

June 2025 Region Total Statistics

- Central Region Total (print pages 2 through 23)
- North Region Total (print pages 24 through 45)
- South Region Total (print pages 46 through 67)

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Central Region Housing Report



Market Overview

Central Region Home Sales Rose in June

Total home sales in Central Region rose by 6.6% last month to 258 units, compared to 242 units in June 2024. Total sales volume was \$63.2 million, up 8.6% from a year earlier.

The median sale price in June was \$225,000, up from \$212,500 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of

The total number of active listings in Central Region at the end of June was 262 units, up from 226 at the same point in 2024. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$260,000.

During June, a total of 228 contracts were written down from 235 in June 2024. At the end of the month, there were 236 contracts still pending.

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Central Region Summary Statistics

June MLS Statistics		C	Current Mont	h	Year-to-Date			
Th	ree-year History	2025	2024	2023	2025	2024	2023	
_	me Sales ange from prior year	258 6.6%	242 -10.0%	269 -5.6%	1,256 -0.8%	1,266	1,252 -6.8%	
	tive Listings ange from prior year	262 15.9%	226 23.5%	183 10.2%	N/A	N/A	N/A	
	onths' Supply ange from prior year	1.2 9.1%	1.1 37.5%	0.8 14.3%	N/A	N/A	N/A	
	w Listings ange from prior year	299 7.9%	277 -1.8%	282 -13.8%	1,462 -5.7%	1,550 6.0%	1,462 -8.9%	
	ntracts Written ange from prior year	228 -3.0%	235 -0.4%	236 -18.6%	1,303 -4.8%	1,369	1,346 -8.4%	
	nding Contracts ange from prior year	236 -3.7%	245 6.1%	231 -21.7%	N/A	N/A	N/A	
	les Volume (1,000s) ange from prior year	63,211 8.6%	58,184 -6.9%	62,500 -3.2%	278,438 1.8%	273,476 11.5%	245,245 -10.5%	
	Sale Price Change from prior year	245,003 1.9%	240,432 3.5%	232,341 2.6%	221,686 2.6%	216,016 10.3%	195,882 -3.9%	
4	List Price of Actives Change from prior year	332,939 17.9%	282,349 -22.7%	365,096 52.1%	N/A	N/A	N/A	
Average	Days on Market Change from prior year	20 -4.8%	21 75.0%	12 20.0%	26 13.0%	23 27.8%	18 38.5%	
⋖	Percent of List Change from prior year	99.0% -0.3%	99.3% -1.1%	100.4% -1.6%	98.6% -0.1%	98.7% -0.3%	99.0% -2.0%	
	Percent of Original Change from prior year	97.6% -0.5%	98.1% -1.4%	99.5% -1.7%	97.0% -0.3%	97.3% -0.3%	97.6% -2.3%	
	Sale Price Change from prior year	225,000 5.9%	212,500 1.2%	210,000 4.6%	200,000 7.1%	186,750 10.3%	169,250	
	List Price of Actives Change from prior year	260,000 8.4%	239,900 -20.0%	300,000 53.7%	N/A	N/A	N/A	
Median	Days on Market Change from prior year	5 25.0%	4 0.0%	4 100.0%	7 40.0%	5 25.0%	4 33.3%	
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	

 $Note: Year-to-date\ statistics\ cannot\ be\ calculated\ for\ Active\ Listings,\ Months'\ Supply\ and\ Pending\ Contracts.$





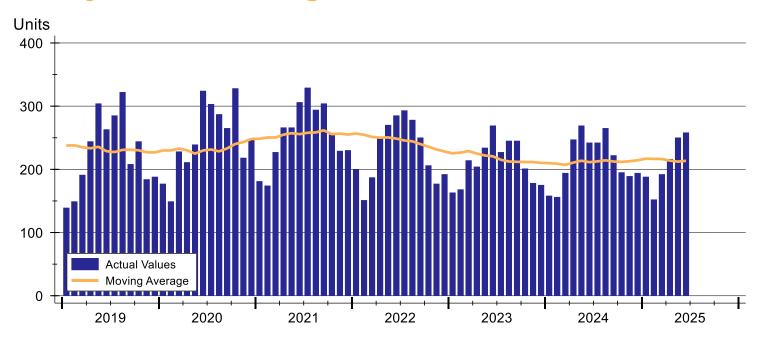
Central Region Closed Listings Analysis

	mmary Statistics Closed Listings	2025	June 2024	Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	258	242	6.6%	1,256	1,266	-0.8%
Vo	lume (1,000s)	63,211	58,184	8.6%	278,438	273,476	1.8%
Мс	onths' Supply	1.2	1.1	9.1%	N/A	N/A	N/A
_	Sale Price	245,003	240,432	1.9%	221,686	216,016	2.6%
age	Days on Market	20	21	-4.8%	26	23	13.0%
Averag	Percent of List	99.0%	99.3%	-0.3%	98.6%	98.7%	-0.1%
	Percent of Original	97.6%	98.1%	-0.5%	97.0%	97.3%	-0.3%
	Sale Price	225,000	212,500	5.9%	200,000	186,750	7.1%
lan	Days on Market	5	4	25.0%	7	5	40.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 258 homes sold in Central Region in June, up from 242 units in June 2024. Total sales volume rose to \$63.2 million compared to \$58.2 million in the previous year.

The median sales price in June was \$225,000, up 5.9% compared to the prior year. Median days on market was 5 days, down from 6 days in May, but up from 4 in June 2024.

History of Closed Listings

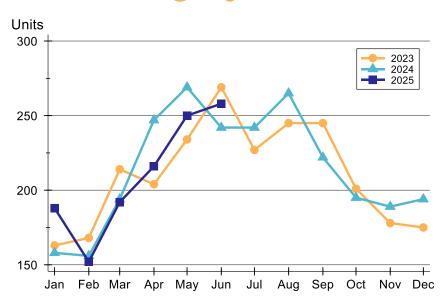






Central Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	163	158	188
February	168	156	152
March	214	194	192
April	204	247	216
May	234	269	250
June	269	242	258
July	227	242	
August	245	265	
September	245	222	
October	201	195	
November	178	189	
December	175	194	

Closed Listings by Price Range

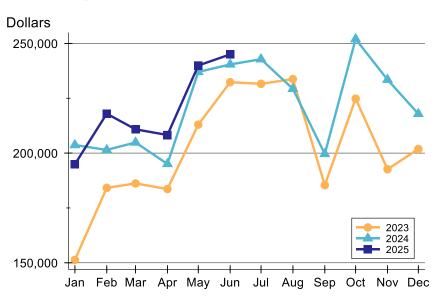
Price Range	7 1	les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	0.6	12,000	12,000	1	1	120.0%	120.0%	120.0%	120.0%
\$25,000-\$49,999	5	1.9%	0.7	38,040	40,000	12	1	97.7%	100.0%	94.1%	100.0%
\$50,000-\$99,999	27	10.5%	0.5	70,087	67,700	16	6	93.9%	95.0%	91.6%	94.4%
\$100,000-\$124,999	16	6.2%	1.4	114,021	115,000	28	4	98.3%	100.0%	97.4%	100.0%
\$125,000-\$149,999	13	5.0%	1.2	137,760	135,500	9	4	100.6%	100.0%	99.2%	100.0%
\$150,000-\$174,999	22	8.5%	1.2	159,950	160,500	42	4	98.3%	100.0%	96.5%	100.0%
\$175,000-\$199,999	22	8.5%	1.1	186,302	186,500	15	4	101.0%	100.4%	99.8%	100.0%
\$200,000-\$249,999	43	16.7%	0.6	222,518	225,000	14	6	99.7%	100.0%	98.5%	100.0%
\$250,000-\$299,999	40	15.5%	1.1	271,174	272,500	15	5	100.5%	100.0%	99.3%	100.0%
\$300,000-\$399,999	37	14.3%	2.2	341,196	329,000	21	6	99.0%	100.0%	98.0%	99.4%
\$400,000-\$499,999	14	5.4%	1.4	435,857	431,000	9	5	99.5%	100.0%	99.2%	100.0%
\$500,000-\$749,999	18	7.0%	2.4	596,772	595,000	38	20	98.0%	98.8%	95.6%	96.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	20.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





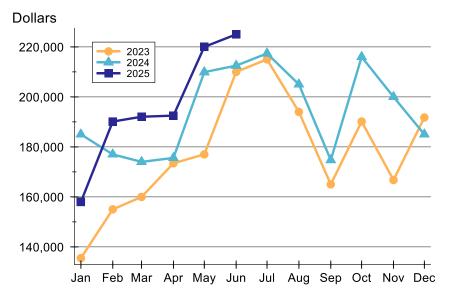
Central Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	151,321	203,696	194,910
February	184,156	201,465	217,967
March	186,172	204,850	210,845
April	183,637	195,066	208,260
May	212,986	237,013	239,946
June	232,341	240,432	245,003
July	231,576	242,817	
August	233,751	229,323	
September	185,415	199,626	
October	224,824	252,003	
November	192,624	233,489	
December	201,869	217,887	

Median Price



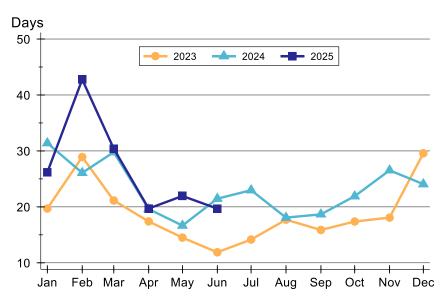
Month	2023	2024	2025
January	135,500	185,000	157,950
February	155,000	177,000	190,132
March	159,975	174,000	192,050
April	173,450	175,585	192,500
May	177,000	209,900	220,000
June	210,000	212,500	225,000
July	215,000	217,375	
August	194,000	205,000	
September	165,000	174,750	
October	190,155	216,000	
November	166,750	200,000	
December	191,750	185,000	





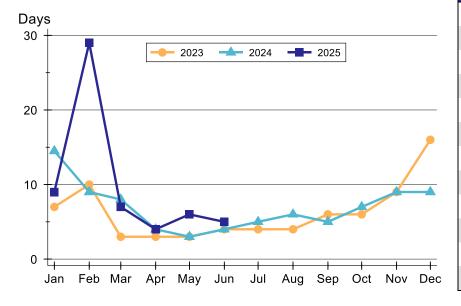
Central Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	20	31	26
February	29	26	43
March	21	30	30
April	17	20	20
May	15	17	22
June	12	21	20
July	14	23	
August	18	18	
September	16	19	
October	17	22	
November	18	27	
December	30	24	

Median DOM



Month	2023	2024	2025
January	7	15	9
February	10	9	29
March	3	8	7
April	3	4	4
May	3	3	6
June	4	4	5
July	4	5	
August	4	6	
September	6	5	
October	6	7	
November	9	9	
December	16	9	





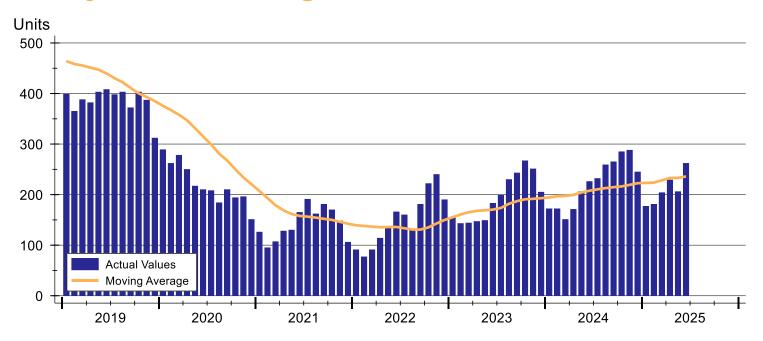
Central Region Active Listings Analysis

	mmary Statistics Active Listings	2025	End of June 2024	Change
Ac.	tive Listings	262	226	15.9%
Vo	lume (1,000s)	87,230	63,811	36.7%
Мс	onths' Supply	1.2	1.1	9.1%
ge	List Price	332,939	282,349	17.9%
Avera	Days on Market	34	40	-15.0%
¥	Percent of Original	97.7%	97.2%	0.5%
_	List Price	260,000	239,900	8.4%
Median	Days on Market	11	27	-59.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 262 homes were available for sale in Central Region at the end of June. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of June was \$260,000, up 8.4% from 2024. The typical time on market for active listings was 11 days, down from 26 days a year earlier.

