



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

October 2025 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**October
2025**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Rose in October

Total home sales in Central Region rose by 2.1% last month to 199 units, compared to 195 units in October 2024. Total sales volume was \$48.8 million, down 0.6% from a year earlier.

The median sale price in October was \$210,000, down from \$216,000 a year earlier. Homes that sold in October were typically on the market for 5 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of October

The total number of active listings in Central Region at the end of October was 327 units, up from 285 at the same point in 2024. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$239,900.

During October, a total of 187 contracts were written down from 190 in October 2024. At the end of the month, there were 193 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**October
2025**

Sunflower MLS Statistics



Central Region Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		199 2.1%	195 -3.0%	201 -2.4%	2,185 -0.2%	2,190 0.9%	2,170 -8.5%
Active Listings Change from prior year		327 14.7%	285 6.7%	267 20.3%	N/A	N/A	N/A
Months' Supply Change from prior year		1.5 15.4%	1.3 0.0%	1.3 44.4%	N/A	N/A	N/A
New Listings Change from prior year		233 -7.2%	251 0.0%	251 -10.0%	2,560 -3.1%	2,642 3.9%	2,542 -5.3%
Contracts Written Change from prior year		187 -1.6%	190 0.5%	189 -11.3%	2,185 -2.4%	2,239 1.9%	2,197 -7.1%
Pending Contracts Change from prior year		193 -6.3%	206 15.7%	178 0.0%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		48,839 -0.6%	49,140 8.7%	45,190 10.9%	496,799 2.1%	486,465 9.1%	445,698 -6.9%
Average	Sale Price Change from prior year	245,423 -2.6%	252,003 12.1%	224,824 13.6%	227,368 2.4%	222,130 8.1%	205,391 1.7%
	List Price of Actives Change from prior year	308,931 19.0%	259,542 -2.4%	265,896 -6.1%	N/A	N/A	N/A
	Days on Market Change from prior year	20 -9.1%	22 29.4%	17 54.5%	22 0.0%	22 29.4%	17 30.8%
	Percent of List Change from prior year	98.5% -0.5%	99.0% 0.1%	98.9% -1.0%	98.6% -0.2%	98.8% -0.3%	99.1% -1.6%
	Percent of Original Change from prior year	97.0% 0.2%	96.8% -0.2%	97.0% -1.6%	97.0% -0.1%	97.1% -0.6%	97.7% -1.8%
Median	Sale Price Change from prior year	210,000 -2.8%	216,000 13.6%	190,155 18.8%	202,000 3.6%	194,900 11.4%	175,000 2.9%
	List Price of Actives Change from prior year	239,900 6.6%	225,000 7.1%	210,000 2.7%	N/A	N/A	N/A
	Days on Market Change from prior year	5 -28.6%	7 16.7%	6 50.0%	6 20.0%	5 25.0%	4 33.3%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.9%	99.1% -0.9%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**October
2025**

Sunflower MLS Statistics



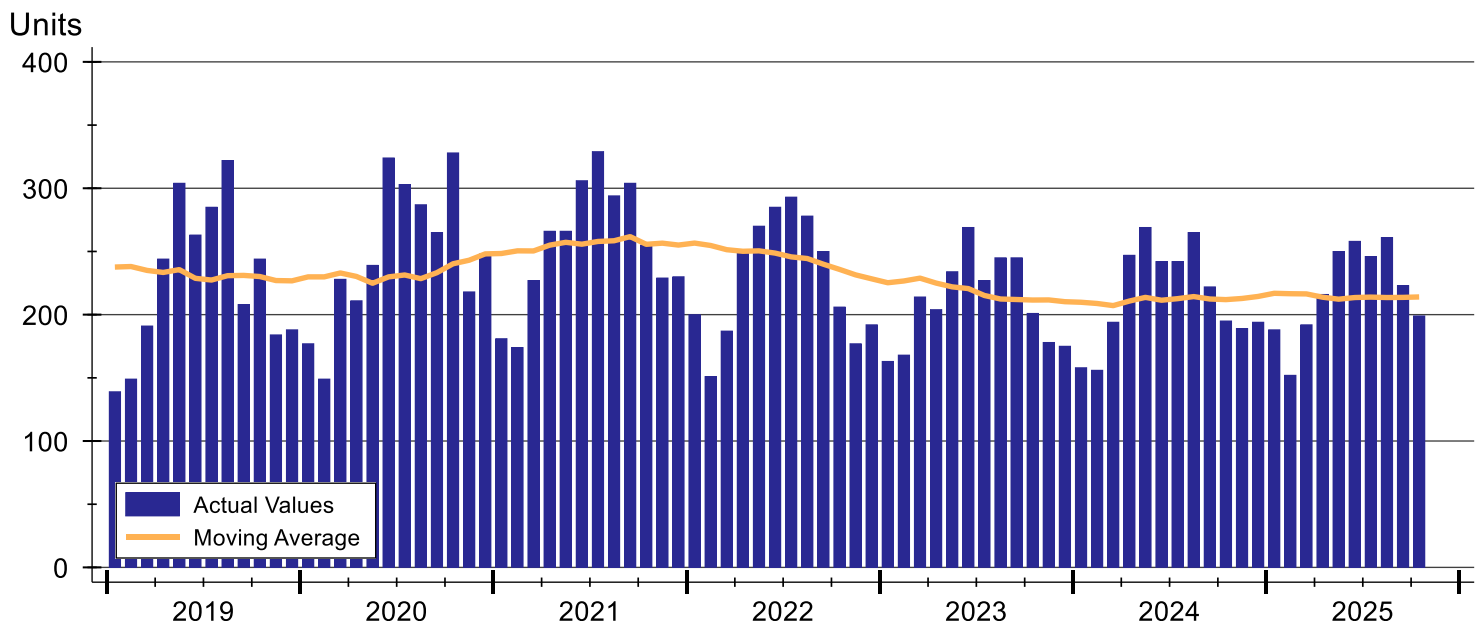
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2025	October 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		199	195	2.1%	2,185	2,190	-0.2%
Volume (1,000s)		48,839	49,140	-0.6%	496,799	486,465	2.1%
Months' Supply		1.5	1.3	15.4%	N/A	N/A	N/A
Average	Sale Price	245,423	252,003	-2.6%	227,368	222,130	2.4%
	Days on Market	20	22	-9.1%	22	22	0.0%
	Percent of List	98.5%	99.0%	-0.5%	98.6%	98.8%	-0.2%
	Percent of Original	97.0%	96.8%	0.2%	97.0%	97.1%	-0.1%
Median	Sale Price	210,000	216,000	-2.8%	202,000	194,900	3.6%
	Days on Market	5	7	-28.6%	6	5	20.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	99.1%	0.9%	100.0%	100.0%	0.0%

A total of 199 homes sold in Central Region in October, up from 195 units in October 2024. Total sales volume fell to \$48.8 million compared to \$49.1 million in the previous year.

The median sales price in October was \$210,000, down 2.8% compared to the prior year. Median days on market was 5 days, down from 7 days in September, and down from 7 in October 2024.

History of Closed Listings





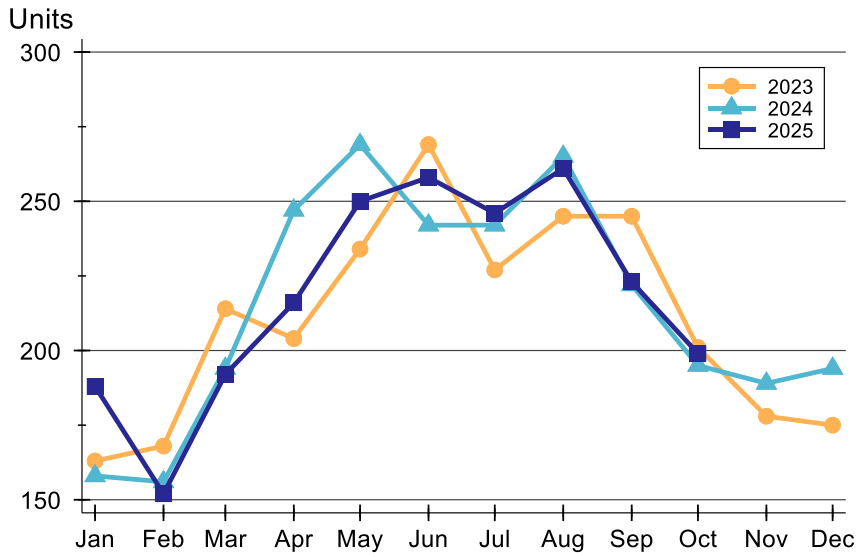
**October
2025**

Sunflower MLS Statistics



Central Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	163	158	188
February	168	156	152
March	214	194	192
April	204	247	216
May	234	269	250
June	269	242	258
July	227	242	246
August	245	265	261
September	245	222	223
October	201	195	199
November	178	189	
December	175	194	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	1.0%	0.6	18,850	18,850	65	65	74.5%	74.5%	54.0%	54.0%
\$25,000-\$49,999	3	1.5%	1.1	43,333	45,000	39	17	85.0%	80.0%	78.8%	80.0%
\$50,000-\$99,999	23	11.6%	1.2	79,993	80,000	12	3	99.4%	100.0%	98.0%	100.0%
\$100,000-\$124,999	6	3.0%	1.6	112,900	117,450	16	7	98.2%	100.0%	95.3%	98.0%
\$125,000-\$149,999	16	8.0%	1.3	137,181	137,500	16	3	99.0%	100.0%	97.5%	100.0%
\$150,000-\$174,999	19	9.5%	1.5	163,466	165,000	11	4	98.6%	100.0%	98.3%	100.0%
\$175,000-\$199,999	17	8.5%	1.4	185,224	185,000	26	4	99.4%	100.0%	98.4%	100.0%
\$200,000-\$249,999	35	17.6%	1.1	220,361	221,500	17	5	99.5%	100.0%	98.2%	99.6%
\$250,000-\$299,999	28	14.1%	1.3	273,146	273,950	13	8	99.5%	100.0%	98.2%	98.4%
\$300,000-\$399,999	26	13.1%	2.1	336,230	332,500	21	4	99.0%	100.0%	97.8%	100.0%
\$400,000-\$499,999	13	6.5%	2.1	451,146	448,000	42	28	97.2%	98.1%	93.8%	94.9%
\$500,000-\$749,999	8	4.0%	2.4	608,256	624,500	24	17	95.6%	98.6%	95.0%	97.6%
\$750,000-\$999,999	2	1.0%	6.9	798,000	798,000	15	15	93.2%	93.2%	93.2%	93.2%
\$1,000,000 and up	1	0.5%	16.0	1,275,000	1,275,000	123	123	85.0%	85.0%	0.0%	0.0%



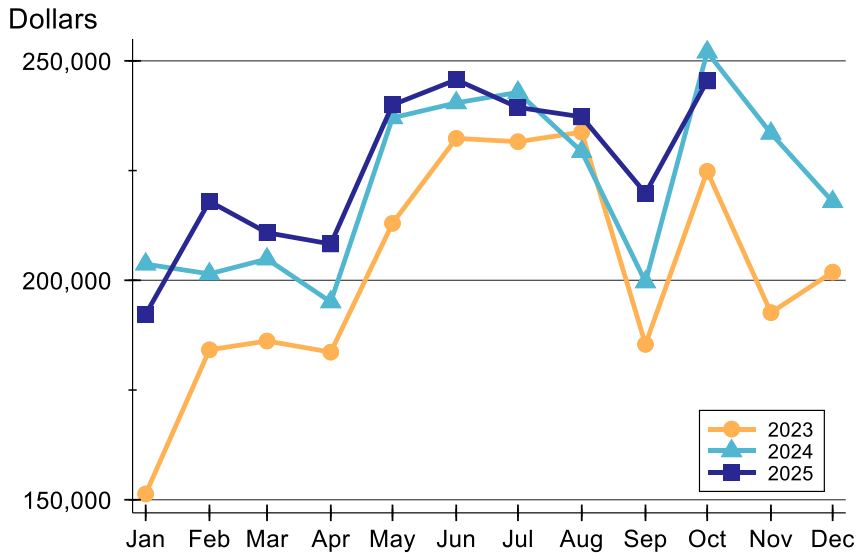
**October
2025**

Sunflower MLS Statistics



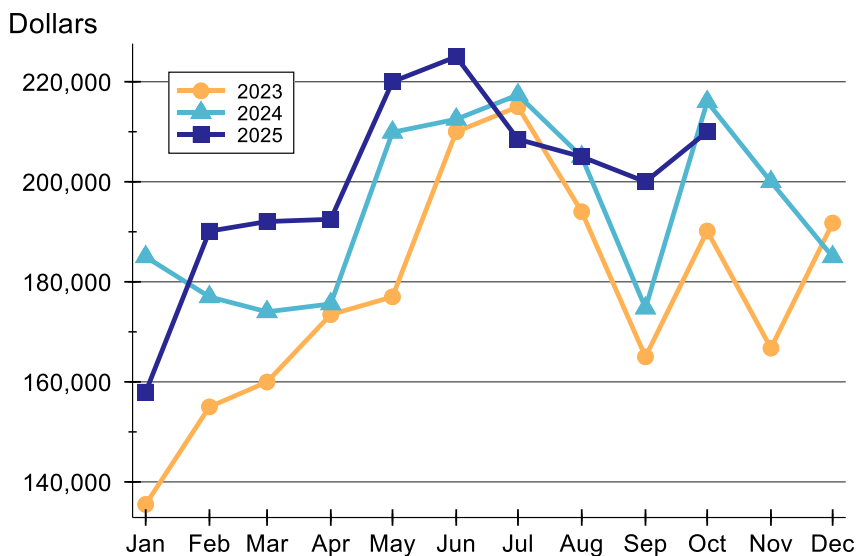
Central Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	151,321	203,696	192,250
February	184,156	201,465	217,985
March	186,172	204,850	210,845
April	183,637	195,066	208,278
May	212,986	237,013	239,965
June	232,341	240,432	245,704
July	231,576	242,817	239,389
August	233,751	229,323	237,242
September	185,415	199,626	219,822
October	224,824	252,003	245,423
November	192,624	233,489	
December	201,869	217,917	

Median Price



Month	2023	2024	2025
January	135,500	185,000	157,950
February	155,000	177,000	190,132
March	159,975	174,000	192,050
April	173,450	175,585	192,500
May	177,000	209,900	220,000
June	210,000	212,500	225,000
July	215,000	217,375	208,500
August	194,000	205,000	205,000
September	165,000	174,750	200,000
October	190,155	216,000	210,000
November	166,750	200,000	
December	191,750	185,000	



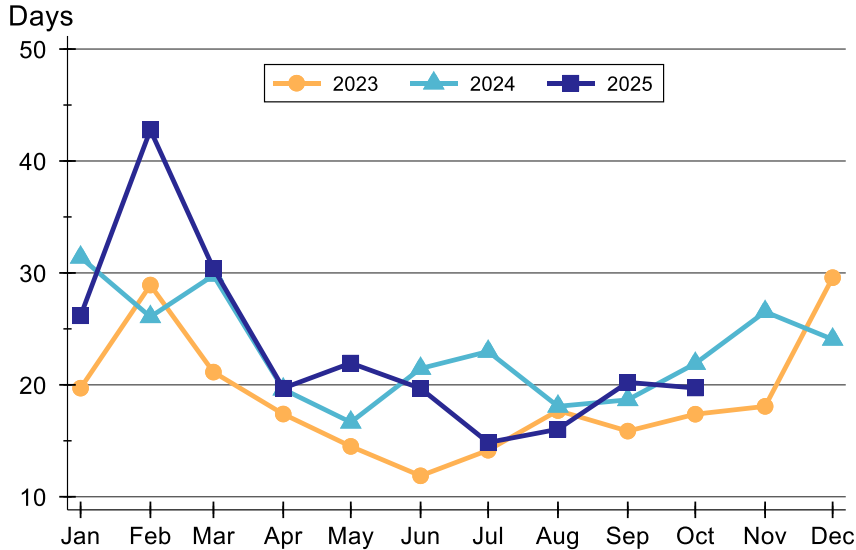
**October
2025**

Sunflower MLS Statistics



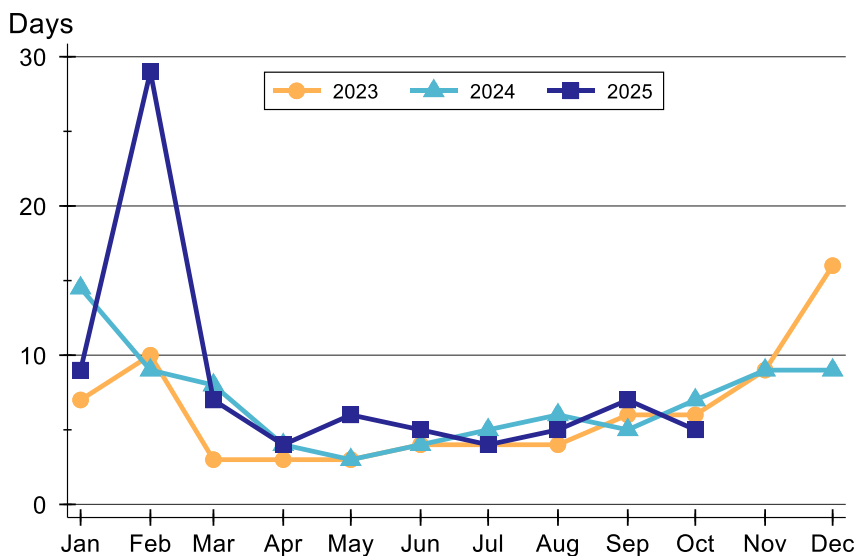
Central Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	20	31	26
February	29	26	43
March	21	30	30
April	17	20	20
May	15	17	22
June	12	21	20
July	14	23	15
August	18	18	16
September	16	19	20
October	17	22	20
November	18	27	
December	30	24	

Median DOM



Month	2023	2024	2025
January	7	15	9
February	10	9	29
March	3	8	7
April	3	4	4
May	3	3	6
June	4	4	5
July	4	5	4
August	4	6	5
September	6	5	7
October	6	7	5
November	9	9	
December	16	9	



**October
2025**

Sunflower MLS Statistics



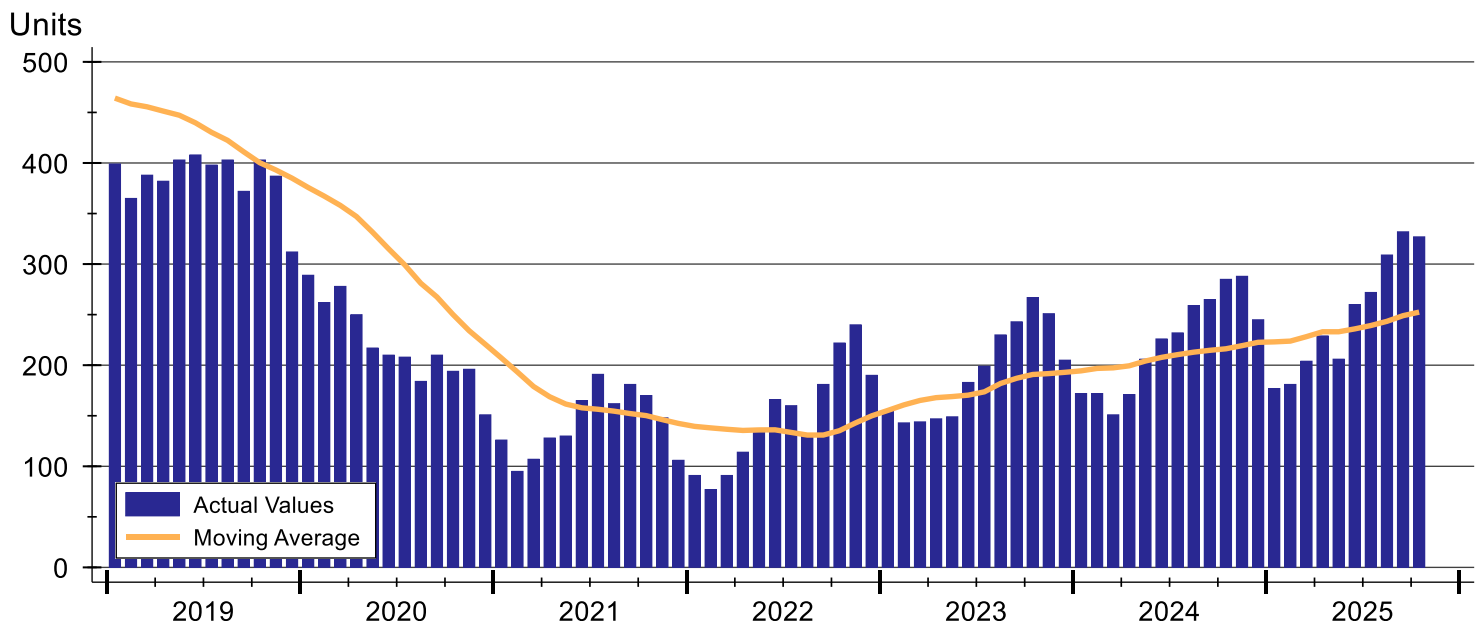
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of October 2024	Change
Active Listings		327	285	14.7%
Volume (1,000s)		101,021	73,969	36.6%
Months' Supply		1.5	1.3	15.4%
Average	List Price	308,931	259,542	19.0%
	Days on Market	41	50	-18.0%
	Percent of Original	95.2%	96.7%	-1.6%
Median	List Price	239,900	225,000	6.6%
	Days on Market	23	35	-34.3%
	Percent of Original	98.6%	100.0%	-1.4%

A total of 327 homes were available for sale in Central Region at the end of October. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of October was \$239,900, up 6.6% from 2024. The typical time on market for active listings was 23 days, down from 35 days a year earlier.

History of Active Listings





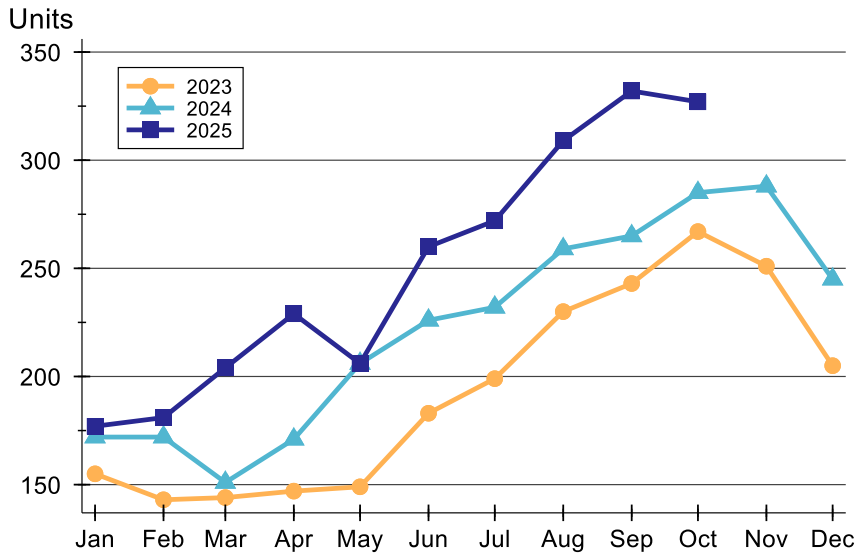
**October
2025**

Sunflower MLS Statistics



Central Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	155	172	177
February	143	172	181
March	144	151	204
April	147	171	229
May	149	206	206
June	183	226	260
July	199	232	272
August	230	259	309
September	243	265	332
October	267	285	327
November	251	288	
December	205	245	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.3%	0.6	22,000	22,000	41	41	81.5%	81.5%
\$25,000-\$49,999	11	3.4%	1.1	36,727	38,500	35	4	92.9%	100.0%
\$50,000-\$99,999	30	9.2%	1.2	82,953	84,925	32	22	95.4%	99.4%
\$100,000-\$124,999	21	6.4%	1.6	114,995	116,000	47	18	86.6%	96.8%
\$125,000-\$149,999	23	7.1%	1.3	136,974	138,000	40	26	95.3%	97.6%
\$150,000-\$174,999	27	8.3%	1.5	162,918	165,000	36	23	96.9%	100.0%
\$175,000-\$199,999	25	7.7%	1.4	187,253	189,000	46	12	96.8%	100.0%
\$200,000-\$249,999	33	10.1%	1.1	229,883	230,000	32	21	91.9%	96.9%
\$250,000-\$299,999	36	11.0%	1.3	276,874	275,000	35	20	96.1%	98.4%
\$300,000-\$399,999	60	18.4%	2.1	349,889	350,000	44	30	96.5%	97.3%
\$400,000-\$499,999	28	8.6%	2.1	456,039	454,950	30	16	98.1%	100.0%
\$500,000-\$749,999	19	5.8%	2.4	596,932	585,000	70	44	97.0%	100.0%
\$750,000-\$999,999	8	2.5%	6.9	890,484	884,000	63	46	97.0%	100.0%
\$1,000,000 and up	4	1.2%	16.0	3,342,499	2,184,998	63	32	96.7%	100.0%



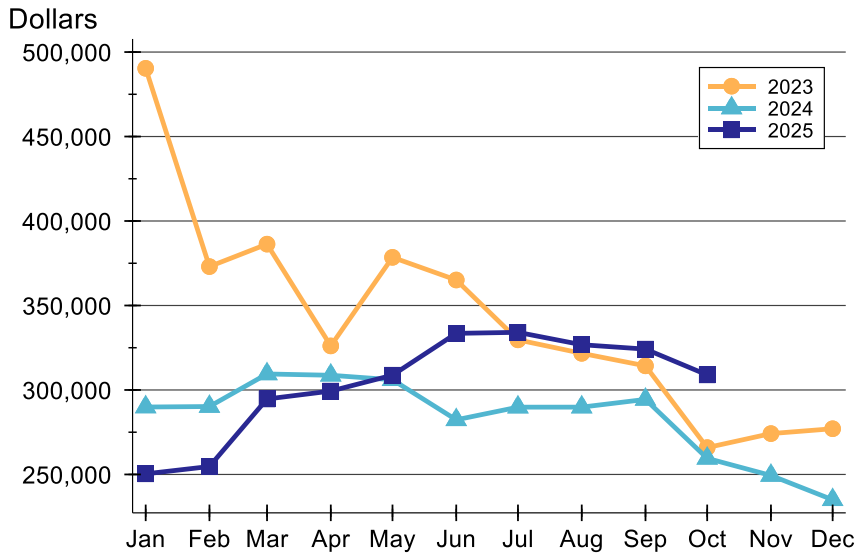
**October
2025**

Sunflower MLS Statistics



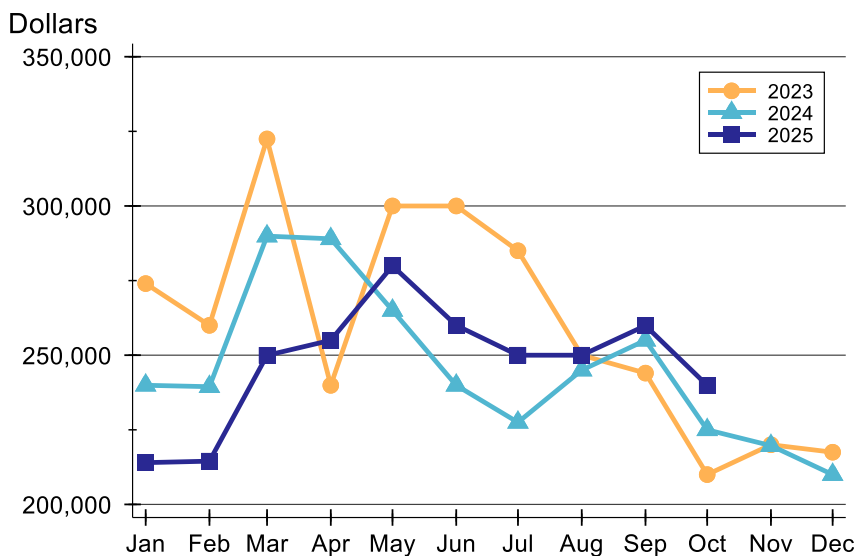
Central Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	490,380	289,916	250,369
February	373,042	290,208	254,720
March	386,334	309,489	294,669
April	326,083	308,722	299,362
May	378,503	306,059	308,764
June	365,096	282,349	333,511
July	329,658	289,831	334,122
August	321,701	289,856	326,782
September	314,288	294,424	324,191
October	265,896	259,542	308,931
November	274,200	249,403	
December	277,073	235,021	

