

September 2025 Sunflower MLS Statistics

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Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Rose in September

Total home sales in the Sunflower multiple listing service rose by 8.6% last month to 328 units, compared to 302 units in September 2024. Total sales volume was \$74.8 million, up 17.3% from a year earlier.

The median sale price in September was \$209,950, up from \$190,000 a year earlier. Homes that sold in September were typically on the market for 10 days and sold for 99.7% of their list prices.

Sunflower MLS Active Listings Up at End of September

The total number of active listings in the Sunflower multiple listing service at the end of September was 588 units, up from 467 at the same point in 2024. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$250,000.

During September, a total of 270 contracts were written down from 288 in September 2024. At the end of the month, there were 296 contracts still pending.

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Entire MLS System Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	o me Sales ange from prior year	328 8.6%	302 -9.9%	335 -10.7%	2,877 2.4%	2,810 0.4%	2,799 -11.1%
	tive Listings ange from prior year	588 25.9%	467 16.5%	401 18.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 18.8%	1.6 23.1%	1.3 30.0%	N/A	N/A	N/A
	w Listings ange from prior year	365 -3.9%	380 -3.1%	392 7.4%	3,472 0.1%	3,467 4.5%	3,319 -6.8%
	ntracts Written ange from prior year	270 -6.3%	288 -2.7%	296 9.2%	2,894 -0.7%	2,915 1.6%	2,870 -9.1%
	nding Contracts ange from prior year	296 -4.8%	311 2.3%	304 0.3%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	74,835 17.3%	63,793 -4.6%	66,856 -12.1%	681,705 3.8%	656,959 10.6%	593,776 -8.9%
	Sale Price Change from prior year	228,156 8.0%	211,235 5.8%	199,570 -1.6%	236,950 1.4%	233,793 10.2%	212,138 2.6%
	List Price of Actives Change from prior year	317,597 6.3%	298,819 -3.4%	309,475 7.3%	N/A	N/A	N/A
Average	Days on Market Change from prior year	26 13.0%	23 35.3%	17 13.3%	27 3.8%	26 30.0%	20 33.3%
٩	Percent of List Change from prior year	97.5% -1.2%	98.7% -0.2%	98.9% -0.2%	98.2% -0.1%	98.3% -0.4%	98.7% -1.3%
	Percent of Original Change from prior year	95.2% -1.3%	96.5% -0.8%	97.3% 0.3%	96.3% -0.4%	96.7% -0.5%	97.2% -1.6%
	Sale Price Change from prior year	209,950 10.5%	190,000 8.6%	175,000 -4.4%	210,000 5.5%	199,000 10.6%	180,000
	List Price of Actives Change from prior year	250,000 -0.8%	251,900 5.4%	239,000 3.9%	N/A	N/A	N/A
Median	Days on Market Change from prior year	10 42.9%	7 16.7%	6 0.0%	7 16.7%	6 20.0%	5 25.0%
2	Percent of List Change from prior year	99.7% -0.3%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	97.8% -2.2%	100.0% 0.1%	99.9% -0.1%	99.0% -1.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



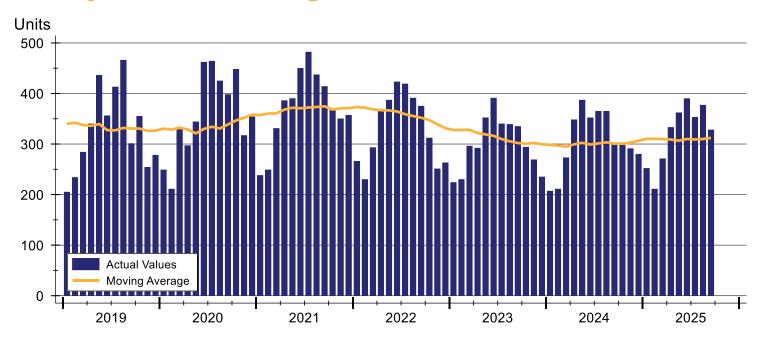
Entire MLS System Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	e Change
	osed Listings	328	302	8.6%	2,877	2,810	2.4%
Vo	lume (1,000s)	74,835	63,793	17.3%	681,705	656,959	3.8%
Мс	onths' Supply	1.9	1.6	18.8%	N/A	N/A	N/A
	Sale Price	228,156	211,235	8.0%	236,950	233,793	1.4%
age	Days on Market	26	23	13.0%	27	26	3.8%
Averag	Percent of List	97.5%	98.7%	-1.2%	98.2%	98.3%	-0.1%
	Percent of Original	95.2%	96.5%	-1.3%	96.3%	96.7%	-0.4%
	Sale Price	209,950	190,000	10.5%	210,000	199,000	5.5%
ian	Days on Market	10	7	42.9%	7	6	16.7%
Median	Percent of List	99.7%	100.0%	-0.3%	100.0%	100.0%	0.0%
	Percent of Original	97.8%	100.0%	-2.2%	99.0%	100.0%	-1.0%

A total of 328 homes sold in the Sunflower multiple listing service in September, up from 302 units in September 2024. Total sales volume rose to \$74.8 million compared to \$63.8 million in the previous year.

The median sales price in September was \$209,950, up 10.5% compared to the prior year. Median days on market was 10 days, up from 7 days in August, and up from 7 in September 2024.

History of Closed Listings

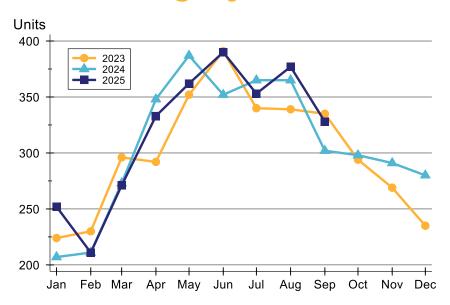






Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	224	207	252
February	230	211	211
March	296	273	271
April	292	348	333
May	352	387	362
June	391	352	390
July	340	365	353
August	339	365	377
September	335	302	328
October	294	298	
November	269	291	
December	235	280	

Closed Listings by Price Range

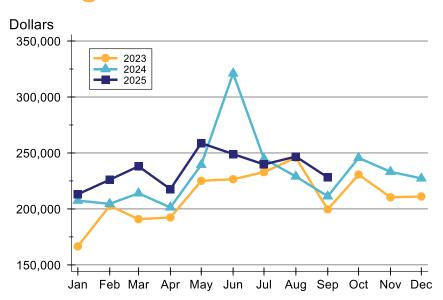
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	3	0.9%	1.3	16,333	21,000	15	2	55.0%	52.5%	49.0%	52.5%
\$25,000-\$49,999	12	3.7%	0.7	38,000	40,000	10	6	92.8%	90.0%	92.8%	90.0%
\$50,000-\$99,999	31	9.5%	1.6	81,421	82,500	45	17	92.3%	93.3%	86.4%	88.4%
\$100,000-\$124,999	31	9.5%	1.7	111,740	110,777	16	4	97.4%	99.3%	96.1%	98.4%
\$125,000-\$149,999	27	8.2%	1.7	136,452	135,000	37	17	97.3%	98.6%	93.8%	95.4%
\$150,000-\$174,999	21	6.4%	1.7	160,252	160,000	18	7	101.0%	100.0%	99.8%	100.0%
\$175,000-\$199,999	26	7.9%	1.7	184,671	183,550	31	7	98.6%	100.0%	96.6%	99.5%
\$200,000-\$249,999	62	18.9%	1.3	225,245	227,250	20	10	99.3%	100.0%	97.6%	98.0%
\$250,000-\$299,999	34	10.4%	1.7	268,957	266,750	21	8	99.4%	100.0%	97.7%	100.0%
\$300,000-\$399,999	48	14.6%	2.4	345,678	350,000	36	20	98.1%	98.5%	96.2%	97.5%
\$400,000-\$499,999	21	6.4%	2.8	448,829	445,000	28	7	98.8%	100.0%	96.0%	98.0%
\$500,000-\$749,999	10	3.0%	2.9	577,090	580,000	16	9	97.7%	99.2%	97.0%	99.2%
\$750,000-\$999,999	2	0.6%	4.6	796,375	796,375	15	15	99.9%	99.9%	98.4%	98.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





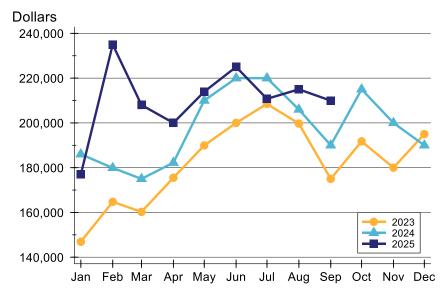
Entire MLS System Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	166,530	207,464	213,074
February	202,820	204,512	226,050
March	190,888	213,945	238,071
April	192,340	201,336	217,711
May	225,106	239,407	258,799
June	226,539	321,065	249,011
July	232,873	244,799	239,744
August	245,756	228,985	246,774
September	199,570	211,235	228,156
October	230,659	245,591	
November	210,419	233,207	
December	211,099	227,262	

Median Price

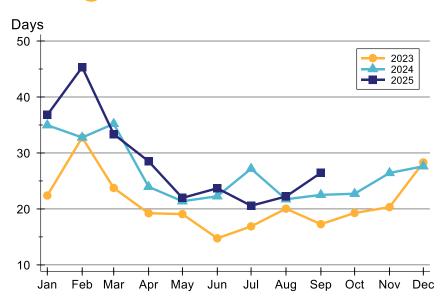


Month	2023	2024	2025
January	146,900	186,000	177,000
February	164,750	179,900	235,000
March	160,250	175,000	208,000
April	175,500	182,250	200,000
May	189,950	210,000	213,950
June	200,000	220,000	225,000
July	208,500	220,000	210,750
August	199,700	206,000	215,000
September	175,000	190,000	209,950
October	191,750	215,000	
November	180,000	200,000	
December	195,000	190,000	



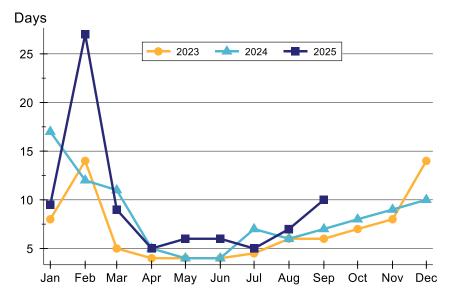
Entire MLS System Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	22	35	37
February	33	33	45
March	24	35	33
April	19	24	29
May	19	21	22
June	15	22	24
July	17	27	21
August	20	22	22
September	17	23	26
October	19	23	
November	20	26	
December	28	28	

Median DOM



Month	2023	2024	2025
January	8	17	10
February	14	12	27
March	5	11	9
April	4	5	5
May	4	4	6
June	4	4	6
July	5	7	5
August	6	6	7
September	6	7	10
October	7	8	
November	8	9	
December	14	10	



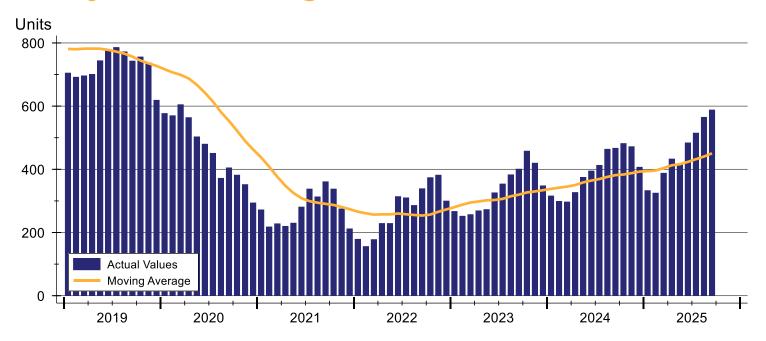
Entire MLS System Active Listings Analysis

	mmary Statistics Active Listings	End 2025	d of Septem 2024	ber Change
Act	tive Listings	588	467	25.9%
Vo	lume (1,000s)	186,747	139,548	33.8%
Мс	onths' Supply	1.9	1.6	18.8%
ge	List Price	317,597	298,819	6.3%
Avera	Days on Market	50	59	-15.3%
٩	Percent of Original	96.1%	96.5%	-0.4%
<u>_</u>	List Price	250,000	251,900	-0.8%
Median	Days on Market	28	38	-26.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 588 homes were available for sale in the Sunflower multiple listing service at the end of September. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$250,000, down 0.8% from 2024. The typical time on market for active listings was 28 days, down from 38 days a year earlier.

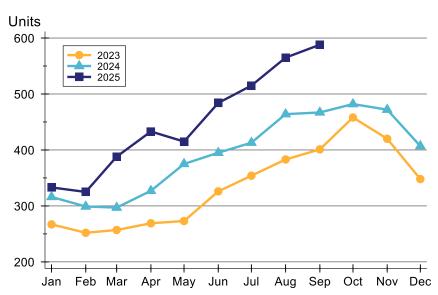
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	267	316	333
February	252	299	325
March	257	297	388
April	269	327	433
May	273	375	415
June	326	395	484
July	354	413	515
August	383	464	565
September	401	467	588
October	458	482	
November	420	472	
December	348	407	

Active Listings by Price Range

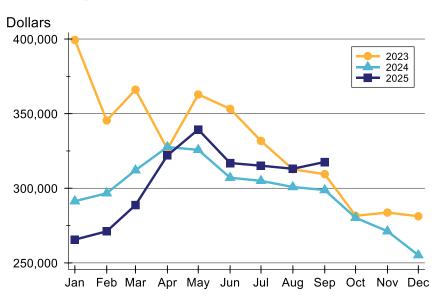
Price Range	Active I Number	istings Percent	Months' Supply	List Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	3	0.5%	1.3	17,967	18,000	202	33	79.0%	81.7%
\$25,000-\$49,999	10	1.7%	0.7	34,670	35,000	87	65	89.1%	92.2%
\$50,000-\$99,999	55	9.4%	1.6	80,032	80,750	42	23	93.5%	100.0%
\$100,000-\$124,999	32	5.5%	1.7	112,684	114,900	54	37	88.8%	95.9%
\$125,000-\$149,999	43	7.3%	1.7	139,214	139,950	39	12	97.1%	100.0%
\$150,000-\$174,999	43	7.3%	1.7	163,638	164,900	63	35	102.5%	98.6%
\$175,000-\$199,999	46	7.8%	1.7	187,565	185,750	58	26	95.2%	99.0%
\$200,000-\$249,999	59	10.1%	1.3	229,314	229,000	41	24	97.1%	100.0%
\$250,000-\$299,999	69	11.8%	1.7	275,301	270,000	48	33	95.9%	97.6%
\$300,000-\$399,999	106	18.1%	2.4	358,304	362,450	56	33	95.9%	98.2%
\$400,000-\$499,999	56	9.6%	2.8	446,703	449,900	34	16	98.0%	100.0%
\$500,000-\$749,999	42	7.2%	2.9	621,712	599,950	54	39	97.3%	98.3%
\$750,000-\$999,999	10	1.7%	4.6	874,700	862,500	46	31	97.3%	100.0%
\$1,000,000 and up	12	2.0%	N/A	2,139,417	1,624,500	71	65	96.9%	100.0%





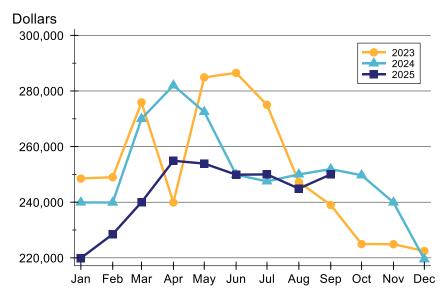
Entire MLS System Active Listings Analysis

Average Price



Month	2023	2024	2025
January	399,379	291,332	265,592
February	345,417	296,672	271,138
March	366,058	312,090	288,755
April	326,297	327,637	322,012
May	362,831	325,721	339,355
June	353,210	307,088	316,919
July	331,716	304,959	315,131
August	312,668	300,848	313,069
September	309,475	298,819	317,597
October	281,555	280,219	
November	283,725	271,210	
December	281,246	255,190	

Median Price

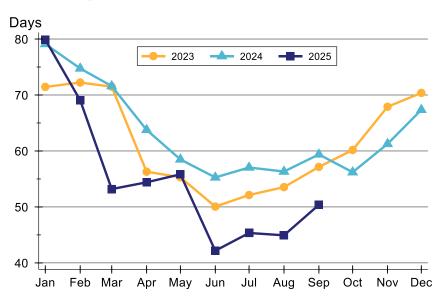


Month	2023	2024	2025
January	248,500	239,925	219,900
February	249,000	239,900	228,500
March	275,900	270,000	240,000
April	239,900	282,000	254,900
May	284,900	272,500	253,900
June	286,500	249,900	249,900
July	275,000	247,500	250,000
August	247,250	250,000	244,900
September	239,000	251,900	250,000
October	224,950	249,700	
November	224,900	239,925	
December	222,450	219,500	



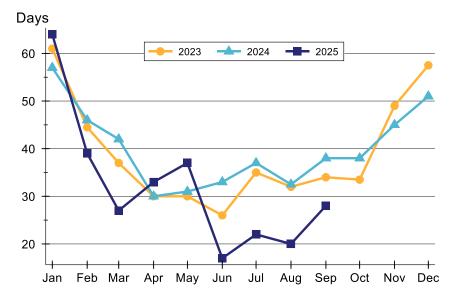
Entire MLS System Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	71	79	80
February	72	75	69
March	71	72	53
April	56	64	54
May	55	58	56
June	50	55	42
July	52	57	45
August	54	56	45
September	57	59	50
October	60	56	
November	68	61	
December	70	67	

Median DOM

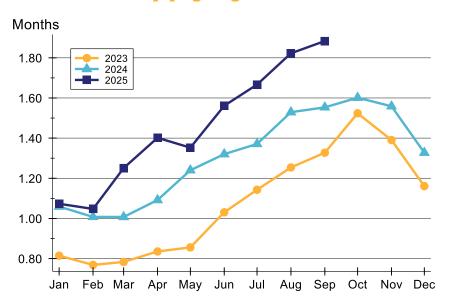


Month	2023	2024	2025
January	61	57	64
February	45	46	39
March	37	42	27
April	30	30	33
May	30	31	37
June	26	33	17
July	35	37	22
August	32	33	20
September	34	38	28
October	34	38	
November	49	45	
December	58	51	



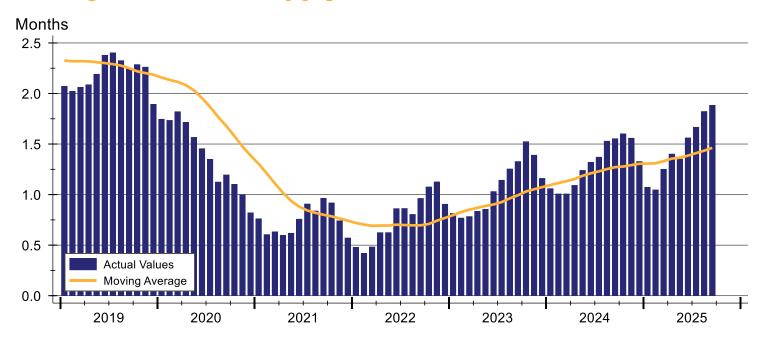
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.8	1.1	1.1
February	0.8	1.0	1.0
March	0.8	1.0	1.3
April	0.8	1.1	1.4
May	0.9	1.2	1.4
June	1.0	1.3	1.6
July	1.1	1.4	1.7
August	1.3	1.5	1.8
September	1.3	1.6	1.9
October	1.5	1.6	
November	1.4	1.6	
December	1.2	1.3	

History of Month's Supply





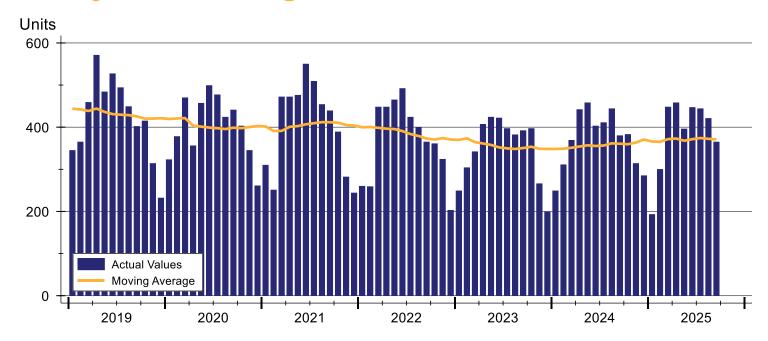
Entire MLS System New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
ıţ	New Listings	365	380	-3.9%
Month	Volume (1,000s)	95,521	89,388	6.9%
Current	Average List Price	261,701	235,233	11.3%
Cu	Median List Price	224,900	199,000	13.0%
ţe	New Listings	3,472	3,467	0.1%
o-Da	Volume (1,000s)	900,729	866,911	3.9%
Year-to-Da	Average List Price	259,427	250,046	3.8%
χ	Median List Price	220,000	205,000	7.3%

A total of 365 new listings were added in the Sunflower multiple listing service during September, down 3.9% from the same month in 2024. Year-to-date the Sunflower multiple listing service has seen 3,472 new listings.

The median list price of these homes was \$224,900 up from \$199,000 in 2024.

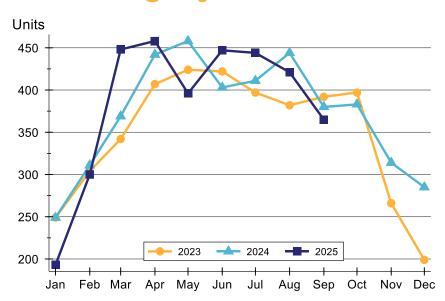
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	249	249	193
February	304	311	300
March	342	369	448
April	407	442	458
May	424	458	396
June	422	403	447
July	397	411	444
August	382	444	421
September	392	380	365
October	397	383	
November	266	314	
December	199	285	

New Listings by Price Range

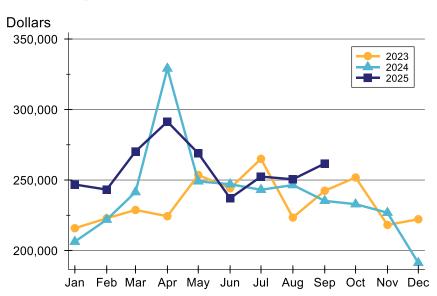
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	0.6%	11,500	11,500	8	8	100.0%	100.0%
\$25,000-\$49,999	7	1.9%	43,543	45,000	7	4	97.6%	100.0%
\$50,000-\$99,999	36	9.9%	76,282	75,000	10	5	97.7%	100.0%
\$100,000-\$124,999	22	6.1%	112,719	114,950	10	8	98.3%	100.0%
\$125,000-\$149,999	29	8.0%	137,172	135,000	14	12	98.3%	100.0%
\$150,000-\$174,999	27	7.4%	165,517	165,000	13	9	98.3%	100.0%
\$175,000-\$199,999	32	8.8%	186,777	185,000	12	7	98.7%	100.0%
\$200,000-\$249,999	53	14.6%	225,763	224,900	11	6	98.6%	100.0%
\$250,000-\$299,999	37	10.2%	275,212	269,900	11	6	99.3%	100.0%
\$300,000-\$399,999	69	19.0%	356,009	359,900	16	15	98.1%	100.0%
\$400,000-\$499,999	27	7.4%	449,559	449,900	13	12	99.2%	100.0%
\$500,000-\$749,999	16	4.4%	604,725	599,000	15	16	99.0%	100.0%
\$750,000-\$999,999	3	0.8%	804,417	804,250	1	0	98.3%	99.8%
\$1,000,000 and up	3	0.8%	1,360,000	1,380,000	20	18	100.0%	100.0%





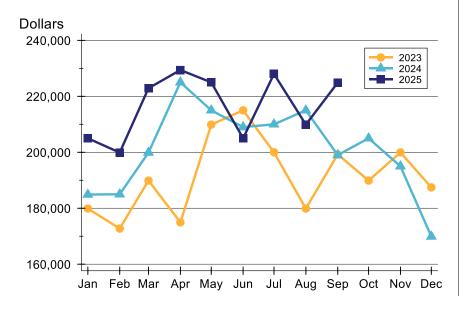
Entire MLS System New Listings Analysis

Average Price



Month	2023	2024	2025
January	215,829	206,292	246,812
February	222,874	221,926	243,231
March	228,749	241,464	270,248
April	224,355	329,104	291,415
Мау	253,563	249,033	268,969
June	244,169	247,042	237,076
July	265,005	243,082	252,447
August	223,422	246,440	250,540
September	242,380	235,233	261,701
October	251,788	232,885	
November	218,168	226,827	
December	222,184	191,244	

Median Price



Month	2023	2024	2025
January	179,900	184,900	205,000
February	172,750	185,000	199,900
March	189,900	199,900	222,900
April	174,950	225,000	229,400
May	209,900	215,000	225,000
June	215,000	209,000	205,000
July	200,000	210,000	228,000
August	179,900	215,000	209,900
September	199,250	199,000	224,900
October	189,900	205,000	
November	199,950	195,000	
December	187,450	169,900	



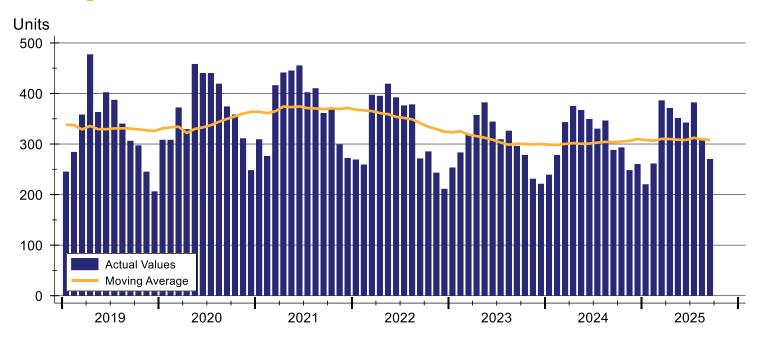
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		September 2025 2024 Change		Yo 2025	ear-to-Dat 2024	e Change	
Coi	ntracts Written	270	288	-6.3%	2,894	2,915	-0.7%
Vol	ume (1,000s)	65,492	67,267	-2.6%	704,176	703,479	0.1%
ge	Sale Price	242,562	233,566	3.9%	243,323	241,331	0.8%
Avera	Days on Market	28	23	21.7%	27	25	8.0%
Ą	Percent of Original	96.4%	95.8%	0.6%	96.5%	96.7%	-0.2%
2	Sale Price	203,200	200,000	1.6%	215,000	199,900	7.6%
Median	Days on Market	10	8	25.0%	7	6	16.7%
Σ	Percent of Original	100.0%	98.0%	2.0%	99.6%	100.0%	-0.4%

A total of 270 contracts for sale were written in the Sunflower multiple listing service during the month of September, down from 288 in 2024. The median list price of these homes was \$203,200, up from \$200,000 the prior year.

Half of the homes that went under contract in September were on the market less than 10 days, compared to 8 days in September 2024.

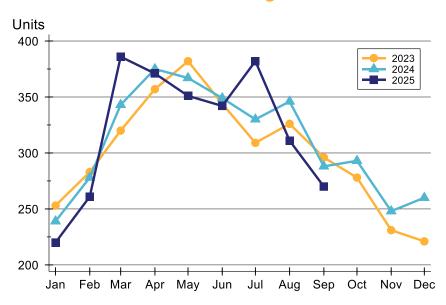
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	253	239	220
February	283	278	261
March	320	343	386
April	357	375	371
May	382	367	351
June	344	349	342
July	309	330	382
August	326	346	311
September	296	288	270
October	278	293	
November	231	248	
December	221	260	

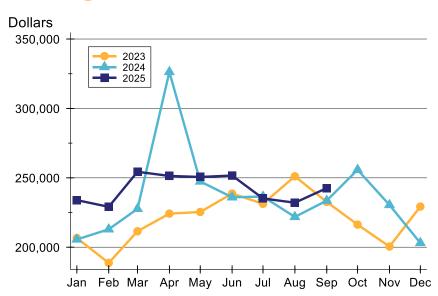
Contracts Written by Price Range

Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	1	0.4%	23,000	23,000	43	43	82.1%	82.1%
\$25,000-\$49,999	8	3.0%	41,113	42,500	66	5	90.9%	97.1%
\$50,000-\$99,999	27	10.0%	77,639	78,900	28	4	93.0%	97.2%
\$100,000-\$124,999	14	5.2%	111,484	110,950	26	4	96.1%	100.0%
\$125,000-\$149,999	25	9.3%	137,624	135,000	41	29	91.7%	94.7%
\$150,000-\$174,999	25	9.3%	161,512	160,000	29	14	98.9%	100.0%
\$175,000-\$199,999	31	11.5%	186,603	185,000	23	10	97.9%	100.0%
\$200,000-\$249,999	37	13.7%	223,527	220,000	18	8	98.2%	100.0%
\$250,000-\$299,999	28	10.4%	274,909	271,000	18	8	99.0%	100.0%
\$300,000-\$399,999	42	15.6%	350,289	347,500	32	10	96.8%	100.0%
\$400,000-\$499,999	16	5.9%	456,547	467,450	35	21	96.4%	100.0%
\$500,000-\$749,999	12	4.4%	585,133	572,450	24	24	97.4%	100.0%
\$750,000-\$999,999	4	1.5%	803,313	802,125	6	1	98.7%	99.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



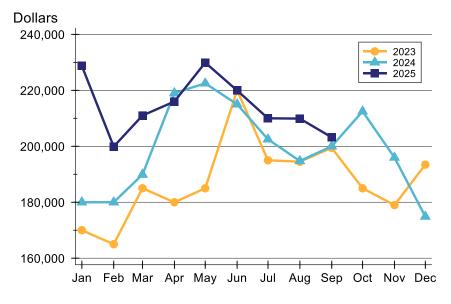
Entire MLS System Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	206,614	205,603	233,929
February	188,713	212,928	229,104
March	211,491	227,655	254,337
April	224,200	326,283	251,356
May	225,387	247,370	250,619
June	238,659	235,989	251,634
July	231,305	236,478	235,143
August	251,077	221,829	232,063
September	232,621	233,566	242,562
October	216,282	255,798	
November	200,496	230,469	
December	229,284	203,095	

Median Price

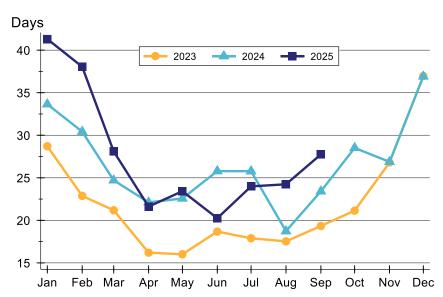


Month	2023	2024	2025
January	170,000	180,000	228,750
February	165,000	180,000	199,900
March	185,000	189,900	211,000
April	180,000	219,000	216,000
May	185,000	222,500	229,900
June	220,000	215,000	219,950
July	195,000	202,500	210,000
August	194,500	194,750	209,900
September	199,450	200,000	203,200
October	185,000	212,475	
November	179,000	196,000	
December	193,450	174,900	



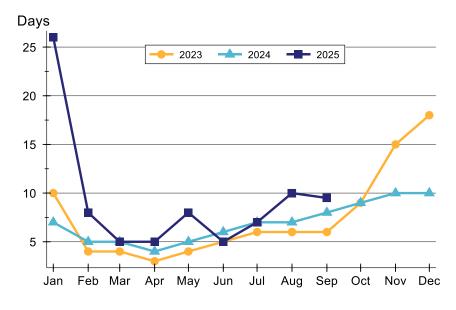
Entire MLS System Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	29	34	41
February	23	30	38
March	21	25	28
April	16	22	22
May	16	23	23
June	19	26	20
July	18	26	24
August	18	19	24
September	19	23	28
October	21	29	
November	27	27	
December	37	37	

Median DOM



Month	2023	2024	2025
January	10	7	26
February	4	5	8
March	4	5	5
April	3	4	5
May	4	5	8
June	5	6	5
July	6	7	7
August	6	7	10
September	6	8	10
October	9	9	
November	15	10	
December	18	10	



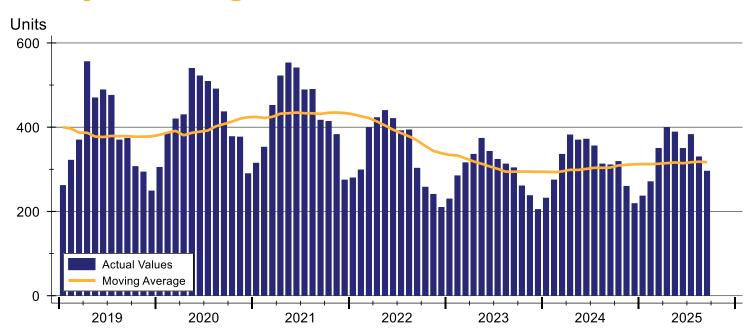
Entire MLS System Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Chang			
Pe	nding Contracts	296	311	-4.8%	
Vo	lume (1,000s)	75,622	77,975	-3.0%	
ge	List Price	255,481	250,722	1.9%	
Avera	Days on Market	29	25	16.0%	
Ą	Percent of Original	97.6%	97.8%	-0.2%	
Ξ	List Price	224,950	215,000	4.6%	
Media	Days on Market	12	9	33.3%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 296 listings in the Sunflower multiple listing service had contracts pending at the end of September, down from 311 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

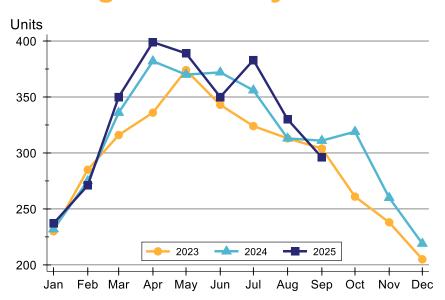
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	230	232	237
February	285	275	271
March	316	336	350
April	336	382	399
May	374	370	389
June	343	372	350
July	324	356	383
August	313	313	330
September	304	311	296
October	261	319	
November	238	260	
December	205	219	

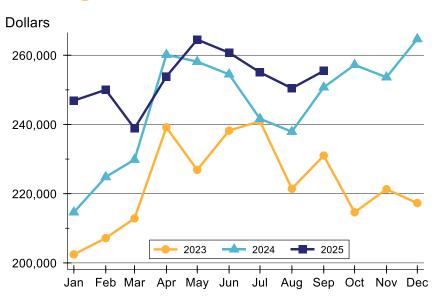
Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	6	2.0%	38,308	38,000	99	48	90.2%	100.0%
\$50,000-\$99,999	25	8.4%	77,610	75,000	26	6	96.1%	100.0%
\$100,000-\$124,999	10	3.4%	114,210	114,950	38	4	95.4%	100.0%
\$125,000-\$149,999	25	8.4%	139,228	139,900	44	26	96.6%	100.0%
\$150,000-\$174,999	28	9.5%	162,518	165,000	32	15	97.3%	100.0%
\$175,000-\$199,999	33	11.1%	188,676	186,900	25	14	98.5%	100.0%
\$200,000-\$249,999	45	15.2%	226,198	225,000	24	11	97.9%	100.0%
\$250,000-\$299,999	41	13.9%	274,999	272,000	19	9	98.9%	100.0%
\$300,000-\$399,999	47	15.9%	350,465	350,000	21	6	98.3%	100.0%
\$400,000-\$499,999	19	6.4%	458,139	469,900	34	25	97.2%	100.0%
\$500,000-\$749,999	12	4.1%	604,859	587,500	34	40	97.3%	100.0%
\$750,000-\$999,999	3	1.0%	882,453	897,360	17	22	100.0%	100.0%
\$1,000,000 and up	ī	0.3%	1,500,117	1,500,117	123	123	0.0%	0.0%



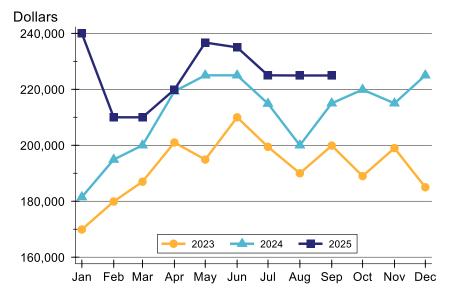
Entire MLS System Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	202,450	214,610	246,895
February	207,150	224,817	250,001
March	212,853	229,833	238,866
April	239,144	260,158	253,859
May	226,876	258,133	264,517
June	238,228	254,478	260,730
July	240,969	241,646	255,052
August	221,444	237,901	250,469
September	231,005	250,722	255,481
October	214,614	257,211	
November	221,280	253,642	
December	217,278	264,687	

Median Price



Month	2023	2024	2025
January	169,900	181,490	240,000
February	179,900	194,900	210,000
March	187,000	200,000	210,000
April	201,000	219,250	219,900
May	194,900	225,000	236,700
June	210,000	225,000	235,000
July	199,450	214,900	225,000
August	190,000	200,000	224,950
September	199,900	215,000	224,950
October	189,000	219,900	
November	199,000	215,000	
December	185,000	225,000	



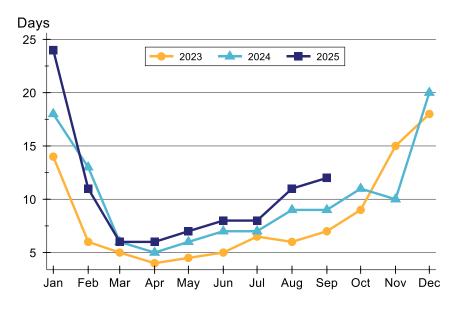
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	38	40
February	27	37	38
March	20	26	32
April	21	25	25
May	17	26	26
June	20	28	27
July	21	27	27
August	19	24	29
September	21	25	29
October	22	29	
November	27	27	
December	35	35	

Median DOM



Month	2023	2024	2025
January	14	18	24
February	6	13	11
March	5	6	6
April	4	5	6
May	5	6	7
June	5	7	8
July	7	7	8
August	6	9	11
September	7	9	12
October	9	11	
November	15	10	
December	18	20	





Coffey County Housing Report



Market Overview

Coffey County Home Sales Remained Constant in September

Total home sales in Coffey County remained at 3 units last month, the same as in September 2024. Total sales volume was \$0.6 million, up from a year earlier.

The median sale price in September was \$265,000, up from \$132,000 a year earlier. Homes that sold in September were typically on the market for 25 days and sold for 96.4% of their list prices.

Coffey County Active Listings Down at End of September

The total number of active listings in Coffey County at the end of September was 13 units, down from 17 at the same point in 2024. This represents a 3.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$218,000.

There were 3 contracts written in September 2025 and 2024, showing no change over the year. At the end of the month, there were 3 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Coffey County Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	o me Sales ange from prior year	3 0.0%	3 50.0%	2 -33.3%	28 -37.8%	45 -4.3%	47 4.4%
	tive Listings ange from prior year	13 -23.5%	17 70.0%	10 -41.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	3.9 0.0%	3.9 105.3%	1.9 -38.7%	N/A	N/A	N/A
	w Listings ange from prior year	3 200.0%	1 -75.0%	4 -42.9%	41 -33.9%	62 21.6%	51 -13.6%
	ntracts Written ange from prior year	3 0.0%	3 N/A	0 -100.0%	30 -36.2%	47 6.8%	44 -10.2%
	nding Contracts ange from prior year	3 0.0%	3 50.0%	2 -71.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	624 62.9%	383 33.4%	287 -32.9%	6,172 -36.1%	9,657 22.9%	7,859 2.7%
	Sale Price Change from prior year	207,833 62.8%	127,667 -10.9%	143,250 0.5%	220,446 2.7%	214,592 28.3%	167,212 -1.6%
	List Price of Actives Change from prior year	262,562 16.1%	226,065 15.5%	195,780 -12.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	43 38.7%	31 72.2%	18 350.0%	66 32.0%	50 31.6%	38 -29.6%
4	Percent of List Change from prior year	93.2% -3.3%	96.4% 2.7%	93.9% -2.0%	93.3% -0.9%	94.1% -0.2%	94.3% -1.6%
	Percent of Original Change from prior year	88.6% -6.8%	95.1% 12.4%	84.6% -11.7%	89.0% -3.9%	92.6% 1.1%	91.6% -2.3%
	Sale Price Change from prior year	265,000 100.8%	132,000 -7.9%	143,250 6.1%	240,000 18.8%	202,000 46.9%	137,500 -16.7%
	List Price of Actives Change from prior year	218,000 -6.0%	232,000 35.3%	171,450 -18.4%	N/A	N/A	N/A
Median	Days on Market Change from prior year	25 -28.6%	35 94.4%	18 800.0%	24 20.0%	20 100.0%	10 -56.5%
2	Percent of List Change from prior year	96.4% 0.7%	95.7% 1.9%	93.9% -3.7%	94.3% -1.5%	95.7% 0.1%	95.6% -1.9%
	Percent of Original Change from prior year	93.1% -2.7%	95.7% 13.1%	84.6% -13.2%	92.2% -2.9%	95.0% 0.2%	94.8% -2.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



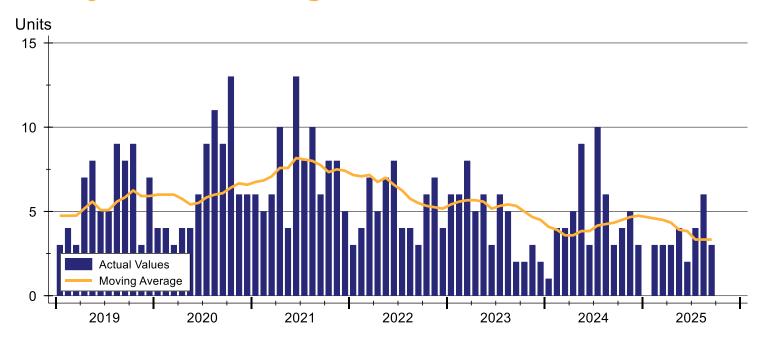
Coffey County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Ye 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	3	3	0.0%	28	45	-37.8%
Vo	lume (1,000s)	624	383	62.9%	6,172	9,657	-36.1%
Мс	onths' Supply	3.9	3.9	0.0%	N/A	N/A	N/A
	Sale Price	207,833	127,667	62.8%	220,446	214,592	2.7%
age	Days on Market	43	31	38.7%	66	50	32.0%
Averag	Percent of List	93.2%	96.4%	-3.3%	93.3%	94.1%	-0.9%
	Percent of Original	88.6%	95.1%	-6.8%	89.0%	92.6%	-3.9%
	Sale Price	265,000	132,000	100.8%	240,000	202,000	18.8%
lian	Days on Market	25	35	-28.6%	24	20	20.0%
Median	Percent of List	96.4%	95.7%	0.7%	94.3%	95.7%	-1.5%
	Percent of Original	93.1%	95.7%	-2.7%	92.2%	95.0%	-2.9%

A total of 3 homes sold in Coffey County in September, showing no change from September 2024. Total sales volume rose to \$0.6 million compared to \$0.4 million in the previous year.

The median sales price in September was \$265,000, up 100.8% compared to the prior year. Median days on market was 25 days, down from 41 days in August, and down from 35 in September 2024.

History of Closed Listings

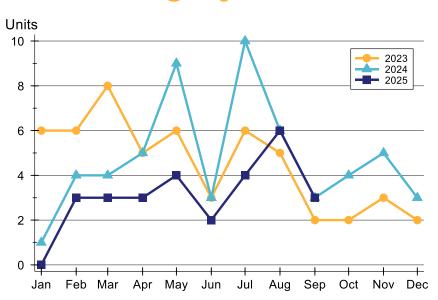






Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	6	1	0
February	6	4	3
March	8	4	3
April	5	5	3
May	6	9	4
June	3	3	2
July	6	10	4
August	5	6	6
September	2	3	3
October	2	4	
November	3	5	
December	2	3	

Closed Listings by Price Range

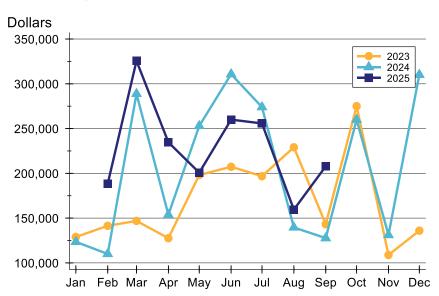
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	0.0	90,000	90,000	25	25	83.3%	83.3%	76.3%	76.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	66.7%	3.0	266,750	266,750	53	53	98.2%	98.2%	94.7%	94.7%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





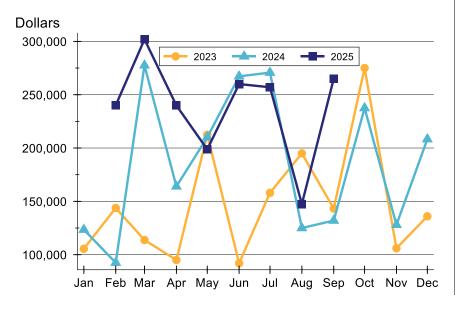
Coffey County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	128,938	123,500	N/A
February	141,400	110,000	188,333
March	146,881	288,750	325,633
April	127,600	153,800	234,696
May	198,150	252,944	200,750
June	207,333	310,750	260,000
July	196,833	273,990	255,750
August	229,100	139,583	159,500
September	143,250	127,667	207,833
October	275,000	260,000	
November	108,833	131,160	
December	135,950	310,100	

Median Price



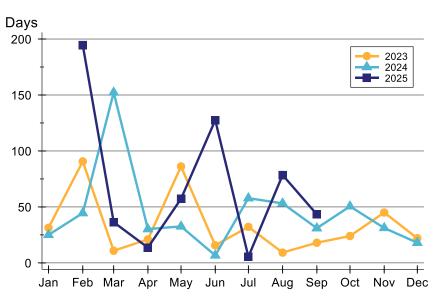
Month	2023	2024	2025
January	105,563	123,500	N/A
February	143,750	92,500	240,000
March	113,750	277,500	301,900
April	95,000	164,000	239,950
May	212,500	210,000	198,750
June	92,000	267,250	260,000
July	158,000	270,750	257,000
August	195,000	125,000	147,500
September	143,250	132,000	265,000
October	275,000	237,500	
November	106,000	128,000	
December	135,950	208,300	





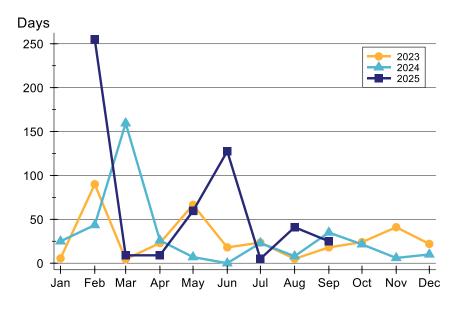
Coffey County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	31	25	N/A
February	91	45	195
March	11	152	36
April	21	30	14
May	86	33	57
June	16	7	128
July	32	58	6
August	9	53	79
September	18	31	43
October	24	51	
November	45	31	
December	22	18	

Median DOM



Month	2023	2024	2025
January	6	25	N/A
February	90	44	255
March	5	160	9
April	23	26	9
May	67	7	60
June	18	N/A	128
July	24	23	5
August	5	8	41
September	18	35	25
October	24	22	
November	41	6	
December	22	10	



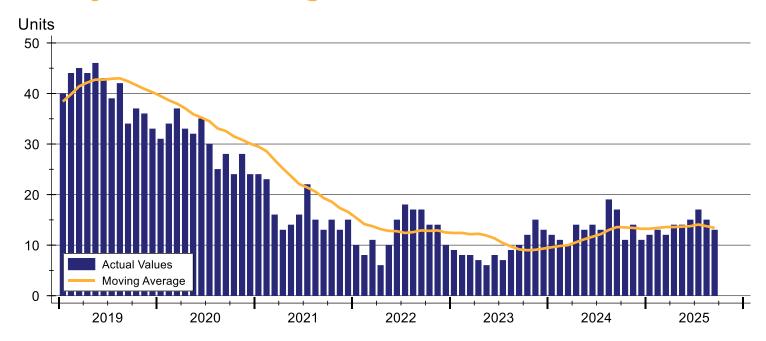
Coffey County Active Listings Analysis

	mmary Statistics Active Listings	En 2025	oer Change	
Act	tive Listings	13	17	-23.5%
Vo	lume (1,000s)	3,413	3,843	-11.2%
Months' Supply		3.9	3.9	0.0%
ge	List Price	262,562	226,065	16.1%
Avera	Days on Market	74	88	-15.9%
Α	Percent of Original	94.3%	95.1%	-0.8%
<u>_</u>	List Price	218,000	232,000	-6.0%
Median	Days on Market	35	75	-53.3%
Σ	Percent of Original	96.5%	100.0%	-3.5%

A total of 13 homes were available for sale in Coffey County at the end of September. This represents a 3.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$218,000, down 6.0% from 2024. The typical time on market for active listings was 35 days, down from 75 days a year earlier.

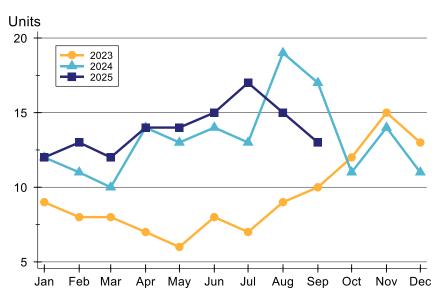
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	9	12	12
February	8	11	13
March	8	10	12
April	7	14	14
May	6	13	14
June	8	14	15
July	7	13	17
August	9	19	15
September	10	17	13
October	12	11	
November	15	14	
December	13	11	

Active Listings by Price Range

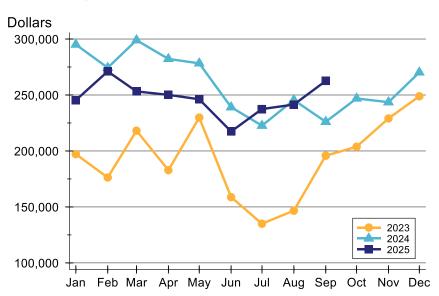
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	23.1%	N/A	158,300	159,900	56	57	94.3%	94.6%
\$175,000-\$199,999	3	23.1%	N/A	187,133	189,000	60	17	92.0%	100.0%
\$200,000-\$249,999	3	23.1%	N/A	221,000	220,000	150	58	95.9%	97.8%
\$250,000-\$299,999	2	15.4%	3.0	282,000	282,000	51	51	92.5%	92.5%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	7.7%	N/A	410,000	410,000	35	35	96.5%	96.5%
\$500,000-\$749,999	1	7.7%	N/A	740,000	740,000	28	28	97.5%	97.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





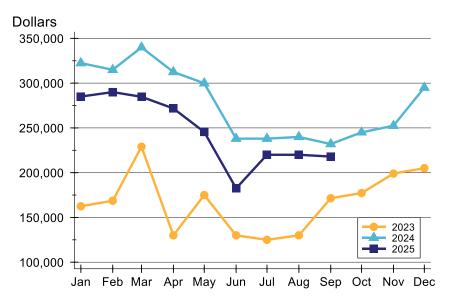
Coffey County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	197,167	295,108	245,358
February	176,300	274,345	271,061
March	218,113	298,980	253,200
April	182,857	282,236	250,129
May	229,817	278,292	246,179
June	158,738	239,093	217,407
July	134,986	222,631	237,445
August	146,644	245,511	241,437
September	195,780	226,065	262,562
October	203,750	246,918	
November	229,060	243,571	
December	248,846	270,182	

Median Price



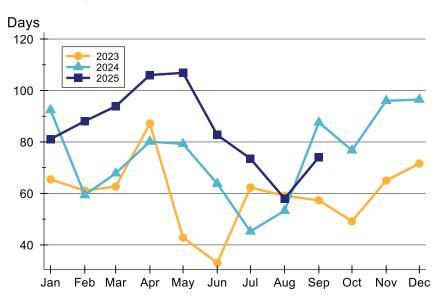
Month	2023	2024	2025
January	162,500	322,400	285,000
February	168,700	314,900	290,000
March	229,000	339,950	284,750
April	130,000	312,450	271,750
May	175,000	299,900	245,450
June	130,000	238,000	182,500
July	125,000	238,000	220,000
August	130,000	239,900	220,000
September	171,450	232,000	218,000
October	177,250	245,000	
November	199,000	252,450	
December	205,000	295,000	





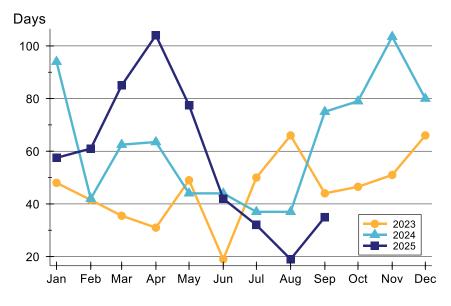
Coffey County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	65	92	81
February	61	59	88
March	63	68	94
April	87	80	106
May	43	79	107
June	33	64	83
July	62	45	74
August	59	53	58
September	57	88	74
October	49	77	
November	65	96	
December	72	96	

Median DOM

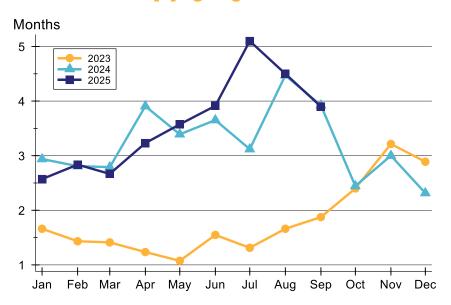


Month	2023	2024	2025
January	48	94	58
February	42	42	61
March	36	63	85
April	31	64	104
May	49	44	78
June	19	44	42
July	50	37	32
August	66	37	19
September	44	75	35
October	47	79	
November	51	104	
December	66	80	



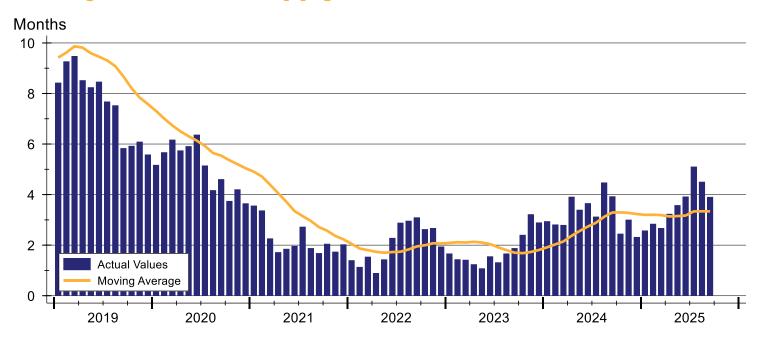
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.7	2.9	2.6
February	1.4	2.8	2.8
March	1.4	2.8	2.7
April	1.2	3.9	3.2
May	1.1	3.4	3.6
June	1.5	3.7	3.9
July	1.3	3.1	5.1
August	1.7	4.5	4.5
September	1.9	3.9	3.9
October	2.4	2.4	
November	3.2	3.0	
December	2.9	2.3	

History of Month's Supply





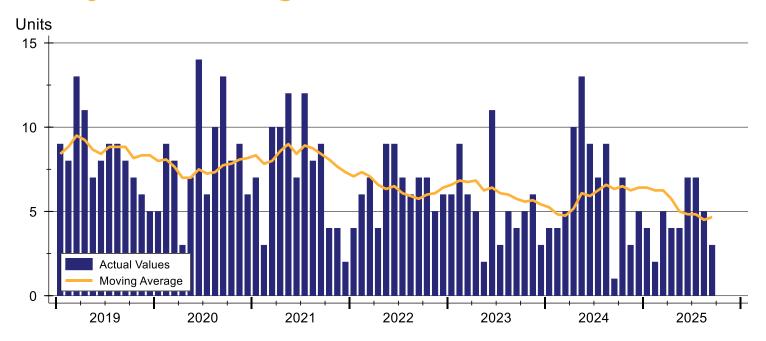
Coffey County New Listings Analysis

Summary Statistics for New Listings		September 2025 2024		Change	
ţ	New Listings	3	1	200.0%	
Month	Volume (1,000s)	808	180	348.9%	
Current	Average List Price	269,300	180,000	49.6%	
	Median List Price	218,000	180,000	21.1%	
ā	New Listings	41	62	-33.9%	
Year-to-Date	Volume (1,000s)	10,179	14,969	-32.0%	
	Average List Price	248,257	241,440	2.8%	
۶	Median List Price	225,000	217,500	3.4%	

A total of 3 new listings were added in Coffey County during September, up 200.0% from the same month in 2024. Year-to-date Coffey County has seen 41 new listings.

The median list price of these homes was \$218,000 up from \$180,000 in 2024.

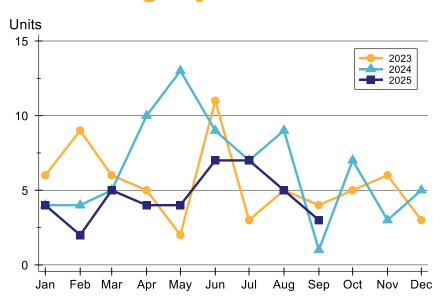
History of New Listings





Coffey County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	6	4	4
February	9	4	2
March	6	5	5
April	5	10	4
May	2	13	4
June	11	9	7
July	3	7	7
August	5	9	5
September	4	1	3
October	5	7	
November	6	3	
December	3	5	

New Listings by Price Range

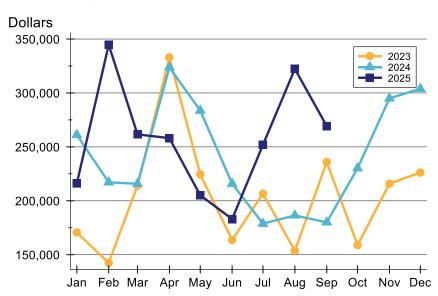
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	165,000	165,000	23	23	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	218,000	218,000	32	32	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	424,900	424,900	13	13	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



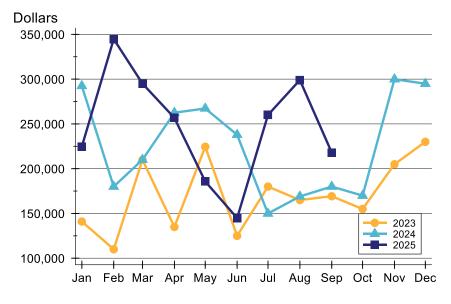


Coffey County New Listings Analysis

Average Price



Month	2023	2024	2025
January	170,667	261,175	216,050
February	142,422	217,125	344,745
March	214,083	215,800	261,580
April	332,960	323,670	258,100
May	224,500	283,681	205,100
June	163,627	215,867	183,086
July	206,667	178,829	251,880
August	153,580	186,433	322,300
September	235,875	180,000	269,300
October	158,900	230,271	
November	215,817	294,933	
December	226,167	303,960	



Month	2023	2024	2025
January	141,000	292,400	224,700
February	110,000	180,000	344,745
March	210,000	210,000	295,000
April	134,900	262,500	256,750
May	224,500	267,250	185,750
June	125,000	237,900	144,800
July	180,000	149,900	260,000
August	165,000	169,000	299,000
September	169,250	180,000	218,000
October	155,000	169,900	
November	204,950	299,900	
December	230,000	294,900	



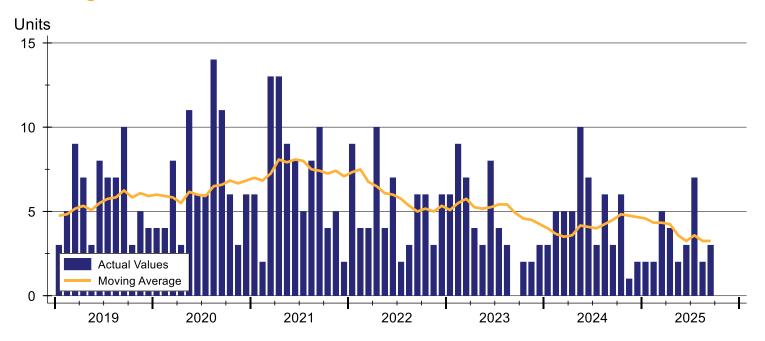
Coffey County Contracts Written Analysis

Summary Statistics for Contracts Written		2025	Septembe 2024	r Change	Y025	ear-to-Dat 2024	e Change
Со	ntracts Written	3	3	0.0%	30	47	-36.2%
Vo	ume (1,000s)	686	824	-16.7%	6,971	10,959	-36.4%
ge	Sale Price	228,753	274,667	-16.7%	232,352	233,163	-0.3%
Avera	Days on Market	37	15	146.7%	64	47	36.2%
¥	Percent of Original	88.1%	90.7%	-2.9%	89.1%	92.8%	-4.0%
=	Sale Price	186,000	180,000	3.3%	242,295	210,000	15.4%
edian	Days on Market	41	9	355.6%	24	18	33.3%
Σ	Percent of Original	88.0%	88.8%	-0.9%	91.2%	95.0%	-4.0%

A total of 3 contracts for sale were written in Coffey County during the month of September, the same as in 2024. The median list price of these homes was \$186,000, up from \$180,000 the prior year.

Half of the homes that went under contract in September were on the market less than 41 days, compared to 9 days in September 2024.

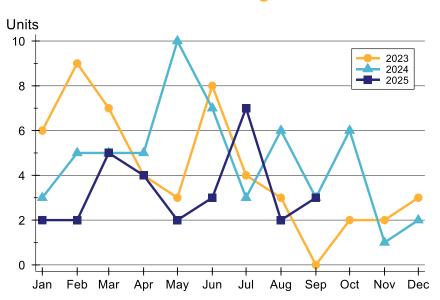
History of Contracts Written





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	6	3	2
February	9	5	2
March	7	5	5
April	4	5	4
May	3	10	2
June	8	7	3
July	4	3	7
August	3	6	2
September	N/A	3	3
October	2	6	
November	2	1	
December	3	2	

Contracts Written by Price Range

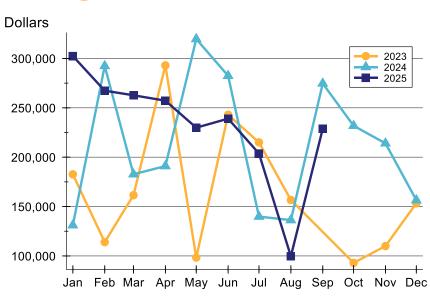
Price Range	Contracts Number	Written Percent	List F Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	33.3%	108,000	108,000	25	25	76.3%	76.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	186,000	186,000	41	41	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	392,259	392,259	44	44	88.0%	88.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



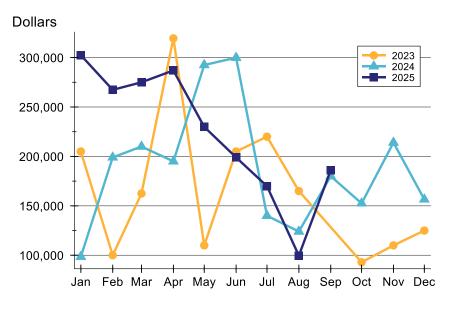


Coffey County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	182,650	131,133	302,450
February	113,989	292,400	267,350
March	161,486	182,700	262,698
April	292,950	191,000	257,225
May	98,333	319,665	229,900
June	242,975	282,414	239,000
July	215,000	139,833	203,743
August	156,667	136,283	99,650
September	N/A	274,667	228,753
October	92,950	231,833	
November	110,000	214,000	
December	153,300	156,500	

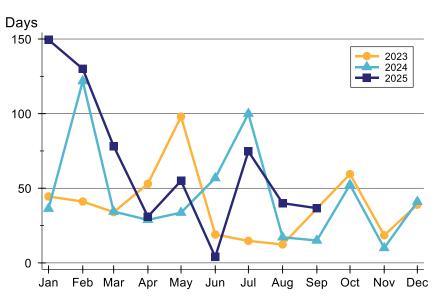


Month	2023	2024	2025
January	205,000	98,500	302,450
February	100,000	199,000	267,350
March	162,500	210,000	275,000
April	319,450	195,000	287,000
May	110,000	292,500	229,900
June	204,950	299,900	199,000
July	220,000	140,000	169,900
August	165,000	124,000	99,650
September	N/A	180,000	186,000
October	92,950	152,500	
November	110,000	214,000	
December	125,000	156,500	



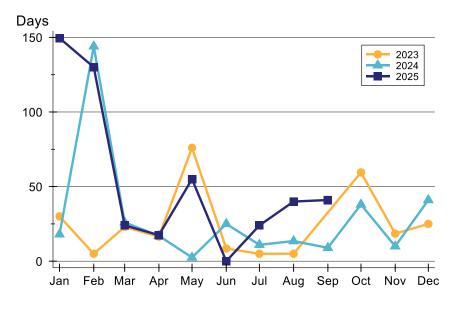
Coffey County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	45	36	150
February	41	122	130
March	34	34	78
April	53	29	31
May	98	34	55
June	19	57	4
July	15	100	75
August	12	17	40
September	N/A	15	37
October	60	52	
November	19	10	
December	39	41	

Median DOM



Month	2023	2024	2025
January	30	18	150
February	5	144	130
March	23	26	24
April	17	17	18
May	76	3	55
June	9	25	N/A
July	5	11	24
August	5	14	40
September	N/A	9	41
October	60	38	
November	19	10	
December	25	41	



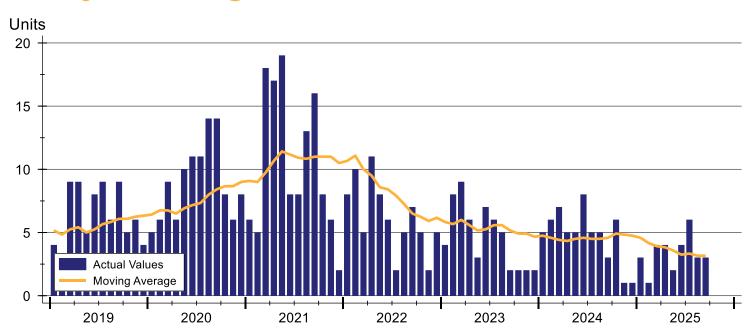
Coffey County Pending Contracts Analysis

	mmary Statistics Pending Contracts	En 2025	ber Change	
Pe	nding Contracts	3	3	0.0%
Volume (1,000s)		633	824	-23.2%
ge	List Price	210,920	274,667	-23.2%
Avera	Days on Market	36	15	140.0%
Ą	Percent of Original	98.0%	100.0%	-2.0%
Ξ	List Price	186,000	180,000	3.3%
Media	Days on Market	41	9	355.6%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 3 listings in Coffey County had contracts pending at the end of September, the same number of contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

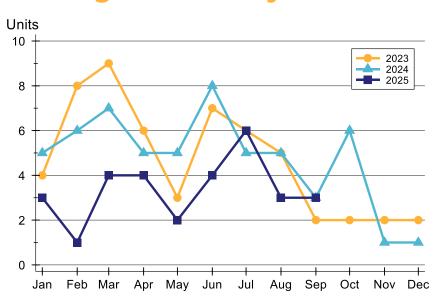
History of Pending Contracts





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	4	5	3
February	8	6	1
March	9	7	4
April	6	5	4
May	3	5	2
June	7	8	4
July	6	5	6
August	5	5	3
September	2	3	3
October	2	6	
November	2	1	
December	2	1	

Pending Contracts by Price Range

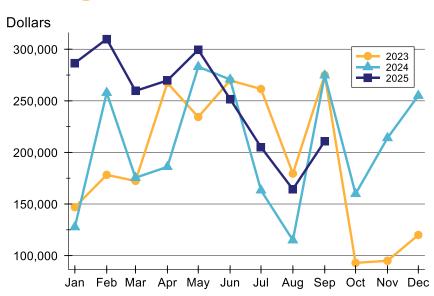
Price Range	Pending (Number	Contracts Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	54,500	54,500	22	22	94.0%	94.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	186,000	186,000	41	41	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	392,259	392,259	44	44	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



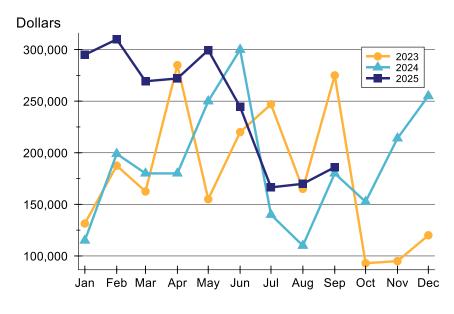


Coffey County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	146,975	127,680	286,633
February	178,238	257,833	309,900
March	172,378	175,500	259,623
April	267,383	186,000	269,750
May	234,333	283,000	299,450
June	269,829	270,738	251,725
July	261,500	163,300	205,133
August	179,500	114,960	164,300
September	275,000	274,667	210,920
October	92,950	159,833	
November	95,000	214,000	
December	120,000	255,000	

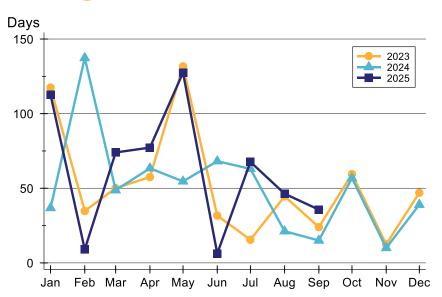


Month	2023	2024	2025
January	131,450	115,000	295,000
February	187,500	199,000	309,900
March	162,500	180,000	269,295
April	284,950	180,000	272,000
May	155,000	250,000	299,450
June	220,000	299,950	244,450
July	247,000	140,000	166,450
August	165,000	110,000	169,900
September	275,000	180,000	186,000
October	92,950	152,500	
November	95,000	214,000	
December	120,000	255,000	



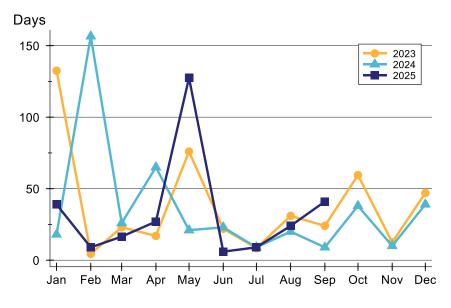
Coffey County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	118	37	113
February	35	137	9
March	50	49	74
April	58	63	77
May	132	55	128
June	32	68	6
July	16	63	68
August	45	21	46
September	24	15	36
October	60	57	
November	13	10	
December	47	39	

Median DOM



Month	2023	2024	2025
January	133	18	39
February	5	157	9
March	23	26	17
April	17	65	27
May	76	21	128
June	22	23	6
July	9	9	9
August	31	20	24
September	24	9	41
October	60	38	
November	13	10	
December	47	39	





Douglas County Housing Report



Market Overview

Douglas County Home Sales Fell in September

Total home sales in Douglas County fell last month to 7 units, compared to 8 units in September 2024. Total sales volume was \$2.4 million, up from a year earlier.

