



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

April 2024 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

Sunflower MLS, Inc.

3646 S.W. Plass Ave.
Topeka, Kansas 66611

Phone: 785/267-3215
Fax: 785/267-4993
E-mail: denise@sunflowerrealtors.com



**April
2024**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Rose in April

Total home sales in Central Region rose by 13.5% last month to 219 units, compared to 193 units in April 2023. Total sales volume was \$44.4 million, up 21.3% from a year earlier.

The median sale price in April was \$186,000, up from \$176,750 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

Central Region Active Listings Up at End of April

The total number of active listings in Central Region at the end of April was 169 units, up from 143 at the same point in 2023. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$282,000.

During April, a total of 229 contracts were written up from 225 in April 2023. At the end of the month, there were 264 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**April
2024**

Sunflower MLS Statistics



Central Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		219	193	244	707	685	761
Change from prior year		13.5%	-20.9%	-1.6%	3.2%	-10.0%	-5.6%
Active Listings		169	143	114	N/A	N/A	N/A
Change from prior year		18.2%	25.4%	-10.9%			
Months' Supply		0.8	0.7	0.5	N/A	N/A	N/A
Change from prior year		14.3%	40.0%	0.0%			
New Listings		260	250	288	869	815	917
Change from prior year		4.0%	-13.2%	-9.7%	6.6%	-11.1%	-7.6%
Contracts Written		229	225	258	805	792	869
Change from prior year		1.8%	-12.8%	-7.2%	1.6%	-8.9%	-6.7%
Pending Contracts		264	223	285	N/A	N/A	N/A
Change from prior year		18.4%	-21.8%	-13.9%			
Sales Volume (1,000s)		44,372	36,584	46,624	143,994	127,801	138,381
Change from prior year		21.3%	-21.5%	7.7%	12.7%	-7.6%	-2.2%
Average	Sale Price	202,610	189,557	191,081	203,669	186,571	181,841
	Change from prior year	6.9%	-0.8%	9.5%	9.2%	2.6%	3.6%
	List Price of Actives	307,575	329,023	273,269	N/A	N/A	N/A
	Change from prior year	-6.5%	20.4%	9.4%			
	Days on Market	22	17	11	27	22	16
Change from prior year	29.4%	54.5%	-15.4%	22.7%	37.5%	-15.8%	
	Percent of List	99.3%	101.3%	102.0%	98.6%	99.6%	100.6%
Change from prior year	-2.0%	-0.7%	0.5%	-1.0%	-1.0%	0.5%	
	Percent of Original	97.8%	100.1%	101.3%	96.9%	97.8%	99.5%
Change from prior year	-2.3%	-1.2%	0.1%	-0.9%	-1.7%	0.1%	
Median	Sale Price	186,000	176,750	155,500	181,500	163,280	150,000
	Change from prior year	5.2%	13.7%	7.2%	11.2%	8.9%	-2.3%
	List Price of Actives	282,000	249,000	227,450	N/A	N/A	N/A
	Change from prior year	13.3%	9.5%	24.7%			
	Days on Market	4	3	2	7	5	3
Change from prior year	33.3%	50.0%	0.0%	40.0%	66.7%	0.0%	
	Percent of List	100.0%	100.0%	100.7%	100.0%	100.0%	100.0%
Change from prior year	0.0%	-0.7%	0.6%	0.0%	0.0%	0.0%	
	Percent of Original	100.0%	100.0%	100.5%	98.5%	100.0%	100.0%
Change from prior year	0.0%	-0.5%	0.3%	-1.5%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



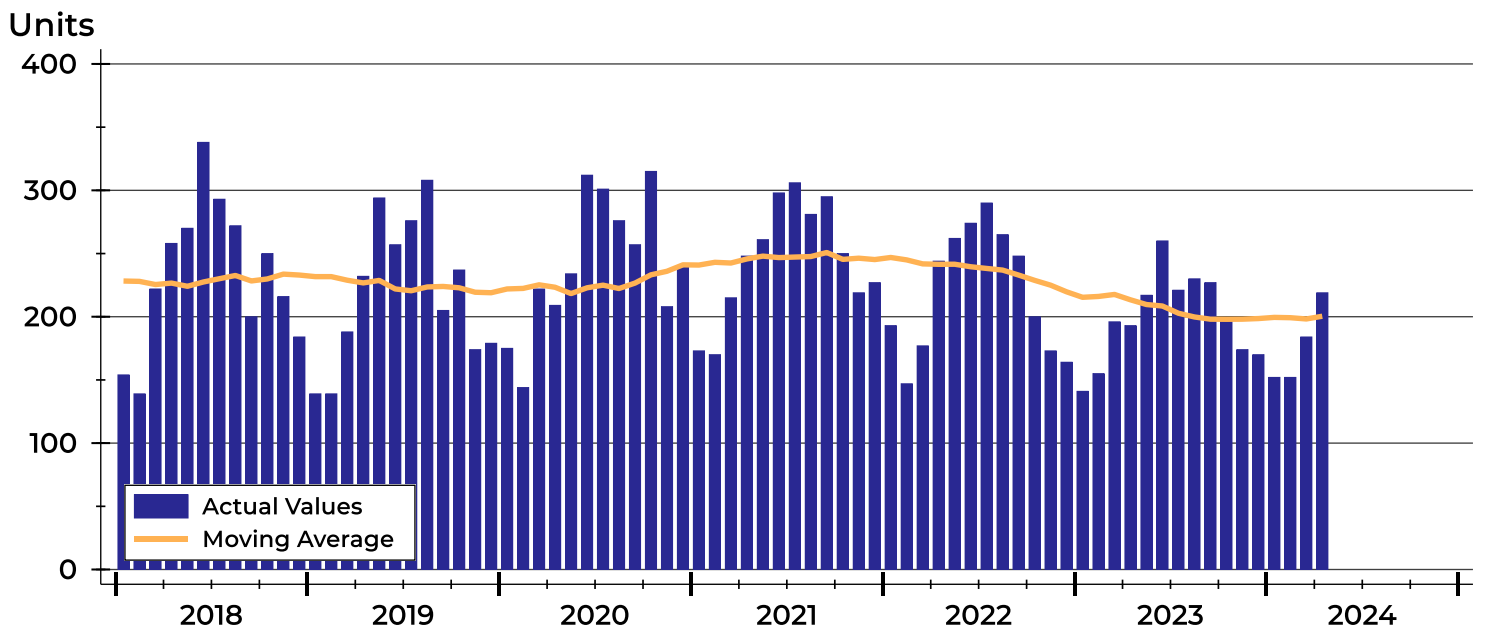
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		219	193	13.5%	707	685	3.2%
Volume (1,000s)		44,372	36,584	21.3%	143,994	127,801	12.7%
Months' Supply		0.8	0.7	14.3%	N/A	N/A	N/A
Average	Sale Price	202,610	189,557	6.9%	203,669	186,571	9.2%
	Days on Market	22	17	29.4%	27	22	22.7%
	Percent of List	99.3%	101.3%	-2.0%	98.6%	99.6%	-1.0%
	Percent of Original	97.8%	100.1%	-2.3%	96.9%	97.8%	-0.9%
Median	Sale Price	186,000	176,750	5.2%	181,500	163,280	11.2%
	Days on Market	4	3	33.3%	7	5	40.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.5%	100.0%	-1.5%

A total of 219 homes sold in Central Region in April, up from 193 units in April 2023. Total sales volume rose to \$44.4 million compared to \$36.6 million in the previous year.

The median sales price in April was \$186,000, up 5.2% compared to the prior year. Median days on market was 4 days, down from 10 days in March, but up from 3 in April 2023.

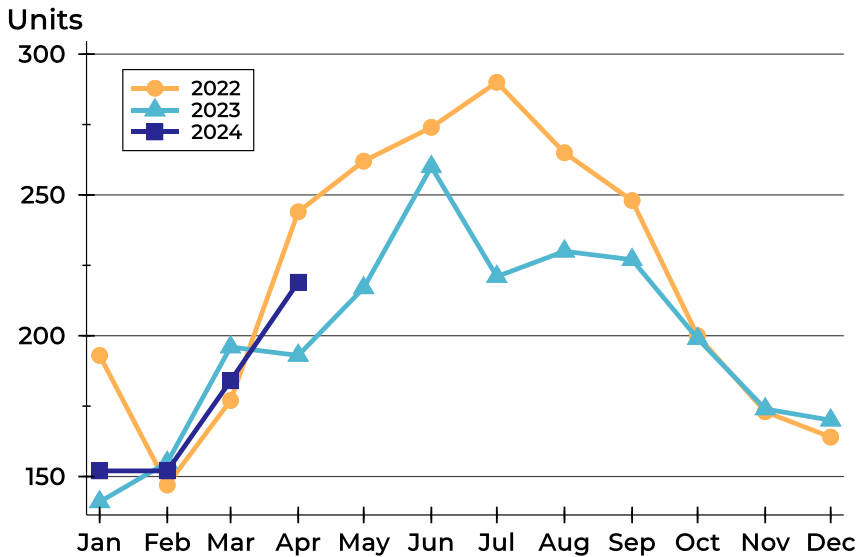
History of Closed Listings





Central Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	193	141	152
February	147	155	152
March	177	196	184
April	244	193	219
May	262	217	
June	274	260	
July	290	221	
August	265	230	
September	248	227	
October	200	199	
November	173	174	
December	164	170	

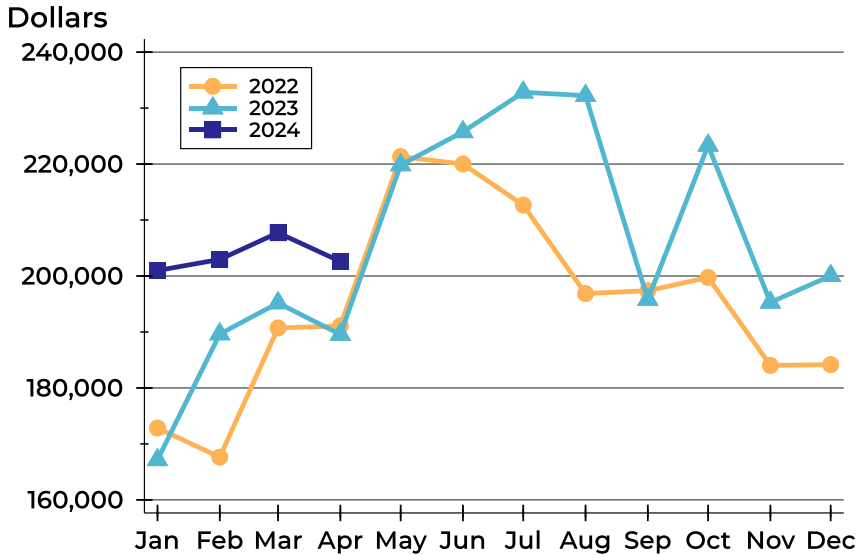
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.4%	0.0	14,150	14,000	33	3	86.1%	94.6%	75.3%	94.6%
\$25,000-\$49,999	12	5.5%	1.1	36,825	37,000	33	10	100.0%	91.1%	96.6%	89.2%
\$50,000-\$99,999	27	12.3%	0.4	74,717	70,000	18	2	101.5%	100.0%	98.8%	100.0%
\$100,000-\$124,999	20	9.1%	0.7	118,068	119,975	6	3	98.0%	100.0%	97.9%	100.0%
\$125,000-\$149,999	19	8.7%	0.4	135,800	136,000	16	4	98.4%	98.2%	97.2%	97.7%
\$150,000-\$174,999	18	8.2%	0.7	158,906	157,000	7	3	100.5%	100.0%	98.9%	100.0%
\$175,000-\$199,999	22	10.0%	0.3	186,781	186,000	21	3	100.9%	100.7%	99.8%	100.0%
\$200,000-\$249,999	38	17.4%	0.6	226,066	225,000	22	6	99.6%	100.0%	99.0%	99.8%
\$250,000-\$299,999	22	10.0%	0.8	266,630	265,000	16	6	98.7%	98.2%	98.3%	98.2%
\$300,000-\$399,999	27	12.3%	1.3	349,184	355,000	41	5	98.1%	98.7%	96.1%	97.8%
\$400,000-\$499,999	4	1.8%	2.5	437,975	432,500	23	8	99.8%	100.0%	99.8%	100.0%
\$500,000-\$749,999	5	2.3%	2.5	562,000	575,000	76	65	96.5%	96.7%	94.4%	94.7%
\$750,000-\$999,999	2	0.9%	6.0	756,354	756,354	7	7	99.2%	99.2%	97.8%	97.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



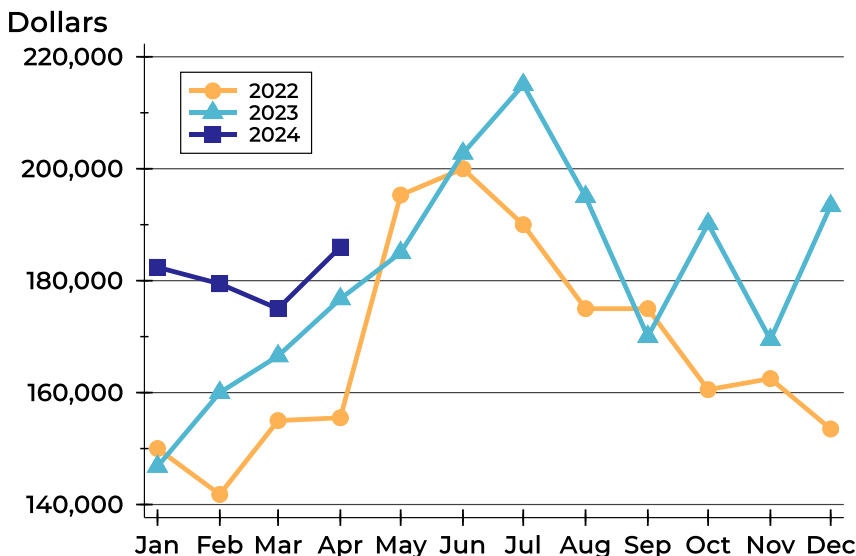
Central Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	172,833	167,154	200,977
February	167,638	189,627	202,971
March	190,723	195,182	207,728
April	191,081	189,557	202,610
May	221,340	219,842	
June	220,010	225,758	
July	212,671	232,828	
August	196,867	232,231	
September	197,371	195,798	
October	199,751	223,343	
November	184,025	195,282	
December	184,162	200,047	

Median Price

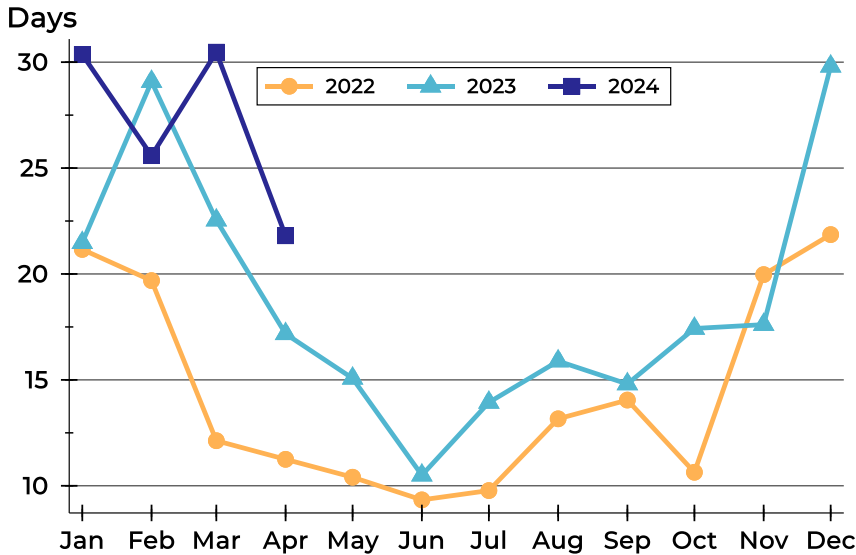


Month	2022	2023	2024
January	150,000	146,800	182,400
February	141,800	160,000	179,450
March	155,000	166,550	175,000
April	155,500	176,750	186,000
May	195,300	185,000	
June	200,000	202,750	
July	190,000	215,000	
August	175,000	195,000	
September	175,000	170,000	
October	160,526	190,155	
November	162,500	169,450	
December	153,500	193,375	



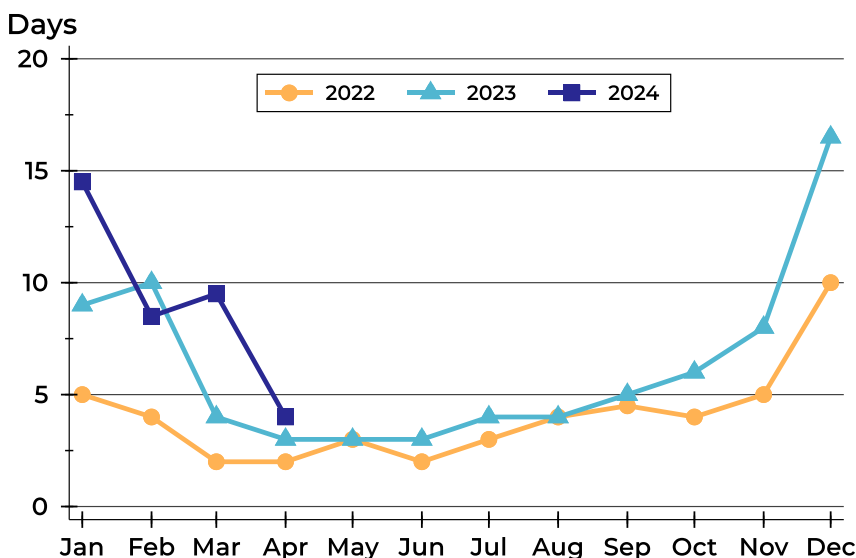
Central Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	21	30
February	20	29	26
March	12	23	30
April	11	17	22
May	10	15	
June	9	11	
July	10	14	
August	13	16	
September	14	15	
October	11	17	
November	20	18	
December	22	30	

Median DOM



Month	2022	2023	2024
January	5	9	15
February	4	10	9
March	2	4	10
April	2	3	4
May	3	3	
June	2	3	
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	5	8	
December	10	17	



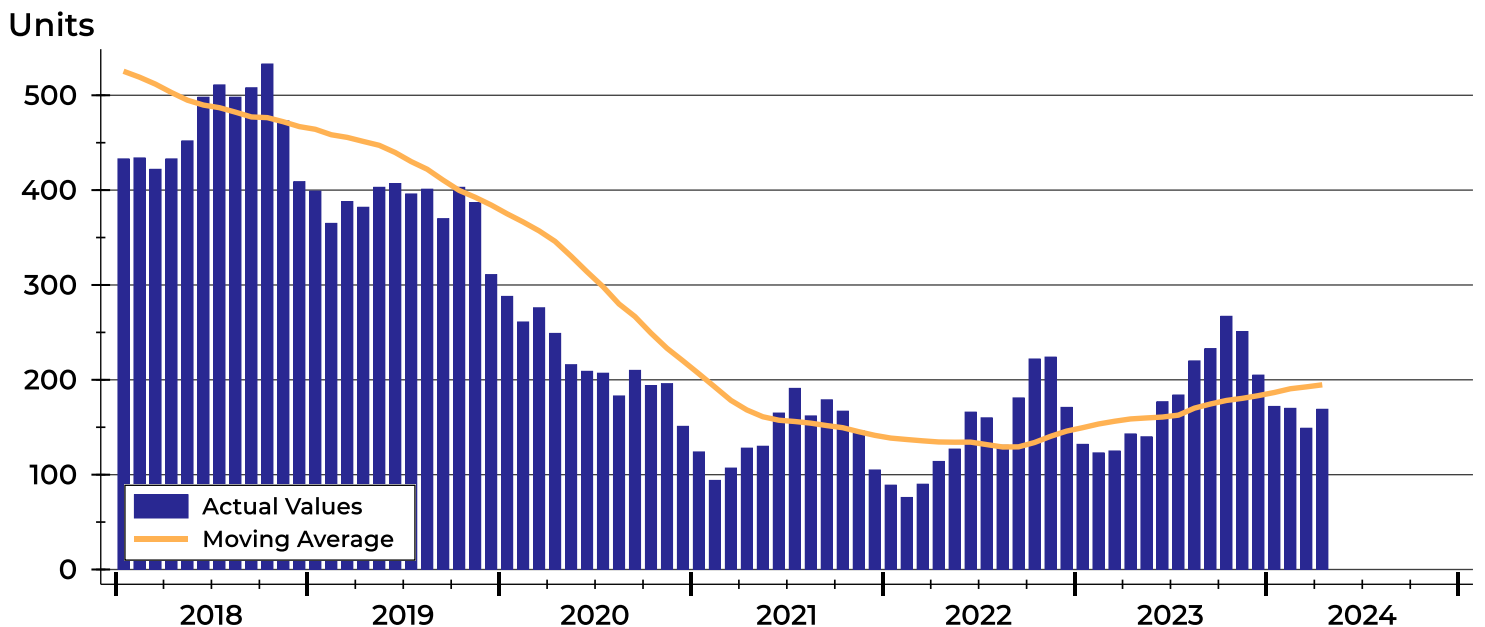
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		169	143	18.2%
Volume (1,000s)		51,980	47,050	10.5%
Months' Supply		0.8	0.7	14.3%
Average	List Price	307,575	329,023	-6.5%
	Days on Market	56	53	5.7%
	Percent of Original	96.4%	98.4%	-2.0%
Median	List Price	282,000	249,000	13.3%
	Days on Market	29	24	20.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 169 homes were available for sale in Central Region at the end of April. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of April was \$282,000, up 13.3% from 2023. The typical time on market for active listings was 29 days, up from 24 days a year earlier.

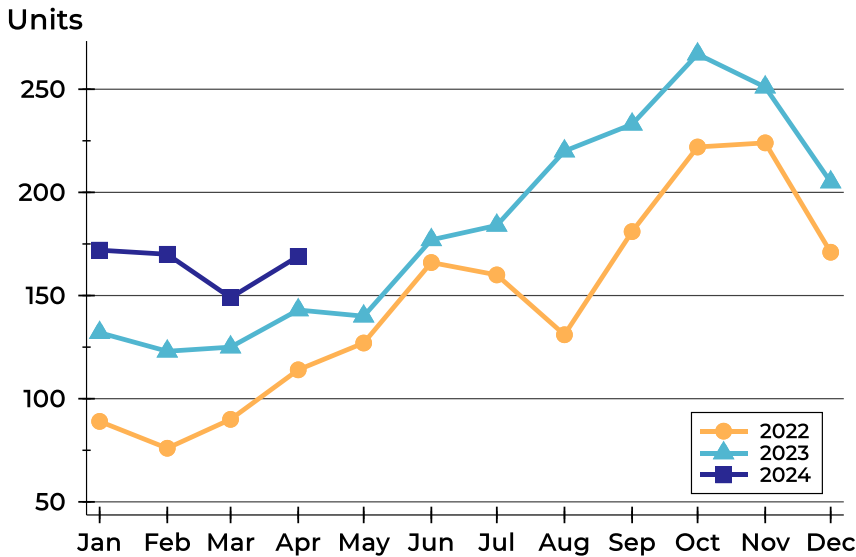
History of Active Listings





Central Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	89	132	172
February	76	123	170
March	90	125	149
April	114	143	169
May	127	140	
June	166	177	
July	160	184	
August	131	220	
September	181	233	
October	222	267	
November	224	251	
December	171	205	

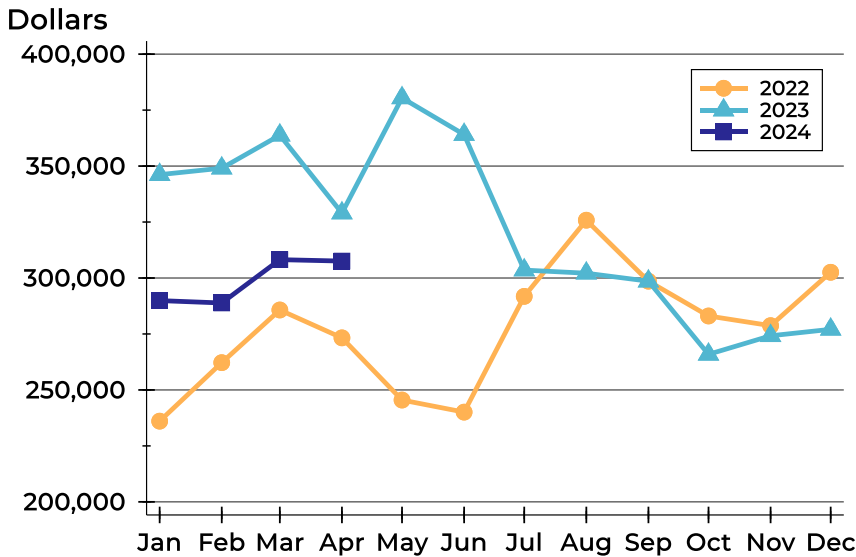
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	9	5.3%	1.1	33,422	31,500	68	61	88.4%	100.0%
\$50,000-\$99,999	12	7.1%	0.4	78,842	79,252	57	22	97.6%	100.0%
\$100,000-\$124,999	10	5.9%	0.7	111,590	109,950	41	27	91.5%	91.7%
\$125,000-\$149,999	8	4.7%	0.4	138,213	138,000	31	30	99.2%	100.0%
\$150,000-\$174,999	14	8.3%	0.7	161,757	161,400	20	14	97.6%	100.0%
\$175,000-\$199,999	5	3.0%	0.3	191,680	189,900	165	56	90.5%	100.0%
\$200,000-\$249,999	17	10.1%	0.6	225,241	225,000	60	27	97.8%	98.6%
\$250,000-\$299,999	18	10.7%	0.8	276,381	278,500	44	32	94.8%	100.0%
\$300,000-\$399,999	31	18.3%	1.3	354,336	359,000	40	28	98.2%	100.0%
\$400,000-\$499,999	24	14.2%	2.5	462,819	470,450	64	35	97.0%	98.2%
\$500,000-\$749,999	16	9.5%	2.5	605,605	604,900	109	55	97.0%	100.0%
\$750,000-\$999,999	4	2.4%	6.0	850,750	870,000	24	26	100.0%	100.0%
\$1,000,000 and up	1	0.6%	N/A	1,300,000	1,300,000	20	20	100.0%	100.0%



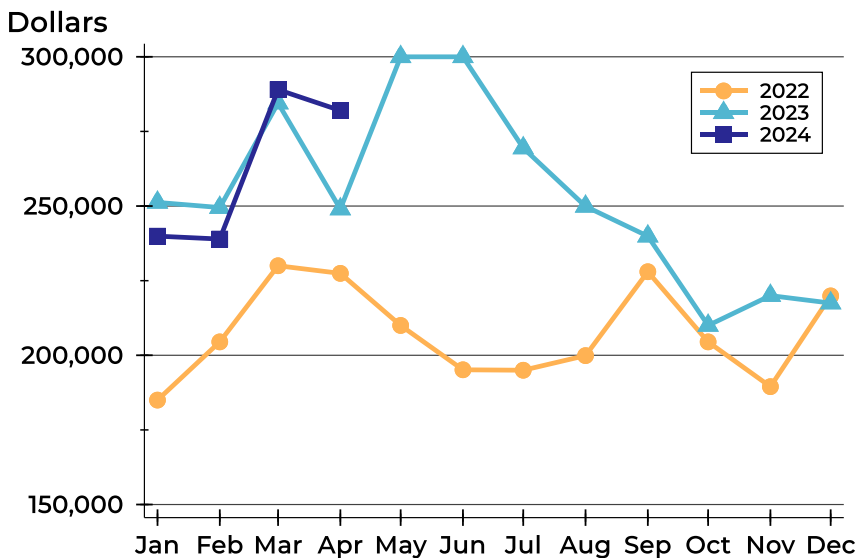
Central Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	236,063	346,174	289,916
February	262,189	349,073	288,851
March	285,717	363,785	308,199
April	273,269	329,023	307,575
May	245,494	380,449	
June	240,087	364,083	
July	291,803	303,543	
August	325,826	302,144	
September	298,584	298,592	
October	283,047	265,896	
November	278,713	274,200	
December	302,572	277,073	

