



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

May 2024 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**May
2024**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Rose in May

Total home sales in Central Region rose by 18.0% last month to 256 units, compared to 217 units in May 2023. Total sales volume was \$61.3 million, up 28.6% from a year earlier.

The median sale price in May was \$210,100, up from \$185,000 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of May

The total number of active listings in Central Region at the end of May was 206 units, up from 140 at the same point in 2023. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$265,000.

During May, a total of 233 contracts were written down from 246 in May 2023. At the end of the month, there were 244 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**May
2024**

Sunflower MLS Statistics



Central Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		256 18.0%	217 -17.2%	262 0.4%	963 6.8%	902 -11.8%	1,023 -4.1%
Active Listings Change from prior year		206 47.1%	140 10.2%	127 -2.3%	N/A	N/A	N/A
Months' Supply Change from prior year		1.0 42.9%	0.7 40.0%	0.5 0.0%	N/A	N/A	N/A
New Listings Change from prior year		291 8.2%	269 -9.7%	298 -3.6%	1,180 8.9%	1,084 -10.8%	1,215 -6.6%
Contracts Written Change from prior year		233 -5.3%	246 -9.6%	272 -9.3%	1,051 1.3%	1,038 -9.0%	1,141 -7.3%
Pending Contracts Change from prior year		244 -6.2%	260 -4.8%	273 -22.7%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		61,338 28.6%	47,706 -17.7%	57,991 31.3%	205,311 17.0%	175,507 -10.6%	196,372 5.8%
Average	Sale Price Change from prior year	239,602 9.0%	219,842 -0.7%	221,340 30.8%	213,199 9.6%	194,575 1.4%	191,957 10.4%
	List Price of Actives Change from prior year	306,059 -19.6%	380,449 55.0%	245,494 11.9%	N/A	N/A	N/A
	Days on Market Change from prior year	16 6.7%	15 50.0%	10 42.9%	24 14.3%	21 50.0%	14 -12.5%
	Percent of List Change from prior year	100.0% -1.1%	101.1% -1.7%	102.8% 1.1%	99.0% -1.0%	100.0% -1.2%	101.2% 0.7%
	Percent of Original Change from prior year	99.1% -1.5%	100.6% -1.3%	101.9% 0.9%	97.5% -1.0%	98.5% -1.6%	100.1% 0.3%
Median	Sale Price Change from prior year	210,100 13.6%	185,000 -5.3%	195,300 26.0%	186,000 9.6%	169,700 7.4%	158,000 1.9%
	List Price of Actives Change from prior year	265,000 -11.7%	300,000 42.9%	210,000 40.0%	N/A	N/A	N/A
	Days on Market Change from prior year	3 0.0%	3 0.0%	3 0.0%	5 25.0%	4 33.3%	3 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% -1.2%	101.2% 1.2%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% -1.1%	101.1% 1.1%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2024**

Sunflower MLS Statistics



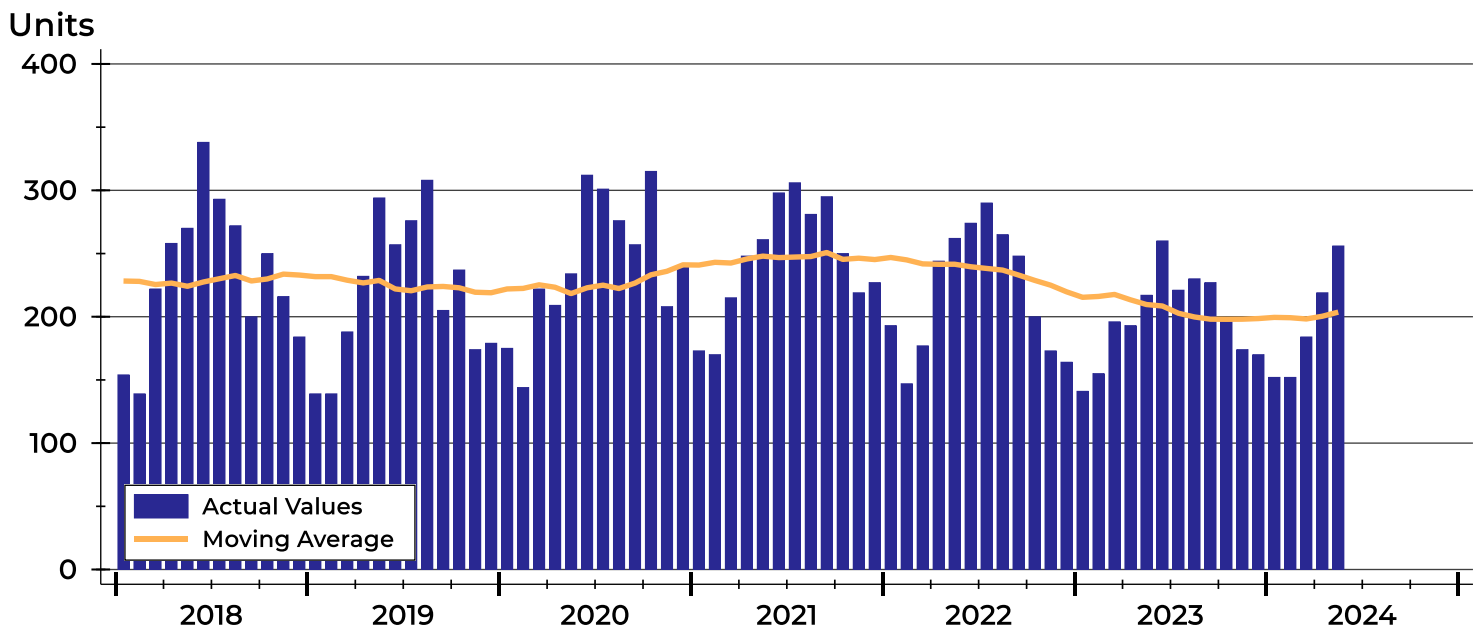
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	May 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		256	217	18.0%	963	902	6.8%
Volume (1,000s)		61,338	47,706	28.6%	205,311	175,507	17.0%
Months' Supply		1.0	0.7	42.9%	N/A	N/A	N/A
Average	Sale Price	239,602	219,842	9.0%	213,199	194,575	9.6%
	Days on Market	16	15	6.7%	24	21	14.3%
	Percent of List	100.0%	101.1%	-1.1%	99.0%	100.0%	-1.0%
	Percent of Original	99.1%	100.6%	-1.5%	97.5%	98.5%	-1.0%
Median	Sale Price	210,100	185,000	13.6%	186,000	169,700	9.6%
	Days on Market	3	3	0.0%	5	4	25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 256 homes sold in Central Region in May, up from 217 units in May 2023. Total sales volume rose to \$61.3 million compared to \$47.7 million in the previous year.

The median sales price in May was \$210,100, up 13.6% compared to the prior year. Median days on market was 3 days, down from 4 days in April, but similar to May 2023.

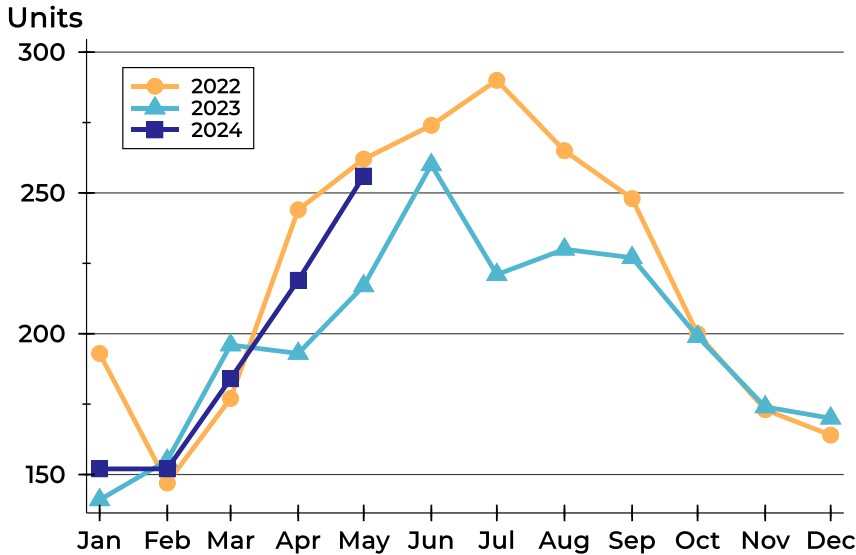
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	193	141	152
February	147	155	152
March	177	196	184
April	244	193	219
May	262	217	256
June	274	260	
July	290	221	
August	265	230	
September	248	227	
October	200	199	
November	173	174	
December	164	170	

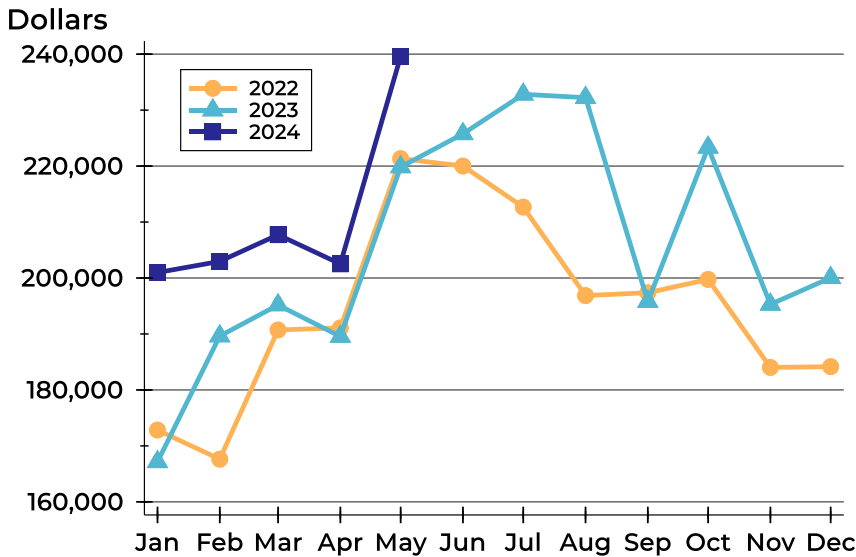
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	0.0	19,500	20,000	6	6	79.6%	94.0%	79.6%	94.0%
\$25,000-\$49,999	6	2.3%	0.7	33,300	33,450	98	82	98.9%	100.0%	85.8%	81.6%
\$50,000-\$99,999	31	12.1%	0.5	74,214	75,000	7	2	97.2%	100.0%	96.7%	100.0%
\$100,000-\$124,999	11	4.3%	0.7	112,159	112,000	24	4	104.9%	104.3%	104.2%	104.3%
\$125,000-\$149,999	18	7.0%	1.0	137,444	140,000	8	3	102.3%	100.4%	101.9%	100.4%
\$150,000-\$174,999	23	9.0%	0.8	161,513	160,000	11	4	101.9%	102.2%	101.7%	102.2%
\$175,000-\$199,999	24	9.4%	0.6	186,215	185,500	5	3	101.7%	101.6%	101.3%	101.6%
\$200,000-\$249,999	41	16.0%	0.7	221,697	220,581	18	3	100.8%	100.1%	99.7%	100.0%
\$250,000-\$299,999	35	13.7%	1.0	275,056	278,000	9	3	99.7%	100.0%	99.0%	100.0%
\$300,000-\$399,999	35	13.7%	1.4	347,192	350,000	13	4	100.0%	100.0%	99.6%	100.0%
\$400,000-\$499,999	13	5.1%	2.9	444,377	445,000	14	2	99.9%	100.0%	99.9%	100.0%
\$500,000-\$749,999	13	5.1%	2.8	548,254	535,000	31	16	97.7%	97.5%	96.4%	96.7%
\$750,000-\$999,999	2	0.8%	7.5	807,500	807,500	52	52	93.2%	93.2%	88.2%	88.2%
\$1,000,000 and up	1	0.4%	2.4	1,500,000	1,500,000	320	320	96.8%	96.8%	88.8%	88.8%



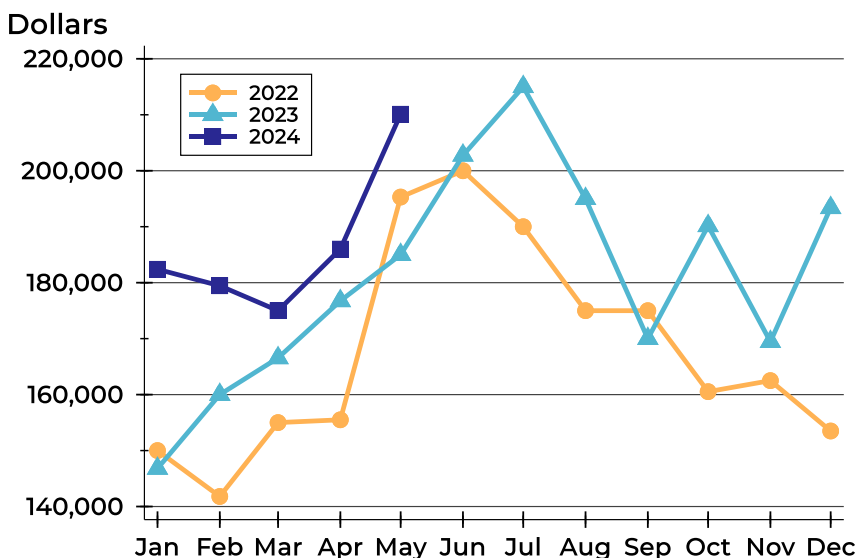
Central Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	172,833	167,154	200,977
February	167,638	189,627	202,971
March	190,723	195,182	207,728
April	191,081	189,557	202,514
May	221,340	219,842	239,602
June	220,010	225,758	
July	212,671	232,828	
August	196,867	232,231	
September	197,371	195,798	
October	199,751	223,343	
November	184,025	195,282	
December	184,162	200,047	

Median Price

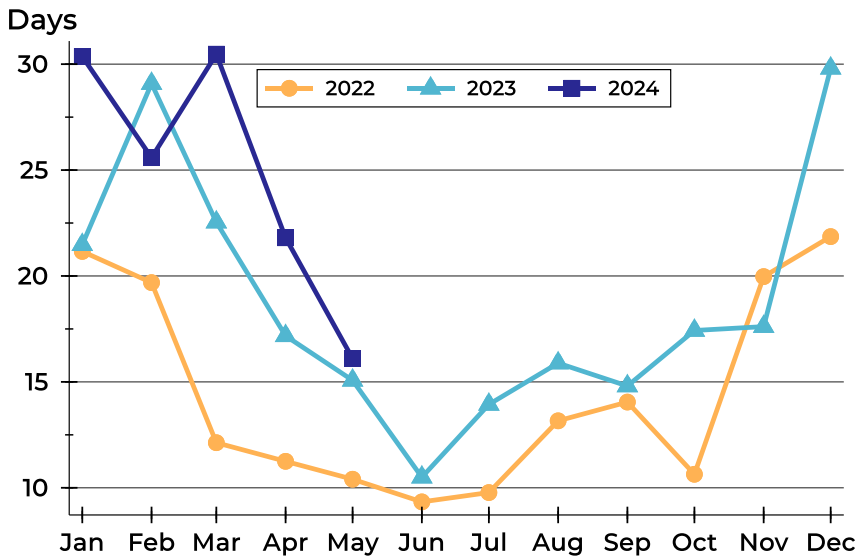


Month	2022	2023	2024
January	150,000	146,800	182,400
February	141,800	160,000	179,450
March	155,000	166,550	175,000
April	155,500	176,750	186,000
May	195,300	185,000	210,100
June	200,000	202,750	
July	190,000	215,000	
August	175,000	195,000	
September	175,000	170,000	
October	160,526	190,155	
November	162,500	169,450	
December	153,500	193,375	



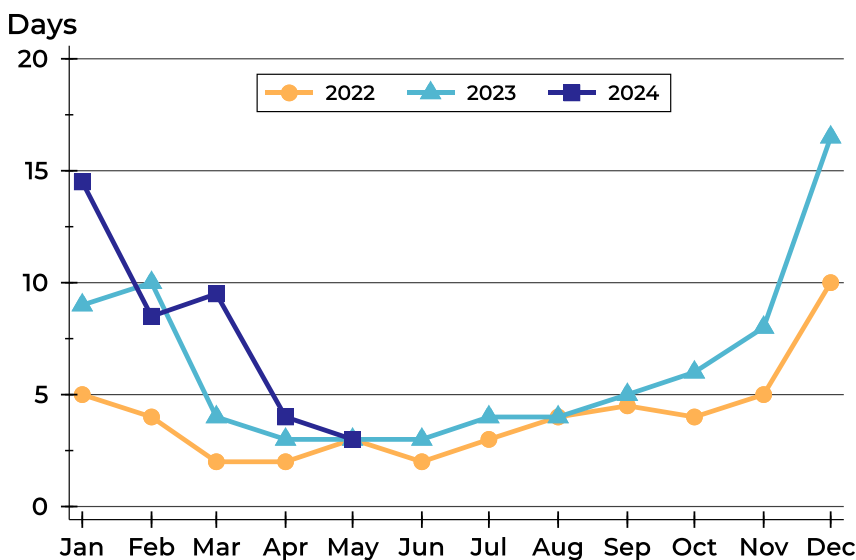
Central Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	21	30
February	20	29	26
March	12	23	30
April	11	17	22
May	10	15	16
June	9	11	
July	10	14	
August	13	16	
September	14	15	
October	11	17	
November	20	18	
December	22	30	

Median DOM



Month	2022	2023	2024
January	5	9	15
February	4	10	9
March	2	4	10
April	2	3	4
May	3	3	3
June	2	3	
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	5	8	
December	10	17	



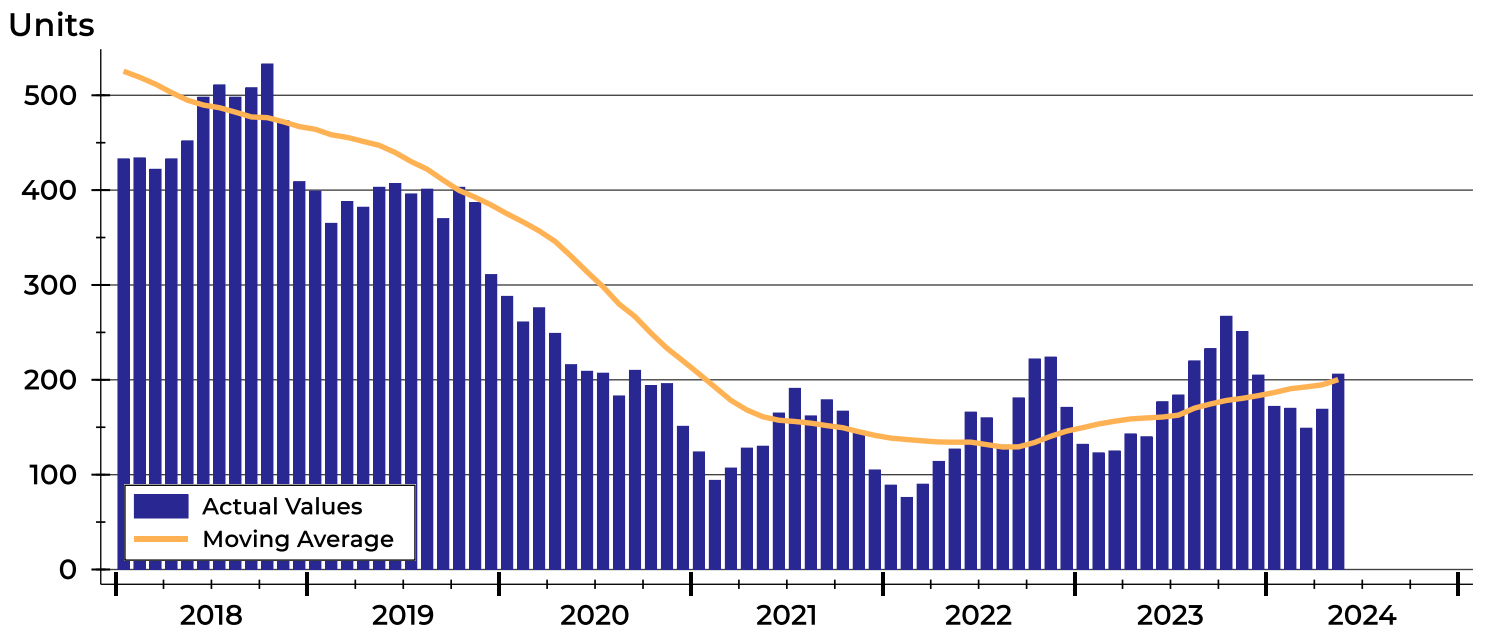
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of May 2023	Change
Active Listings		206	140	47.1%
Volume (1,000s)		63,048	53,263	18.4%
Months' Supply		1.0	0.7	42.9%
Average	List Price	306,059	380,449	-19.6%
	Days on Market	46	50	-8.0%
	Percent of Original	97.3%	97.5%	-0.2%
Median	List Price	265,000	300,000	-11.7%
	Days on Market	22	23	-4.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 206 homes were available for sale in Central Region at the end of May. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of May was \$265,000, down 11.7% from 2023. The typical time on market for active listings was 22 days, down from 23 days a year earlier.

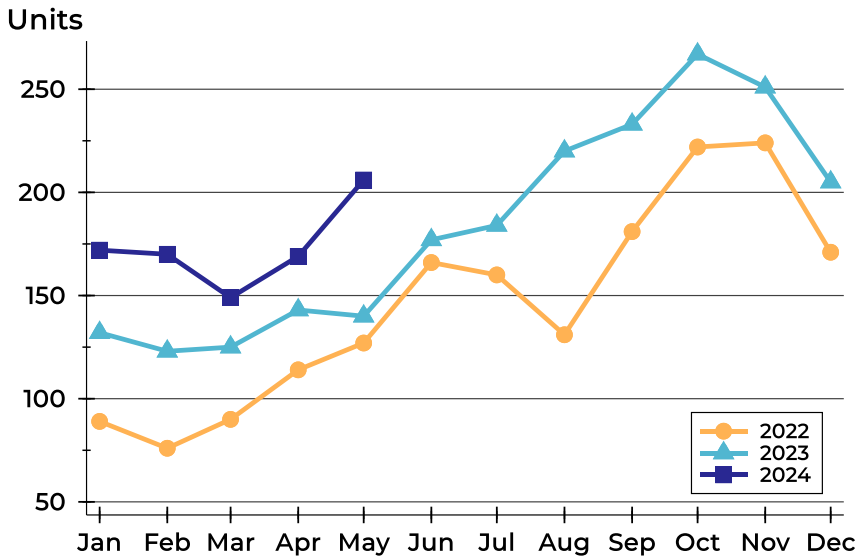
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	89	132	172
February	76	123	170
March	90	125	149
April	114	143	169
May	127	140	206
June	166	177	
July	160	184	
August	131	220	
September	181	233	
October	222	267	
November	224	251	
December	171	205	

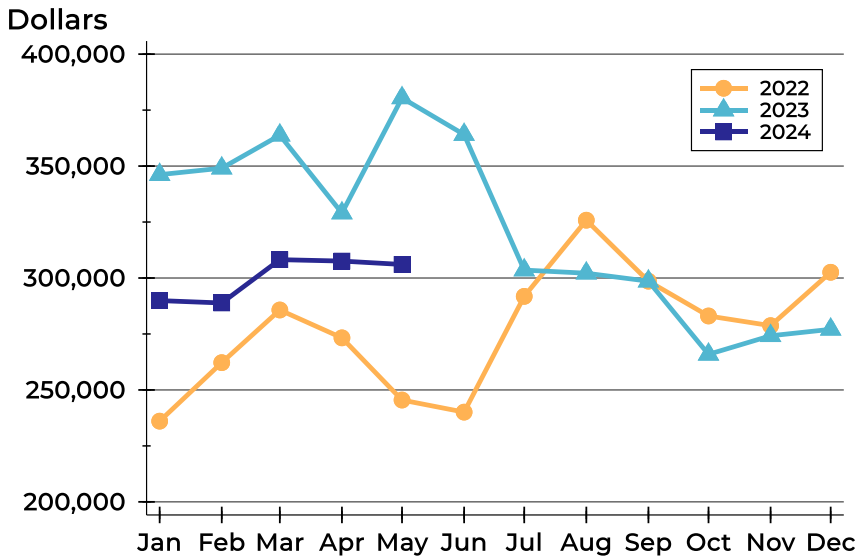
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.9%	0.7	36,567	36,250	41	32	94.2%	100.0%
\$50,000-\$99,999	13	6.3%	0.5	77,219	78,603	59	18	97.1%	100.0%
\$100,000-\$124,999	11	5.3%	0.7	115,023	115,000	32	22	96.2%	96.2%
\$125,000-\$149,999	19	9.2%	1.0	137,313	139,000	31	8	97.0%	100.0%
\$150,000-\$174,999	15	7.3%	0.8	162,713	162,500	20	17	97.9%	100.0%
\$175,000-\$199,999	11	5.3%	0.6	189,718	189,000	71	16	97.3%	100.0%
\$200,000-\$249,999	20	9.7%	0.7	227,989	226,300	51	17	96.5%	100.0%
\$250,000-\$299,999	23	11.2%	1.0	275,674	275,000	26	15	98.9%	100.0%
\$300,000-\$399,999	35	17.0%	1.4	357,364	359,900	35	17	98.2%	100.0%
\$400,000-\$499,999	28	13.6%	2.9	450,897	450,950	56	52	97.0%	98.2%
\$500,000-\$749,999	19	9.2%	2.8	603,216	579,900	90	55	97.9%	100.0%
\$750,000-\$999,999	5	2.4%	7.5	860,760	840,000	46	51	91.1%	94.4%
\$1,000,000 and up	1	0.5%	2.4	1,625,000	1,625,000	5	5	100.0%	100.0%



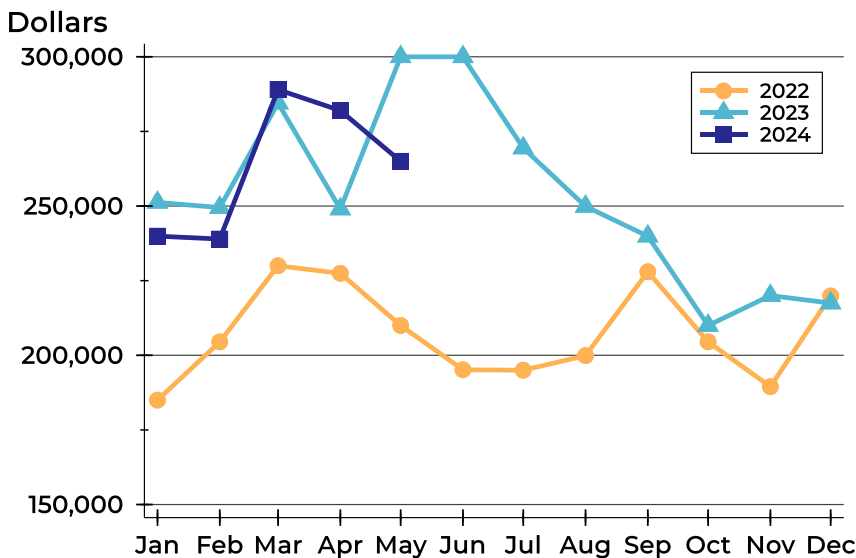
Central Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	236,063	346,174	289,916
February	262,189	349,073	288,851
March	285,717	363,785	308,199
April	273,269	329,023	307,575
May	245,494	380,449	306,059
June	240,087	364,083	
July	291,803	303,543	
August	325,826	302,144	
September	298,584	298,592	
October	283,047	265,896	
November	278,713	274,200	
December	302,572	277,073	

