



**SUNFLOWER**  
ASSOCIATION OF REALTORS®, INC.

## October 2024 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

**Sunflower MLS, Inc.**

3646 S.W. Plass Ave.  
Topeka, Kansas 66611

Phone: 785/267-3215  
Fax: 785/267-4993  
E-mail: [denise@sunflowerrealtors.com](mailto:denise@sunflowerrealtors.com)



**October  
2024**

# Sunflower MLS Statistics



## Central Region Housing Report



### Market Overview

#### Central Region Home Sales Fell in October

Total home sales in Central Region fell last month to 194 units, compared to 199 units in October 2023. Total sales volume was \$48.8 million, up from a year earlier.

The median sale price in October was \$215,500, up from \$190,155 a year earlier. Homes that sold in October were typically on the market for 7 days and sold for 100.0% of their list prices.

#### Central Region Active Listings Up at End of October

The total number of active listings in Central Region at the end of October was 285 units, up from 267 at the same point in 2023. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$225,000.

During October, a total of 184 contracts were written down from 187 in October 2023. At the end of the month, there were 206 contracts still pending.

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### Contact Information

Denise Humphrey, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass  
 Topeka, KS 66611  
 785-267-3215  
[denise@sunflowerrealtors.com](mailto:denise@sunflowerrealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



**October  
2024**

# Sunflower MLS Statistics



## Central Region Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b> Change from prior year	<b>194</b> -2.5%	<b>199</b> -0.5%	<b>200</b> -20.0%	<b>2,084</b> 2.2%	<b>2,039</b> -11.3%	<b>2,300</b> -7.9%	
<b>Active Listings</b> Change from prior year	<b>285</b> 6.7%	<b>267</b> 20.3%	<b>222</b> 32.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>1.4</b> 7.7%	<b>1.3</b> 30.0%	<b>1.0</b> 42.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>233</b> -5.7%	<b>247</b> -3.1%	<b>255</b> -0.8%	<b>2,476</b> 3.9%	<b>2,383</b> -7.2%	<b>2,567</b> -9.1%	
<b>Contracts Written</b> Change from prior year	<b>184</b> -1.6%	<b>187</b> -2.6%	<b>192</b> -17.6%	<b>2,132</b> 2.3%	<b>2,084</b> -8.6%	<b>2,281</b> -11.0%	
<b>Pending Contracts</b> Change from prior year	<b>206</b> 15.7%	<b>178</b> 0.0%	<b>178</b> -35.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>48,801</b> 9.7%	<b>44,504</b> 11.4%	<b>39,950</b> -19.1%	<b>471,482</b> 10.2%	<b>428,022</b> -6.8%	<b>459,398</b> -0.1%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>251,554</b> 12.5%	<b>223,639</b> 12.0%	<b>199,751</b> 1.2%	<b>226,239</b> 7.8%	<b>209,918</b> 5.1%	<b>199,738</b> 8.4%
	<b>List Price of Actives</b> Change from prior year	<b>259,542</b> -2.4%	<b>265,896</b> -6.1%	<b>283,047</b> 41.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>22</b> 29.4%	<b>17</b> 54.5%	<b>11</b> -26.7%	<b>22</b> 29.4%	<b>17</b> 30.8%	<b>13</b> -7.1%
	<b>Percent of List</b> Change from prior year	<b>98.9%</b> 0.0%	<b>98.9%</b> -1.0%	<b>99.9%</b> -0.2%	<b>99.0%</b> -0.9%	<b>99.9%</b> -1.1%	<b>101.0%</b> 0.3%
	<b>Percent of Original</b> Change from prior year	<b>96.8%</b> -0.2%	<b>97.0%</b> -1.7%	<b>98.7%</b> -0.1%	<b>97.3%</b> -1.2%	<b>98.5%</b> -1.3%	<b>99.8%</b> -0.1%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>215,500</b> 13.3%	<b>190,155</b> 18.5%	<b>160,526</b> -7.6%	<b>199,000</b> 10.6%	<b>180,000</b> 4.7%	<b>172,000</b> 4.9%
	<b>List Price of Actives</b> Change from prior year	<b>225,000</b> 7.1%	<b>210,000</b> 2.7%	<b>204,500</b> 45.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>7</b> 16.7%	<b>6</b> 50.0%	<b>4</b> 0.0%	<b>6</b> 50.0%	<b>4</b> 33.3%	<b>3</b> 0.0%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	<b>Percent of Original</b> Change from prior year	<b>99.1%</b> -0.9%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



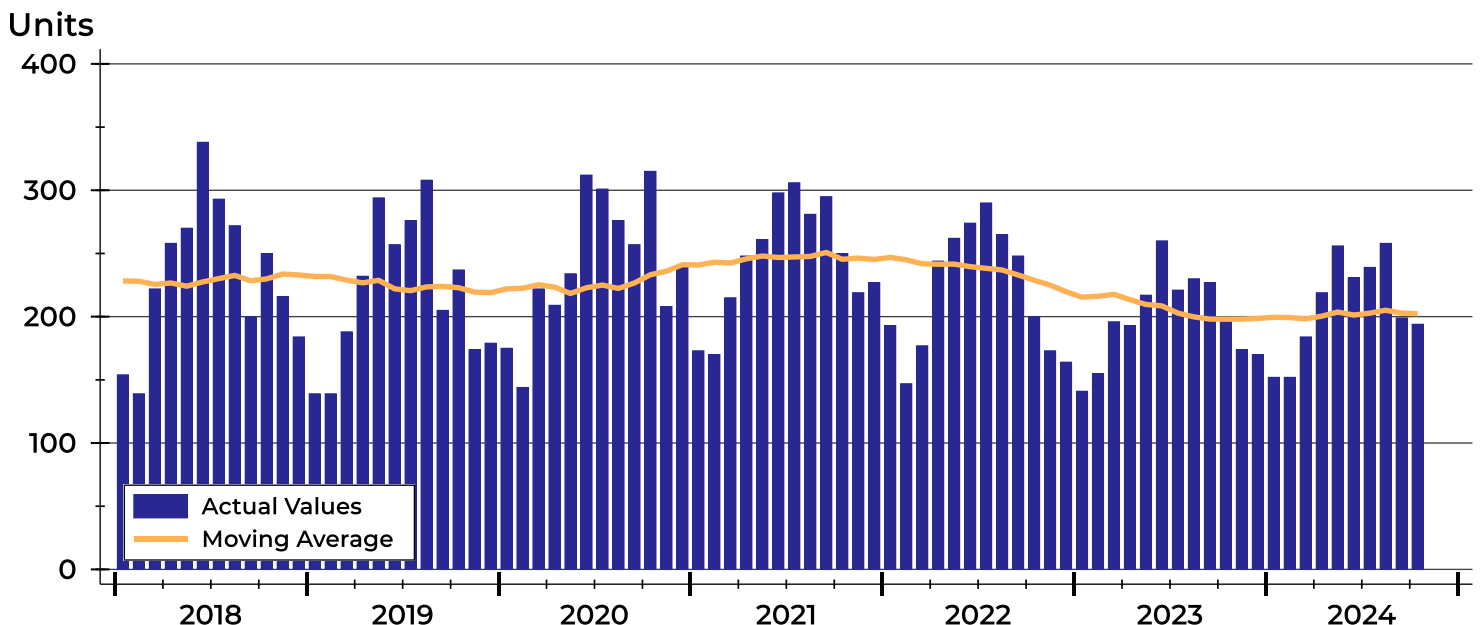
## Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		<b>194</b>	199	-2.5%	<b>2,084</b>	2,039	2.2%
Volume (1,000s)		<b>48,801</b>	44,504	9.7%	<b>471,482</b>	428,022	10.2%
Months' Supply		<b>1.4</b>	1.3	7.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>251,554</b>	223,639	12.5%	<b>226,239</b>	209,918	7.8%
	Days on Market	<b>22</b>	17	29.4%	<b>22</b>	17	29.4%
	Percent of List	<b>98.9%</b>	98.9%	0.0%	<b>99.0%</b>	99.9%	-0.9%
	Percent of Original	<b>96.8%</b>	97.0%	-0.2%	<b>97.3%</b>	98.5%	-1.2%
Median	Sale Price	<b>215,500</b>	190,155	13.3%	<b>199,000</b>	180,000	10.6%
	Days on Market	<b>7</b>	6	16.7%	<b>6</b>	4	50.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.1%</b>	100.0%	-0.9%	<b>100.0%</b>	100.0%	0.0%

A total of 194 homes sold in Central Region in October, down from 199 units in October 2023. Total sales volume rose to \$48.8 million compared to \$44.5 million in the previous year.

The median sales price in October was \$215,500, up 13.3% compared to the prior year. Median days on market was 7 days, up from 6 days in September, and up from 6 in October 2023.

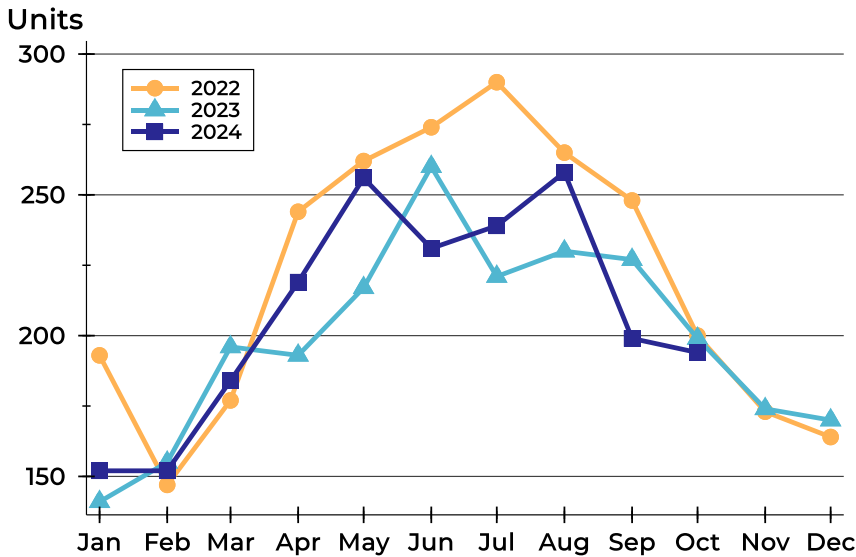
## History of Closed Listings





## Central Region Closed Listings Analysis

### Closed Listings by Month



Month	2022	2023	2024
January	193	141	<b>152</b>
February	147	155	<b>152</b>
March	177	196	<b>184</b>
April	244	193	<b>219</b>
May	262	217	<b>256</b>
June	274	260	<b>231</b>
July	290	221	<b>239</b>
August	265	230	<b>258</b>
September	248	227	<b>199</b>
October	200	199	<b>194</b>
November	173	174	
December	164	170	

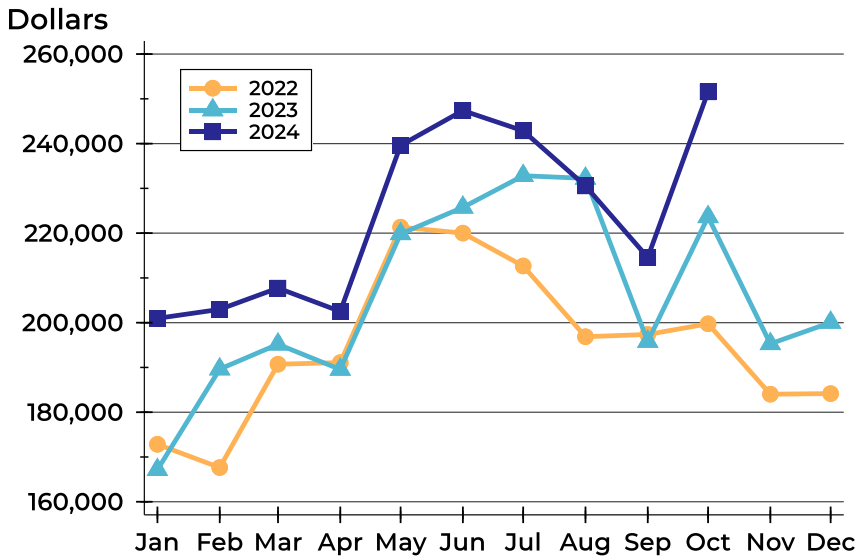
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	2.1%	2.0	39,250	43,500	66	70	91.2%	89.2%	75.0%	76.4%
\$50,000-\$99,999	25	12.9%	1.3	78,919	79,500	16	6	94.9%	98.7%	93.1%	97.6%
\$100,000-\$124,999	10	5.2%	1.1	114,140	116,000	16	5	99.9%	100.0%	98.9%	100.0%
\$125,000-\$149,999	16	8.2%	1.5	136,900	138,000	15	5	100.0%	100.0%	98.5%	100.0%
\$150,000-\$174,999	18	9.3%	1.2	159,650	159,950	19	7	101.1%	101.9%	99.2%	99.2%
\$175,000-\$199,999	14	7.2%	0.6	188,047	190,000	26	7	99.5%	98.7%	98.2%	98.7%
\$200,000-\$249,999	30	15.5%	1.1	222,693	220,000	18	7	99.6%	100.0%	97.3%	99.5%
\$250,000-\$299,999	26	13.4%	1.4	267,029	263,875	23	17	99.9%	100.0%	97.0%	98.4%
\$300,000-\$399,999	20	10.3%	1.9	340,410	339,000	29	11	99.5%	100.0%	97.9%	100.0%
\$400,000-\$499,999	13	6.7%	2.5	430,300	420,000	16	2	99.6%	100.0%	98.9%	100.0%
\$500,000-\$749,999	14	7.2%	2.3	590,793	582,500	27	6	99.0%	98.8%	97.7%	98.8%
\$750,000-\$999,999	3	1.5%	3.0	828,833	840,000	62	55	97.8%	97.6%	92.4%	93.3%
\$1,000,000 and up	1	0.5%	4.0	1,050,000	1,050,000	43	43	95.5%	95.5%	95.5%	95.5%



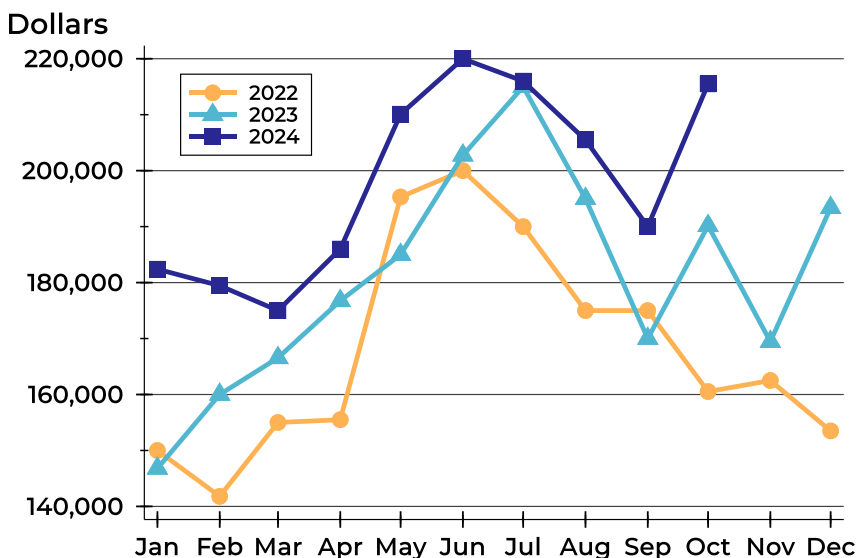
## Central Region Closed Listings Analysis

### Average Price



Month	2022	2023	2024
January	172,833	167,154	<b>200,977</b>
February	167,638	189,627	<b>202,971</b>
March	190,723	195,182	<b>207,728</b>
April	191,081	189,557	<b>202,514</b>
May	221,340	219,842	<b>239,612</b>
June	220,010	225,758	<b>247,377</b>
July	212,671	232,828	<b>242,852</b>
August	196,867	232,231	<b>230,539</b>
September	197,371	195,798	<b>214,582</b>
October	199,751	223,639	<b>251,554</b>
November	184,025	195,282	
December	184,162	200,047	

### Median Price

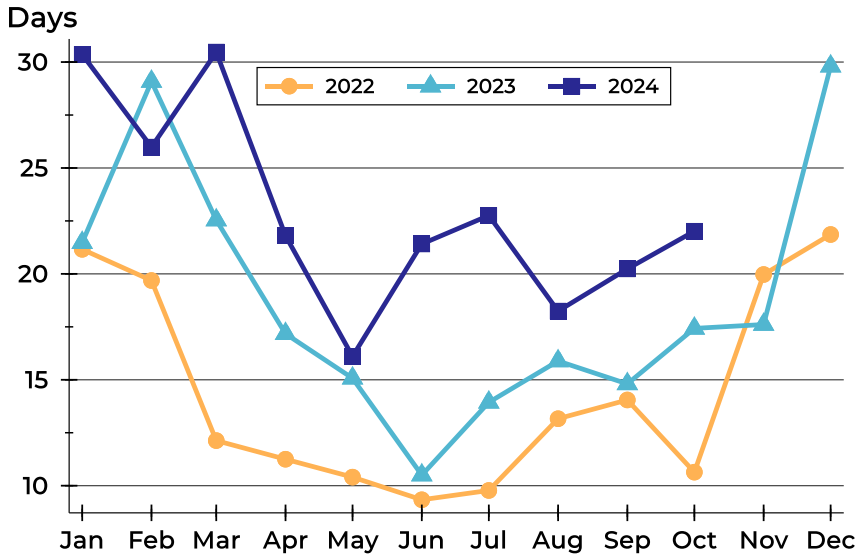


Month	2022	2023	2024
January	150,000	146,800	<b>182,400</b>
February	141,800	160,000	<b>179,450</b>
March	155,000	166,550	<b>175,000</b>
April	155,500	176,750	<b>186,000</b>
May	195,300	185,000	<b>210,100</b>
June	200,000	202,750	<b>220,000</b>
July	190,000	215,000	<b>216,000</b>
August	175,000	195,000	<b>205,500</b>
September	175,000	170,000	<b>190,000</b>
October	160,526	190,155	<b>215,500</b>
November	162,500	169,450	
December	153,500	193,375	



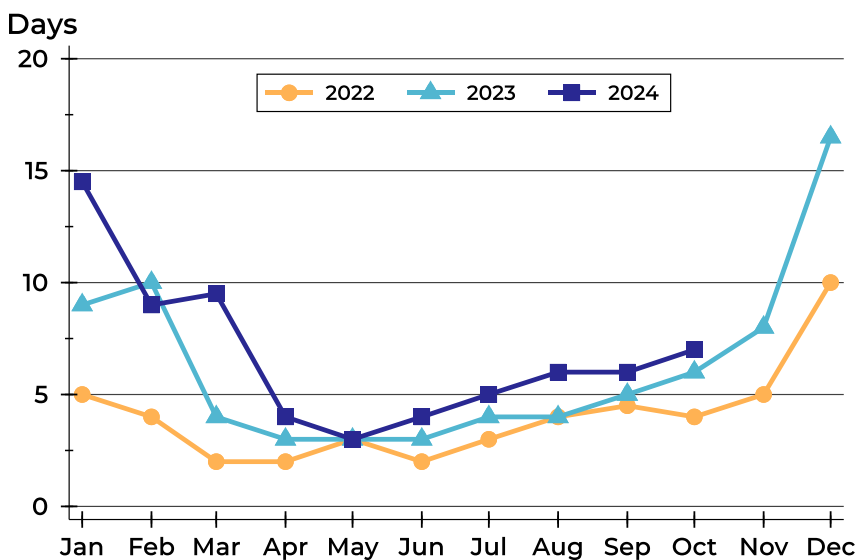
## Central Region Closed Listings Analysis

### Average DOM



Month	2022	2023	2024
January	21	21	<b>30</b>
February	20	29	<b>26</b>
March	12	23	<b>30</b>
April	11	17	<b>22</b>
May	10	15	<b>16</b>
June	9	11	<b>21</b>
July	10	14	<b>23</b>
August	13	16	<b>18</b>
September	14	15	<b>20</b>
October	11	17	<b>22</b>
November	20	18	
December	22	30	

### Median DOM



Month	2022	2023	2024
January	5	9	<b>15</b>
February	4	10	<b>9</b>
March	2	4	<b>10</b>
April	2	3	<b>4</b>
May	3	3	<b>3</b>
June	2	3	<b>4</b>
July	3	4	<b>5</b>
August	4	4	<b>6</b>
September	5	5	<b>6</b>
October	4	6	<b>7</b>
November	5	8	
December	10	17	



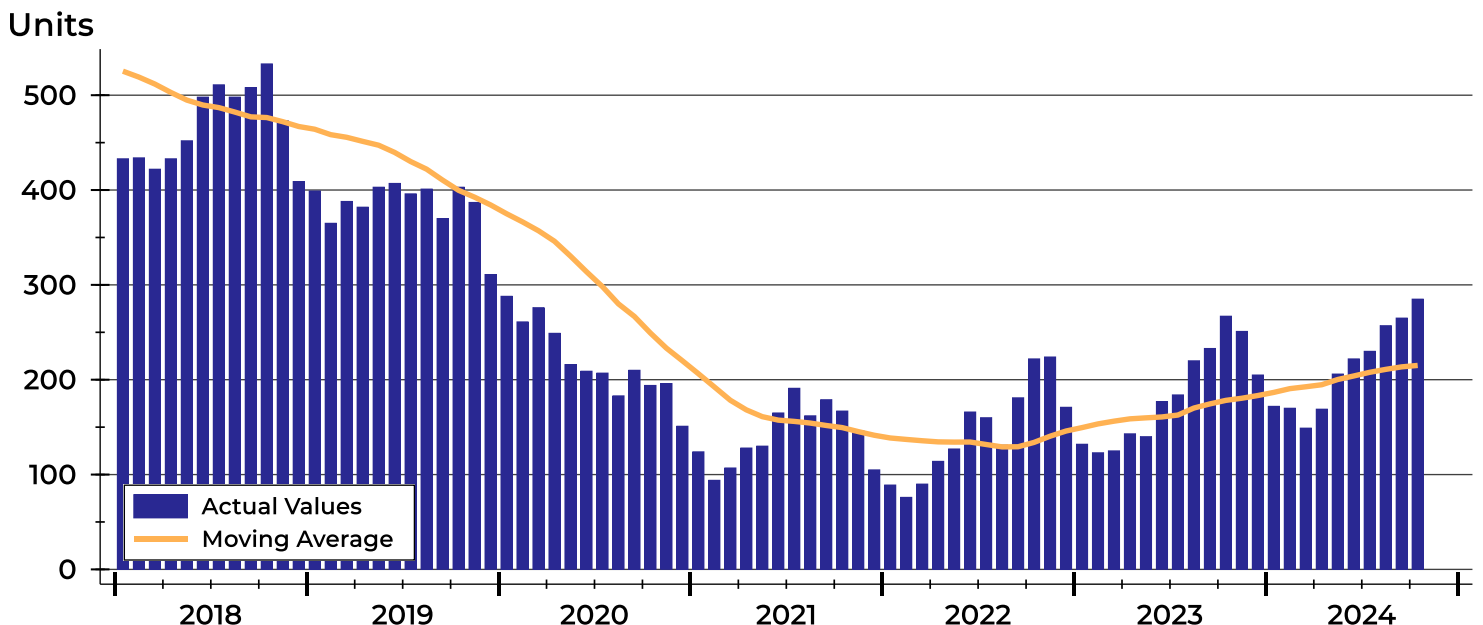
# Central Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of October 2023	Change
Active Listings		285	267	6.7%
Volume (1,000s)		73,969	70,994	4.2%
Months' Supply		1.4	1.3	7.7%
Average	List Price	259,542	265,896	-2.4%
	Days on Market	50	58	-13.8%
	Percent of Original	96.7%	95.9%	0.8%
Median	List Price	225,000	210,000	7.1%
	Days on Market	35	34	2.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 285 homes were available for sale in Central Region at the end of October. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of October was \$225,000, up 7.1% from 2023. The typical time on market for active listings was 35 days, up from 34 days a year earlier.

## History of Active Listings

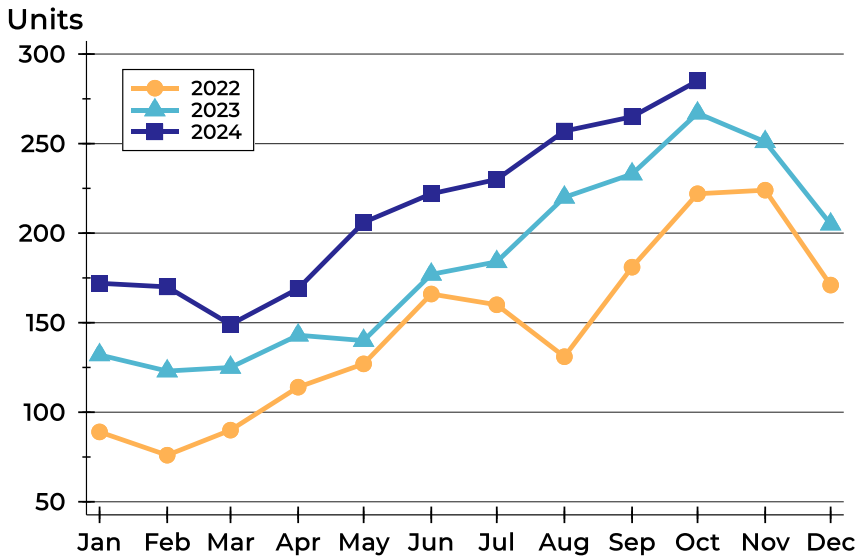






## Central Region Active Listings Analysis

### Active Listings by Month



Month	2022	2023	2024
January	89	132	<b>172</b>
February	76	123	<b>170</b>
March	90	125	<b>149</b>
April	114	143	<b>169</b>
May	127	140	<b>206</b>
June	166	177	<b>222</b>
July	160	184	<b>230</b>
August	131	220	<b>257</b>
September	181	233	<b>265</b>
October	222	267	<b>285</b>
November	224	251	
December	171	205	

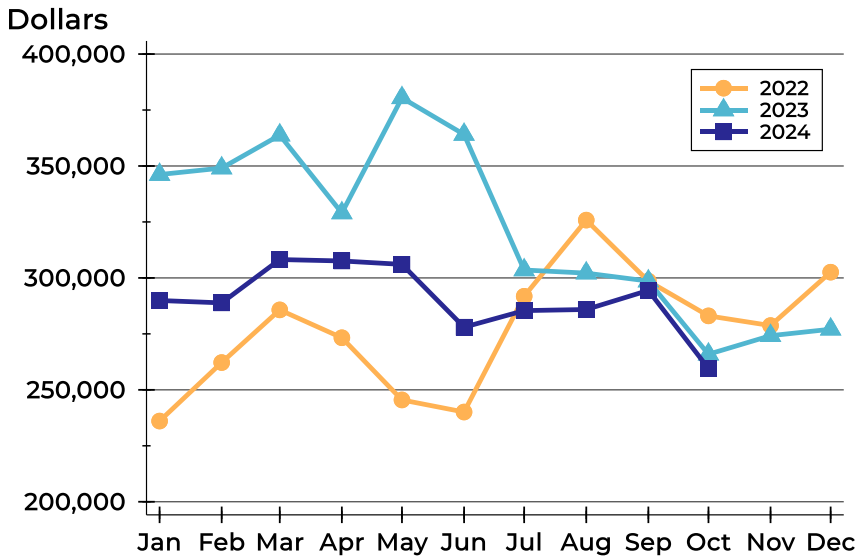
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.4%	N/A	13,000	13,000	33	33	86.7%	86.7%
\$25,000-\$49,999	15	5.3%	2.0	42,720	45,000	76	45	90.7%	90.9%
\$50,000-\$99,999	33	11.6%	1.3	77,768	75,000	44	21	96.2%	100.0%
\$100,000-\$124,999	14	4.9%	1.1	114,543	117,500	29	14	96.7%	100.0%
\$125,000-\$149,999	25	8.8%	1.5	135,912	132,800	50	35	97.9%	100.0%
\$150,000-\$174,999	24	8.4%	1.2	161,556	159,950	36	19	97.5%	100.0%
\$175,000-\$199,999	12	4.2%	0.6	187,281	189,000	39	28	96.0%	96.6%
\$200,000-\$249,999	36	12.6%	1.1	230,488	225,000	57	31	95.8%	99.4%
\$250,000-\$299,999	35	12.3%	1.4	274,967	274,980	35	22	98.1%	100.0%
\$300,000-\$399,999	42	14.7%	1.9	351,137	349,450	53	38	97.3%	97.6%
\$400,000-\$499,999	26	9.1%	2.5	444,953	439,900	54	49	97.6%	97.9%
\$500,000-\$749,999	17	6.0%	2.3	577,381	555,000	69	56	96.5%	100.0%
\$750,000-\$999,999	3	1.1%	3.0	822,300	797,000	93	113	96.5%	96.1%
\$1,000,000 and up	2	0.7%	4.0	1,551,389	1,551,389	105	105	100.0%	100.0%



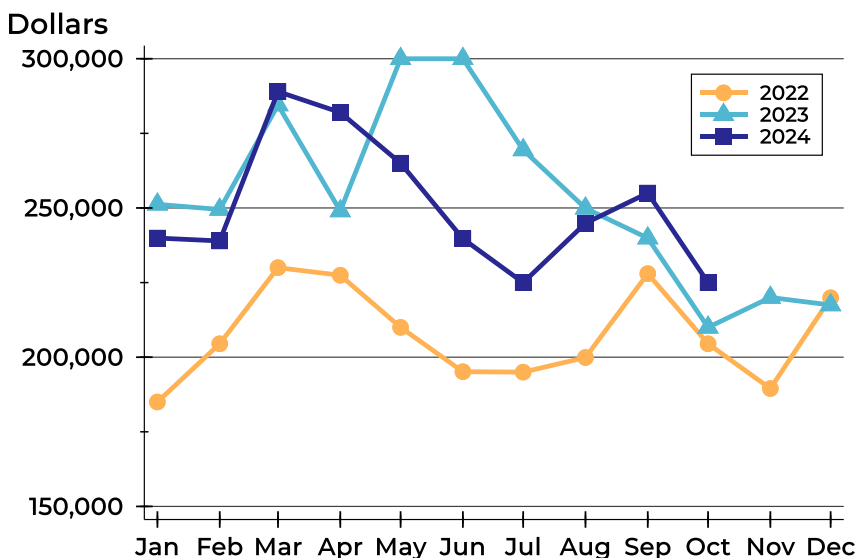
## Central Region Active Listings Analysis