The median sale price in September was \$367,500, up from \$255,000 a year earlier. Homes that sold in September were typically on the market for 3 days and sold for 98.9% of their list prices.

Douglas County Active Listings Up at End of

The total number of active listings in Douglas County at the end of September was 26 units, up from 21 at the same point in 2024. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$351,950.

During September, a total of 6 contracts were written down from 14 in September 2024. At the end of the month, there were 5 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Douglas County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	o me Sales ange from prior year	7 -12.5%	8 -38.5%	13 -13.3%	114 -3.4%	118 -7.1%	127 -8.0%
	tive Listings ange from prior year	26 23.8%	21 10.5%	19 -36.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 5.6%	1.8 20.0%	1.5 -21.1%	N/A	N/A	N/A
	w Listings ange from prior year	11 -47.6%	21 31.3%	16 -27.3%	130 -18.2%	159 5.3%	151 -13.7%
	ntracts Written ange from prior year	6 -57.1%	14 40.0%	10 -23.1%	103 -15.6%	122 -0.8%	123 -14.0%
	nding Contracts ange from prior year	5 -50.0%	10 11.1%	9 12.5%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	2,439 13.2%	2,154 -44.9%	3,911 -21.5%	43,539 11.5%	39,034 -8.8%	42,811 -5.8%
	Sale Price Change from prior year	348,486 29.4%	269,300 -10.5%	300,827 -9.4%	381,925 15.5%	330,800 -1.9%	337,095 2.3%
	List Price of Actives Change from prior year	504,431 56.0%	323,316 -35.8%	503,907 28.6%	N/A	N/A	N/A
Average	Days on Market Change from prior year	12 -55.6%	27 50.0%	18 -25.0%	20 -28.6%	28 21.7%	23 53.3%
٩	Percent of List Change from prior year	101.0% 4.3%	96.8% -2.3%	99.1% 2.8%	99.4% 0.5%	98.9% 0.4%	98.5% -3.0%
	Percent of Original Change from prior year	100.4% 5.4%	95.3% -4.2%	99.5% 5.5%	98.3% 0.1%	98.2% 0.7%	97.5% -2.9%
	Sale Price Change from prior year	367,500 44.1%	255,000 -13.9%	296,000 -10.3%	302,000 1.5%	297,475 -8.5%	325,000 13.6%
	List Price of Actives Change from prior year	351,950	315,000 -35.7%	489,900 58.0%	N/A	N/A	N/A
Median	Days on Market Change from prior year	3 -88.0%	25 212.5%	8 -20.0%	5 -44.4%	9 50.0%	6 0.0%
_	Percent of List Change from prior year	98.9% 3.1%	95.9% -4.1%	100.0% 3.3%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.9% 4.4%	94.7% -4.5%	99.2% 4.0%	100.0% 1.1%	98.9% -1.1%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



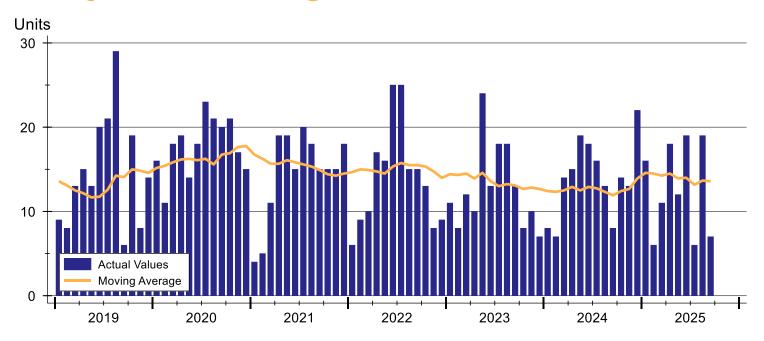
Douglas County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	September 2024	r Change	Ye 2025	ear-to-Dat 2024	e Change
Clo	sed Listings	7	8	-12.5%	114	118	-3.4%
Vo	lume (1,000s)	2,439	2,154	13.2%	43,539	39,034	11.5%
Мс	onths' Supply	1.9	1.8	5.6%	N/A	N/A	N/A
	Sale Price	348,486	269,300	29.4%	381,925	330,800	15.5%
age	Days on Market	12	27	-55.6%	20	28	-28.6%
Averag	Percent of List	101.0%	96.8%	4.3%	99.4%	98.9%	0.5%
	Percent of Original	100.4%	95.3%	5.4%	98.3%	98.2%	0.1%
	Sale Price	367,500	255,000	44.1%	302,000	297,475	1.5%
ian	Days on Market	3	25	-88.0%	5	9	-44.4%
Median	Percent of List	98.9%	95.9%	3.1%	100.0%	100.0%	0.0%
	Percent of Original	98.9%	94.7%	4.4%	100.0%	98.9%	1.1%

A total of 7 homes sold in Douglas County in September, down from 8 units in September 2024. Total sales volume rose to \$2.4 million compared to \$2.2 million in the previous year.

The median sales price in September was \$367,500, up 44.1% compared to the prior year. Median days on market was 3 days, the same as August, and down from 24 in September 2024.

History of Closed Listings

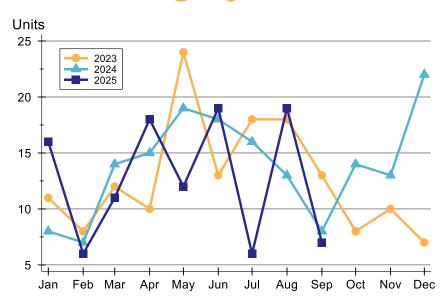






Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	11	8	16
February	8	7	6
March	12	14	11
April	10	15	18
May	24	19	12
June	13	18	19
July	18	16	6
August	18	13	19
September	13	8	7
October	8	14	
November	10	13	
December	7	22	

Closed Listings by Price Range

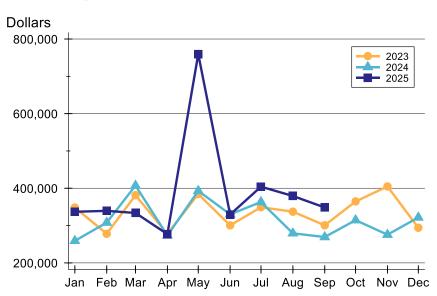
Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	42.9%	0.4	211,000	210,000	5	3	104.2%	105.3%	104.2%	105.3%
\$250,000-\$299,999	0	0.0%	3.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	28.6%	0.9	381,200	381,200	30	30	97.8%	97.8%	95.5%	95.5%
\$400,000-\$499,999	1	14.3%	3.0	445,000	445,000	7	7	98.9%	98.9%	98.9%	98.9%
\$500,000-\$749,999	1	14.3%	3.4	599,000	599,000	1	1	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



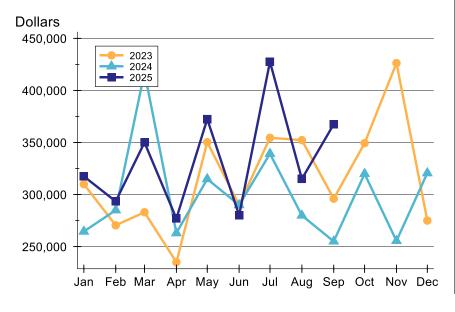


Douglas County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	348,309	258,988	337,025
February	278,000	308,036	339,467
March	381,375	407,118	333,845
April	277,700	273,490	277,028
May	384,543	393,011	759,808
June	300,569	330,131	329,553
July	349,181	363,116	404,250
August	337,211	279,269	379,336
September	300,827	269,300	348,486
October	364,631	314,554	
November	404,865	275,562	
December	294,200	321,725	



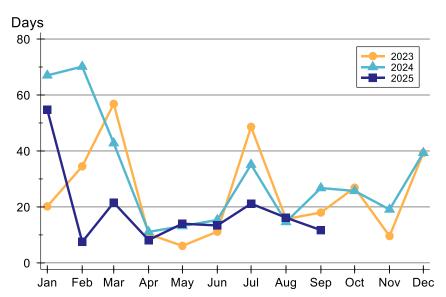
Month	2023	2024	2025
January	310,000	264,500	317,500
February	270,500	285,000	293,450
March	283,000	417,500	350,000
April	235,000	263,000	277,000
May	350,250	314,900	372,500
June	290,000	289,950	280,000
July	354,500	339,250	427,500
August	352,250	279,900	315,000
September	296,000	255,000	367,500
October	349,325	319,950	
November	426,250	255,500	
December	275,000	320,600	





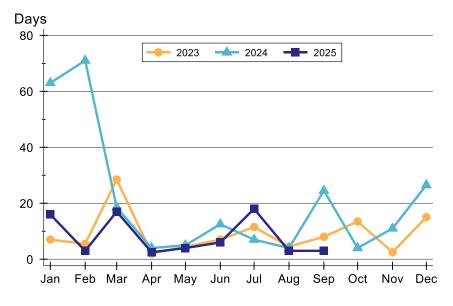
Douglas County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	20	67	55
February	35	70	8
March	57	43	22
April	10	11	8
-			
May _	6	13	14
June	11	15	13
July	49	35	21
August	16	15	16
September	18	27	12
October	27	26	
November	10	19	
December	39	39	

Median DOM



Month	2023	2024	2025
January	7	63	16
February	6	71	3
March	29	19	17
April	2	4	3
May	5	5	4
June	7	13	6
July	12	7	18
August	5	4	3
September	8	25	3
October	14	4	
November	3	11	
December	15	27	



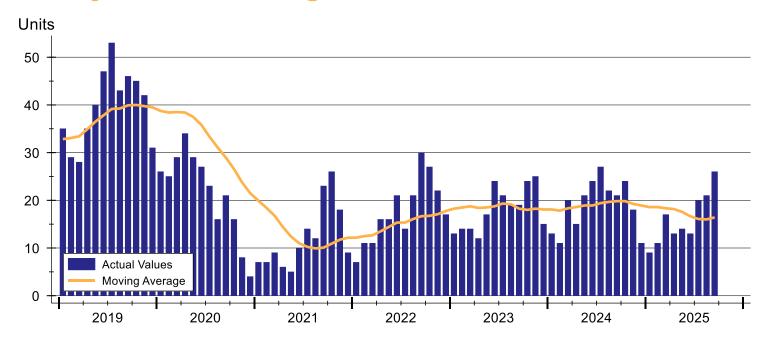
Douglas County Active Listings Analysis

	mmary Statistics Active Listings	End 2025	d of Septem 2024	ber Change
Ac	tive Listings	26	21	23.8%
Vo	lume (1,000s)	13,115	6,790	93.2%
Months' Supply		1.9	1.8	5.6%
ge	List Price	504,431	323,316	56.0%
Avera	Days on Market	59	68	-13.2%
¥	Percent of Original	96.6%	97.2%	-0.6%
_	List Price	351,950	315,000	11.7%
Median	Days on Market	29	43	-32.6%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 26 homes were available for sale in Douglas County at the end of September. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$351,950, up 11.7% from 2024. The typical time on market for active listings was 29 days, down from 43 days a year earlier.

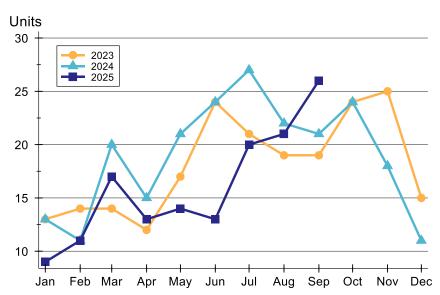
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	13	13	9
February	14	11	11
March	14	20	17
April	12	15	13
May	17	21	14
June	24	24	13
July	21	27	20
August	19	22	21
September	19	21	26
October	24	24	
November	25	18	
December	15	11	

Active Listings by Price Range

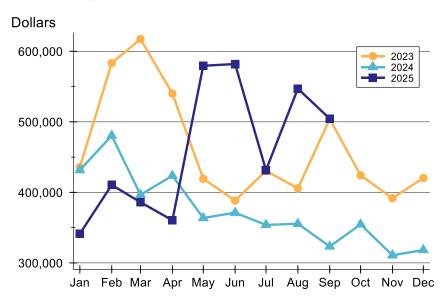
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.8%	N/A	70,000	70,000	1	1	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	7.7%	N/A	179,950	179,950	277	277	87.5%	87.5%
\$200,000-\$249,999	1	3.8%	0.4	249,000	249,000	31	31	100.0%	100.0%
\$250,000-\$299,999	8	30.8%	3.2	279,350	278,450	48	44	96.3%	97.8%
\$300,000-\$399,999	4	15.4%	0.9	370,450	378,900	29	7	97.6%	98.7%
\$400,000-\$499,999	4	15.4%	3.0	442,500	437,500	7	5	100.0%	100.0%
\$500,000-\$749,999	4	15.4%	3.4	624,925	612,400	51	51	96.9%	97.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	7.7%	N/A	2,225,000	2,225,000	105	105	94.6%	94.6%



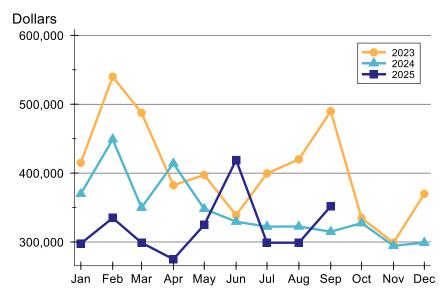


Douglas County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	435,738	431,604	341,270
February	583,329	480,427	410,477
March	617,400	396,468	386,024
April	540,133	423,697	360,431
May	419,378	363,640	579,468
June	388,364	371,185	581,992
July	430,408	353,846	431,473
August	405,745	355,529	547,014
September	503,907	323,316	504,431
October	424,216	354,547	
November	391,598	310,764	
December	420,437	318,314	

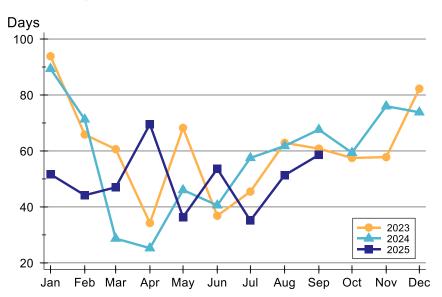


Month	2023	2024	2025
January	415,000	369,900	297,777
February	539,950	449,000	334,900
March	487,450	349,900	299,000
April	382,450	414,000	275,000
May	397,300	348,000	324,900
June	339,000	329,500	419,000
July	399,500	322,300	299,000
August	420,000	322,500	299,000
September	489,900	315,000	351,950
October	334,700	327,450	
November	299,000	294,500	
December	369,900	299,000	



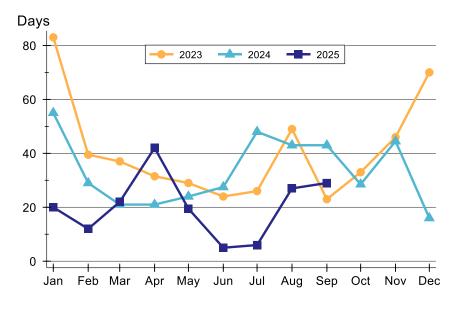
Douglas County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	94	89	52
February	66	71	44
March	61	29	47
April	34	25	70
May	68	46	36
June	37	41	54
July	45	58	35
August	63	62	51
September	61	68	59
October	58	59	
November	58	76	
December	82	74	

Median DOM



Month	2023	2024	2025
January	83	55	20
February	40	29	12
March	37	21	22
April	32	21	42
May	29	24	20
June	24	28	5
July	26	48	6
August	49	43	27
September	23	43	29
October	33	29	
November	46	45	
December	70	16	



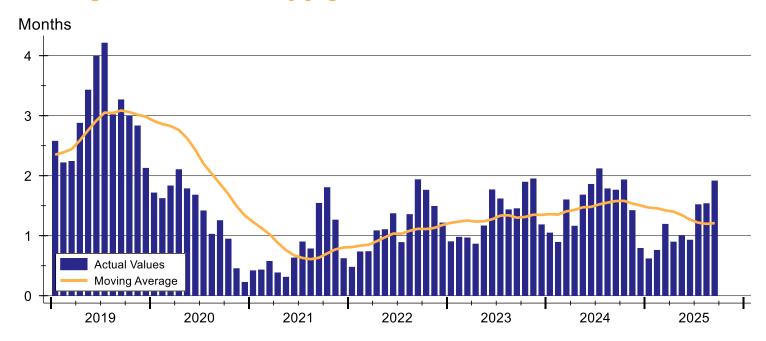
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.9	1.0	0.6
February	1.0	0.9	8.0
March	1.0	1.6	1.2
April	0.9	1.2	0.9
May	1.2	1.7	1.0
June	1.8	1.9	0.9
July	1.6	2.1	1.5
August	1.4	1.8	1.5
September	1.5	1.8	1.9
October	1.9	1.9	
November	1.9	1.4	
December	1.2	0.8	

History of Month's Supply





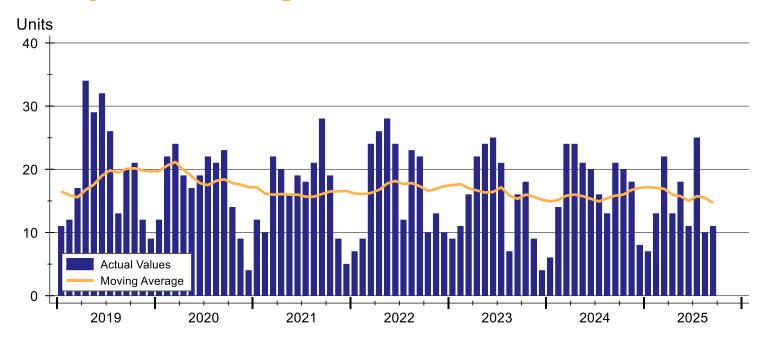
Douglas County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
ţ	New Listings	11	21	-47.6%
Month	Volume (1,000s)	4,035	5,697	-29.2%
Current	Average List Price	366,800	271,284	35.2%
Cu	Median List Price	378,900	259,900	45.8%
ē	New Listings	130	159	-18.2%
o-Da	Volume (1,000s)	54,075	54,570	-0.9%
Year-to-Date	Average List Price	415,959	343,211	21.2%
λ	Median List Price	314,425	315,000	-0.2%

A total of 11 new listings were added in Douglas County during September, down 47.6% from the same month in 2024. Year-to-date Douglas County has seen 130 new listings.

The median list price of these homes was \$378,900 up from \$259,900 in 2024.

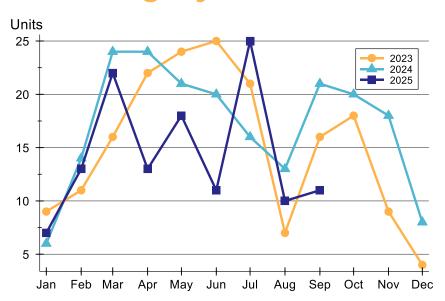
History of New Listings





Douglas County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	9	6	7
February	11	14	13
March	16	24	22
April	22	24	13
May	24	21	18
June	25	20	11
July	21	16	25
August	7	13	10
September	16	21	11
October	18	20	
November	9	18	
December	4	8	

New Listings by Price Range

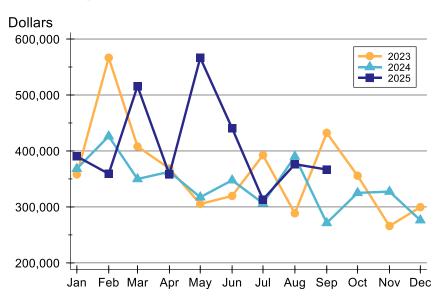
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	9.1%	70,000	70,000	4	4	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	9.1%	185,000	185,000	3	3	109.7%	109.7%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	9.1%	299,000	299,000	12	12	100.0%	100.0%
\$300,000-\$399,999	4	36.4%	377,950	378,900	12	14	99.0%	99.4%
\$400,000-\$499,999	3	27.3%	456,667	465,000	18	15	100.7%	100.0%
\$500,000-\$749,999	1	9.1%	599,000	599,000	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



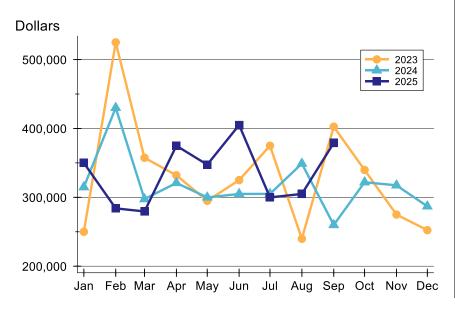


Douglas County New Listings Analysis

Average Price



Month	2023	2024	2025
January	358,089	368,250	390,354
February	566,618	426,271	359,169
March	407,981	349,873	515,761
April	368,714	362,858	357,958
May	305,255	317,326	566,561
June	319,638	347,625	440,536
July	392,532	306,500	313,206
August	288,557	390,025	376,380
September	432,319	271,284	366,800
October	355,683	325,080	
November	265,911	327,386	
December	299,663	276,325	



Month	2023	2024	2025
January	250,000	314,900	350,000
February	525,000	430,000	284,000
March	357,450	297,500	279,500
April	332,000	320,900	374,900
May	294,950	299,900	347,450
June	325,000	304,950	405,000
July	374,900	305,000	299,900
August	239,900	349,000	304,950
September	402,500	259,900	378,900
October	339,750	321,950	
November	275,000	317,450	
December	252,400	286,950	



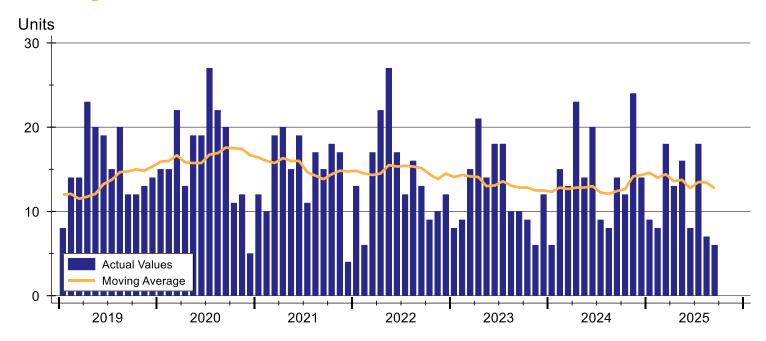
Douglas County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	September 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	6	14	-57.1%	103	122	-15.6%
Vo	ume (1,000s)	2,503	4,236	-40.9%	40,546	40,995	-1.1%
ge	Sale Price	417,167	302,562	37.9%	393,655	336,028	17.1%
Avera	Days on Market	15	16	-6.3%	17	24	-29.2%
¥	Percent of Original	100.2%	96.4%	3.9%	98.6%	98.4%	0.2%
=	Sale Price	412,000	299,900	37.4%	309,900	310,000	0.0%
edian	Days on Market	10	3	233.3%	5	6	-16.7%
Σ	Percent of Original	98.5%	96.0%	2.6%	100.0%	99.7%	0.3%

A total of 6 contracts for sale were written in Douglas County during the month of September, down from 14 in 2024. The median list price of these homes was \$412,000, up from \$299,900 the prior year.

Half of the homes that went under contract in September were on the market less than 10 days, compared to 3 days in September 2024.

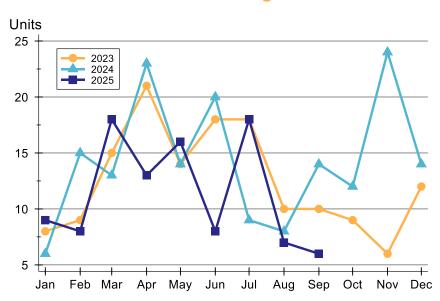
History of Contracts Written





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	8	6	9
February	9	15	8
March	15	13	18
April	21	23	13
May	14	14	16
June	18	20	8
July	18	9	18
August	10	8	7
September	10	14	6
October	9	12	
November	6	24	
December	12	14	

Contracts Written by Price Range

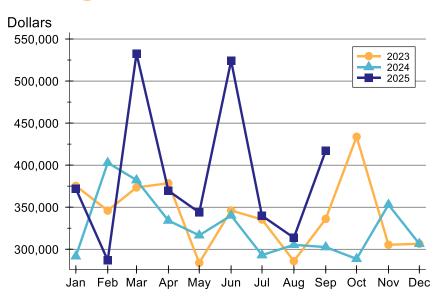
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	185,000	185,000	3	3	109.7%	109.7%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	33.3%	344,500	344,500	20	20	97.1%	97.1%
\$400,000-\$499,999	1	16.7%	465,000	465,000	5	5	102.2%	102.2%
\$500,000-\$749,999	2	33.3%	582,000	582,000	20	20	97.5%	97.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



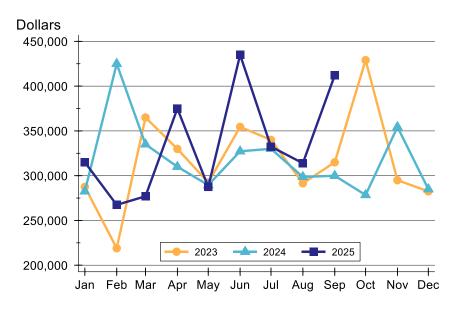


Douglas County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	375,375	291,533	372,044
February	345,967	402,837	286,847
March	373,447	382,246	532,694
April	378,505	334,122	369,573
May	283,786	316,529	343,769
June	346,106	340,155	524,213
July	335,397	293,022	339,861
August	285,900	305,263	313,693
September	336,080	302,562	417,167
October	433,761	288,521	
November	305,346	352,948	
December	306,475	306,511	

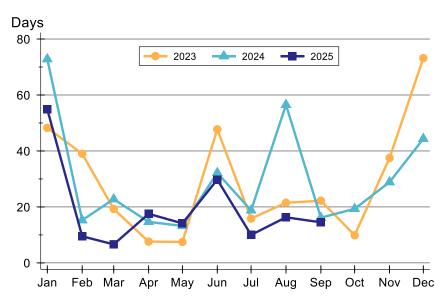


Month	2023	2024	2025
January	287,500	282,450	315,000
February	219,000	425,000	267,389
March	365,000	335,000	277,000
April	329,900	310,000	375,000
May	292,450	289,500	287,450
June	354,500	327,250	434,950
July	339,950	330,000	332,450
August	291,500	298,650	313,950
September	314,950	299,900	412,000
October	429,000	278,450	
November	294,950	354,375	
December	282,450	285,000	



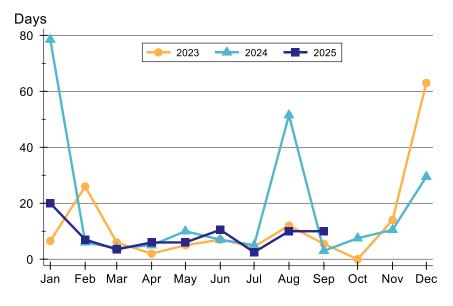
Douglas County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	48	73	55
February	39	15	10
March	19	23	7
April	8	15	18
May	8	13	14
June	48	32	30
July	16	19	10
August	22	57	16
September	22	16	15
October	10	19	
November	38	29	
December	73	44	

Median DOM



Month	2023	2024	2025
January	7	79	20
February	26	6	7
March	6	4	4
April	2	5	6
May	5	10	6
June	7	7	11
July	5	5	3
August	12	52	10
September	6	3	10
October	N/A	8	
November	14	11	
December	63	30	



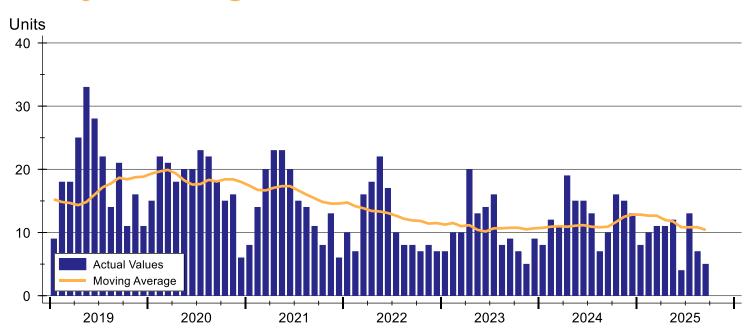
Douglas County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Chan			
Pe	nding Contracts	5	10	-50.0%	
Vo	lume (1,000s)	1,882	3,118	-39.6%	
ge	List Price	376,380	311,760	20.7%	
Avera	Days on Market	21	32	-34.4%	
Ą	Percent of Original	97.4%	98.6%	-1.2%	
2	List Price	348,000	307,450	13.2%	
Media	Days on Market	17	16	6.3%	
Σ	Percent of Original	97.1%	100.0%	-2.9%	

A total of 5 listings in Douglas County had contracts pending at the end of September, down from 10 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

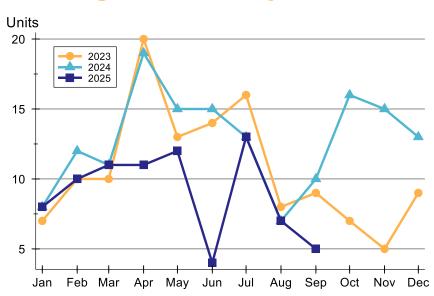
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	7	8	8
February	10	12	10
March	10	11	11
April	20	19	11
May	13	15	12
June	14	15	4
July	16	13	13
August	8	7	7
September	9	10	5
October	7	16	
November	5	15	
December	9	13	

Pending Contracts by Price Range

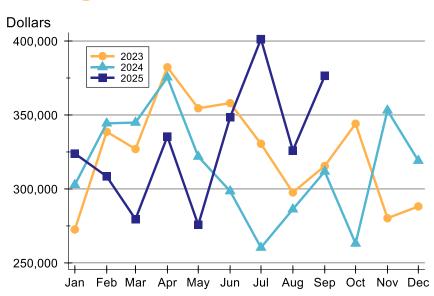
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	20.0%	279,900	279,900	10	10	100.0%	100.0%
\$300,000-\$399,999	3	60.0%	345,667	348,000	19	17	97.4%	97.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	565,000	565,000	39	39	95.0%	95.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



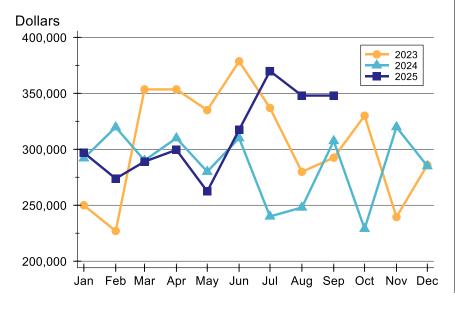


Douglas County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	272,557	302,775	323,938
February	338,670	344,338	308,438
March	326,980	344,882	279,562
April	382,265	375,463	335,455
May	354,538	321,893	275,708
June	358,050	298,527	348,450
July	330,508	260,338	401,354
August	297,616	286,243	325,986
September	315,522	311,760	376,380
October	344,100	263,097	
November	280,215	353,103	
December	288,172	319,104	

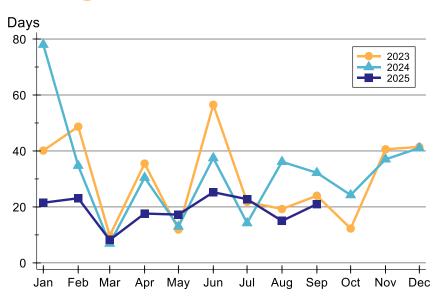


Month	2023	2024	2025
January	250,000	292,000	296,950
February	227,000	319,750	273,839
March	353,500	290,000	289,000
April	353,500	310,000	299,500
May	335,000	280,000	262,400
June	378,600	310,000	317,450
July	336,950	240,000	369,900
August	279,875	248,000	348,000
September	292,500	307,450	348,000
October	330,000	229,000	
November	239,500	319,900	
December	285,900	285,000	



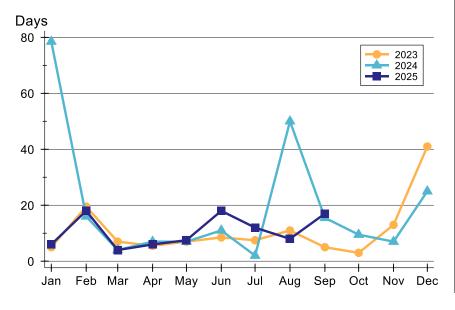
Douglas County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	40	78	22
February	49	35	23
March	10	7	8
April	36	30	18
May	12	13	17
June	57	37	25
July	22	14	23
August	19	36	15
September	24	32	21
October	12	24	
November	41	37	
December	41	41	

Median DOM



Month	2023	2024	2025
January	5	79	6
February	20	16	18
March	7	4	4
April	6	7	6
May	7	7	8
June	9	11	18
July	8	2	12
August	11	50	8
September	5	16	17
October	3	10	
November	13	7	
December	41	25	





Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Rose in September

Total home sales in the Emporia area rose by 15.2% last month to 38 units, compared to 33 units in September 2024. Total sales volume was \$7.2 million, up 22.4% from a year earlier.

The median sale price in September was \$170,500, down from \$174,500 a year earlier. Homes that sold in September were typically on the market for 24 days and sold for 96.7% of their list prices.

Emporia Area Active Listings Up at End of September

The total number of active listings in the Emporia area at the end of September was 99 units, up from 61 at the same point in 2024. This represents a 3.1 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$184,900.

During September, a total of 33 contracts were written down from 39 in September 2024. At the end of the month, there were 38 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Emporia Area Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	ome Sales ange from prior year	38 15.2%	33 10.0%	30 -40.0%	286 -0.7%	288 -9.4%	318 -17.0%
	tive Listings ange from prior year	99 62.3%	61 29.8%	47 11.9%	N/A	N/A	N/A
	onths' Supply ange from prior year	3.1 63.2%	1.9 46.2%	1.3 44.4%	N/A	N/A	N/A
	ew Listings ange from prior year	39 -15.2%	46 0.0%	46 24.3%	425 9.8%	387 -1.8%	394 -9.6%
	ntracts Written ange from prior year	33 -15.4%	39 8.3%	36 -5.3%	307 -2.2%	314 -8.2%	342 -13.2%
	nding Contracts ange from prior year	38 -17.4%	46 2.2%	45 -18.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	7,166 22.4%	5,854 -7.3%	6,318 -25.5%	58,433 4.4%	55,952 -9.9%	62,067 -6.1%
	Sale Price Change from prior year	188,571 6.3%	177,390 -15.8%	210,587 24.2%	204,311 5.2%	194,279 -0.5%	195,181 13.1%
4	List Price of Actives Change from prior year	225,279 6.3%	211,868 -8.6%	231,733 14.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	48 54.8%	31 72.2%	18 20.0%	42 50.0%	28 21.7%	23 4.5%
٩	Percent of List Change from prior year	94.0% -3.1%	97.0% -2.0%	99.0% 1.7%	96.1% -0.5%	96.6% -0.7%	97.3% 0.5%
	Percent of Original Change from prior year	89.7% -3.7%	93.1% -3.9%	96.9% 2.3%	93.0% -2.3%	95.2% -0.3%	95.5% 0.1%
	Sale Price Change from prior year	170,500 -2.3%	174,500 -4.1%	182,000 17.4%	180,250 3.3%	174,500 6.1%	164,500
	List Price of Actives Change from prior year	184,900	187,000	185,000 3.1%	N/A	N/A	N/A
Median	Days on Market Change from prior year	24 60.0%	15 150.0%	6 -14.3%	12 71.4%	7 16.7%	6 -14.3%
2	Percent of List Change from prior year	96.7% -0.6%	97.3% -2.7%	100.0% 0.4%	97.6% -1.2%	98.8% 0.1%	98.7% -0.4%
	Percent of Original Change from prior year	92.6% -3.2%	95.7% -3.7%	99.4% 1.8%	95.6% -2.3%	97.9% 0.1%	97.8% -0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



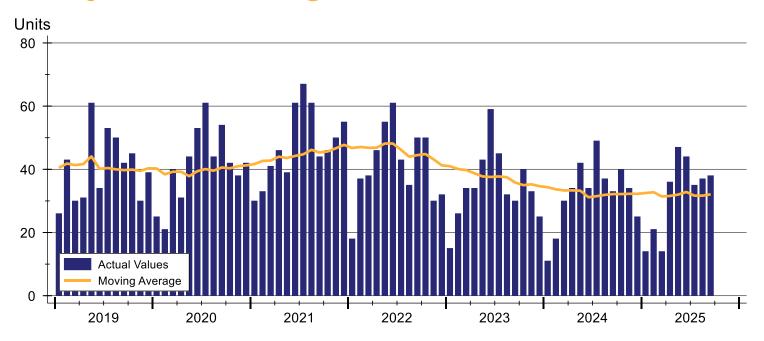
Emporia Area Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Clc	sed Listings	38	33	15.2%	286	288	-0.7%
Vo	lume (1,000s)	7,166	5,854	22.4%	58,433	55,952	4.4%
Мс	onths' Supply	3.1	1.9	63.2%	N/A	N/A	N/A
	Sale Price	188,571	177,390	6.3%	204,311	194,279	5.2%
age	Days on Market	48	31	54.8%	42	28	50.0%
Averag	Percent of List	94.0%	97.0%	-3.1%	96.1%	96.6%	-0.5%
	Percent of Original	89.7%	93.1%	-3.7%	93.0%	95.2%	-2.3%
	Sale Price	170,500	174,500	-2.3%	180,250	174,500	3.3%
lan	Days on Market	24	15	60.0%	12	7	71.4%
Median	Percent of List	96.7%	97.3%	-0.6%	97.6%	98.8%	-1.2%
	Percent of Original	92.6%	95.7%	-3.2%	95.6%	97.9%	-2.3%

A total of 38 homes sold in the Emporia area in September, up from 33 units in September 2024. Total sales volume rose to \$7.2 million compared to \$5.9 million in the previous year.

The median sales price in September was \$170,500, down 2.3% compared to the prior year. Median days on market was 24 days, up from 15 days in August, and up from 15 in September 2024.

History of Closed Listings

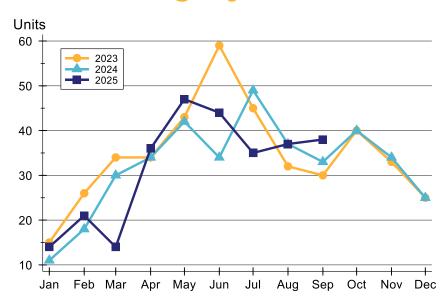






Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	15	11	14
February	26	18	21
March	34	30	14
April	34	34	36
Мау	43	42	47
June	59	34	44
July	45	49	35
August	32	37	37
September	30	33	38
October	40	40	
November	33	34	
December	25	25	

Closed Listings by Price Range

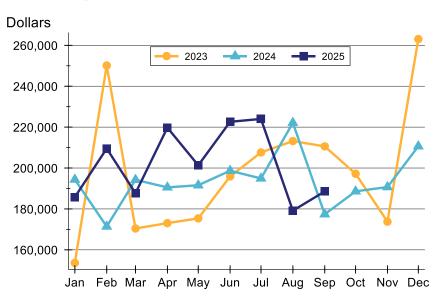
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	1	2.6%	4.8	21,000	21,000	2	2	52.5%	52.5%	52.5%	52.5%
\$25,000-\$49,999	2	5.3%	0.7	31,000	31,000	15	15	89.6%	89.6%	89.6%	89.6%
\$50,000-\$99,999	6	15.8%	2.7	79,167	83,500	73	21	90.5%	91.7%	82.3%	76.0%
\$100,000-\$124,999	3	7.9%	3.3	113,300	116,000	14	10	94.5%	92.9%	93.3%	90.5%
\$125,000-\$149,999	4	10.5%	4.0	137,225	139,000	118	131	94.6%	95.1%	82.8%	85.1%
\$150,000-\$174,999	3	7.9%	2.9	158,667	160,000	45	3	93.8%	92.2%	91.2%	92.2%
\$175,000-\$199,999	2	5.3%	2.3	177,500	177,500	27	27	96.3%	96.3%	92.1%	92.1%
\$200,000-\$249,999	7	18.4%	3.6	233,343	237,900	43	37	97.7%	98.2%	94.7%	93.9%
\$250,000-\$299,999	6	15.8%	2.0	264,333	266,750	31	13	99.0%	100.0%	97.7%	98.3%
\$300,000-\$399,999	2	5.3%	3.3	328,250	328,250	47	47	98.2%	98.2%	96.6%	96.6%
\$400,000-\$499,999	1	2.6%	6.4	427,000	427,000	41	41	95.1%	95.1%	85.6%	85.6%
\$500,000-\$749,999	1	2.6%	6.9	585,000	585,000	34	34	93.6%	93.6%	86.3%	86.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



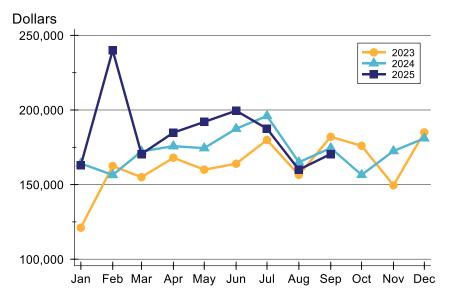


Emporia Area Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	153,608	194,373	185,765
February	250,131	171,404	209,538
March	170,425	194,223	187,707
April	173,044	190,532	219,758
May	175,369	191,586	201,343
June	195,905	198,674	222,616
July	207,624	194,912	224,011
August	213,187	222,109	179,149
September	210,587	177,390	188,571
October	197,204	188,603	
November	173,785	190,697	
December	263,088	210,632	



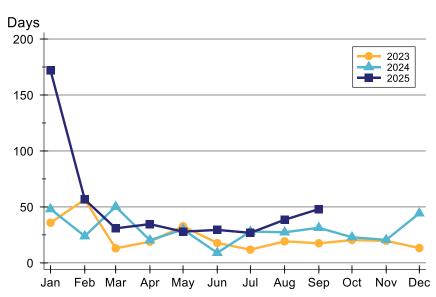
Month	2023	2024	2025
January	121,125	164,200	162,979
February	162,500	156,450	240,000
March	155,000	172,250	170,500
April	168,000	175,750	184,825
May	160,000	174,450	192,000
June	164,000	187,450	199,500
July	179,900	196,000	187,500
August	156,500	165,000	160,000
September	182,000	174,500	170,500
October	176,000	156,500	
November	149,500	172,500	
December	185,000	181,000	





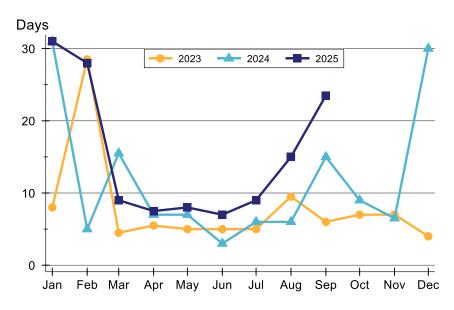
Emporia Area Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	36	48	172
February	57	24	57
March	13	50	31
April	19	20	35
May	33	30	28
June	18	9	29
July	12	28	27
August	19	27	39
September	18	31	48
October	20	23	
November	20	21	
December	13	44	

Median DOM



Month	2023	2024	2025
January	8	31	31
February	29	5	28
March	5	16	9
April	6	7	8
May	5	7	8
June	5	3	7
July	5	6	9
August	10	6	15
September	6	15	24
October	7	9	
November	7	7	
December	4	30	



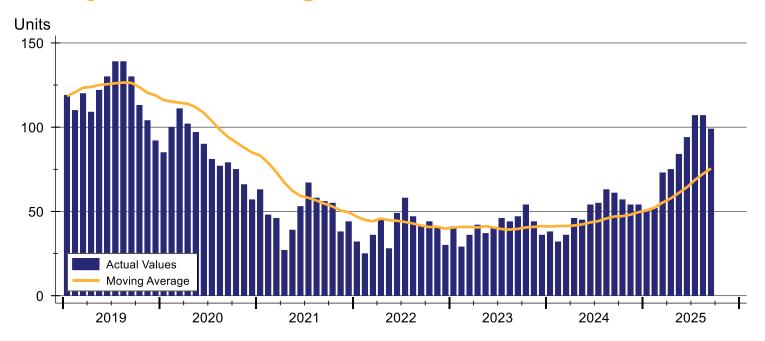
Emporia Area Active Listings Analysis

	mmary Statistics Active Listings	Enc 2025	d of Septem 2024	ber Change
Act	tive Listings	99	61	62.3%
Vol	lume (1,000s)	22,303	12,924	72.6%
Months' Supply		3.1	1.9	63.2%
ge	List Price	225,279	211,868	6.3%
Avera	Days on Market	57	51	11.8%
٩	Percent of Original	95.2%	96.1%	-0.9%
<u>_</u>	List Price	184,900	187,000	-1.1%
Median	Days on Market	32	43	-25.6%
Σ	Percent of Original	97.8%	100.0%	-2.2%

A total of 99 homes were available for sale in the Emporia area at the end of September. This represents a 3.1 months' supply of active listings.

The median list price of homes on the market at the end of September was \$184,900, down 1.1% from 2024. The typical time on market for active listings was 32 days, down from 43 days a year earlier.

History of Active Listings

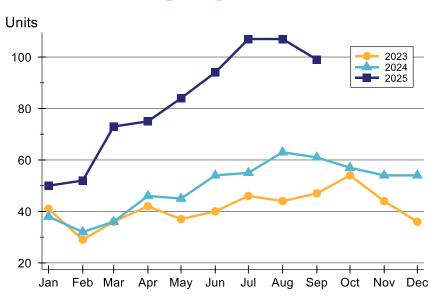






Emporia Area Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	41	38	50
February	29	32	52
March	36	36	73
April	42	46	75
May	37	45	84
June	40	54	94
July	46	55	107
August	44	63	107
September	47	61	99
October	54	57	
November	44	54	
December	36	54	

Active Listings by Price Range

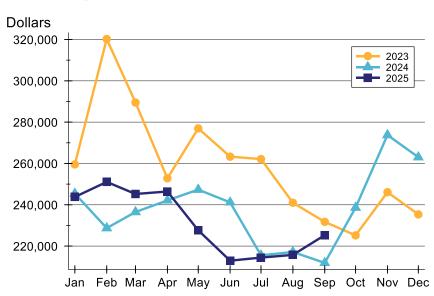
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	2	2.0%	4.8	17,950	17,950	19	19	90.9%	90.9%
\$25,000-\$49,999	1	1.0%	0.7	40,000	40,000	4	4	100.0%	100.0%
\$50,000-\$99,999	11	11.1%	2.7	80,745	84,900	44	22	93.5%	95.1%
\$100,000-\$124,999	8	8.1%	3.3	110,725	111,200	86	83	89.9%	88.8%
\$125,000-\$149,999	13	13.1%	4.0	142,131	142,900	36	6	96.5%	100.0%
\$150,000-\$174,999	11	11.1%	2.9	161,054	159,900	95	69	94.7%	94.6%
\$175,000-\$199,999	8	8.1%	2.3	188,131	186,950	70	33	92.0%	99.5%
\$200,000-\$249,999	16	16.2%	3.6	231,238	232,400	50	19	97.5%	100.0%
\$250,000-\$299,999	8	8.1%	2.0	268,925	264,750	51	51	95.6%	95.9%
\$300,000-\$399,999	9	9.1%	3.3	364,511	359,900	77	108	94.9%	97.5%
\$400,000-\$499,999	8	8.1%	6.4	452,837	449,900	16	9	99.1%	100.0%
\$500,000-\$749,999	4	4.0%	6.9	643,475	647,450	81	35	97.3%	97.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



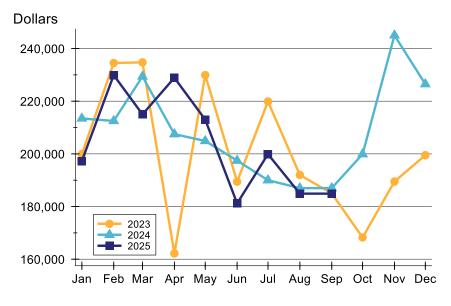


Emporia Area Active Listings Analysis

Average Price



Month	2023	2024	2025
January	259,538	245,424	243,778
February	320,231	228,702	251,065
March	289,508	236,489	245,222
April	252,814	242,116	246,426
May	276,970	247,332	227,643
June	263,288	241,171	212,933
July	262,126	215,529	214,432
August	240,991	217,145	215,740
September	231,733	211,868	225,279
October	225,176	238,630	
November	246,093	273,748	
December	235,333	263,035	

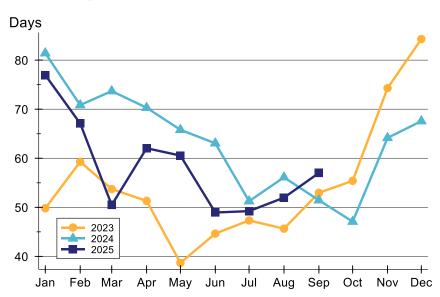


Month	2023	2024	2025
January	199,900	213,450	197,250
February	234,500	212,500	229,900
March	234,750	229,400	215,000
April	162,200	207,500	228,900
May	229,900	204,900	213,000
June	189,450	197,450	181,200
July	219,900	189,999	199,900
August	192,000	187,000	184,900
September	185,000	187,000	184,900
October	168,250	199,900	
November	189,500	245,000	
December	199,500	226,500	



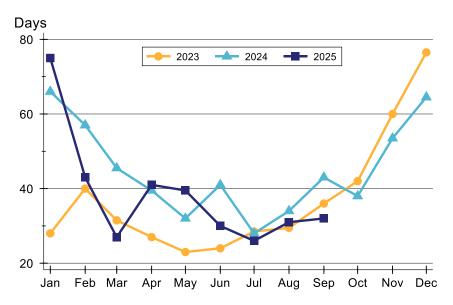
Emporia Area Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	50	81	77
February	59	71	67
March	54	74	50
April	51	70	62
May	39	66	61
June	45	63	49
July	47	51	49
August	46	56	52
September	53	51	57
October	55	47	
November	74	64	
December	84	68	

Median DOM

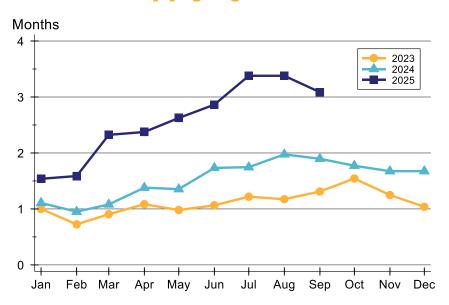


Month	2023	2024	2025
January	28	66	75
February	40	57	43
March	32	46	27
April	27	40	41
May	23	32	40
June	24	41	30
July	29	28	26
August	30	34	31
September	36	43	32
October	42	38	
November	60	54	
December	77	65	



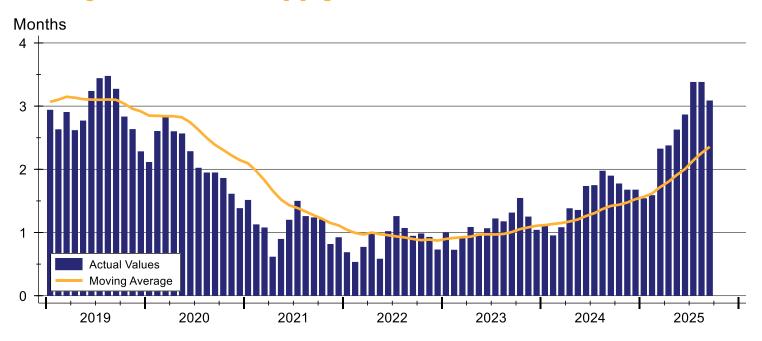
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.0	1.1	1.5
February	0.7	1.0	1.6
March	0.9	1.1	2.3
April	1.1	1.4	2.4
May	1.0	1.4	2.6
June	1.1	1.7	2.9
July	1.2	1.7	3.4
August	1.2	2.0	3.4
September	1.3	1.9	3.1
October	1.5	1.8	
November	1.2	1.7	
December	1.0	1.7	

History of Month's Supply





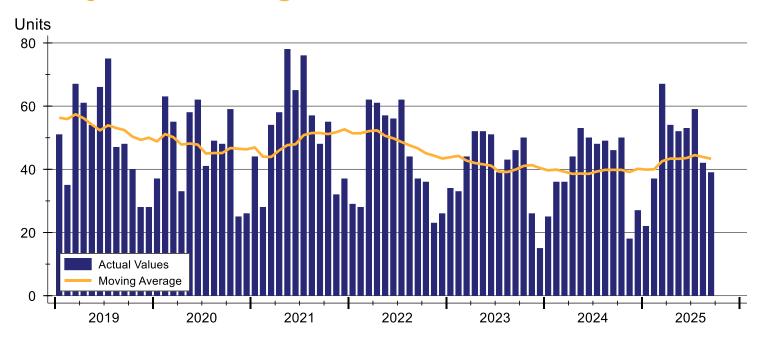
Emporia Area New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
£	New Listings	39	46	-15.2%
Month	Volume (1,000s)	9,086	8,536	6.4%
Current	Average List Price	232,974	185,554	25.6%
C	Median List Price	209,900	172,000	22.0%
क	New Listings	425	387	9.8%
o-Da	Volume (1,000s)	89,965	79,221	13.6%
Year-to-Date	Average List Price	211,682	204,705	3.4%
×	Median List Price	188,000	179,900	4.5%

A total of 39 new listings were added in the Emporia area during September, down 15.2% from the same month in 2024. Year-to-date the Emporia area has seen 425 new listings.

The median list price of these homes was \$209,900 up from \$172,000 in 2024.

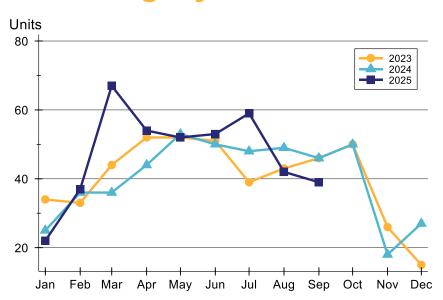
History of New Listings





Emporia Area New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	34	25	22
February	33	36	37
March	44	36	67
April	52	44	54
May	52	53	52
June	51	50	53
July	39	48	59
August	43	49	42
September	46	46	39
October	50	50	
November	26	18	
December	15	27	

New Listings by Price Range

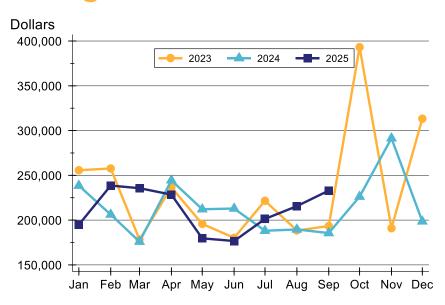
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	2.6%	18,000	18,000	15	15	100.0%	100.0%
\$25,000-\$49,999	3	7.7%	44,967	45,000	16	16	94.4%	100.0%
\$50,000-\$99,999	2	5.1%	72,450	72,450	13	13	96.0%	96.0%
\$100,000-\$124,999	3	7.7%	109,967	109,900	3	3	100.0%	100.0%
\$125,000-\$149,999	5	12.8%	140,780	142,500	28	31	99.7%	100.0%
\$150,000-\$174,999	2	5.1%	169,950	169,950	17	17	100.0%	100.0%
\$175,000-\$199,999	2	5.1%	179,950	179,950	6	6	95.0%	95.0%
\$200,000-\$249,999	8	20.5%	229,513	229,900	19	19	98.6%	100.0%
\$250,000-\$299,999	1	2.6%	265,000	265,000	4	4	100.0%	100.0%
\$300,000-\$399,999	6	15.4%	366,800	372,200	12	9	97.5%	98.2%
\$400,000-\$499,999	6	15.4%	458,783	454,450	9	7	99.7%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



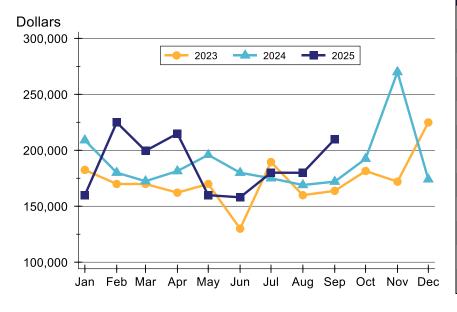


Emporia Area New Listings Analysis

Average Price



Month	2023	2024	2025
January	255,681	238,544	194,877
February	257,694	206,228	238,561
March	178,327	175,949	235,678
April	236,440	244,442	228,481
May	195,738	212,133	179,634
June	180,267	212,926	176,666
July	221,597	188,119	201,321
August	188,419	189,567	215,581
September	193,379	185,554	232,974
October	393,143	226,222	
November	190,950	291,433	
December	313,233	198,524	



Month	2023	2024	2025
January	182,450	209,000	159,900
February	169,900	180,000	224,900
March	169,900	172,400	199,500
April	162,150	181,400	214,900
May	169,900	195,900	159,900
June	130,000	179,950	158,000
July	189,500	175,000	180,000
August	159,900	169,000	179,900
September	163,750	172,000	209,900
October	181,500	192,450	
November	171,950	269,950	
December	224,900	174,000	



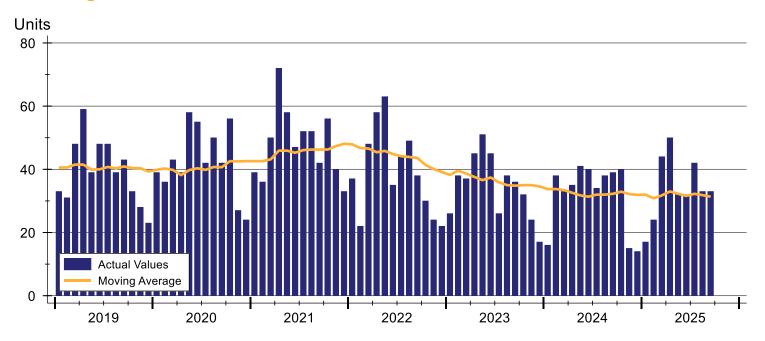
Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		2025	Septembe 2024	r Change	Ye 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	33	39	-15.4%	307	314	-2.2%
Vo	lume (1,000s)	6,515	7,281	-10.5%	65,457	66,072	-0.9%
ge	Sale Price	197,426	186,700	5.7%	213,215	210,421	1.3%
Avera	Days on Market	40	22	81.8%	36	27	33.3%
¥	Percent of Original	94.3%	92.4%	2.1%	93.4%	95.0%	-1.7%
=	Sale Price	175,900	169,000	4.1%	187,500	179,950	4.2%
Median	Days on Market	26	9	188.9%	13	7	85.7%
Σ	Percent of Original	98.6%	91.7%	7.5%	96.0%	97.9%	-1.9%

A total of 33 contracts for sale were written in the Emporia area during the month of September, down from 39 in 2024. The median list price of these homes was \$175,900, up from \$169,000 the prior year.

Half of the homes that went under contract in September were on the market less than 26 days, compared to 9 days in September 2024.