Median Price

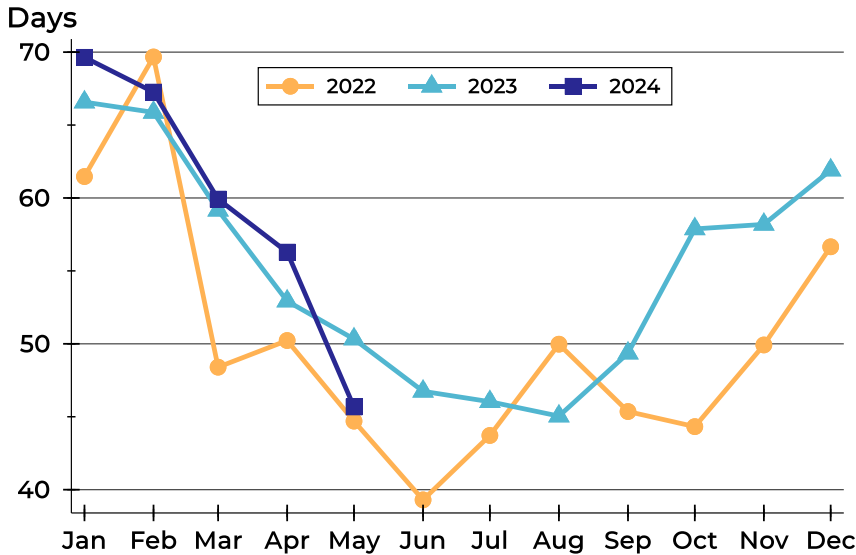


Month	2022	2023	2024
January	185,000	251,225	239,925
February	204,500	249,500	238,950
March	230,000	284,500	289,000
April	227,450	249,000	282,000
May	210,000	300,000	265,000
June	195,150	299,999	
July	195,000	269,450	
August	199,900	249,900	
September	228,000	239,900	
October	204,500	210,000	
November	189,500	220,000	
December	219,900	217,500	



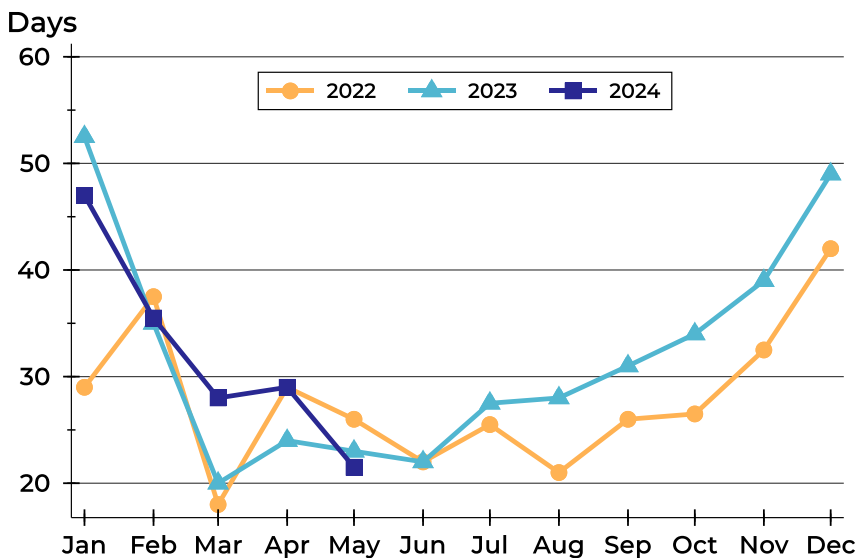
Central Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	61	67	70
February	70	66	67
March	48	59	60
April	50	53	56
May	45	50	46
June	39	47	
July	44	46	
August	50	45	
September	45	49	
October	44	58	
November	50	58	
December	57	62	

Median DOM



Month	2022	2023	2024
January	29	53	47
February	38	35	36
March	18	20	28
April	29	24	29
May	26	23	22
June	22	22	
July	26	28	
August	21	28	
September	26	31	
October	27	34	
November	33	39	
December	42	49	



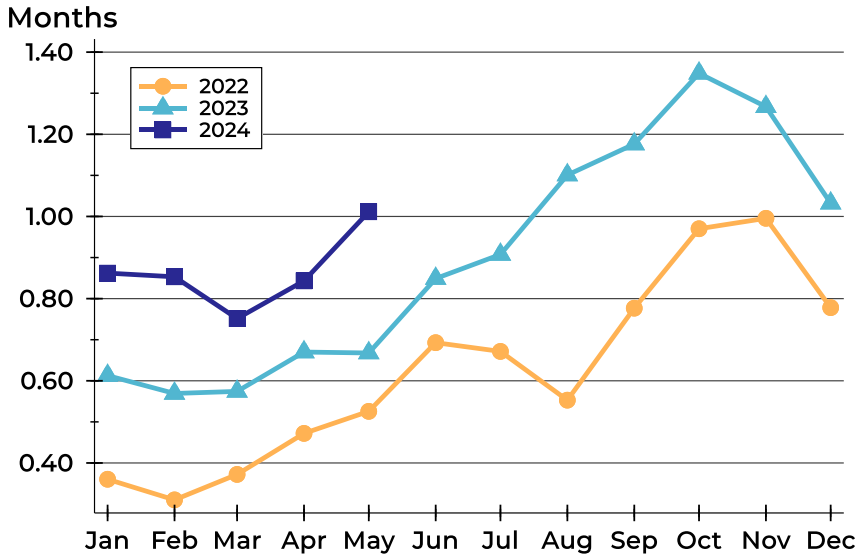
**May
2024**

Sunflower MLS Statistics



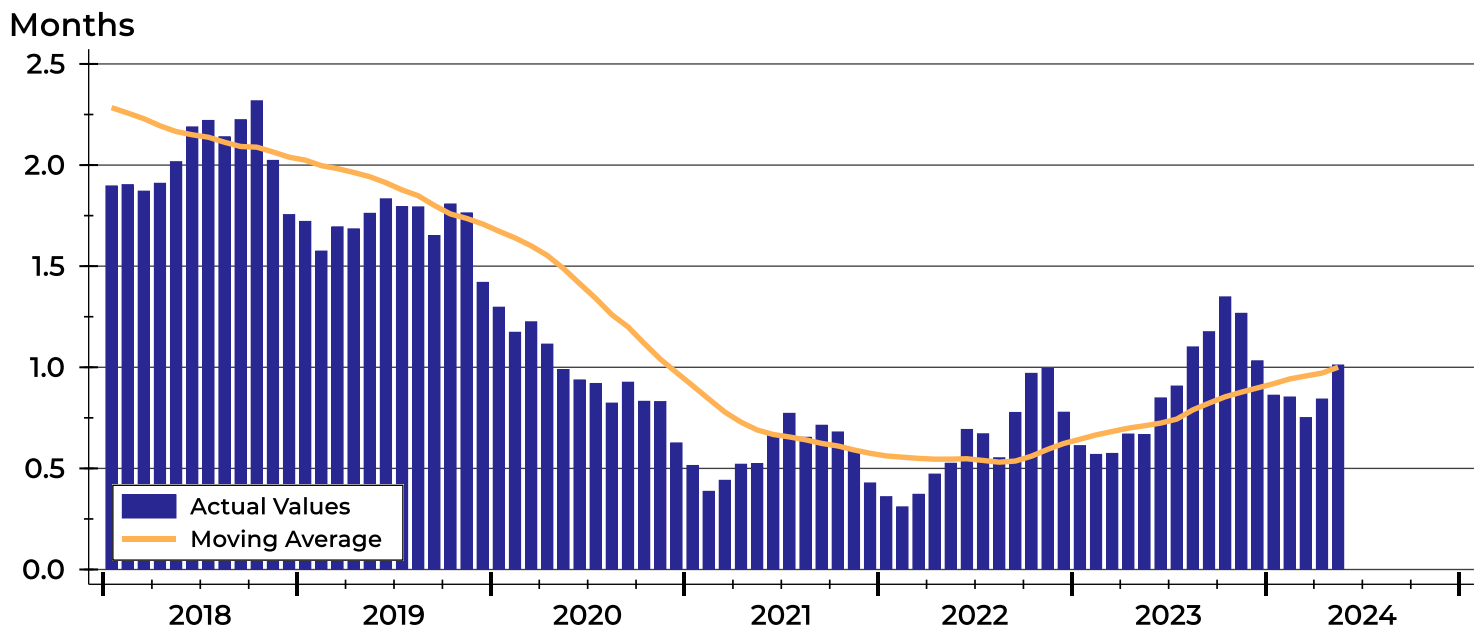
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.6	0.9
February	0.3	0.6	0.9
March	0.4	0.6	0.8
April	0.5	0.7	0.8
May	0.5	0.7	1.0
June	0.7	0.8	
July	0.7	0.9	
August	0.6	1.1	
September	0.8	1.2	
October	1.0	1.3	
November	1.0	1.3	
December	0.8	1.0	

History of Month's Supply





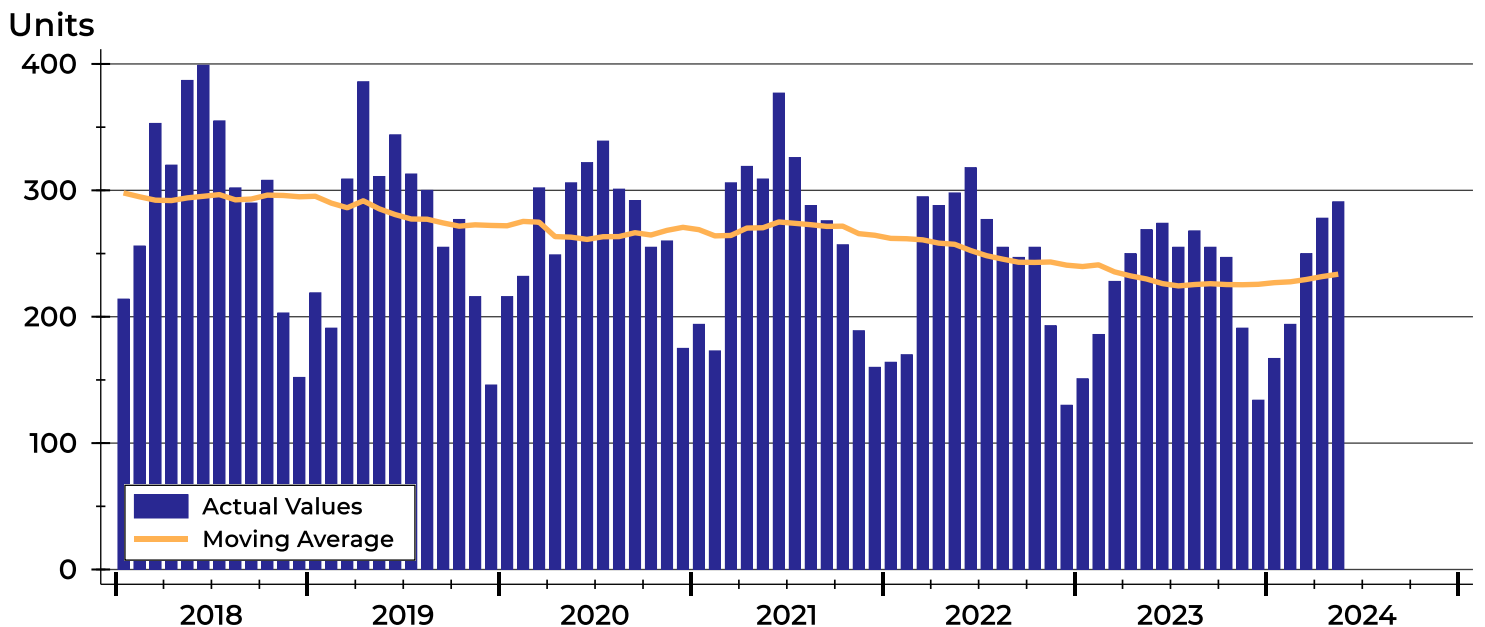
Central Region New Listings Analysis

Summary Statistics for New Listings		2024	May 2023	Change
Current Month	New Listings	291	269	8.2%
	Volume (1,000s)	69,863	66,370	5.3%
	Average List Price	240,079	246,729	-2.7%
	Median List Price	199,900	200,000	0.0%
Year-to-Date	New Listings	1,180	1,084	8.9%
	Volume (1,000s)	275,108	230,217	19.5%
	Average List Price	233,142	212,377	9.8%
	Median List Price	199,500	178,000	12.1%

A total of 291 new listings were added in Central Region during May, up 8.2% from the same month in 2023. Year-to-date Central Region has seen 1,180 new listings.

The median list price of these homes was \$199,900 down from \$200,000 in 2023.

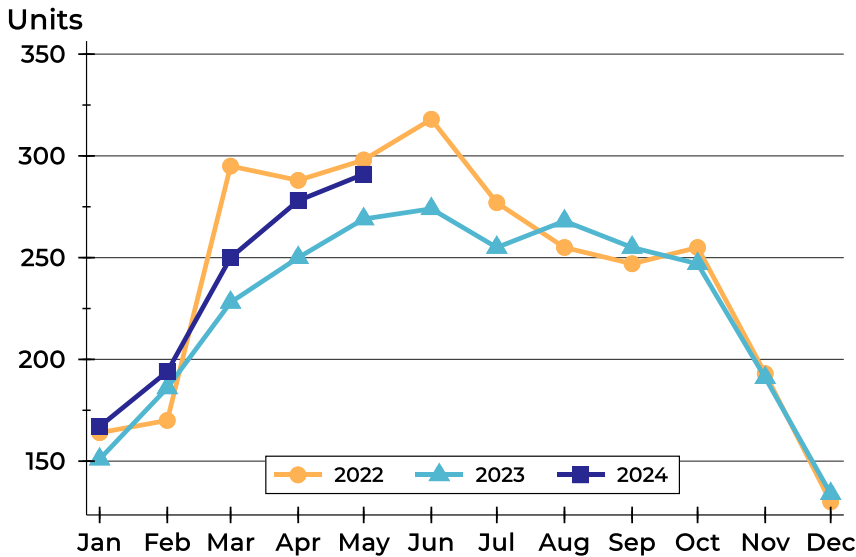
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	164	151	167
February	170	186	194
March	295	228	250
April	288	250	278
May	298	269	291
June	318	274	
July	277	255	
August	255	268	
September	247	255	
October	255	247	
November	193	191	
December	130	134	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	15,000	15,000	1	1	100.0%	100.0%
\$25,000-\$49,999	6	2.1%	40,567	39,500	10	8	98.7%	100.0%
\$50,000-\$99,999	43	14.8%	79,273	80,000	7	3	100.1%	100.0%
\$100,000-\$124,999	16	5.5%	116,750	115,000	16	16	96.4%	96.0%
\$125,000-\$149,999	26	8.9%	135,671	135,250	11	9	98.5%	100.0%
\$150,000-\$174,999	30	10.3%	162,718	161,250	8	4	99.4%	100.0%
\$175,000-\$199,999	26	8.9%	189,630	189,889	8	4	99.8%	100.0%
\$200,000-\$249,999	33	11.3%	227,851	227,700	8	5	99.1%	100.0%
\$250,000-\$299,999	39	13.4%	275,237	275,000	10	6	98.9%	100.0%
\$300,000-\$399,999	36	12.4%	352,610	352,450	10	6	99.4%	100.0%
\$400,000-\$499,999	19	6.5%	444,477	444,800	11	8	99.2%	100.0%
\$500,000-\$749,999	12	4.1%	580,100	564,500	15	18	99.7%	100.0%
\$750,000-\$999,999	2	0.7%	805,000	805,000	12	12	97.9%	97.9%
\$1,000,000 and up	2	0.7%	1,512,500	1,512,500	6	6	100.0%	100.0%



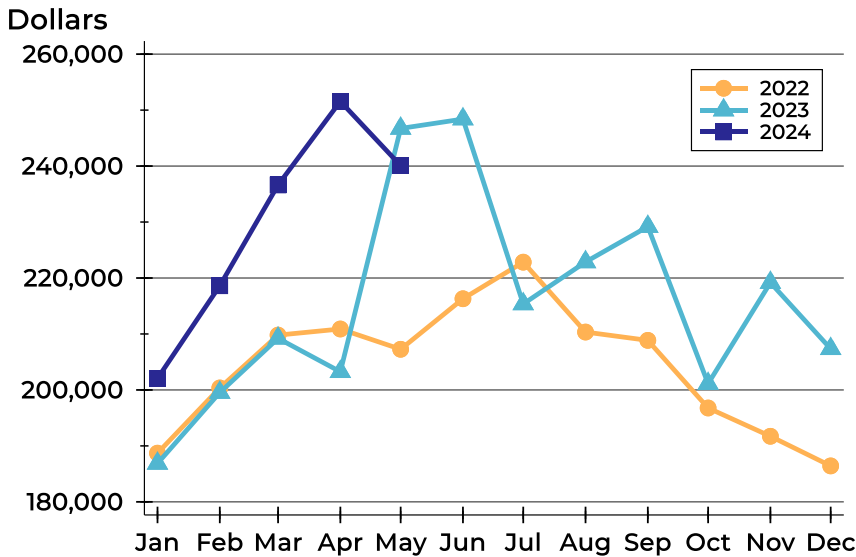
**May
2024**

Sunflower MLS Statistics



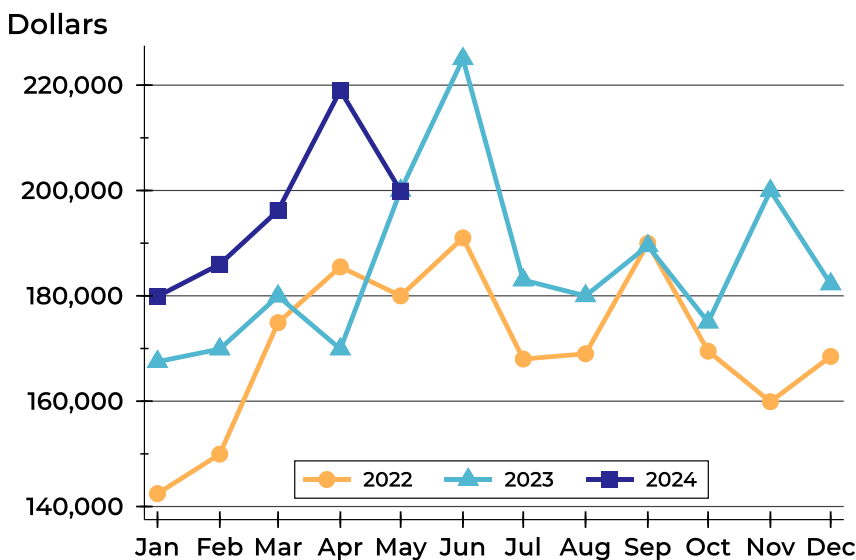
Central Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	188,707	186,864	202,055
February	200,354	199,536	218,614
March	209,796	209,227	236,622
April	210,891	203,250	251,565
May	207,269	246,729	240,079
June	216,292	248,396	
July	222,832	215,365	
August	210,342	222,864	
September	208,859	229,188	
October	196,776	201,126	
November	191,722	219,179	
December	186,429	207,358	

Median Price



Month	2022	2023	2024
January	142,450	167,500	179,900
February	149,950	169,900	186,000
March	174,900	179,950	196,200
April	185,500	169,900	219,000
May	180,000	200,000	199,900
June	191,000	225,000	
July	168,000	183,000	
August	169,000	180,000	
September	189,950	189,500	
October	169,500	175,000	
November	159,900	199,950	
December	168,500	182,250	



**May
2024**

Sunflower MLS Statistics

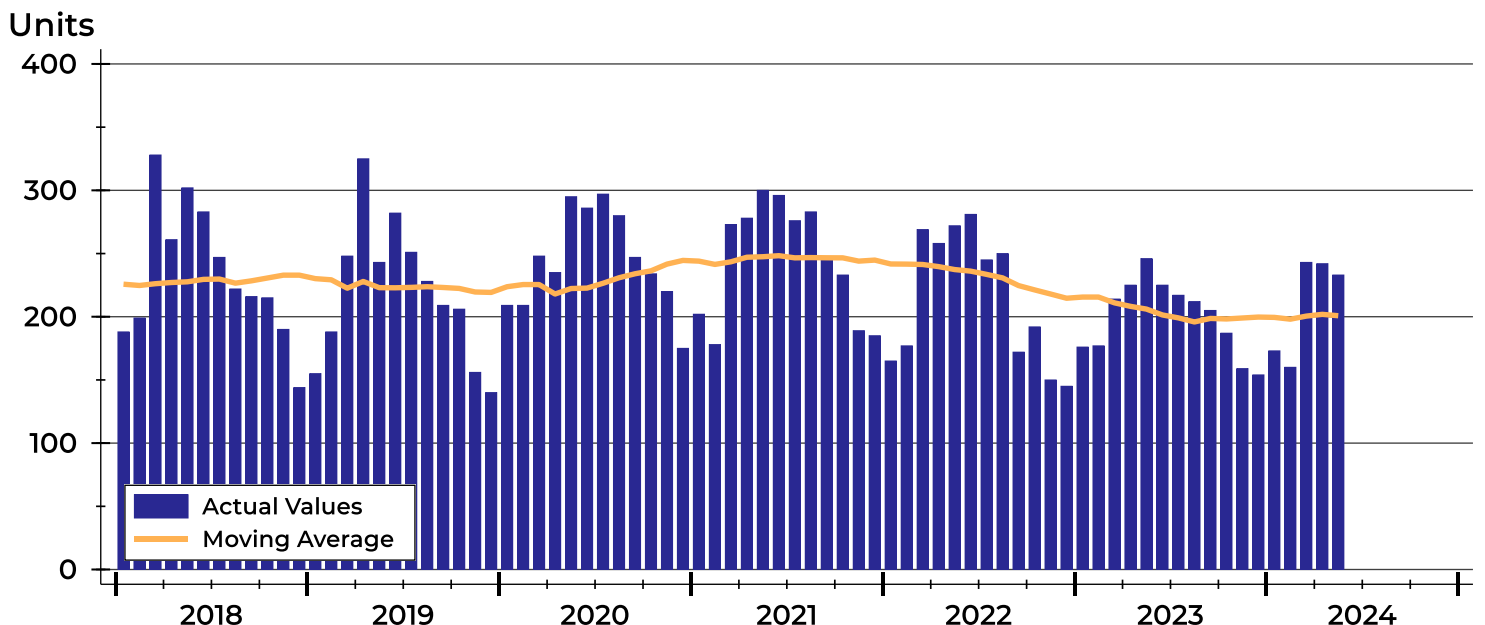


Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	May 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		233	246	-5.3%	1,051	1,038	1.3%
Volume (1,000s)		53,972	53,821	0.3%	236,835	211,355	12.1%
Average	Sale Price	231,640	218,786	5.9%	225,342	203,618	10.7%
	Days on Market	22	11	100.0%	23	17	35.3%
	Percent of Original	97.6%	99.7%	-2.1%	97.8%	99.2%	-1.4%
Median	Sale Price	199,900	185,000	8.1%	195,000	175,000	11.4%
	Days on Market	5	3	66.7%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 233 contracts for sale were written in Central Region during the month of May, down from 246 in 2023. The median list price of these homes was \$199,900, up from \$185,000 the prior year. Half of the homes that went under contract in May were on the market less than 5 days, compared to 3 days in May 2023.

History of Contracts Written





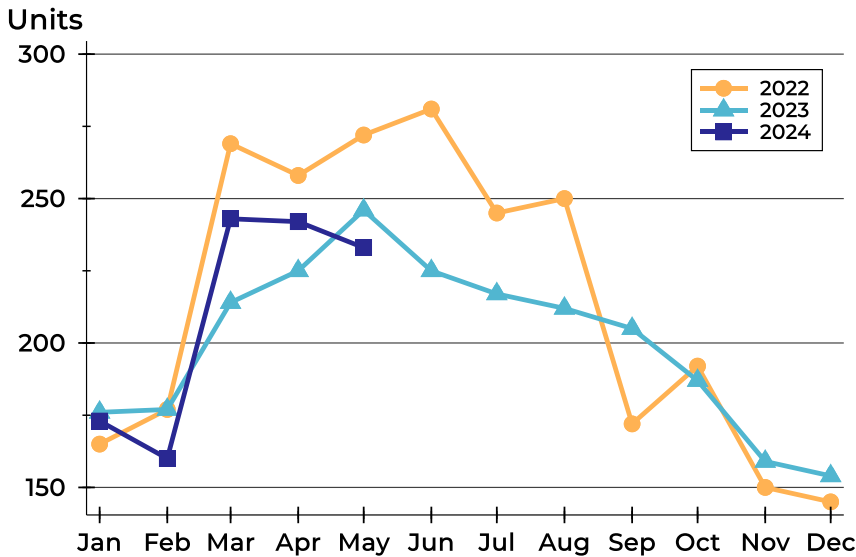
**May
2024**

Sunflower MLS Statistics



Central Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	165	176	173
February	177	177	160
March	269	214	243
April	258	225	242
May	272	246	233
June	281	225	
July	245	217	
August	250	212	
September	172	205	
October	192	187	
November	150	159	
December	145	154	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	1	1	100.0%	100.0%
\$25,000-\$49,999	7	3.0%	36,186	35,000	55	6	85.4%	94.0%
\$50,000-\$99,999	34	14.6%	80,403	81,250	8	2	97.7%	100.0%
\$100,000-\$124,999	14	6.0%	112,757	113,200	32	23	94.5%	95.5%
\$125,000-\$149,999	15	6.4%	138,573	140,000	21	7	97.2%	100.0%
\$150,000-\$174,999	25	10.7%	161,825	160,000	8	4	100.4%	100.0%
\$175,000-\$199,999	23	9.9%	189,821	190,000	25	4	98.3%	100.0%
\$200,000-\$249,999	26	11.2%	227,688	229,000	15	4	99.0%	100.0%
\$250,000-\$299,999	34	14.6%	275,712	276,000	22	6	96.9%	100.0%
\$300,000-\$399,999	28	12.0%	345,151	332,000	16	6	98.5%	100.0%
\$400,000-\$499,999	16	6.9%	456,451	452,109	56	9	98.5%	100.0%
\$500,000-\$749,999	9	3.9%	582,200	569,000	46	25	96.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,400,000	1,400,000	0	0	100.0%	100.0%