Median Price



Month	2023	2024	2025
January	274,000	239,925	214,000
February	260,000	239,450	214,500
March	322,450	289,900	249,950
April	239,900	289,000	255,000
May	300,000	265,000	279,950
June	300,000	239,900	260,000
July	285,000	227,500	250,000
August	250,000	245,000	250,000
September	244,000	255,000	259,900
October	210,000	225,000	239,900
November	220,000	219,700	
December	217,500	210,000	



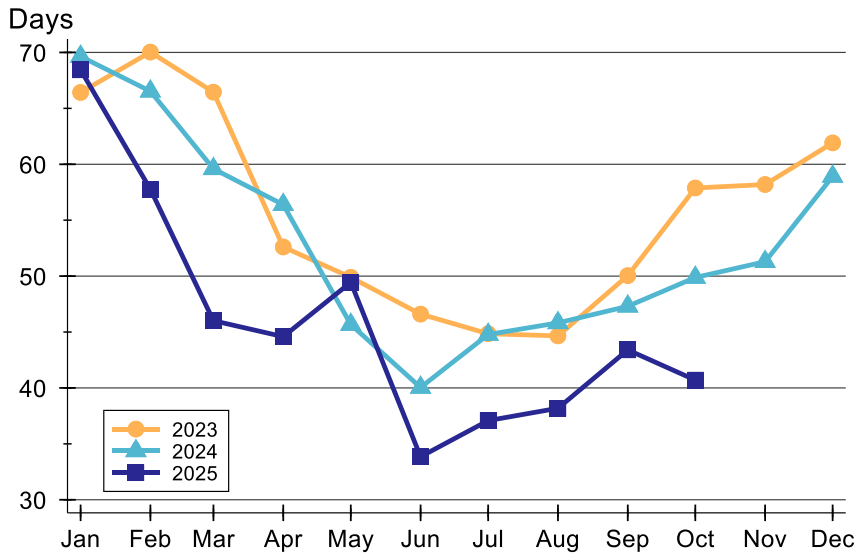
**October
2025**

Sunflower MLS Statistics



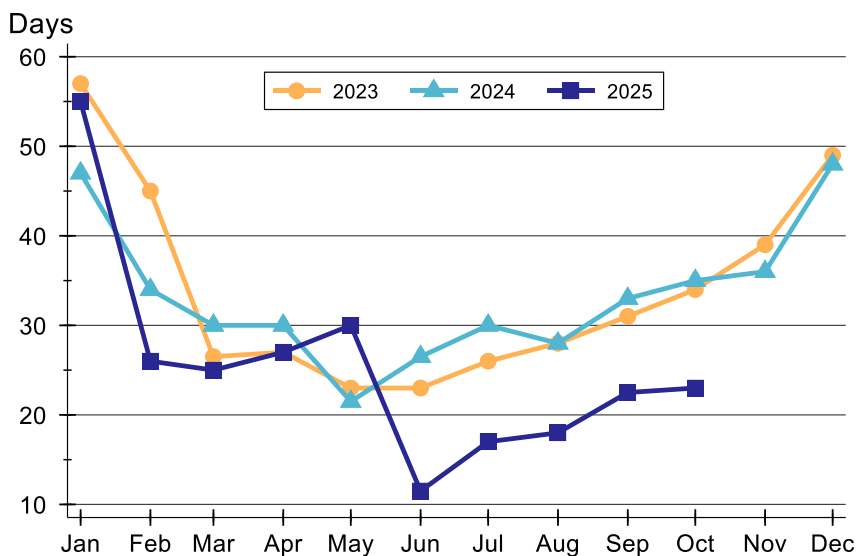
Central Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	66	70	68
February	70	67	58
March	66	60	46
April	53	56	45
May	50	46	49
June	47	40	34
July	45	45	37
August	45	46	38
September	50	47	43
October	58	50	41
November	58	51	
December	62	59	

Median DOM



Month	2023	2024	2025
January	57	47	55
February	45	34	26
March	27	30	25
April	27	30	27
May	23	22	30
June	23	27	12
July	26	30	17
August	28	28	18
September	31	33	23
October	34	35	23
November	39	36	
December	49	48	



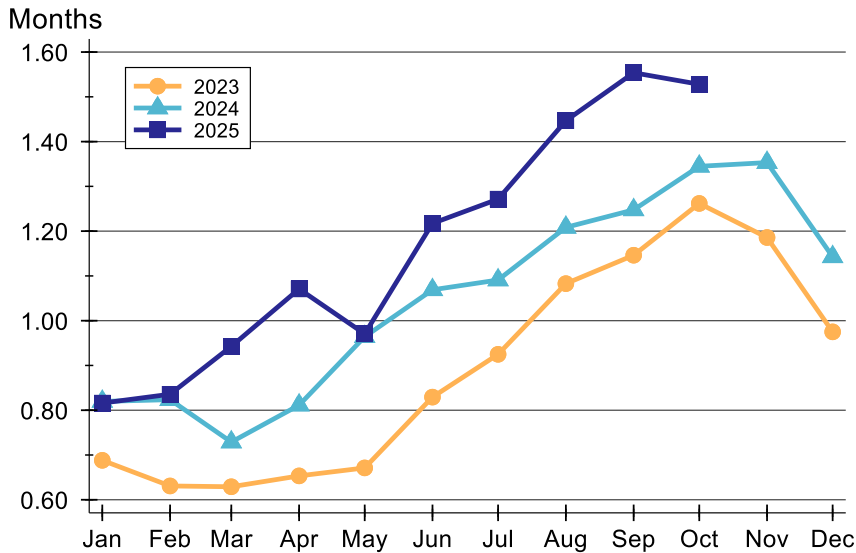
**October
2025**

Sunflower MLS Statistics



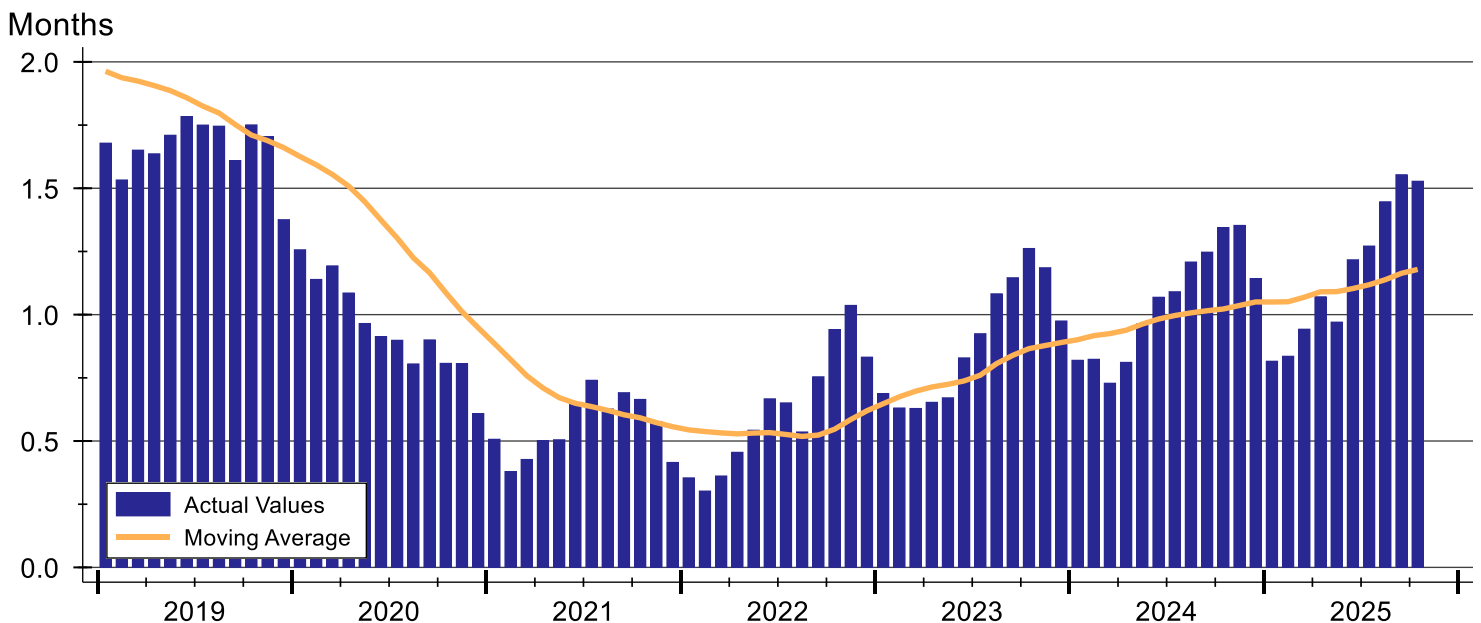
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.7	0.8	0.8
February	0.6	0.8	0.8
March	0.6	0.7	0.9
April	0.7	0.8	1.1
May	0.7	1.0	1.0
June	0.8	1.1	1.2
July	0.9	1.1	1.3
August	1.1	1.2	1.4
September	1.1	1.2	1.6
October	1.3	1.3	1.5
November	1.2	1.4	
December	1.0	1.1	

History of Month's Supply





**October
2025**

Sunflower MLS Statistics



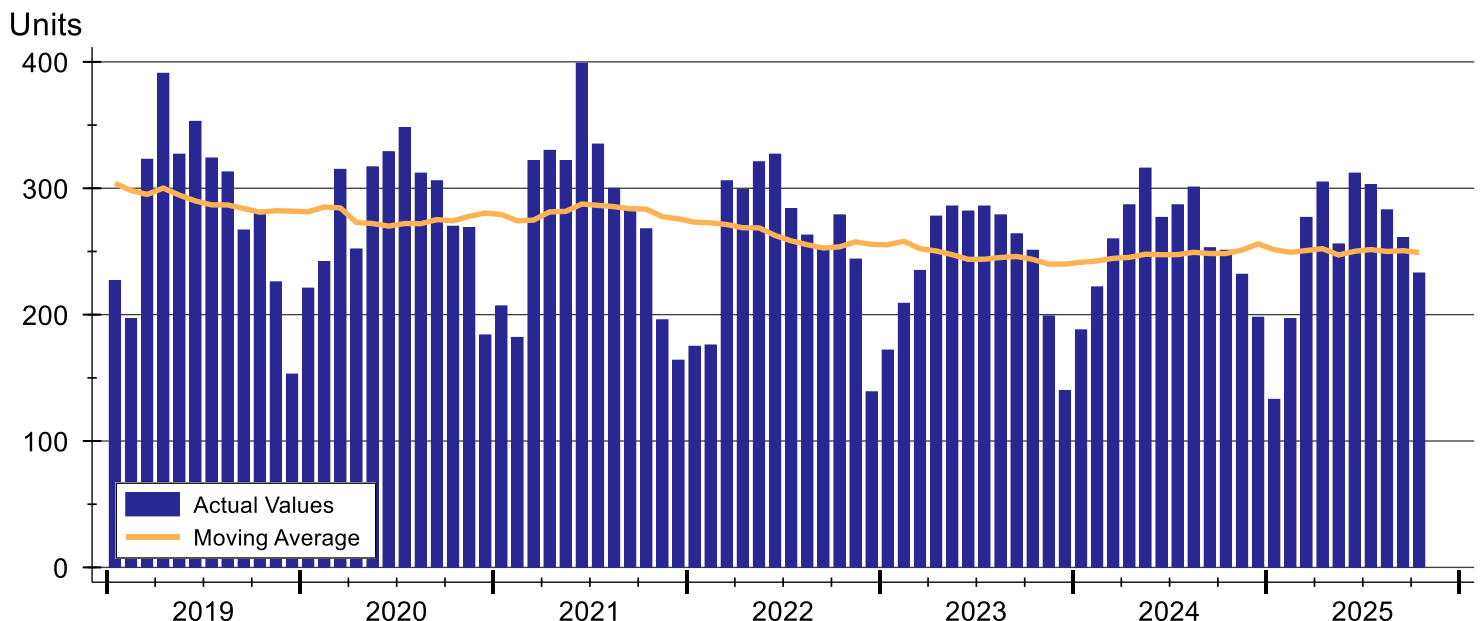
Central Region New Listings Analysis

Summary Statistics for New Listings		2025	October 2024	Change
Current Month	New Listings	233	251	-7.2%
	Volume (1,000s)	60,602	54,998	10.2%
	Average List Price	260,095	219,117	18.7%
	Median List Price	212,450	189,500	12.1%
Year-to-Date	New Listings	2,560	2,642	-3.1%
	Volume (1,000s)	628,381	616,640	1.9%
	Average List Price	245,461	233,399	5.2%
	Median List Price	211,500	199,000	6.3%

A total of 233 new listings were added in Central Region during October, down 7.2% from the same month in 2024. Year-to-date Central Region has seen 2,560 new listings.

The median list price of these homes was \$212,450 up from \$189,500 in 2024.

History of New Listings





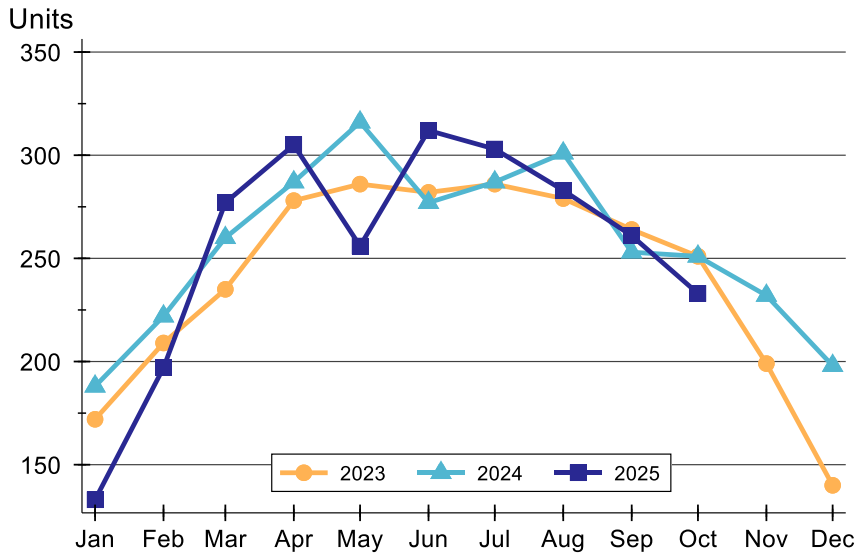
**October
2025**

Sunflower MLS Statistics



Central Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	172	188	133
February	209	222	197
March	235	260	277
April	278	287	305
May	286	316	256
June	282	277	312
July	286	287	303
August	279	301	283
September	264	253	261
October	251	251	233
November	199	232	
December	140	198	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.0%	36,929	40,000	16	4	97.2%	100.0%
\$50,000-\$99,999	27	11.6%	83,261	89,800	10	6	96.4%	100.0%
\$100,000-\$124,999	19	8.2%	115,568	115,500	12	10	97.0%	100.0%
\$125,000-\$149,999	16	6.9%	135,525	132,500	9	8	97.4%	100.0%
\$150,000-\$174,999	20	8.6%	163,658	164,975	16	10	98.4%	100.0%
\$175,000-\$199,999	24	10.3%	188,143	189,163	9	7	99.9%	100.0%
\$200,000-\$249,999	32	13.8%	229,470	229,925	9	4	98.8%	100.0%
\$250,000-\$299,999	25	10.8%	276,383	278,000	11	5	99.0%	100.0%
\$300,000-\$399,999	37	15.9%	348,554	349,999	11	9	98.7%	100.0%
\$400,000-\$499,999	11	4.7%	466,554	479,900	13	11	99.3%	100.0%
\$500,000-\$749,999	7	3.0%	616,357	615,000	10	6	99.7%	100.0%
\$750,000-\$999,999	4	1.7%	855,469	822,950	12	9	100.0%	100.0%
\$1,000,000 and up	3	1.3%	1,888,332	1,295,000	8	5	97.6%	100.0%



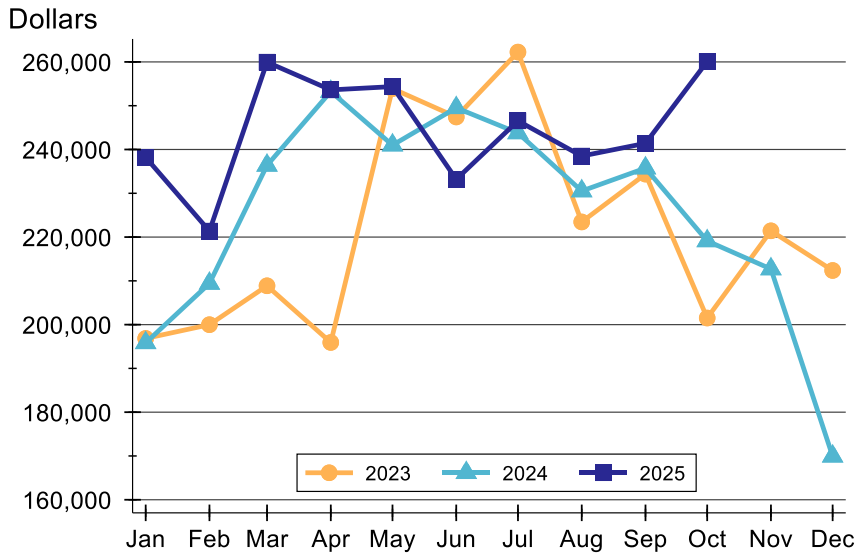
**October
2025**

Sunflower MLS Statistics



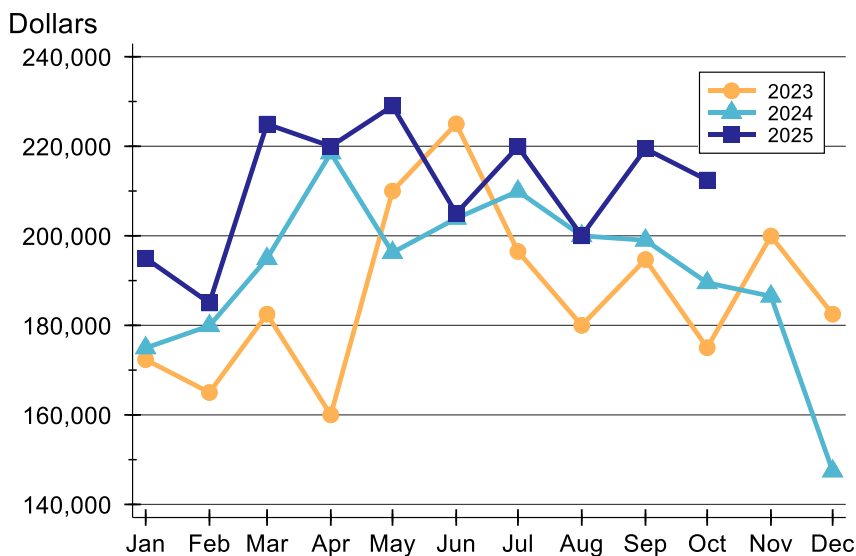
Central Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	196,848	195,844	238,204
February	199,989	209,406	221,366
March	208,874	236,370	259,951
April	195,929	253,235	253,610
May	253,909	240,990	254,359
June	247,430	249,517	233,193
July	262,253	243,780	246,551
August	223,455	230,517	238,503
September	234,381	235,747	241,413
October	201,510	219,117	260,095
November	221,427	212,702	
December	212,371	169,934	

Median Price



Month	2023	2024	2025
January	172,339	174,950	195,000
February	165,000	179,900	185,000
March	182,500	194,900	224,950
April	160,000	218,500	220,000
May	210,000	196,250	229,000
June	225,000	203,900	205,000
July	196,500	209,950	219,900
August	180,000	200,000	200,000
September	194,700	199,000	219,450
October	175,000	189,500	212,450
November	199,950	186,500	
December	182,500	147,450	



**October
2025**

Sunflower MLS Statistics



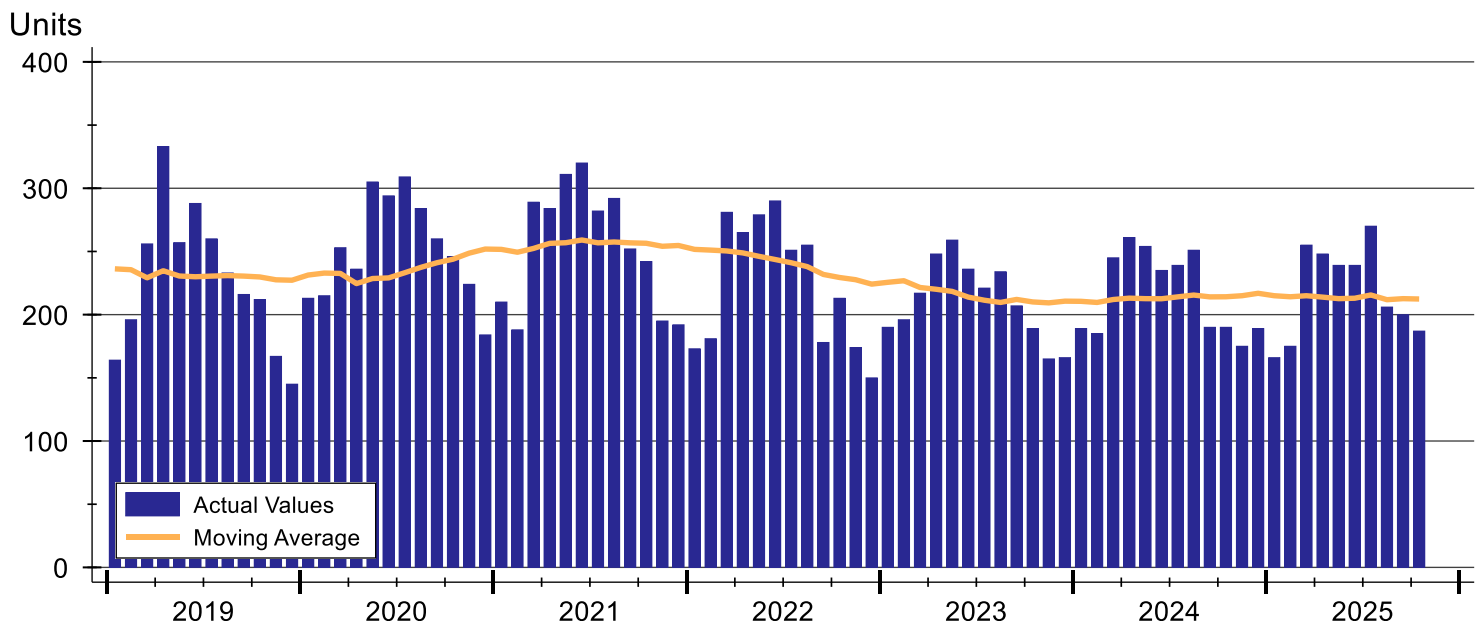
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2025	October 2024	Change	2025	Year-to-Date 2024	Change
Contracts Written		187	190	-1.6%	2,185	2,239	-2.4%
Volume (1,000s)		48,564	48,850	-0.6%	514,028	510,675	0.7%
Average	Sale Price	259,698	257,106	1.0%	235,253	228,082	3.1%
	Days on Market	28	29	-3.4%	22	22	0.0%
	Percent of Original	95.0%	95.8%	-0.8%	97.0%	97.1%	-0.1%
Median	Sale Price	225,000	210,000	7.1%	209,900	199,000	5.5%
	Days on Market	14	9	55.6%	6	5	20.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 187 contracts for sale were written in Central Region during the month of October, down from 190 in 2024. The median list price of these homes was \$225,000, up from \$210,000 the prior year.

Half of the homes that went under contract in October were on the market less than 14 days, compared to 9 days in October 2024.

History of Contracts Written





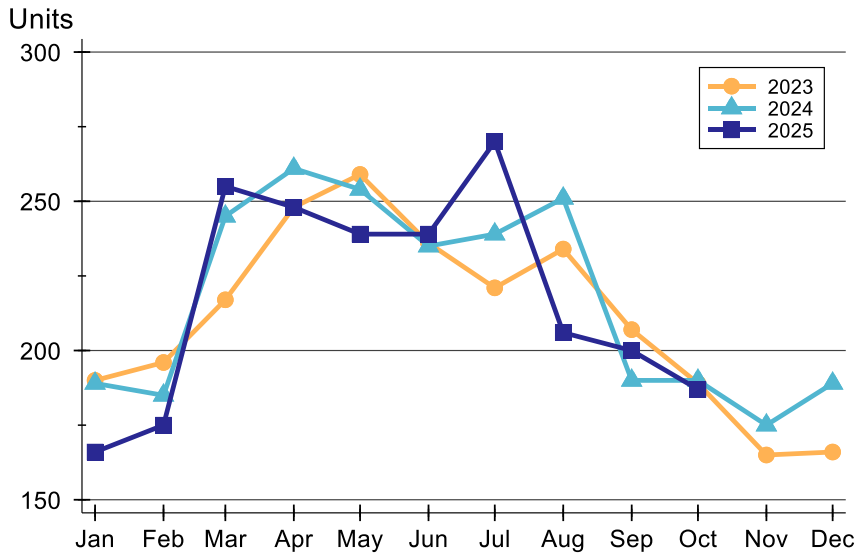
**October
2025**

Sunflower MLS Statistics



Central Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	190	189	166
February	196	185	175
March	217	245	255
April	248	261	248
May	259	254	239
June	236	235	239
July	221	239	270
August	234	251	206
September	207	190	200
October	189	190	187
November	165	175	
December	166	189	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	21	11.3%	76,948	79,000	27	10	80.6%	94.5%
\$100,000-\$124,999	17	9.1%	116,176	115,500	25	12	95.3%	100.0%
\$125,000-\$149,999	11	5.9%	132,418	129,900	51	14	94.0%	92.9%
\$150,000-\$174,999	13	7.0%	163,050	160,000	21	19	95.9%	100.0%
\$175,000-\$199,999	20	10.8%	187,785	189,700	19	10	98.0%	100.0%
\$200,000-\$249,999	33	17.7%	229,633	229,900	24	8	97.5%	100.0%
\$250,000-\$299,999	22	11.8%	274,409	271,500	27	11	97.6%	100.0%
\$300,000-\$399,999	27	14.5%	354,969	349,950	31	12	96.9%	100.0%
\$400,000-\$499,999	9	4.8%	459,872	469,900	36	42	97.9%	100.0%
\$500,000-\$749,999	9	4.8%	619,233	614,200	46	55	95.1%	96.5%
\$750,000-\$999,999	1	0.5%	776,000	776,000	3	3	100.0%	100.0%
\$1,000,000 and up	3	1.6%	1,231,333	1,295,000	42	18	97.6%	100.0%