### Average Price



Month	2022	2023	2024
January	236,063	346,174	<b>289,916</b>
February	262,189	349,073	<b>288,851</b>
March	285,717	363,785	<b>308,199</b>
April	273,269	329,023	<b>307,575</b>
May	245,494	380,449	<b>306,059</b>
June	240,087	364,083	<b>277,986</b>
July	291,803	303,543	<b>285,403</b>
August	325,826	302,144	<b>285,893</b>
September	298,584	298,592	<b>294,424</b>
October	283,047	265,896	<b>259,542</b>
November	278,713	274,200	
December	302,572	277,073	

### Median Price

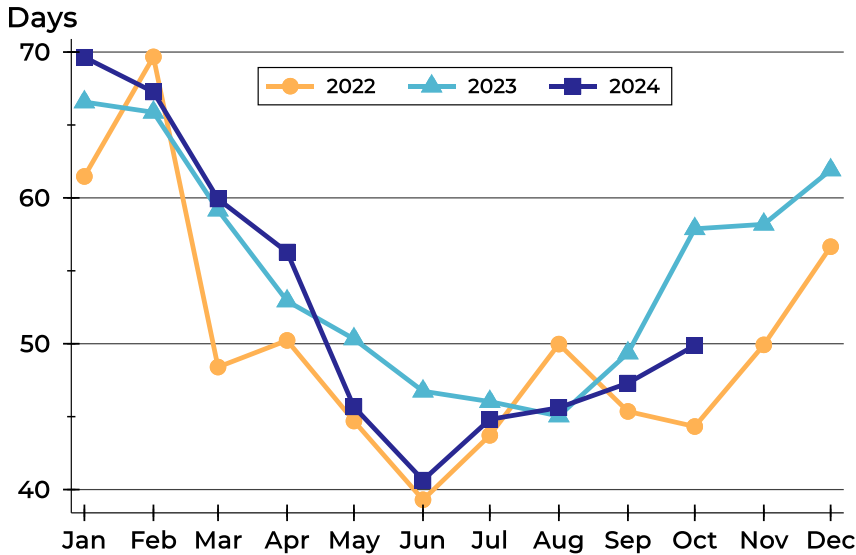


Month	2022	2023	2024
January	185,000	251,225	<b>239,925</b>
February	204,500	249,500	<b>238,950</b>
March	230,000	284,500	<b>289,000</b>
April	227,450	249,000	<b>282,000</b>
May	210,000	300,000	<b>265,000</b>
June	195,150	299,999	<b>239,700</b>
July	195,000	269,450	<b>225,000</b>
August	199,900	249,900	<b>244,900</b>
September	228,000	239,900	<b>255,000</b>
October	204,500	210,000	<b>225,000</b>
November	189,500	220,000	
December	219,900	217,500	



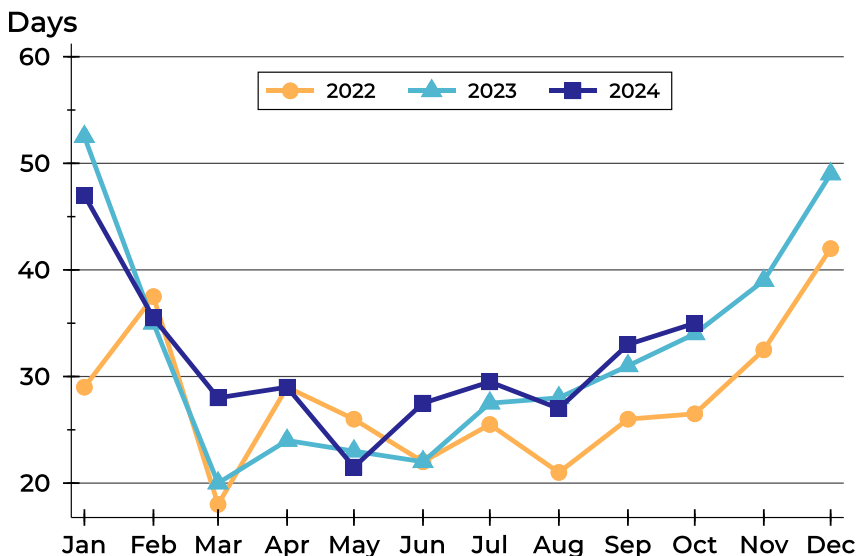
## Central Region Active Listings Analysis

### Average DOM



Month	2022	2023	2024
January	61	67	<b>70</b>
February	70	66	<b>67</b>
March	48	59	<b>60</b>
April	50	53	<b>56</b>
May	45	50	<b>46</b>
June	39	47	<b>41</b>
July	44	46	<b>45</b>
August	50	45	<b>46</b>
September	45	49	<b>47</b>
October	44	58	<b>50</b>
November	50	58	
December	57	62	

### Median DOM

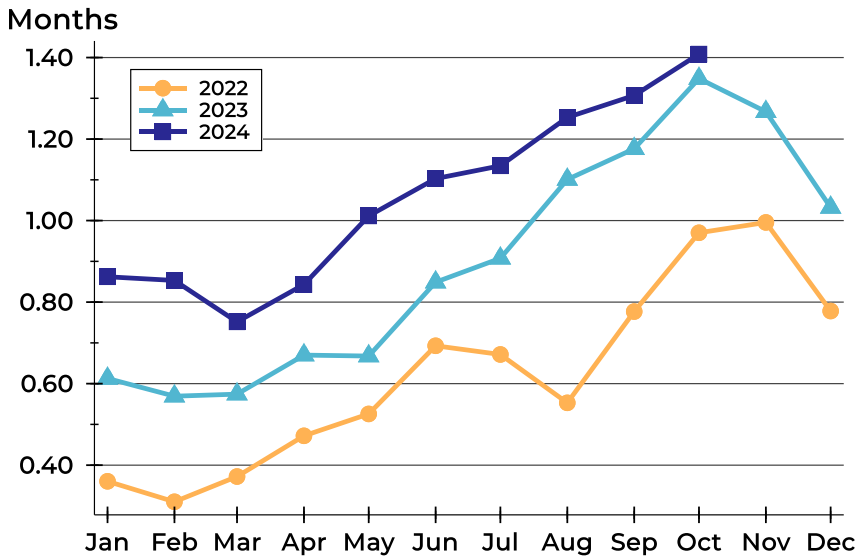


Month	2022	2023	2024
January	29	53	<b>47</b>
February	38	35	<b>36</b>
March	18	20	<b>28</b>
April	29	24	<b>29</b>
May	26	23	<b>22</b>
June	22	22	<b>28</b>
July	26	28	<b>30</b>
August	21	28	<b>27</b>
September	26	31	<b>33</b>
October	27	34	<b>35</b>
November	33	39	
December	42	49	



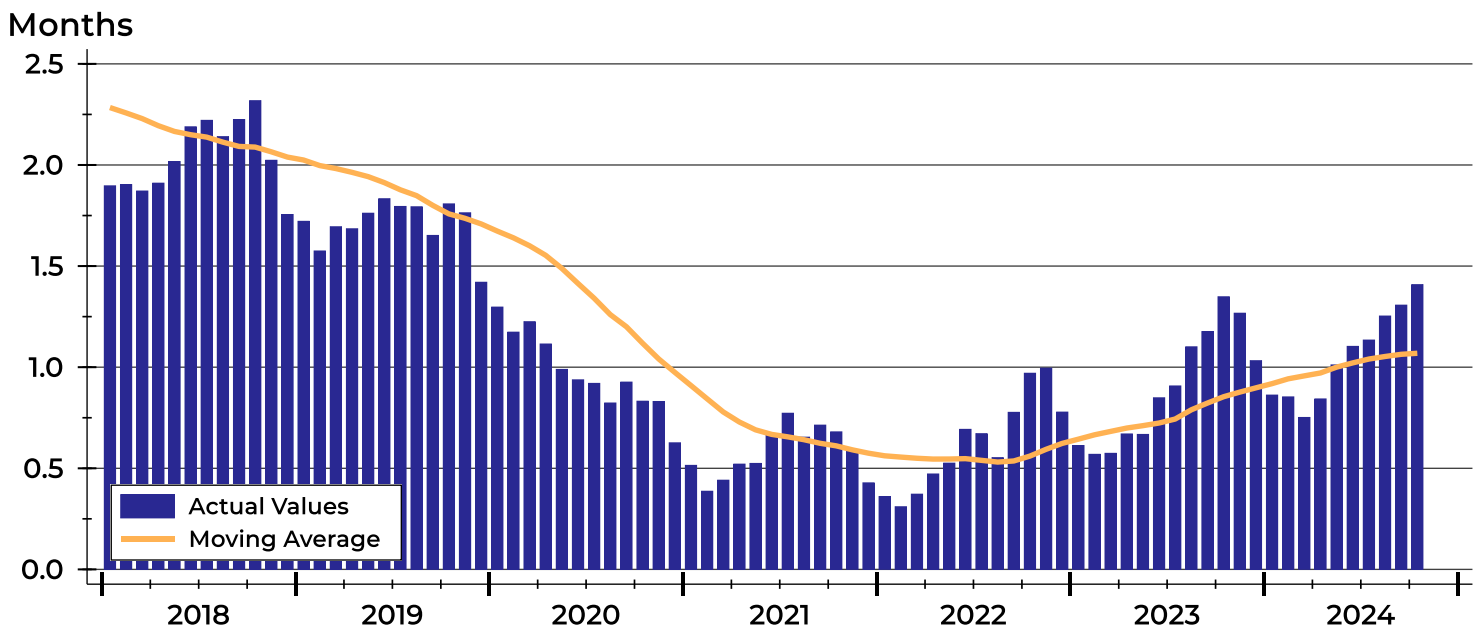
## Central Region Months' Supply Analysis

### Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.6	<b>0.9</b>
February	0.3	0.6	<b>0.9</b>
March	0.4	0.6	<b>0.8</b>
April	0.5	0.7	<b>0.8</b>
May	0.5	0.7	<b>1.0</b>
June	0.7	0.8	<b>1.1</b>
July	0.7	0.9	<b>1.1</b>
August	0.6	1.1	<b>1.3</b>
September	0.8	1.2	<b>1.3</b>
October	1.0	1.3	<b>1.4</b>
November	1.0	1.3	
December	0.8	1.0	

### History of Month's Supply





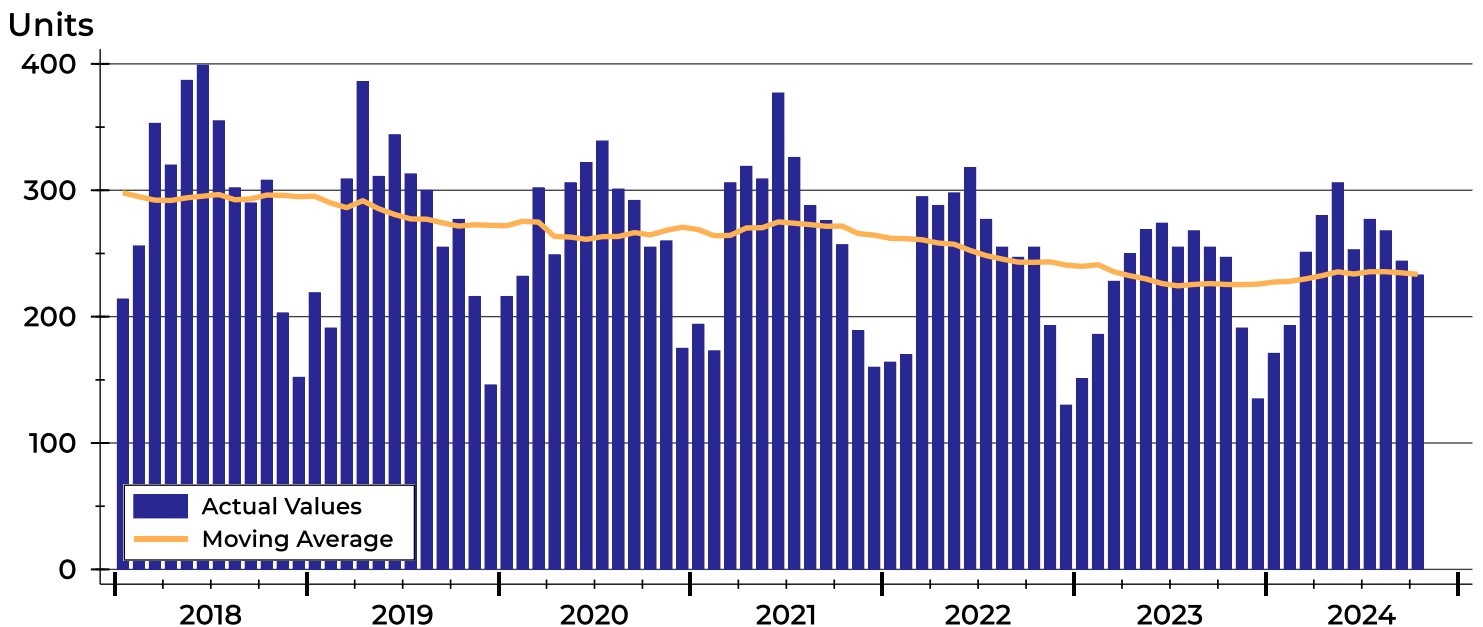
## Central Region New Listings Analysis

Summary Statistics for New Listings		2024	October 2023	Change
Current Month	New Listings	<b>233</b>	247	-5.7%
	Volume (1,000s)	<b>51,784</b>	49,678	4.2%
	Average List Price	<b>222,249</b>	201,126	10.5%
	Median List Price	<b>199,500</b>	175,000	14.0%
Year-to-Date	New Listings	<b>2,476</b>	2,383	3.9%
	Volume (1,000s)	<b>576,807</b>	520,989	10.7%
	Average List Price	<b>232,959</b>	218,627	6.6%
	Median List Price	<b>199,975</b>	183,000	9.3%

A total of 233 new listings were added in Central Region during October, down 5.7% from the same month in 2023. Year-to-date Central Region has seen 2,476 new listings.

The median list price of these homes was \$199,500 up from \$175,000 in 2023.

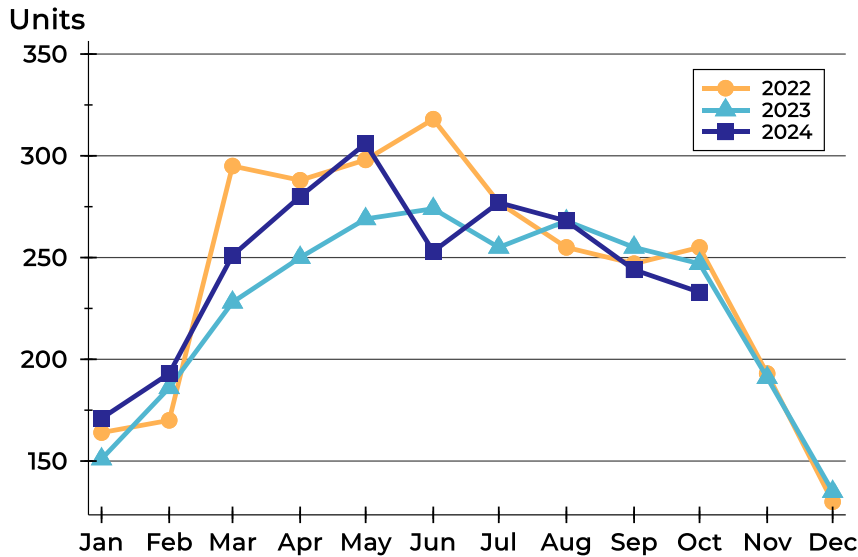
## History of New Listings





## Central Region New Listings Analysis

### New Listings by Month



Month	2022	2023	2024
January	164	151	<b>171</b>
February	170	186	<b>193</b>
March	295	228	<b>251</b>
April	288	250	<b>280</b>
May	298	269	<b>306</b>
June	318	274	<b>253</b>
July	277	255	<b>277</b>
August	255	268	<b>268</b>
September	247	255	<b>244</b>
October	255	247	<b>233</b>
November	193	191	
December	130	135	

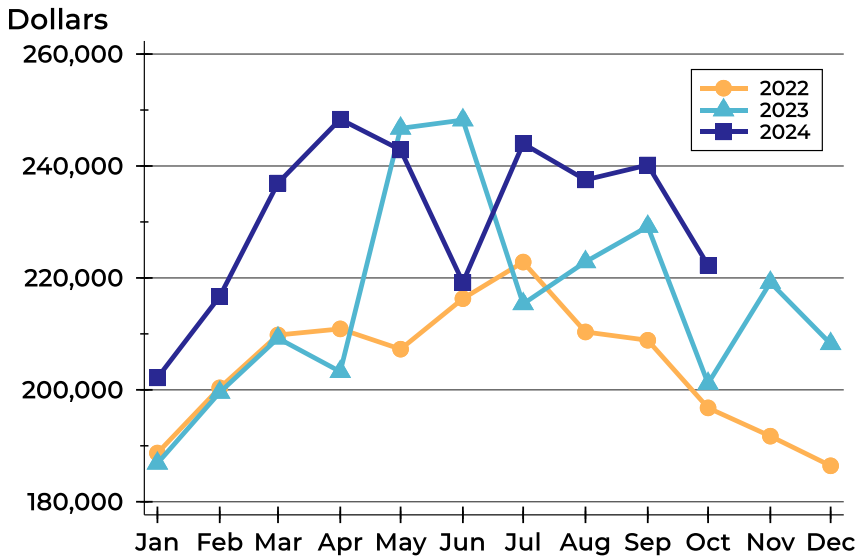
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.0%	40,129	42,000	9	8	100.0%	100.0%
\$50,000-\$99,999	37	15.9%	79,597	82,500	15	15	99.1%	100.0%
\$100,000-\$124,999	13	5.6%	111,612	115,000	12	10	99.7%	100.0%
\$125,000-\$149,999	21	9.0%	135,374	135,000	13	10	98.7%	100.0%
\$150,000-\$174,999	25	10.7%	160,752	159,900	11	7	99.7%	100.0%
\$175,000-\$199,999	15	6.4%	187,320	187,000	6	4	99.3%	100.0%
\$200,000-\$249,999	33	14.2%	228,095	229,000	13	11	98.3%	100.0%
\$250,000-\$299,999	32	13.7%	275,657	274,950	14	13	99.7%	100.0%
\$300,000-\$399,999	28	12.0%	350,780	349,000	16	13	99.5%	100.0%
\$400,000-\$499,999	13	5.6%	439,190	439,000	11	9	99.9%	100.0%
\$500,000-\$749,999	8	3.4%	589,650	569,700	19	19	99.4%	100.0%
\$750,000-\$999,999	1	0.4%	839,000	839,000	0	0	99.5%	99.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



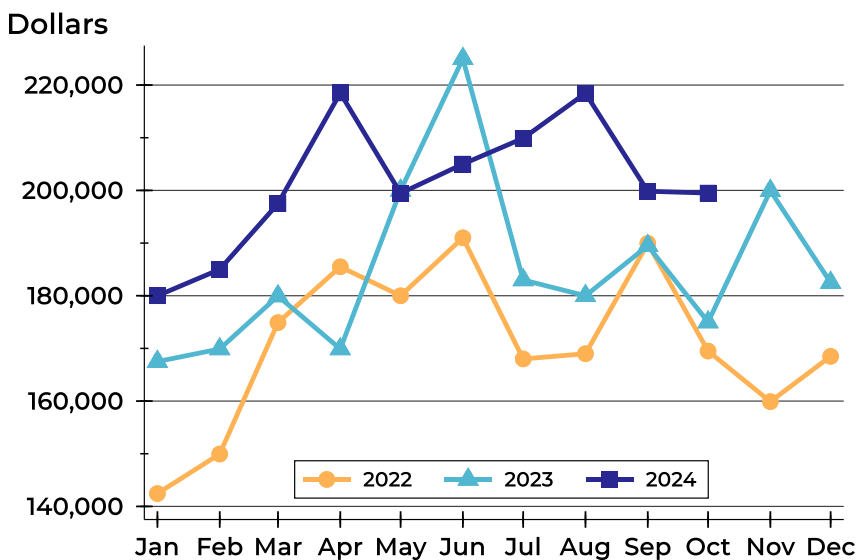
## Central Region New Listings Analysis

### Average Price



Month	2022	2023	2024
January	188,707	186,864	<b>202,144</b>
February	200,354	199,536	<b>216,688</b>
March	209,796	209,227	<b>236,945</b>
April	210,891	203,250	<b>248,360</b>
May	207,269	246,729	<b>242,872</b>
June	216,292	248,214	<b>219,202</b>
July	222,832	215,365	<b>243,998</b>
August	210,342	222,864	<b>237,518</b>
September	208,859	229,188	<b>240,175</b>
October	196,776	201,126	<b>222,249</b>
November	191,722	219,179	
December	186,429	208,230	

### Median Price



Month	2022	2023	2024
January	142,450	167,500	<b>180,000</b>
February	149,950	169,900	<b>185,000</b>
March	174,900	179,950	<b>197,500</b>
April	185,500	169,900	<b>218,500</b>
May	180,000	200,000	<b>199,450</b>
June	191,000	225,000	<b>205,000</b>
July	168,000	183,000	<b>209,900</b>
August	169,000	180,000	<b>218,450</b>
September	189,950	189,500	<b>199,839</b>
October	169,500	175,000	<b>199,500</b>
November	159,900	199,950	
December	168,500	182,500	



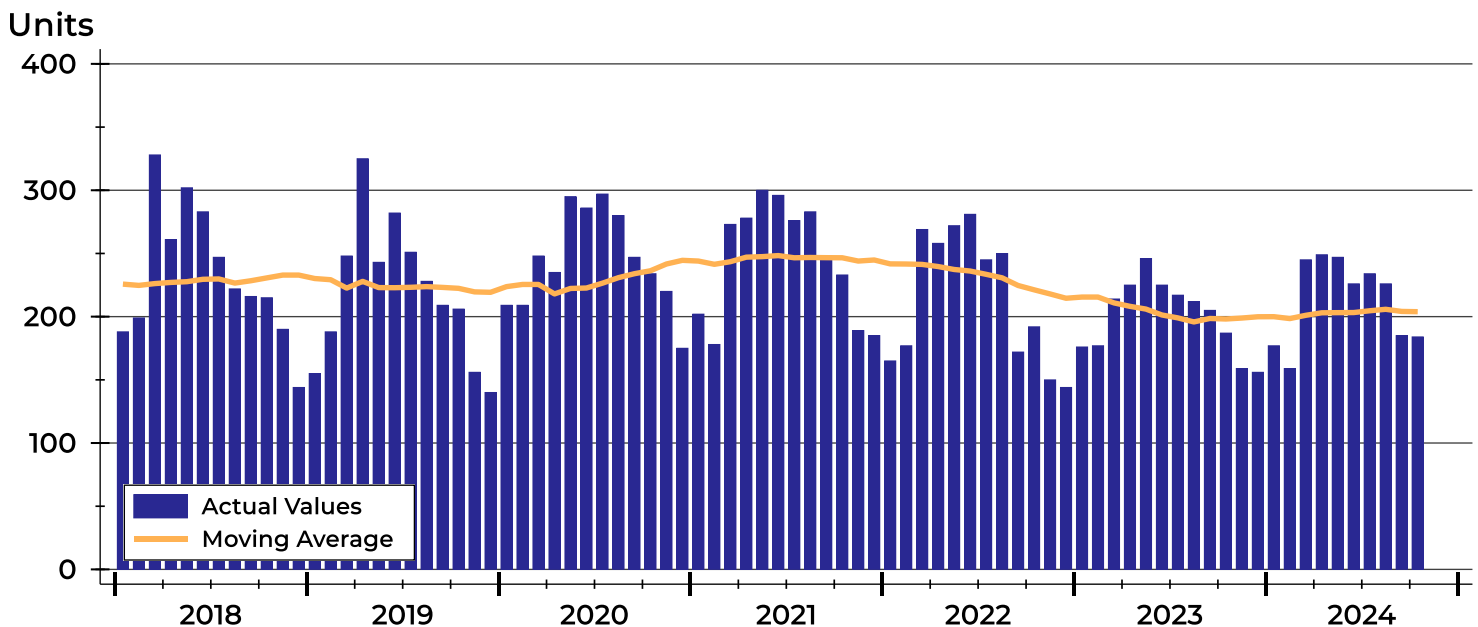
# Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		184	187	-1.6%	2,132	2,084	2.3%
Volume (1,000s)		47,597	37,401	27.3%	493,526	440,397	12.1%
Average	Sale Price	258,680	200,003	29.3%	231,485	211,323	9.5%
	Days on Market	30	19	57.9%	22	17	29.4%
	Percent of Original	96.7%	96.0%	0.7%	97.4%	98.6%	-1.2%
Median	Sale Price	216,450	174,950	23.7%	199,900	180,000	11.1%
	Days on Market	10	10	0.0%	5	4	25.0%
	Percent of Original	100.0%	97.1%	3.0%	100.0%	100.0%	0.0%

A total of 184 contracts for sale were written in Central Region during the month of October, down from 187 in 2023. The median list price of these homes was \$216,450, up from \$174,950 the prior year.

Half of the homes that went under contract in October were on the market less than 10 days, compared to 10 days in October 2023.

## History of Contracts Written

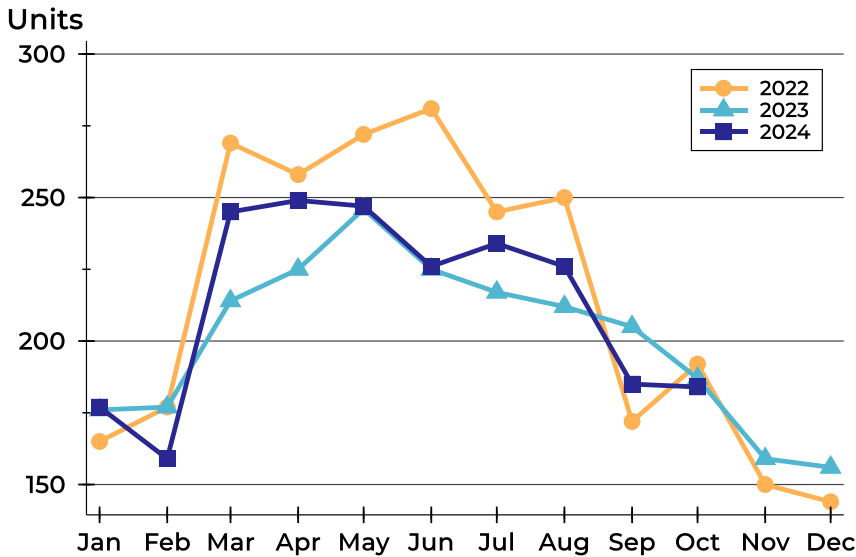






## Central Region Contracts Written Analysis

### Contracts Written by Month



Month	2022	2023	2024
January	165	176	<b>177</b>
February	177	177	<b>159</b>
March	269	214	<b>245</b>
April	258	225	<b>249</b>
May	272	246	<b>247</b>
June	281	225	<b>226</b>
July	245	217	<b>234</b>
August	250	212	<b>226</b>
September	172	205	<b>185</b>
October	192	187	<b>184</b>
November	150	159	
December	144	156	

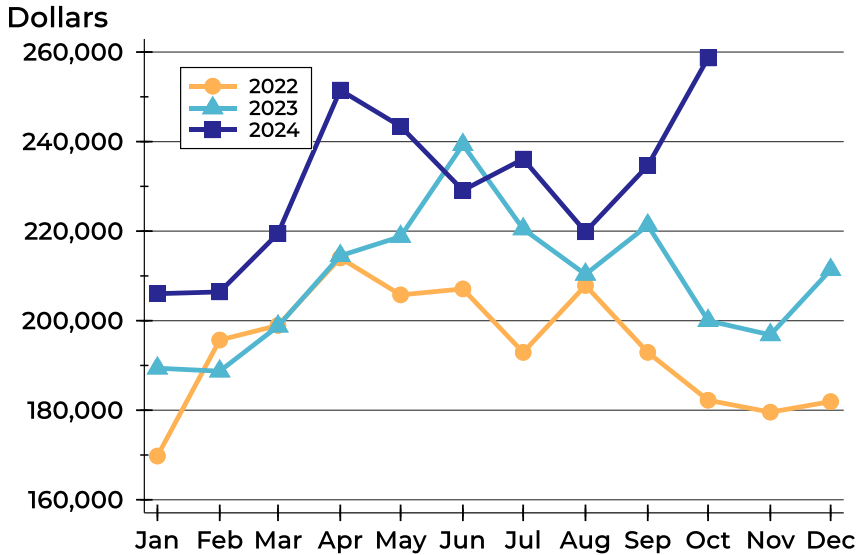
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	2.7%	37,955	37,000	51	8	82.3%	100.0%
\$50,000-\$99,999	16	8.7%	80,206	85,000	20	5	97.1%	100.0%
\$100,000-\$124,999	4	2.2%	112,375	112,500	9	7	100.4%	100.0%
\$125,000-\$149,999	17	9.2%	134,988	135,000	26	18	97.8%	100.0%
\$150,000-\$174,999	22	12.0%	159,550	157,000	31	19	96.7%	100.0%
\$175,000-\$199,999	19	10.3%	186,897	185,000	24	6	96.9%	100.0%
\$200,000-\$249,999	24	13.0%	223,525	221,750	20	10	97.0%	100.0%
\$250,000-\$299,999	26	14.1%	274,681	276,250	31	13	98.0%	100.0%
\$300,000-\$399,999	24	13.0%	341,860	332,400	20	8	97.5%	100.0%
\$400,000-\$499,999	13	7.1%	465,569	449,950	47	25	96.8%	100.0%
\$500,000-\$749,999	10	5.4%	604,715	584,500	60	42	95.6%	98.3%
\$750,000-\$999,999	4	2.2%	877,000	894,500	85	81	91.0%	95.6%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