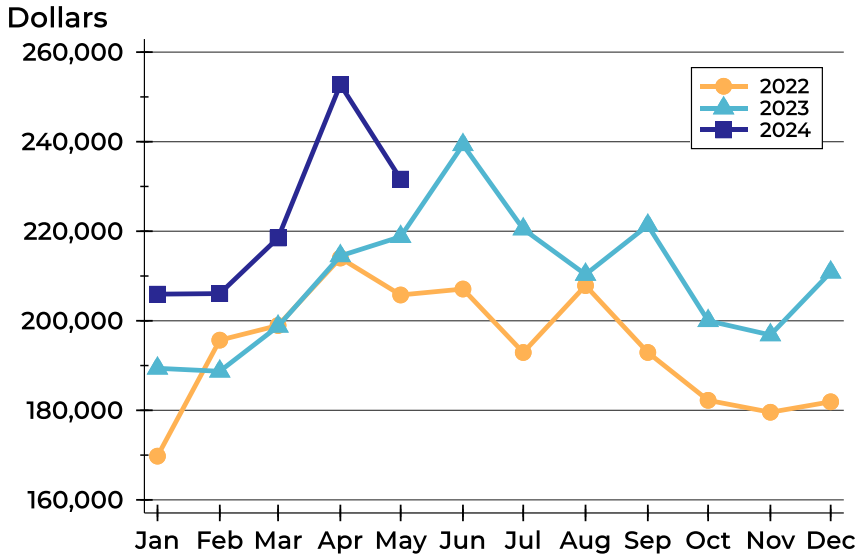
**May
2024**

Sunflower MLS Statistics



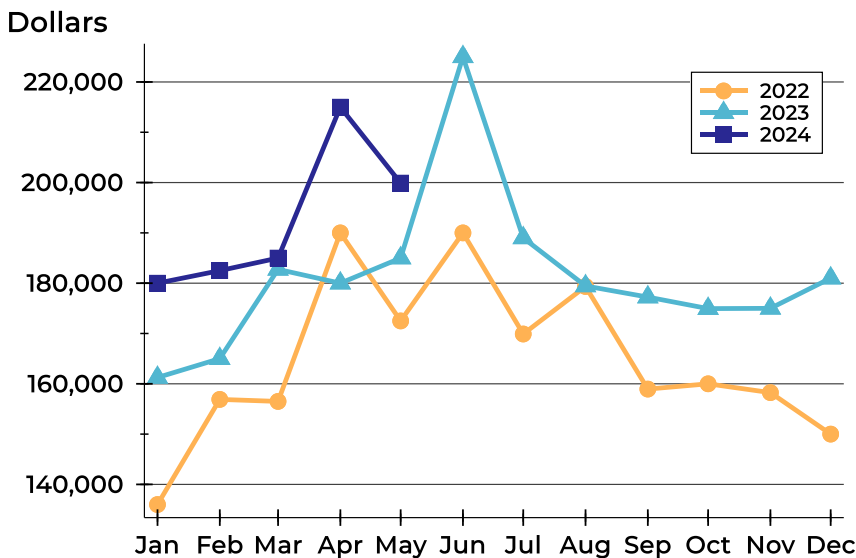
Central Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	169,765	189,390	205,944
February	195,674	188,721	206,076
March	198,943	198,761	218,496
April	214,021	214,501	252,759
May	205,760	218,786	231,640
June	207,092	239,304	
July	192,922	220,486	
August	207,866	210,348	
September	192,925	221,309	
October	182,235	200,003	
November	179,574	196,831	
December	181,910	210,839	

Median Price

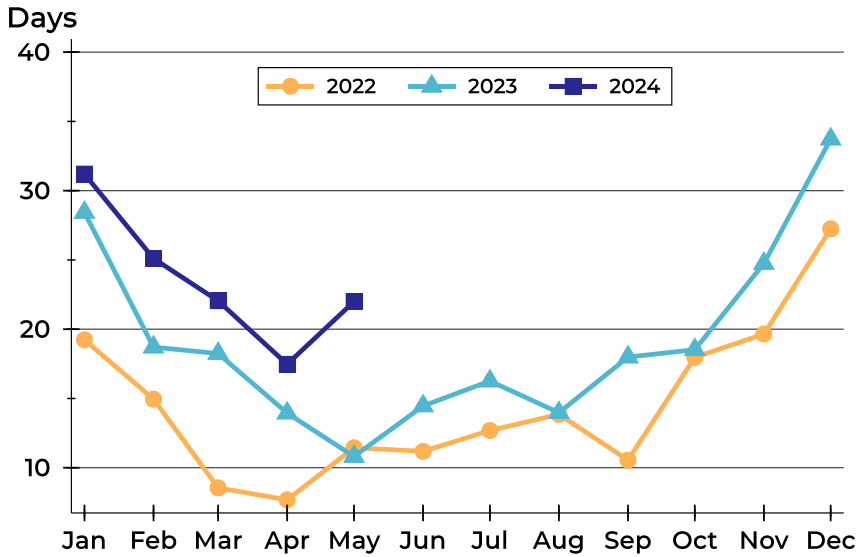


Month	2022	2023	2024
January	136,000	161,250	180,000
February	156,900	165,000	182,500
March	156,500	182,750	185,000
April	190,000	180,000	215,000
May	172,500	185,000	199,900
June	190,000	225,000	
July	169,900	189,000	
August	179,350	179,450	
September	158,950	177,240	
October	160,000	174,950	
November	158,250	175,000	
December	150,000	181,000	



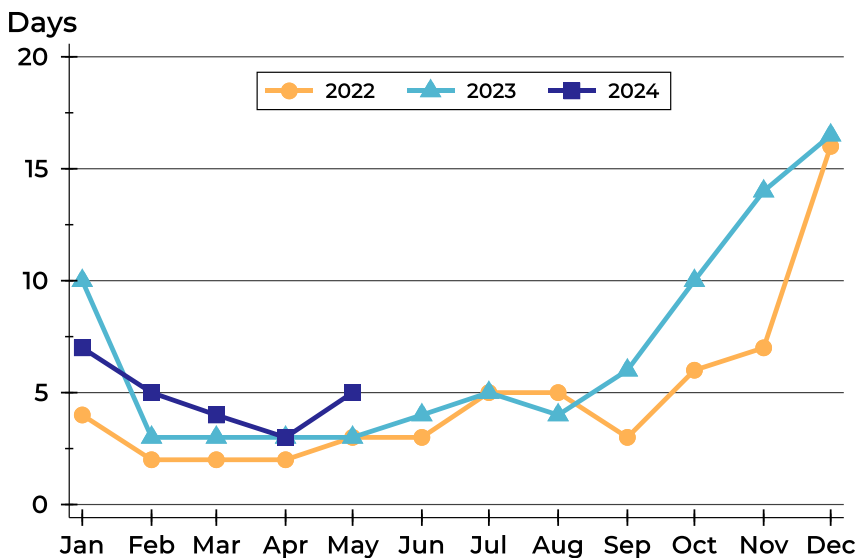
Central Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	19	28	31
February	15	19	25
March	9	18	22
April	8	14	17
May	11	11	22
June	11	14	
July	13	16	
August	14	14	
September	11	18	
October	18	19	
November	20	25	
December	27	34	

Median DOM



Month	2022	2023	2024
January	4	10	7
February	2	3	5
March	2	3	4
April	2	3	3
May	3	3	5
June	3	4	
July	5	5	
August	5	4	
September	3	6	
October	6	10	
November	7	14	
December	16	17	



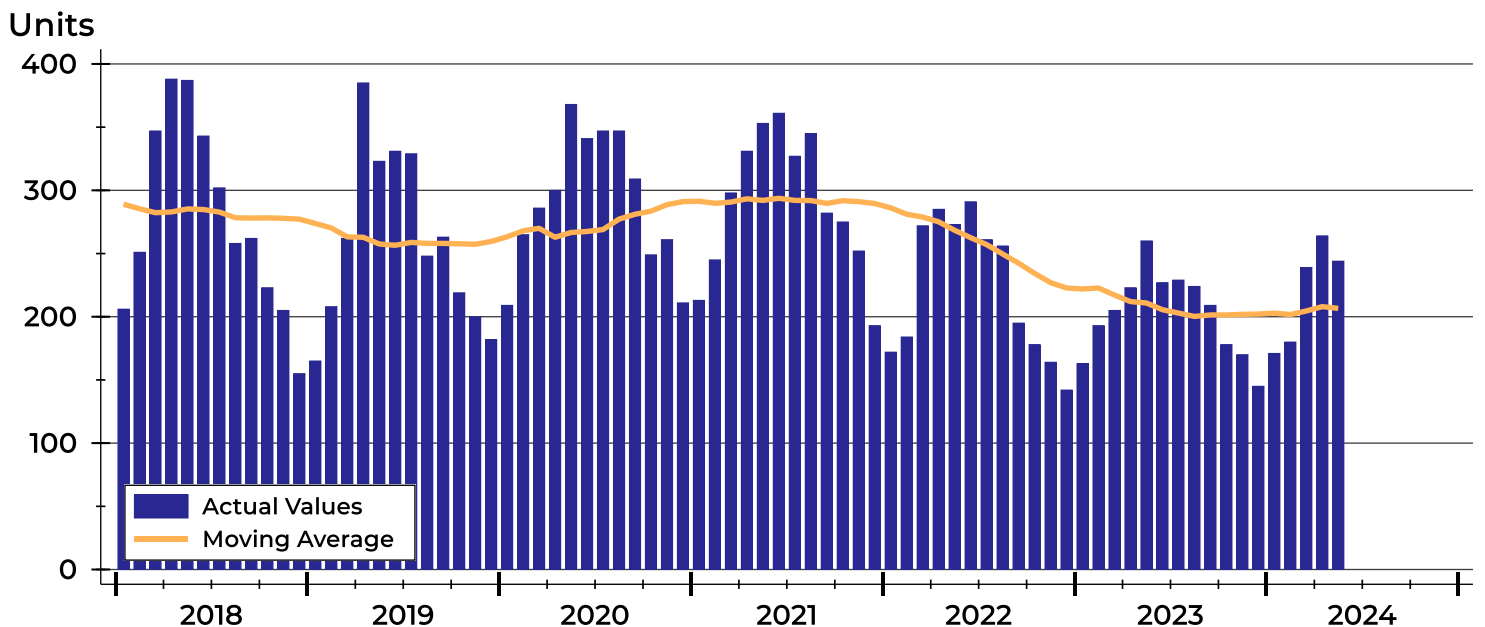
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of May 2023	Change
Pending Contracts		244	260	-6.2%
Volume (1,000s)		63,959	60,145	6.3%
Average	List Price	262,125	231,327	13.3%
	Days on Market	22	13	69.2%
	Percent of Original	98.3%	99.3%	-1.0%
Median	List Price	229,000	199,700	14.7%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 244 listings in Central Region had contracts pending at the end of May, down from 260 contracts pending at the end of May 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

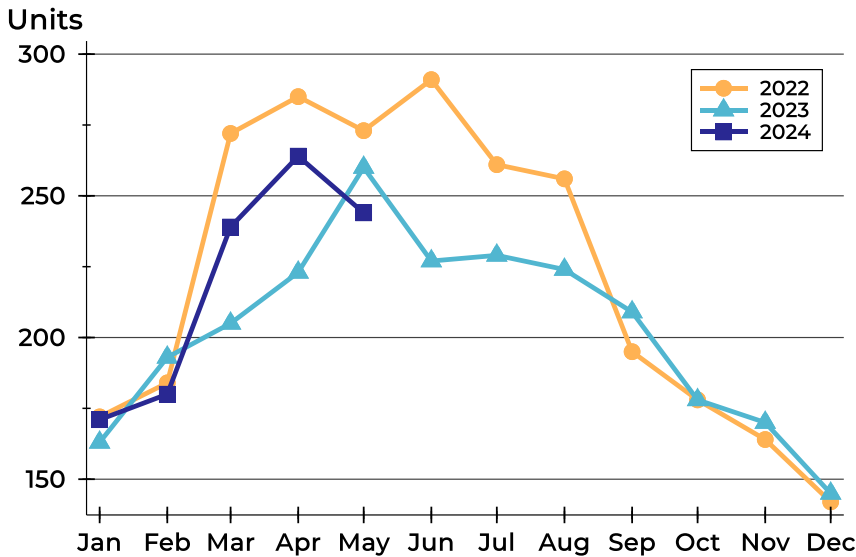
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	172	163	171
February	184	193	180
March	272	205	239
April	285	223	264
May	273	260	244
June	291	227	
July	261	229	
August	256	224	
September	195	209	
October	178	178	
November	164	170	
December	142	145	

Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	1	0.4%	45,000	45,000	6	6	100.0%	100.0%
\$50,000-\$99,999	20	8.2%	82,480	85,000	11	6	98.8%	100.0%
\$100,000-\$124,999	13	5.3%	113,362	113,900	29	20	96.5%	100.0%
\$125,000-\$149,999	16	6.6%	138,950	140,000	15	6	97.4%	100.0%
\$150,000-\$174,999	30	12.3%	162,133	161,500	8	4	99.8%	100.0%
\$175,000-\$199,999	23	9.4%	189,212	189,900	26	4	98.0%	100.0%
\$200,000-\$249,999	34	13.9%	225,785	226,500	11	3	99.7%	100.0%
\$250,000-\$299,999	35	14.3%	275,338	277,000	24	5	97.2%	100.0%
\$300,000-\$399,999	36	14.8%	350,090	354,889	23	9	98.7%	100.0%
\$400,000-\$499,999	21	8.6%	449,829	449,889	39	6	98.9%	100.0%
\$500,000-\$749,999	11	4.5%	553,318	550,000	44	16	96.7%	100.0%
\$750,000-\$999,999	1	0.4%	985,000	985,000	38	38	100.0%	100.0%
\$1,000,000 and up	2	0.8%	1,450,000	1,450,000	119	119	77.3%	77.3%



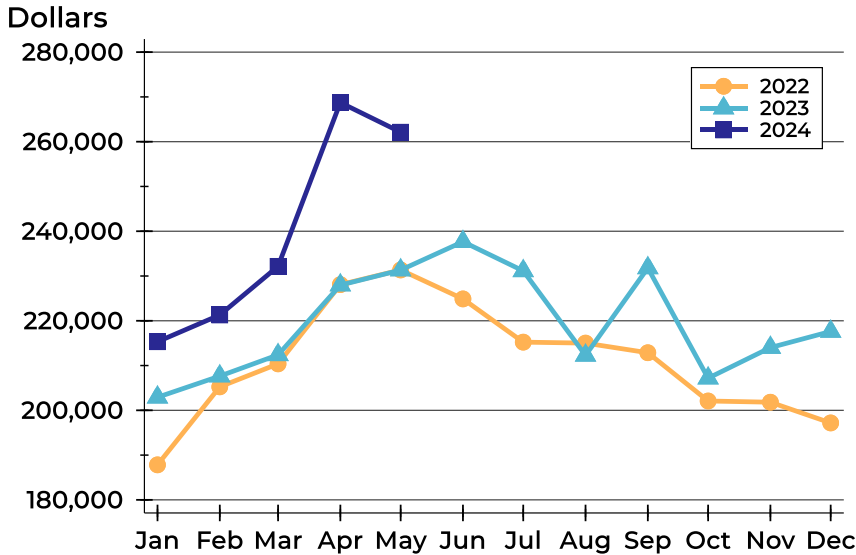
**May
2024**

Sunflower MLS Statistics



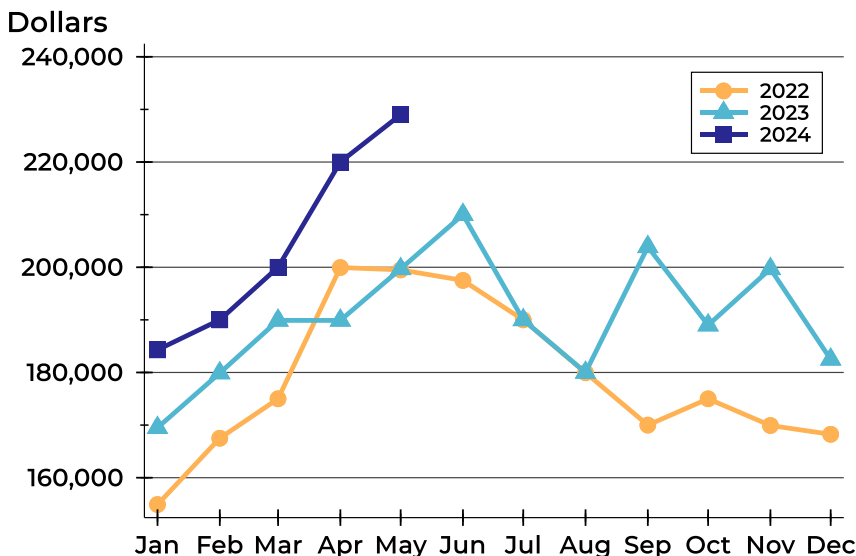
Central Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	187,823	202,917	215,315
February	205,248	207,644	221,291
March	210,381	212,388	232,164
April	228,082	227,967	268,741
May	231,360	231,327	262,125
June	224,885	237,662	
July	215,233	231,141	
August	215,015	212,271	
September	212,865	231,804	
October	202,086	207,183	
November	201,817	214,019	
December	197,188	217,617	

Median Price

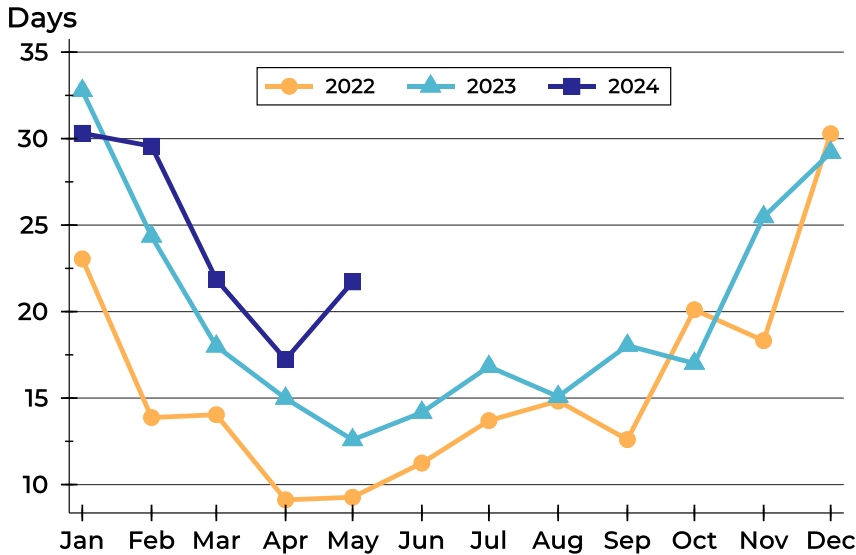


Month	2022	2023	2024
January	154,900	169,500	184,300
February	167,500	179,900	190,000
March	174,999	189,900	200,000
April	199,950	189,900	220,000
May	199,500	199,700	229,000
June	197,500	210,000	
July	190,000	190,000	
August	179,950	180,000	
September	170,000	203,889	
October	175,000	189,000	
November	169,925	199,700	
December	168,250	182,500	



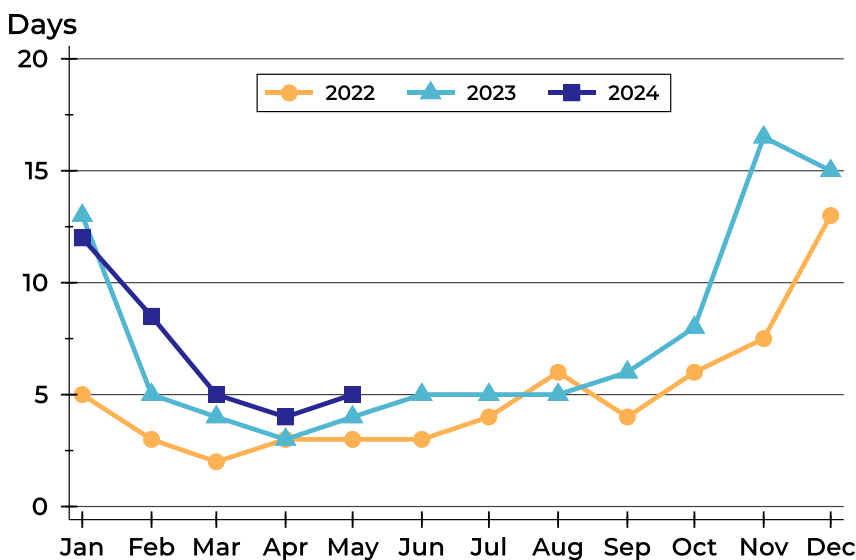
Central Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	23	33	30
February	14	24	30
March	14	18	22
April	9	15	17
May	9	13	22
June	11	14	
July	14	17	
August	15	15	
September	13	18	
October	20	17	
November	18	25	
December	30	29	

Median DOM



Month	2022	2023	2024
January	5	13	12
February	3	5	9
March	2	4	5
April	3	3	4
May	3	4	5
June	3	5	
July	4	5	
August	6	5	
September	4	6	
October	6	8	
November	8	17	
December	13	15	



**May
2024**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Rose in May

Total home sales in North Region rose by 3.8% last month to 27 units, compared to 26 units in May 2023. Total sales volume was \$5.4 million, down 10.3% from a year earlier.

The median sale price in May was \$190,000, down from \$205,000 a year earlier. Homes that sold in May were typically on the market for 20 days and sold for 100.0% of their list prices.

North Region Active Listings Up at End of May

The total number of active listings in North Region at the end of May was 50 units, up from 35 at the same point in 2023. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$299,450.

During May, a total of 20 contracts were written down from 28 in May 2023. At the end of the month, there were 26 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**May
2024**

Sunflower MLS Statistics



North Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		27	26	27	103	100	137
Change from prior year		3.8%	-3.7%	-28.9%	3.0%	-27.0%	3.8%
Active Listings		50	35	21	N/A	N/A	N/A
Change from prior year		42.9%	66.7%	-30.0%			
Months' Supply		2.1	1.3	0.7	N/A	N/A	N/A
Change from prior year		61.5%	85.7%	-30.0%			
New Listings		30	35	33	128	125	154
Change from prior year		-14.3%	6.1%	22.2%	2.4%	-18.8%	-1.3%
Contracts Written		20	28	33	112	114	147
Change from prior year		-28.6%	-15.2%	-8.3%	-1.8%	-22.4%	-7.0%
Pending Contracts		26	23	39	N/A	N/A	N/A
Change from prior year		13.0%	-41.0%	-11.4%			
Sales Volume (1,000s)		5,401	6,018	5,666	21,240	21,516	29,204
Change from prior year		-10.3%	6.2%	-11.4%	-1.3%	-26.3%	29.0%
Average	Sale Price	200,041	231,473	209,869	206,210	215,165	213,168
	Change from prior year	-13.6%	10.3%	24.6%	-4.2%	0.9%	24.3%
	List Price of Actives	357,058	310,831	217,943	N/A	N/A	N/A
	Change from prior year	14.9%	42.6%	13.8%			
	Days on Market	53	47	8	49	37	25
Change from prior year	12.8%	487.5%	-60.0%	32.4%	48.0%	-13.8%	
Percent of List	95.4%	98.2%	99.5%	96.6%	96.9%	99.0%	
Change from prior year	-2.9%	-1.3%	-0.9%	-0.3%	-2.1%	-0.6%	
Percent of Original	91.9%	94.6%	99.3%	94.2%	94.1%	97.9%	
Change from prior year	-2.9%	-4.7%	0.3%	0.1%	-3.9%	-0.1%	
Median	Sale Price	190,000	205,000	199,000	195,000	192,500	186,000
	Change from prior year	-7.3%	3.0%	28.8%	1.3%	3.5%	11.7%
	List Price of Actives	299,450	249,000	170,000	N/A	N/A	N/A
	Change from prior year	20.3%	46.5%	42.9%			
	Days on Market	20	13	5	30	13	7
Change from prior year	53.8%	160.0%	-16.7%	130.8%	85.7%	16.7%	
Percent of List	100.0%	100.0%	100.0%	99.6%	100.0%	100.0%	
Change from prior year	0.0%	0.0%	0.0%	-0.4%	0.0%	0.0%	
Percent of Original	96.6%	97.7%	100.0%	97.7%	96.9%	100.0%	
Change from prior year	-1.1%	-2.3%	0.0%	0.8%	-3.1%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2024**

Sunflower MLS Statistics



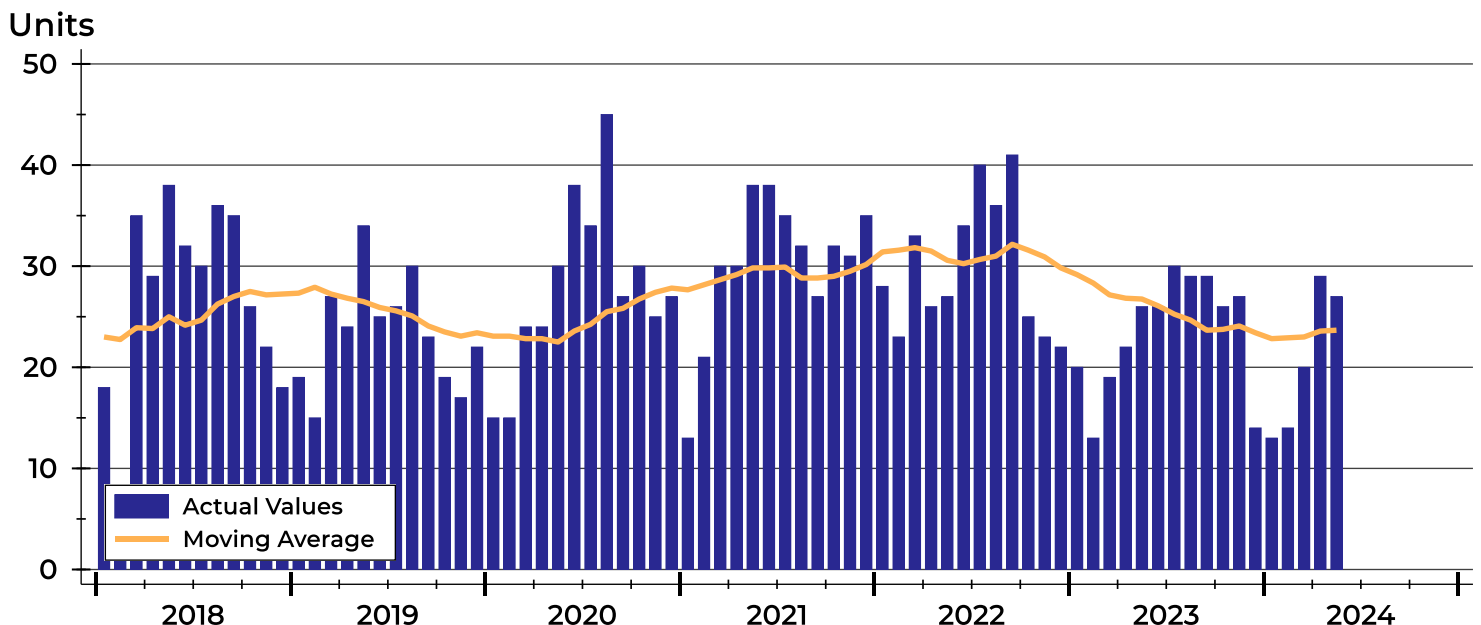
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	May 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		27	26	3.8%	103	100	3.0%
Volume (1,000s)		5,401	6,018	-10.3%	21,240	21,516	-1.3%
Months' Supply		2.1	1.3	61.5%	N/A	N/A	N/A
Average	Sale Price	200,041	231,473	-13.6%	206,210	215,165	-4.2%
	Days on Market	53	47	12.8%	49	37	32.4%
	Percent of List	95.4%	98.2%	-2.9%	96.6%	96.9%	-0.3%
	Percent of Original	91.9%	94.6%	-2.9%	94.2%	94.1%	0.1%
Median	Sale Price	190,000	205,000	-7.3%	195,000	192,500	1.3%
	Days on Market	20	13	53.8%	30	13	130.8%
	Percent of List	100.0%	100.0%	0.0%	99.6%	100.0%	-0.4%
	Percent of Original	96.6%	97.7%	-1.1%	97.7%	96.9%	0.8%

A total of 27 homes sold in North Region in May, up from 26 units in May 2023. Total sales volume fell to \$5.4 million compared to \$6.0 million in the previous year.

The median sales price in May was \$190,000, down 7.3% compared to the prior year. Median days on market was 20 days, up from 11 days in April, and up from 13 in May 2023.