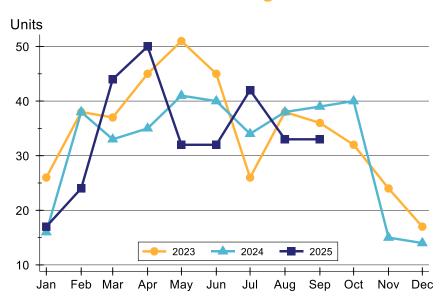
History of Contracts Written





Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	26	16	17
February	38	38	24
March	37	33	44
April	45	35	50
May	51	41	32
June	45	40	32
July	26	34	42
August	38	38	33
September	36	39	33
October	32	40	
November	24	15	
December	17	14	

Contracts Written by Price Range

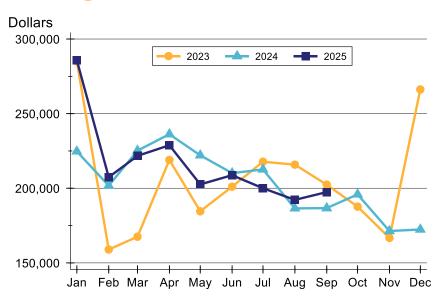
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.0%	45,000	45,000	4	4	100.0%	100.0%
\$50,000-\$99,999	4	12.1%	78,725	82,450	74	75	79.3%	74.4%
\$100,000-\$124,999	5	15.2%	113,540	114,900	21	22	95.3%	100.0%
\$125,000-\$149,999	3	9.1%	136,567	139,900	58	29	95.5%	96.2%
\$150,000-\$174,999	3	9.1%	162,833	158,000	52	60	96.3%	98.6%
\$175,000-\$199,999	6	18.2%	184,367	183,000	28	28	95.1%	95.8%
\$200,000-\$249,999	3	9.1%	230,833	242,900	87	80	96.7%	100.0%
\$250,000-\$299,999	2	6.1%	265,450	265,450	33	33	99.6%	99.6%
\$300,000-\$399,999	5	15.2%	374,132	369,900	20	3	96.6%	98.6%
\$400,000-\$499,999	1	3.0%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



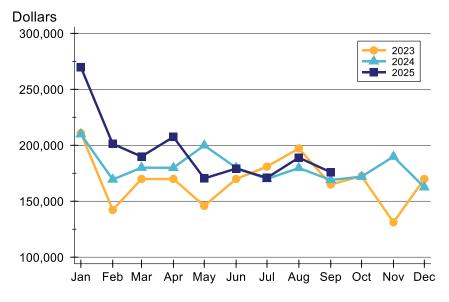


Emporia Area Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	285,077	224,700	285,788
February	158,949	201,782	207,425
March	167,535	225,224	221,717
April	219,007	236,216	228,832
May	184,567	222,084	202,606
June	201,069	210,151	208,751
July	217,796	212,612	200,034
August	215,824	186,521	192,224
September	202,414	186,700	197,426
October	187,672	195,883	
November	166,738	171,353	
December	266,229	172,386	

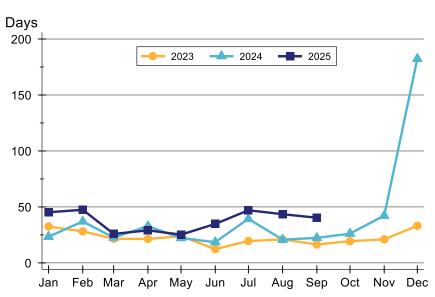


Month	2023	2024	2025
January	210,950	209,900	269,900
February	142,250	169,450	201,250
March	169,900	180,000	189,950
April	169,900	179,900	207,450
May	145,900	199,900	170,400
June	169,900	179,950	179,200
July	180,950	169,900	170,950
August	197,200	179,750	189,000
September	164,950	169,000	175,900
October	172,450	172,000	
November	131,200	189,900	
December	169,900	162,500	



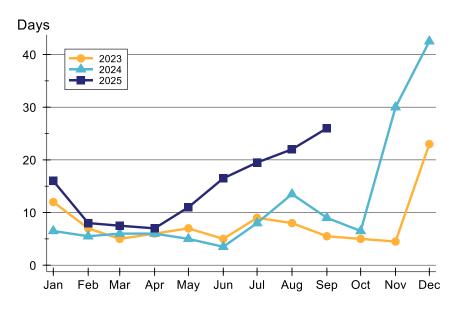
Emporia Area Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	33	23	45
February	28	37	47
March	22	23	26
April	21	33	29
May	24	22	25
June	12	19	35
July	20	39	47
August	21	21	44
September	16	22	40
October	19	26	
November	21	42	
December	33	182	

Median DOM



Month	2023	2024	2025
January	12	7	16
February	7	6	8
March	5	6	8
April	6	6	7
May	7	5	11
June	5	4	17
July	9	8	20
August	8	14	22
September	6	9	26
October	5	7	
November	5	30	
December	23	43	



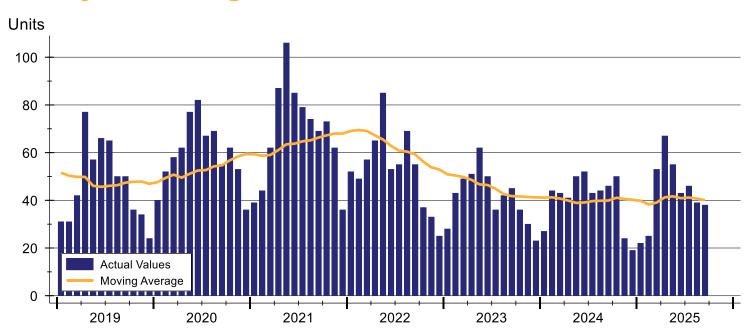
Emporia Area Pending Contracts Analysis

	mmary Statistics Pending Contracts	End 2025	d of Septeml 2024	ber Change
Pe	nding Contracts	38	46	-17.4%
Vo	lume (1,000s)	8,073	9,756	-17.3%
ge	List Price	212,449	212,089	0.2%
Avera	Days on Market	43	23	87.0%
Ą	Percent of Original	95.8%	97.1%	-1.3%
2	List Price	192,200	172,450	11.5%
Media	Days on Market	29	9	222.2%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 38 listings in the Emporia area had contracts pending at the end of September, down from 46 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

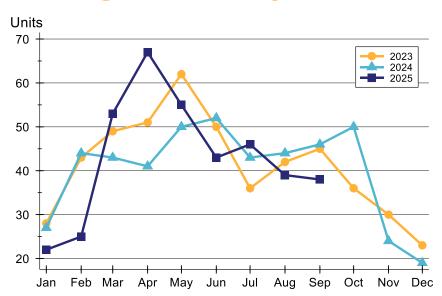
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	28	27	22
February	43	44	25
March	49	43	53
April	51	41	67
May	62	50	55
June	50	52	43
July	36	43	46
August	42	44	39
September	45	46	38
October	36	50	
November	30	24	
December	23	19	

Pending Contracts by Price Range

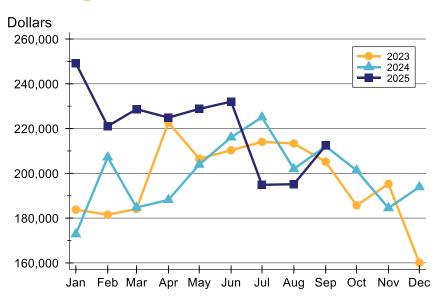
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.3%	43,000	43,000	37	37	84.2%	84.2%
\$50,000-\$99,999	3	7.9%	79,767	89,900	73	83	85.3%	86.4%
\$100,000-\$124,999	3	7.9%	113,267	114,900	19	3	100.0%	100.0%
\$125,000-\$149,999	4	10.5%	139,675	139,900	65	58	96.0%	96.9%
\$150,000-\$174,999	2	5.3%	158,000	158,000	48	48	95.1%	95.1%
\$175,000-\$199,999	6	15.8%	184,350	182,950	33	30	97.5%	98.3%
\$200,000-\$249,999	5	13.2%	230,080	230,000	99	117	93.9%	92.0%
\$250,000-\$299,999	6	15.8%	264,533	261,950	21	15	98.7%	99.4%
\$300,000-\$399,999	6	15.8%	366,760	367,200	18	3	99.4%	100.0%
\$400,000-\$499,999	1	2.6%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



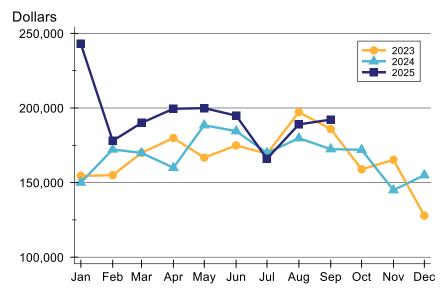


Emporia Area Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	183,800	172,848	249,214
February	181,521	207,211	221,064
March	184,071	184,742	228,671
April	222,690	188,143	224,919
Мау	206,548	203,924	228,789
June	210,310	216,086	232,019
July	214,081	225,065	194,883
August	213,333	201,970	195,149
September	205,142	212,089	212,449
October	185,671	201,312	
November	195,270	184,488	
December	160,087	193,879	

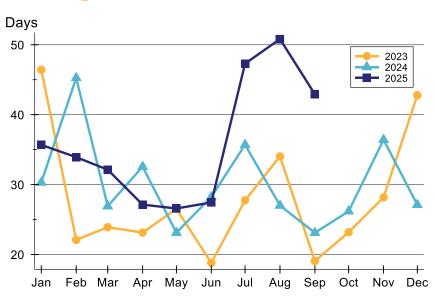


Month	2023	2024	2025
January	154,500	150,000	242,950
February	155,000	172,200	178,000
March	169,900	169,900	190,000
April	179,900	159,950	199,500
May	166,750	188,450	199,900
June	174,900	184,500	194,900
July	169,400	169,900	166,000
August	197,200	179,750	189,000
September	185,900	172,450	192,200
October	158,900	172,000	
November	165,250	144,950	
December	127,900	155,000	



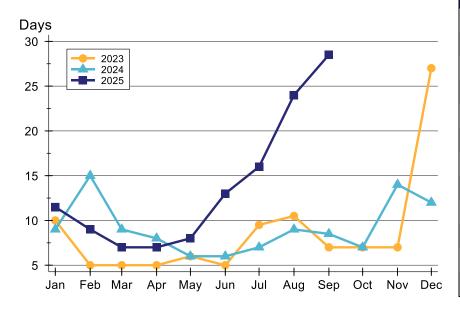
Emporia Area Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	46	30	36
February	22	45	34
March	24	27	32
April	23	33	27
May	27	23	27
June	19	28	27
July	28	36	47
August	34	27	51
September	19	23	43
October	23	26	
November	28	36	
December	43	27	

Median DOM



Month	2023	2024	2025
January	10	9	12
February	5	15	9
March	5	9	7
April	5	8	7
May	6	6	8
June	5	6	13
July	10	7	16
August	11	9	24
September	7	9	29
October	7	7	
November	7	14	
December	27	12	





Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Rose in September

Total home sales in Greenwood County rose last month to 2 units, compared to 0 units in September 2024. Total sales volume was \$0.2 million, essentially the same as home sales volume from a year earlier.

The median sale price in September was \$87,000. Homes that sold in September were typically on the market for 54 days and sold for 89.3% of their list prices.

Greenwood County Active Listings Down at End of September

The total number of active listings in Greenwood County at the end of September was 2 units, down from 6 at the same point in 2024. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$87,450.

During September, a total of 3 contracts were written up from 0 in September 2024. At the end of the month, there were 3 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Greenwood County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	o me Sales ange from prior year	2 N/A	O N/A	0 -100.0%	13 116.7%	6 -14.3%	7 16.7%
	tive Listings ange from prior year	2 -66.7%	6 500.0%	1 -50.0%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.6 -80.0%	8.0 515.4%	1.3 -45.8%	N/A	N/A	N/A
	w Listings ange from prior year	1 N/A	0 -100.0%	1 N/A	13 0.0%	13 44.4%	9 12.5%
	ntracts Written ange from prior year	3 N/A	0 -100.0%	1 0.0%	15 150.0%	6 -25.0%	8 14.3%
	nding Contracts ange from prior year	3 N/A	0 -100.0%	1 0.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	174 N/A	O N/A	0 -100.0%	4,154 1479.5%	263 -69.2%	853 107.0%
	Sale Price Change from prior year	87,000 N/A	N/A N/A	N/A N/A	319,501 628.3%	43,867 -64.0%	121,843 77.4%
	List Price of Actives Change from prior year	87,450 -41.7%	149,872 16.2%	129,000 5.5%	N/A	N/A	N/A
Average	Days on Market Change from prior year	54 N/A	N/A N/A	N/A N/A	47 235.7%	14 -48.1%	27 3.8%
•	Percent of List Change from prior year	89.3% N/A	N/A N/A	N/A N/A	94.6% 11.6%	84.8% -14.9%	99.7% 17.6%
	Percent of Original Change from prior year	89.3% N/A	N/A N/A	N/A N/A	93.5% 11.4%	83.9% -15.2%	98.9% 27.0%
	Sale Price Change from prior year	87,000 N/A	N/A N/A	N/A N/A	140,000 259.0%	39,000 -68.8%	125,000 95.3%
	List Price of Actives Change from prior year	87,450 59.0%	54,998 -57.4%	129,000 5.5%	N/A	N/A	N/A
Median	Days on Market Change from prior year	54 N/A	N/A N/A	N/A N/A	21 40.0%	15 -6.3%	16 33.3%
2	Percent of List Change from prior year	89.3% N/A	N/A N/A	N/A N/A	99.8% 18.2%	84.4% -15.6%	100.0% 12.0%
	Percent of Original Change from prior year	89.3% N/A	N/A N/A	N/A N/A	99.0% 17.3%	84.4% -15.6%	100.0% 28.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



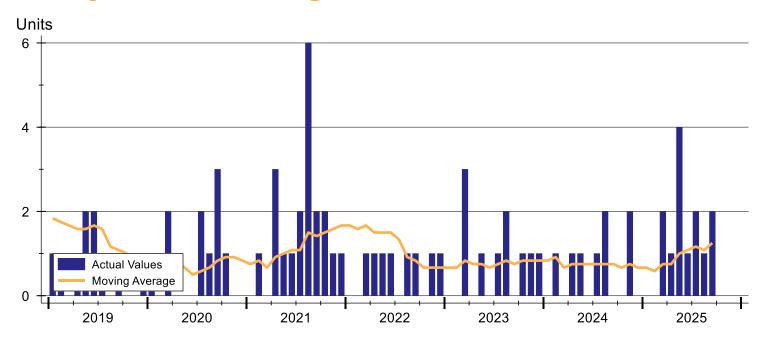
Greenwood County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Υε 2025	ear-to-Dat 2024	te Change
Clc	sed Listings	2	0	N/A	13	6	116.7%
Vo	ume (1,000s)	174	0	N/A	4,154	263	1479.5%
Мс	nths' Supply	1.6	8.0	-80.0%	N/A	N/A	N/A
	Sale Price	87,000	N/A	N/A	319,501	43,867	628.3%
age	Days on Market	54	N/A	N/A	47	14	235.7%
Averag	Percent of List	89.3%	N/A	N/A	94.6%	84.8%	11.6%
	Percent of Original	89.3%	N/A	N/A	93.5%	83.9%	11.4%
	Sale Price	87,000	N/A	N/A	140,000	39,000	259.0%
ian	Days on Market	54	N/A	N/A	21	15	40.0%
Median	Percent of List	89.3%	N/A	N/A	99.8%	84.4%	18.2%
	Percent of Original	89.3%	N/A	N/A	99.0%	84.4%	17.3%

A total of 2 homes sold in Greenwood County in September, up from 0 units in September 2024. Total sales volume rose to \$0.2 million compared to \$0.0 million in the previous year.

The median sale price in September was \$87,000. Average days on market for the same time period was 54 days.

History of Closed Listings

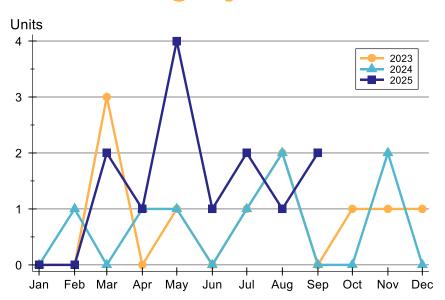






Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	0	0	0
February	0	1	0
March	3	0	2
April	0	1	1
May	1	1	4
June	0	0	1
July	1	1	2
August	2	2	1
September	0	0	2
October	1	0	
November	1	2	
December	1	0	

Closed Listings by Price Range

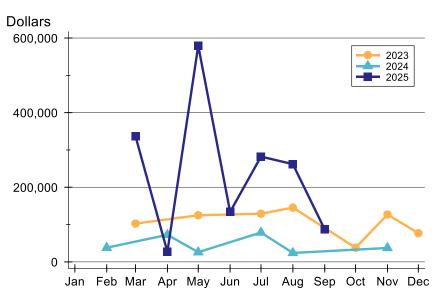
Price Range	Sa Number	les Percent	Months' Supply	Sale I Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	50.0%	4.0	42,000	42,000	37	37	84.2%	84.2%	84.2%	84.2%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	4.0	132,000	132,000	71	71	94.4%	94.4%	94.4%	94.4%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



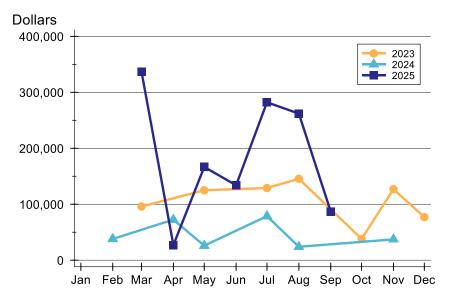


Greenwood County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	N/A	N/A	N/A
February	N/A	38,000	N/A
March	102,633	N/A	336,950
April	N/A	72,500	27,000
May	125,000	26,000	579,563
June	N/A	N/A	134,000
July	129,000	78,700	282,180
August	145,500	24,000	262,000
September	N/A	N/A	87,000
October	38,000	N/A	
November	127,000	37,250	
December	77,000	N/A	

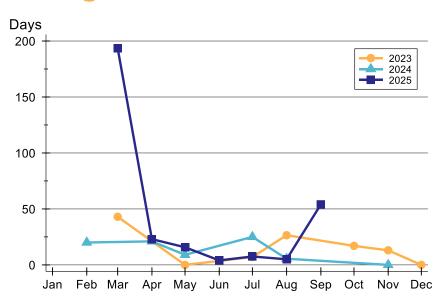


Month	2023	2024	2025
January	N/A	N/A	N/A
February	N/A	38,000	N/A
March	96,000	N/A	336,950
April	N/A	72,500	27,000
May	125,000	26,000	166,625
June	N/A	N/A	134,000
July	129,000	78,700	282,180
August	145,500	24,000	262,000
September	N/A	N/A	87,000
October	38,000	N/A	
November	127,000	37,250	
December	77,000	N/A	



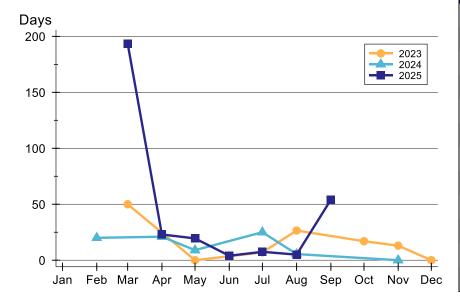
Greenwood County Closed Listings Analysis

Average DOM



Manual	2027	2027	2025
Month	2023	2024	2025
January	N/A	N/A	N/A
February	N/A	20	N/A
March	43	N/A	194
April	N/A	21	23
May	N/A	9	16
June	N/A	N/A	4
July	7	25	8
August	27	6	5
September	N/A	N/A	54
October	17	N/A	
November	13	N/A	
December	N/A	N/A	

Median DOM



Month	2023	2024	2025
January	N/A	N/A	N/A
February	N/A	20	N/A
March	50	N/A	194
April	N/A	21	23
May	N/A	9	20
June	N/A	N/A	4
July	7	25	8
August	27	6	5
September	N/A	N/A	54
October	17	N/A	
November	13	N/A	
December	N/A	N/A	



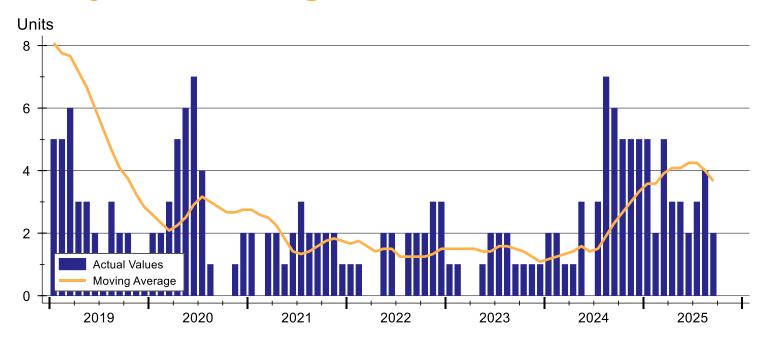
Greenwood County Active Listings Analysis

	mmary Statistics Active Listings	End 2025	ber Change		
Act	tive Listings	2	6	-66.7%	
Vo	lume (1,000s)	175	899	-80.5%	
Months' Supply		1.6	8.0	-80.0%	
ge	List Price	87,450	149,872	-41.7%	
Avera	Days on Market	162	96	68.8%	
Α	Percent of Original	96.7%	96.1%	0.6%	
<u>_</u>	List Price	87,450	54,998	59.0%	
Median	Days on Market	162	47	244.7%	
Σ	Percent of Original	96.7%	100.0%	-3.3%	

A total of 2 homes were available for sale in Greenwood County at the end of September. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of September was \$87,450, up 59.0% from 2024. The typical time on market for active listings was 162 days, up from 46 days a year earlier.

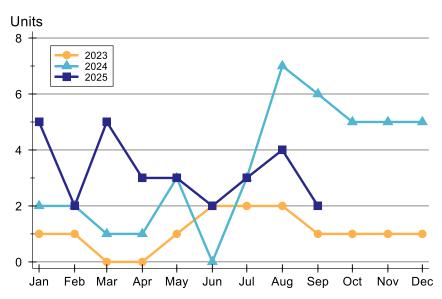
History of Active Listings





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	1	2	5
February	1	2	2
March	0	1	5
April	0	1	3
May	1	3	3
June	2	0	2
July	2	3	3
August	2	7	4
September	1	6	2
October	1	5	
November	1	5	
December	1	5	

Active Listings by Price Range

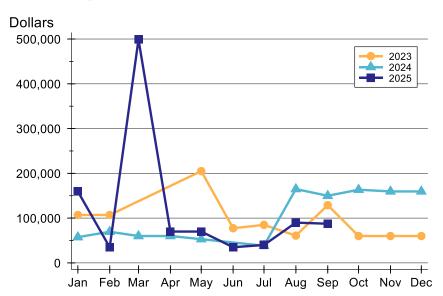
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	50.0%	4.0	35,000	35,000	290	290	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	4.0	139,900	139,900	34	34	93.3%	93.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



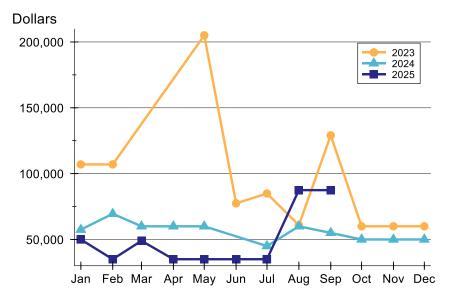


Greenwood County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	107,000	57,450	159,579
February	107,000	69,500	35,000
March	N/A	60,000	499,000
April	N/A	60,000	69,967
May	205,000	53,000	69,967
June	77,450	N/A	35,000
July	84,900	38,333	39,967
August	60,900	164,891	89,950
September	129,000	149,872	87,450
October	60,000	163,446	
November	60,000	159,579	
December	60,000	159,579	

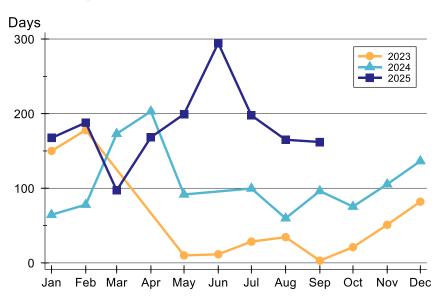


Month	2023	2024	2025
January	107,000	57,450	49,995
February	107,000	69,500	35,000
March	N/A	60,000	49,000
April	N/A	60,000	35,000
May	205,000	60,000	35,000
June	77,450	N/A	35,000
July	84,900	45,000	35,000
August	60,900	60,000	87,450
September	129,000	54,998	87,450
October	60,000	49,995	
November	60,000	49,995	
December	60,000	49,995	



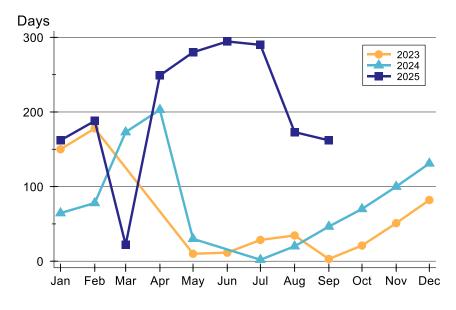
Greenwood County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	150	65	167
February	178	78	188
March	N/A	173	97
April	N/A	203	168
May	10	92	199
June	12	N/A	295
July	29	100	198
August	35	60	165
September	3	96	162
October	21	75	
November	51	105	
December	82	136	

Median DOM

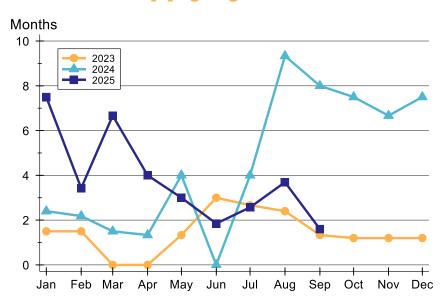


Month	2023	2024	2025
January	150	65	162
February	178	78	188
March	N/A	173	22
April	N/A	203	249
May	10	30	280
June	12	N/A	295
July	29	2	290
August	35	20	173
September	3	47	162
October	21	70	
November	51	100	
December	82	131	



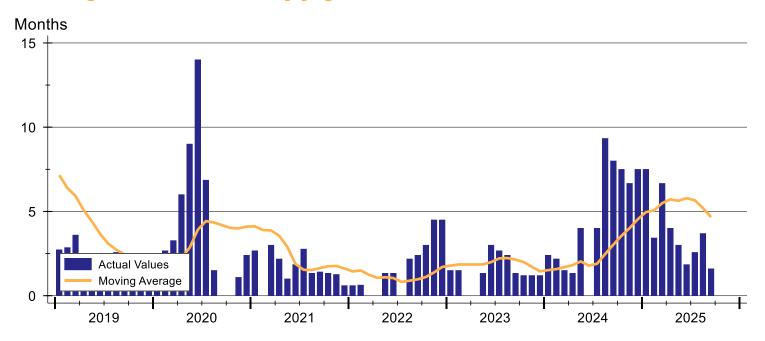
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.5	2.4	7.5
February	1.5	2.2	3.4
March	0.0	1.5	6.7
April	0.0	1.3	4.0
May	1.3	4.0	3.0
June	3.0	0.0	1.8
July	2.7	4.0	2.6
August	2.4	9.3	3.7
September	1.3	8.0	1.6
October	1.2	7.5	
November	1.2	6.7	
December	1.2	7.5	

History of Month's Supply



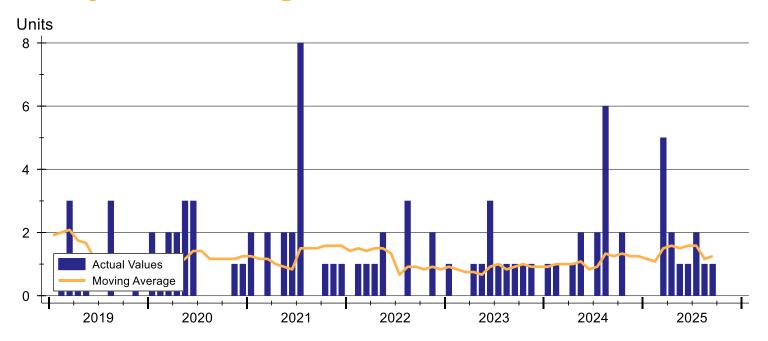


Greenwood County New Listings Analysis

Summary Statistics for New Listings		Septemb 2025 2024		er Change	
£	New Listings	1	0	N/A	
Month	Volume (1,000s)	50	0	N/A	
Current	Average List Price	50,000	N/A	N/A	
Cu	Median List Price	50,000	N/A	N/A	
ē	New Listings	13	13	0.0%	
o-Da	Volume (1,000s)	3,924	1,350	190.7%	
Year-to-Date	Average List Price	301,863	103,830	190.7%	
Ϋ́	Median List Price	139,900	49,995	179.8%	

A total of 1 new listings were added in Greenwood County during September. Year-todate Greenwood County has seen 13 new listings.

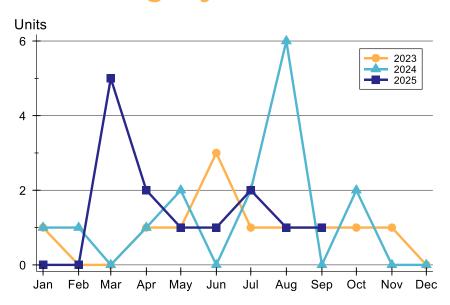
History of New Listings





Greenwood County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	1	1	0
February	0	1	0
March	0	Ο	5
April	1	1	2
May	1	2	1
June	3	0	1
July	1	2	2
August	1	6	1
September	1	Ο	1
October	1	2	
November	1	0	
December	0	0	

New Listings by Price Range

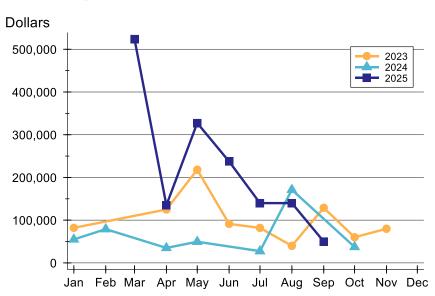
Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	50,000	50,000	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



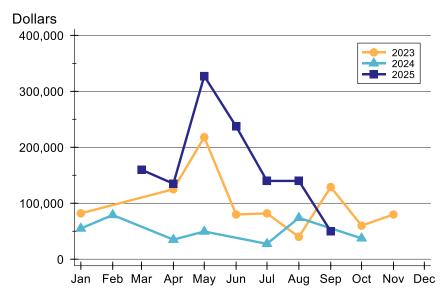


Greenwood County New Listings Analysis

Average Price



Month	2023	2024	2025
January	82,000	54,900	N/A
February	N/A	79,000	N/A
March	N/A	N/A	523,980
April	125,000	35,000	134,950
May	218,000	49,500	327,360
June	91,300	N/A	237,360
July	81,900	27,500	139,900
August	39,900	171,149	139,900
September	129,000	N/A	50,000
October	60,000	37,250	
November	79,900	N/A	
December	N/A	N/A	



Month	2023	2024	2025
January	82,000	54,900	N/A
February	N/A	79,000	N/A
March	N/A	N/A	159,900
April	125,000	35,000	134,950
May	218,000	49,500	327,360
June	79,900	N/A	237,360
July	81,900	27,500	139,900
August	39,900	73,948	139,900
September	129,000	N/A	50,000
October	60,000	37,250	
November	79,900	N/A	
December	N/A	N/A	



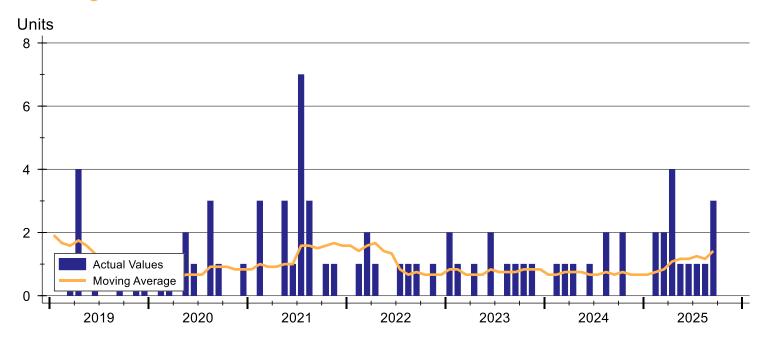
Greenwood County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	Ye 2025	ear-to-Da 2024	te Change
Со	ntracts Written	3	0	N/A	15	6	150.0%
Vol	ume (1,000s)	225	0	N/A	4,497	299	1404.0%
ge	Sale Price	74,967	N/A	N/A	299,815	49,817	501.8%
Avera	Days on Market	151	N/A	N/A	66	14	371.4%
¥	Percent of Original	96.2%	N/A	N/A	94.0%	83.9%	12.0%
_	Sale Price	50,000	N/A	N/A	139,900	49,950	180.1%
Median	Days on Market	71	N/A	N/A	21	15	40.0%
Σ	Percent of Original	94.4%	N/A	N/A	99.0%	84.4%	17.3%

A total of 3 contracts for sale were written in Greenwood County during the month of September, up from 0 in 2024. The list price of these homes was \$50,000.

Half of the homes that went under contract in September were on the market less than 71 days.

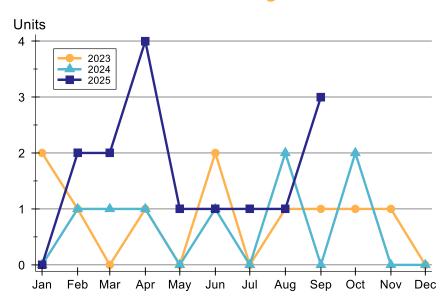
History of Contracts Written





Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	2	N/A	N/A
February	1	1	2
March	N/A	1	2
April	1	1	4
May	N/A	N/A	1
June	2	1	1
July	N/A	N/A	1
August	1	2	1
September	1	N/A	3
October	1	2	
November	1	N/A	
December	N/A	N/A	

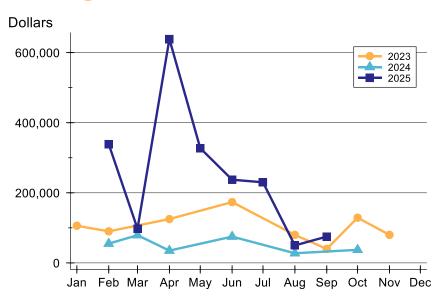
Contracts Written by Price Range

Price Range	Contract: Number	s Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	33.3%	35,000	35,000	381	381	94.3%	94.3%
\$50,000-\$99,999	1	33.3%	50,000	50,000	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	139,900	139,900	71	71	94.4%	94.4%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

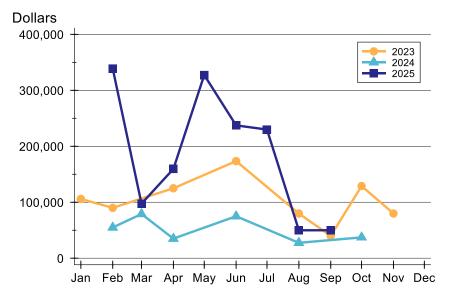


Greenwood County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	105,950	N/A	N/A
February	90,000	54,900	338,950
March	N/A	79,000	97,450
April	125,000	35,000	638,750
May	N/A	N/A	327,360
June	173,500	75,000	237,360
July	N/A	N/A	229,900
August	79,900	27,500	49,900
September	39,900	N/A	74,967
October	129,000	37,250	
November	79,900	N/A	
December	N/A	N/A	

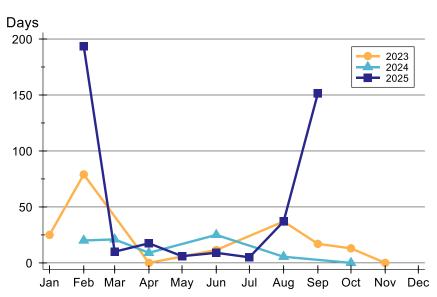


Month	2023	2024	2025
January	105,950	N/A	N/A
February	90,000	54,900	338,950
March	N/A	79,000	97,450
April	125,000	35,000	159,500
May	N/A	N/A	327,360
June	173,500	75,000	237,360
July	N/A	N/A	229,900
August	79,900	27,500	49,900
September	39,900	N/A	50,000
October	129,000	37,250	
November	79,900	N/A	
December	N/A	N/A	



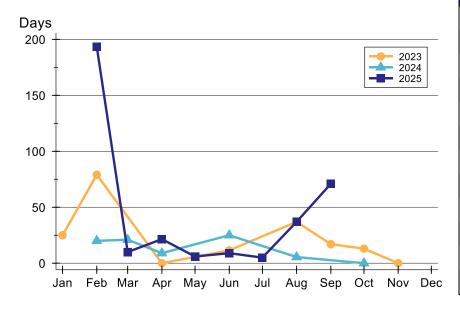
Greenwood County Contracts Written Analysis

Average DOM



_			
Month	2023	2024	2025
January	25	N/A	N/A
February	79	20	194
March	N/A	21	10
April	N/A	9	18
May	N/A	N/A	6
June	12	25	9
July	N/A	N/A	5
August	37	6	37
September	17	N/A	151
October	13	N/A	
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2023	2024	2025
January	25	N/A	N/A
February	79	20	194
March	N/A	21	10
April	N/A	9	22
May	N/A	N/A	6
June	12	25	9
July	N/A	N/A	5
August	37	6	37
September	17	N/A	71
October	13	N/A	
November	N/A	N/A	
December	N/A	N/A	



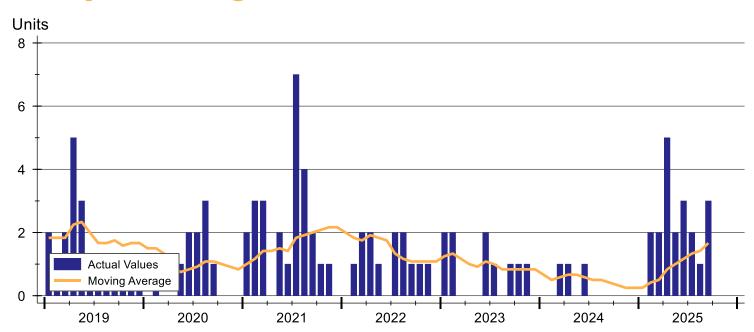
Greenwood County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End 2025	d of Septem 2024	ber Change
Pe	nding Contracts	3	0	N/A
Volume (1,000s)		225	0	N/A
ge	List Price	74,967	N/A	N/A
Avera	Days on Market	151	N/A	N/A
Ą	Percent of Original	100.0%	N/A	N/A
5	List Price	50,000	N/A	N/A
Media	Days on Market	71	N/A	N/A
Σ	Percent of Original	100.0%	N/A	N/A

A total of 3 listings in Greenwood County had contracts pending at the end of September, up from 0 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

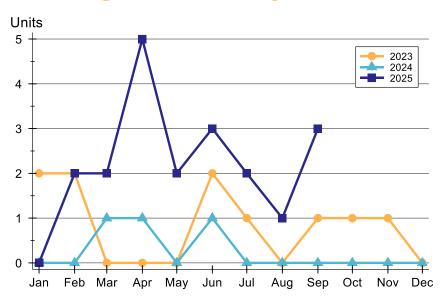
History of Pending Contracts





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	2	0	0
February	2	0	2
March	0	1	2
April	0	1	5
May	0	Ο	2
June	2	1	3
July	1	0	2
August	0	0	1
September	1	Ο	3
October	1	0	
November	1	Ο	
December	0	0	

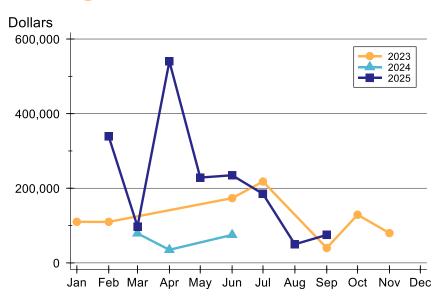
Pending Contracts by Price Range

Price Range	Pending Contracts Number Percent				Days on Market Avg. Med.		Price as % of Orig. Avg. Med.	
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	33.3%	35,000	35,000	381	381	100.0%	100.0%
\$50,000-\$99,999	1	33.3%	50,000	50,000	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	139,900	139,900	71	71	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

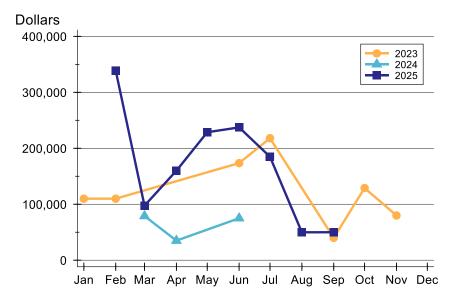


Greenwood County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	109,950	N/A	N/A
February	109,950	N/A	338,950
March	N/A	79,000	97,450
April	N/A	35,000	540,180
May	N/A	N/A	228,680
June	173,500	75,000	234,873
July	218,000	N/A	184,900
August	N/A	N/A	49,900
September	39,900	N/A	74,967
October	129,000	N/A	
November	79,900	N/A	
December	N/A	N/A	

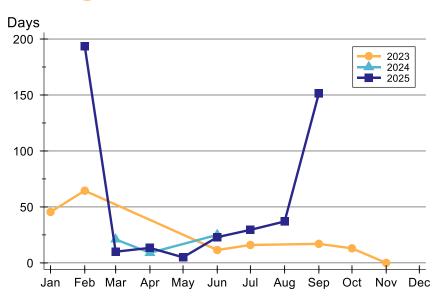


Month	2023	2024	2025
January	109,950	N/A	N/A
February	109,950	N/A	338,950
March	N/A	79,000	97,450
April	N/A	35,000	159,900
May	N/A	N/A	228,680
June	173,500	75,000	237,360
July	218,000	N/A	184,900
August	N/A	N/A	49,900
September	39,900	N/A	50,000
October	129,000	N/A	
November	79,900	N/A	
December	N/A	N/A	



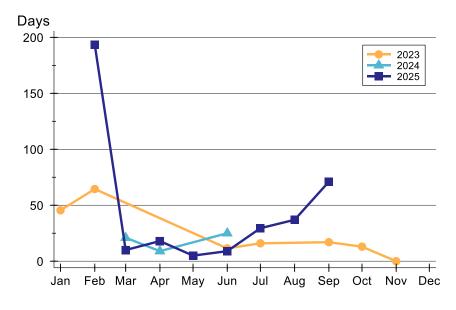
Greenwood County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
Month	2023	202-	2023
January	46	N/A	N/A
February	65	N/A	194
March	N/A	21	10
April	N/A	9	13
May	N/A	N/A	5
June	12	25	23
July	16	N/A	30
August	N/A	N/A	37
September	17	N/A	151
October	13	N/A	
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2023	2024	2025
January	46	N/A	N/A
February	65	N/A	194
March	N/A	21	10
April	N/A	9	18
May	N/A	N/A	5
June	12	25	9
July	16	N/A	30
August	N/A	N/A	37
September	17	N/A	71
October	13	N/A	
November	N/A	N/A	
December	N/A	N/A	





Jackson County Housing Report



Market Overview

Jackson County Home Sales Fell in September

Total home sales in Jackson County fell last month to 12 units, compared to 13 units in September 2024. Total sales volume was \$4.2 million, up from a year earlier.

The median sale price in September was \$336.250, up from \$230,000 a year earlier. Homes that sold in September were typically on the market for 22 days and sold for 98.5% of their list prices.

Jackson County Active Listings Up at End of

The total number of active listings in Jackson County at the end of September was 20 units, up from 17 at the same point in 2024. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$175,750.

During September, a total of 7 contracts were written down from 13 in September 2024. At the end of the month, there were 13 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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denise@sunflowerrealtors.com www.SunflowerRealtors.com





Jackson County Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	ome Sales ange from prior year	12 -7.7%	13 85.7%	7 -53.3%	87 20.8%	72 9.1%	66 -47.2%
	tive Listings ange from prior year	20 17.6%	17 30.8%	13 -13.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.2 4.8%	2.1 23.5%	1.7 41.7%	N/A	N/A	N/A
	ew Listings ange from prior year	9 -43.8%	16 77.8%	9 80.0%	107 27.4%	84 2.4%	82 -40.6%
	ntracts Written ange from prior year	7 -46.2%	13 116.7%	6 -40.0%	94 10.6%	85 25.0%	68 -45.6%
	nding Contracts ange from prior year	13 44.4%	9 12.5%	8 -27.3%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	4,198 13.6%	3,696 108.2%	1,775 -43.0%	22,881 44.1%	15,875 11.3%	14,264 -44.9%
	Sale Price Change from prior year	349,833 23.0%	284,342 12.1%	253,600 22.2%	262,999 19.3%	220,485 2.0%	216,124 4.4%
4	List Price of Actives Change from prior year	193,480 -29.0%	272,497 -18.4%	333,838 18.7%	N/A	N/A	N/A
Average	Days on Market Change from prior year	29 3.6%	28 -9.7%	31 72.2%	47 -16.1%	56 80.6%	31 63.2%
•	Percent of List Change from prior year	97.7% 0.4%	97.3% -0.5%	97.8% 2.7%	97.3% -0.2%	97.5% -0.8%	98.3% 0.6%
	Percent of Original Change from prior year	95.1% -0.5%	95.6% 3.7%	92.2% -1.2%	94.8% 0.1%	94.7% 0.3%	94.4% -2.3%
	Sale Price Change from prior year	336,250 46.2%	230,000 -9.8%	255,000 24.4%	220,000 18.6%	185,450 -10.2%	206,500 10.4%
	List Price of Actives Change from prior year	175,750 -21.9%	225,000 7.7%	209,000 -2.8%	N/A	N/A	N/A
Median	Days on Market Change from prior year	23 228.6%	7 -30.0%	10 -47.4%	21 0.0%	21 110.0%	10 100.0%
2	Percent of List Change from prior year	98.5% 0.7%	97.8% -1.7%	99.5% 3.5%	98.9% -1.1%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	97.3% 1.6%	95.8% 2.5%	93.5% -0.4%	97.6% -0.6%	98.2% -1.1%	99.3% -0.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



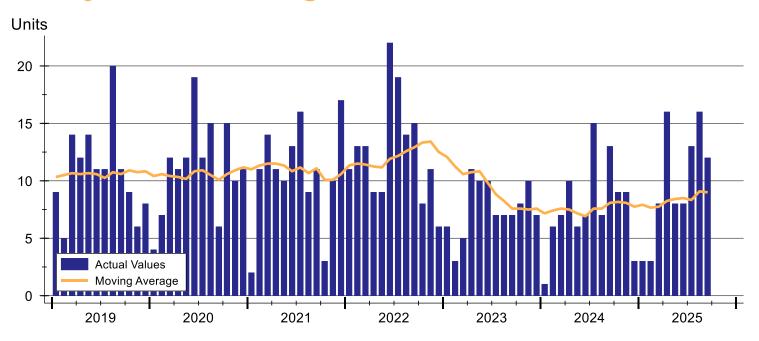
Jackson County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	September 2024	r Change	2025	e Change	
Clo	sed Listings	12	13	-7.7%	87	72	20.8%
Vo	lume (1,000s)	4,198	3,696	13.6%	22,881	15,875	44.1%
Мс	onths' Supply	2.2	2.1	4.8%	N/A	N/A	N/A
	Sale Price	349,833	284,342	23.0%	262,999	220,485	19.3%
age	Days on Market	29	28	3.6%	47	56	-16.1%
Averag	Percent of List	97.7%	97.3%	0.4%	97.3%	97.5%	-0.2%
	Percent of Original	95.1%	95.6%	-0.5%	94.8%	94.7%	0.1%
	Sale Price	336,250	230,000	46.2%	220,000	185,450	18.6%
ian	Days on Market	23	7	228.6%	21	21	0.0%
Median	Percent of List	98.5%	97.8%	0.7%	98.9%	100.0%	-1.1%
	Percent of Original	97.3%	95.8%	1.6%	97.6%	98.2%	-0.6%

A total of 12 homes sold in Jackson County in September, down from 13 units in September 2024. Total sales volume rose to \$4.2 million compared to \$3.7 million in the previous year.

The median sales price in September was \$336,250, up 46.2% compared to the prior year. Median days on market was 22 days, up from 14 days in August, and up from 7 in September 2024.

History of Closed Listings

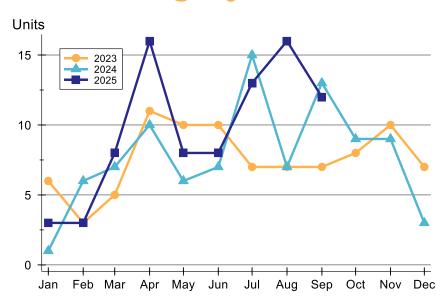






Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	6	1	3
February	3	6	3
March	5	7	8
April	11	10	16
May	10	6	8
June	10	7	8
July	7	15	13
August	7	7	16
September	7	13	12
October	8	9	
November	10	9	
December	7	3	

Closed Listings by Price Range

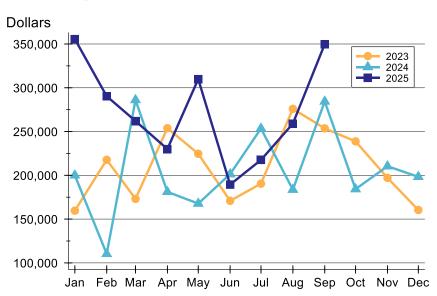
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	1.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	8.3%	1.3	152,500	152,500	7	7	98.7%	98.7%	98.7%	98.7%
\$175,000-\$199,999	1	8.3%	0.8	179,000	179,000	0	0	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	16.7%	1.9	207,000	207,000	13	13	99.2%	99.2%	97.6%	97.6%
\$250,000-\$299,999	0	0.0%	0.9	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	5	41.7%	5.5	346,500	350,000	41	36	95.6%	96.5%	92.3%	90.6%
\$400,000-\$499,999	2	16.7%	0.0	465,000	465,000	40	40	98.4%	98.4%	94.4%	94.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	8.3%	0.0	790,000	790,000	30	30	100.0%	100.0%	96.9%	96.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



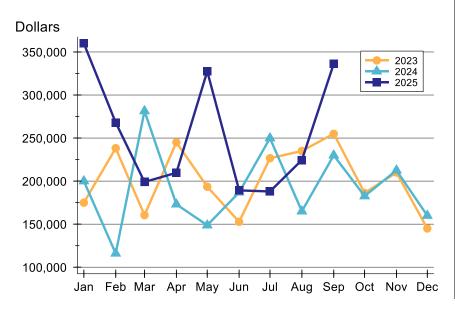


Jackson County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	159,650	200,000	355,667
February	217,742	110,250	290,333
March	173,090	286,057	262,050
April	253,864	181,100	230,024
May	224,630	167,750	309,938
June	170,850	201,386	189,438
July	190,514	253,460	217,569
August	275,929	183,637	259,044
September	253,600	284,342	349,833
October	238,768	184,276	
November	197,100	210,378	
December	160,414	198,317	



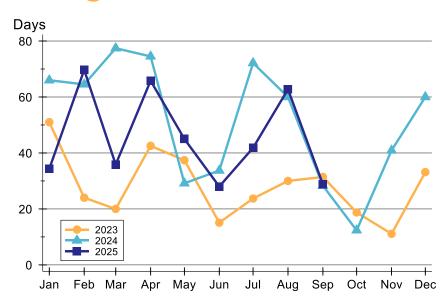
Month	2023	2024	2025
January	174,950	200,000	360,000
February	238,225	116,000	268,000
March	160,500	281,400	199,000
April	245,000	173,000	209,700
May	193,500	148,750	327,500
June	152,750	186,900	189,250
July	226,600	249,900	188,000
August	235,000	165,000	224,500
September	255,000	230,000	336,250
October	186,250	182,634	
November	210,000	212,500	
December	145,000	159,950	





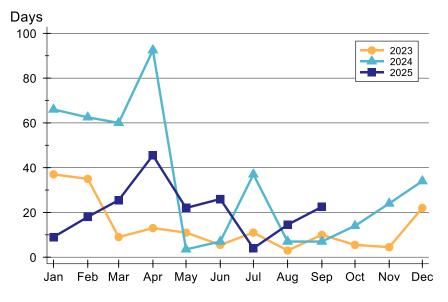
Jackson County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	51	66	34
February	24	65	70
March	20	77	36
April	43	75	66
May	37	29	45
June	15	34	28
July	24	72	42
August	30	60	63
September	31	28	29
October	19	12	
November	11	41	
December	33	60	

Median DOM



Month	2023	2024	2025
January	37	66	9
February	35	63	18
March	9	60	26
April	13	93	46
May	11	4	22
June	6	7	26
July	11	37	4
August	3	7	15
September	10	7	23
October	6	14	
November	5	24	
December	22	34	



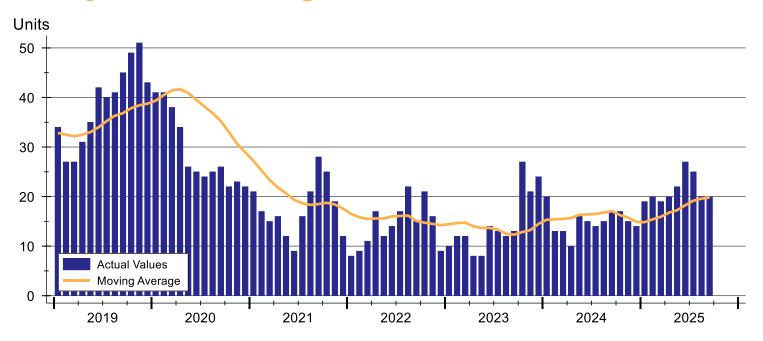
Jackson County Active Listings Analysis

	mmary Statistics Active Listings	End 2025	d of Septeml 2024	ber Change
Act	tive Listings	20	17	17.6%
Vo	lume (1,000s)	3,870	4,632	-16.5%
Months' Supply		2.2	2.1	4.8%
ge	List Price	193,480	272,497	-29.0%
Avera	Days on Market	67	63	6.3%
¥	Percent of Original	93.3%	99.6%	-6.3%
2	List Price	175,750	225,000	-21.9%
Median	Days on Market	38	21	81.0%
Σ	Percent of Original	97.3%	100.0%	-2.7%

A total of 20 homes were available for sale in Jackson County at the end of September. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of September was \$175,750, down 21.9% from 2024. The typical time on market for active listings was 38 days, up from 21 days a year earlier.

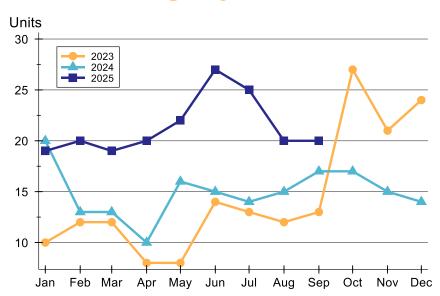
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	10	20	19
February	12	13	20
March	12	13	19
April	8	10	20
May	8	16	22
June	14	15	27
July	13	14	25
August	12	15	20
September	13	17	20
October	27	17	
November	21	15	
December	24	14	

Active Listings by Price Range

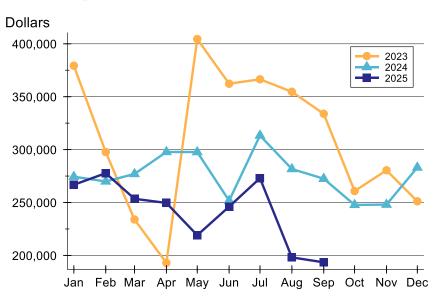
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	N/A	37,200	37,200	112	112	74.5%	74.5%
\$50,000-\$99,999	5	25.0%	N/A	72,440	69,900	95	33	88.1%	93.7%
\$100,000-\$124,999	2	10.0%	N/A	119,000	119,000	48	48	92.8%	92.8%
\$125,000-\$149,999	1	5.0%	1.5	149,000	149,000	5	5	100.0%	100.0%
\$150,000-\$174,999	1	5.0%	1.3	165,000	165,000	192	192	97.1%	97.1%
\$175,000-\$199,999	1	5.0%	0.8	186,500	186,500	187	187	86.7%	86.7%
\$200,000-\$249,999	3	15.0%	1.9	244,933	245,000	31	42	98.7%	100.0%
\$250,000-\$299,999	1	5.0%	0.9	265,000	265,000	6	6	100.0%	100.0%
\$300,000-\$399,999	5	25.0%	5.5	346,380	365,000	33	22	97.1%	97.5%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



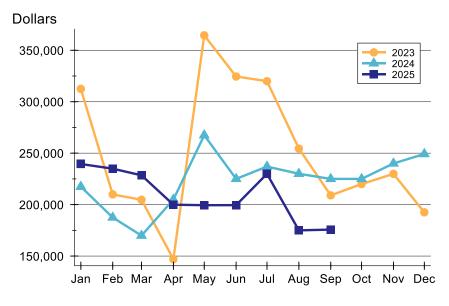


Jackson County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	379,285	274,408	266,768
February	297,717	269,900	277,715
March	233,967	277,000	253,518
April	192,950	297,780	249,623
May	404,500	297,694	219,075
June	362,286	251,713	246,107
July	366,446	313,318	272,972
August	354,654	281,670	198,135
September	333,838	272,497	193,480
October	260,818	247,741	
November	280,466	248,037	
December	251,167	283,082	



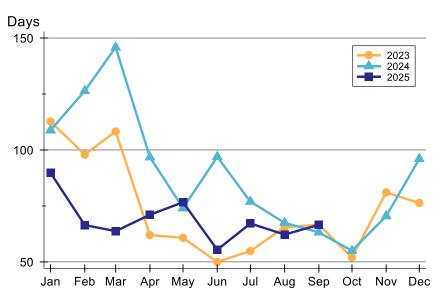
Month	2023	2024	2025
January	312,475	217,450	239,500
February	209,950	187,500	234,950
March	204,700	169,900	228,500
April	146,950	204,950	199,925
May	364,500	267,450	199,450
June	324,500	225,000	199,500
July	320,000	237,000	229,900
August	254,475	230,000	175,000
September	209,000	225,000	175,750
October	220,000	225,000	
November	229,900	240,000	
December	192,500	249,200	





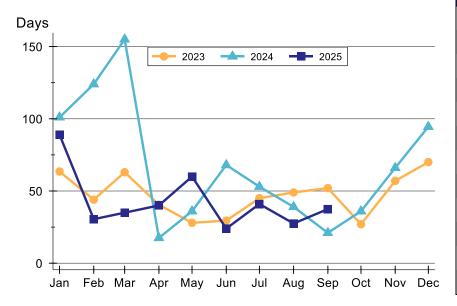
Jackson County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	113	109	90
February	98	126	66
March	108	146	64
April	62	97	71
May	61	74	77
June	50	97	55
July	55	77	67
August	66	67	62
September	67	63	67
October	52	55	
November	81	70	
December	76	96	

Median DOM

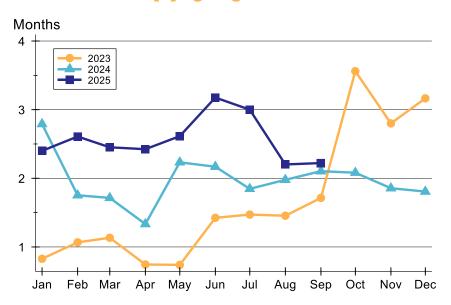


Month	2023	2024	2025
January	64	101	89
February	44	124	31
March	63	155	35
April	41	18	40
May	28	36	60
June	30	68	24
July	45	53	41
August	49	39	28
September	52	21	38
October	27	36	
November	57	66	
December	70	95	



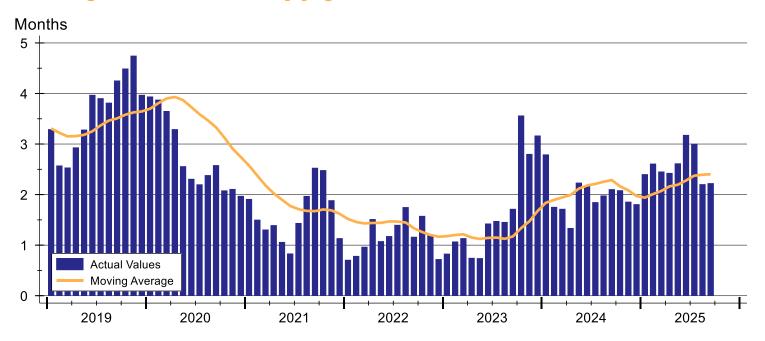
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.8	2.8	2.4
February	1.1	1.8	2.6
March	1.1	1.7	2.5
April	0.7	1.3	2.4
May	0.7	2.2	2.6
June	1.4	2.2	3.2
July	1.5	1.8	3.0
August	1.5	2.0	2.2
September	1.7	2.1	2.2
October	3.6	2.1	
November	2.8	1.9	
December	3.2	1.8	

History of Month's Supply





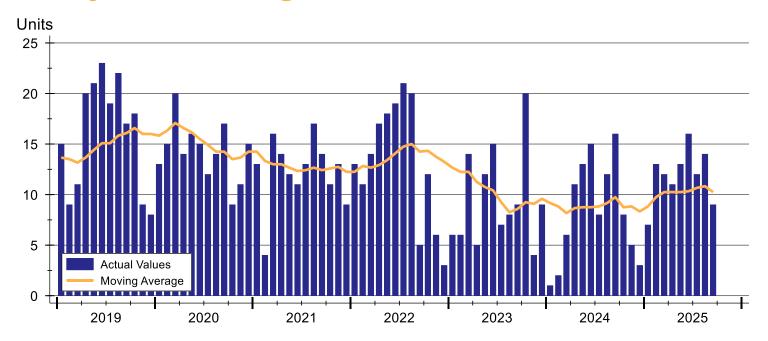
Jackson County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
ţ	New Listings	9	16	-43.8%
: Month	Volume (1,000s)	2,059	3,222	-36.1%
Current	Average List Price	228,822	201,363	13.6%
Cu	Median List Price	235,000	197,000	19.3%
ē	New Listings	107	84	27.4%
o-Da	Volume (1,000s)	26,714	18,814	42.0%
Year-to-Date	Average List Price	249,664	223,977	11.5%
٧	Median List Price	217,500	197,000	10.4%

A total of 9 new listings were added in Jackson County during September, down 43.8% from the same month in 2024. Year-to-date Jackson County has seen 107 new listings.

The median list price of these homes was \$235,000 up from \$197,000 in 2024.

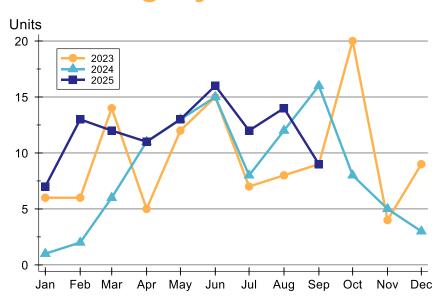
History of New Listings





Jackson County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	6	1	7
February	6	2	13
March	14	6	12
April	5	11	11
May	12	13	13
June	15	15	16
July	7	8	12
August	8	12	14
September	9	16	9
October	20	8	
November	4	5	
December	9	3	

New Listings by Price Range

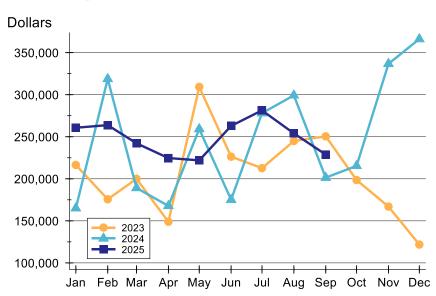
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	95,000	95,000	26	26	100.0%	100.0%
\$100,000-\$124,999	1	11.1%	118,500	118,500	10	10	100.0%	100.0%
\$125,000-\$149,999	1	11.1%	149,000	149,000	12	12	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	22.2%	217,500	217,500	9	9	98.0%	98.0%
\$250,000-\$299,999	1	11.1%	255,000	255,000	25	25	96.2%	96.2%
\$300,000-\$399,999	3	33.3%	335,633	320,000	11	7	96.0%	97.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



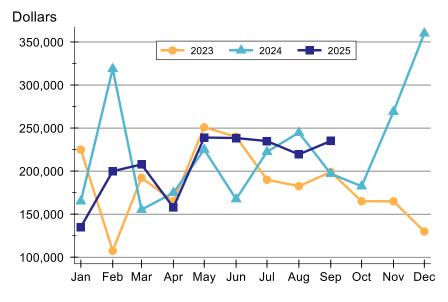


Jackson County New Listings Analysis

Average Price



Month	2023	2024	2025
January	216,492	165,000	260,684
February	175,617	318,700	263,815
March	199,986	189,067	242,200
April	148,940	167,745	224,643
May	309,267	259,192	221,915
June	226,257	175,093	262,881
July	212,686	278,031	281,317
August	244,875	299,173	254,000
September	250,460	201,363	228,822
October	198,515	215,372	
November	166,950	336,700	
December	121,811	366,167	



Month	2023	2024	2025
January	225,000	165,000	135,000
February	107,400	318,700	199,900
March	192,250	155,250	207,750
April	165,000	174,900	157,777
May	250,950	225,000	239,000
June	239,950	167,500	238,450
July	190,000	222,450	234,900
August	182,500	244,700	219,450
September	199,000	197,000	235,000
October	165,000	182,425	
November	164,950	269,000	
December	129,900	360,000	



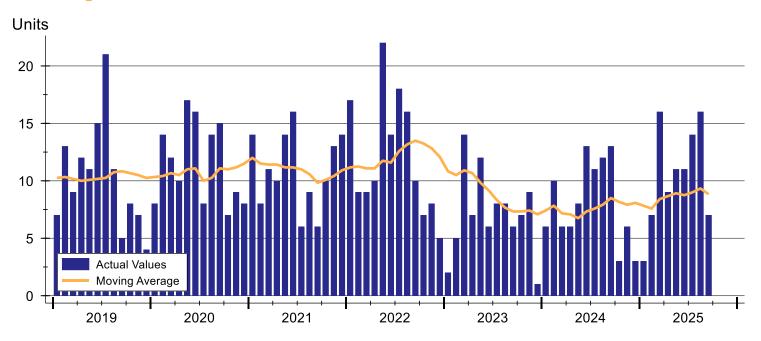
Jackson County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	7	13	-46.2%	94	85	10.6%
Vo	lume (1,000s)	1,603	2,541	-36.9%	24,728	18,812	31.4%
ge	Sale Price	229,043	195,454	17.2%	263,060	221,321	18.9%
Avera	Days on Market	97	17	470.6%	50	51	-2.0%
¥	Percent of Original	86.4%	96.9%	-10.8%	94.0%	94.8%	-0.8%
=	Sale Price	145,000	189,900	-23.6%	219,750	187,500	17.2%
Median	Days on Market	113	11	927.3%	23	15	53.3%
Σ	Percent of Original	86.0%	100.0%	-14.0%	97.0%	98.2%	-1.2%

A total of 7 contracts for sale were written in Jackson County during the month of September, down from 13 in 2024. The median list price of these homes was \$145,000, down from \$189,900 the prior year.

Half of the homes that went under contract in September were on the market less than 113 days, compared to 11 days in September 2024.

