



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

September 2024 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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Central Region Housing Report



Market Overview

Central Region Home Sales Fell in September

Total home sales in Central Region fell last month to 199 units, compared to 227 units in September 2023. Total sales volume was \$43.0 million, down from a year earlier.

The median sale price in September was \$194,000, up from \$170,000 a year earlier. Homes that sold in September were typically on the market for 6 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of September

The total number of active listings in Central Region at the end of September was 265 units, up from 233 at the same point in 2023. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$255,000.

During September, a total of 173 contracts were written down from 205 in September 2023. At the end of the month, there were 204 contracts still pending.

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Central Region Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		199	227	248	1,890	1,840	2,100
Change from prior year		-12.3%	-8.5%	-15.9%	2.7%	-12.4%	-6.5%
Active Listings		265	233	181	N/A	N/A	N/A
Change from prior year		13.7%	28.7%	1.1%			
Months' Supply		1.3	1.2	0.8	N/A	N/A	N/A
Change from prior year		8.3%	50.0%	14.3%			
New Listings		232	255	247	2,225	2,136	2,312
Change from prior year		-9.0%	3.2%	-10.5%	4.2%	-7.6%	-10.0%
Contracts Written		173	205	172	1,931	1,897	2,089
Change from prior year		-15.6%	19.2%	-29.8%	1.8%	-9.2%	-10.4%
Pending Contracts		204	209	195	N/A	N/A	N/A
Change from prior year		-2.4%	7.2%	-30.9%			
Sales Volume (1,000s)		43,002	44,446	48,948	423,059	383,518	419,447
Change from prior year		-3.2%	-9.2%	-10.4%	10.3%	-8.6%	2.2%
Average	Sale Price	216,090	195,798	197,371	223,841	208,434	199,737
	Change from prior year	10.4%	-0.8%	6.6%	7.4%	4.4%	9.3%
	List Price of Actives	294,424	298,592	298,584	N/A	N/A	N/A
	Change from prior year	-1.4%	0.0%	32.3%			
	Days on Market	20	15	14	22	17	13
Change from prior year	33.3%	7.1%	7.7%	29.4%	30.8%	-7.1%	
Percent of List	99.8%	98.9%	99.8%	99.1%	100.0%	101.1%	
Change from prior year	0.9%	-0.9%	0.2%	-0.9%	-1.1%	0.3%	
Percent of Original	97.6%	97.6%	97.7%	97.5%	98.7%	99.9%	
Change from prior year	0.0%	-0.1%	-0.6%	-1.2%	-1.2%	-0.1%	
Median	Sale Price	194,000	170,000	175,000	196,000	180,000	172,200
	Change from prior year	14.1%	-2.9%	9.4%	8.9%	4.5%	6.0%
	List Price of Actives	255,000	239,900	228,000	N/A	N/A	N/A
	Change from prior year	6.3%	5.2%	49.5%			
	Days on Market	6	5	5	5	4	3
Change from prior year	20.0%	0.0%	25.0%	25.0%	33.3%	0.0%	
Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Percent of Original	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



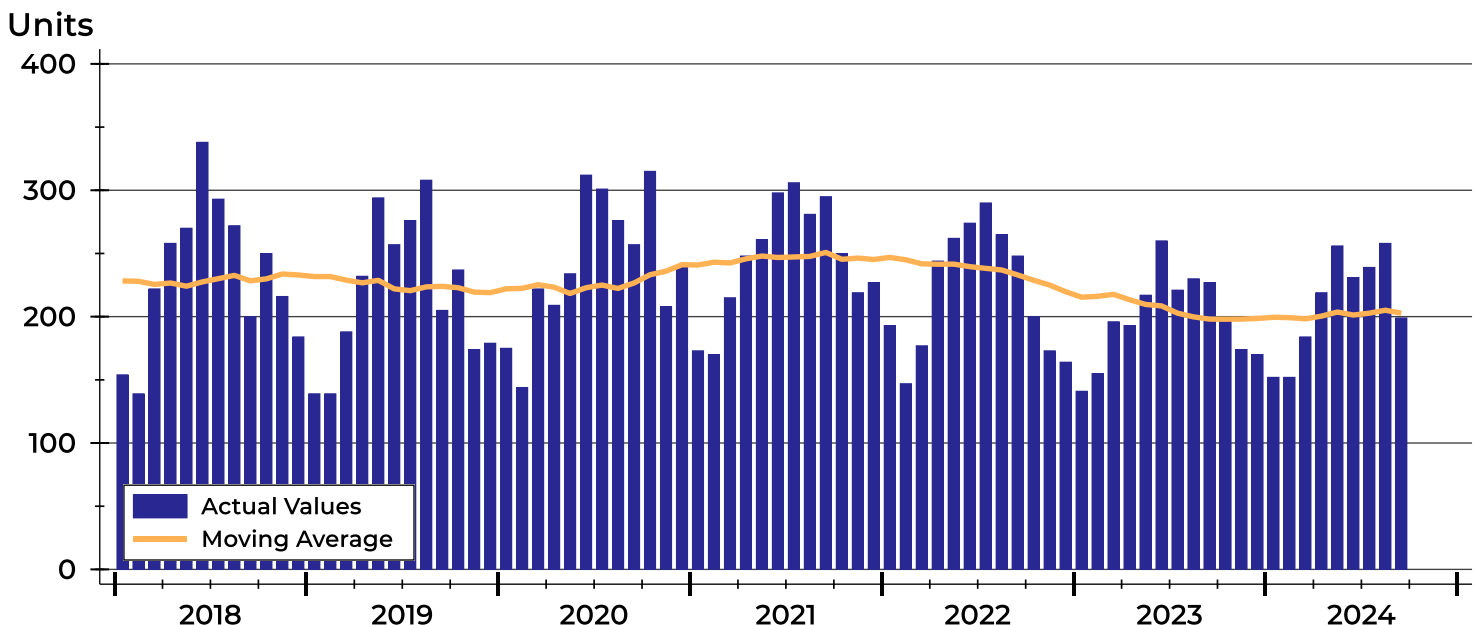
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		199	227	-12.3%	1,890	1,840	2.7%
Volume (1,000s)		43,002	44,446	-3.2%	423,059	383,518	10.3%
Months' Supply		1.3	1.2	8.3%	N/A	N/A	N/A
Average	Sale Price	216,090	195,798	10.4%	223,841	208,434	7.4%
	Days on Market	20	15	33.3%	22	17	29.4%
	Percent of List	99.8%	98.9%	0.9%	99.1%	100.0%	-0.9%
	Percent of Original	97.6%	97.6%	0.0%	97.5%	98.7%	-1.2%
Median	Sale Price	194,000	170,000	14.1%	196,000	180,000	8.9%
	Days on Market	6	5	20.0%	5	4	25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 199 homes sold in Central Region in September, down from 227 units in September 2023. Total sales volume fell to \$43.0 million compared to \$44.4 million in the previous year.

The median sales price in September was \$194,000, up 14.1% compared to the prior year. Median days on market was 6 days, the same as August, and up from 5 in September 2023.

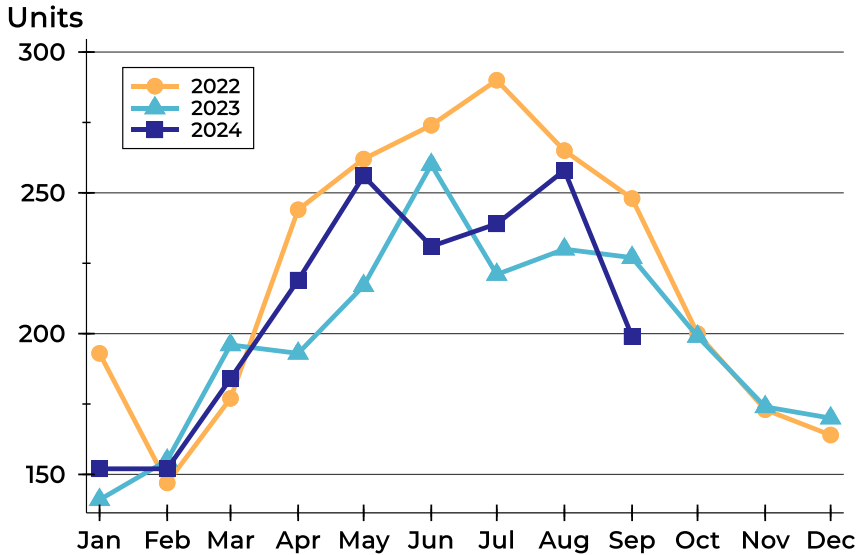
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	193	141	152
February	147	155	152
March	177	196	184
April	244	193	219
May	262	217	256
June	274	260	231
July	290	221	239
August	265	230	258
September	248	227	199
October	200	199	
November	173	174	
December	164	170	

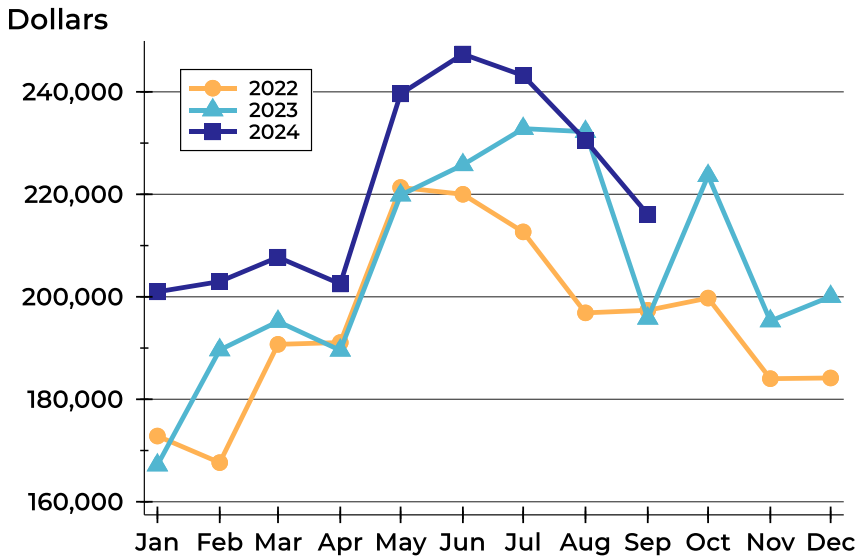
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.6	15,750	15,750	66	66	63.1%	63.1%	55.4%	55.4%
\$25,000-\$49,999	5	2.5%	1.8	34,340	34,700	26	13	93.3%	88.9%	81.8%	83.3%
\$50,000-\$99,999	23	11.6%	0.6	77,990	85,000	11	2	100.0%	100.0%	98.7%	100.0%
\$100,000-\$124,999	15	7.5%	0.4	112,097	115,000	19	6	100.4%	100.0%	99.3%	100.0%
\$125,000-\$149,999	21	10.6%	1.2	137,340	139,900	21	9	99.4%	100.0%	97.7%	100.0%
\$150,000-\$174,999	23	11.6%	1.4	159,627	160,000	17	5	99.7%	100.0%	98.0%	100.0%
\$175,000-\$199,999	15	7.5%	0.8	186,570	190,000	20	3	99.4%	100.0%	98.1%	100.0%
\$200,000-\$249,999	33	16.6%	0.9	222,985	225,000	16	7	99.3%	99.1%	97.7%	98.2%
\$250,000-\$299,999	27	13.6%	1.2	272,848	274,000	28	20	98.4%	99.1%	94.6%	97.5%
\$300,000-\$399,999	19	9.5%	2.1	332,211	310,000	15	6	99.4%	100.0%	97.8%	100.0%
\$400,000-\$499,999	8	4.0%	2.6	451,331	456,250	21	5	123.2%	100.1%	121.4%	100.1%
\$500,000-\$749,999	7	3.5%	3.1	634,765	620,000	48	9	97.2%	99.0%	94.8%	99.0%
\$750,000-\$999,999	1	0.5%	7.2	877,935	877,935	6	6	97.5%	97.5%	97.5%	97.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



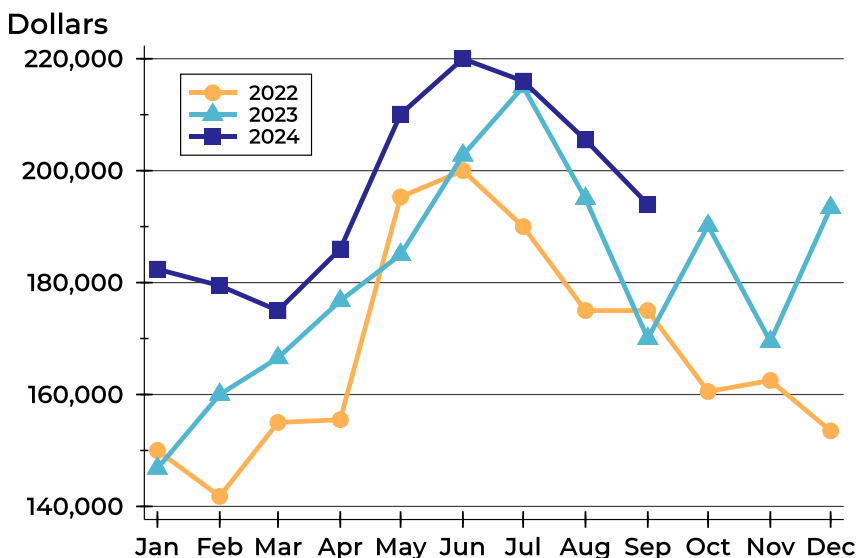
Central Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	172,833	167,154	200,977
February	167,638	189,627	202,971
March	190,723	195,182	207,728
April	191,081	189,557	202,514
May	221,340	219,842	239,612
June	220,010	225,758	247,377
July	212,671	232,828	243,182
August	196,867	232,231	230,539
September	197,371	195,798	216,090
October	199,751	223,639	
November	184,025	195,282	
December	184,162	200,047	

Median Price

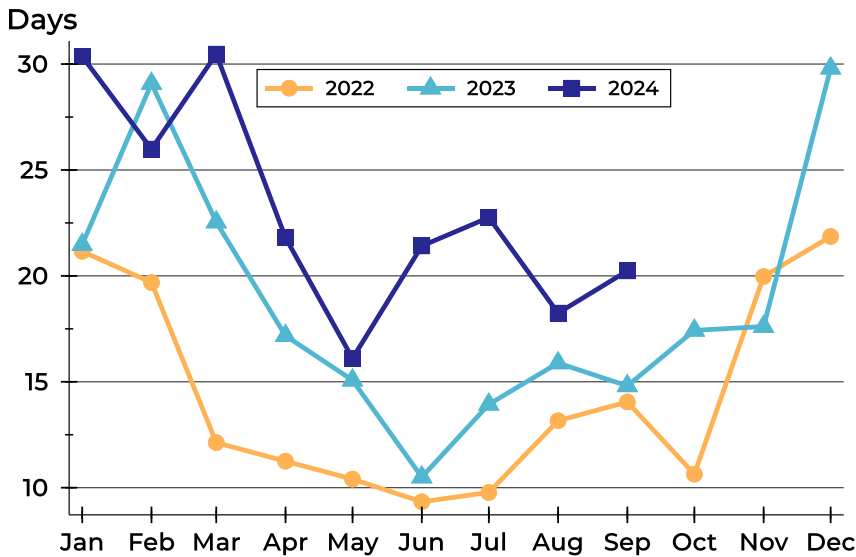


Month	2022	2023	2024
January	150,000	146,800	182,400
February	141,800	160,000	179,450
March	155,000	166,550	175,000
April	155,500	176,750	186,000
May	195,300	185,000	210,100
June	200,000	202,750	220,000
July	190,000	215,000	216,000
August	175,000	195,000	205,500
September	175,000	170,000	194,000
October	160,526	190,155	
November	162,500	169,450	
December	153,500	193,375	



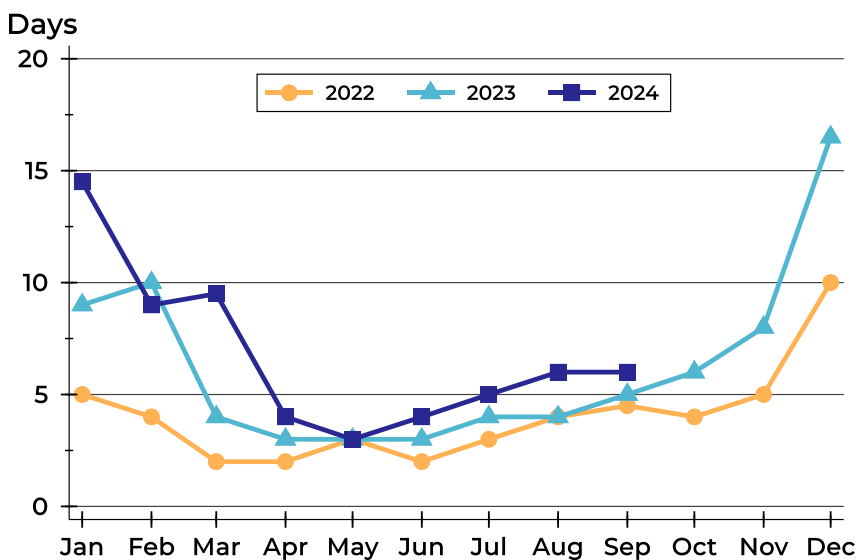
Central Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	21	30
February	20	29	26
March	12	23	30
April	11	17	22
May	10	15	16
June	9	11	21
July	10	14	23
August	13	16	18
September	14	15	20
October	11	17	
November	20	18	
December	22	30	

Median DOM



Month	2022	2023	2024
January	5	9	15
February	4	10	9
March	2	4	10
April	2	3	4
May	3	3	3
June	2	3	4
July	3	4	5
August	4	4	6
September	5	5	6
October	4	6	
November	5	8	
December	10	17	



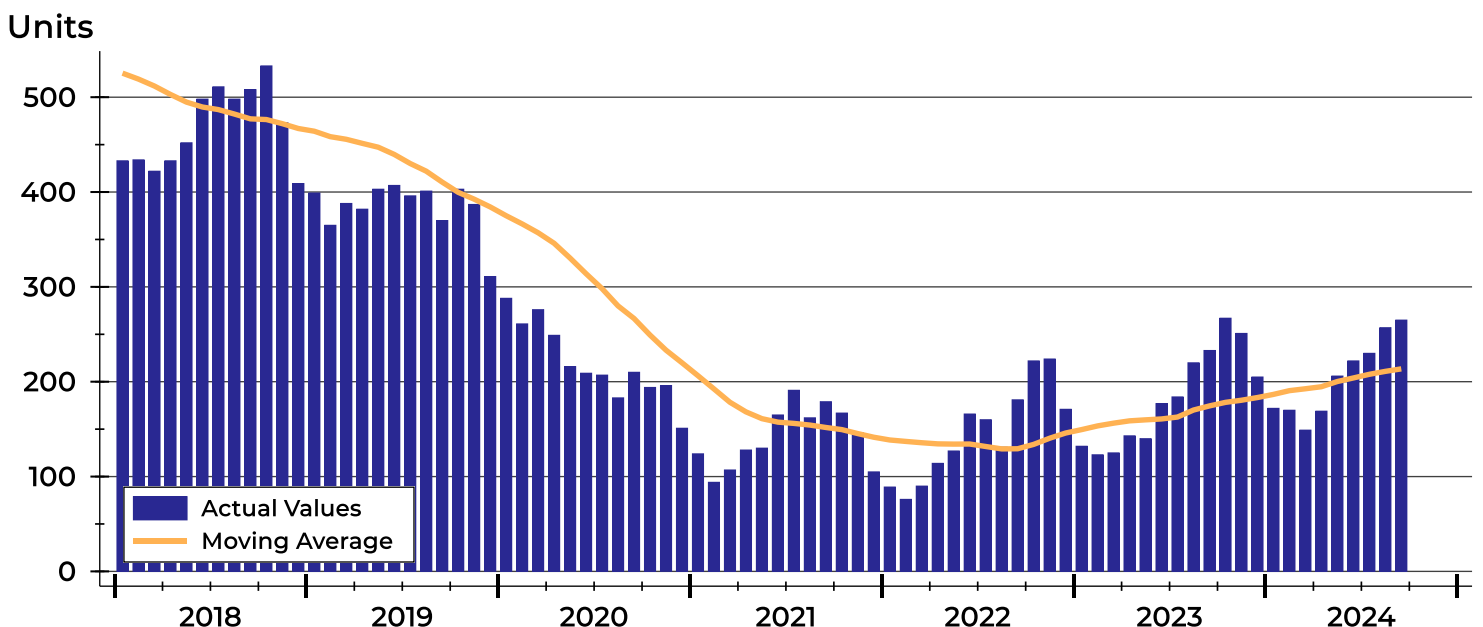
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2024	2023	Change
Active Listings		265	233	13.7%
Volume (1,000s)		78,022	69,572	12.1%
Months' Supply		1.3	1.2	8.3%
Average	List Price	294,424	298,592	-1.4%
	Days on Market	47	49	-4.1%
	Percent of Original	96.8%	96.4%	0.4%
Median	List Price	255,000	239,900	6.3%
	Days on Market	33	31	6.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 265 homes were available for sale in Central Region at the end of September. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of September was \$255,000, up 6.3% from 2023. The typical time on market for active listings was 33 days, up from 31 days a year earlier.

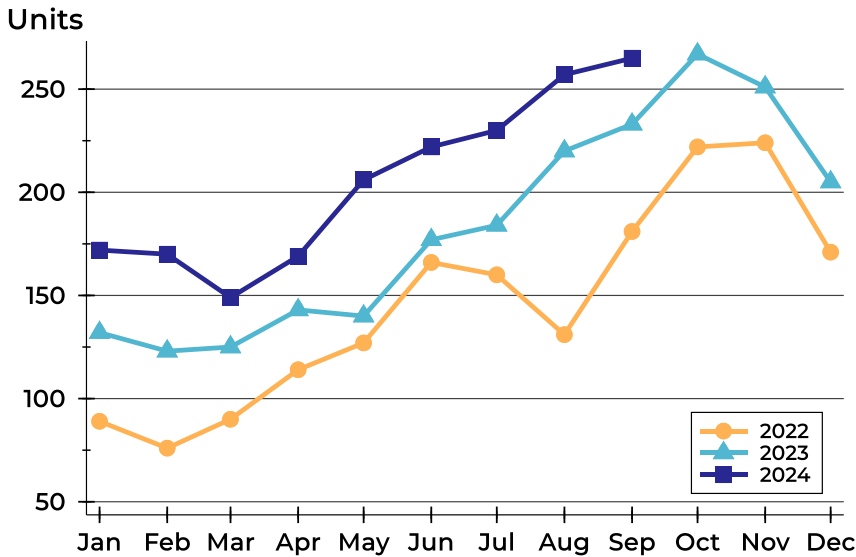
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	89	132	172
February	76	123	170
March	90	125	149
April	114	143	169
May	127	140	206
June	166	177	222
July	160	184	230
August	131	220	257
September	181	233	265
October	222	267	
November	224	251	
December	171	205	

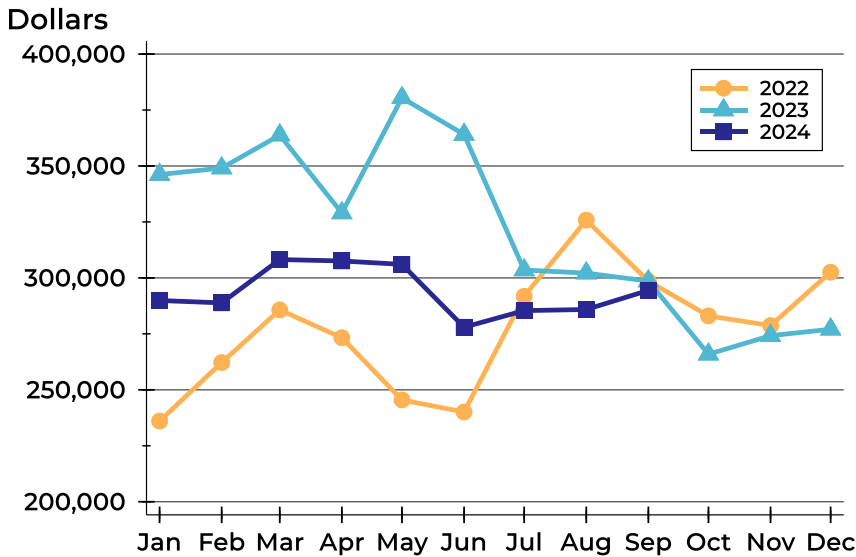
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	0.6	15,000	15,000	2	2	100.0%	100.0%
\$25,000-\$49,999	14	5.3%	1.8	42,941	46,250	67	75	90.8%	90.5%
\$50,000-\$99,999	16	6.0%	0.6	77,844	79,252	67	21	94.4%	100.0%
\$100,000-\$124,999	6	2.3%	0.4	120,308	124,000	14	9	99.4%	100.0%
\$125,000-\$149,999	21	7.9%	1.2	134,553	135,000	39	15	98.3%	100.0%
\$150,000-\$174,999	28	10.6%	1.4	163,604	164,900	35	27	96.1%	96.9%
\$175,000-\$199,999	15	5.7%	0.8	190,300	190,000	34	25	96.3%	100.0%
\$200,000-\$249,999	28	10.6%	0.9	225,671	223,450	60	42	96.6%	99.4%
\$250,000-\$299,999	31	11.7%	1.2	277,020	277,500	39	33	97.9%	100.0%
\$300,000-\$399,999	47	17.7%	2.1	343,295	339,500	44	25	97.8%	100.0%
\$400,000-\$499,999	27	10.2%	2.6	454,870	454,900	39	29	97.8%	97.9%
\$500,000-\$749,999	23	8.7%	3.1	592,015	560,000	65	56	97.4%	100.0%
\$750,000-\$999,999	6	2.3%	7.2	855,983	848,500	84	78	92.3%	95.6%
\$1,000,000 and up	2	0.8%	N/A	1,551,389	1,551,389	74	74	100.0%	100.0%



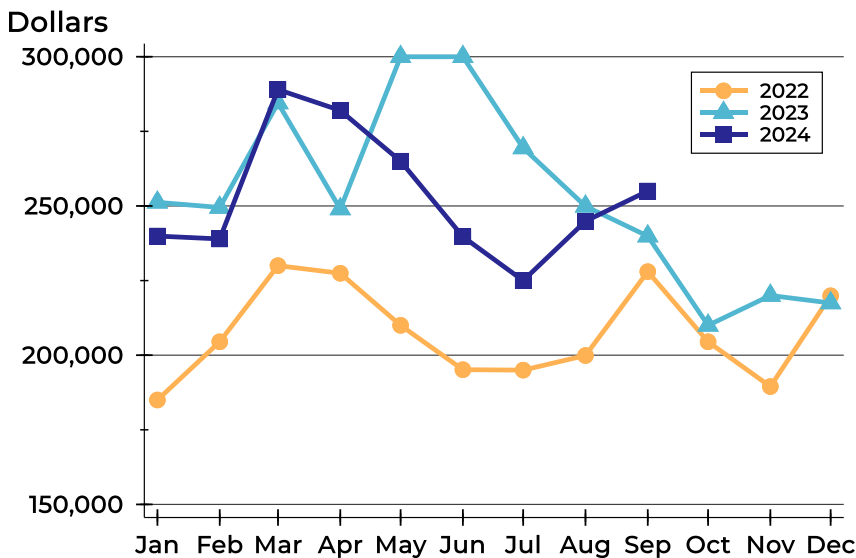
Central Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	236,063	346,174	289,916
February	262,189	349,073	288,851
March	285,717	363,785	308,199
April	273,269	329,023	307,575
May	245,494	380,449	306,059
June	240,087	364,083	277,986
July	291,803	303,543	285,403
August	325,826	302,144	285,893
September	298,584	298,592	294,424
October	283,047	265,896	
November	278,713	274,200	
December	302,572	277,073	