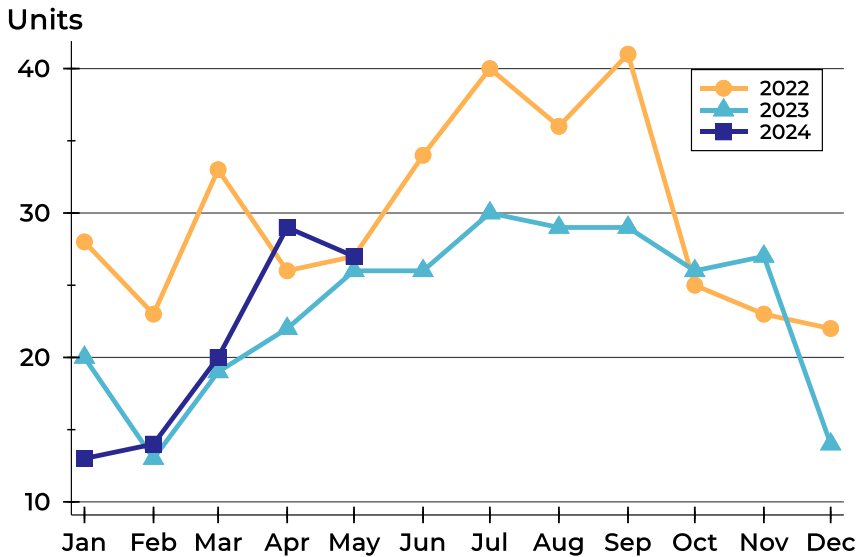
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	28	20	13
February	23	13	14
March	33	19	20
April	26	22	29
May	27	26	27
June	34	26	
July	40	30	
August	36	29	
September	41	29	
October	25	26	
November	23	27	
December	22	14	

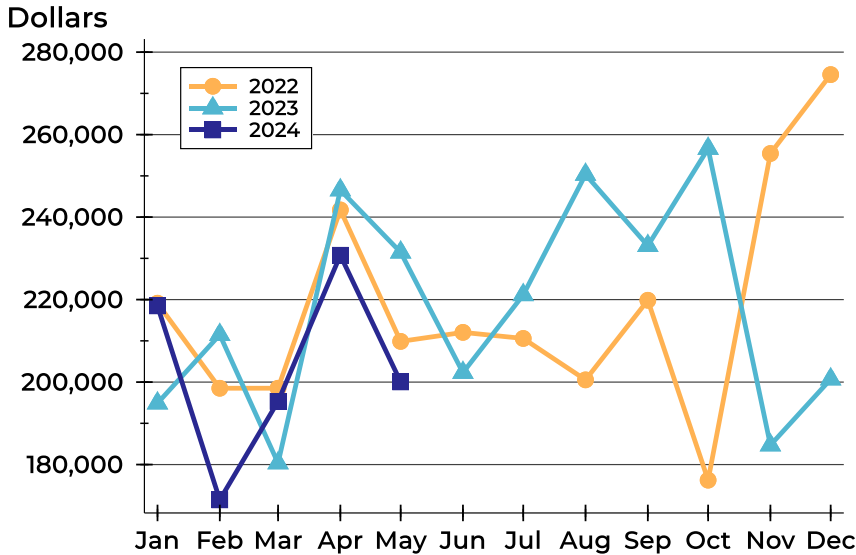
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.7%	0.0	16,700	16,700	297	297	56.6%	56.6%	47.7%	47.7%
\$25,000-\$49,999	2	7.4%	1.2	26,500	26,500	50	50	81.3%	81.3%	69.2%	69.2%
\$50,000-\$99,999	2	7.4%	1.2	88,500	88,500	103	103	94.2%	94.2%	89.5%	89.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	11.1%	0.9	135,500	137,500	52	20	101.3%	101.6%	101.3%	101.6%
\$150,000-\$174,999	4	14.8%	0.6	161,250	160,000	13	3	97.1%	97.2%	96.5%	97.2%
\$175,000-\$199,999	2	7.4%	0.9	184,500	184,500	56	56	97.1%	97.1%	94.1%	94.1%
\$200,000-\$249,999	4	14.8%	1.8	232,250	236,000	32	2	99.0%	100.7%	99.0%	100.7%
\$250,000-\$299,999	4	14.8%	2.7	272,725	272,450	14	8	100.1%	100.9%	98.7%	98.3%
\$300,000-\$399,999	5	18.5%	2.4	342,800	330,000	67	49	97.1%	98.2%	89.3%	85.7%
\$400,000-\$499,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



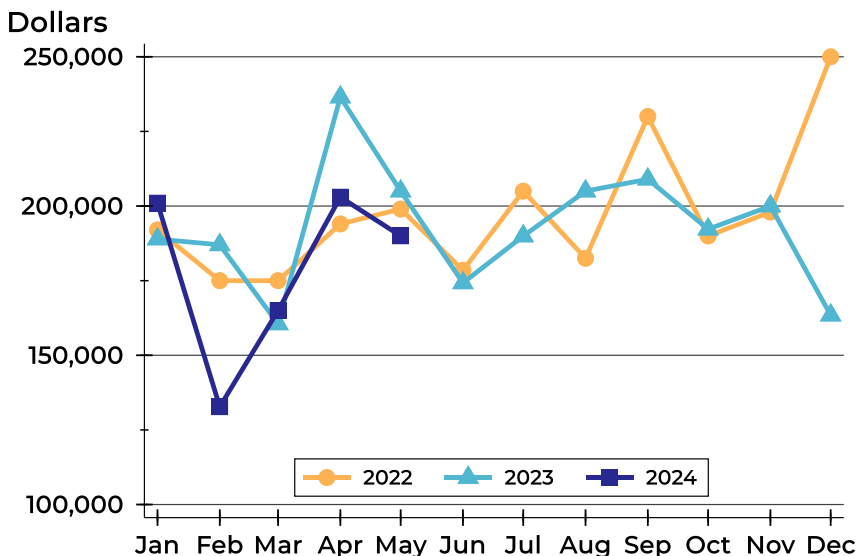
North Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	219,124	194,885	218,477
February	198,508	211,479	171,443
March	198,514	180,366	195,316
April	241,746	246,559	230,753
May	209,869	231,473	200,041
June	212,059	202,304	
July	210,585	221,141	
August	200,542	250,331	
September	219,840	233,062	
October	176,224	256,621	
November	255,428	184,714	
December	274,560	200,707	

Median Price

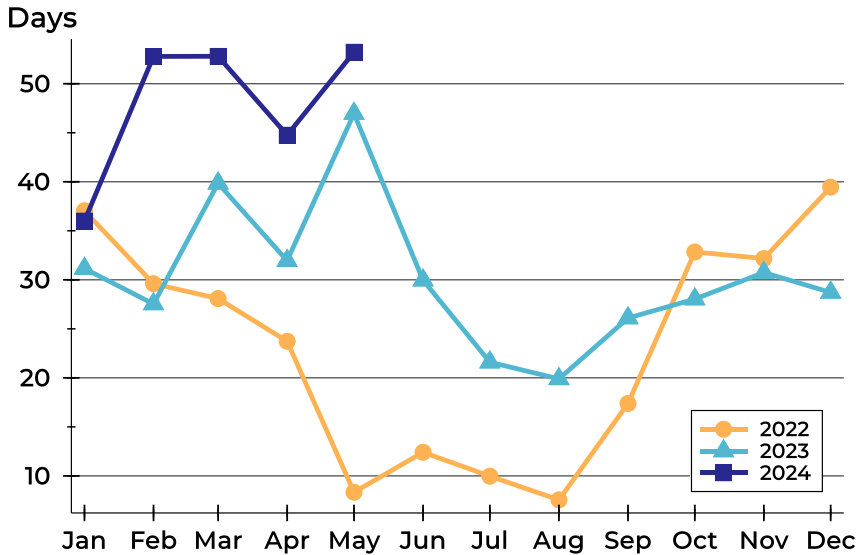


Month	2022	2023	2024
January	192,000	188,950	201,000
February	175,000	187,000	132,750
March	175,000	160,500	165,000
April	194,000	236,500	203,000
May	199,000	205,000	190,000
June	178,500	174,250	
July	205,000	189,950	
August	182,500	205,000	
September	230,000	209,000	
October	190,000	192,250	
November	198,000	200,000	
December	250,000	163,450	



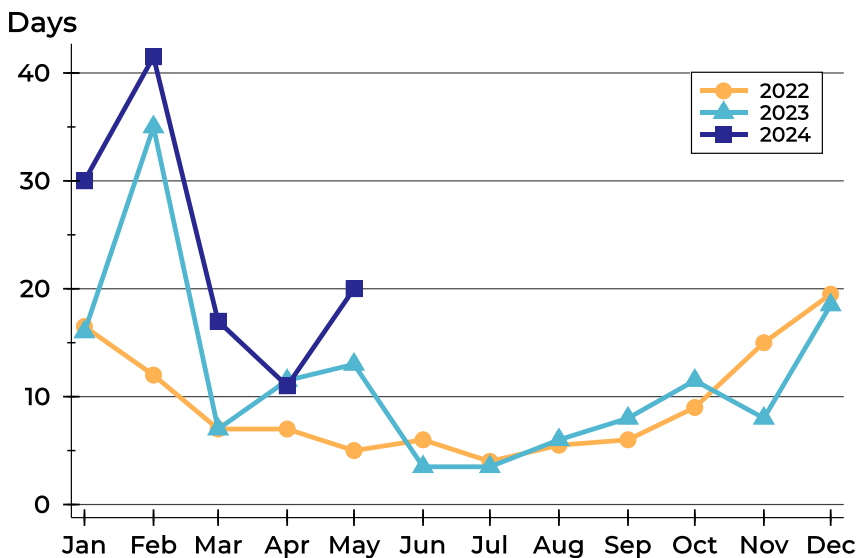
North Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	31	36
February	30	28	53
March	28	40	53
April	24	32	45
May	8	47	53
June	12	30	
July	10	22	
August	8	20	
September	17	26	
October	33	28	
November	32	31	
December	39	29	

Median DOM



Month	2022	2023	2024
January	17	16	30
February	12	35	42
March	7	7	17
April	7	12	11
May	5	13	20
June	6	4	
July	4	4	
August	6	6	
September	6	8	
October	9	12	
November	15	8	
December	20	19	



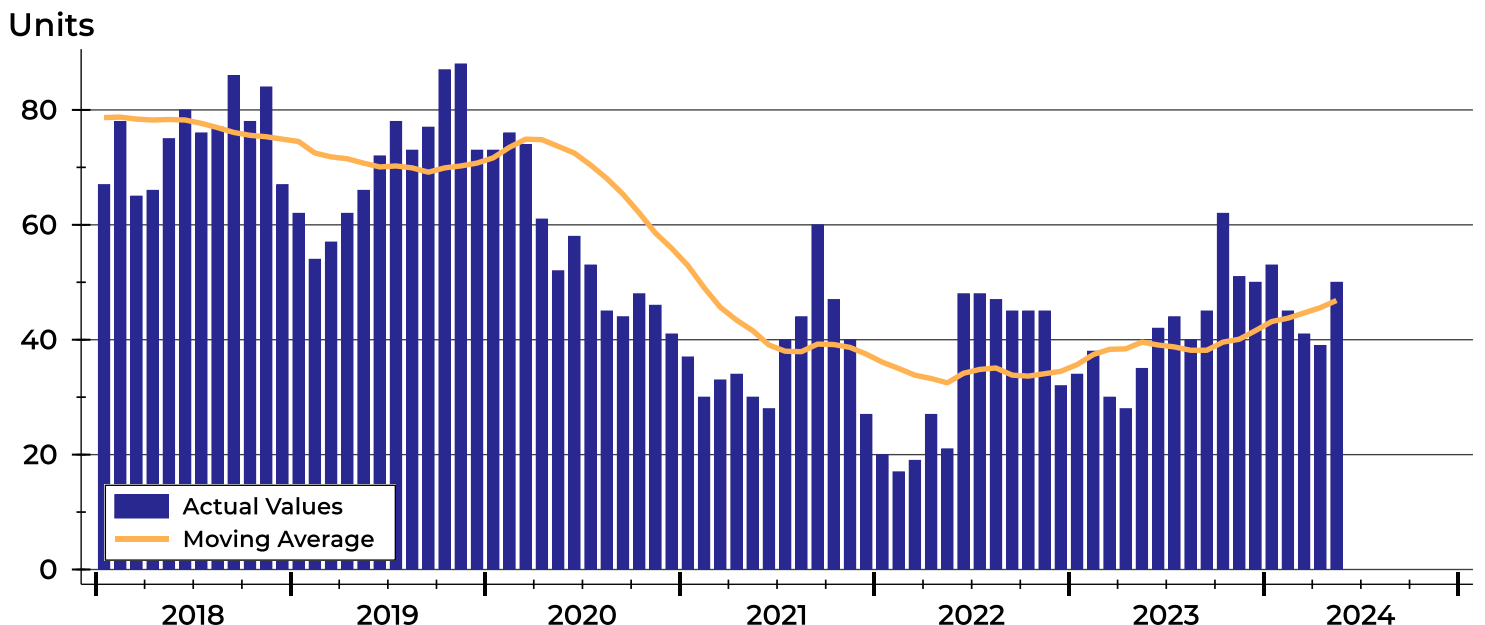
North Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of May 2023	Change
Active Listings		50	35	42.9%
Volume (1,000s)		17,853	10,879	64.1%
Months' Supply		2.1	1.3	61.5%
Average	List Price	357,058	310,831	14.9%
	Days on Market	62	57	8.8%
	Percent of Original	97.4%	95.8%	1.7%
Median	List Price	299,450	249,000	20.3%
	Days on Market	40	27	48.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 50 homes were available for sale in North Region at the end of May. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of May was \$299,450, up 20.3% from 2023. The typical time on market for active listings was 40 days, up from 27 days a year earlier.

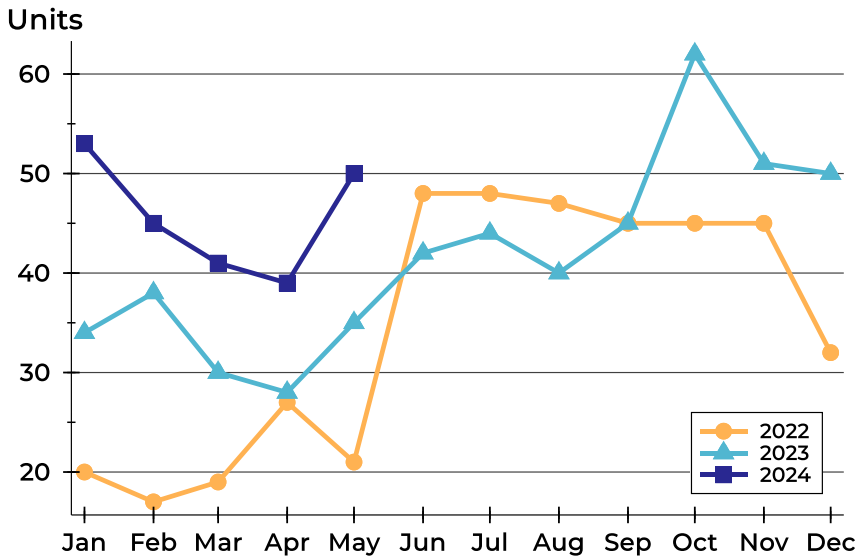
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	20	34	53
February	17	38	45
March	19	30	41
April	27	28	39
May	21	35	50
June	48	42	48
July	48	44	48
August	47	40	45
September	45	45	45
October	45	62	45
November	45	51	45
December	32	50	32

Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.0%	1.2	49,900	49,900	56	56	100.0%	100.0%
\$50,000-\$99,999	3	6.0%	1.2	75,000	80,000	88	53	94.4%	94.4%
\$100,000-\$124,999	2	4.0%	N/A	123,450	123,450	48	48	91.2%	91.2%
\$125,000-\$149,999	2	4.0%	0.9	139,950	139,950	26	26	100.0%	100.0%
\$150,000-\$174,999	2	4.0%	0.6	166,500	166,500	55	55	93.5%	93.5%
\$175,000-\$199,999	2	4.0%	0.9	182,350	182,350	42	42	97.9%	97.9%
\$200,000-\$249,999	6	12.0%	1.8	220,483	217,500	70	22	98.5%	100.0%
\$250,000-\$299,999	9	18.0%	2.7	280,300	280,000	62	38	96.7%	100.0%
\$300,000-\$399,999	7	14.0%	2.4	365,686	375,000	67	45	95.3%	96.2%
\$400,000-\$499,999	6	12.0%	6.0	467,817	472,450	32	29	99.2%	100.0%
\$500,000-\$749,999	7	14.0%	N/A	649,601	634,000	53	50	99.7%	100.0%
\$750,000-\$999,999	3	6.0%	N/A	864,667	850,000	150	44	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



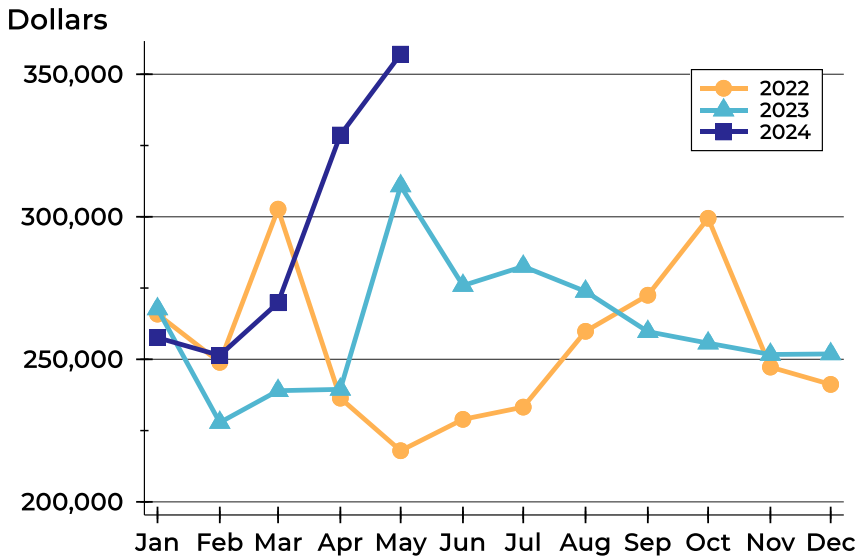
**May
2024**

Sunflower MLS Statistics



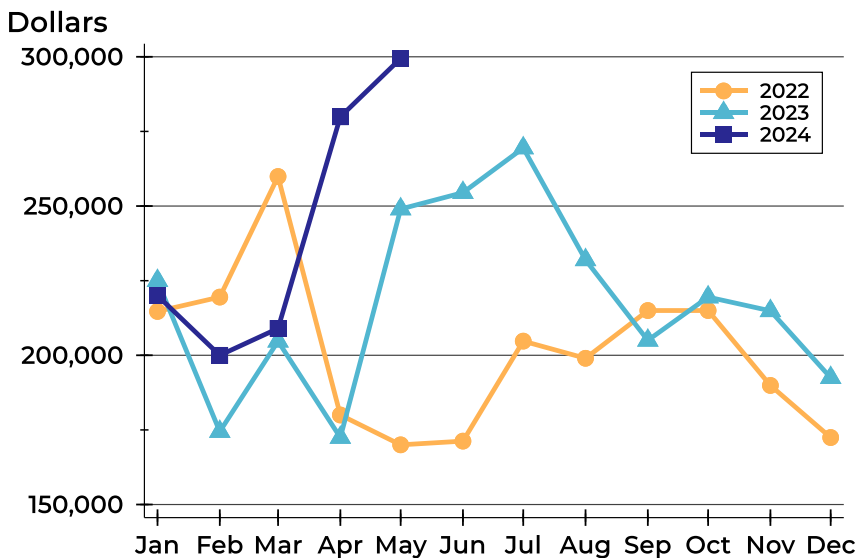
North Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	265,863	267,685	257,603
February	248,941	227,835	251,370
March	302,679	239,003	269,865
April	236,378	239,464	328,692
May	217,943	310,831	357,058
June	228,946	275,879	
July	233,242	282,590	
August	259,832	273,833	
September	272,488	259,720	
October	299,486	255,678	
November	247,280	251,704	
December	241,200	251,898	

Median Price

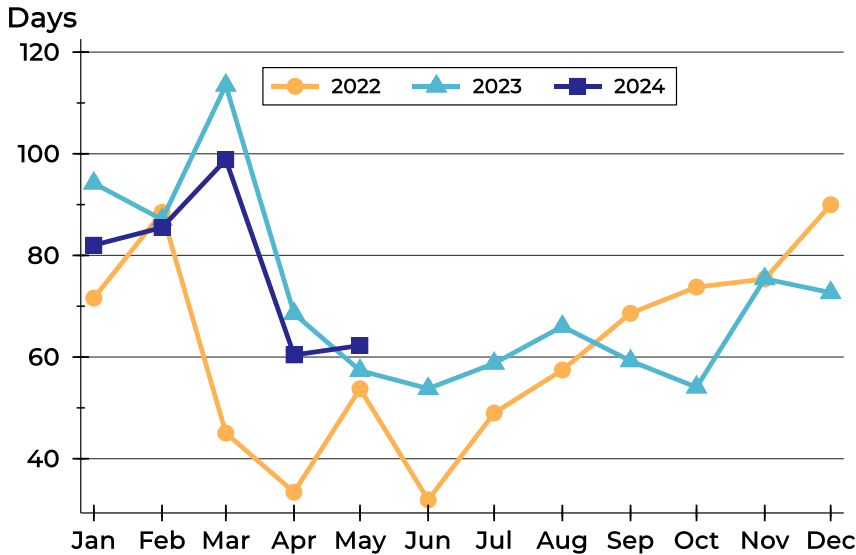


Month	2022	2023	2024
January	214,700	225,000	220,000
February	219,500	174,450	200,000
March	259,900	204,700	209,000
April	180,000	172,450	279,900
May	170,000	249,000	299,450
June	171,250	254,500	
July	204,750	269,450	
August	199,000	231,975	
September	215,000	205,000	
October	215,000	219,500	
November	189,900	214,900	
December	172,450	192,500	



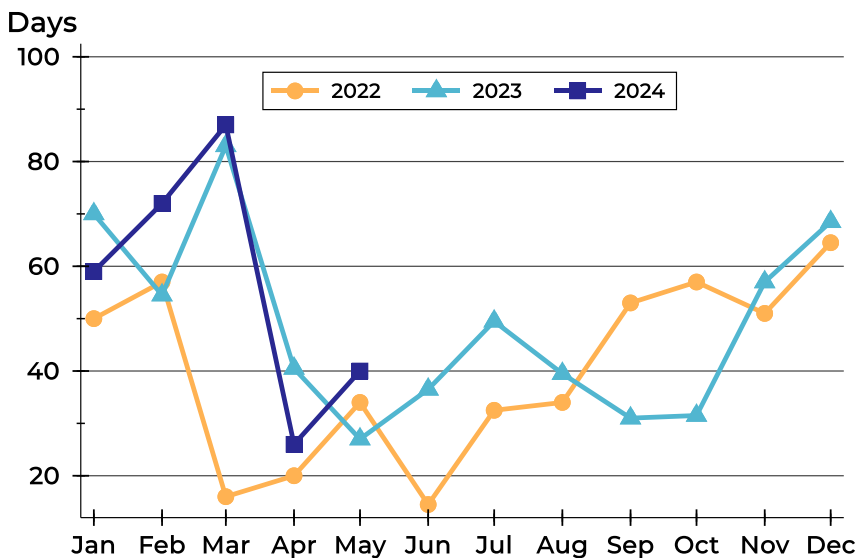
North Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	72	94	82
February	88	87	85
March	45	113	99
April	33	69	60
May	54	57	62
June	32	54	
July	49	59	
August	57	66	
September	69	59	
October	74	54	
November	75	75	
December	90	73	

Median DOM

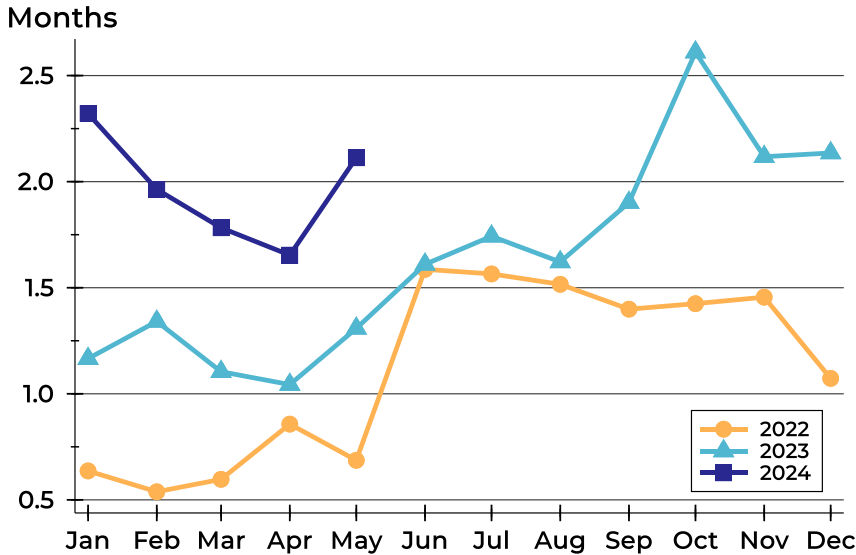


Month	2022	2023	2024
January	50	70	59
February	57	55	72
March	16	83	87
April	20	41	26
May	34	27	40
June	15	37	
July	33	50	
August	34	40	
September	53	31	
October	57	32	
November	51	57	
December	65	69	



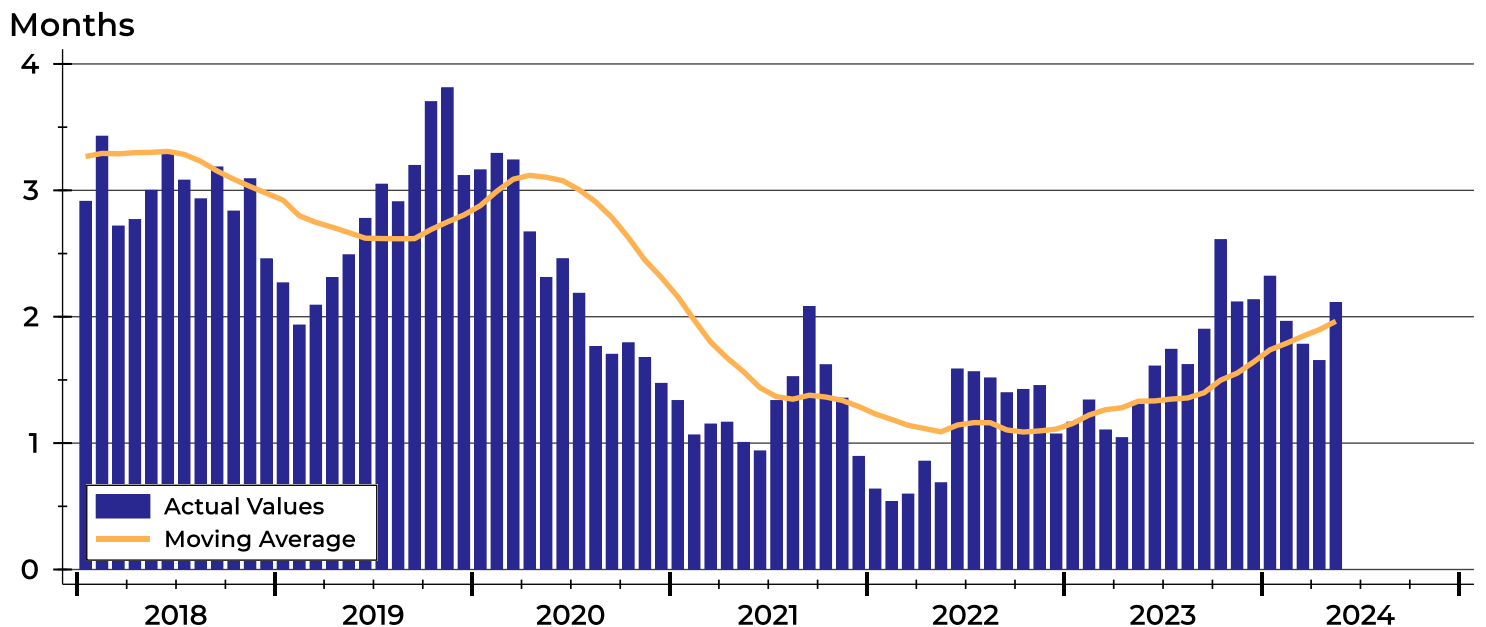
North Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.6	1.2	2.3
February	0.5	1.3	2.0
March	0.6	1.1	1.8
April	0.9	1.0	1.7
May	0.7	1.3	2.1
June	1.6	1.6	
July	1.6	1.7	
August	1.5	1.6	
September	1.4	1.9	
October	1.4	2.6	
November	1.5	2.1	
December	1.1	2.1	

History of Month's Supply





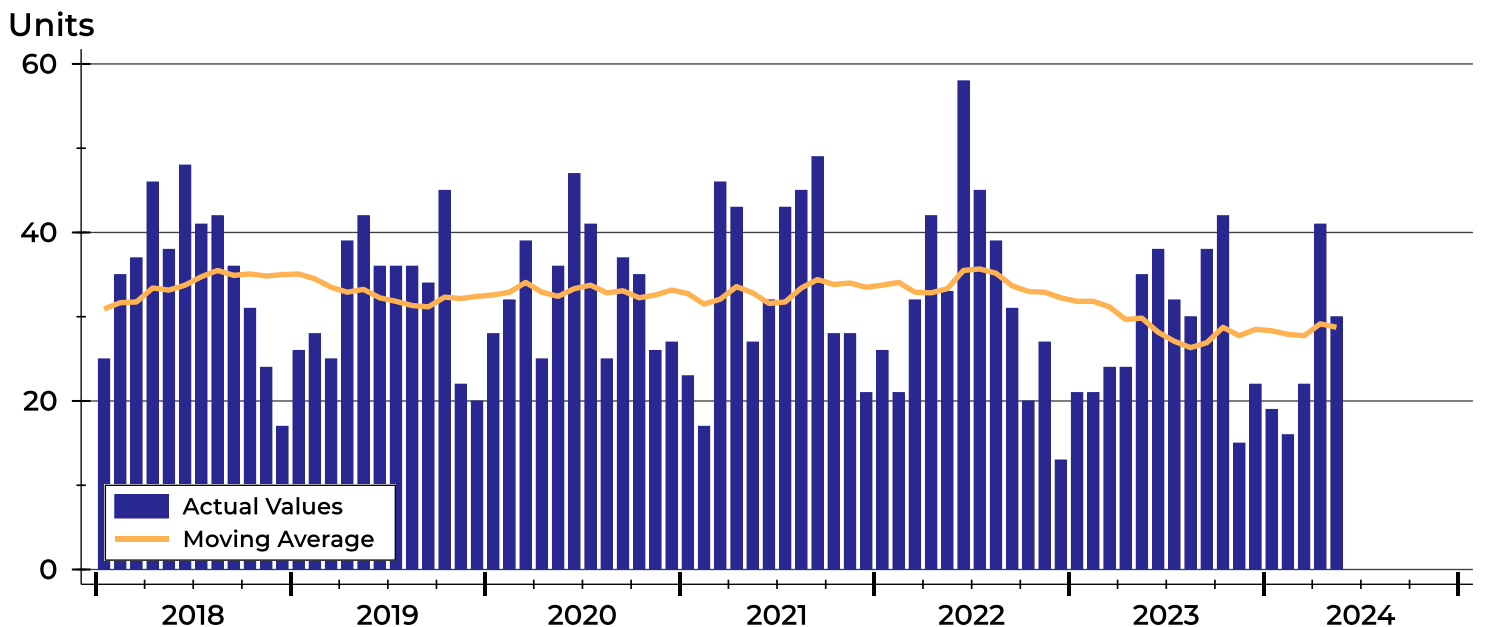
North Region New Listings Analysis

Summary Statistics for New Listings		2024	May 2023	Change
Current Month	New Listings	30	35	-14.3%
	Volume (1,000s)	10,187	9,063	12.4%
	Average List Price	339,570	258,931	31.1%
	Median List Price	314,900	249,900	26.0%
Year-to-Date	New Listings	128	125	2.4%
	Volume (1,000s)	34,471	30,626	12.6%
	Average List Price	269,305	245,010	9.9%
	Median List Price	236,850	220,000	7.7%

A total of 30 new listings were added in North Region during May, down 14.3% from the same month in 2023. Year-to-date North Region has seen 128 new listings.