Median Price

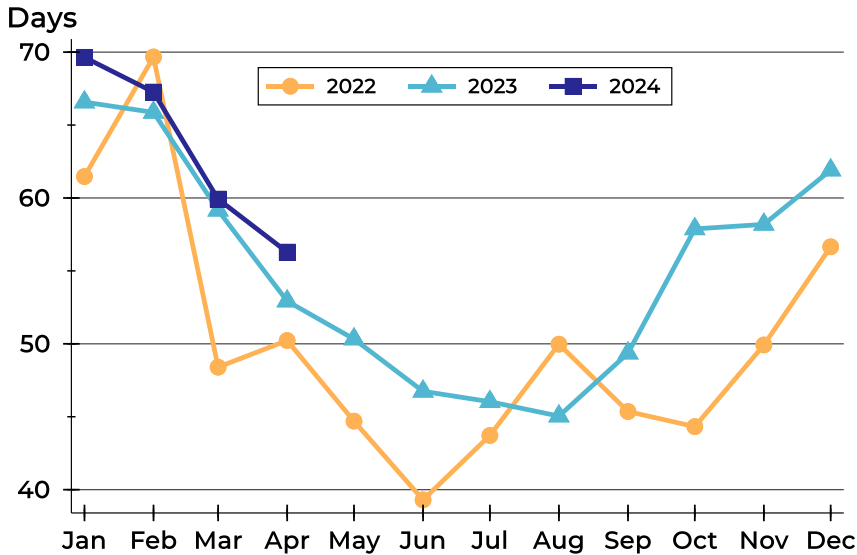


Month	2022	2023	2024
January	185,000	251,225	239,925
February	204,500	249,500	238,950
March	230,000	284,500	289,000
April	227,450	249,000	282,000
May	210,000	300,000	
June	195,150	299,999	
July	195,000	269,450	
August	199,900	249,900	
September	228,000	239,900	
October	204,500	210,000	
November	189,500	220,000	
December	219,900	217,500	



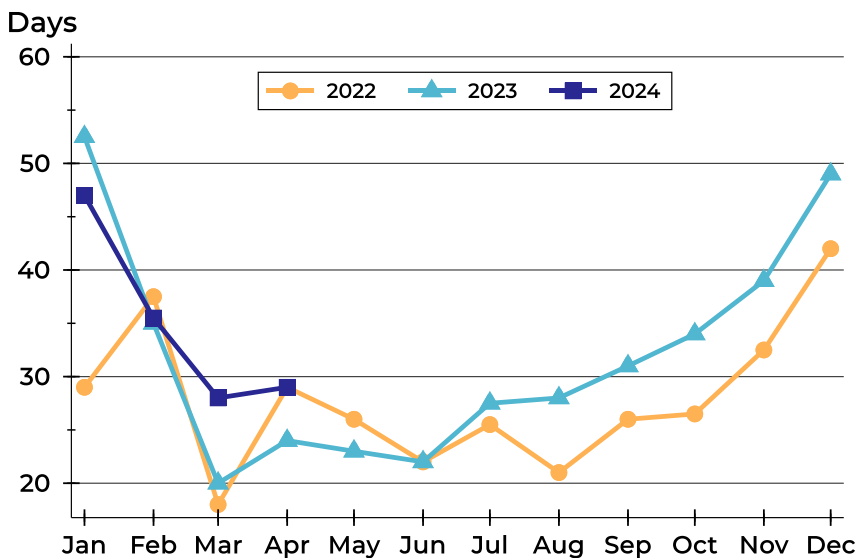
Central Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	61	67	70
February	70	66	67
March	48	59	60
April	50	53	56
May	45	50	
June	39	47	
July	44	46	
August	50	45	
September	45	49	
October	44	58	
November	50	58	
December	57	62	

Median DOM

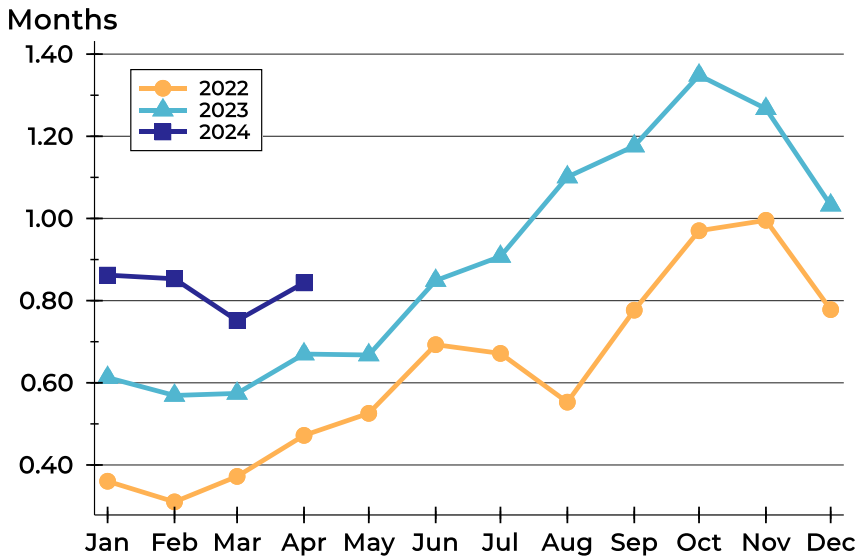


Month	2022	2023	2024
January	29	53	47
February	38	35	36
March	18	20	28
April	29	24	29
May	26	23	
June	22	22	
July	26	28	
August	21	28	
September	26	31	
October	27	34	
November	33	39	
December	42	49	



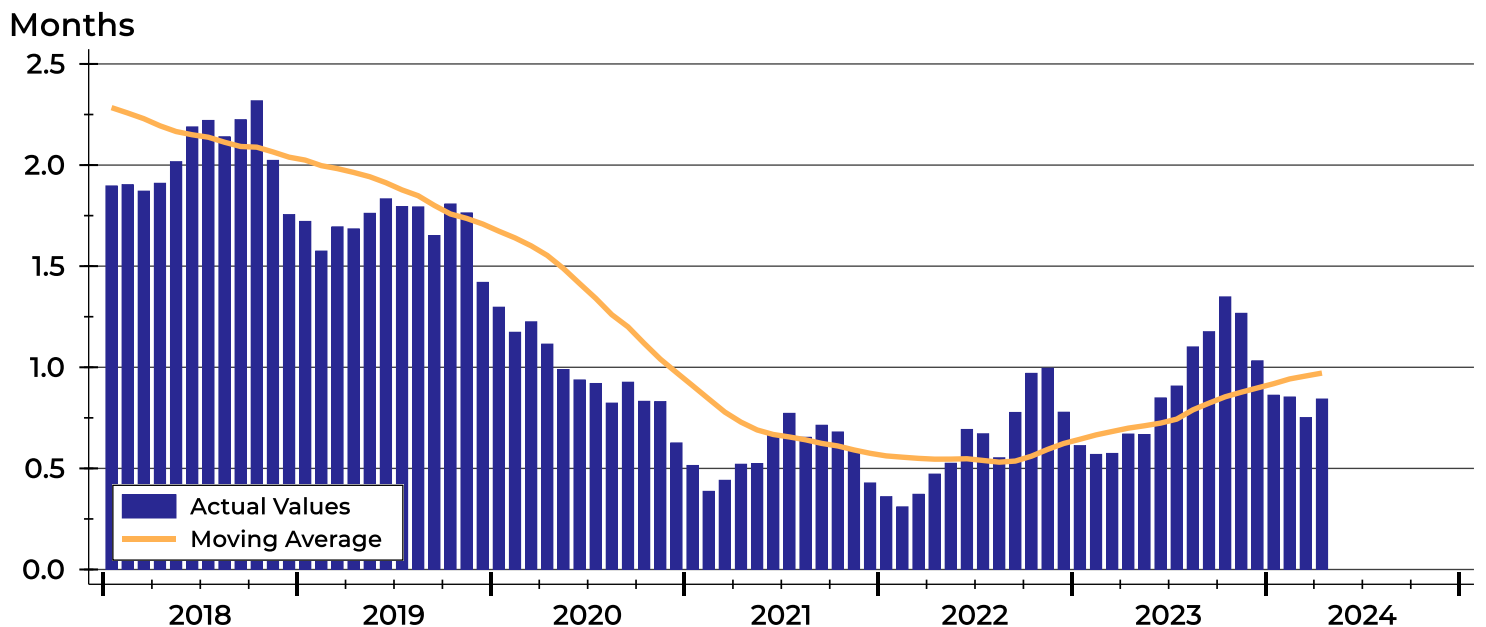
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.6	0.9
February	0.3	0.6	0.9
March	0.4	0.6	0.8
April	0.5	0.7	0.8
May	0.5	0.7	
June	0.7	0.8	
July	0.7	0.9	
August	0.6	1.1	
September	0.8	1.2	
October	1.0	1.3	
November	1.0	1.3	
December	0.8	1.0	

History of Month's Supply





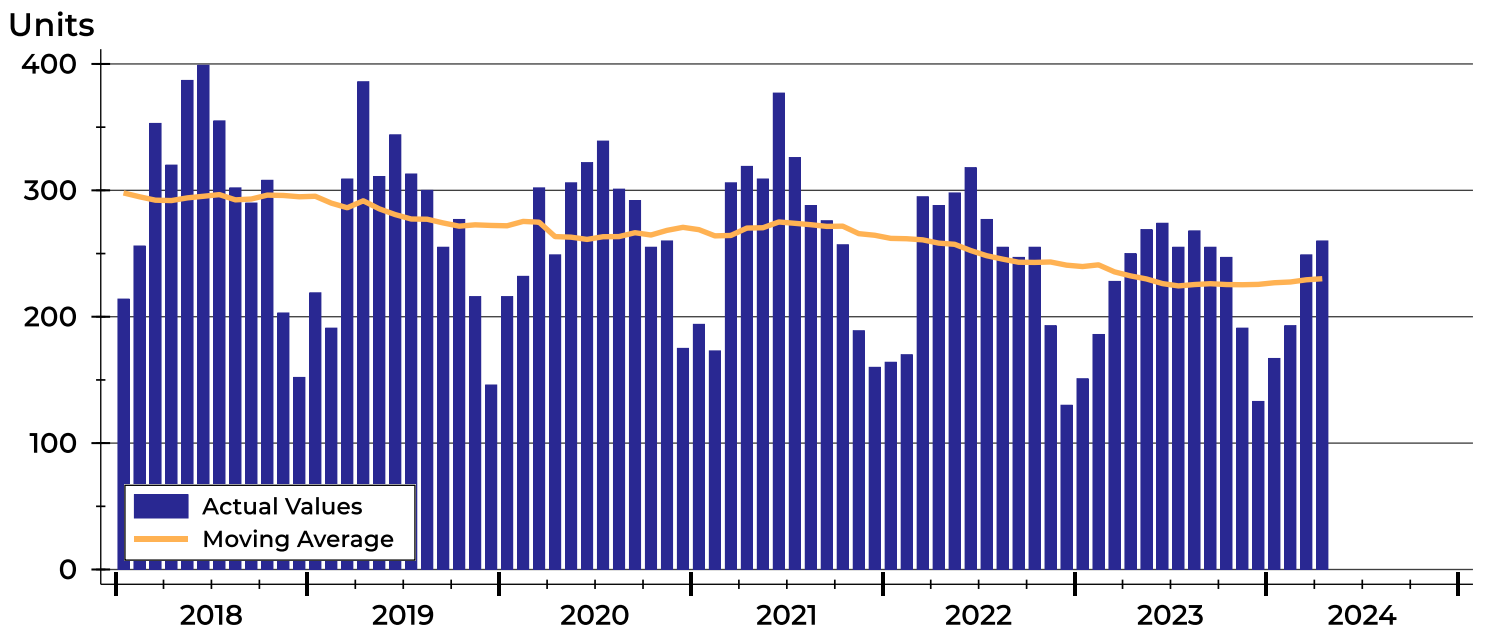
Central Region New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	260	250	4.0%
	Volume (1,000s)	66,481	50,813	30.8%
	Average List Price	255,698	203,250	25.8%
	Median List Price	220,000	169,900	29.5%
Year-to-Date	New Listings	869	815	6.6%
	Volume (1,000s)	201,337	163,847	22.9%
	Average List Price	231,688	201,039	15.2%
	Median List Price	199,000	169,950	17.1%

A total of 260 new listings were added in Central Region during April, up 4.0% from the same month in 2023. Year-to-date Central Region has seen 869 new listings.

The median list price of these homes was \$220,000 up from \$169,900 in 2023.

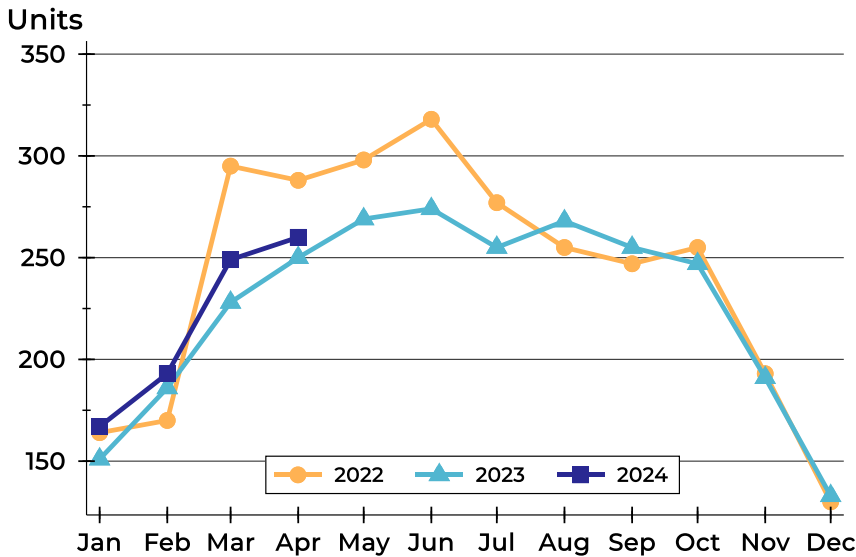
History of New Listings





Central Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	164	151	167
February	170	186	193
March	295	228	249
April	288	250	260
May	298	269	
June	318	274	
July	277	255	
August	255	268	
September	247	255	
October	255	247	
November	193	191	
December	130	133	

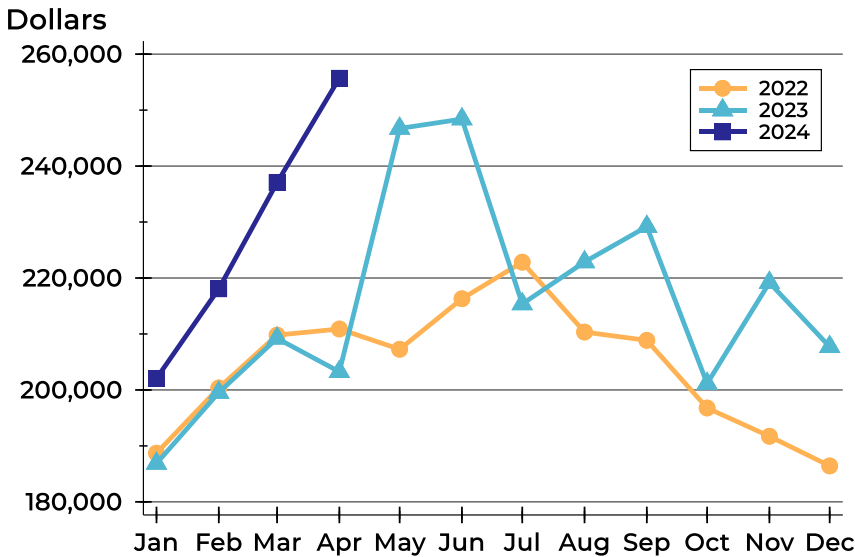
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.5%	38,350	41,250	10	9	100.0%	100.0%
\$50,000-\$99,999	23	8.8%	76,726	75,900	8	3	99.9%	100.0%
\$100,000-\$124,999	14	5.4%	113,636	115,000	15	13	96.3%	100.0%
\$125,000-\$149,999	21	8.1%	138,160	135,000	10	4	98.5%	100.0%
\$150,000-\$174,999	28	10.8%	163,457	165,000	7	4	99.6%	100.0%
\$175,000-\$199,999	23	8.8%	190,422	192,500	6	3	98.7%	100.0%
\$200,000-\$249,999	37	14.2%	225,000	224,900	7	4	99.9%	100.0%
\$250,000-\$299,999	35	13.5%	280,463	282,000	8	3	99.7%	100.0%
\$300,000-\$399,999	38	14.6%	356,736	362,500	11	7	98.9%	100.0%
\$400,000-\$499,999	23	8.8%	454,876	455,000	14	11	98.3%	100.0%
\$500,000-\$749,999	8	3.1%	567,800	550,000	10	4	99.5%	100.0%
\$750,000-\$999,999	5	1.9%	880,580	890,000	28	29	95.4%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



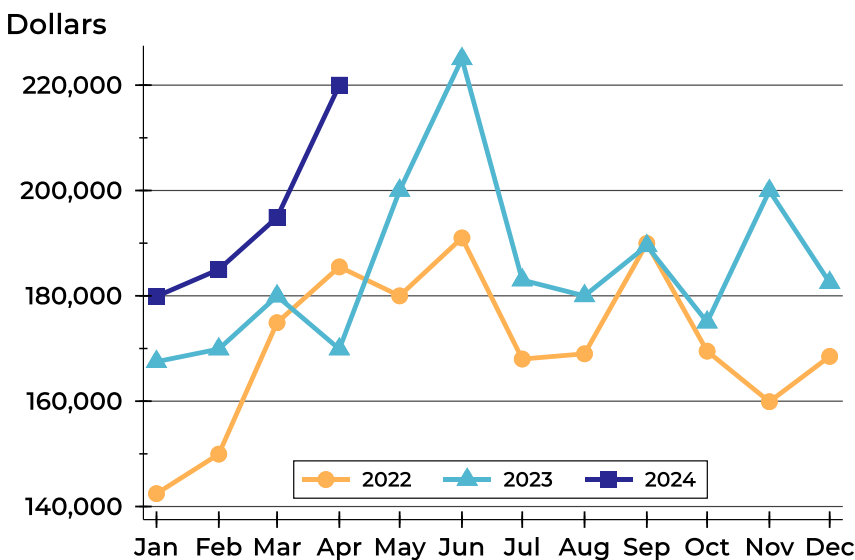
Central Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	188,707	186,864	202,058
February	200,354	199,536	218,070
March	209,796	209,227	237,046
April	210,891	203,250	255,698
May	207,269	246,729	
June	216,292	248,396	
July	222,832	215,365	
August	210,342	222,864	
September	208,859	229,188	
October	196,776	201,146	
November	191,722	219,179	
December	186,429	207,718	

Median Price



Month	2022	2023	2024
January	142,450	167,500	179,900
February	149,950	169,900	185,000
March	174,900	179,950	194,900
April	185,500	169,900	220,000
May	180,000	200,000	
June	191,000	225,000	
July	168,000	183,000	
August	169,000	180,000	
September	189,950	189,500	
October	169,500	175,000	
November	159,900	199,950	
December	168,500	182,500	



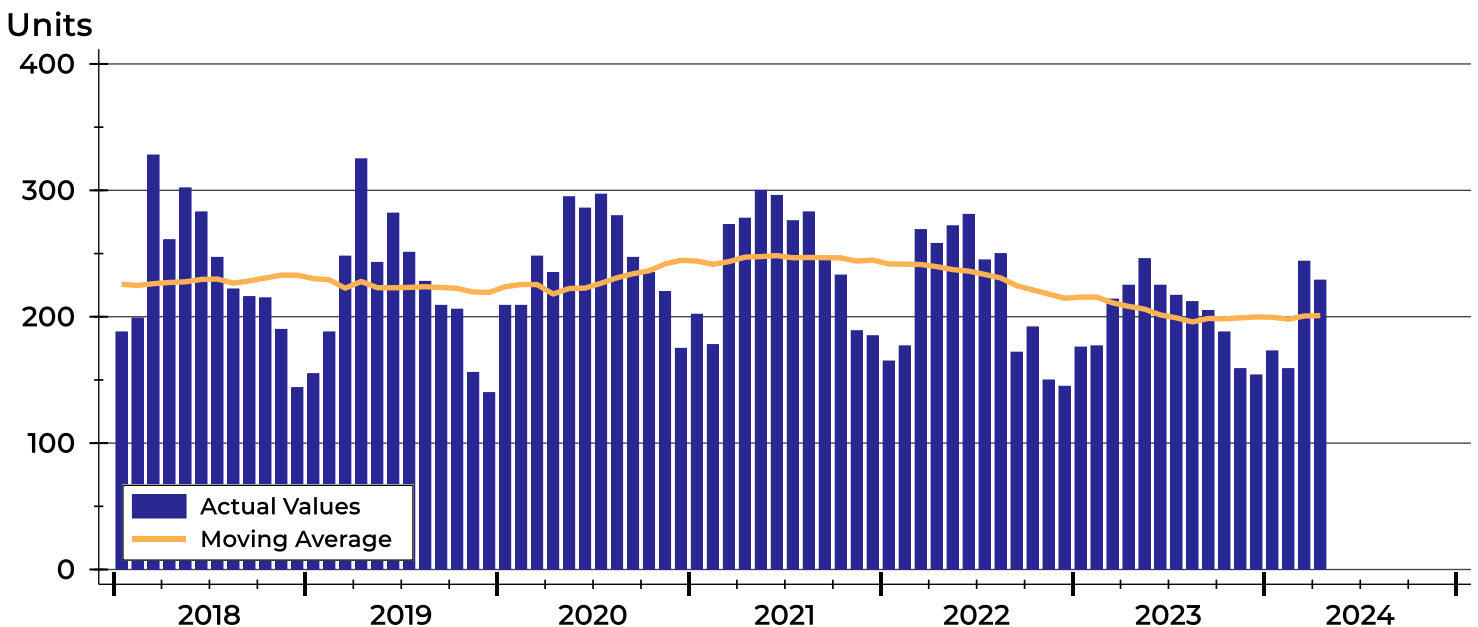
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		229	225	1.8%	805	792	1.6%
Volume (1,000s)		57,909	48,263	20.0%	179,069	157,534	13.7%
Average	Sale Price	252,877	214,501	17.9%	222,446	198,906	11.8%
	Days on Market	18	14	28.6%	23	19	21.1%
	Percent of Original	98.7%	100.6%	-1.9%	97.7%	99.0%	-1.3%
Median	Sale Price	215,000	180,000	19.4%	193,000	174,839	10.4%
	Days on Market	4	3	33.3%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 229 contracts for sale were written in Central Region during the month of April, up from 225 in 2023. The median list price of these homes was \$215,000, up from \$180,000 the prior year.

Half of the homes that went under contract in April were on the market less than 4 days, compared to 3 days in April 2023.

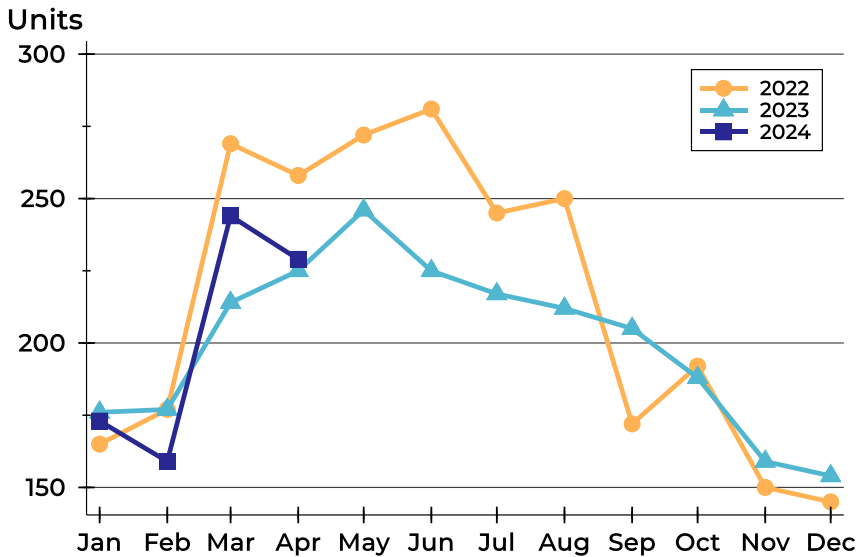
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	165	176	173
February	177	177	159
March	269	214	244
April	258	225	229
May	272	246	
June	281	225	
July	245	217	
August	250	212	
September	172	205	
October	192	188	
November	150	159	
December	145	154	

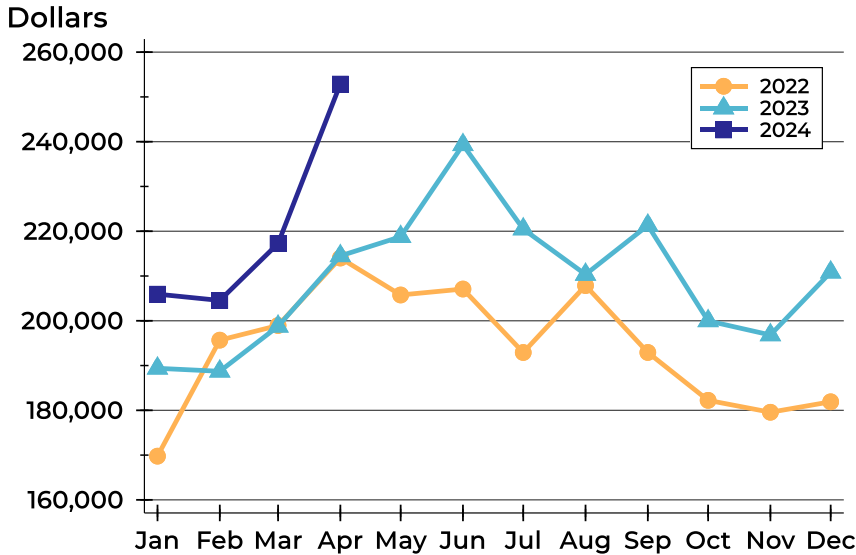
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	14,750	14,750	2	2	97.3%	97.3%
\$25,000-\$49,999	4	1.7%	37,173	36,445	71	33	85.3%	82.2%
\$50,000-\$99,999	22	9.6%	75,564	74,900	25	4	98.2%	100.0%
\$100,000-\$124,999	10	4.4%	111,115	112,500	22	7	100.4%	100.0%
\$125,000-\$149,999	20	8.7%	136,843	135,000	11	4	99.1%	100.0%
\$150,000-\$174,999	23	10.0%	163,644	165,000	5	3	99.8%	100.0%
\$175,000-\$199,999	24	10.5%	189,796	191,000	10	3	99.2%	100.0%
\$200,000-\$249,999	38	16.6%	224,841	220,000	13	4	99.0%	100.0%
\$250,000-\$299,999	28	12.2%	280,925	282,450	7	2	99.9%	100.0%
\$300,000-\$399,999	29	12.7%	356,075	360,000	20	7	99.5%	100.0%
\$400,000-\$499,999	14	6.1%	447,350	437,450	11	4	99.3%	100.0%
\$500,000-\$749,999	11	4.8%	544,400	549,500	41	16	97.0%	100.0%
\$750,000-\$999,999	2	0.9%	932,500	932,500	55	55	94.2%	94.2%
\$1,000,000 and up	2	0.9%	1,524,500	1,524,500	279	279	73.1%	73.1%



