



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

August 2025 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**August
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Central Region Housing Report



Market Overview

Central Region Home Sales Fell in August

Total home sales in Central Region fell last month to 261 units, compared to 265 units in August 2024. Total sales volume was \$61.9 million, up from a year earlier.

The median sale price in August was \$205,000, showing no change from the previous year. Homes that sold in August were typically on the market for 5 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of August

The total number of active listings in Central Region at the end of August was 309 units, up from 259 at the same point in 2024. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$250,000.

During August, a total of 202 contracts were written down from 251 in August 2024. At the end of the month, there were 221 contracts still pending.

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Central Region Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		261 -1.5%	265 8.2%	245 -11.9%	1,763 -0.6%	1,773 2.8%	1,724 -10.0%
Active Listings Change from prior year		309 19.3%	259 12.6%	230 75.6%	N/A	N/A	N/A
Months' Supply Change from prior year		1.4 16.7%	1.2 9.1%	1.1 120.0%	N/A	N/A	N/A
New Listings Change from prior year		272 -9.6%	301 7.9%	279 6.1%	2,052 -4.0%	2,138 5.5%	2,027 -5.8%
Contracts Written Change from prior year		202 -19.5%	251 7.3%	234 -8.2%	1,786 -3.9%	1,859 3.2%	1,801 -8.8%
Pending Contracts Change from prior year		221 0.9%	219 -2.2%	224 -12.5%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		61,918 1.9%	60,770 6.1%	57,269 7.5%	398,930 1.5%	393,008 10.7%	355,081 -8.7%
Average	Sale Price Change from prior year	237,232 3.4%	229,323 -1.9%	233,751 21.9%	226,279 2.1%	221,663 7.6%	205,964 1.4%
	List Price of Actives Change from prior year	326,782 12.7%	289,856 -9.9%	321,701 -1.3%	N/A	N/A	N/A
	Days on Market Change from prior year	16 -11.1%	18 0.0%	18 28.6%	23 4.5%	22 22.2%	18 38.5%
	Percent of List Change from prior year	99.0% 0.3%	98.7% -0.1%	98.8% -0.2%	98.7% 0.0%	98.7% -0.4%	99.1% -1.8%
	Percent of Original Change from prior year	97.3% 0.1%	97.2% -0.3%	97.5% 0.2%	97.0% -0.2%	97.2% -0.6%	97.8% -2.0%
Median	Sale Price Change from prior year	205,000 0.0%	205,000 5.7%	194,000 15.2%	200,000 3.1%	194,000 10.2%	176,000 3.5%
	List Price of Actives Change from prior year	250,000 2.0%	245,000 -2.0%	250,000 25.1%	N/A	N/A	N/A
	Days on Market Change from prior year	5 -16.7%	6 50.0%	4 0.0%	6 20.0%	5 25.0%	4 33.3%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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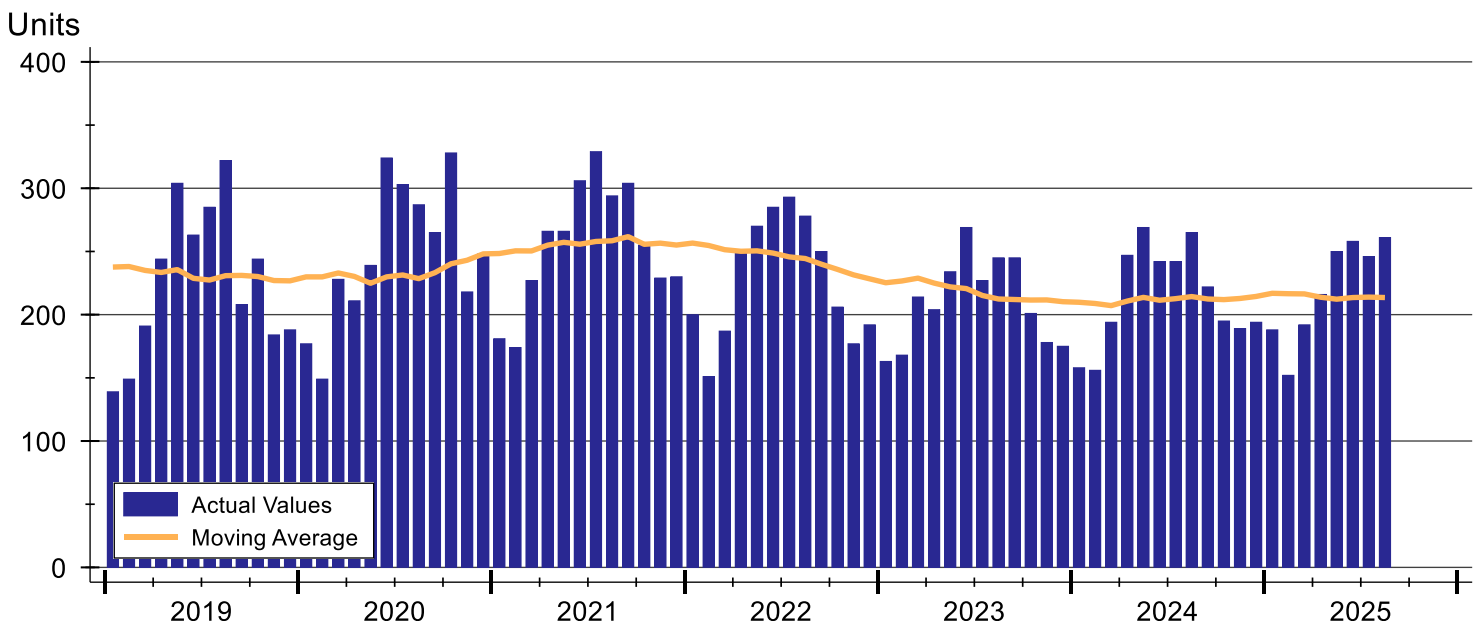
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2025	August 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		261	265	-1.5%	1,763	1,773	-0.6%
Volume (1,000s)		61,918	60,770	1.9%	398,930	393,008	1.5%
Months' Supply		1.4	1.2	16.7%	N/A	N/A	N/A
Average	Sale Price	237,232	229,323	3.4%	226,279	221,663	2.1%
	Days on Market	16	18	-11.1%	23	22	4.5%
	Percent of List	99.0%	98.7%	0.3%	98.7%	98.7%	0.0%
	Percent of Original	97.3%	97.2%	0.1%	97.0%	97.2%	-0.2%
Median	Sale Price	205,000	205,000	0.0%	200,000	194,000	3.1%
	Days on Market	5	6	-16.7%	6	5	20.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 261 homes sold in Central Region in August, down from 265 units in August 2024. Total sales volume rose to \$61.9 million compared to \$60.8 million in the previous year.

The median sales price in August was \$205,000, essentially the same as in the prior year. Median days on market was 5 days, up from 4 days in July, but down from 6 in August 2024.

History of Closed Listings





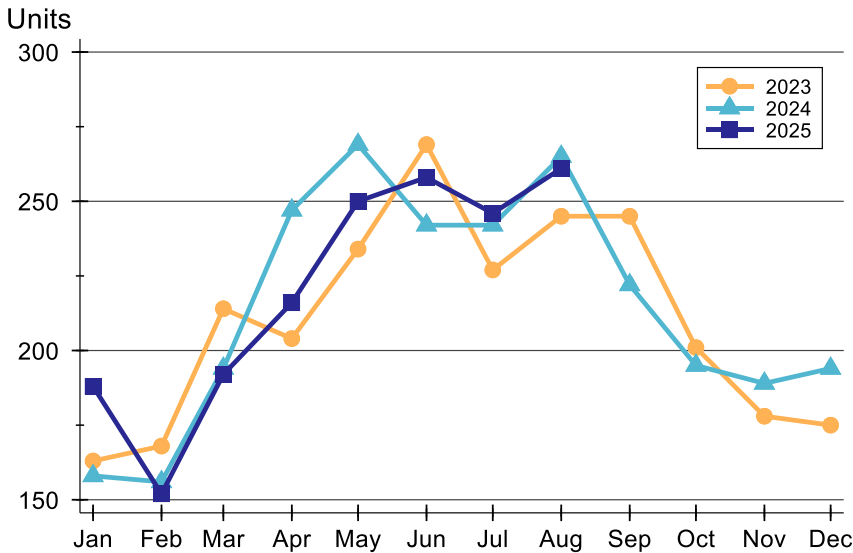
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Central Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	163	158	188
February	168	156	152
March	214	194	192
April	204	247	216
May	234	269	250
June	269	242	258
July	227	242	246
August	245	265	261
September	245	222	
October	201	195	
November	178	189	
December	175	194	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	0.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	2.7%	0.9	37,143	35,000	5	3	98.2%	90.9%	98.2%	90.9%
\$50,000-\$99,999	28	10.7%	1.0	76,409	77,125	11	3	97.9%	100.0%	96.4%	100.0%
\$100,000-\$124,999	16	6.1%	1.3	114,669	115,450	26	12	95.0%	97.4%	91.6%	92.0%
\$125,000-\$149,999	21	8.0%	1.2	136,536	137,500	19	5	100.7%	100.0%	99.2%	100.0%
\$150,000-\$174,999	22	8.4%	1.2	162,138	163,450	13	4	100.8%	100.0%	96.6%	100.0%
\$175,000-\$199,999	32	12.3%	1.5	185,950	185,250	10	3	100.1%	100.0%	99.4%	100.0%
\$200,000-\$249,999	34	13.0%	0.9	226,712	228,000	20	7	99.1%	99.5%	97.1%	97.8%
\$250,000-\$299,999	37	14.2%	1.2	273,805	275,000	13	5	99.8%	100.0%	98.6%	100.0%
\$300,000-\$399,999	38	14.6%	2.0	346,455	340,000	18	6	99.0%	100.0%	97.1%	99.9%
\$400,000-\$499,999	13	5.0%	2.6	440,462	432,500	33	25	98.2%	98.9%	96.2%	96.6%
\$500,000-\$749,999	9	3.4%	3.1	594,720	565,000	9	4	96.0%	97.9%	95.7%	97.9%
\$750,000-\$999,999	4	1.5%	6.7	803,975	800,000	17	5	99.6%	100.0%	99.0%	99.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



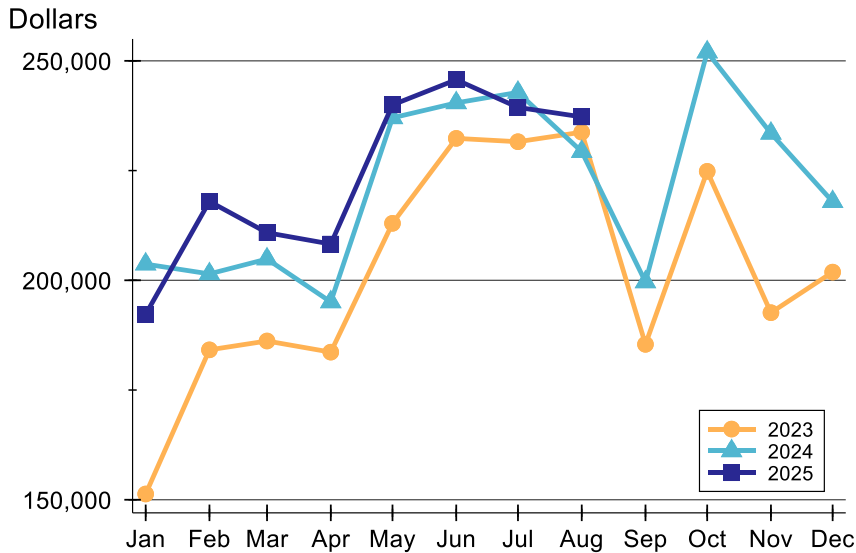
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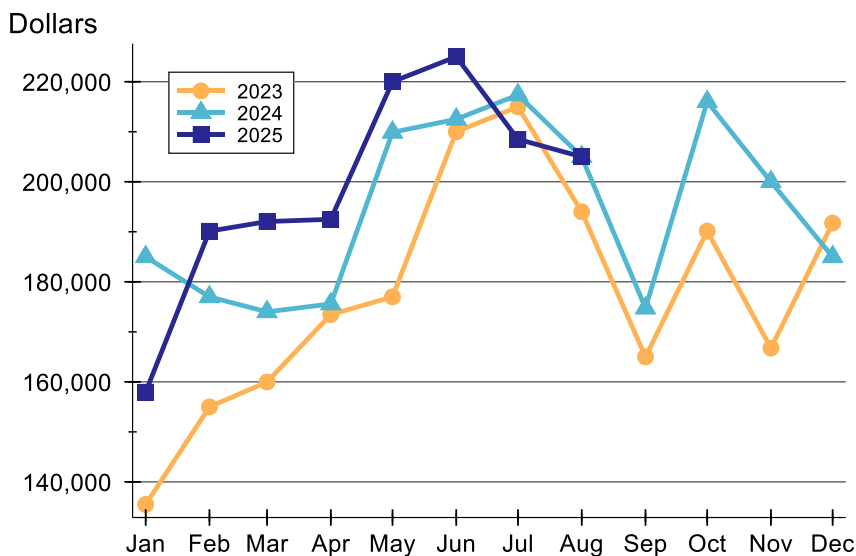
Central Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	151,321	203,696	192,250
February	184,156	201,465	217,967
March	186,172	204,850	210,845
April	183,637	195,066	208,260
May	212,986	237,013	239,962
June	232,341	240,432	245,704
July	231,576	242,817	239,389
August	233,751	229,323	237,232
September	185,415	199,626	
October	224,824	252,003	
November	192,624	233,489	
December	201,869	217,917	

Median Price



Month	2023	2024	2025
January	135,500	185,000	157,950
February	155,000	177,000	190,132
March	159,975	174,000	192,050
April	173,450	175,585	192,500
May	177,000	209,900	220,000
June	210,000	212,500	225,000
July	215,000	217,375	208,500
August	194,000	205,000	205,000
September	165,000	174,750	
October	190,155	216,000	
November	166,750	200,000	
December	191,750	185,000	



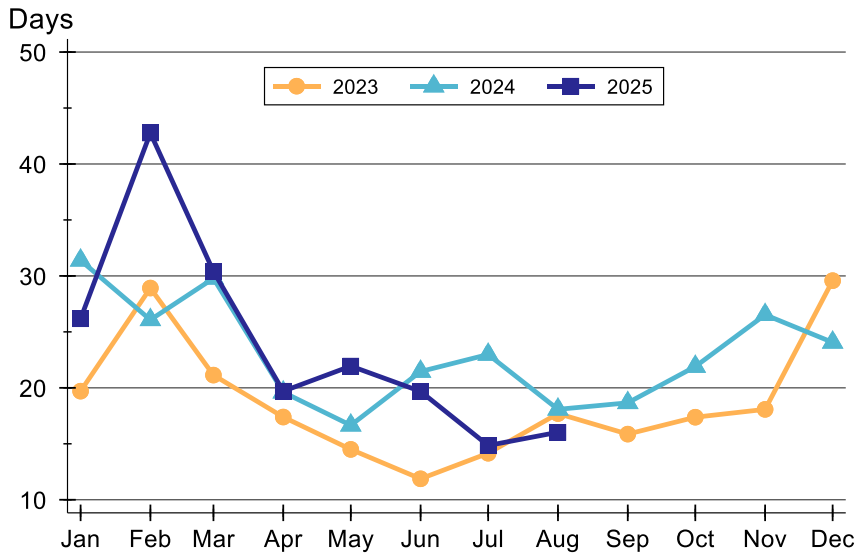
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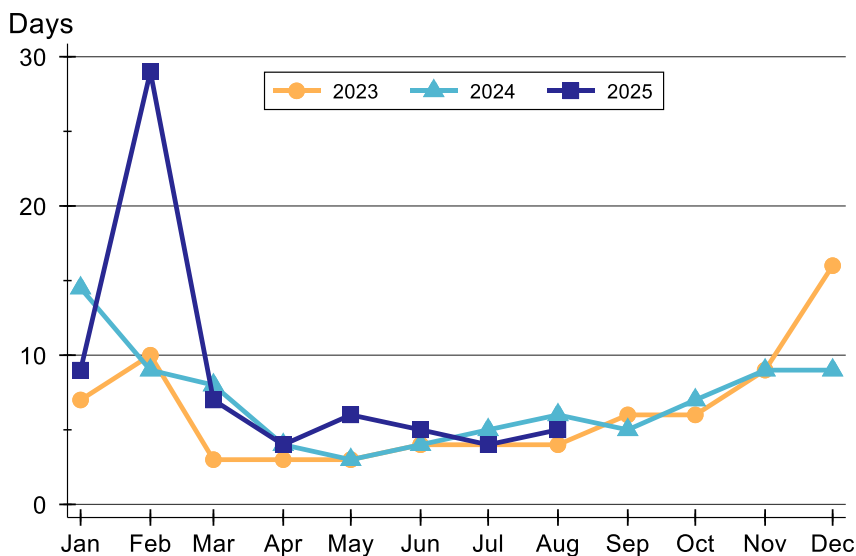
Central Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	20	31	26
February	29	26	43
March	21	30	30
April	17	20	20
May	15	17	22
June	12	21	20
July	14	23	15
August	18	18	16
September	16	19	
October	17	22	
November	18	27	
December	30	24	

Median DOM



Month	2023	2024	2025
January	7	15	9
February	10	9	29
March	3	8	7
April	3	4	4
May	3	3	6
June	4	4	5
July	4	5	4
August	4	6	5
September	6	5	
October	6	7	
November	9	9	
December	16	9	



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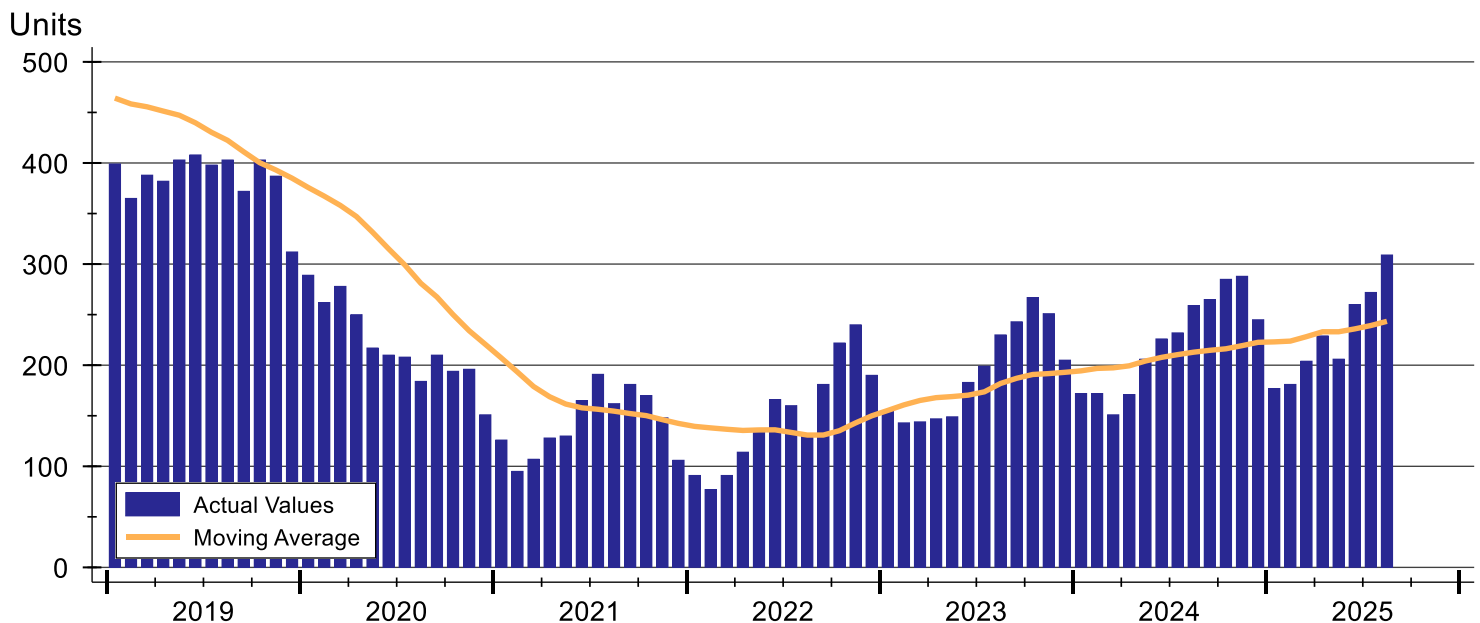
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of August 2024	Change
Active Listings		309	259	19.3%
Volume (1,000s)		100,976	75,073	34.5%
Months' Supply		1.4	1.2	16.7%
Average	List Price	326,782	289,856	12.7%
	Days on Market	38	46	-17.4%
	Percent of Original	96.0%	96.6%	-0.6%
Median	List Price	250,000	245,000	2.0%
	Days on Market	18	28	-35.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 309 homes were available for sale in Central Region at the end of August. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of August was \$250,000, up 2.0% from 2024. The typical time on market for active listings was 18 days, down from 28 days a year earlier.

History of Active Listings





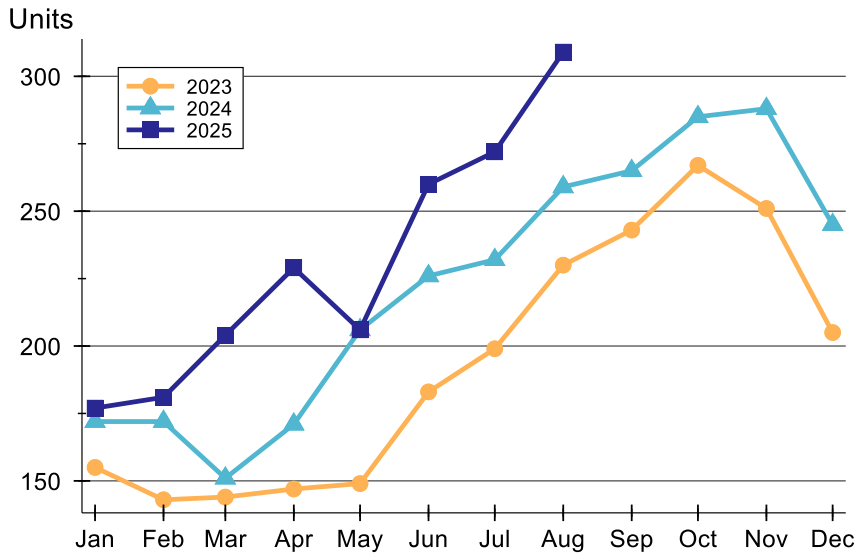
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Central Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	155	172	177
February	143	172	181
March	144	151	204
April	147	171	229
May	149	206	206
June	183	226	260
July	199	232	272
August	230	259	309
September	243	265	
October	267	285	
November	251	288	
December	205	245	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.3%	0.6	23,000	23,000	37	37	82.1%	82.1%
\$25,000-\$49,999	10	3.2%	0.9	34,400	33,000	41	14	92.7%	100.0%
\$50,000-\$99,999	26	8.4%	1.0	83,112	82,500	29	15	92.3%	100.0%
\$100,000-\$124,999	16	5.2%	1.3	113,484	113,500	71	71	81.1%	91.3%
\$125,000-\$149,999	21	6.8%	1.2	136,681	134,900	36	18	97.3%	100.0%
\$150,000-\$174,999	22	7.1%	1.2	159,250	157,500	27	5	98.5%	100.0%
\$175,000-\$199,999	27	8.7%	1.5	190,033	190,000	35	7	97.3%	100.0%
\$200,000-\$249,999	27	8.7%	0.9	225,817	226,800	23	11	98.8%	100.0%
\$250,000-\$299,999	32	10.4%	1.2	272,803	266,750	33	34	97.1%	100.0%
\$300,000-\$399,999	54	17.5%	2.0	349,930	349,950	47	24	97.3%	100.0%
\$400,000-\$499,999	34	11.0%	2.6	454,113	460,000	25	18	97.5%	100.0%
\$500,000-\$749,999	27	8.7%	3.1	624,356	624,900	51	33	96.8%	98.1%
\$750,000-\$999,999	9	2.9%	6.7	857,000	840,000	35	17	97.6%	100.0%
\$1,000,000 and up	3	1.0%	N/A	3,798,000	2,295,000	119	146	95.0%	100.0%



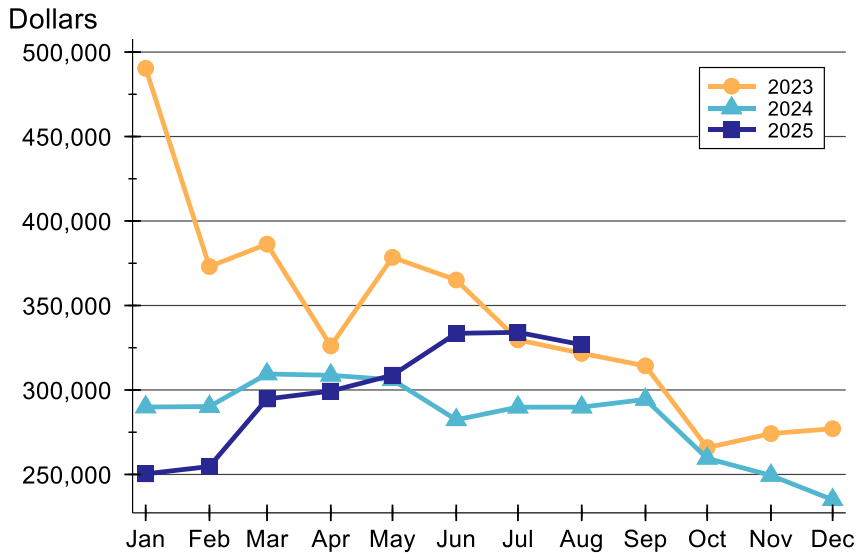
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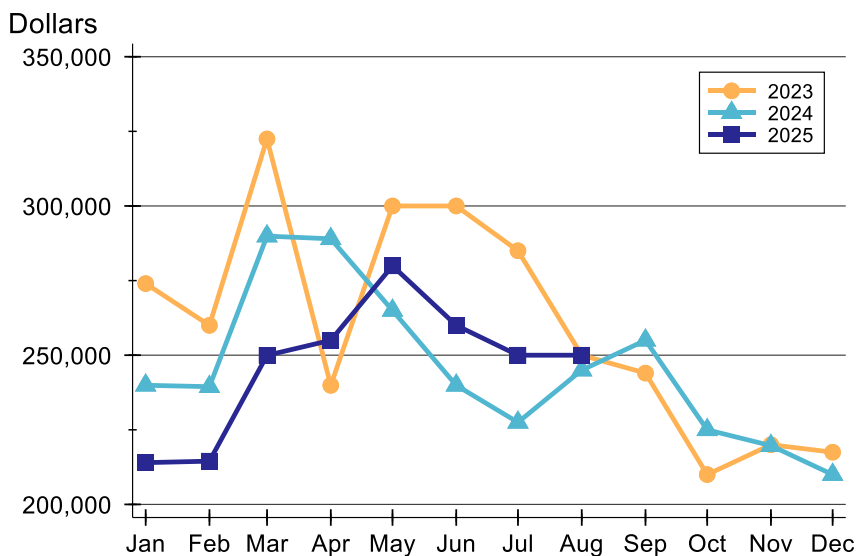
Central Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	490,380	289,916	250,369
February	373,042	290,208	254,720
March	386,334	309,489	294,669
April	326,083	308,722	299,362
May	378,503	306,059	308,764
June	365,096	282,349	333,511
July	329,658	289,831	334,122
August	321,701	289,856	326,782
September	314,288	294,424	
October	265,896	259,542	
November	274,200	249,403	
December	277,073	235,021	

Median Price



Month	2023	2024	2025
January	274,000	239,925	214,000
February	260,000	239,450	214,500
March	322,450	289,900	249,950
April	239,900	289,000	255,000
May	300,000	265,000	279,950
June	300,000	239,900	260,000
July	285,000	227,500	250,000
August	250,000	245,000	250,000
September	244,000	255,000	
October	210,000	225,000	
November	220,000	219,700	
December	217,500	210,000	