History of Active Listings

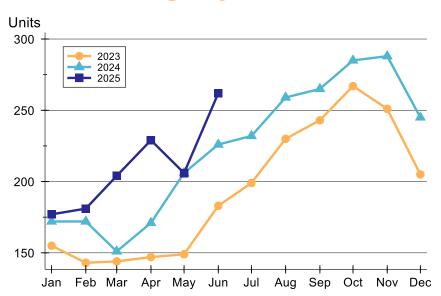






Central Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	155	172	177
February	143	172	181
March	144	151	204
April	147	171	229
May	149	206	206
June	183	226	262
July	199	232	
August	230	259	
September	243	265	
October	267	285	
November	251	288	
December	205	245	

Active Listings by Price Range

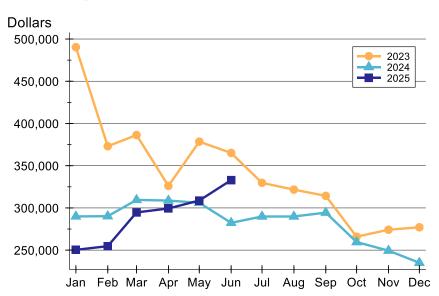
Price Range	Active I Number	istings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	1	0.4%	0.6	20,000	20,000	21	21	66.7%	66.7%
\$25,000-\$49,999	7	2.7%	0.7	37,114	40,000	18	6	97.2%	100.0%
\$50,000-\$99,999	13	5.0%	0.5	80,235	80,000	13	4	97.9%	100.0%
\$100,000-\$124,999	18	6.9%	1.4	112,072	112,450	32	33	94.9%	100.0%
\$125,000-\$149,999	22	8.5%	1.2	136,784	135,000	33	5	98.4%	100.0%
\$150,000-\$174,999	22	8.5%	1.2	159,868	158,950	64	28	98.8%	100.0%
\$175,000-\$199,999	20	7.7%	1.1	190,849	190,000	22	6	97.9%	100.0%
\$200,000-\$249,999	19	7.3%	0.6	225,711	225,000	36	9	98.6%	100.0%
\$250,000-\$299,999	29	11.2%	1.1	274,600	269,900	20	9	98.8%	100.0%
\$300,000-\$399,999	58	22.4%	2.2	355,093	359,900	39	25	97.5%	100.0%
\$400,000-\$499,999	19	7.3%	1.4	450,955	450,000	25	11	97.1%	100.0%
\$500,000-\$749,999	20	7.7%	2.4	597,765	587,500	43	14	98.1%	100.0%
\$750,000-\$999,999	6	2.3%	N/A	832,000	834,500	30	9	98.6%	99.4%
\$1,000,000 and up	5	1.9%	20.0	2,837,000	1,790,000	66	34	97.0%	100.0%





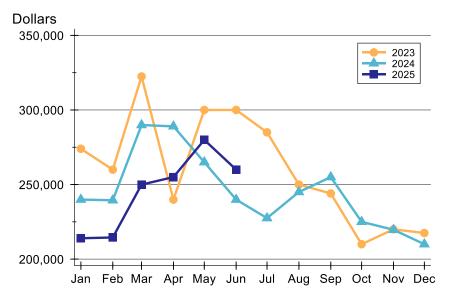
Central Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	490,380	289,916	250,369
February	373,042	290,208	254,720
March	386,334	309,489	294,669
April	326,083	308,722	299,362
May	378,503	306,059	308,764
June	365,096	282,349	332,939
July	329,658	289,831	
August	321,701	289,856	
September	314,288	294,424	
October	265,896	259,542	
November	274,200	249,403	
December	277,073	235,021	

Median Price



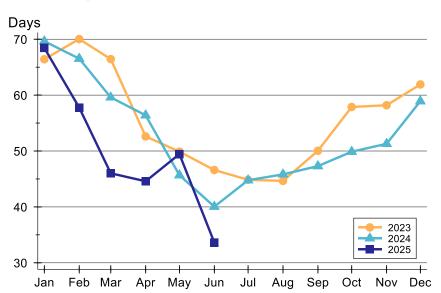
Month	2023	2024	2025
January	274,000	239,925	214,000
February	260,000	239,450	214,500
March	322,450	289,900	249,950
April	239,900	289,000	255,000
May	300,000	265,000	279,950
June	300,000	239,900	260,000
July	285,000	227,500	
August	250,000	245,000	
September	244,000	255,000	
October	210,000	225,000	
November	220,000	219,700	
December	217,500	210,000	





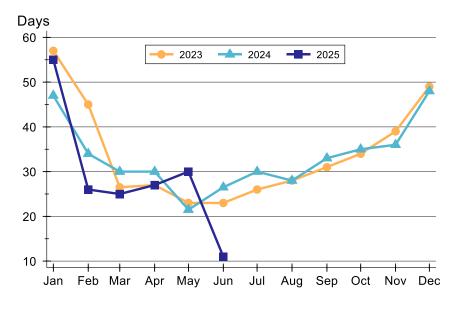
Central Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	66	70	68
February	70	67	58
March	66	60	46
April	53	56	45
May	50	46	49
June	47	40	34
July	45	45	
August	45	46	
September	50	47	
October	58	50	
November	58	51	
December	62	59	

Median DOM



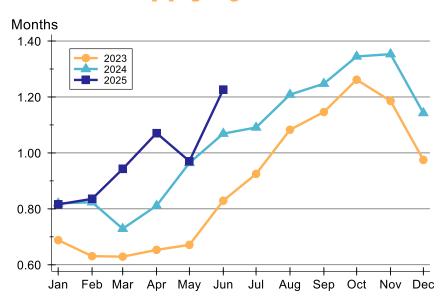
Month	2023	2024	2025
January	57	47	55
February	45	34	26
March	27	30	25
April	27	30	27
May	23	22	30
June	23	27	11
July	26	30	
August	28	28	
September	31	33	
October	34	35	
November	39	36	
December	49	48	





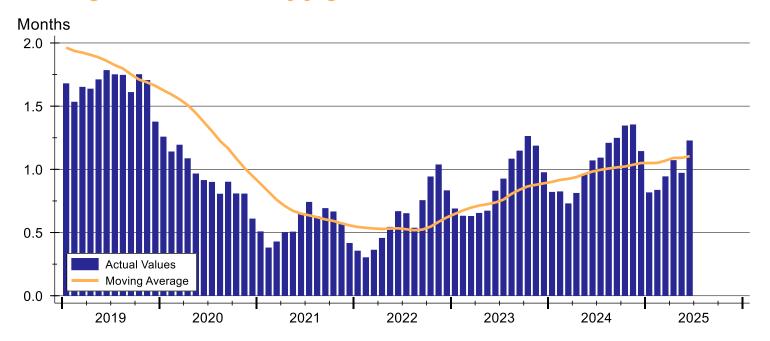
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.7	0.8	0.8
February	0.6	0.8	0.8
March	0.6	0.7	0.9
April	0.7	0.8	1.1
May	0.7	1.0	1.0
June	0.8	1.1	1.2
July	0.9	1.1	
August	1.1	1.2	
September	1.1	1.2	
October	1.3	1.3	
November	1.2	1.4	
December	1.0	1.1	

History of Month's Supply







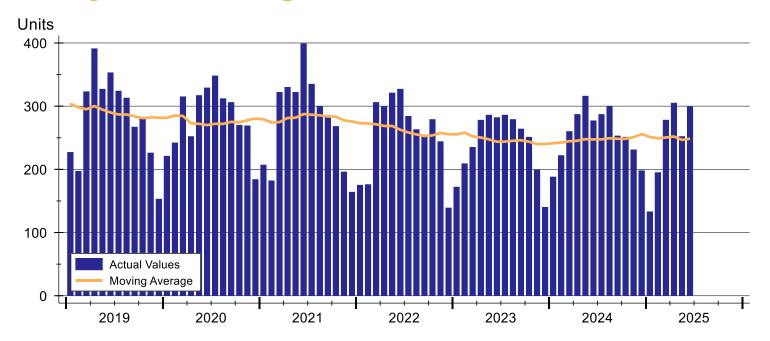
Central Region New Listings Analysis

	mmary Statistics New Listings	2025	June 2024	Change
ţ	New Listings	299	277	7.9%
Month	Volume (1,000s)	72,163	69,116	4.4%
Current	Average List Price	241,349	249,517	-3.3%
Cu	Median List Price	208,250	203,900	2.1%
ē	New Listings	1,462	1,550	-5.7%
o-Da	Volume (1,000s)	362,207	362,642	-0.1%
Year-to-Date	Average List Price	247,748	233,962	5.9%
¥	Median List Price	214,750	198,000	8.5%

A total of 299 new listings were added in Central Region during June, up 7.9% from the same month in 2024. Year-to-date Central Region has seen 1,462 new listings.

The median list price of these homes was \$208,250 up from \$203,900 in 2024.

History of New Listings

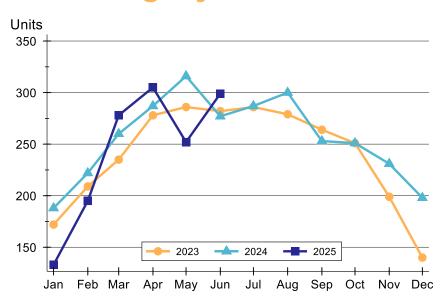






Central Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	172	188	133
February	209	222	195
March	235	260	278
April	278	287	305
May	286	316	252
June	282	277	299
July	286	287	
August	279	300	
September	264	253	
October	251	251	
November	199	231	
December	140	198	

New Listings by Price Range

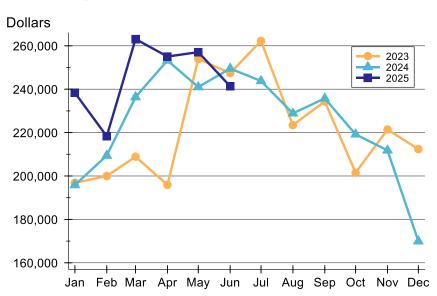
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	0.7%	15,000	15,000	12	12	93.3%	93.3%
\$25,000-\$49,999	11	3.7%	38,727	40,000	6	2	100.0%	100.0%
\$50,000-\$99,999	28	9.5%	76,977	79,900	5	3	100.2%	100.0%
\$100,000-\$124,999	17	5.7%	113,547	115,000	6	4	100.0%	100.0%
\$125,000-\$149,999	30	10.1%	135,162	137,000	5	4	100.2%	100.0%
\$150,000-\$174,999	24	8.1%	162,817	163,750	8	4	100.0%	100.0%
\$175,000-\$199,999	33	11.1%	187,893	188,000	9	4	98.9%	100.0%
\$200,000-\$249,999	28	9.5%	226,945	225,000	9	4	99.1%	100.0%
\$250,000-\$299,999	43	14.5%	275,704	275,000	9	4	98.9%	100.0%
\$300,000-\$399,999	43	14.5%	349,732	350,000	9	7	99.0%	100.0%
\$400,000-\$499,999	18	6.1%	441,003	435,000	8	5	99.5%	100.0%
\$500,000-\$749,999	17	5.7%	582,976	575,000	14	14	98.6%	100.0%
\$750,000-\$999,999	2	0.7%	819,000	819,000	16	16	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





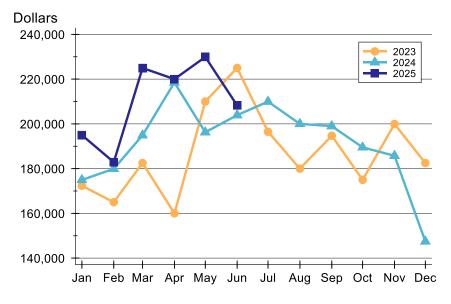
Central Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	196,848	195,844	238,354
February	199,989	209,406	218,304
March	208,874	236,370	263,110
April	195,929	253,235	255,046
May	253,909	240,990	257,086
June	247,430	249,517	241,349
July	262,253	243,780	
August	223,455	228,849	
September	234,381	235,747	
October	201,510	219,177	
November	221,427	211,791	
December	212,371	169,934	

Median Price



Month	2023	2024	2025
January	172,339	174,950	195,000
February	165,000	179,900	182,900
March	182,500	194,900	224,975
April	160,000	218,500	220,000
May	210,000	196,250	229,900
June	225,000	203,900	208,250
July	196,500	209,950	
August	180,000	200,000	
September	194,700	199,000	
October	175,000	189,500	
November	199,950	185,750	
December	182,500	147,450	





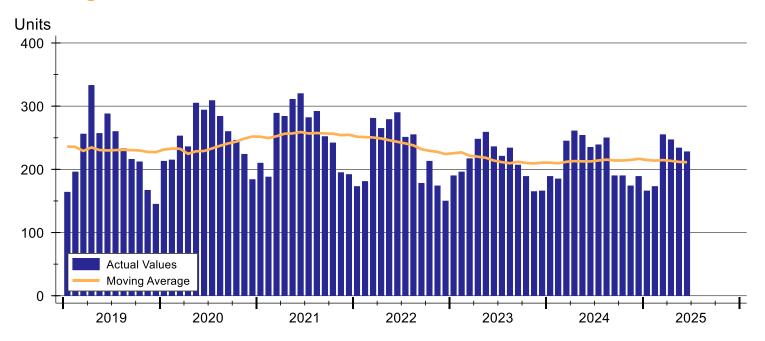
Central Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	June 2024	Change	Yo 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	228	235	-3.0%	1,303	1,369	-4.8%
Vo	lume (1,000s)	54,805	53,089	3.2%	305,560	307,940	-0.8%
ge	Sale Price	240,372	225,909	6.4%	234,505	224,938	4.3%
Avera	Days on Market	18	25	-28.0%	24	22	9.1%
¥	Percent of Original	97.9%	97.4%	0.5%	97.3%	97.4%	-0.1%
=	Sale Price	196,500	203,950	-3.7%	209,900	195,000	7.6%
Media	Days on Market	4	5	-20.0%	6	5	20.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 228 contracts for sale were written in Central Region during the month of June, down from 235 in 2024. The median list price of these homes was \$196,500, down from \$203,950 the prior year.

Half of the homes that went under contract in June were on the market less than 4 days, compared to 5 days in June 2024.

