



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

March 2024 Sunflower MLS Statistics

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**March
2024**

Sunflower MLS Statistics



Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Fell in March

Total home sales in the Sunflower multiple listing service fell last month to 262 units, compared to 278 units in March 2023. Total sales volume was \$56.7 million, up from a year earlier.

The median sale price in March was \$179,000, up from \$168,050 a year earlier. Homes that sold in March were typically on the market for 12 days and sold for 100.0% of their list prices.

Sunflower MLS Active Listings Up at End of March

The total number of active listings in the Sunflower multiple listing service at the end of March was 295 units, up from 238 at the same point in 2023. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$269,900.

There were 316 contracts written in March 2024 and 2023, showing no change over the year. At the end of the month, there were 336 contracts still pending.

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**March
2024**

Sunflower MLS Statistics



Entire MLS System Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		262	278	280	666	695	756
Change from prior year		-5.8%	-0.7%	-10.5%	-4.2%	-8.1%	-3.6%
Active Listings		295	238	176	N/A	N/A	N/A
Change from prior year		23.9%	35.2%	-22.5%			
Months' Supply		1.0	0.8	0.5	N/A	N/A	N/A
Change from prior year		25.0%	60.0%	-16.7%			
New Listings		334	332	428	832	838	925
Change from prior year		0.6%	-22.4%	-4.5%	-0.7%	-9.4%	-5.4%
Contracts Written		316	316	379	778	818	889
Change from prior year		0.0%	-16.6%	-4.1%	-4.9%	-8.0%	-6.5%
Pending Contracts		336	316	399	N/A	N/A	N/A
Change from prior year		6.3%	-20.8%	-11.5%			
Sales Volume (1,000s)		56,653	54,918	55,684	139,701	133,267	139,804
Change from prior year		3.2%	-1.4%	-3.9%	4.8%	-4.7%	0.7%
Average	Sale Price	216,233	197,546	198,872	209,761	191,751	184,926
	Change from prior year	9.5%	-0.7%	7.4%	9.4%	3.7%	4.4%
	List Price of Actives	311,456	352,597	277,392	N/A	N/A	N/A
	Change from prior year	-11.7%	27.1%	22.8%			
	Days on Market	36	25	19	34	27	22
Change from prior year	44.0%	31.6%	-38.7%	25.9%	22.7%	-29.0%	
	Percent of List	98.5%	99.1%	99.9%	98.1%	98.1%	99.3%
Change from prior year	-0.6%	-0.8%	0.5%	0.0%	-1.2%	0.6%	
	Percent of Original	97.0%	97.5%	99.3%	96.2%	96.1%	97.9%
Change from prior year	-0.5%	-1.8%	1.0%	0.1%	-1.8%	0.4%	
Median	Sale Price	179,000	168,050	169,450	181,750	165,000	156,000
	Change from prior year	6.5%	-0.8%	-1.5%	10.2%	5.8%	-1.6%
	List Price of Actives	269,900	269,000	220,500	N/A	N/A	N/A
	Change from prior year	0.3%	22.0%	36.1%			
	Days on Market	12	5	3	13	8	5
Change from prior year	140.0%	66.7%	0.0%	62.5%	60.0%	0.0%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
	Percent of Original	98.3%	100.0%	100.0%	98.0%	98.3%	100.0%
Change from prior year	-1.7%	0.0%	0.0%	-0.3%	-1.7%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2024**

Sunflower MLS Statistics



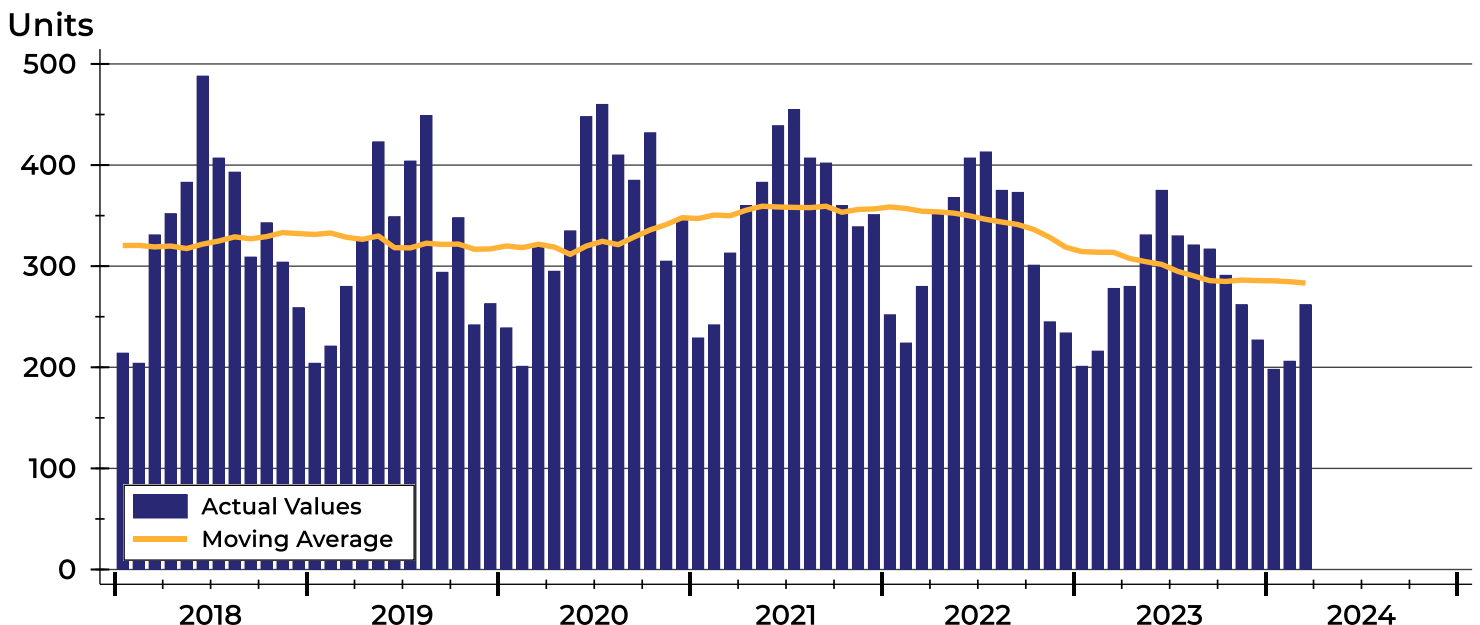
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		262	278	-5.8%	666	695	-4.2%
Volume (1,000s)		56,653	54,918	3.2%	139,701	133,267	4.8%
Months' Supply		1.0	0.8	25.0%	N/A	N/A	N/A
Average	Sale Price	216,233	197,546	9.5%	209,761	191,751	9.4%
	Days on Market	36	25	44.0%	34	27	25.9%
	Percent of List	98.5%	99.1%	-0.6%	98.1%	98.1%	0.0%
	Percent of Original	97.0%	97.5%	-0.5%	96.2%	96.1%	0.1%
Median	Sale Price	179,000	168,050	6.5%	181,750	165,000	10.2%
	Days on Market	12	5	140.0%	13	8	62.5%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.3%	100.0%	-1.7%	98.0%	98.3%	-0.3%

A total of 262 homes sold in the Sunflower multiple listing service in March, down from 278 units in March 2023. Total sales volume rose to \$56.7 million compared to \$54.9 million in the previous year.

The median sales price in March was \$179,000, up 6.5% compared to the prior year. Median days on market was 12 days, up from 12 days in February, and up from 5 in March 2023.

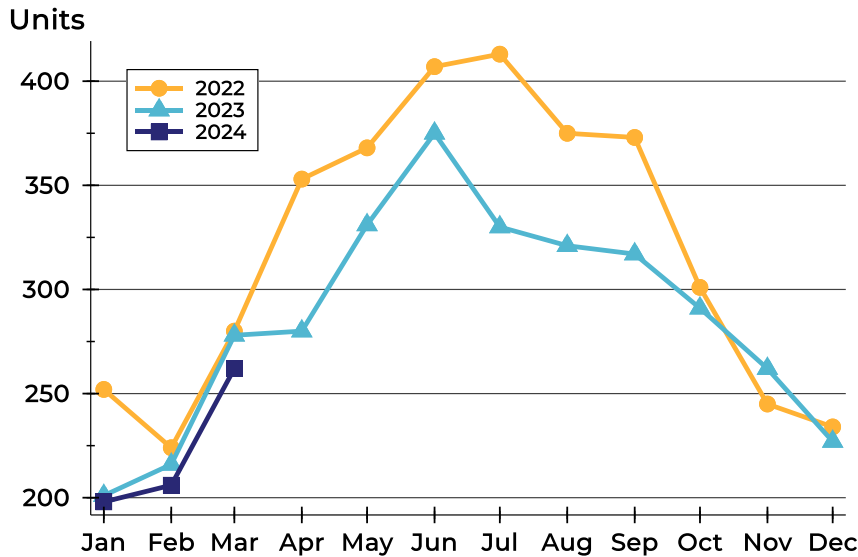
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	252	201	198
February	224	216	206
March	280	278	262
April	353	280	
May	368	331	
June	407	375	
July	413	330	
August	375	321	
September	373	317	
October	301	291	
November	245	262	
December	234	227	

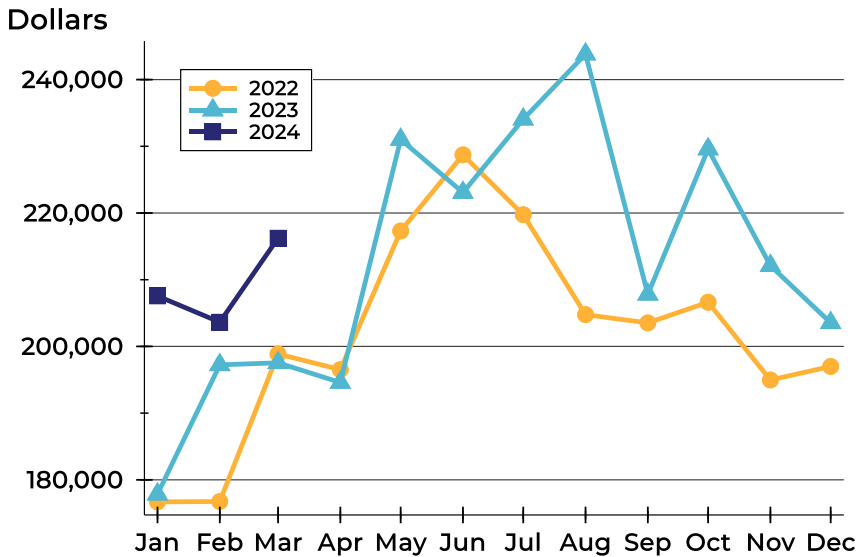
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	0.4	17,667	20,000	26	10	88.4%	85.2%	88.4%	85.2%
\$25,000-\$49,999	10	3.8%	1.4	39,375	43,000	31	10	95.0%	97.8%	90.4%	90.5%
\$50,000-\$99,999	38	14.5%	0.7	72,080	72,750	26	12	96.6%	100.0%	95.8%	96.6%
\$100,000-\$124,999	18	6.9%	0.3	112,224	114,000	17	5	97.2%	98.9%	96.3%	98.9%
\$125,000-\$149,999	27	10.3%	0.7	139,052	140,000	32	16	102.1%	100.0%	101.4%	98.3%
\$150,000-\$174,999	28	10.7%	0.7	161,676	162,750	41	4	99.3%	100.0%	97.9%	100.0%
\$175,000-\$199,999	30	11.5%	0.8	185,070	185,000	34	6	99.1%	100.0%	96.7%	97.9%
\$200,000-\$249,999	23	8.8%	0.7	220,835	225,000	15	4	99.9%	100.0%	99.6%	100.0%
\$250,000-\$299,999	29	11.1%	0.9	273,688	273,900	39	9	98.0%	100.0%	98.2%	98.5%
\$300,000-\$399,999	30	11.5%	1.6	334,363	330,450	55	49	99.0%	100.0%	95.6%	96.2%
\$400,000-\$499,999	16	6.1%	2.2	445,206	439,500	74	19	96.7%	99.0%	93.0%	96.9%
\$500,000-\$749,999	8	3.1%	3.3	581,675	578,250	37	19	99.4%	99.3%	98.9%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.8%	3.4	1,395,000	1,395,000	56	56	100.0%	100.0%	100.0%	100.0%



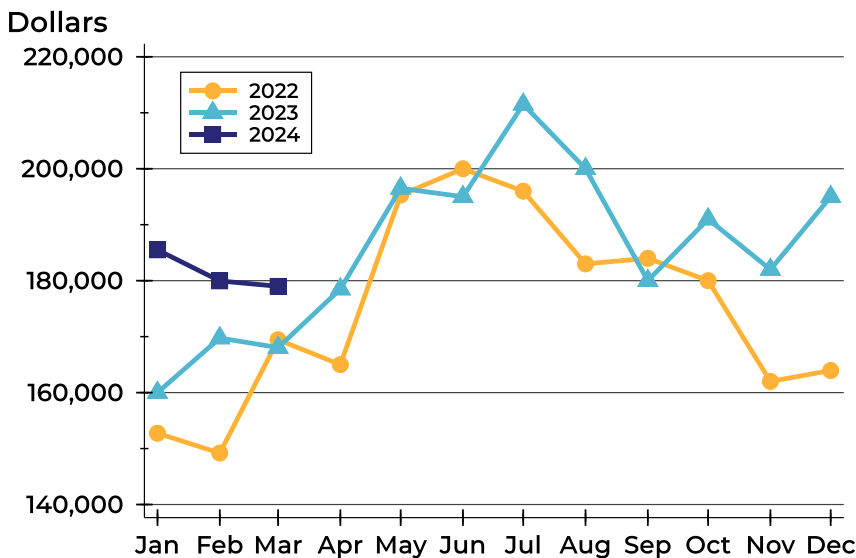
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	176,696	177,842	207,563
February	176,753	197,235	203,641
March	198,872	197,546	216,233
April	196,526	194,592	
May	217,312	231,025	
June	228,721	223,072	
July	219,747	234,063	
August	204,770	243,817	
September	203,529	207,809	
October	206,622	229,586	
November	194,969	212,106	
December	197,001	203,539	

Median Price

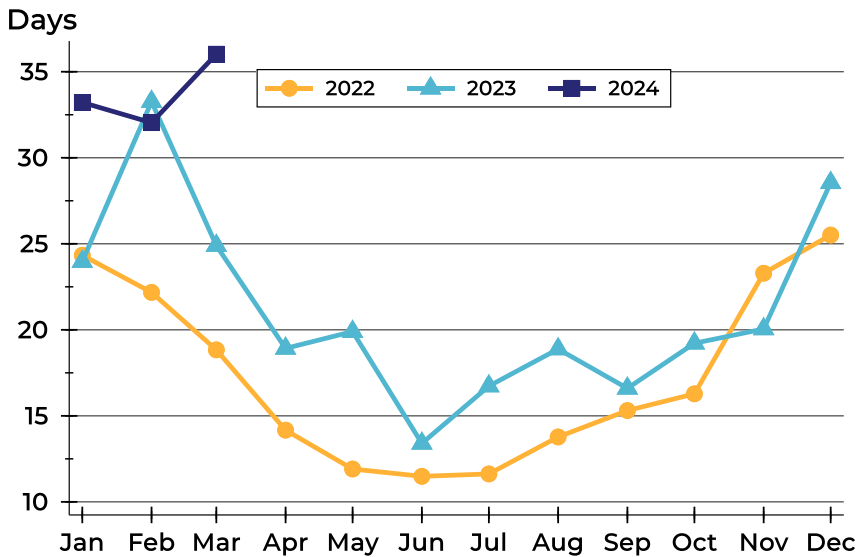


Month	2022	2023	2024
January	152,750	160,000	185,500
February	149,200	169,750	179,950
March	169,450	168,050	179,000
April	165,000	178,500	
May	195,300	196,500	
June	200,000	195,000	
July	196,000	211,500	
August	183,000	200,000	
September	184,000	180,000	
October	180,000	191,000	
November	162,000	182,000	
December	163,950	195,000	



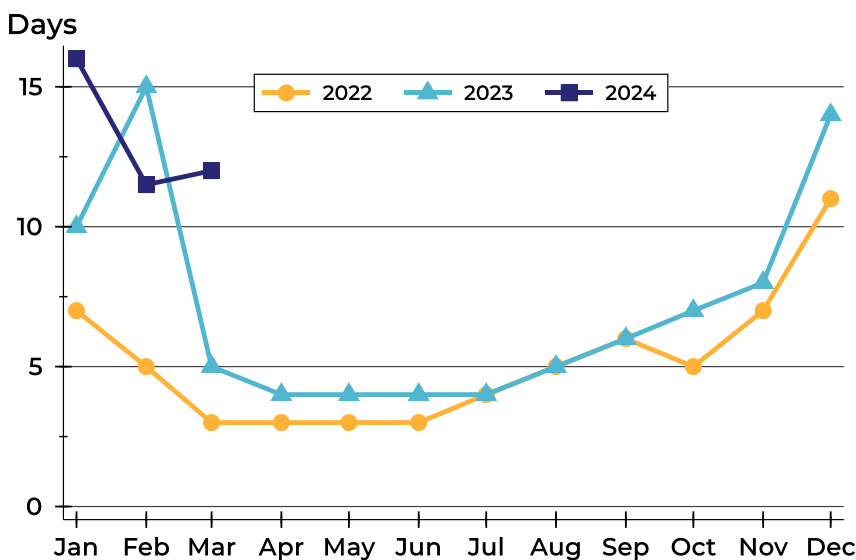
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	24	24	33
February	22	33	32
March	19	25	36
April	14	19	
May	12	20	
June	11	13	
July	12	17	
August	14	19	
September	15	17	
October	16	19	
November	23	20	
December	26	29	

Median DOM



Month	2022	2023	2024
January	7	10	16
February	5	15	12
March	3	5	12
April	3	4	
May	3	4	
June	3	4	
July	4	4	
August	5	5	
September	6	6	
October	5	7	
November	7	8	
December	11	14	



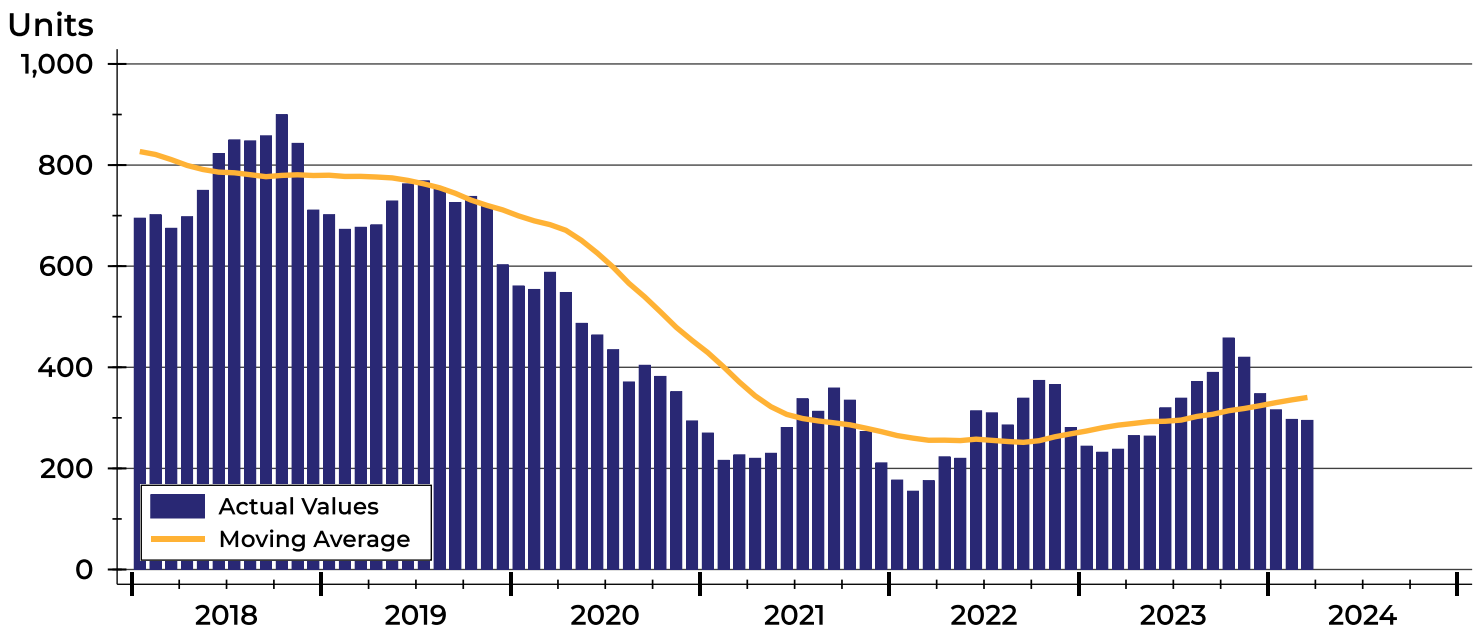
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		295	238	23.9%
Volume (1,000s)		91,880	83,918	9.5%
Months' Supply		1.0	0.8	25.0%
Average	List Price	311,456	352,597	-11.7%
	Days on Market	72	68	5.9%
	Percent of Original	96.7%	97.4%	-0.7%
Median	List Price	269,900	269,000	0.3%
	Days on Market	42	33	27.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 295 homes were available for sale in the Sunflower multiple listing service at the end of March. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$269,900, up 0.3% from 2023. The typical time on market for active listings was 42 days, up from 33 days a year earlier.

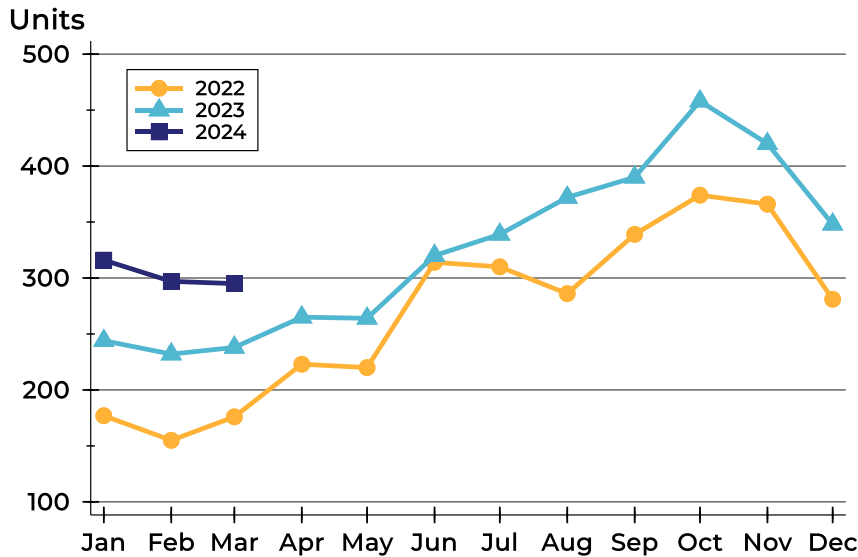
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	177	244	316
February	155	232	297
March	176	238	295
April	223	265	
May	220	264	
June	314	320	
July	310	339	
August	286	372	
September	339	390	
October	374	458	
November	366	420	
December	281	348	

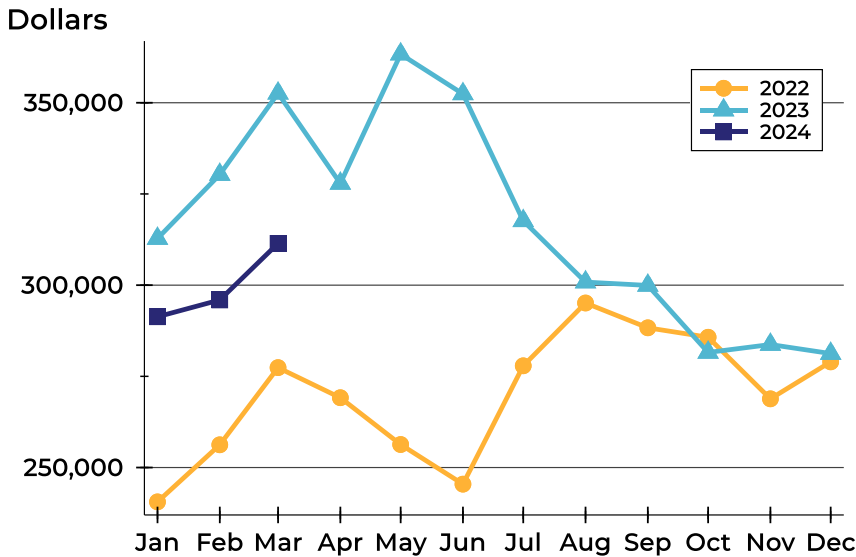
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.4	19,500	19,500	2	2	100.0%	100.0%
\$25,000-\$49,999	15	5.1%	1.4	36,866	35,000	85	60	87.9%	89.2%
\$50,000-\$99,999	26	8.8%	0.7	71,469	68,900	75	57	94.6%	100.0%
\$100,000-\$124,999	6	2.0%	0.3	116,467	119,450	89	56	93.3%	94.2%
\$125,000-\$149,999	19	6.4%	0.7	137,863	138,000	38	21	99.2%	100.0%
\$150,000-\$174,999	19	6.4%	0.7	161,008	159,950	75	59	98.7%	100.0%
\$175,000-\$199,999	19	6.4%	0.8	186,242	185,000	80	35	95.5%	100.0%
\$200,000-\$249,999	28	9.5%	0.7	227,961	229,400	65	40	97.8%	100.0%
\$250,000-\$299,999	29	9.8%	0.9	273,420	269,900	42	19	97.5%	100.0%
\$300,000-\$399,999	57	19.3%	1.6	353,086	359,900	70	62	98.2%	100.0%
\$400,000-\$499,999	32	10.8%	2.2	446,756	433,750	66	37	98.1%	100.0%
\$500,000-\$749,999	35	11.9%	3.3	602,308	597,995	91	52	97.0%	100.0%
\$750,000-\$999,999	7	2.4%	N/A	902,571	899,999	150	160	97.2%	100.0%
\$1,000,000 and up	2	0.7%	3.4	1,700,000	1,700,000	186	186	77.3%	77.3%



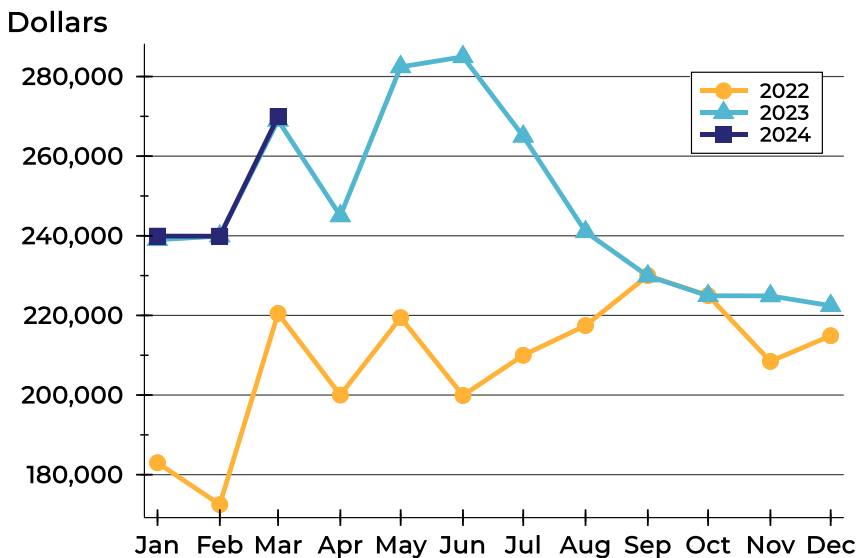
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	240,586	312,787	291,332
February	256,235	330,328	295,938
March	277,392	352,597	311,456
April	269,139	327,886	
May	256,311	363,329	
June	245,447	352,426	
July	277,893	317,632	
August	295,109	300,836	
September	288,305	299,924	
October	285,721	281,555	
November	268,840	283,725	
December	278,974	281,246	

Median Price

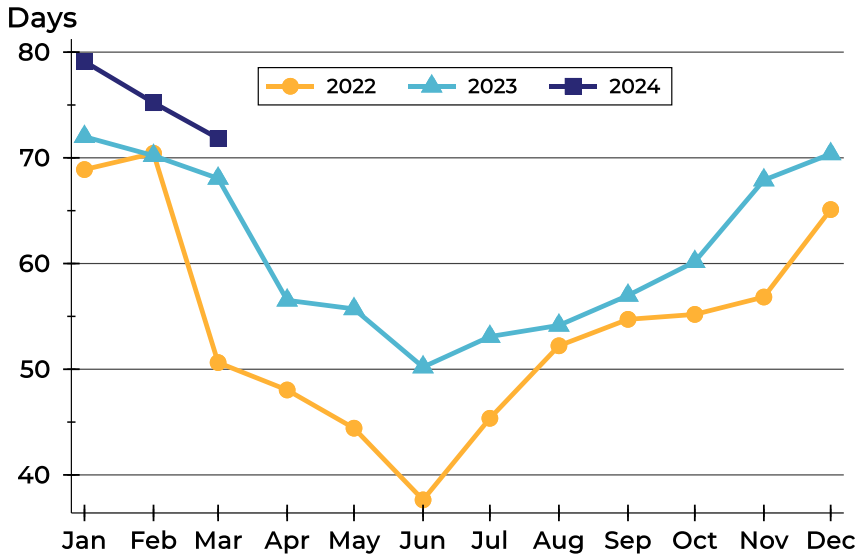


Month	2022	2023	2024
January	183,000	239,000	239,925
February	172,500	239,925	239,900
March	220,500	269,000	269,900
April	200,000	245,000	
May	219,450	282,425	
June	199,900	284,950	
July	210,000	265,000	
August	217,450	241,000	
September	230,000	229,900	
October	224,975	224,950	
November	208,450	224,900	
December	214,900	222,450	



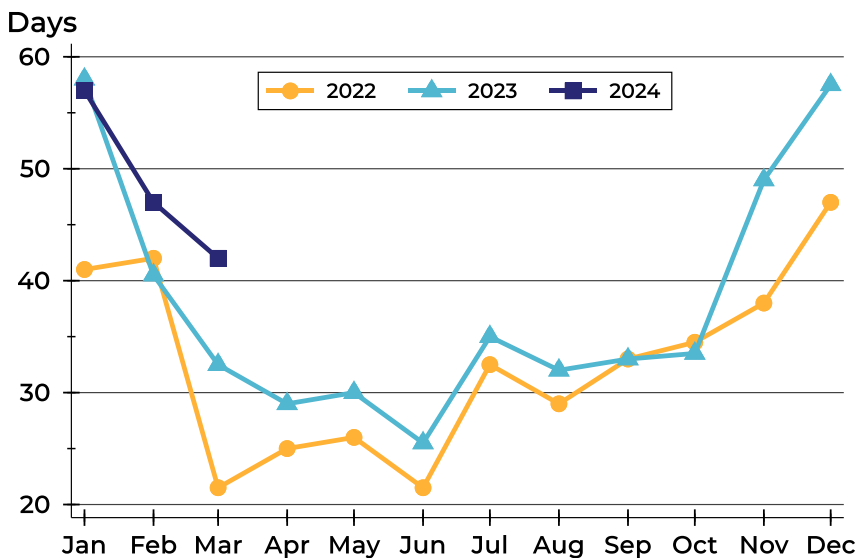
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	69	72	79
February	70	70	75
March	51	68	72
April	48	57	
May	44	56	
June	38	50	
July	45	53	
August	52	54	
September	55	57	
October	55	60	
November	57	68	
December	65	70	

Median DOM

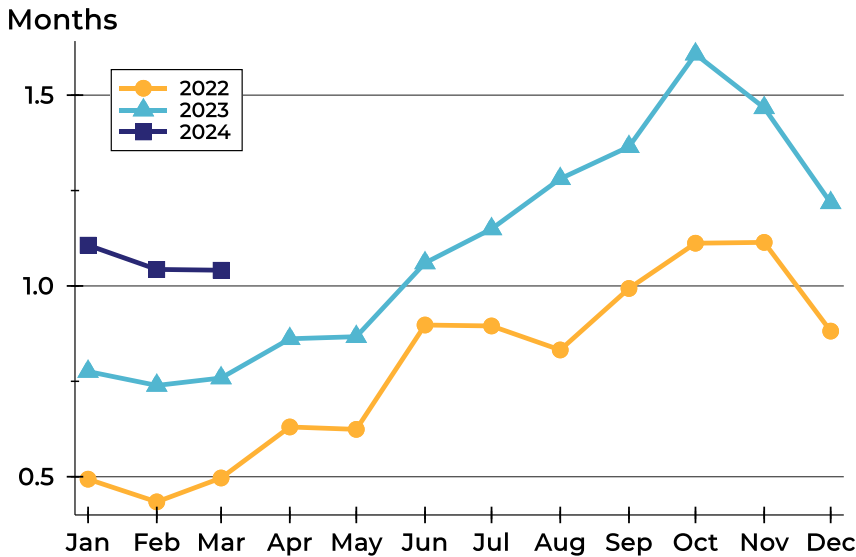


Month	2022	2023	2024
January	41	58	57
February	42	41	47
March	22	33	42
April	25	29	
May	26	30	
June	22	26	
July	33	35	
August	29	32	
September	33	33	
October	35	34	
November	38	49	
December	47	58	



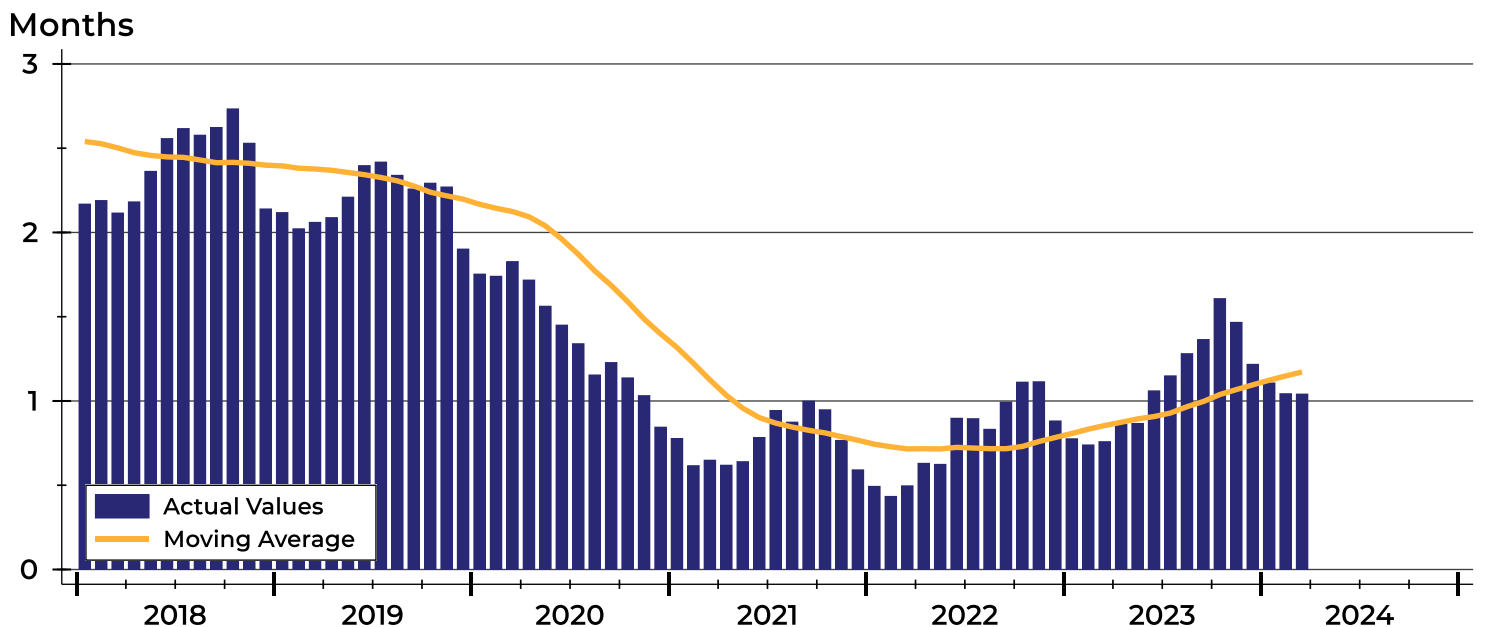
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.5	0.8	1.1
February	0.4	0.7	1.0
March	0.5	0.8	1.0
April	0.6	0.9	
May	0.6	0.9	
June	0.9	1.1	
July	0.9	1.1	
August	0.8	1.3	
September	1.0	1.4	
October	1.1	1.6	
November	1.1	1.5	
December	0.9	1.2	

History of Month's Supply





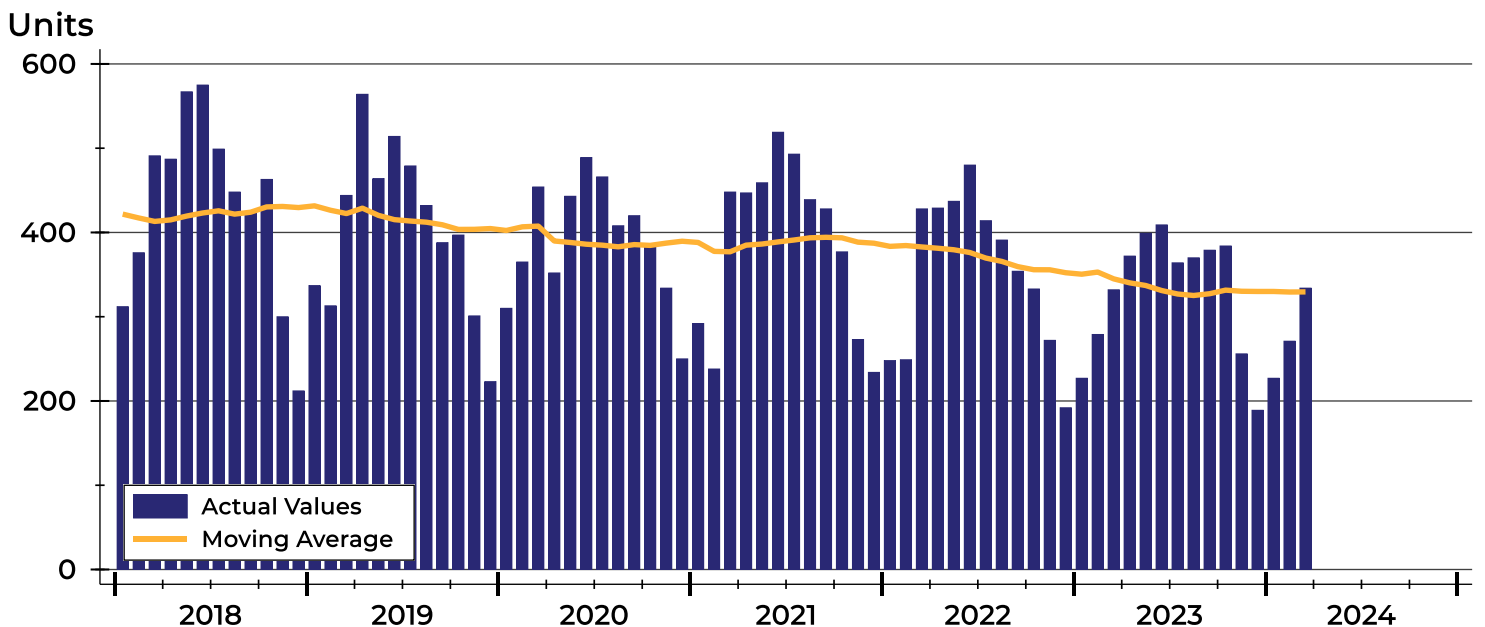
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	334	332	0.6%
	Volume (1,000s)	82,161	75,926	8.2%
	Average List Price	245,991	228,692	7.6%
	Median List Price	206,950	187,250	10.5%
Year-to-Date	New Listings	832	838	-0.7%
	Volume (1,000s)	192,386	184,218	4.4%
	Average List Price	231,233	219,830	5.2%
	Median List Price	195,000	179,900	8.4%

A total of 334 new listings were added in the Sunflower multiple listing service during March, up 0.6% from the same month in 2023. Year-to-date the Sunflower multiple listing service has seen 832 new listings.

The median list price of these homes was \$206,950 up from \$187,250 in 2023.

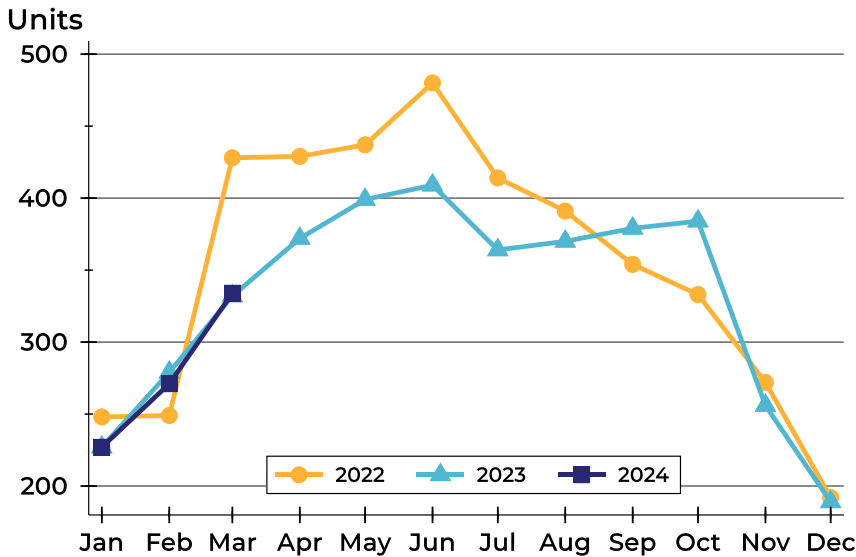
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	248	227	227
February	249	279	271
March	428	332	334
April	429	372	
May	437	399	
June	480	409	
July	414	364	
August	391	370	
September	354	379	
October	333	384	
November	272	256	
December	192	189	

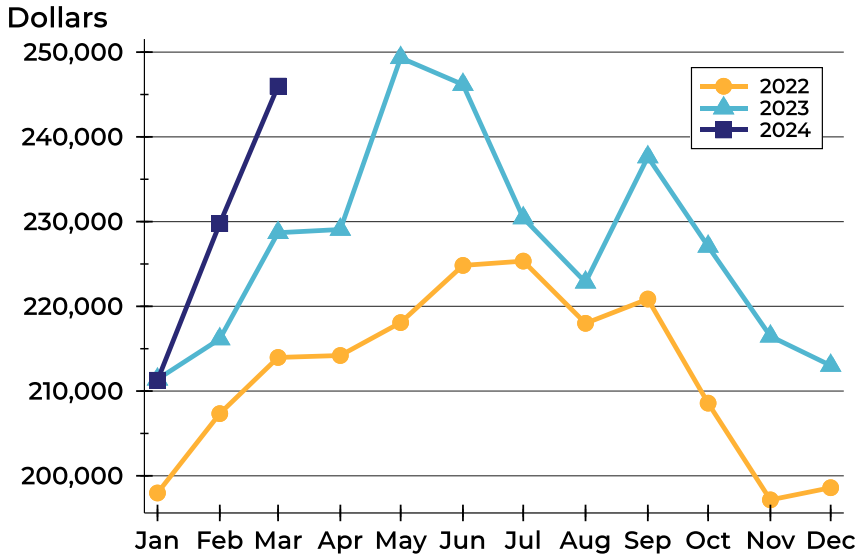
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.2%	17,250	17,250	11	5	109.2%	97.3%
\$25,000-\$49,999	13	3.9%	34,327	34,950	10	9	103.2%	100.0%
\$50,000-\$99,999	32	9.6%	74,597	74,450	11	6	99.5%	100.0%
\$100,000-\$124,999	22	6.6%	115,432	117,100	9	4	100.4%	100.0%
\$125,000-\$149,999	32	9.6%	139,334	139,950	9	4	99.6%	100.0%
\$150,000-\$174,999	29	8.7%	160,748	160,000	8	5	99.5%	100.0%
\$175,000-\$199,999	32	9.6%	186,403	185,000	7	3	99.8%	100.0%
\$200,000-\$249,999	40	12.0%	226,260	224,980	7	5	99.9%	100.0%
\$250,000-\$299,999	37	11.1%	273,375	270,000	12	11	99.2%	100.0%
\$300,000-\$399,999	48	14.4%	351,999	355,250	12	10	99.1%	100.0%
\$400,000-\$499,999	20	6.0%	440,284	432,500	14	13	99.9%	100.0%
\$500,000-\$749,999	19	5.7%	579,309	549,000	21	24	99.6%	100.0%
\$750,000-\$999,999	5	1.5%	852,000	849,999	14	12	98.3%	100.0%
\$1,000,000 and up	1	0.3%	1,500,000	1,500,000	19	19	100.0%	100.0%



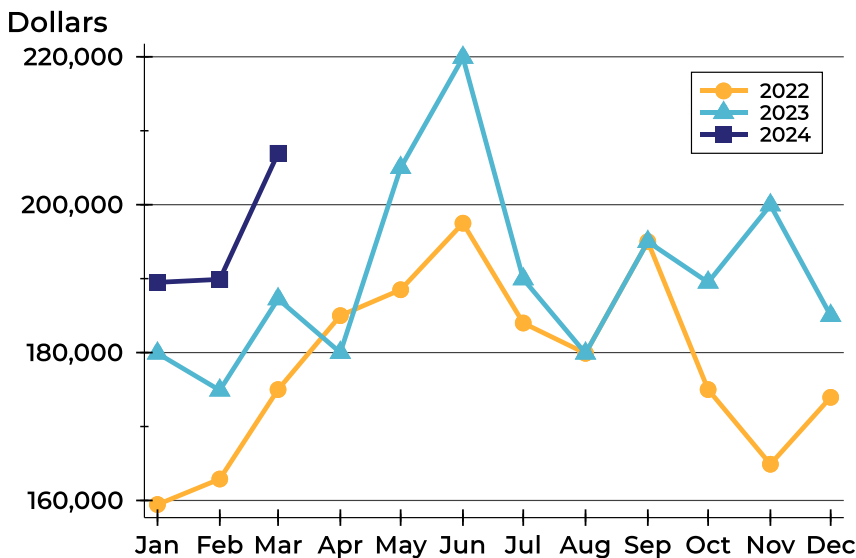
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	197,975	211,394	211,276
February	207,340	216,149	229,762
March	213,967	228,692	245,991
April	214,200	229,073	
May	218,085	249,334	
June	224,830	246,173	
July	225,340	230,427	
August	217,996	222,843	
September	220,862	237,626	
October	208,577	227,076	
November	197,161	216,469	
December	198,595	213,018	

Median Price



Month	2022	2023	2024
January	159,450	179,900	189,500
February	162,900	174,900	189,900
March	175,000	187,250	206,950
April	185,000	180,000	
May	188,500	205,000	
June	197,500	219,900	
July	184,000	189,950	
August	179,900	179,900	
September	195,000	195,000	
October	175,000	189,500	
November	164,900	199,950	
December	173,950	185,000	



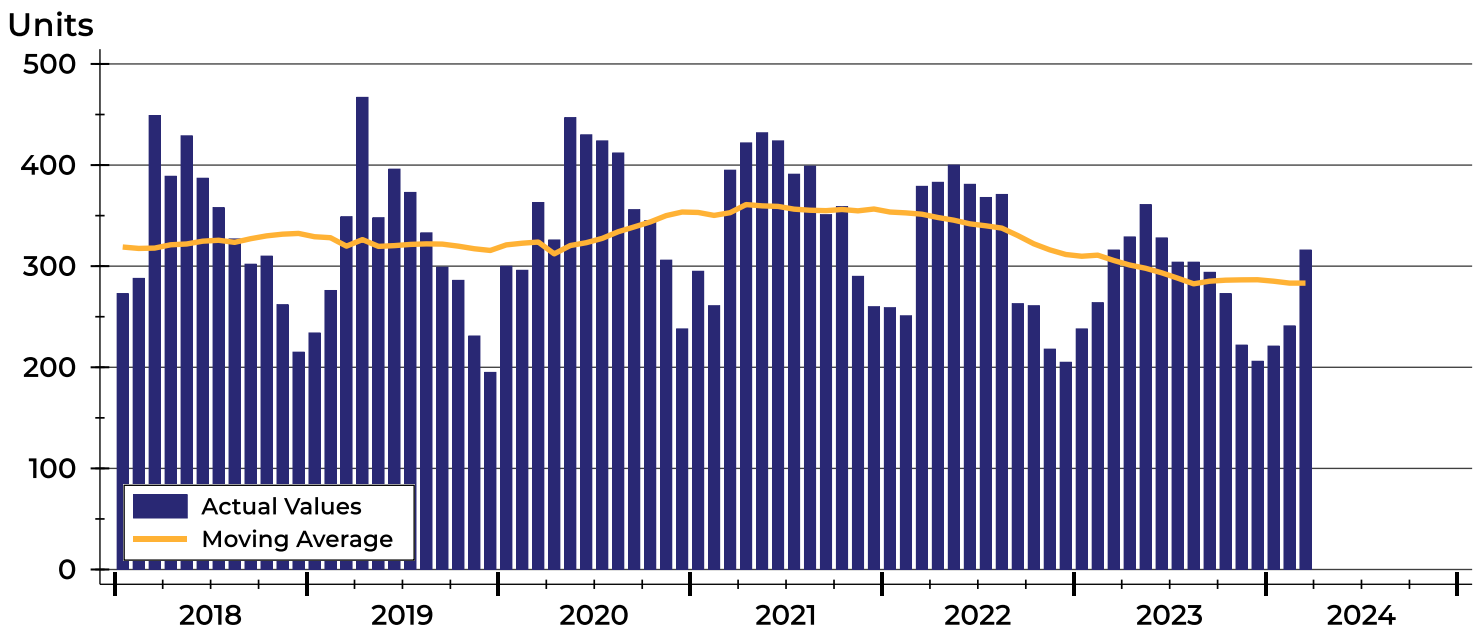
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		316	316	0.0%	778	818	-4.9%
Volume (1,000s)		70,892	66,294	6.9%	168,389	163,779	2.8%
Average	Sale Price	224,341	209,791	6.9%	216,438	200,218	8.1%
	Days on Market	25	20	25.0%	31	24	29.2%
	Percent of Original	98.2%	98.4%	-0.2%	97.1%	97.5%	-0.4%
Median	Sale Price	189,900	185,000	2.6%	185,000	175,000	5.7%
	Days on Market	6	4	50.0%	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 316 contracts for sale were written in the Sunflower multiple listing service during the month of March, the same as in 2023. The median list price of these homes was \$189,900, up from \$185,000 the prior year.

Half of the homes that went under contract in March were on the market less than 6 days, compared to 4 days in March 2023.

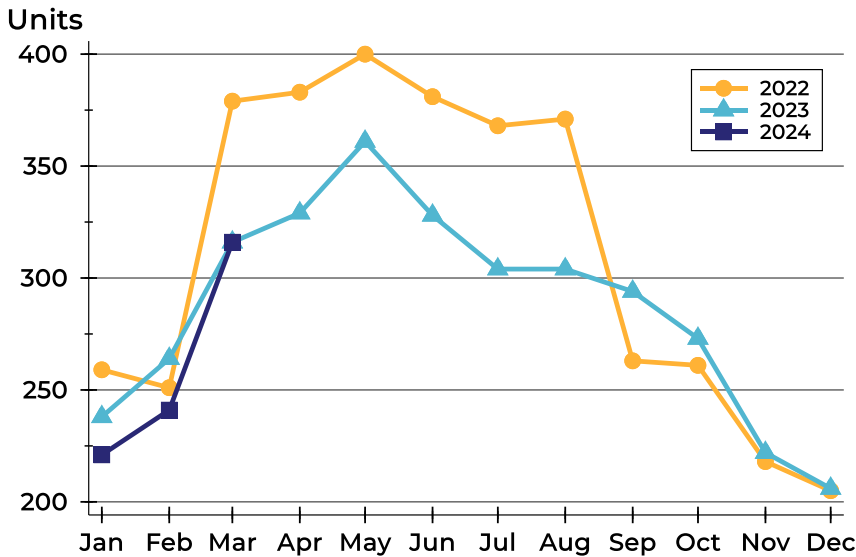
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	259	238	221
February	251	264	241
March	379	316	316
April	383	329	
May	400	361	
June	381	328	
July	368	304	
August	371	304	
September	263	294	
October	261	273	
November	218	222	
December	205	206	

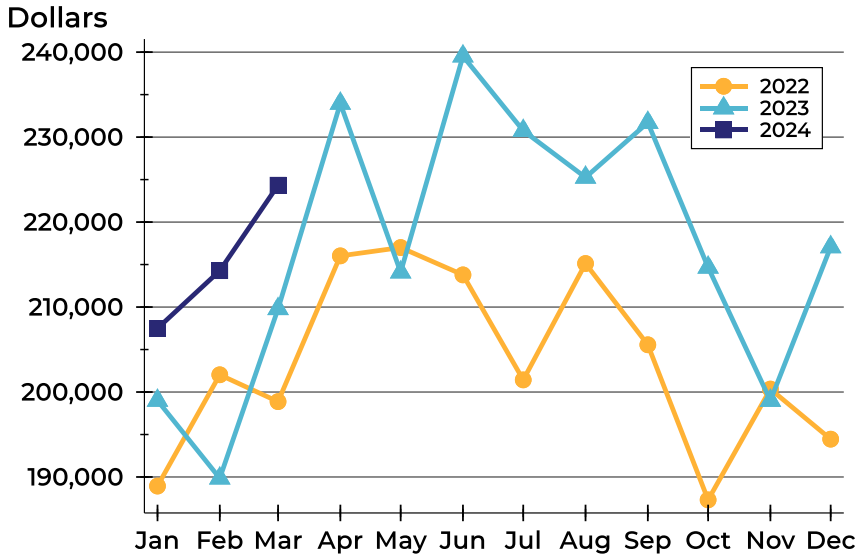
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	15,667	15,000	34	7	99.3%	100.0%
\$25,000-\$49,999	18	5.7%	37,581	35,500	40	10	97.5%	97.9%
\$50,000-\$99,999	33	10.4%	77,115	79,900	19	7	96.5%	100.0%
\$100,000-\$124,999	19	6.0%	115,092	116,500	9	3	99.2%	100.0%
\$125,000-\$149,999	33	10.4%	139,336	140,000	18	4	98.3%	100.0%
\$150,000-\$174,999	26	8.2%	160,065	159,900	6	5	99.6%	100.0%
\$175,000-\$199,999	34	10.8%	185,112	185,000	28	4	97.4%	100.0%
\$200,000-\$249,999	50	15.8%	227,025	224,950	28	8	99.1%	100.0%
\$250,000-\$299,999	27	8.5%	274,356	270,000	22	6	98.6%	100.0%
\$300,000-\$399,999	45	14.2%	349,866	340,000	32	10	98.0%	100.0%
\$400,000-\$499,999	13	4.1%	445,513	445,777	51	23	97.8%	100.0%
\$500,000-\$749,999	9	2.8%	578,733	565,000	32	18	99.9%	100.0%
\$750,000-\$999,999	6	1.9%	813,333	812,500	43	22	96.0%	98.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



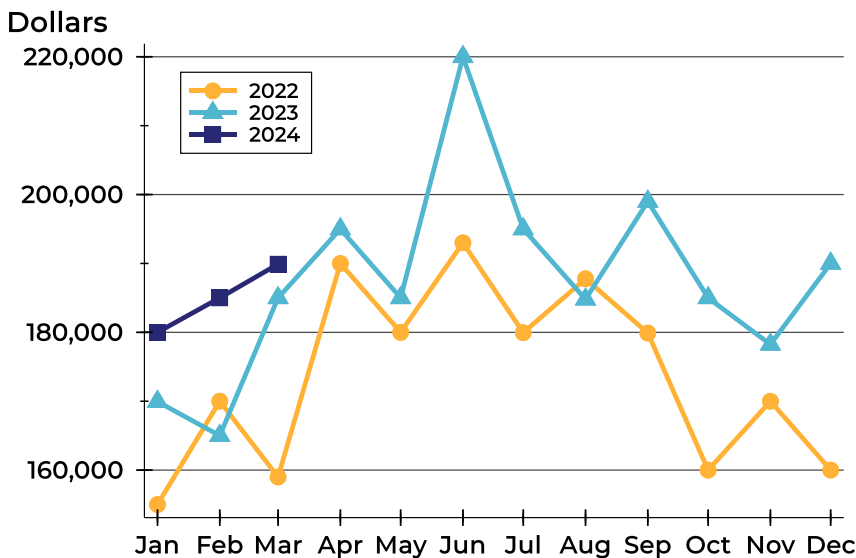
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	188,936	199,005	207,491
February	202,031	189,853	214,280
March	198,870	209,791	224,341
April	216,026	233,959	
May	217,002	214,103	
June	213,787	239,525	
July	201,430	230,760	
August	215,127	225,260	
September	205,559	231,708	
October	187,308	214,672	
November	200,349	198,998	
December	194,455	217,071	

Median Price

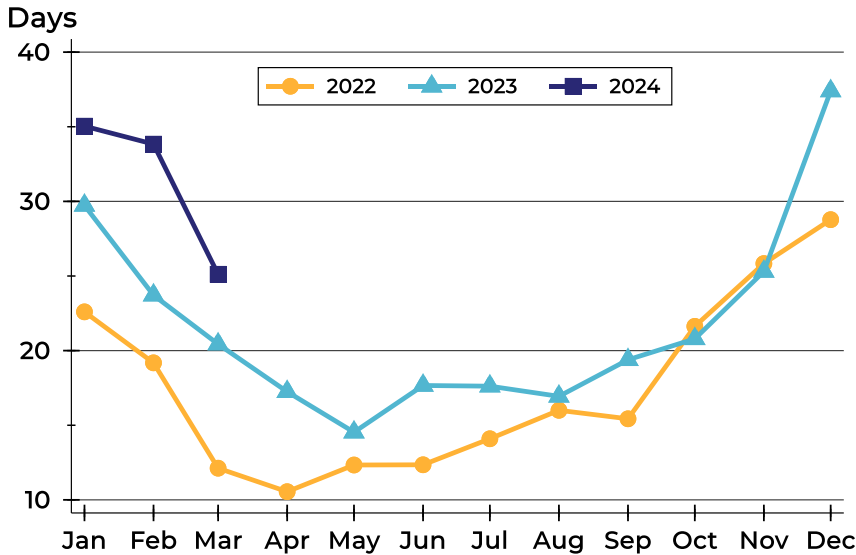


Month	2022	2023	2024
January	155,000	169,950	180,000
February	170,000	165,000	185,000
March	159,000	185,000	189,900
April	190,000	195,000	
May	180,000	185,000	
June	193,000	220,000	
July	179,950	195,000	
August	187,777	184,800	
September	179,900	199,000	
October	160,000	185,000	
November	170,000	178,250	
December	160,000	190,000	



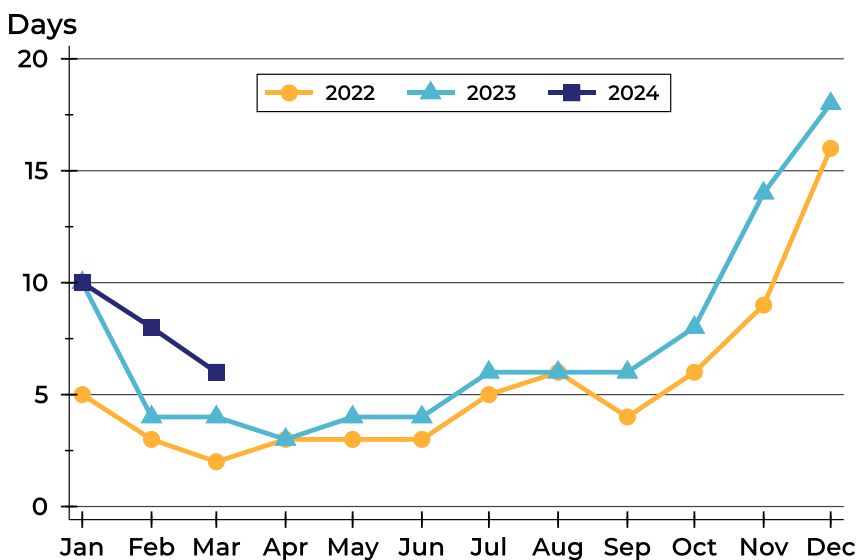
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	23	30	35
February	19	24	34
March	12	20	25
April	11	17	
May	12	15	
June	12	18	
July	14	18	
August	16	17	
September	15	19	
October	22	21	
November	26	25	
December	29	37	

Median DOM



Month	2022	2023	2024
January	5	10	10
February	3	4	8
March	2	4	6
April	3	3	
May	3	4	
June	3	4	
July	5	6	
August	6	6	
September	4	6	
October	6	8	
November	9	14	
December	16	18	



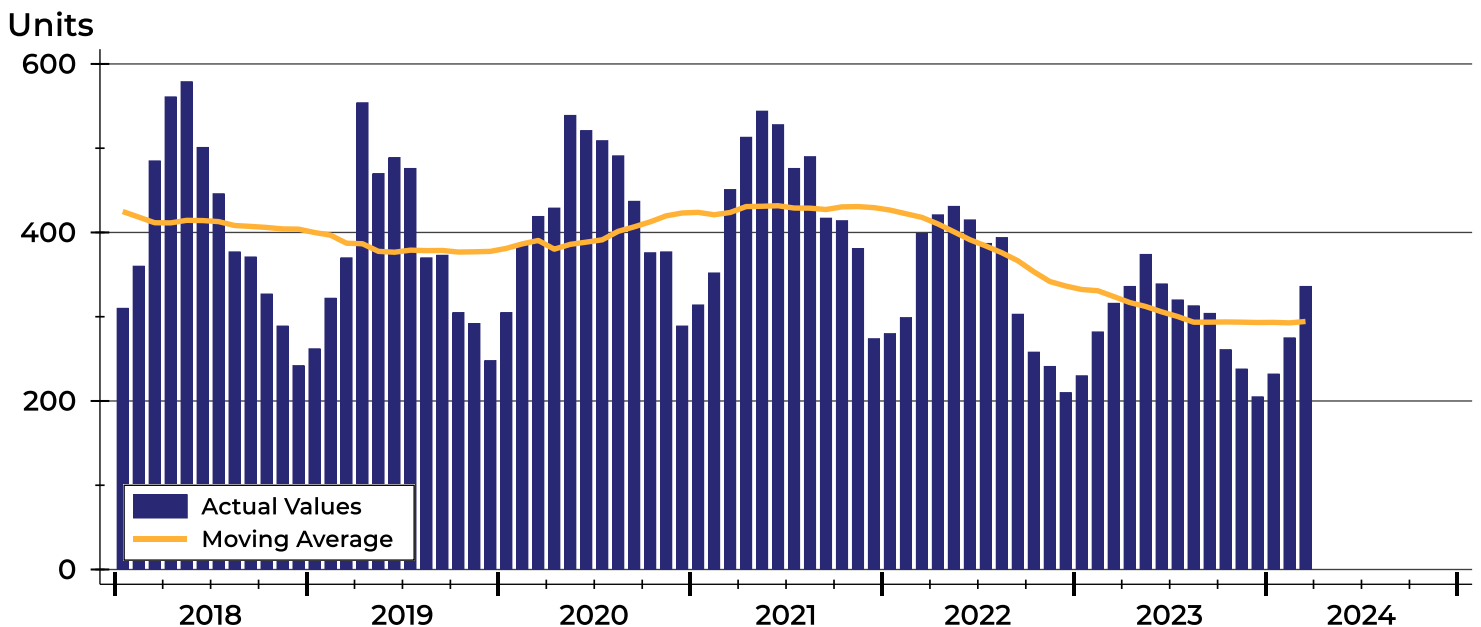
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		336	316	6.3%
Volume (1,000s)		77,224	67,262	14.8%
Average	List Price	229,833	212,853	8.0%
	Days on Market	26	20	30.0%
	Percent of Original	98.4%	98.5%	-0.1%
Median	List Price	200,000	187,000	7.0%
	Days on Market	6	5	20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 336 listings in the Sunflower multiple listing service had contracts pending at the end of March, up from 316 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

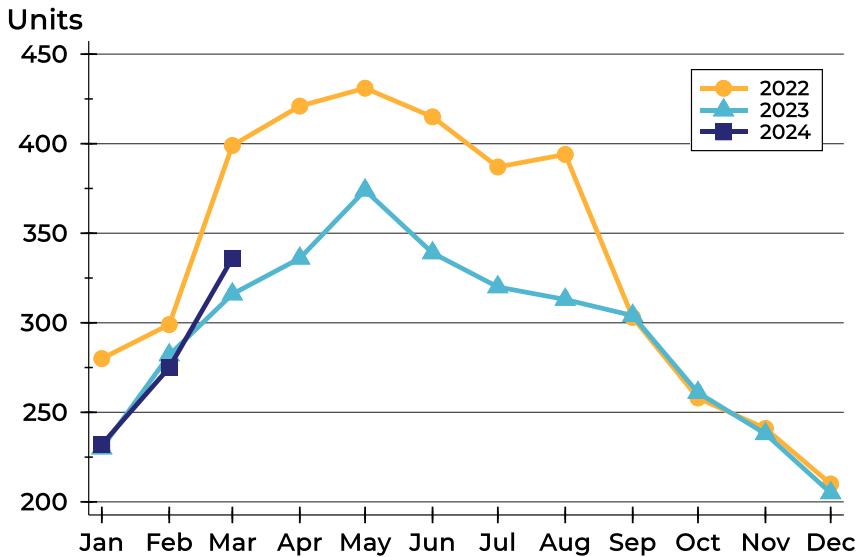
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	280	230	232
February	299	282	275
March	399	316	336
April	421	336	
May	431	374	
June	415	339	
July	387	320	
August	394	313	
September	303	304	
October	258	261	
November	241	238	
December	210	205	

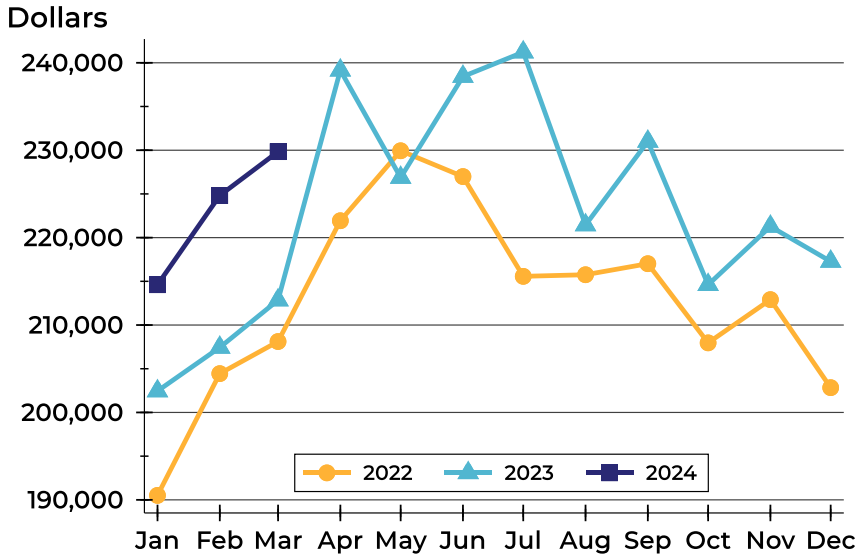
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	17,833	16,500	34	7	83.0%	100.0%
\$25,000-\$49,999	9	2.7%	36,250	35,000	69	17	92.1%	100.0%
\$50,000-\$99,999	32	9.5%	77,459	79,450	26	7	97.9%	100.0%
\$100,000-\$124,999	25	7.4%	115,252	116,500	11	4	99.1%	100.0%
\$125,000-\$149,999	35	10.4%	140,454	140,000	23	6	98.6%	100.0%
\$150,000-\$174,999	31	9.2%	160,013	159,500	10	4	99.7%	100.0%
\$175,000-\$199,999	31	9.2%	184,861	180,000	15	3	99.3%	100.0%
\$200,000-\$249,999	67	19.9%	226,718	225,000	33	9	98.7%	100.0%
\$250,000-\$299,999	26	7.7%	274,570	270,000	20	8	98.7%	100.0%
\$300,000-\$399,999	45	13.4%	351,824	353,000	30	9	98.6%	100.0%
\$400,000-\$499,999	17	5.1%	447,839	445,777	38	13	98.3%	100.0%
\$500,000-\$749,999	10	3.0%	597,270	582,500	52	29	98.2%	100.0%
\$750,000-\$999,999	5	1.5%	826,000	850,000	19	12	96.5%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



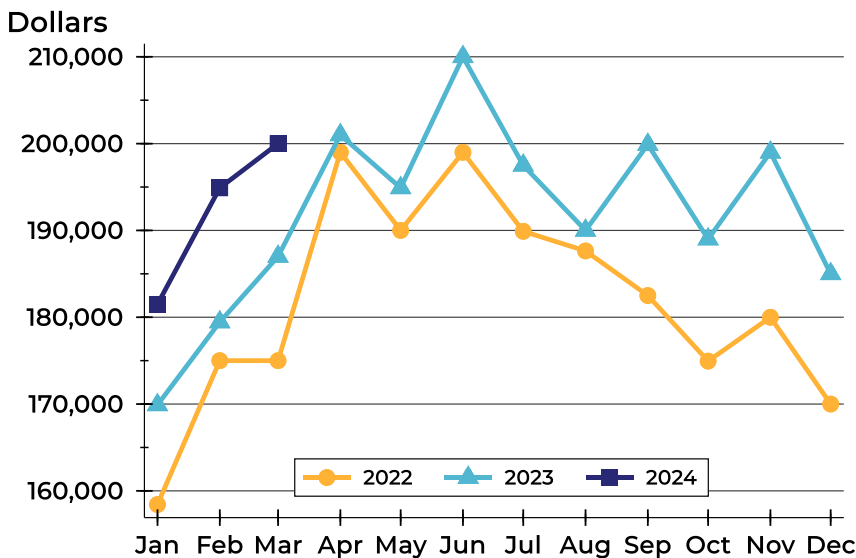
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	190,513	202,450	214,610
February	204,443	207,439	224,817
March	208,113	212,853	229,833
April	221,932	239,144	
May	229,938	226,876	
June	226,987	238,431	
July	215,573	241,219	
August	215,755	221,444	
September	217,017	231,005	
October	207,962	214,614	
November	212,909	221,280	
December	202,836	217,278	

Median Price

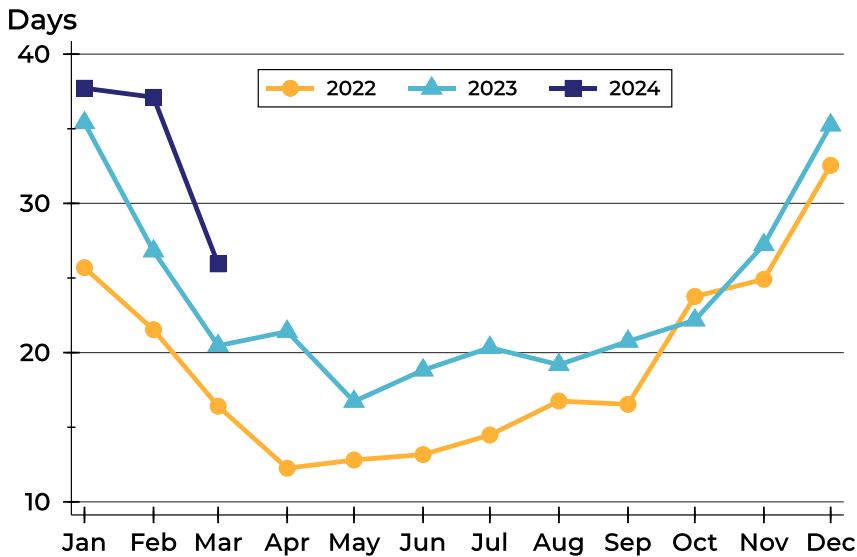


Month	2022	2023	2024
January	158,425	169,900	181,490
February	175,000	179,450	194,900
March	175,000	187,000	200,000
April	199,000	201,000	
May	190,000	194,900	
June	199,000	210,000	
July	189,900	197,500	
August	187,639	190,000	
September	182,500	199,900	
October	174,950	189,000	
November	180,000	199,000	
December	170,000	185,000	



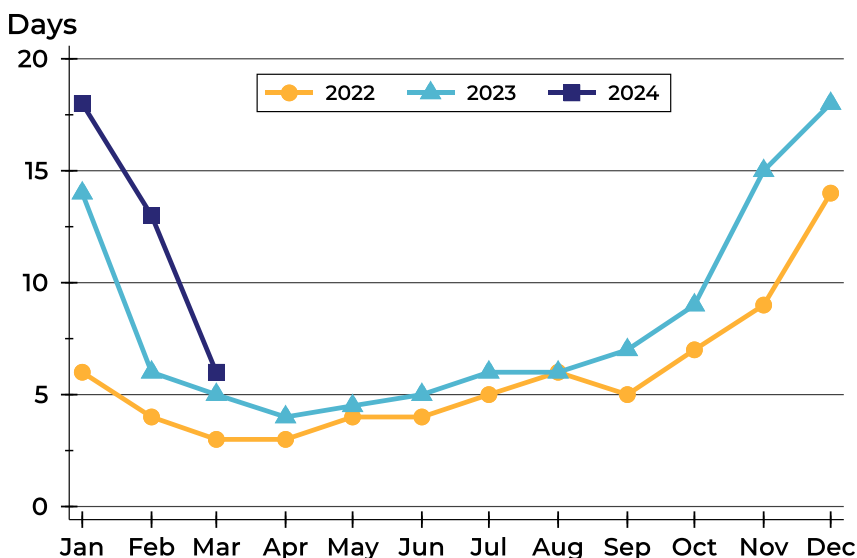
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	26	35	38
February	22	27	37
March	16	20	26
April	12	21	
May	13	17	
June	13	19	
July	14	20	
August	17	19	
September	17	21	
October	24	22	
November	25	27	
December	33	35	

Median DOM



Month	2022	2023	2024
January	6	14	18
February	4	6	13
March	3	5	6
April	3	4	
May	4	5	
June	4	5	
July	5	6	
August	6	6	
September	5	7	
October	7	9	
November	9	15	
December	14	18	



**March
2024**

Sunflower MLS Statistics



Coffey County Housing Report



Market Overview

Coffey County Home Sales Fell in March

Total home sales in Coffey County fell last month to 4 units, compared to 8 units in March 2023. Total sales volume was \$1.2 million, down from a year earlier.

The median sale price in March was \$277,500, up from \$113,750 a year earlier. Homes that sold in March were typically on the market for 160 days and sold for 89.8% of their list prices.

Coffey County Active Listings Up at End of March

The total number of active listings in Coffey County at the end of March was 10 units, up from 8 at the same point in 2023. This represents a 2.8 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$339,950.

During March, a total of 5 contracts were written down from 7 in March 2023. At the end of the month, there were 7 contracts still pending.

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- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Coffey County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		4	8	7	9	20	13
Change from prior year		-50.0%	14.3%	40.0%	-55.0%	53.8%	-18.8%
Active Listings		10	8	11	N/A	N/A	N/A
Change from prior year		25.0%	-27.3%	-31.3%			
Months' Supply		2.8	1.5	1.7	N/A	N/A	N/A
Change from prior year		86.7%	-11.8%	-26.1%			
New Listings		5	6	7	13	21	16
Change from prior year		-16.7%	-14.3%	-22.2%	-38.1%	31.3%	-15.8%
Contracts Written		5	7	3	14	22	15
Change from prior year		-28.6%	133.3%	-76.9%	-36.4%	46.7%	-25.0%
Pending Contracts		7	9	5	N/A	N/A	N/A
Change from prior year		-22.2%	80.0%	-72.2%			
Sales Volume (1,000s)		1,155	1,175	1,116	1,719	2,797	2,228
Change from prior year		-1.7%	5.3%	86.0%	-38.5%	25.5%	9.0%
Average	Sale Price	288,750	146,881	159,357	190,944	139,854	171,346
	Change from prior year	96.6%	-7.8%	32.8%	36.5%	-18.4%	34.2%
	List Price of Actives	298,980	218,113	156,627	N/A	N/A	N/A
	Change from prior year	37.1%	39.3%	-9.5%			
	Days on Market	152	11	94	90	41	92
Change from prior year	1281.8%	-88.3%	-36.1%	119.5%	-55.4%	-31.3%	
Percent of List	90.8%	97.8%	95.7%	89.2%	95.9%	95.2%	
Change from prior year	-7.2%	2.2%	22.1%	-7.0%	0.7%	5.3%	
Percent of Original	84.8%	97.0%	95.0%	86.7%	93.7%	90.8%	
Change from prior year	-12.6%	2.1%	28.0%	-7.5%	3.2%	6.3%	
Median	Sale Price	277,500	113,750	165,000	170,000	124,313	163,000
	Change from prior year	144.0%	-31.1%	534.6%	36.8%	-23.7%	50.2%
	List Price of Actives	339,950	229,000	175,000	N/A	N/A	N/A
	Change from prior year	48.4%	30.9%	48.3%			
	Days on Market	160	5	92	90	8	92
Change from prior year	3100.0%	-94.6%	162.9%	1025.0%	-91.3%	155.6%	
Percent of List	89.8%	95.2%	97.8%	87.1%	96.2%	97.8%	
Change from prior year	-5.7%	-2.7%	20.3%	-9.5%	-1.6%	2.3%	
Percent of Original	84.3%	94.0%	97.8%	86.7%	95.4%	97.8%	
Change from prior year	-10.3%	-3.9%	29.0%	-9.1%	-2.5%	9.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Coffey County Closed Listings Analysis

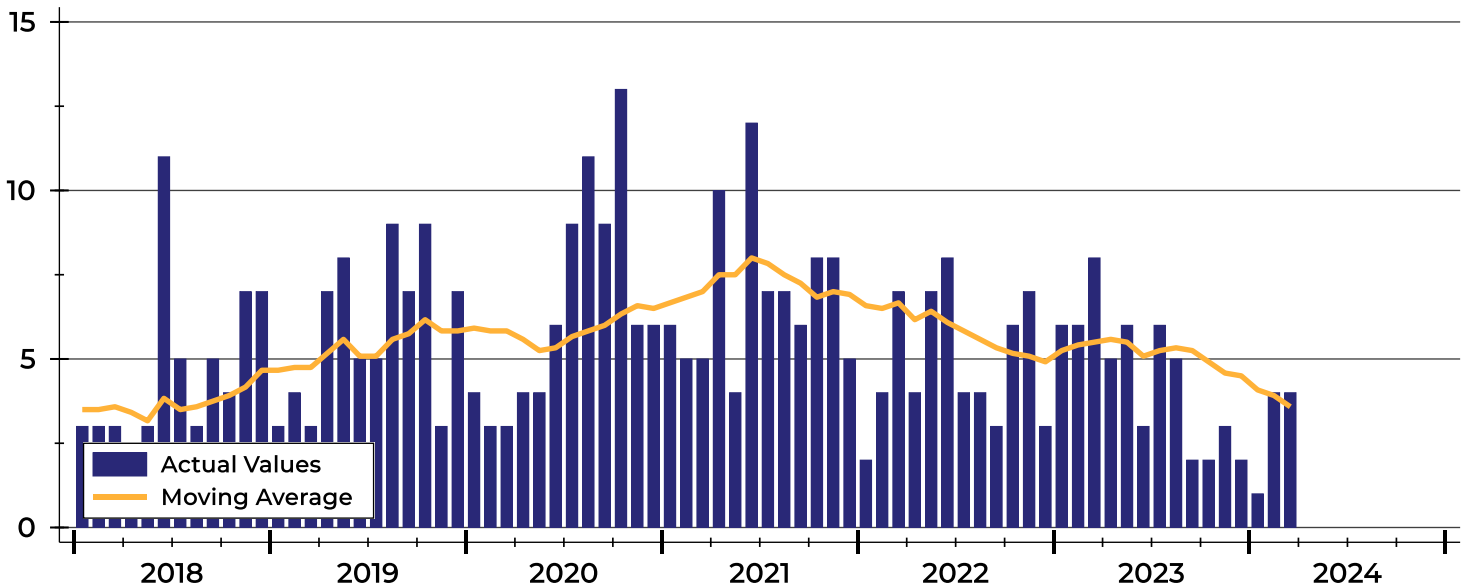
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		4	8	-50.0%	9	20	-55.0%
Volume (1,000s)		1,155	1,175	-1.7%	1,719	2,797	-38.5%
Months' Supply		2.8	1.5	86.7%	N/A	N/A	N/A
Average	Sale Price	288,750	146,881	96.6%	190,944	139,854	36.5%
	Days on Market	152	11	1281.8%	90	41	119.5%
	Percent of List	90.8%	97.8%	-7.2%	89.2%	95.9%	-7.0%
	Percent of Original	84.8%	97.0%	-12.6%	86.7%	93.7%	-7.5%
Median	Sale Price	277,500	113,750	144.0%	170,000	124,313	36.8%
	Days on Market	160	5	3100.0%	90	8	1025.0%
	Percent of List	89.8%	95.2%	-5.7%	87.1%	96.2%	-9.5%
	Percent of Original	84.3%	94.0%	-10.3%	86.7%	95.4%	-9.1%

A total of 4 homes sold in Coffey County in March, down from 8 units in March 2023. Total sales volume was essentially unchanged from the previous year's figure of \$1.2 million.

The median sales price in March was \$277,500, up 144.0% compared to the prior year. Median days on market was 160 days, up from 44 days in February, and up from 5 in March 2023.

History of Closed Listings

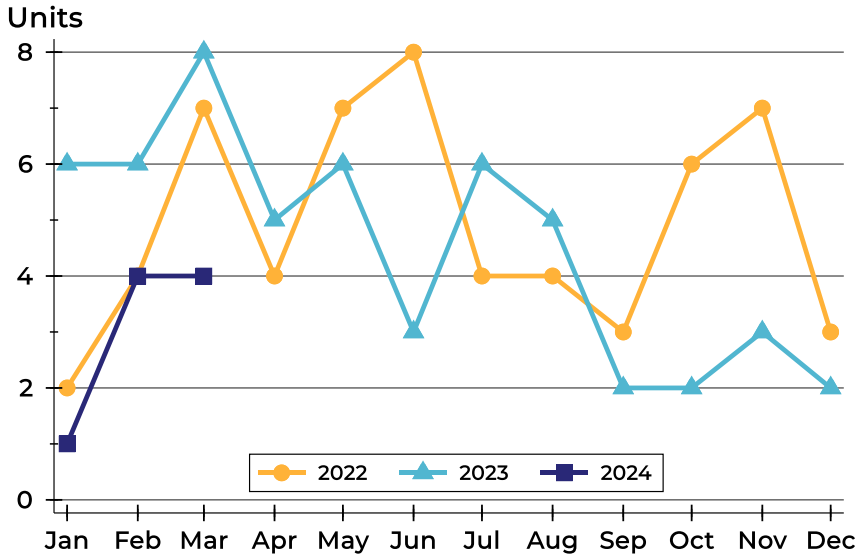
Units





Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	2	6	1
February	4	6	4
March	7	8	4
April	4	5	4
May	7	6	4
June	8	3	4
July	4	6	4
August	4	5	4
September	3	2	4
October	6	2	4
November	7	3	4
December	3	2	4

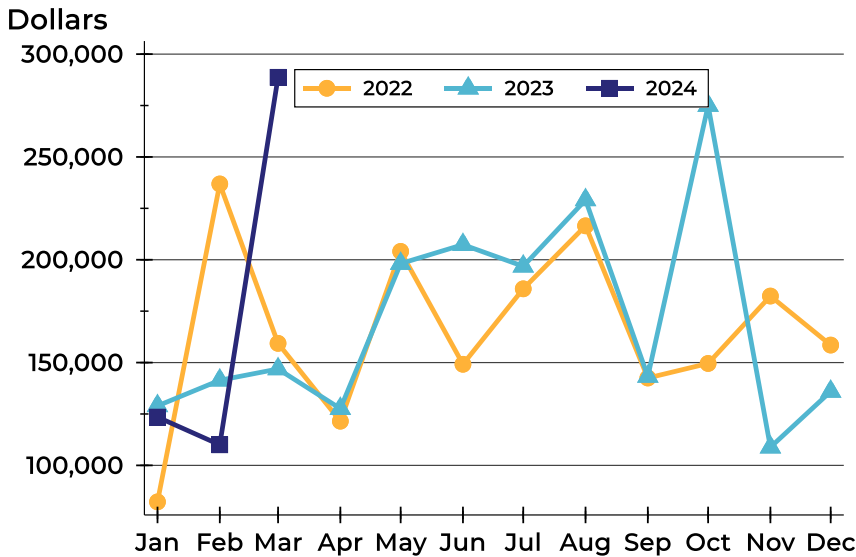
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	0.0	170,000	170,000	187	187	85.4%	85.4%	77.3%	77.3%
\$175,000-\$199,999	1	25.0%	6.0	195,000	195,000	175	175	98.0%	98.0%	86.7%	86.7%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	25.0%	15.0	360,000	360,000	103	103	93.5%	93.5%	93.5%	93.5%
\$400,000-\$499,999	1	25.0%	12.0	430,000	430,000	144	144	86.2%	86.2%	81.9%	81.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



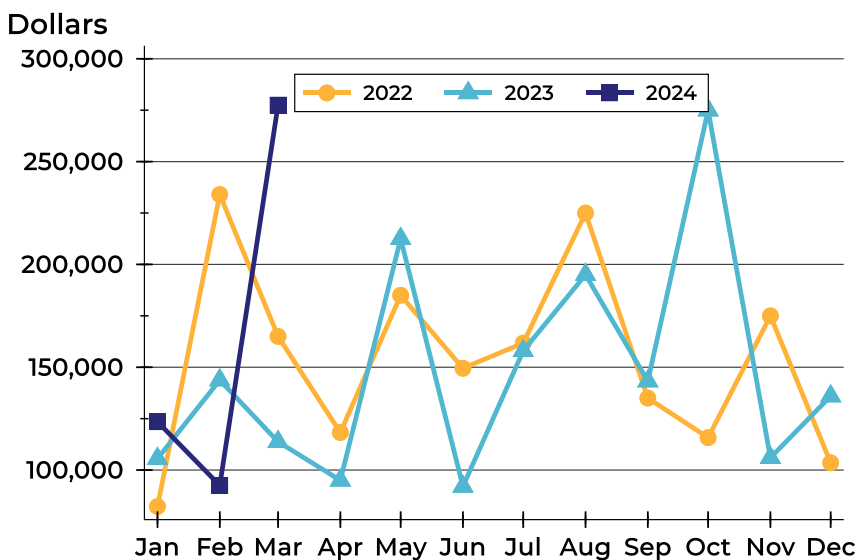
Coffey County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	82,250	128,938	123,500
February	236,875	141,400	110,000
March	159,357	146,881	288,750
April	121,500	127,600	
May	204,064	198,150	
June	149,188	207,333	
July	185,875	196,833	
August	216,500	229,100	
September	142,500	143,250	
October	149,567	275,000	
November	182,359	108,833	
December	158,505	135,950	

Median Price

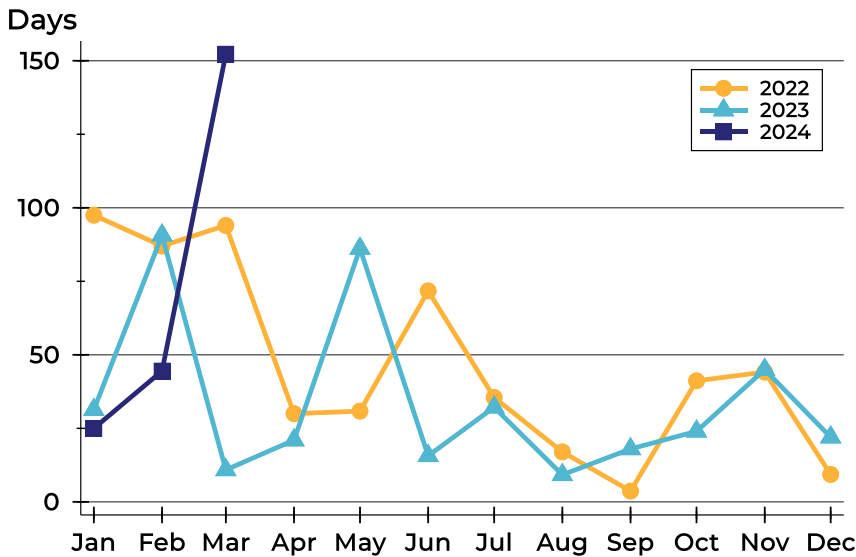


Month	2022	2023	2024
January	82,250	105,563	123,500
February	234,000	143,750	92,500
March	165,000	113,750	277,500
April	118,250	95,000	
May	185,000	212,500	
June	149,500	92,000	
July	161,750	158,000	
August	225,000	195,000	
September	135,000	143,250	
October	115,750	275,000	
November	175,000	106,000	
December	103,516	135,950	



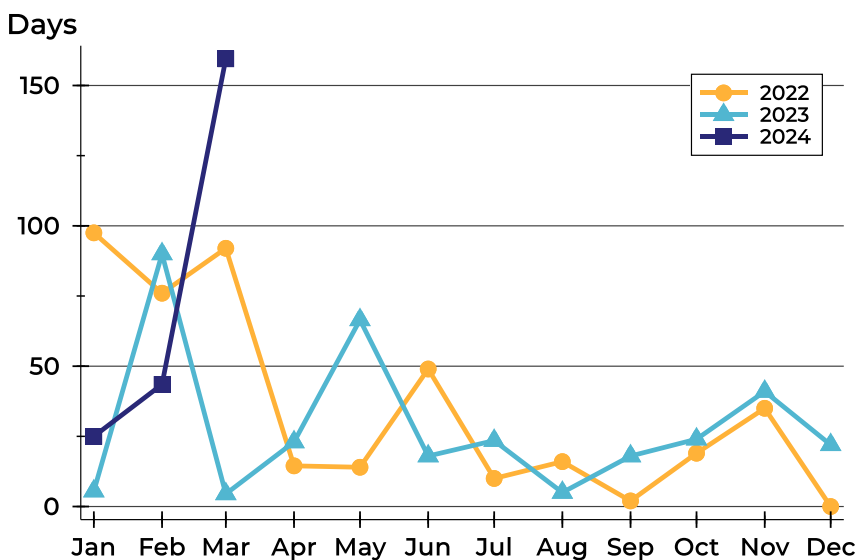
Coffey County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	98	31	25
February	87	91	45
March	94	11	152
April	30	21	
May	31	86	
June	72	16	
July	36	32	
August	17	9	
September	4	18	
October	41	24	
November	44	45	
December	9	22	

Median DOM



Month	2022	2023	2024
January	98	6	25
February	76	90	44
March	92	5	160
April	15	23	
May	14	67	
June	49	18	
July	10	24	
August	16	5	
September	2	18	
October	19	24	
November	35	41	
December	N/A	22	



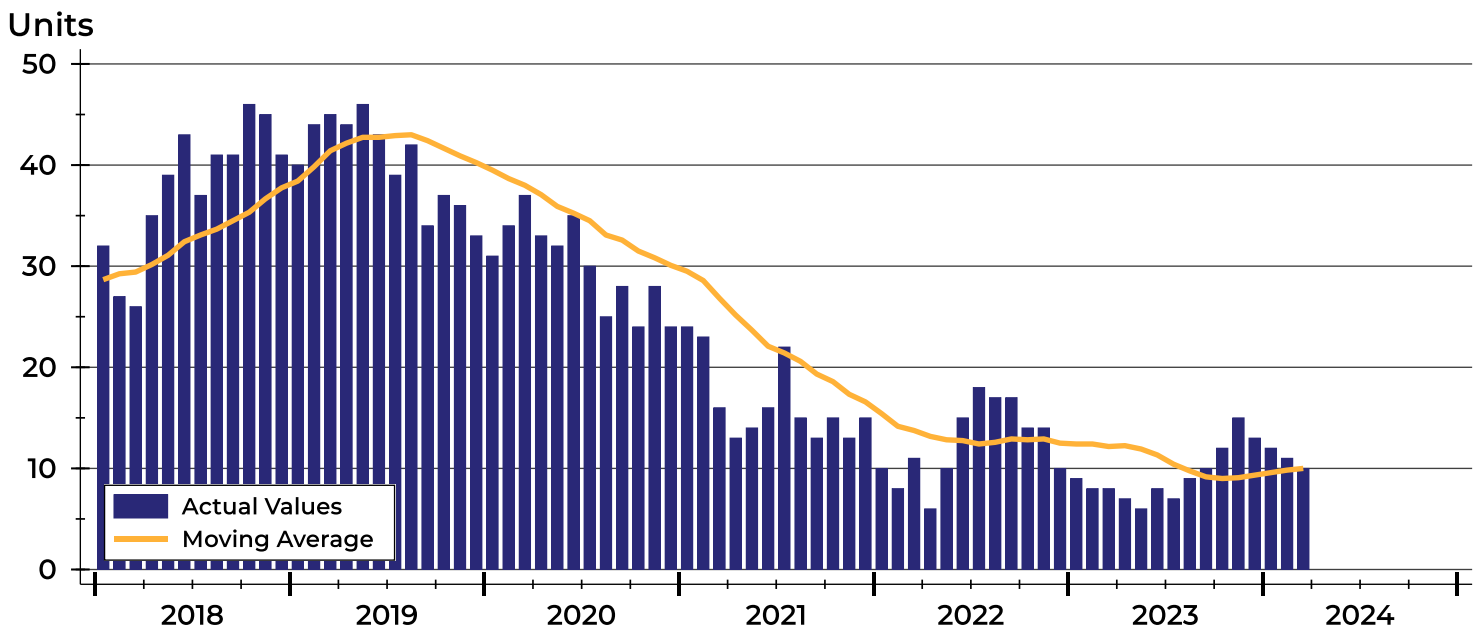
Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		10	8	25.0%
Volume (1,000s)		2,990	1,745	71.3%
Months' Supply		2.8	1.5	86.7%
Average	List Price	298,980	218,113	37.1%
	Days on Market	68	63	7.9%
	Percent of Original	98.4%	94.9%	3.7%
Median	List Price	339,950	229,000	48.4%
	Days on Market	63	36	75.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 homes were available for sale in Coffey County at the end of March. This represents a 2.8 months' supply of active listings.

The median list price of homes on the market at the end of March was \$339,950, up 48.4% from 2023. The typical time on market for active listings was 63 days, up from 36 days a year earlier.

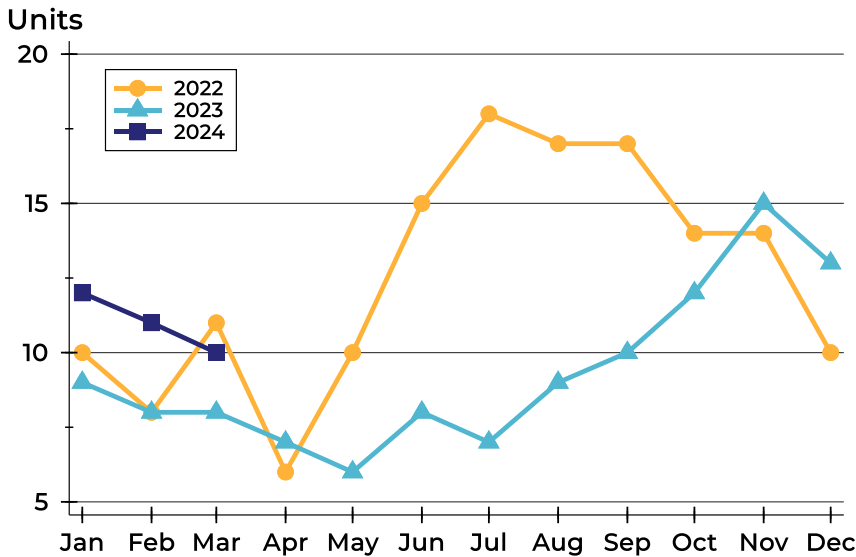
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	10	9	12
February	8	8	11
March	11	8	10
April	6	7	7
May	10	6	6
June	15	8	8
July	18	7	7
August	17	9	9
September	17	10	10
October	14	12	12
November	14	15	15
December	10	13	13

Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	10.0%	N/A	80,000	80,000	28	28	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	20.0%	6.0	185,000	185,000	30	30	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	5	50.0%	15.0	343,960	350,000	105	94	96.9%	100.0%
\$400,000-\$499,999	2	20.0%	12.0	410,000	410,000	34	34	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



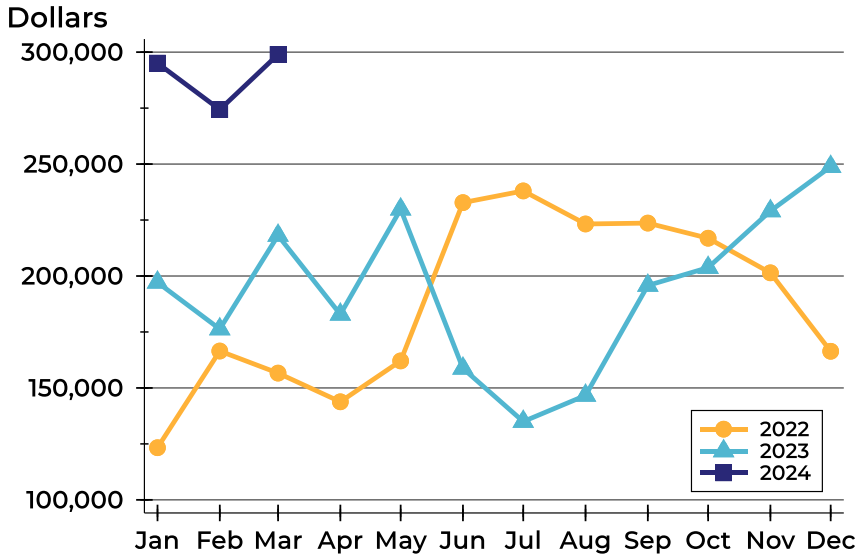
**March
2024**

Sunflower MLS Statistics



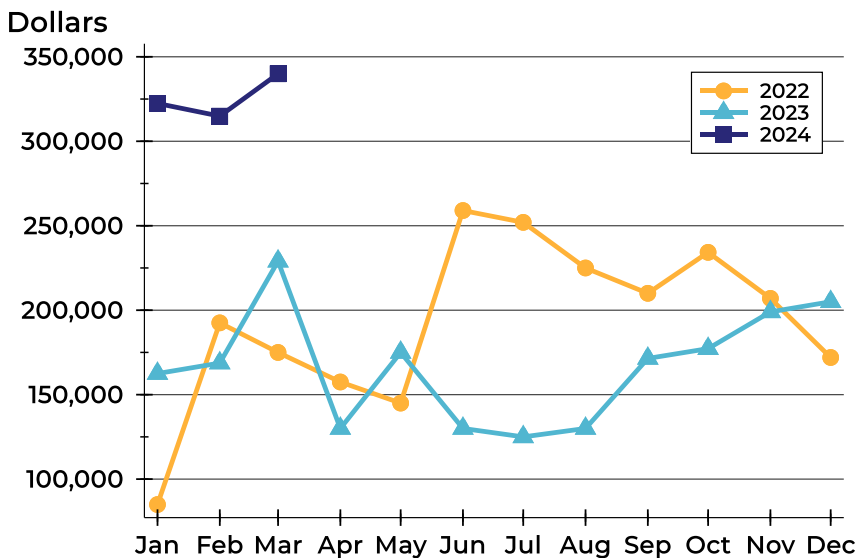
Coffey County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	123,309	197,167	295,108
February	166,488	176,300	274,345
March	156,627	218,113	298,980
April	143,817	182,857	
May	162,080	229,817	
June	232,787	158,738	
July	238,017	134,986	
August	223,253	146,644	
September	223,641	195,780	
October	216,886	203,750	
November	201,421	229,060	
December	166,380	248,846	

Median Price

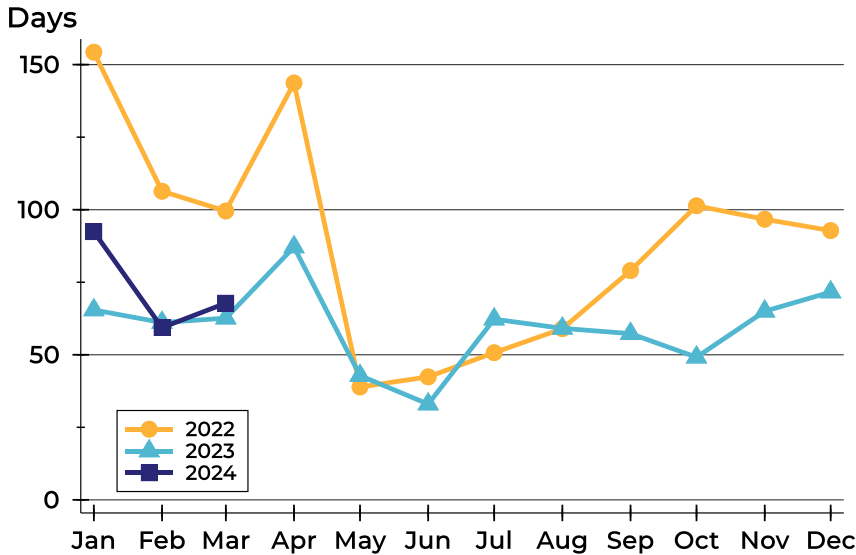


Month	2022	2023	2024
January	84,950	162,500	322,400
February	192,500	168,700	314,900
March	175,000	229,000	339,950
April	157,500	130,000	
May	145,000	175,000	
June	259,000	130,000	
July	252,000	125,000	
August	225,000	130,000	
September	210,000	171,450	
October	234,250	177,250	
November	207,000	199,000	
December	172,000	205,000	



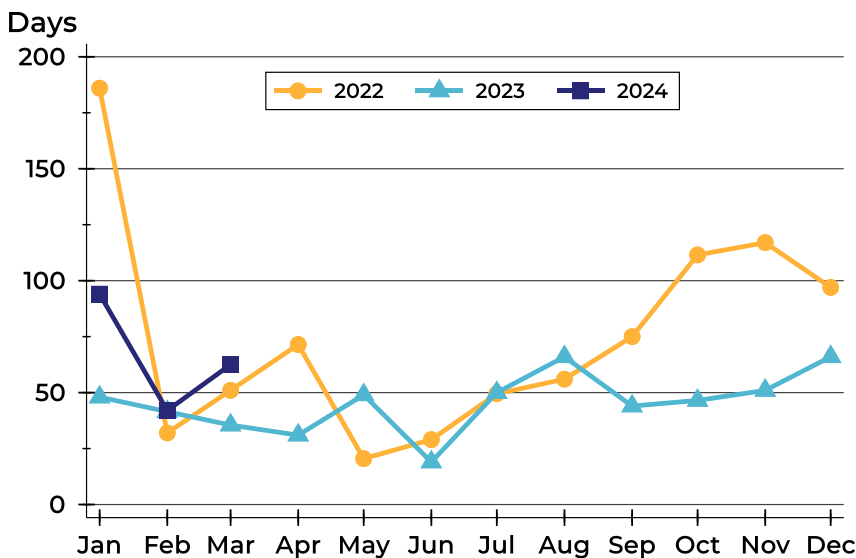
Coffey County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	154	65	92
February	106	61	59
March	100	63	68
April	144	87	
May	39	43	
June	42	33	
July	51	62	
August	59	59	
September	79	57	
October	101	49	
November	97	65	
December	93	72	

Median DOM

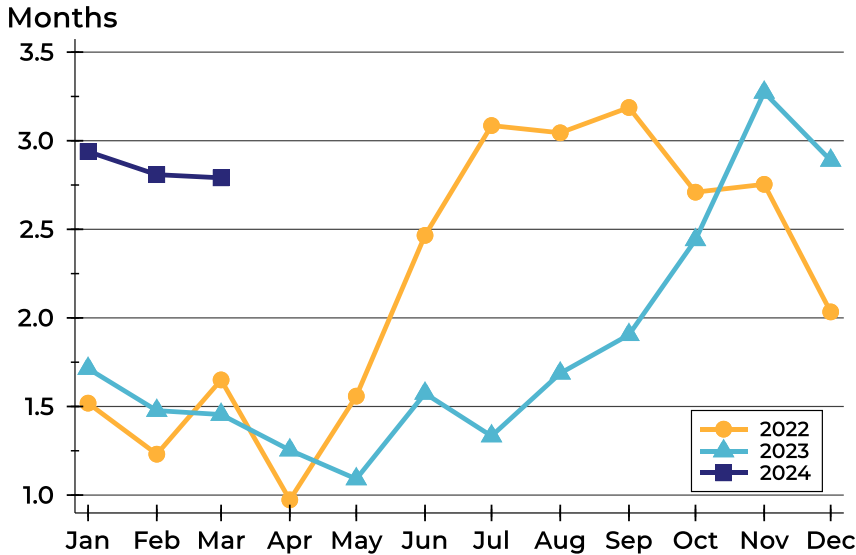


Month	2022	2023	2024
January	186	48	94
February	32	42	42
March	51	36	63
April	72	31	
May	21	49	
June	29	19	
July	50	50	
August	56	66	
September	75	44	
October	112	47	
November	117	51	
December	97	66	



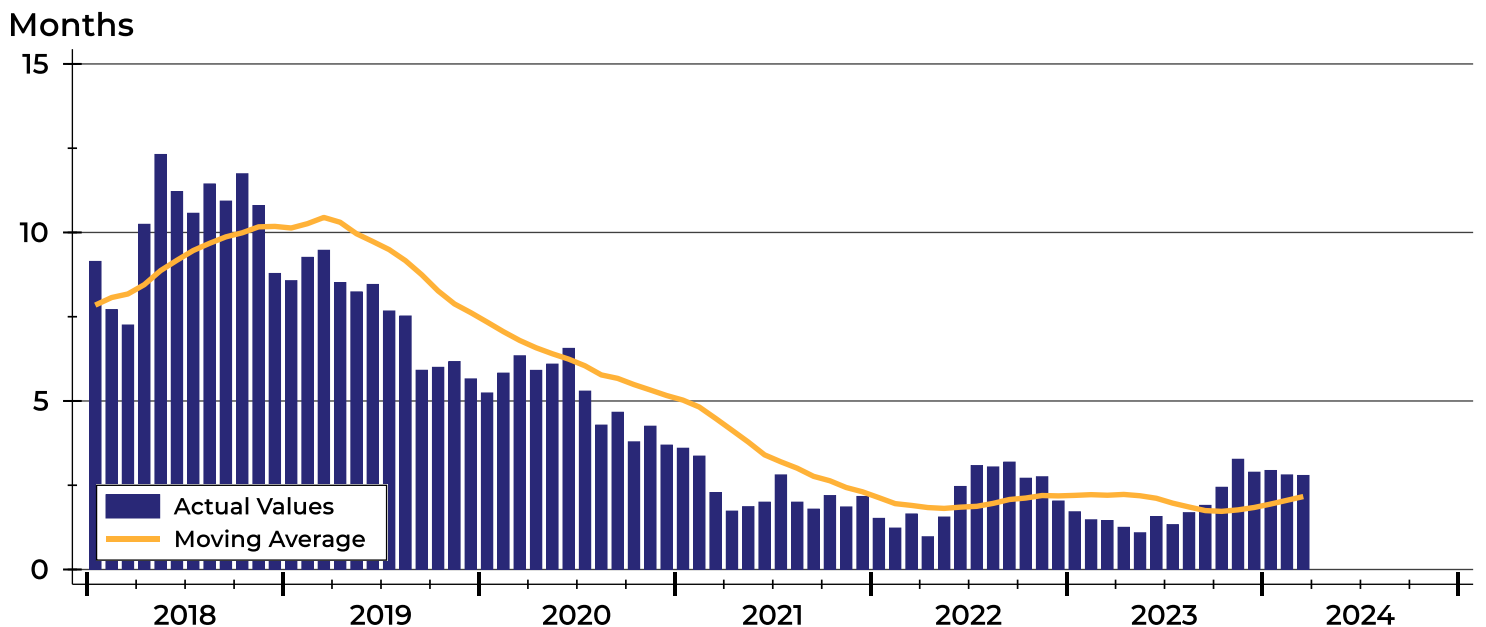
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.5	1.7	2.9
February	1.2	1.5	2.8
March	1.7	1.5	2.8
April	1.0	1.3	
May	1.6	1.1	
June	2.5	1.6	
July	3.1	1.3	
August	3.0	1.7	
September	3.2	1.9	
October	2.7	2.4	
November	2.8	3.3	
December	2.0	2.9	

History of Month's Supply





Coffey County New Listings Analysis

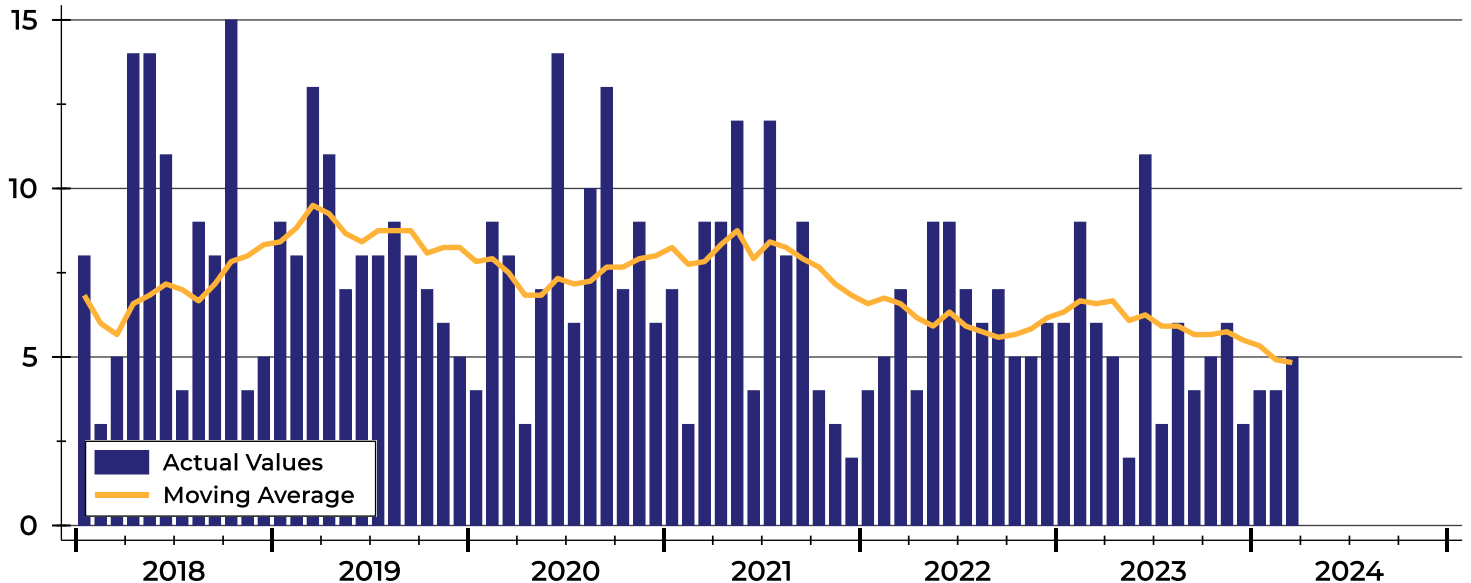
Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	5	6	-16.7%
	Volume (1,000s)	1,110	1,285	-13.6%
	Average List Price	222,000	214,083	3.7%
	Median List Price	210,000	210,000	0.0%
Year-to-Date	New Listings	13	21	-38.1%
	Volume (1,000s)	3,048	3,590	-15.1%
	Average List Price	234,477	170,967	37.1%
	Median List Price	210,000	145,000	44.8%

A total of 5 new listings were added in Coffey County during March, down 16.7% from the same month in 2023. Year-to-date Coffey County has seen 13 new listings.

The median list price of these homes was \$210,000 showing no change from 2023.

History of New Listings

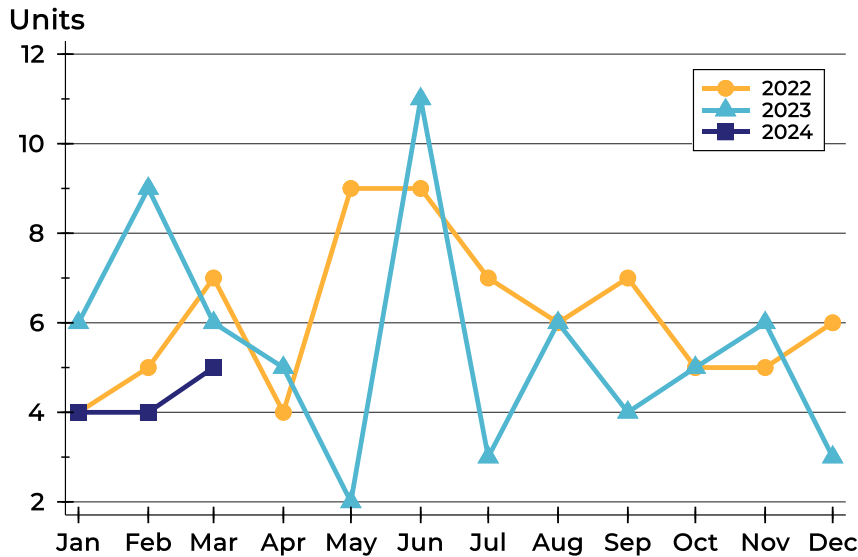
Units





Coffey County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	4	6	4
February	5	9	4
March	7	6	5
April	4	5	4
May	9	2	4
June	9	11	4
July	7	3	4
August	6	6	4
September	7	4	4
October	5	5	4
November	5	6	4
December	6	3	4

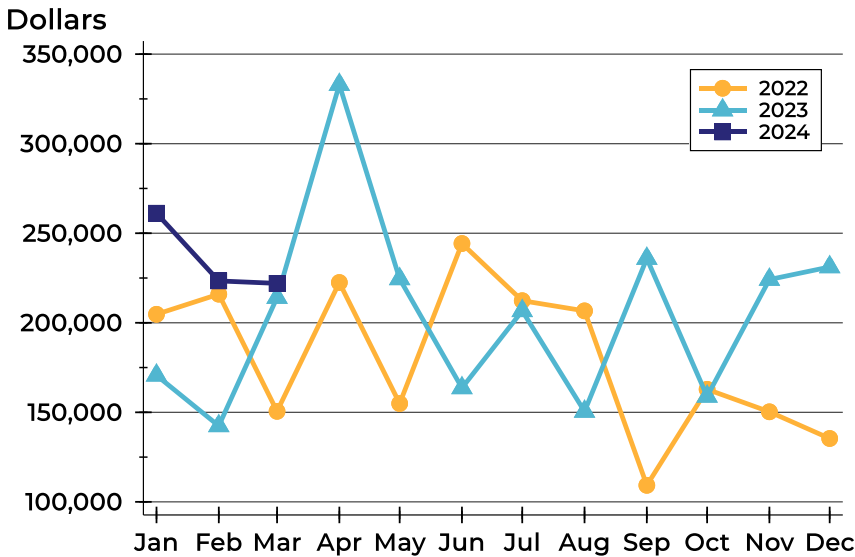
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	80,000	80,000	35	35	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	190,000	190,000	17	17	100.0%	100.0%
\$200,000-\$249,999	2	40.0%	210,000	210,000	3	3	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	20.0%	420,000	420,000	22	22	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



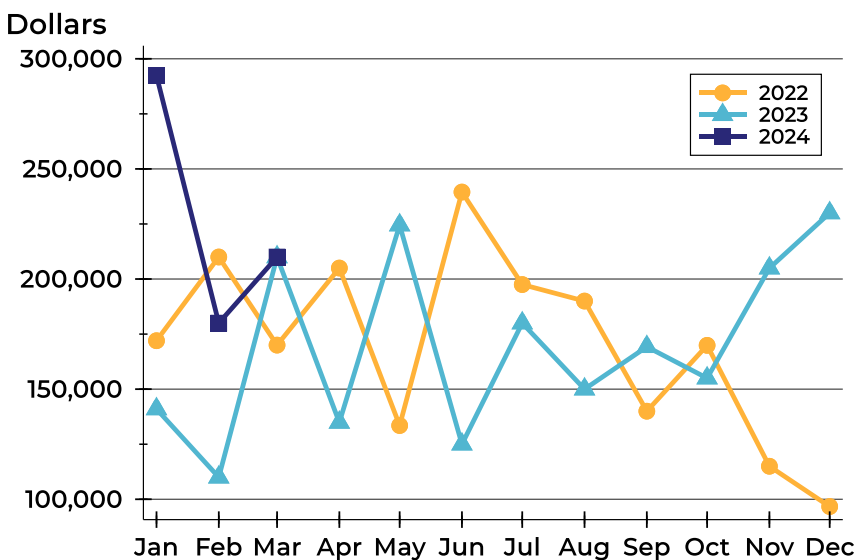
Coffey County New Listings Analysis

Average Price



Month	2022	2023	2024
January	204,750	170,667	261,175
February	215,980	142,422	223,375
March	150,557	214,083	222,000
April	222,500	332,960	
May	154,922	224,500	
June	244,256	163,627	
July	212,343	206,667	
August	206,650	150,483	
September	109,257	235,875	
October	162,860	158,900	
November	150,300	224,150	
December	135,400	231,167	

Median Price



Month	2022	2023	2024
January	172,000	141,000	292,400
February	210,000	110,000	180,000
March	170,000	210,000	210,000
April	205,000	134,900	
May	133,500	224,500	
June	239,500	125,000	
July	197,500	180,000	
August	190,000	150,000	
September	140,000	169,250	
October	169,900	155,000	
November	115,000	204,950	
December	96,700	230,000	



Coffey County Contracts Written Analysis

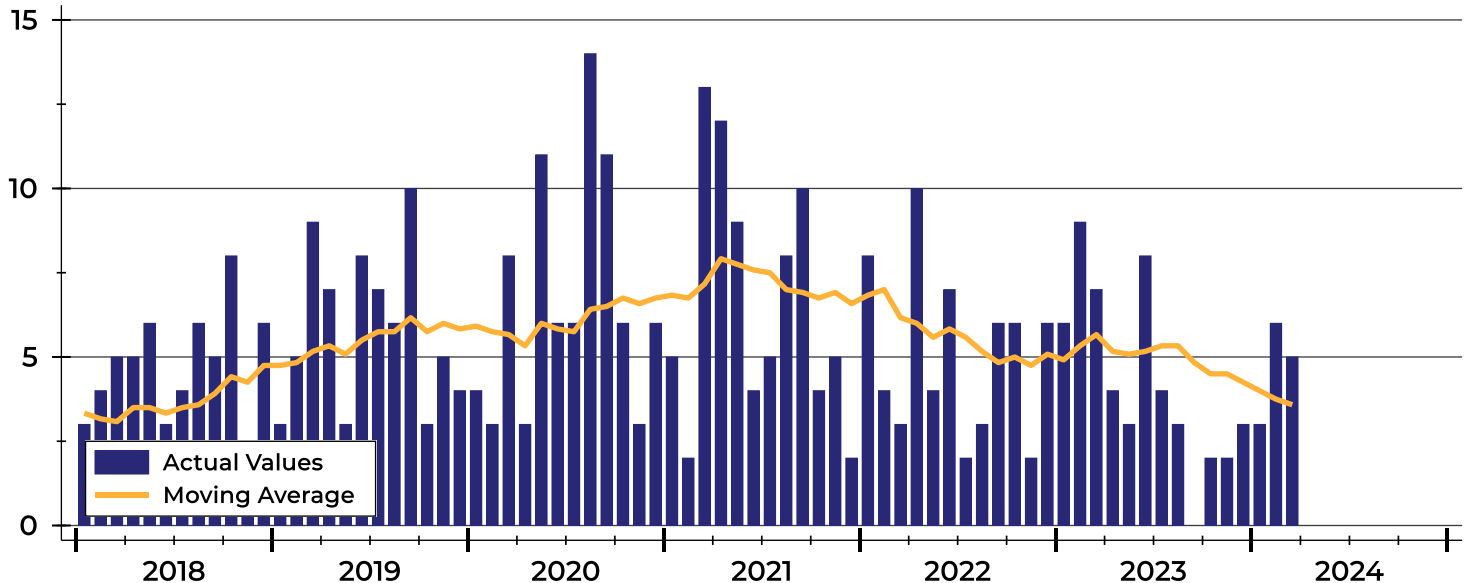
Summary Statistics for Contracts Written		2024	March 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		5	7	-28.6%	14	22	-36.4%
Volume (1,000s)		914	1,130	-19.1%	2,904	3,252	-10.7%
Average	Sale Price	182,700	161,486	13.1%	207,421	147,827	40.3%
	Days on Market	34	34	0.0%	76	40	90.0%
	Percent of Original	100.0%	89.9%	11.2%	93.3%	92.7%	0.6%
Median	Sale Price	210,000	162,500	29.2%	199,000	136,000	46.3%
	Days on Market	26	23	13.0%	71	12	491.7%
	Percent of Original	100.0%	92.4%	8.2%	97.5%	93.9%	3.8%

A total of 5 contracts for sale were written in Coffey County during the month of March, down from 7 in 2023. The median list price of these homes was \$210,000, up from \$162,500 the prior year.

Half of the homes that went under contract in March were on the market less than 26 days, compared to 23 days in March 2023.