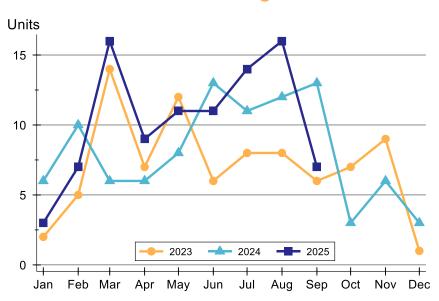
History of Contracts Written





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	2	6	3
February	5	10	7
March	14	6	16
April	7	6	9
May	12	8	11
June	6	13	11
July	8	11	14
August	8	12	16
September	6	13	7
October	7	3	
November	9	6	
December	1	3	

Contracts Written by Price Range

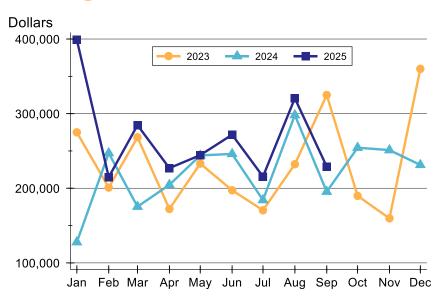
Price Range	Contract: Number	s Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	79,900	79,900	164	164	67.1%	67.1%
\$100,000-\$124,999	1	14.3%	111,900	111,900	207	207	82.6%	82.6%
\$125,000-\$149,999	2	28.6%	140,000	140,000	130	130	83.6%	83.6%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	28.6%	359,500	359,500	9	9	95.3%	95.3%
\$400,000-\$499,999	1	14.3%	412,500	412,500	33	33	97.1%	97.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



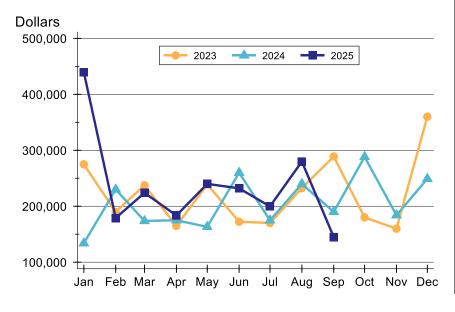


Jackson County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	274,950	127,800	399,000
February	200,930	247,160	214,907
March	268,271	175,333	284,555
April	172,257	204,625	227,009
May	233,117	244,013	244,382
June	197,317	246,008	271,782
July	170,500	184,200	215,714
August	232,225	298,073	320,575
September	324,948	195,454	229,043
October	189,829	254,375	
November	159,688	251,158	
December	360,000	231,300	

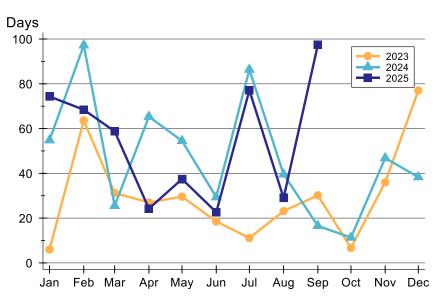


Month	2023	2024	2025
January	274,950	133,900	439,500
February	189,900	229,950	179,000
March	237,500	173,750	224,000
April	165,000	174,925	183,500
Мау	238,950	163,200	240,000
June	172,450	260,000	232,000
July	170,000	174,900	199,750
August	232,450	239,950	279,900
September	288,975	189,900	145,000
October	180,000	288,225	
November	160,000	184,000	
December	360,000	249,000	



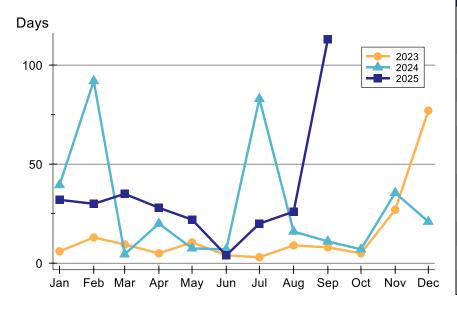
Jackson County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	6	55	74
February	64	97	68
March	31	26	59
April	27	65	24
May	30	55	37
June	19	29	23
July	11	86	77
August	23	40	29
September	30	17	97
October	7	11	
November	36	47	
December	77	38	

Median DOM



Month	2023	2024	2025
January	6	40	32
February	13	92	30
March	10	5	35
April	5	20	28
May	11	8	22
June	4	7	4
July	3	83	20
August	9	16	26
September	8	11	113
October	5	7	
November	27	36	
December	77	21	



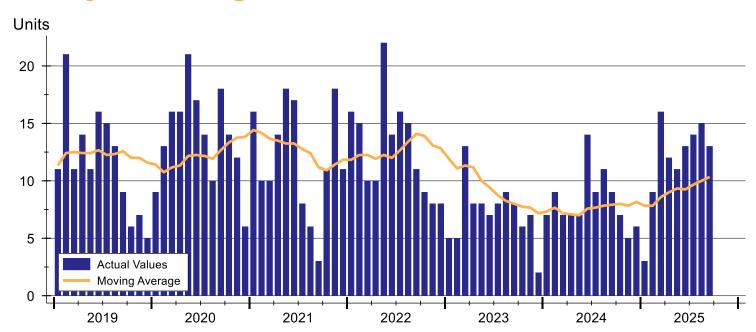
Jackson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		En 2025	d of Septem 2024	ber Change
Pe	nding Contracts	13	9	44.4%
Vo	lume (1,000s)	2,930	1,971	48.7%
ge	List Price	225,354	218,978	2.9%
Avera	Days on Market	63	41	53.7%
Ą	Percent of Original	92.0%	97.2%	-5.3%
5	List Price	199,000	225,000	-11.6%
Media	Days on Market	28	15	86.7%
Σ	Percent of Original	97.1%	100.0%	-2.9%

A total of 13 listings in Jackson County had contracts pending at the end of September, up from 9 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

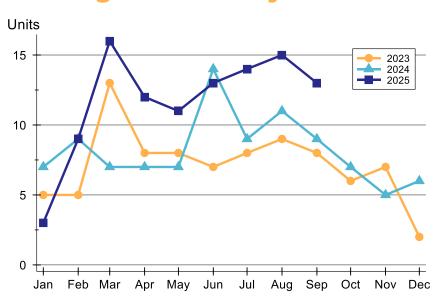
History of Pending Contracts





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	5	7	3
February	5	9	9
March	13	7	16
April	8	7	12
May	8	7	11
June	7	14	13
July	8	9	14
August	9	11	15
September	8	9	13
October	6	7	
November	7	5	
December	2	6	

Pending Contracts by Price Range

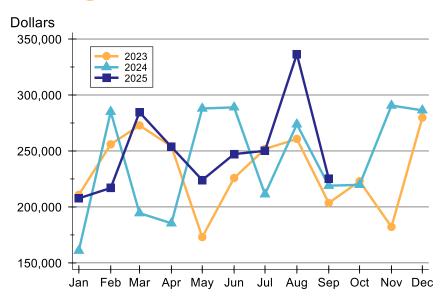
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	15.4%	73,700	73,700	85	85	83.6%	83.6%
\$100,000-\$124,999	1	7.7%	111,900	111,900	207	207	82.6%	82.6%
\$125,000-\$149,999	2	15.4%	140,000	140,000	130	130	88.3%	88.3%
\$150,000-\$174,999	1	7.7%	174,900	174,900	20	20	94.6%	94.6%
\$175,000-\$199,999	1	7.7%	199,000	199,000	2	2	100.0%	100.0%
\$200,000-\$249,999	2	15.4%	210,000	210,000	42	42	90.0%	90.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	15.4%	359,500	359,500	9	9	100.0%	100.0%
\$400,000-\$499,999	2	15.4%	438,700	438,700	27	27	97.5%	97.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



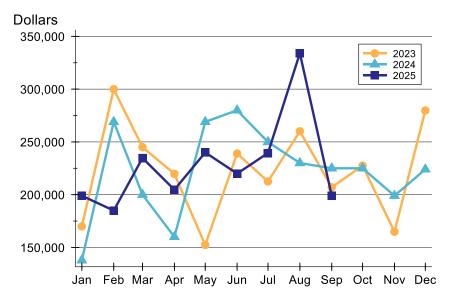


Jackson County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	210,740	160,971	207,667
February	255,930	285,078	216,928
March	272,815	194,486	284,587
April	254,138	185,407	253,623
May	173,050	287,943	223,991
June	225,843	288,964	247,192
July	251,750	211,300	250,136
August	260,767	273,807	336,413
September	203,494	218,978	225,354
October	222,992	219,704	
November	182,171	290,590	
December	279,750	286,317	

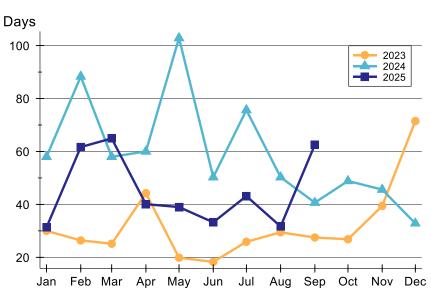


Month	2023	2024	2025
January	169,900	137,900	199,000
February	299,900	269,000	184,950
March	245,000	200,000	234,750
April	219,750	160,000	204,700
May	152,400	269,000	240,000
June	239,000	279,950	220,000
July	212,500	249,900	239,450
August	260,000	230,000	334,000
September	207,000	225,000	199,000
October	227,475	225,000	
November	164,900	199,000	
December	279,750	224,000	



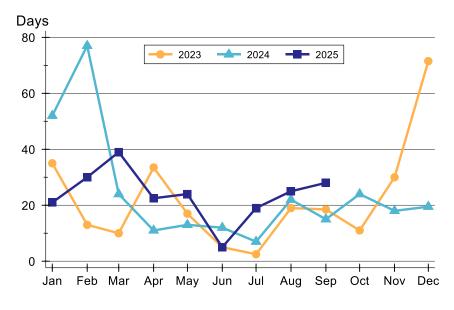
Jackson County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	30	58	31
February	26	88	62
March	25	58	65
April	44	60	40
May	20	103	39
June	18	50	33
July	26	76	43
August	29	50	32
September	28	41	63
October	27	49	
November	39	46	
December	72	33	

Median DOM



Month	2023	2024	2025
January	35	52	21
February	13	77	30
March	10	24	39
April	34	11	23
May	17	13	24
June	5	12	5
July	3	7	19
August	19	22	25
September	19	15	28
October	11	24	
November	30	18	
December	72	20	





Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Rose in September

Total home sales in Jefferson County rose by 50.0% last month to 15 units, compared to 10 units in September 2024. Total sales volume was \$4.4 million, up 21.6% from a vear earlier.

The median sale price in September was \$249,900, down from \$370,750 a year earlier. Homes that sold in September were typically on the market for 37 days and sold for 100.0% of their list prices.

Jefferson County Active Listings Up at End of September

The total number of active listings in Jefferson County at the end of September was 40 units, up from 34 at the same point in 2024. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$344,450.

During September, a total of 9 contracts were written down from 16 in September 2024. At the end of the month, there were 12 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Jefferson County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
Home Sales Change from prior year		15 50.0%	10 -28.6%	14 -33.3%	130 20.4%	108 -3.6%	112 -21.7%
	tive Listings ange from prior year	40 17.6%	34 36.0%	25 25.0%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.6 -10.3%	2.9 45.0%	2.0 66.7%	N/A	N/A	N/A
	w Listings ange from prior year	19 -9.5%	21 -12.5%	24 20.0%	163 7.2%	152 5.6%	144 -7.7%
	ntracts Written ange from prior year	9 -43.8%	16 23.1%	13 0.0%	128 11.3%	115 -2.5%	118 -15.1%
	nding Contracts ange from prior year	12 -40.0%	20 33.3%	15 -6.3%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	4,446 21.5%	3,658 0.8%	3,628 -28.1%	38,452 33.2%	28,864 4.5%	27,622 -13.4%
	Sale Price Change from prior year	296,410 -19.0%	365,750 41.2%	259,107 7.8%	295,782 10.7%	267,261 8.4%	246,624 10.5%
4	List Price of Actives Change from prior year	417,711 23.7%	337,709 25.1%	269,860 -7.3%	N/A	N/A	N/A
Average	Days on Market Change from prior year	59 73.5%	34 61.9%	21 110.0%	41 5.1%	39 56.0%	25 56.3%
•	Percent of List Change from prior year	99.7% -2.9%	102.7% 3.1%	99.6% -0.1%	98.9% 1.1%	97.8% -1.2%	99.0% -1.7%
	Percent of Original Change from prior year	93.0% -6.7%	99.7% 1.7%	98.0% -0.1%	96.2% 1.1%	95.2% -2.2%	97.3% -2.7%
	Sale Price Change from prior year	249,900 -32.6%	370,750 38.7%	267,250 7.8%	269,250 7.7%	250,000 15.2%	217,000 3.3%
	List Price of Actives Change from prior year	344,450 14.1%	302,000 14.0%	265,000 9.6%	N/A	N/A	N/A
Median	Days on Market Change from prior year	37 94.7%	19 58.3%	12 140.0%	15 -6.3%	16 166.7%	6 20.0%
2	Percent of List Change from prior year	100.0% 0.6%	99.4% -0.6%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	97.1% -1.2%	98.3% -1.7%	100.0% 0.0%	98.2% 0.5%	97.7% -2.3%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



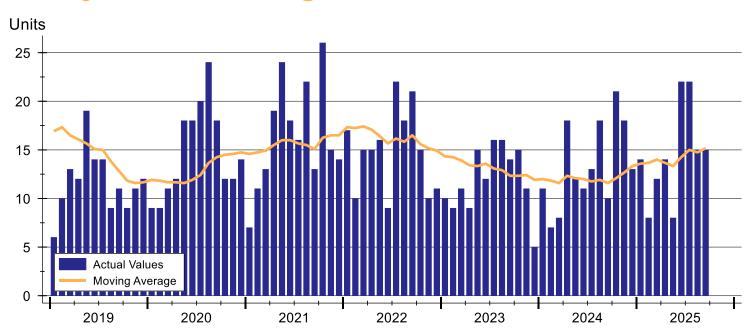
Jefferson County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	2025	ear-to-Dat 2024	e Change
Clc	sed Listings	15	10	50.0%	130	108	20.4%
Vo	lume (1,000s)	4,446	3,658	21.5%	38,452	28,864	33.2%
Мс	onths' Supply	2.6	2.9	-10.3%	N/A	N/A	N/A
	Sale Price	296,410	365,750	-19.0%	295,782	267,261	10.7%
age	Days on Market	59	34	73.5%	41	39	5.1%
Averag	Percent of List	99.7%	102.7%	-2.9%	98.9%	97.8%	1.1%
	Percent of Original	93.0%	99.7%	-6.7%	96.2%	95.2%	1.1%
	Sale Price	249,900	370,750	-32.6%	269,250	250,000	7.7%
ian	Days on Market	37	19	94.7%	15	16	-6.3%
Median	Percent of List	100.0%	99.4%	0.6%	100.0%	100.0%	0.0%
	Percent of Original	97.1%	98.3%	-1.2%	98.2%	97.7%	0.5%

A total of 15 homes sold in Jefferson County in September, up from 10 units in September 2024. Total sales volume rose to \$4.4 million compared to \$3.7 million in the previous year.

The median sales price in September was \$249,900, down 32.6% compared to the prior year. Median days on market was 37 days, up from 19 days in August, and up from 19 in September 2024.

History of Closed Listings

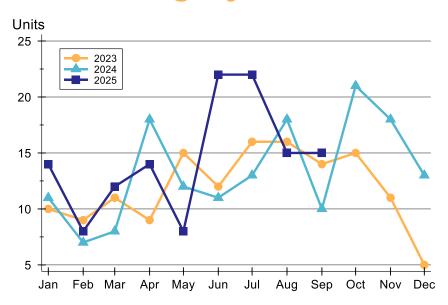






Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	10	11	14
February	9	7	8
March	11	8	12
April	9	18	14
May	15	12	8
June	12	11	22
July	16	13	22
August	16	18	15
September	14	10	15
October	15	21	
November	11	18	
December	5	13	

Closed Listings by Price Range

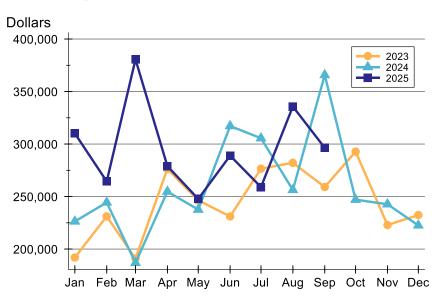
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	26.7%	0.9	92,463	92,450	122	154	99.5%	100.0%	82.2%	82.1%
\$100,000-\$124,999	1	6.7%	4.0	120,000	120,000	3	3	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	1.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	20.0%	0.0	242,800	240,000	5	2	102.4%	100.0%	101.2%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	6.7%	2.6	359,000	359,000	15	15	102.6%	102.6%	102.6%	102.6%
\$400,000-\$499,999	4	26.7%	4.4	448,475	451,950	72	70	99.3%	100.0%	92.0%	95.2%
\$500,000-\$749,999	2	13.3%	3.7	537,500	537,500	40	40	95.5%	95.5%	95.5%	95.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



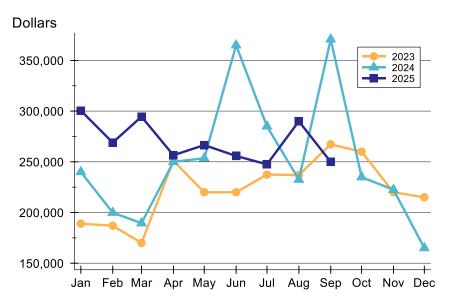


Jefferson County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	191,980	226,291	310,169
February	231,111	244,400	264,438
March	190,909	186,850	380,583
April	276,311	254,769	278,996
May	246,400	237,575	247,725
June	231,075	317,182	288,981
July	276,540	305,565	259,045
August	282,138	256,319	335,753
September	259,107	365,750	296,410
October	292,800	247,048	
November	222,889	242,694	
December	232,400	222,538	

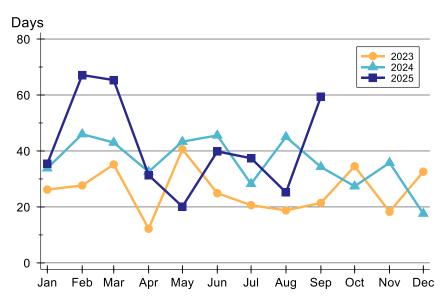


Month	2023	2024	2025
January	188,950	240,000	300,500
February	187,000	199,900	269,000
March	170,000	189,500	294,500
April	251,000	250,000	256,500
May	220,000	253,500	266,500
June	219,950	365,000	255,750
July	237,450	285,000	247,500
August	237,000	232,500	290,000
September	267,250	370,750	249,900
October	260,000	234,900	
November	220,000	222,500	
December	215,000	165,000	



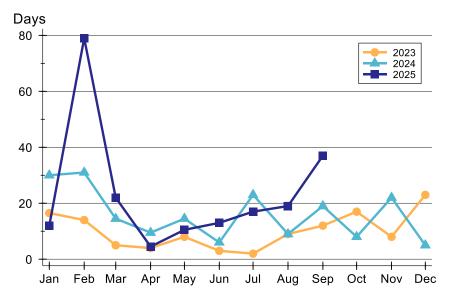
Jefferson County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	26	34	35
February	28	46	67
March	35	43	65
April	12	33	31
May	41	43	20
June	25	46	40
July	21	28	37
August	19	45	25
September	21	34	59
October	35	27	
November	18	36	
December	33	18	

Median DOM



Month	2023	2024	2025
January	17	30	12
February	14	31	79
March	5	15	22
April	4	10	5
May	8	15	11
June	3	6	13
July	2	23	17
August	9	9	19
September	12	19	37
October	17	8	
November	8	22	
December	23	5	



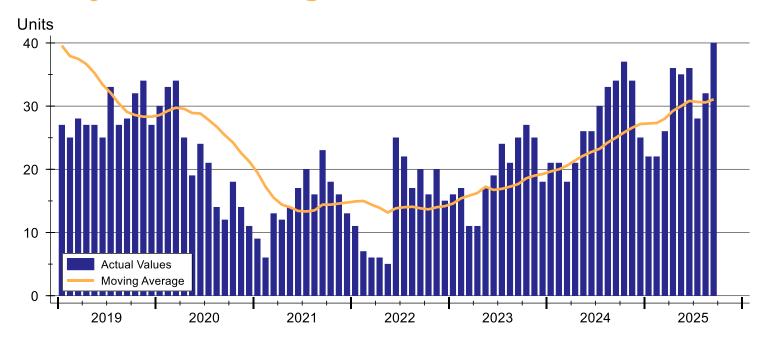
Jefferson County Active Listings Analysis

	mmary Statistics Active Listings	End of September 2025 2024 Change				
Act	tive Listings	40	34	17.6%		
Vo	lume (1,000s)	16,708	11,482	45.5%		
Мс	onths' Supply	2.6	2.9	-10.3%		
ge	List Price	417,711	337,709	23.7%		
Avera	Days on Market	43	62	-30.6%		
Α	Percent of Original	104.0%	94.6%	9.9%		
<u>_</u>	List Price	344,450	302,000	14.1%		
Median	Days on Market	32	43	-25.6%		
Σ	Percent of Original	100.0%	97.7%	2.4%		

A total of 40 homes were available for sale in Jefferson County at the end of September. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of September was \$344,450, up 14.1% from 2024. The typical time on market for active listings was 32 days, down from 43 days a year earlier.

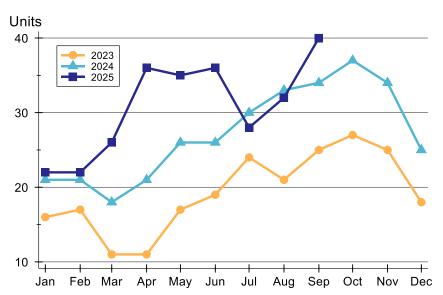
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	16	21	22
February	17	21	22
March	11	18	26
April	11	21	36
May	17	26	35
June	19	26	36
July	24	30	28
August	21	33	32
September	25	34	40
October	27	37	
November	25	34	
December	18	25	

Active Listings by Price Range

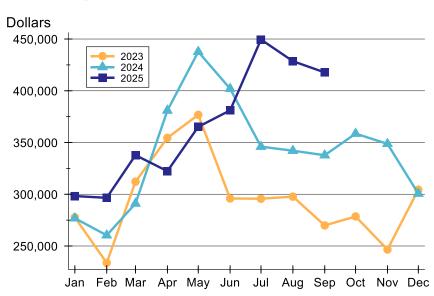
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.5%	0.9	95,000	95,000	13	13	100.0%	100.0%
\$100,000-\$124,999	3	7.5%	4.0	108,833	110,000	27	19	93.3%	100.0%
\$125,000-\$149,999	1	2.5%	1.1	129,950	129,950	7	7	100.0%	100.0%
\$150,000-\$174,999	4	10.0%	N/A	167,725	170,000	40	17	164.1%	100.0%
\$175,000-\$199,999	5	12.5%	N/A	194,230	197,800	15	6	98.9%	100.0%
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	7.5%	N/A	276,300	289,000	35	40	97.8%	100.0%
\$300,000-\$399,999	7	17.5%	2.6	349,464	349,000	71	60	96.0%	97.3%
\$400,000-\$499,999	7	17.5%	4.4	434,400	425,000	47	24	98.3%	100.0%
\$500,000-\$749,999	5	12.5%	3.7	645,000	660,000	46	39	96.4%	97.9%
\$750,000-\$999,999	2	5.0%	N/A	862,500	862,500	57	57	97.2%	97.2%
\$1,000,000 and up	2	5.0%	N/A	1,624,500	1,624,500	66	66	100.0%	100.0%



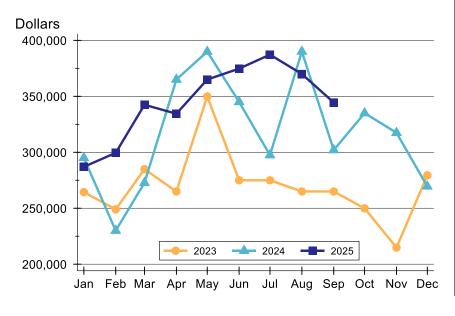


Jefferson County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	277,778	276,829	298,250
February	233,685	260,340	296,568
March	312,145	291,064	337,781
April	354,509	380,924	322,319
May	376,765	437,700	365,169
June	295,921	401,990	381,050
July	295,677	346,012	449,495
August	297,738	342,080	428,617
September	269,860	337,709	417,711
October	278,540	358,588	
November	246,606	348,703	
December	304,466	300,636	

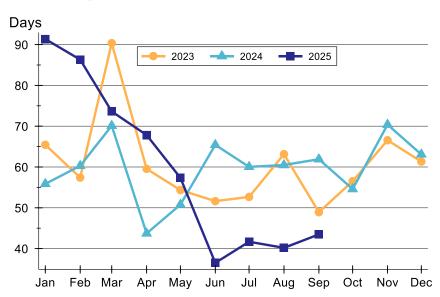


Month	2023	2024	2025
January	264,450	295,000	287,000
February	249,000	230,000	299,500
March	284,900	272,800	342,450
April	265,000	365,000	334,450
May	349,900	389,950	365,000
June	275,000	344,950	374,750
July	275,000	297,500	387,250
August	265,000	390,000	369,950
September	265,000	302,000	344,450
October	249,888	335,000	
November	214,900	317,450	
December	279,444	269,500	



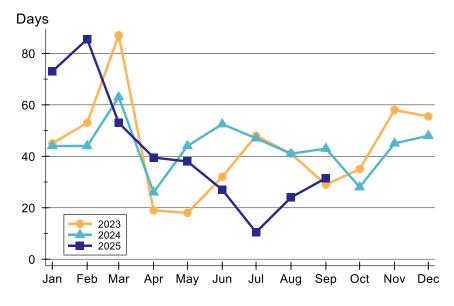
Jefferson County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	65	56	91
February	57	60	86
March	90	70	74
April	60	44	68
May	54	51	57
June	52	65	37
July	53	60	42
August	63	60	40
September	49	62	43
October	57	55	
November	67	70	
December	61	63	

Median DOM

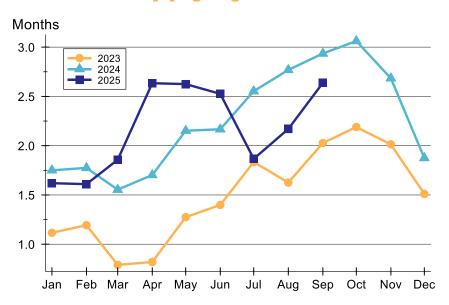


Month	2023	2024	2025
January	45	44	73
February	53	44	86
March	87	63	53
April	19	26	40
May	18	44	38
June	32	53	27
July	48	47	11
August	41	41	24
September	29	43	32
October	35	28	
November	58	45	
December	56	48	



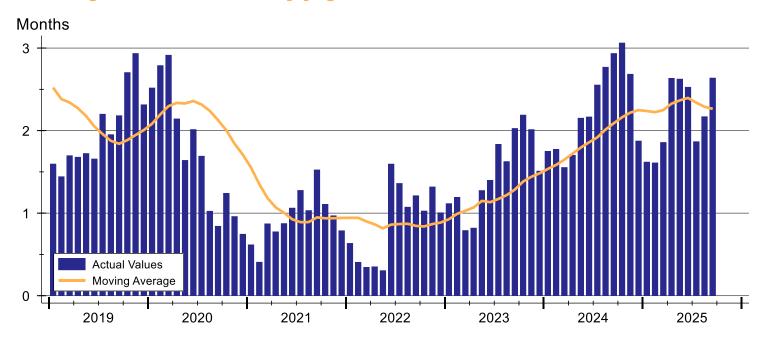
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.1	1.8	1.6
February	1.2	1.8	1.6
March	0.8	1.6	1.9
April	0.8	1.7	2.6
May	1.3	2.2	2.6
June	1.4	2.2	2.5
July	1.8	2.6	1.9
August	1.6	2.8	2.2
September	2.0	2.9	2.6
October	2.2	3.1	
November	2.0	2.7	
December	1.5	1.9	

History of Month's Supply





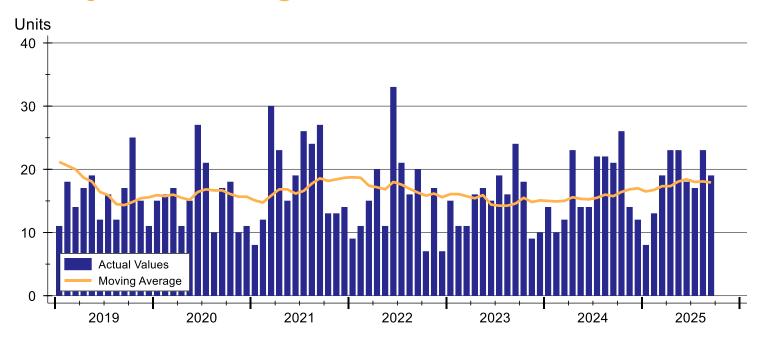
Jefferson County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
ıţ	New Listings	19	21	-9.5%
Month	Volume (1,000s)	6,378	6,270	1.7%
Current	Average List Price	335,705	298,567	12.4%
Cu	Median List Price	199,950	265,000	-24.5%
ē	New Listings	163	152	7.2%
o-Da	Volume (1,000s)	52,662	44,877	17.3%
Year-to-Date	Average List Price	323,080	295,243	9.4%
٧	Median List Price	274,900	270,000	1.8%

A total of 19 new listings were added in Jefferson County during September, down 9.5% from the same month in 2024. Year-to-date Jefferson County has seen 163 new listings.

The median list price of these homes was \$199,950 down from \$265,000 in 2024.

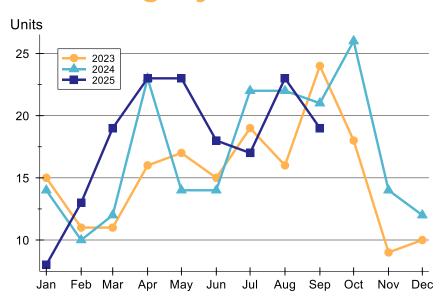
History of New Listings





Jefferson County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	15	14	8
February	11	10	13
March	11	12	19
April	16	23	23
May	17	14	23
June	15	14	18
July	19	22	17
August	16	22	23
September	24	21	19
October	18	26	
November	9	14	
December	10	12	

New Listings by Price Range

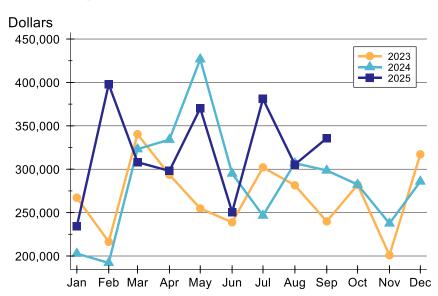
Price Range	New L Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.5%	85,000	85,000	4	4	100.0%	100.0%
\$100,000-\$124,999	2	10.5%	113,250	113,250	22	22	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	10.5%	172,450	172,450	19	19	100.0%	100.0%
\$175,000-\$199,999	4	21.1%	195,538	198,850	14	9	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	10.5%	294,000	294,000	4	4	100.0%	100.0%
\$300,000-\$399,999	2	10.5%	374,950	374,950	12	12	97.0%	97.0%
\$400,000-\$499,999	3	15.8%	418,983	419,950	10	9	100.0%	100.0%
\$500,000-\$749,999	1	5.3%	660,000	660,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	5.3%	1,600,000	1,600,000	32	32	100.0%	100.0%



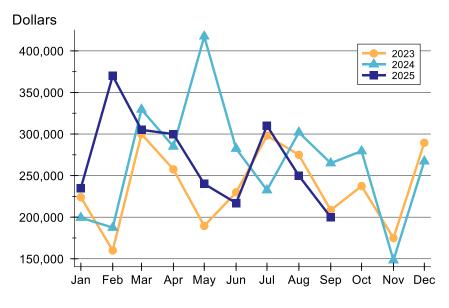


Jefferson County New Listings Analysis

Average Price



Month	2023	2024	2025
January	267,227	202,818	234,238
February	216,336	192,085	397,954
March	340,336	323,200	308,089
April	293,669	334,061	298,078
May	254,818	426,807	370,193
June	238,847	295,021	250,628
July	302,084	246,648	380,959
August	281,506	306,959	305,428
September	239,873	298,567	335,705
October	282,036	282,335	
November	200,878	237,543	
December	317,170	285,913	



Month	2023	2024	2025
January	224,000	199,450	235,000
February	160,000	187,450	369,900
March	299,900	329,500	305,000
April	257,450	285,000	299,900
May	189,500	417,450	240,000
June	229,900	282,450	217,000
July	298,000	232,500	310,000
August	274,950	301,950	249,900
September	208,500	265,000	199,950
October	237,475	279,500	
November	174,900	148,250	
December	289,500	267,250	



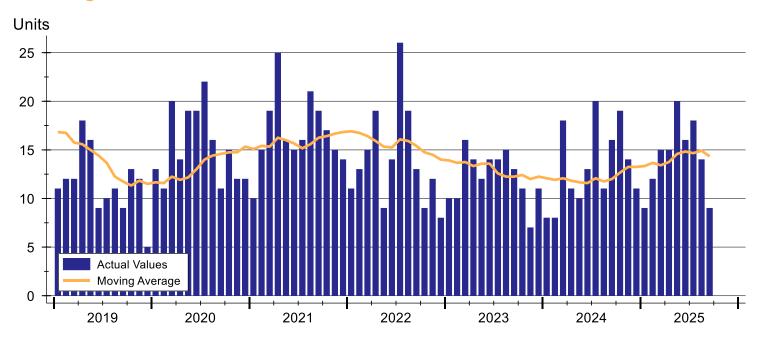
Jefferson County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	2025	ear-to-Dat 2024	e Change
Со	ntracts Written	9	16	-43.8%	128	115	11.3%
Vol	ume (1,000s)	2,996	4,525	-33.8%	37,586	31,620	18.9%
ge	Sale Price	332,867	282,838	17.7%	293,637	274,955	6.8%
Avera	Days on Market	23	35	-34.3%	39	37	5.4%
¥	Percent of Original	95.9%	94.3%	1.7%	96.2%	94.6%	1.7%
<u>_</u>	Sale Price	350,000	239,500	46.1%	259,450	250,000	3.8%
Median	Days on Market	17	15	13.3%	15	13	15.4%
Σ	Percent of Original	100.0%	95.7%	4.5%	99.0%	97.1%	2.0%

A total of 9 contracts for sale were written in Jefferson County during the month of September, down from 16 in 2024. The median list price of these homes was \$350,000, up from \$239,500 the prior year.

Half of the homes that went under contract in September were on the market less than 17 days, compared to 14 days in September 2024.

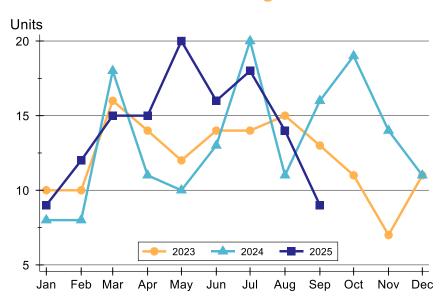
History of Contracts Written





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	10	8	9
February	10	8	12
March	16	18	15
April	14	11	15
May	12	10	20
June	14	13	16
July	14	20	18
August	15	11	14
September	13	16	9
October	11	19	
November	7	14	
December	11	11	

Contracts Written by Price Range

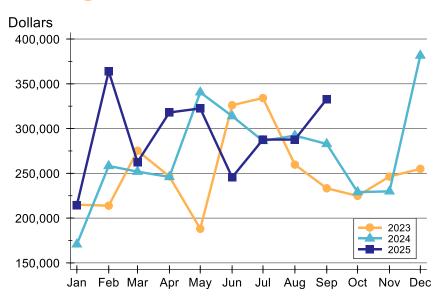
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	85,000	85,000	0	0	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	11.1%	153,000	153,000	51	51	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	11.1%	224,900	224,900	37	37	94.5%	94.5%
\$250,000-\$299,999	1	11.1%	299,000	299,000	3	3	100.0%	100.0%
\$300,000-\$399,999	3	33.3%	374,966	374,900	23	17	94.7%	94.9%
\$400,000-\$499,999	1	11.1%	430,000	430,000	9	9	100.0%	100.0%
\$500,000-\$749,999	1	11.1%	679,000	679,000	40	40	84.1%	84.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



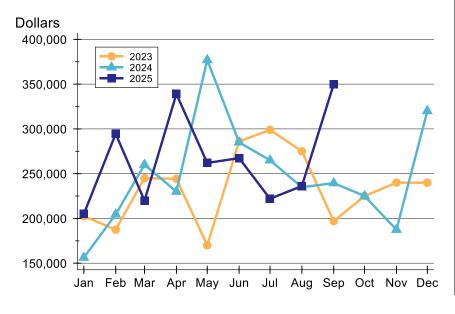


Jefferson County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	215,040	170,675	214,256
February	213,880	258,238	363,892
March	275,290	251,914	262,567
April	246,529	245,977	317,993
May	188,117	340,440	322,505
June	326,114	313,935	245,575
July	334,093	286,168	287,725
August	259,717	292,182	287,714
September	233,300	282,838	332,867
October	224,809	229,089	
November	246,363	229,850	
December	255,014	381,577	



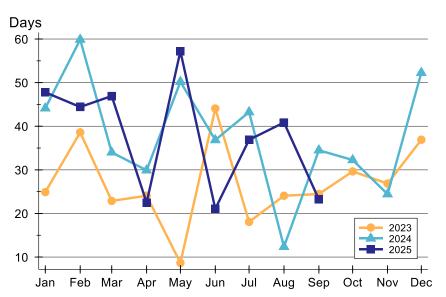
Month	2023	2024	2025
January	202,500	156,250	205,000
February	187,500	204,500	294,500
March	245,000	260,000	219,900
April	244,300	230,000	339,000
May	170,000	377,000	262,000
June	285,950	285,000	267,400
July	298,950	265,000	222,000
August	275,000	234,900	236,200
September	197,000	239,500	350,000
October	225,000	225,000	
November	240,000	187,400	
December	239,900	320,000	





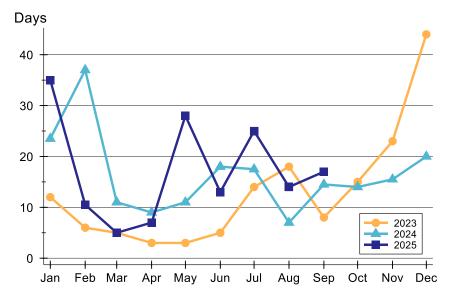
Jefferson County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	25	44	48
February	39	60	44
March	23	34	47
April	24	30	22
May	9	50	57
June	44	37	21
July	18	43	37
August	24	12	41
September	24	35	23
October	30	32	
November	27	24	
December	37	52	

Median DOM



Month	2023	2024	2025
January	12	24	35
February	6	37	11
March	5	11	5
April	3	9	7
May	3	11	28
June	5	18	13
July	14	18	25
August	18	7	14
September	8	15	17
October	15	14	
November	23	16	
December	44	20	



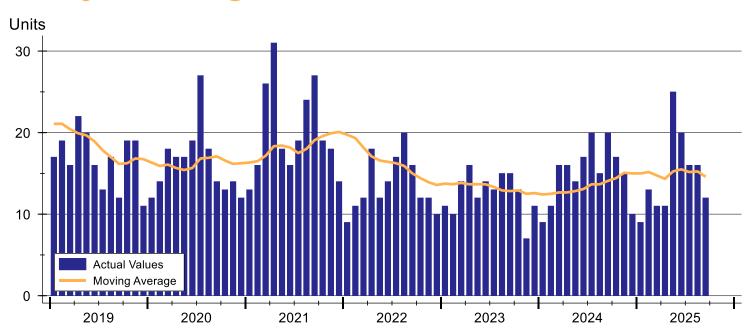
Jefferson County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Chang				
Pe	nding Contracts	12	20	-40.0%		
Vo	lume (1,000s)	3,840	4,886	-21.4%		
ge	List Price	319,983	244,295	31.0%		
Avera	Days on Market	21	35	-40.0%		
Ą	Percent of Original	98.1%	97.6%	0.5%		
2	List Price	324,500	224,900	44.3%		
Media	Days on Market	13	11	18.2%		
Σ	Percent of Original	100.0%	100.0%	0.0%		

A total of 12 listings in Jefferson County had contracts pending at the end of September, down from 20 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

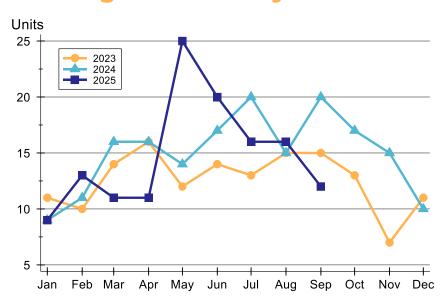
History of Pending Contracts





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	11	9	9
February	10	11	13
March	14	16	11
April	16	16	11
May	12	14	25
June	14	17	20
July	13	20	16
August	15	15	16
September	15	20	12
October	13	17	
November	7	15	
December	11	10	

Pending Contracts by Price Range

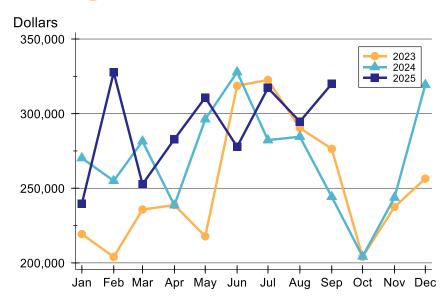
Price Range	Pending (Number	Contracts Percent	List Price Average Median		Days on Market Avg. Med.		Price as % of Orig Avg. Med.	
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	8.3%	124,000	124,000	0	0	100.0%	100.0%
\$125,000-\$149,999	2	16.7%	140,000	140,000	2	2	100.0%	100.0%
\$150,000-\$174,999	1	8.3%	153,000	153,000	51	51	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	8.3%	224,900	224,900	37	37	96.6%	96.6%
\$250,000-\$299,999	1	8.3%	299,000	299,000	3	3	100.0%	100.0%
\$300,000-\$399,999	3	25.0%	374,966	374,900	23	17	96.7%	95.3%
\$400,000-\$499,999	1	8.3%	430,000	430,000	9	9	100.0%	100.0%
\$500,000-\$749,999	2	16.7%	602,000	602,000	42	42	95.3%	95.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



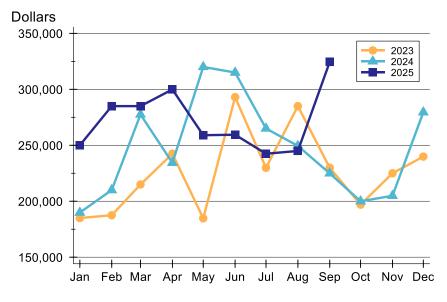


Jefferson County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	219,300	270,255	239,544
February	203,970	254,982	327,669
March	235,767	281,484	252,700
April	238,727	238,597	282,882
May	217,850	296,236	310,772
June	318,657	327,832	277,805
July	322,577	282,240	317,222
August	290,397	284,573	294,694
September	276,373	244,295	319,983
October	204,062	204,247	
November	237,507	243,780	
December	256,459	319,390	

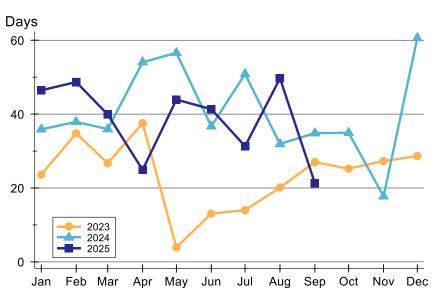


Month	2023	2024	2025
January	185,000	189,900	250,000
February	187,500	210,000	285,000
March	215,000	277,500	285,000
April	242,450	234,350	299,900
May	184,750	320,000	259,000
June	293,000	315,000	259,450
July	229,900	265,000	242,450
August	285,000	249,500	244,950
September	229,900	224,900	324,500
October	197,000	200,000	
November	225,000	204,900	
December	239,900	279,500	



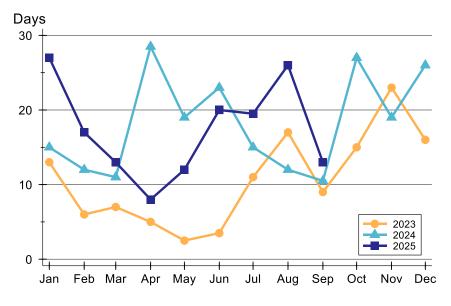
Jefferson County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	24	36	46
February	35	38	49
March	27	36	40
April	38	54	25
May	4	57	44
June	13	37	41
July	14	51	31
August	20	32	50
September	27	35	21
October	25	35	
November	27	18	
December	29	61	

Median DOM



Month	2023	2024	2025
January	13	15	27
February	6	12	17
March	7	11	13
April	5	29	8
Мау	3	19	12
June	4	23	20
July	11	15	20
August	17	12	26
September	9	11	13
October	15	27	
November	23	19	
December	16	26	





Lyon County Housing Report



Market Overview

Lyon County Home Sales Rose in September

Total home sales in Lyon County rose by 16.7% last month to 35 units, compared to 30 units in September 2024. Total sales volume was \$6.5 million, up 19.6% from a year earlier.

The median sale price in September was \$166,000, down from \$194,250 a year earlier. Homes that sold in September were typically on the market for 22 days and sold for 96.7% of their list prices.

Lyon County Active Listings Up at End of September

The total number of active listings in Lyon County at the end of September was 86 units, up from 44 at the same point in 2024. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$179,400.

During September, a total of 30 contracts were written down from 36 in September 2024. At the end of the month, there were 35 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Lyon County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	Year-to-Date 2025 2024		2023
	o me Sales ange from prior year	35 16.7%	30 7.1%	28 -40.4%	258 6.2%	243 -10.3%	271 -19.8%
	tive Listings ange from prior year	86 95.5%	44 18.9%	37 48.0%	N/A	N/A	N/A
	onths' Supply ange from prior year	3.0 87.5%	1.6 33.3%	1.2 100.0%	N/A	N/A	N/A
	ew Listings ange from prior year	36 -20.0%	45 7.1%	42 40.0%	384 18.2%	325 -5.2%	343 -9.0%
	ntracts Written ange from prior year	30 -16.7%	36 0.0%	36 12.5%	277 3.7%	267 -10.4%	298 -13.6%
	nding Contracts ange from prior year	35 -18.6%	43 0.0%	43 -10.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	6,542 19.6%	5,471 -9.3%	6,031 -25.1%	52,260 12.9%	46,296 -14.6%	54,208 -7.3%
	Sale Price Change from prior year	186,920 2.5%	182,362 -15.3%	215,396 25.7%	202,560 6.3%	190,517 -4.8%	200,031 15.6%
4	List Price of Actives Change from prior year	219,644 6.4%	206,382 -14.5%	241,450 28.4%	N/A	N/A	N/A
Average	Days on Market Change from prior year	48 54.8%	31 72.2%	18 12.5%	40 66.7%	24 20.0%	20 11.1%
⋖	Percent of List Change from prior year	94.1% -3.1%	97.1% -2.2%	99.3% 2.0%	96.4% -0.6%	97.0% -0.8%	97.8% 0.8%
	Percent of Original Change from prior year	89.8% -3.3%	92.9% -5.0%	97.8% 3.4%	93.5% -2.3%	95.7% -0.5%	96.2% 0.6%
	Sale Price Change from prior year	166,000 -14.5%	194,250 -1.6%	197,500 25.0%	179,000 2.9%	174,000 4.8%	166,000 16.7%
	List Price of Actives Change from prior year	179,400 5.2%	170,500 -7.8%	185,000 24.2%	N/A	N/A	N/A
Median	Days on Market Change from prior year	22 57.1%	14 133.3%	6 -14.3%	11 83.3%	6 0.0%	6 0.0%
_	Percent of List Change from prior year	96.7% -0.7%	97.4% -2.6%	100.0% 0.0%	97.9% -1.9%	99.8% 0.6%	99.2% -0.1%
	Percent of Original Change from prior year	92.2% -3.0%	95.1% -4.9%	100.0% 2.2%	96.0% -2.4%	98.4% 0.1%	98.3% -0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



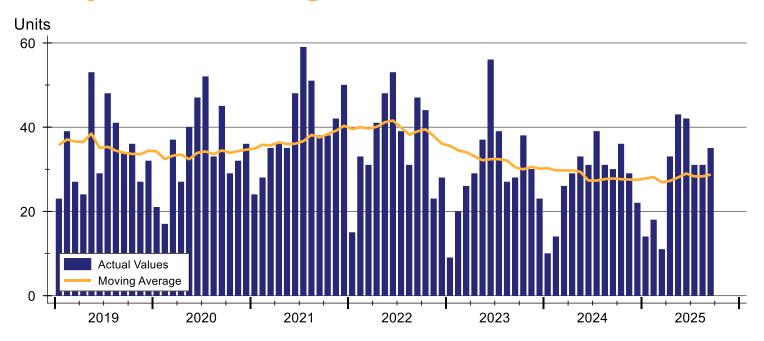
Lyon County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Y025	ear-to-Dat 2024	e Change
Clo	sed Listings	35	30	16.7%	258	243	6.2%
Vo	lume (1,000s)	6,542	5,471	19.6%	52,260	46,296	12.9%
Мс	onths' Supply	3.0	1.6	87.5%	N/A	N/A	N/A
	Sale Price	186,920	182,362	2.5%	202,560	190,517	6.3%
age	Days on Market	48	31	54.8%	40	24	66.7%
Averag	Percent of List	94.1%	97.1%	-3.1%	96.4%	97.0%	-0.6%
	Percent of Original	89.8%	92.9%	-3.3%	93.5%	95.7%	-2.3%
	Sale Price	166,000	194,250	-14.5%	179,000	174,000	2.9%
lan	Days on Market	22	14	57.1%	11	6	83.3%
Median	Percent of List	96.7%	97.4%	-0.7%	97.9%	99.8%	-1.9%
	Percent of Original	92.2%	95.1%	-3.0%	96.0%	98.4%	-2.4%

A total of 35 homes sold in Lyon County in September, up from 30 units in September 2024. Total sales volume rose to \$6.5 million compared to \$5.5 million in the previous year.

The median sales price in September was \$166,000, down 14.5% compared to the prior year. Median days on market was 22 days, up from 9 days in August, and up from 14 in September 2024.

History of Closed Listings

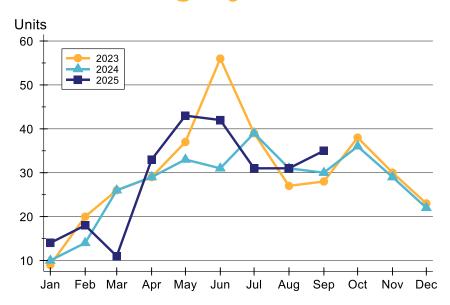






Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	9	10	14
February	20	14	18
March	26	26	11
April	29	29	33
May	37	33	43
June	56	31	42
July	39	39	31
August	27	31	31
September	28	30	35
October	38	36	
November	30	29	
December	23	22	

Closed Listings by Price Range

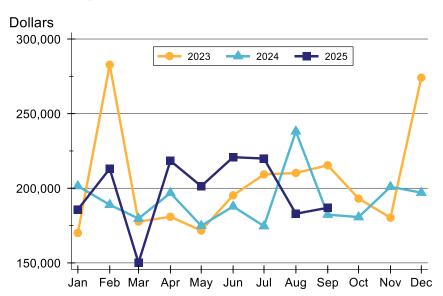
Price Range		les Percent	Months' Supply	Sale I Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	1	2.9%	4.8	21,000	21,000	2	2	52.5%	52.5%	52.5%	52.5%
\$25,000-\$49,999	2	5.7%	0.7	31,000	31,000	15	15	89.6%	89.6%	89.6%	89.6%
\$50,000-\$99,999	5	14.3%	2.9	77,000	78,000	82	17	91.9%	96.7%	83.5%	75.7%
\$100,000-\$124,999	3	8.6%	3.7	113,300	116,000	14	10	94.5%	92.9%	93.3%	90.5%
\$125,000-\$149,999	4	11.4%	4.3	137,225	139,000	118	131	94.6%	95.1%	82.8%	85.1%
\$150,000-\$174,999	3	8.6%	2.5	158,667	160,000	45	3	93.8%	92.2%	91.2%	92.2%
\$175,000-\$199,999	2	5.7%	1.5	177,500	177,500	27	27	96.3%	96.3%	92.1%	92.1%
\$200,000-\$249,999	7	20.0%	3.3	233,343	237,900	43	37	97.7%	98.2%	94.7%	93.9%
\$250,000-\$299,999	4	11.4%	1.8	263,125	265,000	20	11	99.5%	100.0%	99.2%	99.6%
\$300,000-\$399,999	2	5.7%	3.6	328,250	328,250	47	47	98.2%	98.2%	96.6%	96.6%
\$400,000-\$499,999	1	2.9%	7.0	427,000	427,000	41	41	95.1%	95.1%	85.6%	85.6%
\$500,000-\$749,999	1	2.9%	6.0	585,000	585,000	34	34	93.6%	93.6%	86.3%	86.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



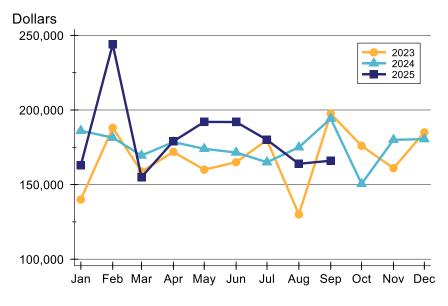


Lyon County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	170,056	201,460	185,765
February	282,750	188,947	213,072
March	177,669	179,681	150,091
April	180,879	196,866	218,400
May	171,674	174,852	201,398
June	195,293	187,827	220,836
July	209,285	174,636	219,916
August	210,241	238,082	182,952
September	215,396	182,362	186,920
October	193,110	180,669	
November	180,280	200,962	
December	274,143	197,068	

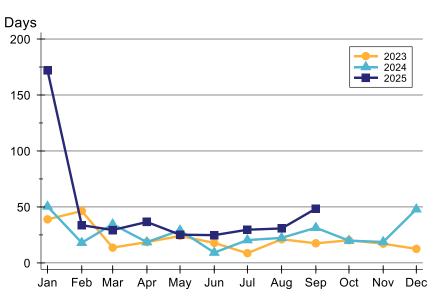


Month	2023	2024	2025
January	140,000	186,100	162,979
February	188,000	181,450	244,000
March	158,750	169,500	155,000
April	171,900	178,500	179,000
May	160,000	174,000	192,000
June	165,000	171,500	191,950
July	179,900	165,000	180,000
August	130,000	175,000	163,930
September	197,500	194,250	166,000
October	176,000	150,500	
November	161,000	180,000	
December	185,000	180,500	



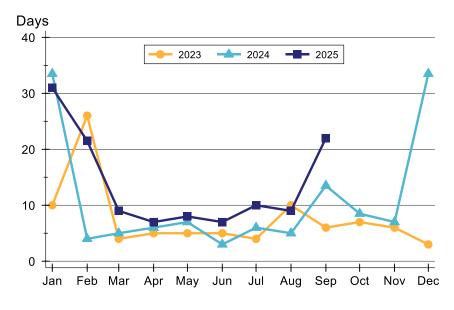
Lyon County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	39	50	172
February	46	18	34
March	14	35	29
April	19	19	37
May	24	29	25
June	18	9	25
July	9	20	30
August	21	22	31
September	18	31	48
October	20	20	
November	17	19	
December	13	48	

Median DOM



Month	2023	2024	2025
January	10	34	31
February	26	4	22
March	4	5	9
April	5	6	7
May	5	7	8
June	5	3	7
July	4	6	10
August	10	5	9
September	6	14	22
October	7	9	
November	6	7	
December	3	34	



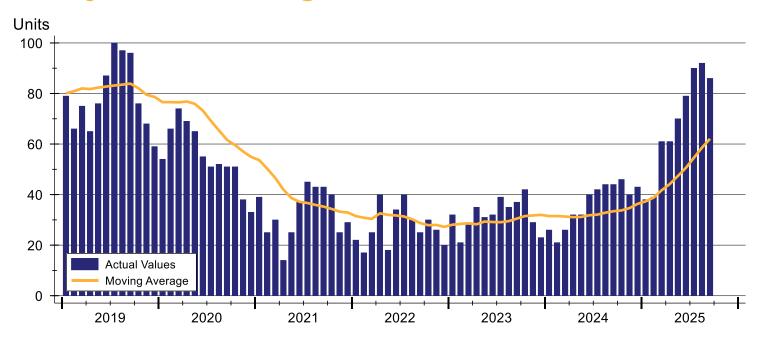
Lyon County Active Listings Analysis

	mmary Statistics Active Listings	En 2025	d of Septeml 2024	ber Change
Ac	tive Listings	86	44	95.5%
Vo	lume (1,000s)	18,889	9,081	108.0%
Months' Supply		3.0	1.6	87.5%
ge	List Price	219,644	206,382	6.4%
Avera	Days on Market	54	37	45.9%
Α	Percent of Original	95.3%	96.5%	-1.2%
<u>_</u>	List Price	179,400	170,500	5.2%
Median	Days on Market	31	24	29.2%
Σ	Percent of Original	98.0%	100.0%	-2.0%

A total of 86 homes were available for sale in Lyon County at the end of September. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$179,400, up 5.2% from 2024. The typical time on market for active listings was 31 days, up from 24 days a year earlier.

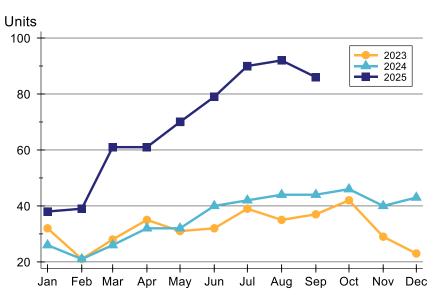
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	32	26	38
February	21	21	39
March	28	26	61
April	35	32	61
May	31	32	70
June	32	40	79
July	39	42	90
August	35	44	92
September	37	44	86
October	42	46	
November	29	40	
December	23	43	

Active Listings by Price Range

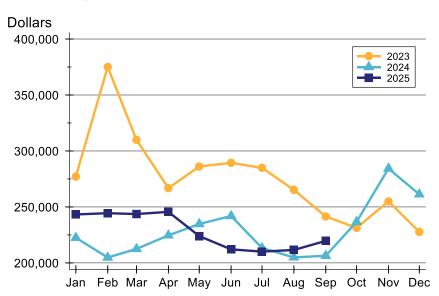
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	2	2.3%	4.8	17,950	17,950	19	19	90.9%	90.9%
\$25,000-\$49,999	1	1.2%	0.7	40,000	40,000	4	4	100.0%	100.0%
\$50,000-\$99,999	11	12.8%	2.9	80,745	84,900	44	22	93.5%	95.1%
\$100,000-\$124,999	8	9.3%	3.7	110,725	111,200	86	83	89.9%	88.8%
\$125,000-\$149,999	13	15.1%	4.3	142,131	142,900	36	6	96.5%	100.0%
\$150,000-\$174,999	8	9.3%	2.5	162,087	158,700	110	72	94.9%	94.6%
\$175,000-\$199,999	5	5.8%	1.5	188,730	184,900	77	33	92.0%	99.5%
\$200,000-\$249,999	13	15.1%	3.3	233,600	237,500	27	8	97.8%	100.0%
\$250,000-\$299,999	6	7.0%	1.8	264,567	262,250	51	49	96.6%	97.4%
\$300,000-\$399,999	9	10.5%	3.6	364,511	359,900	77	108	94.9%	97.5%
\$400,000-\$499,999	7	8.1%	7.0	458,957	449,900	13	5	99.5%	100.0%
\$500,000-\$749,999	3	3.5%	6.0	611,300	595,000	98	41	97.2%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



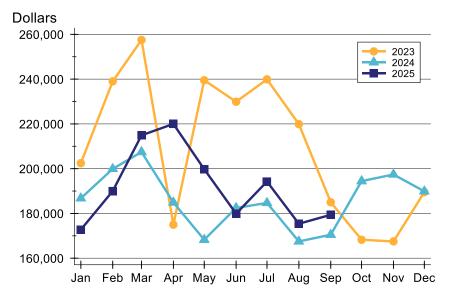


Lyon County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	277,080	222,492	243,279
February	375,062	204,793	244,399
March	309,907	212,454	243,653
April	266,806	224,564	245,576
Мау	286,097	234,755	223,936
June	289,425	241,898	212,083
July	284,946	213,331	210,086
August	265,251	204,896	211,550
September	241,450	206,382	219,644
October	231,298	236,648	
November	254,903	284,310	
December	227,696	261,207	

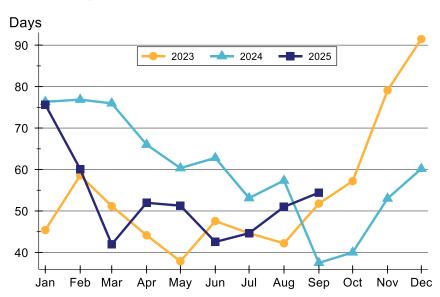


Month	2023	2024	2025
January	202,450	186,750	172,750
February	239,000	199,900	190,000
March	257,500	207,450	214,900
April	175,000	184,900	220,000
May	239,500	168,250	199,750
June	229,900	182,450	179,900
July	239,900	184,700	194,250
August	219,900	167,500	175,400
September	185,000	170,500	179,400
October	168,250	194,450	
November	167,500	197,400	
December	189,500	189,900	



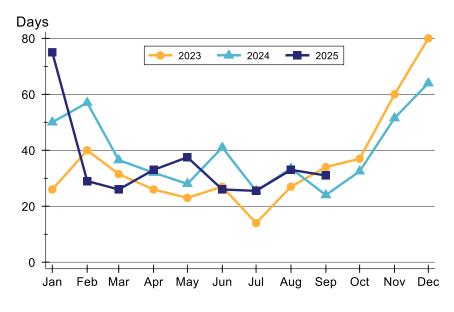
Lyon County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	45	76	76
February	59	77	60
March	51	76	42
April	44	66	52
May	38	60	51
June	48	63	43
July	45	53	45
August	42	57	51
September	52	37	54
October	57	40	
November	79	53	
December	91	60	

Median DOM

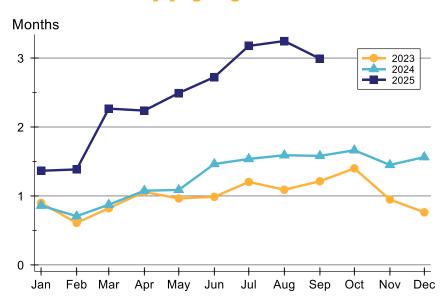


Month	2023	2024	2025
January	26	50	75
February	40	57	29
March	32	37	26
April	26	32	33
May	23	28	38
June	27	41	26
July	14	26	26
August	27	34	33
September	34	24	31
October	37	33	
November	60	52	
December	80	64	



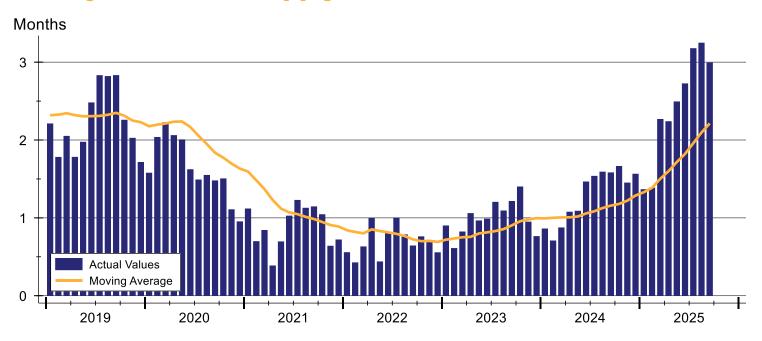
Lyon County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.9	0.9	1.4
February	0.6	0.7	1.4
March	0.8	0.9	2.3
April	1.1	1.1	2.2
May	1.0	1.1	2.5
June	1.0	1.5	2.7
July	1.2	1.5	3.2
August	1.1	1.6	3.2
September	1.2	1.6	3.0
October	1.4	1.7	
November	0.9	1.5	
December	0.8	1.6	

History of Month's Supply





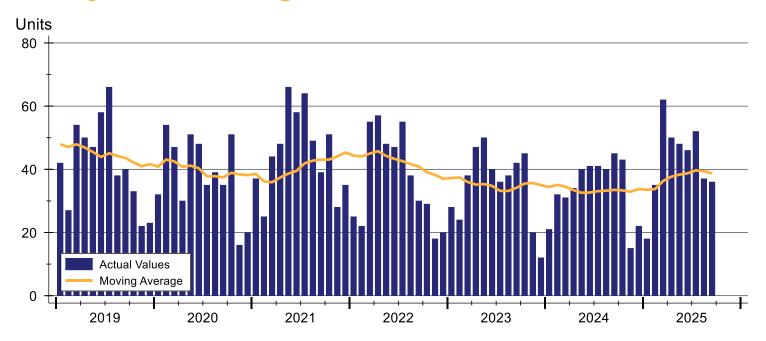
Lyon County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
£	New Listings	36	45	-20.0%
Month	Volume (1,000s)	8,278	8,356	-0.9%
Current	Average List Price	229,947	185,678	23.8%
C	Median List Price	206,950	170,000	21.7%
ā	New Listings	384	325	18.2%
o-Da	Volume (1,000s)	79,787	64,252	24.2%
Year-to-Date	Average List Price	207,777	197,697	5.1%
×	Median List Price	185,000	174,500	6.0%

A total of 36 new listings were added in Lyon County during September, down 20.0% from the same month in 2024. Year-to-date Lyon County has seen 384 new listings.

The median list price of these homes was \$206,950 up from \$170,000 in 2024.

History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	28	21	18
February	24	32	35
March	38	31	62
April	47	34	50
May	50	40	48
June	40	41	46
July	36	41	52
August	38	40	37
September	42	45	36
October	45	43	
November	20	15	
December	12	22	

New Listings by Price Range

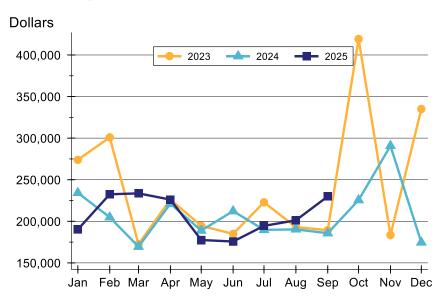
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	2.8%	18,000	18,000	15	15	100.0%	100.0%
\$25,000-\$49,999	3	8.3%	44,967	45,000	16	16	94.4%	100.0%
\$50,000-\$99,999	2	5.6%	72,450	72,450	13	13	96.0%	96.0%
\$100,000-\$124,999	3	8.3%	109,967	109,900	3	3	100.0%	100.0%
\$125,000-\$149,999	5	13.9%	140,780	142,500	28	31	99.7%	100.0%
\$150,000-\$174,999	1	2.8%	174,900	174,900	11	11	100.0%	100.0%
\$175,000-\$199,999	2	5.6%	179,950	179,950	6	6	95.0%	95.0%
\$200,000-\$249,999	7	19.4%	231,157	229,900	17	18	98.4%	100.0%
\$250,000-\$299,999	1	2.8%	265,000	265,000	4	4	100.0%	100.0%
\$300,000-\$399,999	6	16.7%	366,800	372,200	12	9	97.5%	98.2%
\$400,000-\$499,999	5	13.9%	465,560	459,000	8	4	99.6%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



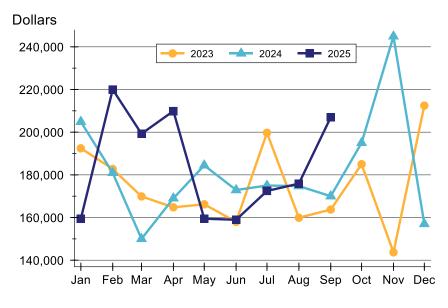


Lyon County New Listings Analysis

Average Price



Month	2023	2024	2025
January	273,898	234,233	190,172
February	300,921	204,866	232,493
March	172,682	169,521	233,589
April	226,172	221,140	226,112
May	194,588	188,880	177,511
June	184,843	212,281	175,689
July	222,842	189,705	194,515
August	193,003	190,273	201,159
September	189,332	185,678	229,947
October	419,170	225,563	
November	183,490	290,733	
December	335,000	174,561	



Month	2023	2024	2025
January	192,450	204,900	159,450
February	182,750	180,950	220,000
March	169,900	150,000	199,250
April	164,800	169,000	209,900
May	166,200	184,450	159,450
June	158,000	172,900	158,950
July	199,700	175,000	172,450
August	159,900	174,750	175,900
September	163,750	170,000	206,950
October	185,000	195,000	
November	143,700	244,900	
December	212,450	157,000	



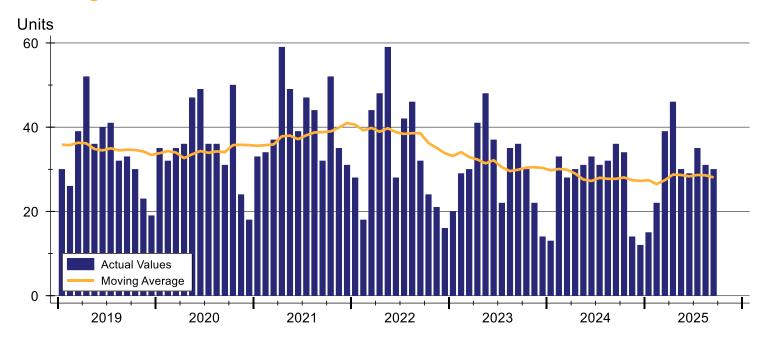
Lyon County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	2025	ear-to-Dat 2024	te Change
Со	ntracts Written	30	36	-16.7%	277	267	3.7%
Vol	ume (1,000s)	5,829	6,457	-9.7%	58,487	55,114	6.1%
ge	Sale Price	194,293	179,369	8.3%	211,143	206,418	2.3%
Avera	Days on Market	41	23	78.3%	33	23	43.5%
¥	Percent of Original	94.9%	92.5%	2.6%	93.9%	95.4%	-1.6%
<u>_</u>	Sale Price	174,200	137,450	26.7%	185,000	174,900	5.8%
Median	Days on Market	26	9	188.9%	11	6	83.3%
Σ	Percent of Original	98.7%	91.9%	7.4%	96.4%	98.3%	-1.9%

A total of 30 contracts for sale were written in Lyon County during the month of September, down from 36 in 2024. The median list price of these homes was \$174,200, up from \$137,450 the prior year.