History of Contracts Written

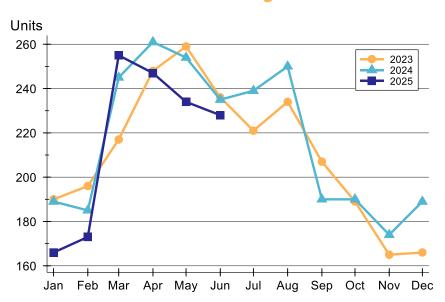






Central Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	190	189	166
February	196	185	173
March	217	245	255
April	248	261	247
May	259	254	234
June	236	235	228
July	221	239	
August	234	250	
September	207	190	
October	189	190	
November	165	174	
December	166	189	

Contracts Written by Price Range

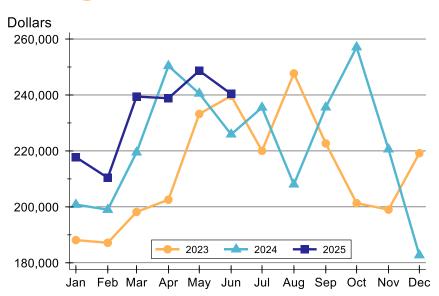
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	10,000	10,000	1	1	120.0%	120.0%
\$25,000-\$49,999	7	3.1%	40,129	40,000	37	2	93.3%	100.0%
\$50,000-\$99,999	28	12.4%	76,156	77,450	29	5	96.5%	100.0%
\$100,000-\$124,999	11	4.9%	114,391	115,000	12	5	97.5%	100.0%
\$125,000-\$149,999	21	9.3%	135,707	135,000	5	2	99.6%	100.0%
\$150,000-\$174,999	20	8.8%	163,025	161,250	10	3	96.5%	100.0%
\$175,000-\$199,999	27	11.9%	185,707	184,000	12	3	99.5%	100.0%
\$200,000-\$249,999	22	9.7%	224,021	222,450	29	5	96.3%	100.0%
\$250,000-\$299,999	35	15.5%	273,436	274,950	18	5	98.1%	100.0%
\$300,000-\$399,999	27	11.9%	357,192	364,900	14	4	98.7%	100.0%
\$400,000-\$499,999	13	5.8%	444,400	435,000	20	6	98.4%	100.0%
\$500,000-\$749,999	10	4.4%	567,380	562,500	15	7	98.1%	100.0%
\$750,000-\$999,999	3	1.3%	808,000	789,000	16	6	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,500,117	1,500,117	123	123	0.0%	0.0%





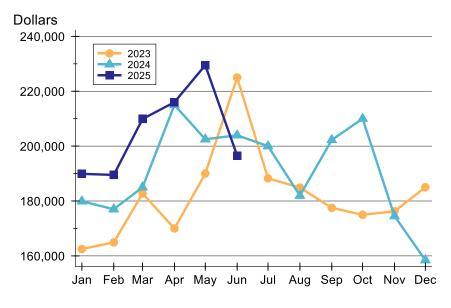
Central Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	188,121	200,811	217,764
February	187,152	198,990	210,410
March	198,178	219,468	239,428
April	202,550	250,385	238,840
Мау	233,217	240,528	248,668
June	239,684	225,909	240,372
July	220,021	235,526	
August	247,702	208,026	
September	222,668	235,582	
October	201,305	257,106	
November	199,019	220,594	
December	219,188	182,746	

Median Price



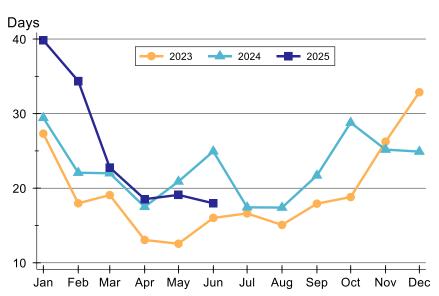
Month	2023	2024	2025
January	162,500	179,900	189,900
February	164,900	177,000	189,500
March	182,750	185,000	209,900
April	170,000	215,000	216,000
May	190,000	202,500	229,500
June	225,000	203,950	196,500
July	188,250	200,000	
August	184,900	181,950	
September	177,500	202,250	
October	174,950	210,000	
November	176,250	174,500	
December	185,000	158,450	





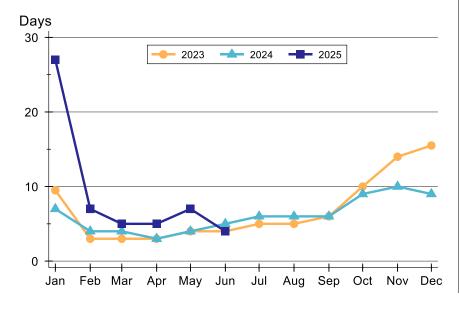
Central Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	27	29	40
February	18	22	34
March	19	22	23
April	13	17	19
May	13	21	19
June	16	25	18
July	17	17	
August	15	17	
September	18	22	
October	19	29	
November	26	25	
December	33	25	

Median DOM



Month	2023	2024	2025
January	10	7	27
February	3	4	7
March	3	4	5
April	3	3	5
May	4	4	7
June	4	5	4
July	5	6	
August	5	6	
September	6	6	
October	10	9	
November	14	10	
December	16	9	





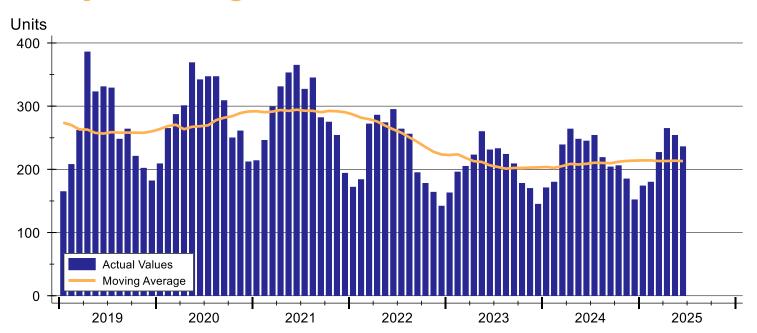
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of June 2024	Change
Pe	nding Contracts	236	245	-3.7%
Vo	lume (1,000s)	62,835	62,130	1.1%
ge	List Price	266,250	253,594	5.0%
Avera	Days on Market	21	24	-12.5%
A	Percent of Original	97.8%	97.9%	-0.1%
2	List Price	236,750	224,900	5.3%
Media	Days on Market	5	6	-16.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 236 listings in Central Region had contracts pending at the end of June, down from 245 contracts pending at the end of June 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

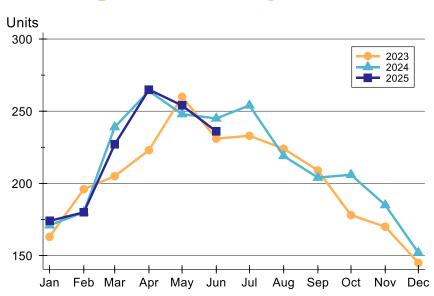






Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	163	171	174
February	196	180	180
March	205	239	227
April	223	264	265
May	260	248	254
June	231	245	236
July	233	254	
August	224	219	
September	209	204	
October	178	206	
November	170	185	
December	145	152	

Pending Contracts by Price Range

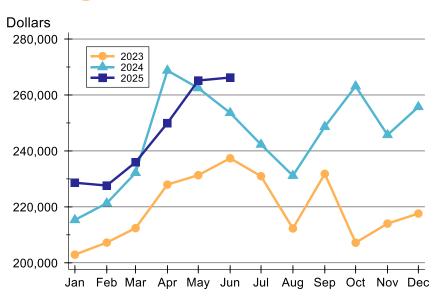
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.7%	37,475	37,450	59	14	88.3%	100.0%
\$50,000-\$99,999	19	8.1%	82,808	84,900	38	10	96.2%	100.0%
\$100,000-\$124,999	11	4.7%	116,336	115,000	14	9	97.7%	100.0%
\$125,000-\$149,999	17	7.3%	135,065	135,000	6	2	99.7%	100.0%
\$150,000-\$174,999	23	9.8%	161,800	160,000	14	4	96.0%	100.0%
\$175,000-\$199,999	24	10.3%	186,358	184,450	19	3	98.6%	100.0%
\$200,000-\$249,999	26	11.1%	227,426	227,450	32	6	97.8%	100.0%
\$250,000-\$299,999	41	17.5%	272,803	270,000	21	6	98.1%	100.0%
\$300,000-\$399,999	33	14.1%	352,151	349,999	15	5	98.6%	100.0%
\$400,000-\$499,999	15	6.4%	445,147	435,000	18	6	98.7%	100.0%
\$500,000-\$749,999	15	6.4%	574,180	550,000	20	6	97.3%	100.0%
\$750,000-\$999,999	4	1.7%	820,975	824,450	26	22	99.4%	100.0%
\$1,000,000 and up	ī	0.4%	1,500,117	1,500,117	123	123	0.0%	0.0%





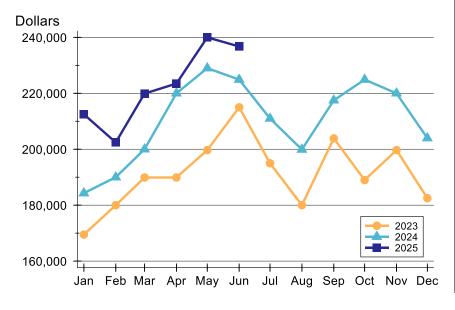
Central Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	202,917	215,315	228,625
February	207,221	221,291	227,623
March	212,388	232,164	235,935
April	227,967	268,741	249,950
May	231,327	262,479	265,176
June	237,373	253,594	266,250
July	230,967	242,287	
August	212,271	231,146	
September	231,804	248,645	
October	207,183	263,121	
November	214,019	245,716	
December	217,617	255,729	

Median Price



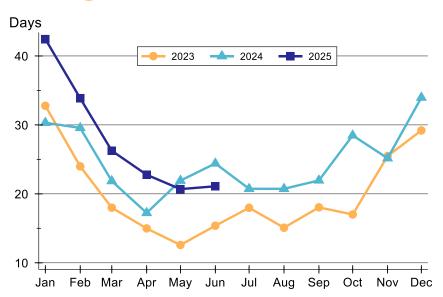
Month	2023	2024	2025
January	169,500	184,300	212,500
February	180,000	190,000	202,450
March	189,900	200,000	219,900
April	189,900	220,000	223,500
May	199,700	229,000	240,000
June	215,000	224,900	236,750
July	195,000	210,994	
August	180,000	199,900	
September	203,889	217,500	
October	189,000	224,900	
November	199,700	220,000	
December	182,500	203,975	





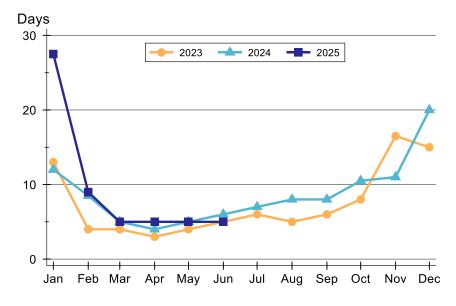
Central Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	33	30	42
February	24	30	34
March	18	22	26
April	15	17	23
May	13	22	21
June	15	24	21
July	18	21	
August	15	21	
September	18	22	
October	17	28	
November	25	25	
December	29	34	

Median DOM



Month	2023	2024	2025
January	13	12	28
February	4	9	9
March	4	5	5
April	3	4	5
May	4	5	5
June	5	6	5
July	6	7	
August	5	8	
September	6	8	
October	8	11	
November	17	11	
December	15	20	





North Region Housing Report



Market Overview

North Region Home Sales Rose in June

Total home sales in North Region rose by 71.4% last month to 36 units, compared to 21 units in June 2024. Total sales volume was \$9.2 million, up 65.7% from a year earlier.

The median sale price in June was \$202,500, down from \$260,000 a year earlier. Homes that sold in June were typically on the market for 18 days and sold for 100.0% of their list prices.

North Region Active Listings Up at End of June

The total number of active listings in North Region at the end of June was 75 units, up from 51 at the same point in 2024. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$279,900.

During June, a total of 34 contracts were written up from 30 in June 2024. At the end of the month, there were 44 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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North Region Summary Statistics

	ne MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	me Sales ange from prior year	36 71.4%	21 -22.2%	27 -25.0%	140 12.0%	125 -2.3%	128 -28.5%
	tive Listings ange from prior year	75 47.1%	51 21.4%	42 -12.5%	N/A	N/A	N/A
	onths' Supply ange from prior year	3.0 36.4%	2.2 37.5%	1.6 6.7%	N/A	N/A	N/A
	w Listings ange from prior year	41 20.6%	34 -12.8%	39 -35.0%	202 23.2%	164 -2.4%	168 -22.9%
	ntracts Written ange from prior year	34 13.3%	30 3.4%	29 -9.4%	163 14.8%	142 -1.4%	144 -21.3%
	nding Contracts ange from prior year	44 25.7%	35 25.0%	28 -9.7%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	9,152 65.7%	5,524 3.1%	5,360 -31.2%	37,742 40.1%	26,938 -0.6%	27,096 -28.3%
	Sale Price Change from prior year	254,224 -3.3%	263,033 32.5%	198,515 -8.3%	269,586 25.1%	215,507 1.8%	211,690 0.3%
d	List Price of Actives Change from prior year	317,163 -1.3%	321,401 16.5%	275,879 20.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	45 2.3%	44 51.7%	29 141.7%	52 8.3%	48 37.1%	35 59.1%
•	Percent of List Change from prior year	98.3% 0.2%	98.1% -1.3%	99.4% -2.3%	97.8% 1.0%	96.8% -0.6%	97.4% -2.1%
	Percent of Original Change from prior year	96.2% -0.6%	96.8% -1.4%	98.2% -3.4%	95.0% 0.4%	94.6% -0.4%	95.0% -3.8%
	Sale Price Change from prior year	202,500 -22.1%	260,000 49.4%	174,000 -6.2%	225,500 13.1%	199,350 5.5%	188,950 2.1%
	List Price of Actives Change from prior year	279,900 7.7%	260,000 2.2%	254,500 48.6%	N/A	N/A	N/A
Median	Days on Market Change from prior year	18 157.1%	7 133.3%	3 -50.0%	21 5.0%	20 100.0%	10 66.7%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% -1.5%	100.0% 0.2%	99.8% -0.2%	100.0% 0.0%
	Percent of Original Change from prior year	98.0% 0.7%	97.3% -2.7%	100.0% -1.5%	97.3% -0.3%	97.6% -0.8%	98.4% -1.6%

 $Note: Year-to-date\ statistics\ cannot\ be\ calculated\ for\ Active\ Listings,\ Months'\ Supply\ and\ Pending\ Contracts.$





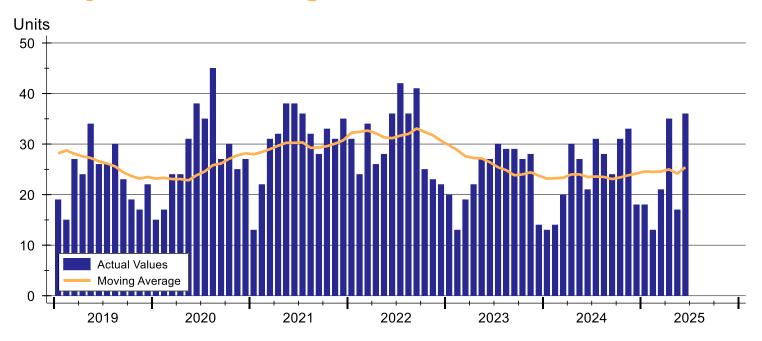
North Region Closed Listings Analysis

	mmary Statistics Closed Listings	2025	June 2024	Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	36	21	71.4%	140	125	12.0%
Vo	lume (1,000s)	9,152	5,524	65.7%	37,742	26,938	40.1%
Мс	onths' Supply	3.0	2.2	36.4%	N/A	N/A	N/A
	Sale Price	254,224	263,033	-3.3%	269,586	215,507	25.1%
age	Days on Market	45	44	2.3%	52	48	8.3%
Averag	Percent of List	98.3%	98.1%	0.2%	97.8%	96.8%	1.0%
	Percent of Original	96.2%	96.8%	-0.6%	95.0%	94.6%	0.4%
	Sale Price	202,500	260,000	-22.1%	225,500	199,350	13.1%
lan	Days on Market	18	7	157.1%	21	20	5.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	99.8%	0.2%
	Percent of Original	98.0%	97.3%	0.7%	97.3%	97.6%	-0.3%

A total of 36 homes sold in North Region in June, up from 21 units in June 2024. Total sales volume rose to \$9.2 million compared to \$5.5 million in the previous year.