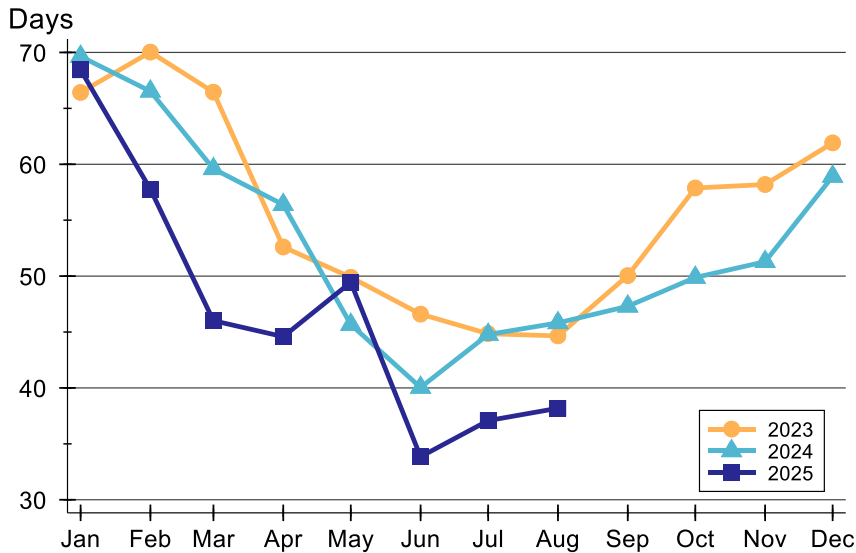
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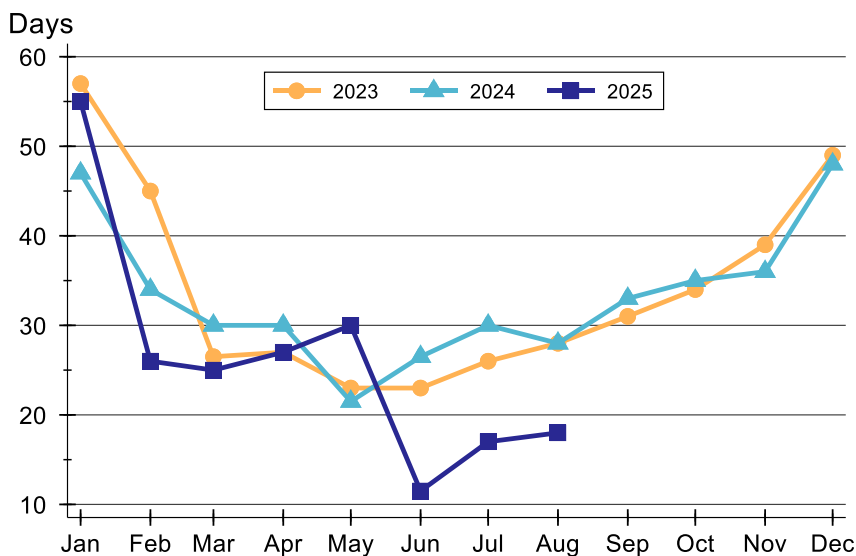
Central Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	66	70	68
February	70	67	58
March	66	60	46
April	53	56	45
May	50	46	49
June	47	40	34
July	45	45	37
August	45	46	38
September	50	47	
October	58	50	
November	58	51	
December	62	59	

Median DOM



Month	2023	2024	2025
January	57	47	55
February	45	34	26
March	27	30	25
April	27	30	27
May	23	22	30
June	23	27	12
July	26	30	17
August	28	28	18
September	31	33	
October	34	35	
November	39	36	
December	49	48	



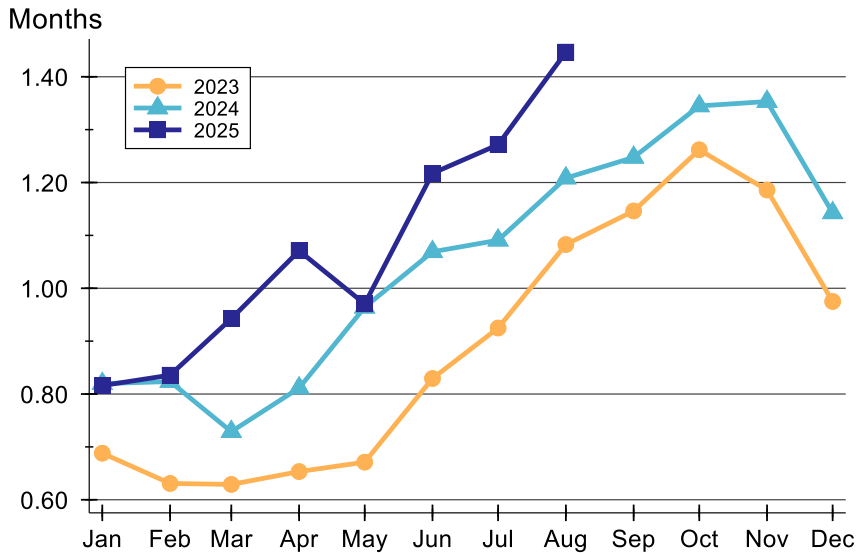
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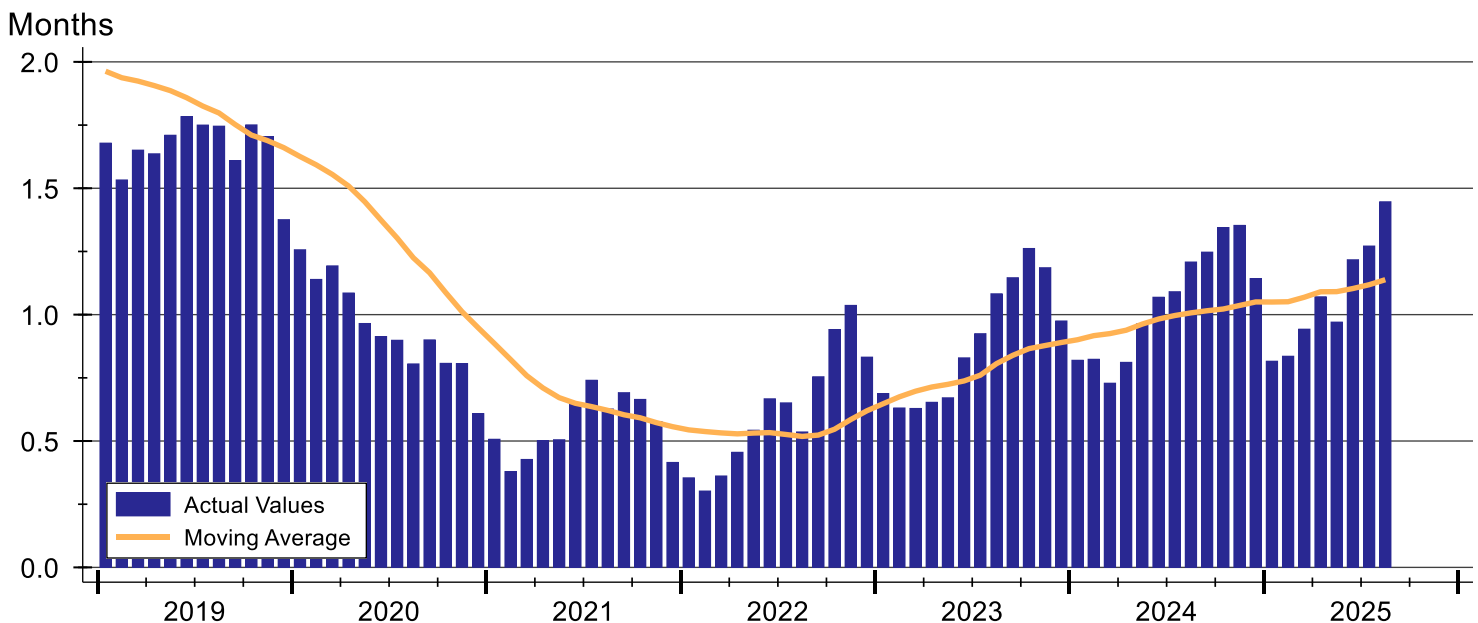
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.7	0.8	0.8
February	0.6	0.8	0.8
March	0.6	0.7	0.9
April	0.7	0.8	1.1
May	0.7	1.0	1.0
June	0.8	1.1	1.2
July	0.9	1.1	1.3
August	1.1	1.2	1.4
September	1.1	1.2	
October	1.3	1.3	
November	1.2	1.4	
December	1.0	1.1	

History of Month's Supply





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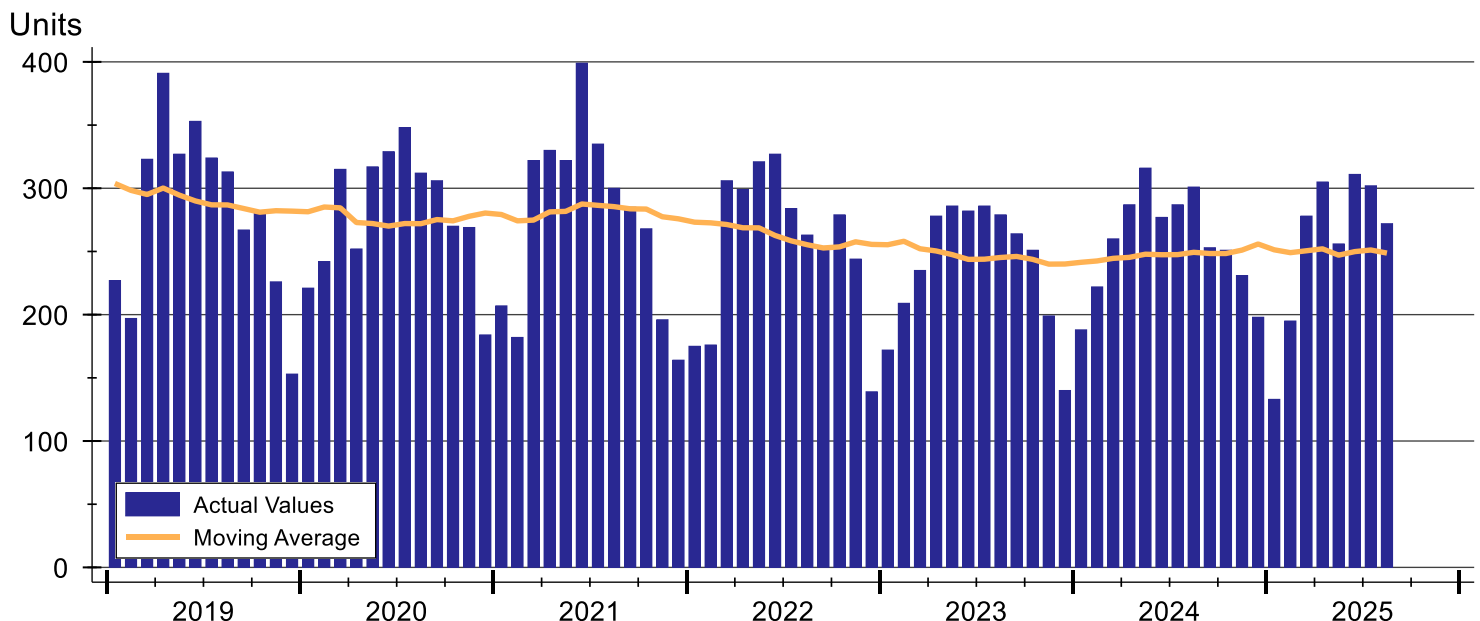
Central Region New Listings Analysis

Summary Statistics for New Listings		2025	August 2024	Change
Current Month	New Listings	272	301	-9.6%
	Volume (1,000s)	66,167	69,411	-4.7%
	Average List Price	243,259	230,600	5.5%
	Median List Price	209,900	200,000	5.0%
Year-to-Date	New Listings	2,052	2,138	-4.0%
	Volume (1,000s)	503,855	501,999	0.4%
	Average List Price	245,543	234,799	4.6%
	Median List Price	210,500	199,000	5.8%

A total of 272 new listings were added in Central Region during August, down 9.6% from the same month in 2024. Year-to-date Central Region has seen 2,052 new listings.

The median list price of these homes was \$209,900 up from \$200,000 in 2024.

History of New Listings





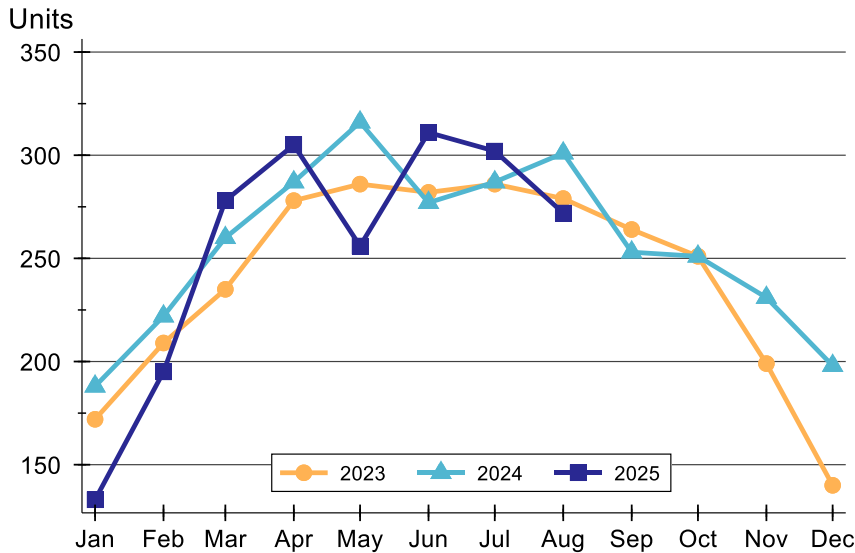
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Central Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	172	188	133
February	209	222	195
March	235	260	278
April	278	287	305
May	286	316	256
June	282	277	311
July	286	287	302
August	279	301	272
September	264	253	
October	251	251	
November	199	231	
December	140	198	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	3.7%	35,740	34,000	10	5	101.7%	100.0%
\$50,000-\$99,999	30	11.0%	79,958	80,000	8	7	102.3%	100.0%
\$100,000-\$124,999	15	5.5%	115,420	115,000	11	6	98.3%	100.0%
\$125,000-\$149,999	19	7.0%	141,358	140,000	10	5	99.6%	100.0%
\$150,000-\$174,999	27	9.9%	161,263	160,000	7	4	99.7%	100.0%
\$175,000-\$199,999	30	11.0%	187,087	184,450	9	6	98.9%	100.0%
\$200,000-\$249,999	34	12.5%	224,546	225,900	11	10	99.3%	100.0%
\$250,000-\$299,999	35	12.9%	275,279	275,000	10	7	99.1%	100.0%
\$300,000-\$399,999	36	13.2%	347,047	330,000	11	6	99.1%	100.0%
\$400,000-\$499,999	24	8.8%	454,579	459,750	11	6	99.3%	100.0%
\$500,000-\$749,999	8	2.9%	630,462	619,000	11	7	99.6%	100.0%
\$750,000-\$999,999	4	1.5%	827,500	792,500	18	15	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



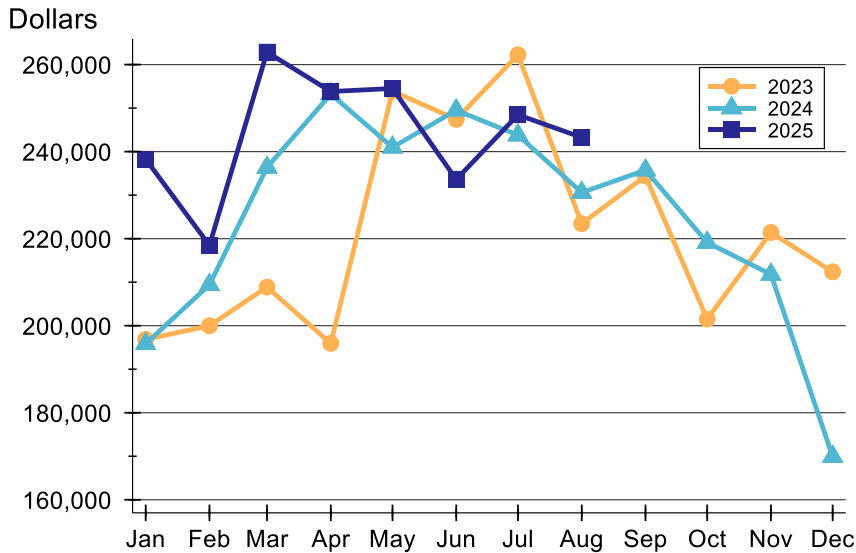
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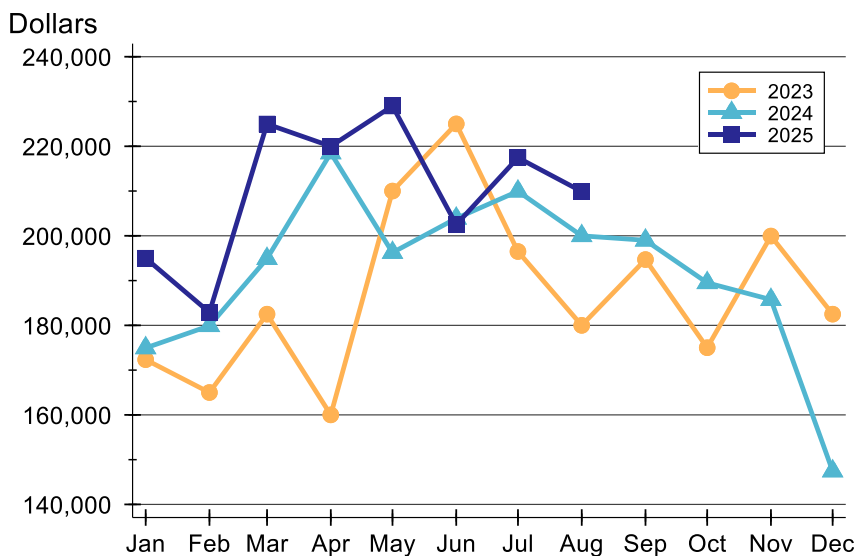
Central Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	196,848	195,844	238,271
February	199,989	209,406	218,459
March	208,874	236,370	262,878
April	195,929	253,235	253,811
May	253,909	240,990	254,512
June	247,430	249,517	233,608
July	262,253	243,780	248,457
August	223,455	230,600	243,259
September	234,381	235,747	
October	201,510	219,117	
November	221,427	211,791	
December	212,371	169,934	

Median Price



Month	2023	2024	2025
January	172,339	174,950	195,000
February	165,000	179,900	182,900
March	182,500	194,900	224,975
April	160,000	218,500	220,000
May	210,000	196,250	229,000
June	225,000	203,900	202,500
July	196,500	209,950	217,450
August	180,000	200,000	209,900
September	194,700	199,000	
October	175,000	189,500	
November	199,950	185,750	
December	182,500	147,450	



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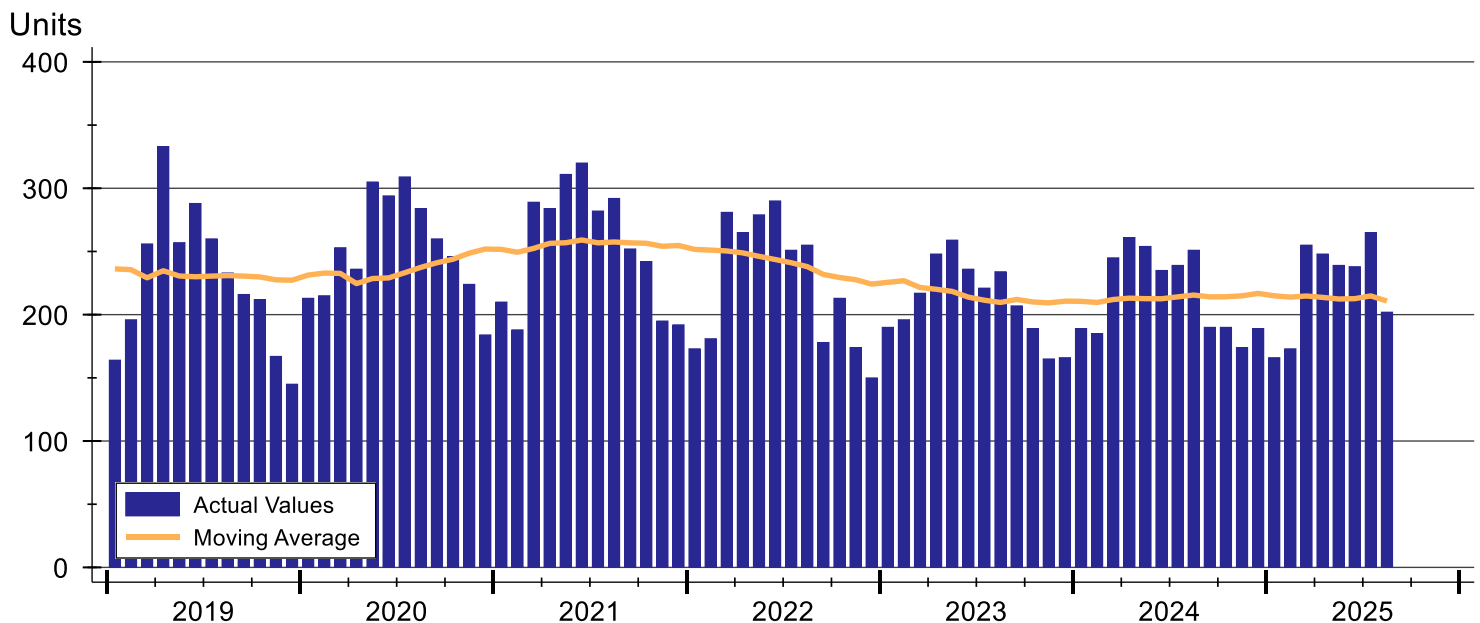
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2025	August 2024	Change	2025	Year-to-Date 2024	Change
Contracts Written		202	251	-19.5%	1,786	1,859	-3.9%
Volume (1,000s)		43,018	52,767	-18.5%	413,867	417,019	-0.8%
Average	Sale Price	212,961	210,226	1.3%	231,728	224,325	3.3%
	Days on Market	20	17	17.6%	22	21	4.8%
	Percent of Original	97.6%	96.9%	0.7%	97.3%	97.3%	0.0%
Median	Sale Price	197,000	184,900	6.5%	207,500	195,000	6.4%
	Days on Market	8	6	33.3%	6	5	20.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 202 contracts for sale were written in Central Region during the month of August, down from 251 in 2024. The median list price of these homes was \$197,000, up from \$184,900 the prior year.

Half of the homes that went under contract in August were on the market less than 8 days, compared to 6 days in August 2024.

History of Contracts Written





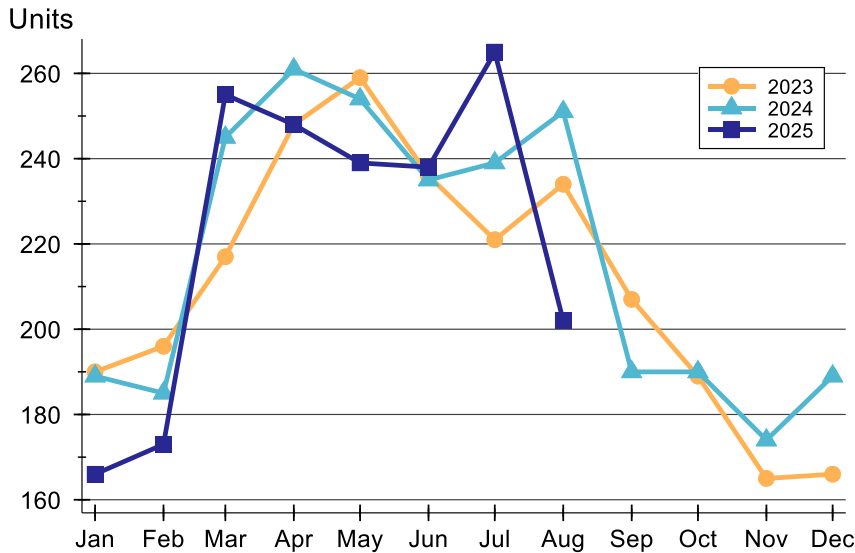
**August
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Central Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	190	189	166
February	196	185	173
March	217	245	255
April	248	261	248
May	259	254	239
June	236	235	238
July	221	239	265
August	234	251	202
September	207	190	
October	189	190	
November	165	174	
December	166	189	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.5%	5,000	5,000	0	0	100.0%	100.0%
\$25,000-\$49,999	8	4.0%	32,613	33,000	22	4	97.6%	95.5%
\$50,000-\$99,999	22	10.9%	78,186	82,500	13	7	98.2%	100.0%
\$100,000-\$124,999	16	7.9%	113,268	114,950	20	9	95.7%	100.0%
\$125,000-\$149,999	22	10.9%	138,032	135,000	21	9	98.2%	100.0%
\$150,000-\$174,999	19	9.4%	163,021	165,000	23	4	94.6%	100.0%
\$175,000-\$199,999	19	9.4%	188,183	185,000	12	6	99.2%	100.0%
\$200,000-\$249,999	33	16.3%	227,973	229,000	21	11	97.7%	100.0%
\$250,000-\$299,999	27	13.4%	277,458	275,000	20	7	98.1%	100.0%
\$300,000-\$399,999	25	12.4%	351,962	359,900	29	8	97.4%	100.0%
\$400,000-\$499,999	6	3.0%	452,467	442,450	21	6	99.1%	100.0%
\$500,000-\$749,999	3	1.5%	677,333	695,000	18	21	96.5%	100.0%
\$750,000-\$999,999	1	0.5%	950,000	950,000	26	26	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



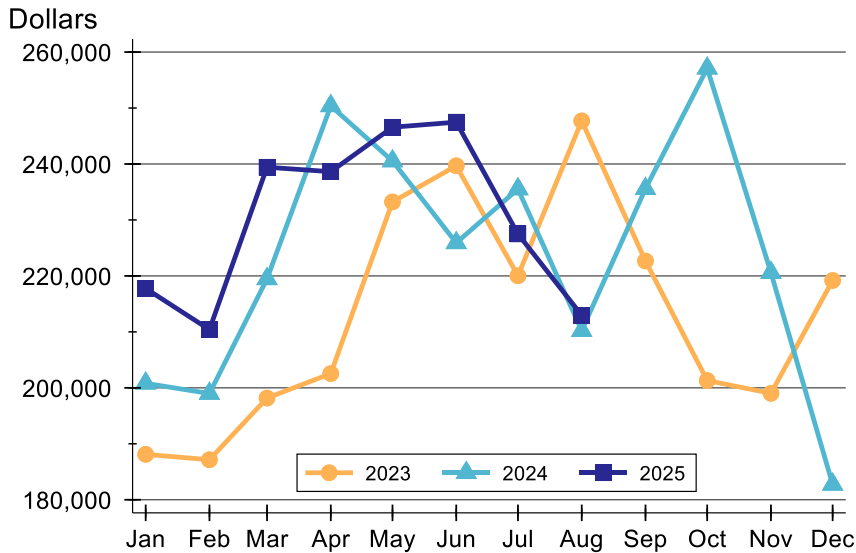
**August
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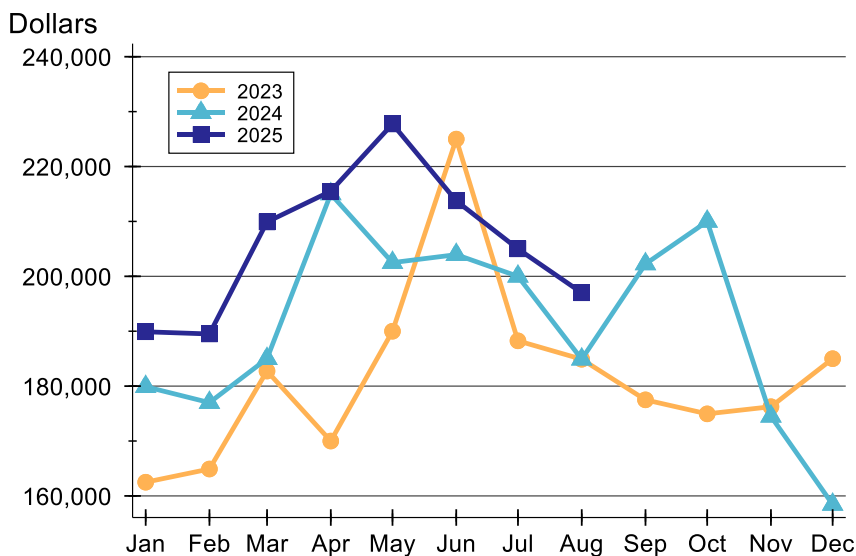
Central Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	188,121	200,811	217,764
February	187,152	198,990	210,410
March	198,178	219,468	239,428
April	202,550	250,385	238,623
May	233,217	240,528	246,570
June	239,684	225,909	247,475
July	220,021	235,526	227,497
August	247,702	210,226	212,961
September	222,668	235,582	
October	201,305	257,106	
November	199,019	220,594	
December	219,188	182,746	