Median Price

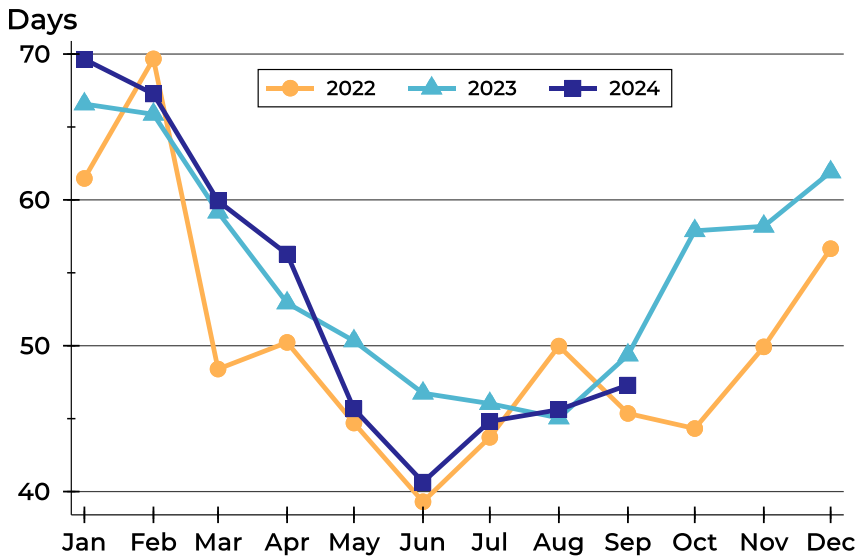


Month	2022	2023	2024
January	185,000	251,225	239,925
February	204,500	249,500	238,950
March	230,000	284,500	289,000
April	227,450	249,000	282,000
May	210,000	300,000	265,000
June	195,150	299,999	239,700
July	195,000	269,450	225,000
August	199,900	249,900	244,900
September	228,000	239,900	255,000
October	204,500	210,000	
November	189,500	220,000	
December	219,900	217,500	



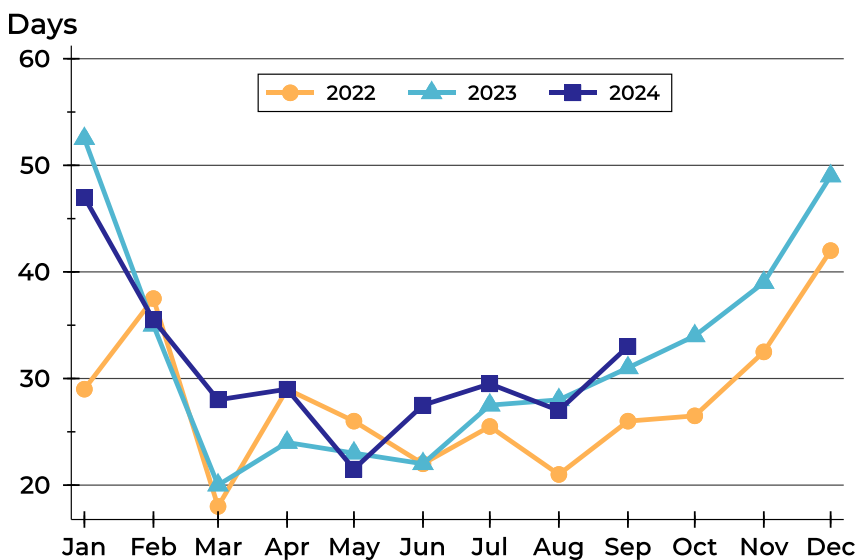
Central Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	61	67	70
February	70	66	67
March	48	59	60
April	50	53	56
May	45	50	46
June	39	47	41
July	44	46	45
August	50	45	46
September	45	49	47
October	44	58	
November	50	58	
December	57	62	

Median DOM

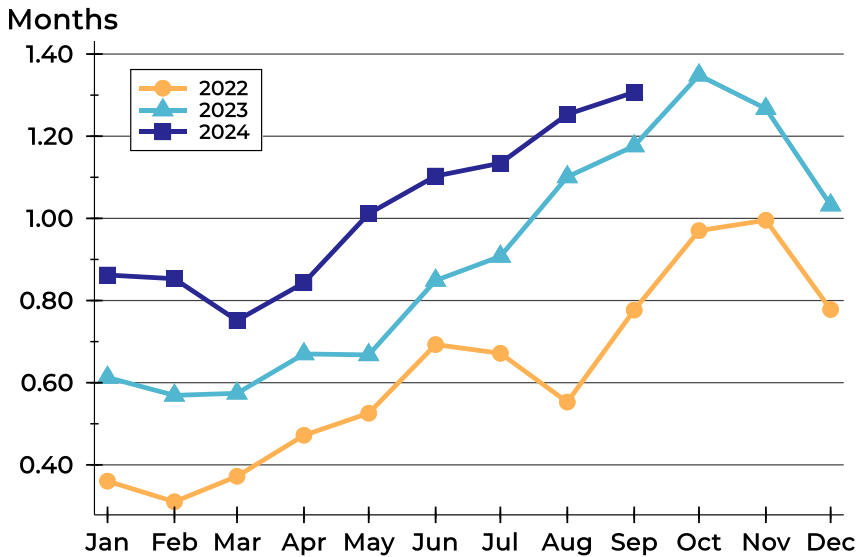


Month	2022	2023	2024
January	29	53	47
February	38	35	36
March	18	20	28
April	29	24	29
May	26	23	22
June	22	22	28
July	26	28	30
August	21	28	27
September	26	31	33
October	27	34	
November	33	39	
December	42	49	



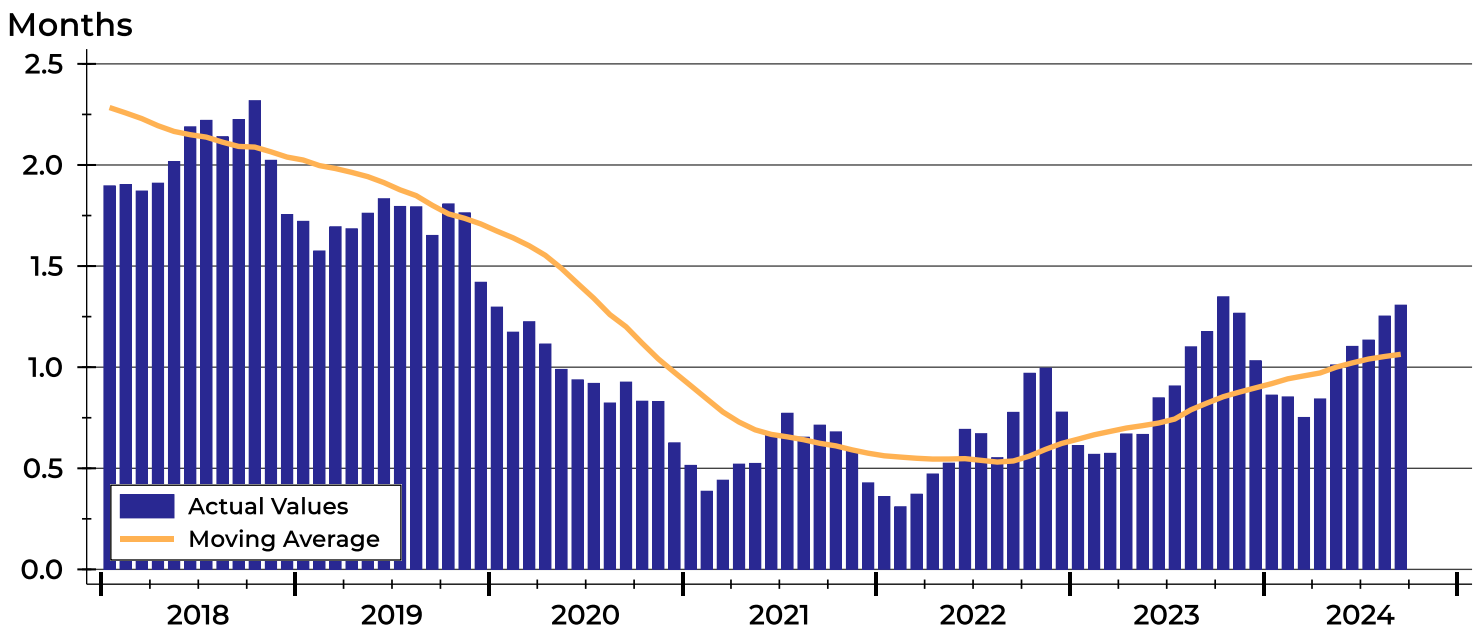
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.6	0.9
February	0.3	0.6	0.9
March	0.4	0.6	0.8
April	0.5	0.7	0.8
May	0.5	0.7	1.0
June	0.7	0.8	1.1
July	0.7	0.9	1.1
August	0.6	1.1	1.3
September	0.8	1.2	1.3
October	1.0	1.3	
November	1.0	1.3	
December	0.8	1.0	

History of Month's Supply





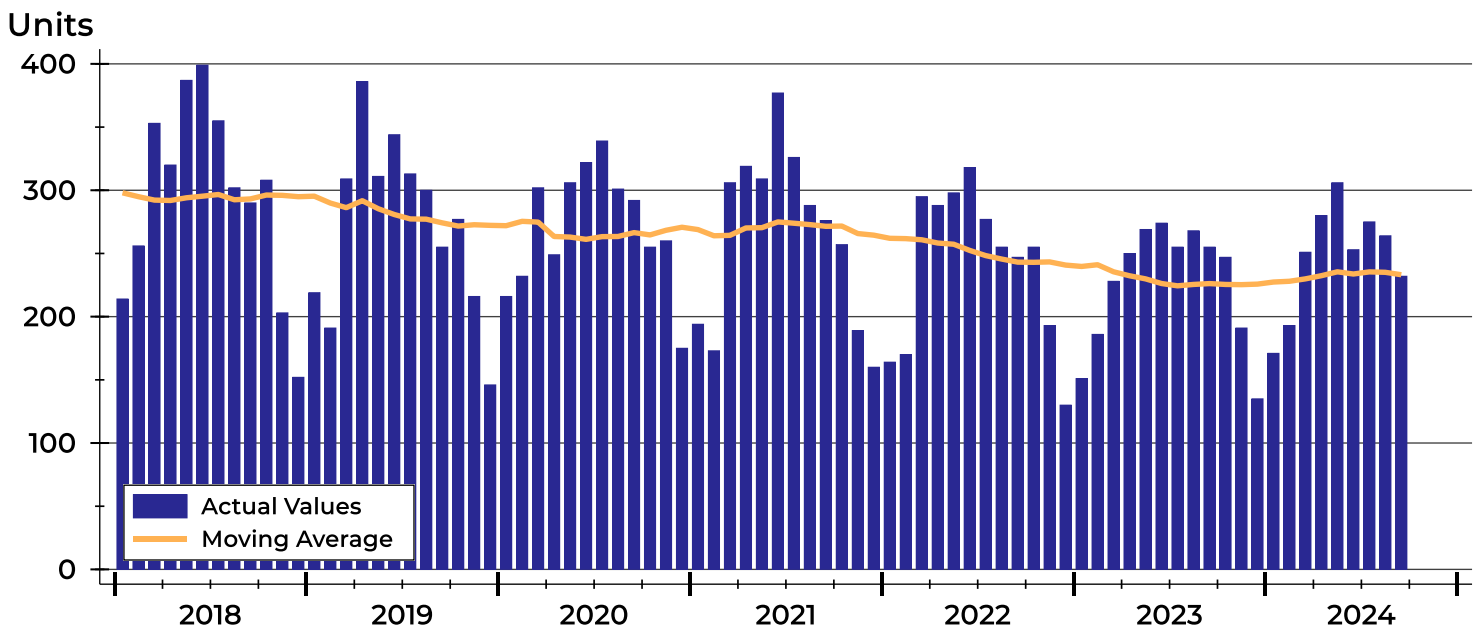
Central Region New Listings Analysis

Summary Statistics for New Listings		2024	September 2023	Change
Current Month	New Listings	232	255	-9.0%
	Volume (1,000s)	55,438	58,443	-5.1%
	Average List Price	238,957	229,188	4.3%
	Median List Price	199,900	189,500	5.5%
Year-to-Date	New Listings	2,225	2,136	4.2%
	Volume (1,000s)	520,468	471,313	10.4%
	Average List Price	233,918	220,652	6.0%
	Median List Price	200,000	185,000	8.1%

A total of 232 new listings were added in Central Region during September, down 9.0% from the same month in 2023. Year-to-date Central Region has seen 2,225 new listings.

The median list price of these homes was \$199,900 up from \$189,500 in 2023.

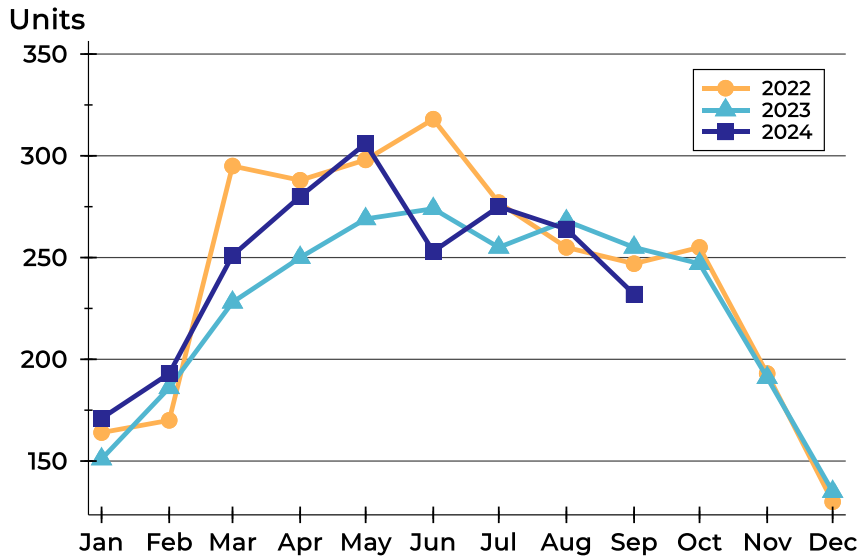
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	164	151	171
February	170	186	193
March	295	228	251
April	288	250	280
May	298	269	306
June	318	274	253
July	277	255	275
August	255	268	264
September	247	255	232
October	255	247	
November	193	191	
December	130	135	

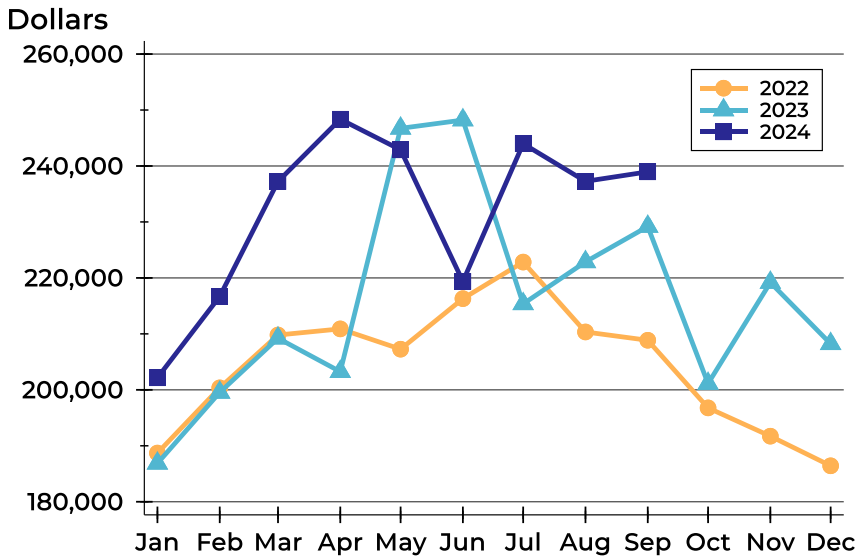
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	8	8	100.0%	100.0%
\$25,000-\$49,999	8	3.4%	41,538	44,450	15	17	99.2%	100.0%
\$50,000-\$99,999	30	12.9%	80,968	79,950	9	5	98.3%	100.0%
\$100,000-\$124,999	11	4.7%	117,695	119,900	9	5	98.9%	100.0%
\$125,000-\$149,999	18	7.8%	136,979	137,475	10	10	99.1%	100.0%
\$150,000-\$174,999	24	10.3%	161,972	159,948	15	13	98.6%	100.0%
\$175,000-\$199,999	25	10.8%	189,768	189,500	10	8	99.4%	100.0%
\$200,000-\$249,999	26	11.2%	225,001	224,950	10	5	99.0%	100.0%
\$250,000-\$299,999	28	12.1%	273,016	275,000	12	12	98.3%	100.0%
\$300,000-\$399,999	30	12.9%	340,867	336,500	12	11	98.8%	100.0%
\$400,000-\$499,999	17	7.3%	445,641	449,500	18	18	98.7%	100.0%
\$500,000-\$749,999	12	5.2%	549,646	541,750	13	12	99.6%	100.0%
\$750,000-\$999,999	1	0.4%	900,000	900,000	24	24	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,477,777	1,477,777	27	27	100.0%	100.0%



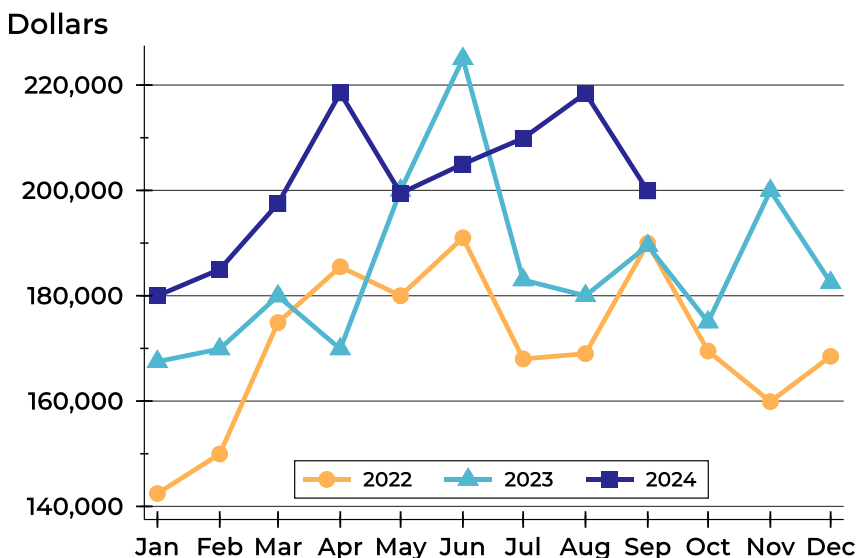
Central Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	188,707	186,864	202,156
February	200,354	199,536	216,688
March	209,796	209,227	237,224
April	210,891	203,250	248,360
May	207,269	246,729	242,888
June	216,292	248,214	219,370
July	222,832	215,365	243,983
August	210,342	222,864	237,262
September	208,859	229,188	238,957
October	196,776	201,126	
November	191,722	219,179	
December	186,429	208,230	

Median Price



Month	2022	2023	2024
January	142,450	167,500	180,000
February	149,950	169,900	185,000
March	174,900	179,950	197,500
April	185,500	169,900	218,500
May	180,000	200,000	199,450
June	191,000	225,000	205,000
July	168,000	183,000	209,900
August	169,000	180,000	218,450
September	189,950	189,500	199,900
October	169,500	175,000	
November	159,900	199,950	
December	168,500	182,500	



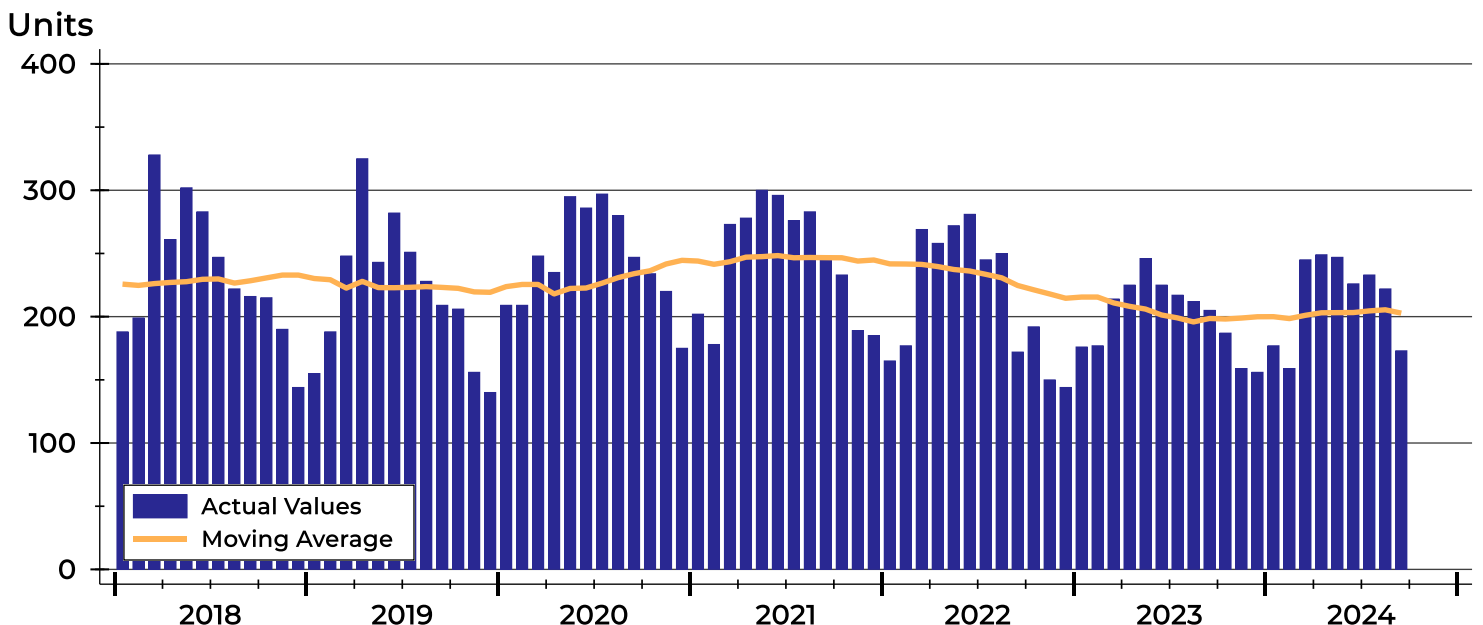
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		173	205	-15.6%	1,931	1,897	1.8%
Volume (1,000s)		40,029	45,368	-11.8%	440,537	402,997	9.3%
Average	Sale Price	231,380	221,309	4.6%	228,139	212,439	7.4%
	Days on Market	22	18	22.2%	22	17	29.4%
	Percent of Original	98.1%	97.0%	1.1%	97.6%	98.8%	-1.2%
Median	Sale Price	204,500	177,240	15.4%	199,500	180,000	10.8%
	Days on Market	7	6	16.7%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 173 contracts for sale were written in Central Region during the month of September, down from 205 in 2023. The median list price of these homes was \$204,500, up from \$177,240 the prior year.

Half of the homes that went under contract in September were on the market less than 7 days, compared to 6 days in September 2023.

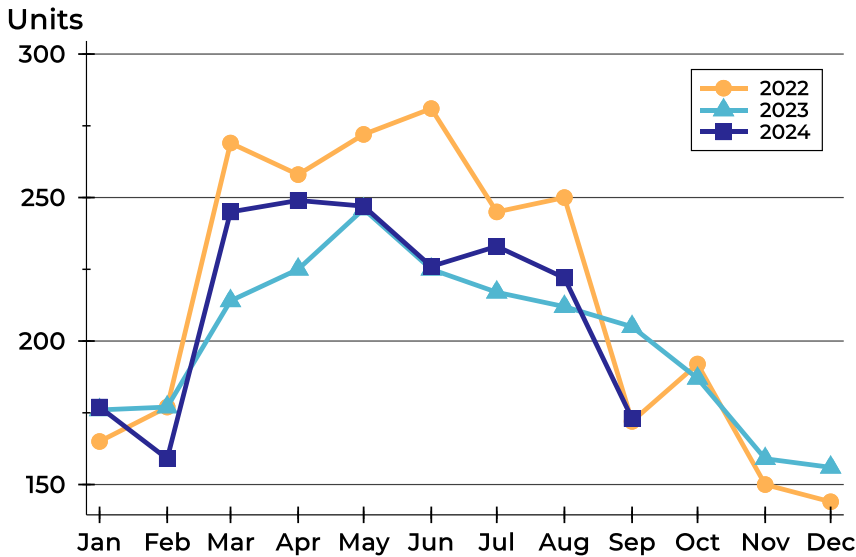
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	165	176	177
February	177	177	159
March	269	214	245
April	258	225	249
May	272	246	247
June	281	225	226
July	245	217	233
August	250	212	222
September	172	205	173
October	192	187	
November	150	159	
December	144	156	

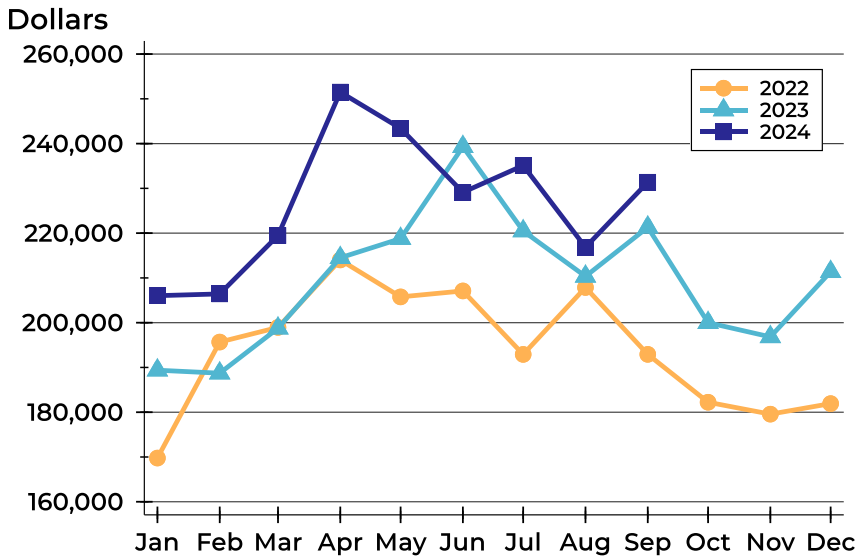
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	2.9%	36,500	40,000	22	13	83.2%	88.9%
\$50,000-\$99,999	21	12.1%	79,664	79,900	7	4	98.7%	100.0%
\$100,000-\$124,999	10	5.8%	113,675	116,500	9	5	99.2%	100.0%
\$125,000-\$149,999	15	8.7%	140,277	142,000	24	6	97.3%	100.0%
\$150,000-\$174,999	15	8.7%	160,325	159,995	19	8	110.2%	100.0%
\$175,000-\$199,999	18	10.4%	189,983	189,700	19	6	98.5%	100.0%
\$200,000-\$249,999	29	16.8%	225,615	225,000	24	7	97.7%	100.0%
\$250,000-\$299,999	23	13.3%	272,929	269,500	29	20	94.4%	96.4%
\$300,000-\$399,999	20	11.6%	346,258	344,975	29	9	97.1%	100.0%
\$400,000-\$499,999	7	4.0%	430,671	425,000	22	5	98.7%	100.0%
\$500,000-\$749,999	8	4.6%	575,613	544,450	29	10	97.3%	100.0%
\$750,000-\$999,999	2	1.2%	871,450	871,450	41	41	97.2%	97.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