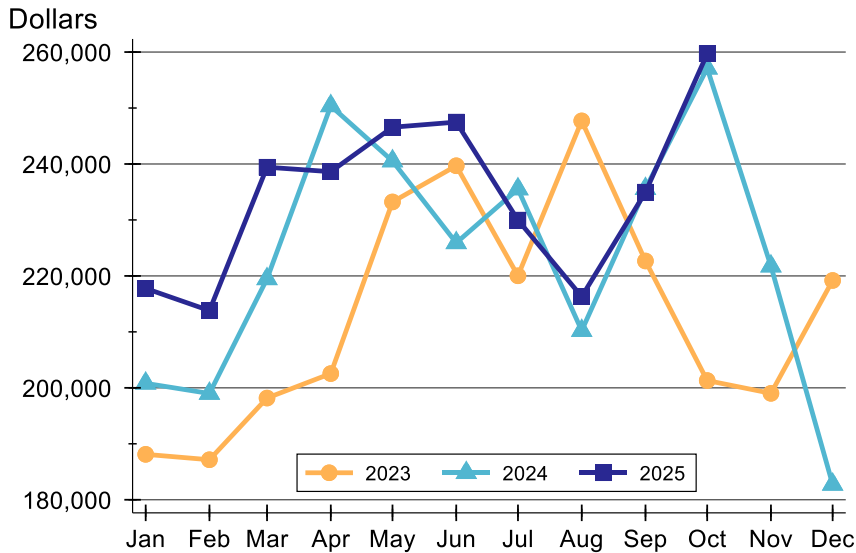
**October
2025**

Sunflower MLS Statistics



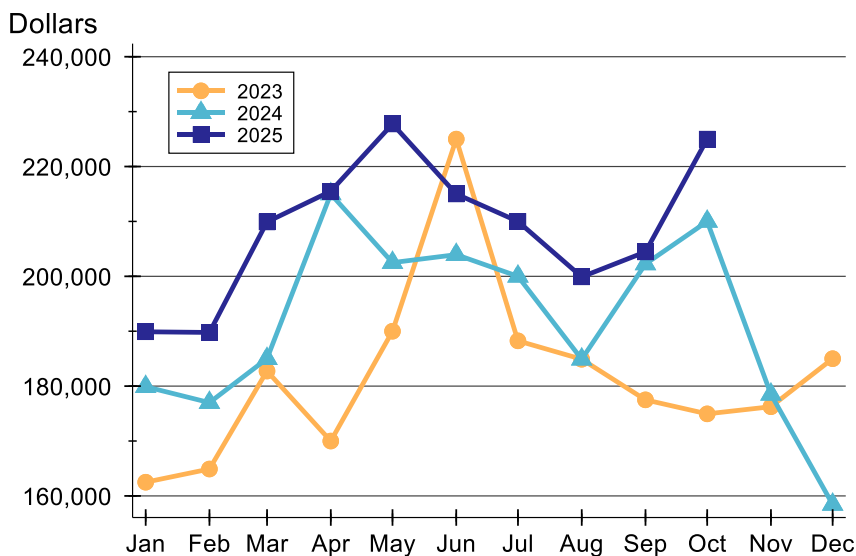
Central Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	188,121	200,811	217,764
February	187,152	198,990	213,800
March	198,178	219,468	239,428
April	202,550	250,385	238,623
May	233,217	240,528	246,570
June	239,684	225,909	247,486
July	220,021	235,526	229,978
August	247,702	210,226	216,309
September	222,668	235,582	234,968
October	201,305	257,106	259,698
November	199,019	221,743	
December	219,188	182,746	

Median Price



Month	2023	2024	2025
January	162,500	179,900	189,900
February	164,900	177,000	189,777
March	182,750	185,000	209,900
April	170,000	215,000	215,500
May	190,000	202,500	227,750
June	225,000	203,950	215,000
July	188,250	200,000	210,000
August	184,900	184,900	199,900
September	177,500	202,250	204,450
October	174,950	210,000	225,000
November	176,250	178,500	
December	185,000	158,450	



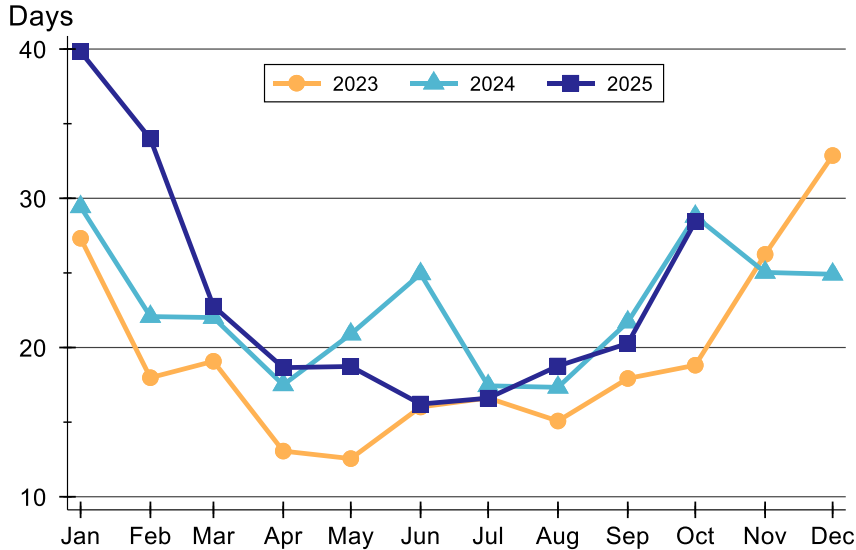
**October
2025**

Sunflower MLS Statistics



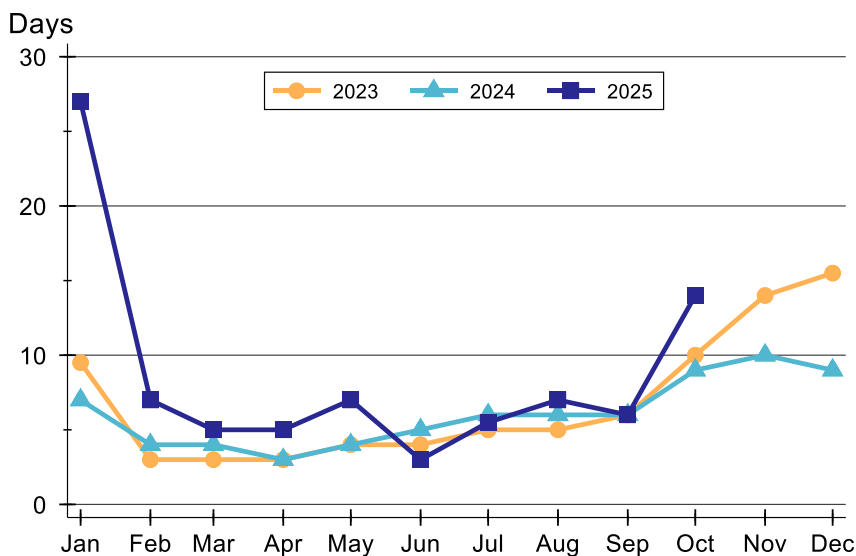
Central Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	27	29	40
February	18	22	34
March	19	22	23
April	13	17	19
May	13	21	19
June	16	25	16
July	17	17	17
August	15	17	19
September	18	22	20
October	19	29	28
November	26	25	
December	33	25	

Median DOM



Month	2023	2024	2025
January	10	7	27
February	3	4	7
March	3	4	5
April	3	3	5
May	4	4	7
June	4	5	3
July	5	6	6
August	5	6	7
September	6	6	6
October	10	9	14
November	14	10	
December	16	9	



**October
2025**

Sunflower MLS Statistics



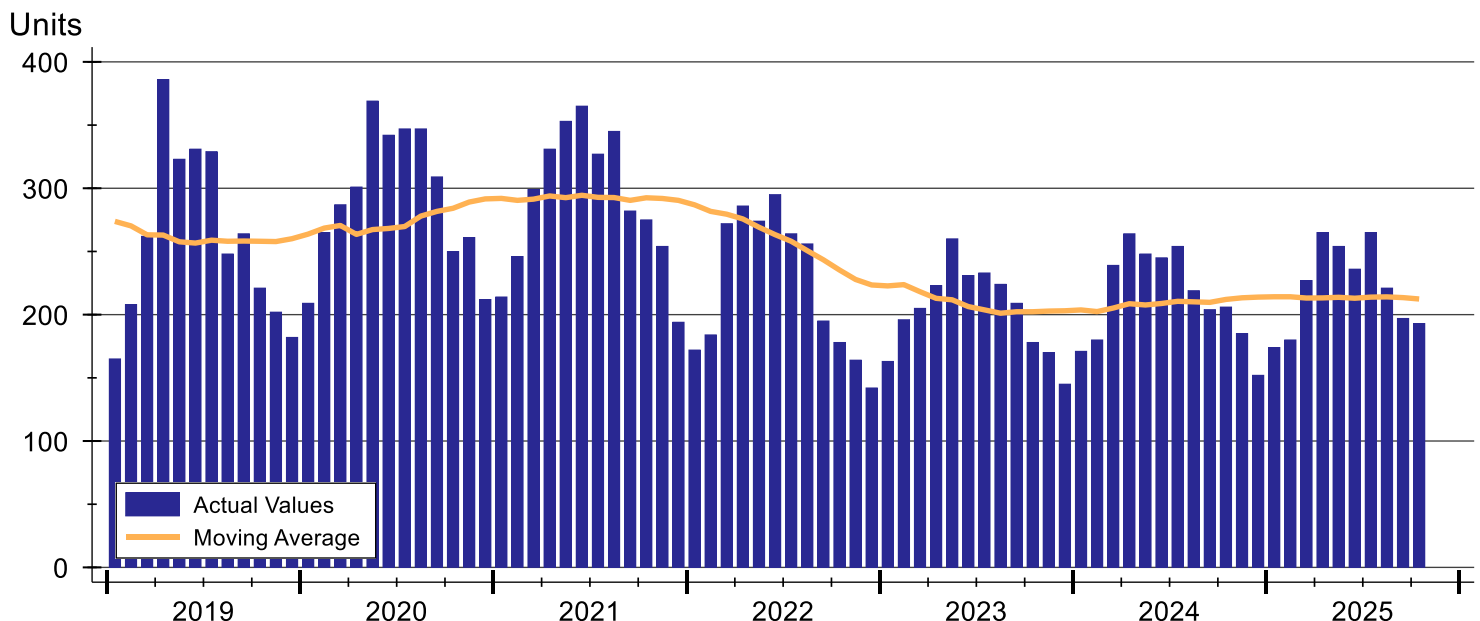
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of October 2024	Change
Pending Contracts		193	206	-6.3%
Volume (1,000s)		50,571	54,203	-6.7%
Average	List Price	262,028	263,121	-0.4%
	Days on Market	29	28	3.6%
	Percent of Original	96.2%	97.5%	-1.3%
Median	List Price	229,900	224,900	2.2%
	Days on Market	13	11	18.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 193 listings in Central Region had contracts pending at the end of October, down from 206 contracts pending at the end of October 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





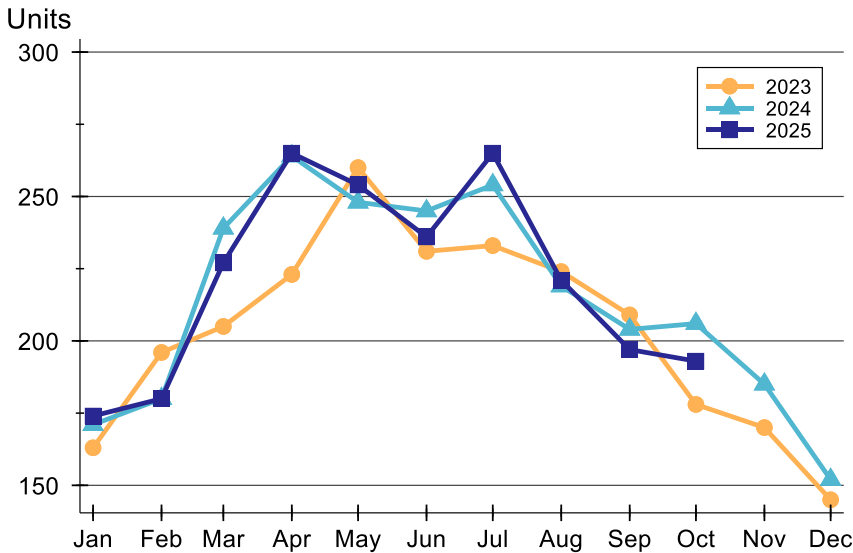
**October
2025**

Sunflower MLS Statistics



Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	163	171	174
February	196	180	180
March	205	239	227
April	223	264	265
May	260	248	254
June	231	245	236
July	233	254	265
August	224	219	221
September	209	204	197
October	178	206	193
November	170	185	
December	145	152	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.5%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	18	9.3%	78,067	79,000	31	16	82.4%	99.4%
\$100,000-\$124,999	13	6.7%	117,004	116,000	27	10	97.2%	100.0%
\$125,000-\$149,999	13	6.7%	134,750	134,000	55	12	96.1%	100.0%
\$150,000-\$174,999	14	7.3%	163,632	162,475	35	21	95.6%	100.0%
\$175,000-\$199,999	22	11.4%	188,332	189,900	18	10	97.5%	100.0%
\$200,000-\$249,999	32	16.6%	228,338	229,900	22	9	98.3%	100.0%
\$250,000-\$299,999	27	14.0%	274,855	274,500	24	6	97.7%	100.0%
\$300,000-\$399,999	31	16.1%	357,525	367,777	26	8	98.3%	100.0%
\$400,000-\$499,999	11	5.7%	452,531	465,000	37	42	97.8%	100.0%
\$500,000-\$749,999	8	4.1%	619,975	615,000	37	34	98.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	3	1.6%	1,231,333	1,295,000	42	18	100.0%	100.0%



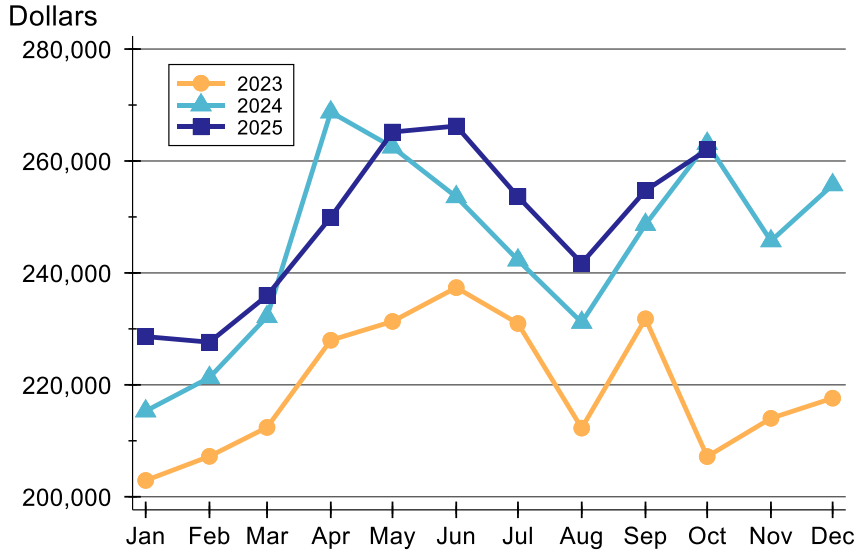
**October
2025**

Sunflower MLS Statistics



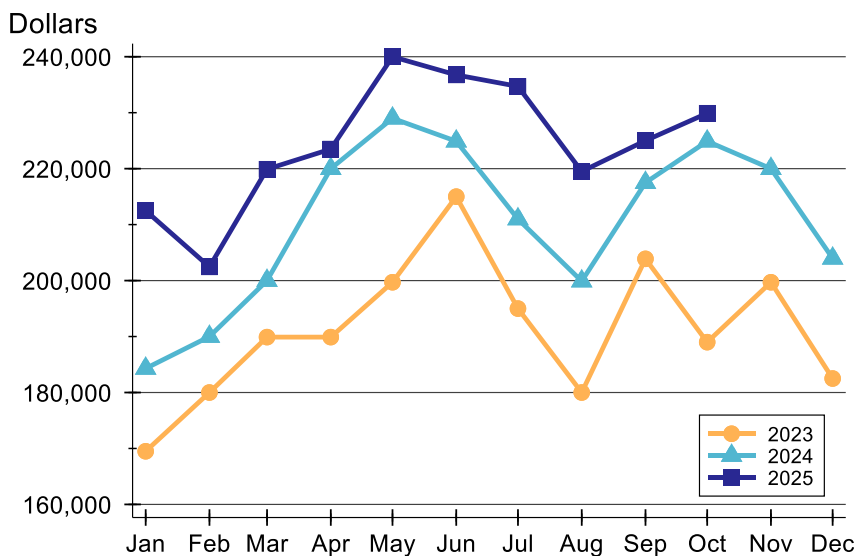
Central Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	202,917	215,315	228,625
February	207,221	221,291	227,623
March	212,388	232,164	235,935
April	227,967	268,741	249,950
May	231,327	262,479	265,176
June	237,373	253,594	266,250
July	230,967	242,287	253,629
August	212,271	231,146	241,740
September	231,804	248,645	254,722
October	207,183	263,121	262,028
November	214,019	245,716	
December	217,617	255,729	

Median Price



Month	2023	2024	2025
January	169,500	184,300	212,500
February	180,000	190,000	202,450
March	189,900	200,000	219,900
April	189,900	220,000	223,500
May	199,700	229,000	240,000
June	215,000	224,900	236,750
July	195,000	210,994	234,700
August	180,000	199,900	219,500
September	203,889	217,500	225,000
October	189,000	224,900	229,900
November	199,700	220,000	
December	182,500	203,975	



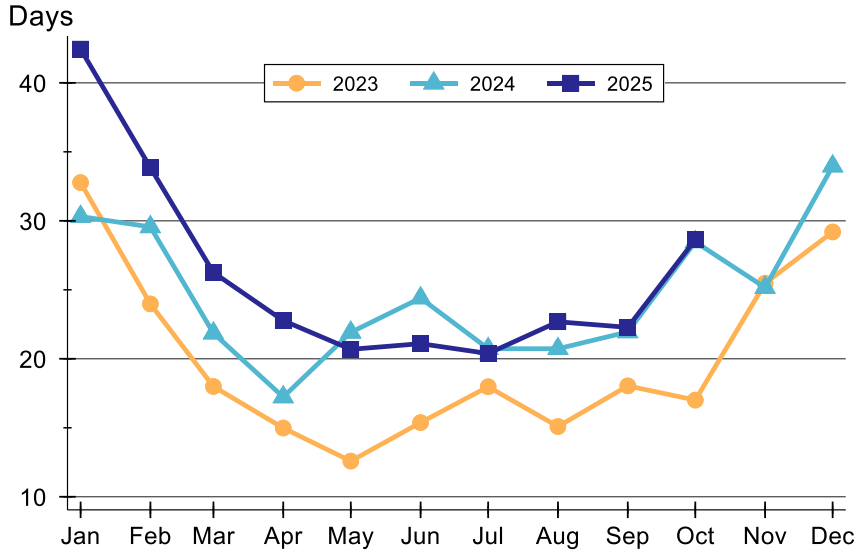
**October
2025**

Sunflower MLS Statistics



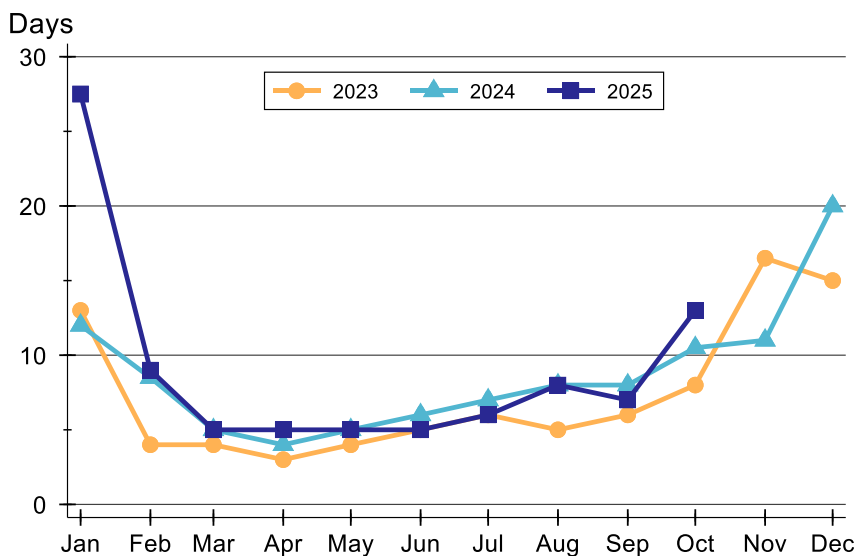
Central Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	33	30	42
February	24	30	34
March	18	22	26
April	15	17	23
May	13	22	21
June	15	24	21
July	18	21	20
August	15	21	23
September	18	22	22
October	17	28	29
November	25	25	
December	29	34	

Median DOM



Month	2023	2024	2025
January	13	12	28
February	4	9	9
March	4	5	5
April	3	4	5
May	4	5	5
June	5	6	5
July	6	7	6
August	5	8	8
September	6	8	7
October	8	11	13
November	17	11	
December	15	20	



**October
2025**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Rose in October

Total home sales in North Region rose by 3.2% last month to 32 units, compared to 31 units in October 2024. Total sales volume was \$8.2 million, up 16.3% from a year earlier.

The median sale price in October was \$242,500, up from \$215,000 a year earlier. Homes that sold in October were typically on the market for 18 days and sold for 97.5% of their list prices.

North Region Active Listings Down at End of October

The total number of active listings in North Region at the end of October was 65 units, down from 66 at the same point in 2024. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$299,000.

During October, a total of 24 contracts were written down from 25 in October 2024. At the end of the month, there were 26 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**October
2025**

Sunflower MLS Statistics



North Region Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		32 3.2%	31 14.8%	27 8.0%	282 18.0%	239 -1.6%	243 -24.8%
Active Listings Change from prior year		65 -1.5%	66 6.5%	62 37.8%	N/A	N/A	N/A
Months' Supply Change from prior year		2.3 -17.9%	2.8 7.7%	2.6 85.7%	N/A	N/A	N/A
New Listings Change from prior year		25 -30.6%	36 -16.3%	43 115.0%	343 8.9%	315 1.0%	312 -11.9%
Contracts Written Change from prior year		24 -4.0%	25 0.0%	25 31.6%	286 11.7%	256 2.8%	249 -20.4%
Pending Contracts Change from prior year		26 -13.3%	30 25.0%	24 0.0%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		8,169 16.4%	7,021 1.3%	6,932 57.3%	75,500 34.1%	56,300 3.0%	54,681 -18.4%
Average	Sale Price Change from prior year	255,291 12.7%	226,499 -11.8%	256,746 45.7%	267,730 13.7%	235,566 4.7%	225,025 8.5%
	List Price of Actives Change from prior year	334,648 10.9%	301,807 18.0%	255,678 -14.6%	N/A	N/A	N/A
	Days on Market Change from prior year	43 87.0%	23 -20.7%	29 -12.1%	50 16.3%	43 43.3%	30 57.9%
	Percent of List Change from prior year	96.1% 0.0%	96.1% -1.8%	97.9% -1.2%	97.7% 0.5%	97.2% -0.9%	98.1% -1.0%
	Percent of Original Change from prior year	92.9% -1.2%	94.0% -2.3%	96.2% 0.7%	94.8% 0.3%	94.5% -1.2%	95.6% -2.3%
Median	Sale Price Change from prior year	242,500 12.8%	215,000 10.5%	194,500 2.4%	231,000 11.6%	207,000 6.2%	195,000 2.6%
	List Price of Actives Change from prior year	299,000 6.8%	280,000 27.6%	219,500 2.1%	N/A	N/A	N/A
	Days on Market Change from prior year	18 63.6%	11 -15.4%	13 44.4%	19 26.7%	15 87.5%	8 33.3%
	Percent of List Change from prior year	97.5% 0.3%	97.2% -2.8%	100.0% 0.0%	98.8% -0.8%	99.6% -0.4%	100.0% 0.0%
	Percent of Original Change from prior year	95.1% -1.1%	96.2% -3.8%	100.0% 0.7%	96.9% -0.7%	97.6% -2.1%	99.7% -0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**October
2025**

Sunflower MLS Statistics



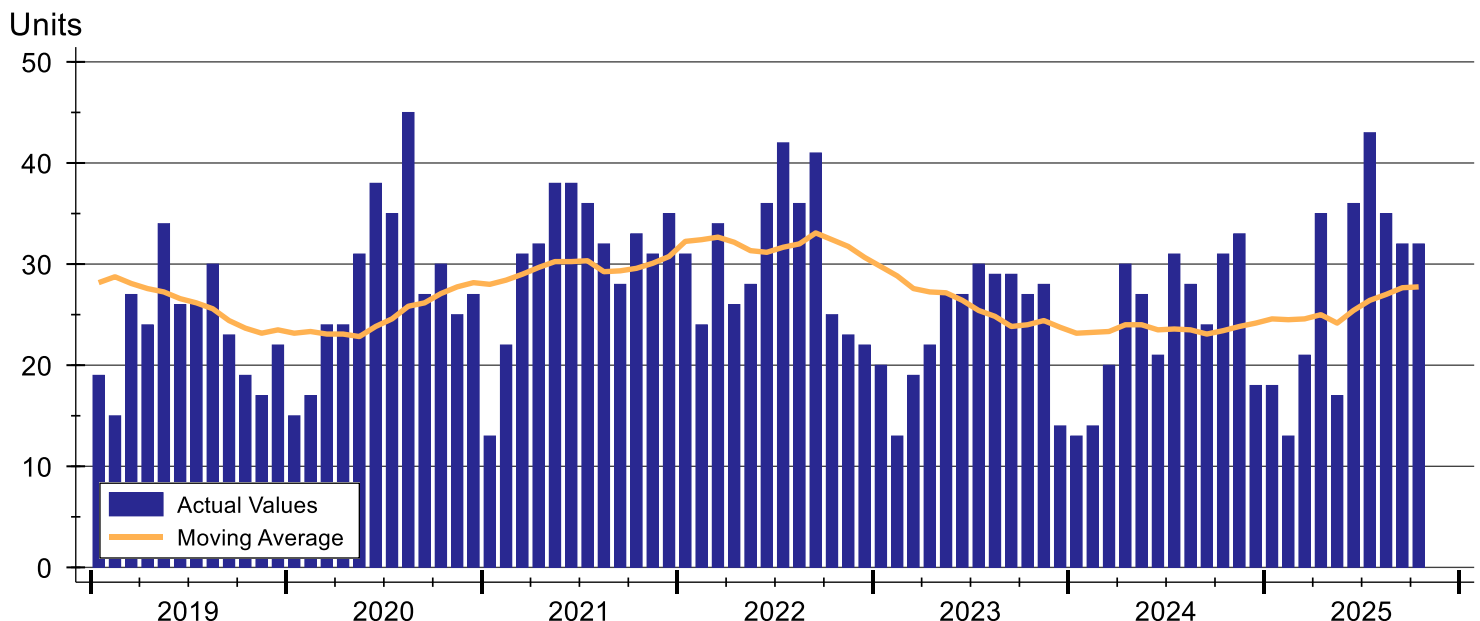
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		October 2024			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Closed Listings		32	31	3.2%	282	239	18.0%
Volume (1,000s)		8,169	7,021	16.4%	75,500	56,300	34.1%
Months' Supply		2.3	2.8	-17.9%	N/A	N/A	N/A
Average	Sale Price	255,291	226,499	12.7%	267,730	235,566	13.7%
	Days on Market	43	23	87.0%	50	43	16.3%
	Percent of List	96.1%	96.1%	0.0%	97.7%	97.2%	0.5%
	Percent of Original	92.9%	94.0%	-1.2%	94.8%	94.5%	0.3%
Median	Sale Price	242,500	215,000	12.8%	231,000	207,000	11.6%
	Days on Market	18	11	63.6%	19	15	26.7%
	Percent of List	97.5%	97.2%	0.3%	98.8%	99.6%	-0.8%
	Percent of Original	95.1%	96.2%	-1.1%	96.9%	97.6%	-0.7%

A total of 32 homes sold in North Region in October, up from 31 units in October 2024. Total sales volume rose to \$8.2 million compared to \$7.0 million in the previous year.

The median sales price in October was \$242,500, up 12.8% compared to the prior year. Median days on market was 18 days, down from 22 days in September, but up from 11 in October 2024.