Median Price



Month	2023	2024	2025
January	162,500	179,900	189,900
February	164,900	177,000	189,500
March	182,750	185,000	209,900
April	170,000	215,000	215,500
May	190,000	202,500	227,750
June	225,000	203,950	213,750
July	188,250	200,000	205,000
August	184,900	184,900	197,000
September	177,500	202,250	
October	174,950	210,000	
November	176,250	174,500	
December	185,000	158,450	



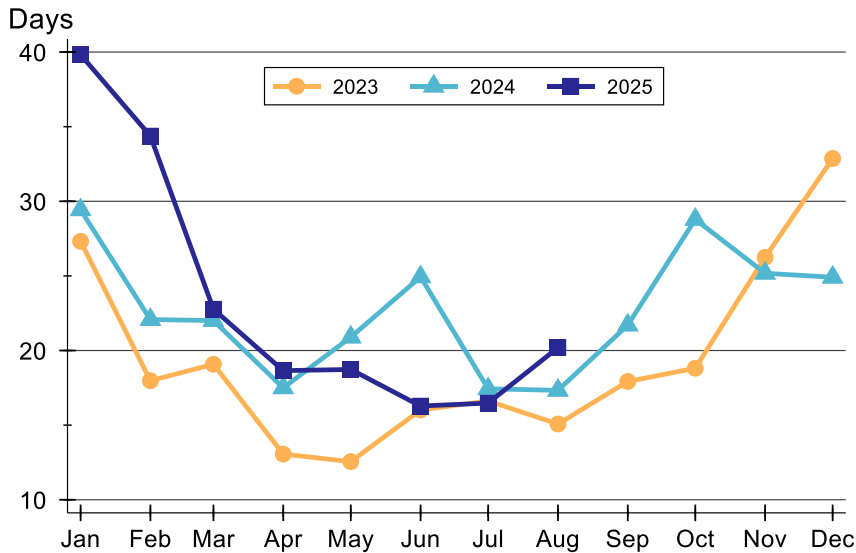
**August
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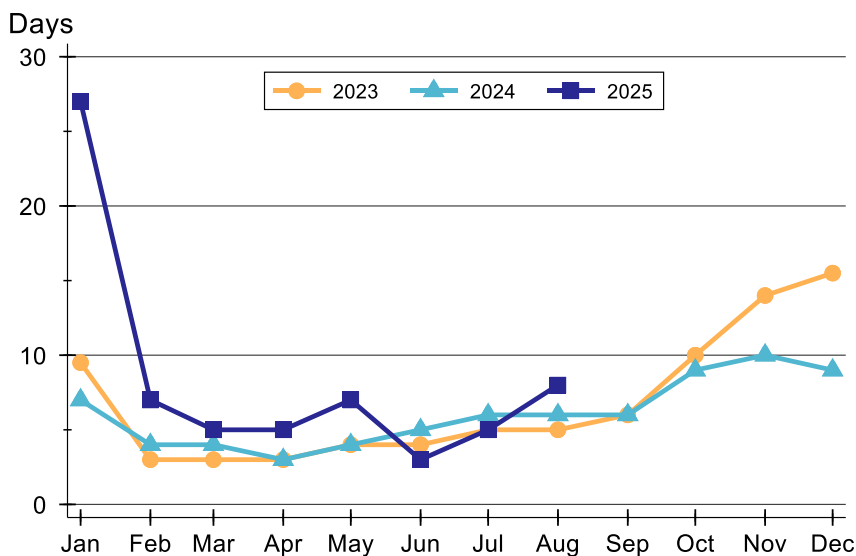
Central Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	27	29	40
February	18	22	34
March	19	22	23
April	13	17	19
May	13	21	19
June	16	25	16
July	17	17	16
August	15	17	20
September	18	22	
October	19	29	
November	26	25	
December	33	25	

Median DOM



Month	2023	2024	2025
January	10	7	27
February	3	4	7
March	3	4	5
April	3	3	5
May	4	4	7
June	4	5	3
July	5	6	5
August	5	6	8
September	6	6	
October	10	9	
November	14	10	
December	16	9	



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Sunflower MLS Statistics



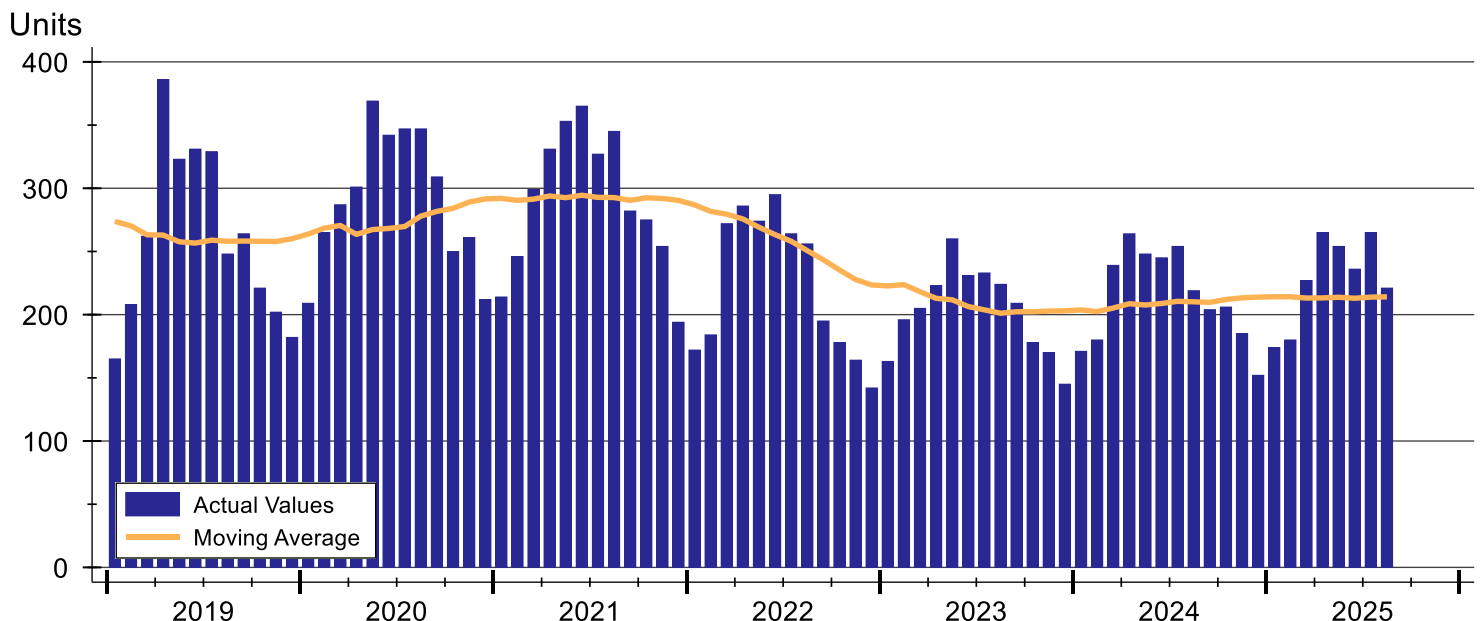
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of August 2024	Change
Pending Contracts		221	219	0.9%
Volume (1,000s)		53,425	50,621	5.5%
Average	List Price	241,740	231,146	4.6%
	Days on Market	23	21	9.5%
	Percent of Original	97.9%	98.1%	-0.2%
Median	List Price	219,500	199,900	9.8%
	Days on Market	8	8	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 221 listings in Central Region had contracts pending at the end of August, up from 219 contracts pending at the end of August 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





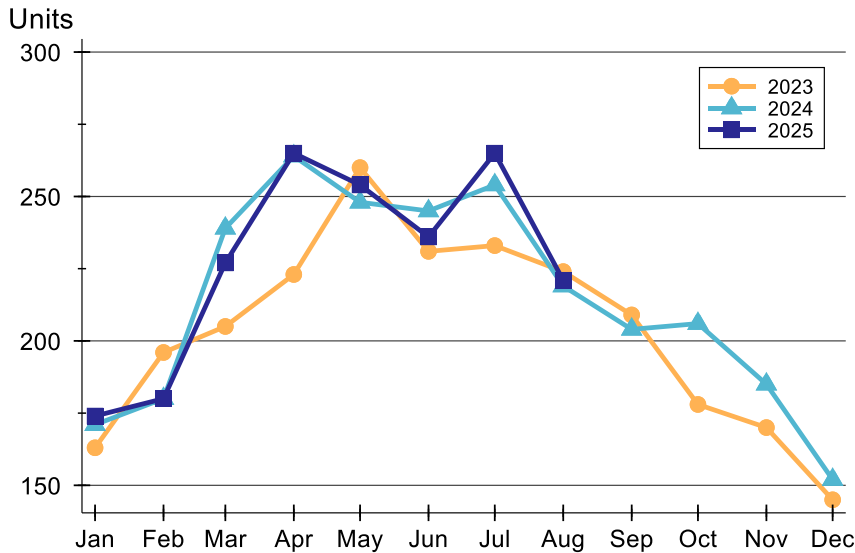
**August
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Sunflower MLS Statistics



Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	163	171	174
February	196	180	180
March	205	239	227
April	223	264	265
May	260	248	254
June	231	245	236
July	233	254	265
August	224	219	221
September	209	204	
October	178	206	
November	170	185	
December	145	152	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.5%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.8%	38,125	38,750	3	3	100.0%	100.0%
\$50,000-\$99,999	18	8.1%	79,356	82,500	15	10	98.6%	100.0%
\$100,000-\$124,999	15	6.8%	113,012	114,900	14	6	98.3%	100.0%
\$125,000-\$149,999	23	10.4%	136,852	135,000	27	13	97.8%	100.0%
\$150,000-\$174,999	19	8.6%	162,505	165,000	27	9	93.3%	100.0%
\$175,000-\$199,999	20	9.0%	188,274	187,500	28	7	98.2%	100.0%
\$200,000-\$249,999	36	16.3%	227,747	229,900	24	12	98.0%	100.0%
\$250,000-\$299,999	34	15.4%	277,790	279,250	18	6	98.3%	100.0%
\$300,000-\$399,999	34	15.4%	359,726	369,825	29	10	98.4%	100.0%
\$400,000-\$499,999	10	4.5%	460,480	462,450	16	5	99.0%	100.0%
\$500,000-\$749,999	5	2.3%	640,400	638,000	15	14	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	950,000	950,000	26	26	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,500,117	1,500,117	123	123	0.0%	0.0%



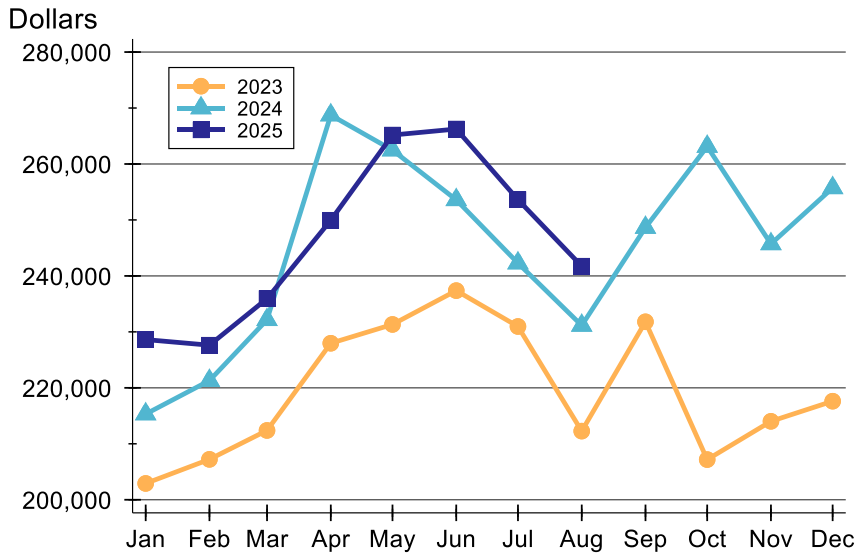
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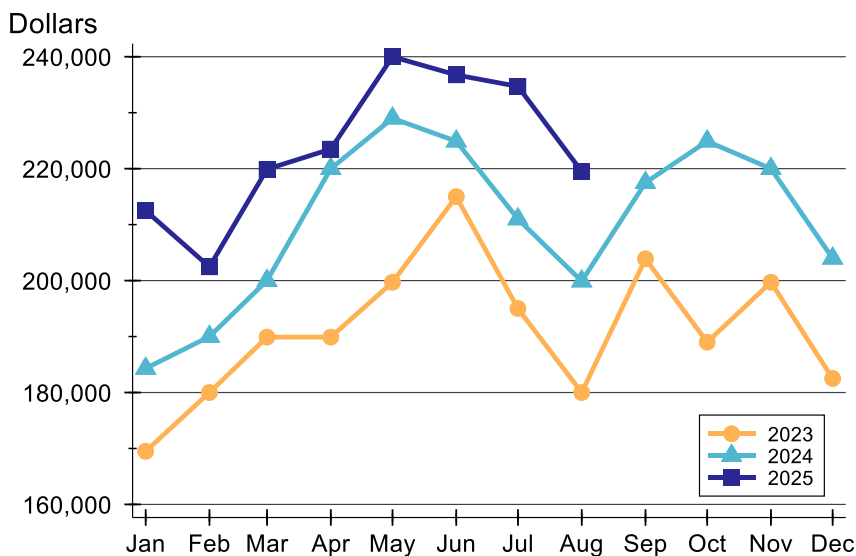
Central Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	202,917	215,315	228,625
February	207,221	221,291	227,623
March	212,388	232,164	235,935
April	227,967	268,741	249,950
May	231,327	262,479	265,176
June	237,373	253,594	266,250
July	230,967	242,287	253,629
August	212,271	231,146	241,740
September	231,804	248,645	
October	207,183	263,121	
November	214,019	245,716	
December	217,617	255,729	

Median Price



Month	2023	2024	2025
January	169,500	184,300	212,500
February	180,000	190,000	202,450
March	189,900	200,000	219,900
April	189,900	220,000	223,500
May	199,700	229,000	240,000
June	215,000	224,900	236,750
July	195,000	210,994	234,700
August	180,000	199,900	219,500
September	203,889	217,500	
October	189,000	224,900	
November	199,700	220,000	
December	182,500	203,975	



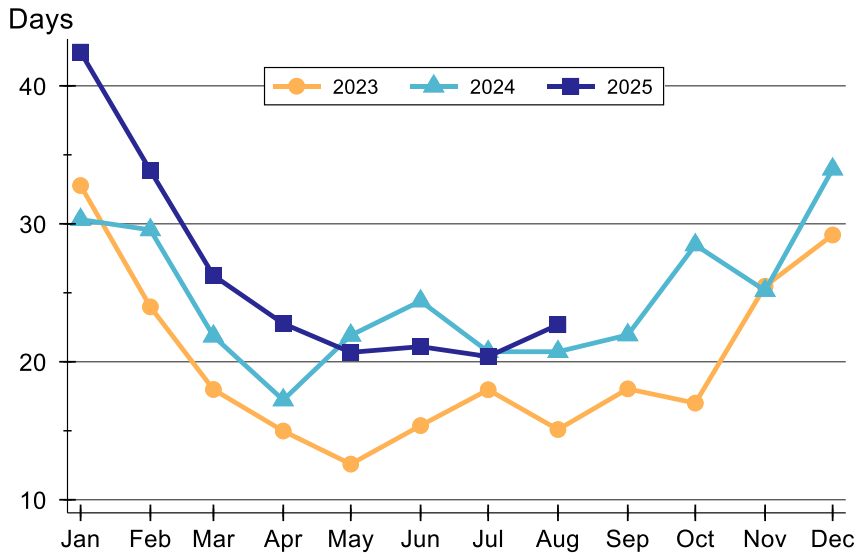
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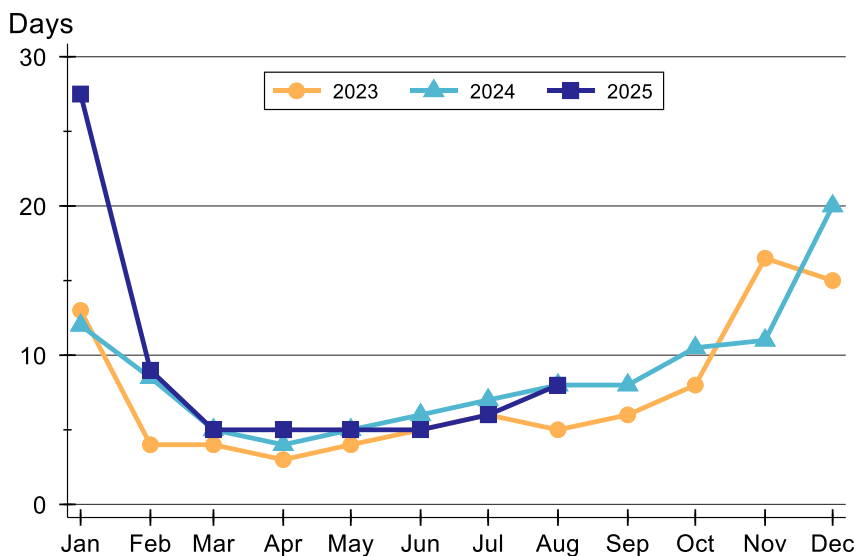
Central Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	33	30	42
February	24	30	34
March	18	22	26
April	15	17	23
May	13	22	21
June	15	24	21
July	18	21	20
August	15	21	23
September	18	22	
October	17	28	
November	25	25	
December	29	34	

Median DOM



Month	2023	2024	2025
January	13	12	28
February	4	9	9
March	4	5	5
April	3	4	5
May	4	5	5
June	5	6	5
July	6	7	6
August	5	8	8
September	6	8	
October	8	11	
November	17	11	
December	15	20	



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Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Rose in August

Total home sales in North Region rose by 25.0% last month to 35 units, compared to 28 units in August 2024. Total sales volume was \$9.9 million, up 55.5% from a year earlier.

The median sale price in August was \$230,000, up from \$194,500 a year earlier. Homes that sold in August were typically on the market for 19 days and sold for 99.6% of their list prices.

North Region Active Listings Up at End of August

The total number of active listings in North Region at the end of August was 73 units, up from 57 at the same point in 2024. This represents a 2.7 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$265,000.

During August, a total of 32 contracts were written up from 25 in August 2024. At the end of the month, there were 37 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Sunflower MLS Statistics



North Region Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		35 25.0%	28 -3.4%	29 -19.4%	218 18.5%	184 -1.6%	187 -27.2%
Active Listings Change from prior year		73 28.1%	57 39.0%	41 -12.8%	N/A	N/A	N/A
Months' Supply Change from prior year		2.7 12.5%	2.4 41.2%	1.7 13.3%	N/A	N/A	N/A
New Listings Change from prior year		46 24.3%	37 19.4%	31 -20.5%	284 20.3%	236 2.2%	231 -23.8%
Contracts Written Change from prior year		32 28.0%	25 -7.4%	27 -27.0%	233 16.5%	200 0.0%	200 -25.4%
Pending Contracts Change from prior year		37 23.3%	30 0.0%	30 -25.0%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		9,944 55.5%	6,394 -11.9%	7,260 0.6%	57,872 39.2%	41,575 1.4%	40,990 -23.5%
Average	Sale Price Change from prior year	284,109 24.4%	228,361 -8.8%	250,331 24.8%	265,467 17.5%	225,950 3.1%	219,199 5.1%
	List Price of Actives Change from prior year	316,251 2.9%	307,360 11.7%	275,178 5.9%	N/A	N/A	N/A
	Days on Market Change from prior year	57 18.8%	48 140.0%	20 150.0%	51 6.3%	48 60.0%	30 66.7%
	Percent of List Change from prior year	97.7% 0.3%	97.4% -2.2%	99.6% -0.1%	97.8% 0.8%	97.0% -1.0%	98.0% -1.2%
	Percent of Original Change from prior year	95.7% 2.7%	93.2% -3.6%	96.7% -2.4%	95.1% 0.8%	94.3% -1.3%	95.5% -2.9%
Median	Sale Price Change from prior year	230,000 18.3%	194,500 -5.1%	205,000 12.3%	225,000 12.5%	200,000 5.3%	190,000 0.5%
	List Price of Actives Change from prior year	265,000 6.2%	249,500 4.0%	239,950 20.6%	N/A	N/A	N/A
	Days on Market Change from prior year	19 90.0%	10 66.7%	6 0.0%	19 0.0%	19 137.5%	8 33.3%
	Percent of List Change from prior year	99.6% -0.4%	100.0% 0.0%	100.0% 0.0%	99.4% -0.6%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	97.5% -1.6%	99.1% -0.9%	100.0% 0.0%	97.3% -0.4%	97.7% -2.0%	99.7% -0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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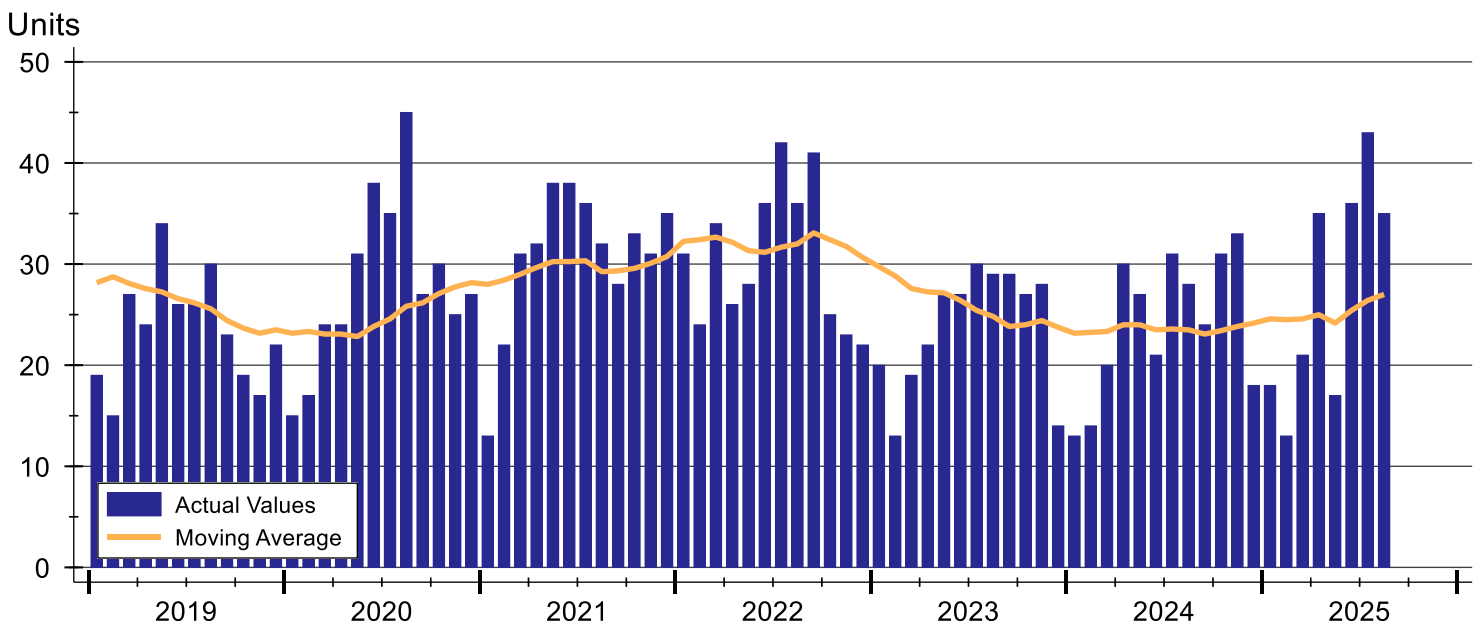
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		August 2024			Year-to-Date		
		2025		Change	2025	2024	Change
Closed Listings		35	28	25.0%	218	184	18.5%
Volume (1,000s)		9,944	6,394	55.5%	57,872	41,575	39.2%
Months' Supply		2.7	2.4	12.5%	N/A	N/A	N/A
Average	Sale Price	284,109	228,361	24.4%	265,467	225,950	17.5%
	Days on Market	57	48	18.8%	51	48	6.3%
	Percent of List	97.7%	97.4%	0.3%	97.8%	97.0%	0.8%
	Percent of Original	95.7%	93.2%	2.7%	95.1%	94.3%	0.8%
Median	Sale Price	230,000	194,500	18.3%	225,000	200,000	12.5%
	Days on Market	19	10	90.0%	19	19	0.0%
	Percent of List	99.6%	100.0%	-0.4%	99.4%	100.0%	-0.6%
	Percent of Original	97.5%	99.1%	-1.6%	97.3%	97.7%	-0.4%

A total of 35 homes sold in North Region in August, up from 28 units in August 2024. Total sales volume rose to \$9.9 million compared to \$6.4 million in the previous year.

The median sales price in August was \$230,000, up 18.3% compared to the prior year. Median days on market was 19 days, up from 17 days in July, and up from 10 in August 2024.