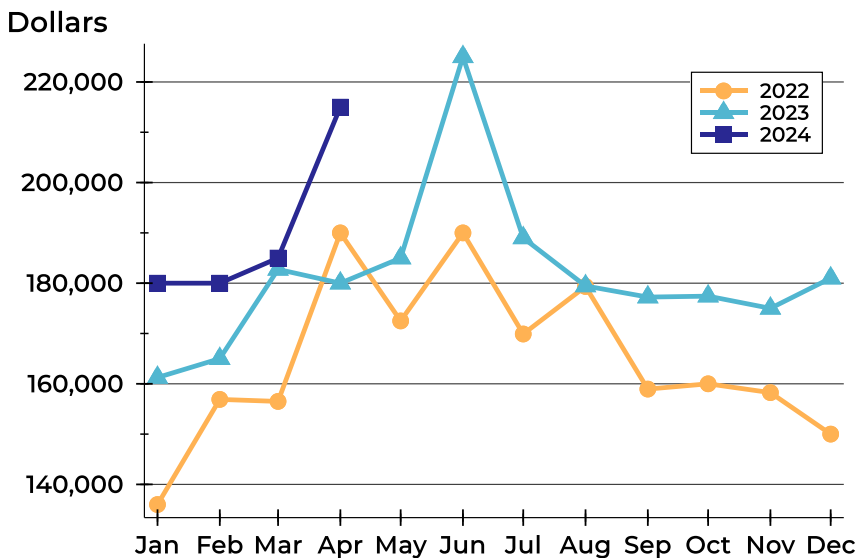
Central Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	169,765	189,390	205,944
February	195,674	188,721	204,542
March	198,943	198,761	217,252
April	214,021	214,501	252,877
May	205,760	218,786	
June	207,092	239,304	
July	192,922	220,486	
August	207,866	210,348	
September	192,925	221,309	
October	182,235	199,977	
November	179,574	196,831	
December	181,910	210,839	

Median Price

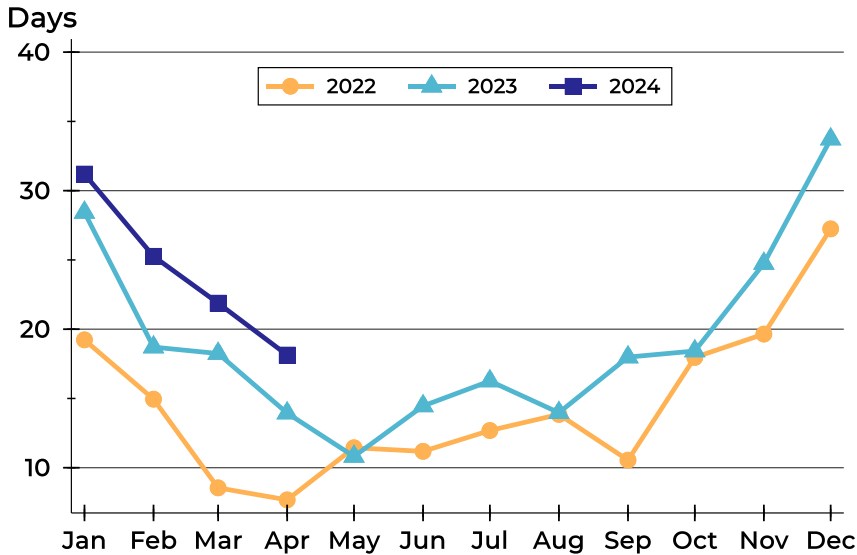


Month	2022	2023	2024
January	136,000	161,250	180,000
February	156,900	165,000	180,000
March	156,500	182,750	185,000
April	190,000	180,000	215,000
May	172,500	185,000	
June	190,000	225,000	
July	169,900	189,000	
August	179,350	179,450	
September	158,950	177,240	
October	160,000	177,425	
November	158,250	175,000	
December	150,000	181,000	



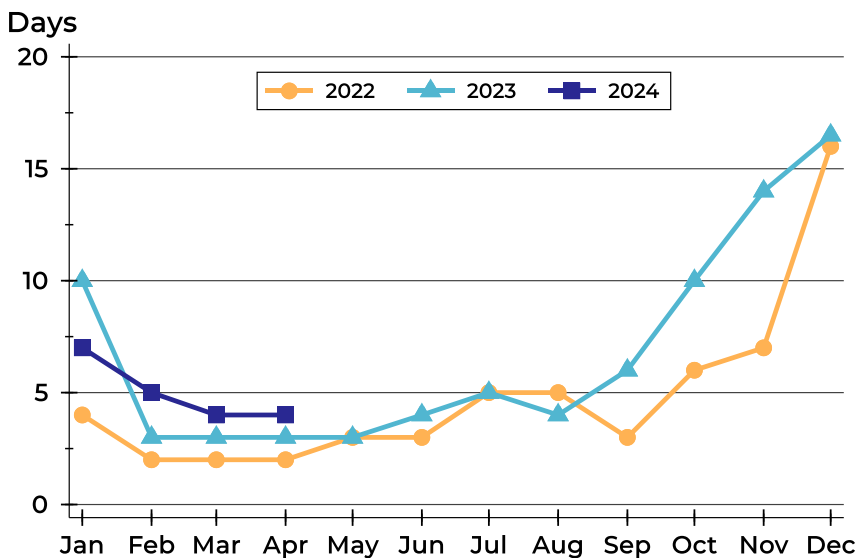
Central Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	19	28	31
February	15	19	25
March	9	18	22
April	8	14	18
May	11	11	11
June	11	14	14
July	13	16	16
August	14	14	14
September	11	18	18
October	18	18	18
November	20	25	25
December	27	34	34

Median DOM



Month	2022	2023	2024
January	4	10	7
February	2	3	5
March	2	3	4
April	2	3	4
May	3	3	3
June	3	4	4
July	5	5	5
August	5	4	4
September	3	6	6
October	6	10	10
November	7	14	14
December	16	17	17



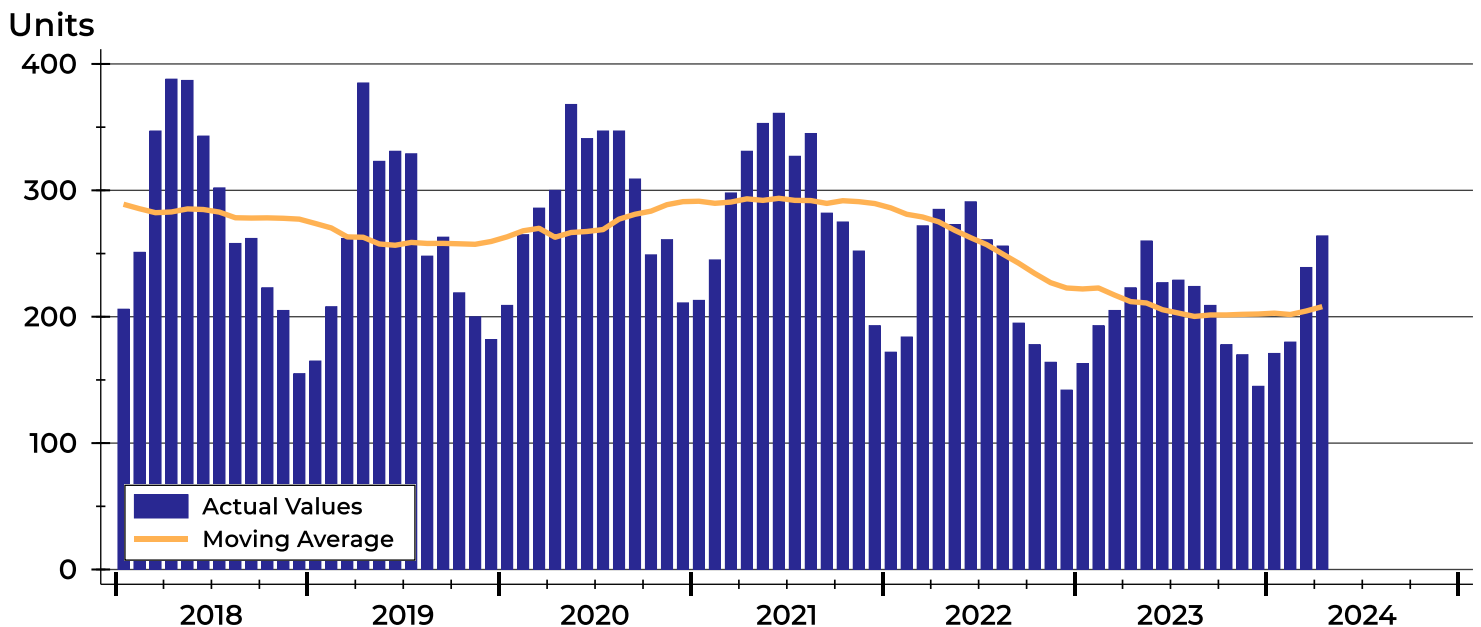
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		264	223	18.4%
Volume (1,000s)		70,948	50,837	39.6%
Average	List Price	268,741	227,967	17.9%
	Days on Market	17	15	13.3%
	Percent of Original	99.1%	99.4%	-0.3%
Median	List Price	220,000	189,900	15.9%
	Days on Market	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 264 listings in Central Region had contracts pending at the end of April, up from 223 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

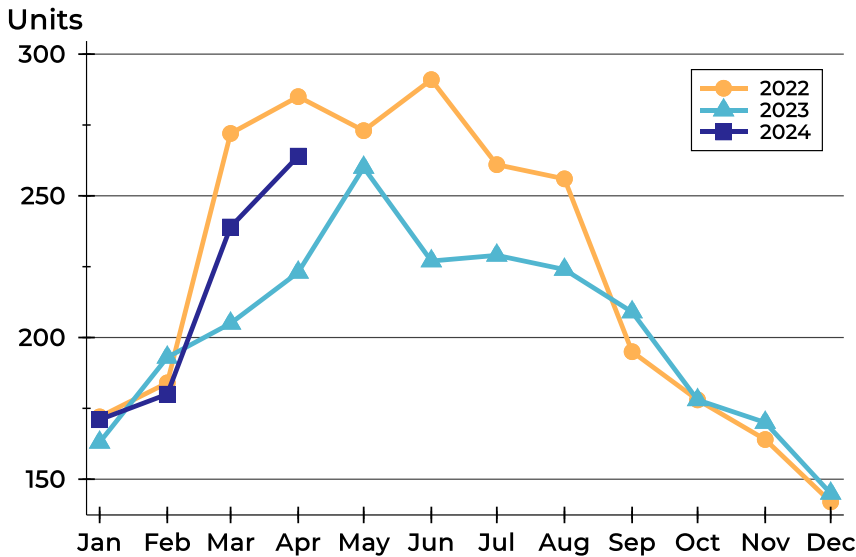
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	172	163	171
February	184	193	180
March	272	205	239
April	285	223	264
May	273	260	
June	291	227	
July	261	229	
August	256	224	
September	195	209	
October	178	178	
November	164	170	
December	142	145	

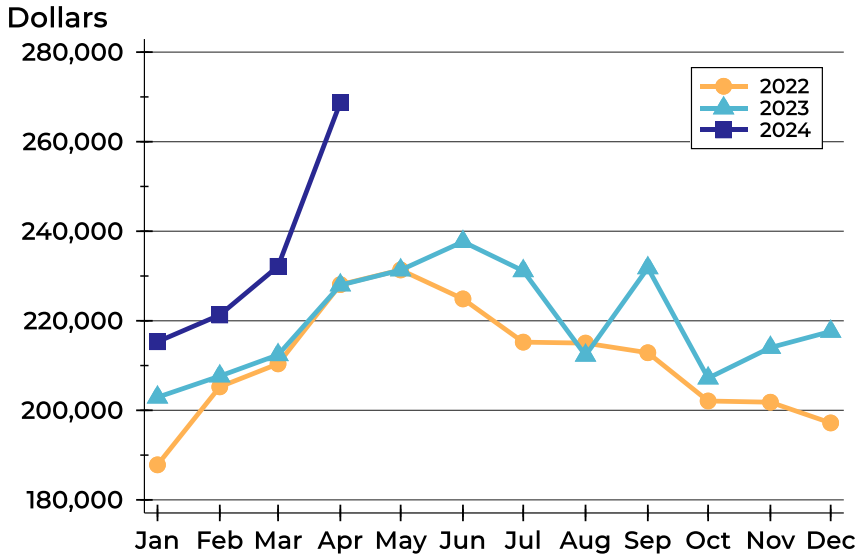
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.8%	31,445	31,445	114	114	82.2%	82.2%
\$50,000-\$99,999	14	5.3%	74,554	72,500	18	5	99.9%	100.0%
\$100,000-\$124,999	14	5.3%	113,275	115,000	17	5	100.0%	100.0%
\$125,000-\$149,999	23	8.7%	137,450	137,500	10	3	99.3%	100.0%
\$150,000-\$174,999	31	11.7%	161,858	160,000	6	3	100.0%	100.0%
\$175,000-\$199,999	27	10.2%	189,593	190,000	7	3	99.5%	100.0%
\$200,000-\$249,999	41	15.5%	225,239	220,000	18	5	99.0%	100.0%
\$250,000-\$299,999	35	13.3%	280,058	280,000	8	3	99.6%	100.0%
\$300,000-\$399,999	36	13.6%	358,718	366,350	20	6	99.4%	100.0%
\$400,000-\$499,999	21	8.0%	448,270	445,777	16	3	99.6%	100.0%
\$500,000-\$749,999	14	5.3%	557,664	547,200	34	10	97.7%	100.0%
\$750,000-\$999,999	3	1.1%	906,667	880,000	47	38	96.1%	100.0%
\$1,000,000 and up	2	0.8%	1,524,500	1,524,500	279	279	73.1%	73.1%



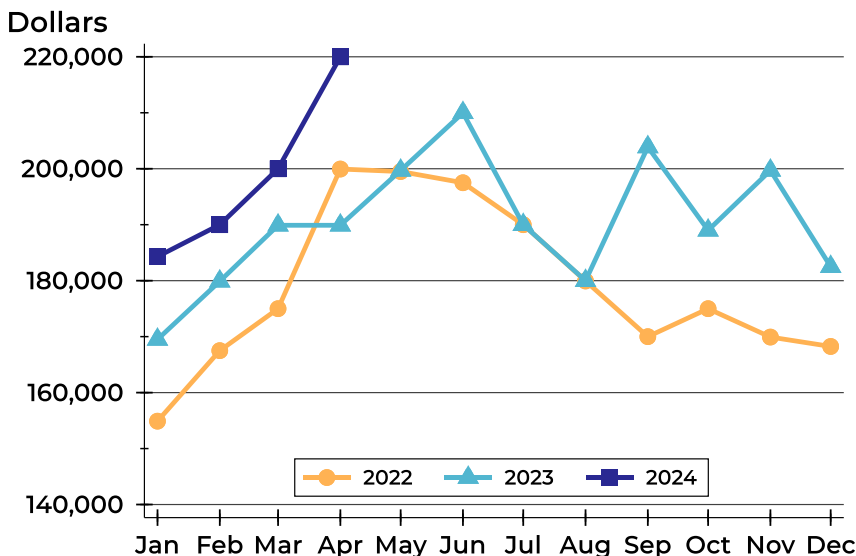
Central Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	187,823	202,917	215,315
February	205,248	207,644	221,291
March	210,381	212,388	232,164
April	228,082	227,967	268,741
May	231,360	231,327	
June	224,885	237,662	
July	215,233	231,141	
August	215,015	212,271	
September	212,865	231,804	
October	202,086	207,183	
November	201,817	214,019	
December	197,188	217,617	

Median Price

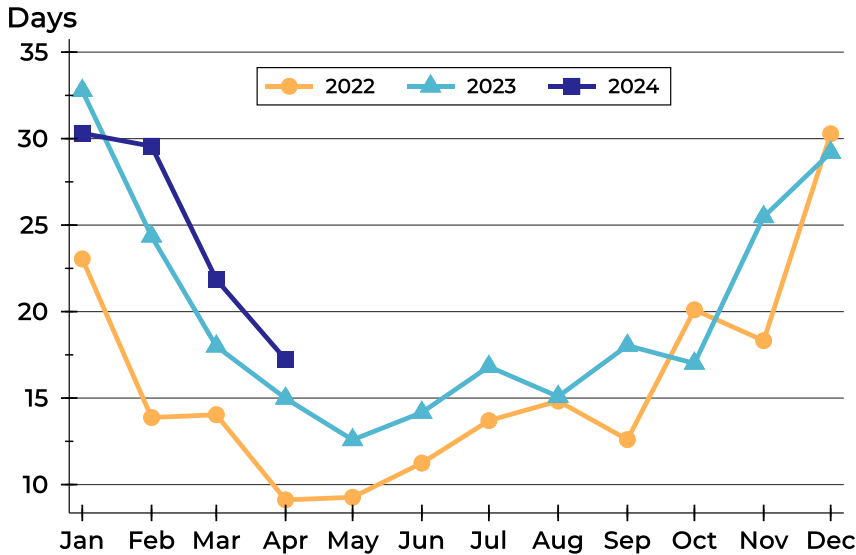


Month	2022	2023	2024
January	154,900	169,500	184,300
February	167,500	179,900	190,000
March	174,999	189,900	200,000
April	199,950	189,900	220,000
May	199,500	199,700	
June	197,500	210,000	
July	190,000	190,000	
August	179,950	180,000	
September	170,000	203,889	
October	175,000	189,000	
November	169,925	199,700	
December	168,250	182,500	



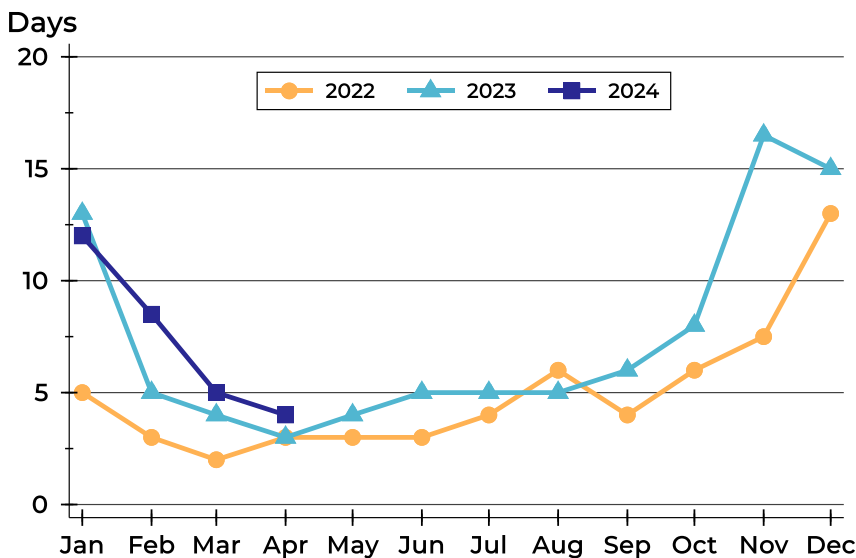
Central Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	23	33	30
February	14	24	30
March	14	18	22
April	9	15	17
May	9	13	17
June	11	14	17
July	14	17	17
August	15	15	17
September	13	18	17
October	20	17	17
November	18	25	17
December	30	29	17

Median DOM



Month	2022	2023	2024
January	5	13	12
February	3	5	9
March	2	4	5
April	3	3	4
May	3	4	4
June	3	5	4
July	4	5	4
August	6	5	4
September	4	6	4
October	6	8	4
November	8	17	4
December	13	15	4



**April
2024**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Rose in April

Total home sales in North Region rose by 31.8% last month to 29 units, compared to 22 units in April 2023. Total sales volume was \$6.7 million, up 23.4% from a year earlier.

The median sale price in April was \$203,000, down from \$236,500 a year earlier. Homes that sold in April were typically on the market for 11 days and sold for 99.1% of their list prices.

North Region Active Listings Up at End of April

The total number of active listings in North Region at the end of April was 39 units, up from 28 at the same point in 2023. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$279,900.

There were 22 contracts written in April 2024 and 2023, showing no change over the year. At the end of the month, there were 33 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**April
2024**

Sunflower MLS Statistics



North Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		29	22	26	76	74	110
Change from prior year		31.8%	-15.4%	-13.3%	2.7%	-32.7%	17.0%
Active Listings		39	28	27	N/A	N/A	N/A
Change from prior year		39.3%	3.7%	-20.6%			
Months' Supply		1.7	1.0	0.9	N/A	N/A	N/A
Change from prior year		70.0%	11.1%	-25.0%			
New Listings		40	24	42	97	90	121
Change from prior year		66.7%	-42.9%	-2.3%	7.8%	-25.6%	-6.2%
Contracts Written		22	22	33	90	86	114
Change from prior year		0.0%	-33.3%	-17.5%	4.7%	-24.6%	-6.6%
Pending Contracts		33	26	32	N/A	N/A	N/A
Change from prior year		26.9%	-18.8%	-37.3%			
Sales Volume (1,000s)		6,692	5,424	6,285	15,839	15,498	23,538
Change from prior year		23.4%	-13.7%	20.0%	2.2%	-34.2%	44.9%
Average	Sale Price	230,753	246,559	241,746	208,402	209,435	213,977
	Change from prior year	-6.4%	2.0%	38.4%	-0.5%	-2.1%	23.8%
	List Price of Actives	328,692	239,464	236,378	N/A	N/A	N/A
	Change from prior year	37.3%	1.3%	38.1%			
	Days on Market	45	32	24	47	33	30
Change from prior year	40.6%	33.3%	-31.4%	42.4%	10.0%	-9.1%	
	Percent of List	96.8%	98.3%	101.0%	97.1%	96.4%	98.8%
Change from prior year	-1.5%	-2.7%	1.1%	0.7%	-2.4%	-0.5%	
	Percent of Original	95.0%	95.3%	99.7%	95.1%	93.8%	97.6%
Change from prior year	-0.3%	-4.4%	0.9%	1.4%	-3.9%	0.0%	
Median	Sale Price	203,000	236,500	194,000	197,000	188,950	185,500
	Change from prior year	-14.2%	21.9%	11.7%	4.3%	1.9%	9.5%
	List Price of Actives	279,900	172,450	180,000	N/A	N/A	N/A
	Change from prior year	62.3%	-4.2%	56.6%			
	Days on Market	11	12	7	30	13	8
Change from prior year	-8.3%	71.4%	133.3%	130.8%	62.5%	33.3%	
	Percent of List	99.1%	100.0%	100.0%	99.6%	99.9%	100.0%
Change from prior year	-0.9%	0.0%	0.0%	-0.3%	-0.1%	0.0%	
	Percent of Original	97.1%	99.9%	100.0%	97.7%	96.5%	100.0%
Change from prior year	-2.8%	-0.1%	0.0%	1.2%	-3.5%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



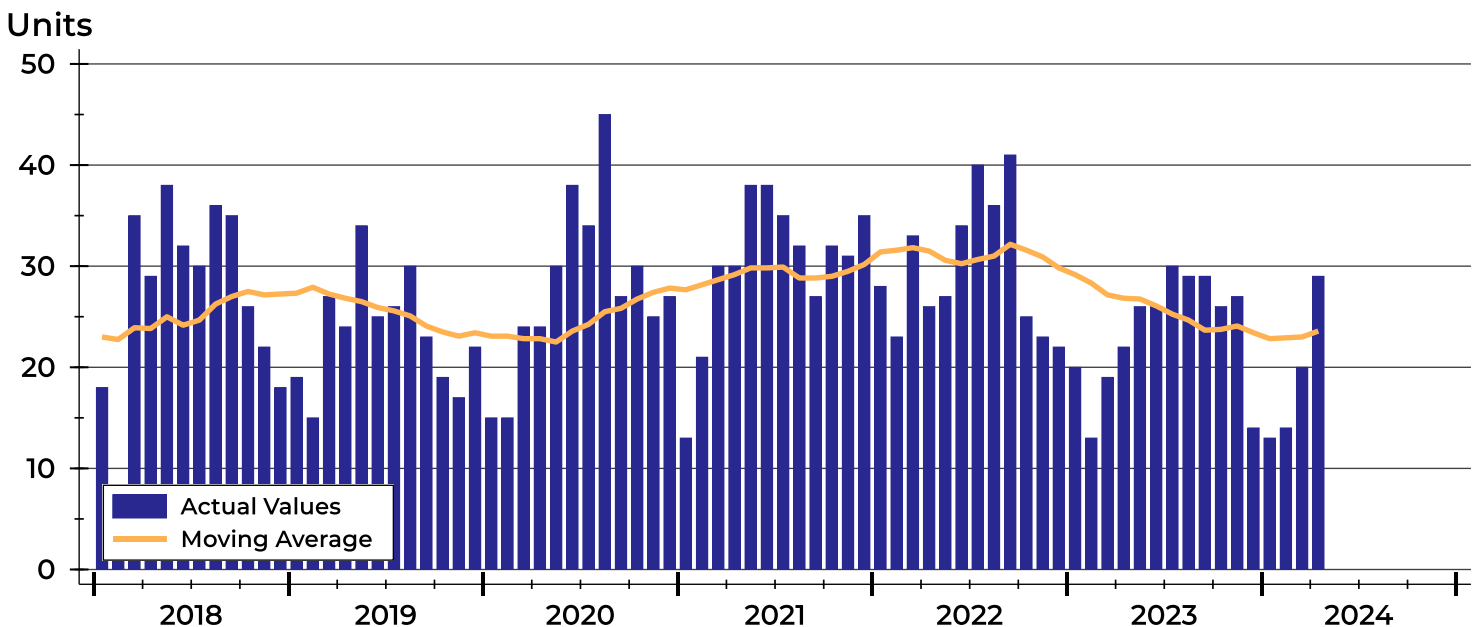
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		29	22	31.8%	76	74	2.7%
Volume (1,000s)		6,692	5,424	23.4%	15,839	15,498	2.2%
Months' Supply		1.7	1.0	70.0%	N/A	N/A	N/A
Average	Sale Price	230,753	246,559	-6.4%	208,402	209,435	-0.5%
	Days on Market	45	32	40.6%	47	33	42.4%
	Percent of List	96.8%	98.3%	-1.5%	97.1%	96.4%	0.7%
	Percent of Original	95.0%	95.3%	-0.3%	95.1%	93.8%	1.4%
Median	Sale Price	203,000	236,500	-14.2%	197,000	188,950	4.3%
	Days on Market	11	12	-8.3%	30	13	130.8%
	Percent of List	99.1%	100.0%	-0.9%	99.6%	99.9%	-0.3%
	Percent of Original	97.1%	99.9%	-2.8%	97.7%	96.5%	1.2%

A total of 29 homes sold in North Region in April, up from 22 units in April 2023. Total sales volume rose to \$6.7 million compared to \$5.4 million in the previous year.

The median sales price in April was \$203,000, down 14.2% compared to the prior year. Median days on market was 11 days, down from 17 days in March, and down from 12 in April 2023.