History of Contracts Written

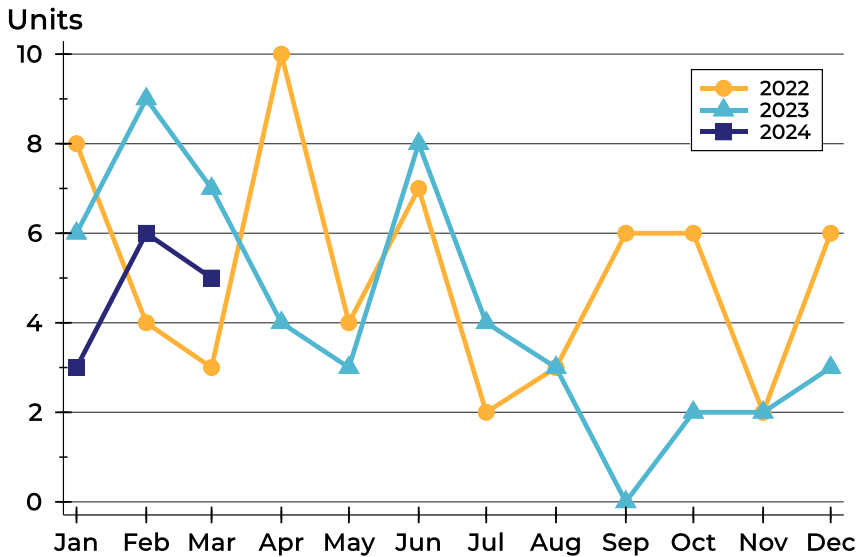
Units





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	8	6	3
February	4	9	6
March	3	7	5
April	10	4	0
May	4	3	0
June	7	8	0
July	2	4	0
August	3	3	0
September	6	N/A	0
October	6	2	0
November	2	2	0
December	6	3	0

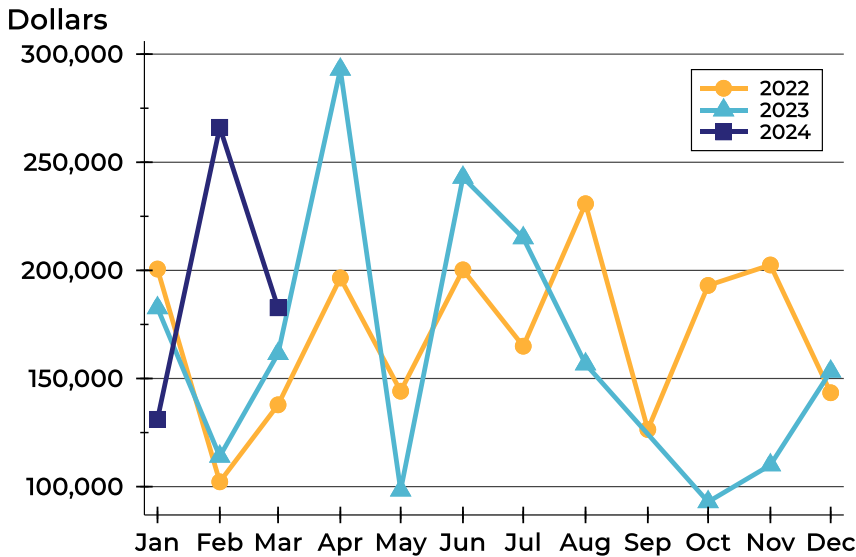
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	40.0%	131,750	131,750	46	46	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	60.0%	216,667	210,000	27	3	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



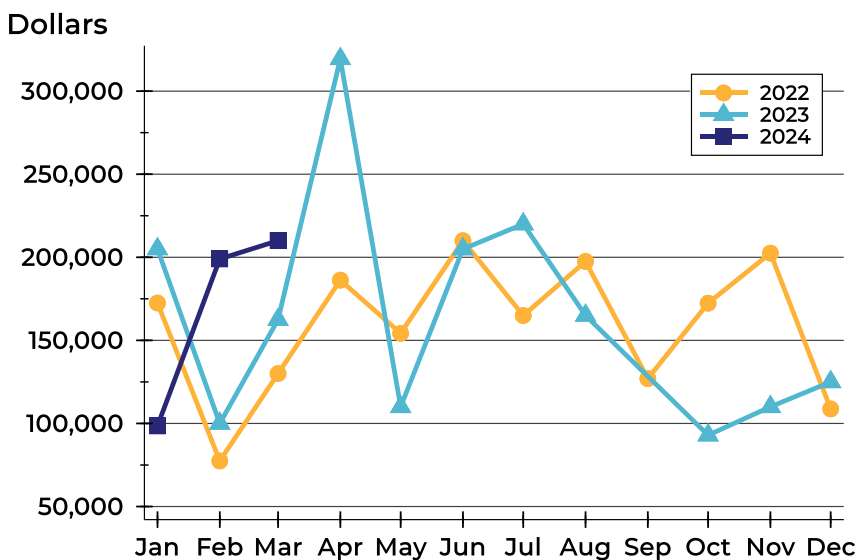
Coffey County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	200,625	182,650	131,133
February	102,223	113,989	266,167
March	137,833	161,486	182,700
April	196,490	292,950	
May	144,125	98,333	
June	200,243	242,975	
July	164,950	215,000	
August	230,833	156,667	
September	126,400	N/A	
October	193,050	92,950	
November	202,500	110,000	
December	143,417	153,300	

Median Price

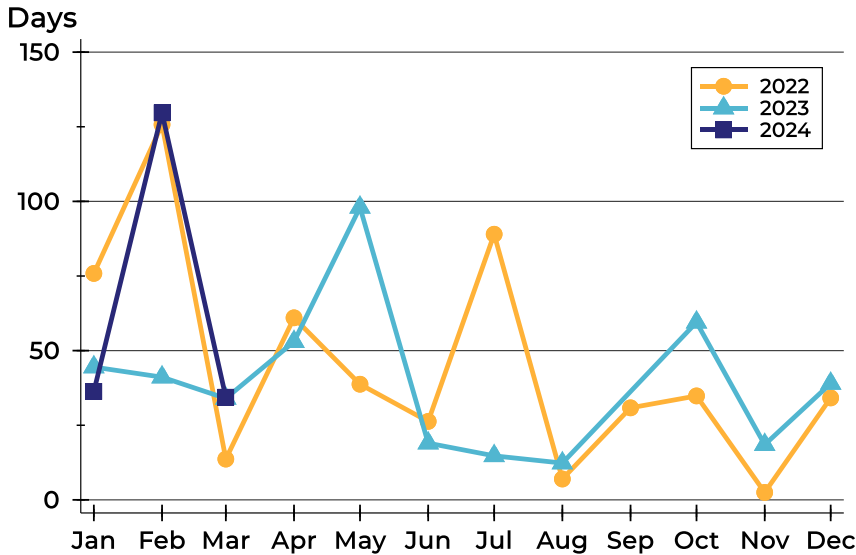


Month	2022	2023	2024
January	172,500	205,000	98,500
February	77,450	100,000	199,000
March	130,000	162,500	210,000
April	186,250	319,450	
May	154,250	110,000	
June	210,000	204,950	
July	164,950	220,000	
August	197,500	165,000	
September	127,000	N/A	
October	172,400	92,950	
November	202,500	110,000	
December	108,750	125,000	



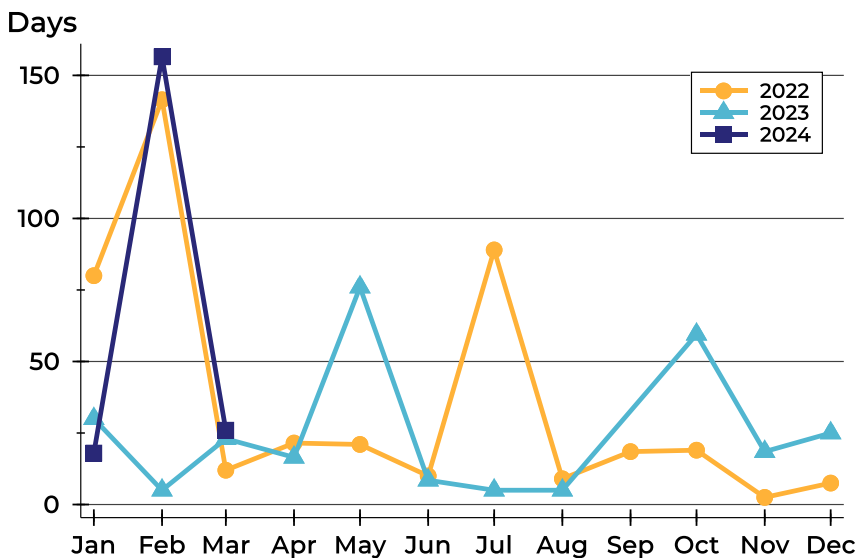
Coffey County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	76	45	36
February	126	41	130
March	14	34	34
April	61	53	
May	39	98	
June	26	19	
July	89	15	
August	7	12	
September	31	N/A	
October	35	60	
November	3	19	
December	34	39	

Median DOM



Month	2022	2023	2024
January	80	30	18
February	142	5	157
March	12	23	26
April	22	17	
May	21	76	
June	10	9	
July	89	5	
August	9	5	
September	19	N/A	
October	19	60	
November	3	19	
December	8	25	



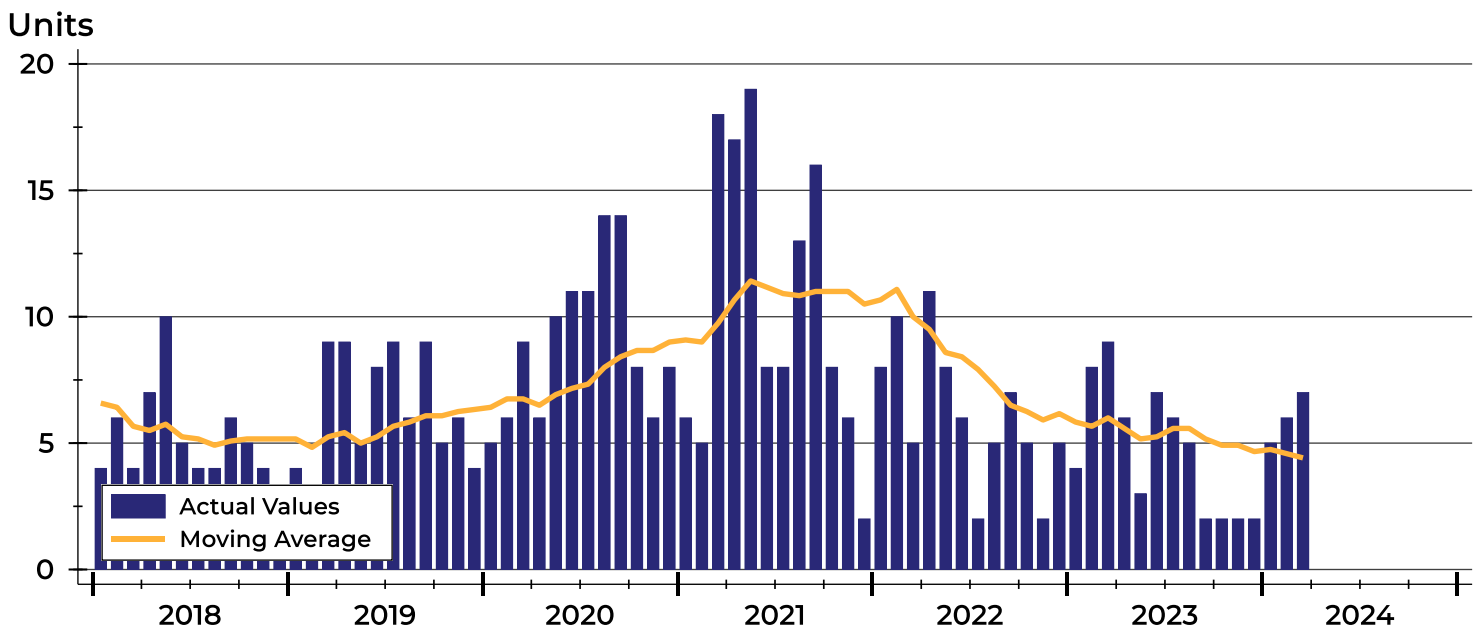
Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		7	9	-22.2%
Volume (1,000s)		1,229	1,551	-20.8%
Average	List Price	175,500	172,378	1.8%
	Days on Market	49	50	-2.0%
	Percent of Original	100.0%	96.0%	4.2%
Median	List Price	180,000	162,500	10.8%
	Days on Market	26	23	13.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Coffey County had contracts pending at the end of March, down from 9 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

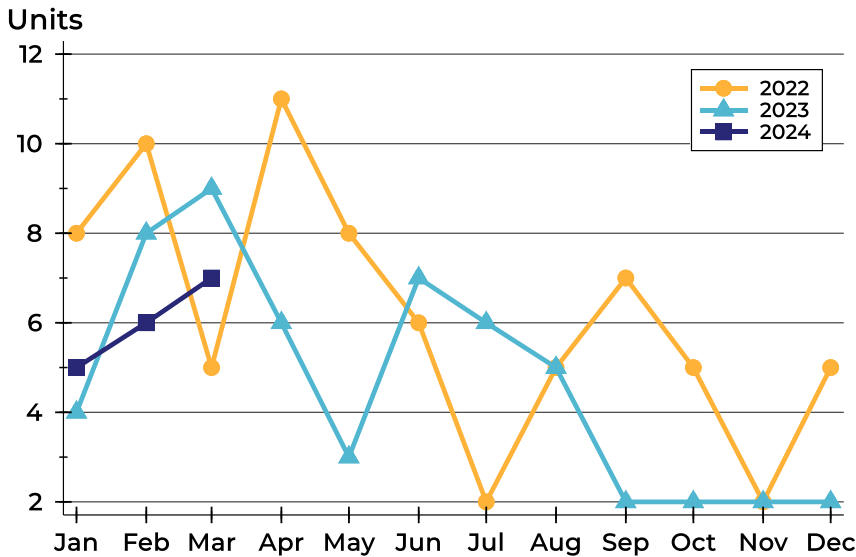
History of Pending Contracts





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	8	4	5
February	10	8	6
March	5	9	7
April	11	6	
May	8	3	
June	6	7	
July	2	6	
August	5	5	
September	7	2	
October	5	2	
November	2	2	
December	5	2	

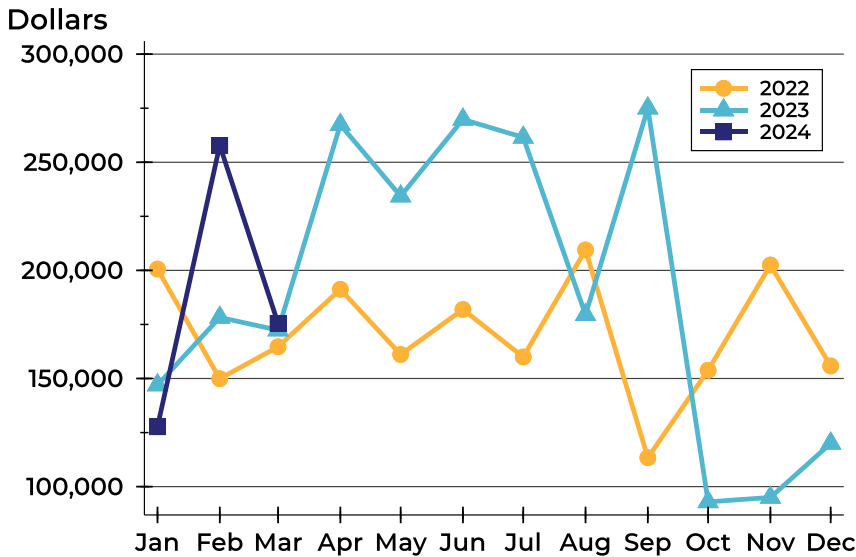
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	42.9%	132,833	133,500	87	65	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	14.3%	180,000	180,000	0	0	100.0%	100.0%
\$200,000-\$249,999	3	42.9%	216,667	210,000	27	3	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



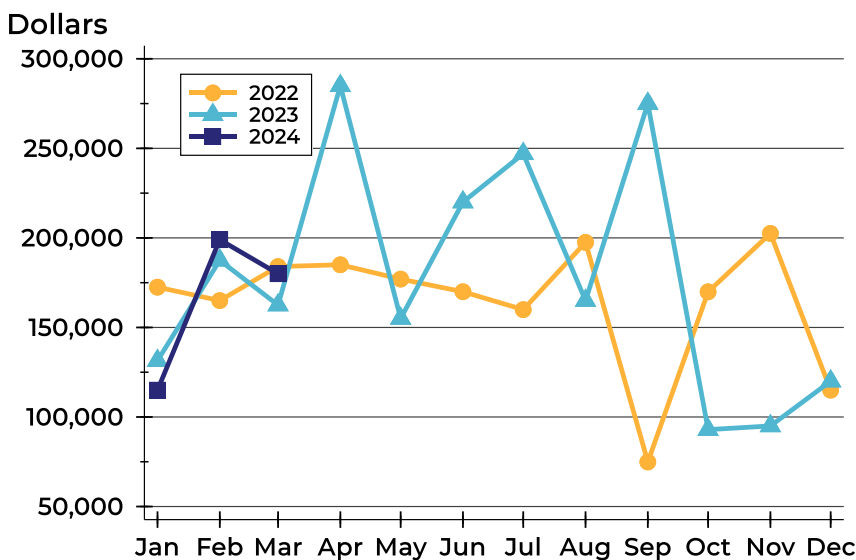
Coffey County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	200,625	146,975	127,680
February	149,889	178,238	257,833
March	164,680	172,378	175,500
April	191,264	267,383	
May	161,113	234,333	
June	181,950	269,829	
July	159,950	261,500	
August	209,460	179,500	
September	113,371	275,000	
October	153,840	92,950	
November	202,500	95,000	
December	155,800	120,000	

Median Price

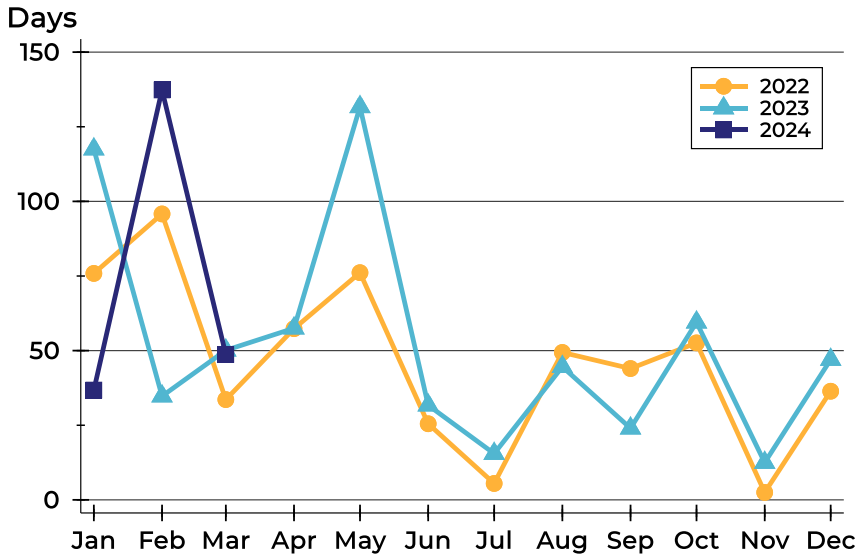


Month	2022	2023	2024
January	172,500	131,450	115,000
February	165,000	187,500	199,000
March	184,000	162,500	180,000
April	185,000	284,950	
May	177,000	155,000	
June	169,950	220,000	
July	159,950	247,000	
August	197,500	165,000	
September	74,900	275,000	
October	169,900	92,950	
November	202,500	95,000	
December	115,000	120,000	



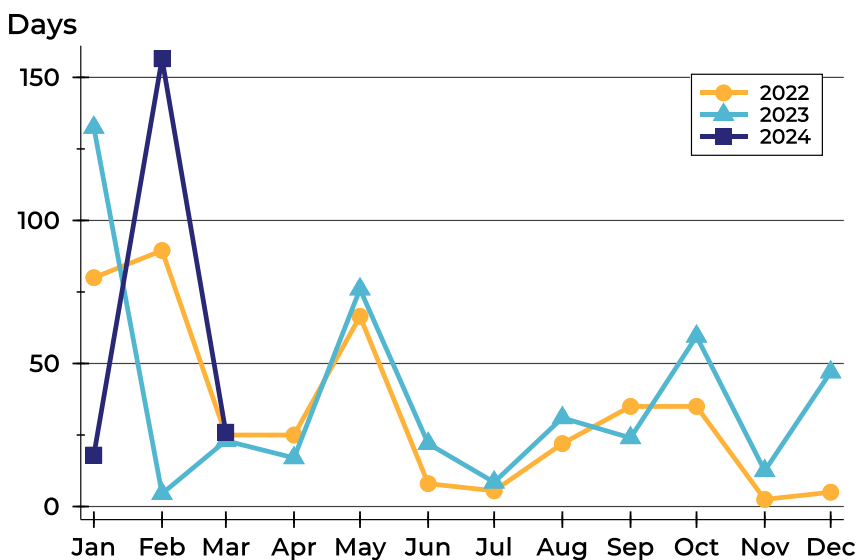
Coffey County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	76	118	37
February	96	35	137
March	34	50	49
April	57	58	
May	76	132	
June	26	32	
July	6	16	
August	49	45	
September	44	24	
October	53	60	
November	3	13	
December	36	47	

Median DOM



Month	2022	2023	2024
January	80	133	18
February	90	5	157
March	25	23	26
April	25	17	
May	67	76	
June	8	22	
July	6	9	
August	22	31	
September	35	24	
October	35	60	
November	3	13	
December	5	47	



**March
2024**

Sunflower MLS Statistics



Douglas County Housing Report



Market Overview

Douglas County Home Sales Rose in March

Total home sales in Douglas County rose by 16.7% last month to 14 units, compared to 12 units in March 2023. Total sales volume was \$5.7 million, up 24.5% from a year earlier.

The median sale price in March was \$417,500, up from \$283,000 a year earlier. Homes that sold in March were typically on the market for 19 days and sold for 99.6% of their list prices.

Douglas County Active Listings Up at End of March

The total number of active listings in Douglas County at the end of March was 20 units, up from 14 at the same point in 2023. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$349,900.

During March, a total of 9 contracts were written down from 15 in March 2023. At the end of the month, there were 11 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Douglas County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		14	12	10	28	30	24
Change from prior year		16.7%	20.0%	0.0%	-6.7%	25.0%	26.3%
Active Listings		20	14	11	N/A	N/A	N/A
Change from prior year		42.9%	27.3%	22.2%			
Months' Supply		1.6	1.0	0.7	N/A	N/A	N/A
Change from prior year		60.0%	42.9%	16.7%			
New Listings		21	15	23	38	35	39
Change from prior year		40.0%	-34.8%	9.5%	8.6%	-10.3%	-7.1%
Contracts Written		9	15	16	27	32	35
Change from prior year		-40.0%	-6.3%	-11.1%	-15.6%	-8.6%	-10.3%
Pending Contracts		11	10	16	N/A	N/A	N/A
Change from prior year		10.0%	-37.5%	-20.0%			
Sales Volume (1,000s)		5,700	4,577	3,026	9,833	10,172	7,070
Change from prior year		24.5%	51.3%	-20.7%	-3.3%	43.9%	19.8%
Average	Sale Price	407,118	381,375	302,610	351,173	339,067	294,587
	Change from prior year	6.8%	26.0%	-20.7%	3.6%	15.1%	-5.1%
	List Price of Actives	396,468	617,400	554,341	N/A	N/A	N/A
	Change from prior year	-35.8%	11.4%	105.3%			
	Days on Market	43	57	23	52	39	27
Change from prior year	-24.6%	147.8%	-28.1%	33.3%	44.4%	8.0%	
	Percent of List	98.6%	96.2%	102.5%	98.3%	96.0%	100.6%
Change from prior year	2.5%	-6.1%	3.6%	2.4%	-4.6%	0.4%	
	Percent of Original	97.5%	94.6%	101.8%	96.3%	94.5%	99.9%
Change from prior year	3.1%	-7.1%	2.9%	1.9%	-5.4%	-0.2%	
Median	Sale Price	417,500	283,000	267,648	310,025	291,500	276,798
	Change from prior year	47.5%	5.7%	-17.9%	6.4%	5.3%	-1.1%
	List Price of Actives	349,900	487,450	559,000	N/A	N/A	N/A
	Change from prior year	-28.2%	-12.8%	119.2%			
	Days on Market	19	29	6	44	11	8
Change from prior year	-34.5%	383.3%	50.0%	300.0%	37.5%	100.0%	
	Percent of List	99.6%	96.6%	103.4%	99.4%	96.4%	100.0%
Change from prior year	3.1%	-6.6%	3.4%	3.1%	-3.6%	0.0%	
	Percent of Original	97.9%	96.2%	103.4%	97.9%	95.4%	100.0%
Change from prior year	1.8%	-7.0%	3.4%	2.6%	-4.6%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2024**

Sunflower MLS Statistics



Douglas County Closed Listings Analysis

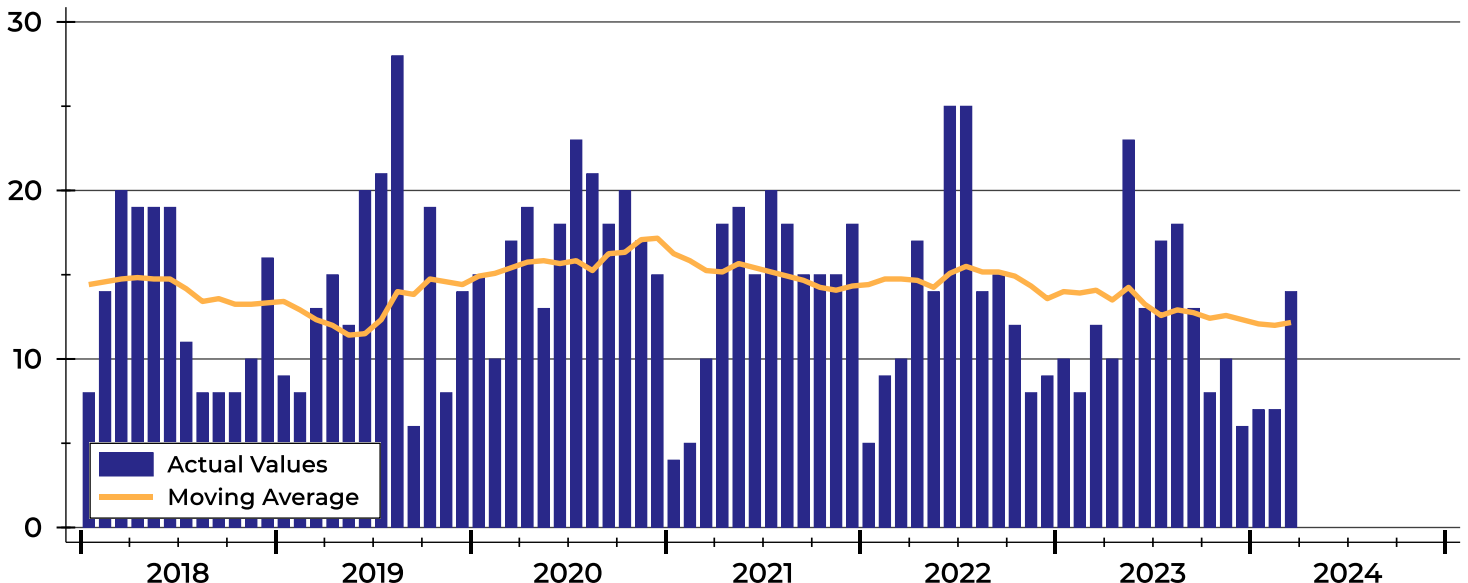
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		14	12	16.7%	28	30	-6.7%
Volume (1,000s)		5,700	4,577	24.5%	9,833	10,172	-3.3%
Months' Supply		1.6	1.0	60.0%	N/A	N/A	N/A
Average	Sale Price	407,118	381,375	6.8%	351,173	339,067	3.6%
	Days on Market	43	57	-24.6%	52	39	33.3%
	Percent of List	98.6%	96.2%	2.5%	98.3%	96.0%	2.4%
	Percent of Original	97.5%	94.6%	3.1%	96.3%	94.5%	1.9%
Median	Sale Price	417,500	283,000	47.5%	310,025	291,500	6.4%
	Days on Market	19	29	-34.5%	44	11	300.0%
	Percent of List	99.6%	96.6%	3.1%	99.4%	96.4%	3.1%
	Percent of Original	97.9%	96.2%	1.8%	97.9%	95.4%	2.6%

A total of 14 homes sold in Douglas County in March, up from 12 units in March 2023. Total sales volume rose to \$5.7 million compared to \$4.6 million in the previous year.

The median sales price in March was \$417,500, up 47.5% compared to the prior year. Median days on market was 19 days, down from 71 days in February, and down from 29 in March 2023.

History of Closed Listings

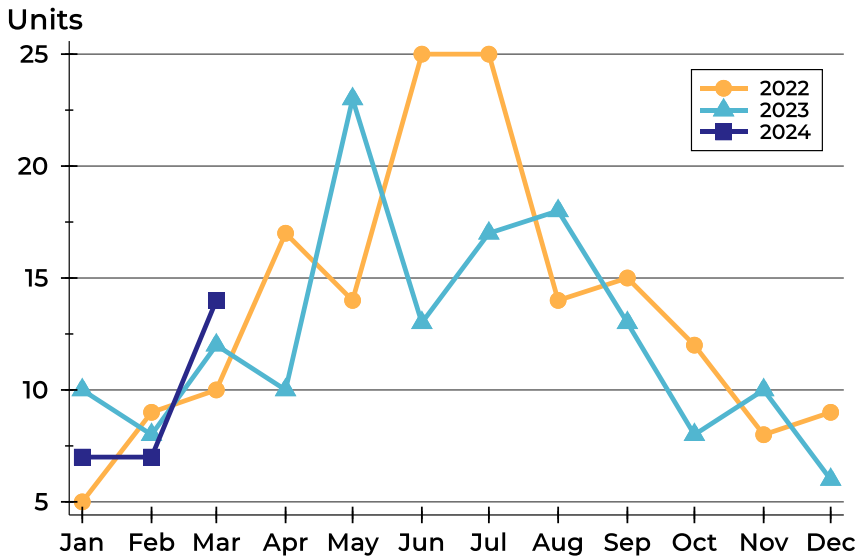
Units





Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	5	10	7
February	9	8	7
March	10	12	14
April	17	10	
May	14	23	
June	25	13	
July	25	17	
August	14	18	
September	15	13	
October	12	8	
November	8	10	
December	9	6	

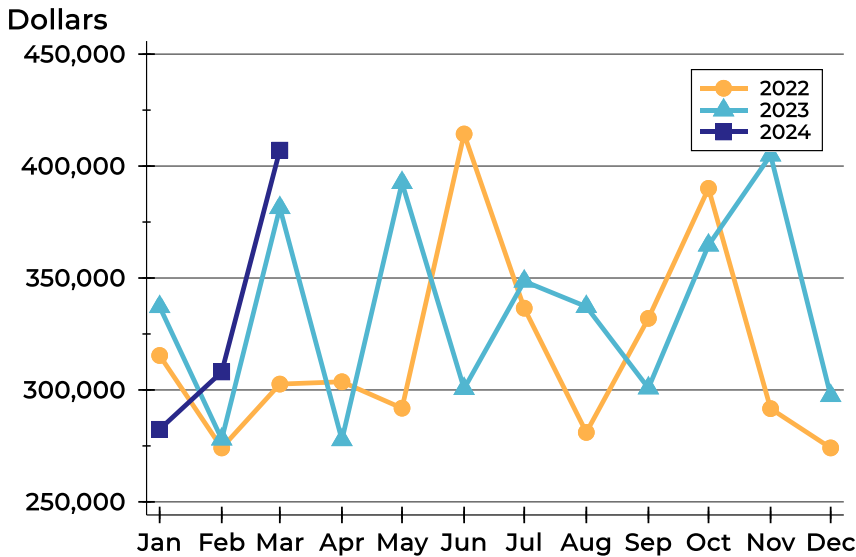
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	7.1%	0.0	115,000	115,000	56	56	96.7%	96.7%	92.0%	92.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.1%	0.0	175,000	175,000	6	6	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	14.3%	2.5	275,000	275,000	10	10	98.2%	98.2%	97.3%	97.3%
\$300,000-\$399,999	2	14.3%	1.4	331,325	331,325	43	43	98.3%	98.3%	98.3%	98.3%
\$400,000-\$499,999	4	28.6%	1.5	445,000	442,500	43	9	98.5%	100.0%	97.1%	97.1%
\$500,000-\$749,999	4	28.6%	1.9	604,250	585,000	65	41	99.2%	98.4%	98.2%	97.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



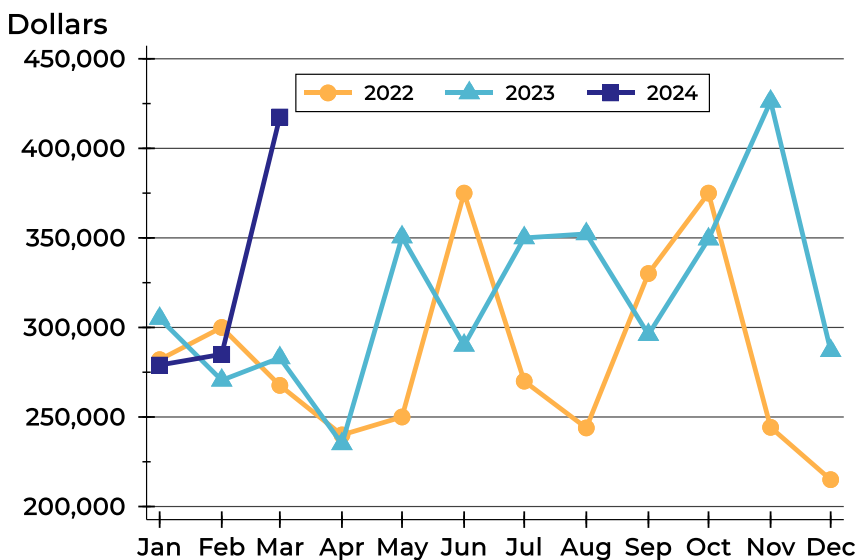
Douglas County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	315,400	337,150	282,421
February	274,111	278,000	308,036
March	302,610	381,375	407,118
April	303,650	277,700	
May	291,857	392,566	
June	414,334	300,569	
July	336,523	348,550	
August	281,029	337,211	
September	331,973	300,827	
October	390,042	364,631	
November	291,657	404,865	
December	274,100	297,400	

Median Price

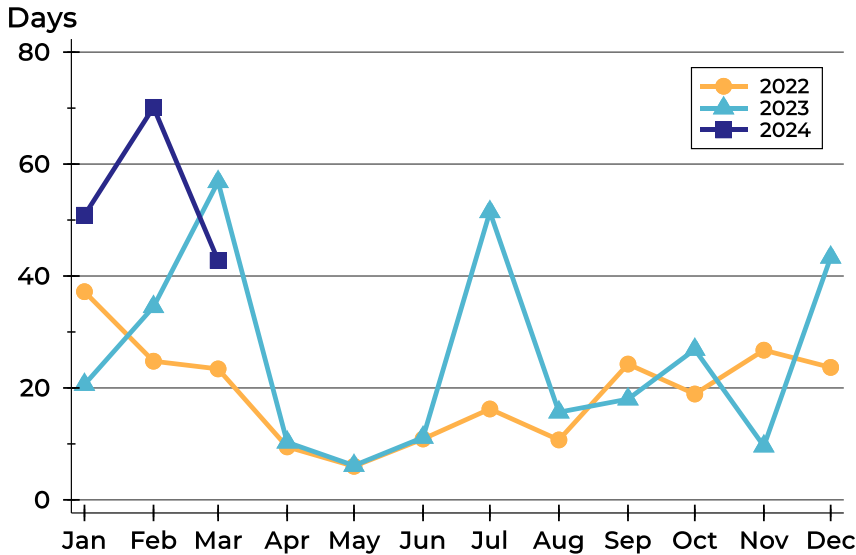


Month	2022	2023	2024
January	282,000	305,000	279,000
February	300,000	270,500	285,000
March	267,648	283,000	417,500
April	240,000	235,000	
May	250,000	350,500	
June	375,000	290,000	
July	270,000	350,000	
August	243,900	352,250	
September	330,100	296,000	
October	375,000	349,325	
November	244,226	426,250	
December	215,000	287,000	



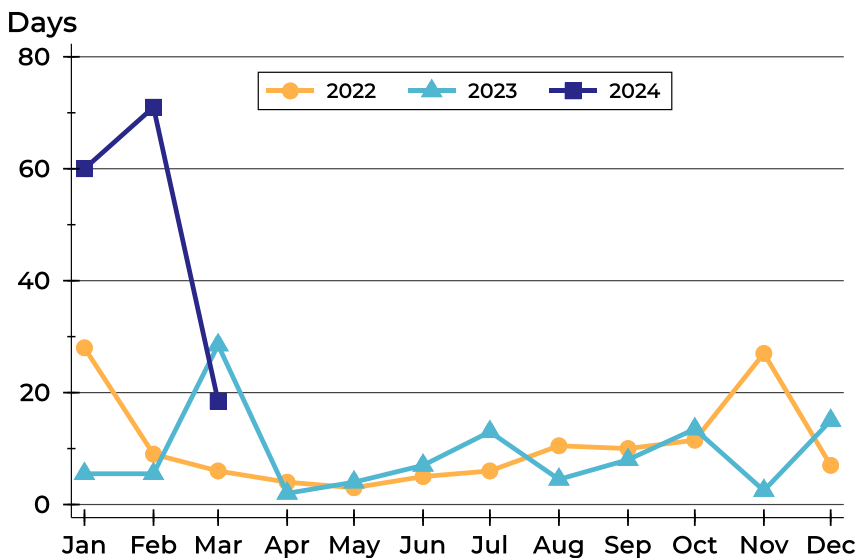
Douglas County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	21	51
February	25	35	70
March	23	57	43
April	9	10	
May	6	6	
June	11	11	
July	16	51	
August	11	16	
September	24	18	
October	19	27	
November	27	10	
December	24	43	

Median DOM



Month	2022	2023	2024
January	28	6	60
February	9	6	71
March	6	29	19
April	4	2	
May	3	4	
June	5	7	
July	6	13	
August	11	5	
September	10	8	
October	12	14	
November	27	3	
December	7	15	



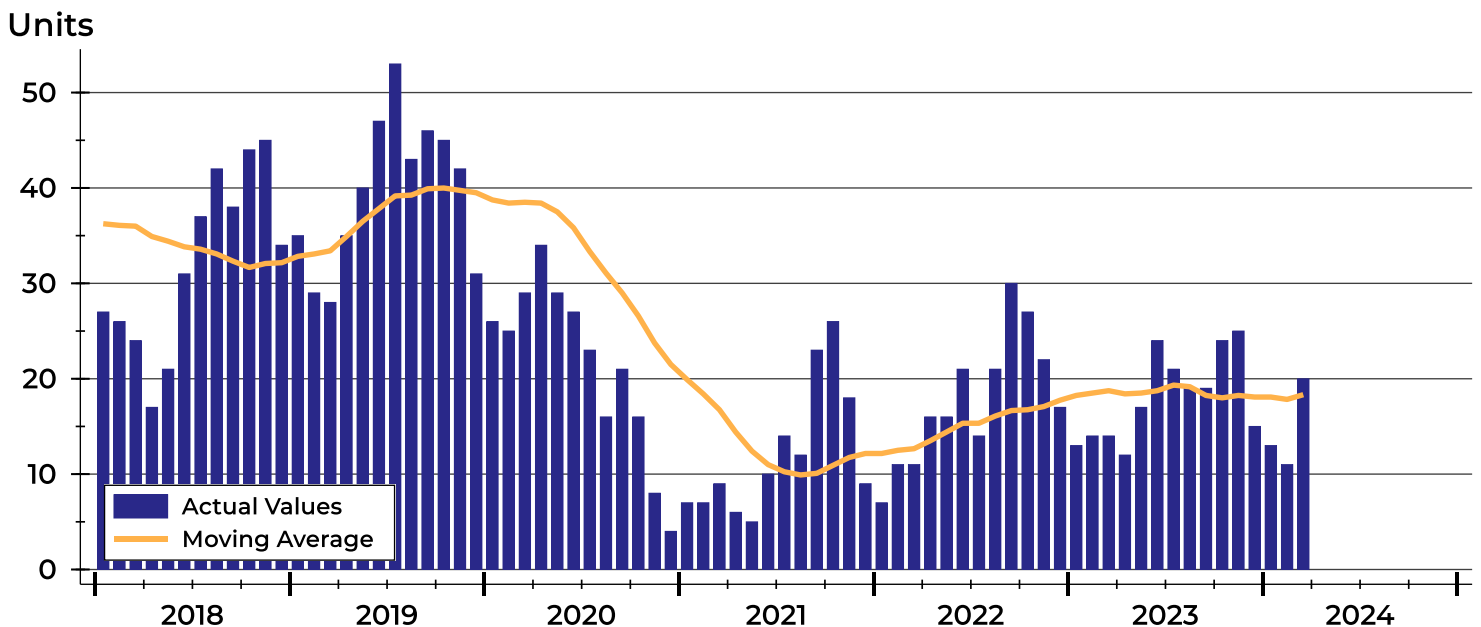
Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		20	14	42.9%
Volume (1,000s)		7,929	8,644	-8.3%
Months' Supply		1.6	1.0	60.0%
Average	List Price	396,468	617,400	-35.8%
	Days on Market	29	61	-52.5%
	Percent of Original	99.2%	96.9%	2.4%
Median	List Price	349,900	487,450	-28.2%
	Days on Market	21	37	-43.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 20 homes were available for sale in Douglas County at the end of March. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$349,900, down 28.2% from 2023. The typical time on market for active listings was 21 days, down from 37 days a year earlier.

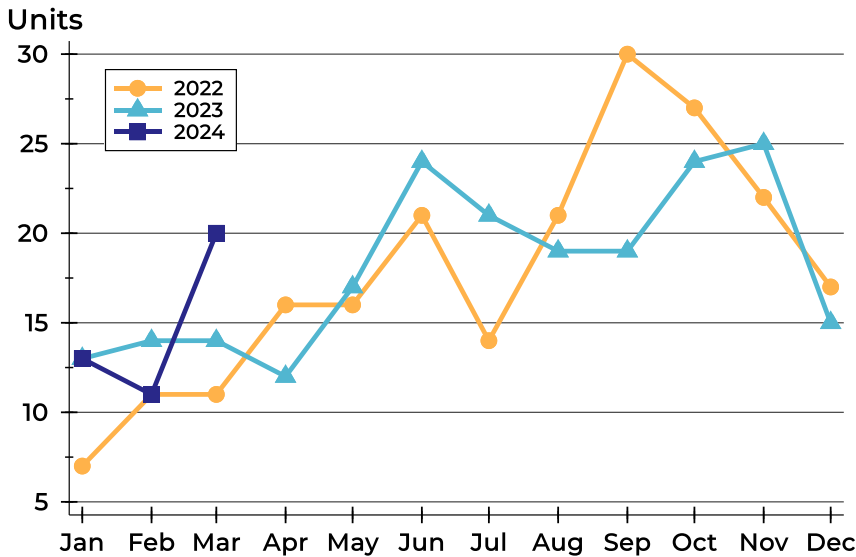
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	7	13	13
February	11	14	11
March	11	14	20
April	16	12	
May	16	17	
June	21	24	
July	14	21	
August	21	19	
September	30	19	
October	27	24	
November	22	25	
December	17	15	

Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	15.0%	N/A	231,583	229,900	11	8	100.0%	100.0%
\$250,000-\$299,999	5	25.0%	2.5	271,000	275,000	10	6	99.1%	100.0%
\$300,000-\$399,999	5	25.0%	1.4	350,940	349,900	50	27	99.4%	100.0%
\$400,000-\$499,999	3	15.0%	1.5	469,333	474,000	46	49	98.9%	99.0%
\$500,000-\$749,999	3	15.0%	1.9	572,967	564,900	19	23	98.4%	100.0%
\$750,000-\$999,999	1	5.0%	N/A	998,000	998,000	46	46	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



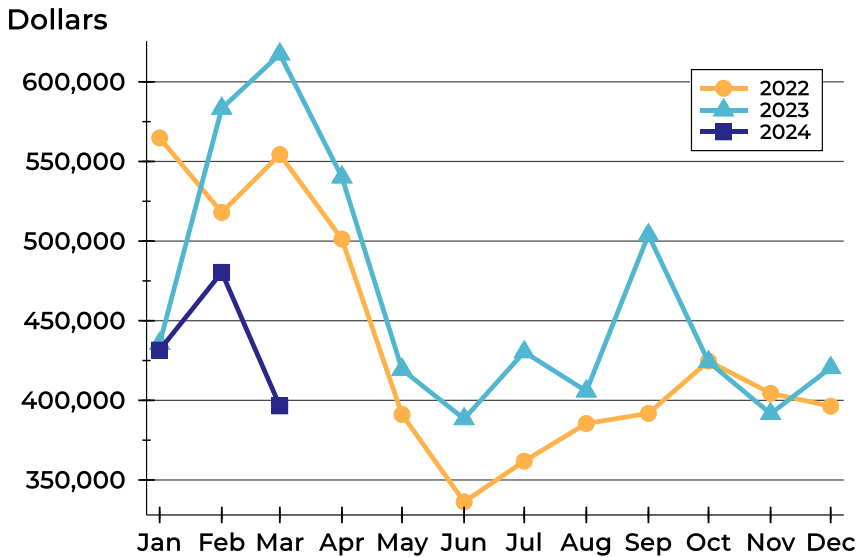
**March
2024**

Sunflower MLS Statistics



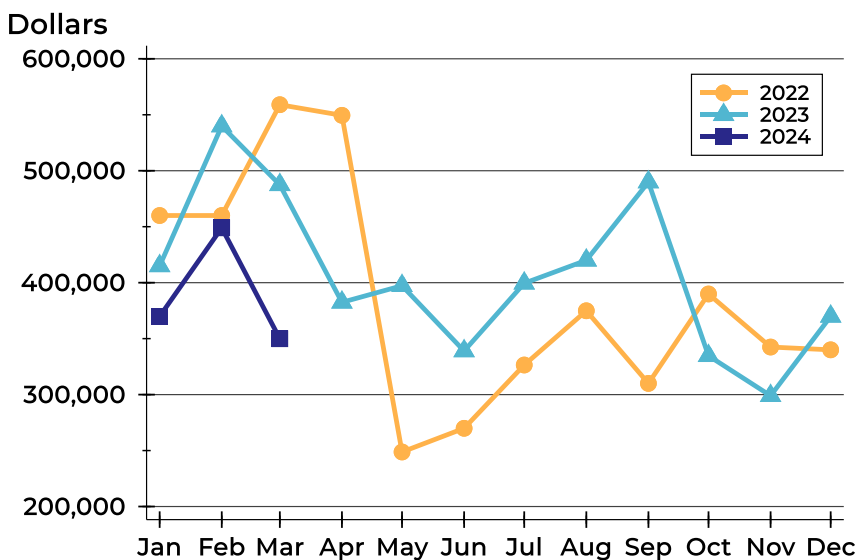
Douglas County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	564,814	435,738	431,604
February	517,973	583,329	480,427
March	554,341	617,400	396,468
April	501,256	540,133	
May	391,125	419,378	
June	336,252	388,364	
July	361,820	430,408	
August	385,476	405,745	
September	391,790	503,907	
October	424,604	424,216	
November	404,441	391,598	
December	396,341	420,437	

Median Price

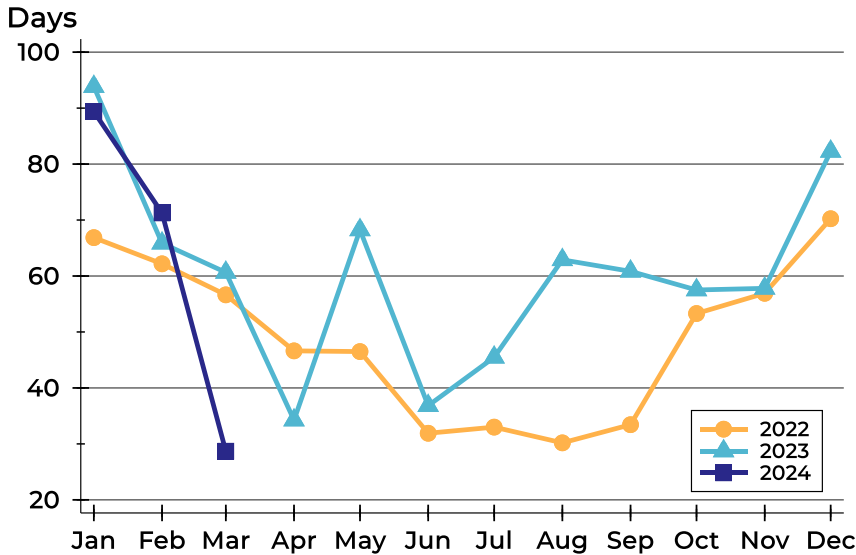


Month	2022	2023	2024
January	460,000	415,000	369,900
February	460,000	539,950	449,000
March	559,000	487,450	349,900
April	549,500	382,450	
May	248,750	397,300	
June	269,900	339,000	
July	326,450	399,500	
August	374,900	420,000	
September	310,000	489,900	
October	389,900	334,700	
November	342,500	299,000	
December	340,000	369,900	



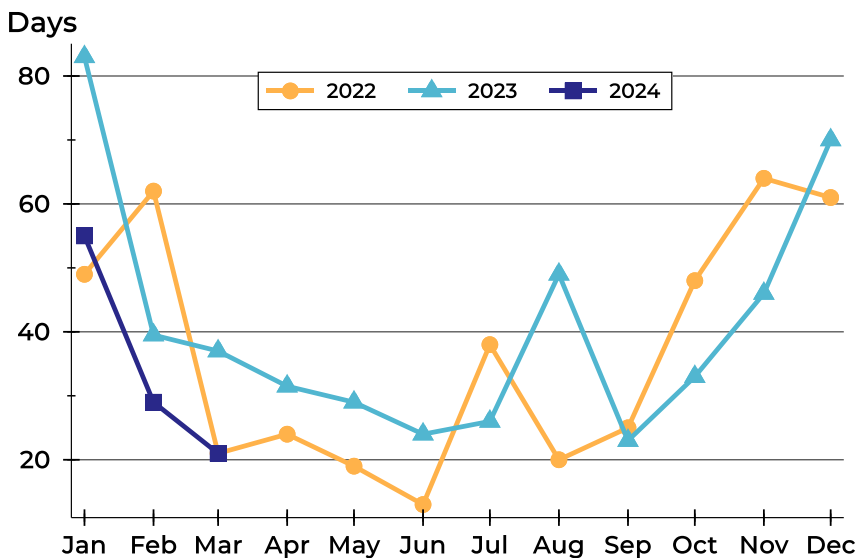
Douglas County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	67	94	89
February	62	66	71
March	57	61	29
April	47	34	
May	47	68	
June	32	37	
July	33	45	
August	30	63	
September	33	61	
October	53	58	
November	57	58	
December	70	82	

Median DOM

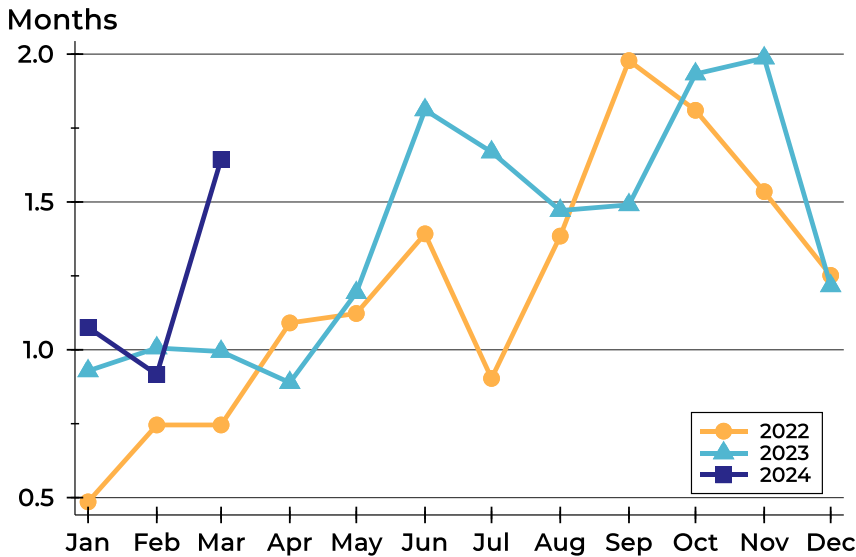


Month	2022	2023	2024
January	49	83	55
February	62	40	29
March	21	37	21
April	24	32	
May	19	29	
June	13	24	
July	38	26	
August	20	49	
September	25	23	
October	48	33	
November	64	46	
December	61	70	



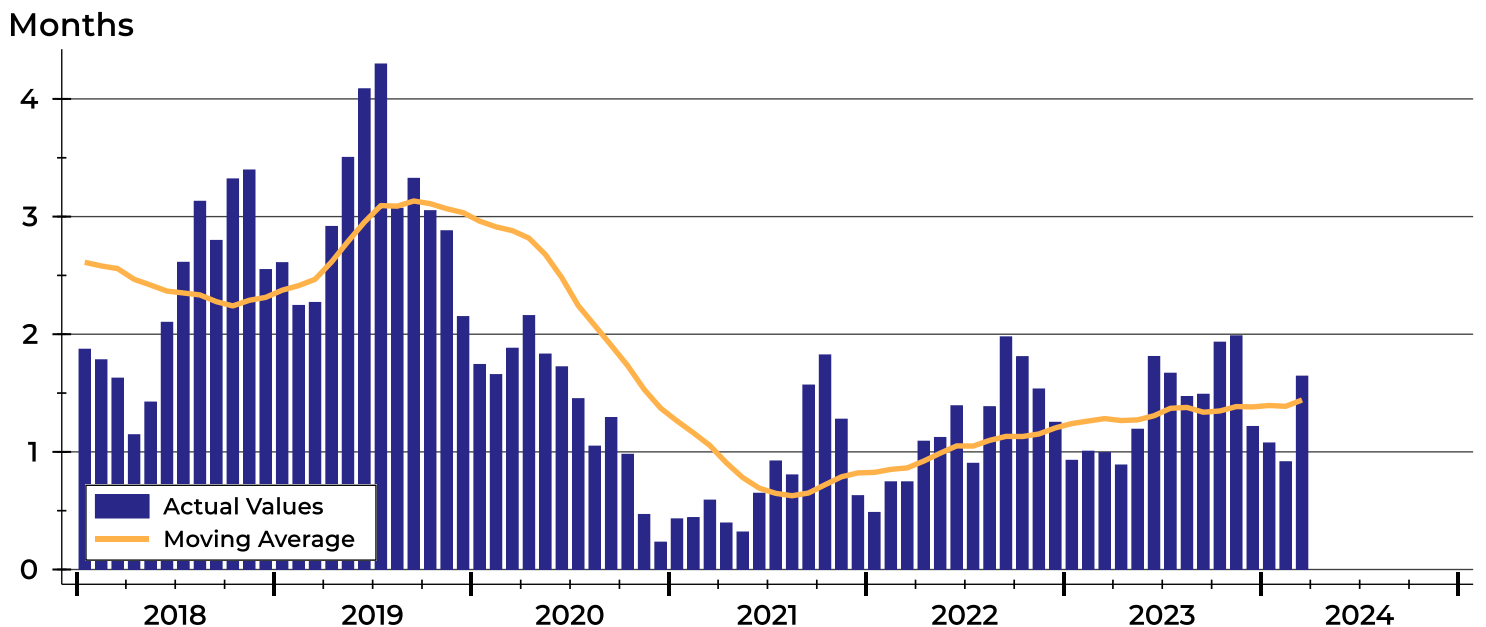
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.5	0.9	1.1
February	0.7	1.0	0.9
March	0.7	1.0	1.6
April	1.1	0.9	
May	1.1	1.2	
June	1.4	1.8	
July	0.9	1.7	
August	1.4	1.5	
September	2.0	1.5	
October	1.8	1.9	
November	1.5	2.0	
December	1.3	1.2	

History of Month's Supply





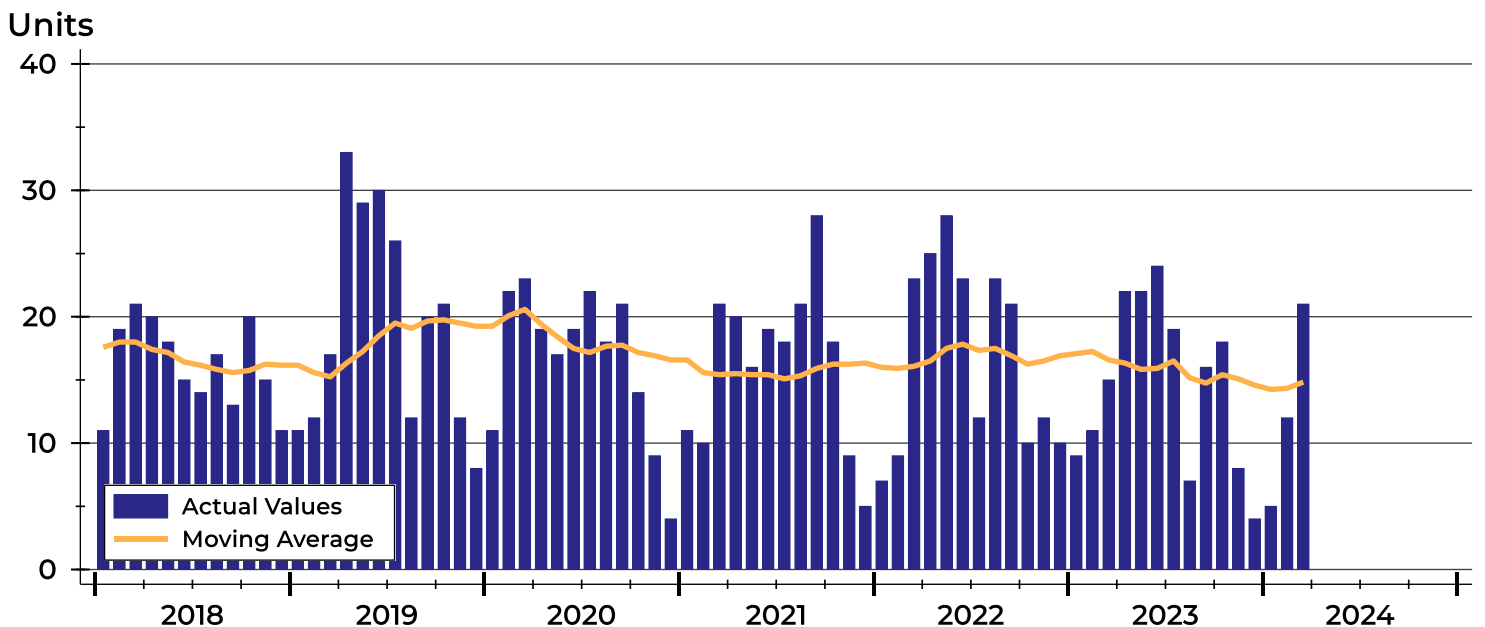
Douglas County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	21	15	40.0%
	Volume (1,000s)	7,372	6,028	22.3%
	Average List Price	351,064	401,847	-12.6%
	Median List Price	285,000	349,900	-18.5%
Year-to-Date	New Listings	38	35	8.6%
	Volume (1,000s)	14,328	15,483	-7.5%
	Average List Price	377,046	442,380	-14.8%
	Median List Price	329,950	365,000	-9.6%

A total of 21 new listings were added in Douglas County during March, up 40.0% from the same month in 2023. Year-to-date Douglas County has seen 38 new listings.

The median list price of these homes was \$285,000 down from \$349,900 in 2023.

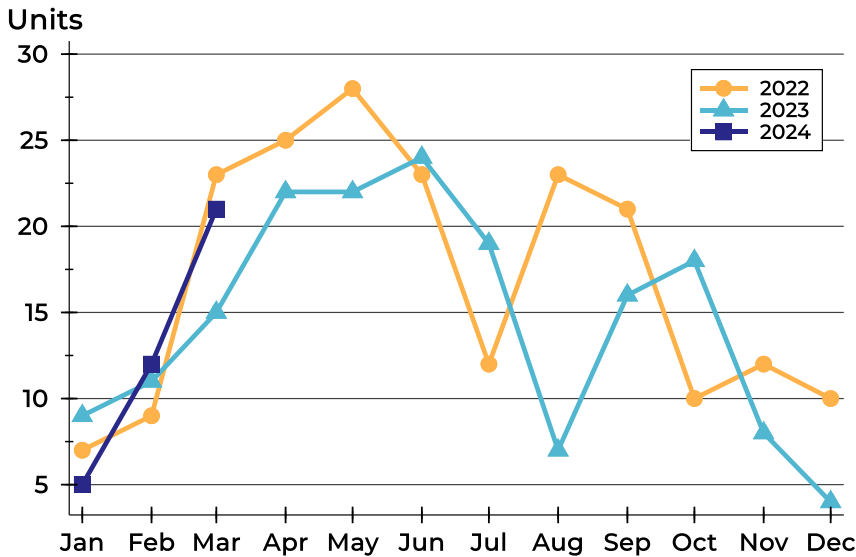
History of New Listings





Douglas County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	7	9	5
February	9	11	12
March	23	15	21
April	25	22	
May	28	22	
June	23	24	
July	12	19	
August	23	7	
September	21	16	
October	10	18	
November	12	8	
December	10	4	

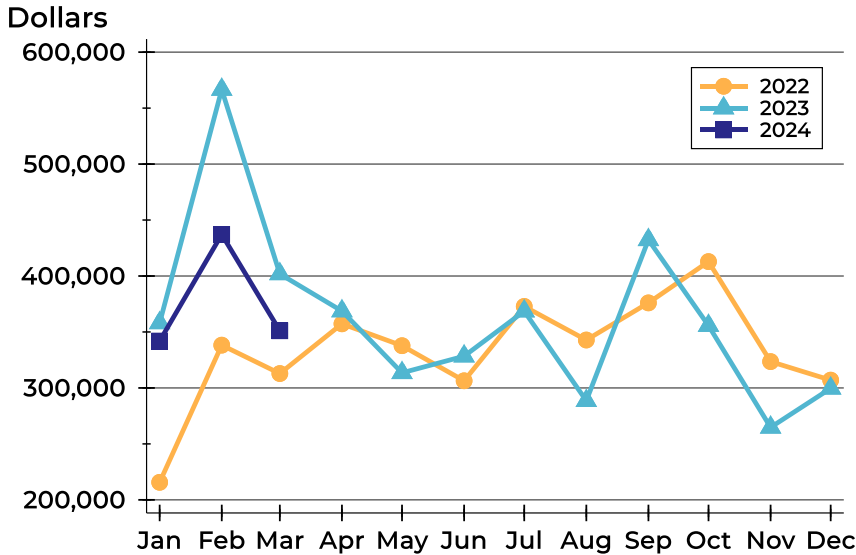
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	9.5%	152,500	152,500	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	23.8%	232,930	229,900	10	6	100.0%	100.0%
\$250,000-\$299,999	4	19.0%	270,000	272,500	16	17	97.9%	98.2%
\$300,000-\$399,999	5	23.8%	345,960	349,900	18	18	98.6%	100.0%
\$400,000-\$499,999	1	4.8%	474,000	474,000	35	35	99.0%	99.0%
\$500,000-\$749,999	3	14.3%	572,967	564,900	25	26	98.4%	100.0%
\$750,000-\$999,999	1	4.8%	900,000	900,000	4	4	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



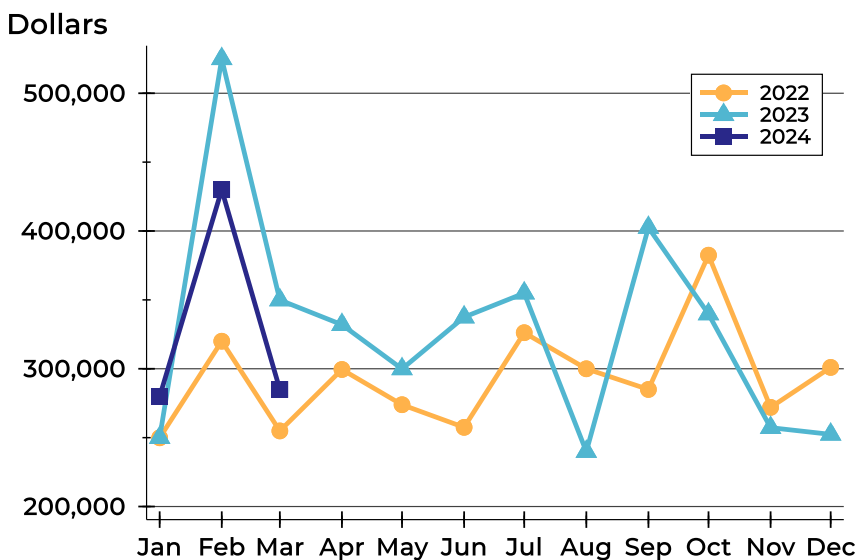
Douglas County New Listings Analysis

Average Price



Month	2022	2023	2024
January	215,700	358,089	341,920
February	338,233	566,618	437,150
March	312,877	401,847	351,064
April	357,280	368,714	
May	337,738	313,506	
June	306,378	328,375	
July	372,849	368,593	
August	342,817	288,557	
September	376,000	432,319	
October	412,880	355,683	
November	323,550	264,775	
December	306,970	299,663	

Median Price



Month	2022	2023	2024
January	249,900	250,000	279,900
February	320,000	525,000	430,000
March	254,900	349,900	285,000
April	299,500	332,000	
May	273,930	299,900	
June	257,500	337,500	
July	326,200	354,900	
August	300,000	239,900	
September	285,000	402,500	
October	382,450	339,750	
November	272,000	257,250	
December	301,000	252,400	



Douglas County Contracts Written Analysis

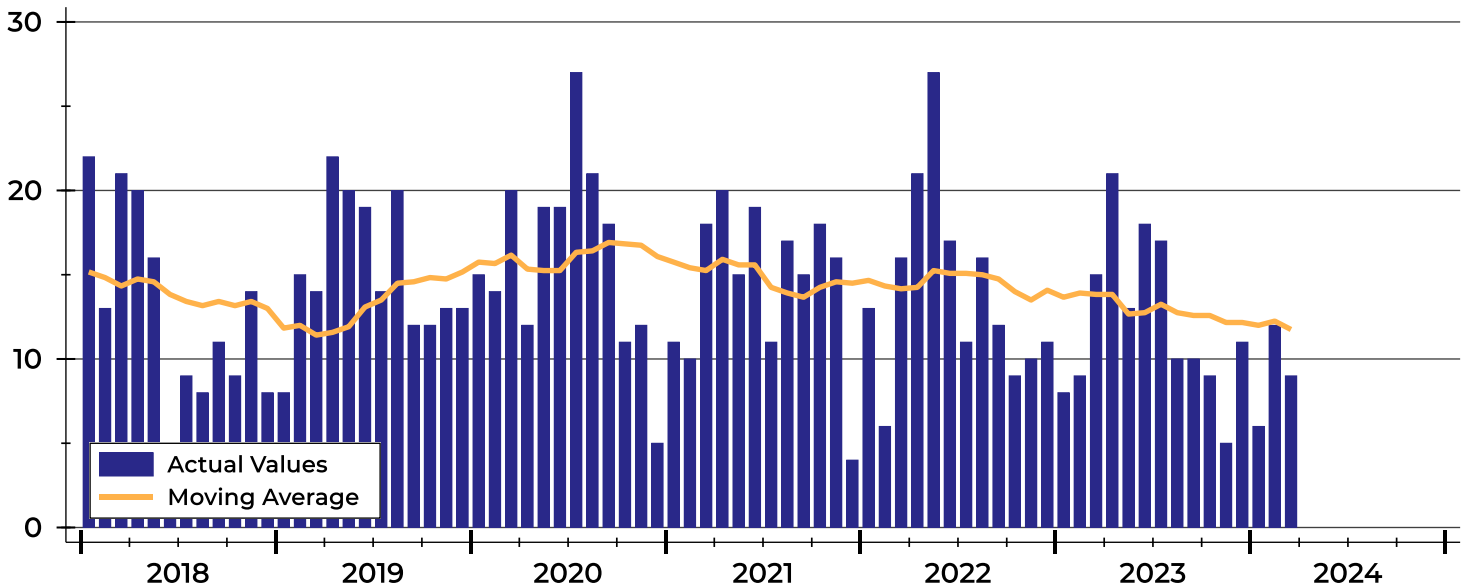
Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		9	15	-40.0%	27	32	-15.6%
Volume (1,000s)		3,715	5,602	-33.7%	9,838	11,718	-16.0%
Average	Sale Price	412,756	373,447	10.5%	364,354	366,200	-0.5%
	Days on Market	24	19	26.3%	31	32	-3.1%
	Percent of Original	99.7%	100.6%	-0.9%	98.3%	96.9%	1.4%
Median	Sale Price	335,000	365,000	-8.2%	324,900	331,000	-1.8%
	Days on Market	4	6	-33.3%	6	9	-33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.0%	1.0%

A total of 9 contracts for sale were written in Douglas County during the month of March, down from 15 in 2023. The median list price of these homes was \$335,000, down from \$365,000 the prior year.

Half of the homes that went under contract in March were on the market less than 4 days, compared to 6 days in March 2023.

History of Contracts Written

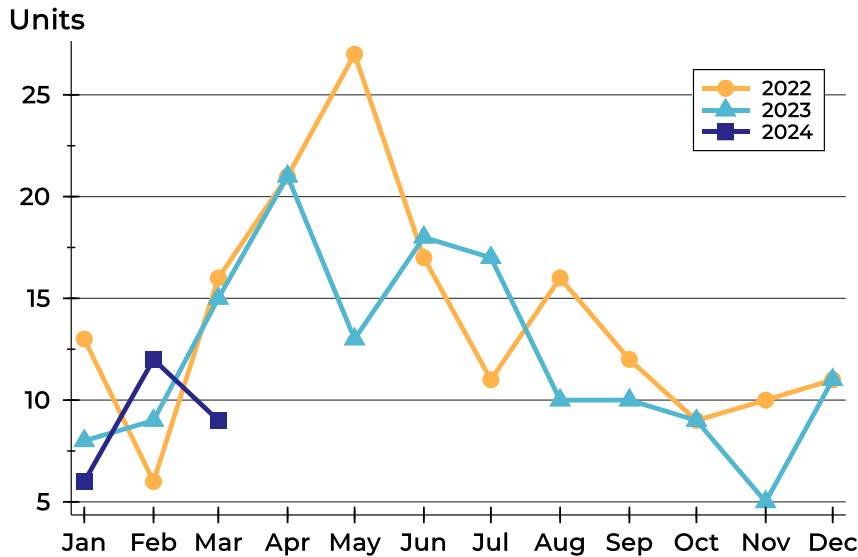
Units





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	13	8	6
February	6	9	12
March	16	15	9
April	21	21	
May	27	13	
June	17	18	
July	11	17	
August	16	10	
September	12	10	
October	9	9	
November	10	5	
December	11	11	

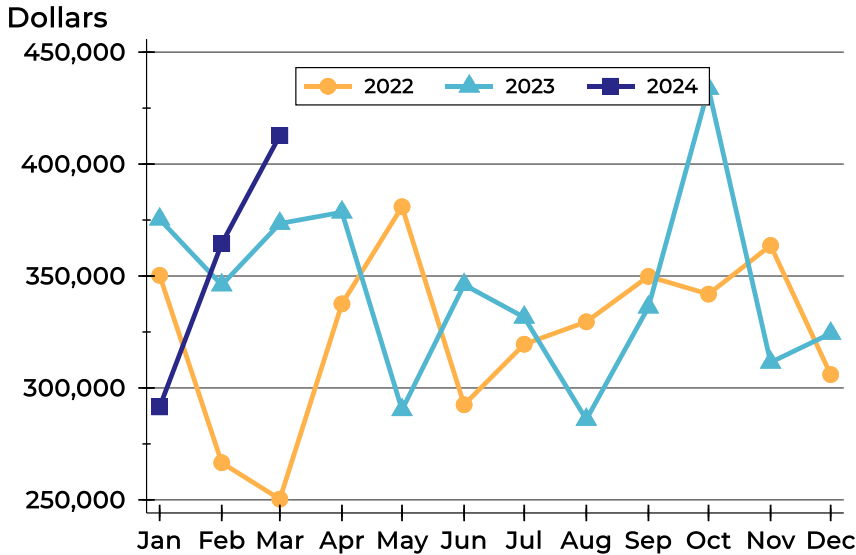
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	22.2%	152,500	152,500	2	2	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	22.2%	234,950	234,950	4	4	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	22.2%	355,000	355,000	13	13	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	11.1%	579,900	579,900	18	18	103.5%	103.5%
\$750,000-\$999,999	2	22.2%	825,000	825,000	83	83	96.8%	96.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



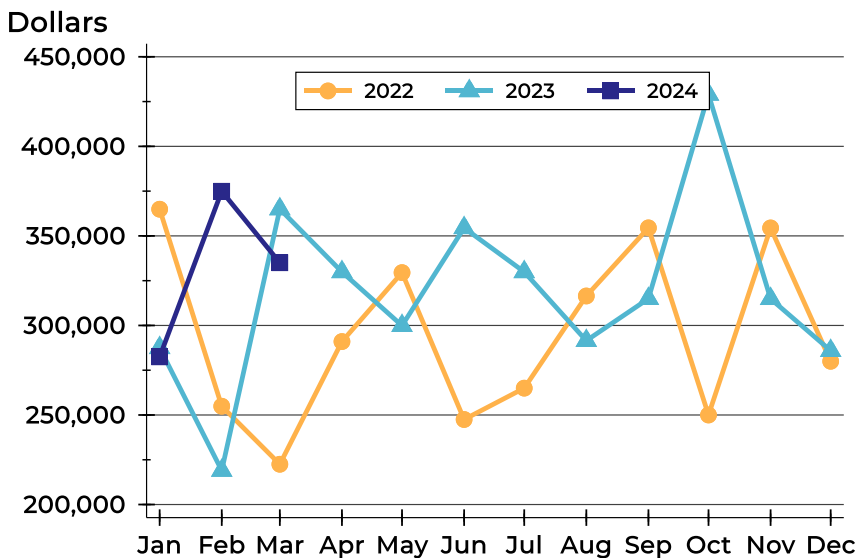
Douglas County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	350,285	375,375	291,533
February	266,583	345,967	364,463
March	250,336	373,447	412,756
April	337,552	378,505	
May	380,954	290,231	
June	292,494	346,106	
July	319,518	331,544	
August	329,549	285,900	
September	349,833	336,080	
October	341,911	433,761	
November	363,650	311,415	
December	305,973	324,341	

Median Price

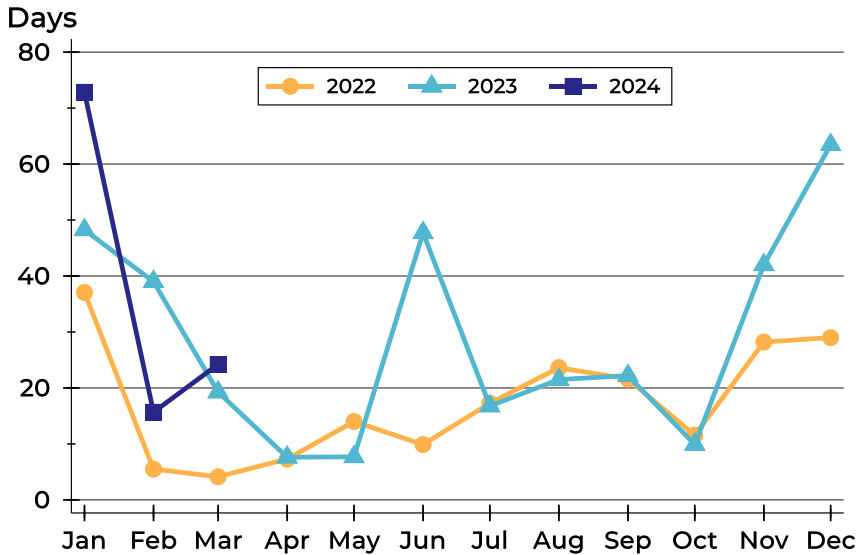


Month	2022	2023	2024
January	364,900	287,500	282,450
February	254,900	219,000	374,950
March	222,500	365,000	335,000
April	291,000	329,900	
May	329,500	299,900	
June	247,500	354,500	
July	265,000	329,900	
August	316,450	291,500	
September	354,500	314,950	
October	250,000	429,000	
November	354,450	314,900	
December	280,000	285,900	



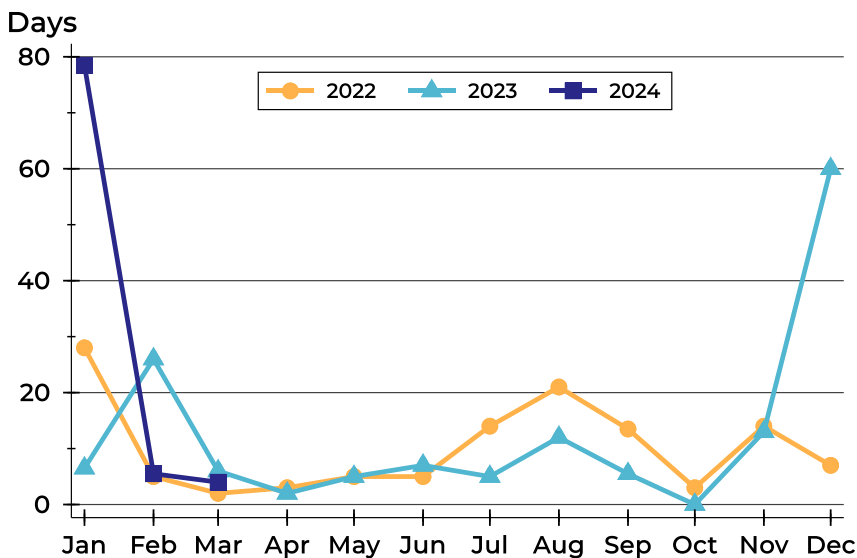
Douglas County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	37	48	73
February	6	39	16
March	4	19	24
April	7	8	
May	14	8	
June	10	48	
July	17	17	
August	24	22	
September	22	22	
October	12	10	
November	28	42	
December	29	63	

Median DOM



Month	2022	2023	2024
January	28	7	79
February	5	26	6
March	2	6	4
April	3	2	
May	5	5	
June	5	7	
July	14	5	
August	21	12	
September	14	6	
October	3	N/A	
November	14	13	
December	7	60	



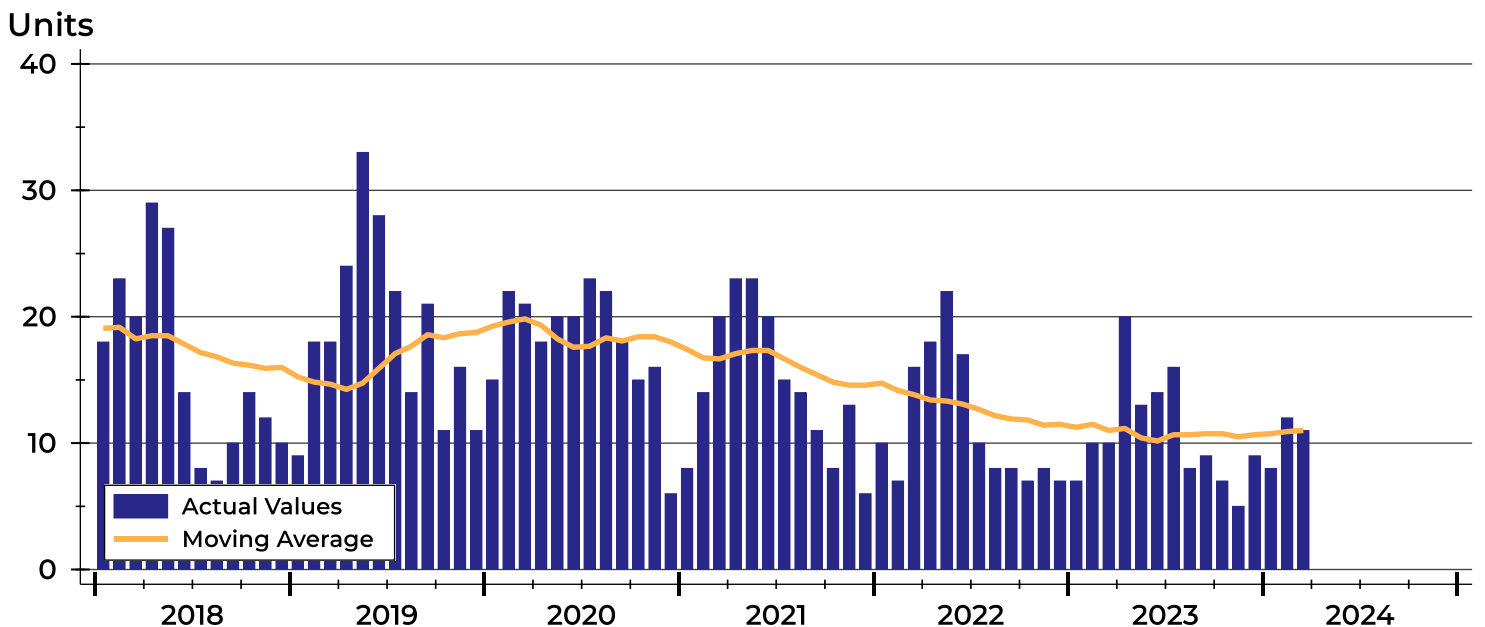
Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		11	10	10.0%
Volume (1,000s)		3,794	3,270	16.0%
Average	List Price	344,882	326,980	5.5%
	Days on Market	7	10	-30.0%
	Percent of Original	100.0%	99.5%	0.5%
Median	List Price	290,000	353,500	-18.0%
	Days on Market	4	7	-42.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 11 listings in Douglas County had contracts pending at the end of March, up from 10 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

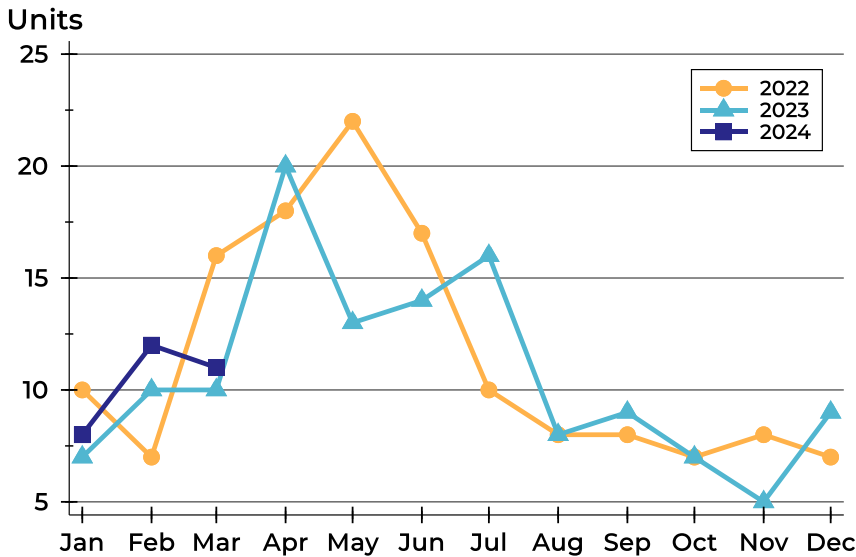
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	10	7	8
February	7	10	12
March	16	10	11
April	18	20	
May	22	13	
June	17	14	
July	10	16	
August	8	8	
September	8	9	
October	7	7	
November	8	5	
December	7	9	

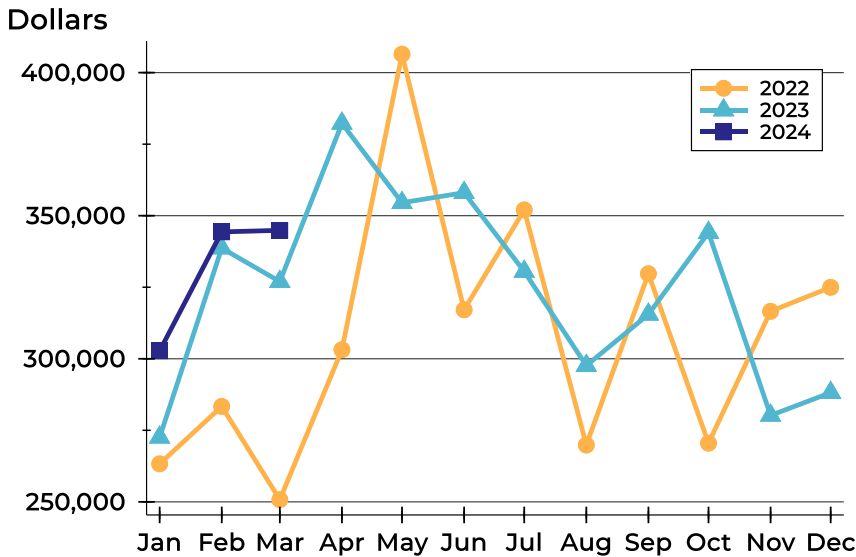
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	27.3%	154,633	155,000	1	1	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	18.2%	234,950	234,950	4	4	100.0%	100.0%
\$250,000-\$299,999	1	9.1%	290,000	290,000	1	1	100.0%	100.0%
\$300,000-\$399,999	2	18.2%	355,000	355,000	13	13	100.0%	100.0%
\$400,000-\$499,999	1	9.1%	425,000	425,000	13	13	100.0%	100.0%
\$500,000-\$749,999	1	9.1%	534,900	534,900	23	23	100.0%	100.0%
\$750,000-\$999,999	1	9.1%	900,000	900,000	4	4	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



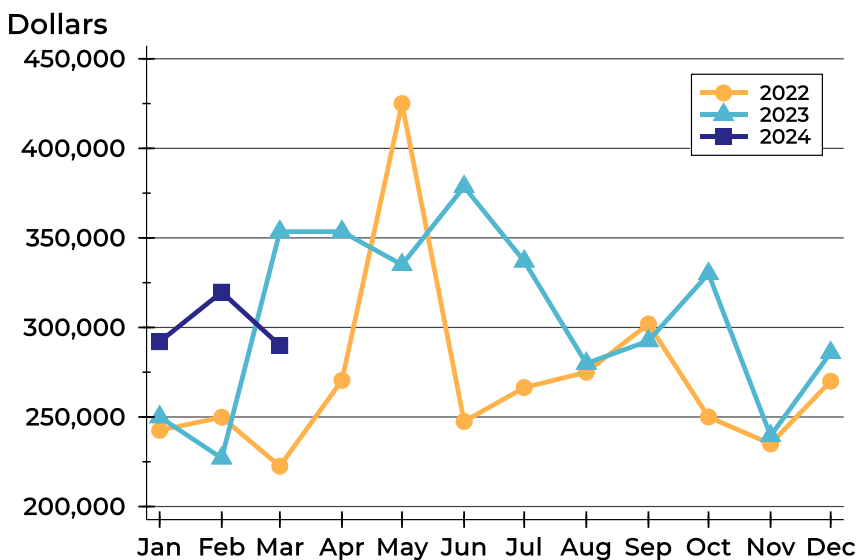
Douglas County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	263,280	272,557	302,775
February	283,371	338,670	344,338
March	250,774	326,980	344,882
April	303,178	382,265	
May	406,453	354,538	
June	317,118	358,050	
July	352,020	330,508	
August	269,863	297,616	
September	329,713	315,522	
October	270,514	344,100	
November	316,588	280,215	
December	324,971	288,172	

Median Price

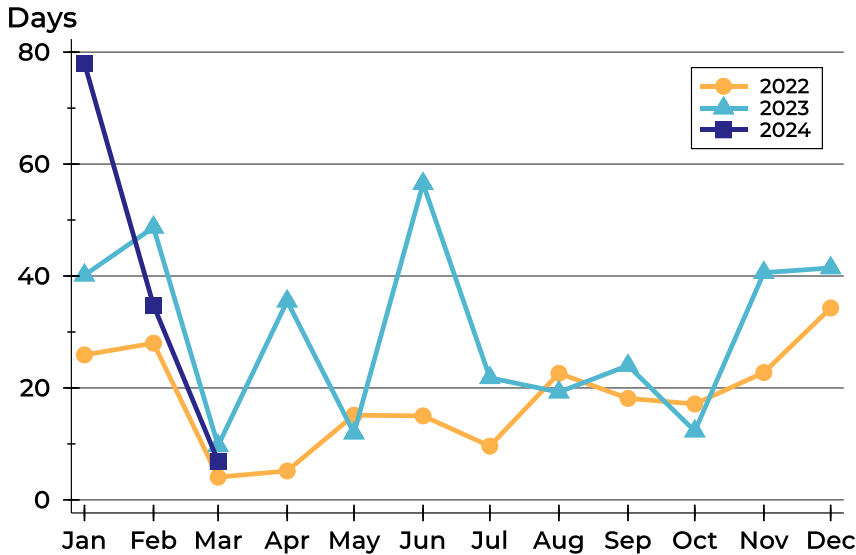


Month	2022	2023	2024
January	242,500	250,000	292,000
February	249,900	227,000	319,750
March	222,500	353,500	290,000
April	270,450	353,500	
May	425,000	335,000	
June	247,500	378,600	
July	266,450	336,950	
August	275,000	279,875	
September	301,950	292,500	
October	250,000	330,000	
November	234,950	239,500	
December	270,000	285,900	



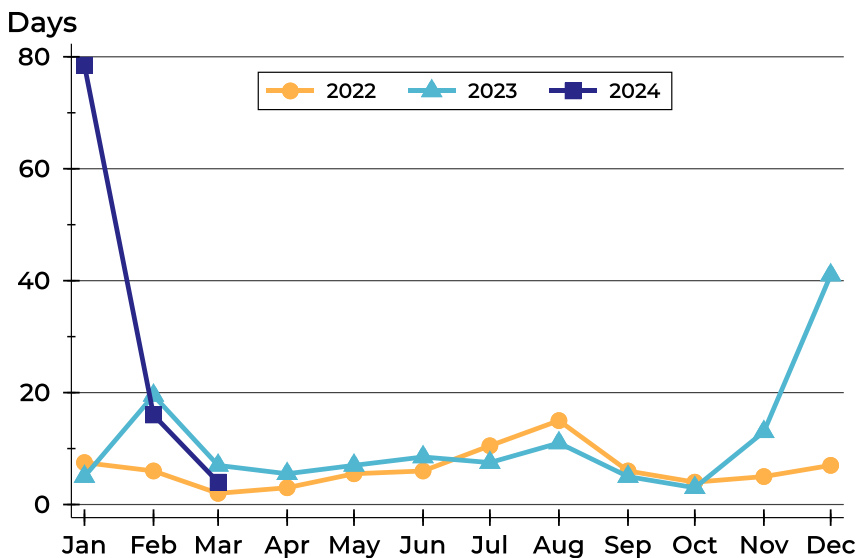
Douglas County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	26	40	78
February	28	49	35
March	4	10	7
April	5	36	
May	15	12	
June	15	57	
July	10	22	
August	23	19	
September	18	24	
October	17	12	
November	23	41	
December	34	41	

Median DOM



Month	2022	2023	2024
January	8	5	79
February	6	20	16
March	2	7	4
April	3	6	
May	6	7	
June	6	9	
July	11	8	
August	15	11	
September	6	5	
October	4	3	
November	5	13	
December	7	41	



**March
2024**

Sunflower MLS Statistics



Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Fell in March

Total home sales in the Emporia area fell last month to 29 units, compared to 34 units in March 2023. Total sales volume was \$5.6 million, down from a year earlier.

The median sale price in March was \$170,000, up from \$155,000 a year earlier. Homes that sold in March were typically on the market for 18 days and sold for 100.0% of their list prices.

Emporia Area Active Listings Up at End of March

The total number of active listings in the Emporia area at the end of March was 37 units, up from 36 at the same point in 2023. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$228,900.

During March, a total of 28 contracts were written down from 37 in March 2023. At the end of the month, there were 43 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Emporia Area Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		29	34	37	58	74	89
Change from prior year		-14.7%	-8.1%	0.0%	-21.6%	-16.9%	-8.2%
Active Listings		37	36	35	N/A	N/A	N/A
Change from prior year		2.8%	2.9%	-23.9%			
Months' Supply		1.1	1.0	0.8	N/A	N/A	N/A
Change from prior year		10.0%	25.0%	-27.3%			
New Listings		30	44	56	87	110	112
Change from prior year		-31.8%	-21.4%	12.0%	-20.9%	-1.8%	-5.9%
Contracts Written		28	37	43	80	100	101
Change from prior year		-24.3%	-14.0%	-8.5%	-20.0%	-1.0%	-12.9%
Pending Contracts		43	49	57	N/A	N/A	N/A
Change from prior year		-12.2%	-14.0%	-8.1%			
Sales Volume (1,000s)		5,592	5,794	6,921	10,815	12,102	14,929
Change from prior year		-3.5%	-16.3%	36.0%	-10.6%	-18.9%	3.5%
Average	Sale Price	192,817	170,425	187,054	186,467	163,540	167,741
	Change from prior year	13.1%	-8.9%	36.0%	14.0%	-2.5%	12.8%
	List Price of Actives	231,719	289,508	173,041	N/A	N/A	N/A
	Change from prior year	-20.0%	67.3%	1.9%			
	Days on Market	52	13	41	43	33	33
Change from prior year	300.0%	-68.3%	-16.3%	30.3%	0.0%	-36.5%	
	Percent of List	96.8%	97.6%	98.4%	96.4%	96.5%	97.4%
Change from prior year	-0.8%	-0.8%	6.0%	-0.1%	-0.9%	2.6%	
	Percent of Original	97.1%	97.0%	96.8%	95.9%	94.7%	95.5%
Change from prior year	0.1%	0.2%	7.4%	1.3%	-0.8%	3.1%	
Median	Sale Price	170,000	155,000	163,000	169,500	152,500	132,500
	Change from prior year	9.7%	-4.9%	19.9%	11.1%	15.1%	-4.7%
	List Price of Actives	228,900	234,750	140,000	N/A	N/A	N/A
	Change from prior year	-2.5%	67.7%	7.7%			
	Days on Market	18	5	6	18	8	8
Change from prior year	260.0%	-16.7%	-64.7%	125.0%	0.0%	-27.3%	
	Percent of List	100.0%	99.9%	99.2%	99.2%	96.9%	98.7%
Change from prior year	0.1%	0.7%	1.3%	2.4%	-1.8%	0.8%	
	Percent of Original	96.7%	97.8%	99.0%	96.8%	96.1%	98.0%
Change from prior year	-1.1%	-1.2%	4.3%	0.7%	-1.9%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



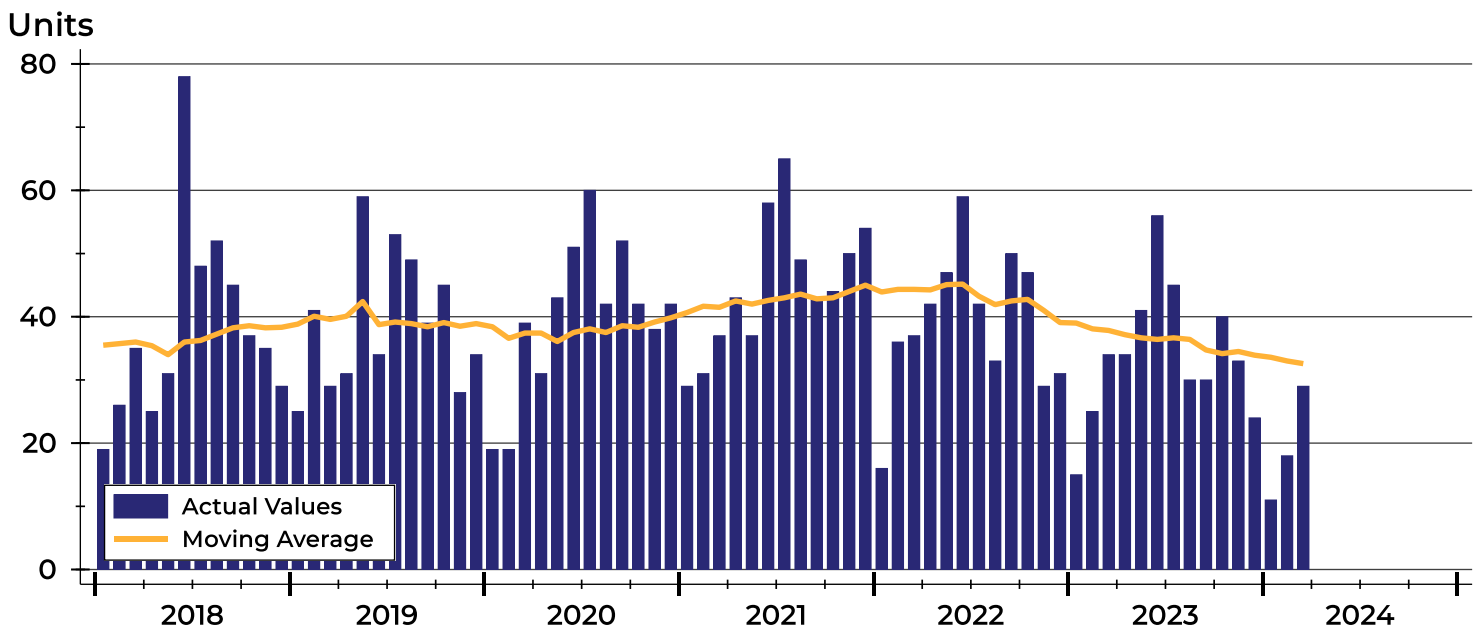
Emporia Area Closed Listings Analysis

Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		29	34	-14.7%	58	74	-21.6%
Volume (1,000s)		5,592	5,794	-3.5%	10,815	12,102	-10.6%
Months' Supply		1.1	1.0	10.0%	N/A	N/A	N/A
Average	Sale Price	192,817	170,425	13.1%	186,467	163,540	14.0%
	Days on Market	52	13	300.0%	43	33	30.3%
	Percent of List	96.8%	97.6%	-0.8%	96.4%	96.5%	-0.1%
	Percent of Original	97.1%	97.0%	0.1%	95.9%	94.7%	1.3%
Median	Sale Price	170,000	155,000	9.7%	169,500	152,500	11.1%
	Days on Market	18	5	260.0%	18	8	125.0%
	Percent of List	100.0%	99.9%	0.1%	99.2%	96.9%	2.4%
	Percent of Original	96.7%	97.8%	-1.1%	96.8%	96.1%	0.7%

A total of 29 homes sold in the Emporia area in March, down from 34 units in March 2023. Total sales volume fell to \$5.6 million compared to \$5.8 million in the previous year.

The median sales price in March was \$170,000, up 9.7% compared to the prior year. Median days on market was 18 days, up from 5 days in February, and up from 5 in March 2023.

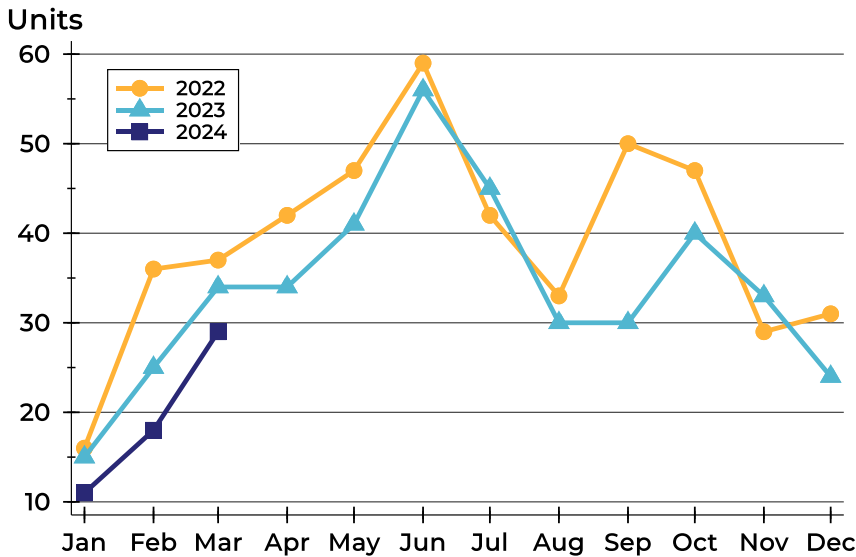
History of Closed Listings





Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	16	15	11
February	36	25	18
March	37	34	29
April	42	34	
May	47	41	
June	59	56	
July	42	45	
August	33	30	
September	50	30	
October	47	40	
November	29	33	
December	31	24	

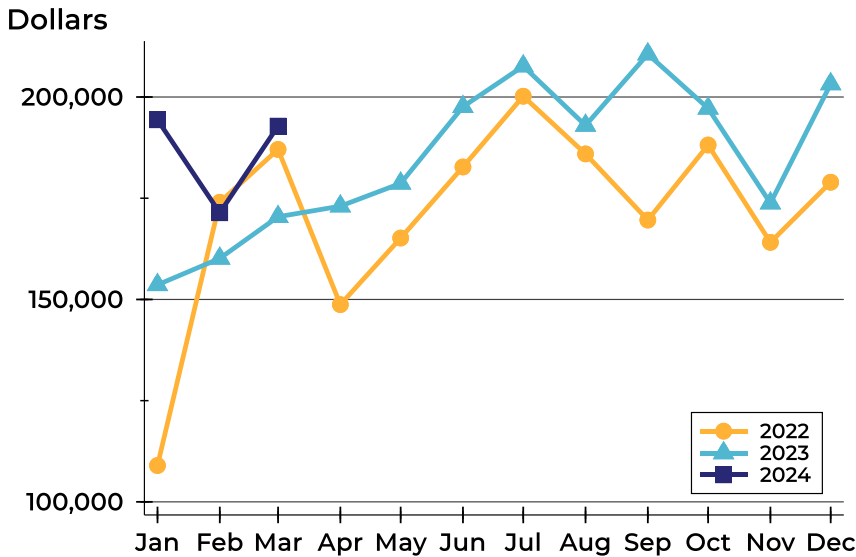
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.4%	0.9	28,000	28,000	24	24	93.6%	93.6%	93.6%	93.6%
\$50,000-\$99,999	3	10.3%	1.0	70,333	75,000	52	27	93.3%	100.1%	90.2%	93.9%
\$100,000-\$124,999	1	3.4%	0.5	116,000	116,000	4	4	96.7%	96.7%	96.7%	96.7%
\$125,000-\$149,999	3	10.3%	0.5	135,600	133,900	43	3	97.1%	100.0%	99.6%	100.0%
\$150,000-\$174,999	8	27.6%	0.8	165,438	167,000	51	4	99.2%	101.6%	96.8%	101.6%
\$175,000-\$199,999	4	13.8%	1.8	184,750	182,500	67	45	99.7%	99.3%	96.9%	97.4%
\$200,000-\$249,999	2	6.9%	1.0	212,250	212,250	61	61	98.9%	98.9%	97.7%	97.7%
\$250,000-\$299,999	2	6.9%	2.1	266,950	266,950	20	20	88.3%	88.3%	114.0%	114.0%
\$300,000-\$399,999	4	13.8%	1.9	344,750	342,000	54	54	98.3%	99.1%	96.9%	96.8%
\$400,000-\$499,999	1	3.4%	2.0	430,000	430,000	144	144	86.2%	86.2%	81.9%	81.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



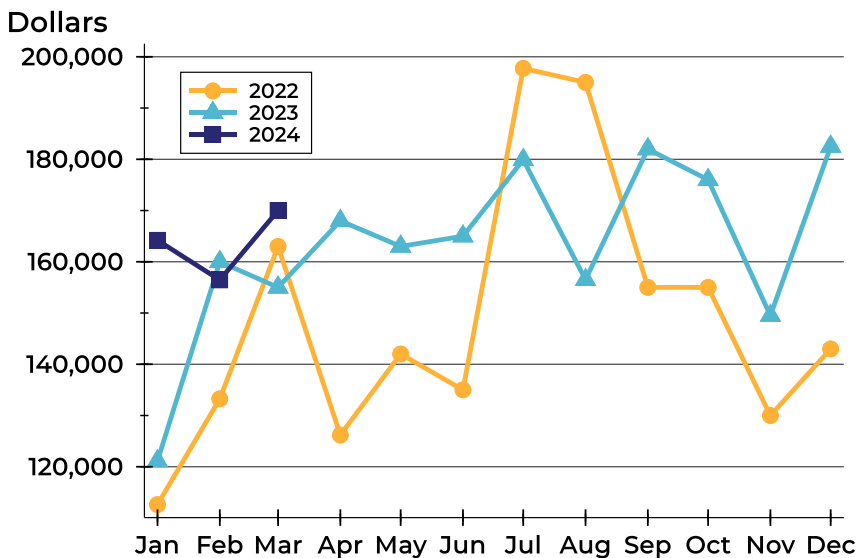
Emporia Area Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	108,978	153,608	194,373
February	174,009	160,136	171,404
March	187,054	170,425	192,817
April	148,729	173,044	
May	165,169	178,679	
June	182,726	197,596	
July	200,190	207,624	
August	185,948	192,967	
September	169,608	210,587	
October	188,143	197,204	
November	164,098	173,785	
December	178,955	203,217	

Median Price

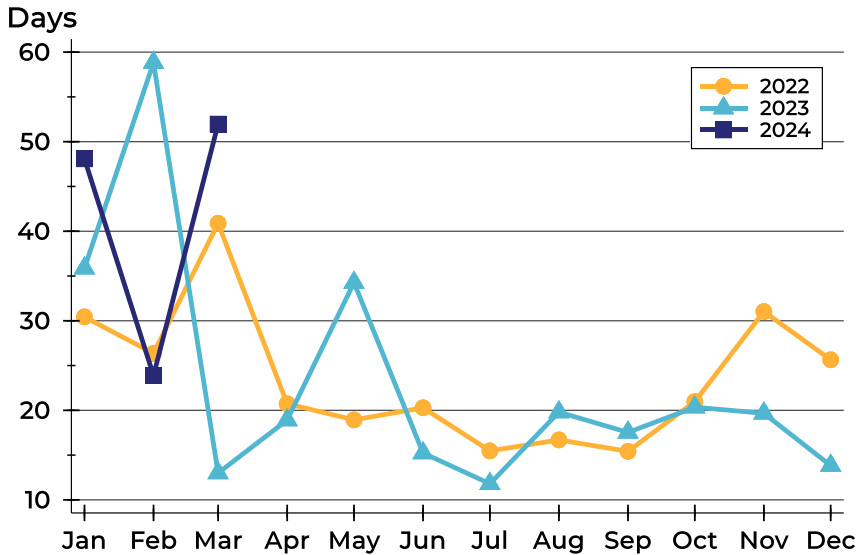


Month	2022	2023	2024
January	112,625	121,125	164,200
February	133,250	160,000	156,450
March	163,000	155,000	170,000
April	126,200	168,000	
May	142,000	163,000	
June	135,000	165,000	
July	197,750	179,900	
August	195,000	156,500	
September	155,000	182,000	
October	155,000	176,000	
November	130,000	149,500	
December	143,000	182,500	



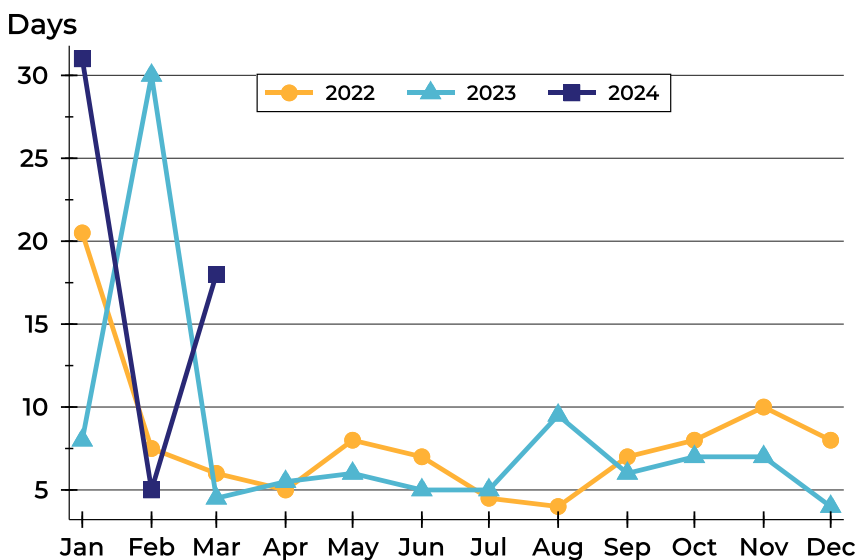
Emporia Area Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	30	36	48
February	26	59	24
March	41	13	52
April	21	19	
May	19	34	
June	20	15	
July	15	12	
August	17	20	
September	15	18	
October	21	20	
November	31	20	
December	26	14	

Median DOM



Month	2022	2023	2024
January	21	8	31
February	8	30	5
March	6	5	18
April	5	6	
May	8	6	
June	7	5	
July	5	5	
August	4	10	
September	7	6	
October	8	7	
November	10	7	
December	8	4	



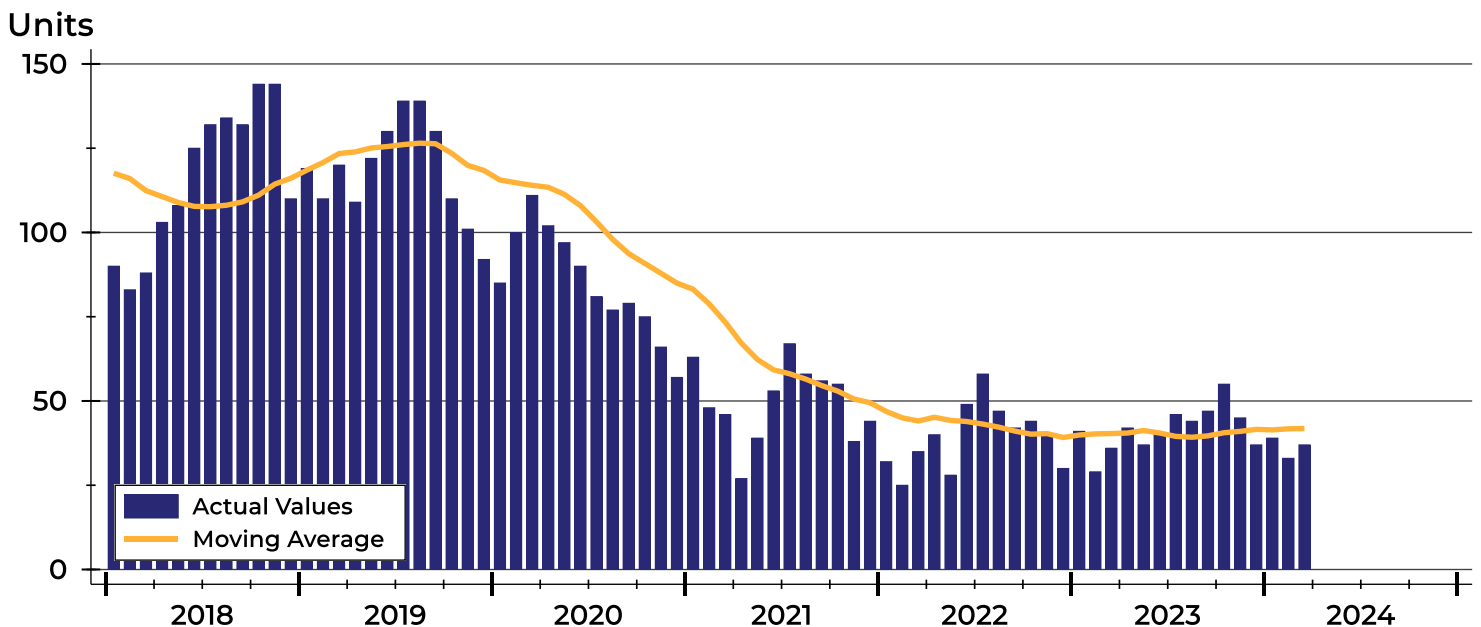
Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		37	36	2.8%
Volume (1,000s)		8,574	10,422	-17.7%
Months' Supply		1.1	1.0	10.0%
Average	List Price	231,719	289,508	-20.0%
	Days on Market	76	54	40.7%
	Percent of Original	96.8%	96.3%	0.5%
Median	List Price	228,900	234,750	-2.5%
	Days on Market	49	32	53.1%
	Percent of Original	100.0%	99.6%	0.4%

A total of 37 homes were available for sale in the Emporia area at the end of March. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of March was \$228,900, down 2.5% from 2023. The typical time on market for active listings was 49 days, up from 32 days a year earlier.

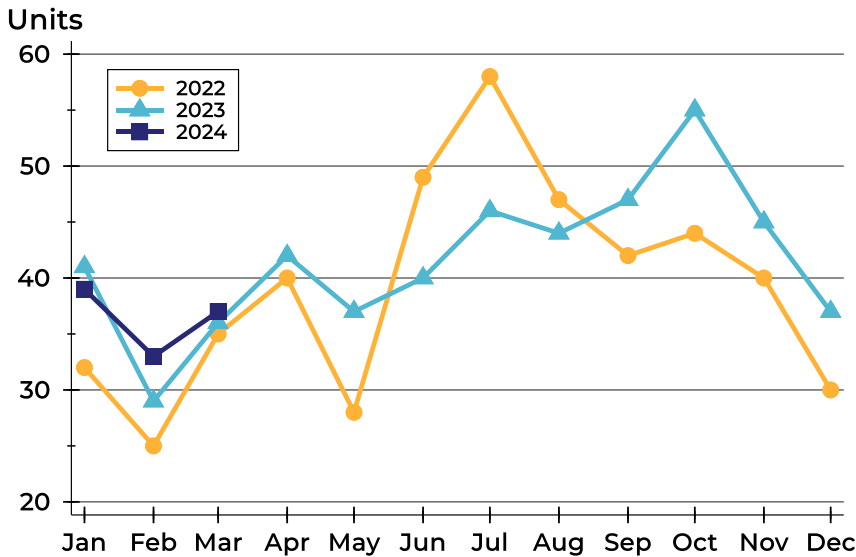
History of Active Listings





Emporia Area Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	32	41	39
February	25	29	33
March	35	36	37
April	40	42	
May	28	37	
June	49	40	
July	58	46	
August	47	44	
September	42	47	
October	44	55	
November	40	45	
December	30	37	

Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.7%	0.9	35,000	35,000	219	219	87.7%	87.7%
\$50,000-\$99,999	4	10.8%	1.0	65,725	63,950	63	28	94.9%	100.0%
\$100,000-\$124,999	2	5.4%	0.5	114,450	114,450	94	94	95.5%	95.5%
\$125,000-\$149,999	2	5.4%	0.5	132,450	132,450	9	9	100.0%	100.0%
\$150,000-\$174,999	3	8.1%	0.8	161,667	167,500	169	209	100.0%	100.0%
\$175,000-\$199,999	5	13.5%	1.8	185,940	184,900	24	11	98.5%	100.0%
\$200,000-\$249,999	5	13.5%	1.0	231,740	229,900	90	49	95.3%	100.0%
\$250,000-\$299,999	5	13.5%	2.1	270,780	269,000	53	42	94.1%	100.0%
\$300,000-\$399,999	7	18.9%	1.9	345,671	350,000	82	73	97.8%	100.0%
\$400,000-\$499,999	2	5.4%	2.0	410,000	410,000	34	34	100.0%	100.0%
\$500,000-\$749,999	1	2.7%	N/A	614,900	614,900	173	173	97.6%	97.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



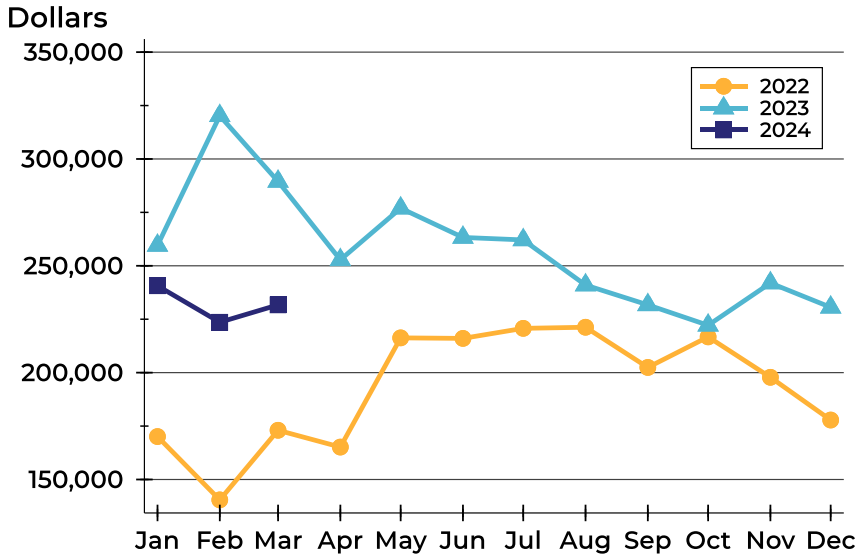
**March
2024**

Sunflower MLS Statistics



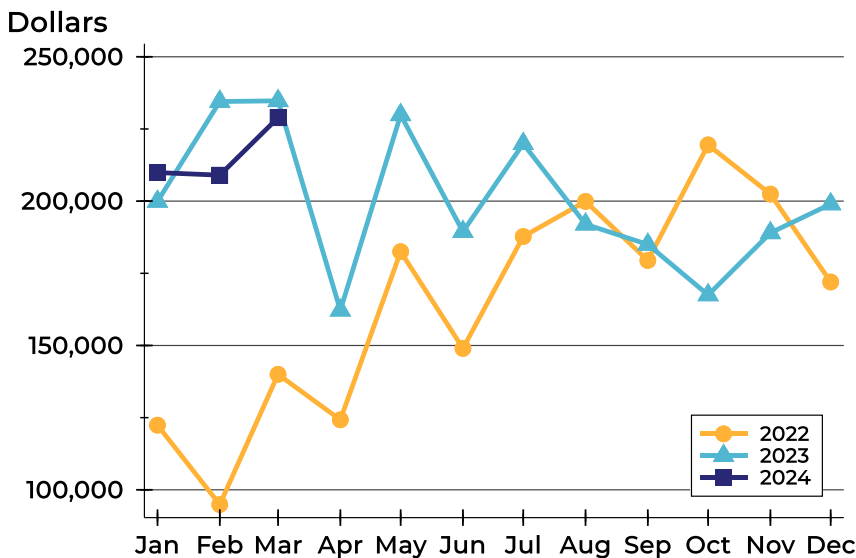
Emporia Area Active Listings Analysis

Average Price



Month	2022	2023	2024
January	170,090	259,538	240,669
February	140,460	320,231	223,589
March	173,041	289,508	231,719
April	165,172	252,814	
May	216,288	276,970	
June	216,044	263,288	
July	220,734	262,126	
August	221,258	240,991	
September	202,443	231,733	
October	216,745	222,173	
November	197,828	241,958	
December	177,827	230,595	

Median Price

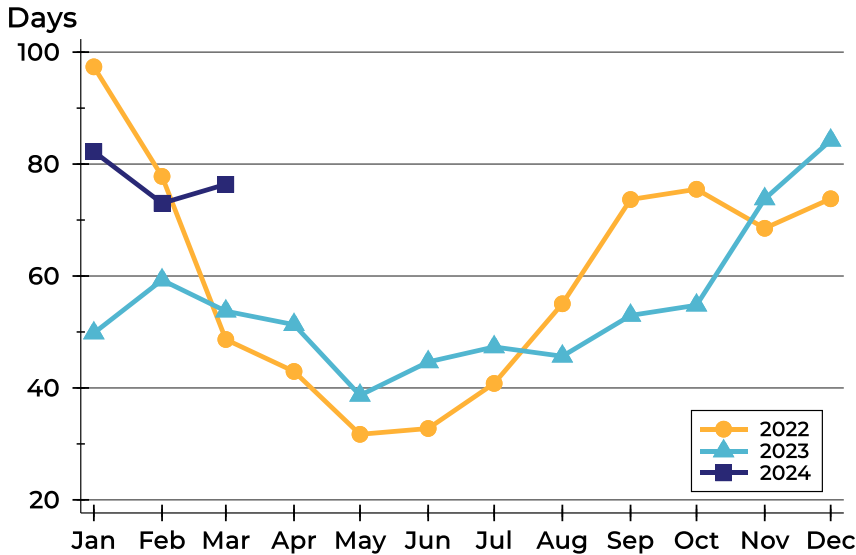


Month	2022	2023	2024
January	122,400	199,900	209,900
February	94,900	234,500	209,000
March	140,000	234,750	228,900
April	124,250	162,200	
May	182,500	229,900	
June	149,000	189,450	
July	187,750	219,900	
August	199,900	192,000	
September	179,450	185,000	
October	219,500	167,500	
November	202,450	189,000	
December	172,000	199,000	



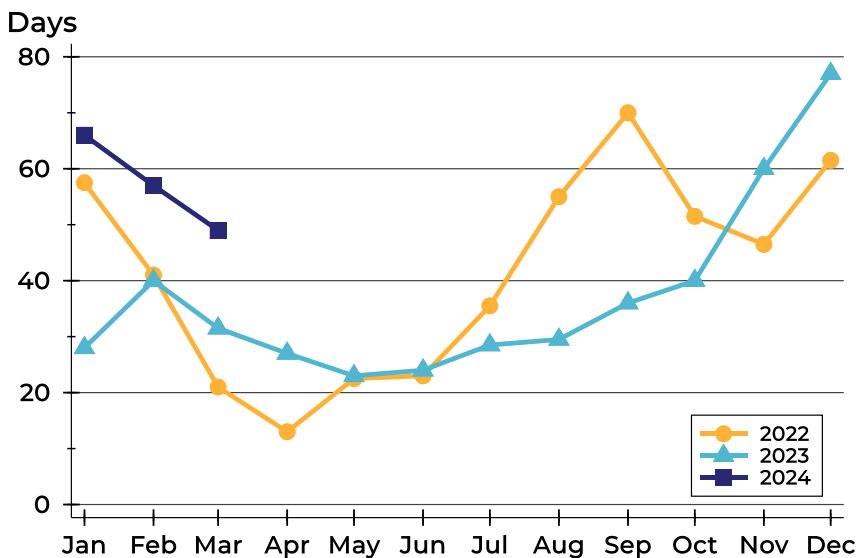
Emporia Area Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	97	50	82
February	78	59	73
March	49	54	76
April	43	51	
May	32	39	
June	33	45	
July	41	47	
August	55	46	
September	74	53	
October	76	55	
November	69	74	
December	74	84	

Median DOM

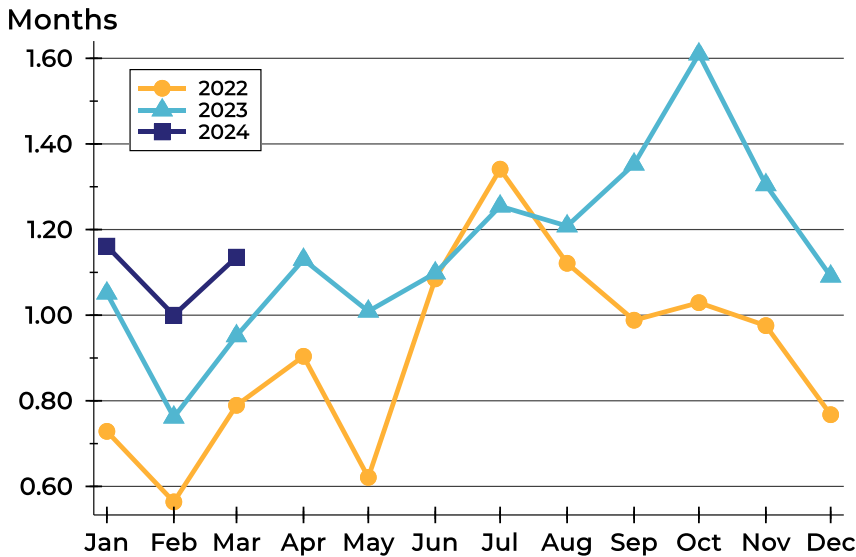


Month	2022	2023	2024
January	58	28	66
February	41	40	57
March	21	32	49
April	13	27	
May	23	23	
June	23	24	
July	36	29	
August	55	30	
September	70	36	
October	52	40	
November	47	60	
December	62	77	



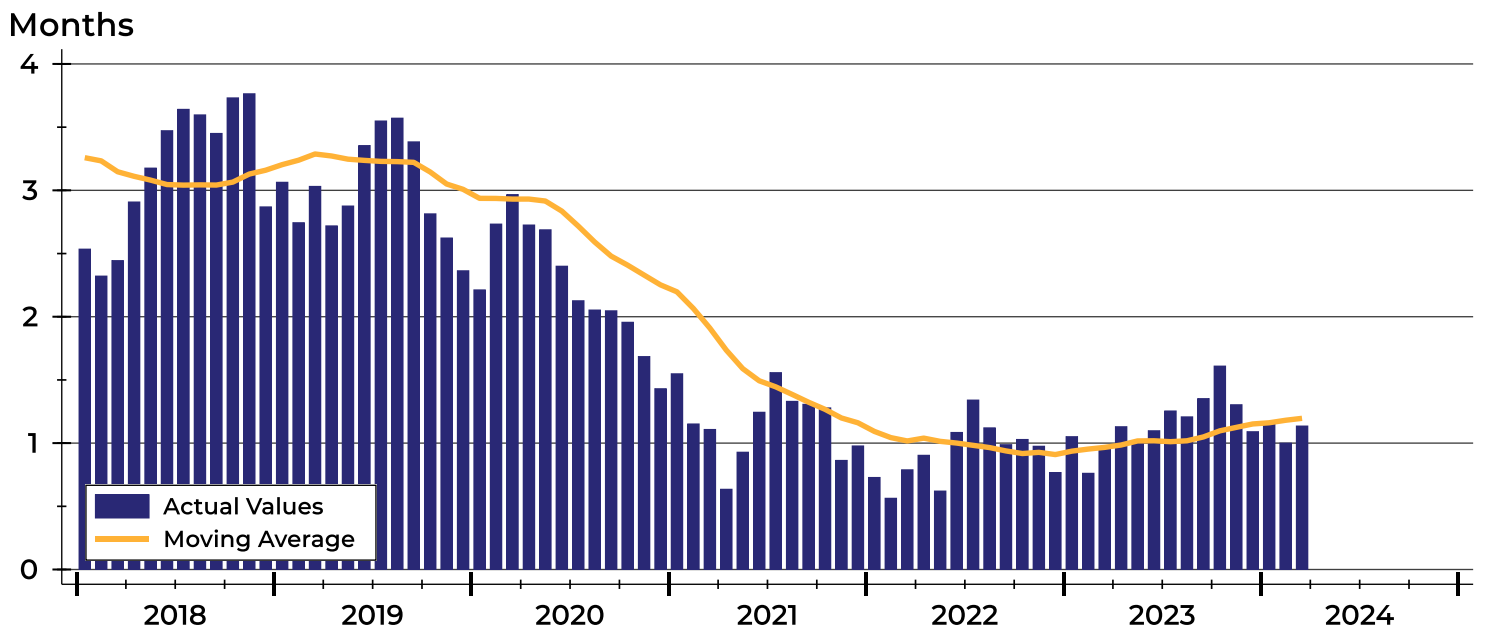
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.1	1.2
February	0.6	0.8	1.0
March	0.8	1.0	1.1
April	0.9	1.1	
May	0.6	1.0	
June	1.1	1.1	
July	1.3	1.3	
August	1.1	1.2	
September	1.0	1.4	
October	1.0	1.6	
November	1.0	1.3	
December	0.8	1.1	

History of Month's Supply





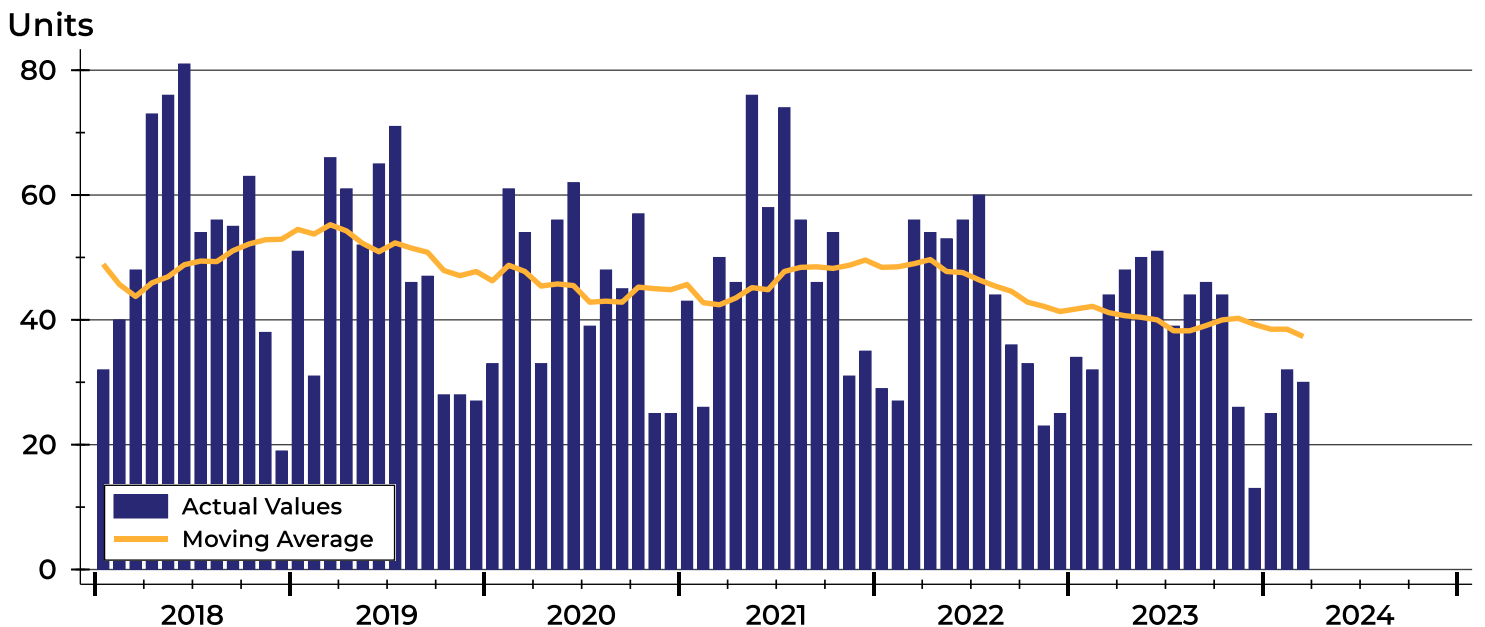
Emporia Area New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	30	44	-31.8%
	Volume (1,000s)	5,333	7,846	-32.0%
	Average List Price	177,770	178,327	-0.3%
	Median List Price	177,400	169,900	4.4%
Year-to-Date	New Listings	87	110	-20.9%
	Volume (1,000s)	18,059	22,543	-19.9%
	Average List Price	207,572	204,940	1.3%
	Median List Price	180,000	174,000	3.4%

A total of 30 new listings were added in the Emporia area during March, down 31.8% from the same month in 2023. Year-to-date the Emporia area has seen 87 new listings.

The median list price of these homes was \$177,400 up from \$169,900 in 2023.

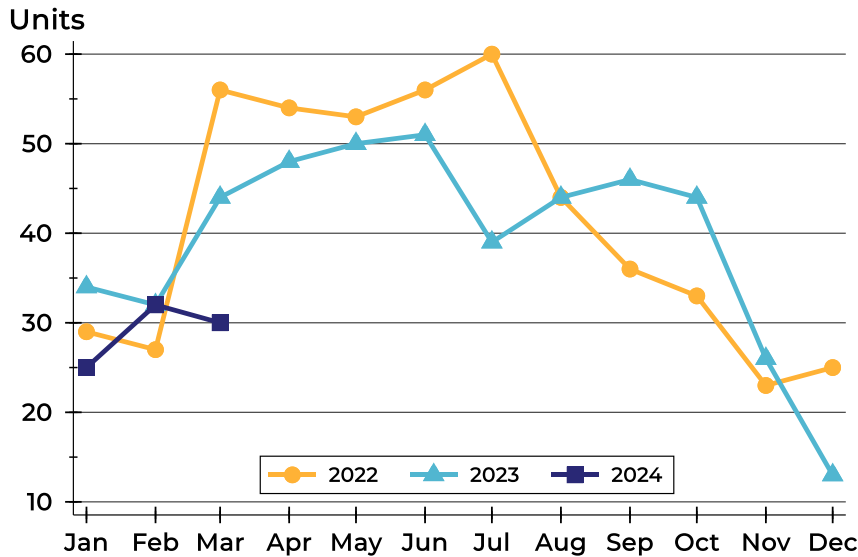
History of New Listings





Emporia Area New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	29	34	25
February	27	32	32
March	56	44	30
April	54	48	
May	53	50	
June	56	51	
July	60	39	
August	44	44	
September	36	46	
October	33	44	
November	23	26	
December	25	13	

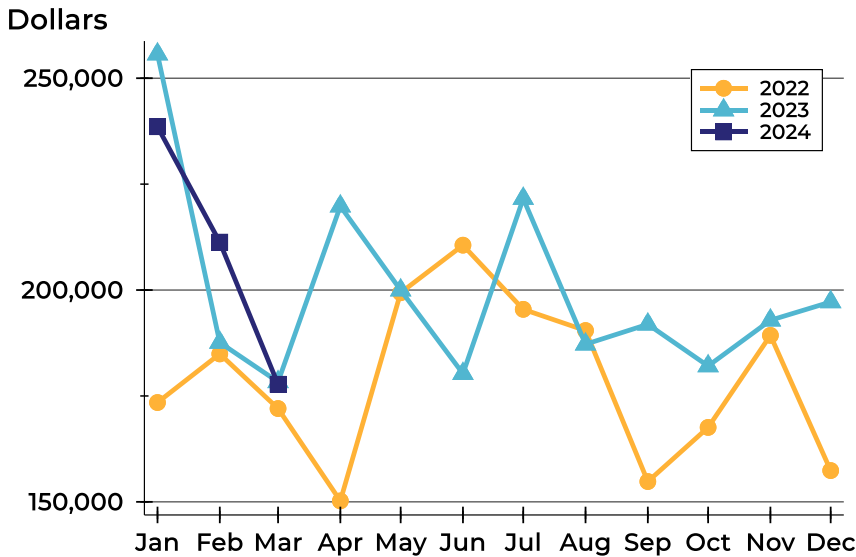
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	20.0%	77,883	79,950	18	17	96.1%	100.0%
\$100,000-\$124,999	2	6.7%	118,200	118,200	14	14	100.0%	100.0%
\$125,000-\$149,999	4	13.3%	140,325	140,950	8	8	100.0%	100.0%
\$150,000-\$174,999	3	10.0%	164,933	169,900	3	3	102.8%	100.0%
\$175,000-\$199,999	6	20.0%	186,617	187,400	8	8	100.0%	100.0%
\$200,000-\$249,999	5	16.7%	217,940	210,000	6	5	99.5%	100.0%
\$250,000-\$299,999	2	6.7%	272,000	272,000	34	34	100.0%	100.0%
\$300,000-\$399,999	1	3.3%	399,900	399,900	23	23	100.0%	100.0%
\$400,000-\$499,999	1	3.3%	420,000	420,000	22	22	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



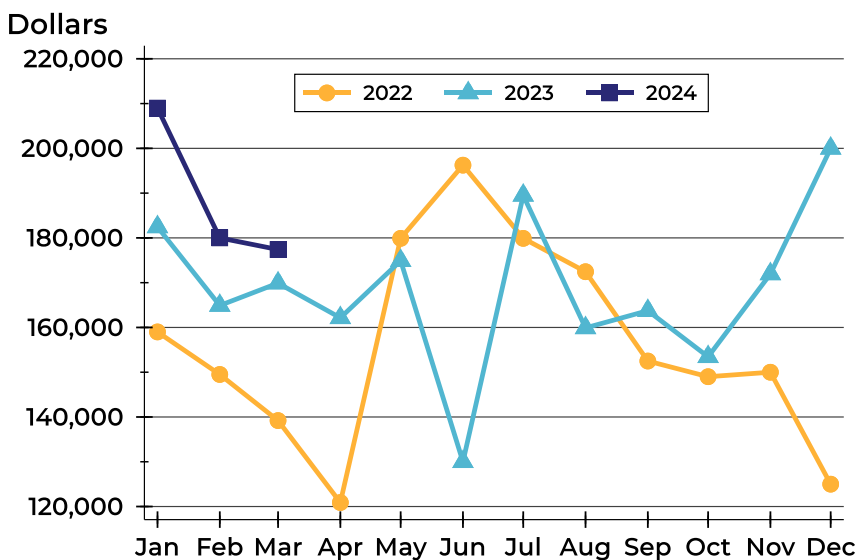
Emporia Area New Listings Analysis

Average Price



Month	2022	2023	2024
January	173,452	255,681	238,544
February	184,924	187,622	211,316
March	172,033	178,327	177,770
April	150,236	219,792	
May	199,364	199,980	
June	210,593	180,267	
July	195,452	221,597	
August	190,442	187,205	
September	154,800	191,912	
October	167,576	182,072	
November	189,300	192,873	
December	157,392	197,192	

Median Price



Month	2022	2023	2024
January	159,000	182,450	209,000
February	149,500	164,900	180,000
March	139,200	169,900	177,400
April	120,900	162,150	
May	179,900	174,900	
June	196,250	130,000	
July	179,900	189,500	
August	172,450	159,900	
September	152,500	163,750	
October	149,000	153,450	
November	150,000	171,950	
December	125,000	200,000	



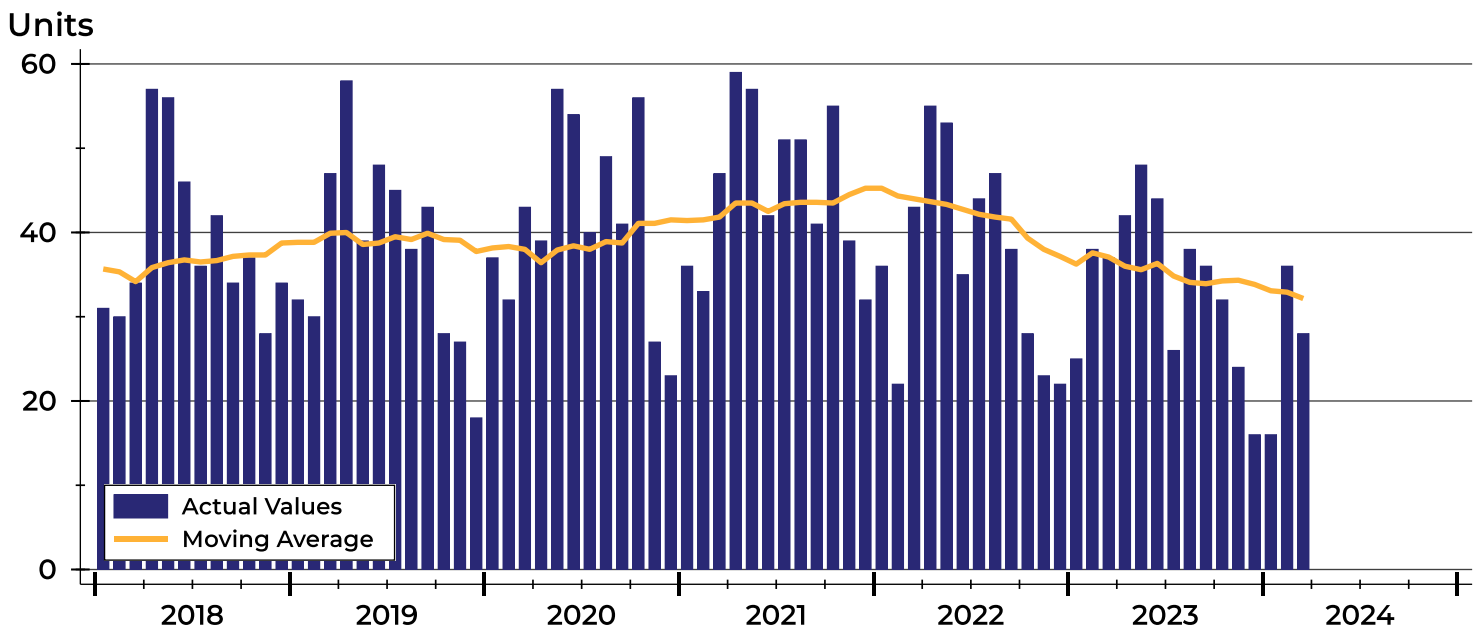
Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		28	37	-24.3%	80	100	-20.0%
Volume (1,000s)		4,757	6,199	-23.3%	15,670	17,151	-8.6%
Average	Sale Price	169,886	167,535	1.4%	195,871	171,508	14.2%
	Days on Market	25	22	13.6%	33	27	22.2%
	Percent of Original	97.5%	96.8%	0.7%	97.2%	96.2%	1.0%
Median	Sale Price	177,400	169,900	4.4%	177,400	166,200	6.7%
	Days on Market	8	5	60.0%	9	6	50.0%
	Percent of Original	100.0%	98.4%	1.6%	100.0%	97.8%	2.2%

A total of 28 contracts for sale were written in the Emporia area during the month of March, down from 37 in 2023. The median list price of these homes was \$177,400, up from \$169,900 the prior year.

Half of the homes that went under contract in March were on the market less than 8 days, compared to 5 days in March 2023.