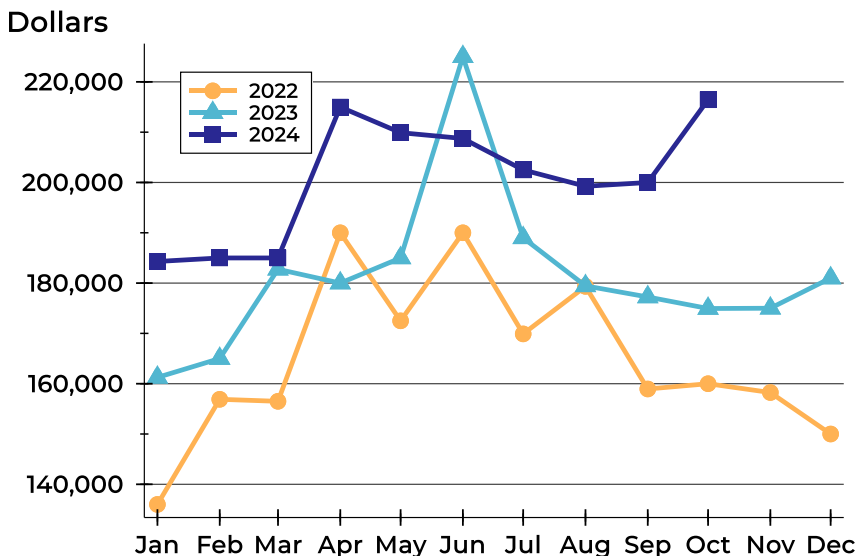
## Central Region Contracts Written Analysis

### Average Price



Month	2022	2023	2024
<b>January</b>	169,765	189,390	<b>206,036</b>
<b>February</b>	195,674	188,721	<b>206,429</b>
<b>March</b>	198,943	198,761	<b>219,468</b>
<b>April</b>	214,021	214,501	<b>251,510</b>
<b>May</b>	205,760	218,786	<b>243,397</b>
<b>June</b>	207,092	239,304	<b>229,120</b>
<b>July</b>	192,922	220,486	<b>236,098</b>
<b>August</b>	207,866	210,348	<b>219,862</b>
<b>September</b>	192,925	221,309	<b>234,631</b>
<b>October</b>	182,235	200,003	<b>258,680</b>
<b>November</b>	179,574	196,831	
<b>December</b>	181,923	211,374	

### Median Price

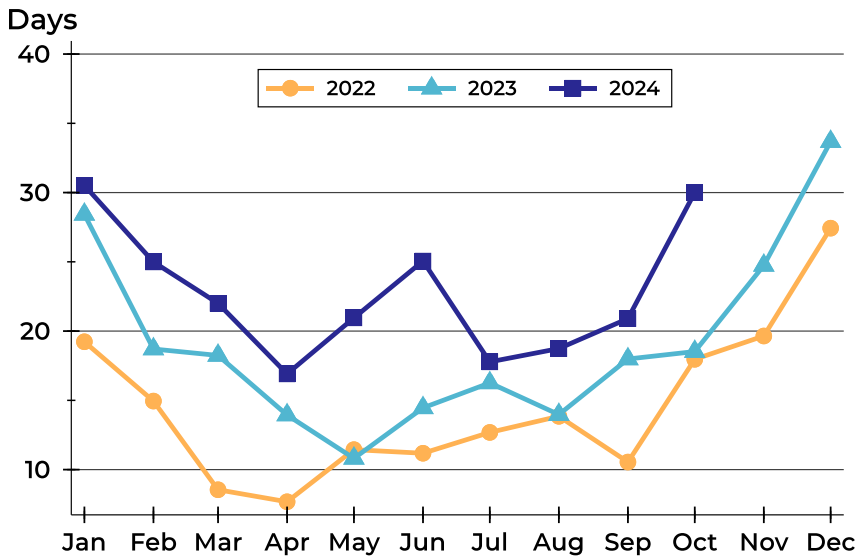


Month	2022	2023	2024
<b>January</b>	136,000	161,250	<b>184,300</b>
<b>February</b>	156,900	165,000	<b>185,000</b>
<b>March</b>	156,500	182,750	<b>185,000</b>
<b>April</b>	190,000	180,000	<b>215,000</b>
<b>May</b>	172,500	185,000	<b>209,900</b>
<b>June</b>	190,000	225,000	<b>208,750</b>
<b>July</b>	169,900	189,000	<b>202,500</b>
<b>August</b>	179,350	179,450	<b>199,250</b>
<b>September</b>	158,950	177,240	<b>200,000</b>
<b>October</b>	160,000	174,950	<b>216,450</b>
<b>November</b>	158,250	175,000	
<b>December</b>	150,000	181,000	



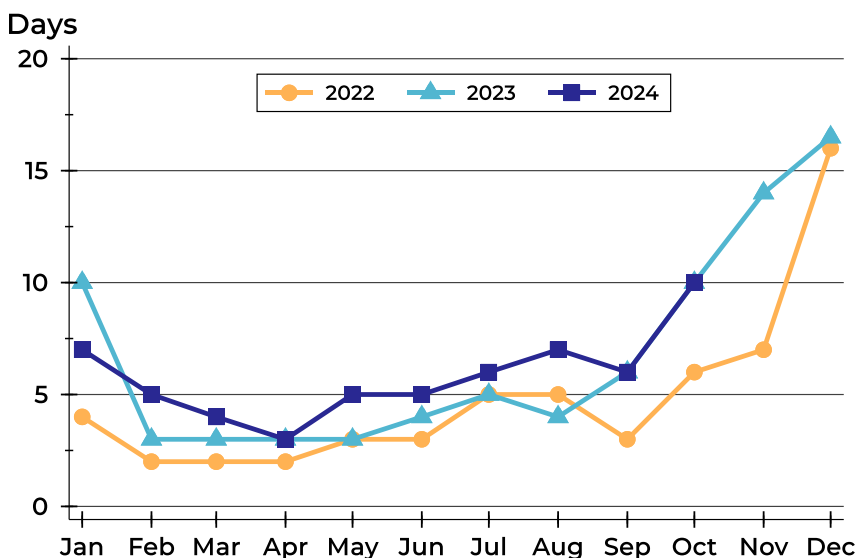
# Central Region Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	19	28	<b>31</b>
February	15	19	<b>25</b>
March	9	18	<b>22</b>
April	8	14	<b>17</b>
May	11	11	<b>21</b>
June	11	14	<b>25</b>
July	13	16	<b>18</b>
August	14	14	<b>19</b>
September	11	18	<b>21</b>
October	18	19	<b>30</b>
November	20	25	
December	27	34	

## Median DOM



Month	2022	2023	2024
January	4	10	<b>7</b>
February	2	3	<b>5</b>
March	2	3	<b>4</b>
April	2	3	<b>3</b>
May	3	3	<b>5</b>
June	3	4	<b>5</b>
July	5	5	<b>6</b>
August	5	4	<b>7</b>
September	3	6	<b>6</b>
October	6	10	<b>10</b>
November	7	14	
December	16	17	



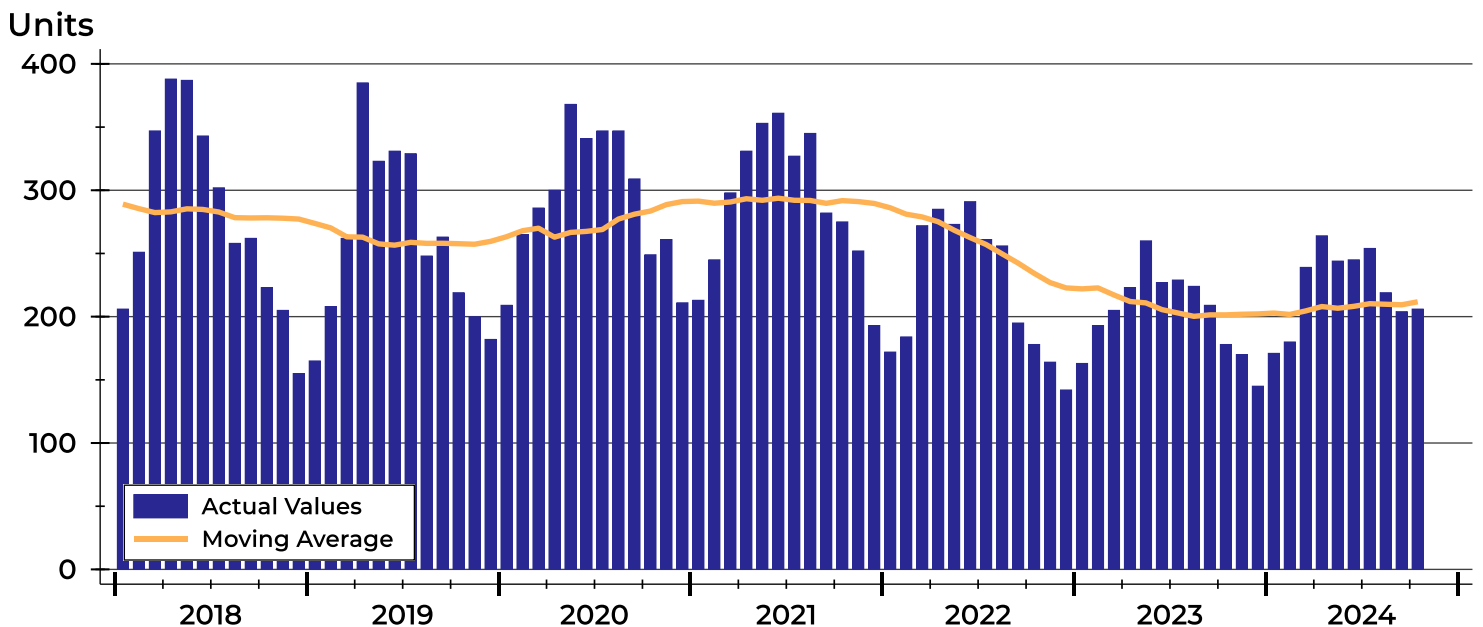
## Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2024	2023	Change
Pending Contracts		<b>206</b>	178	15.7%
Volume (1,000s)		<b>54,203</b>	36,879	47.0%
Average	List Price	<b>263,121</b>	207,183	27.0%
	Days on Market	<b>28</b>	17	64.7%
	Percent of Original	<b>97.5%</b>	97.8%	-0.3%
Median	List Price	<b>224,900</b>	189,000	19.0%
	Days on Market	<b>11</b>	8	37.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 206 listings in Central Region had contracts pending at the end of October, up from 178 contracts pending at the end of October 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

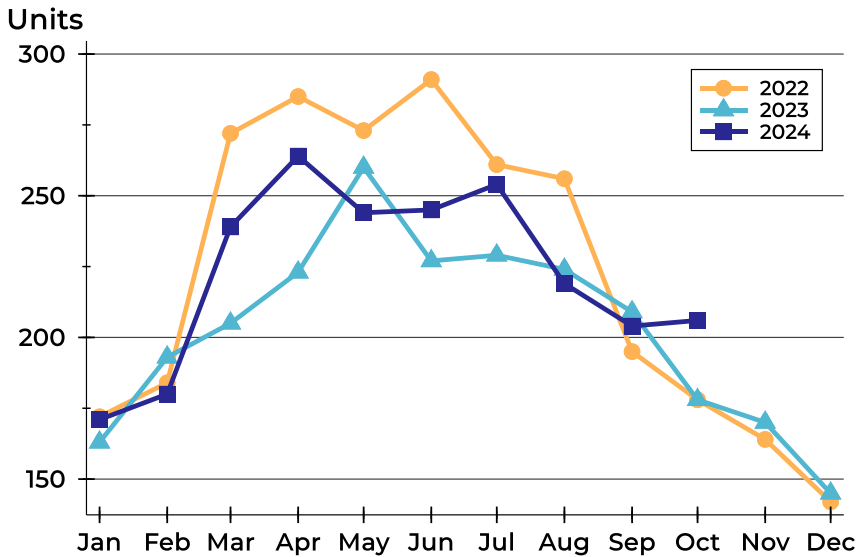
### History of Pending Contracts





## Central Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2022	2023	2024
January	172	163	<b>171</b>
February	184	193	<b>180</b>
March	272	205	<b>239</b>
April	285	223	<b>264</b>
May	273	260	<b>244</b>
June	291	227	<b>245</b>
July	261	229	<b>254</b>
August	256	224	<b>219</b>
September	195	209	<b>204</b>
October	178	178	<b>206</b>
November	164	170	
December	142	145	

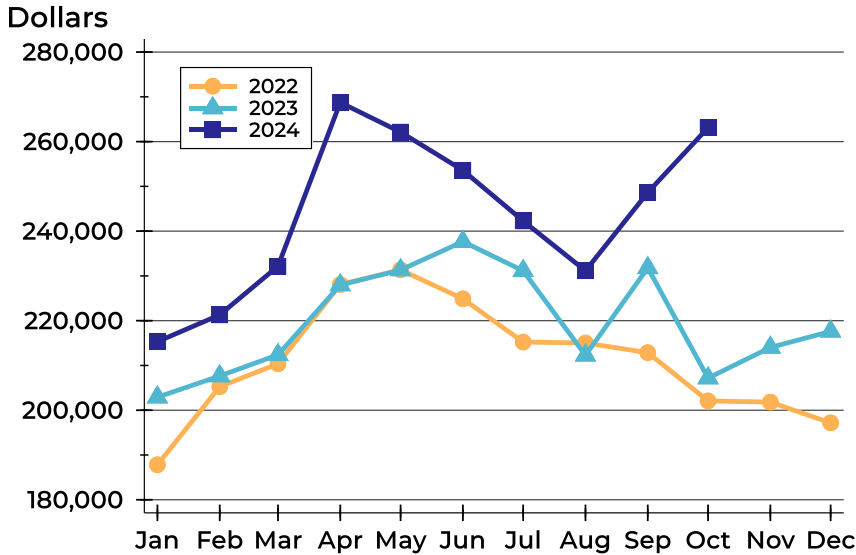
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	1.0%	36,950	36,950	8	8	100.0%	100.0%
\$50,000-\$99,999	11	5.3%	78,536	85,000	15	5	98.2%	100.0%
\$100,000-\$124,999	6	2.9%	114,583	116,500	18	8	100.0%	100.0%
\$125,000-\$149,999	18	8.7%	136,044	135,000	27	11	98.0%	100.0%
\$150,000-\$174,999	25	12.1%	159,700	159,000	31	21	97.1%	100.0%
\$175,000-\$199,999	24	11.7%	187,794	186,500	26	8	96.8%	100.0%
\$200,000-\$249,999	28	13.6%	223,729	224,200	22	10	97.1%	100.0%
\$250,000-\$299,999	32	15.5%	275,029	276,250	34	17	97.9%	100.0%
\$300,000-\$399,999	29	14.1%	339,060	327,900	24	9	97.5%	100.0%
\$400,000-\$499,999	16	7.8%	459,612	448,500	40	18	97.5%	100.0%
\$500,000-\$749,999	10	4.9%	585,295	550,000	33	14	98.7%	100.0%
\$750,000-\$999,999	4	1.9%	877,000	894,500	85	81	91.1%	95.6%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



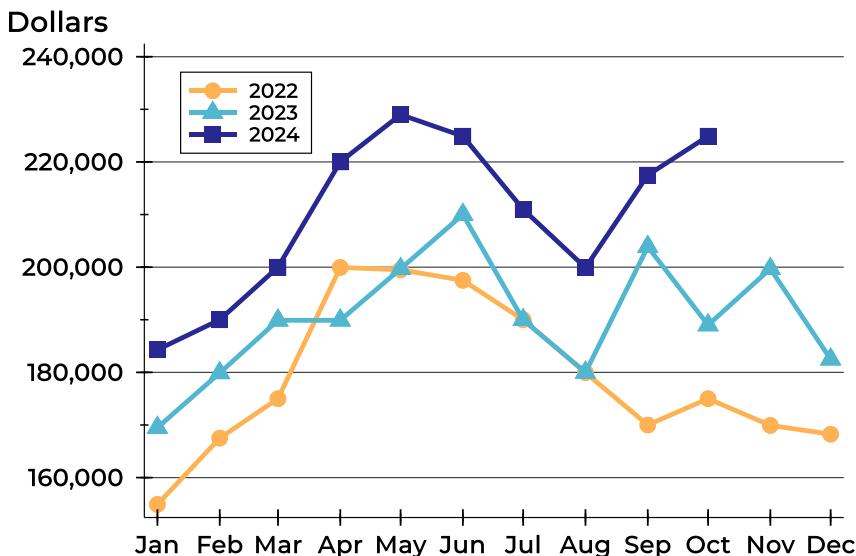
## Central Region Pending Contracts Analysis

### Average Price



Month	2022	2023	2024
<b>January</b>	187,823	202,917	<b>215,315</b>
<b>February</b>	205,248	207,644	<b>221,291</b>
<b>March</b>	210,381	212,388	<b>232,164</b>
<b>April</b>	228,082	227,967	<b>268,741</b>
<b>May</b>	231,360	231,327	<b>262,125</b>
<b>June</b>	224,885	237,662	<b>253,594</b>
<b>July</b>	215,233	231,141	<b>242,287</b>
<b>August</b>	215,015	212,271	<b>231,146</b>
<b>September</b>	212,865	231,804	<b>248,645</b>
<b>October</b>	202,086	207,183	<b>263,121</b>
<b>November</b>	201,817	214,019	
<b>December</b>	197,188	217,617	

### Median Price

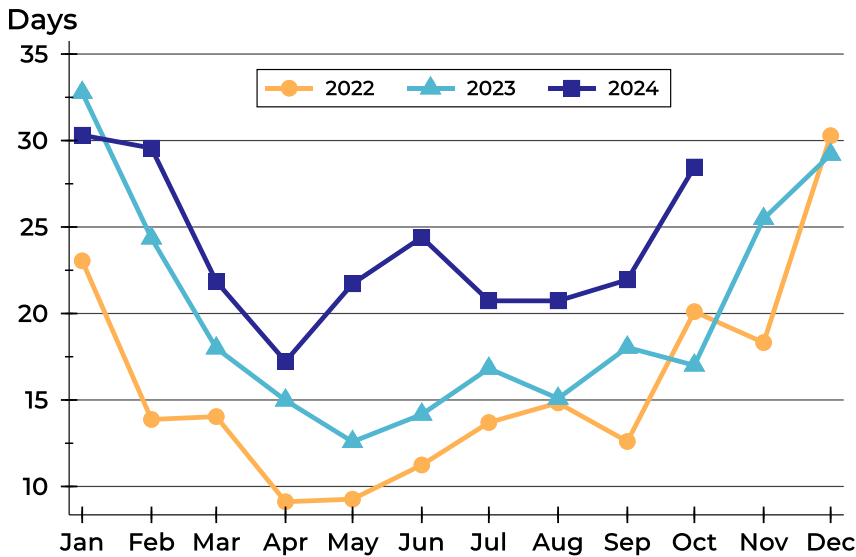


Month	2022	2023	2024
<b>January</b>	154,900	169,500	<b>184,300</b>
<b>February</b>	167,500	179,900	<b>190,000</b>
<b>March</b>	174,999	189,900	<b>200,000</b>
<b>April</b>	199,950	189,900	<b>220,000</b>
<b>May</b>	199,500	199,700	<b>229,000</b>
<b>June</b>	197,500	210,000	<b>224,900</b>
<b>July</b>	190,000	190,000	<b>210,994</b>
<b>August</b>	179,950	180,000	<b>199,900</b>
<b>September</b>	170,000	203,889	<b>217,500</b>
<b>October</b>	175,000	189,000	<b>224,900</b>
<b>November</b>	169,925	199,700	
<b>December</b>	168,250	182,500	



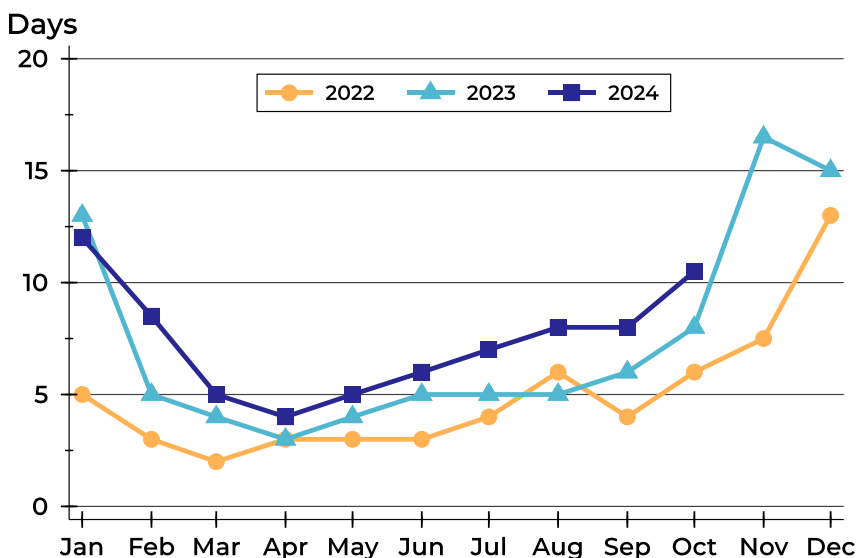
## Central Region Pending Contracts Analysis

### Average DOM



Month	2022	2023	2024
January	23	33	<b>30</b>
February	14	24	<b>30</b>
March	14	18	<b>22</b>
April	9	15	<b>17</b>
May	9	13	<b>22</b>
June	11	14	<b>24</b>
July	14	17	<b>21</b>
August	15	15	<b>21</b>
September	13	18	<b>22</b>
October	20	17	<b>28</b>
November	18	25	
December	30	29	

### Median DOM



Month	2022	2023	2024
January	5	13	<b>12</b>
February	3	5	<b>9</b>
March	2	4	<b>5</b>
April	3	3	<b>4</b>
May	3	4	<b>5</b>
June	3	5	<b>6</b>
July	4	5	<b>7</b>
August	6	5	<b>8</b>
September	4	6	<b>8</b>
October	6	8	<b>11</b>
November	8	17	
December	13	15	



**October  
2024**

# Sunflower MLS Statistics



## North Region Housing Report



### Market Overview

#### North Region Home Sales Rose in October

Total home sales in North Region rose by 19.2% last month to 31 units, compared to 26 units in October 2023. Total sales volume was \$7.0 million, up 5.2% from a year earlier.

The median sale price in October was \$215,000, up from \$192,250 a year earlier. Homes that sold in October were typically on the market for 11 days and sold for 97.2% of their list prices.

#### North Region Active Listings Up at End of October

The total number of active listings in North Region at the end of October was 65 units, up from 62 at the same point in 2023. This represents a 2.8 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$280,000.

During October, a total of 22 contracts were written down from 23 in October 2023. At the end of the month, there were 30 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Denise Humphrey, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass  
 Topeka, KS 66611  
 785-267-3215  
[denise@sunflowerrealtors.com](mailto:denise@sunflowerrealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)





**October  
2024**

# Sunflower MLS Statistics



## North Region Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b>		<b>31</b>	<b>26</b>	<b>25</b>	<b>238</b>	<b>240</b>	<b>313</b>
Change from prior year		19.2%	4.0%	-21.9%	-0.8%	-23.3%	5.7%
<b>Active Listings</b>		<b>65</b>	<b>62</b>	<b>45</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.8%	37.8%	-4.3%			
<b>Months' Supply</b>		<b>2.8</b>	<b>2.6</b>	<b>1.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		7.7%	85.7%	-12.5%			
<b>New Listings</b>		<b>34</b>	<b>42</b>	<b>20</b>	<b>307</b>	<b>305</b>	<b>347</b>
Change from prior year		-19.0%	110.0%	-28.6%	0.7%	-12.1%	-1.7%
<b>Contracts Written</b>		<b>22</b>	<b>23</b>	<b>19</b>	<b>250</b>	<b>246</b>	<b>306</b>
Change from prior year		-4.3%	21.1%	-38.7%	1.6%	-19.6%	-0.3%
<b>Pending Contracts</b>		<b>30</b>	<b>24</b>	<b>24</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		25.0%	0.0%	-38.5%			
<b>Sales Volume (1,000s)</b>		<b>7,021</b>	<b>6,672</b>	<b>4,406</b>	<b>56,125</b>	<b>54,101</b>	<b>65,476</b>
Change from prior year		5.2%	51.4%	-29.4%	3.7%	-17.4%	24.0%
Average	<b>Sale Price</b>	<b>226,499</b>	<b>256,621</b>	<b>176,224</b>	<b>235,820</b>	<b>225,421</b>	<b>209,188</b>
	Change from prior year	-11.7%	45.6%	-9.7%	4.6%	7.8%	17.3%
	<b>List Price of Actives</b>	<b>303,850</b>	<b>255,678</b>	<b>299,486</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	18.8%	-14.6%	25.6%			
	<b>Days on Market</b>	<b>23</b>	<b>28</b>	<b>33</b>	<b>43</b>	<b>30</b>	<b>20</b>
Change from prior year	-17.9%	-15.2%	175.0%	43.3%	50.0%	-20.0%	
<b>Percent of List</b>	<b>96.1%</b>	<b>98.6%</b>	<b>99.1%</b>	<b>97.2%</b>	<b>98.2%</b>	<b>99.2%</b>	
Change from prior year	-2.5%	-0.5%	-1.3%	-1.0%	-1.0%	-0.2%	
<b>Percent of Original</b>	<b>94.0%</b>	<b>96.9%</b>	<b>95.5%</b>	<b>94.6%</b>	<b>95.6%</b>	<b>98.0%</b>	
Change from prior year	-3.0%	1.5%	-4.1%	-1.0%	-2.4%	0.2%	
Median	<b>Sale Price</b>	<b>215,000</b>	<b>192,250</b>	<b>190,000</b>	<b>207,000</b>	<b>194,750</b>	<b>190,000</b>
	Change from prior year	11.8%	1.2%	5.6%	6.3%	2.5%	13.0%
	<b>List Price of Actives</b>	<b>280,000</b>	<b>219,500</b>	<b>215,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	27.6%	2.1%	2.9%			
	<b>Days on Market</b>	<b>11</b>	<b>12</b>	<b>9</b>	<b>15</b>	<b>9</b>	<b>6</b>
Change from prior year	-8.3%	33.3%	80.0%	66.7%	50.0%	0.0%	
<b>Percent of List</b>	<b>97.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-2.8%	0.0%	0.0%	-0.3%	0.0%	0.0%	
<b>Percent of Original</b>	<b>96.2%</b>	<b>100.0%</b>	<b>99.3%</b>	<b>97.6%</b>	<b>99.7%</b>	<b>100.0%</b>	
Change from prior year	-3.8%	0.7%	-0.7%	-2.1%	-0.3%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



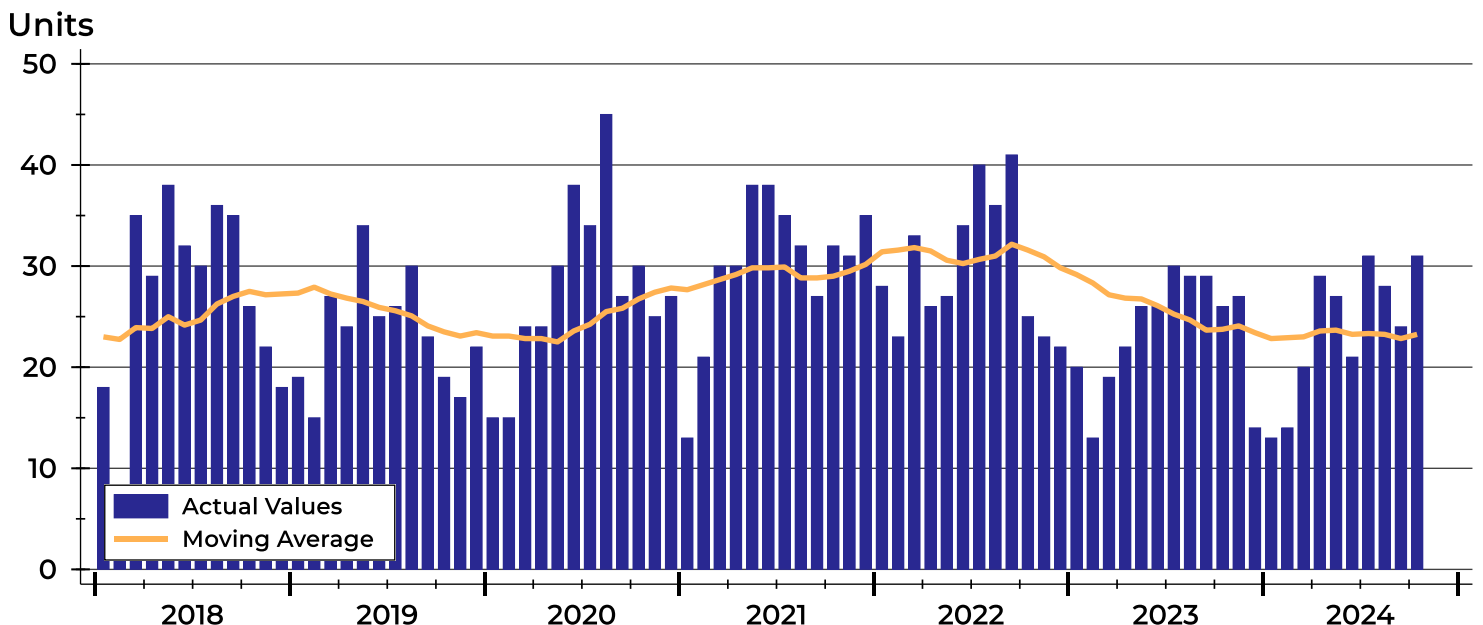
## North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		<b>31</b>	26	19.2%	<b>238</b>	240	-0.8%
Volume (1,000s)		<b>7,021</b>	6,672	5.2%	<b>56,125</b>	54,101	3.7%
Months' Supply		<b>2.8</b>	2.6	7.7%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>226,499</b>	256,621	-11.7%	<b>235,820</b>	225,421	4.6%
	Days on Market	<b>23</b>	28	-17.9%	<b>43</b>	30	43.3%
	Percent of List	<b>96.1%</b>	98.6%	-2.5%	<b>97.2%</b>	98.2%	-1.0%
	Percent of Original	<b>94.0%</b>	96.9%	-3.0%	<b>94.6%</b>	95.6%	-1.0%
Median	Sale Price	<b>215,000</b>	192,250	11.8%	<b>207,000</b>	194,750	6.3%
	Days on Market	<b>11</b>	12	-8.3%	<b>15</b>	9	66.7%
	Percent of List	<b>97.2%</b>	100.0%	-2.8%	<b>99.7%</b>	100.0%	-0.3%
	Percent of Original	<b>96.2%</b>	100.0%	-3.8%	<b>97.6%</b>	99.7%	-2.1%

A total of 31 homes sold in North Region in October, up from 26 units in October 2023. Total sales volume rose to \$7.0 million compared to \$6.7 million in the previous year.