Half of the homes that went under contract in September were on the market less than 26 days, compared to 9 days in September 2024.

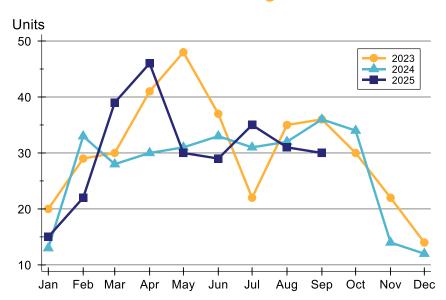
History of Contracts Written





Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	20	13	15
February	29	33	22
March	30	28	39
April	41	30	46
May	48	31	30
June	37	33	29
July	22	31	35
August	35	32	31
September	36	36	30
October	30	34	
November	22	14	
December	14	12	

Contracts Written by Price Range

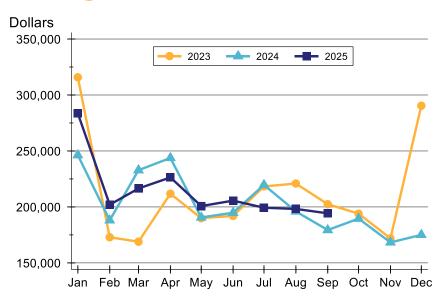
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.3%	45,000	45,000	4	4	100.0%	100.0%
\$50,000-\$99,999	4	13.3%	78,725	82,450	74	75	79.3%	74.4%
\$100,000-\$124,999	4	13.3%	114,925	114,950	20	13	100.0%	100.0%
\$125,000-\$149,999	3	10.0%	136,567	139,900	58	29	95.5%	96.2%
\$150,000-\$174,999	3	10.0%	162,833	158,000	52	60	96.3%	98.6%
\$175,000-\$199,999	5	16.7%	184,040	179,999	26	25	94.1%	93.7%
\$200,000-\$249,999	3	10.0%	230,833	242,900	87	80	96.7%	100.0%
\$250,000-\$299,999	2	6.7%	265,450	265,450	33	33	99.6%	99.6%
\$300,000-\$399,999	4	13.3%	369,600	367,200	15	3	98.7%	99.3%
\$400,000-\$499,999	1	3.3%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



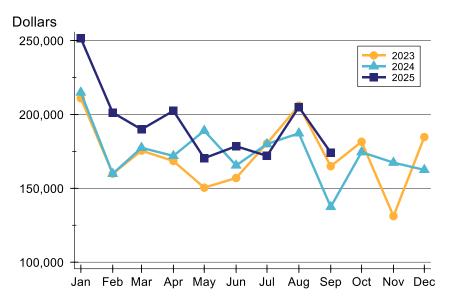


Lyon County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	315,805	246,292	283,567
February	172,902	188,052	201,977
March	168,947	232,818	216,463
April	211,793	243,752	226,363
May	189,956	190,606	200,787
June	192,008	194,823	205,621
July	218,305	219,655	199,292
August	220,894	195,941	198,197
September	202,414	179,369	194,293
October	193,987	189,538	
November	171,895	168,307	
December	290,429	175,033	

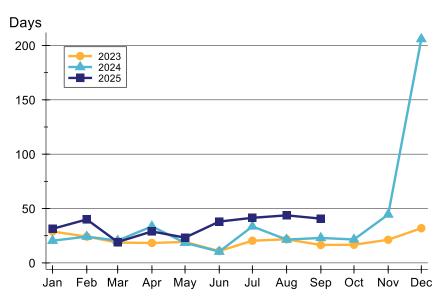


Month	2023	2024	2025
January	210,950	214,900	251,500
February	159,900	159,900	201,250
March	175,500	177,450	189,900
April	168,500	171,950	202,450
May	150,450	189,000	170,400
June	157,000	165,500	178,500
July	180,400	180,000	172,000
August	206,000	187,250	205,000
September	164,950	137,450	174,200
October	181,500	174,500	
November	131,200	167,400	
December	184,700	162,500	



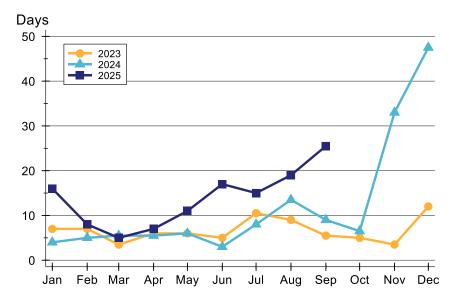
Lyon County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	29	20	31
February	24	24	40
March	19	21	19
April	18	34	29
May	19	18	23
June	11	10	38
July	20	34	41
August	22	21	44
September	16	23	41
October	17	22	
November	21	45	
December	32	206	

Median DOM



Month	2023	2024	2025
January	7	4	16
February	7	5	8
March	4	6	5
April	6	6	7
May	6	6	11
June	5	3	17
July	11	8	15
August	9	14	19
September	6	9	26
October	5	7	
November	4	33	
December	12	48	



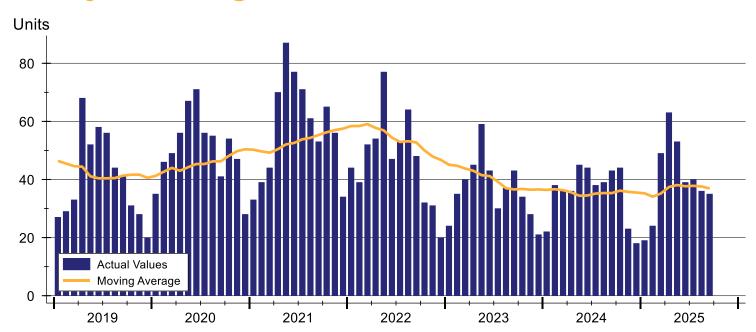
Lyon County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End 2025	d of Septem 2024	ber Change
Pe	nding Contracts	35	43	-18.6%
Volume (1,000s)		7,440	8,932	-16.7%
ge	List Price	212,580	207,723	2.3%
Avera	Days on Market	44	24	83.3%
Ą	Percent of Original	95.7%	96.8%	-1.1%
<u>_</u>	List Price	197,500	169,900	16.2%
Media	Days on Market	28	8	250.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 35 listings in Lyon County had contracts pending at the end of September, down from 43 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

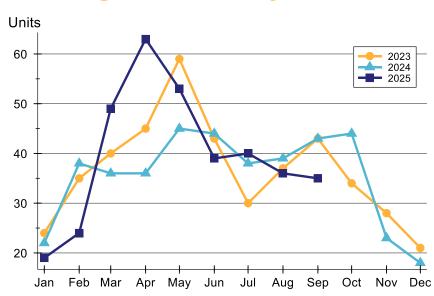
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	24	22	19
February	35	38	24
March	40	36	49
April	45	36	63
May	59	45	53
June	43	44	39
July	30	38	40
August	37	39	36
September	43	43	35
October	34	44	
November	28	23	
December	21	18	

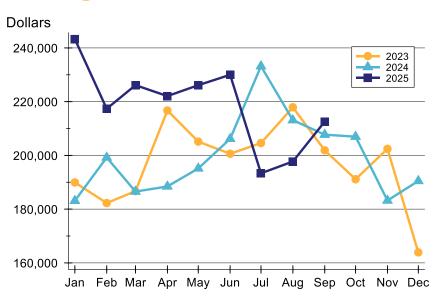
Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.7%	43,000	43,000	37	37	84.2%	84.2%
\$50,000-\$99,999	2	5.7%	92,400	92,400	99	99	81.0%	81.0%
\$100,000-\$124,999	3	8.6%	113,267	114,900	19	3	100.0%	100.0%
\$125,000-\$149,999	4	11.4%	139,675	139,900	65	58	96.0%	96.9%
\$150,000-\$174,999	2	5.7%	158,000	158,000	48	48	95.1%	95.1%
\$175,000-\$199,999	5	14.3%	184,020	179,900	31	28	97.0%	97.8%
\$200,000-\$249,999	5	14.3%	230,080	230,000	99	117	93.9%	92.0%
\$250,000-\$299,999	6	17.1%	264,533	261,950	21	15	98.7%	99.4%
\$300,000-\$399,999	5	14.3%	361,660	364,500	12	3	99.3%	100.0%
\$400,000-\$499,999	1	2.9%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

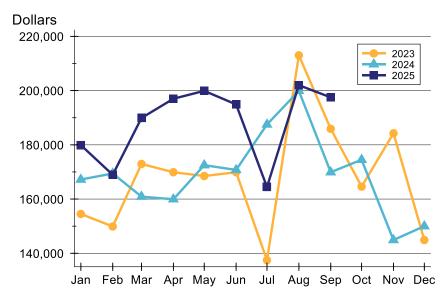


Lyon County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	189,938	183,114	243,305
February	182,271	199,218	217,363
March	186,702	186,539	226,144
April	216,731	188,440	222,073
May	205,136	195,138	226,123
June	200,621	206,149	229,998
July	204,597	233,192	193,345
August	217,905	213,126	197,719
September	201,893	207,723	212,580
October	191,125	206,968	
November	202,432	183,204	
December	163,905	190,483	

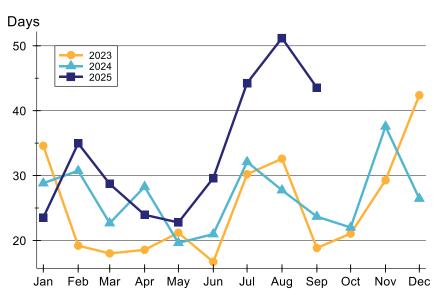


Month	2023	2024	2025
January	154,500	167,200	179,900
February	149,900	169,450	168,950
March	172,950	160,900	189,900
April	169,900	159,925	197,000
May	168,500	172,500	199,900
June	169,900	170,750	194,900
July	137,450	187,500	164,450
August	213,000	199,900	202,000
September	185,900	169,900	197,500
October	164,600	174,500	
November	184,250	144,900	
December	144,900	150,000	



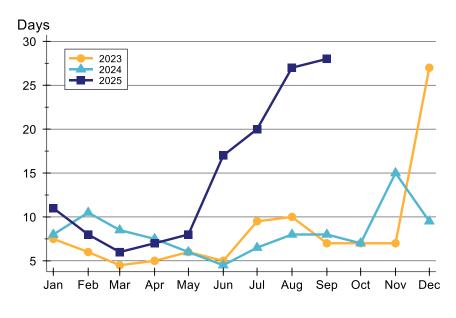
Lyon County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	29	24
February	19	31	35
March	18	23	29
April	19	28	24
May	21	20	23
June	17	21	30
July	30	32	44
August	33	28	51
September	19	24	44
October	21	22	
November	29	38	
December	42	26	

Median DOM



Month	2023	2024	2025
January	8	8	11
February	6	11	8
March	5	9	6
April	5	8	7
May	6	6	8
June	5	5	17
July	10	7	20
August	10	8	27
September	7	8	28
October	7	7	
November	7	15	
December	27	10	





Osage County Housing Report





Market Overview

Osage County Home Sales Fell in September

Total home sales in Osage County fell last month to 14 units, compared to 22 units in September 2024. Total sales volume was \$3.0 million, down from a year earlier.

The median sale price in September was \$219.750, up from \$174,750 a year earlier. Homes that sold in September were typically on the market for 12 days and sold for 99.3% of their list prices.

Osage County Active Listings Down at End of

The total number of active listings in Osage County at the end of September was 26 units, down from 30 at the same point in 2024. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$259,900.

During September, a total of 5 contracts were written down from 14 in September 2024. At the end of the month, there were 10 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Osage County Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	o me Sales ange from prior year	14 -36.4%	22 29.4%	17 6.3%	123 -12.1%	140 7.7%	130 -12.2%
	tive Listings ange from prior year	26 -13.3%	30 57.9%	19 -40.6%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 -5.0%	2.0 53.8%	1.3 -31.6%	N/A	N/A	N/A
	w Listings ange from prior year	13 -35.0%	20 -9.1%	22 29.4%	154 -15.4%	182 17.4%	155 -12.4%
	ntracts Written ange from prior year	5 -64.3%	14 -22.2%	18 38.5%	121 -18.8%	149 12.0%	133 -7.6%
	nding Contracts ange from prior year	10 -16.7%	12 -29.4%	17 21.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	3,036 -26.6%	4,135 45.7%	2,838 23.3%	26,141 -10.7%	29,278 22.5%	23,896 -7.0%
	Sale Price Change from prior year	216,857 15.4%	187,971 12.6%	166,939 16.1%	212,529 1.6%	209,129 13.8%	183,816 5.9%
4	List Price of Actives Change from prior year	271,858 -23.7%	356,240 30.6%	272,673 -49.8%	N/A	N/A	N/A
Average	Days on Market Change from prior year	22 -29.0%	31 47.6%	21 -16.0%	33 0.0%	33 17.9%	28 -9.7%
٩	Percent of List Change from prior year	97.9% -1.3%	99.2% 1.4%	97.8% 3.4%	96.8% 0.0%	96.8% -1.8%	98.6% 0.8%
	Percent of Original Change from prior year	97.0% 0.2%	96.8% 0.8%	96.0% 3.3%	95.0% 0.6%	94.4% -2.1%	96.4% 0.3%
	Sale Price Change from prior year	219,750 25.8%	174,750 13.5%	154,000 32.2%	195,000 5.4%	185,000 20.5%	153,588 9.7%
	List Price of Actives Change from prior year	259,900 9.5%	237,450 -0.6%	239,000 26.1%	N/A	N/A	N/A
Median	Days on Market Change from prior year	13 -27.8%	18 63.6%	11 -45.0%	13 -18.8%	16 100.0%	8 14.3%
2	Percent of List Change from prior year	99.3% -0.7%	100.0% 0.0%	100.0% 4.2%	99.4% -0.6%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.2% -0.7%	98.9% -0.5%	99.4% 3.5%	98.6% -0.3%	98.9% -0.6%	99.5% -0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



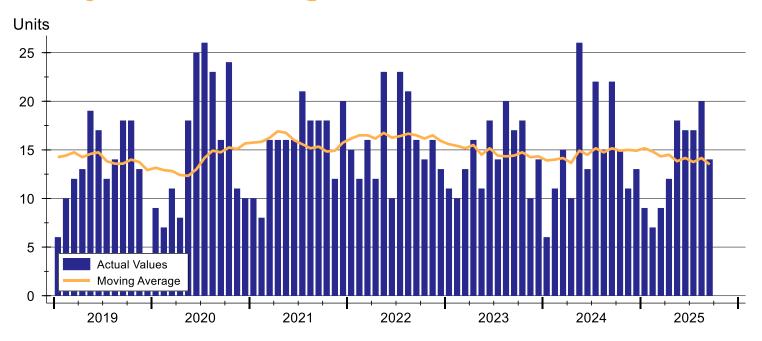
Osage County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Year-to-Date 2025 2024 Ch		te Change
Clo	sed Listings	14	22	-36.4%	123	140	-12.1%
Vo	lume (1,000s)	3,036	4,135	-26.6%	26,141	29,278	-10.7%
Мс	onths' Supply	1.9	2.0	-5.0%	N/A	N/A	N/A
	Sale Price	216,857	187,971	15.4%	212,529	209,129	1.6%
age	Days on Market	22	31	-29.0%	33	33	0.0%
Averag	Percent of List	97.9%	99.2%	-1.3%	96.8%	96.8%	0.0%
	Percent of Original	97.0%	96.8%	0.2%	95.0%	94.4%	0.6%
	Sale Price	219,750	174,750	25.8%	195,000	185,000	5.4%
lan	Days on Market	13	18	-27.8%	13	16	-18.8%
Median	Percent of List	99.3%	100.0%	-0.7%	99.4%	100.0%	-0.6%
	Percent of Original	98.2%	98.9%	-0.7%	98.6%	98.9%	-0.3%

A total of 14 homes sold in Osage County in September, down from 22 units in September 2024. Total sales volume fell to \$3.0 million compared to \$4.1 million in the previous year.

The median sales price in September was \$219,750, up 25.8% compared to the prior year. Median days on market was 12 days, down from 17 days in August, and down from 18 in September 2024.

History of Closed Listings

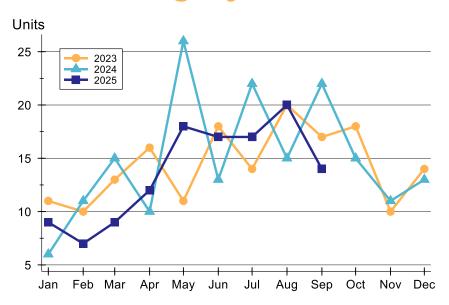






Osage County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	11	6	9
February	10	11	7
March	13	15	9
April	16	10	12
May	11	26	18
June	18	13	17
July	14	22	17
August	20	15	20
September	17	22	14
October	18	15	
November	10	11	
December	14	13	

Closed Listings by Price Range

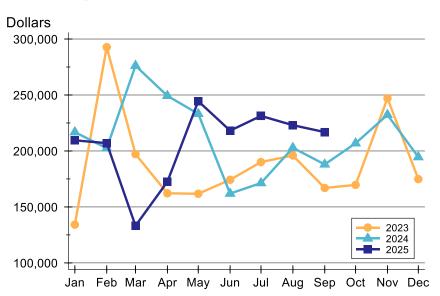
Price Range	Sa Number	les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	21.4%	0.7	78,333	75,000	22	14	94.8%	88.2%	94.8%	88.2%
\$100,000-\$124,999	1	7.1%	0.7	115,000	115,000	55	55	100.1%	100.1%	90.6%	90.6%
\$125,000-\$149,999	1	7.1%	2.0	135,000	135,000	0	0	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	1	7.1%	2.2	172,000	172,000	2	2	104.2%	104.2%	104.2%	104.2%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	28.6%	0.4	228,000	230,000	12	13	98.6%	99.3%	98.6%	99.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	28.6%	5.1	366,750	364,750	36	22	96.9%	96.5%	96.0%	96.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



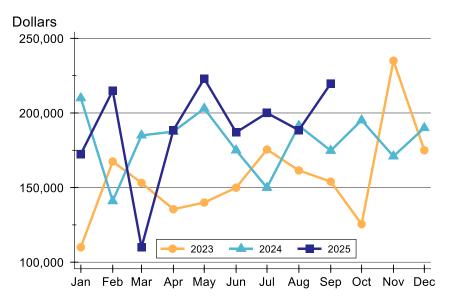


Osage County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	134,177	216,833	209,500
February	292,750	202,482	207,000
March	197,213	276,167	133,167
April	162,156	249,250	172,479
May	161,773	233,179	244,500
June	174,242	161,913	218,147
July	190,093	171,339	231,303
August	195,960	202,827	223,035
September	166,939	187,971	216,857
October	169,672	206,883	
November	247,040	232,264	
December	174,857	194,552	



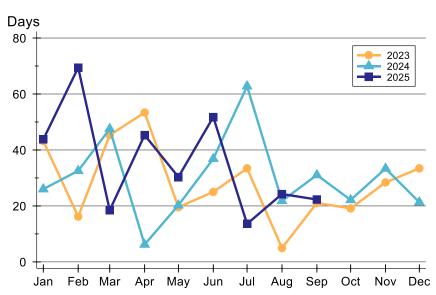
Month	2023	2024	2025
January	110,000	210,000	172,500
February	167,500	141,000	215,000
March	153,175	185,000	110,000
April	135,500	187,500	188,500
Мау	140,000	203,000	223,000
June	149,950	175,000	187,000
July	175,500	149,950	200,000
August	161,500	191,500	188,500
September	154,000	174,750	219,750
October	125,500	195,151	
November	235,000	171,000	
December	175,000	190,000	





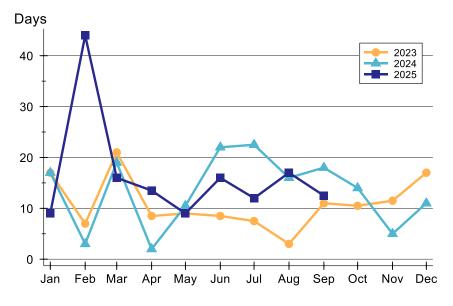
Osage County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	43	26	44
February	16	33	69
March	45	48	18
April	53	6	45
May	20	20	30
June	25	37	52
July	33	63	14
August	5	22	24
September	21	31	22
October	19	22	
November	28	33	
December	33	21	

Median DOM



Month	2023	2024	2025
January	17	17	9
February	7	3	44
March	21	19	16
April	9	2	14
May	9	11	9
June	9	22	16
July	8	23	12
August	3	16	17
September	11	18	13
October	11	14	
November	12	5	
December	17	11	



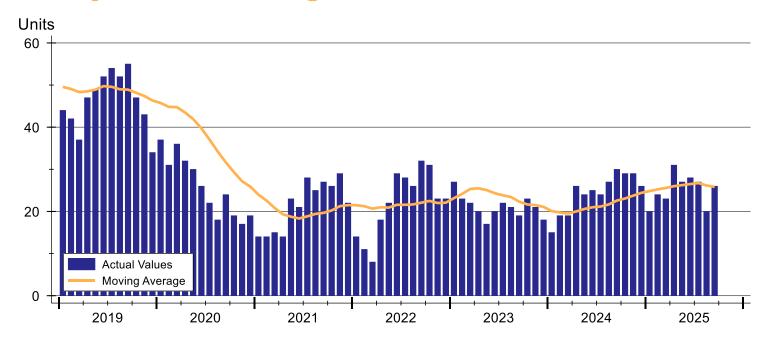
Osage County Active Listings Analysis

	mmary Statistics Active Listings	En 2025	d of Septeml 2024	ber Change
Act	tive Listings	26	30	-13.3%
Vo	ume (1,000s)	7,068	10,687	-33.9%
Months' Supply		1.9	2.0	-5.0%
ge	List Price	271,858	356,240	-23.7%
Avera	Days on Market	52	51	2.0%
Α	Percent of Original	97.2%	97.4%	-0.2%
<u>_</u>	List Price	259,900	237,450	9.5%
Median	Days on Market	25	34	-26.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 26 homes were available for sale in Osage County at the end of September. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$259,900, up 9.5% from 2024. The typical time on market for active listings was 25 days, down from 34 days a year earlier.

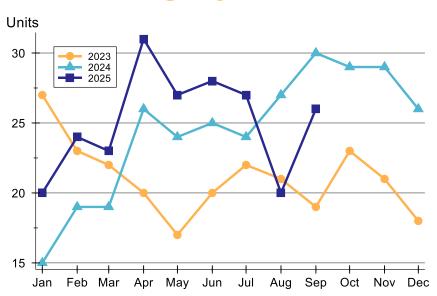
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	27	15	20
February	23	19	24
March	22	19	23
April	20	26	31
May	17	24	27
June	20	25	28
July	22	24	27
August	21	27	20
September	19	30	26
October	23	29	
November	21	29	
December	18	26	

Active Listings by Price Range

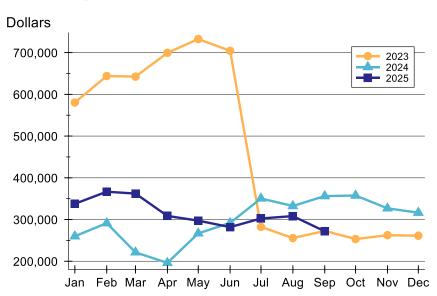
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.0%	N/A	27,000	27,000	4	4	100.0%	100.0%
\$50,000-\$99,999	1	4.0%	0.7	75,000	75,000	4	4	100.0%	100.0%
\$100,000-\$124,999	1	4.0%	0.7	120,000	120,000	1	1	100.0%	100.0%
\$125,000-\$149,999	2	8.0%	2.0	139,975	139,975	222	222	89.3%	89.3%
\$150,000-\$174,999	3	12.0%	2.2	165,167	168,000	36	47	97.6%	98.8%
\$175,000-\$199,999	3	12.0%	N/A	189,667	195,000	11	8	100.0%	100.0%
\$200,000-\$249,999	1	4.0%	0.4	239,000	239,000	53	53	95.6%	95.6%
\$250,000-\$299,999	4	16.0%	N/A	268,725	265,000	21	24	98.9%	100.0%
\$300,000-\$399,999	6	24.0%	5.1	353,317	362,500	85	41	97.5%	100.0%
\$400,000-\$499,999	1	4.0%	N/A	490,000	490,000	42	42	95.1%	95.1%
\$500,000-\$749,999	2	8.0%	N/A	653,100	653,100	29	29	94.3%	94.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



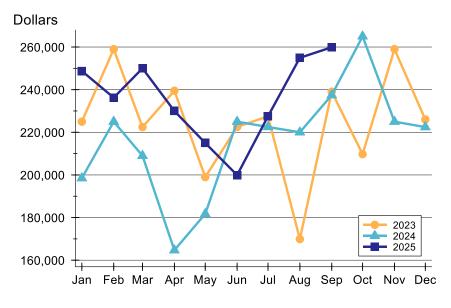


Osage County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	580,496	259,840	337,716
February	643,939	291,418	366,675
March	642,477	221,384	362,251
April	699,530	196,113	308,665
May	732,603	266,875	297,306
June	704,368	291,904	281,850
July	282,352	350,509	302,545
August	255,591	332,422	308,243
September	272,673	356,240	271,858
October	253,219	357,511	
November	262,485	326,842	
December	261,222	316,462	

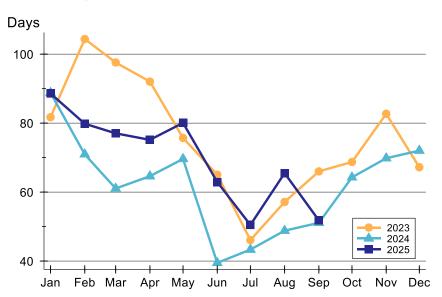


Month	2023	2024	2025
January	225,000	198,500	248,750
February	259,000	225,000	236,250
March	222,450	209,000	250,000
April	239,495	164,700	230,000
May	199,000	181,750	215,000
June	222,500	225,000	199,900
July	227,500	222,500	227,500
August	169,910	220,000	254,950
September	239,000	237,450	259,900
October	209,750	265,000	
November	259,000	225,000	
December	226,000	222,450	



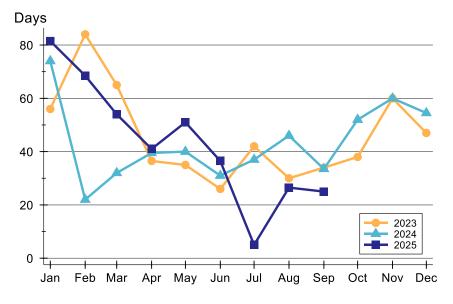
Osage County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	82	89	89
February	104	71	80
March	98	61	77
April	92	65	75
May	76	70	80
June	65	39	63
July	46	43	50
August	57	49	66
September	66	51	52
October	69	64	
November	83	70	
December	67	72	

Median DOM

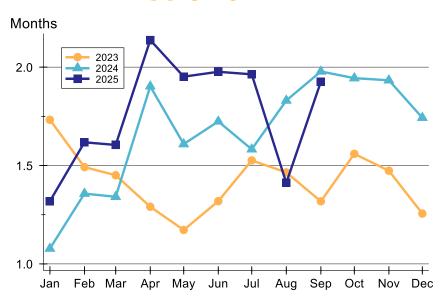


Month	2023	2024	2025
January	56	74	82
February	84	22	69
March	65	32	54
April	37	40	41
May	35	40	51
June	26	31	37
July	42	37	5
August	30	46	27
September	34	34	25
October	38	52	
November	60	60	
December	47	55	



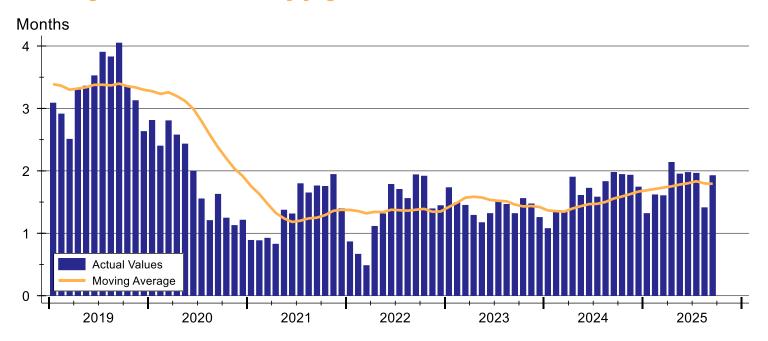
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.7	1.1	1.3
February	1.5	1.4	1.6
March	1.5	1.3	1.6
April	1.3	1.9	2.1
May	1.2	1.6	2.0
June	1.3	1.7	2.0
July	1.5	1.6	2.0
August	1.5	1.8	1.4
September	1.3	2.0	1.9
October	1.6	1.9	
November	1.5	1.9	
December	1.3	1.7	

History of Month's Supply





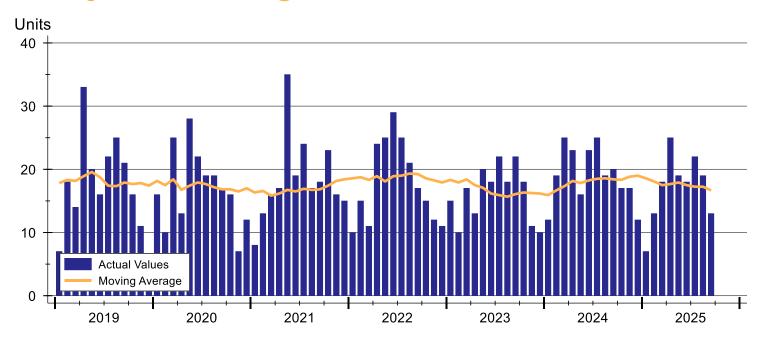
Osage County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
ţ	New Listings	13	20	-35.0%
Month	Volume (1,000s)	3,457	5,161	-33.0%
Current	Average List Price	265,950	258,063	3.1%
Cu	Median List Price	275,000	210,000	31.0%
ē	New Listings	154	182	-15.4%
o-Da	Volume (1,000s)	39,319	41,107	-4.3%
Year-to-Date	Average List Price	255,321	225,861	13.0%
λ	Median List Price	200,000	185,000	8.1%

A total of 13 new listings were added in Osage County during September, down 35.0% from the same month in 2024. Year-to-date Osage County has seen 154 new listings.

The median list price of these homes was \$275,000 up from \$210,000 in 2024.

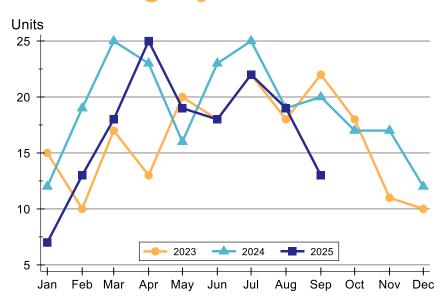
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	15	12	7
February	10	19	13
March	17	25	18
April	13	23	25
May	20	16	19
June	18	23	18
July	22	25	22
August	18	19	19
September	22	20	13
October	18	17	
November	11	17	
December	10	12	

New Listings by Price Range

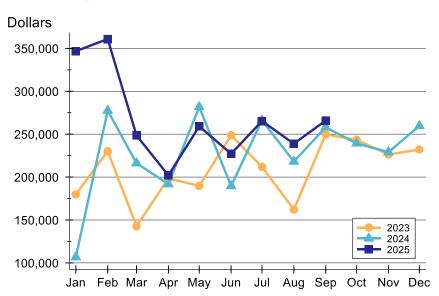
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	70,000	70,000	39	39	93.3%	93.3%
\$100,000-\$124,999	1	8.3%	120,000	120,000	6	6	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	16.7%	170,750	170,750	13	13	97.2%	97.2%
\$175,000-\$199,999	1	8.3%	195,000	195,000	21	21	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	16.7%	275,000	275,000	19	19	97.8%	97.8%
\$300,000-\$399,999	4	33.3%	366,250	382,500	13	11	100.0%	100.0%
\$400,000-\$499,999	1	8.3%	449,900	449,900	28	28	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



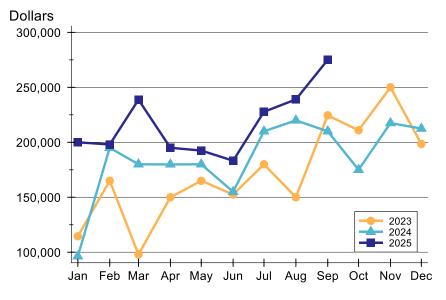


Osage County New Listings Analysis

Average Price



Month	2023	2024	2025
January	179,867	106,679	346,757
February	230,240	277,497	360,906
March	142,694	216,239	248,517
April	198,423	191,870	202,005
May	189,803	281,694	259,181
June	248,789	189,592	227,125
July	211,936	266,123	265,336
August	162,253	218,158	238,884
September	249,786	258,063	265,950
October	243,340	239,276	
November	226,309	229,060	
December	232,140	259,605	



Month	2023	2024	2025
January	114,500	96,375	200,000
February	165,000	195,000	198,000
March	98,000	180,000	238,750
April	150,000	179,900	195,000
May	165,000	180,000	192,500
June	152,500	155,000	183,250
July	180,000	210,000	227,750
August	150,000	219,900	239,000
September	224,500	210,000	275,000
October	210,961	175,000	
November	250,000	217,500	
December	198,500	212,500	



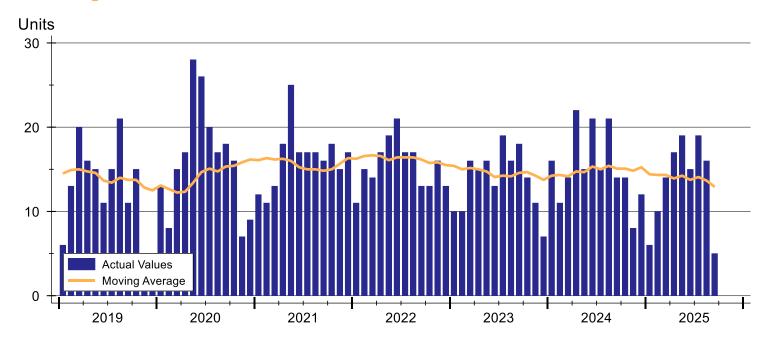
Osage County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	September 2024	r Change	Ye 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	5	14	-64.3%	121	149	-18.8%
Vo	lume (1,000s)	1,485	2,994	-50.4%	28,012	30,756	-8.9%
ge	Sale Price	296,980	213,832	38.9%	231,501	206,416	12.2%
Avera	Days on Market	48	31	54.8%	34	32	6.3%
¥	Percent of Original	96.8%	95.6%	1.3%	95.3%	94.6%	0.7%
=	Sale Price	259,900	207,500	25.3%	200,000	184,950	8.1%
Median	Days on Market	35	21	66.7%	15	14	7.1%
Σ	Percent of Original	100.0%	96.5%	3.6%	99.2%	98.9%	0.3%

A total of 5 contracts for sale were written in Osage County during the month of September, down from 14 in 2024. The median list price of these homes was \$259,900, up from \$207,500 the prior year.

Half of the homes that went under contract in September were on the market less than 35 days, compared to 20 days in September 2024.

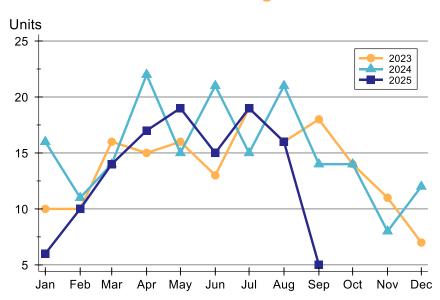
History of Contracts Written





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	10	16	6
February	10	11	10
March	16	14	14
April	15	22	17
May	16	15	19
June	13	21	15
July	19	15	19
August	16	21	16
September	18	14	5
October	14	14	
November	11	8	
December	7	12	

Contracts Written by Price Range

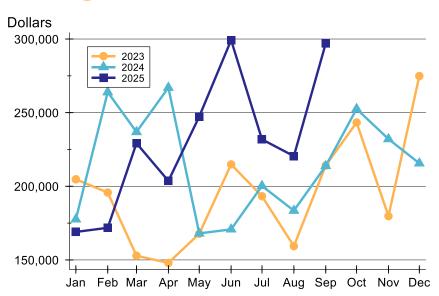
Price Range	Contract: Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	20.0%	160,000	160,000	144	144	84.2%	84.2%
\$175,000-\$199,999	1	20.0%	195,000	195,000	18	18	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	20.0%	259,900	259,900	35	35	100.0%	100.0%
\$300,000-\$399,999	1	20.0%	395,000	395,000	0	0	100.0%	100.0%
\$400,000-\$499,999	1	20.0%	475,000	475,000	42	42	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



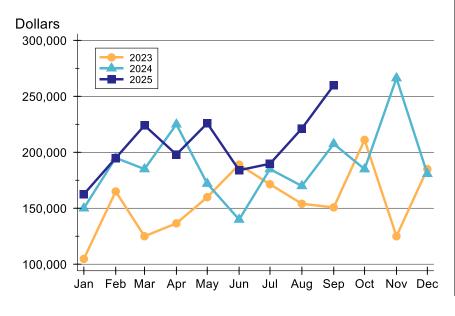


Osage County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	204,740	177,584	169,000
February	195,750	263,945	171,798
March	152,863	236,893	229,227
April	147,980	267,011	203,659
May	167,806	167,987	247,360
June	214,854	170,757	299,234
July	193,269	200,267	231,856
August	159,364	183,480	220,491
September	214,122	213,832	296,980
October	243,319	252,542	
November	179,750	232,100	
December	274,857	215,616	

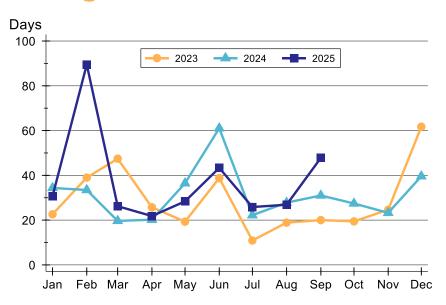


Month	2023	2024	2025
January	104,750	150,000	162,500
February	165,000	195,000	194,839
March	125,000	185,000	224,000
April	136,500	224,960	198,000
May	159,900	172,000	225,900
June	188,950	139,900	184,000
July	171,454	185,000	189,750
August	154,000	169,900	221,250
September	150,750	207,500	259,900
October	211,086	184,950	
November	125,000	266,250	
December	185,000	180,700	



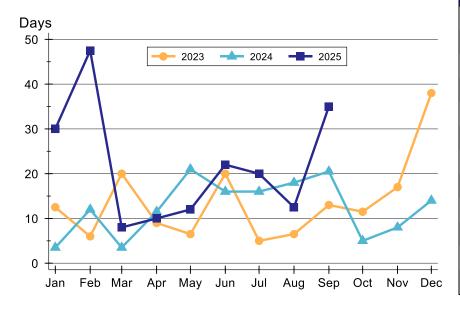
Osage County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	23	34	31
February	39	33	90
March	47	20	26
April	26	20	22
May	19	36	28
June	39	61	43
July	11	22	26
August	19	28	27
September	20	31	48
October	19	27	
November	25	23	
December	62	40	

Median DOM



Month	2023	2024	2025
January	13	4	30
February	6	12	48
March	20	4	8
April	9	12	10
May	7	21	12
June	20	16	22
July	5	16	20
August	7	18	13
September	13	21	35
October	12	5	
November	17	8	
December	38	14	



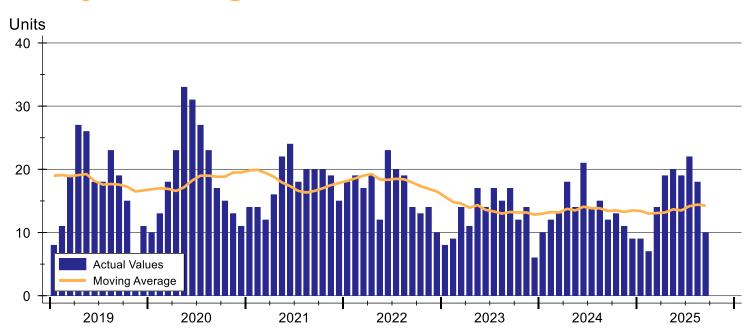
Osage County Pending Contracts Analysis

	mmary Statistics Pending Contracts	En 2025	d of Septem 2024	ber Change
Pe	nding Contracts	10	12	-16.7%
Vo	lume (1,000s)	4,101	2,400	70.9%
ge	List Price	410,052	200,025	105.0%
Avera	Days on Market	53	29	82.8%
Ą	Percent of Original	96.5%	97.5%	-1.0%
2	List Price	317,450	197,500	60.7%
Media	Days on Market	33	21	57.1%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 10 listings in Osage County had contracts pending at the end of September, down from 12 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

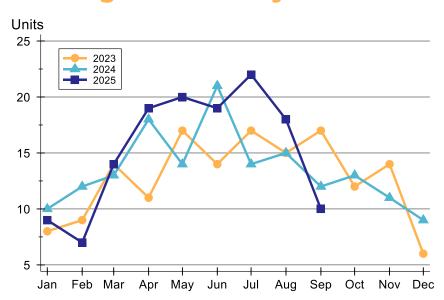
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	8	10	9
February	9	12	7
March	14	13	14
April	11	18	19
May	17	14	20
June	14	21	19
July	17	14	22
August	15	15	18
September	17	12	10
October	12	13	
November	14	11	
December	6	9	

Pending Contracts by Price Range

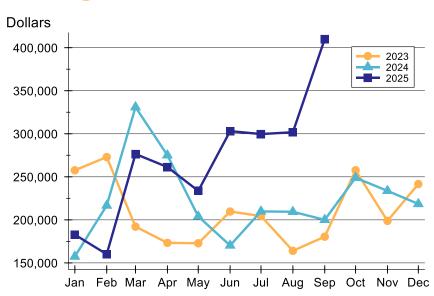
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	10.0%	135,000	135,000	3	3	100.0%	100.0%
\$150,000-\$174,999	2	20.0%	164,000	164,000	142	142	84.3%	84.3%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	10.0%	245,000	245,000	30	30	100.0%	100.0%
\$250,000-\$299,999	1	10.0%	259,900	259,900	35	35	100.0%	100.0%
\$300,000-\$399,999	3	30.0%	385,833	387,500	3	3	100.0%	100.0%
\$400,000-\$499,999	1	10.0%	475,000	475,000	42	42	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	ī	10.0%	1,500,117	1,500,117	123	123	0.0%	0.0%



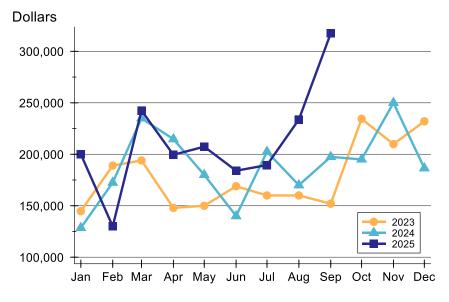


Osage County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	257,600	157,380	182,818
February	272,922	216,650	160,057
March	192,136	330,969	276,481
April	173,264	275,048	261,367
May	172,788	203,974	233,651
June	209,643	170,233	303,080
July	204,430	209,821	299,658
August	164,022	209,374	301,770
September	180,447	200,025	410,052
October	257,581	248,884	
November	198,816	233,681	
December	241,583	218,462	

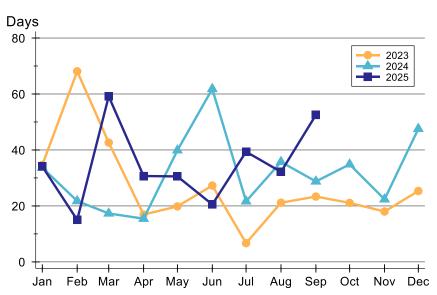


Month	2023	2024	2025
January	144,750	128,500	200,000
February	189,000	172,500	130,000
March	194,003	234,900	242,500
April	147,900	214,750	199,500
Мау	150,000	180,000	207,388
June	168,950	140,000	184,000
July	160,000	202,500	189,500
August	160,000	170,000	233,750
September	152,000	197,500	317,450
October	234,450	195,000	
November	209,875	250,000	
December	232,000	186,500	



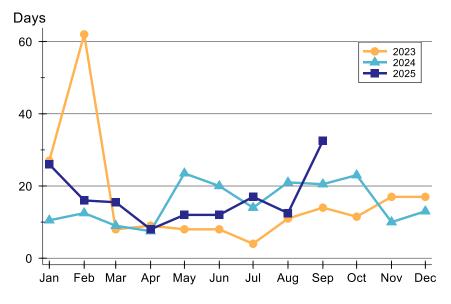
Osage County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	34	34
February	68	22	15
March	43	17	59
April	17	15	31
May	20	40	31
June	27	62	21
July	7	22	39
August	21	36	32
September	23	29	53
October	21	35	
November	18	22	
December	25	48	

Median DOM



Month	2023	2024	2025
January	27	11	26
February	62	13	16
March	8	9	16
April	9	8	8
May	8	24	12
June	8	20	12
July	4	14	17
August	11	21	13
September	14	21	33
October	12	23	
November	17	10	
December	17	13	





Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Rose in September

Total home sales in other counties in the Sunflower MLS rose by 100.0% last month to 20 units, compared to 10 units in September 2024. Total sales volume was \$4.6 million, up 53.3% from a year earlier.

The median sale price in September was \$206,450, down from \$324,000 a year earlier. Homes that sold in September were typically on the market for 22 days and sold for 97.3% of their list prices.

Other Sunflower MLS Counties Active Listings Up at End of September

The total number of active listings in other counties in the Sunflower MLS at the end of September was 51 units, up from 45 at the same point in 2024. This represents a 2.7 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$285,000.

During September, a total of 21 contracts were written up from 7 in September 2024. At the end of the month, there were 23 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Other Sunflower MLS Counties Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	20 100.0%	10 -47.4%	19 5.6%	187 19.1%	157 12.1%	140 0.0%
	tive Listings ange from prior year	51 13.3%	45 21.6%	37 12.1%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.7 0.0%	2.7 3.8%	2.6 30.0%	N/A	N/A	N/A
	ew Listings ange from prior year	22 57.1%	14 -39.1%	23 9.5%	231 23.5%	187 8.7%	172 -2.8%
	ntracts Written ange from prior year	21 200.0%	7 -53.3%	15 15.4%	194 26.0%	154 8.5%	142 -1.4%
	nding Contracts ange from prior year	23 155.6%	9 -10.0%	10 -16.7%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	4,615 53.4%	3,009 -20.7%	3,795 -2.3%	45,318 -28.5%	63,370 101.7%	31,424 3.6%
	Sale Price Change from prior year	230,741 -23.3%	300,950 50.7%	199,734 -7.5%	242,341 -40.0%	403,633 79.8%	224,457 3.6%
a	List Price of Actives Change from prior year	334,063 -14.1%	388,749 26.5%	307,308 37.9%	N/A	N/A	N/A
Average	Days on Market Change from prior year	37 -41.3%	63 231.6%	19 -20.8%	43 0.0%	43 43.3%	30 15.4%
⋖	Percent of List Change from prior year	97.3% -2.0%	99.3% 0.5%	98.8% 0.4%	97.6% -0.2%	97.8% 1.3%	96.5% -1.4%
	Percent of Original Change from prior year	94.3% -2.5%	96.7% 0.5%	96.2% -0.6%	95.1% -0.4%	95.5% 0.7%	94.8% -1.8%
	Sale Price Change from prior year	206,450 -36.3%	324,000 103.8%	159,000 -9.4%	220,000 2.3%	215,000 27.6%	168,500 -8.9%
	List Price of Actives Change from prior year	285,000 -8.1%	310,000 55.0%	200,000 33.3%	N/A	N/A	N/A
Median	Days on Market Change from prior year	23 360.0%	5 -28.6%	7 -46.2%	13 44.4%	9 12.5%	8 -11.1%
2	Percent of List Change from prior year	97.3% -3.4%	100.7% 0.7%	100.0% 0.5%	99.9% -0.1%	100.0% 0.9%	99.1% -0.9%
	Percent of Original Change from prior year	97.1% -3.6%	100.7% 0.7%	100.0% 0.9%	97.8% -1.9%	99.7% 2.0%	97.7% -1.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



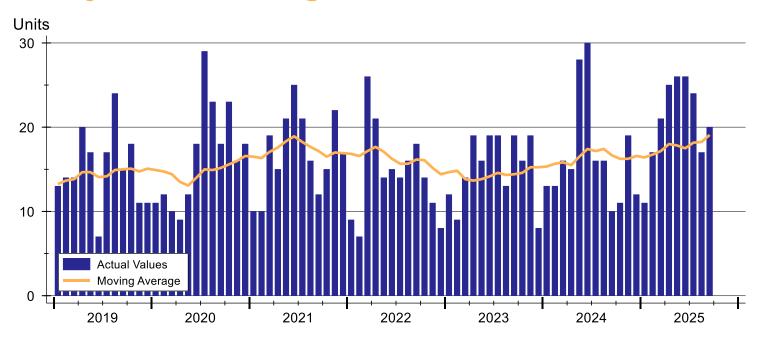
Other Sunflower MLS Counties Closed Listings Analysis

	mmary Statistics Closed Listings	2025	September 2024	r Change	Ye 2025	ear-to-Dat 2024	te Change
Clo	sed Listings	20	10	100.0%	187	157	19.1%
Vo	lume (1,000s)	4,615	3,009	53.4%	45,318	63,370	-28.5%
Мс	onths' Supply	2.7	2.7	0.0%	N/A	N/A	N/A
	Sale Price	230,741	300,950	-23.3%	242,341	403,633	-40.0%
age	Days on Market	37	63	-41.3%	43	43	0.0%
Averag	Percent of List	97.3%	99.3%	-2.0%	97.6%	97.8%	-0.2%
	Percent of Original	94.3%	96.7%	-2.5%	95.1%	95.5%	-0.4%
	Sale Price	206,450	324,000	-36.3%	220,000	215,000	2.3%
ian	Days on Market	23	5	360.0%	13	9	44.4%
Median	Percent of List	97.3%	100.7%	-3.4%	99.9%	100.0%	-0.1%
	Percent of Original	97.1%	100.7%	-3.6%	97.8%	99.7%	-1.9%

A total of 20 homes sold in other counties in the Sunflower MLS in September, up from 10 units in September 2024. Total sales volume rose to \$4.6 million compared to \$3.0 million in the previous year.

The median sales price in September was \$206,450, down 36.3% compared to the prior year. Median days on market was 22 days, up from 10 days in August, and up from 5 in September 2024.

History of Closed Listings

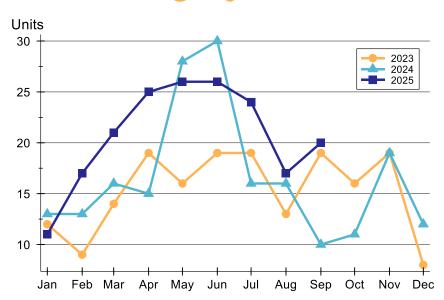






Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	12	13	11
February	9	13	17
March	14	16	21
April	19	15	25
May	16	28	26
June	19	30	26
July	19	16	24
August	13	16	17
September	19	10	20
October	16	11	
November	19	19	
December	8	12	

Closed Listings by Price Range

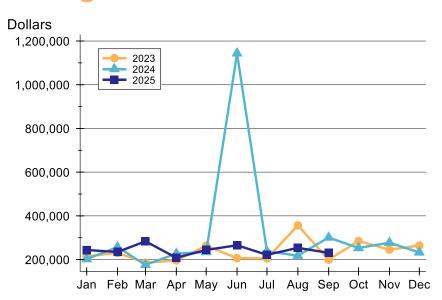
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ⁽ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	20.0%	2.6	83,225	82,450	44	33	91.9%	91.2%	83.9%	87.1%
\$100,000-\$124,999	1	5.0%	1.2	110,520	110,520	2	2	104.3%	104.3%	104.3%	104.3%
\$125,000-\$149,999	1	5.0%	2.8	147,000	147,000	61	61	91.9%	91.9%	91.9%	91.9%
\$150,000-\$174,999	2	10.0%	1.8	160,500	160,500	44	44	97.2%	97.2%	92.3%	92.3%
\$175,000-\$199,999	1	5.0%	2.1	190,000	190,000	10	10	97.4%	97.4%	97.4%	97.4%
\$200,000-\$249,999	5	25.0%	1.0	220,130	223,750	24	22	98.7%	97.9%	98.7%	97.9%
\$250,000-\$299,999	2	10.0%	4.5	262,500	262,500	81	81	101.7%	101.7%	97.7%	97.7%
\$300,000-\$399,999	2	10.0%	4.4	300,000	300,000	54	54	98.5%	98.5%	93.7%	93.7%
\$400,000-\$499,999	1	5.0%	4.0	485,000	485,000	13	13	97.0%	97.0%	97.0%	97.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	5.0%	4.0	802,750	802,750	0	0	99.8%	99.8%	99.8%	99.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



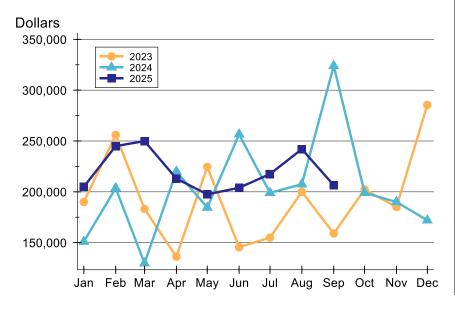


Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	214,200	202,292	243,686
February	230,550	257,038	234,638
March	185,379	175,592	283,426
April	195,918	227,156	208,432
May	263,578	234,544	243,984
June	206,174	1,143,885	265,367
July	205,261	237,600	221,575
August	356,262	217,963	253,518
September	199,734	300,950	230,741
October	284,888	252,850	
November	245,074	277,259	
December	264,000	232,567	

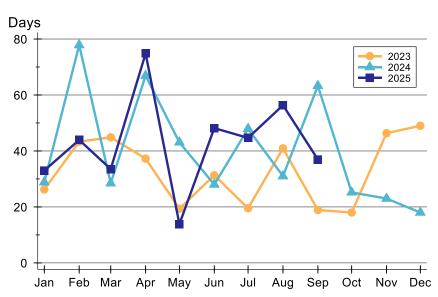


Month	2023	2024	2025
January	190,000	151,000	205,000
February	256,000	203,700	245,000
March	183,200	129,750	249,900
April	136,250	219,999	213,000
May	224,500	184,500	197,500
June	145,500	256,500	204,000
July	155,000	199,000	217,500
August	200,000	207,500	242,000
September	159,000	324,000	206,450
October	202,250	199,000	
November	185,000	190,000	
December	285,500	172,000	



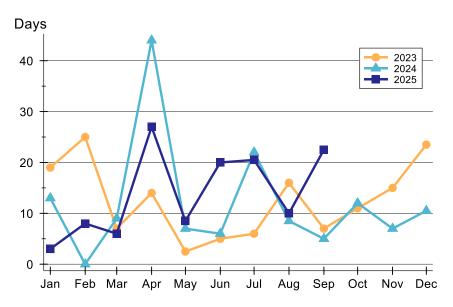
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	26	29	33
February	43	78	44
March	45	28	34
April	37	67	75
May	19	43	14
June	31	28	48
July	20	48	45
August	41	31	56
September	19	63	37
October	18	25	
November	46	23	
December	49	18	

Median DOM



Month	2023	2024	2025
January	19	13	3
February	25	N/A	8
March	7	9	6
April	14	44	27
May	3	7	9
June	5	6	20
July	6	22	21
August	16	9	10
September	7	5	23
October	11	12	
November	15	7	
December	24	11	



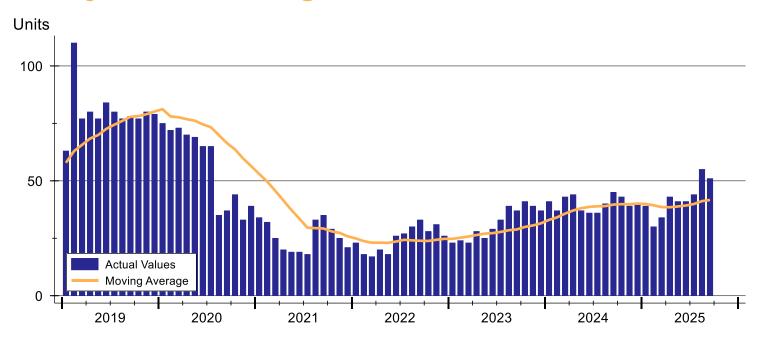
Other Sunflower MLS Counties Active Listings Analysis

	mmary Statistics Active Listings	Enc 2025	d of Septem 2024	ber Change
Act	tive Listings	51	45	13.3%
Volume (1,000s)		17,037	17,494	-2.6%
Мо	onths' Supply	2.7	2.7	0.0%
ge	List Price	334,063	388,749	-14.1%
Avera	Days on Market	66	116	-43.1%
¥	Percent of Original	95.3%	96.2%	-0.9%
<u>_</u>	List Price	285,000	310,000	-8.1%
Median	Days on Market	45	57	-21.1%
Σ	Percent of Original	97.7%	97.2%	0.5%

A total of 51 homes were available for sale in other counties in the Sunflower MLS at the end of September. This represents a 2.7 months' supply of active listings.

The median list price of homes on the market at the end of September was \$285,000, down 8.1% from 2024. The typical time on market for active listings was 45 days, down from 57 days a year earlier.

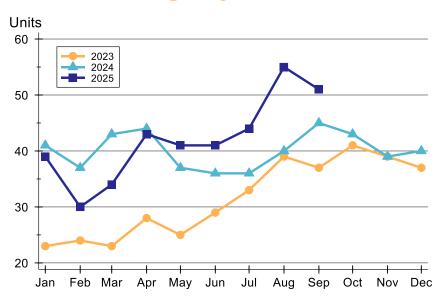
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	23	41	39
February	24	37	30
March	23	43	34
April	28	44	43
May	25	37	41
June	29	36	41
July	33	36	44
August	39	40	55
September	37	45	51
October	41	43	
November	39	39	
December	37	40	

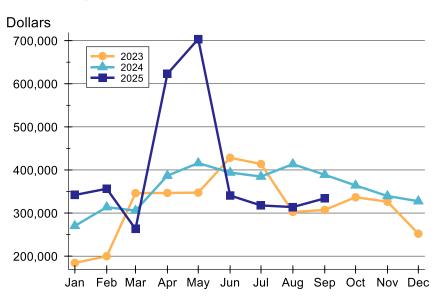
Active Listings by Price Range

Price Range	Active I Number	istings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	9.8%	2.6	78,750	80,750	31	45	94.6%	100.0%
\$100,000-\$124,999	2	3.9%	1.2	107,500	107,500	68	68	97.9%	97.9%
\$125,000-\$149,999	4	7.8%	2.8	134,200	131,950	69	37	96.1%	100.0%
\$150,000-\$174,999	3	5.9%	1.8	164,300	165,000	27	39	99.1%	99.4%
\$175,000-\$199,999	3	5.9%	2.1	189,833	195,000	74	35	95.1%	98.6%
\$200,000-\$249,999	3	5.9%	1.0	218,800	226,000	84	49	91.8%	92.0%
\$250,000-\$299,999	9	17.6%	4.5	277,661	270,000	91	101	92.9%	93.3%
\$300,000-\$399,999	11	21.6%	4.4	346,264	335,000	68	46	95.8%	96.1%
\$400,000-\$499,999	5	9.8%	4.0	440,800	459,000	90	46	95.0%	100.0%
\$500,000-\$749,999	3	5.9%	N/A	614,000	599,999	26	7	98.2%	97.7%
\$750,000-\$999,999	1	2.0%	4.0	819,000	819,000	14	14	100.0%	100.0%
\$1,000,000 and up	2	3.9%	N/A	1,500,000	1,500,000	63	63	94.2%	94.2%

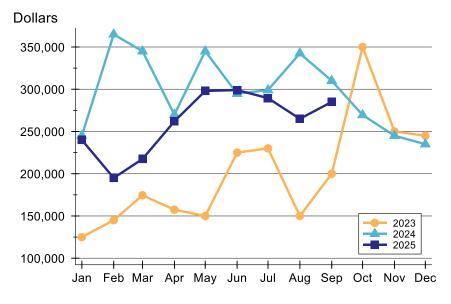


Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2023	2024	2025
January	184,428	270,194	341,942
February	199,913	313,731	356,391
March	346,191	305,555	263,179
April	346,646	386,806	623,022
May	347,468	415,954	703,723
June	428,307	393,965	340,710
July	413,864	384,649	317,689
August	302,486	413,592	313,927
September	307,308	388,749	334,063
October	336,764	364,095	
November	326,275	339,518	
December	252,154	327,546	

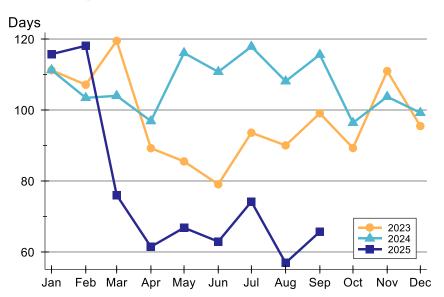


Month	2023	2024	2025
January	125,000	245,000	240,000
February	144,950	364,950	195,000
March	174,500	345,000	217,450
April	157,400	270,000	262,000
May	150,000	345,000	298,000
June	225,000	294,700	299,000
July	230,000	298,995	289,500
August	150,000	342,450	265,000
September	200,000	310,000	285,000
October	350,000	269,500	
November	250,000	245,000	
December	245,000	235,000	



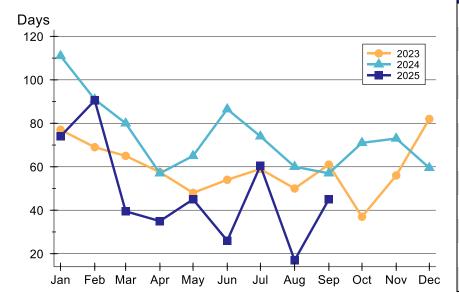
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	111	111	116
February	107	103	118
March	119	104	76
April	89	97	61
May	86	116	67
June	79	111	63
July	94	118	74
August	90	108	57
September	99	116	66
October	89	96	
November	111	104	
December	95	99	

Median DOM

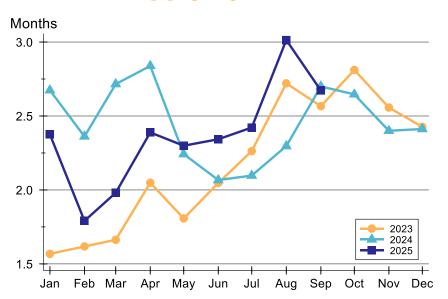


Month	2023	2024	2025
January	77	111	74
February	69	91	91
March	65	80	40
April	58	57	35
May	48	65	45
June	54	87	26
July	59	74	61
August	50	60	17
September	61	57	45
October	37	71	
November	56	73	
December	82	60	



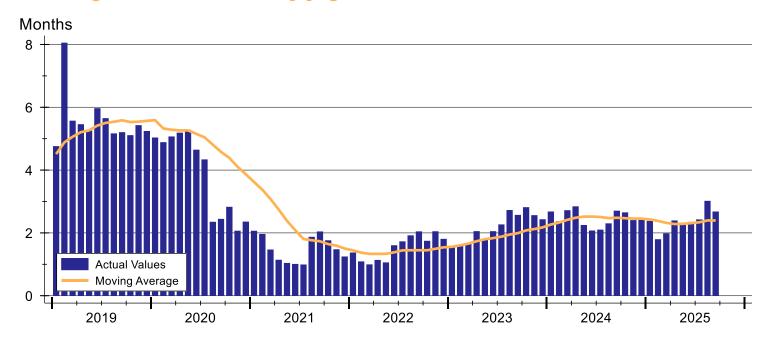
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.6	2.7	2.4
February	1.6	2.4	1.8
March	1.7	2.7	2.0
April	2.0	2.8	2.4
May	1.8	2.2	2.3
June	2.0	2.1	2.3
July	2.3	2.1	2.4
August	2.7	2.3	3.0
September	2.6	2.7	2.7
October	2.8	2.6	
November	2.6	2.4	
December	2.4	2.4	

History of Month's Supply





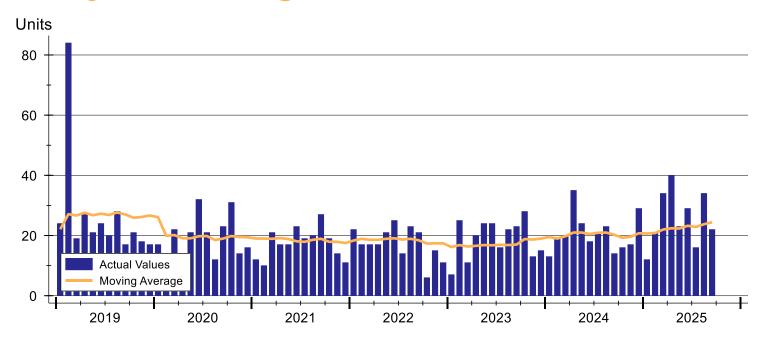
Other Sunflower MLS Counties New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
£	New Listings	22	14	57.1%
Month	Volume (1,000s)	7,490	3,470	115.9%
Current	Average List Price	340,466	247,836	37.4%
Cu	Median List Price	304,475	215,450	41.3%
ē	New Listings	231	187	23.5%
o-Da	Volume (1,000s)	80,933	78,717	2.8%
Year-to-Date	Average List Price	350,358	420,947	-16.8%
Ϋ́	Median List Price	241,000	229,500	5.0%

A total of 22 new listings were added in other counties in the Sunflower MLS during September, up 57.1% from the same month in 2024. Year-to-date other counties in the Sunflower MLS has seen 231 new listings.

The median list price of these homes was \$304,475 up from \$215,450 in 2024.