History of Closed Listings





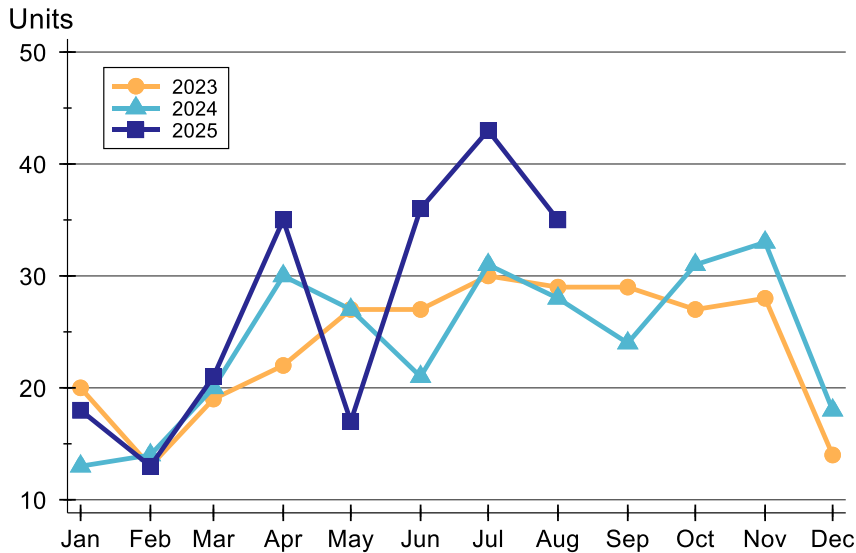
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North Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	20	13	18
February	13	14	13
March	19	20	21
April	22	30	35
May	27	27	17
June	27	21	36
July	30	31	43
August	29	28	35
September	29	24	
October	27	31	
November	28	33	
December	14	18	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	8.6%	5.1	109,000	105,000	14	17	96.7%	95.5%	96.7%	95.5%
\$125,000-\$149,999	1	2.9%	1.5	146,400	146,400	9	9	104.6%	104.6%	104.6%	104.6%
\$150,000-\$174,999	1	2.9%	2.7	160,800	160,800	205	205	97.5%	97.5%	97.5%	97.5%
\$175,000-\$199,999	6	17.1%	2.4	189,883	189,950	131	46	96.4%	100.0%	90.2%	93.9%
\$200,000-\$249,999	10	28.6%	1.0	224,990	227,000	64	25	95.7%	98.2%	93.8%	95.0%
\$250,000-\$299,999	4	11.4%	1.8	283,000	284,500	2	1	101.4%	100.9%	101.4%	100.9%
\$300,000-\$399,999	6	17.1%	5.0	340,750	337,250	44	17	99.8%	99.5%	97.3%	99.5%
\$400,000-\$499,999	1	2.9%	2.3	439,000	439,000	18	18	97.8%	97.8%	97.8%	97.8%
\$500,000-\$749,999	2	5.7%	3.1	614,950	614,950	13	13	98.2%	98.2%	98.2%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.9%	1.0	1,075,000	1,075,000	7	7	93.5%	93.5%	93.5%	93.5%



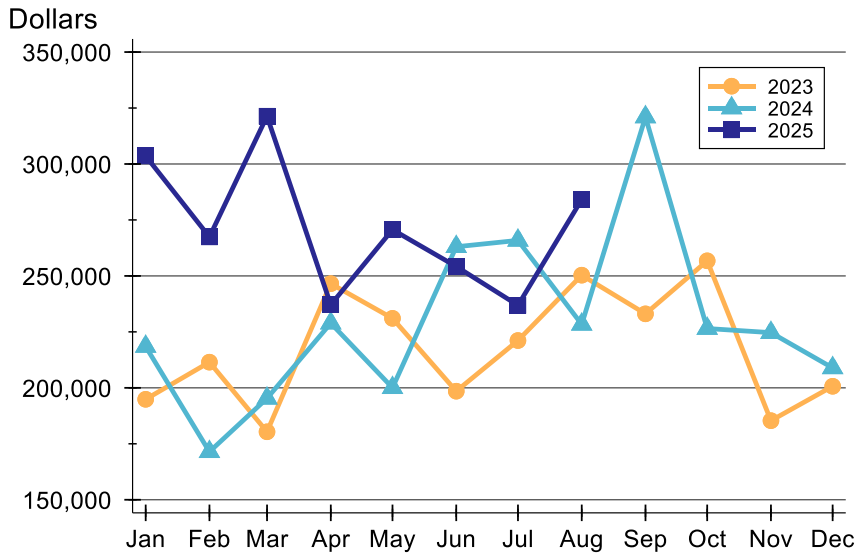
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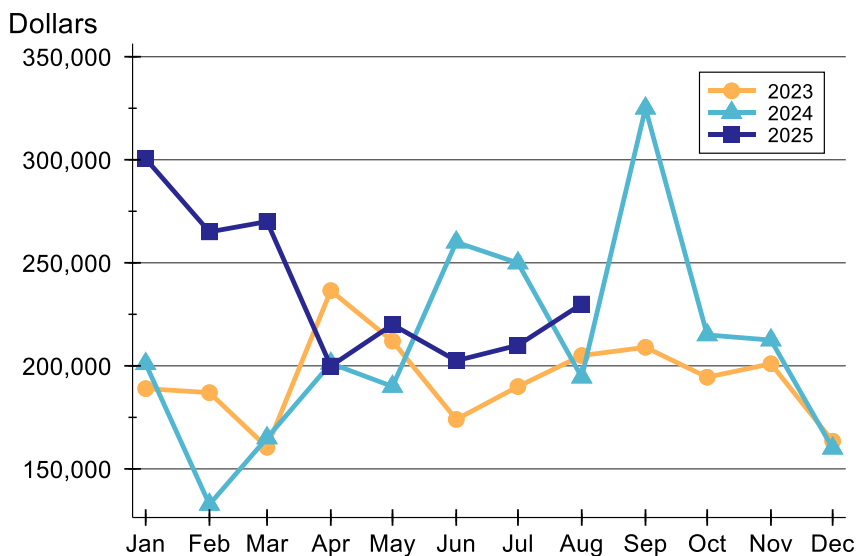
North Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	194,885	219,477	303,576
February	211,479	171,443	267,423
March	180,366	195,316	321,352
April	246,559	228,895	237,127
May	231,048	200,041	270,665
June	198,515	263,033	254,224
July	221,141	265,879	236,881
August	250,331	228,361	284,109
September	233,062	320,998	
October	256,746	226,499	
November	185,331	224,664	
December	200,707	208,914	

Median Price



Month	2023	2024	2025
January	188,950	201,000	300,500
February	187,000	132,750	265,000
March	160,500	165,000	270,000
April	236,500	201,175	199,900
May	212,000	190,000	220,000
June	174,000	260,000	202,500
July	189,950	249,900	210,000
August	205,000	194,500	230,000
September	209,000	325,000	
October	194,500	215,000	
November	201,000	212,500	
December	163,450	160,000	



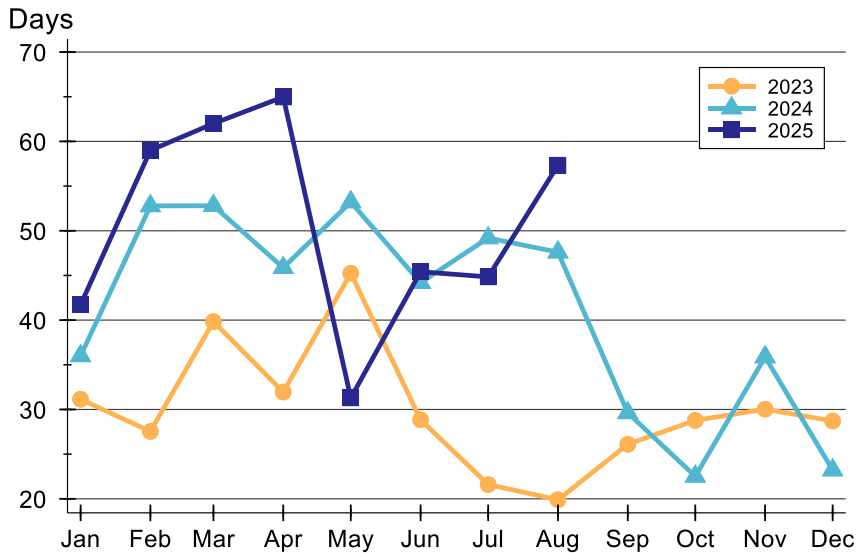
**August
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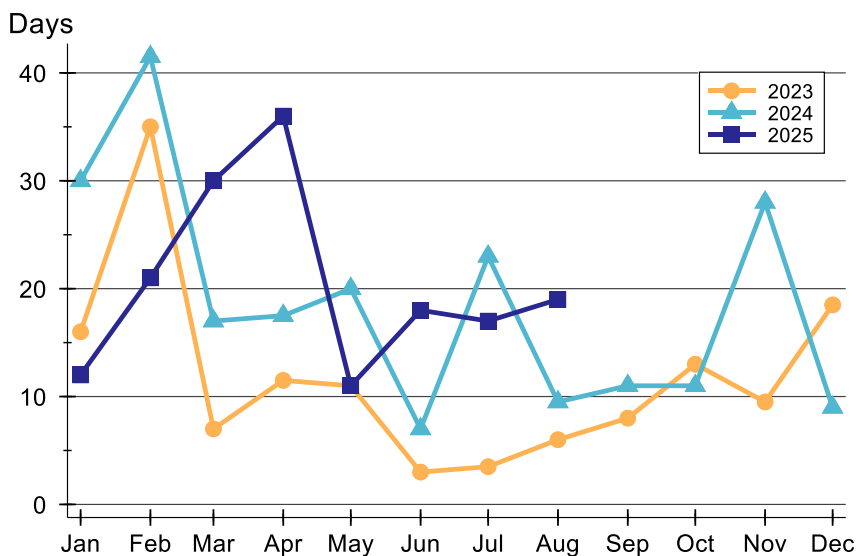
North Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	31	36	42
February	28	53	59
March	40	53	62
April	32	46	65
May	45	53	31
June	29	44	45
July	22	49	45
August	20	48	57
September	26	30	
October	29	23	
November	30	36	
December	29	23	

Median DOM



Month	2023	2024	2025
January	16	30	12
February	35	42	21
March	7	17	30
April	12	18	36
May	11	20	11
June	3	7	18
July	4	23	17
August	6	10	19
September	8	11	
October	13	11	
November	10	28	
December	19	9	



**August
2025**

Sunflower MLS Statistics



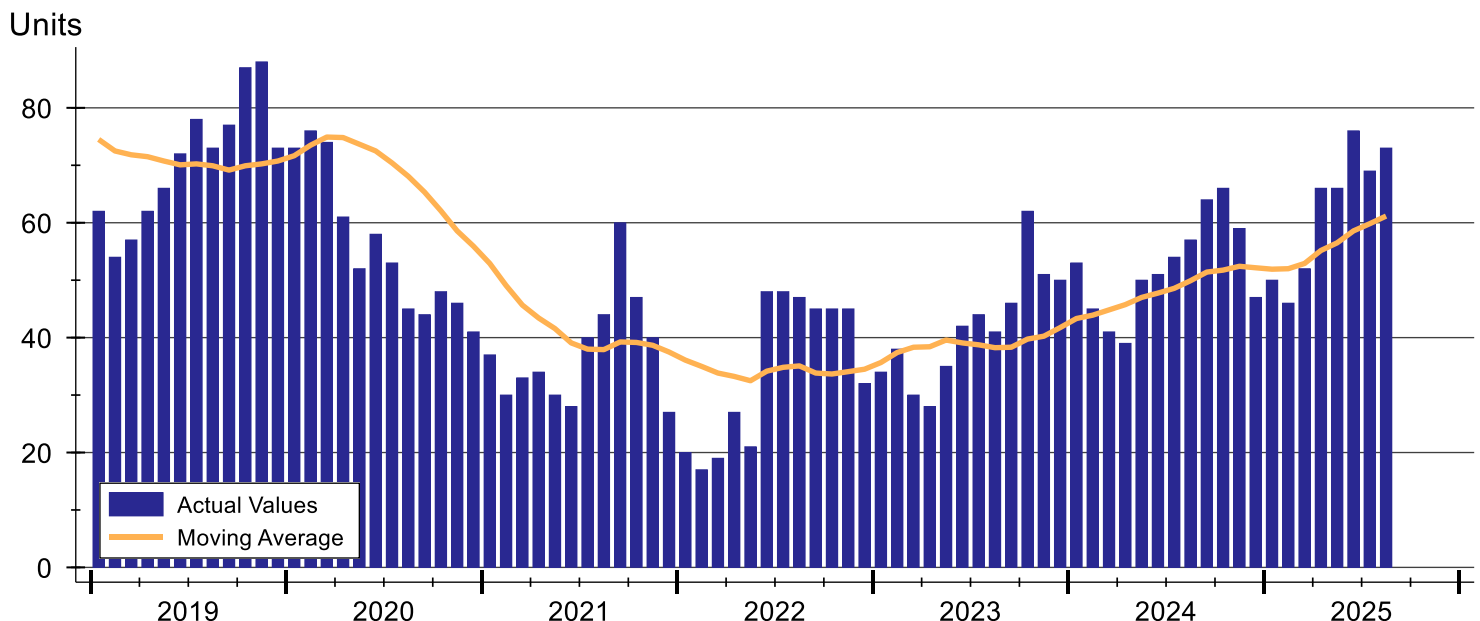
North Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of August 2024	Change
Active Listings		73	57	28.1%
Volume (1,000s)		23,086	17,519	31.8%
Months' Supply		2.7	2.4	12.5%
Average	List Price	316,251	307,360	2.9%
	Days on Market	56	66	-15.2%
	Percent of Original	99.4%	96.8%	2.7%
Median	List Price	265,000	249,500	6.2%
	Days on Market	24	46	-47.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 73 homes were available for sale in North Region at the end of August. This represents a 2.7 months' supply of active listings.

The median list price of homes on the market at the end of August was \$265,000, up 6.2% from 2024. The typical time on market for active listings was 24 days, down from 46 days a year earlier.

History of Active Listings





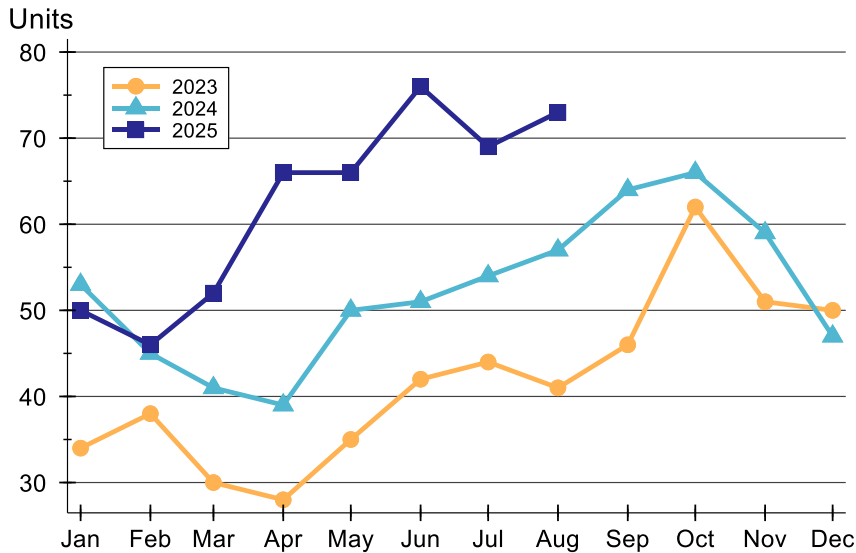
**August
2025**

Sunflower MLS Statistics



North Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	34	53	50
February	38	45	46
March	30	41	52
April	28	39	66
May	35	50	66
June	42	51	76
July	44	54	69
August	41	57	73
September	46	64	
October	62	66	
November	51	59	
December	50	47	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.4%	N/A	39,900	39,900	69	69	80.0%	80.0%
\$50,000-\$99,999	7	9.6%	N/A	83,236	79,900	65	15	94.2%	100.0%
\$100,000-\$124,999	6	8.2%	5.1	109,233	107,950	56	29	91.9%	92.8%
\$125,000-\$149,999	3	4.1%	1.5	136,333	135,000	74	70	92.2%	90.6%
\$150,000-\$174,999	6	8.2%	2.7	163,665	165,000	76	65	142.4%	98.5%
\$175,000-\$199,999	7	9.6%	2.4	192,607	198,000	50	5	98.1%	100.0%
\$200,000-\$249,999	4	5.5%	1.0	242,175	246,950	126	21	92.5%	97.3%
\$250,000-\$299,999	6	8.2%	1.8	274,083	266,000	75	64	93.7%	97.2%
\$300,000-\$399,999	18	24.7%	5.0	354,619	354,250	35	22	96.8%	97.0%
\$400,000-\$499,999	6	8.2%	2.3	455,808	462,450	51	20	99.2%	100.0%
\$500,000-\$749,999	6	8.2%	3.1	652,333	642,500	49	42	96.5%	97.3%
\$750,000-\$999,999	2	2.7%	N/A	887,475	887,475	24	24	100.0%	100.0%
\$1,000,000 and up	1	1.4%	1.0	1,649,000	1,649,000	5	5	100.0%	100.0%



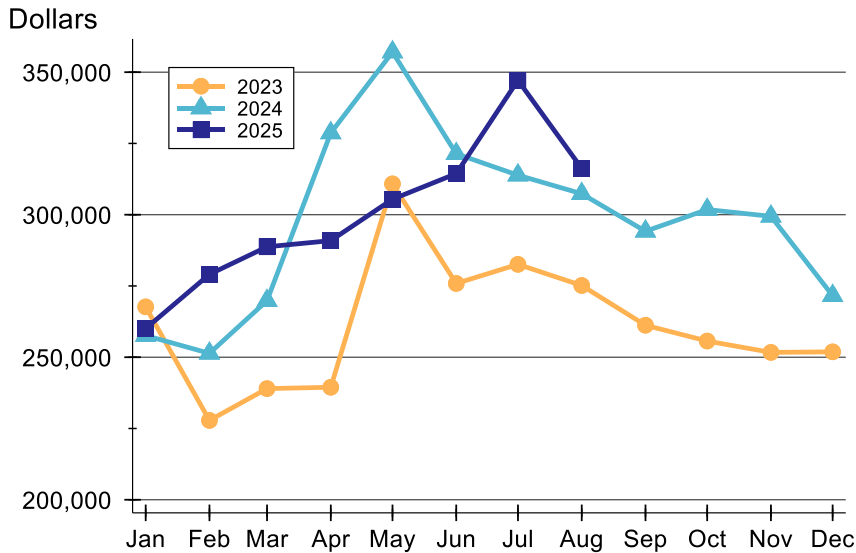
**August
2025**

Sunflower MLS Statistics



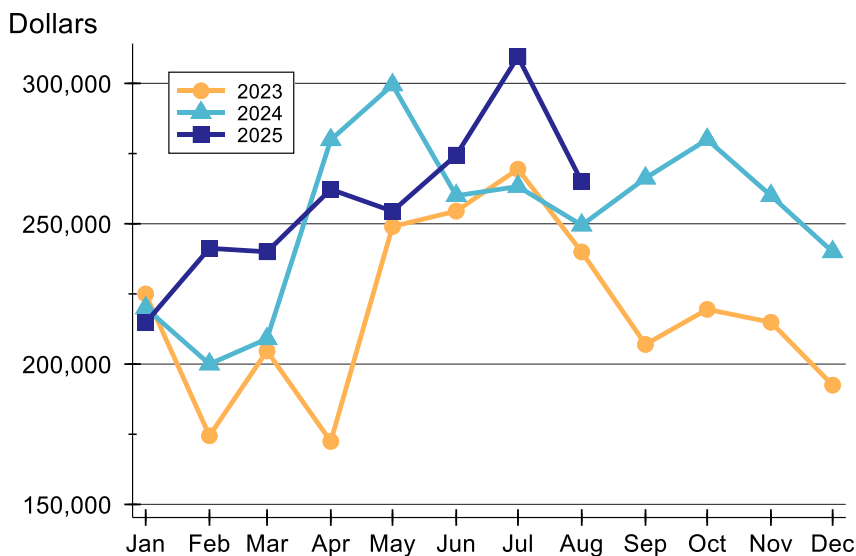
North Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	267,685	257,603	260,064
February	227,835	251,370	279,091
March	239,003	269,865	288,741
April	239,464	328,692	290,914
May	310,831	357,058	305,425
June	275,879	321,401	314,424
July	282,590	313,869	347,154
August	275,178	307,360	316,251
September	261,226	294,195	
October	255,678	301,807	
November	251,704	299,435	
December	251,898	271,601	

Median Price



Month	2023	2024	2025
January	225,000	220,000	214,725
February	174,450	200,000	241,250
March	204,700	209,000	240,000
April	172,450	279,900	262,250
May	249,000	299,450	254,450
June	254,500	260,000	274,450
July	269,450	263,250	309,500
August	239,950	249,500	265,000
September	207,000	266,250	
October	219,500	280,000	
November	214,900	260,000	
December	192,500	240,000	



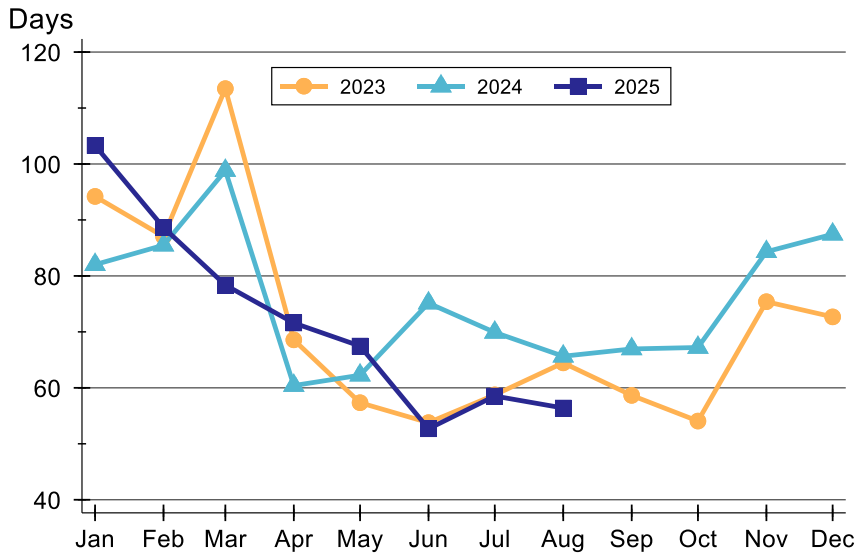
**August
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Sunflower MLS Statistics



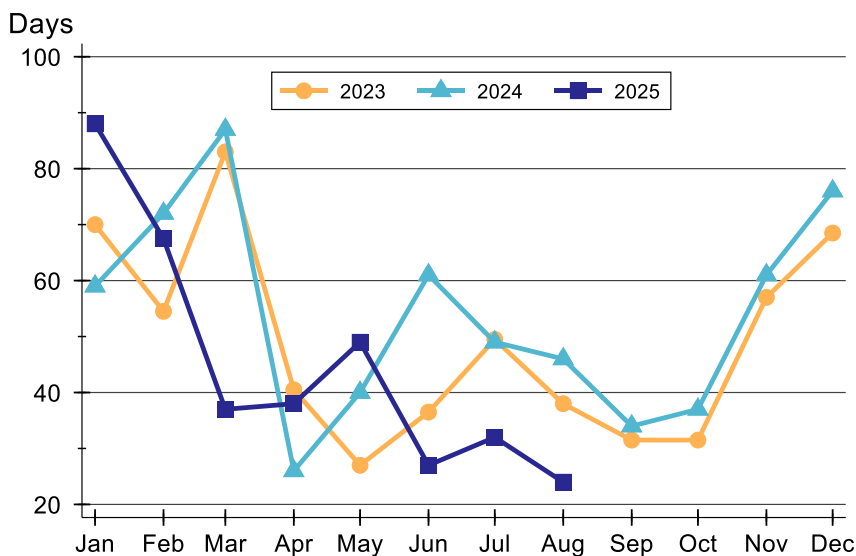
North Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	94	82	103
February	87	85	89
March	113	99	78
April	69	60	72
May	57	62	67
June	54	75	53
July	59	70	59
August	64	66	56
September	59	67	
October	54	67	
November	75	84	
December	73	87	

Median DOM



Month	2023	2024	2025
January	70	59	88
February	55	72	68
March	83	87	37
April	41	26	38
May	27	40	49
June	37	61	27
July	50	49	32
August	38	46	24
September	32	34	
October	32	37	
November	57	61	
December	69	76	



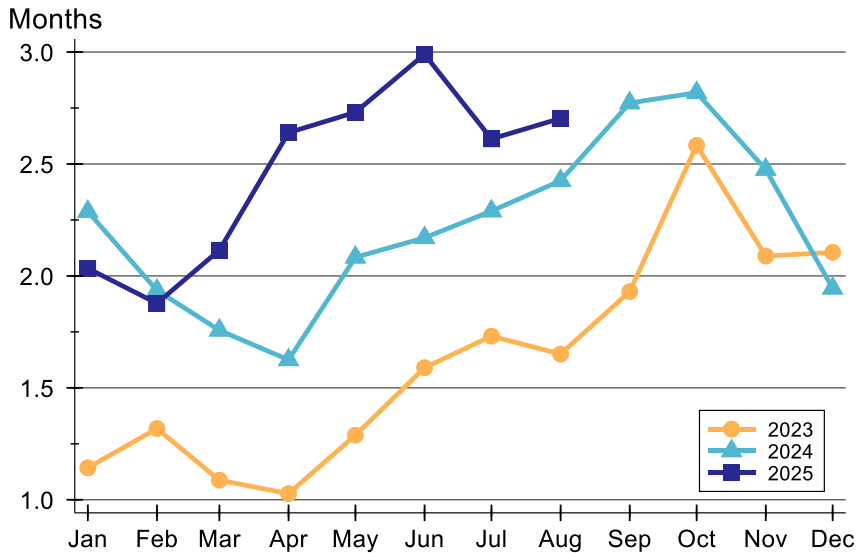
**August
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Sunflower MLS Statistics



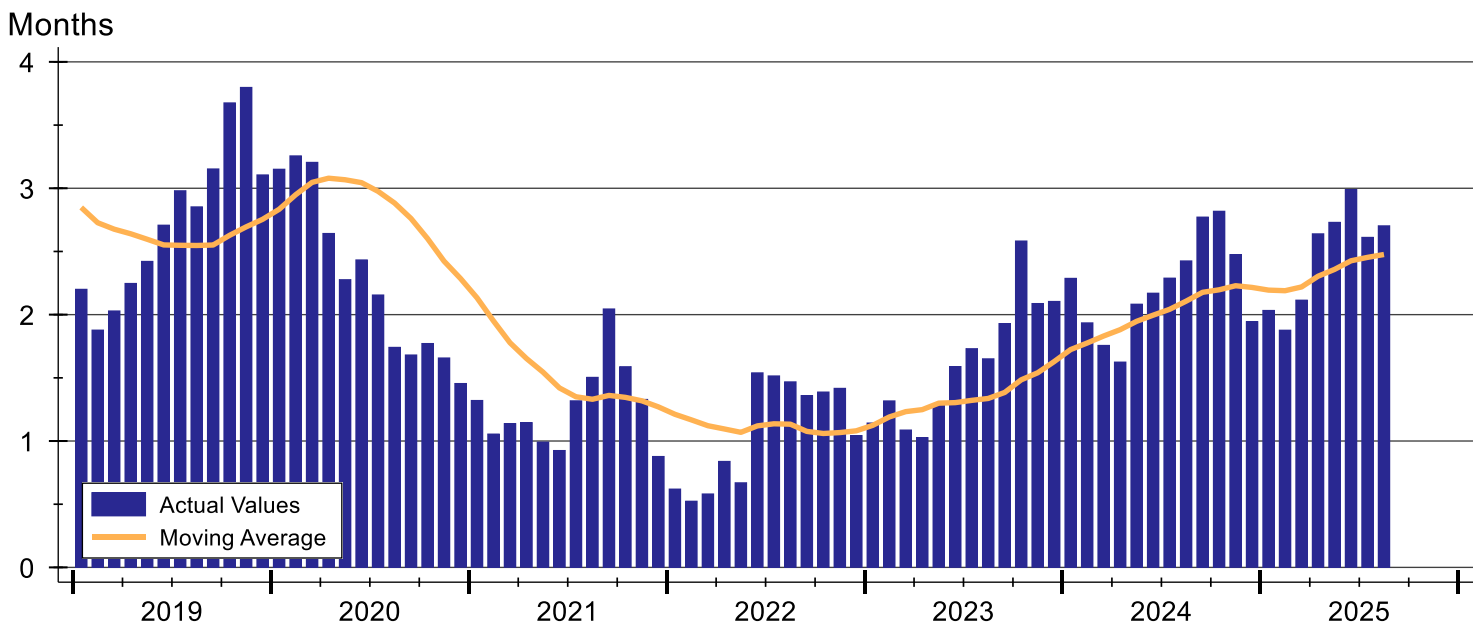
North Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.1	2.3	2.0
February	1.3	1.9	1.9
March	1.1	1.8	2.1
April	1.0	1.6	2.6
May	1.3	2.1	2.7
June	1.6	2.2	3.0
July	1.7	2.3	2.6
August	1.7	2.4	2.7
September	1.9	2.8	
October	2.6	2.8	
November	2.1	2.5	
December	2.1	1.9	

History of Month's Supply





**August
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Sunflower MLS Statistics



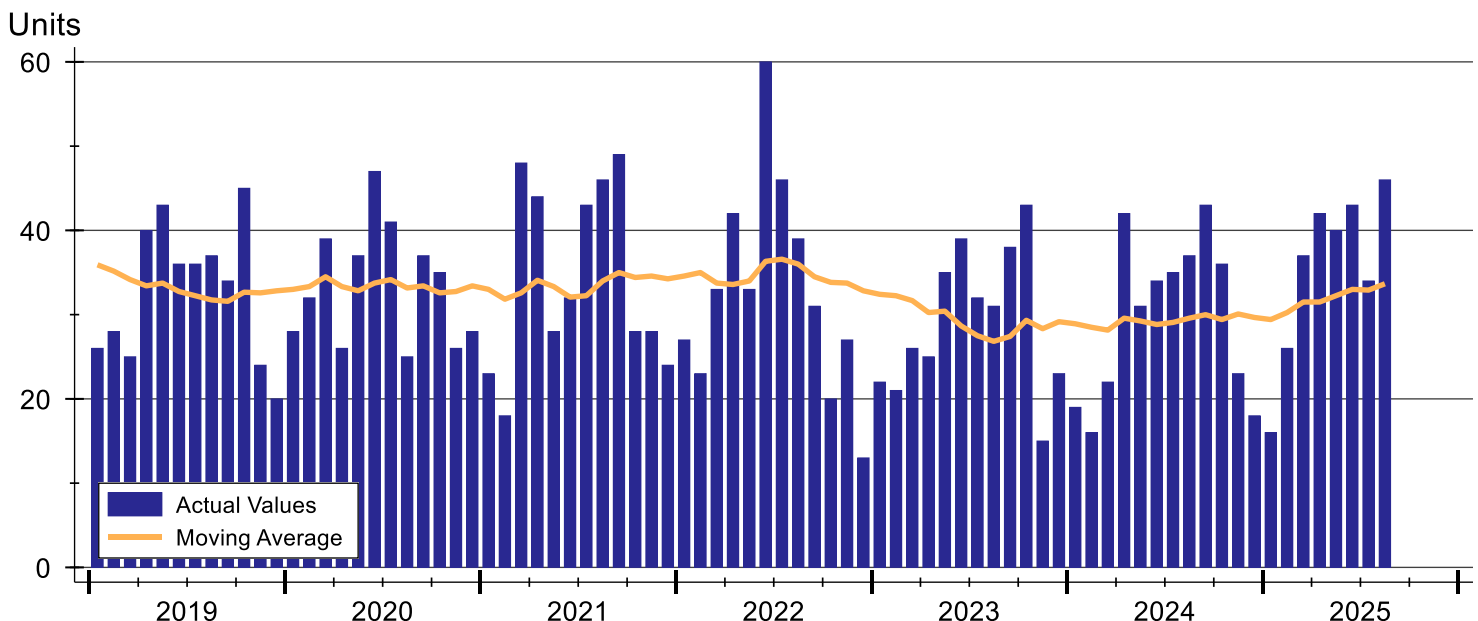
North Region New Listings Analysis

Summary Statistics for New Listings		2025	August 2024	Change
Current Month	New Listings	46	37	24.3%
	Volume (1,000s)	12,898	10,878	18.6%
	Average List Price	280,396	294,002	-4.6%
	Median List Price	232,400	234,900	-1.1%
Year-to-Date	New Listings	284	236	20.3%
	Volume (1,000s)	81,619	61,052	33.7%
	Average List Price	287,392	258,697	11.1%
	Median List Price	242,450	229,000	5.9%

A total of 46 new listings were added in North Region during August, up 24.3% from the same month in 2024. Year-to-date North Region has seen 284 new listings.

