



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

September 2025 NE Kansas Market Statistics

- NE Kansas System Total (*print pages 2 through 23*)
- Brown County (*print pages 24 through 45*)
- Nemaha County (*print pages 46 through 67*)

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**September
2025**

Northeast Kansas MLS Statistics



Northeast Kansas Housing Report



Market Overview

Northeast Kansas Home Sales Fell in September

Total home sales in the Northeast Kansas MLS system fell last month to 6 units, compared to 7 units in September 2024. Total sales volume was \$0.9 million, down from a year earlier.

The median sale price in September was \$102,760, down from \$165,000 a year earlier. Homes that sold in September were typically on the market for 16 days and sold for 96.9% of their list prices.

Northeast Kansas Active Listings Down at End of September

The total number of active listings in the Northeast Kansas MLS system at the end of September was 35 units, down from 43 at the same point in 2024. This represents a 4.4 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$176,500.

During September, a total of 4 contracts were written down from 8 in September 2024. At the end of the month, there were 11 contracts still pending.

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**September
2025**

Northeast Kansas MLS Statistics



Northeast Kansas Summary Statistics

| September MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 |
| Home Sales | | 6 | 7 | 20 | 74 | 89 | 106 |
| Change from prior year | | -14.3% | -65.0% | 81.8% | -16.9% | -16.0% | 17.8% |
| Active Listings | | 35 | 43 | 42 | N/A | N/A | N/A |
| Change from prior year | | -18.6% | 2.4% | 44.8% | | | |
| Months' Supply | | 4.4 | 4.2 | 3.8 | N/A | N/A | N/A |
| Change from prior year | | 4.8% | 10.5% | 35.7% | | | |
| New Listings | | 7 | 16 | 19 | 112 | 116 | 141 |
| Change from prior year | | -56.3% | -15.8% | 35.7% | -3.4% | -17.7% | 7.6% |
| Contracts Written | | 4 | 8 | 20 | 79 | 91 | 112 |
| Change from prior year | | -50.0% | -60.0% | 100.0% | -13.2% | -18.8% | 16.7% |
| Pending Contracts | | 11 | 7 | 16 | N/A | N/A | N/A |
| Change from prior year | | 57.1% | -56.3% | 45.5% | | | |
| Sales Volume (1,000s) | | 900 | 1,268 | 2,935 | 13,528 | 13,459 | 15,434 |
| Change from prior year | | -29.0% | -56.8% | 79.7% | 0.5% | -12.8% | 11.4% |
| Average | Sale Price | 149,920 | 181,143 | 146,755 | 182,816 | 151,221 | 145,603 |
| | Change from prior year | -17.2% | 23.4% | -1.1% | 20.9% | 3.9% | -5.4% |
| | List Price of Actives | 238,183 | 223,130 | 140,396 | N/A | N/A | N/A |
| | Change from prior year | 6.7% | 58.9% | -16.2% | | | |
| | Days on Market | 33 | 47 | 41 | 78 | 69 | 48 |
| | Change from prior year | -29.8% | 14.6% | -2.4% | 13.0% | 43.8% | 26.3% |
| Median | Percent of List | 96.7% | 93.8% | 99.8% | 95.3% | 94.1% | 93.8% |
| | Change from prior year | 3.1% | -6.0% | 4.9% | 1.3% | 0.3% | -2.6% |
| | Percent of Original | 95.1% | 90.0% | 98.0% | 91.5% | 91.1% | 91.3% |
| | Change from prior year | 5.7% | -8.2% | 5.5% | 0.4% | -0.2% | -3.9% |
| | Sale Price | 102,760 | 165,000 | 133,500 | 157,500 | 151,000 | 132,500 |
| | Change from prior year | -37.7% | 23.6% | -17.6% | 4.3% | 14.0% | 0.4% |
| Median | List Price of Actives | 176,500 | 220,000 | 142,500 | N/A | N/A | N/A |
| | Change from prior year | -19.8% | 54.4% | 23.9% | | | |
| | Days on Market | 16 | 25 | 9 | 43 | 31 | 26 |
| | Change from prior year | -36.0% | 177.8% | -74.3% | 38.7% | 19.2% | 100.0% |
| | Percent of List | 96.9% | 97.2% | 100.0% | 96.6% | 96.6% | 97.4% |
| | Change from prior year | -0.3% | -2.8% | 1.0% | 0.0% | -0.8% | -0.3% |
| Median | Percent of Original | 95.5% | 91.5% | 100.0% | 95.5% | 94.9% | 95.4% |
| | Change from prior year | 4.4% | -8.5% | 1.0% | 0.6% | -0.5% | -1.6% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



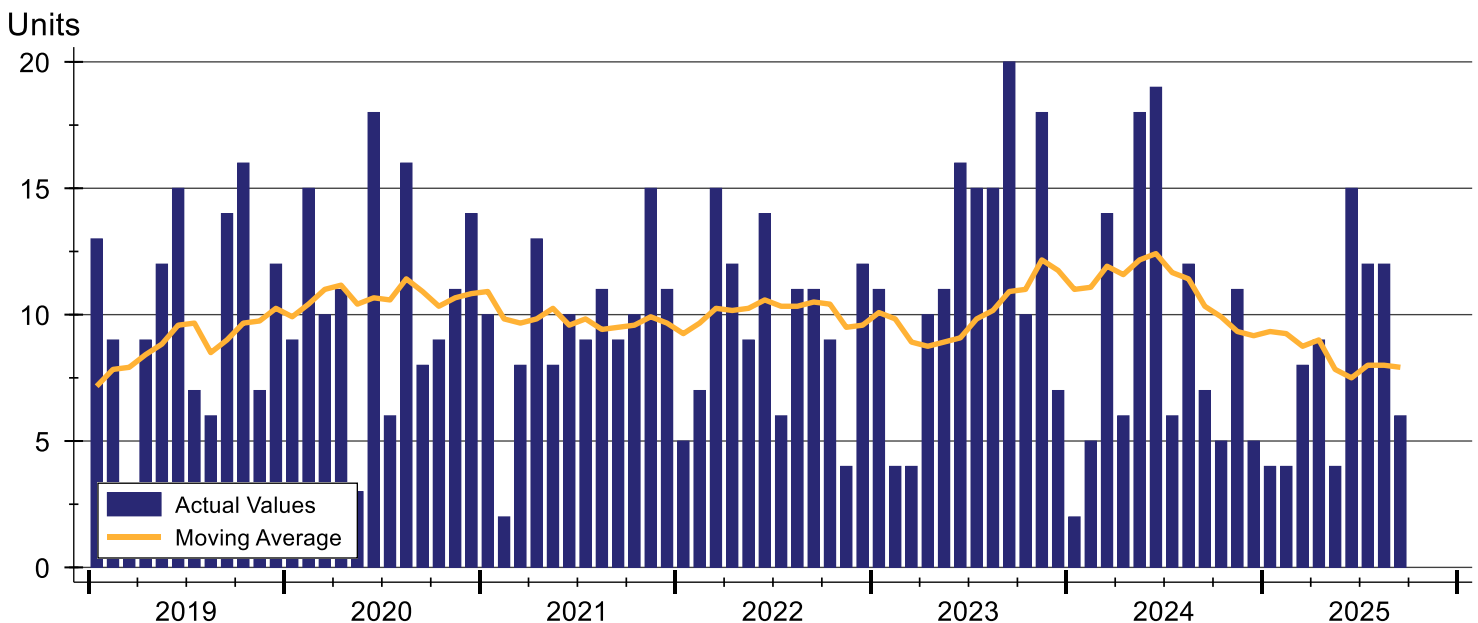
Northeast Kansas Closed Listings Analysis

| Summary Statistics for Closed Listings | | 2025 | September 2024 | Change | 2025 | Year-to-Date 2024 | Change |
|--|---------------------|----------------|----------------|--------|----------------|-------------------|--------|
| Closed Listings | | 6 | 7 | -14.3% | 74 | 89 | -16.9% |
| Volume (1,000s) | | 900 | 1,268 | -29.0% | 13,528 | 13,459 | 0.5% |
| Months' Supply | | 4.4 | 4.2 | 4.8% | N/A | N/A | N/A |
| Average | Sale Price | 149,920 | 181,143 | -17.2% | 182,816 | 151,221 | 20.9% |
| | Days on Market | 33 | 47 | -29.8% | 78 | 69 | 13.0% |
| | Percent of List | 96.7% | 93.8% | 3.1% | 95.3% | 94.1% | 1.3% |
| | Percent of Original | 95.1% | 90.0% | 5.7% | 91.5% | 91.1% | 0.4% |
| Median | Sale Price | 102,760 | 165,000 | -37.7% | 157,500 | 151,000 | 4.3% |
| | Days on Market | 16 | 25 | -36.0% | 43 | 31 | 38.7% |
| | Percent of List | 96.9% | 97.2% | -0.3% | 96.6% | 96.6% | 0.0% |
| | Percent of Original | 95.5% | 91.5% | 4.4% | 95.5% | 94.9% | 0.6% |

A total of 6 homes sold in the Northeast Kansas MLS system in September, down from 7 units in September 2024. Total sales volume fell to \$0.9 million compared to \$1.3 million in the previous year.

The median sales price in September was \$102,760, down 37.7% compared to the prior year. Median days on market was 16 days, down from 28 days in August, and down from 25 in September 2024.

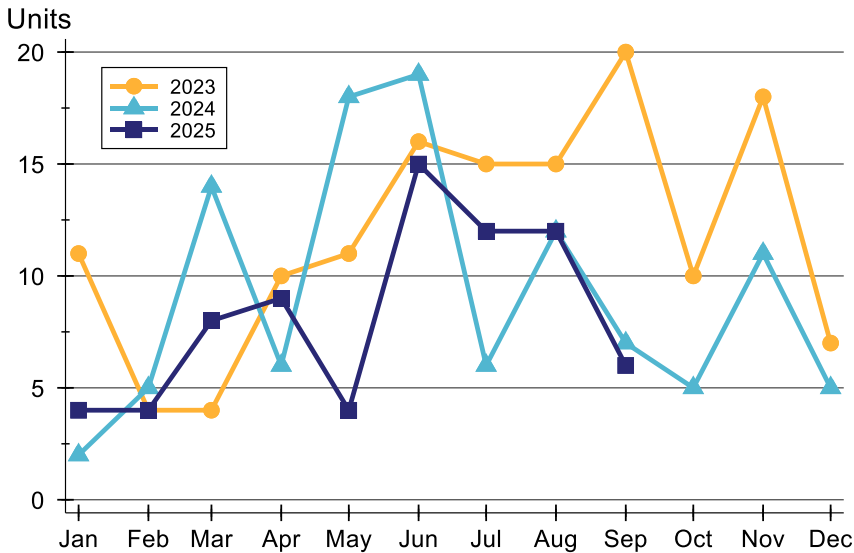
History of Closed Listings





Northeast Kansas Closed Listings Analysis

Closed Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 11 | 2 | 4 |
| February | 4 | 5 | 4 |
| March | 4 | 14 | 8 |
| April | 10 | 6 | 9 |
| May | 11 | 18 | 4 |
| June | 16 | 19 | 15 |
| July | 15 | 6 | 12 |
| August | 15 | 12 | 12 |
| September | 20 | 7 | 6 |
| October | 10 | 5 | |
| November | 18 | 11 | |
| December | 7 | 5 | |

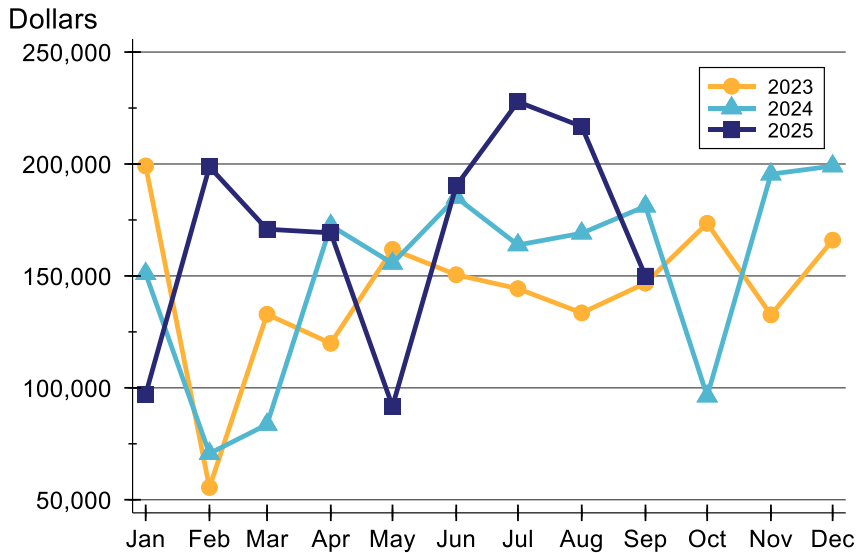
Closed Listings by Price Range

| Price Range | Sales Number | Percent | Months' Supply | Sale Price Average | Median | Days on Market Avg. | Med. | Price as % of List Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|--------------|---------|----------------|--------------------|---------|---------------------|------|-------------------------|--------|--------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 50.0% | 1.6 | 85,000 | 85,000 | 15 | 15 | 95.1% | 96.9% | 95.1% | 96.9% |
| \$100,000-\$124,999 | 1 | 16.7% | 1.8 | 110,520 | 110,520 | 2 | 2 | 104.3% | 104.3% | 104.3% | 104.3% |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | 7.2 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 16.7% | 0.9 | 234,000 | 234,000 | 41 | 41 | 94.0% | 94.0% | 94.0% | 94.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 16.7% | 10.0 | 300,000 | 300,000 | 108 | 108 | 96.9% | 96.9% | 87.3% | 87.3% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



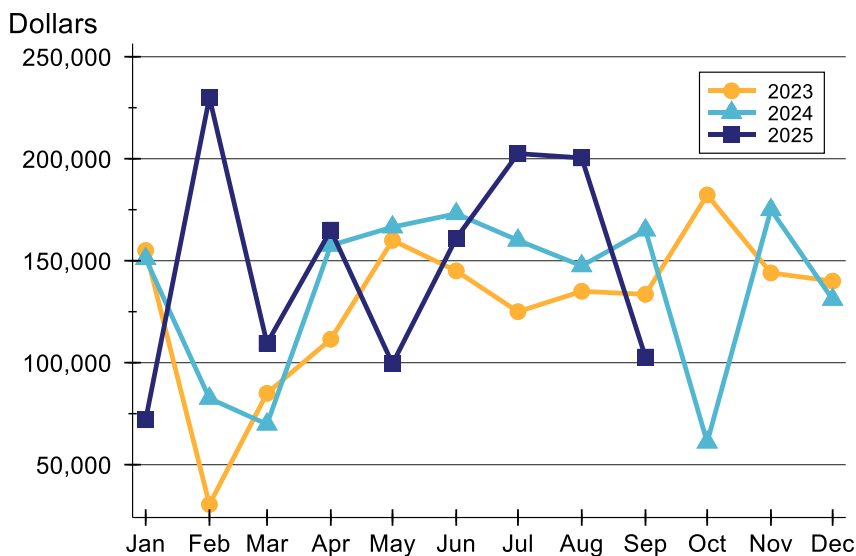
Northeast Kansas Closed Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 199,136 | 151,000 | 97,125 |
| February | 55,500 | 70,660 | 198,750 |
| March | 132,875 | 83,625 | 170,875 |
| April | 119,900 | 172,500 | 169,233 |
| May | 161,873 | 155,606 | 91,750 |
| June | 150,525 | 185,095 | 190,267 |
| July | 144,310 | 163,833 | 227,792 |
| August | 133,480 | 169,075 | 216,733 |
| September | 146,755 | 181,143 | 149,920 |
| October | 173,500 | 96,280 | |
| November | 132,583 | 195,455 | |
| December | 165,993 | 199,080 | |

Median Price

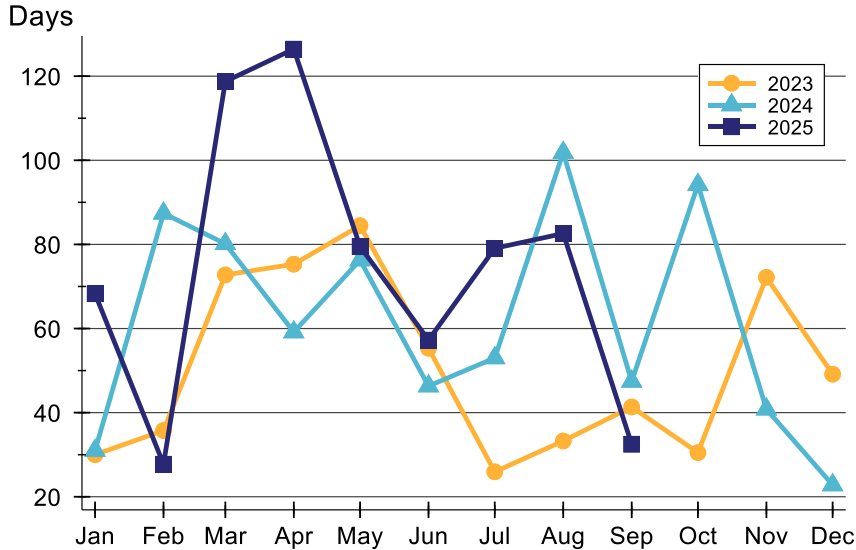


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 155,000 | 151,000 | 72,000 |
| February | 30,500 | 82,500 | 230,000 |
| March | 85,000 | 69,813 | 109,500 |
| April | 111,500 | 157,500 | 165,000 |
| May | 160,000 | 166,500 | 99,500 |
| June | 145,000 | 173,000 | 161,000 |
| July | 125,000 | 160,000 | 202,500 |
| August | 135,000 | 147,450 | 200,400 |
| September | 133,500 | 165,000 | 102,760 |
| October | 182,250 | 61,000 | |
| November | 144,000 | 175,000 | |
| December | 140,000 | 131,000 | |



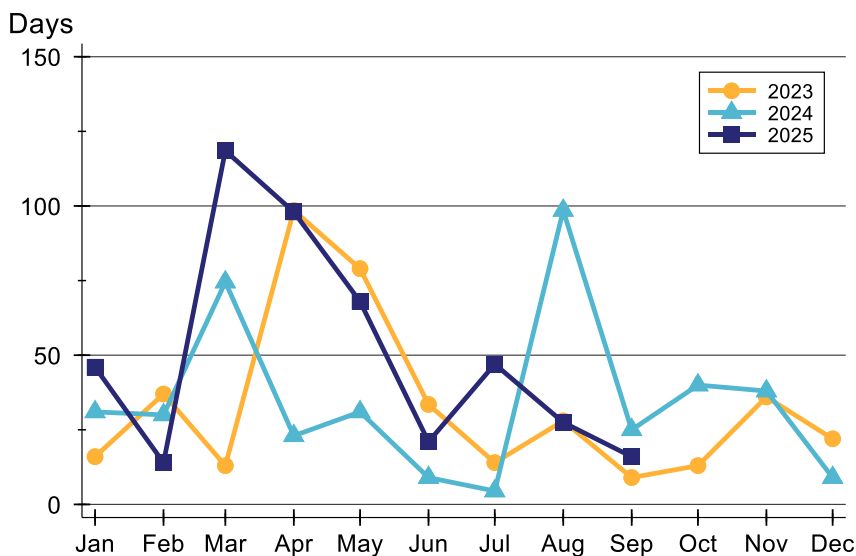
Northeast Kansas Closed Listings Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 30 | 31 | 68 |
| February | 36 | 87 | 28 |
| March | 73 | 80 | 119 |
| April | 75 | 59 | 126 |
| May | 84 | 76 | 80 |
| June | 55 | 46 | 57 |
| July | 26 | 53 | 79 |
| August | 33 | 102 | 83 |
| September | 41 | 47 | 33 |
| October | 31 | 94 | |
| November | 72 | 41 | |
| December | 49 | 23 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 16 | 31 | 46 |
| February | 37 | 30 | 14 |
| March | 13 | 75 | 119 |
| April | 99 | 23 | 98 |
| May | 79 | 31 | 68 |
| June | 34 | 9 | 21 |
| July | 14 | 5 | 47 |
| August | 28 | 99 | 28 |
| September | 9 | 25 | 16 |
| October | 13 | 40 | |
| November | 36 | 38 | |
| December | 22 | 9 | |



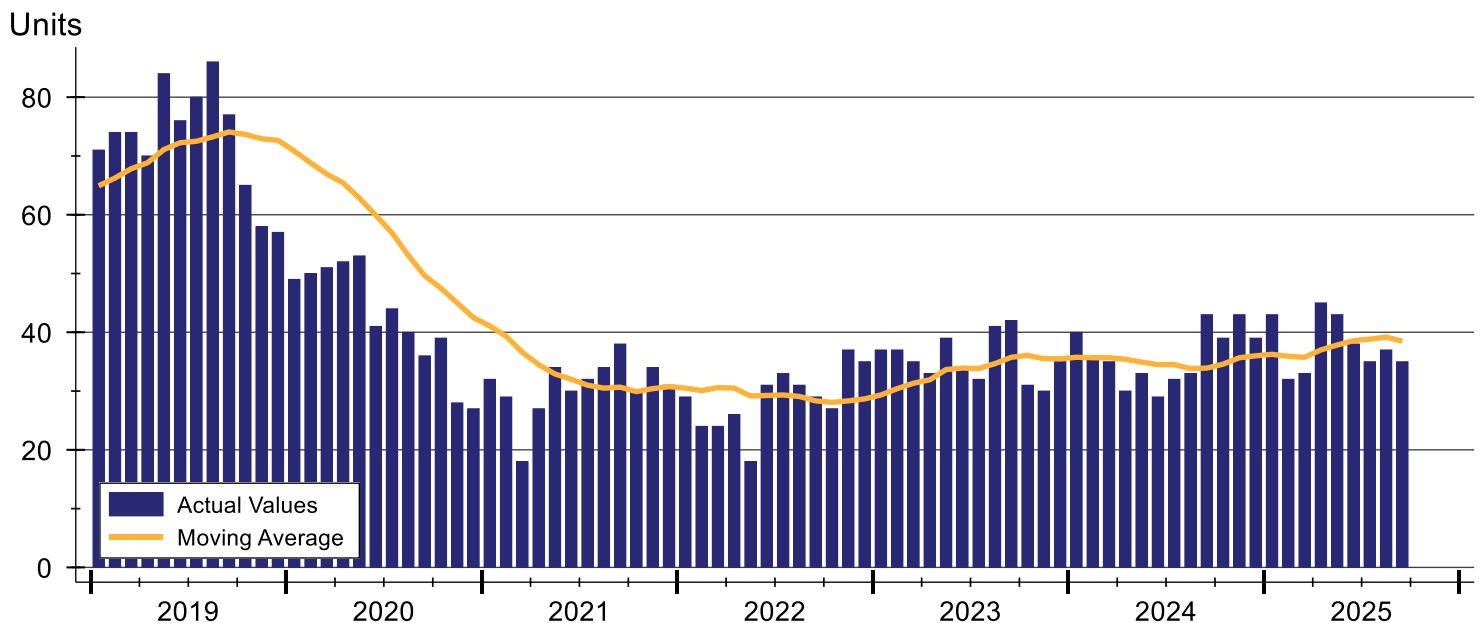
Northeast Kansas Active Listings Analysis

| Summary Statistics for Active Listings | | 2025 | End of September 2024 | Change |
|--|---------------------|---------|-----------------------|--------|
| Active Listings | | 35 | 43 | -18.6% |
| Volume (1,000s) | | 8,336 | 9,595 | -13.1% |
| Months' Supply | | 4.4 | 4.2 | 4.8% |
| Average | List Price | 238,183 | 223,130 | 6.7% |
| | Days on Market | 78 | 84 | -7.1% |
| | Percent of Original | 94.1% | 96.7% | -2.7% |
| Median | List Price | 176,500 | 220,000 | -19.8% |
| | Days on Market | 29 | 37 | -21.6% |
| | Percent of Original | 97.3% | 100.0% | -2.7% |

A total of 35 homes were available for sale in the Northeast Kansas MLS system at the end of September. This represents a 4.4 months' supply of active listings.

The median list price of homes on the market at the end of September was \$176,500, down 19.8% from 2024. The typical time on market for active listings was 29 days, down from 37 days a year earlier.