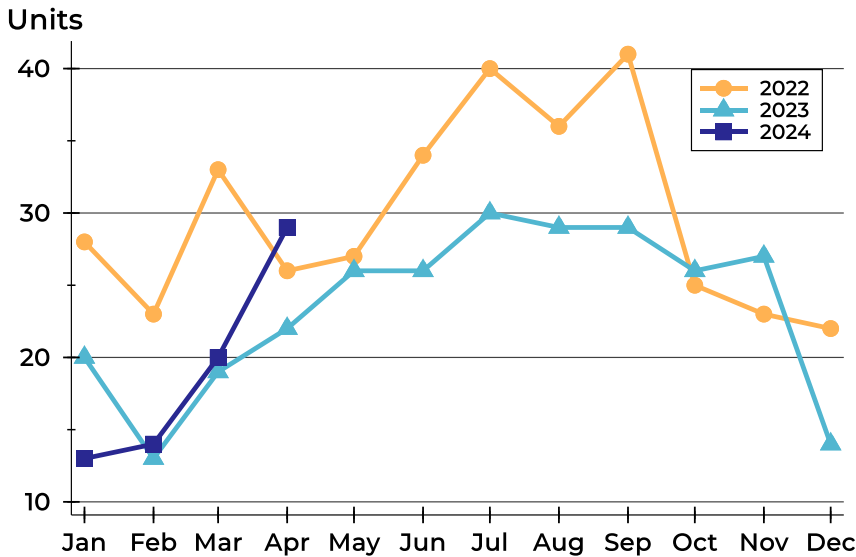
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	28	20	13
February	23	13	14
March	33	19	20
April	26	22	29
May	27	26	
June	34	26	
July	40	30	
August	36	29	
September	41	29	
October	25	26	
November	23	27	
December	22	14	

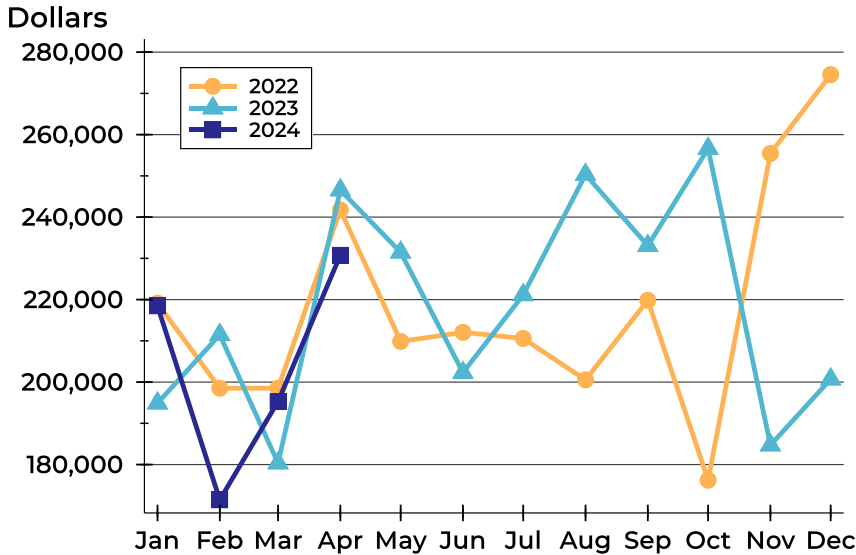
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	6.9%	0.7	60,000	60,000	52	52	78.2%	78.2%	71.7%	71.7%
\$100,000-\$124,999	1	3.4%	0.0	104,000	104,000	3	3	95.4%	95.4%	95.4%	95.4%
\$125,000-\$149,999	1	3.4%	2.1	135,000	135,000	8	8	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	6	20.7%	1.0	159,083	160,000	59	40	99.6%	98.4%	98.5%	97.8%
\$175,000-\$199,999	4	13.8%	1.3	192,088	192,500	48	34	99.1%	96.6%	97.5%	95.5%
\$200,000-\$249,999	4	13.8%	1.2	223,625	223,250	65	61	99.4%	99.8%	96.5%	98.9%
\$250,000-\$299,999	4	13.8%	0.6	263,750	262,500	18	3	97.8%	98.1%	97.1%	98.1%
\$300,000-\$399,999	5	17.2%	3.3	339,100	330,000	16	8	99.3%	100.0%	98.7%	99.1%
\$400,000-\$499,999	1	3.4%	2.0	425,000	425,000	74	74	99.1%	99.1%	96.8%	96.8%
\$500,000-\$749,999	1	3.4%	4.6	540,000	540,000	151	151	77.3%	77.3%	72.0%	72.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



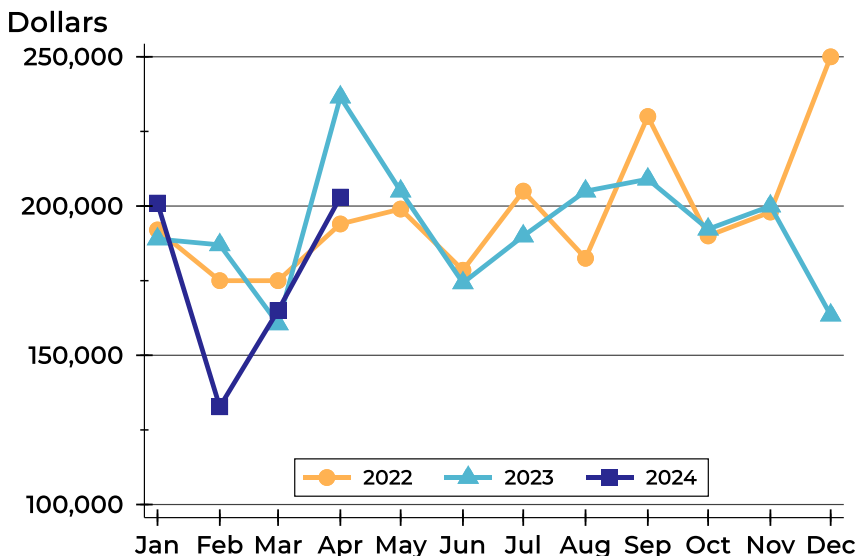
North Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	219,124	194,885	218,477
February	198,508	211,479	171,443
March	198,514	180,366	195,316
April	241,746	246,559	230,753
May	209,869	231,473	
June	212,059	202,304	
July	210,585	221,141	
August	200,542	250,331	
September	219,840	233,062	
October	176,224	256,621	
November	255,428	184,714	
December	274,560	200,707	

Median Price

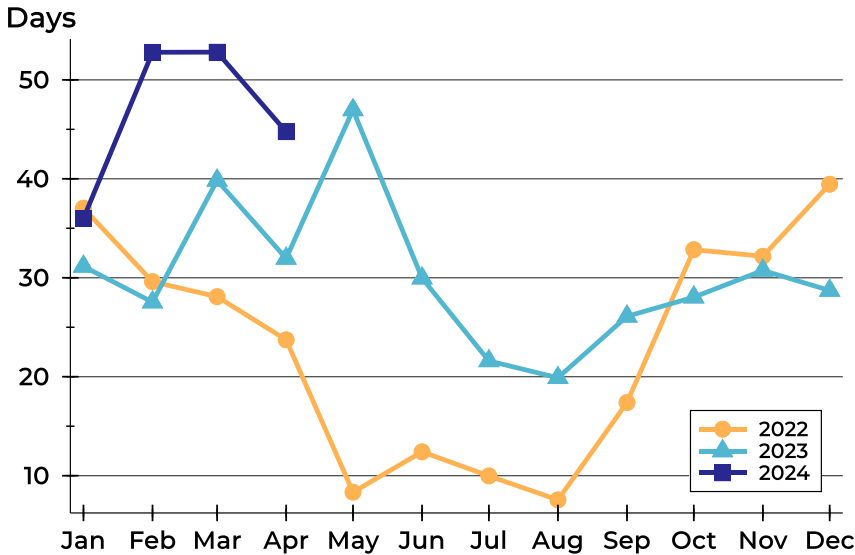


Month	2022	2023	2024
January	192,000	188,950	201,000
February	175,000	187,000	132,750
March	175,000	160,500	165,000
April	194,000	236,500	203,000
May	199,000	205,000	
June	178,500	174,250	
July	205,000	189,950	
August	182,500	205,000	
September	230,000	209,000	
October	190,000	192,250	
November	198,000	200,000	
December	250,000	163,450	



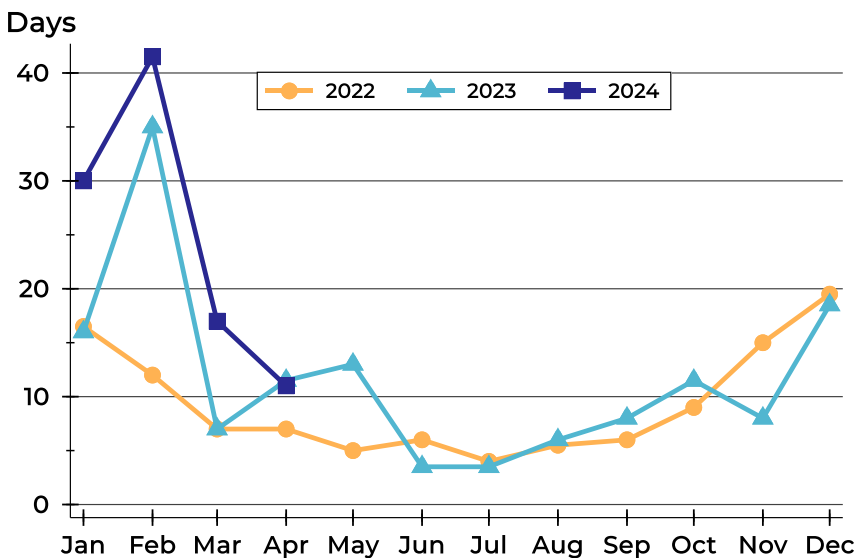
North Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	31	36
February	30	28	53
March	28	40	53
April	24	32	45
May	8	47	
June	12	30	
July	10	22	
August	8	20	
September	17	26	
October	33	28	
November	32	31	
December	39	29	

Median DOM



Month	2022	2023	2024
January	17	16	30
February	12	35	42
March	7	7	17
April	7	12	11
May	5	13	
June	6	4	
July	4	4	
August	6	6	
September	6	8	
October	9	12	
November	15	8	
December	20	19	



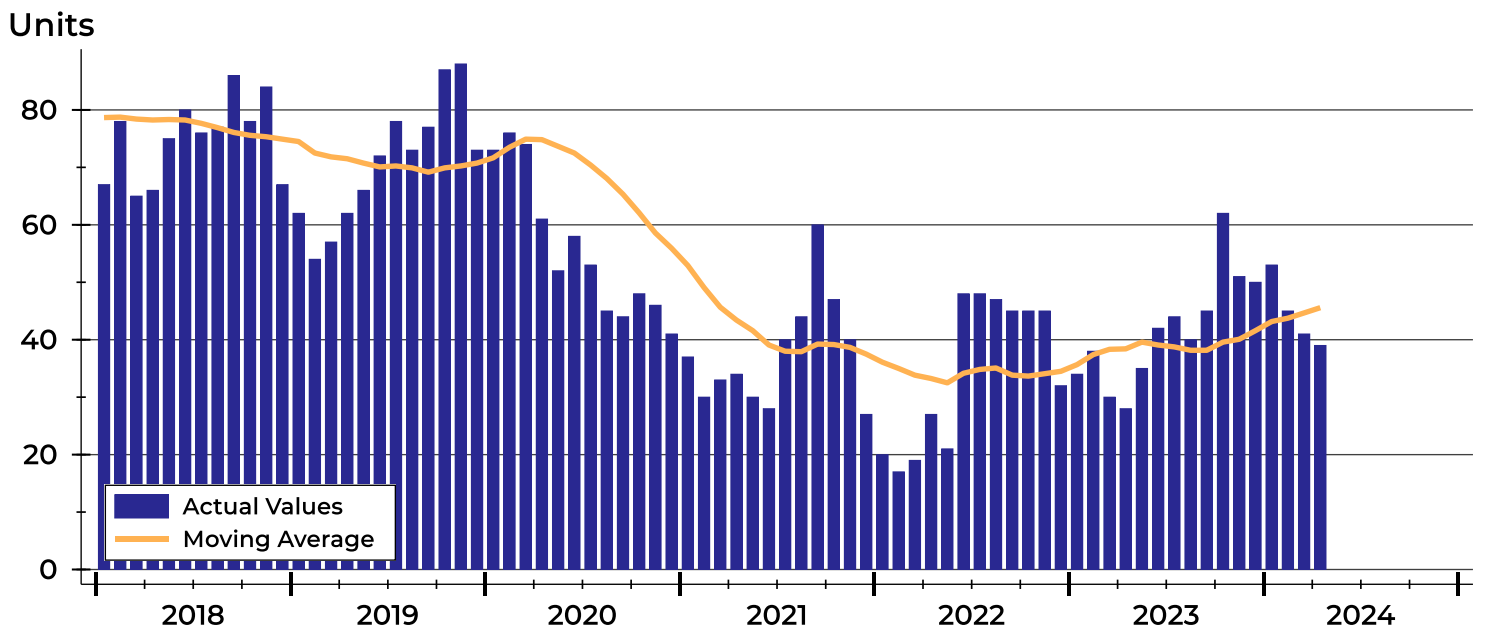
North Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		39	28	39.3%
Volume (1,000s)		12,819	6,705	91.2%
Months' Supply		1.7	1.0	70.0%
Average	List Price	328,692	239,464	37.3%
	Days on Market	60	69	-13.0%
	Percent of Original	97.4%	94.9%	2.6%
Median	List Price	279,900	172,450	62.3%
	Days on Market	26	41	-36.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 39 homes were available for sale in North Region at the end of April. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of April was \$279,900, up 62.3% from 2023. The typical time on market for active listings was 26 days, down from 41 days a year earlier.

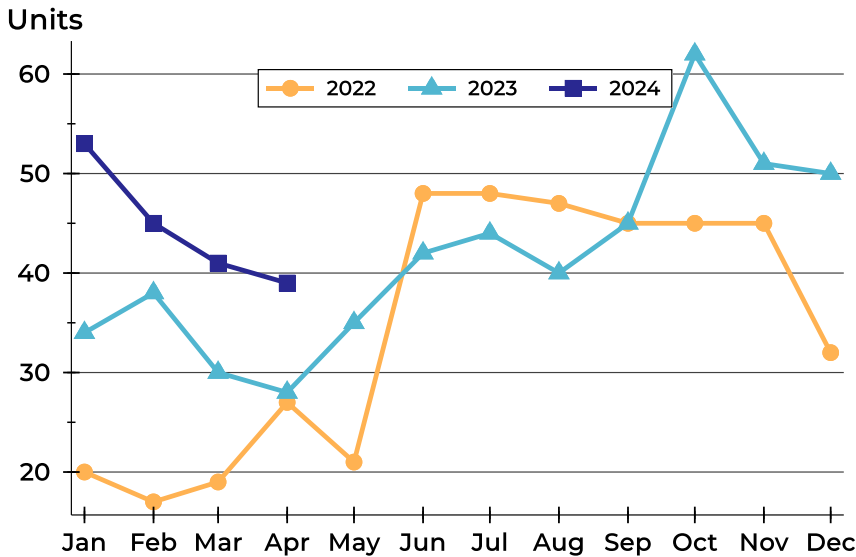
History of Active Listings





North Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	20	34	53
February	17	38	45
March	19	30	41
April	27	28	39
May	21	35	
June	48	42	
July	48	44	
August	47	40	
September	45	45	
October	45	62	
November	45	51	
December	32	50	

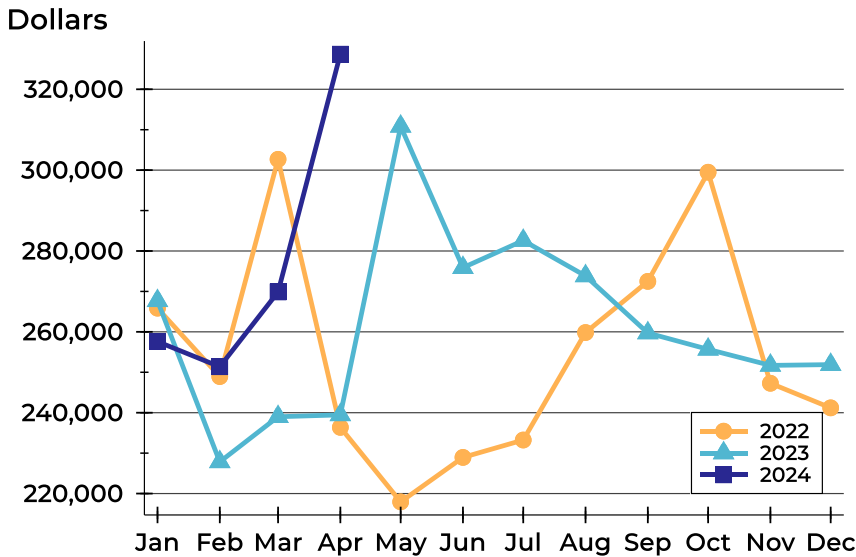
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.7%	N/A	44,967	45,000	87	90	87.2%	100.0%
\$50,000-\$99,999	2	5.1%	0.7	75,000	75,000	74	74	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	10.3%	2.1	132,750	131,000	42	17	98.2%	100.0%
\$150,000-\$174,999	3	7.7%	1.0	166,833	172,500	52	55	95.7%	100.0%
\$175,000-\$199,999	3	7.7%	1.3	182,800	184,900	66	13	98.4%	100.0%
\$200,000-\$249,999	4	10.3%	1.2	223,350	227,250	38	17	98.0%	100.0%
\$250,000-\$299,999	2	5.1%	0.6	284,900	284,900	17	17	100.0%	100.0%
\$300,000-\$399,999	9	23.1%	3.3	366,000	385,000	36	14	97.8%	97.4%
\$400,000-\$499,999	2	5.1%	2.0	477,500	477,500	27	27	97.5%	97.5%
\$500,000-\$749,999	5	12.8%	4.6	688,600	725,000	98	53	99.3%	100.0%
\$750,000-\$999,999	2	5.1%	N/A	899,500	899,500	188	188	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



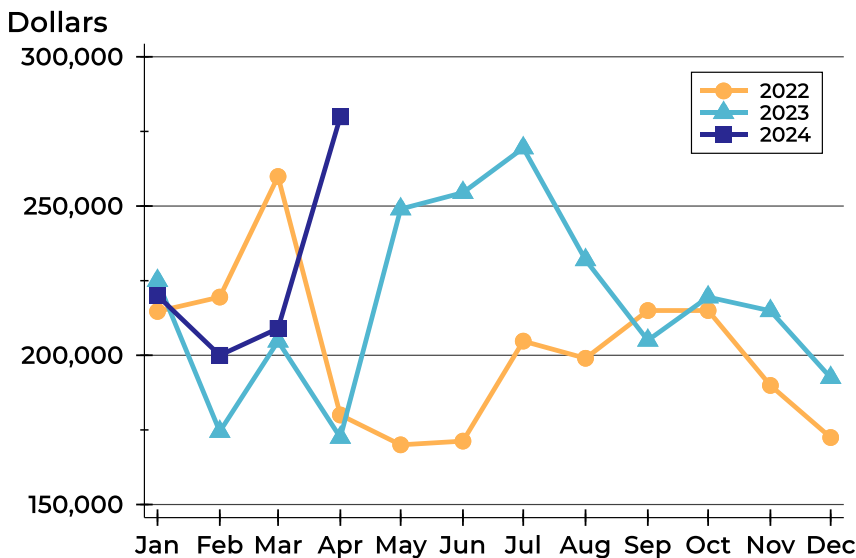
North Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	265,863	267,685	257,603
February	248,941	227,835	251,370
March	302,679	239,003	269,865
April	236,378	239,464	328,692
May	217,943	310,831	
June	228,946	275,879	
July	233,242	282,590	
August	259,832	273,833	
September	272,488	259,720	
October	299,486	255,678	
November	247,280	251,704	
December	241,200	251,898	

Median Price

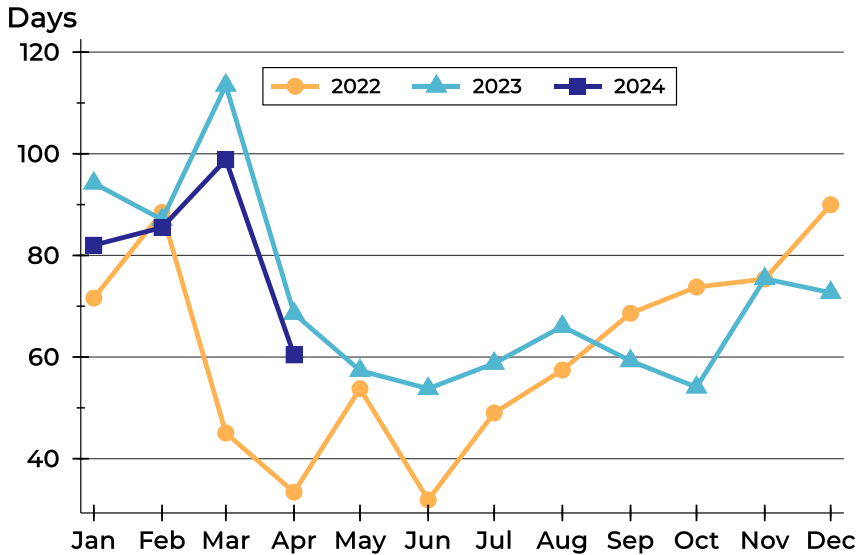


Month	2022	2023	2024
January	214,700	225,000	220,000
February	219,500	174,450	200,000
March	259,900	204,700	209,000
April	180,000	172,450	279,900
May	170,000	249,000	
June	171,250	254,500	
July	204,750	269,450	
August	199,000	231,975	
September	215,000	205,000	
October	215,000	219,500	
November	189,900	214,900	
December	172,450	192,500	



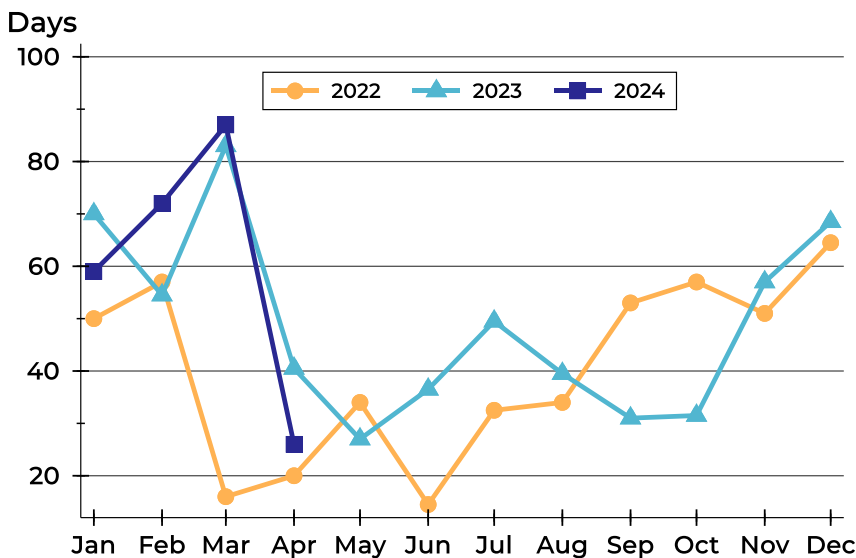
North Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	72	94	82
February	88	87	85
March	45	113	99
April	33	69	60
May	54	57	
June	32	54	
July	49	59	
August	57	66	
September	69	59	
October	74	54	
November	75	75	
December	90	73	

Median DOM

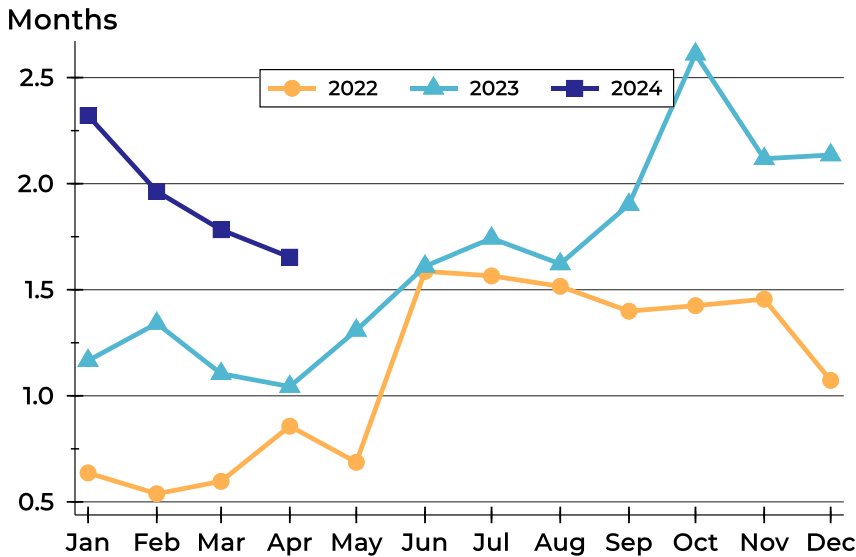


Month	2022	2023	2024
January	50	70	59
February	57	55	72
March	16	83	87
April	20	41	26
May	34	27	
June	15	37	
July	33	50	
August	34	40	
September	53	31	
October	57	32	
November	51	57	
December	65	69	



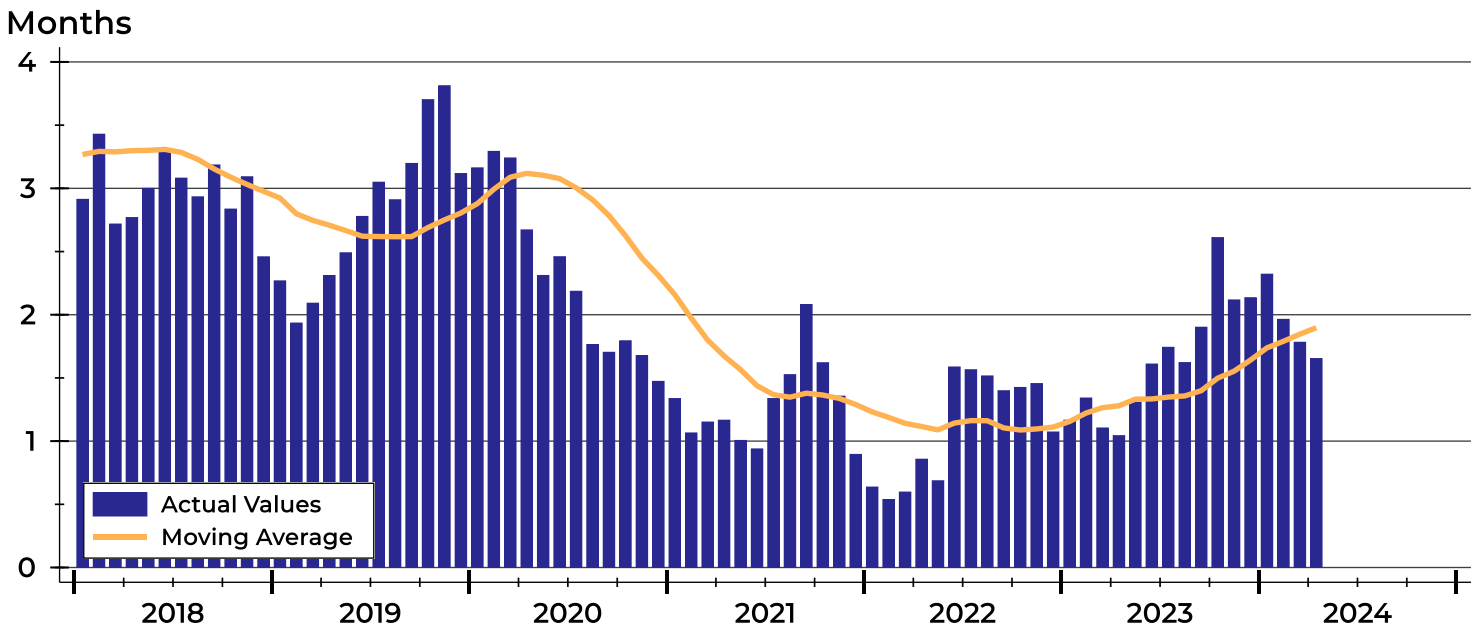
North Region Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.6	1.2	2.3
February	0.5	1.3	2.0
March	0.6	1.1	1.8
April	0.9	1.0	1.7
May	0.7	1.3	
June	1.6	1.6	
July	1.6	1.7	
August	1.5	1.6	
September	1.4	1.9	
October	1.4	2.6	
November	1.5	2.1	
December	1.1	2.1	