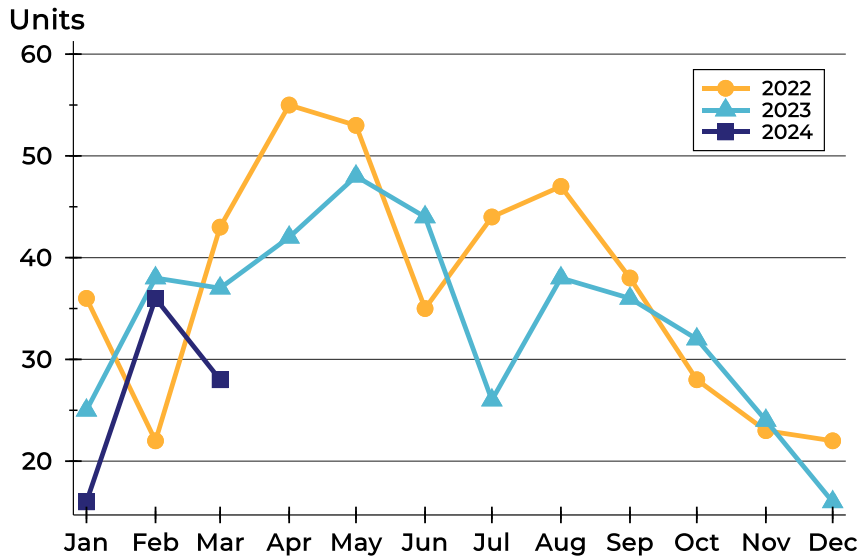
History of Contracts Written





Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	36	25	16
February	22	38	36
March	43	37	28
April	55	42	
May	53	48	
June	35	44	
July	44	26	
August	47	38	
September	38	36	
October	28	32	
November	23	24	
December	22	16	

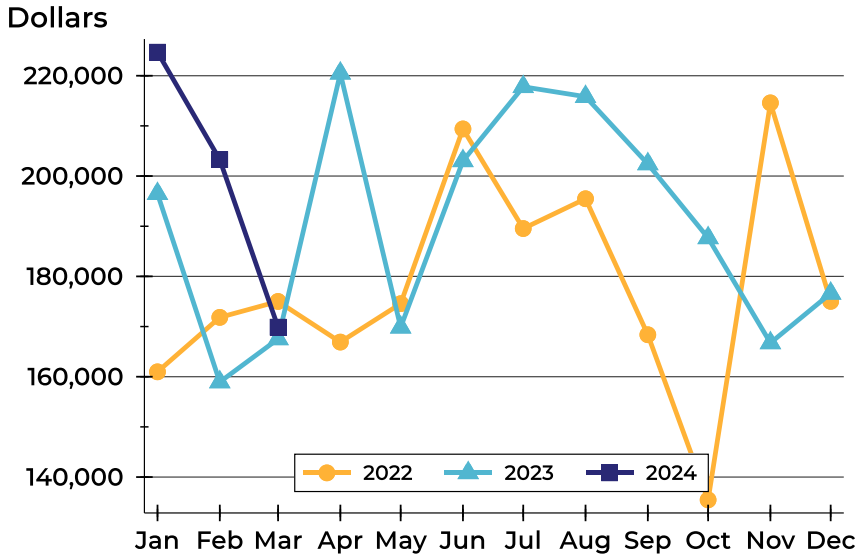
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	7.1%	34,450	34,450	63	63	71.2%	71.2%
\$50,000-\$99,999	3	10.7%	88,133	89,000	3	2	99.0%	100.0%
\$100,000-\$124,999	1	3.6%	116,500	116,500	2	2	100.0%	100.0%
\$125,000-\$149,999	5	17.9%	137,960	133,500	22	9	100.0%	100.0%
\$150,000-\$174,999	3	10.7%	164,933	169,900	3	3	102.8%	100.0%
\$175,000-\$199,999	5	17.9%	186,940	189,900	9	8	99.0%	100.0%
\$200,000-\$249,999	7	25.0%	218,986	210,000	37	34	99.5%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	7.1%	327,400	327,400	71	71	94.8%	94.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



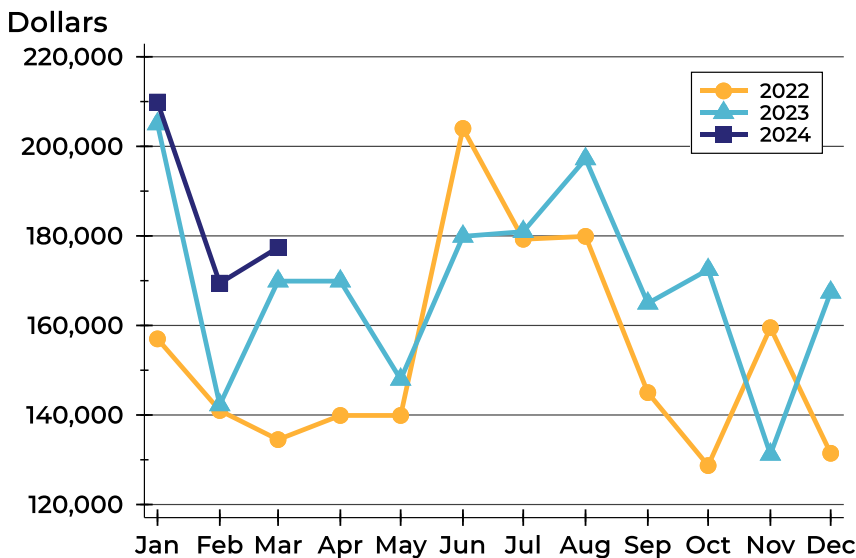
Emporia Area Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	160,978	196,480	224,700
February	171,836	158,949	203,269
March	175,007	167,535	169,886
April	166,905	220,486	
May	174,564	169,863	
June	209,397	203,027	
July	189,539	217,796	
August	195,481	215,824	
September	168,367	202,414	
October	135,454	187,672	
November	214,591	166,738	
December	175,032	176,619	

Median Price

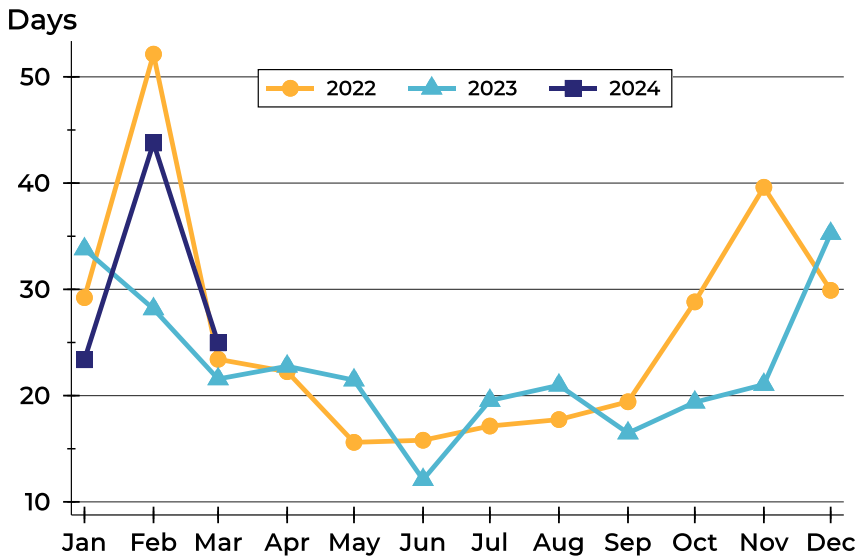


Month	2022	2023	2024
January	157,000	205,000	209,900
February	141,000	142,250	169,450
March	134,500	169,900	177,400
April	139,900	169,900	
May	139,900	147,950	
June	204,000	179,900	
July	179,250	180,950	
August	179,900	197,200	
September	145,000	164,950	
October	128,700	172,450	
November	159,500	131,200	
December	131,450	167,400	



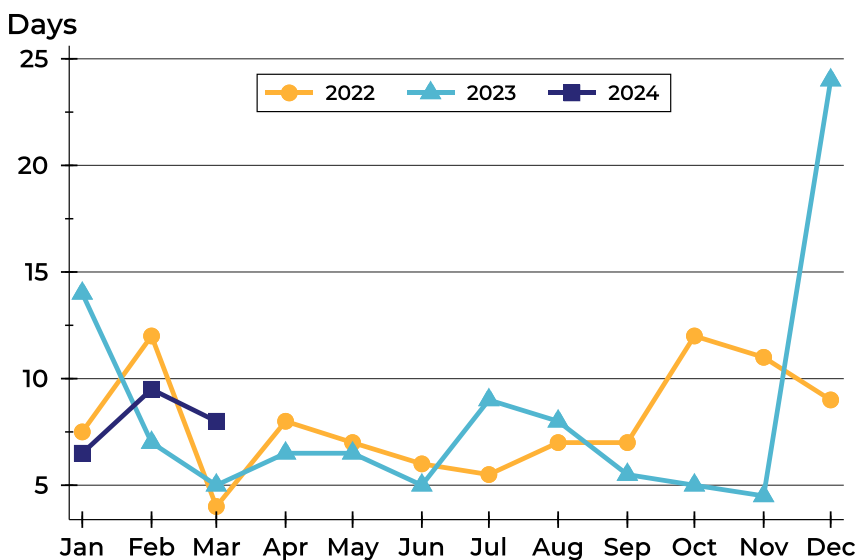
Emporia Area Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	29	34	23
February	52	28	44
March	23	22	25
April	22	23	
May	16	21	
June	16	12	
July	17	20	
August	18	21	
September	19	16	
October	29	19	
November	40	21	
December	30	35	

Median DOM



Month	2022	2023	2024
January	8	14	7
February	12	7	10
March	4	5	8
April	8	7	
May	7	7	
June	6	5	
July	6	9	
August	7	8	
September	7	6	
October	12	5	
November	11	5	
December	9	24	



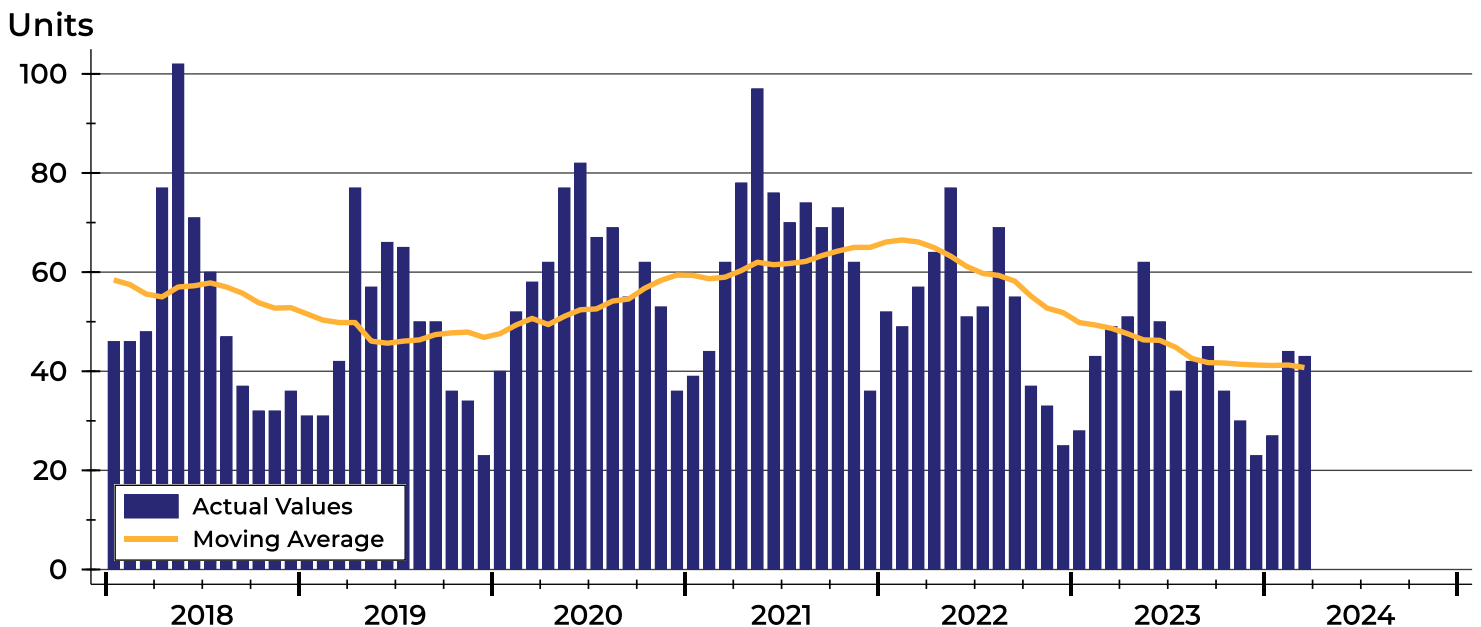
Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		43	49	-12.2%
Volume (1,000s)		7,944	9,019	-11.9%
Average	List Price	184,742	184,071	0.4%
	Days on Market	27	24	12.5%
	Percent of Original	98.3%	98.2%	0.1%
Median	List Price	169,900	169,900	0.0%
	Days on Market	9	5	80.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 43 listings in the Emporia area had contracts pending at the end of March, down from 49 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

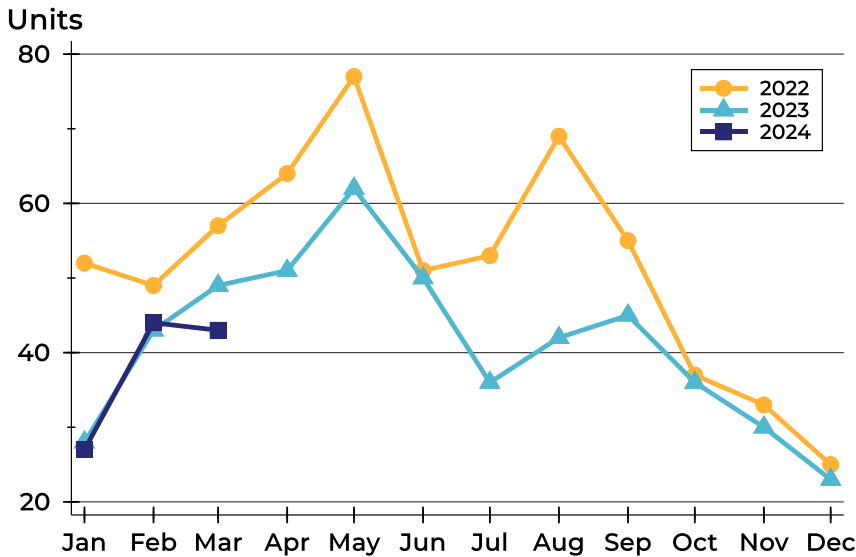
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	52	28	27
February	49	43	44
March	57	49	43
April	64	51	
May	77	62	
June	51	50	
July	53	36	
August	69	42	
September	55	45	
October	37	36	
November	33	30	
December	25	23	

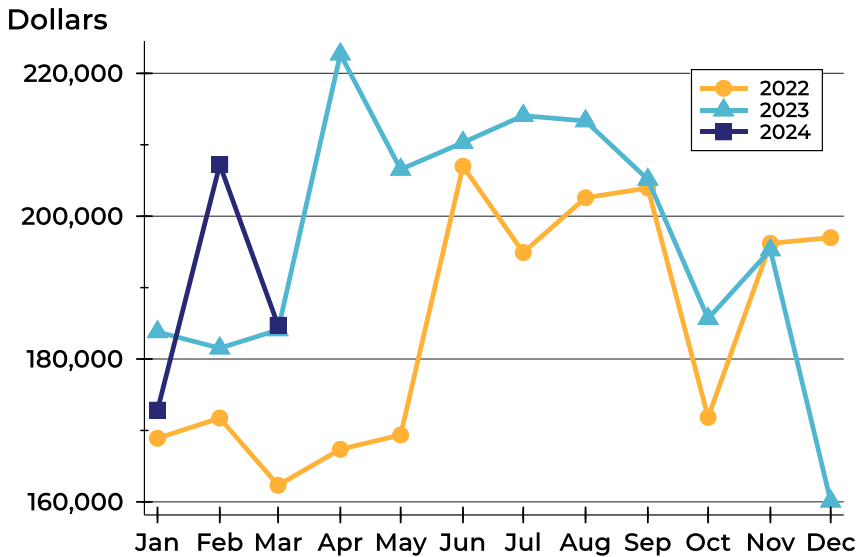
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.3%	39,000	39,000	101	101	48.8%	48.8%
\$50,000-\$99,999	7	16.3%	80,529	79,900	17	3	99.9%	100.0%
\$100,000-\$124,999	3	7.0%	115,000	116,500	12	7	100.0%	100.0%
\$125,000-\$149,999	9	20.9%	138,844	135,000	32	7	100.0%	100.0%
\$150,000-\$174,999	3	7.0%	165,567	169,900	42	5	102.9%	100.0%
\$175,000-\$199,999	5	11.6%	184,960	180,000	7	3	99.0%	100.0%
\$200,000-\$249,999	9	20.9%	221,433	216,000	39	34	98.1%	99.6%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	9.3%	354,075	347,200	15	10	98.9%	99.3%
\$400,000-\$499,999	2	4.7%	457,950	457,950	15	15	99.5%	99.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



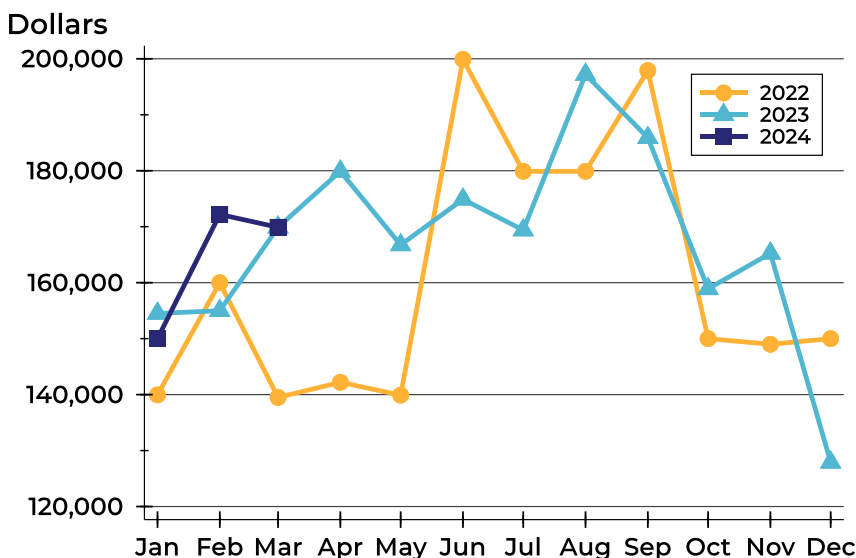
Emporia Area Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	168,904	183,800	172,848
February	171,734	181,521	207,211
March	162,322	184,071	184,742
April	167,365	222,690	
May	169,369	206,548	
June	207,006	210,310	
July	194,911	214,081	
August	202,583	213,333	
September	203,950	205,142	
October	171,833	185,671	
November	196,197	195,270	
December	196,996	160,087	

Median Price

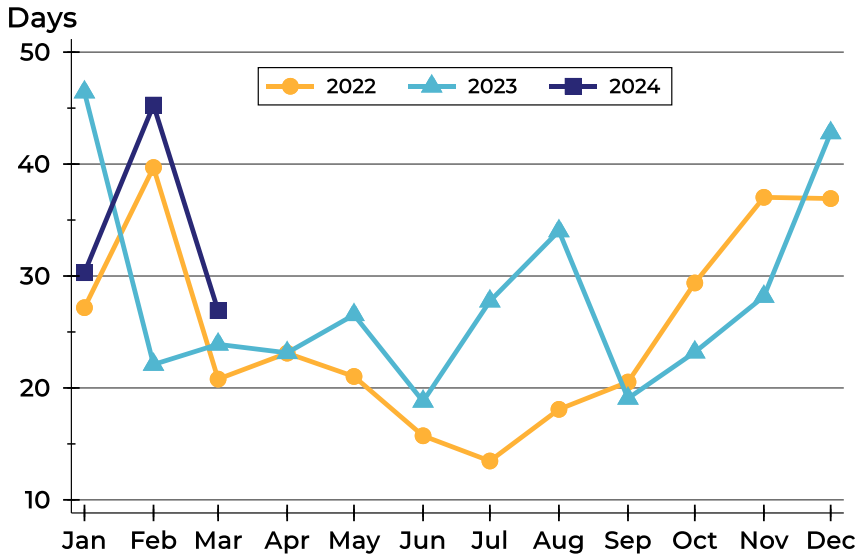


Month	2022	2023	2024
January	139,950	154,500	150,000
February	160,000	155,000	172,200
March	139,500	169,900	169,900
April	142,200	179,900	
May	139,900	166,750	
June	199,900	174,900	
July	179,900	169,400	
August	179,900	197,200	
September	197,900	185,900	
October	150,000	158,900	
November	149,000	165,250	
December	150,000	127,900	



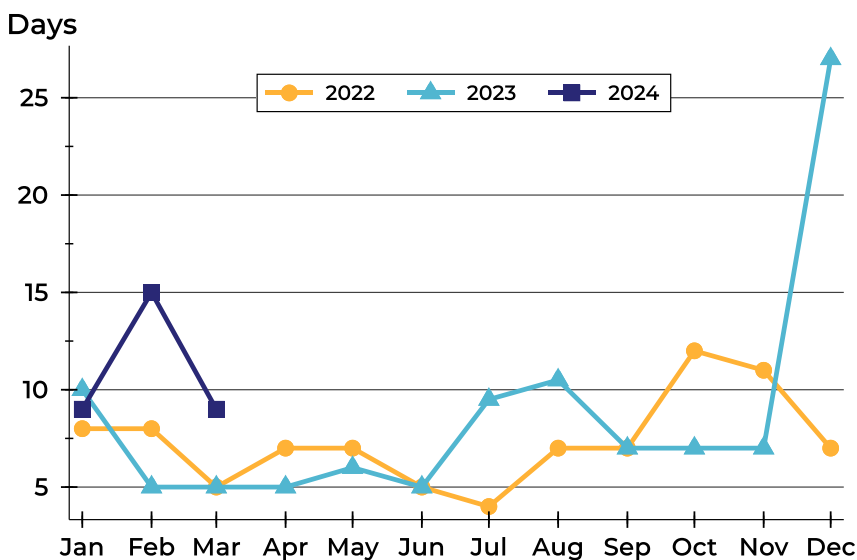
Emporia Area Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	27	46	30
February	40	22	45
March	21	24	27
April	23	23	
May	21	27	
June	16	19	
July	13	28	
August	18	34	
September	21	19	
October	29	23	
November	37	28	
December	37	43	

Median DOM



Month	2022	2023	2024
January	8	10	9
February	8	5	15
March	5	5	9
April	7	5	
May	7	6	
June	5	5	
July	4	10	
August	7	11	
September	7	7	
October	12	7	
November	11	7	
December	7	27	



**March
2024**

Sunflower MLS Statistics



Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Fell in March

Total home sales in Greenwood County fell last month to 0 units, compared to 3 units in March 2023. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in March 2023 was \$96,000. Homes that sold in this same period were typically on the market for 50 days and sold for 100.0% of their list prices.

Greenwood County Has No Active Listings at End of March

The total number of active listings in Greenwood County at the end of March was 0 units, compared to 0 in March 2023. Since there were no home sales in the previous month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of March 2023 was \$.

During March, a total of 1 contract was written up from 0 in March 2023. At the end of the month, there was 1 contract still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Greenwood County Summary Statistics

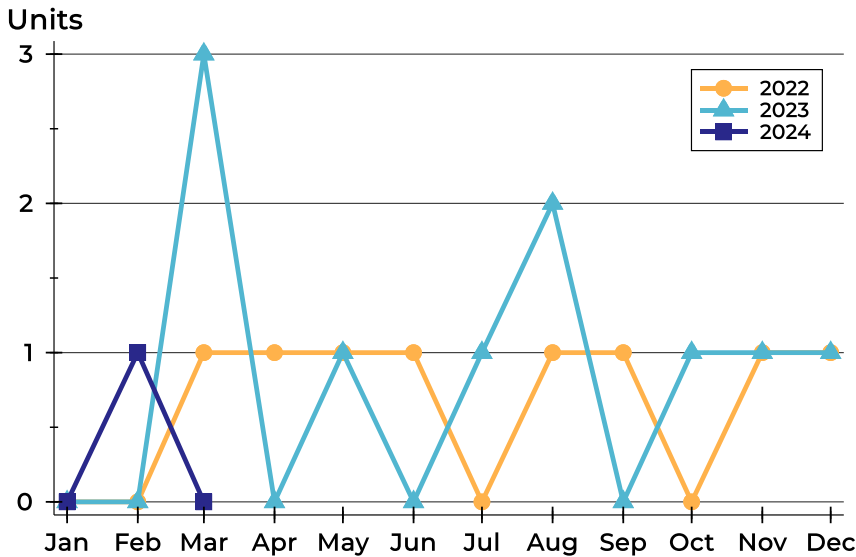
March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year	0 -100.0%	3 200.0%	1 N/A	1 -66.7%	3 200.0%	1 0.0%	
Active Listings Change from prior year	0 N/A	0 N/A	0 -100.0%	N/A	N/A	N/A	
Months' Supply Change from prior year	N/A N/A	N/A N/A	N/A -100.0%	N/A	N/A	N/A	
New Listings Change from prior year	0 N/A	0 -100.0%	1 -50.0%	2 100.0%	1 -50.0%	2 -50.0%	
Contracts Written Change from prior year	1 N/A	0 -100.0%	2 N/A	2 -33.3%	3 0.0%	3 0.0%	
Pending Contracts Change from prior year	1 N/A	0 -100.0%	2 -33.3%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	0 -100.0%	308 689.7%	39 N/A	38 -87.7%	308 689.7%	39 105.3%	
Average	Sale Price Change from prior year	N/A N/A	102,633 163.2%	39,000 N/A	38,000 -63.0%	102,633 163.2%	39,000 105.3%
	List Price of Actives Change from prior year	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A
	Days on Market Change from prior year	N/A N/A	43 -38.6%	70 N/A	20 -53.5%	43 -38.6%	70 268.4%
	Percent of List Change from prior year	N/A N/A	102.2% 17.9%	86.7% N/A	69.2% -32.3%	102.2% 17.9%	86.7% -24.3%
	Percent of Original Change from prior year	N/A N/A	102.2% 30.7%	78.2% N/A	63.4% -38.0%	102.2% 30.7%	78.2% -31.7%
Median	Sale Price Change from prior year	N/A N/A	96,000 146.2%	39,000 N/A	38,000 -60.4%	96,000 146.2%	39,000 105.3%
	List Price of Actives Change from prior year	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A
	Days on Market Change from prior year	N/A N/A	50 -28.6%	70 N/A	20 -60.0%	50 -28.6%	70 268.4%
	Percent of List Change from prior year	N/A N/A	100.0% 15.3%	86.7% N/A	69.2% -30.8%	100.0% 15.3%	86.7% -24.3%
	Percent of Original Change from prior year	N/A N/A	100.0% 27.9%	78.2% N/A	63.4% -36.6%	100.0% 27.9%	78.2% -31.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	0	0	0
February	0	0	1
March	1	3	0
April	1	0	0
May	1	1	0
June	1	0	0
July	0	1	0
August	1	2	0
September	1	0	0
October	0	1	0
November	1	1	0
December	1	1	0

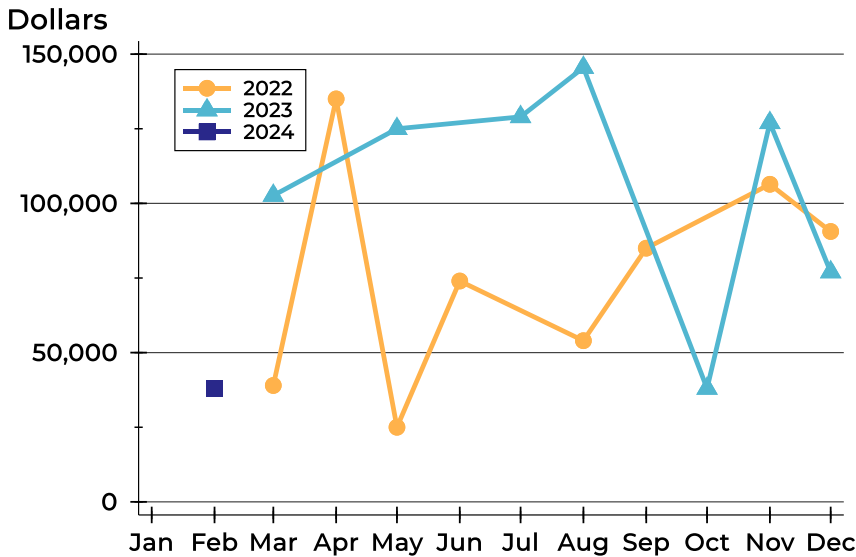
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



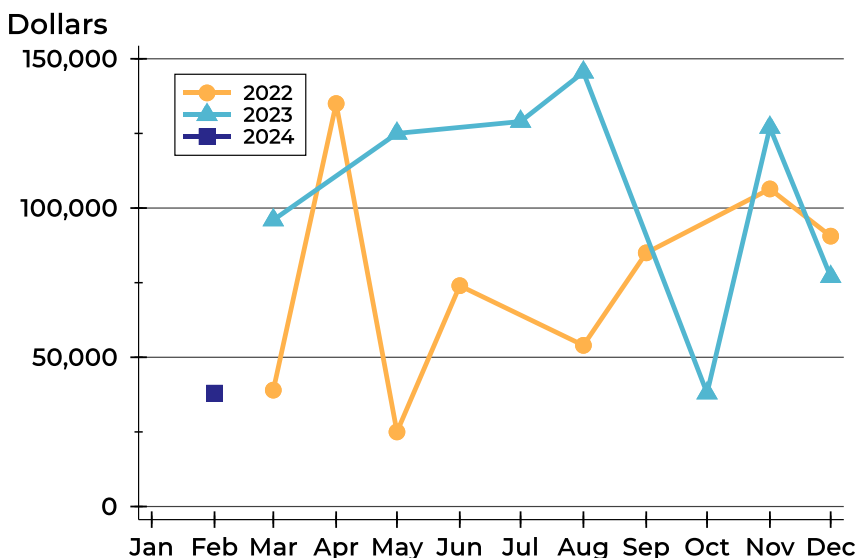
Greenwood County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	38,000
March	39,000	102,633	N/A
April	135,000	N/A	
May	25,000	125,000	
June	74,000	N/A	
July	N/A	129,000	
August	54,000	145,500	
September	85,000	N/A	
October	N/A	38,000	
November	106,400	127,000	
December	90,591	77,000	

Median Price

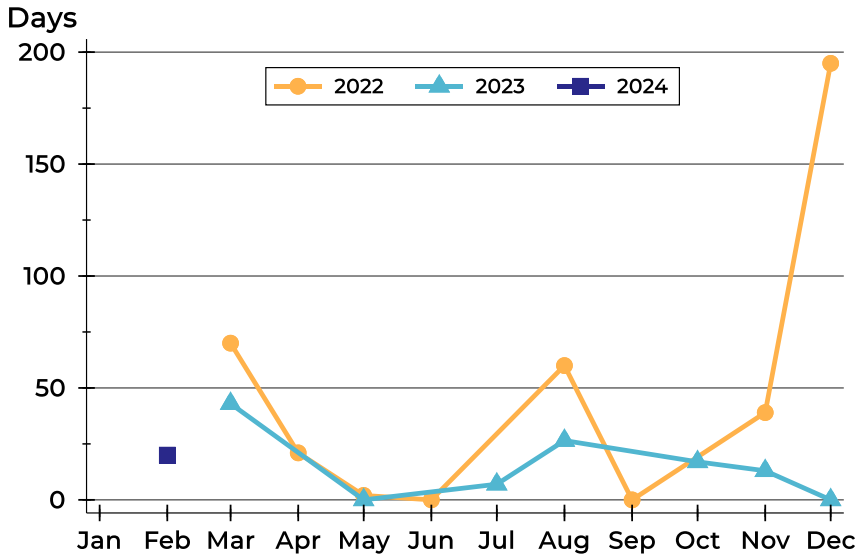


Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	38,000
March	39,000	96,000	N/A
April	135,000	N/A	
May	25,000	125,000	
June	74,000	N/A	
July	N/A	129,000	
August	54,000	145,500	
September	85,000	N/A	
October	N/A	38,000	
November	106,400	127,000	
December	90,591	77,000	



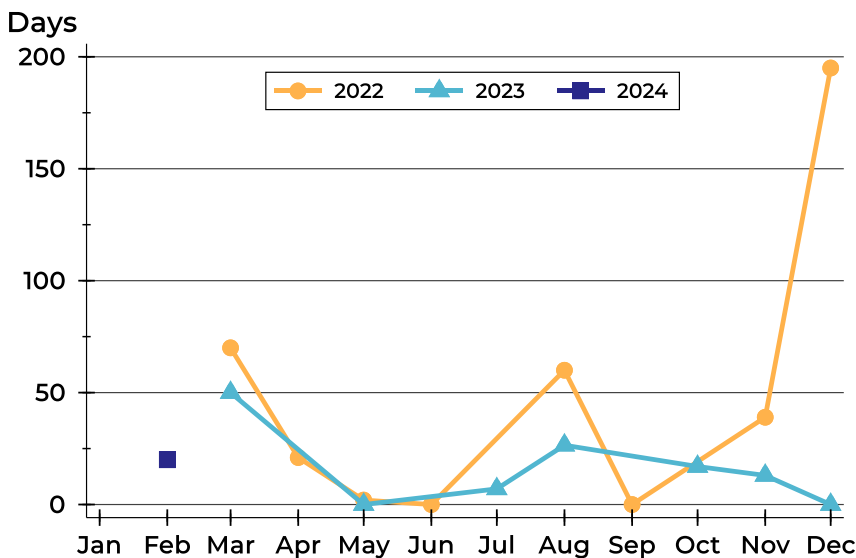
Greenwood County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	20
March	70	43	N/A
April	21	N/A	
May	2	N/A	
June	N/A	N/A	
July	N/A	7	
August	60	27	
September	N/A	N/A	
October	N/A	17	
November	39	13	
December	195	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	20
March	70	50	N/A
April	21	N/A	
May	2	N/A	
June	N/A	N/A	
July	N/A	7	
August	60	27	
September	N/A	N/A	
October	N/A	17	
November	39	13	
December	195	N/A	



Greenwood County Active Listings Analysis

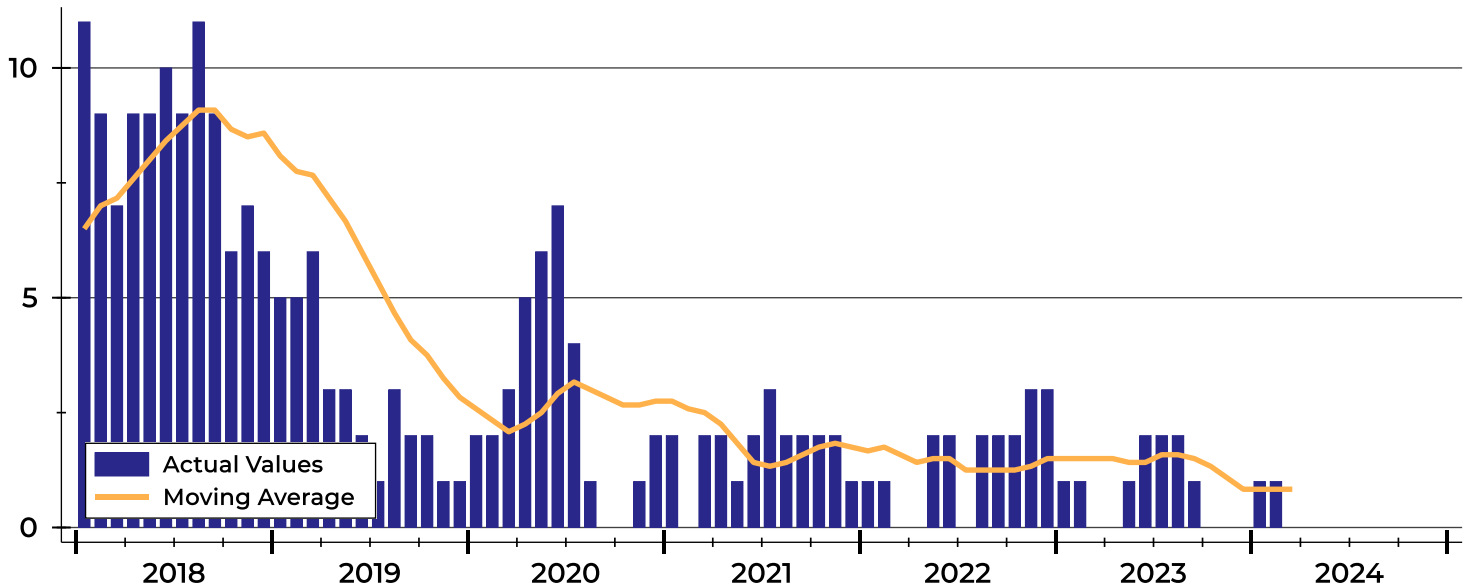
Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		0	0	N/A
Volume (1,000s)		0	0	N/A
Months' Supply		0.0	0.0	N/A
Average	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A
Median	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A

A total of 0 homes were available for sale in Greenwood County at the end of March. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of March 2023 was \$. The typical time on market for active listings during the same period was . days.

History of Active Listings

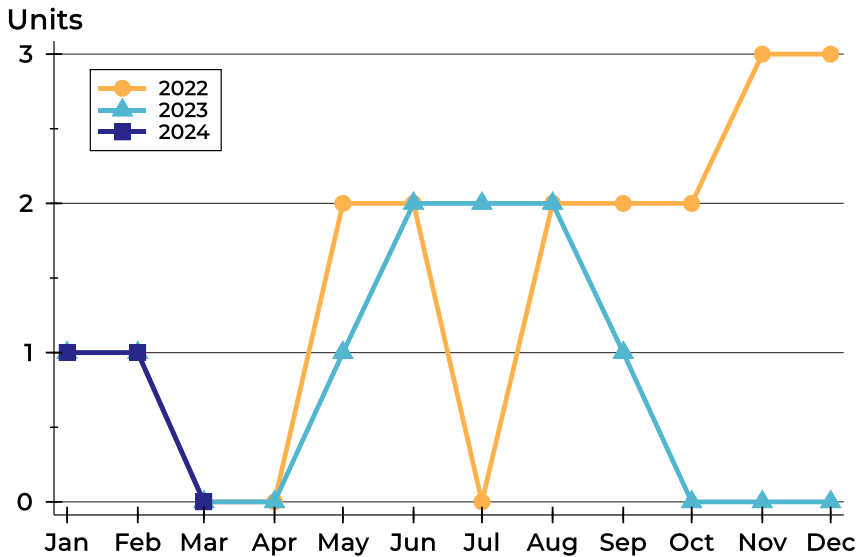
Units





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	1	1	1
February	1	1	1
March	0	0	0
April	0	0	
May	2	1	
June	2	2	
July	0	2	
August	2	2	
September	2	1	
October	2	0	
November	3	0	
December	3	0	

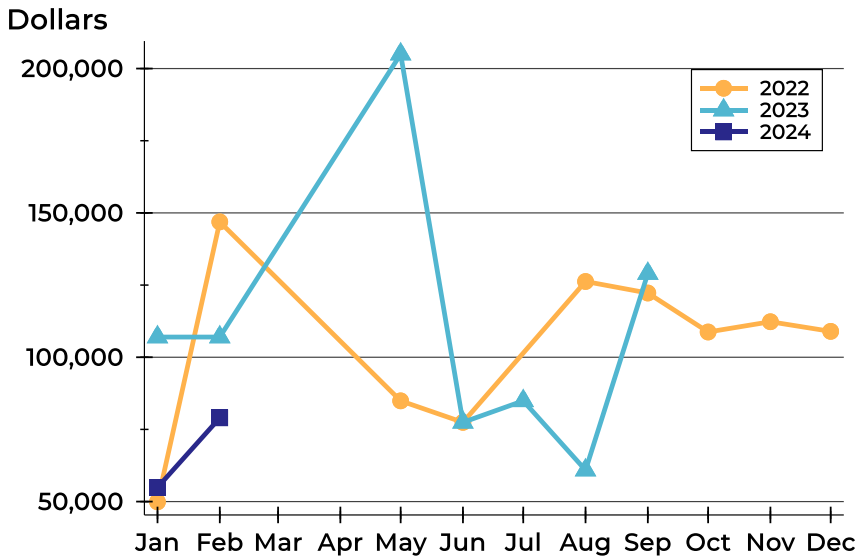
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



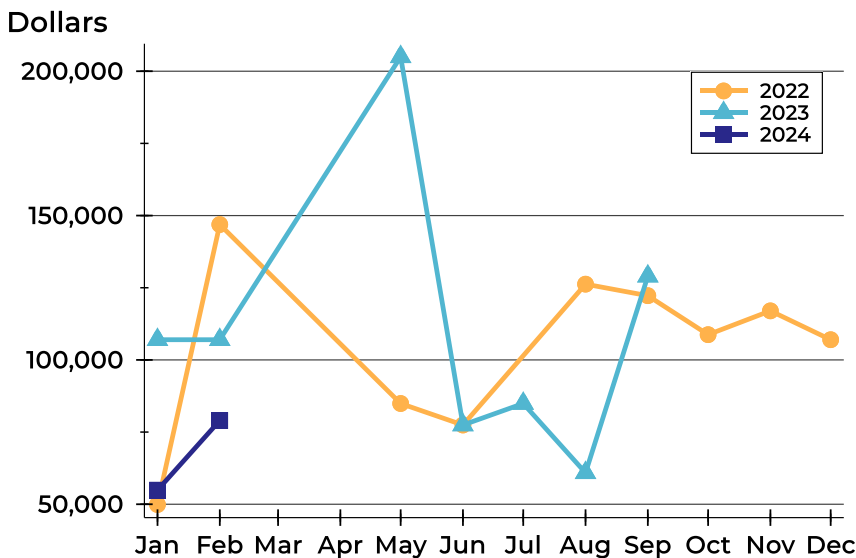
Greenwood County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	49,900	107,000	54,900
February	146,900	107,000	79,000
March	N/A	N/A	N/A
April	N/A	N/A	
May	84,900	205,000	
June	77,450	77,450	
July	N/A	84,900	
August	126,250	60,900	
September	122,250	129,000	
October	108,750	N/A	
November	112,300	N/A	
December	108,967	N/A	

Median Price

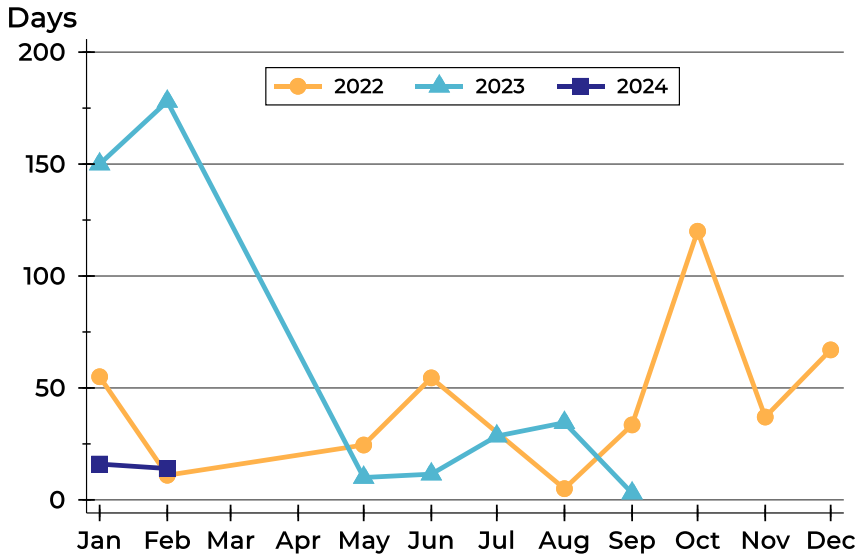


Month	2022	2023	2024
January	49,900	107,000	54,900
February	146,900	107,000	79,000
March	N/A	N/A	N/A
April	N/A	N/A	
May	84,900	205,000	
June	77,450	77,450	
July	N/A	84,900	
August	126,250	60,900	
September	122,250	129,000	
October	108,750	N/A	
November	117,000	N/A	
December	107,000	N/A	



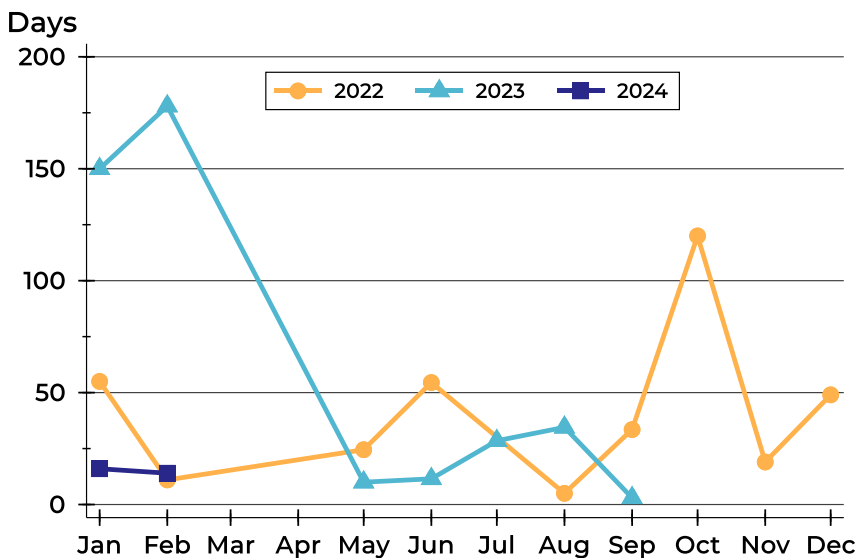
Greenwood County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	55	150	16
February	11	178	14
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	25	10	N/A
June	55	12	N/A
July	N/A	29	N/A
August	5	35	N/A
September	34	3	N/A
October	120	N/A	N/A
November	37	N/A	N/A
December	67	N/A	N/A

Median DOM

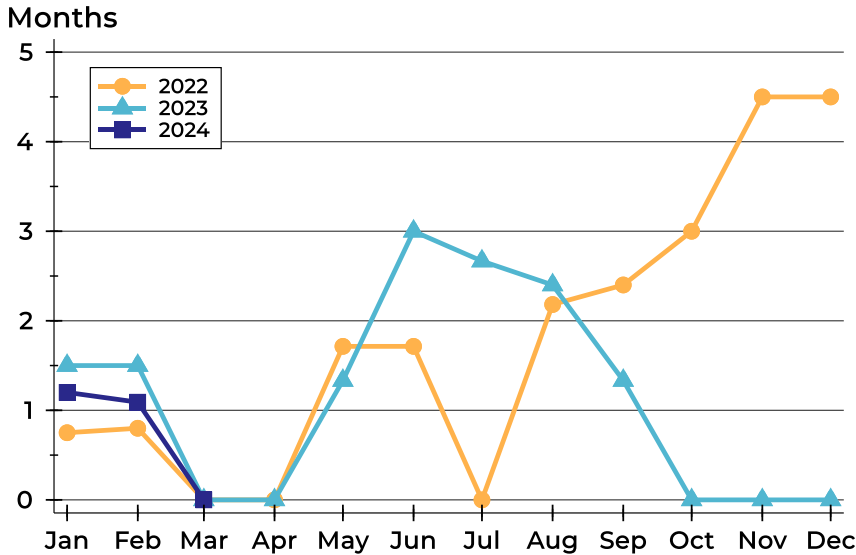


Month	2022	2023	2024
January	55	150	16
February	11	178	14
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	25	10	N/A
June	55	12	N/A
July	N/A	29	N/A
August	5	35	N/A
September	34	3	N/A
October	120	N/A	N/A
November	19	N/A	N/A
December	49	N/A	N/A



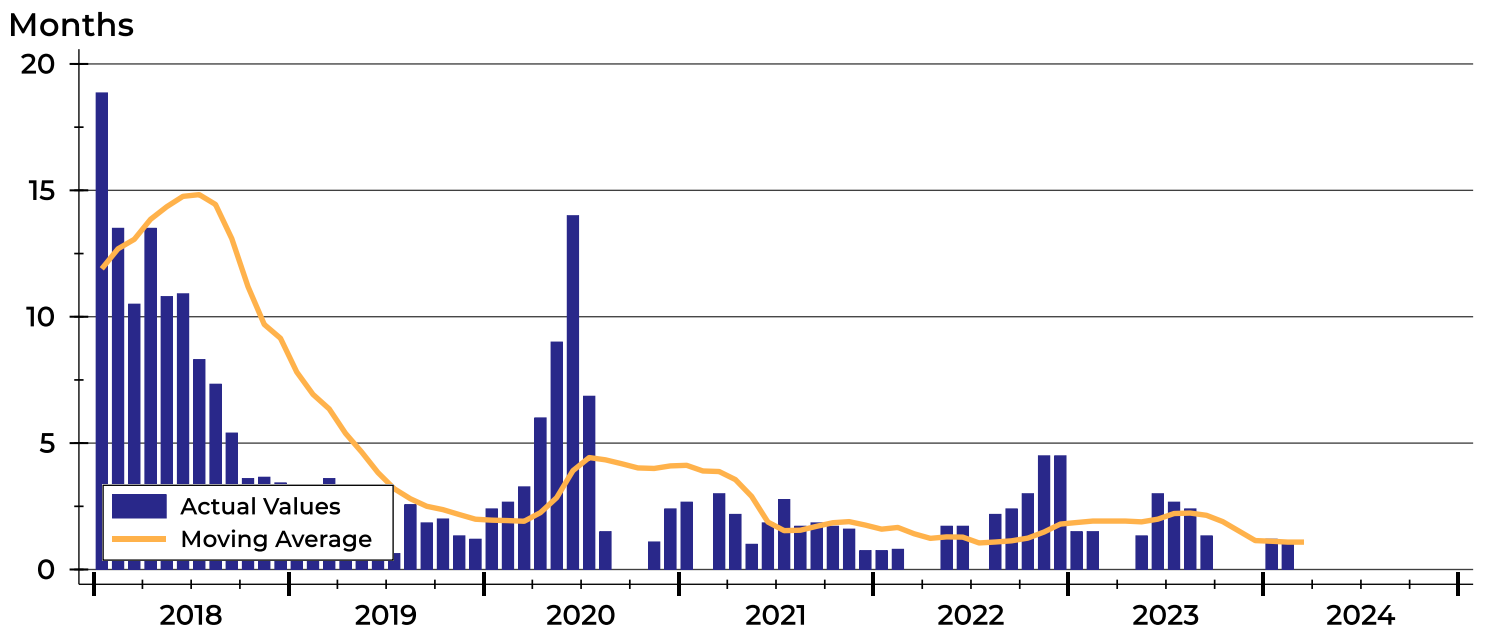
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.8	1.5	1.2
February	0.8	1.5	1.1
March	0.0	0.0	0.0
April	0.0	0.0	0.0
May	1.7	1.3	1.7
June	1.7	3.0	1.7
July	0.0	2.7	0.0
August	2.2	2.4	2.2
September	2.4	1.3	2.4
October	3.0	0.0	3.0
November	4.5	0.0	4.5
December	4.5	0.0	4.5

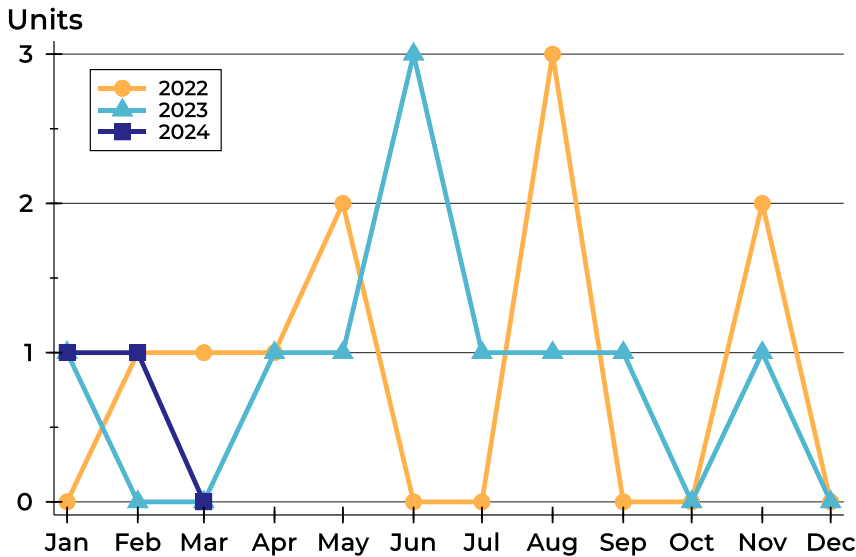
History of Month's Supply





Greenwood County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	0	1	1
February	1	0	1
March	1	0	0
April	1	1	
May	2	1	
June	0	3	
July	0	1	
August	3	1	
September	0	1	
October	0	0	
November	2	1	
December	0	0	

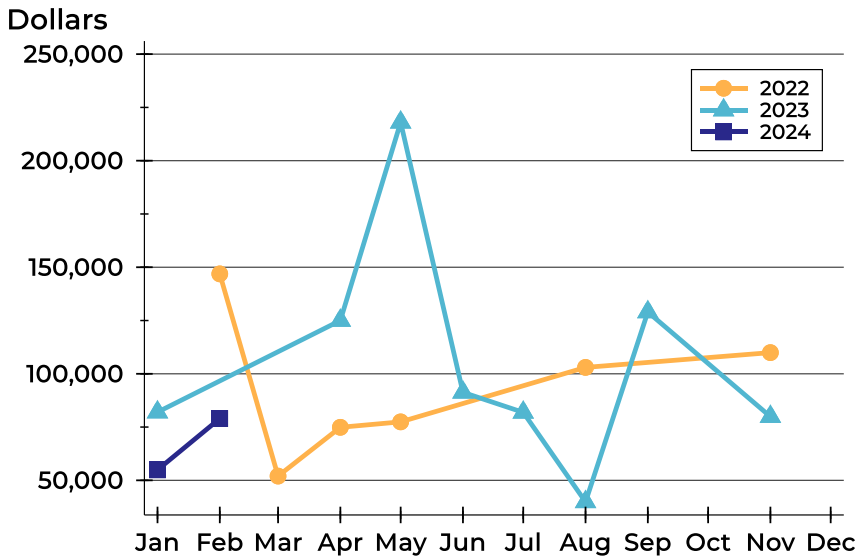
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



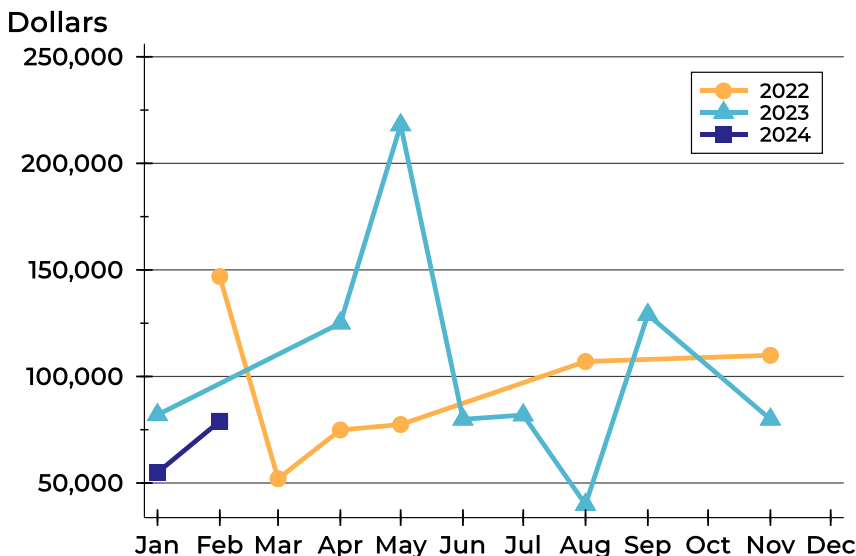
Greenwood County New Listings Analysis

Average Price



Month	2022	2023	2024
January	N/A	82,000	54,900
February	146,900	N/A	79,000
March	52,000	N/A	N/A
April	74,900	125,000	
May	77,450	218,000	
June	N/A	91,300	
July	N/A	81,900	
August	103,000	39,900	
September	N/A	129,000	
October	N/A	N/A	
November	109,950	79,900	
December	N/A	N/A	

Median Price

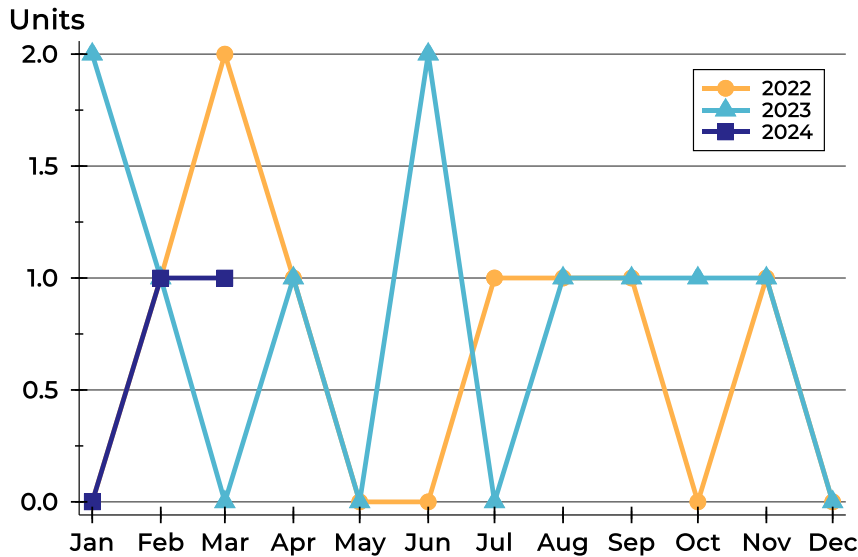


Month	2022	2023	2024
January	N/A	82,000	54,900
February	146,900	N/A	79,000
March	52,000	N/A	N/A
April	74,900	125,000	
May	77,450	218,000	
June	N/A	79,900	
July	N/A	81,900	
August	107,000	39,900	
September	N/A	129,000	
October	N/A	N/A	
November	109,950	79,900	
December	N/A	N/A	



Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	N/A	2	N/A
February	1	1	1
March	2	N/A	1
April	1	1	0
May	N/A	N/A	0
June	N/A	2	0
July	1	N/A	0
August	1	1	0
September	1	1	0
October	N/A	1	0
November	1	1	0
December	N/A	N/A	0

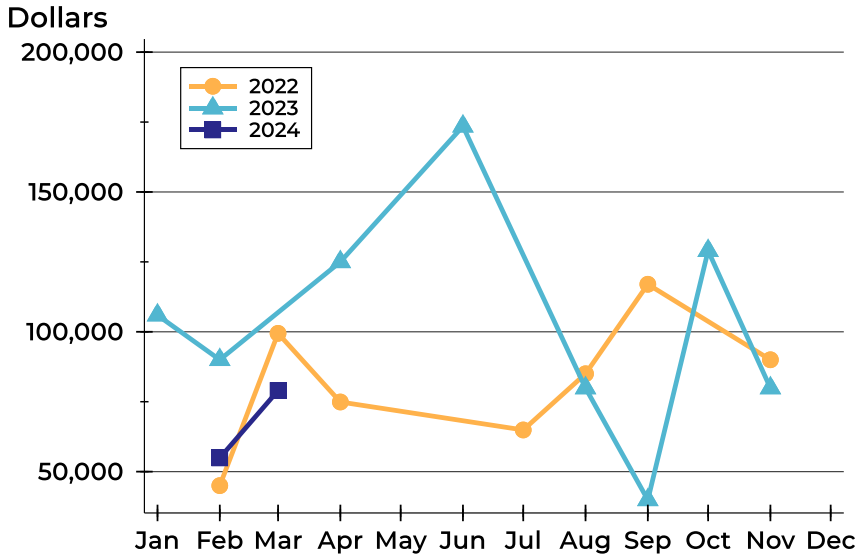
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	79,000	79,000	21	21	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



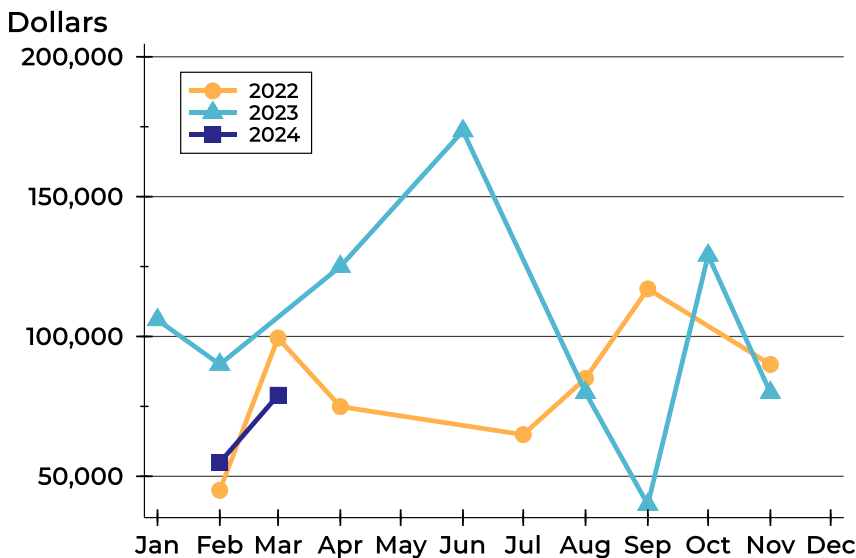
Greenwood County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	N/A	105,950	N/A
February	45,000	90,000	54,900
March	99,450	N/A	79,000
April	74,900	125,000	N/A
May	N/A	N/A	N/A
June	N/A	173,500	N/A
July	64,900	N/A	N/A
August	85,000	79,900	N/A
September	117,000	39,900	117,000
October	N/A	129,000	N/A
November	90,000	79,900	N/A
December	N/A	N/A	N/A

Median Price

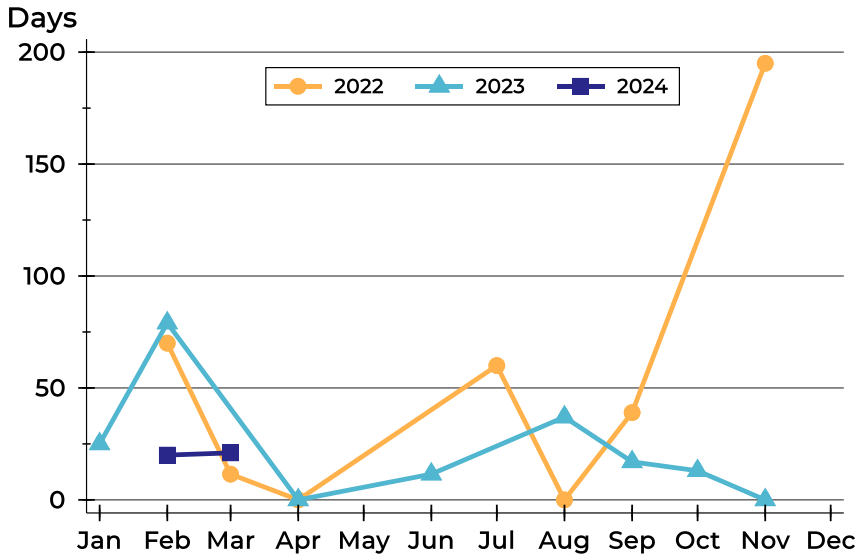


Month	2022	2023	2024
January	N/A	105,950	N/A
February	45,000	90,000	54,900
March	99,450	N/A	79,000
April	74,900	125,000	N/A
May	N/A	N/A	N/A
June	N/A	173,500	N/A
July	64,900	N/A	N/A
August	85,000	79,900	N/A
September	117,000	39,900	117,000
October	N/A	129,000	N/A
November	90,000	79,900	N/A
December	N/A	N/A	N/A



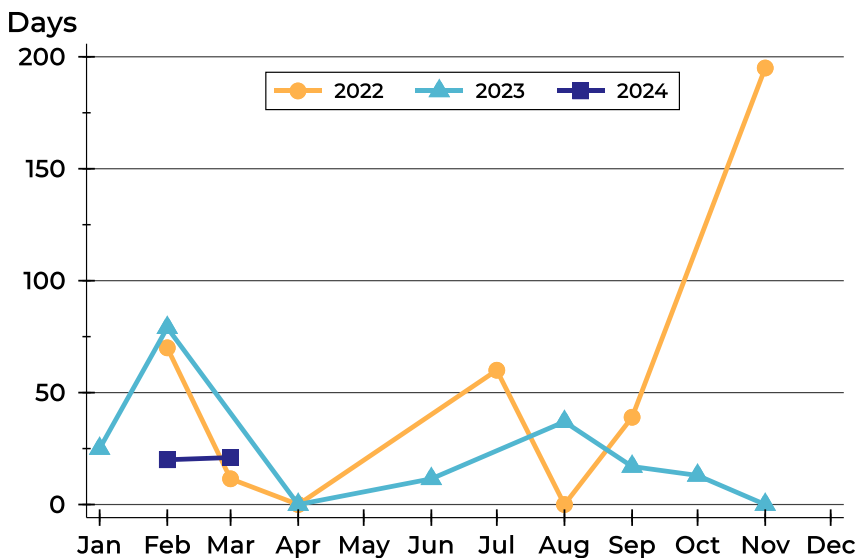
Greenwood County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	N/A	25	N/A
February	70	79	20
March	12	N/A	21
April	N/A	N/A	
May	N/A	N/A	
June	N/A	12	
July	60	N/A	
August	N/A	37	
September	39	17	
October	N/A	13	
November	195	N/A	
December	N/A	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	25	N/A
February	70	79	20
March	12	N/A	21
April	N/A	N/A	
May	N/A	N/A	
June	N/A	12	
July	60	N/A	
August	N/A	37	
September	39	17	
October	N/A	13	
November	195	N/A	
December	N/A	N/A	



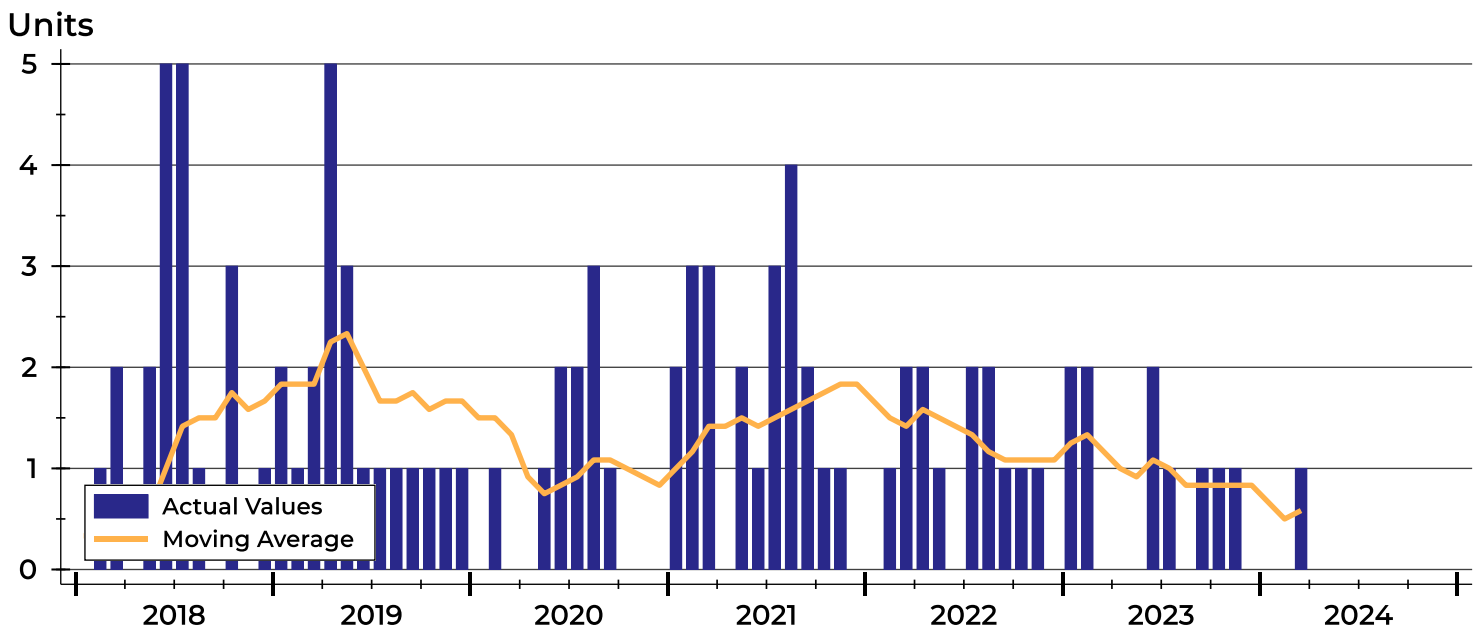
Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		1	0	N/A
Volume (1,000s)		79	0	N/A
Average	List Price	79,000	N/A	N/A
	Days on Market	21	N/A	N/A
	Percent of Original	100.0%	N/A	N/A
Median	List Price	79,000	N/A	N/A
	Days on Market	21	N/A	N/A
	Percent of Original	100.0%	N/A	N/A

A total of 1 listing in Greenwood County had a contract pending at the end of March, up from 0 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

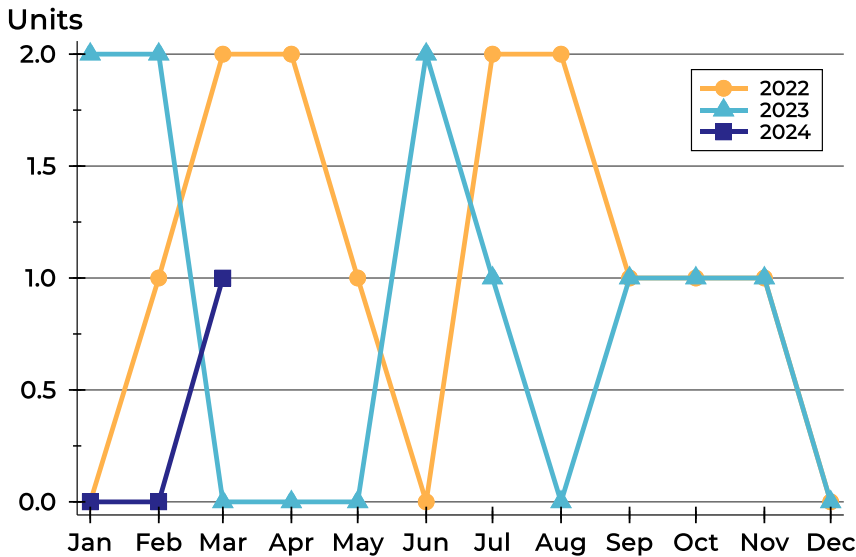
History of Pending Contracts





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	0	2	0
February	1	2	0
March	2	0	1
April	2	0	
May	1	0	
June	0	2	
July	2	1	
August	2	0	
September	1	1	
October	1	1	
November	1	1	
December	0	0	

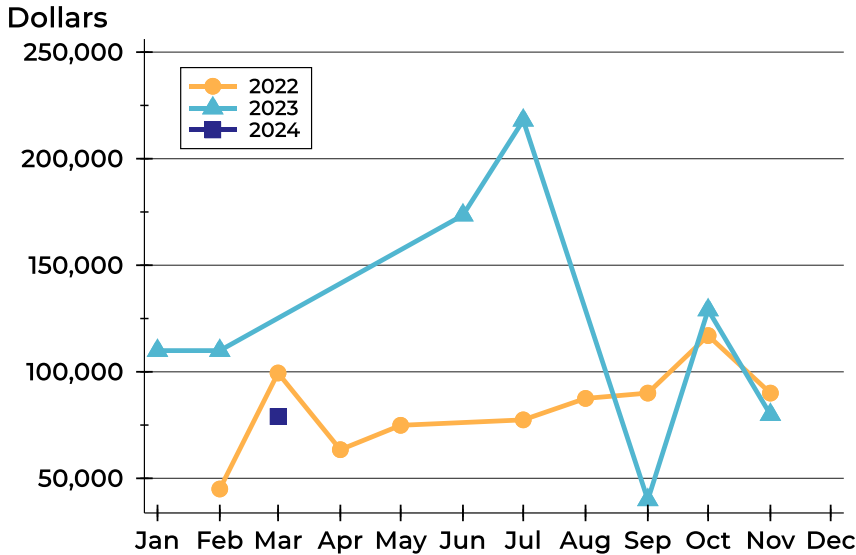
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	79,000	79,000	21	21	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



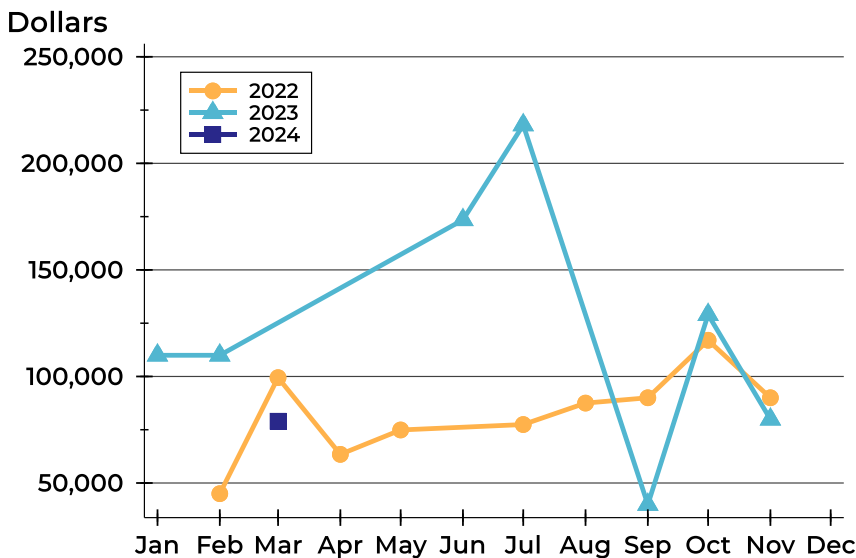
Greenwood County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	N/A	109,950	N/A
February	45,000	109,950	N/A
March	99,450	N/A	79,000
April	63,450	N/A	
May	74,900	N/A	
June	N/A	173,500	
July	77,450	218,000	
August	87,500	N/A	
September	90,000	39,900	
October	117,000	129,000	
November	90,000	79,900	
December	N/A	N/A	

Median Price

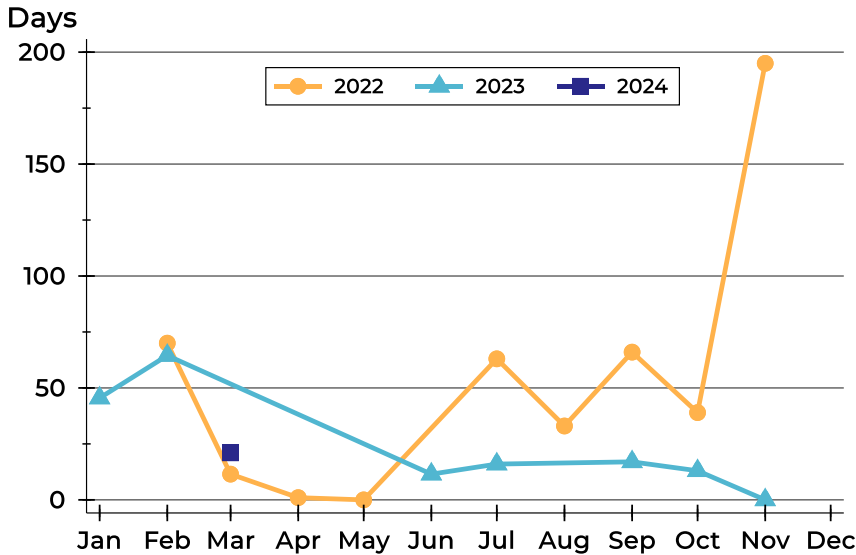


Month	2022	2023	2024
January	N/A	109,950	N/A
February	45,000	109,950	N/A
March	99,450	N/A	79,000
April	63,450	N/A	
May	74,900	N/A	
June	N/A	173,500	
July	77,450	218,000	
August	87,500	N/A	
September	90,000	39,900	
October	117,000	129,000	
November	90,000	79,900	
December	N/A	N/A	



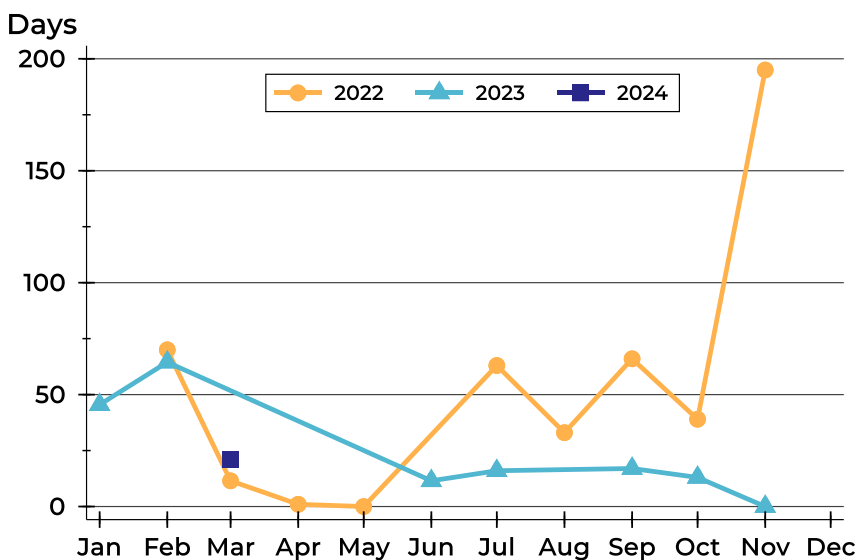
Greenwood County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	N/A	46	N/A
February	70	65	N/A
March	12	N/A	21
April	1	N/A	
May	N/A	N/A	
June	N/A	12	
July	63	16	
August	33	N/A	
September	66	17	
October	39	13	
November	195	N/A	
December	N/A	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	46	N/A
February	70	65	N/A
March	12	N/A	21
April	1	N/A	
May	N/A	N/A	
June	N/A	12	
July	63	16	
August	33	N/A	
September	66	17	
October	39	13	
November	195	N/A	
December	N/A	N/A	



**March
2024**

Sunflower MLS Statistics



Jackson County Housing Report



Market Overview

Jackson County Home Sales Rose in March

Total home sales in Jackson County rose by 40.0% last month to 7 units, compared to 5 units in March 2023. Total sales volume was \$2.0 million, up 131.4% from a year earlier.

The median sale price in March was \$281,400, up from \$160,500 a year earlier. Homes that sold in March were typically on the market for 60 days and sold for 100.0% of their list prices.

Jackson County Active Listings Up at End of March

The total number of active listings in Jackson County at the end of March was 13 units, up from 12 at the same point in 2023. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$169,900.

During March, a total of 5 contracts were written down from 14 in March 2023. At the end of the month, there were 7 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Jackson County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		7	5	13	14	14	36
Change from prior year		40.0%	-61.5%	-7.1%	0.0%	-61.1%	33.3%
Active Listings		13	12	11	N/A	N/A	N/A
Change from prior year		8.3%	9.1%	-26.7%			
Months' Supply		1.7	1.2	1.0	N/A	N/A	N/A
Change from prior year		41.7%	20.0%	-23.1%			
New Listings		5	12	13	8	24	36
Change from prior year		-58.3%	-7.7%	-13.3%	-66.7%	-33.3%	12.5%
Contracts Written		5	14	9	20	21	34
Change from prior year		-64.3%	55.6%	-10.0%	-4.8%	-38.2%	6.3%
Pending Contracts		7	13	10	N/A	N/A	N/A
Change from prior year		-46.2%	30.0%	0.0%			
Sales Volume (1,000s)		2,002	865	2,675	2,864	2,477	7,354
Change from prior year		131.4%	-67.7%	37.7%	15.6%	-66.3%	55.5%
Average	Sale Price	286,057	173,090	205,800	204,564	176,898	204,278
	Change from prior year	65.3%	-15.9%	48.3%	15.6%	-13.4%	16.7%
	List Price of Actives	277,000	233,967	339,282	N/A	N/A	N/A
	Change from prior year	18.4%	-31.0%	151.7%			
	Days on Market	77	20	8	71	34	23
Change from prior year	285.0%	150.0%	-84.9%	108.8%	47.8%	-36.1%	
Percent of List	97.5%	98.6%	97.9%	95.1%	96.1%	98.0%	
Change from prior year	-1.1%	0.7%	-0.1%	-1.0%	-1.9%	-0.6%	
Percent of Original	93.5%	96.9%	97.1%	90.2%	91.6%	97.1%	
Change from prior year	-3.5%	-0.2%	6.5%	-1.5%	-5.7%	1.8%	
Median	Sale Price	281,400	160,500	170,000	151,500	182,500	172,500
	Change from prior year	75.3%	-5.6%	47.8%	-17.0%	5.8%	-1.4%
	List Price of Actives	169,900	204,700	319,000	N/A	N/A	N/A
	Change from prior year	-17.0%	-35.8%	254.4%			
	Days on Market	60	9	5	63	13	5
Change from prior year	566.7%	80.0%	-64.3%	384.6%	160.0%	-44.4%	
Percent of List	100.0%	100.0%	100.0%	99.8%	98.6%	100.0%	
Change from prior year	0.0%	0.0%	0.0%	1.2%	-1.4%	0.0%	
Percent of Original	97.6%	100.0%	100.0%	97.3%	95.0%	99.4%	
Change from prior year	-2.4%	0.0%	2.2%	2.4%	-4.4%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Jackson County Closed Listings Analysis

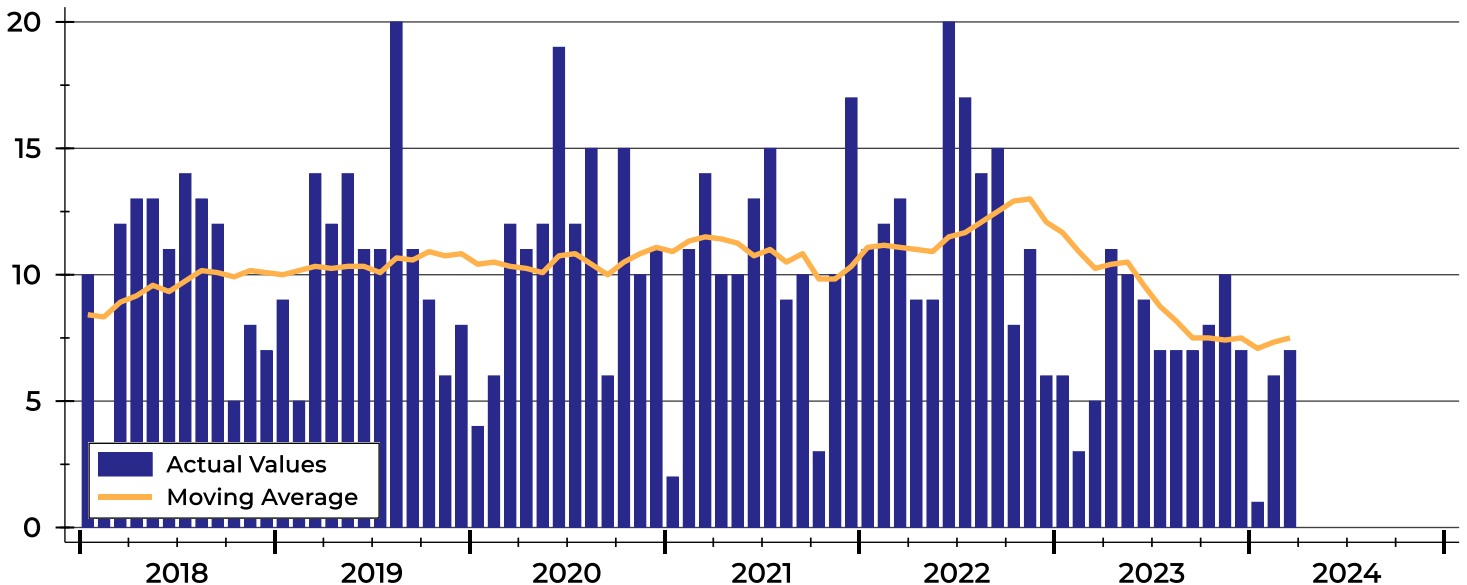
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		7	5	40.0%	14	14	0.0%
Volume (1,000s)		2,002	865	131.4%	2,864	2,477	15.6%
Months' Supply		1.7	1.2	41.7%	N/A	N/A	N/A
Average	Sale Price	286,057	173,090	65.3%	204,564	176,898	15.6%
	Days on Market	77	20	285.0%	71	34	108.8%
	Percent of List	97.5%	98.6%	-1.1%	95.1%	96.1%	-1.0%
	Percent of Original	93.5%	96.9%	-3.5%	90.2%	91.6%	-1.5%
Median	Sale Price	281,400	160,500	75.3%	151,500	182,500	-17.0%
	Days on Market	60	9	566.7%	63	13	384.6%
	Percent of List	100.0%	100.0%	0.0%	99.8%	98.6%	1.2%
	Percent of Original	97.6%	100.0%	-2.4%	97.3%	95.0%	2.4%

A total of 7 homes sold in Jackson County in March, up from 5 units in March 2023. Total sales volume rose to \$2.0 million compared to \$0.9 million in the previous year.

The median sales price in March was \$281,400, up 75.3% compared to the prior year. Median days on market was 60 days, down from 63 days in February, but up from 9 in March 2023.

History of Closed Listings

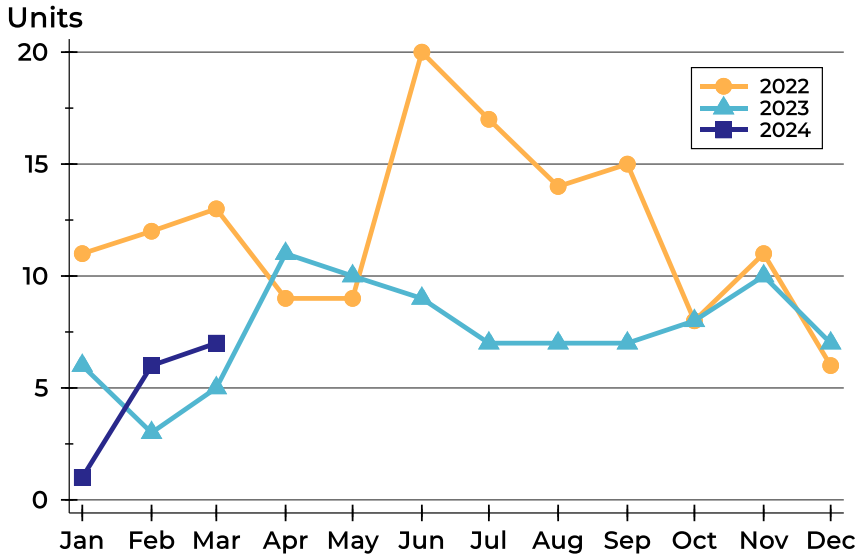
Units





Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	11	6	1
February	12	3	6
March	13	5	7
April	9	11	
May	9	10	
June	20	9	
July	17	7	
August	14	7	
September	15	7	
October	8	8	
November	11	10	
December	6	7	

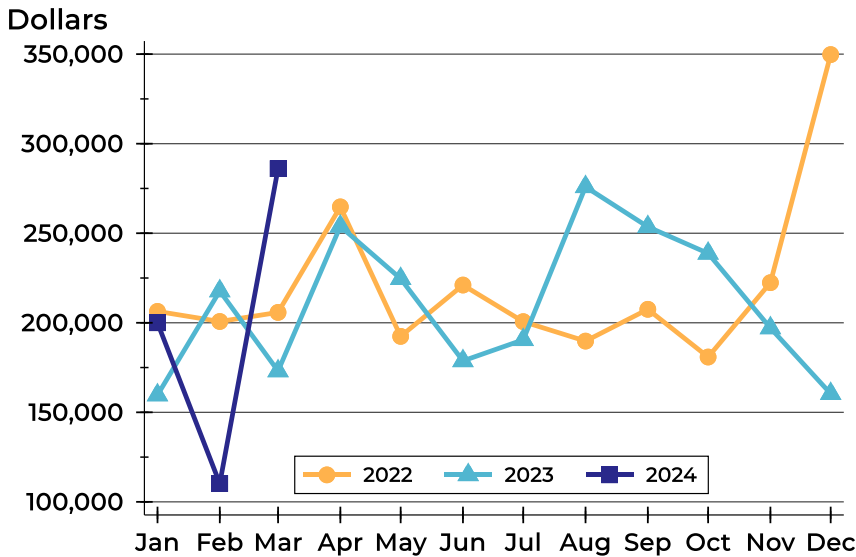
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	14.3%	0.0	109,000	109,000	15	15	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	1	14.3%	2.2	145,000	145,000	60	60	104.3%	104.3%	100.1%	100.1%
\$150,000-\$174,999	0	0.0%	3.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	28.6%	2.0	274,700	274,700	84	84	100.1%	100.1%	98.3%	98.3%
\$300,000-\$399,999	1	14.3%	0.0	360,000	360,000	77	77	100.0%	100.0%	93.5%	93.5%
\$400,000-\$499,999	2	28.6%	4.0	419,500	419,500	111	111	88.9%	88.9%	82.1%	82.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



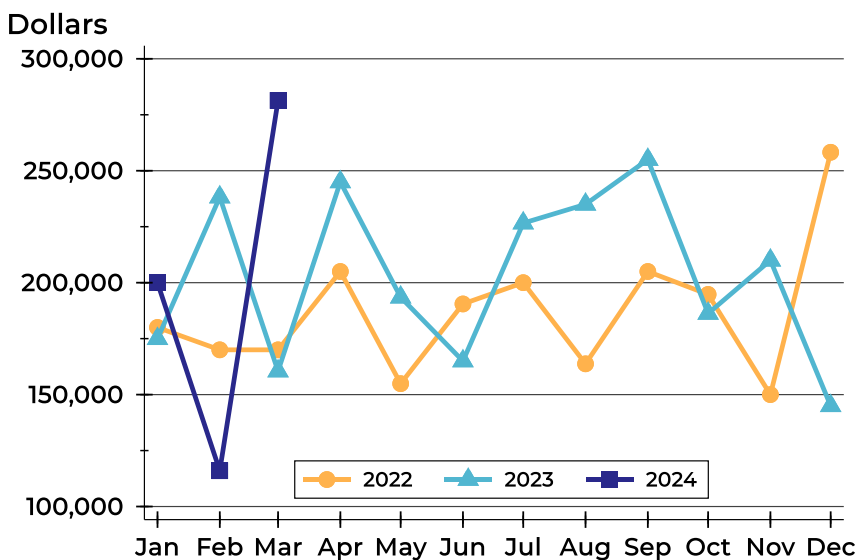
Jackson County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	206,357	159,650	200,000
February	200,723	217,742	110,250
March	205,800	173,090	286,057
April	264,722	253,864	
May	192,422	224,630	
June	221,075	178,722	
July	200,641	190,514	
August	189,771	275,929	
September	207,533	253,600	
October	180,875	238,768	
November	222,404	197,100	
December	349,750	160,414	

Median Price

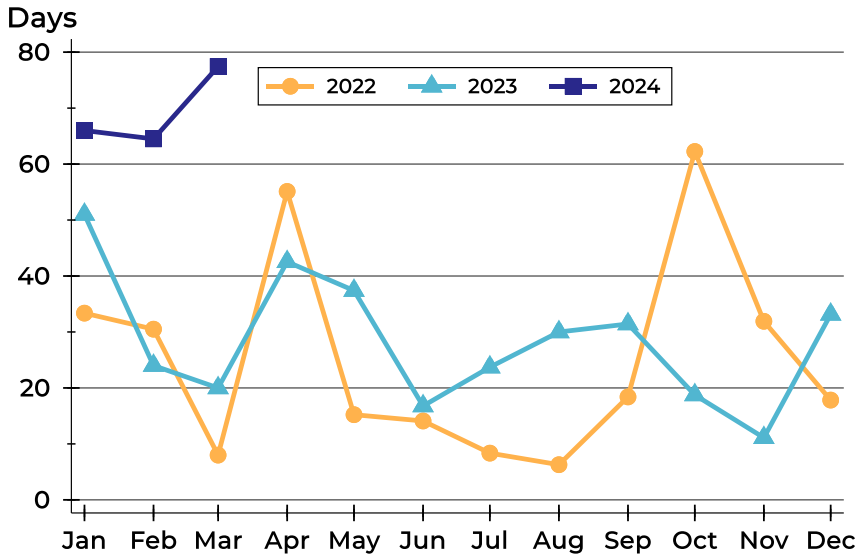


Month	2022	2023	2024
January	180,000	174,950	200,000
February	170,000	238,225	116,000
March	170,000	160,500	281,400
April	205,000	245,000	
May	154,900	193,500	
June	190,500	165,000	
July	200,000	226,600	
August	163,750	235,000	
September	205,000	255,000	
October	194,750	186,250	
November	150,000	210,000	
December	258,250	145,000	



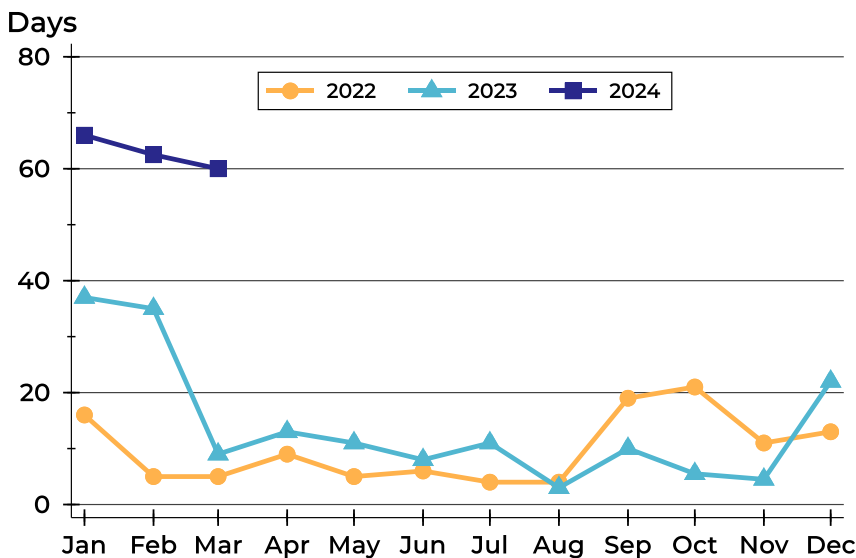
Jackson County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	51	66
February	31	24	65
March	8	20	77
April	55	43	
May	15	37	
June	14	17	
July	8	24	
August	6	30	
September	18	31	
October	62	19	
November	32	11	
December	18	33	

Median DOM



Month	2022	2023	2024
January	16	37	66
February	5	35	63
March	5	9	60
April	9	13	
May	5	11	
June	6	8	
July	4	11	
August	4	3	
September	19	10	
October	21	6	
November	11	5	
December	13	22	



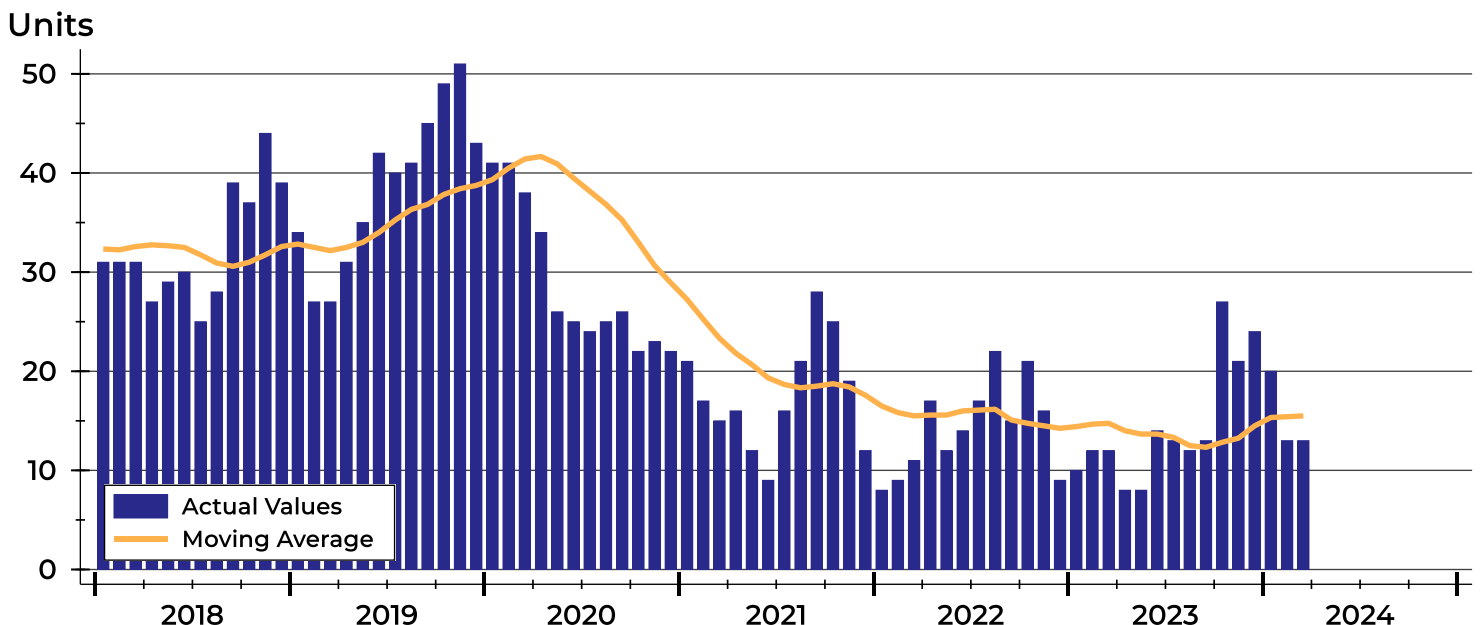
Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		13	12	8.3%
Volume (1,000s)		3,601	2,808	28.2%
Months' Supply		1.7	1.2	41.7%
Average	List Price	277,000	233,967	18.4%
	Days on Market	146	108	35.2%
	Percent of Original	98.4%	94.3%	4.3%
Median	List Price	169,900	204,700	-17.0%
	Days on Market	155	63	146.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 13 homes were available for sale in Jackson County at the end of March. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of March was \$169,900, down 17.0% from 2023. The typical time on market for active listings was 155 days, up from 63 days a year earlier.

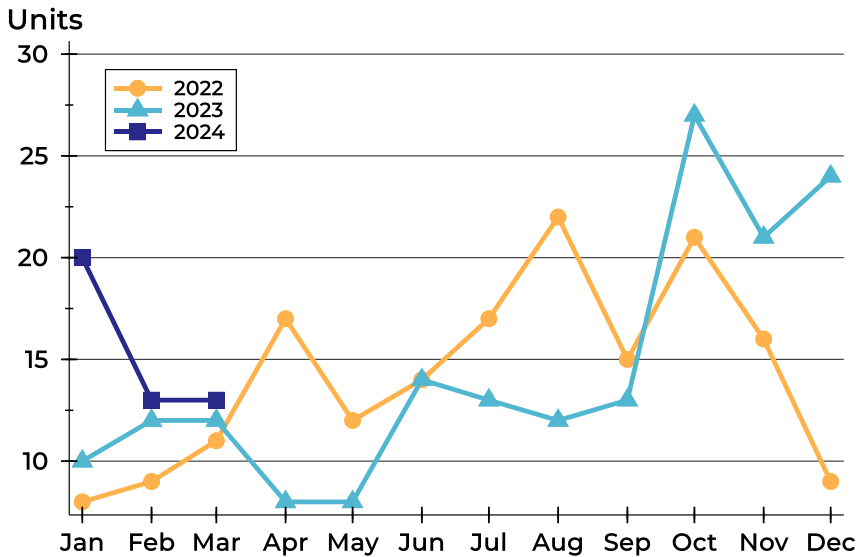
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	8	10	20
February	9	12	13
March	11	12	13
April	17	8	
May	12	8	
June	14	14	
July	17	13	
August	22	12	
September	15	13	
October	21	27	
November	16	21	
December	9	24	

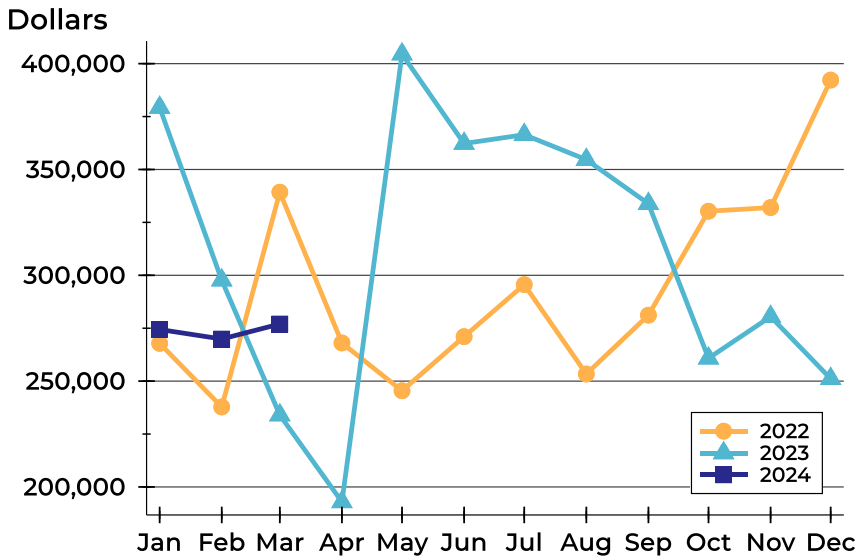
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	N/A	45,000	45,000	117	117	100.0%	100.0%
\$50,000-\$99,999	1	7.7%	N/A	79,900	79,900	9	9	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	15.4%	2.2	144,200	144,200	144	144	100.0%	100.0%
\$150,000-\$174,999	3	23.1%	3.6	159,933	155,000	137	127	97.5%	97.4%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	7.7%	0.8	200,000	200,000	155	155	90.9%	90.9%
\$250,000-\$299,999	2	15.4%	2.0	264,500	264,500	161	161	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	7.7%	4.0	429,900	429,900	27	27	95.7%	95.7%
\$500,000-\$749,999	1	7.7%	N/A	699,000	699,000	235	235	100.0%	100.0%
\$750,000-\$999,999	1	7.7%	N/A	850,000	850,000	332	332	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



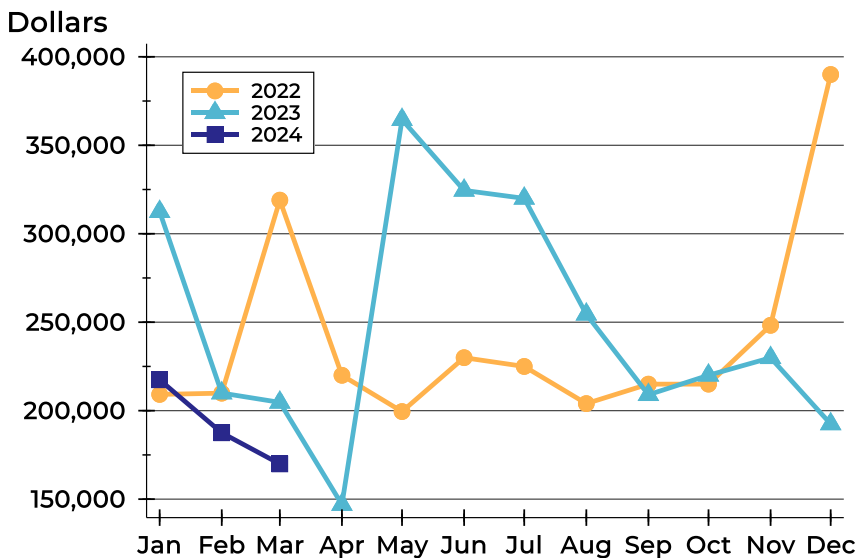
Jackson County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	267,850	379,285	274,408
February	237,789	297,717	269,900
March	339,282	233,967	277,000
April	268,035	192,950	
May	245,450	404,500	
June	271,021	362,286	
July	295,600	366,446	
August	253,373	354,654	
September	281,178	333,838	
October	330,275	260,818	
November	332,016	280,466	
December	392,256	251,167	

Median Price

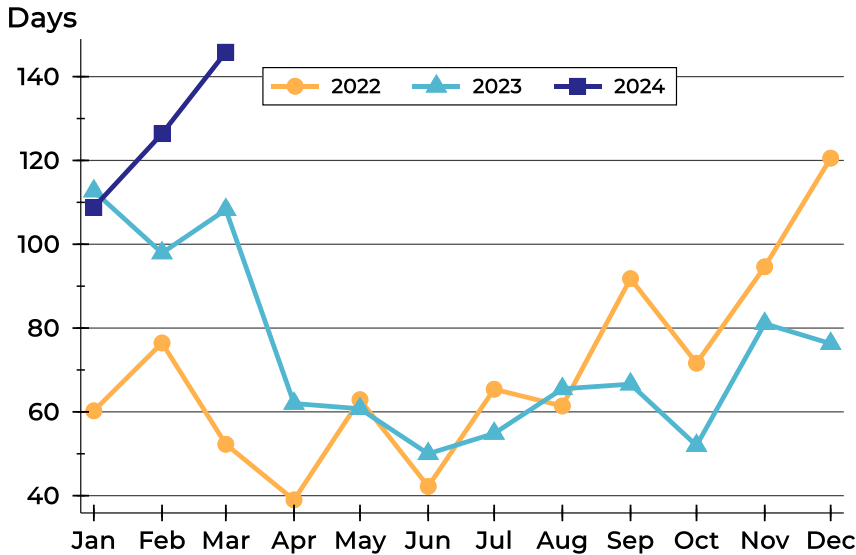


Month	2022	2023	2024
January	209,200	312,475	217,450
February	209,900	209,950	187,500
March	319,000	204,700	169,900
April	220,000	146,950	
May	199,499	364,500	
June	229,950	324,500	
July	225,000	320,000	
August	204,000	254,475	
September	215,000	209,000	
October	215,000	220,000	
November	248,250	229,900	
December	390,000	192,500	



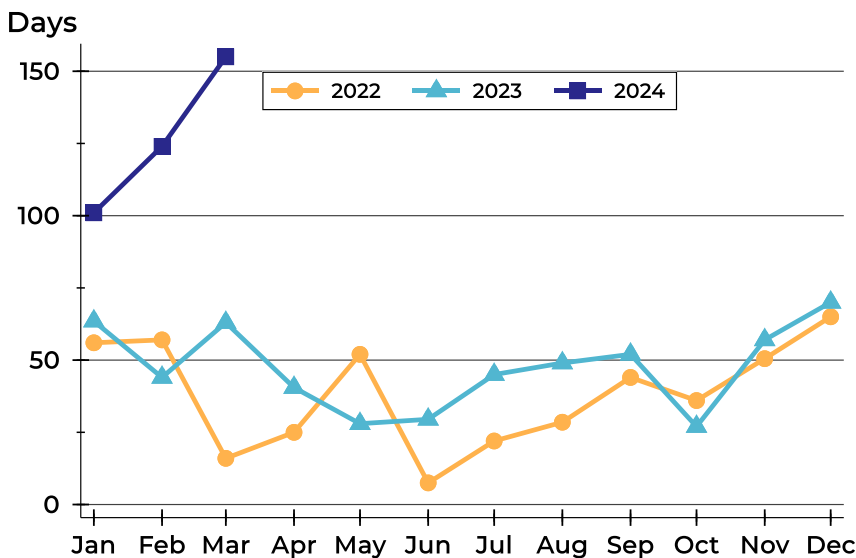
Jackson County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	60	113	109
February	76	98	126
March	52	108	146
April	39	62	
May	63	61	
June	42	50	
July	65	55	
August	61	66	
September	92	67	
October	72	52	
November	95	81	
December	121	76	

Median DOM

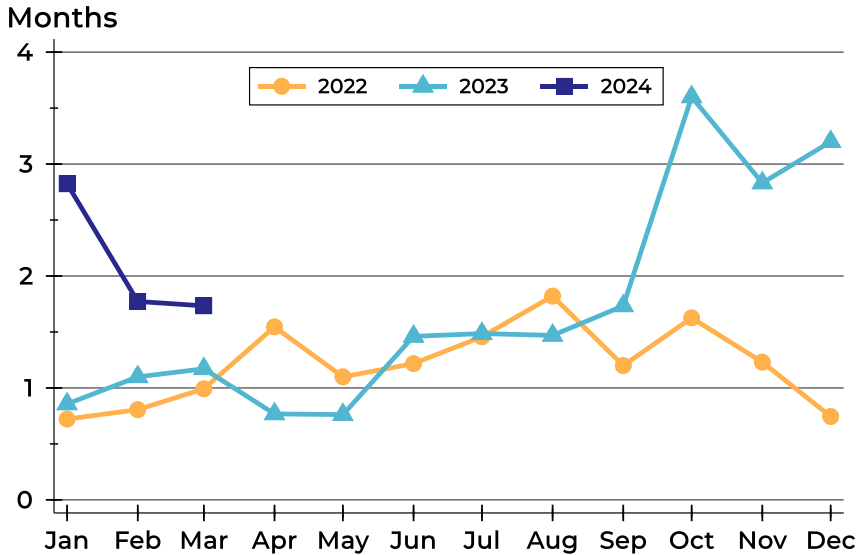


Month	2022	2023	2024
January	56	64	101
February	57	44	124
March	16	63	155
April	25	41	
May	52	28	
June	8	30	
July	22	45	
August	29	49	
September	44	52	
October	36	27	
November	51	57	
December	65	70	



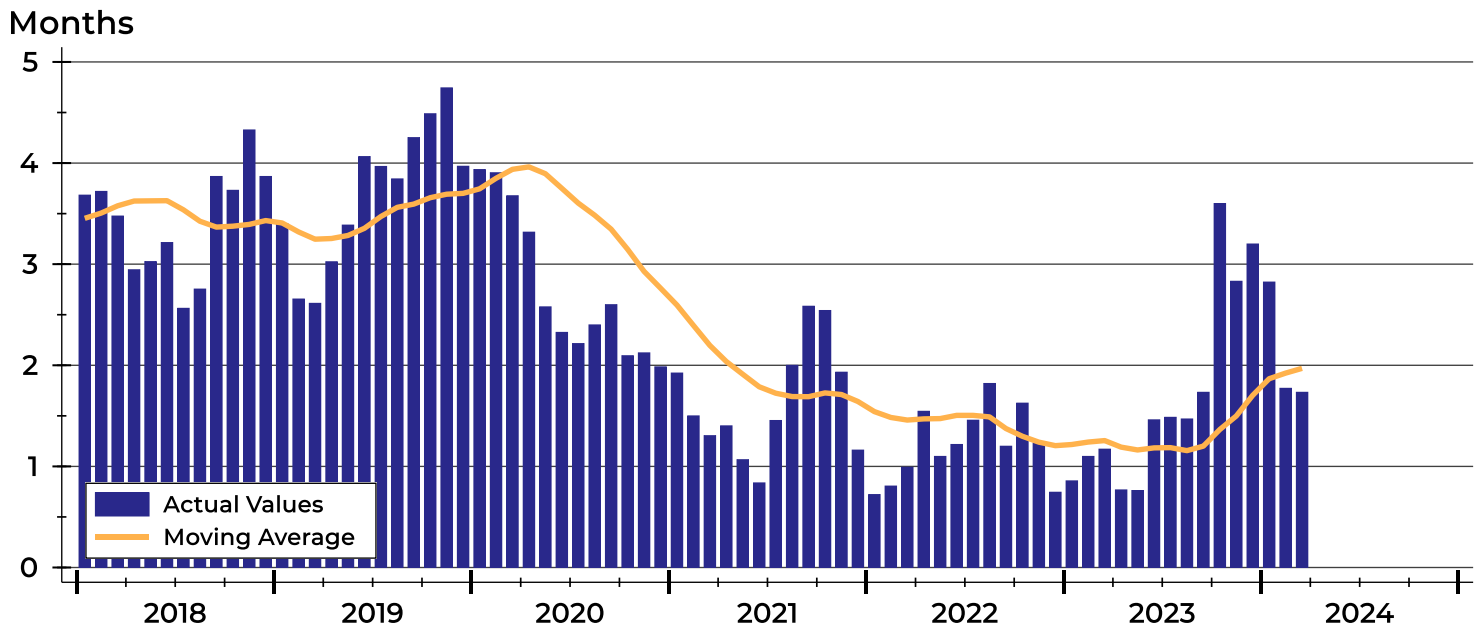
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	0.9	2.8
February	0.8	1.1	1.8
March	1.0	1.2	1.7
April	1.5	0.8	
May	1.1	0.8	
June	1.2	1.5	
July	1.5	1.5	
August	1.8	1.5	
September	1.2	1.7	
October	1.6	3.6	
November	1.2	2.8	
December	0.7	3.2	

History of Month's Supply





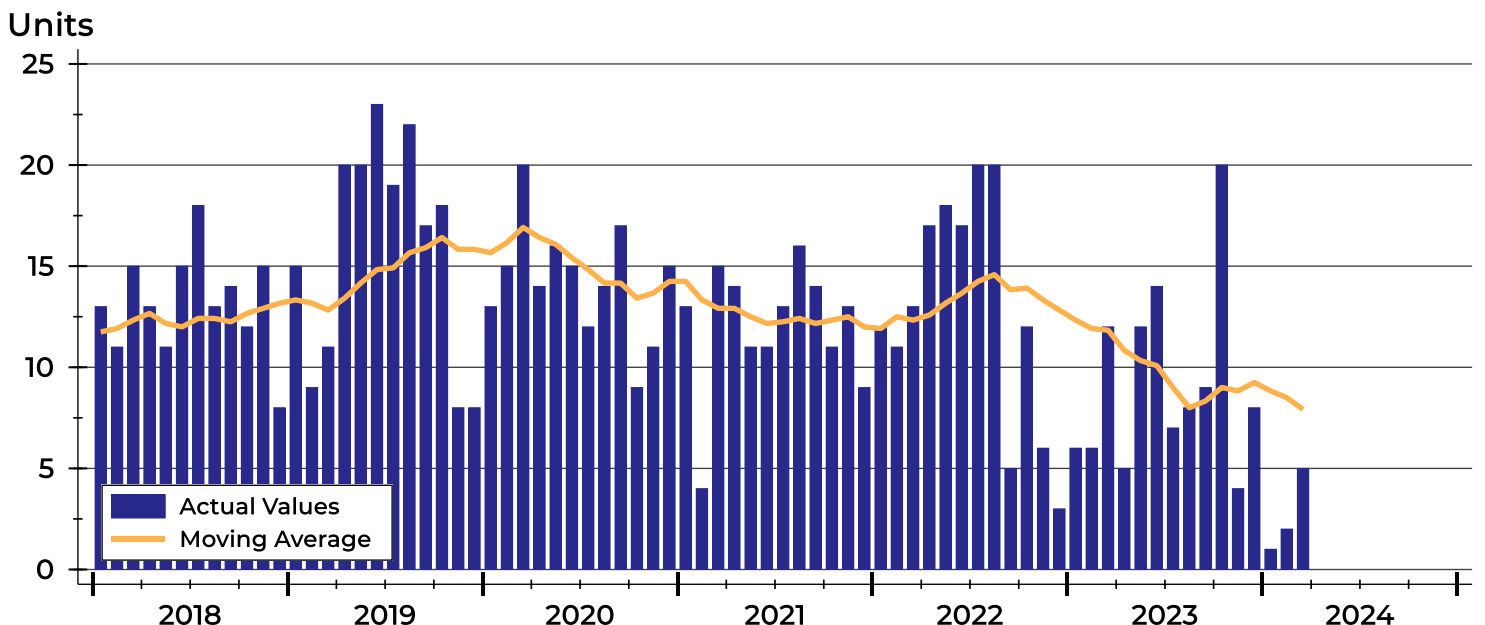
Jackson County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	5	12	-58.3%
	Volume (1,000s)	989	2,415	-59.0%
	Average List Price	197,780	201,233	-1.7%
	Median List Price	160,000	192,250	-16.8%
Year-to-Date	New Listings	8	24	-66.7%
	Volume (1,000s)	1,791	4,767	-62.4%
	Average List Price	223,913	198,644	12.7%
	Median List Price	176,250	192,250	-8.3%

A total of 5 new listings were added in Jackson County during March, down 58.3% from the same month in 2023. Year-to-date Jackson County has seen 8 new listings.

The median list price of these homes was \$160,000 down from \$192,250 in 2023.

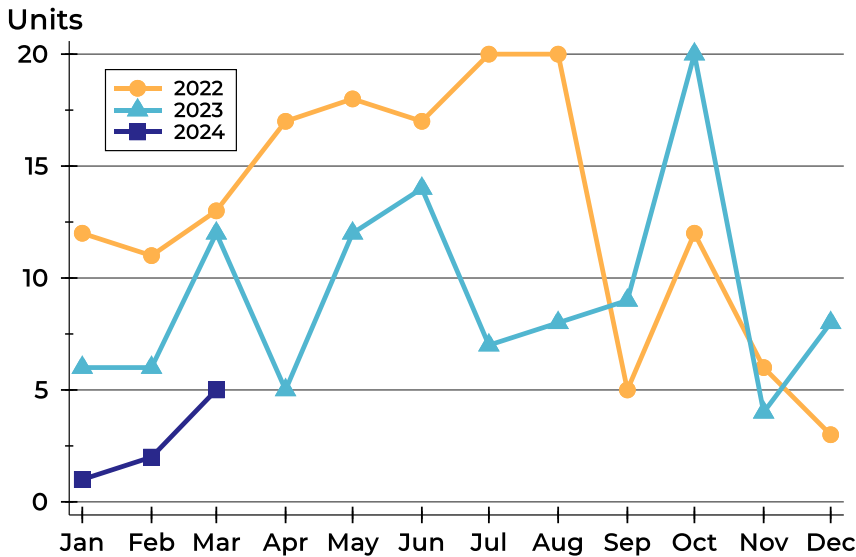
History of New Listings





Jackson County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	12	6	1
February	11	6	2
March	13	12	5
April	17	5	
May	18	12	
June	17	14	
July	20	7	
August	20	8	
September	5	9	
October	12	20	
November	6	4	
December	3	8	

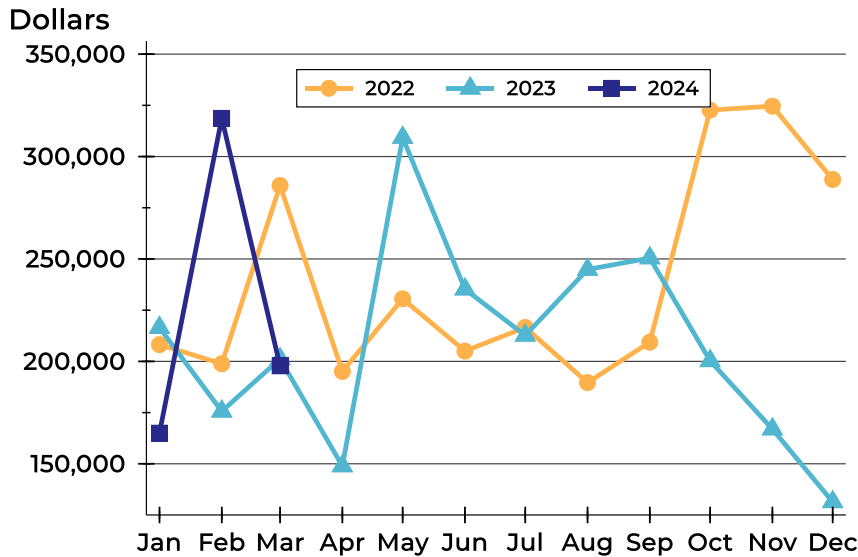
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	79,900	79,900	16	16	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	40.0%	155,000	155,000	3	3	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	20.0%	204,000	204,000	3	3	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	20.0%	395,000	395,000	34	34	88.0%	88.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



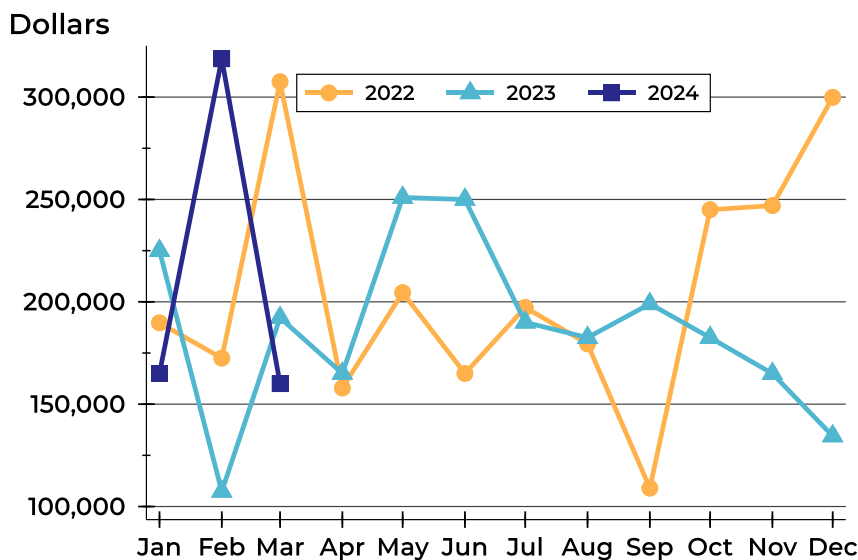
Jackson County New Listings Analysis

Average Price



Month	2022	2023	2024
January	208,175	216,492	165,000
February	198,832	175,617	318,700
March	285,862	201,233	197,780
April	195,112	148,940	
May	230,539	309,267	
June	205,038	235,275	
July	216,580	212,686	
August	189,645	244,875	
September	209,400	250,460	
October	322,683	200,265	
November	324,617	166,950	
December	288,800	131,413	

Median Price



Month	2022	2023	2024
January	189,750	225,000	165,000
February	172,500	107,400	318,700
March	307,500	192,250	160,000
April	157,900	165,000	
May	204,499	250,950	
June	165,000	249,975	
July	197,250	190,000	
August	179,450	182,500	
September	109,000	199,000	
October	245,000	182,500	
November	247,000	164,950	
December	299,900	134,450	



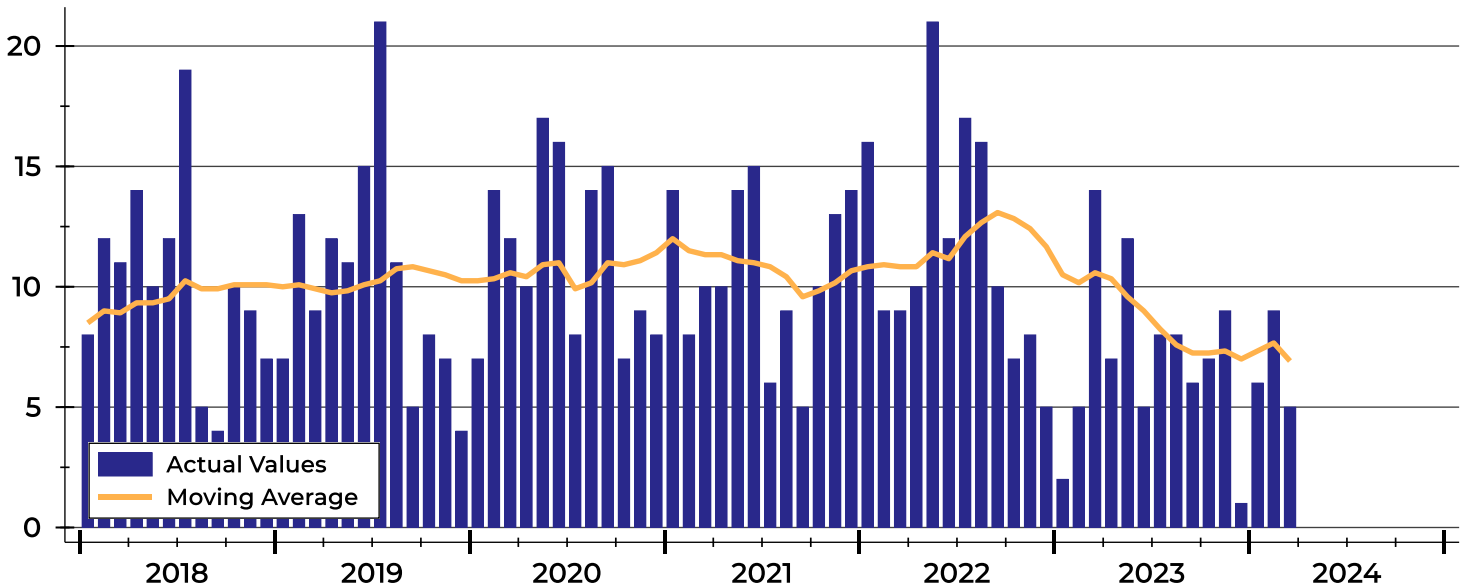
Jackson County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		5	14	-64.3%	20	21	-4.8%
Volume (1,000s)		902	3,756	-76.0%	3,985	5,310	-25.0%
Average	Sale Price	180,300	268,271	-32.8%	199,245	252,874	-21.2%
	Days on Market	31	31	0.0%	66	37	78.4%
	Percent of Original	99.0%	94.9%	4.3%	92.4%	94.6%	-2.3%
Median	Sale Price	187,500	237,500	-21.1%	162,500	245,000	-33.7%
	Days on Market	6	10	-40.0%	59	10	490.0%
	Percent of Original	100.0%	99.9%	0.1%	98.0%	99.7%	-1.7%

A total of 5 contracts for sale were written in Jackson County during the month of March, down from 14 in 2023. The median list price of these homes was \$187,500, down from \$237,500 the prior year. Half of the homes that went under contract in March were on the market less than 6 days, compared to 10 days in March 2023.