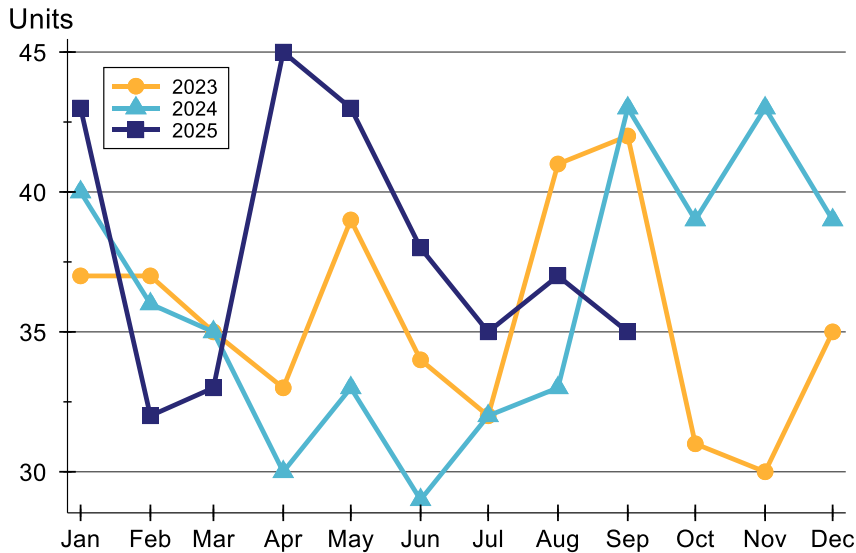
History of Active Listings





Northeast Kansas Active Listings Analysis

Active Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 37 | 40 | 43 |
| February | 37 | 36 | 32 |
| March | 35 | 35 | 33 |
| April | 33 | 30 | 45 |
| May | 39 | 33 | 43 |
| June | 34 | 29 | 38 |
| July | 32 | 32 | 35 |
| August | 41 | 33 | 37 |
| September | 42 | 43 | 35 |
| October | 31 | 39 | |
| November | 30 | 43 | |
| December | 35 | 39 | |

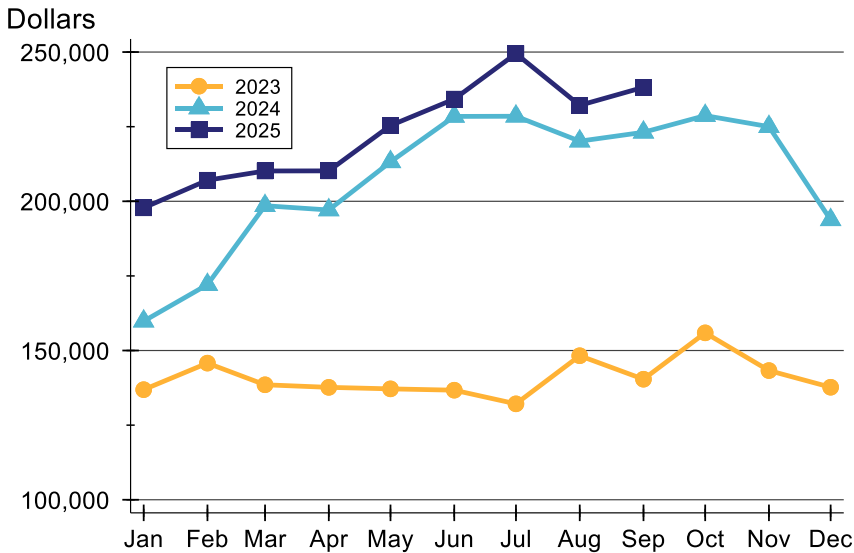
Active Listings by Price Range

| Price Range | Active Listings Number | Percent | Months' Supply | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|---------------------------|---------|-------------------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 2.9% | N/A | 40,000 | 40,000 | 526 | 526 | 66.7% | 66.7% |
| \$50,000-\$99,999 | 3 | 8.6% | 1.6 | 73,333 | 70,000 | 18 | 4 | 96.7% | 100.0% |
| \$100,000-\$124,999 | 2 | 5.7% | 1.8 | 107,000 | 107,000 | 71 | 71 | 96.3% | 96.3% |
| \$125,000-\$149,999 | 8 | 22.9% | N/A | 131,625 | 129,000 | 39 | 28 | 95.8% | 96.8% |
| \$150,000-\$174,999 | 3 | 8.6% | N/A | 166,633 | 165,000 | 40 | 17 | 95.0% | 95.0% |
| \$175,000-\$199,999 | 3 | 8.6% | 7.2 | 187,833 | 189,000 | 64 | 6 | 99.5% | 100.0% |
| \$200,000-\$249,999 | 1 | 2.9% | 0.9 | 209,000 | 209,000 | 352 | 352 | 92.9% | 92.9% |
| \$250,000-\$299,999 | 4 | 11.4% | N/A | 271,000 | 267,500 | 144 | 158 | 82.6% | 81.4% |
| \$300,000-\$399,999 | 5 | 14.3% | 10.0 | 351,600 | 349,000 | 57 | 48 | 95.8% | 100.0% |
| \$400,000-\$499,999 | 2 | 5.7% | N/A | 442,500 | 442,500 | 9 | 9 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 3 | 8.6% | N/A | 603,333 | 599,999 | 49 | 62 | 97.8% | 96.8% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



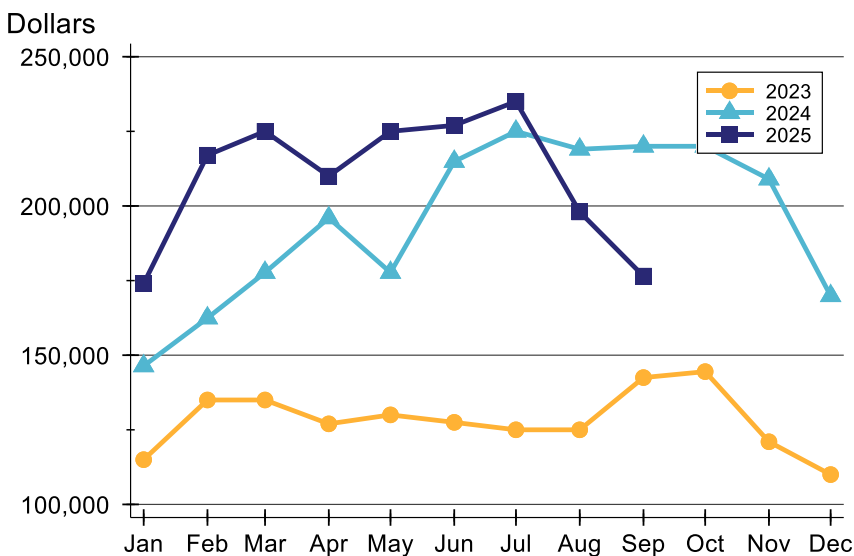
Northeast Kansas Active Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 136,893 | 159,830 | 197,812 |
| February | 145,786 | 172,086 | 207,069 |
| March | 138,526 | 198,523 | 210,155 |
| April | 137,670 | 197,093 | 210,193 |
| May | 137,159 | 213,218 | 225,393 |
| June | 136,712 | 228,445 | 234,245 |
| July | 132,141 | 228,497 | 249,480 |
| August | 148,264 | 220,152 | 232,157 |
| September | 140,396 | 223,130 | 238,183 |
| October | 155,922 | 228,713 | |
| November | 143,290 | 225,014 | |
| December | 137,709 | 193,800 | |

Median Price

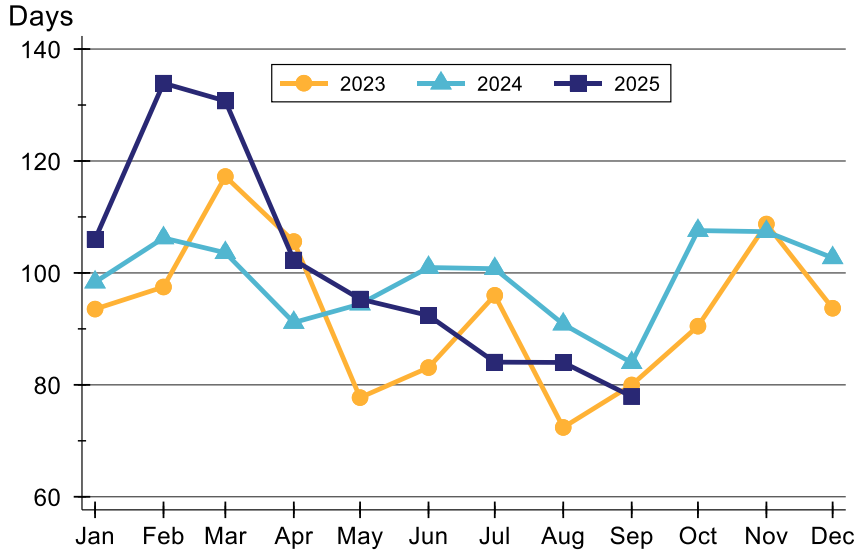


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 115,000 | 146,400 | 174,000 |
| February | 135,000 | 162,450 | 217,000 |
| March | 135,000 | 177,700 | 225,000 |
| April | 127,000 | 196,000 | 210,000 |
| May | 130,000 | 177,700 | 225,000 |
| June | 127,500 | 214,900 | 227,000 |
| July | 125,000 | 225,000 | 235,000 |
| August | 125,000 | 219,000 | 198,000 |
| September | 142,500 | 220,000 | 176,500 |
| October | 144,500 | 220,000 | |
| November | 121,000 | 209,000 | |
| December | 110,000 | 169,900 | |



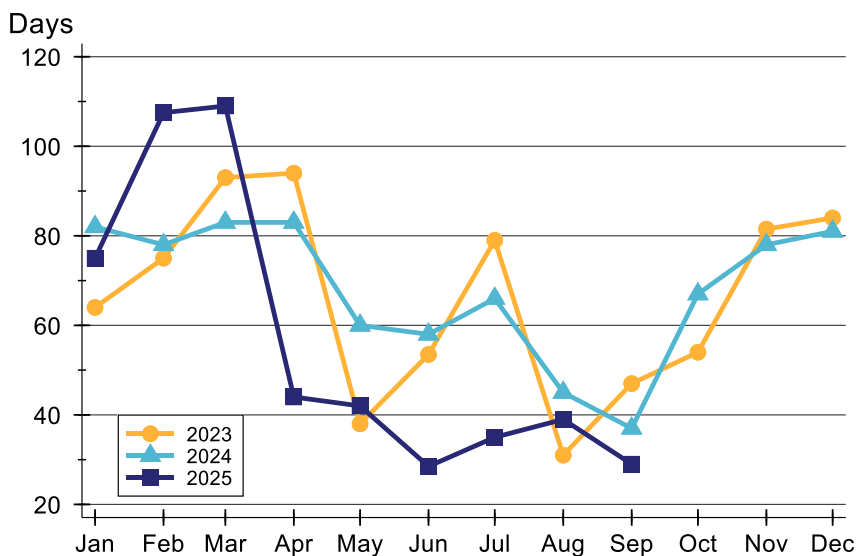
Northeast Kansas Active Listings Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 94 | 98 | 106 |
| February | 97 | 106 | 134 |
| March | 117 | 104 | 131 |
| April | 106 | 91 | 102 |
| May | 78 | 94 | 95 |
| June | 83 | 101 | 92 |
| July | 96 | 101 | 84 |
| August | 72 | 91 | 84 |
| September | 80 | 84 | 78 |
| October | 90 | 108 | |
| November | 109 | 107 | |
| December | 94 | 103 | |

Median DOM

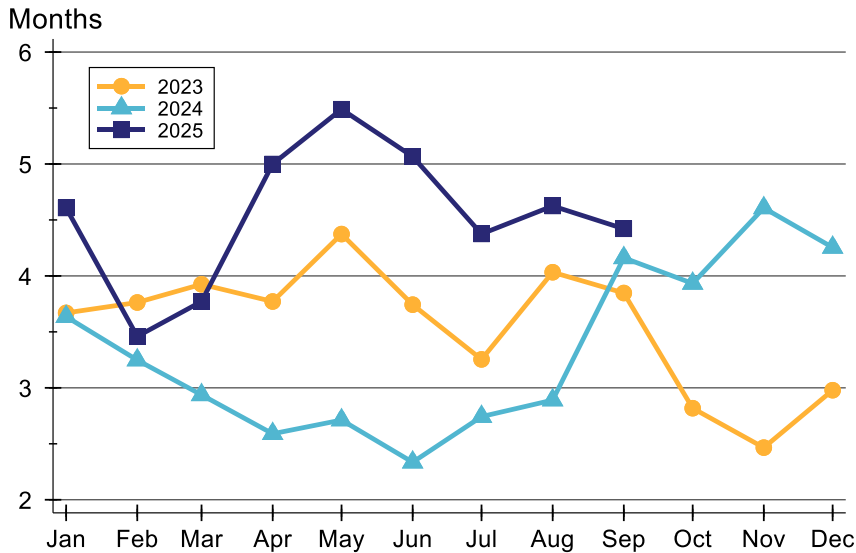


| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 64 | 82 | 75 |
| February | 75 | 78 | 108 |
| March | 93 | 83 | 109 |
| April | 94 | 83 | 44 |
| May | 38 | 60 | 42 |
| June | 54 | 58 | 29 |
| July | 79 | 66 | 35 |
| August | 31 | 45 | 39 |
| September | 47 | 37 | 29 |
| October | 54 | 67 | |
| November | 82 | 78 | |
| December | 84 | 81 | |



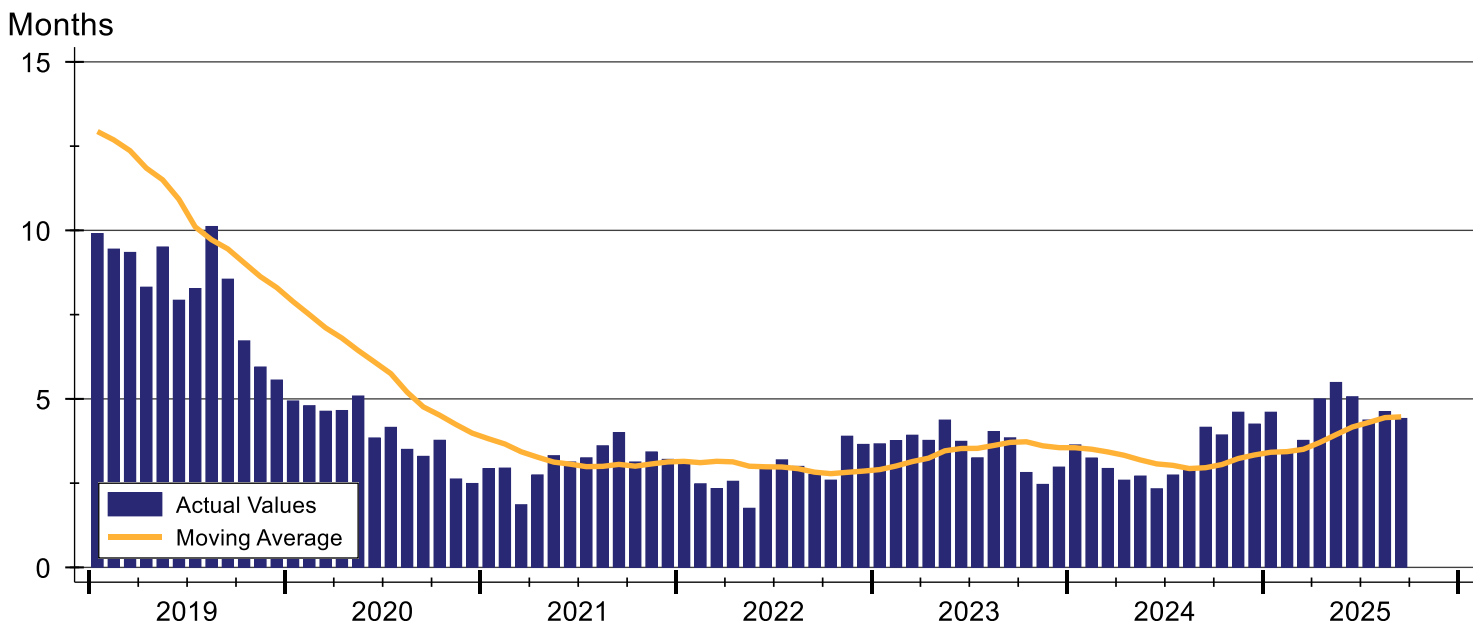
Northeast Kansas Months' Supply Analysis

Months' Supply by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 3.7 | 3.6 | 4.6 |
| February | 3.8 | 3.2 | 3.5 |
| March | 3.9 | 2.9 | 3.8 |
| April | 3.8 | 2.6 | 5.0 |
| May | 4.4 | 2.7 | 5.5 |
| June | 3.7 | 2.3 | 5.1 |
| July | 3.3 | 2.7 | 4.4 |
| August | 4.0 | 2.9 | 4.6 |
| September | 3.8 | 4.2 | 4.4 |
| October | 2.8 | 3.9 | |
| November | 2.5 | 4.6 | |
| December | 3.0 | 4.3 | |

History of Month's Supply





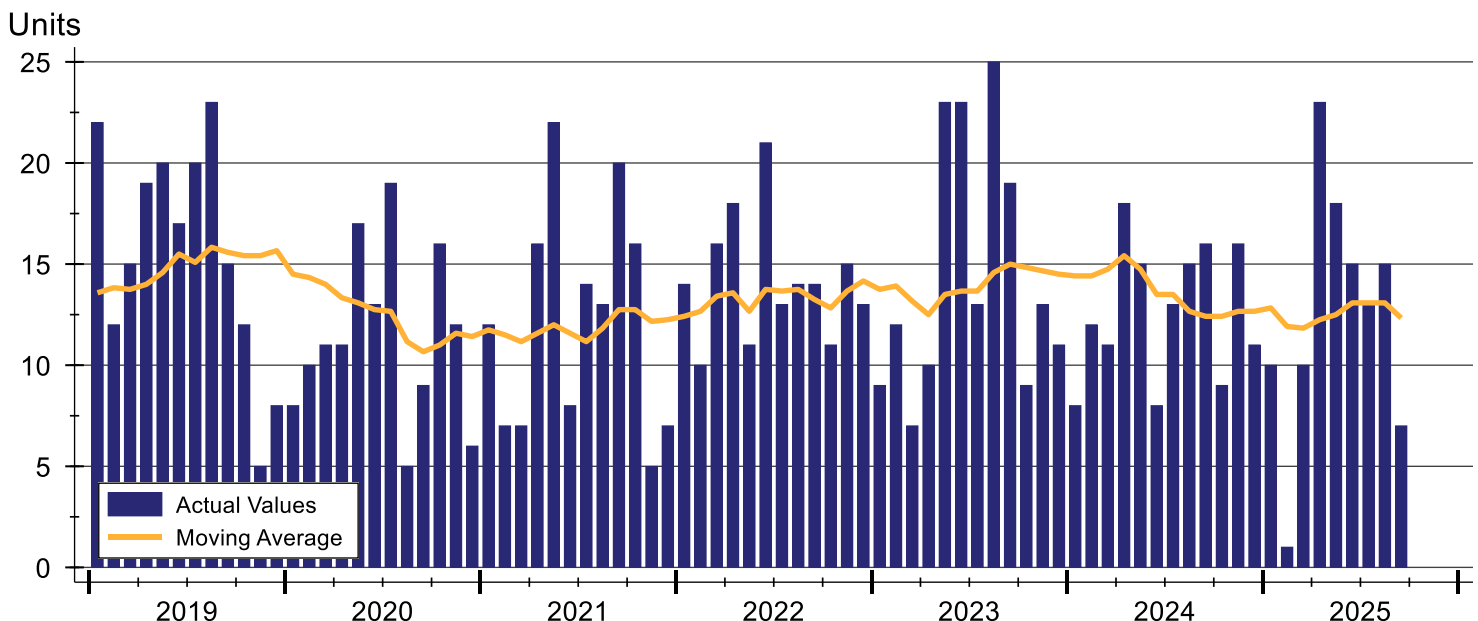
Northeast Kansas New Listings Analysis

| Summary Statistics for New Listings | | 2025 | September 2024 | Change |
|-------------------------------------|--------------------|---------|----------------|--------|
| Current Month | New Listings | 7 | 16 | -56.3% |
| | Volume (1,000s) | 1,468 | 3,303 | -55.6% |
| | Average List Price | 209,714 | 206,431 | 1.6% |
| | Median List Price | 199,000 | 179,500 | 10.9% |
| Year-to-Date | New Listings | 112 | 116 | -3.4% |
| | Volume (1,000s) | 24,071 | 21,836 | 10.2% |
| | Average List Price | 214,917 | 188,240 | 14.2% |
| | Median List Price | 186,250 | 169,500 | 9.9% |

A total of 7 new listings were added in the Northeast Kansas MLS system during September, down 56.2% from the same month in 2024. Year-to-date the Northeast Kansas MLS system has seen 112 new listings.

The median list price of these homes was \$199,000 up from \$179,500 in 2024.

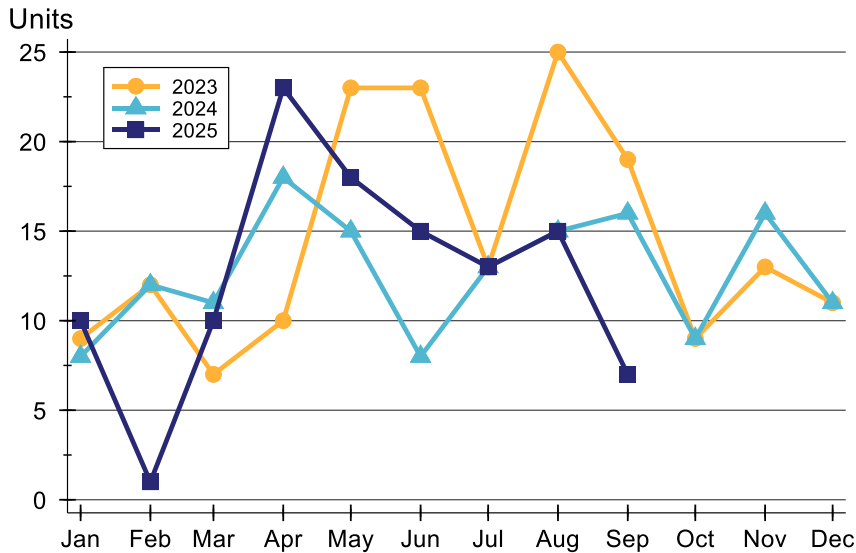
History of New Listings





Northeast Kansas New Listings Analysis

New Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 9 | 8 | 10 |
| February | 12 | 12 | 1 |
| March | 7 | 11 | 10 |
| April | 10 | 18 | 23 |
| May | 23 | 15 | 18 |
| June | 23 | 8 | 15 |
| July | 13 | 13 | 13 |
| August | 25 | 15 | 15 |
| September | 19 | 16 | 7 |
| October | 9 | 9 | |
| November | 13 | 16 | |
| December | 11 | 11 | |

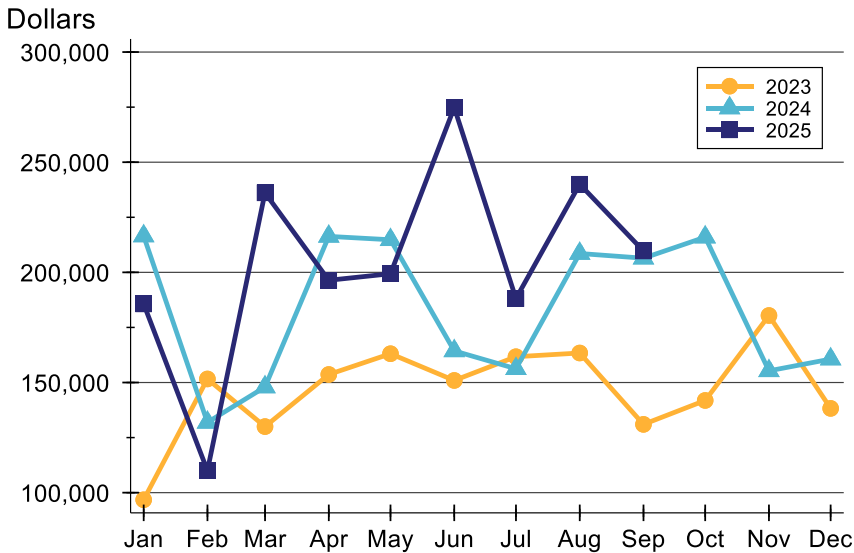
New Listings by Price Range

| Price Range | New Listings Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 2 | 28.6% | 65,000 | 65,000 | 11 | 11 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 2 | 28.6% | 194,000 | 194,000 | 13 | 13 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 1 | 14.3% | 220,000 | 220,000 | 0 | 0 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 14.3% | 330,000 | 330,000 | 11 | 11 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 1 | 14.3% | 400,000 | 400,000 | 14 | 14 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



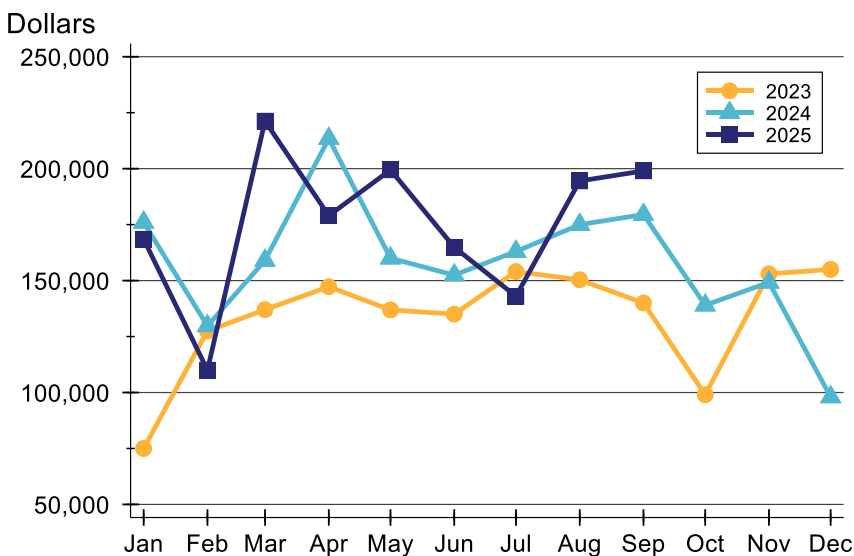
Northeast Kansas New Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 96,778 | 216,500 | 185,670 |
| February | 151,617 | 131,908 | 110,000 |
| March | 130,000 | 147,955 | 236,100 |
| April | 153,650 | 216,344 | 196,409 |
| May | 163,081 | 214,793 | 199,383 |
| June | 150,943 | 164,350 | 274,853 |
| July | 161,715 | 156,246 | 188,115 |
| August | 163,402 | 208,560 | 240,027 |
| September | 131,005 | 206,431 | 209,714 |
| October | 141,867 | 215,989 | |
| November | 180,423 | 155,306 | |
| December | 138,255 | 160,636 | |

Median Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 75,000 | 176,000 | 168,500 |
| February | 127,500 | 129,750 | 110,000 |
| March | 137,000 | 159,000 | 221,250 |
| April | 147,250 | 213,450 | 179,000 |
| May | 136,900 | 160,000 | 199,450 |
| June | 135,000 | 152,450 | 164,900 |
| July | 154,000 | 163,000 | 143,000 |
| August | 150,350 | 175,000 | 194,500 |
| September | 140,000 | 179,500 | 199,000 |
| October | 99,000 | 139,000 | |
| November | 153,000 | 149,200 | |
| December | 155,000 | 98,000 | |



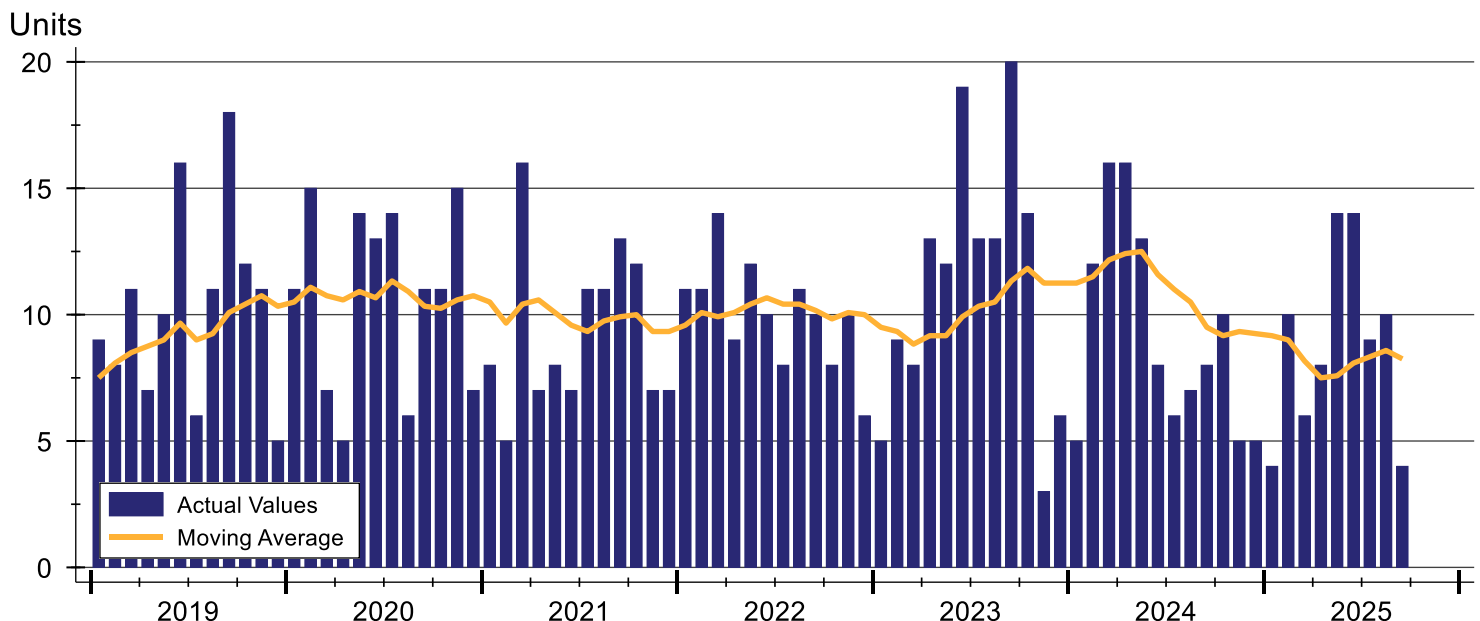
Northeast Kansas Contracts Written Analysis

| Summary Statistics for Contracts Written | | September | | | Year-to-Date | | |
|---|---------------------|-----------|---------|--------|--------------|---------|--------|
| | | 2025 | 2024 | Change | 2025 | 2024 | Change |
| Contracts Written | | 4 | 8 | -50.0% | 79 | 91 | -13.2% |
| Volume (1,000s) | | 883 | 1,236 | -28.6% | 15,365 | 13,912 | 10.4% |
| Average | Sale Price | 220,750 | 154,550 | 42.8% | 194,489 | 152,877 | 27.2% |
| | Days on Market | 102 | 78 | 30.8% | 78 | 70 | 11.4% |
| | Percent of Original | 95.4% | 93.5% | 2.0% | 92.0% | 90.8% | 1.3% |
| Median | Sale Price | 234,000 | 156,700 | 49.3% | 165,000 | 145,000 | 13.8% |
| | Days on Market | 108 | 20 | 440.0% | 52 | 31 | 67.7% |
| | Percent of Original | 95.7% | 98.6% | -2.9% | 96.3% | 94.9% | 1.5% |

A total of 4 contracts for sale were written in the Northeast Kansas MLS system during the month of September, down from 8 in 2024. The median list price of these homes was \$234,000, up from \$156,700 the prior year.