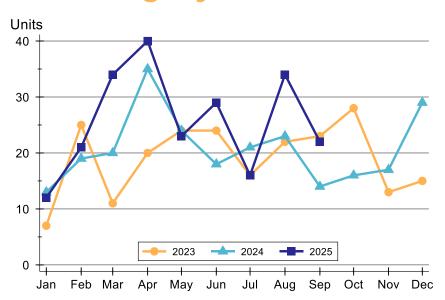
History of New Listings





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	7	13	12
February	25	19	21
March	11	20	34
April	20	35	40
May	24	24	23
June	24	18	29
July	16	21	16
August	22	23	34
September	23	14	22
October	28	16	
November	13	17	
December	15	29	

New Listings by Price Range

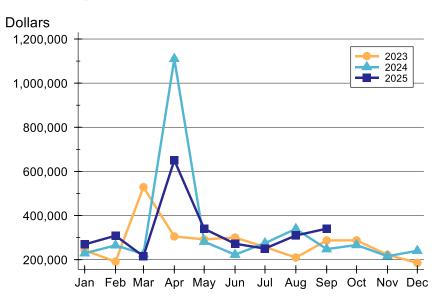
Price Range	New Li Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	9.1%	67,450	67,450	20	20	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	9.1%	134,000	134,000	3	3	100.4%	100.4%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	4.5%	199,000	199,000	20	20	100.0%	100.0%
\$200,000-\$249,999	4	18.2%	221,100	218,450	19	15	97.4%	100.0%
\$250,000-\$299,999	2	9.1%	284,975	284,975	17	17	100.0%	100.0%
\$300,000-\$399,999	5	22.7%	338,400	325,000	16	18	97.9%	97.1%
\$400,000-\$499,999	2	9.1%	449,425	449,425	17	17	94.5%	94.5%
\$500,000-\$749,999	2	9.1%	609,950	609,950	11	11	100.0%	100.0%
\$750,000-\$999,999	2	9.1%	811,625	811,625	1	1	99.9%	99.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



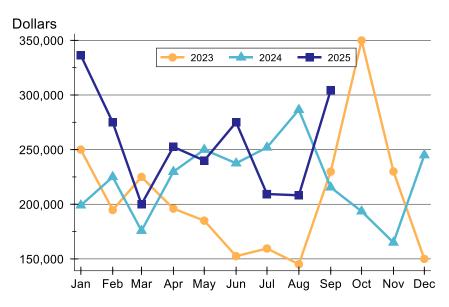


Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2023	2024	2025
January	242,479	228,888	269,342
February	191,260	264,737	308,594
March	528,527	225,560	215,344
April	305,345	1,110,079	650,696
May	291,871	281,578	339,967
June	300,375	222,627	272,148
July	257,413	274,895	250,422
August	209,748	339,486	309,619
September	287,145	247,836	340,466
October	287,455	266,484	
November	222,217	215,671	
December	185,447	240,387	



Month	2023	2024	2025
January	250,000	199,000	336,250
February	194,750	225,000	275,000
March	225,000	175,750	200,000
April	196,000	229,750	252,500
May	185,000	250,000	240,000
June	152,500	237,500	275,000
July	159,500	252,000	209,375
August	145,125	286,500	208,200
September	229,900	215,450	304,475
October	349,925	193,500	
November	230,000	165,000	
December	150,000	245,000	



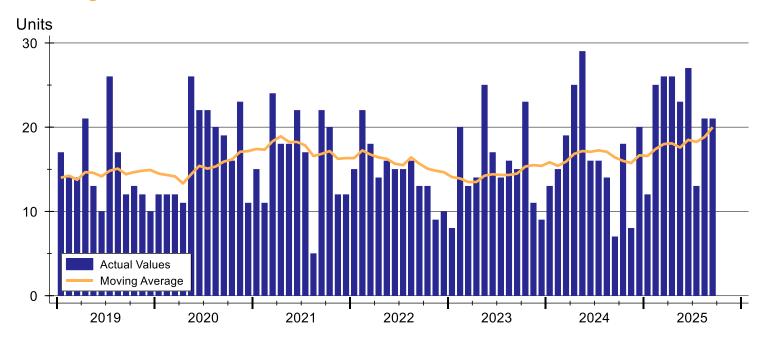
Other Sunflower MLS Counties Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	21	7	200.0%	194	154	26.0%
Vol	ume (1,000s)	6,928	923	650.6%	50,265	64,204	-21.7%
ge	Sale Price	329,888	131,833	150.2%	259,100	416,909	-37.9%
Avera	Days on Market	48	46	4.3%	43	41	4.9%
¥	Percent of Original	97.3%	94.6%	2.9%	95.5%	95.3%	0.2%
<u>_</u>	Sale Price	275,000	151,500	81.5%	221,500	214,900	3.1%
Median	Days on Market	23	12	91.7%	16	10	60.0%
Σ	Percent of Original	100.0%	95.0%	5.3%	98.6%	98.9%	-0.3%

A total of 21 contracts for sale were written in other counties in the Sunflower MLS during the month of September, up from 7 in 2024. The median list price of these homes was \$275,000, up from \$151,500 the prior year.

Half of the homes that went under contract in September were on the market less than 23 days, compared to 12 days in September 2024.

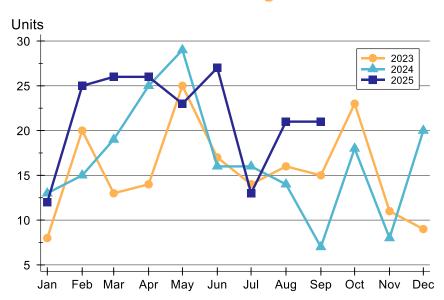
History of Contracts Written





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	8	13	12
February	20	15	25
March	13	19	26
April	14	25	26
May	25	29	23
June	17	16	27
July	14	16	13
August	16	14	21
September	15	7	21
October	23	18	
November	11	8	
December	9	20	

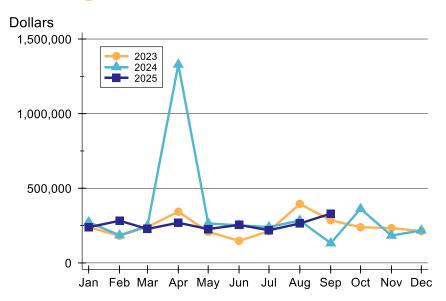
Contracts Written by Price Range

Price Range	Contract: Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	4.8%	74,900	74,900	23	23	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	9.5%	144,750	144,750	23	23	95.1%	95.1%
\$150,000-\$174,999	3	14.3%	169,600	169,900	61	24	97.5%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	19.0%	216,700	214,700	24	15	98.0%	100.0%
\$250,000-\$299,999	2	9.5%	287,000	287,000	91	91	100.0%	100.0%
\$300,000-\$399,999	4	19.0%	353,875	348,750	100	113	94.0%	95.1%
\$400,000-\$499,999	1	4.8%	475,000	475,000	7	7	100.0%	100.0%
\$500,000-\$749,999	2	9.5%	549,950	549,950	33	33	96.0%	96.0%
\$750,000-\$999,999	2	9.5%	811,625	811,625	1	1	99.9%	99.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

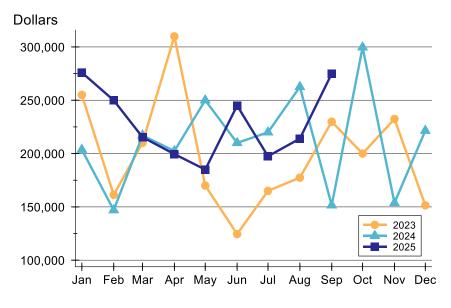


Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	238,744	273,018	238,622
February	181,775	184,687	282,352
March	240,669	246,797	227,583
April	342,821	1,329,058	268,924
May	208,348	264,717	226,766
June	147,841	251,140	254,501
July	212,693	240,095	218,742
August	394,841	283,620	263,960
September	285,947	131,833	329,888
October	238,682	362,502	
November	233,515	183,038	
December	212,350	217,415	

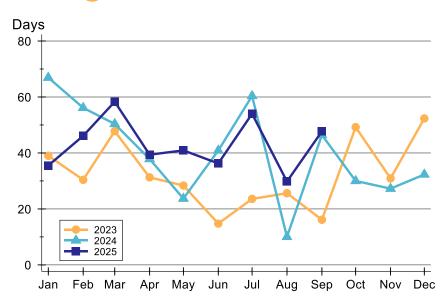


Month	2023	2024	2025
January	255,000	203,700	276,000
February	161,250	147,000	249,900
March	210,000	216,999	215,400
April	309,900	202,400	199,500
Мау	170,000	250,000	185,000
June	124,500	210,000	245,000
July	165,000	219,950	197,500
August	177,450	262,500	214,000
September	229,900	151,500	275,000
October	200,000	299,700	
November	232,450	153,750	
December	151,450	221,500	



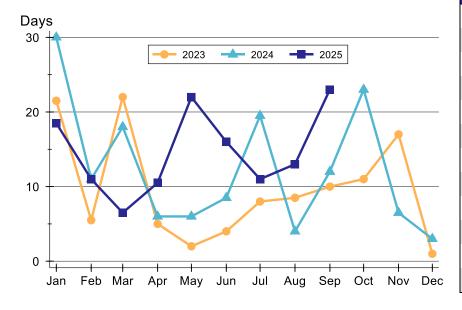
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	39	67	36
February	30	56	46
March	48	50	58
April	31	38	39
May	28	24	41
June	15	41	36
July	24	60	54
August	26	10	30
September	16	46	48
October	49	30	
November	31	27	
December	52	32	

Median DOM



Month	2023	2024	2025
January	22	30	19
February	6	11	11
March	22	18	7
April	5	6	11
May	2	6	22
June	4	9	16
July	8	20	11
August	9	4	13
September	10	12	23
October	11	23	
November	17	7	
December	1	3	



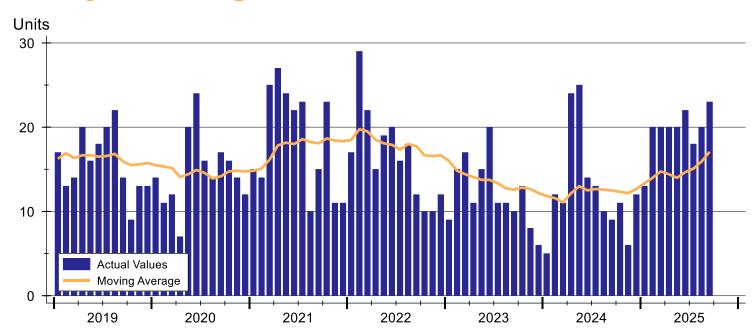
Other Sunflower MLS Counties Pending Contracts Analysis

	mmary Statistics Pending Contracts	En- 2025	d of Septem 2024	ber Change
Ре	nding Contracts	23	9	155.6%
Vo	lume (1,000s)	6,949	2,118	228.1%
ge	List Price	302,127	235,321	28.4%
Avera	Days on Market	33	28	17.9%
¥	Percent of Original	98.5%	96.8%	1.8%
2	List Price	225,000	195,000	15.4%
Media	Days on Market	18	12	50.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 23 listings in other counties in the Sunflower MLS had contracts pending at the end of September, up from 9 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

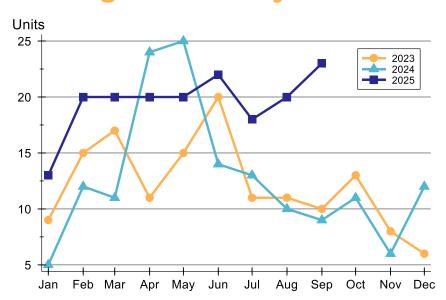
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	9	5	13
February	15	12	20
March	17	11	20
April	11	24	20
May	15	25	20
June	20	14	22
July	11	13	18
August	11	10	20
September	10	9	23
October	13	11	
November	8	6	
December	6	12	

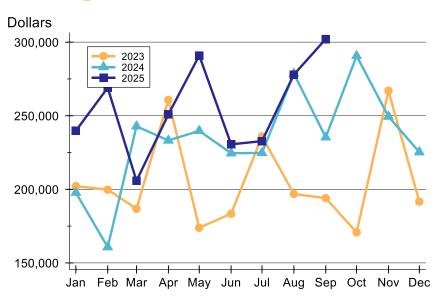
Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.3%	29,950	29,950	25	25	100.0%	100.0%
\$50,000-\$99,999	1	4.3%	74,900	74,900	23	23	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	8.7%	144,750	144,750	23	23	100.0%	100.0%
\$150,000-\$174,999	3	13.0%	169,467	169,500	55	24	97.1%	100.0%
\$175,000-\$199,999	2	8.7%	191,700	191,700	37	37	98.3%	98.3%
\$200,000-\$249,999	4	17.4%	222,350	220,950	12	10	100.0%	100.0%
\$250,000-\$299,999	3	13.0%	282,833	285,000	46	46	98.2%	100.0%
\$300,000-\$399,999	2	8.7%	359,000	359,000	69	69	95.1%	95.1%
\$400,000-\$499,999	1	4.3%	475,000	475,000	7	7	100.0%	100.0%
\$500,000-\$749,999	3	13.0%	611,501	575,000	31	28	97.3%	100.0%
\$750,000-\$999,999	1	4.3%	897,360	897,360	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

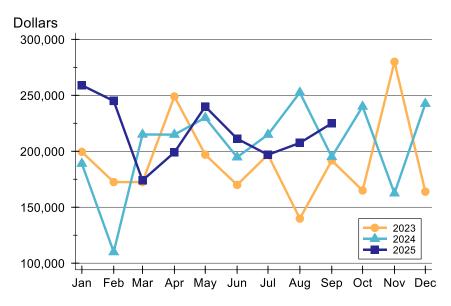


Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	202,144	197,790	239,754
February	199,740	160,721	269,015
March	186,759	242,800	205,805
April	260,745	233,200	250,892
May	173,873	239,724	290,926
June	183,425	224,521	230,565
July	235,955	224,732	232,744
August	196,827	278,668	277,955
September	194,010	235,321	302,127
October	170,715	290,654	
November	266,963	249,467	
December	191,633	225,283	

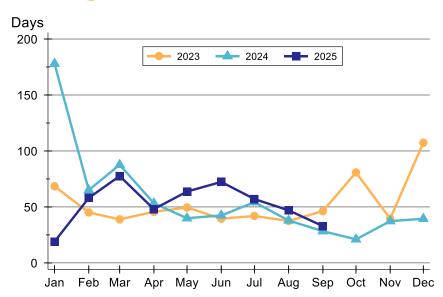


Month	2023	2024	2025
January	199,500	189,000	259,000
February	172,500	110,000	244,950
March	172,500	215,000	174,000
April	249,000	214,900	199,000
Мау	197,000	230,000	240,000
June	169,950	194,700	211,250
July	197,000	214,900	196,875
August	139,900	252,500	207,500
September	191,750	195,000	225,000
October	165,000	240,000	
November	279,950	162,450	
December	163,950	242,500	



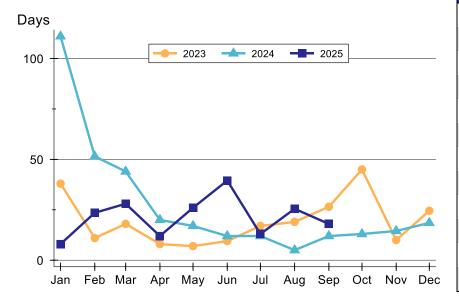
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	68	178	19
February	45	65	58
March	39	88	78
April	46	53	48
May	49	40	64
June	40	42	72
July	42	54	57
August	37	38	47
September	46	28	33
October	81	21	
November	40	37	
December	107	39	

Median DOM



Month	2023	2024	2025
January	38	111	8
February	11	52	24
March	18	44	28
April	8	20	12
May	7	17	26
June	10	12	40
July	17	12	13
August	19	5	26
September	27	12	18
October	45	13	
November	10	15	
December	25	19	





Pottawatomie County Housing Report





Market Overview

Pottawatomie County Home Sales Fell in September

Total home sales in Pottawatomie County fell last month to 3 units, compared to 4 units in September 2024. Total sales volume was \$0.9 million, up from a year earlier.

The median sale price in September was \$245,000, up from \$94,000 a year earlier. Homes that sold in September were typically on the market for 7 days and sold for 97.1% of their list prices.

Pottawatomie County Active Listings Up at End of September

The total number of active listings in Pottawatomie County at the end of September was 11 units, up from 10 at the same point in 2024. This represents a 2.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$294,250.

During September, a total of 2 contracts were written down from 3 in September 2024. At the end of the month, there were 3 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Pottawatomie County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	3 -25.0%	4 33.3%	3 0.0%	35 2.9%	34 3.0%	33 65.0%
	tive Listings ange from prior year	11 10.0%	10 0.0%	10 -16.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	2.9 3.6%	2.8 -6.7%	3.0 -43.4%	N/A	N/A	N/A
	ew Listings ange from prior year	5 25.0%	4 -20.0%	5 66.7%	45 4.7%	43 -2.3%	44 51.7%
	ntracts Written ange from prior year	2 -33.3%	3 -25.0%	4 100.0%	35 2.9%	34 0.0%	34 78.9%
	nding Contracts ange from prior year	3 -40.0%	5 150.0%	2 N/A	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	918 82.1%	504 -49.3%	995 5.0%	11,797 51.6%	7,783 2.9%	7,564 54.7%
	Sale Price Change from prior year	306,000 143.1%	125,875 -62.0%	331,667 4.9%	337,049 47.2%	228,909 -0.1%	229,211 -6.3%
4	List Price of Actives Change from prior year	374,950 4.7%	357,990 52.0%	235,490 -32.0%	N/A	N/A	N/A
Average	Days on Market Change from prior year	9 -35.7%	14 -56.3%	32 -36.0%	31 -31.1%	45 -8.2%	49 96.0%
⋖	Percent of List Change from prior year	95.9% -1.2%	97.1% 1.3%	95.9% -2.8%	96.7% -0.6%	97.3% 2.4%	95.0% -3.3%
	Percent of Original Change from prior year	95.9% 5.8%	90.6% 0.3%	90.3% -6.3%	95.6% 1.0%	94.7% 3.3%	91.7% -6.4%
	Sale Price Change from prior year	245,000 160.6%	94,000 -49.2%	185,000 -27.5%	280,000 37.6%	203,500 7.1%	190,000 -7.1%
	List Price of Actives Change from prior year	294,250 -19.4%	365,000 117.3%	168,000 -49.8%	N/A	N/A	N/A
Median	Days on Market Change from prior year	7 -46.2%	13 -40.9%	22 340.0%	9 -62.5%	24 -25.0%	32 300.0%
2	Percent of List Change from prior year	97.1% -0.9%	98.0% 3.3%	94.9% -2.7%	97.9% -1.1%	99.0% 2.7%	96.4% -2.9%
	Percent of Original Change from prior year	97.1% 2.4%	94.8% 9.2%	86.8% -11.0%	97.1% 0.2%	96.9% 3.3%	93.8% -6.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



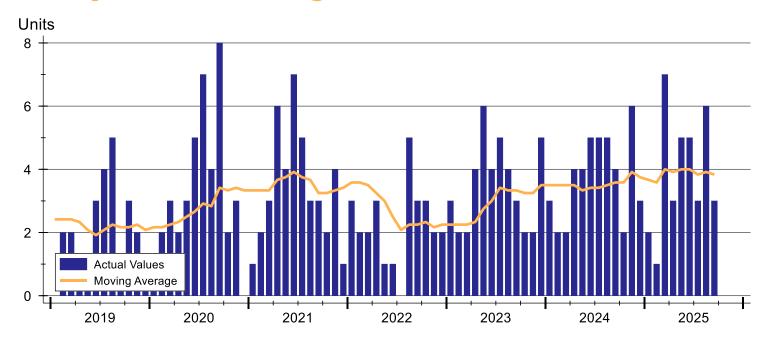
Pottawatomie County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	e Change
Clc	sed Listings	3	4	-25.0%	35	34	2.9%
Vo	lume (1,000s)	918	504	82.1%	11,797	7,783	51.6%
Мс	onths' Supply	2.9	2.8	3.6%	N/A	N/A	N/A
	Sale Price	306,000	125,875	143.1%	337,049	228,909	47.2%
age	Days on Market	9	14	-35.7%	31	45	-31.1%
Averag	Percent of List	95.9%	97.1%	-1.2%	96.7%	97.3%	-0.6%
	Percent of Original	95.9%	90.6%	5.8%	95.6%	94.7%	1.0%
	Sale Price	245,000	94,000	160.6%	280,000	203,500	37.6%
lian	Days on Market	7	13	-46.2%	9	24	-62.5%
Median	Percent of List	97.1%	98.0%	-0.9%	97.9%	99.0%	-1.1%
	Percent of Original	97.1%	94.8%	2.4%	97.1%	96.9%	0.2%

A total of 3 homes sold in Pottawatomie County in September, down from 4 units in September 2024. Total sales volume rose to \$0.9 million compared to \$0.5 million in the previous year.

The median sales price in September was \$245,000, up 160.6% compared to the prior year. Median days on market was 7 days, down from 9 days in August, and down from 13 in September 2024.

History of Closed Listings

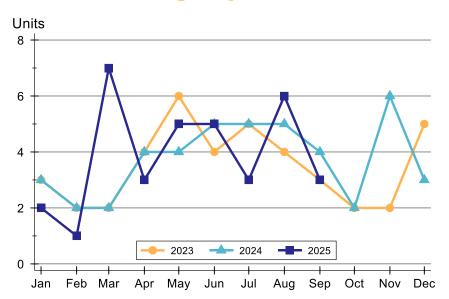






Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	3	3	2
February	2	2	1
March	2	2	7
April	4	4	3
May	6	4	5
June	4	5	5
July	5	5	3
August	4	5	6
September	3	4	3
October	2	2	
November	2	6	
December	5	3	

Closed Listings by Price Range

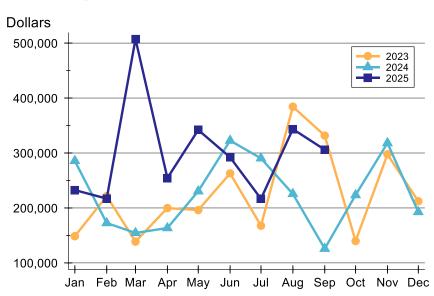
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	66.7%	1.2	241,500	241,500	5	5	97.6%	97.6%	97.6%	97.6%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	4.0	435,000	435,000	17	17	92.6%	92.6%	92.6%	92.6%
\$500,000-\$749,999	0	0.0%	8.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



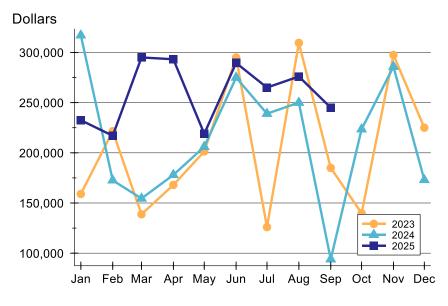


Pottawatomie County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	148,590	285,667	232,500
February	221,500	172,575	217,000
March	138,750	154,500	507,429
April	199,750	163,500	254,400
May	196,117	230,500	342,000
June	262,875	322,600	292,100
July	167,700	290,300	216,667
August	384,250	225,550	343,500
September	331,667	125,875	306,000
October	139,799	223,500	
November	297,500	318,106	
December	212,200	192,667	



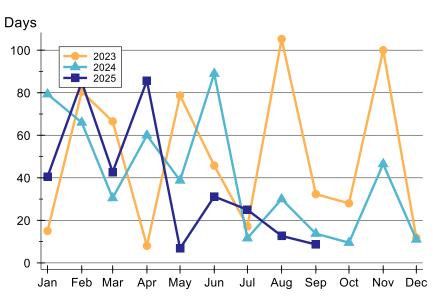
Month	2023	2024	2025
January	159,000	317,000	232,500
February	221,500	172,575	217,000
March	138,750	154,500	295,000
April	168,000	178,000	293,200
May	201,350	206,000	219,000
June	295,000	275,000	289,500
July	126,000	239,000	265,000
August	309,500	250,000	276,000
September	185,000	94,000	245,000
October	139,799	223,500	
November	297,500	285,818	
December	225,000	173,000	





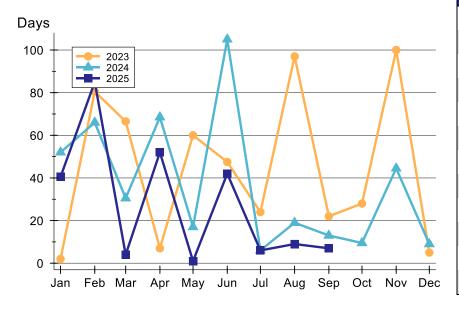
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	15	79	41
February	81	66	85
March	67	31	43
April	8	60	86
May	79	39	7
June	46	89	31
July	17	12	25
August	105	30	13
September	32	14	9
October	28	10	
November	100	47	
December	12	11	

Median DOM



Month	2023	2024	2025
January	2	52	41
February	81	66	85
March	67	31	4
April	7	69	52
May	60	17	1
June	48	105	42
July	24	6	6
August	97	19	9
September	22	13	7
October	28	10	
November	100	45	
December	5	9	



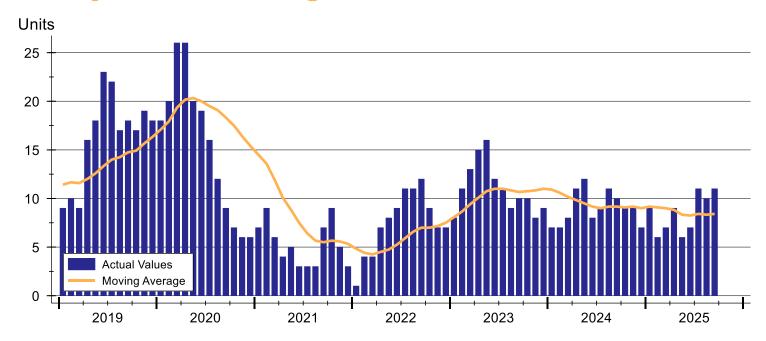
Pottawatomie County Active Listings Analysis

	mmary Statistics Active Listings	End 2025	d of Septeml 2024	ber Change
Act	tive Listings	11	10	10.0%
Volume (1,000s)		4,124	3,580	15.2%
Months' Supply		2.9	2.8	3.6%
ge	List Price	374,950	357,990	4.7%
Avera	Days on Market	36	104	-65.4%
¥	Percent of Original	96.3%	97.4%	-1.1%
<u>_</u>	List Price	294,250	365,000	-19.4%
Median	Days on Market	20	56	-64.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 11 homes were available for sale in Pottawatomie County at the end of September. This represents a 2.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$294,250, down 19.4% from 2024. The typical time on market for active listings was 20 days, down from 56 days a year earlier.

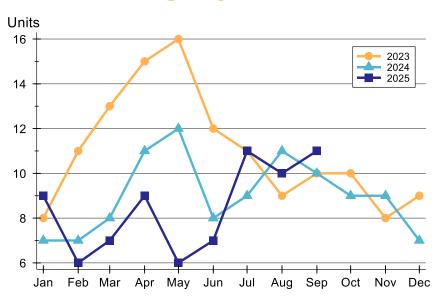
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	8	7	9
February	11	7	6
March	13	8	7
April	15	11	9
May	16	12	6
June	12	8	7
July	11	9	11
August	9	11	10
September	10	10	11
October	10	9	
November	8	9	
December	9	7	

Active Listings by Price Range

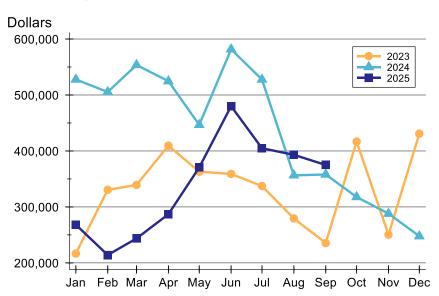
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	20.0%	N/A	81,000	81,000	57	57	85.2%	85.2%
\$100,000-\$124,999	1	10.0%	N/A	119,000	119,000	8	8	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	10.0%	N/A	182,000	182,000	20	20	94.8%	94.8%
\$200,000-\$249,999	1	10.0%	1.2	229,000	229,000	46	46	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	10.0%	N/A	359,500	359,500	92	92	100.0%	100.0%
\$400,000-\$499,999	1	10.0%	4.0	463,000	463,000	4	4	100.0%	100.0%
\$500,000-\$749,999	2	20.0%	8.0	567,500	567,500	43	43	98.8%	98.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	10.0%	N/A	1,100,000	1,100,000	14	14	100.0%	100.0%



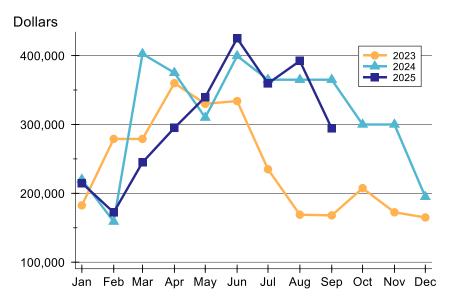


Pottawatomie County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	216,675	527,700	268,261
February	330,602	505,414	214,067
March	339,271	553,624	243,600
April	409,368	524,709	286,994
May	362,933	446,650	370,575
June	358,948	581,738	480,071
July	337,270	527,667	404,864
August	279,333	356,364	393,150
September	235,490	357,990	374,950
October	416,860	317,706	
November	250,450	288,083	
December	430,889	247,764	

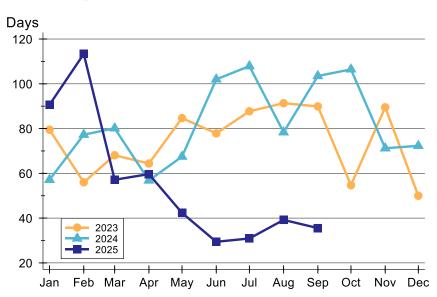


Month	2023	2024	2025
January	182,500	220,000	215,000
February	279,000	159,000	172,250
March	279,000	402,500	245,000
April	360,000	375,000	295,000
Мау	330,000	310,000	339,725
June	334,000	399,500	425,000
July	235,000	365,000	359,500
August	169,000	365,000	392,250
September	168,000	365,000	294,250
October	207,500	299,950	
November	172,500	299,950	
December	165,000	195,000	



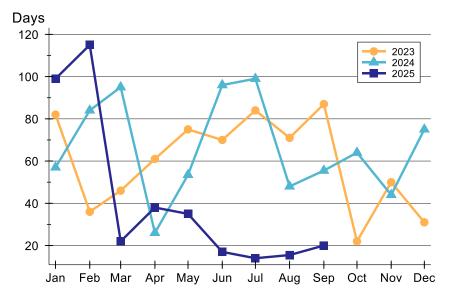
Pottawatomie County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	80	57	91
February	56	77	113
March	68	80	57
April	64	57	60
May	85	68	42
June	78	102	29
July	88	108	31
August	91	78	39
September	90	104	36
October	55	106	
November	90	71	
December	50	72	

Median DOM

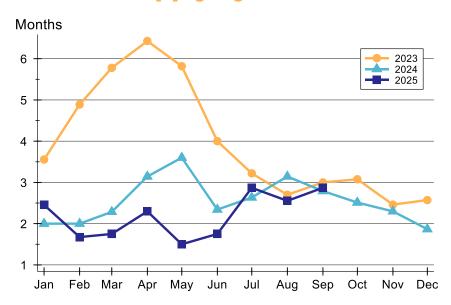


Month	2023	2024	2025
January	82	57	99
February	36	84	115
March	46	95	22
April	61	26	38
Мау	75	54	35
June	70	96	17
July	84	99	14
August	71	48	16
September	87	56	20
October	22	64	
November	50	44	
December	31	75	



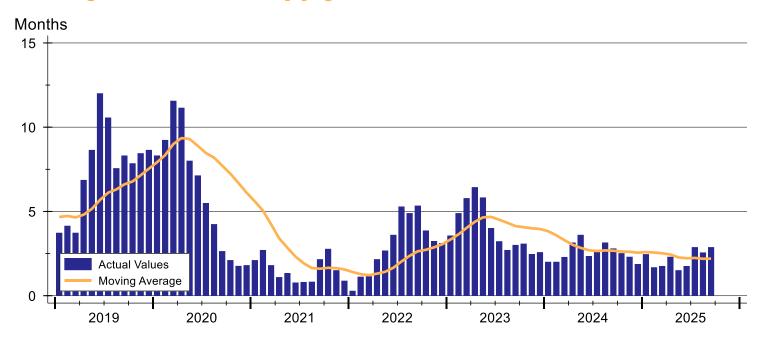
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	3.6	2.0	2.5
February	4.9	2.0	1.7
March	5.8	2.3	1.8
April	6.4	3.1	2.3
May	5.8	3.6	1.5
June	4.0	2.3	1.8
July	3.2	2.6	2.9
August	2.7	3.1	2.6
September	3.0	2.8	2.9
October	3.1	2.5	
November	2.5	2.3	
December	2.6	1.9	

History of Month's Supply





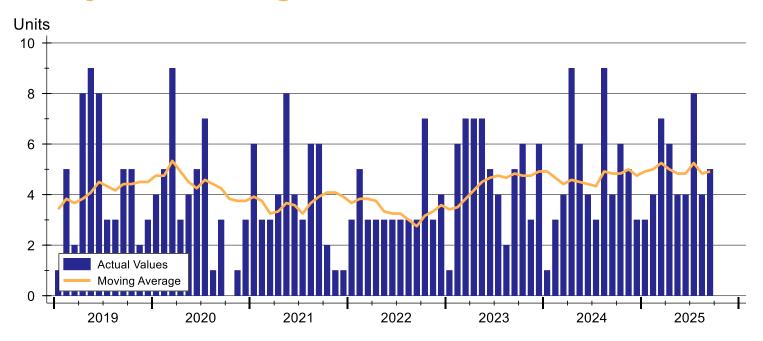
Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2025	September 2024	Change
£	New Listings	5	4	25.0%
Month	Volume (1,000s)	1,648	920	79.1%
Current	Average List Price	329,500	229,967	43.3%
C	Median List Price	307,500	165,000	86.4%
ā	New Listings	45	43	4.7%
o-Da	Volume (1,000s)	14,846	12,936	14.8%
Year-to-Date	Average List Price	329,905	300,847	9.7%
۶	Median List Price	289,950	250,000	16.0%

A total of 5 new listings were added in Pottawatomie County during September, up 25.0% from the same month in 2024. Year-to-date Pottawatomie County has seen 45 new listings.

The median list price of these homes was \$307,500 up from \$165,000 in 2024.

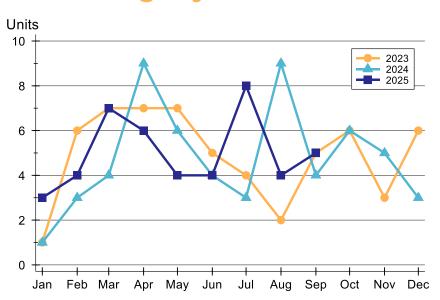
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	1	1	3
February	6	3	4
March	7	4	7
April	7	9	6
May	7	6	4
June	5	4	4
July	4	3	8
August	2	9	4
September	5	4	5
October	6	6	
November	3	5	
December	6	3	

New Listings by Price Range

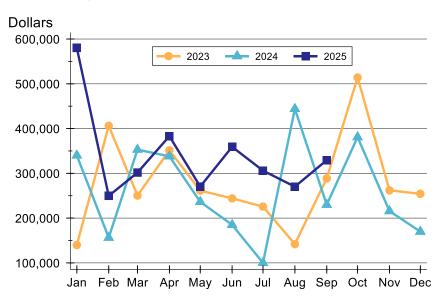
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	177,000	177,000	39	39	92.2%	92.2%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	290,000	290,000	21	21	100.0%	100.0%
\$300,000-\$399,999	1	25.0%	325,000	325,000	3	3	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	25.0%	526,000	526,000	24	24	99.2%	99.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



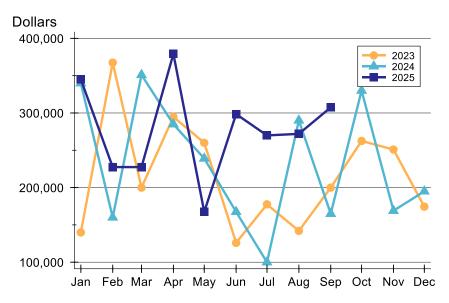


Pottawatomie County New Listings Analysis

Average Price



Month	2023	2024	2025
January	139,900	340,000	580,000
February	406,188	156,333	249,625
March	250,429	353,000	301,779
April	351,417	337,963	383,000
Мау	261,380	236,400	270,500
June	244,095	185,000	359,238
July	225,750	100,000	306,113
August	142,000	444,050	270,250
September	288,600	229,967	329,500
October	514,116	380,900	
November	262,000	215,800	
December	254,333	169,817	



Month	2023	2024	2025
January	139,900	340,000	345,000
February	367,500	160,000	227,500
March	200,000	351,000	227,500
April	294,750	284,950	379,250
May	260,000	239,000	167,500
June	126,000	167,500	298,500
July	177,500	100,000	269,950
August	142,000	290,000	272,000
September	200,000	165,000	307,500
October	262,500	330,000	
November	251,000	169,000	
December	174,500	195,000	



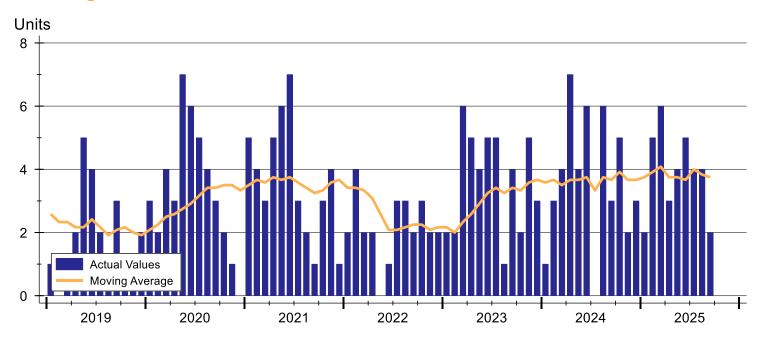
Pottawatomie County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	Y0 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	2	3	-33.3%	35	34	2.9%
Vo	lume (1,000s)	615	640	-3.9%	11,156	9,520	17.2%
ge	Sale Price	307,500	213,333	44.1%	318,751	280,009	13.8%
Avera	Days on Market	12	54	-77.8%	32	41	-22.0%
¥	Percent of Original	100.0%	94.1%	6.3%	96.4%	94.4%	2.1%
=	Sale Price	307,500	165,000	86.4%	289,900	220,000	31.8%
Median	Days on Market	12	48	-75.0%	10	15	-33.3%
Σ	Percent of Original	100.0%	100.0%	0.0%	97.9%	98.2%	-0.3%

A total of 2 contracts for sale were written in Pottawatomie County during the month of September, down from 3 in 2024. The median list price of these homes was \$307,500, up from \$165,000 the prior year.

Half of the homes that went under contract in September were on the market less than 12 days, compared to 48 days in September 2024.

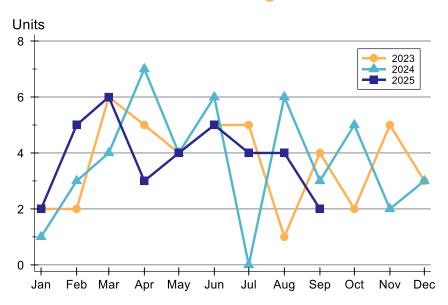
History of Contracts Written





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	2	1	2
February	2	3	5
March	6	4	6
April	5	7	3
May	4	4	4
June	5	6	5
July	5	N/A	4
August	1	6	4
September	4	3	2
October	2	5	
November	5	2	
December	3	3	

Contracts Written by Price Range

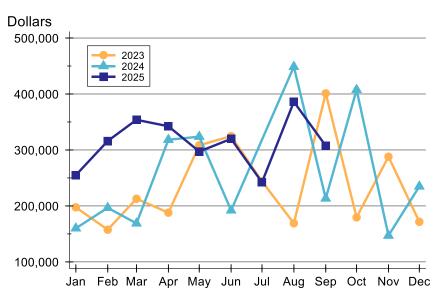
Price Range	Contract: Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	50.0%	290,000	290,000	21	21	100.0%	100.0%
\$300,000-\$399,999	1	50.0%	325,000	325,000	3	3	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



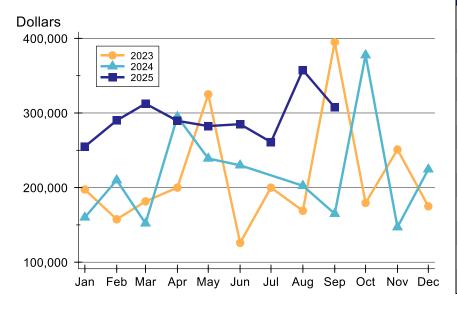


Pottawatomie County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	197,450	160,000	255,000
February	157,500	196,667	316,000
March	212,833	168,750	353,917
April	187,980	318,271	342,333
May	308,333	323,750	297,238
June	324,708	191,980	319,790
July	243,900	N/A	242,225
August	169,000	448,750	386,000
September	401,119	213,333	307,500
October	179,500	407,488	
November	288,000	147,000	
December	171,566	234,817	

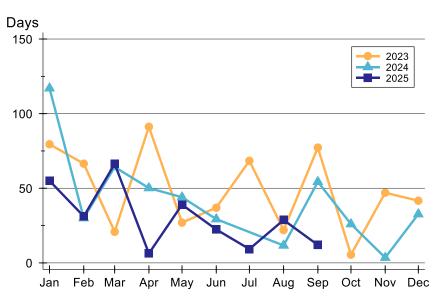


Month	2023	2024	2025
January	197,450	160,000	255,000
February	157,500	210,000	290,000
March	181,500	152,000	312,500
April	200,000	295,000	289,500
May	325,000	239,000	282,475
June	126,000	229,900	285,000
July	200,000	N/A	261,000
August	169,000	202,500	357,500
September	395,000	165,000	307,500
October	179,500	377,500	
November	251,000	147,000	
December	175,000	224,500	



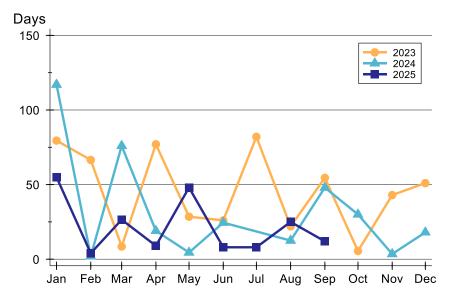
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	80	117	55
February	67	30	31
March	21	64	66
April	91	50	6
May	27	44	39
June	37	29	22
July	68	N/A	9
August	22	12	29
September	77	54	12
October	6	26	
November	47	4	
December	42	33	

Median DOM



Month	2023	2024	2025
January	80	117	55
February	67	2	4
March	9	76	27
April	77	19	9
May	29	5	48
June	26	25	8
July	82	N/A	8
August	22	13	25
September	55	48	12
October	6	30	
November	43	4	
December	51	18	



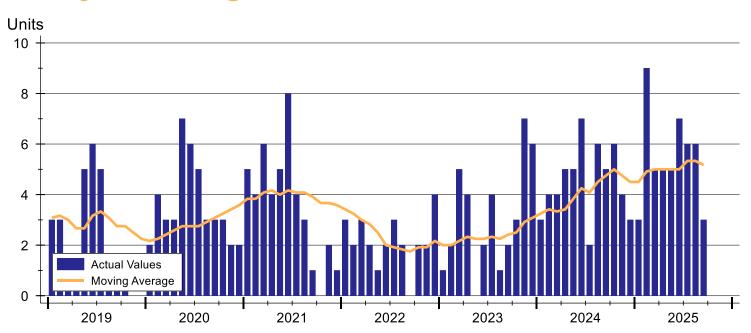
Pottawatomie County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Change				
Pe	nding Contracts	3	5	-40.0%		
Vo	lume (1,000s)	1,215	-56.8%			
ge	List Price	405,000	562,900	-28.1%		
Avera	Days on Market	29	36	-19.4%		
Ą	Percent of Original	97.4%	99.1%	-1.7%		
2	List Price	325,000	274,500	18.4%		
Media	Days on Market	21	14	50.0%		
Σ	Percent of Original	100.0%	100.0%	0.0%		

A total of 3 listings in Pottawatomie County had contracts pending at the end of September, down from 5 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

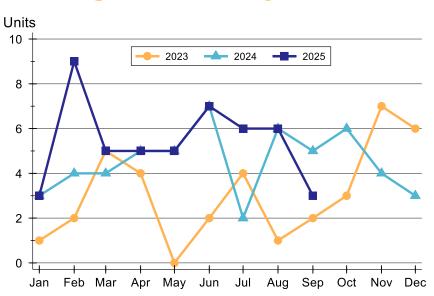
History of Pending Contracts





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	1	3	3
February	2	4	9
March	5	4	5
April	4	5	5
May	0	5	5
June	2	7	7
July	4	2	6
August	1	6	6
September	2	5	3
October	3	6	
November	7	4	
December	6	3	

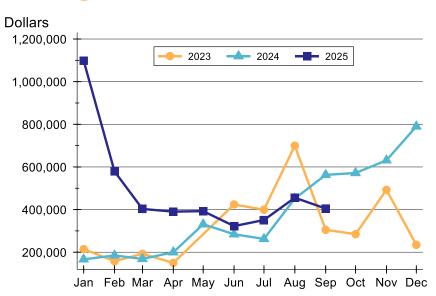
Pending Contracts by Price Range

Price Range	Pending (Number	Pending Contracts Number Percent		List Price Average Median		Days on Market Avg. Med.		% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	290,000	290,000	21	21	100.0%	100.0%
\$300,000-\$399,999	1	33.3%	325,000	325,000	3	3	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	33.3%	600,000	600,000	63	63	92.3%	92.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

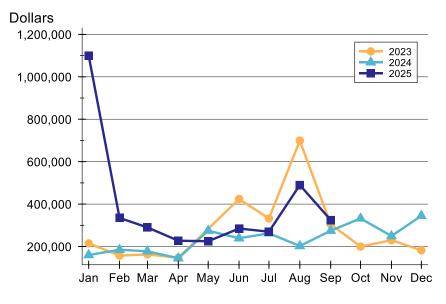


Pottawatomie County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	215,000	166,566	1,098,333
February	157,500	184,925	578,889
March	192,600	168,500	403,000
April	150,000	199,980	390,500
May	N/A	331,180	392,700
June	424,063	284,414	322,636
July	399,406	262,450	350,975
August	699,475	451,583	455,667
September	305,000	562,900	405,000
October	284,667	571,658	
November	492,571	631,000	
December	234,616	790,000	

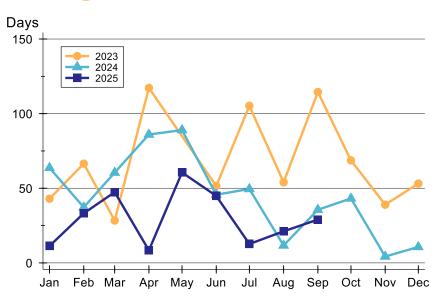


Month	2023	2024	2025
January	215,000	160,000	1,100,000
February	157,500	185,000	335,000
March	163,000	177,500	290,000
April	147,500	145,000	227,500
May	N/A	274,900	225,000
June	424,063	239,000	285,000
July	332,250	262,450	269,950
August	699,475	202,500	490,000
September	305,000	274,500	325,000
October	200,000	332,500	
November	230,000	249,500	
December	182,500	345,000	



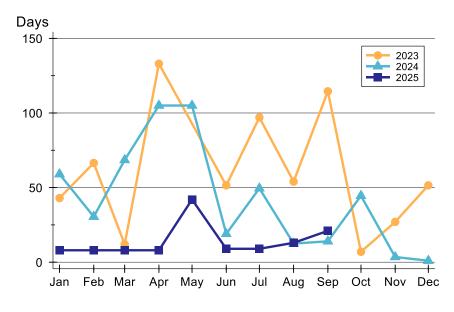
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	43	64	11
February	67	37	33
March	28	61	47
April	117	86	8
May	N/A	89	61
June	52	46	45
July	105	50	13
August	54	12	21
September	115	36	29
October	69	43	
November	39	4	
December	53	11	

Median DOM



Month	2023	2024	2025
January	43	59	8
February	67	31	8
March	12	69	8
April	133	105	8
May	N/A	105	42
June	52	19	9
July	97	50	9
August	54	13	13
September	115	14	21
October	7	45	
November	27	4	
December	52	1	





Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Rose in September

Total home sales in Shawnee County rose by 4.5% last month to 209 units, compared to 200 units in September 2024. Total sales volume was \$46.0 million, up 14.4% from a year earlier.

The median sale price in September was \$200,000, up from \$174,000 a year earlier. Homes that sold in September were typically on the market for 7 days and sold for 100.0% of their list prices.

Shawnee County Active Listings Up at End of September

The total number of active listings in Shawnee County at the end of September was 306 units, up from 235 at the same point in 2024. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$259,450.

During September, a total of 179 contracts were written up from 176 in September 2024. At the end of the month, there were 187 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Shawnee County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	2023	
	o me Sales ange from prior year	209 4.5%	200 -12.3%	228 -2.6%	1,863 0.4%	1,855 0.9%	1,839 -8.8%
	tive Listings ange from prior year	306 30.2%	235 4.9%	224 50.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.5 25.0%	1.2 9.1%	1.1 57.1%	N/A	N/A	N/A
	w Listings ange from prior year	243 4.3%	233 -3.7%	242 2.1%	2,166 -1.9%	2,209 3.4%	2,136 -4.1%
	ntracts Written ange from prior year	179 1.7%	176 -6.9%	189 14.5%	1,861 -2.1%	1,900 1.3%	1,875 -6.7%
	nding Contracts ange from prior year	187 -2.6%	192 0.0%	192 6.1%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	45,984 14.4%	40,182 -5.7%	42,589 -9.0%	421,819 3.4%	408,047 8.3%	376,612 -8.7%
	Sale Price Change from prior year	220,020 9.5%	200,908 7.6%	186,792 -6.6%	226,419 2.9%	219,971 7.4%	204,792 0.1%
d)	List Price of Actives Change from prior year	328,467	286,533 -9.8%	317,818 29.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	20 17.6%	17 13.3%	15 15.4%	22 4.8%	21 23.5%	17 41.7%
4	Percent of List Change from prior year	98.0% -0.9%	98.9% -0.1%	99.0% -1.2%	98.7% -0.2%	98.9% -0.2%	99.1% -1.9%
	Percent of Original Change from prior year	96.4% -0.6%	97.0% -0.8%	97.8% -0.3%	97.1% -0.3%	97.4% -0.5%	97.9% -1.9%
	Sale Price Change from prior year	200,000 14.9%	174,000 4.5%	166,475 -5.4%	202,000 3.9%	194,500 10.5%	176,000 0.6%
	List Price of Actives Change from prior year	259,450 -0.2%	259,900 6.3%	244,500 6.4%	N/A	N/A	N/A
Median	Days on Market Change from prior year	7 40.0%	5 -16.7%	6 50.0%	6 20.0%	5 25.0%	4 33.3%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.4% -1.6%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



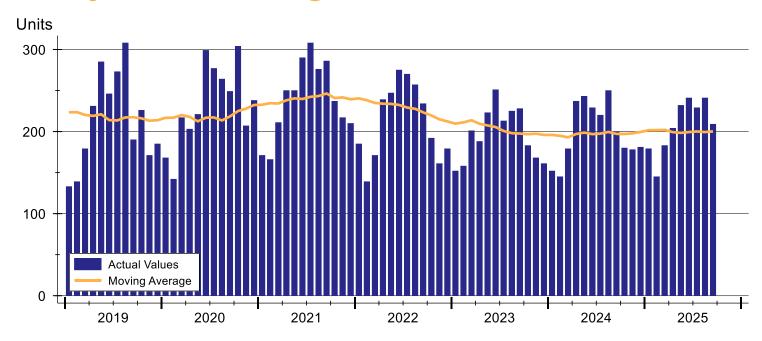
Shawnee County Closed Listings Analysis

	mmary Statistics Closed Listings	and the control of th			Year-to-Date 2025 2024 Chang			
Clc	sed Listings	209	200	4.5%	1,863	1,855	0.4%	
Vo	lume (1,000s)	45,984	40,182	14.4%	421,819	408,047	3.4%	
Мс	onths' Supply	1.5	1.2	25.0%	N/A	N/A	N/A	
	Sale Price	220,020	200,908	9.5%	226,419	219,971	2.9%	
age	Days on Market	20	17	17.6%	22	21	4.8%	
Averag	Percent of List	98.0%	98.9%	-0.9%	98.7%	98.9%	-0.2%	
	Percent of Original	96.4%	97.0%	-0.6%	97.1%	97.4%	-0.3%	
	Sale Price	200,000	174,000	14.9%	202,000	194,500	3.9%	
ian	Days on Market	7	5	40.0%	6	5	20.0%	
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%	
	Percent of Original	98.4%	100.0%	-1.6%	100.0%	100.0%	0.0%	

A total of 209 homes sold in Shawnee County in September, up from 200 units in September 2024. Total sales volume rose to \$46.0 million compared to \$40.2 million in the previous year.

The median sales price in September was \$200,000, up 14.9% compared to the prior year. Median days on market was 7 days, up from 4 days in August, and up from 5 in September 2024.

History of Closed Listings

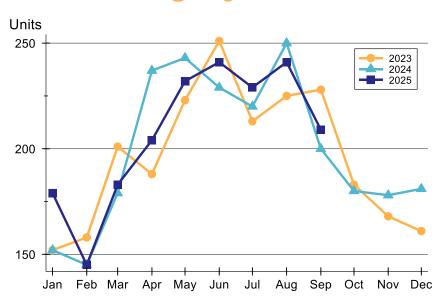






Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	152	152	179
February	158	145	145
March	201	179	183
April	188	237	204
May	223	243	232
June	251	229	241
July	213	220	229
August	225	250	241
September	228	200	209
October	183	180	
November	168	178	
December	161	181	

Closed Listings by Price Range

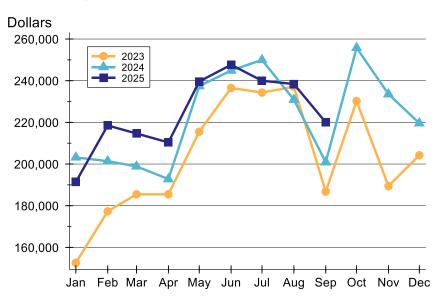
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	2	1.0%	0.0	14,000	14,000	22	22	56.3%	56.3%	47.3%	47.3%
\$25,000-\$49,999	9	4.3%	0.5	39,111	40,000	6	6	94.4%	90.0%	94.4%	90.0%
\$50,000-\$99,999	13	6.2%	1.2	79,331	79,000	15	7	93.4%	93.3%	91.5%	91.1%
\$100,000-\$124,999	24	11.5%	1.3	110,772	110,000	16	4	97.1%	98.7%	96.0%	98.4%
\$125,000-\$149,999	19	9.1%	1.2	136,016	135,000	20	12	98.1%	100.0%	95.6%	96.4%
\$150,000-\$174,999	14	6.7%	1.3	160,271	161,450	10	7	103.0%	100.0%	102.4%	100.0%
\$175,000-\$199,999	22	10.5%	1.4	185,339	184,500	33	7	98.8%	100.0%	96.8%	100.0%
\$200,000-\$249,999	35	16.7%	1.2	224,535	225,000	18	9	99.4%	100.0%	97.5%	98.0%
\$250,000-\$299,999	24	11.5%	1.4	271,398	267,500	14	6	99.3%	100.0%	97.6%	100.0%
\$300,000-\$399,999	31	14.8%	2.2	343,394	349,900	36	19	98.5%	100.0%	96.7%	97.8%
\$400,000-\$499,999	10	4.8%	2.2	447,950	448,000	15	4	99.6%	100.0%	98.6%	100.0%
\$500,000-\$749,999	6	2.9%	2.7	585,317	580,000	8	4	98.8%	100.0%	98.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



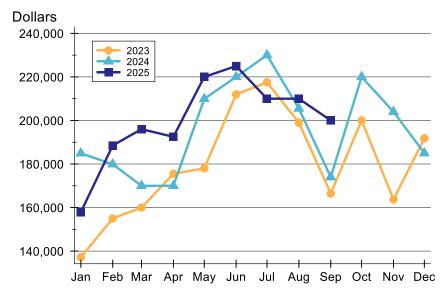


Shawnee County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	152,562	203,177	191,383
February	177,282	201,388	218,515
March	185,458	198,874	214,665
April	185,465	192,780	210,384
May	215,513	237,424	239,614
June	236,507	244,889	247,648
July	234,303	249,965	239,989
August	237,110	230,912	238,421
September	186,792	200,908	220,020
October	230,249	255,762	
November	189,385	233,565	
December	204,217	219,595	

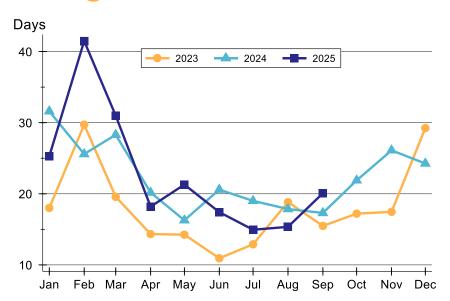


Month	2023	2024	2025
January	137,200	184,950	157,900
February	155,000	179,900	188,500
March	160,000	170,000	196,000
April	175,500	170,000	192,500
May	178,000	209,900	220,000
June	212,000	220,000	225,000
July	217,500	230,000	210,000
August	199,000	205,500	210,000
September	166,475	174,000	200,000
October	200,000	220,000	
November	163,750	204,000	
December	191,750	185,000	



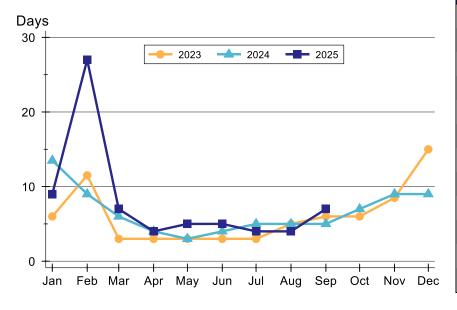
Shawnee County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	18	32	25
February	30	26	41
March	20	28	31
April	14	20	18
May	14	16	21
June	11	21	17
July	13	19	15
August	19	18	15
September	15	17	20
October	17	22	
November	17	26	
December	29	24	

Median DOM



Month	2023	2024	2025
January	6	14	9
February	12	9	27
March	3	6	7
April	3	4	4
May	3	3	5
June	3	4	5
July	3	5	4
August	5	5	4
September	6	5	7
October	6	7	
November	9	9	
December	15	9	



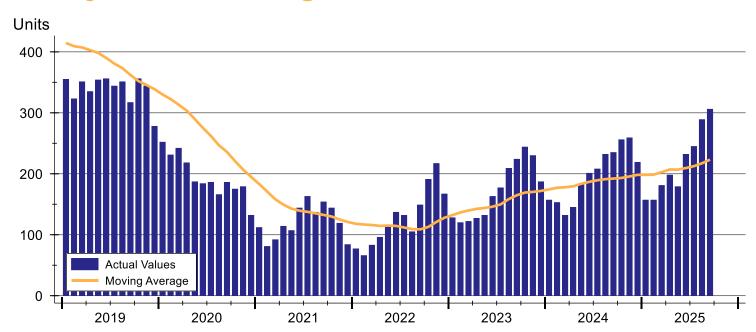
Shawnee County Active Listings Analysis

	mmary Statistics Active Listings	Enc 2025	d of Septeml 2024	ber Change
Ac	tive Listings	306	235	30.2%
Vo	lume (1,000s)	100,511	67,335	49.3%
Months' Supply		1.5	1.2	25.0%
ge	List Price	328,467	286,533	14.6%
Avera	Days on Market	43	47	-8.5%
¥	Percent of Original	95.6%	96.7%	-1.1%
_	List Price	259,450	259,900	-0.2%
Median	Days on Market	23	33	-30.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 306 homes were available for sale in Shawnee County at the end of September. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of September was \$259,450, down 0.2% from 2024. The typical time on market for active listings was 22 days, down from 33 days a year earlier.

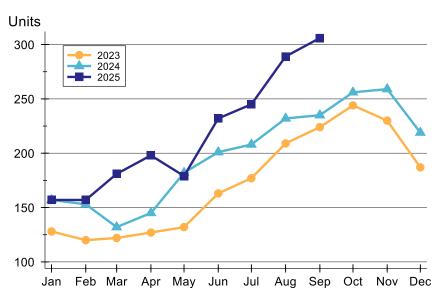
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	128	157	157
February	120	153	157
March	122	132	181
April	127	145	198
May	132	182	179
June	163	201	232
July	177	208	245
August	209	232	289
September	224	235	306
October	244	256	
November	230	259	
December	187	219	

Active Listings by Price Range

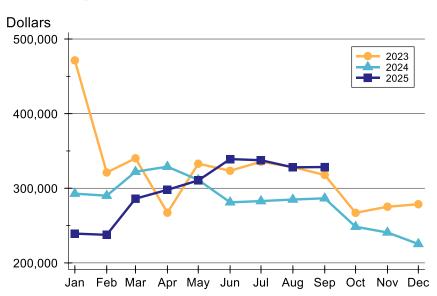
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	1.6%	0.5	34,500	35,000	92	83	83.4%	83.2%
\$50,000-\$99,999	29	9.5%	1.2	81,228	83,000	36	23	94.1%	100.0%
\$100,000-\$124,999	15	4.9%	1.3	113,440	114,900	48	18	84.0%	96.0%
\$125,000-\$149,999	21	6.9%	1.2	138,233	139,950	22	12	98.3%	100.0%
\$150,000-\$174,999	21	6.9%	1.3	163,836	164,900	53	24	96.4%	100.0%
\$175,000-\$199,999	23	7.5%	1.4	186,300	185,000	45	33	95.9%	96.3%
\$200,000-\$249,999	33	10.8%	1.2	227,562	226,800	34	18	97.0%	100.0%
\$250,000-\$299,999	36	11.8%	1.4	276,163	274,700	41	31	96.0%	97.7%
\$300,000-\$399,999	61	19.9%	2.2	361,548	365,000	47	21	95.6%	98.7%
\$400,000-\$499,999	28	9.2%	2.2	447,852	450,000	29	20	98.0%	100.0%
\$500,000-\$749,999	22	7.2%	2.7	615,005	599,000	58	44	97.5%	100.0%
\$750,000-\$999,999	7	2.3%	N/A	886,143	880,000	47	5	96.9%	100.0%
\$1,000,000 and up	5	1.6%	N/A	2,774,800	1,380,000	74	26	97.0%	100.0%



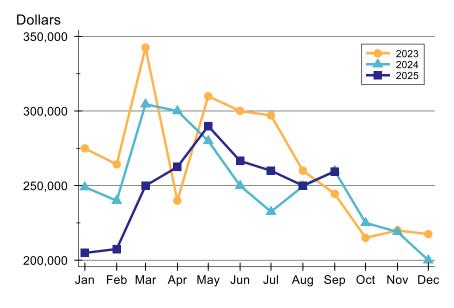


Shawnee County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	471,371	292,789	239,241
February	321,120	290,058	237,606
March	340,144	322,171	286,081
April	267,273	328,914	297,906
May	332,899	311,226	310,492
June	323,468	281,161	339,077
July	335,537	282,830	337,602
August	328,376	284,902	328,065
September	317,818	286,533	328,467
October	267,090	248,443	
November	275,269	240,732	
December	278,599	225,353	



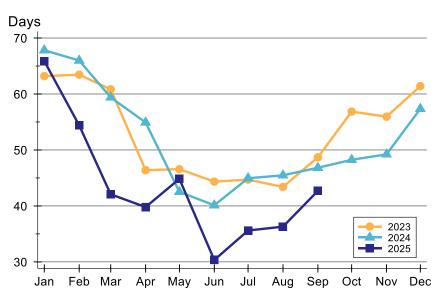
Month	2023	2024	2025
January	274,900	249,000	204,900
February	264,250	239,900	207,500
March	342,500	304,500	249,900
April	239,900	300,000	262,500
May	309,888	279,950	289,900
June	300,000	249,900	266,500
July	297,000	232,500	260,000
August	260,000	249,450	250,000
September	244,500	259,900	259,450
October	215,000	225,000	
November	219,950	219,000	
December	217,500	200,000	





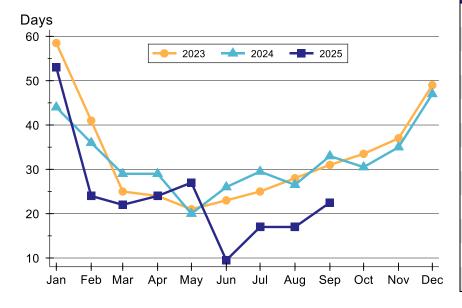
Shawnee County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	63	68	66
February	63	66	54
March	61	59	42
April	46	55	40
May	47	43	45
June	44	40	30
July	45	45	36
August	43	45	36
September	49	47	43
October	57	48	
November	56	49	
December	61	57	

Median DOM

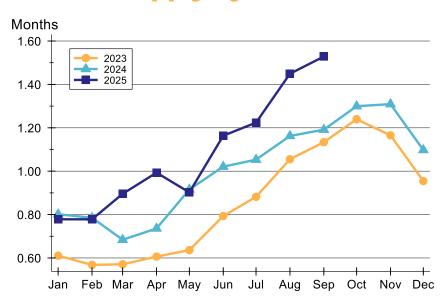


Month	2023	2024	2025
January	59	44	53
February	41	36	24
March	25	29	22
April	24	29	24
May	21	20	27
June	23	26	10
July	25	30	17
August	28	27	17
September	31	33	23
October	34	31	
November	37	35	
December	49	47	



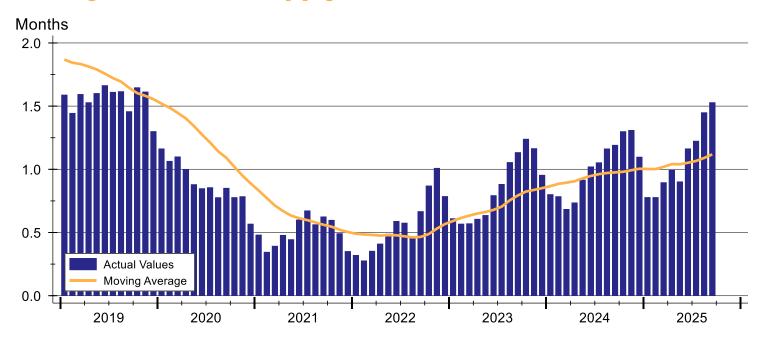
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.6	0.8	0.8
February	0.6	0.8	0.8
March	0.6	0.7	0.9
April	0.6	0.7	1.0
May	0.6	0.9	0.9
June	0.8	1.0	1.2
July	0.9	1.1	1.2
August	1.1	1.2	1.4
September	1.1	1.2	1.5
October	1.2	1.3	
November	1.2	1.3	
December	1.0	1.1	

History of Month's Supply





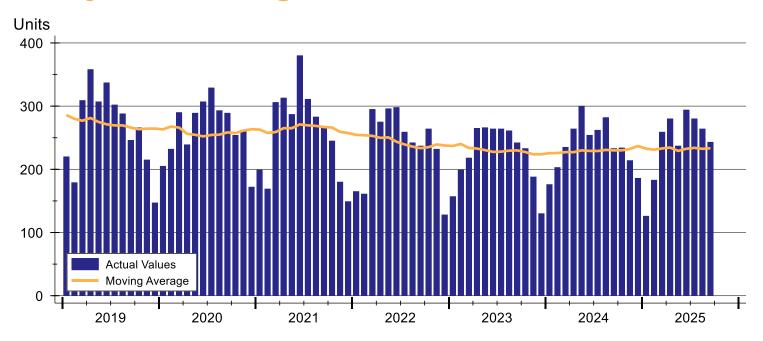
Shawnee County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
ţ	New Listings	243	233	4.3%
Month	Volume (1,000s)	60,352	54,483	10.8%
Current	Average List Price	248,363	233,832	6.2%
Cu	Median List Price	220,000	198,000	11.1%
ē	New Listings	2,166	2,209	-1.9%
o-Da	Volume (1,000s)	528,570	520,465	1.6%
Year-to-Date	Average List Price	244,030	235,611	3.6%
×	Median List Price	214,900	199,900	7.5%

A total of 243 new listings were added in Shawnee County during September, up 4.3% from the same month in 2024. Year-to-date Shawnee County has seen 2,166 new listings.