The median list price of these homes was \$232,400 down from \$234,900 in 2024.

History of New Listings





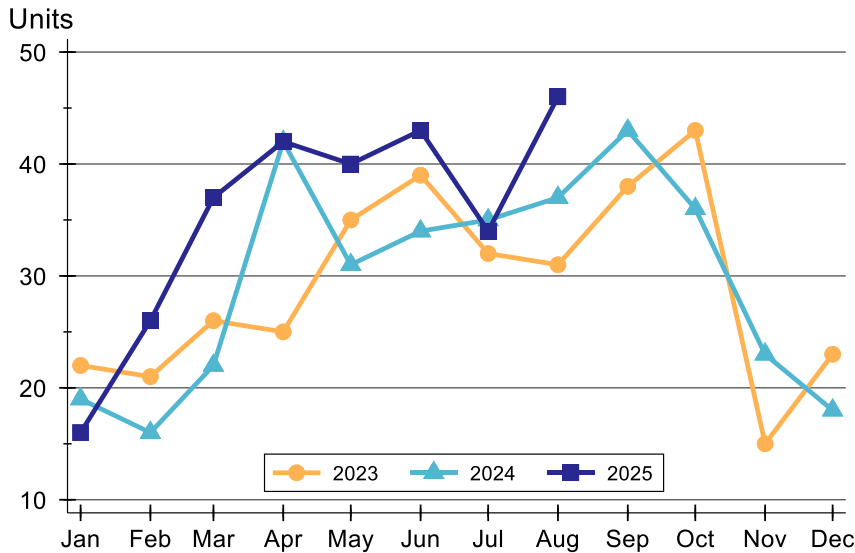
**August
2025**

Sunflower MLS Statistics



North Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	22	19	16
February	21	16	26
March	26	22	37
April	25	42	42
May	35	31	40
June	39	34	43
July	32	35	34
August	31	37	46
September	38	43	
October	43	36	
November	15	23	
December	23	18	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	8.7%	78,075	74,900	8	8	100.0%	100.0%
\$100,000-\$124,999	5	10.9%	110,000	106,000	5	6	100.0%	100.0%
\$125,000-\$149,999	3	6.5%	136,650	135,000	2	3	100.0%	100.0%
\$150,000-\$174,999	4	8.7%	158,250	155,250	12	8	167.9%	100.0%
\$175,000-\$199,999	5	10.9%	196,370	199,000	9	5	100.0%	100.0%
\$200,000-\$249,999	5	10.9%	237,420	239,900	25	26	97.9%	96.7%
\$250,000-\$299,999	2	4.3%	274,750	274,750	11	11	97.2%	97.2%
\$300,000-\$399,999	9	19.6%	364,294	374,900	15	14	97.7%	100.0%
\$400,000-\$499,999	6	13.0%	466,150	471,450	8	5	98.4%	100.0%
\$500,000-\$749,999	2	4.3%	649,500	649,500	17	17	100.0%	100.0%
\$750,000-\$999,999	1	2.2%	899,950	899,950	4	4	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



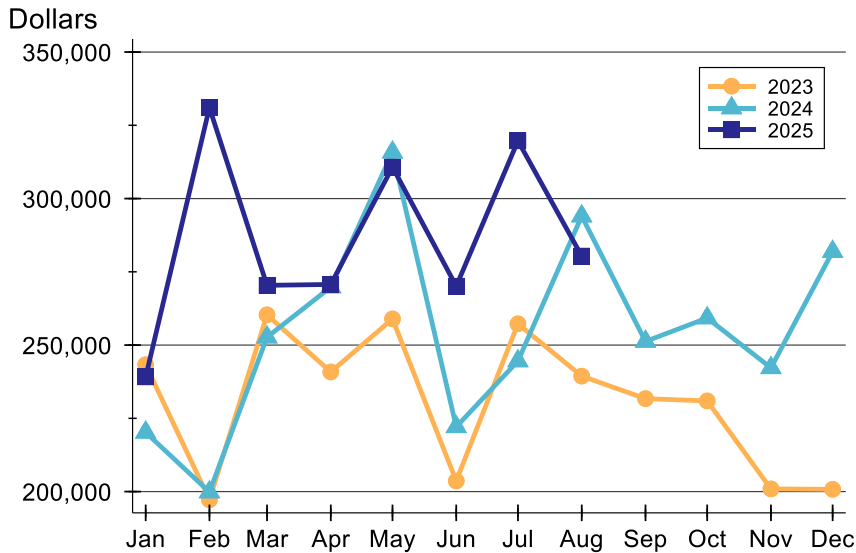
**August
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Sunflower MLS Statistics



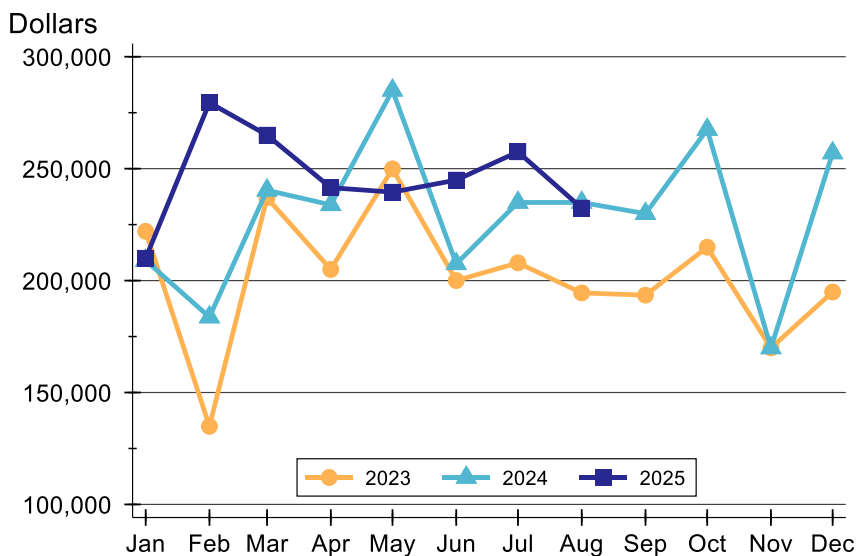
North Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	243,289	220,234	239,130
February	197,210	199,853	331,038
March	260,327	252,695	270,392
April	240,836	269,807	270,699
May	258,931	315,797	310,751
June	203,637	222,106	270,102
July	257,259	244,566	319,694
August	239,411	294,002	280,396
September	231,726	251,247	
October	230,947	259,241	
November	200,913	242,239	
December	200,778	281,914	

Median Price



Month	2023	2024	2025
January	222,000	209,000	210,000
February	134,900	183,700	279,500
March	237,000	240,350	265,000
April	205,000	233,850	241,500
May	249,900	285,000	239,500
June	200,000	207,500	244,900
July	207,900	234,900	257,500
August	194,500	234,900	232,400
September	193,500	229,900	
October	214,900	267,500	
November	169,900	169,900	
December	194,900	257,000	



**August
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Sunflower MLS Statistics



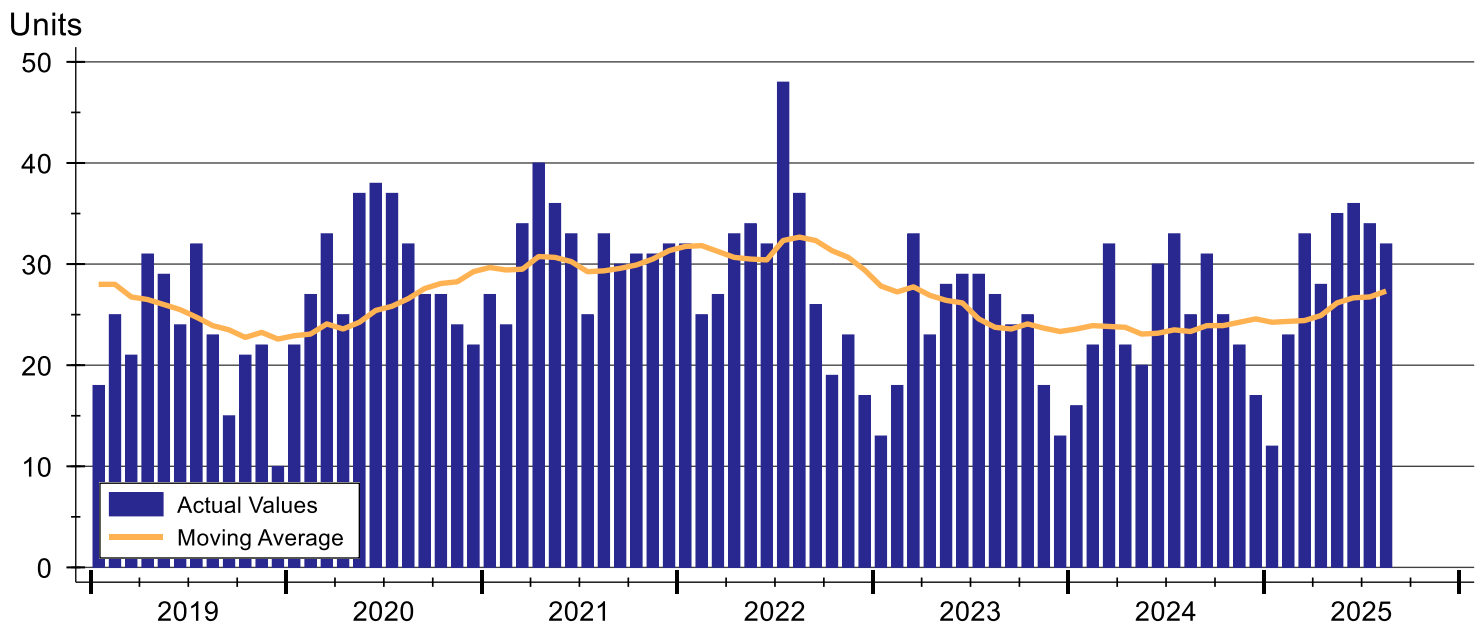
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		August 2024			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Contracts Written		32	25	28.0%	233	200	16.5%
Volume (1,000s)		9,511	7,191	32.3%	62,902	48,355	30.1%
Average	Sale Price	297,222	287,635	3.3%	269,968	241,773	11.7%
	Days on Market	29	26	11.5%	49	46	6.5%
	Percent of Original	97.1%	96.0%	1.1%	95.1%	94.2%	1.0%
Median	Sale Price	239,900	234,900	2.1%	229,000	212,450	7.8%
	Days on Market	17	10	70.0%	19	16	18.8%
	Percent of Original	100.0%	97.3%	2.8%	97.8%	97.2%	0.6%

A total of 32 contracts for sale were written in North Region during the month of August, up from 25 in 2024. The median list price of these homes was \$239,900, up from \$234,900 the prior year.

Half of the homes that went under contract in August were on the market less than 17 days, compared to 10 days in August 2024.

History of Contracts Written





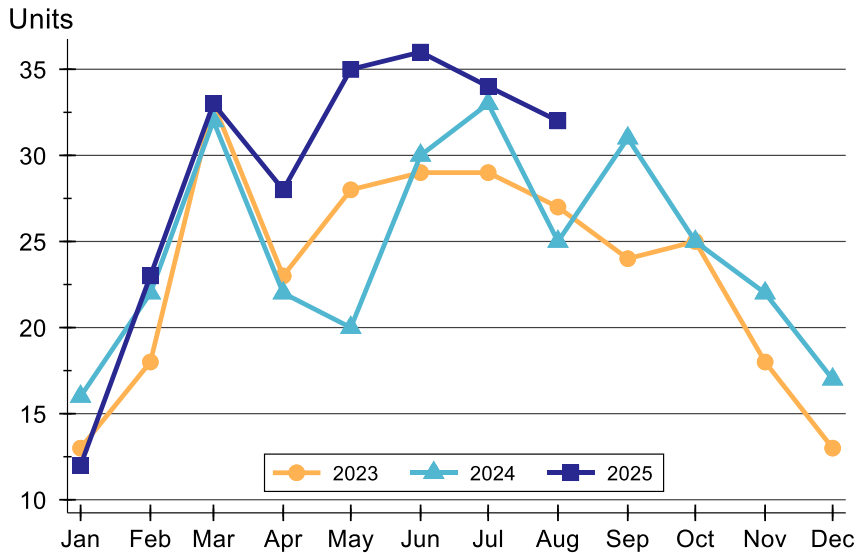
**August
2025**

Sunflower MLS Statistics



North Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	13	16	12
February	18	22	23
March	33	32	33
April	23	22	28
May	28	20	35
June	29	30	36
July	29	33	34
August	27	25	32
September	24	31	
October	25	25	
November	18	22	
December	13	17	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	9.4%	80,800	85,000	66	12	90.9%	100.0%
\$100,000-\$124,999	2	6.3%	115,000	115,000	1	1	100.0%	100.0%
\$125,000-\$149,999	3	9.4%	136,650	135,000	2	3	100.0%	100.0%
\$150,000-\$174,999	2	6.3%	162,000	162,000	6	6	100.0%	100.0%
\$175,000-\$199,999	2	6.3%	199,450	199,450	2	2	100.0%	100.0%
\$200,000-\$249,999	5	15.6%	223,460	220,000	27	27	93.7%	96.7%
\$250,000-\$299,999	2	6.3%	292,000	292,000	13	13	100.2%	100.2%
\$300,000-\$399,999	5	15.6%	362,380	350,000	40	36	96.5%	100.0%
\$400,000-\$499,999	5	15.6%	465,560	464,900	50	20	98.0%	100.0%
\$500,000-\$749,999	2	6.3%	637,425	637,425	29	29	98.2%	98.2%
\$750,000-\$999,999	1	3.1%	790,000	790,000	30	30	96.9%	96.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



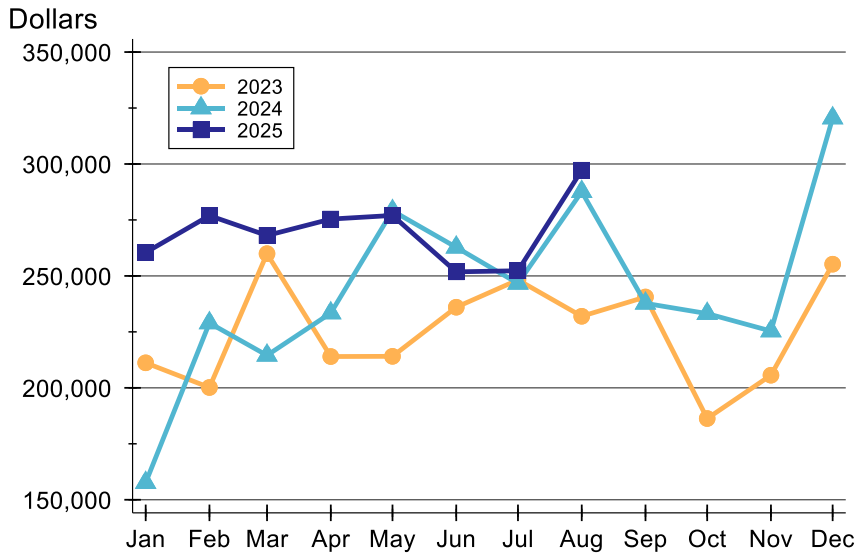
**August
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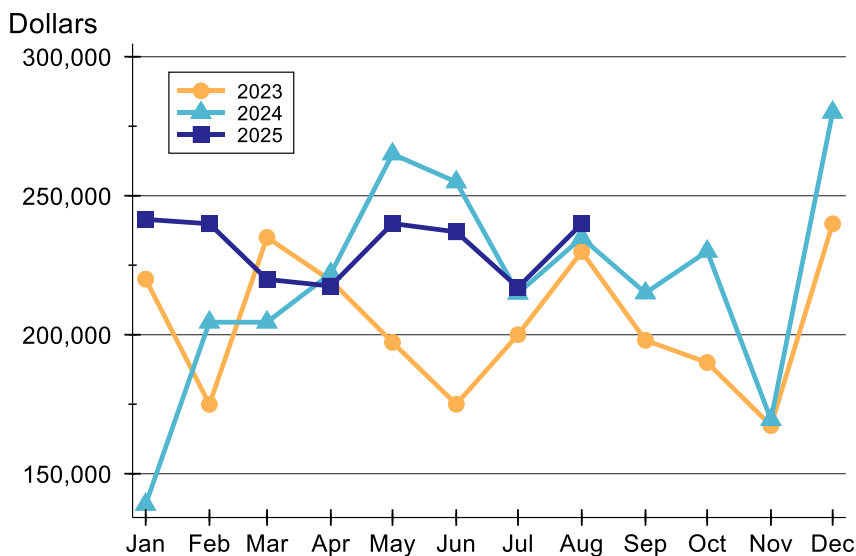
North Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	211,177	157,637	260,442
February	200,164	228,977	276,946
March	259,953	214,511	268,066
April	213,987	233,409	275,392
May	214,082	279,075	277,009
June	236,010	262,788	251,814
July	248,217	246,650	252,310
August	231,974	287,635	297,222
September	240,583	237,752	
October	186,300	233,169	
November	205,652	225,379	
December	255,242	320,515	

Median Price



Month	2023	2024	2025
January	220,000	138,950	241,500
February	174,950	204,500	239,900
March	235,000	204,500	219,900
April	219,500	222,000	217,500
May	197,250	265,000	240,000
June	175,000	254,950	237,000
July	200,000	214,900	217,000
August	229,900	234,900	239,900
September	198,000	215,000	
October	189,995	230,000	
November	167,325	169,450	
December	239,900	280,000	



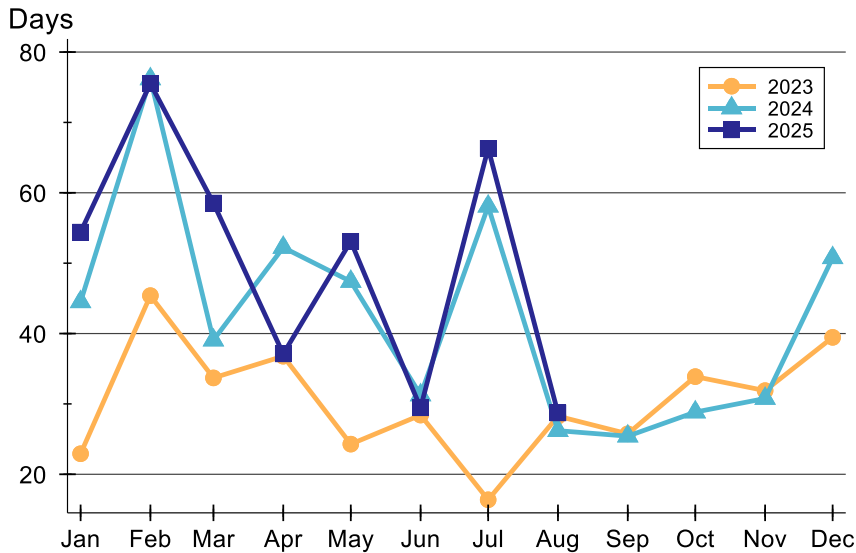
**August
2025**

Sunflower MLS Statistics



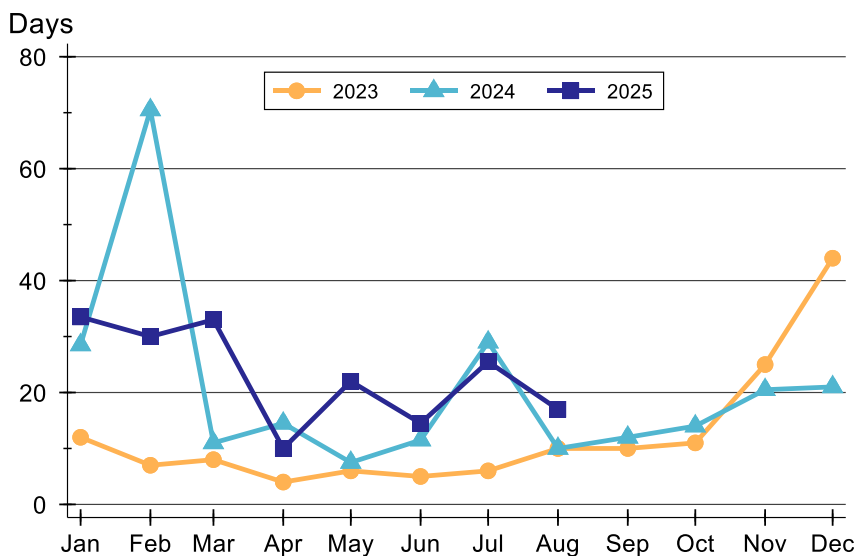
North Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	23	45	54
February	45	76	76
March	34	39	59
April	37	52	37
May	24	47	53
June	28	31	29
July	16	58	66
August	28	26	29
September	26	25	
October	34	29	
November	32	31	
December	39	51	

Median DOM



Month	2023	2024	2025
January	12	29	34
February	7	71	30
March	8	11	33
April	4	15	10
May	6	8	22
June	5	12	15
July	6	29	26
August	10	10	17
September	10	12	
October	11	14	
November	25	21	
December	44	21	



**August
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Sunflower MLS Statistics



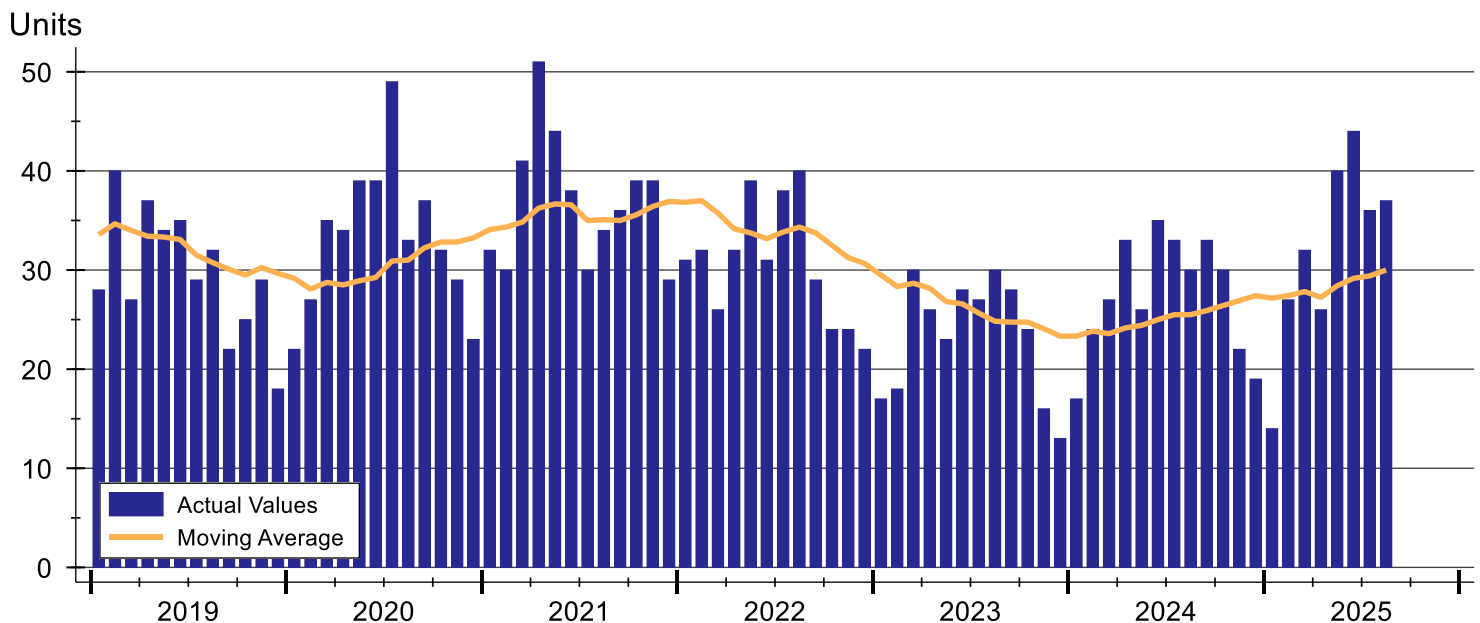
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of August 2024	Change
Pending Contracts		37	30	23.3%
Volume (1,000s)		10,786	8,015	34.6%
Average	List Price	291,508	267,183	9.1%
	Days on Market	37	36	2.8%
	Percent of Original	95.9%	97.5%	-1.6%
Median	List Price	249,000	235,000	6.0%
	Days on Market	20	14	42.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 37 listings in North Region had contracts pending at the end of August, up from 30 contracts pending at the end of August 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