The median sales price in October was \$215,000, up 11.8% compared to the prior year. Median days on market was 11 days, the same as September, and down from 12 in October 2023.

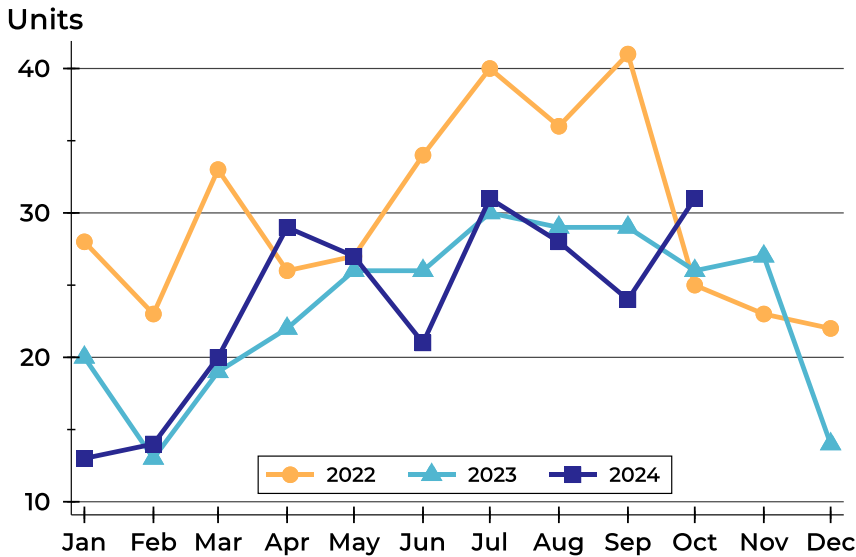
## History of Closed Listings





## North Region Closed Listings Analysis

### Closed Listings by Month



Month	2022	2023	2024
January	28	20	13
February	23	13	14
March	33	19	20
April	26	22	29
May	27	26	27
June	34	26	21
July	40	30	31
August	36	29	28
September	41	29	24
October	25	26	31
November	23	27	
December	22	14	

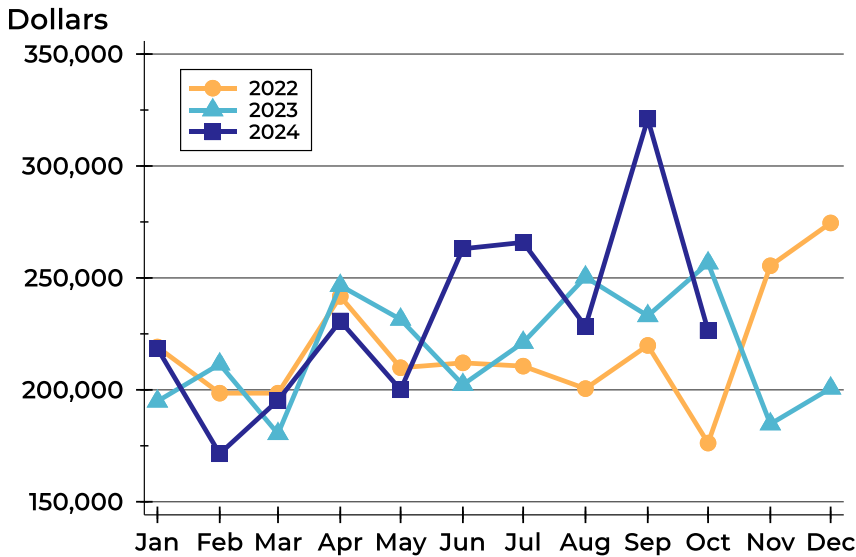
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.5%	1.2	40,250	40,250	9	9	88.0%	88.0%	81.7%	81.7%
\$50,000-\$99,999	2	6.5%	2.0	76,500	76,500	14	14	85.5%	85.5%	85.5%	85.5%
\$100,000-\$124,999	1	3.2%	2.4	106,000	106,000	7	7	96.4%	96.4%	96.4%	96.4%
\$125,000-\$149,999	2	6.5%	3.4	125,500	125,500	99	99	93.1%	93.1%	88.8%	88.8%
\$150,000-\$174,999	2	6.5%	1.2	158,750	158,750	8	8	97.3%	97.3%	96.8%	96.8%
\$175,000-\$199,999	4	12.9%	1.8	183,159	183,817	31	18	93.1%	94.3%	88.5%	90.3%
\$200,000-\$249,999	7	22.6%	1.4	222,271	220,000	13	8	98.7%	98.3%	97.1%	98.3%
\$250,000-\$299,999	4	12.9%	3.4	275,388	280,475	5	3	99.7%	100.0%	99.7%	100.0%
\$300,000-\$399,999	3	9.7%	3.5	348,467	349,000	14	9	100.7%	100.0%	98.8%	100.0%
\$400,000-\$499,999	4	12.9%	5.2	419,500	420,000	39	15	98.0%	98.8%	95.9%	95.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



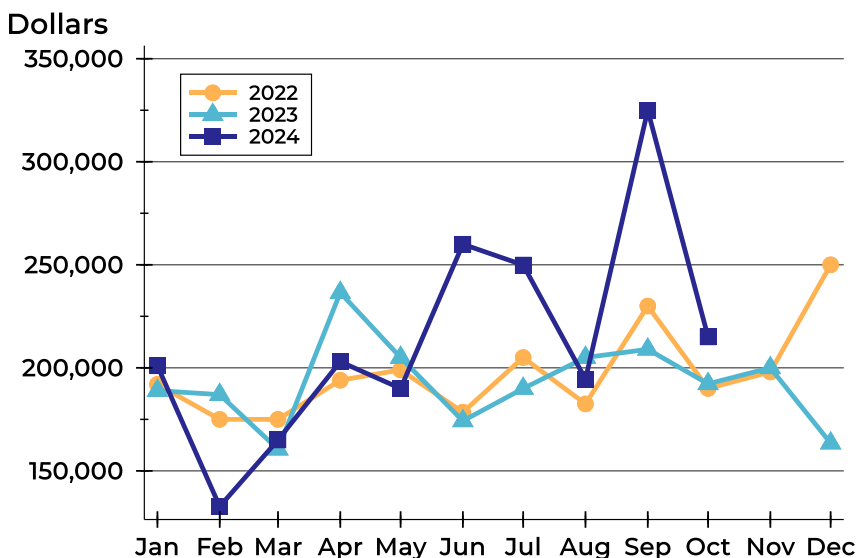
## North Region Closed Listings Analysis

### Average Price



Month	2022	2023	2024
January	219,124	194,885	<b>218,477</b>
February	198,508	211,479	<b>171,443</b>
March	198,514	180,366	<b>195,316</b>
April	241,746	246,559	<b>230,753</b>
May	209,869	231,473	<b>200,041</b>
June	212,059	202,304	<b>263,033</b>
July	210,585	221,141	<b>265,879</b>
August	200,542	250,331	<b>228,361</b>
September	219,840	233,062	<b>320,998</b>
October	176,224	256,621	<b>226,499</b>
November	255,428	184,714	
December	274,560	200,707	

### Median Price

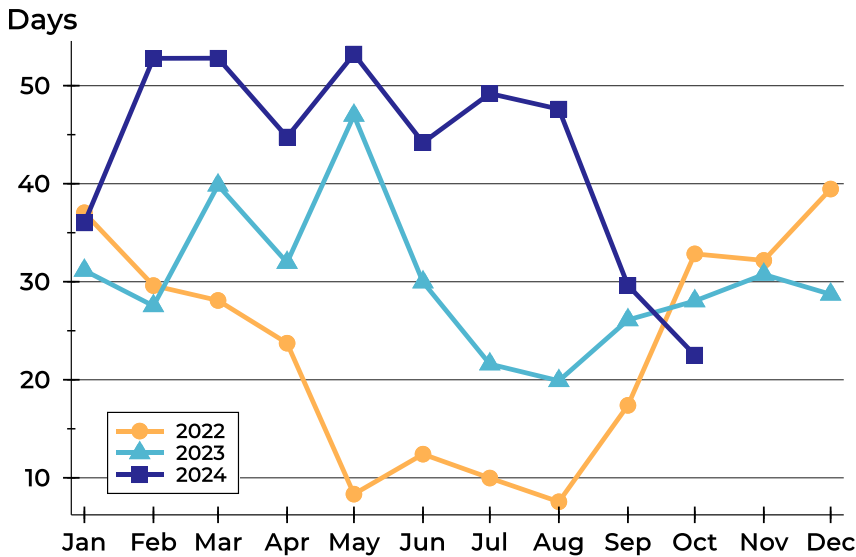


Month	2022	2023	2024
January	192,000	188,950	<b>201,000</b>
February	175,000	187,000	<b>132,750</b>
March	175,000	160,500	<b>165,000</b>
April	194,000	236,500	<b>203,000</b>
May	199,000	205,000	<b>190,000</b>
June	178,500	174,250	<b>260,000</b>
July	205,000	189,950	<b>249,900</b>
August	182,500	205,000	<b>194,500</b>
September	230,000	209,000	<b>325,000</b>
October	190,000	192,250	<b>215,000</b>
November	198,000	200,000	
December	250,000	163,450	



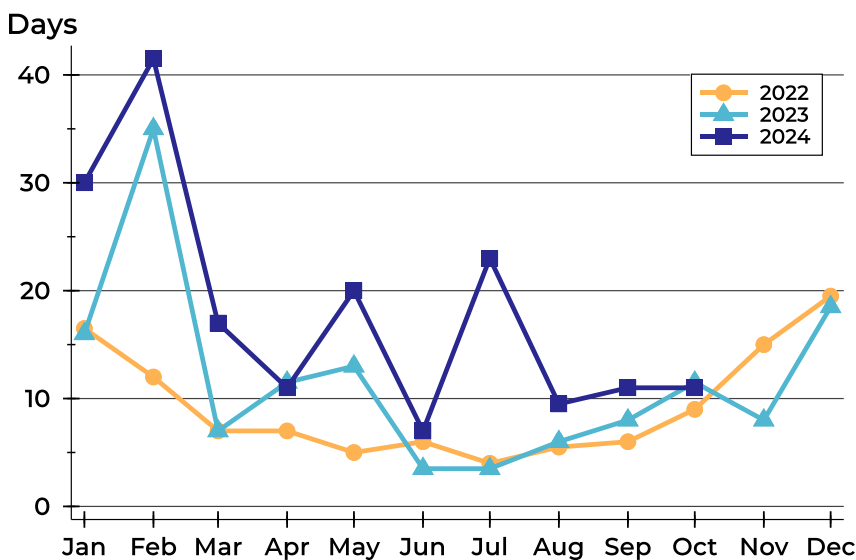
## North Region Closed Listings Analysis

### Average DOM



Month	2022	2023	2024
January	37	31	<b>36</b>
February	30	28	<b>53</b>
March	28	40	<b>53</b>
April	24	32	<b>45</b>
May	8	47	<b>53</b>
June	12	30	<b>44</b>
July	10	22	<b>49</b>
August	8	20	<b>48</b>
September	17	26	<b>30</b>
October	33	28	<b>23</b>
November	32	31	
December	39	29	

### Median DOM



Month	2022	2023	2024
January	17	16	<b>30</b>
February	12	35	<b>42</b>
March	7	7	<b>17</b>
April	7	12	<b>11</b>
May	5	13	<b>20</b>
June	6	4	<b>7</b>
July	4	4	<b>23</b>
August	6	6	<b>10</b>
September	6	8	<b>11</b>
October	9	12	<b>11</b>
November	15	8	
December	20	19	



## North Region Active Listings Analysis

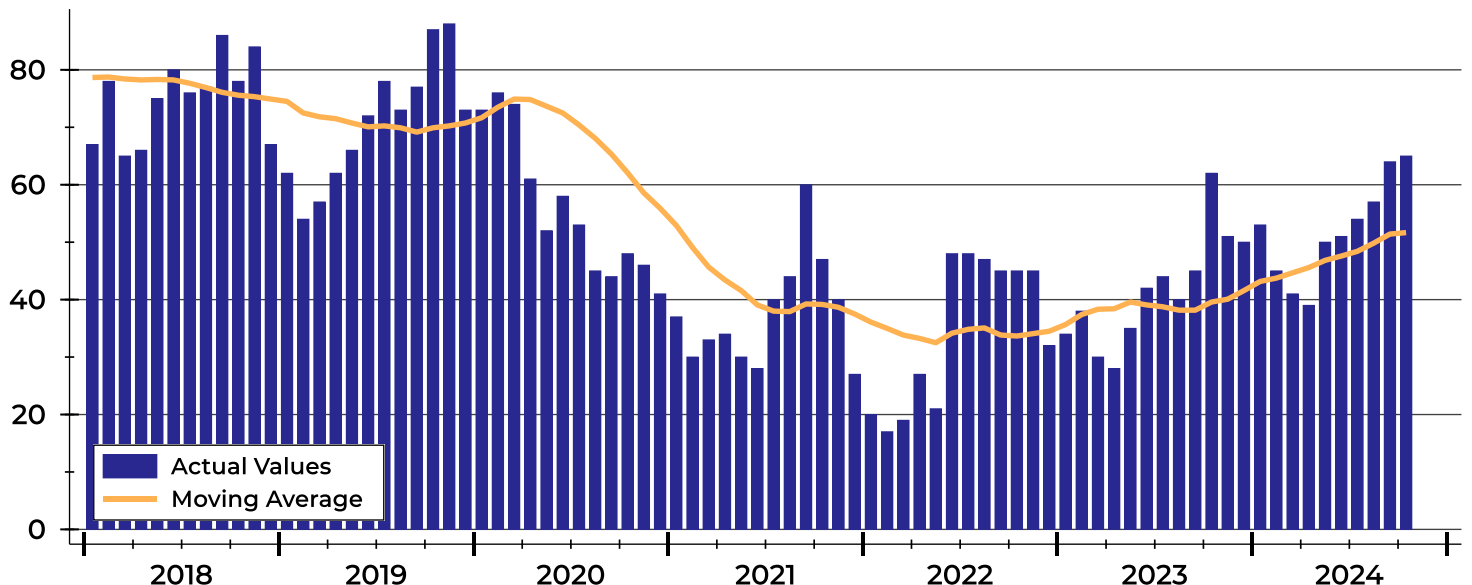
Summary Statistics for Active Listings		2024	End of October 2023	Change
Active Listings		<b>65</b>	62	4.8%
Volume (1,000s)		<b>19,750</b>	15,852	24.6%
Months' Supply		<b>2.8</b>	2.6	7.7%
Average	List Price	<b>303,850</b>	255,678	18.8%
	Days on Market	<b>68</b>	54	25.9%
	Percent of Original	<b>96.8%</b>	96.5%	0.3%
Median	List Price	<b>280,000</b>	219,500	27.6%
	Days on Market	<b>38</b>	32	18.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 65 homes were available for sale in North Region at the end of October. This represents a 2.8 months' supply of active listings.

The median list price of homes on the market at the end of October was \$280,000, up 27.6% from 2023. The typical time on market for active listings was 38 days, up from 32 days a year earlier.

## History of Active Listings

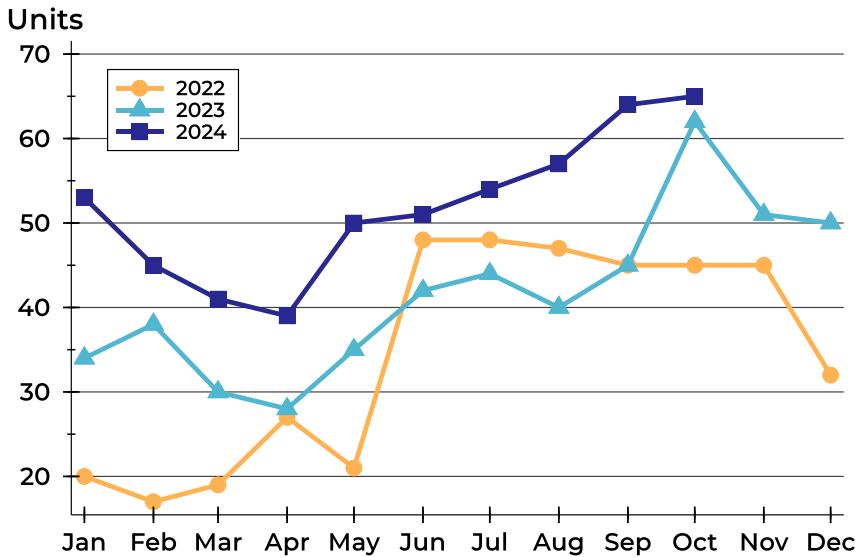
Units





## North Region Active Listings Analysis

### Active Listings by Month



Month	2022	2023	2024
January	20	34	<b>53</b>
February	17	38	<b>45</b>
March	19	30	<b>41</b>
April	27	28	<b>39</b>
May	21	35	<b>50</b>
June	48	42	<b>51</b>
July	48	44	<b>54</b>
August	47	40	<b>57</b>
September	45	45	<b>64</b>
October	45	62	<b>65</b>
November	45	51	
December	32	50	

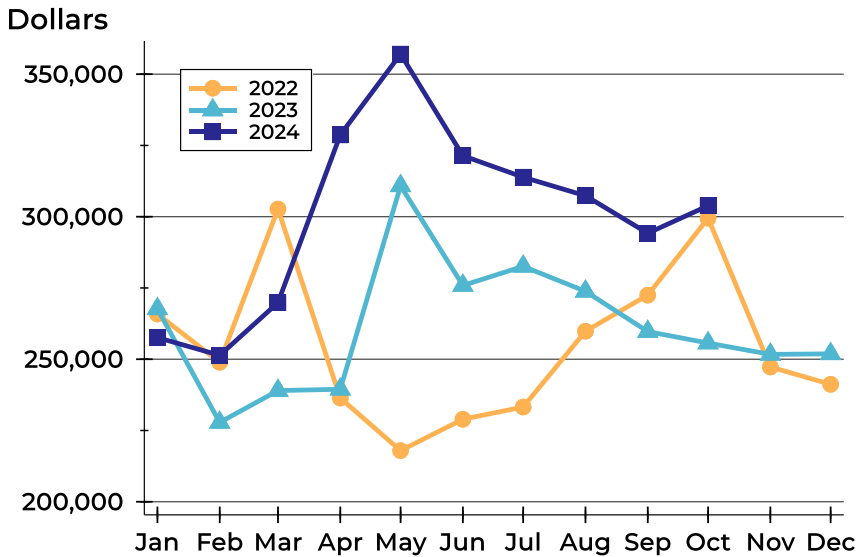
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.5%	1.2	39,995	39,995	102	102	88.3%	88.3%
\$50,000-\$99,999	5	7.7%	2.0	77,180	81,000	53	36	97.0%	100.0%
\$100,000-\$124,999	2	3.1%	2.4	117,000	117,000	29	29	100.0%	100.0%
\$125,000-\$149,999	6	9.2%	3.4	138,967	138,500	112	129	95.1%	96.4%
\$150,000-\$174,999	3	4.6%	1.2	164,950	165,000	59	35	96.6%	100.0%
\$175,000-\$199,999	4	6.2%	1.8	194,213	198,975	27	26	98.1%	100.0%
\$200,000-\$249,999	5	7.7%	1.4	228,500	225,000	50	50	98.4%	100.0%
\$250,000-\$299,999	10	15.4%	3.4	270,620	279,500	76	48	95.6%	98.3%
\$300,000-\$399,999	12	18.5%	3.5	352,446	355,000	61	19	97.9%	100.0%
\$400,000-\$499,999	10	15.4%	5.2	452,000	454,450	61	46	95.2%	97.3%
\$500,000-\$749,999	6	9.2%	N/A	582,800	557,400	107	76	99.1%	99.2%
\$750,000-\$999,999	1	1.5%	N/A	890,000	890,000	36	36	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



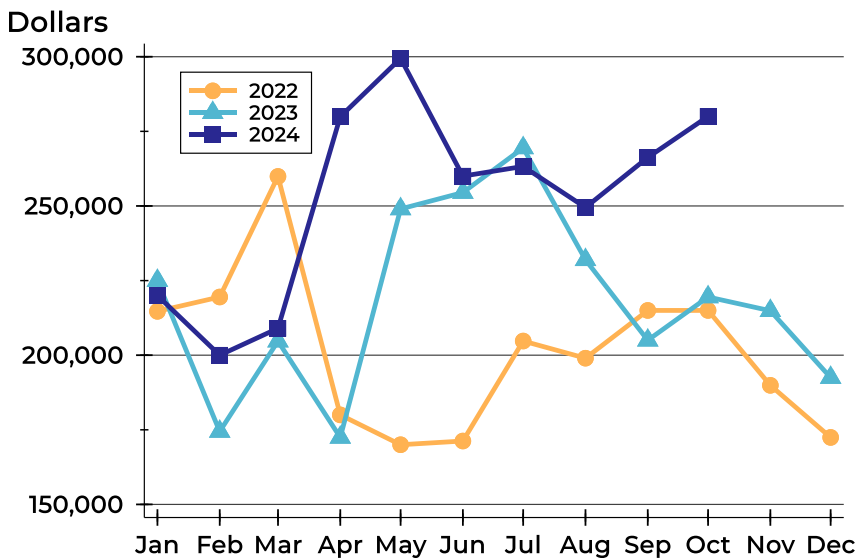
## North Region Active Listings Analysis

### Average Price



Month	2022	2023	2024
January	265,863	267,685	<b>257,603</b>
February	248,941	227,835	<b>251,370</b>
March	302,679	239,003	<b>269,865</b>
April	236,378	239,464	<b>328,692</b>
May	217,943	310,831	<b>357,058</b>
June	228,946	275,879	<b>321,401</b>
July	233,242	282,590	<b>313,869</b>
August	259,832	273,833	<b>307,360</b>
September	272,488	259,720	<b>294,195</b>
October	299,486	255,678	<b>303,850</b>
November	247,280	251,704	
December	241,200	251,898	

### Median Price



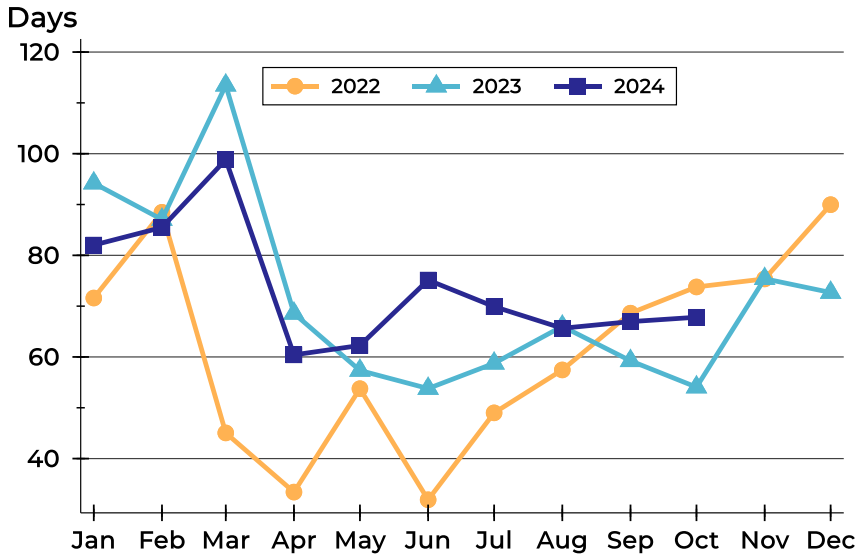
Month	2022	2023	2024
January	214,700	225,000	<b>220,000</b>
February	219,500	174,450	<b>200,000</b>
March	259,900	204,700	<b>209,000</b>
April	180,000	172,450	<b>279,900</b>
May	170,000	249,000	<b>299,450</b>
June	171,250	254,500	<b>260,000</b>
July	204,750	269,450	<b>263,250</b>
August	199,000	231,975	<b>249,500</b>
September	215,000	205,000	<b>266,250</b>
October	215,000	219,500	<b>280,000</b>
November	189,900	214,900	
December	172,450	192,500	





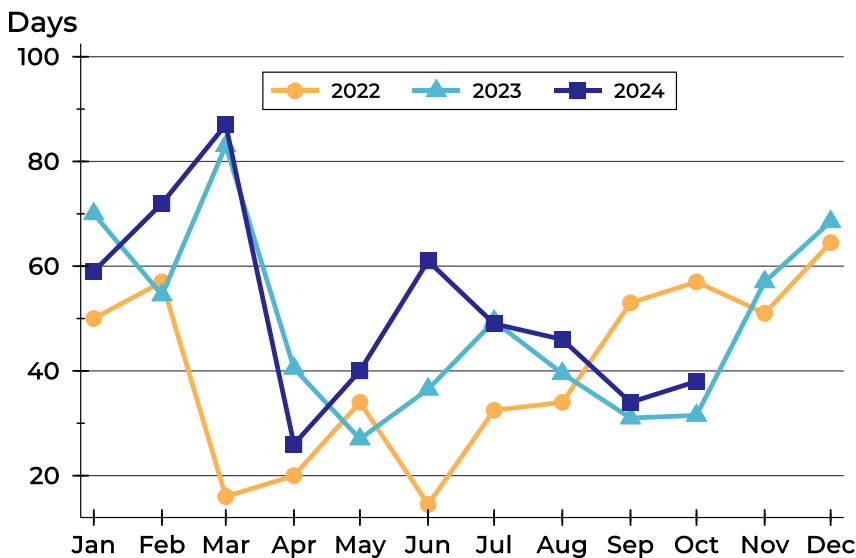
## North Region Active Listings Analysis

### Average DOM



Month	2022	2023	2024
January	72	94	<b>82</b>
February	88	87	<b>85</b>
March	45	113	<b>99</b>
April	33	69	<b>60</b>
May	54	57	<b>62</b>
June	32	54	<b>75</b>
July	49	59	<b>70</b>
August	57	66	<b>66</b>
September	69	59	<b>67</b>
October	74	54	<b>68</b>
November	75	75	
December	90	73	

### Median DOM

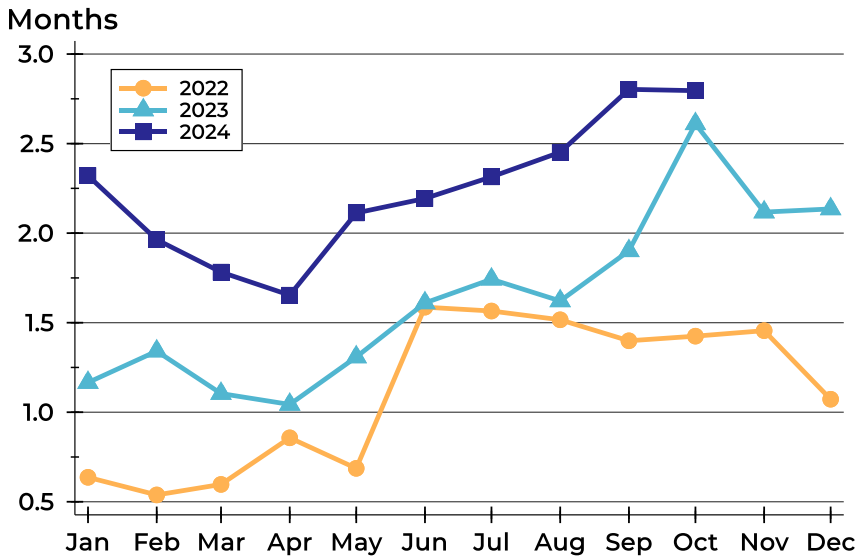


Month	2022	2023	2024
January	50	70	<b>59</b>
February	57	55	<b>72</b>
March	16	83	<b>87</b>
April	20	41	<b>26</b>
May	34	27	<b>40</b>
June	15	37	<b>61</b>
July	33	50	<b>49</b>
August	34	40	<b>46</b>
September	53	31	<b>34</b>
October	57	32	<b>38</b>
November	51	57	
December	65	69	