The median list price of these homes was \$314,900 up from \$249,900 in 2023.

History of New Listings





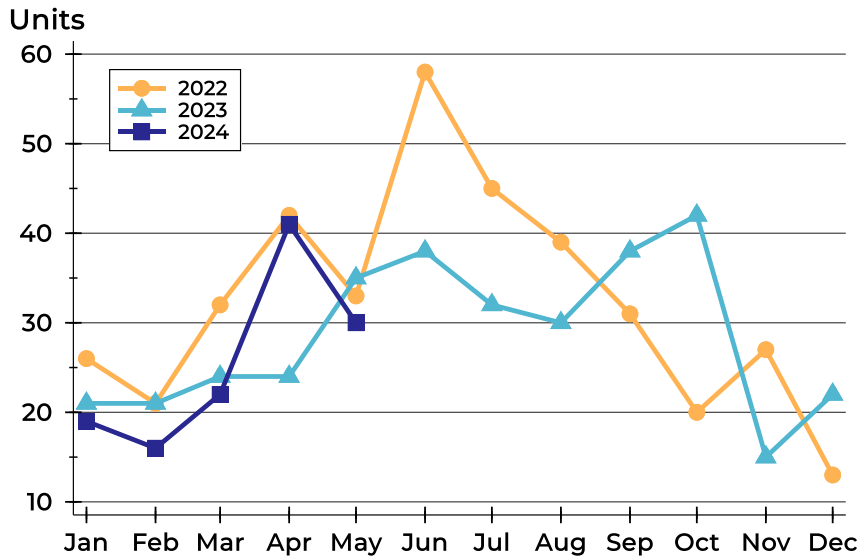
**May
2024**

Sunflower MLS Statistics



North Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	26	21	19
February	21	21	16
March	32	24	22
April	42	24	41
May	33	35	30
June	58	38	
July	45	32	
August	39	30	
September	31	38	
October	20	42	
November	27	15	
December	13	22	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.3%	28,000	28,000	0	0	100.0%	100.0%
\$50,000-\$99,999	2	6.7%	67,000	67,000	5	5	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	6.7%	139,900	139,900	16	16	100.0%	100.0%
\$150,000-\$174,999	2	6.7%	160,000	160,000	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	10.0%	222,333	225,000	14	14	97.7%	100.0%
\$250,000-\$299,999	5	16.7%	278,980	280,000	22	29	100.0%	100.0%
\$300,000-\$399,999	5	16.7%	370,640	369,900	15	13	98.1%	97.3%
\$400,000-\$499,999	5	16.7%	460,180	459,000	21	22	99.6%	100.0%
\$500,000-\$749,999	4	13.3%	603,576	605,153	13	13	98.5%	100.0%
\$750,000-\$999,999	1	3.3%	795,000	795,000	21	21	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



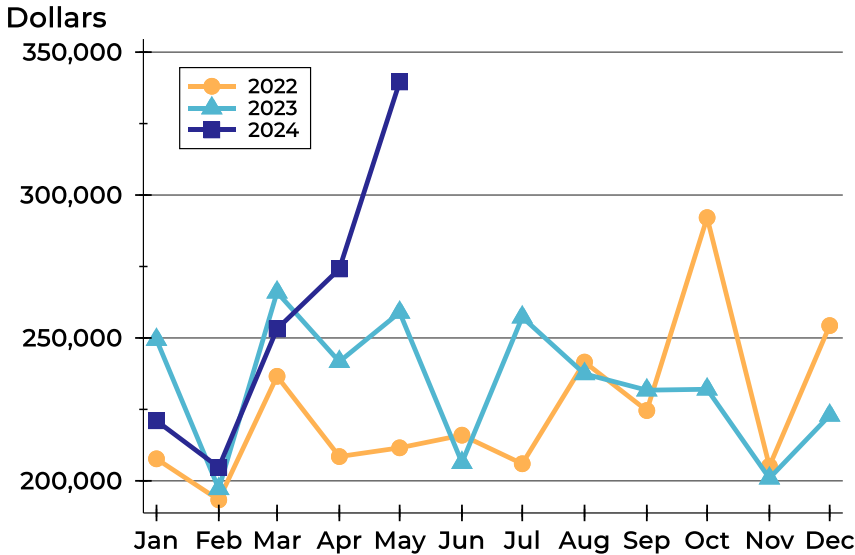
**May
2024**

Sunflower MLS Statistics



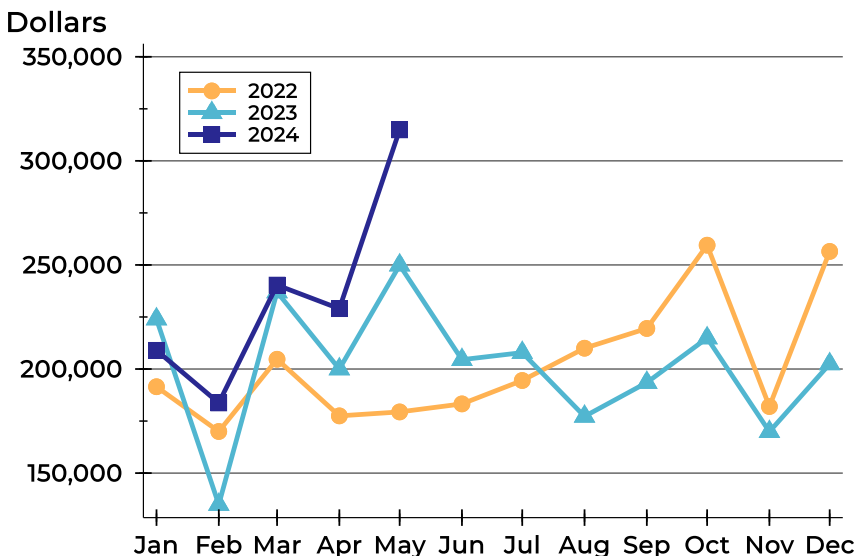
North Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	207,704	249,421	221,024
February	193,343	197,210	204,728
March	236,584	265,979	253,155
April	208,501	241,704	274,134
May	211,561	258,931	339,570
June	215,984	206,364	
July	205,980	257,259	
August	241,554	237,425	
September	224,600	231,726	
October	292,105	232,041	
November	205,103	200,913	
December	254,323	222,905	

Median Price



Month	2022	2023	2024
January	191,500	224,000	209,000
February	170,000	134,900	183,700
March	204,700	237,000	240,350
April	177,500	200,000	229,000
May	179,400	249,900	314,900
June	183,250	204,500	
July	194,500	207,900	
August	210,000	177,250	
September	219,500	193,500	
October	259,500	214,900	
November	182,000	169,900	
December	256,500	202,450	



**May
2024**

Sunflower MLS Statistics

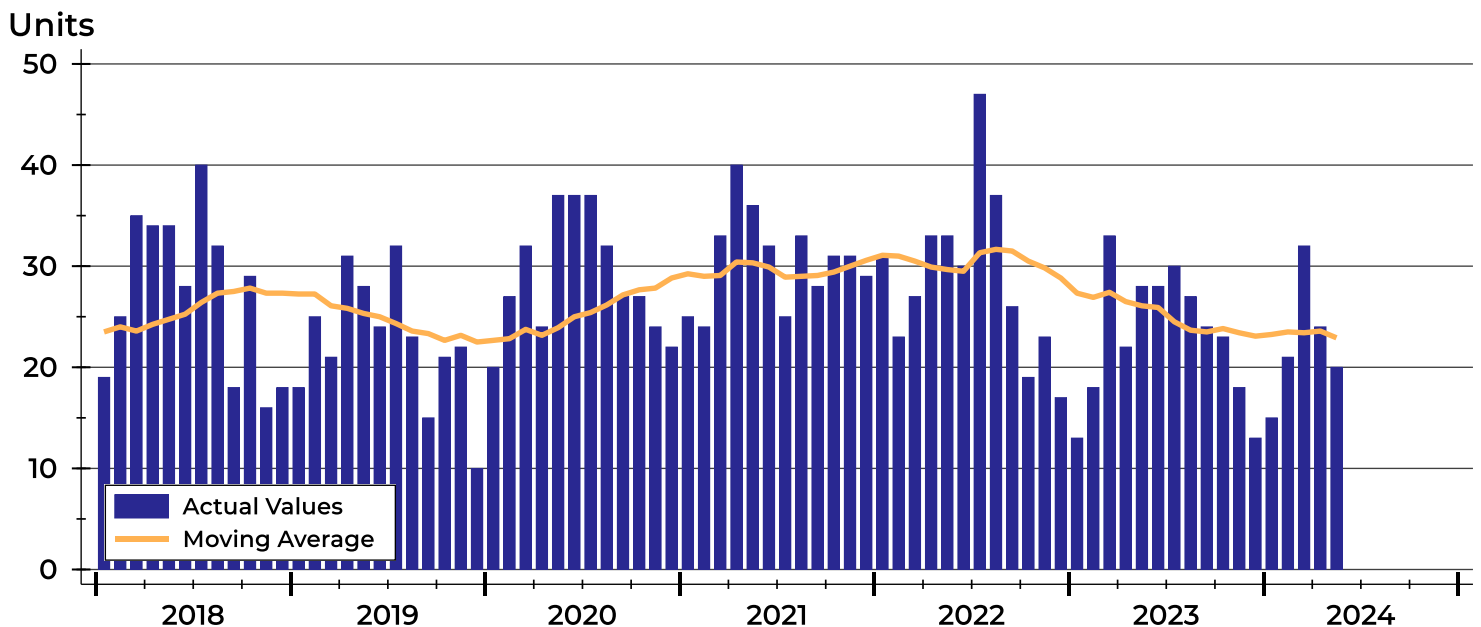


North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	May 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		20	28	-28.6%	112	114	-1.8%
Volume (1,000s)		5,559	5,994	-7.3%	24,908	25,623	-2.8%
Average	Sale Price	277,930	214,082	29.8%	222,390	224,760	-1.1%
	Days on Market	60	24	150.0%	55	33	66.7%
	Percent of Original	95.6%	97.4%	-1.8%	94.2%	95.5%	-1.4%
Median	Sale Price	272,000	197,250	37.9%	194,450	210,000	-7.4%
	Days on Market	11	6	83.3%	21	7	200.0%
	Percent of Original	100.0%	100.0%	0.0%	97.5%	100.0%	-2.5%

A total of 20 contracts for sale were written in North Region during the month of May, down from 28 in 2023. The median list price of these homes was \$272,000, up from \$197,250 the prior year. Half of the homes that went under contract in May were on the market less than 11 days, compared to 6 days in May 2023.

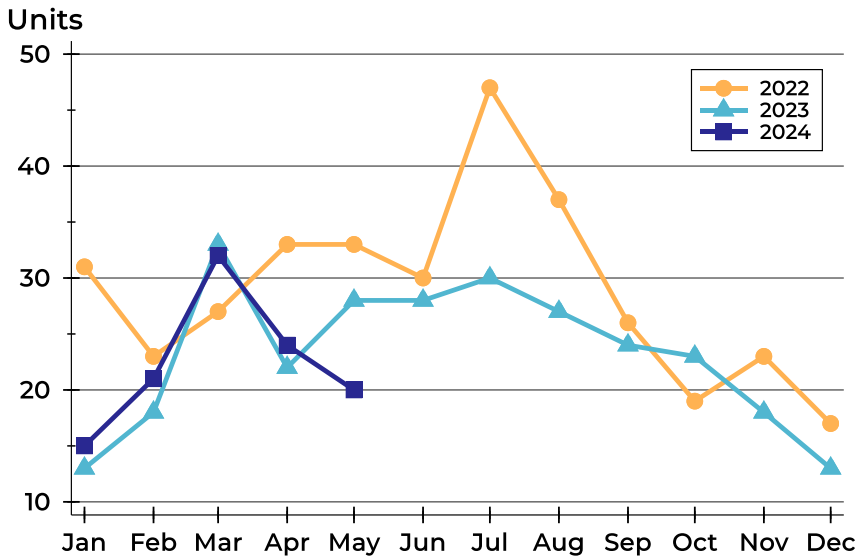
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	31	13	15
February	23	18	21
March	27	33	32
April	33	22	24
May	33	28	20
June	30	28	
July	47	30	
August	37	27	
September	26	24	
October	19	23	
November	23	18	
December	17	13	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	10.0%	34,000	34,000	50	50	69.2%	69.2%
\$50,000-\$99,999	2	10.0%	67,000	67,000	5	5	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	10.0%	134,700	134,700	71	71	99.3%	99.3%
\$150,000-\$174,999	3	15.0%	161,633	160,000	86	51	97.1%	96.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	10.0%	272,000	272,000	107	107	100.0%	100.0%
\$300,000-\$399,999	6	30.0%	375,217	379,450	32	11	97.2%	97.2%
\$400,000-\$499,999	1	5.0%	459,000	459,000	3	3	100.0%	100.0%
\$500,000-\$749,999	2	10.0%	674,000	674,000	145	145	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



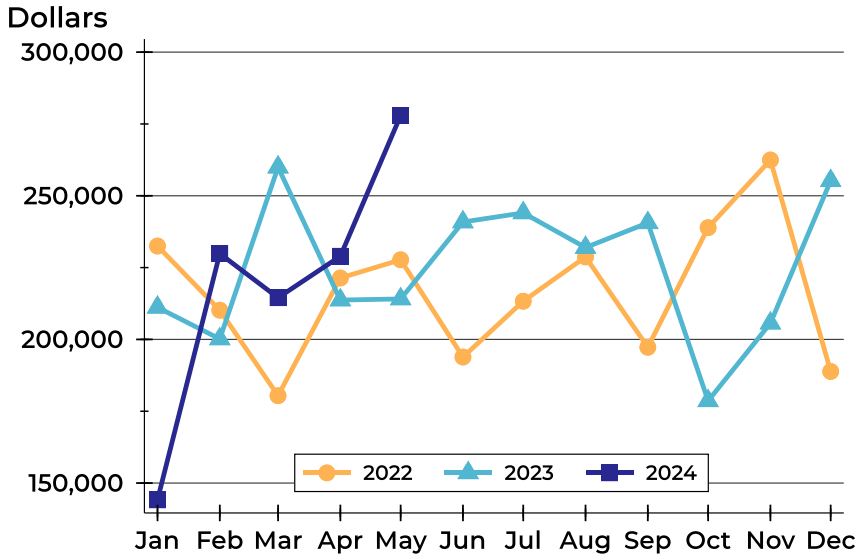
**May
2024**

Sunflower MLS Statistics



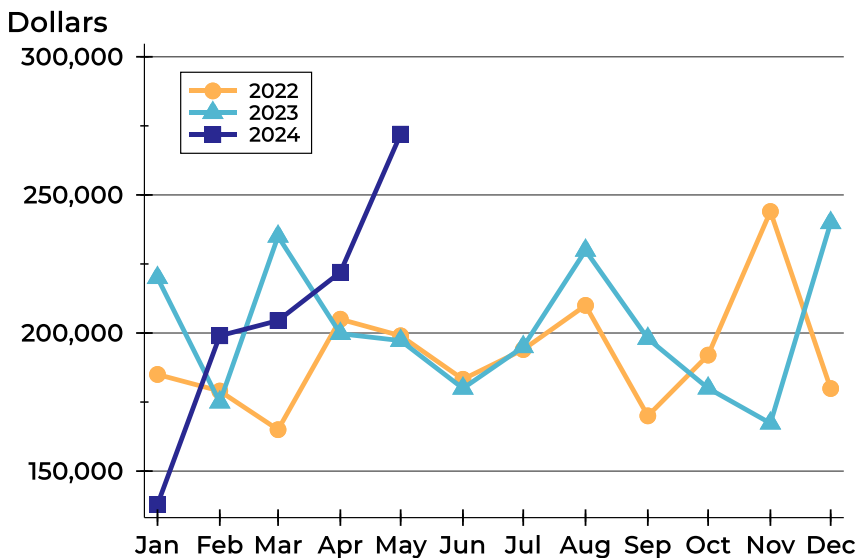
North Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	232,503	211,177	144,147
February	210,178	200,164	229,881
March	180,415	259,953	214,511
April	221,386	213,714	228,958
May	227,724	214,082	277,930
June	193,868	240,868	
July	213,306	244,043	
August	228,714	231,974	
September	197,277	240,583	
October	238,916	178,630	
November	262,463	205,652	
December	188,847	255,242	

Median Price



Month	2022	2023	2024
January	185,000	220,000	137,900
February	179,000	174,950	199,000
March	165,000	235,000	204,500
April	205,000	199,750	222,000
May	199,000	197,250	272,000
June	183,250	179,950	
July	194,000	195,000	
August	210,000	229,900	
September	170,000	198,000	
October	192,000	180,000	
November	244,000	167,325	
December	179,900	239,900	



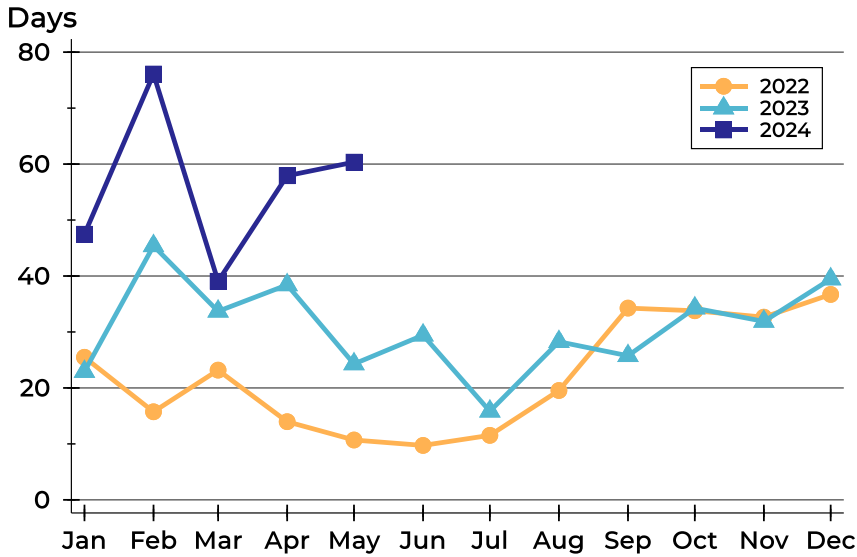
**May
2024**

Sunflower MLS Statistics



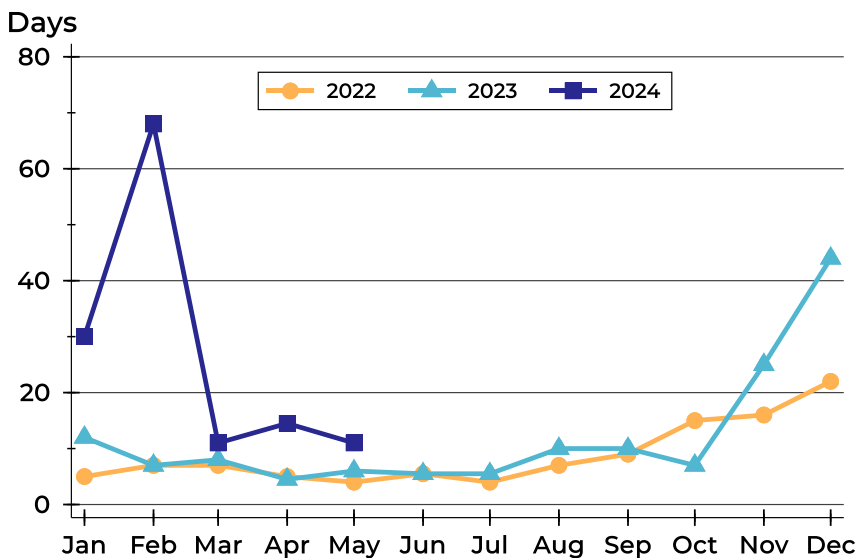
North Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	25	23	47
February	16	45	76
March	23	34	39
April	14	38	58
May	11	24	60
June	10	29	
July	12	16	
August	20	28	
September	34	26	
October	34	34	
November	33	32	
December	37	39	

Median DOM



Month	2022	2023	2024
January	5	12	30
February	7	7	68
March	7	8	11
April	5	5	15
May	4	6	11
June	6	6	
July	4	6	
August	7	10	
September	9	10	
October	15	7	
November	16	25	
December	22	44	



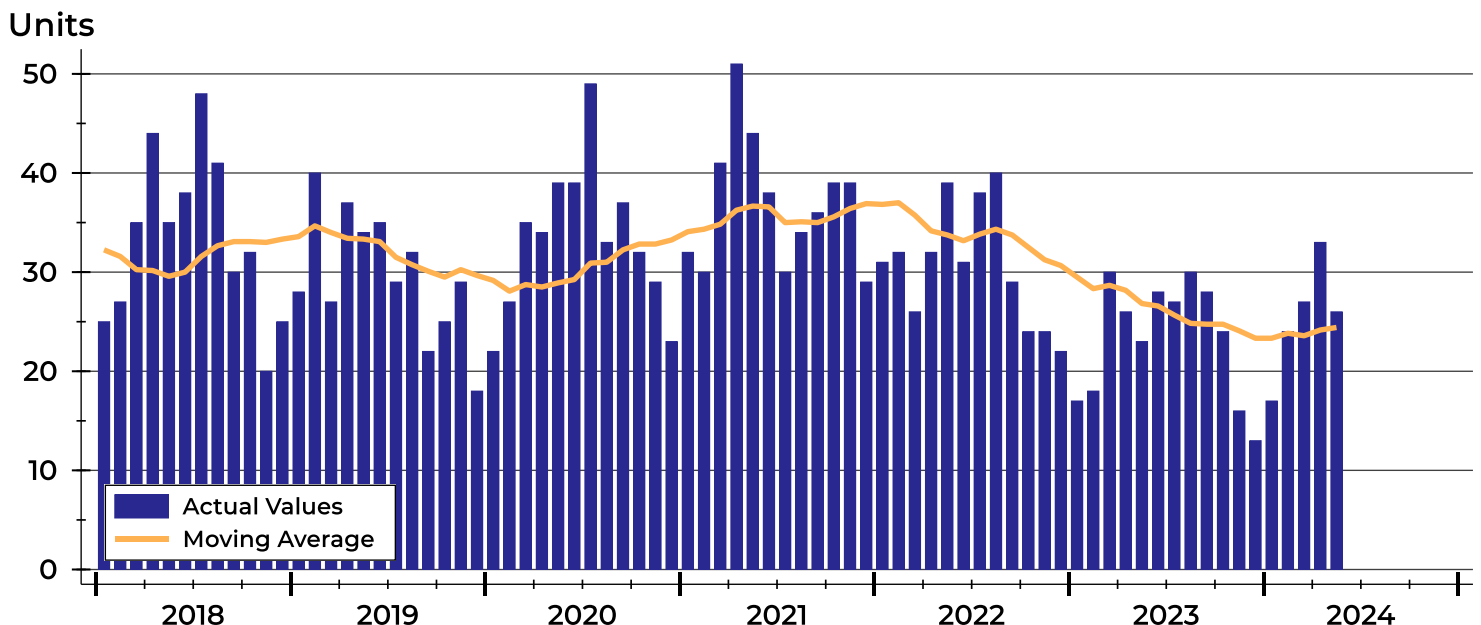
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of May 2023	Change
Pending Contracts		26	23	13.0%
Volume (1,000s)		7,252	4,728	53.4%
Average	List Price	278,938	205,548	35.7%
	Days on Market	67	18	272.2%
	Percent of Original	97.3%	99.2%	-1.9%
Median	List Price	254,500	180,000	41.4%
	Days on Market	15	4	275.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 26 listings in North Region had contracts pending at the end of May, up from 23 contracts pending at the end of May 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