History of Closed Listings





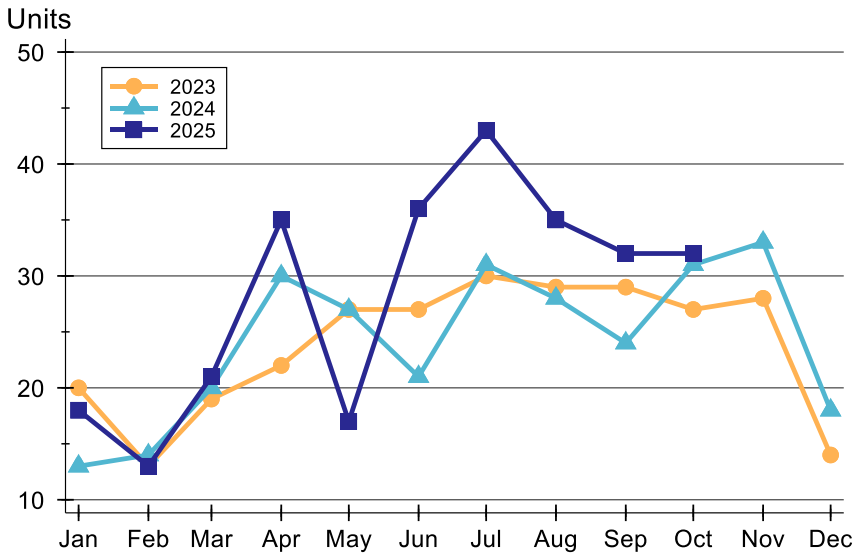
**October
2025**

Sunflower MLS Statistics



North Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	20	13	18
February	13	14	13
March	19	20	21
April	22	30	35
May	27	27	17
June	27	21	36
July	30	31	43
August	29	28	35
September	29	24	32
October	27	31	32
November	28	33	
December	14	18	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	3.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	9.4%	2.3	72,500	67,500	24	19	92.1%	89.5%	90.3%	89.5%
\$100,000-\$124,999	2	6.3%	1.4	106,500	106,500	153	153	91.5%	91.5%	83.4%	83.4%
\$125,000-\$149,999	5	15.6%	2.3	131,200	130,000	53	4	96.1%	95.2%	91.9%	95.2%
\$150,000-\$174,999	1	3.1%	1.4	167,000	167,000	4	4	98.5%	98.5%	98.5%	98.5%
\$175,000-\$199,999	2	6.3%	1.6	196,250	196,250	2	2	98.4%	98.4%	98.4%	98.4%
\$200,000-\$249,999	3	9.4%	1.5	215,600	220,000	40	37	100.3%	100.9%	92.5%	94.5%
\$250,000-\$299,999	5	15.6%	1.5	275,700	280,000	22	7	94.1%	96.5%	94.1%	96.5%
\$300,000-\$399,999	7	21.9%	4.1	358,643	360,000	35	17	97.7%	97.7%	94.6%	94.9%
\$400,000-\$499,999	3	9.4%	3.0	452,500	452,500	66	20	97.4%	97.3%	95.3%	95.4%
\$500,000-\$749,999	1	3.1%	1.9	630,000	630,000	40	40	92.8%	92.8%	84.1%	84.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



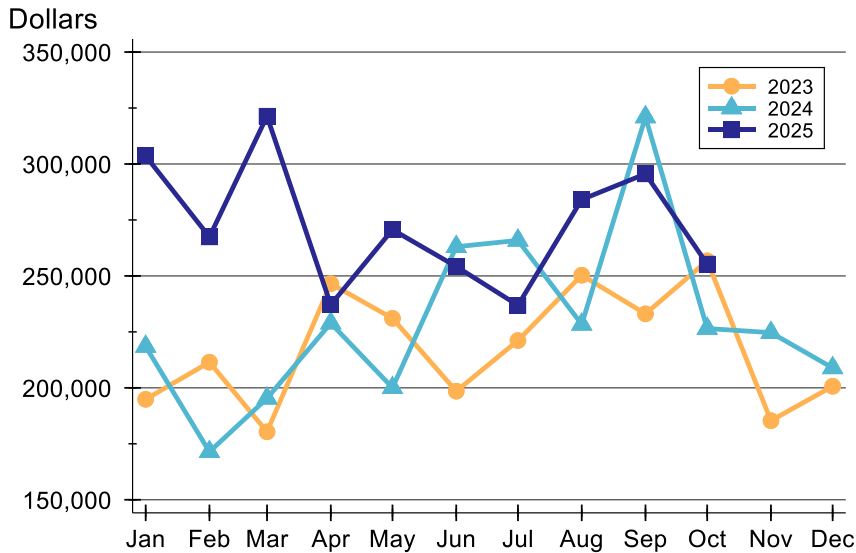
**October
2025**

Sunflower MLS Statistics



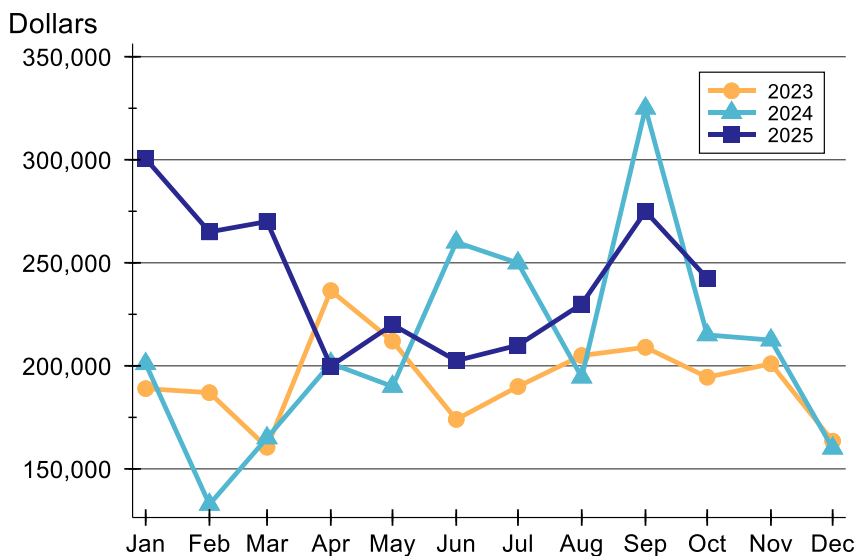
North Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	194,885	218,477	303,576
February	211,479	171,443	267,423
March	180,366	195,316	321,352
April	246,559	228,895	237,127
May	231,048	200,041	270,665
June	198,515	263,033	254,224
July	221,141	265,879	236,881
August	250,331	228,361	284,109
September	233,062	320,998	295,583
October	256,746	226,499	255,291
November	185,331	224,664	
December	200,707	208,914	

Median Price



Month	2023	2024	2025
January	188,950	201,000	300,500
February	187,000	132,750	265,000
March	160,500	165,000	270,000
April	236,500	201,175	199,900
May	212,000	190,000	220,000
June	174,000	260,000	202,500
July	189,950	249,900	210,000
August	205,000	194,500	230,000
September	209,000	325,000	274,950
October	194,500	215,000	242,500
November	201,000	212,500	
December	163,450	160,000	



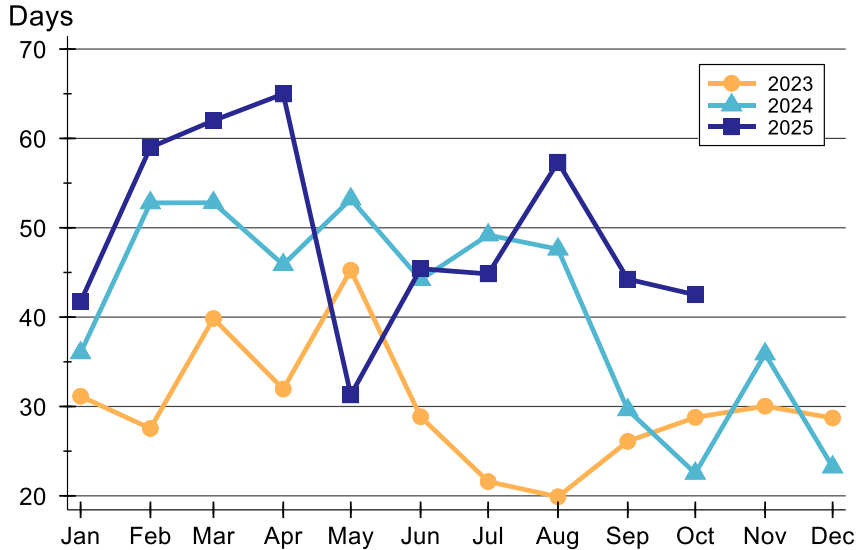
**October
2025**

Sunflower MLS Statistics



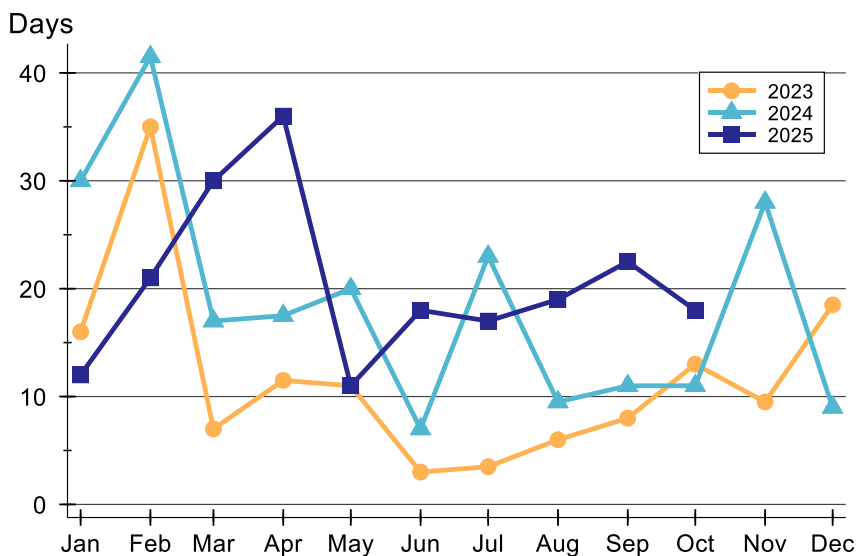
North Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	31	36	42
February	28	53	59
March	40	53	62
April	32	46	65
May	45	53	31
June	29	44	45
July	22	49	45
August	20	48	57
September	26	30	44
October	29	23	43
November	30	36	
December	29	23	

Median DOM



Month	2023	2024	2025
January	16	30	12
February	35	42	21
March	7	17	30
April	12	18	36
May	11	20	11
June	3	7	18
July	4	23	17
August	6	10	19
September	8	11	23
October	13	11	18
November	10	28	
December	19	9	



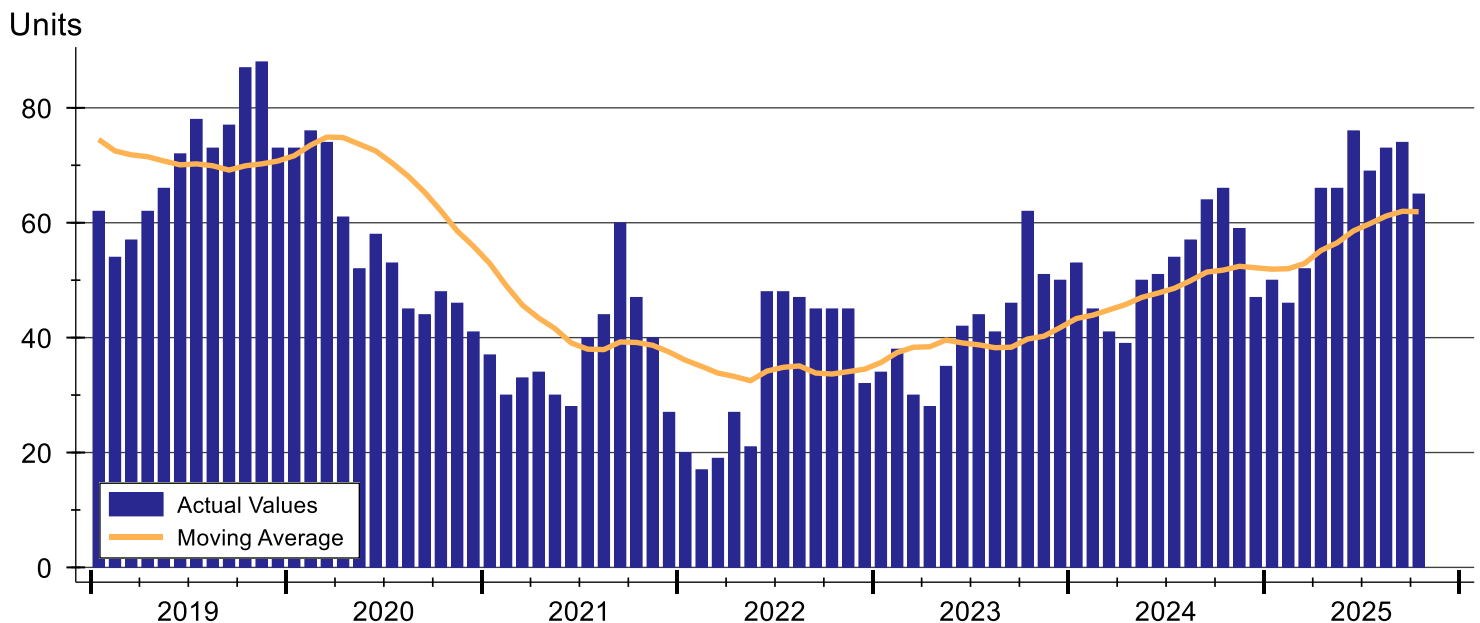
North Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of October 2024	Change
Active Listings		65	66	-1.5%
Volume (1,000s)		21,752	19,919	9.2%
Months' Supply		2.3	2.8	-17.9%
Average	List Price	334,648	301,807	10.9%
	Days on Market	52	67	-22.4%
	Percent of Original	95.9%	96.7%	-0.8%
Median	List Price	299,000	280,000	6.8%
	Days on Market	35	37	-5.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 65 homes were available for sale in North Region at the end of October. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of October was \$299,000, up 6.8% from 2024. The typical time on market for active listings was 35 days, down from 37 days a year earlier.

History of Active Listings





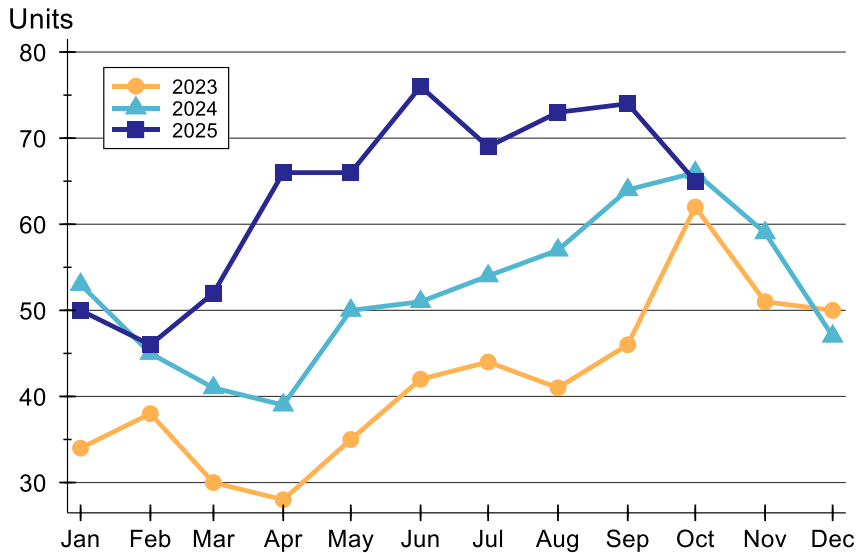
**October
2025**

Sunflower MLS Statistics



North Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	34	53	50
February	38	45	46
March	30	41	52
April	28	39	66
May	35	50	66
June	42	51	76
July	44	54	69
August	41	57	73
September	46	64	74
October	62	66	65
November	51	59	
December	50	47	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.5%	3.0	37,200	37,200	112	112	74.5%	74.5%
\$50,000-\$99,999	7	10.8%	2.3	81,857	90,000	68	39	91.7%	94.8%
\$100,000-\$124,999	2	3.1%	1.4	109,750	109,750	48	48	92.8%	92.8%
\$125,000-\$149,999	5	7.7%	2.3	137,490	131,000	45	7	98.0%	100.0%
\$150,000-\$174,999	3	4.6%	1.4	162,667	160,000	96	35	95.2%	96.6%
\$175,000-\$199,999	4	6.2%	1.6	193,850	193,250	49	49	97.2%	97.1%
\$200,000-\$249,999	6	9.2%	1.5	236,800	234,000	21	15	99.1%	100.0%
\$250,000-\$299,999	5	7.7%	1.5	281,095	289,900	65	50	92.8%	94.5%
\$300,000-\$399,999	17	26.2%	4.1	349,270	344,444	41	23	96.9%	100.0%
\$400,000-\$499,999	7	10.8%	3.0	427,264	419,950	47	24	97.9%	100.0%
\$500,000-\$749,999	4	6.2%	1.9	581,975	570,000	52	55	98.4%	98.3%
\$750,000-\$999,999	2	3.1%	N/A	819,975	819,975	77	77	92.4%	92.4%
\$1,000,000 and up	2	3.1%	N/A	1,624,500	1,624,500	74	74	100.0%	100.0%



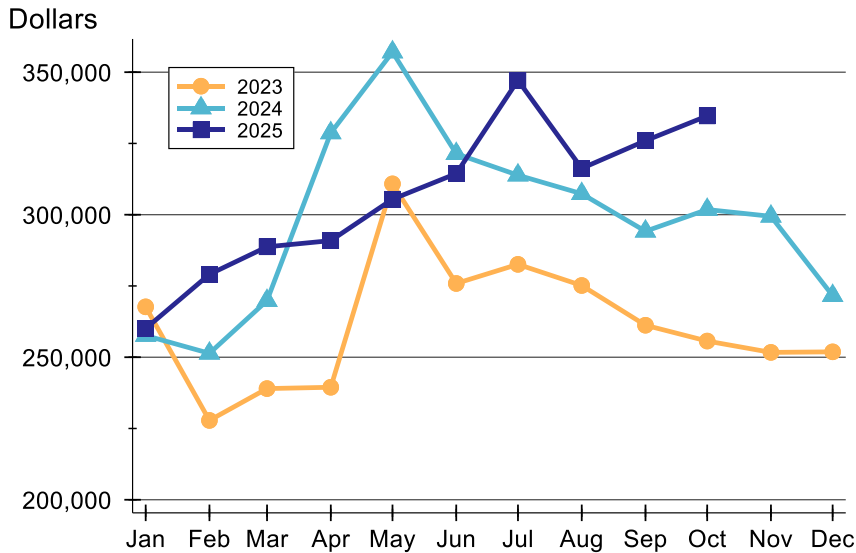
**October
2025**

Sunflower MLS Statistics



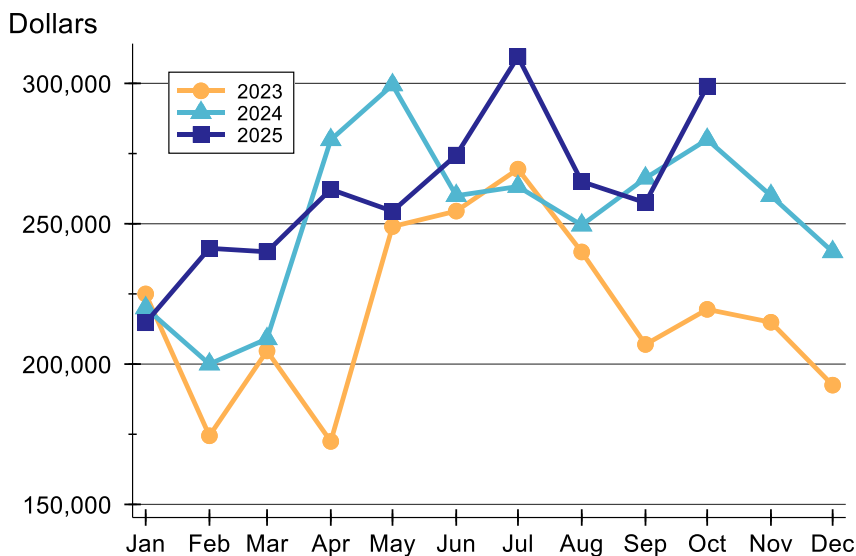
North Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	267,685	257,603	260,064
February	227,835	251,370	279,091
March	239,003	269,865	288,741
April	239,464	328,692	290,914
May	310,831	357,058	305,425
June	275,879	321,401	314,424
July	282,590	313,869	347,154
August	275,178	307,360	316,251
September	261,226	294,195	325,953
October	255,678	301,807	334,648
November	251,704	299,435	
December	251,898	271,601	

Median Price



Month	2023	2024	2025
January	225,000	220,000	214,725
February	174,450	200,000	241,250
March	204,700	209,000	240,000
April	172,450	279,900	262,250
May	249,000	299,450	254,450
June	254,500	260,000	274,450
July	269,450	263,250	309,500
August	239,950	249,500	265,000
September	207,000	266,250	257,500
October	219,500	280,000	299,000
November	214,900	260,000	
December	192,500	240,000	



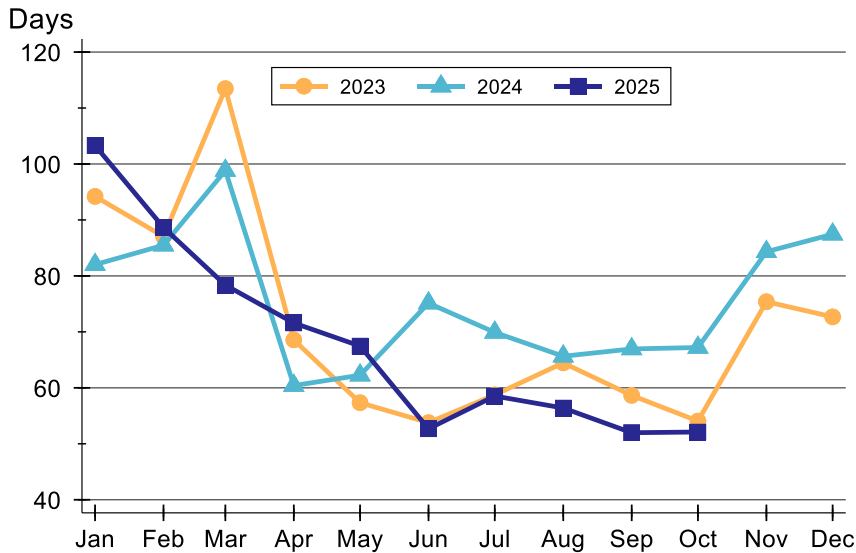
**October
2025**

Sunflower MLS Statistics



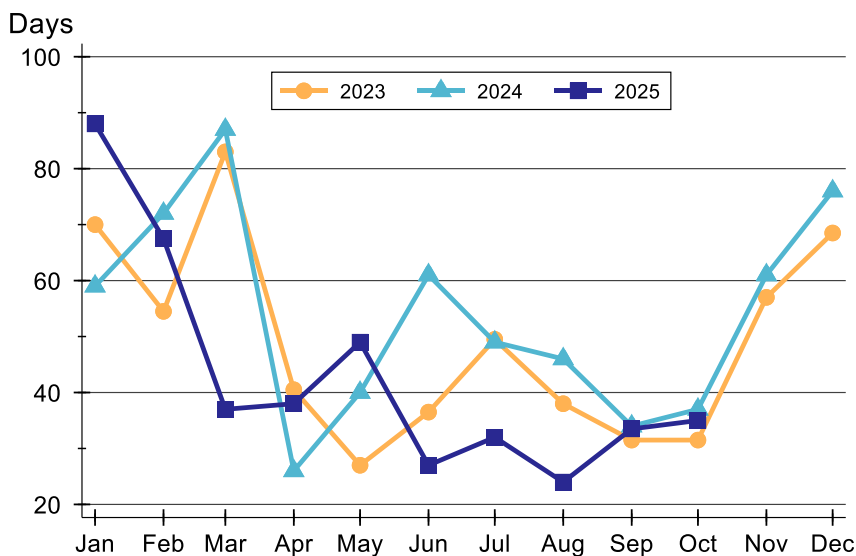
North Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	94	82	103
February	87	85	89
March	113	99	78
April	69	60	72
May	57	62	67
June	54	75	53
July	59	70	59
August	64	66	56
September	59	67	52
October	54	67	52
November	75	84	
December	73	87	

Median DOM



Month	2023	2024	2025
January	70	59	88
February	55	72	68
March	83	87	37
April	41	26	38
May	27	40	49
June	37	61	27
July	50	49	32
August	38	46	24
September	32	34	34
October	32	37	35
November	57	61	
December	69	76	



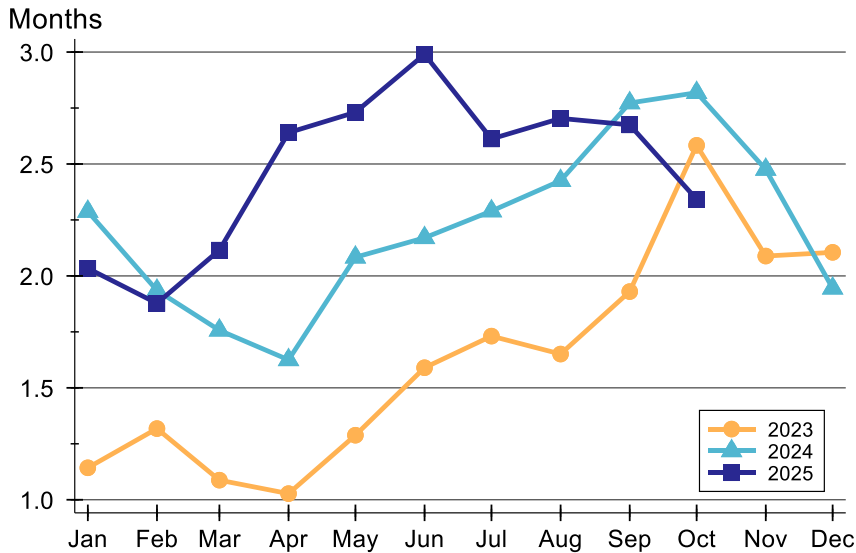
**October
2025**

Sunflower MLS Statistics



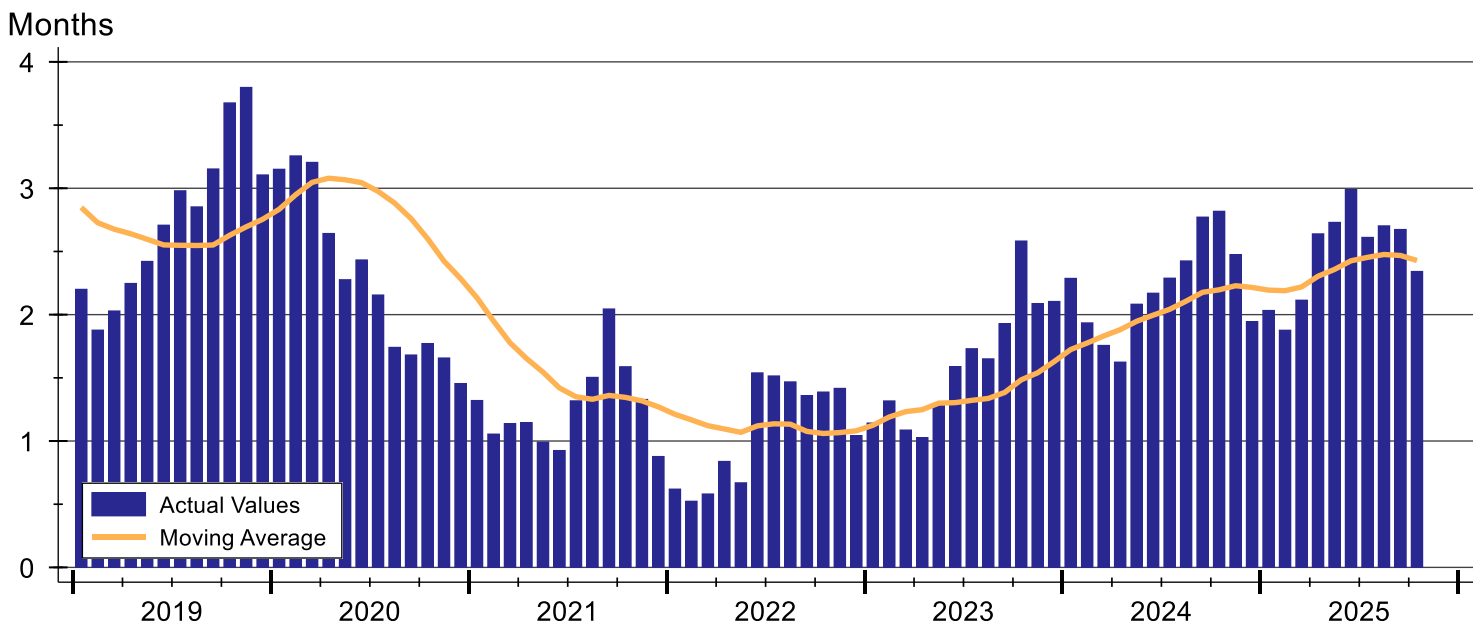
North Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.1	2.3	2.0
February	1.3	1.9	1.9
March	1.1	1.8	2.1
April	1.0	1.6	2.6
May	1.3	2.1	2.7
June	1.6	2.2	3.0
July	1.7	2.3	2.6
August	1.7	2.4	2.7
September	1.9	2.8	2.7
October	2.6	2.8	2.3
November	2.1	2.5	
December	2.1	1.9	

History of Month's Supply





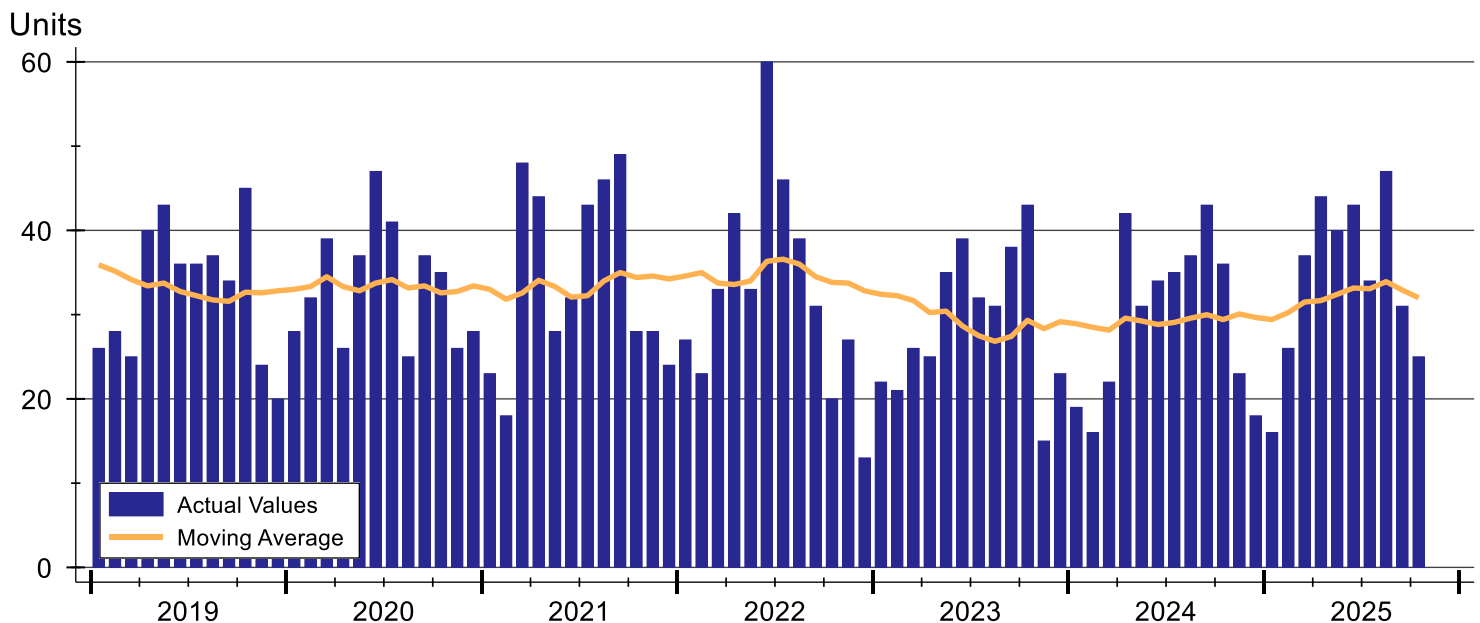
North Region New Listings Analysis

Summary Statistics for New Listings		2025	October 2024	Change
Current Month	New Listings	25	36	-30.6%
	Volume (1,000s)	6,322	9,333	-32.3%
	Average List Price	252,893	259,241	-2.4%
	Median List Price	229,900	267,500	-14.1%
Year-to-Date	New Listings	343	315	8.9%
	Volume (1,000s)	96,979	81,189	19.4%
	Average List Price	282,737	257,742	9.7%
	Median List Price	240,000	230,000	4.3%

A total of 25 new listings were added in North Region during October, down 30.6% from the same month in 2024. Year-to-date North Region has seen 343 new listings.