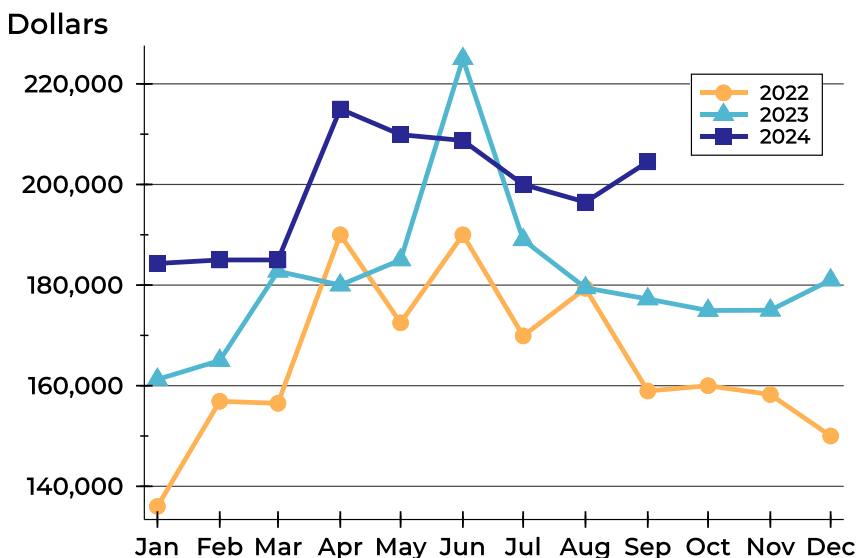
Central Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	169,765	189,390	206,036
February	195,674	188,721	206,429
March	198,943	198,761	219,468
April	214,021	214,501	251,510
May	205,760	218,786	243,397
June	207,092	239,304	229,120
July	192,922	220,486	235,111
August	207,866	210,348	216,851
September	192,925	221,309	231,380
October	182,235	200,003	
November	179,574	196,831	
December	181,923	211,374	

Median Price

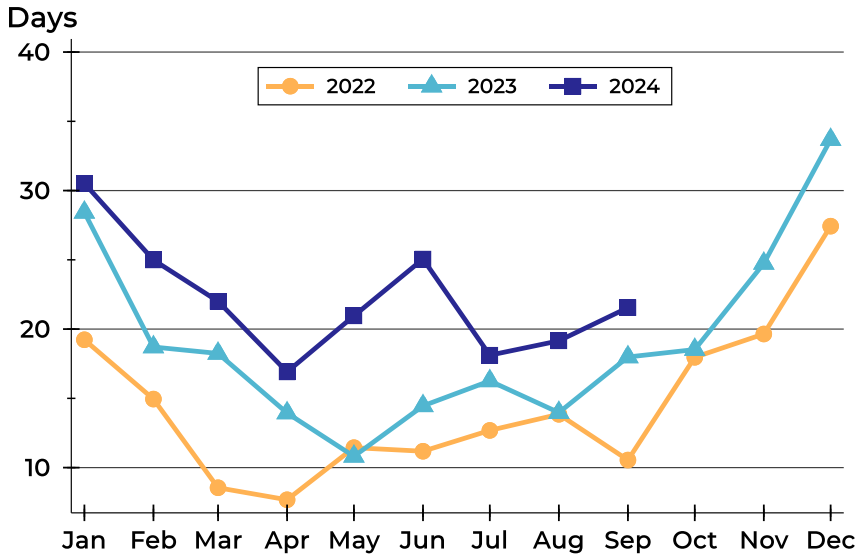


Month	2022	2023	2024
January	136,000	161,250	184,300
February	156,900	165,000	185,000
March	156,500	182,750	185,000
April	190,000	180,000	215,000
May	172,500	185,000	209,900
June	190,000	225,000	208,750
July	169,900	189,000	200,000
August	179,350	179,450	196,500
September	158,950	177,240	204,500
October	160,000	174,950	
November	158,250	175,000	
December	150,000	181,000	



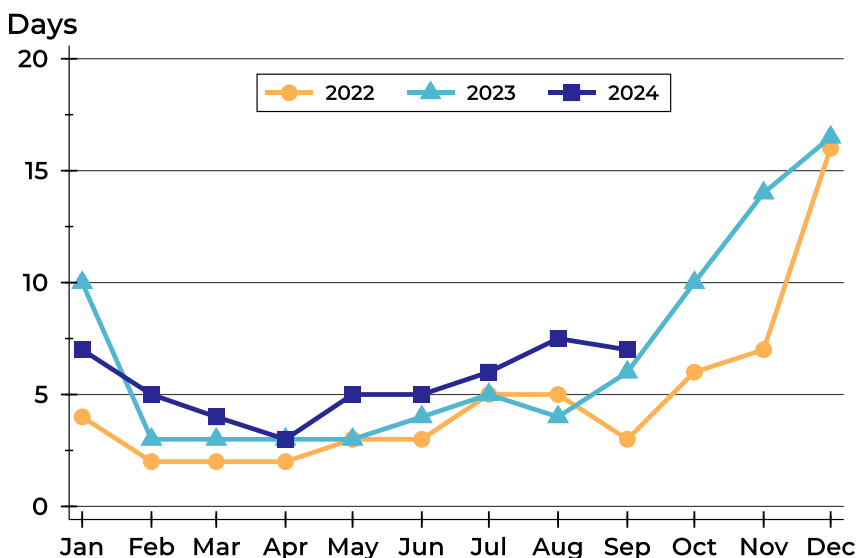
Central Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	19	28	31
February	15	19	25
March	9	18	22
April	8	14	17
May	11	11	21
June	11	14	25
July	13	16	18
August	14	14	19
September	11	18	22
October	18	19	
November	20	25	
December	27	34	

Median DOM



Month	2022	2023	2024
January	4	10	7
February	2	3	5
March	2	3	4
April	2	3	3
May	3	3	5
June	3	4	5
July	5	5	6
August	5	4	8
September	3	6	7
October	6	10	
November	7	14	
December	16	17	



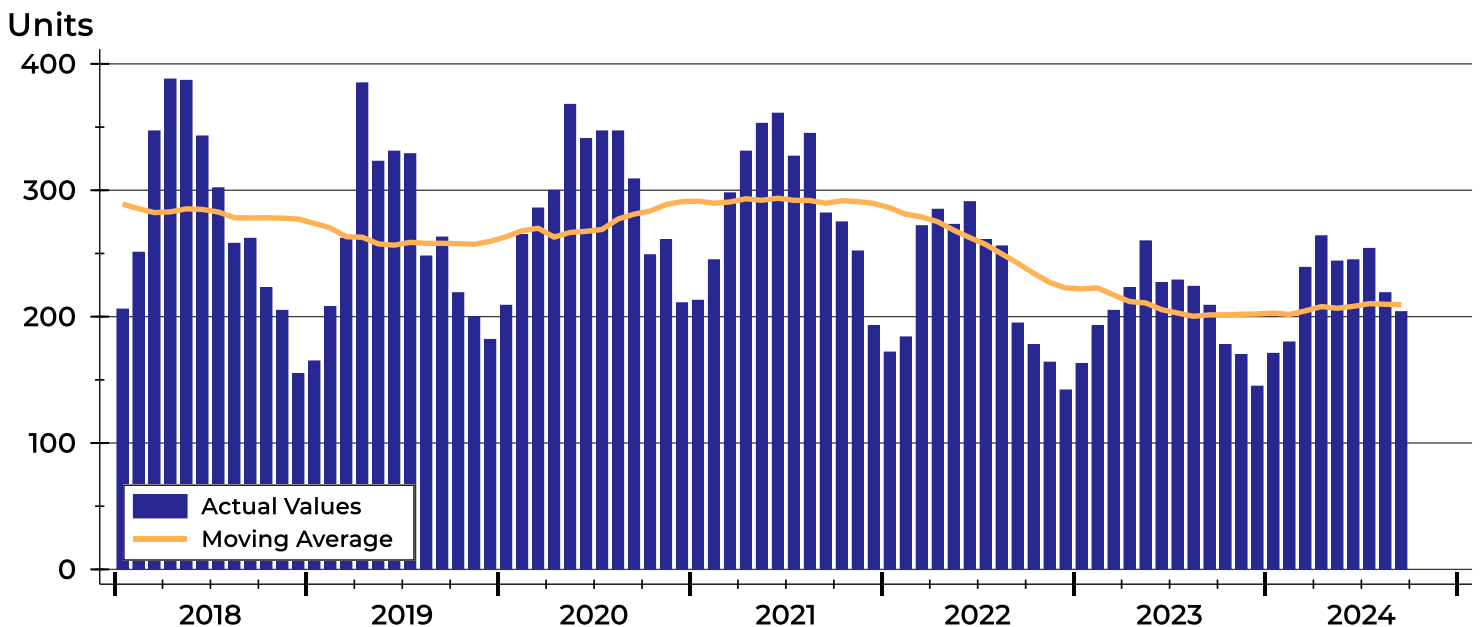
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2024	2023	Change
Pending Contracts		204	209	-2.4%
Volume (1,000s)		50,724	48,447	4.7%
Average	List Price	248,645	231,804	7.3%
	Days on Market	22	18	22.2%
	Percent of Original	97.9%	98.0%	-0.1%
Median	List Price	217,500	203,889	6.7%
	Days on Market	8	6	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 204 listings in Central Region had contracts pending at the end of September, down from 209 contracts pending at the end of September 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

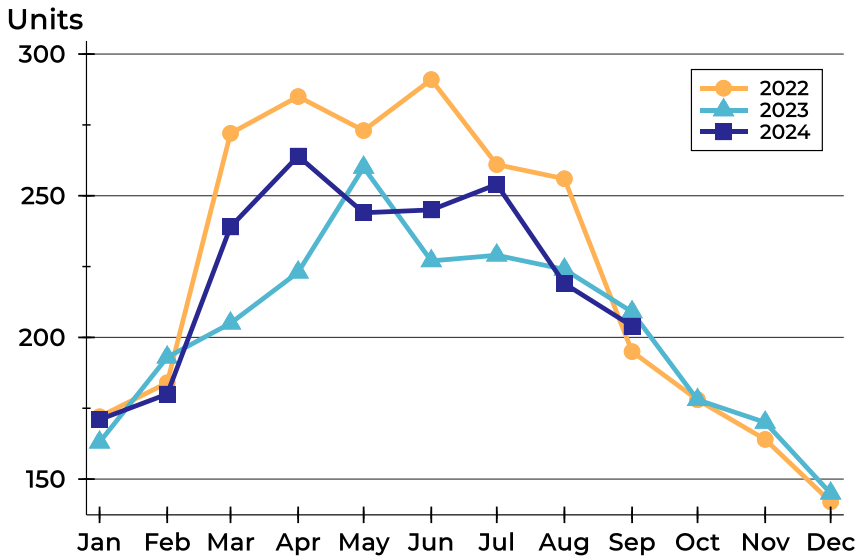
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	172	163	171
February	184	193	180
March	272	205	239
April	285	223	264
May	273	260	244
June	291	227	245
July	261	229	254
August	256	224	219
September	195	209	204
October	178	178	
November	164	170	
December	142	145	

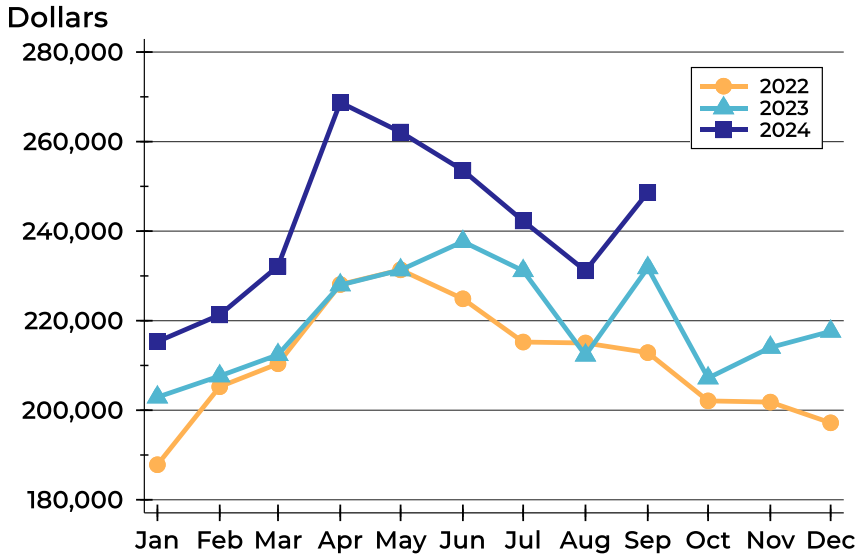
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	20	9.8%	83,798	83,750	17	10	97.0%	100.0%
\$100,000-\$124,999	11	5.4%	113,618	118,000	14	5	99.3%	100.0%
\$125,000-\$149,999	22	10.8%	139,098	140,975	24	14	97.9%	100.0%
\$150,000-\$174,999	19	9.3%	161,199	159,995	18	5	98.6%	100.0%
\$175,000-\$199,999	18	8.8%	188,928	189,250	16	6	98.7%	100.0%
\$200,000-\$249,999	35	17.2%	228,392	229,900	25	10	97.4%	100.0%
\$250,000-\$299,999	29	14.2%	272,050	269,500	25	9	97.2%	100.0%
\$300,000-\$399,999	23	11.3%	344,822	349,500	30	11	97.6%	100.0%
\$400,000-\$499,999	13	6.4%	440,058	439,000	17	5	99.3%	100.0%
\$500,000-\$749,999	9	4.4%	564,544	549,000	10	6	99.7%	100.0%
\$750,000-\$999,999	3	1.5%	847,300	849,900	62	55	94.4%	94.4%
\$1,000,000 and up	1	0.5%	1,100,000	1,100,000	43	43	100.0%	100.0%



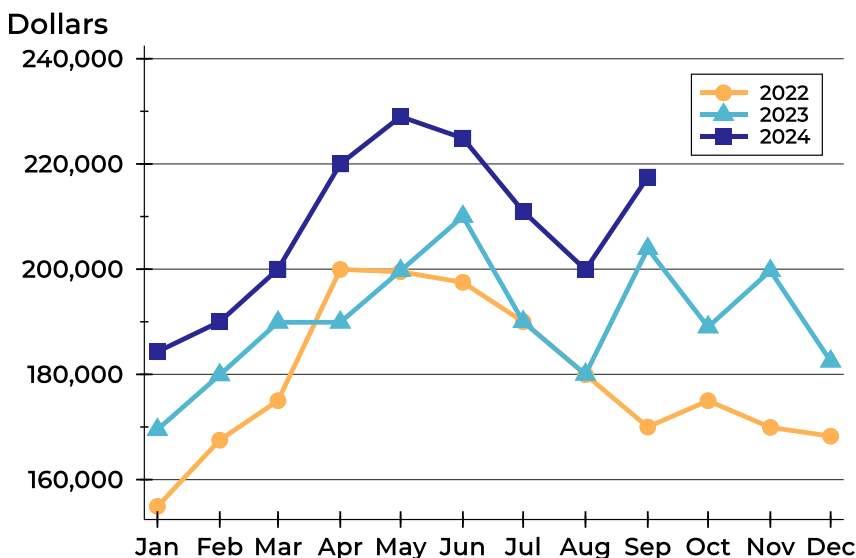
Central Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	187,823	202,917	215,315
February	205,248	207,644	221,291
March	210,381	212,388	232,164
April	228,082	227,967	268,741
May	231,360	231,327	262,125
June	224,885	237,662	253,594
July	215,233	231,141	242,287
August	215,015	212,271	231,146
September	212,865	231,804	248,645
October	202,086	207,183	
November	201,817	214,019	
December	197,188	217,617	

Median Price

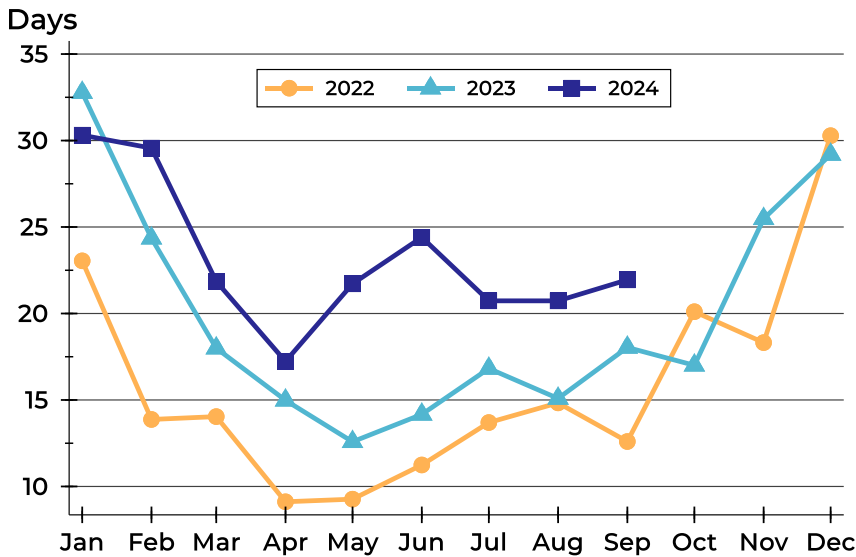


Month	2022	2023	2024
January	154,900	169,500	184,300
February	167,500	179,900	190,000
March	174,999	189,900	200,000
April	199,950	189,900	220,000
May	199,500	199,700	229,000
June	197,500	210,000	224,900
July	190,000	190,000	210,994
August	179,950	180,000	199,900
September	170,000	203,889	217,500
October	175,000	189,000	
November	169,925	199,700	
December	168,250	182,500	



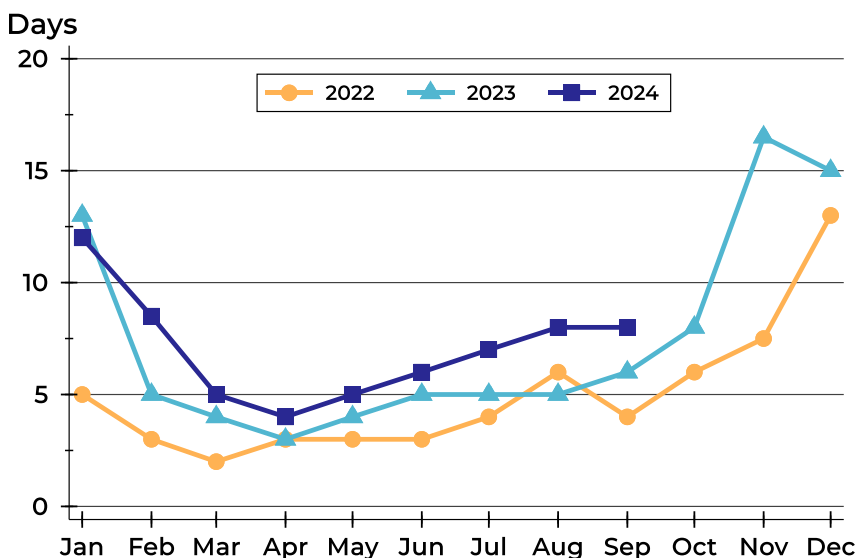
Central Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	23	33	30
February	14	24	30
March	14	18	22
April	9	15	17
May	9	13	22
June	11	14	24
July	14	17	21
August	15	15	21
September	13	18	22
October	20	17	
November	18	25	
December	30	29	

Median DOM



Month	2022	2023	2024
January	5	13	12
February	3	5	9
March	2	4	5
April	3	3	4
May	3	4	5
June	3	5	6
July	4	5	7
August	6	5	8
September	4	6	8
October	6	8	
November	8	17	
December	13	15	



North Region Housing Report



Market Overview

North Region Home Sales Fell in September

Total home sales in North Region fell last month to 24 units, compared to 29 units in September 2023. Total sales volume was \$7.7 million, up from a year earlier.

The median sale price in September was \$325,000, up from \$209,000 a year earlier. Homes that sold in September were typically on the market for 11 days and sold for 98.3% of their list prices.

North Region Active Listings Up at End of September

The total number of active listings in North Region at the end of September was 64 units, up from 45 at the same point in 2023. This represents a 2.8 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$266,250.

There were 24 contracts written in September 2024 and 2023, showing no change over the year. At the end of the month, there were 33 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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North Region Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		24	29	41	207	214	288
Change from prior year		-17.2%	-29.3%	51.9%	-3.3%	-25.7%	9.1%
Active Listings		64	45	45	N/A	N/A	N/A
Change from prior year		42.2%	0.0%	-25.0%			
Months' Supply		2.8	1.9	1.4	N/A	N/A	N/A
Change from prior year		47.4%	35.7%	-33.3%			
New Listings		41	38	31	272	263	327
Change from prior year		7.9%	22.6%	-36.7%	3.4%	-19.6%	0.6%
Contracts Written		24	24	26	224	223	287
Change from prior year		0.0%	-7.7%	-7.1%	0.4%	-22.3%	4.0%
Pending Contracts		33	28	29	N/A	N/A	N/A
Change from prior year		17.9%	-3.4%	-19.4%			
Sales Volume (1,000s)		7,704	6,759	9,013	49,104	47,429	61,070
Change from prior year		14.0%	-25.0%	115.5%	3.5%	-22.3%	31.2%
Average	Sale Price	320,998	233,062	219,840	237,216	221,631	212,050
	Change from prior year	37.7%	6.0%	41.9%	7.0%	4.5%	20.3%
	List Price of Actives	294,195	259,720	272,488	N/A	N/A	N/A
	Change from prior year	13.3%	-4.7%	26.8%			
	Days on Market	30	26	17	46	30	18
Change from prior year	15.4%	52.9%	-45.2%	53.3%	66.7%	-33.3%	
Percent of List	99.6%	99.4%	98.2%	97.4%	98.2%	99.2%	
Change from prior year	0.2%	1.2%	1.4%	-0.8%	-1.0%	0.0%	
Percent of Original	96.9%	95.6%	96.4%	94.7%	95.5%	98.2%	
Change from prior year	1.4%	-0.8%	3.2%	-0.8%	-2.7%	0.7%	
Median	Sale Price	325,000	209,000	230,000	206,500	195,000	190,000
	Change from prior year	55.5%	-9.1%	60.8%	5.9%	2.6%	15.9%
	List Price of Actives	266,250	205,000	215,000	N/A	N/A	N/A
	Change from prior year	29.9%	-4.7%	10.4%			
	Days on Market	11	8	6	17	8	6
Change from prior year	37.5%	33.3%	0.0%	112.5%	33.3%	0.0%	
Percent of List	98.3%	100.0%	99.8%	100.0%	100.0%	100.0%	
Change from prior year	-1.7%	0.2%	-0.2%	0.0%	0.0%	0.0%	
Percent of Original	97.5%	100.0%	99.1%	97.7%	99.7%	100.0%	
Change from prior year	-2.5%	0.9%	2.9%	-2.0%	-0.3%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



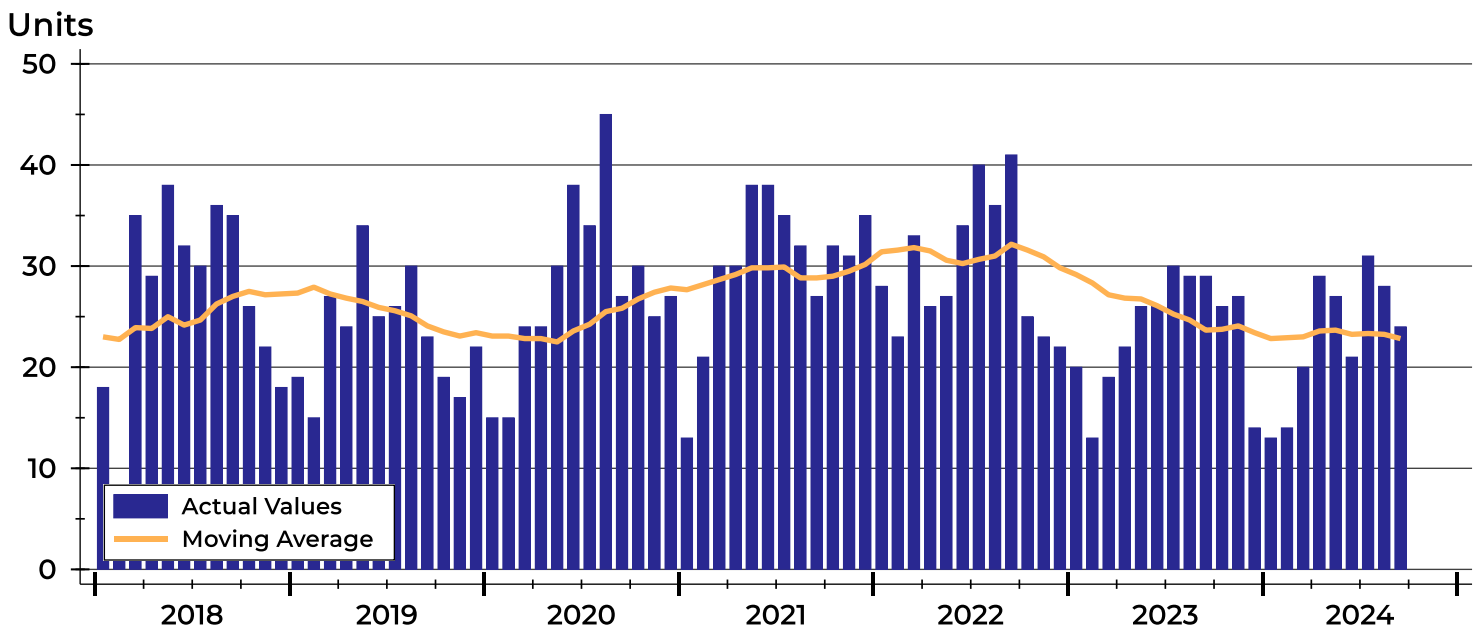
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		24	29	-17.2%	207	214	-3.3%
Volume (1,000s)		7,704	6,759	14.0%	49,104	47,429	3.5%
Months' Supply		2.8	1.9	47.4%	N/A	N/A	N/A
Average	Sale Price	320,998	233,062	37.7%	237,216	221,631	7.0%
	Days on Market	30	26	15.4%	46	30	53.3%
	Percent of List	99.6%	99.4%	0.2%	97.4%	98.2%	-0.8%
	Percent of Original	96.9%	95.6%	1.4%	94.7%	95.5%	-0.8%
Median	Sale Price	325,000	209,000	55.5%	206,500	195,000	5.9%
	Days on Market	11	8	37.5%	17	8	112.5%
	Percent of List	98.3%	100.0%	-1.7%	100.0%	100.0%	0.0%
	Percent of Original	97.5%	100.0%	-2.5%	97.7%	99.7%	-2.0%

A total of 24 homes sold in North Region in September, down from 29 units in September 2023. Total sales volume rose to \$7.7 million compared to \$6.8 million in the previous year.

The median sales price in September was \$325,000, up 55.5% compared to the prior year. Median days on market was 11 days, up from 10 days in August, and up from 8 in September 2023.