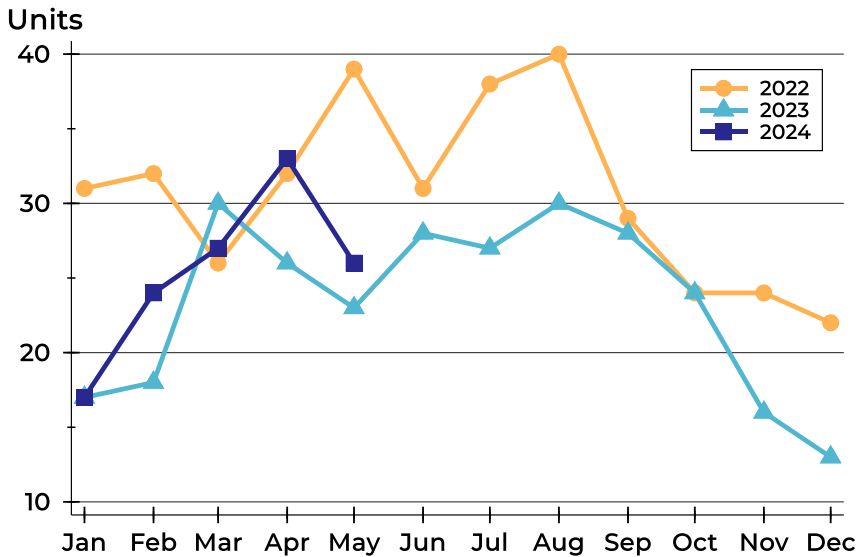
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	31	17	17
February	32	18	24
March	26	30	27
April	32	26	33
May	39	23	26
June	31	28	
July	38	27	
August	40	30	
September	29	28	
October	24	24	
November	24	16	
December	22	13	

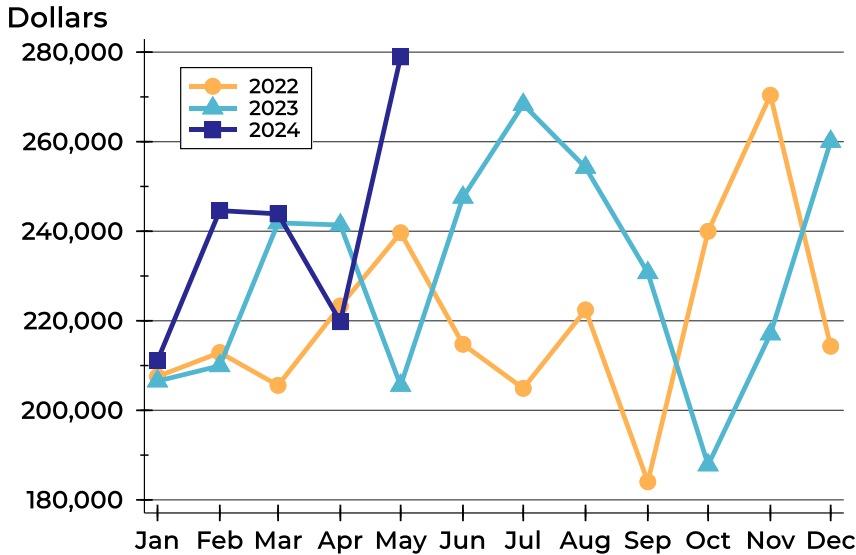
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	11.5%	64,667	65,000	22	9	100.0%	100.0%
\$100,000-\$124,999	2	7.7%	121,500	121,500	121	121	90.1%	90.1%
\$125,000-\$149,999	2	7.7%	139,400	139,400	108	108	100.0%	100.0%
\$150,000-\$174,999	3	11.5%	161,633	160,000	86	51	97.1%	96.8%
\$175,000-\$199,999	1	3.8%	199,500	199,500	30	30	80.0%	80.0%
\$200,000-\$249,999	2	7.7%	227,500	227,500	3	3	100.0%	100.0%
\$250,000-\$299,999	2	7.7%	272,000	272,000	107	107	100.0%	100.0%
\$300,000-\$399,999	7	26.9%	374,457	369,900	33	13	97.0%	97.3%
\$400,000-\$499,999	2	7.7%	442,000	442,000	92	92	100.0%	100.0%
\$500,000-\$749,999	2	7.7%	674,000	674,000	145	145	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



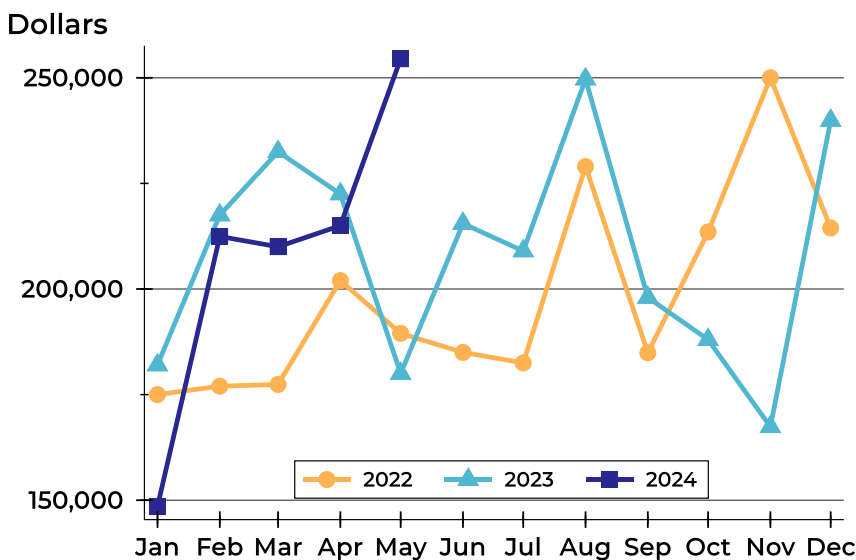
North Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	207,539	206,529	211,123
February	212,903	209,936	244,604
March	205,571	241,861	243,876
April	223,314	241,394	219,782
May	239,659	205,548	278,938
June	214,753	247,564	
July	204,908	268,311	
August	222,430	254,242	
September	184,028	230,713	
October	239,988	187,777	
November	270,383	217,041	
December	214,309	260,042	

Median Price

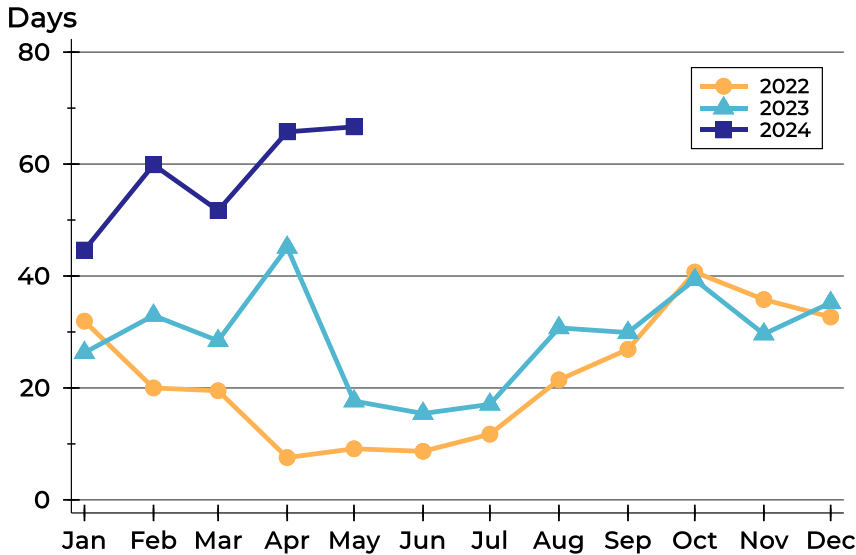


Month	2022	2023	2024
January	175,000	182,000	148,500
February	177,000	217,500	212,450
March	177,400	232,500	210,000
April	202,000	222,500	215,000
May	189,500	180,000	254,500
June	185,000	215,500	
July	182,500	209,000	
August	229,000	249,700	
September	184,900	198,000	
October	213,500	188,000	
November	250,000	167,375	
December	214,450	239,900	



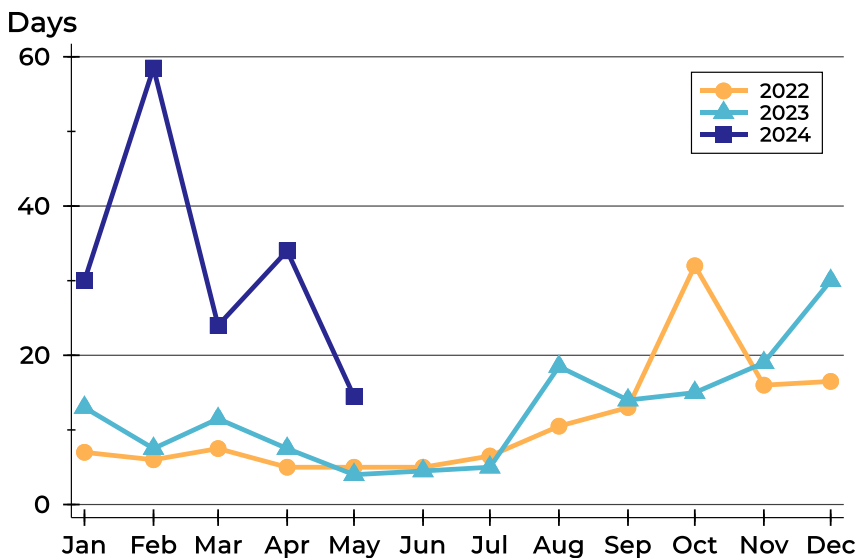
North Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	32	26	45
February	20	33	60
March	20	28	52
April	8	45	66
May	9	18	67
June	9	15	
July	12	17	
August	21	31	
September	27	30	
October	41	39	
November	36	30	
December	33	35	

Median DOM



Month	2022	2023	2024
January	7	13	30
February	6	8	59
March	8	12	24
April	5	8	34
May	5	4	15
June	5	5	
July	7	5	
August	11	19	
September	13	14	
October	32	15	
November	16	19	
December	17	30	



**May
2024**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Fell in May

Total home sales in South Region fell last month to 32 units, compared to 36 units in May 2023. Total sales volume was \$5.5 million, down from a year earlier.

The median sale price in May was \$173,700, up from \$161,500 a year earlier. Homes that sold in May were typically on the market for 8 days and sold for 100.0% of their list prices.

South Region Active Listings Up at End of May

The total number of active listings in South Region at the end of May was 35 units, up from 32 at the same point in 2023. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$167,500.

During May, a total of 31 contracts were written down from 45 in May 2023. At the end of the month, there were 45 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**May
2024**

Sunflower MLS Statistics



South Region Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		32	36	41	110	122	157
Change from prior year		-11.1%	-12.2%	20.6%	-9.8%	-22.3%	3.3%
Active Listings		35	32	20	N/A	N/A	N/A
Change from prior year		9.4%	60.0%	-23.1%			
Months' Supply		1.2	1.0	0.5	N/A	N/A	N/A
Change from prior year		20.0%	100.0%	-28.6%			
New Listings		42	49	46	158	183	195
Change from prior year		-14.3%	6.5%	-30.3%	-13.7%	-6.2%	-5.8%
Contracts Written		31	45	49	133	165	184
Change from prior year		-31.1%	-8.2%	-3.9%	-19.4%	-10.3%	-6.6%
Pending Contracts		45	59	70	N/A	N/A	N/A
Change from prior year		-23.7%	-15.7%	-12.5%			
Sales Volume (1,000s)		5,529	6,262	6,360	19,960	21,120	24,996
Change from prior year		-11.7%	-1.5%	20.7%	-5.5%	-15.5%	13.5%
Average	Sale Price	172,784	173,943	155,110	181,457	173,117	159,208
	Change from prior year	-0.7%	12.1%	0.1%	4.8%	8.7%	9.9%
	List Price of Actives	219,176	283,563	230,253	N/A	N/A	N/A
	Change from prior year	-22.7%	23.2%	30.9%			
	Days on Market	24	25	16	26	26	21
Change from prior year	-4.0%	56.3%	-11.1%	0.0%	23.8%	-34.4%	
Percent of List	98.0%	96.6%	100.0%	97.3%	97.3%	98.4%	
Change from prior year	1.4%	-3.4%	3.7%	0.0%	-1.1%	2.3%	
Percent of Original	96.4%	94.5%	99.0%	96.4%	95.5%	97.0%	
Change from prior year	2.0%	-4.5%	2.7%	0.9%	-1.5%	2.0%	
Median	Sale Price	173,700	161,500	130,000	171,250	164,000	130,000
	Change from prior year	7.6%	24.2%	-5.1%	4.4%	26.2%	0.4%
	List Price of Actives	167,500	234,700	228,950	N/A	N/A	N/A
	Change from prior year	-28.6%	2.5%	50.2%			
	Days on Market	8	5	7	8	6	6
Change from prior year	60.0%	-28.6%	75.0%	33.3%	0.0%	0.0%	
Percent of List	100.0%	97.7%	100.0%	100.0%	98.2%	99.3%	
Change from prior year	2.4%	-2.3%	1.4%	1.8%	-1.1%	1.3%	
Percent of Original	100.0%	96.9%	99.4%	98.7%	97.4%	98.6%	
Change from prior year	3.2%	-2.5%	0.5%	1.3%	-1.2%	1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



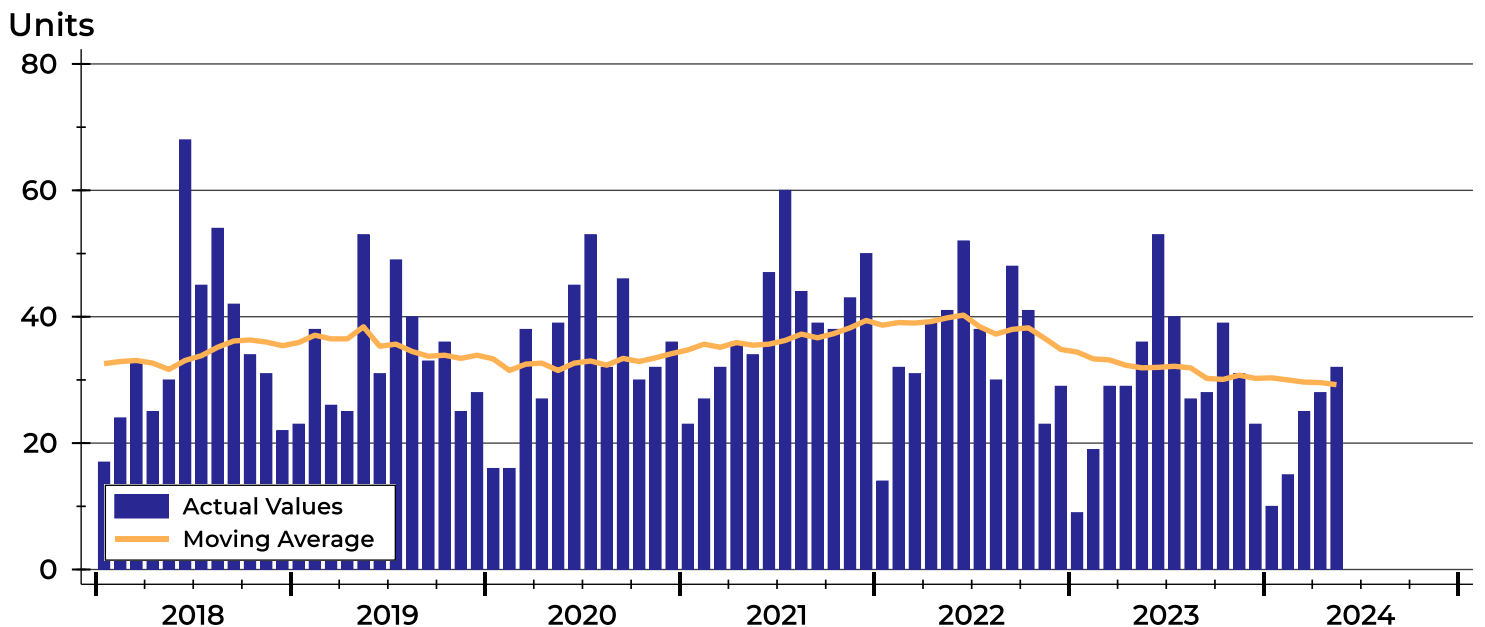
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	May 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		32	36	-11.1%	110	122	-9.8%
Volume (1,000s)		5,529	6,262	-11.7%	19,960	21,120	-5.5%
Months' Supply		1.2	1.0	20.0%	N/A	N/A	N/A
Average	Sale Price	172,784	173,943	-0.7%	181,457	173,117	4.8%
	Days on Market	24	25	-4.0%	26	26	0.0%
	Percent of List	98.0%	96.6%	1.4%	97.3%	97.3%	0.0%
	Percent of Original	96.4%	94.5%	2.0%	96.4%	95.5%	0.9%
Median	Sale Price	173,700	161,500	7.6%	171,250	164,000	4.4%
	Days on Market	8	5	60.0%	8	6	33.3%
	Percent of List	100.0%	97.7%	2.4%	100.0%	98.2%	1.8%
	Percent of Original	100.0%	96.9%	3.2%	98.7%	97.4%	1.3%

A total of 32 homes sold in South Region in May, down from 36 units in May 2023. Total sales volume fell to \$5.5 million compared to \$6.3 million in the previous year.

The median sales price in May was \$173,700, up 7.6% compared to the prior year. Median days on market was 8 days, up from 7 days in April, and up from 5 in May 2023.

History of Closed Listings





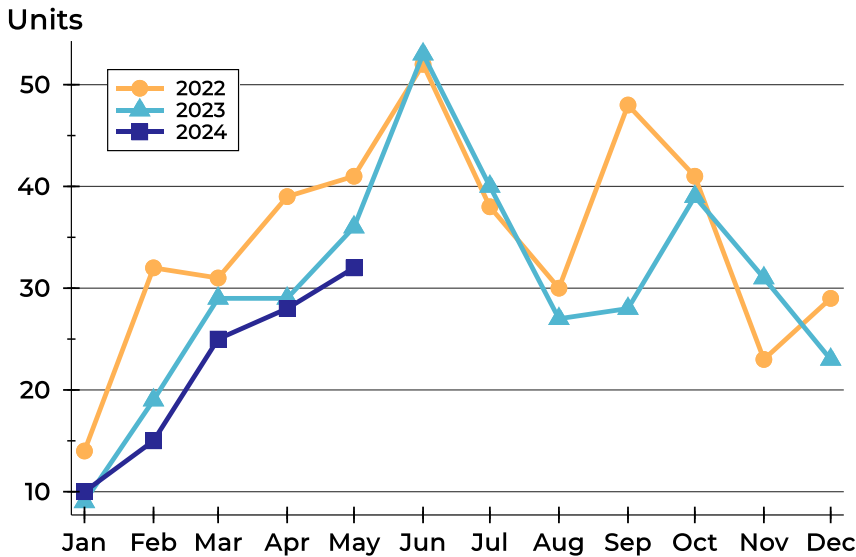
**May
2024**

Sunflower MLS Statistics



South Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	15
March	31	29	25
April	39	29	28
May	41	36	32
June	52	53	
July	38	40	
August	30	27	
September	48	28	
October	41	39	
November	23	31	
December	29	23	

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.3%	0.0	30,500	30,500	129	129	87.1%	87.1%	81.0%	81.0%
\$50,000-\$99,999	5	15.6%	2.0	81,400	90,000	16	6	94.8%	93.9%	89.7%	93.9%
\$100,000-\$124,999	2	6.3%	0.6	119,500	119,500	4	4	101.1%	101.1%	101.1%	101.1%
\$125,000-\$149,999	3	9.4%	1.4	138,833	137,000	6	7	97.8%	100.0%	97.8%	100.0%
\$150,000-\$174,999	5	15.6%	1.5	160,480	155,000	28	13	99.2%	100.0%	99.2%	100.0%
\$175,000-\$199,999	4	12.5%	0.8	186,750	187,000	21	4	99.7%	99.5%	97.5%	99.4%
\$200,000-\$249,999	6	18.8%	0.4	220,133	219,900	21	10	99.7%	100.0%	99.2%	99.1%
\$250,000-\$299,999	2	6.3%	2.0	265,250	265,250	3	3	102.3%	102.3%	102.3%	102.3%
\$300,000-\$399,999	3	9.4%	0.3	334,967	335,000	14	9	98.6%	98.7%	97.6%	98.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



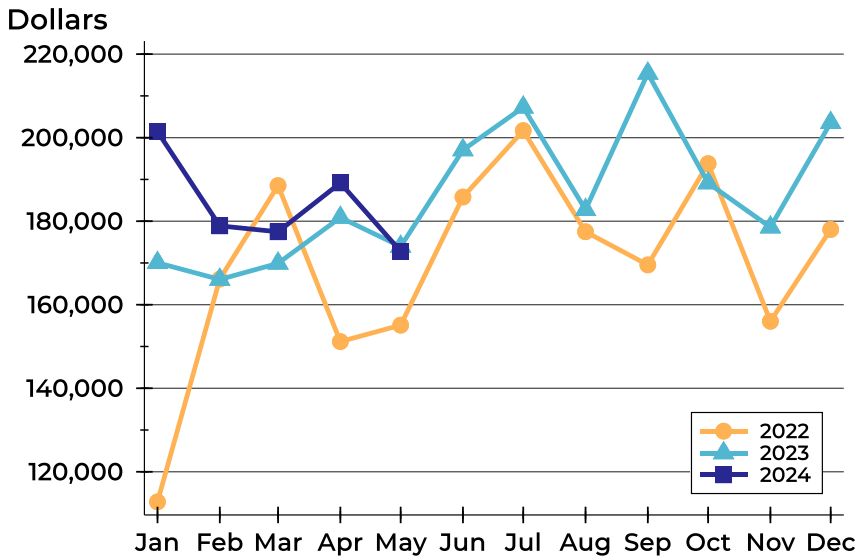
**May
2024**

Sunflower MLS Statistics



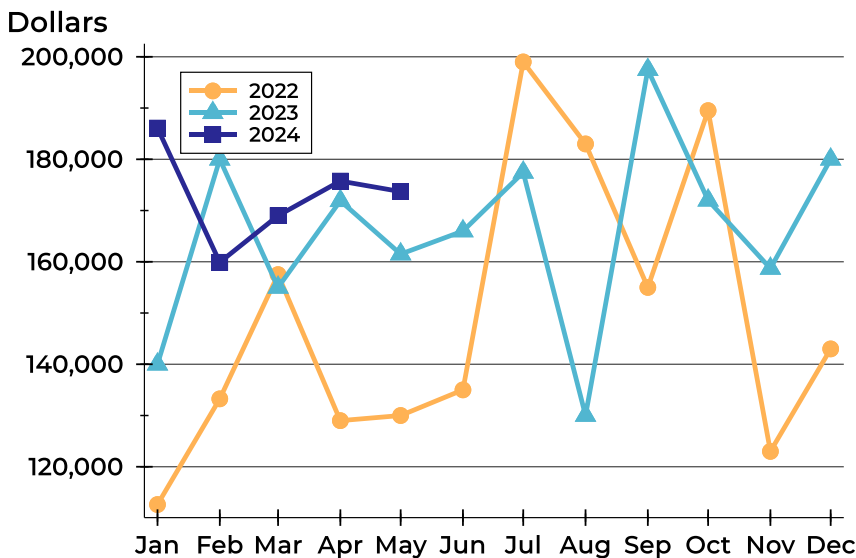
South Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	112,796	170,056	201,460
February	166,151	166,053	178,884
March	188,532	169,907	177,468
April	151,170	180,879	189,164
May	155,110	173,943	172,784
June	185,795	197,045	
July	201,697	207,278	
August	177,477	182,759	
September	169,540	215,396	
October	193,788	189,132	
November	156,032	178,562	
December	178,024	203,578	

Median Price

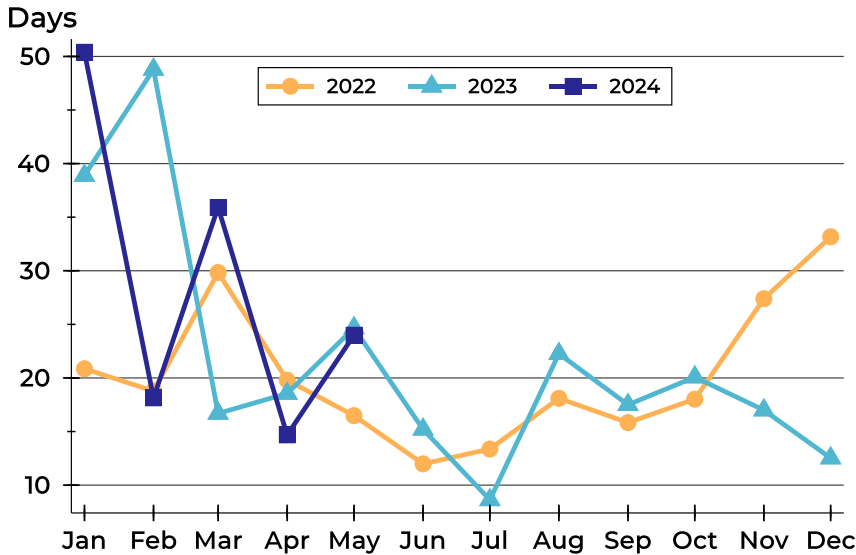


Month	2022	2023	2024
January	112,625	140,000	186,100
February	133,250	180,000	159,900
March	157,500	155,000	169,000
April	129,000	171,900	175,750
May	130,000	161,500	173,700
June	135,000	166,000	
July	199,000	177,450	
August	183,000	130,000	
September	155,000	197,500	
October	189,500	172,000	
November	123,000	158,700	
December	143,000	180,000	



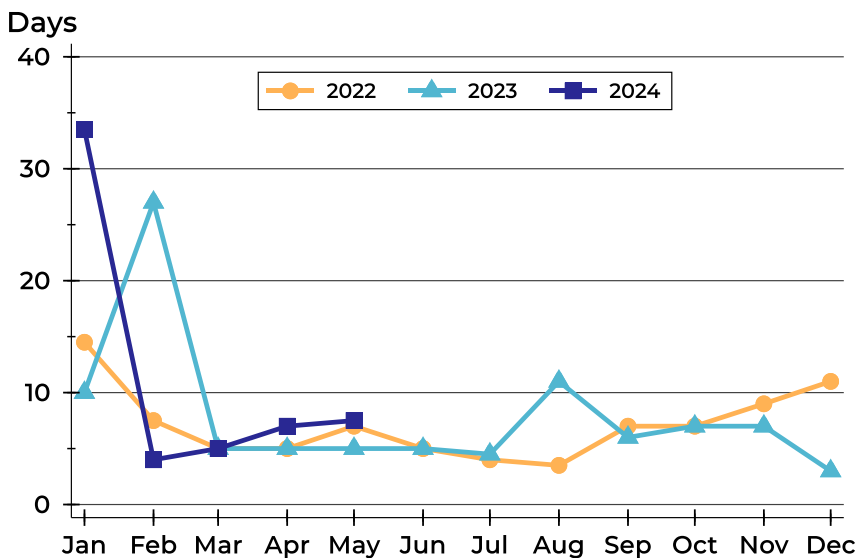
South Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	39	50
February	19	49	18
March	30	17	36
April	20	19	15
May	16	25	24
June	12	15	
July	13	9	
August	18	22	
September	16	18	
October	18	20	
November	27	17	
December	33	13	

Median DOM



Month	2022	2023	2024
January	15	10	34
February	8	27	4
March	5	5	5
April	5	5	7
May	7	5	8
June	5	5	
July	4	5	
August	4	11	
September	7	6	
October	7	7	
November	9	7	
December	11	3	



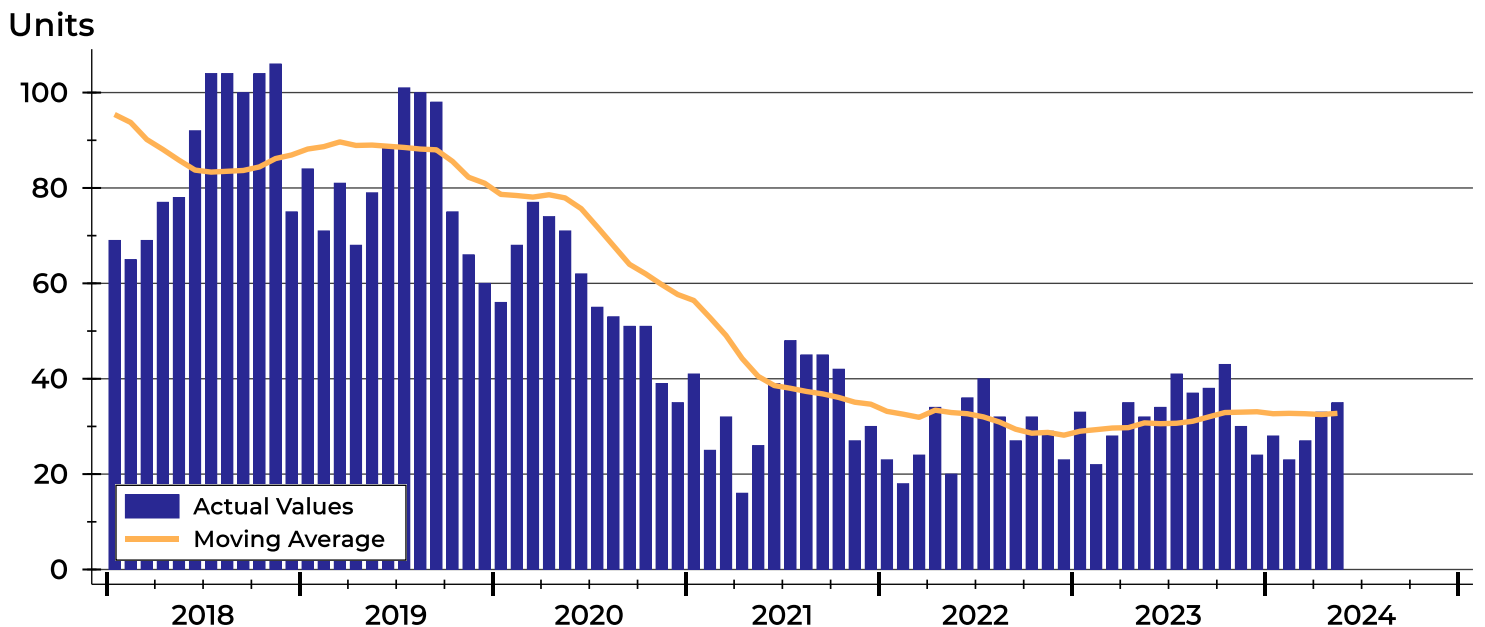
South Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of May 2023	Change
Active Listings		35	32	9.4%
Volume (1,000s)		7,671	9,074	-15.5%
Months' Supply		1.2	1.0	20.0%
Average	List Price	219,176	283,563	-22.7%
	Days on Market	63	37	70.3%
	Percent of Original	97.6%	97.2%	0.4%
Median	List Price	167,500	234,700	-28.6%
	Days on Market	30	22	36.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 35 homes were available for sale in South Region at the end of May. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of May was \$167,500, down 28.6% from 2023. The typical time on market for active listings was 30 days, up from 22 days a year earlier.