Half of the homes that went under contract in September were on the market less than 108 days, compared to 20 days in September 2024.

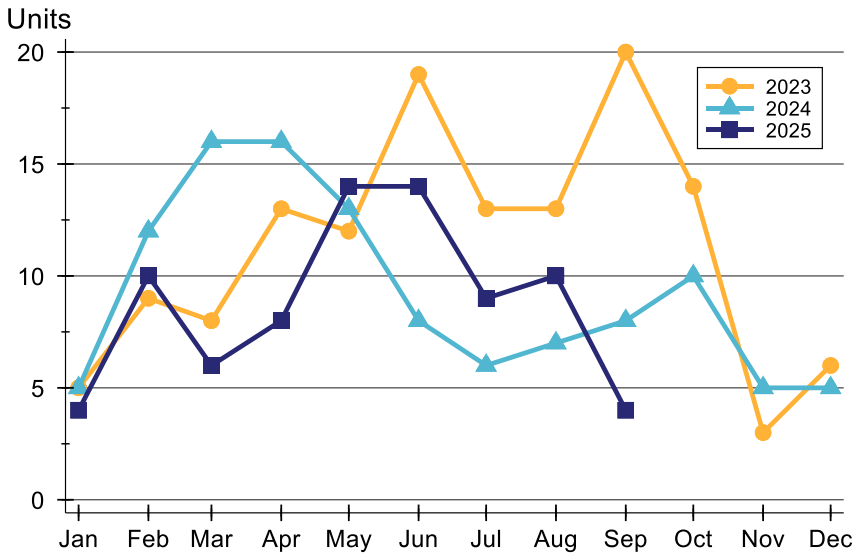
History of Contracts Written





Northeast Kansas Contracts Written Analysis

Contracts Written by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 5 | 5 | 4 |
| February | 9 | 12 | 10 |
| March | 8 | 16 | 6 |
| April | 13 | 16 | 8 |
| May | 12 | 13 | 14 |
| June | 19 | 8 | 14 |
| July | 13 | 6 | 9 |
| August | 13 | 7 | 10 |
| September | 20 | 8 | 4 |
| October | 14 | 10 | |
| November | 3 | 5 | |
| December | 6 | 5 | |

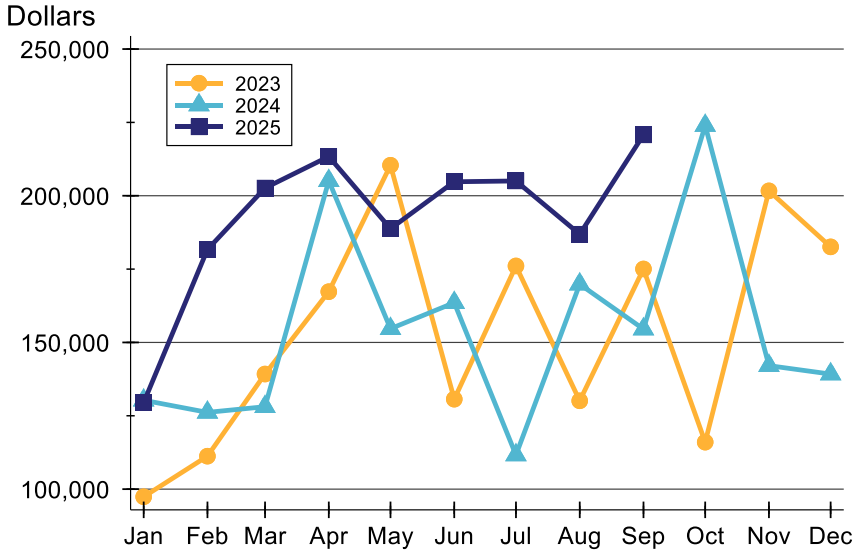
Contracts Written by Price Range

| Price Range | Contracts Written Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 25.0% | 90,000 | 90,000 | 55 | 55 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 1 | 25.0% | 169,000 | 169,000 | 137 | 137 | 91.4% | 91.4% |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 25.0% | 299,000 | 299,000 | 85 | 85 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 1 | 25.0% | 325,000 | 325,000 | 131 | 131 | 90.3% | 90.3% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



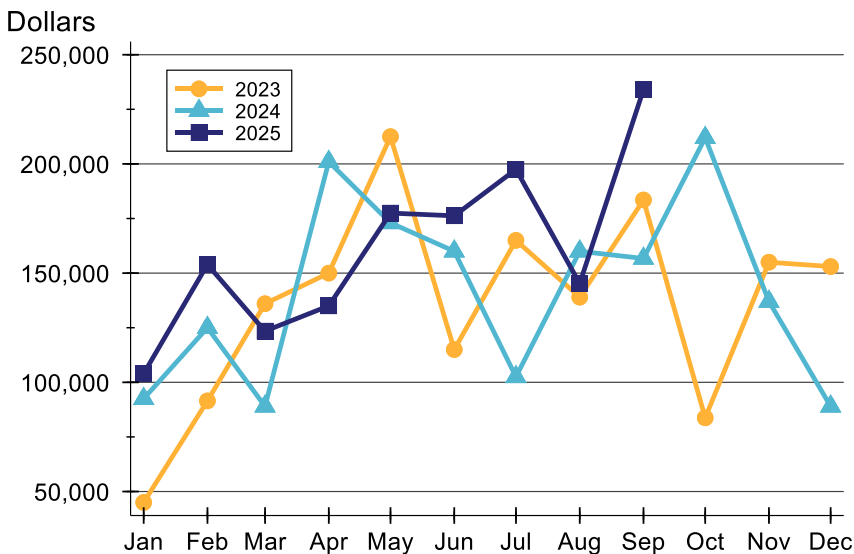
Northeast Kansas Contracts Written Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 97,400 | 130,300 | 129,500 |
| February | 111,244 | 126,167 | 181,670 |
| March | 139,238 | 128,106 | 202,633 |
| April | 167,308 | 205,125 | 213,375 |
| May | 210,400 | 154,692 | 188,779 |
| June | 130,668 | 163,550 | 204,779 |
| July | 176,077 | 111,633 | 205,044 |
| August | 130,112 | 169,857 | 186,890 |
| September | 175,045 | 154,550 | 220,750 |
| October | 116,021 | 223,930 | |
| November | 201,667 | 142,100 | |
| December | 182,583 | 139,220 | |

Median Price

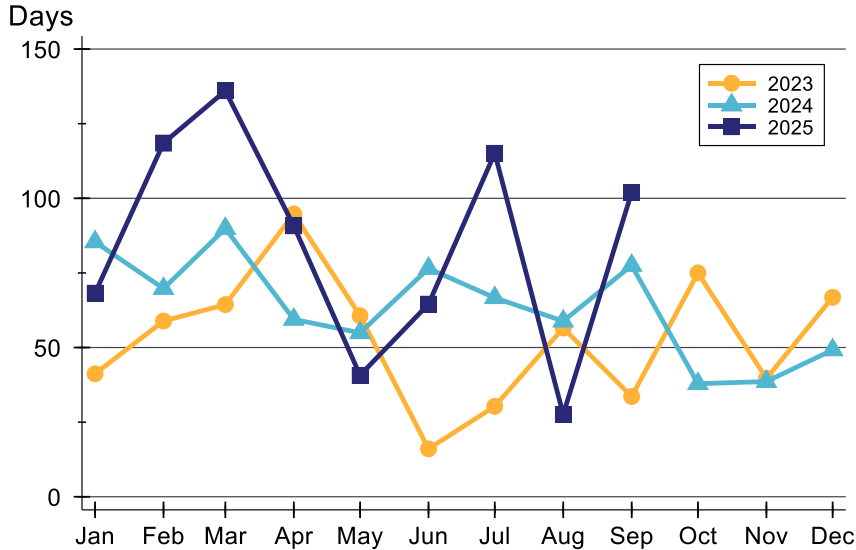


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 45,000 | 92,500 | 104,000 |
| February | 91,500 | 125,000 | 153,950 |
| March | 136,000 | 89,000 | 123,450 |
| April | 150,000 | 201,000 | 135,000 |
| May | 212,500 | 173,000 | 177,500 |
| June | 115,000 | 160,000 | 176,250 |
| July | 165,000 | 102,500 | 197,500 |
| August | 139,000 | 160,000 | 145,250 |
| September | 183,500 | 156,700 | 234,000 |
| October | 83,750 | 212,000 | |
| November | 155,000 | 137,000 | |
| December | 153,000 | 89,000 | |



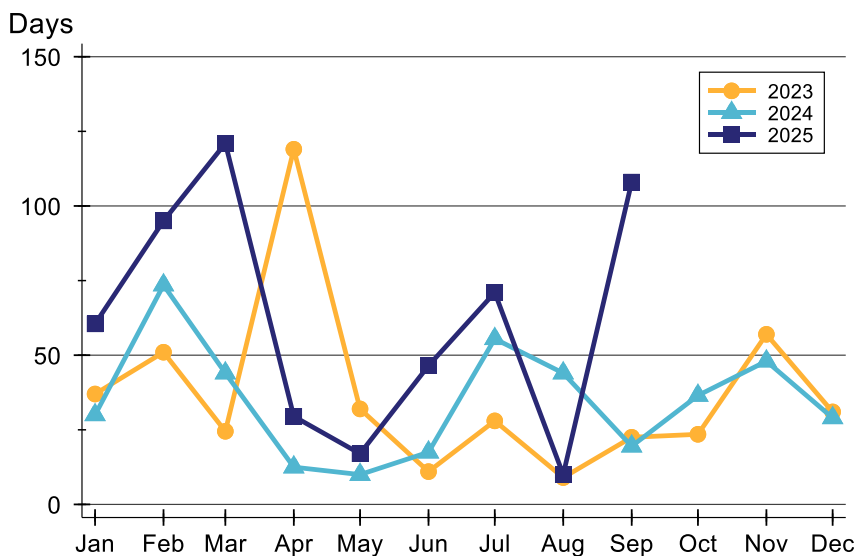
Northeast Kansas Contracts Written Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 41 | 85 | 68 |
| February | 59 | 70 | 119 |
| March | 64 | 90 | 136 |
| April | 95 | 59 | 91 |
| May | 61 | 55 | 41 |
| June | 16 | 77 | 65 |
| July | 30 | 67 | 115 |
| August | 57 | 59 | 28 |
| September | 34 | 78 | 102 |
| October | 75 | 38 | |
| November | 40 | 39 | |
| December | 67 | 49 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 37 | 30 | 61 |
| February | 51 | 74 | 95 |
| March | 25 | 44 | 121 |
| April | 119 | 13 | 30 |
| May | 32 | 10 | 17 |
| June | 11 | 18 | 47 |
| July | 28 | 56 | 71 |
| August | 9 | 44 | 10 |
| September | 23 | 20 | 108 |
| October | 24 | 37 | |
| November | 57 | 48 | |
| December | 31 | 29 | |



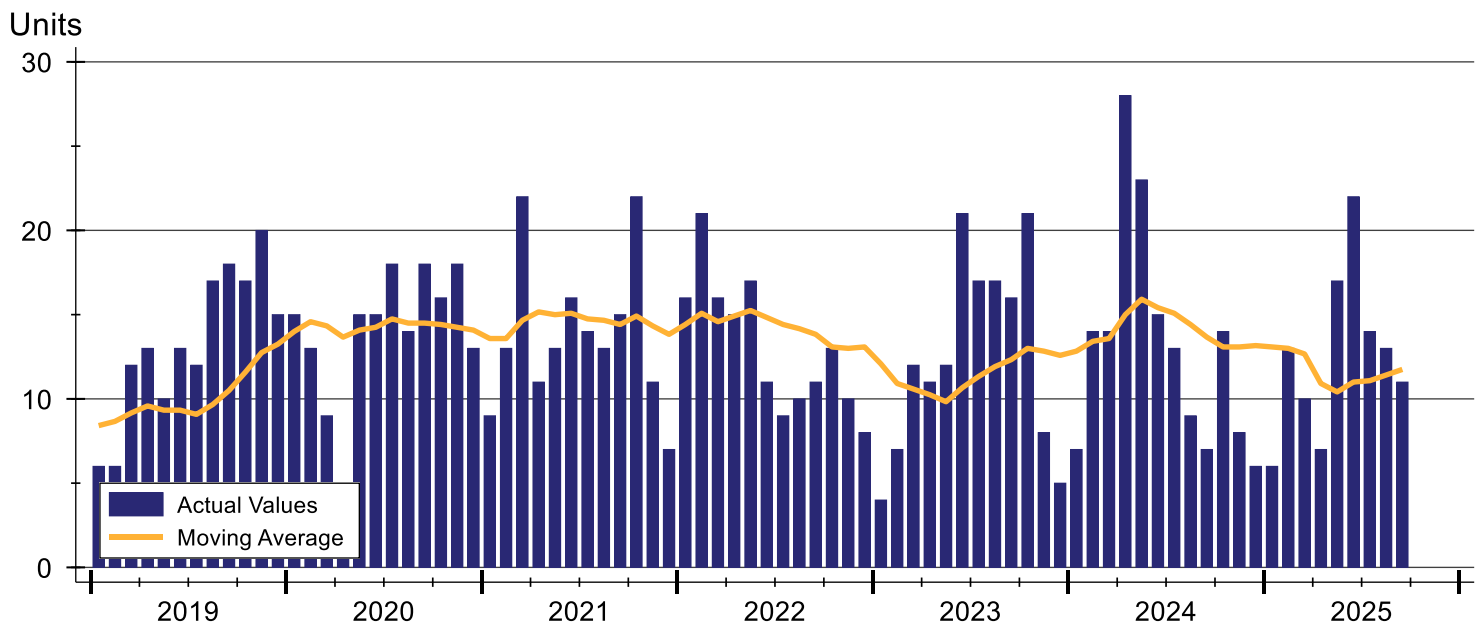
Northeast Kansas Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of September | | |
|---|---------------------|------------------|---------|--------|
| | | 2025 | 2024 | Change |
| Pending Contracts | | 11 | 7 | 57.1% |
| Volume (1,000s) | | 2,273 | 1,269 | 79.1% |
| Average | List Price | 206,618 | 181,271 | 14.0% |
| | Days on Market | 58 | 69 | -15.9% |
| | Percent of Original | 95.1% | 95.7% | -0.6% |
| Median | List Price | 199,900 | 165,900 | 20.5% |
| | Days on Market | 55 | 44 | 25.0% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 11 listings in the Northeast Kansas MLS system had contracts pending at the end of September, up from 7 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

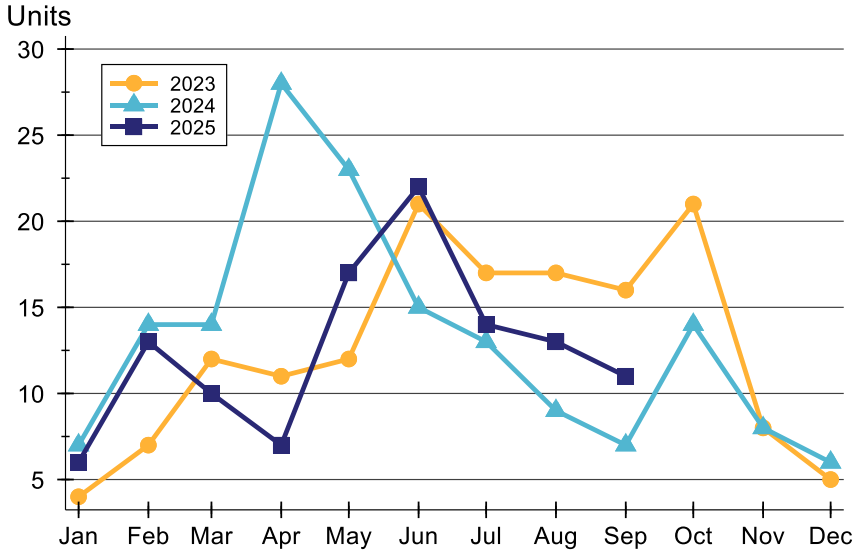
History of Pending Contracts





Northeast Kansas Pending Contracts Analysis

Pending Contracts by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 4 | 7 | 6 |
| February | 7 | 14 | 13 |
| March | 12 | 14 | 10 |
| April | 11 | 28 | 7 |
| May | 12 | 23 | 17 |
| June | 21 | 15 | 22 |
| July | 17 | 13 | 14 |
| August | 17 | 9 | 13 |
| September | 16 | 7 | 11 |
| October | 21 | 14 | 8 |
| November | 8 | 8 | 5 |
| December | 5 | 6 | 5 |

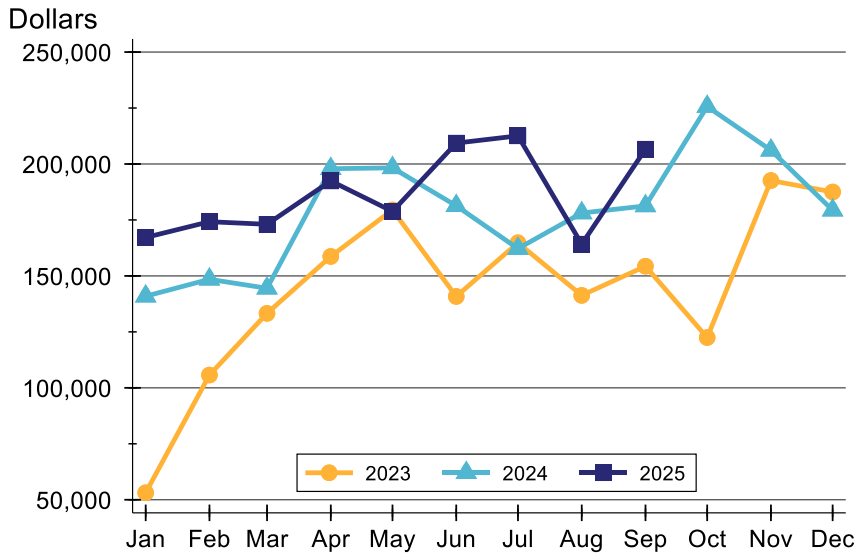
Pending Contracts by Price Range

| Price Range | Pending Contracts Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 9.1% | 90,000 | 90,000 | 55 | 55 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 1 | 9.1% | 121,000 | 121,000 | 102 | 102 | 89.6% | 89.6% |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 3 | 27.3% | 162,833 | 169,000 | 47 | 4 | 97.1% | 100.0% |
| \$175,000-\$199,999 | 2 | 18.2% | 199,900 | 199,900 | 37 | 37 | 90.0% | 90.0% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 3 | 27.3% | 282,833 | 285,000 | 46 | 46 | 98.2% | 100.0% |
| \$300,000-\$399,999 | 1 | 9.1% | 325,000 | 325,000 | 131 | 131 | 90.3% | 90.3% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



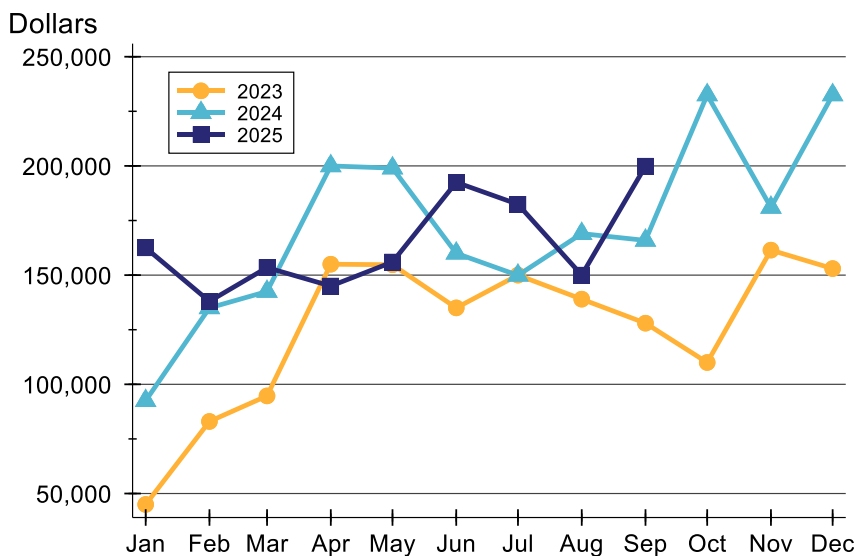
Northeast Kansas Pending Contracts Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 53,125 | 140,928 | 167,167 |
| February | 105,714 | 148,500 | 174,208 |
| March | 133,283 | 144,486 | 173,070 |
| April | 158,700 | 197,896 | 192,428 |
| May | 179,492 | 198,283 | 178,818 |
| June | 140,838 | 181,340 | 209,341 |
| July | 164,812 | 162,208 | 212,564 |
| August | 141,306 | 178,111 | 164,185 |
| September | 154,325 | 181,271 | 206,618 |
| October | 122,467 | 225,671 | |
| November | 192,613 | 206,125 | |
| December | 187,500 | 179,350 | |

Median Price

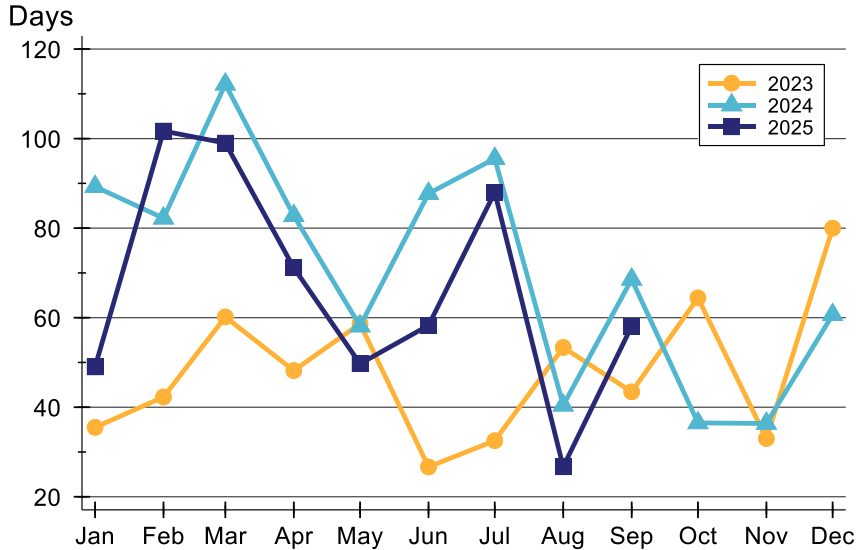


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 45,000 | 92,500 | 162,500 |
| February | 83,000 | 135,000 | 138,000 |
| March | 94,700 | 142,500 | 153,450 |
| April | 155,000 | 200,000 | 145,000 |
| May | 154,750 | 199,000 | 156,000 |
| June | 135,000 | 160,000 | 192,500 |
| July | 150,000 | 149,900 | 182,450 |
| August | 139,000 | 169,000 | 150,000 |
| September | 128,000 | 165,900 | 199,900 |
| October | 110,000 | 232,500 | |
| November | 161,450 | 181,000 | |
| December | 153,000 | 232,500 | |



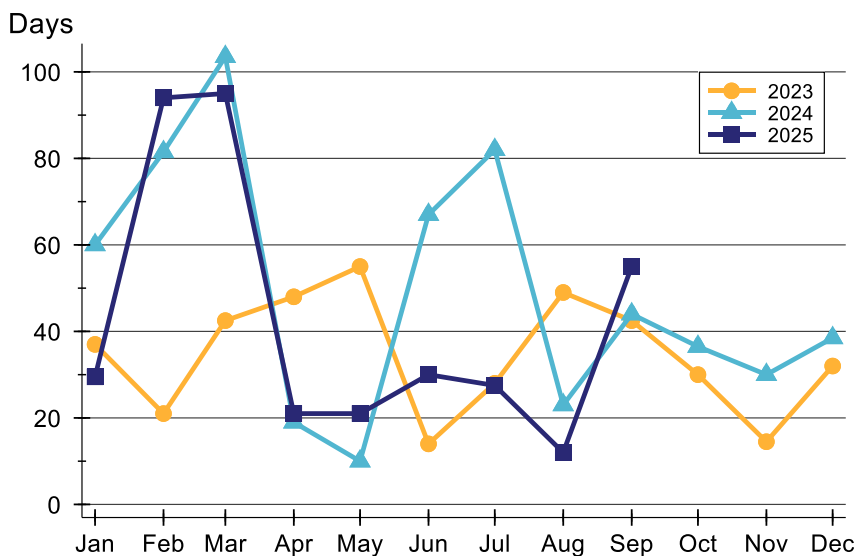
Northeast Kansas Pending Contracts Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 36 | 89 | 49 |
| February | 42 | 82 | 102 |
| March | 60 | 112 | 99 |
| April | 48 | 83 | 71 |
| May | 59 | 58 | 50 |
| June | 27 | 88 | 58 |
| July | 33 | 96 | 88 |
| August | 53 | 40 | 27 |
| September | 43 | 69 | 58 |
| October | 64 | 37 | |
| November | 33 | 36 | |
| December | 80 | 61 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 37 | 60 | 30 |
| February | 21 | 82 | 94 |
| March | 43 | 104 | 95 |
| April | 48 | 19 | 21 |
| May | 55 | 10 | 21 |
| June | 14 | 67 | 30 |
| July | 28 | 82 | 28 |
| August | 49 | 23 | 12 |
| September | 43 | 44 | 55 |
| October | 30 | 37 | |
| November | 15 | 30 | |
| December | 32 | 39 | |



**September
2025**

Northeast Kansas MLS Statistics



Brown County Housing Report



Market Overview

Brown County Home Sales Remained Constant in September

Total home sales in Brown County remained at 3 units last month, the same as in September 2024. Total sales volume was \$0.3 million, down from a year earlier.

The median sale price in September was \$85,000, down from \$225,000 a year earlier. Homes that sold in September were typically on the market for 15 days and sold for 96.9% of their list prices.

Brown County Active Listings Down at End of September

The total number of active listings in Brown County at the end of September was 29 units, down from 36 at the same point in 2024. This represents a 4.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$164,900.