History of Contracts Written

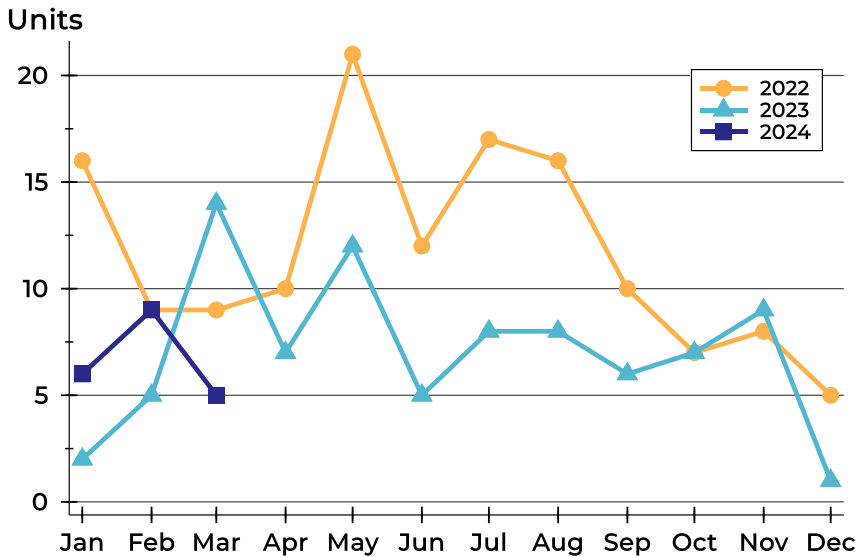
Units





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	16	2	6
February	9	5	9
March	9	14	5
April	10	7	
May	21	12	
June	12	5	
July	17	8	
August	16	8	
September	10	6	
October	7	7	
November	8	9	
December	5	1	

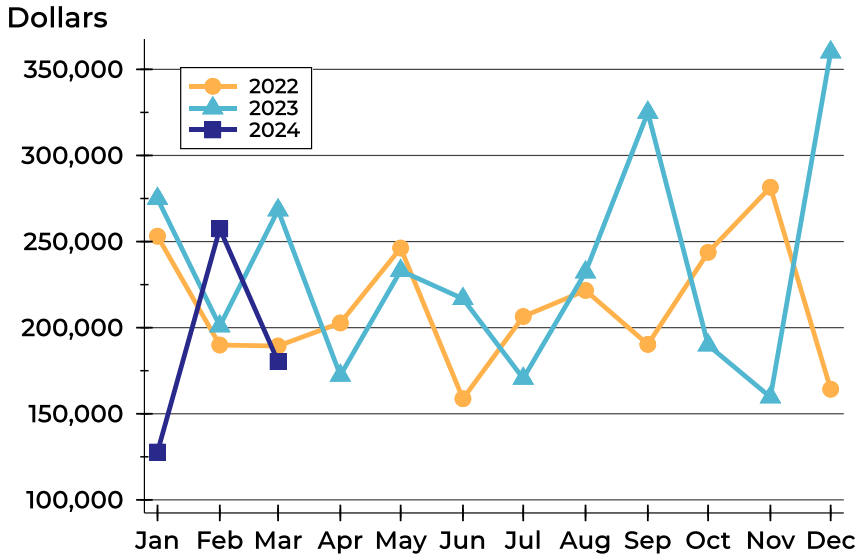
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	40.0%	155,000	155,000	3	3	100.0%	100.0%
\$175,000-\$199,999	1	20.0%	187,500	187,500	24	24	100.0%	100.0%
\$200,000-\$249,999	2	40.0%	202,000	202,000	62	62	97.6%	97.6%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



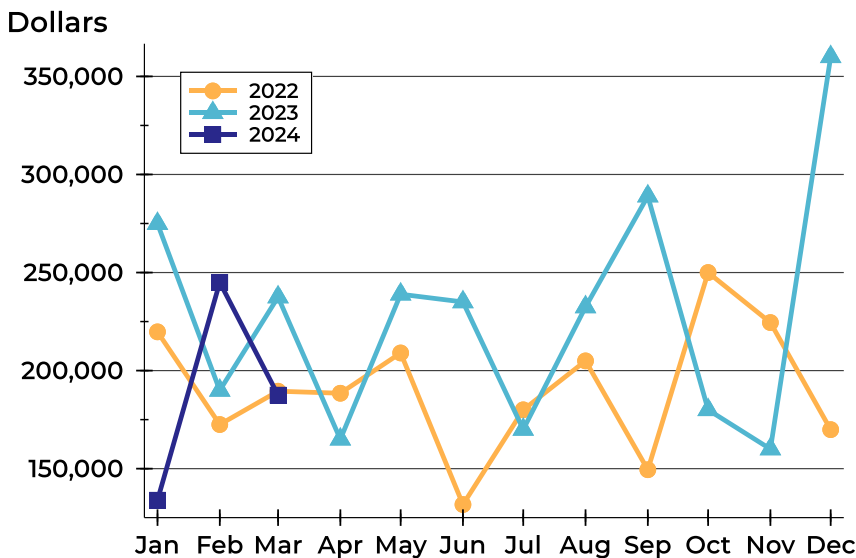
Jackson County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	253,125	274,950	127,800
February	189,917	200,930	257,400
March	189,356	268,271	180,300
April	202,750	172,257	
May	246,243	233,117	
June	158,737	216,780	
July	206,476	170,500	
August	221,638	232,225	
September	190,290	324,948	
October	243,743	189,829	
November	281,550	159,688	
December	164,260	360,000	

Median Price

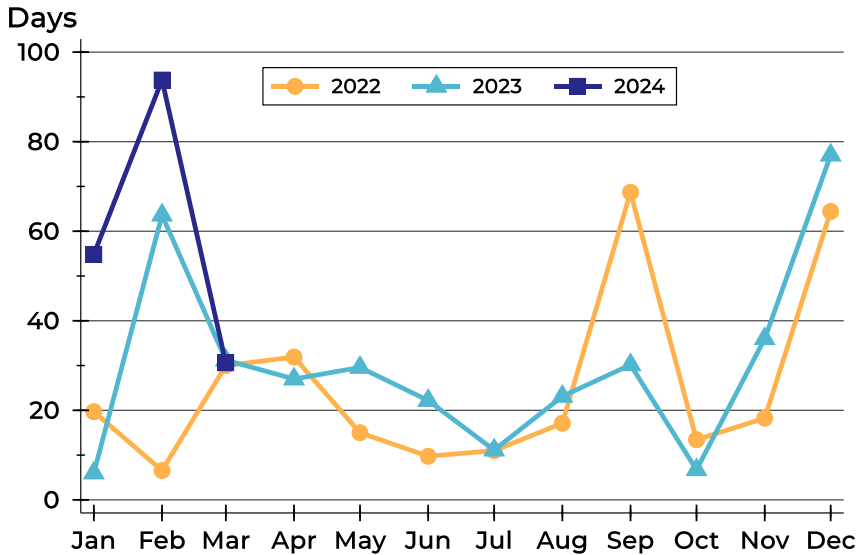


Month	2022	2023	2024
January	219,750	274,950	133,900
February	172,500	189,900	245,000
March	189,500	237,500	187,500
April	188,450	165,000	
May	209,000	238,950	
June	131,700	235,000	
July	180,000	170,000	
August	204,950	232,450	
September	149,450	288,975	
October	250,000	180,000	
November	224,500	160,000	
December	169,900	360,000	



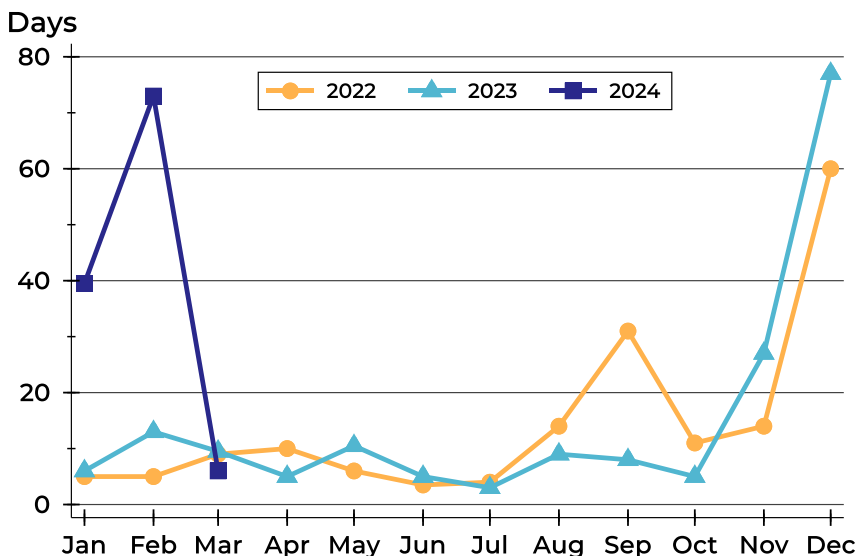
Jackson County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	20	6	55
February	7	64	94
March	30	31	31
April	32	27	
May	15	30	
June	10	22	
July	11	11	
August	17	23	
September	69	30	
October	13	7	
November	18	36	
December	64	77	

Median DOM



Month	2022	2023	2024
January	5	6	40
February	5	13	73
March	9	10	6
April	10	5	
May	6	11	
June	4	5	
July	4	3	
August	14	9	
September	31	8	
October	11	5	
November	14	27	
December	60	77	



Jackson County Pending Contracts Analysis

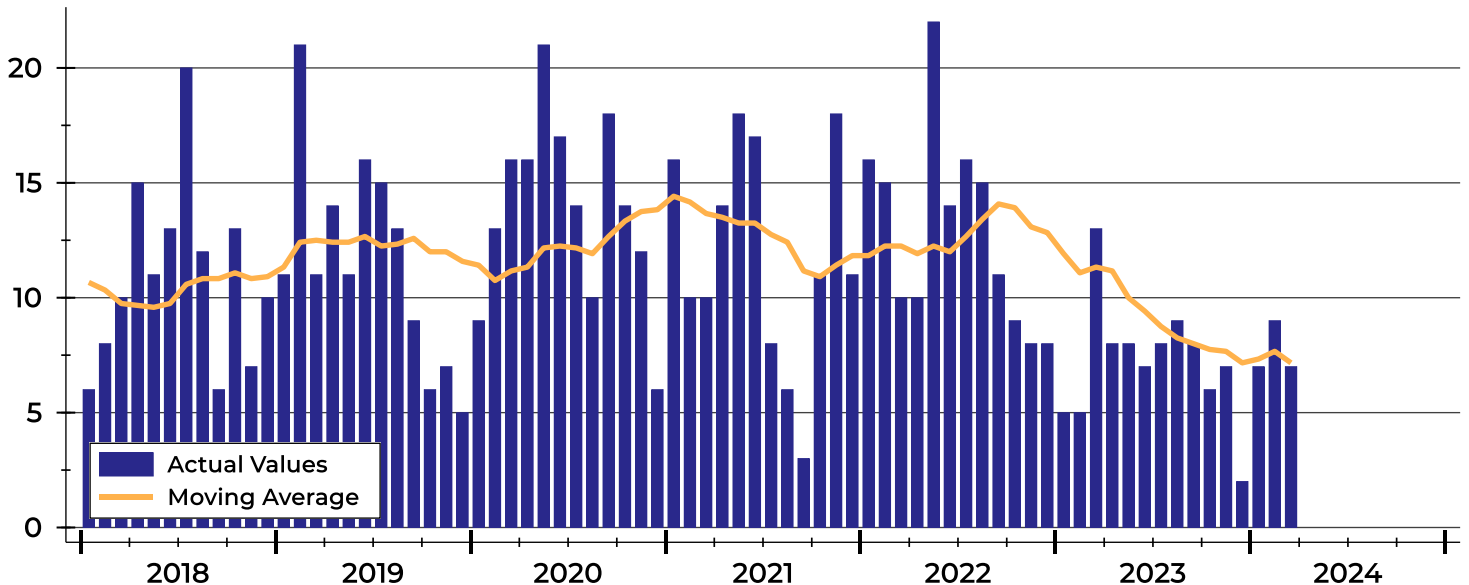
Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		7	13	-46.2%
Volume (1,000s)		1,361	3,547	-61.6%
Average	List Price	194,486	272,815	-28.7%
	Days on Market	58	25	132.0%
	Percent of Original	97.6%	95.8%	1.9%
Median	List Price	200,000	245,000	-18.4%
	Days on Market	24	10	140.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Jackson County had contracts pending at the end of March, down from 13 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

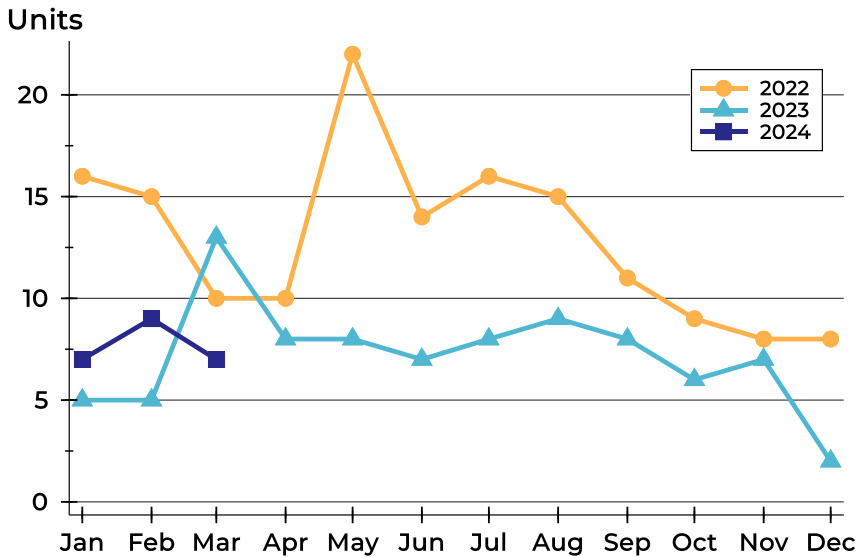
Units





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	16	5	7
February	15	5	9
March	10	13	7
April	10	8	
May	22	8	
June	14	7	
July	16	8	
August	15	9	
September	11	8	
October	9	6	
November	8	7	
December	8	2	

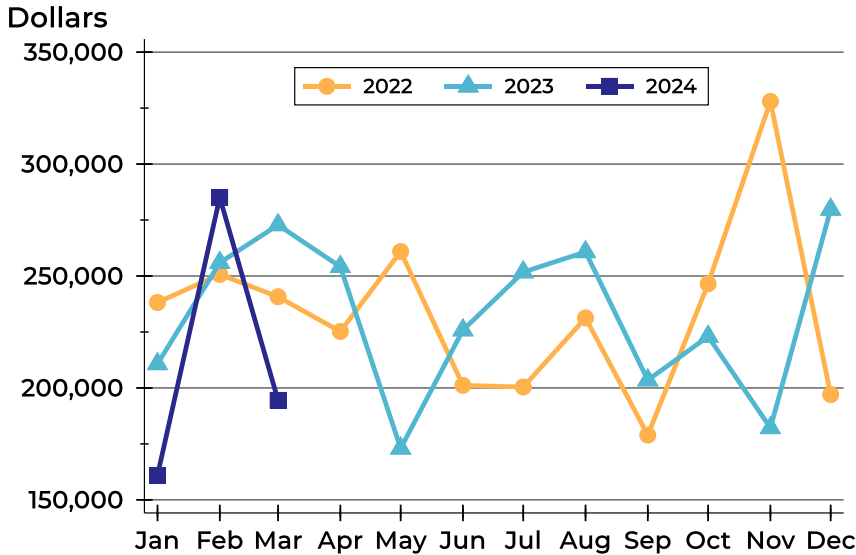
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	28.6%	155,000	155,000	3	3	100.0%	100.0%
\$175,000-\$199,999	1	14.3%	187,500	187,500	24	24	100.0%	100.0%
\$200,000-\$249,999	4	57.1%	215,975	209,450	94	119	95.8%	96.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



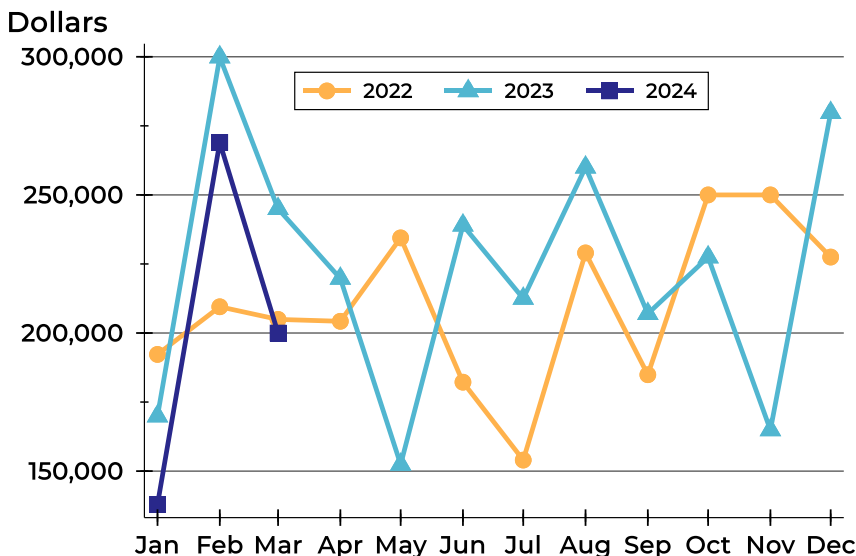
Jackson County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	238,169	210,740	160,971
February	250,723	255,930	285,078
March	240,725	272,815	194,486
April	225,210	254,138	
May	260,918	173,050	
June	201,161	225,843	
July	200,419	251,750	
August	231,287	260,767	
September	178,927	203,494	
October	246,511	222,992	
November	327,999	182,171	
December	197,038	279,750	

Median Price

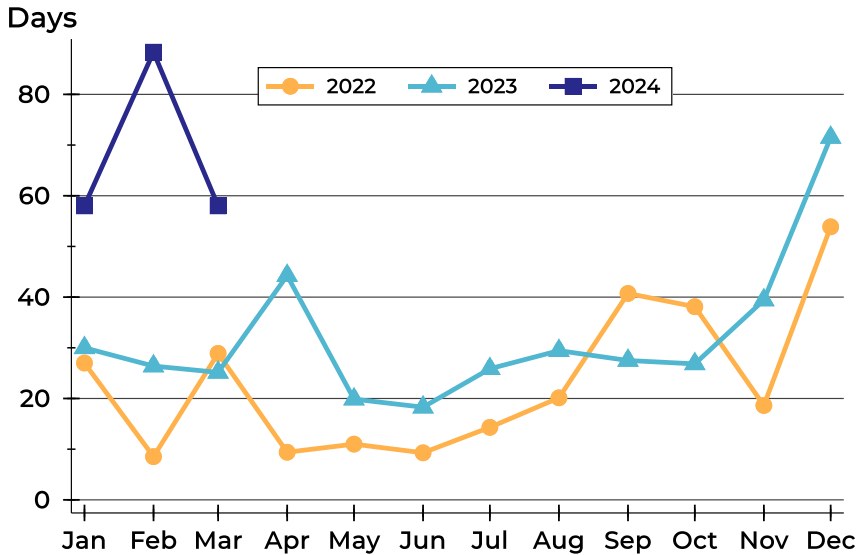


Month	2022	2023	2024
January	192,250	169,900	137,900
February	209,500	299,900	269,000
March	204,925	245,000	200,000
April	204,250	219,750	
May	234,450	152,400	
June	182,200	239,000	
July	154,000	212,500	
August	229,000	260,000	
September	184,900	207,000	
October	250,000	227,475	
November	250,000	164,900	
December	227,500	279,750	



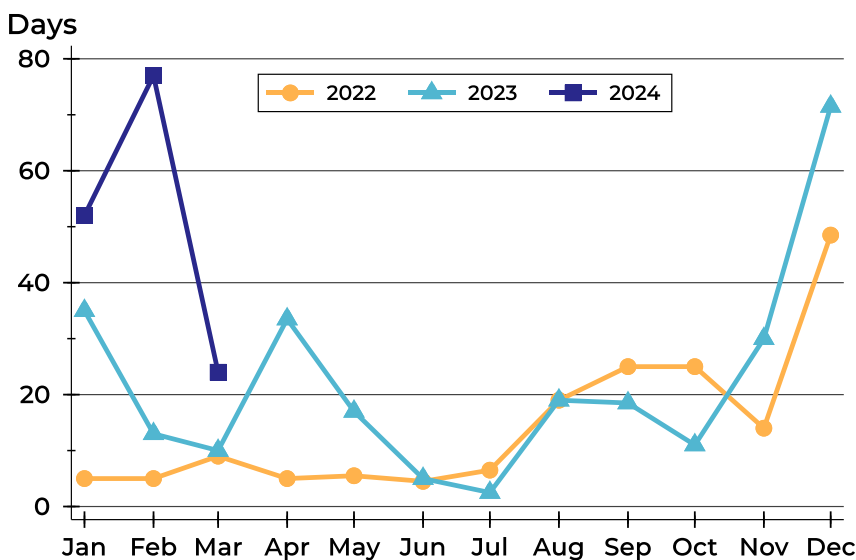
Jackson County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	27	30	58
February	9	26	88
March	29	25	58
April	9	44	
May	11	20	
June	9	18	
July	14	26	
August	20	29	
September	41	28	
October	38	27	
November	19	39	
December	54	72	

Median DOM



Month	2022	2023	2024
January	5	35	52
February	5	13	77
March	9	10	24
April	5	34	
May	6	17	
June	5	5	
July	7	3	
August	19	19	
September	25	19	
October	25	11	
November	14	30	
December	49	72	



**March
2024**

Sunflower MLS Statistics



Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Fell in March

Total home sales in Jefferson County fell last month to 8 units, compared to 11 units in March 2023. Total sales volume was \$1.5 million, down from a year earlier.

The median sale price in March was \$189,500, up from \$170,000 a year earlier. Homes that sold in March were typically on the market for 15 days and sold for 98.7% of their list prices.

Jefferson County Active Listings Up at End of March

The total number of active listings in Jefferson County at the end of March was 18 units, up from 11 at the same point in 2023. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$272,800.

During March, a total of 15 contracts were written down from 16 in March 2023. At the end of the month, there were 16 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Jefferson County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		8	11	14	26	30	38
Change from prior year		-27.3%	-21.4%	16.7%	-13.3%	-21.1%	31.0%
Active Listings		18	11	6	N/A	N/A	N/A
Change from prior year		63.6%	83.3%	-53.8%			
Months' Supply		1.6	0.8	0.4	N/A	N/A	N/A
Change from prior year		100.0%	100.0%	-55.6%			
New Listings		11	11	15	34	36	33
Change from prior year		0.0%	-26.7%	-48.3%	-5.6%	9.1%	-31.3%
Contracts Written		15	16	15	29	36	37
Change from prior year		-6.3%	6.7%	-21.1%	-19.4%	-2.7%	-11.9%
Pending Contracts		16	14	12	N/A	N/A	N/A
Change from prior year		14.3%	16.7%	-53.8%			
Sales Volume (1,000s)		1,495	2,100	2,920	5,695	6,100	8,529
Change from prior year		-28.8%	-28.1%	25.4%	-6.6%	-28.5%	64.2%
Average	Sale Price	186,850	190,909	208,539	219,031	203,327	224,450
	Change from prior year	-2.1%	-8.5%	7.5%	7.7%	-9.4%	25.3%
	List Price of Actives	291,064	312,145	252,467	N/A	N/A	N/A
	Change from prior year	-6.8%	23.6%	60.2%			
	Days on Market	43	35	46	40	30	38
Change from prior year	22.9%	-23.9%	91.7%	33.3%	-21.1%	58.3%	
	Percent of List	98.5%	97.3%	97.2%	98.8%	96.2%	99.5%
Change from prior year	1.2%	0.1%	-3.8%	2.7%	-3.3%	-0.5%	
	Percent of Original	96.7%	96.9%	99.3%	97.5%	94.6%	98.5%
Change from prior year	-0.2%	-2.4%	-1.4%	3.1%	-4.0%	-0.1%	
Median	Sale Price	189,500	170,000	177,950	200,500	187,450	187,500
	Change from prior year	11.5%	-4.5%	-2.4%	7.0%	0.0%	12.6%
	List Price of Actives	272,800	284,900	229,950	N/A	N/A	N/A
	Change from prior year	-4.2%	23.9%	70.3%			
	Days on Market	15	5	9	23	12	11
Change from prior year	200.0%	-44.4%	350.0%	91.7%	9.1%	-35.3%	
	Percent of List	98.7%	100.0%	99.0%	100.0%	97.8%	100.0%
Change from prior year	-1.3%	1.0%	-1.0%	2.2%	-2.2%	0.0%	
	Percent of Original	97.0%	100.0%	100.3%	98.2%	95.3%	100.0%
Change from prior year	-3.0%	-0.3%	0.3%	3.0%	-4.7%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



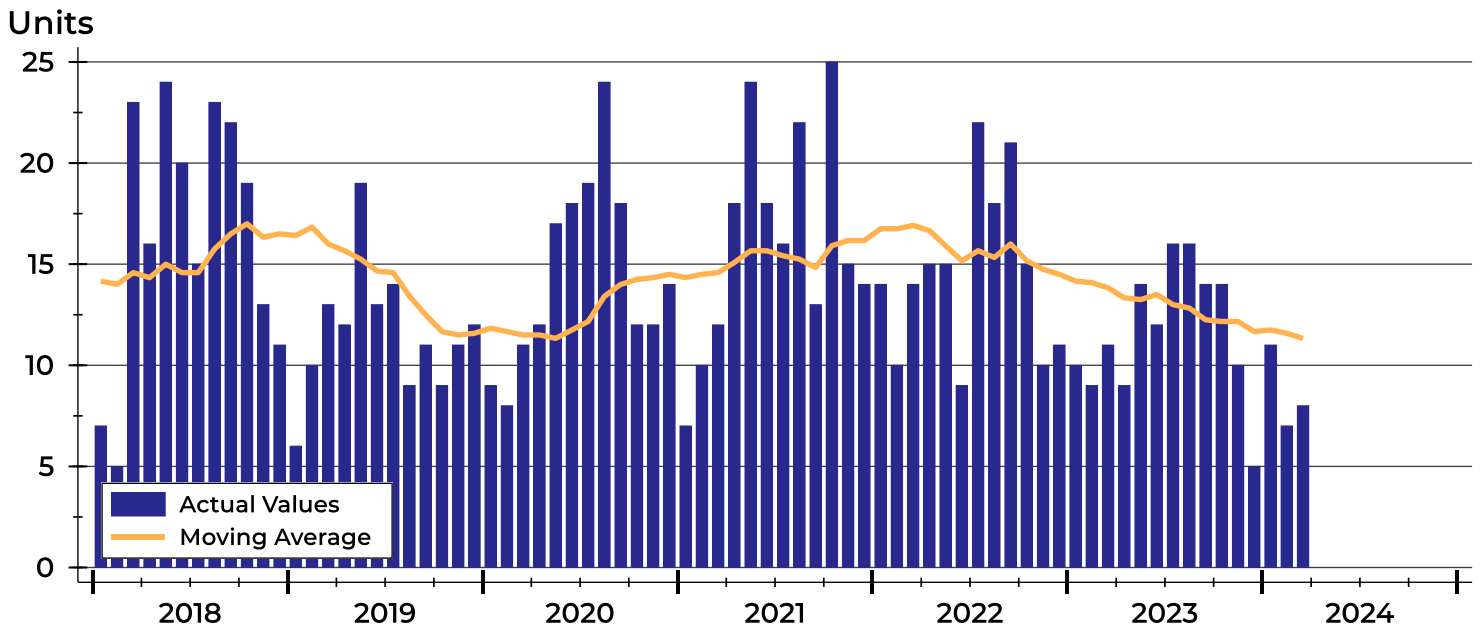
Jefferson County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		8	11	-27.3%	26	30	-13.3%
Volume (1,000s)		1,495	2,100	-28.8%	5,695	6,100	-6.6%
Months' Supply		1.6	0.8	100.0%	N/A	N/A	N/A
Average	Sale Price	186,850	190,909	-2.1%	219,031	203,327	7.7%
	Days on Market	43	35	22.9%	40	30	33.3%
	Percent of List	98.5%	97.3%	1.2%	98.8%	96.2%	2.7%
	Percent of Original	96.7%	96.9%	-0.2%	97.5%	94.6%	3.1%
Median	Sale Price	189,500	170,000	11.5%	200,500	187,450	7.0%
	Days on Market	15	5	200.0%	23	12	91.7%
	Percent of List	98.7%	100.0%	-1.3%	100.0%	97.8%	2.2%
	Percent of Original	97.0%	100.0%	-3.0%	98.2%	95.3%	3.0%

A total of 8 homes sold in Jefferson County in March, down from 11 units in March 2023. Total sales volume fell to \$1.5 million compared to \$2.1 million in the previous year.

The median sales price in March was \$189,500, up 11.5% compared to the prior year. Median days on market was 15 days, down from 31 days in February, but up from 5 in March 2023.

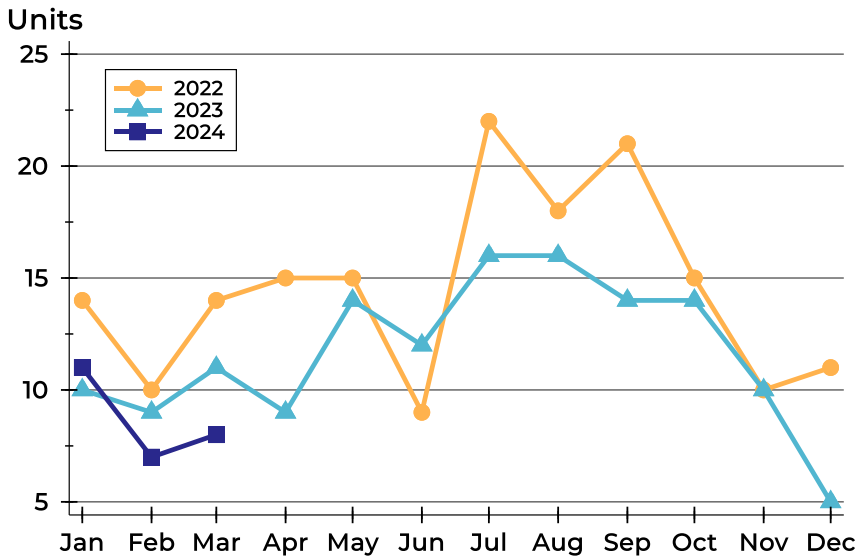
History of Closed Listings





Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	10	11
February	10	9	7
March	14	11	8
April	15	9	
May	15	14	
June	9	12	
July	22	16	
August	18	16	
September	21	14	
October	15	14	
November	10	10	
December	11	5	

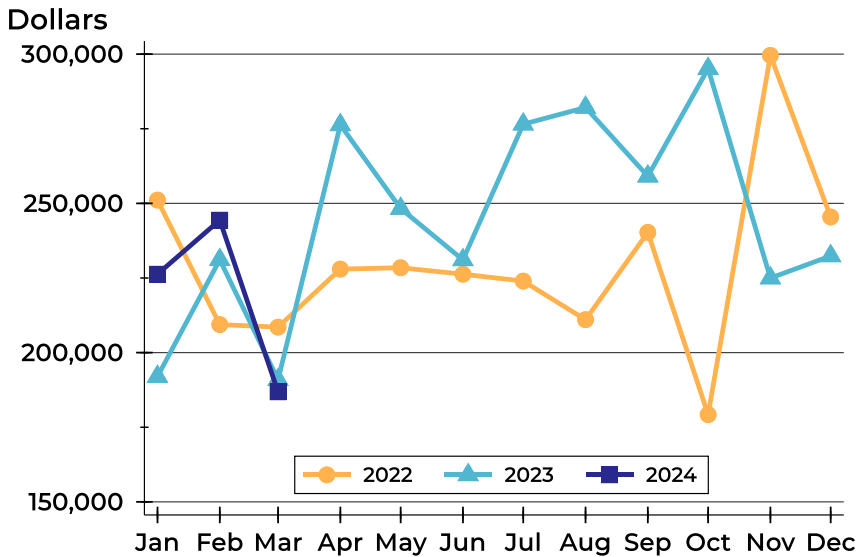
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	12.5%	0.9	55,000	55,000	5	5	93.2%	93.2%	93.2%	93.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	1.2	127,800	127,800	16	16	98.3%	98.3%	98.3%	98.3%
\$150,000-\$174,999	1	12.5%	0.0	151,000	151,000	82	82	101.7%	101.7%	95.0%	95.0%
\$175,000-\$199,999	1	12.5%	1.7	179,000	179,000	13	13	96.8%	96.8%	94.2%	94.2%
\$200,000-\$249,999	2	25.0%	1.8	203,500	203,500	4	4	99.5%	99.5%	99.5%	99.5%
\$250,000-\$299,999	1	12.5%	0.5	250,000	250,000	159	159	100.0%	100.0%	98.0%	98.0%
\$300,000-\$399,999	1	12.5%	2.4	325,000	325,000	61	61	98.8%	98.8%	95.9%	95.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	2.7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



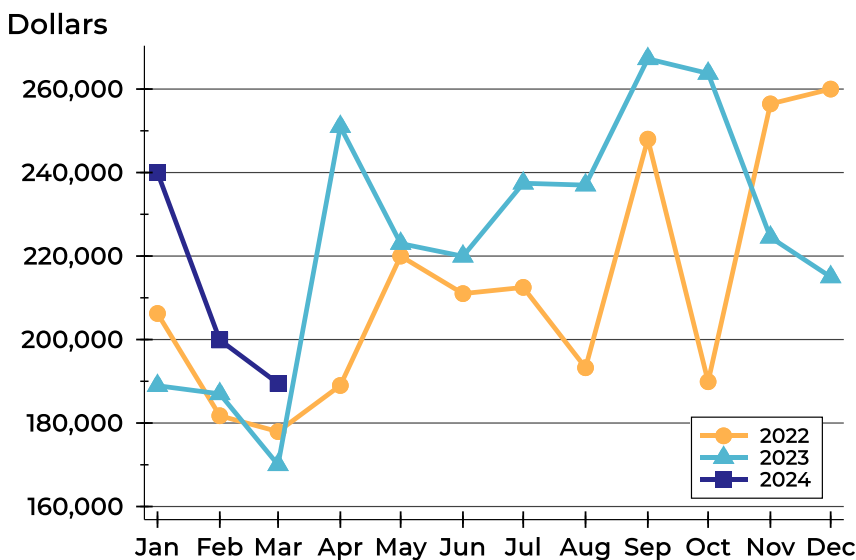
Jefferson County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	251,111	191,980	226,291
February	209,400	231,111	244,400
March	208,539	190,909	186,850
April	227,993	276,311	
May	228,443	248,286	
June	226,278	231,075	
July	223,977	276,540	
August	211,039	282,138	
September	240,283	259,107	
October	179,240	295,143	
November	299,590	224,978	
December	245,447	232,400	

Median Price

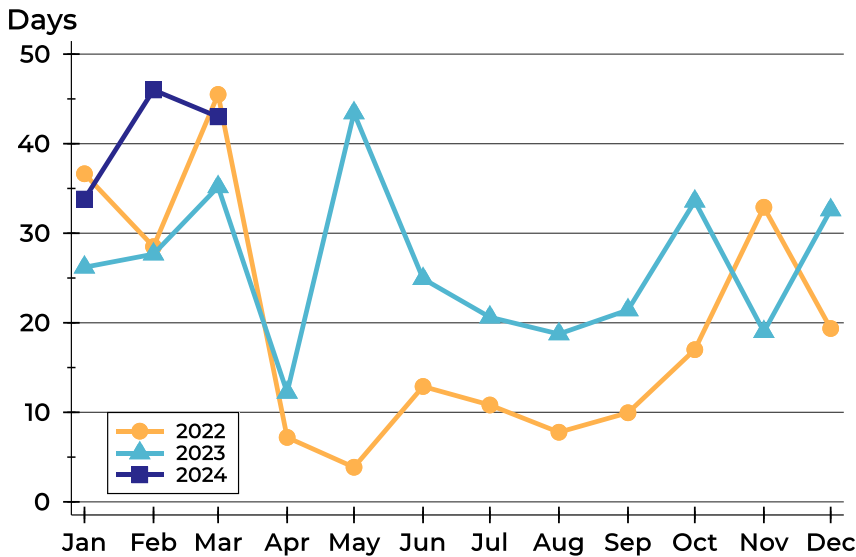


Month	2022	2023	2024
January	206,250	188,950	240,000
February	181,750	187,000	199,900
March	177,950	170,000	189,500
April	189,000	251,000	
May	220,000	223,000	
June	211,000	219,950	
July	212,500	237,450	
August	193,250	237,000	
September	248,000	267,250	
October	189,900	263,750	
November	256,450	224,500	
December	260,000	215,000	



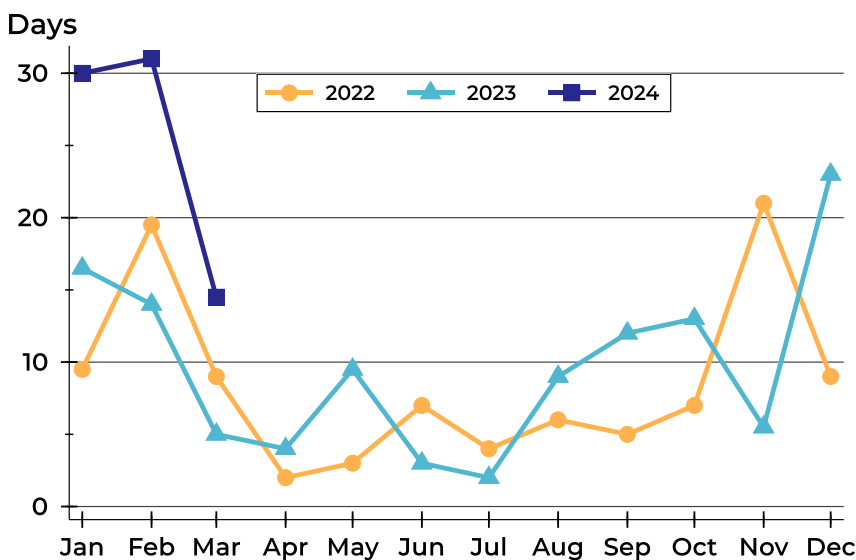
Jefferson County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	26	34
February	29	28	46
March	46	35	43
April	7	12	
May	4	43	
June	13	25	
July	11	21	
August	8	19	
September	10	21	
October	17	34	
November	33	19	
December	19	33	

Median DOM



Month	2022	2023	2024
January	10	17	30
February	20	14	31
March	9	5	15
April	2	4	
May	3	10	
June	7	3	
July	4	2	
August	6	9	
September	5	12	
October	7	13	
November	21	6	
December	9	23	



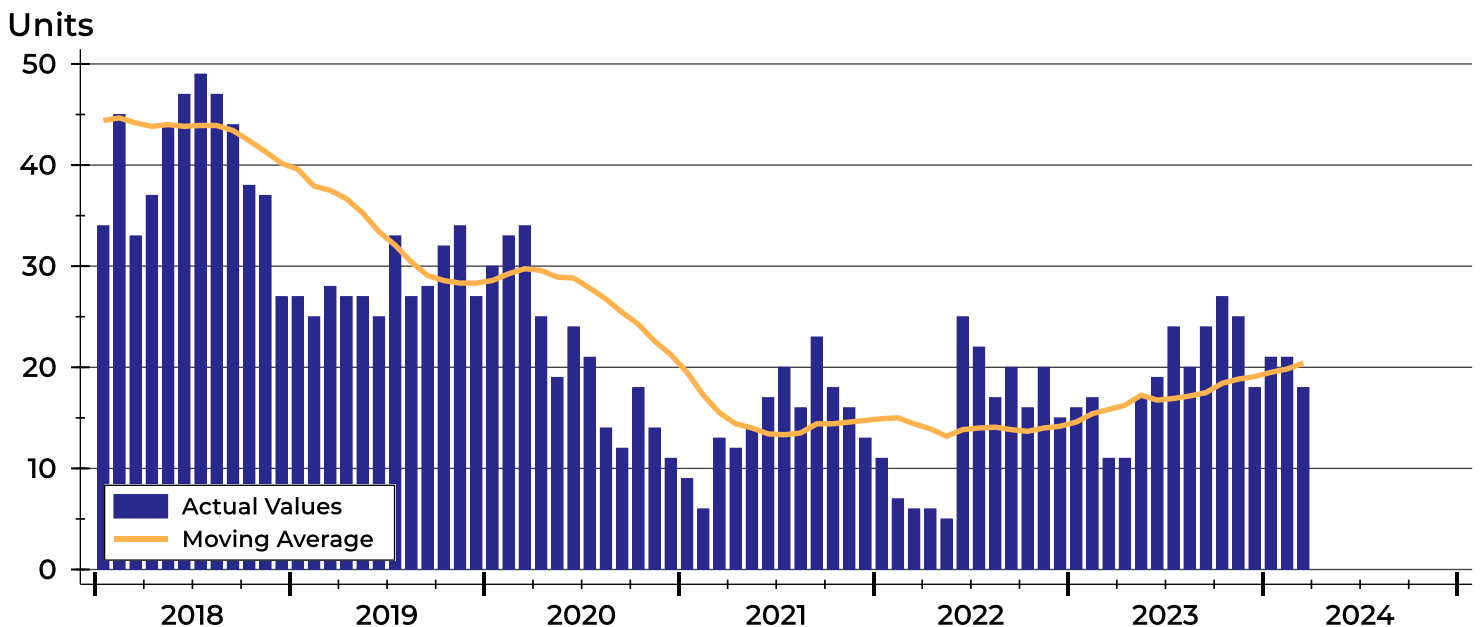
Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		18	11	63.6%
Volume (1,000s)		5,239	3,434	52.6%
Months' Supply		1.6	0.8	100.0%
Average	List Price	291,064	312,145	-6.8%
	Days on Market	70	90	-22.2%
	Percent of Original	94.2%	96.9%	-2.8%
Median	List Price	272,800	284,900	-4.2%
	Days on Market	63	87	-27.6%
	Percent of Original	99.3%	100.0%	-0.7%

A total of 18 homes were available for sale in Jefferson County at the end of March. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of March was \$272,800, down 4.2% from 2023. The typical time on market for active listings was 63 days, down from 87 days a year earlier.

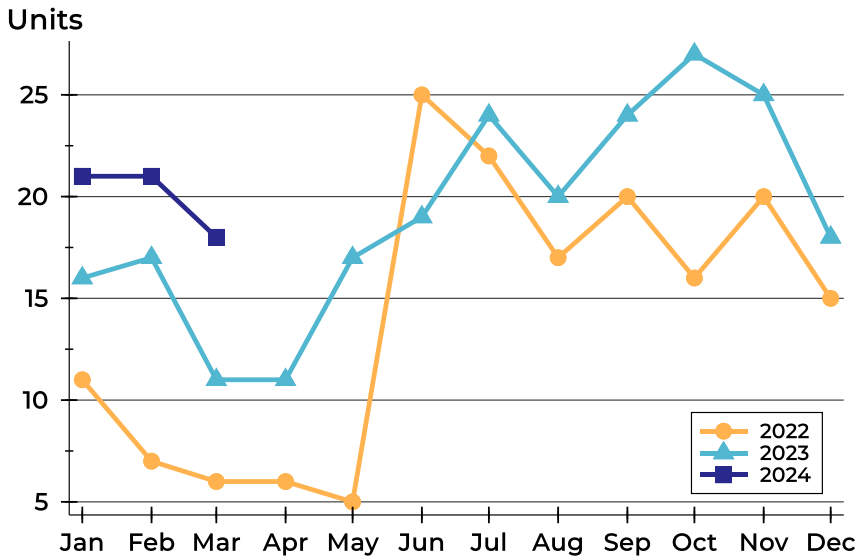
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	11	16	21
February	7	17	21
March	6	11	18
April	6	11	
May	5	17	
June	25	19	
July	22	24	
August	17	20	
September	20	24	
October	16	27	
November	20	25	
December	15	18	

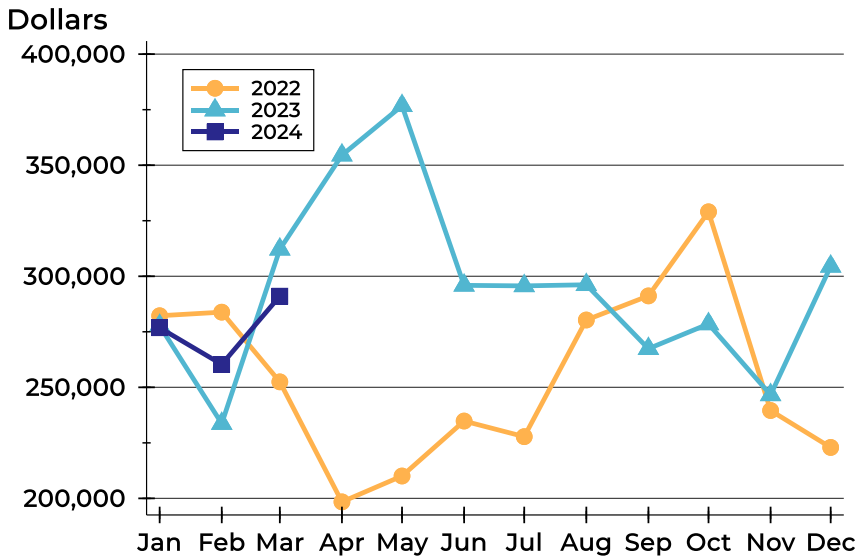
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.6%	N/A	45,000	45,000	60	60	69.2%	69.2%
\$50,000-\$99,999	1	5.6%	0.9	70,000	70,000	70	70	84.8%	84.8%
\$100,000-\$124,999	1	5.6%	N/A	120,000	120,000	223	223	80.3%	80.3%
\$125,000-\$149,999	1	5.6%	1.2	135,000	135,000	42	42	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	11.1%	1.7	176,900	176,900	95	95	92.3%	92.3%
\$200,000-\$249,999	3	16.7%	1.8	228,233	230,000	72	87	100.0%	100.0%
\$250,000-\$299,999	1	5.6%	0.5	299,900	299,900	75	75	96.7%	96.7%
\$300,000-\$399,999	4	22.2%	2.4	351,713	339,925	43	40	95.7%	100.0%
\$400,000-\$499,999	2	11.1%	N/A	424,500	424,500	49	49	98.9%	98.9%
\$500,000-\$749,999	2	11.1%	2.7	637,450	637,450	59	59	99.3%	99.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



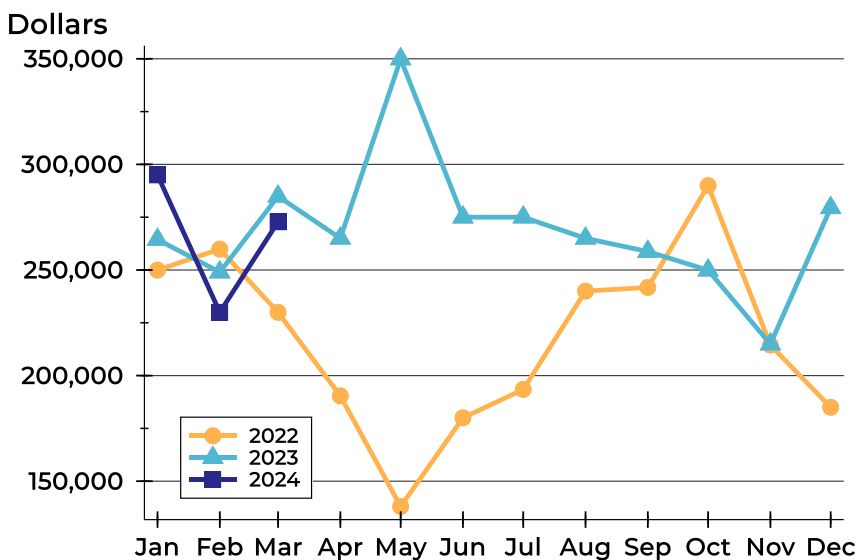
Jefferson County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	282,223	277,778	276,829
February	283,843	233,685	260,340
March	252,467	312,145	291,064
April	198,433	354,509	
May	210,080	376,765	
June	234,824	295,921	
July	227,791	295,677	
August	280,318	296,175	
September	291,175	267,396	
October	329,038	278,540	
November	239,568	246,606	
December	222,940	304,466	

Median Price

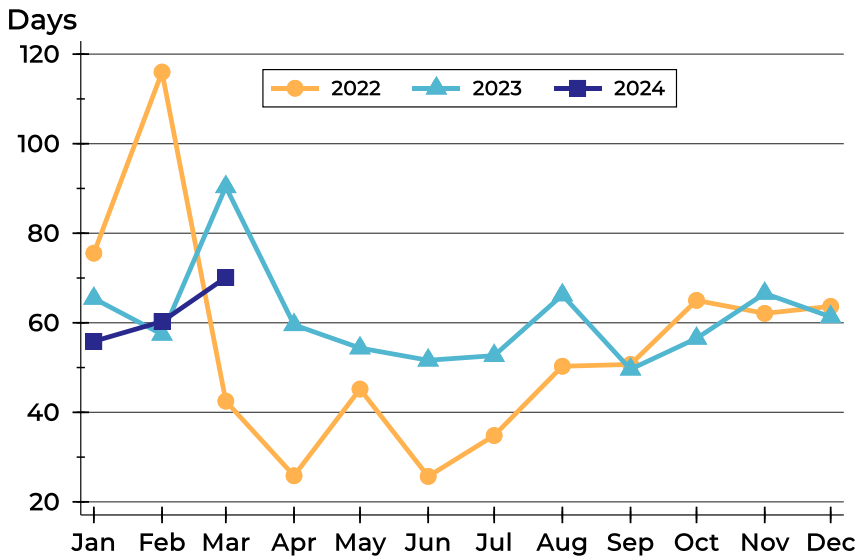


Month	2022	2023	2024
January	249,950	264,450	295,000
February	259,900	249,000	230,000
March	229,950	284,900	272,800
April	190,400	265,000	
May	138,000	349,900	
June	180,000	275,000	
July	193,450	275,000	
August	240,000	265,000	
September	241,750	258,750	
October	289,950	249,888	
November	214,450	214,900	
December	185,000	279,444	



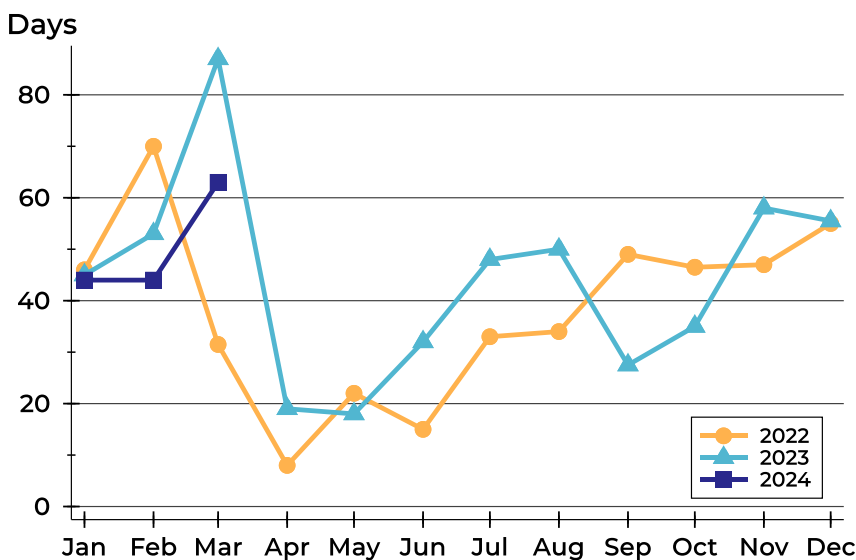
Jefferson County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	76	65	56
February	116	57	60
March	43	90	70
April	26	60	
May	45	54	
June	26	52	
July	35	53	
August	50	66	
September	51	50	
October	65	57	
November	62	67	
December	64	61	

Median DOM

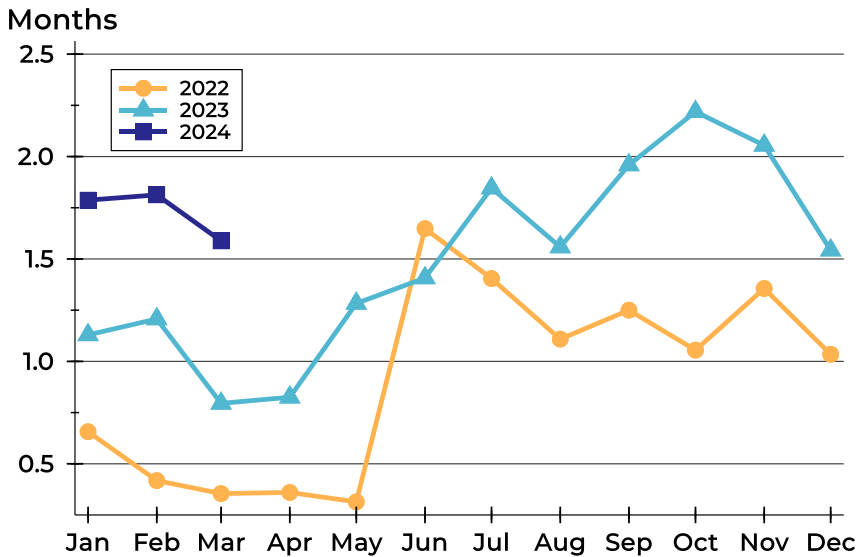


Month	2022	2023	2024
January	46	45	44
February	70	53	44
March	32	87	63
April	8	19	
May	22	18	
June	15	32	
July	33	48	
August	34	50	
September	49	28	
October	47	35	
November	47	58	
December	55	56	



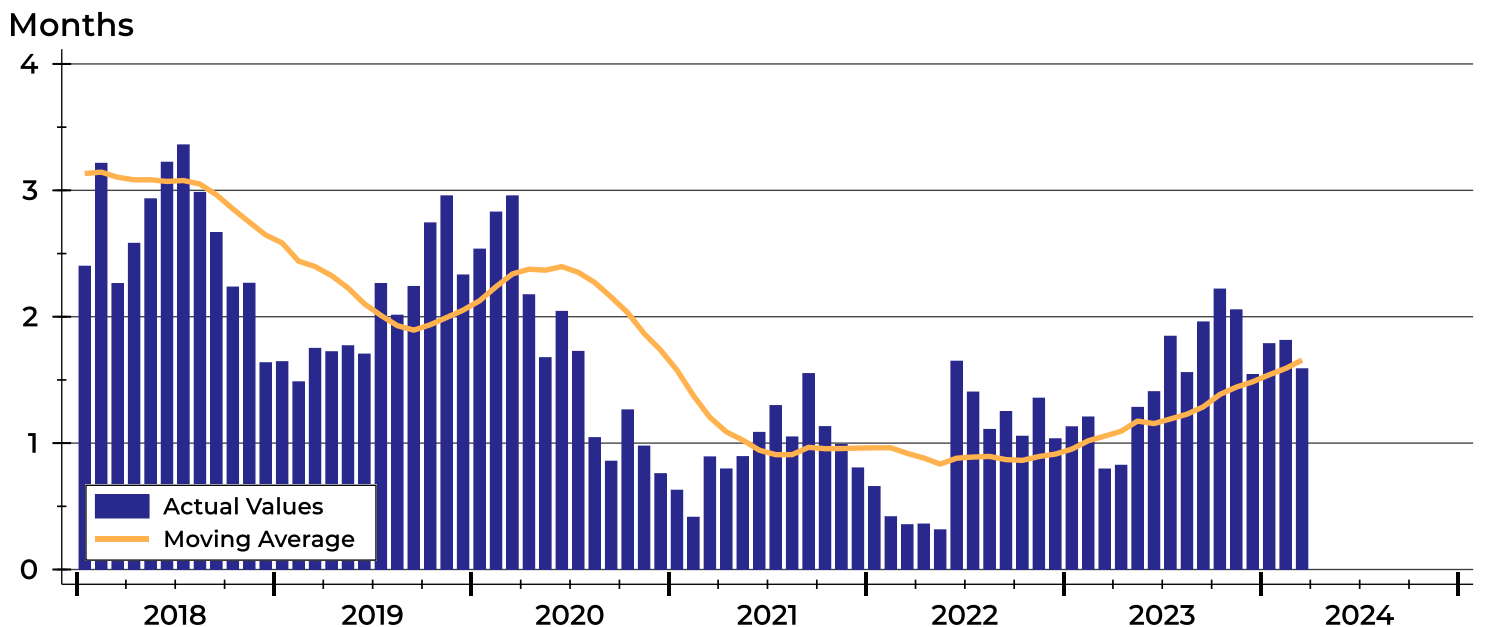
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.1	1.8
February	0.4	1.2	1.8
March	0.4	0.8	1.6
April	0.4	0.8	
May	0.3	1.3	
June	1.6	1.4	
July	1.4	1.8	
August	1.1	1.6	
September	1.3	2.0	
October	1.1	2.2	
November	1.4	2.1	
December	1.0	1.5	

History of Month's Supply





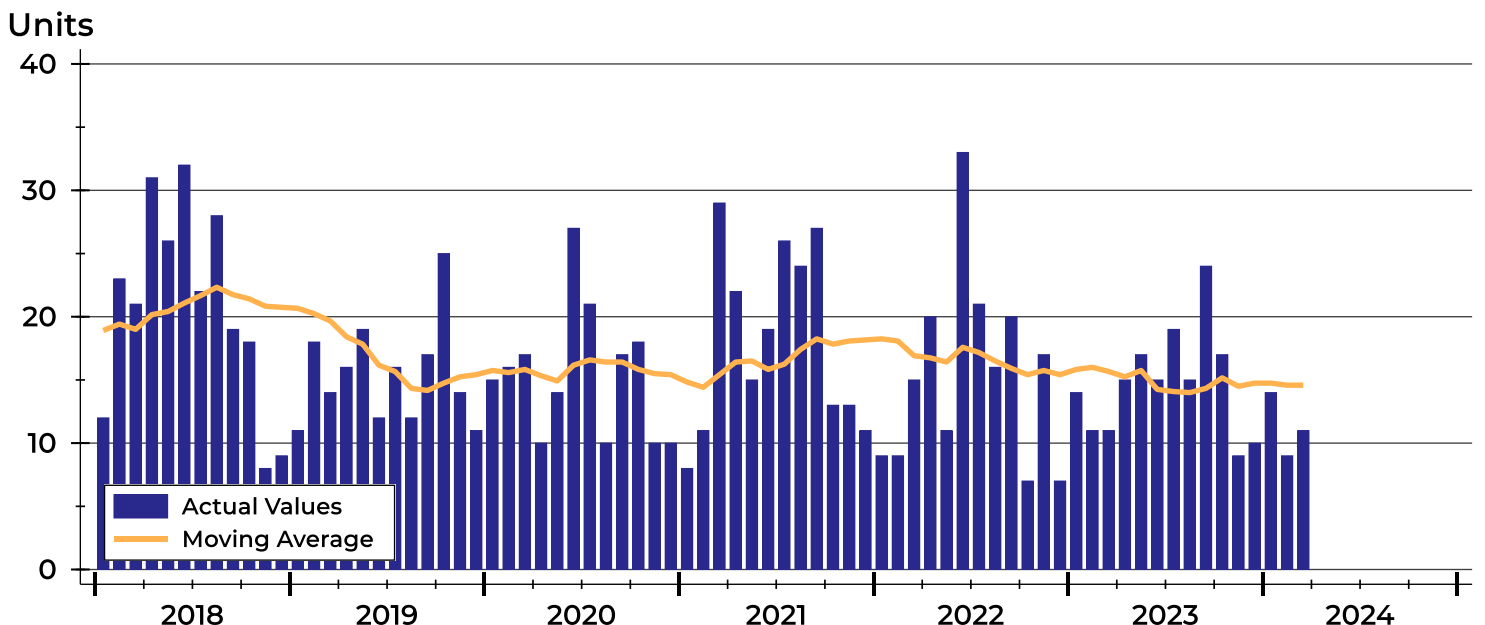
Jefferson County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	11	11	0.0%
	Volume (1,000s)	3,654	3,744	-2.4%
	Average List Price	332,136	340,336	-2.4%
	Median List Price	330,000	299,900	10.0%
Year-to-Date	New Listings	34	36	-5.6%
	Volume (1,000s)	8,228	10,017	-17.9%
	Average List Price	241,994	278,258	-13.0%
	Median List Price	222,500	240,000	-7.3%

A total of 11 new listings were added in Jefferson County during March, the same figure as reported in 2023. Year-to-date Jefferson County has seen 34 new listings.

The median list price of these homes was \$330,000 up from \$299,900 in 2023.

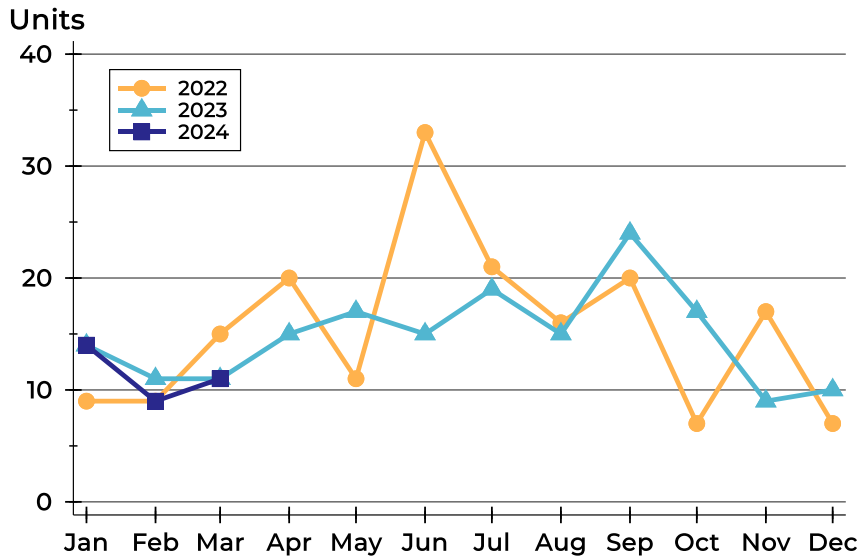
History of New Listings





Jefferson County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	9	14	14
February	9	11	9
March	15	11	11
April	20	15	
May	11	17	
June	33	15	
July	21	19	
August	16	15	
September	20	24	
October	7	17	
November	17	9	
December	7	10	

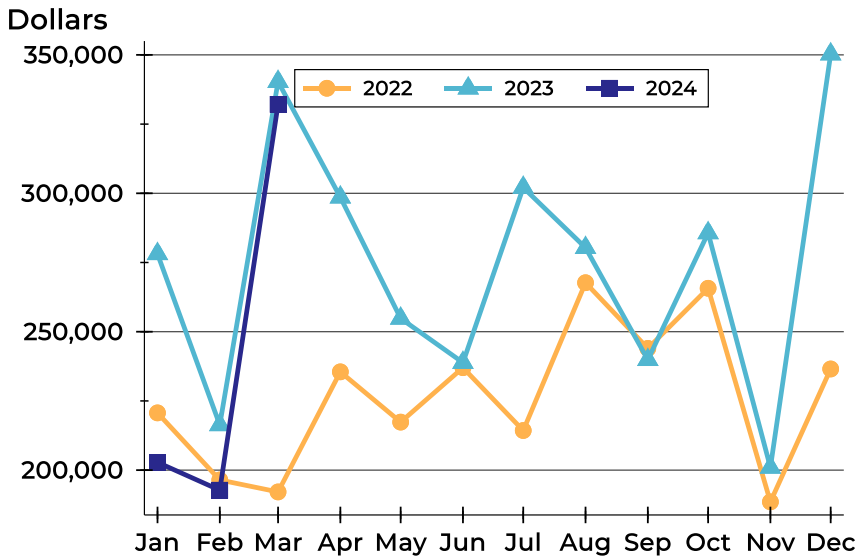
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	9.1%	109,000	109,000	3	3	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	9.1%	160,000	160,000	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	18.2%	240,350	240,350	19	19	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	36.4%	354,725	349,950	13	9	98.2%	100.0%
\$400,000-\$499,999	1	9.1%	420,000	420,000	17	17	100.0%	100.0%
\$500,000-\$749,999	2	18.2%	532,450	532,450	19	19	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



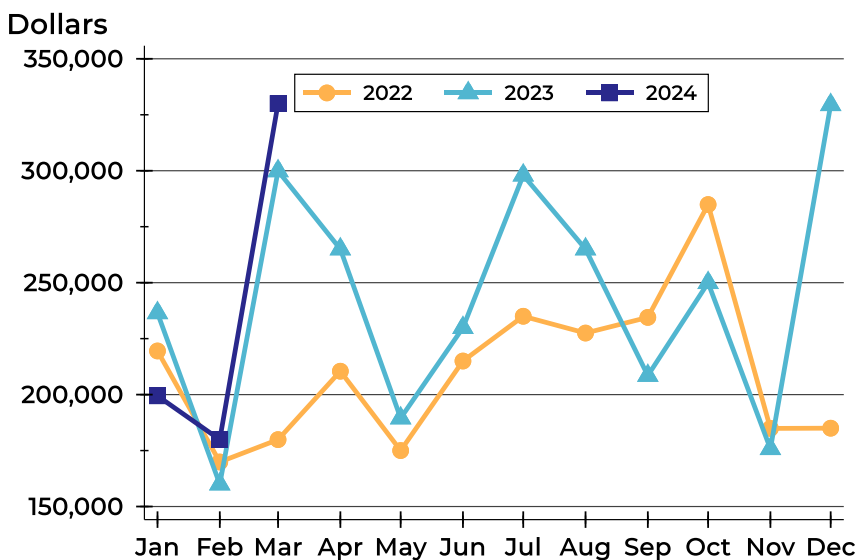
Jefferson County New Listings Analysis

Average Price



Month	2022	2023	2024
January	220,689	278,136	202,818
February	196,450	216,336	192,761
March	192,133	340,336	332,136
April	235,508	298,580	
May	217,345	254,818	
June	237,012	238,847	
July	214,314	302,084	
August	267,700	280,340	
September	243,980	239,873	
October	265,700	285,685	
November	188,535	200,978	
December	236,543	350,270	

Median Price



Month	2022	2023	2024
January	219,500	236,500	199,450
February	169,900	160,000	179,900
March	179,900	299,900	330,000
April	210,450	265,000	
May	175,000	189,500	
June	215,000	229,900	
July	235,000	298,000	
August	227,500	265,000	
September	234,500	208,500	
October	284,900	249,950	
November	184,900	175,800	
December	185,000	329,450	



Jefferson County Contracts Written Analysis

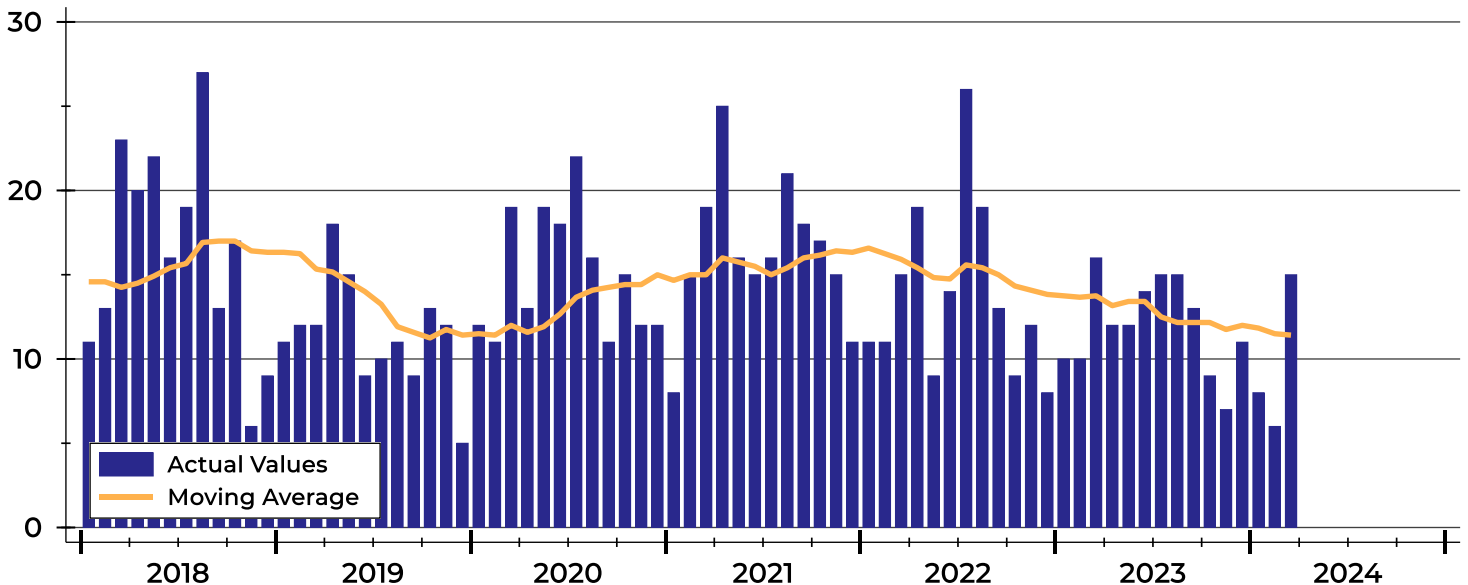
Summary Statistics for Contracts Written		2024	March 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		15	16	-6.3%	29	36	-19.4%
Volume (1,000s)		4,010	4,405	-9.0%	7,096	8,694	-18.4%
Average	Sale Price	267,317	275,290	-2.9%	244,691	241,496	1.3%
	Days on Market	34	23	47.8%	43	28	53.6%
	Percent of Original	98.9%	96.1%	2.9%	96.2%	96.5%	-0.3%
Median	Sale Price	295,000	245,000	20.4%	210,000	217,500	-3.4%
	Days on Market	11	5	120.0%	15	8	87.5%
	Percent of Original	100.0%	100.0%	0.0%	98.6%	99.2%	-0.6%

A total of 15 contracts for sale were written in Jefferson County during the month of March, down from 16 in 2023. The median list price of these homes was \$295,000, up from \$245,000 the prior year.

Half of the homes that went under contract in March were on the market less than 11 days, compared to 5 days in March 2023.

History of Contracts Written

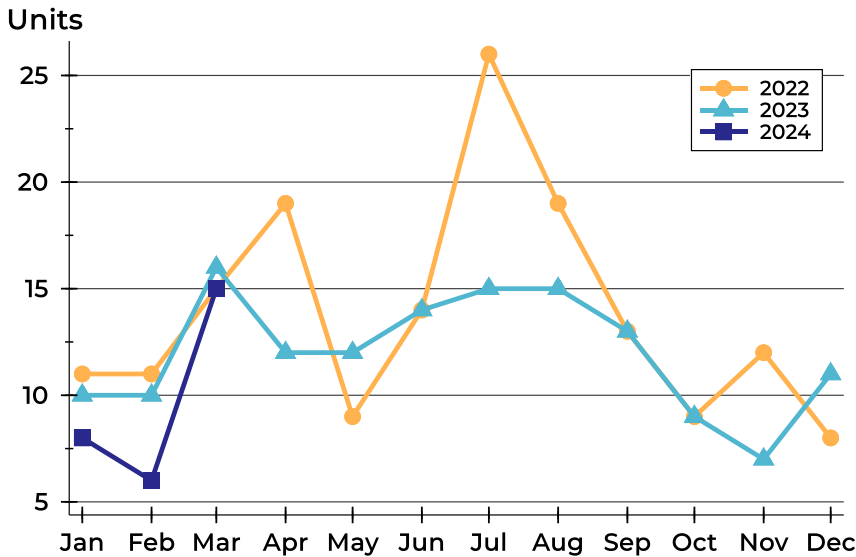
Units





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	11	10	8
February	11	10	6
March	15	16	15
April	19	12	
May	9	12	
June	14	14	
July	26	15	
August	19	15	
September	13	13	
October	9	9	
November	12	7	
December	8	11	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	13.3%	72,500	72,500	45	45	100.0%	100.0%
\$100,000-\$124,999	1	6.7%	109,000	109,000	3	3	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	6.7%	160,000	160,000	0	0	100.0%	100.0%
\$175,000-\$199,999	1	6.7%	179,900	179,900	11	11	100.0%	100.0%
\$200,000-\$249,999	1	6.7%	235,000	235,000	4	4	100.0%	100.0%
\$250,000-\$299,999	2	13.3%	277,500	277,500	104	104	93.5%	93.5%
\$300,000-\$399,999	6	40.0%	349,325	329,975	31	10	99.4%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	6.7%	529,900	529,900	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



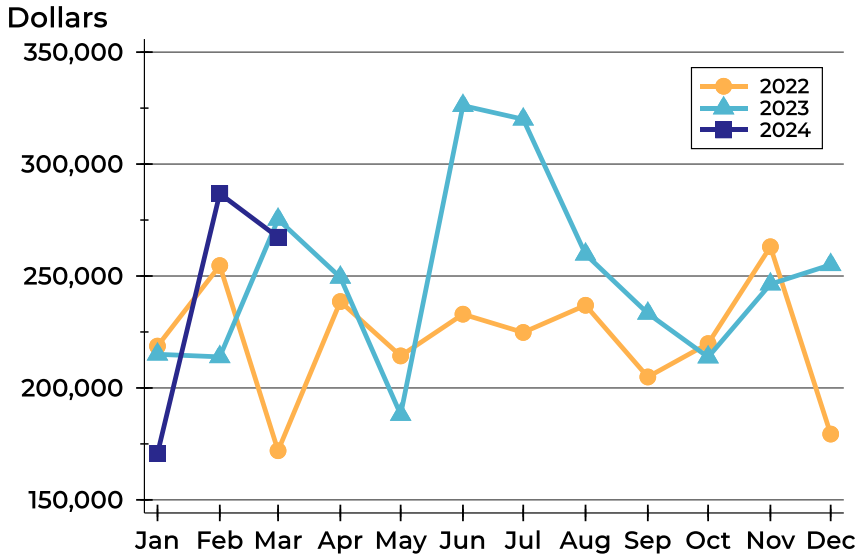
**March
2024**

Sunflower MLS Statistics



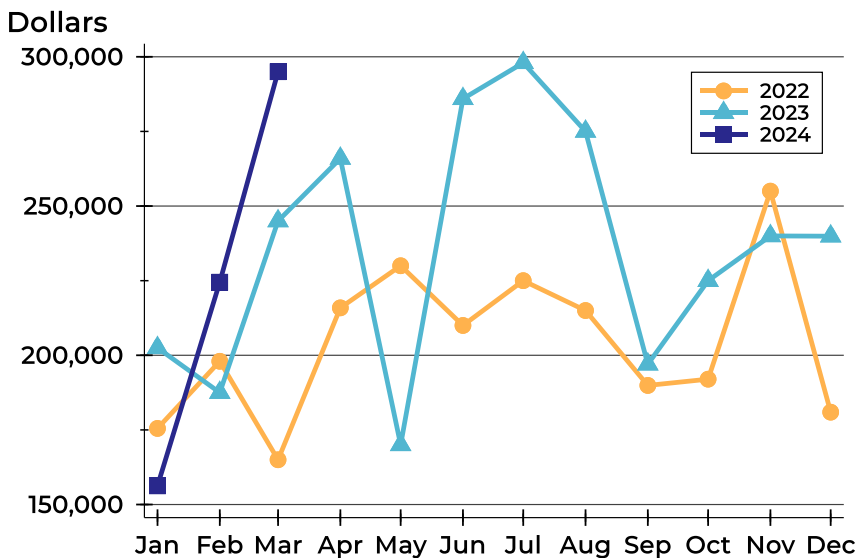
Jefferson County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	218,691	215,040	170,675
February	254,668	213,880	286,817
March	171,967	275,290	267,317
April	238,592	249,392	
May	214,311	188,117	
June	232,943	326,114	
July	224,781	320,020	
August	236,932	259,717	
September	204,908	233,300	
October	219,811	213,767	
November	263,063	246,363	
December	179,388	255,014	

Median Price

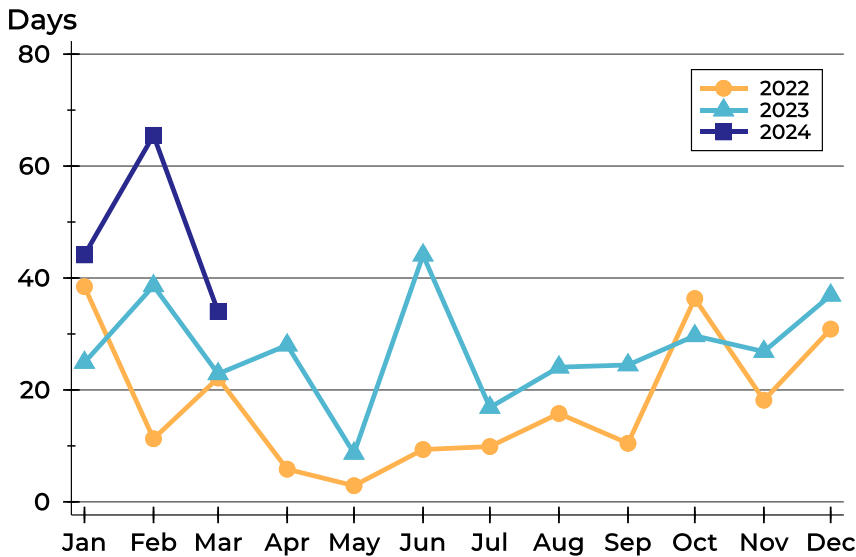


Month	2022	2023	2024
January	175,500	202,500	156,250
February	198,000	187,500	224,500
March	165,000	245,000	295,000
April	215,900	265,950	
May	230,000	170,000	
June	210,000	285,950	
July	225,000	298,000	
August	215,000	275,000	
September	189,900	197,000	
October	192,000	225,000	
November	255,000	240,000	
December	180,950	239,900	



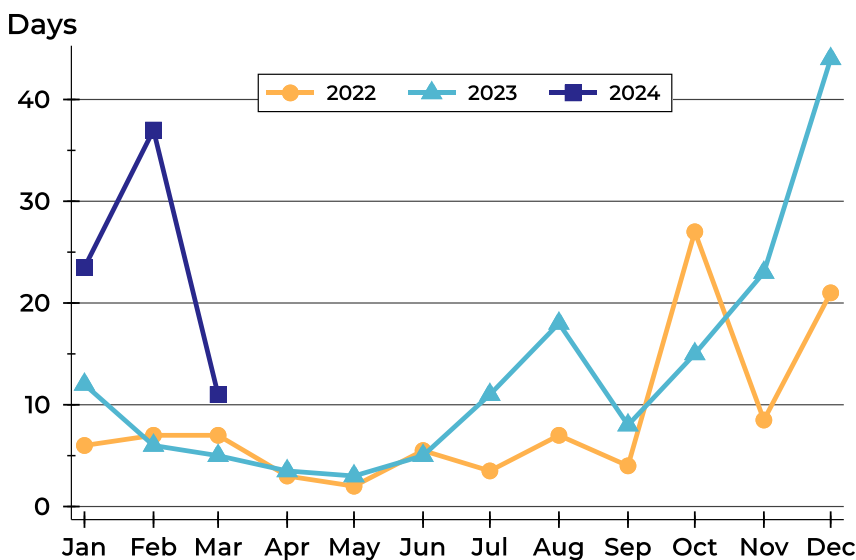
Jefferson County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	38	25	44
February	11	39	66
March	22	23	34
April	6	28	
May	3	9	
June	9	44	
July	10	17	
August	16	24	
September	10	24	
October	36	30	
November	18	27	
December	31	37	

Median DOM



Month	2022	2023	2024
January	6	12	24
February	7	6	37
March	7	5	11
April	3	4	
May	2	3	
June	6	5	
July	4	11	
August	7	18	
September	4	8	
October	27	15	
November	9	23	
December	21	44	



Jefferson County Pending Contracts Analysis

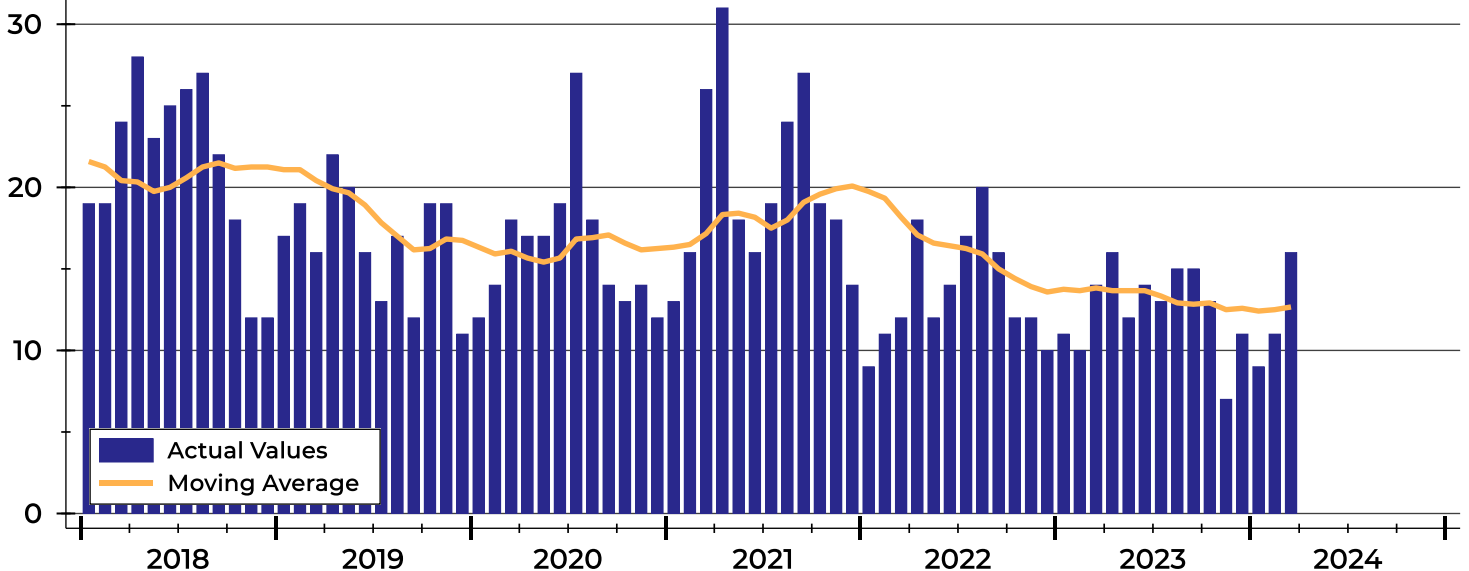
Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		16	14	14.3%
Volume (1,000s)		4,504	3,301	36.4%
Average	List Price	281,484	235,767	19.4%
	Days on Market	36	27	33.3%
	Percent of Original	98.6%	97.8%	0.8%
Median	List Price	277,500	215,000	29.1%
	Days on Market	11	7	57.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 16 listings in Jefferson County had contracts pending at the end of March, up from 14 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

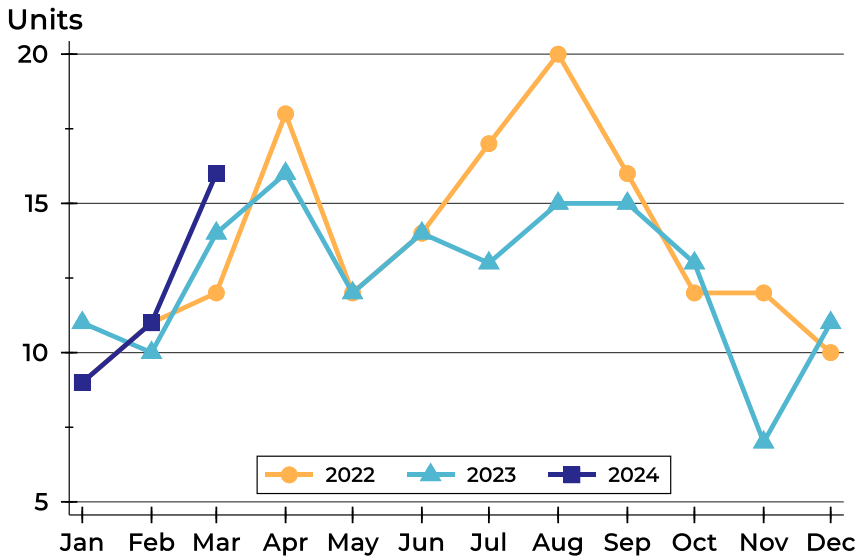
Units





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	9	11	9
February	11	10	11
March	12	14	16
April	18	16	
May	12	12	
June	14	14	
July	17	13	
August	20	15	
September	16	15	
October	12	13	
November	12	7	
December	10	11	

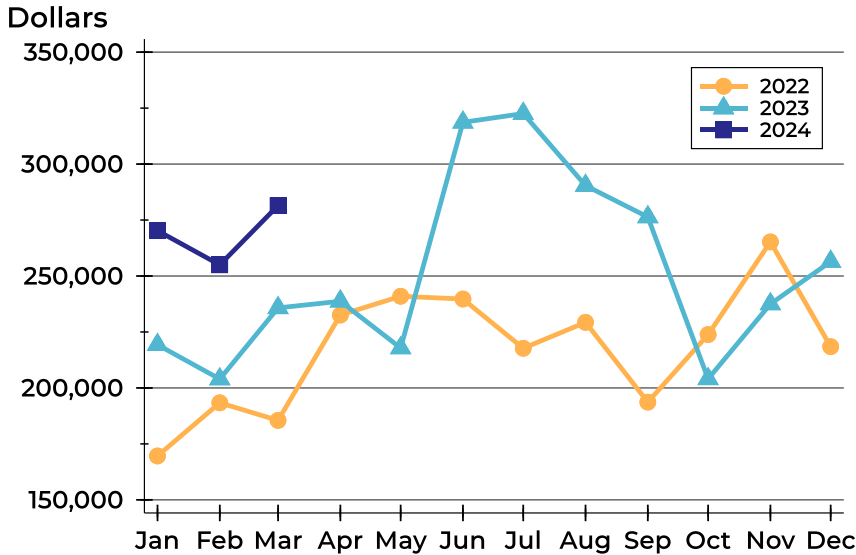
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	12.5%	72,500	72,500	45	45	100.0%	100.0%
\$100,000-\$124,999	2	12.5%	116,000	116,000	2	2	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	6.3%	160,000	160,000	0	0	100.0%	100.0%
\$175,000-\$199,999	1	6.3%	179,900	179,900	11	11	100.0%	100.0%
\$200,000-\$249,999	1	6.3%	235,000	235,000	4	4	100.0%	100.0%
\$250,000-\$299,999	2	12.5%	277,500	277,500	104	104	93.5%	93.5%
\$300,000-\$399,999	5	31.3%	353,590	330,000	36	11	99.4%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	12.5%	614,450	614,450	40	40	96.6%	96.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



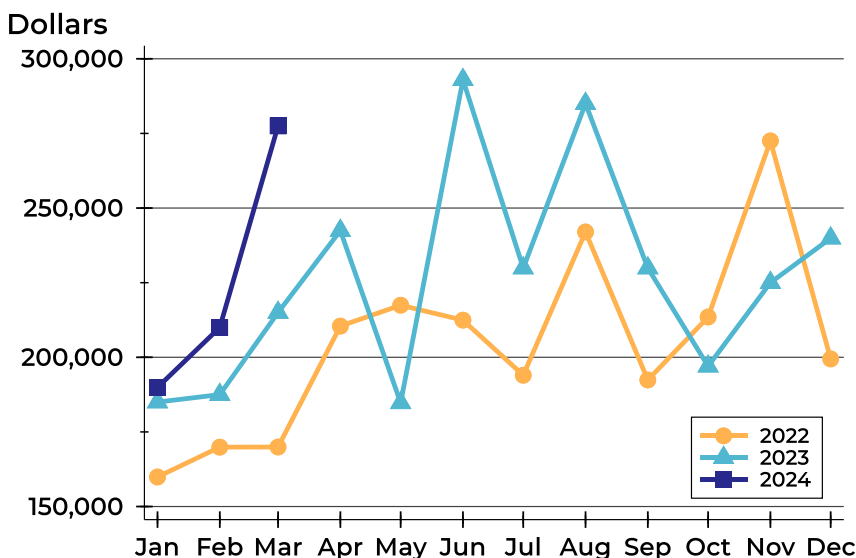
Jefferson County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	169,622	219,300	270,255
February	193,368	203,970	254,982
March	185,508	235,767	281,484
April	232,581	238,727	
May	240,958	217,850	
June	239,721	318,657	
July	217,724	322,577	
August	229,295	290,397	
September	193,663	276,373	
October	223,850	204,062	
November	265,233	237,507	
December	218,450	256,459	

Median Price

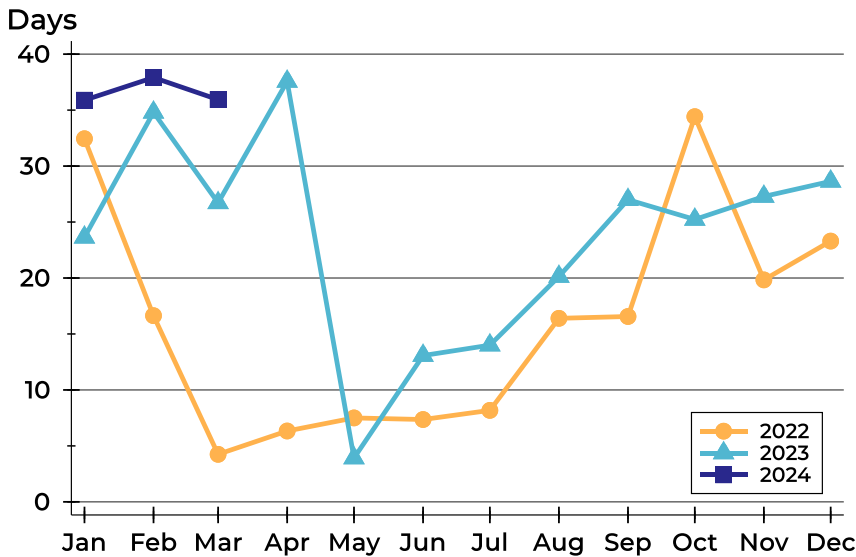


Month	2022	2023	2024
January	159,900	185,000	189,900
February	169,900	187,500	210,000
March	169,950	215,000	277,500
April	210,450	242,450	
May	217,450	184,750	
June	212,450	293,000	
July	194,000	229,900	
August	242,000	285,000	
September	192,400	229,900	
October	213,500	197,000	
November	272,500	225,000	
December	199,450	239,900	



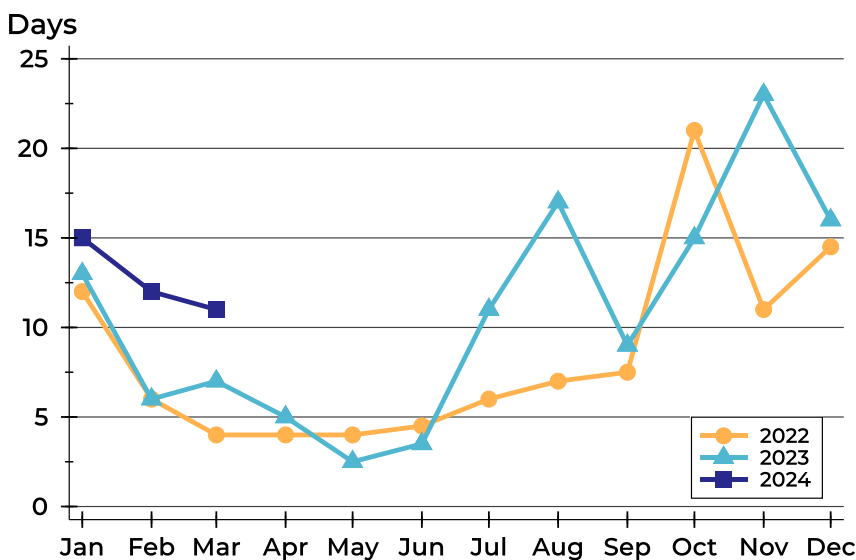
Jefferson County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	32	24	36
February	17	35	38
March	4	27	36
April	6	38	
May	8	4	
June	7	13	
July	8	14	
August	16	20	
September	17	27	
October	34	25	
November	20	27	
December	23	29	

Median DOM



Month	2022	2023	2024
January	12	13	15
February	6	6	12
March	4	7	11
April	4	5	
May	4	3	
June	5	4	
July	6	11	
August	7	17	
September	8	9	
October	21	15	
November	11	23	
December	15	16	



**March
2024**

Sunflower MLS Statistics



Lyon County Housing Report



Market Overview

Lyon County Home Sales Fell in March

Total home sales in Lyon County fell last month to 25 units, compared to 26 units in March 2023. Total sales volume was \$4.4 million, down from a year earlier.

The median sale price in March was \$169,000, up from \$158,750 a year earlier. Homes that sold in March were typically on the market for 5 days and sold for 100.0% of their list prices.

Lyon County Active Listings Down at End of March

The total number of active listings in Lyon County at the end of March was 27 units, down from 28 at the same point in 2023. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$189,900.

During March, a total of 23 contracts were written down from 30 in March 2023. At the end of the month, there were 36 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
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**March
2024**

Sunflower MLS Statistics



Lyon County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		25	26	30	49	54	76
Change from prior year		-3.8%	-13.3%	-6.3%	-9.3%	-28.9%	-6.2%
Active Listings		27	28	24	N/A	N/A	N/A
Change from prior year		-3.6%	16.7%	-20.0%			
Months' Supply		0.9	0.9	0.6	N/A	N/A	N/A
Change from prior year		0.0%	50.0%	-33.3%			
New Listings		25	38	49	74	89	96
Change from prior year		-34.2%	-22.4%	19.5%	-16.9%	-7.3%	-4.0%
Contracts Written		23	30	40	66	78	86
Change from prior year		-23.3%	-25.0%	17.6%	-15.4%	-9.3%	-10.4%
Pending Contracts		36	40	52	N/A	N/A	N/A
Change from prior year		-10.0%	-23.1%	18.2%			
Sales Volume (1,000s)		4,437	4,619	5,806	9,097	9,305	12,701
Change from prior year		-3.9%	-20.4%	29.4%	-2.2%	-26.7%	2.6%
Average	Sale Price	177,468	177,669	193,517	185,644	172,313	167,125
	Change from prior year	-0.1%	-8.2%	38.0%	7.7%	3.1%	9.4%
	List Price of Actives	206,807	309,907	180,565	N/A	N/A	N/A
	Change from prior year	-33.3%	71.6%	7.4%			
	Days on Market	36	14	29	34	30	23
Change from prior year	157.1%	-51.7%	-14.7%	13.3%	30.4%	-36.1%	
Percent of List	97.8%	97.5%	99.0%	97.7%	96.7%	97.7%	
Change from prior year	0.3%	-1.5%	4.1%	1.0%	-1.0%	2.0%	
Percent of Original	99.0%	97.0%	97.3%	97.7%	95.1%	96.3%	
Change from prior year	2.1%	-0.3%	5.1%	2.7%	-1.2%	2.4%	
Median	Sale Price	169,000	158,750	159,750	169,000	163,750	131,750
	Change from prior year	6.5%	-0.6%	16.2%	3.2%	24.3%	-9.8%
	List Price of Actives	189,900	257,500	124,700	N/A	N/A	N/A
	Change from prior year	-26.3%	106.5%	-9.3%			
	Days on Market	5	4	5	6	8	7
Change from prior year	25.0%	-20.0%	-61.5%	-25.0%	14.3%	-22.2%	
Percent of List	100.0%	100.0%	100.0%	100.0%	97.3%	98.9%	
Change from prior year	0.0%	0.0%	1.9%	2.8%	-1.6%	0.9%	
Percent of Original	100.0%	99.0%	100.0%	99.0%	96.5%	98.0%	
Change from prior year	1.0%	-1.0%	4.1%	2.6%	-1.5%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



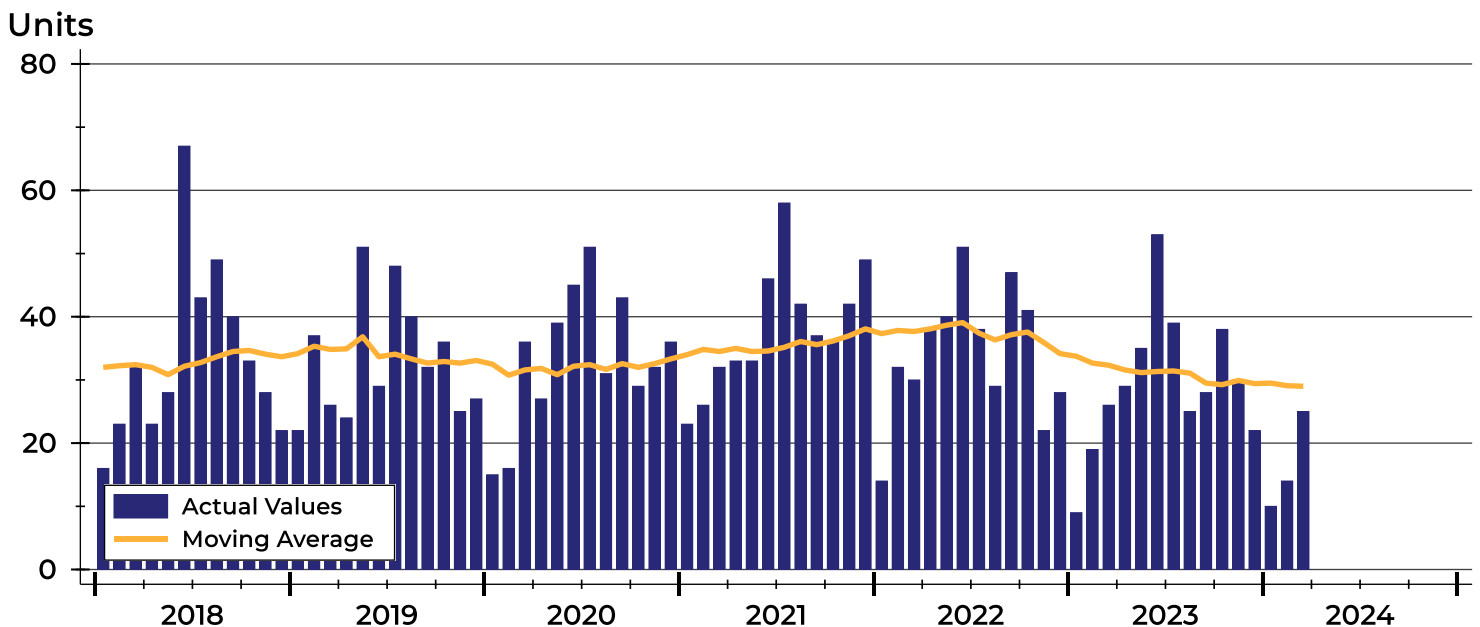
Lyon County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		25	26	-3.8%	49	54	-9.3%
Volume (1,000s)		4,437	4,619	-3.9%	9,097	9,305	-2.2%
Months' Supply		0.9	0.9	0.0%	N/A	N/A	N/A
Average	Sale Price	177,468	177,669	-0.1%	185,644	172,313	7.7%
	Days on Market	36	14	157.1%	34	30	13.3%
	Percent of List	97.8%	97.5%	0.3%	97.7%	96.7%	1.0%
	Percent of Original	99.0%	97.0%	2.1%	97.7%	95.1%	2.7%
Median	Sale Price	169,000	158,750	6.5%	169,000	163,750	3.2%
	Days on Market	5	4	25.0%	6	8	-25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	97.3%	2.8%
	Percent of Original	100.0%	99.0%	1.0%	99.0%	96.5%	2.6%

A total of 25 homes sold in Lyon County in March, down from 26 units in March 2023. Total sales volume fell to \$4.4 million compared to \$4.6 million in the previous year.

The median sales price in March was \$169,000, up 6.5% compared to the prior year. Median days on market was 5 days, up from 4 days in February, and up from 4 in March 2023.

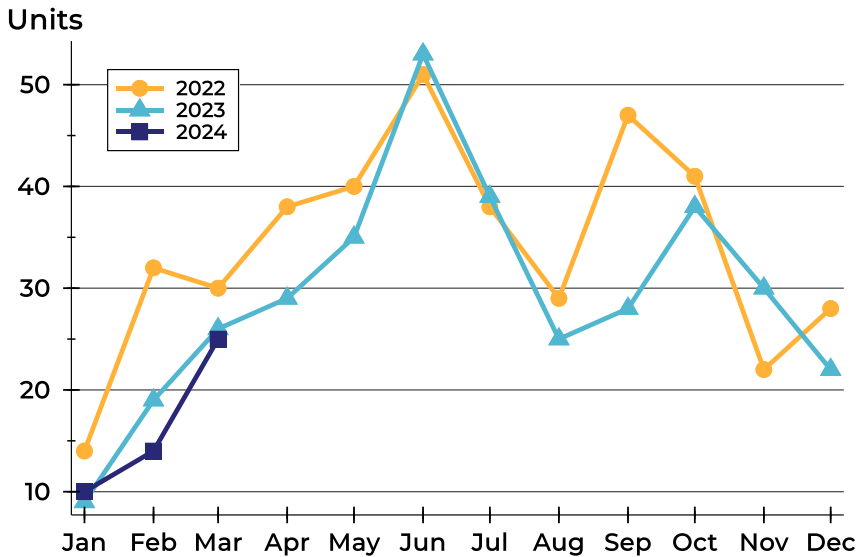
History of Closed Listings





Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	14
March	30	26	25
April	38	29	
May	40	35	
June	51	53	
July	38	39	
August	29	25	
September	47	28	
October	41	38	
November	22	30	
December	28	22	

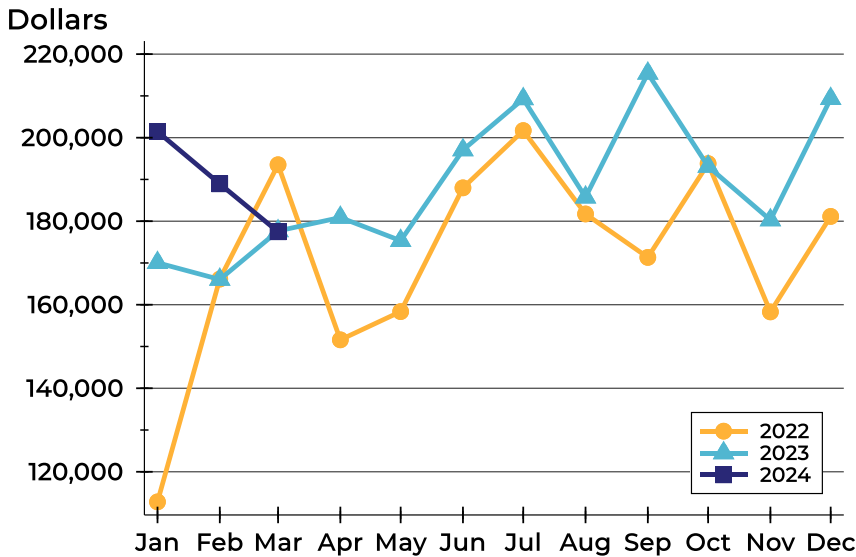
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.0%	1.0	28,000	28,000	24	24	93.6%	93.6%	93.6%	93.6%
\$50,000-\$99,999	3	12.0%	0.9	70,333	75,000	52	27	93.3%	100.1%	90.2%	93.9%
\$100,000-\$124,999	1	4.0%	0.6	116,000	116,000	4	4	96.7%	96.7%	96.7%	96.7%
\$125,000-\$149,999	3	12.0%	0.5	135,600	133,900	43	3	97.1%	100.0%	99.6%	100.0%
\$150,000-\$174,999	7	28.0%	0.9	164,786	165,000	31	4	101.1%	103.2%	99.6%	103.2%
\$175,000-\$199,999	3	12.0%	1.2	181,333	180,000	31	18	100.2%	100.5%	100.2%	100.5%
\$200,000-\$249,999	2	8.0%	1.0	212,250	212,250	61	61	98.9%	98.9%	97.7%	97.7%
\$250,000-\$299,999	2	8.0%	2.4	266,950	266,950	20	20	88.3%	88.3%	114.0%	114.0%
\$300,000-\$399,999	3	12.0%	0.6	339,667	324,000	38	5	99.9%	100.0%	98.1%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



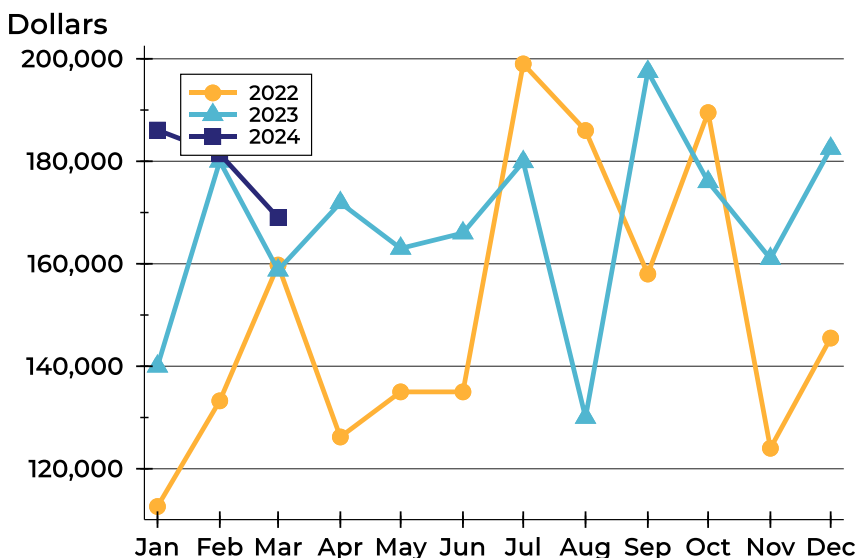
Lyon County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	112,796	170,056	201,460
February	166,151	166,053	188,947
March	193,517	177,669	177,468
April	151,595	180,879	
May	158,363	175,341	
June	187,987	197,045	
July	201,697	209,285	
August	181,734	185,740	
September	171,338	215,396	
October	193,788	193,110	
November	158,288	180,280	
December	181,146	209,332	

Median Price

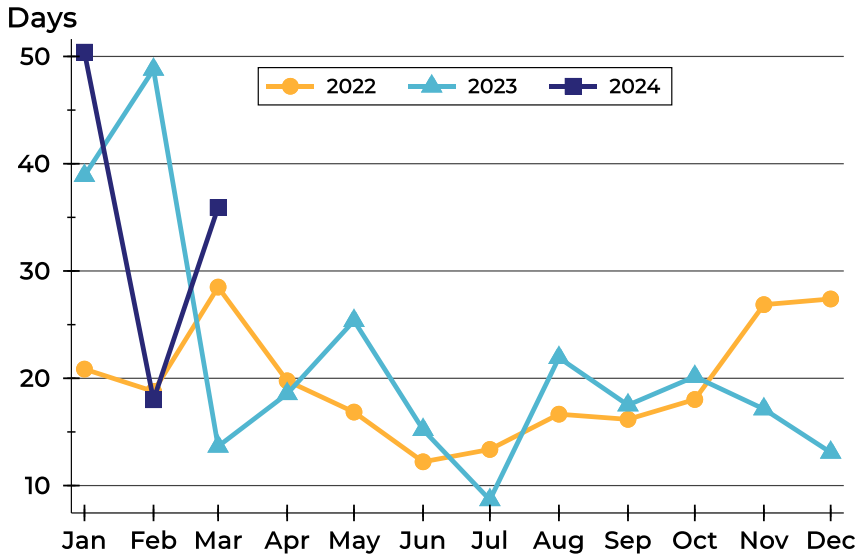


Month	2022	2023	2024
January	112,625	140,000	186,100
February	133,250	180,000	181,450
March	159,750	158,750	169,000
April	126,200	171,900	
May	135,000	163,000	
June	135,000	166,000	
July	199,000	179,900	
August	186,000	130,000	
September	158,000	197,500	
October	189,500	176,000	
November	124,000	161,000	
December	145,500	182,500	



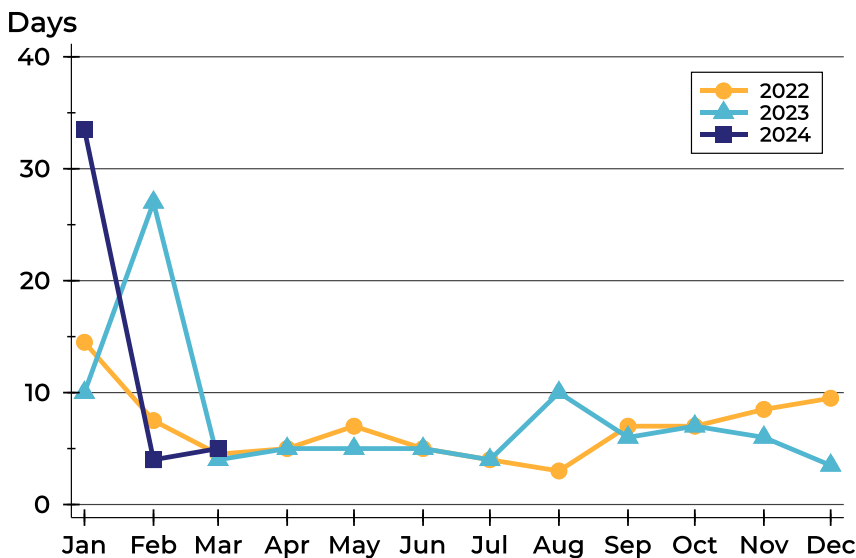
Lyon County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	39	50
February	19	49	18
March	29	14	36
April	20	19	
May	17	25	
June	12	15	
July	13	9	
August	17	22	
September	16	18	
October	18	20	
November	27	17	
December	27	13	

Median DOM



Month	2022	2023	2024
January	15	10	34
February	8	27	4
March	5	4	5
April	5	5	
May	7	5	
June	5	5	
July	4	4	
August	3	10	
September	7	6	
October	7	7	
November	9	6	
December	10	4	



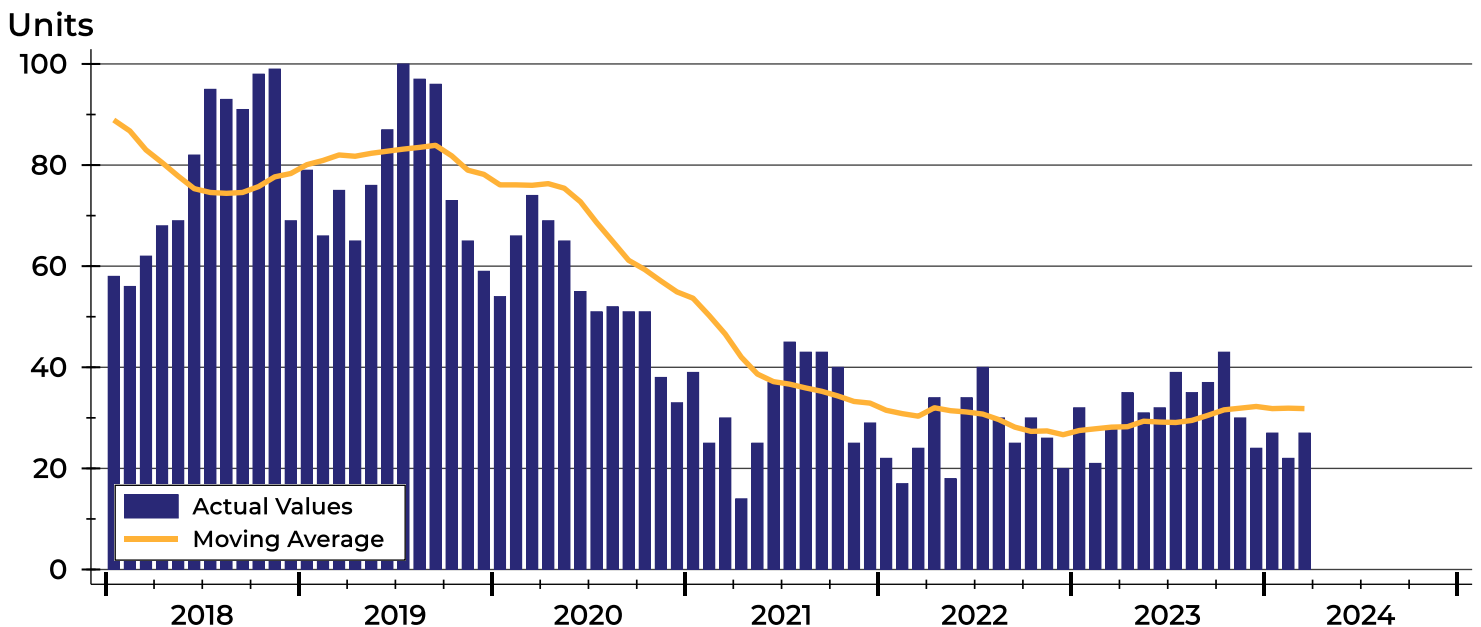
Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		27	28	-3.6%
Volume (1,000s)		5,584	8,677	-35.6%
Months' Supply		0.9	0.9	0.0%
Average	List Price	206,807	309,907	-33.3%
	Days on Market	80	51	56.9%
	Percent of Original	96.1%	96.6%	-0.5%
Median	List Price	189,900	257,500	-26.3%
	Days on Market	40	32	25.0%
	Percent of Original	100.0%	98.9%	1.1%

A total of 27 homes were available for sale in Lyon County at the end of March. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of March was \$189,900, down 26.3% from 2023. The typical time on market for active listings was 40 days, up from 32 days a year earlier.

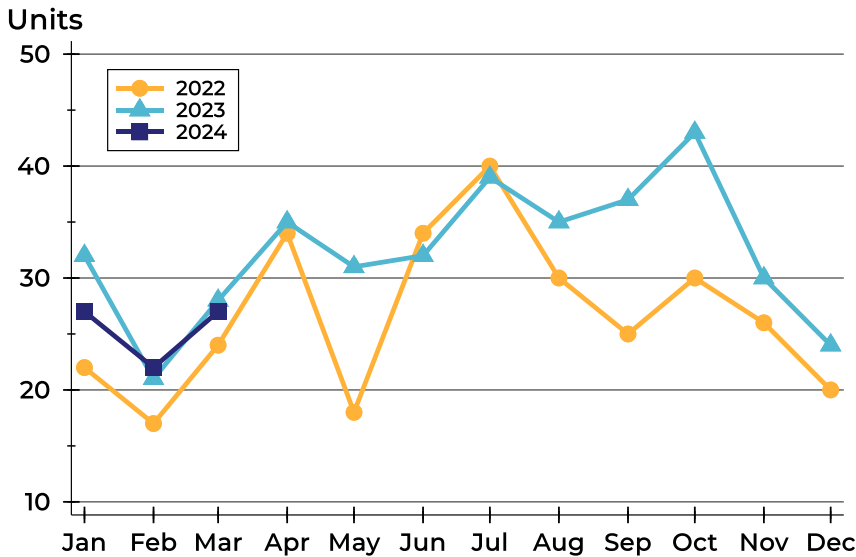
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	22	32	27
February	17	21	22
March	24	28	27
April	34	35	
May	18	31	
June	34	32	
July	40	39	
August	30	35	
September	25	37	
October	30	43	
November	26	30	
December	20	24	

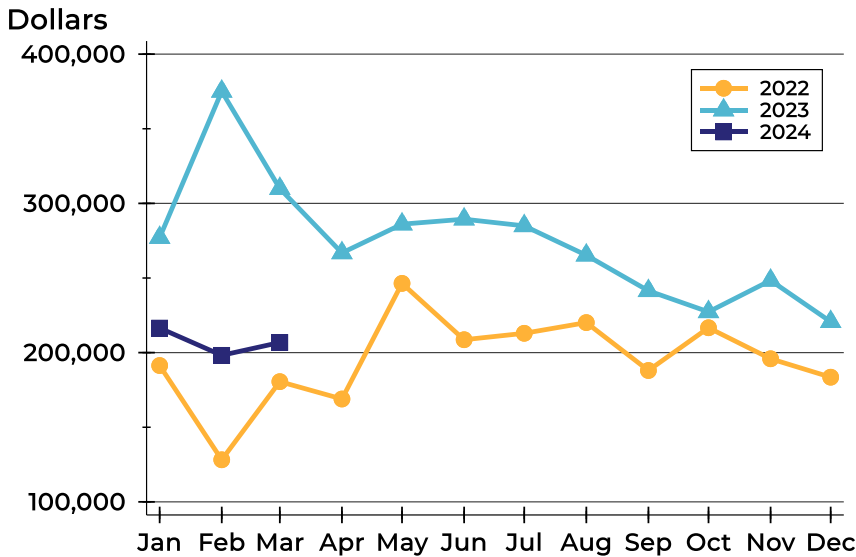
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.7%	1.0	35,000	35,000	219	219	87.7%	87.7%
\$50,000-\$99,999	3	11.1%	0.9	60,967	60,000	74	28	93.2%	100.0%
\$100,000-\$124,999	2	7.4%	0.6	114,450	114,450	94	94	95.5%	95.5%
\$125,000-\$149,999	2	7.4%	0.5	132,450	132,450	9	9	100.0%	100.0%
\$150,000-\$174,999	3	11.1%	0.9	161,667	167,500	169	209	100.0%	100.0%
\$175,000-\$199,999	3	11.1%	1.2	186,567	184,900	20	11	97.5%	100.0%
\$200,000-\$249,999	5	18.5%	1.0	231,740	229,900	90	49	95.3%	100.0%
\$250,000-\$299,999	5	18.5%	2.4	270,780	269,000	53	42	94.1%	100.0%
\$300,000-\$399,999	2	7.4%	0.6	349,950	349,950	25	25	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.7%	N/A	614,900	614,900	173	173	97.6%	97.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



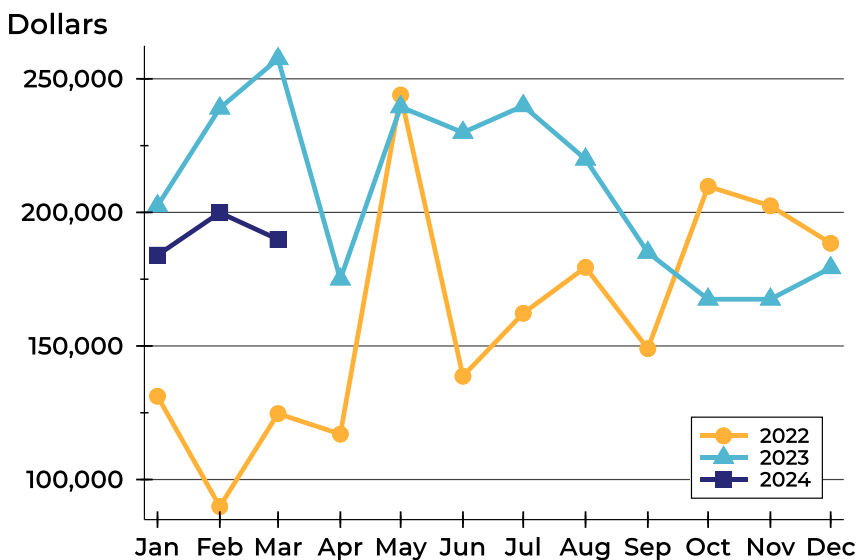
Lyon County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	191,355	277,080	216,474
February	128,212	375,062	198,211
March	180,565	309,907	206,807
April	168,941	266,806	
May	246,403	286,097	
June	208,657	289,425	
July	212,957	284,946	
August	220,128	265,251	
September	188,028	241,450	
October	216,680	227,314	
November	195,892	248,407	
December	183,550	220,708	

Median Price

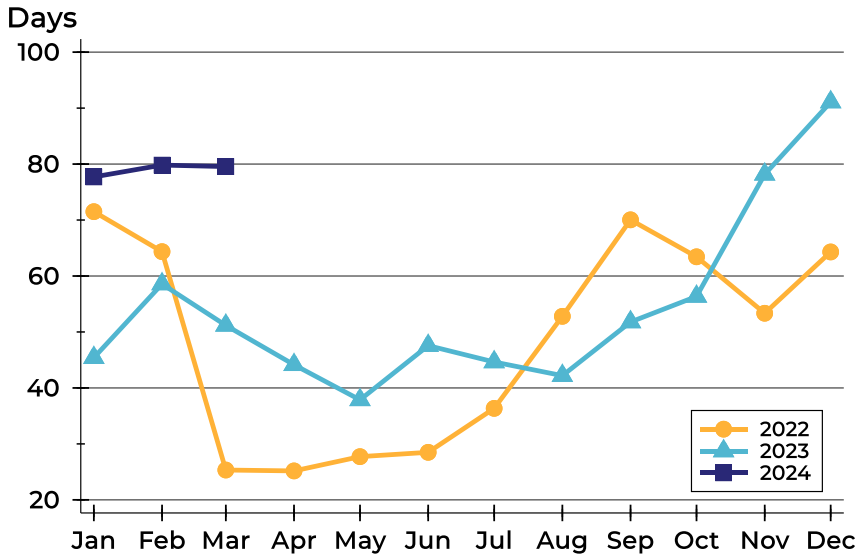


Month	2022	2023	2024
January	131,200	202,450	184,000
February	89,900	239,000	199,900
March	124,700	257,500	189,900
April	117,000	175,000	
May	243,950	239,500	
June	138,700	229,900	
July	162,250	239,900	
August	179,450	219,900	
September	149,000	185,000	
October	209,750	167,500	
November	202,450	167,500	
December	188,450	179,250	



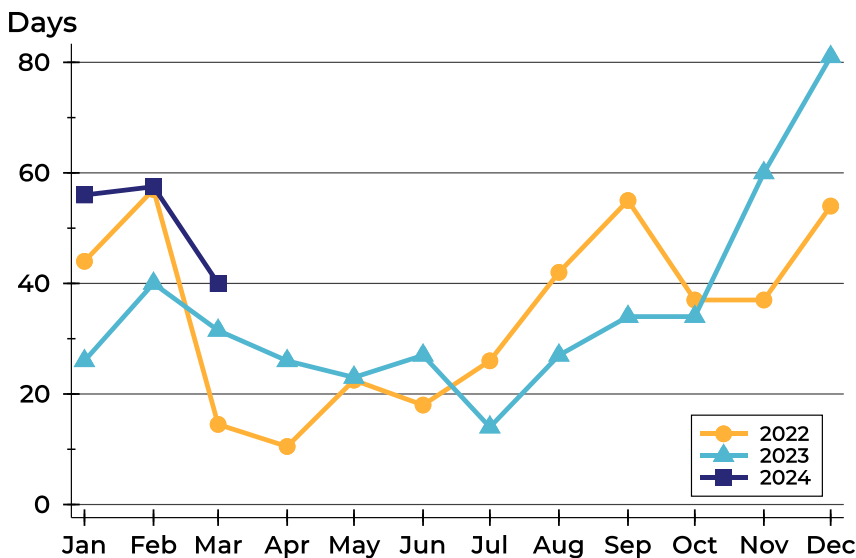
Lyon County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	72	45	78
February	64	59	80
March	25	51	80
April	25	44	
May	28	38	
June	29	48	
July	36	45	
August	53	42	
September	70	52	
October	63	56	
November	53	78	
December	64	91	

Median DOM



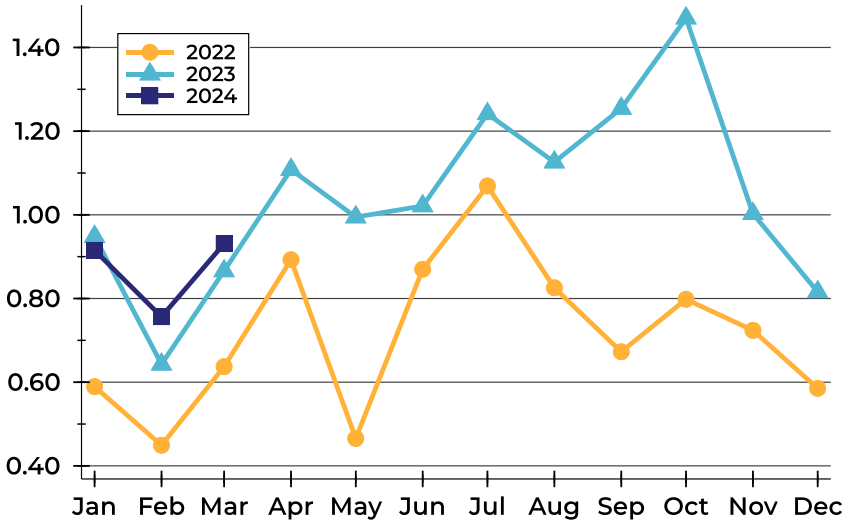
Month	2022	2023	2024
January	44	26	56
February	57	40	58
March	15	32	40
April	11	26	
May	23	23	
June	18	27	
July	26	14	
August	42	27	
September	55	34	
October	37	34	
November	37	60	
December	54	81	



Lyon County Months' Supply Analysis

Months' Supply by Month

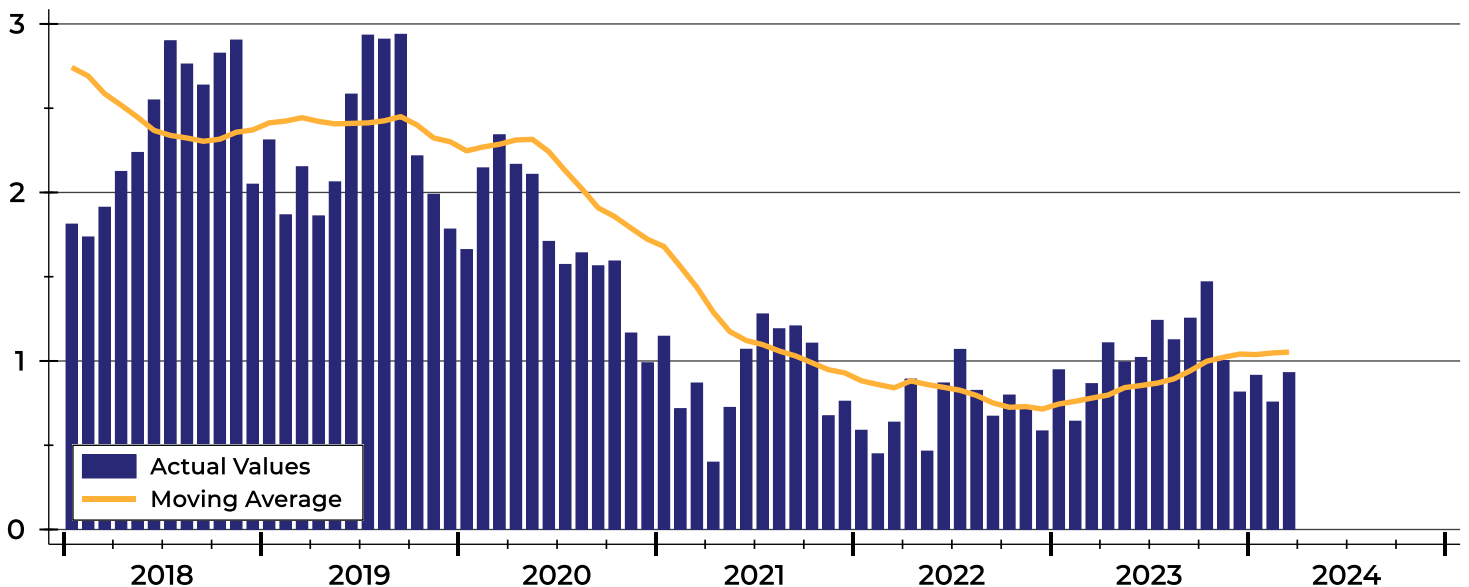
Months



Month	2022	2023	2024
January	0.6	0.9	0.9
February	0.4	0.6	0.8
March	0.6	0.9	0.9
April	0.9	1.1	
May	0.5	1.0	
June	0.9	1.0	
July	1.1	1.2	
August	0.8	1.1	
September	0.7	1.3	
October	0.8	1.5	
November	0.7	1.0	
December	0.6	0.8	

History of Month's Supply

Months





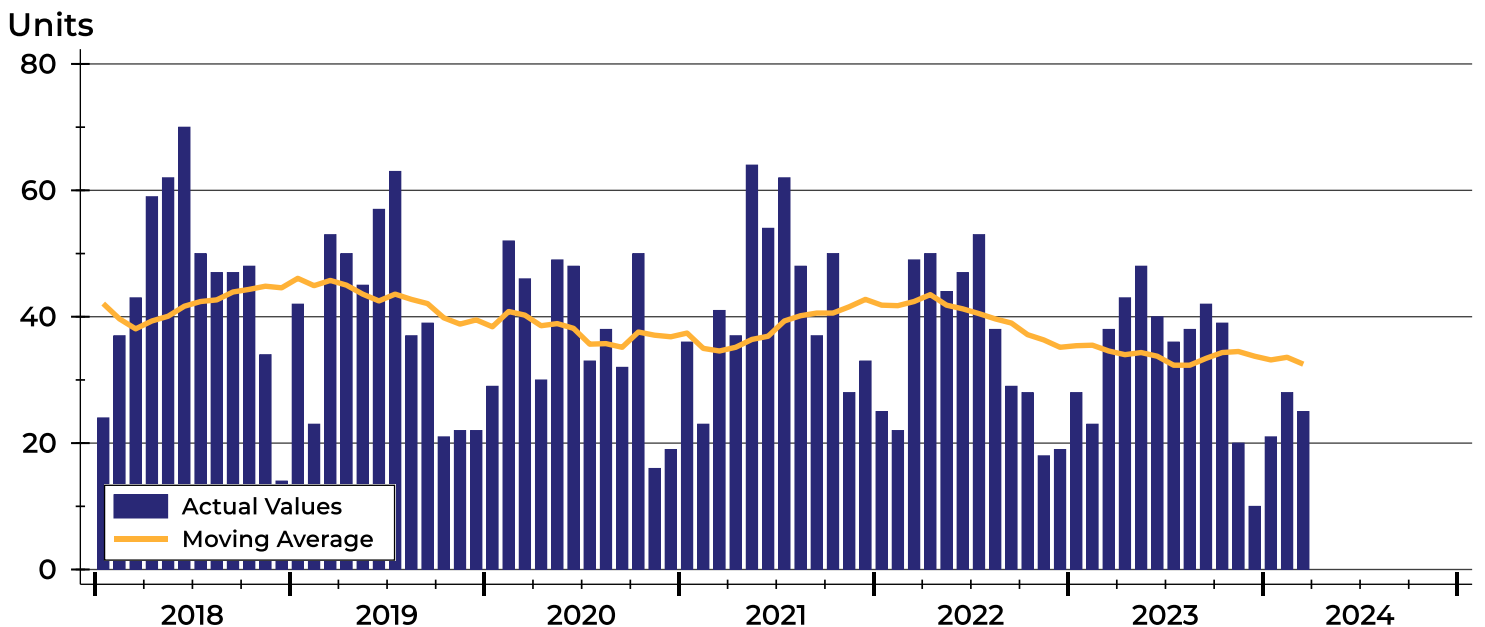
Lyon County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	25	38	-34.2%
	Volume (1,000s)	4,223	6,562	-35.6%
	Average List Price	168,924	172,682	-2.2%
	Median List Price	169,900	169,900	0.0%
Year-to-Date	New Listings	74	89	-16.9%
	Volume (1,000s)	15,011	18,953	-20.8%
	Average List Price	202,846	212,957	-4.7%
	Median List Price	179,900	176,000	2.2%

A total of 25 new listings were added in Lyon County during March, down 34.2% from the same month in 2023. Year-to-date Lyon County has seen 74 new listings.

The median list price of these homes was \$169,900 showing no change from 2023.