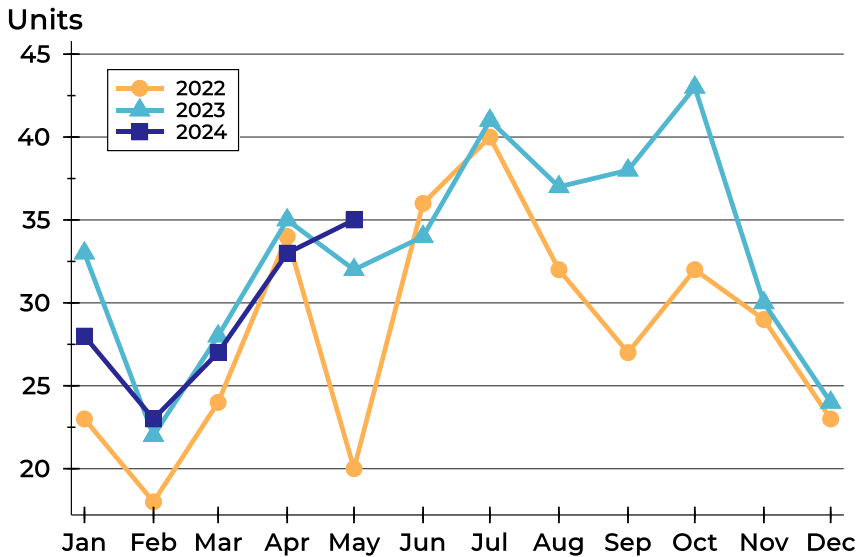
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	23	33	28
February	18	22	23
March	24	28	27
April	34	35	33
May	20	32	35
June	36	34	34
July	40	41	41
August	32	37	37
September	27	38	38
October	32	43	43
November	29	30	30
December	23	24	24

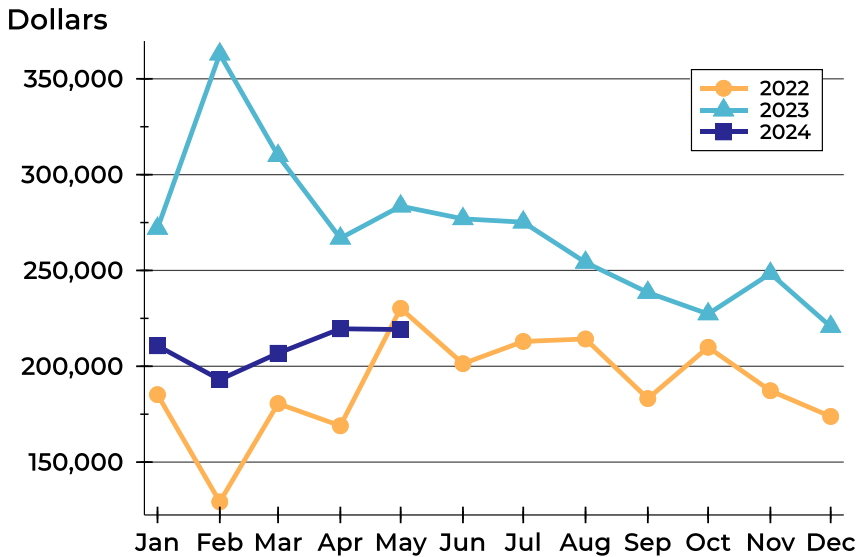
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.9%	N/A	24,000	24,000	30	30	96.0%	96.0%
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	7	20.0%	2.0	75,386	75,000	57	16	98.6%	100.0%
\$100,000-\$124,999	2	5.7%	0.6	107,450	107,450	126	126	93.8%	93.8%
\$125,000-\$149,999	5	14.3%	1.4	136,940	139,000	16	8	94.8%	100.0%
\$150,000-\$174,999	5	14.3%	1.5	162,780	167,500	127	43	97.3%	100.0%
\$175,000-\$199,999	2	5.7%	0.8	179,700	179,700	43	43	98.5%	98.5%
\$200,000-\$249,999	2	5.7%	0.4	219,950	219,950	7	7	96.6%	96.6%
\$250,000-\$299,999	4	11.4%	2.0	267,863	269,475	78	88	99.0%	99.1%
\$300,000-\$399,999	1	2.9%	0.3	389,000	389,000	12	12	100.0%	100.0%
\$400,000-\$499,999	3	8.6%	N/A	440,767	447,500	34	32	99.4%	100.0%
\$500,000-\$749,999	3	8.6%	N/A	607,967	614,900	95	40	99.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



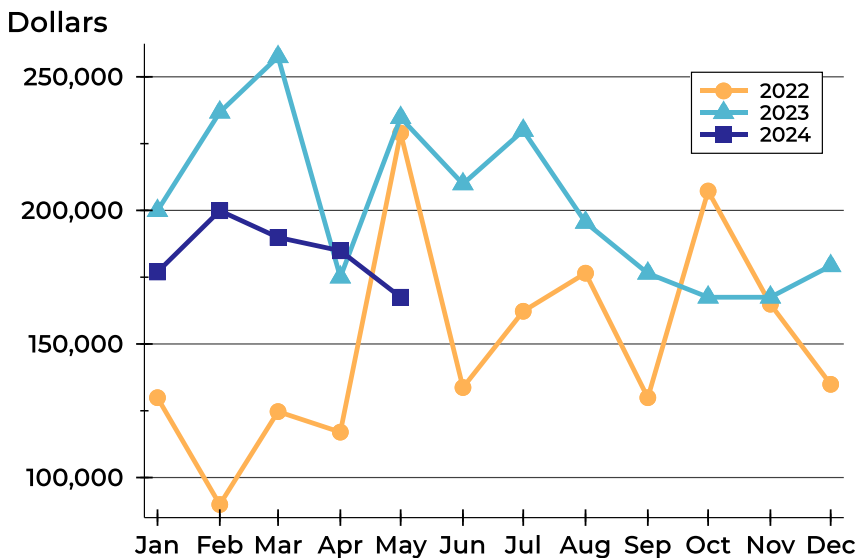
South Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	185,204	271,926	210,704
February	129,250	362,877	193,028
March	180,565	309,907	206,807
April	168,941	266,806	219,577
May	230,253	283,563	219,176
June	201,368	276,956	
July	212,957	275,188	
August	214,261	254,205	
September	183,156	238,491	
October	209,934	227,314	
November	187,245	248,407	
December	173,822	220,708	

Median Price

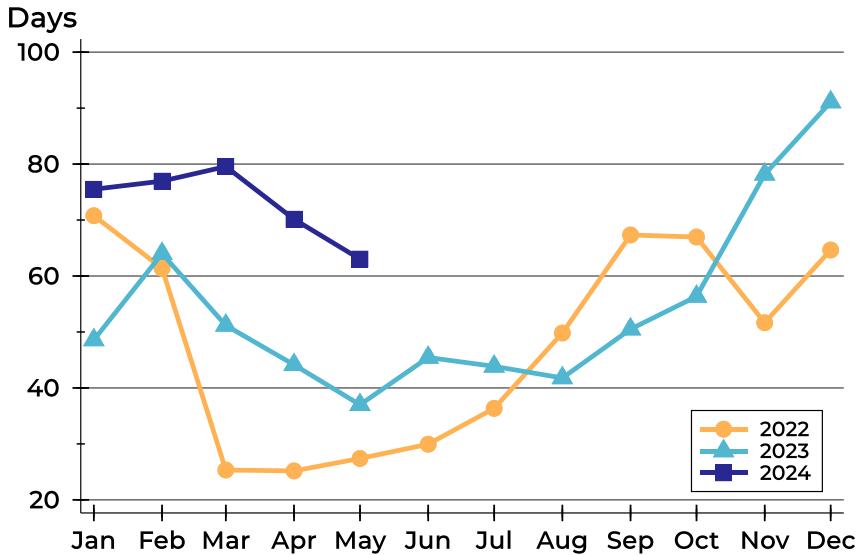


Month	2022	2023	2024
January	129,900	199,900	176,950
February	89,900	236,750	199,900
March	124,700	257,500	189,900
April	117,000	175,000	184,900
May	228,950	234,700	167,500
June	133,700	209,900	
July	162,250	229,900	
August	176,500	195,500	
September	129,900	176,450	
October	207,250	167,500	
November	164,900	167,500	
December	134,900	179,250	



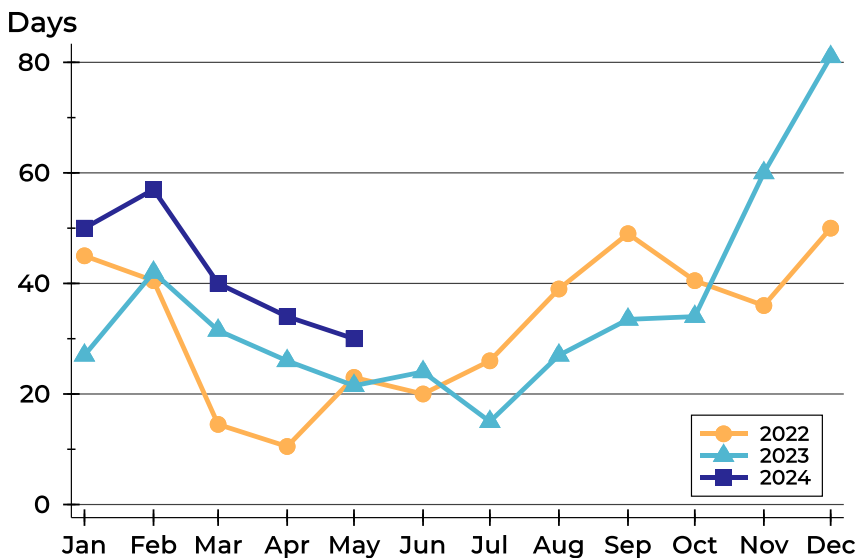
South Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	71	49	76
February	61	64	77
March	25	51	80
April	25	44	70
May	27	37	63
June	30	45	
July	36	44	
August	50	42	
September	67	51	
October	67	56	
November	52	78	
December	65	91	

Median DOM



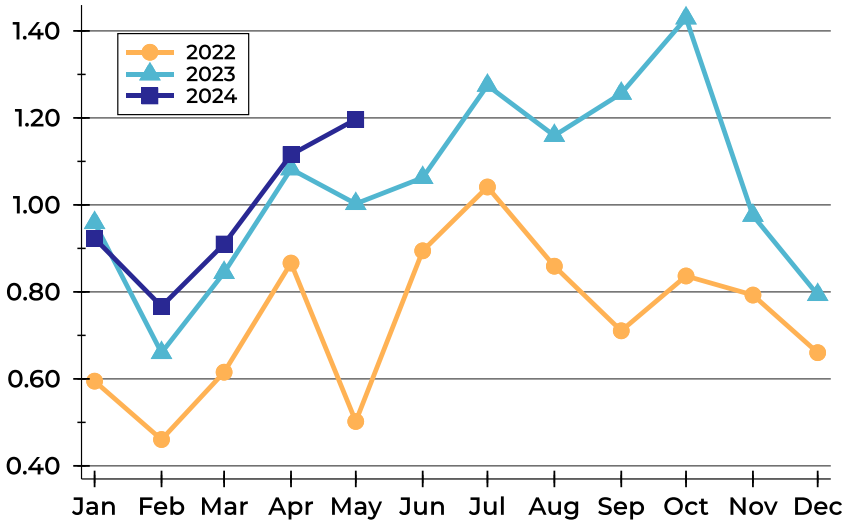
Month	2022	2023	2024
January	45	27	50
February	41	42	57
March	15	32	40
April	11	26	34
May	23	22	30
June	20	24	
July	26	15	
August	39	27	
September	49	34	
October	41	34	
November	36	60	
December	50	81	



South Region Months' Supply Analysis

Months' Supply by Month

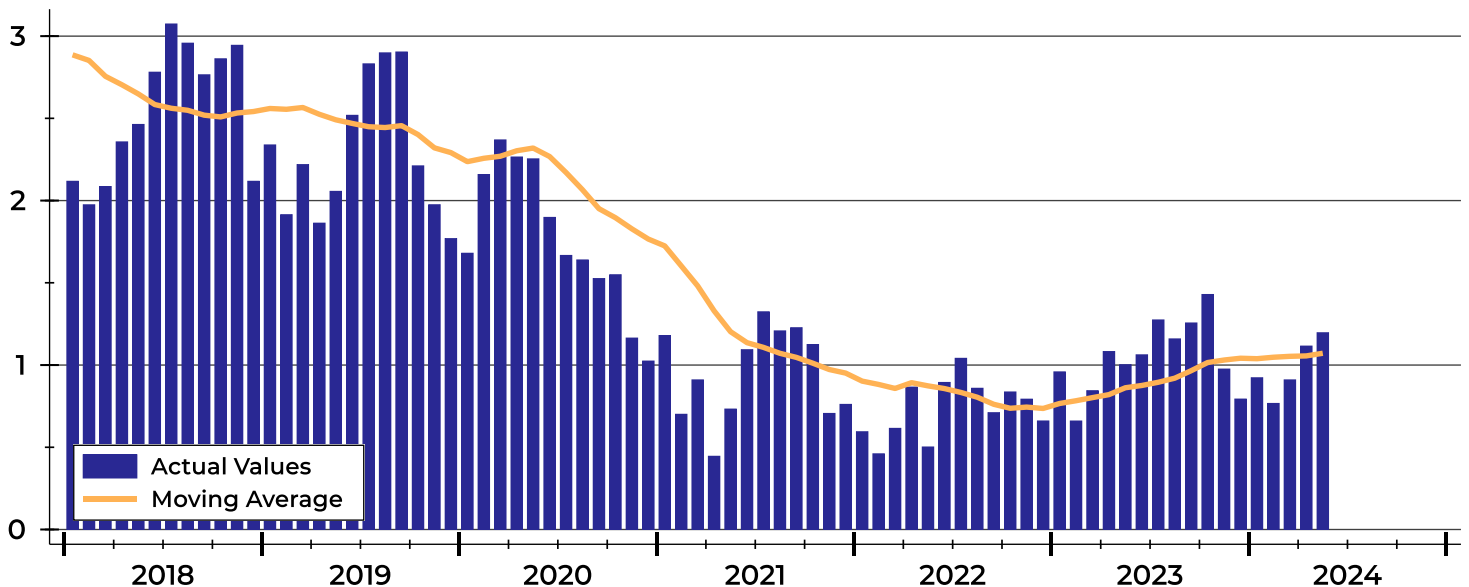
Months



Month	2022	2023	2024
January	0.6	1.0	0.9
February	0.5	0.7	0.8
March	0.6	0.8	0.9
April	0.9	1.1	1.1
May	0.5	1.0	1.2
June	0.9	1.1	0.9
July	1.0	1.3	1.0
August	0.9	1.2	0.9
September	0.7	1.3	0.7
October	0.8	1.4	0.8
November	0.8	1.0	0.8
December	0.7	0.8	0.7

History of Month's Supply

Months





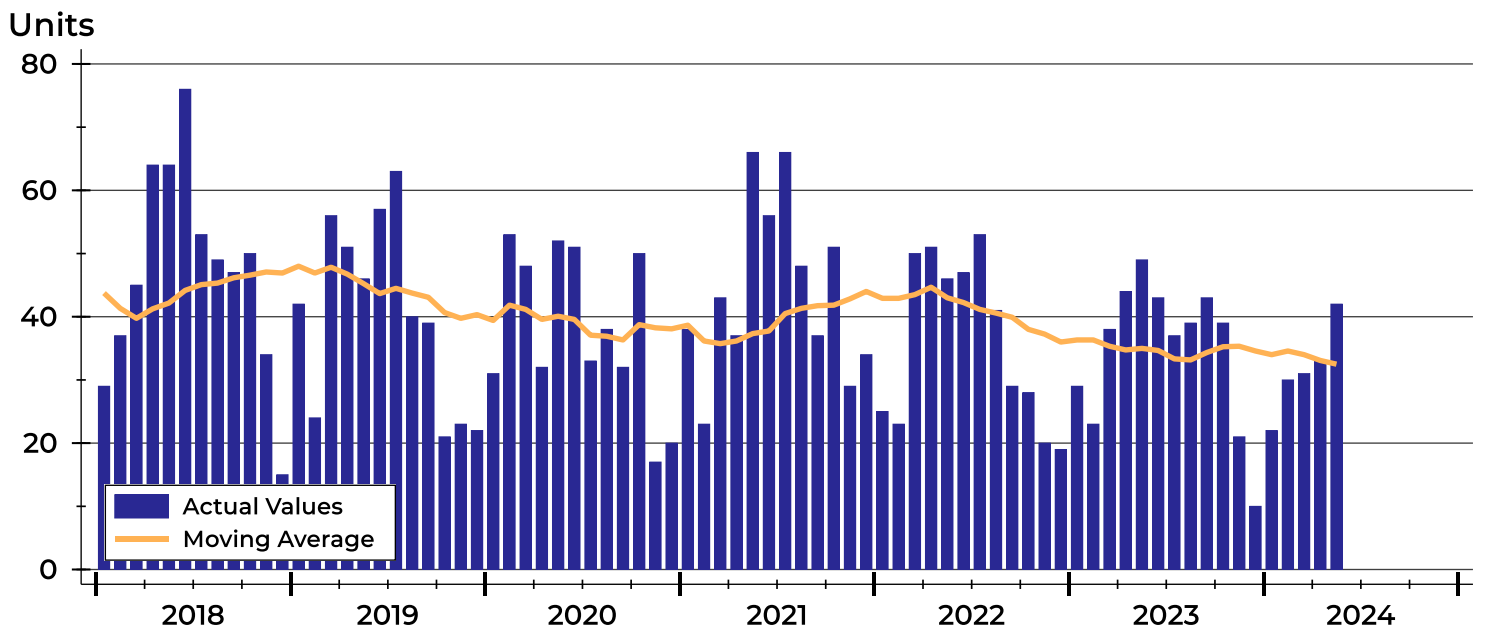
South Region New Listings Analysis

Summary Statistics for New Listings		2024	May 2023	Change
Current Month	New Listings	42	49	-14.3%
	Volume (1,000s)	8,061	9,768	-17.5%
	Average List Price	191,921	199,347	-3.7%
	Median List Price	166,200	169,900	-2.2%
Year-to-Date	New Listings	158	183	-13.7%
	Volume (1,000s)	31,322	37,813	-17.2%
	Average List Price	198,239	206,630	-4.1%
	Median List Price	171,200	169,900	0.8%

A total of 42 new listings were added in South Region during May, down 14.3% from the same month in 2023. Year-to-date South Region has seen 158 new listings.

The median list price of these homes was \$166,200 down from \$169,900 in 2023.

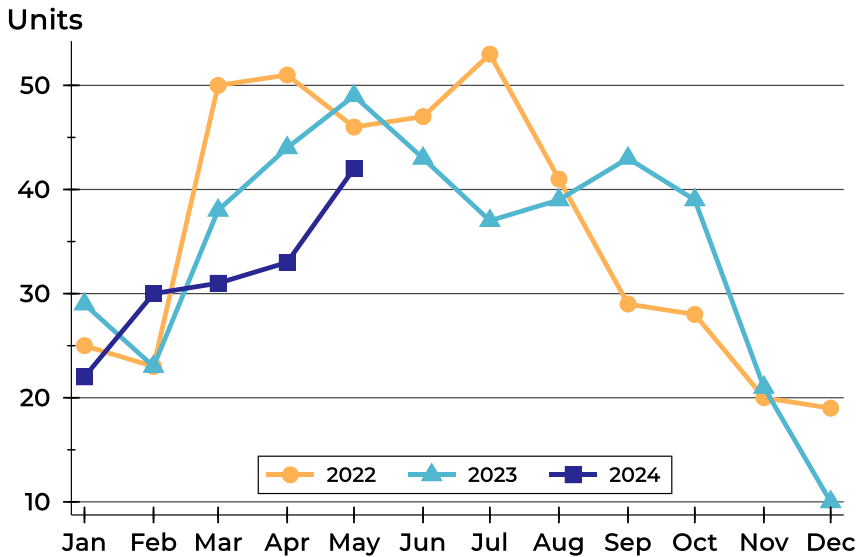
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	25	29	22
February	23	23	30
March	50	38	31
April	51	44	33
May	46	49	42
June	47	43	
July	53	37	
August	41	39	
September	29	43	
October	28	39	
November	20	21	
December	19	10	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.4%	24,000	24,000	37	37	96.0%	96.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	14.3%	78,133	77,450	21	18	98.3%	100.0%
\$100,000-\$124,999	2	4.8%	106,700	106,700	25	25	94.5%	94.5%
\$125,000-\$149,999	10	23.8%	135,490	139,450	9	7	98.0%	100.0%
\$150,000-\$174,999	2	4.8%	151,250	151,250	4	4	101.7%	101.7%
\$175,000-\$199,999	6	14.3%	193,100	195,400	8	6	100.0%	100.0%
\$200,000-\$249,999	6	14.3%	220,750	224,800	7	7	103.0%	100.0%
\$250,000-\$299,999	3	7.1%	270,767	272,500	13	8	99.2%	100.0%
\$300,000-\$399,999	4	9.5%	343,200	334,450	15	18	100.0%	100.0%
\$400,000-\$499,999	1	2.4%	449,900	449,900	15	15	100.0%	100.0%
\$500,000-\$749,999	1	2.4%	579,000	579,000	19	19	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



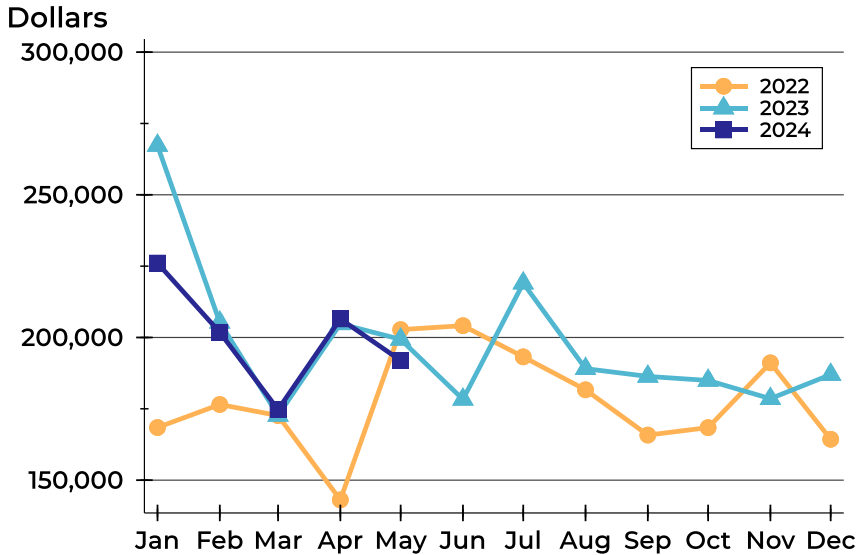
**May
2024**

Sunflower MLS Statistics



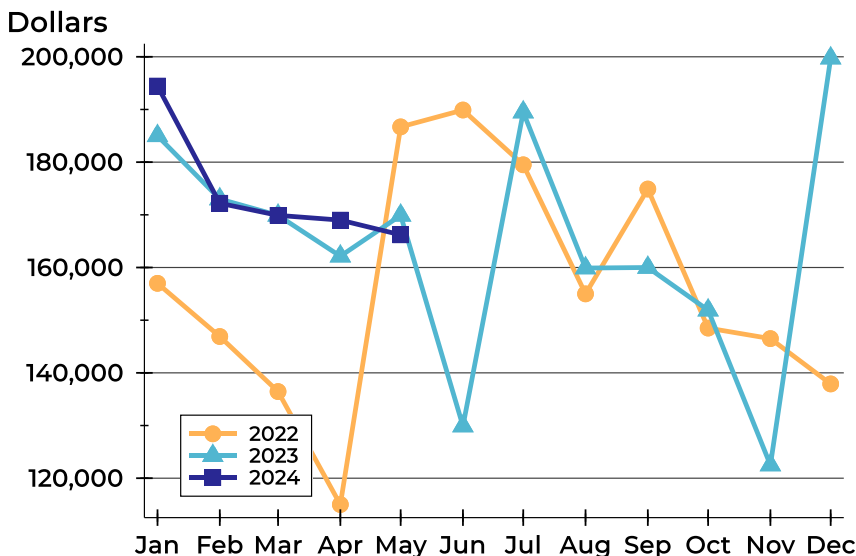
South Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	168,444	267,281	226,082
February	176,520	205,309	201,823
March	172,639	172,682	174,747
April	143,091	204,777	206,526
May	202,759	199,347	191,921
June	204,147	178,316	
July	193,221	219,032	
August	181,672	189,077	
September	165,793	186,359	
October	168,418	184,940	
November	191,115	178,557	
December	164,337	187,000	