The median sales price in June was \$202,500, down 22.1% compared to the prior year.
Median days on market was 18 days, up from 11 days in May, and up from 7 in June 2024.

History of Closed Listings

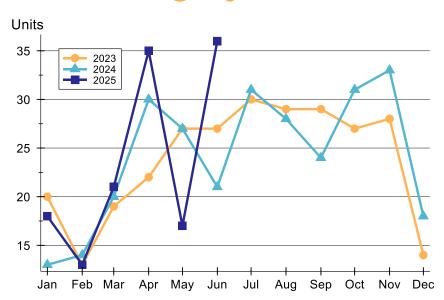






North Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	20	13	18
February	13	14	13
March	19	20	21
April	22	30	35
May	27	27	17
June	27	21	36
July	30	31	
August	29	28	
September	29	24	
October	27	31	
November	28	33	
December	14	18	

Closed Listings by Price Range

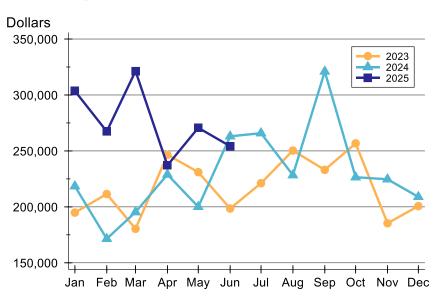
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.6%	1.5	44,950	44,950	102	102	86.1%	86.1%	74.9%	74.9%
\$50,000-\$99,999	5	13.9%	1.8	75,500	72,000	15	14	96.0%	98.5%	96.0%	98.5%
\$100,000-\$124,999	1	2.8%	3.7	119,000	119,000	320	320	95.2%	95.2%	91.5%	91.5%
\$125,000-\$149,999	2	5.6%	5.7	136,000	136,000	11	11	99.1%	99.1%	99.1%	99.1%
\$150,000-\$174,999	4	11.1%	0.4	160,500	158,500	35	35	100.5%	101.6%	97.8%	98.8%
\$175,000-\$199,999	4	11.1%	3.4	183,625	181,750	36	27	99.5%	100.0%	95.0%	97.4%
\$200,000-\$249,999	3	8.3%	1.9	223,000	225,000	22	5	102.4%	102.3%	102.4%	102.3%
\$250,000-\$299,999	3	8.3%	2.5	279,333	286,500	83	29	100.5%	100.0%	100.1%	100.0%
\$300,000-\$399,999	3	8.3%	3.8	315,000	310,000	5	4	99.7%	100.0%	99.7%	100.0%
\$400,000-\$499,999	5	13.9%	3.1	445,835	425,000	61	41	99.3%	99.4%	97.6%	96.8%
\$500,000-\$749,999	4	11.1%	5.2	559,000	553,000	24	15	97.3%	96.6%	94.7%	96.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





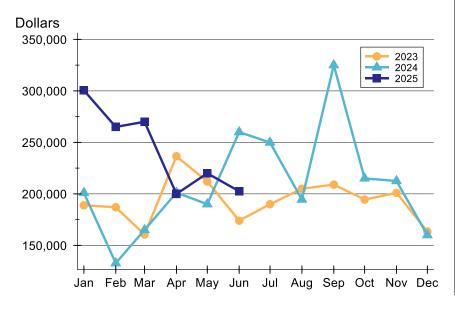
North Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	194,885	218,477	303,576
February	211,479	171,443	267,423
March	180,366	195,316	321,352
April	246,559	228,895	237,127
May	231,048	200,041	270,665
June	198,515	263,033	254,224
July	221,141	265,879	
August	250,331	228,361	
September	233,062	320,998	
October	256,746	226,499	
November	185,331	224,664	
December	200,707	208,914	

Median Price



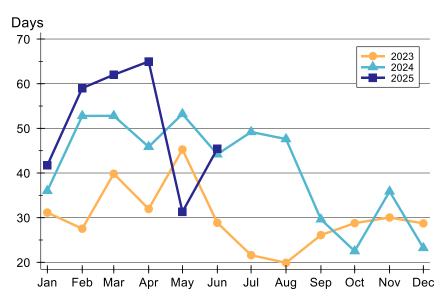
Month	2023	2024	2025
January	188,950	201,000	300,500
February	187,000	132,750	265,000
March	160,500	165,000	270,000
April	236,500	201,175	199,900
May	212,000	190,000	220,000
June	174,000	260,000	202,500
July	189,950	249,900	
August	205,000	194,500	
September	209,000	325,000	
October	194,500	215,000	
November	201,000	212,500	
December	163,450	160,000	





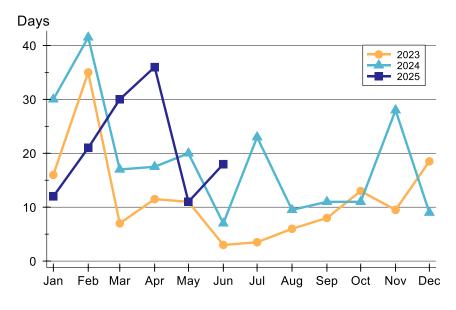
North Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	31	36	42
February	28	53	59
March	40	53	62
April	32	46	65
May	45	53	31
June	29	44	45
July	22	49	
August	20	48	
September	26	30	
October	29	23	
November	30	36	
December	29	23	

Median DOM



Month	2023	2024	2025
January	16	30	12
February	35	42	21
March	7	17	30
April	12	18	36
May	11	20	11
June	3	7	18
July	4	23	
August	6	10	
September	8	11	
October	13	11	
November	10	28	
December	19	9	





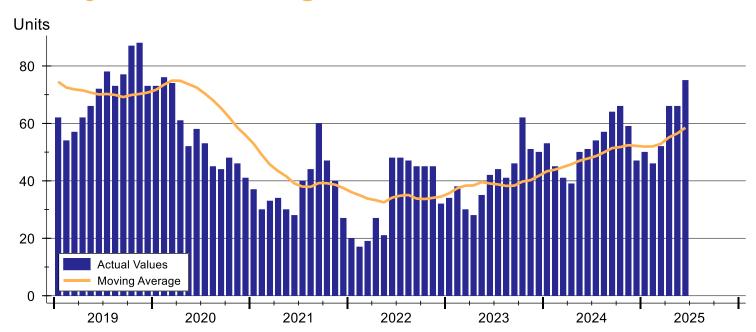
North Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of June 2024	Change
Active Listings		75	51	47.1%
Volume (1,000s)		23,787	16,391	45.1%
Months' Supply		3.0	2.2	36.4%
ge	List Price	317,163	321,401	-1.3%
Avera	Days on Market	53	75	-29.3%
¥	Percent of Original	95.9%	95.9%	0.0%
_	List Price	279,900	260,000	7.7%
Media	Days on Market	28	61	-54.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 75 homes were available for sale in North Region at the end of June. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$279,900, up 7.7% from 2024. The typical time on market for active listings was 28 days, down from 61 days a year earlier.

History of Active Listings

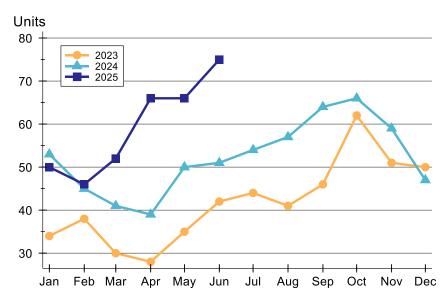






North Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	34	53	50
February	38	45	46
March	30	41	52
April	28	39	66
May	35	50	66
June	42	51	75
July	44	54	
August	41	57	
September	46	64	
October	62	66	
November	51	59	
December	50	47	

Active Listings by Price Range

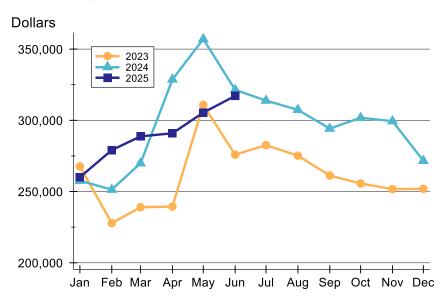
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.3%	1.5	47,400	47,400	21	21	95.0%	95.0%
\$50,000-\$99,999	5	6.7%	1.8	80,170	74,900	65	70	88.6%	89.5%
\$100,000-\$124,999	4	5.3%	3.7	115,575	116,250	60	66	94.8%	95.2%
\$125,000-\$149,999	9	12.0%	5.7	135,056	135,000	24	7	96.6%	100.0%
\$150,000-\$174,999	1	1.3%	0.4	167,500	167,500	67	67	98.5%	98.5%
\$175,000-\$199,999	8	10.7%	3.4	190,288	189,900	100	35	93.9%	96.3%
\$200,000-\$249,999	6	8.0%	1.9	231,142	229,475	90	16	94.8%	98.9%
\$250,000-\$299,999	8	10.7%	2.5	281,725	285,950	67	8	95.5%	100.0%
\$300,000-\$399,999	13	17.3%	3.8	369,562	374,500	41	41	97.4%	100.0%
\$400,000-\$499,999	8	10.7%	3.1	446,713	444,950	22	13	98.5%	100.0%
\$500,000-\$749,999	10	13.3%	5.2	552,880	525,000	54	45	97.2%	98.6%
\$750,000-\$999,999	1	1.3%	N/A	774,900	774,900	4	4	100.0%	100.0%
\$1,000,000 and up	1	1.3%	N/A	1,649,000	1,649,000	5	5	100.0%	100.0%





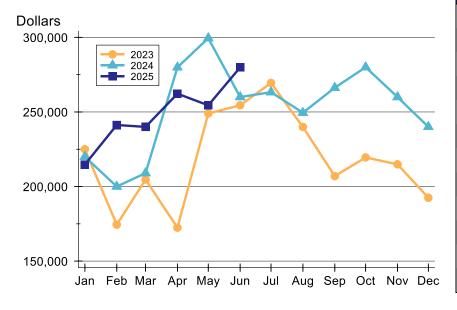
North Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	267,685	257,603	260,064
February	227,835	251,370	279,091
March	239,003	269,865	288,741
April	239,464	328,692	290,914
May	310,831	357,058	305,425
June	275,879	321,401	317,163
July	282,590	313,869	
August	275,178	307,360	
September	261,226	294,195	
October	255,678	301,807	
November	251,704	299,435	
December	251,898	271,601	

Median Price



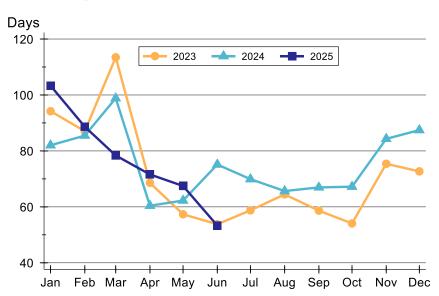
Month	2023	2024	2025
January	225,000	220,000	214,725
February	174,450	200,000	241,250
March	204,700	209,000	240,000
April	172,450	279,900	262,250
May	249,000	299,450	254,450
June	254,500	260,000	279,900
July	269,450	263,250	
August	239,950	249,500	
September	207,000	266,250	
October	219,500	280,000	
November	214,900	260,000	
December	192,500	240,000	





North Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	94	82	103
February	87	85	89
March	113	99	78
April	69	60	72
May	57	62	67
June	54	75	53
July	59	70	
August	64	66	
September	59	67	
October	54	67	
November	75	84	
December	73	87	

Median DOM



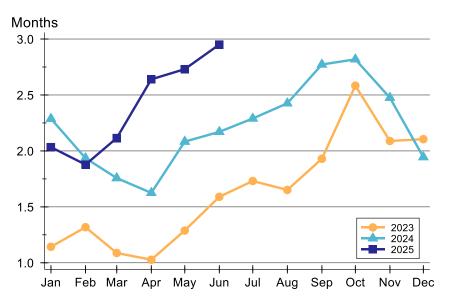
Month	2023	2024	2025
January	70	59	88
February	55	72	68
March	83	87	37
April	41	26	38
May	27	40	49
June	37	61	28
July	50	49	
August	38	46	
September	32	34	
October	32	37	
November	57	61	
December	69	76	