History of Month's Supply





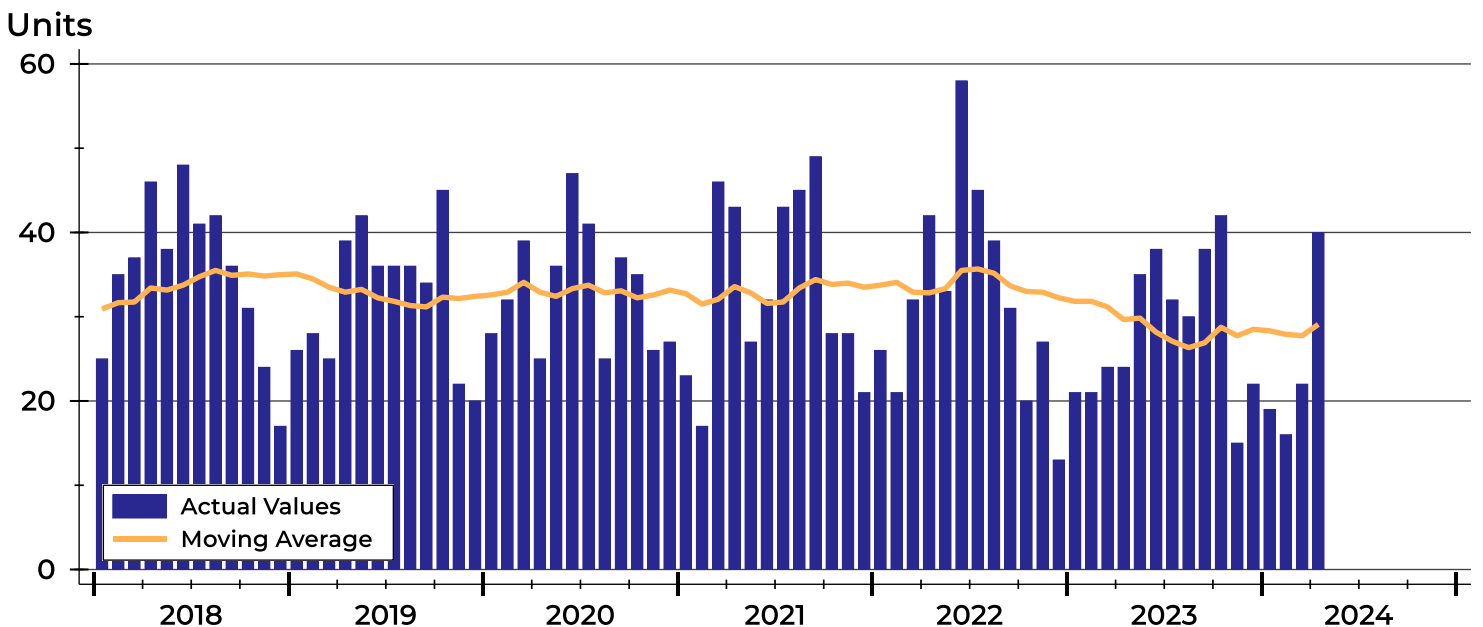
North Region New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	40	24	66.7%
	Volume (1,000s)	11,226	5,801	93.5%
	Average List Price	280,647	241,704	16.1%
	Median List Price	234,300	200,000	17.2%
Year-to-Date	New Listings	97	90	7.8%
	Volume (1,000s)	24,316	21,564	12.8%
	Average List Price	250,683	239,596	4.6%
	Median List Price	215,000	219,750	-2.2%

A total of 40 new listings were added in North Region during April, up 66.7% from the same month in 2023. Year-to-date North Region has seen 97 new listings.

The median list price of these homes was \$234,300 up from \$200,000 in 2023.

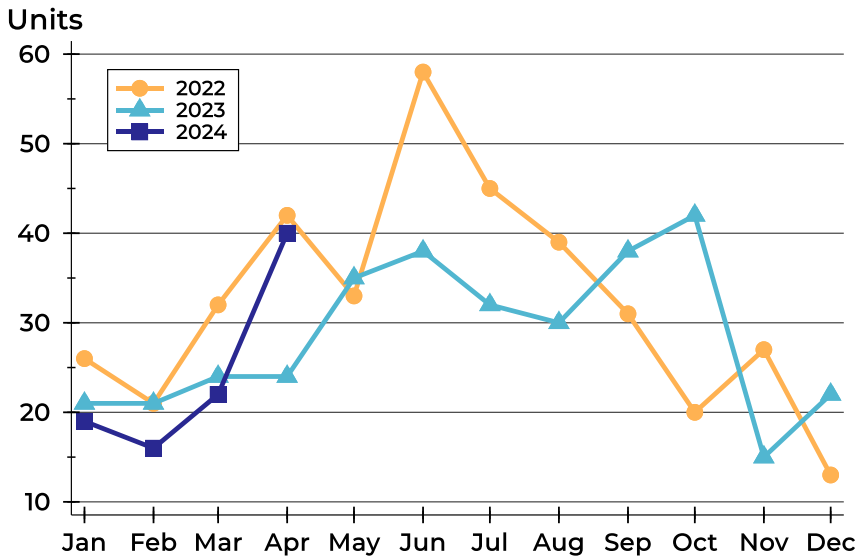
History of New Listings





North Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	26	21	19
February	21	21	16
March	32	24	22
April	42	24	40
May	33	35	35
June	58	38	38
July	45	32	32
August	39	30	30
September	31	38	38
October	20	42	42
November	27	15	15
December	13	22	22

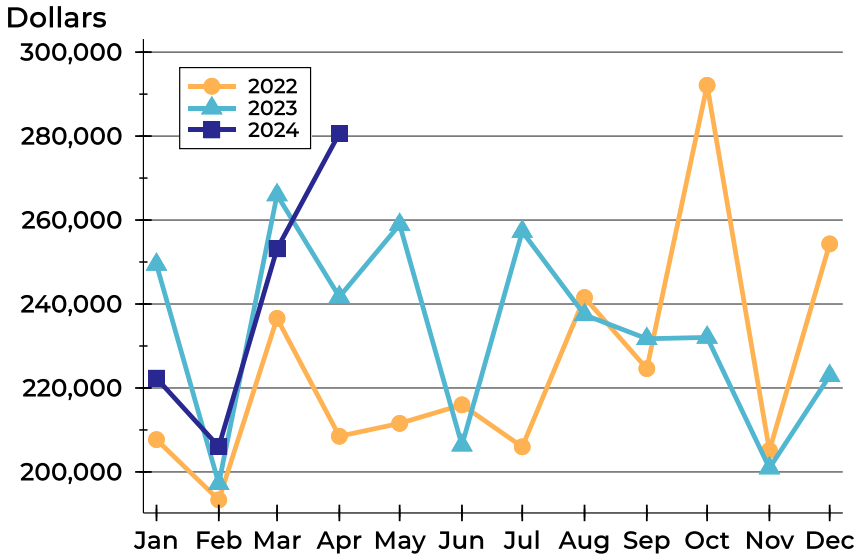
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.5%	49,900	49,900	30	30	100.0%	100.0%
\$50,000-\$99,999	2	5.0%	90,000	90,000	24	24	100.0%	100.0%
\$100,000-\$124,999	1	2.5%	124,000	124,000	1	1	100.0%	100.0%
\$125,000-\$149,999	5	12.5%	131,290	130,000	15	8	98.6%	100.0%
\$150,000-\$174,999	1	2.5%	155,000	155,000	31	31	100.0%	100.0%
\$175,000-\$199,999	6	15.0%	187,192	184,450	10	10	97.3%	100.0%
\$200,000-\$249,999	7	17.5%	231,086	229,900	6	3	100.0%	100.0%
\$250,000-\$299,999	4	10.0%	279,950	282,450	15	12	100.0%	100.0%
\$300,000-\$399,999	8	20.0%	351,500	351,500	13	12	98.2%	100.0%
\$400,000-\$499,999	2	5.0%	477,500	477,500	32	32	97.5%	97.5%
\$500,000-\$749,999	2	5.0%	742,000	742,000	29	29	100.0%	100.0%
\$750,000-\$999,999	1	2.5%	949,000	949,000	18	18	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



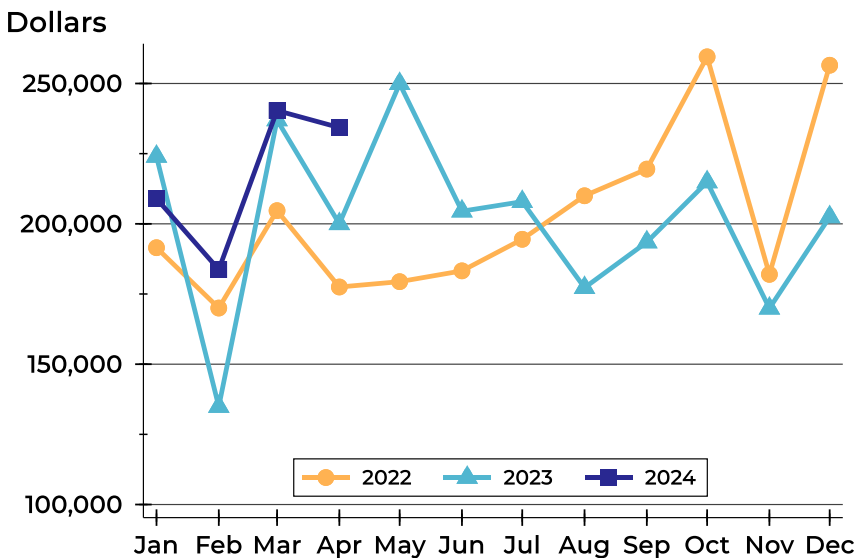
North Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	207,704	249,421	222,339
February	193,343	197,210	206,034
March	236,584	265,979	253,155
April	208,501	241,704	280,647
May	211,561	258,931	
June	215,984	206,364	
July	205,980	257,259	
August	241,554	237,425	
September	224,600	231,726	
October	292,105	232,041	
November	205,103	200,913	
December	254,323	222,905	

Median Price



Month	2022	2023	2024
January	191,500	224,000	209,000
February	170,000	134,900	183,700
March	204,700	237,000	240,350
April	177,500	200,000	234,300
May	179,400	249,900	
June	183,250	204,500	
July	194,500	207,900	
August	210,000	177,250	
September	219,500	193,500	
October	259,500	214,900	
November	182,000	169,900	
December	256,500	202,450	



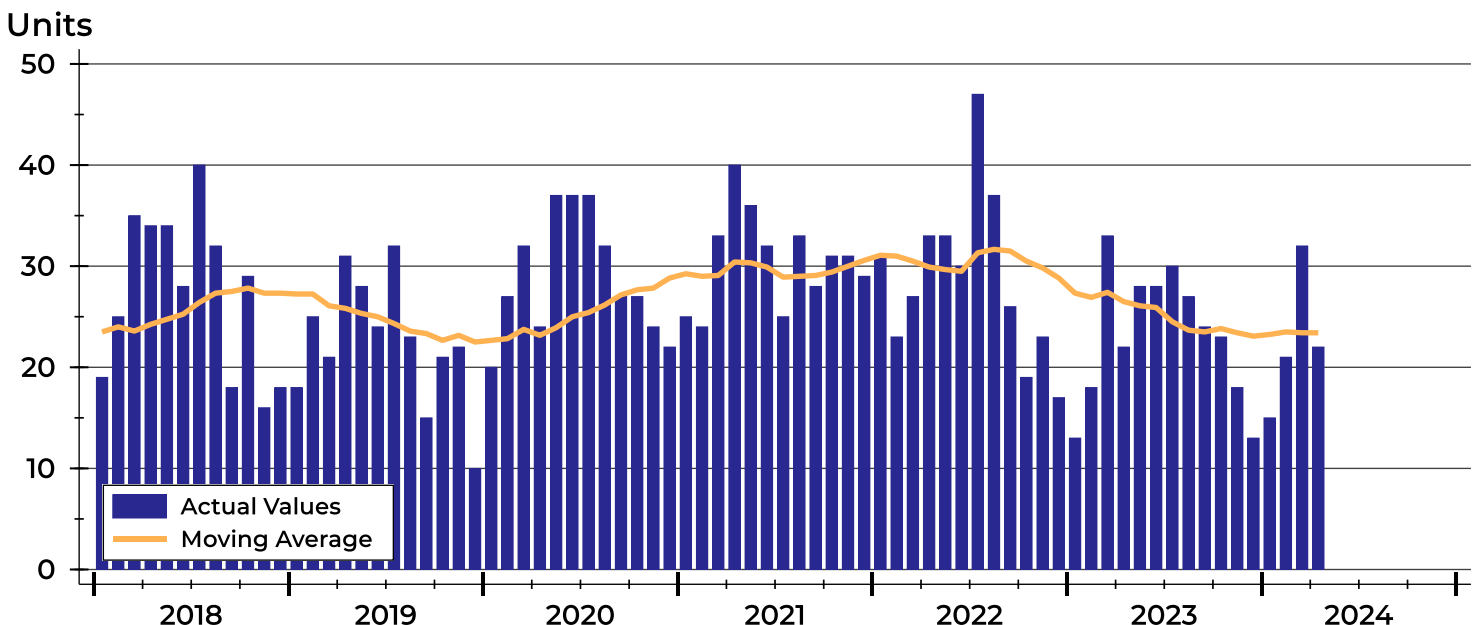
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		22	22	0.0%	90	86	4.7%
Volume (1,000s)		5,033	4,702	7.0%	19,067	19,628	-2.9%
Average	Sale Price	228,755	213,714	7.0%	211,852	228,237	-7.2%
	Days on Market	69	38	81.6%	57	36	58.3%
	Percent of Original	95.1%	96.6%	-1.6%	94.2%	94.8%	-0.6%
Median	Sale Price	222,000	199,750	11.1%	188,700	217,250	-13.1%
	Days on Market	27	5	440.0%	31	8	287.5%
	Percent of Original	100.0%	99.8%	0.2%	97.9%	99.4%	-1.5%

A total of 22 contracts for sale were written in North Region during the month of April, the same as in 2023. The median list price of these homes was \$222,000, up from \$199,750 the prior year.

Half of the homes that went under contract in April were on the market less than 27 days, compared to 5 days in April 2023.

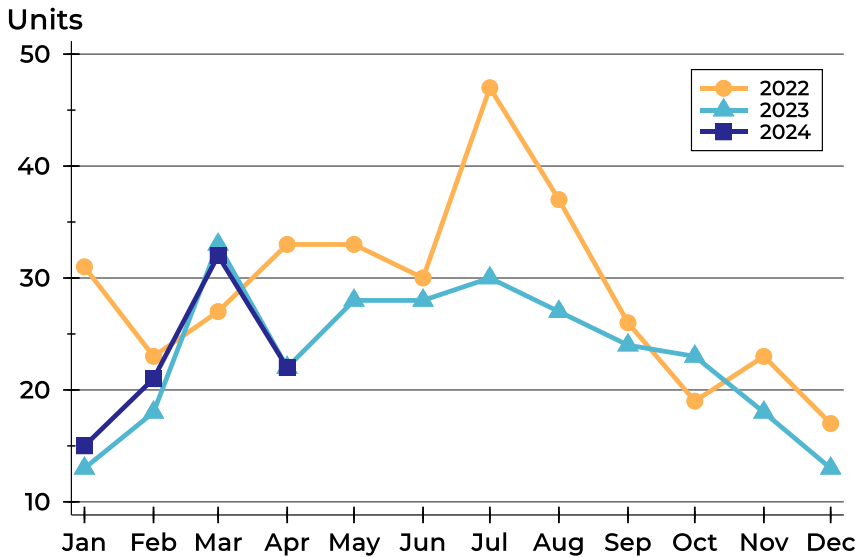
History of Contracts Written





North Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	31	13	15
February	23	18	21
March	27	33	32
April	33	22	22
May	33	28	
June	30	28	
July	47	30	
August	37	27	
September	26	24	
October	19	23	
November	23	18	
December	17	13	

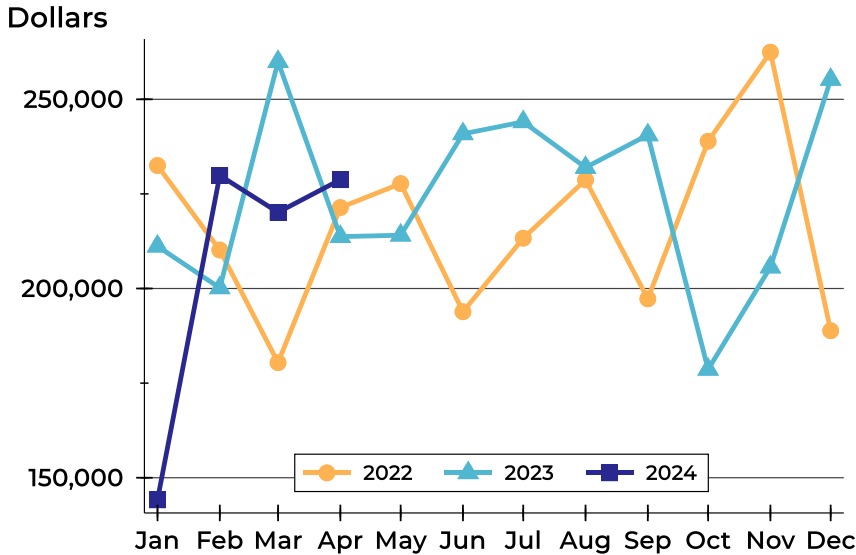
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	9.1%	84,500	84,500	137	137	81.4%	81.4%
\$100,000-\$124,999	2	9.1%	122,000	122,000	121	121	90.1%	90.1%
\$125,000-\$149,999	2	9.1%	143,450	143,450	114	114	100.0%	100.0%
\$150,000-\$174,999	1	4.5%	169,900	169,900	143	143	86.5%	86.5%
\$175,000-\$199,999	2	9.1%	181,975	181,975	5	5	104.2%	104.2%
\$200,000-\$249,999	6	27.3%	225,667	229,500	49	4	98.5%	100.0%
\$250,000-\$299,999	2	9.1%	275,000	275,000	8	8	100.0%	100.0%
\$300,000-\$399,999	4	18.2%	367,463	372,450	31	36	90.8%	90.3%
\$400,000-\$499,999	1	4.5%	425,000	425,000	181	181	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



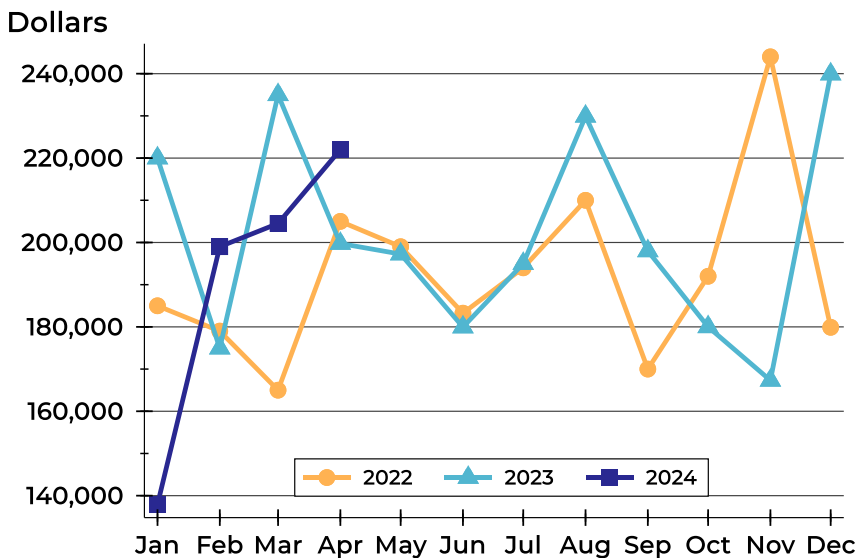
North Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	232,503	211,177	144,147
February	210,178	200,164	229,881
March	180,415	259,953	220,136
April	221,386	213,714	228,755
May	227,724	214,082	
June	193,868	240,868	
July	213,306	244,043	
August	228,714	231,974	
September	197,277	240,583	
October	238,916	178,630	
November	262,463	205,652	
December	188,847	255,242	

Median Price

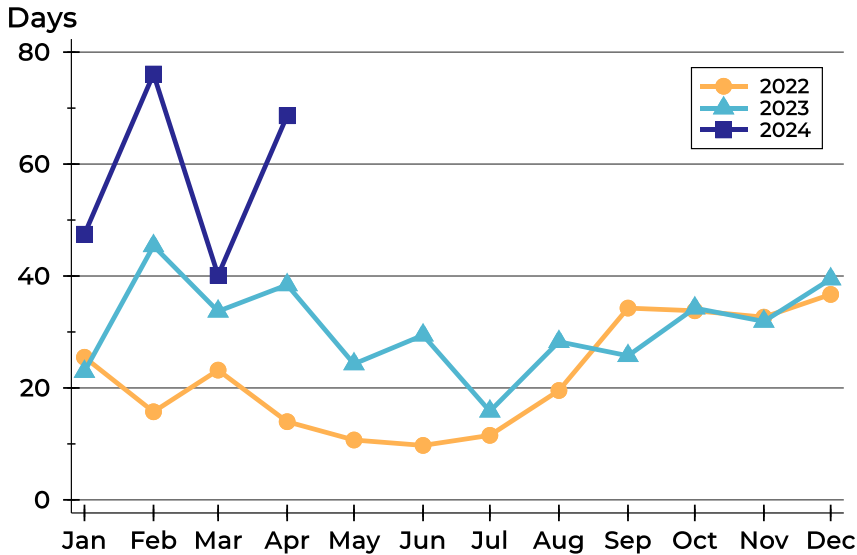


Month	2022	2023	2024
January	185,000	220,000	137,900
February	179,000	174,950	199,000
March	165,000	235,000	204,500
April	205,000	199,750	222,000
May	199,000	197,250	
June	183,250	179,950	
July	194,000	195,000	
August	210,000	229,900	
September	170,000	198,000	
October	192,000	180,000	
November	244,000	167,325	
December	179,900	239,900	



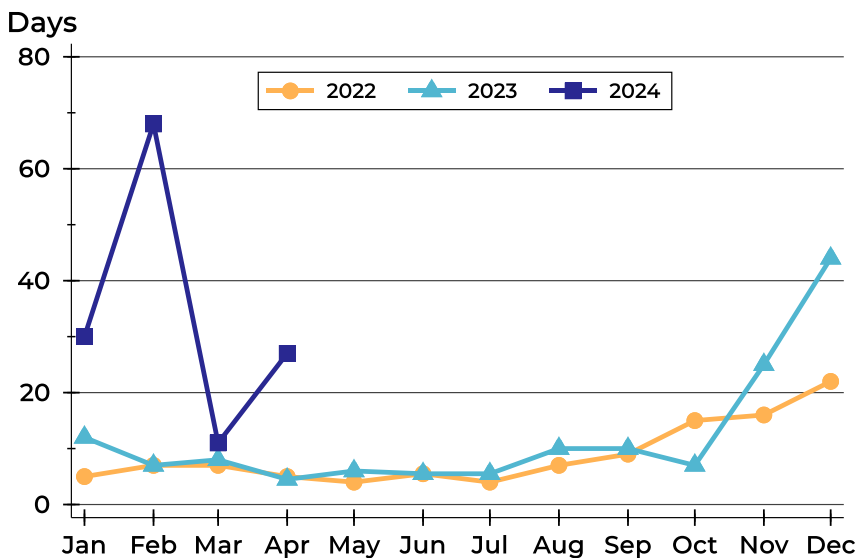
North Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	25	23	47
February	16	45	76
March	23	34	40
April	14	38	69
May	11	24	
June	10	29	
July	12	16	
August	20	28	
September	34	26	
October	34	34	
November	33	32	
December	37	39	

Median DOM



Month	2022	2023	2024
January	5	12	30
February	7	7	68
March	7	8	11
April	5	5	27
May	4	6	
June	6	6	
July	4	6	
August	7	10	
September	9	10	
October	15	7	
November	16	25	
December	22	44	



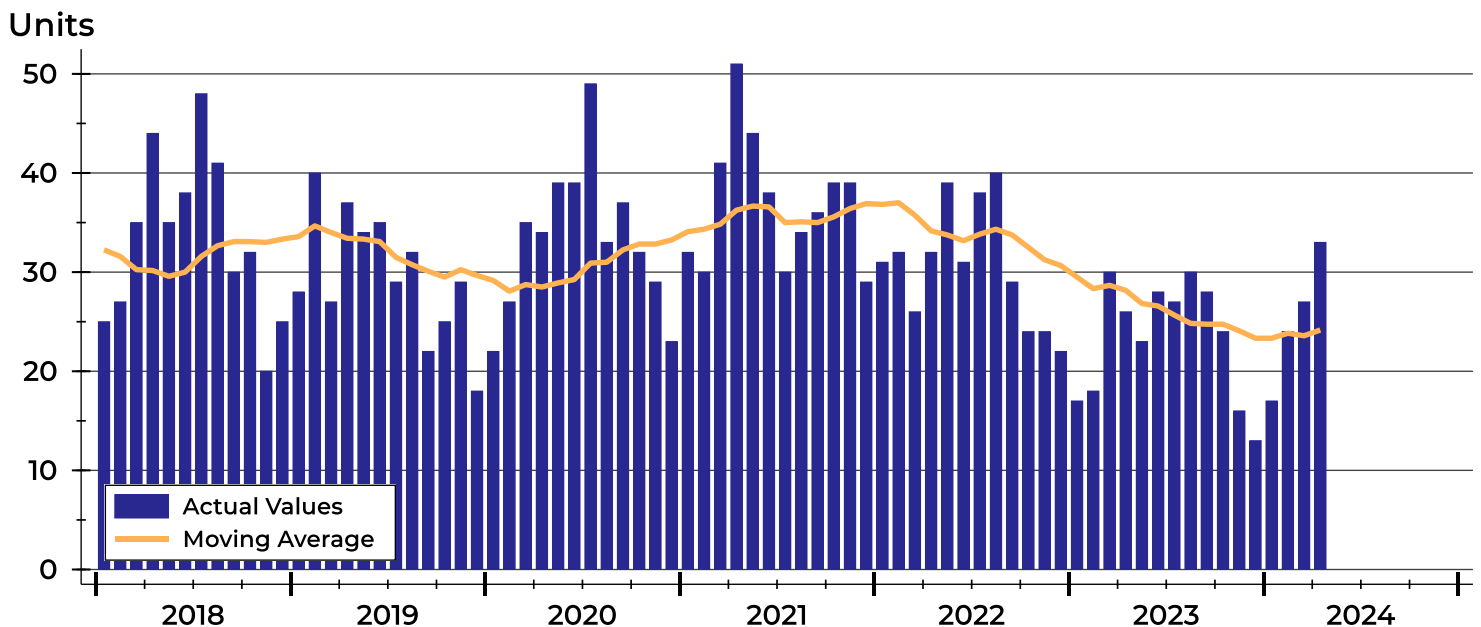
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		33	26	26.9%
Volume (1,000s)		7,253	6,276	15.6%
Average	List Price	219,782	241,394	-9.0%
	Days on Market	66	45	46.7%
	Percent of Original	96.5%	96.8%	-0.3%
Median	List Price	215,000	222,500	-3.4%
	Days on Market	34	8	325.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 33 listings in North Region had contracts pending at the end of April, up from 26 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