During September, a total of 4 contracts were written down from 7 in September 2024. At the end of the month, there were 9 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**September
2025**

Northeast Kansas MLS Statistics



Brown County Summary Statistics

| September MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 |
| Home Sales | | 3 | 3 | 17 | 58 | 66 | 77 |
| Change from prior year | | 0.0% | -82.4% | 112.5% | -12.1% | -14.3% | 22.2% |
| Active Listings | | 29 | 36 | 37 | N/A | N/A | N/A |
| Change from prior year | | -19.4% | -2.7% | 68.2% | | | |
| Months' Supply | | 4.9 | 4.6 | 4.6 | N/A | N/A | N/A |
| Change from prior year | | 6.5% | 0.0% | 48.4% | | | |
| New Listings | | 7 | 12 | 17 | 89 | 84 | 108 |
| Change from prior year | | -41.7% | -29.4% | 54.5% | 6.0% | -22.2% | 12.5% |
| Contracts Written | | 4 | 7 | 16 | 63 | 66 | 85 |
| Change from prior year | | -42.9% | -56.3% | 77.8% | -4.5% | -22.4% | 21.4% |
| Pending Contracts | | 9 | 4 | 14 | N/A | N/A | N/A |
| Change from prior year | | 125.0% | -71.4% | 40.0% | | | |
| Sales Volume (1,000s) | | 255 | 609 | 2,170 | 10,398 | 8,630 | 10,040 |
| Change from prior year | | -58.1% | -71.9% | 80.4% | 20.5% | -14.0% | 10.9% |
| Average | Sale Price | 85,000 | 203,000 | 127,653 | 179,283 | 130,752 | 130,389 |
| | Change from prior year | -58.1% | 59.0% | -15.1% | 37.1% | 0.3% | -9.2% |
| | List Price of Actives | 199,359 | 232,419 | 138,567 | N/A | N/A | N/A |
| | Change from prior year | -14.2% | 67.7% | 33.7% | | | |
| | Days on Market | 15 | 51 | 41 | 87 | 72 | 50 |
| | Change from prior year | -70.6% | 24.4% | 36.7% | 20.8% | 44.0% | 16.3% |
| Median | Percent of List | 95.1% | 97.2% | 98.9% | 95.2% | 92.5% | 92.8% |
| | Change from prior year | -2.2% | -1.7% | 6.1% | 2.9% | -0.3% | -3.7% |
| | Percent of Original | 95.1% | 97.2% | 98.9% | 90.9% | 89.7% | 90.9% |
| | Change from prior year | -2.2% | -1.7% | 7.9% | 1.3% | -1.3% | -4.6% |
| | Sale Price | 85,000 | 225,000 | 118,750 | 140,000 | 122,500 | 120,000 |
| | Change from prior year | -62.2% | 89.5% | -19.5% | 14.3% | 2.1% | -7.7% |
| Median | List Price of Actives | 164,900 | 222,500 | 142,000 | N/A | N/A | N/A |
| | Change from prior year | -25.9% | 56.7% | 60.5% | | | |
| | Days on Market | 15 | 25 | 9 | 48 | 31 | 30 |
| | Change from prior year | -40.0% | 177.8% | -59.1% | 54.8% | 3.3% | 150.0% |
| | Percent of List | 96.9% | 100.0% | 100.0% | 96.7% | 96.0% | 97.0% |
| | Change from prior year | -3.1% | 0.0% | 1.9% | 0.7% | -1.0% | -0.7% |
| Median | Percent of Original | 96.9% | 100.0% | 100.0% | 96.2% | 95.1% | 95.5% |
| | Change from prior year | -3.1% | 0.0% | 1.9% | 1.2% | -0.4% | -2.2% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



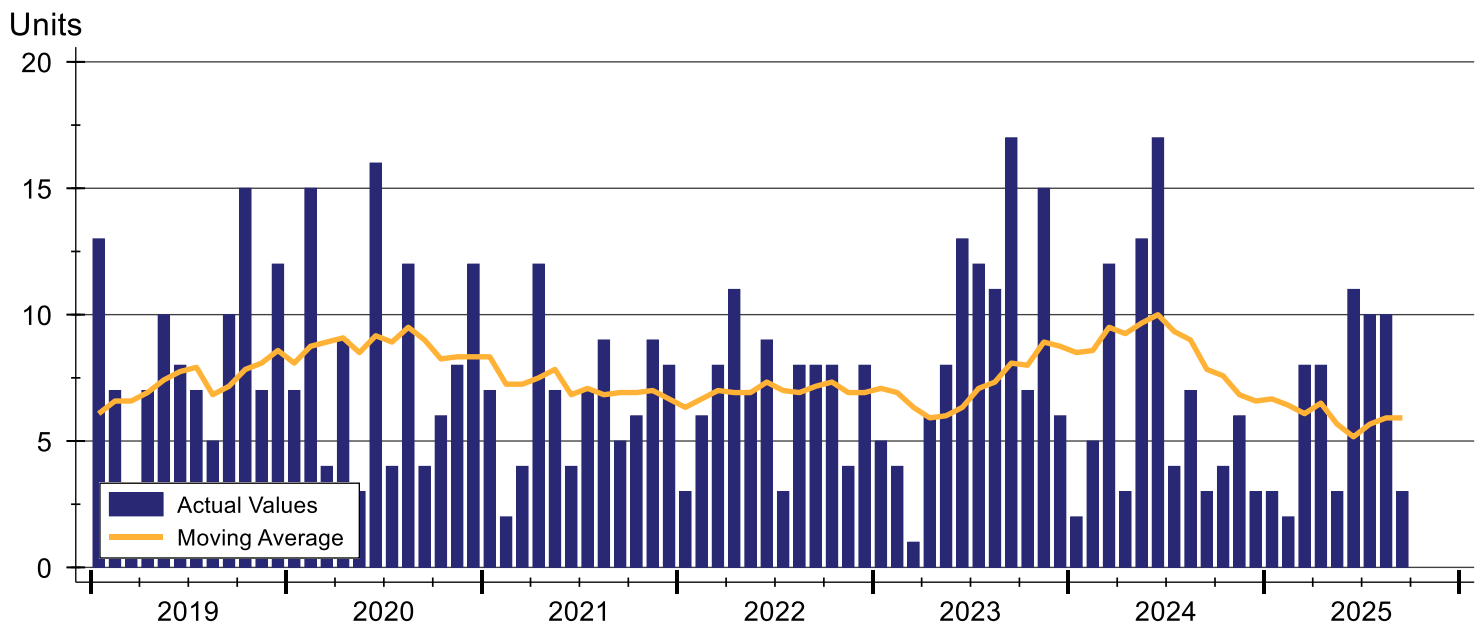
Brown County Closed Listings Analysis

| Summary Statistics for Closed Listings | | 2025 | September 2024 | Change | 2025 | Year-to-Date 2024 | Change |
|--|---------------------|---------------|----------------|--------|----------------|-------------------|--------|
| Closed Listings | | 3 | 3 | 0.0% | 58 | 66 | -12.1% |
| Volume (1,000s) | | 255 | 609 | -58.1% | 10,398 | 8,630 | 20.5% |
| Months' Supply | | 4.9 | 4.6 | 6.5% | N/A | N/A | N/A |
| Average | Sale Price | 85,000 | 203,000 | -58.1% | 179,283 | 130,752 | 37.1% |
| | Days on Market | 15 | 51 | -70.6% | 87 | 72 | 20.8% |
| | Percent of List | 95.1% | 97.2% | -2.2% | 95.2% | 92.5% | 2.9% |
| | Percent of Original | 95.1% | 97.2% | -2.2% | 90.9% | 89.7% | 1.3% |
| Median | Sale Price | 85,000 | 225,000 | -62.2% | 140,000 | 122,500 | 14.3% |
| | Days on Market | 15 | 25 | -40.0% | 48 | 31 | 54.8% |
| | Percent of List | 96.9% | 100.0% | -3.1% | 96.7% | 96.0% | 0.7% |
| | Percent of Original | 96.9% | 100.0% | -3.1% | 96.2% | 95.1% | 1.2% |

A total of 3 homes sold in Brown County in September, showing no change from September 2024. Total sales volume fell to \$0.3 million compared to \$0.6 million in the previous year.

The median sales price in September was \$85,000, down 62.2% compared to the prior year. Median days on market was 15 days, down from 48 days in August, and down from 25 in September 2024.

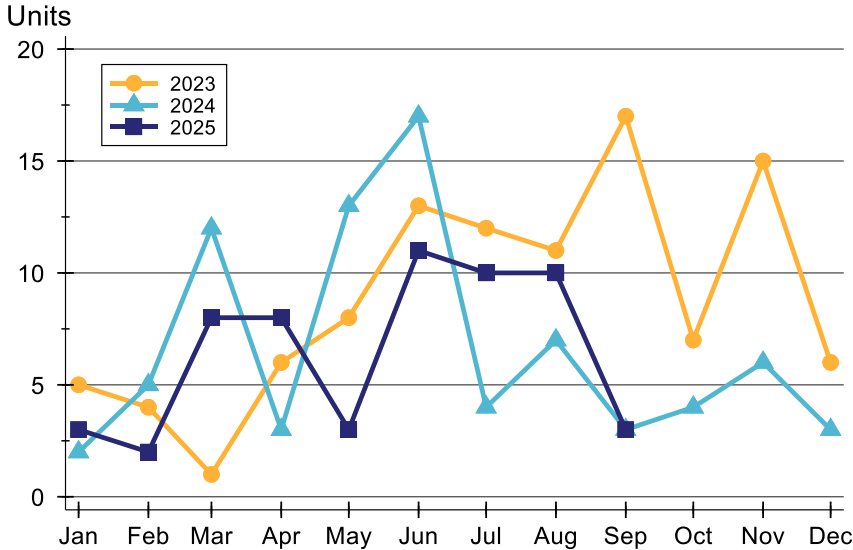
History of Closed Listings





Brown County Closed Listings Analysis

Closed Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 5 | 2 | 3 |
| February | 4 | 5 | 2 |
| March | 1 | 12 | 8 |
| April | 6 | 3 | 8 |
| May | 8 | 13 | 3 |
| June | 13 | 17 | 11 |
| July | 12 | 4 | 10 |
| August | 11 | 7 | 10 |
| September | 17 | 3 | 3 |
| October | 7 | 4 | |
| November | 15 | 6 | |
| December | 6 | 3 | |

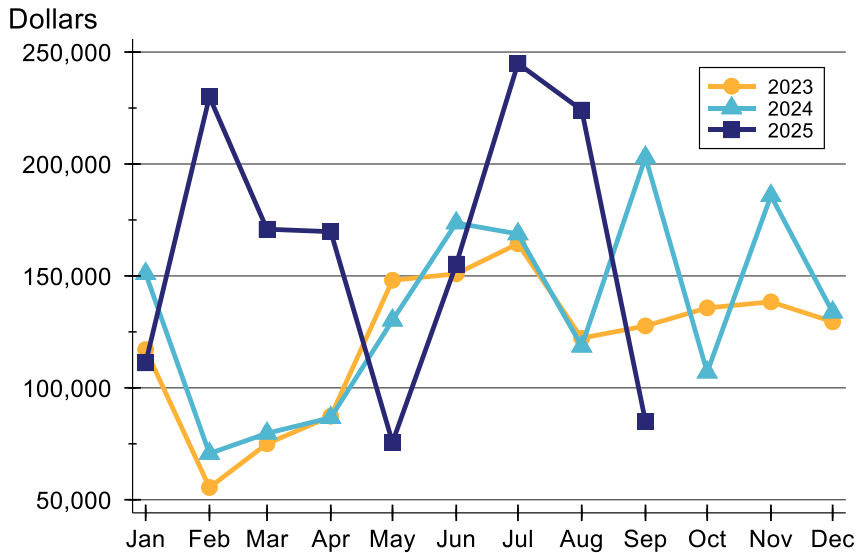
Closed Listings by Price Range

| Price Range | Sales Number | Percent | Months' Supply | Sale Price Average | Median | Days on Market Avg. | Med. | Price as % of List Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------|---------|-------------------|-----------------------|--------|------------------------|------|----------------------------|-------|-----------------------------|-------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 100.0% | 2.0 | 85,000 | 85,000 | 15 | 15 | 95.1% | 96.9% | 95.1% | 96.9% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | 9.0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



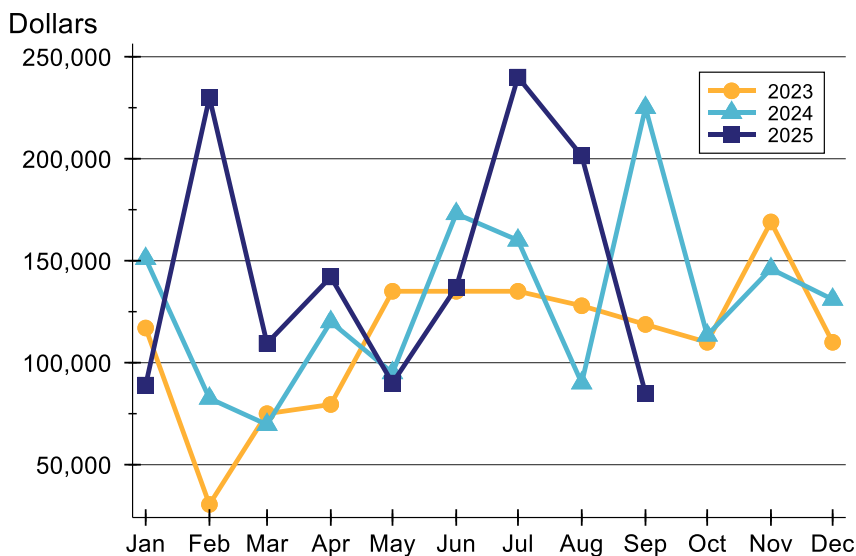
Brown County Closed Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 117,100 | 151,000 | 111,167 |
| February | 55,500 | 70,660 | 230,000 |
| March | 75,000 | 79,688 | 170,875 |
| April | 87,333 | 86,667 | 169,763 |
| May | 148,075 | 130,185 | 75,667 |
| June | 150,915 | 173,635 | 155,273 |
| July | 164,388 | 168,750 | 244,900 |
| August | 122,200 | 118,557 | 224,080 |
| September | 127,653 | 203,000 | 85,000 |
| October | 135,714 | 106,975 | |
| November | 138,400 | 185,833 | |
| December | 129,492 | 133,800 | |

Median Price

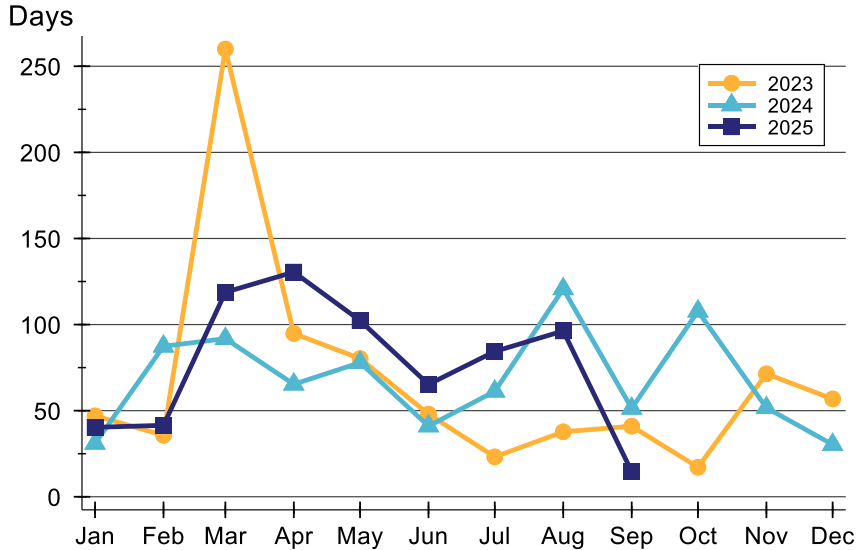


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 117,000 | 151,000 | 89,000 |
| February | 30,500 | 82,500 | 230,000 |
| March | 75,000 | 69,625 | 109,500 |
| April | 79,500 | 120,000 | 142,050 |
| May | 135,000 | 95,000 | 90,000 |
| June | 135,000 | 173,000 | 137,000 |
| July | 135,000 | 160,000 | 240,000 |
| August | 127,900 | 90,000 | 201,400 |
| September | 118,750 | 225,000 | 85,000 |
| October | 110,000 | 113,450 | |
| November | 169,000 | 146,000 | |
| December | 110,000 | 131,000 | |



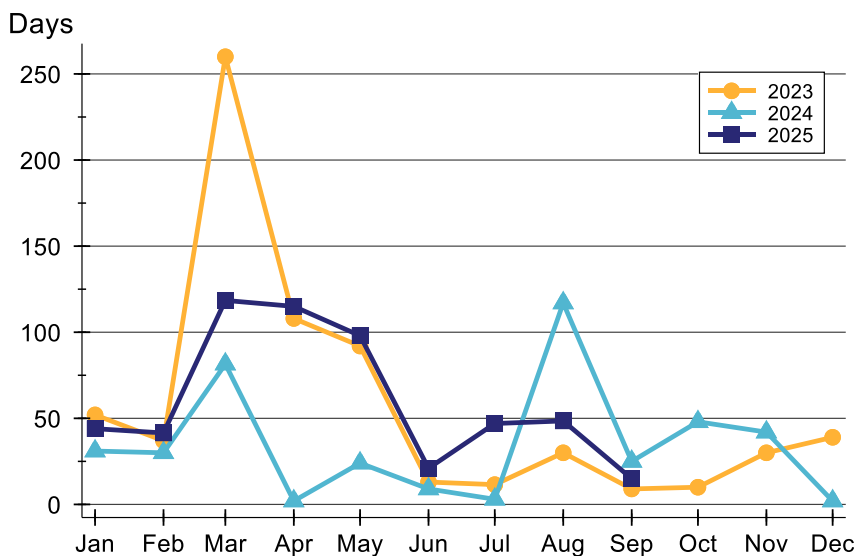
Brown County Closed Listings Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 47 | 31 | 40 |
| February | 36 | 87 | 42 |
| March | 260 | 92 | 119 |
| April | 95 | 65 | 131 |
| May | 80 | 78 | 102 |
| June | 48 | 41 | 65 |
| July | 23 | 61 | 84 |
| August | 38 | 121 | 96 |
| September | 41 | 51 | 15 |
| October | 17 | 108 | |
| November | 71 | 52 | |
| December | 57 | 30 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 52 | 31 | 44 |
| February | 37 | 30 | 42 |
| March | 260 | 82 | 119 |
| April | 108 | 2 | 115 |
| May | 92 | 24 | 98 |
| June | 13 | 9 | 21 |
| July | 12 | 3 | 47 |
| August | 30 | 117 | 49 |
| September | 9 | 25 | 15 |
| October | 10 | 48 | |
| November | 30 | 42 | |
| December | 39 | 2 | |



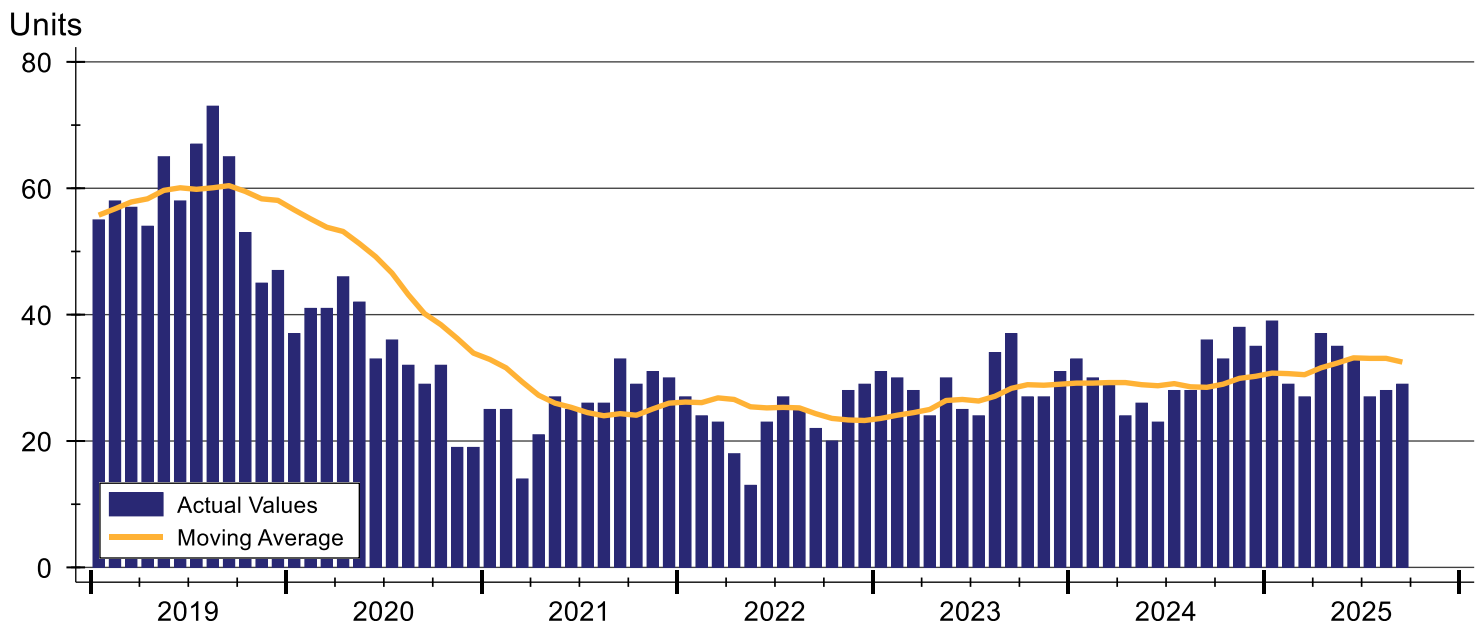
Brown County Active Listings Analysis

| Summary Statistics for Active Listings | | 2025 | End of September 2024 | Change |
|--|---------------------|---------|-----------------------|--------|
| Active Listings | | 29 | 36 | -19.4% |
| Volume (1,000s) | | 5,781 | 8,367 | -30.9% |
| Months' Supply | | 4.9 | 4.6 | 6.5% |
| Average | List Price | 199,359 | 232,419 | -14.2% |
| | Days on Market | 81 | 89 | -9.0% |
| | Percent of Original | 94.4% | 97.0% | -2.7% |
| Median | List Price | 164,900 | 222,500 | -25.9% |
| | Days on Market | 28 | 44 | -36.4% |
| | Percent of Original | 98.6% | 100.0% | -1.4% |

A total of 29 homes were available for sale in Brown County at the end of September. This represents a 4.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$164,900, down 25.9% from 2024. The typical time on market for active listings was 28 days, down from 44 days a year earlier.

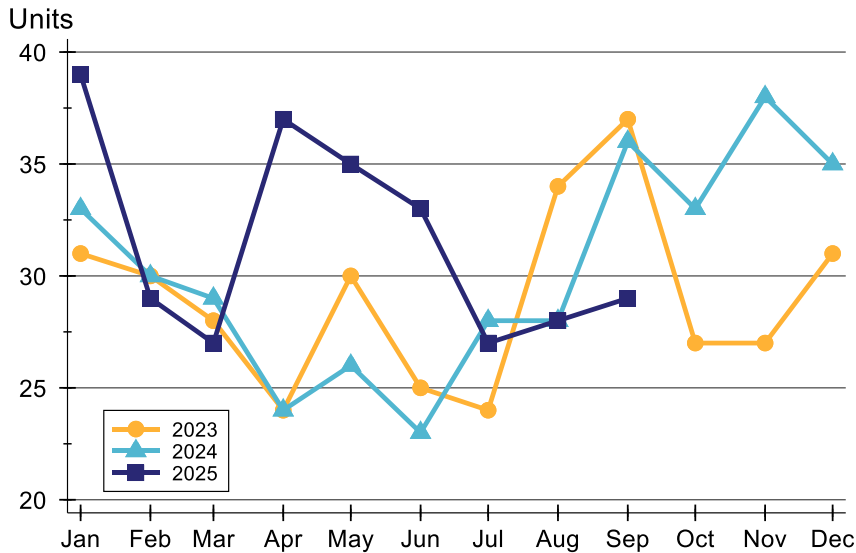
History of Active Listings





Brown County Active Listings Analysis

Active Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 31 | 33 | 39 |
| February | 30 | 30 | 29 |
| March | 28 | 29 | 27 |
| April | 24 | 24 | 37 |
| May | 30 | 26 | 35 |
| June | 25 | 23 | 33 |
| July | 24 | 28 | 27 |
| August | 34 | 28 | 28 |
| September | 37 | 36 | 29 |
| October | 27 | 33 | |
| November | 27 | 38 | |
| December | 31 | 35 | |

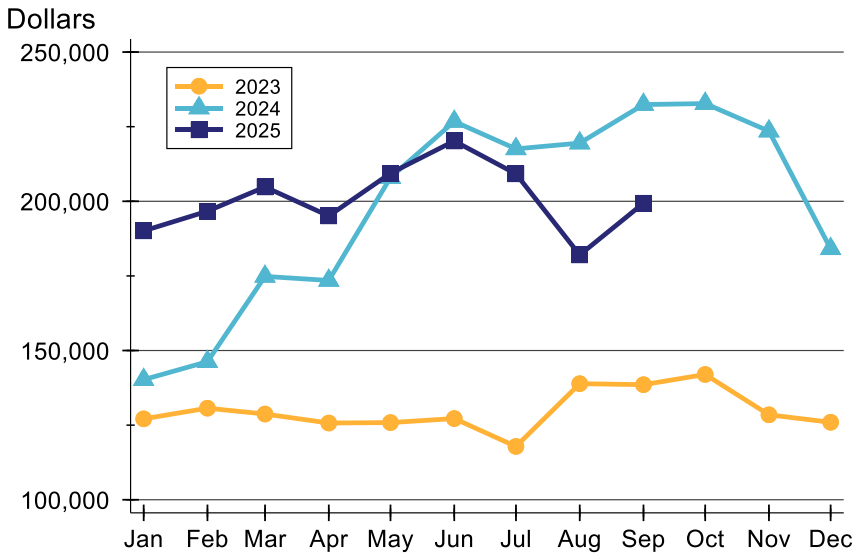
Active Listings by Price Range

| Price Range | Active Listings Number | Percent | Months' Supply | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|---------------------------|---------|-------------------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 3.4% | N/A | 40,000 | 40,000 | 526 | 526 | 66.7% | 66.7% |
| \$50,000-\$99,999 | 3 | 10.3% | 2.0 | 73,333 | 70,000 | 18 | 4 | 96.7% | 100.0% |
| \$100,000-\$124,999 | 2 | 6.9% | N/A | 107,000 | 107,000 | 71 | 71 | 96.3% | 96.3% |
| \$125,000-\$149,999 | 8 | 27.6% | N/A | 131,625 | 129,000 | 39 | 28 | 95.8% | 96.8% |
| \$150,000-\$174,999 | 3 | 10.3% | N/A | 166,633 | 165,000 | 40 | 17 | 95.0% | 95.0% |
| \$175,000-\$199,999 | 3 | 10.3% | 9.0 | 187,833 | 189,000 | 64 | 6 | 99.5% | 100.0% |
| \$200,000-\$249,999 | 1 | 3.4% | N/A | 209,000 | 209,000 | 352 | 352 | 92.9% | 92.9% |
| \$250,000-\$299,999 | 2 | 6.9% | N/A | 284,500 | 284,500 | 212 | 212 | 78.5% | 78.5% |
| \$300,000-\$399,999 | 4 | 13.8% | N/A | 350,750 | 339,500 | 52 | 38 | 97.3% | 100.0% |
| \$400,000-\$499,999 | 1 | 3.4% | N/A | 400,000 | 400,000 | 14 | 14 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 1 | 3.4% | N/A | 610,000 | 610,000 | 19 | 19 | 100.0% | 100.0% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



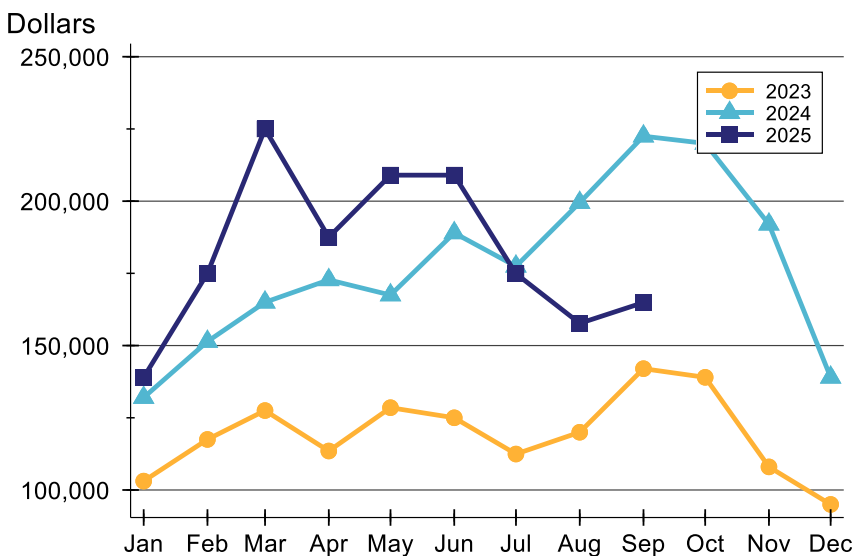
Brown County Active Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 127,114 | 140,248 | 190,092 |
| February | 130,687 | 146,270 | 196,683 |
| March | 128,729 | 174,838 | 204,804 |
| April | 125,713 | 173,475 | 195,100 |
| May | 125,867 | 207,977 | 209,397 |
| June | 127,216 | 226,743 | 220,206 |
| July | 117,863 | 217,568 | 209,196 |
| August | 138,900 | 219,500 | 182,029 |
| September | 138,567 | 232,419 | 199,359 |
| October | 141,985 | 232,751 | |
| November | 128,470 | 223,505 | |
| December | 125,961 | 184,094 | |