The median list price of these homes was \$220,000 up from \$198,000 in 2024.

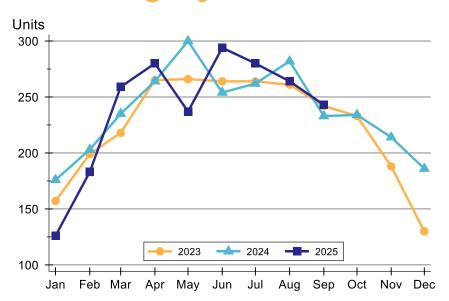
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	157	176	126
February	199	203	183
March	218	235	259
April	265	264	280
May	266	300	237
June	264	254	294
July	264	262	280
August	261	282	264
September	242	233	243
October	233	234	
November	188	214	
December	130	186	

New Listings by Price Range

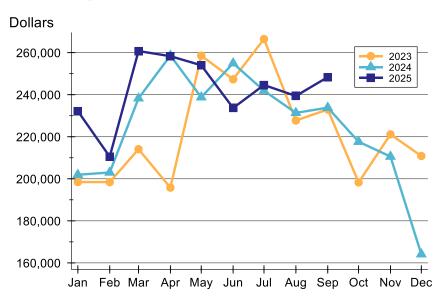
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	5,000	5,000	0	0	100.0%	100.0%
\$25,000-\$49,999	3	1.2%	44,967	45,000	0	0	100.0%	100.0%
\$50,000-\$99,999	26	10.7%	77,360	75,000	8	4	97.3%	100.0%
\$100,000-\$124,999	15	6.2%	112,328	114,900	10	9	97.5%	100.0%
\$125,000-\$149,999	21	8.6%	136,052	135,000	12	11	97.7%	100.0%
\$150,000-\$174,999	21	8.6%	163,936	165,000	12	8	98.1%	100.0%
\$175,000-\$199,999	22	9.1%	185,400	185,000	10	5	98.4%	100.0%
\$200,000-\$249,999	38	15.6%	226,262	224,950	9	5	98.7%	100.0%
\$250,000-\$299,999	27	11.1%	272,810	269,000	10	6	99.3%	100.0%
\$300,000-\$399,999	44	18.1%	354,845	354,950	18	18	98.1%	100.0%
\$400,000-\$499,999	12	4.9%	450,808	449,950	13	11	99.0%	100.0%
\$500,000-\$749,999	11	4.5%	606,427	599,000	16	17	98.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.8%	1,240,000	1,240,000	15	15	100.0%	100.0%





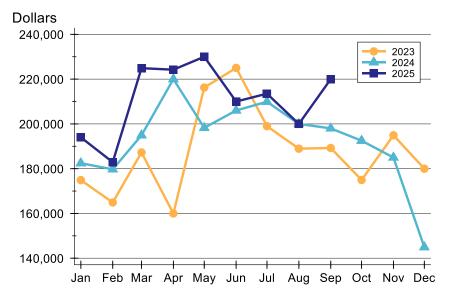
Shawnee County New Listings Analysis

Average Price



Month	2023	2024	2025
January	198,471	201,923	232,197
February	198,421	203,001	210,518
March	214,083	238,254	260,757
April	195,806	258,643	258,326
May	258,558	238,789	253,993
June	247,335	254,943	233,677
July	266,478	241,904	244,610
August	227,725	231,350	239,388
September	232,969	233,832	248,363
October	198,279	217,633	
November	221,138	210,575	
December	210,838	164,149	

Median Price



Month	2023	2024	2025
January	174,900	182,450	194,000
February	164,900	179,700	182,900
March	187,250	194,900	224,900
April	160,000	220,000	224,225
May	216,250	198,250	230,000
June	225,000	206,000	210,000
July	199,000	209,900	213,500
August	188,950	200,000	200,000
September	189,250	198,000	220,000
October	174,950	192,500	
November	194,925	185,000	
December	180,000	144,950	



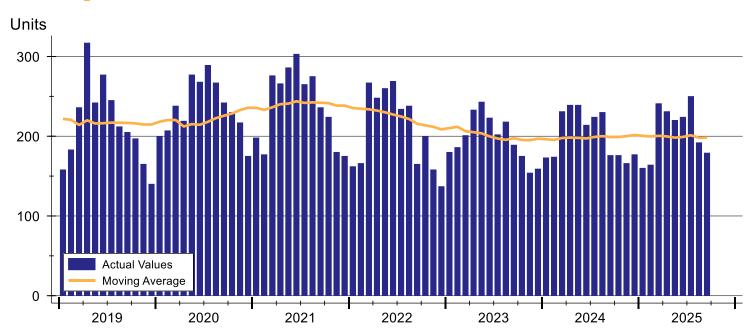
Shawnee County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	September 2024	r Change	Ye 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	179	176	1.7%	1,861	1,900	-2.1%
Vo	lume (1,000s)	41,058	41,767	-1.7%	432,496	430,952	0.4%
ge	Sale Price	229,375	237,312	-3.3%	232,400	226,817	2.5%
Avera	Days on Market	18	21	-14.3%	21	20	5.0%
¥	Percent of Original	97.3%	96.7%	0.6%	97.3%	97.5%	-0.2%
=	Sale Price	200,000	200,000	0.0%	209,250	199,000	5.2%
Median	Days on Market	5	6	-16.7%	5	5	0.0%
Σ	Percent of Original	100.0%	98.6%	1.4%	100.0%	100.0%	0.0%

A total of 179 contracts for sale were written in Shawnee County during the month of September, up from 176 in 2024. The median list price of these homes was \$200,000, the same as the prior year.

Half of the homes that went under contract in September were on the market less than 5 days, compared to 6 days in September 2024.

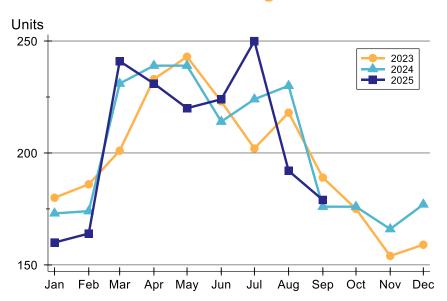
History of Contracts Written





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	180	173	160
February	186	174	164
March	201	231	241
April	233	239	231
May	243	239	220
June	223	214	224
July	202	224	250
August	218	230	192
September	189	176	179
October	175	176	
November	154	166	
December	159	177	

Contracts Written by Price Range

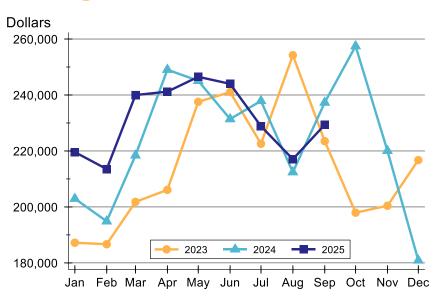
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.6%	23,000	23,000	43	43	82.1%	82.1%
\$25,000-\$49,999	6	3.4%	41,483	42,500	24	3	88.8%	95.0%
\$50,000-\$99,999	19	10.6%	78,503	78,900	14	4	96.2%	98.8%
\$100,000-\$124,999	7	3.9%	108,740	105,000	6	2	98.0%	100.0%
\$125,000-\$149,999	16	8.9%	135,781	134,500	27	9	94.3%	100.0%
\$150,000-\$174,999	17	9.5%	160,441	155,000	11	4	100.5%	100.0%
\$175,000-\$199,999	22	12.3%	187,205	185,000	23	7	97.9%	100.0%
\$200,000-\$249,999	29	16.2%	223,665	220,000	9	4	98.5%	100.0%
\$250,000-\$299,999	21	11.7%	273,507	269,900	10	6	98.7%	100.0%
\$300,000-\$399,999	23	12.8%	341,222	330,000	24	6	97.5%	100.0%
\$400,000-\$499,999	10	5.6%	455,825	464,700	47	39	94.3%	95.0%
\$500,000-\$749,999	7	3.9%	582,671	569,900	20	11	99.7%	100.0%
\$750,000-\$999,999	1	0.6%	800,000	800,000	22	22	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





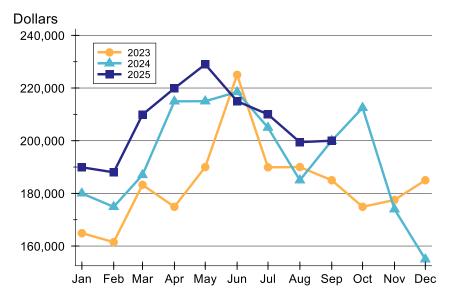
Shawnee County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	187,197	202,959	219,592
February	186,680	194,860	213,522
March	201,803	218,412	239,978
April	206,094	249,046	241,197
May	237,560	245,081	246,502
June	241,051	231,398	243,989
July	222,575	237,887	228,842
August	254,216	212,436	217,070
September	223,491	237,312	229,375
October	197,944	257,469	
November	200,423	220,036	
December	216,737	180,878	

Median Price

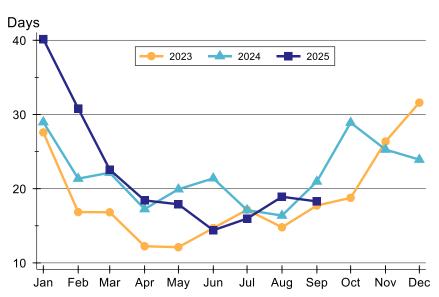


Month	2023	2024	2025
January	164,900	180,000	189,900
February	161,500	174,900	188,000
March	183,250	187,000	209,900
April	174,900	214,950	219,900
May	190,000	215,000	229,000
June	225,000	218,500	215,000
July	189,900	205,000	210,000
August	190,000	185,000	199,450
September	185,000	200,000	200,000
October	174,900	212,500	
November	177,500	174,000	
December	185,000	155,000	



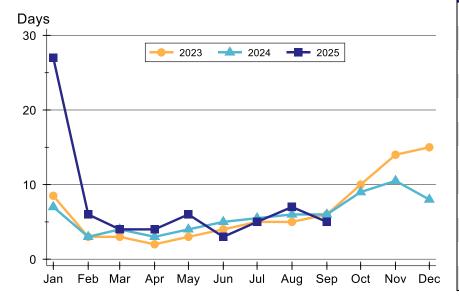
Shawnee County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	28	29	40
February	17	21	31
March	17	22	23
April	12	17	18
May	12	20	18
June	15	21	14
July	17	17	16
August	15	16	19
September	18	21	18
October	19	29	
November	26	25	
December	32	24	

Median DOM



Month	2023	2024	2025
January	9	7	27
February	3	3	6
March	3	4	4
April	2	3	4
May	3	4	6
June	4	5	3
July	5	6	5
August	5	6	7
September	6	6	5
October	10	9	
November	14	11	
December	15	8	



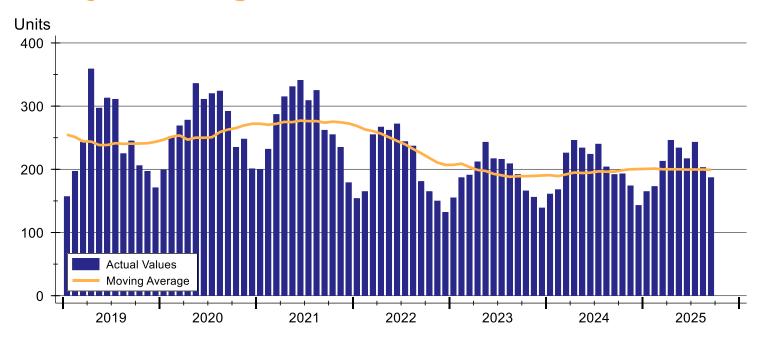
Shawnee County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Change		
Pe	nding Contracts	187	192	-2.6%
Vo	lume (1,000s)	46,080	48,323	-4.6%
ge	List Price	246,415	251,683	-2.1%
Avera	Days on Market	21	22	-4.5%
Ą	Percent of Original	98.2%	98.0%	0.2%
2	List Price	224,900	224,950	0.0%
Media	Days on Market	6	8	-25.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 187 listings in Shawnee County had contracts pending at the end of September, down from 192 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

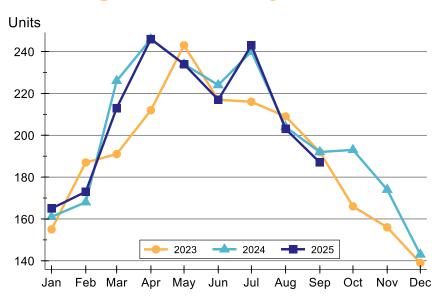
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	155	161	165
February	187	168	173
March	191	226	213
April	212	246	246
May	243	234	234
June	217	224	217
July	216	240	243
August	209	204	203
September	192	192	187
October	166	193	
November	156	174	
December	139	143	

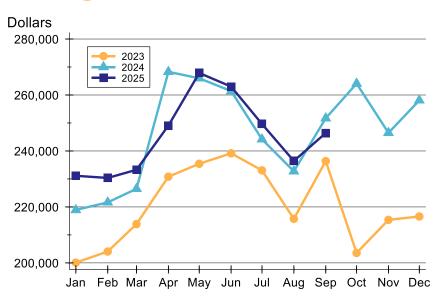
Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	1.1%	39,450	39,450	57	57	86.3%	86.3%
\$50,000-\$99,999	18	9.6%	79,369	77,000	13	4	98.9%	100.0%
\$100,000-\$124,999	5	2.7%	113,280	119,900	22	5	94.2%	100.0%
\$125,000-\$149,999	12	6.4%	137,383	135,000	35	9	97.5%	100.0%
\$150,000-\$174,999	19	10.2%	161,589	165,000	16	4	99.0%	100.0%
\$175,000-\$199,999	23	12.3%	189,470	189,900	24	8	98.7%	100.0%
\$200,000-\$249,999	32	17.1%	226,537	227,000	12	5	98.7%	100.0%
\$250,000-\$299,999	28	15.0%	275,373	272,500	16	7	98.9%	100.0%
\$300,000-\$399,999	27	14.4%	340,367	330,000	22	5	98.2%	100.0%
\$400,000-\$499,999	13	7.0%	458,326	469,900	41	28	96.2%	100.0%
\$500,000-\$749,999	5	2.7%	610,960	630,000	27	30	99.6%	100.0%
\$750,000-\$999,999	2	1.1%	875,000	875,000	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



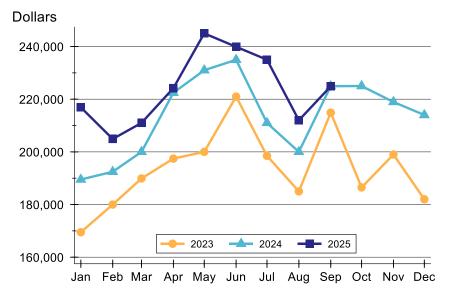
Shawnee County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	200,095	218,913	231,124
February	204,059	221,623	230,357
March	213,872	226,481	233,270
April	230,805	268,279	249,069
May	235,423	265,979	267,871
June	239,162	261,409	262,995
July	233,056	244,180	249,651
August	215,734	232,747	236,418
September	236,375	251,683	246,415
October	203,540	264,080	
November	215,383	246,477	
December	216,582	258,075	

Median Price

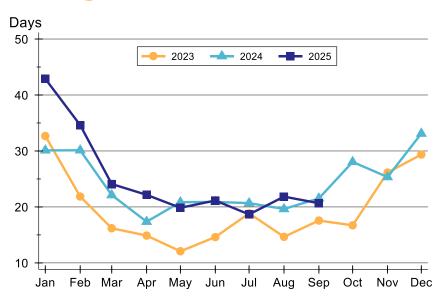


Month	2023	2024	2025
January	169,500	189,500	216,900
February	180,000	192,450	204,900
March	189,900	200,000	211,000
April	197,450	222,450	224,225
May	200,000	231,000	245,000
June	221,000	234,950	239,900
July	198,500	210,994	235,000
August	185,000	200,000	212,000
September	214,900	224,950	224,900
October	186,500	225,000	
November	199,000	218,950	
December	182,000	214,000	



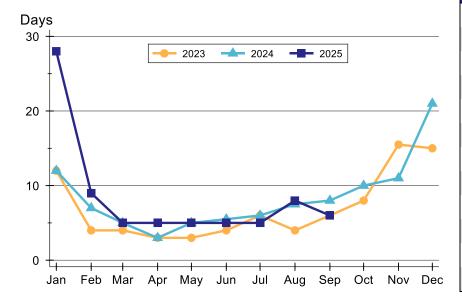
Shawnee County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	33	30	43
February	22	30	35
March	16	22	24
April	15	17	22
May	12	21	20
June	15	21	21
July	19	21	19
August	15	20	22
September	18	22	21
October	17	28	
November	26	25	
December	29	33	

Median DOM

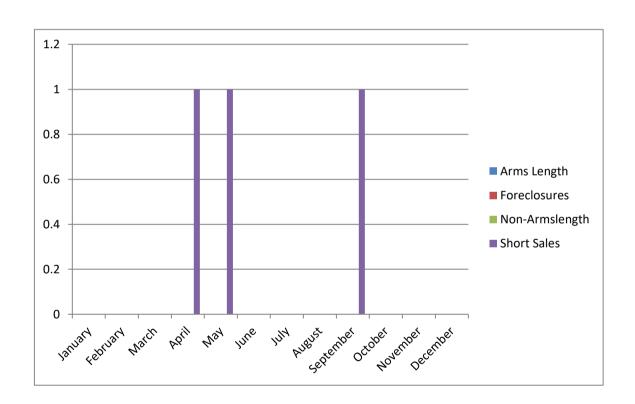


Month	2023	2024	2025
January	12	12	28
February	4	7	9
March	4	5	5
April	3	3	5
May	3	5	5
June	4	6	5
July	6	6	5
August	4	8	8
September	6	8	6
October	8	10	
November	16	11	
December	15	21	

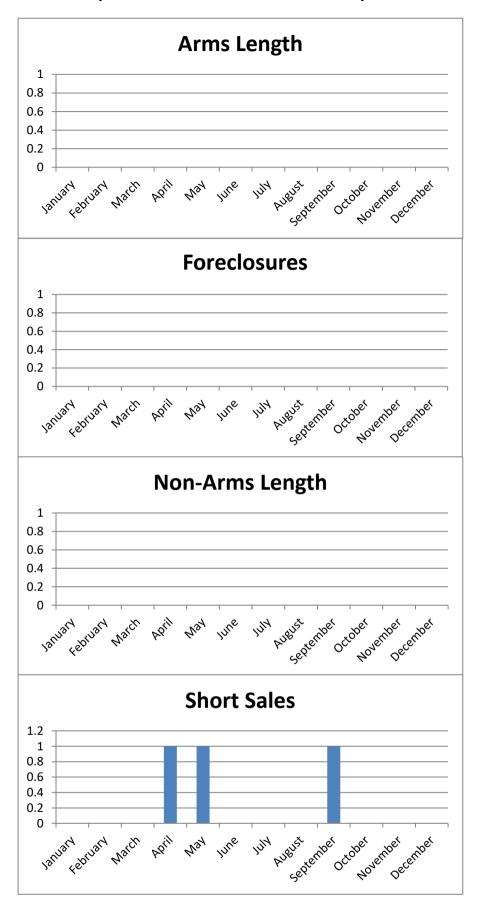
Sunflower Multiple Listing Service September 2025 Distressed Sales Report

		Total Sales	Arms Lenott	Foreclosures	Non-Armster	Short Sales
Γ.	lanuary	0	0	0	0	0
H	February	0	0	0	0	0
I	March	0	0	0	0	0
1	April	1	0	0	0	1
	May	1	0	0	0	1
١.	lune	0	0		0	0
١.	Iuly	0	0	0 0 0	0	0
,	August	0	0	0	0	0
	September	1	0	0	0	1
-	October					
I	November					
L	December					
•	YTD Totals	3	0	0	0	3

Distressed Sales	Distressed as % of	Sales
0		
0		
0		
1	100% 100%	
1	100%	
0 0 1 1 0 0		
0		
0		
1	100%	
3	100%	
		-



Sunflower Multiple Listing Service September 2025 Distressed Sales Report



Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

September 2025																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2025	YTD2024	YTD2023	YTD2022
\$1-\$29,999	39	3	3	8	4	3	7	0	5				72	40	61	76
\$30,000-\$39,999	4	1	4	4	2	4	1	6	2				28	38	44	49
\$40,000-\$49,999	3	4	1	10	5	6	9	4	8				50	41	68	54
\$50,000-\$59,999	6	7	2	8	7	11	7	4	1				53	51	76	79
\$60,000-\$69,999	3	4	4	6	7	7	5	5	2				43	69	88	110
\$70,000-\$79,999	8	10	17	10	6	7	6	7	11				82	60	74	104
\$80,000-\$89,999	6	9	13	8	6	10	11	7	10				80	109	81	115
\$90,000-\$99,999	2	2	6	9	15	3	15	7	7				66	71	104	97
\$100,000-\$119,999	10	9	11	16	15	17	13	17	23				131	124	169	183
\$120,000-\$139,999	15	14	15	18	20	18	17	26	26				169	178	200	269
\$140,000-\$159,999	18	10	14	23	30	23	27	24	19				188	213	207	235
\$160,000-\$179,999	13	8	19	23	20	28	25	28	17				181	223	213	215
\$180,000-\$199,999	12	13	17	23	31	24	19	36	20				195	196	167	207
\$200,000-\$249,999	26	23	48	50	46	64	50	54	62				423	415	380	425
\$250,000-\$299,999	22	45	28	43	42	56	53	51	34				374	346	284	335
\$300,000-\$399,999	35	28	37	44	59	53	45	61	48				410	363	332	316
\$400,000-\$499,999	15	14	14	20	27	26	25	19	21				181	142	135	162
\$500,000 or more	15	7	18	10	20	30	18	21	12				151	131	118	119
TOTALS	252	211	271	333	362	390	353	377	328	0	0	0	2877	2810	2801	3150





Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Rose in September

Total home sales in the Topeka MSA & Douglas County rose by 3.9% last month to 265 units, compared to 255 units in September 2024. Total sales volume was \$62.0 million, up 13.8% from a year earlier.

The median sale price in September was \$214,000, up from \$190,000 a year earlier. Homes that sold in September were typically on the market for 8 days and sold for 100.0% of their list prices.

Topeka MSA & Douglas County Active Listings Up at End of September

The total number of active listings in the Topeka MSA & Douglas County at the end of September was 425 units, up from 345 at the same point in 2024. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$265,000.

During September, a total of 211 contracts were written down from 239 in September 2024. At the end of the month, there were 229 contracts still pending.

Report Contents

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Topeka MSA & Douglas County Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	ome Sales ange from prior year	265 255 3.9% -9.9%		283 -6.6%	•		2,301 -11.5%
	tive Listings ange from prior year	425 23.2%	345 12.7%	306 22.4%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.7 21.4%	1.4 16.7%	1.2 33.3%	N/A	N/A	N/A
	ew Listings ange from prior year	298 -5.7%	316 -0.3%	317 4.3%	2,758 -2.8%	2,837 5.1%	2,700 -7.2%
	ntracts Written ange from prior year	211 -11.7%	239 -0.4%	240 10.6%	2,343 -2.7%	2,407 2.7%	2,344 -9.6%
	nding Contracts ange from prior year	229 -8.8%	251 2.0%	246 4.7%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	61,963 13.8%	54,426 -2.4%	55,748 -11.0%	562,004 6.1%	529,590 7.7%	491,867 -10.5%
	Sale Price Change from prior year	233,822 9.6%	213,436 8.3%	196,990 -4.8%	238,542 4.7%	227,781 6.6%	213,762 1.1%
υ υ	List Price of Actives Change from prior year	336,904	303,338 -6.6%	324,685 4.8%	N/A	N/A	N/A
Average	Days on Market Change from prior year	23 15.0%	20 17.6%	17 21.4%	24 0.0%	24 26.3%	19 35.7%
⋖	Percent of List Change from prior year	98.1% -0.9%	99.0% 0.1%	98.9% -0.5%	98.6% -0.1%	98.7% -0.3%	99.0% -1.6%
	Percent of Original Change from prior year	96.1% -0.9%	97.0% -0.5%	97.5% 0.1%	96.9% -0.1%	97.0% -0.7%	97.7% -1.7%
	Sale Price Change from prior year	214,000 12.6%	190,000 8.6%	175,000 -7.9%	215,000 7.5%	200,000 9.3%	183,000 0.3%
	List Price of Actives Change from prior year	265,000 -0.4%	265,950 6.4%	250,000 3.3%	N/A	N/A	N/A
Median	Days on Market Change from prior year	8 33.3%	6 0.0%	6 20.0%	6 0.0%	6 50.0%	4 33.3%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.4% -1.6%	100.0% O.1%	99.9% -0.1%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



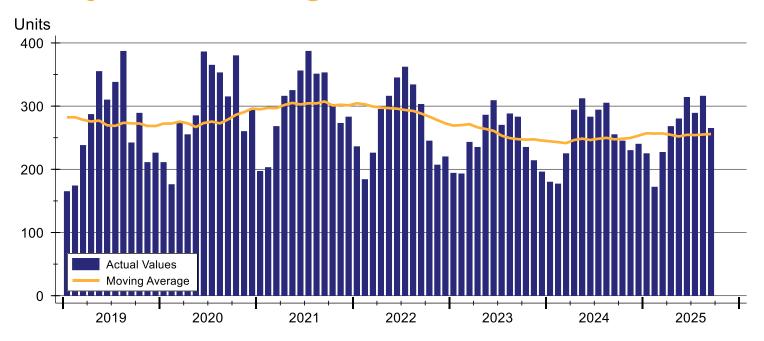
Topeka MSA & Douglas County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	2025	ear-to-Dat 2024	e Change
Clc	osed Listings	265	255	3.9%	2,356	2,325	1.3%
Vo	lume (1,000s)	61,963	54,426	13.8%	562,004	529,590	6.1%
Мс	onths' Supply	1.7	1.4	21.4%	N/A	N/A	N/A
	Sale Price	233,822	213,436	9.6%	238,542	227,781	4.7%
age	Days on Market	23	20	15.0%	24	24	0.0%
Averag	Percent of List	98.1%	99.0%	-0.9%	98.6%	98.7%	-0.1%
	Percent of Original	96.1%	97.0%	-0.9%	96.9%	97.0%	-0.1%
	Sale Price	214,000	190,000	12.6%	215,000	200,000	7.5%
ian	Days on Market	8	6	33.3%	6	6	0.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.4%	100.0%	-1.6%	100.0%	100.0%	0.0%

A total of 265 homes sold in the Topeka MSA & Douglas County in September, up from 255 units in September 2024. Total sales volume rose to \$62.0 million compared to \$54.4 million in the previous year.

The median sales price in September was \$214,000, up 12.6% compared to the prior year. Median days on market was 8 days, up from 6 days in August, and up from 6 in September 2024.

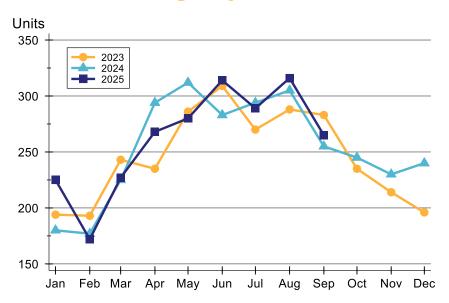
History of Closed Listings





Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	194	180	225
February	193	177	172
March	243	225	227
April	235	294	268
May	286	312	280
June	309	283	314
July	270	294	289
August	288	305	316
September	283	255	265
October	235	245	
November	214	230	
December	196	240	

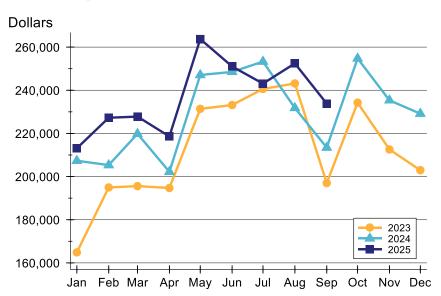
Closed Listings by Price Range

Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	0.8%	0.6	14,000	14,000	22	22	56.3%	56.3%	47.3%	47.3%
\$25,000-\$49,999	9	3.4%	0.7	39,111	40,000	6	6	94.4%	90.0%	94.4%	90.0%
\$50,000-\$99,999	21	7.9%	1.3	81,721	82,500	37	11	92.9%	93.9%	88.0%	90.9%
\$100,000-\$124,999	27	10.2%	1.5	111,612	110,777	16	4	97.5%	99.3%	96.1%	98.4%
\$125,000-\$149,999	21	7.9%	1.2	136,014	135,000	18	11	98.2%	100.0%	95.9%	97.1%
\$150,000-\$174,999	16	6.0%	1.4	160,519	161,450	9	6	102.8%	100.0%	102.3%	100.0%
\$175,000-\$199,999	23	8.7%	1.6	185,063	184,000	32	6	98.9%	100.0%	96.9%	100.0%
\$200,000-\$249,999	48	18.1%	1.1	223,919	225,000	17	9	99.7%	100.0%	97.9%	98.7%
\$250,000-\$299,999	26	9.8%	1.6	270,521	267,500	14	6	99.3%	100.0%	97.7%	100.0%
\$300,000-\$399,999	44	16.6%	2.3	348,547	352,500	35	20	98.1%	98.5%	96.3%	97.8%
\$400,000-\$499,999	18	6.8%	2.4	448,800	445,500	29	6	99.4%	100.0%	96.8%	99.4%
\$500,000-\$749,999	9	3.4%	2.8	576,211	575,000	14	4	98.2%	100.0%	98.2%	100.0%
\$750,000-\$999,999	1	0.4%	5.7	790,000	790,000	30	30	100.0%	100.0%	96.9%	96.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



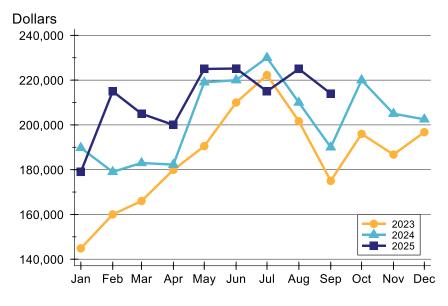
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	164,858	207,334	213,104
February	194,960	205,322	227,270
March	195,587	219,830	227,803
April	194,716	202,221	218,603
May	231,390	247,079	263,751
June	233,170	248,518	251,036
July	240,616	253,297	243,104
August	243,160	231,797	252,444
September	196,990	213,436	233,822
October	234,255	254,750	
November	212,567	235,342	
December	202,965	229,162	

Median Price

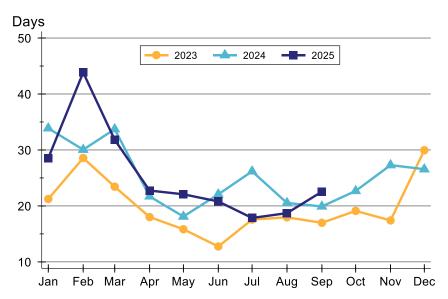


Month	2023	2024	2025
January	144,835	189,750	179,000
February	160,000	179,000	215,000
March	166,000	183,000	205,000
April	179,900	182,250	200,000
May	190,500	219,000	225,000
June	210,000	220,000	225,185
July	222,250	230,000	215,000
August	201,629	210,000	225,000
September	175,000	190,000	214,000
October	196,000	220,000	
November	186,750	205,000	
December	196,750	202,500	



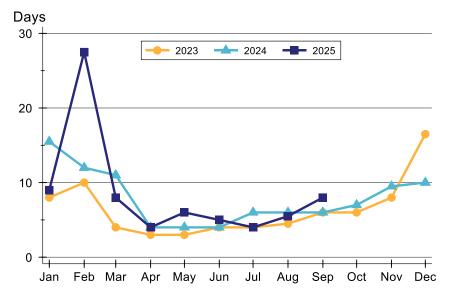
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	21	34	29
February	29	30	44
March	23	34	32
April	18	22	23
May	16	18	22
June	13	22	21
July	18	26	18
August	18	21	19
September	17	20	23
October	19	23	
November	17	27	
December	30	27	

Median DOM



Month	2023	2024	2025
January	8	16	9
February	10	12	28
March	4	11	8
April	3	4	4
May	3	4	6
June	4	4	5
July	4	6	4
August	5	6	6
September	6	6	8
October	6	7	
November	8	10	
December	17	10	



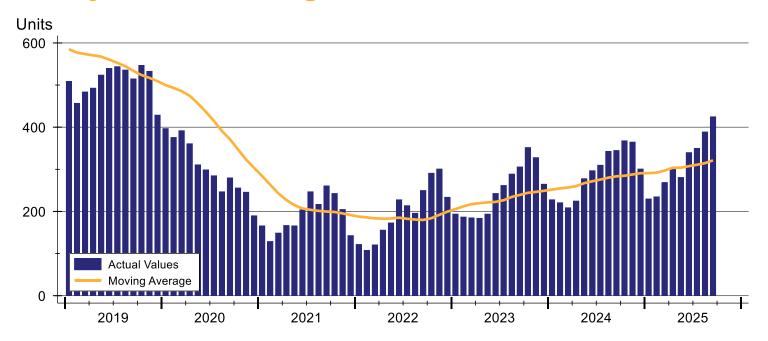
Topeka MSA & Douglas County Active Listings Analysis

	mmary Statistics Active Listings	En 2025	d of Septem 2024	ber Change
Act	tive Listings	425	345	23.2%
Vol	lume (1,000s)	143,184	104,652	36.8%
Мо	onths' Supply	1.7	1.4	21.4%
ge	List Price	336,904	303,338	11.1%
Avera	Days on Market	47	52	-9.6%
٩	Percent of Original	96.4%	96.6%	-0.2%
<u>_</u>	List Price	265,000	265,950	-0.4%
Median	Days on Market	25	33	-24.2%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 425 homes were available for sale in the Topeka MSA & Douglas County at the end of September. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of September was \$265,000, down 0.4% from 2024. The typical time on market for active listings was 25 days, down from 33 days a year earlier.

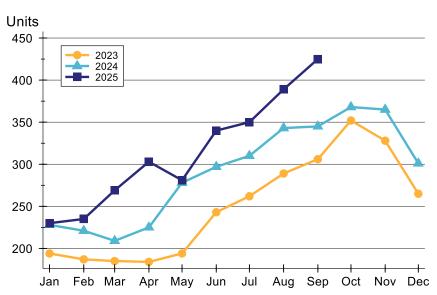
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	194	228	230
February	187	221	235
March	185	209	269
April	184	225	303
May	194	278	281
June	243	297	340
July	262	310	350
August	289	343	389
September	306	345	425
October	352	368	
November	328	365	
December	265	301	

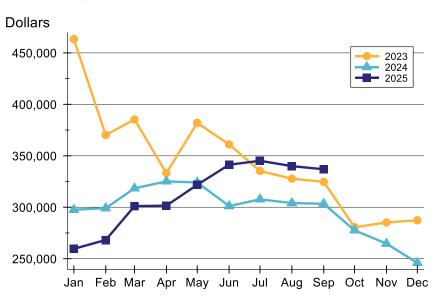
Active Listings by Price Range

Price Range	Active I Number	istings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	1	0.2%	0.6	18,000	18,000	568	568	55.4%	55.4%
\$25,000-\$49,999	8	1.9%	0.7	33,963	35,000	72	65	86.4%	83.8%
\$50,000-\$99,999	37	8.7%	1.3	79,941	79,900	42	23	93.7%	100.0%
\$100,000-\$124,999	21	5.0%	1.5	113,624	116,000	43	18	86.9%	96.0%
\$125,000-\$149,999	25	5.9%	1.2	138,472	139,950	36	12	97.7%	100.0%
\$150,000-\$174,999	29	6.8%	1.4	164,550	165,000	54	27	105.9%	100.0%
\$175,000-\$199,999	34	8.0%	1.6	187,396	185,750	55	22	96.0%	98.5%
\$200,000-\$249,999	39	9.2%	1.1	229,342	229,900	33	22	97.3%	100.0%
\$250,000-\$299,999	52	12.3%	1.6	275,874	274,900	40	32	96.5%	99.0%
\$300,000-\$399,999	85	20.0%	2.3	359,191	365,000	51	31	96.0%	98.7%
\$400,000-\$499,999	42	9.9%	2.4	445,849	446,950	31	19	98.1%	100.0%
\$500,000-\$749,999	33	7.8%	2.8	623,061	599,900	53	39	97.1%	98.4%
\$750,000-\$999,999	9	2.1%	5.7	880,889	875,000	50	47	97.0%	100.0%
\$1,000,000 and up	9	2.1%	N/A	2,397,000	1,649,000	79	104	97.1%	100.0%



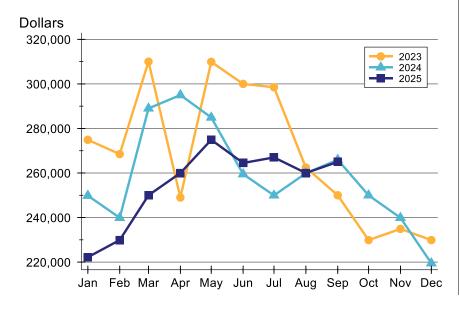
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	463,458	297,579	259,588
February	370,144	299,101	268,163
March	385,307	318,418	301,069
April	333,201	325,105	301,539
May	381,991	324,123	321,794
June	361,036	301,144	341,314
July	335,238	307,686	345,133
August	327,788	304,068	339,955
September	324,685	303,338	336,904
October	280,559	277,529	
November	285,207	264,650	
December	287,298	245,927	

Median Price

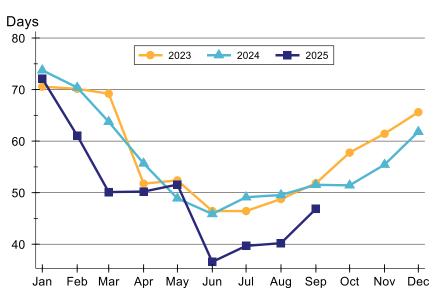


Month	2023	2024	2025
January	274,900	249,839	222,200
February	268,500	239,900	229,900
March	310,000	289,000	250,000
April	249,000	295,000	260,000
May	309,888	284,925	274,900
June	300,000	259,500	264,500
July	298,500	249,950	267,000
August	262,450	259,900	260,000
September	250,000	265,950	265,000
October	229,900	249,975	
November	234,900	239,900	
December	229,900	219,500	



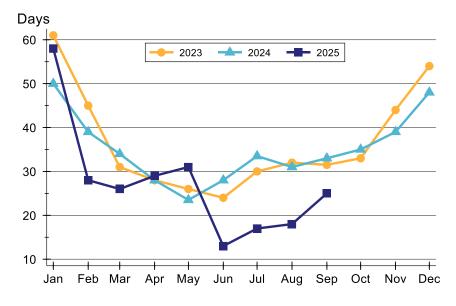
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	71	74	72
February	70	70	61
March	69	64	50
April	52	56	50
May	52	49	52
June	46	46	37
July	46	49	40
August	49	50	40
September	52	52	47
October	58	51	
November	61	55	
December	66	62	

Median DOM

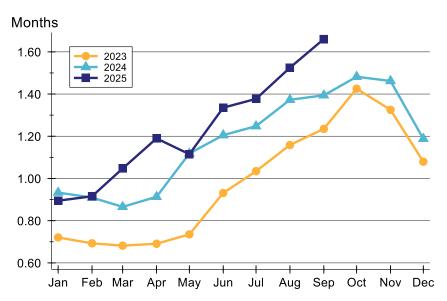


Month	2023	2024	2025
January	61	50	58
February	45	39	28
March	31	34	26
April	28	28	29
May	26	24	31
June	24	28	13
July	30	34	17
August	32	31	18
September	32	33	25
October	33	35	
November	44	39	
December	54	48	



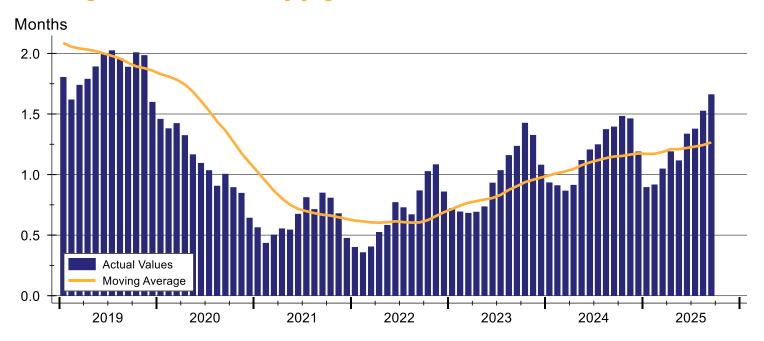
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.7	0.9	0.9
February	0.7	0.9	0.9
March	0.7	0.9	1.0
April	0.7	0.9	1.2
May	0.7	1.1	1.1
June	0.9	1.2	1.3
July	1.0	1.2	1.4
August	1.2	1.4	1.5
September	1.2	1.4	1.7
October	1.4	1.5	
November	1.3	1.5	
December	1.1	1.2	

History of Month's Supply





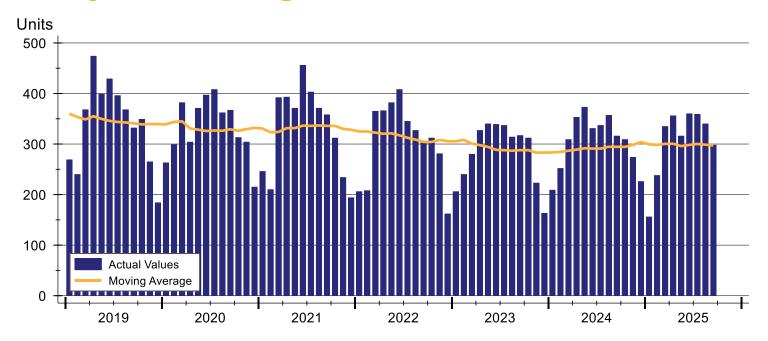
Topeka MSA & Douglas County New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
£	New Listings	298	316	-5.7%
Month	Volume (1,000s)	77,313	76,458	1.1%
Current	Average List Price	259,438	241,956	7.2%
Cu	Median List Price	222,000	207,500	7.0%
ā	New Listings	2,758	2,837	-2.8%
o-Da	Volume (1,000s)	711,207	695,329	2.3%
Year-to-Date	Average List Price	257,871	245,093	5.2%
Ϋ́ε	Median List Price	224,900	210,000	7.1%

A total of 298 new listings were added in the Topeka MSA & Douglas County during September, down 5.7% from the same month in 2024. Year-to-date the Topeka MSA & Douglas County has seen 2,758 new listings.

The median list price of these homes was \$222,000 up from \$207,500 in 2024.

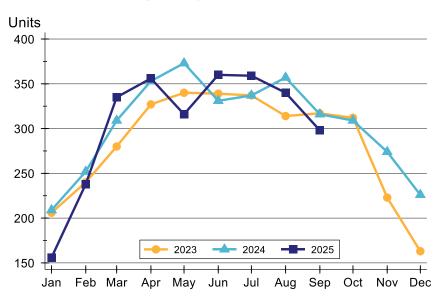
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	206	209	156
February	240	252	238
March	280	309	335
April	327	353	356
May	340	373	316
June	339	331	360
July	337	337	359
August	314	357	340
September	317	316	298
October	312	309	
November	223	274	
December	163	226	

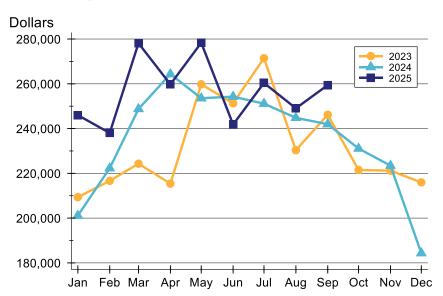
New Listings by Price Range

Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	5,000	5,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.3%	42,475	42,500	1	0	100.0%	100.0%
\$50,000-\$99,999	31	10.4%	77,947	75,000	9	4	97.5%	100.0%
\$100,000-\$124,999	19	6.4%	113,154	116,500	11	9	98.0%	100.0%
\$125,000-\$149,999	22	7.4%	136,641	135,000	12	12	97.8%	100.0%
\$150,000-\$174,999	25	8.4%	165,162	165,000	13	8	98.2%	100.0%
\$175,000-\$199,999	28	9.4%	187,177	185,000	11	6	99.1%	100.0%
\$200,000-\$249,999	41	13.8%	225,487	224,900	9	5	98.7%	100.0%
\$250,000-\$299,999	33	11.1%	274,481	269,900	10	6	99.2%	100.0%
\$300,000-\$399,999	57	19.2%	356,961	359,900	16	15	98.2%	100.0%
\$400,000-\$499,999	19	6.4%	446,660	449,900	14	12	99.5%	100.0%
\$500,000-\$749,999	13	4.4%	609,977	599,000	14	14	98.8%	100.0%
\$750,000-\$999,999	1	0.3%	790,000	790,000	0	0	94.9%	94.9%
\$1,000,000 and up	3	1.0%	1,360,000	1,380,000	20	18	100.0%	100.0%



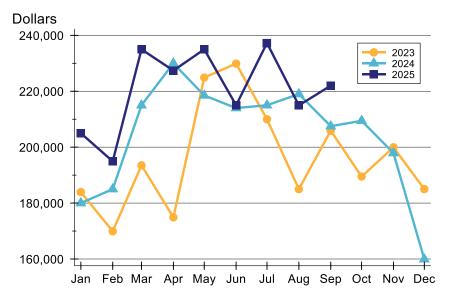
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2023	2024	2025
January	209,364	201,113	245,995
February	216,641	222,290	238,038
March	224,322	248,754	278,124
April	215,398	264,334	259,750
May	259,784	253,557	278,327
June	251,304	254,273	241,825
July	271,436	251,129	260,392
August	230,343	244,796	249,044
September	246,177	241,956	259,438
October	221,504	231,078	
November	221,181	223,439	
December	215,964	184,353	

Median Price



Month	2023	2024	2025
January	183,950	180,000	205,000
February	169,925	185,000	194,950
March	193,500	215,000	235,000
April	174,900	230,000	227,400
May	224,900	218,500	235,000
June	229,900	214,000	215,000
July	210,000	215,000	237,250
August	185,000	219,000	214,950
September	205,900	207,500	222,000
October	189,500	209,450	
November	199,950	197,900	
December	185,000	159,925	



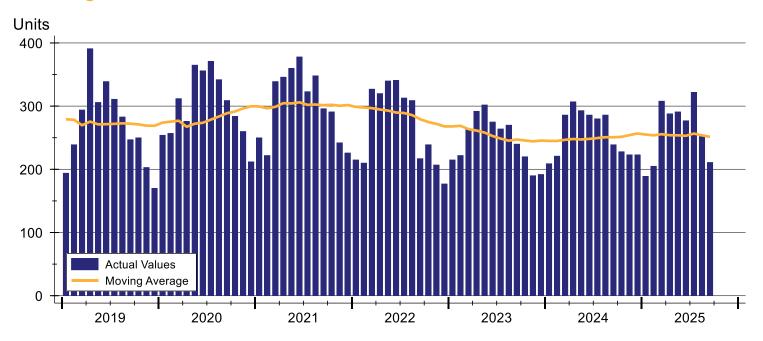
Topeka MSA & Douglas County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	Y025	ear-to-Dat 2024	e Change
Со	ntracts Written	211	239	-11.7%	2,343	2,407	-2.7%
Vo	lume (1,000s)	51,209	58,321	-12.2%	572,823	563,857	1.6%
ge	Sale Price	242,697	244,021	-0.5%	244,483	234,257	4.4%
Avera	Days on Market	22	23	-4.3%	24	23	4.3%
Ā	Percent of Original	96.7%	96.4%	0.3%	97.0%	97.1%	-0.1%
=	Sale Price	205,000	210,000	-2.4%	217,900	204,250	6.7%
Median	Days on Market	6	7	-14.3%	6	6	0.0%
Σ	Percent of Original	100.0%	98.4%	1.6%	100.0%	100.0%	0.0%

A total of 211 contracts for sale were written in the Topeka MSA & Douglas County during the month of September, down from 239 in 2024. The median list price of these homes was \$205,000, down from \$210,000 the prior year.

Half of the homes that went under contract in September were on the market less than 6 days, compared to 7 days in September 2024.

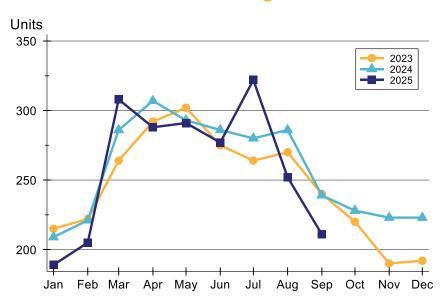
History of Contracts Written





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	215	209	189
February	222	221	205
March	264	286	308
April	292	307	288
May	302	293	291
June	275	286	277
July	264	280	322
August	270	286	252
September	240	239	211
October	220	228	
November	190	223	
December	192	223	

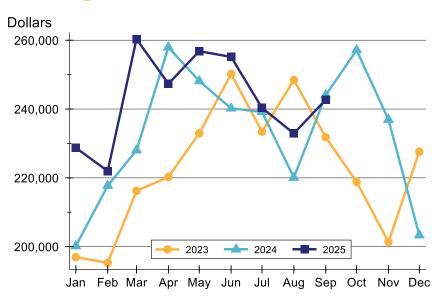
Contracts Written by Price Range

Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	1	0.5%	23,000	23,000	43	43	82.1%	82.1%
\$25,000-\$49,999	6	2.8%	41,483	42,500	24	3	88.8%	95.0%
\$50,000-\$99,999	21	10.0%	78,879	79,000	20	4	95.0%	98.8%
\$100,000-\$124,999	9	4.3%	110,342	110,000	28	3	96.5%	100.0%
\$125,000-\$149,999	19	9.0%	136,921	135,000	38	13	90.6%	94.7%
\$150,000-\$174,999	19	9.0%	160,026	155,000	20	4	99.6%	100.0%
\$175,000-\$199,999	25	11.8%	187,140	185,000	22	8	98.6%	100.0%
\$200,000-\$249,999	30	14.2%	223,706	222,450	10	5	98.4%	100.0%
\$250,000-\$299,999	23	10.9%	274,024	269,900	10	6	98.8%	100.0%
\$300,000-\$399,999	32	15.2%	346,906	339,450	26	10	97.1%	100.0%
\$400,000-\$499,999	14	6.6%	452,910	462,250	40	31	95.9%	98.5%
\$500,000-\$749,999	10	4.7%	592,170	584,450	22	21	97.7%	100.0%
\$750,000-\$999,999	2	0.9%	795,000	795,000	11	11	97.5%	97.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



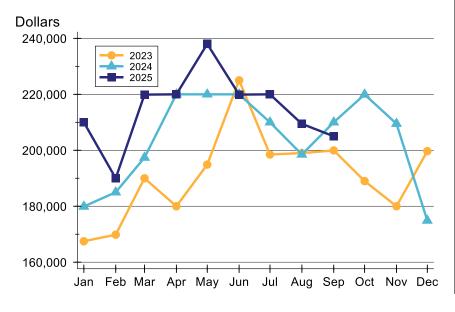
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	196,952	200,166	228,743
February	195,277	217,719	221,957
March	216,202	228,008	260,354
April	220,245	257,955	247,353
May	232,941	248,151	256,819
June	250,211	240,185	255,155
July	233,415	239,169	240,345
August	248,447	220,082	232,902
September	231,807	244,021	242,697
October	218,833	257,141	
November	201,368	236,924	
December	227,620	203,315	

Median Price

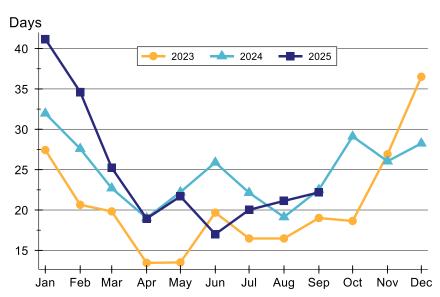


Month	2023	2024	2025
January	167,500	179,900	210,000
February	169,839	185,000	190,000
March	190,000	197,400	219,900
April	180,000	220,000	220,000
May	194,900	220,000	238,000
June	225,000	220,000	219,900
July	198,500	210,000	220,000
August	199,000	198,500	209,450
September	199,950	210,000	205,000
October	189,000	219,950	
November	180,000	209,500	
December	199,700	174,900	



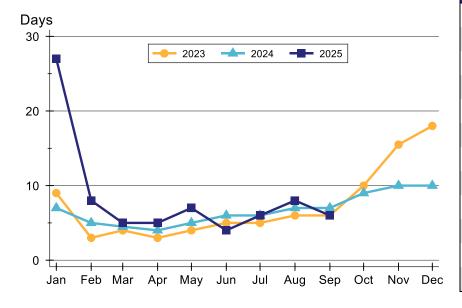
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	27	32	41
February	21	28	35
March	20	23	25
April	13	19	19
May	14	22	22
June	20	26	17
July	16	22	20
August	16	19	21
September	19	23	22
October	19	29	
November	27	26	
December	37	28	

Median DOM



Month	2023	2024	2025
January	9	7	27
February	3	5	8
March	4	5	5
April	3	4	5
May	4	5	7
June	5	6	4
July	5	6	6
August	6	7	8
September	6	7	6
October	10	9	
November	16	10	
December	18	10	



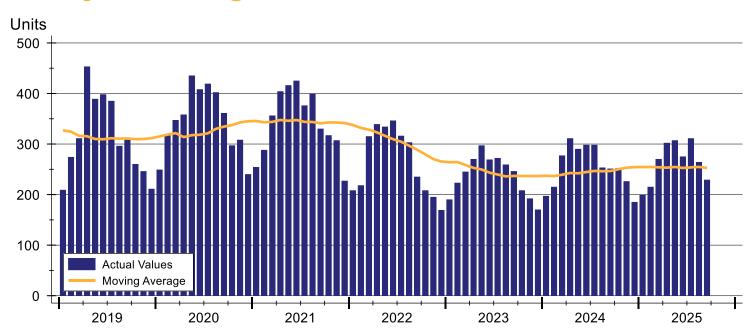
Topeka MSA & Douglas County Pending Contracts Analysis

	mmary Statistics Pending Contracts	En 2025	ber Change		
Pending Contracts		229	251	-8.8%	
Vo	lume (1,000s)	59,160	63,286	-6.5%	
ge	List Price	258,343	252,136	2.5%	
Avera	Days on Market	24	24	0.0%	
A	Percent of Original	97.7%	97.9%	-0.2%	
<u>_</u>	List Price	225,000	224,900	0.0%	
Median	Days on Market	9	9	0.0%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 229 listings in the Topeka MSA & Douglas County had contracts pending at the end of September, down from 251 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

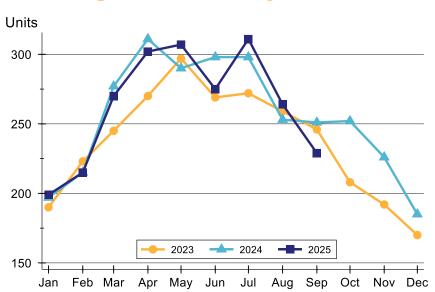
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	190	197	199
February	223	215	215
March	245	277	270
April	270	311	302
May	297	290	307
June	269	298	275
July	272	298	311
August	259	253	264
September	246	251	229
October	208	252	
November	192	226	
December	170	185	

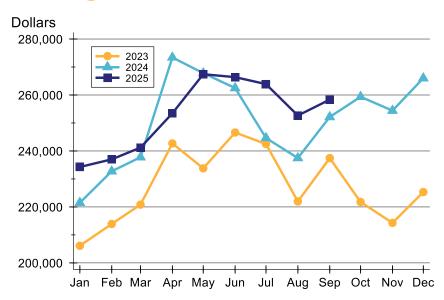
Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.9%	39,450	39,450	57	57	86.3%	86.3%
\$50,000-\$99,999	20	8.7%	78,803	77,000	20	4	97.4%	100.0%
\$100,000-\$124,999	7	3.1%	114,614	119,900	46	5	93.4%	100.0%
\$125,000-\$149,999	18	7.9%	138,478	135,000	40	9	96.2%	100.0%
\$150,000-\$174,999	23	10.0%	162,004	165,000	28	14	97.5%	100.0%
\$175,000-\$199,999	25	10.9%	189,472	189,900	23	8	98.8%	100.0%
\$200,000-\$249,999	36	15.7%	226,086	225,000	15	7	98.2%	100.0%
\$250,000-\$299,999	31	13.5%	275,782	275,000	16	8	99.0%	100.0%
\$300,000-\$399,999	38	16.6%	348,113	349,000	20	6	98.3%	100.0%
\$400,000-\$499,999	17	7.4%	455,332	464,900	38	28	96.8%	100.0%
\$500,000-\$749,999	8	3.5%	602,975	599,950	32	40	98.0%	100.0%
\$750,000-\$999,999	2	0.9%	875,000	875,000	24	24	100.0%	100.0%
\$1,000,000 and up	ī	0.4%	1,500,117	1,500,117	123	123	0.0%	0.0%

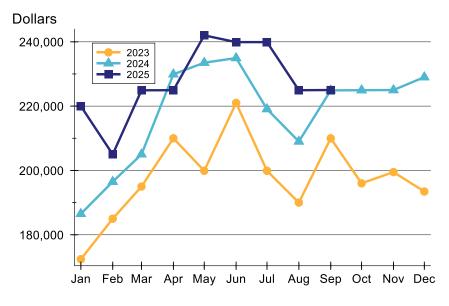


Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	206,120	221,493	234,270
February	213,908	232,740	237,002
March	220,833	237,747	241,202
April	242,693	273,424	253,464
May	233,797	267,807	267,429
June	246,591	262,483	266,380
July	242,485	244,637	263,900
August	221,959	237,471	252,655
September	237,441	252,136	258,343
October	221,769	259,355	
November	214,286	254,418	
December	225,309	265,997	

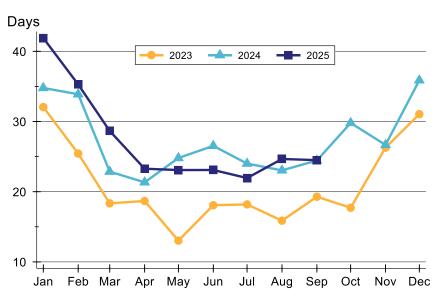


Month	2023	2024	2025
January	172,400	186,500	220,000
February	185,000	196,500	205,000
March	195,000	205,000	224,925
April	210,000	229,900	224,950
May	199,900	233,500	242,000
June	221,000	234,950	239,900
July	199,900	219,089	239,900
August	190,000	209,000	224,950
September	210,000	224,900	225,000
October	196,000	224,950	
November	199,500	225,000	
December	193,450	229,000	



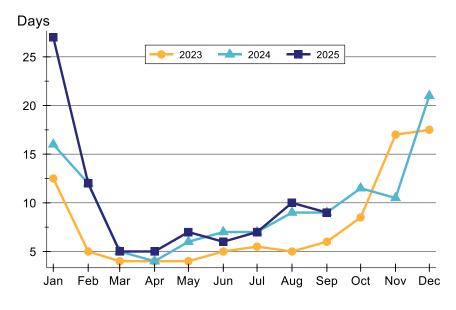
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	32	35	42
February	25	34	35
March	18	23	29
April	19	21	23
May	13	25	23
June	18	27	23
July	18	24	22
August	16	23	25
September	19	24	24
October	18	30	
November	26	27	
December	31	36	

Median DOM



Month	2023	2024	2025
January	13	16	27
February	5	12	12
March	4	5	5
April	4	4	5
May	4	6	7
June	5	7	6
July	6	7	7
August	5	9	10
September	6	9	9
October	9	12	
November	17	11	
December	18	21	





Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Rose in September

Total home sales in the Topeka MSA rose by 4.5% last month to 258 units, compared to 247 units in September 2024. Total sales volume was \$59.5 million, up 13.9% from a year earlier.

The median sale price in September was \$210,950, up from \$190,000 a year earlier. Homes that sold in September were typically on the market for 8 days and sold for 100.0% of their list prices.

Topeka MSA Active Listings Up at End of September

The total number of active listings in the Topeka MSA at the end of September was 399 units, up from 324 at the same point in 2024. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$259,950.

During September, a total of 205 contracts were written down from 225 in September 2024. At the end of the month, there were 224 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Topeka Metropolitan Area Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	ome Sales ange from prior year	258 4.5%	247 -8.5%	270 -6.3%	2,242 1.6%	2,207 1.5%	2,174 -11.7%
	tive Listings ange from prior year	399 23.1%	324 12.9%	287 30.5%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.6 14.3%	1.4 16.7%	1.2 50.0%	N/A	N/A	N/A
	ew Listings ange from prior year	287 -2.7%	295 -2.0%	301 6.7%	2,628 -1.9%	2,678 5.1%	2,549 -6.8%
	ntracts Written ange from prior year	205 -8.9%	225 -2.2%	230 12.7%	2,240 -2.0%	2,285 2.9%	2,221 -9.3%
	nding Contracts ange from prior year	224 -7.1%	241 1.7%	237 4.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	59,523 13.9%	52,272 0.8%	51,838 -10.1%	518,464 5.7%	490,555 9.2%	449,056 -11.0%
	Sale Price Change from prior year	230,711 9.0%	211,627 10.2%	191,991 -4.1%	231,251 4.0%	222,272 7.6%	206,558 0.9%
4	List Price of Actives Change from prior year	325,961 7.9%	302,043 -3.4%	312,820 4.7%	N/A	N/A	N/A
Average	Days on Market Change from prior year	23 15.0%	20 17.6%	17 21.4%	24 0.0%	24 33.3%	18 28.6%
•	Percent of List Change from prior year	98.0% -1.0%	99.0% 0.1%	98.9% -0.7%	98.5% -0.1%	98.6% -0.5%	99.1% -1.5%
	Percent of Original Change from prior year	96.0% -1.0%	97.0% -0.4%	97.4% -0.1%	96.8% -0.1%	96.9% -0.8%	97.7% -1.7%
	Sale Price Change from prior year	210,950 11.0%	190,000	170,000 -8.0%	205,000 5.1%	195,000 10.2%	177,000
	List Price of Actives Change from prior year	259,950 -1.9%	264,950 8.1%	245,000 6.5%	N/A	N/A	N/A
Median	Days on Market Change from prior year	8 33.3%	6 0.0%	6 20.0%	7 16.7%	6 50.0%	4 33.3%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.4% -1.6%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



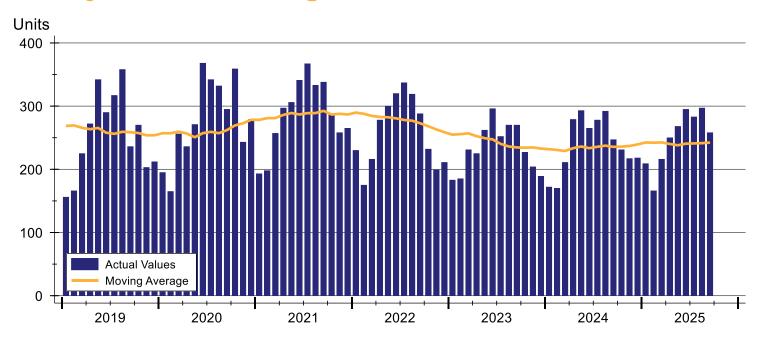
Topeka Metropolitan Area Closed Listings Analysis

	Summary Statistics September for Closed Listings 2025 2024 Cha		r Change	Ye 2025	te Change		
101	Closed Listings	2023	2027	Change	2023	2024	Change
Clo	sed Listings	258	247	4.5%	2,242	2,207	1.6%
Vo	lume (1,000s)	59,523	52,272	13.9%	518,464	490,555	5.7%
Мс	onths' Supply	1.6	1.4	14.3%	N/A	N/A	N/A
	Sale Price	230,711	211,627	9.0%	231,251	222,272	4.0%
age	Days on Market	23	20	15.0%	24	24	0.0%
Averag	Percent of List	98.0%	99.0%	-1.0%	98.5%	98.6%	-0.1%
	Percent of Original	96.0%	97.0%	-1.0%	96.8%	96.9%	-0.1%
	Sale Price	210,950	190,000	11.0%	205,000	195,000	5.1%
dian	Days on Market	8	6	33.3%	7	6	16.7%
Med	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.4%	100.0%	-1.6%	100.0%	100.0%	0.0%

A total of 258 homes sold in the Topeka MSA in September, up from 247 units in September 2024. Total sales volume rose to \$59.5 million compared to \$52.3 million in the previous year.

The median sales price in September was \$210,950, up 11.0% compared to the prior year. Median days on market was 8 days, up from 6 days in August, and up from 6 in September 2024.