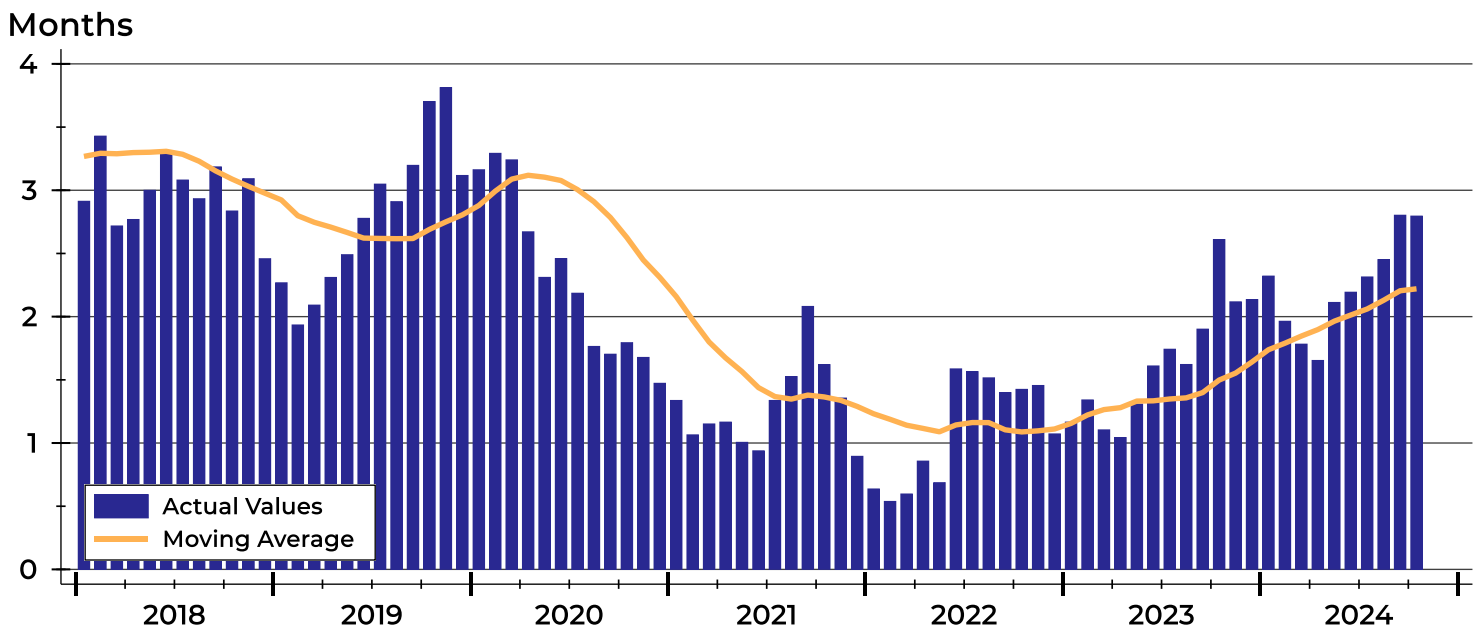
## North Region Months' Supply Analysis

### Months' Supply by Month



Month	2022	2023	2024
January	0.6	1.2	<b>2.3</b>
February	0.5	1.3	<b>2.0</b>
March	0.6	1.1	<b>1.8</b>
April	0.9	1.0	<b>1.7</b>
May	0.7	1.3	<b>2.1</b>
June	1.6	1.6	<b>2.2</b>
July	1.6	1.7	<b>2.3</b>
August	1.5	1.6	<b>2.5</b>
September	1.4	1.9	<b>2.8</b>
October	1.4	2.6	<b>2.8</b>
November	1.5	2.1	
December	1.1	2.1	

### History of Month's Supply





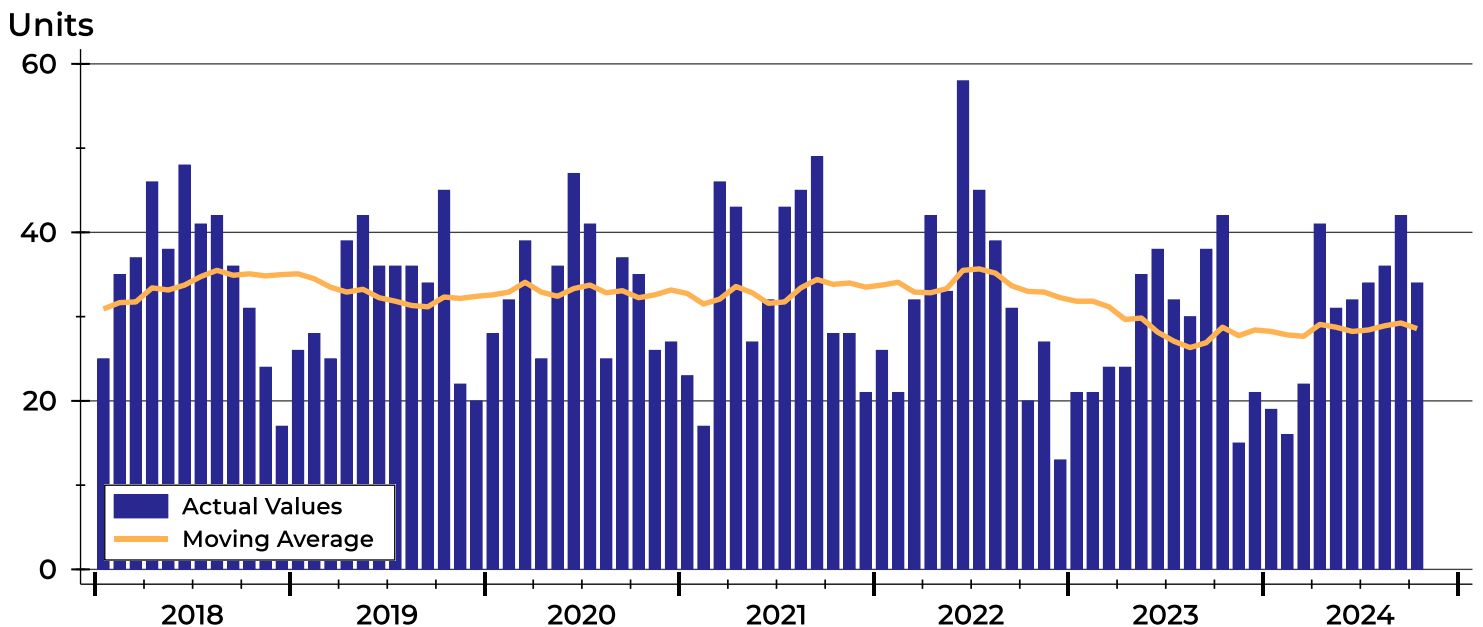
## North Region New Listings Analysis

Summary Statistics for New Listings		2024	October 2023	Change
Current Month	New Listings	<b>34</b>	42	-19.0%
	Volume (1,000s)	<b>9,193</b>	9,711	-5.3%
	Average List Price	<b>270,393</b>	231,208	16.9%
	Median List Price	<b>277,000</b>	214,900	28.9%
Year-to-Date	New Listings	<b>307</b>	305	0.7%
	Volume (1,000s)	<b>79,880</b>	72,309	10.5%
	Average List Price	<b>260,195</b>	237,080	9.7%
	Median List Price	<b>234,900</b>	212,000	10.8%

A total of 34 new listings were added in North Region during October, down 19.0% from the same month in 2023. Year-to-date North Region has seen 307 new listings.

The median list price of these homes was \$277,000 up from \$214,900 in 2023.

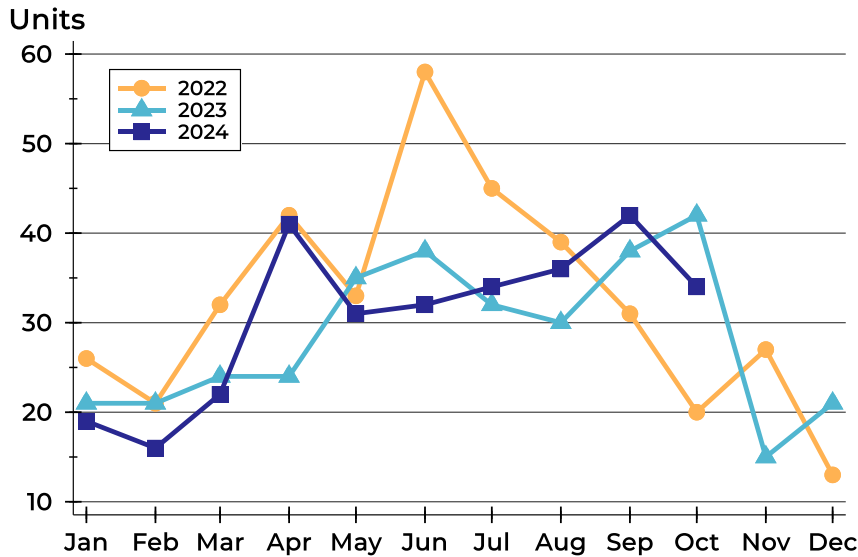
## History of New Listings





## North Region New Listings Analysis

### New Listings by Month



Month	2022	2023	2024
January	26	21	19
February	21	21	16
March	32	24	22
April	42	24	41
May	33	35	31
June	58	38	32
July	45	32	34
August	39	30	36
September	31	38	42
October	20	42	34
November	27	15	
December	13	21	

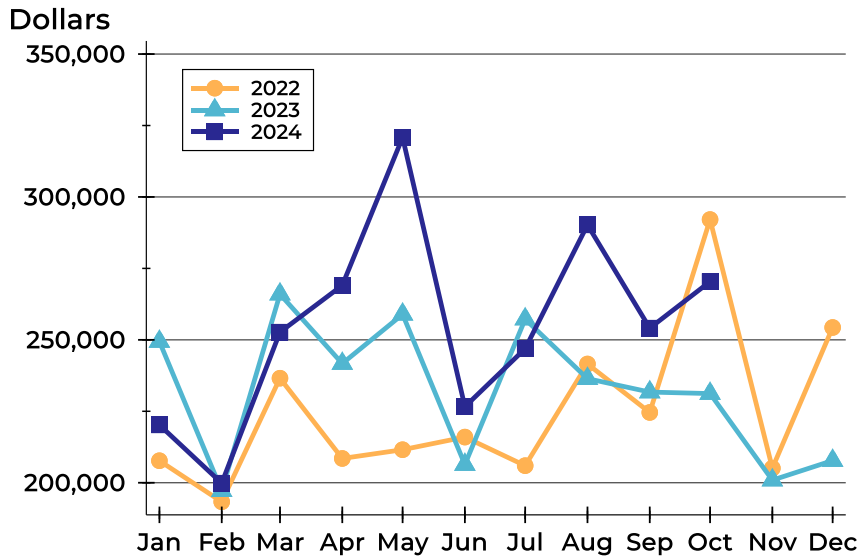
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.9%	45,000	45,000	15	15	100.0%	100.0%
\$50,000-\$99,999	2	5.9%	65,500	65,500	22	22	75.7%	75.7%
\$100,000-\$124,999	1	2.9%	110,000	110,000	2	2	100.0%	100.0%
\$125,000-\$149,999	2	5.9%	147,400	147,400	12	12	100.0%	100.0%
\$150,000-\$174,999	1	2.9%	169,500	169,500	7	7	100.0%	100.0%
\$175,000-\$199,999	5	14.7%	181,350	179,900	22	16	94.4%	95.0%
\$200,000-\$249,999	3	8.8%	227,833	230,000	20	22	99.1%	99.6%
\$250,000-\$299,999	6	17.6%	278,321	279,500	15	15	99.4%	100.0%
\$300,000-\$399,999	8	23.5%	337,375	332,500	18	20	99.1%	100.0%
\$400,000-\$499,999	3	8.8%	458,000	459,000	21	21	100.0%	100.0%
\$500,000-\$749,999	2	5.9%	554,950	554,950	25	25	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



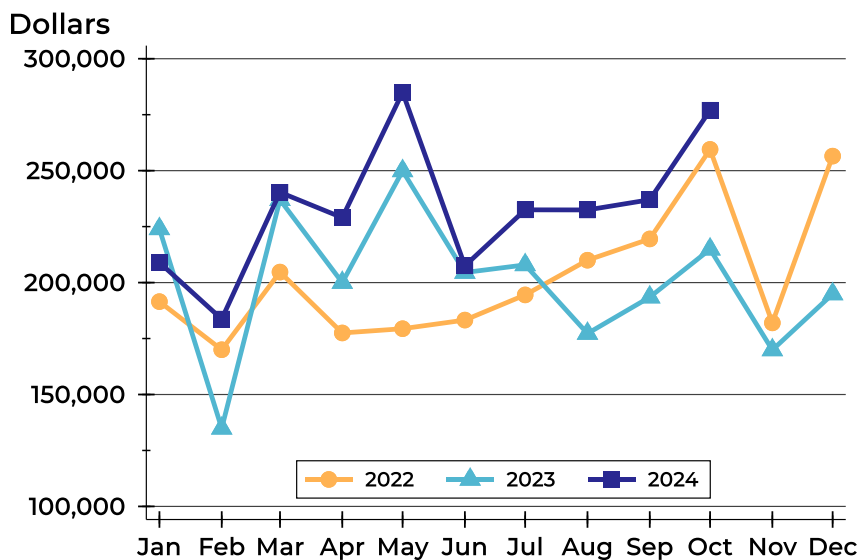
## North Region New Listings Analysis

### Average Price



Month	2022	2023	2024
January	207,704	249,421	<b>220,234</b>
February	193,343	197,210	<b>199,853</b>
March	236,584	265,979	<b>252,695</b>
April	208,501	241,704	<b>269,071</b>
May	211,561	258,931	<b>320,829</b>
June	215,984	206,364	<b>226,613</b>
July	205,980	257,259	<b>246,920</b>
August	241,554	236,425	<b>290,224</b>
September	224,600	231,726	<b>254,105</b>
October	292,105	231,208	<b>270,393</b>
November	205,103	200,913	
December	254,323	207,757	

### Median Price



Month	2022	2023	2024
January	191,500	224,000	<b>209,000</b>
February	170,000	134,900	<b>183,700</b>
March	204,700	237,000	<b>240,350</b>
April	177,500	200,000	<b>229,000</b>
May	179,400	249,900	<b>285,000</b>
June	183,250	204,500	<b>207,500</b>
July	194,500	207,900	<b>232,500</b>
August	210,000	177,250	<b>232,450</b>
September	219,500	193,500	<b>237,000</b>
October	259,500	214,900	<b>277,000</b>
November	182,000	169,900	
December	256,500	194,900	

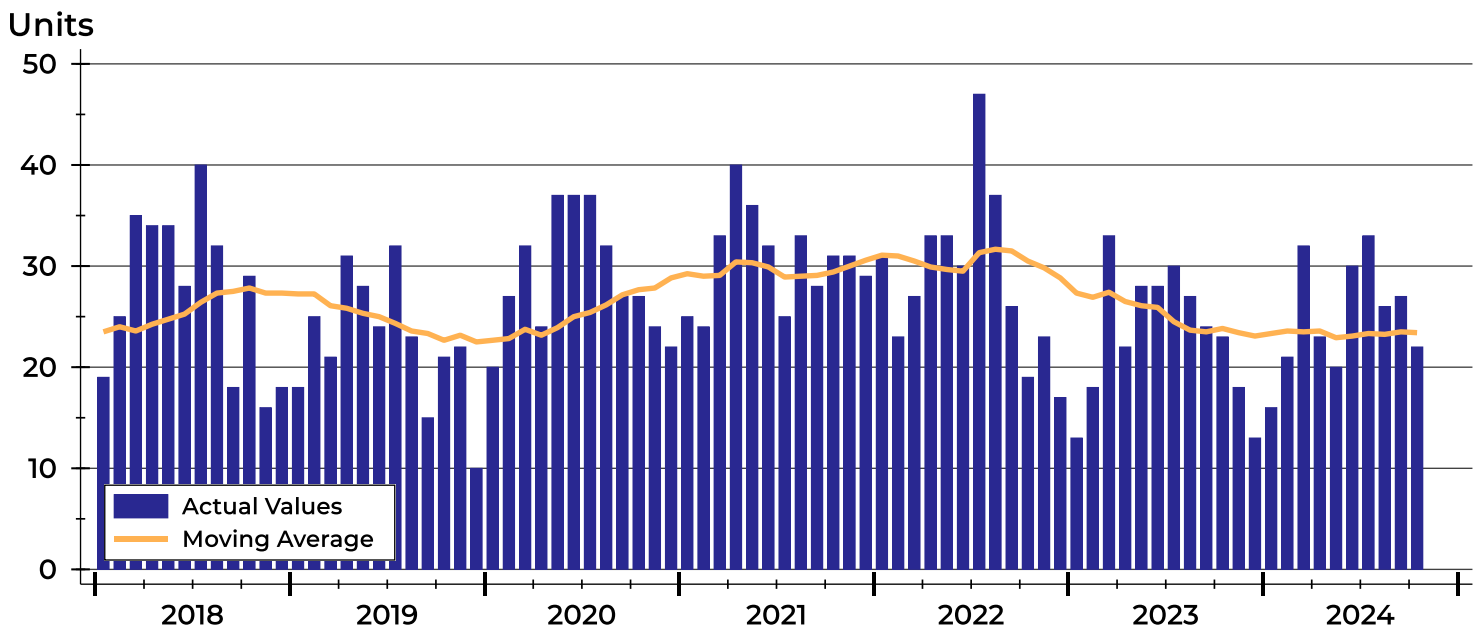


# North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		22	23	-4.3%	250	246	1.6%
Volume (1,000s)		4,940	4,108	20.3%	59,729	55,834	7.0%
Average	Sale Price	224,565	178,630	25.7%	238,916	226,968	5.3%
	Days on Market	29	34	-14.7%	42	29	44.8%
	Percent of Original	92.8%	92.3%	0.5%	94.4%	95.6%	-1.3%
Median	Sale Price	247,500	180,000	37.5%	215,000	198,000	8.6%
	Days on Market	15	7	114.3%	15	7	114.3%
	Percent of Original	100.0%	94.7%	5.6%	97.6%	100.0%	-2.4%

A total of 22 contracts for sale were written in North Region during the month of October, down from 23 in 2023. The median list price of these homes was \$247,500, up from \$180,000 the prior year. Half of the homes that went under contract in October were on the market less than 15 days, compared to 7 days in October 2023.

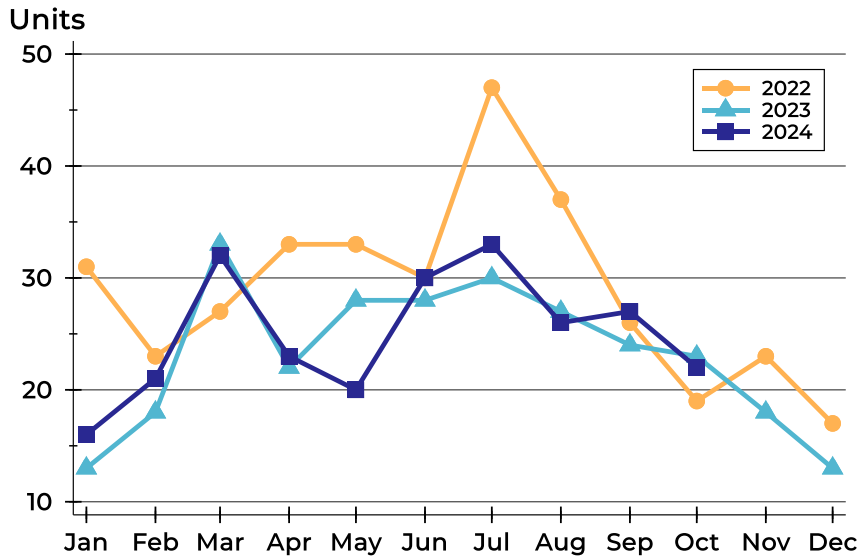
## History of Contracts Written





## North Region Contracts Written Analysis

### Contracts Written by Month



Month	2022	2023	2024
January	31	13	16
February	23	18	21
March	27	33	32
April	33	22	23
May	33	28	20
June	30	28	30
July	47	30	33
August	37	27	26
September	26	24	27
October	19	23	22
November	23	18	
December	17	13	

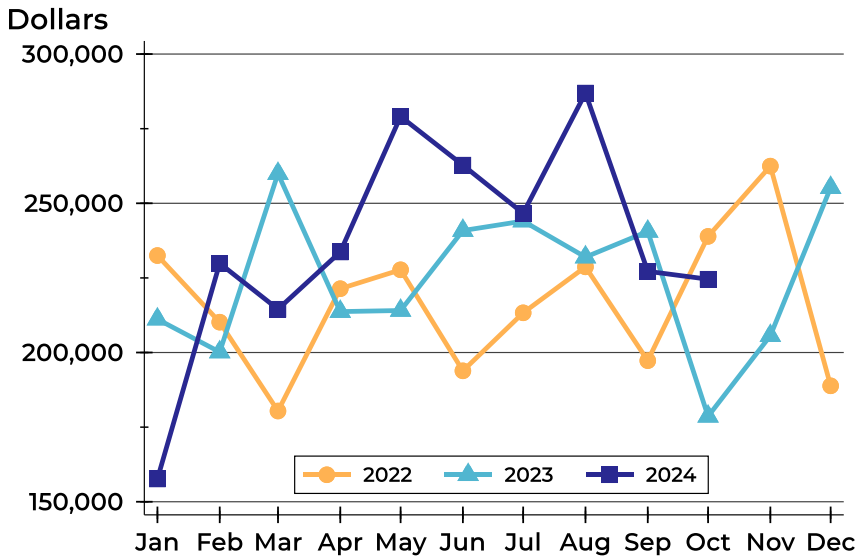
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	45,000	45,000	15	15	100.0%	100.0%
\$50,000-\$99,999	1	4.5%	50,000	50,000	6	6	63.4%	63.4%
\$100,000-\$124,999	2	9.1%	117,000	117,000	44	44	94.4%	94.4%
\$125,000-\$149,999	2	9.1%	142,450	142,450	92	92	90.6%	90.6%
\$150,000-\$174,999	2	9.1%	163,250	163,250	37	37	96.7%	96.7%
\$175,000-\$199,999	1	4.5%	175,000	175,000	14	14	92.1%	92.1%
\$200,000-\$249,999	2	9.1%	227,500	227,500	9	9	92.2%	92.2%
\$250,000-\$299,999	6	27.3%	284,588	284,063	17	16	96.6%	100.0%
\$300,000-\$399,999	5	22.7%	332,500	330,000	27	28	91.7%	96.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



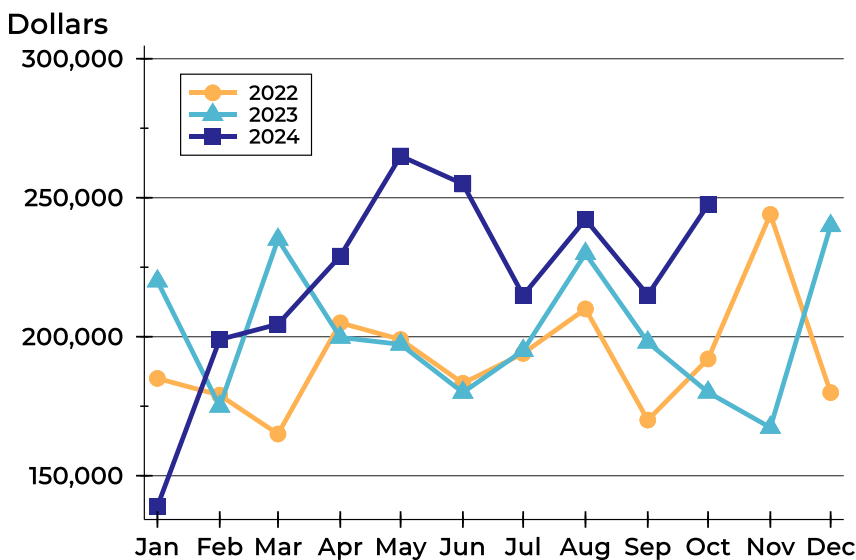
## North Region Contracts Written Analysis

### Average Price



Month	2022	2023	2024
January	232,503	211,177	<b>157,637</b>
February	210,178	200,164	<b>229,881</b>
March	180,415	259,953	<b>214,511</b>
April	221,386	213,714	<b>233,696</b>
May	227,724	214,082	<b>279,075</b>
June	193,868	240,868	<b>262,788</b>
July	213,306	244,043	<b>246,650</b>
August	228,714	231,974	<b>286,938</b>
September	197,277	240,583	<b>227,207</b>
October	238,916	178,630	<b>224,565</b>
November	262,463	205,652	
December	188,847	255,242	

### Median Price



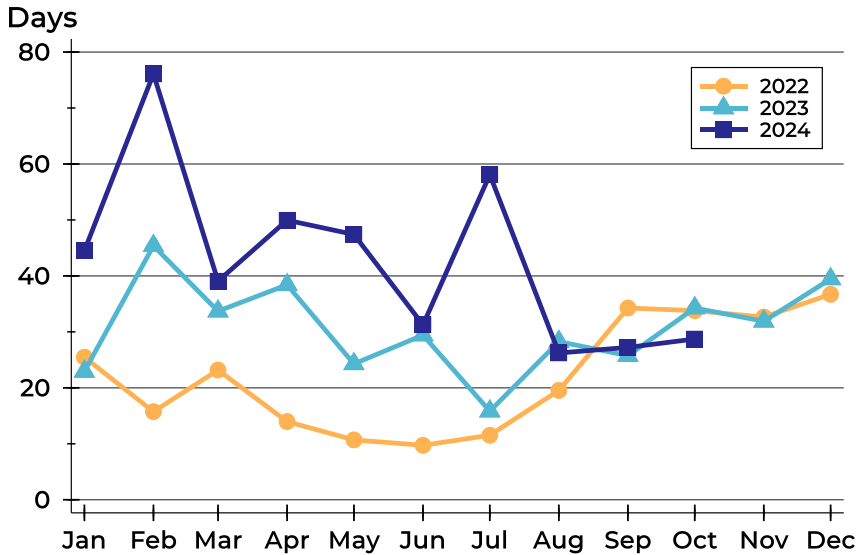
Month	2022	2023	2024
January	185,000	220,000	<b>138,950</b>
February	179,000	174,950	<b>199,000</b>
March	165,000	235,000	<b>204,500</b>
April	205,000	199,750	<b>229,000</b>
May	199,000	197,250	<b>265,000</b>
June	183,250	179,950	<b>254,950</b>
July	194,000	195,000	<b>214,900</b>
August	210,000	229,900	<b>242,200</b>
September	170,000	198,000	<b>215,000</b>
October	192,000	180,000	<b>247,500</b>
November	244,000	167,325	
December	179,900	239,900	





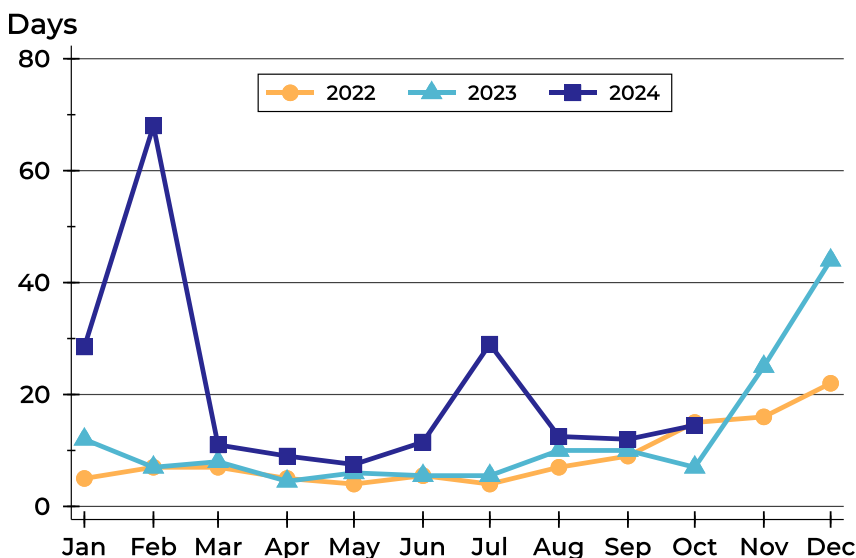
## North Region Contracts Written Analysis

### Average DOM



Month	2022	2023	2024
January	25	23	45
February	16	45	76
March	23	34	39
April	14	38	50
May	11	24	47
June	10	29	31
July	12	16	58
August	20	28	26
September	34	26	27
October	34	34	29
November	33	32	
December	37	39	

### Median DOM



Month	2022	2023	2024
January	5	12	29
February	7	7	68
March	7	8	11
April	5	5	9
May	4	6	8
June	6	6	12
July	4	6	29
August	7	10	13
September	9	10	12
October	15	7	15
November	16	25	
December	22	44	



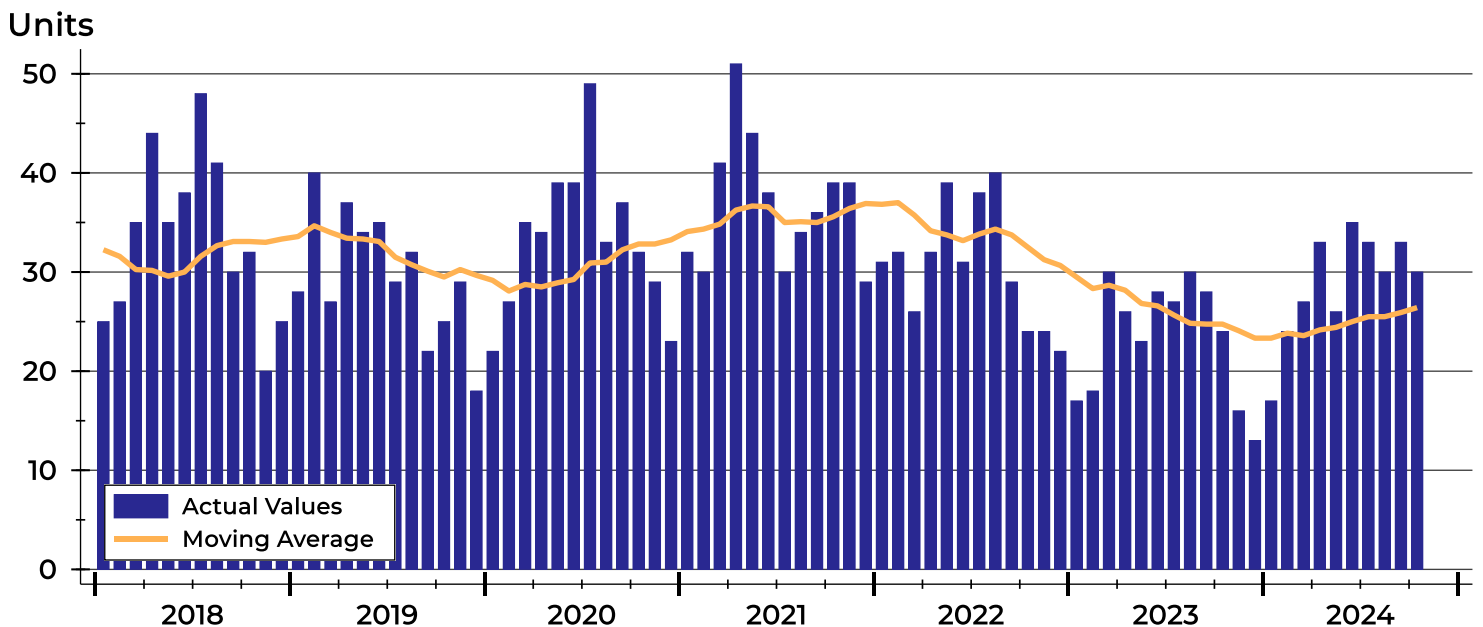
# North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2024	2023	Change
Pending Contracts		30	24	25.0%
Volume (1,000s)		6,384	4,507	41.6%
Average	List Price	212,784	187,777	13.3%
	Days on Market	35	39	-10.3%
	Percent of Original	95.7%	95.1%	0.6%
Median	List Price	222,450	188,000	18.3%
	Days on Market	26	15	73.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 30 listings in North Region had contracts pending at the end of October, up from 24 contracts pending at the end of October 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