The median list price of these homes was \$229,900 down from \$267,500 in 2024.

History of New Listings





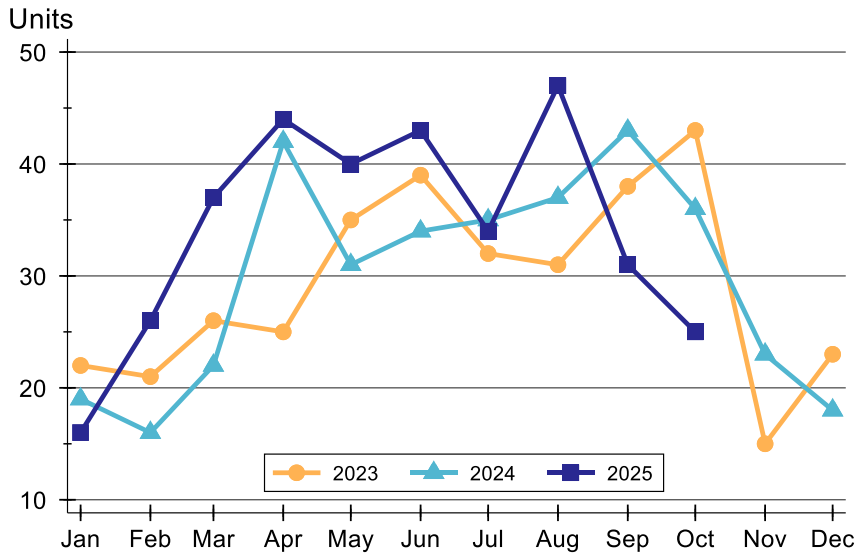
**October
2025**

Sunflower MLS Statistics



North Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	22	19	16
February	21	16	26
March	26	22	37
April	25	42	44
May	35	31	40
June	39	34	43
July	32	35	34
August	31	37	47
September	38	43	31
October	43	36	25
November	15	23	
December	23	18	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	12.0%	77,167	80,000	12	8	98.3%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	12.0%	143,000	149,000	11	7	100.0%	100.0%
\$150,000-\$174,999	1	4.0%	160,000	160,000	13	13	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	7	28.0%	220,414	220,000	12	9	98.2%	100.0%
\$250,000-\$299,999	2	8.0%	298,039	298,039	16	16	100.0%	100.0%
\$300,000-\$399,999	7	28.0%	344,263	340,000	15	16	100.0%	100.0%
\$400,000-\$499,999	1	4.0%	415,000	415,000	19	19	97.6%	97.6%
\$500,000-\$749,999	1	4.0%	538,000	538,000	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



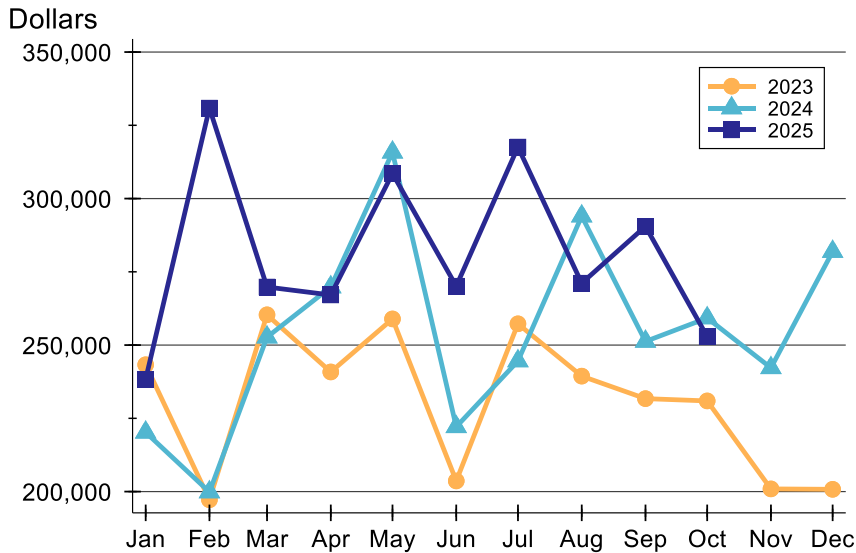
**October
2025**

Sunflower MLS Statistics



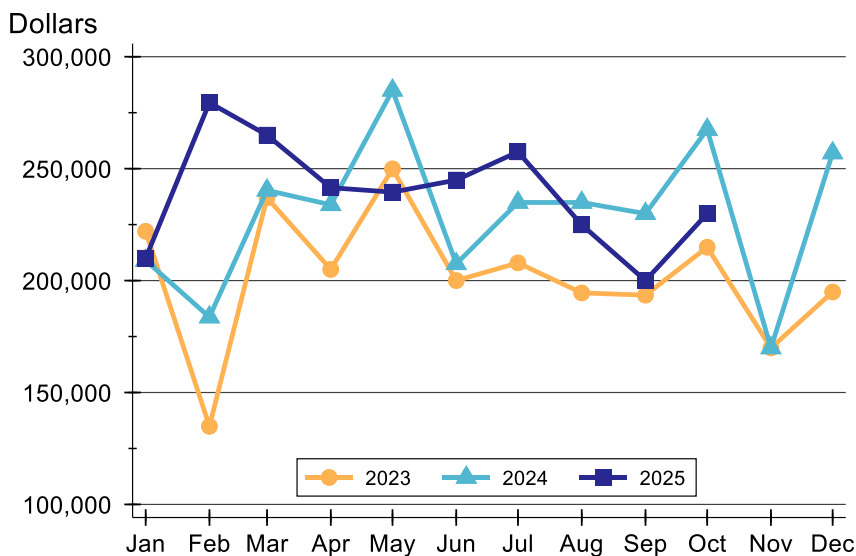
North Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	243,289	220,234	238,349
February	197,210	199,853	330,885
March	260,327	252,695	269,827
April	240,836	269,807	267,099
May	258,931	315,797	308,559
June	203,637	222,106	270,102
July	257,259	244,566	317,591
August	239,411	294,002	271,132
September	231,726	251,247	290,515
October	230,947	259,241	252,893
November	200,913	242,239	
December	200,778	281,914	

Median Price



Month	2023	2024	2025
January	222,000	209,000	210,000
February	134,900	183,700	279,500
March	237,000	240,350	265,000
April	205,000	233,850	241,500
May	249,900	285,000	239,500
June	200,000	207,500	244,900
July	207,900	234,900	257,500
August	194,500	234,900	224,900
September	193,500	229,900	200,000
October	214,900	267,500	229,900
November	169,900	169,900	
December	194,900	257,000	



**October
2025**

Sunflower MLS Statistics



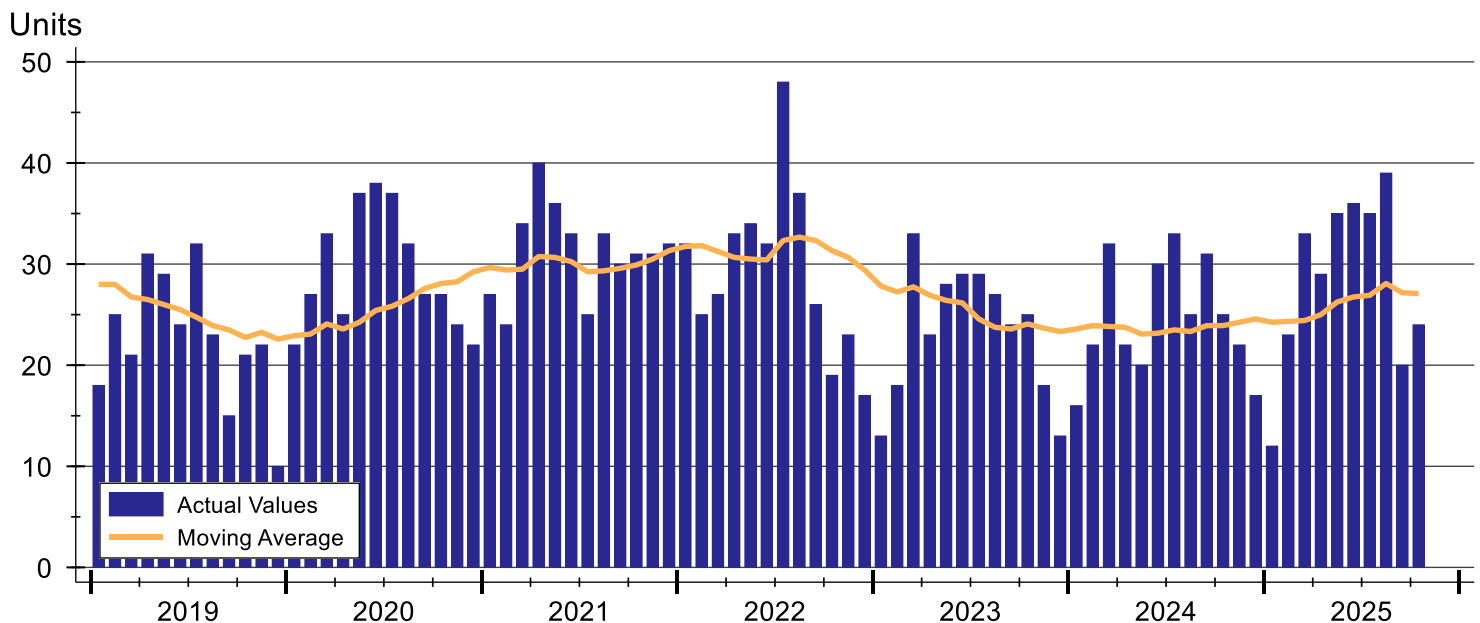
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		October			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Contracts Written		24	25	-4.0%	286	256	11.7%
Volume (1,000s)		5,521	5,829	-5.3%	75,807	61,554	23.2%
Average	Sale Price	230,056	233,169	-1.3%	265,061	240,446	10.2%
	Days on Market	57	29	96.6%	51	42	21.4%
	Percent of Original	93.4%	92.1%	1.4%	94.5%	94.2%	0.3%
Median	Sale Price	201,400	230,000	-12.4%	223,700	214,950	4.1%
	Days on Market	28	14	100.0%	21	15	40.0%
	Percent of Original	98.7%	94.8%	4.1%	97.0%	97.0%	0.0%

A total of 24 contracts for sale were written in North Region during the month of October, down from 25 in 2024. The median list price of these homes was \$201,400, down from \$230,000 the prior year.

Half of the homes that went under contract in October were on the market less than 28 days, compared to 14 days in October 2024.

History of Contracts Written





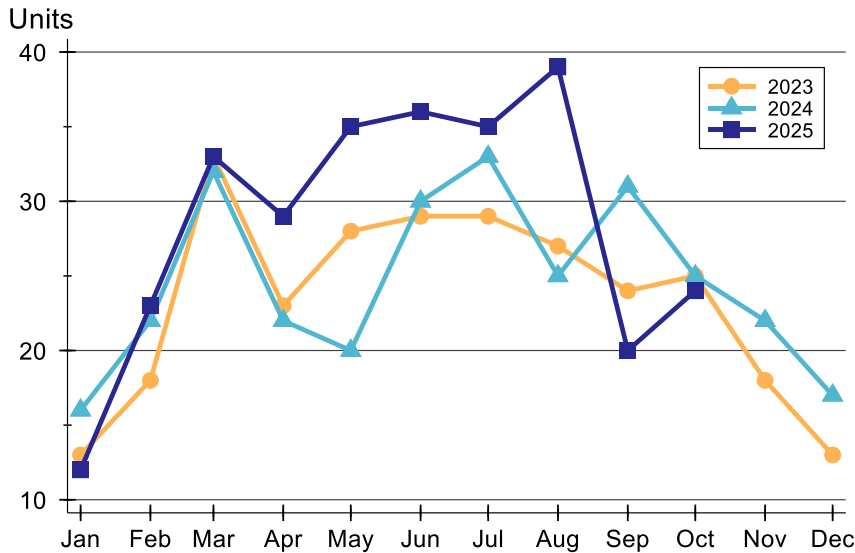
**October
2025**

Sunflower MLS Statistics



North Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	13	16	12
February	18	22	23
March	33	32	33
April	23	22	29
May	28	20	35
June	29	30	36
July	29	33	35
August	27	25	39
September	24	31	20
October	25	25	24
November	18	22	
December	13	17	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	20.8%	71,940	69,900	61	46	83.5%	81.4%
\$100,000-\$124,999	1	4.2%	110,000	110,000	45	45	100.0%	100.0%
\$125,000-\$149,999	2	8.3%	149,000	149,000	17	17	100.0%	100.0%
\$150,000-\$174,999	2	8.3%	170,000	170,000	96	96	92.5%	92.5%
\$175,000-\$199,999	2	8.3%	191,150	191,150	27	27	100.0%	100.0%
\$200,000-\$249,999	3	12.5%	211,333	209,000	4	5	100.0%	100.0%
\$250,000-\$299,999	3	12.5%	279,333	289,000	66	23	91.2%	100.0%
\$300,000-\$399,999	4	16.7%	343,600	348,750	65	75	95.4%	95.9%
\$400,000-\$499,999	1	4.2%	499,950	499,950	170	170	90.5%	90.5%
\$500,000-\$749,999	1	4.2%	685,000	685,000	92	92	93.2%	93.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



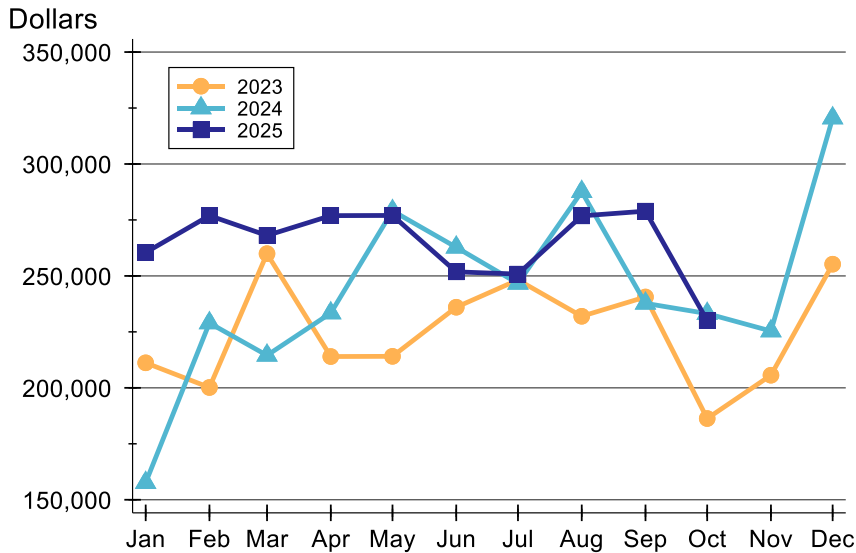
**October
2025**

Sunflower MLS Statistics



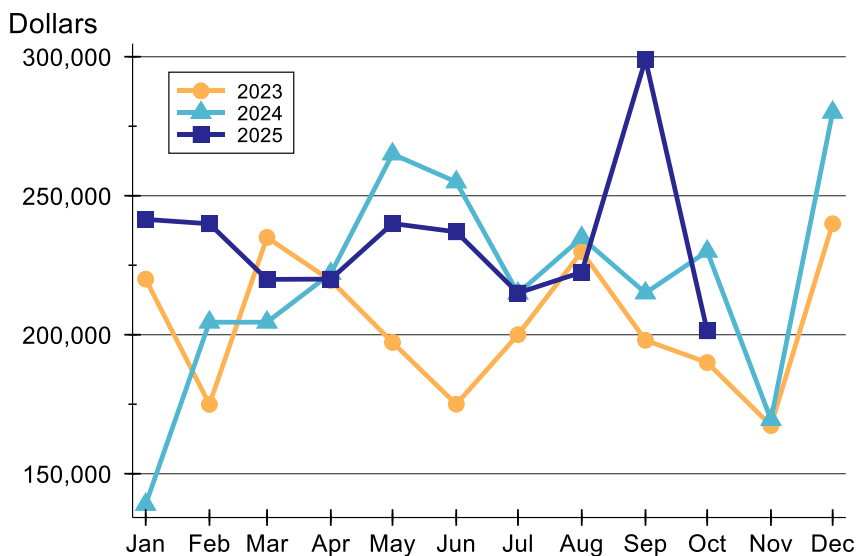
North Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	211,177	157,637	260,442
February	200,164	228,977	276,946
March	259,953	214,511	268,066
April	213,987	233,409	276,930
May	214,082	279,075	277,009
June	236,010	262,788	251,814
July	248,217	246,650	250,816
August	231,974	287,635	276,823
September	240,583	237,752	278,930
October	186,300	233,169	230,056
November	205,652	225,379	
December	255,242	320,515	

Median Price



Month	2023	2024	2025
January	220,000	138,950	241,500
February	174,950	204,500	239,900
March	235,000	204,500	219,900
April	219,500	222,000	220,000
May	197,250	265,000	240,000
June	175,000	254,950	237,000
July	200,000	214,900	215,000
August	229,900	234,900	222,500
September	198,000	215,000	299,000
October	189,995	230,000	201,400
November	167,325	169,450	
December	239,900	280,000	



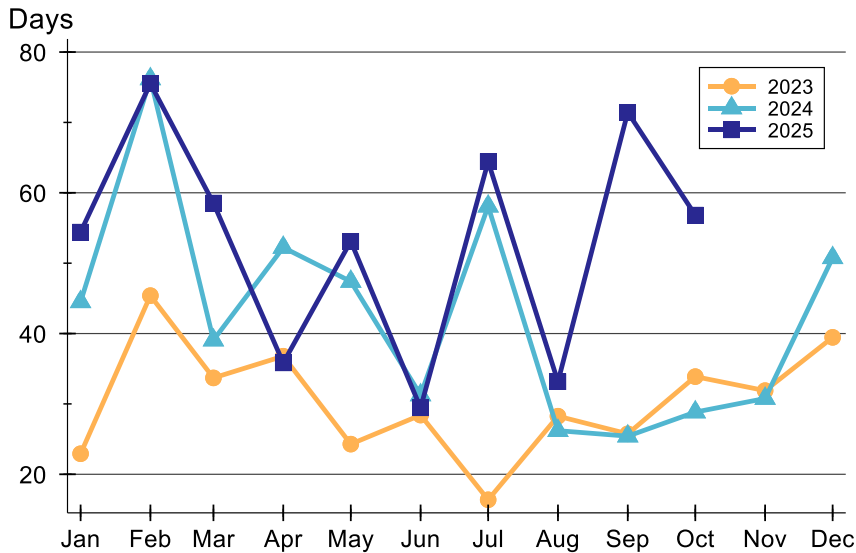
**October
2025**

Sunflower MLS Statistics



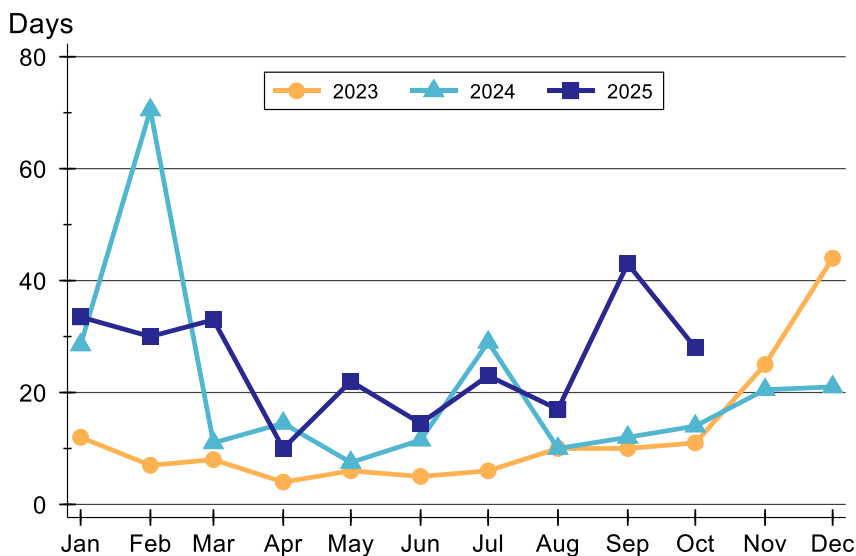
North Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	23	45	54
February	45	76	76
March	34	39	59
April	37	52	36
May	24	47	53
June	28	31	29
July	16	58	64
August	28	26	33
September	26	25	71
October	34	29	57
November	32	31	
December	39	51	

Median DOM



Month	2023	2024	2025
January	12	29	34
February	7	71	30
March	8	11	33
April	4	15	10
May	6	8	22
June	5	12	15
July	6	29	23
August	10	10	17
September	10	12	43
October	11	14	28
November	25	21	
December	44	21	



**October
2025**

Sunflower MLS Statistics



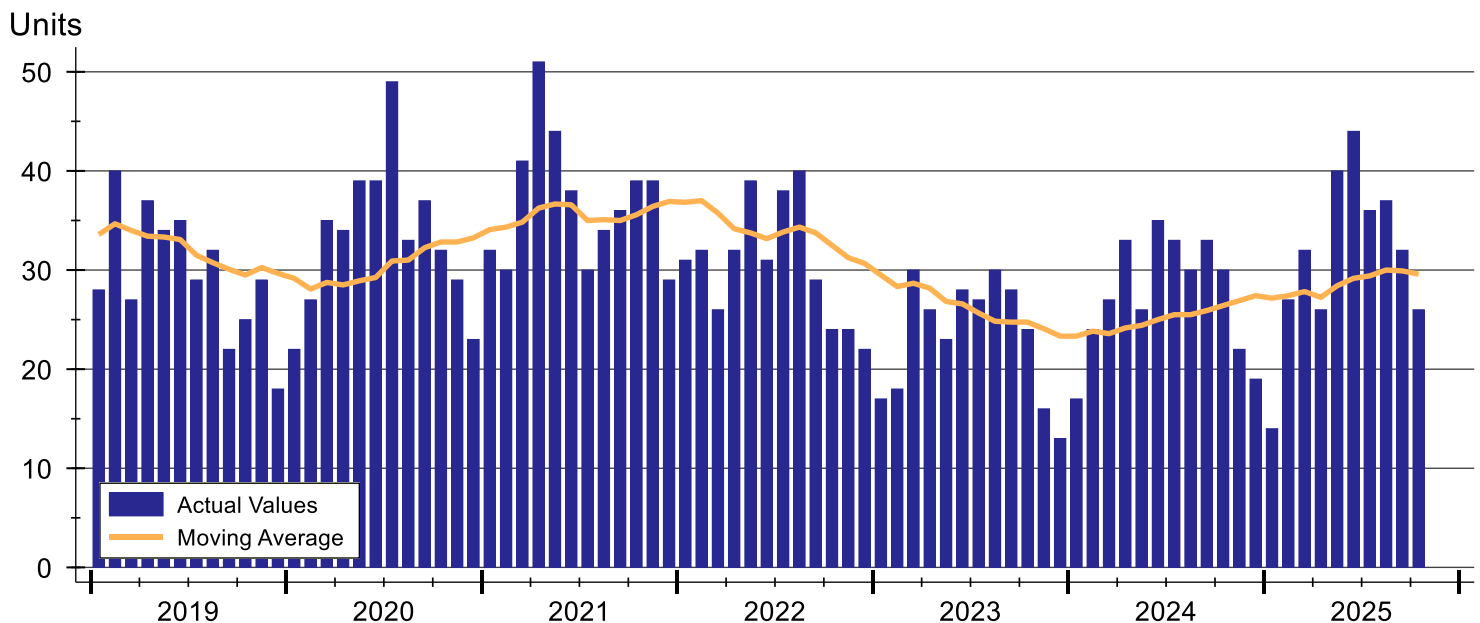
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of October 2024	Change
Pending Contracts		26	30	-13.3%
Volume (1,000s)		5,615	6,384	-12.0%
Average	List Price	215,954	212,784	1.5%
	Days on Market	65	35	85.7%
	Percent of Original	94.2%	95.7%	-1.6%
Median	List Price	185,500	222,450	-16.6%
	Days on Market	39	26	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 26 listings in North Region had contracts pending at the end of October, down from 30 contracts pending at the end of October 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