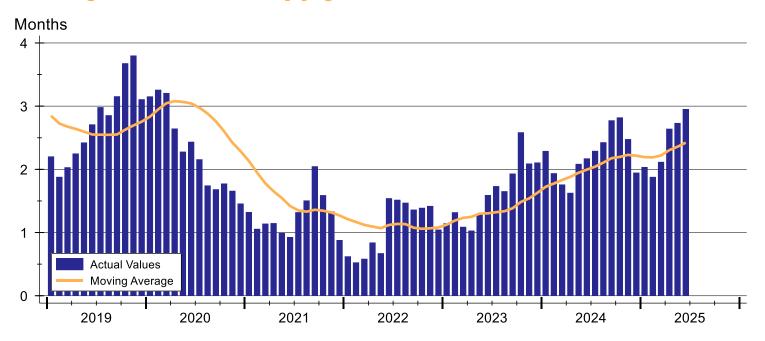
North Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.1	2.3	2.0
February	1.3	1.9	1.9
March	1.1	1.8	2.1
April	1.0	1.6	2.6
May	1.3	2.1	2.7
June	1.6	2.2	3.0
July	1.7	2.3	
August	1.7	2.4	
September	1.9	2.8	
October	2.6	2.8	
November	2.1	2.5	
December	2.1	1.9	

History of Month's Supply







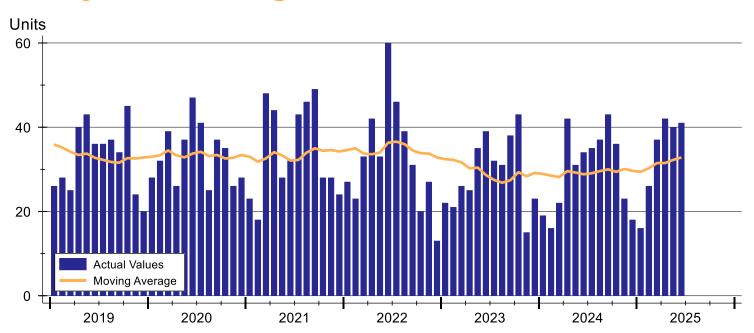
North Region New Listings Analysis

	mmary Statistics New Listings	June 2025 2024 Change		Change	
ţ	New Listings	41	34	20.6%	
Month	Volume (1,000s)	11,490	7,552	52.1%	
Current	Average List Price	280,251	222,106	26.2%	
Cu	Median List Price	259,900	207,500	25.3%	
te	New Listings	202	164	23.2%	
Year-to-Date	Volume (1,000s)	58,115	41,615	39.6%	
	Average List Price	287,698	253,748	13.4%	
χ	Median List Price	242,450	222,450	9.0%	

A total of 41 new listings were added in North Region during June, up 20.6% from the same month in 2024. Year-to-date North Region has seen 202 new listings.

The median list price of these homes was \$259,900 up from \$207,500 in 2024.

History of New Listings

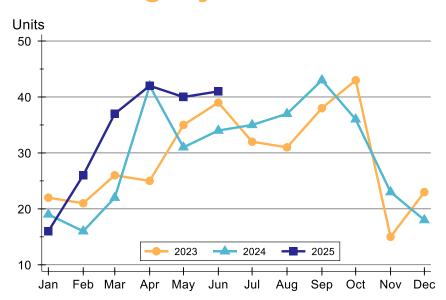






North Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	22	19	16
February	21	16	26
March	26	22	37
April	25	42	42
May	35	31	40
June	39	34	41
July	32	35	
August	31	37	
September	38	43	
October	43	36	
November	15	23	
December	23	18	

New Listings by Price Range

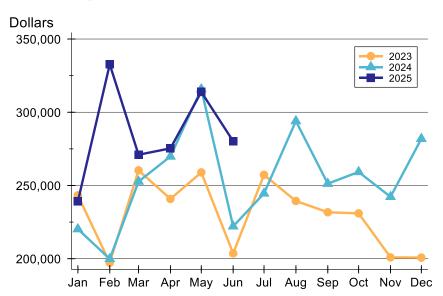
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.4%	79,900	79,900	4	4	100.0%	100.0%
\$100,000-\$124,999	2	4.9%	110,000	110,000	7	7	100.0%	100.0%
\$125,000-\$149,999	8	19.5%	132,275	129,850	9	7	98.6%	100.0%
\$150,000-\$174,999	2	4.9%	155,000	155,000	2	2	100.0%	100.0%
\$175,000-\$199,999	3	7.3%	183,300	185,000	12	5	98.5%	100.0%
\$200,000-\$249,999	4	9.8%	224,725	219,500	15	13	100.0%	100.0%
\$250,000-\$299,999	7	17.1%	279,657	279,900	7	4	98.4%	100.0%
\$300,000-\$399,999	6	14.6%	351,500	355,000	16	14	93.3%	96.1%
\$400,000-\$499,999	4	9.8%	464,475	459,500	12	12	100.0%	100.0%
\$500,000-\$749,999	4	9.8%	612,225	599,950	13	9	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



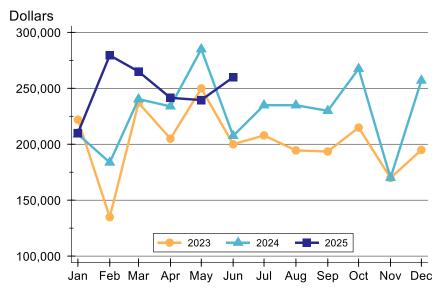


North Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	243,289	220,234	239,130
February	197,210	199,853	332,735
March	260,327	252,695	271,000
April	240,836	269,807	275,355
May	258,931	315,797	313,889
June	203,637	222,106	280,251
July	257,259	244,566	
August	239,411	294,002	
September	231,726	251,247	
October	230,947	259,241	
November	200,913	242,239	
December	200,778	281,914	



Month	2023	2024	2025
January	222,000	209,000	210,000
February	134,900	183,700	279,500
March	237,000	240,350	265,000
April	205,000	233,850	241,500
May	249,900	285,000	239,500
June	200,000	207,500	259,900
July	207,900	234,900	
August	194,500	234,900	
September	193,500	229,900	
October	214,900	267,500	
November	169,900	169,900	
December	194,900	257,000	





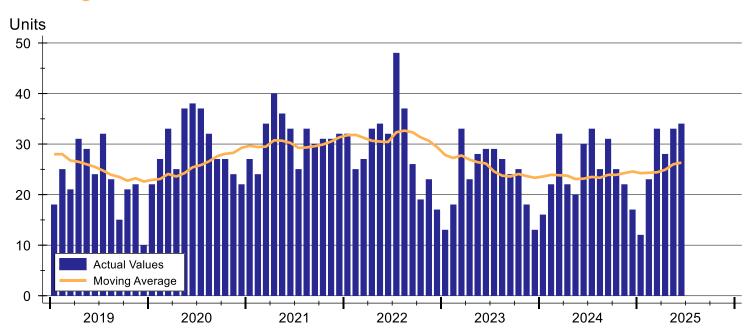
North Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	June 2024	Change	Year-to-Date Change 2025 2024 C		e Change
Со	ntracts Written	34	30	13.3%	163	142	14.8%
Vo	lume (1,000s)	7,841	7,884	-0.5%	42,848	33,024	29.7%
ge	Sale Price	230,612	262,788	-12.2%	262,874	232,565	13.0%
Avera	Days on Market	32	31	3.2%	51	47	8.5%
¥	Percent of Original	97.2%	94.9%	2.4%	95.3%	94.1%	1.3%
=	Sale Price	224,450	254,950	-12.0%	220,000	207,000	6.3%
Median	Days on Market	17	12	41.7%	18	16	12.5%
Σ	Percent of Original	100.0%	100.0%	0.0%	99.7%	97.5%	2.3%

A total of 34 contracts for sale were written in North Region during the month of June, up from 30 in 2024. The median list price of these homes was \$224,450, down from \$254,950 the prior year.

Half of the homes that went under contract in June were on the market less than 16 days, compared to 12 days in June 2024.

History of Contracts Written

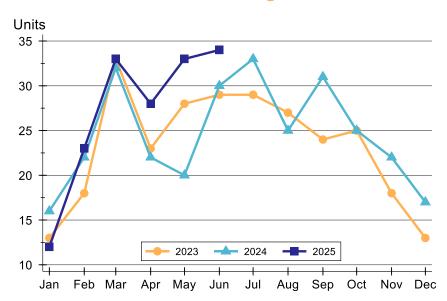






North Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	13	16	12
February	18	22	23
March	33	32	33
April	23	22	28
May	28	20	33
June	29	30	34
July	29	33	
August	27	25	
September	24	31	
October	25	25	
November	18	22	
December	13	17	

Contracts Written by Price Range

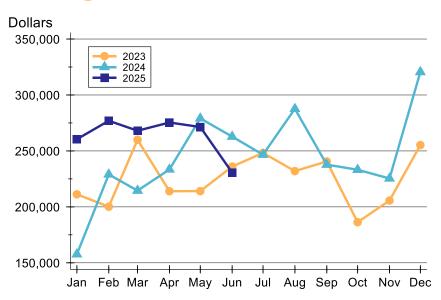
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.9%	45,000	45,000	36	36	88.9%	88.9%
\$50,000-\$99,999	1	2.9%	79,900	79,900	4	4	100.0%	100.0%
\$100,000-\$124,999	1	2.9%	110,000	110,000	8	8	100.0%	100.0%
\$125,000-\$149,999	5	14.7%	135,840	130,000	17	8	99.2%	100.0%
\$150,000-\$174,999	4	11.8%	160,000	162,500	70	38	97.3%	100.0%
\$175,000-\$199,999	3	8.8%	190,800	197,500	59	59	89.6%	89.8%
\$200,000-\$249,999	6	17.6%	231,133	231,500	48	48	97.9%	100.0%
\$250,000-\$299,999	7	20.6%	279,071	274,900	16	4	98.4%	100.0%
\$300,000-\$399,999	4	11.8%	343,750	347,500	17	17	96.1%	97.2%
\$400,000-\$499,999	1	2.9%	449,000	449,000	18	18	100.0%	100.0%
\$500,000-\$749,999	1	2.9%	550,000	550,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



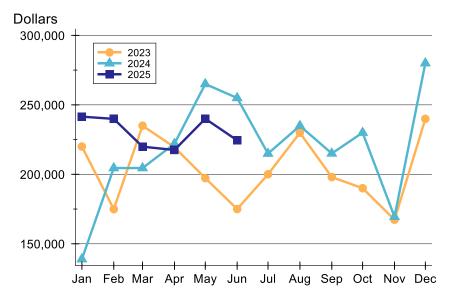


North Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	211,177	157,637	260,442
February	200,164	228,977	276,946
March	259,953	214,511	268,066
April	213,987	233,409	275,392
May	214,082	279,075	271,376
June	236,010	262,788	230,612
July	248,217	246,650	
August	231,974	287,635	
September	240,583	237,752	
October	186,300	233,169	
November	205,652	225,379	
December	255,242	320,515	



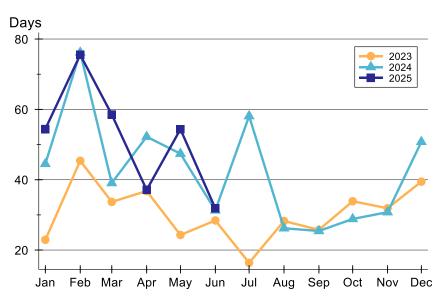
Month	2023	2024	2025
January	220,000	138,950	241,500
February	174,950	204,500	239,900
March	235,000	204,500	219,900
April	219,500	222,000	217,500
May	197,250	265,000	240,000
June	175,000	254,950	224,450
July	200,000	214,900	
August	229,900	234,900	
September	198,000	215,000	
October	189,995	230,000	
November	167,325	169,450	
December	239,900	280,000	





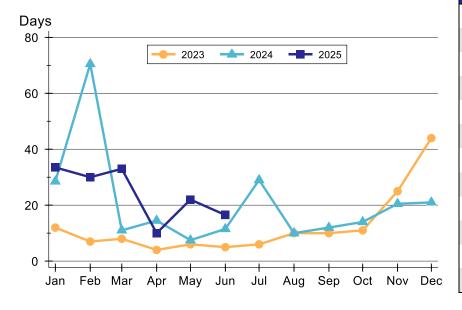
North Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	23	45	54
February	45	76	76
March	34	39	59
April	37	52	37
May	24	47	54
June	28	31	32
July	16	58	
August	28	26	
September	26	25	
October	34	29	
November	32	31	
December	39	51	

Median DOM



Month	2023	2024	2025
January	12	29	34
February	7	71	30
March	8	11	33
April	4	15	10
May	6	8	22
June	5	12	17
July	6	29	
August	10	10	
September	10	12	
October	11	14	
November	25	21	
December	44	21	





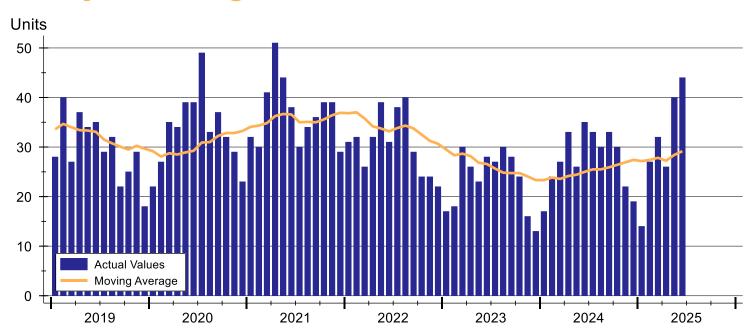
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of June 2024	Change
Pe	nding Contracts	44	35	25.7%
Volume (1,000s)		11,129	10,333	7.7%
ge	List Price	252,923	295,233	-14.3%
Avera	Days on Market	46	40	15.0%
¥	Percent of Original	97.2%	96.5%	0.7%
=	List Price	234,500	279,900	-16.2%
Media	Days on Market	18	17	5.9%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 44 listings in North Region had contracts pending at the end of June, up from 35 contracts pending at the end of June 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