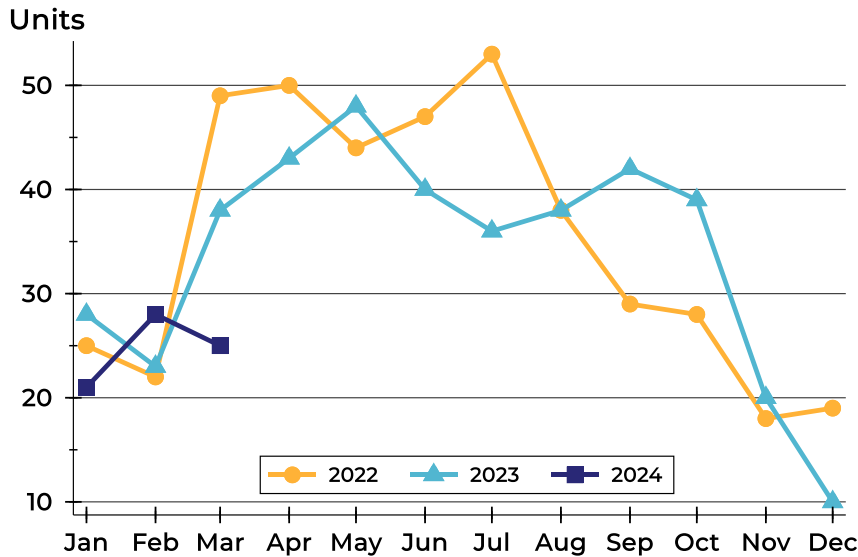
History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	25	28	21
February	22	23	28
March	49	38	25
April	50	43	
May	44	48	
June	47	40	
July	53	36	
August	38	38	
September	29	42	
October	28	39	
November	18	20	
December	19	10	

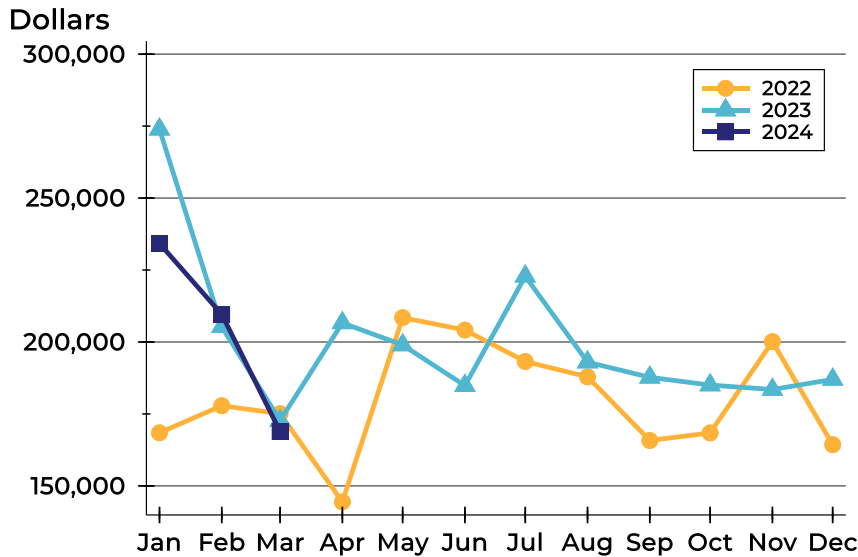
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	20.0%	77,460	79,900	14	6	95.3%	100.0%
\$100,000-\$124,999	2	8.0%	118,200	118,200	14	14	100.0%	100.0%
\$125,000-\$149,999	4	16.0%	140,325	140,950	8	8	100.0%	100.0%
\$150,000-\$174,999	3	12.0%	164,933	169,900	3	3	102.8%	100.0%
\$175,000-\$199,999	5	20.0%	185,940	184,900	6	8	100.0%	100.0%
\$200,000-\$249,999	3	12.0%	223,233	229,900	9	10	99.2%	100.0%
\$250,000-\$299,999	2	8.0%	272,000	272,000	34	34	100.0%	100.0%
\$300,000-\$399,999	1	4.0%	399,900	399,900	23	23	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



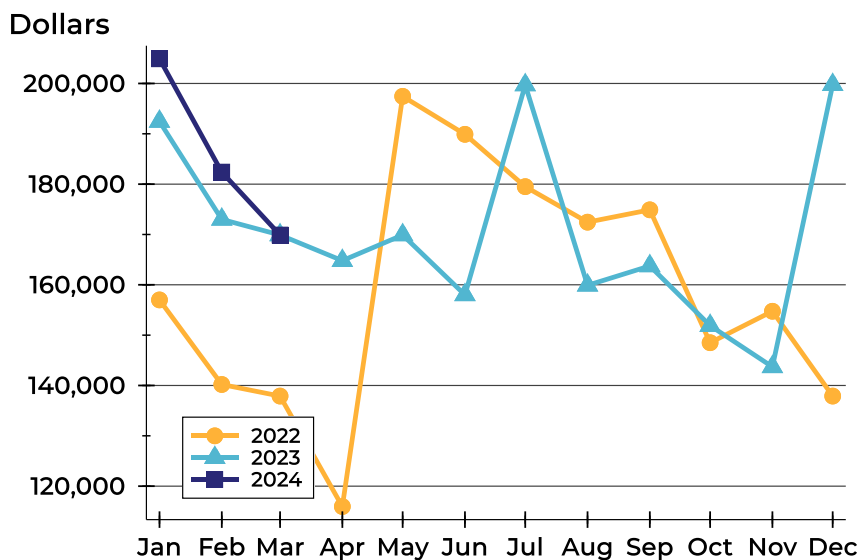
Lyon County New Listings Analysis

Average Price



Month	2022	2023	2024
January	168,444	273,898	234,233
February	177,866	205,309	209,593
March	175,101	172,682	168,924
April	144,455	206,633	
May	208,455	198,958	
June	204,147	184,843	
July	193,221	222,842	
August	187,883	193,003	
September	165,793	187,725	
October	168,418	185,043	
November	200,133	183,490	
December	164,337	187,000	

Median Price

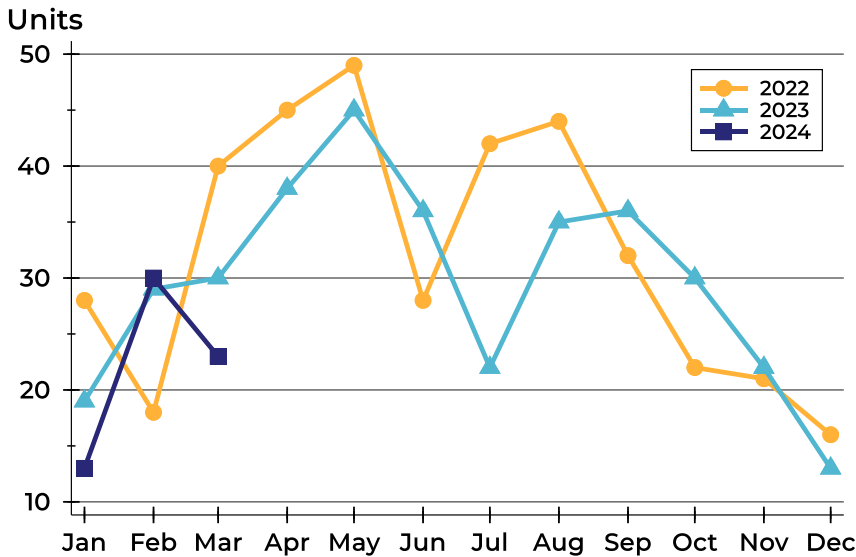


Month	2022	2023	2024
January	157,000	192,450	204,900
February	140,200	173,000	182,400
March	137,900	169,900	169,900
April	115,950	164,800	
May	197,450	169,900	
June	189,900	158,000	
July	179,500	199,700	
August	172,450	159,900	
September	174,900	163,750	
October	148,500	151,900	
November	154,750	143,700	
December	137,900	199,750	



Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	28	19	13
February	18	29	30
March	40	30	23
April	45	38	
May	49	45	
June	28	36	
July	42	22	
August	44	35	
September	32	36	
October	22	30	
November	21	22	
December	16	13	

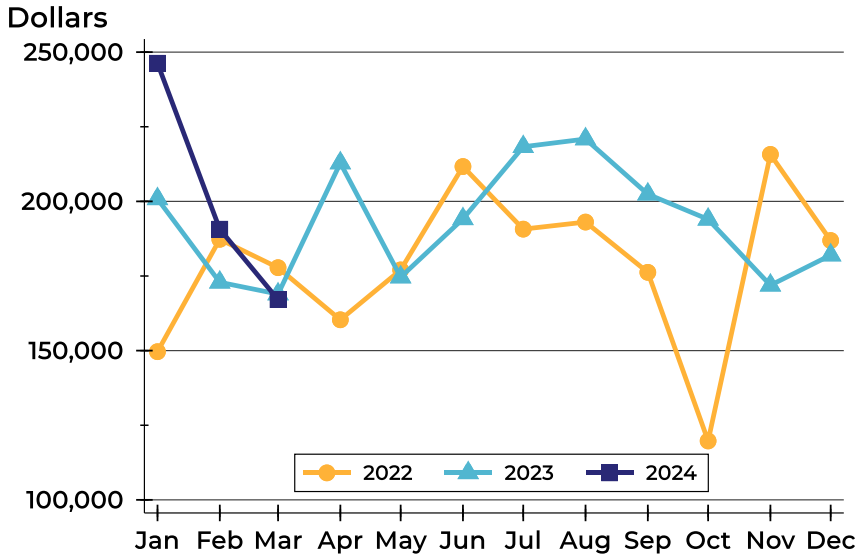
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.7%	34,450	34,450	63	63	71.2%	71.2%
\$50,000-\$99,999	3	13.0%	88,133	89,000	3	2	99.0%	100.0%
\$100,000-\$124,999	1	4.3%	116,500	116,500	2	2	100.0%	100.0%
\$125,000-\$149,999	3	13.0%	142,100	146,900	6	7	100.0%	100.0%
\$150,000-\$174,999	3	13.0%	164,933	169,900	3	3	102.8%	100.0%
\$175,000-\$199,999	5	21.7%	186,940	189,900	9	8	99.0%	100.0%
\$200,000-\$249,999	4	17.4%	220,725	212,950	45	51	99.2%	99.6%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	8.7%	327,400	327,400	71	71	94.8%	94.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



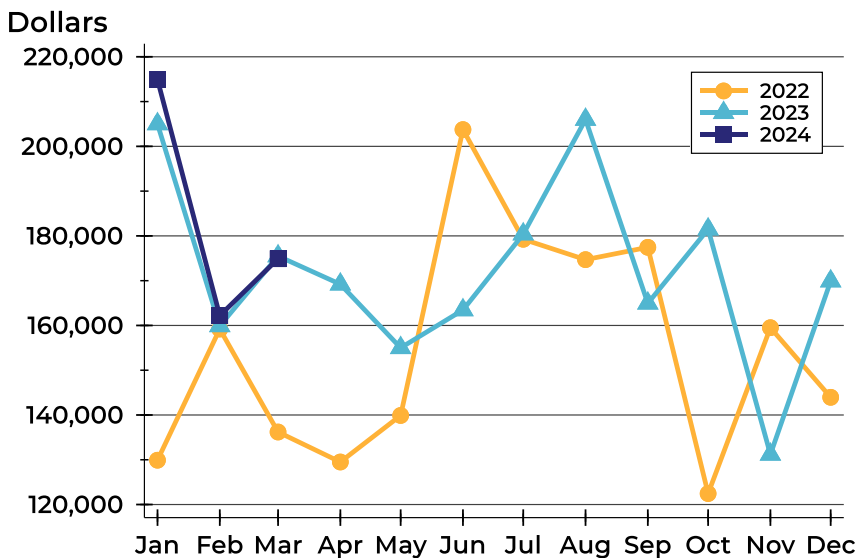
Lyon County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	149,650	200,847	246,292
February	187,306	172,902	190,690
March	177,795	168,947	167,100
April	160,330	212,858	
May	177,049	174,631	
June	211,686	194,150	
July	190,710	218,305	
August	193,070	220,894	
September	176,236	202,414	
October	119,745	193,987	
November	215,743	171,895	
December	186,888	182,000	

Median Price

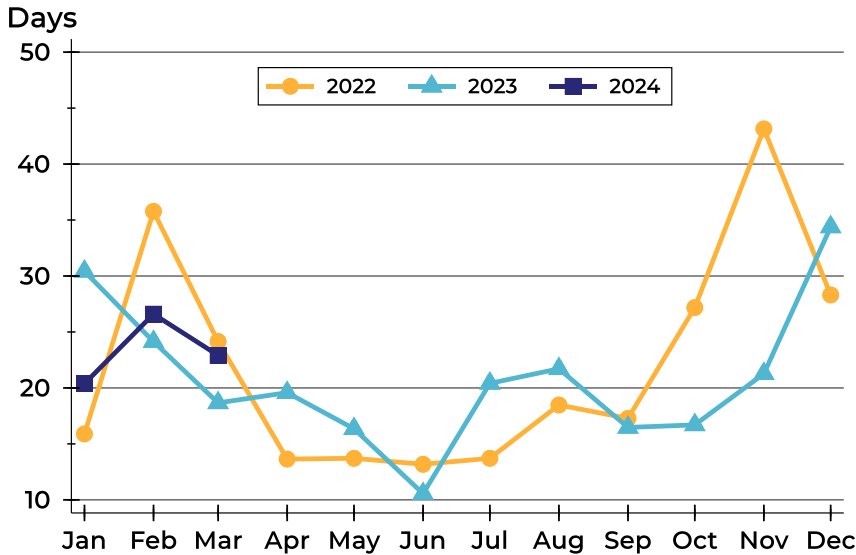


Month	2022	2023	2024
January	129,900	205,000	214,900
February	159,200	159,900	162,200
March	136,200	175,500	174,900
April	129,500	169,200	
May	139,900	155,000	
June	203,750	163,450	
July	179,250	180,400	
August	174,700	206,000	
September	177,450	164,950	
October	122,450	181,500	
November	159,500	131,200	
December	143,950	169,900	



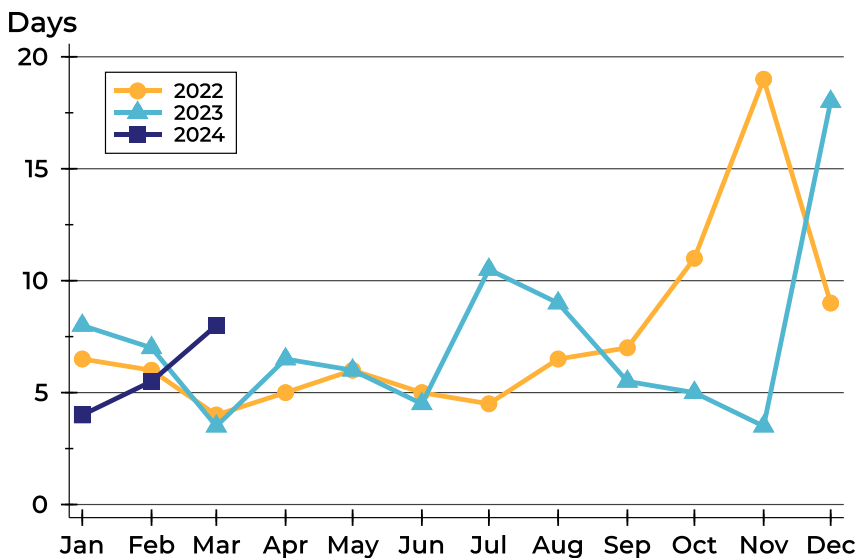
Lyon County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	16	30	20
February	36	24	27
March	24	19	23
April	14	20	
May	14	16	
June	13	11	
July	14	20	
August	18	22	
September	17	16	
October	27	17	
November	43	21	
December	28	34	

Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	6
March	4	4	8
April	5	7	
May	6	6	
June	5	5	
July	5	11	
August	7	9	
September	7	6	
October	11	5	
November	19	4	
December	9	18	



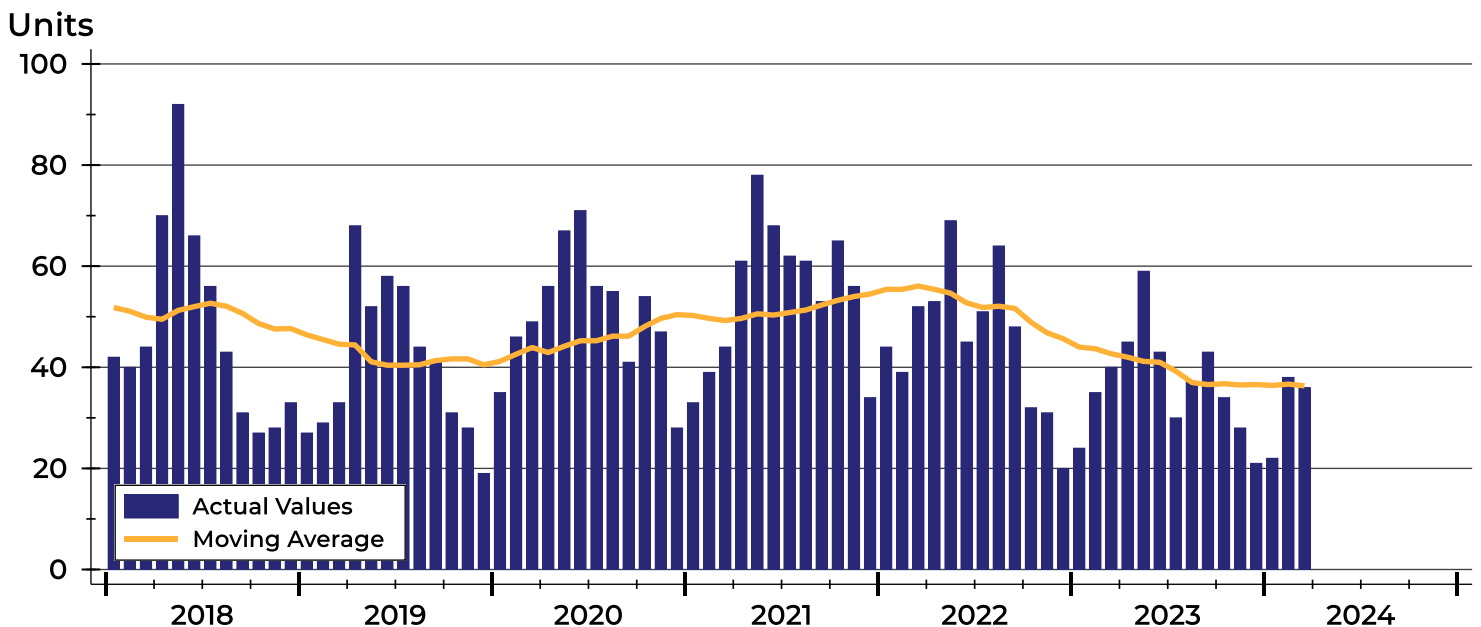
Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		36	40	-10.0%
Volume (1,000s)		6,715	7,468	-10.1%
Average	List Price	186,539	186,702	-0.1%
	Days on Market	23	18	27.8%
	Percent of Original	98.0%	98.6%	-0.6%
Median	List Price	160,900	172,950	-7.0%
	Days on Market	9	5	80.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 36 listings in Lyon County had contracts pending at the end of March, down from 40 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

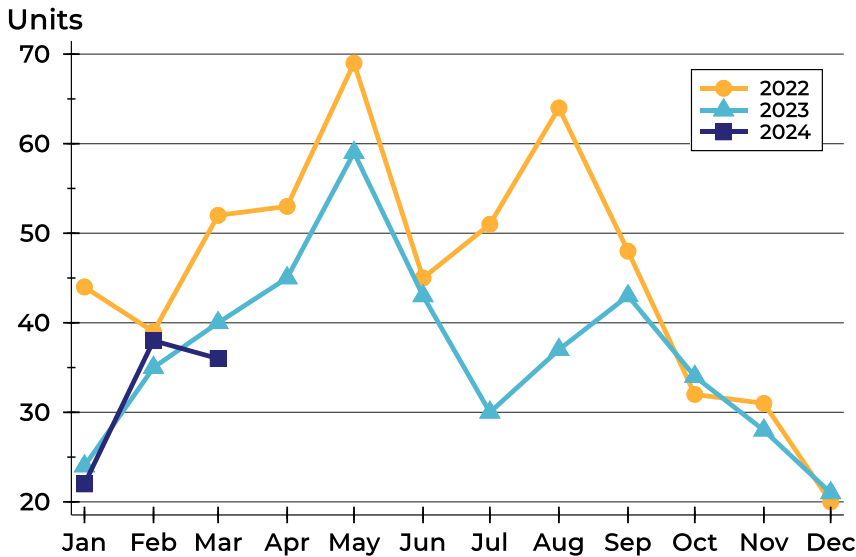
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	44	24	22
February	39	35	38
March	52	40	36
April	53	45	
May	69	59	
June	45	43	
July	51	30	
August	64	37	
September	48	43	
October	32	34	
November	31	28	
December	20	21	

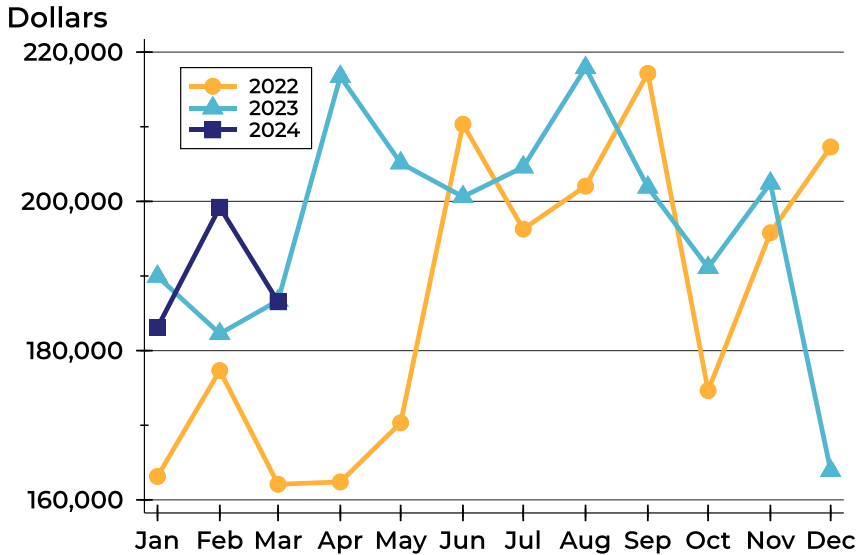
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.8%	39,000	39,000	101	101	48.8%	48.8%
\$50,000-\$99,999	7	19.4%	80,529	79,900	17	3	99.9%	100.0%
\$100,000-\$124,999	3	8.3%	115,000	116,500	12	7	100.0%	100.0%
\$125,000-\$149,999	6	16.7%	141,850	145,950	5	6	100.0%	100.0%
\$150,000-\$174,999	3	8.3%	165,567	169,900	42	5	102.9%	100.0%
\$175,000-\$199,999	4	11.1%	186,200	184,950	9	6	98.7%	100.0%
\$200,000-\$249,999	6	16.7%	223,817	220,500	46	50	97.1%	99.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	11.1%	354,075	347,200	15	10	98.9%	99.3%
\$400,000-\$499,999	2	5.6%	457,950	457,950	15	15	99.5%	99.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



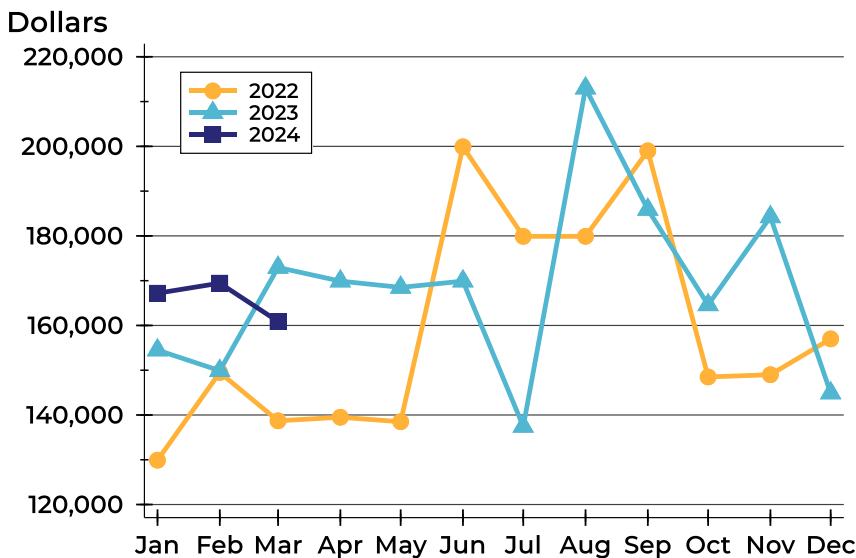
Lyon County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	163,136	189,938	183,114
February	177,336	182,271	199,218
March	162,095	186,702	186,539
April	162,405	216,731	
May	170,326	205,136	
June	210,347	200,621	
July	196,282	204,597	
August	202,045	217,905	
September	217,159	201,893	
October	174,645	191,125	
November	195,790	202,432	
December	207,295	163,905	

Median Price

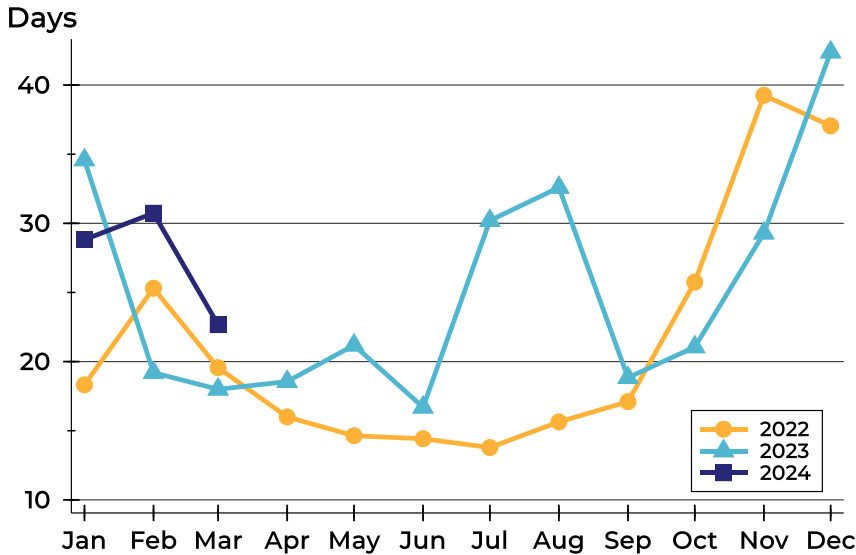


Month	2022	2023	2024
January	129,900	154,500	167,200
February	149,500	149,900	169,450
March	138,700	172,950	160,900
April	139,500	169,900	
May	138,500	168,500	
June	199,900	169,900	
July	179,900	137,450	
August	179,900	213,000	
September	199,000	185,900	
October	148,500	164,600	
November	149,000	184,250	
December	157,000	144,900	



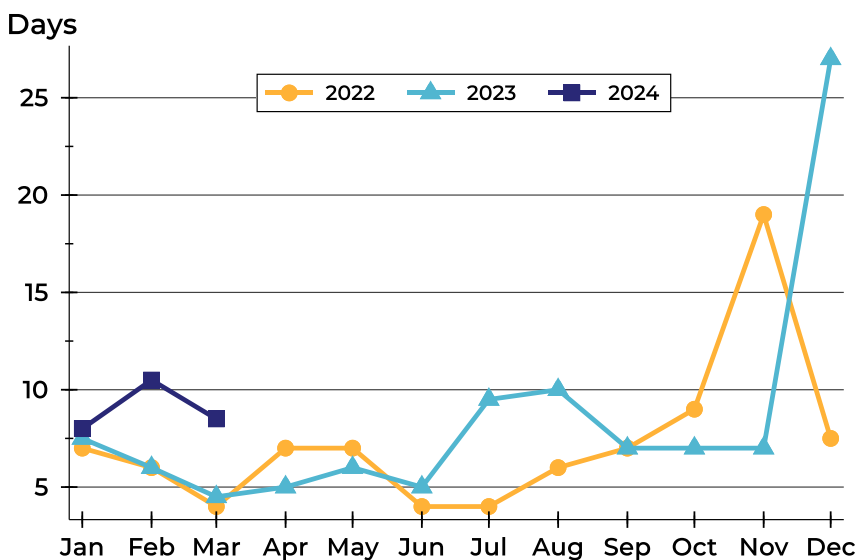
Lyon County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	35	29
February	25	19	31
March	20	18	23
April	16	19	
May	15	21	
June	14	17	
July	14	30	
August	16	33	
September	17	19	
October	26	21	
November	39	29	
December	37	42	

Median DOM



Month	2022	2023	2024
January	7	8	8
February	6	6	11
March	4	5	9
April	7	5	
May	7	6	
June	4	5	
July	4	10	
August	6	10	
September	7	7	
October	9	7	
November	19	7	
December	8	27	



**March
2024**

Sunflower MLS Statistics



Osage County Housing Report



Market Overview

Osage County Home Sales Rose in March

Total home sales in Osage County rose by 7.7% last month to 14 units, compared to 13 units in March 2023. Total sales volume was \$3.8 million, up 47.7% from a year earlier.

The median sale price in March was \$185,000, up from \$153,175 a year earlier. Homes that sold in March were typically on the market for 16 days and sold for 96.8% of their list prices.

Osage County Active Listings Down at End of March

The total number of active listings in Osage County at the end of March was 17 units, down from 22 at the same point in 2023. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$189,900.

During March, a total of 14 contracts were written down from 16 in March 2023. At the end of the month, there were 13 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Osage County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		14	13	16	31	32	42
Change from prior year		7.7%	-18.8%	6.7%	-3.1%	-23.8%	27.3%
Active Listings		17	22	8	N/A	N/A	N/A
Change from prior year		-22.7%	175.0%	-46.7%			
Months' Supply		1.2	1.5	0.5	N/A	N/A	N/A
Change from prior year		-20.0%	200.0%	-44.4%			
New Listings		20	17	11	48	41	35
Change from prior year		17.6%	54.5%	-26.7%	17.1%	17.1%	0.0%
Contracts Written		14	16	14	39	35	40
Change from prior year		-12.5%	14.3%	16.7%	11.4%	-12.5%	17.6%
Pending Contracts		13	14	17	N/A	N/A	N/A
Change from prior year		-7.1%	-17.6%	41.7%			
Sales Volume (1,000s)		3,788	2,564	3,633	7,316	6,772	8,601
Change from prior year		47.7%	-29.4%	47.3%	8.0%	-21.3%	61.8%
Average	Sale Price	270,536	197,213	227,041	235,994	211,632	204,790
	Change from prior year	37.2%	-13.1%	38.1%	11.5%	3.3%	27.2%
	List Price of Actives	199,709	642,477	245,425	N/A	N/A	N/A
	Change from prior year	-68.9%	161.8%	13.2%			
	Days on Market	47	45	33	38	33	39
Change from prior year	4.4%	36.4%	32.0%	15.2%	-15.4%	-42.6%	
Percent of List	96.6%	97.7%	99.0%	97.9%	97.8%	97.7%	
Change from prior year	-1.1%	-1.3%	0.3%	0.1%	0.1%	0.7%	
Percent of Original	93.3%	97.1%	98.1%	95.7%	96.1%	96.0%	
Change from prior year	-3.9%	-1.0%	0.4%	-0.4%	0.1%	1.2%	
Median	Sale Price	185,000	153,175	195,900	185,000	154,088	150,000
	Change from prior year	20.8%	-21.8%	57.9%	20.1%	2.7%	9.3%
	List Price of Actives	189,900	222,450	259,000	N/A	N/A	N/A
	Change from prior year	-14.6%	-14.1%	59.9%			
	Days on Market	16	21	6	15	14	16
Change from prior year	-23.8%	250.0%	50.0%	7.1%	-12.5%	166.7%	
Percent of List	96.8%	100.0%	100.0%	97.9%	100.0%	100.0%	
Change from prior year	-3.2%	0.0%	0.0%	-2.1%	0.0%	0.0%	
Percent of Original	92.8%	100.0%	100.0%	97.1%	97.7%	100.0%	
Change from prior year	-7.2%	0.0%	0.0%	-0.6%	-2.3%	1.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Osage County Closed Listings Analysis

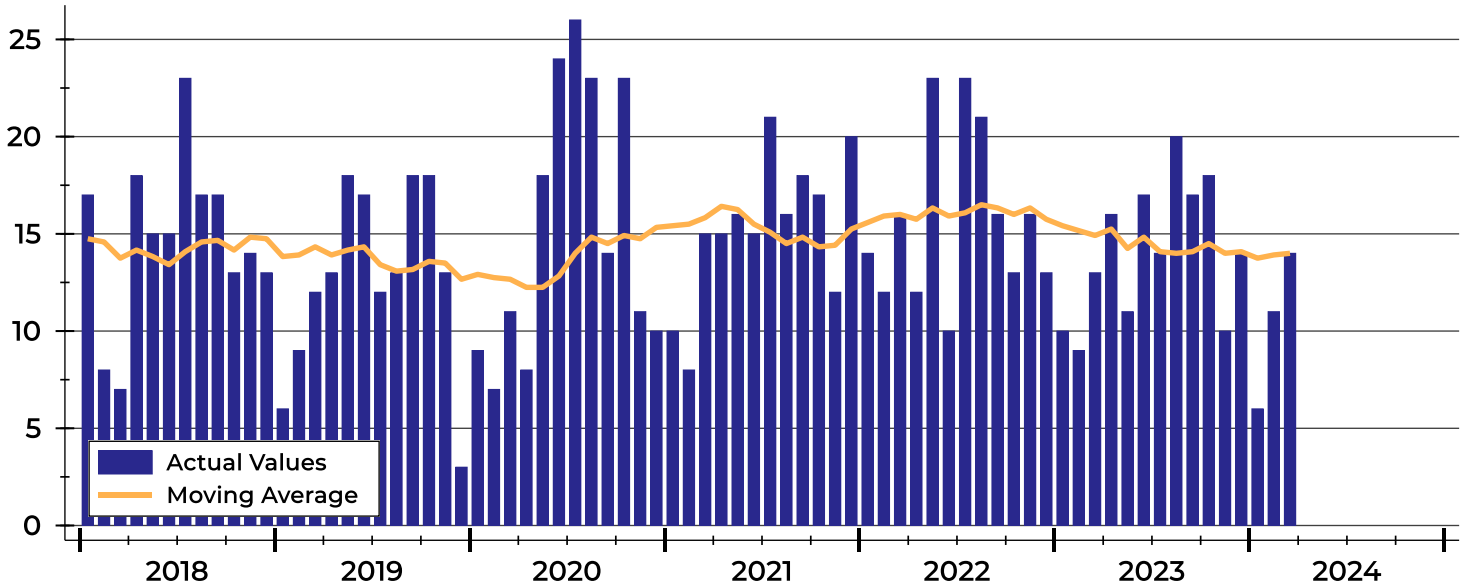
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		14	13	7.7%	31	32	-3.1%
Volume (1,000s)		3,788	2,564	47.7%	7,316	6,772	8.0%
Months' Supply		1.2	1.5	-20.0%	N/A	N/A	N/A
Average	Sale Price	270,536	197,213	37.2%	235,994	211,632	11.5%
	Days on Market	47	45	4.4%	38	33	15.2%
	Percent of List	96.6%	97.7%	-1.1%	97.9%	97.8%	0.1%
	Percent of Original	93.3%	97.1%	-3.9%	95.7%	96.1%	-0.4%
Median	Sale Price	185,000	153,175	20.8%	185,000	154,088	20.1%
	Days on Market	16	21	-23.8%	15	14	7.1%
	Percent of List	96.8%	100.0%	-3.2%	97.9%	100.0%	-2.1%
	Percent of Original	92.8%	100.0%	-7.2%	97.1%	97.7%	-0.6%

A total of 14 homes sold in Osage County in March, up from 13 units in March 2023. Total sales volume rose to \$3.8 million compared to \$2.6 million in the previous year.

The median sales price in March was \$185,000, up 20.8% compared to the prior year. Median days on market was 16 days, up from 3 days in February, but down from 21 in March 2023.

History of Closed Listings

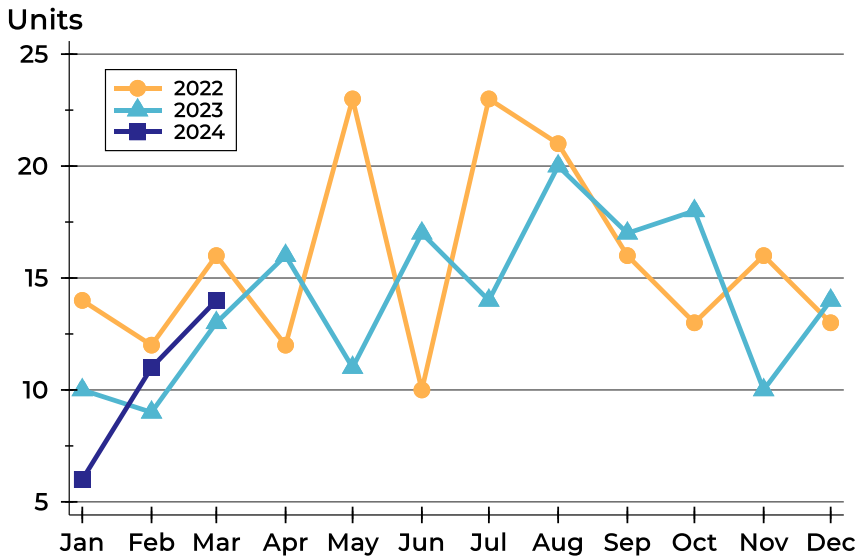
Units





Osage County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	10	6
February	12	9	11
March	16	13	14
April	12	16	
May	23	11	
June	10	17	
July	23	14	
August	21	20	
September	16	17	
October	13	18	
November	16	10	
December	13	14	

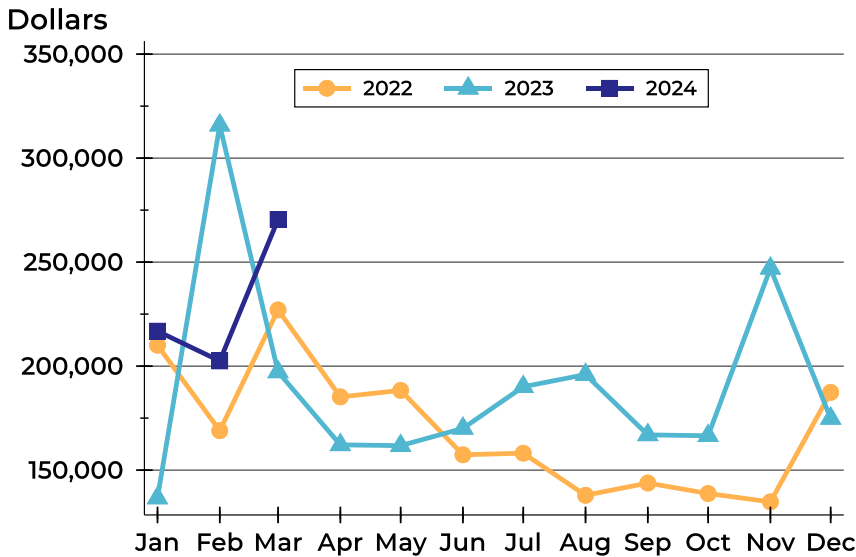
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	14.3%	0.0	83,250	83,250	10	10	94.7%	94.7%	94.7%	94.7%
\$100,000-\$124,999	1	7.1%	1.4	113,000	113,000	10	10	87.6%	87.6%	87.6%	87.6%
\$125,000-\$149,999	2	14.3%	1.1	135,000	135,000	35	35	99.6%	99.6%	96.6%	96.6%
\$150,000-\$174,999	1	7.1%	1.5	160,000	160,000	1	1	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	3	21.4%	0.7	186,000	185,000	46	25	98.8%	100.0%	92.8%	94.9%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	21.4%	0.9	333,333	325,000	136	151	94.3%	93.8%	86.8%	85.8%
\$400,000-\$499,999	1	7.1%	2.0	420,000	420,000	12	12	96.8%	96.8%	96.8%	96.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	7.1%	0.0	1,100,000	1,100,000	1	1	100.0%	100.0%	100.0%	100.0%



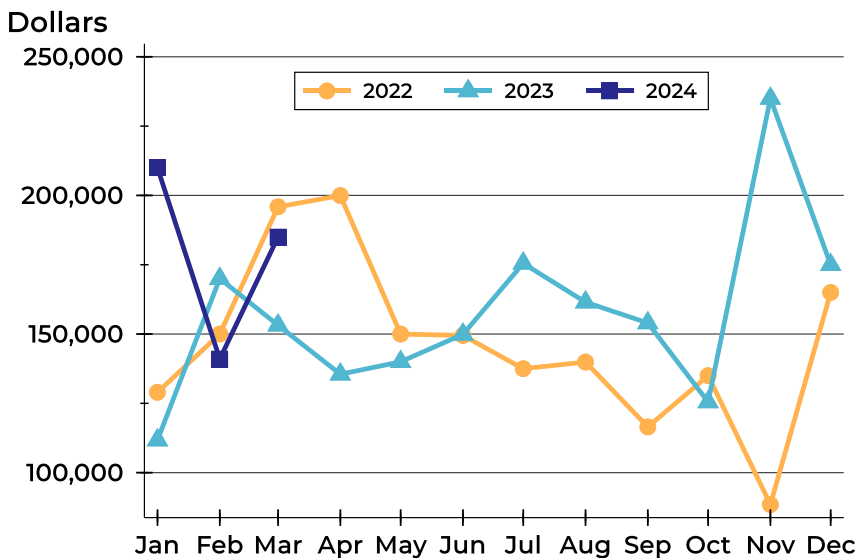
Osage County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	210,071	136,595	216,833
February	168,960	315,833	202,482
March	227,041	197,213	270,536
April	185,215	162,156	
May	188,326	161,773	
June	157,371	170,079	
July	158,142	190,093	
August	137,903	195,960	
September	143,794	166,939	
October	138,754	166,528	
November	134,734	247,040	
December	187,385	174,857	

Median Price

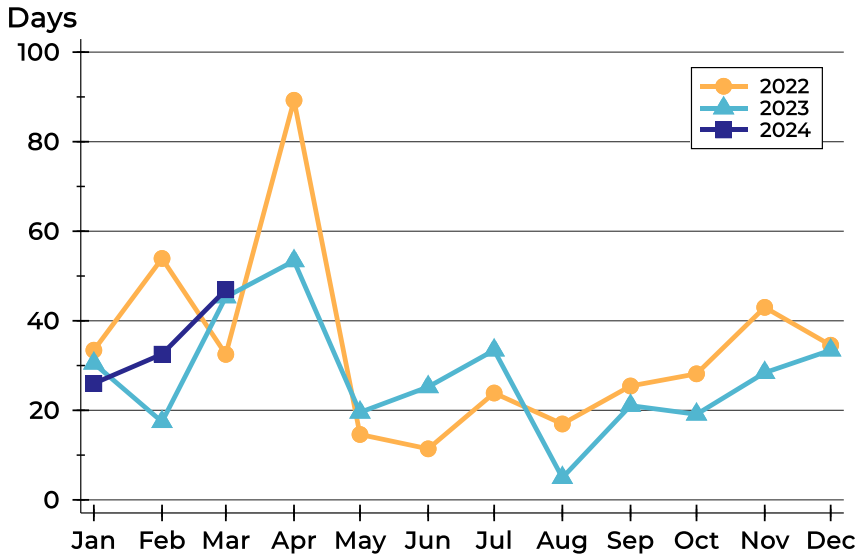


Month	2022	2023	2024
January	129,000	111,750	210,000
February	150,000	170,000	141,000
March	195,900	153,175	185,000
April	199,950	135,500	
May	150,000	140,000	
June	149,500	149,900	
July	137,500	175,500	
August	139,900	161,500	
September	116,500	154,000	
October	135,000	125,500	
November	88,500	235,000	
December	165,000	175,000	



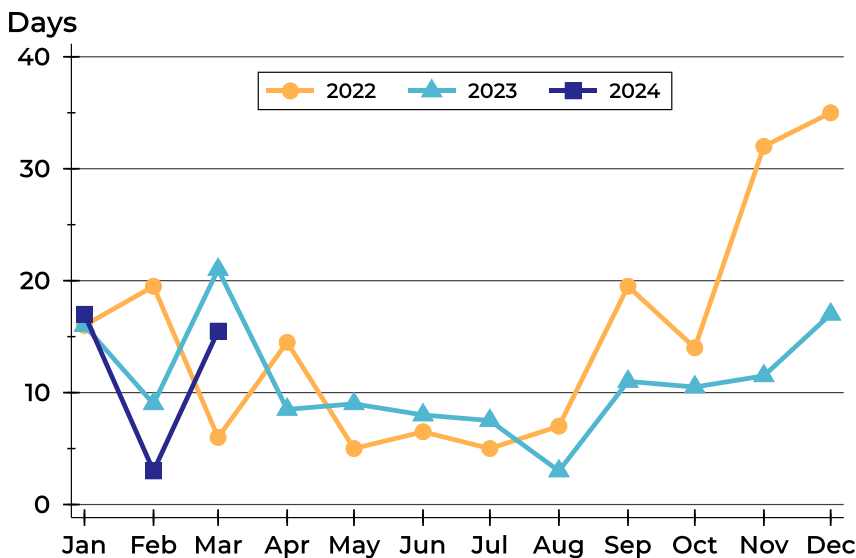
Osage County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	31	26
February	54	17	33
March	33	45	47
April	89	53	
May	15	20	
June	11	25	
July	24	33	
August	17	5	
September	25	21	
October	28	19	
November	43	28	
December	35	33	

Median DOM



Month	2022	2023	2024
January	16	16	17
February	20	9	3
March	6	21	16
April	15	9	
May	5	9	
June	7	8	
July	5	8	
August	7	3	
September	20	11	
October	14	11	
November	32	12	
December	35	17	



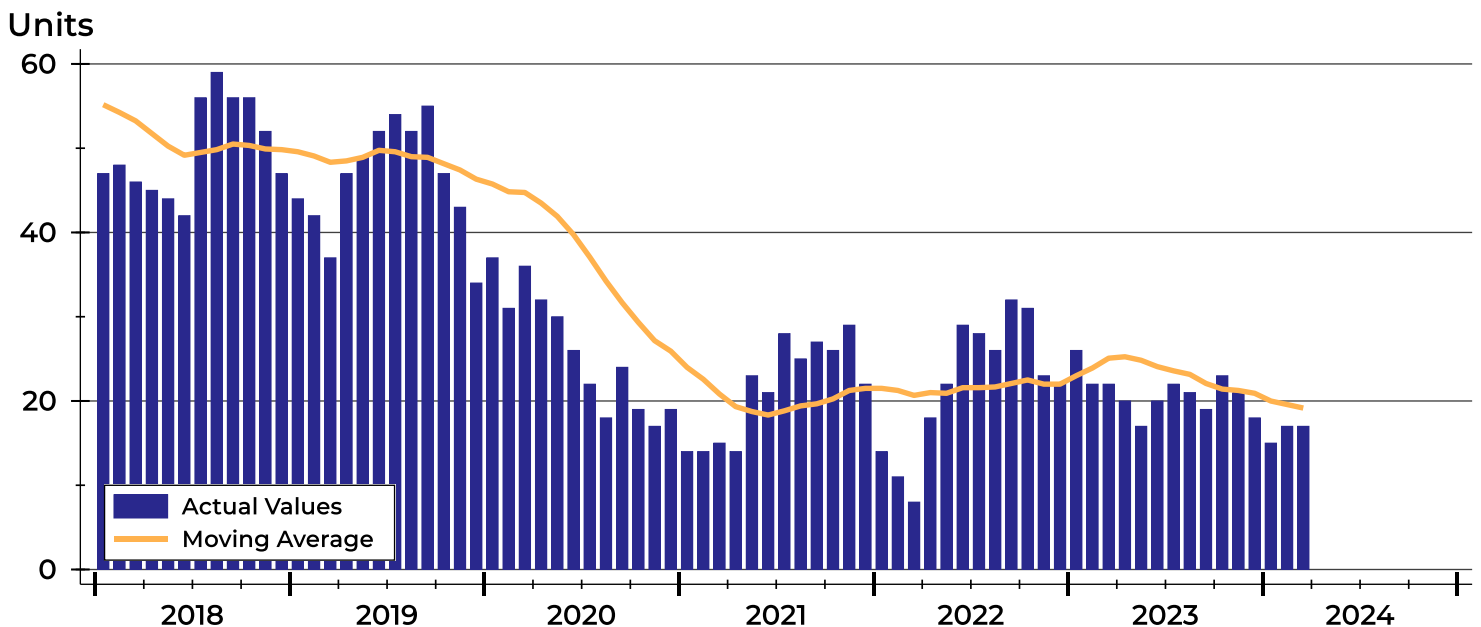
Osage County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		17	22	-22.7%
Volume (1,000s)		3,395	14,135	-76.0%
Months' Supply		1.2	1.5	-20.0%
Average	List Price	199,709	642,477	-68.9%
	Days on Market	64	98	-34.7%
	Percent of Original	94.8%	95.4%	-0.6%
Median	List Price	189,900	222,450	-14.6%
	Days on Market	23	65	-64.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 homes were available for sale in Osage County at the end of March. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of March was \$189,900, down 14.6% from 2023. The typical time on market for active listings was 23 days, down from 65 days a year earlier.

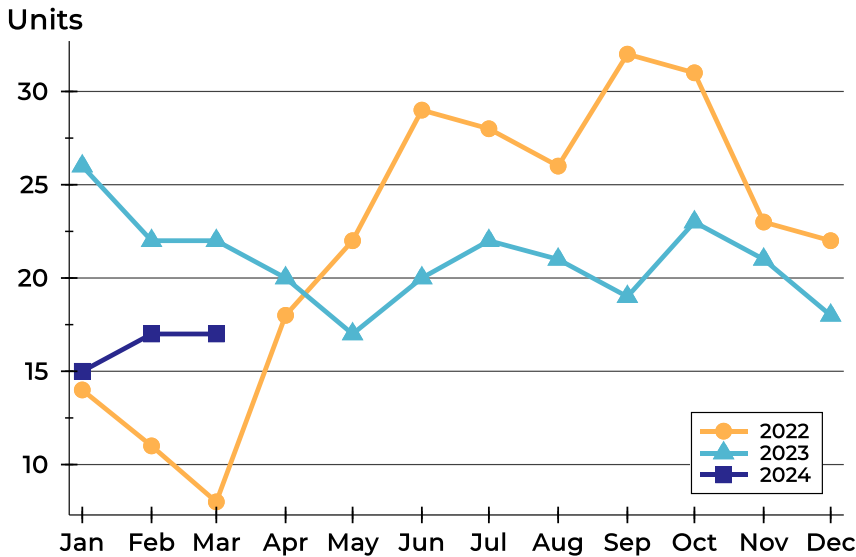
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	14	26	15
February	11	22	17
March	8	22	17
April	18	20	
May	22	17	
June	29	20	
July	28	22	
August	26	21	
September	32	19	
October	31	23	
November	23	21	
December	22	18	

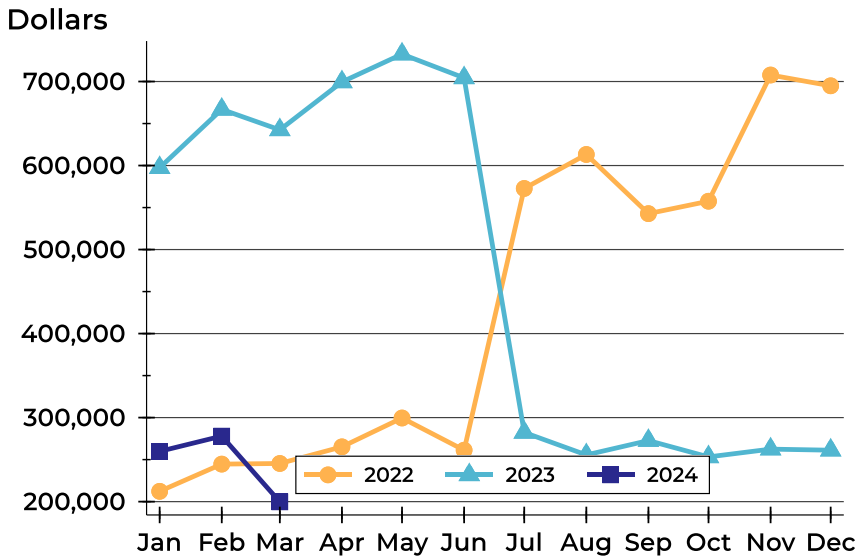
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	11.8%	N/A	35,250	35,250	30	30	82.0%	82.0%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	11.8%	1.4	119,450	119,450	39	39	97.6%	97.6%
\$125,000-\$149,999	2	11.8%	1.1	139,000	139,000	25	25	100.0%	100.0%
\$150,000-\$174,999	2	11.8%	1.5	157,450	157,450	34	34	94.2%	94.2%
\$175,000-\$199,999	1	5.9%	0.7	189,900	189,900	431	431	69.3%	69.3%
\$200,000-\$249,999	3	17.6%	N/A	219,653	224,960	50	14	99.5%	100.0%
\$250,000-\$299,999	3	17.6%	N/A	264,633	269,900	66	15	98.6%	100.0%
\$300,000-\$399,999	1	5.9%	0.9	375,000	375,000	23	23	100.0%	100.0%
\$400,000-\$499,999	1	5.9%	2.0	475,000	475,000	32	32	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A



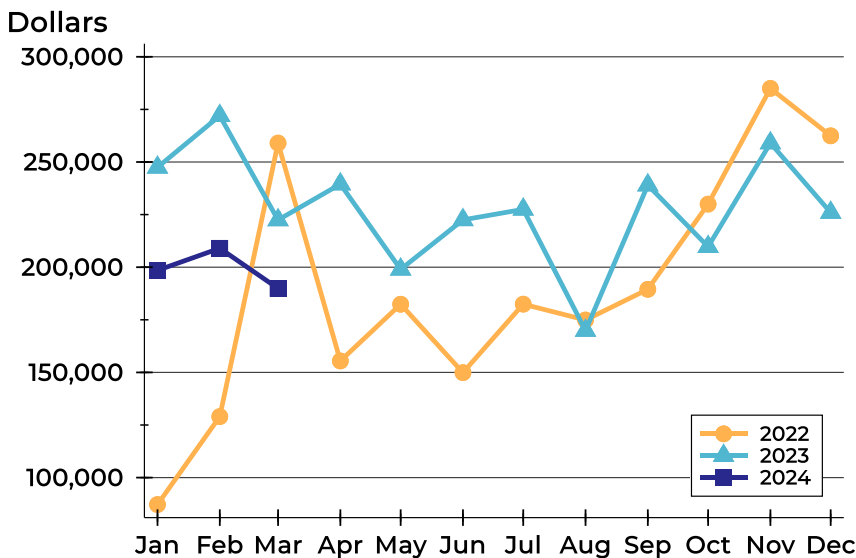
Osage County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	212,281	597,438	259,840
February	244,655	666,846	277,982
March	245,425	642,477	199,709
April	265,206	699,530	
May	299,541	732,603	
June	261,248	704,368	
July	572,721	282,352	
August	613,177	255,591	
September	542,797	272,673	
October	557,571	253,219	
November	707,765	262,485	
December	694,918	261,222	

Median Price

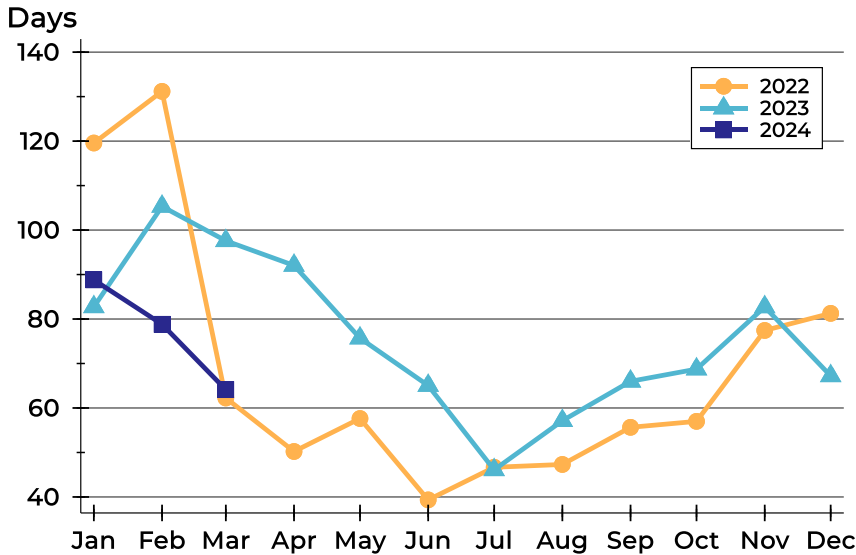


Month	2022	2023	2024
January	87,200	247,450	198,500
February	129,000	272,000	209,000
March	259,000	222,450	189,900
April	155,450	239,495	
May	182,400	199,000	
June	149,900	222,500	
July	182,450	227,500	
August	174,900	169,910	
September	189,500	239,000	
October	230,000	209,750	
November	285,000	259,000	
December	262,450	226,000	



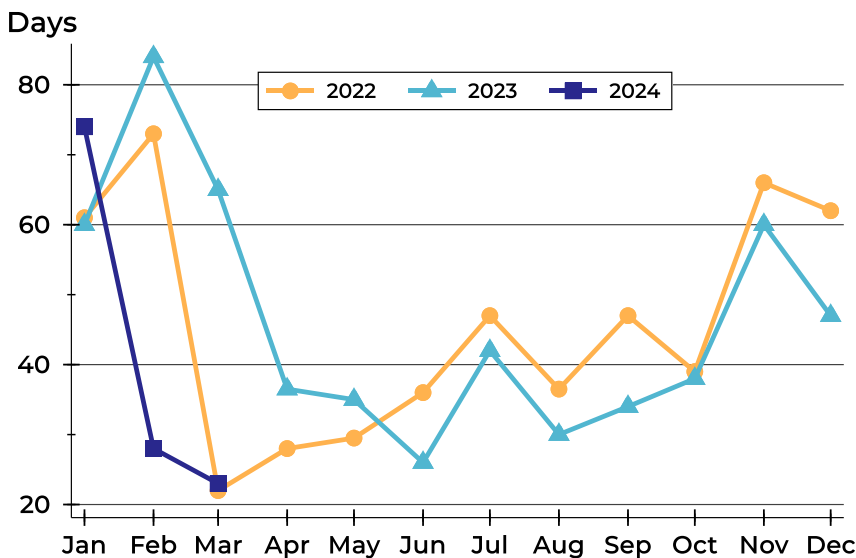
Osage County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	120	83	89
February	131	105	79
March	62	98	64
April	50	92	
May	58	76	
June	39	65	
July	47	46	
August	47	57	
September	56	66	
October	57	69	
November	77	83	
December	81	67	

Median DOM

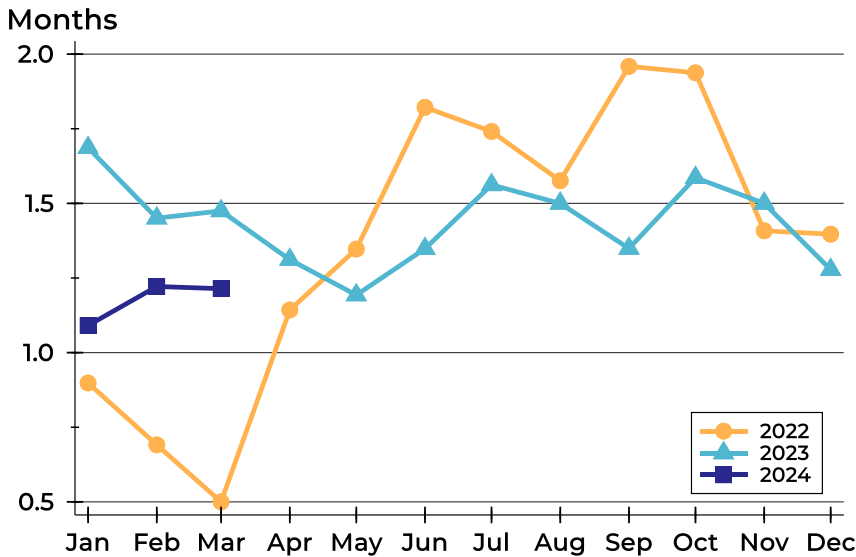


Month	2022	2023	2024
January	61	60	74
February	73	84	28
March	22	65	23
April	28	37	
May	30	35	
June	36	26	
July	47	42	
August	37	30	
September	47	34	
October	39	38	
November	66	60	
December	62	47	



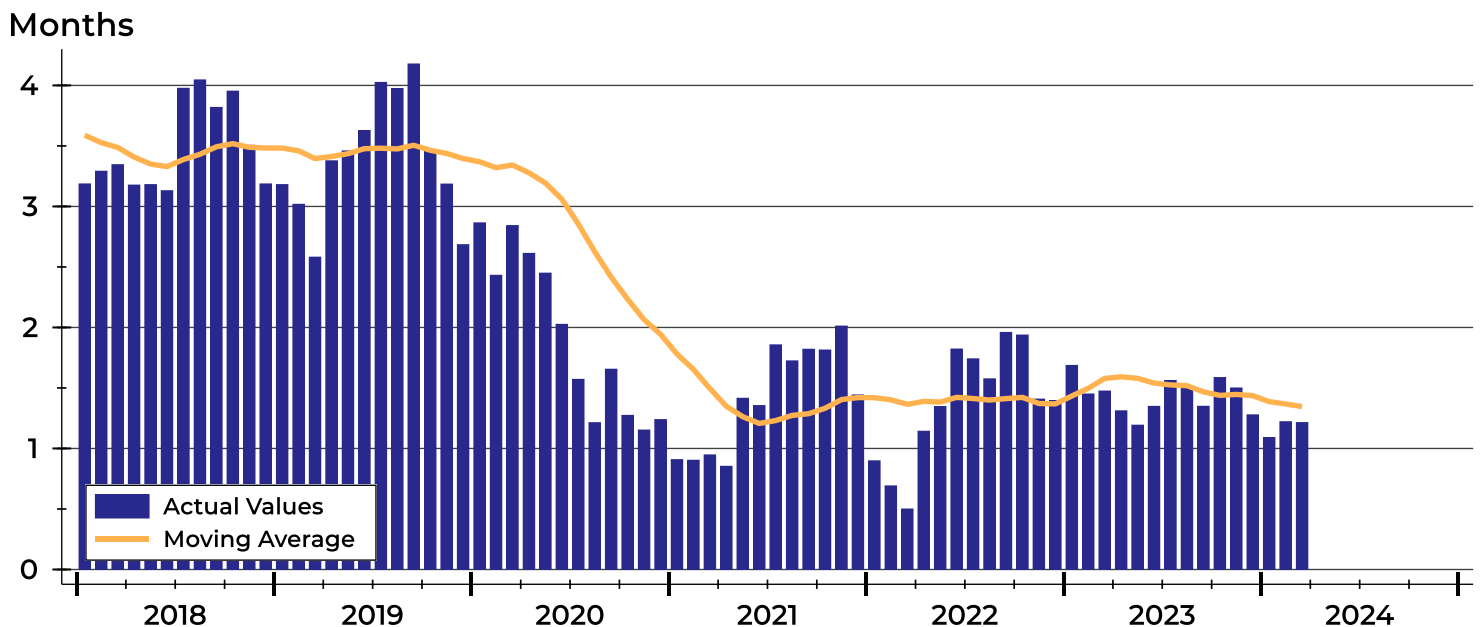
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.9	1.7	1.1
February	0.7	1.5	1.2
March	0.5	1.5	1.2
April	1.1	1.3	
May	1.3	1.2	
June	1.8	1.3	
July	1.7	1.6	
August	1.6	1.5	
September	2.0	1.3	
October	1.9	1.6	
November	1.4	1.5	
December	1.4	1.3	

History of Month's Supply





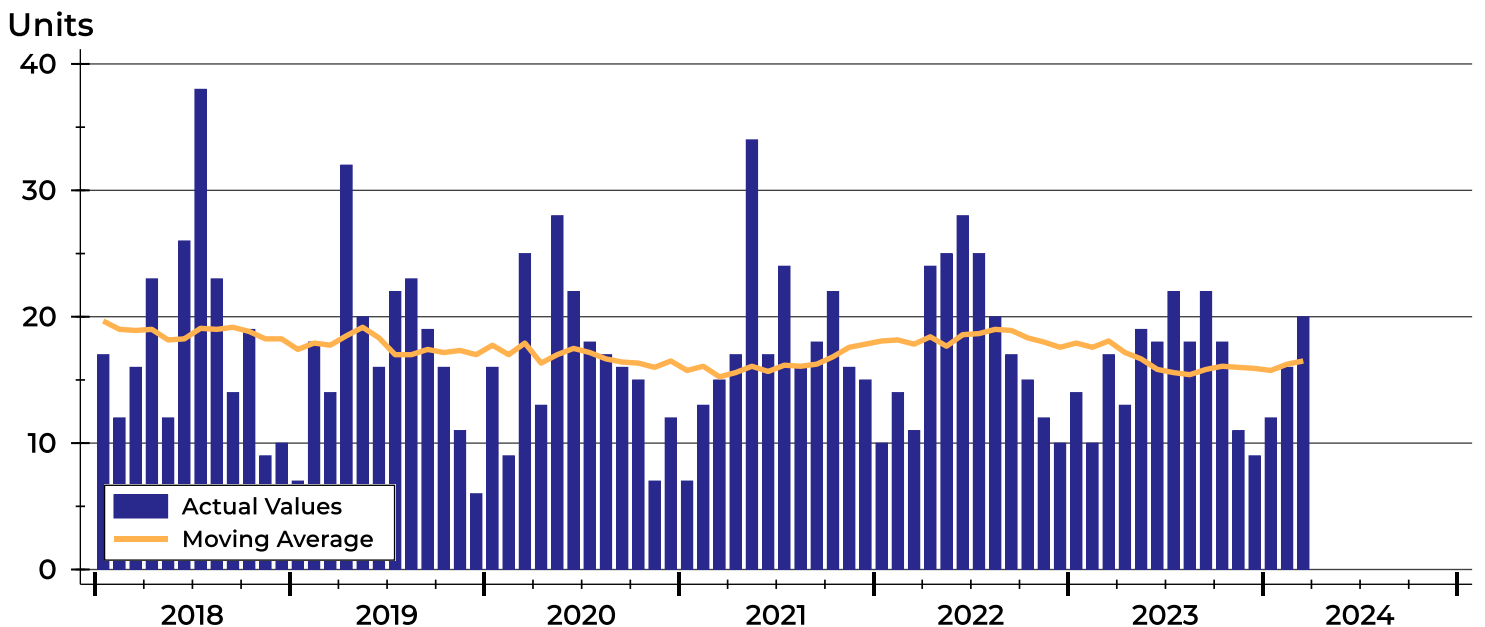
Osage County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	20	17	17.6%
	Volume (1,000s)	4,735	2,426	95.2%
	Average List Price	236,733	142,694	65.9%
	Median List Price	197,500	98,000	101.5%
Year-to-Date	New Listings	48	41	17.1%
	Volume (1,000s)	10,366	7,337	41.3%
	Average List Price	215,952	178,954	20.7%
	Median List Price	167,450	137,500	21.8%

A total of 20 new listings were added in Osage County during March, up 17.6% from the same month in 2023. Year-to-date Osage County has seen 48 new listings.

The median list price of these homes was \$197,500 up from \$98,000 in 2023.

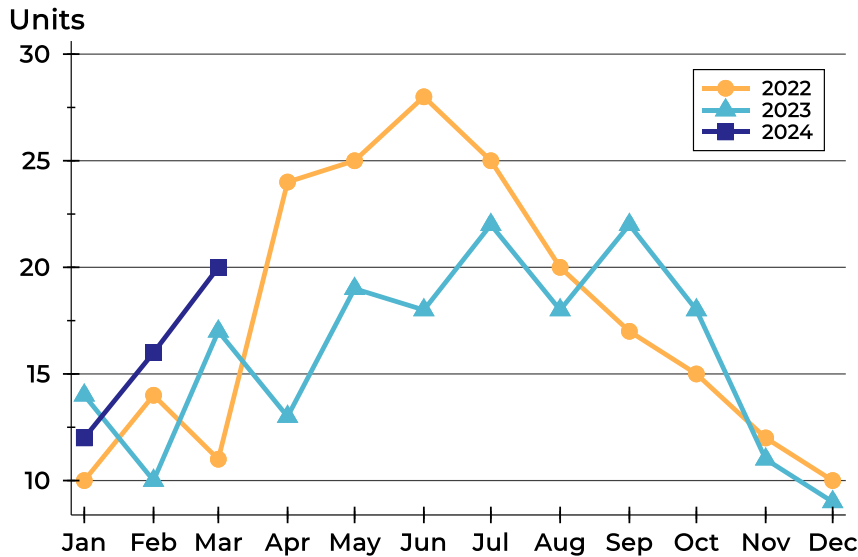
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	10	14	12
February	14	10	16
March	11	17	20
April	24	13	
May	25	19	
June	28	18	
July	25	22	
August	20	18	
September	17	22	
October	15	18	
November	12	11	
December	10	9	

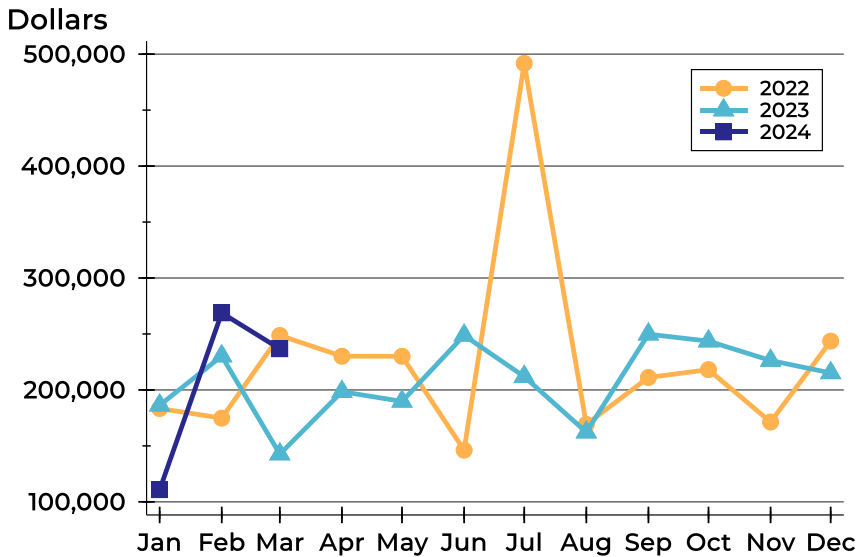
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.0%	38,500	38,500	18	18	100.0%	100.0%
\$50,000-\$99,999	1	5.0%	95,000	95,000	0	0	100.0%	100.0%
\$100,000-\$124,999	1	5.0%	119,900	119,900	22	22	100.0%	100.0%
\$125,000-\$149,999	2	10.0%	143,400	143,400	18	18	100.0%	100.0%
\$150,000-\$174,999	3	15.0%	166,900	169,900	8	5	99.2%	100.0%
\$175,000-\$199,999	2	10.0%	180,000	180,000	2	2	100.0%	100.0%
\$200,000-\$249,999	4	20.0%	223,715	224,980	9	11	100.0%	100.0%
\$250,000-\$299,999	2	10.0%	269,950	269,950	8	8	100.0%	100.0%
\$300,000-\$399,999	3	15.0%	383,000	375,000	18	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	5.0%	750,000	750,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



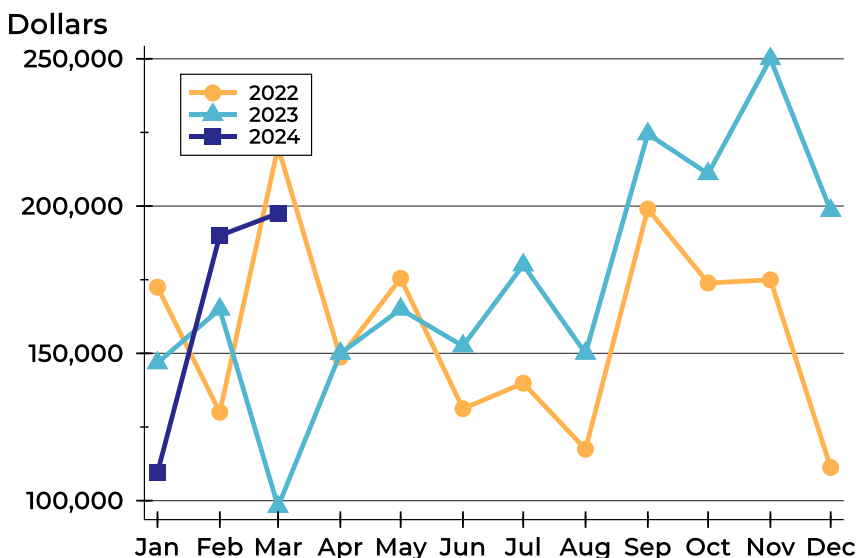
Osage County New Listings Analysis

Average Price



Month	2022	2023	2024
January	183,420	186,350	110,846
February	174,814	230,240	268,806
March	248,700	142,694	236,733
April	230,113	198,423	
May	230,080	189,803	
June	146,211	248,789	
July	491,756	211,936	
August	169,275	162,253	
September	211,147	249,786	
October	218,120	243,618	
November	171,354	226,309	
December	243,600	215,211	

Median Price



Month	2022	2023	2024
January	172,500	146,750	109,500
February	130,000	165,000	190,000
March	220,000	98,000	197,500
April	148,750	150,000	
May	175,500	165,000	
June	131,200	152,500	
July	139,900	180,000	
August	117,450	150,000	
September	199,005	224,500	
October	173,900	210,961	
November	174,950	250,000	
December	111,250	198,500	



**March
2024**

Sunflower MLS Statistics



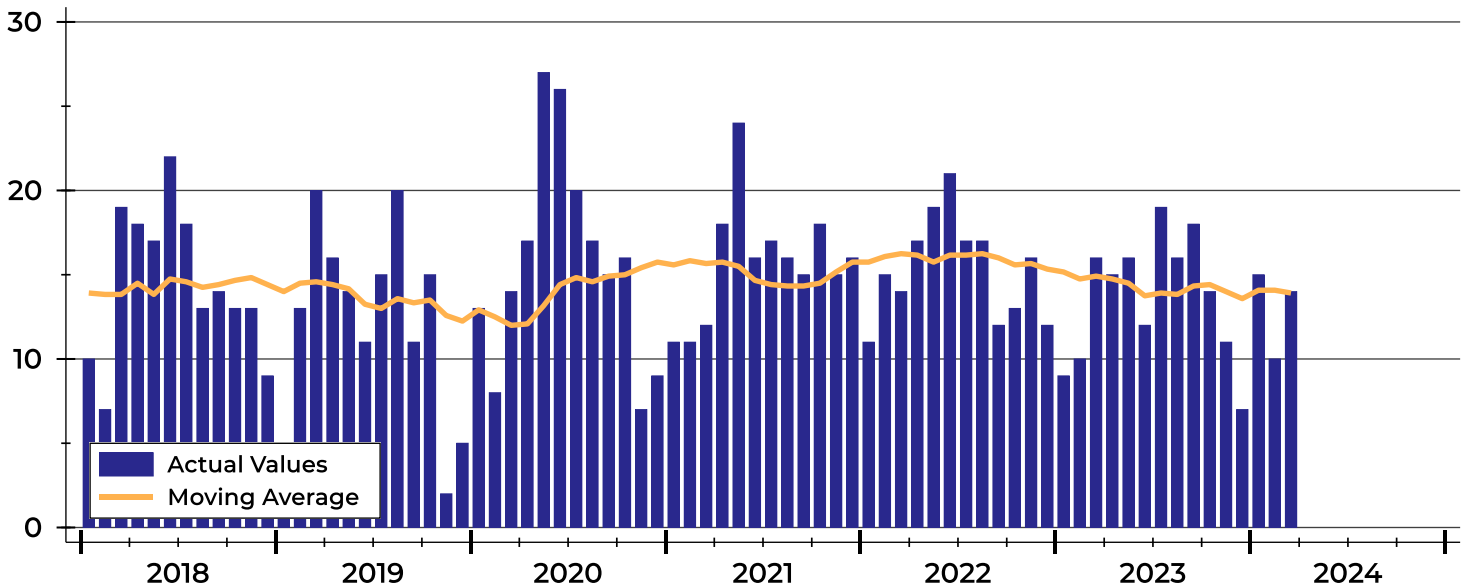
Osage County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		14	16	-12.5%	39	35	11.4%
Volume (1,000s)		4,188	2,446	71.2%	9,328	6,361	46.6%
Average	Sale Price	299,107	152,863	95.7%	239,176	181,734	31.6%
	Days on Market	23	47	-51.1%	30	39	-23.1%
	Percent of Original	97.1%	89.4%	8.6%	96.4%	94.9%	1.6%
Median	Sale Price	197,500	125,000	58.0%	185,000	165,000	12.1%
	Days on Market	8	20	-60.0%	10	10	0.0%
	Percent of Original	100.0%	91.6%	9.2%	100.0%	97.8%	2.2%

A total of 14 contracts for sale were written in Osage County during the month of March, down from 16 in 2023. The median list price of these homes was \$197,500, up from \$125,000 the prior year. Half of the homes that went under contract in March were on the market less than 8 days, compared to 20 days in March 2023.

History of Contracts Written

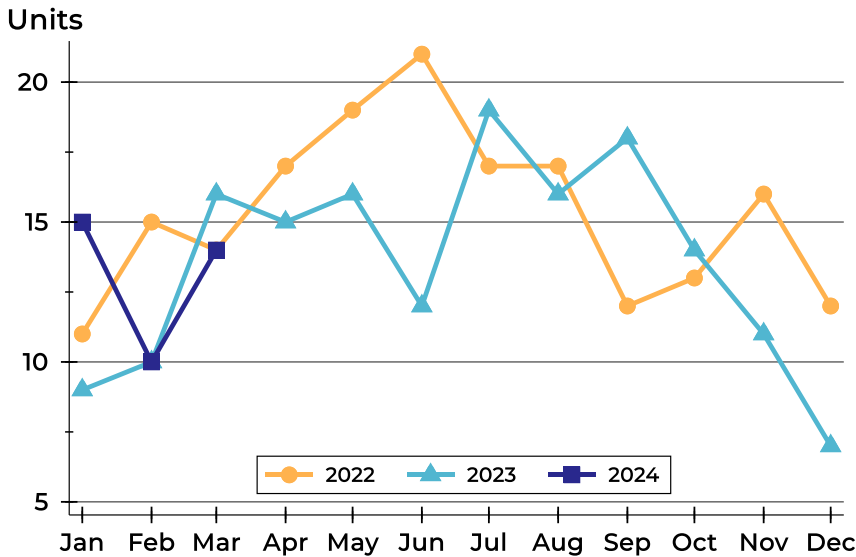
Units





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	11	9	15
February	15	10	10
March	14	16	14
April	17	15	
May	19	16	
June	21	12	
July	17	19	
August	17	16	
September	12	18	
October	13	14	
November	16	11	
December	12	7	

Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	44,900	44,900	28	28	95.7%	95.7%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	21.4%	167,933	169,900	6	5	100.0%	100.0%
\$175,000-\$199,999	3	21.4%	181,667	185,000	38	2	94.5%	100.0%
\$200,000-\$249,999	2	14.3%	222,450	222,450	6	6	100.0%	100.0%
\$250,000-\$299,999	1	7.1%	269,900	269,900	3	3	100.0%	100.0%
\$300,000-\$399,999	2	14.3%	389,500	389,500	52	52	97.5%	97.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	2	14.3%	800,000	800,000	23	23	92.7%	92.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



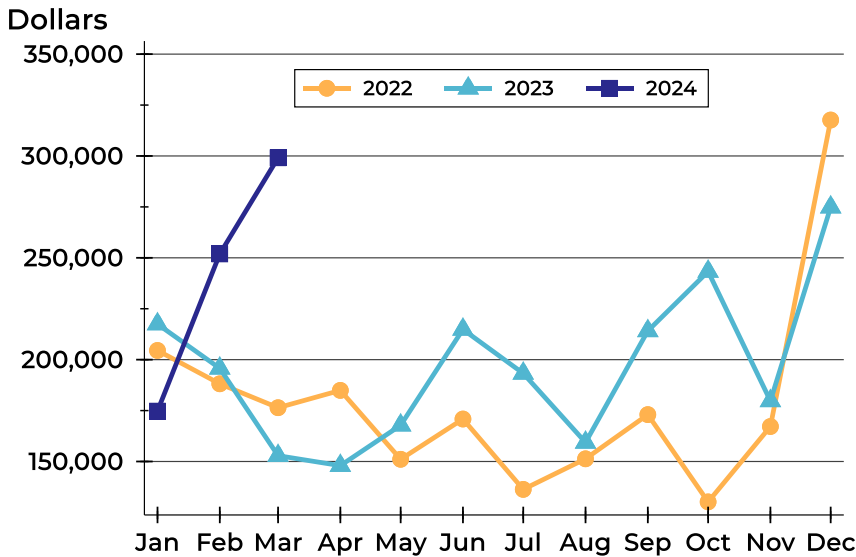
**March
2024**

Sunflower MLS Statistics



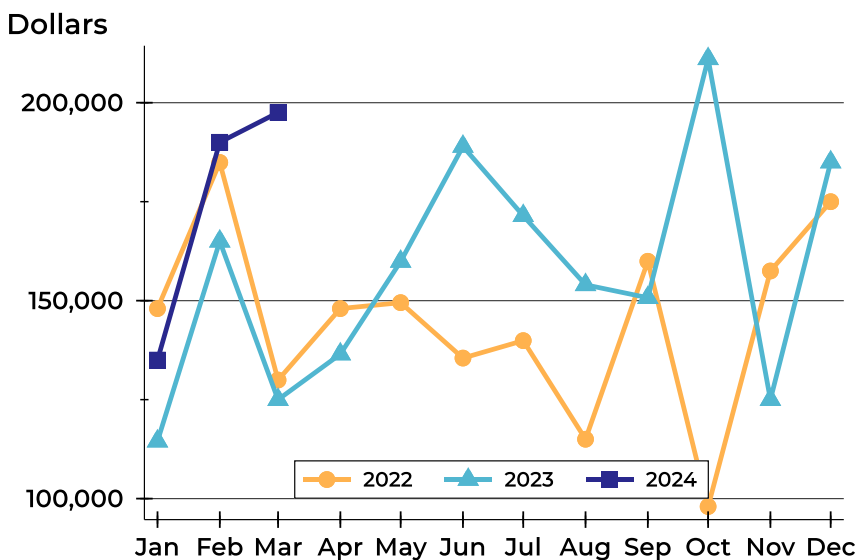
Osage County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	204,523	217,489	174,763
February	188,153	195,750	251,890
March	176,407	152,863	299,107
April	184,918	147,980	
May	151,085	167,806	
June	170,855	214,854	
July	136,309	193,269	
August	151,324	159,364	
September	173,017	214,122	
October	130,177	243,319	
November	167,184	179,750	
December	317,658	274,857	

Median Price

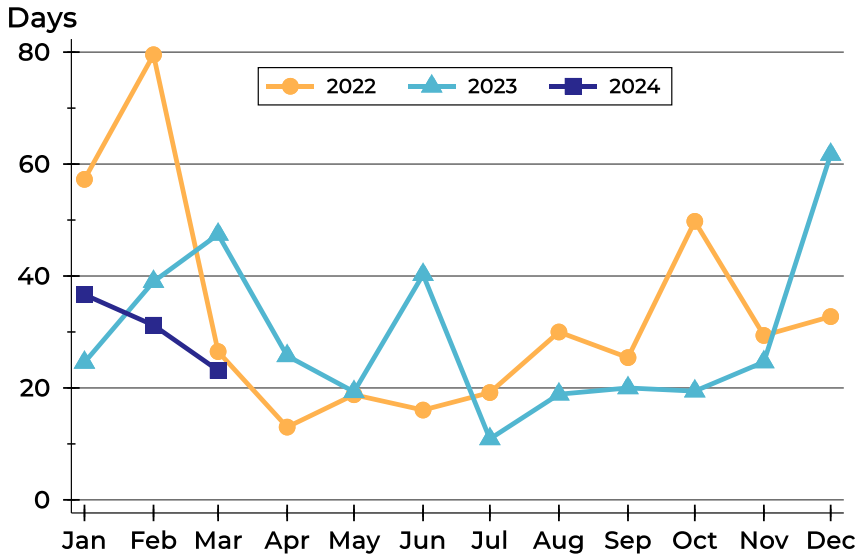


Month	2022	2023	2024
January	148,000	114,500	135,000
February	184,900	165,000	190,000
March	129,950	125,000	197,500
April	148,000	136,500	
May	149,500	159,900	
June	135,500	188,950	
July	139,900	171,454	
August	115,000	154,000	
September	159,950	150,750	
October	98,000	211,086	
November	157,500	125,000	
December	175,000	185,000	



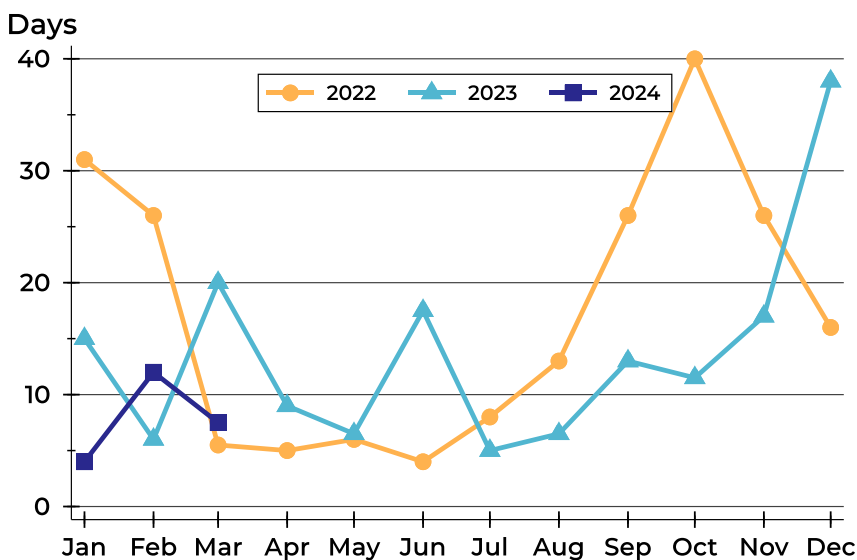
Osage County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	57	25	37
February	80	39	31
March	27	47	23
April	13	26	
May	19	19	
June	16	40	
July	19	11	
August	30	19	
September	25	20	
October	50	19	
November	29	25	
December	33	62	

Median DOM



Month	2022	2023	2024
January	31	15	4
February	26	6	12
March	6	20	8
April	5	9	
May	6	7	
June	4	18	
July	8	5	
August	13	7	
September	26	13	
October	40	12	
November	26	17	
December	16	38	



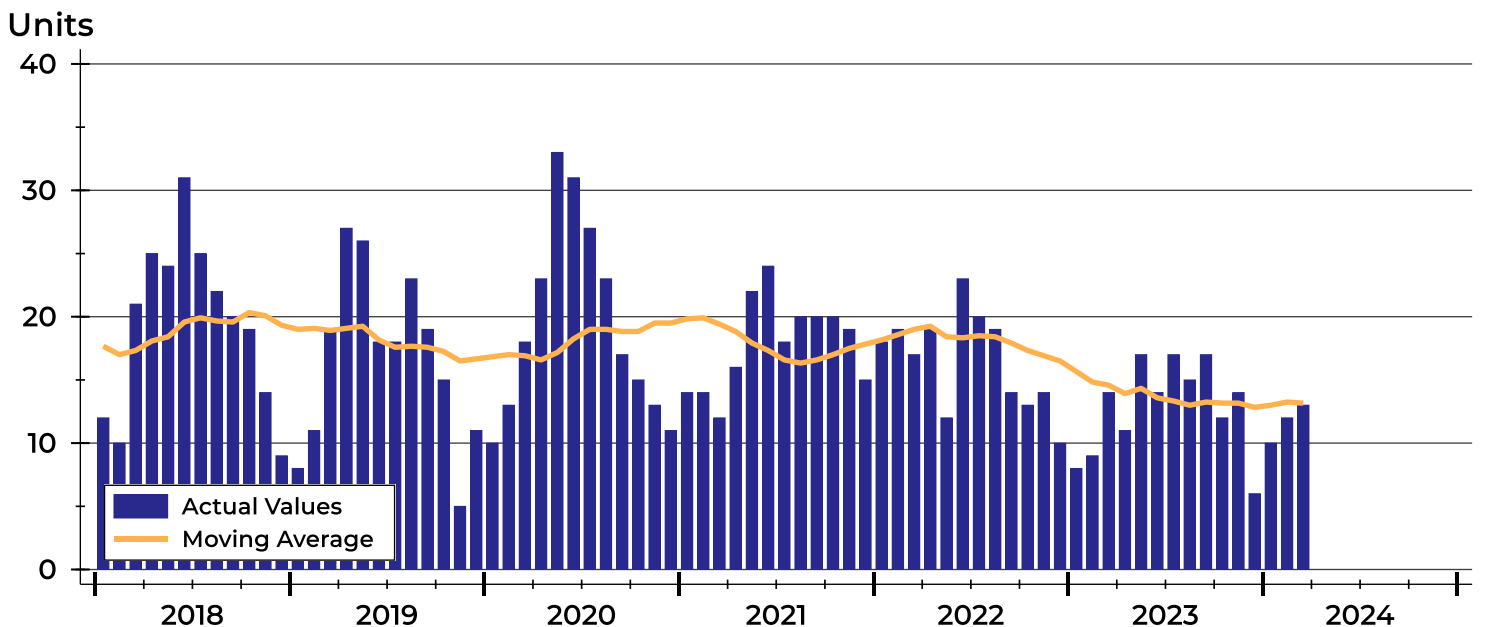
Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		13	14	-7.1%
Volume (1,000s)		4,303	2,690	60.0%
Average	List Price	330,969	192,136	72.3%
	Days on Market	17	43	-60.5%
	Percent of Original	98.2%	93.4%	5.1%
Median	List Price	234,900	194,003	21.1%
	Days on Market	9	8	12.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 13 listings in Osage County had contracts pending at the end of March, down from 14 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

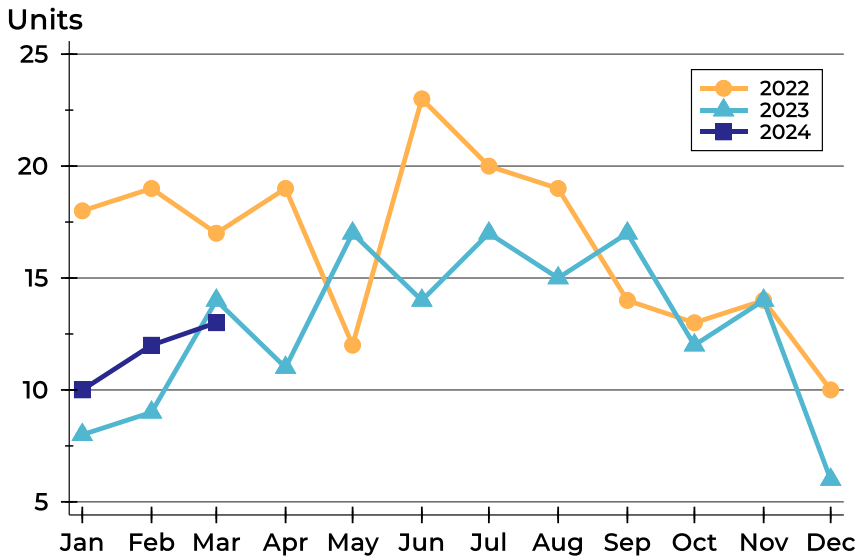
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	18	8	10
February	19	9	12
March	17	14	13
April	19	11	
May	12	17	
June	23	14	
July	20	17	
August	19	15	
September	14	17	
October	13	12	
November	14	14	
December	10	6	

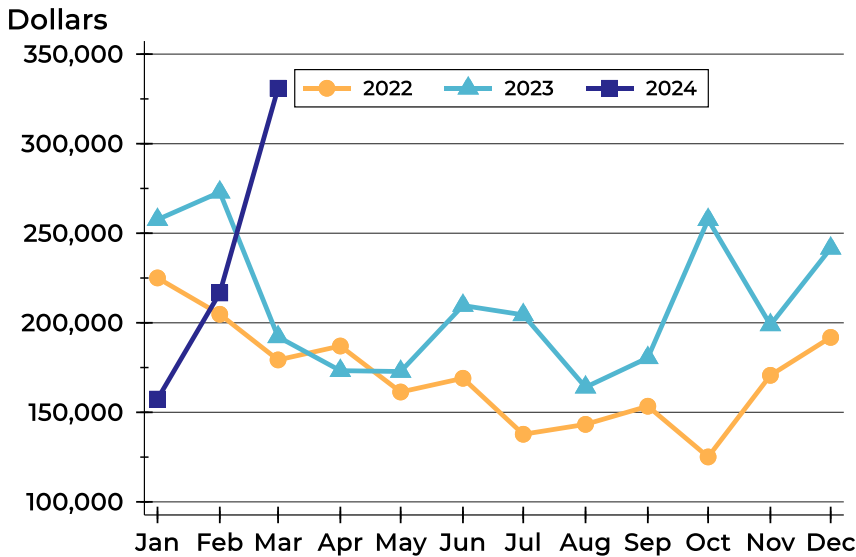
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	44,900	44,900	28	28	95.7%	95.7%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	23.1%	167,933	169,900	6	5	100.0%	100.0%
\$175,000-\$199,999	1	7.7%	175,000	175,000	2	2	100.0%	100.0%
\$200,000-\$249,999	2	15.4%	222,450	222,450	5	5	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	23.1%	364,667	380,000	36	12	98.3%	100.0%
\$400,000-\$499,999	1	7.7%	439,999	439,999	13	13	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	2	15.4%	800,000	800,000	23	23	92.7%	92.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



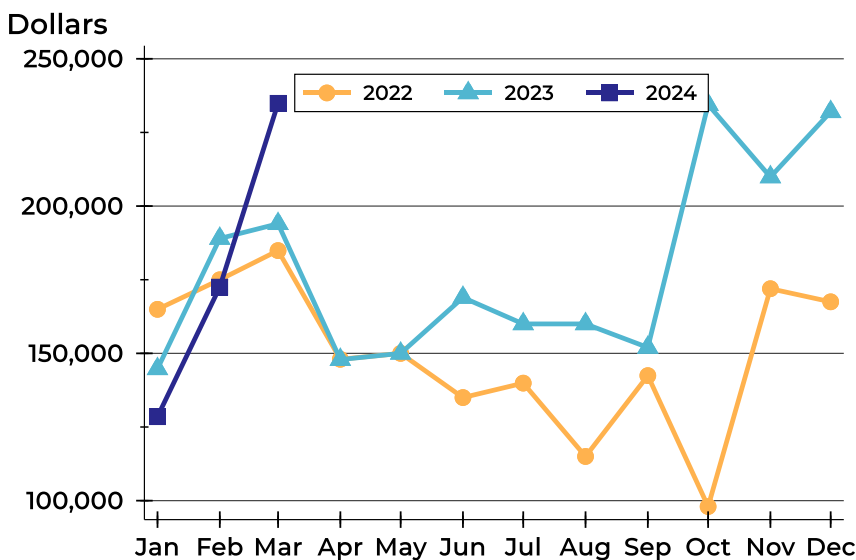
Osage County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	225,058	257,600	157,380
February	204,761	272,922	216,650
March	179,271	192,136	330,969
April	187,026	173,264	
May	161,350	172,788	
June	169,024	209,643	
July	137,757	204,430	
August	143,279	164,022	
September	153,414	180,447	
October	125,092	257,581	
November	170,661	198,816	
December	191,845	241,583	

Median Price

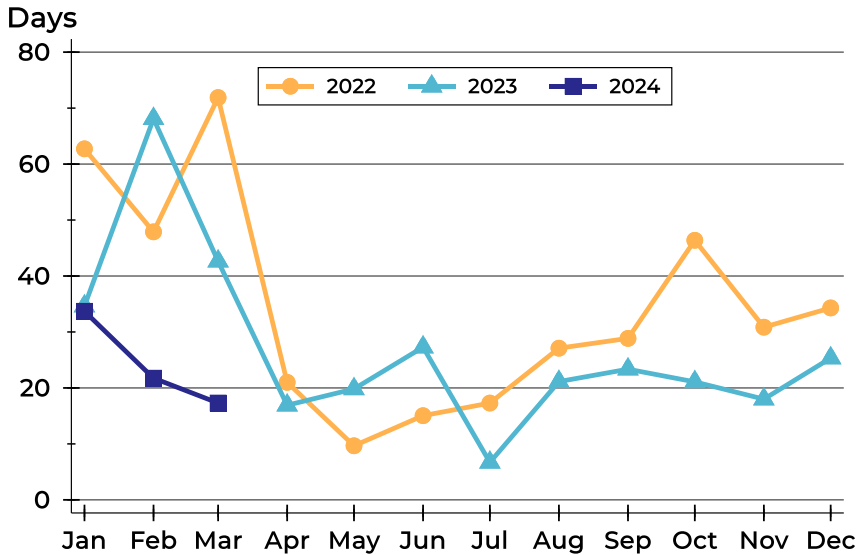


Month	2022	2023	2024
January	164,950	144,750	128,500
February	175,000	189,000	172,500
March	184,900	194,003	234,900
April	148,000	147,900	
May	150,000	150,000	
June	135,000	168,950	
July	139,900	160,000	
August	115,000	160,000	
September	142,450	152,000	
October	98,000	234,450	
November	171,950	209,875	
December	167,500	232,000	



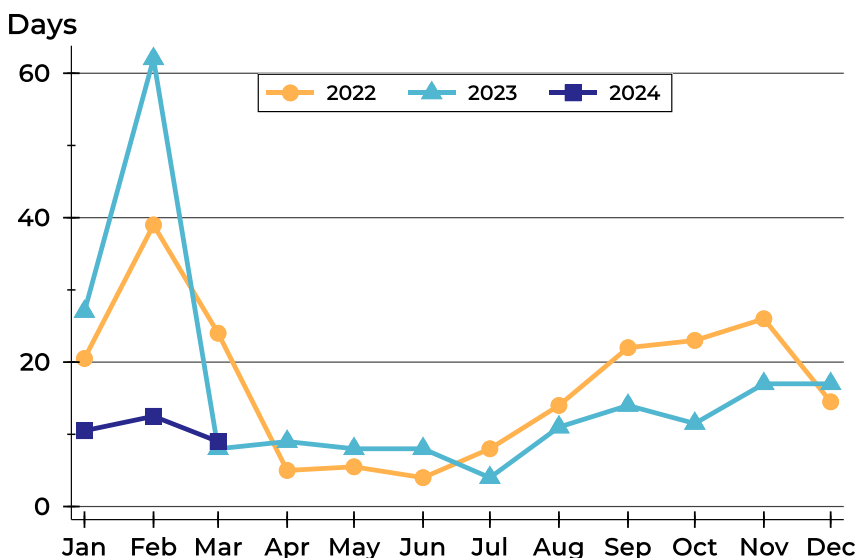
Osage County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	63	35	34
February	48	68	22
March	72	43	17
April	21	17	
May	10	20	
June	15	27	
July	17	7	
August	27	21	
September	29	23	
October	46	21	
November	31	18	
December	34	25	

Median DOM



Month	2022	2023	2024
January	21	27	11
February	39	62	13
March	24	8	9
April	5	9	
May	6	8	
June	4	8	
July	8	4	
August	14	11	
September	22	14	
October	23	12	
November	26	17	
December	15	17	



**March
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Rose in March

Total home sales in other counties in the Sunflower MLS rose by 14.3% last month to 16 units, compared to 14 units in March 2023. Total sales volume was \$2.8 million, up 8.3% from a year earlier.

The median sale price in March was \$129,750, down from \$183,200 a year earlier. Homes that sold in March were typically on the market for 9 days and sold for 99.7% of their list prices.

Other Sunflower MLS Counties Active Listings Up at End of March

The total number of active listings in other counties in the Sunflower MLS at the end of March was 43 units, up from 23 at the same point in 2023. This represents a 2.8 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$345,000.

During March, a total of 16 contracts were written up from 12 in March 2023. At the end of the month, there were 11 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		16	14	25	39	35	40
Change from prior year		14.3%	-44.0%	31.6%	11.4%	-12.5%	2.6%
Active Listings		43	23	17	N/A	N/A	N/A
Change from prior year		87.0%	35.3%	-32.0%			
Months' Supply		2.8	1.7	1.0	N/A	N/A	N/A
Change from prior year		64.7%	70.0%	-33.3%			
New Listings		17	11	17	46	42	55
Change from prior year		54.5%	-35.3%	-15.0%	9.5%	-23.6%	41.0%
Contracts Written		16	12	18	40	40	53
Change from prior year		33.3%	-33.3%	-25.0%	0.0%	-24.5%	8.2%
Pending Contracts		11	17	22	N/A	N/A	N/A
Change from prior year		-35.3%	-22.7%	-12.0%			
Sales Volume (1,000s)		2,809	2,595	5,853	8,039	7,241	7,921
Change from prior year		8.2%	-55.7%	52.5%	11.0%	-8.6%	-3.9%
Average	Sale Price	175,592	185,379	234,131	206,122	206,876	198,030
	Change from prior year	-5.3%	-20.8%	15.9%	-0.4%	4.5%	-6.3%
	List Price of Actives	305,555	346,191	254,500	N/A	N/A	N/A
	Change from prior year	-11.7%	36.0%	-22.7%			
	Days on Market	28	45	22	40	38	25
Change from prior year	-37.8%	104.5%	-86.0%	5.3%	52.0%	-74.7%	
	Percent of List	98.0%	96.0%	99.1%	98.3%	95.3%	96.5%
Change from prior year	2.1%	-3.1%	2.6%	3.1%	-1.2%	0.0%	
	Percent of Original	98.0%	93.2%	98.6%	96.8%	92.8%	94.8%
Change from prior year	5.2%	-5.5%	3.4%	4.3%	-2.1%	-0.5%	
Median	Sale Price	129,750	183,200	175,000	162,500	200,000	170,000
	Change from prior year	-29.2%	4.7%	16.3%	-18.8%	17.6%	-8.4%
	List Price of Actives	345,000	174,500	179,000	N/A	N/A	N/A
	Change from prior year	97.7%	-2.5%	-5.3%			
	Days on Market	9	7	6	8	16	7
Change from prior year	28.6%	16.7%	-84.2%	-50.0%	128.6%	-75.9%	
	Percent of List	99.7%	99.6%	100.0%	100.0%	99.3%	99.1%
Change from prior year	0.1%	-0.4%	0.0%	0.7%	0.2%	1.7%	
	Percent of Original	99.7%	97.9%	100.0%	100.0%	96.5%	97.1%
Change from prior year	1.8%	-2.1%	0.0%	3.6%	-0.6%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Closed Listings Analysis

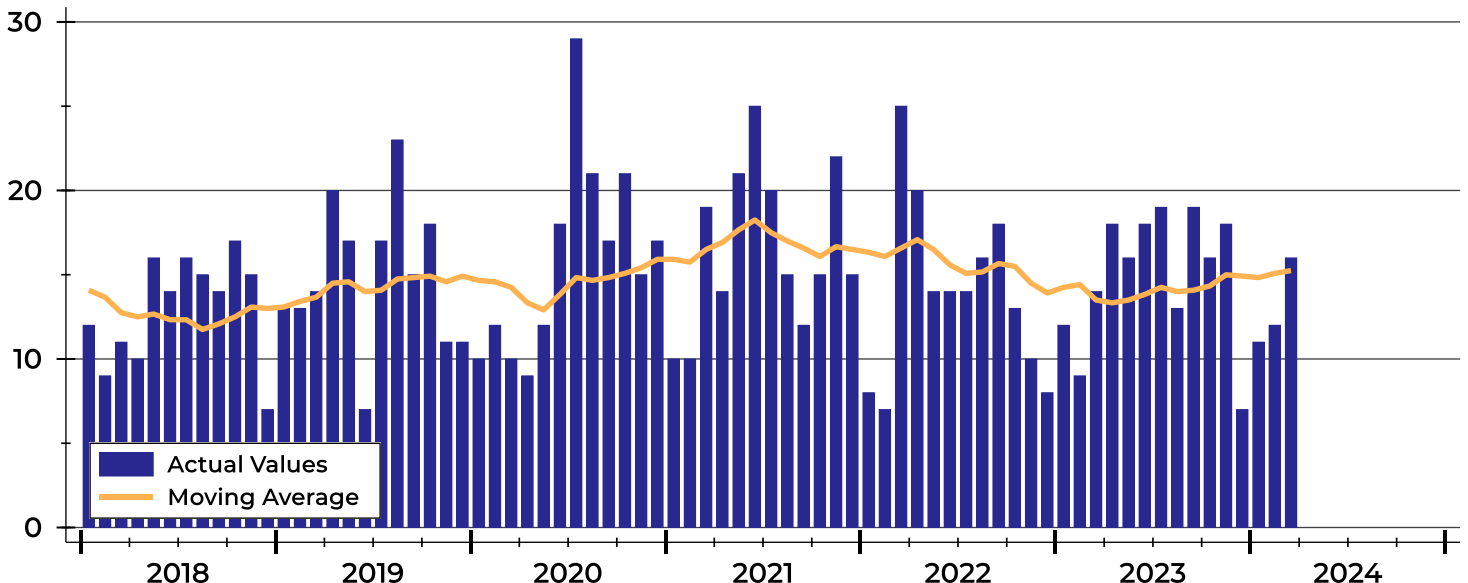
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		16	14	14.3%	39	35	11.4%
Volume (1,000s)		2,809	2,595	8.2%	8,039	7,241	11.0%
Months' Supply		2.8	1.7	64.7%	N/A	N/A	N/A
Average	Sale Price	175,592	185,379	-5.3%	206,122	206,876	-0.4%
	Days on Market	28	45	-37.8%	40	38	5.3%
	Percent of List	98.0%	96.0%	2.1%	98.3%	95.3%	3.1%
	Percent of Original	98.0%	93.2%	5.2%	96.8%	92.8%	4.3%
Median	Sale Price	129,750	183,200	-29.2%	162,500	200,000	-18.8%
	Days on Market	9	7	28.6%	8	16	-50.0%
	Percent of List	99.7%	99.6%	0.1%	100.0%	99.3%	0.7%
	Percent of Original	99.7%	97.9%	1.8%	100.0%	96.5%	3.6%

A total of 16 homes sold in other counties in the Sunflower MLS in March, up from 14 units in March 2023. Total sales volume rose to \$2.8 million compared to \$2.6 million in the previous year.

The median sales price in March was \$129,750, down 29.2% compared to the prior year. Median days on market was 9 days, up from 0 days in February, and up from 7 in March 2023.

History of Closed Listings

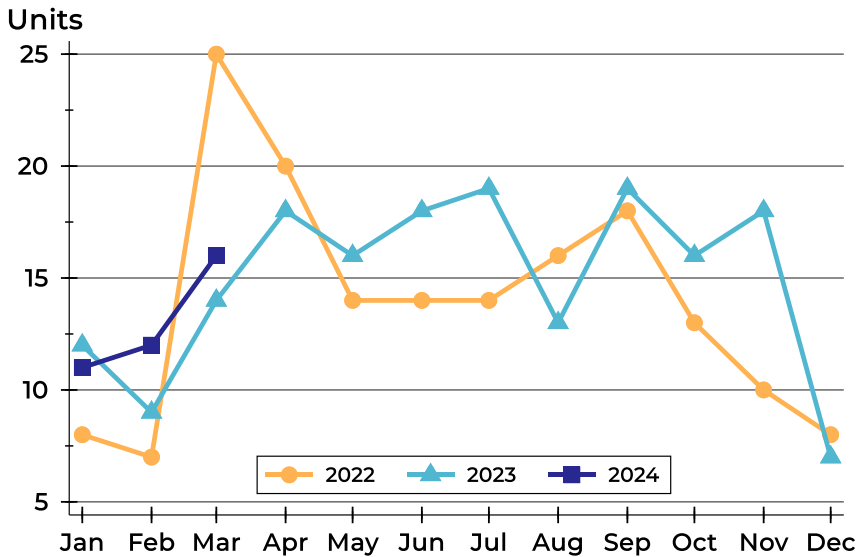
Units





Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	8	12	11
February	7	9	12
March	25	14	16
April	20	18	
May	14	16	
June	14	18	
July	14	19	
August	16	13	
September	18	19	
October	13	16	
November	10	18	
December	8	7	

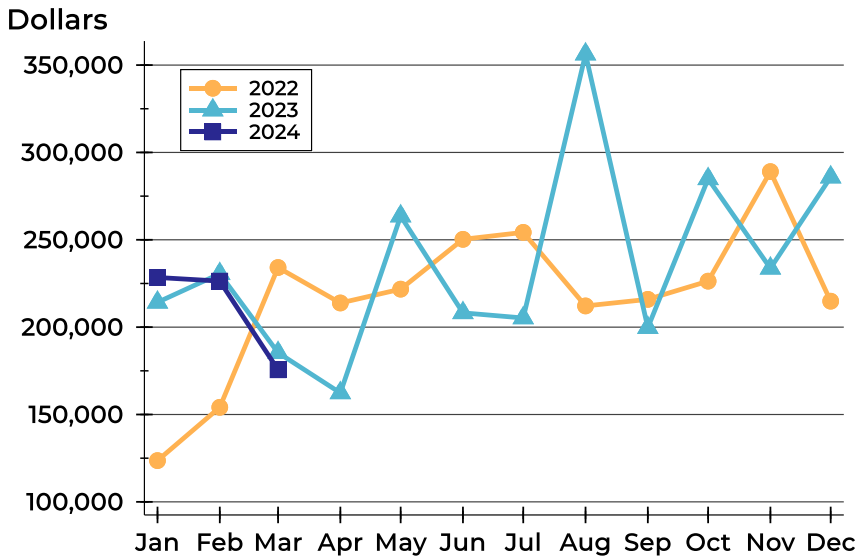
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	12.5%	0.0	15,000	15,000	34	34	90.0%	90.0%	90.0%	90.0%
\$25,000-\$49,999	1	6.3%	0.8	46,000	46,000	9	9	127.8%	127.8%	127.8%	127.8%
\$50,000-\$99,999	4	25.0%	3.3	67,781	69,813	38	10	95.8%	98.0%	95.8%	98.0%
\$100,000-\$124,999	1	6.3%	0.0	115,000	115,000	18	18	88.8%	88.8%	88.8%	88.8%
\$125,000-\$149,999	2	12.5%	1.5	144,750	144,750	5	5	101.6%	101.6%	101.6%	101.6%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	12.5%	2.1	232,000	232,000	32	32	98.8%	98.8%	98.8%	98.8%
\$250,000-\$299,999	1	6.3%	0.0	295,000	295,000	0	0	93.7%	93.7%	93.7%	93.7%
\$300,000-\$399,999	2	12.5%	6.3	356,175	356,175	59	59	97.5%	97.5%	97.5%	97.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	6.3%	4.6	586,500	586,500	18	18	99.4%	99.4%	99.4%	99.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



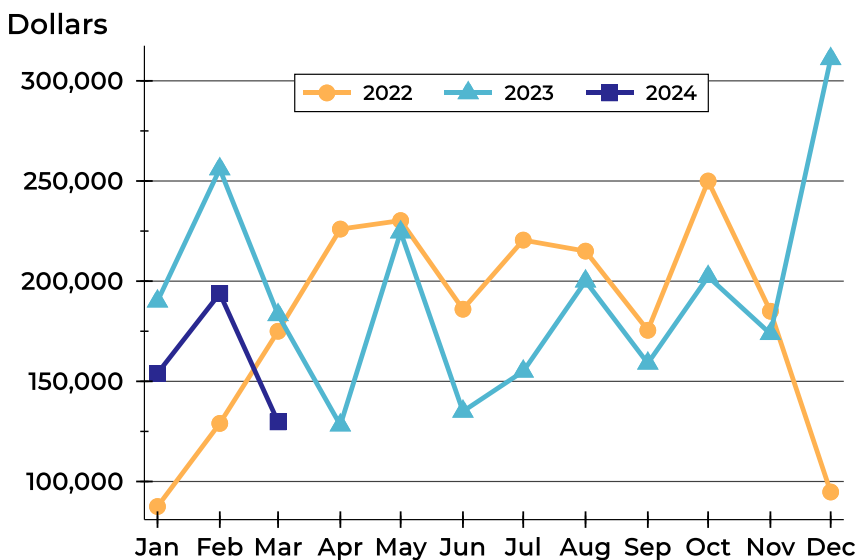
Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	123,625	214,200	228,436
February	154,129	230,550	226,375
March	234,131	185,379	175,592
April	213,845	162,358	
May	221,750	263,578	
June	250,279	208,183	
July	254,254	205,261	
August	212,156	356,262	
September	215,906	199,734	
October	226,338	284,888	
November	289,037	233,689	
December	214,863	285,857	

Median Price

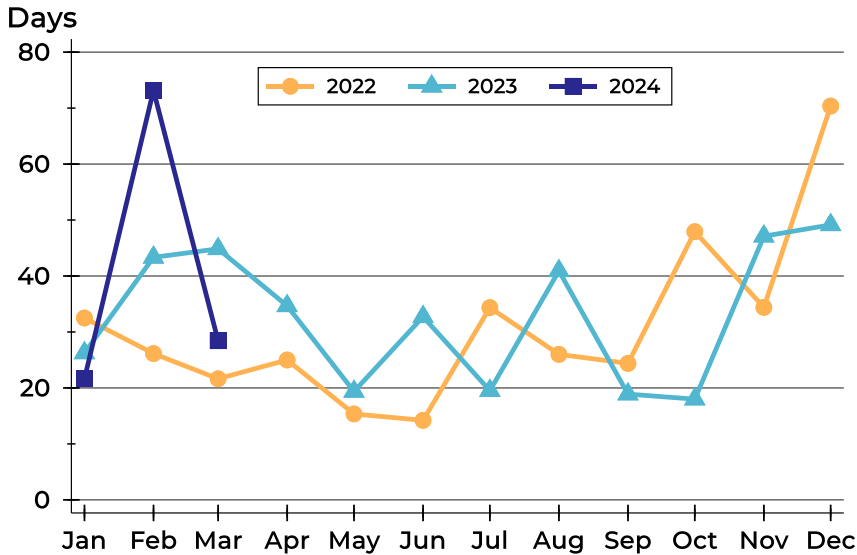


Month	2022	2023	2024
January	87,500	190,000	154,000
February	129,000	256,000	193,850
March	175,000	183,200	129,750
April	226,000	128,125	
May	230,250	224,500	
June	186,000	135,000	
July	220,500	155,000	
August	215,000	200,000	
September	175,500	159,000	
October	250,000	202,250	
November	185,000	173,750	
December	94,750	311,000	



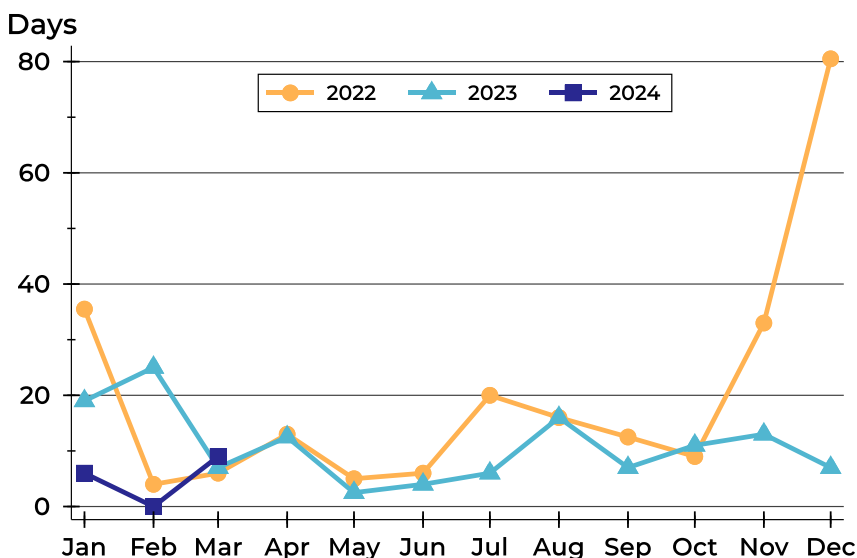
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	26	22
February	26	43	73
March	22	45	28
April	25	35	
May	15	19	
June	14	33	
July	34	20	
August	26	41	
September	24	19	
October	48	18	
November	34	47	
December	70	49	

Median DOM



Month	2022	2023	2024
January	36	19	6
February	4	25	N/A
March	6	7	9
April	13	13	
May	5	3	
June	6	4	
July	20	6	
August	16	16	
September	13	7	
October	9	11	
November	33	13	
December	81	7	



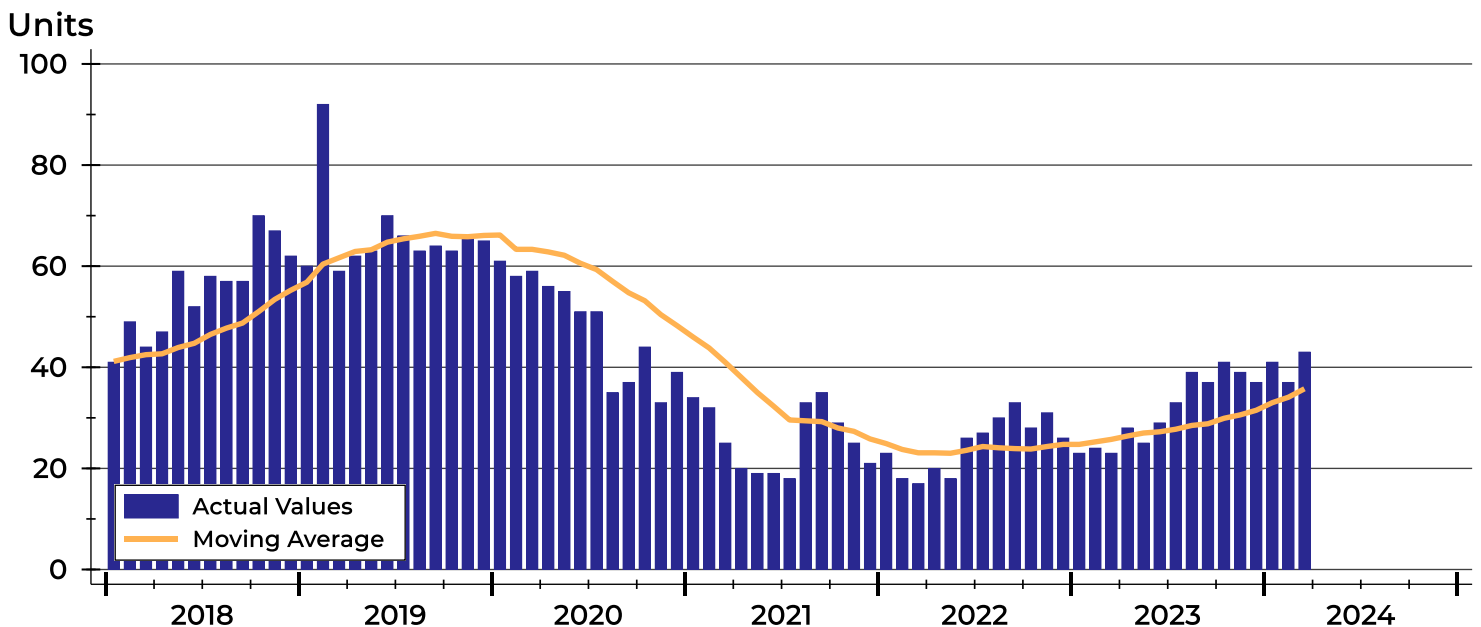
Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		43	23	87.0%
Volume (1,000s)		13,139	7,962	65.0%
Months' Supply		2.8	1.7	64.7%
Average	List Price	305,555	346,191	-11.7%
	Days on Market	104	119	-12.6%
	Percent of Original	97.2%	96.8%	0.4%
Median	List Price	345,000	174,500	97.7%
	Days on Market	80	65	23.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 43 homes were available for sale in other counties in the Sunflower MLS at the end of March. This represents a 2.8 months' supply of active listings.

The median list price of homes on the market at the end of March was \$345,000, up 97.7% from 2023. The typical time on market for active listings was 80 days, up from 65 days a year earlier.

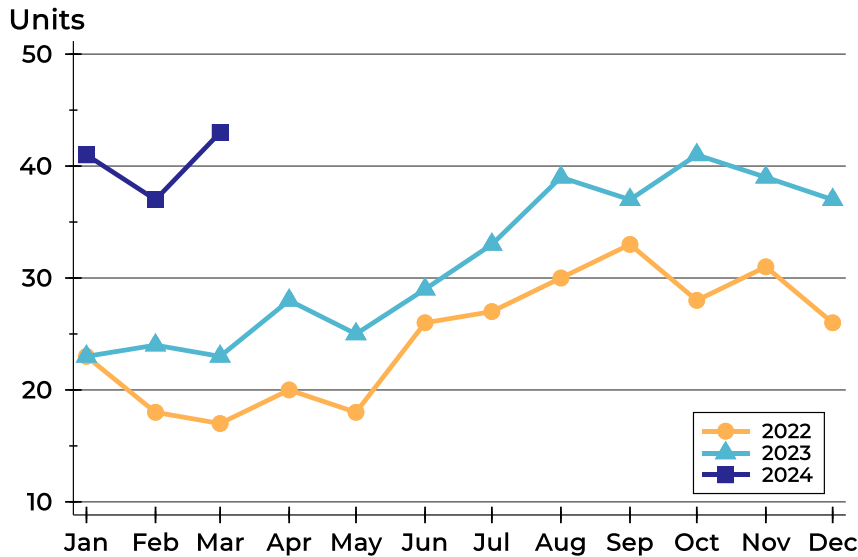
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	23	23	41
February	18	24	37
March	17	23	43
April	20	28	
May	18	25	
June	26	29	
July	27	33	
August	30	39	
September	33	37	
October	28	41	
November	31	39	
December	26	37	

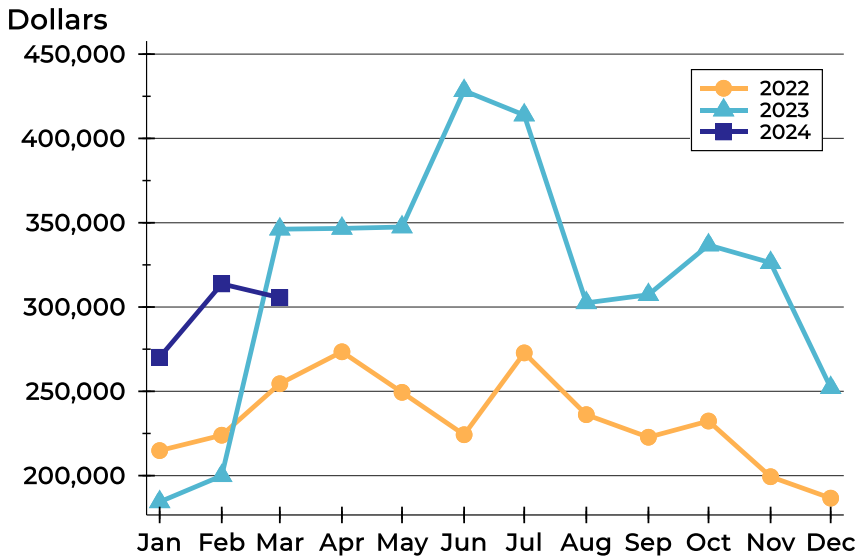
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.3%	0.8	49,900	49,900	122	122	90.7%	90.7%
\$50,000-\$99,999	8	18.6%	3.3	70,963	67,400	87	54	93.9%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	4.7%	1.5	131,950	131,950	49	49	98.2%	98.2%
\$150,000-\$174,999	4	9.3%	N/A	164,325	167,400	49	37	99.3%	100.0%
\$175,000-\$199,999	2	4.7%	N/A	184,450	184,450	29	29	95.2%	95.2%
\$200,000-\$249,999	4	9.3%	2.1	237,625	239,000	66	46	97.8%	98.0%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	12	27.9%	6.3	368,638	364,950	133	173	99.2%	100.0%
\$400,000-\$499,999	3	7.0%	N/A	444,167	432,500	137	178	99.4%	100.0%
\$500,000-\$749,999	5	11.6%	4.6	539,900	540,000	146	171	94.8%	100.0%
\$750,000-\$999,999	2	4.7%	N/A	912,500	912,500	152	152	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



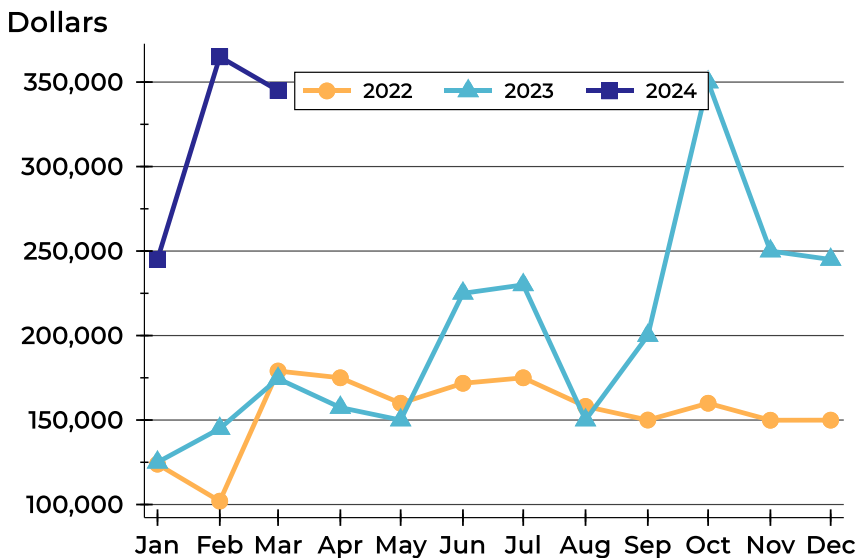
Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2022	2023	2024
January	214,843	184,428	270,194
February	223,958	199,913	313,731
March	254,500	346,191	305,555
April	273,461	346,646	
May	249,394	347,468	
June	224,254	428,307	
July	272,802	413,864	
August	236,167	302,486	
September	222,776	307,308	
October	232,386	336,764	
November	199,360	326,275	
December	186,629	252,154	

Median Price

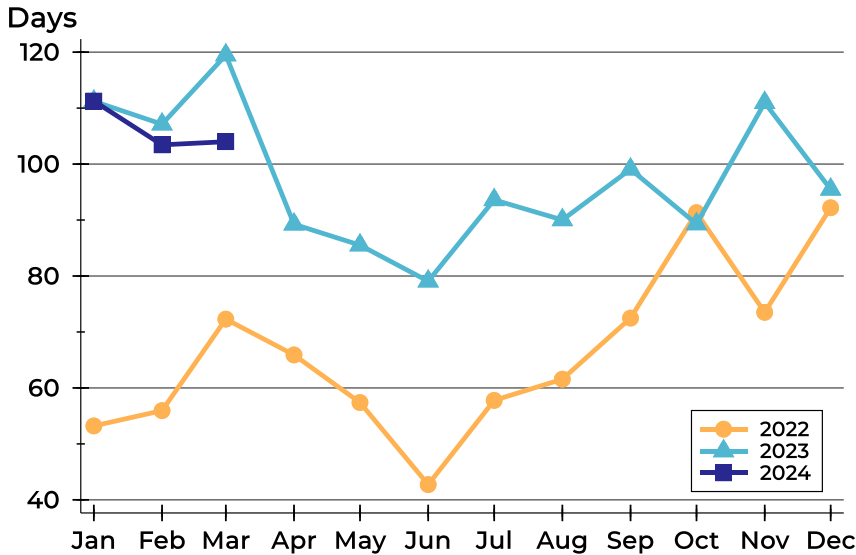


Month	2022	2023	2024
January	123,900	125,000	245,000
February	102,000	144,950	364,950
March	179,000	174,500	345,000
April	175,000	157,400	
May	159,950	150,000	
June	171,750	225,000	
July	175,000	230,000	
August	158,078	150,000	
September	150,000	200,000	
October	159,950	350,000	
November	149,900	250,000	
December	149,950	245,000	



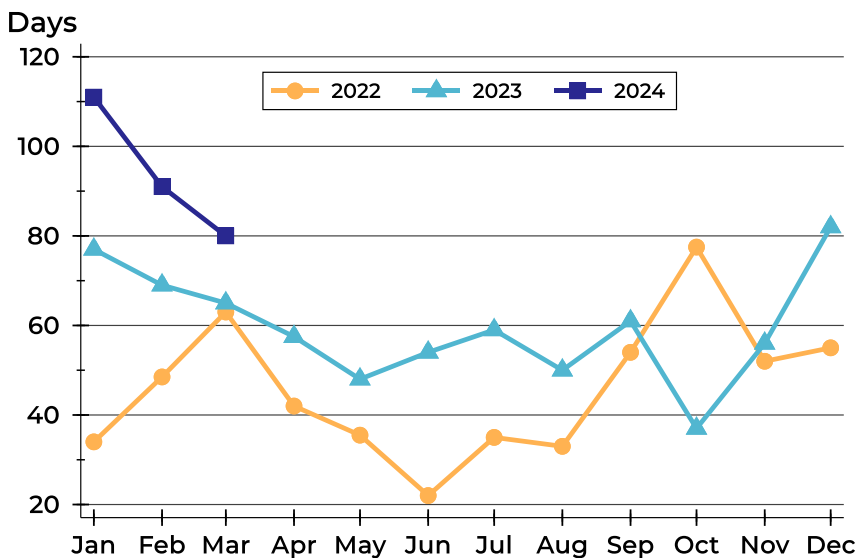
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	53	111	111
February	56	107	103
March	72	119	104
April	66	89	
May	57	86	
June	43	79	
July	58	94	
August	62	90	
September	72	99	
October	91	89	
November	74	111	
December	92	95	

Median DOM

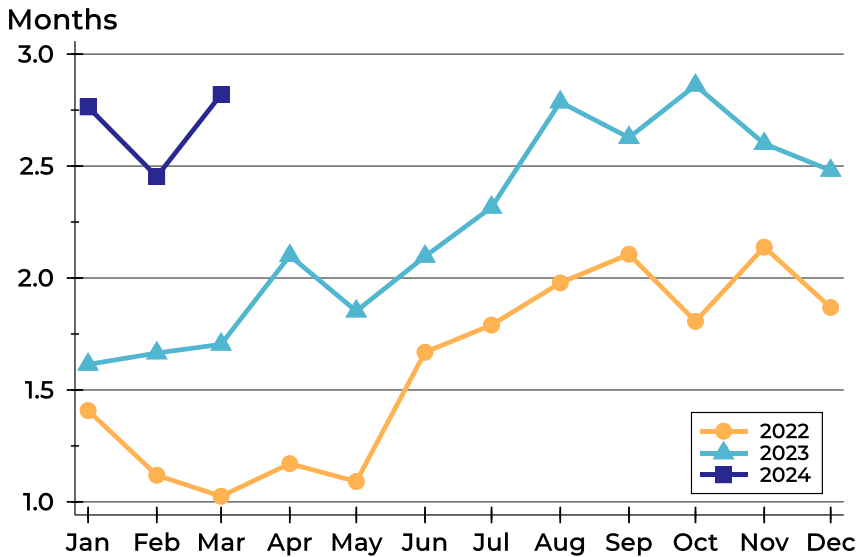


Month	2022	2023	2024
January	34	77	111
February	49	69	91
March	63	65	80
April	42	58	
May	36	48	
June	22	54	
July	35	59	
August	33	50	
September	54	61	
October	78	37	
November	52	56	
December	55	82	



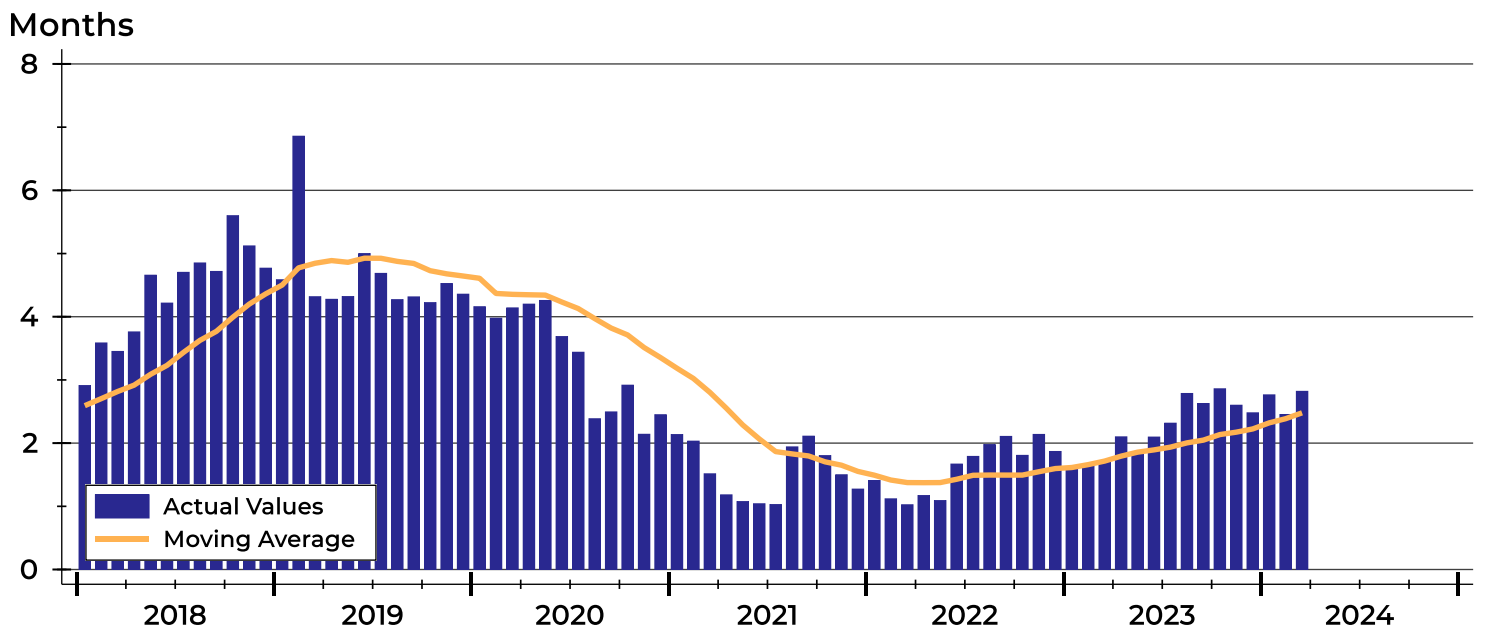
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.4	1.6	2.8
February	1.1	1.7	2.5
March	1.0	1.7	2.8
April	1.2	2.1	
May	1.1	1.9	
June	1.7	2.1	
July	1.8	2.3	
August	2.0	2.8	
September	2.1	2.6	
October	1.8	2.9	
November	2.1	2.6	
December	1.9	2.5	

History of Month's Supply





Other Sunflower MLS Counties New Listings Analysis

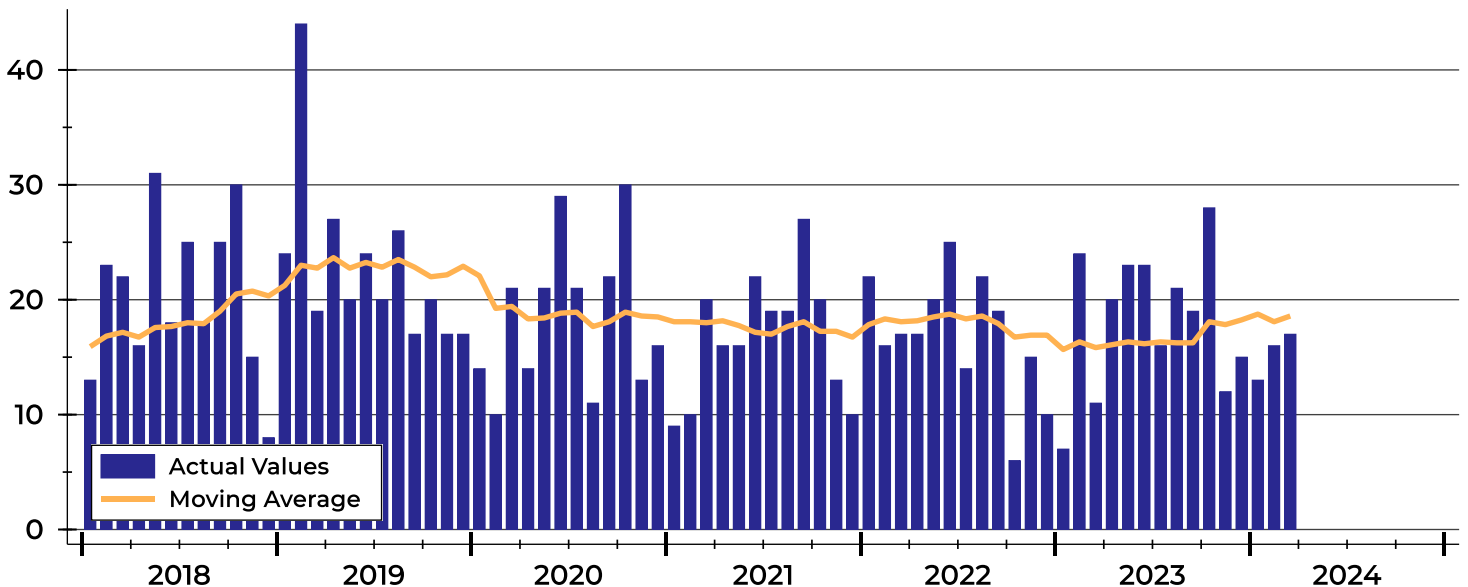
Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	17	11	54.5%
	Volume (1,000s)	3,726	5,814	-35.9%
	Average List Price	219,194	528,527	-58.5%
	Median List Price	172,500	225,000	-23.3%
Year-to-Date	New Listings	46	42	9.5%
	Volume (1,000s)	10,912	12,166	-10.3%
	Average List Price	237,214	289,658	-18.1%
	Median List Price	201,350	225,000	-10.5%

A total of 17 new listings were added in other counties in the Sunflower MLS during March, up 54.5% from the same month in 2023. Year-to-date other counties in the Sunflower MLS has seen 46 new listings.