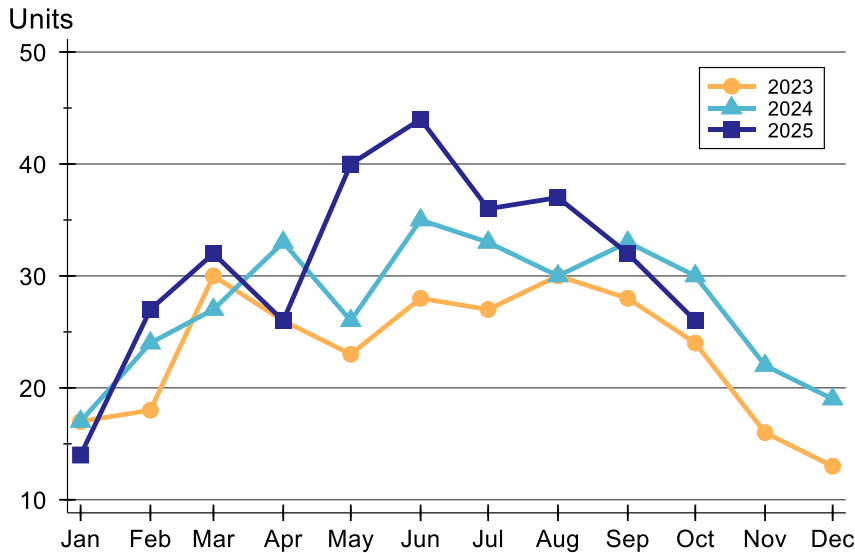
**October
2025**

Sunflower MLS Statistics



North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	17	17	14
February	18	24	27
March	30	27	32
April	26	33	26
May	23	26	40
June	28	35	44
July	27	33	36
August	30	30	37
September	28	33	32
October	24	30	26
November	16	22	
December	13	19	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	15.4%	67,425	64,950	102	113	83.4%	83.6%
\$100,000-\$124,999	1	3.8%	110,000	110,000	45	45	100.0%	100.0%
\$125,000-\$149,999	2	7.7%	149,000	149,000	17	17	100.0%	100.0%
\$150,000-\$174,999	5	19.2%	167,380	170,000	80	51	94.2%	94.6%
\$175,000-\$199,999	3	11.5%	189,600	186,500	80	33	95.6%	100.0%
\$200,000-\$249,999	3	11.5%	211,333	209,000	4	5	100.0%	100.0%
\$250,000-\$299,999	3	11.5%	279,333	289,000	66	23	91.2%	100.0%
\$300,000-\$399,999	4	15.4%	343,600	348,750	65	75	96.7%	97.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.8%	685,000	685,000	92	92	97.9%	97.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



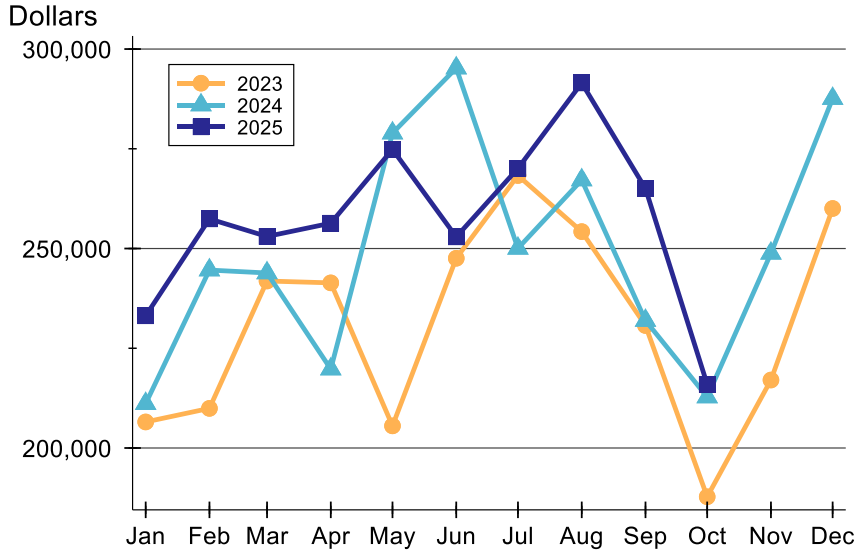
**October
2025**

Sunflower MLS Statistics



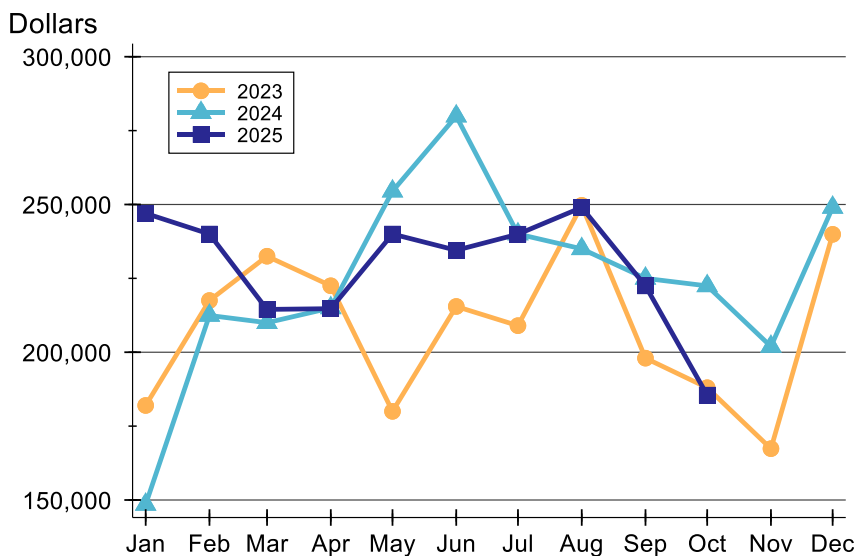
North Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	206,529	211,123	233,136
February	209,936	244,604	257,435
March	241,861	243,876	253,025
April	241,394	219,782	256,353
May	205,548	278,938	274,855
June	247,564	295,233	252,923
July	268,311	250,042	270,096
August	254,242	267,183	291,508
September	230,713	231,961	265,041
October	187,777	212,784	215,954
November	217,041	248,802	
December	260,042	287,595	

Median Price



Month	2023	2024	2025
January	182,000	148,500	247,000
February	217,500	212,450	240,000
March	232,500	210,000	214,500
April	222,500	215,000	214,750
May	180,000	254,500	240,000
June	215,500	279,900	234,500
July	209,000	240,000	239,950
August	249,700	235,000	249,000
September	198,000	225,000	222,450
October	188,000	222,450	185,500
November	167,375	201,950	
December	239,900	249,000	



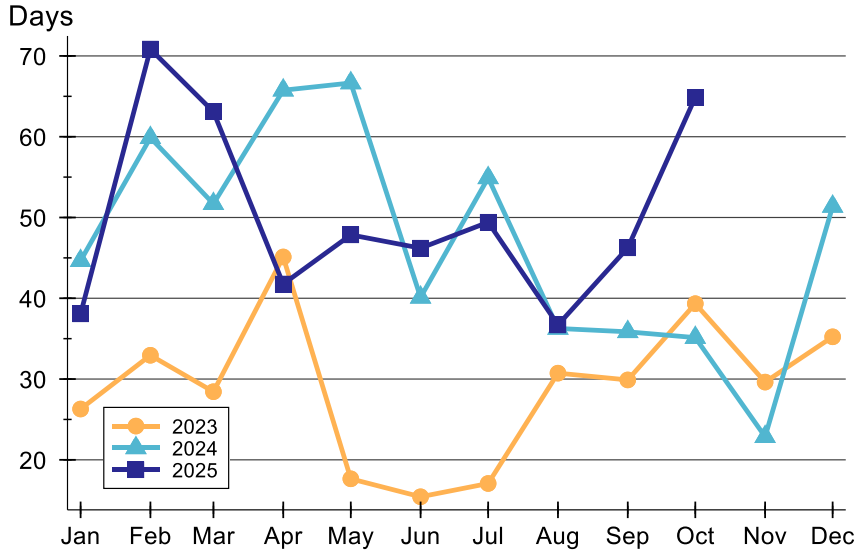
**October
2025**

Sunflower MLS Statistics



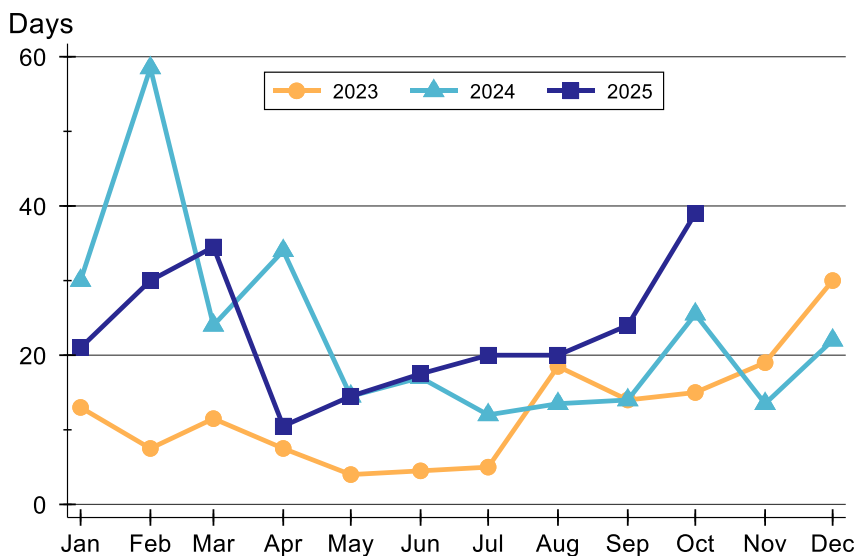
North Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	26	45	38
February	33	60	71
March	28	52	63
April	45	66	42
May	18	67	48
June	15	40	46
July	17	55	49
August	31	36	37
September	30	36	46
October	39	35	65
November	30	23	
December	35	51	

Median DOM



Month	2023	2024	2025
January	13	30	21
February	8	59	30
March	12	24	35
April	8	34	11
May	4	15	15
June	5	17	18
July	5	12	20
August	19	14	20
September	14	14	24
October	15	26	39
November	19	14	
December	30	22	



**October
2025**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Fell in October

Total home sales in South Region fell last month to 33 units, compared to 36 units in October 2024. Total sales volume was \$6.2 million, down from a year earlier.

The median sale price in October was \$175,500, up from \$150,500 a year earlier. Homes that sold in October were typically on the market for 24 days and sold for 97.0% of their list prices.

South Region Active Listings Up at End of October

The total number of active listings in South Region at the end of October was 87 units, up from 51 at the same point in 2024. This represents a 2.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$214,000.

During October, a total of 31 contracts were written down from 36 in October 2024. At the end of the month, there were 32 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**October
2025**

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South Region Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		33 -8.3%	36 -7.7%	39 -11.4%	304 6.7%	285 -10.1%	317 -18.3%
Active Listings Change from prior year		87 70.6%	51 18.6%	43 34.4%	N/A	N/A	N/A
Months' Supply Change from prior year		2.9 61.1%	1.8 28.6%	1.4 75.0%	N/A	N/A	N/A
New Listings Change from prior year		40 -11.1%	45 -2.2%	46 58.6%	438 14.4%	383 -3.8%	398 -3.9%
Contracts Written Change from prior year		31 -13.9%	36 16.1%	31 29.2%	322 4.2%	309 -8.3%	337 -10.4%
Pending Contracts Change from prior year		32 -27.3%	44 25.7%	35 6.1%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		6,206 -4.6%	6,504 -11.8%	7,376 -13.7%	62,620 18.0%	53,063 -15.0%	62,438 -7.4%
Average	Sale Price Change from prior year	188,073 4.1%	180,669 -4.5%	189,132 -2.7%	205,988 10.6%	186,186 -5.5%	196,964 13.3%
	List Price of Actives Change from prior year	226,558 -1.3%	229,471 0.9%	227,314 8.3%	N/A	N/A	N/A
	Days on Market Change from prior year	47 135.0%	20 0.0%	20 5.3%	41 78.3%	23 15.0%	20 11.1%
	Percent of List Change from prior year	96.4% -0.9%	97.3% 0.8%	96.5% 1.0%	96.3% -0.5%	96.8% -0.9%	97.7% 1.1%
	Percent of Original Change from prior year	93.2% -1.3%	94.4% -0.2%	94.6% 0.7%	93.4% -2.0%	95.3% -0.7%	96.0% 0.9%
Median	Sale Price Change from prior year	175,500 16.6%	150,500 -12.5%	172,000 -9.8%	177,750 4.6%	170,000 3.0%	165,000 14.8%
	List Price of Actives Change from prior year	214,000 12.6%	190,000 13.4%	167,500 -19.2%	N/A	N/A	N/A
	Days on Market Change from prior year	24 166.7%	9 28.6%	7 -12.5%	13 116.7%	6 0.0%	6 0.0%
	Percent of List Change from prior year	97.0% -1.7%	98.7% 1.8%	97.0% -2.5%	97.9% -1.5%	99.4% 0.1%	99.3% 0.0%
	Percent of Original Change from prior year	95.1% -2.6%	97.6% 1.2%	96.4% -1.3%	95.8% -2.4%	98.2% 0.1%	98.1% -0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**October
2025**

Sunflower MLS Statistics



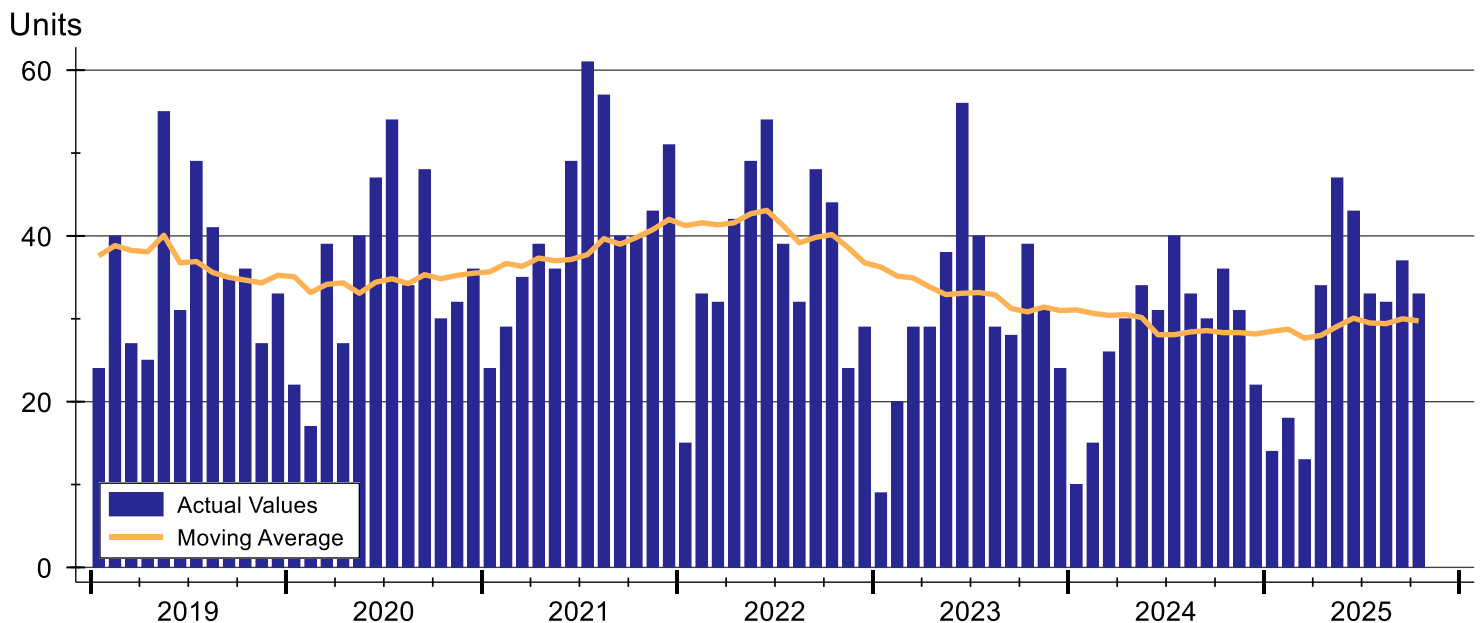
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2025	October 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		33	36	-8.3%	304	285	6.7%
Volume (1,000s)		6,206	6,504	-4.6%	62,620	53,063	18.0%
Months' Supply		2.9	1.8	61.1%	N/A	N/A	N/A
Average	Sale Price	188,073	180,669	4.1%	205,988	186,186	10.6%
	Days on Market	47	20	135.0%	41	23	78.3%
	Percent of List	96.4%	97.3%	-0.9%	96.3%	96.8%	-0.5%
	Percent of Original	93.2%	94.4%	-1.3%	93.4%	95.3%	-2.0%
Median	Sale Price	175,500	150,500	16.6%	177,750	170,000	4.6%
	Days on Market	24	9	166.7%	13	6	116.7%
	Percent of List	97.0%	98.7%	-1.7%	97.9%	99.4%	-1.5%
	Percent of Original	95.1%	97.6%	-2.6%	95.8%	98.2%	-2.4%

A total of 33 homes sold in South Region in October, down from 36 units in October 2024. Total sales volume fell to \$6.2 million compared to \$6.5 million in the previous year.

The median sales price in October was \$175,500, up 16.6% compared to the prior year. Median days on market was 24 days, down from 34 days in September, but up from 8 in October 2024.

History of Closed Listings





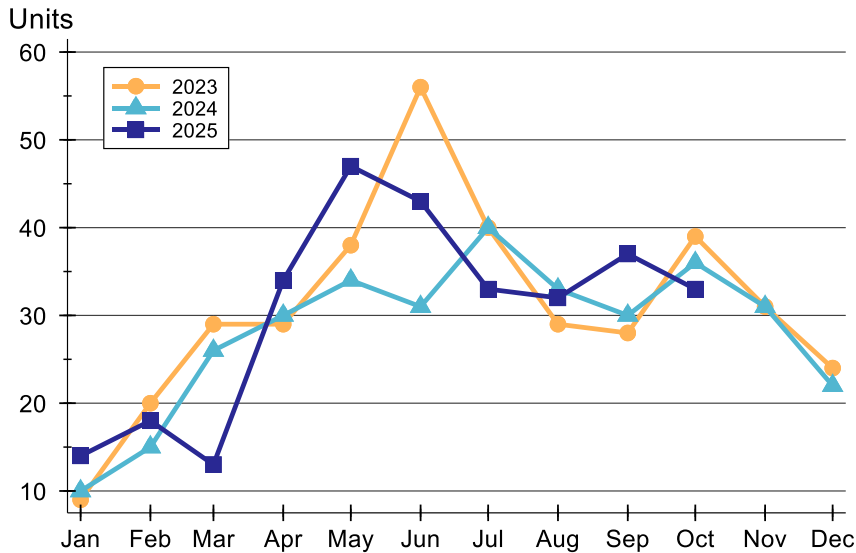
**October
2025**

Sunflower MLS Statistics



South Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	9	10	14
February	20	15	18
March	29	26	13
April	29	30	34
May	38	34	47
June	56	31	43
July	40	40	33
August	29	33	32
September	28	30	37
October	39	36	33
November	31	31	
December	24	22	

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	3.0%	6.0	18,100	18,100	15	15	100.6%	100.6%	100.6%	100.6%
\$25,000-\$49,999	3	9.1%	1.3	37,667	35,000	151	70	89.9%	90.0%	80.9%	90.0%
\$50,000-\$99,999	2	6.1%	2.3	86,000	86,000	42	42	98.5%	98.5%	86.9%	86.9%
\$100,000-\$124,999	2	6.1%	2.0	109,750	109,750	2	2	97.5%	97.5%	97.5%	97.5%
\$125,000-\$149,999	3	9.1%	3.6	134,633	131,900	19	26	96.4%	96.2%	96.4%	96.2%
\$150,000-\$174,999	5	15.2%	1.5	156,400	155,000	64	31	94.7%	94.8%	91.5%	89.7%
\$175,000-\$199,999	4	12.1%	2.2	185,675	186,100	30	25	96.6%	96.9%	94.3%	95.9%
\$200,000-\$249,999	3	9.1%	4.1	235,733	237,000	118	118	98.9%	97.6%	91.4%	89.5%
\$250,000-\$299,999	5	15.2%	2.9	259,000	258,000	15	11	97.5%	98.3%	96.2%	95.7%
\$300,000-\$399,999	5	15.2%	3.7	350,600	350,000	12	3	97.2%	98.6%	96.5%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



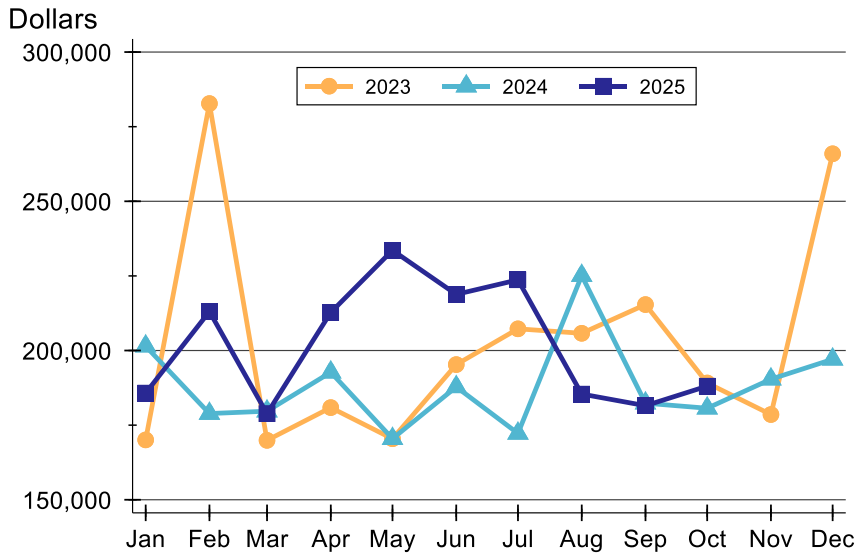
**October
2025**

Sunflower MLS Statistics



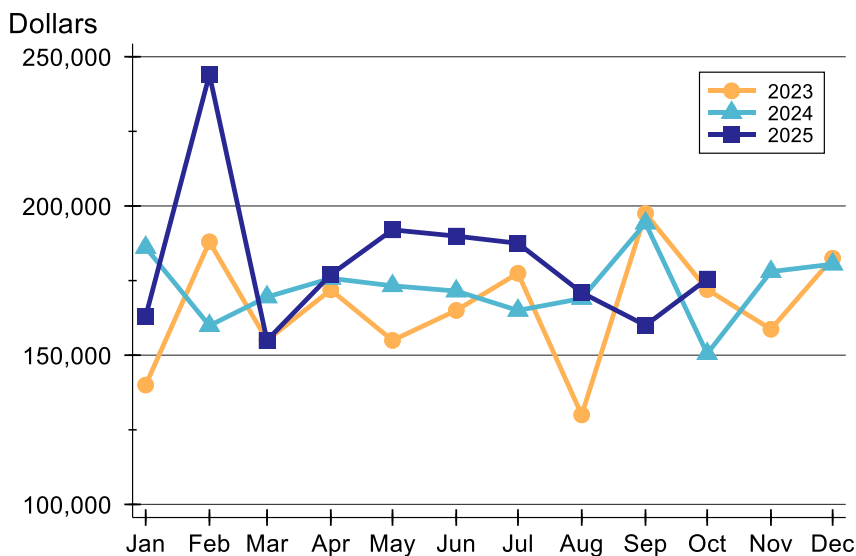
South Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	170,056	201,460	185,765
February	282,750	178,884	213,072
March	169,907	179,681	178,838
April	180,879	192,720	212,770
May	170,446	170,474	233,582
June	195,293	187,827	218,816
July	207,278	172,238	223,690
August	205,776	225,108	185,422
September	215,396	182,362	181,519
October	189,132	180,669	188,073
November	178,562	190,400	
December	265,929	197,068	

Median Price



Month	2023	2024	2025
January	140,000	186,100	162,979
February	188,000	159,900	244,000
March	155,000	169,500	155,000
April	171,900	175,750	177,000
May	154,950	173,250	192,000
June	165,000	171,500	189,900
July	177,450	165,000	187,500
August	130,000	169,000	170,965
September	197,500	194,250	160,000
October	172,000	150,500	175,500
November	158,700	178,000	
December	182,500	180,500	



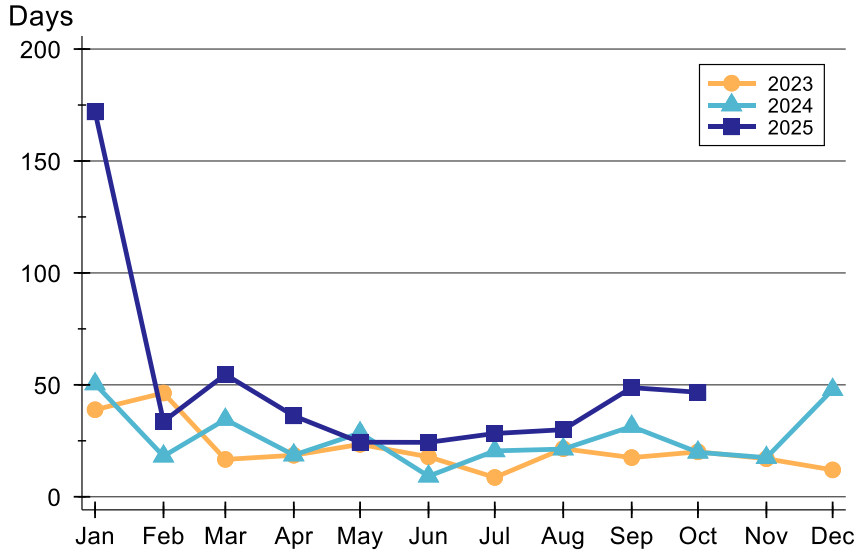
**October
2025**

Sunflower MLS Statistics



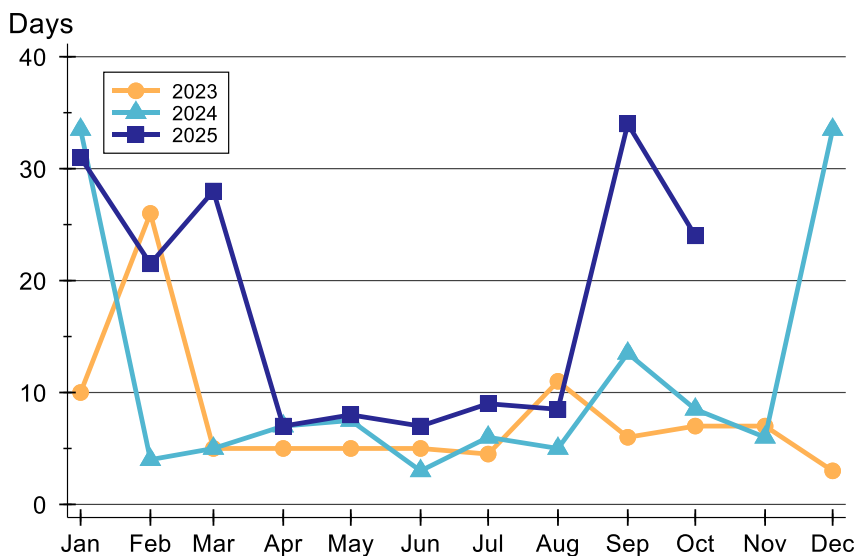
South Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	39	50	172
February	46	18	34
March	17	35	55
April	19	19	36
May	23	29	24
June	18	9	24
July	9	21	28
August	21	21	30
September	18	31	49
October	20	20	47
November	17	17	
December	12	48	

Median DOM



Month	2023	2024	2025
January	10	34	31
February	26	4	22
March	5	5	28
April	5	7	7
May	5	8	8
June	5	3	7
July	5	6	9
August	11	5	9
September	6	14	34
October	7	9	24
November	7	6	
December	3	34	



**October
2025**

Sunflower MLS Statistics



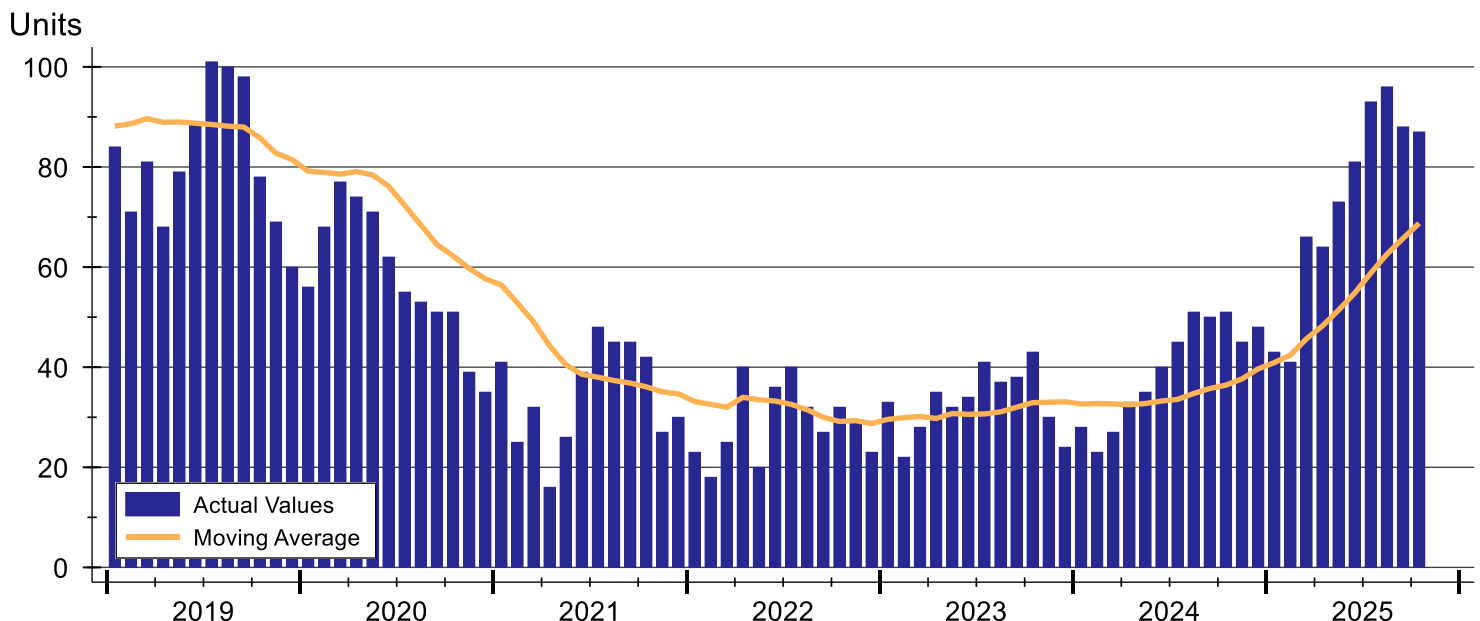
South Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of October 2024	Change
Active Listings		87	51	70.6%
Volume (1,000s)		19,711	11,703	68.4%
Months' Supply		2.9	1.8	61.1%
Average	List Price	226,558	229,471	-1.3%
	Days on Market	61	43	41.9%
	Percent of Original	94.5%	96.1%	-1.7%
Median	List Price	214,000	190,000	12.6%
	Days on Market	31	36	-13.9%
	Percent of Original	97.6%	98.6%	-1.0%

A total of 87 homes were available for sale in South Region at the end of October. This represents a 2.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$214,000, up 12.6% from 2024. The typical time on market for active listings was 31 days, down from 36 days a year earlier.