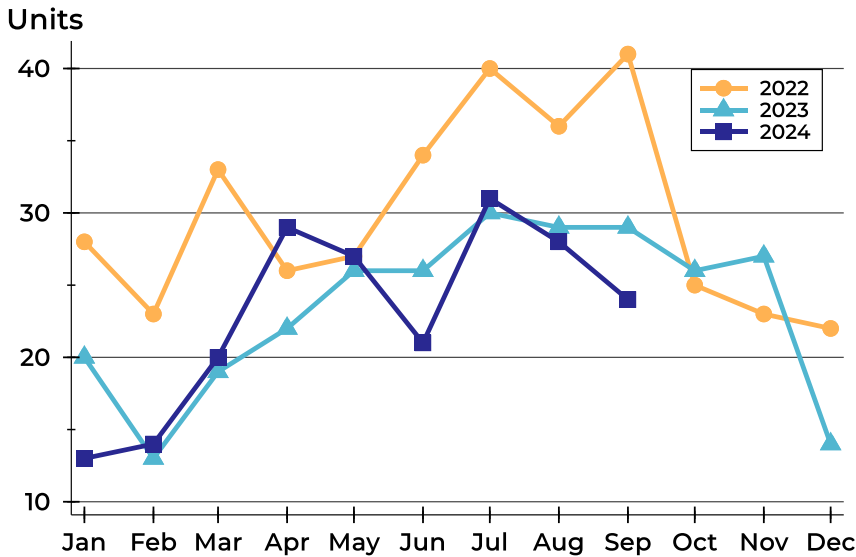
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	28	20	13
February	23	13	14
March	33	19	20
April	26	22	29
May	27	26	27
June	34	26	21
July	40	30	31
August	36	29	28
September	41	29	24
October	25	26	23
November	23	27	27
December	22	14	14

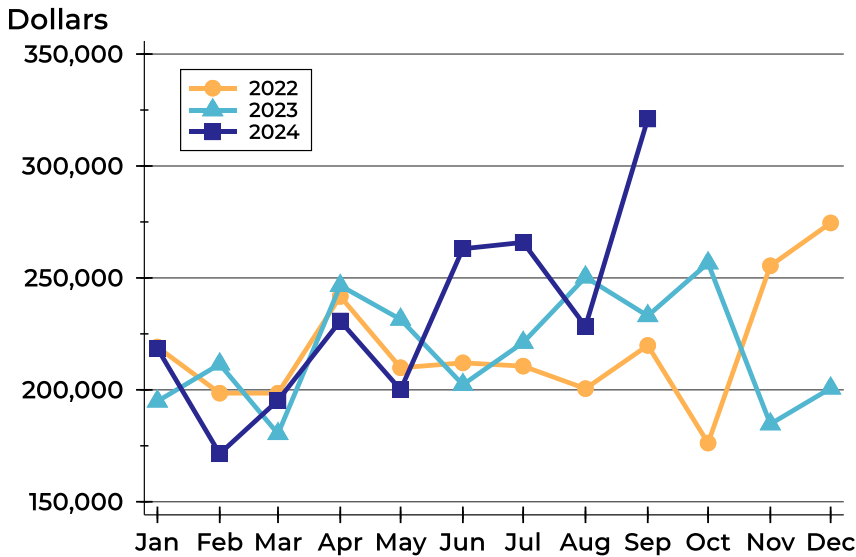
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	2.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.2%	3.4	144,900	144,900	4	4	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	2	8.3%	1.6	166,000	166,000	93	93	93.0%	93.0%	84.5%	84.5%
\$175,000-\$199,999	4	16.7%	2.1	189,575	189,950	5	4	115.8%	102.4%	115.8%	102.4%
\$200,000-\$249,999	3	12.5%	2.0	233,000	230,000	14	20	100.9%	102.3%	98.2%	100.0%
\$250,000-\$299,999	1	4.2%	3.4	251,000	251,000	22	22	100.4%	100.4%	100.4%	100.4%
\$300,000-\$399,999	4	16.7%	2.0	335,375	335,750	17	11	94.8%	95.8%	91.0%	90.4%
\$400,000-\$499,999	8	33.3%	5.1	449,031	456,500	24	9	95.1%	98.3%	94.5%	96.5%
\$500,000-\$749,999	1	4.2%	6.5	585,000	585,000	181	181	97.7%	97.7%	78.0%	78.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



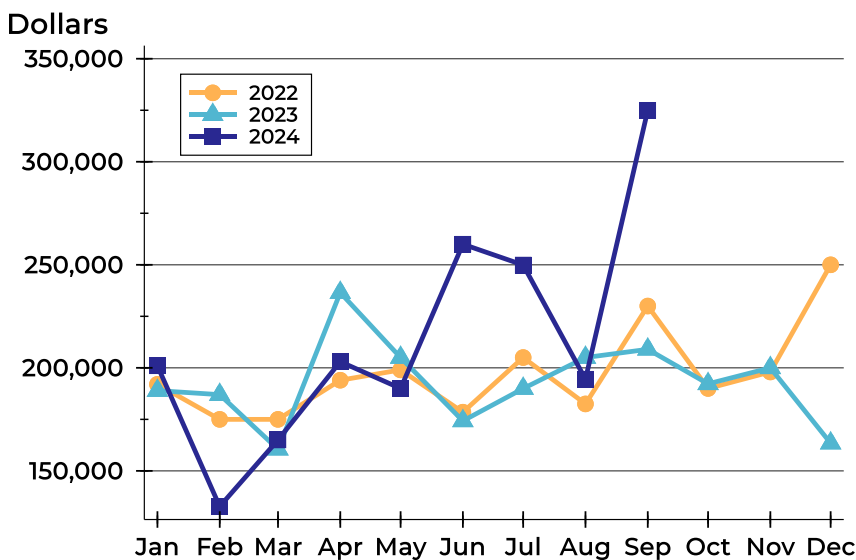
North Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	219,124	194,885	218,477
February	198,508	211,479	171,443
March	198,514	180,366	195,316
April	241,746	246,559	230,753
May	209,869	231,473	200,041
June	212,059	202,304	263,033
July	210,585	221,141	265,879
August	200,542	250,331	228,361
September	219,840	233,062	320,998
October	176,224	256,621	
November	255,428	184,714	
December	274,560	200,707	

Median Price

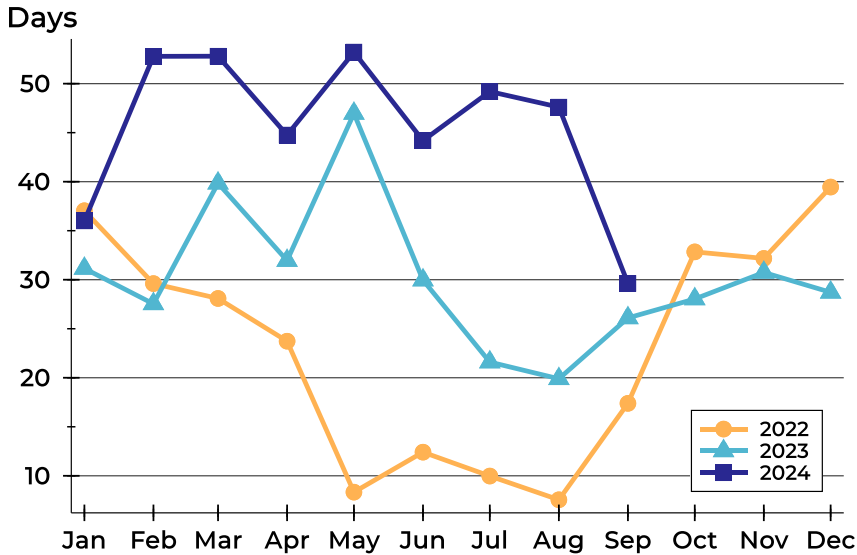


Month	2022	2023	2024
January	192,000	188,950	201,000
February	175,000	187,000	132,750
March	175,000	160,500	165,000
April	194,000	236,500	203,000
May	199,000	205,000	190,000
June	178,500	174,250	260,000
July	205,000	189,950	249,900
August	182,500	205,000	194,500
September	230,000	209,000	325,000
October	190,000	192,250	
November	198,000	200,000	
December	250,000	163,450	



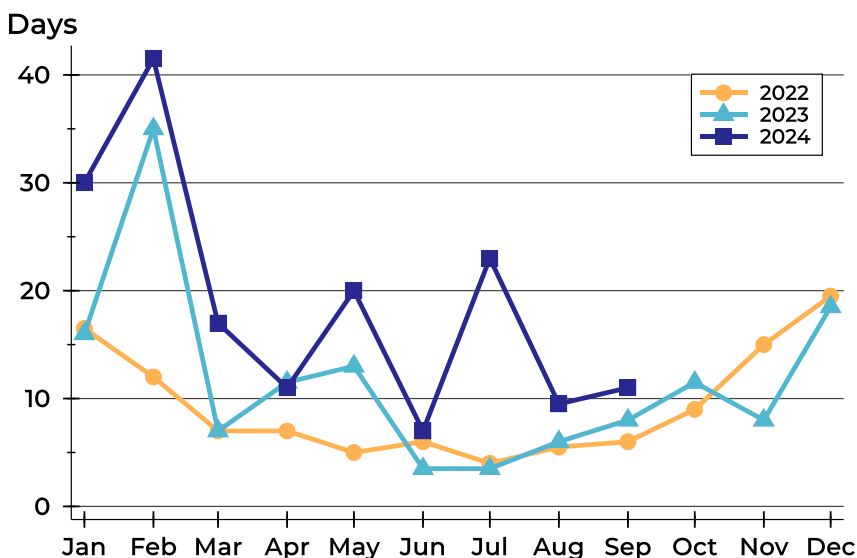
North Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	31	36
February	30	28	53
March	28	40	53
April	24	32	45
May	8	47	53
June	12	30	44
July	10	22	49
August	8	20	48
September	17	26	30
October	33	28	
November	32	31	
December	39	29	

Median DOM



Month	2022	2023	2024
January	17	16	30
February	12	35	42
March	7	7	17
April	7	12	11
May	5	13	20
June	6	4	7
July	4	4	23
August	6	6	10
September	6	8	11
October	9	12	
November	15	8	
December	20	19	



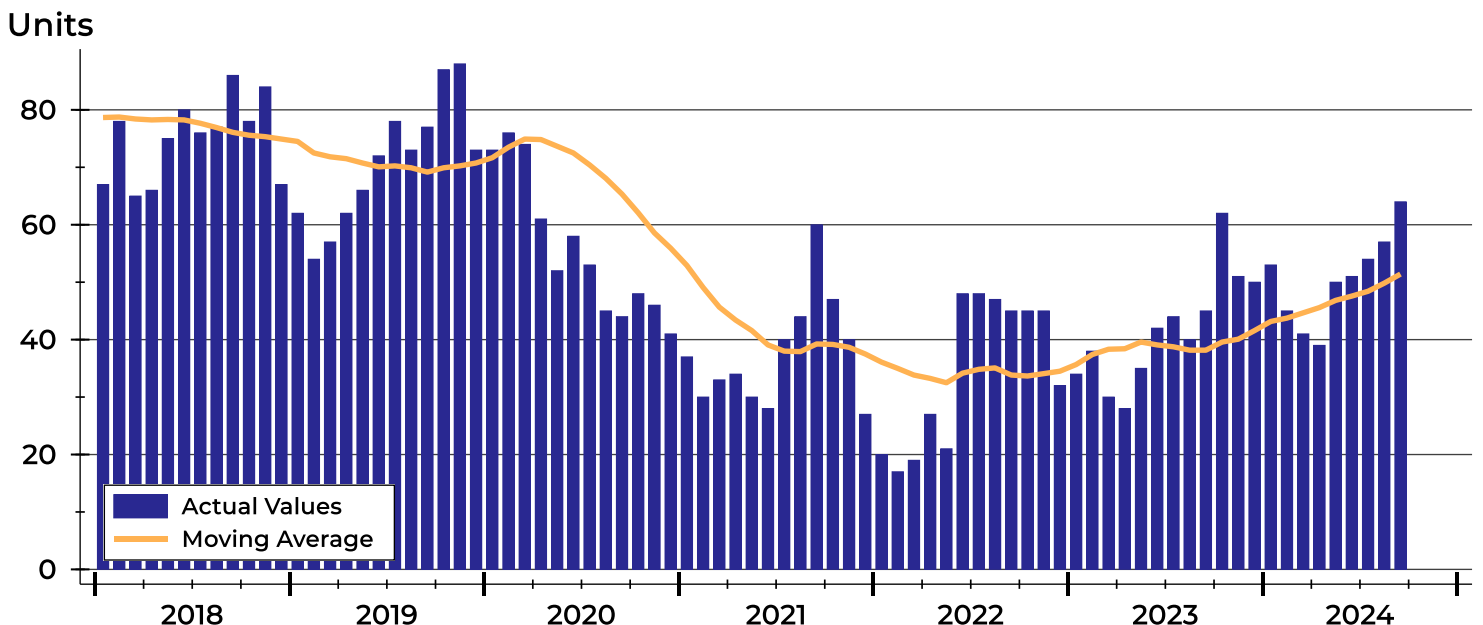
North Region Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2024	2023	Change
Active Listings		64	45	42.2%
Volume (1,000s)		18,828	11,687	61.1%
Months' Supply		2.8	1.9	47.4%
Average	List Price	294,195	259,720	13.3%
	Days on Market	67	59	13.6%
	Percent of Original	96.3%	95.0%	1.4%
Median	List Price	266,250	205,000	29.9%
	Days on Market	34	31	9.7%
	Percent of Original	100.0%	98.5%	1.5%

A total of 64 homes were available for sale in North Region at the end of September. This represents a 2.8 months' supply of active listings.

The median list price of homes on the market at the end of September was \$266,250, up 29.9% from 2023. The typical time on market for active listings was 34 days, up from 31 days a year earlier.

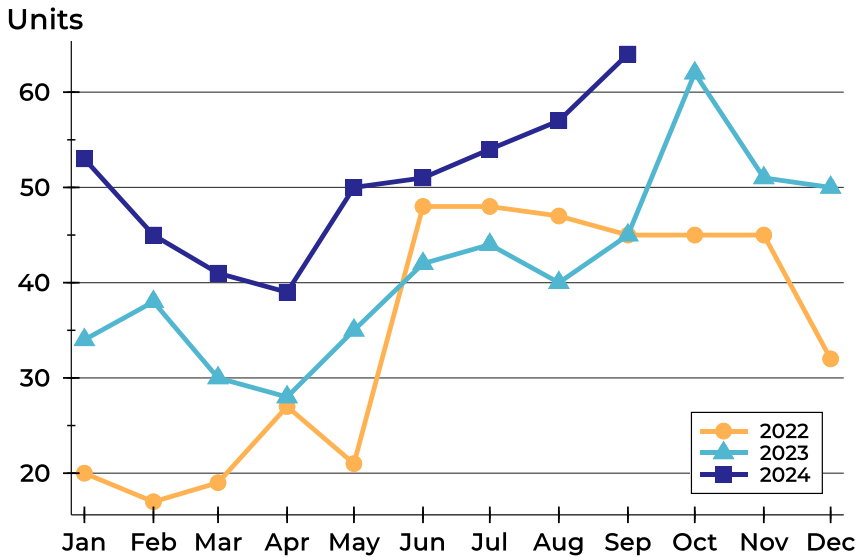
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	20	34	53
February	17	38	45
March	19	30	41
April	27	28	39
May	21	35	50
June	48	42	51
July	48	44	54
August	47	40	57
September	45	45	64
October	45	62	
November	45	51	
December	32	50	

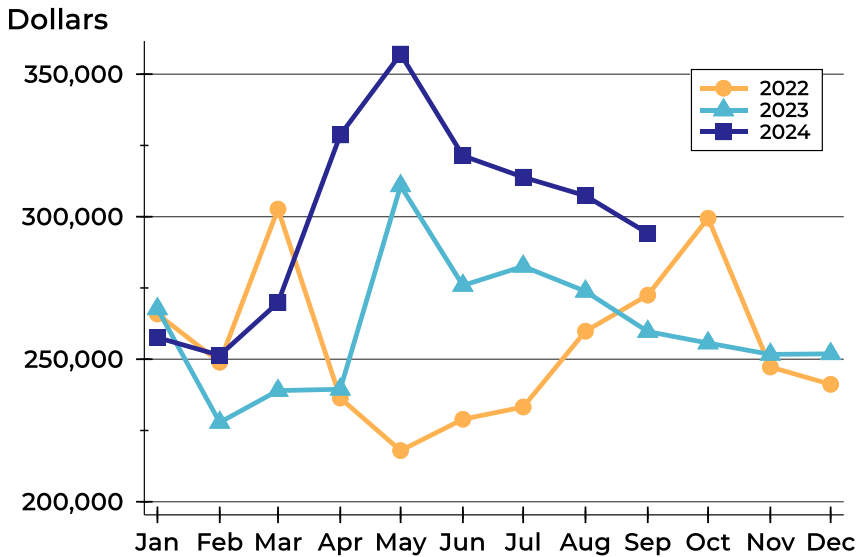
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.6%	N/A	42,500	42,500	71	71	93.8%	93.8%
\$50,000-\$99,999	6	9.4%	2.2	79,058	81,225	30	21	100.0%	100.0%
\$100,000-\$124,999	3	4.7%	N/A	119,333	120,000	34	25	96.3%	100.0%
\$125,000-\$149,999	6	9.4%	3.4	135,967	138,000	112	113	95.8%	96.4%
\$150,000-\$174,999	4	6.3%	1.6	159,238	158,475	43	45	89.9%	96.7%
\$175,000-\$199,999	5	7.8%	2.1	187,600	189,000	63	19	93.5%	100.0%
\$200,000-\$249,999	6	9.4%	2.0	232,300	229,950	29	26	96.8%	100.0%
\$250,000-\$299,999	10	15.6%	3.4	278,440	279,950	58	27	96.6%	100.0%
\$300,000-\$399,999	7	10.9%	2.0	356,836	369,900	75	28	96.3%	96.2%
\$400,000-\$499,999	8	12.5%	5.1	453,637	449,950	45	28	95.4%	97.1%
\$500,000-\$749,999	6	9.4%	6.5	586,283	559,500	103	69	98.7%	98.2%
\$750,000-\$999,999	2	3.1%	N/A	870,000	870,000	260	260	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



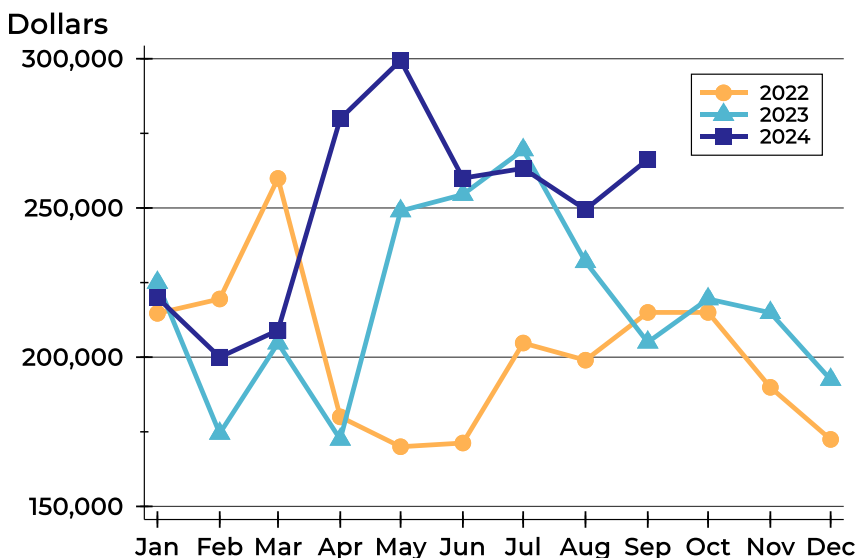
North Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	265,863	267,685	257,603
February	248,941	227,835	251,370
March	302,679	239,003	269,865
April	236,378	239,464	328,692
May	217,943	310,831	357,058
June	228,946	275,879	321,401
July	233,242	282,590	313,869
August	259,832	273,833	307,360
September	272,488	259,720	294,195
October	299,486	255,678	
November	247,280	251,704	
December	241,200	251,898	

Median Price

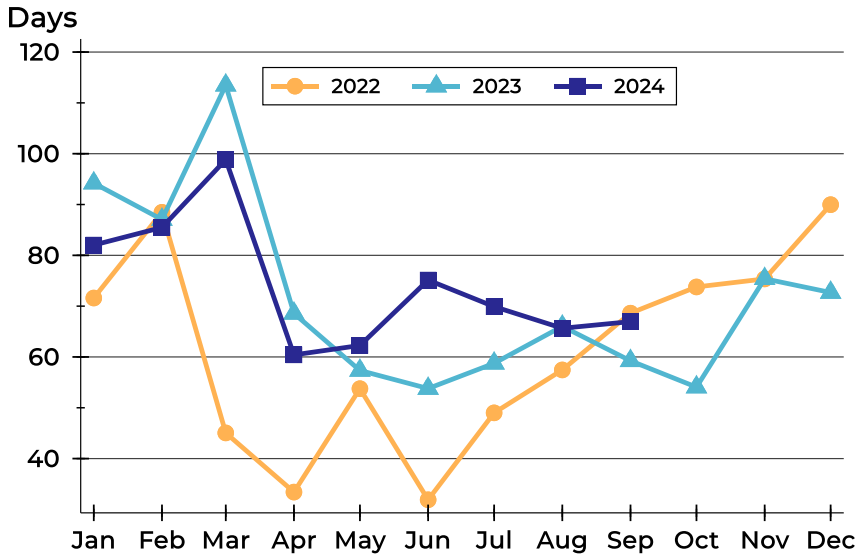


Month	2022	2023	2024
January	214,700	225,000	220,000
February	219,500	174,450	200,000
March	259,900	204,700	209,000
April	180,000	172,450	279,900
May	170,000	249,000	299,450
June	171,250	254,500	260,000
July	204,750	269,450	263,250
August	199,000	231,975	249,500
September	215,000	205,000	266,250
October	215,000	219,500	
November	189,900	214,900	
December	172,450	192,500	



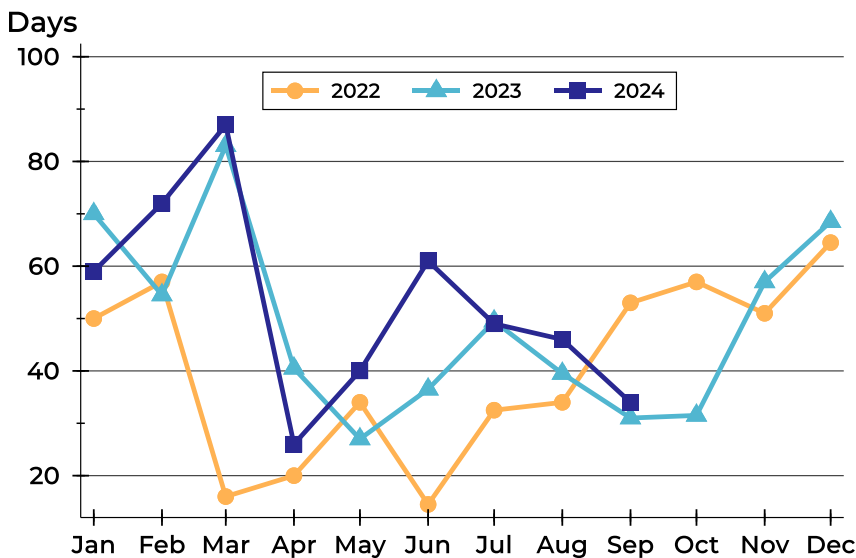
North Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	72	94	82
February	88	87	85
March	45	113	99
April	33	69	60
May	54	57	62
June	32	54	75
July	49	59	70
August	57	66	66
September	69	59	67
October	74	54	
November	75	75	
December	90	73	

Median DOM

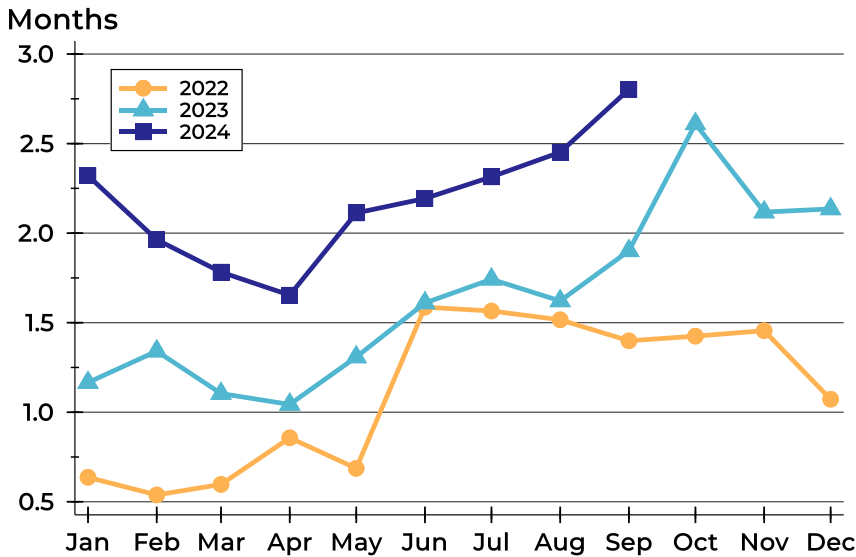


Month	2022	2023	2024
January	50	70	59
February	57	55	72
March	16	83	87
April	20	41	26
May	34	27	40
June	15	37	61
July	33	50	49
August	34	40	46
September	53	31	34
October	57	32	
November	51	57	
December	65	69	



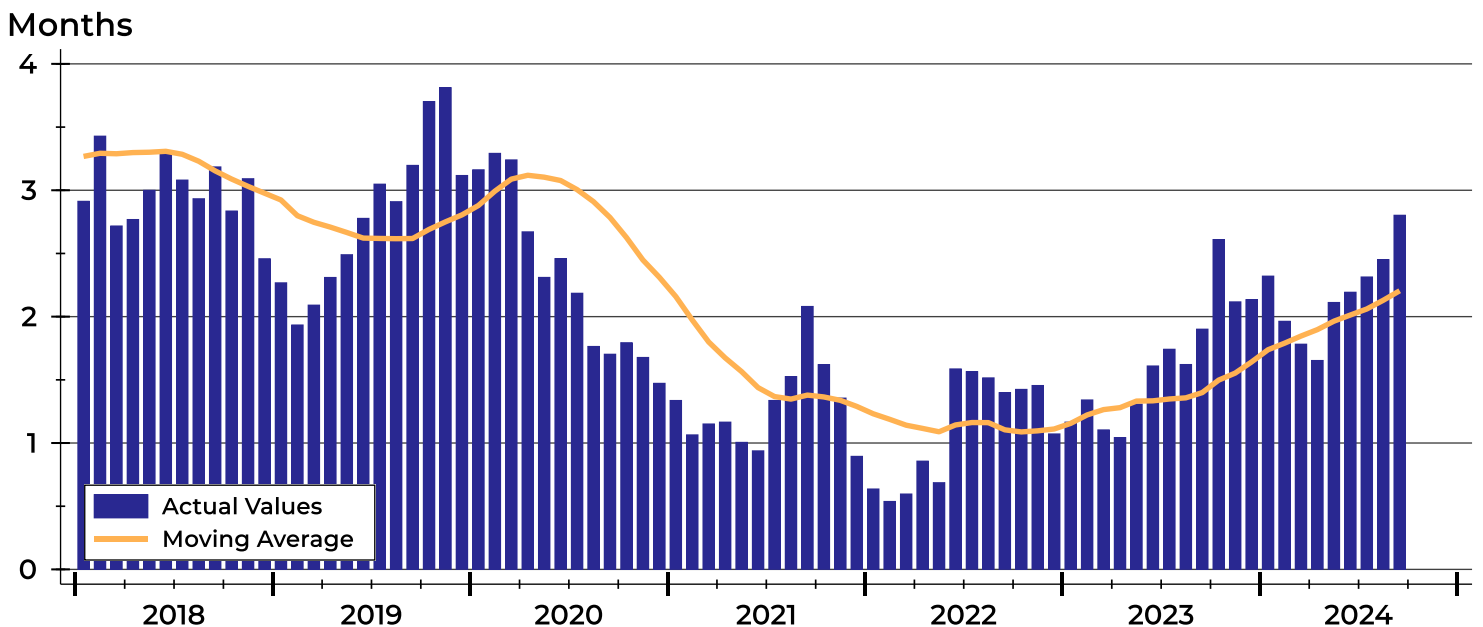
North Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.6	1.2	2.3
February	0.5	1.3	2.0
March	0.6	1.1	1.8
April	0.9	1.0	1.7
May	0.7	1.3	2.1
June	1.6	1.6	2.2
July	1.6	1.7	2.3
August	1.5	1.6	2.5
September	1.4	1.9	2.8
October	1.4	2.6	
November	1.5	2.1	
December	1.1	2.1	

History of Month's Supply





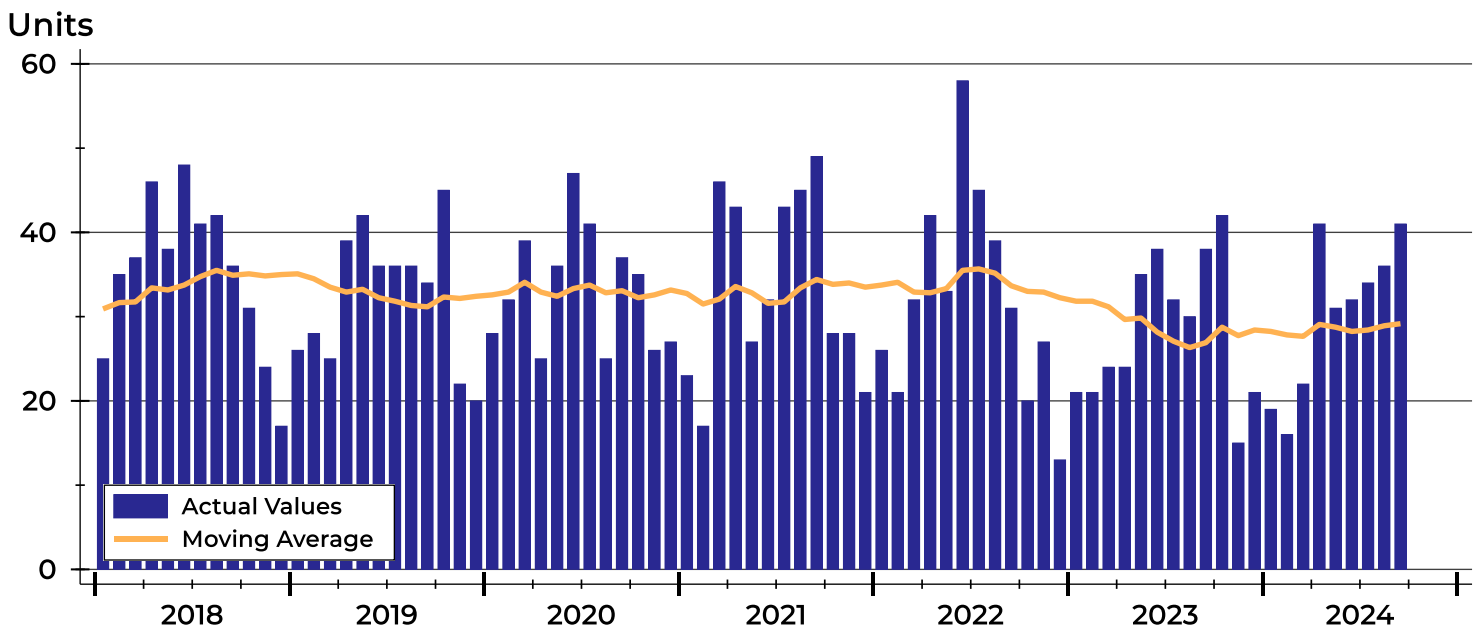
North Region New Listings Analysis

Summary Statistics for New Listings		2024	September 2023	Change
Current Month	New Listings	41	38	7.9%
	Volume (1,000s)	10,545	8,806	19.7%
	Average List Price	257,198	231,726	11.0%
	Median List Price	239,000	193,500	23.5%
Year-to-Date	New Listings	272	263	3.4%
	Volume (1,000s)	70,804	62,599	13.1%
	Average List Price	260,310	238,018	9.4%
	Median List Price	229,950	209,000	10.0%

A total of 41 new listings were added in North Region during September, up 7.9% from the same month in 2023. Year-to-date North Region has seen 272 new listings.