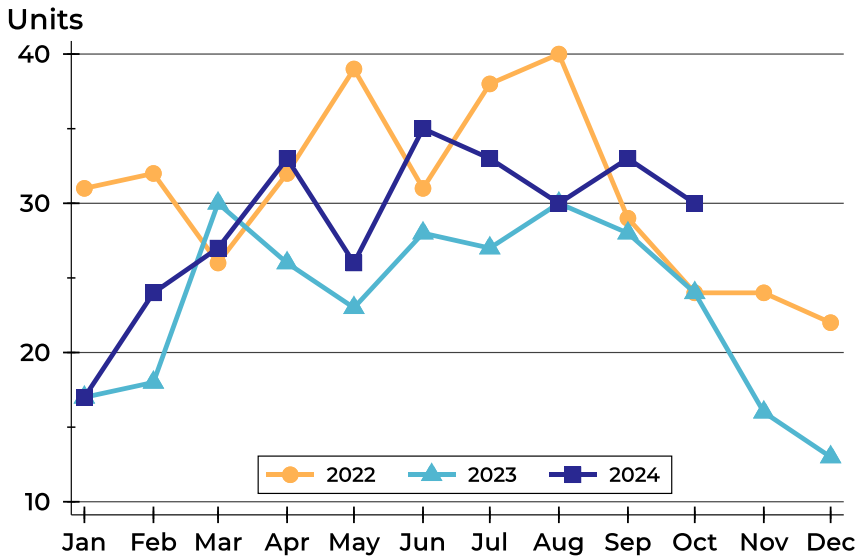
## History of Pending Contracts





## North Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2022	2023	2024
January	31	17	<b>17</b>
February	32	18	<b>24</b>
March	26	30	<b>27</b>
April	32	26	<b>33</b>
May	39	23	<b>26</b>
June	31	28	<b>35</b>
July	38	27	<b>33</b>
August	40	30	<b>30</b>
September	29	28	<b>33</b>
October	24	24	<b>30</b>
November	24	16	
December	22	13	

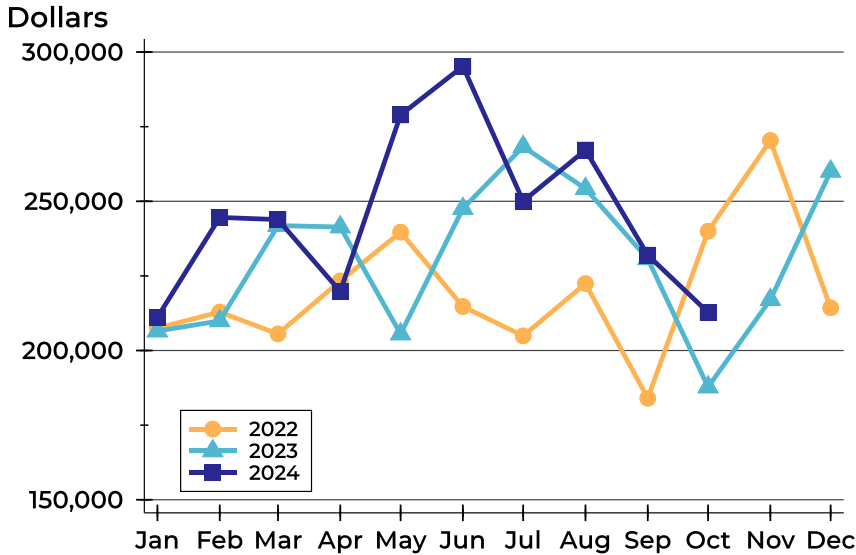
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.3%	45,000	45,000	15	15	100.0%	100.0%
\$50,000-\$99,999	1	3.3%	74,900	74,900	85	85	84.2%	84.2%
\$100,000-\$124,999	3	10.0%	119,000	120,000	29	33	96.3%	100.0%
\$125,000-\$149,999	2	6.7%	142,450	142,450	2	2	100.0%	100.0%
\$150,000-\$174,999	3	10.0%	165,500	169,500	26	7	97.8%	100.0%
\$175,000-\$199,999	3	10.0%	176,633	175,000	42	18	95.8%	95.2%
\$200,000-\$249,999	7	23.3%	230,614	230,000	42	27	97.8%	100.0%
\$250,000-\$299,999	7	23.3%	283,932	280,000	38	29	96.1%	100.0%
\$300,000-\$399,999	3	10.0%	331,167	319,500	33	34	86.8%	95.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



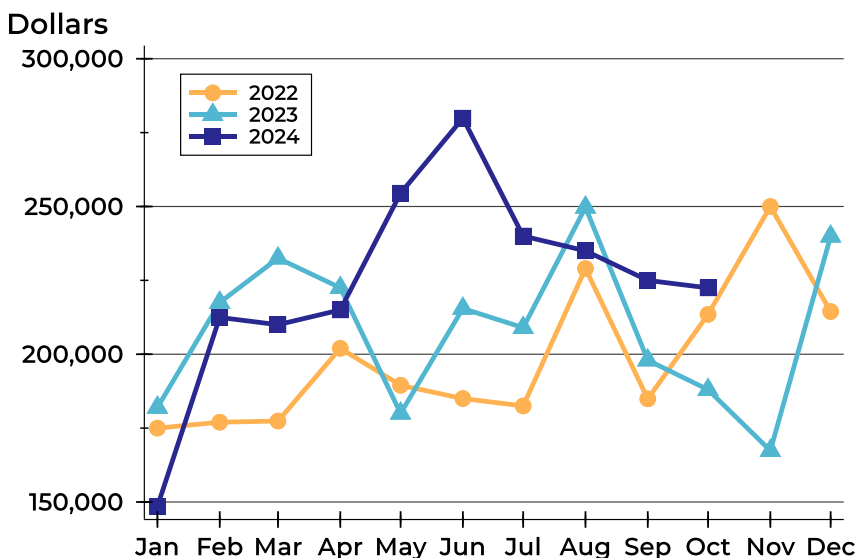
## North Region Pending Contracts Analysis

### Average Price



Month	2022	2023	2024
January	207,539	206,529	<b>211,123</b>
February	212,903	209,936	<b>244,604</b>
March	205,571	241,861	<b>243,876</b>
April	223,314	241,394	<b>219,782</b>
May	239,659	205,548	<b>278,938</b>
June	214,753	247,564	<b>295,233</b>
July	204,908	268,311	<b>250,042</b>
August	222,430	254,242	<b>267,183</b>
September	184,028	230,713	<b>231,961</b>
October	239,988	187,777	<b>212,784</b>
November	270,383	217,041	
December	214,309	260,042	

### Median Price

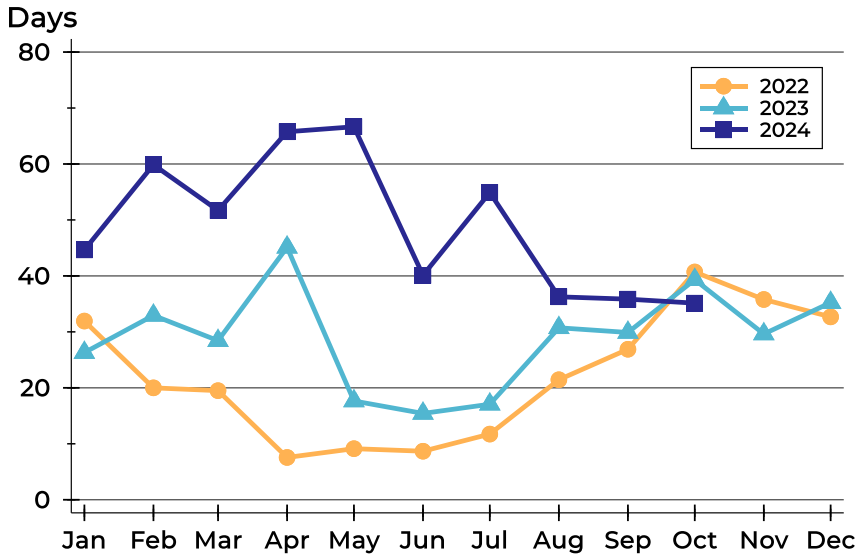


Month	2022	2023	2024
January	175,000	182,000	<b>148,500</b>
February	177,000	217,500	<b>212,450</b>
March	177,400	232,500	<b>210,000</b>
April	202,000	222,500	<b>215,000</b>
May	189,500	180,000	<b>254,500</b>
June	185,000	215,500	<b>279,900</b>
July	182,500	209,000	<b>240,000</b>
August	229,000	249,700	<b>235,000</b>
September	184,900	198,000	<b>225,000</b>
October	213,500	188,000	<b>222,450</b>
November	250,000	167,375	
December	214,450	239,900	



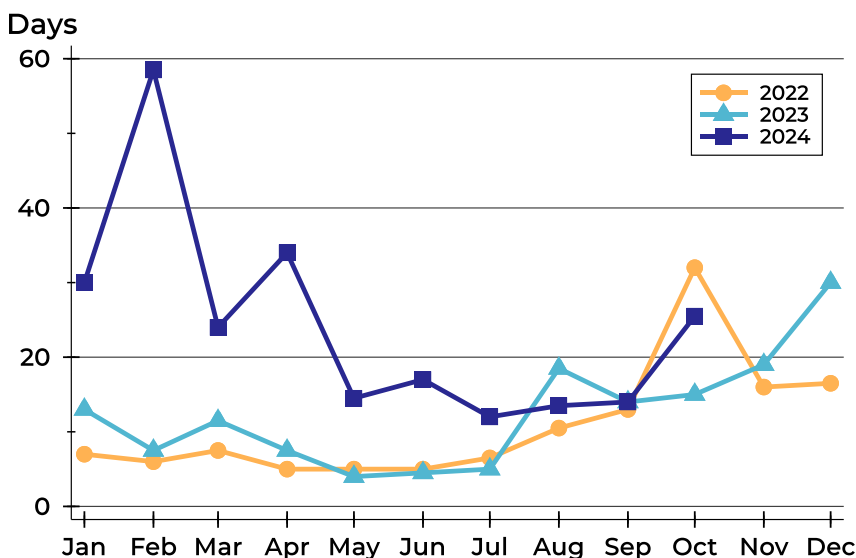
## North Region Pending Contracts Analysis

### Average DOM



Month	2022	2023	2024
January	32	26	45
February	20	33	60
March	20	28	52
April	8	45	66
May	9	18	67
June	9	15	40
July	12	17	55
August	21	31	36
September	27	30	36
October	41	39	35
November	36	30	
December	33	35	

### Median DOM



Month	2022	2023	2024
January	7	13	30
February	6	8	59
March	8	12	24
April	5	8	34
May	5	4	15
June	5	5	17
July	7	5	12
August	11	19	14
September	13	14	14
October	32	15	26
November	16	19	
December	17	30	



**October  
2024**

# Sunflower MLS Statistics



## South Region Housing Report



### Market Overview

#### South Region Home Sales Fell in October

Total home sales in South Region fell last month to 35 units, compared to 39 units in October 2023. Total sales volume was \$6.1 million, down from a year earlier.

The median sale price in October was \$145,000, down from \$172,000 a year earlier. Homes that sold in October were typically on the market for 9 days and sold for 98.4% of their list prices.

#### South Region Active Listings Up at End of October

The total number of active listings in South Region at the end of October was 51 units, up from 43 at the same point in 2023. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$190,000.

During October, a total of 33 contracts were written up from 31 in October 2023. At the end of the month, there were 44 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Denise Humphrey, Chief Executive Officer  
 Sunflower Association of REALTORS®  
 3646 SW Plass  
 Topeka, KS 66611  
 785-267-3215  
[denise@sunflowerrealtors.com](mailto:denise@sunflowerrealtors.com)  
[www.SunflowerRealtors.com](http://www.SunflowerRealtors.com)



## South Region Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b> Change from prior year	<b>35</b> -10.3%	<b>39</b> -4.9%	<b>41</b> 7.9%	<b>276</b> -10.7%	<b>309</b> -15.6%	<b>366</b> -3.7%	
<b>Active Listings</b> Change from prior year	<b>51</b> 18.6%	<b>43</b> 34.4%	<b>32</b> -23.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>1.9</b> 35.7%	<b>1.4</b> 75.0%	<b>0.8</b> -27.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>43</b> 10.3%	<b>39</b> 39.3%	<b>28</b> -45.1%	<b>368</b> -4.2%	<b>384</b> -2.3%	<b>393</b> -15.5%	
<b>Contracts Written</b> Change from prior year	<b>33</b> 6.5%	<b>31</b> 40.9%	<b>22</b> -57.7%	<b>297</b> -9.7%	<b>329</b> -7.3%	<b>355</b> -14.3%	
<b>Pending Contracts</b> Change from prior year	<b>44</b> 25.7%	<b>35</b> 6.1%	<b>33</b> -50.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>6,114</b> -17.1%	<b>7,376</b> -7.2%	<b>7,945</b> 35.5%	<b>51,445</b> -11.6%	<b>58,197</b> -8.7%	<b>63,729</b> 9.5%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>174,689</b> -7.6%	<b>189,132</b> -2.4%	<b>193,788</b> 25.6%	<b>186,396</b> -1.0%	<b>188,338</b> 8.2%	<b>174,123</b> 13.7%
	<b>List Price of Actives</b> Change from prior year	<b>229,471</b> 0.9%	<b>227,314</b> 8.3%	<b>209,934</b> 42.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>20</b> 0.0%	<b>20</b> 11.1%	<b>18</b> 20.0%	<b>23</b> 15.0%	<b>20</b> 11.1%	<b>18</b> -21.7%
	<b>Percent of List</b> Change from prior year	<b>97.2%</b> 0.7%	<b>96.5%</b> 0.6%	<b>95.9%</b> -1.0%	<b>97.4%</b> -0.4%	<b>97.8%</b> 0.2%	<b>97.6%</b> 0.6%
	<b>Percent of Original</b> Change from prior year	<b>94.3%</b> -0.3%	<b>94.6%</b> 0.3%	<b>94.3%</b> -1.8%	<b>95.8%</b> -0.4%	<b>96.2%</b> 0.2%	<b>96.0%</b> -0.1%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>145,000</b> -15.7%	<b>172,000</b> -9.2%	<b>189,500</b> 18.3%	<b>170,000</b> 3.0%	<b>165,000</b> 14.8%	<b>143,750</b> 1.2%
	<b>List Price of Actives</b> Change from prior year	<b>190,000</b> 13.4%	<b>167,500</b> -19.2%	<b>207,250</b> 65.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>9</b> 28.6%	<b>7</b> 0.0%	<b>7</b> 0.0%	<b>7</b> 16.7%	<b>6</b> 0.0%	<b>6</b> 20.0%
	<b>Percent of List</b> Change from prior year	<b>98.4%</b> 1.4%	<b>97.0%</b> -2.8%	<b>99.8%</b> 1.7%	<b>99.4%</b> 0.0%	<b>99.4%</b> 0.0%	<b>99.4%</b> 0.7%
	<b>Percent of Original</b> Change from prior year	<b>97.5%</b> 1.1%	<b>96.4%</b> -2.3%	<b>98.7%</b> 1.2%	<b>98.2%</b> -0.2%	<b>98.4%</b> -0.1%	<b>98.5%</b> 0.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



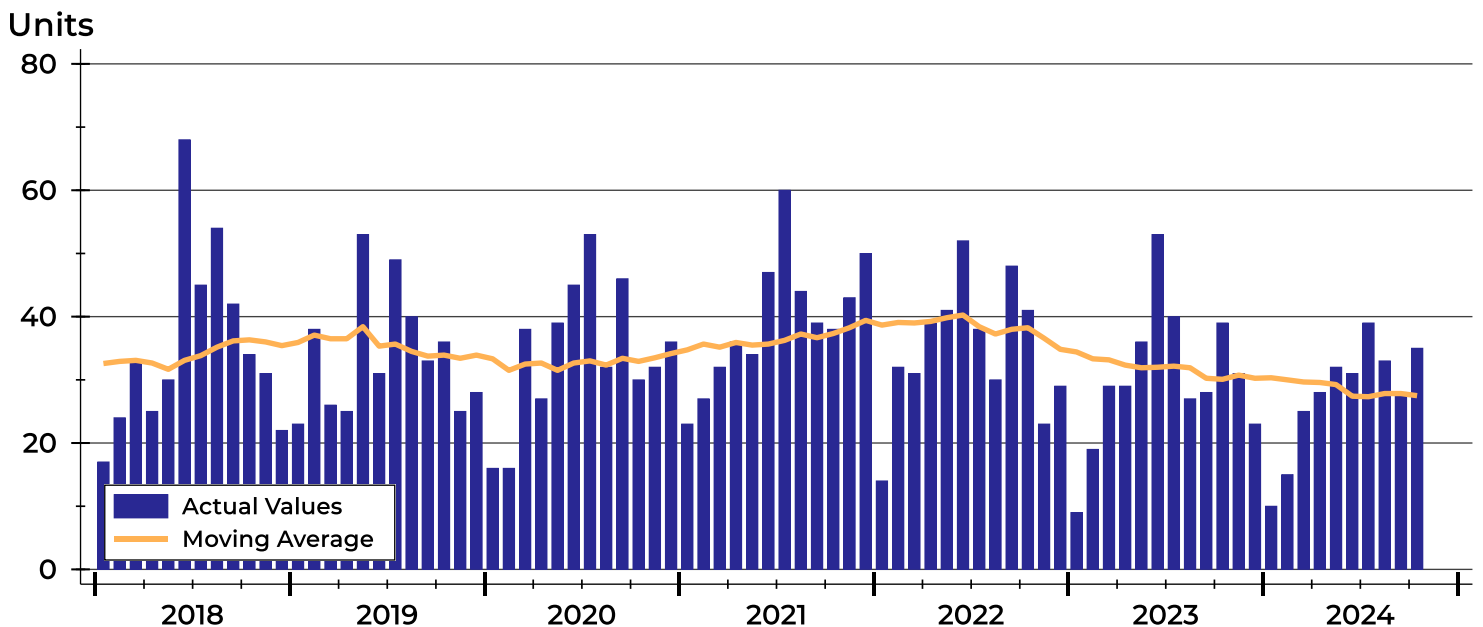
# South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		35	39	-10.3%	276	309	-10.7%
Volume (1,000s)		6,114	7,376	-17.1%	51,445	58,197	-11.6%
Months' Supply		1.9	1.4	35.7%	N/A	N/A	N/A
Average	Sale Price	174,689	189,132	-7.6%	186,396	188,338	-1.0%
	Days on Market	20	20	0.0%	23	20	15.0%
	Percent of List	97.2%	96.5%	0.7%	97.4%	97.8%	-0.4%
	Percent of Original	94.3%	94.6%	-0.3%	95.8%	96.2%	-0.4%
Median	Sale Price	145,000	172,000	-15.7%	170,000	165,000	3.0%
	Days on Market	9	7	28.6%	7	6	16.7%
	Percent of List	98.4%	97.0%	1.4%	99.4%	99.4%	0.0%
	Percent of Original	97.5%	96.4%	1.1%	98.2%	98.4%	-0.2%

A total of 35 homes sold in South Region in October, down from 39 units in October 2023. Total sales volume fell to \$6.1 million compared to \$7.4 million in the previous year.

The median sales price in October was \$145,000, down 15.7% compared to the prior year. Median days on market was 9 days, down from 14 days in September, but up from 7 in October 2023.

## History of Closed Listings

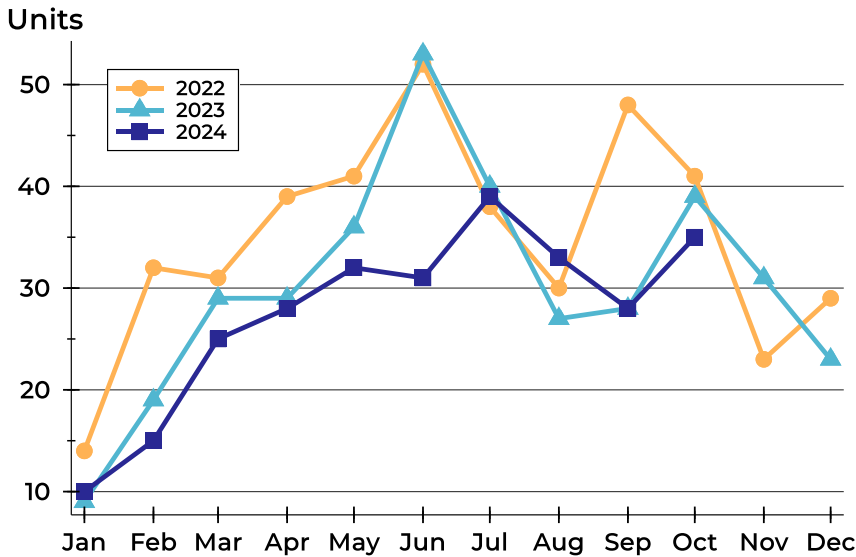






## South Region Closed Listings Analysis

### Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	15
March	31	29	25
April	39	29	28
May	41	36	32
June	52	53	31
July	38	40	39
August	30	27	33
September	48	28	28
October	41	39	35
November	23	31	
December	29	23	

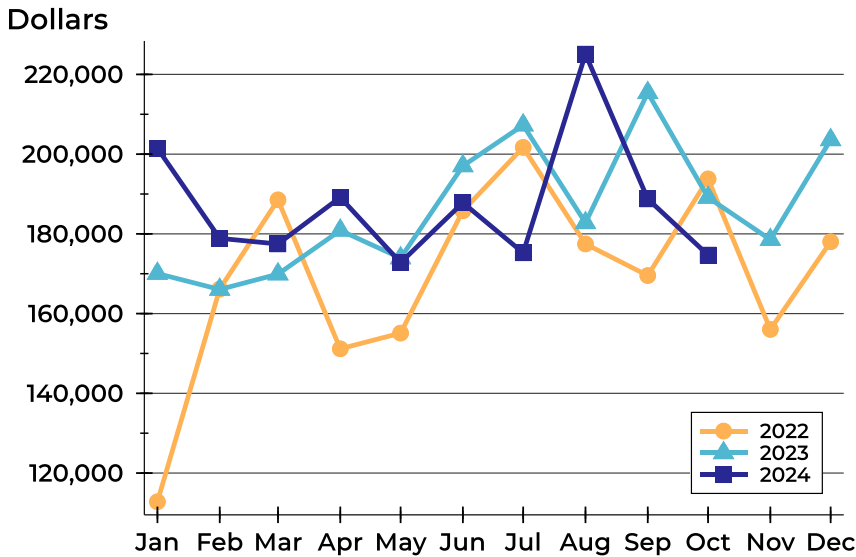
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	8.6%	0.0	14,167	15,000	0	0	99.3%	100.0%	99.3%	100.0%
\$25,000-\$49,999	3	8.6%	4.0	42,667	45,000	6	5	88.7%	89.0%	86.4%	89.0%
\$50,000-\$99,999	3	8.6%	2.5	77,300	74,900	52	25	92.2%	88.2%	89.1%	83.3%
\$100,000-\$124,999	4	11.4%	2.5	115,125	117,250	13	7	96.8%	100.0%	92.1%	93.6%
\$125,000-\$149,999	5	14.3%	0.8	131,380	129,000	27	22	99.2%	98.4%	90.2%	89.3%
\$150,000-\$174,999	5	14.3%	0.5	165,400	170,000	27	22	96.2%	97.1%	92.8%	92.1%
\$175,000-\$199,999	1	2.9%	2.5	185,000	185,000	4	4	100.3%	100.3%	100.3%	100.3%
\$200,000-\$249,999	4	11.4%	1.5	234,100	231,950	8	10	97.7%	97.9%	97.7%	97.9%
\$250,000-\$299,999	2	5.7%	2.7	283,000	283,000	19	19	101.2%	101.2%	100.2%	100.2%
\$300,000-\$399,999	3	8.6%	1.0	349,967	349,900	13	3	99.4%	99.7%	99.4%	99.7%
\$400,000-\$499,999	1	2.9%	6.0	455,000	455,000	7	7	109.6%	109.6%	109.6%	109.6%
\$500,000-\$749,999	1	2.9%	7.2	575,000	575,000	96	96	96.0%	96.0%	91.3%	91.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



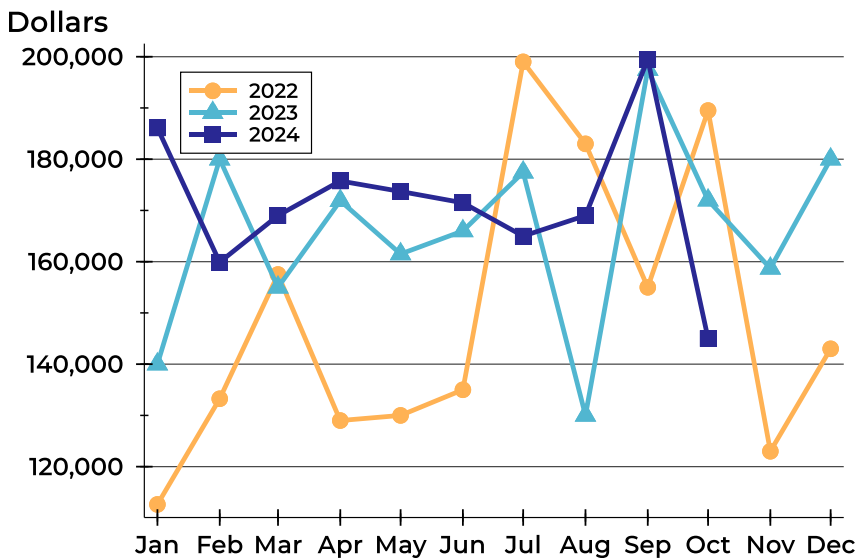
## South Region Closed Listings Analysis

### Average Price



Month	2022	2023	2024
January	112,796	170,056	<b>201,460</b>
February	166,151	166,053	<b>178,884</b>
March	188,532	169,907	<b>177,468</b>
April	151,170	180,879	<b>189,164</b>
May	155,110	173,943	<b>172,784</b>
June	185,795	197,045	<b>187,827</b>
July	201,697	207,278	<b>175,244</b>
August	177,477	182,759	<b>225,108</b>
September	169,540	215,396	<b>188,762</b>
October	193,788	189,132	<b>174,689</b>
November	156,032	178,562	
December	178,024	203,578	

### Median Price

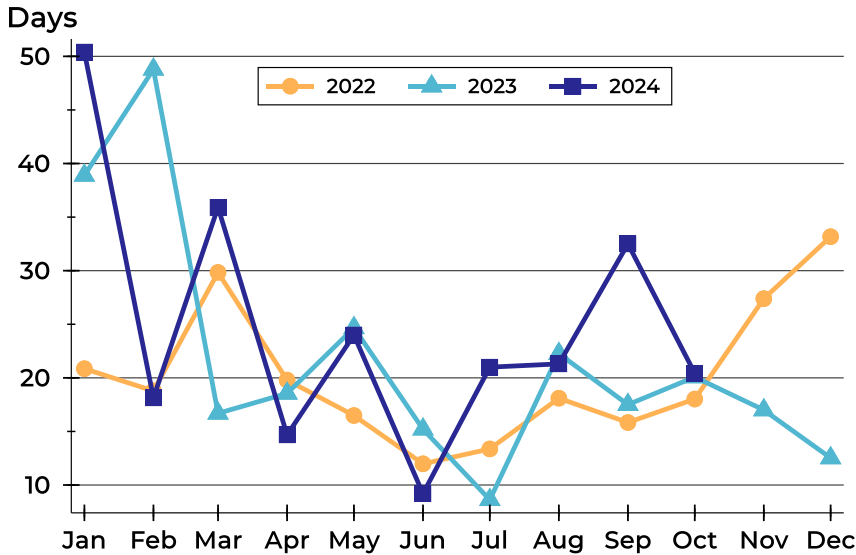


Month	2022	2023	2024
January	112,625	140,000	<b>186,100</b>
February	133,250	180,000	<b>159,900</b>
March	157,500	155,000	<b>169,000</b>
April	129,000	171,900	<b>175,750</b>
May	130,000	161,500	<b>173,700</b>
June	135,000	166,000	<b>171,500</b>
July	199,000	177,450	<b>165,000</b>
August	183,000	130,000	<b>169,000</b>
September	155,000	197,500	<b>199,500</b>
October	189,500	172,000	<b>145,000</b>
November	123,000	158,700	
December	143,000	180,000	



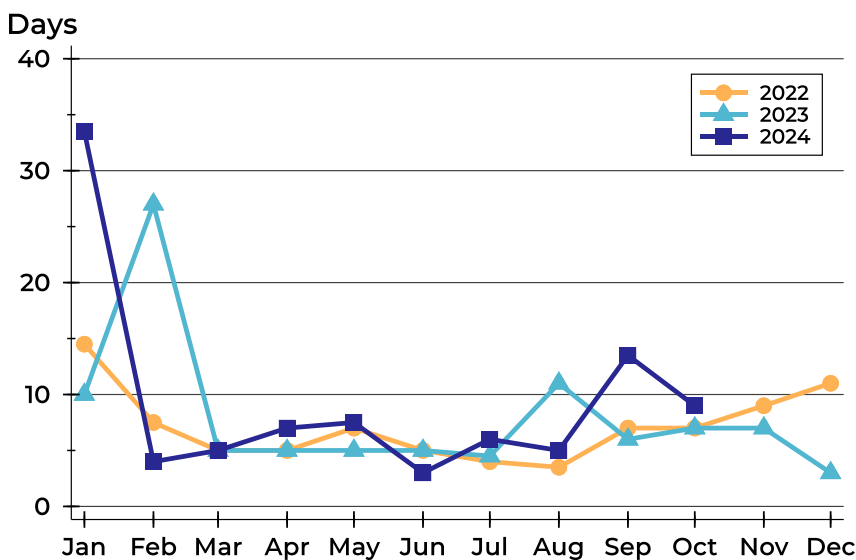
## South Region Closed Listings Analysis