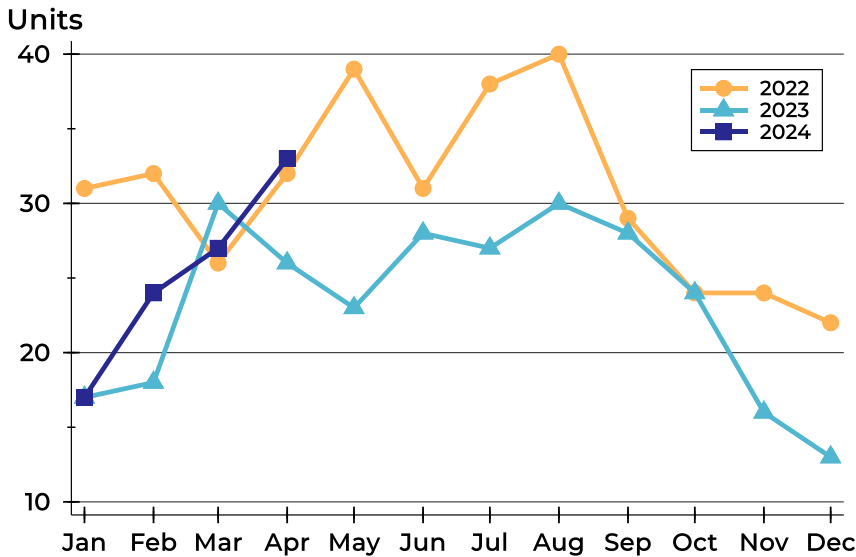
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	31	17	17
February	32	18	24
March	26	30	27
April	32	26	33
May	39	23	
June	31	28	
July	38	27	
August	40	30	
September	29	28	
October	24	24	
November	24	16	
December	22	13	

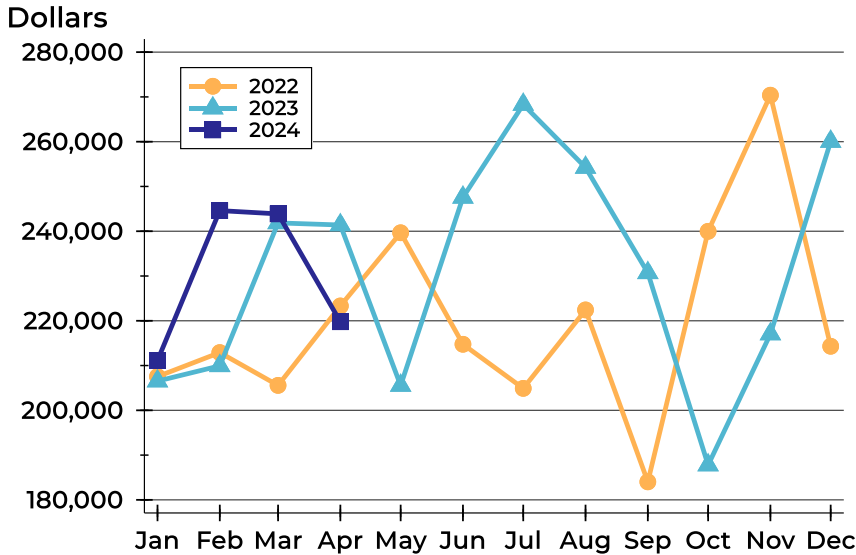
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.0%	29,500	29,500	297	297	84.3%	84.3%
\$50,000-\$99,999	4	12.1%	84,500	89,500	69	34	97.5%	100.0%
\$100,000-\$124,999	3	9.1%	122,333	123,000	81	1	93.4%	100.0%
\$125,000-\$149,999	2	6.1%	143,450	143,450	114	114	100.0%	100.0%
\$150,000-\$174,999	3	9.1%	161,633	160,000	15	0	99.1%	100.0%
\$175,000-\$199,999	1	3.0%	179,950	179,950	6	6	100.0%	100.0%
\$200,000-\$249,999	8	24.2%	225,338	229,500	46	4	98.0%	100.0%
\$250,000-\$299,999	4	12.1%	276,250	275,000	56	24	96.8%	97.3%
\$300,000-\$399,999	6	18.2%	372,308	375,000	52	43	93.5%	95.1%
\$400,000-\$499,999	1	3.0%	425,000	425,000	181	181	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



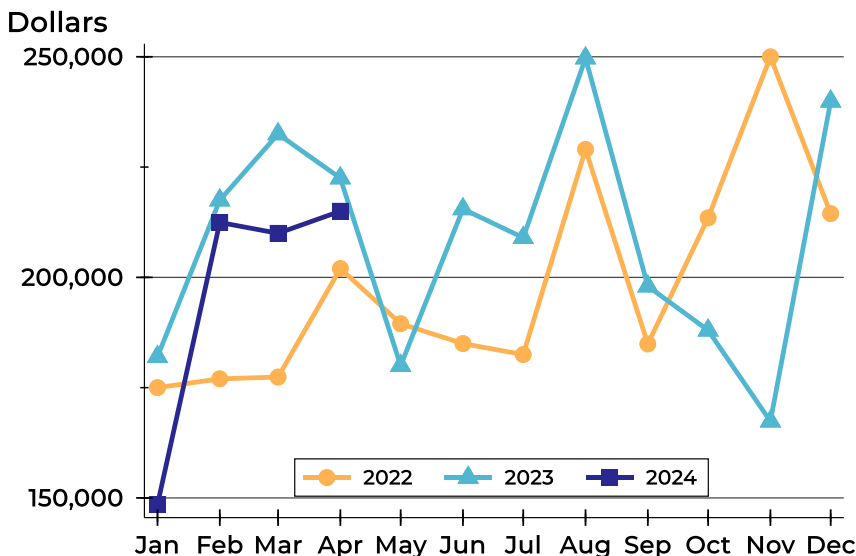
North Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	207,539	206,529	211,123
February	212,903	209,936	244,604
March	205,571	241,861	243,876
April	223,314	241,394	219,782
May	239,659	205,548	
June	214,753	247,564	
July	204,908	268,311	
August	222,430	254,242	
September	184,028	230,713	
October	239,988	187,777	
November	270,383	217,041	
December	214,309	260,042	

Median Price

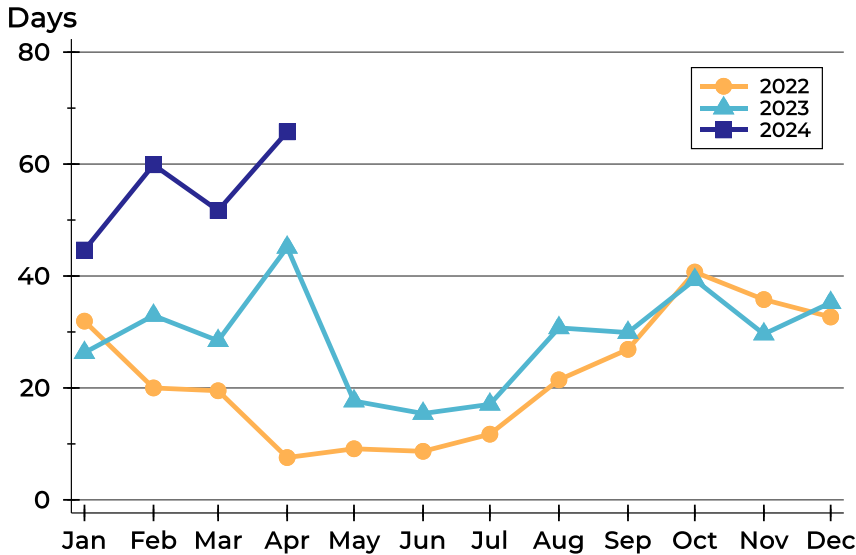


Month	2022	2023	2024
January	175,000	182,000	148,500
February	177,000	217,500	212,450
March	177,400	232,500	210,000
April	202,000	222,500	215,000
May	189,500	180,000	
June	185,000	215,500	
July	182,500	209,000	
August	229,000	249,700	
September	184,900	198,000	
October	213,500	188,000	
November	250,000	167,375	
December	214,450	239,900	



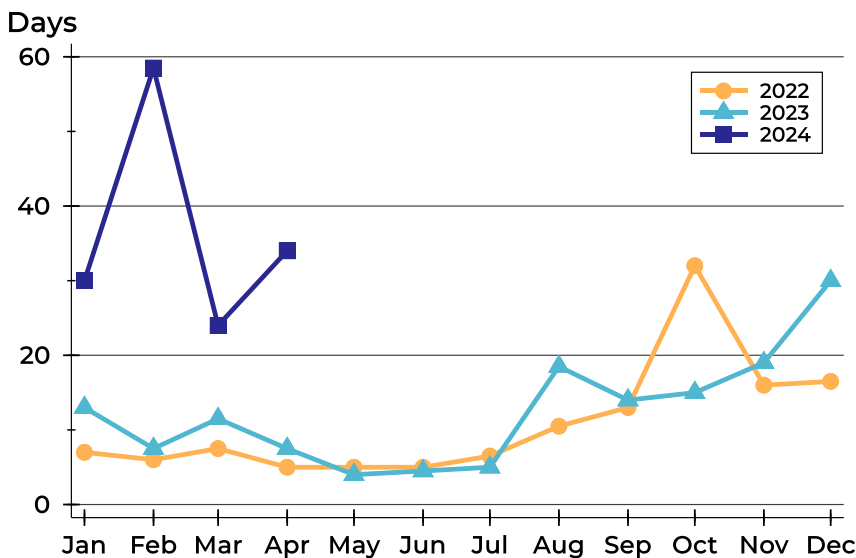
North Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	32	26	45
February	20	33	60
March	20	28	52
April	8	45	66
May	9	18	
June	9	15	
July	12	17	
August	21	31	
September	27	30	
October	41	39	
November	36	30	
December	33	35	

Median DOM



Month	2022	2023	2024
January	7	13	30
February	6	8	59
March	8	12	24
April	5	8	34
May	5	4	
June	5	5	
July	7	5	
August	11	19	
September	13	14	
October	32	15	
November	16	19	
December	17	30	



**April
2024**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Fell in April

Total home sales in South Region fell last month to 28 units, compared to 29 units in April 2023. Total sales volume was \$5.3 million, up from a year earlier.

The median sale price in April was \$175,750, up from \$171,900 a year earlier. Homes that sold in April were typically on the market for 7 days and sold for 96.9% of their list prices.

South Region Active Listings Down at End of April

The total number of active listings in South Region at the end of April was 33 units, down from 35 at the same point in 2023. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$184,900.

During April, a total of 28 contracts were written down from 39 in April 2023. At the end of the month, there were 37 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**April
2024**

Sunflower MLS Statistics



South Region Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		28	29	39	78	86	116
Change from prior year		-3.4%	-25.6%	8.3%	-9.3%	-25.9%	-1.7%
Active Listings		33	35	34	N/A	N/A	N/A
Change from prior year		-5.7%	2.9%	112.5%			
Months' Supply		1.1	1.1	0.9	N/A	N/A	N/A
Change from prior year		0.0%	22.2%	125.0%			
New Listings		32	44	51	111	134	149
Change from prior year		-27.3%	-13.7%	37.8%	-17.2%	-10.1%	5.7%
Contracts Written		28	39	46	97	120	135
Change from prior year		-28.2%	-15.2%	-2.1%	-19.2%	-11.1%	-7.5%
Pending Contracts		37	45	55	N/A	N/A	N/A
Change from prior year		-17.8%	-18.2%	-9.8%			
Sales Volume (1,000s)		5,297	5,246	5,896	14,431	14,858	18,636
Change from prior year		1.0%	-11.0%	35.3%	-2.9%	-20.3%	11.2%
Average	Sale Price	189,164	180,879	151,170	185,015	172,771	160,656
	Change from prior year	4.6%	19.7%	24.9%	7.1%	7.5%	13.1%
	List Price of Actives	219,577	266,806	168,941	N/A	N/A	N/A
	Change from prior year	-17.7%	57.9%	-19.7%			
	Days on Market	15	19	20	27	27	22
Change from prior year	-21.1%	-5.0%	-48.7%	0.0%	22.7%	-38.9%	
	Percent of List	96.7%	98.8%	98.1%	97.0%	97.6%	97.8%
Change from prior year	-2.1%	0.7%	1.8%	-0.6%	-0.2%	1.8%	
	Percent of Original	95.5%	96.9%	96.5%	96.4%	95.9%	96.2%
Change from prior year	-1.4%	0.4%	0.9%	0.5%	-0.3%	1.6%	
Median	Sale Price	175,750	171,900	129,000	170,000	165,000	130,700
	Change from prior year	2.2%	33.3%	35.8%	3.0%	26.2%	5.0%
	List Price of Actives	184,900	175,000	117,000	N/A	N/A	N/A
	Change from prior year	5.7%	49.6%	-45.0%			
	Days on Market	7	5	5	7	7	6
Change from prior year	40.0%	0.0%	-16.7%	0.0%	16.7%	-25.0%	
	Percent of List	96.9%	99.2%	98.6%	99.8%	98.8%	98.7%
Change from prior year	-2.3%	0.6%	2.6%	1.0%	0.1%	0.9%	
	Percent of Original	96.9%	99.2%	97.3%	97.9%	97.7%	97.9%
Change from prior year	-2.3%	2.0%	1.9%	0.2%	-0.2%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



South Region Closed Listings Analysis

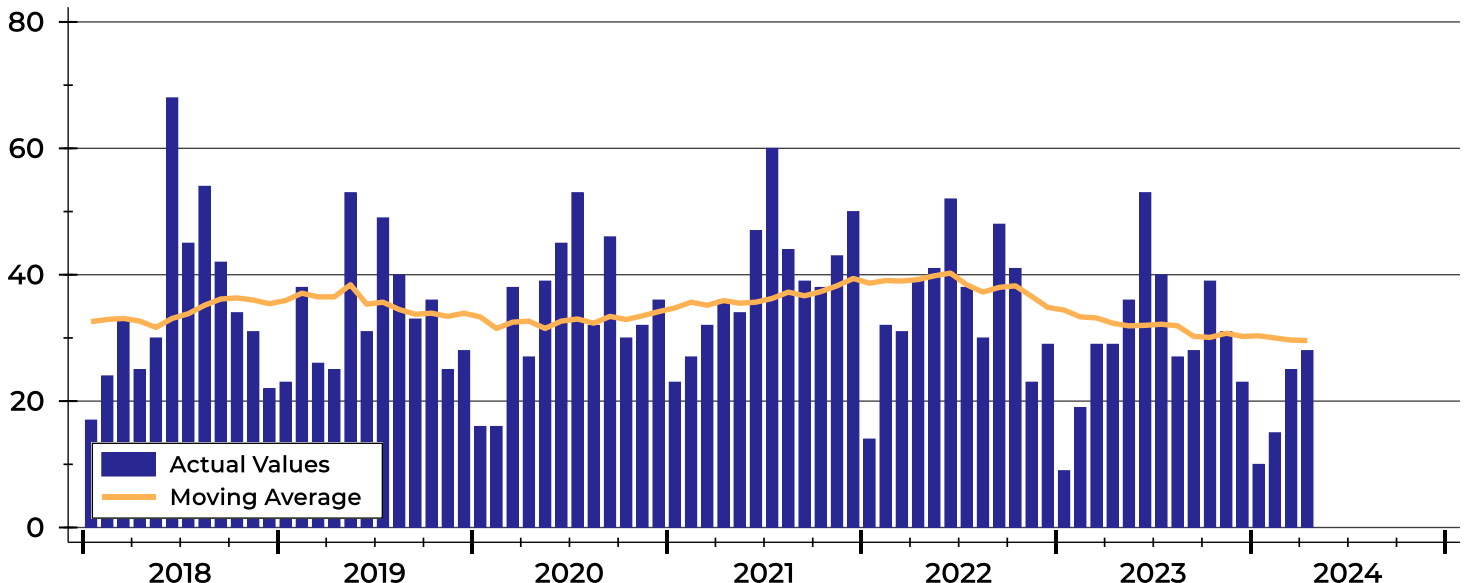
Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		28	29	-3.4%	78	86	-9.3%
Volume (1,000s)		5,297	5,246	1.0%	14,431	14,858	-2.9%
Months' Supply		1.1	1.1	0.0%	N/A	N/A	N/A
Average	Sale Price	189,164	180,879	4.6%	185,015	172,771	7.1%
	Days on Market	15	19	-21.1%	27	27	0.0%
	Percent of List	96.7%	98.8%	-2.1%	97.0%	97.6%	-0.6%
	Percent of Original	95.5%	96.9%	-1.4%	96.4%	95.9%	0.5%
Median	Sale Price	175,750	171,900	2.2%	170,000	165,000	3.0%
	Days on Market	7	5	40.0%	7	7	0.0%
	Percent of List	96.9%	99.2%	-2.3%	99.8%	98.8%	1.0%
	Percent of Original	96.9%	99.2%	-2.3%	97.9%	97.7%	0.2%

A total of 28 homes sold in South Region in April, down from 29 units in April 2023. Total sales volume rose to \$5.3 million compared to \$5.2 million in the previous year.

The median sales price in April was \$175,750, up 2.2% compared to the prior year. Median days on market was 7 days, up from 5 days in March, and up from 5 in April 2023.

History of Closed Listings

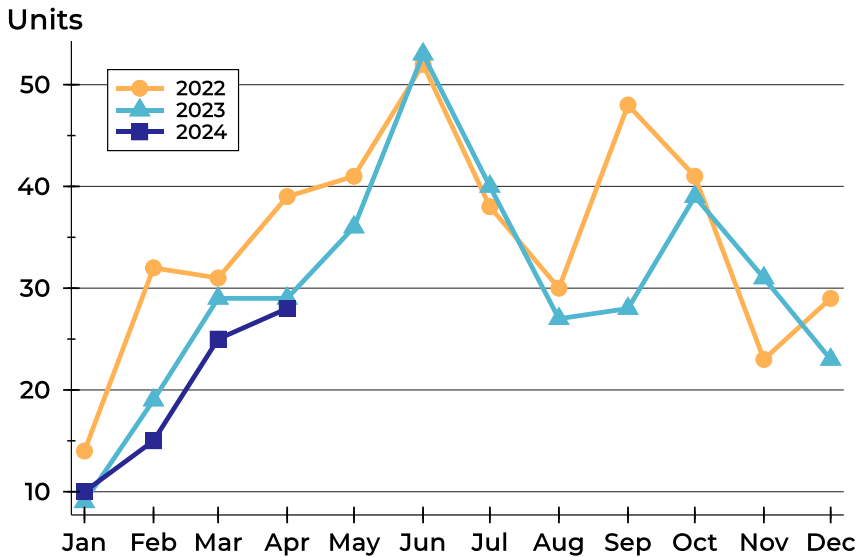
Units





South Region Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	15
March	31	29	25
April	39	29	28
May	41	36	
June	52	53	
July	38	40	
August	30	27	
September	48	28	
October	41	39	
November	23	31	
December	29	23	

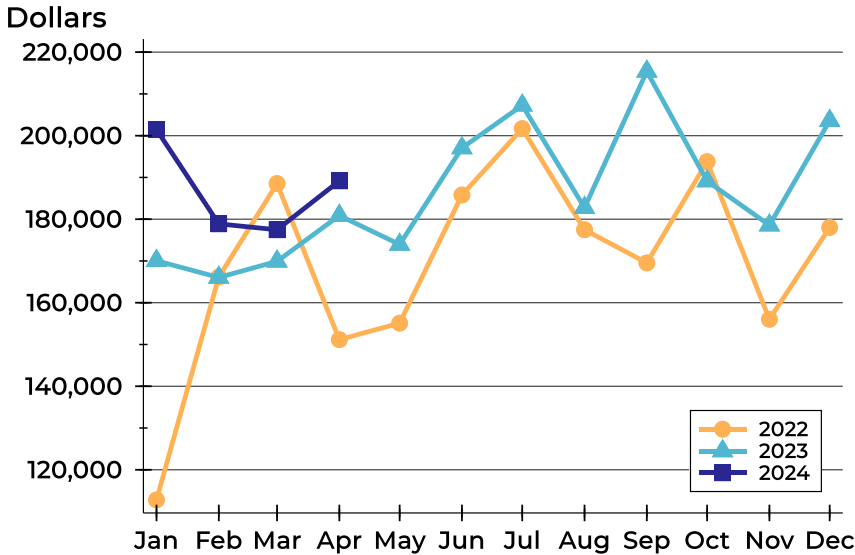
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	21.4%	0.6	78,283	81,250	10	3	89.6%	90.2%	89.6%	90.2%
\$100,000-\$124,999	2	7.1%	0.9	112,000	112,000	1	1	95.6%	95.6%	95.6%	95.6%
\$125,000-\$149,999	2	7.1%	0.5	127,450	127,450	6	6	98.1%	98.1%	98.1%	98.1%
\$150,000-\$174,999	4	14.3%	1.5	163,250	165,000	8	2	99.1%	100.0%	99.1%	100.0%
\$175,000-\$199,999	5	17.9%	2.4	183,500	182,500	10	8	104.0%	101.4%	103.1%	101.4%
\$200,000-\$249,999	3	10.7%	0.4	216,000	216,000	54	66	95.9%	95.7%	91.4%	94.3%
\$250,000-\$299,999	2	7.1%	2.8	267,000	267,000	26	26	95.8%	95.8%	89.4%	89.4%
\$300,000-\$399,999	3	10.7%	0.3	368,500	384,500	11	10	96.0%	96.4%	95.2%	95.0%
\$400,000-\$499,999	1	3.6%	2.4	490,000	490,000	16	16	98.8%	98.8%	98.8%	98.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



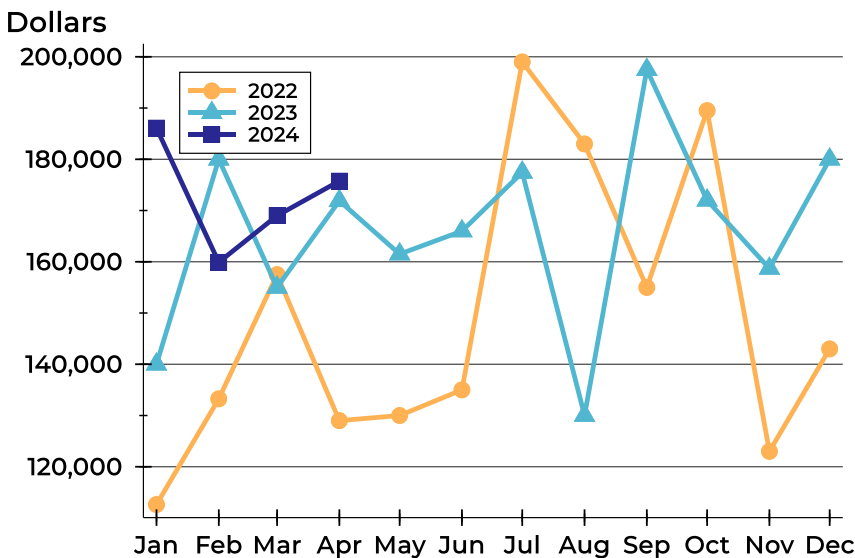
South Region Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	112,796	170,056	201,460
February	166,151	166,053	178,884
March	188,532	169,907	177,468
April	151,170	180,879	189,164
May	155,110	173,943	
June	185,795	197,045	
July	201,697	207,278	
August	177,477	182,759	
September	169,540	215,396	
October	193,788	189,132	
November	156,032	178,562	
December	178,024	203,578	

Median Price

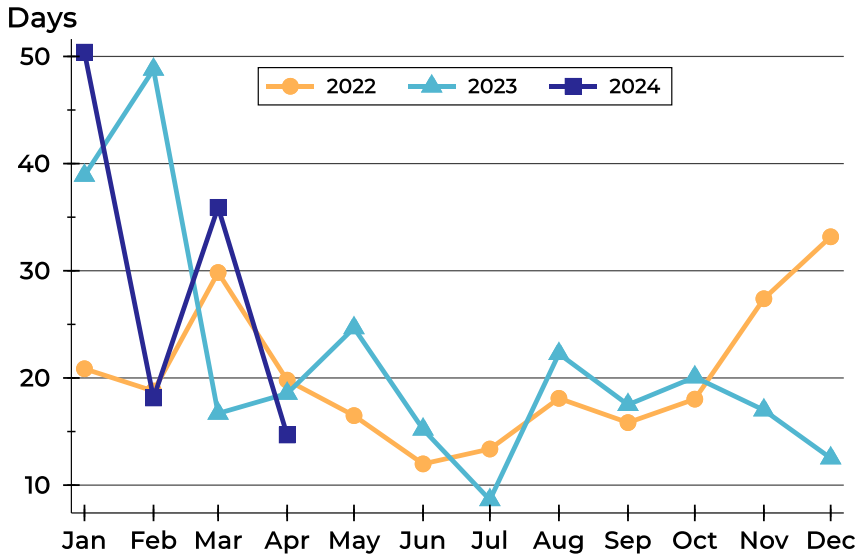


Month	2022	2023	2024
January	112,625	140,000	186,100
February	133,250	180,000	159,900
March	157,500	155,000	169,000
April	129,000	171,900	175,750
May	130,000	161,500	
June	135,000	166,000	
July	199,000	177,450	
August	183,000	130,000	
September	155,000	197,500	
October	189,500	172,000	
November	123,000	158,700	
December	143,000	180,000	



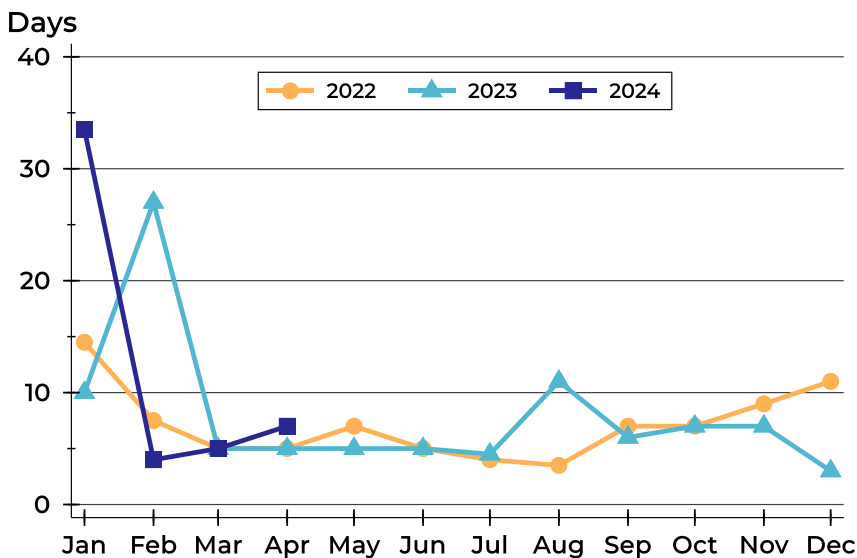
South Region Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	39	50
February	19	49	18
March	30	17	36
April	20	19	15
May	16	25	
June	12	15	
July	13	9	
August	18	22	
September	16	18	
October	18	20	
November	27	17	
December	33	13	

Median DOM



Month	2022	2023	2024
January	15	10	34
February	8	27	4
March	5	5	5
April	5	5	7
May	7	5	
June	5	5	
July	4	5	
August	4	11	
September	7	6	
October	7	7	
November	9	7	
December	11	3	



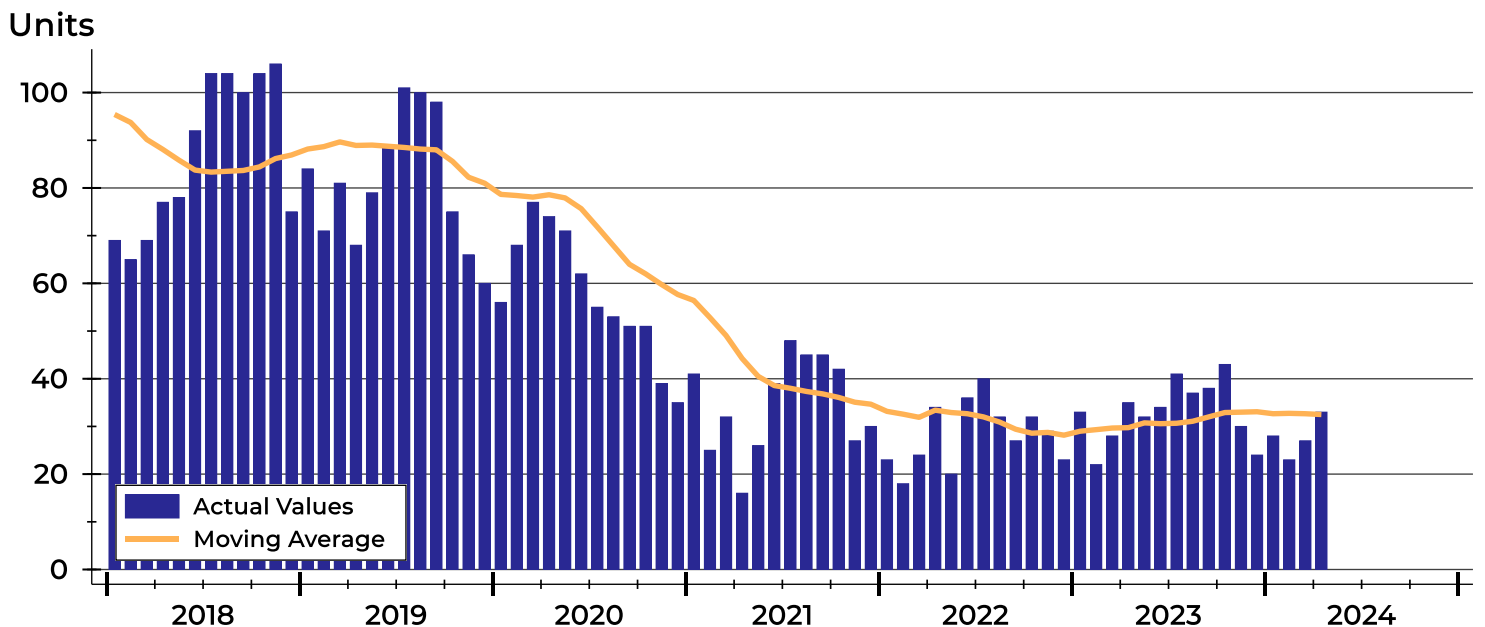
South Region Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		33	35	-5.7%
Volume (1,000s)		7,246	9,338	-22.4%
Months' Supply		1.1	1.1	0.0%
Average	List Price	219,577	266,806	-17.7%
	Days on Market	70	44	59.1%
	Percent of Original	96.8%	96.4%	0.4%
Median	List Price	184,900	175,000	5.7%
	Days on Market	34	26	30.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 33 homes were available for sale in South Region at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$184,900, up 5.7% from 2023. The typical time on market for active listings was 34 days, up from 26 days a year earlier.