Median Price

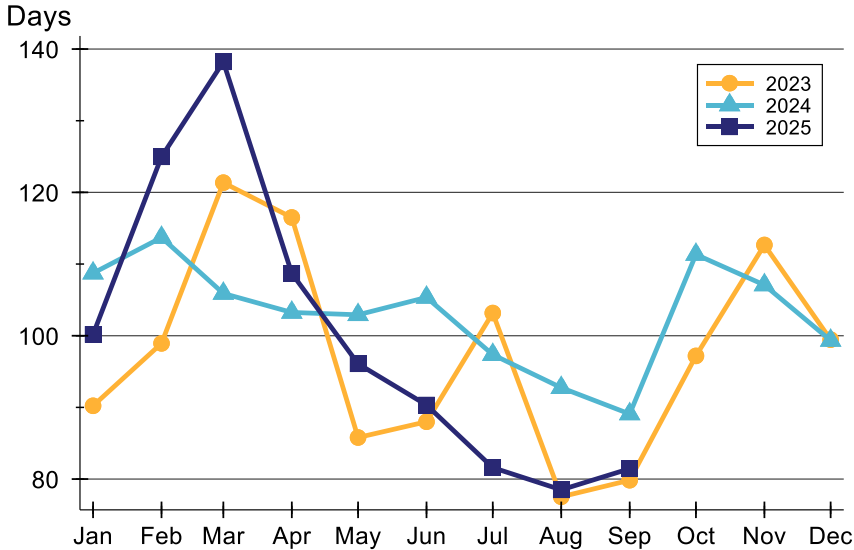


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 103,075 | 132,000 | 139,000 |
| February | 117,500 | 151,400 | 175,000 |
| March | 127,500 | 165,000 | 225,000 |
| April | 113,500 | 172,750 | 187,500 |
| May | 128,500 | 167,500 | 209,000 |
| June | 125,000 | 189,000 | 209,000 |
| July | 112,450 | 177,450 | 174,900 |
| August | 120,000 | 199,500 | 157,700 |
| September | 142,000 | 222,500 | 164,900 |
| October | 139,000 | 220,000 | |
| November | 108,000 | 192,000 | |
| December | 95,000 | 139,000 | |



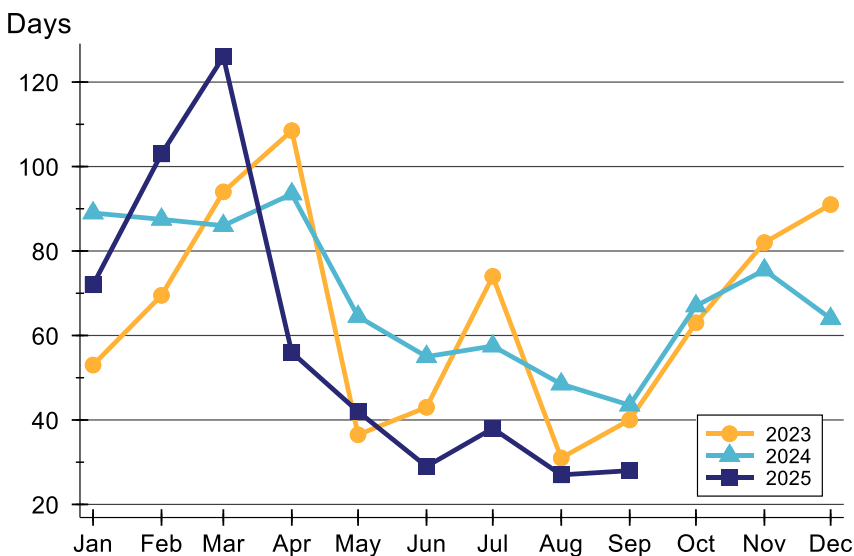
Brown County Active Listings Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 90 | 109 | 100 |
| February | 99 | 114 | 125 |
| March | 121 | 106 | 138 |
| April | 117 | 103 | 109 |
| May | 86 | 103 | 96 |
| June | 88 | 105 | 90 |
| July | 103 | 97 | 82 |
| August | 78 | 93 | 79 |
| September | 80 | 89 | 81 |
| October | 97 | 111 | |
| November | 113 | 107 | |
| December | 99 | 99 | |

Median DOM

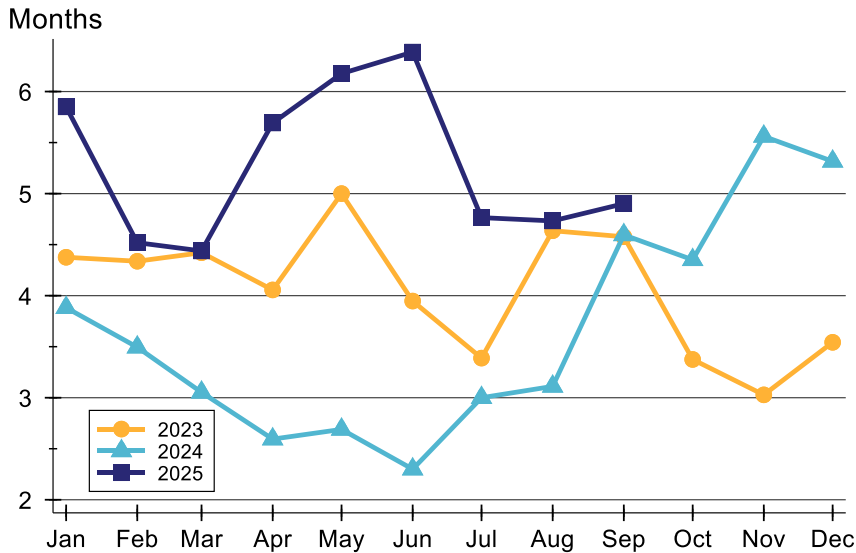


| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 53 | 89 | 72 |
| February | 70 | 88 | 103 |
| March | 94 | 86 | 126 |
| April | 109 | 94 | 56 |
| May | 37 | 65 | 42 |
| June | 43 | 55 | 29 |
| July | 74 | 58 | 38 |
| August | 31 | 49 | 27 |
| September | 40 | 44 | 28 |
| October | 63 | 67 | |
| November | 82 | 76 | |
| December | 91 | 64 | |



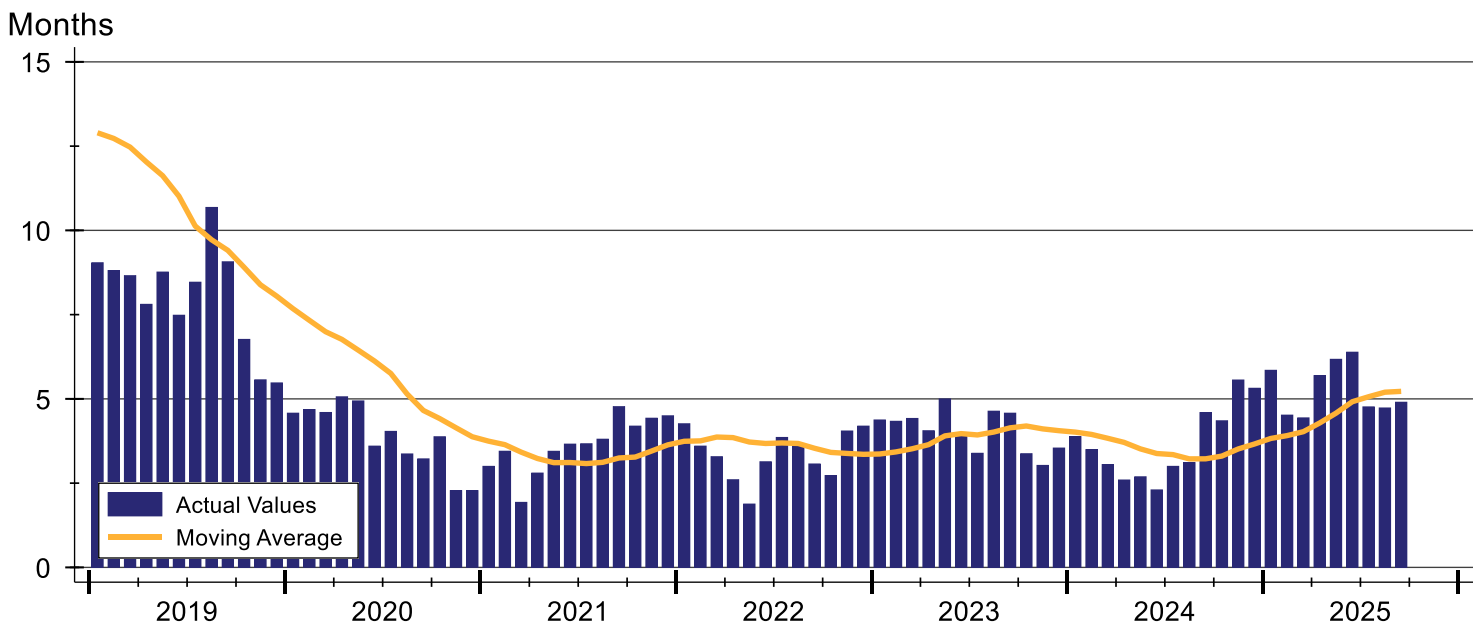
Brown County Months' Supply Analysis

Months' Supply by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 4.4 | 3.9 | 5.8 |
| February | 4.3 | 3.5 | 4.5 |
| March | 4.4 | 3.1 | 4.4 |
| April | 4.1 | 2.6 | 5.7 |
| May | 5.0 | 2.7 | 6.2 |
| June | 3.9 | 2.3 | 6.4 |
| July | 3.4 | 3.0 | 4.8 |
| August | 4.6 | 3.1 | 4.7 |
| September | 4.6 | 4.6 | 4.9 |
| October | 3.4 | 4.4 | |
| November | 3.0 | 5.6 | |
| December | 3.5 | 5.3 | |

History of Month's Supply





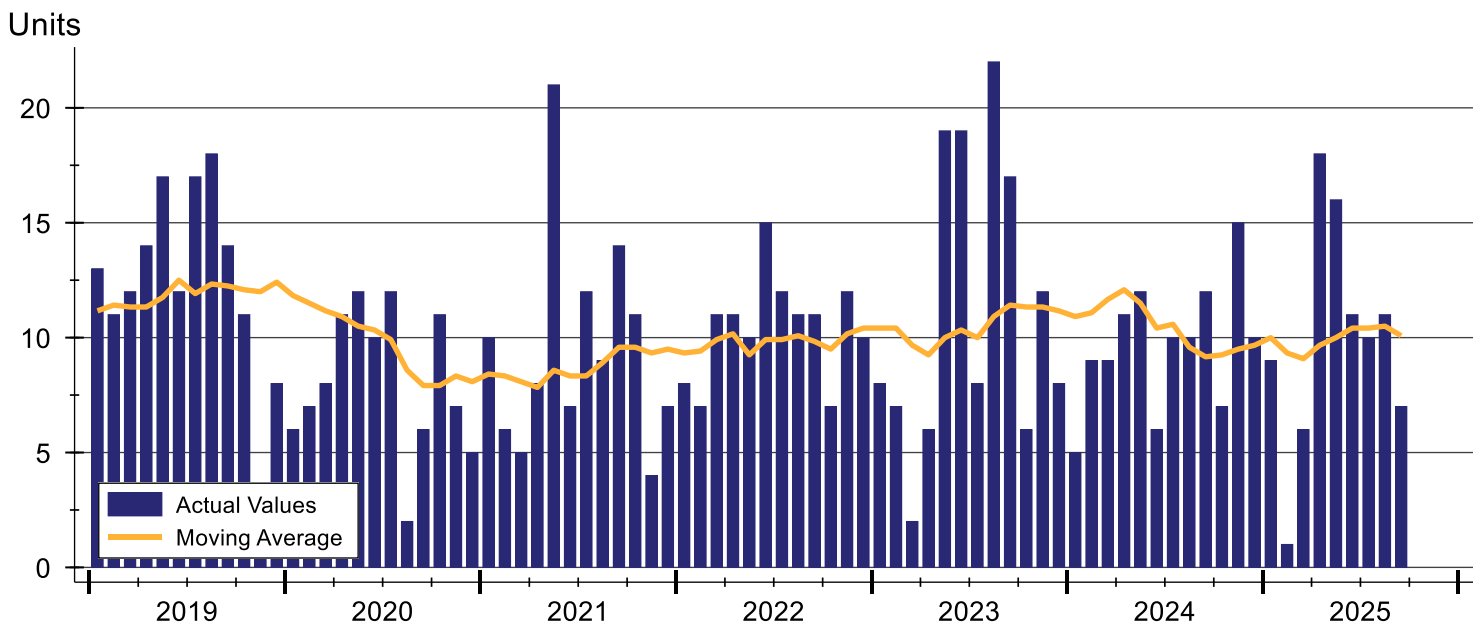
Brown County New Listings Analysis

| Summary Statistics for New Listings | | 2025 | September 2024 | Change |
|-------------------------------------|--------------------|---------|----------------|--------|
| Current Month | New Listings | 7 | 12 | -41.7% |
| | Volume (1,000s) | 1,468 | 2,495 | -41.2% |
| | Average List Price | 209,714 | 207,875 | 0.9% |
| | Median List Price | 199,000 | 179,500 | 10.9% |
| Year-to-Date | New Listings | 89 | 84 | 6.0% |
| | Volume (1,000s) | 17,690 | 15,505 | 14.1% |
| | Average List Price | 198,766 | 184,577 | 7.7% |
| | Median List Price | 169,000 | 166,950 | 1.2% |

A total of 7 new listings were added in Brown County during September, down 41.7% from the same month in 2024. Year-to-date Brown County has seen 89 new listings.

The median list price of these homes was \$199,000 up from \$179,500 in 2024.

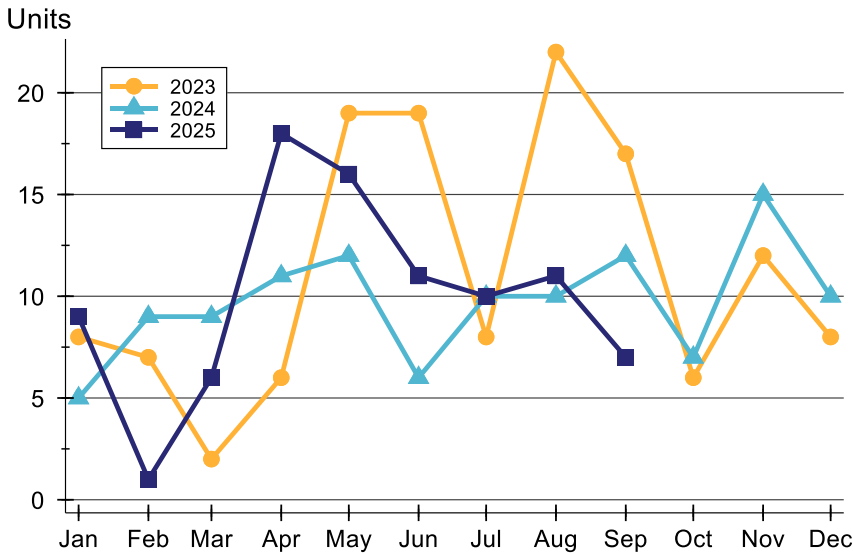
History of New Listings





Brown County New Listings Analysis

New Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 8 | 5 | 9 |
| February | 7 | 9 | 1 |
| March | 2 | 9 | 6 |
| April | 6 | 11 | 18 |
| May | 19 | 12 | 16 |
| June | 19 | 6 | 11 |
| July | 8 | 10 | 10 |
| August | 22 | 10 | 11 |
| September | 17 | 12 | 7 |
| October | 6 | 7 | |
| November | 12 | 15 | |
| December | 8 | 10 | |

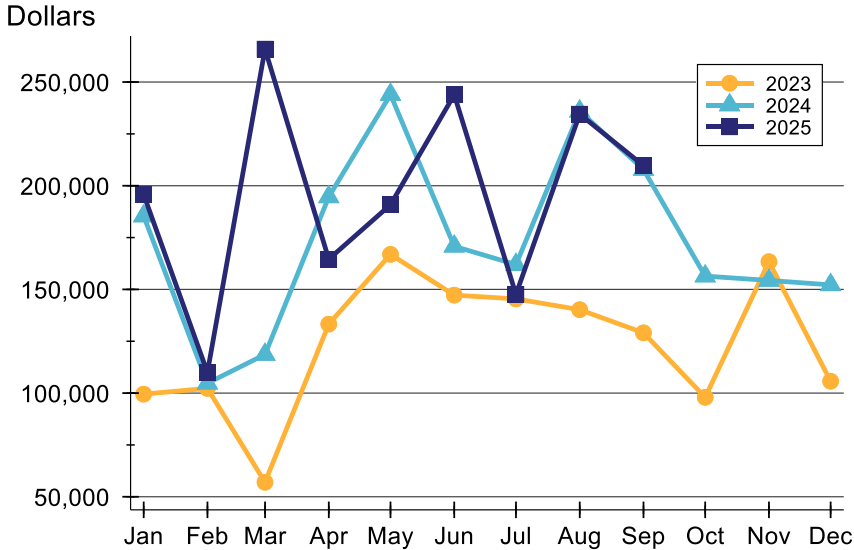
New Listings by Price Range

| Price Range | New Listings Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 2 | 28.6% | 65,000 | 65,000 | 11 | 11 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 2 | 28.6% | 194,000 | 194,000 | 13 | 13 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 1 | 14.3% | 220,000 | 220,000 | 0 | 0 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 14.3% | 330,000 | 330,000 | 11 | 11 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 1 | 14.3% | 400,000 | 400,000 | 14 | 14 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



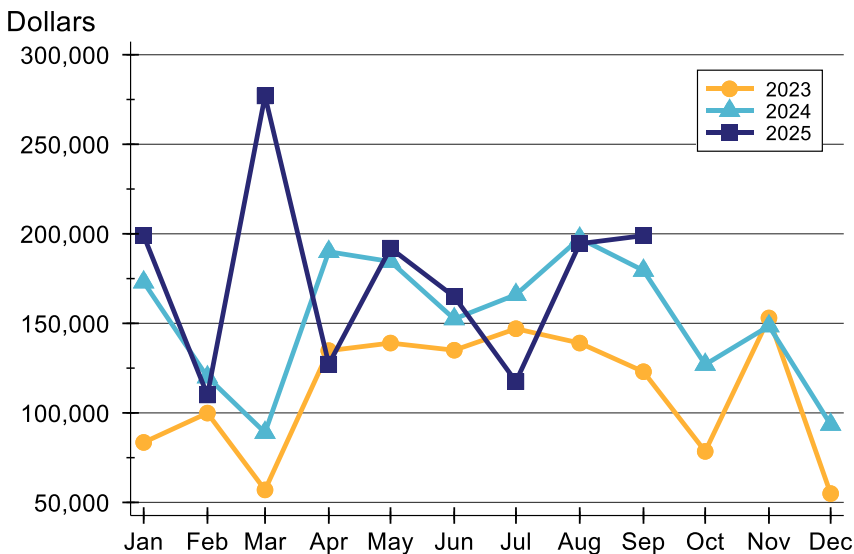
Brown County New Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 99,500 | 185,400 | 195,744 |
| February | 102,271 | 104,767 | 110,000 |
| March | 57,000 | 118,611 | 265,917 |
| April | 133,250 | 194,618 | 164,578 |
| May | 166,905 | 243,992 | 190,869 |
| June | 147,247 | 170,800 | 243,891 |
| July | 145,425 | 161,970 | 147,600 |
| August | 140,230 | 235,940 | 234,536 |
| September | 129,064 | 207,875 | 209,714 |
| October | 97,967 | 156,429 | |
| November | 163,375 | 154,333 | |
| December | 105,725 | 152,200 | |

Median Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 83,500 | 173,000 | 199,000 |
| February | 99,900 | 120,000 | 110,000 |
| March | 57,000 | 89,000 | 277,000 |
| April | 134,750 | 190,000 | 127,250 |
| May | 139,000 | 184,500 | 192,000 |
| June | 135,000 | 152,450 | 164,900 |
| July | 147,000 | 166,000 | 117,500 |
| August | 139,000 | 197,450 | 194,500 |
| September | 123,000 | 179,500 | 199,000 |
| October | 78,500 | 127,000 | |
| November | 153,000 | 148,500 | |
| December | 54,950 | 93,500 | |



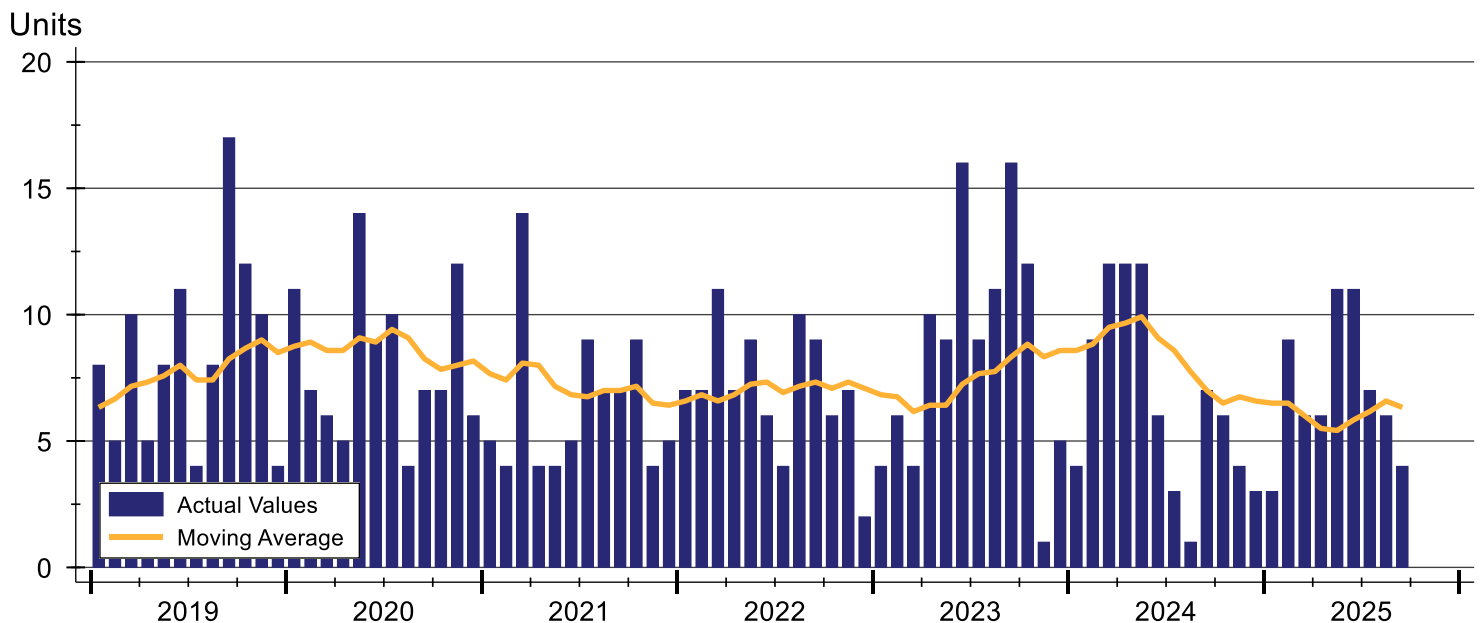
Brown County Contracts Written Analysis

| Summary Statistics for Contracts Written | | September | | | Year-to-Date | | |
|---|---------------------|-----------|---------|--------|--------------|---------|--------|
| | | 2025 | 2024 | Change | 2025 | 2024 | Change |
| Contracts Written | | 4 | 7 | -42.9% | 63 | 66 | -4.5% |
| Volume (1,000s) | | 883 | 1,112 | -20.6% | 11,993 | 8,845 | 35.6% |
| Average | Sale Price | 220,750 | 158,914 | 38.9% | 190,368 | 134,021 | 42.0% |
| | Days on Market | 102 | 87 | 17.2% | 90 | 78 | 15.4% |
| | Percent of Original | 95.4% | 92.6% | 3.0% | 91.1% | 89.0% | 2.4% |
| Median | Sale Price | 234,000 | 165,900 | 41.0% | 160,000 | 129,950 | 23.1% |
| | Days on Market | 108 | 25 | 332.0% | 64 | 33 | 93.9% |
| | Percent of Original | 95.7% | 97.2% | -1.5% | 96.3% | 94.7% | 1.7% |

A total of 4 contracts for sale were written in Brown County during the month of September, down from 7 in 2024. The median list price of these homes was \$234,000, up from \$165,900 the prior year.

Half of the homes that went under contract in September were on the market less than 108 days, compared to 25 days in September 2024.