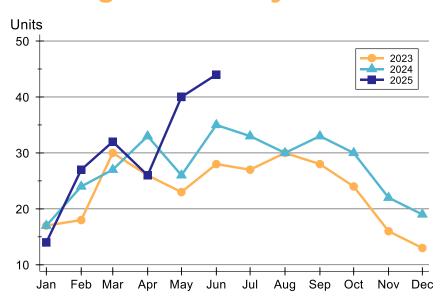






North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	17	17	14
February	18	24	27
March	30	27	32
April	26	33	26
May	23	26	40
June	28	35	44
July	27	33	
August	30	30	
September	28	33	
October	24	30	
November	16	22	
December	13	19	

Pending Contracts by Price Range

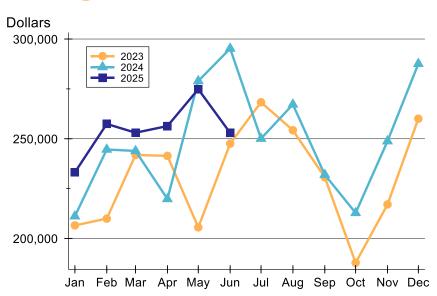
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	9.1%	87,725	87,450	137	162	91.5%	100.0%
\$100,000-\$124,999	2	4.5%	111,450	111,450	10	10	100.0%	100.0%
\$125,000-\$149,999	6	13.6%	139,533	144,000	36	14	99.5%	100.0%
\$150,000-\$174,999	3	6.8%	156,667	155,000	70	4	100.0%	100.0%
\$175,000-\$199,999	3	6.8%	197,467	197,500	66	59	89.4%	89.8%
\$200,000-\$249,999	8	18.2%	231,600	234,500	52	29	99.0%	100.0%
\$250,000-\$299,999	10	22.7%	277,950	274,900	30	19	97.0%	99.1%
\$300,000-\$399,999	4	9.1%	343,750	347,500	17	17	96.1%	97.2%
\$400,000-\$499,999	2	4.5%	473,950	473,950	23	23	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	550,000	550,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.3%	1,150,000	1,150,000	7	7	100.0%	100.0%



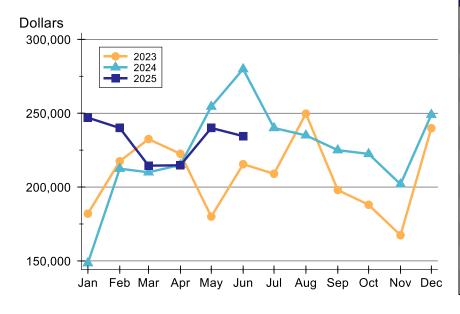


North Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	206,529	211,123	233,136
February	209,936	244,604	257,435
March	241,861	243,876	253,025
April	241,394	219,782	256,353
May	205,548	278,938	274,855
June	247,564	295,233	252,923
July	268,311	250,042	
August	254,242	267,183	
September	230,713	231,961	
October	187,777	212,784	
November	217,041	248,802	
December	260,042	287,595	



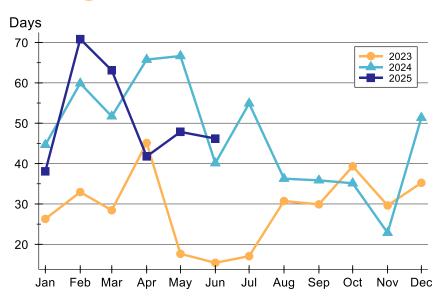
Month	2023	2024	2025
January	182,000	148,500	247,000
February	217,500	212,450	240,000
March	232,500	210,000	214,500
April	222,500	215,000	214,750
May	180,000	254,500	240,000
June	215,500	279,900	234,500
July	209,000	240,000	
August	249,700	235,000	
September	198,000	225,000	
October	188,000	222,450	
November	167,375	201,950	
December	239,900	249,000	





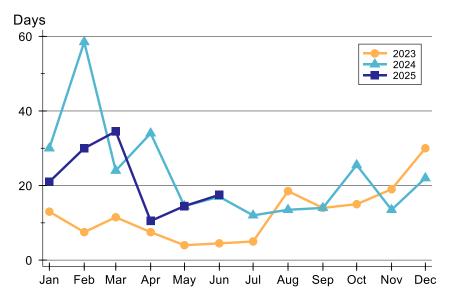
North Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	26	45	38
February	33	60	71
March	28	52	63
April	45	66	42
May	18	67	48
June	15	40	46
July	17	55	
August	31	36	
September	30	36	
October	39	35	
November	30	23	
December	35	51	

Median DOM



Month	2023	2024	2025
January	13	30	21
February	8	59	30
March	12	24	35
April	8	34	11
May	4	15	15
June	5	17	18
July	5	12	
August	19	14	
September	14	14	
October	15	26	
November	19	14	
December	30	22	





South Region Housing Report



Market Overview

South Region Home Sales Rose in June

Total home sales in South Region rose by 38.7% last month to 43 units, compared to 31 units in June 2024. Total sales volume was \$9.4 million, up 61.6% from a year earlier.

The median sale price in June was \$189,900, up from \$171,500 a year earlier. Homes that sold in June were typically on the market for 7 days and sold for 100.0% of their list prices.

South Region Active Listings Up at End of June

The total number of active listings in South Region at the end of June was 81 units, up from 40 at the same point in 2024. This represents a 2.7 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$175,000.

During June, a total of 33 contracts were written down from 34 in June 2024. At the end of the month, there were 42 contracts still pending.

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South Region Summary Statistics

	ne MLS Statistics ree-year History	2025	Current Mont 2024	th 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	43 38.7%	31 -44.6%	56 3.7%	169 15.8%	146 -19.3%	181 -19.6%
	tive Listings ange from prior year	81 102.5%	40 17.6%	34 -5.6%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.7 92.9%	1.4 40.0%	1.0 25.0%	N/A	N/A	N/A
	ew Listings ange from prior year	46 12.2%	41 -4.7%	43 -8.5%	268 30.7%	205 -12.0%	233 -10.0%
	ntracts Written ange from prior year	33 -2.9%	34 -12.8%	39 39.3%	194 12.8%	172 -18.5%	211 -7.9%
	nding Contracts ange from prior year	42 -6.7%	45 0.0%	45 -4.3%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	9,409 61.6%	5,823 -46.8%	10,936 11.0%	36,383 35.9%	26,770 -23.0%	34,772 -6.6%
	Sale Price Change from prior year	218,816 16.5%	187,827 -3.8%	195,293 7.0%	215,281 17.4%	183,356 -4.6%	192,109 16.1%
a	List Price of Actives Change from prior year	207,711 -14.1%	241,898 -12.7%	276,956 37.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	24 166.7%	9 -50.0%	18 50.0%	42 75.0%	24 4.3%	23 21.1%
⋖	Percent of List Change from prior year	97.4% -2.6%	100.0% 2.8%	97.3% 0.1%	96.3% -0.4%	96.7% -0.6%	97.3% 0.9%
	Percent of Original Change from prior year	94.7% -5.7%	100.4% 4.9%	95.7% -0.2%	93.8% -2.5%	96.2% 0.6%	95.6% 0.5%
	Sale Price Change from prior year	189,900 10.7%	171,500 3.9%	165,000 22.2%	180,000 4.7%	172,000 4.9%	164,000 24.2%
	List Price of Actives Change from prior year	175,000 -4.1%	182,450 -13.1%	209,900 57.0%	N/A	N/A	N/A
Median	Days on Market Change from prior year	7 133.3%	3 -40.0%	5 -16.7%	11 83.3%	6 0.0%	6 0.0%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 1.3%	98.7% 0.5%	98.4% -1.6%	100.0% 1.5%	98.5% -0.2%
	Percent of Original Change from prior year	98.6% -1.4%	100.0% 1.8%	98.2% 1.2%	96.9% -3.1%	100.0% 2.2%	97.8% -0.5%

 $Note: Year-to-date\ statistics\ cannot\ be\ calculated\ for\ Active\ Listings,\ Months'\ Supply\ and\ Pending\ Contracts.$





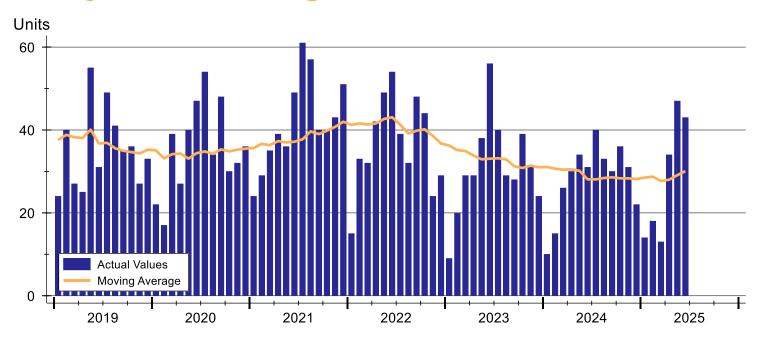
South Region Closed Listings Analysis

	mmary Statistics Closed Listings	2025	June 2024	Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	43	31	38.7%	169	146	15.8%
Vo	lume (1,000s)	9,409	5,823	61.6%	36,383	26,770	35.9%
Мс	onths' Supply	2.7	1.4	92.9%	N/A	N/A	N/A
	Sale Price	218,816	187,827	16.5%	215,281	183,356	17.4%
age	Days on Market	24	9	166.7%	42	24	75.0%
Averag	Percent of List	97.4%	100.0%	-2.6%	96.3%	96.7%	-0.4%
	Percent of Original	94.7%	100.4%	-5.7%	93.8%	96.2%	-2.5%
	Sale Price	189,900	171,500	10.7%	180,000	172,000	4.7%
lian	Days on Market	7	3	133.3%	11	6	83.3%
Median	Percent of List	100.0%	100.0%	0.0%	98.4%	100.0%	-1.6%
	Percent of Original	98.6%	100.0%	-1.4%	96.9%	100.0%	-3.1%

A total of 43 homes sold in South Region in June, up from 31 units in June 2024. Total sales volume rose to \$9.4 million compared to \$5.8 million in the previous year.

The median sales price in June was \$189,900, up 10.7% compared to the prior year. Median days on market was 7 days, down from 8 days in May, but up from 3 in June 2024.

History of Closed Listings

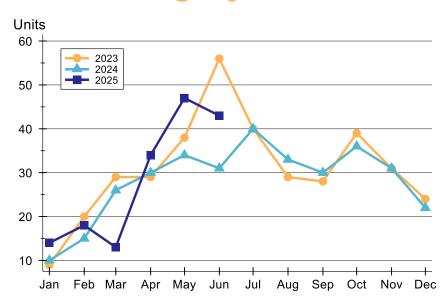






South Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	9	10	14
February	20	15	18
March	29	26	13
April	29	30	34
May	38	34	47
June	56	31	43
July	40	40	
August	29	33	
September	28	30	
October	39	36	
November	31	31	
December	24	22	

Closed Listings by Price Range

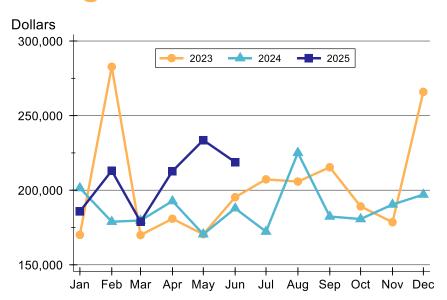
Price Range		les Percent	Months' Supply	Sale l Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.3%	1.8	25,000	25,000	5	5	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	4	9.3%	1.4	72,625	72,750	45	19	85.8%	84.4%	73.4%	73.5%
\$100,000-\$124,999	4	9.3%	3.3	106,250	107,500	4	5	102.2%	101.5%	102.2%	101.5%
\$125,000-\$149,999	4	9.3%	3.6	132,600	132,200	2	1	99.1%	100.6%	99.1%	100.6%
\$150,000-\$174,999	8	18.6%	2.8	162,550	164,950	25	20	95.9%	97.8%	91.9%	95.2%
\$175,000-\$199,999	2	4.7%	3.0	191,950	191,950	29	29	98.5%	98.5%	94.5%	94.5%
\$200,000-\$249,999	8	18.6%	2.8	218,438	218,500	19	20	98.7%	98.7%	97.2%	98.7%
\$250,000-\$299,999	4	9.3%	3.5	260,750	262,000	21	26	100.1%	100.0%	96.9%	97.4%
\$300,000-\$399,999	5	11.6%	2.5	372,380	375,000	43	7	99.4%	100.0%	98.8%	100.0%
\$400,000-\$499,999	1	2.3%	2.4	410,000	410,000	5	5	93.2%	93.2%	93.2%	93.2%
\$500,000-\$749,999	1	2.3%	3.0	566,500	566,500	126	126	97.7%	97.7%	94.4%	94.4%
\$750,000-\$999,999	1	2.3%	0.0	825,000	825,000	1	1	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



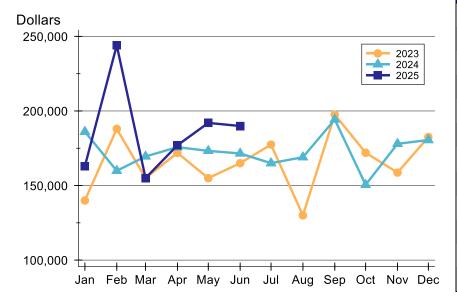


South Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	170,056	201,460	185,765
February	282,750	178,884	213,072
March	169,907	179,681	178,838
April	180,879	192,720	212,770
May	170,446	170,474	233,582
June	195,293	187,827	218,816
July	207,278	172,238	
August	205,776	225,108	
September	215,396	182,362	
October	189,132	180,669	
November	178,562	190,400	
December	265,929	197,068	