### Average DOM



Month	2022	2023	2024
January	21	39	<b>50</b>
February	19	49	<b>18</b>
March	30	17	<b>36</b>
April	20	19	<b>15</b>
May	16	25	<b>24</b>
June	12	15	<b>9</b>
July	13	9	<b>21</b>
August	18	22	<b>21</b>
September	16	18	<b>33</b>
October	18	20	<b>20</b>
November	27	17	
December	33	13	

### Median DOM



Month	2022	2023	2024
January	15	10	<b>34</b>
February	8	27	<b>4</b>
March	5	5	<b>5</b>
April	5	5	<b>7</b>
May	7	5	<b>8</b>
June	5	5	<b>3</b>
July	4	5	<b>6</b>
August	4	11	<b>5</b>
September	7	6	<b>14</b>
October	7	7	<b>9</b>
November	9	7	
December	11	3	



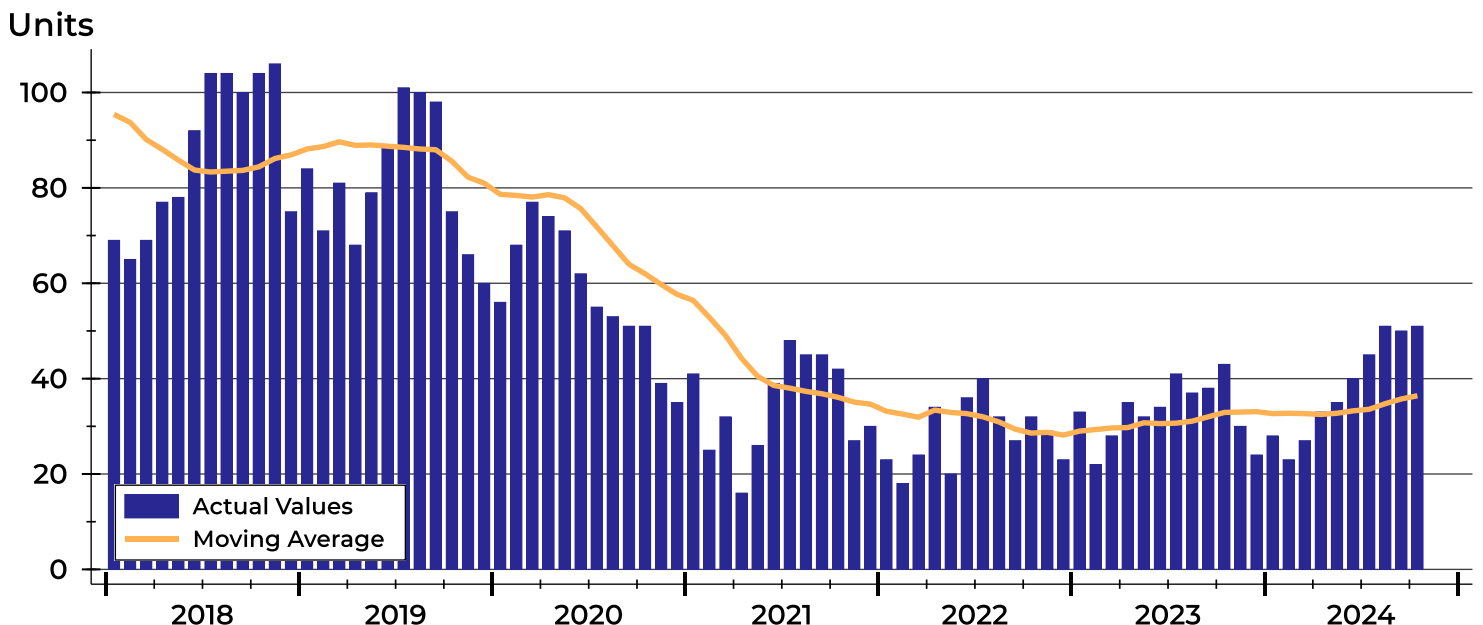
## South Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of October 2023	Change
Active Listings		<b>51</b>	43	18.6%
Volume (1,000s)		<b>11,703</b>	9,775	19.7%
Months' Supply		<b>1.9</b>	1.4	35.7%
Average	List Price	<b>229,471</b>	227,314	0.9%
	Days on Market	<b>43</b>	56	-23.2%
	Percent of Original	<b>96.1%</b>	96.5%	-0.4%
Median	List Price	<b>190,000</b>	167,500	13.4%
	Days on Market	<b>36</b>	34	5.9%
	Percent of Original	<b>98.6%</b>	100.0%	-1.4%

A total of 51 homes were available for sale in South Region at the end of October. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$190,000, up 13.4% from 2023. The typical time on market for active listings was 36 days, up from 34 days a year earlier.

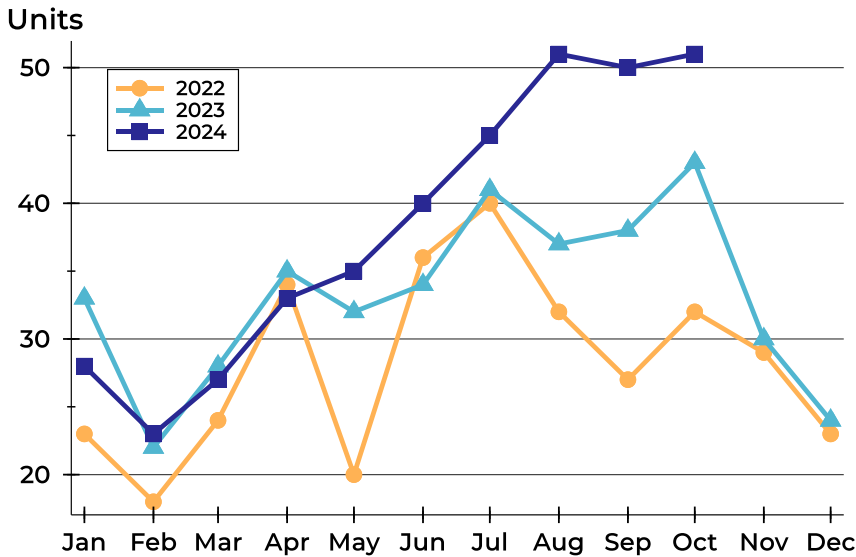
## History of Active Listings





## South Region Active Listings Analysis

### Active Listings by Month



Month	2022	2023	2024
January	23	33	28
February	18	22	23
March	24	28	27
April	34	35	33
May	20	32	35
June	36	34	40
July	40	41	45
August	32	37	51
September	27	38	50
October	32	43	51
November	29	30	
December	23	24	

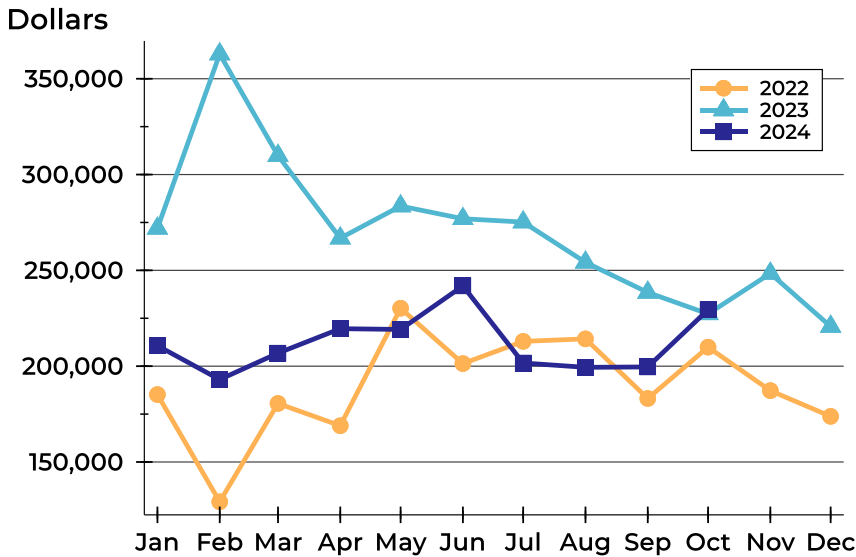
### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	7.8%	4.0	41,224	39,950	64	68	93.3%	95.0%
\$50,000-\$99,999	9	17.6%	2.5	82,900	86,000	30	15	95.4%	100.0%
\$100,000-\$124,999	5	9.8%	2.5	118,940	119,900	40	39	94.9%	100.0%
\$125,000-\$149,999	3	5.9%	0.8	139,233	135,900	60	62	96.7%	97.8%
\$150,000-\$174,999	2	3.9%	0.5	166,000	166,000	41	41	97.3%	97.3%
\$175,000-\$199,999	7	13.7%	2.5	192,443	194,000	44	39	97.1%	96.7%
\$200,000-\$249,999	6	11.8%	1.5	227,783	229,950	56	57	95.5%	99.4%
\$250,000-\$299,999	5	9.8%	2.7	283,040	289,900	52	30	98.7%	100.0%
\$300,000-\$399,999	3	5.9%	1.0	354,000	354,000	33	28	92.4%	90.6%
\$400,000-\$499,999	3	5.9%	6.0	444,600	429,900	23	28	99.5%	100.0%
\$500,000-\$749,999	3	5.9%	7.2	674,612	675,500	47	50	96.7%	100.0%
\$750,000-\$999,999	1	2.0%	N/A	899,000	899,000	21	21	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



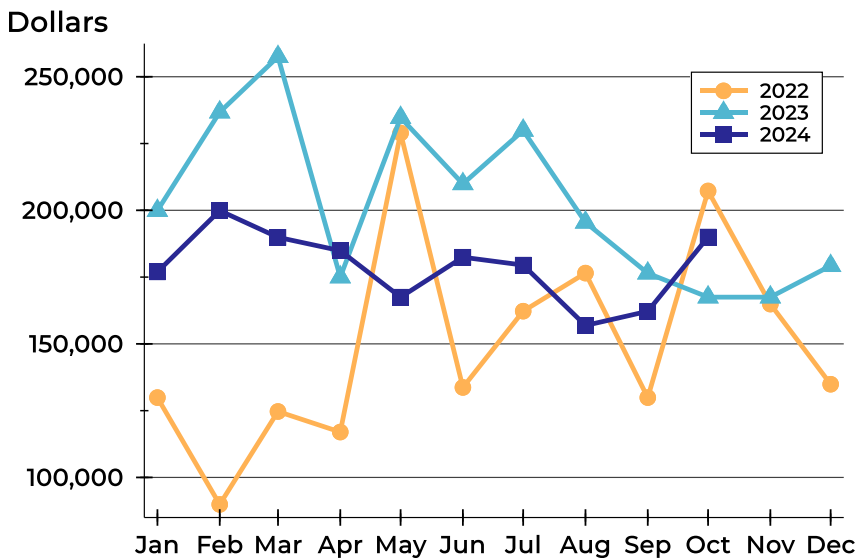
## South Region Active Listings Analysis

### Average Price



Month	2022	2023	2024
January	185,204	271,926	<b>210,704</b>
February	129,250	362,877	<b>193,028</b>
March	180,565	309,907	<b>206,807</b>
April	168,941	266,806	<b>219,577</b>
May	230,253	283,563	<b>219,176</b>
June	201,368	276,956	<b>241,898</b>
July	212,957	275,188	<b>201,665</b>
August	214,261	254,205	<b>199,405</b>
September	183,156	238,491	<b>199,601</b>
October	209,934	227,314	<b>229,471</b>
November	187,245	248,407	
December	173,822	220,708	

### Median Price

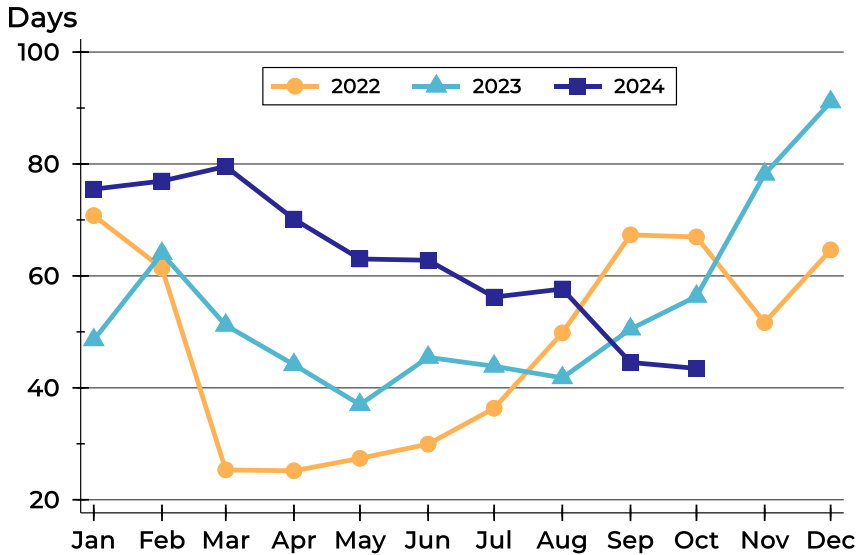


Month	2022	2023	2024
January	129,900	199,900	<b>176,950</b>
February	89,900	236,750	<b>199,900</b>
March	124,700	257,500	<b>189,900</b>
April	117,000	175,000	<b>184,900</b>
May	228,950	234,700	<b>167,500</b>
June	133,700	209,900	<b>182,450</b>
July	162,250	229,900	<b>179,500</b>
August	176,500	195,500	<b>156,900</b>
September	129,900	176,450	<b>162,200</b>
October	207,250	167,500	<b>190,000</b>
November	164,900	167,500	
December	134,900	179,250	



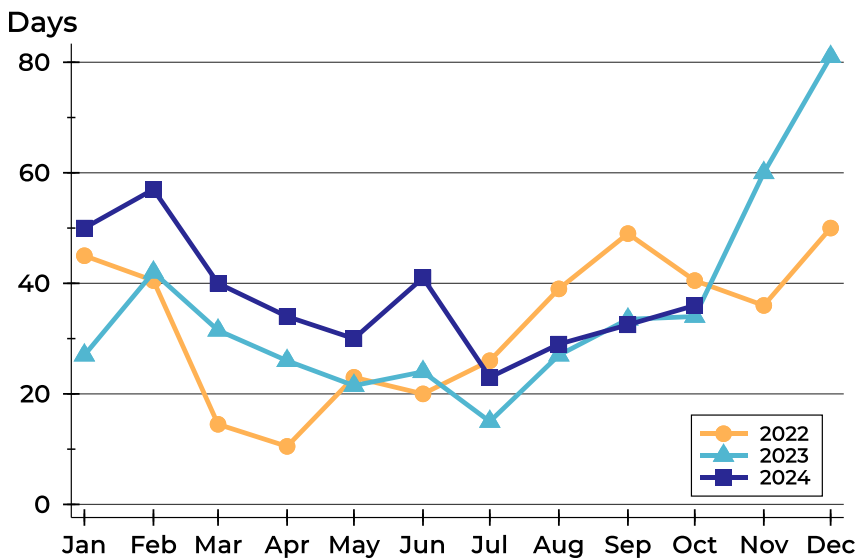
## South Region Active Listings Analysis

### Average DOM



Month	2022	2023	2024
January	71	49	76
February	61	64	77
March	25	51	80
April	25	44	70
May	27	37	63
June	30	45	63
July	36	44	56
August	50	42	58
September	67	51	45
October	67	56	43
November	52	78	
December	65	91	

### Median DOM

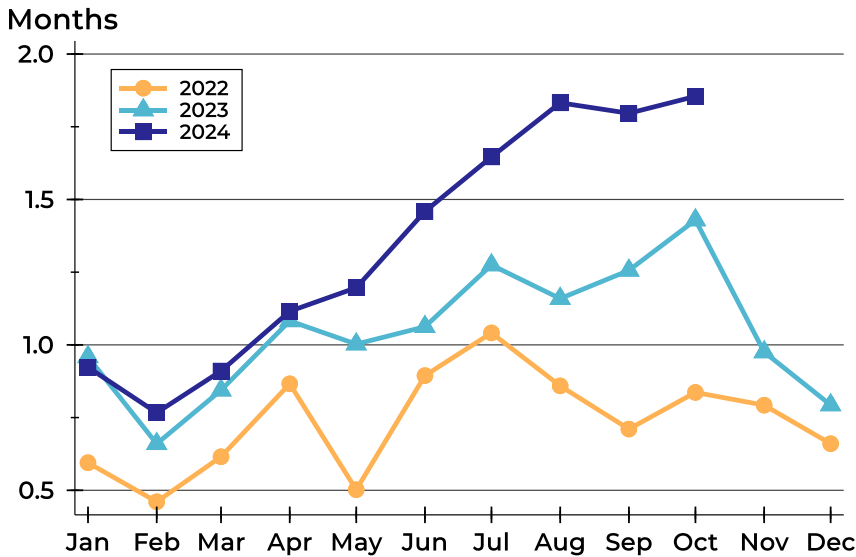


Month	2022	2023	2024
January	45	27	50
February	41	42	57
March	15	32	40
April	11	26	34
May	23	22	30
June	20	24	41
July	26	15	23
August	39	27	29
September	49	34	33
October	41	34	36
November	36	60	
December	50	81	



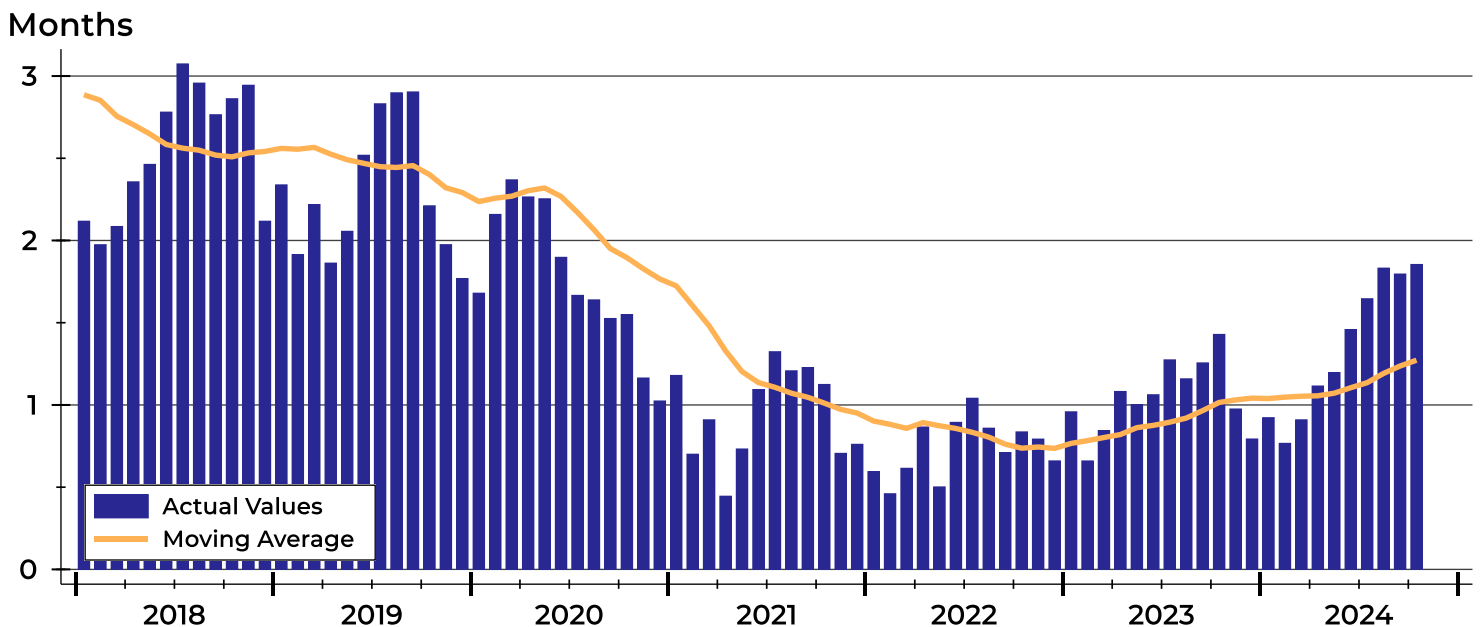
## South Region Months' Supply Analysis

### Months' Supply by Month



Month	2022	2023	2024
January	0.6	1.0	<b>0.9</b>
February	0.5	0.7	<b>0.8</b>
March	0.6	0.8	<b>0.9</b>
April	0.9	1.1	<b>1.1</b>
May	0.5	1.0	<b>1.2</b>
June	0.9	1.1	<b>1.5</b>
July	1.0	1.3	<b>1.6</b>
August	0.9	1.2	<b>1.8</b>
September	0.7	1.3	<b>1.8</b>
October	0.8	1.4	<b>1.9</b>
November	0.8	1.0	
December	0.7	0.8	

### History of Month's Supply







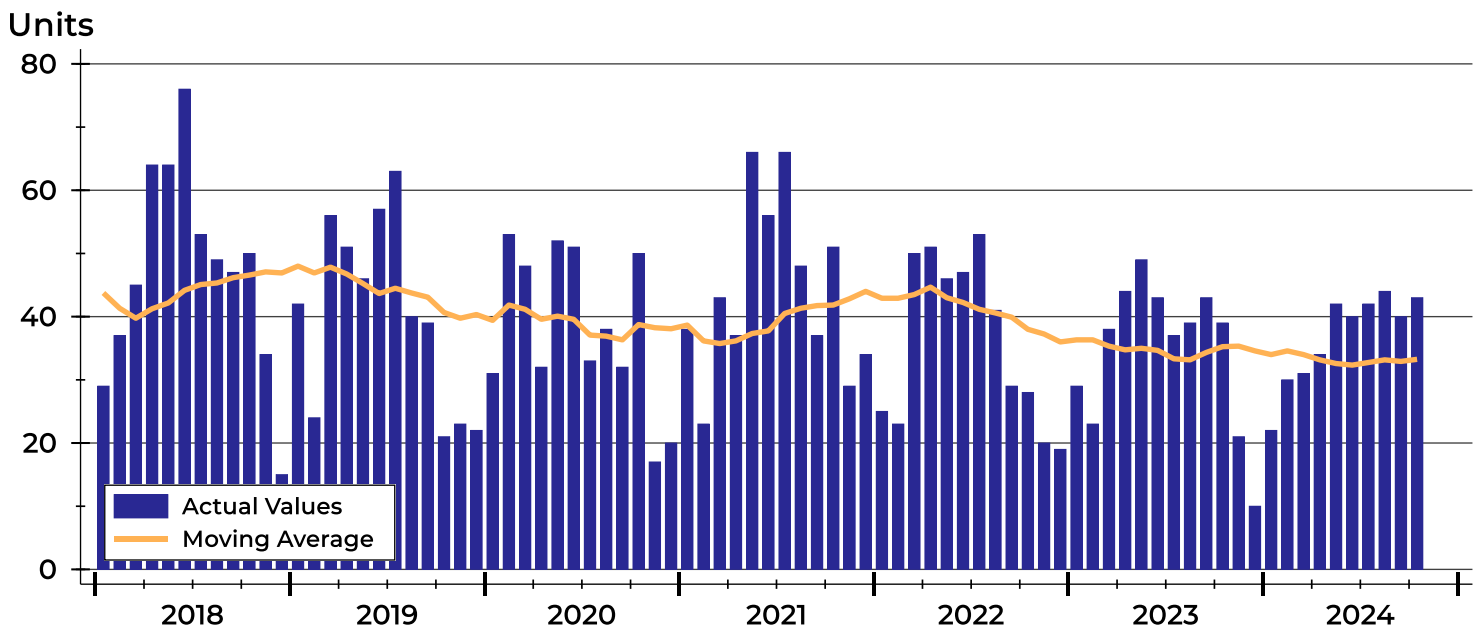
## South Region New Listings Analysis

Summary Statistics for New Listings		2024	October 2023	Change
Current Month	New Listings	<b>43</b>	39	10.3%
	Volume (1,000s)	<b>10,047</b>	7,198	39.6%
	Average List Price	<b>233,653</b>	184,555	26.6%
	Median List Price	<b>199,900</b>	151,900	31.6%
Year-to-Date	New Listings	<b>368</b>	384	-4.2%
	Volume (1,000s)	<b>73,680</b>	76,170	-3.3%
	Average List Price	<b>200,217</b>	198,360	0.9%
	Median List Price	<b>174,900</b>	167,500	4.4%

A total of 43 new listings were added in South Region during October, up 10.3% from the same month in 2023. Year-to-date South Region has seen 368 new listings.

The median list price of these homes was \$199,900 up from \$151,900 in 2023.

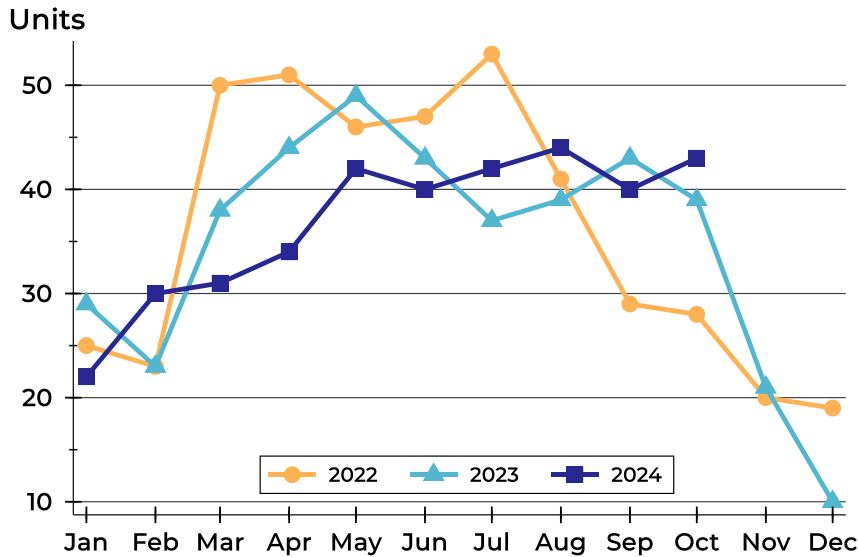
## History of New Listings





## South Region New Listings Analysis

### New Listings by Month



Month	2022	2023	2024
January	25	29	<b>22</b>
February	23	23	<b>30</b>
March	50	38	<b>31</b>
April	51	44	<b>34</b>
May	46	49	<b>42</b>
June	47	43	<b>40</b>
July	53	37	<b>42</b>
August	41	39	<b>44</b>
September	29	43	<b>40</b>
October	28	39	<b>43</b>
November	20	21	
December	19	10	

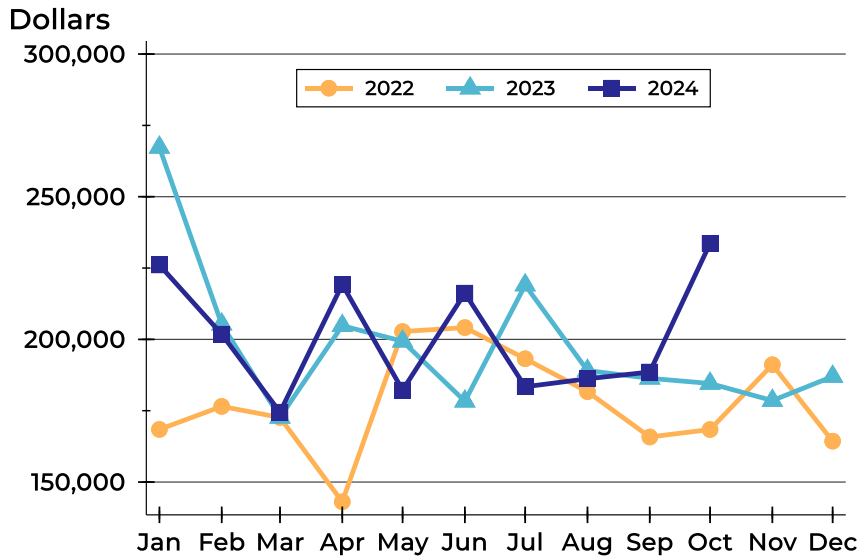
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.3%	15,000	15,000	0	0	100.0%	100.0%
\$25,000-\$49,999	1	2.3%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	7	16.3%	79,086	84,900	16	17	98.0%	100.0%
\$100,000-\$124,999	2	4.7%	117,450	117,450	16	16	100.0%	100.0%
\$125,000-\$149,999	3	7.0%	129,767	129,900	19	24	96.4%	96.3%
\$150,000-\$174,999	3	7.0%	164,467	164,500	15	10	98.2%	100.0%
\$175,000-\$199,999	5	11.6%	189,940	189,900	12	8	98.0%	100.0%
\$200,000-\$249,999	5	11.6%	227,160	215,000	10	5	100.0%	100.0%
\$250,000-\$299,999	8	18.6%	273,763	267,500	11	8	99.8%	100.0%
\$300,000-\$399,999	2	4.7%	351,500	351,500	31	31	90.1%	90.1%
\$400,000-\$499,999	4	9.3%	444,450	439,450	13	8	99.6%	100.0%
\$500,000-\$749,999	1	2.3%	675,500	675,500	12	12	100.0%	100.0%
\$750,000-\$999,999	1	2.3%	899,000	899,000	27	27	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