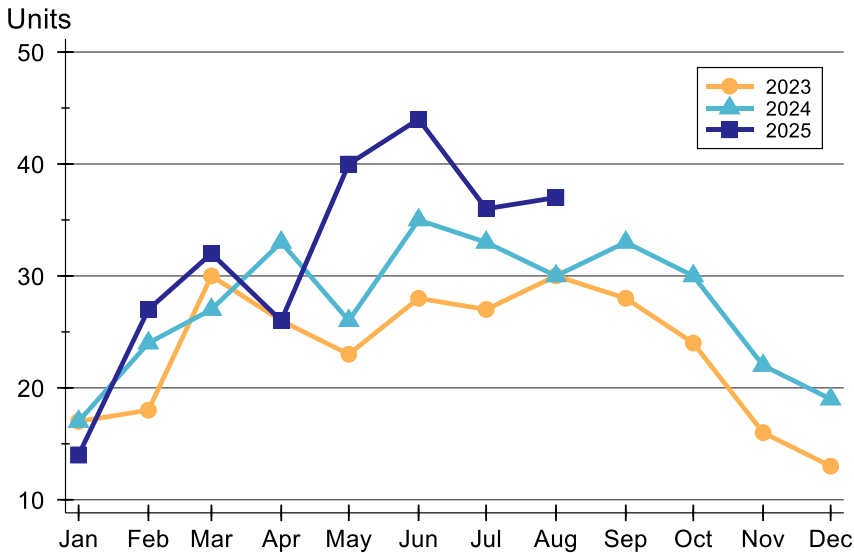
**August
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Sunflower MLS Statistics



North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	17	17	14
February	18	24	27
March	30	27	32
April	26	33	26
May	23	26	40
June	28	35	44
July	27	33	36
August	30	30	37
September	28	33	
October	24	30	
November	16	22	
December	13	19	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	10.8%	84,850	87,450	94	95	84.6%	86.3%
\$100,000-\$124,999	2	5.4%	115,000	115,000	1	1	100.0%	100.0%
\$125,000-\$149,999	4	10.8%	134,988	132,500	8	4	100.0%	100.0%
\$150,000-\$174,999	3	8.1%	166,300	169,500	10	7	98.2%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	7	18.9%	228,414	222,500	28	28	96.2%	100.0%
\$250,000-\$299,999	1	2.7%	285,000	285,000	6	6	100.0%	100.0%
\$300,000-\$399,999	7	18.9%	365,843	350,000	38	36	94.3%	100.0%
\$400,000-\$499,999	6	16.2%	469,633	471,450	57	50	97.2%	99.0%
\$500,000-\$749,999	2	5.4%	562,475	562,475	40	40	100.0%	100.0%
\$750,000-\$999,999	1	2.7%	790,000	790,000	30	30	96.9%	96.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



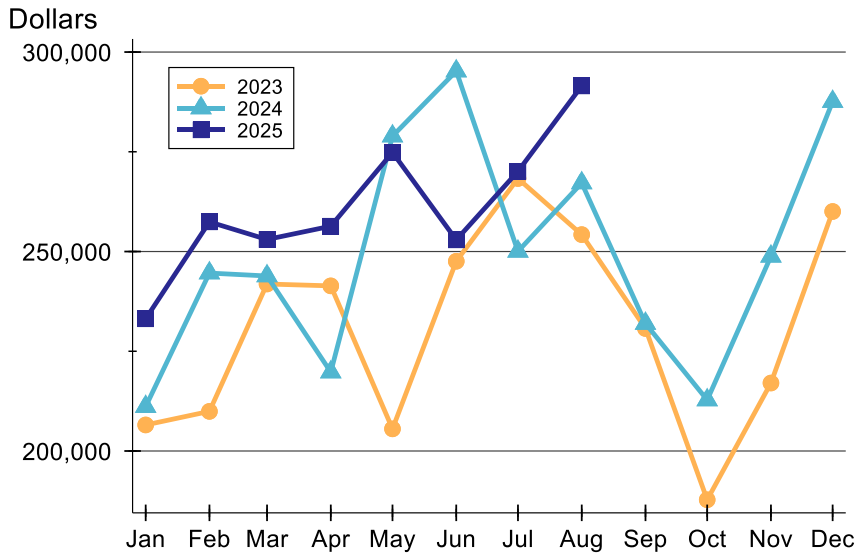
**August
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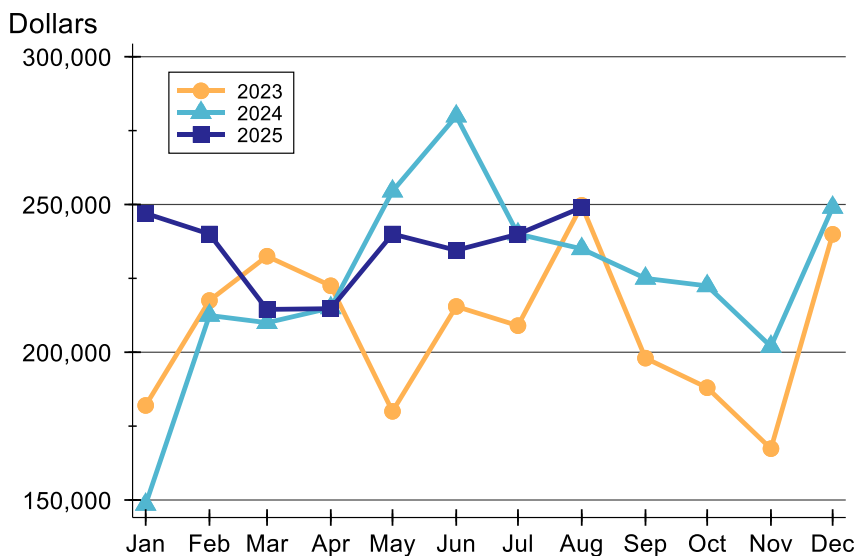
North Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	206,529	211,123	233,136
February	209,936	244,604	257,435
March	241,861	243,876	253,025
April	241,394	219,782	256,353
May	205,548	278,938	274,855
June	247,564	295,233	252,923
July	268,311	250,042	270,096
August	254,242	267,183	291,508
September	230,713	231,961	
October	187,777	212,784	
November	217,041	248,802	
December	260,042	287,595	

Median Price



Month	2023	2024	2025
January	182,000	148,500	247,000
February	217,500	212,450	240,000
March	232,500	210,000	214,500
April	222,500	215,000	214,750
May	180,000	254,500	240,000
June	215,500	279,900	234,500
July	209,000	240,000	239,950
August	249,700	235,000	249,000
September	198,000	225,000	
October	188,000	222,450	
November	167,375	201,950	
December	239,900	249,000	



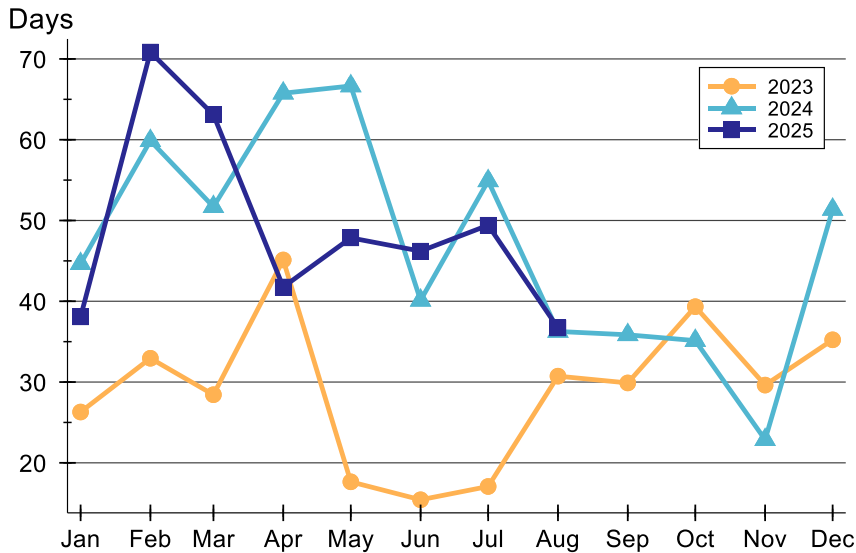
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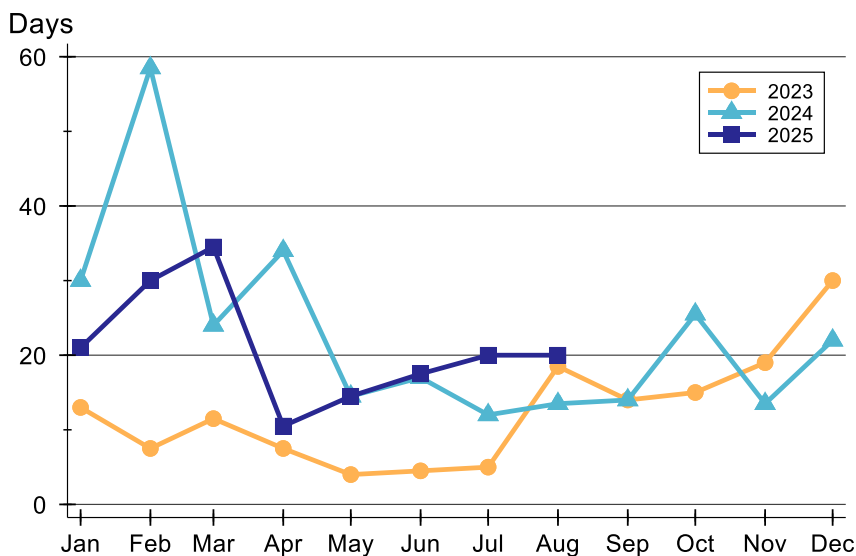
North Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	26	45	38
February	33	60	71
March	28	52	63
April	45	66	42
May	18	67	48
June	15	40	46
July	17	55	49
August	31	36	37
September	30	36	
October	39	35	
November	30	23	
December	35	51	

Median DOM



Month	2023	2024	2025
January	13	30	21
February	8	59	30
March	12	24	35
April	8	34	11
May	4	15	15
June	5	17	18
July	5	12	20
August	19	14	20
September	14	14	
October	15	26	
November	19	14	
December	30	22	



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South Region Housing Report



Market Overview

South Region Home Sales Fell in August

Total home sales in South Region fell last month to 32 units, compared to 33 units in August 2024. Total sales volume was \$5.9 million, down from a year earlier.

The median sale price in August was \$170,965, up from \$169,000 a year earlier. Homes that sold in August were typically on the market for 8 days and sold for 97.7% of their list prices.

South Region Active Listings Up at End of August

The total number of active listings in South Region at the end of August was 96 units, up from 51 at the same point in 2024. This represents a 3.3 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$164,616.

During August, a total of 31 contracts were written down from 34 in August 2024. At the end of the month, there were 37 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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South Region Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		32 -3.0%	33 13.8%	29 -9.4%	234 6.8%	219 -12.4%	250 -15.5%
Active Listings Change from prior year		96 88.2%	51 37.8%	37 15.6%	N/A	N/A	N/A
Months' Supply Change from prior year		3.3 83.3%	1.8 63.6%	1.1 37.5%	N/A	N/A	N/A
New Listings Change from prior year		39 -15.2%	46 17.9%	39 -4.9%	361 23.2%	293 -5.2%	309 -13.0%
Contracts Written Change from prior year		31 -8.8%	34 -5.6%	36 -23.4%	258 8.9%	237 -11.9%	269 -15.7%
Pending Contracts Change from prior year		37 -5.1%	39 5.4%	37 -43.9%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		5,933 -20.1%	7,429 24.5%	5,967 7.8%	49,698 21.0%	41,088 -16.2%	49,030 -3.4%
Average	Sale Price Change from prior year	185,422 -17.6%	225,108 9.4%	205,776 19.0%	212,384 13.2%	187,616 -4.3%	196,121 14.4%
	List Price of Actives Change from prior year	206,484 3.6%	199,405 -21.6%	254,205 18.6%	N/A	N/A	N/A
	Days on Market Change from prior year	30 42.9%	21 0.0%	21 23.5%	39 69.6%	23 9.5%	21 16.7%
	Percent of List Change from prior year	97.3% 1.2%	96.1% 0.3%	95.8% -1.2%	96.7% 0.0%	96.7% -1.0%	97.7% 1.1%
	Percent of Original Change from prior year	94.4% -0.3%	94.7% 0.4%	94.3% -1.6%	94.1% -1.7%	95.7% -0.4%	96.1% 0.8%
Median	Sale Price Change from prior year	170,965 1.2%	169,000 30.0%	130,000 -20.9%	180,000 5.9%	170,000 3.3%	164,500 20.5%
	List Price of Actives Change from prior year	164,617 4.9%	156,900 -19.7%	195,500 10.8%	N/A	N/A	N/A
	Days on Market Change from prior year	9 80.0%	5 -54.5%	11 175.0%	10 66.7%	6 0.0%	6 0.0%
	Percent of List Change from prior year	97.7% -0.2%	97.9% 0.8%	97.1% -2.7%	98.2% -1.8%	100.0% 0.9%	99.1% -0.1%
	Percent of Original Change from prior year	96.8% 0.9%	95.9% 1.3%	94.7% -4.1%	96.8% -1.9%	98.7% 0.3%	98.4% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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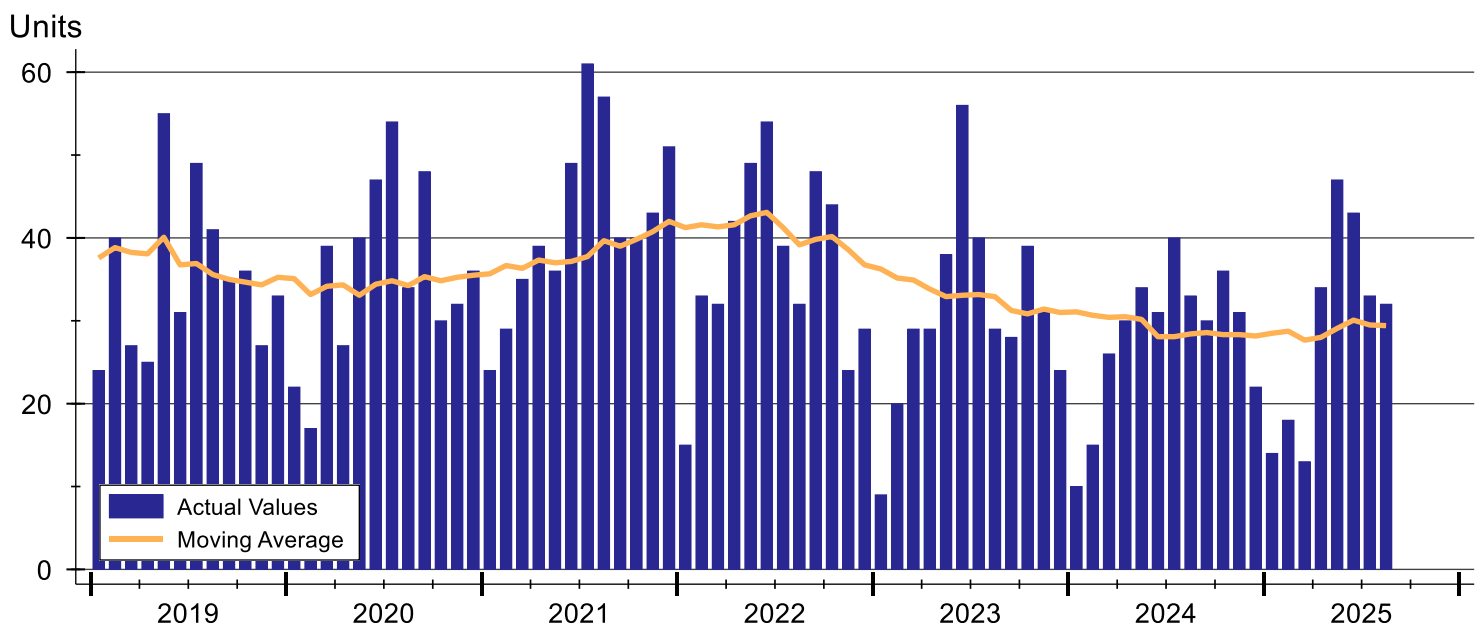
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		August 2024			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Closed Listings		32	33	-3.0%	234	219	6.8%
Volume (1,000s)		5,933	7,429	-20.1%	49,698	41,088	21.0%
Months' Supply		3.3	1.8	83.3%	N/A	N/A	N/A
Average	Sale Price	185,422	225,108	-17.6%	212,384	187,616	13.2%
	Days on Market	30	21	42.9%	39	23	69.6%
	Percent of List	97.3%	96.1%	1.2%	96.7%	96.7%	0.0%
	Percent of Original	94.4%	94.7%	-0.3%	94.1%	95.7%	-1.7%
Median	Sale Price	170,965	169,000	1.2%	180,000	170,000	5.9%
	Days on Market	9	5	80.0%	10	6	66.7%
	Percent of List	97.7%	97.9%	-0.2%	98.2%	100.0%	-1.8%
	Percent of Original	96.8%	95.9%	0.9%	96.8%	98.7%	-1.9%

A total of 32 homes sold in South Region in August, down from 33 units in August 2024. Total sales volume fell to \$5.9 million compared to \$7.4 million in the previous year.

The median sales price in August was \$170,965, up 1.2% compared to the prior year. Median days on market was 8 days, down from 9 days in July, but up from 5 in August 2024.

History of Closed Listings





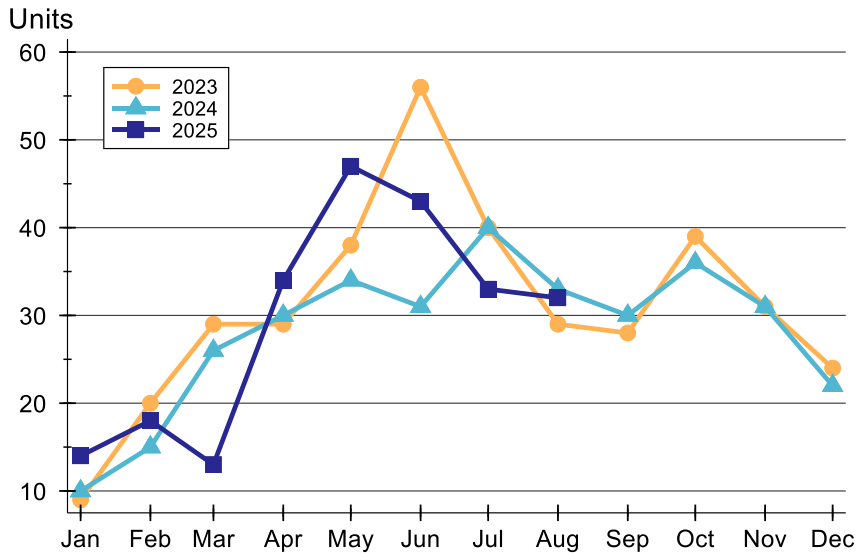
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South Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	9	10	14
February	20	15	18
March	29	26	13
April	29	30	34
May	38	34	47
June	56	31	43
July	40	40	33
August	29	33	32
September	28	30	
October	39	36	
November	31	31	
December	24	22	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	4.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.3%	1.5	34,450	34,450	16	16	103.5%	103.5%	95.4%	95.4%
\$50,000-\$99,999	1	3.1%	2.8	57,000	57,000	47	47	79.7%	79.7%	71.7%	71.7%
\$100,000-\$124,999	4	12.5%	6.8	108,375	107,250	28	12	92.5%	91.1%	89.7%	90.6%
\$125,000-\$149,999	4	12.5%	4.1	134,125	131,500	32	24	94.5%	94.6%	90.1%	89.6%
\$150,000-\$174,999	5	15.6%	2.7	158,366	159,900	43	50	98.0%	100.0%	95.7%	95.7%
\$175,000-\$199,999	5	15.6%	2.4	182,300	183,000	25	5	99.2%	98.9%	96.4%	98.9%
\$200,000-\$249,999	5	15.6%	3.4	210,000	205,000	48	9	96.5%	97.6%	93.6%	95.5%
\$250,000-\$299,999	2	6.3%	2.3	268,500	268,500	7	7	107.0%	107.0%	107.0%	107.0%
\$300,000-\$399,999	3	9.4%	3.1	307,423	307,269	17	8	100.4%	100.0%	100.4%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.1%	8.0	625,000	625,000	2	2	96.2%	96.2%	96.2%	96.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



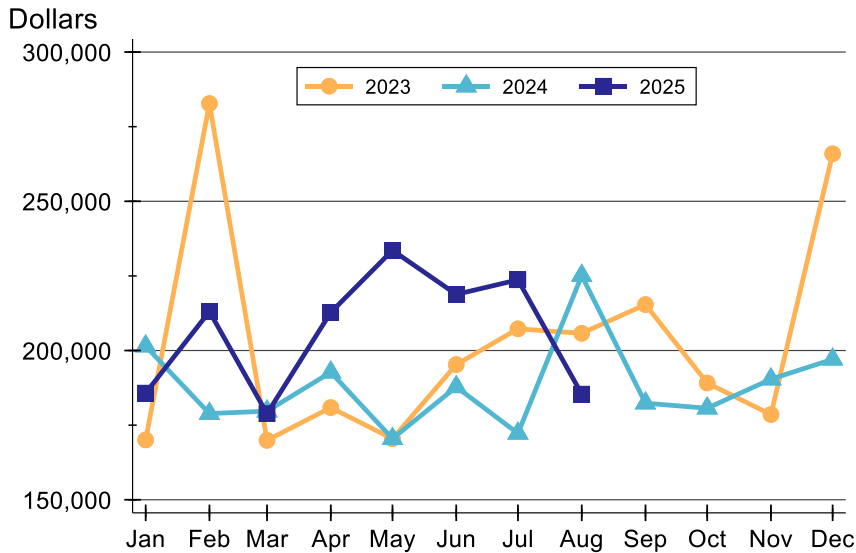
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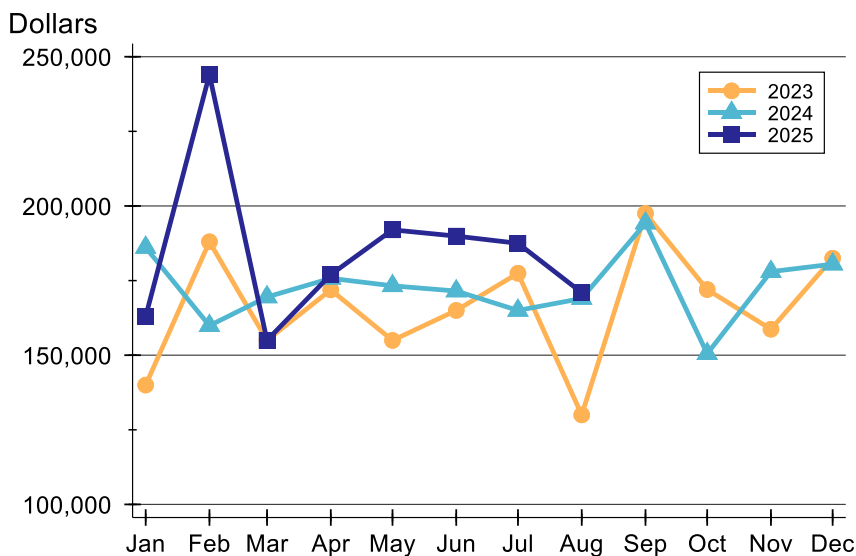
South Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	170,056	201,460	185,765
February	282,750	178,884	213,072
March	169,907	179,681	178,838
April	180,879	192,720	212,770
May	170,446	170,474	233,582
June	195,293	187,827	218,816
July	207,278	172,238	223,690
August	205,776	225,108	185,422
September	215,396	182,362	
October	189,132	180,669	
November	178,562	190,400	
December	265,929	197,068	

Median Price



Month	2023	2024	2025
January	140,000	186,100	162,979
February	188,000	159,900	244,000
March	155,000	169,500	155,000
April	171,900	175,750	177,000
May	154,950	173,250	192,000
June	165,000	171,500	189,900
July	177,450	165,000	187,500
August	130,000	169,000	170,965
September	197,500	194,250	
October	172,000	150,500	
November	158,700	178,000	
December	182,500	180,500	



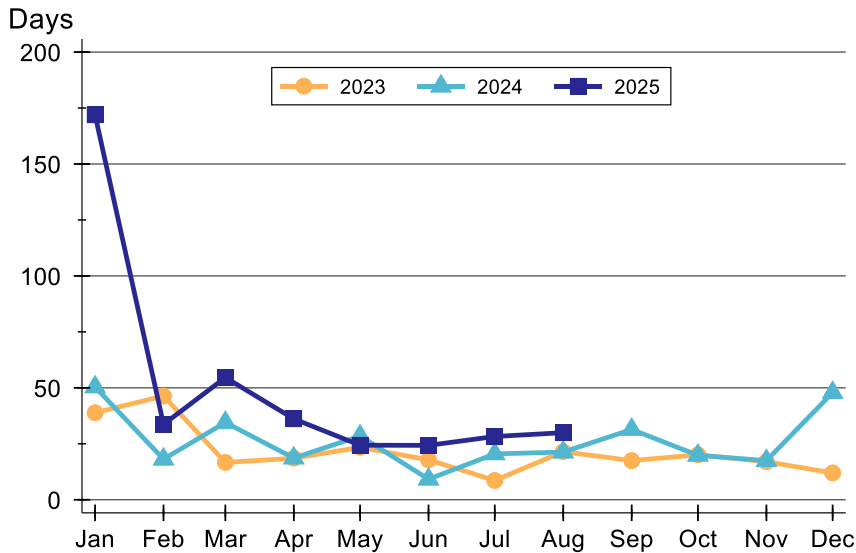
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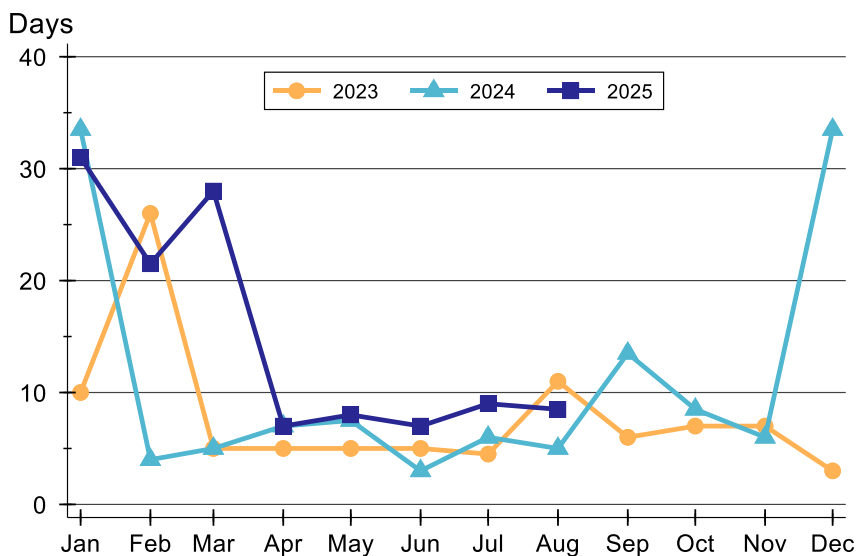
South Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	39	50	172
February	46	18	34
March	17	35	55
April	19	19	36
May	23	29	24
June	18	9	24
July	9	21	28
August	21	21	30
September	18	31	
October	20	20	
November	17	17	
December	12	48	

Median DOM



Month	2023	2024	2025
January	10	34	31
February	26	4	22
March	5	5	28
April	5	7	7
May	5	8	8
June	5	3	7
July	5	6	9
August	11	5	9
September	6	14	
October	7	9	
November	7	6	
December	3	34	



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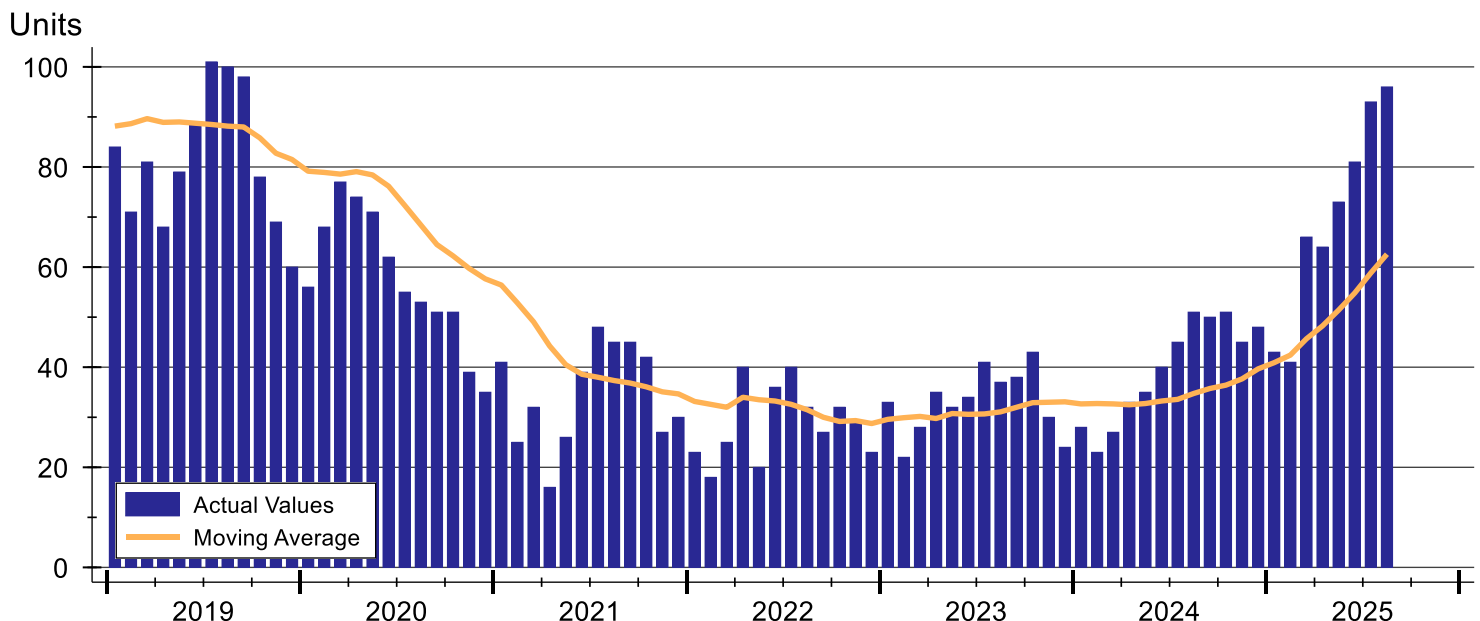
South Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of August 2024	Change
Active Listings		96	51	88.2%
Volume (1,000s)		19,822	10,170	94.9%
Months' Supply		3.3	1.8	83.3%
Average	List Price	206,484	199,405	3.6%
	Days on Market	56	58	-3.4%
	Percent of Original	95.0%	96.7%	-1.8%
Median	List Price	164,617	156,900	4.9%
	Days on Market	34	29	17.2%
	Percent of Original	98.1%	100.0%	-1.9%

A total of 96 homes were available for sale in South Region at the end of August. This represents a 3.3 months' supply of active listings.