History of Active Listings





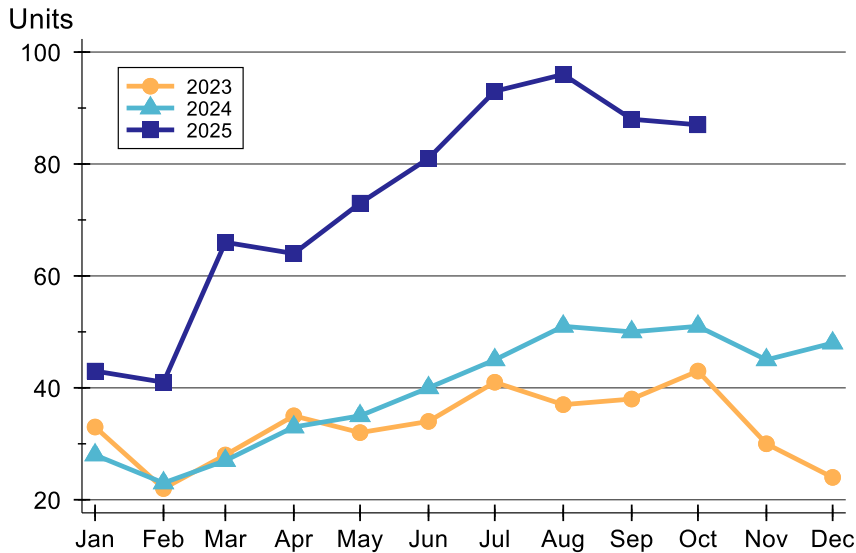
**October
2025**

Sunflower MLS Statistics



South Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	33	28	43
February	22	23	41
March	28	27	66
April	35	33	64
May	32	35	73
June	34	40	81
July	41	45	93
August	37	51	96
September	38	50	88
October	43	51	87
November	30	45	
December	24	48	

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	2.3%	6.0	9,550	9,550	19	19	90.9%	90.9%
\$25,000-\$49,999	2	2.3%	1.3	40,950	40,950	168	168	89.1%	89.1%
\$50,000-\$99,999	9	10.3%	2.3	91,022	89,900	69	65	89.0%	90.0%
\$100,000-\$124,999	4	4.6%	2.0	109,125	105,000	64	58	90.4%	90.4%
\$125,000-\$149,999	11	12.6%	3.6	139,273	139,900	106	34	90.3%	93.3%
\$150,000-\$174,999	5	5.7%	1.5	156,560	159,000	55	50	96.5%	96.9%
\$175,000-\$199,999	8	9.2%	2.2	187,369	184,150	66	31	94.3%	97.6%
\$200,000-\$249,999	16	18.4%	4.1	226,875	226,650	38	26	96.5%	97.6%
\$250,000-\$299,999	11	12.6%	2.9	269,582	269,000	47	21	97.8%	100.0%
\$300,000-\$399,999	10	11.5%	3.7	338,850	332,450	53	18	97.0%	97.7%
\$400,000-\$499,999	6	6.9%	N/A	454,713	449,900	17	14	98.5%	100.0%
\$500,000-\$749,999	3	3.4%	N/A	609,300	589,000	108	56	96.9%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



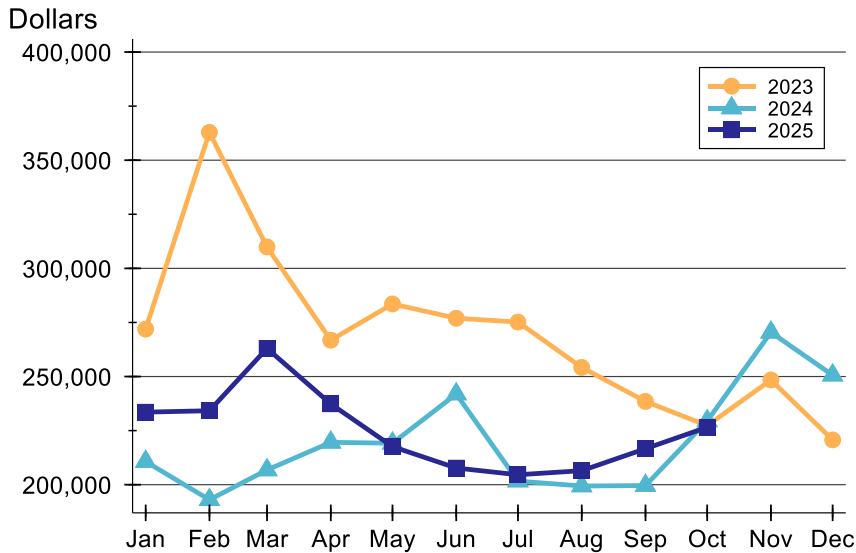
**October
2025**

Sunflower MLS Statistics



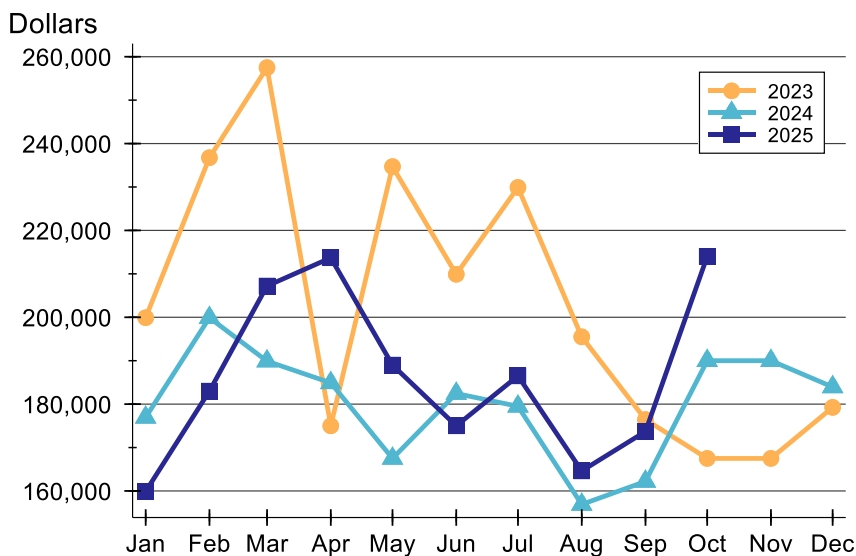
South Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	271,926	210,704	233,546
February	362,877	193,028	234,185
March	309,907	206,807	262,997
April	266,806	219,577	237,344
May	283,563	219,176	217,608
June	276,956	241,898	207,711
July	275,188	201,665	204,598
August	254,205	199,405	206,484
September	238,491	199,601	216,639
October	227,314	229,471	226,558
November	248,407	270,451	
December	220,708	250,621	

Median Price



Month	2023	2024	2025
January	199,900	176,950	159,900
February	236,750	199,900	183,000
March	257,500	189,900	207,200
April	175,000	184,900	213,700
May	234,700	167,500	189,000
June	209,900	182,450	175,000
July	229,900	179,500	186,500
August	195,500	156,900	164,617
September	176,450	162,200	173,700
October	167,500	190,000	214,000
November	167,500	190,000	
December	179,250	183,950	



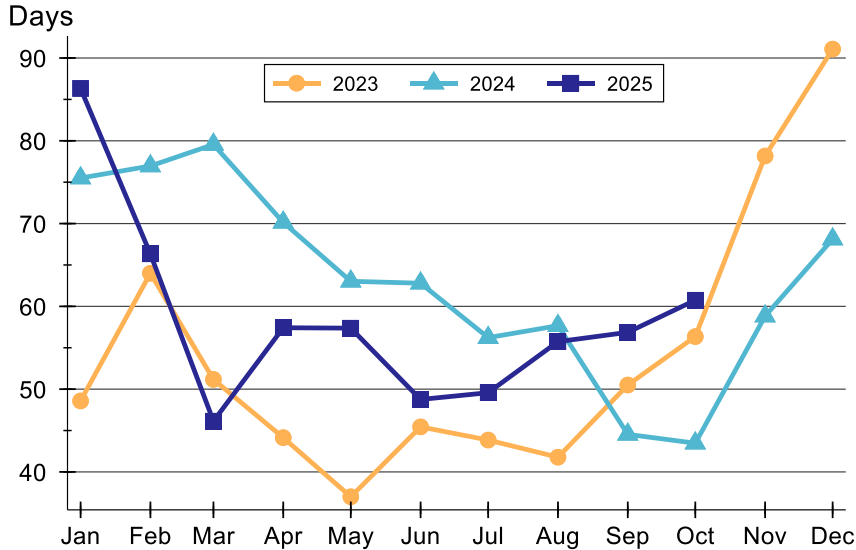
**October
2025**

Sunflower MLS Statistics



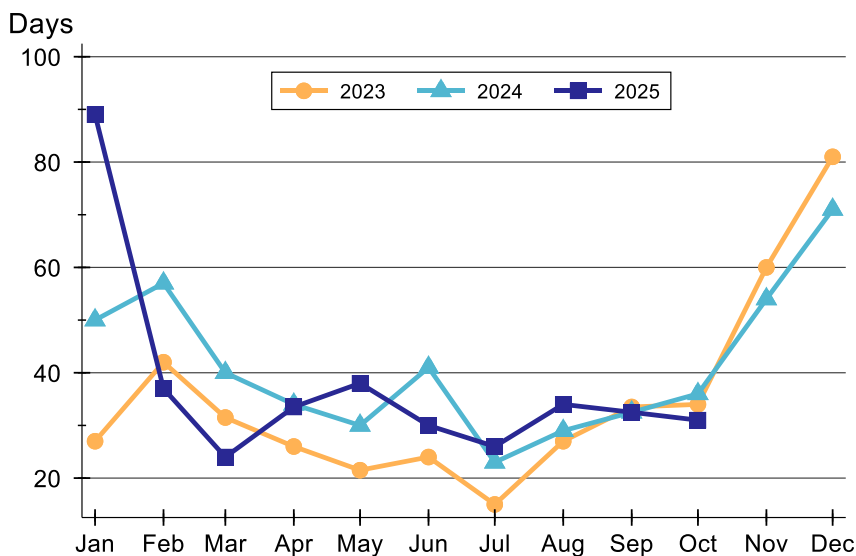
South Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	49	76	86
February	64	77	66
March	51	80	46
April	44	70	57
May	37	63	57
June	45	63	49
July	44	56	50
August	42	58	56
September	51	45	57
October	56	43	61
November	78	59	
December	91	68	

Median DOM

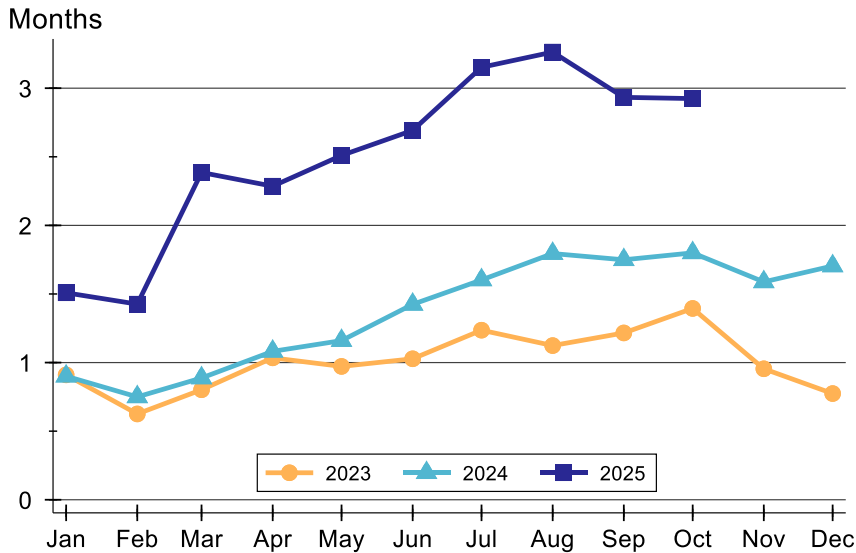


Month	2023	2024	2025
January	27	50	89
February	42	57	37
March	32	40	24
April	26	34	34
May	22	30	38
June	24	41	30
July	15	23	26
August	27	29	34
September	34	33	33
October	34	36	31
November	60	54	
December	81	71	



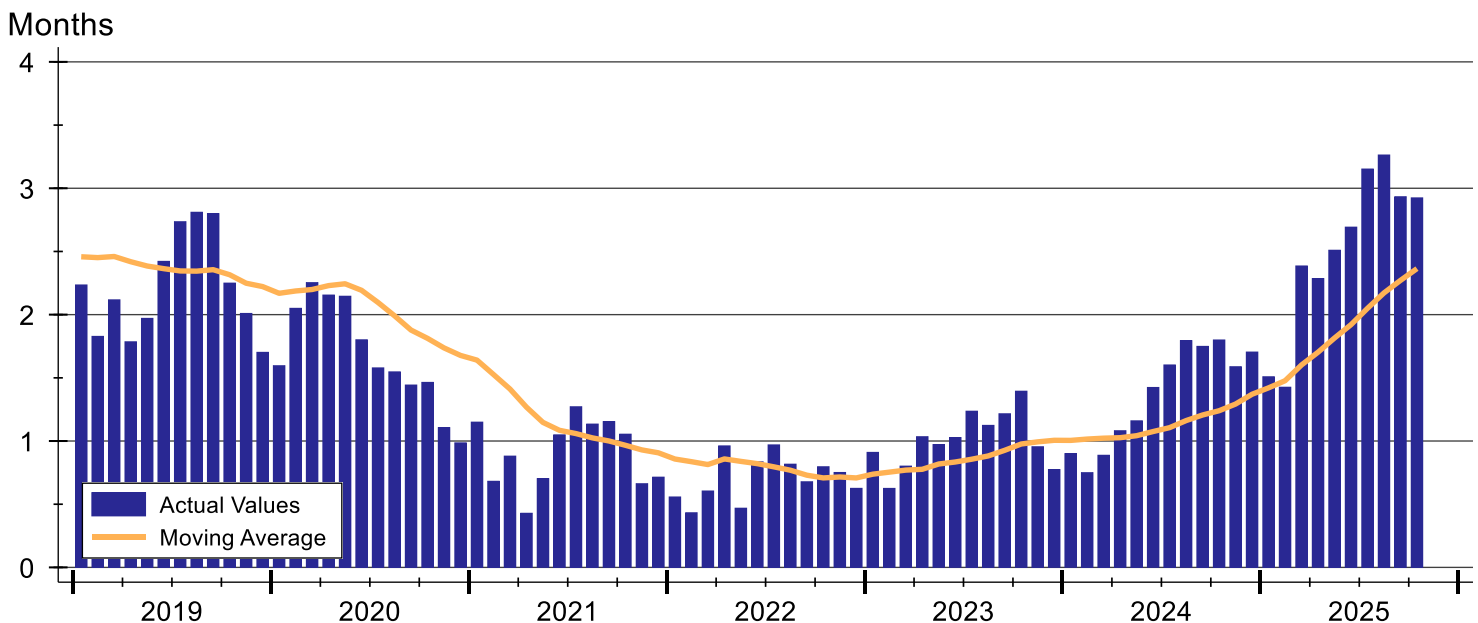
South Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.9	0.9	1.5
February	0.6	0.8	1.4
March	0.8	0.9	2.4
April	1.0	1.1	2.3
May	1.0	1.2	2.5
June	1.0	1.4	2.7
July	1.2	1.6	3.2
August	1.1	1.8	3.3
September	1.2	1.7	2.9
October	1.4	1.8	2.9
November	1.0	1.6	
December	0.8	1.7	

History of Month's Supply





**October
2025**

Sunflower MLS Statistics



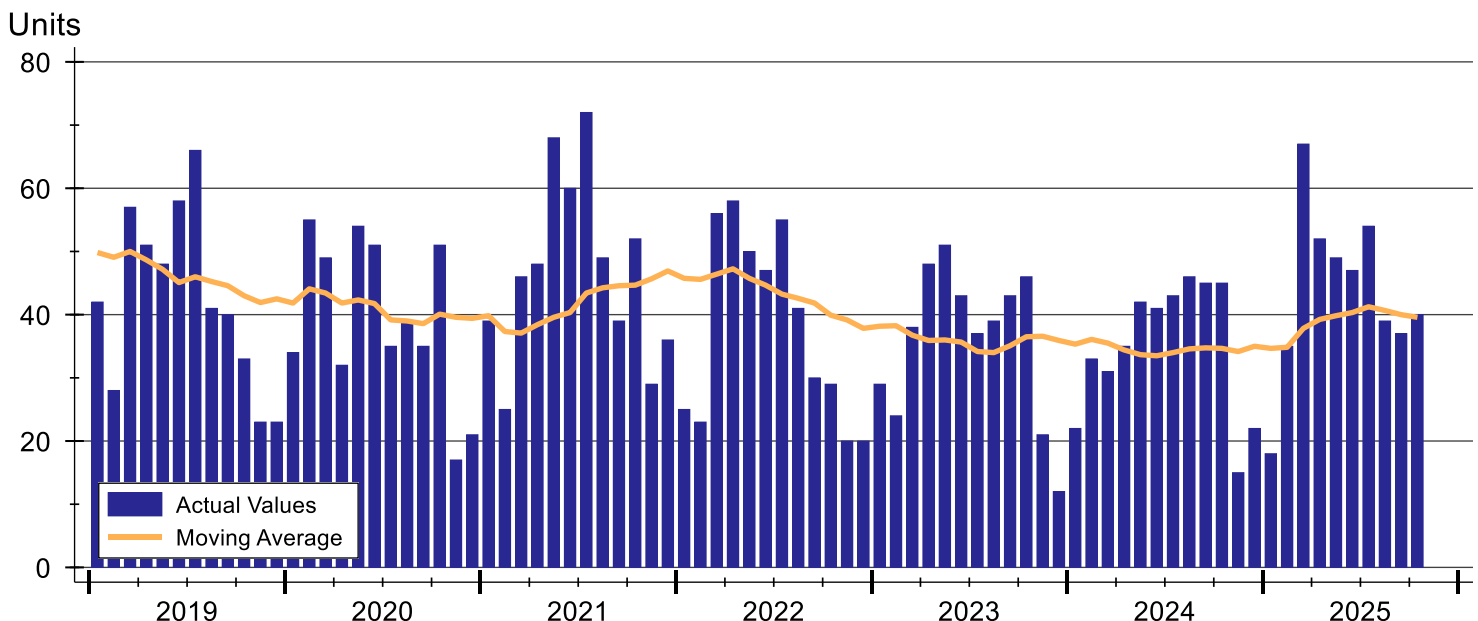
South Region New Listings Analysis

Summary Statistics for New Listings		2025	October 2024	Change
Current Month	New Listings	40	45	-11.1%
	Volume (1,000s)	8,913	9,774	-8.8%
	Average List Price	222,822	217,193	2.6%
	Median List Price	214,700	189,900	13.1%
Year-to-Date	New Listings	438	383	14.4%
	Volume (1,000s)	92,619	75,348	22.9%
	Average List Price	211,459	196,730	7.5%
	Median List Price	188,500	174,000	8.3%

A total of 40 new listings were added in South Region during October, down 11.1% from the same month in 2024. Year-to-date South Region has seen 438 new listings.

The median list price of these homes was \$214,700 up from \$189,900 in 2024.

History of New Listings





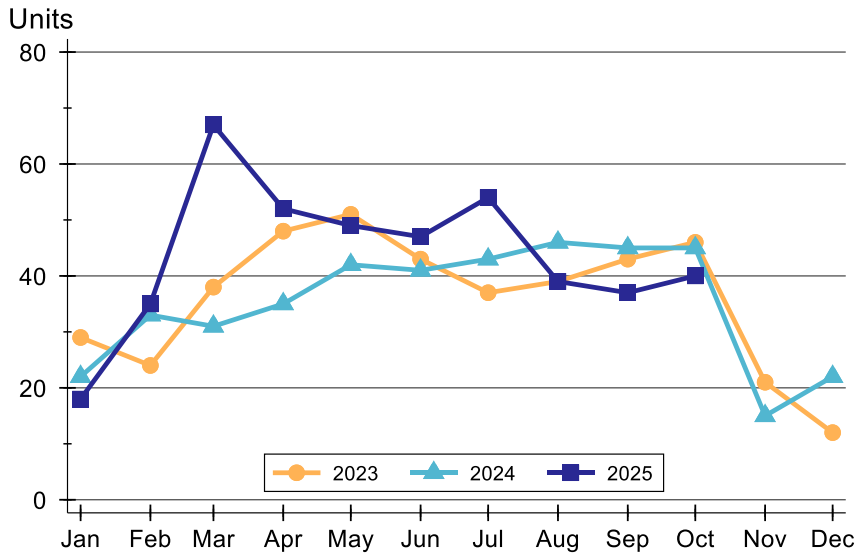
**October
2025**

Sunflower MLS Statistics



South Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	29	22	18
February	24	33	35
March	38	31	67
April	48	35	52
May	51	42	49
June	43	41	47
July	37	43	54
August	39	46	39
September	43	45	37
October	46	45	40
November	21	15	
December	12	22	

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	3	7.5%	7,400	1,500	8	8	98.3%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	7.5%	69,167	62,500	13	7	93.5%	100.0%
\$100,000-\$124,999	3	7.5%	115,467	119,000	11	9	96.4%	96.0%
\$125,000-\$149,999	2	5.0%	147,000	147,000	18	18	98.6%	98.6%
\$150,000-\$174,999	1	2.5%	150,000	150,000	22	22	100.0%	100.0%
\$175,000-\$199,999	4	10.0%	187,450	187,450	17	16	97.4%	100.0%
\$200,000-\$249,999	8	20.0%	223,713	214,700	14	10	97.8%	97.8%
\$250,000-\$299,999	5	12.5%	273,240	279,900	10	5	99.3%	100.0%
\$300,000-\$399,999	9	22.5%	339,733	339,000	9	6	99.1%	100.0%
\$400,000-\$499,999	2	5.0%	464,740	464,740	10	10	98.9%	98.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



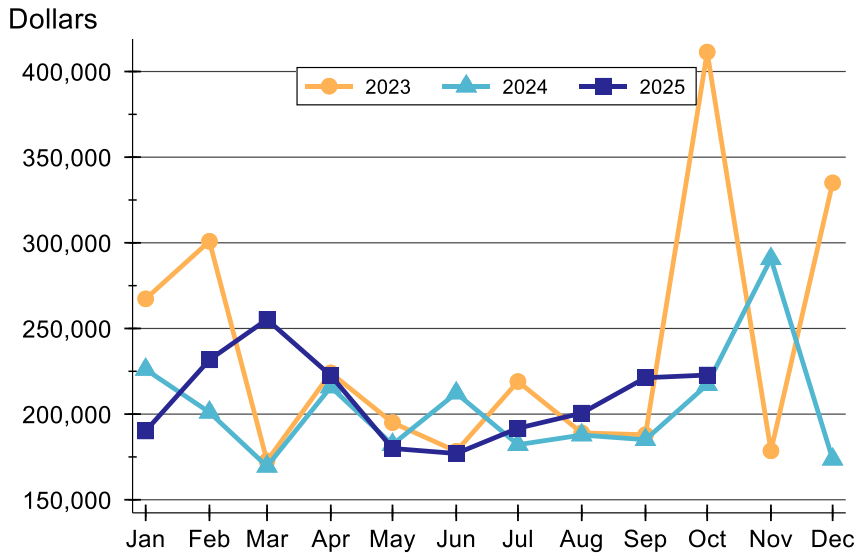
**October
2025**

Sunflower MLS Statistics



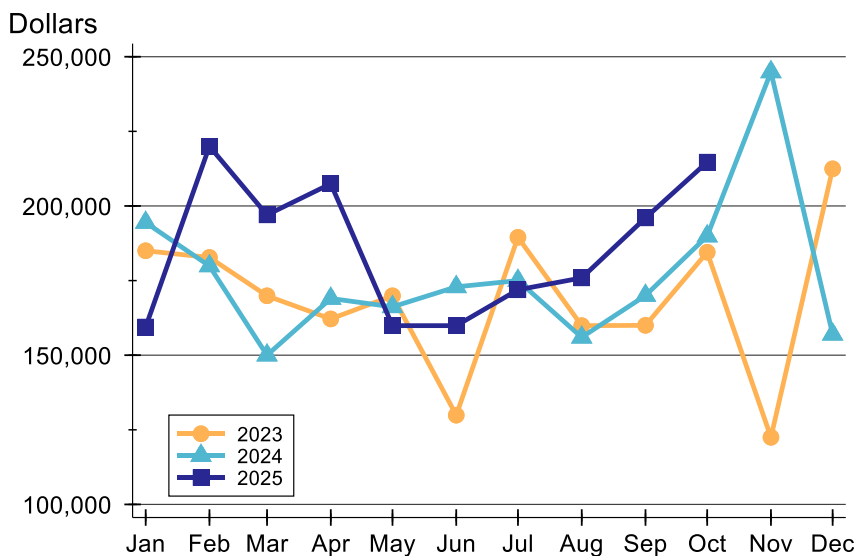
South Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	267,281	226,082	190,172
February	300,921	201,052	231,708
March	172,682	169,521	255,260
April	224,065	215,821	222,509
May	195,047	182,243	179,957
June	178,316	212,281	177,001
July	219,032	182,160	191,764
August	189,077	187,778	200,569
September	187,929	185,067	221,243
October	411,362	217,193	222,822
November	178,557	290,733	
December	335,000	173,652	