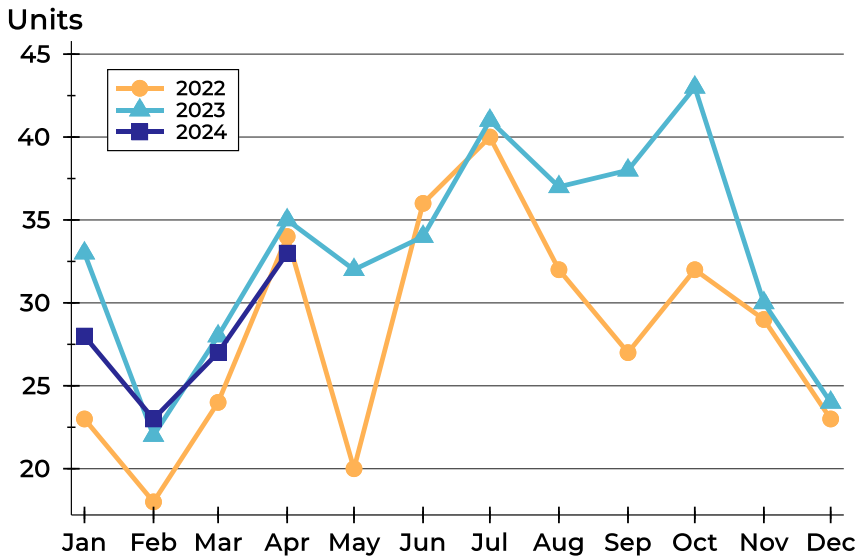
History of Active Listings





South Region Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	23	33	28
February	18	22	23
March	24	28	27
April	34	35	33
May	20	32	20
June	36	34	36
July	40	41	40
August	32	37	32
September	27	38	27
October	32	43	32
November	29	30	29
December	23	24	23

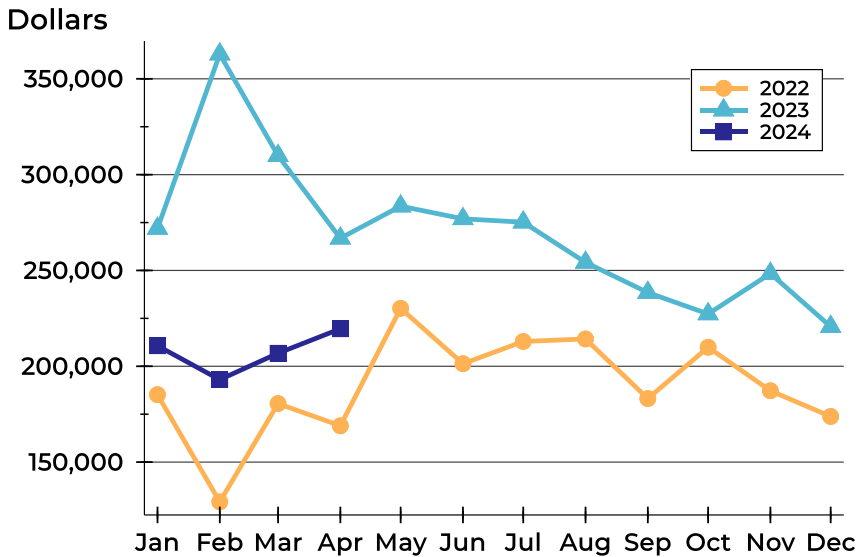
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.1%	N/A	37,000	37,000	203	203	68.2%	68.2%
\$50,000-\$99,999	2	6.1%	0.6	63,950	63,950	127	127	100.0%	100.0%
\$100,000-\$124,999	3	9.1%	0.9	113,333	115,000	70	6	95.9%	100.0%
\$125,000-\$149,999	2	6.1%	0.5	137,400	137,400	14	14	100.0%	100.0%
\$150,000-\$174,999	5	15.2%	1.5	166,160	167,500	103	19	100.0%	100.0%
\$175,000-\$199,999	6	18.2%	2.4	183,450	184,900	22	10	98.7%	100.0%
\$200,000-\$249,999	2	6.1%	0.4	226,900	226,900	57	57	98.9%	98.9%
\$250,000-\$299,999	6	18.2%	2.8	269,792	269,450	59	57	97.2%	100.0%
\$300,000-\$399,999	1	3.0%	0.3	300,000	300,000	63	63	100.0%	100.0%
\$400,000-\$499,999	2	6.1%	2.4	440,200	440,200	16	16	100.0%	100.0%
\$500,000-\$749,999	2	6.1%	N/A	622,450	622,450	106	106	98.8%	98.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



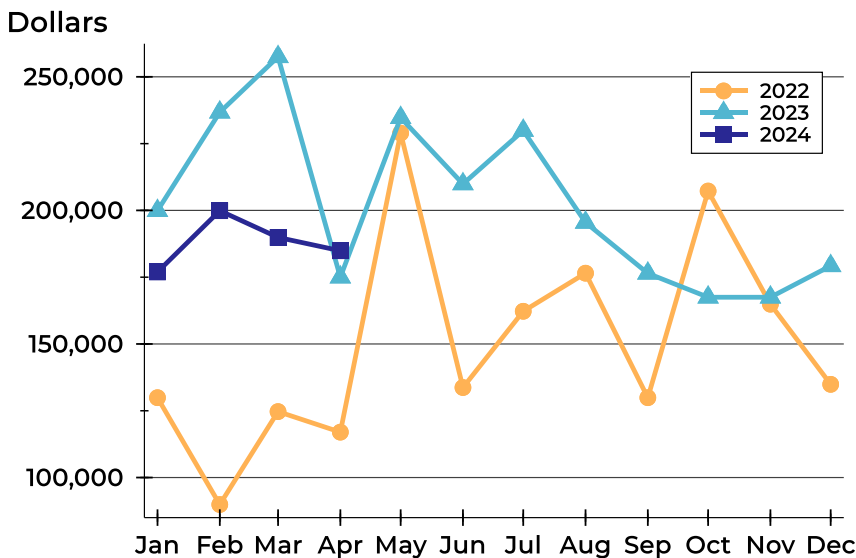
South Region Active Listings Analysis

Average Price



Month	2022	2023	2024
January	185,204	271,926	210,704
February	129,250	362,877	193,028
March	180,565	309,907	206,807
April	168,941	266,806	219,577
May	230,253	283,563	
June	201,368	276,956	
July	212,957	275,188	
August	214,261	254,205	
September	183,156	238,491	
October	209,934	227,314	
November	187,245	248,407	
December	173,822	220,708	

Median Price

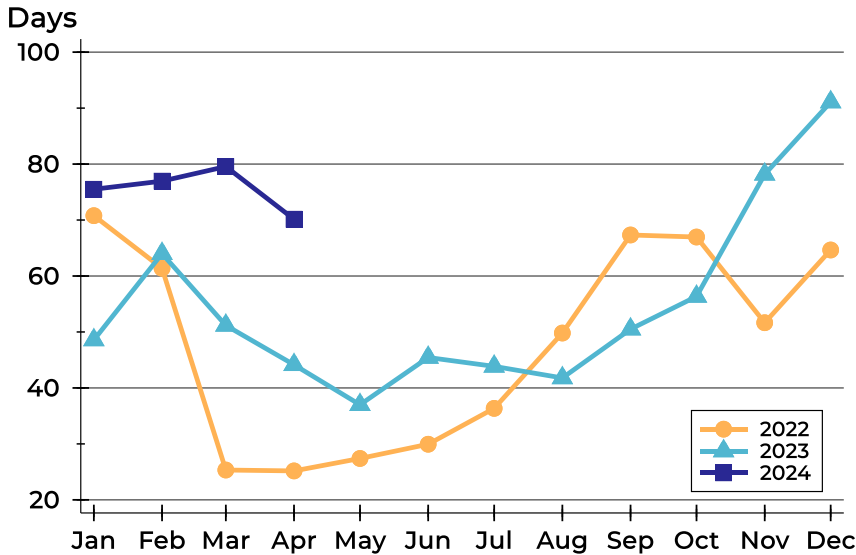


Month	2022	2023	2024
January	129,900	199,900	176,950
February	89,900	236,750	199,900
March	124,700	257,500	189,900
April	117,000	175,000	184,900
May	228,950	234,700	
June	133,700	209,900	
July	162,250	229,900	
August	176,500	195,500	
September	129,900	176,450	
October	207,250	167,500	
November	164,900	167,500	
December	134,900	179,250	



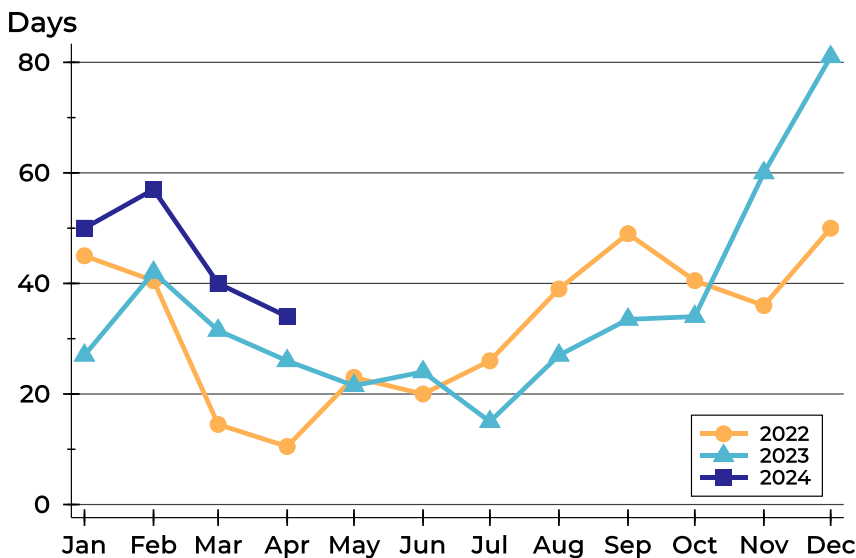
South Region Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	71	49	76
February	61	64	77
March	25	51	80
April	25	44	70
May	27	37	
June	30	45	
July	36	44	
August	50	42	
September	67	51	
October	67	56	
November	52	78	
December	65	91	

Median DOM



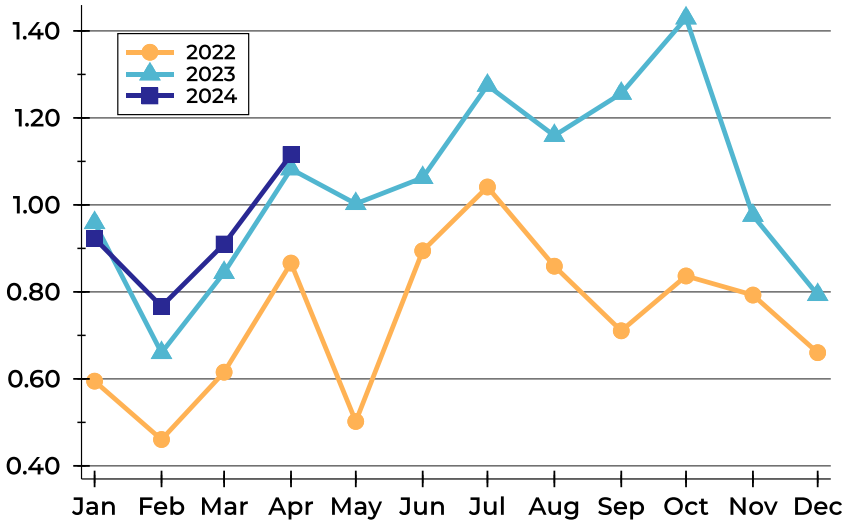
Month	2022	2023	2024
January	45	27	50
February	41	42	57
March	15	32	40
April	11	26	34
May	23	22	
June	20	24	
July	26	15	
August	39	27	
September	49	34	
October	41	34	
November	36	60	
December	50	81	



South Region Months' Supply Analysis

Months' Supply by Month

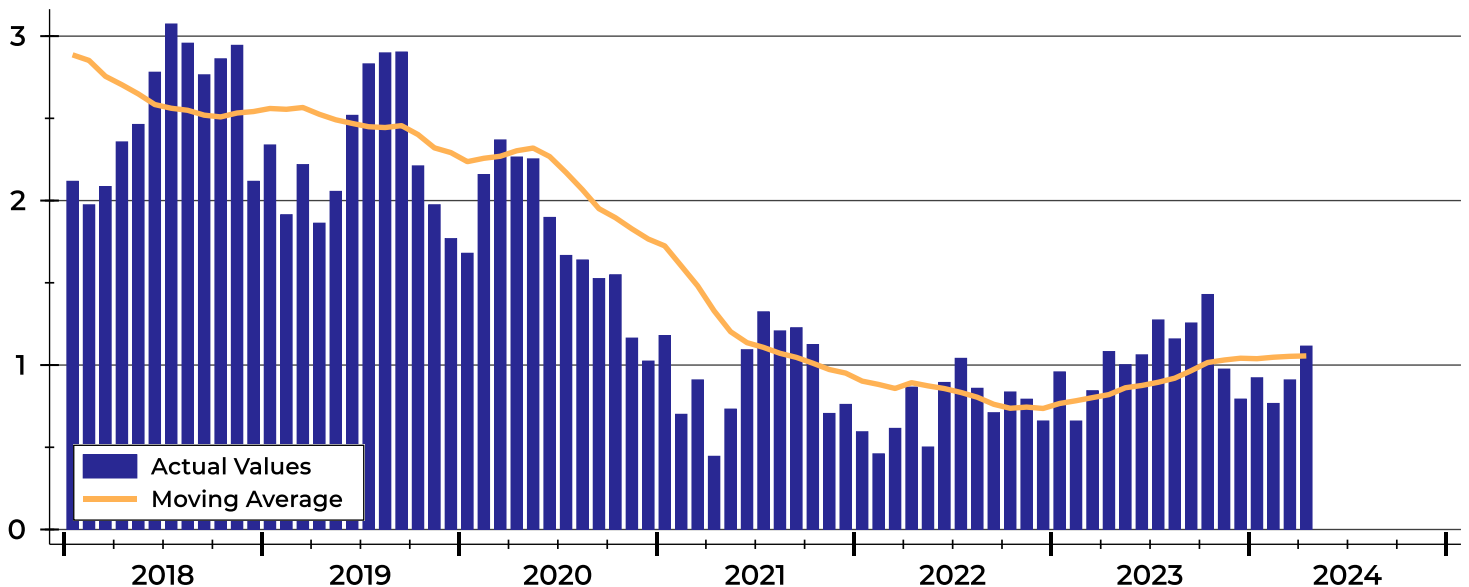
Months



Month	2022	2023	2024
January	0.6	1.0	0.9
February	0.5	0.7	0.8
March	0.6	0.8	0.9
April	0.9	1.1	1.1
May	0.5	1.0	1.0
June	0.9	1.1	1.1
July	1.0	1.3	1.3
August	0.9	1.2	1.2
September	0.7	1.3	1.3
October	0.8	1.4	1.4
November	0.8	1.0	1.0
December	0.7	0.8	0.8

History of Month's Supply

Months





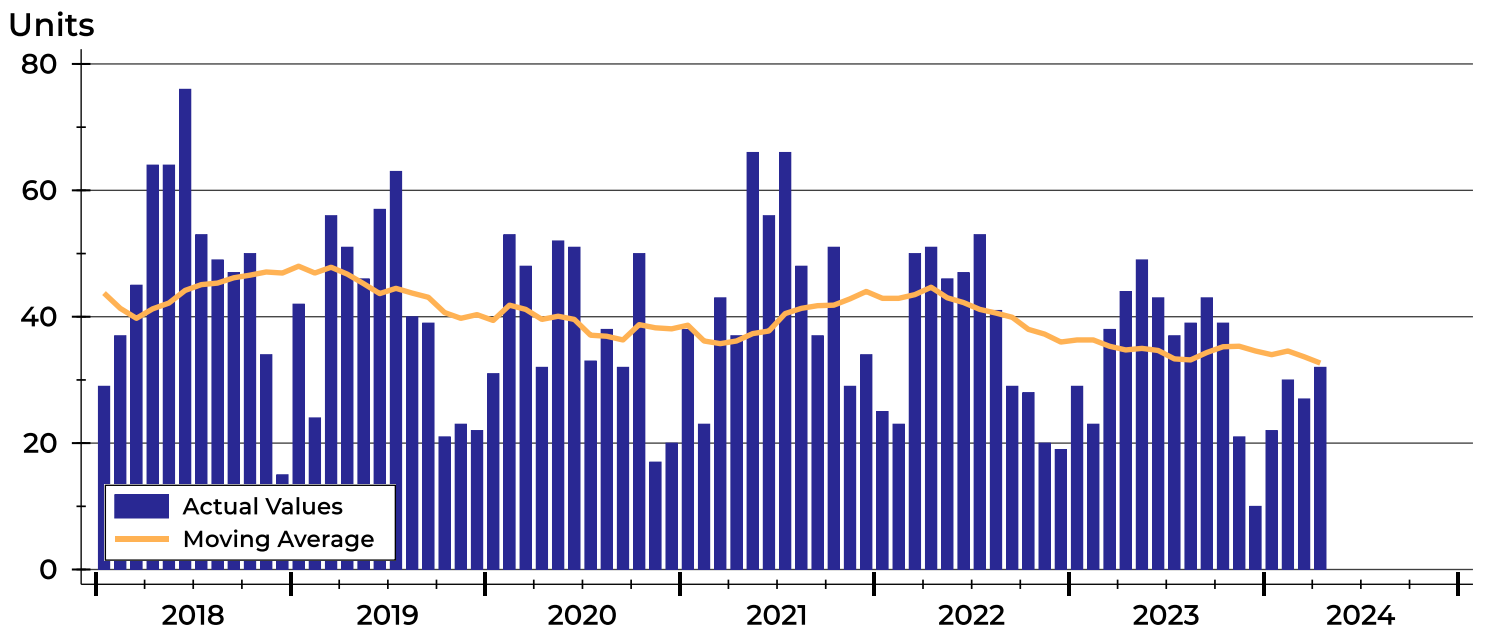
South Region New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	32	44	-27.3%
	Volume (1,000s)	6,865	9,010	-23.8%
	Average List Price	214,545	204,777	4.8%
	Median List Price	174,900	162,150	7.9%
Year-to-Date	New Listings	111	134	-17.2%
	Volume (1,000s)	22,375	28,045	-20.2%
	Average List Price	201,576	209,294	-3.7%
	Median List Price	174,900	169,900	2.9%

A total of 32 new listings were added in South Region during April, down 27.3% from the same month in 2023. Year-to-date South Region has seen 111 new listings.

The median list price of these homes was \$174,900 up from \$162,150 in 2023.

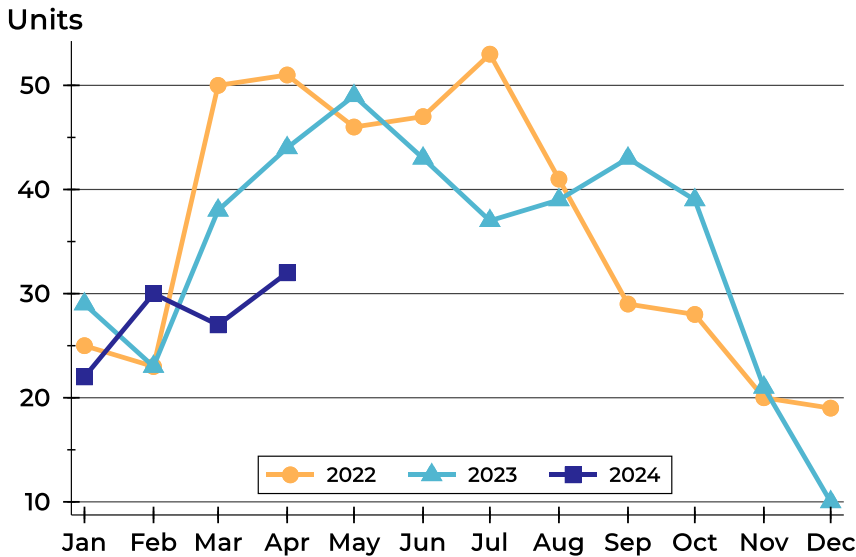
History of New Listings





South Region New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	25	29	22
February	23	23	30
March	50	38	27
April	51	44	32
May	46	49	
June	47	43	
July	53	37	
August	41	39	
September	29	43	
October	28	39	
November	20	21	
December	19	10	

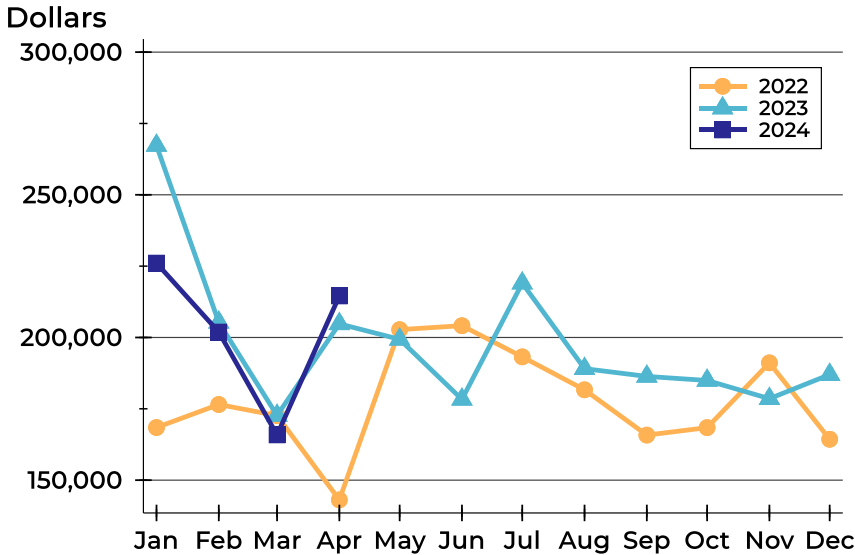
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.1%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	2	6.3%	84,900	84,900	6	6	100.0%	100.0%
\$100,000-\$124,999	3	9.4%	111,667	115,000	4	5	100.0%	100.0%
\$125,000-\$149,999	3	9.4%	136,567	134,900	15	11	97.7%	100.0%
\$150,000-\$174,999	8	25.0%	164,306	162,425	12	12	100.0%	100.0%
\$175,000-\$199,999	6	18.8%	187,733	188,450	7	5	99.8%	100.0%
\$200,000-\$249,999	3	9.4%	236,633	232,000	3	0	100.0%	100.0%
\$250,000-\$299,999	2	6.3%	284,900	284,900	5	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	6.3%	440,200	440,200	21	21	100.0%	100.0%
\$500,000-\$749,999	2	6.3%	657,500	657,500	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



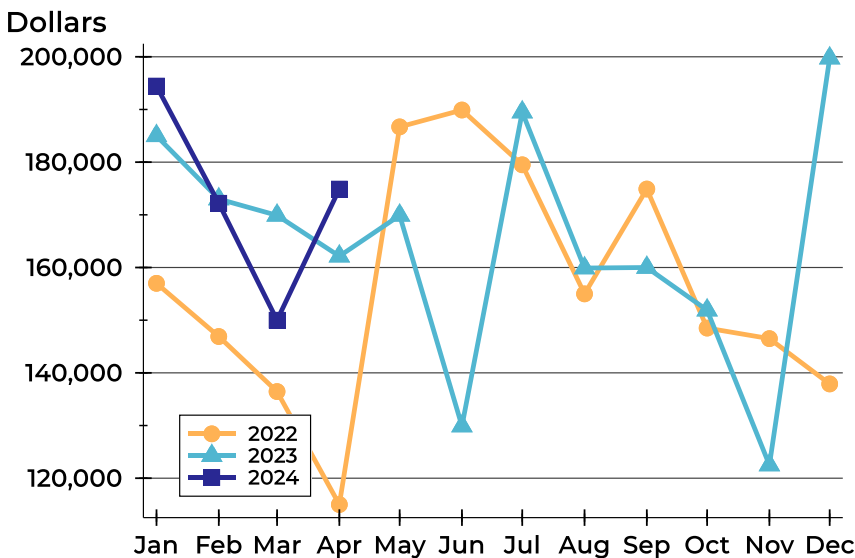
South Region New Listings Analysis

Average Price



Month	2022	2023	2024
January	168,444	267,281	226,082
February	176,520	205,309	201,920
March	172,639	172,682	165,854
April	143,091	204,777	214,545
May	202,759	199,347	
June	204,147	178,316	
July	193,221	219,032	
August	181,672	189,077	
September	165,793	186,359	
October	168,418	184,940	
November	191,115	178,557	
December	164,337	187,000	