The median list price of these homes was \$239,000 up from \$193,500 in 2023.

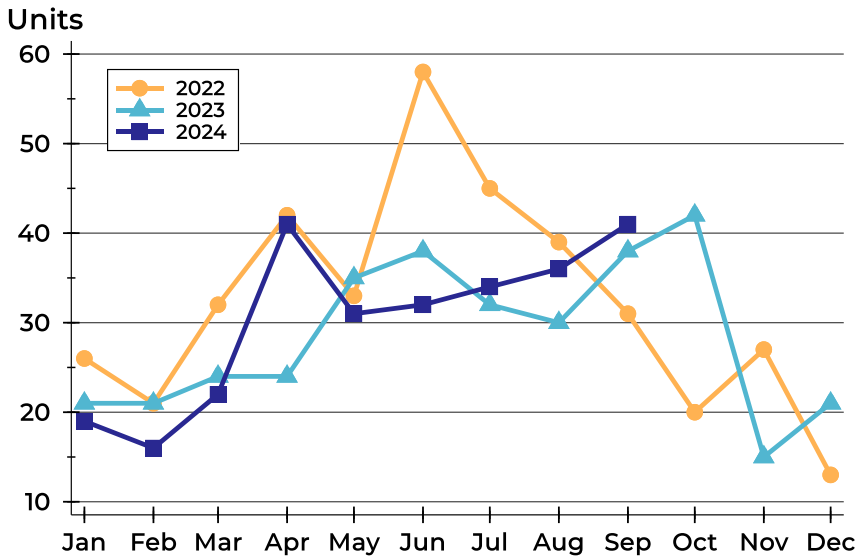
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	26	21	19
February	21	21	16
March	32	24	22
April	42	24	41
May	33	35	31
June	58	38	32
July	45	32	34
August	39	30	36
September	31	38	41
October	20	42	20
November	27	15	21
December	13	21	13

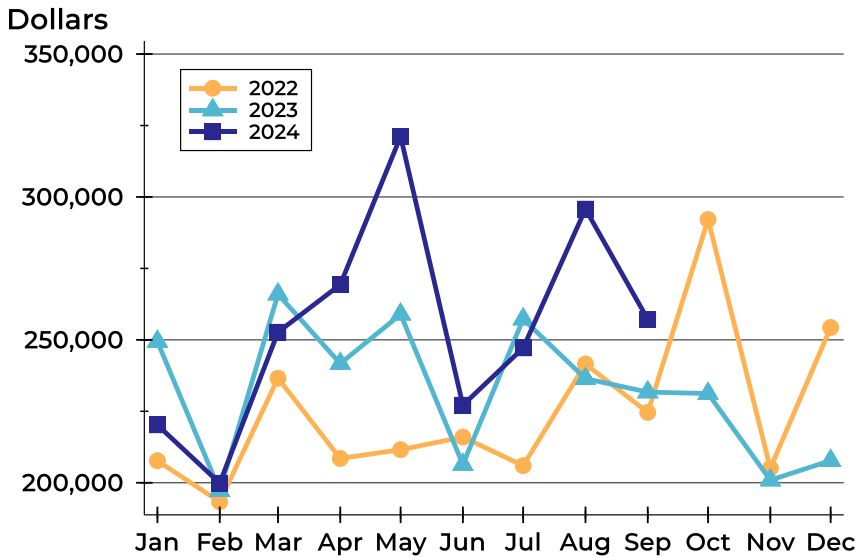
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	12.2%	82,160	85,000	14	11	95.7%	100.0%
\$100,000-\$124,999	2	4.9%	119,000	119,000	31	31	100.0%	100.0%
\$125,000-\$149,999	1	2.4%	144,900	144,900	4	4	100.0%	100.0%
\$150,000-\$174,999	3	7.3%	163,333	165,000	5	3	100.0%	100.0%
\$175,000-\$199,999	5	12.2%	186,480	189,000	14	15	97.2%	100.0%
\$200,000-\$249,999	7	17.1%	235,400	235,000	13	14	98.5%	100.0%
\$250,000-\$299,999	7	17.1%	281,686	279,900	18	13	97.7%	100.0%
\$300,000-\$399,999	6	14.6%	341,983	344,000	18	16	98.3%	100.0%
\$400,000-\$499,999	4	9.8%	441,875	429,500	18	16	94.9%	98.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	2.4%	890,000	890,000	11	11	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



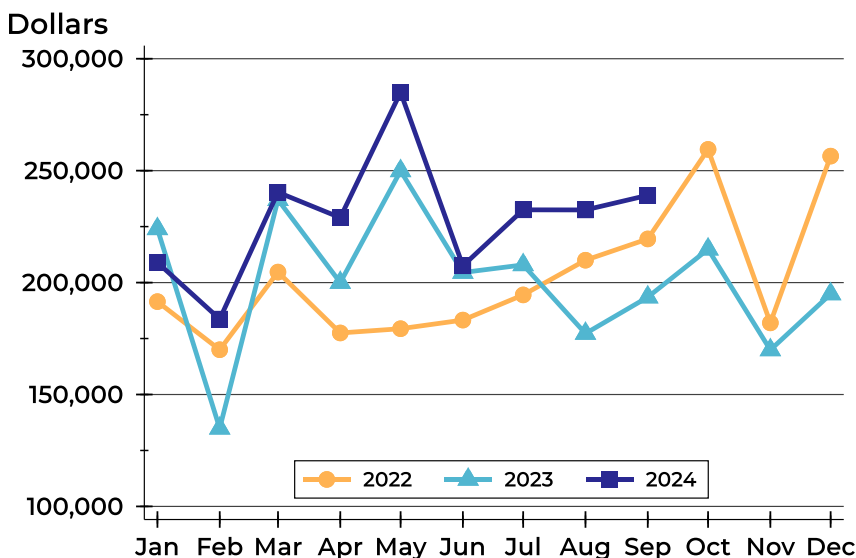
North Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	207,704	249,421	220,234
February	193,343	197,210	199,853
March	236,584	265,979	252,695
April	208,501	241,704	269,315
May	211,561	258,931	321,152
June	215,984	206,364	227,159
July	205,980	257,259	247,159
August	241,554	236,425	295,767
September	224,600	231,726	257,198
October	292,105	231,208	
November	205,103	200,913	
December	254,323	207,757	

Median Price



Month	2022	2023	2024
January	191,500	224,000	209,000
February	170,000	134,900	183,700
March	204,700	237,000	240,350
April	177,500	200,000	229,000
May	179,400	249,900	285,000
June	183,250	204,500	207,500
July	194,500	207,900	232,500
August	210,000	177,250	232,450
September	219,500	193,500	239,000
October	259,500	214,900	
November	182,000	169,900	
December	256,500	194,900	



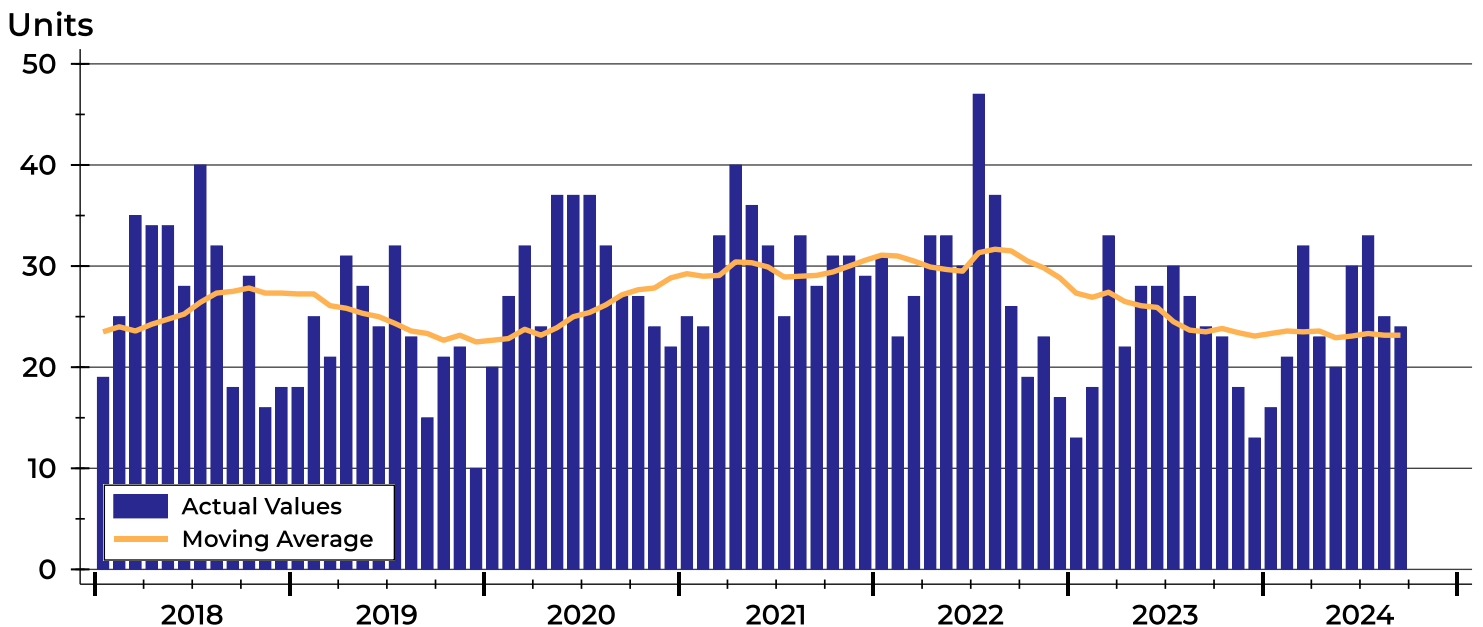
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		24	24	0.0%	224	223	0.4%
Volume (1,000s)		5,348	5,774	-7.4%	53,952	51,726	4.3%
Average	Sale Price	222,821	240,583	-7.4%	240,857	231,953	3.8%
	Days on Market	33	26	26.9%	45	29	55.2%
	Percent of Original	95.8%	95.3%	0.5%	94.6%	96.0%	-1.5%
Median	Sale Price	207,500	198,000	4.8%	214,950	200,000	7.5%
	Days on Market	15	10	50.0%	16	7	128.6%
	Percent of Original	100.0%	97.5%	2.6%	97.9%	100.0%	-2.1%

A total of 24 contracts for sale were written in North Region during the month of September, the same as in 2023. The median list price of these homes was \$207,500, up from \$198,000 the prior year.

Half of the homes that went under contract in September were on the market less than 15 days, compared to 10 days in September 2023.

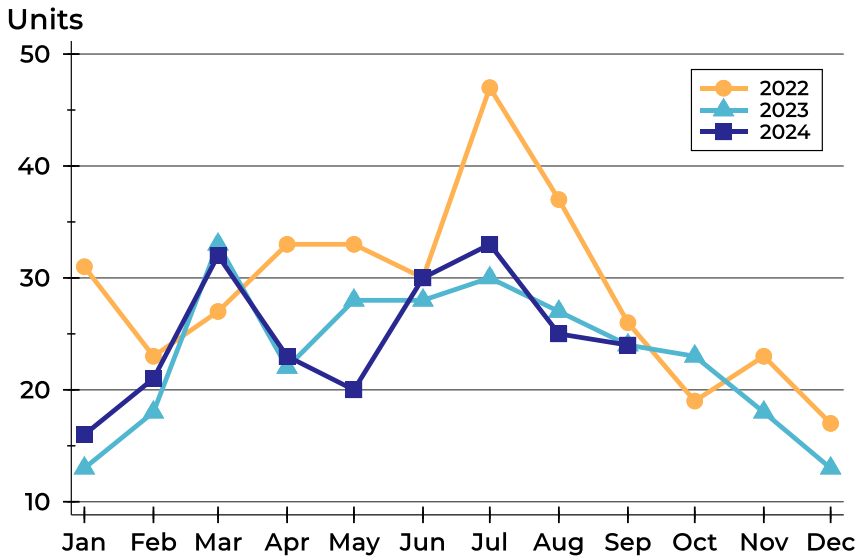
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	31	13	16
February	23	18	21
March	27	33	32
April	33	22	23
May	33	28	20
June	30	28	30
July	47	30	33
August	37	27	25
September	26	24	24
October	19	23	17
November	23	18	13
December	17	13	13

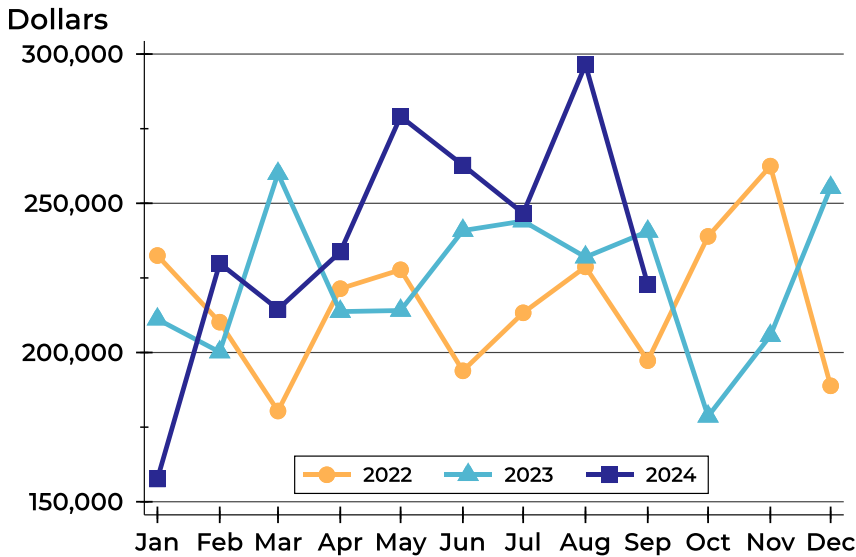
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.2%	42,500	42,500	11	11	100.0%	100.0%
\$50,000-\$99,999	3	12.5%	84,600	89,000	38	20	87.6%	84.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	8.3%	141,450	141,450	40	40	93.2%	93.2%
\$150,000-\$174,999	1	4.2%	170,000	170,000	3	3	100.0%	100.0%
\$175,000-\$199,999	4	16.7%	181,075	179,700	33	17	95.2%	97.6%
\$200,000-\$249,999	7	29.2%	226,186	229,900	39	20	97.4%	100.0%
\$250,000-\$299,999	1	4.2%	299,000	299,000	14	14	95.6%	95.6%
\$300,000-\$399,999	2	8.3%	349,450	349,450	7	7	100.0%	100.0%
\$400,000-\$499,999	3	12.5%	431,000	433,000	51	16	97.2%	97.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



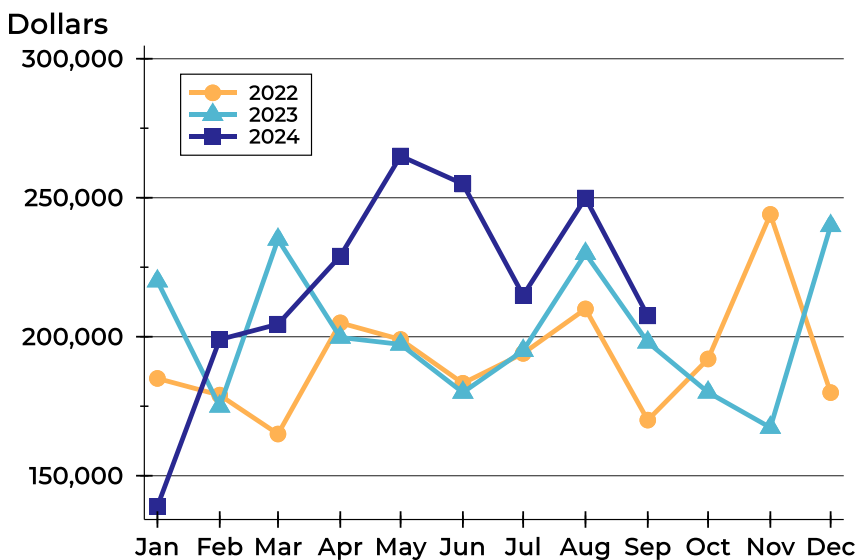
North Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	232,503	211,177	157,637
February	210,178	200,164	229,881
March	180,415	259,953	214,511
April	221,386	213,714	233,696
May	227,724	214,082	279,075
June	193,868	240,868	262,788
July	213,306	244,043	246,650
August	228,714	231,974	296,423
September	197,277	240,583	222,821
October	238,916	178,630	
November	262,463	205,652	
December	188,847	255,242	

Median Price

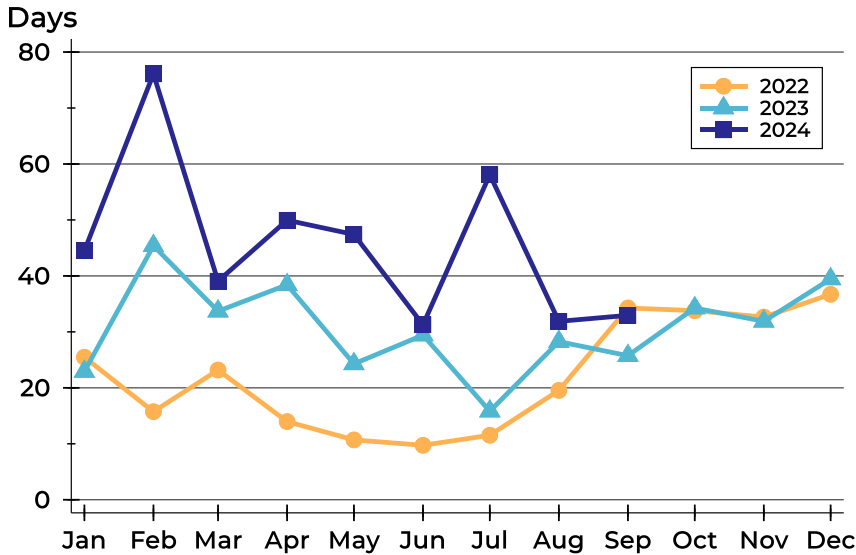


Month	2022	2023	2024
January	185,000	220,000	138,950
February	179,000	174,950	199,000
March	165,000	235,000	204,500
April	205,000	199,750	229,000
May	199,000	197,250	265,000
June	183,250	179,950	254,950
July	194,000	195,000	214,900
August	210,000	229,900	249,900
September	170,000	198,000	207,500
October	192,000	180,000	
November	244,000	167,325	
December	179,900	239,900	



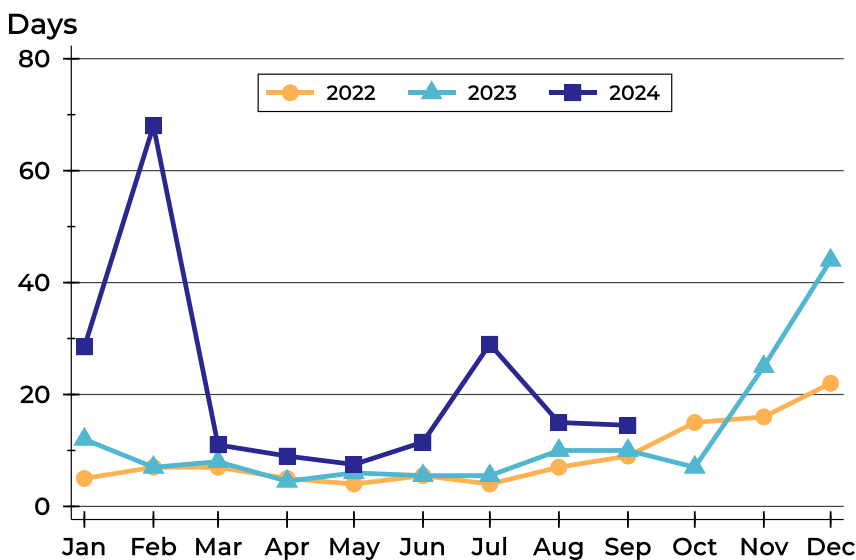
North Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	25	23	45
February	16	45	76
March	23	34	39
April	14	38	50
May	11	24	47
June	10	29	31
July	12	16	58
August	20	28	32
September	34	26	33
October	34	34	
November	33	32	
December	37	39	

Median DOM



Month	2022	2023	2024
January	5	12	29
February	7	7	68
March	7	8	11
April	5	5	9
May	4	6	8
June	6	6	12
July	4	6	29
August	7	10	15
September	9	10	15
October	15	7	
November	16	25	
December	22	44	



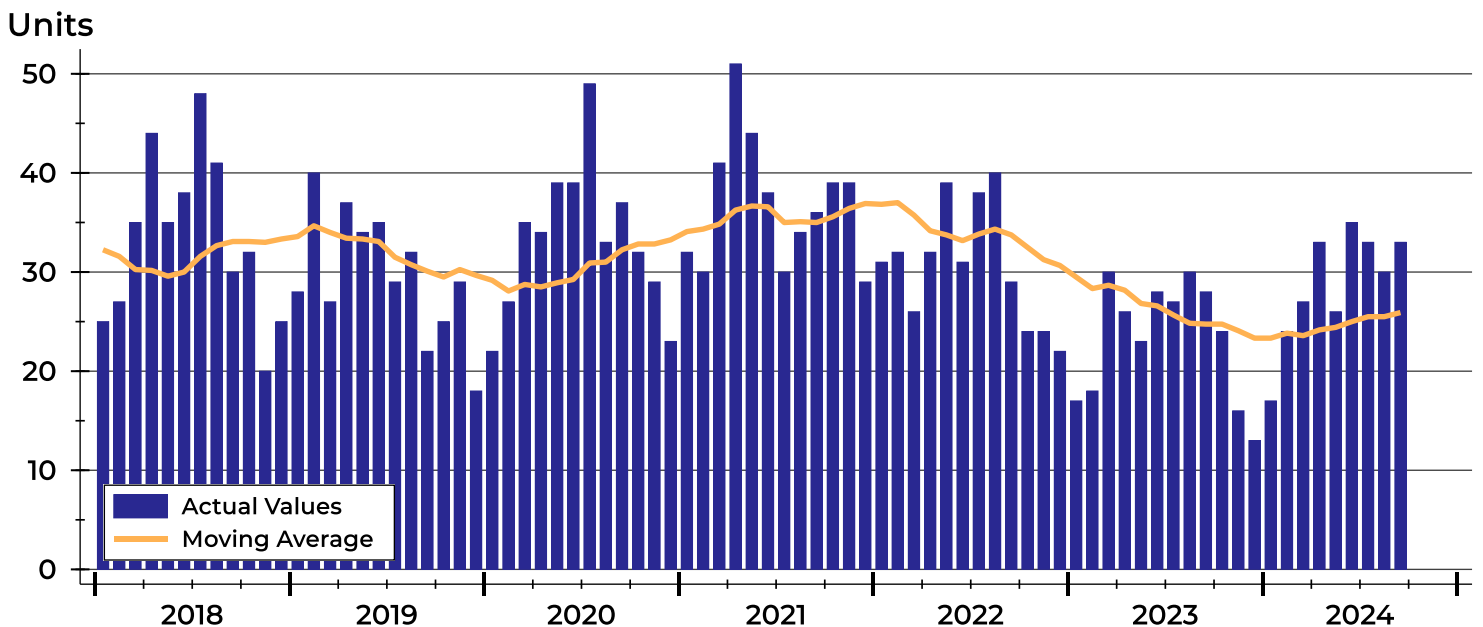
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2024	2023	Change
Pending Contracts		33	28	17.9%
Volume (1,000s)		7,655	6,460	18.5%
Average	List Price	231,961	230,713	0.5%
	Days on Market	36	30	20.0%
	Percent of Original	97.4%	98.4%	-1.0%
Median	List Price	225,000	198,000	13.6%
	Days on Market	14	14	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 33 listings in North Region had contracts pending at the end of September, up from 28 contracts pending at the end of September 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