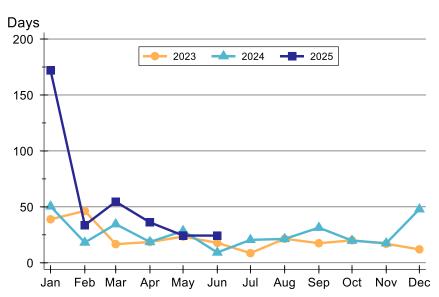
Month	2023	2024	2025
January	140,000	186,100	162,979
February	188,000	159,900	244,000
March	155,000	169,500	155,000
April	171,900	175,750	177,000
May	154,950	173,250	192,000
June	165,000	171,500	189,900
July	177,450	165,000	
August	130,000	169,000	
September	197,500	194,250	
October	172,000	150,500	
November	158,700	178,000	
December	182,500	180,500	





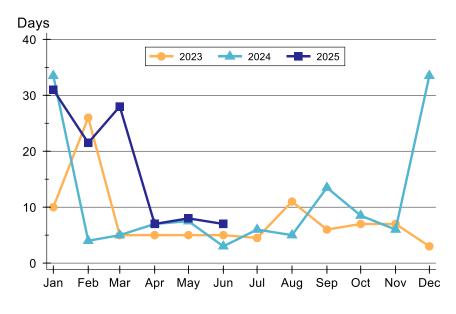
South Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	39	50	172
February	46	18	34
March	17	35	55
April	19	19	36
May	23	29	24
June	18	9	24
July	9	21	
August	21	21	
September	18	31	
October	20	20	
November	17	17	
December	12	48	

Median DOM



Month	2023	2024	2025
January	10	34	31
February	26	4	22
March	5	5	28
April	5	7	7
May	5	8	8
June	5	3	7
July	5	6	
August	11	5	
September	6	14	
October	7	9	
November	7	6	
December	3	34	





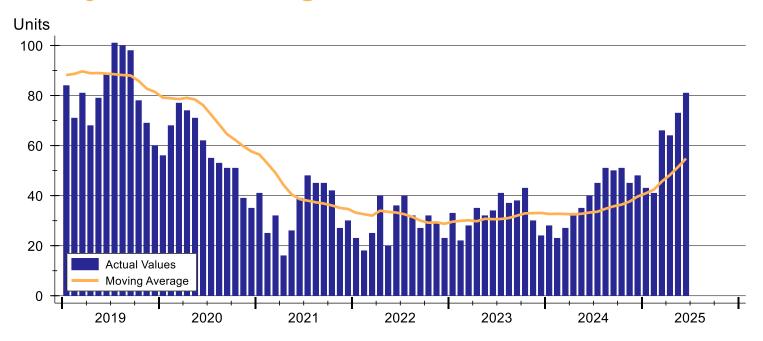
South Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of June 2024	Change
Ac.	tive Listings	81	40	102.5%
Vo	lume (1,000s)	16,825	9,676	73.9%
Months' Supply		2.7	1.4	92.9%
ge	List Price	207,711	241,898	-14.1%
Avera	Days on Market	49	63	-22.2%
¥	Percent of Original	96.5%	96.2%	0.3%
_	List Price	175,000	182,450	-4.1%
Media	Days on Market	30	41	-26.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 81 homes were available for sale in South Region at the end of June. This represents a 2.7 months' supply of active listings.

The median list price of homes on the market at the end of June was \$175,000, down 4.1% from 2024. The typical time on market for active listings was 30 days, down from 41 days a year earlier.

History of Active Listings

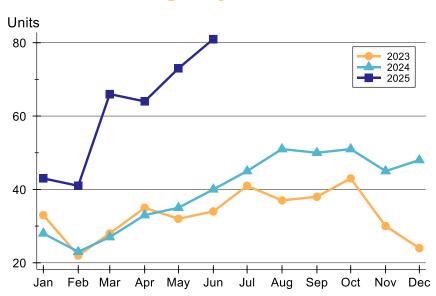






South Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	33	28	43
February	22	23	41
March	28	27	66
April	35	33	64
May	32	35	73
June	34	40	81
July	41	45	
August	37	51	
September	38	50	
October	43	51	
November	30	45	
December	24	48	

Active Listings by Price Range

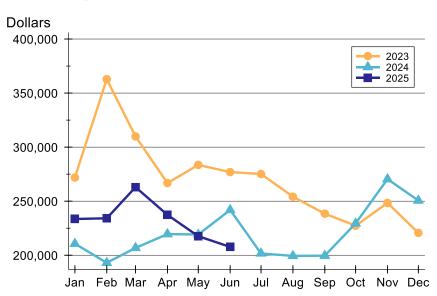
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	1.2%	N/A	21,900	21,900	4	4	100.0%	100.0%
\$25,000-\$49,999	2	2.5%	1.8	35,000	35,000	295	295	100.0%	100.0%
\$50,000-\$99,999	6	7.4%	1.4	82,617	86,700	66	25	94.3%	97.5%
\$100,000-\$124,999	6	7.4%	3.3	114,765	114,995	29	27	95.9%	97.7%
\$125,000-\$149,999	13	16.0%	3.6	142,077	144,500	43	35	95.1%	94.0%
\$150,000-\$174,999	10	12.3%	2.8	160,513	159,450	83	76	94.5%	94.3%
\$175,000-\$199,999	9	11.1%	3.0	185,072	184,900	34	5	98.2%	100.0%
\$200,000-\$249,999	12	14.8%	2.8	229,300	232,450	35	34	95.4%	94.9%
\$250,000-\$299,999	11	13.6%	3.5	265,627	269,500	18	6	99.0%	100.0%
\$300,000-\$399,999	7	8.6%	2.5	351,329	353,000	32	38	97.7%	98.1%
\$400,000-\$499,999	2	2.5%	2.4	474,450	474,450	6	6	100.0%	100.0%
\$500,000-\$749,999	2	2.5%	3.0	674,450	674,450	122	122	96.7%	96.7%
\$750,000-\$999,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



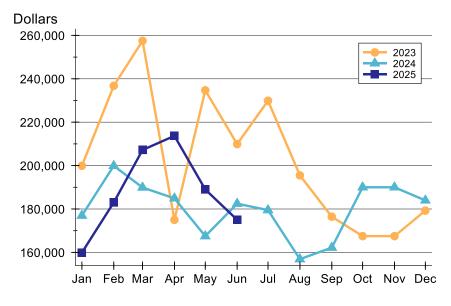


South Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	271,926	210,704	233,546
February	362,877	193,028	234,185
March	309,907	206,807	262,997
April	266,806	219,577	237,344
May	283,563	219,176	217,608
June	276,956	241,898	207,711
July	275,188	201,665	
August	254,205	199,405	
September	238,491	199,601	
October	227,314	229,471	
November	248,407	270,451	
December	220,708	250,621	



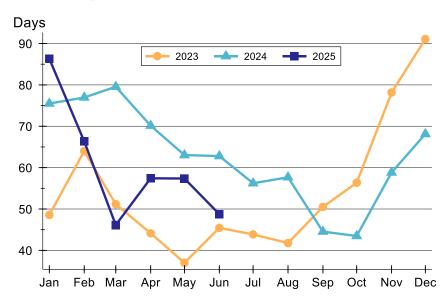
Month	2023	2024	2025
January	199,900	176,950	159,900
February	236,750	199,900	183,000
March	257,500	189,900	207,200
April	175,000	184,900	213,700
May	234,700	167,500	189,000
June	209,900	182,450	175,000
July	229,900	179,500	
August	195,500	156,900	
September	176,450	162,200	
October	167,500	190,000	
November	167,500	190,000	
December	179,250	183,950	





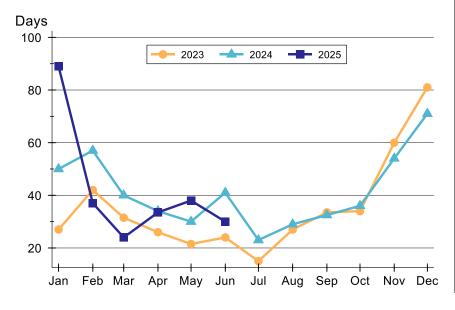
South Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	49	76	86
February	64	77	66
March	51	80	46
April	44	70	57
May	37	63	57
June	45	63	49
July	44	56	
August	42	58	
September	51	45	
October	56	43	
November	78	59	
December	91	68	

Median DOM



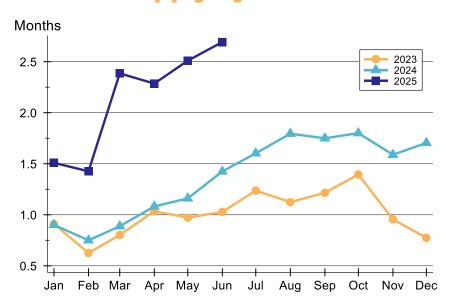
Month	2023	2024	2025
January	27	50	89
February	42	57	37
March	32	40	24
April	26	34	34
May	22	30	38
June	24	41	30
July	15	23	
August	27	29	
September	34	33	
October	34	36	
November	60	54	
December	81	71	





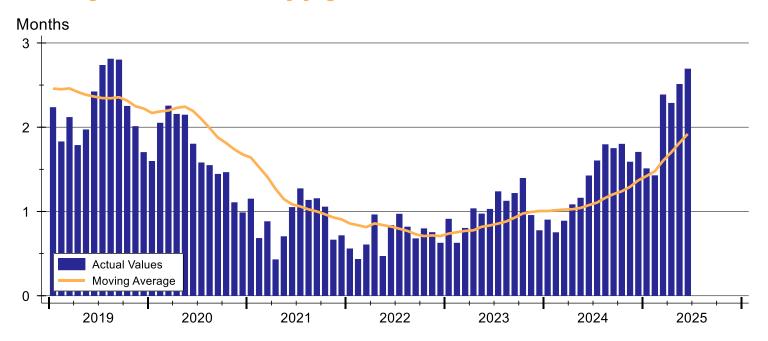
South Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.9	0.9	1.5
February	0.6	0.8	1.4
March	0.8	0.9	2.4
April	1.0	1.1	2.3
May	1.0	1.2	2.5
June	1.0	1.4	2.7
July	1.2	1.6	
August	1.1	1.8	
September	1.2	1.7	
October	1.4	1.8	
November	1.0	1.6	
December	0.8	1.7	

History of Month's Supply







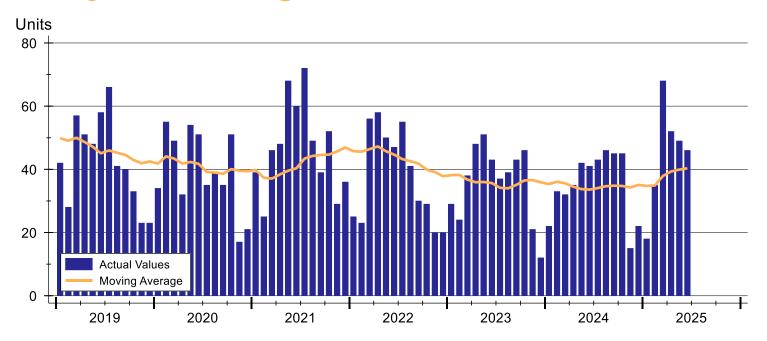
South Region New Listings Analysis

	mmary Statistics New Listings	2025	June 2024	Change
ıth	New Listings	46	41	12.2%
Month	Volume (1,000s)	8,667	8,704	-0.4%
Current	Average List Price	188,423	212,281	-11.2%
Cu	Median List Price	175,000	172,900	1.2%
te	New Listings	268	205	30.7%
Year-to-Date	Volume (1,000s)	58,342	41,044	42.1%
ar-to	Average List Price	217,693	200,215	8.7%
۶	Median List Price	189,900	172,500	10.1%

A total of 46 new listings were added in South Region during June, up 12.2% from the same month in 2024. Year-to-date South Region has seen 268 new listings.

The median list price of these homes was \$175,000 up from \$172,900 in 2024.

History of New Listings

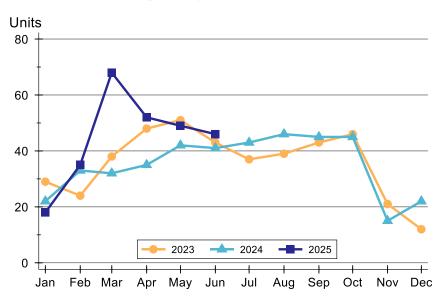






South Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	29	22	18
February	24	33	35
March	38	32	68
April	48	35	52
May	51	42	49
June	43	41	46
July	37	43	
August	39	46	
September	43	45	
October	46	45	
November	21	15	
December	12	22	

New Listings by Price Range

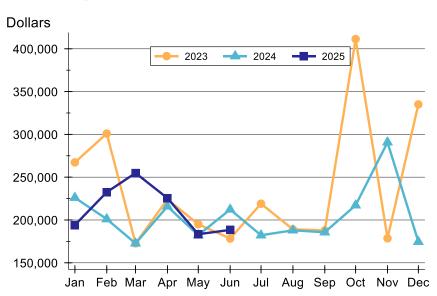
Price Range	New Li Number	stings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	3	6.5%	7,933	1,100	10	10	100.0%	100.0%
\$25,000-\$49,999	3	6.5%	45,933	45,900	7	9	104.8%	100.0%
\$50,000-\$99,999	6	13.0%	87,083	91,450	14	11	99.0%	100.0%
\$100,000-\$124,999	2	4.3%	117,450	117,450	20	20	95.9%	95.9%
\$125,000-\$149,999	6	13.0%	144,150	146,750	14	14	97.2%	97.7%
\$150,000-\$174,999	2	4.3%	160,950	160,950	15	15	97.2%	97.2%
\$175,000-\$199,999	8	17.4%	182,600	182,400	9	6	100.0%	100.0%
\$200,000-\$249,999	5	10.9%	235,732	237,500	6	5	100.0%	100.0%
\$250,000-\$299,999	5	10.9%	264,880	269,500	8	9	98.6%	100.0%
\$300,000-\$399,999	3	6.5%	336,333	305,000	14	8	98.8%	100.0%
\$400,000-\$499,999	2	4.3%	474,450	474,450	6	6	100.0%	100.0%
\$500,000-\$749,999	1	2.2%	639,900	639,900	31	31	98.6%	98.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