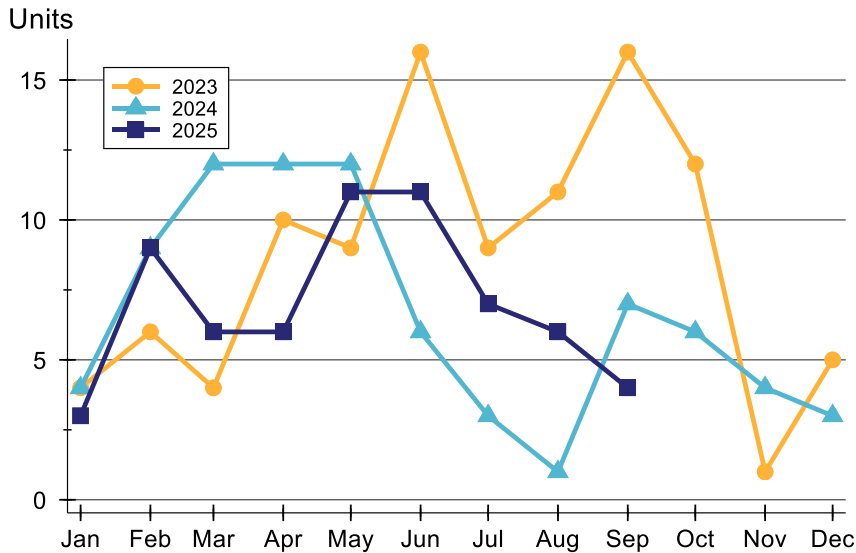
History of Contracts Written





Brown County Contracts Written Analysis

Contracts Written by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 4 | 4 | 3 |
| February | 6 | 9 | 9 |
| March | 4 | 12 | 6 |
| April | 10 | 12 | 6 |
| May | 9 | 12 | 11 |
| June | 16 | 6 | 11 |
| July | 9 | 3 | 7 |
| August | 11 | 1 | 6 |
| September | 16 | 7 | 4 |
| October | 12 | 6 | |
| November | 1 | 4 | |
| December | 5 | 3 | |

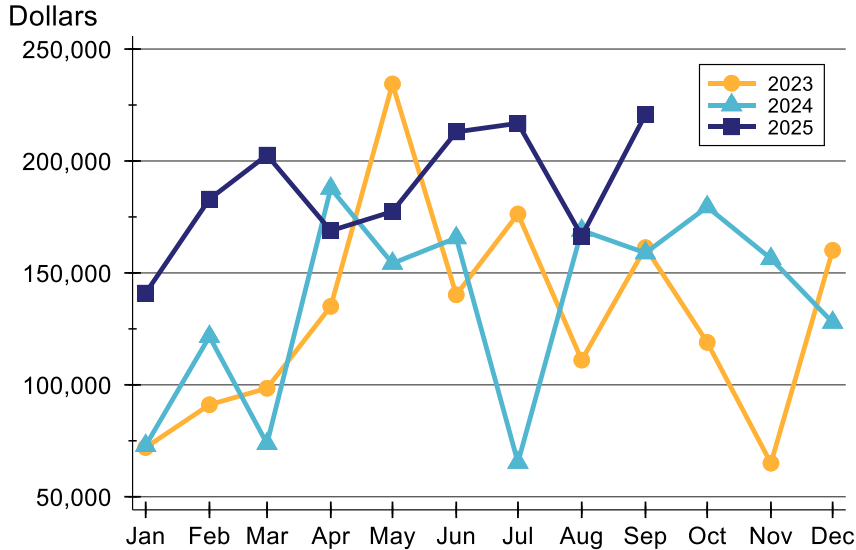
Contracts Written by Price Range

| Price Range | Contracts Written Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 25.0% | 90,000 | 90,000 | 55 | 55 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 1 | 25.0% | 169,000 | 169,000 | 137 | 137 | 91.4% | 91.4% |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 25.0% | 299,000 | 299,000 | 85 | 85 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 1 | 25.0% | 325,000 | 325,000 | 131 | 131 | 90.3% | 90.3% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



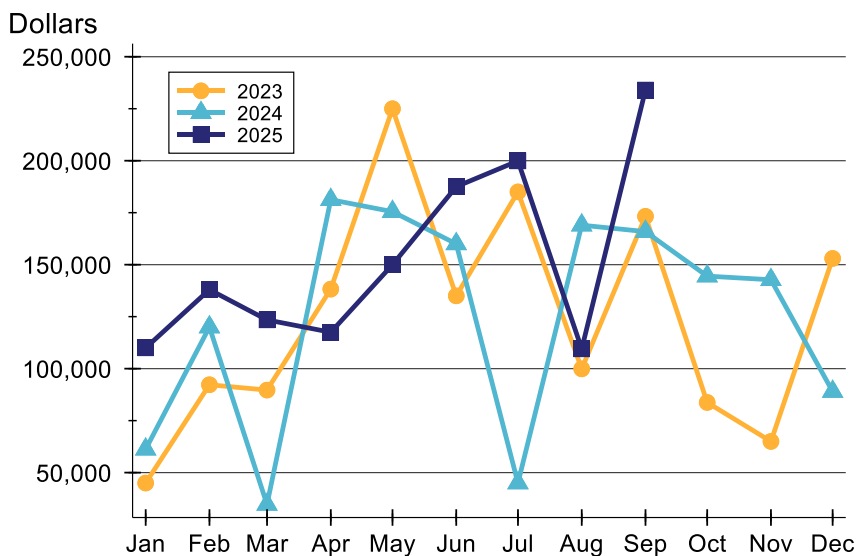
Brown County Contracts Written Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 72,000 | 72,875 | 141,000 |
| February | 91,117 | 121,556 | 182,978 |
| March | 98,475 | 73,725 | 202,633 |
| April | 135,050 | 187,750 | 168,833 |
| May | 234,422 | 154,250 | 177,445 |
| June | 140,231 | 165,650 | 212,991 |
| July | 176,333 | 65,300 | 216,843 |
| August | 111,041 | 169,000 | 166,483 |
| September | 161,306 | 158,914 | 220,750 |
| October | 118,983 | 179,483 | |
| November | 65,000 | 156,375 | |
| December | 160,100 | 127,867 | |

Median Price

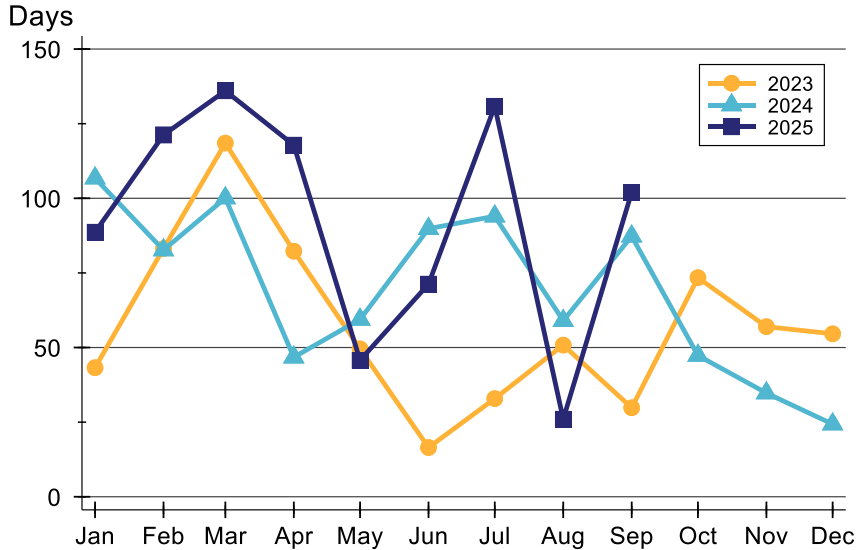


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 45,000 | 61,250 | 110,000 |
| February | 92,250 | 120,000 | 138,000 |
| March | 89,700 | 34,700 | 123,450 |
| April | 138,250 | 181,250 | 117,500 |
| May | 225,000 | 175,500 | 150,000 |
| June | 135,000 | 160,000 | 187,500 |
| July | 185,000 | 45,000 | 199,900 |
| August | 99,900 | 169,000 | 109,500 |
| September | 173,250 | 165,900 | 234,000 |
| October | 83,750 | 144,500 | |
| November | 65,000 | 142,750 | |
| December | 153,000 | 89,000 | |



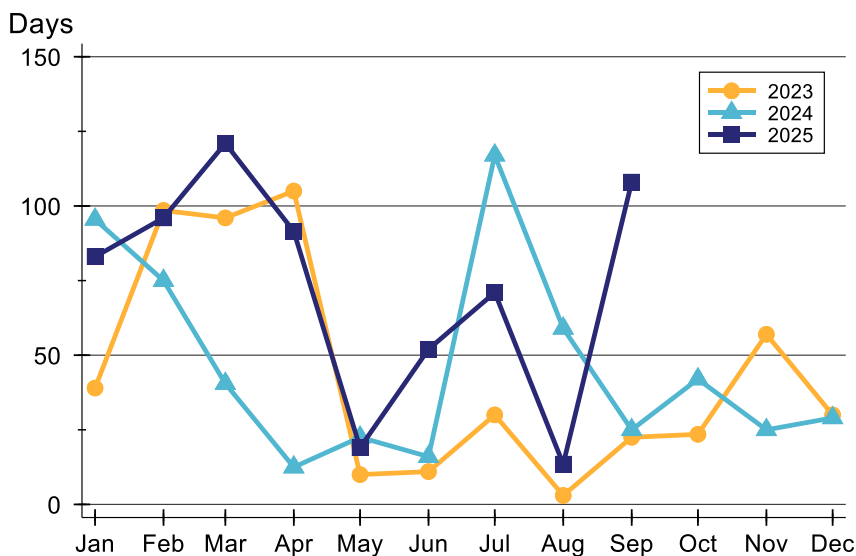
Brown County Contracts Written Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 43 | 107 | 89 |
| February | 83 | 83 | 121 |
| March | 119 | 100 | 136 |
| April | 82 | 47 | 118 |
| May | 50 | 59 | 46 |
| June | 17 | 90 | 71 |
| July | 33 | 94 | 131 |
| August | 51 | 59 | 26 |
| September | 30 | 87 | 102 |
| October | 73 | 47 | |
| November | 57 | 35 | |
| December | 55 | 24 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 39 | 96 | 83 |
| February | 99 | 75 | 96 |
| March | 96 | 41 | 121 |
| April | 105 | 13 | 92 |
| May | 10 | 23 | 19 |
| June | 11 | 16 | 52 |
| July | 30 | 117 | 71 |
| August | 3 | 59 | 14 |
| September | 23 | 25 | 108 |
| October | 24 | 42 | |
| November | 57 | 25 | |
| December | 30 | 29 | |



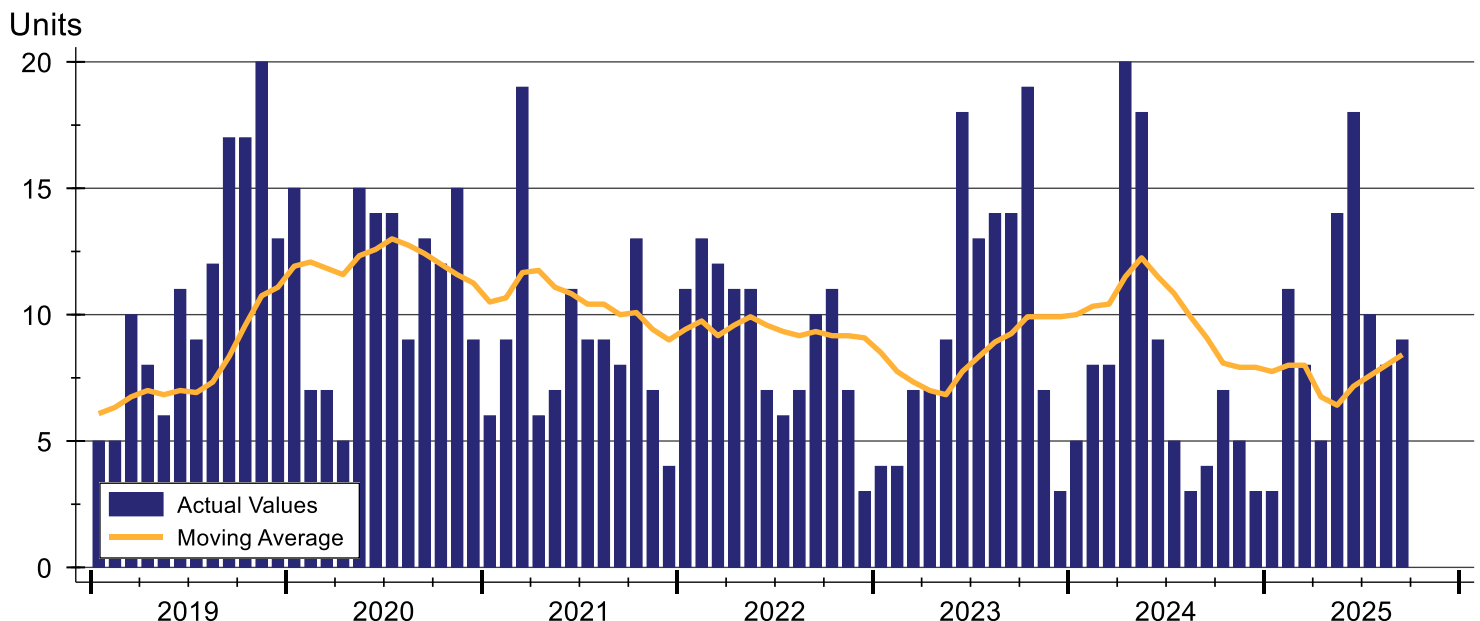
Brown County Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of September | | |
|---|---------------------|------------------|---------|--------|
| | | 2025 | 2024 | Change |
| Pending Contracts | | 9 | 4 | 125.0% |
| Volume (1,000s) | | 1,818 | 609 | 198.5% |
| Average | List Price | 202,033 | 152,225 | 32.7% |
| | Days on Market | 70 | 109 | -35.8% |
| | Percent of Original | 94.0% | 92.4% | 1.7% |
| Median | List Price | 199,900 | 151,950 | 31.6% |
| | Days on Market | 71 | 65 | 9.2% |
| | Percent of Original | 94.5% | 93.2% | 1.4% |

A total of 9 listings in Brown County had contracts pending at the end of September, up from 4 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

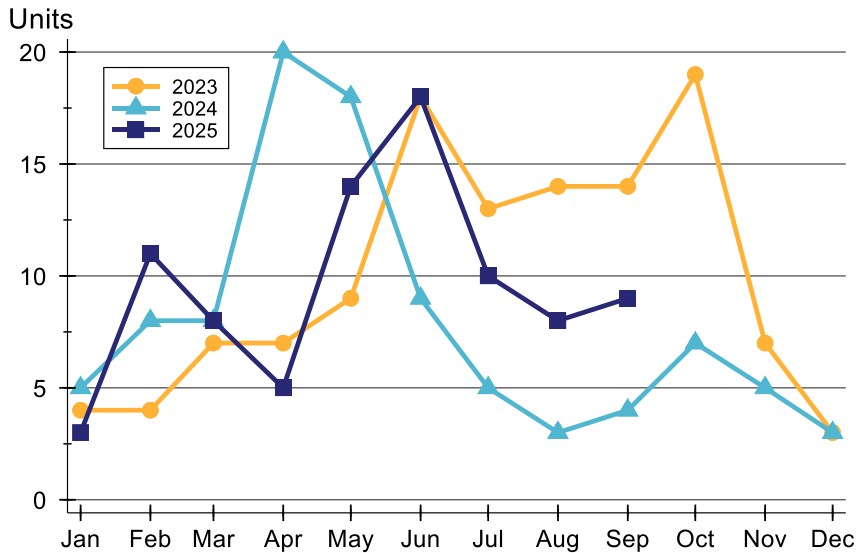
History of Pending Contracts





Brown County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 4 | 5 | 3 |
| February | 4 | 8 | 11 |
| March | 7 | 8 | 8 |
| April | 7 | 20 | 5 |
| May | 9 | 18 | 14 |
| June | 18 | 9 | 18 |
| July | 13 | 5 | 10 |
| August | 14 | 3 | 8 |
| September | 14 | 4 | 9 |
| October | 19 | 7 | 10 |
| November | 7 | 5 | 8 |
| December | 3 | 3 | 9 |

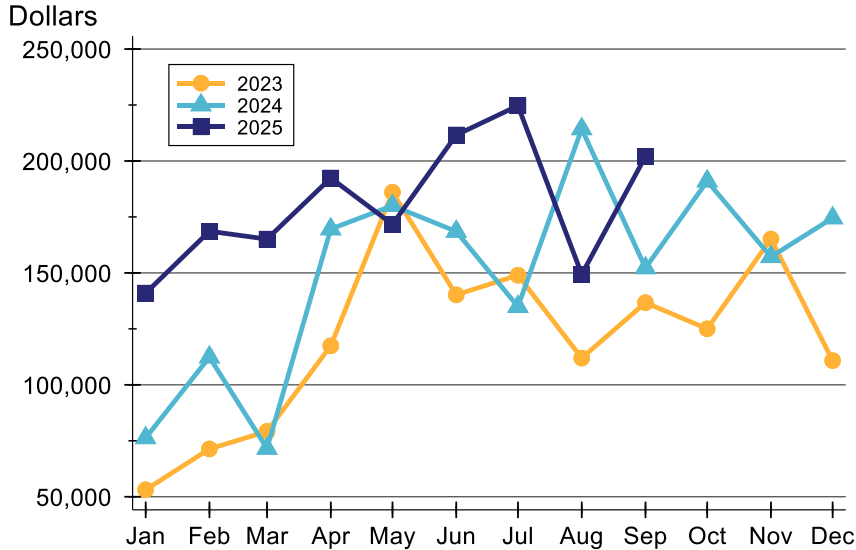
Pending Contracts by Price Range

| Price Range | Pending Contracts Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 11.1% | 90,000 | 90,000 | 55 | 55 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 1 | 11.1% | 121,000 | 121,000 | 102 | 102 | 89.6% | 89.6% |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 2 | 22.2% | 159,500 | 159,500 | 69 | 69 | 95.7% | 95.7% |
| \$175,000-\$199,999 | 2 | 22.2% | 199,900 | 199,900 | 37 | 37 | 90.0% | 90.0% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 22.2% | 281,750 | 281,750 | 66 | 66 | 97.2% | 97.2% |
| \$300,000-\$399,999 | 1 | 11.1% | 325,000 | 325,000 | 131 | 131 | 90.3% | 90.3% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



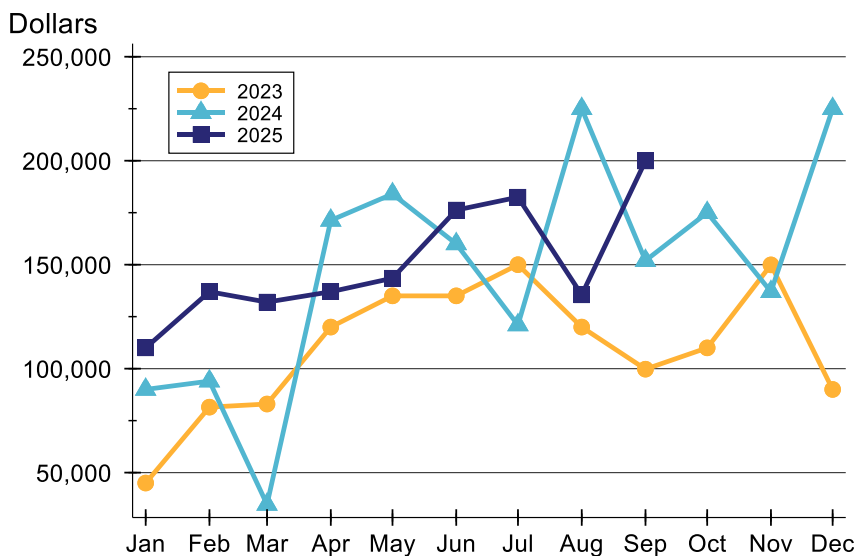
Brown County Pending Contracts Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 53,125 | 76,300 | 141,000 |
| February | 71,375 | 112,375 | 168,618 |
| March | 79,200 | 71,600 | 165,100 |
| April | 117,457 | 169,605 | 192,400 |
| May | 186,044 | 180,056 | 171,707 |
| June | 140,200 | 168,511 | 211,611 |
| July | 148,985 | 134,960 | 224,690 |
| August | 111,943 | 214,333 | 149,363 |
| September | 136,729 | 152,225 | 202,033 |
| October | 125,016 | 191,000 | |
| November | 165,129 | 157,200 | |
| December | 110,833 | 174,533 | |

Median Price

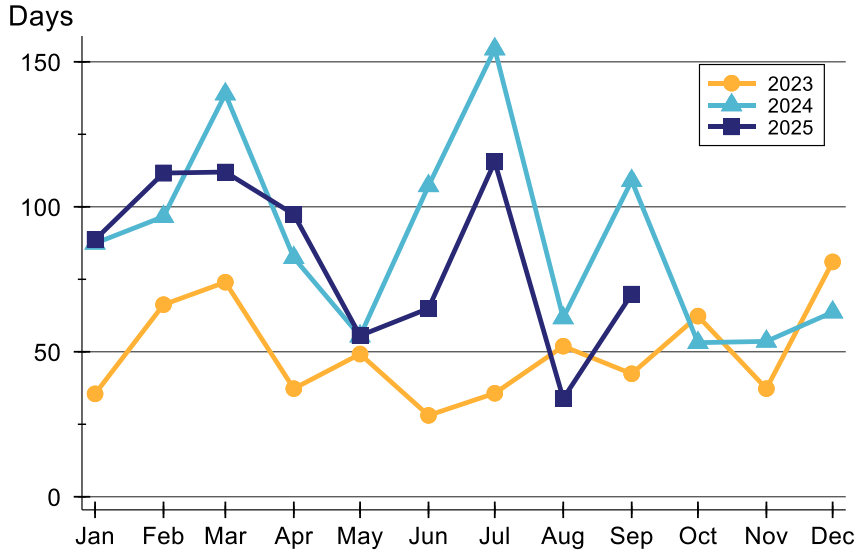


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 45,000 | 89,999 | 110,000 |
| February | 81,500 | 94,000 | 137,000 |
| March | 83,000 | 34,700 | 132,000 |
| April | 120,000 | 171,300 | 137,000 |
| May | 135,000 | 184,000 | 143,500 |
| June | 135,000 | 160,000 | 176,250 |
| July | 150,000 | 121,000 | 182,450 |
| August | 120,000 | 225,000 | 135,500 |
| September | 99,750 | 151,950 | 199,900 |
| October | 110,000 | 175,000 | |
| November | 149,900 | 137,000 | |
| December | 89,999 | 225,000 | |



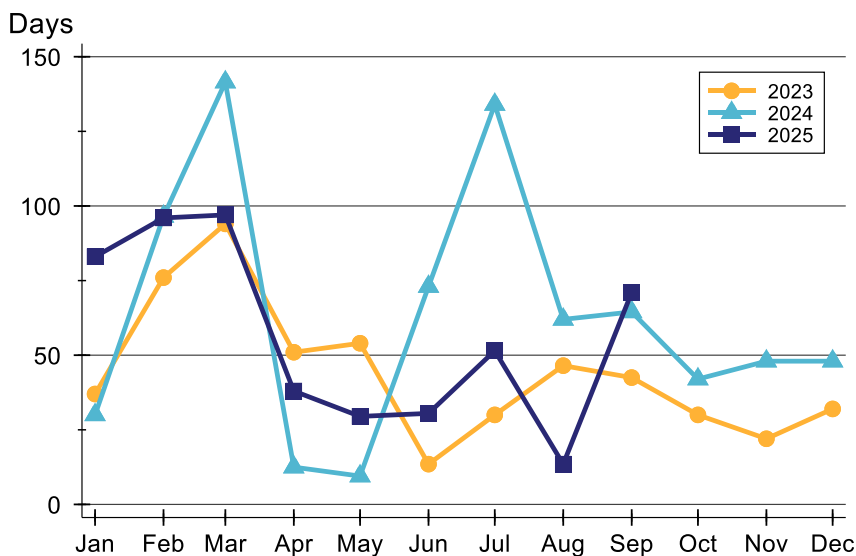
Brown County Pending Contracts Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 36 | 87 | 89 |
| February | 66 | 97 | 112 |
| March | 74 | 139 | 112 |
| April | 37 | 82 | 97 |
| May | 49 | 55 | 56 |
| June | 28 | 107 | 65 |
| July | 36 | 154 | 116 |
| August | 52 | 62 | 34 |
| September | 42 | 109 | 70 |
| October | 62 | 53 | |
| November | 37 | 54 | |
| December | 81 | 64 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 37 | 30 | 83 |
| February | 76 | 97 | 96 |
| March | 94 | 142 | 97 |
| April | 51 | 13 | 38 |
| May | 54 | 10 | 30 |
| June | 14 | 73 | 31 |
| July | 30 | 134 | 52 |
| August | 47 | 62 | 14 |
| September | 43 | 65 | 71 |
| October | 30 | 42 | |
| November | 22 | 48 | |
| December | 32 | 48 | |



**September
2025**

Northeast Kansas MLS Statistics



Nemaha County Housing Report



Market Overview

Nemaha County Home Sales Fell in September

Total home sales in Nemaha County fell last month to 3 units, compared to 4 units in September 2024. Total sales volume was \$0.6 million, down from a year earlier.

The median sale price in September was \$234,000, up from \$127,500 a year earlier. Homes that sold in September were typically on the market for 41 days and sold for 96.9% of their list prices.

Nemaha County Active Listings Down at End of September

The total number of active listings in Nemaha County at the end of September was 6 units, down from 7 at the same point in 2024. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$420,000.

During September, a total of 0 contracts were written down from 1 in September 2024. At the end of the month, there were 2 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**September
2025**

Northeast Kansas MLS Statistics



Nemaha County Summary Statistics

| September MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|--|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|-------------------------|
| | | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 |
| Home Sales Change from prior year | | 3 -25.0% | 4 33.3% | 3 0.0% | 16 -30.4% | 23 -20.7% | 29 7.4% |
| Active Listings Change from prior year | | 6 -14.3% | 7 40.0% | 5 -28.6% | N/A | N/A | N/A |
| Months' Supply Change from prior year | | 3.0 7.1% | 2.8 55.6% | 1.8 -14.3% | N/A | N/A | N/A |
| New Listings Change from prior year | | 0 -100.0% | 4 100.0% | 2 -33.3% | 23 -28.1% | 32 -3.0% | 33 -5.7% |
| Contracts Written Change from prior year | | 0 -100.0% | 1 -75.0% | 4 300.0% | 16 -36.0% | 25 -7.4% | 27 3.8% |
| Pending Contracts Change from prior year | | 2 -33.3% | 3 50.0% | 2 100.0% | N/A | N/A | N/A |
| Sales Volume (1,000s) Change from prior year | | 645 -2.1% | 659 -13.9% | 765 77.9% | 3,130 -35.2% | 4,829 -10.5% | 5,394 12.2% |
| Average | Sale Price Change from prior year | 214,840 30.4% | 164,750 -35.4% | 255,000 78.1% | 195,626 -6.8% | 209,957 12.9% | 186,000 4.5% |
| | List Price of Actives Change from prior year | 425,833 142.8% | 175,357 13.9% | 153,931 -58.3% | N/A | N/A | N/A |
| | Days on Market Change from prior year | 50 11.1% | 45 4.7% | 43 -40.3% | 44 -25.4% | 59 43.9% | 41 46.4% |
| | Percent of List Change from prior year | 98.4% 7.8% | 91.3% -13.0% | 104.9% 4.6% | 96.0% -2.5% | 98.5% 2.1% | 96.5% 0.3% |
| | Percent of Original Change from prior year | 95.2% 12.4% | 84.7% -8.9% | 93.0% -3.3% | 93.6% -1.7% | 95.2% 3.0% | 92.4% -2.1% |
| Median | Sale Price Change from prior year | 234,000 83.5% | 127,500 -36.3% | 200,000 23.5% | 163,000 -14.2% | 190,000 22.6% | 155,000 -6.1% |
| | List Price of Actives Change from prior year | 420,000 238.7% | 124,000 -27.1% | 170,000 -50.7% | N/A | N/A | N/A |
| | Days on Market Change from prior year | 41 78.3% | 23 130.0% | 10 -80.0% | 22 -38.9% | 36 125.0% | 16 23.1% |
| | Percent of List Change from prior year | 96.9% 7.5% | 90.1% -12.2% | 102.6% 3.6% | 95.8% -0.8% | 96.6% -1.6% | 98.2% 0.8% |
| | Percent of Original Change from prior year | 94.0% 12.4% | 83.6% -10.0% | 92.9% -6.2% | 95.0% 0.7% | 94.3% -0.6% | 94.9% -0.9% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



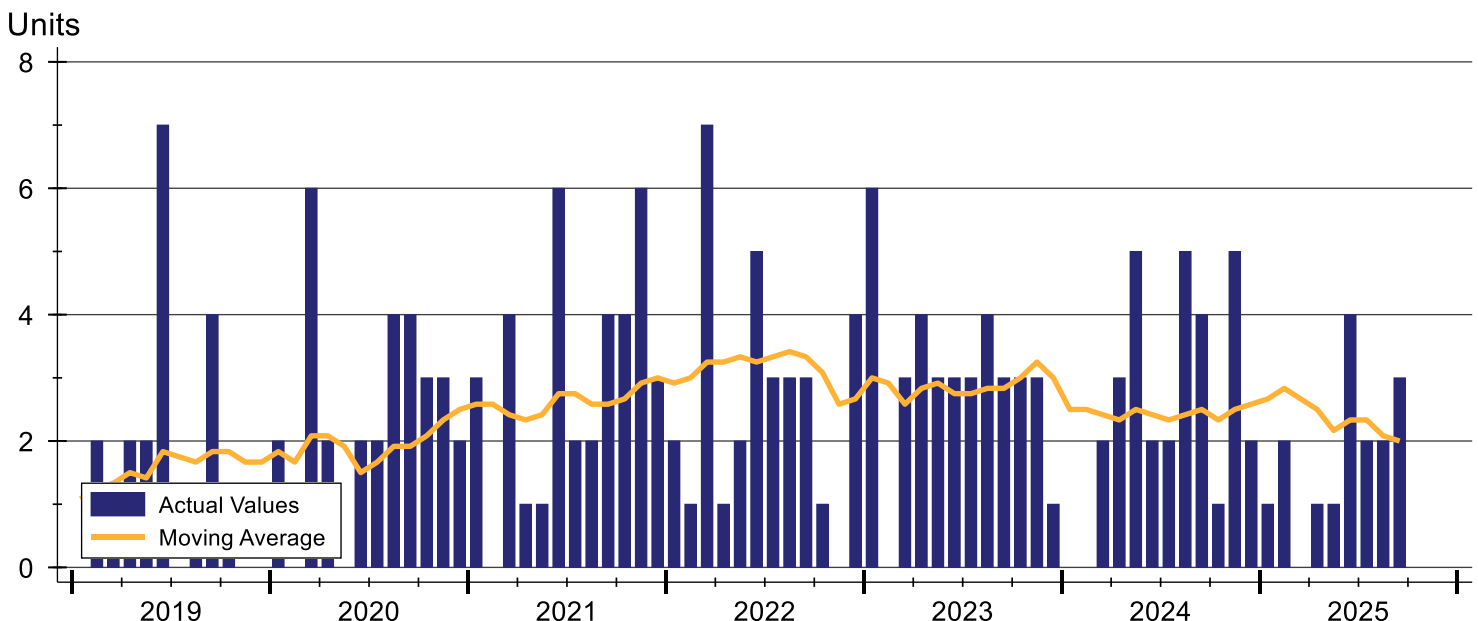
Nemaha County Closed Listings Analysis

| Summary Statistics for Closed Listings | | September 2024 | | Change | Year-to-Date 2024 | | Change |
|---|---------------------|-------------------|---------|--------|----------------------|---------|--------|
| | | 2025 | | | 2025 | | |
| Closed Listings | | 3 | 4 | -25.0% | 16 | 23 | -30.4% |
| Volume (1,000s) | | 645 | 659 | -2.1% | 3,130 | 4,829 | -35.2% |
| Months' Supply | | 3.0 | 2.8 | 7.1% | N/A | N/A | N/A |
| Average | Sale Price | 214,840 | 164,750 | 30.4% | 195,626 | 209,957 | -6.8% |
| | Days on Market | 50 | 45 | 11.1% | 44 | 59 | -25.4% |
| | Percent of List | 98.4% | 91.3% | 7.8% | 96.0% | 98.5% | -2.5% |
| | Percent of Original | 95.2% | 84.7% | 12.4% | 93.6% | 95.2% | -1.7% |
| Median | Sale Price | 234,000 | 127,500 | 83.5% | 163,000 | 190,000 | -14.2% |
| | Days on Market | 41 | 23 | 78.3% | 22 | 36 | -38.9% |
| | Percent of List | 96.9% | 90.1% | 7.5% | 95.8% | 96.6% | -0.8% |
| | Percent of Original | 94.0% | 83.6% | 12.4% | 95.0% | 94.3% | 0.7% |

A total of 3 homes sold in Nemaha County in September, down from 4 units in September 2024. Total sales volume was essentially unchanged from the previous year's figure of \$0.7 million.