The median list price of these homes was \$172,500 down from \$225,000 in 2023.

History of New Listings

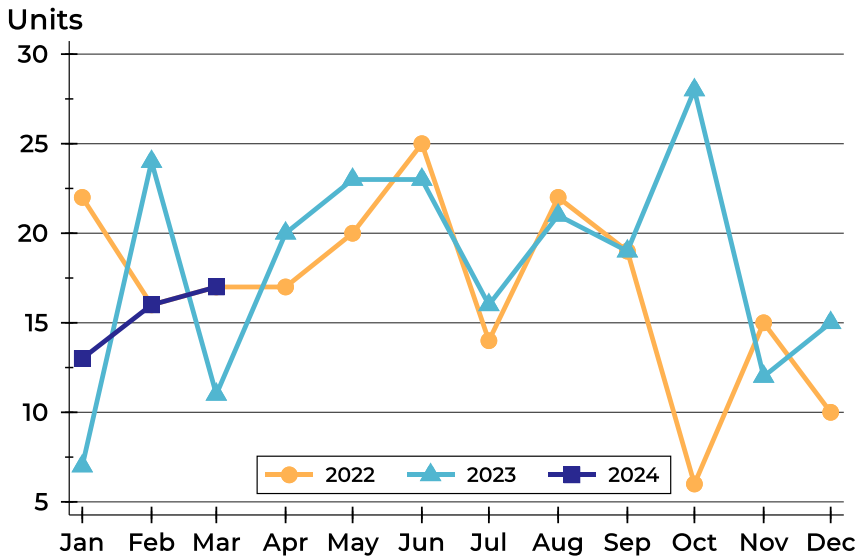
Units





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	22	7	13
February	16	24	16
March	17	11	17
April	17	20	
May	20	23	
June	25	23	
July	14	16	
August	22	21	
September	19	19	
October	6	28	
November	15	12	
December	10	15	

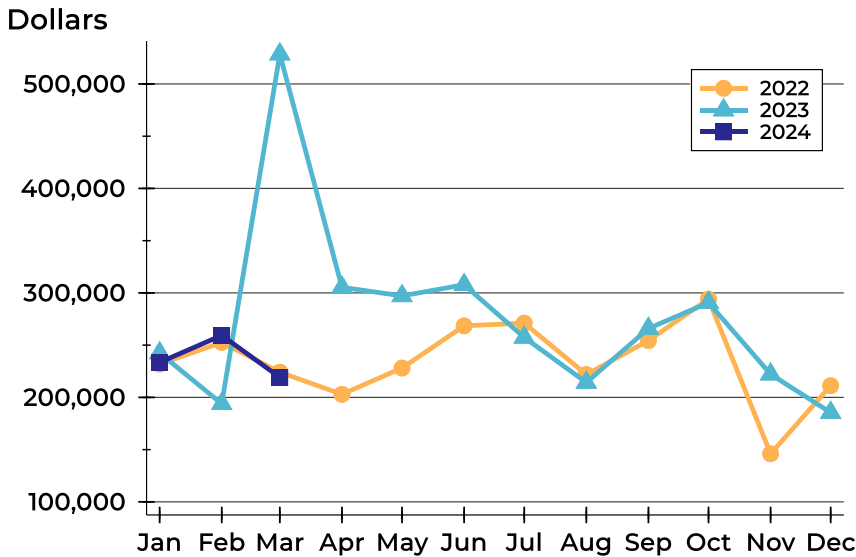
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.9%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	1	5.9%	36,000	36,000	9	9	127.8%	127.8%
\$50,000-\$99,999	4	23.5%	70,725	69,450	13	7	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	5.9%	129,000	129,000	26	26	100.0%	100.0%
\$150,000-\$174,999	2	11.8%	171,200	171,200	27	27	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	179,000	179,000	25	25	100.0%	100.0%
\$200,000-\$249,999	3	17.6%	219,000	216,999	15	11	99.5%	100.0%
\$250,000-\$299,999	1	5.9%	275,000	275,000	1	1	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.9%	425,000	425,000	6	6	100.0%	100.0%
\$500,000-\$749,999	1	5.9%	540,000	540,000	23	23	100.0%	100.0%
\$750,000-\$999,999	1	5.9%	849,999	849,999	31	31	94.4%	94.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



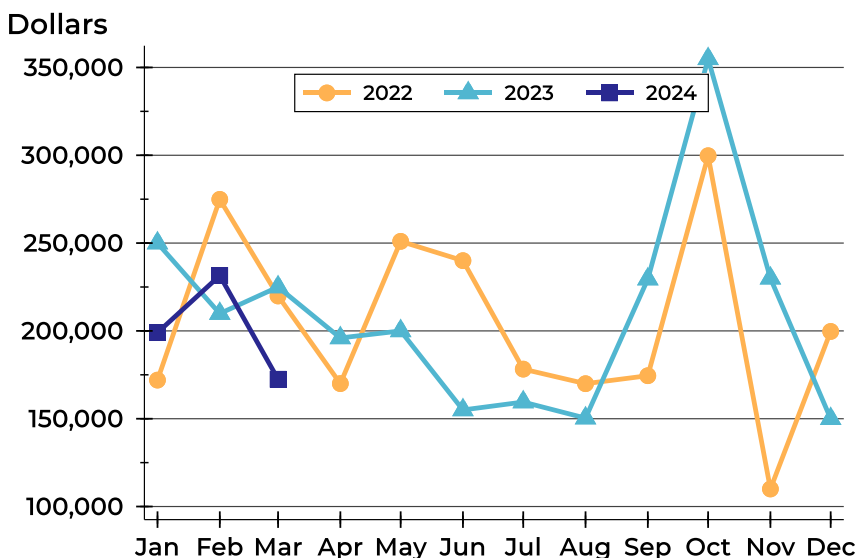
Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2022	2023	2024
January	231,859	242,479	233,496
February	252,629	193,938	259,381
March	224,124	528,527	219,194
April	202,936	305,345	
May	228,105	297,170	
June	268,488	307,804	
July	271,132	257,413	
August	221,862	214,260	
September	254,405	265,910	
October	294,050	290,688	
November	146,017	222,217	
December	211,190	185,447	

Median Price



Month	2022	2023	2024
January	172,000	250,000	199,000
February	274,900	209,875	231,500
March	219,900	225,000	172,500
April	170,000	196,000	
May	251,000	200,000	
June	240,000	155,000	
July	178,250	159,500	
August	169,950	150,350	
September	174,500	229,500	
October	299,750	354,925	
November	110,000	230,000	
December	199,700	150,000	



Other Sunflower MLS Counties Contracts Written Analysis

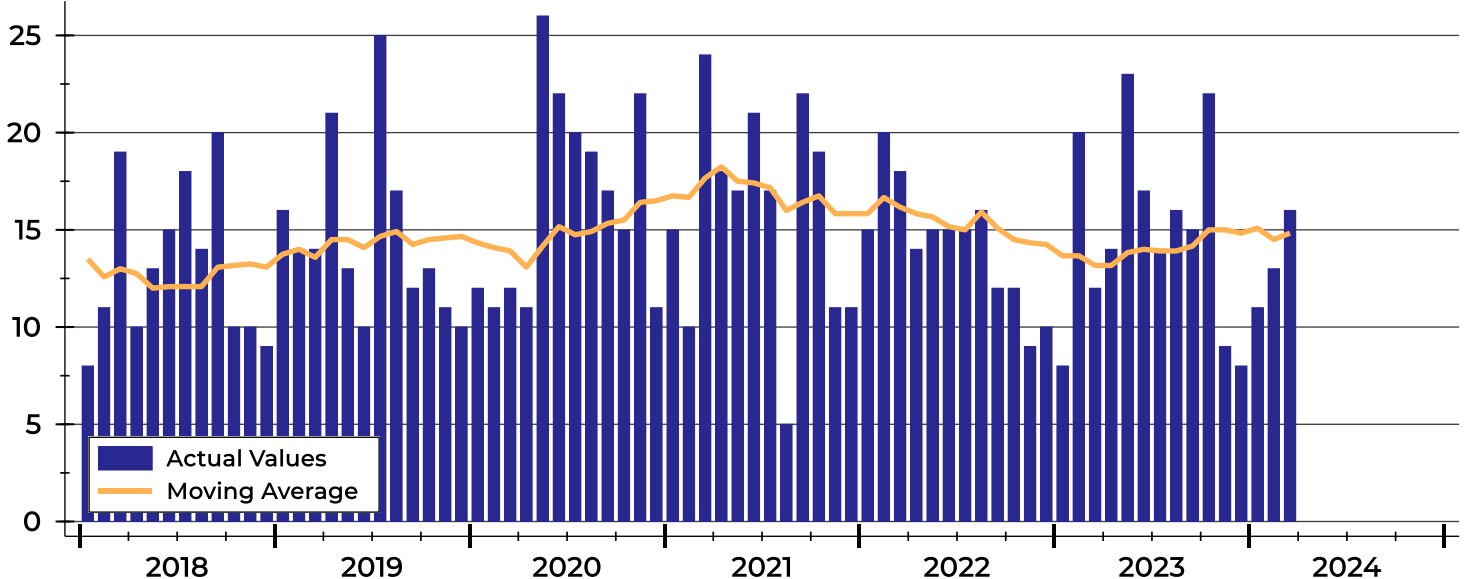
Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		16	12	33.3%	40	40	0.0%
Volume (1,000s)		3,704	2,229	66.2%	8,486	7,774	9.2%
Average	Sale Price	231,519	185,725	24.7%	212,140	194,354	9.2%
	Days on Market	50	45	11.1%	56	36	55.6%
	Percent of Original	97.9%	87.1%	12.4%	95.8%	91.4%	4.8%
Median	Sale Price	214,950	184,950	16.2%	204,350	197,125	3.7%
	Days on Market	14	22	-36.4%	15	10	50.0%
	Percent of Original	99.7%	91.3%	9.2%	99.0%	96.0%	3.1%

A total of 16 contracts for sale were written in other counties in the Sunflower MLS during the month of March, up from 12 in 2023. The median list price of these homes was \$214,950, up from \$184,950 the prior year.

Half of the homes that went under contract in March were on the market less than 14 days, compared to 22 days in March 2023.

History of Contracts Written

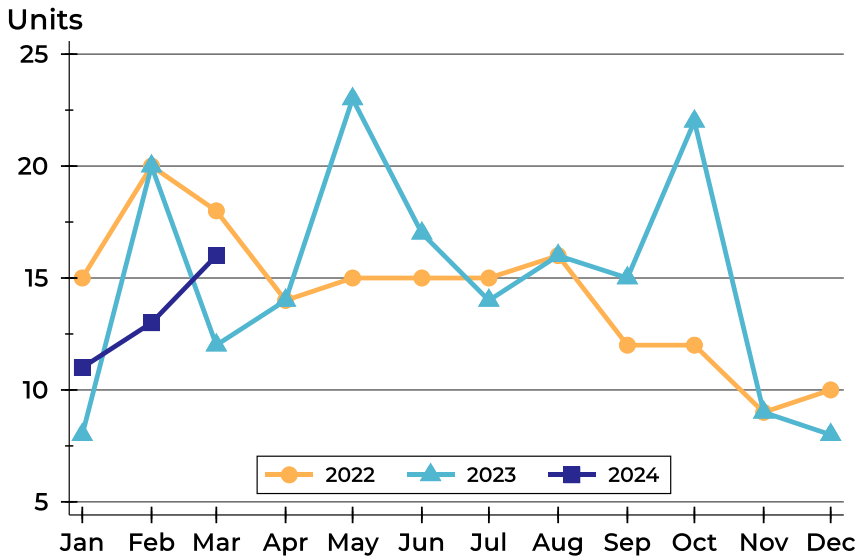
Units





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	15	8	11
February	20	20	13
March	18	12	16
April	14	14	
May	15	23	
June	15	17	
July	15	14	
August	16	16	
September	12	15	
October	12	22	
November	9	9	
December	10	8	

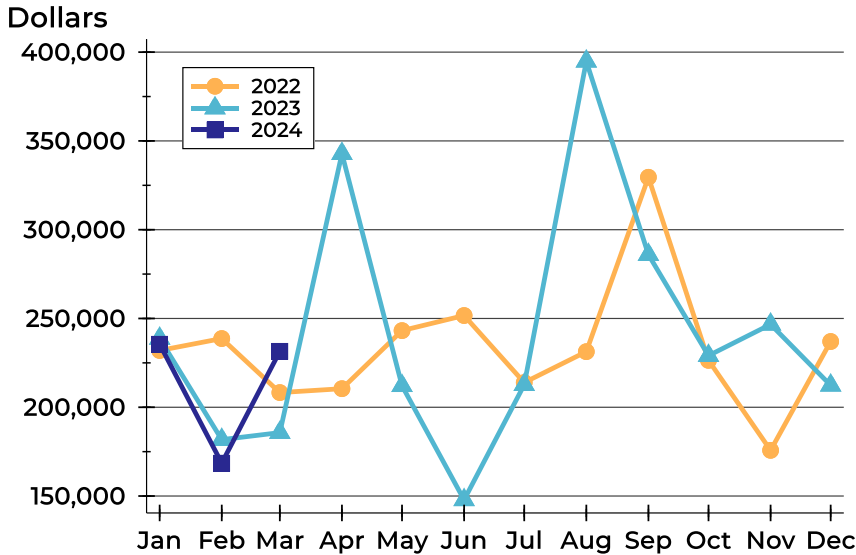
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	6.3%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	2	12.5%	32,750	32,750	153	153	106.0%	106.0%
\$50,000-\$99,999	2	12.5%	81,500	81,500	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.3%	129,500	129,500	18	18	88.8%	88.8%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	25.0%	212,975	214,950	47	35	97.4%	98.1%
\$250,000-\$299,999	1	6.3%	275,000	275,000	1	1	100.0%	100.0%
\$300,000-\$399,999	2	12.5%	349,750	349,750	44	44	98.7%	98.7%
\$400,000-\$499,999	2	12.5%	460,000	460,000	91	91	89.6%	89.6%
\$500,000-\$749,999	1	6.3%	589,900	589,900	18	18	99.4%	99.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



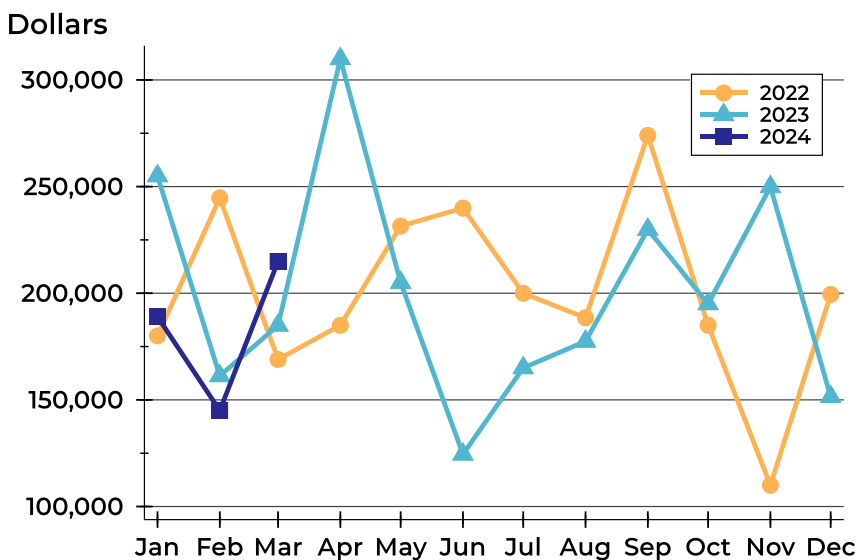
Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	231,987	238,744	235,500
February	238,700	181,775	168,523
March	208,275	185,725	231,519
April	210,464	342,821	
May	243,174	212,117	
June	251,680	147,841	
July	213,920	212,693	
August	231,319	394,841	
September	329,542	285,947	
October	226,425	229,077	
November	175,744	246,683	
December	237,040	212,350	

Median Price

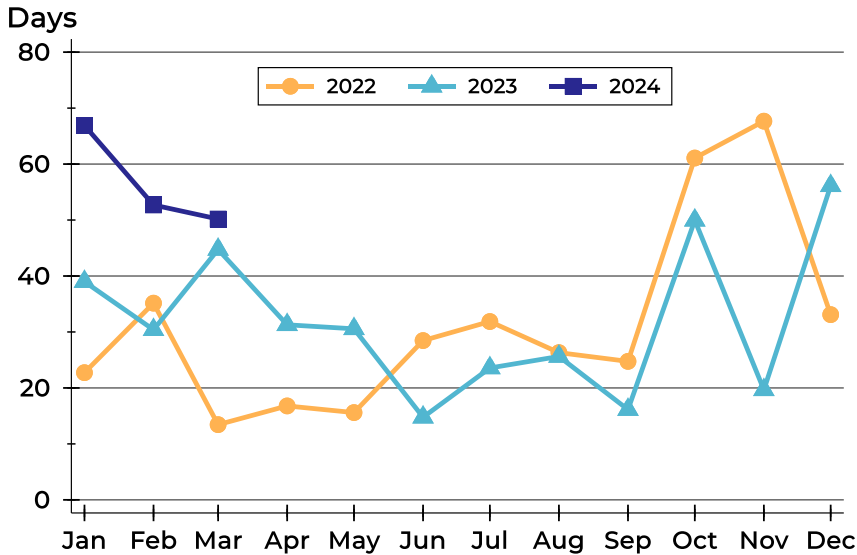


Month	2022	2023	2024
January	180,000	255,000	189,000
February	244,700	161,250	145,000
March	168,950	184,950	214,950
April	185,000	309,900	
May	231,500	205,000	
June	239,900	124,500	
July	200,000	165,000	
August	188,500	177,450	
September	274,000	229,900	
October	185,000	194,998	
November	110,000	249,900	
December	199,450	151,450	



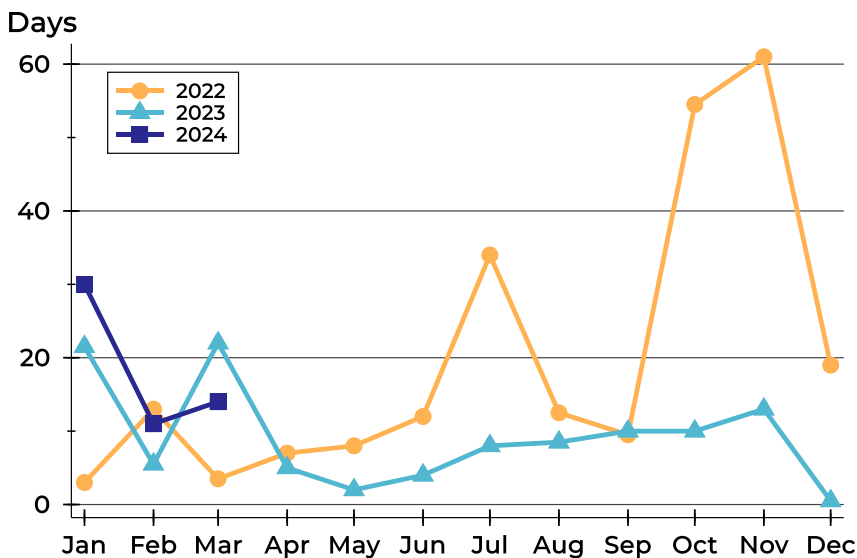
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	23	39	67
February	35	30	53
March	13	45	50
April	17	31	
May	16	31	
June	28	15	
July	32	24	
August	26	26	
September	25	16	
October	61	50	
November	68	20	
December	33	56	

Median DOM



Month	2022	2023	2024
January	3	22	30
February	13	6	11
March	4	22	14
April	7	5	
May	8	2	
June	12	4	
July	34	8	
August	13	9	
September	10	10	
October	55	10	
November	61	13	
December	19	1	



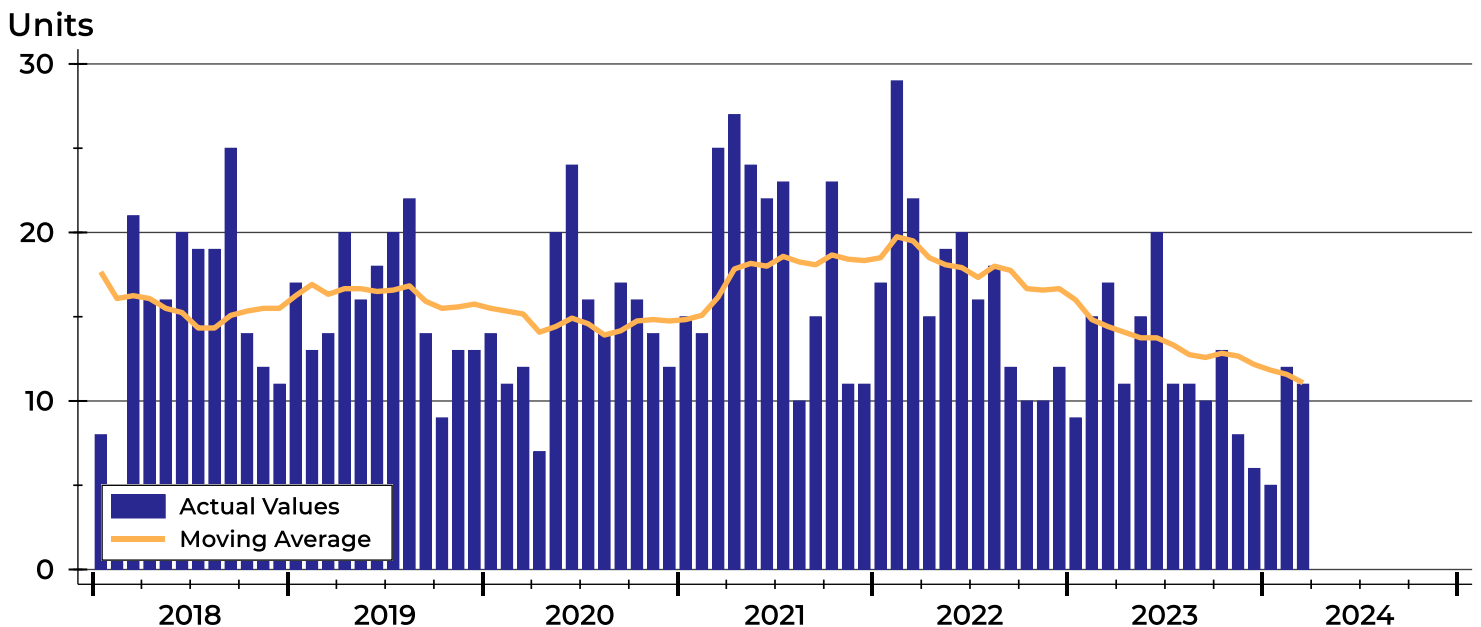
Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		11	17	-35.3%
Volume (1,000s)		2,671	3,175	-15.9%
Average	List Price	242,800	186,759	30.0%
	Days on Market	88	39	125.6%
	Percent of Original	94.4%	98.4%	-4.1%
Median	List Price	215,000	172,500	24.6%
	Days on Market	44	18	144.4%
	Percent of Original	97.6%	100.0%	-2.4%

A total of 11 listings in other counties in the Sunflower MLS had contracts pending at the end of March, down from 17 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

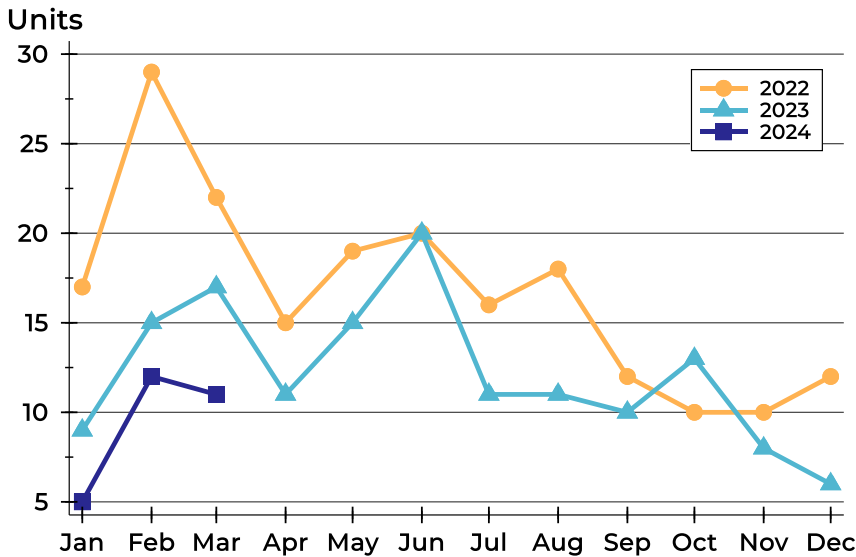
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	17	9	5
February	29	15	12
March	22	17	11
April	15	11	
May	19	15	
June	20	20	
July	16	11	
August	18	11	
September	12	10	
October	10	13	
November	10	8	
December	12	6	

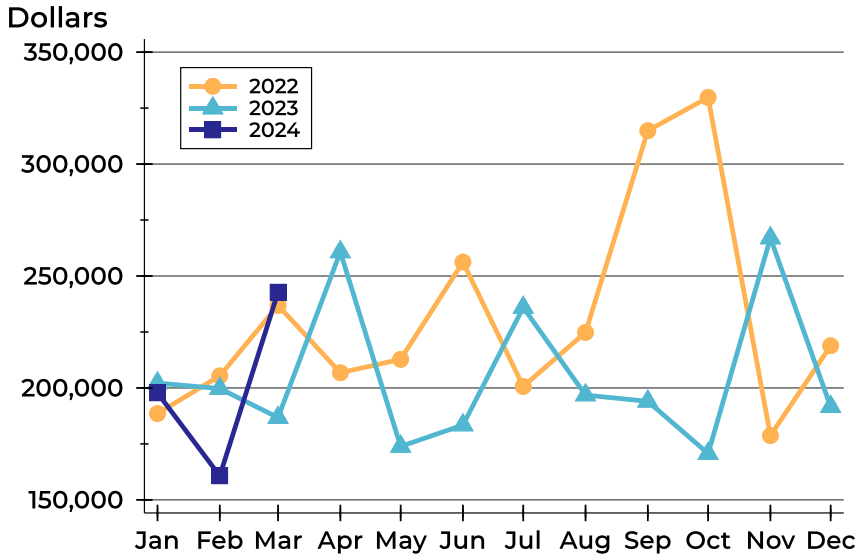
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	29,500	29,500	297	297	84.3%	84.3%
\$50,000-\$99,999	1	9.1%	59,900	59,900	214	214	92.3%	92.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	45.5%	212,380	214,900	52	44	96.6%	97.6%
\$250,000-\$299,999	1	9.1%	275,000	275,000	1	1	100.0%	100.0%
\$300,000-\$399,999	1	9.1%	324,500	324,500	10	10	100.0%	100.0%
\$400,000-\$499,999	2	18.2%	460,000	460,000	91	91	89.6%	89.6%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



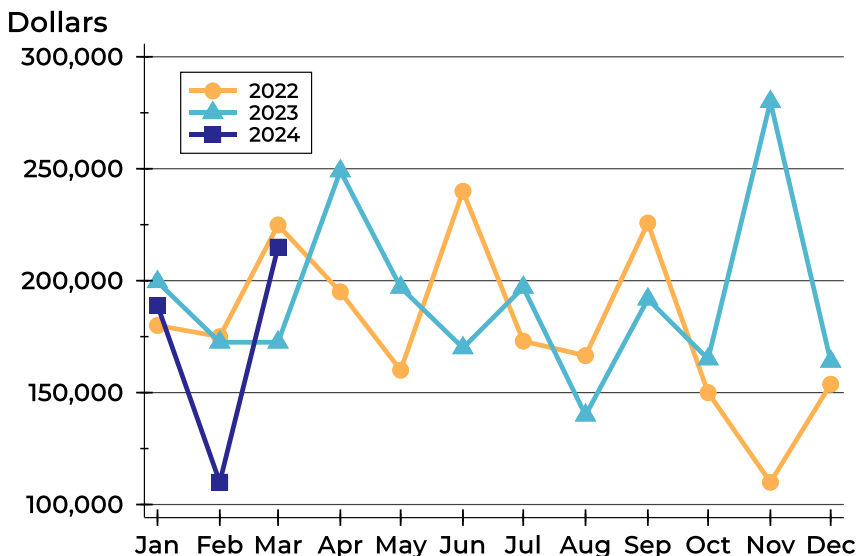
Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	188,541	202,144	197,790
February	205,390	199,740	160,721
March	236,875	186,759	242,800
April	206,793	260,745	
May	212,785	173,873	
June	256,226	183,425	
July	200,675	235,955	
August	224,806	196,827	
September	314,917	194,010	
October	329,760	170,715	
November	178,710	266,963	
December	218,850	191,633	

Median Price

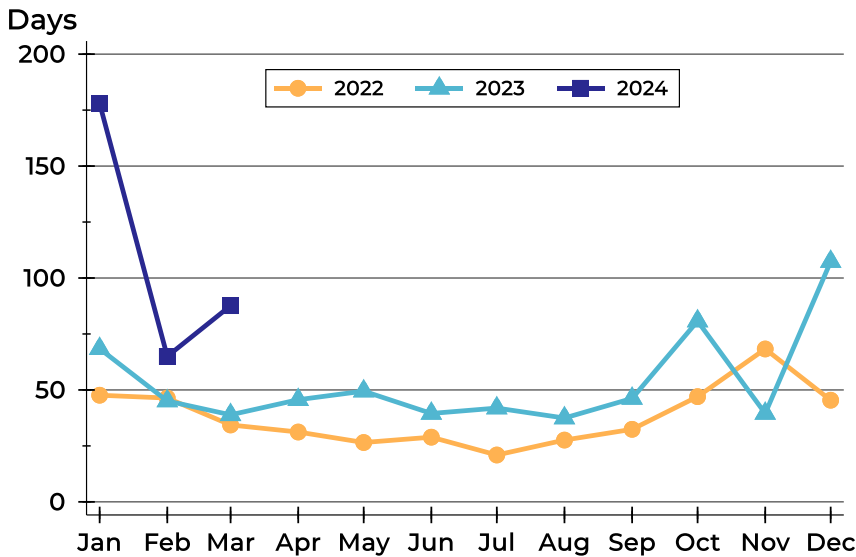


Month	2022	2023	2024
January	180,000	199,500	189,000
February	175,000	172,500	110,000
March	224,900	172,500	215,000
April	195,000	249,000	
May	160,000	197,000	
June	239,950	169,950	
July	173,000	197,000	
August	166,500	139,900	
September	225,750	191,750	
October	150,000	165,000	
November	109,950	279,950	
December	153,750	163,950	



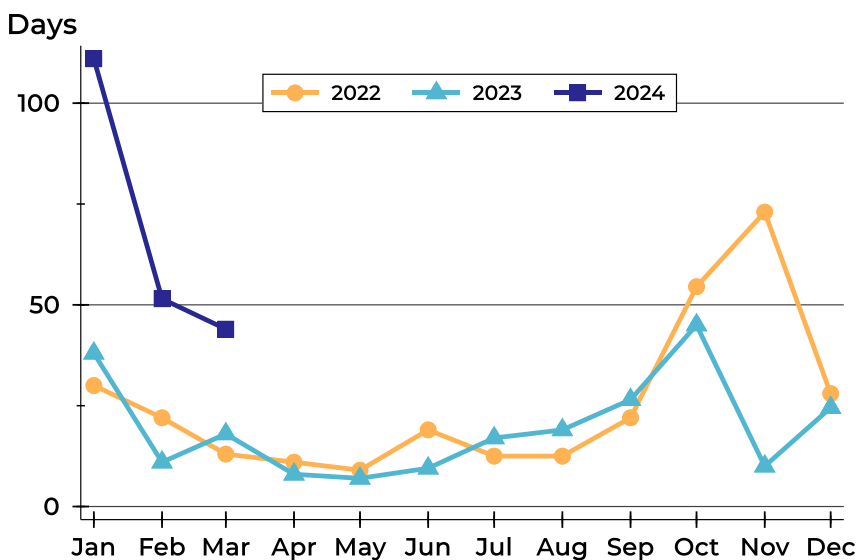
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	48	68	178
February	46	45	65
March	34	39	88
April	31	46	
May	27	49	
June	29	40	
July	21	42	
August	28	37	
September	32	46	
October	47	81	
November	68	40	
December	45	107	

Median DOM



Month	2022	2023	2024
January	30	38	111
February	22	11	52
March	13	18	44
April	11	8	
May	9	7	
June	19	10	
July	13	17	
August	13	19	
September	22	27	
October	55	45	
November	73	10	
December	28	25	



**March
2024**

Sunflower MLS Statistics



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Remained Constant in March

Total home sales in Pottawatomie County remained at 2 units last month, the same as in March 2023. Total sales volume was \$0.3 million, up from a year earlier.

The median sale price in March was \$154,500, up from \$138,750 a year earlier. Homes that sold in March were typically on the market for 31 days and sold for 99.8% of their list prices.

Pottawatomie County Active Listings Down at End of March

The total number of active listings in Pottawatomie County at the end of March was 8 units, down from 13 at the same point in 2023. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$402,500.

During March, a total of 2 contracts were written down from 6 in March 2023. At the end of the month, there were 4 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Pottawatomie County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		2 0.0%	2 0.0%	2 -33.3%	7 0.0%	7 0.0%	7 16.7%
Active Listings Change from prior year		8 -38.5%	13 225.0%	4 -20.0%	N/A	N/A	N/A
Months' Supply Change from prior year		2.5 -56.9%	5.8 383.3%	1.2 -25.0%	N/A	N/A	N/A
New Listings Change from prior year		3 -57.1%	7 133.3%	3 0.0%	7 -50.0%	14 27.3%	11 0.0%
Contracts Written Change from prior year		2 -66.7%	6 200.0%	2 -33.3%	6 -40.0%	10 25.0%	8 -27.3%
Pending Contracts Change from prior year		4 -20.0%	5 66.7%	3 -50.0%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		309 11.2%	278 8.2%	257 -51.1%	1,511 29.6%	1,166 -15.6%	1,381 10.8%
Average	Sale Price Change from prior year	154,500 11.4%	138,750 8.0%	128,500 -26.7%	215,879 29.6%	166,610 -15.5%	197,286 -5.0%
	List Price of Actives Change from prior year	553,624 63.2%	339,271 39.3%	243,500 -44.2%	N/A	N/A	N/A
	Days on Market Change from prior year	31 -53.7%	67 857.1%	7 -95.9%	62 29.2%	48 54.8%	31 -82.6%
	Percent of List Change from prior year	99.8% 26.0%	79.2% -9.7%	87.7% -10.5%	97.1% 7.2%	90.6% -5.0%	95.4% 2.3%
	Percent of Original Change from prior year	99.8% 38.8%	71.9% -18.0%	87.7% -10.5%	95.5% 8.4%	88.1% -7.0%	94.7% 5.6%
Median	Sale Price Change from prior year	154,500 11.4%	138,750 8.0%	128,500 -15.5%	165,000 -1.5%	167,500 -15.8%	199,000 3.2%
	List Price of Actives Change from prior year	402,500 44.3%	279,000 26.8%	220,000 10.6%	N/A	N/A	N/A
	Days on Market Change from prior year	31 -53.7%	67 857.1%	7 -75.9%	52 26.8%	41 310.0%	10 -60.0%
	Percent of List Change from prior year	99.8% 26.0%	79.2% -9.7%	87.7% -11.8%	98.1% 2.9%	95.3% -0.9%	96.2% -0.3%
	Percent of Original Change from prior year	99.8% 38.8%	71.9% -18.0%	87.7% -11.8%	94.6% -0.7%	95.3% -0.9%	96.2% -0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

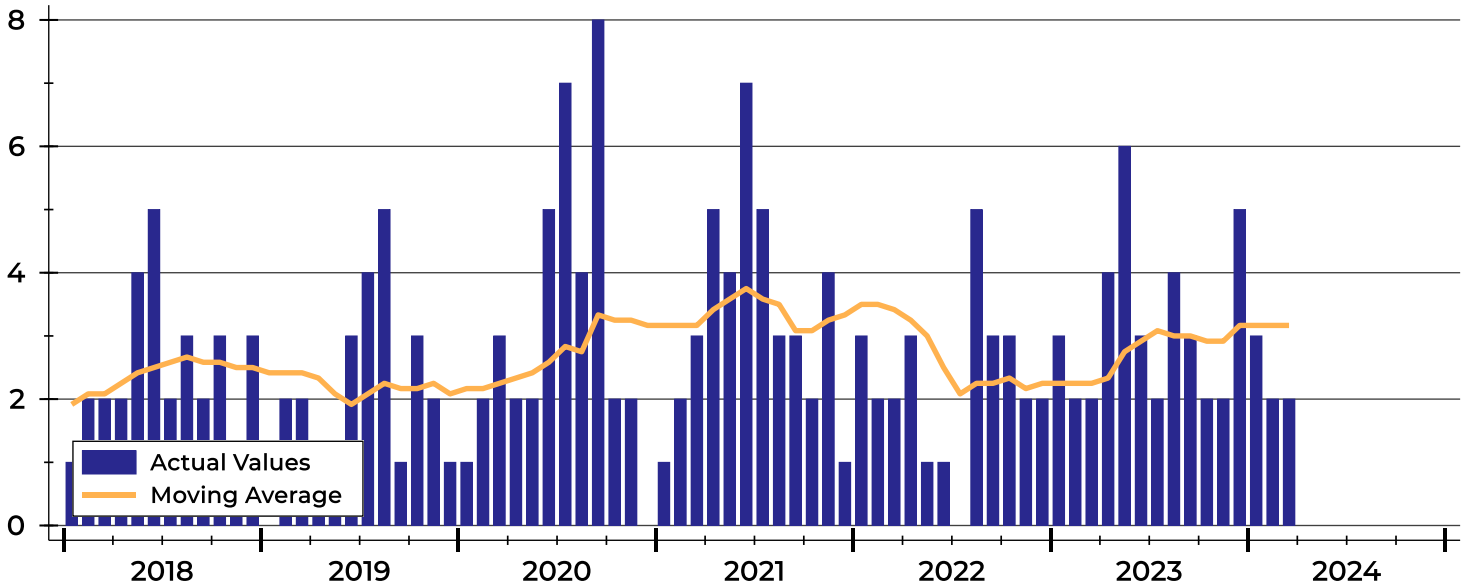
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		2	2	0.0%	7	7	0.0%
Volume (1,000s)		309	278	11.2%	1,511	1,166	29.6%
Months' Supply		2.5	5.8	-56.9%	N/A	N/A	N/A
Average	Sale Price	154,500	138,750	11.4%	215,879	166,610	29.6%
	Days on Market	31	67	-53.7%	62	48	29.2%
	Percent of List	99.8%	79.2%	26.0%	97.1%	90.6%	7.2%
	Percent of Original	99.8%	71.9%	38.8%	95.5%	88.1%	8.4%
Median	Sale Price	154,500	138,750	11.4%	165,000	167,500	-1.5%
	Days on Market	31	67	-53.7%	52	41	26.8%
	Percent of List	99.8%	79.2%	26.0%	98.1%	95.3%	2.9%
	Percent of Original	99.8%	71.9%	38.8%	94.6%	95.3%	-0.7%

A total of 2 homes sold in Pottawatomie County in March, showing no change from March 2023. Total sales volume was essentially unchanged from the previous year's figure of \$0.3 million.

The median sales price in March was \$154,500, up 11.4% compared to the prior year. Median days on market was 31 days, down from 66 days in February, and down from 67 in March 2023.

History of Closed Listings

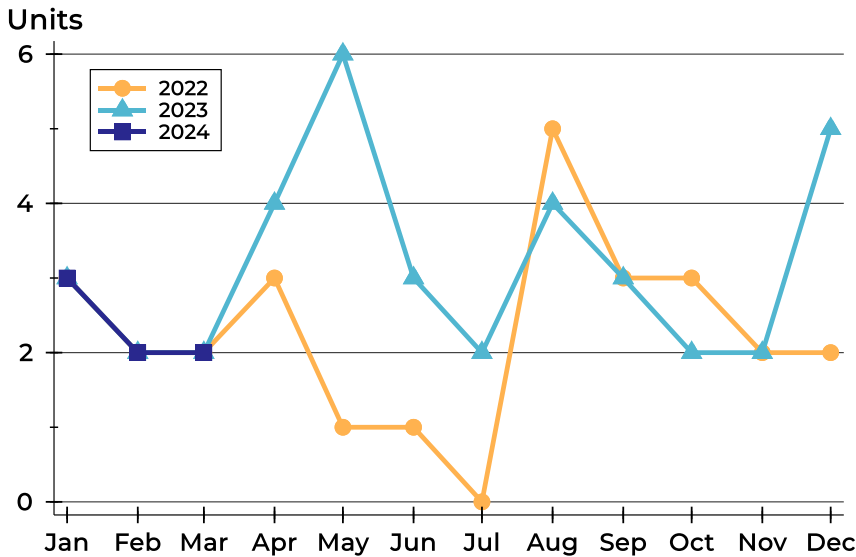
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	3	3	3
February	2	2	2
March	2	2	2
April	3	4	
May	1	6	
June	1	3	
July	0	2	
August	5	4	
September	3	3	
October	3	2	
November	2	2	
December	2	5	

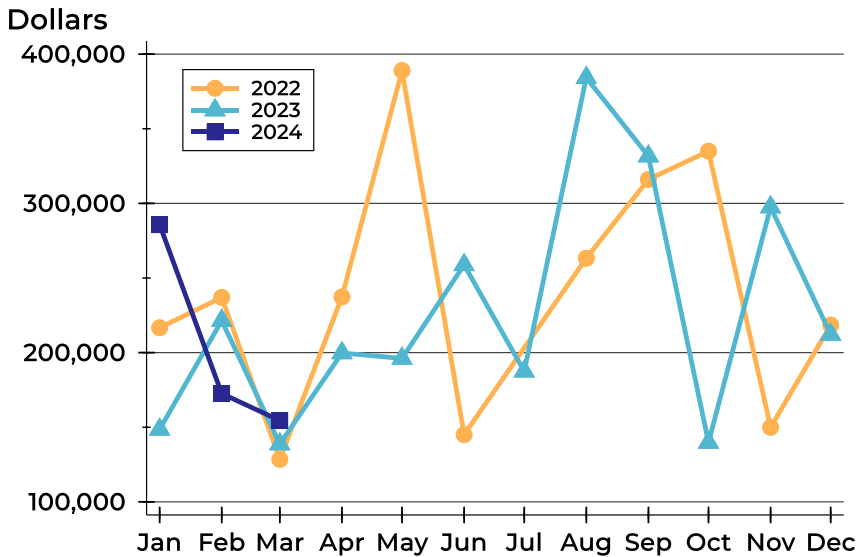
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	12.0	149,000	149,000	59	59	99.5%	99.5%	99.5%	99.5%
\$150,000-\$174,999	1	50.0%	1.5	160,000	160,000	2	2	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



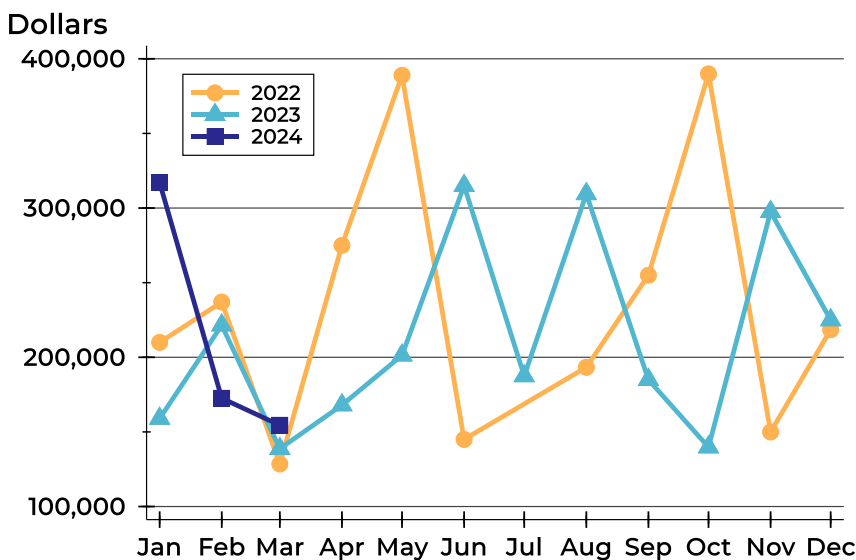
Pottawatomie County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	216,667	148,590	285,667
February	237,000	221,500	172,575
March	128,500	138,750	154,500
April	237,333	199,750	
May	389,000	196,117	
June	145,000	258,833	
July	N/A	187,500	
August	263,255	384,250	
September	316,058	331,667	
October	334,967	139,799	
November	149,950	297,500	
December	218,500	212,200	

Median Price

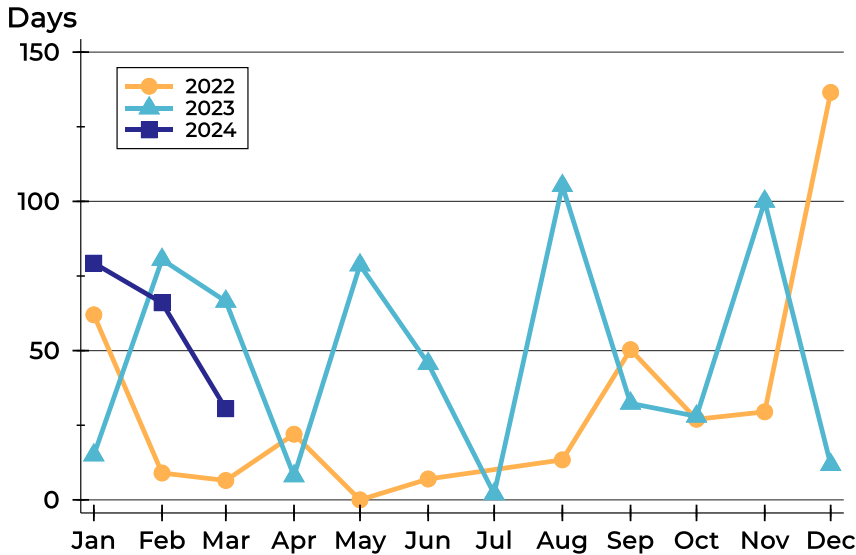


Month	2022	2023	2024
January	210,000	159,000	317,000
February	237,000	221,500	172,575
March	128,500	138,750	154,500
April	275,000	168,000	
May	389,000	201,350	
June	145,000	315,000	
July	N/A	187,500	
August	193,300	309,500	
September	255,000	185,000	
October	389,900	139,799	
November	149,950	297,500	
December	218,500	225,000	



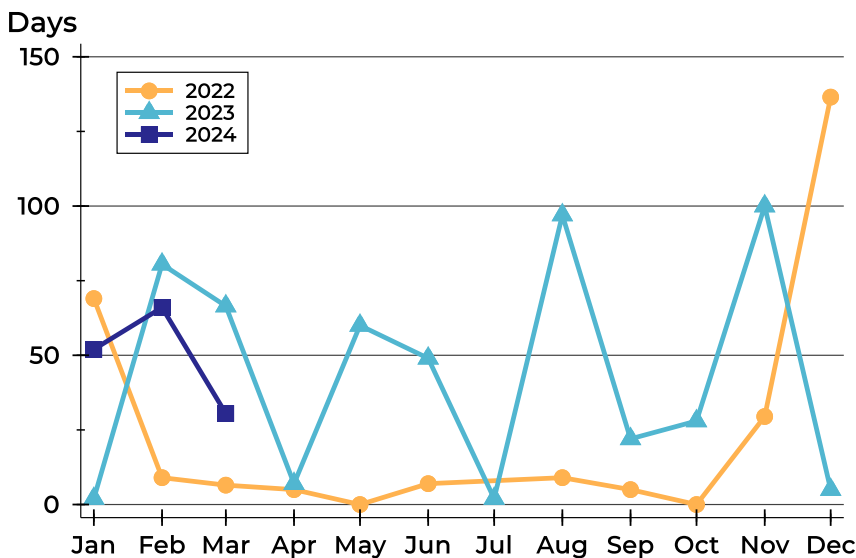
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	62	15	79
February	9	81	66
March	7	67	31
April	22	8	
May	N/A	79	
June	7	46	
July	N/A	2	
August	13	105	
September	50	32	
October	27	28	
November	30	100	
December	137	12	

Median DOM



Month	2022	2023	2024
January	69	2	52
February	9	81	66
March	7	67	31
April	5	7	
May	N/A	60	
June	7	49	
July	N/A	2	
August	9	97	
September	5	22	
October	N/A	28	
November	30	100	
December	137	5	



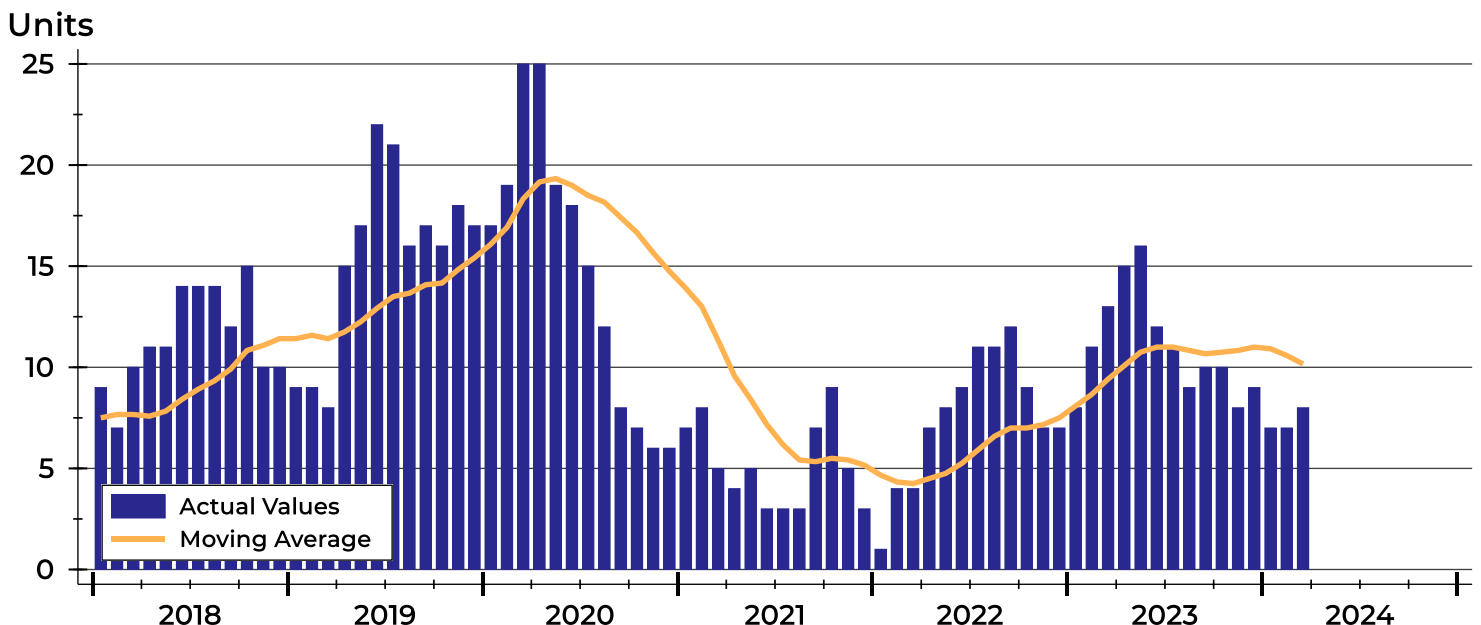
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		8	13	-38.5%
Volume (1,000s)		4,429	4,411	0.4%
Months' Supply		2.5	5.8	-56.9%
Average	List Price	553,624	339,271	63.2%
	Days on Market	80	68	17.6%
	Percent of Original	97.4%	97.5%	-0.1%
Median	List Price	402,500	279,000	44.3%
	Days on Market	95	46	106.5%
	Percent of Original	98.2%	100.0%	-1.8%

A total of 8 homes were available for sale in Pottawatomie County at the end of March. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of March was \$402,500, up 44.3% from 2023. The typical time on market for active listings was 95 days, up from 46 days a year earlier.

History of Active Listings





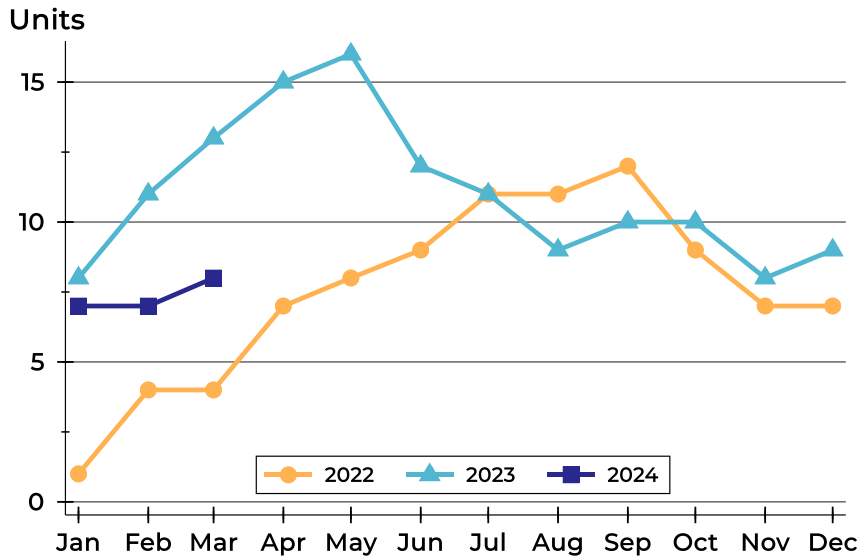
**March
2024**

Sunflower MLS Statistics



Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	1	8	7
February	4	11	7
March	4	13	8
April	7	15	
May	8	16	
June	9	12	
July	11	11	
August	11	9	
September	12	10	
October	9	10	
November	7	8	
December	7	9	

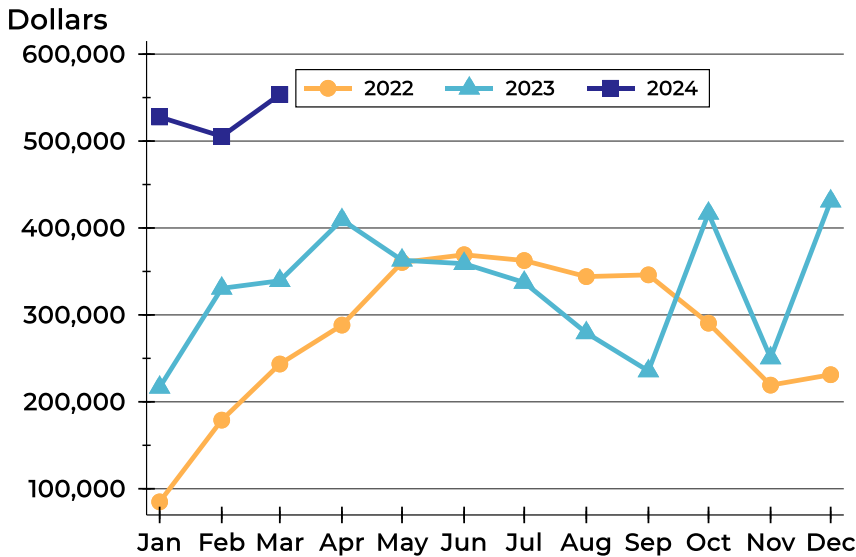
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	25.0%	12.0	135,000	135,000	71	71	96.3%	96.3%
\$150,000-\$174,999	1	12.5%	1.5	159,000	159,000	117	117	96.4%	96.4%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	12.5%	N/A	375,000	375,000	76	76	94.7%	94.7%
\$400,000-\$499,999	1	12.5%	N/A	430,000	430,000	17	17	100.0%	100.0%
\$500,000-\$749,999	2	25.0%	N/A	647,498	647,498	68	68	97.8%	97.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	12.5%	N/A	1,900,000	1,900,000	154	154	100.0%	100.0%



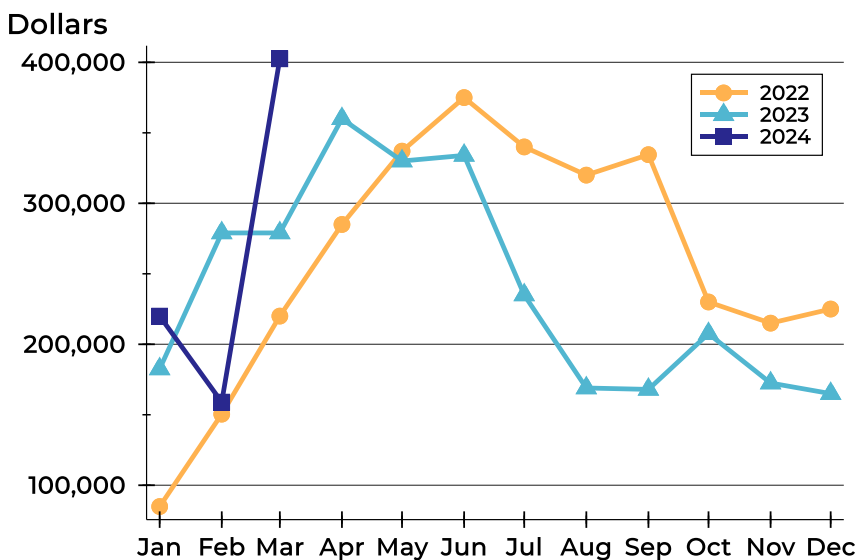
Pottawatomie County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	84,900	216,675	527,700
February	178,950	330,602	505,414
March	243,500	339,271	553,624
April	288,286	409,368	
May	360,375	362,933	
June	369,222	358,948	
July	362,545	337,270	
August	344,073	279,333	
September	346,088	235,490	
October	290,506	416,860	
November	219,186	250,450	
December	231,186	430,889	

Median Price

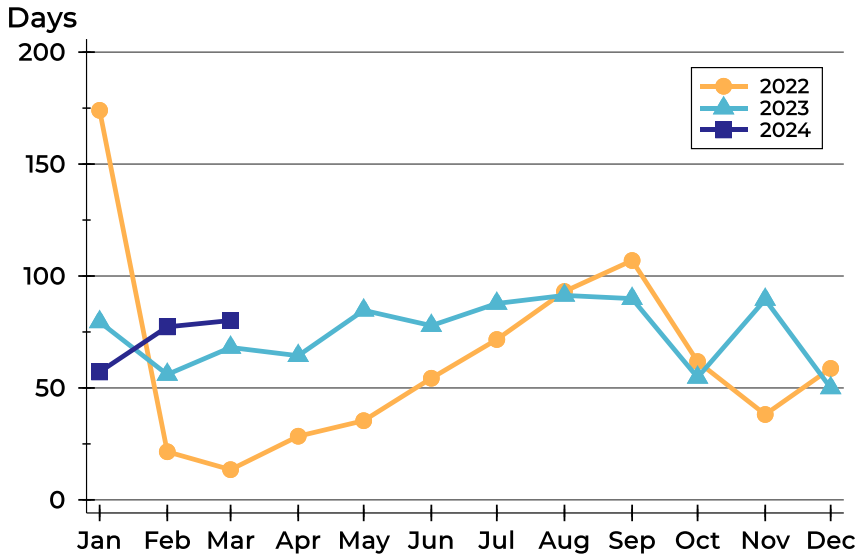


Month	2022	2023	2024
January	84,900	182,500	220,000
February	150,450	279,000	159,000
March	220,000	279,000	402,500
April	285,000	360,000	
May	337,000	330,000	
June	375,000	334,000	
July	340,000	235,000	
August	320,000	169,000	
September	334,500	168,000	
October	230,000	207,500	
November	215,000	172,500	
December	225,000	165,000	



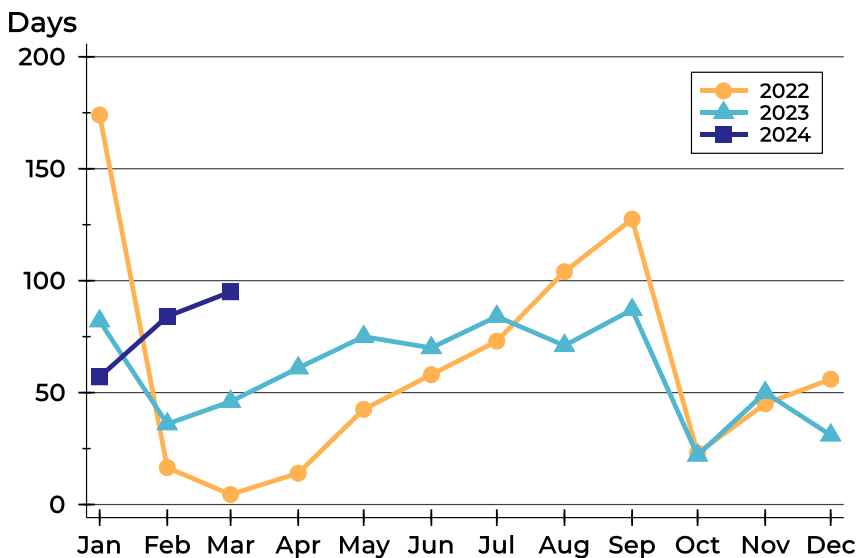
Pottawatomie County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	174	80	57
February	22	56	77
March	14	68	80
April	28	64	
May	35	85	
June	54	78	
July	72	88	
August	93	91	
September	107	90	
October	62	55	
November	38	90	
December	59	50	

Median DOM

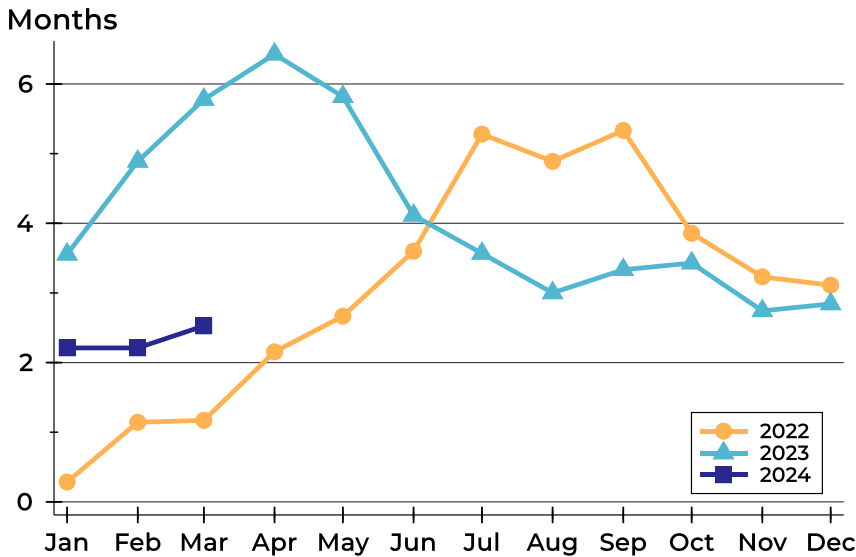


Month	2022	2023	2024
January	174	82	57
February	17	36	84
March	5	46	95
April	14	61	
May	43	75	
June	58	70	
July	73	84	
August	104	71	
September	128	87	
October	23	22	
November	45	50	
December	56	31	



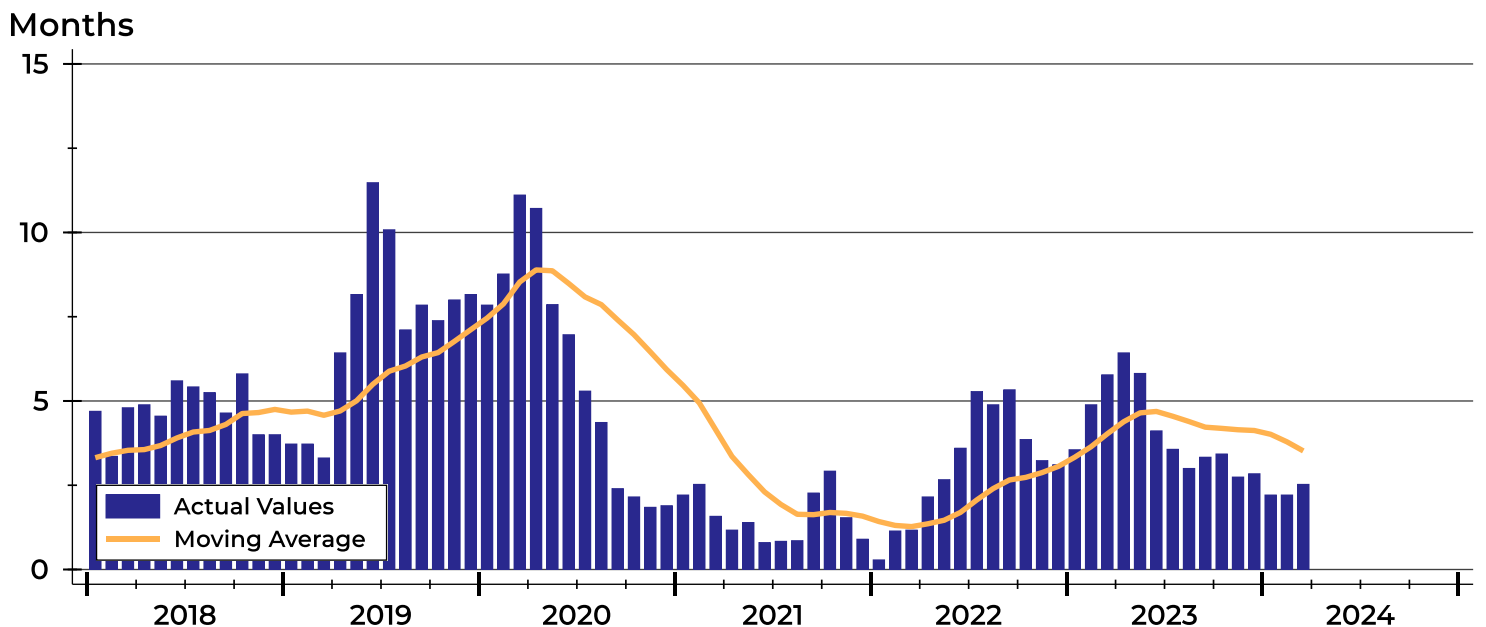
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.3	3.6	2.2
February	1.1	4.9	2.2
March	1.2	5.8	2.5
April	2.2	6.4	
May	2.7	5.8	
June	3.6	4.1	
July	5.3	3.6	
August	4.9	3.0	
September	5.3	3.3	
October	3.9	3.4	
November	3.2	2.7	
December	3.1	2.8	

History of Month's Supply





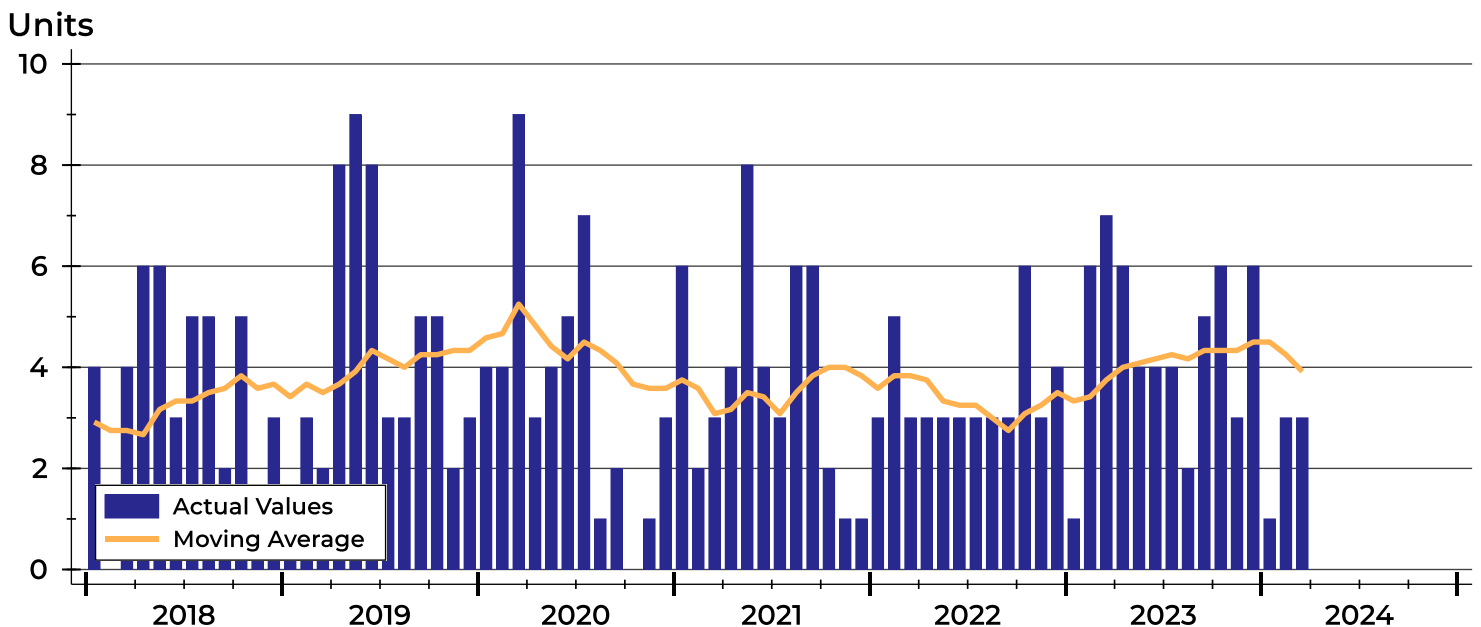
Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	3	7	-57.1%
	Volume (1,000s)	1,173	1,753	-33.1%
	Average List Price	390,998	250,429	56.1%
	Median List Price	430,000	200,000	115.0%
Year-to-Date	New Listings	7	14	-50.0%
	Volume (1,000s)	2,017	4,330	-53.4%
	Average List Price	288,142	309,288	-6.8%
	Median List Price	210,000	240,000	-12.5%

A total of 3 new listings were added in Pottawatomie County during March, down 57.1% from the same month in 2023. Year-to-date Pottawatomie County has seen 7 new listings.

The median list price of these homes was \$430,000 up from \$200,000 in 2023.

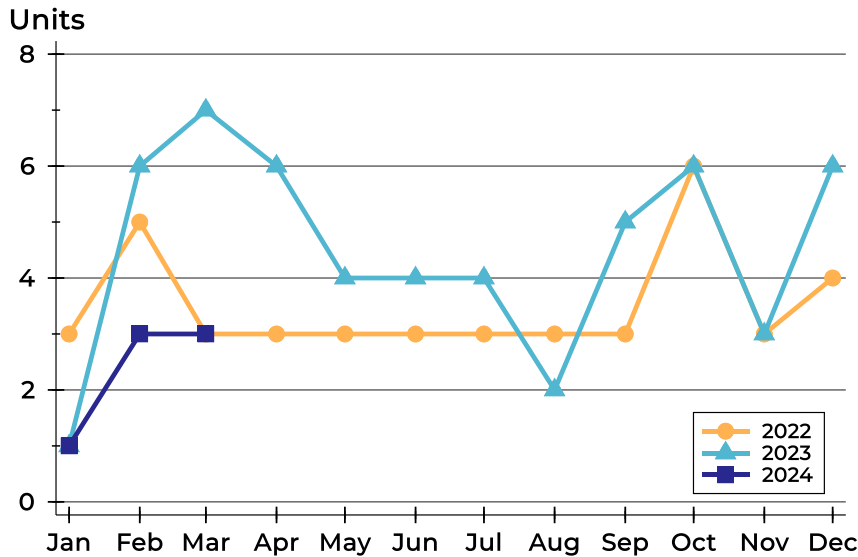
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	3	1	1
February	5	6	3
March	3	7	3
April	3	6	
May	3	4	
June	3	4	
July	3	4	
August	3	2	
September	3	5	
October	6	6	
November	3	3	
December	4	6	

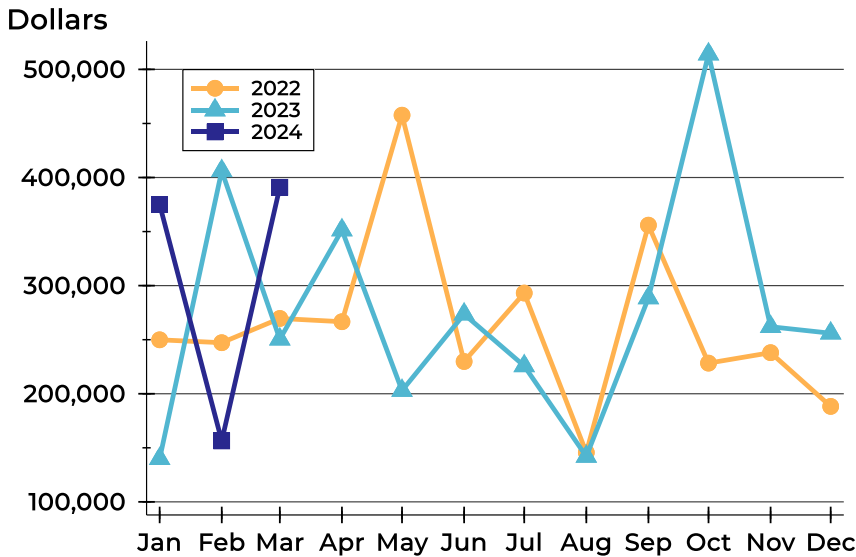
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	145,000	145,000	34	34	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	430,000	430,000	24	24	100.0%	100.0%
\$500,000-\$749,999	1	33.3%	597,995	597,995	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



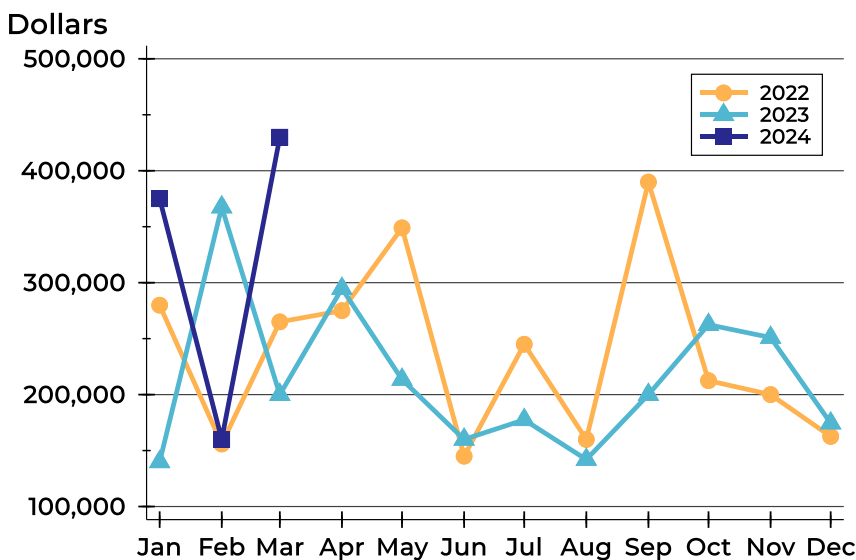
Pottawatomie County New Listings Analysis

Average Price



Month	2022	2023	2024
January	249,900	139,900	375,000
February	247,220	406,188	156,333
March	269,667	250,429	390,998
April	266,633	351,417	
May	457,667	202,975	
June	229,833	273,619	
July	293,167	225,750	
August	145,617	142,000	
September	355,933	288,600	
October	228,333	514,116	
November	238,000	262,000	
December	188,313	256,000	

Median Price

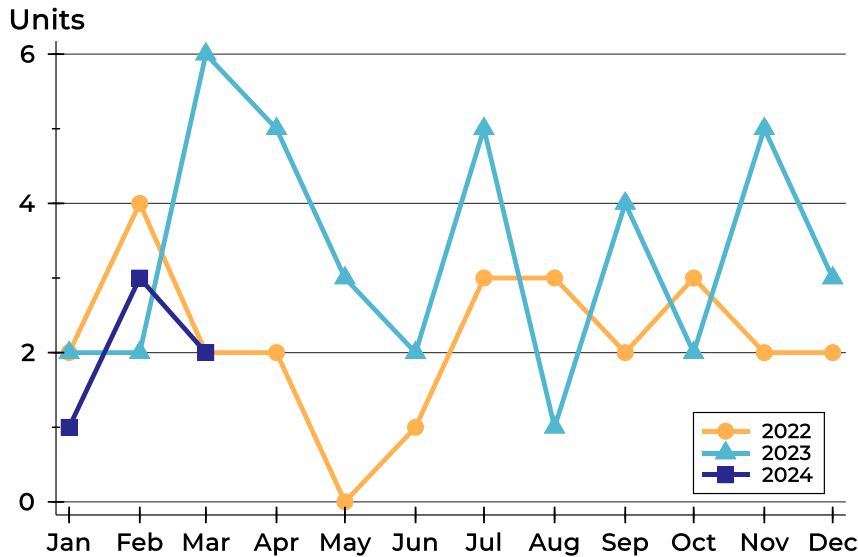


Month	2022	2023	2024
January	279,900	139,900	375,000
February	155,900	367,500	160,000
March	265,000	200,000	430,000
April	275,000	294,750	
May	349,000	213,500	
June	145,000	160,000	
July	245,000	177,500	
August	159,950	142,000	
September	389,900	200,000	
October	212,500	262,500	
November	200,000	251,000	
December	162,625	174,500	



Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	2	2	1
February	4	2	3
March	2	6	2
April	2	5	
May	N/A	3	
June	1	2	
July	3	5	
August	3	1	
September	2	4	
October	3	2	
November	2	5	
December	2	3	

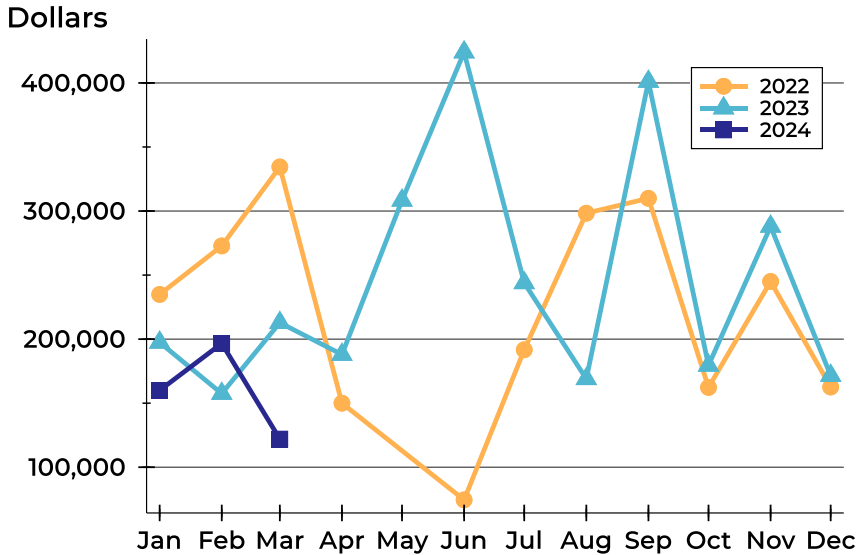
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	99,000	99,000	49	49	76.5%	76.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	145,000	145,000	105	105	87.9%	87.9%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



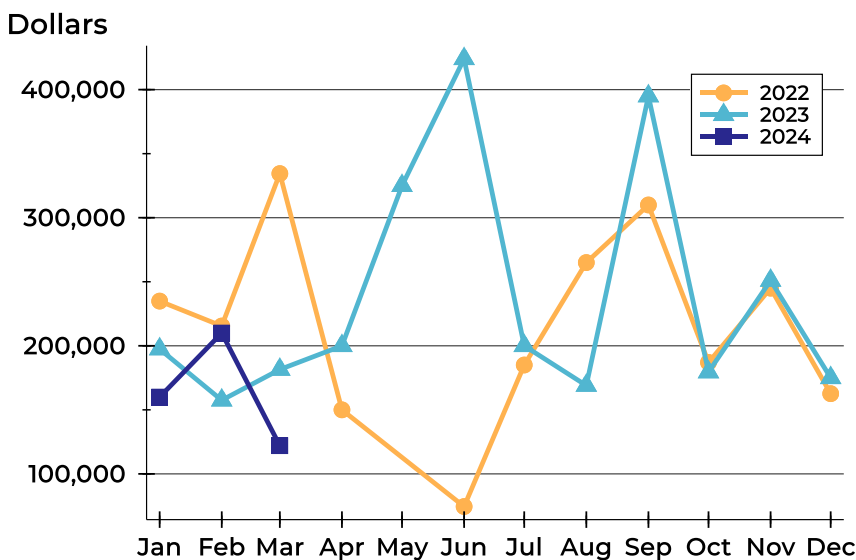
Pottawatomie County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	234,900	197,450	160,000
February	272,775	157,500	196,667
March	334,450	212,833	122,000
April	150,000	187,980	
May	N/A	308,333	
June	74,500	424,063	
July	191,667	243,900	
August	298,317	169,000	
September	309,950	401,119	
October	162,300	179,500	
November	245,000	288,000	
December	162,625	171,566	

Median Price

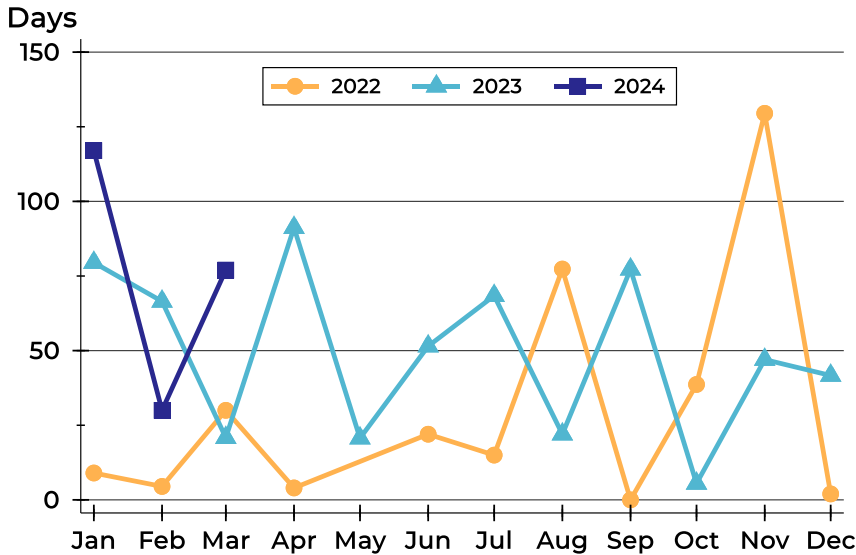


Month	2022	2023	2024
January	234,900	197,450	160,000
February	215,450	157,500	210,000
March	334,450	181,500	122,000
April	150,000	200,000	
May	N/A	325,000	
June	74,500	424,063	
July	185,000	200,000	
August	265,000	169,000	
September	309,950	395,000	
October	187,000	179,500	
November	245,000	251,000	
December	162,625	175,000	



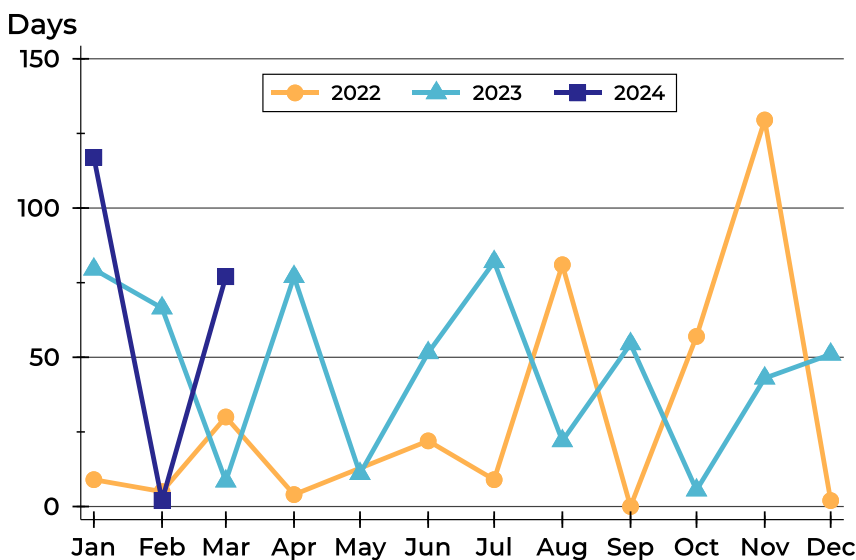
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	9	80	117
February	5	67	30
March	30	21	77
April	4	91	
May	N/A	21	
June	22	52	
July	15	68	
August	77	22	
September	N/A	77	
October	39	6	
November	130	47	
December	2	42	

Median DOM



Month	2022	2023	2024
January	9	80	117
February	5	67	2
March	30	9	77
April	4	77	
May	N/A	11	
June	22	52	
July	9	82	
August	81	22	
September	N/A	55	
October	57	6	
November	130	43	
December	2	51	



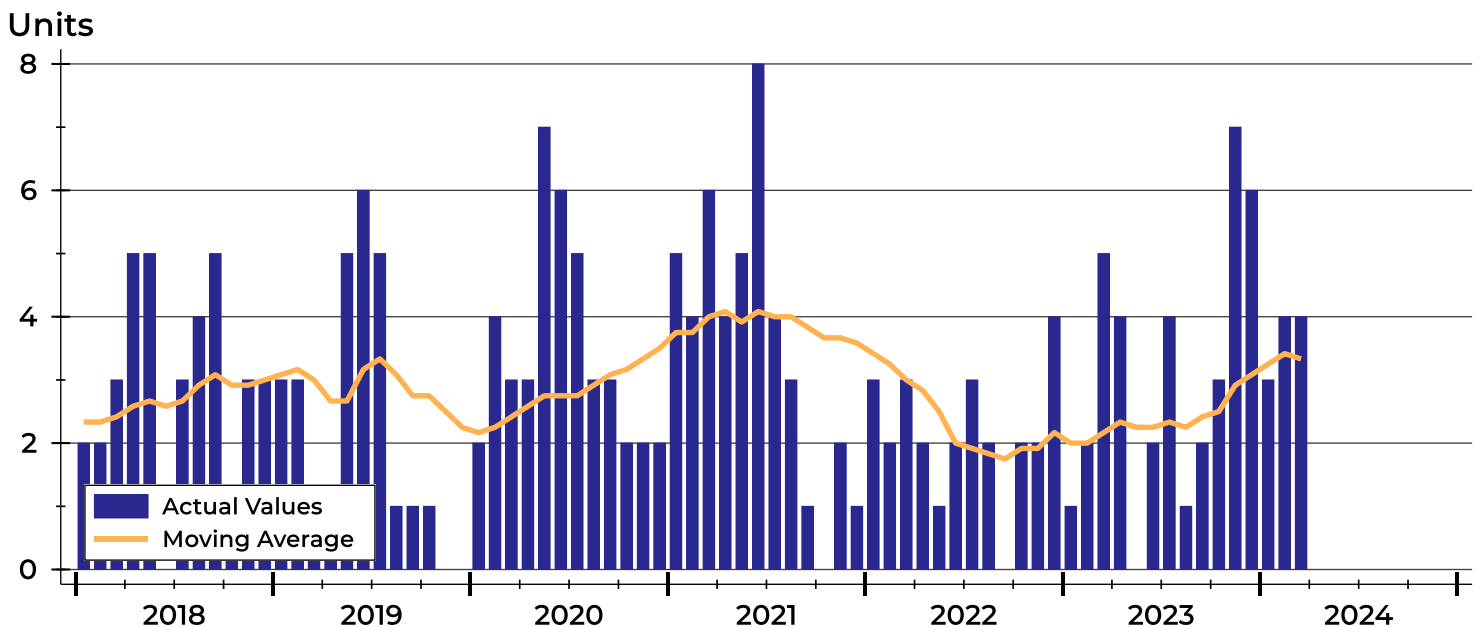
Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		4	5	-20.0%
Volume (1,000s)		674	963	-30.0%
Average	List Price	168,500	192,600	-12.5%
	Days on Market	61	28	117.9%
	Percent of Original	93.5%	100.0%	-6.5%
Median	List Price	177,500	163,000	8.9%
	Days on Market	69	12	475.0%
	Percent of Original	93.9%	100.0%	-6.1%

A total of 4 listings in Pottawatomie County had contracts pending at the end of March, down from 5 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

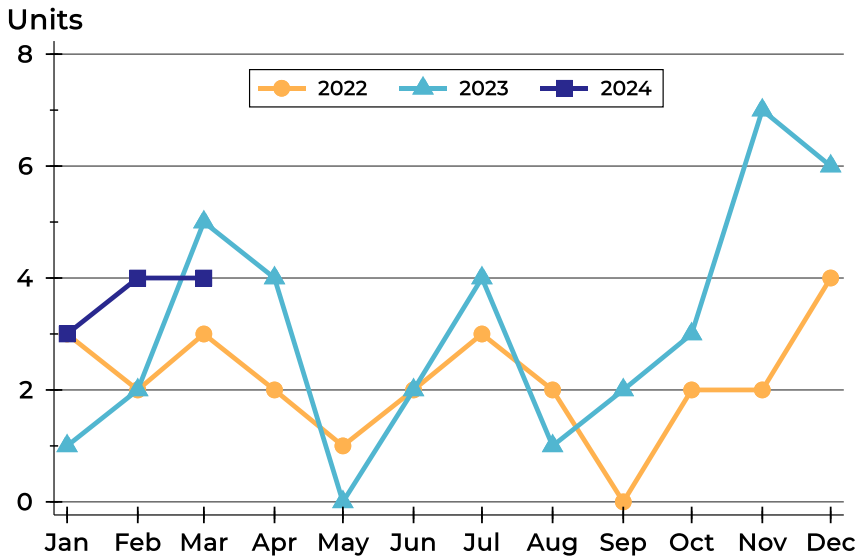
History of Pending Contracts





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	3	1	3
February	2	2	4
March	3	5	4
April	2	4	
May	1	0	
June	2	2	
July	3	4	
August	2	1	
September	0	2	
October	2	3	
November	2	7	
December	4	6	

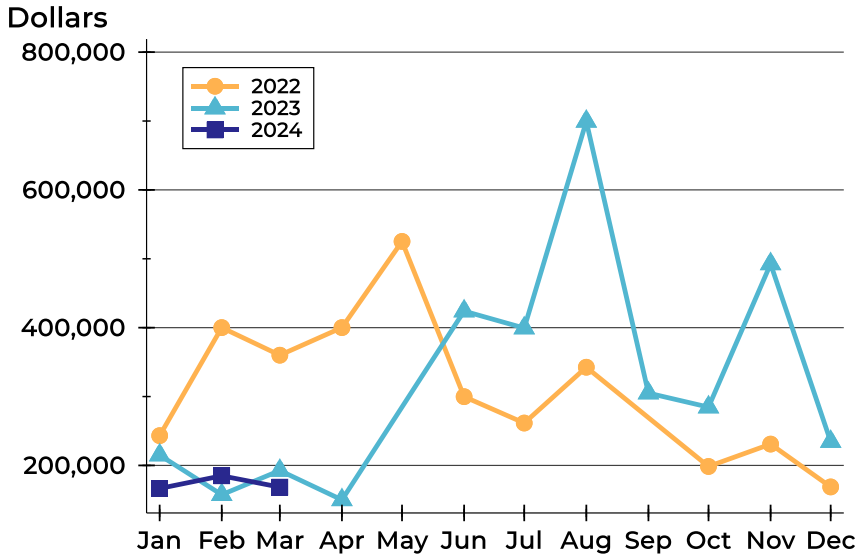
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	99,000	99,000	49	49	86.1%	86.1%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	25.0%	145,000	145,000	105	105	87.9%	87.9%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	50.0%	215,000	215,000	44	44	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



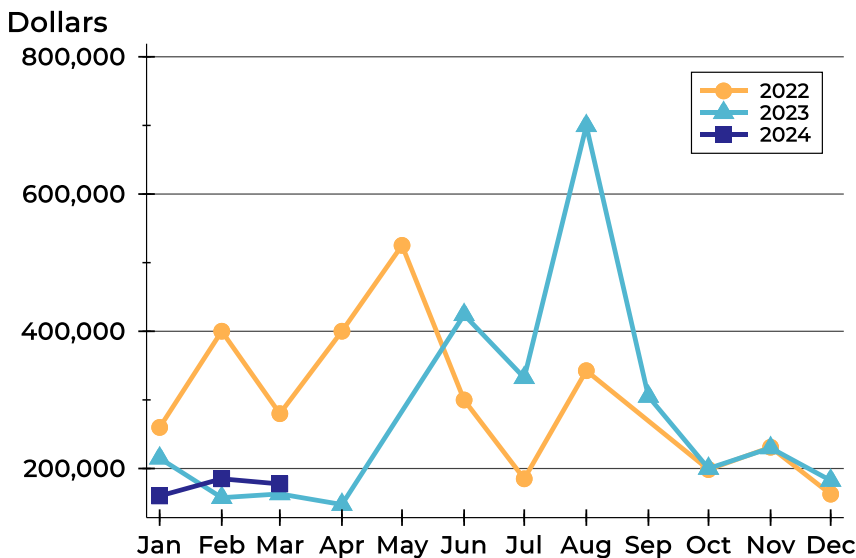
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	243,233	215,000	166,566
February	400,100	157,500	184,925
March	360,033	192,600	168,500
April	400,100	150,000	
May	525,200	N/A	
June	299,850	424,063	
July	261,567	399,406	
August	342,575	699,475	
September	N/A	305,000	
October	198,500	284,667	
November	231,000	492,571	
December	168,813	234,616	

Median Price

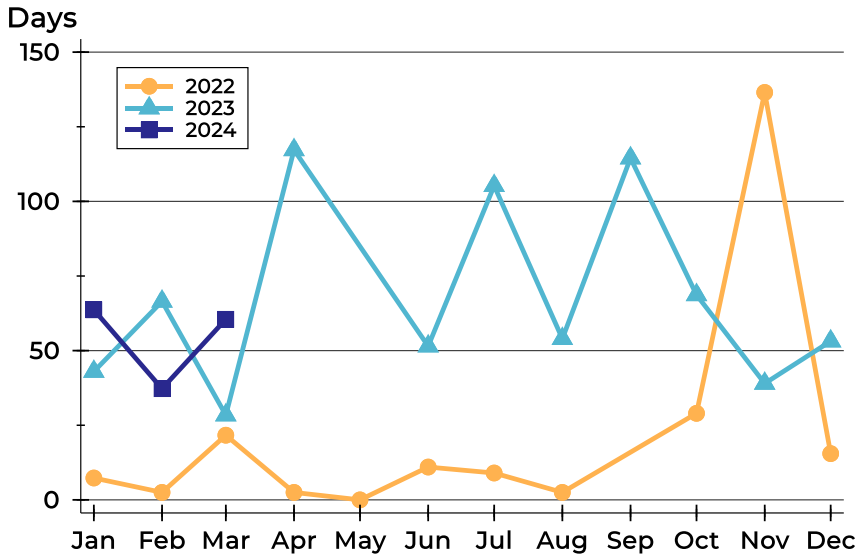


Month	2022	2023	2024
January	259,900	215,000	160,000
February	400,100	157,500	185,000
March	279,900	163,000	177,500
April	400,100	147,500	
May	525,200	N/A	
June	299,850	424,063	
July	185,000	332,250	
August	342,575	699,475	
September	N/A	305,000	
October	198,500	200,000	
November	231,000	230,000	
December	162,625	182,500	



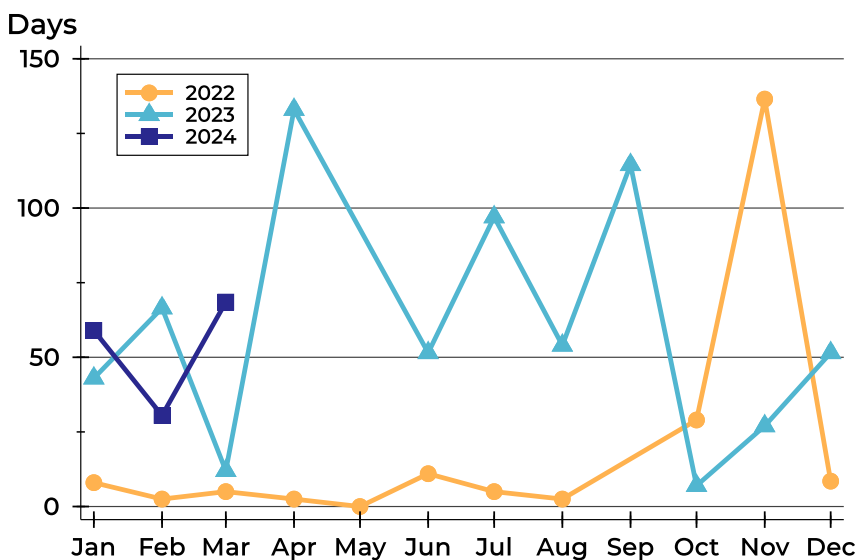
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	7	43	64
February	3	67	37
March	22	28	61
April	3	117	
May	N/A	N/A	
June	11	52	
July	9	105	
August	3	54	
September	N/A	115	
October	29	69	
November	137	39	
December	16	53	

Median DOM



Month	2022	2023	2024
January	8	43	59
February	3	67	31
March	5	12	69
April	3	133	
May	N/A	N/A	
June	11	52	
July	5	97	
August	3	54	
September	N/A	115	
October	29	7	
November	137	27	
December	9	52	



**March
2024**

Sunflower MLS Statistics



Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Fell in March

Total home sales in Shawnee County fell last month to 170 units, compared to 183 units in March 2023. Total sales volume was \$34.4 million, down from a year earlier.

The median sale price in March was \$175,000, up from \$169,000 a year earlier. Homes that sold in March were typically on the market for 8 days and sold for 100.0% of their list prices.

Shawnee County Active Listings Up at End of March

The total number of active listings in Shawnee County at the end of March was 132 units, up from 103 at the same point in 2023. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$304,500.

During March, a total of 223 contracts were written up from 198 in March 2023. At the end of the month, there were 226 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Shawnee County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		170 -7.1%	183 13.7%	161 -19.5%	457 -0.7%	460 -3.2%	475 -9.5%
Active Listings Change from prior year		132 28.2%	103 25.6%	82 -10.9%	N/A	N/A	N/A
Months' Supply Change from prior year		0.7 40.0%	0.5 25.0%	0.4 0.0%	N/A	N/A	N/A
New Listings Change from prior year		221 4.7%	211 -25.7%	284 -2.4%	552 5.3%	524 -11.8%	594 -6.9%
Contracts Written Change from prior year		223 12.6%	198 -22.4%	255 -2.3%	529 -0.6%	532 -6.8%	571 -7.8%
Pending Contracts Change from prior year		226 18.3%	191 -25.1%	255 -10.8%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		34,434 -3.5%	35,692 18.5%	30,125 -19.6%	92,306 9.3%	84,444 1.5%	83,156 -10.4%
Average	Sale Price Change from prior year	202,556 3.9%	195,038 4.2%	187,113 -0.1%	201,983 10.0%	183,575 4.9%	175,066 -1.0%
	List Price of Actives Change from prior year	322,171 5.9%	304,258 5.0%	289,648 28.1%	N/A	N/A	N/A
	Days on Market Change from prior year	29 38.1%	21 110.0%	10 -23.1%	28 16.7%	24 50.0%	16 -15.8%
	Percent of List Change from prior year	98.9% -1.3%	100.2% -0.9%	101.1% 0.1%	98.4% -0.6%	99.0% -1.1%	100.1% 0.5%
	Percent of Original Change from prior year	97.3% -1.1%	98.4% -2.1%	100.5% 0.1%	96.5% -0.5%	97.0% -1.9%	98.9% 0.1%
Median	Sale Price Change from prior year	175,000 3.6%	169,000 9.7%	154,000 -14.4%	179,000 11.9%	160,000 10.4%	144,900 -9.4%
	List Price of Actives Change from prior year	304,500 -4.8%	320,000 39.1%	230,000 39.5%	N/A	N/A	N/A
	Days on Market Change from prior year	8 100.0%	4 100.0%	2 0.0%	11 57.1%	7 133.3%	3 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% -0.1%	100.1% 0.1%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.5% -1.5%	100.0% 0.0%	100.0% 0.0%	98.1% -1.9%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Shawnee County Closed Listings Analysis

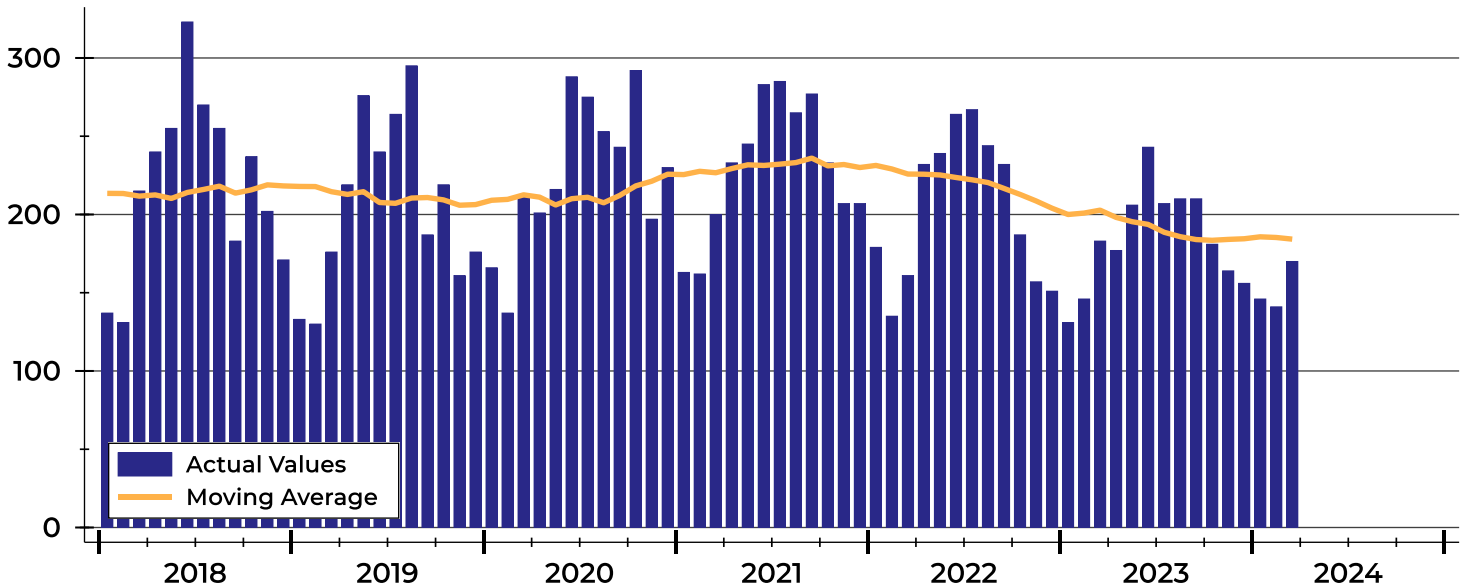
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		170	183	-7.1%	457	460	-0.7%
Volume (1,000s)		34,434	35,692	-3.5%	92,306	84,444	9.3%
Months' Supply		0.7	0.5	40.0%	N/A	N/A	N/A
Average	Sale Price	202,556	195,038	3.9%	201,983	183,575	10.0%
	Days on Market	29	21	38.1%	28	24	16.7%
	Percent of List	98.9%	100.2%	-1.3%	98.4%	99.0%	-0.6%
	Percent of Original	97.3%	98.4%	-1.1%	96.5%	97.0%	-0.5%
Median	Sale Price	175,000	169,000	3.6%	179,000	160,000	11.9%
	Days on Market	8	4	100.0%	11	7	57.1%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.5%	100.0%	-1.5%	98.1%	100.0%	-1.9%

A total of 170 homes sold in Shawnee County in March, down from 183 units in March 2023. Total sales volume fell to \$34.4 million compared to \$35.7 million in the previous year.

The median sales price in March was \$175,000, up 3.6% compared to the prior year. Median days on market was 8 days, down from 9 days in February, but up from 4 in March 2023.

History of Closed Listings

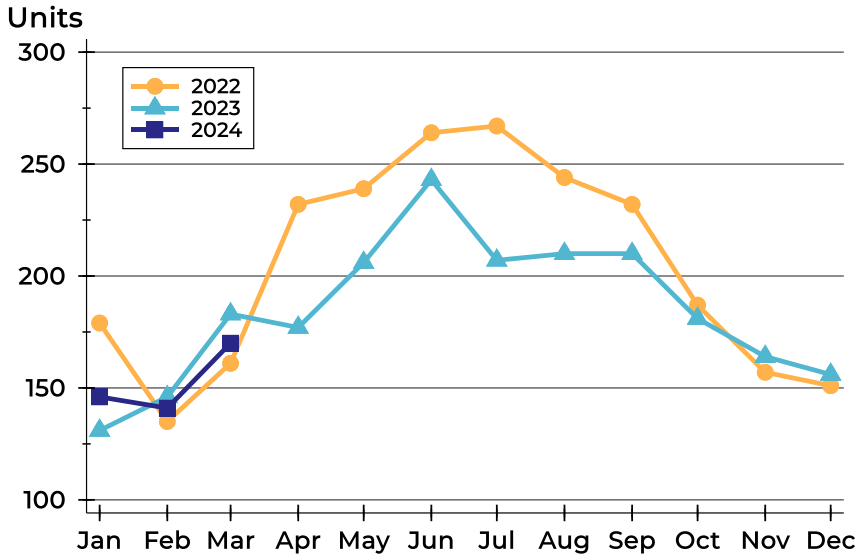
Units





Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	179	131	146
February	135	146	141
March	161	183	170
April	232	177	
May	239	206	
June	264	243	
July	267	207	
August	244	210	
September	232	210	
October	187	181	
November	157	164	
December	151	156	

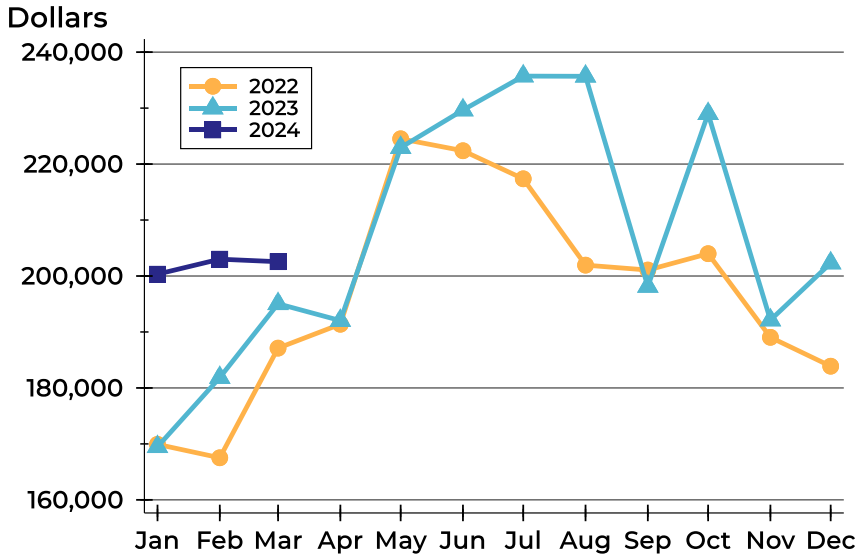
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	0.6	23,000	23,000	10	10	85.2%	85.2%	85.2%	85.2%
\$25,000-\$49,999	8	4.7%	1.1	39,969	43,000	35	10	91.1%	97.8%	85.3%	86.8%
\$50,000-\$99,999	27	15.9%	0.5	72,274	74,900	25	14	97.1%	100.0%	96.2%	97.0%
\$100,000-\$124,999	13	7.6%	0.1	111,694	110,000	16	2	98.4%	100.0%	97.6%	100.0%
\$125,000-\$149,999	17	10.0%	0.5	139,194	140,000	31	17	103.6%	98.2%	102.7%	96.7%
\$150,000-\$174,999	17	10.0%	0.3	160,731	163,000	38	7	99.1%	100.0%	98.3%	100.0%
\$175,000-\$199,999	21	12.4%	0.5	185,767	185,000	29	3	99.1%	100.0%	97.2%	98.1%
\$200,000-\$249,999	17	10.0%	0.4	222,571	225,000	9	2	100.2%	100.0%	99.9%	100.0%
\$250,000-\$299,999	21	12.4%	0.5	274,221	279,000	36	6	98.8%	100.0%	97.0%	99.2%
\$300,000-\$399,999	17	10.0%	1.3	328,935	325,000	39	24	100.2%	100.0%	96.4%	97.0%
\$400,000-\$499,999	7	4.1%	2.0	459,186	460,000	46	25	99.2%	100.0%	97.5%	98.2%
\$500,000-\$749,999	3	1.8%	3.2	549,967	539,900	7	1	99.5%	100.0%	99.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.6%	4.0	1,690,000	1,690,000	111	111	100.0%	100.0%	100.0%	100.0%



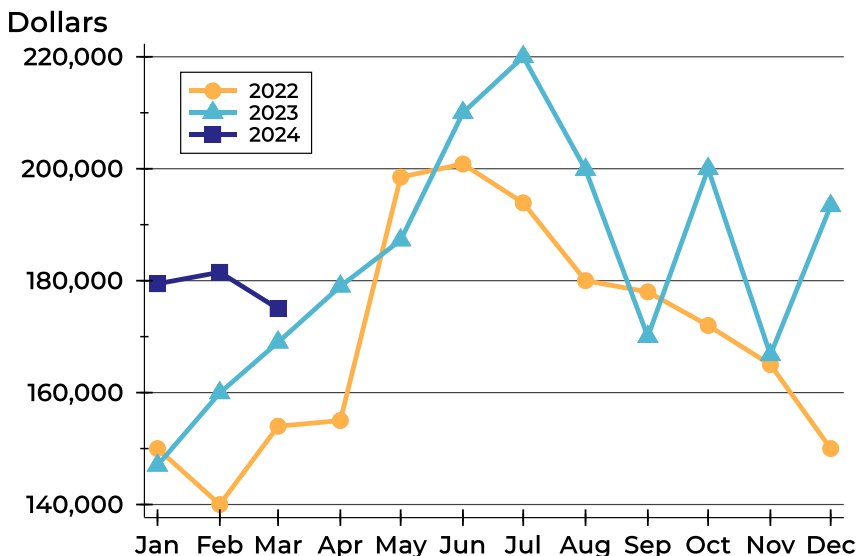
Shawnee County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	169,920	169,487	200,325
February	167,521	181,847	203,010
March	187,113	195,038	202,556
April	191,385	192,034	
May	224,517	222,943	
June	222,383	229,653	
July	217,368	235,718	
August	201,942	235,685	
September	201,066	198,134	
October	203,992	228,993	
November	189,048	192,126	
December	183,885	202,308	

Median Price

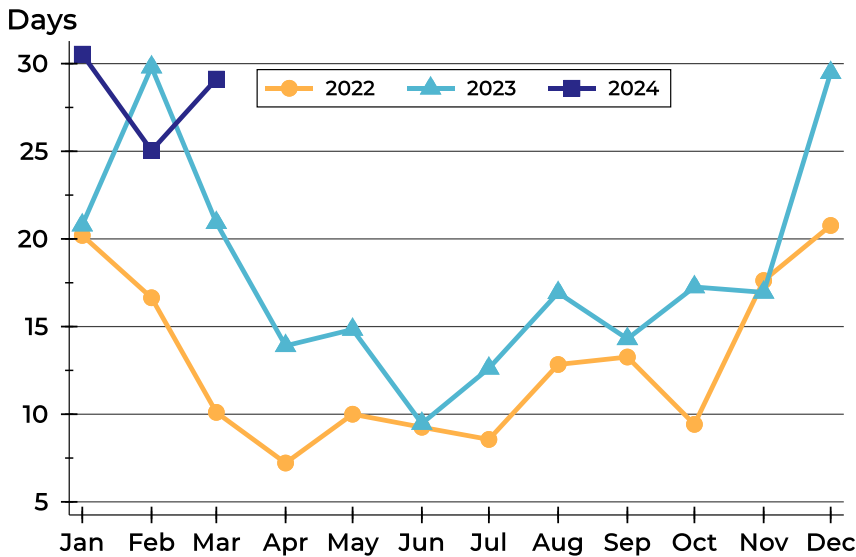


Month	2022	2023	2024
January	150,000	147,000	179,450
February	140,000	159,950	181,500
March	154,000	169,000	175,000
April	155,000	179,000	
May	198,500	187,250	
June	200,850	210,000	
July	193,900	220,000	
August	180,000	199,850	
September	178,006	170,000	
October	172,000	200,000	
November	165,000	166,750	
December	150,000	193,375	



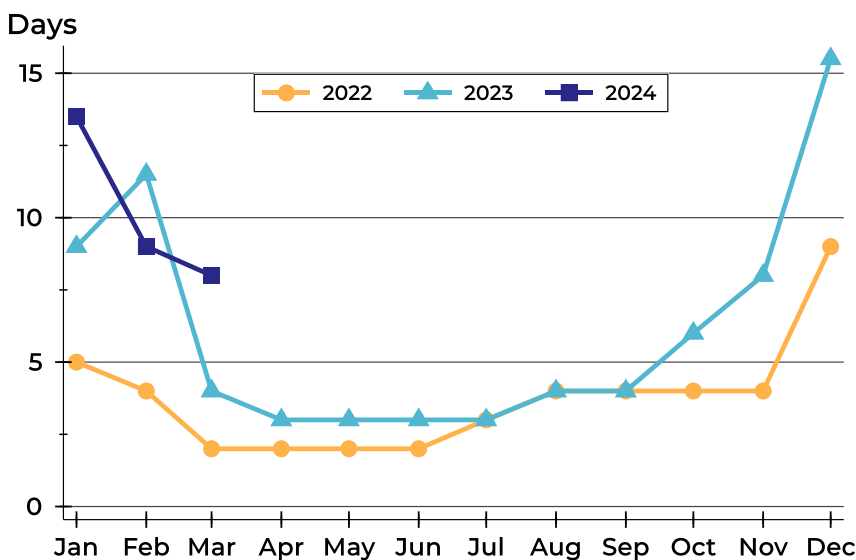
Shawnee County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	20	21	31
February	17	30	25
March	10	21	29
April	7	14	
May	10	15	
June	9	9	
July	9	13	
August	13	17	
September	13	14	
October	9	17	
November	18	17	
December	21	29	

Median DOM



Month	2022	2023	2024
January	5	9	14
February	4	12	9
March	2	4	8
April	2	3	
May	2	3	
June	2	3	
July	3	3	
August	4	4	
September	4	4	
October	4	6	
November	4	8	
December	9	16	



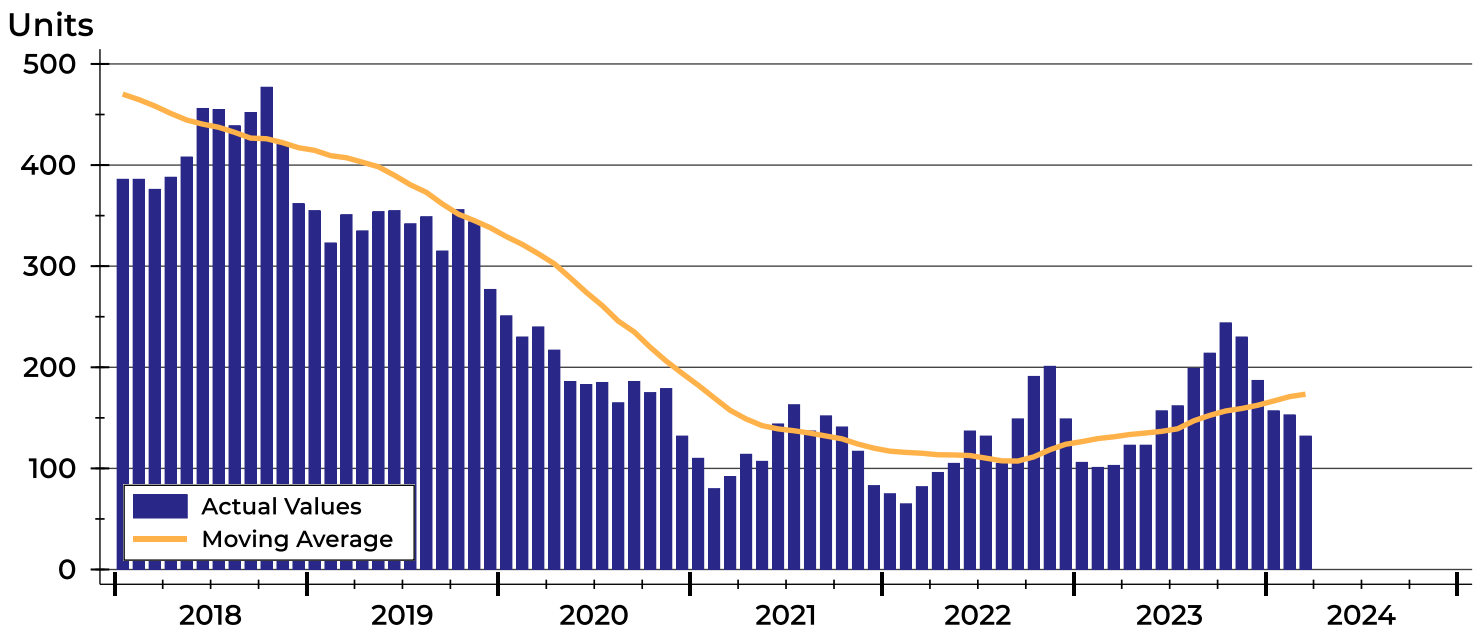
Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		132	103	28.2%
Volume (1,000s)		42,527	31,339	35.7%
Months' Supply		0.7	0.5	40.0%
Average	List Price	322,171	304,258	5.9%
	Days on Market	59	51	15.7%
	Percent of Original	96.7%	98.8%	-2.1%
Median	List Price	304,500	320,000	-4.8%
	Days on Market	29	19	52.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 132 homes were available for sale in Shawnee County at the end of March. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of March was \$304,500, down 4.8% from 2023. The typical time on market for active listings was 29 days, up from 19 days a year earlier.

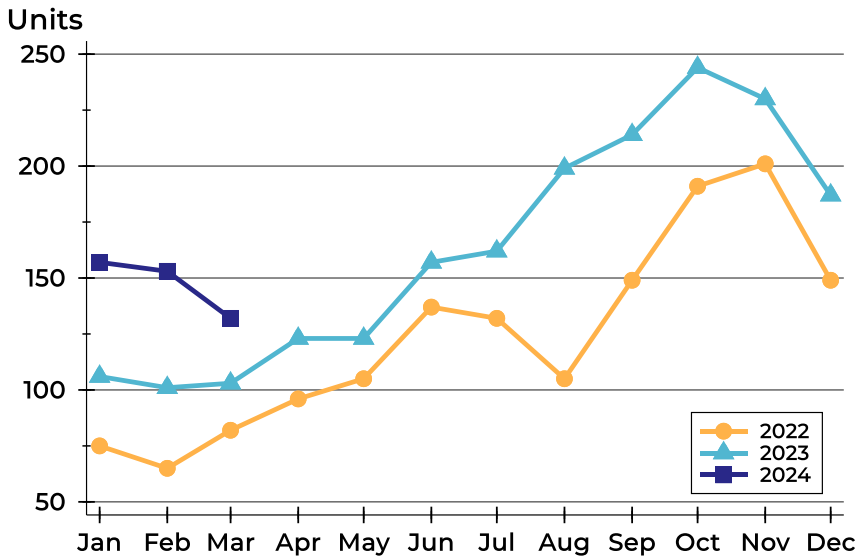
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	75	106	157
February	65	101	153
March	82	103	132
April	96	123	
May	105	123	
June	137	157	
July	132	162	
August	105	199	
September	149	214	
October	191	244	
November	201	230	
December	149	187	

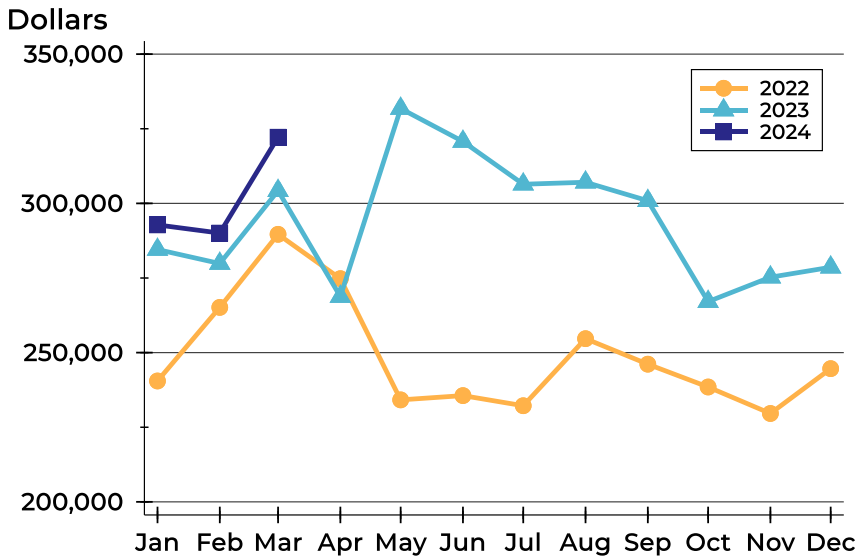
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	0.6	19,500	19,500	2	2	100.0%	100.0%
\$25,000-\$49,999	8	6.1%	1.1	34,824	33,900	84	60	89.7%	90.8%
\$50,000-\$99,999	12	9.1%	0.5	73,142	68,500	77	71	95.3%	100.0%
\$100,000-\$124,999	1	0.8%	0.1	111,000	111,000	49	49	93.3%	93.3%
\$125,000-\$149,999	8	6.1%	0.5	139,900	138,950	12	9	99.6%	100.0%
\$150,000-\$174,999	6	4.5%	0.3	160,525	159,975	21	8	100.0%	100.0%
\$175,000-\$199,999	8	6.1%	0.5	190,163	187,450	54	31	97.2%	100.0%
\$200,000-\$249,999	9	6.8%	0.4	226,144	225,000	61	45	98.0%	100.0%
\$250,000-\$299,999	11	8.3%	0.5	276,589	284,900	25	8	97.1%	100.0%
\$300,000-\$399,999	27	20.5%	1.3	347,074	339,999	49	17	98.0%	100.0%
\$400,000-\$499,999	19	14.4%	2.0	450,095	439,900	69	41	97.5%	100.0%
\$500,000-\$749,999	19	14.4%	3.2	599,241	599,900	87	51	97.1%	100.0%
\$750,000-\$999,999	2	1.5%	N/A	875,000	875,000	103	103	95.0%	95.0%
\$1,000,000 and up	1	0.8%	4.0	1,500,000	1,500,000	217	217	54.5%	54.5%



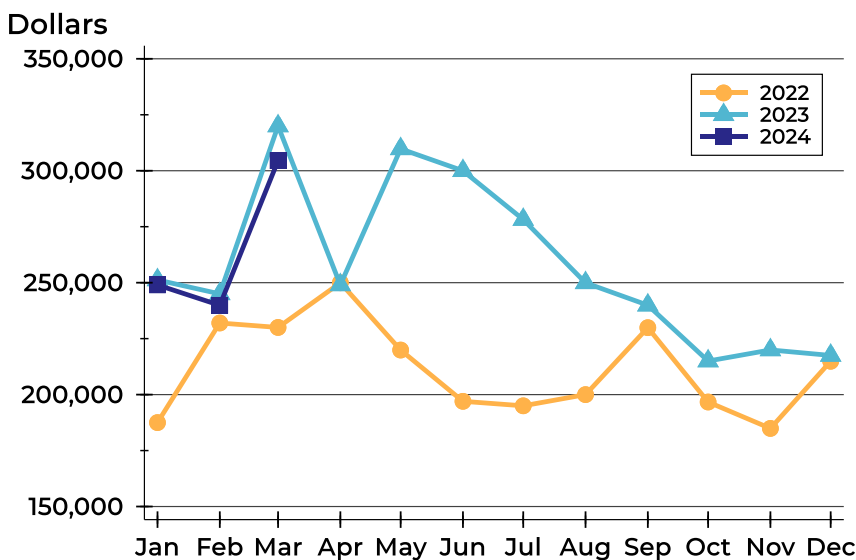
Shawnee County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	240,503	284,543	292,789
February	265,156	279,856	290,058
March	289,648	304,258	322,171
April	274,781	268,778	
May	234,169	331,778	
June	235,608	320,734	
July	232,214	306,421	
August	254,672	307,081	
September	246,136	300,893	
October	238,490	267,090	
November	229,617	275,269	
December	244,641	278,599	

Median Price

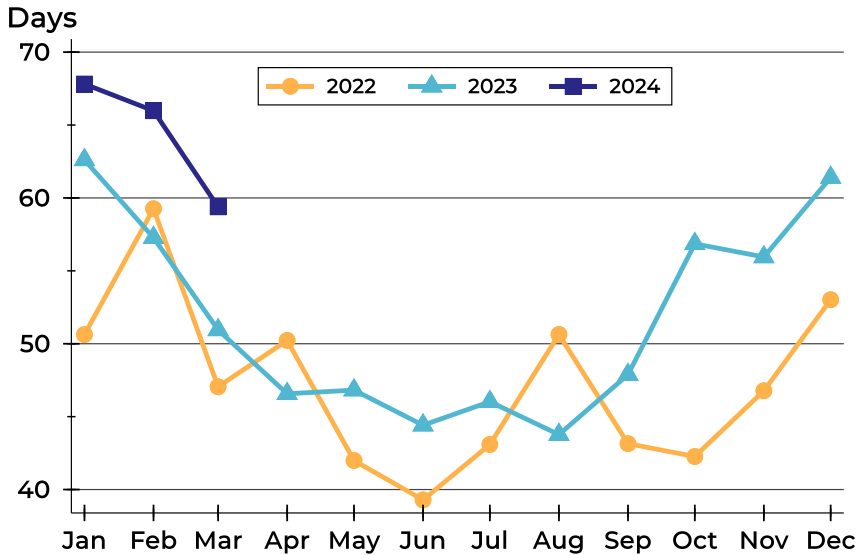


Month	2022	2023	2024
January	187,500	251,225	249,000
February	232,000	245,000	239,900
March	230,000	320,000	304,500
April	249,950	249,000	
May	219,900	309,777	
June	197,000	300,000	
July	195,000	278,200	
August	200,000	249,925	
September	229,900	239,950	
October	196,700	215,000	
November	184,900	219,950	
December	214,900	217,500	



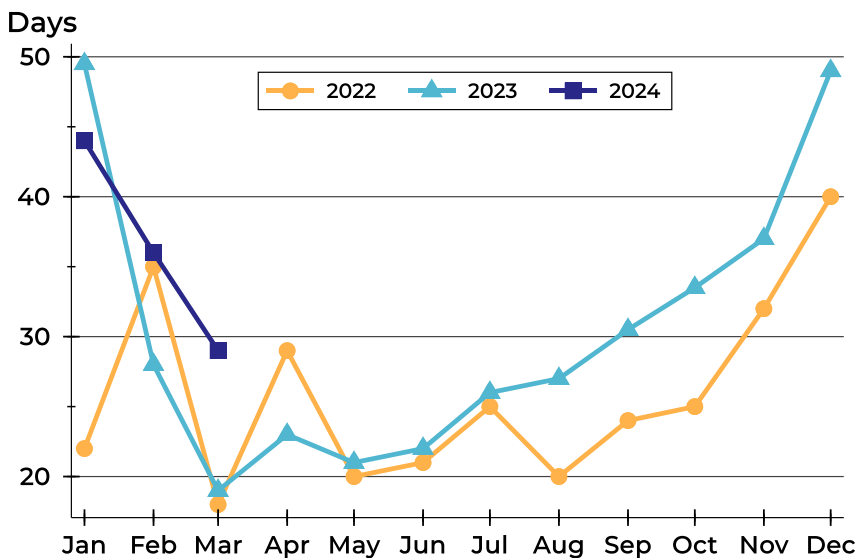
Shawnee County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	51	63	68
February	59	57	66
March	47	51	59
April	50	47	
May	42	47	
June	39	44	
July	43	46	
August	51	44	
September	43	48	
October	42	57	
November	47	56	
December	53	61	

Median DOM

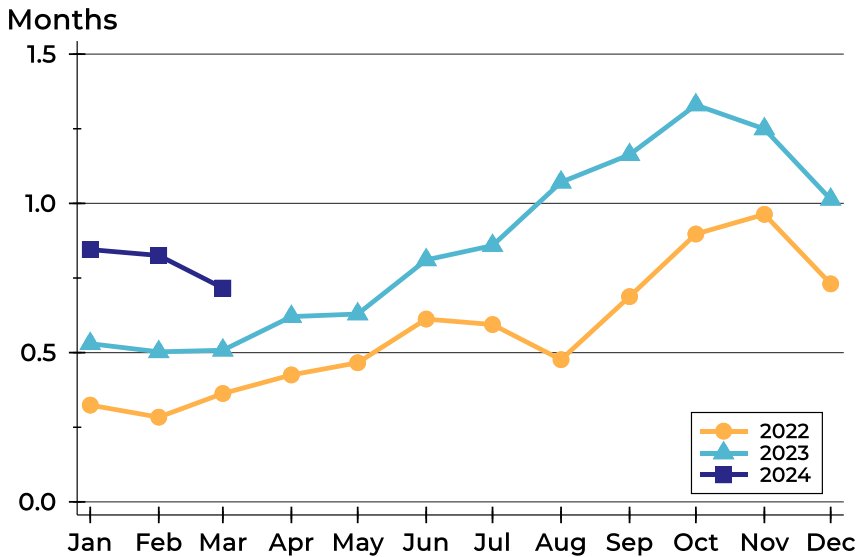


Month	2022	2023	2024
January	22	50	44
February	35	28	36
March	18	19	29
April	29	23	
May	20	21	
June	21	22	
July	25	26	
August	20	27	
September	24	31	
October	25	34	
November	32	37	
December	40	49	



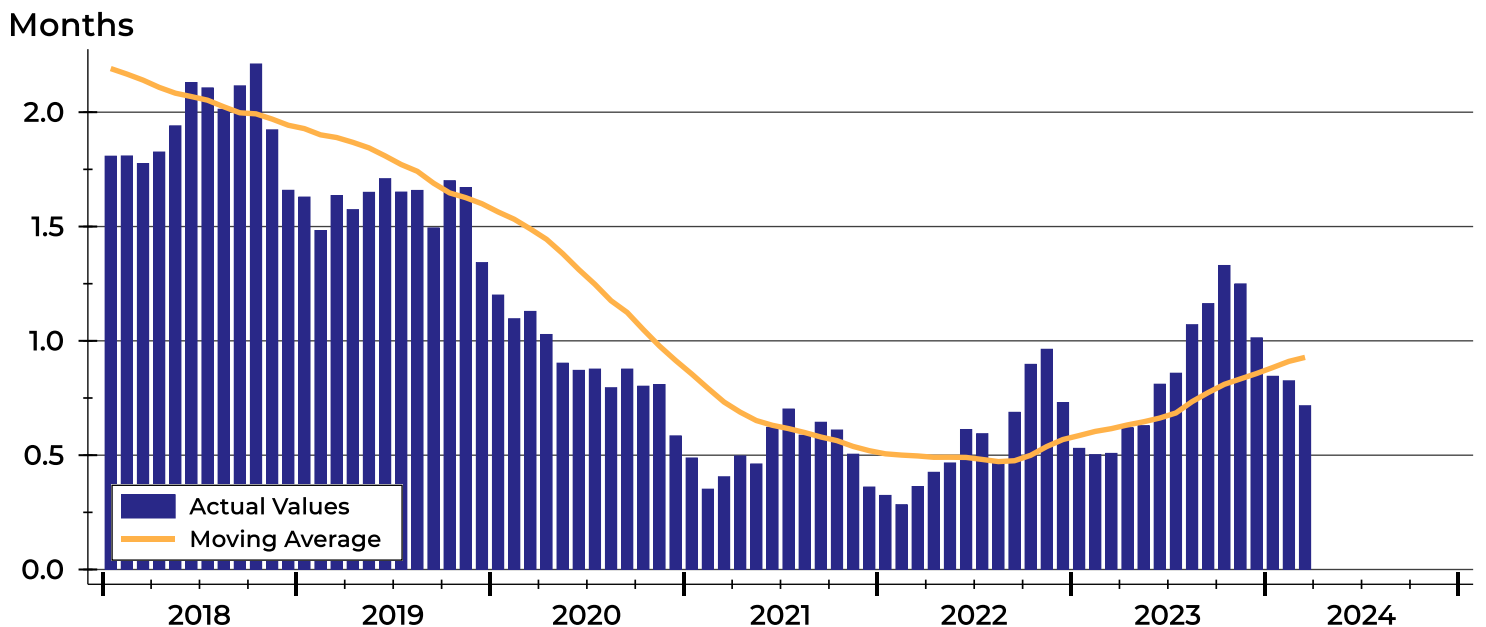
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.3	0.5	0.8
February	0.3	0.5	0.8
March	0.4	0.5	0.7
April	0.4	0.6	
May	0.5	0.6	
June	0.6	0.8	
July	0.6	0.9	
August	0.5	1.1	
September	0.7	1.2	
October	0.9	1.3	
November	1.0	1.2	
December	0.7	1.0	

History of Month's Supply





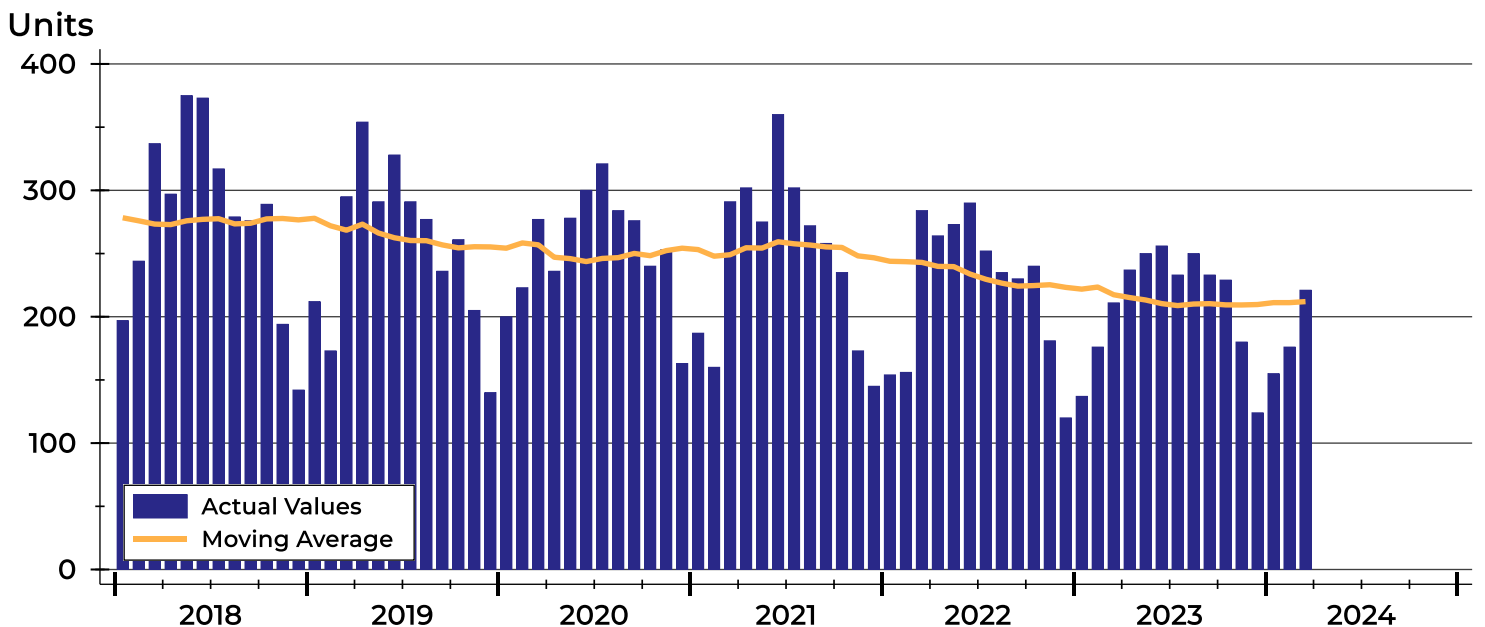
Shawnee County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	221	211	4.7%
	Volume (1,000s)	53,527	45,278	18.2%
	Average List Price	242,202	214,587	12.9%
	Median List Price	199,900	185,000	8.1%
Year-to-Date	New Listings	552	524	5.3%
	Volume (1,000s)	123,790	105,698	17.1%
	Average List Price	224,257	201,713	11.2%
	Median List Price	190,000	174,839	8.7%

A total of 221 new listings were added in Shawnee County during March, up 4.7% from the same month in 2023. Year-to-date Shawnee County has seen 552 new listings.