Median Price



Month	2022	2023	2024
January	157,000	185,000	194,450
February	146,900	173,000	172,200
March	136,450	169,900	150,000
April	115,000	162,150	174,900
May	186,700	169,900	
June	189,900	129,900	
July	179,500	189,500	
August	155,000	159,900	
September	174,900	160,000	
October	148,500	151,900	
November	146,500	122,500	
December	137,900	199,750	



South Region Contracts Written Analysis

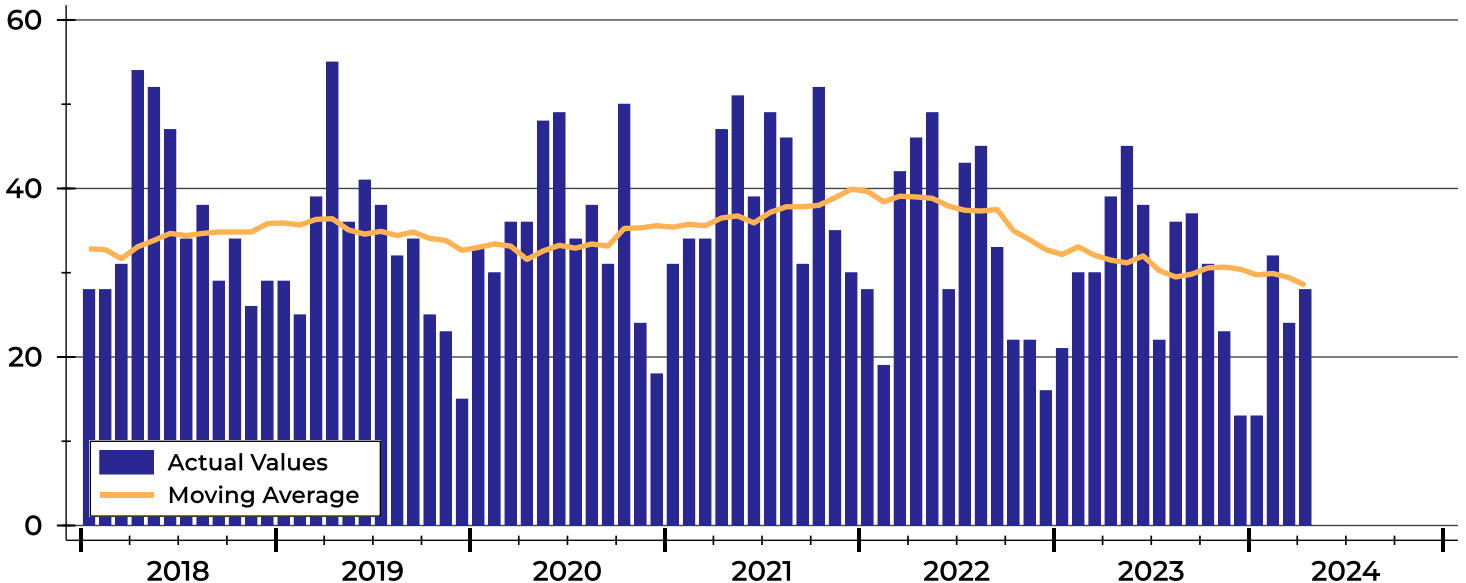
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		28	39	-28.2%	97	120	-19.2%
Volume (1,000s)		5,493	8,214	-33.1%	18,559	22,414	-17.2%
Average	Sale Price	196,184	210,605	-6.8%	191,329	186,785	2.4%
	Days on Market	29	19	52.6%	24	23	4.3%
	Percent of Original	96.5%	94.8%	1.8%	97.1%	96.6%	0.5%
Median	Sale Price	171,950	168,500	2.0%	169,000	169,900	-0.5%
	Days on Market	6	6	0.0%	6	6	0.0%
	Percent of Original	100.0%	96.9%	3.2%	100.0%	97.9%	2.1%

A total of 28 contracts for sale were written in South Region during the month of April, down from 39 in 2023. The median list price of these homes was \$171,950, up from \$168,500 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 6 days in April 2023.

History of Contracts Written

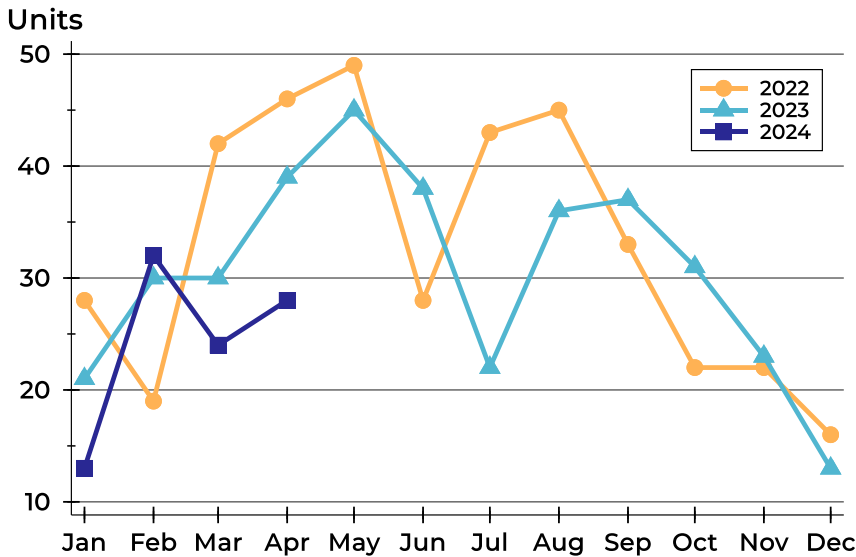
Units





South Region Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	28	21	13
February	19	30	32
March	42	30	24
April	46	39	28
May	49	45	
June	28	38	
July	43	22	
August	45	36	
September	33	37	
October	22	31	
November	22	23	
December	16	13	

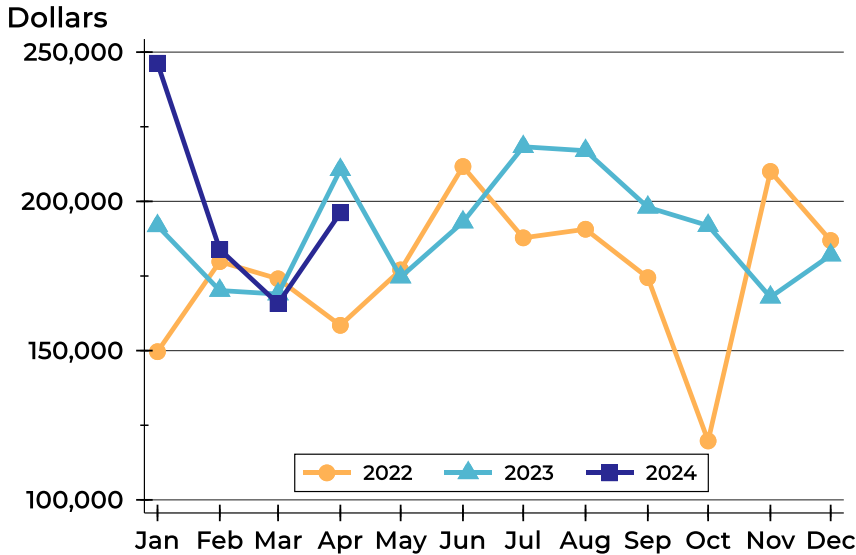
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.6%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	3	10.7%	74,933	79,900	16	6	93.2%	100.0%
\$100,000-\$124,999	3	10.7%	109,967	109,900	13	5	91.7%	100.0%
\$125,000-\$149,999	1	3.6%	144,900	144,900	8	8	100.0%	100.0%
\$150,000-\$174,999	7	25.0%	159,807	159,900	21	4	100.0%	100.0%
\$175,000-\$199,999	3	10.7%	191,800	195,500	10	2	97.7%	98.7%
\$200,000-\$249,999	6	21.4%	234,967	230,950	76	8	96.1%	100.0%
\$250,000-\$299,999	2	7.1%	284,900	284,900	28	28	89.4%	89.4%
\$300,000-\$399,999	1	3.6%	399,900	399,900	29	29	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.6%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



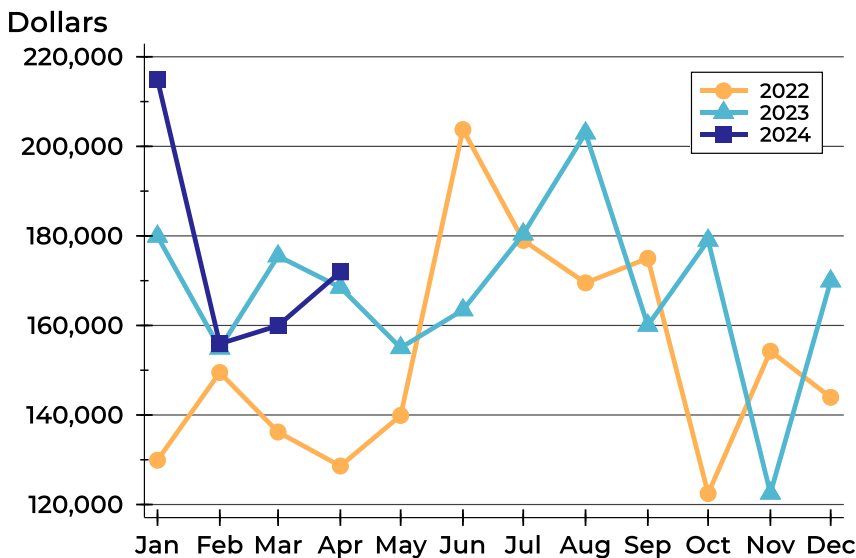
South Region Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	149,650	191,810	246,292
February	179,816	170,138	183,925
March	174,064	168,947	165,767
April	158,473	210,605	196,184
May	177,049	174,631	
June	211,686	193,063	
July	187,784	218,305	
August	190,669	216,978	
September	174,441	198,022	
October	119,745	191,890	
November	210,027	167,896	
December	186,888	182,000	

Median Price

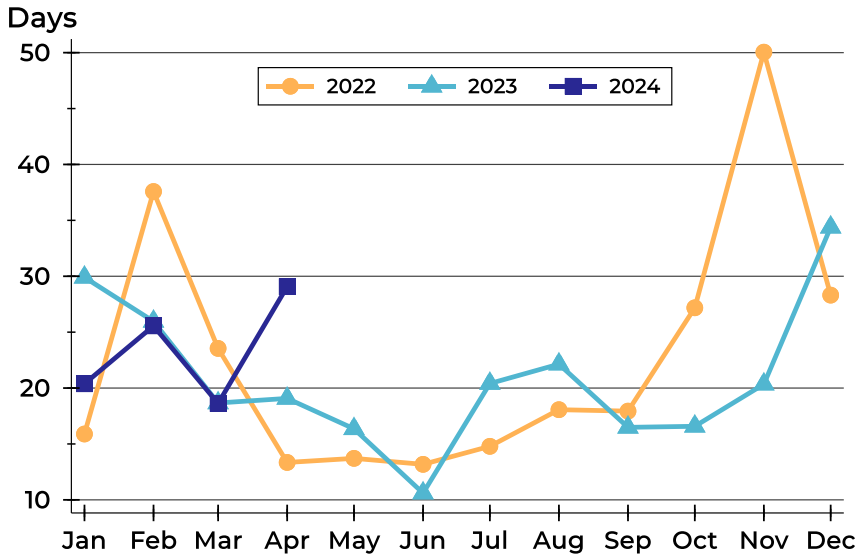


Month	2022	2023	2024
January	129,900	179,900	214,900
February	149,500	154,900	155,900
March	136,200	175,500	159,950
April	128,600	168,500	171,950
May	139,900	155,000	
June	203,750	163,450	
July	179,000	180,400	
August	169,500	202,950	
September	175,000	160,000	
October	122,450	179,000	
November	154,250	122,500	
December	143,950	169,900	



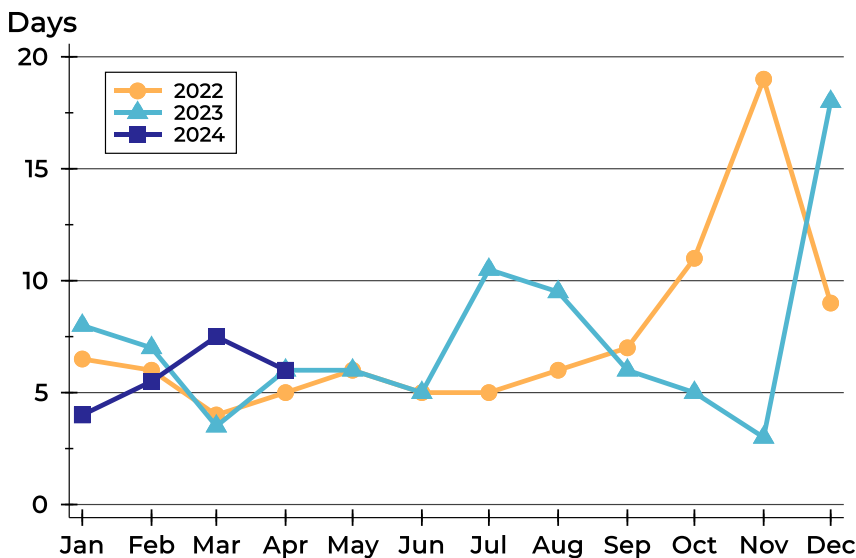
South Region Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	16	30	20
February	38	26	26
March	24	19	19
April	13	19	29
May	14	16	
June	13	11	
July	15	20	
August	18	22	
September	18	16	
October	27	17	
November	50	20	
December	28	34	

Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	6
March	4	4	8
April	5	6	6
May	6	6	
June	5	5	
July	5	11	
August	6	10	
September	7	6	
October	11	5	
November	19	3	
December	9	18	



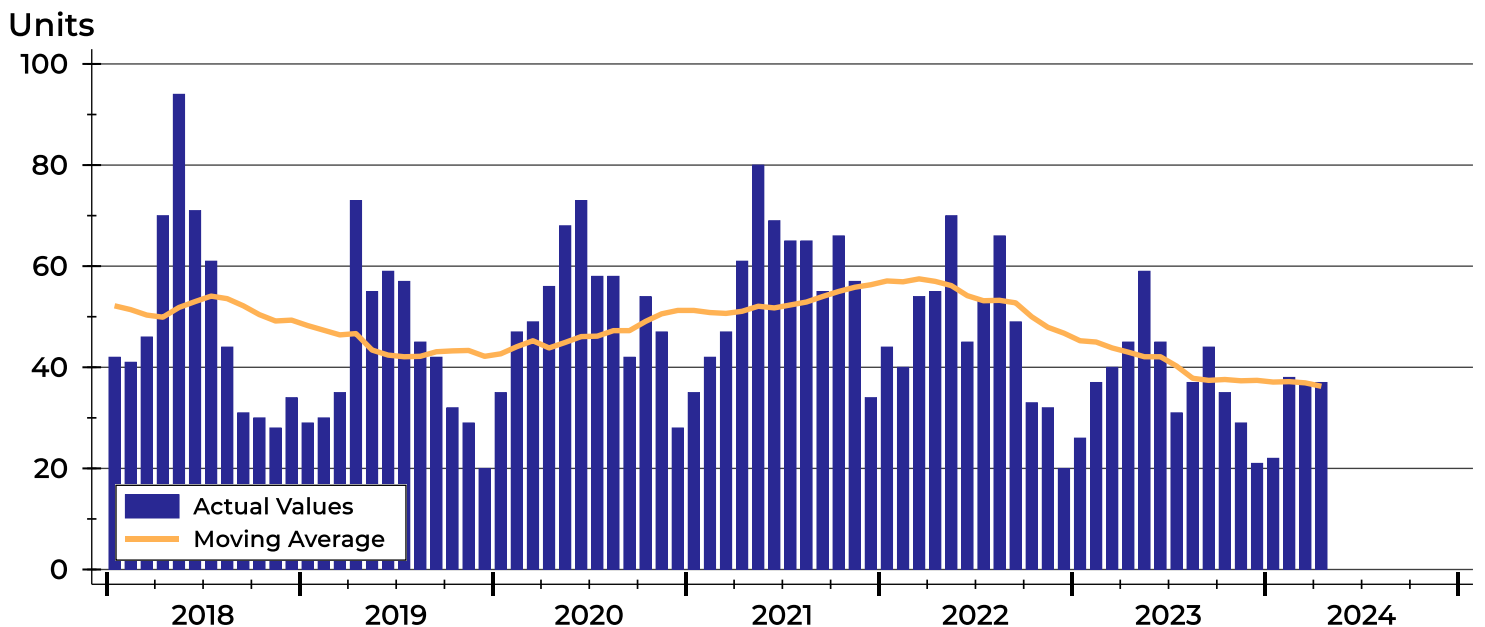
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		37	45	-17.8%
Volume (1,000s)		6,819	9,753	-30.1%
Average	List Price	184,293	216,731	-15.0%
	Days on Market	28	19	47.4%
	Percent of Original	98.4%	98.7%	-0.3%
Median	List Price	159,900	169,900	-5.9%
	Days on Market	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 37 listings in South Region had contracts pending at the end of April, down from 45 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

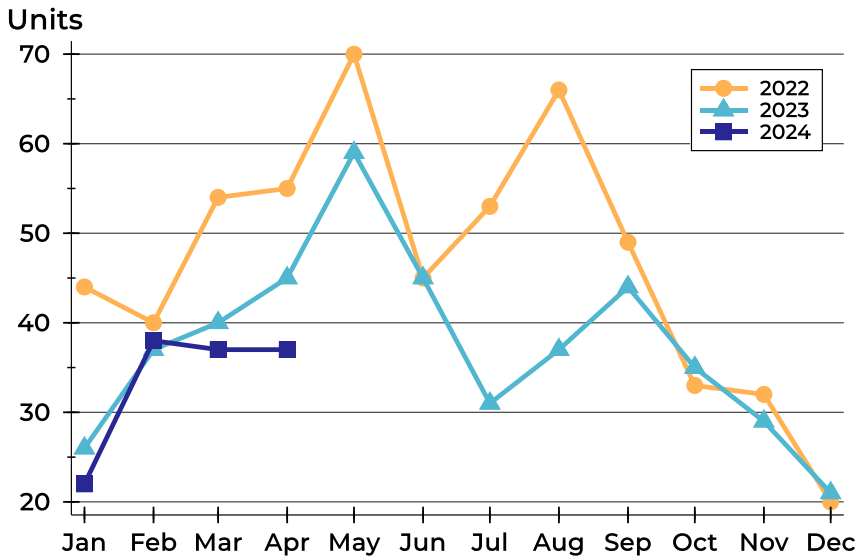
History of Pending Contracts





South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	44	26	22
February	40	37	38
March	54	40	37
April	55	45	37
May	70	59	
June	45	45	
July	53	31	
August	66	37	
September	49	44	
October	33	35	
November	32	29	
December	20	21	

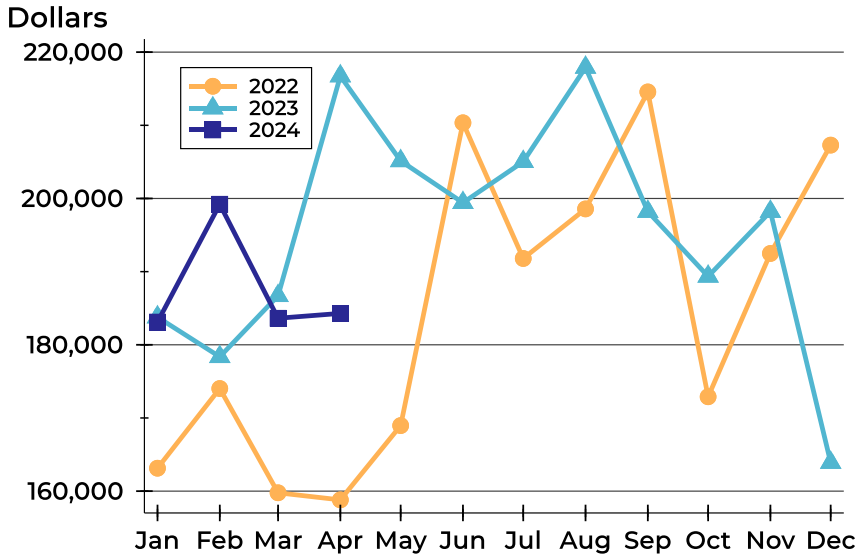
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.7%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	6	16.2%	75,783	74,650	27	6	96.5%	100.0%
\$100,000-\$124,999	4	10.8%	111,225	113,200	11	5	97.9%	100.0%
\$125,000-\$149,999	5	13.5%	143,240	145,000	5	7	100.0%	100.0%
\$150,000-\$174,999	6	16.2%	161,442	159,925	24	9	100.0%	100.0%
\$175,000-\$199,999	3	8.1%	195,133	195,500	3	2	100.0%	100.0%
\$200,000-\$249,999	8	21.6%	230,588	229,400	71	22	96.7%	99.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	8.1%	361,433	359,500	24	29	99.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.7%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



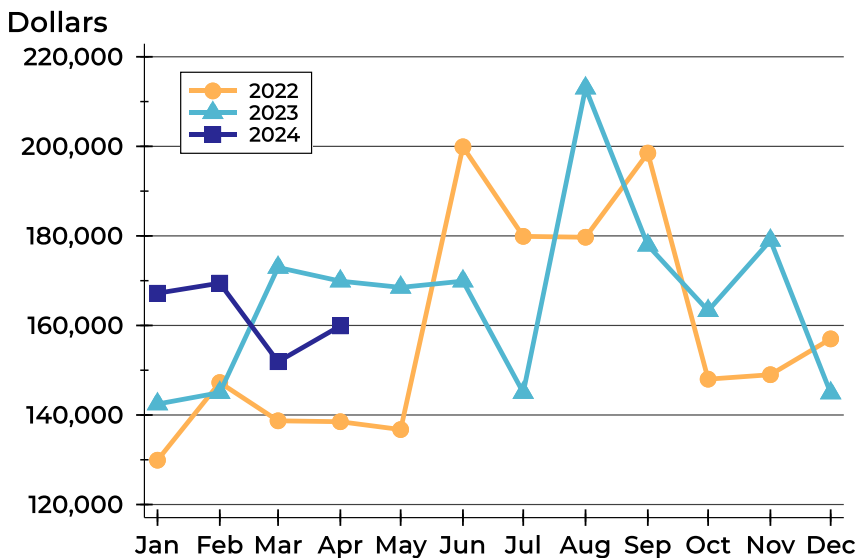
South Region Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	163,136	183,785	183,114
February	174,028	178,362	199,218
March	159,775	186,702	183,632
April	158,806	216,731	184,293
May	168,963	205,136	
June	210,347	199,416	
July	191,798	205,029	
August	198,574	217,905	
September	214,564	198,211	
October	172,898	189,350	
November	192,484	198,207	
December	207,295	163,905	

Median Price

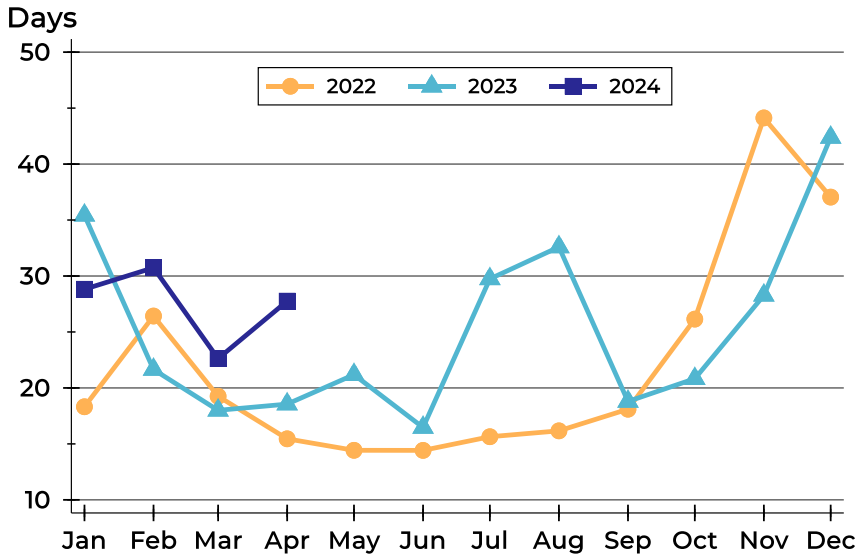


Month	2022	2023	2024
January	129,900	142,450	167,200
February	147,250	145,000	169,450
March	138,700	172,950	151,900
April	138,500	169,900	159,900
May	136,750	168,500	
June	199,900	169,900	
July	179,900	145,000	
August	179,700	213,000	
September	198,500	177,900	
October	148,000	163,300	
November	149,000	179,000	
December	157,000	144,900	



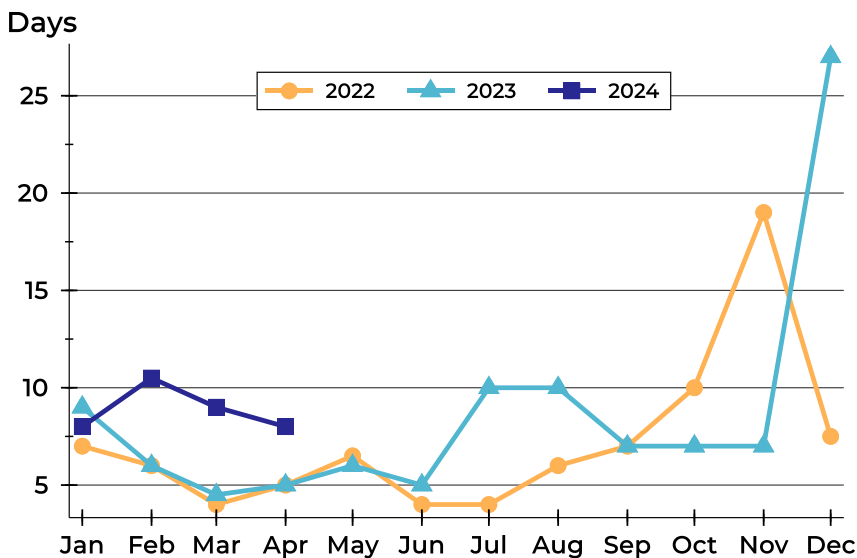
South Region Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	35	29
February	26	22	31
March	19	18	23
April	15	19	28
May	14	21	
June	14	16	
July	16	30	
August	16	33	
September	18	19	
October	26	21	
November	44	28	
December	37	42	

Median DOM



Month	2022	2023	2024
January	7	9	8
February	6	6	11
March	4	5	9
April	5	5	8
May	7	6	
June	4	5	
July	4	10	
August	6	10	
September	7	7	
October	10	7	
November	19	7	
December	8	27	