Median Price



Month	2023	2024	2025
January	185,000	194,450	159,450
February	182,750	179,900	220,000
March	169,900	150,000	197,000
April	162,150	169,000	207,450
May	169,900	166,200	159,900
June	129,900	172,900	159,900
July	189,500	175,000	171,915
August	159,900	156,000	175,900
September	160,000	170,000	196,000
October	184,500	189,900	214,700
November	122,500	244,900	
December	212,450	157,000	



**October
2025**

Sunflower MLS Statistics



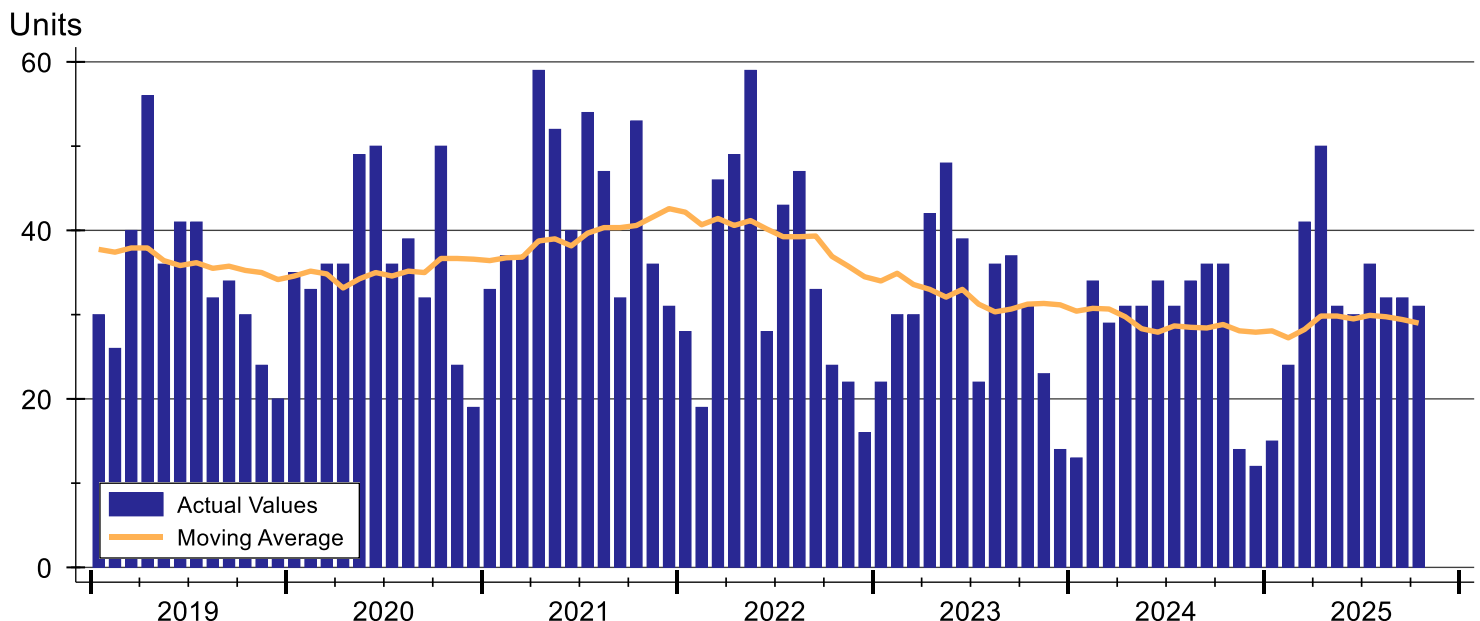
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2025	October 2024	Change	2025	Year-to-Date 2024	Change
Contracts Written		31	36	-13.9%	322	309	4.2%
Volume (1,000s)		5,319	6,519	-18.4%	68,219	61,931	10.2%
Average	Sale Price	171,584	181,078	-5.2%	211,861	200,425	5.7%
	Days on Market	64	20	220.0%	38	22	72.7%
	Percent of Original	92.9%	95.2%	-2.4%	93.6%	95.1%	-1.6%
Median	Sale Price	142,900	171,950	-16.9%	179,950	172,900	4.1%
	Days on Market	57	6	850.0%	16	6	166.7%
	Percent of Original	96.0%	97.7%	-1.7%	96.0%	98.1%	-2.1%

A total of 31 contracts for sale were written in South Region during the month of October, down from 36 in 2024. The median list price of these homes was \$142,900, down from \$171,950 the prior year.

Half of the homes that went under contract in October were on the market less than 57 days, compared to 6 days in October 2024.

History of Contracts Written





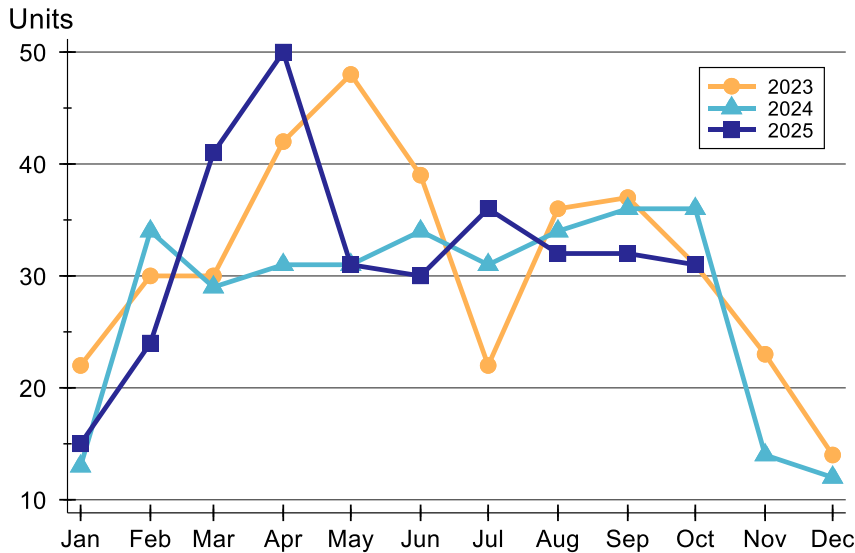
**October
2025**

Sunflower MLS Statistics



South Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	22	13	15
February	30	34	24
March	30	29	41
April	42	31	50
May	48	31	31
June	39	34	30
July	22	31	36
August	36	34	32
September	37	36	32
October	31	36	31
November	23	14	
December	14	12	

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	3	9.7%	18,467	18,000	51	15	92.4%	94.9%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	19.4%	74,483	75,000	60	57	89.9%	95.0%
\$100,000-\$124,999	3	9.7%	118,300	118,500	111	95	92.2%	97.0%
\$125,000-\$149,999	5	16.1%	140,580	142,500	34	35	97.8%	98.3%
\$150,000-\$174,999	2	6.5%	156,500	156,500	93	93	89.9%	89.9%
\$175,000-\$199,999	2	6.5%	187,450	187,450	79	79	82.7%	82.7%
\$200,000-\$249,999	3	9.7%	233,100	239,900	48	63	95.2%	96.0%
\$250,000-\$299,999	1	3.2%	264,500	264,500	136	136	98.1%	98.1%
\$300,000-\$399,999	6	19.4%	351,217	344,900	61	23	94.7%	94.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



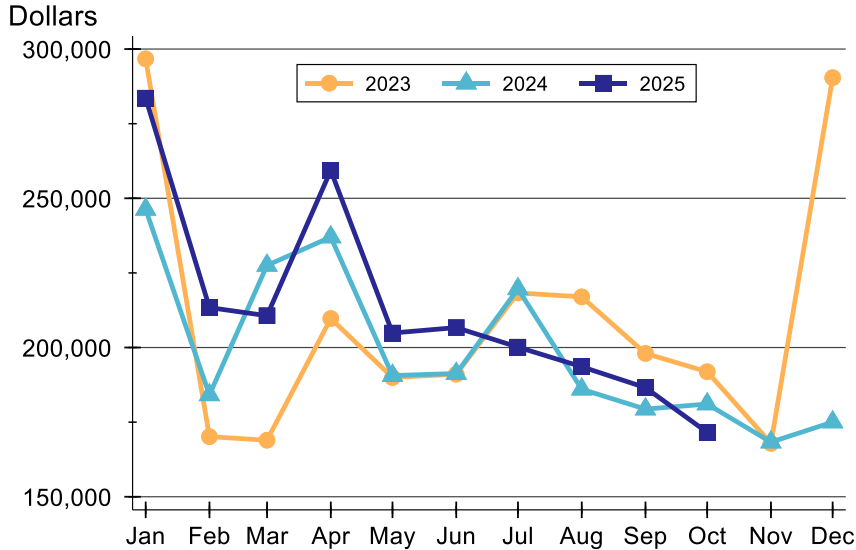
**October
2025**

Sunflower MLS Statistics



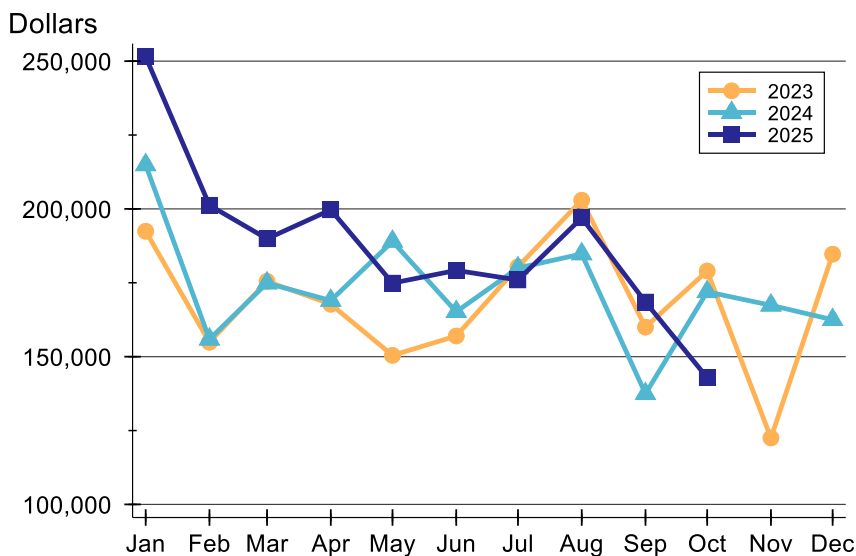
South Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	296,727	246,292	283,567
February	170,138	184,135	213,392
March	168,947	227,514	210,658
April	209,726	237,018	259,354
May	189,956	190,606	204,870
June	191,059	191,299	206,679
July	218,305	219,655	200,142
August	216,978	186,032	193,562
September	198,022	179,369	186,569
October	191,890	181,078	171,584
November	167,896	168,307	
December	290,429	175,033	

Median Price



Month	2023	2024	2025
January	192,450	214,900	251,500
February	154,900	155,900	201,250
March	175,500	174,900	189,900
April	167,750	169,000	199,700
May	150,450	189,000	174,900
June	157,000	165,200	179,200
July	180,400	180,000	175,950
August	202,950	184,750	197,000
September	160,000	137,450	168,500
October	179,000	171,950	142,900
November	122,500	167,400	
December	184,700	162,500	



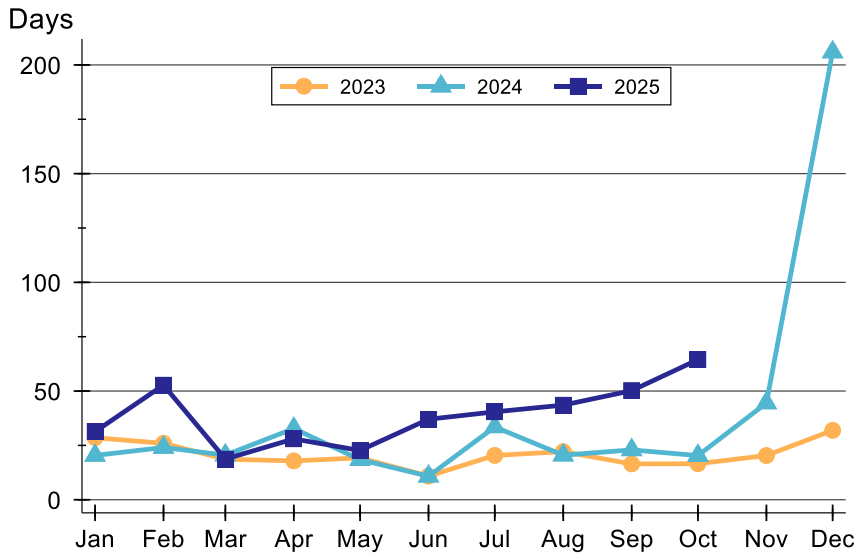
**October
2025**

Sunflower MLS Statistics



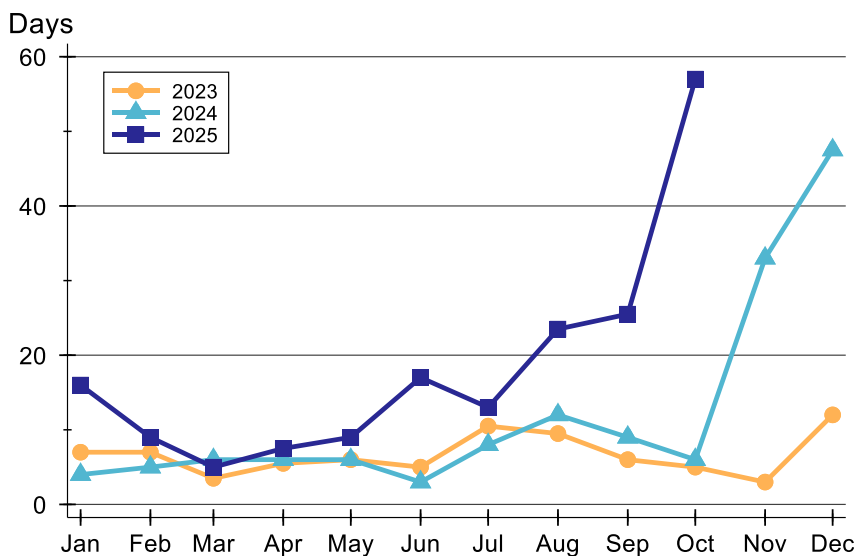
South Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	29	20	31
February	26	24	53
March	19	21	19
April	18	33	28
May	19	18	23
June	11	11	37
July	20	34	40
August	22	21	44
September	16	23	50
October	17	20	64
November	20	45	
December	32	206	

Median DOM



Month	2023	2024	2025
January	7	4	16
February	7	5	9
March	4	6	5
April	6	6	8
May	6	6	9
June	5	3	17
July	11	8	13
August	10	12	24
September	6	9	26
October	5	6	57
November	3	33	
December	12	48	



**October
2025**

Sunflower MLS Statistics



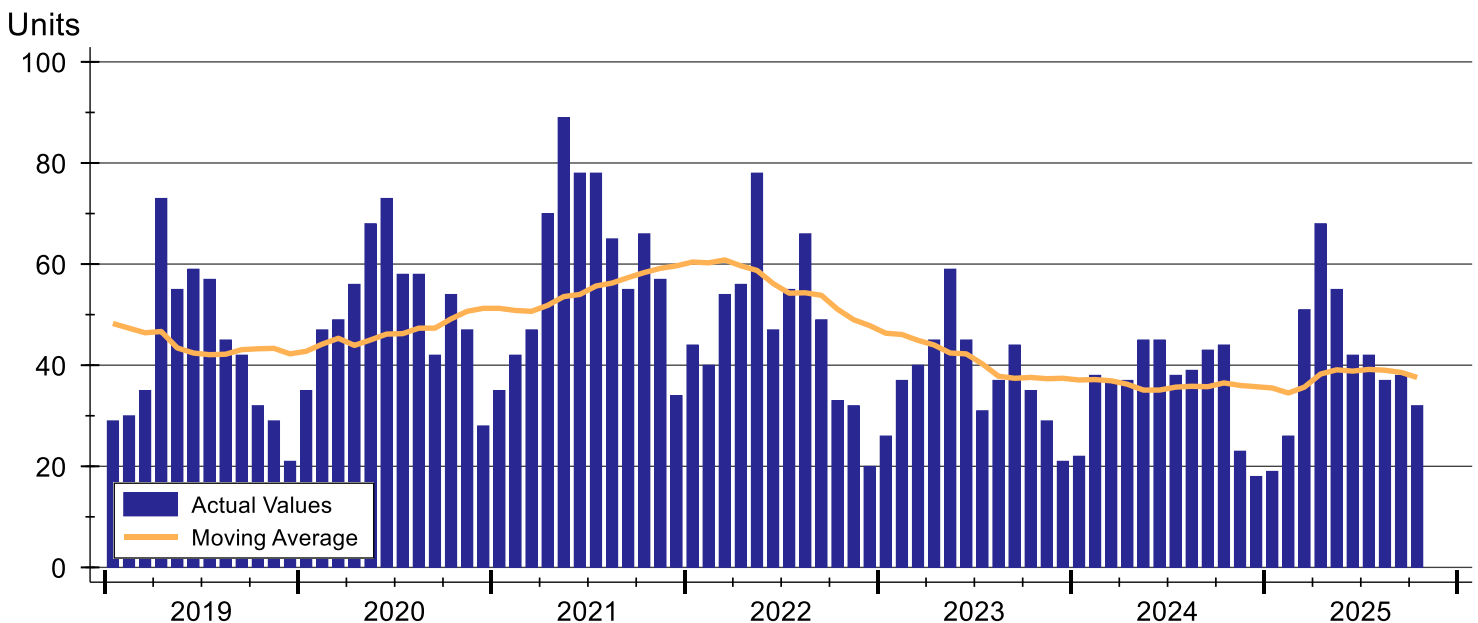
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of October 2024	Change
Pending Contracts		32	44	-27.3%
Volume (1,000s)		5,786	9,107	-36.5%
Average	List Price	180,812	206,968	-12.6%
	Days on Market	61	22	177.3%
	Percent of Original	93.7%	97.7%	-4.1%
Median	List Price	142,700	174,500	-18.2%
	Days on Market	57	7	714.3%
	Percent of Original	97.7%	100.0%	-2.3%

A total of 32 listings in South Region had contracts pending at the end of October, down from 44 contracts pending at the end of October 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





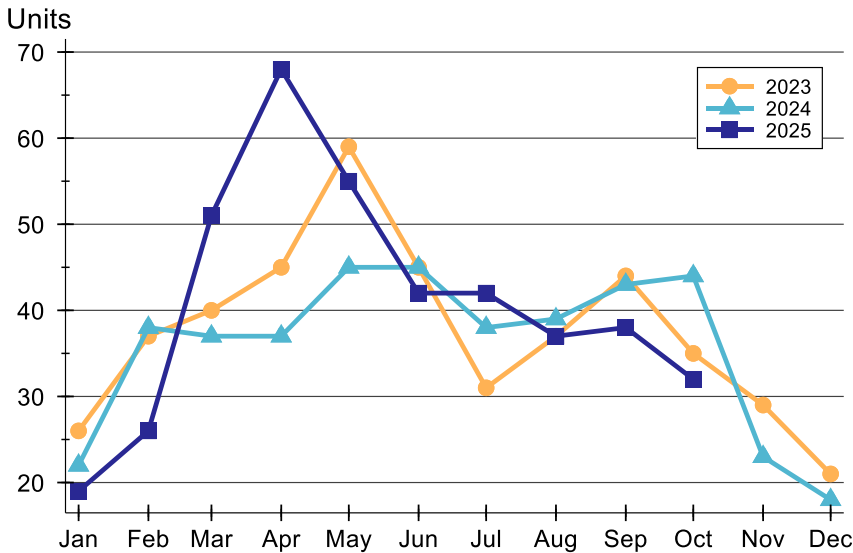
**October
2025**

Sunflower MLS Statistics



South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	26	22	19
February	37	38	26
March	40	37	51
April	45	37	68
May	59	45	55
June	45	45	42
July	31	38	42
August	37	39	37
September	44	43	38
October	35	44	32
November	29	23	
December	21	18	

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	3.1%	19,500	19,500	8	8	100.0%	100.0%
\$25,000-\$49,999	2	6.3%	42,500	42,500	10	10	100.0%	100.0%
\$50,000-\$99,999	5	15.6%	72,380	65,000	71	57	87.4%	90.0%
\$100,000-\$124,999	4	12.5%	117,450	116,700	96	74	94.1%	98.5%
\$125,000-\$149,999	5	15.6%	138,760	139,900	57	37	96.8%	98.3%
\$150,000-\$174,999	3	9.4%	161,833	158,000	82	87	93.4%	91.2%
\$175,000-\$199,999	2	6.3%	187,450	187,450	79	79	82.7%	82.7%
\$200,000-\$249,999	3	9.4%	233,100	239,900	48	63	95.2%	96.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	6	18.8%	351,217	344,900	61	23	94.7%	94.7%
\$400,000-\$499,999	1	3.1%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



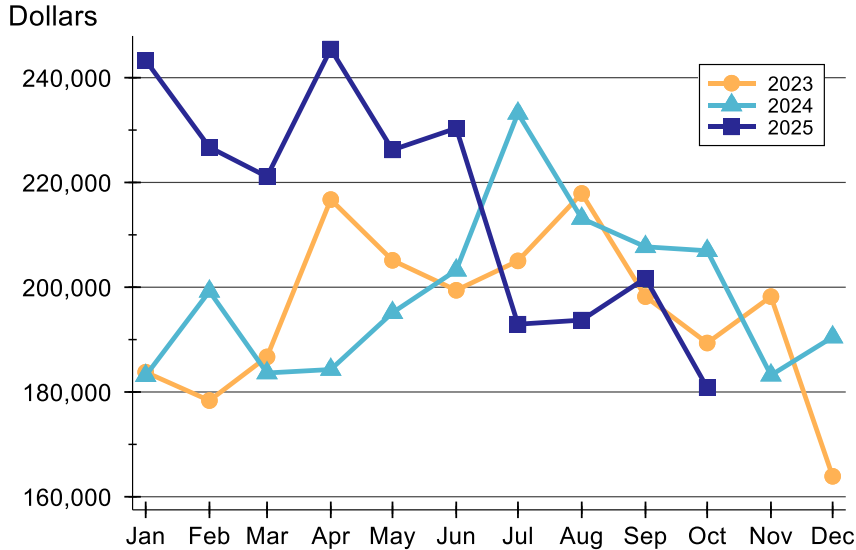
**October
2025**

Sunflower MLS Statistics



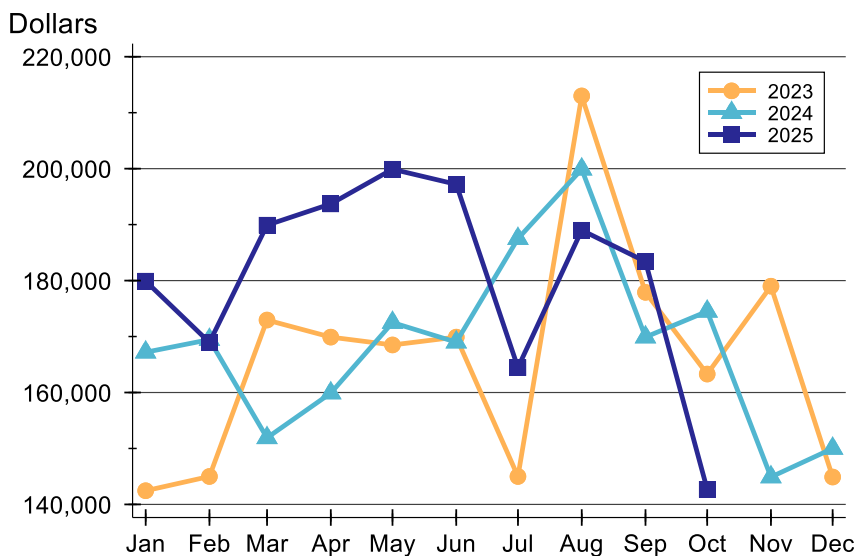
South Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	183,785	183,114	243,305
February	178,362	199,218	226,715
March	186,702	183,632	221,097
April	216,731	184,293	245,463
May	205,136	195,138	226,216
June	199,416	203,234	230,346
July	205,029	233,192	192,943
August	217,905	213,126	193,724
September	198,211	207,723	201,716
October	189,350	206,968	180,812
November	198,207	183,204	
December	163,905	190,483	

Median Price



Month	2023	2024	2025
January	142,450	167,200	179,900
February	145,000	169,450	168,950
March	172,950	151,900	189,900
April	169,900	159,900	193,700
May	168,500	172,500	199,900
June	169,900	169,000	197,200
July	145,000	187,500	164,450
August	213,000	199,900	189,000
September	177,900	169,900	183,400
October	163,300	174,500	142,700
November	179,000	144,900	
December	144,900	150,000	



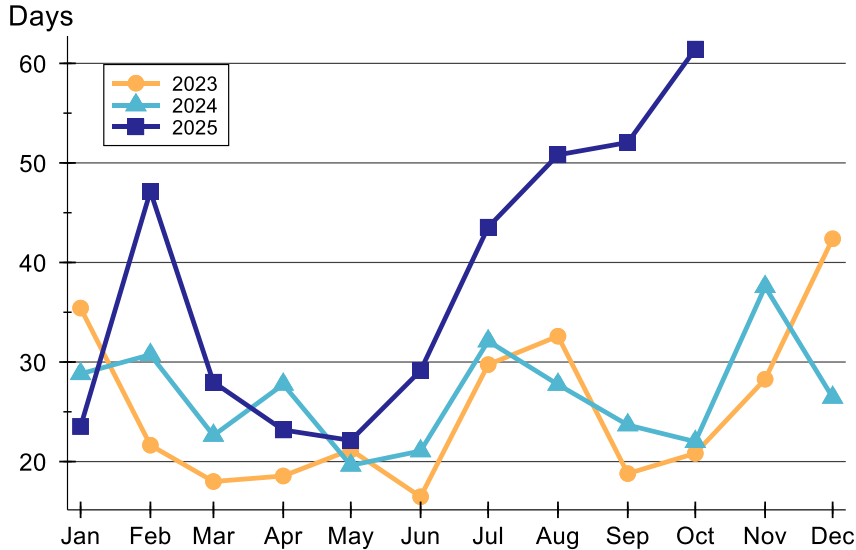
**October
2025**

Sunflower MLS Statistics



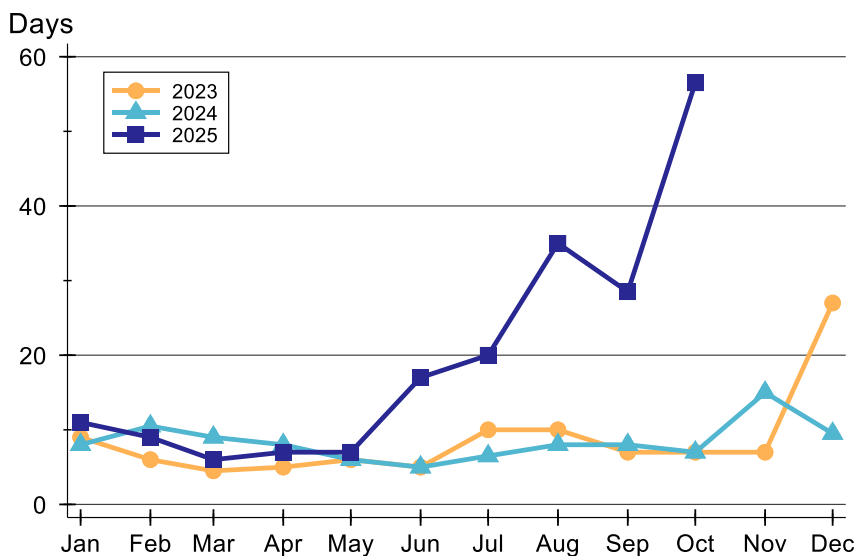
South Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	29	24
February	22	31	47
March	18	23	28
April	19	28	23
May	21	20	22
June	16	21	29
July	30	32	44
August	33	28	51
September	19	24	52
October	21	22	61
November	28	38	
December	42	26	

Median DOM



Month	2023	2024	2025
January	9	8	11
February	6	11	9
March	5	9	6
April	5	8	7
May	6	6	7
June	5	5	17
July	10	7	20
August	10	8	35
September	7	8	29
October	7	7	57
November	7	15	
December	27	10	