History of Closed Listings

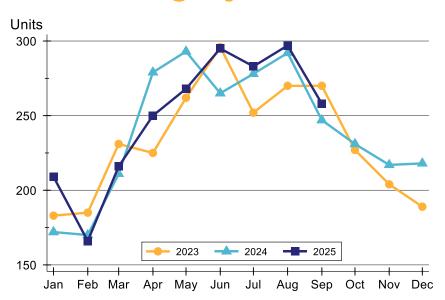






Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	183	172	209
February	185	170	166
March	231	211	216
April	225	279	250
May	262	293	268
June	296	265	295
July	252	278	283
August	270	292	297
September	270	247	258
October	227	231	
November	204	217	
December	189	218	

Closed Listings by Price Range

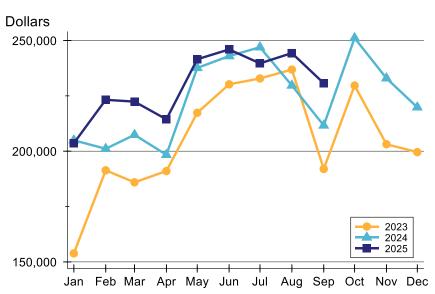
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	2	0.8%	0.6	14,000	14,000	22	22	56.3%	56.3%	47.3%	47.3%
\$25,000-\$49,999	9	3.5%	0.7	39,111	40,000	6	6	94.4%	90.0%	94.4%	90.0%
\$50,000-\$99,999	21	8.1%	1.3	81,721	82,500	37	11	92.9%	93.9%	88.0%	90.9%
\$100,000-\$124,999	27	10.5%	1.5	111,612	110,777	16	4	97.5%	99.3%	96.1%	98.4%
\$125,000-\$149,999	21	8.1%	1.2	136,014	135,000	18	11	98.2%	100.0%	95.9%	97.1%
\$150,000-\$174,999	16	6.2%	1.4	160,519	161,450	9	6	102.8%	100.0%	102.3%	100.0%
\$175,000-\$199,999	23	8.9%	1.5	185,063	184,000	32	6	98.9%	100.0%	96.9%	100.0%
\$200,000-\$249,999	45	17.4%	1.1	224,781	227,000	18	10	99.4%	100.0%	97.5%	98.6%
\$250,000-\$299,999	26	10.1%	1.5	270,521	267,500	14	6	99.3%	100.0%	97.7%	100.0%
\$300,000-\$399,999	42	16.3%	2.5	346,992	350,000	35	20	98.1%	98.7%	96.3%	97.8%
\$400,000-\$499,999	17	6.6%	2.4	449,024	446,000	31	5	99.4%	100.0%	96.6%	100.0%
\$500,000-\$749,999	8	3.1%	2.7	573,363	570,000	16	9	98.0%	99.2%	98.0%	99.2%
\$750,000-\$999,999	1	0.4%	6.4	790,000	790,000	30	30	100.0%	100.0%	96.9%	96.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



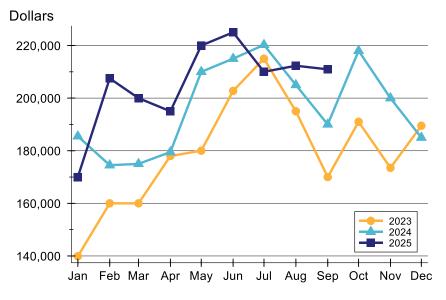


Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	153,831	204,931	203,617
February	191,370	201,093	223,215
March	185,936	207,404	222,403
April	191,028	198,390	214,396
May	217,361	237,615	241,540
June	230,210	242,974	245,979
July	232,861	246,976	239,688
August	236,890	229,684	244,327
September	191,991	211,627	230,711
October	229,660	251,125	
November	203,141	232,932	
December	199,586	219,820	

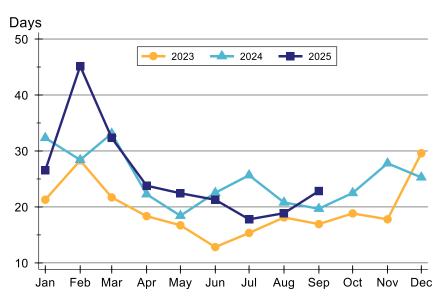


Month	2023	2024	2025
January	139,900	185,500	170,000
February	160,000	174,500	207,500
March	160,000	175,000	200,000
April	178,000	179,500	195,000
May	180,000	210,000	220,000
June	202,750	215,000	225,000
July	215,000	220,250	210,000
August	195,000	205,000	212,313
September	170,000	190,000	210,950
October	191,000	218,000	
November	173,500	200,000	
December	189,500	185,000	



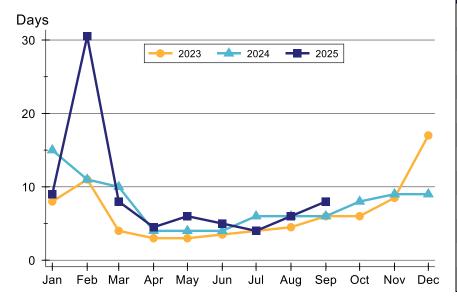
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	21	32	27
February	28	28	45
March	22	33	32
April	18	22	24
May	17	18	22
June	13	23	21
July	15	26	18
August	18	21	19
September	17	20	23
October	19	22	
November	18	28	
December	30	25	

Median DOM



Month	2023	2024	2025
January	8	15	9
February	11	11	31
March	4	10	8
April	3	4	5
May	3	4	6
June	4	4	5
July	4	6	4
August	5	6	6
September	6	6	8
October	6	8	
November	9	9	
December	17	9	



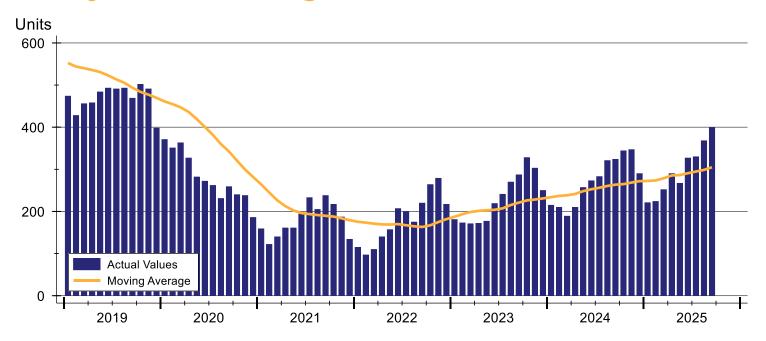
Topeka Metropolitan Area Active Listings Analysis

	mmary Statistics Active Listings	En 2025	d of Septeml 2024	ber Change
Act	tive Listings	399	324	23.1%
Vo	lume (1,000s)	130,058	97,862	32.9%
Мс	onths' Supply	1.6	1.4	14.3%
ge	List Price	325,961	302,043	7.9%
Avera	Days on Market	46	50	-8.0%
٩	Percent of Original	96.4%	96.6%	-0.2%
<u>_</u>	List Price	259,950	264,950	-1.9%
Median	Days on Market	24	33	-27.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 399 homes were available for sale in the Topeka MSA at the end of September. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of September was \$259,950, down 1.9% from 2024. The typical time on market for active listings was 24 days, down from 33 days a year earlier.

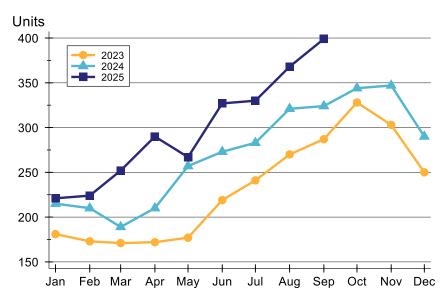
History of Active Listings





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	181	215	221
February	173	210	224
March	171	189	252
April	172	210	290
May	177	257	267
June	219	273	327
July	241	283	330
August	270	321	368
September	287	324	399
October	328	344	
November	303	347	
December	250	290	

Active Listings by Price Range

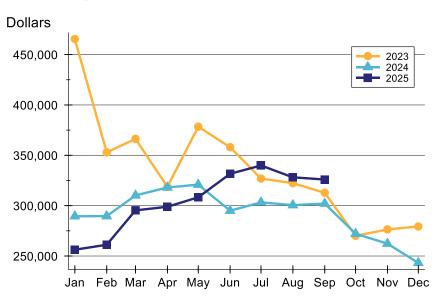
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	0.6	18,000	18,000	568	568	55.4%	55.4%
\$25,000-\$49,999	8	2.0%	0.7	33,963	35,000	72	65	86.4%	83.8%
\$50,000-\$99,999	36	9.0%	1.3	80,217	79,948	43	28	93.6%	100.0%
\$100,000-\$124,999	21	5.3%	1.5	113,624	116,000	43	18	86.9%	96.0%
\$125,000-\$149,999	25	6.3%	1.2	138,472	139,950	36	12	97.7%	100.0%
\$150,000-\$174,999	29	7.3%	1.4	164,550	165,000	54	27	105.9%	100.0%
\$175,000-\$199,999	32	8.0%	1.5	187,861	187,750	41	22	96.5%	98.5%
\$200,000-\$249,999	38	9.5%	1.1	228,824	229,450	33	20	97.2%	100.0%
\$250,000-\$299,999	44	11.1%	1.5	275,242	272,200	38	31	96.5%	100.0%
\$300,000-\$399,999	81	20.4%	2.5	358,635	365,000	53	32	95.9%	98.7%
\$400,000-\$499,999	38	9.5%	2.4	446,202	446,950	34	20	97.9%	100.0%
\$500,000-\$749,999	29	7.3%	2.7	622,803	599,900	54	39	97.1%	100.0%
\$750,000-\$999,999	9	2.3%	6.4	880,889	875,000	50	47	97.0%	100.0%
\$1,000,000 and up	7	1.8%	N/A	2,446,143	1,600,000	72	26	97.9%	100.0%



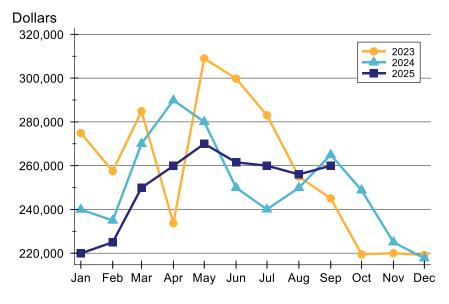


Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2023	2024	2025
January	465,449	289,475	256,261
February	352,892	289,603	261,174
March	366,305	310,159	295,338
April	318,764	318,063	298,899
May	378,400	320,894	308,283
June	358,041	294,987	331,657
July	326,945	303,282	339,901
August	322,282	300,541	328,139
September	312,820	302,043	325,961
October	270,048	272,156	
November	276,429	262,257	
December	279,310	243,182	

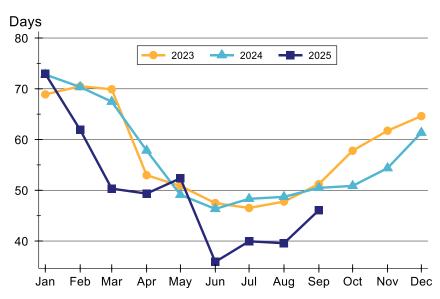


Month	2023	2024	2025
January	274,900	239,950	219,900
February	257,500	234,950	225,000
March	284,900	270,000	249,900
April	233,700	289,900	259,900
May	309,000	280,000	270,000
June	299,777	249,900	261,500
July	283,000	240,000	260,000
August	255,000	249,900	256,000
September	245,000	264,950	259,950
October	219,450	248,750	
November	220,000	225,000	
December	219,150	217,700	



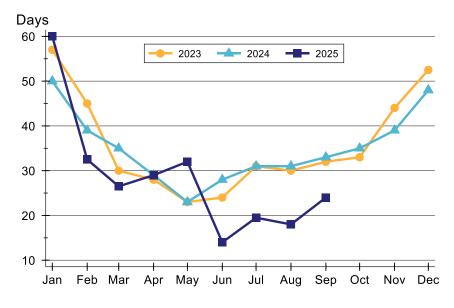
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	69	73	73
February	70	70	62
March	70	67	50
April	53	58	49
May	51	49	52
June	47	46	36
July	47	48	40
August	48	49	40
September	51	50	46
October	58	51	
November	62	54	
December	65	61	

Median DOM

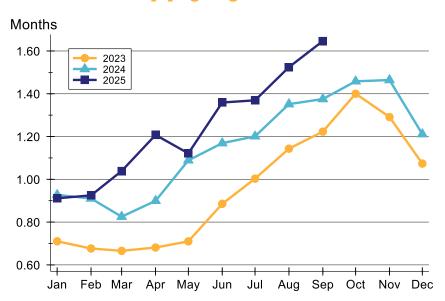


Month	2023	2024	2025
January	57	50	60
February	45	39	33
March	30	35	27
April	28	29	29
May	23	23	32
June	24	28	14
July	31	31	20
August	30	31	18
September	32	33	24
October	33	35	
November	44	39	
December	53	48	



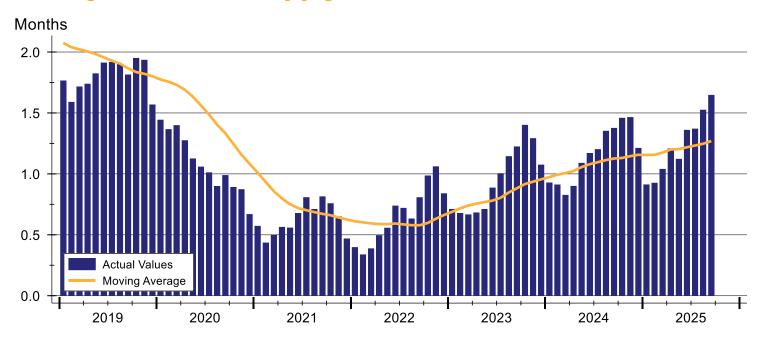
Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.7	0.9	0.9
February	0.7	0.9	0.9
March	0.7	0.8	1.0
April	0.7	0.9	1.2
May	0.7	1.1	1.1
June	0.9	1.2	1.4
July	1.0	1.2	1.4
August	1.1	1.4	1.5
September	1.2	1.4	1.6
October	1.4	1.5	
November	1.3	1.5	
December	1.1	1.2	

History of Month's Supply





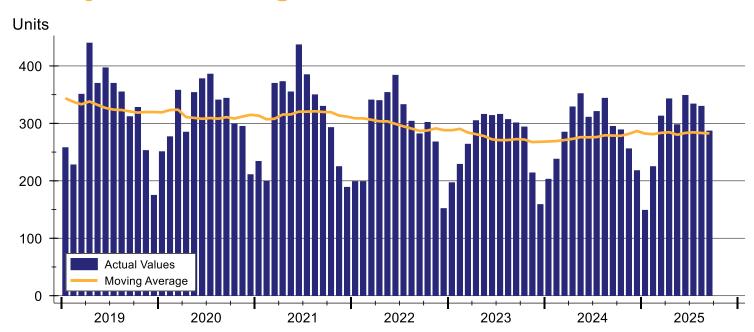
Topeka Metropolitan Area New Listings Analysis

	mmary Statistics New Listings	2025	September 2024	Change
£	New Listings	287	295	-2.7%
Month	Volume (1,000s)	73,274	70,761	3.6%
Current	Average List Price	255,309	239,868	6.4%
C	Median List Price	220,000	200,000	10.0%
ā	New Listings	2,628	2,678	-1.9%
o-Da	Volume (1,000s)	657,054	640,670	2.6%
Year-to-Date	Average List Price	250,021	239,235	4.5%
Ϋ́	Median List Price	218,250	200,000	9.1%

A total of 287 new listings were added in the Topeka MSA during September, down 2.7% from the same month in 2024. Year-to-date the Topeka MSA has seen 2,628 new listings.

The median list price of these homes was \$220,000 up from \$200,000 in 2024.

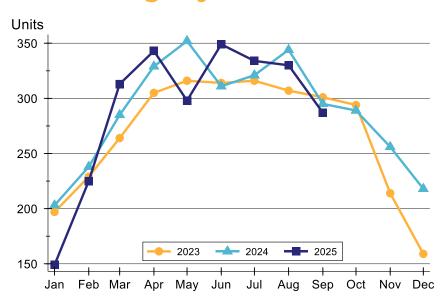
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	197	203	149
February	229	238	225
March	264	285	313
April	305	329	343
May	316	352	298
June	314	311	349
July	316	321	334
August	307	344	330
September	301	295	287
October	294	289	
November	214	256	
December	159	218	

New Listings by Price Range

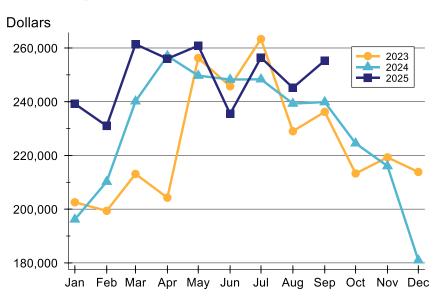
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	5,000	5,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.4%	42,475	42,500	1	0	100.0%	100.0%
\$50,000-\$99,999	30	10.5%	78,212	76,950	9	5	97.4%	100.0%
\$100,000-\$124,999	19	6.6%	113,154	116,500	11	9	98.0%	100.0%
\$125,000-\$149,999	22	7.7%	136,641	135,000	12	12	97.8%	100.0%
\$150,000-\$174,999	25	8.7%	165,162	165,000	13	8	98.2%	100.0%
\$175,000-\$199,999	27	9.4%	187,257	185,000	11	6	98.7%	100.0%
\$200,000-\$249,999	41	14.3%	225,487	224,900	9	5	98.7%	100.0%
\$250,000-\$299,999	32	11.2%	273,715	269,450	10	6	99.1%	100.0%
\$300,000-\$399,999	53	18.5%	355,377	359,900	17	17	98.1%	100.0%
\$400,000-\$499,999	16	5.6%	444,784	447,400	13	11	99.3%	100.0%
\$500,000-\$749,999	12	4.2%	610,892	629,000	16	16	98.7%	100.0%
\$750,000-\$999,999	1	0.3%	790,000	790,000	0	0	94.9%	94.9%
\$1,000,000 and up	3	1.0%	1,360,000	1,380,000	20	18	100.0%	100.0%



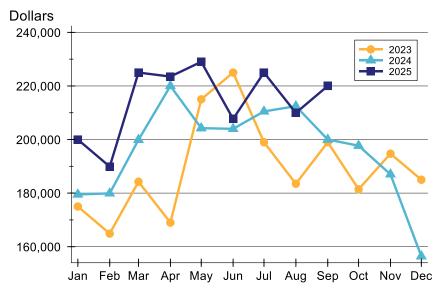


Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2023	2024	2025
January	202,570	196,173	239,213
February	199,377	210,240	230,977
March	213,106	240,148	261,421
April	204,266	257,058	256,006
May	256,275	249,709	260,858
June	245,740	248,270	235,508
July	263,338	248,343	256,427
August	229,002	239,307	245,185
September	236,216	239,868	255,309
October	213,289	224,504	
November	219,282	216,044	
December	213,845	180,978	



Month	2023	2024	2025
January	175,000	179,500	200,000
February	164,900	179,900	189,900
March	184,250	199,900	225,000
April	169,000	220,000	223,500
May	215,000	204,250	229,000
June	225,000	204,000	207,700
July	199,000	210,494	225,000
August	183,500	212,450	209,950
September	199,000	200,000	220,000
October	181,450	197,700	
November	194,725	187,000	
December	185,000	156,450	



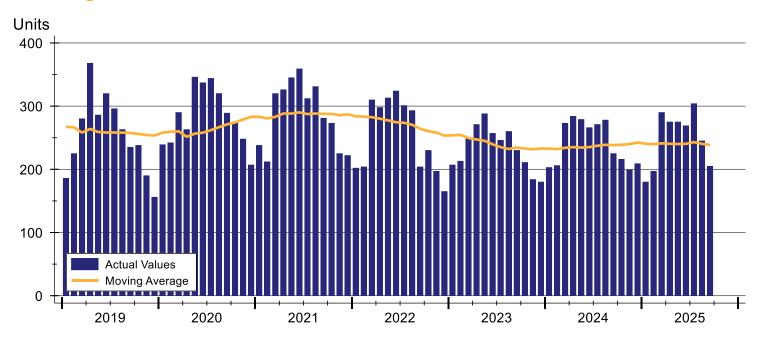
Topeka Metropolitan Area Contracts Written Analysis

	mmary Statistics Contracts Written	2025	September 2024	r Change	Ye 2025	ear-to-Dat 2024	te Change
Со	ntracts Written	205	225	-8.9%	2,240	2,285	-2.0%
Vo	lume (1,000s)	48,706	54,085	-9.9%	532,235	522,791	1.8%
ge	Sale Price	237,591	240,379	-1.2%	237,605	228,792	3.9%
Avera	Days on Market	22	23	-4.3%	24	23	4.3%
Ā	Percent of Original	96.6%	96.4%	0.2%	97.0%	97.0%	0.0%
=	Sale Price	204,000	205,000	-0.5%	210,000	199,500	5.3%
Median	Days on Market	6	7	-14.3%	6	5	20.0%
Σ	Percent of Original	100.0%	98.4%	1.6%	100.0%	100.0%	0.0%

A total of 205 contracts for sale were written in the Topeka MSA during the month of September, down from 225 in 2024. The median list price of these homes was \$204,000, down from \$205,000 the prior year.

Half of the homes that went under contract in September were on the market less than 6 days, compared to 7 days in September 2024.

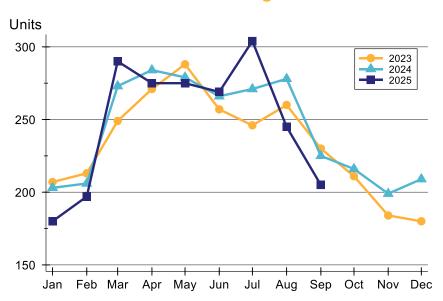
History of Contracts Written





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	207	203	180
February	213	206	197
March	249	273	290
April	271	284	275
May	288	279	275
June	257	266	269
July	246	271	304
August	260	278	245
September	230	225	205
October	211	216	
November	184	199	
December	180	209	

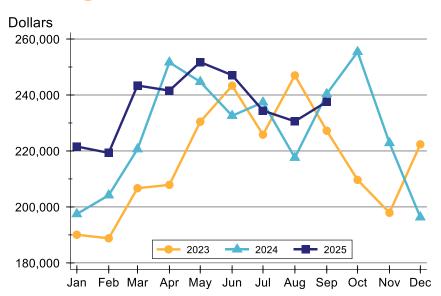
Contracts Written by Price Range

Price Range	Contracts Number	Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	23,000	23,000	43	43	82.1%	82.1%
\$25,000-\$49,999	6	2.9%	41,483	42,500	24	3	88.8%	95.0%
\$50,000-\$99,999	21	10.2%	78,879	79,000	20	4	95.0%	98.8%
\$100,000-\$124,999	9	4.4%	110,342	110,000	28	3	96.5%	100.0%
\$125,000-\$149,999	19	9.3%	136,921	135,000	38	13	90.6%	94.7%
\$150,000-\$174,999	19	9.3%	160,026	155,000	20	4	99.6%	100.0%
\$175,000-\$199,999	24	11.7%	187,229	185,000	23	8	98.1%	100.0%
\$200,000-\$249,999	30	14.6%	223,706	222,450	10	5	98.4%	100.0%
\$250,000-\$299,999	23	11.2%	274,024	269,900	10	6	98.8%	100.0%
\$300,000-\$399,999	30	14.6%	347,067	339,450	26	8	97.1%	100.0%
\$400,000-\$499,999	13	6.3%	451,980	459,500	42	33	95.4%	97.1%
\$500,000-\$749,999	8	3.9%	594,713	599,950	22	21	97.8%	100.0%
\$750,000-\$999,999	2	1.0%	795,000	795,000	11	11	97.5%	97.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

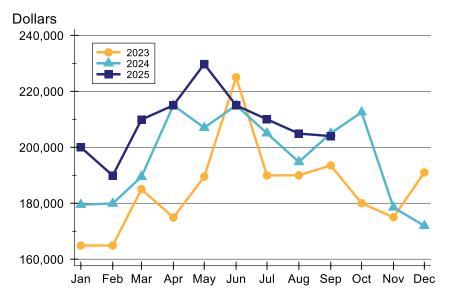


Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	190,057	197,465	221,578
February	188,788	204,174	219,322
March	206,691	220,663	243,391
April	207,891	251,653	241,575
May	230,444	244,707	251,742
June	243,334	232,583	247,093
July	225,830	237,381	234,414
August	247,001	217,613	230,593
September	227,234	240,379	237,591
October	209,665	255,398	
November	197,921	222,861	
December	222,363	196,302	

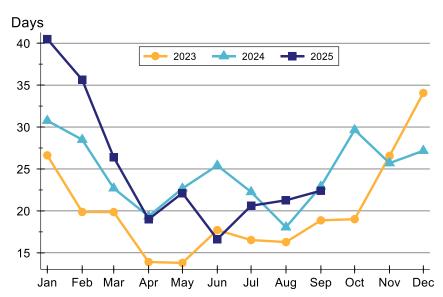


Month	2023	2024	2025
January	164,900	179,500	200,000
February	164,900	179,900	189,900
March	185,000	189,500	209,900
April	174,900	215,000	215,000
May	189,500	207,000	229,750
June	225,000	215,000	215,000
July	189,950	205,000	210,000
August	190,000	194,750	204,900
September	193,500	205,000	204,000
October	180,000	212,500	
November	175,000	178,500	
December	191,000	171,950	



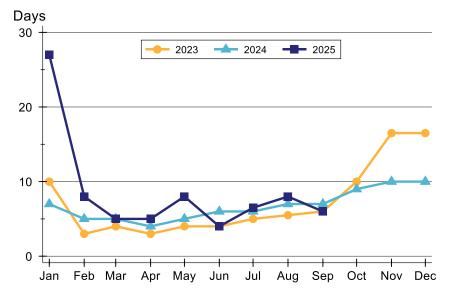
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	27	31	40
February	20	28	36
March	20	23	26
April	14	19	19
May	14	23	22
June	18	25	17
July	17	22	21
August	16	18	21
September	19	23	22
October	19	30	
November	27	26	
December	34	27	

Median DOM



Month	2023	2024	2025
January	10	7	27
February	3	5	8
March	4	5	5
April	3	4	5
May	4	5	8
June	4	6	4
July	5	6	7
August	6	7	8
September	6	7	6
October	10	9	
November	17	10	
December	17	10	



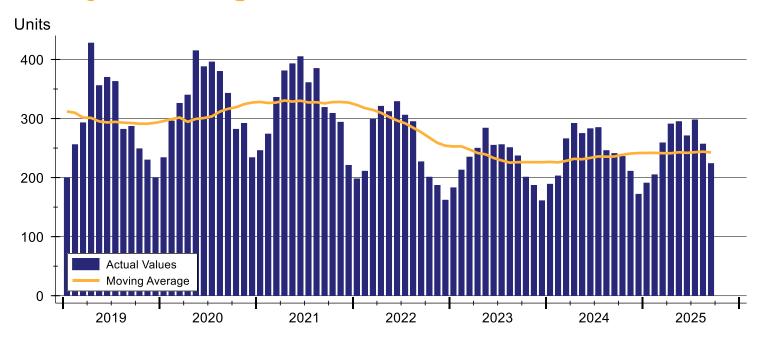
Topeka Metropolitan Area Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Chang			
Pe	nding Contracts	224	241	-7.1%	
Vo	lume (1,000s)	57,279	60,169	-4.8%	
ge	List Price	255,708	249,662	2.4%	
Avera	Days on Market	25	24	4.2%	
Ą	Percent of Original	97.8%	97.9%	-0.1%	
5	List Price	224,900	220,000	2.2%	
Media	Days on Market	9	9	0.0%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 224 listings in the Topeka MSA had contracts pending at the end of September, down from 241 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

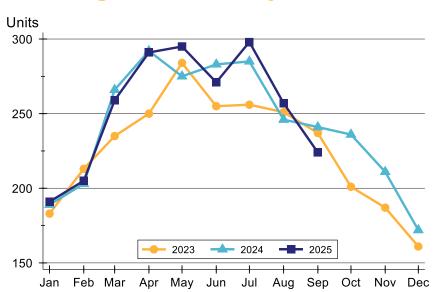
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	183	189	191
February	213	203	205
March	235	266	259
April	250	292	291
May	284	275	295
June	255	283	271
July	256	285	298
August	251	246	257
September	237	241	224
October	201	236	
November	187	211	
December	161	172	

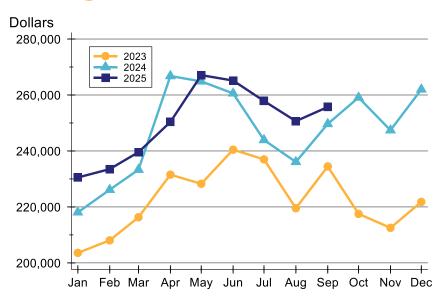
Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.9%	39,450	39,450	57	57	86.3%	86.3%
\$50,000-\$99,999	20	8.9%	78,803	77,000	20	4	97.4%	100.0%
\$100,000-\$124,999	7	3.1%	114,614	119,900	46	5	93.4%	100.0%
\$125,000-\$149,999	18	8.0%	138,478	135,000	40	9	96.2%	100.0%
\$150,000-\$174,999	23	10.3%	162,004	165,000	28	14	97.5%	100.0%
\$175,000-\$199,999	25	11.2%	189,472	189,900	23	8	98.8%	100.0%
\$200,000-\$249,999	36	16.1%	226,086	225,000	15	7	98.2%	100.0%
\$250,000-\$299,999	30	13.4%	275,645	272,500	16	7	99.0%	100.0%
\$300,000-\$399,999	35	15.6%	348,323	350,000	20	6	98.3%	100.0%
\$400,000-\$499,999	17	7.6%	455,332	464,900	38	28	96.8%	100.0%
\$500,000-\$749,999	7	3.1%	608,400	630,000	31	40	98.4%	100.0%
\$750,000-\$999,999	2	0.9%	875,000	875,000	24	24	100.0%	100.0%
\$1,000,000 and up	Ī	0.4%	1,500,117	1,500,117	123	123	0.0%	0.0%

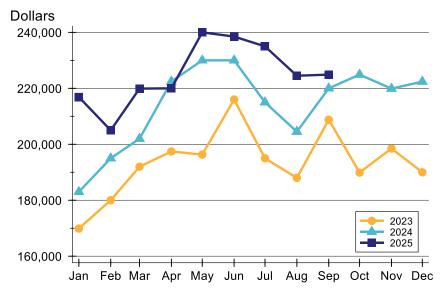


Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	203,579	218,052	230,514
February	208,050	226,143	233,518
March	216,317	233,317	239,573
April	231,527	266,784	250,364
May	228,270	264,857	267,093
June	240,471	260,573	265,160
July	236,984	243,920	257,863
August	219,548	236,083	250,657
September	234,464	249,662	255,708
October	217,509	259,102	
November	212,523	247,402	
December	221,795	261,983	

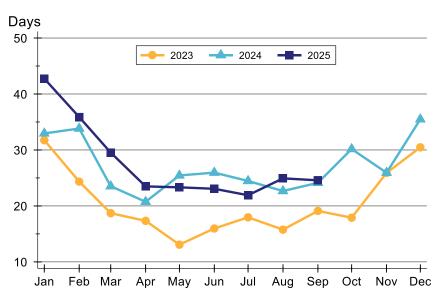


Month	2023	2024	2025
January	169,900	182,980	216,900
February	180,000	195,000	205,000
March	192,000	202,000	219,900
April	197,450	222,450	220,000
Мау	196,320	230,000	240,000
June	216,000	230,000	238,500
July	195,000	215,000	235,000
August	188,000	204,500	224,500
September	208,777	220,000	224,900
October	189,900	224,900	
November	198,500	219,900	
December	190,000	222,400	



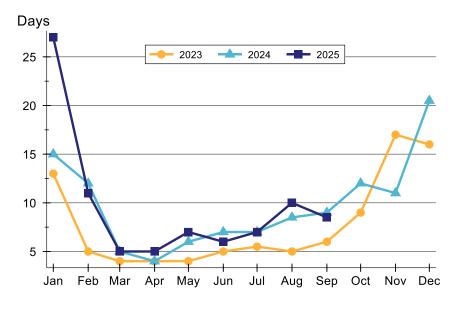
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	32	33	43
February	24	34	36
March	19	24	30
April	17	21	23
May	13	25	23
June	16	26	23
July	18	24	22
August	16	23	25
September	19	24	25
October	18	30	
November	26	26	
December	30	35	

Median DOM



Month	2023	2024	2025
January	13	15	27
February	5	12	11
March	4	5	5
April	4	4	5
May	4	6	7
June	5	7	6
July	6	7	7
August	5	9	10
September	6	9	9
October	9	12	
November	17	11	
December	16	21	

Sold Listings by Price Range Year-to-Date for Topeka

September 2025																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2025	YTD2024	YTD2023	YTD2022
\$1-\$29,999	39	2	3	6	3	1	7	0	3				64	30	48	61
\$30,000-\$39,999	4	1	3	4	1	2	1	4	1				21	34	34	40
\$40,000-\$49,999	3	3	1	8	5	6	6	4	7				43	35	61	39
\$50,000-\$59,999	4	6	2	5	5	10	7	3	0				42	40	66	69
\$60,000-\$69,999	3	3	4	5	5	5	4	5	1				35	60	71	93
\$70,000-\$79,999	7	9	14	8	4	4	5	7	8				66	47	56	79
\$80,000-\$89,999	3	9	11	7	4	10	8	7	8				67	96	72	86
\$90,000-\$99,999	2	1	5	5	12	2	12	7	4				50	58	84	73
\$100,000-\$119,999	9	7	8	14	12	12	10	12	19				103	105	128	140
\$120,000-\$139,999	12	12	14	13	13	14	13	20	23				134	137	147	218
\$140,000-\$159,999	16	8	12	20	23	17	24	16	14				150	165	175	200
\$160,000-\$179,999	11	7	17	17	16	21	20	21	13				143	176	174	177
\$180,000-\$199,999	11	13	15	21	18	21	14	32	18				163	164	142	168
\$200,000-\$249,999	23	15	40	38	37	51	41	45	48				338	338	300	342
\$250,000-\$299,999	19	35	22	33	34	49	44	45	26				307	302	242	295
\$300,000-\$399,999	31	21	33	39	49	44	36	52	44				349	295	284	272
\$400,000-\$499,999	14	13	11	18	23	22	21	17	18				157	129	121	144
\$500,000 or more	14	7	12	7	16	23	16	19	10				124	114	97	105
TOTALS	225	172	227	268	280	314	289	316	265	0	0	0	2356	2325	2302	2601





Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Rose in September

Total home sales in Wabaunsee County rose by 300.0% last month to 8 units, compared to 2 units in September 2024. Total sales volume was \$1.9 million, up 209.3% from a year earlier.

The median sale price in September was \$226,000, down from \$300,500 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 99.3% of their list prices.

Wabaunsee County Active Listings Down at End of September

The total number of active listings in Wabaunsee County at the end of September was 7 units, down from 8 at the same point in 2024. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$325,000.

During September, a total of 5 contracts were written down from 6 in September 2024. At the end of the month, there were 2 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Wabaunsee County Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	r me Sales ange from prior year	8 300.0%	2 -50.0%	4 100.0%	39 21.9%	32 18.5%	27 -10.0%
	tive Listings ange from prior year	7 -12.5%	8 33.3%	6 50.0%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.6 -30.4%	2.3 4.5%	2.2 100.0%	N/A	N/A	N/A
	w Listings ange from prior year	3 -40.0%	5 25.0%	4 33.3%	38 -25.5%	51 59.4%	32 -13.5%
	ntracts Written ange from prior year	5 -16.7%	6 50.0%	4 33.3%	36 0.0%	36 33.3%	27 -15.6%
	nding Contracts ange from prior year	2 -75.0%	8 60.0%	5 0.0%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	1,859 209.3%	601 -40.4%	1,008 134.4%	9,172 8.0%	8,491 27.5%	6,662 -20.5%
	Sale Price Change from prior year	232,369 -22.7%	300,500 19.2%	252,048 17.2%	235,173 -11.4%	265,352 7.5%	246,746 -11.6%
d)	List Price of Actives Change from prior year	263,857 -43.3%	465,644 20.4%	386,833 -5.9%	N/A	N/A	N/A
Average	Days on Market Change from prior year	19 375.0%	4 -90.2%	41 412.5%	22 -31.3%	32 23.1%	26 4.0%
∢	Percent of List Change from prior year	93.4% -6.0%	99.4% 2.6%	96.9% 1.3%	97.1% -0.4%	97.5% -0.2%	97.7% -0.3%
	Percent of Original Change from prior year	90.4% -9.1%	99.4% 8.0%	92.0% -3.9%	95.0% 1.1%	94.0% -1.3%	95.2% -1.9%
	Sale Price Change from prior year	226,000 -24.8%	300,500 63.2%	184,095 -14.4%	202,000 -21.2%	256,500 61.3%	159,000 -26.0%
	List Price of Actives Change from prior year	325,000 -22.4%	419,000 34.1%	312,500 -19.4%	N/A	N/A	N/A
Median	Days on Market Change from prior year	5 25.0%	4 0.0%	4 -50.0%	6 -50.0%	12 140.0%	5 -28.6%
_	Percent of List Change from prior year	99.3% -0.1%	99.4% 3.5%	96.0% 0.3%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	99.3% -0.1%	99.4% 7.1%	92.8% -3.0%	99.5% 0.9%	98.6% 1.3%	97.3% -1.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



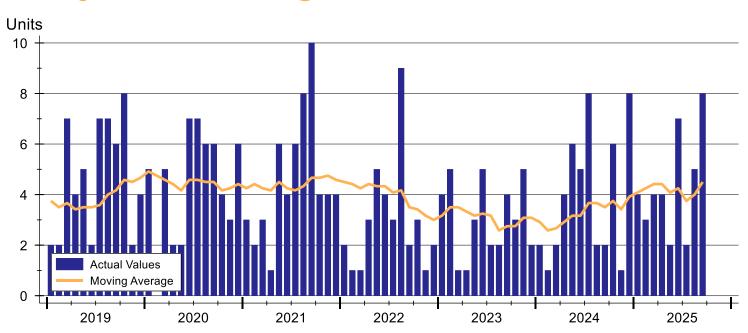
Wabaunsee County Closed Listings Analysis

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Clc	sed Listings	8	2	300.0%	39	32	21.9%
Vo	lume (1,000s)	1,859	601	209.3%	9,172	8,491	8.0%
Мс	onths' Supply	1.6	2.3	-30.4%	N/A	N/A	N/A
	Sale Price	232,369	300,500	-22.7%	235,173	265,352	-11.4%
age	Days on Market	19	4	375.0%	22	32	-31.3%
Averag	Percent of List	93.4%	99.4%	-6.0%	97.1%	97.5%	-0.4%
	Percent of Original	90.4%	99.4%	-9.1%	95.0%	94.0%	1.1%
	Sale Price	226,000	300,500	-24.8%	202,000	256,500	-21.2%
lian	Days on Market	5	4	25.0%	6	12	-50.0%
Median	Percent of List	99.3%	99.4%	-0.1%	100.0%	100.0%	0.0%
	Percent of Original	99.3%	99.4%	-0.1%	99.5%	98.6%	0.9%

A total of 8 homes sold in Wabaunsee County in September, up from 2 units in September 2024. Total sales volume rose to \$1.9 million compared to \$0.6 million in the previous year.

The median sales price in September was \$226,000, down 24.8% compared to the prior year. Median days on market was 5 days, up from 0 days in August, and up from 4 in September 2024.

History of Closed Listings

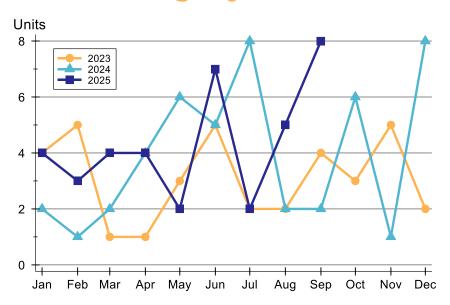






Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	4	2	4
February	5	1	3
March	1	2	4
April	1	4	4
May	3	6	2
June	5	5	7
July	2	8	2
August	2	2	5
September	4	2	8
October	3	6	
November	5	1	
December	2	8	

Closed Listings by Price Range

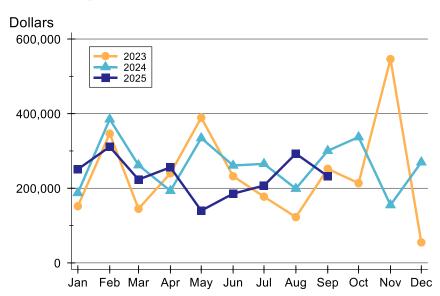
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	12.5%	0.0	80,000	80,000	31	31	53.7%	53.7%	45.7%	45.7%
\$100,000-\$124,999	1	12.5%	0.0	120,000	120,000	4	4	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	1	12.5%	0.0	137,000	137,000	0	0	98.6%	98.6%	98.6%	98.6%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	12.5%	2.4	202,000	202,000	99	99	96.7%	96.7%	80.8%	80.8%
\$250,000-\$299,999	2	25.0%	0.0	260,000	260,000	3	3	99.1%	99.1%	99.1%	99.1%
\$300,000-\$399,999	1	12.5%	2.2	369,950	369,950	0	0	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	1	12.5%	6.0	430,000	430,000	8	8	100.0%	100.0%	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



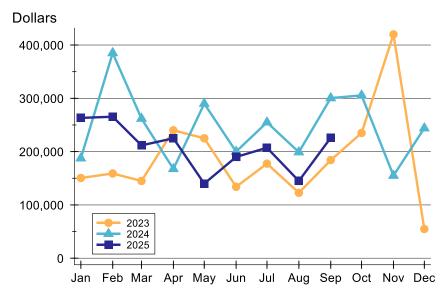


Wabaunsee County Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	152,000	187,500	250,900
February	346,400	385,000	311,167
March	145,000	262,000	223,375
April	240,000	193,125	256,175
May	389,167	334,558	140,000
June	232,200	261,000	185,571
July	177,500	265,425	207,250
August	122,725	199,000	292,800
September	252,048	300,500	232,369
October	213,667	337,167	
November	546,200	155,000	
December	54,875	269,631	



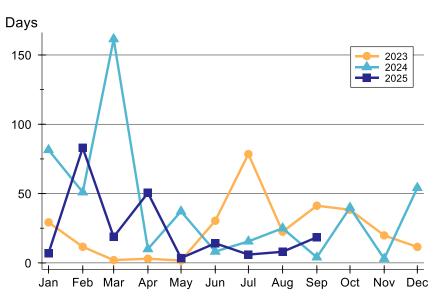
Month	2023	2024	2025
January	150,500	187,500	263,250
February	159,000	385,000	265,500
March	145,000	262,000	211,750
April	240,000	167,500	225,000
May	225,000	290,000	140,000
June	134,000	200,000	190,000
July	177,500	254,950	207,250
August	122,725	199,000	145,000
September	184,095	300,500	226,000
October	235,000	305,500	
November	420,000	155,000	
December	54,875	243,925	





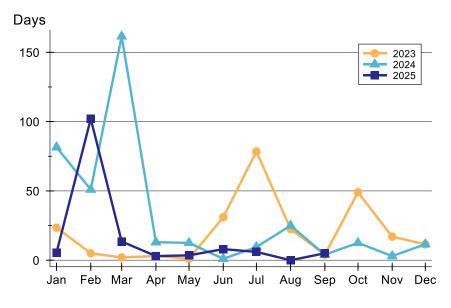
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	29	82	7
February	12	51	83
March	2	162	19
April	3	10	51
May	2	37	4
June	30	8	14
July	79	16	6
August	23	25	8
September	41	4	19
October	38	40	
November	20	3	
December	12	54	

Median DOM



Month	2023	2024	2025
January	24	82	6
February	5	51	102
March	2	162	14
April	3	13	3
Мау	1	13	4
June	31	1	8
July	79	10	6
August	23	25	N/A
September	4	4	5
October	49	13	
November	17	3	
December	12	12	



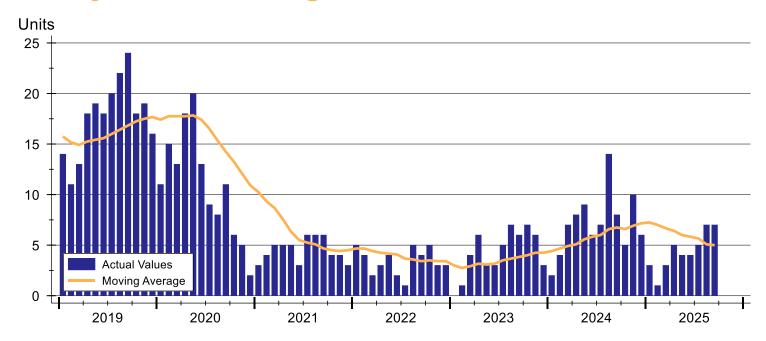
Wabaunsee County Active Listings Analysis

	mmary Statistics Active Listings	Enc 2025	d of Septeml 2024	ber Change
Ac	tive Listings	7	8	-12.5%
Vo	lume (1,000s)	1,847	3,725	-50.4%
Мс	onths' Supply	1.6	2.3	-30.4%
ge	List Price	263,857	465,644	-43.3%
Avera	Days on Market	130	80	62.5%
¥	Percent of Original	92.0%	92.2%	-0.2%
_	List Price	325,000	419,000	-22.4%
Median	Days on Market	74	66	12.1%
Σ	Percent of Original	100.0%	95.3%	4.9%

A total of 7 homes were available for sale in Wabaunsee County at the end of September. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of September was \$325,000, down 22.4% from 2024. The typical time on market for active listings was 74 days, up from 66 days a year earlier.

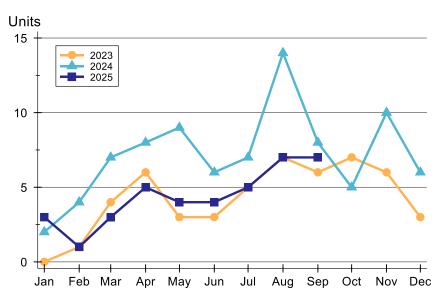
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	0	2	3
February	1	4	1
March	4	7	3
April	6	8	5
May	3	9	4
June	3	6	4
July	5	7	5
August	7	14	7
September	6	8	7
October	7	5	
November	6	10	
December	3	6	

Active Listings by Price Range

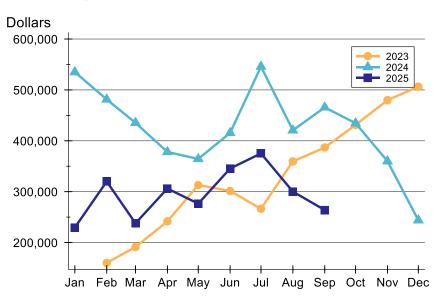
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	1	14.3%	N/A	18,000	18,000	568	568	55.4%	55.4%
\$25,000-\$49,999	1	14.3%	N/A	35,000	35,000	3	3	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	14.3%	2.4	212,000	212,000	12	12	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	28.6%	2.2	348,500	348,500	109	109	98.5%	98.5%
\$400,000-\$499,999	2	28.6%	6.0	442,500	442,500	54	54	95.7%	95.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



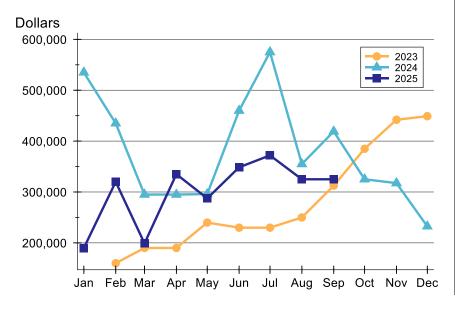


Wabaunsee County Active Listings Analysis

Average Price



Month	2023	2024	2025
January	N/A	535,000	229,467
February	160,000	481,250	320,000
March	191,225	435,286	237,833
April	241,667	378,063	306,170
May	312,967	364,272	276,450
June	301,300	415,508	345,475
July	266,360	545,879	375,200
August	359,414	420,536	300,143
September	386,833	465,644	263,857
October	431,271	434,600	
November	479,833	359,890	
December	506,333	243,900	



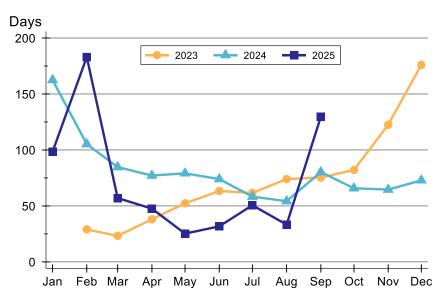
Month	2023	2024	2025
January	N/A	535,000	189,900
February	160,000	435,000	320,000
March	190,000	295,000	199,000
April	190,000	295,000	335,000
May	239,900	295,900	287,450
June	229,900	459,950	348,500
July	229,900	575,000	372,000
August	249,900	354,950	325,000
September	312,500	419,000	325,000
October	385,000	325,000	
November	442,000	317,450	
December	449,000	232,450	





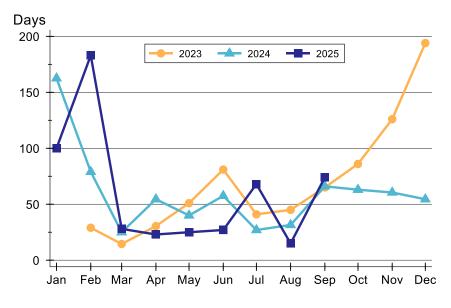
Wabaunsee County Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	N/A	163	98
February	29	105	183
March	23	85	57
April	38	77	48
May	52	79	25
June	63	74	32
July	62	58	51
August	74	54	33
September	75	80	130
October	82	66	
November	123	65	
December	176	73	

Median DOM

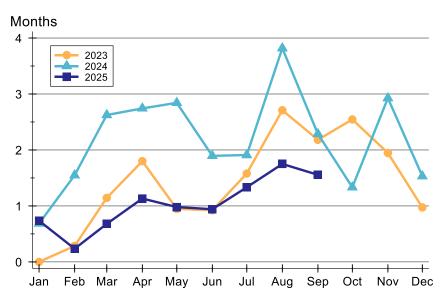


Month	2023	2024	2025
January	N/A	163	100
February	29	79	183
March	15	25	28
April	31	55	23
May	51	40	25
June	81	58	27
July	41	27	68
August	45	32	15
September	65	66	74
October	86	63	
November	126	61	
December	194	55	



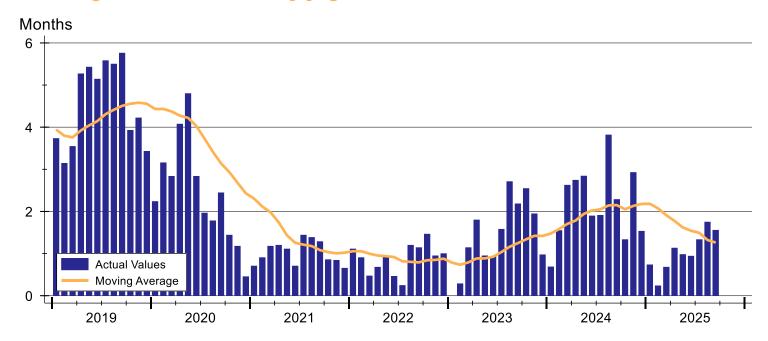
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.0	0.7	0.7
February	0.3	1.5	0.2
March	1.1	2.6	0.7
April	1.8	2.7	1.1
May	0.9	2.8	1.0
June	0.9	1.9	0.9
July	1.6	1.9	1.3
August	2.7	3.8	1.8
September	2.2	2.3	1.6
October	2.5	1.3	
November	1.9	2.9	
December	1.0	1.5	

History of Month's Supply





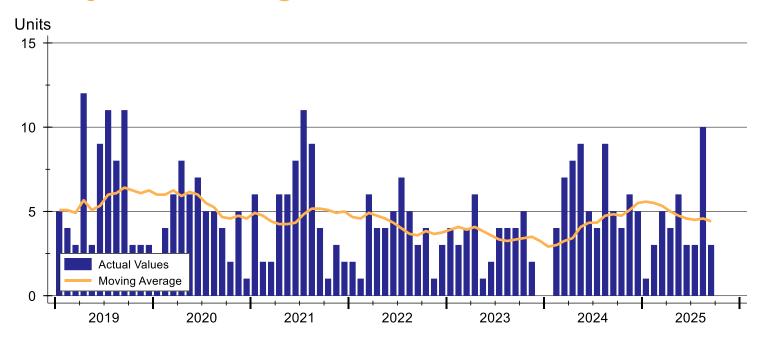
Wabaunsee County New Listings Analysis

	mmary Statistics New Listings	2025	Change	
£	New Listings	3	5	-40.0%
Month	Volume (1,000s)	1,037	1,625	-36.2%
Current	Average List Price	345,667	325,080	6.3%
C	Median List Price	212,000	385,000	-44.9%
न	New Listings	38	51	-25.5%
o-Da	Volume (1,000s)	9,811	15,361	-36.1%
Year-to-Date	Average List Price	258,181	301,194	-14.3%
×	Median List Price	209,000	270,000	-22.6%

A total of 3 new listings were added in Wabaunsee County during September, down 40.0% from the same month in 2024. Year-to-date Wabaunsee County has seen 38 new listings.

The median list price of these homes was \$212,000 down from \$385,000 in 2024.

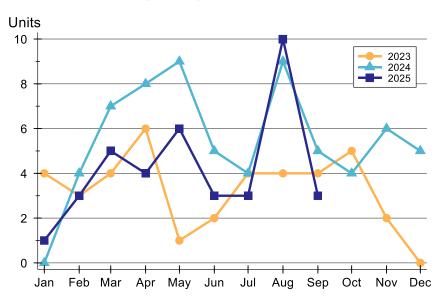
History of New Listings





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	4	0	1
February	3	4	3
March	4	7	5
April	6	8	4
May	1	9	6
June	2	5	3
July	4	4	3
August	4	9	10
September	4	5	3
October	5	4	
November	2	6	
December	0	5	

New Listings by Price Range

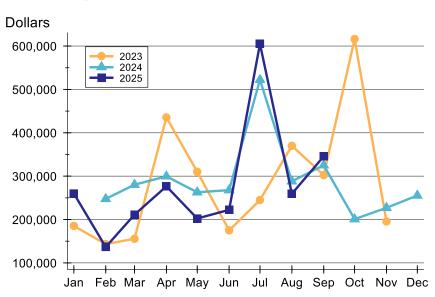
Price Range	New Li Number	istings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	33.3%	35,000	35,000	4	4	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	212,000	212,000	12	12	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	33.3%	790,000	790,000	0	0	94.9%	94.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



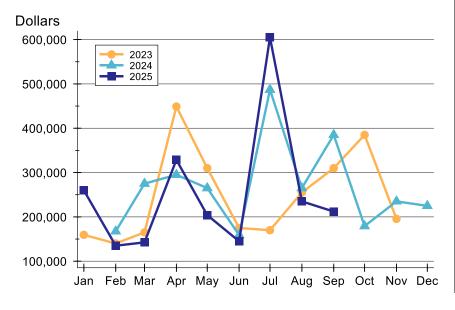


Wabaunsee County New Listings Analysis

Average Price



Month	2023	2024	2025
January	185,250	N/A	260,000
February	143,333	247,500	136,667
March	155,625	280,271	211,100
April	435,380	299,500	276,588
May	310,000	262,783	202,317
June	175,000	267,800	222,333
July	244,975	522,250	605,000
August	370,000	288,094	259,295
September	302,450	325,080	345,667
October	616,180	200,875	
November	195,500	226,958	
December	N/A	255,360	



Month	2023	2024	2025
January	159,500	N/A	260,000
February	140,000	167,500	135,000
March	165,000	275,000	142,500
April	449,000	295,000	328,675
May	310,000	265,000	204,000
June	175,000	159,000	145,000
July	169,950	487,000	605,000
August	255,000	265,000	235,000
September	310,000	385,000	212,000
October	385,000	179,250	
November	195,500	235,000	
December	N/A	224,900	



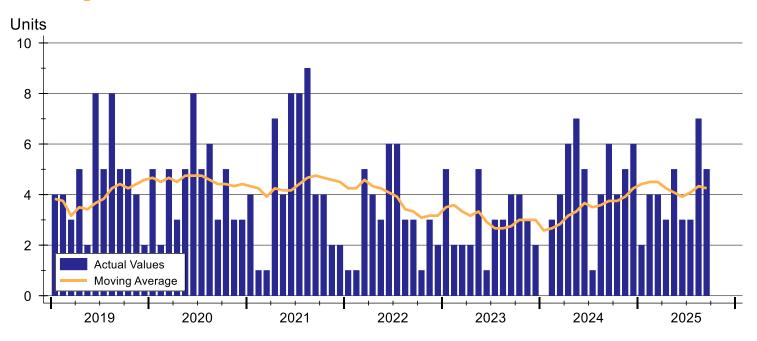
Wabaunsee County Contracts Written Analysis

	mmary Statistics Contracts Written	2025	September 2024	r Change	Y025	ear-to-Dat 2024	e Change
Со	ntracts Written	5	6	-16.7%	36	36	0.0%
Vo	ume (1,000s)	1,564	2,258	-30.7%	9,410	10,590	-11.1%
ge	Sale Price	312,800	376,400	-16.9%	261,389	294,177	-11.1%
Avera	Days on Market	38	44	-13.6%	21	30	-30.0%
¥	Percent of Original	86.9%	95.4%	-8.9%	94.4%	95.4%	-1.0%
=	Sale Price	180,000	367,450	-51.0%	199,000	275,000	-27.6%
edian	Days on Market	16	24	-33.3%	5	12	-58.3%
Σ	Percent of Original	94.9%	93.0%	2.0%	100.0%	98.9%	1.1%

A total of 5 contracts for sale were written in Wabaunsee County during the month of September, down from 6 in 2024. The median list price of these homes was \$180,000, down from \$367,450 the prior year.

Half of the homes that went under contract in September were on the market less than 16 days, compared to 24 days in September 2024.

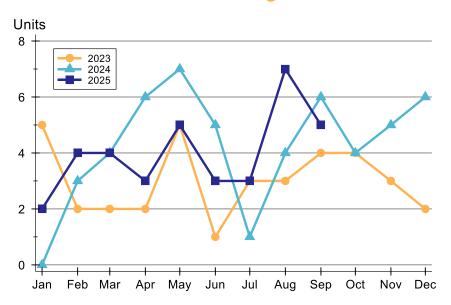
History of Contracts Written





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	5	N/A	2
February	2	3	4
March	2	4	4
April	2	6	3
May	5	7	5
June	1	5	3
July	3	1	3
August	3	4	7
September	4	6	5
October	4	4	
November	3	5	
December	2	6	

Contracts Written by Price Range

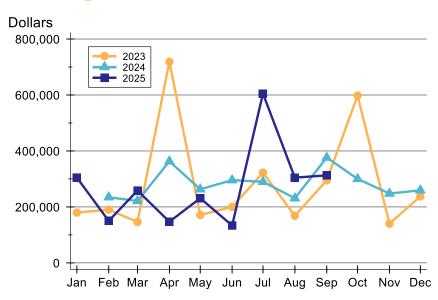
Price Range	Contract: Number	s Written Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	20.0%	120,000	120,000	4	4	100.0%	100.0%
\$125,000-\$149,999	1	20.0%	149,000	149,000	31	31	45.7%	45.7%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	180,000	180,000	16	16	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	20.0%	325,000	325,000	140	140	93.7%	93.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	20.0%	790,000	790,000	0	0	94.9%	94.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



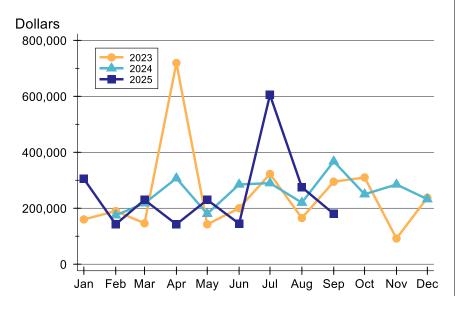


Wabaunsee County Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	179,700	N/A	305,000
February	190,000	234,667	149,975
March	146,250	221,225	258,500
April	719,000	363,000	147,167
May	171,225	263,000	231,070
June	200,000	295,800	133,633
July	322,500	289,900	605,000
August	168,333	231,000	304,707
September	294,925	376,400	312,800
October	597,750	300,000	
November	140,300	247,770	
December	237,500	259,383	

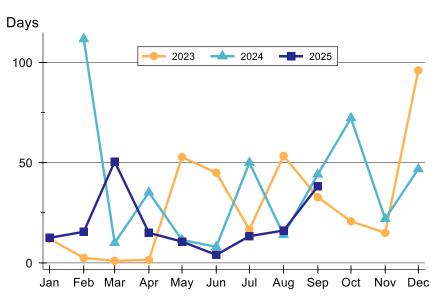


Month	2023	2024	2025
January	160,000	N/A	305,000
February	190,000	175,000	142,500
March	146,250	217,500	230,000
April	719,000	307,250	142,500
May	142,500	180,000	230,000
June	200,000	285,000	145,000
July	322,500	289,900	605,000
August	165,000	220,000	275,000
September	294,950	367,450	180,000
October	310,000	250,000	
November	92,000	285,000	
December	237,500	232,450	



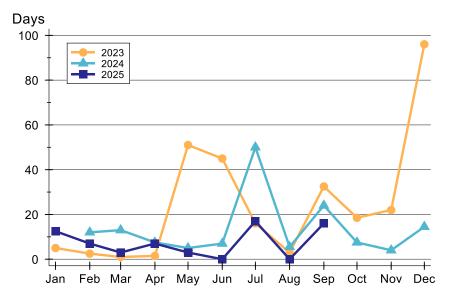
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	12	N/A	13
February	3	112	16
March	1	10	51
April	2	35	15
May	53	11	11
June	45	8	4
July	17	50	13
August	53	14	16
September	33	44	38
October	21	72	
November	15	22	
December	96	47	

Median DOM



Month	2023	2024	2025
January	5	N/A	13
February	3	12	7
March	1	13	3
April	2	8	7
Мау	51	5	3
June	45	7	N/A
July	16	50	17
August	3	6	N/A
September	33	24	16
October	19	8	
November	22	4	
December	96	15	



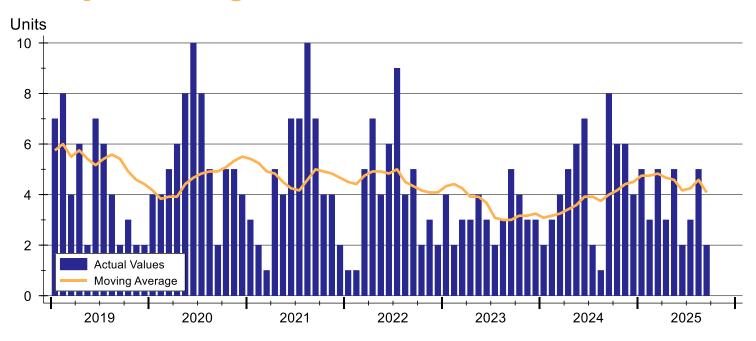
Wabaunsee County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Change			
Pe	nding Contracts	2	8	-75.0%	
Vo	lume (1,000s)	329	2,588	-87.3%	
ge	List Price	164,500	323,538	-49.2%	
Avera	Days on Market	24	34	-29.4%	
¥	Percent of Original	92.6%	97.2%	-4.7%	
<u>_</u>	List Price	164,500	274,950	-40.2%	
Media	Days on Market	24	13	84.6%	
Σ	Percent of Original	92.6%	100.0%	-7.4%	

A total of 2 listings in Wabaunsee County had contracts pending at the end of September, down from 8 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

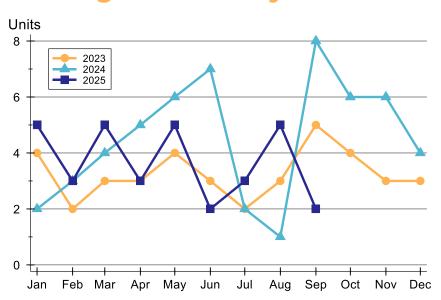
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	4	2	5
February	2	3	3
March	3	4	5
April	3	5	3
May	4	6	5
June	3	7	2
July	2	2	3
August	3	1	5
September	5	8	2
October	4	6	
November	3	6	
December	3	4	

Pending Contracts by Price Range

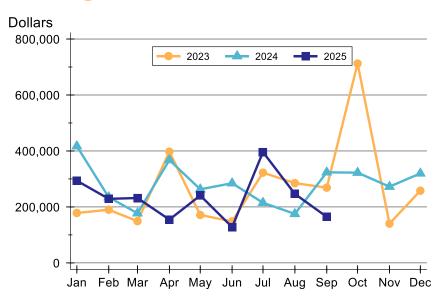
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	149,000	149,000	31	31	85.1%	85.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	180,000	180,000	16	16	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



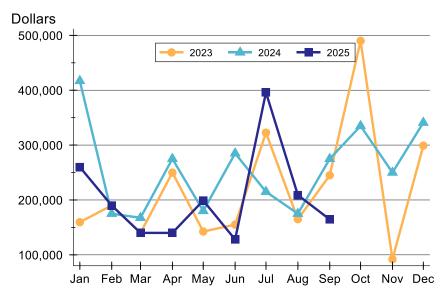


Wabaunsee County Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	178,375	417,000	293,700
February	190,000	234,667	228,967
March	149,167	177,475	231,800
April	397,467	367,600	154,667
May	171,225	263,000	240,870
June	148,300	284,714	127,950
July	322,500	215,000	396,000
August	285,000	175,000	246,600
September	268,940	323,538	164,500
October	712,475	322,483	
November	140,300	272,458	
December	258,000	319,600	

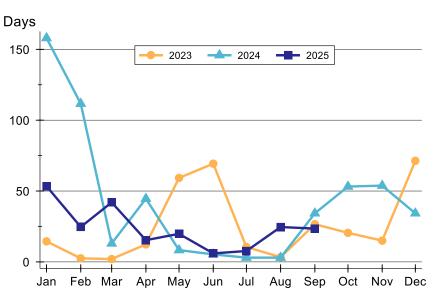


Month	2023	2024	2025
January	159,500	417,000	260,000
February	190,000	175,000	189,900
March	140,000	167,500	140,000
April	249,900	275,000	140,000
May	142,500	180,000	199,000
June	155,000	285,000	127,950
July	322,500	215,000	396,000
August	165,000	175,000	209,000
September	244,900	274,950	164,500
October	489,950	334,950	
November	92,000	250,000	
December	299,000	340,950	



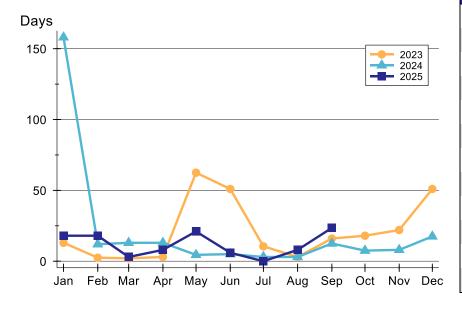
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	15	158	53
February	3	112	25
March	2	13	42
April	12	45	15
May	59	8	20
June	69	5	6
July	11	3	8
August	3	3	25
September	27	34	24
October	21	53	
November	15	54	
December	71	34	

Median DOM



Month	2023	2024	2025
January	13	158	18
February	3	12	18
March	2	13	3
April	3	13	8
May	63	5	21
June	51	5	6
July	11	3	N/A
August	3	3	8
September	16	13	24
October	18	8	
November	22	8	
December	51	18	