The median sales price in September was \$234,000, up 83.5% compared to the prior year. Median days on market was 41 days, up from 14 days in August, and up from 23 in September 2024.

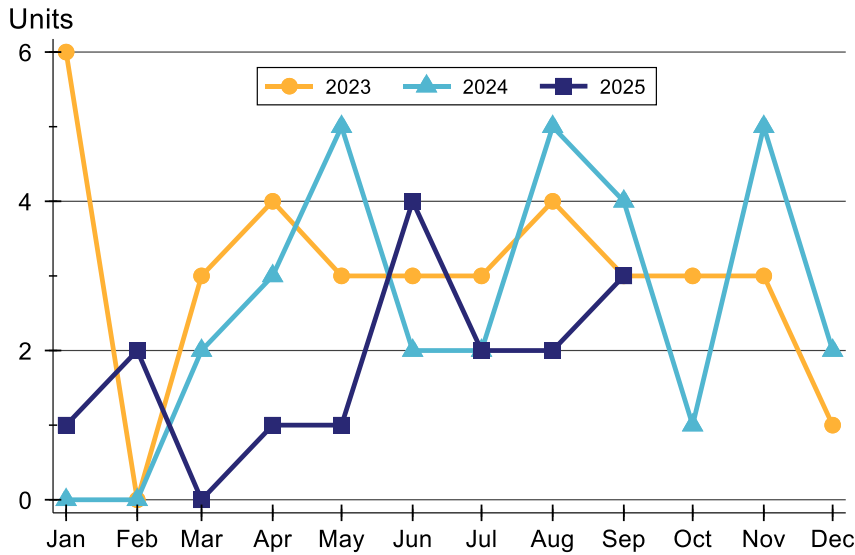
History of Closed Listings





Nemaha County Closed Listings Analysis

Closed Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 6 | 0 | 1 |
| February | 0 | 0 | 2 |
| March | 3 | 2 | 0 |
| April | 4 | 3 | 1 |
| May | 3 | 5 | 1 |
| June | 3 | 2 | 4 |
| July | 3 | 2 | 2 |
| August | 4 | 5 | 2 |
| September | 3 | 4 | 3 |
| October | 3 | 1 | 3 |
| November | 3 | 5 | 3 |
| December | 1 | 2 | 3 |

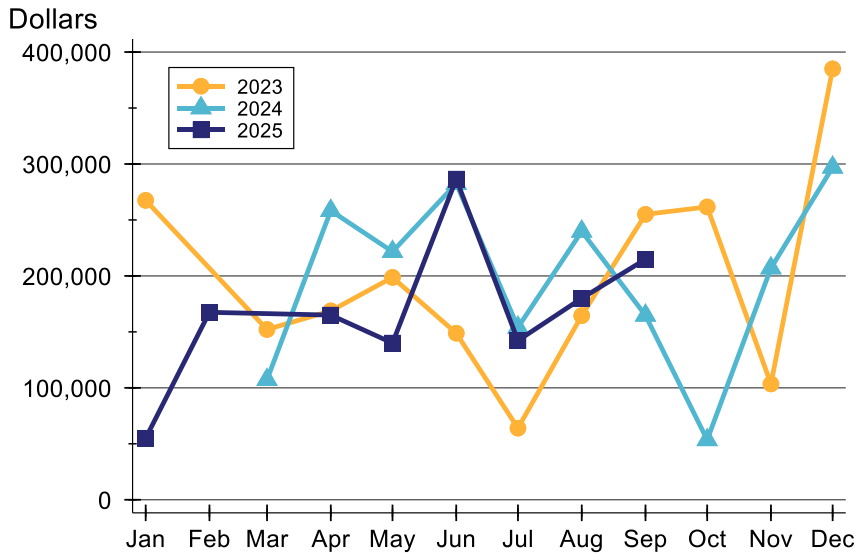
Closed Listings by Price Range

| Price Range | Sales Number | Percent | Months' Supply | Sale Price Average | Median | Days on Market Avg. | Med. | Price as % of List Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|--------------|---------|----------------|--------------------|---------|---------------------|------|-------------------------|--------|--------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 1 | 33.3% | 0.0 | 110,520 | 110,520 | 2 | 2 | 104.3% | 104.3% | 104.3% | 104.3% |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 33.3% | 0.0 | 234,000 | 234,000 | 41 | 41 | 94.0% | 94.0% | 94.0% | 94.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 1 | 33.3% | 6.0 | 300,000 | 300,000 | 108 | 108 | 96.9% | 96.9% | 87.3% | 87.3% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



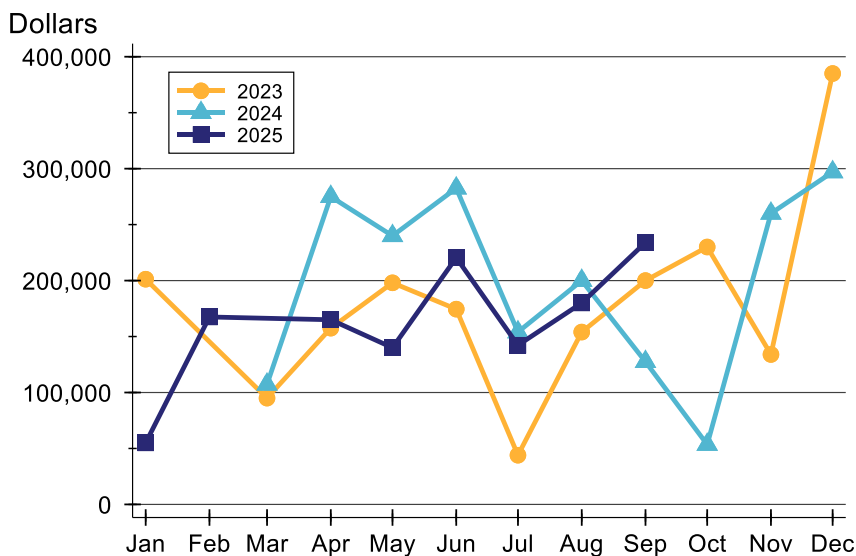
Nemaha County Closed Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 267,500 | N/A | 55,000 |
| February | N/A | N/A | 167,500 |
| March | 152,167 | 107,250 | N/A |
| April | 168,750 | 258,333 | 165,000 |
| May | 198,667 | 221,700 | 140,000 |
| June | 148,833 | 282,500 | 286,500 |
| July | 64,000 | 154,000 | 142,250 |
| August | 164,500 | 239,800 | 180,000 |
| September | 255,000 | 164,750 | 214,840 |
| October | 261,667 | 53,500 | |
| November | 103,500 | 207,000 | |
| December | 385,000 | 297,000 | |

Median Price

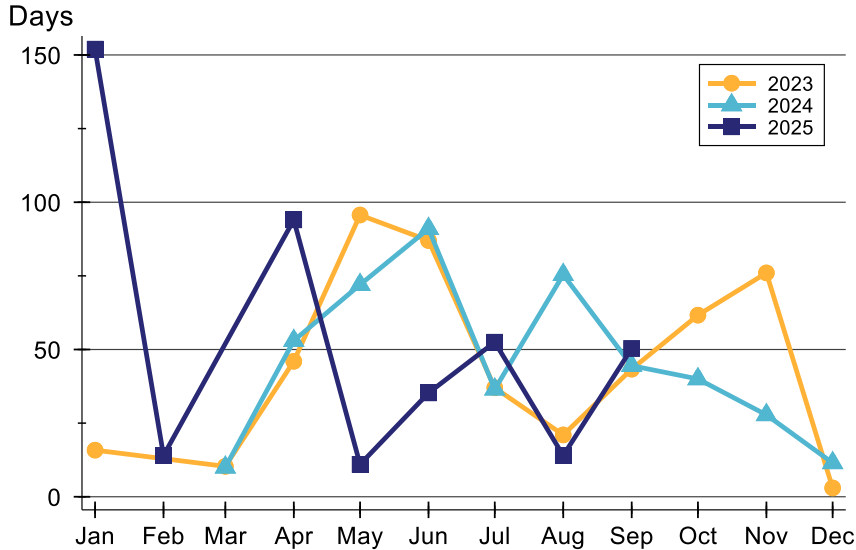


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 201,250 | N/A | 55,000 |
| February | N/A | N/A | 167,500 |
| March | 95,000 | 107,250 | N/A |
| April | 157,500 | 275,000 | 165,000 |
| May | 198,000 | 240,000 | 140,000 |
| June | 174,500 | 282,500 | 220,500 |
| July | 44,000 | 154,000 | 142,250 |
| August | 154,000 | 200,000 | 180,000 |
| September | 200,000 | 127,500 | 234,000 |
| October | 230,000 | 53,500 | |
| November | 134,000 | 260,000 | |
| December | 385,000 | 297,000 | |



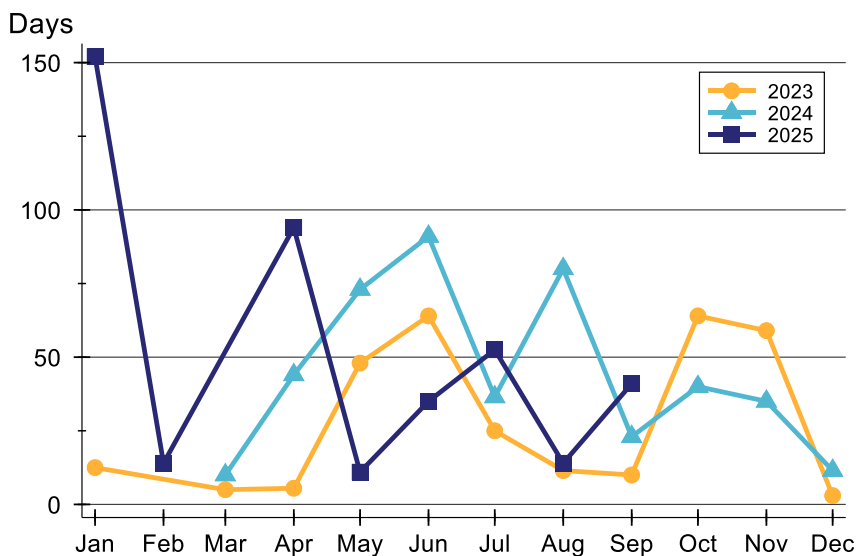
Nemaha County Closed Listings Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 16 | N/A | 152 |
| February | N/A | N/A | 14 |
| March | 10 | 10 | N/A |
| April | 46 | 53 | 94 |
| May | 96 | 72 | 11 |
| June | 87 | 91 | 35 |
| July | 37 | 37 | 53 |
| August | 21 | 75 | 14 |
| September | 43 | 45 | 50 |
| October | 62 | 40 | |
| November | 76 | 28 | |
| December | 3 | 12 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 13 | N/A | 152 |
| February | N/A | N/A | 14 |
| March | 5 | 10 | N/A |
| April | 6 | 44 | 94 |
| May | 48 | 73 | 11 |
| June | 64 | 91 | 35 |
| July | 25 | 37 | 53 |
| August | 12 | 80 | 14 |
| September | 10 | 23 | 41 |
| October | 64 | 40 | |
| November | 59 | 35 | |
| December | 3 | 12 | |



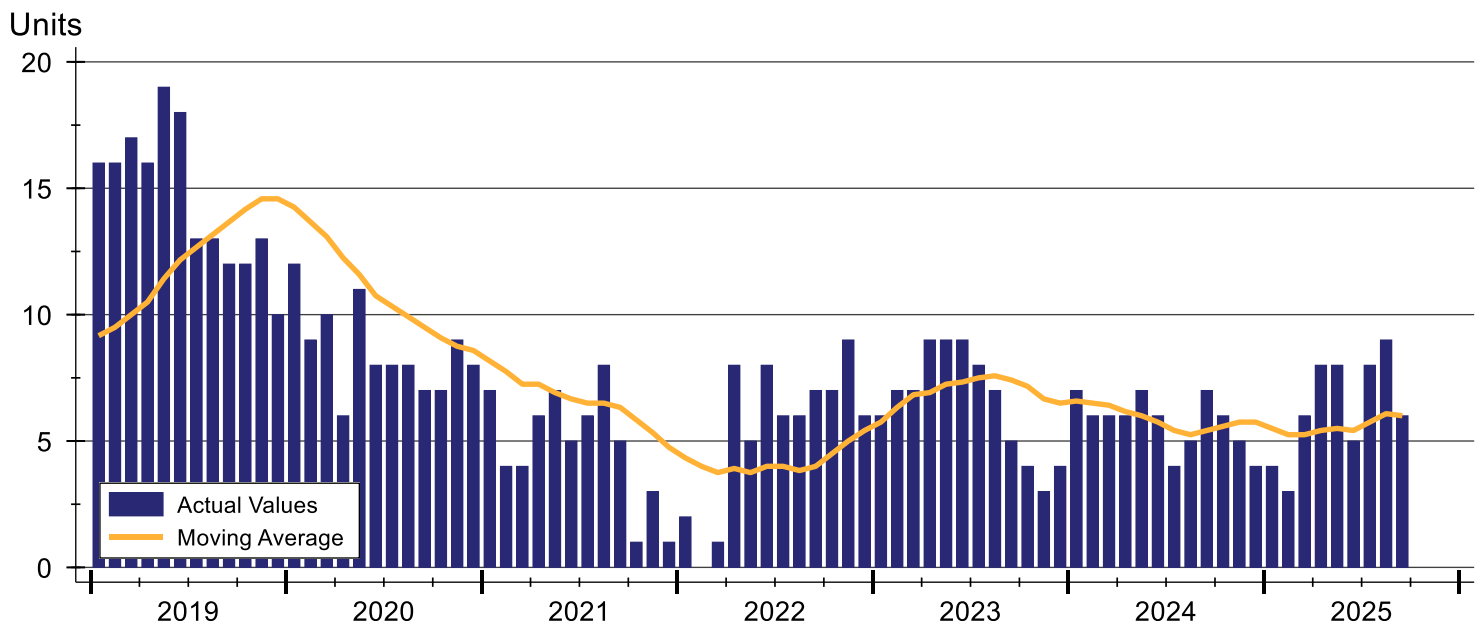
Nemaha County Active Listings Analysis

| Summary Statistics for Active Listings | | 2025 | End of September 2024 | Change |
|--|---------------------|---------|-----------------------|--------|
| Active Listings | | 6 | 7 | -14.3% |
| Volume (1,000s) | | 2,555 | 1,228 | 108.1% |
| Months' Supply | | 3.0 | 2.8 | 7.1% |
| Average | List Price | 425,833 | 175,357 | 142.8% |
| | Days on Market | 61 | 58 | 5.2% |
| | Percent of Original | 92.8% | 95.3% | -2.6% |
| Median | List Price | 420,000 | 124,000 | 238.7% |
| | Days on Market | 64 | 37 | 73.0% |
| | Percent of Original | 96.8% | 100.0% | -3.2% |

A total of 6 homes were available for sale in Nemaha County at the end of September. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$420,000, up 238.7% from 2024. The typical time on market for active listings was 64 days, up from 37 days a year earlier.

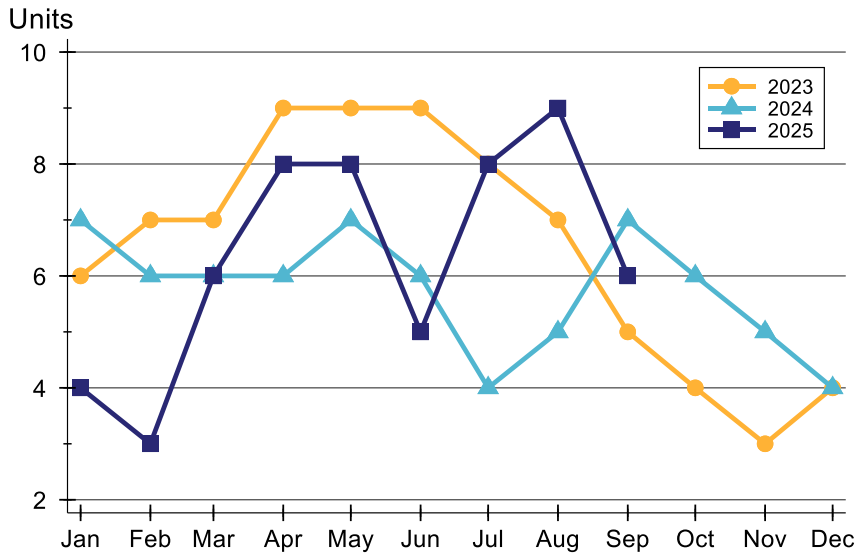
History of Active Listings





Nemaha County Active Listings Analysis

Active Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 6 | 7 | 4 |
| February | 7 | 6 | 3 |
| March | 7 | 6 | 6 |
| April | 9 | 6 | 8 |
| May | 9 | 7 | 8 |
| June | 9 | 6 | 5 |
| July | 8 | 4 | 8 |
| August | 7 | 5 | 9 |
| September | 5 | 7 | 6 |
| October | 4 | 6 | |
| November | 3 | 5 | |
| December | 4 | 4 | |

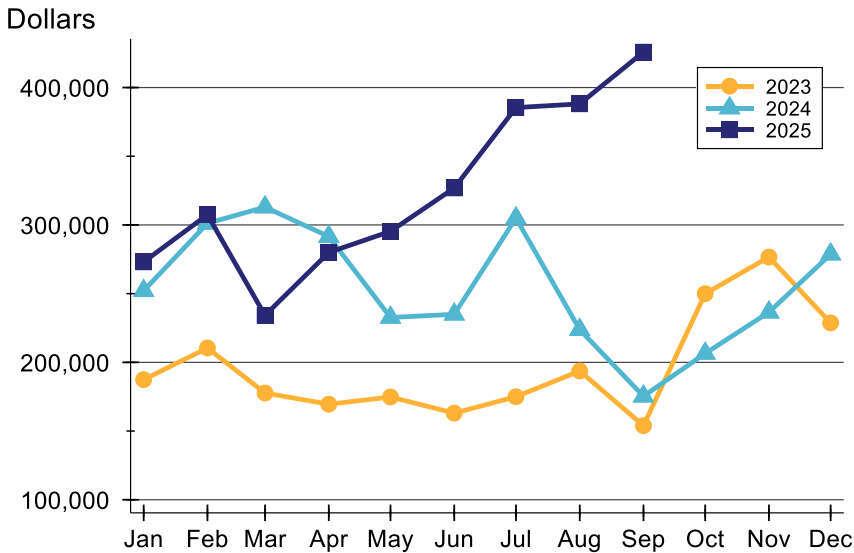
Active Listings by Price Range

| Price Range | Active Listings Number | Percent | Months' Supply | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|---------------------------|---------|-------------------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 33.3% | N/A | 257,500 | 257,500 | 77 | 77 | 86.8% | 86.8% |
| \$300,000-\$399,999 | 1 | 16.7% | 6.0 | 355,000 | 355,000 | 79 | 79 | 89.9% | 89.9% |
| \$400,000-\$499,999 | 1 | 16.7% | N/A | 485,000 | 485,000 | 4 | 4 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 2 | 33.3% | N/A | 599,999 | 599,999 | 64 | 64 | 96.8% | 96.8% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



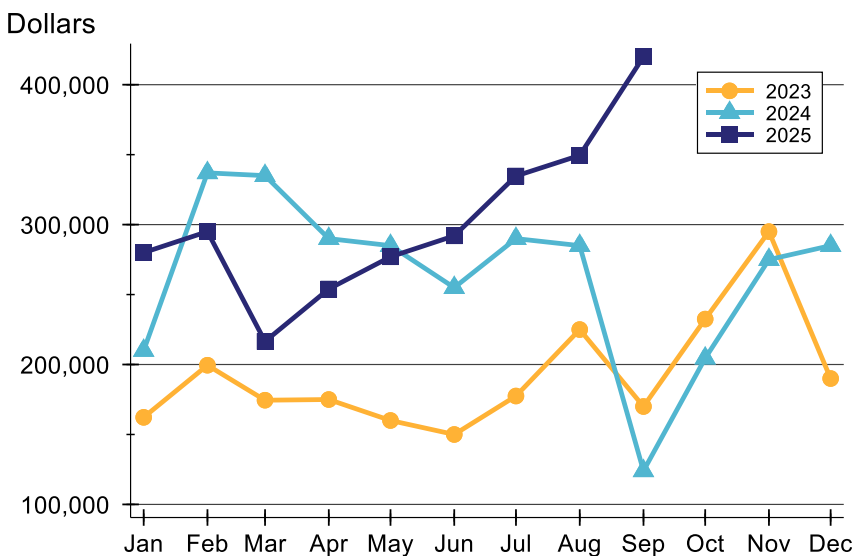
Nemaha County Active Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 187,417 | 252,143 | 273,075 |
| February | 210,500 | 301,167 | 307,467 |
| March | 177,714 | 313,000 | 234,233 |
| April | 169,555 | 291,567 | 280,000 |
| May | 174,800 | 232,686 | 295,375 |
| June | 163,089 | 234,967 | 326,900 |
| July | 174,975 | 305,000 | 385,438 |
| August | 193,744 | 223,800 | 388,111 |
| September | 153,931 | 175,357 | 425,833 |
| October | 250,000 | 206,500 | |
| November | 276,667 | 236,480 | |
| December | 228,750 | 278,725 | |

Median Price

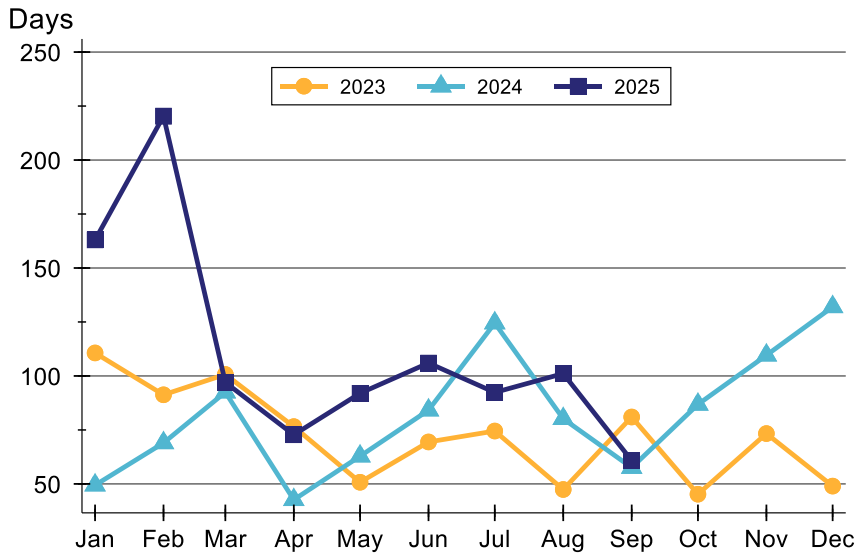


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 162,250 | 210,000 | 280,000 |
| February | 199,500 | 337,000 | 295,000 |
| March | 174,500 | 335,000 | 216,500 |
| April | 175,000 | 290,000 | 254,000 |
| May | 160,000 | 285,000 | 277,000 |
| June | 150,000 | 254,950 | 292,000 |
| July | 177,500 | 290,000 | 334,750 |
| August | 225,000 | 285,000 | 349,500 |
| September | 170,000 | 124,000 | 420,000 |
| October | 232,500 | 204,500 | |
| November | 295,000 | 275,000 | |
| December | 190,000 | 285,000 | |



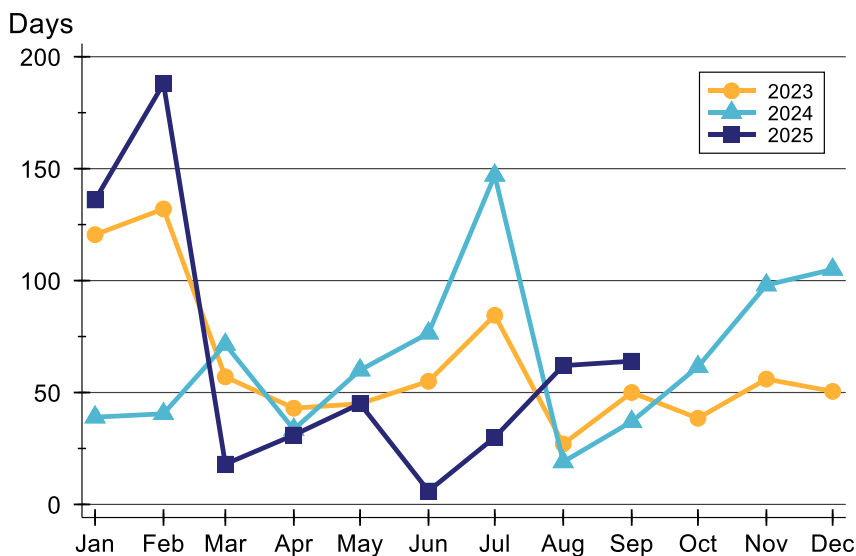
Nemaha County Active Listings Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 111 | 49 | 163 |
| February | 91 | 69 | 220 |
| March | 101 | 93 | 97 |
| April | 77 | 43 | 73 |
| May | 51 | 63 | 92 |
| June | 69 | 84 | 106 |
| July | 75 | 125 | 92 |
| August | 47 | 80 | 101 |
| September | 81 | 58 | 61 |
| October | 45 | 87 | |
| November | 73 | 110 | |
| December | 49 | 132 | |