Median Price



Month	2022	2023	2024
January	157,000	185,000	194,450
February	146,900	173,000	172,200
March	136,450	169,900	169,900
April	115,000	162,150	169,000
May	186,700	169,900	166,200
June	189,900	129,900	
July	179,500	189,500	
August	155,000	159,900	
September	174,900	160,000	
October	148,500	151,900	
November	146,500	122,500	
December	137,900	199,750	



**May
2024**

Sunflower MLS Statistics

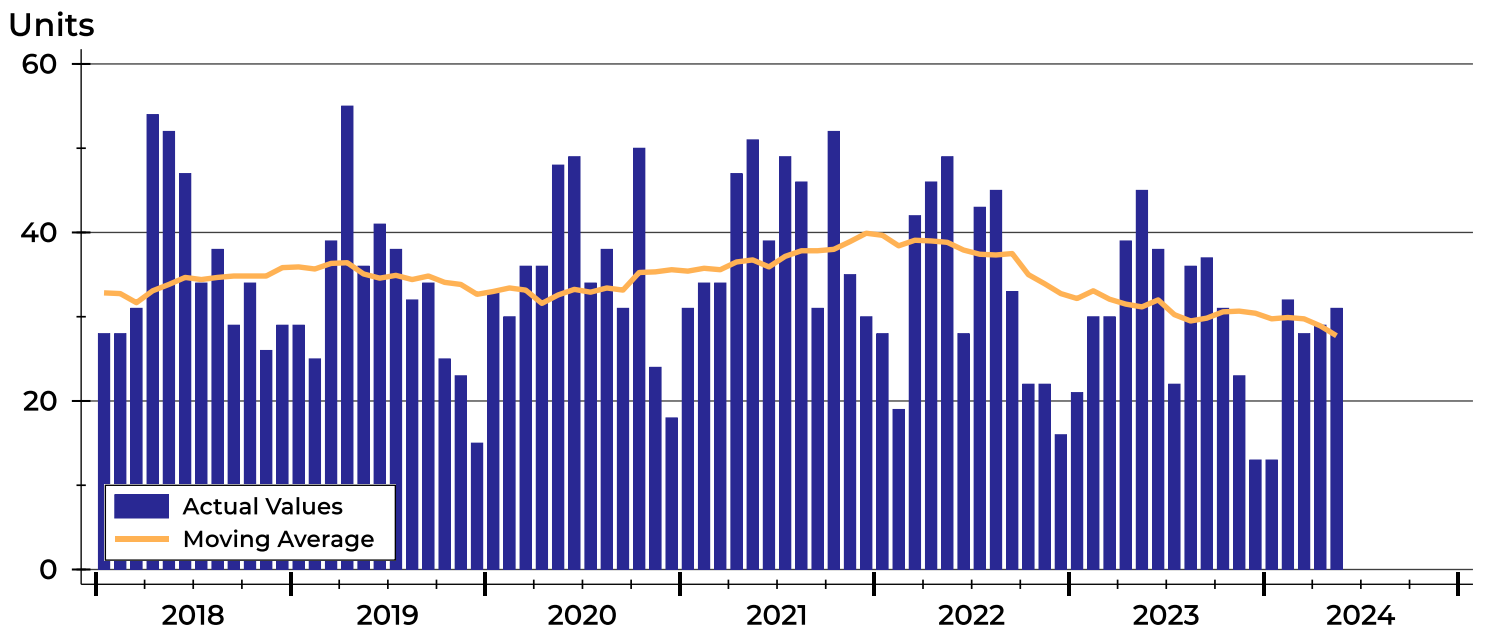


South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	May 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		31	45	-31.1%	133	165	-19.4%
Volume (1,000s)		5,985	7,858	-23.8%	25,569	30,273	-15.5%
Average	Sale Price	193,071	174,631	10.6%	192,245	183,470	4.8%
	Days on Market	20	16	25.0%	22	21	4.8%
	Percent of Original	99.2%	95.2%	4.2%	97.4%	96.2%	1.2%
Median	Sale Price	189,000	155,000	21.9%	174,900	168,500	3.8%
	Days on Market	7	6	16.7%	6	6	0.0%
	Percent of Original	100.0%	98.6%	1.4%	100.0%	98.3%	1.7%

A total of 31 contracts for sale were written in South Region during the month of May, down from 45 in 2023. The median list price of these homes was \$189,000, up from \$155,000 the prior year. Half of the homes that went under contract in May were on the market less than 7 days, compared to 6 days in May 2023.

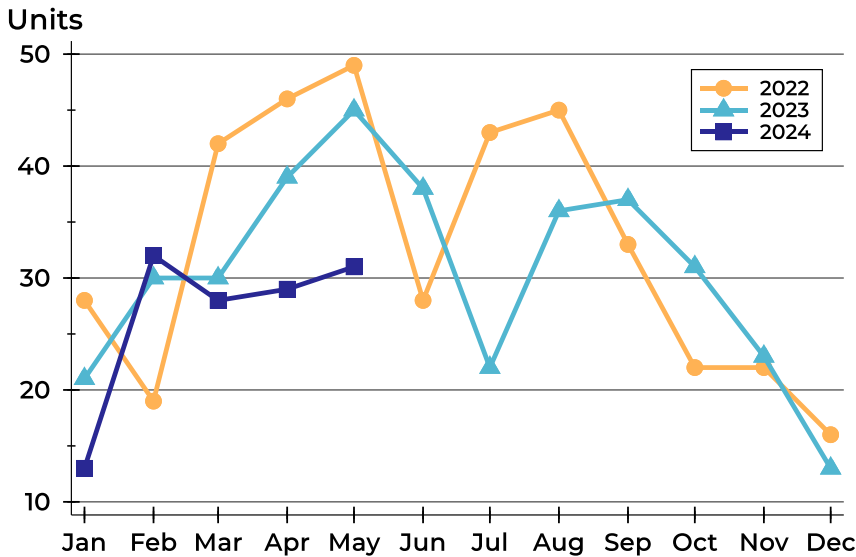
History of Contracts Written





South Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	28	21	13
February	19	30	32
March	42	30	28
April	46	39	29
May	49	45	31
June	28	38	
July	43	22	
August	45	36	
September	33	37	
October	22	31	
November	22	23	
December	16	13	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.2%	35,000	35,000	249	249	87.7%	87.7%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	6.5%	104,750	104,750	18	18	87.0%	87.0%
\$125,000-\$149,999	6	19.4%	132,367	131,450	4	3	99.7%	100.0%
\$150,000-\$174,999	4	12.9%	166,225	168,750	23	21	97.7%	98.2%
\$175,000-\$199,999	7	22.6%	192,657	194,900	15	4	98.6%	100.0%
\$200,000-\$249,999	5	16.1%	221,900	224,900	10	6	104.6%	100.0%
\$250,000-\$299,999	3	9.7%	279,900	279,900	4	5	100.0%	100.0%
\$300,000-\$399,999	3	9.7%	327,933	319,000	13	17	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



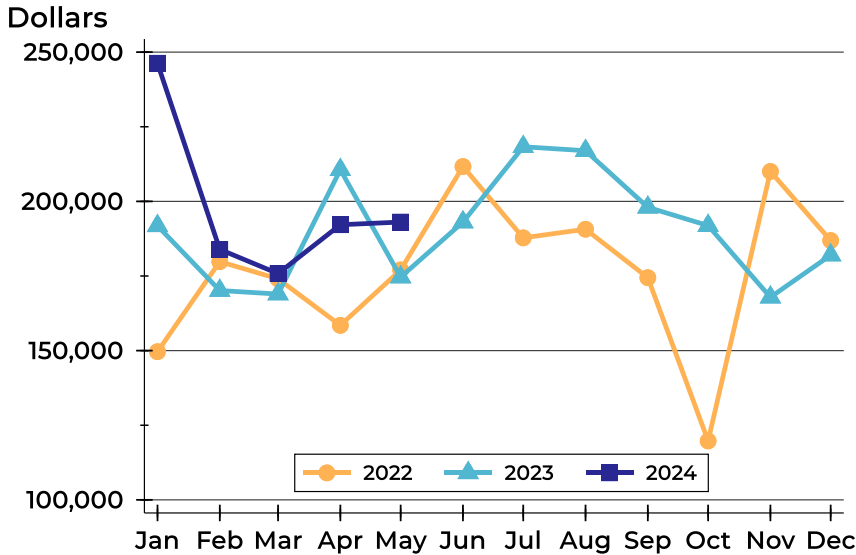
**May
2024**

Sunflower MLS Statistics



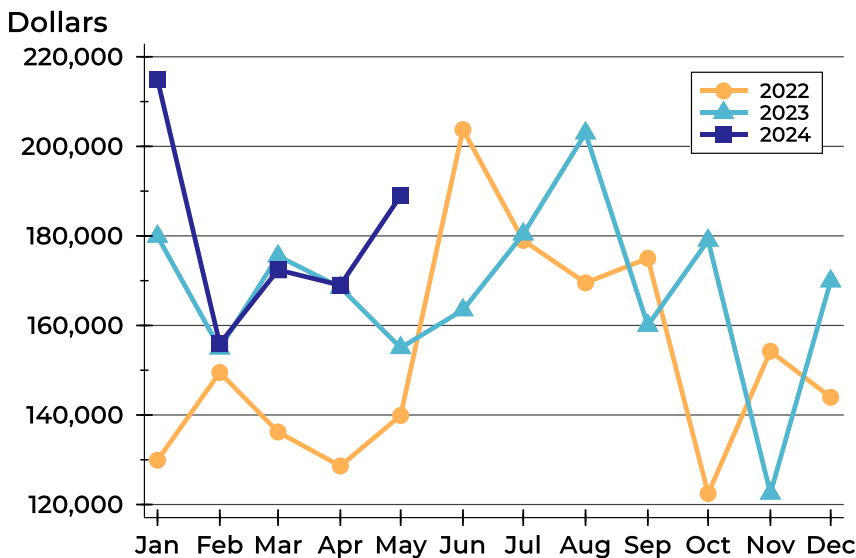
South Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	149,650	191,810	246,292
February	179,816	170,138	183,925
March	174,064	168,947	175,818
April	158,473	210,605	192,174
May	177,049	174,631	193,071
June	211,686	193,063	
July	187,784	218,305	
August	190,669	216,978	
September	174,441	198,022	
October	119,745	191,890	
November	210,027	167,896	
December	186,888	182,000	

Median Price

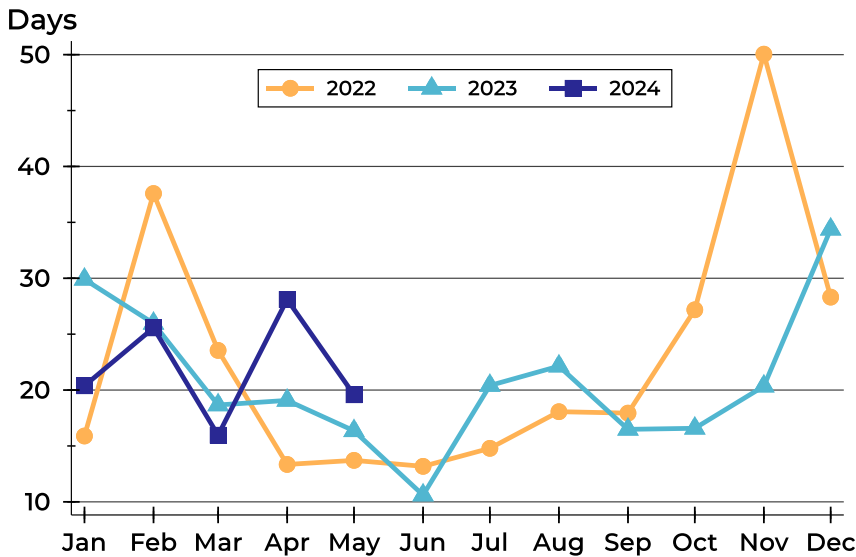


Month	2022	2023	2024
January	129,900	179,900	214,900
February	149,500	154,900	155,900
March	136,200	175,500	172,400
April	128,600	168,500	169,000
May	139,900	155,000	189,000
June	203,750	163,450	
July	179,000	180,400	
August	169,500	202,950	
September	175,000	160,000	
October	122,450	179,000	
November	154,250	122,500	
December	143,950	169,900	



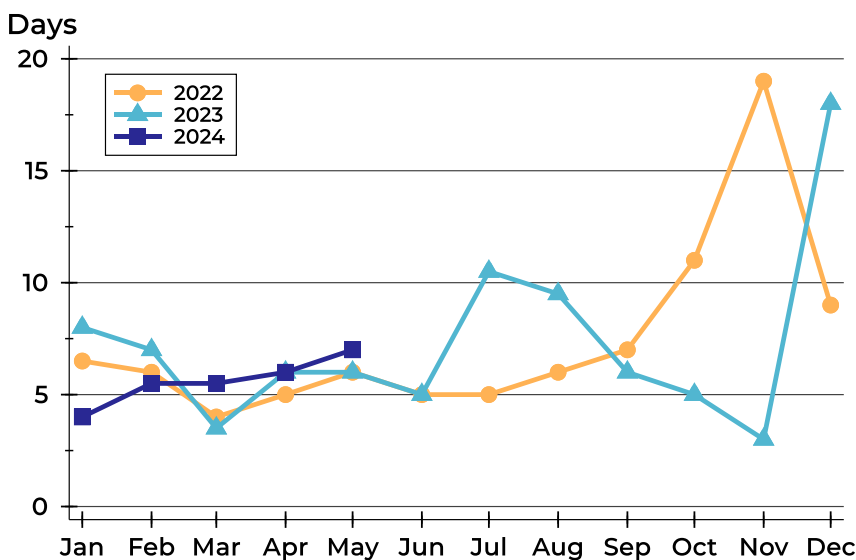
South Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	16	30	20
February	38	26	26
March	24	19	16
April	13	19	28
May	14	16	20
June	13	11	13
July	15	20	15
August	18	22	18
September	18	16	18
October	27	17	27
November	50	20	50
December	28	34	28

Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	6
March	4	4	6
April	5	6	6
May	6	6	7
June	5	5	5
July	5	11	5
August	6	10	6
September	7	6	7
October	11	5	11
November	19	3	19
December	9	18	9



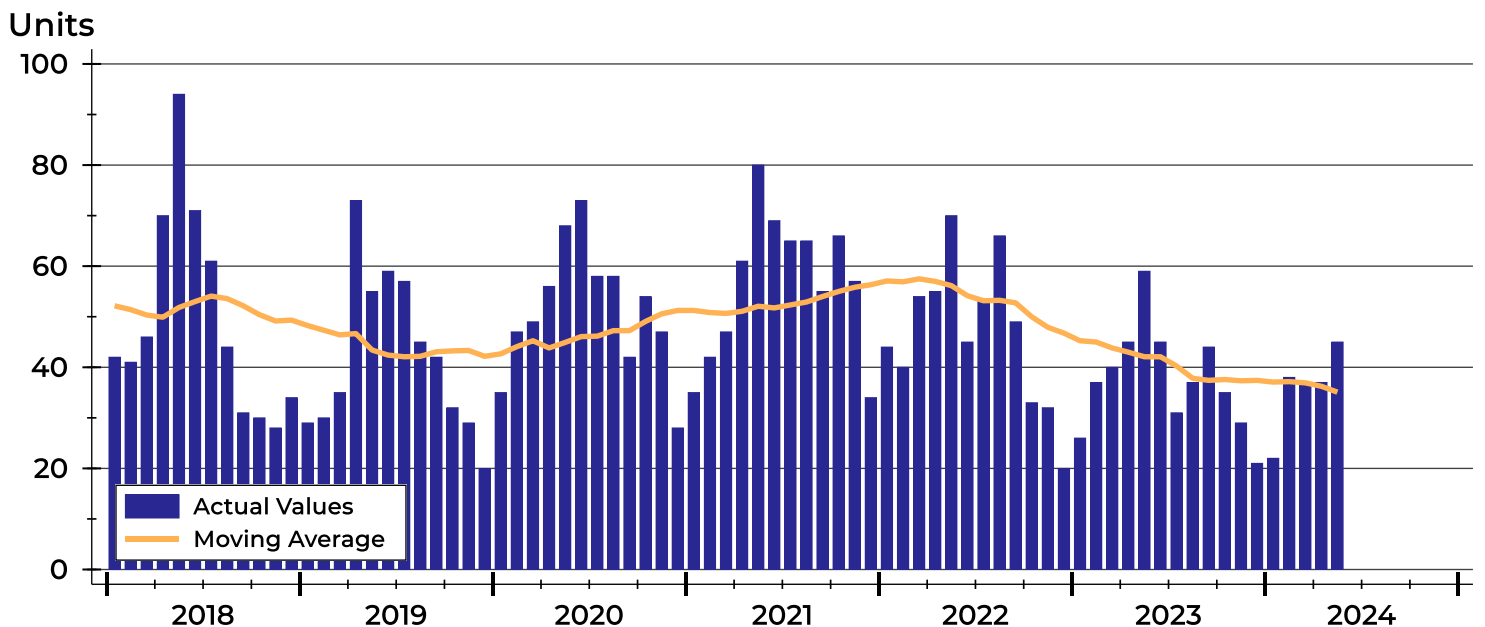
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of May 2023	Change
Pending Contracts		45	59	-23.7%
Volume (1,000s)		8,781	12,103	-27.4%
Average	List Price	195,138	205,136	-4.9%
	Days on Market	20	21	-4.8%
	Percent of Original	98.9%	98.1%	0.8%
Median	List Price	172,500	168,500	2.4%
	Days on Market	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 45 listings in South Region had contracts pending at the end of May, down from 59 contracts pending at the end of May 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

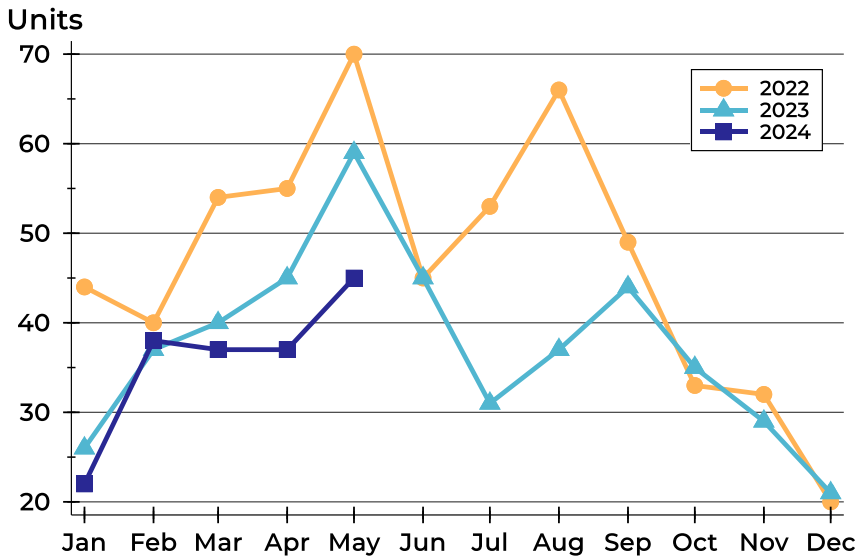
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	44	26	22
February	40	37	38
March	54	40	37
April	55	45	37
May	70	59	45
June	45	45	
July	53	31	
August	66	37	
September	49	44	
October	33	35	
November	32	29	
December	20	21	

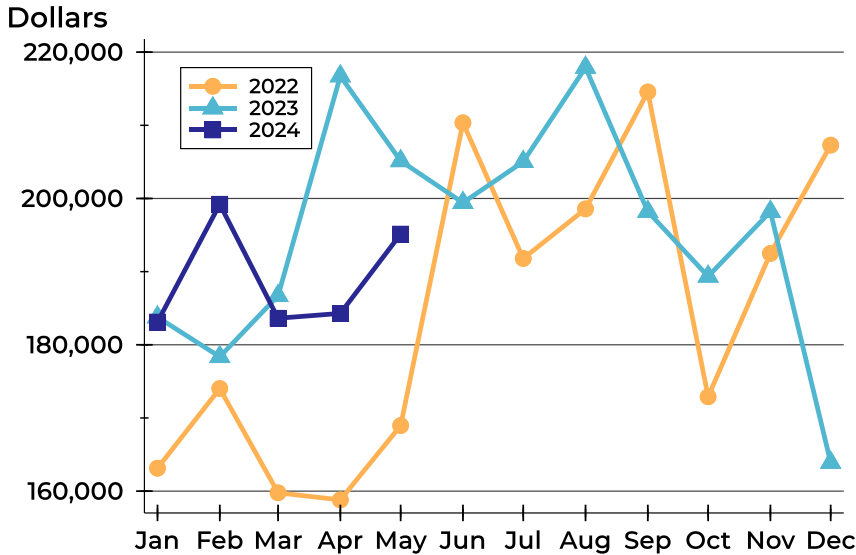
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	8.9%	77,450	74,650	30	6	99.8%	100.0%
\$100,000-\$124,999	4	8.9%	107,000	104,750	11	12	95.7%	100.0%
\$125,000-\$149,999	9	20.0%	135,789	138,000	3	2	99.8%	100.0%
\$150,000-\$174,999	7	15.6%	162,114	160,000	13	7	98.7%	100.0%
\$175,000-\$199,999	6	13.3%	194,433	195,400	5	4	100.0%	100.0%
\$200,000-\$249,999	7	15.6%	230,214	229,900	70	8	96.3%	100.0%
\$250,000-\$299,999	3	6.7%	279,900	279,900	4	5	100.0%	100.0%
\$300,000-\$399,999	4	8.9%	345,925	334,450	17	18	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.2%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



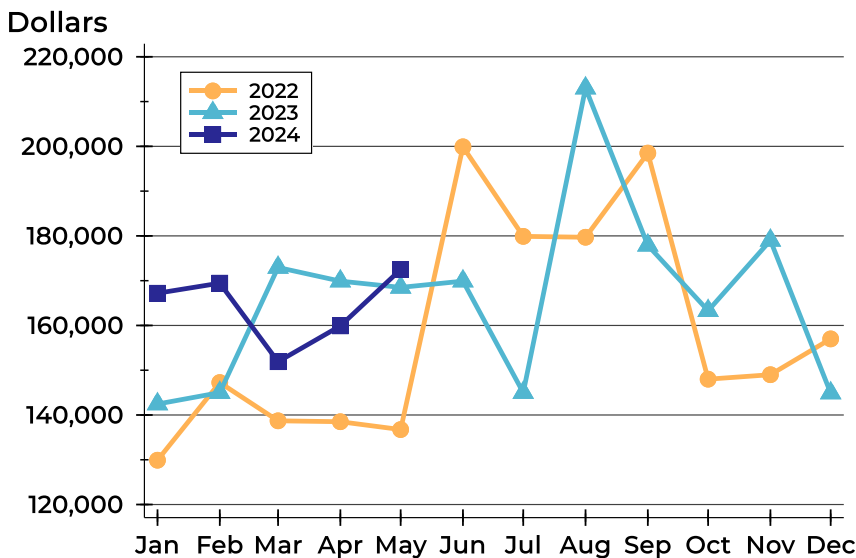
South Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	163,136	183,785	183,114
February	174,028	178,362	199,218
March	159,775	186,702	183,632
April	158,806	216,731	184,293
May	168,963	205,136	195,138
June	210,347	199,416	
July	191,798	205,029	
August	198,574	217,905	
September	214,564	198,211	
October	172,898	189,350	
November	192,484	198,207	
December	207,295	163,905	

Median Price

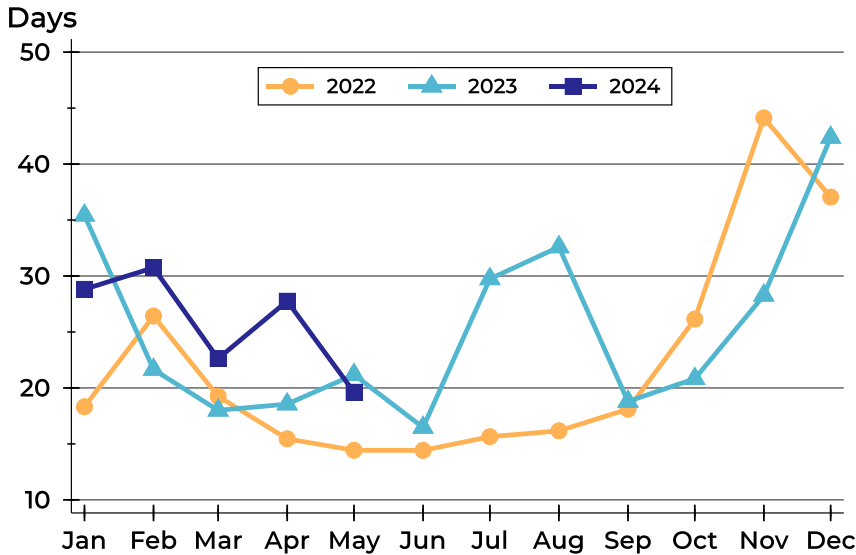


Month	2022	2023	2024
January	129,900	142,450	167,200
February	147,250	145,000	169,450
March	138,700	172,950	151,900
April	138,500	169,900	159,900
May	136,750	168,500	172,500
June	199,900	169,900	
July	179,900	145,000	
August	179,700	213,000	
September	198,500	177,900	
October	148,000	163,300	
November	149,000	179,000	
December	157,000	144,900	



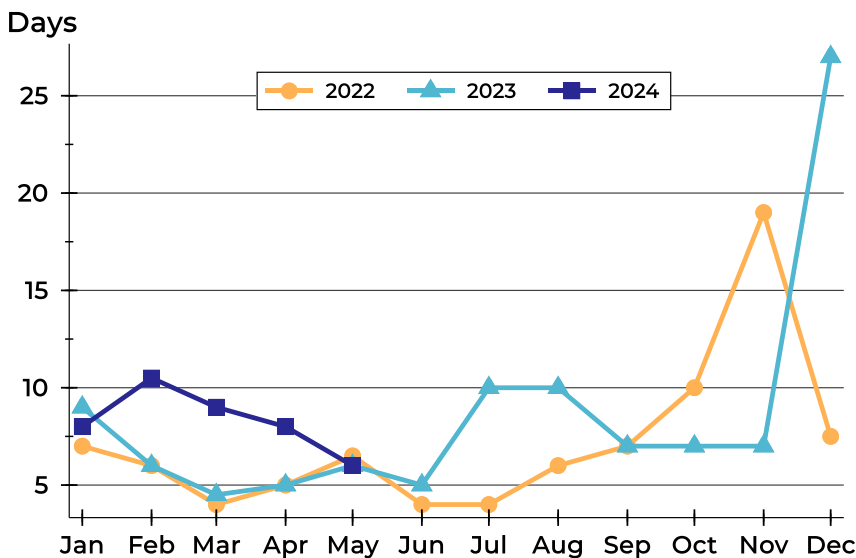
South Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	35	29
February	26	22	31
March	19	18	23
April	15	19	28
May	14	21	20
June	14	16	
July	16	30	
August	16	33	
September	18	19	
October	26	21	
November	44	28	
December	37	42	

Median DOM



Month	2022	2023	2024
January	7	9	8
February	6	6	11
March	4	5	9
April	5	5	8
May	7	6	6
June	4	5	
July	4	10	
August	6	10	
September	7	7	
October	10	7	
November	19	7	
December	8	27	