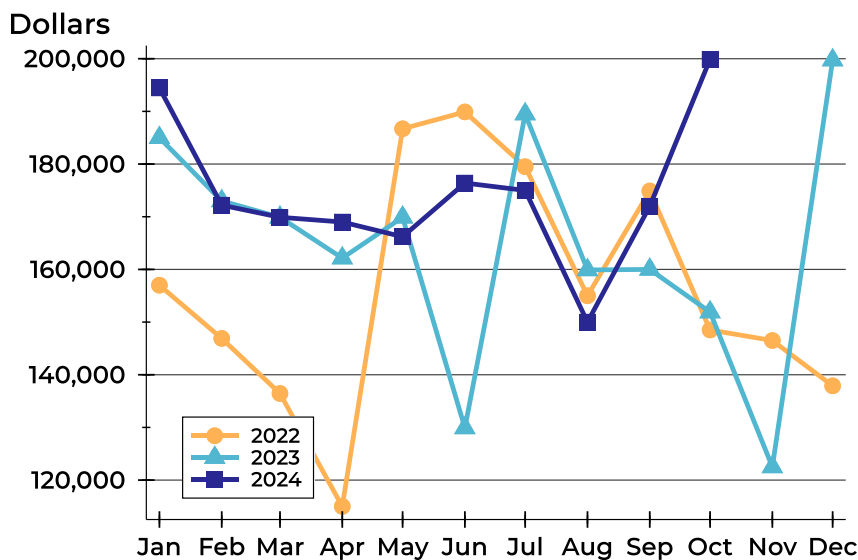
## South Region New Listings Analysis

### Average Price



Month	2022	2023	2024
January	168,444	267,281	<b>226,082</b>
February	176,520	205,309	<b>201,823</b>
March	172,639	172,682	<b>174,489</b>
April	143,091	204,777	<b>219,243</b>
May	202,759	199,347	<b>182,243</b>
June	204,147	178,316	<b>216,213</b>
July	193,221	219,032	<b>183,405</b>
August	181,672	189,077	<b>186,194</b>
September	165,793	186,359	<b>188,565</b>
October	168,418	184,555	<b>233,653</b>
November	191,115	178,557	
December	164,337	187,000	

### Median Price



Month	2022	2023	2024
January	157,000	185,000	<b>194,450</b>
February	146,900	173,000	<b>172,200</b>
March	136,450	169,900	<b>169,900</b>
April	115,000	162,150	<b>169,000</b>
May	186,700	169,900	<b>166,200</b>
June	189,900	129,900	<b>176,400</b>
July	179,500	189,500	<b>175,000</b>
August	155,000	159,900	<b>150,000</b>
September	174,900	160,000	<b>172,000</b>
October	148,500	151,900	<b>199,900</b>
November	146,500	122,500	
December	137,900	199,750	



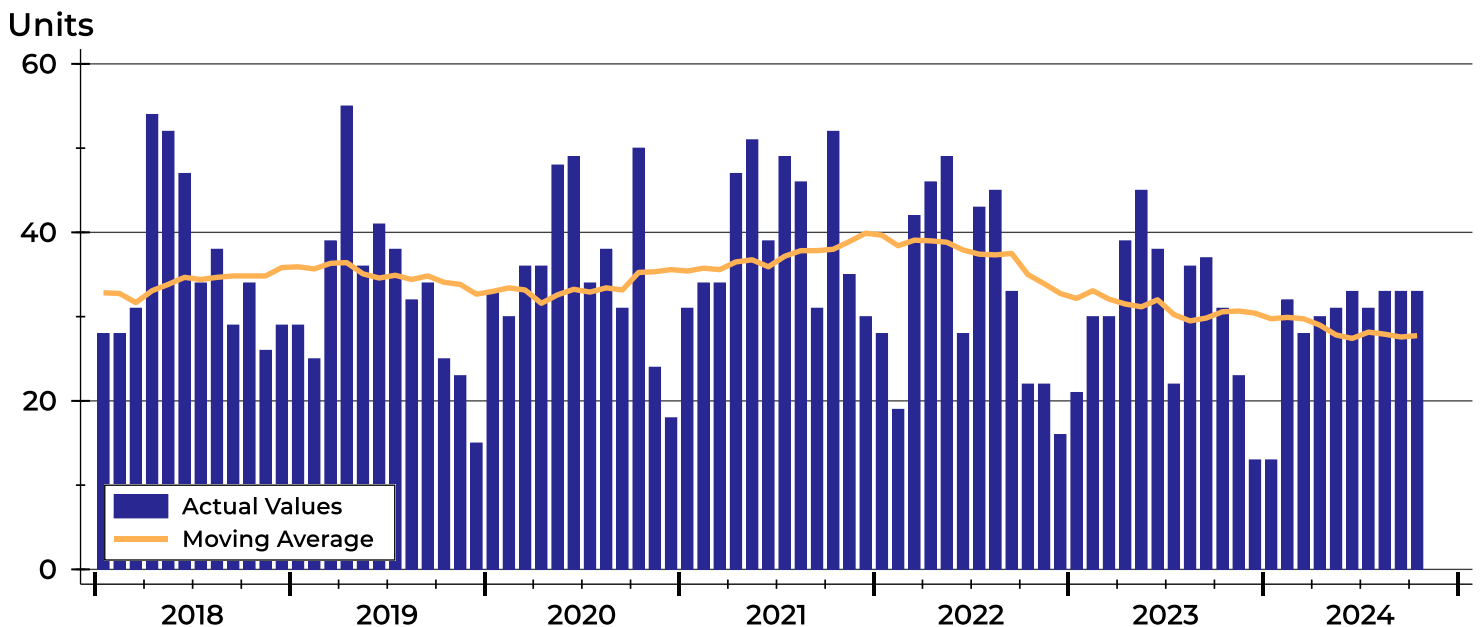
# South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		33	31	6.5%	297	329	-9.7%
Volume (1,000s)		5,965	5,949	0.3%	57,488	63,498	-9.5%
Average	Sale Price	180,767	191,890	-5.8%	193,564	193,004	0.3%
	Days on Market	20	17	17.6%	22	19	15.8%
	Percent of Original	97.7%	95.5%	2.3%	96.0%	96.3%	-0.3%
Median	Sale Price	169,900	179,000	-5.1%	174,000	169,900	2.4%
	Days on Market	6	5	20.0%	6	6	0.0%
	Percent of Original	100.0%	99.3%	0.7%	98.4%	98.5%	-0.1%

A total of 33 contracts for sale were written in South Region during the month of October, up from 31 in 2023. The median list price of these homes was \$169,900, down from \$179,000 the prior year.

Half of the homes that went under contract in October were on the market less than 6 days, compared to 5 days in October 2023.

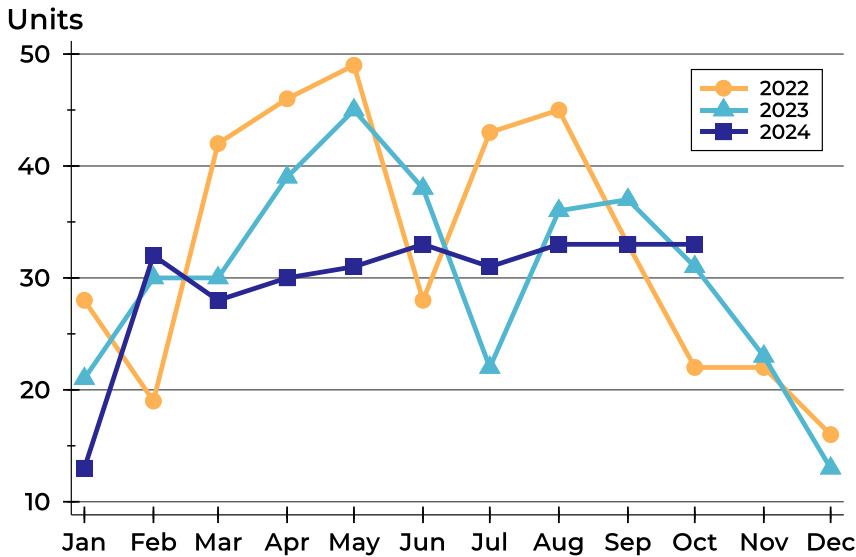
## History of Contracts Written





## South Region Contracts Written Analysis

### Contracts Written by Month



Month	2022	2023	2024
January	28	21	13
February	19	30	32
March	42	30	28
April	46	39	30
May	49	45	31
June	28	38	33
July	43	22	31
August	45	36	33
September	33	37	33
October	22	31	33
November	22	23	
December	16	13	

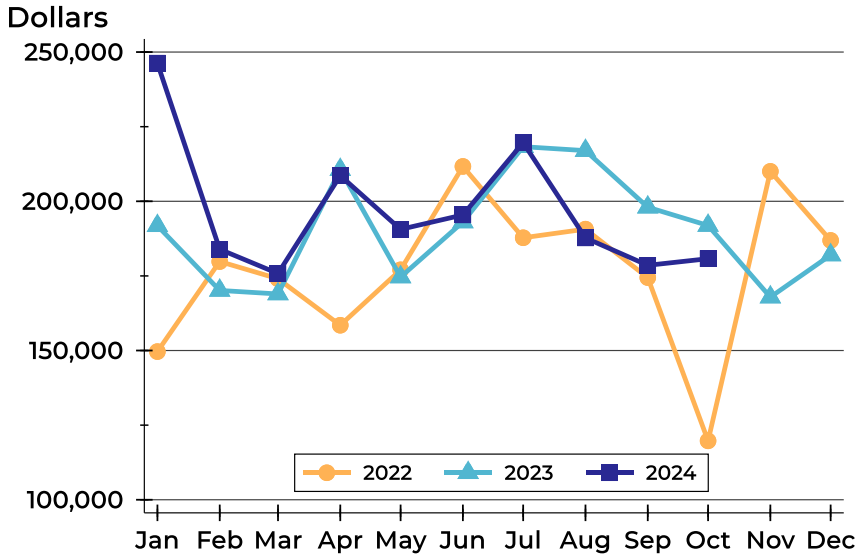
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.0%	15,000	15,000	0	0	100.0%	100.0%
\$25,000-\$49,999	2	6.1%	39,950	39,950	5	5	97.6%	97.6%
\$50,000-\$99,999	4	12.1%	85,650	89,900	31	31	96.8%	96.6%
\$100,000-\$124,999	1	3.0%	104,000	104,000	5	5	100.0%	100.0%
\$125,000-\$149,999	5	15.2%	131,360	129,900	66	43	93.8%	92.9%
\$150,000-\$174,999	5	15.2%	162,960	159,900	22	16	96.0%	97.2%
\$175,000-\$199,999	4	12.1%	189,950	192,450	9	7	98.7%	100.0%
\$200,000-\$249,999	4	12.1%	228,450	227,450	5	5	99.4%	100.0%
\$250,000-\$299,999	5	15.2%	267,940	265,000	5	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	6.1%	469,450	469,450	3	3	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



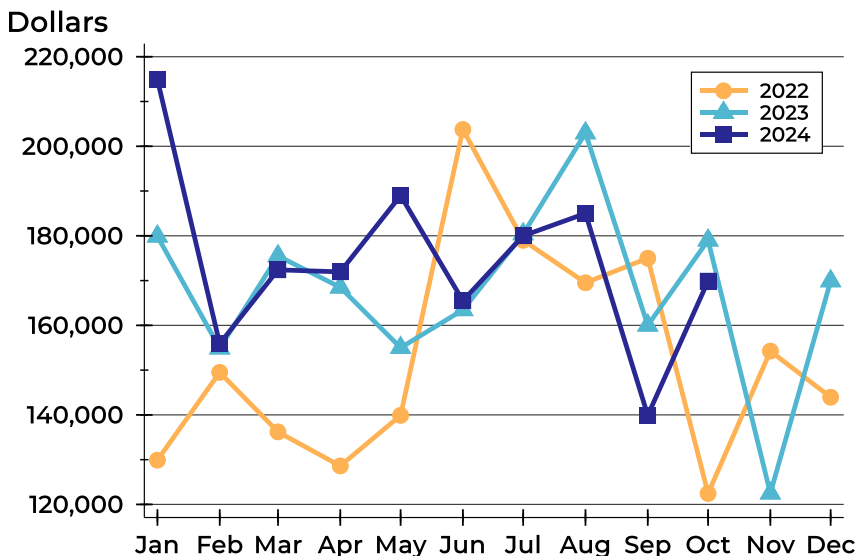
## South Region Contracts Written Analysis

### Average Price



Month	2022	2023	2024
January	149,650	191,810	<b>246,292</b>
February	179,816	170,138	<b>183,925</b>
March	174,064	168,947	<b>175,818</b>
April	158,473	210,605	<b>208,602</b>
May	177,049	174,631	<b>190,606</b>
June	211,686	193,063	<b>195,429</b>
July	187,784	218,305	<b>219,655</b>
August	190,669	216,978	<b>187,733</b>
September	174,441	198,022	<b>178,555</b>
October	119,745	191,890	<b>180,767</b>
November	210,027	167,896	
December	186,888	182,000	

### Median Price

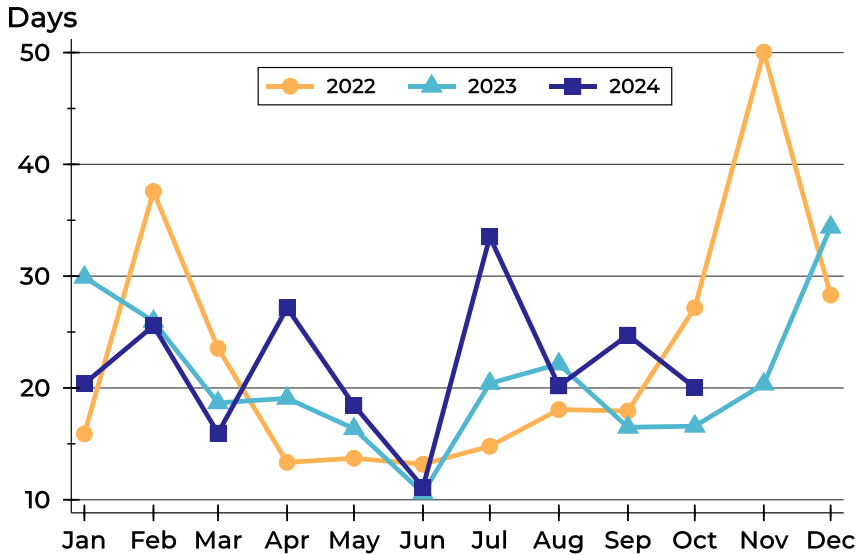


Month	2022	2023	2024
January	129,900	179,900	<b>214,900</b>
February	149,500	154,900	<b>155,900</b>
March	136,200	175,500	<b>172,400</b>
April	128,600	168,500	<b>171,950</b>
May	139,900	155,000	<b>189,000</b>
June	203,750	163,450	<b>165,500</b>
July	179,000	180,400	<b>180,000</b>
August	169,500	202,950	<b>185,000</b>
September	175,000	160,000	<b>139,900</b>
October	122,450	179,000	<b>169,900</b>
November	154,250	122,500	
December	143,950	169,900	



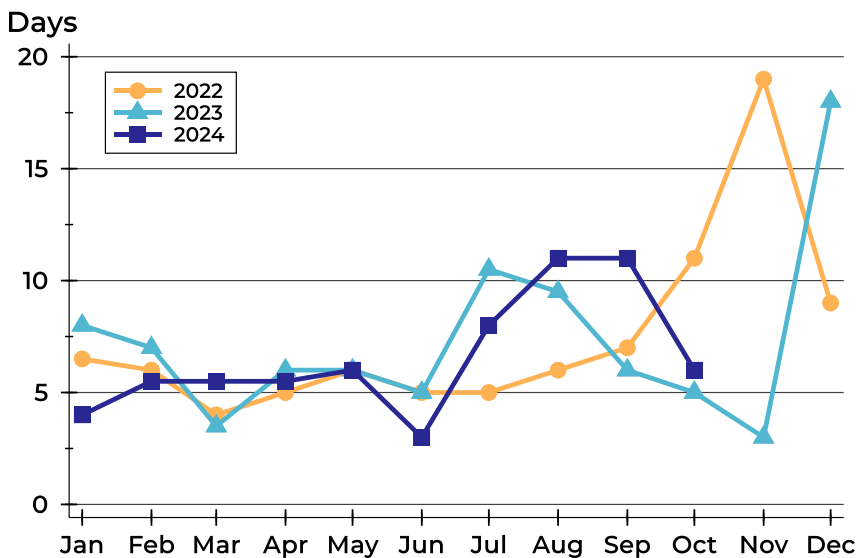
## South Region Contracts Written Analysis

### Average DOM



Month	2022	2023	2024
January	16	30	20
February	38	26	26
March	24	19	16
April	13	19	27
May	14	16	18
June	13	11	11
July	15	20	34
August	18	22	20
September	18	16	25
October	27	17	20
November	50	20	
December	28	34	

### Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	6
March	4	4	6
April	5	6	6
May	6	6	6
June	5	5	3
July	5	11	8
August	6	10	11
September	7	6	11
October	11	5	6
November	19	3	
December	9	18	



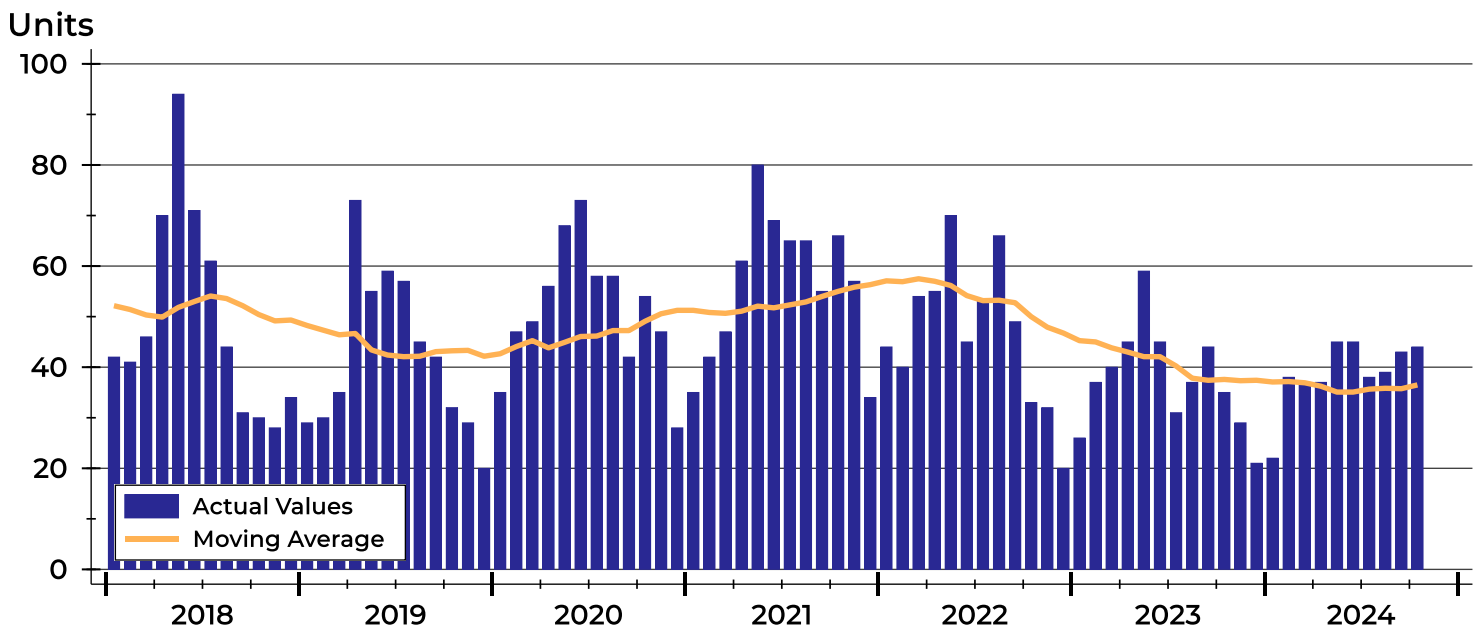
# South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2024	2023	Change
Pending Contracts		44	35	25.7%
Volume (1,000s)		9,107	6,627	37.4%
Average	List Price	206,968	189,350	9.3%
	Days on Market	22	21	4.8%
	Percent of Original	97.7%	99.2%	-1.5%
Median	List Price	174,500	163,300	6.9%
	Days on Market	7	7	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 44 listings in South Region had contracts pending at the end of October, up from 35 contracts pending at the end of October 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

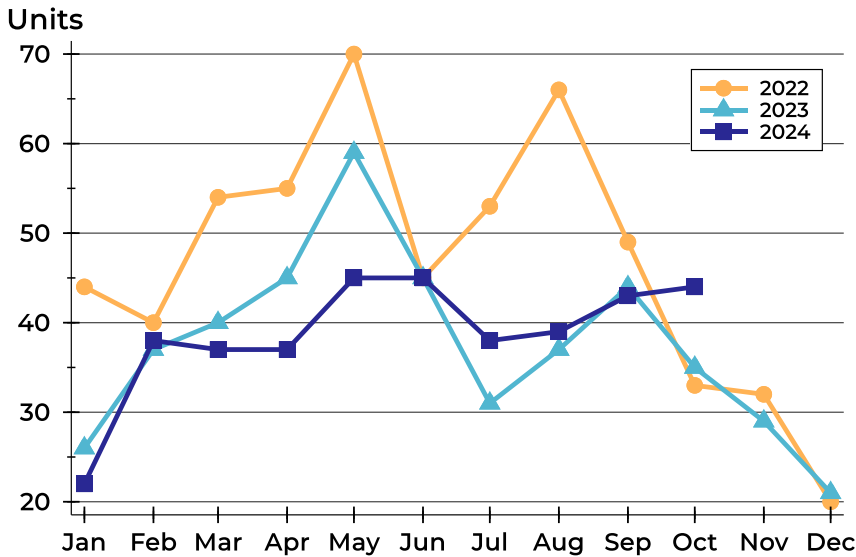






## South Region Pending Contracts Analysis

### Pending Contracts by Month



Month	2022	2023	2024
January	44	26	<b>22</b>
February	40	37	<b>38</b>
March	54	40	<b>37</b>
April	55	45	<b>37</b>
May	70	59	<b>45</b>
June	45	45	<b>45</b>
July	53	31	<b>38</b>
August	66	37	<b>39</b>
September	49	44	<b>43</b>
October	33	35	<b>44</b>
November	32	29	
December	20	21	

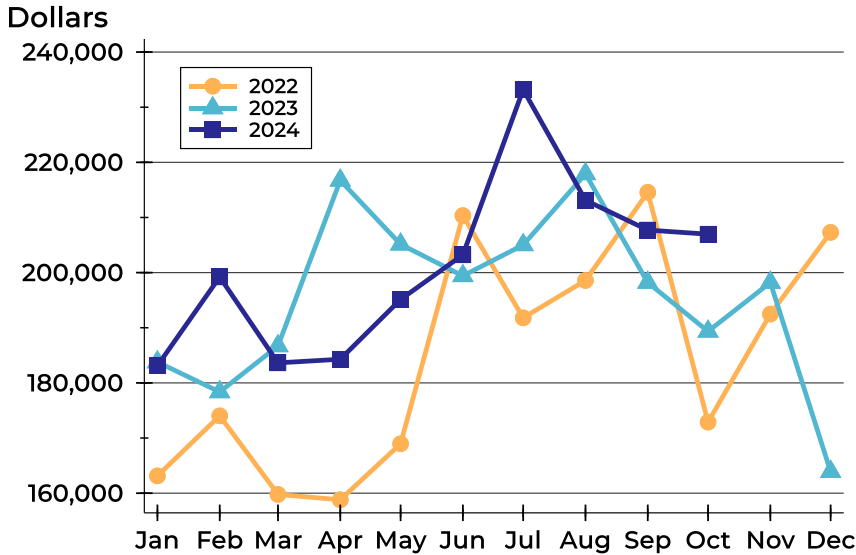
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.3%	30,000	30,000	5	5	100.0%	100.0%
\$50,000-\$99,999	8	18.2%	78,263	71,950	35	29	96.8%	99.6%
\$100,000-\$124,999	2	4.5%	119,200	119,200	18	18	92.9%	92.9%
\$125,000-\$149,999	6	13.6%	133,633	129,950	55	35	94.8%	96.4%
\$150,000-\$174,999	5	11.4%	162,960	159,900	22	16	96.0%	97.2%
\$175,000-\$199,999	5	11.4%	187,940	189,900	7	5	99.0%	100.0%
\$200,000-\$249,999	4	9.1%	228,450	227,450	5	5	100.0%	100.0%
\$250,000-\$299,999	8	18.2%	272,950	267,500	12	4	99.1%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	4	9.1%	468,350	467,250	15	4	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



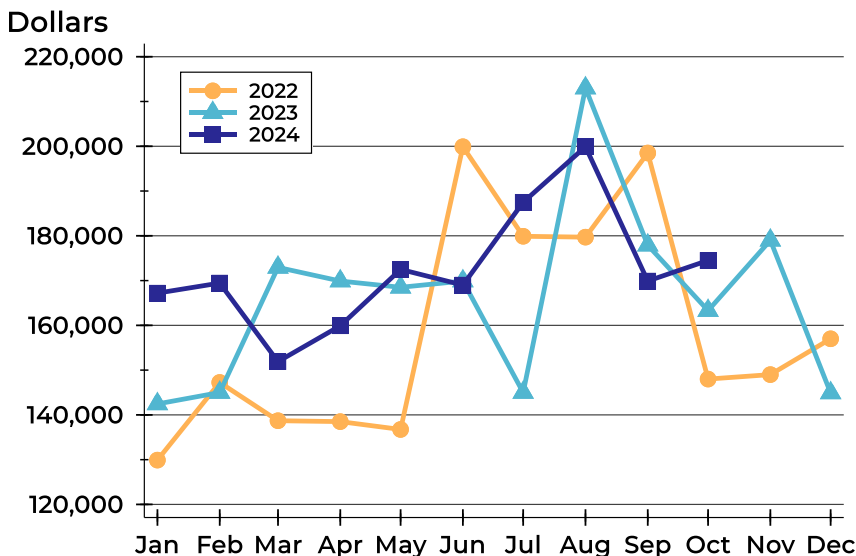
## South Region Pending Contracts Analysis

### Average Price



Month	2022	2023	2024
January	163,136	183,785	<b>183,114</b>
February	174,028	178,362	<b>199,218</b>
March	159,775	186,702	<b>183,632</b>
April	158,806	216,731	<b>184,293</b>
May	168,963	205,136	<b>195,138</b>
June	210,347	199,416	<b>203,234</b>
July	191,798	205,029	<b>233,192</b>
August	198,574	217,905	<b>213,126</b>
September	214,564	198,211	<b>207,723</b>
October	172,898	189,350	<b>206,968</b>
November	192,484	198,207	
December	207,295	163,905	

### Median Price

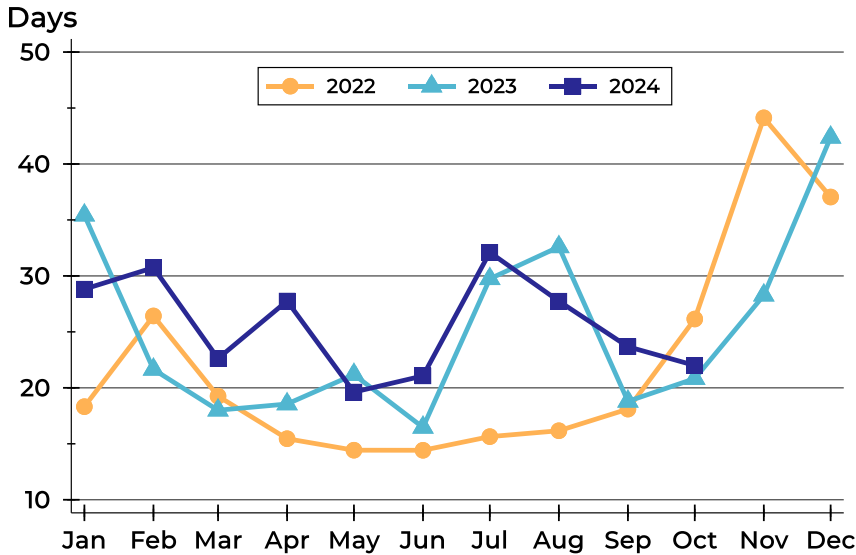


Month	2022	2023	2024
January	129,900	142,450	<b>167,200</b>
February	147,250	145,000	<b>169,450</b>
March	138,700	172,950	<b>151,900</b>
April	138,500	169,900	<b>159,900</b>
May	136,750	168,500	<b>172,500</b>
June	199,900	169,900	<b>169,000</b>
July	179,900	145,000	<b>187,500</b>
August	179,700	213,000	<b>199,900</b>
September	198,500	177,900	<b>169,900</b>
October	148,000	163,300	<b>174,500</b>
November	149,000	179,000	
December	157,000	144,900	



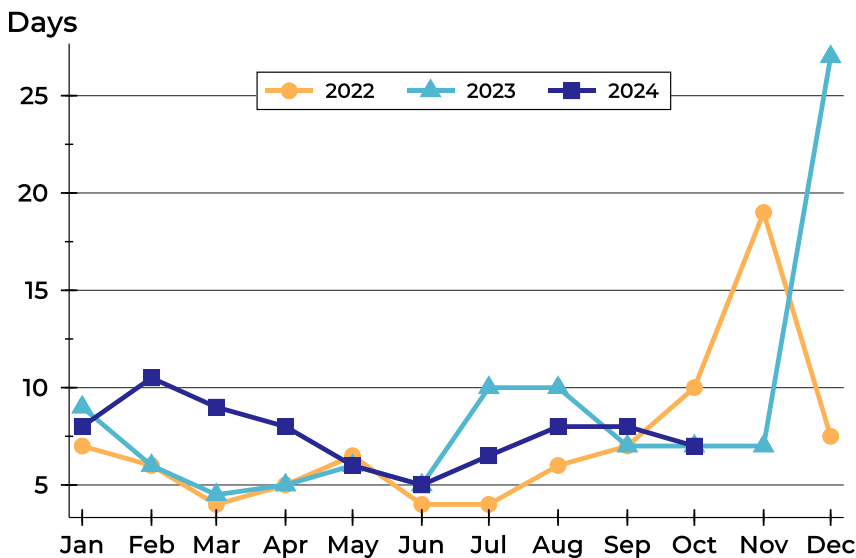
## South Region Pending Contracts Analysis

### Average DOM



Month	2022	2023	2024
January	18	35	29
February	26	22	31
March	19	18	23
April	15	19	28
May	14	21	20
June	14	16	21
July	16	30	32
August	16	33	28
September	18	19	24
October	26	21	22
November	44	28	
December	37	42	

### Median DOM



Month	2022	2023	2024
January	7	9	8
February	6	6	11
March	4	5	9
April	5	5	8
May	7	6	6
June	4	5	5
July	4	10	7
August	6	10	8
September	7	7	8
October	10	7	7
November	19	7	
December	8	27	