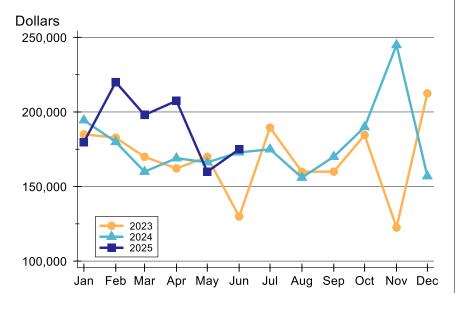


South Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	267,281	226,082	194,067
February	300,921	201,052	232,493
March	172,682	172,630	254,863
April	224,065	215,821	225,521
May	195,047	182,243	183,390
June	178,316	212,281	188,423
July	219,032	182,160	
August	189,077	187,909	
September	187,929	185,678	
October	411,362	217,193	
November	178,557	290,733	
December	335,000	174,561	



Month	2023	2024	2025
January	185,000	194,450	179,700
February	182,750	179,900	220,000
March	169,900	159,950	198,000
April	162,150	169,000	207,450
May	169,900	166,200	159,900
June	129,900	172,900	175,000
July	189,500	175,000	
August	159,900	156,000	
September	160,000	170,000	
October	184,500	189,900	
November	122,500	244,900	
December	212,450	157,000	





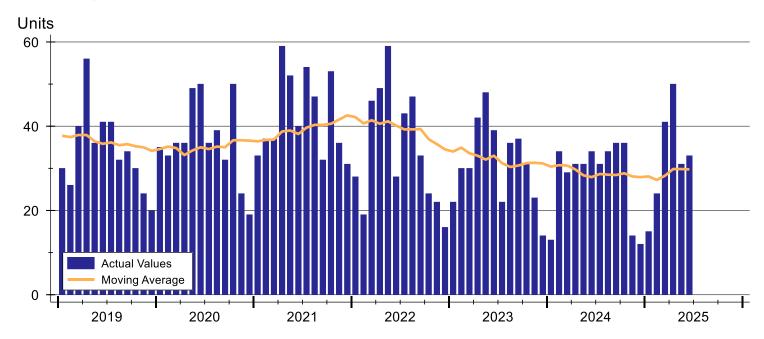
South Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	June 2024	Change	Yo 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	33	34	-2.9%	194	172	12.8%
Vol	ume (1,000s)	7,149	6,504	9.9%	44,480	35,821	24.2%
ge	Sale Price	216,642	191,299	13.2%	229,277	208,260	10.1%
Avera	Days on Market	39	11	254.5%	30	21	42.9%
¥	Percent of Original	94.4%	97.4%	-3.1%	94.9%	96.5%	-1.7%
_	Sale Price	185,000	165,200	12.0%	189,900	173,500	9.5%
Median	Days on Market	20	3	566.7%	10	5	100.0%
Σ	Percent of Original	97.1%	99.0%	-1.9%	97.5%	100.0%	-2.5%

A total of 33 contracts for sale were written in South Region during the month of June, down from 34 in 2024. The median list price of these homes was \$185,000, up from \$165,200 the prior year.

Half of the homes that went under contract in June were on the market less than 20 days, compared to 3 days in June 2024.

History of Contracts Written

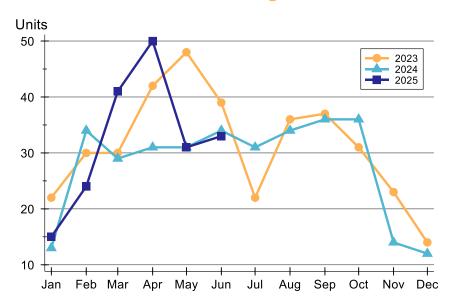






South Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	22	13	15
February	30	34	24
March	30	29	41
April	42	31	50
May	48	31	31
June	39	34	33
July	22	31	
August	36	34	
September	37	36	
October	31	36	
November	23	14	
December	14	12	

Contracts Written by Price Range

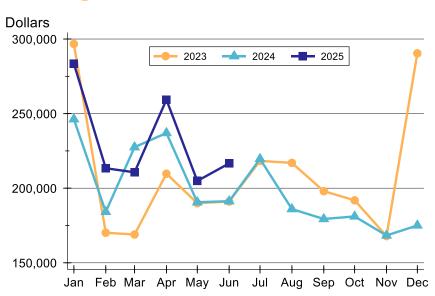
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	9.1%	45,933	45,900	7	9	104.8%	100.0%
\$50,000-\$99,999	5	15.2%	90,260	94,500	78	16	83.6%	86.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	12.1%	138,075	136,700	41	39	92.3%	95.3%
\$150,000-\$174,999	1	3.0%	164,900	164,900	3	3	100.0%	100.0%
\$175,000-\$199,999	5	15.2%	183,580	179,900	31	25	92.2%	100.0%
\$200,000-\$249,999	6	18.2%	234,193	238,630	21	19	98.5%	99.4%
\$250,000-\$299,999	4	12.1%	264,375	263,500	37	27	96.2%	95.9%
\$300,000-\$399,999	2	6.1%	307,500	307,500	38	38	94.3%	94.3%
\$400,000-\$499,999	2	6.1%	445,000	445,000	60	60	93.7%	93.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	3.0%	957,320	957,320	82	82	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



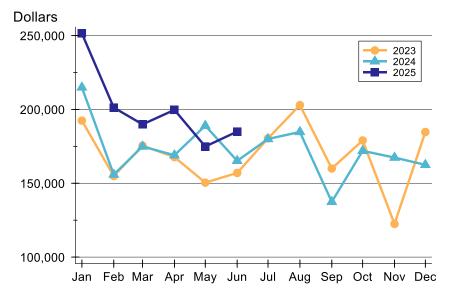


South Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	296,727	246,292	283,567
February	170,138	184,135	213,392
March	168,947	227,514	210,658
April	209,726	237,018	259,354
May	189,956	190,606	204,870
June	191,059	191,299	216,642
July	218,305	219,655	
August	216,978	186,032	
September	198,022	179,369	
October	191,890	181,078	
November	167,896	168,307	
December	290,429	175,033	



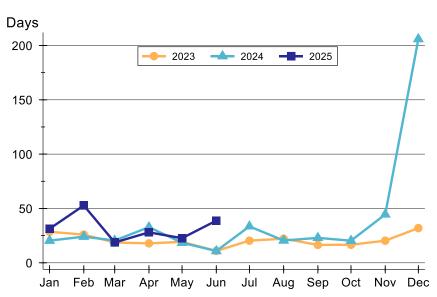
Month	2023	2024	2025
January	192,450	214,900	251,500
February	154,900	155,900	201,250
March	175,500	174,900	189,900
April	167,750	169,000	199,700
May	150,450	189,000	174,900
June	157,000	165,200	185,000
July	180,400	180,000	
August	202,950	184,750	
September	160,000	137,450	
October	179,000	171,950	
November	122,500	167,400	
December	184,700	162,500	





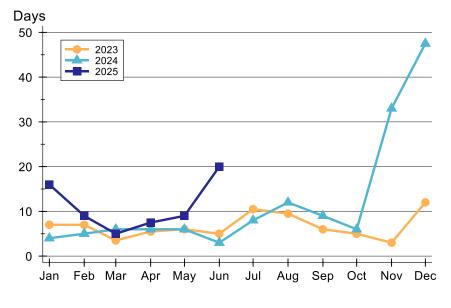
South Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	29	20	31
February	26	24	53
March	19	21	19
April	18	33	28
May	19	18	23
June	11	11	39
July	20	34	
August	22	21	
September	16	23	
October	17	20	
November	20	45	
December	32	206	

Median DOM



Month	2023	2024	2025
January	7	4	16
February	7	5	9
March	4	6	5
April	6	6	8
May	6	6	9
June	5	3	20
July	11	8	
August	10	12	
September	6	9	
October	5	6	
November	3	33	
December	12	48	



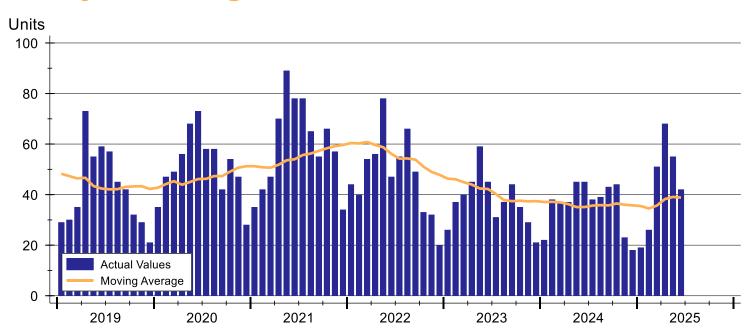
South Region Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of June 2024	Change
Pe	nding Contracts	42	45	-6.7%
Vo	lume (1,000s)	9,675	9,146	5.8%
ge	List Price	230,346	203,234	13.3%
Avera	Days on Market	29	21	38.1%
Ą	Percent of Original	96.6%	98.3%	-1.7%
_	List Price	197,200	169,000	16.7%
Media	Days on Market	17	5	240.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 42 listings in South Region had contracts pending at the end of June, down from 45 contracts pending at the end of June 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

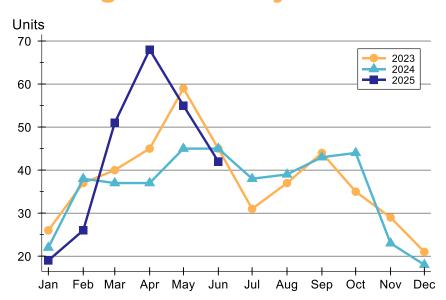






South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	26	22	19
February	37	38	26
March	40	37	51
April	45	37	68
May	59	45	55
June	45	45	42
July	31	38	
August	37	39	
September	44	43	
October	35	44	
November	29	23	
December	21	18	

Pending Contracts by Price Range

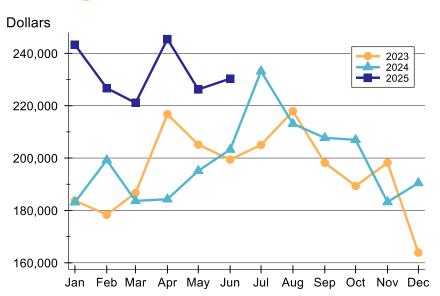
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.1%	45,933	45,900	7	9	100.0%	100.0%
\$50,000-\$99,999	2	4.8%	94,700	94,700	115	115	91.3%	91.3%
\$100,000-\$124,999	2	4.8%	114,900	114,900	12	12	86.7%	86.7%
\$125,000-\$149,999	5	11.9%	139,960	139,900	34	23	93.8%	95.4%
\$150,000-\$174,999	3	7.1%	162,933	159,000	1	1	100.0%	100.0%
\$175,000-\$199,999	7	16.7%	186,243	185,000	28	25	98.1%	100.0%
\$200,000-\$249,999	6	14.3%	237,360	238,630	21	21	97.2%	98.2%
\$250,000-\$299,999	6	14.3%	261,083	259,500	27	15	97.7%	97.6%
\$300,000-\$399,999	4	9.5%	334,340	318,680	21	7	97.1%	100.0%
\$400,000-\$499,999	3	7.1%	446,633	449,900	43	52	95.8%	94.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	2.4%	957,320	957,320	82	82	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



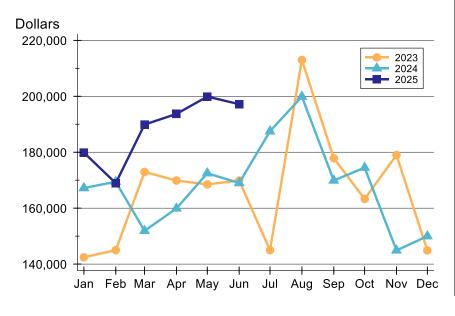


South Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	183,785	183,114	243,305
February	178,362	199,218	226,715
March	186,702	183,632	221,097
April	216,731	184,293	245,463
May	205,136	195,138	226,216
June	199,416	203,234	230,346
July	205,029	233,192	
August	217,905	213,126	
September	198,211	207,723	
October	189,350	206,968	
November	198,207	183,204	
December	163,905	190,483	



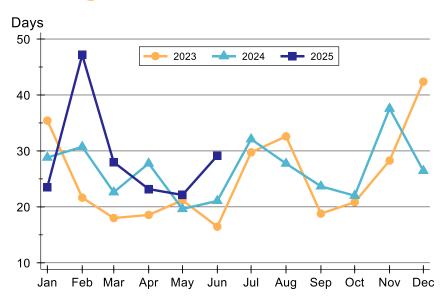
Month	2023	2024	2025
January	142,450	167,200	179,900
February	145,000	169,450	168,950
March	172,950	151,900	189,900
April	169,900	159,900	193,700
May	168,500	172,500	199,900
June	169,900	169,000	197,200
July	145,000	187,500	
August	213,000	199,900	
September	177,900	169,900	
October	163,300	174,500	
November	179,000	144,900	
December	144,900	150,000	





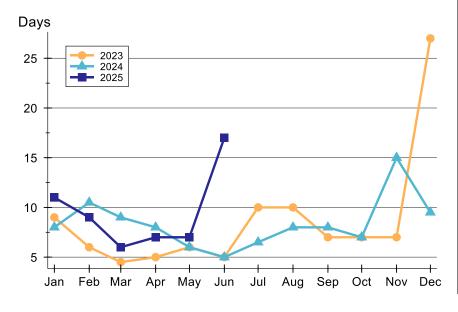
South Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	29	24
February	22	31	47
March	18	23	28
April	19	28	23
May	21	20	22
June	16	21	29
July	30	32	
August	33	28	
September	19	24	
October	21	22	
November	28	38	
December	42	26	

Median DOM



Month	2023	2024	2025
January	9	8	11
February	6	11	9
March	5	9	6
April	5	8	7
May	6	6	7
June	5	5	17
July	10	7	
August	10	8	
September	7	8	
October	7	7	
November	7	15	
December	27	10	