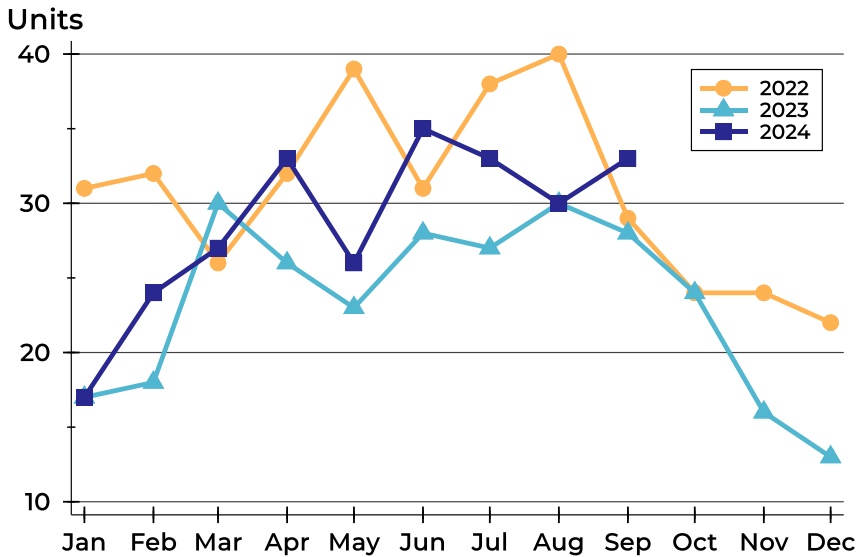
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	31	17	17
February	32	18	24
March	26	30	27
April	32	26	33
May	39	23	26
June	31	28	35
July	38	27	33
August	40	30	30
September	29	28	33
October	24	24	
November	24	16	
December	22	13	

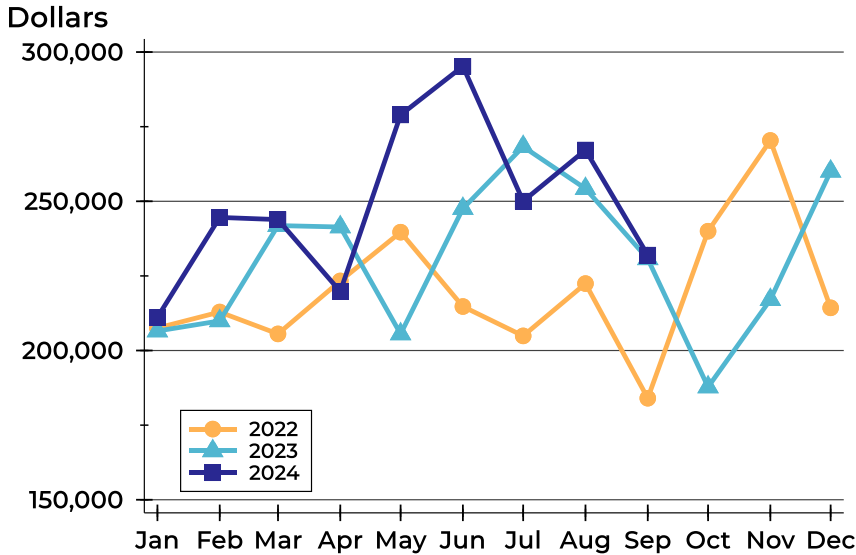
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.0%	42,500	42,500	11	11	100.0%	100.0%
\$50,000-\$99,999	2	6.1%	81,950	81,950	47	47	92.1%	92.1%
\$100,000-\$124,999	2	6.1%	116,500	116,500	4	4	100.0%	100.0%
\$125,000-\$149,999	3	9.1%	142,266	139,999	26	1	96.6%	100.0%
\$150,000-\$174,999	1	3.0%	170,000	170,000	3	3	100.0%	100.0%
\$175,000-\$199,999	4	12.1%	187,325	184,950	36	18	95.3%	95.0%
\$200,000-\$249,999	10	30.3%	228,830	229,950	37	19	98.4%	100.0%
\$250,000-\$299,999	3	9.1%	284,667	280,000	59	44	94.9%	100.0%
\$300,000-\$399,999	3	9.1%	337,967	349,000	49	9	99.0%	100.0%
\$400,000-\$499,999	4	12.1%	428,250	429,000	39	15	97.9%	98.6%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



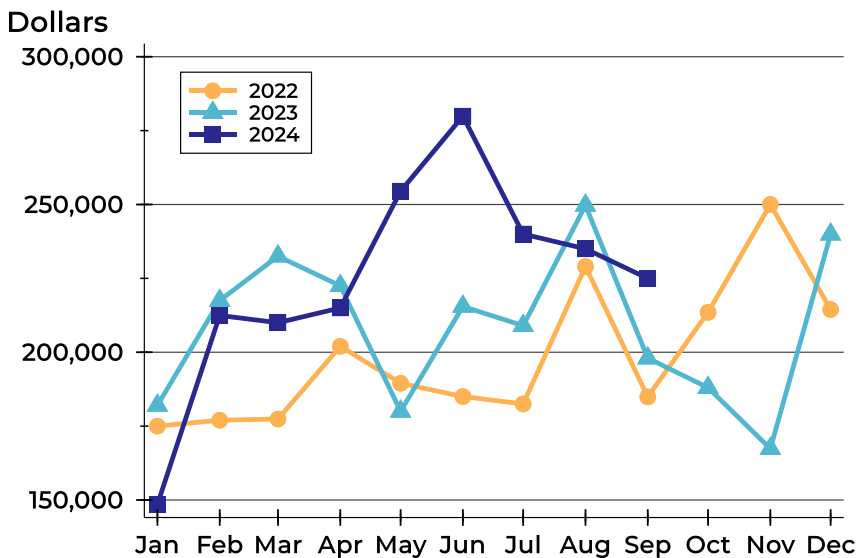
North Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	207,539	206,529	211,123
February	212,903	209,936	244,604
March	205,571	241,861	243,876
April	223,314	241,394	219,782
May	239,659	205,548	278,938
June	214,753	247,564	295,233
July	204,908	268,311	250,042
August	222,430	254,242	267,183
September	184,028	230,713	231,961
October	239,988	187,777	
November	270,383	217,041	
December	214,309	260,042	

Median Price

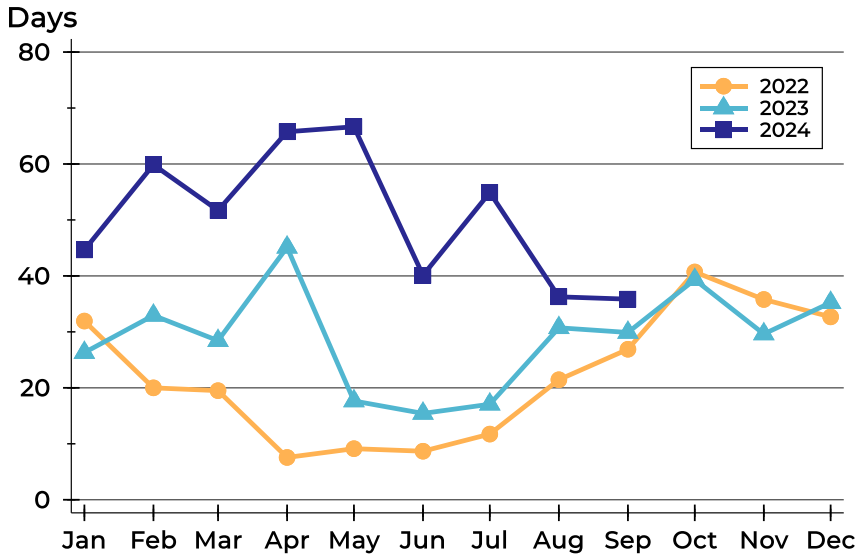


Month	2022	2023	2024
January	175,000	182,000	148,500
February	177,000	217,500	212,450
March	177,400	232,500	210,000
April	202,000	222,500	215,000
May	189,500	180,000	254,500
June	185,000	215,500	279,900
July	182,500	209,000	240,000
August	229,000	249,700	235,000
September	184,900	198,000	225,000
October	213,500	188,000	
November	250,000	167,375	
December	214,450	239,900	



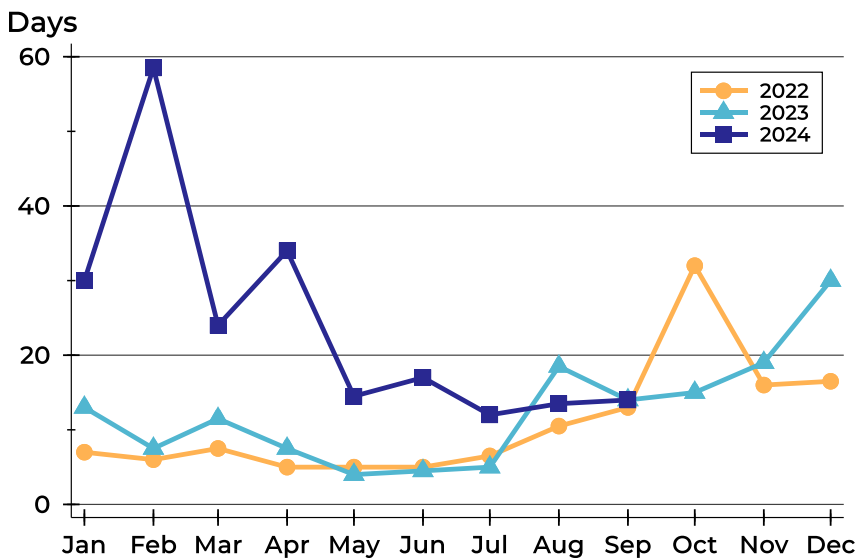
North Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	32	26	45
February	20	33	60
March	20	28	52
April	8	45	66
May	9	18	67
June	9	15	40
July	12	17	55
August	21	31	36
September	27	30	36
October	41	39	
November	36	30	
December	33	35	

Median DOM



Month	2022	2023	2024
January	7	13	30
February	6	8	59
March	8	12	24
April	5	8	34
May	5	4	15
June	5	5	17
July	7	5	12
August	11	19	14
September	13	14	14
October	32	15	
November	16	19	
December	17	30	



South Region Housing Report



Market Overview

South Region Home Sales Remained Constant in September

Total home sales in South Region remained at 28 units last month, the same as in September 2023. Total sales volume was \$5.3 million, down from a year earlier.

The median sale price in September was \$199,500, up from \$197,500 a year earlier. Homes that sold in September were typically on the market for 14 days and sold for 97.4% of their list prices.

South Region Active Listings Up at End of September

The total number of active listings in South Region at the end of September was 50 units, up from 38 at the same point in 2023. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$162,200.

During September, a total of 31 contracts were written down from 37 in September 2023. At the end of the month, there were 43 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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South Region Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		28	28	48	241	270	325
Change from prior year		0.0%	-41.7%	23.1%	-10.7%	-16.9%	-5.0%
Active Listings		50	38	27	N/A	N/A	N/A
Change from prior year		31.6%	40.7%	-40.0%			
Months' Supply		1.8	1.3	0.7	N/A	N/A	N/A
Change from prior year		38.5%	85.7%	-41.7%			
New Listings		39	43	29	325	345	365
Change from prior year		-9.3%	48.3%	-21.6%	-5.8%	-5.5%	-11.8%
Contracts Written		31	37	33	261	298	333
Change from prior year		-16.2%	12.1%	6.5%	-12.4%	-10.5%	-8.0%
Pending Contracts		43	44	49	N/A	N/A	N/A
Change from prior year		-2.3%	-10.2%	-10.9%			
Sales Volume (1,000s)		5,285	6,031	8,138	45,331	50,820	55,784
Change from prior year		-12.4%	-25.9%	51.0%	-10.8%	-8.9%	6.6%
Average	Sale Price	188,762	215,396	169,540	188,097	188,224	171,642
	Change from prior year	-12.4%	27.0%	22.7%	-0.1%	9.7%	12.2%
	List Price of Actives	199,601	238,491	183,156	N/A	N/A	N/A
	Change from prior year	-16.3%	30.2%	10.5%			
	Days on Market	33	18	16	23	20	18
Change from prior year	83.3%	12.5%	0.0%	15.0%	11.1%	-25.0%	
Percent of List	97.2%	99.3%	97.5%	97.4%	98.0%	97.8%	
Change from prior year	-2.1%	1.8%	-1.2%	-0.6%	0.2%	0.8%	
Percent of Original	92.7%	97.8%	94.7%	96.0%	96.5%	96.2%	
Change from prior year	-5.2%	3.3%	-3.6%	-0.5%	0.3%	0.1%	
Median	Sale Price	199,500	197,500	155,000	172,500	165,000	142,000
	Change from prior year	1.0%	27.4%	13.1%	4.5%	16.2%	1.4%
	List Price of Actives	162,200	176,450	129,900	N/A	N/A	N/A
	Change from prior year	-8.1%	35.8%	-13.3%			
	Days on Market	14	6	7	6	6	6
Change from prior year	133.3%	-14.3%	40.0%	0.0%	0.0%	20.0%	
Percent of List	97.4%	100.0%	100.0%	99.6%	99.9%	99.3%	
Change from prior year	-2.6%	0.0%	0.4%	-0.3%	0.6%	0.6%	
Percent of Original	95.1%	100.0%	98.0%	98.3%	98.7%	98.4%	
Change from prior year	-4.9%	2.0%	-1.2%	-0.4%	0.3%	0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



South Region Closed Listings Analysis

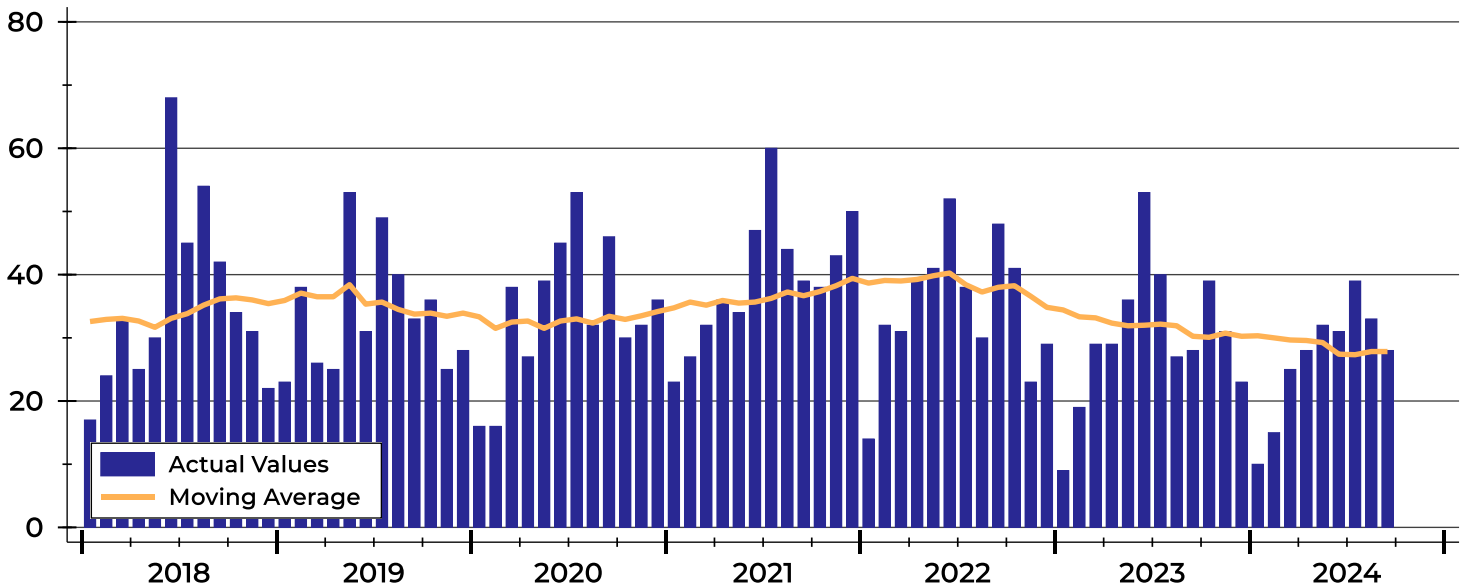
Summary Statistics for Closed Listings		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		28	28	0.0%	241	270	-10.7%
Volume (1,000s)		5,285	6,031	-12.4%	45,331	50,820	-10.8%
Months' Supply		1.8	1.3	38.5%	N/A	N/A	N/A
Average	Sale Price	188,762	215,396	-12.4%	188,097	188,224	-0.1%
	Days on Market	33	18	83.3%	23	20	15.0%
	Percent of List	97.2%	99.3%	-2.1%	97.4%	98.0%	-0.6%
	Percent of Original	92.7%	97.8%	-5.2%	96.0%	96.5%	-0.5%
Median	Sale Price	199,500	197,500	1.0%	172,500	165,000	4.5%
	Days on Market	14	6	133.3%	6	6	0.0%
	Percent of List	97.4%	100.0%	-2.6%	99.6%	99.9%	-0.3%
	Percent of Original	95.1%	100.0%	-4.9%	98.3%	98.7%	-0.4%

A total of 28 homes sold in South Region in September, showing no change from September 2023. Total sales volume fell to \$5.3 million compared to \$6.0 million in the previous year.

The median sales price in September was \$199,500, up 1.0% compared to the prior year. Median days on market was 14 days, up from 5 days in August, and up from 6 in September 2023.

History of Closed Listings

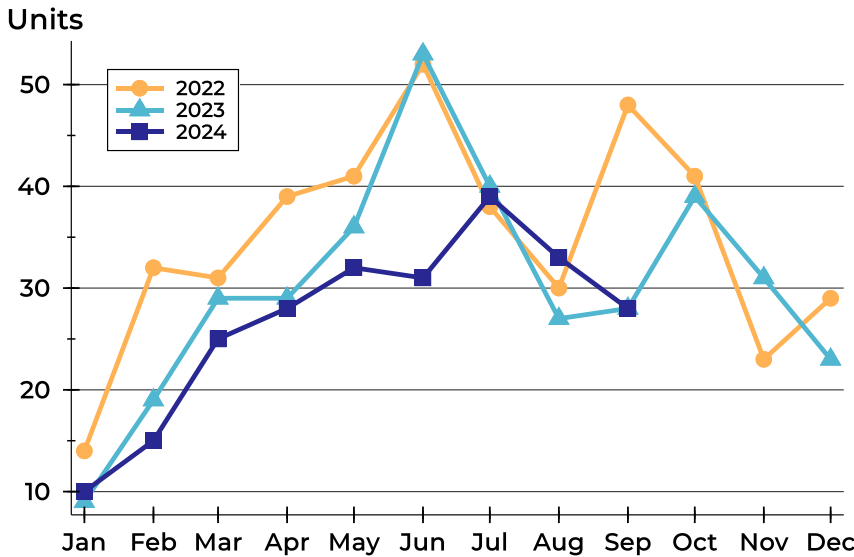
Units





South Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	15
March	31	29	25
April	39	29	28
May	41	36	32
June	52	53	31
July	38	40	39
August	30	27	33
September	48	28	28
October	41	39	
November	23	31	
December	29	23	

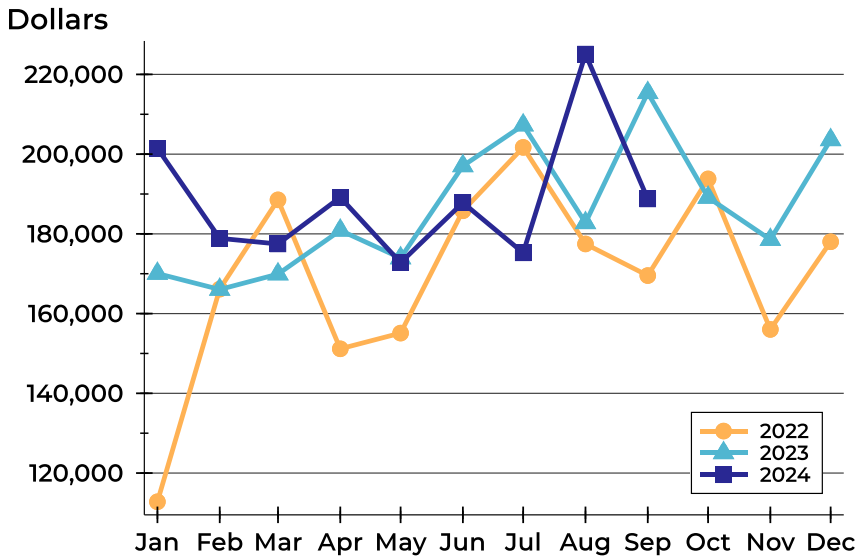
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	4.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	17.9%	2.3	78,527	83,000	25	19	96.0%	94.1%	90.1%	92.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	10.7%	1.7	134,667	133,000	6	4	99.7%	98.6%	99.7%	98.6%
\$150,000-\$174,999	4	14.3%	1.0	166,750	171,250	30	26	95.4%	95.9%	92.8%	93.2%
\$175,000-\$199,999	2	7.1%	2.4	194,250	194,250	5	5	98.5%	98.5%	98.5%	98.5%
\$200,000-\$249,999	9	32.1%	1.6	223,667	225,000	44	5	98.1%	100.0%	95.4%	95.7%
\$250,000-\$299,999	3	10.7%	1.6	262,500	254,500	34	14	95.0%	97.6%	93.1%	97.6%
\$300,000-\$399,999	2	7.1%	0.3	316,350	316,350	68	68	97.7%	97.7%	70.0%	70.0%
\$400,000-\$499,999	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



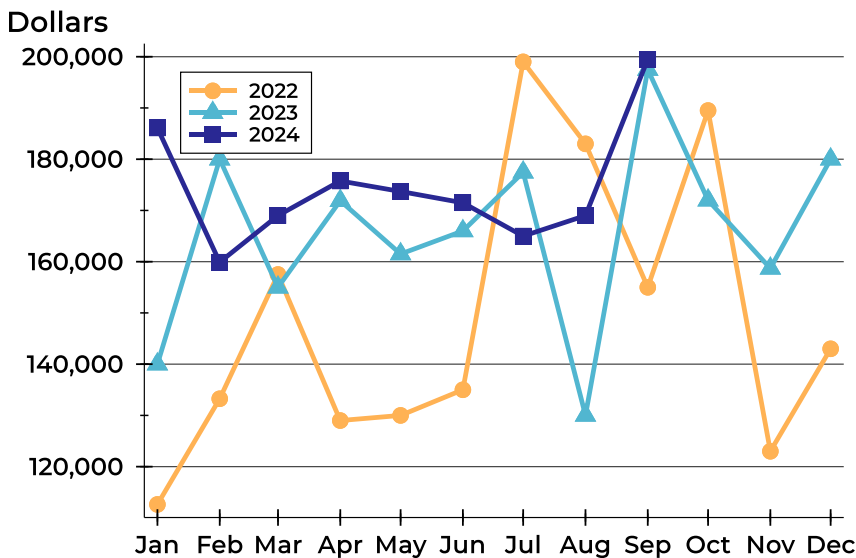
South Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	112,796	170,056	201,460
February	166,151	166,053	178,884
March	188,532	169,907	177,468
April	151,170	180,879	189,164
May	155,110	173,943	172,784
June	185,795	197,045	187,827
July	201,697	207,278	175,244
August	177,477	182,759	225,108
September	169,540	215,396	188,762
October	193,788	189,132	
November	156,032	178,562	
December	178,024	203,578	

Median Price

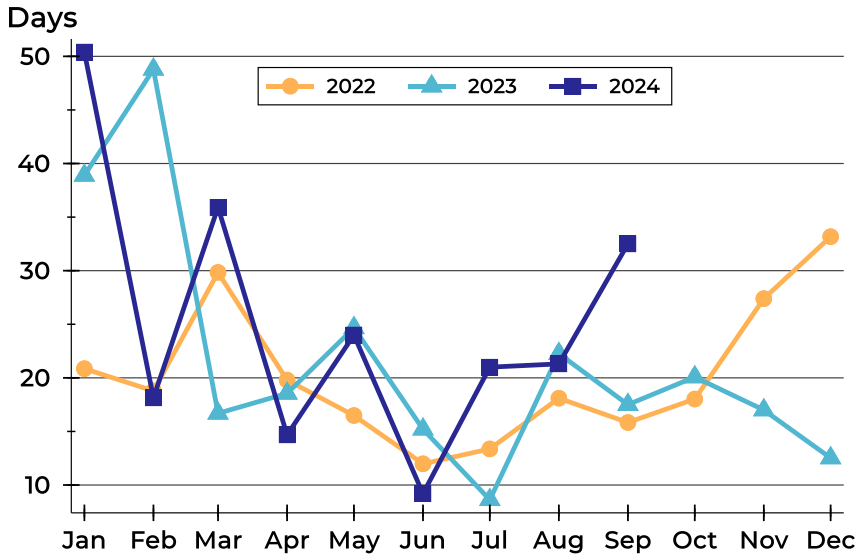


Month	2022	2023	2024
January	112,625	140,000	186,100
February	133,250	180,000	159,900
March	157,500	155,000	169,000
April	129,000	171,900	175,750
May	130,000	161,500	173,700
June	135,000	166,000	171,500
July	199,000	177,450	165,000
August	183,000	130,000	169,000
September	155,000	197,500	199,500
October	189,500	172,000	
November	123,000	158,700	
December	143,000	180,000	



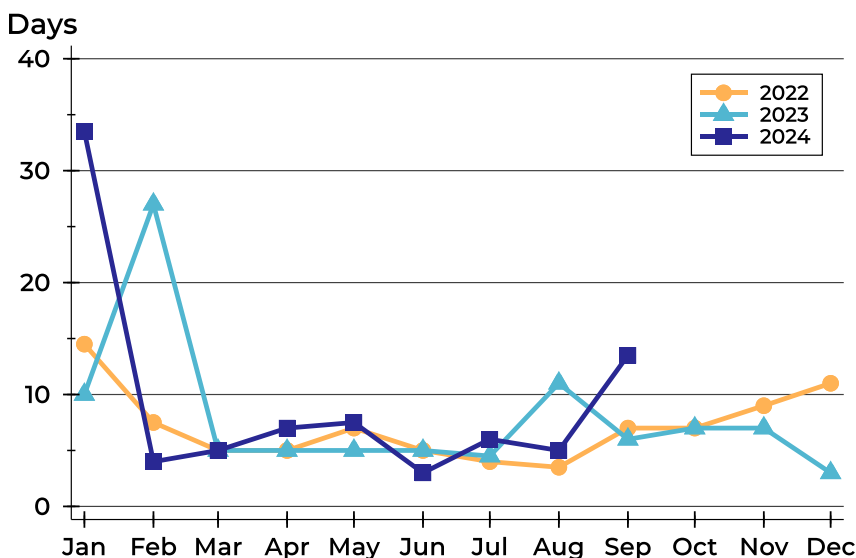
South Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	39	50
February	19	49	18
March	30	17	36
April	20	19	15
May	16	25	24
June	12	15	9
July	13	9	21
August	18	22	21
September	16	18	33
October	18	20	
November	27	17	
December	33	13	

Median DOM



Month	2022	2023	2024
January	15	10	34
February	8	27	4
March	5	5	5
April	5	5	7
May	7	5	8
June	5	5	3
July	4	5	6
August	4	11	5
September	7	6	14
October	7	7	
November	9	7	
December	11	3	



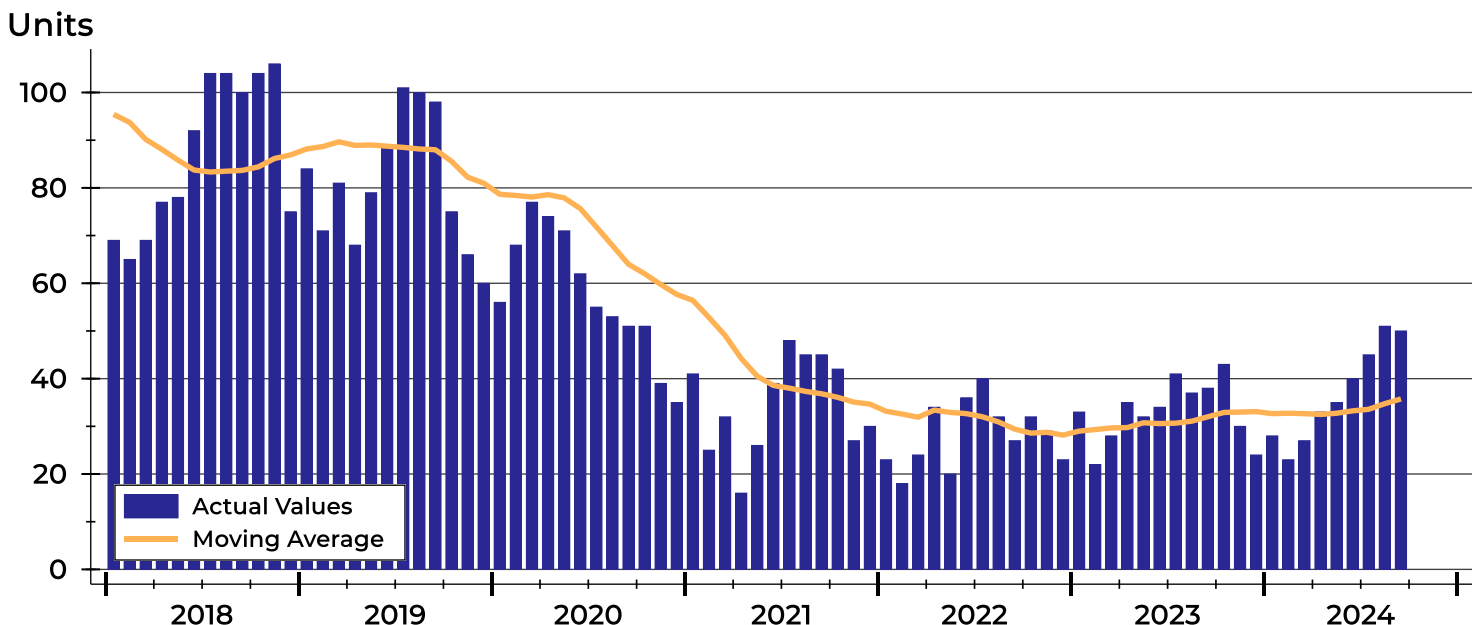
South Region Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2024	2023	Change
Active Listings		50	38	31.6%
Volume (1,000s)		9,980	9,063	10.1%
Months' Supply		1.8	1.3	38.5%
Average	List Price	199,601	238,491	-16.3%
	Days on Market	45	51	-11.8%
	Percent of Original	96.5%	97.0%	-0.5%
Median	List Price	162,200	176,450	-8.1%
	Days on Market	33	34	-2.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 50 homes were available for sale in South Region at the end of September. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of September was \$162,200, down 8.1% from 2023. The typical time on market for active listings was 33 days, down from 34 days a year earlier.