The median list price of these homes was \$199,900 up from \$185,000 in 2023.

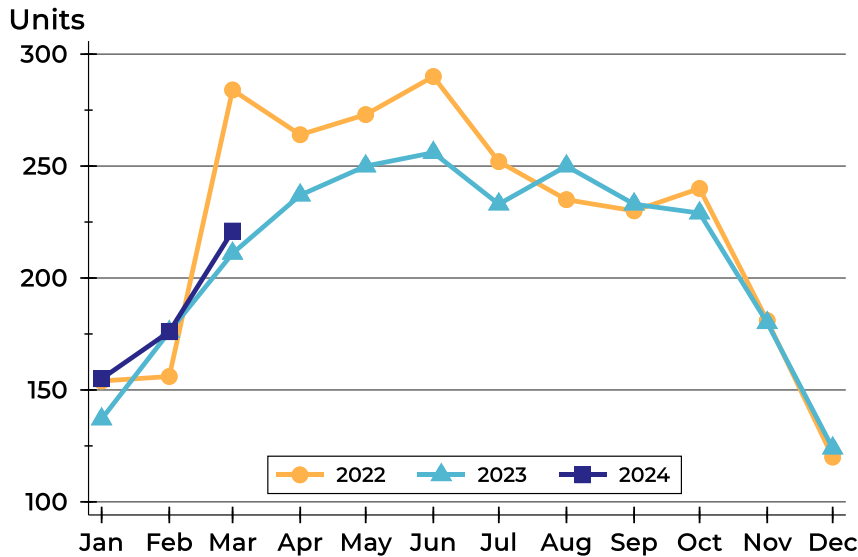
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	154	137	155
February	156	176	176
March	284	211	221
April	264	237	
May	273	250	
June	290	256	
July	252	233	
August	235	250	
September	230	233	
October	240	229	
November	181	180	
December	120	124	

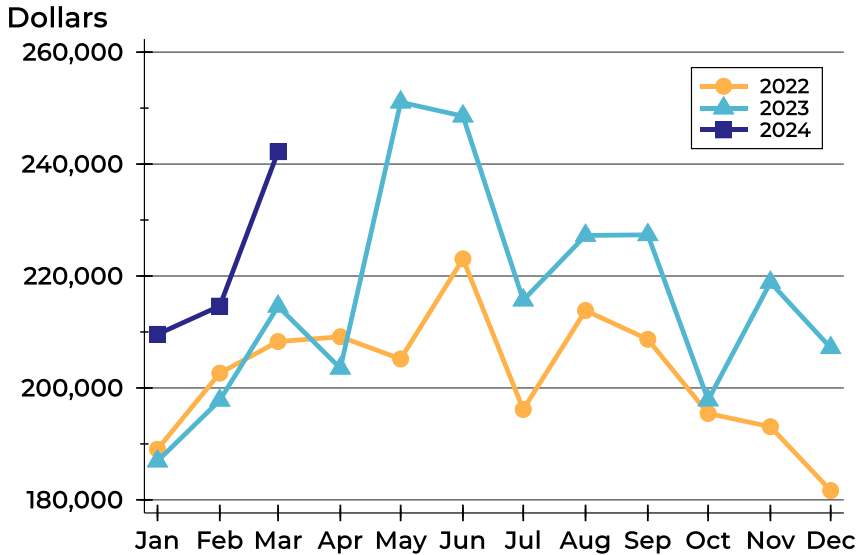
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	17,250	17,250	5	5	130.6%	130.6%
\$25,000-\$49,999	11	5.0%	33,795	34,500	9	5	101.2%	100.0%
\$50,000-\$99,999	19	8.6%	71,689	70,000	8	4	101.0%	100.0%
\$100,000-\$124,999	18	8.1%	115,233	117,100	8	3	100.5%	100.0%
\$125,000-\$149,999	24	10.9%	139,025	139,950	7	3	99.5%	100.0%
\$150,000-\$174,999	16	7.2%	159,300	159,900	9	8	98.8%	100.0%
\$175,000-\$199,999	23	10.4%	187,226	185,000	7	3	99.7%	100.0%
\$200,000-\$249,999	20	9.0%	227,975	224,950	5	4	100.0%	100.0%
\$250,000-\$299,999	25	11.3%	273,839	270,000	9	8	99.3%	100.0%
\$300,000-\$399,999	34	15.4%	347,157	346,500	9	5	99.5%	100.0%
\$400,000-\$499,999	15	6.8%	442,446	439,900	11	6	99.9%	100.0%
\$500,000-\$749,999	11	5.0%	580,643	549,000	19	24	99.7%	100.0%
\$750,000-\$999,999	2	0.9%	880,000	880,000	17	17	98.5%	98.5%
\$1,000,000 and up	1	0.5%	1,500,000	1,500,000	19	19	100.0%	100.0%



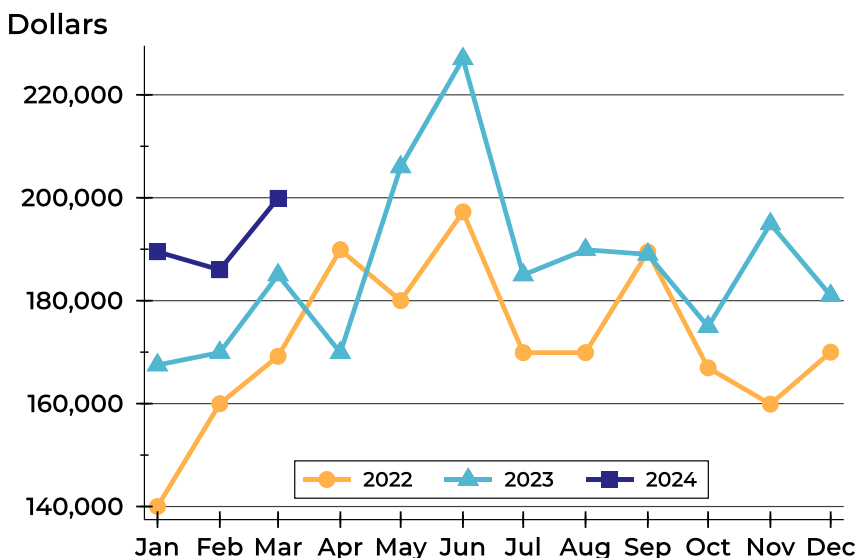
Shawnee County New Listings Analysis

Average Price



Month	2022	2023	2024
January	189,050	186,924	209,591
February	202,646	197,792	214,639
March	208,289	214,587	242,202
April	209,143	203,515	
May	205,180	251,055	
June	223,059	248,564	
July	196,153	215,688	
August	213,837	227,246	
September	208,690	227,359	
October	195,443	197,829	
November	193,072	218,854	
December	181,665	207,174	

Median Price



Month	2022	2023	2024
January	140,000	167,500	189,500
February	159,975	169,925	186,000
March	169,200	185,000	199,900
April	189,900	169,900	
May	180,000	206,000	
June	197,250	227,000	
July	169,900	185,000	
August	169,900	189,900	
September	189,475	189,000	
October	166,950	174,950	
November	159,900	194,925	
December	170,000	181,000	



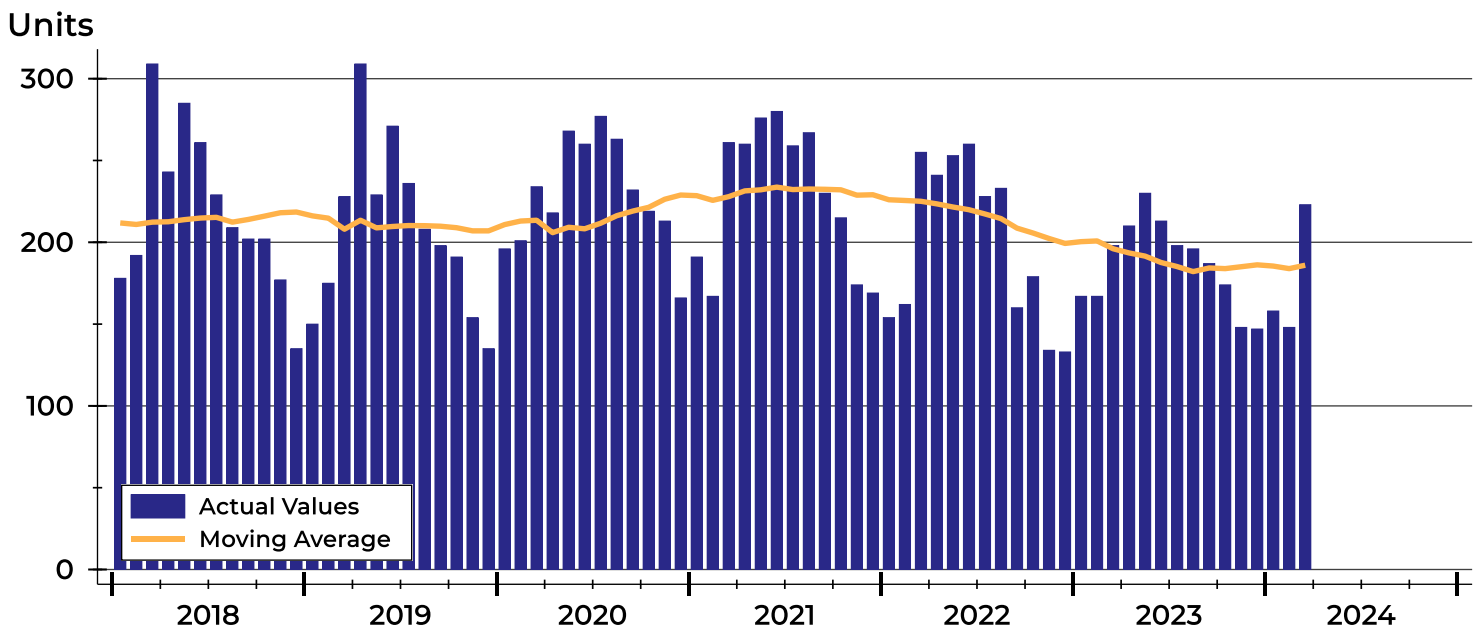
Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		223	198	12.6%	529	532	-0.6%
Volume (1,000s)		48,759	40,089	21.6%	111,620	102,910	8.5%
Average	Sale Price	218,651	202,470	8.0%	211,002	193,441	9.1%
	Days on Market	22	16	37.5%	26	20	30.0%
	Percent of Original	98.5%	100.3%	-1.8%	97.5%	98.6%	-1.1%
Median	Sale Price	189,500	183,250	3.4%	185,000	169,950	8.9%
	Days on Market	5	3	66.7%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 223 contracts for sale were written in Shawnee County during the month of March, up from 198 in 2023. The median list price of these homes was \$189,500, up from \$183,250 the prior year.

Half of the homes that went under contract in March were on the market less than 5 days, compared to 3 days in March 2023.

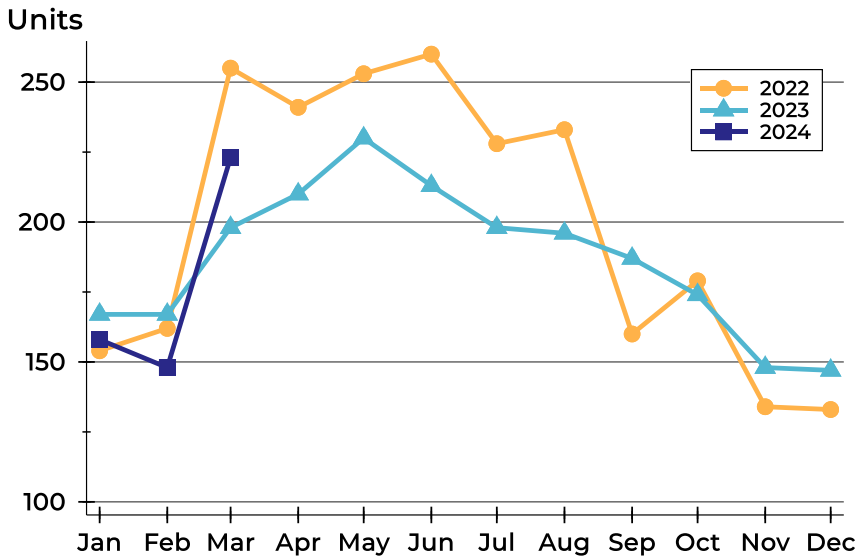
History of Contracts Written





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	154	167	158
February	162	167	148
March	255	198	223
April	241	210	
May	253	230	
June	260	213	
July	228	198	
August	233	196	
September	160	187	
October	179	174	
November	134	148	
December	133	147	

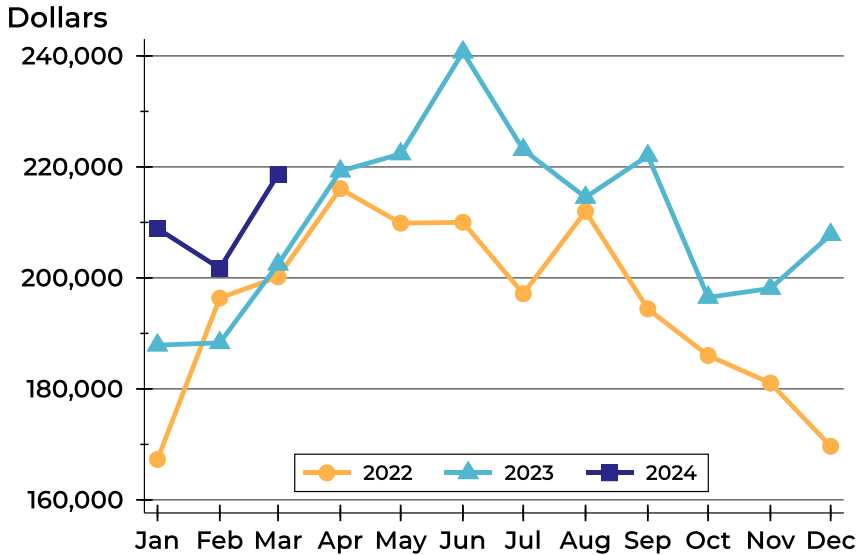
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	18,500	18,500	51	51	98.9%	98.9%
\$25,000-\$49,999	13	5.8%	38,242	35,000	20	5	100.4%	100.0%
\$50,000-\$99,999	23	10.3%	73,674	74,900	19	7	96.7%	100.0%
\$100,000-\$124,999	17	7.6%	115,368	117,700	9	4	99.1%	100.0%
\$125,000-\$149,999	26	11.7%	139,762	140,000	14	3	98.7%	100.0%
\$150,000-\$174,999	14	6.3%	159,150	159,700	7	6	98.7%	100.0%
\$175,000-\$199,999	24	10.8%	185,279	183,750	31	3	97.2%	100.0%
\$200,000-\$249,999	32	14.3%	231,645	234,950	26	6	99.1%	100.0%
\$250,000-\$299,999	22	9.9%	274,214	269,990	16	5	99.0%	100.0%
\$300,000-\$399,999	31	13.9%	348,540	349,000	28	5	97.9%	100.0%
\$400,000-\$499,999	11	4.9%	442,879	445,777	44	23	99.3%	100.0%
\$500,000-\$749,999	6	2.7%	584,817	554,950	41	18	99.3%	100.0%
\$750,000-\$999,999	2	0.9%	815,000	815,000	22	22	98.5%	98.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



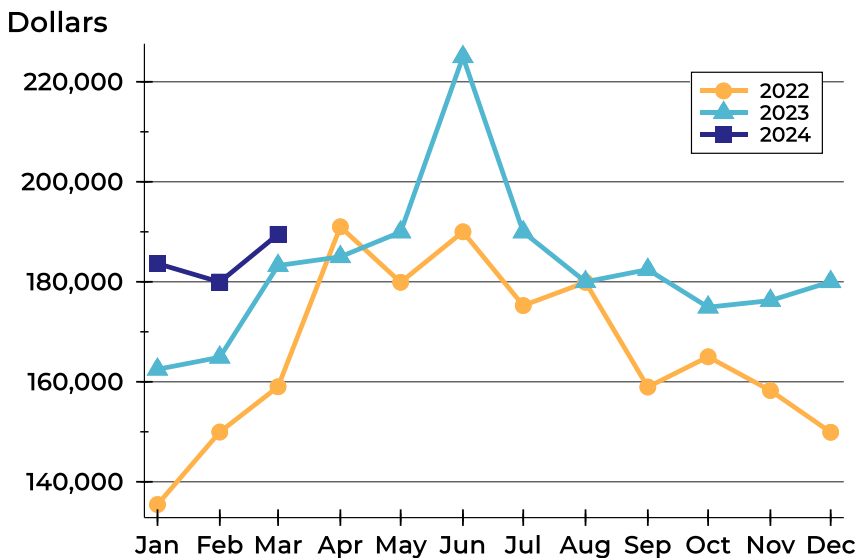
Shawnee County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	167,282	187,876	208,905
February	196,370	188,300	201,718
March	200,181	202,470	218,651
April	216,074	219,252	
May	209,866	222,332	
June	210,019	240,681	
July	197,143	223,098	
August	211,991	214,510	
September	194,419	222,004	
October	186,015	196,489	
November	181,053	198,100	
December	169,662	207,791	

Median Price

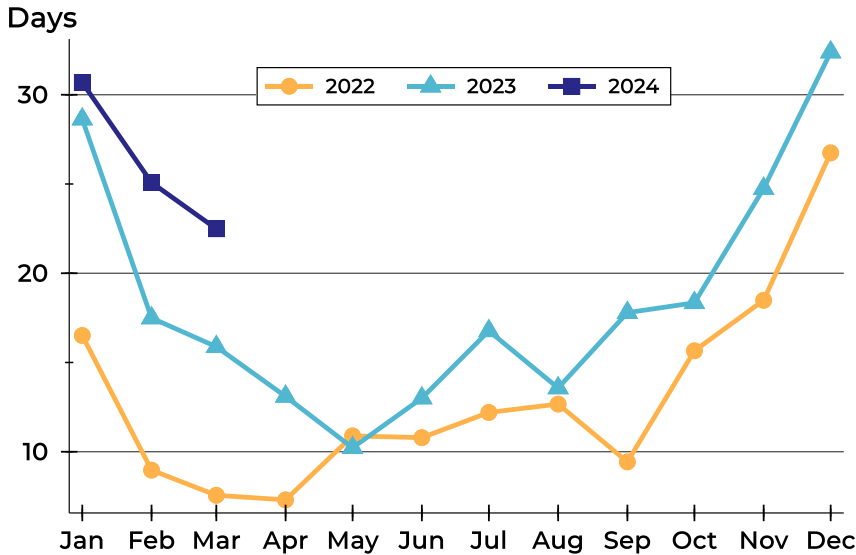


Month	2022	2023	2024
January	135,450	162,500	183,640
February	149,950	164,900	179,950
March	159,000	183,250	189,500
April	191,000	185,000	
May	179,900	189,950	
June	190,000	225,000	
July	175,250	189,950	
August	179,900	180,000	
September	158,950	182,450	
October	165,000	174,925	
November	158,250	176,250	
December	149,900	180,000	



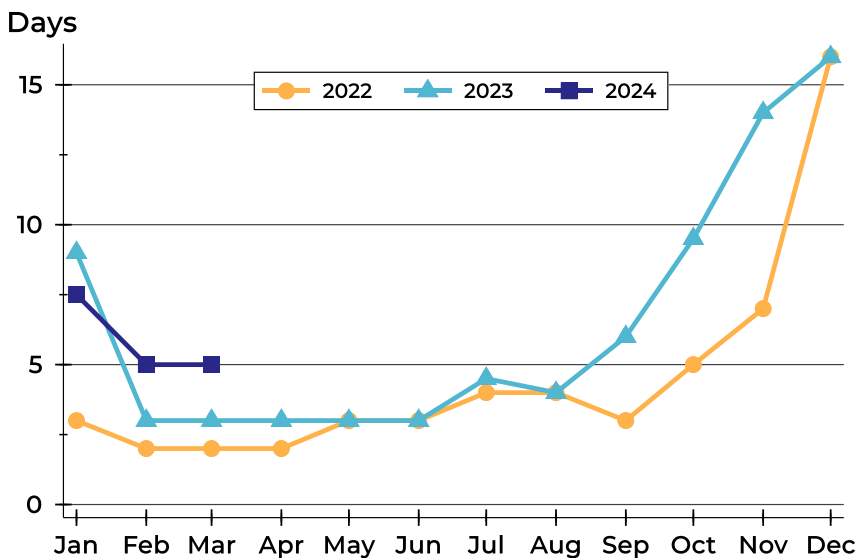
Shawnee County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	17	29	31
February	9	17	25
March	8	16	22
April	7	13	
May	11	10	
June	11	13	
July	12	17	
August	13	14	
September	9	18	
October	16	18	
November	18	25	
December	27	32	

Median DOM



Month	2022	2023	2024
January	3	9	8
February	2	3	5
March	2	3	5
April	2	3	
May	3	3	
June	3	3	
July	4	5	
August	4	4	
September	3	6	
October	5	10	
November	7	14	
December	16	16	



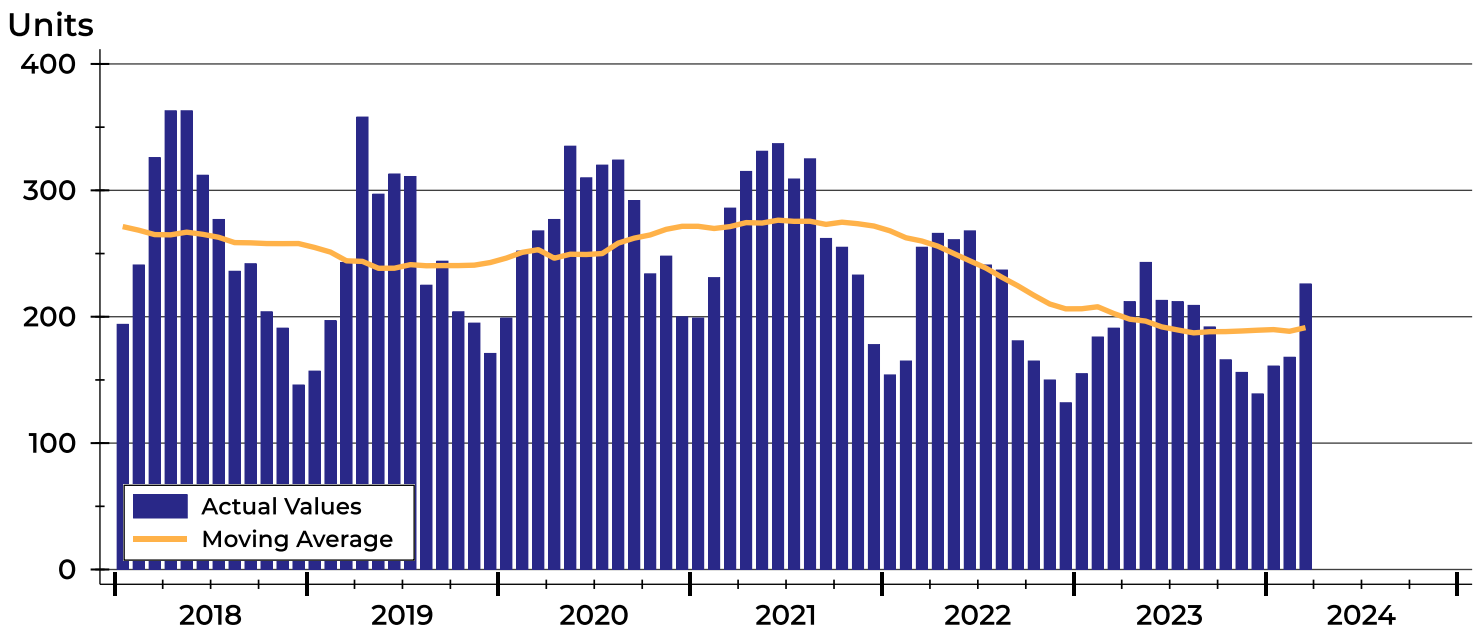
Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		226	191	18.3%
Volume (1,000s)		51,185	40,850	25.3%
Average	List Price	226,481	213,872	5.9%
	Days on Market	22	16	37.5%
	Percent of Original	98.6%	99.2%	-0.6%
Median	List Price	200,000	189,900	5.3%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 226 listings in Shawnee County had contracts pending at the end of March, up from 191 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

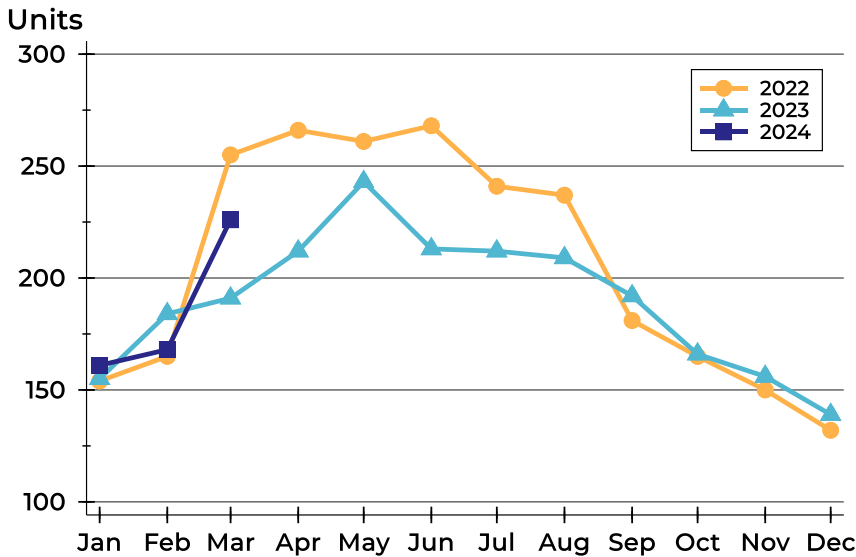
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	154	155	161
February	165	184	168
March	255	191	226
April	266	212	
May	261	243	
June	268	213	
July	241	212	
August	237	209	
September	181	192	
October	165	166	
November	150	156	
December	132	139	

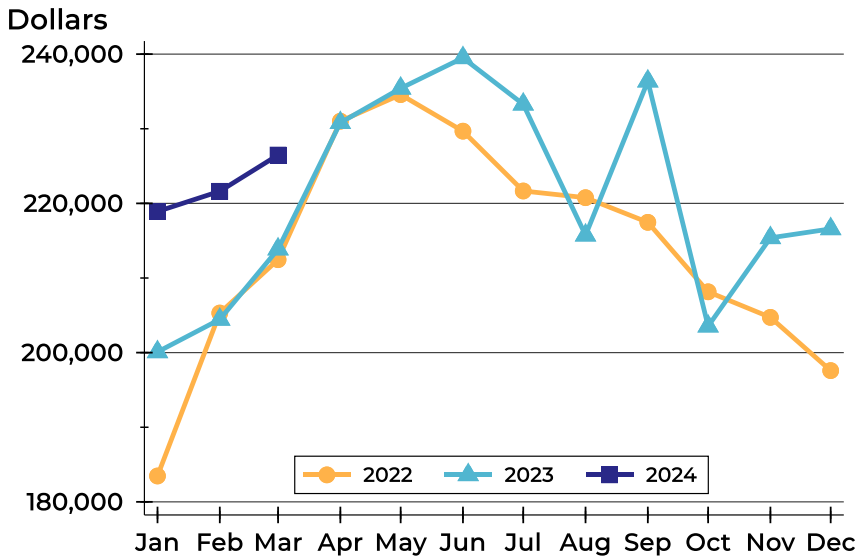
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.3%	17,833	16,500	34	7	83.0%	100.0%
\$25,000-\$49,999	6	2.7%	35,475	35,000	32	5	100.0%	100.0%
\$50,000-\$99,999	19	8.4%	75,379	79,000	16	6	97.7%	100.0%
\$100,000-\$124,999	20	8.8%	115,215	117,250	11	4	98.8%	100.0%
\$125,000-\$149,999	25	11.1%	140,852	140,000	17	4	98.5%	100.0%
\$150,000-\$174,999	18	8.0%	159,222	158,750	8	4	99.0%	100.0%
\$175,000-\$199,999	22	9.7%	185,841	182,500	18	3	99.2%	100.0%
\$200,000-\$249,999	42	18.6%	230,752	234,400	26	5	99.2%	100.0%
\$250,000-\$299,999	21	9.3%	273,516	269,980	14	8	99.2%	100.0%
\$300,000-\$399,999	30	13.3%	350,645	353,950	32	5	98.3%	100.0%
\$400,000-\$499,999	11	4.9%	446,579	447,500	37	6	99.3%	100.0%
\$500,000-\$749,999	7	3.1%	601,271	600,000	59	34	98.4%	100.0%
\$750,000-\$999,999	2	0.9%	815,000	815,000	22	22	98.5%	98.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



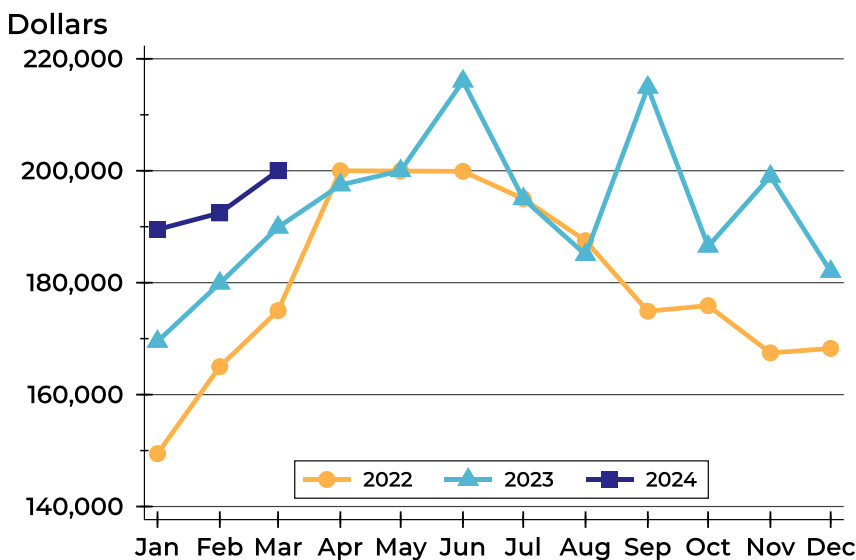
Shawnee County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	183,471	200,095	218,913
February	205,304	204,451	221,623
March	212,455	213,872	226,481
April	231,014	230,805	
May	234,579	235,423	
June	229,679	239,503	
July	221,662	233,283	
August	220,766	215,734	
September	217,463	236,375	
October	208,152	203,540	
November	204,725	215,383	
December	197,592	216,582	

Median Price

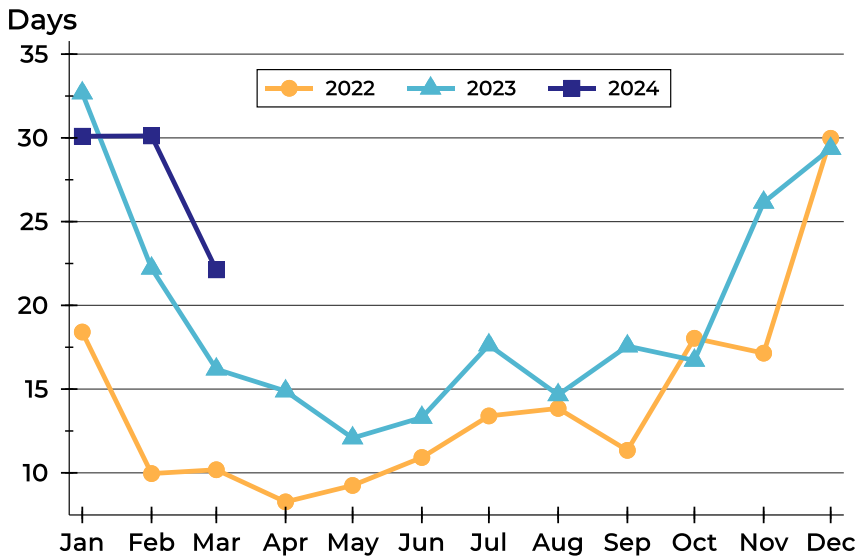


Month	2022	2023	2024
January	149,450	169,500	189,500
February	165,000	179,900	192,450
March	174,999	189,900	200,000
April	200,000	197,450	
May	199,950	200,000	
June	199,900	216,000	
July	195,000	195,000	
August	187,500	185,000	
September	174,900	214,900	
October	175,900	186,500	
November	167,450	199,000	
December	168,250	182,000	



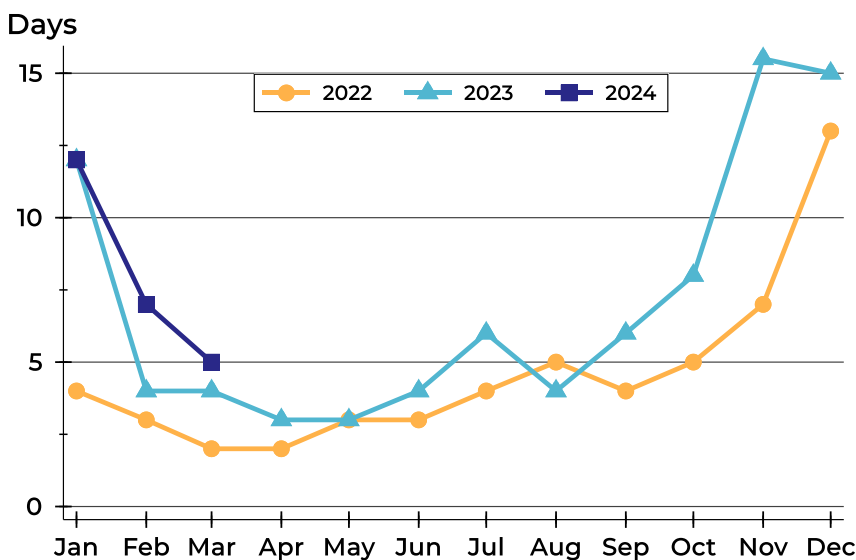
Shawnee County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	33	30
February	10	22	30
March	10	16	22
April	8	15	
May	9	12	
June	11	13	
July	13	18	
August	14	15	
September	11	18	
October	18	17	
November	17	26	
December	30	29	

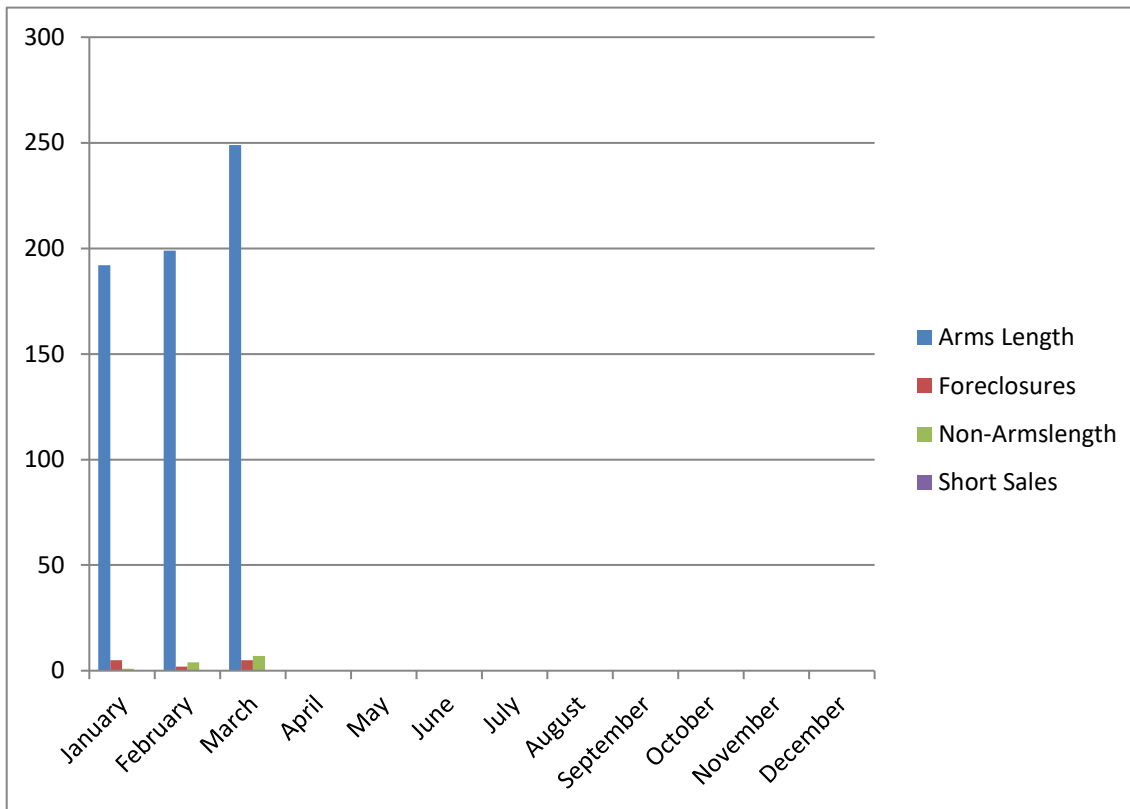
Median DOM



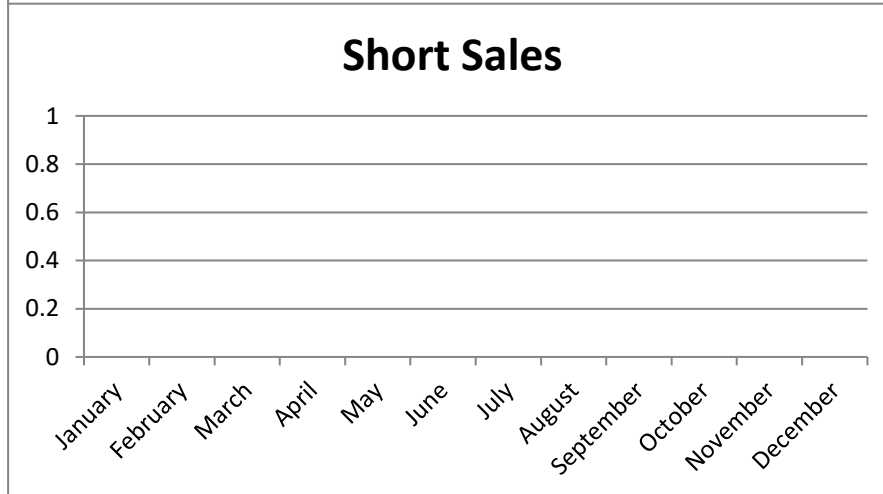
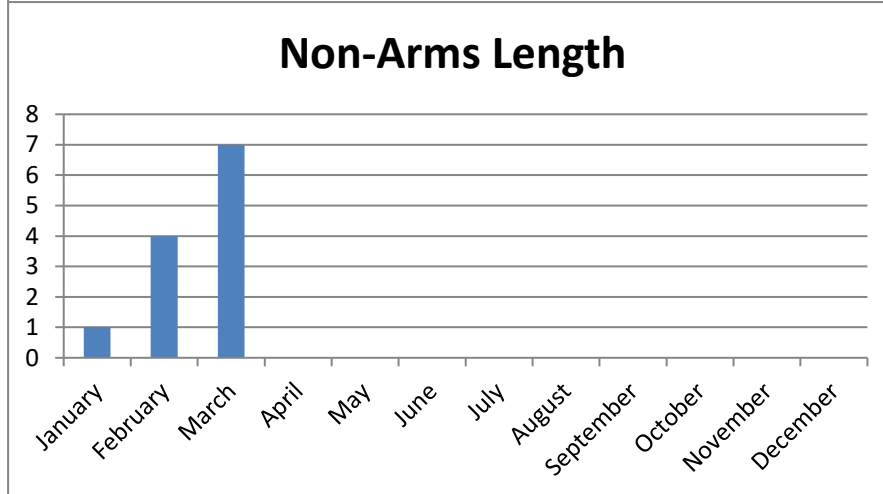
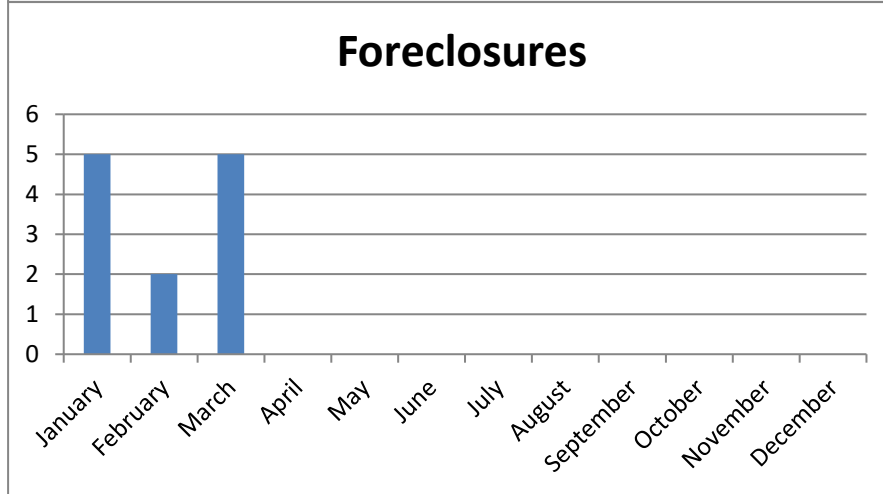
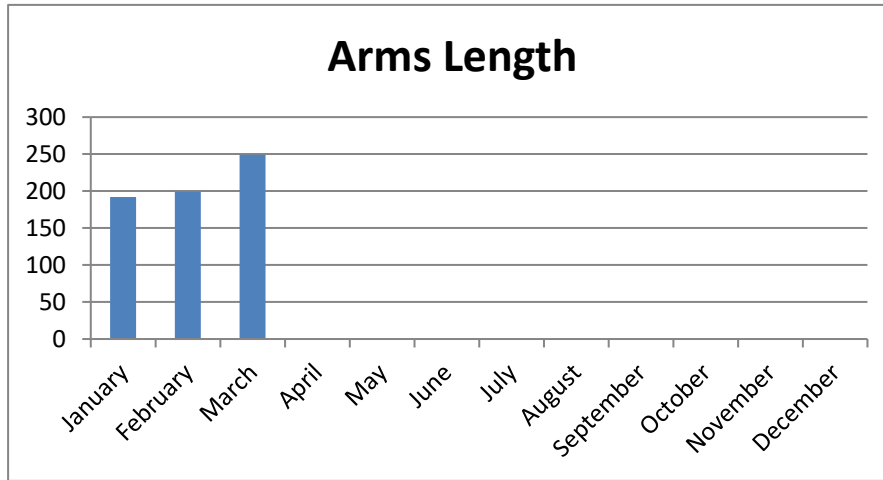
Month	2022	2023	2024
January	4	12	12
February	3	4	7
March	2	4	5
April	2	3	
May	3	3	
June	3	4	
July	4	6	
August	5	4	
September	4	6	
October	5	8	
November	7	16	
December	13	15	

Sunflower Multiple Listing Service March 2024 Distressed Sales Report

	Total Sales	Arms Length	Foreclosures	Non-Armslength	Short Sales	Distressed Sales	Distressed as % of Total Sales
January	198	192	5	1	0	5	3%
February	205	199	2	4	0	2	1%
March	261	249	5	7	0	5	2%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD Totals	664	640	12	12	0	12	2%



**Sunflower Multiple Listing Service
March 2024 Distressed Sales Report**



Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

March 2024																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2024	YTD2023	YTD2022	YTD2021
\$1-\$29,999	1	4	4										9	20	26	31
\$30,000-\$39,999	3	8	3										14	18	17	15
\$40,000-\$49,999	7	4	6										17	19	12	20
\$50,000-\$59,999	2	3	8										13	26	23	28
\$60,000-\$69,999	5	6	9										20	31	30	24
\$70,000-\$79,999	6	5	8										19	19	31	22
\$80,000-\$89,999	6	5	11										22	23	38	24
\$90,000-\$99,999	8	6	5										19	41	25	33
\$100,000-\$119,999	10	10	16										36	47	55	62
\$120,000-\$139,999	10	14	15										39	54	82	72
\$140,000-\$159,999	19	20	25										64	55	53	69
\$160,000-\$179,999	17	18	26										61	56	60	57
\$180,000-\$199,999	15	14	22										51	46	47	58
\$200,000-\$249,999	26	35	23										84	95	81	108
\$250,000-\$299,999	27	22	29										78	67	69	67
\$300,000-\$399,999	22	17	30										69	62	60	70
\$400,000-\$499,999	10	4	16										30	24	33	17
\$500,000 or more	4	11	10										25	20	19	11
TOTALS	198	206	266	0	0	0	0	0	0	0	0	0	670	723	761	788



**March
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Fell in March

Total home sales in the Topeka MSA & Douglas County fell last month to 215 units, compared to 225 units in March 2023. Total sales volume was \$47.9 million, up from a year earlier.

The median sale price in March was \$184,000, up from \$173,000 a year earlier. Homes that sold in March were typically on the market for 12 days and sold for 100.0% of their list prices.

Topeka MSA & Douglas County Active Listings Up at End of March

The total number of active listings in the Topeka MSA & Douglas County at the end of March was 207 units, up from 166 at the same point in 2023. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$285,000.

During March, a total of 269 contracts were written up from 261 in March 2023. At the end of the month, there were 277 contracts still pending.

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- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		215 -4.4%	225 4.7%	215 -15.4%	561 -2.6%	576 -6.9%	619 -3.4%
Active Listings Change from prior year		207 24.7%	166 38.3%	120 -19.5%	N/A	N/A	N/A
Months' Supply Change from prior year		0.9 50.0%	0.6 50.0%	0.4 -20.0%	N/A	N/A	N/A
New Listings Change from prior year		284 5.2%	270 -23.1%	351 -5.9%	690 2.8%	671 -9.9%	745 -7.5%
Contracts Written Change from prior year		269 3.1%	261 -16.9%	314 -2.2%	650 -2.3%	665 -8.1%	724 -6.2%
Pending Contracts Change from prior year		277 13.1%	245 -22.2%	315 -11.3%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		47,943 4.4%	45,943 7.8%	42,614 -12.1%	119,298 6.1%	112,450 -2.7%	115,534 0.5%
Average	Sale Price Change from prior year	222,990 9.2%	204,189 3.0%	198,204 3.8%	212,652 8.9%	195,226 4.6%	186,646 4.1%
	List Price of Actives Change from prior year	317,576 -13.8%	368,210 17.9%	312,200 41.0%	N/A	N/A	N/A
	Days on Market Change from prior year	34 36.0%	25 66.7%	15 -11.8%	32 28.0%	25 25.0%	20 -9.1%
	Percent of List Change from prior year	98.7% -1.0%	99.7% -0.8%	100.5% -0.1%	98.3% -0.3%	98.6% -1.2%	99.8% 0.4%
	Percent of Original Change from prior year	96.9% -1.2%	98.1% -1.9%	100.0% 0.3%	96.3% -0.2%	96.5% -2.0%	98.5% 0.1%
Median	Sale Price Change from prior year	184,000 6.4%	173,000 1.8%	169,900 -3.3%	185,000 10.4%	167,550 6.7%	157,000 -1.9%
	List Price of Actives Change from prior year	285,000 1.0%	282,200 10.7%	254,950 54.6%	N/A	N/A	N/A
	Days on Market Change from prior year	12 140.0%	5 66.7%	3 50.0%	13 62.5%	8 100.0%	4 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.2% -1.8%	100.0% 0.0%	100.0% 0.0%	97.9% -0.9%	98.8% -1.2%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2024**

Sunflower MLS Statistics



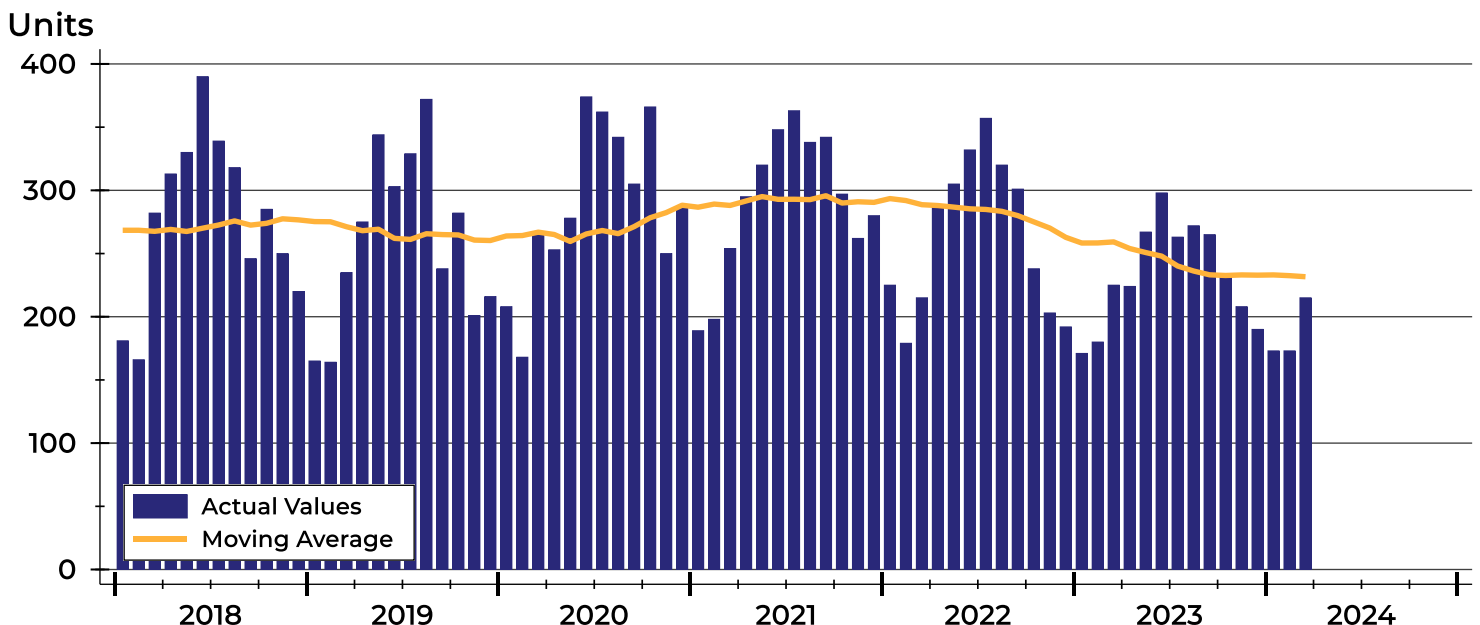
Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		215	225	-4.4%	561	576	-2.6%
Volume (1,000s)		47,943	45,943	4.4%	119,298	112,450	6.1%
Months' Supply		0.9	0.6	50.0%	N/A	N/A	N/A
Average	Sale Price	222,990	204,189	9.2%	212,652	195,226	8.9%
	Days on Market	34	25	36.0%	32	25	28.0%
	Percent of List	98.7%	99.7%	-1.0%	98.3%	98.6%	-0.3%
	Percent of Original	96.9%	98.1%	-1.2%	96.3%	96.5%	-0.2%
Median	Sale Price	184,000	173,000	6.4%	185,000	167,550	10.4%
	Days on Market	12	5	140.0%	13	8	62.5%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.2%	100.0%	-1.8%	97.9%	98.8%	-0.9%

A total of 215 homes sold in the Topeka MSA & Douglas County in March, down from 225 units in March 2023. Total sales volume rose to \$47.9 million compared to \$45.9 million in the previous year.

The median sales price in March was \$184,000, up 6.4% compared to the prior year. Median days on market was 12 days, the same as February, and up from 5 in March 2023.

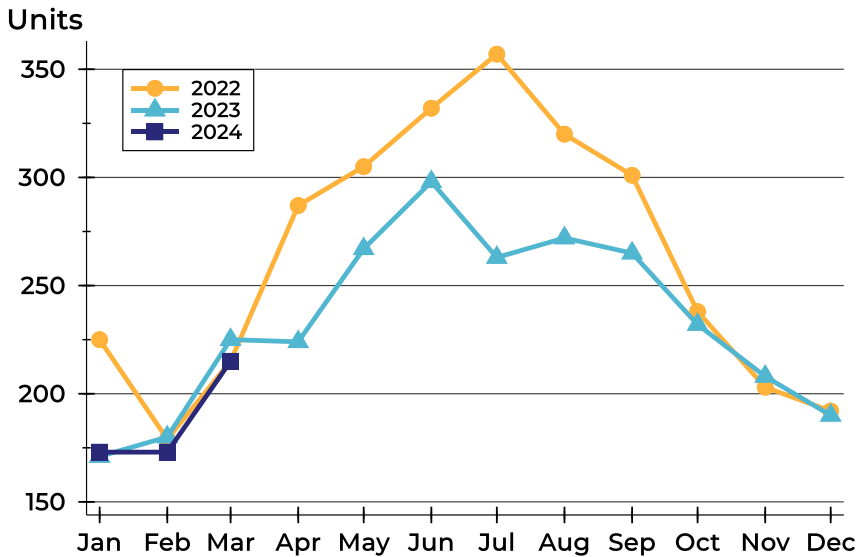
History of Closed Listings





Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	225	171	173
February	179	180	173
March	215	225	215
April	287	224	287
May	305	267	305
June	332	298	332
July	357	263	357
August	320	272	320
September	301	265	301
October	238	232	238
November	203	208	203
December	192	190	192

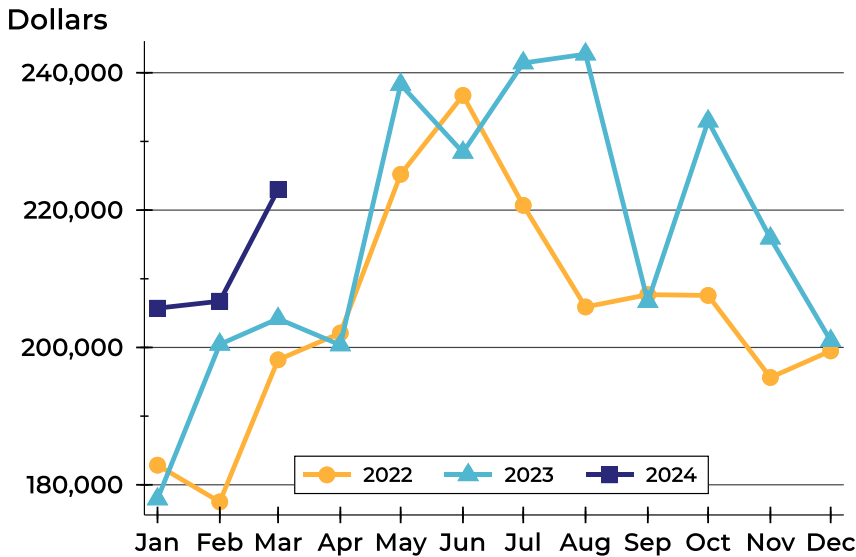
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.5	23,000	23,000	10	10	85.2%	85.2%	85.2%	85.2%
\$25,000-\$49,999	8	3.7%	1.6	39,969	43,000	35	10	91.1%	97.8%	85.3%	86.8%
\$50,000-\$99,999	31	14.4%	0.5	72,803	74,900	22	5	97.0%	100.0%	96.3%	97.0%
\$100,000-\$124,999	16	7.4%	0.3	111,814	111,500	18	4	97.7%	99.6%	96.8%	99.6%
\$125,000-\$149,999	21	9.8%	0.6	138,529	140,000	32	17	103.0%	98.3%	101.8%	96.7%
\$150,000-\$174,999	19	8.8%	0.5	160,180	160,000	38	7	99.3%	100.0%	98.2%	100.0%
\$175,000-\$199,999	26	12.1%	0.6	185,119	185,000	29	5	99.0%	100.0%	96.7%	97.9%
\$200,000-\$249,999	19	8.8%	0.6	220,564	225,000	8	4	100.1%	100.0%	99.9%	100.0%
\$250,000-\$299,999	26	12.1%	0.9	273,387	275,875	42	10	98.9%	100.0%	97.1%	98.8%
\$300,000-\$399,999	24	11.2%	1.3	330,815	325,450	54	49	99.3%	100.0%	95.2%	96.2%
\$400,000-\$499,999	15	7.0%	2.0	446,220	440,000	70	13	97.4%	100.0%	93.7%	97.0%
\$500,000-\$749,999	7	3.3%	3.0	580,986	570,000	40	19	99.4%	99.1%	98.8%	98.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.9%	2.4	1,395,000	1,395,000	56	56	100.0%	100.0%	100.0%	100.0%



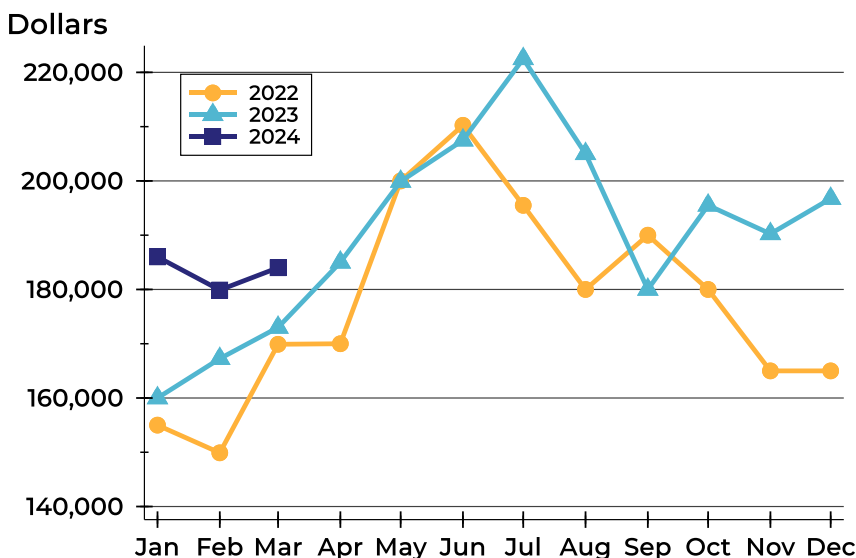
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	182,865	177,930	205,720
February	177,517	200,452	206,735
March	198,204	204,189	222,990
April	202,102	200,361	
May	225,211	238,294	
June	236,704	228,399	
July	220,695	241,421	
August	205,899	242,709	
September	207,696	206,671	
October	207,577	232,955	
November	195,625	215,906	
December	199,500	200,985	

Median Price

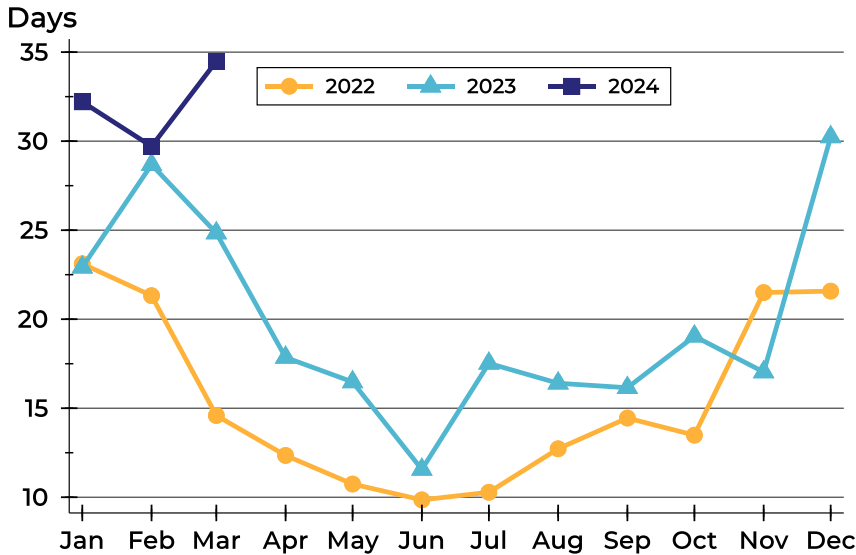


Month	2022	2023	2024
January	155,000	160,000	186,000
February	149,900	167,250	179,900
March	169,900	173,000	184,000
April	170,001	185,000	
May	200,000	199,900	
June	210,250	207,500	
July	195,500	222,500	
August	180,000	205,000	
September	190,000	180,000	
October	180,000	195,500	
November	165,000	190,250	
December	165,000	196,750	



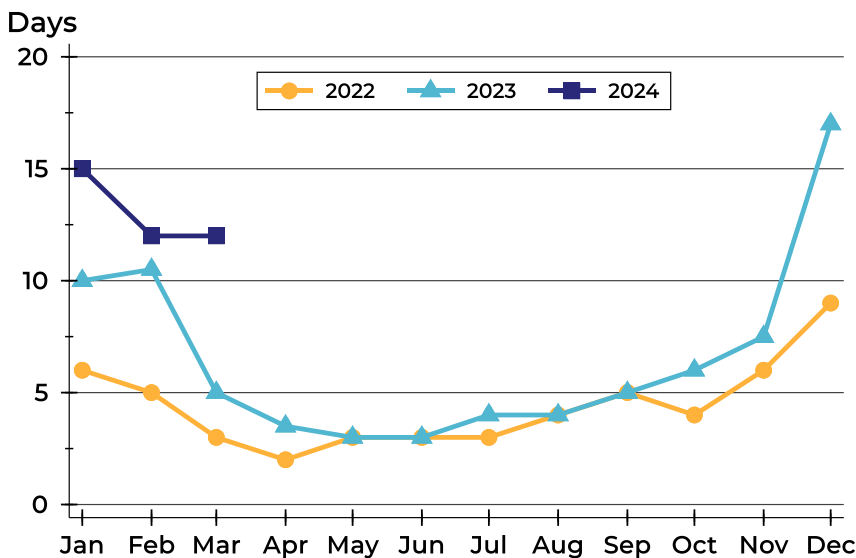
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	23	23	32
February	21	29	30
March	15	25	34
April	12	18	
May	11	16	
June	10	12	
July	10	18	
August	13	16	
September	14	16	
October	13	19	
November	21	17	
December	22	30	

Median DOM



Month	2022	2023	2024
January	6	10	15
February	5	11	12
March	3	5	12
April	2	4	
May	3	3	
June	3	3	
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	6	8	
December	9	17	



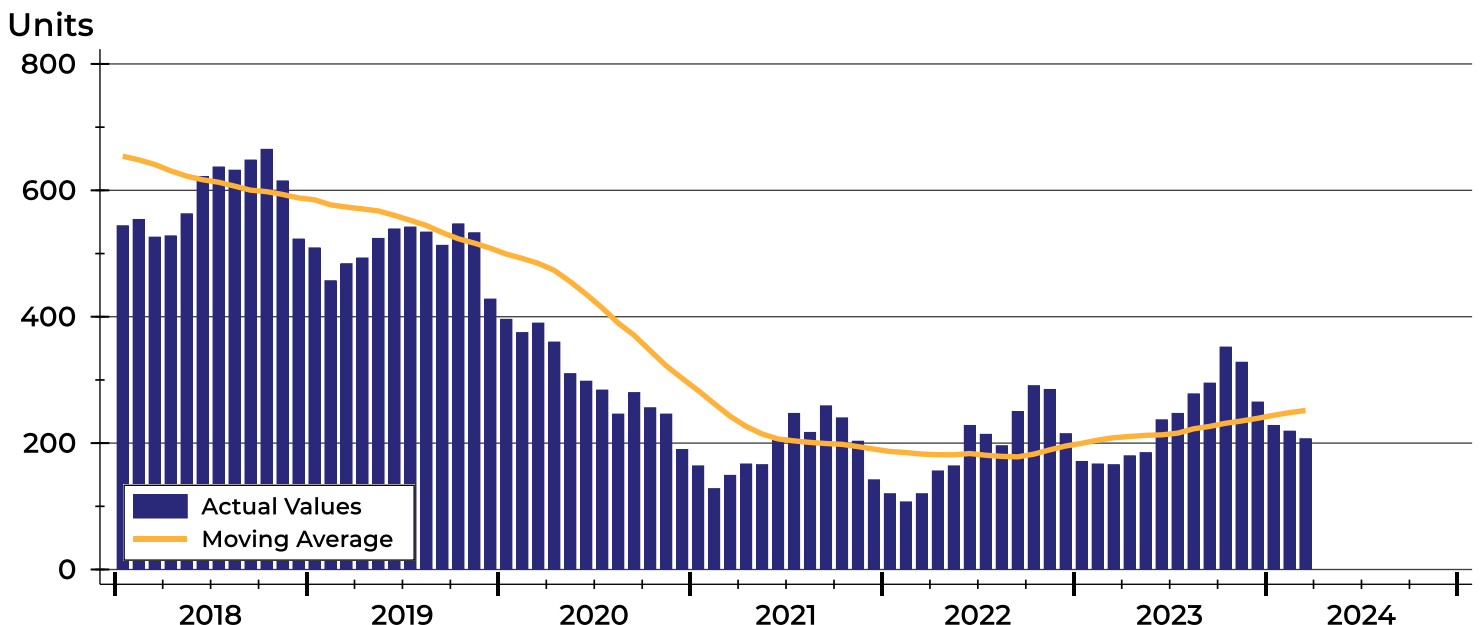
Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		207	166	24.7%
Volume (1,000s)		65,738	61,123	7.6%
Months' Supply		0.9	0.6	50.0%
Average	List Price	317,576	368,210	-13.8%
	Days on Market	64	64	0.0%
	Percent of Original	96.6%	97.7%	-1.1%
Median	List Price	285,000	282,200	1.0%
	Days on Market	33	25	32.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 207 homes were available for sale in the Topeka MSA & Douglas County at the end of March. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of March was \$285,000, up 1.0% from 2023. The typical time on market for active listings was 33 days, up from 25 days a year earlier.

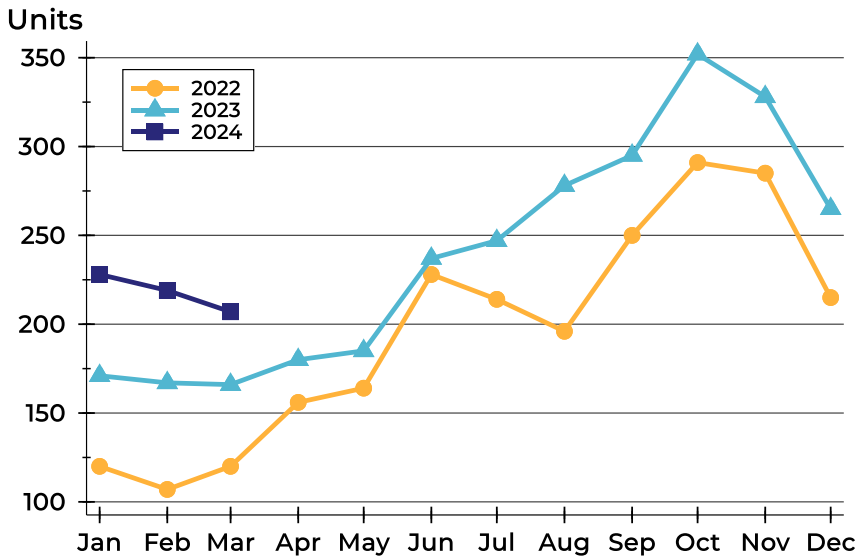
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	120	171	228
February	107	167	219
March	120	166	207
April	156	180	
May	164	185	
June	228	237	
July	214	247	
August	196	278	
September	250	295	
October	291	352	
November	285	328	
December	215	265	

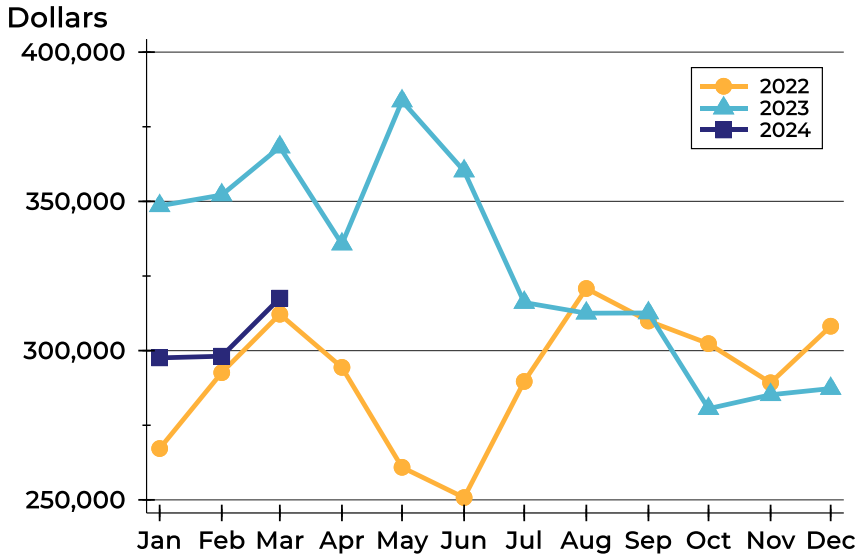
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.5	19,500	19,500	2	2	100.0%	100.0%
\$25,000-\$49,999	13	6.3%	1.6	36,007	33,900	72	49	87.7%	89.2%
\$50,000-\$99,999	14	6.8%	0.5	73,400	70,000	72	64	94.9%	100.0%
\$100,000-\$124,999	4	1.9%	0.3	117,475	119,450	87	56	92.2%	94.2%
\$125,000-\$149,999	13	6.3%	0.6	140,046	139,500	36	18	99.7%	100.0%
\$150,000-\$174,999	11	5.3%	0.5	159,805	159,900	55	35	98.3%	100.0%
\$175,000-\$199,999	12	5.8%	0.6	186,667	185,000	111	47	94.3%	98.5%
\$200,000-\$249,999	19	9.2%	0.6	224,932	225,000	58	34	98.5%	100.0%
\$250,000-\$299,999	24	11.6%	0.9	273,970	269,950	40	14	98.2%	100.0%
\$300,000-\$399,999	37	17.9%	1.3	348,853	349,900	48	24	98.0%	100.0%
\$400,000-\$499,999	26	12.6%	2.0	450,527	444,450	62	37	97.8%	100.0%
\$500,000-\$749,999	27	13.0%	3.0	610,051	599,900	80	42	97.3%	100.0%
\$750,000-\$999,999	5	2.4%	N/A	898,600	895,000	149	160	96.1%	100.0%
\$1,000,000 and up	1	0.5%	2.4	1,500,000	1,500,000	217	217	54.5%	54.5%



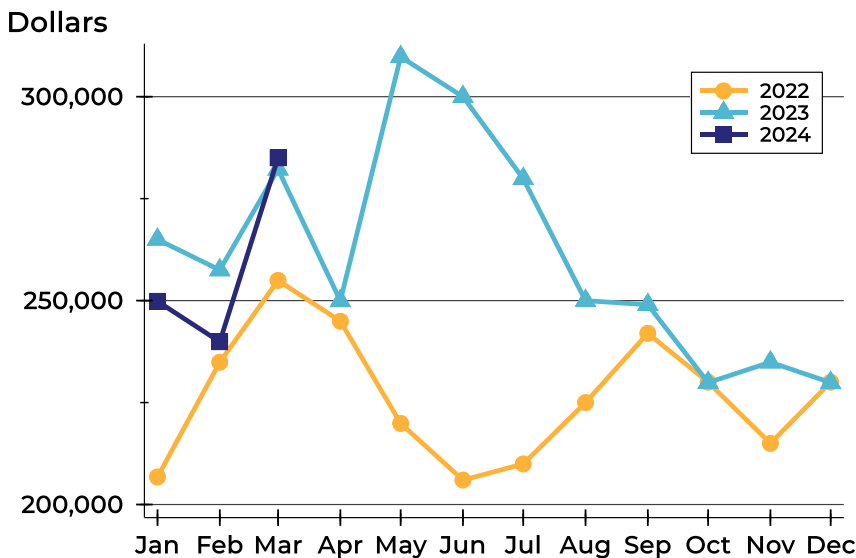
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	267,205	348,519	297,579
February	292,627	352,143	298,129
March	312,200	368,210	317,576
April	294,384	335,695	
May	260,918	383,634	
June	250,771	360,176	
July	289,675	316,123	
August	320,814	312,541	
September	309,934	312,626	
October	302,351	280,559	
November	289,231	285,207	
December	308,183	287,298	

Median Price

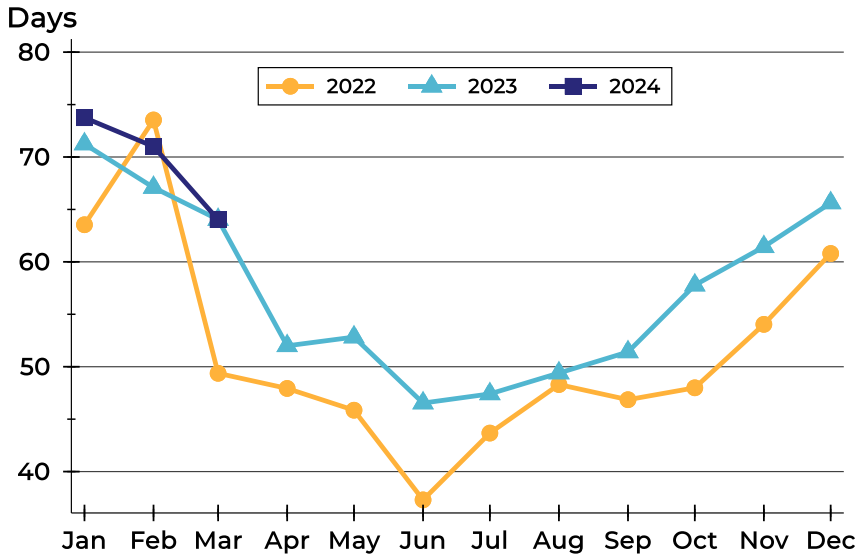


Month	2022	2023	2024
January	206,750	265,000	249,839
February	234,900	257,500	239,900
March	254,950	282,200	285,000
April	244,950	249,950	
May	219,900	309,777	
June	206,000	300,000	
July	209,950	279,900	
August	225,000	250,000	
September	241,985	249,000	
October	230,000	229,900	
November	215,000	234,900	
December	230,000	229,900	



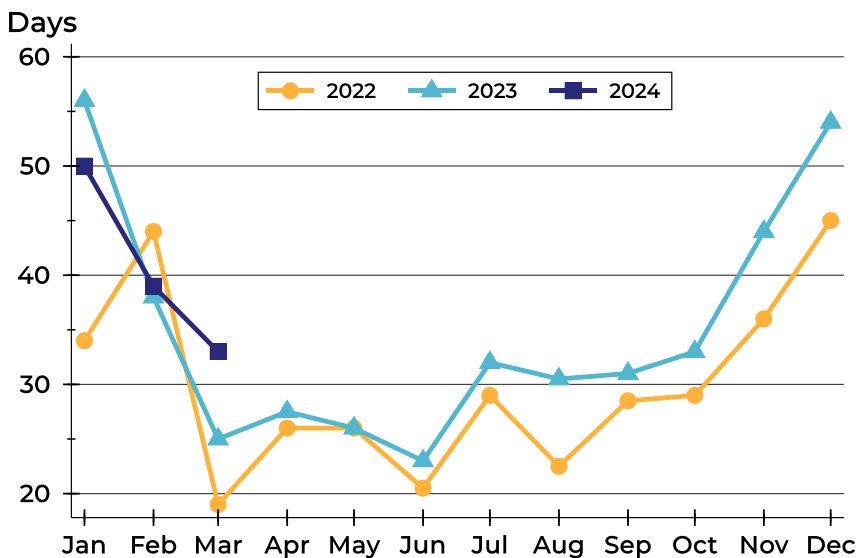
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	64	71	74
February	74	67	71
March	49	64	64
April	48	52	
May	46	53	
June	37	47	
July	44	47	
August	48	49	
September	47	51	
October	48	58	
November	54	61	
December	61	66	

Median DOM

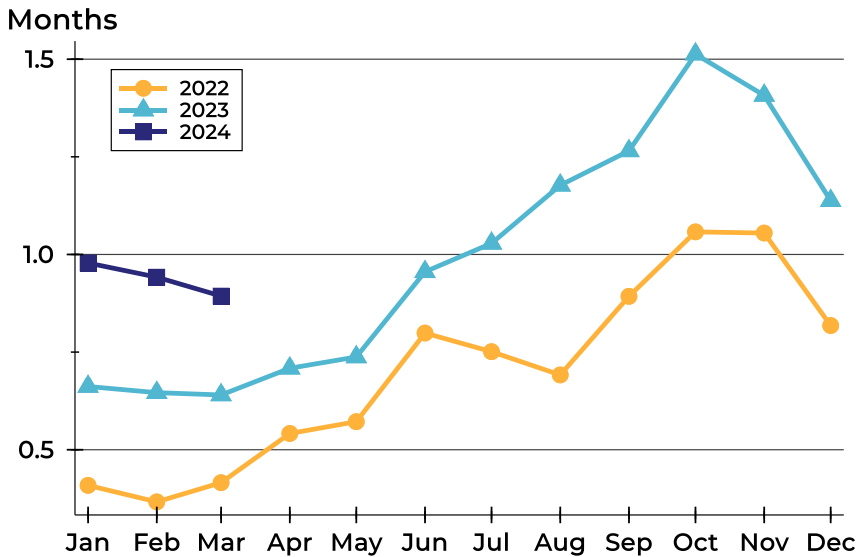


Month	2022	2023	2024
January	34	56	50
February	44	38	39
March	19	25	33
April	26	28	
May	26	26	
June	21	23	
July	29	32	
August	23	31	
September	29	31	
October	29	33	
November	36	44	
December	45	54	



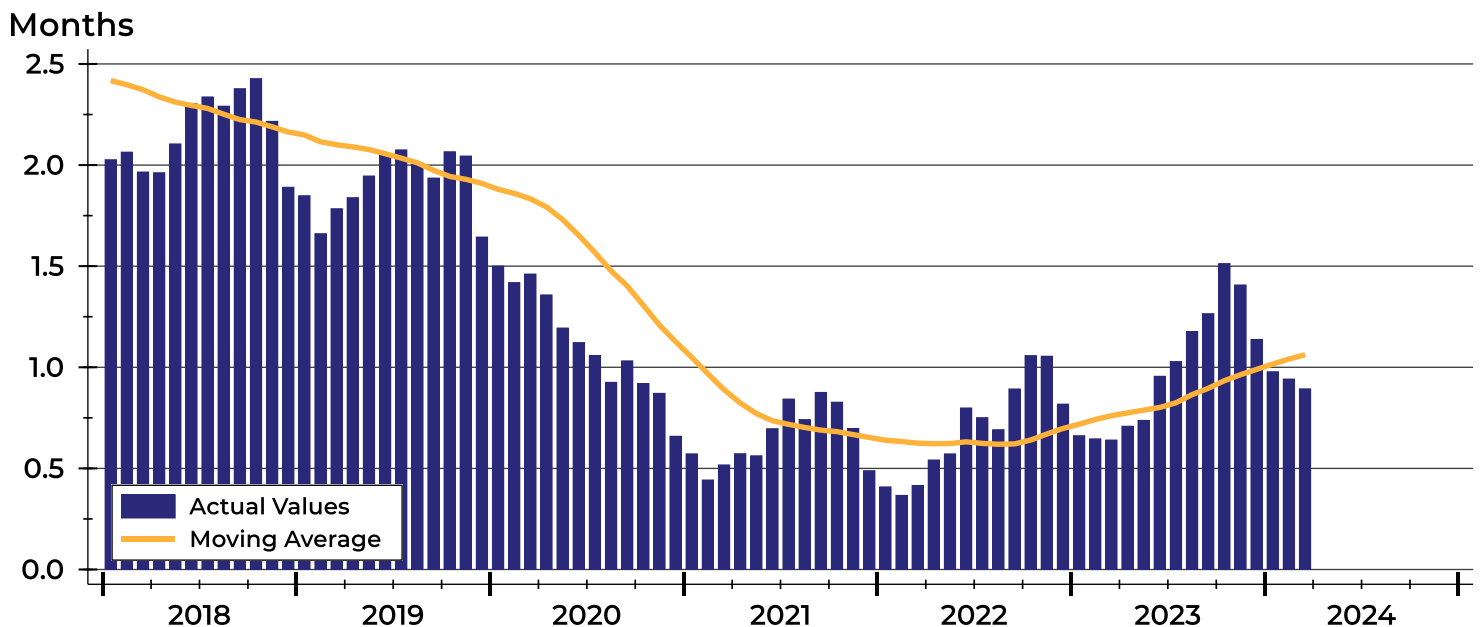
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.7	1.0
February	0.4	0.6	0.9
March	0.4	0.6	0.9
April	0.5	0.7	
May	0.6	0.7	
June	0.8	1.0	
July	0.8	1.0	
August	0.7	1.2	
September	0.9	1.3	
October	1.1	1.5	
November	1.1	1.4	
December	0.8	1.1	

History of Month's Supply





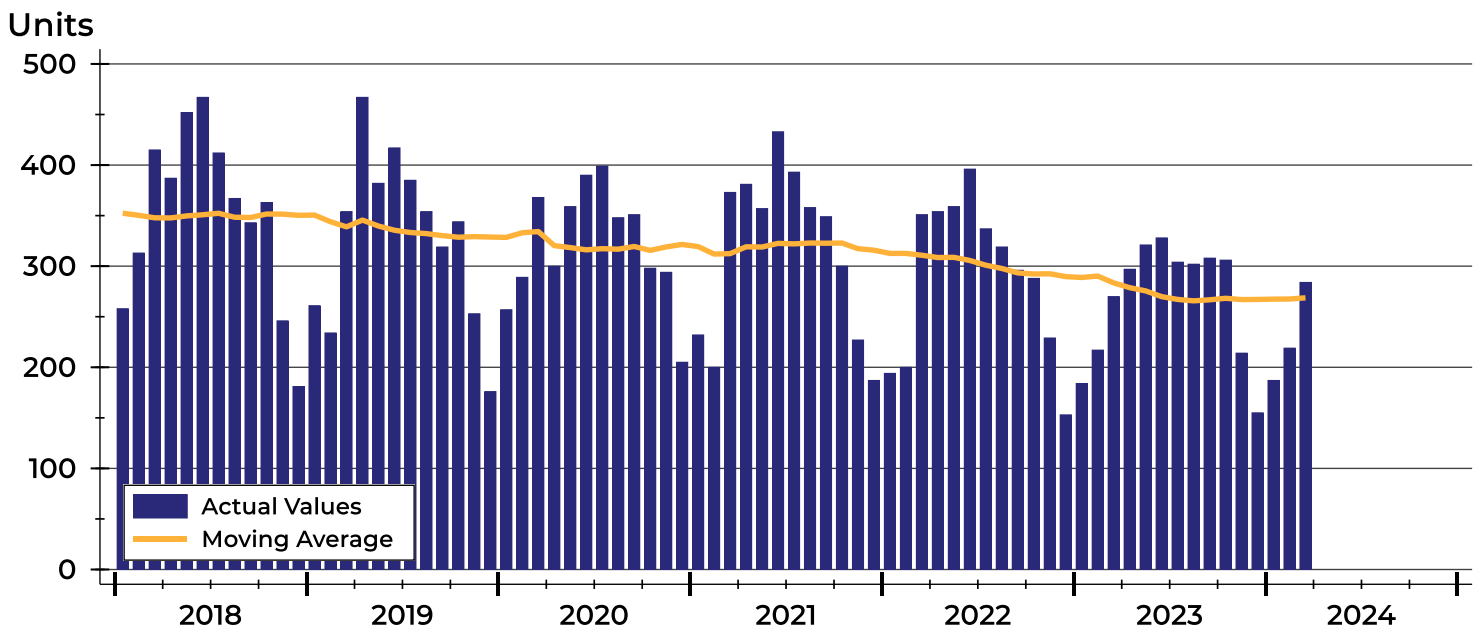
Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	284	270	5.2%
	Volume (1,000s)	71,929	60,512	18.9%
	Average List Price	253,270	224,120	13.0%
	Median List Price	220,000	189,950	15.8%
Year-to-Date	New Listings	690	671	2.8%
	Volume (1,000s)	161,265	145,096	11.1%
	Average List Price	233,717	216,239	8.1%
	Median List Price	199,000	180,000	10.6%

A total of 284 new listings were added in the Topeka MSA & Douglas County during March, up 5.2% from the same month in 2023. Year-to-date the Topeka MSA & Douglas County has seen 690 new listings.

The median list price of these homes was \$220,000 up from \$189,950 in 2023.

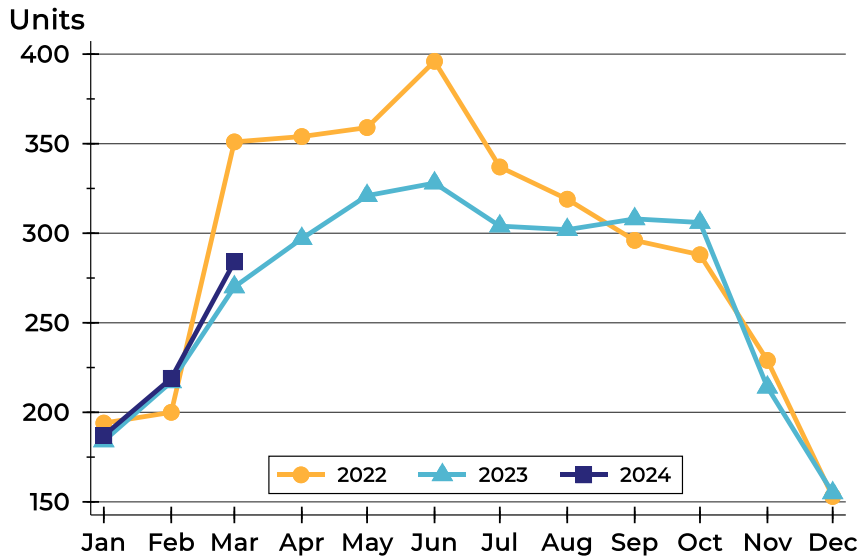
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	194	184	187
February	200	217	219
March	351	270	284
April	354	297	
May	359	321	
June	396	328	
July	337	304	
August	319	302	
September	296	308	
October	288	306	
November	229	214	
December	153	155	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	19,667	19,500	14	7	112.2%	94.6%
\$25,000-\$49,999	12	4.2%	34,188	34,725	10	8	101.1%	100.0%
\$50,000-\$99,999	22	7.7%	74,405	72,450	8	5	100.3%	100.0%
\$100,000-\$124,999	20	7.0%	115,155	117,100	8	4	100.5%	100.0%
\$125,000-\$149,999	26	9.2%	139,362	139,950	8	3	99.5%	100.0%
\$150,000-\$174,999	24	8.5%	159,354	159,900	7	5	99.1%	100.0%
\$175,000-\$199,999	25	8.8%	186,648	185,000	7	3	99.7%	100.0%
\$200,000-\$249,999	32	11.3%	228,241	225,000	7	5	100.0%	100.0%
\$250,000-\$299,999	34	12.0%	273,408	270,000	11	11	99.1%	100.0%
\$300,000-\$399,999	47	16.5%	350,980	353,000	11	10	99.0%	100.0%
\$400,000-\$499,999	17	6.0%	442,982	439,900	13	9	99.9%	100.0%
\$500,000-\$749,999	17	6.0%	580,522	549,000	21	24	99.5%	100.0%
\$750,000-\$999,999	4	1.4%	852,500	837,500	10	8	99.2%	100.0%
\$1,000,000 and up	1	0.4%	1,500,000	1,500,000	19	19	100.0%	100.0%



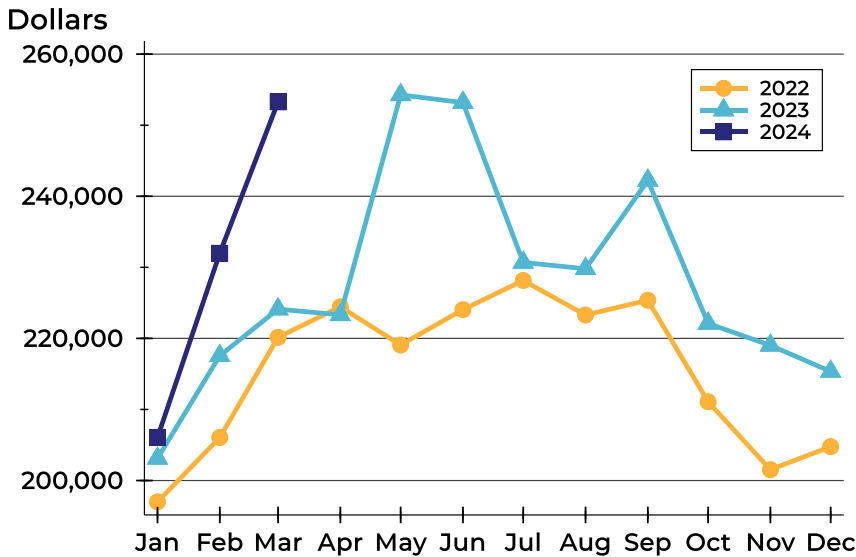
**March
2024**

Sunflower MLS Statistics



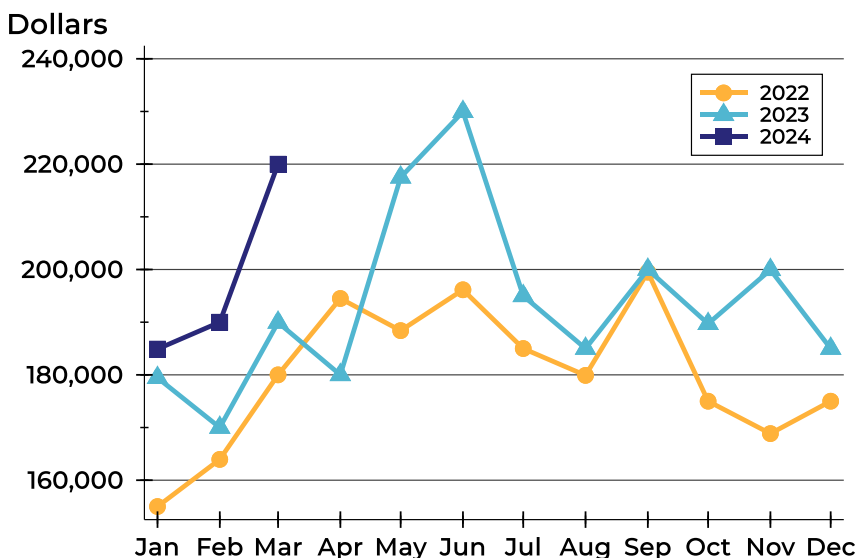
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2022	2023	2024
January	196,996	203,120	206,047
February	206,048	217,557	231,988
March	220,151	224,120	253,270
April	224,448	223,315	
May	219,072	254,269	
June	224,050	253,180	
July	228,155	230,689	
August	223,292	229,796	
September	225,374	242,234	
October	211,083	222,099	
November	201,527	219,014	
December	204,773	215,349	

Median Price



Month	2022	2023	2024
January	155,000	179,450	184,900
February	163,950	170,000	190,000
March	180,000	189,950	220,000
April	194,500	180,000	
May	188,400	217,500	
June	196,150	229,950	
July	185,000	195,000	
August	179,900	185,000	
September	199,500	200,000	
October	175,000	189,700	
November	168,850	199,950	
December	175,000	185,000	



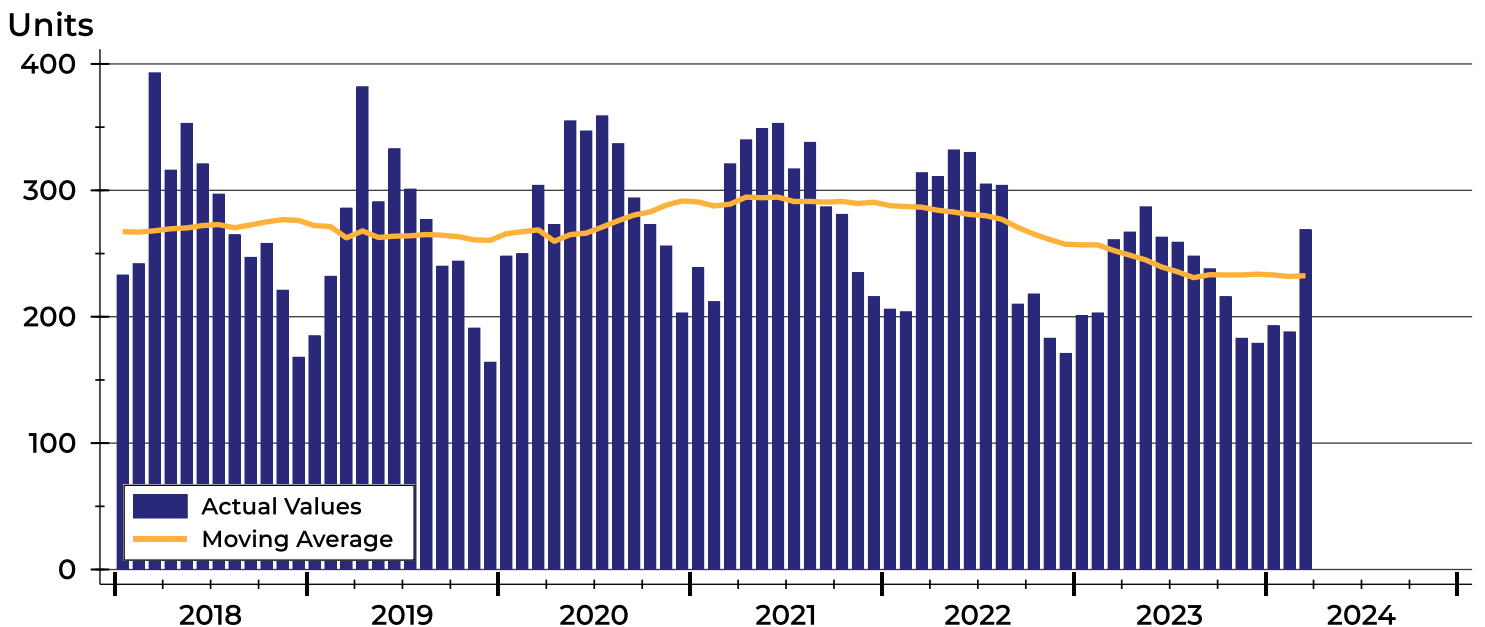
Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		269	261	3.1%	650	665	-2.3%
Volume (1,000s)		62,108	56,590	9.8%	143,106	136,565	4.8%
Average	Sale Price	230,883	216,818	6.5%	220,162	205,361	7.2%
	Days on Market	23	19	21.1%	29	23	26.1%
	Percent of Original	98.4%	99.1%	-0.7%	97.2%	98.1%	-0.9%
Median	Sale Price	194,900	190,000	2.6%	188,500	179,000	5.3%
	Days on Market	5	4	25.0%	6	4	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 269 contracts for sale were written in the Topeka MSA & Douglas County during the month of March, up from 261 in 2023. The median list price of these homes was \$194,900, up from \$190,000 the prior year.

Half of the homes that went under contract in March were on the market less than 5 days, compared to 4 days in March 2023.

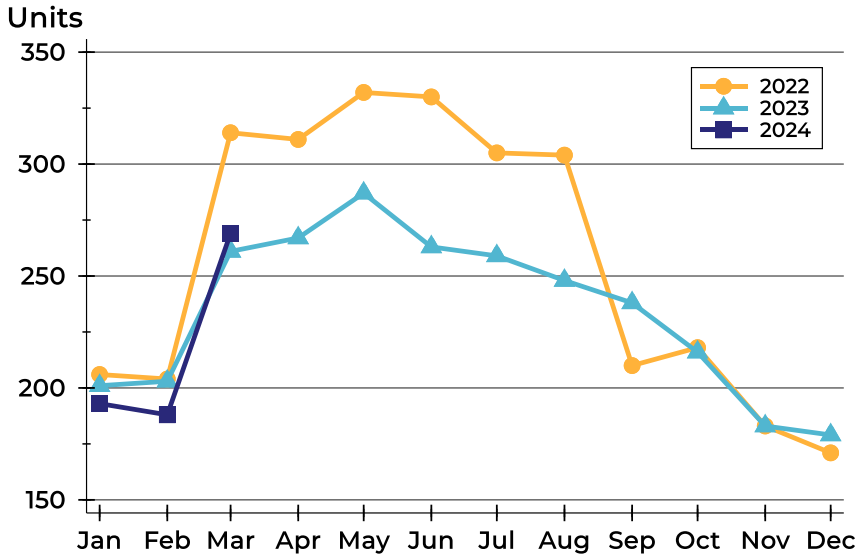
History of Contracts Written





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	206	201	193
February	204	203	188
March	314	261	269
April	311	267	
May	332	287	
June	330	263	
July	305	259	
August	304	248	
September	210	238	
October	218	216	
November	183	183	
December	171	179	

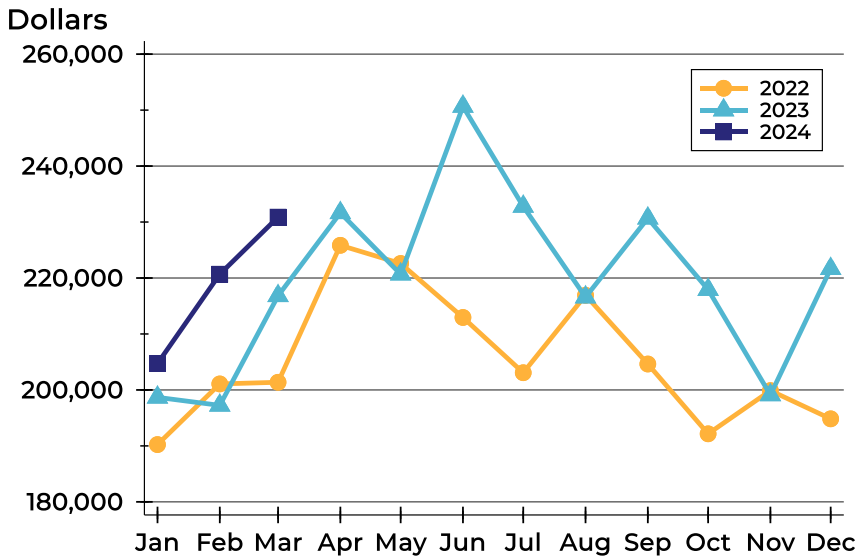
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	18,500	18,500	51	51	98.9%	98.9%
\$25,000-\$49,999	14	5.2%	38,718	37,500	21	7	100.0%	100.0%
\$50,000-\$99,999	26	9.7%	74,592	75,200	20	9	96.6%	100.0%
\$100,000-\$124,999	18	6.7%	115,014	117,100	9	4	99.2%	100.0%
\$125,000-\$149,999	26	9.7%	139,762	140,000	14	3	98.7%	100.0%
\$150,000-\$174,999	23	8.6%	159,430	159,900	6	5	99.2%	100.0%
\$175,000-\$199,999	29	10.8%	184,797	185,000	31	3	97.1%	100.0%
\$200,000-\$249,999	39	14.5%	229,908	234,900	25	5	99.1%	100.0%
\$250,000-\$299,999	26	9.7%	274,331	269,990	22	7	98.5%	100.0%
\$300,000-\$399,999	41	15.2%	350,968	349,000	29	6	98.2%	100.0%
\$400,000-\$499,999	11	4.1%	442,879	445,777	44	23	99.3%	100.0%
\$500,000-\$749,999	8	3.0%	577,338	554,950	34	13	99.9%	100.0%
\$750,000-\$999,999	6	2.2%	813,333	812,500	43	22	96.0%	98.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



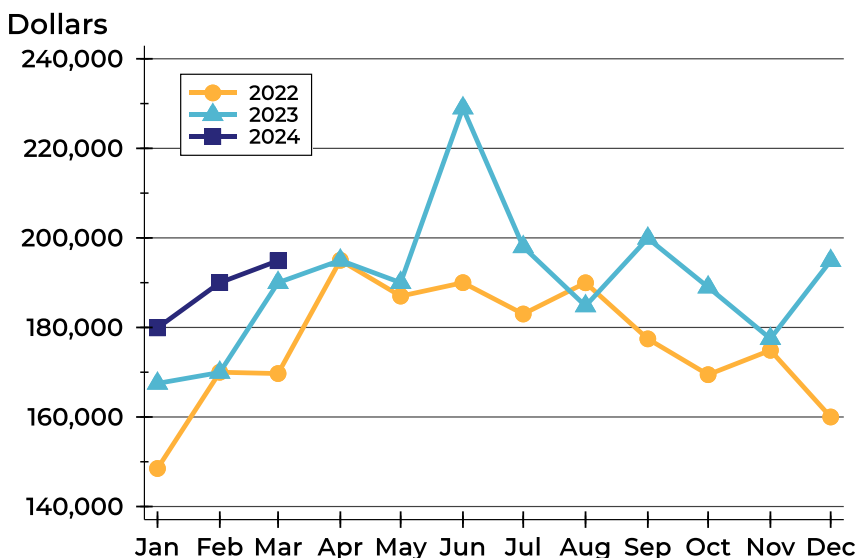
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	190,241	198,679	204,714
February	201,076	197,245	220,682
March	201,369	216,818	230,883
April	225,842	231,640	
May	222,595	220,676	
June	212,952	250,657	
July	203,075	232,784	
August	216,919	216,578	
September	204,632	230,675	
October	192,159	217,927	
November	199,883	199,103	
December	194,836	221,660	

Median Price

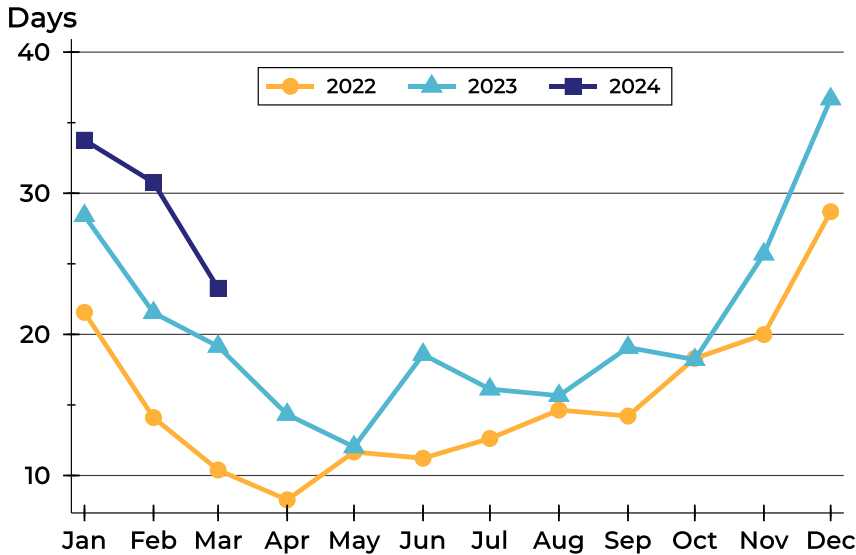


Month	2022	2023	2024
January	148,500	167,500	179,900
February	170,000	169,950	190,000
March	169,700	190,000	194,900
April	195,000	195,000	
May	187,000	190,000	
June	190,000	229,000	
July	183,000	198,000	
August	189,975	184,800	
September	177,450	199,900	
October	169,450	189,000	
November	174,900	177,500	
December	160,000	194,900	



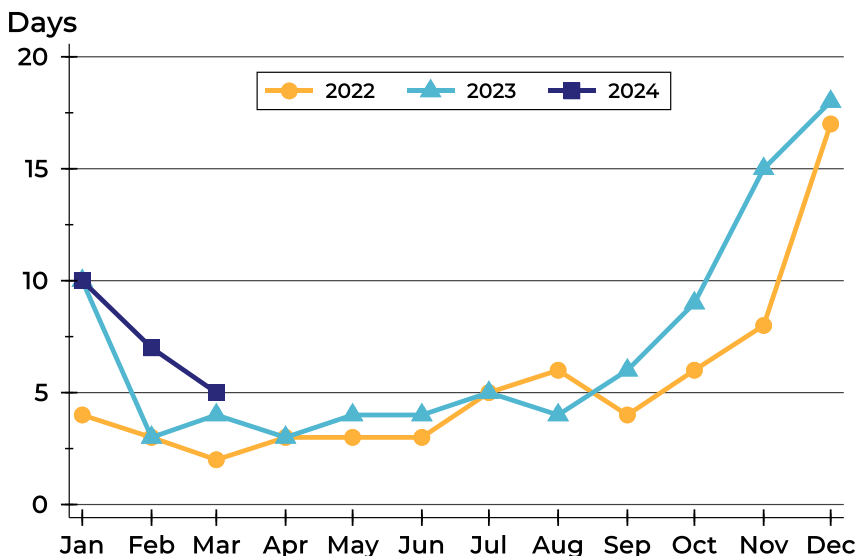
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	22	28	34
February	14	22	31
March	10	19	23
April	8	14	
May	12	12	
June	11	19	
July	13	16	
August	15	16	
September	14	19	
October	18	18	
November	20	26	
December	29	37	

Median DOM



Month	2022	2023	2024
January	4	10	10
February	3	3	7
March	2	4	5
April	3	3	
May	3	4	
June	3	4	
July	5	5	
August	6	4	
September	4	6	
October	6	9	
November	8	15	
December	17	18	



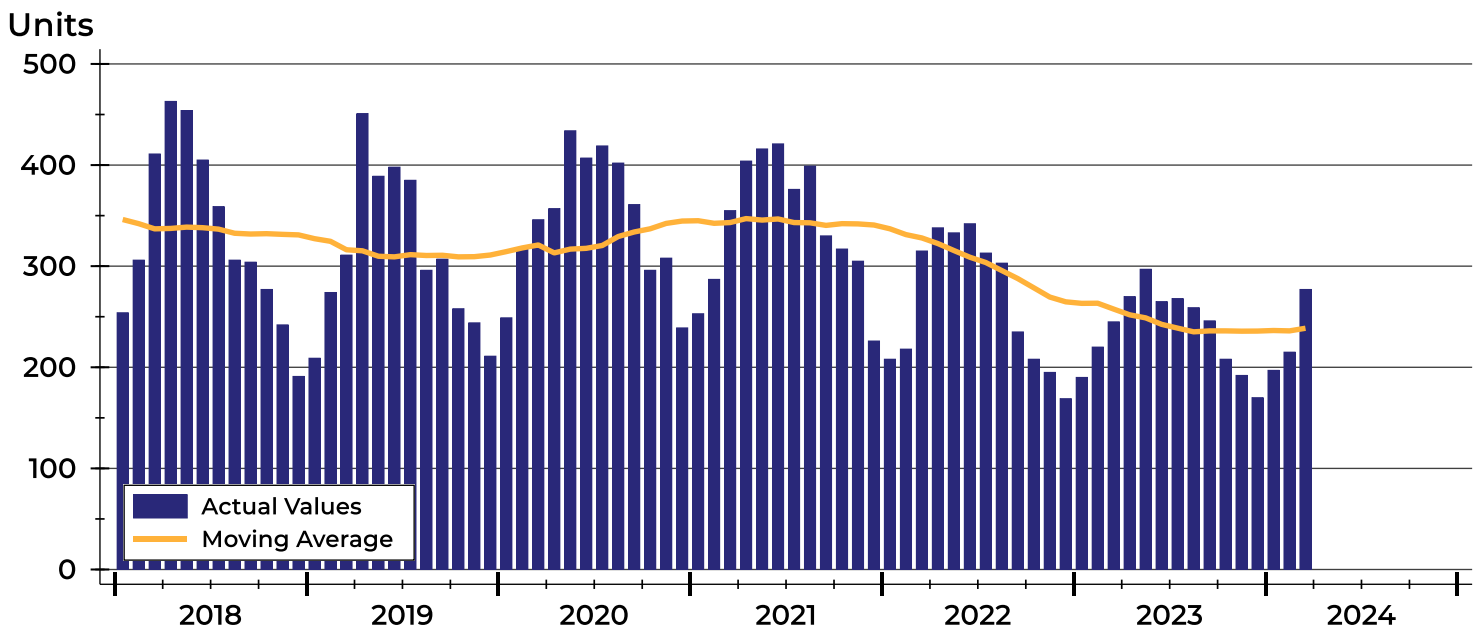
Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		277	245	13.1%
Volume (1,000s)		65,856	54,104	21.7%
Average	List Price	237,747	220,833	7.7%
	Days on Market	23	18	27.8%
	Percent of Original	98.6%	98.6%	0.0%
Median	List Price	205,000	195,000	5.1%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 277 listings in the Topeka MSA & Douglas County had contracts pending at the end of March, up from 245 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

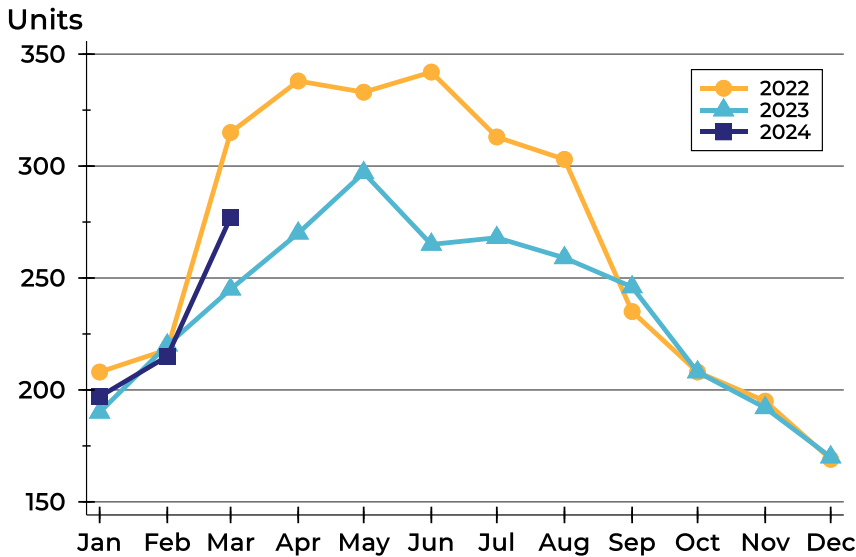
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	208	190	197
February	218	220	215
March	315	245	277
April	338	270	
May	333	297	
June	342	265	
July	313	268	
August	303	259	
September	235	246	
October	208	208	
November	195	192	
December	169	170	

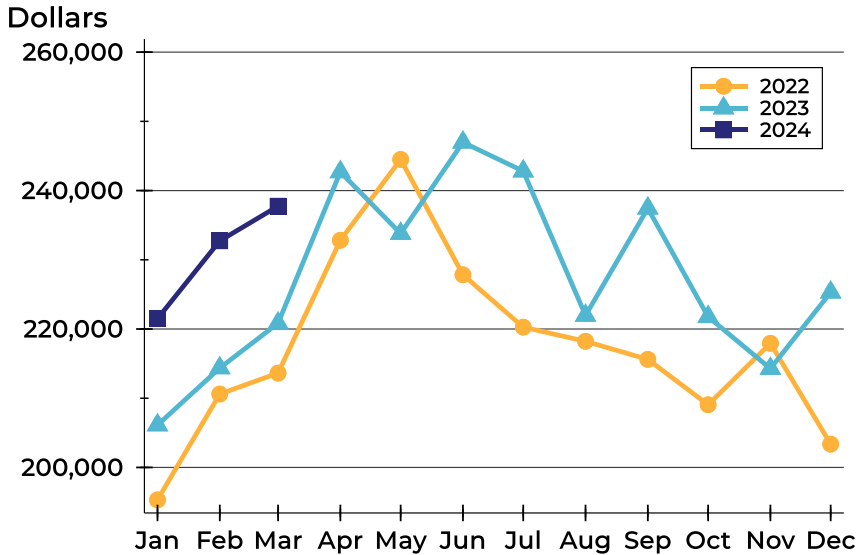
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	17,833	16,500	34	7	83.0%	100.0%
\$25,000-\$49,999	7	2.5%	36,821	35,000	32	5	99.4%	100.0%
\$50,000-\$99,999	22	7.9%	76,232	79,500	19	7	98.0%	100.0%
\$100,000-\$124,999	22	7.9%	115,286	117,250	10	4	98.9%	100.0%
\$125,000-\$149,999	25	9.0%	140,852	140,000	17	4	98.5%	100.0%
\$150,000-\$174,999	28	10.1%	159,418	159,250	6	4	99.4%	100.0%
\$175,000-\$199,999	26	9.4%	184,842	180,000	17	3	99.3%	100.0%
\$200,000-\$249,999	51	18.4%	229,516	233,900	29	5	99.0%	100.0%
\$250,000-\$299,999	25	9.0%	274,553	270,000	21	8	98.7%	100.0%
\$300,000-\$399,999	40	14.4%	352,283	353,950	32	5	98.5%	100.0%
\$400,000-\$499,999	13	4.7%	444,413	445,777	33	13	99.4%	100.0%
\$500,000-\$749,999	10	3.6%	597,270	582,500	52	29	98.2%	100.0%
\$750,000-\$999,999	5	1.8%	826,000	850,000	19	12	96.5%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



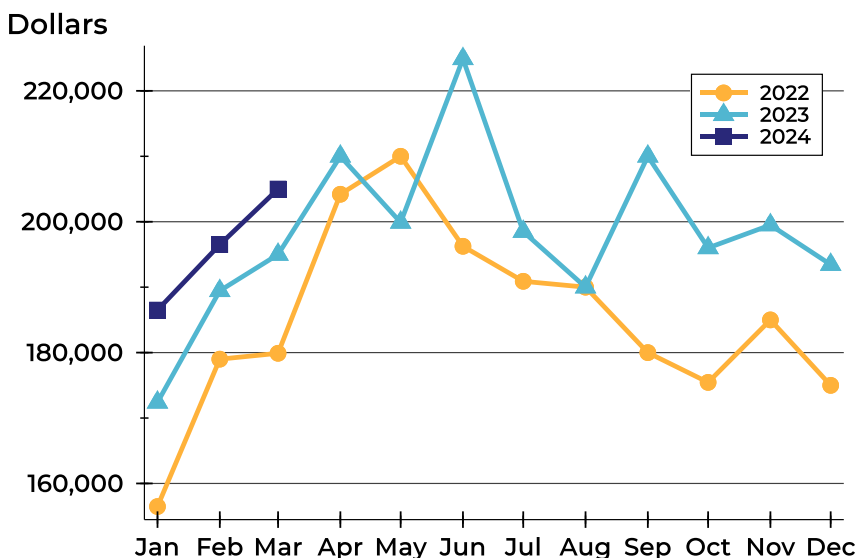
Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	195,316	206,120	221,493
February	210,606	214,370	232,740
March	213,633	220,833	237,747
April	232,819	242,693	
May	244,501	233,797	
June	227,830	246,977	
July	220,275	242,806	
August	218,226	221,959	
September	215,617	237,441	
October	209,061	221,769	
November	217,936	214,286	
December	203,368	225,309	

Median Price

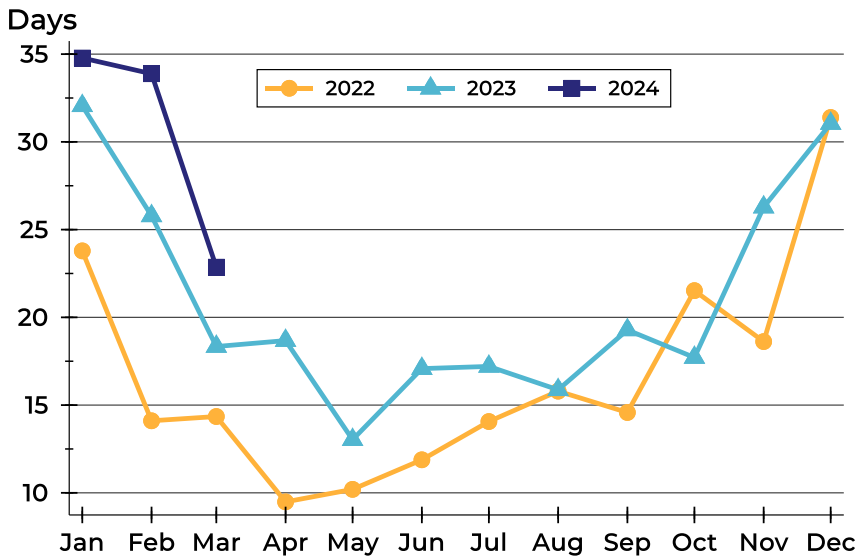


Month	2022	2023	2024
January	156,475	172,400	186,500
February	179,000	189,450	196,500
March	179,900	195,000	205,000
April	204,200	210,000	
May	210,000	199,900	
June	196,250	224,900	
July	190,900	198,500	
August	190,000	190,000	
September	180,000	210,000	
October	175,450	196,000	
November	185,000	199,500	
December	175,000	193,450	



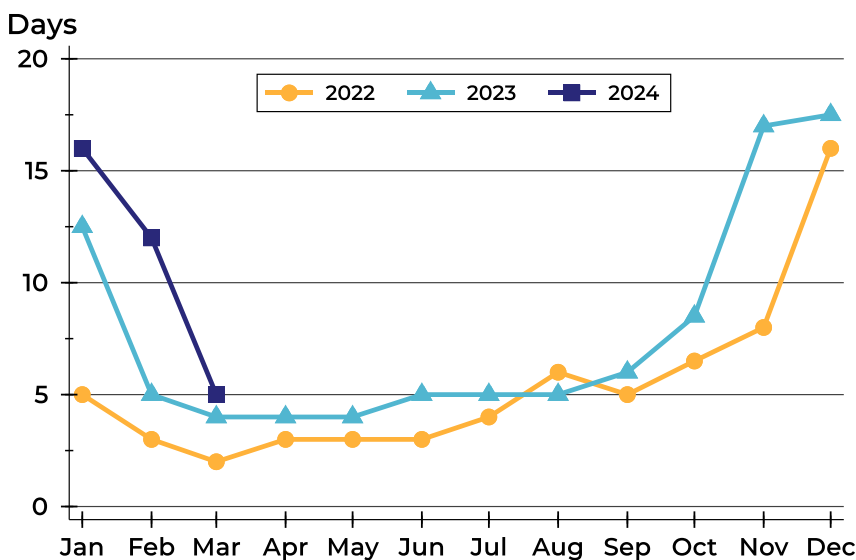
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	24	32	35
February	14	26	34
March	14	18	23
April	9	19	
May	10	13	
June	12	17	
July	14	17	
August	16	16	
September	15	19	
October	22	18	
November	19	26	
December	31	31	

Median DOM



Month	2022	2023	2024
January	5	13	16
February	3	5	12
March	2	4	5
April	3	4	
May	3	4	
June	3	5	
July	4	5	
August	6	5	
September	5	6	
October	7	9	
November	8	17	
December	16	18	



**March
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Fell in March

Total home sales in the Topeka MSA fell last month to 201 units, compared to 213 units in March 2023. Total sales volume was \$42.2 million, up from a year earlier.

The median sale price in March was \$179,000, up from \$166,000 a year earlier. Homes that sold in March were typically on the market for 11 days and sold for 100.0% of their list prices.

Topeka MSA Active Listings Up at End of March

The total number of active listings in the Topeka MSA at the end of March was 187 units, up from 152 at the same point in 2023. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$269,900.

During March, a total of 260 contracts were written up from 246 in March 2023. At the end of the month, there were 266 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		201 -5.6%	213 3.9%	205 -16.0%	533 -2.4%	546 -8.2%	595 -4.3%
Active Listings Change from prior year		187 23.0%	152 39.4%	109 -22.1%	N/A	N/A	N/A
Months' Supply Change from prior year		0.9 50.0%	0.6 50.0%	0.4 -20.0%	N/A	N/A	N/A
New Listings Change from prior year		263 3.1%	255 -22.3%	328 -6.8%	652 2.5%	636 -9.9%	706 -7.5%
Contracts Written Change from prior year		260 5.7%	246 -17.4%	298 -1.7%	623 -1.6%	633 -8.1%	689 -6.0%
Pending Contracts Change from prior year		266 13.2%	235 -21.4%	299 -10.7%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		42,243 2.1%	41,366 4.5%	39,588 -11.4%	109,465 7.0%	102,278 -5.7%	108,464 -0.5%
Average	Sale Price Change from prior year	210,165 8.2%	194,207 0.6%	193,111 5.5%	205,375 9.6%	187,322 2.8%	182,293 4.0%
	List Price of Actives Change from prior year	309,138 -10.5%	345,258 20.0%	287,764 31.9%	N/A	N/A	N/A
	Days on Market Change from prior year	34 47.8%	23 64.3%	14 -12.5%	31 24.0%	25 31.6%	19 -13.6%
	Percent of List Change from prior year	98.7% -1.2%	99.9% -0.5%	100.4% -0.2%	98.3% -0.4%	98.7% -1.1%	99.8% 0.4%
	Percent of Original Change from prior year	96.8% -1.4%	98.2% -1.7%	99.9% 0.2%	96.3% -0.3%	96.6% -1.9%	98.5% 0.1%
Median	Sale Price Change from prior year	179,000 7.8%	166,000 0.6%	165,000 -4.1%	179,900 12.4%	160,000 3.2%	155,000 -1.9%
	List Price of Actives Change from prior year	269,900 0.2%	269,450 14.7%	235,000 51.2%	N/A	N/A	N/A
	Days on Market Change from prior year	11 175.0%	4 33.3%	3 50.0%	12 50.0%	8 100.0%	4 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.2% -1.8%	100.0% 0.0%	100.0% 0.0%	97.9% -1.1%	99.0% -1.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Closed Listings Analysis

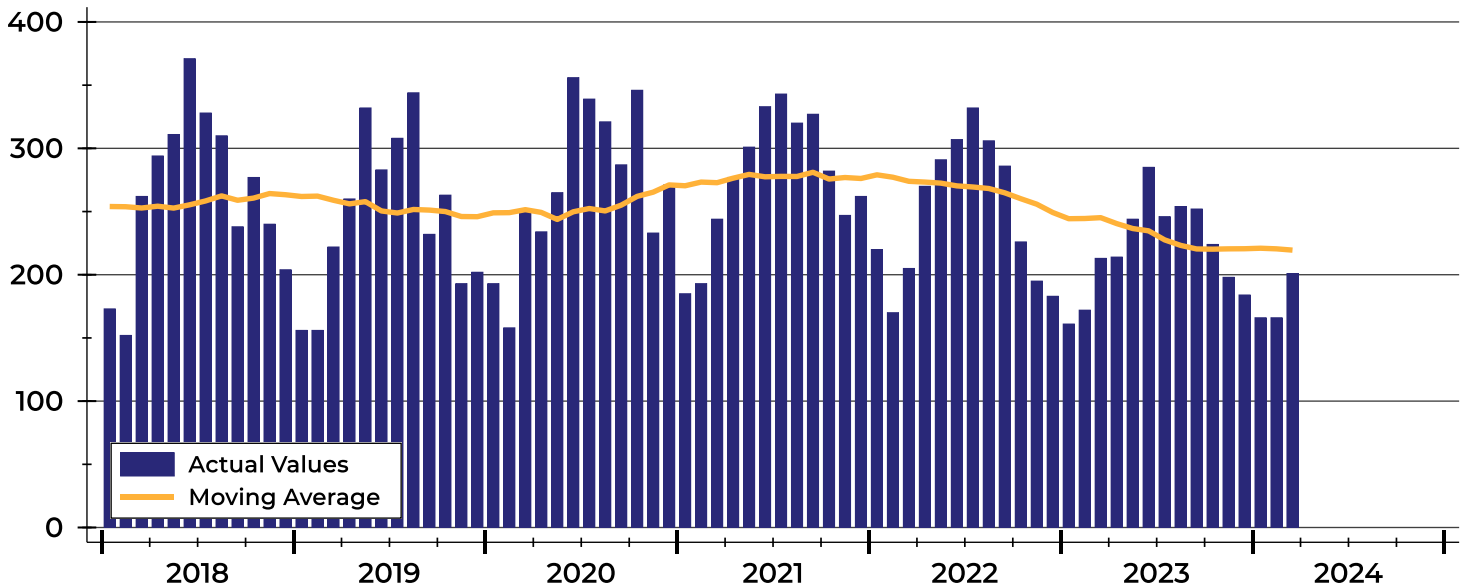
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		201	213	-5.6%	533	546	-2.4%
Volume (1,000s)		42,243	41,366	2.1%	109,465	102,278	7.0%
Months' Supply		0.9	0.6	50.0%	N/A	N/A	N/A
Average	Sale Price	210,165	194,207	8.2%	205,375	187,322	9.6%
	Days on Market	34	23	47.8%	31	25	24.0%
	Percent of List	98.7%	99.9%	-1.2%	98.3%	98.7%	-0.4%
	Percent of Original	96.8%	98.2%	-1.4%	96.3%	96.6%	-0.3%
Median	Sale Price	179,000	166,000	7.8%	179,900	160,000	12.4%
	Days on Market	11	4	175.0%	12	8	50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.2%	100.0%	-1.8%	97.9%	99.0%	-1.1%

A total of 201 homes sold in the Topeka MSA in March, down from 213 units in March 2023. Total sales volume rose to \$42.2 million compared to \$41.4 million in the previous year.

The median sales price in March was \$179,000, up 7.8% compared to the prior year. Median days on market was 11 days, the same as February, and up from 4 in March 2023.