The median list price of homes on the market at the end of August was \$164,616, up 4.9% from 2024. The typical time on market for active listings was 34 days, up from 29 days a year earlier.

History of Active Listings





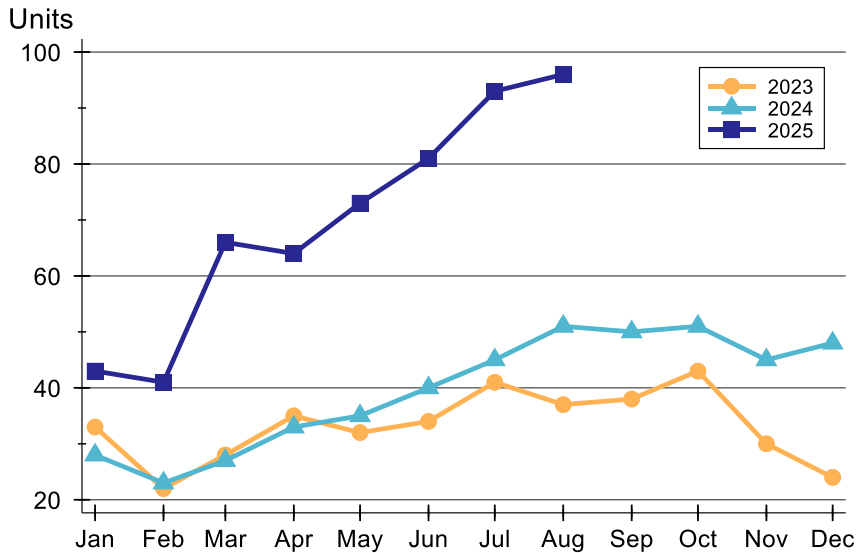
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South Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	33	28	43
February	22	23	41
March	28	27	66
April	35	33	64
May	32	35	73
June	34	40	81
July	41	45	93
August	37	51	96
September	38	50	
October	43	51	
November	30	45	
December	24	48	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	2.1%	4.8	9,425	9,425	19	19	90.9%	90.9%
\$25,000-\$49,999	2	2.1%	1.5	35,000	35,000	295	295	100.0%	100.0%
\$50,000-\$99,999	11	11.5%	2.8	82,926	88,900	47	50	90.4%	89.0%
\$100,000-\$124,999	13	13.5%	6.8	111,615	112,500	59	40	93.1%	95.6%
\$125,000-\$149,999	13	13.5%	4.1	141,538	139,900	34	15	97.7%	100.0%
\$150,000-\$174,999	9	9.4%	2.7	161,381	159,900	93	61	95.3%	94.5%
\$175,000-\$199,999	8	8.3%	2.4	188,156	184,900	41	24	98.4%	100.0%
\$200,000-\$249,999	14	14.6%	3.4	232,636	234,200	43	16	94.9%	99.8%
\$250,000-\$299,999	8	8.3%	2.3	265,850	262,250	40	32	97.6%	98.5%
\$300,000-\$399,999	8	8.3%	3.1	359,525	359,700	63	68	94.7%	95.6%
\$400,000-\$499,999	4	4.2%	N/A	462,225	467,450	31	29	92.8%	98.3%
\$500,000-\$749,999	4	4.2%	8.0	615,975	610,000	72	30	96.2%	96.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



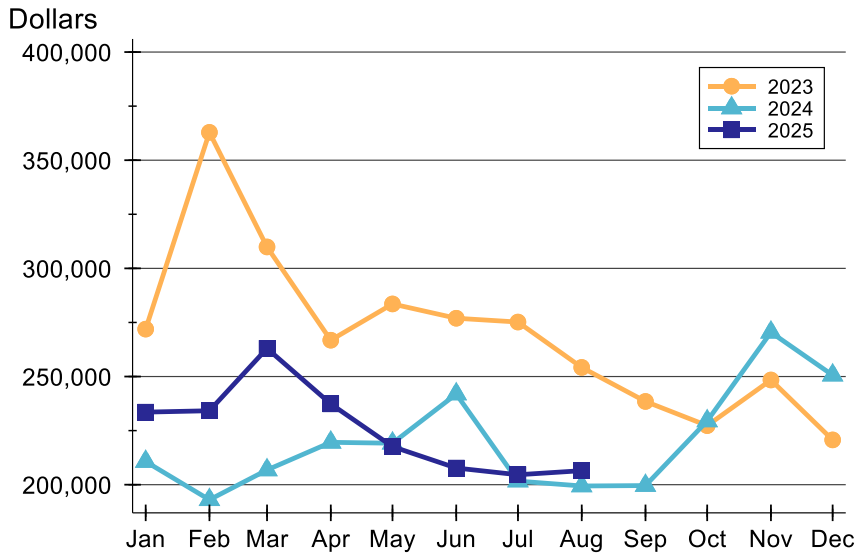
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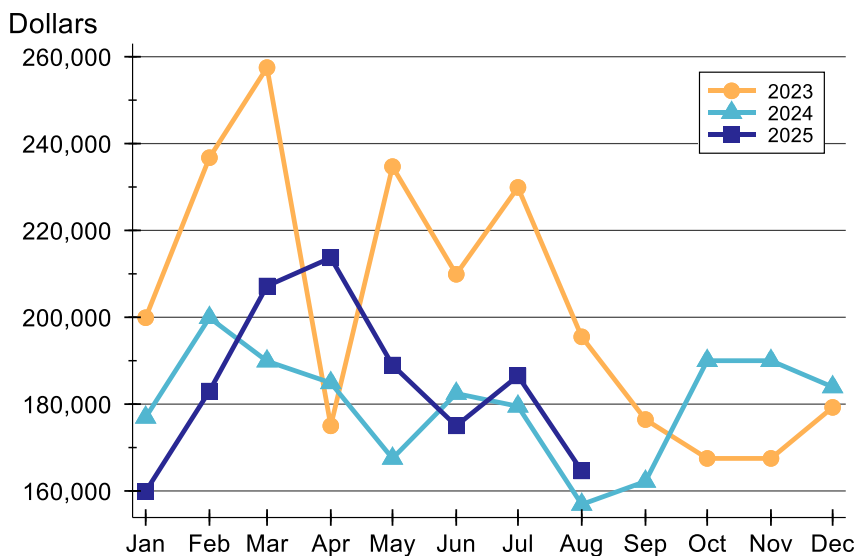
South Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	271,926	210,704	233,546
February	362,877	193,028	234,185
March	309,907	206,807	262,997
April	266,806	219,577	237,344
May	283,563	219,176	217,608
June	276,956	241,898	207,711
July	275,188	201,665	204,598
August	254,205	199,405	206,484
September	238,491	199,601	
October	227,314	229,471	
November	248,407	270,451	
December	220,708	250,621	

Median Price



Month	2023	2024	2025
January	199,900	176,950	159,900
February	236,750	199,900	183,000
March	257,500	189,900	207,200
April	175,000	184,900	213,700
May	234,700	167,500	189,000
June	209,900	182,450	175,000
July	229,900	179,500	186,500
August	195,500	156,900	164,617
September	176,450	162,200	
October	167,500	190,000	
November	167,500	190,000	
December	179,250	183,950	



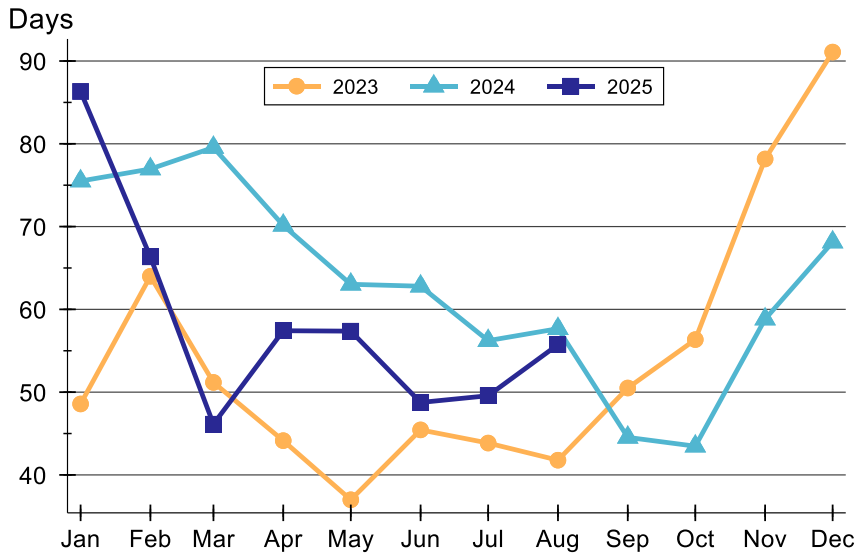
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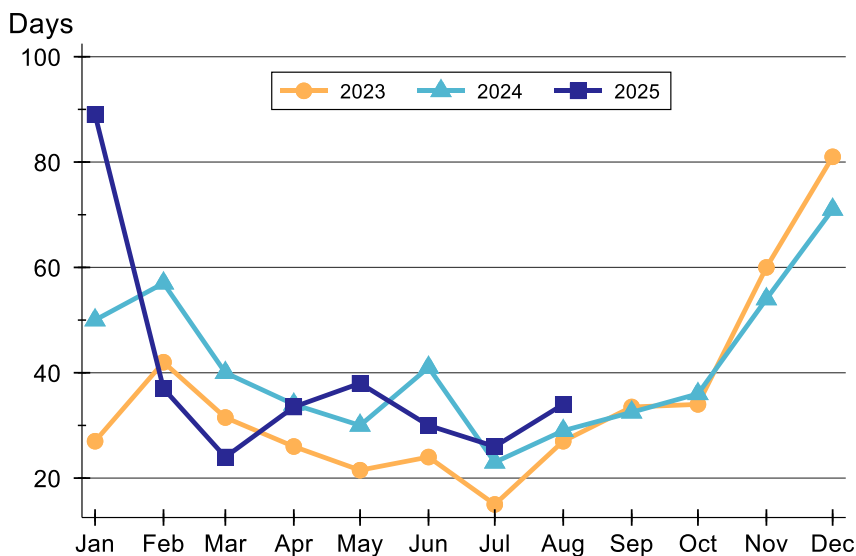
South Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	49	76	86
February	64	77	66
March	51	80	46
April	44	70	57
May	37	63	57
June	45	63	49
July	44	56	50
August	42	58	56
September	51	45	
October	56	43	
November	78	59	
December	91	68	

Median DOM



Month	2023	2024	2025
January	27	50	89
February	42	57	37
March	32	40	24
April	26	34	34
May	22	30	38
June	24	41	30
July	15	23	26
August	27	29	34
September	34	33	
October	34	36	
November	60	54	
December	81	71	



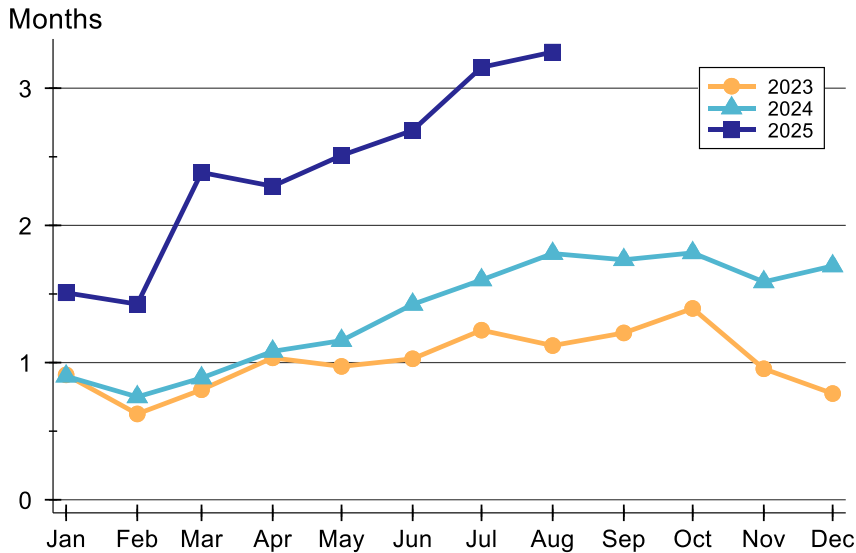
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Sunflower MLS Statistics



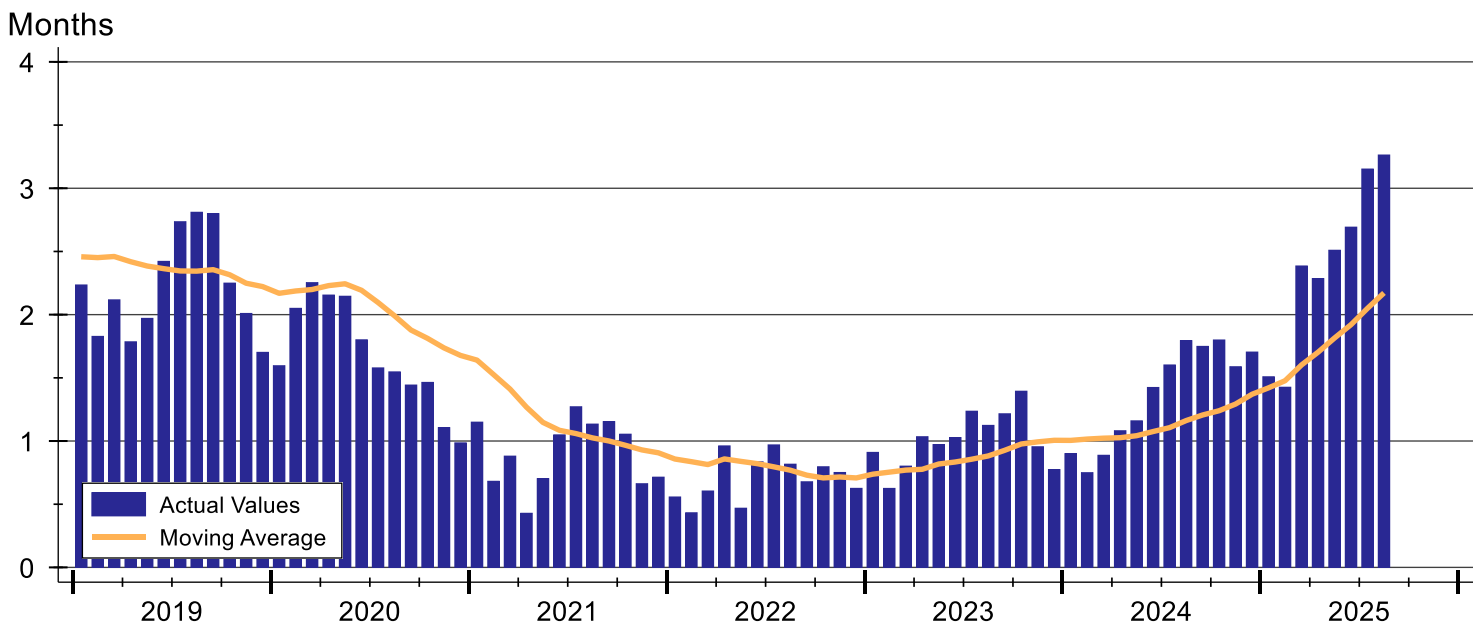
South Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.9	0.9	1.5
February	0.6	0.8	1.4
March	0.8	0.9	2.4
April	1.0	1.1	2.3
May	1.0	1.2	2.5
June	1.0	1.4	2.7
July	1.2	1.6	3.2
August	1.1	1.8	3.3
September	1.2	1.7	
October	1.4	1.8	
November	1.0	1.6	
December	0.8	1.7	

History of Month's Supply





**August
2025**

Sunflower MLS Statistics



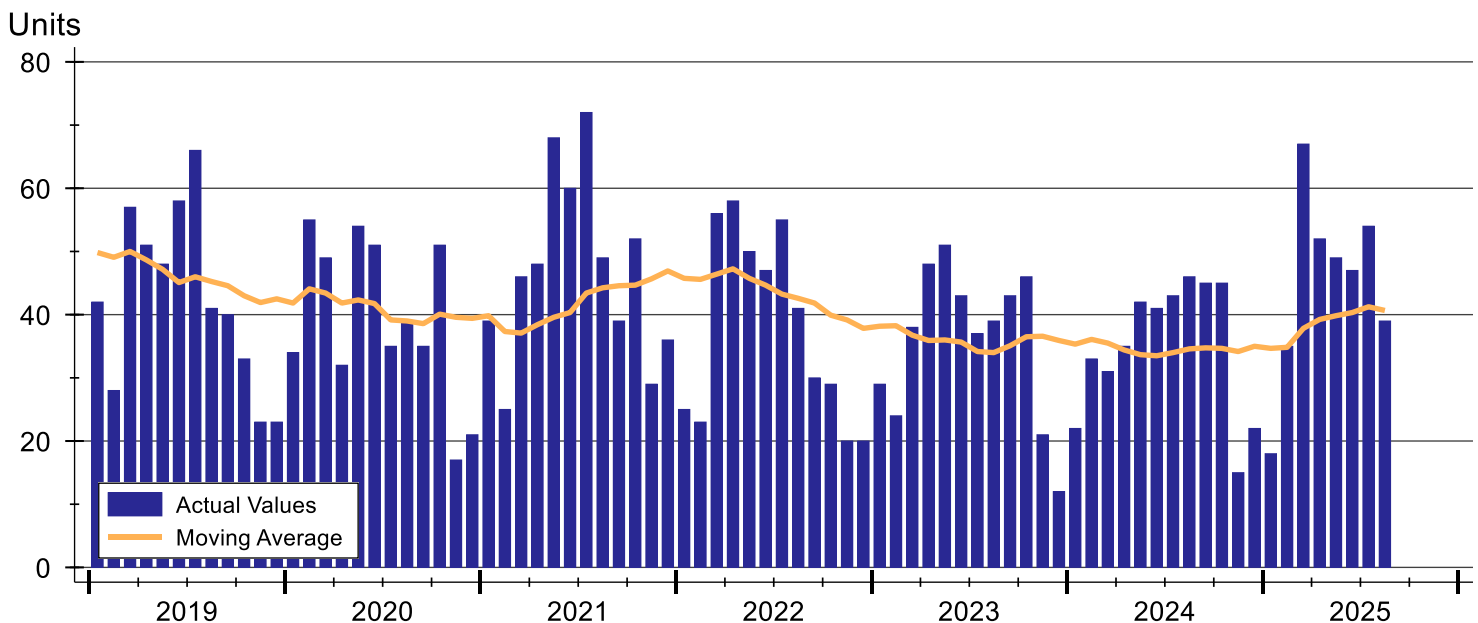
South Region New Listings Analysis

Summary Statistics for New Listings		2025	August 2024	Change
Current Month	New Listings	39	46	-15.2%
	Volume (1,000s)	8,178	8,638	-5.3%
	Average List Price	209,697	187,778	11.7%
	Median List Price	175,900	156,000	12.8%
Year-to-Date	New Listings	361	293	23.2%
	Volume (1,000s)	76,196	57,246	33.1%
	Average List Price	211,068	195,378	8.0%
	Median List Price	185,000	169,900	8.9%

A total of 39 new listings were added in South Region during August, down 15.2% from the same month in 2024. Year-to-date South Region has seen 361 new listings.

The median list price of these homes was \$175,900 up from \$156,000 in 2024.

History of New Listings





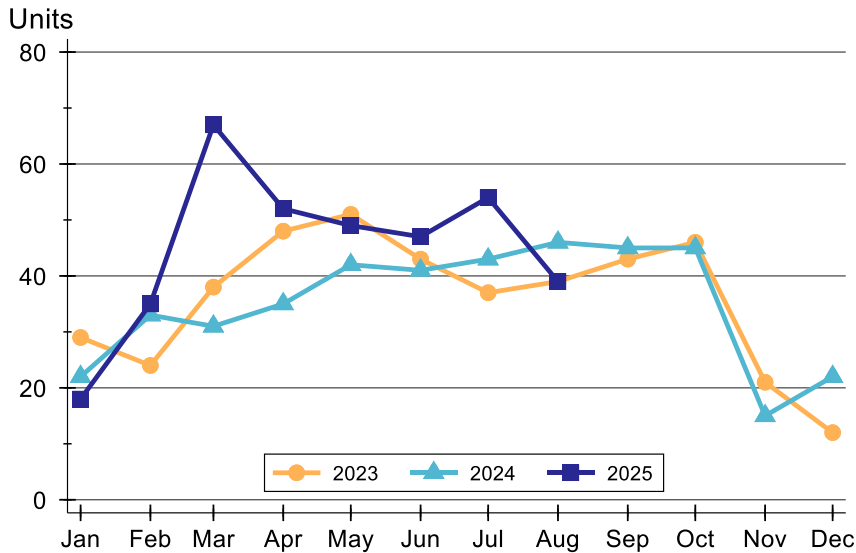
**August
2025**

Sunflower MLS Statistics



South Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	29	22	18
February	24	33	35
March	38	31	67
April	48	35	52
May	51	42	49
June	43	41	47
July	37	43	54
August	39	46	39
September	43	45	
October	46	45	
November	21	15	
December	12	22	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.1%	40,000	40,000	11	11	76.2%	76.2%
\$50,000-\$99,999	3	7.7%	73,267	69,900	6	5	100.0%	100.0%
\$100,000-\$124,999	3	7.7%	121,433	119,900	16	17	90.6%	96.2%
\$125,000-\$149,999	6	15.4%	141,583	139,950	12	10	99.4%	100.0%
\$150,000-\$174,999	5	12.8%	160,780	158,000	12	12	100.0%	100.0%
\$175,000-\$199,999	4	10.3%	185,550	184,400	20	18	99.6%	99.7%
\$200,000-\$249,999	5	12.8%	233,380	239,900	9	5	99.9%	100.0%
\$250,000-\$299,999	6	15.4%	274,117	273,450	5	6	99.7%	100.0%
\$300,000-\$399,999	2	5.1%	339,450	339,450	5	5	100.0%	100.0%
\$400,000-\$499,999	1	2.6%	489,000	489,000	7	7	100.0%	100.0%
\$500,000-\$749,999	2	5.1%	569,500	569,500	14	14	99.5%	99.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



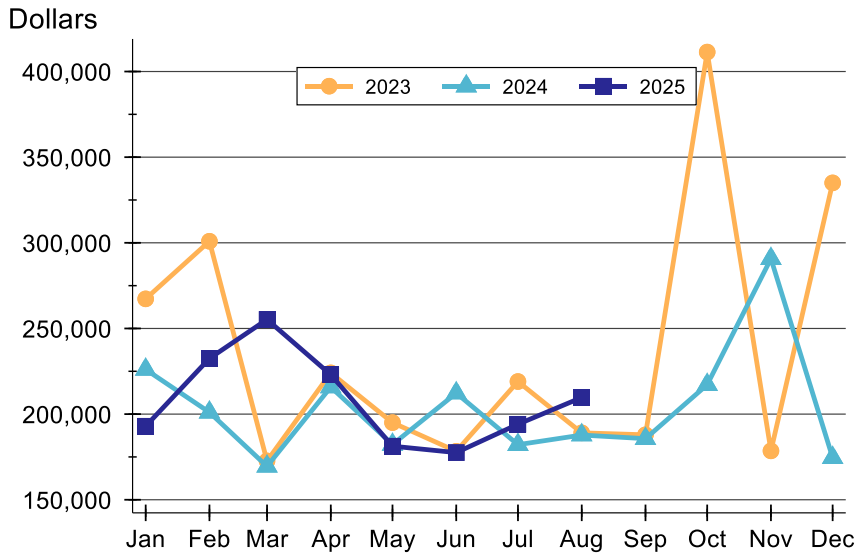
**August
2025**

Sunflower MLS Statistics



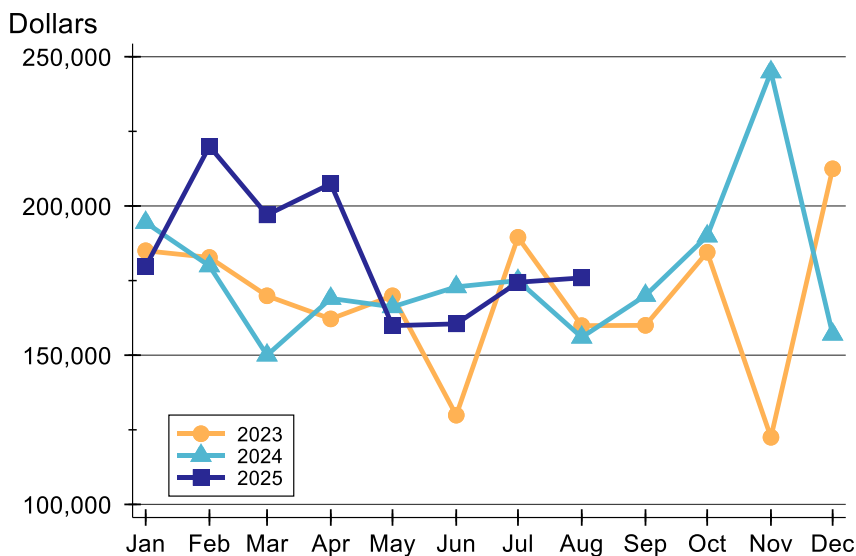
South Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	267,281	226,082	192,956
February	300,921	201,052	232,493
March	172,682	169,521	255,260
April	224,065	215,821	222,990
May	195,047	182,243	181,294
June	178,316	212,281	177,542
July	219,032	182,160	194,094
August	189,077	187,778	209,697
September	187,929	185,678	
October	411,362	217,193	
November	178,557	290,733	
December	335,000	174,561	

Median Price



Month	2023	2024	2025
January	185,000	194,450	179,700
February	182,750	179,900	220,000
March	169,900	150,000	197,000
April	162,150	169,000	207,450
May	169,900	166,200	159,900
June	129,900	172,900	160,500
July	189,500	175,000	174,450
August	159,900	156,000	175,900
September	160,000	170,000	
October	184,500	189,900	
November	122,500	244,900	
December	212,450	157,000	



**August
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Sunflower MLS Statistics



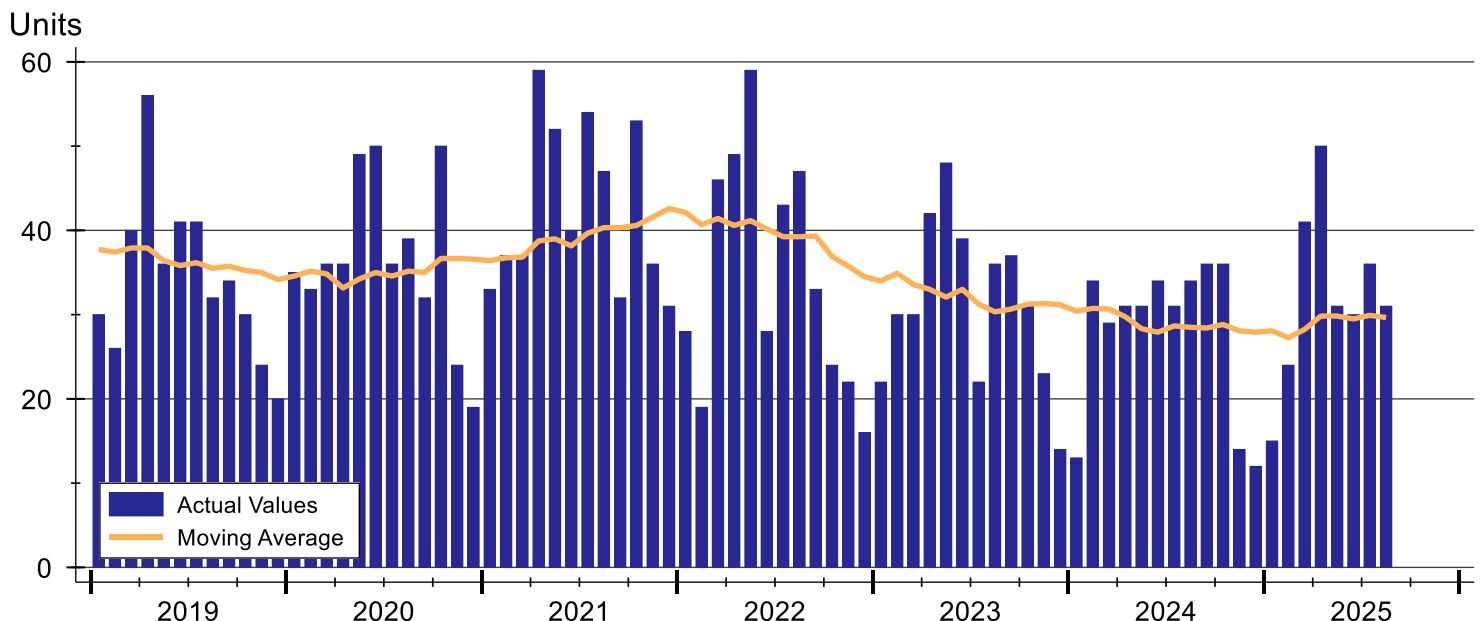
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2025	August 2024	Change	2025	Year-to-Date 2024	Change
Contracts Written		31	34	-8.8%	258	237	8.9%
Volume (1,000s)		5,558	6,325	-12.1%	56,294	48,955	15.0%
Average	Sale Price	179,294	186,032	-3.6%	218,194	206,562	5.6%
	Days on Market	43	21	104.8%	33	23	43.5%
	Percent of Original	92.9%	93.1%	-0.2%	94.2%	95.5%	-1.4%
Median	Sale Price	189,000	184,750	2.3%	188,500	174,900	7.8%
	Days on Market	19	12	58.3%	10	6	66.7%
	Percent of Original	96.2%	97.2%	-1.0%	97.0%	98.4%	-1.4%

A total of 31 contracts for sale were written in South Region during the month of August, down from 34 in 2024. The median list price of these homes was \$189,000, up from \$184,750 the prior year.