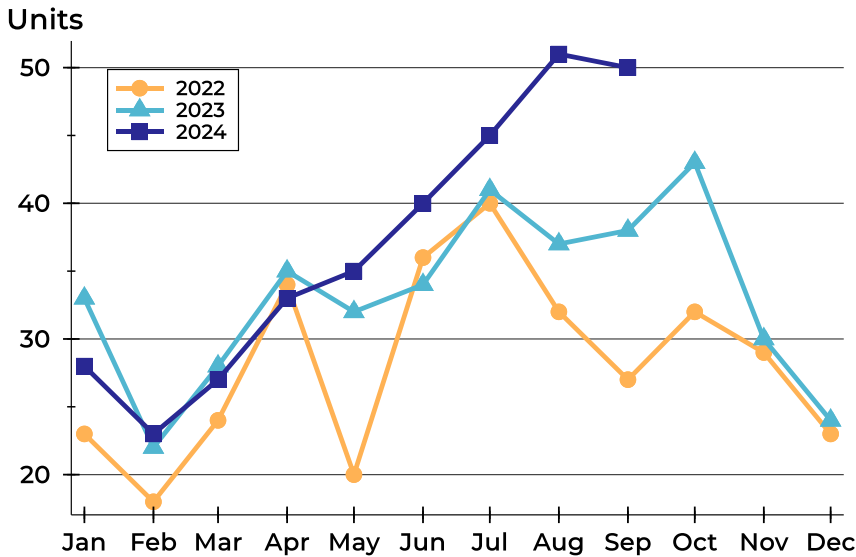
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	23	33	28
February	18	22	23
March	24	28	27
April	34	35	33
May	20	32	35
June	36	34	40
July	40	41	45
August	32	37	51
September	27	38	50
October	32	43	
November	29	30	
December	23	24	

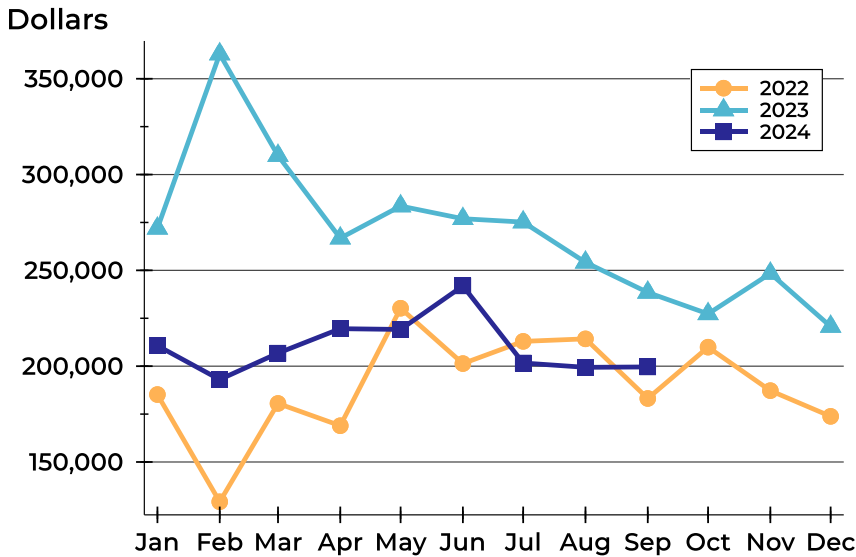
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	10.0%	4.6	42,959	44,900	27	37	94.7%	100.0%
\$50,000-\$99,999	8	16.0%	2.3	86,763	93,900	79	47	94.8%	96.6%
\$100,000-\$124,999	5	10.0%	N/A	118,720	119,900	30	34	93.5%	92.3%
\$125,000-\$149,999	6	12.0%	1.7	138,017	136,700	56	33	95.4%	97.3%
\$150,000-\$174,999	4	8.0%	1.0	166,350	168,250	36	36	99.5%	100.0%
\$175,000-\$199,999	7	14.0%	2.4	192,543	194,500	20	19	98.6%	100.0%
\$200,000-\$249,999	7	14.0%	1.6	227,300	229,900	40	47	96.8%	100.0%
\$250,000-\$299,999	3	6.0%	1.6	284,900	289,900	69	48	97.6%	98.0%
\$300,000-\$399,999	1	2.0%	0.3	369,900	369,900	18	18	100.0%	100.0%
\$400,000-\$499,999	1	2.0%	2.0	494,900	494,900	7	7	100.0%	100.0%
\$500,000-\$749,999	2	4.0%	6.0	684,168	684,168	37	37	96.6%	96.6%
\$750,000-\$999,999	1	2.0%	N/A	957,320	957,320	110	110	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



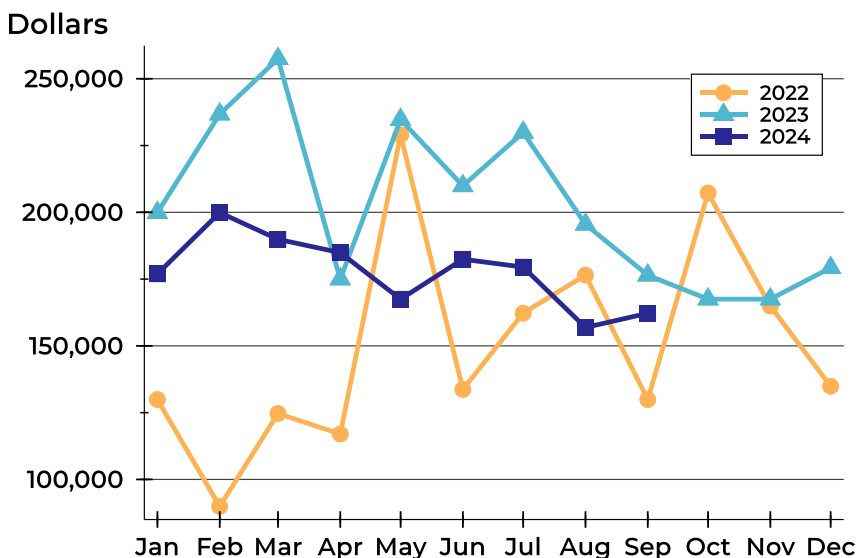
South Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	185,204	271,926	210,704
February	129,250	362,877	193,028
March	180,565	309,907	206,807
April	168,941	266,806	219,577
May	230,253	283,563	219,176
June	201,368	276,956	241,898
July	212,957	275,188	201,665
August	214,261	254,205	199,405
September	183,156	238,491	199,601
October	209,934	227,314	
November	187,245	248,407	
December	173,822	220,708	

Median Price

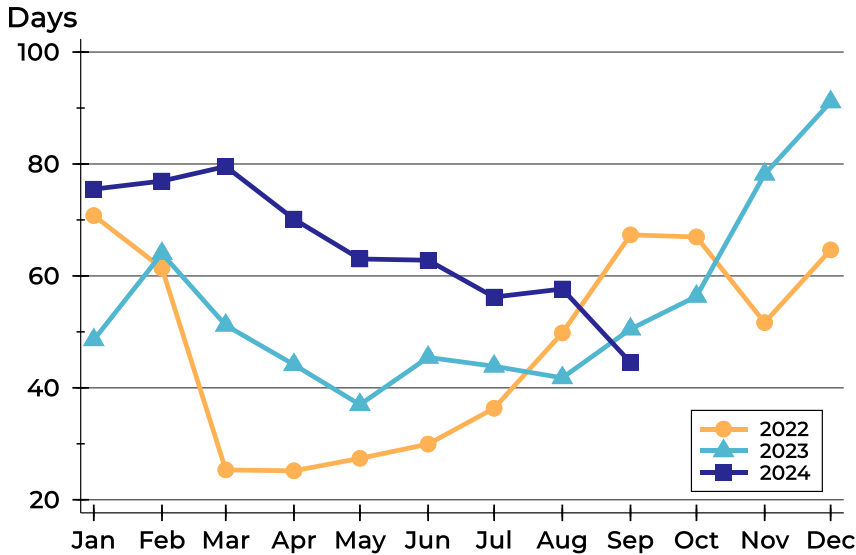


Month	2022	2023	2024
January	129,900	199,900	176,950
February	89,900	236,750	199,900
March	124,700	257,500	189,900
April	117,000	175,000	184,900
May	228,950	234,700	167,500
June	133,700	209,900	182,450
July	162,250	229,900	179,500
August	176,500	195,500	156,900
September	129,900	176,450	162,200
October	207,250	167,500	
November	164,900	167,500	
December	134,900	179,250	



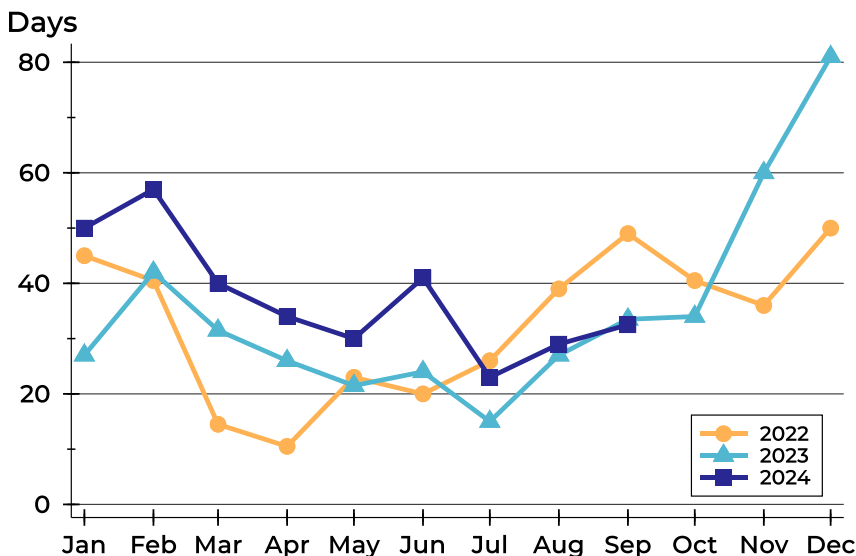
South Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	71	49	76
February	61	64	77
March	25	51	80
April	25	44	70
May	27	37	63
June	30	45	63
July	36	44	56
August	50	42	58
September	67	51	45
October	67	56	
November	52	78	
December	65	91	

Median DOM

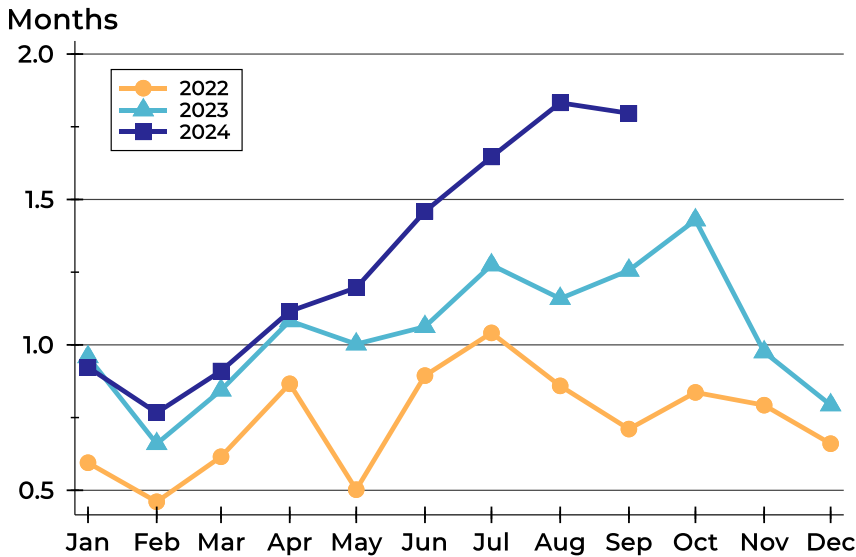


Month	2022	2023	2024
January	45	27	50
February	41	42	57
March	15	32	40
April	11	26	34
May	23	22	30
June	20	24	41
July	26	15	23
August	39	27	29
September	49	34	33
October	41	34	
November	36	60	
December	50	81	



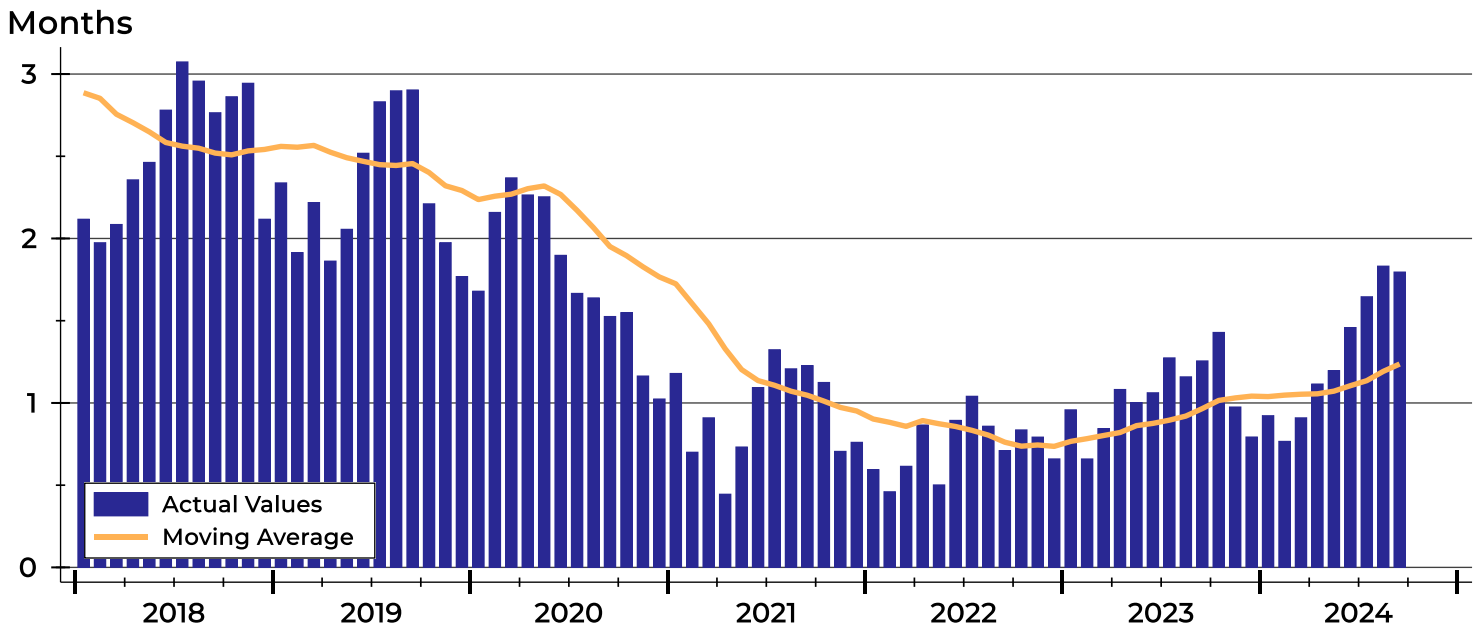
South Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.6	1.0	0.9
February	0.5	0.7	0.8
March	0.6	0.8	0.9
April	0.9	1.1	1.1
May	0.5	1.0	1.2
June	0.9	1.1	1.5
July	1.0	1.3	1.6
August	0.9	1.2	1.8
September	0.7	1.3	1.8
October	0.8	1.4	
November	0.8	1.0	
December	0.7	0.8	

History of Month's Supply





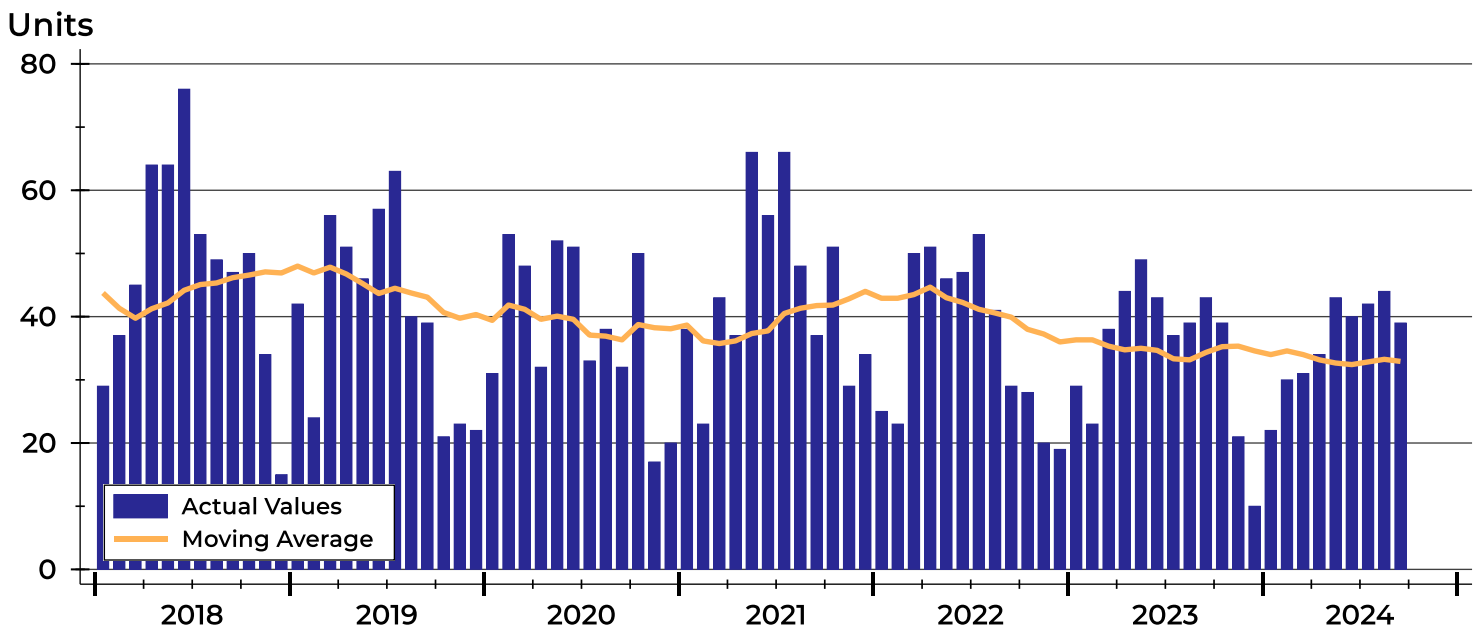
South Region New Listings Analysis

Summary Statistics for New Listings		2024	September 2023	Change
Current Month	New Listings	39	43	-9.3%
	Volume (1,000s)	7,422	8,013	-7.4%
	Average List Price	190,297	186,359	2.1%
	Median List Price	179,000	160,000	11.9%
Year-to-Date	New Listings	325	345	-5.8%
	Volume (1,000s)	63,665	68,973	-7.7%
	Average List Price	195,894	199,921	-2.0%
	Median List Price	172,900	168,500	2.6%

A total of 39 new listings were added in South Region during September, down 9.3% from the same month in 2023. Year-to-date South Region has seen 325 new listings.

The median list price of these homes was \$179,000 up from \$160,000 in 2023.

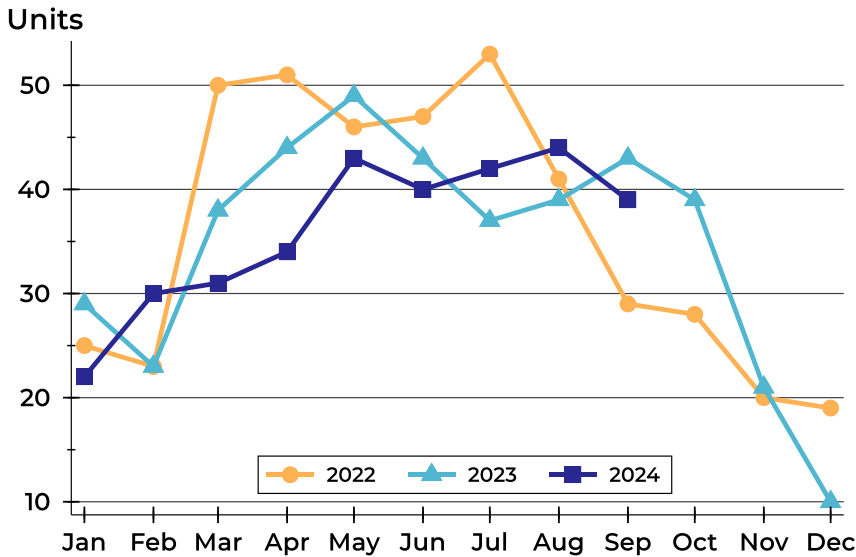
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	25	29	22
February	23	23	30
March	50	38	31
April	51	44	34
May	46	49	43
June	47	43	40
July	53	37	42
August	41	39	44
September	29	43	39
October	28	39	
November	20	21	
December	19	10	

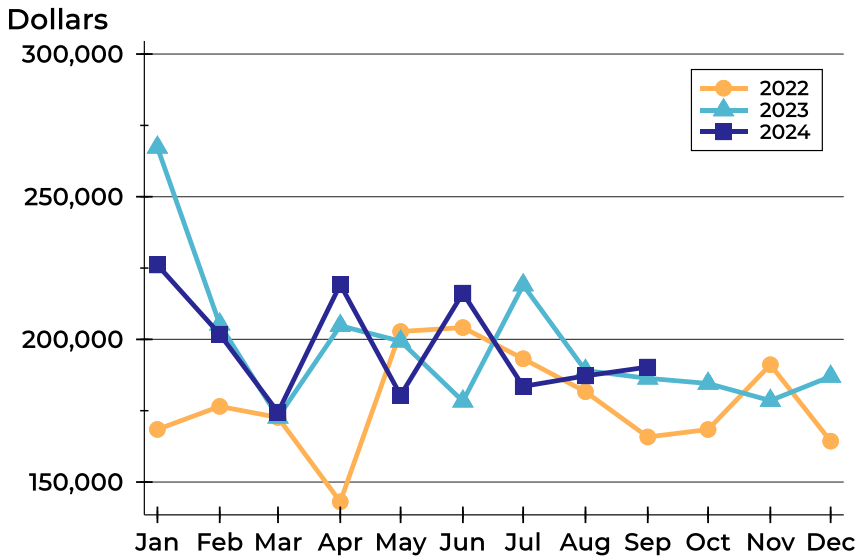
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	5.1%	13,750	13,750	0	0	90.4%	90.4%
\$25,000-\$49,999	3	7.7%	44,900	44,900	10	5	93.0%	90.0%
\$50,000-\$99,999	5	12.8%	85,460	89,900	12	10	98.6%	100.0%
\$100,000-\$124,999	3	7.7%	115,133	116,500	5	5	100.0%	100.0%
\$125,000-\$149,999	4	10.3%	137,425	137,450	14	12	96.6%	98.2%
\$150,000-\$174,999	2	5.1%	163,700	163,700	23	23	97.3%	97.3%
\$175,000-\$199,999	9	23.1%	189,567	189,000	14	11	98.2%	100.0%
\$200,000-\$249,999	4	10.3%	232,600	239,450	14	11	100.0%	100.0%
\$250,000-\$299,999	3	7.7%	294,767	299,900	7	3	100.0%	100.0%
\$300,000-\$399,999	1	2.6%	369,900	369,900	24	24	100.0%	100.0%
\$400,000-\$499,999	2	5.1%	484,950	484,950	7	7	100.0%	100.0%
\$500,000-\$749,999	1	2.6%	749,000	749,000	25	25	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



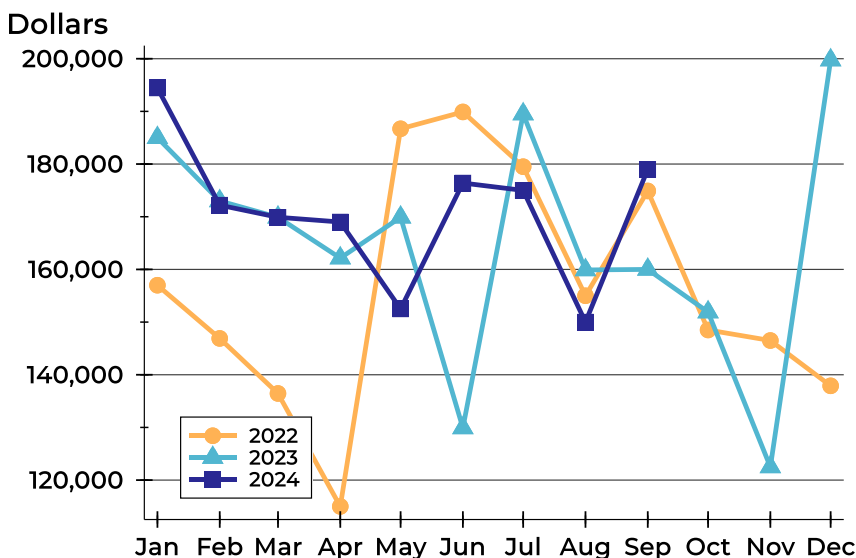
South Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	168,444	267,281	226,082
February	176,520	205,309	201,823
March	172,639	172,682	174,489
April	143,091	204,777	219,243
May	202,759	199,347	180,421
June	204,147	178,316	216,213
July	193,221	219,032	183,524
August	181,672	189,077	187,212
September	165,793	186,359	190,297
October	168,418	184,555	
November	191,115	178,557	
December	164,337	187,000	

Median Price



Month	2022	2023	2024
January	157,000	185,000	194,450
February	146,900	173,000	172,200
March	136,450	169,900	169,900
April	115,000	162,150	169,000
May	186,700	169,900	152,500
June	189,900	129,900	176,400
July	179,500	189,500	175,000
August	155,000	159,900	150,000
September	174,900	160,000	179,000
October	148,500	151,900	
November	146,500	122,500	
December	137,900	199,750	



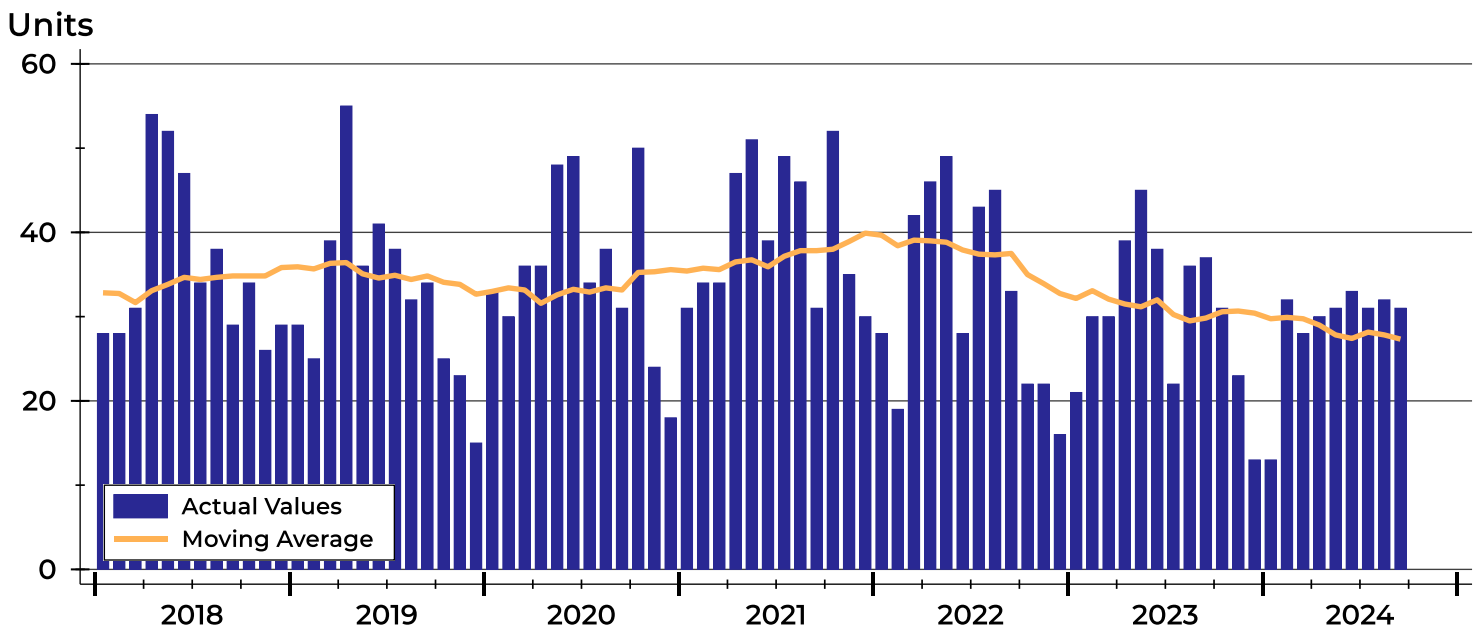
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		31	37	-16.2%	261	298	-12.4%
Volume (1,000s)		5,432	7,327	-25.9%	50,906	57,550	-11.5%
Average	Sale Price	175,239	198,022	-11.5%	195,043	193,120	1.0%
	Days on Market	25	16	56.3%	22	19	15.8%
	Percent of Original	94.0%	95.0%	-1.1%	95.9%	96.4%	-0.5%
Median	Sale Price	135,000	160,000	-15.6%	174,900	169,900	2.9%
	Days on Market	11	6	83.3%	6	6	0.0%
	Percent of Original	100.0%	96.4%	3.7%	98.5%	98.4%	0.1%

A total of 31 contracts for sale were written in South Region during the month of September, down from 37 in 2023. The median list price of these homes was \$135,000, down from \$160,000 the prior year.