History of Closed Listings

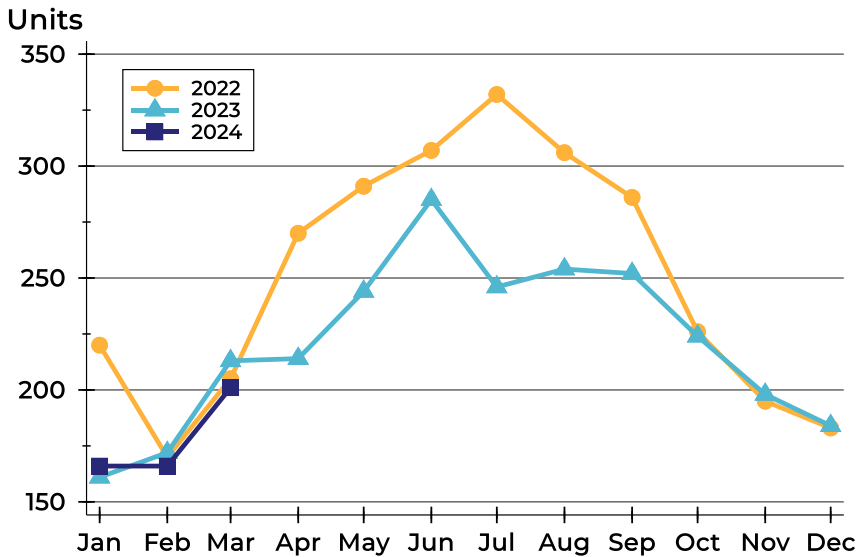
Units





Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	220	161	166
February	170	172	166
March	205	213	201
April	270	214	
May	291	244	
June	307	285	
July	332	246	
August	306	254	
September	286	252	
October	226	224	
November	195	198	
December	183	184	

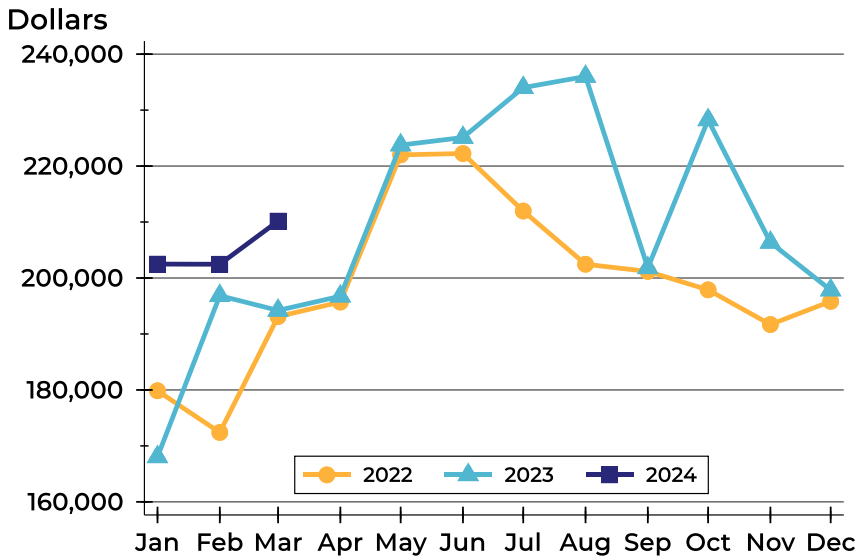
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.5	23,000	23,000	10	10	85.2%	85.2%	85.2%	85.2%
\$25,000-\$49,999	8	4.0%	1.6	39,969	43,000	35	10	91.1%	97.8%	85.3%	86.8%
\$50,000-\$99,999	31	15.4%	0.5	72,803	74,900	22	5	97.0%	100.0%	96.3%	97.0%
\$100,000-\$124,999	15	7.5%	0.3	111,602	110,000	15	3	97.8%	100.0%	97.1%	100.0%
\$125,000-\$149,999	21	10.4%	0.6	138,529	140,000	32	17	103.0%	98.3%	101.8%	96.7%
\$150,000-\$174,999	19	9.5%	0.5	160,180	160,000	38	7	99.3%	100.0%	98.2%	100.0%
\$175,000-\$199,999	25	12.4%	0.6	185,524	185,000	30	5	98.9%	100.0%	96.5%	97.8%
\$200,000-\$249,999	19	9.5%	0.5	220,564	225,000	8	4	100.1%	100.0%	99.9%	100.0%
\$250,000-\$299,999	24	11.9%	0.7	273,252	275,875	45	10	99.0%	100.0%	97.1%	98.8%
\$300,000-\$399,999	22	10.9%	1.3	330,768	325,000	55	49	99.4%	100.0%	94.9%	96.0%
\$400,000-\$499,999	11	5.5%	2.1	446,664	440,000	80	25	97.0%	98.0%	92.5%	97.0%
\$500,000-\$749,999	3	1.5%	3.2	549,967	539,900	7	1	99.5%	100.0%	99.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	1.0%	2.4	1,395,000	1,395,000	56	56	100.0%	100.0%	100.0%	100.0%



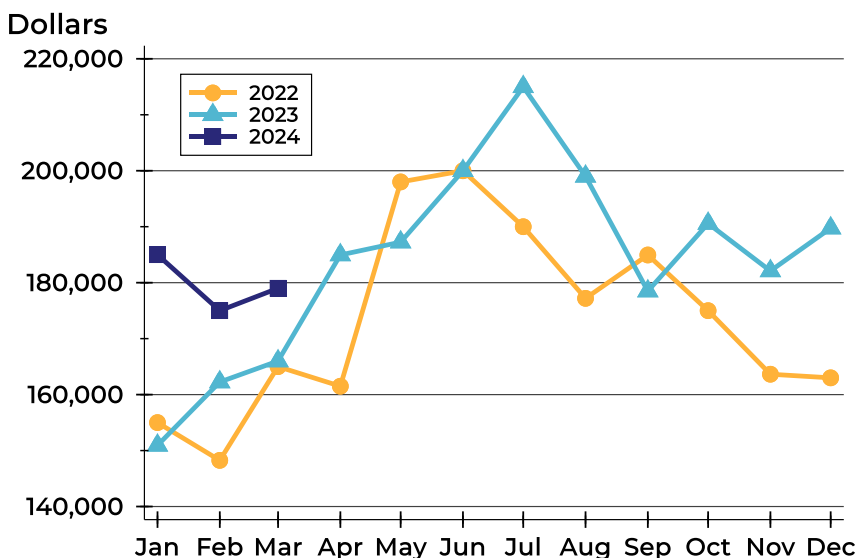
Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	179,853	168,040	202,486
February	172,403	196,845	202,464
March	193,111	194,207	210,165
April	195,708	196,747	
May	222,005	223,752	
June	222,239	225,107	
July	211,973	234,017	
August	202,462	236,013	
September	201,178	201,814	
October	197,888	228,252	
November	191,686	206,363	
December	195,832	197,841	

Median Price

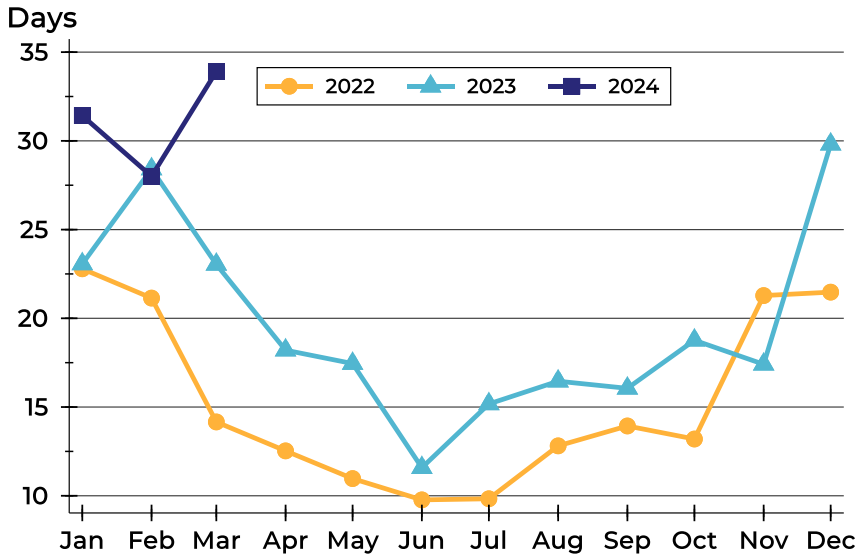


Month	2022	2023	2024
January	155,000	150,927	185,000
February	148,250	162,250	175,000
March	165,000	166,000	179,000
April	161,500	184,950	
May	198,000	187,250	
June	200,000	200,000	
July	190,000	215,000	
August	177,200	199,000	
September	184,950	178,500	
October	175,000	190,578	
November	163,645	182,100	
December	163,000	189,750	



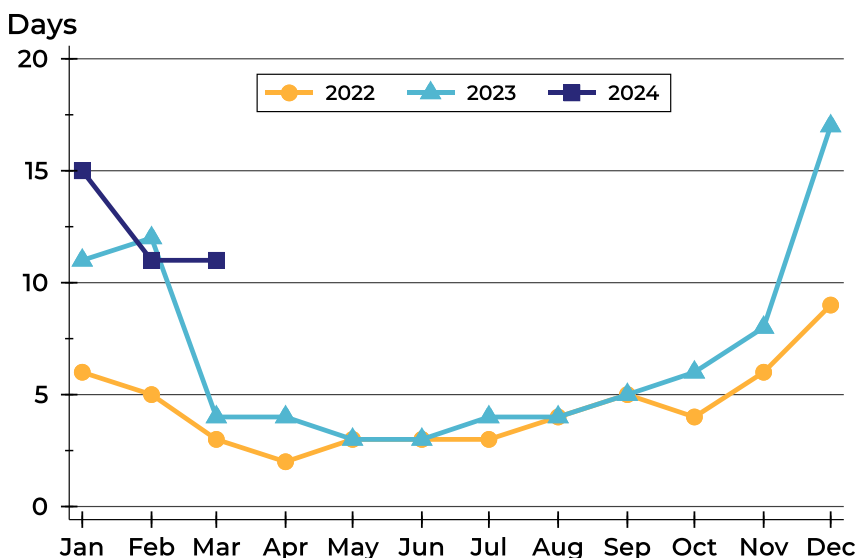
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	23	23	31
February	21	28	28
March	14	23	34
April	13	18	
May	11	17	
June	10	12	
July	10	15	
August	13	16	
September	14	16	
October	13	19	
November	21	17	
December	21	30	

Median DOM



Month	2022	2023	2024
January	6	11	15
February	5	12	11
March	3	4	11
April	2	4	
May	3	3	
June	3	3	
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	6	8	
December	9	17	



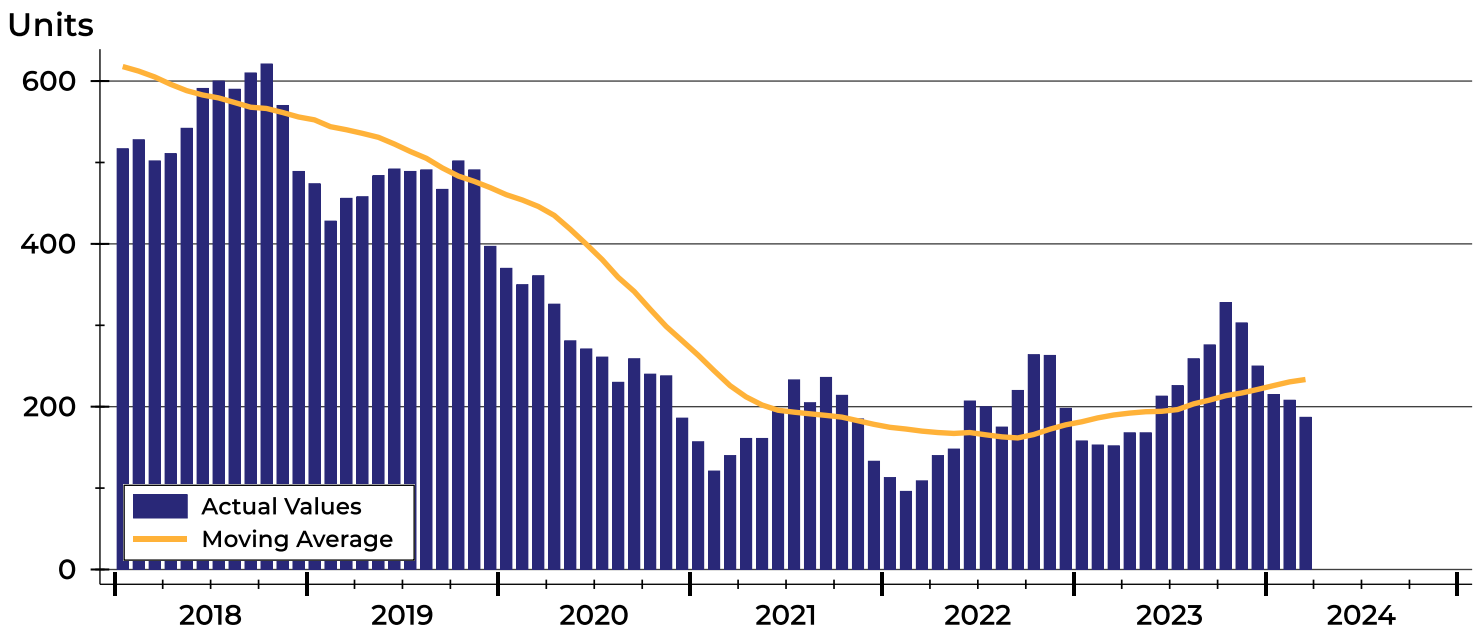
Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		187	152	23.0%
Volume (1,000s)		57,809	52,479	10.2%
Months' Supply		0.9	0.6	50.0%
Average	List Price	309,138	345,258	-10.5%
	Days on Market	68	64	6.3%
	Percent of Original	96.3%	97.8%	-1.5%
Median	List Price	269,900	269,450	0.2%
	Days on Market	35	25	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 187 homes were available for sale in the Topeka MSA at the end of March. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of March was \$269,900, up 0.2% from 2023. The typical time on market for active listings was 35 days, up from 25 days a year earlier.

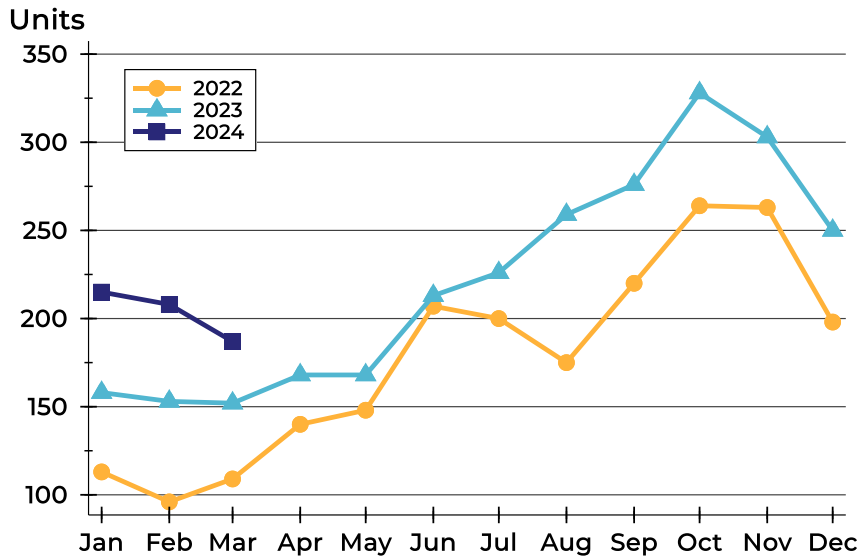
History of Active Listings





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	113	158	215
February	96	153	208
March	109	152	187
April	140	168	
May	148	168	
June	207	213	
July	200	226	
August	175	259	
September	220	276	
October	264	328	
November	263	303	
December	198	250	

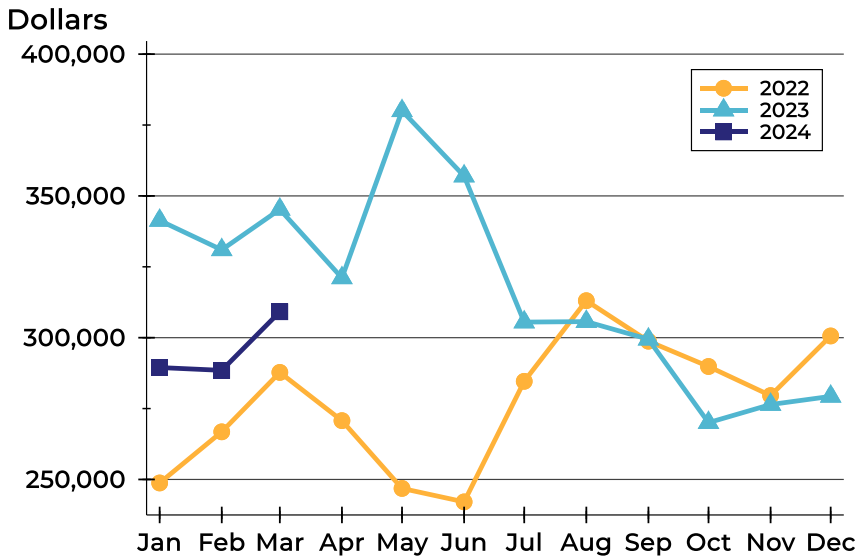
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.5%	0.5	19,500	19,500	2	2	100.0%	100.0%
\$25,000-\$49,999	13	7.0%	1.6	36,007	33,900	72	49	87.7%	89.2%
\$50,000-\$99,999	14	7.5%	0.5	73,400	70,000	72	64	94.9%	100.0%
\$100,000-\$124,999	4	2.1%	0.3	117,475	119,450	87	56	92.2%	94.2%
\$125,000-\$149,999	13	7.0%	0.6	140,046	139,500	36	18	99.7%	100.0%
\$150,000-\$174,999	11	5.9%	0.5	159,805	159,900	55	35	98.3%	100.0%
\$175,000-\$199,999	12	6.4%	0.6	186,667	185,000	111	47	94.3%	98.5%
\$200,000-\$249,999	16	8.6%	0.5	223,685	224,980	67	46	98.2%	100.0%
\$250,000-\$299,999	19	10.2%	0.7	274,751	269,900	48	14	97.9%	100.0%
\$300,000-\$399,999	32	17.1%	1.3	348,527	344,500	48	24	97.8%	100.0%
\$400,000-\$499,999	23	12.3%	2.1	448,074	435,000	64	32	97.6%	100.0%
\$500,000-\$749,999	24	12.8%	3.2	614,687	611,700	87	52	97.2%	100.0%
\$750,000-\$999,999	4	2.1%	N/A	873,750	872,500	175	176	95.1%	95.2%
\$1,000,000 and up	1	0.5%	2.4	1,500,000	1,500,000	217	217	54.5%	54.5%



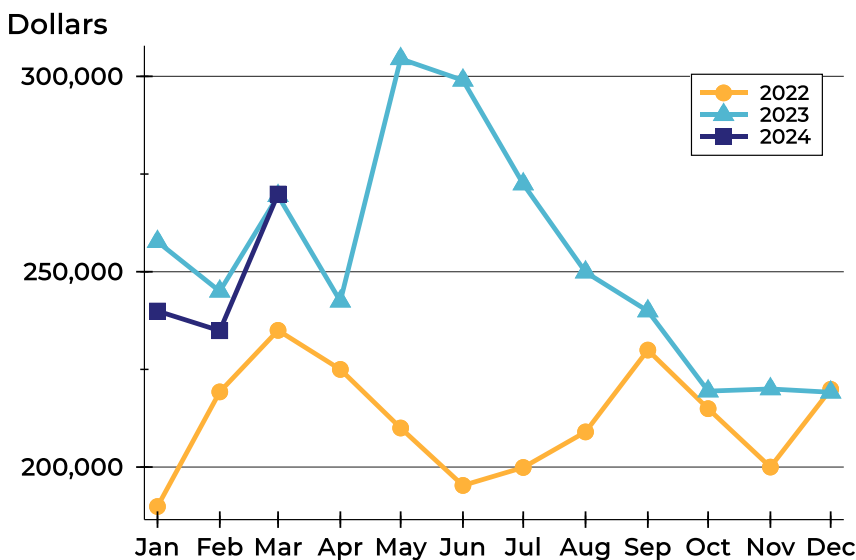
Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2022	2023	2024
January	248,769	341,343	289,475
February	266,806	330,989	288,488
March	287,764	345,258	309,138
April	270,742	321,092	
May	246,841	380,017	
June	242,098	357,000	
July	284,625	305,503	
August	313,055	305,677	
September	298,772	299,458	
October	289,847	270,048	
November	279,594	276,429	
December	300,614	279,310	

Median Price

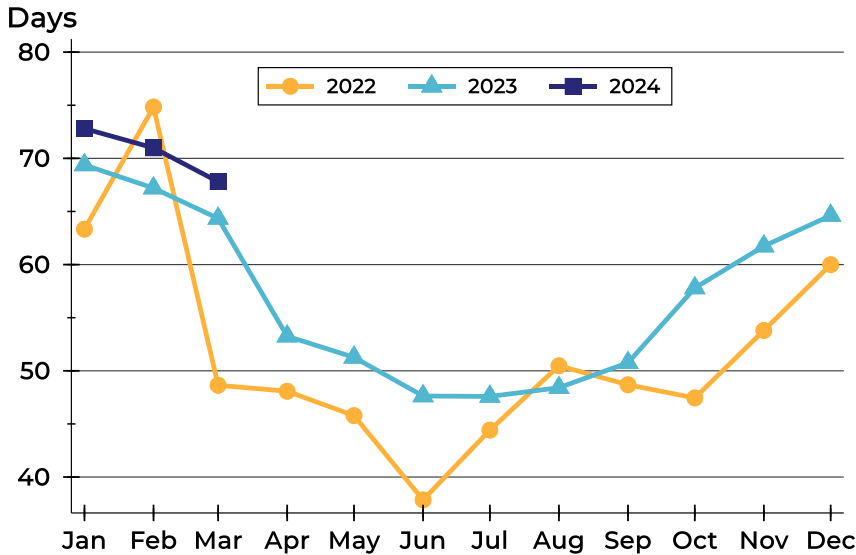


Month	2022	2023	2024
January	189,900	257,700	239,950
February	219,250	245,000	234,900
March	235,000	269,450	269,900
April	225,000	242,450	
May	210,000	304,500	
June	195,300	299,000	
July	199,900	272,450	
August	209,000	249,900	
September	229,950	239,950	
October	214,950	219,450	
November	200,000	220,000	
December	219,900	219,150	



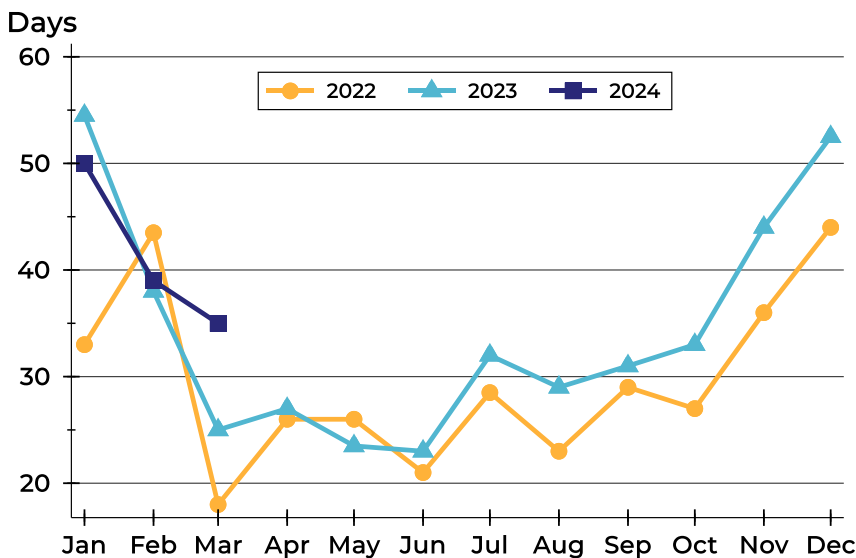
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	63	69	73
February	75	67	71
March	49	64	68
April	48	53	
May	46	51	
June	38	48	
July	44	48	
August	50	48	
September	49	51	
October	47	58	
November	54	62	
December	60	65	

Median DOM

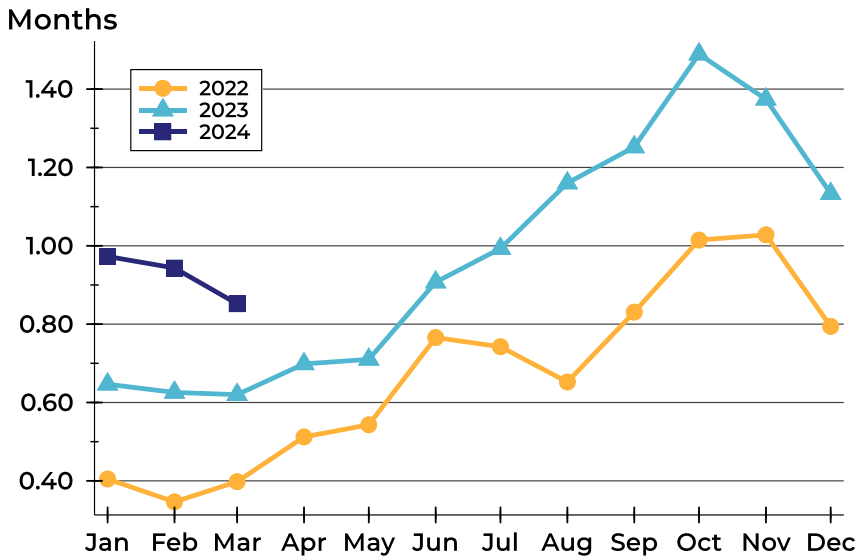


Month	2022	2023	2024
January	33	55	50
February	44	38	39
March	18	25	35
April	26	27	
May	26	24	
June	21	23	
July	29	32	
August	23	29	
September	29	31	
October	27	33	
November	36	44	
December	44	53	



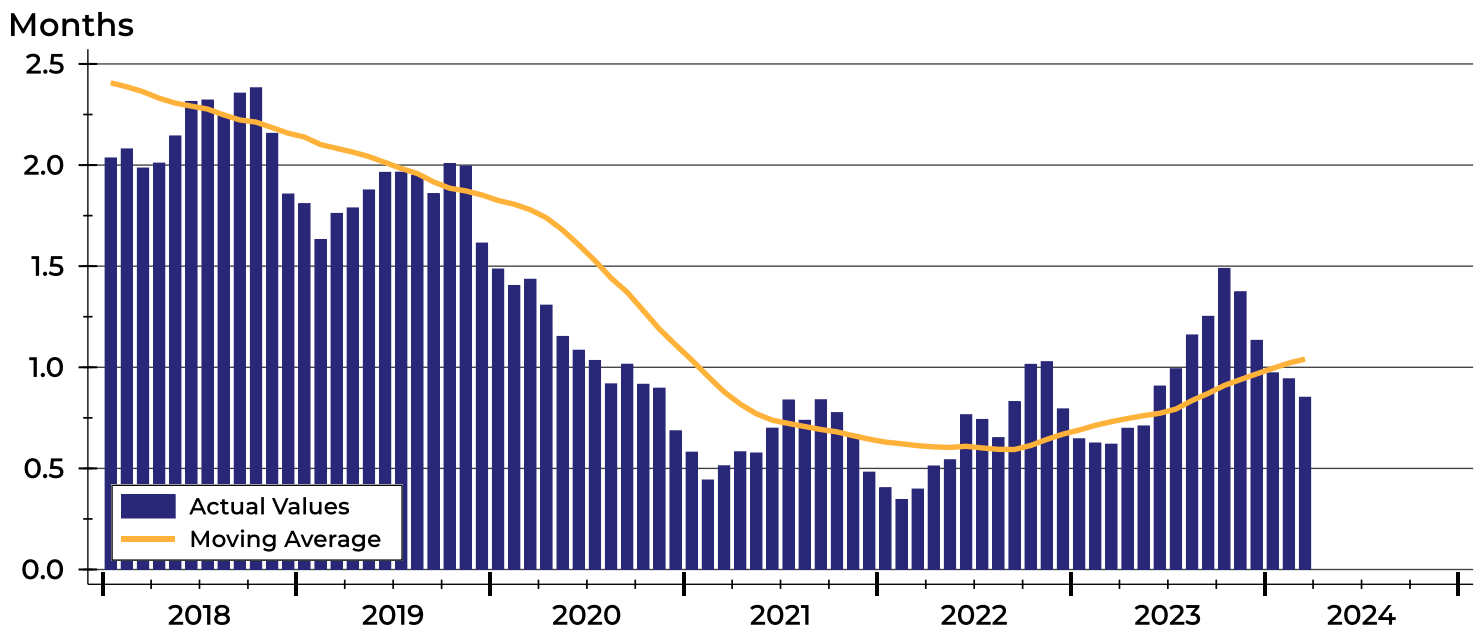
Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.6	1.0
February	0.3	0.6	0.9
March	0.4	0.6	0.9
April	0.5	0.7	
May	0.5	0.7	
June	0.8	0.9	
July	0.7	1.0	
August	0.7	1.2	
September	0.8	1.3	
October	1.0	1.5	
November	1.0	1.4	
December	0.8	1.1	

History of Month's Supply





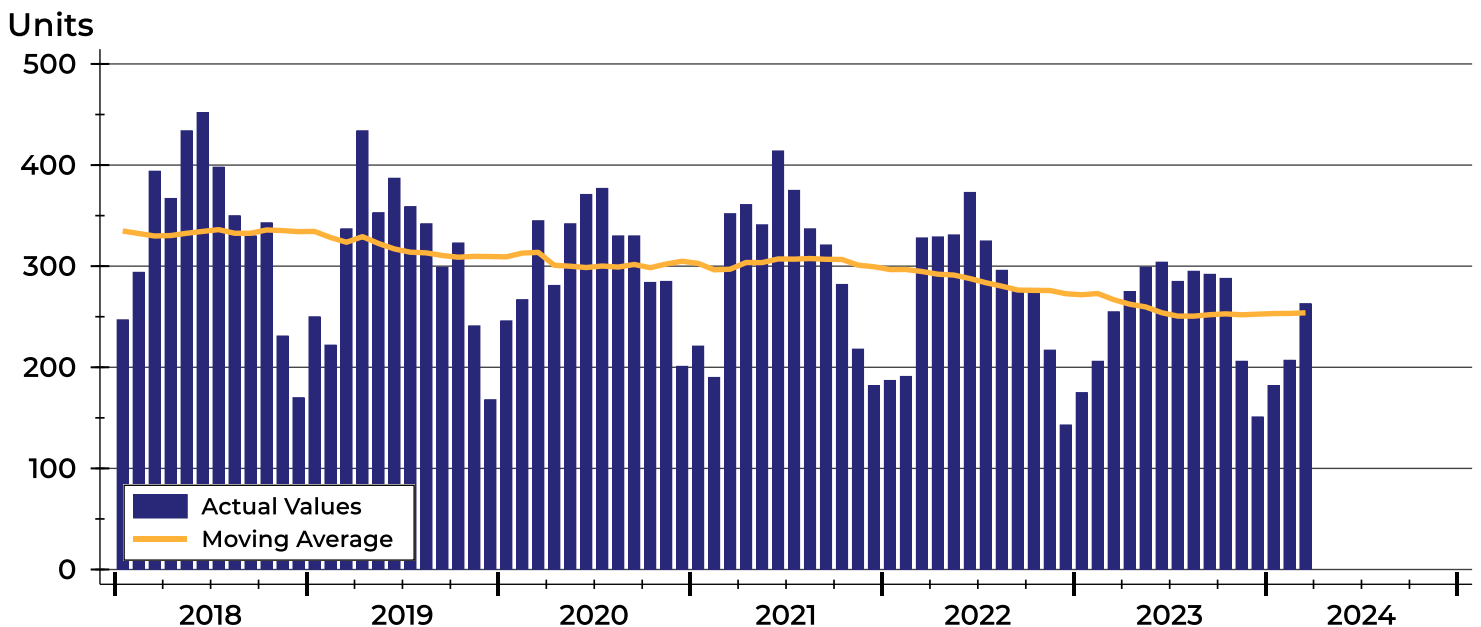
Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	263	255	3.1%
	Volume (1,000s)	64,556	54,485	18.5%
	Average List Price	245,461	213,666	14.9%
	Median List Price	200,000	183,000	9.3%
Year-to-Date	New Listings	652	636	2.5%
	Volume (1,000s)	146,937	129,613	13.4%
	Average List Price	225,363	203,794	10.6%
	Median List Price	189,900	174,900	8.6%

A total of 263 new listings were added in the Topeka MSA during March, up 3.1% from the same month in 2023. Year-to-date the Topeka MSA has seen 652 new listings.

The median list price of these homes was \$200,000 up from \$183,000 in 2023.

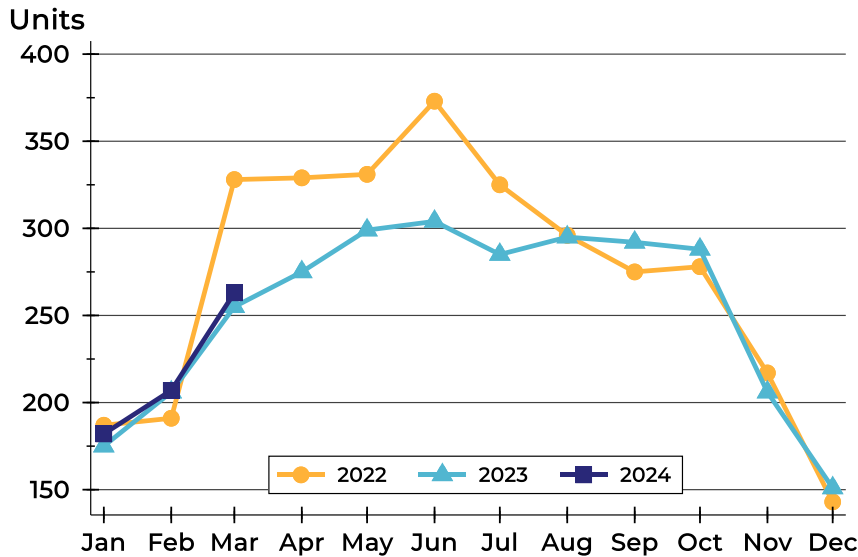
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	187	175	182
February	191	206	207
March	328	255	263
April	329	275	
May	331	299	
June	373	304	
July	325	285	
August	296	295	
September	275	292	
October	278	288	
November	217	206	
December	143	151	

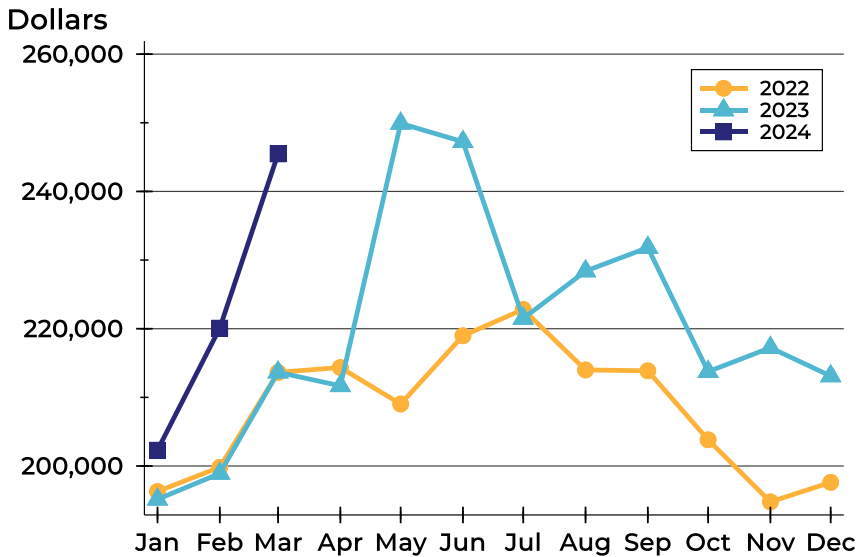
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	19,667	19,500	14	7	112.2%	94.6%
\$25,000-\$49,999	12	4.6%	34,188	34,725	10	8	101.1%	100.0%
\$50,000-\$99,999	22	8.4%	74,405	72,450	8	5	100.3%	100.0%
\$100,000-\$124,999	20	7.6%	115,155	117,100	8	4	100.5%	100.0%
\$125,000-\$149,999	26	9.9%	139,362	139,950	8	3	99.5%	100.0%
\$150,000-\$174,999	22	8.4%	159,977	159,950	8	6	99.0%	100.0%
\$175,000-\$199,999	25	9.5%	186,648	185,000	7	3	99.7%	100.0%
\$200,000-\$249,999	27	10.3%	227,373	225,000	6	4	100.0%	100.0%
\$250,000-\$299,999	30	11.4%	273,863	270,000	11	10	99.3%	100.0%
\$300,000-\$399,999	42	16.0%	351,577	358,700	11	8	99.1%	100.0%
\$400,000-\$499,999	16	6.1%	441,043	437,450	12	8	99.9%	100.0%
\$500,000-\$749,999	14	5.3%	582,141	546,950	20	24	99.7%	100.0%
\$750,000-\$999,999	3	1.1%	836,667	775,000	12	12	99.0%	100.0%
\$1,000,000 and up	1	0.4%	1,500,000	1,500,000	19	19	100.0%	100.0%



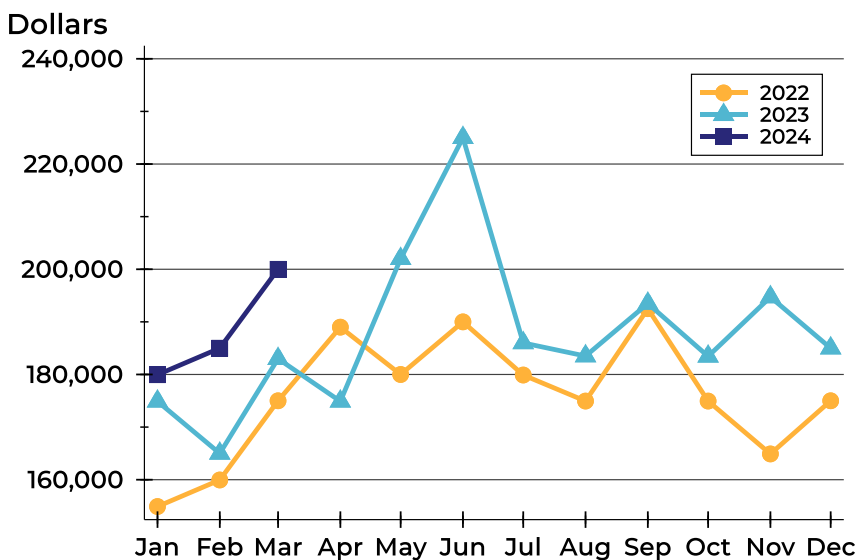
Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2022	2023	2024
January	196,296	195,150	202,314
February	199,819	198,918	220,094
March	213,649	213,666	245,461
April	214,354	211,683	
May	209,033	249,910	
June	218,973	247,244	
July	222,812	221,496	
August	214,004	228,397	
September	213,872	231,818	
October	203,824	213,750	
November	194,779	217,237	
December	197,626	213,116	

Median Price



Month	2022	2023	2024
January	154,900	174,900	179,950
February	159,950	165,000	185,000
March	175,000	183,000	200,000
April	189,000	174,900	
May	180,000	202,000	
June	190,000	225,000	
July	179,900	186,000	
August	174,950	183,500	
September	192,500	193,500	
October	174,950	183,450	
November	164,900	194,725	
December	175,000	185,000	



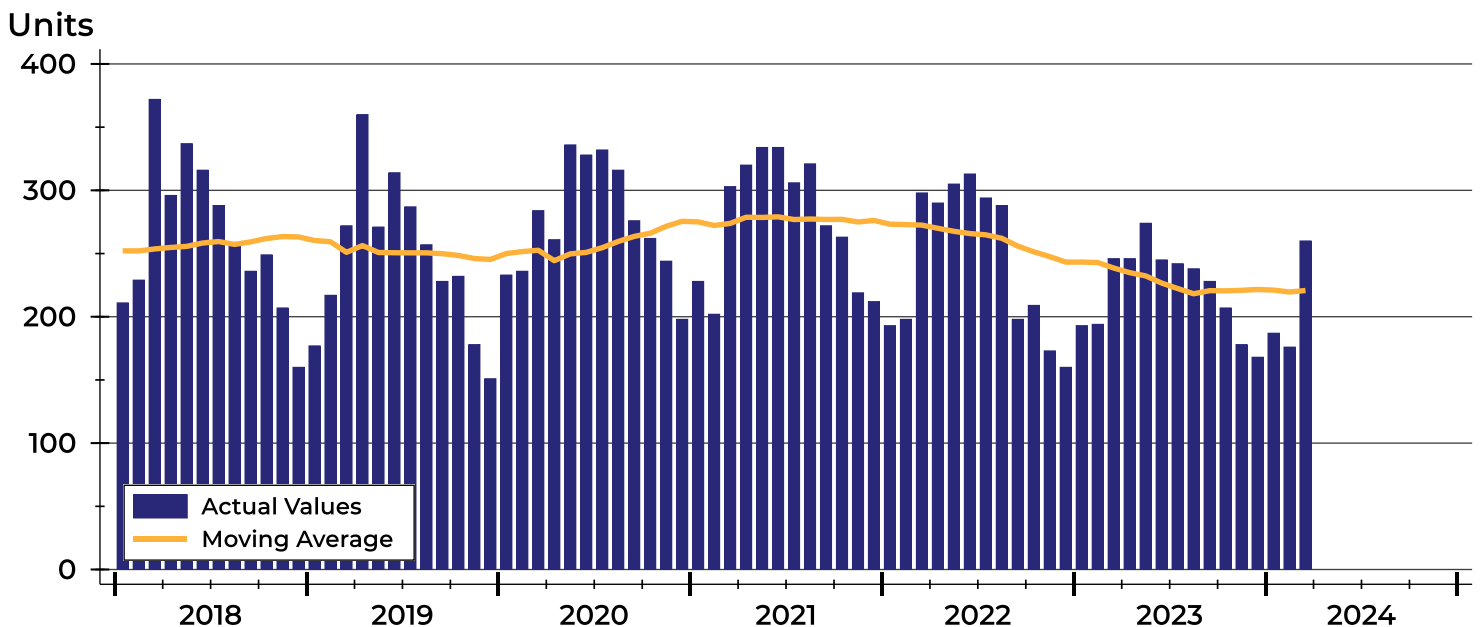
Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		260	246	5.7%	623	633	-1.6%
Volume (1,000s)		58,393	50,988	14.5%	133,268	124,846	6.7%
Average	Sale Price	224,588	207,268	8.4%	213,913	197,230	8.5%
	Days on Market	23	19	21.1%	28	22	27.3%
	Percent of Original	98.4%	99.0%	-0.6%	97.2%	98.2%	-1.0%
Median	Sale Price	189,700	185,000	2.5%	185,000	170,000	8.8%
	Days on Market	5	4	25.0%	6	4	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 260 contracts for sale were written in the Topeka MSA during the month of March, up from 246 in 2023. The median list price of these homes was \$189,700, up from \$185,000 the prior year.

Half of the homes that went under contract in March were on the market less than 5 days, compared to 4 days in March 2023.

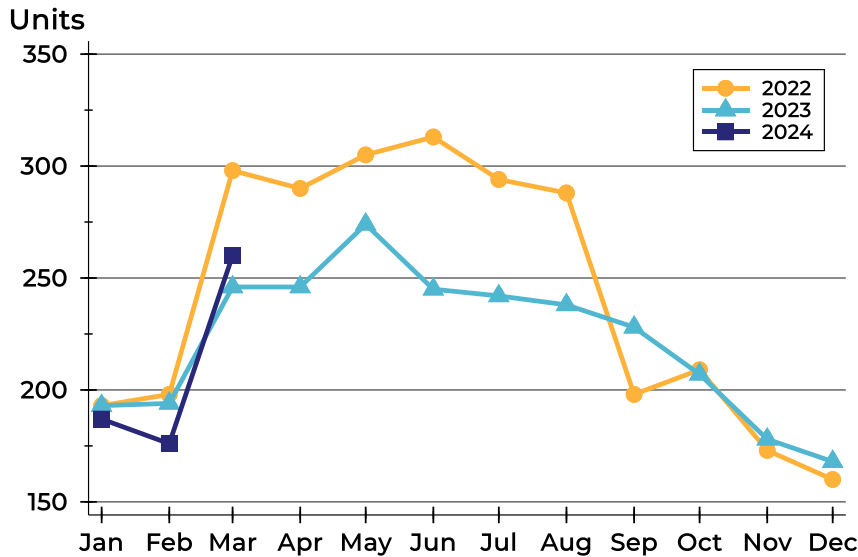
History of Contracts Written





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	193	193	187
February	198	194	176
March	298	246	260
April	290	246	
May	305	274	
June	313	245	
July	294	242	
August	288	238	
September	198	228	
October	209	207	
November	173	178	
December	160	168	

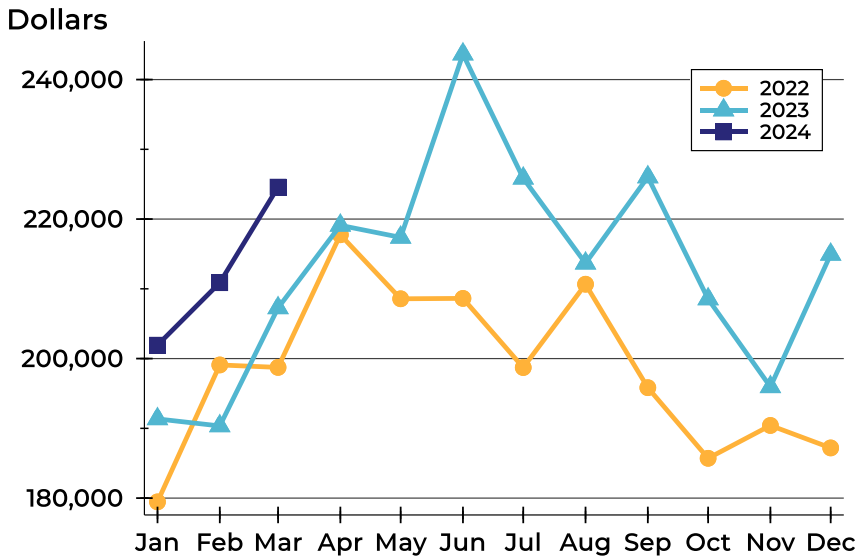
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	18,500	18,500	51	51	98.9%	98.9%
\$25,000-\$49,999	14	5.4%	38,718	37,500	21	7	100.0%	100.0%
\$50,000-\$99,999	26	10.0%	74,592	75,200	20	9	96.6%	100.0%
\$100,000-\$124,999	18	6.9%	115,014	117,100	9	4	99.2%	100.0%
\$125,000-\$149,999	26	10.0%	139,762	140,000	14	3	98.7%	100.0%
\$150,000-\$174,999	21	8.1%	160,090	159,900	7	5	99.1%	100.0%
\$175,000-\$199,999	29	11.2%	184,797	185,000	31	3	97.1%	100.0%
\$200,000-\$249,999	37	14.2%	229,636	234,900	26	5	99.1%	100.0%
\$250,000-\$299,999	26	10.0%	274,331	269,990	22	7	98.5%	100.0%
\$300,000-\$399,999	39	15.0%	350,761	349,000	30	6	98.1%	100.0%
\$400,000-\$499,999	11	4.2%	442,879	445,777	44	23	99.3%	100.0%
\$500,000-\$749,999	7	2.7%	576,971	544,900	36	7	99.4%	100.0%
\$750,000-\$999,999	4	1.5%	807,500	812,500	23	22	95.6%	98.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



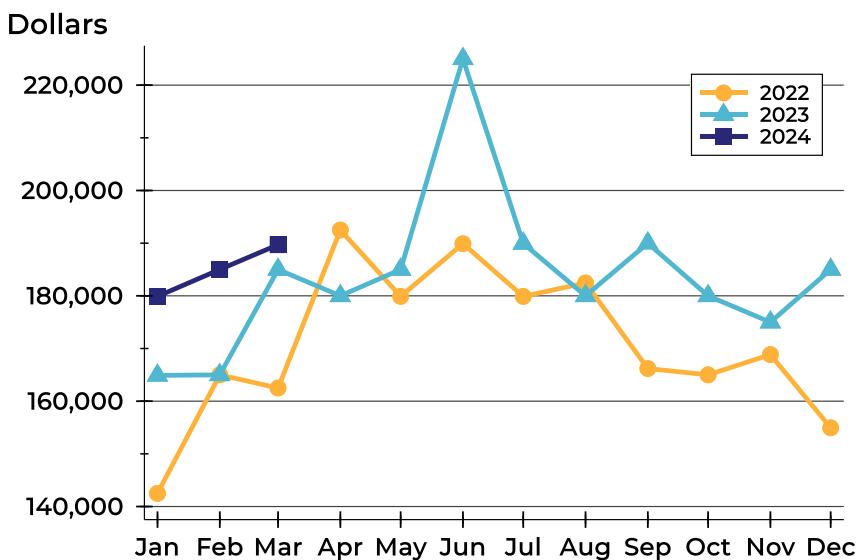
Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	179,460	191,355	201,928
February	199,090	190,345	210,879
March	198,740	207,268	224,588
April	217,752	219,102	
May	208,576	217,376	
June	208,632	243,644	
July	198,718	225,847	
August	210,662	213,666	
September	195,832	226,032	
October	185,711	208,543	
November	190,417	195,948	
December	187,196	214,937	

Median Price

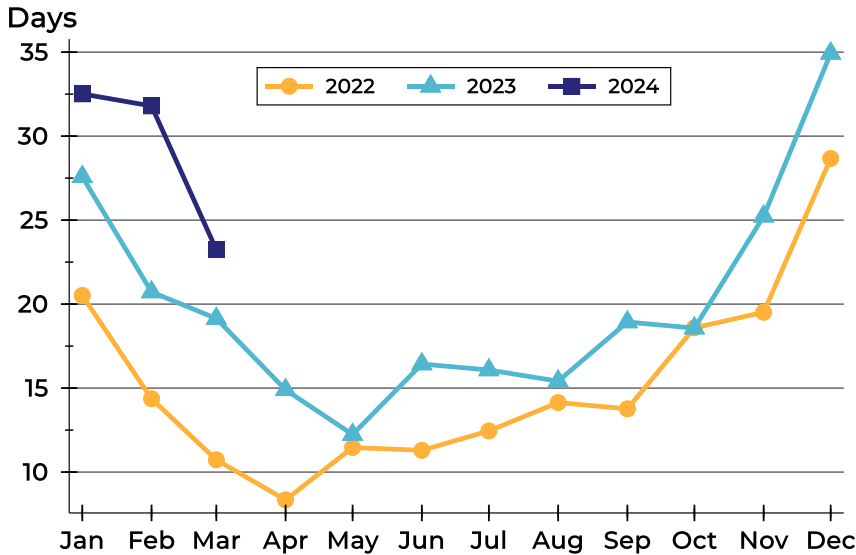


Month	2022	2023	2024
January	142,500	164,900	179,900
February	165,000	165,000	185,000
March	162,500	185,000	189,700
April	192,500	180,000	
May	179,900	185,000	
June	189,900	225,000	
July	179,900	189,950	
August	182,450	180,000	
September	166,200	190,000	
October	165,000	180,000	
November	168,850	175,000	
December	154,950	185,000	



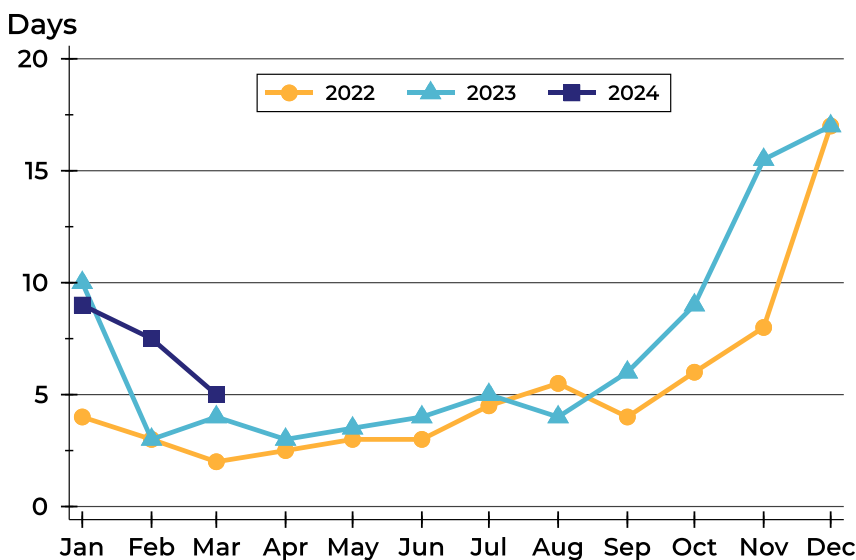
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	21	28	33
February	14	21	32
March	11	19	23
April	8	15	
May	11	12	
June	11	16	
July	12	16	
August	14	15	
September	14	19	
October	19	19	
November	20	25	
December	29	35	

Median DOM



Month	2022	2023	2024
January	4	10	9
February	3	3	8
March	2	4	5
April	3	3	
May	3	4	
June	3	4	
July	5	5	
August	6	4	
September	4	6	
October	6	9	
November	8	16	
December	17	17	



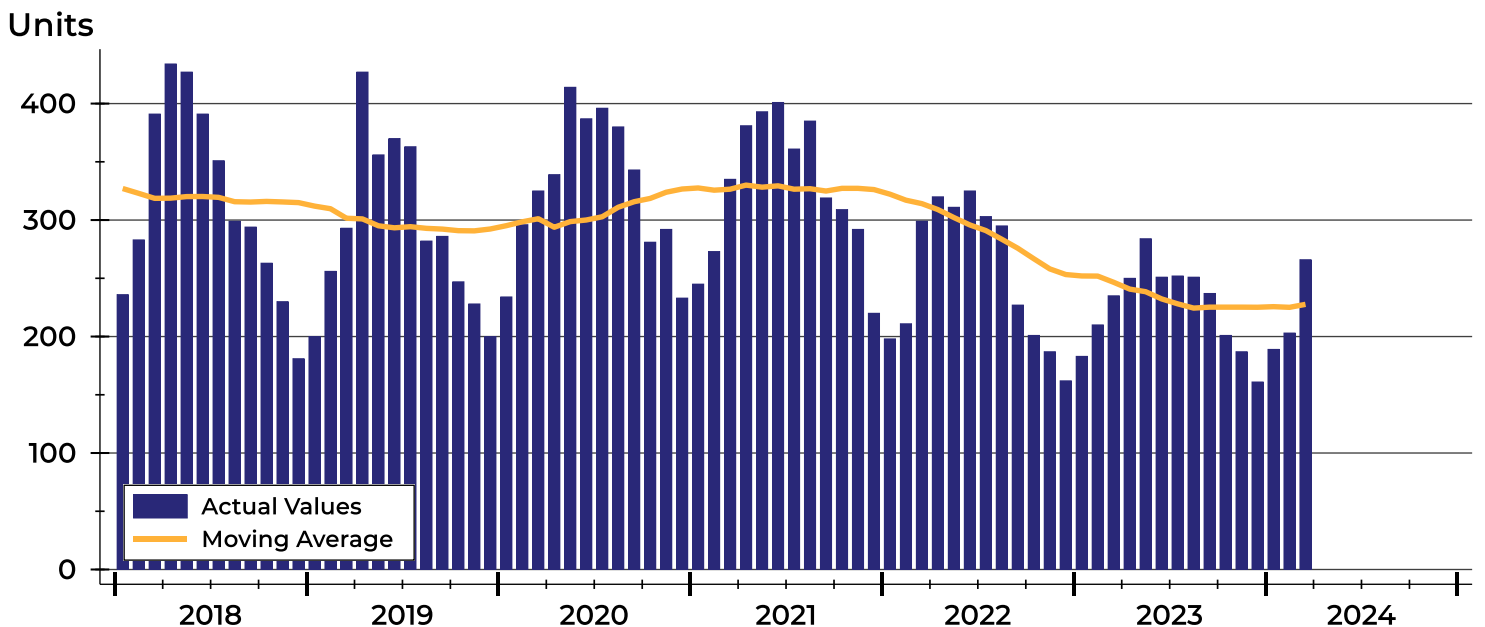
Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		266	235	13.2%
Volume (1,000s)		62,062	50,834	22.1%
Average	List Price	233,317	216,317	7.9%
	Days on Market	24	19	26.3%
	Percent of Original	98.6%	98.6%	0.0%
Median	List Price	202,000	192,000	5.2%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 266 listings in the Topeka MSA had contracts pending at the end of March, up from 235 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

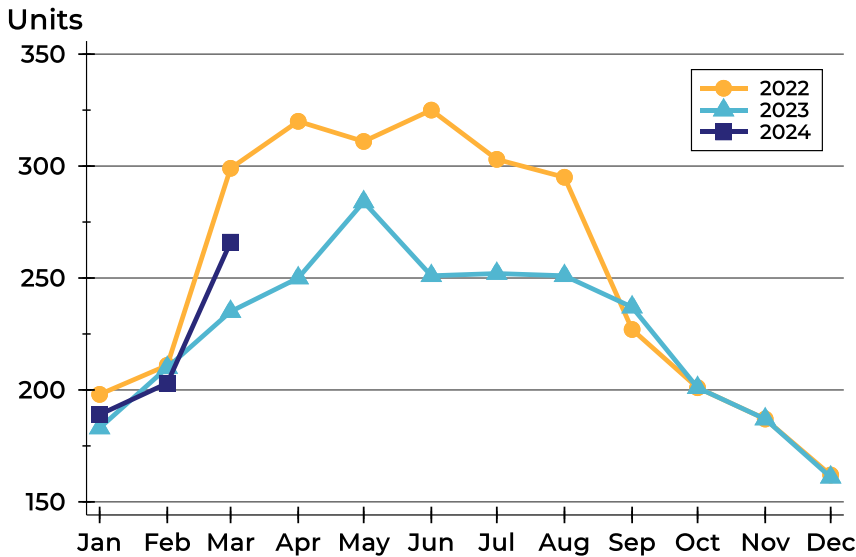
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	198	183	189
February	211	210	203
March	299	235	266
April	320	250	
May	311	284	
June	325	251	
July	303	252	
August	295	251	
September	227	237	
October	201	201	
November	187	187	
December	162	161	

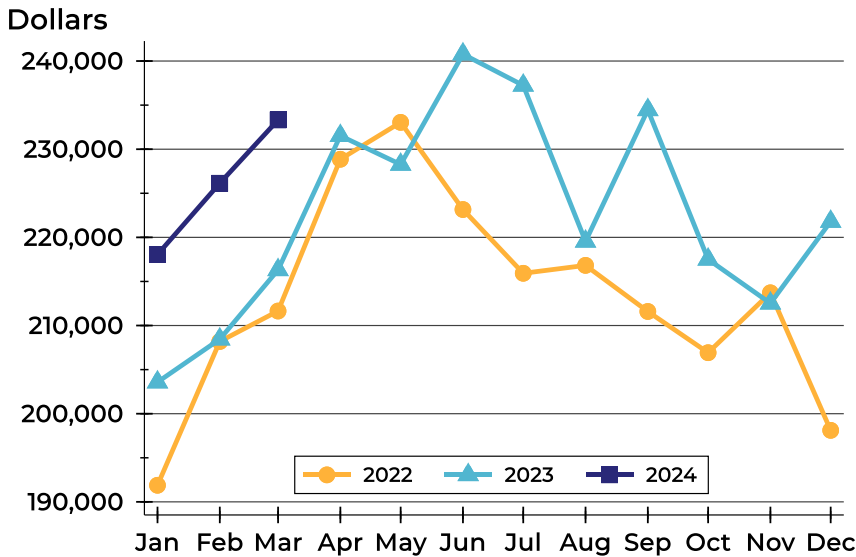
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	17,833	16,500	34	7	83.0%	100.0%
\$25,000-\$49,999	7	2.6%	36,821	35,000	32	5	99.4%	100.0%
\$50,000-\$99,999	22	8.3%	76,232	79,500	19	7	98.0%	100.0%
\$100,000-\$124,999	22	8.3%	115,286	117,250	10	4	98.9%	100.0%
\$125,000-\$149,999	25	9.4%	140,852	140,000	17	4	98.5%	100.0%
\$150,000-\$174,999	25	9.4%	159,992	159,900	7	4	99.3%	100.0%
\$175,000-\$199,999	26	9.8%	184,842	180,000	17	3	99.3%	100.0%
\$200,000-\$249,999	49	18.4%	229,294	233,900	30	5	99.0%	100.0%
\$250,000-\$299,999	24	9.0%	273,910	269,990	22	9	98.6%	100.0%
\$300,000-\$399,999	38	14.3%	352,140	353,950	33	5	98.4%	100.0%
\$400,000-\$499,999	12	4.5%	446,030	446,639	35	10	99.3%	100.0%
\$500,000-\$749,999	9	3.4%	604,200	600,000	55	34	98.0%	100.0%
\$750,000-\$999,999	4	1.5%	807,500	812,500	23	22	95.6%	98.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



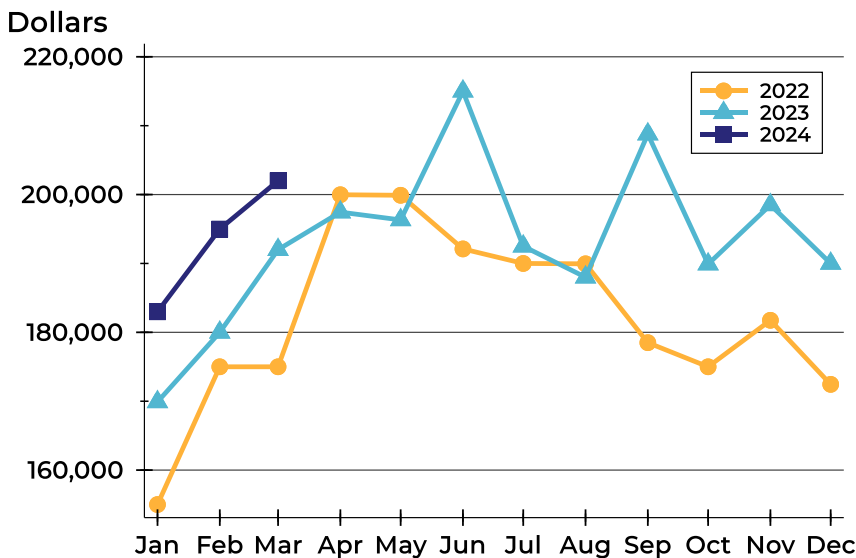
Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	191,884	203,579	218,052
February	208,192	208,451	226,143
March	211,646	216,317	233,317
April	228,862	231,527	
May	233,045	228,270	
June	223,160	240,782	
July	215,927	237,237	
August	216,826	219,548	
September	211,596	234,464	
October	206,921	217,509	
November	213,715	212,523	
December	198,114	221,795	

Median Price

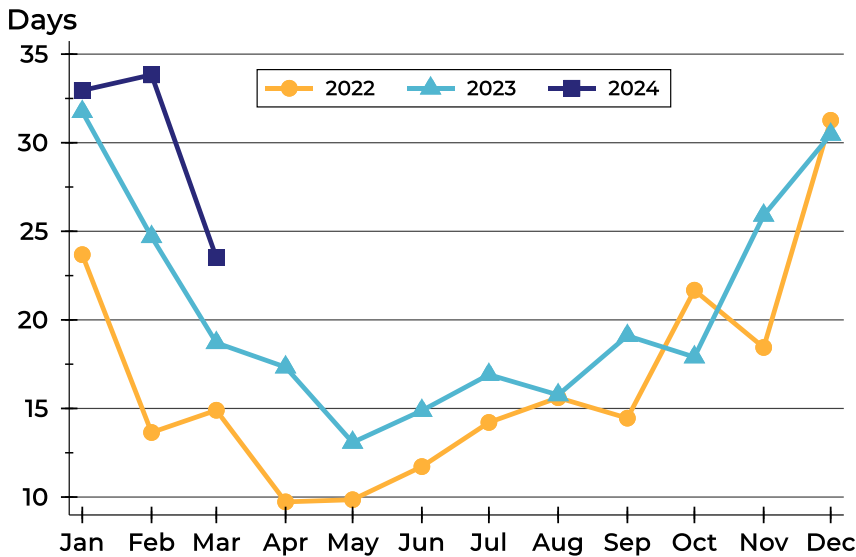


Month	2022	2023	2024
January	155,000	169,900	182,980
February	175,000	180,000	195,000
March	175,000	192,000	202,000
April	199,975	197,450	
May	199,900	196,320	
June	192,110	215,000	
July	190,000	192,500	
August	189,950	188,000	
September	178,500	208,777	
October	175,000	189,900	
November	181,750	198,500	
December	172,450	190,000	



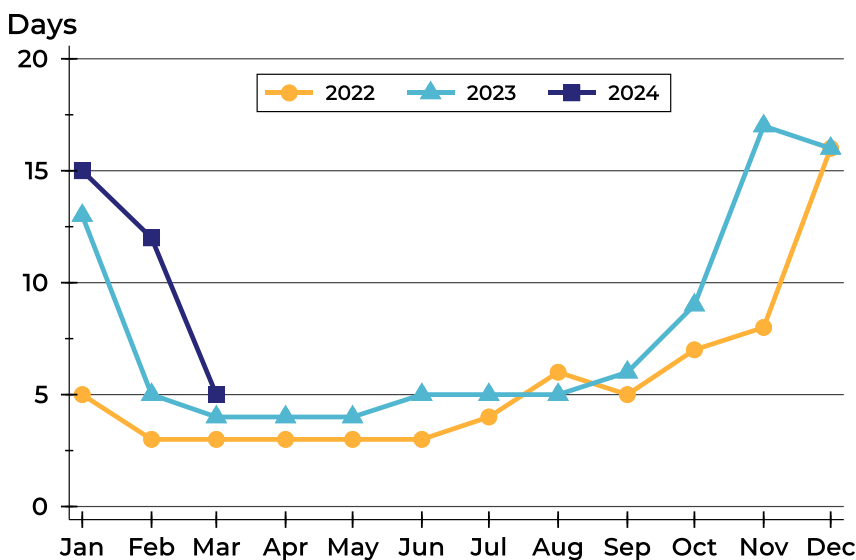
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	24	32	33
February	14	25	34
March	15	19	24
April	10	17	
May	10	13	
June	12	15	
July	14	17	
August	16	16	
September	14	19	
October	22	18	
November	18	26	
December	31	30	

Median DOM



Month	2022	2023	2024
January	5	13	15
February	3	5	12
March	3	4	5
April	3	4	
May	3	4	
June	3	5	
July	4	5	
August	6	5	
September	5	6	
October	7	9	
November	8	17	
December	16	16	

Sold Listings by Price Range Year-to-Date for Sunflower

March 2024																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2024	YTD2023	YTD2022	YTD2021
\$1-\$29,999	1	2	1										4	15	21	21
\$30,000-\$39,999	3	7	3										13	15	14	12
\$40,000-\$49,999	7	4	5										16	19	9	11
\$50,000-\$59,999	1	2	6										9	22	20	26
\$60,000-\$69,999	5	6	8										19	28	25	21
\$70,000-\$79,999	6	5	5										16	14	22	18
\$80,000-\$89,999	5	5	10										20	21	28	20
\$90,000-\$99,999	7	4	5										16	34	20	26
\$100,000-\$119,999	10	8	14										32	35	44	51
\$120,000-\$139,999	7	13	12										32	45	70	61
\$140,000-\$159,999	14	14	20										48	46	47	56
\$160,000-\$179,999	15	17	18										50	49	46	52
\$180,000-\$199,999	15	11	19										45	39	35	44
\$200,000-\$249,999	24	27	19										70	76	69	90
\$250,000-\$299,999	26	20	26										72	53	59	55
\$300,000-\$399,999	14	14	24										52	54	54	57
\$400,000-\$499,999	9	4	15										28	21	26	14
\$500,000 or more	4	10	9										23	18	15	10
TOTALS	173	173	219	0	0	0	0	0	0	0	0	0	565	604	624	645



**March
2024**

Sunflower MLS Statistics



Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Rose in March

Total home sales in Wabaunsee County rose by 100.0% last month to 2 units, compared to 1 unit in March 2023. Total sales volume was \$0.5 million, up 261.4% from a year earlier.

The median sale price in March was \$262,000, up from \$145,000 a year earlier. Homes that sold in March were typically on the market for 162 days and sold for 101.5% of their list prices.

Wabaunsee County Active Listings Up at End of March

The total number of active listings in Wabaunsee County at the end of March was 7 units, up from 4 at the same point in 2023. This represents a 2.9 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$295,000.

During March, a total of 3 contracts were written up from 2 in March 2023. At the end of the month, there were 4 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2024**

Sunflower MLS Statistics



Wabaunsee County Summary Statistics

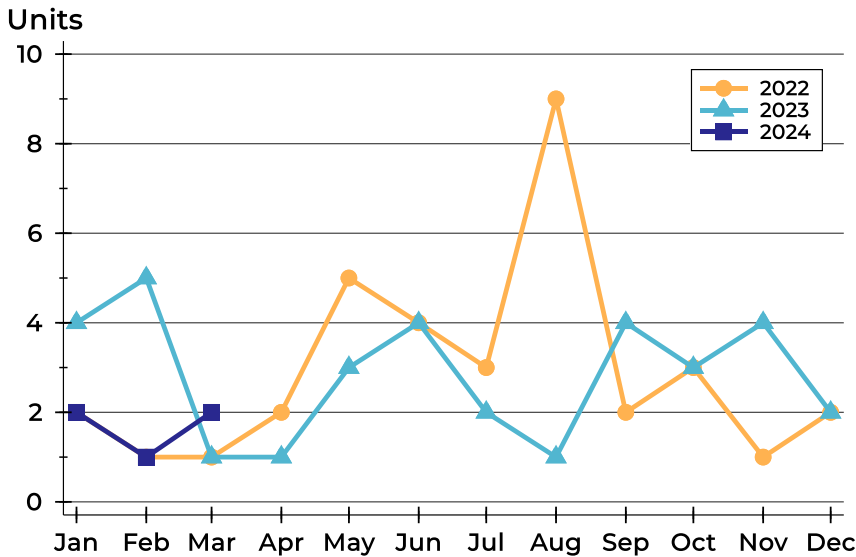
March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		2	1	1	5	10	4
Change from prior year		100.0%	0.0%	-66.7%	-50.0%	150.0%	-50.0%
Active Listings		7	4	2	N/A	N/A	N/A
Change from prior year		75.0%	100.0%	-60.0%			
Months' Supply		2.9	1.2	0.5	N/A	N/A	N/A
Change from prior year		141.7%	140.0%	-58.3%			
New Listings		6	4	5	10	11	8
Change from prior year		50.0%	-20.0%	150.0%	-9.1%	37.5%	-20.0%
Contracts Written		3	2	5	6	9	7
Change from prior year		50.0%	-60.0%	400.0%	-33.3%	28.6%	16.7%
Pending Contracts		4	3	5	N/A	N/A	N/A
Change from prior year		33.3%	-40.0%	400.0%			
Sales Volume (1,000s)		524	145	235	1,284	2,485	824
Change from prior year		261.4%	-38.3%	-49.9%	-48.3%	201.6%	-12.9%
Average	Sale Price	262,000	145,000	235,000	256,800	248,500	205,875
	Change from prior year	80.7%	-38.3%	50.5%	3.3%	20.7%	74.1%
	List Price of Actives	435,286	191,225	202,450	N/A	N/A	N/A
	Change from prior year	127.6%	-5.5%	-58.3%			
	Days on Market	162	2	15	107	18	29
Change from prior year	8000.0%	-86.7%	650.0%	494.4%	-37.9%	70.6%	
Percent of List	101.5%	103.6%	85.5%	99.7%	97.2%	95.5%	
Change from prior year	-2.0%	21.2%	-13.5%	2.6%	1.8%	-0.1%	
Percent of Original	89.5%	103.6%	85.5%	85.7%	97.2%	91.6%	
Change from prior year	-13.6%	21.2%	-13.5%	-11.8%	6.1%	-3.7%	
Median	Sale Price	262,000	145,000	235,000	285,000	156,500	199,000
	Change from prior year	80.7%	-38.3%	56.7%	82.1%	-21.4%	60.2%
	List Price of Actives	295,000	190,000	202,450	N/A	N/A	N/A
	Change from prior year	55.3%	-6.1%	-9.6%			
	Days on Market	162	2	15	51	10	32
Change from prior year	8000.0%	-86.7%	#DIV/0!	410.0%	-68.8%	700.0%	
Percent of List	101.5%	103.6%	85.5%	100.0%	97.7%	98.2%	
Change from prior year	-2.0%	21.2%	-14.5%	2.4%	-0.5%	-0.2%	
Percent of Original	89.5%	103.6%	85.5%	95.3%	97.7%	90.5%	
Change from prior year	-13.6%	21.2%	-14.5%	-2.5%	8.0%	-8.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	2	4	2
February	1	5	1
March	1	1	2
April	2	1	1
May	5	3	1
June	4	4	1
July	3	2	1
August	9	1	1
September	2	4	1
October	3	3	1
November	1	4	1
December	2	2	1

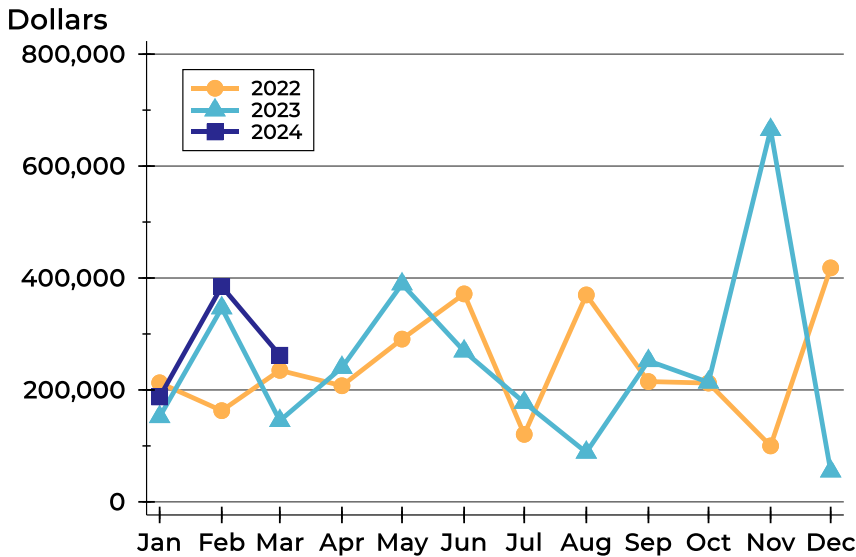
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	0.0	84,000	84,000	1	1	105.0%	105.0%	105.0%	105.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	50.0%	0.0	440,000	440,000	322	322	98.0%	98.0%	73.9%	73.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



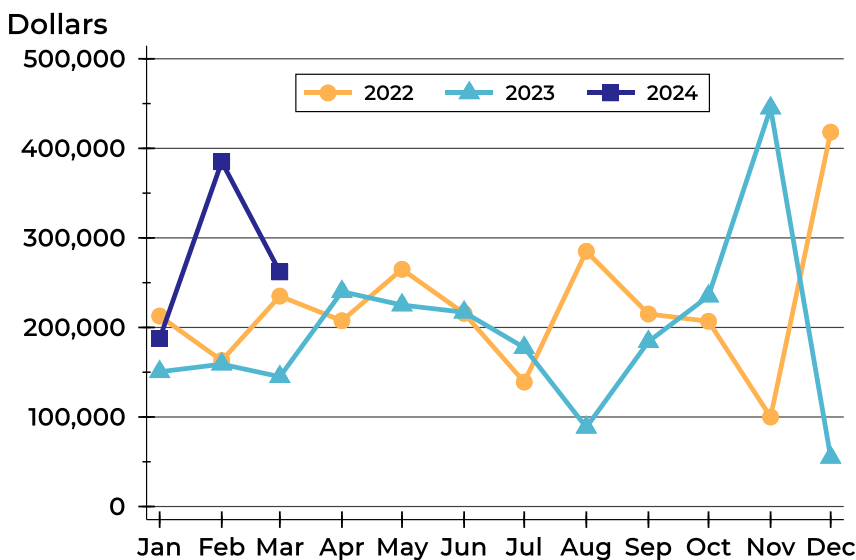
Wabaunsee County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	212,750	152,000	187,500
February	163,000	346,400	385,000
March	235,000	145,000	262,000
April	207,500	240,000	
May	290,800	389,167	
June	371,625	269,250	
July	120,667	177,500	
August	369,778	88,450	
September	215,000	252,048	
October	212,300	213,667	
November	100,000	665,000	
December	418,085	54,875	

Median Price

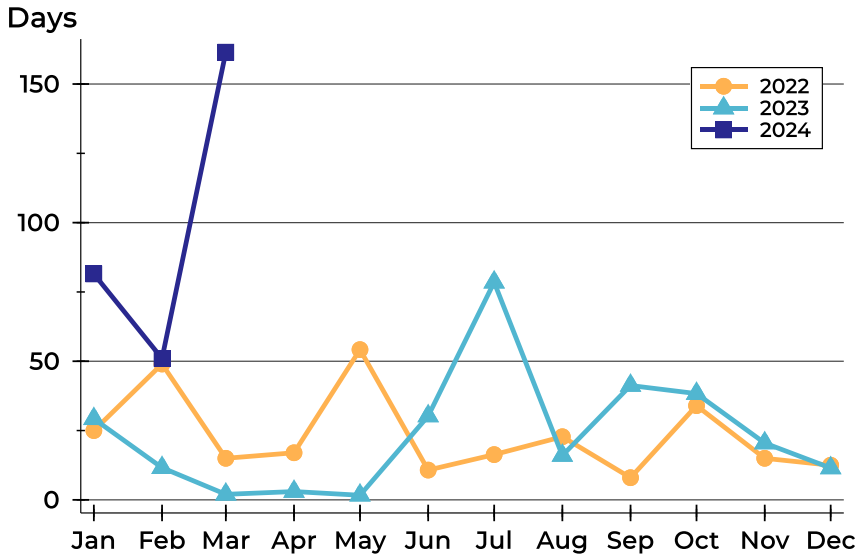


Month	2022	2023	2024
January	212,750	150,500	187,500
February	163,000	159,000	385,000
March	235,000	145,000	262,000
April	207,500	240,000	
May	265,000	225,000	
June	215,750	217,000	
July	139,000	177,500	
August	285,000	88,450	
September	215,000	184,095	
October	206,900	235,000	
November	100,000	445,000	
December	418,085	54,875	



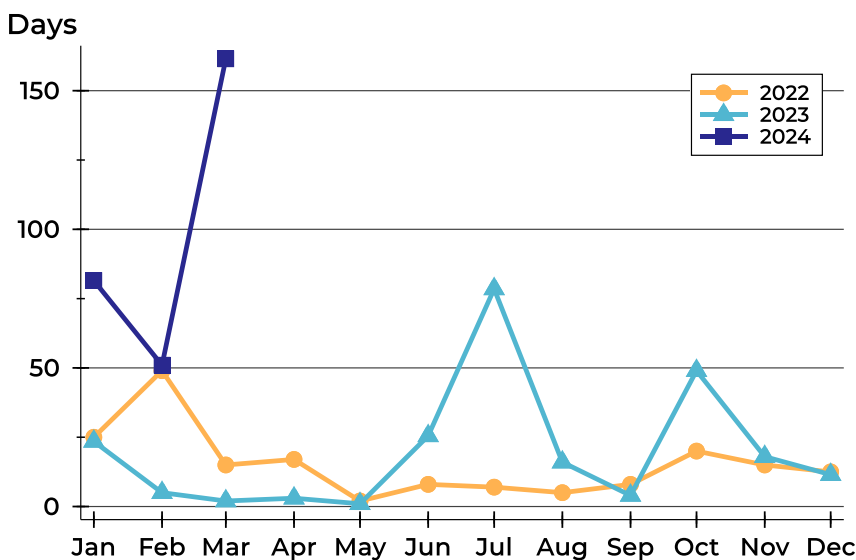
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	25	29	82
February	49	12	51
March	15	2	162
April	17	3	
May	54	2	
June	11	30	
July	16	79	
August	23	16	
September	8	41	
October	34	38	
November	15	21	
December	13	12	

Median DOM



Month	2022	2023	2024
January	25	24	82
February	49	5	51
March	15	2	162
April	17	3	
May	2	1	
June	8	26	
July	7	79	
August	5	16	
September	8	4	
October	20	49	
November	15	18	
December	13	12	



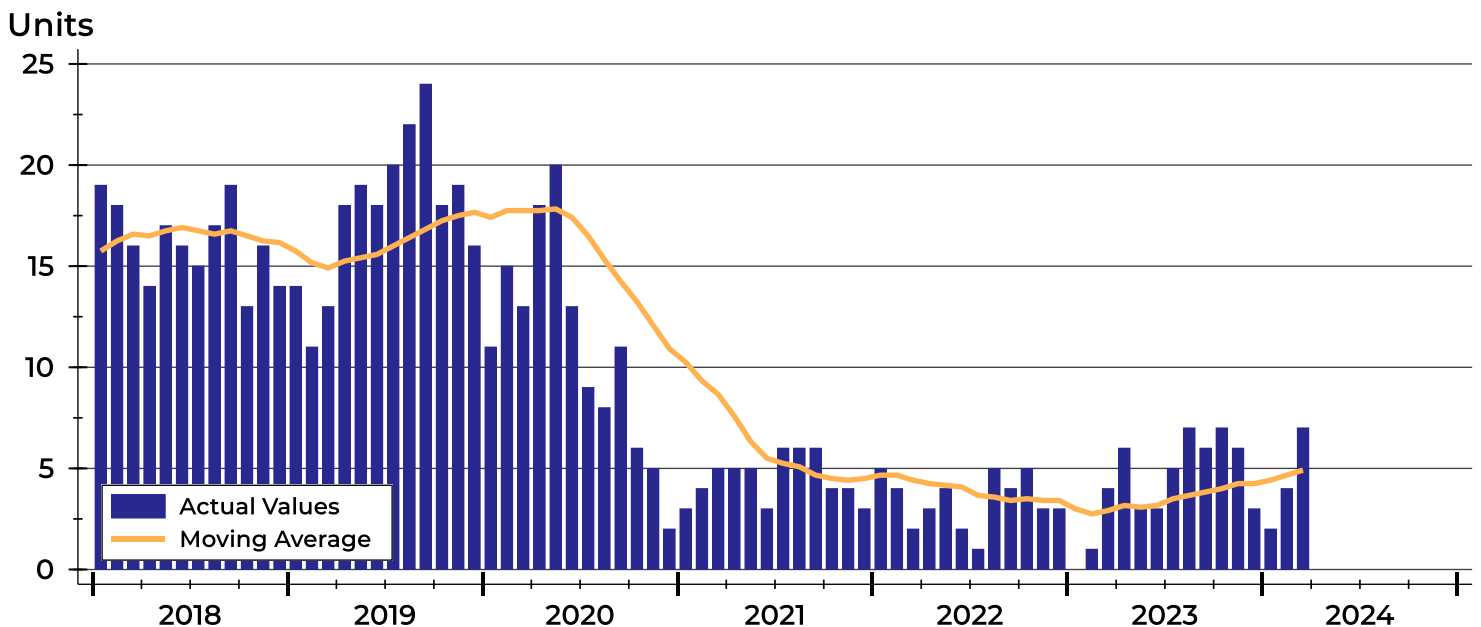
Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		7	4	75.0%
Volume (1,000s)		3,047	765	298.3%
Months' Supply		2.9	1.2	141.7%
Average	List Price	435,286	191,225	127.6%
	Days on Market	85	23	269.6%
	Percent of Original	95.4%	98.5%	-3.1%
Median	List Price	295,000	190,000	55.3%
	Days on Market	25	15	66.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 homes were available for sale in Wabaunsee County at the end of March. This represents a 2.9 months' supply of active listings.

The median list price of homes on the market at the end of March was \$295,000, up 55.3% from 2023. The typical time on market for active listings was 25 days, up from 15 days a year earlier.

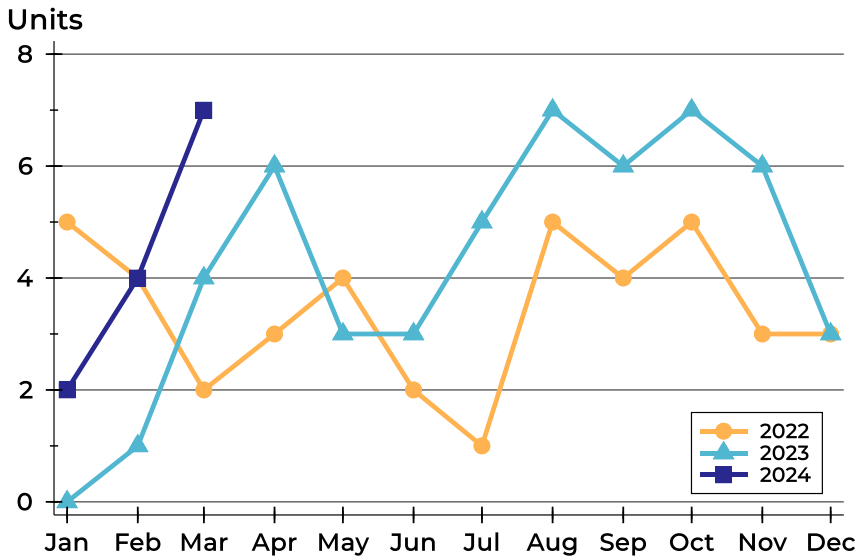
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	5	0	2
February	4	1	4
March	2	4	7
April	3	6	
May	4	3	
June	2	3	
July	1	5	
August	5	7	
September	4	6	
October	5	7	
November	3	6	
December	3	3	

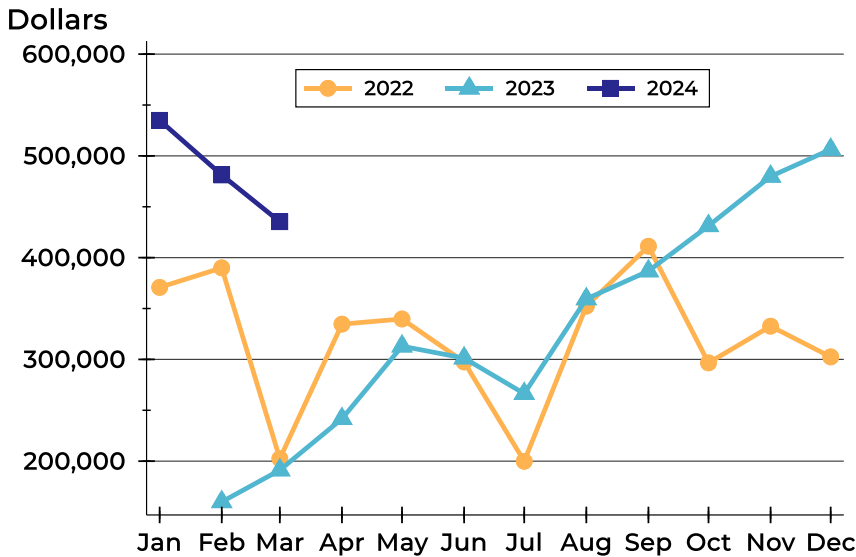
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	14.3%	N/A	29,000	29,000	25	25	89.2%	89.2%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	14.3%	N/A	175,000	175,000	285	285	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	28.6%	N/A	277,500	277,500	20	20	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	28.6%	N/A	696,500	696,500	42	42	94.0%	94.0%
\$750,000-\$999,999	1	14.3%	N/A	895,000	895,000	160	160	90.4%	90.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



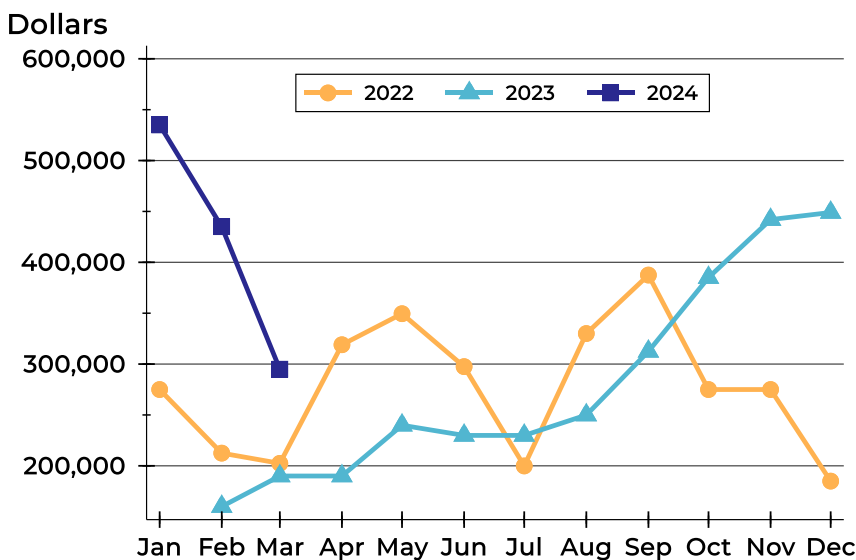
Wabaunsee County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	370,800	N/A	535,000
February	390,000	160,000	481,250
March	202,450	191,225	435,286
April	334,667	241,667	
May	339,750	312,967	
June	297,500	301,300	
July	199,900	266,360	
August	352,360	359,414	
September	411,250	386,833	
October	296,600	431,271	
November	332,667	479,833	
December	302,500	506,333	

Median Price

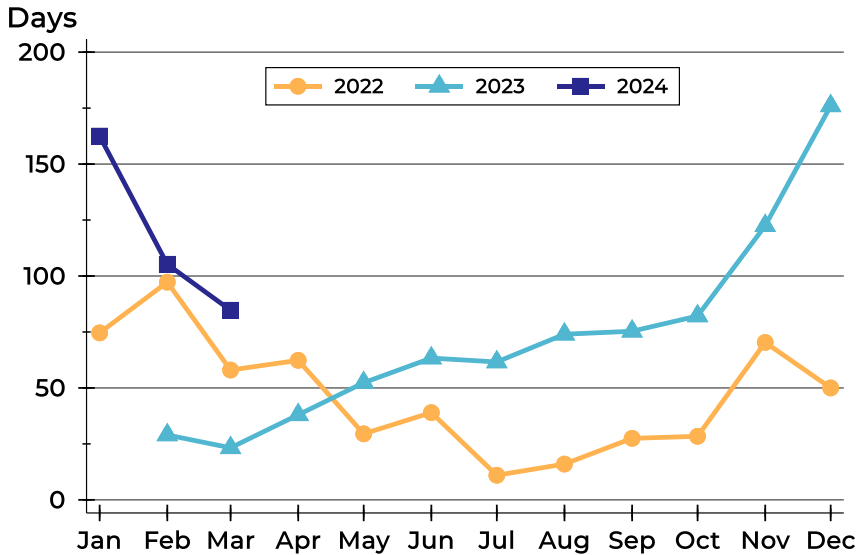


Month	2022	2023	2024
January	275,000	N/A	535,000
February	212,500	160,000	435,000
March	202,450	190,000	295,000
April	319,000	190,000	
May	349,500	239,900	
June	297,500	229,900	
July	199,900	229,900	
August	330,000	249,900	
September	387,500	312,500	
October	275,000	385,000	
November	275,000	442,000	
December	185,000	449,000	



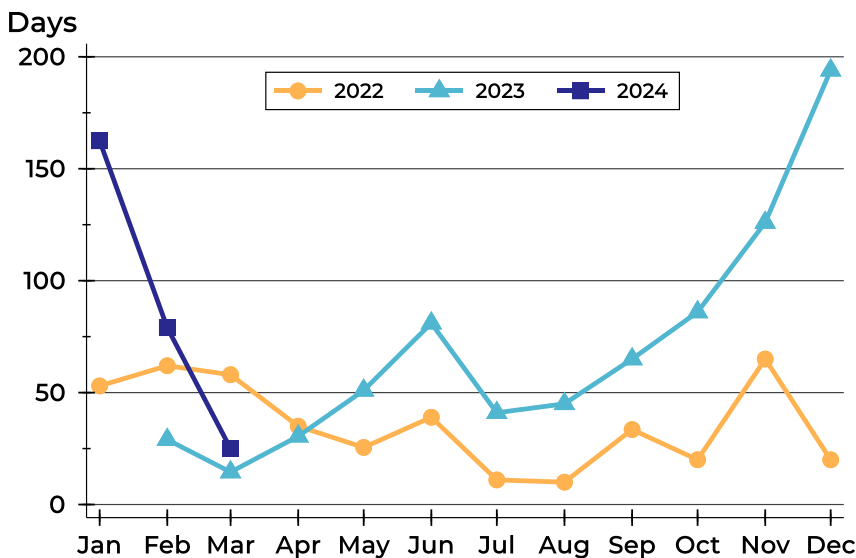
Wabaunsee County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	75	N/A	163
February	97	29	105
March	58	23	85
April	62	38	
May	30	52	
June	39	63	
July	11	62	
August	16	74	
September	28	75	
October	28	82	
November	70	123	
December	50	176	

Median DOM

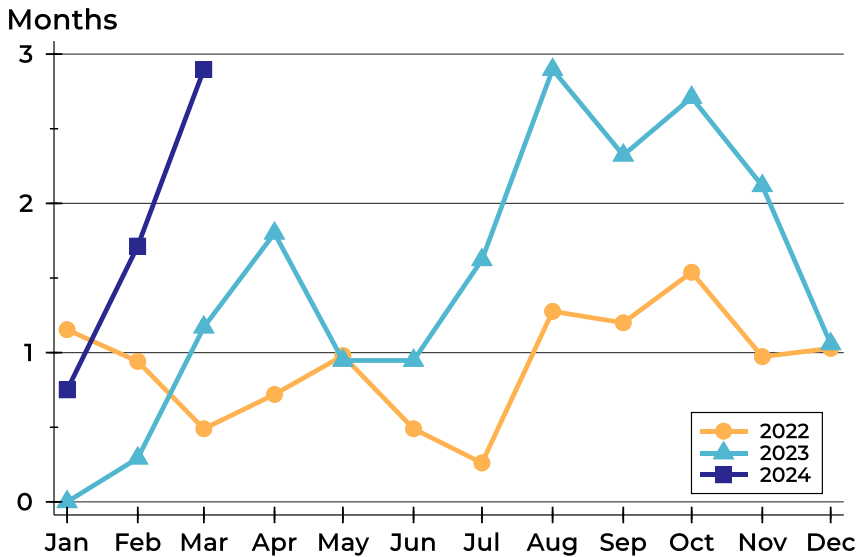


Month	2022	2023	2024
January	53	N/A	163
February	62	29	79
March	58	15	25
April	35	31	
May	26	51	
June	39	81	
July	11	41	
August	10	45	
September	34	65	
October	20	86	
November	65	126	
December	20	194	



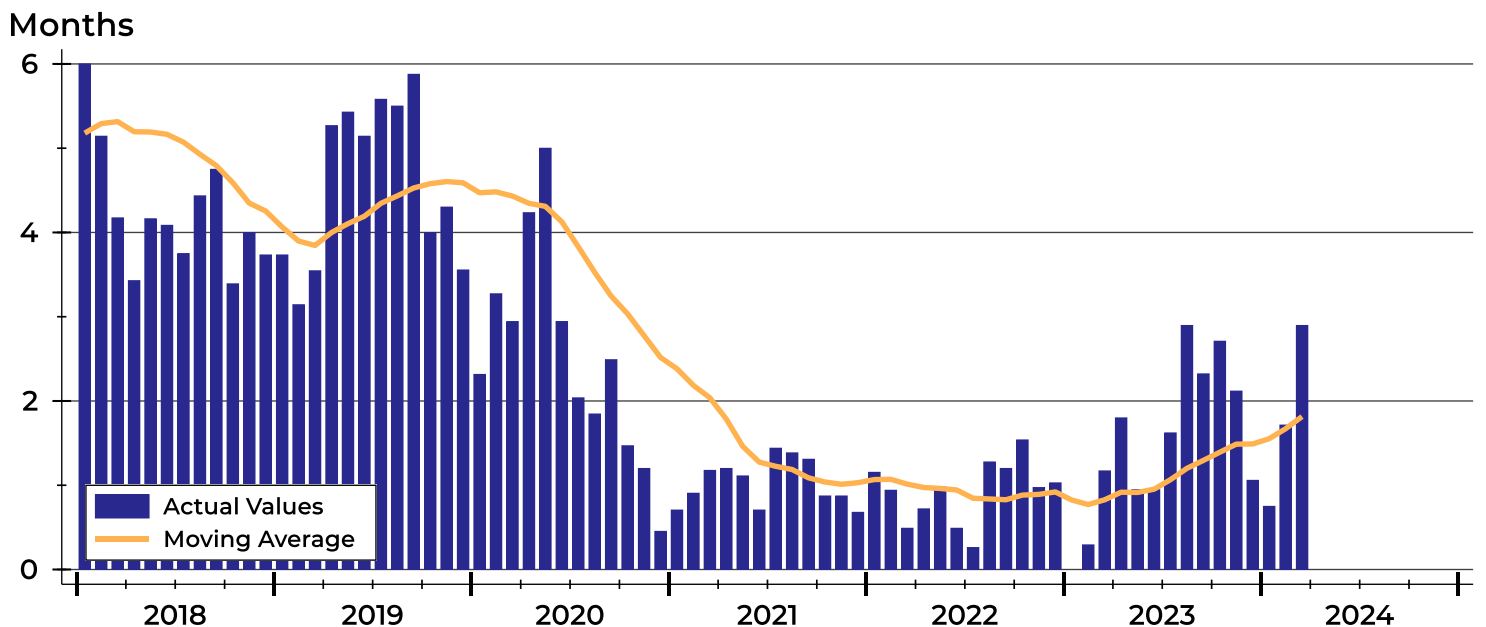
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	0.0	0.8
February	0.9	0.3	1.7
March	0.5	1.2	2.9
April	0.7	1.8	
May	1.0	0.9	
June	0.5	0.9	
July	0.3	1.6	
August	1.3	2.9	
September	1.2	2.3	
October	1.5	2.7	
November	1.0	2.1	
December	1.0	1.1	

History of Month's Supply





Wabaunsee County New Listings Analysis

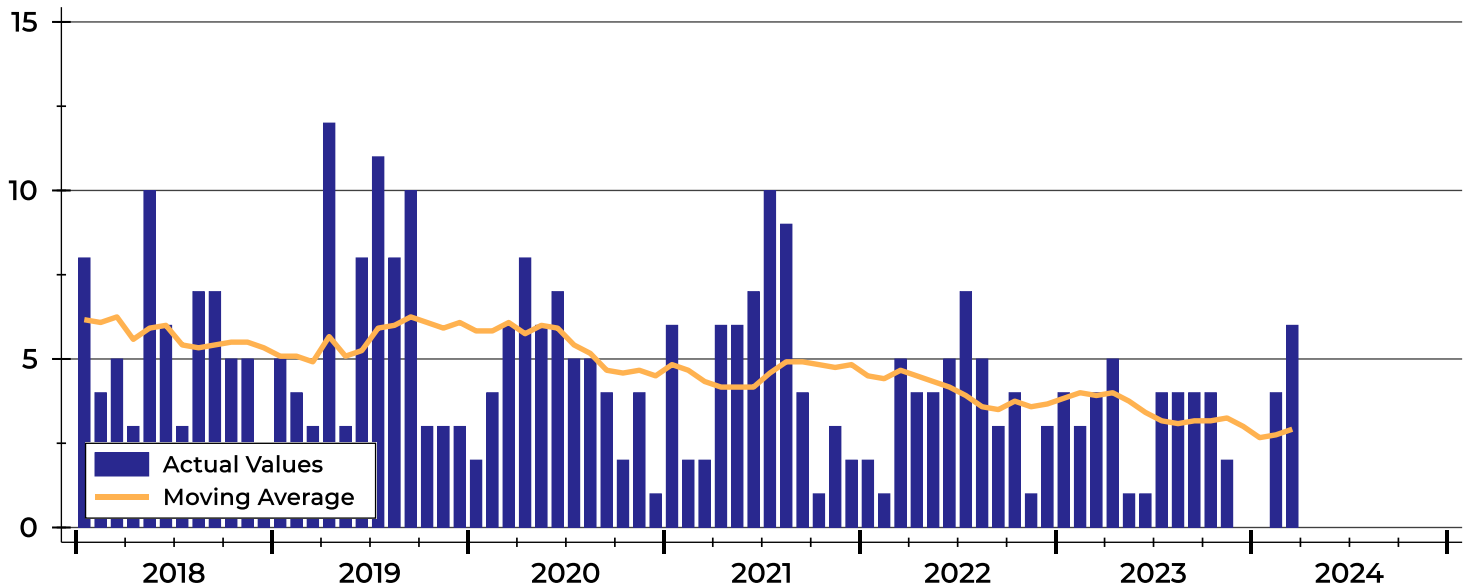
Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	6	4	50.0%
	Volume (1,000s)	1,652	623	165.2%
	Average List Price	275,400	155,625	77.0%
	Median List Price	267,500	165,000	62.1%
Year-to-Date	New Listings	10	11	-9.1%
	Volume (1,000s)	2,762	1,794	54.0%
	Average List Price	276,240	163,045	69.4%
	Median List Price	217,500	159,000	36.8%

A total of 6 new listings were added in Wabaunsee County during March, up 50.0% from the same month in 2023. Year-to-date Wabaunsee County has seen 10 new listings.

The median list price of these homes was \$267,500 up from \$165,000 in 2023.

History of New Listings

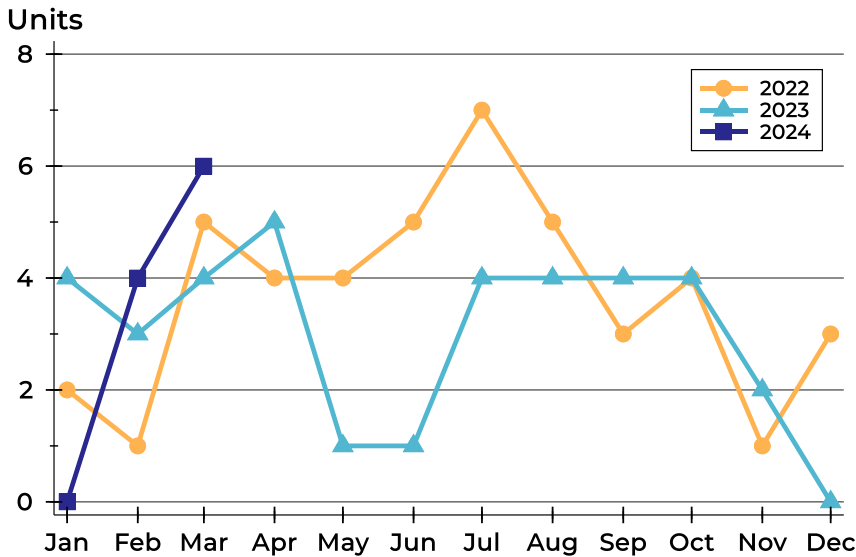
Units





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	2	4	0
February	1	3	4
March	5	4	6
April	4	5	
May	4	1	
June	5	1	
July	7	4	
August	5	4	
September	3	4	
October	4	4	
November	1	2	
December	3	0	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	16.7%	24,500	24,500	32	32	75.4%	75.4%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	16.7%	99,900	99,900	14	14	87.6%	87.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	50.0%	276,667	275,000	22	21	98.8%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	16.7%	698,000	698,000	31	31	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



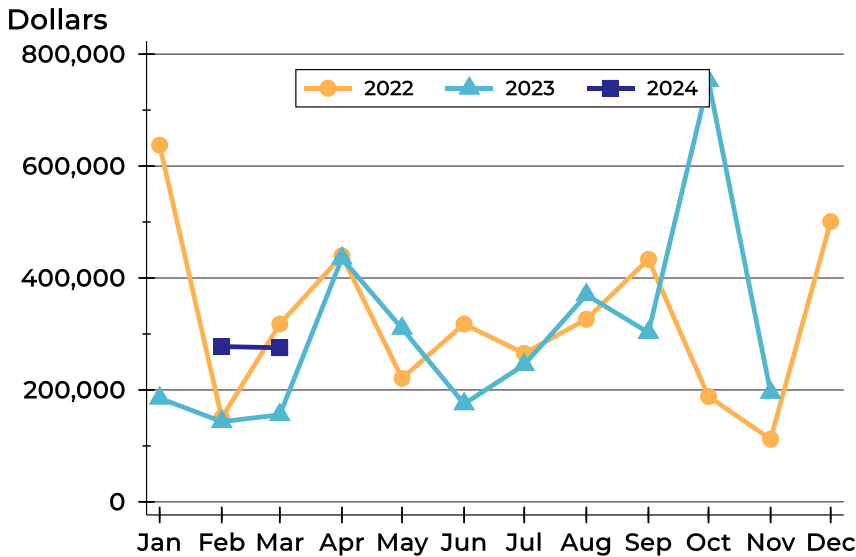
**March
2024**

Sunflower MLS Statistics



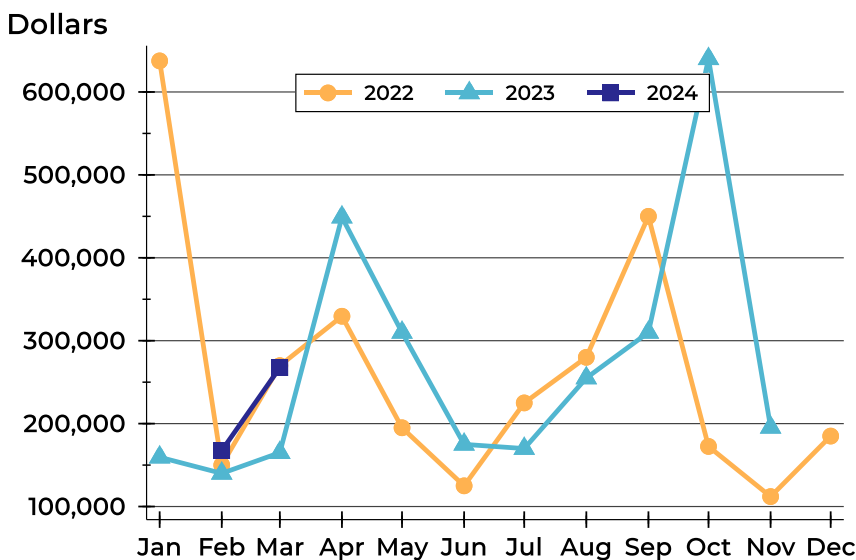
Wabaunsee County New Listings Analysis

Average Price



Month	2022	2023	2024
January	637,500	185,250	N/A
February	150,000	143,333	277,500
March	317,780	155,625	275,400
April	439,750	435,380	
May	220,841	310,000	
June	317,800	175,000	
July	265,343	244,975	
August	326,380	370,000	
September	433,333	302,450	
October	188,250	752,475	
November	112,000	195,500	
December	500,833	N/A	

Median Price



Month	2022	2023	2024
January	637,500	159,500	N/A
February	150,000	140,000	167,500
March	269,900	165,000	267,500
April	329,500	449,000	
May	195,000	310,000	
June	125,000	175,000	
July	225,000	169,950	
August	280,000	255,000	
September	450,000	310,000	
October	172,500	640,000	
November	112,000	195,500	
December	185,000	N/A	



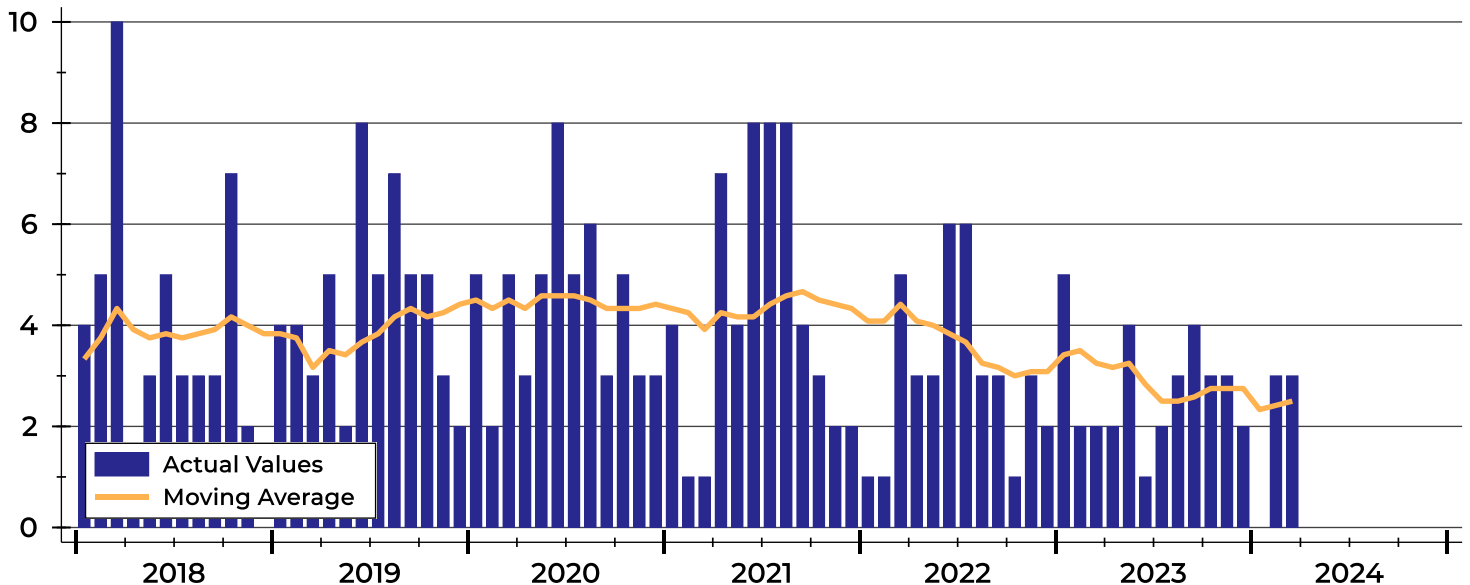
Wabaunsee County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		3	2	50.0%	6	9	-33.3%
Volume (1,000s)		535	293	82.6%	1,239	1,571	-21.1%
Average	Sale Price	178,300	146,250	21.9%	206,483	174,556	18.3%
	Days on Market	13	1	1200.0%	63	7	800.0%
	Percent of Original	94.7%	100.0%	-5.3%	93.8%	99.5%	-5.7%
Median	Sale Price	160,000	146,250	9.4%	167,500	160,000	4.7%
	Days on Market	14	1	1300.0%	13	2	550.0%
	Percent of Original	96.5%	100.0%	-3.5%	98.2%	100.0%	-1.8%

A total of 3 contracts for sale were written in Wabaunsee County during the month of March, up from 2 in 2023. The median list price of these homes was \$160,000, up from \$146,250 the prior year. Half of the homes that went under contract in March were on the market less than 14 days, compared to 1 day in March 2023.

History of Contracts Written

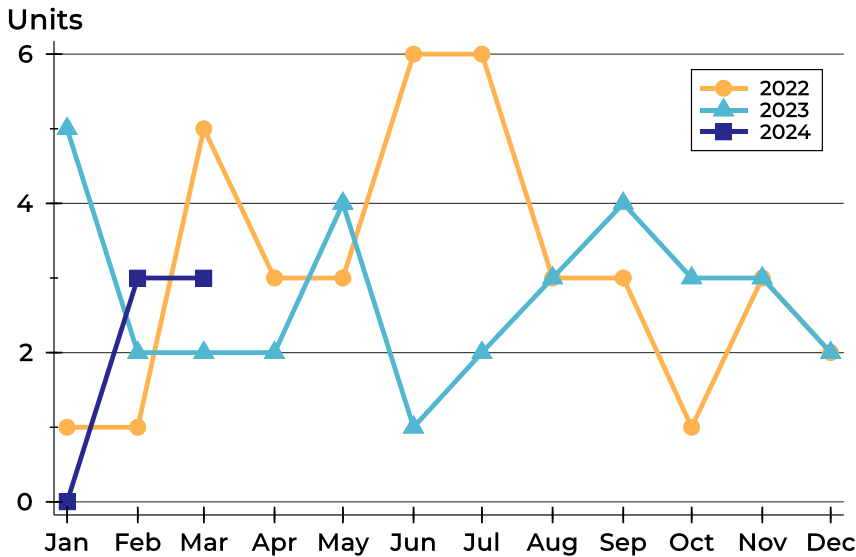
Units





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	1	5	N/A
February	1	2	3
March	5	2	3
April	3	2	0
May	3	4	0
June	6	1	0
July	6	2	0
August	3	3	0
September	3	4	0
October	1	3	0
November	3	3	0
December	2	2	0

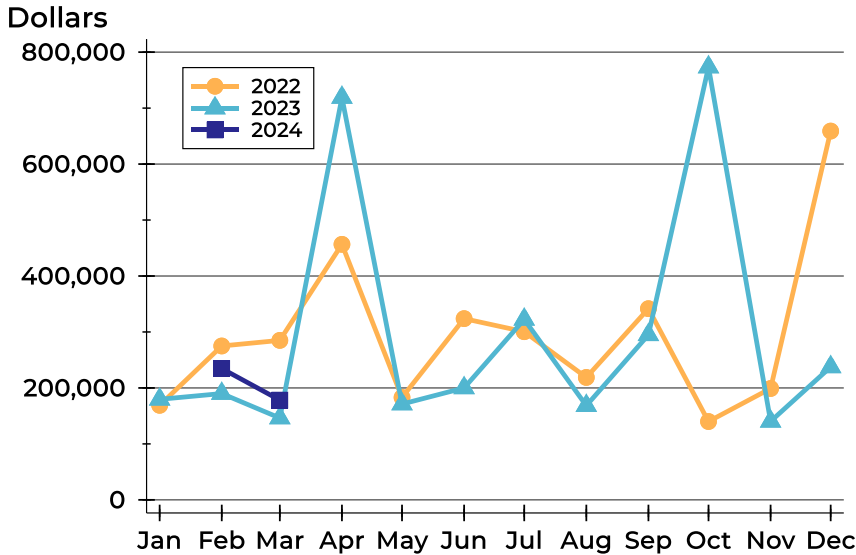
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	99,900	99,900	14	14	87.6%	87.6%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	160,000	160,000	14	14	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	33.3%	275,000	275,000	12	12	96.5%	96.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



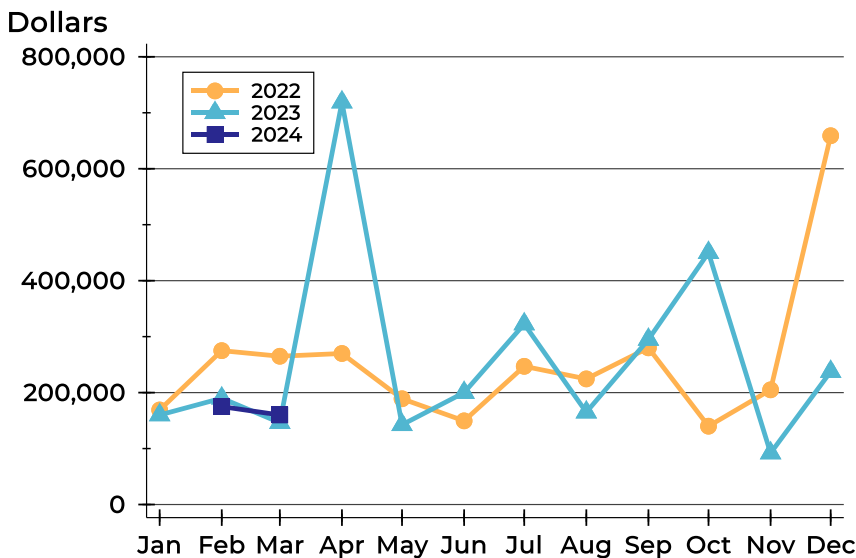
Wabaunsee County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	169,000	179,700	N/A
February	275,000	190,000	234,667
March	285,000	146,250	178,300
April	456,633	719,000	
May	183,000	171,225	
June	323,833	200,000	
July	300,500	322,500	
August	218,800	168,333	
September	341,633	294,925	
October	140,000	773,333	
November	199,000	140,300	
December	659,000	237,500	

Median Price

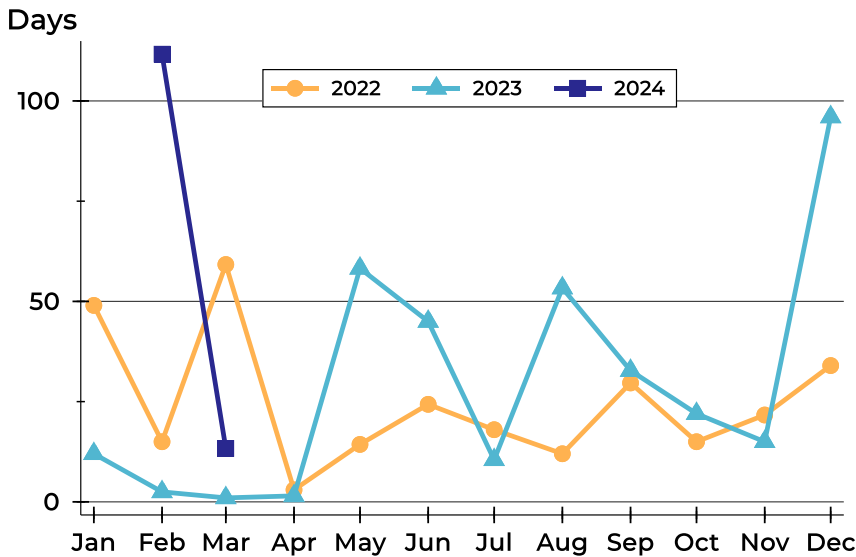


Month	2022	2023	2024
January	169,000	160,000	N/A
February	275,000	190,000	175,000
March	265,000	146,250	160,000
April	269,900	719,000	
May	189,000	142,500	
June	149,500	200,000	
July	247,000	322,500	
August	224,500	165,000	
September	280,000	294,950	
October	140,000	450,000	
November	205,000	92,000	
December	659,000	237,500	



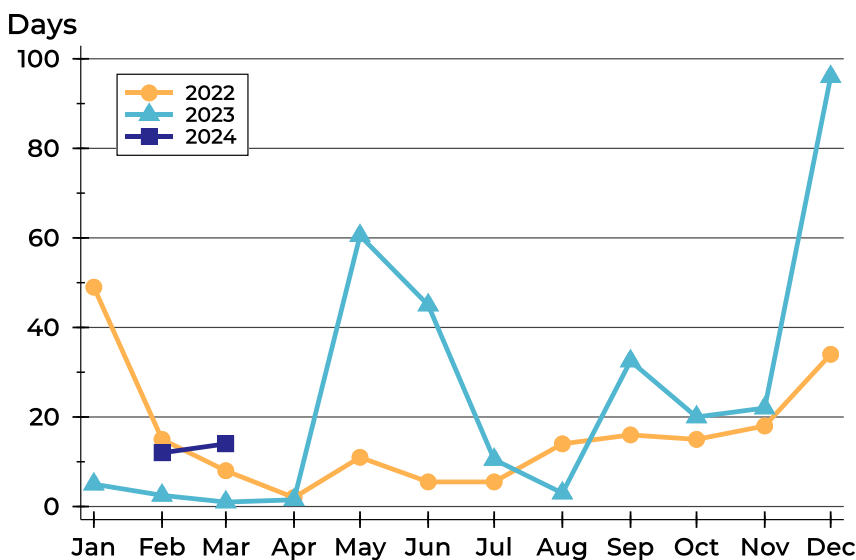
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	12	N/A
February	15	3	112
March	59	1	13
April	3	2	
May	14	58	
June	24	45	
July	18	11	
August	12	53	
September	30	33	
October	15	22	
November	22	15	
December	34	96	

Median DOM



Month	2022	2023	2024
January	49	5	N/A
February	15	3	12
March	8	1	14
April	2	2	
May	11	61	
June	6	45	
July	6	11	
August	14	3	
September	16	33	
October	15	20	
November	18	22	
December	34	96	



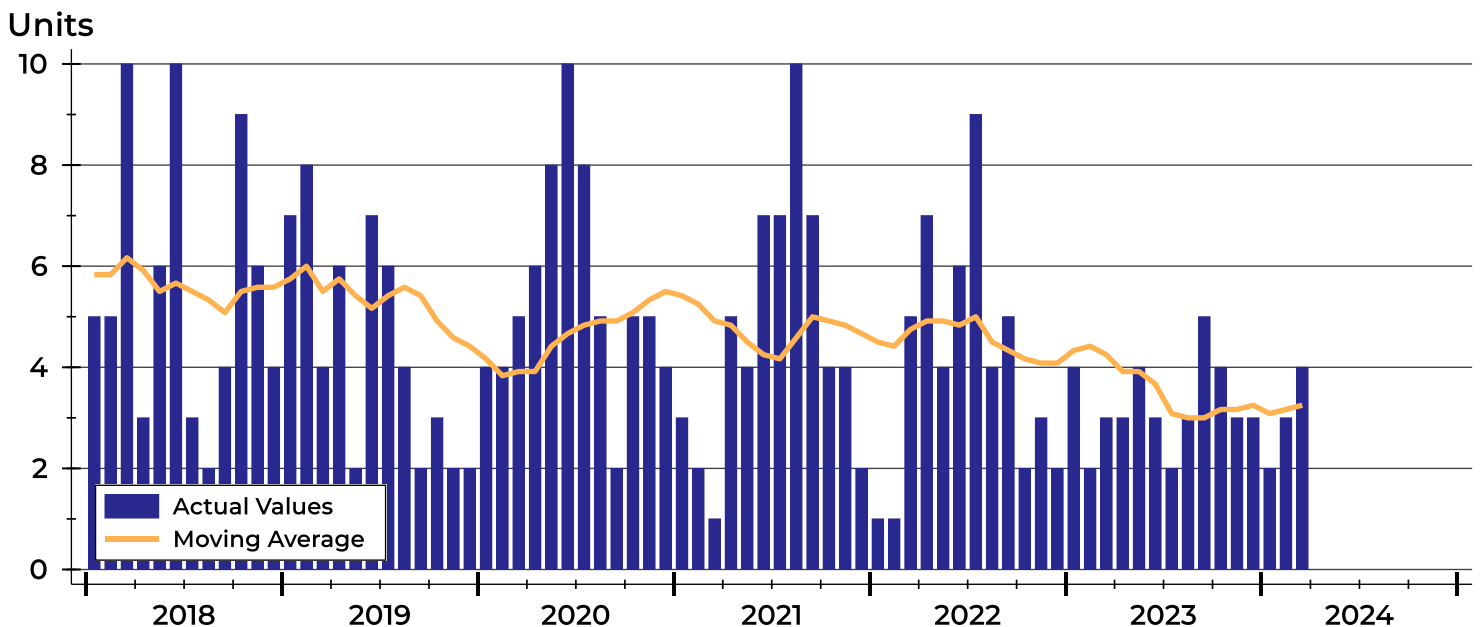
Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		4	3	33.3%
Volume (1,000s)		710	448	58.5%
Average	List Price	177,475	149,167	19.0%
	Days on Market	13	2	550.0%
	Percent of Original	99.1%	100.0%	-0.9%
Median	List Price	167,500	140,000	19.6%
	Days on Market	13	2	550.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 4 listings in Wabaunsee County had contracts pending at the end of March, up from 3 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

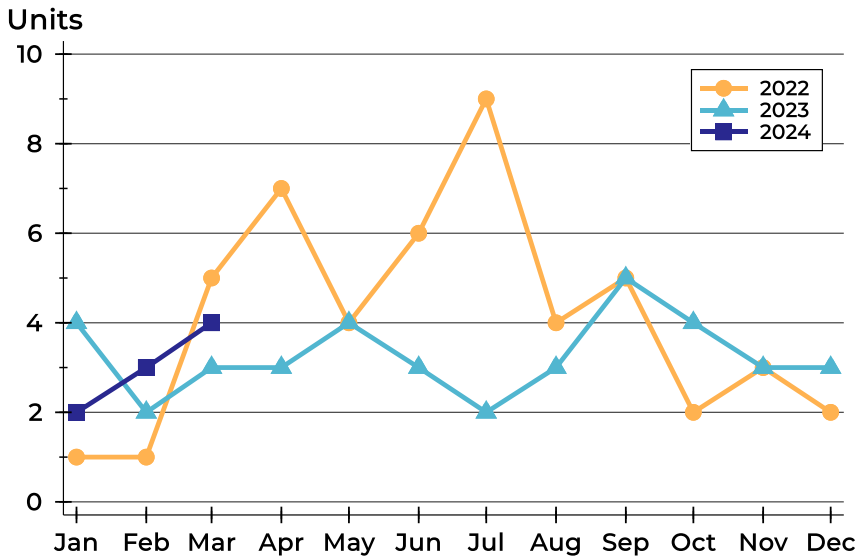
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	1	4	2
February	1	2	3
March	5	3	4
April	7	3	
May	4	4	
June	6	3	
July	9	2	
August	4	3	
September	5	5	
October	2	4	
November	3	3	
December	2	3	

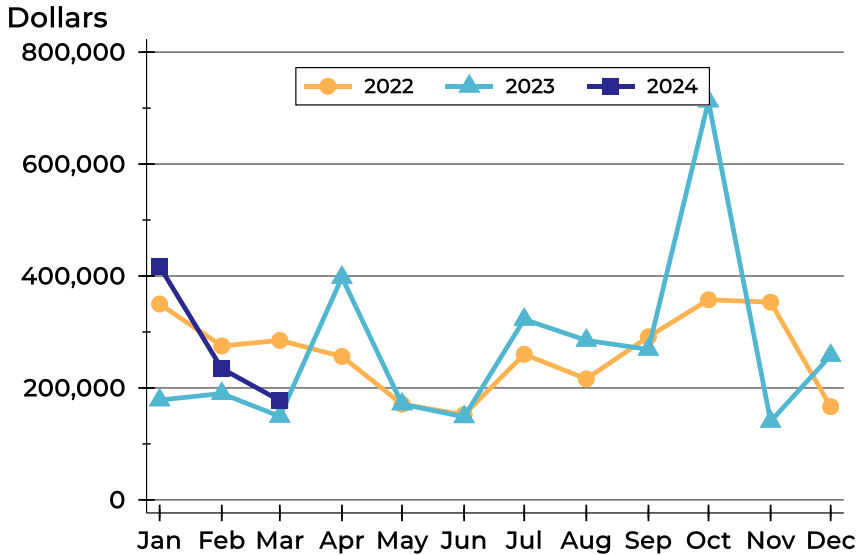
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	99,900	99,900	14	14	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	160,000	160,000	14	14	100.0%	100.0%
\$175,000-\$199,999	1	25.0%	175,000	175,000	12	12	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	275,000	275,000	12	12	96.5%	96.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



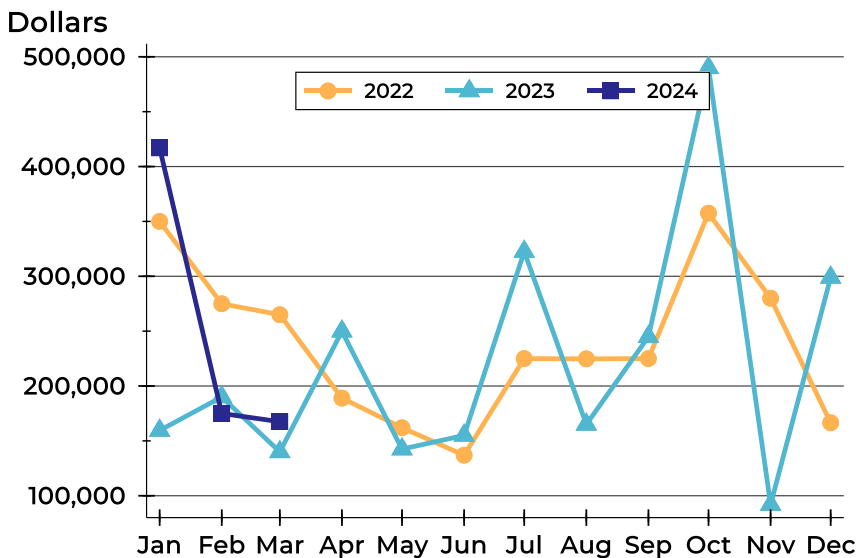
Wabaunsee County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	350,000	178,375	417,000
February	275,000	190,000	234,667
March	285,000	149,167	177,475
April	256,271	397,467	
May	171,000	171,225	
June	152,167	148,300	
July	260,222	322,500	
August	216,125	285,000	
September	291,360	268,940	
October	357,500	712,475	
November	353,333	140,300	
December	166,500	258,000	

Median Price

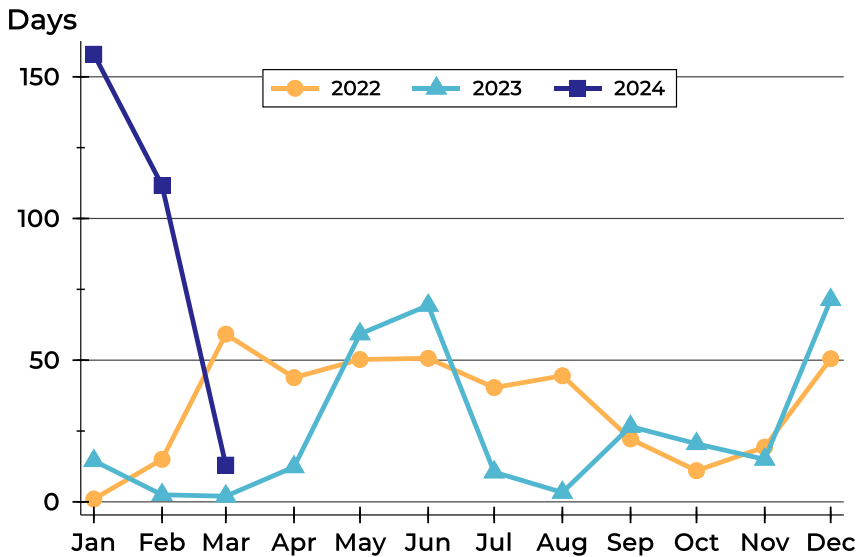


Month	2022	2023	2024
January	350,000	159,500	417,000
February	275,000	190,000	175,000
March	265,000	140,000	167,500
April	189,000	249,900	
May	162,000	142,500	
June	137,000	155,000	
July	225,000	322,500	
August	224,750	165,000	
September	225,000	244,900	
October	357,500	489,950	
November	280,000	92,000	
December	166,500	299,000	



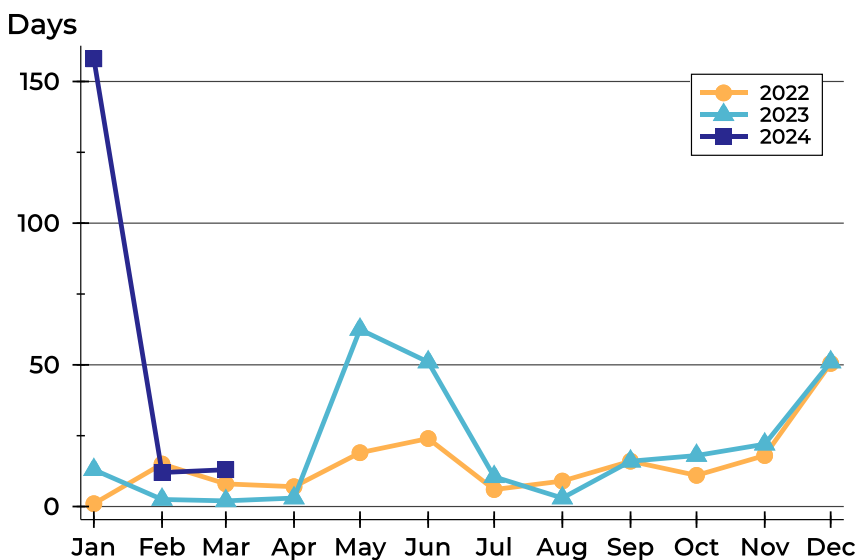
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	1	15	158
February	15	3	112
March	59	2	13
April	44	12	
May	50	59	
June	51	69	
July	40	11	
August	45	3	
September	22	27	
October	11	21	
November	19	15	
December	51	71	

Median DOM



Month	2022	2023	2024
January	1	13	158
February	15	3	12
March	8	2	13
April	7	3	
May	19	63	
June	24	51	
July	6	11	
August	9	3	
September	16	16	
October	11	18	
November	18	22	
December	51	51	