Half of the homes that went under contract in August were on the market less than 19 days, compared to 12 days in August 2024.

History of Contracts Written





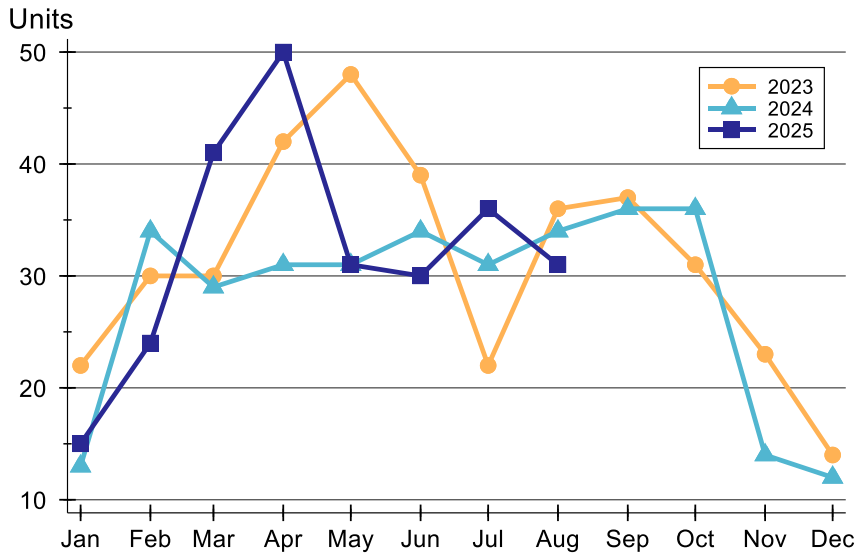
**August
2025**

Sunflower MLS Statistics



South Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	22	13	15
February	30	34	24
March	30	29	41
April	42	31	50
May	48	31	31
June	39	34	30
July	22	31	36
August	36	34	31
September	37	36	
October	31	36	
November	23	14	
December	14	12	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	19.4%	39,983	40,500	27	24	82.7%	77.5%
\$50,000-\$99,999	1	3.2%	80,500	80,500	324	324	74.5%	74.5%
\$100,000-\$124,999	3	9.7%	119,767	119,500	12	10	90.6%	96.2%
\$125,000-\$149,999	2	6.5%	145,750	145,750	64	64	93.7%	93.7%
\$150,000-\$174,999	2	6.5%	163,000	163,000	3	3	106.3%	106.3%
\$175,000-\$199,999	2	6.5%	184,450	184,450	27	27	93.4%	93.4%
\$200,000-\$249,999	7	22.6%	229,643	227,900	66	37	94.1%	96.2%
\$250,000-\$299,999	6	19.4%	267,683	267,400	12	6	98.9%	100.0%
\$300,000-\$399,999	2	6.5%	339,200	339,200	46	46	98.4%	98.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



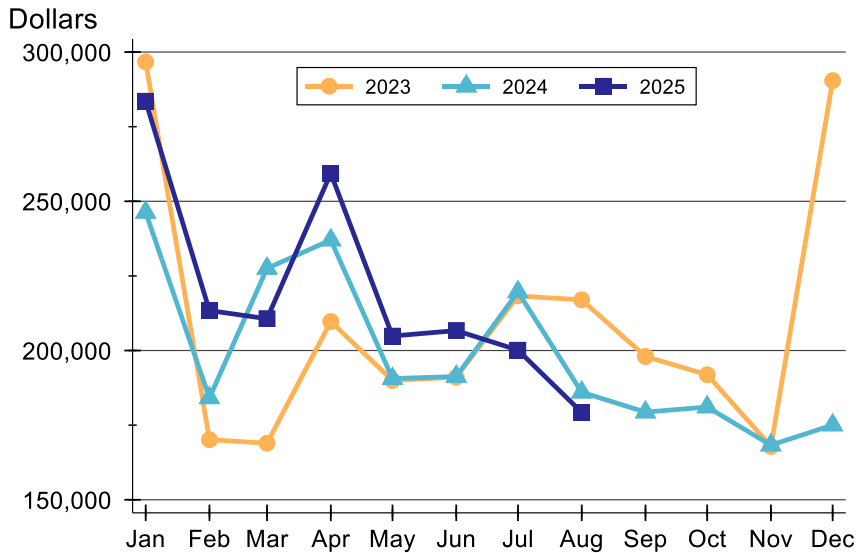
**August
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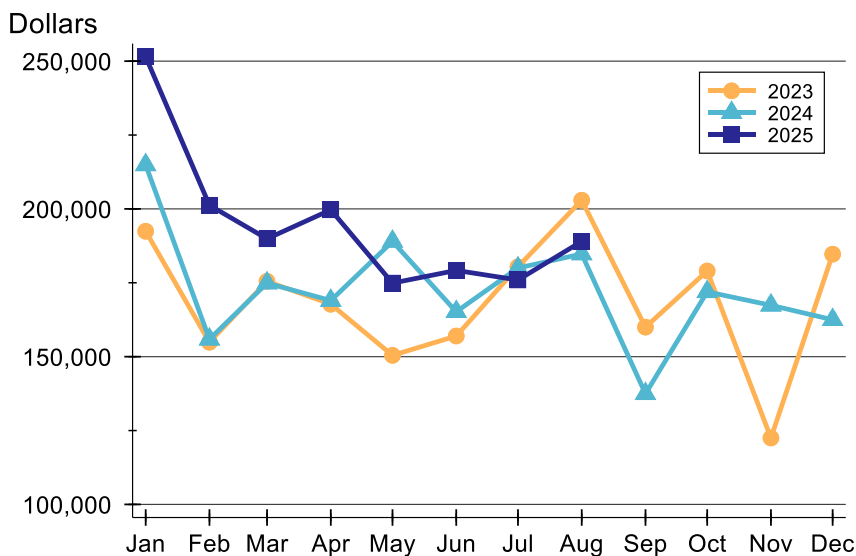
South Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	296,727	246,292	283,567
February	170,138	184,135	213,392
March	168,947	227,514	210,658
April	209,726	237,018	259,354
May	189,956	190,606	204,870
June	191,059	191,299	206,679
July	218,305	219,655	200,142
August	216,978	186,032	179,294
September	198,022	179,369	
October	191,890	181,078	
November	167,896	168,307	
December	290,429	175,033	

Median Price



Month	2023	2024	2025
January	192,450	214,900	251,500
February	154,900	155,900	201,250
March	175,500	174,900	189,900
April	167,750	169,000	199,700
May	150,450	189,000	174,900
June	157,000	165,200	179,200
July	180,400	180,000	175,950
August	202,950	184,750	189,000
September	160,000	137,450	
October	179,000	171,950	
November	122,500	167,400	
December	184,700	162,500	



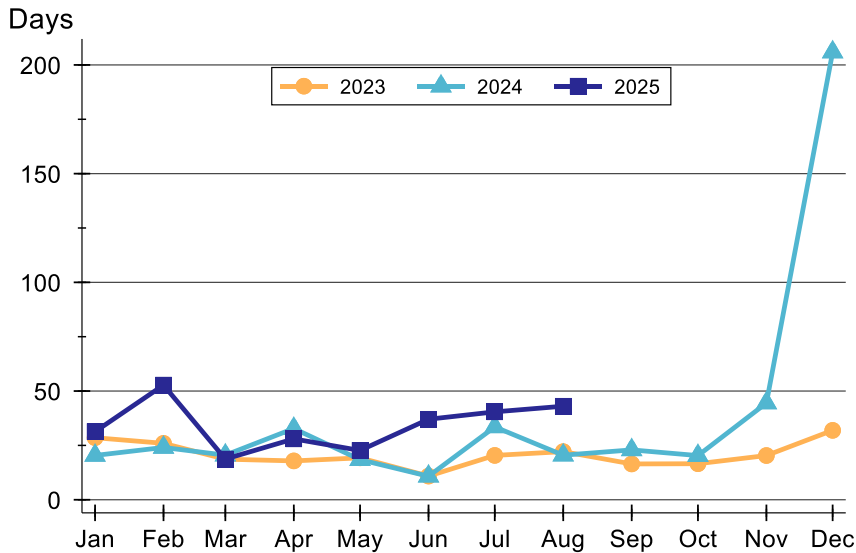
**August
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Sunflower MLS Statistics



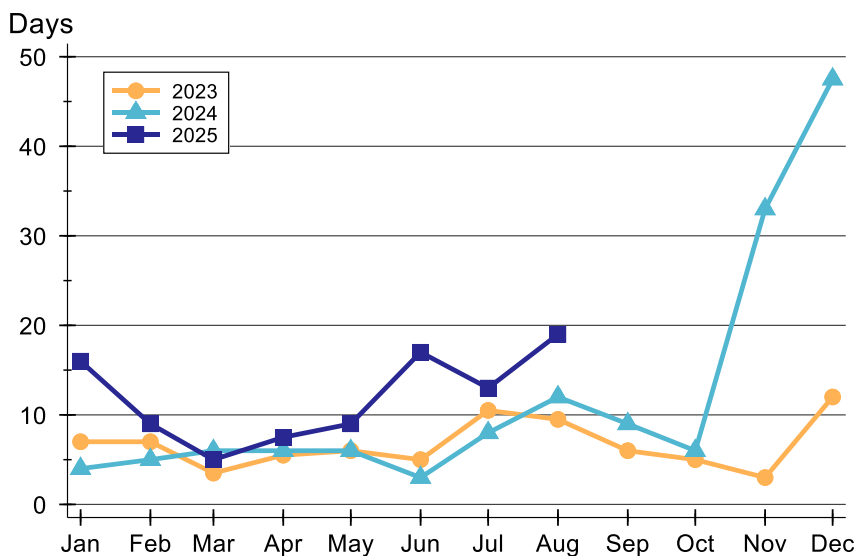
South Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	29	20	31
February	26	24	53
March	19	21	19
April	18	33	28
May	19	18	23
June	11	11	37
July	20	34	40
August	22	21	43
September	16	23	
October	17	20	
November	20	45	
December	32	206	

Median DOM



Month	2023	2024	2025
January	7	4	16
February	7	5	9
March	4	6	5
April	6	6	8
May	6	6	9
June	5	3	17
July	11	8	13
August	10	12	19
September	6	9	
October	5	6	
November	3	33	
December	12	48	



**August
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Sunflower MLS Statistics



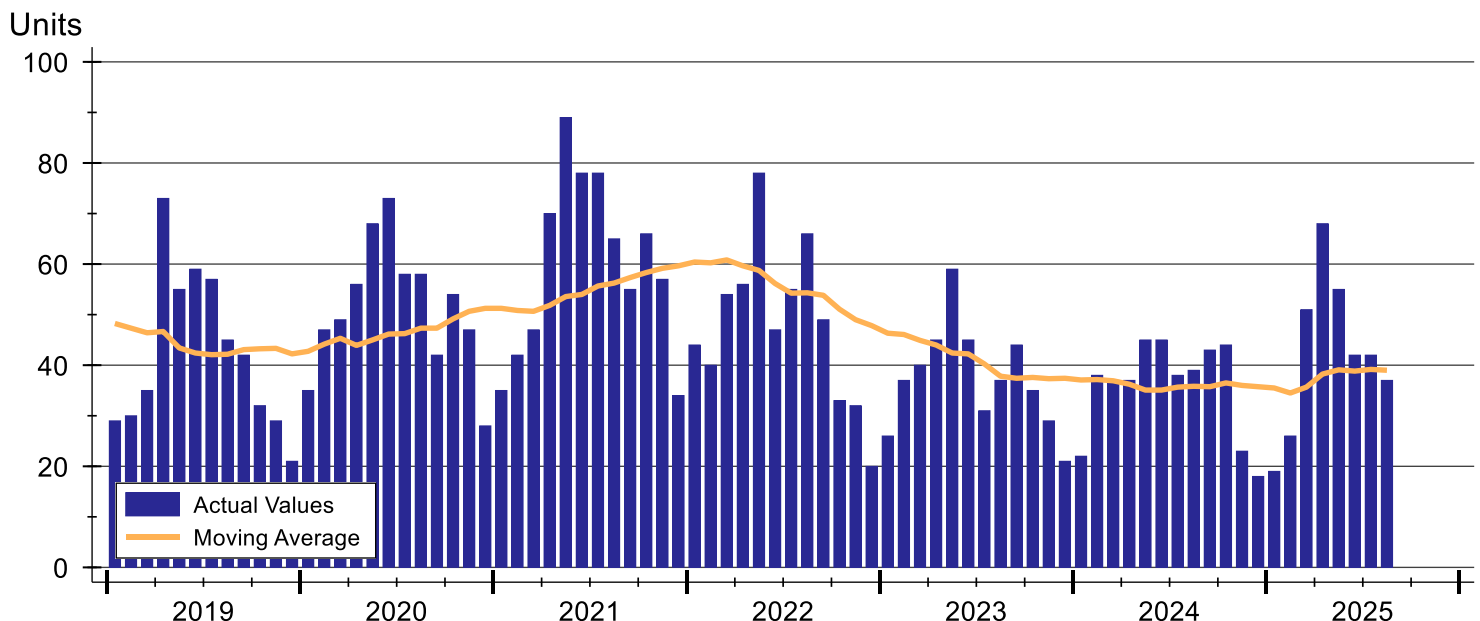
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of August 2024	Change
Pending Contracts		37	39	-5.1%
Volume (1,000s)		7,168	8,312	-13.8%
Average	List Price	193,724	213,126	-9.1%
	Days on Market	51	28	82.1%
	Percent of Original	95.2%	96.4%	-1.2%
Median	List Price	189,000	199,900	-5.5%
	Days on Market	35	8	337.5%
	Percent of Original	97.4%	100.0%	-2.6%

A total of 37 listings in South Region had contracts pending at the end of August, down from 39 contracts pending at the end of August 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





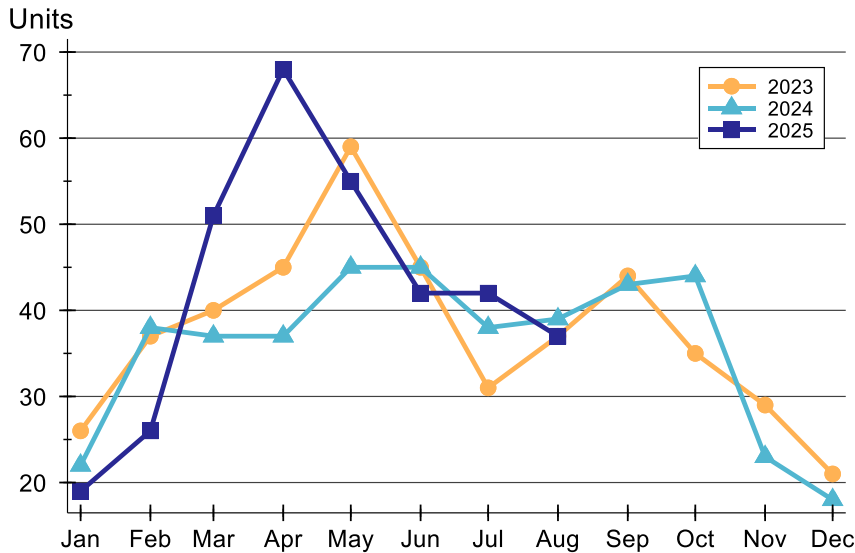
**August
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Sunflower MLS Statistics



South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	26	22	19
February	37	38	26
March	40	37	51
April	45	37	68
May	59	45	55
June	45	45	42
July	31	38	42
August	37	39	37
September	44	43	
October	35	44	
November	29	23	
December	21	18	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	13.5%	40,180	40,000	28	19	93.7%	100.0%
\$50,000-\$99,999	2	5.4%	84,750	84,750	164	164	87.3%	87.3%
\$100,000-\$124,999	2	5.4%	119,900	119,900	10	10	98.1%	98.1%
\$125,000-\$149,999	4	10.8%	142,825	145,750	98	107	90.8%	91.2%
\$150,000-\$174,999	4	10.8%	164,250	164,000	76	68	96.0%	95.5%
\$175,000-\$199,999	2	5.4%	184,450	184,450	27	27	95.8%	95.8%
\$200,000-\$249,999	7	18.9%	236,714	239,900	60	37	95.1%	96.2%
\$250,000-\$299,999	7	18.9%	265,157	264,900	12	8	99.0%	100.0%
\$300,000-\$399,999	3	8.1%	332,767	329,900	32	4	98.9%	100.0%
\$400,000-\$499,999	1	2.7%	449,000	449,000	41	41	90.0%	90.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



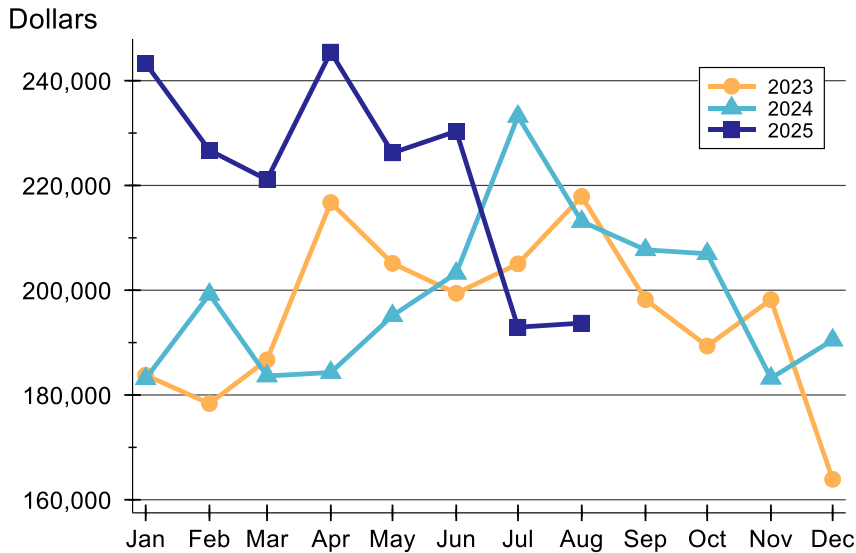
**August
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Sunflower MLS Statistics



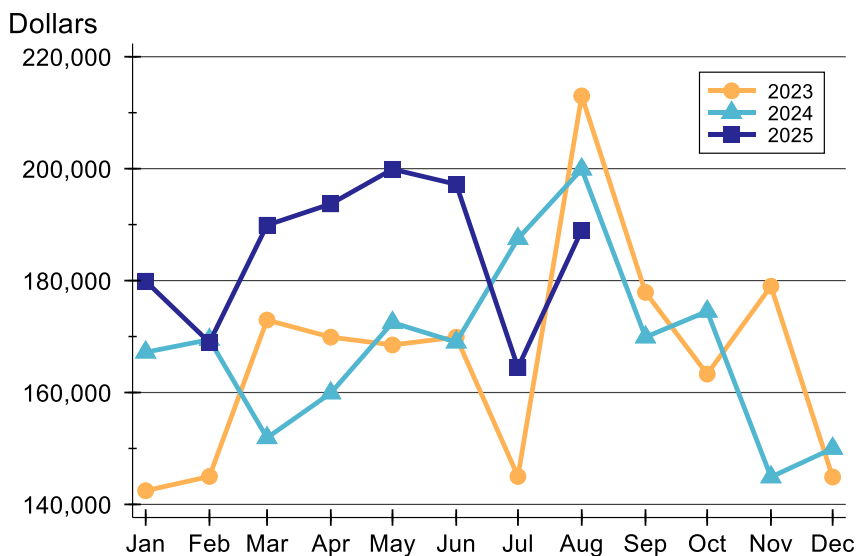
South Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	183,785	183,114	243,305
February	178,362	199,218	226,715
March	186,702	183,632	221,097
April	216,731	184,293	245,463
May	205,136	195,138	226,216
June	199,416	203,234	230,346
July	205,029	233,192	192,943
August	217,905	213,126	193,724
September	198,211	207,723	
October	189,350	206,968	
November	198,207	183,204	
December	163,905	190,483	

Median Price



Month	2023	2024	2025
January	142,450	167,200	179,900
February	145,000	169,450	168,950
March	172,950	151,900	189,900
April	169,900	159,900	193,700
May	168,500	172,500	199,900
June	169,900	169,000	197,200
July	145,000	187,500	164,450
August	213,000	199,900	189,000
September	177,900	169,900	
October	163,300	174,500	
November	179,000	144,900	
December	144,900	150,000	



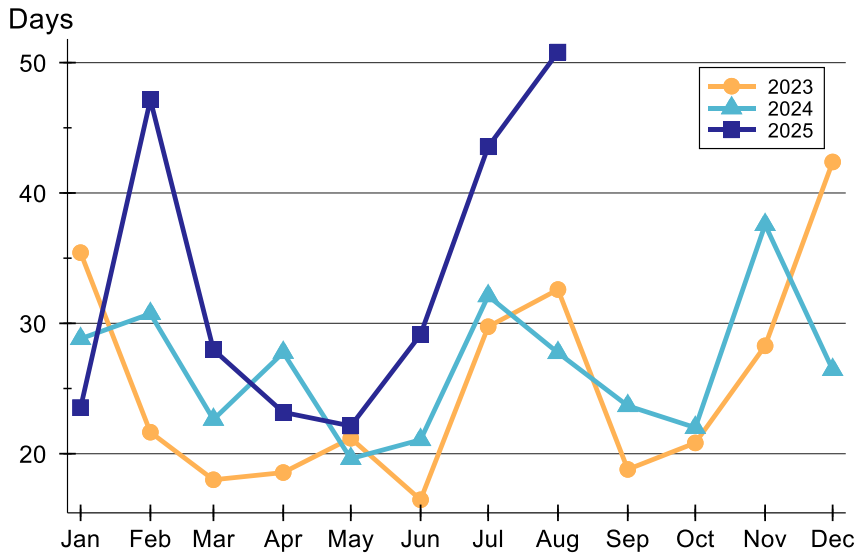
**August
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Sunflower MLS Statistics



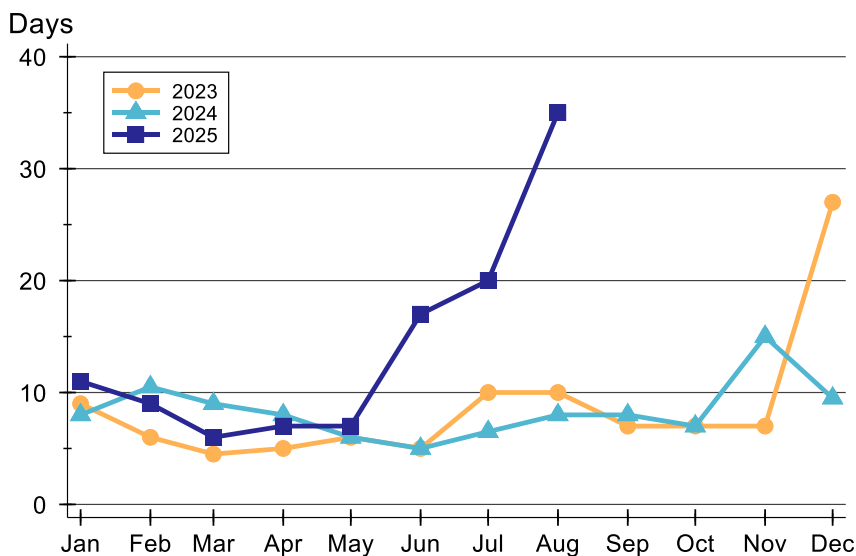
South Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	29	24
February	22	31	47
March	18	23	28
April	19	28	23
May	21	20	22
June	16	21	29
July	30	32	44
August	33	28	51
September	19	24	
October	21	22	
November	28	38	
December	42	26	

Median DOM



Month	2023	2024	2025
January	9	8	11
February	6	11	9
March	5	9	6
April	5	8	7
May	6	6	7
June	5	5	17
July	10	7	20
August	10	8	35
September	7	8	
October	7	7	
November	7	15	
December	27	10	