Half of the homes that went under contract in September were on the market less than 11 days, compared to 6 days in September 2023.

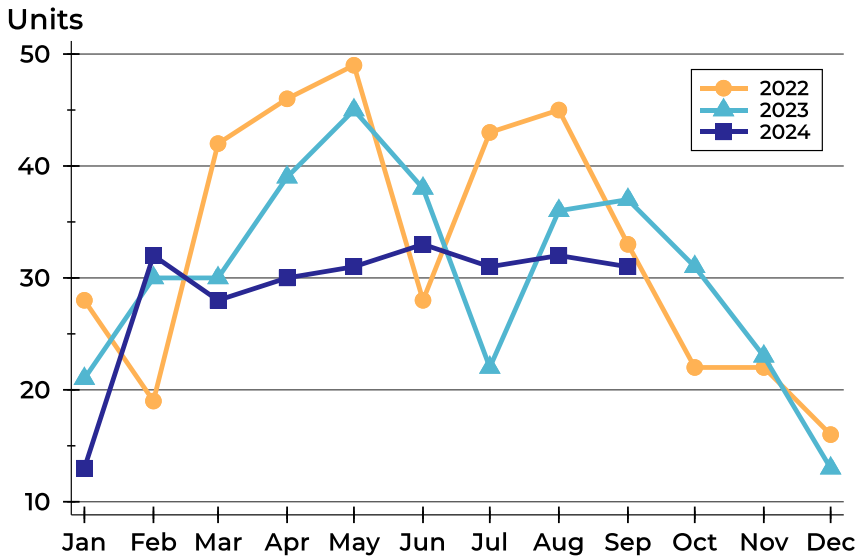
History of Contracts Written





South Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	28	21	13
February	19	30	32
March	42	30	28
April	46	39	30
May	49	45	31
June	28	38	33
July	43	22	31
August	45	36	32
September	33	37	31
October	22	31	
November	22	23	
December	16	13	

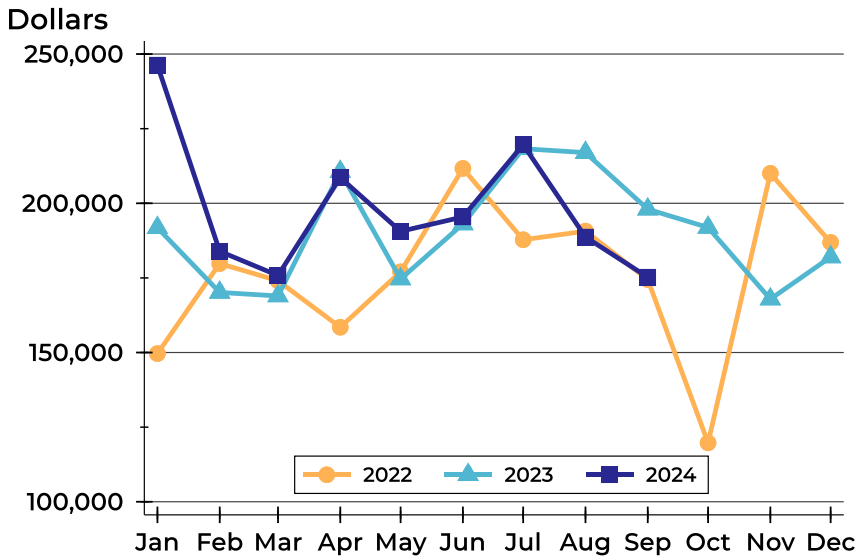
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	6.5%	13,750	13,750	0	0	90.4%	90.4%
\$25,000-\$49,999	1	3.2%	39,900	39,900	2	2	89.0%	89.0%
\$50,000-\$99,999	6	19.4%	75,650	74,750	37	18	92.9%	96.4%
\$100,000-\$124,999	3	9.7%	118,133	118,000	22	28	89.0%	85.7%
\$125,000-\$149,999	5	16.1%	130,940	127,900	25	12	93.4%	90.0%
\$150,000-\$174,999	1	3.2%	169,900	169,900	56	56	91.9%	91.9%
\$175,000-\$199,999	4	12.9%	182,100	182,200	16	3	96.0%	96.1%
\$200,000-\$249,999	1	3.2%	239,000	239,000	11	11	100.0%	100.0%
\$250,000-\$299,999	4	12.9%	280,950	282,200	37	34	94.1%	96.4%
\$300,000-\$399,999	2	6.5%	353,200	353,200	19	19	100.0%	100.0%
\$400,000-\$499,999	2	6.5%	467,250	467,250	26	26	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



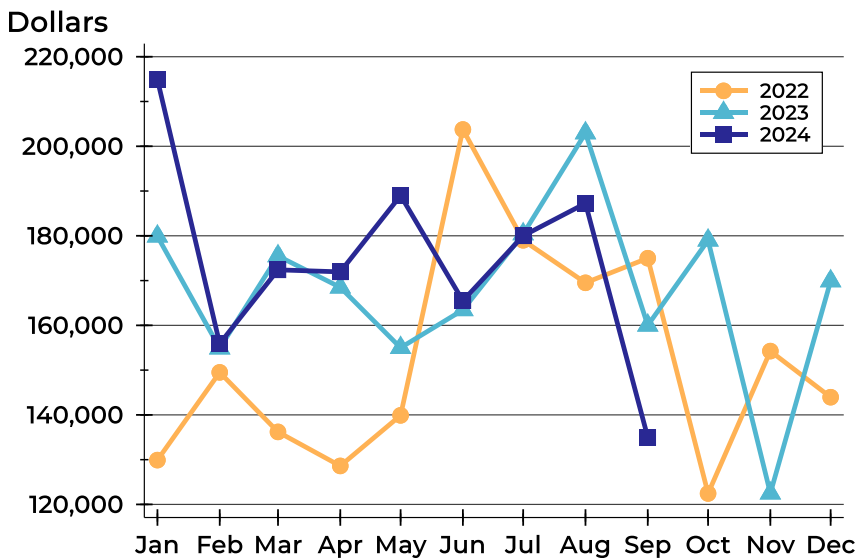
South Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	149,650	191,810	246,292
February	179,816	170,138	183,925
March	174,064	168,947	175,818
April	158,473	210,605	208,602
May	177,049	174,631	190,606
June	211,686	193,063	195,429
July	187,784	218,305	219,655
August	190,669	216,978	188,697
September	174,441	198,022	175,239
October	119,745	191,890	
November	210,027	167,896	
December	186,888	182,000	

Median Price

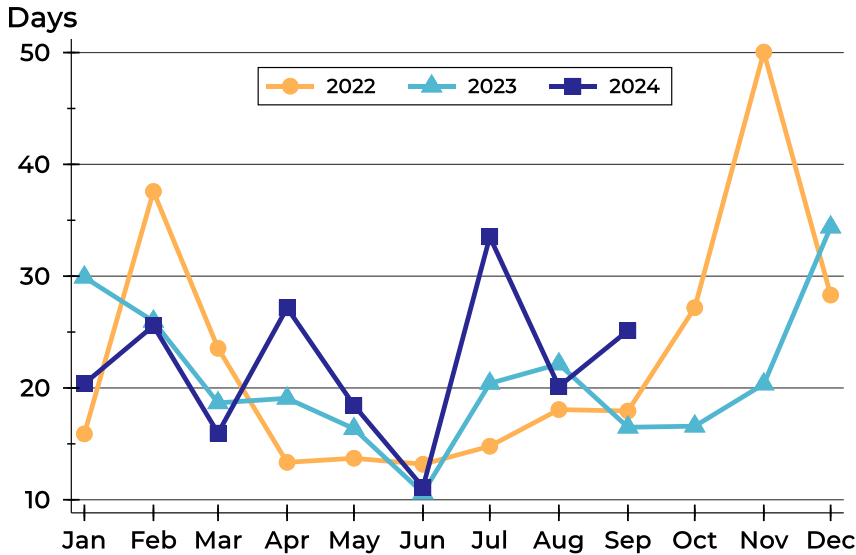


Month	2022	2023	2024
January	129,900	179,900	214,900
February	149,500	154,900	155,900
March	136,200	175,500	172,400
April	128,600	168,500	171,950
May	139,900	155,000	189,000
June	203,750	163,450	165,500
July	179,000	180,400	180,000
August	169,500	202,950	187,250
September	175,000	160,000	135,000
October	122,450	179,000	
November	154,250	122,500	
December	143,950	169,900	



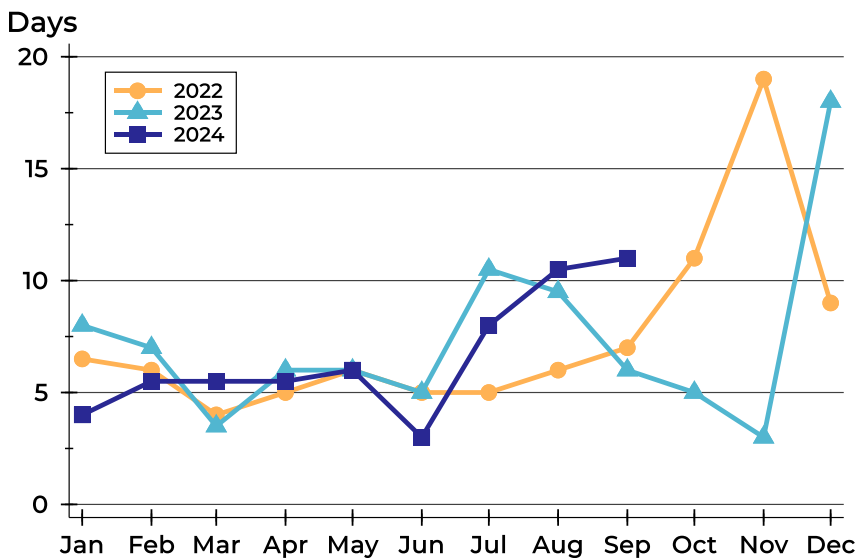
South Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	16	30	20
February	38	26	26
March	24	19	16
April	13	19	27
May	14	16	18
June	13	11	11
July	15	20	34
August	18	22	20
September	18	16	25
October	27	17	
November	50	20	
December	28	34	

Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	6
March	4	4	6
April	5	6	6
May	6	6	6
June	5	5	3
July	5	11	8
August	6	10	11
September	7	6	11
October	11	5	
November	19	3	
December	9	18	



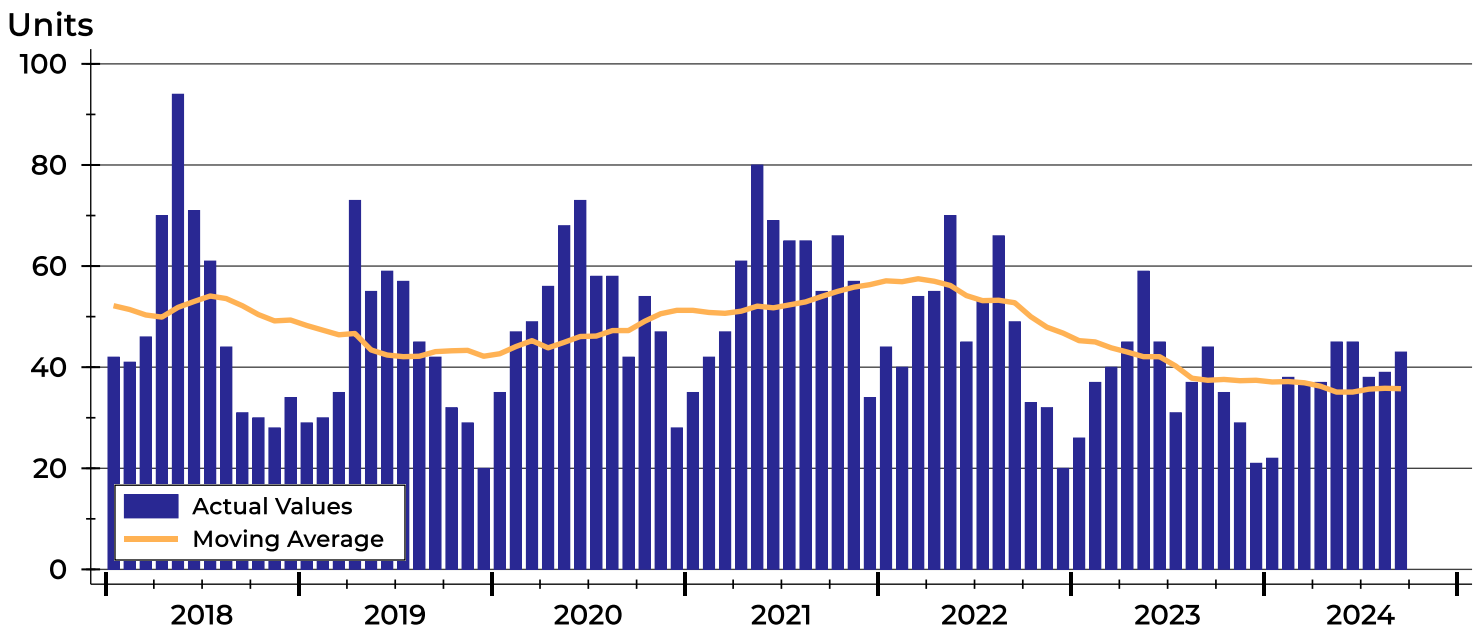
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2024	2023	Change
Pending Contracts		43	44	-2.3%
Volume (1,000s)		8,932	8,721	2.4%
Average	List Price	207,723	198,211	4.8%
	Days on Market	24	19	26.3%
	Percent of Original	96.8%	98.2%	-1.4%
Median	List Price	169,900	177,900	-4.5%
	Days on Market	8	7	14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 43 listings in South Region had contracts pending at the end of September, down from 44 contracts pending at the end of September 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

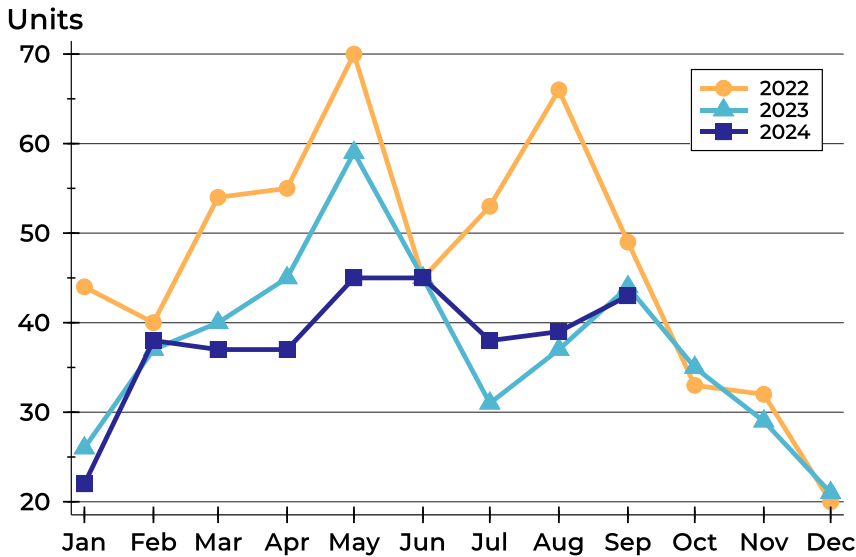
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	44	26	22
February	40	37	38
March	54	40	37
April	55	45	37
May	70	59	45
June	45	45	45
July	53	31	38
August	66	37	39
September	49	44	43
October	33	35	
November	32	29	
December	20	21	

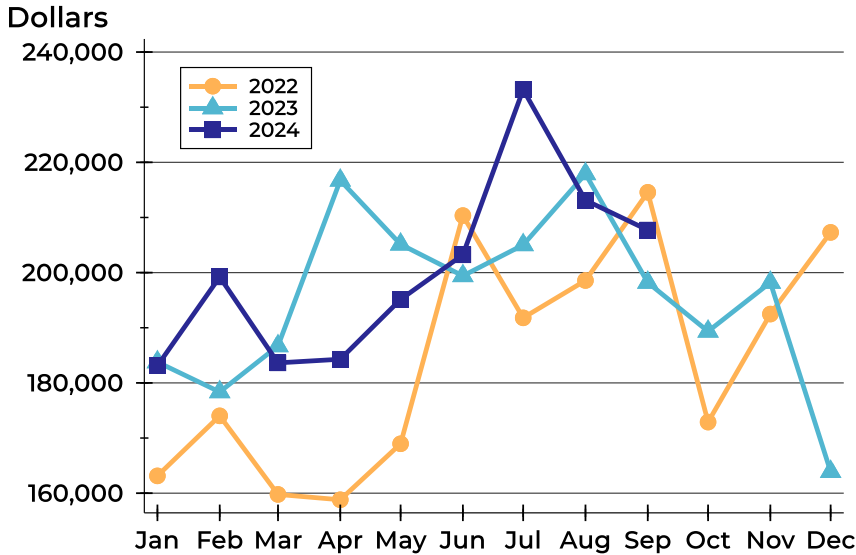
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.3%	14,500	14,500	0	0	100.0%	100.0%
\$25,000-\$49,999	1	2.3%	39,900	39,900	2	2	100.0%	100.0%
\$50,000-\$99,999	8	18.6%	73,538	71,950	41	18	96.7%	99.6%
\$100,000-\$124,999	4	9.3%	118,225	118,250	18	18	91.8%	92.9%
\$125,000-\$149,999	7	16.3%	135,386	135,000	21	12	93.6%	90.0%
\$150,000-\$174,999	1	2.3%	169,900	169,900	56	56	91.9%	91.9%
\$175,000-\$199,999	4	9.3%	182,100	182,200	16	3	98.0%	100.0%
\$200,000-\$249,999	5	11.6%	233,460	229,900	18	10	99.5%	100.0%
\$250,000-\$299,999	4	9.3%	278,350	277,000	18	3	98.2%	100.0%
\$300,000-\$399,999	3	7.0%	352,100	349,900	13	3	100.0%	100.0%
\$400,000-\$499,999	3	7.0%	449,833	459,500	20	7	100.0%	100.0%
\$500,000-\$749,999	2	4.7%	642,000	642,000	48	48	97.5%	97.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



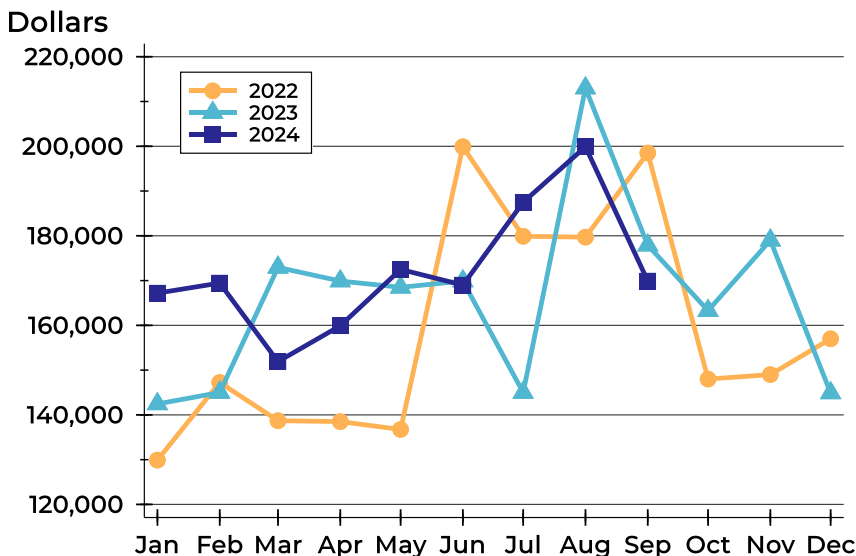
South Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	163,136	183,785	183,114
February	174,028	178,362	199,218
March	159,775	186,702	183,632
April	158,806	216,731	184,293
May	168,963	205,136	195,138
June	210,347	199,416	203,234
July	191,798	205,029	233,192
August	198,574	217,905	213,126
September	214,564	198,211	207,723
October	172,898	189,350	
November	192,484	198,207	
December	207,295	163,905	

Median Price

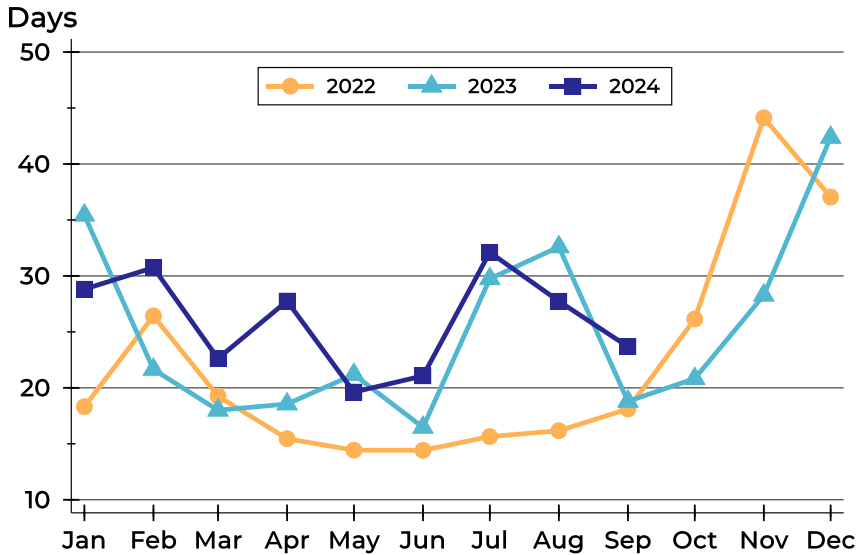


Month	2022	2023	2024
January	129,900	142,450	167,200
February	147,250	145,000	169,450
March	138,700	172,950	151,900
April	138,500	169,900	159,900
May	136,750	168,500	172,500
June	199,900	169,900	169,000
July	179,900	145,000	187,500
August	179,700	213,000	199,900
September	198,500	177,900	169,900
October	148,000	163,300	
November	149,000	179,000	
December	157,000	144,900	



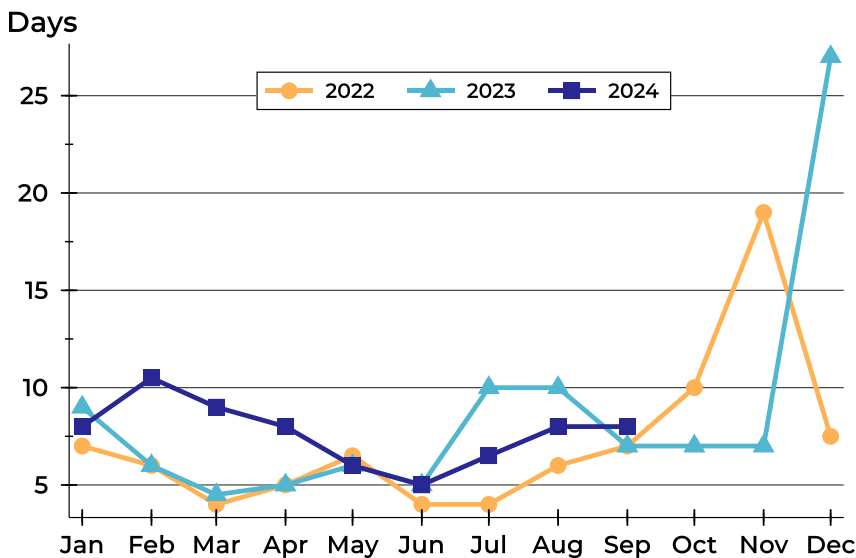
South Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	35	29
February	26	22	31
March	19	18	23
April	15	19	28
May	14	21	20
June	14	16	21
July	16	30	32
August	16	33	28
September	18	19	24
October	26	21	
November	44	28	
December	37	42	

Median DOM



Month	2022	2023	2024
January	7	9	8
February	6	6	11
March	4	5	9
April	5	5	8
May	7	6	6
June	4	5	5
July	4	10	7
August	6	10	8
September	7	7	8
October	10	7	
November	19	7	
December	8	27	