Median DOM

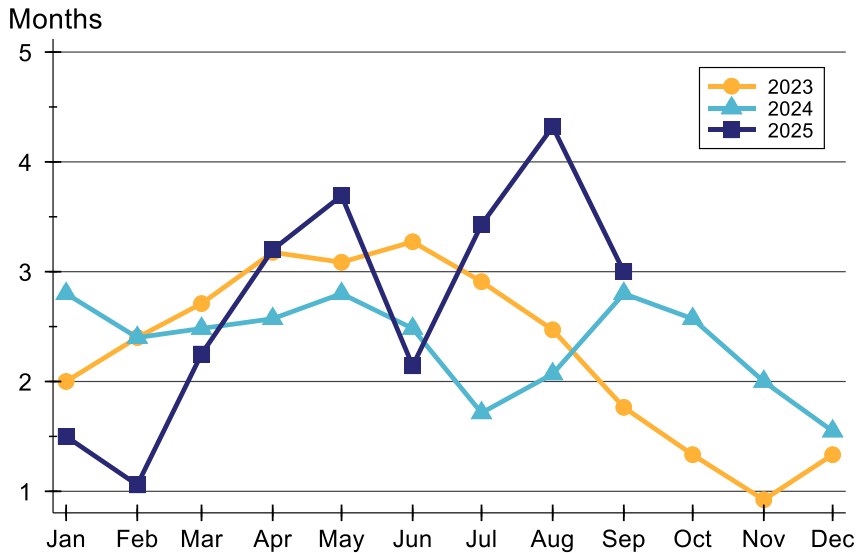


| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 121 | 39 | 136 |
| February | 132 | 41 | 188 |
| March | 57 | 72 | 18 |
| April | 43 | 34 | 31 |
| May | 45 | 60 | 45 |
| June | 55 | 77 | 6 |
| July | 85 | 147 | 30 |
| August | 27 | 19 | 62 |
| September | 50 | 37 | 64 |
| October | 39 | 62 | |
| November | 56 | 98 | |
| December | 51 | 105 | |



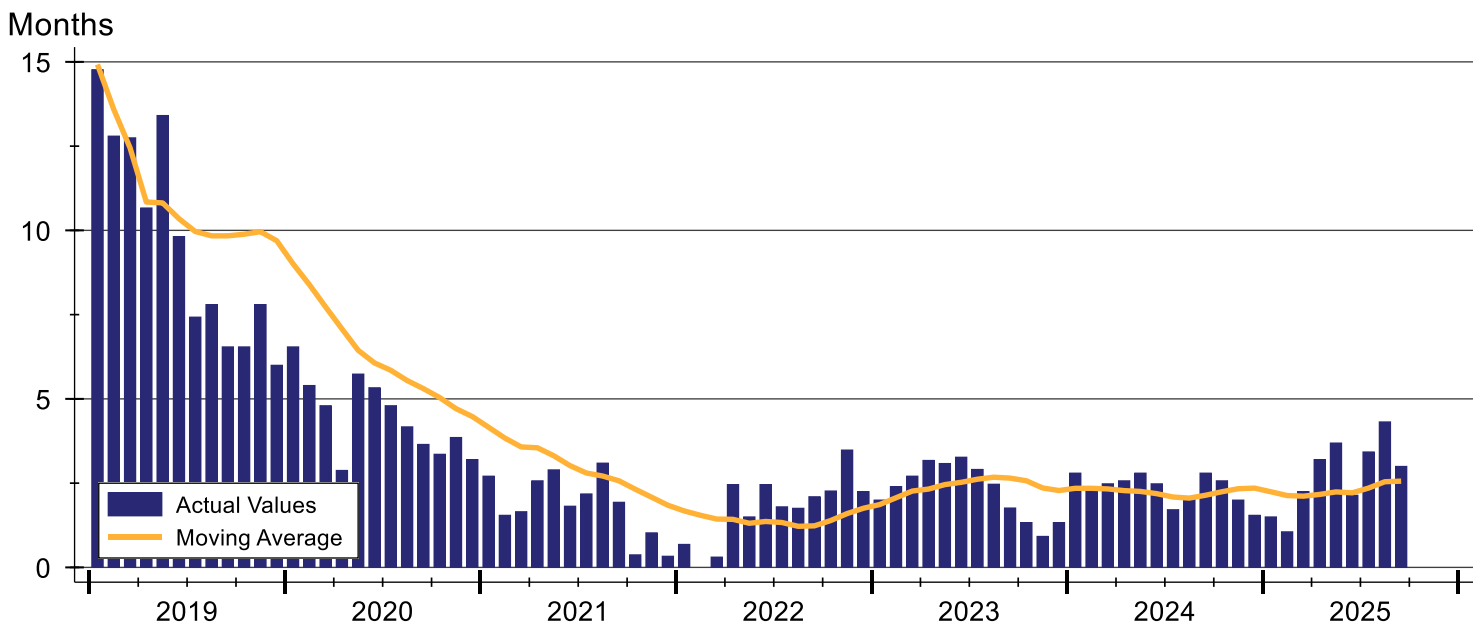
Nemaha County Months' Supply Analysis

Months' Supply by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 2.0 | 2.8 | 1.5 |
| February | 2.4 | 2.4 | 1.1 |
| March | 2.7 | 2.5 | 2.3 |
| April | 3.2 | 2.6 | 3.2 |
| May | 3.1 | 2.8 | 3.7 |
| June | 3.3 | 2.5 | 2.1 |
| July | 2.9 | 1.7 | 3.4 |
| August | 2.5 | 2.1 | 4.3 |
| September | 1.8 | 2.8 | 3.0 |
| October | 1.3 | 2.6 | |
| November | 0.9 | 2.0 | |
| December | 1.3 | 1.5 | |

History of Month's Supply



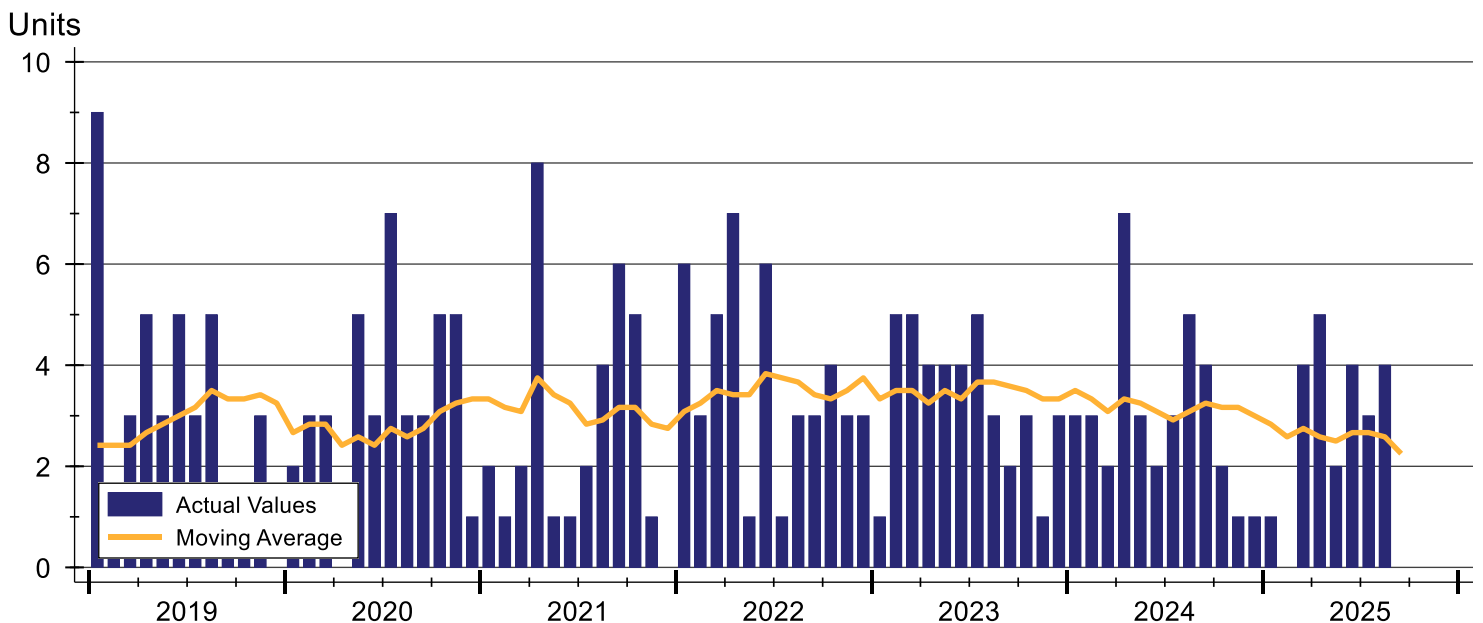


Nemaha County New Listings Analysis

| Summary Statistics for New Listings | | 2025 | September 2024 | Change |
|-------------------------------------|--------------------|---------|----------------|---------|
| Current Month | New Listings | 0 | 4 | -100.0% |
| | Volume (1,000s) | 0 | 808 | -100.0% |
| | Average List Price | N/A | 202,100 | N/A |
| | Median List Price | N/A | 211,750 | N/A |
| Year-to-Date | New Listings | 23 | 32 | -28.1% |
| | Volume (1,000s) | 6,380 | 6,331 | 0.8% |
| | Average List Price | 277,413 | 197,853 | 40.2% |
| | Median List Price | 250,000 | 202,250 | 23.6% |

No new listings were added in Nemaha County during September. In comparison, 4 new listings were added in September 2024. Year-to-date Nemaha County has seen 23 new listings.

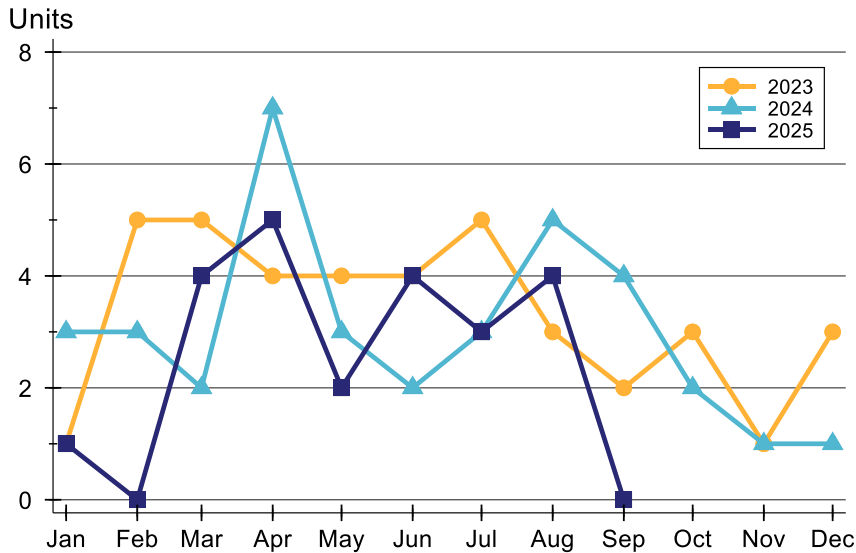
History of New Listings





Nemaha County New Listings Analysis

New Listings by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 1 | 3 | 1 |
| February | 5 | 3 | 0 |
| March | 5 | 2 | 4 |
| April | 4 | 7 | 5 |
| May | 4 | 3 | 2 |
| June | 4 | 2 | 4 |
| July | 5 | 3 | 3 |
| August | 3 | 5 | 4 |
| September | 2 | 4 | 0 |
| October | 3 | 2 | 0 |
| November | 1 | 1 | 0 |
| December | 3 | 1 | 0 |

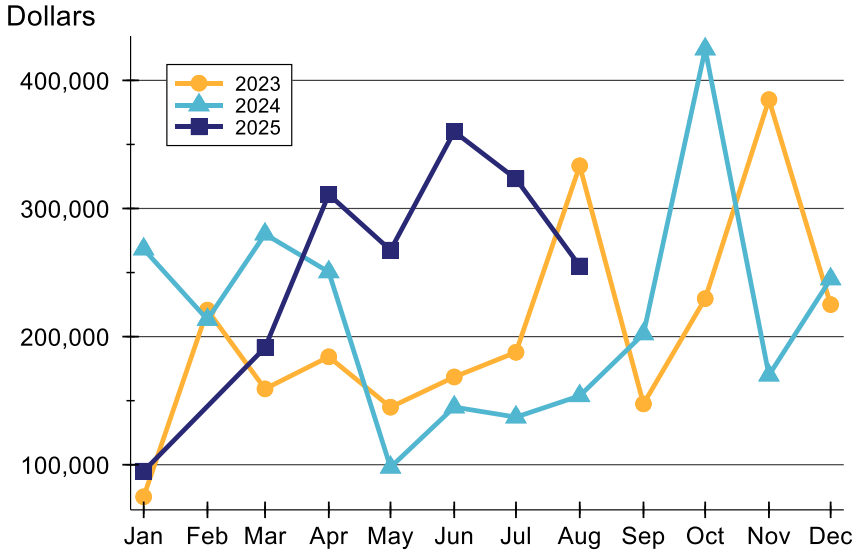
New Listings by Price Range

| Price Range | New Listings Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|------------------------|---------|-----------------------|--------|------------------------|------|-----------------------------|------|
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



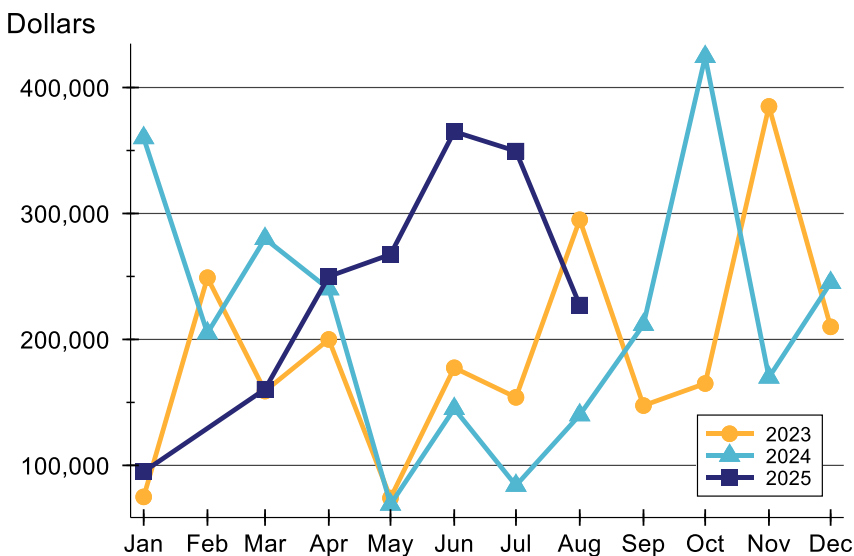
Nemaha County New Listings Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 75,000 | 268,333 | 95,000 |
| February | 220,700 | 213,333 | N/A |
| March | 159,200 | 280,000 | 191,375 |
| April | 184,250 | 250,486 | 311,000 |
| May | 144,914 | 98,000 | 267,500 |
| June | 168,500 | 145,000 | 360,000 |
| July | 187,780 | 137,167 | 323,167 |
| August | 333,333 | 153,800 | 255,125 |
| September | 147,500 | 202,100 | N/A |
| October | 229,667 | 424,450 | |
| November | 385,000 | 169,900 | |
| December | 225,000 | 245,000 | |

Median Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 75,000 | 360,000 | 95,000 |
| February | 249,000 | 205,000 | N/A |
| March | 159,000 | 280,000 | 160,500 |
| April | 200,000 | 240,000 | 250,000 |
| May | 74,078 | 69,000 | 267,500 |
| June | 177,500 | 145,000 | 365,000 |
| July | 154,000 | 84,000 | 349,500 |
| August | 295,000 | 139,999 | 227,250 |
| September | 147,500 | 211,750 | N/A |
| October | 165,000 | 424,450 | |
| November | 385,000 | 169,900 | |
| December | 210,000 | 245,000 | |



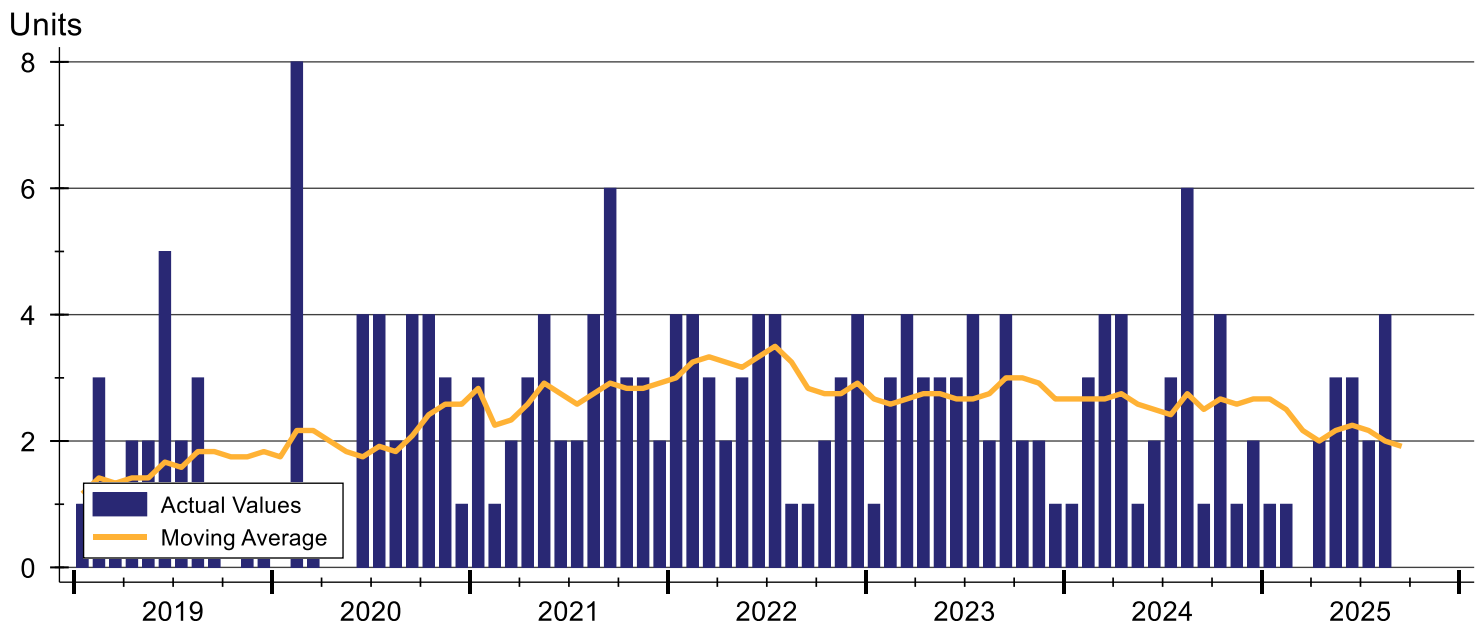
Nemaha County Contracts Written Analysis

| Summary Statistics for Contracts Written | | 2025 | September 2024 | Change | 2025 | Year-to-Date 2024 | Change |
|---|---------------------|------|-------------------|---------|---------|----------------------|--------|
| Contracts Written | | 0 | 1 | -100.0% | 16 | 25 | -36.0% |
| Volume (1,000s) | | 0 | 124 | -100.0% | 3,371 | 5,066 | -33.5% |
| Average | Sale Price | N/A | 124,000 | N/A | 210,713 | 202,656 | 4.0% |
| | Days on Market | N/A | 9 | N/A | 34 | 51 | -33.3% |
| | Percent of Original | N/A | 100.0% | N/A | 95.3% | 95.6% | -0.3% |
| Median | Sale Price | N/A | 124,000 | N/A | 169,700 | 199,500 | -14.9% |
| | Days on Market | N/A | 9 | N/A | 10 | 22 | -54.5% |
| | Percent of Original | N/A | 100.0% | N/A | 95.8% | 95.3% | 0.5% |

A total of 0 contracts for sale were written in Nemaha County during the month of September, down from 1 in 2024. The median list price of these homes in September 2024 was \$124,000.

Half of the homes that went under contract during this period were on the market less than 9 days.

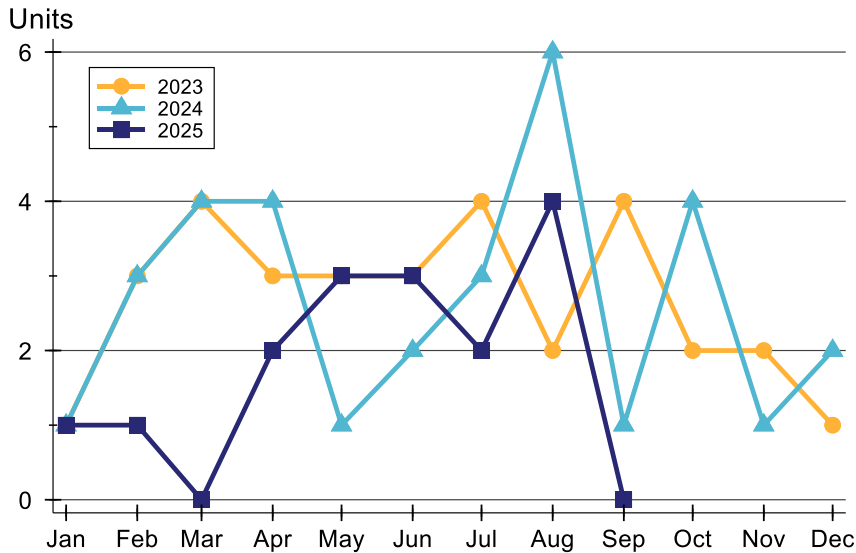
History of Contracts Written





Nemaha County Contracts Written Analysis

Contracts Written by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 1 | 1 | 1 |
| February | 3 | 3 | 1 |
| March | 4 | 4 | N/A |
| April | 3 | 4 | 2 |
| May | 3 | 1 | 3 |
| June | 3 | 2 | 3 |
| July | 4 | 3 | 2 |
| August | 2 | 6 | 4 |
| September | 4 | 1 | N/A |
| October | 2 | 4 | |
| November | 2 | 1 | |
| December | 1 | 2 | |

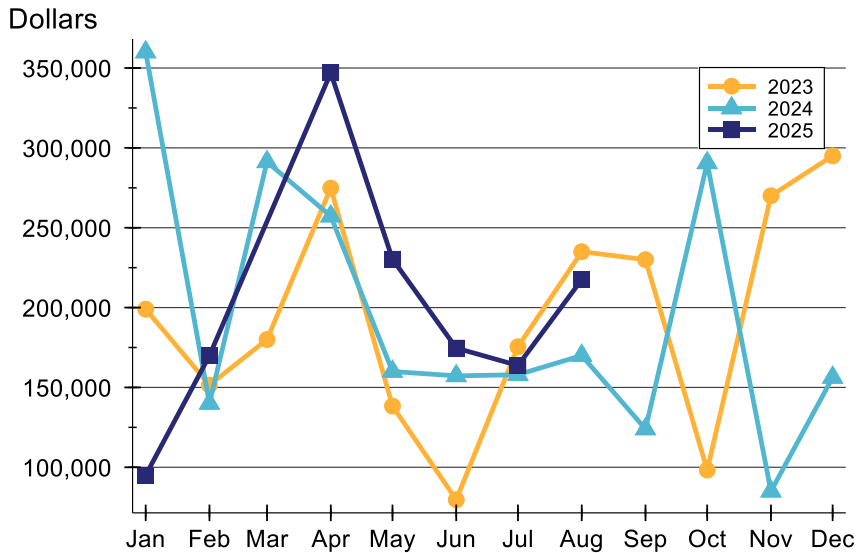
Contracts Written by Price Range

| Price Range | Contracts Written Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------------------|---------|-----------------------|--------|------------------------|------|-----------------------------|------|
| Below \$25,000 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



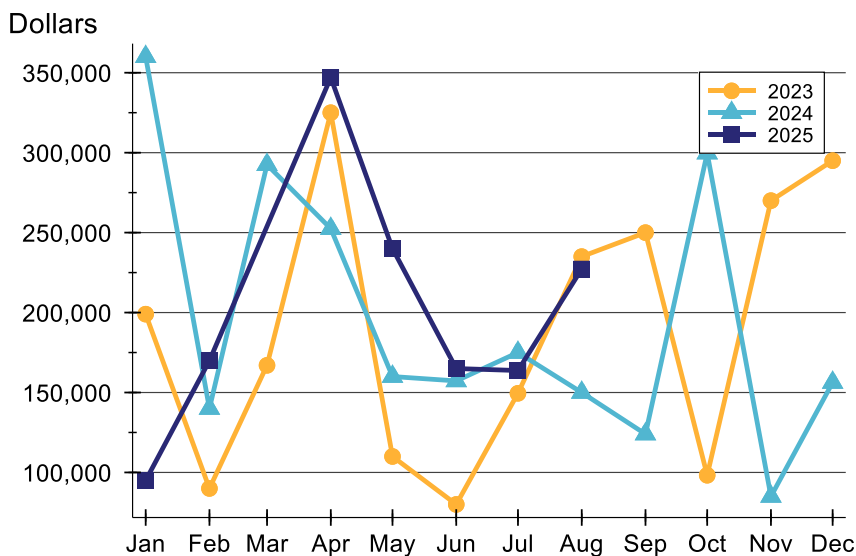
Nemaha County Contracts Written Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 199,000 | 360,000 | 95,000 |
| February | 151,500 | 140,000 | 169,900 |
| March | 180,000 | 291,250 | N/A |
| April | 274,833 | 257,250 | 347,000 |
| May | 138,333 | 160,000 | 230,333 |
| June | 79,667 | 157,250 | 174,667 |
| July | 175,500 | 157,967 | 163,750 |
| August | 235,000 | 170,000 | 217,500 |
| September | 230,000 | 124,000 | N/A |
| October | 98,250 | 290,600 | |
| November | 270,000 | 85,000 | |
| December | 295,000 | 156,250 | |

Median Price

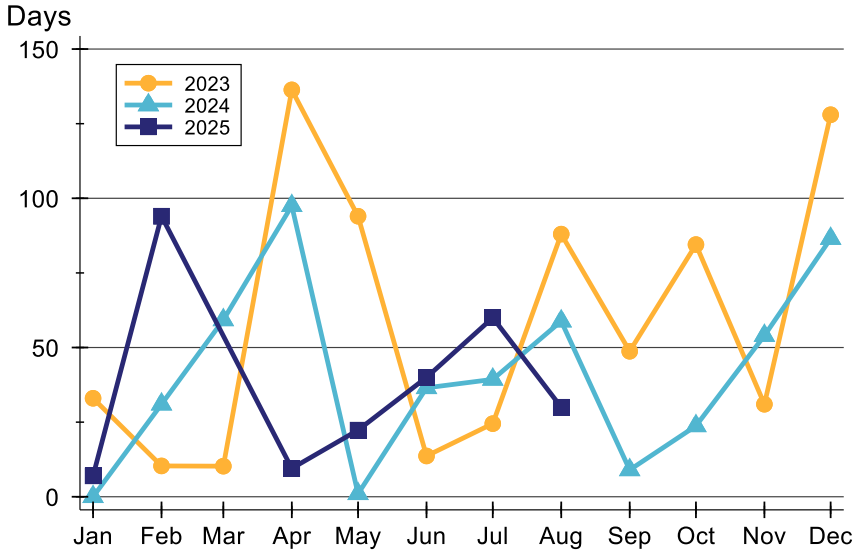


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | 199,000 | 360,000 | 95,000 |
| February | 90,000 | 140,000 | 169,900 |
| March | 167,000 | 292,500 | N/A |
| April | 325,000 | 252,500 | 347,000 |
| May | 109,999 | 160,000 | 240,000 |
| June | 80,000 | 157,250 | 165,000 |
| July | 149,500 | 175,000 | 163,750 |
| August | 235,000 | 150,000 | 227,250 |
| September | 250,000 | 124,000 | N/A |
| October | 98,250 | 299,700 | |
| November | 270,000 | 85,000 | |
| December | 295,000 | 156,250 | |



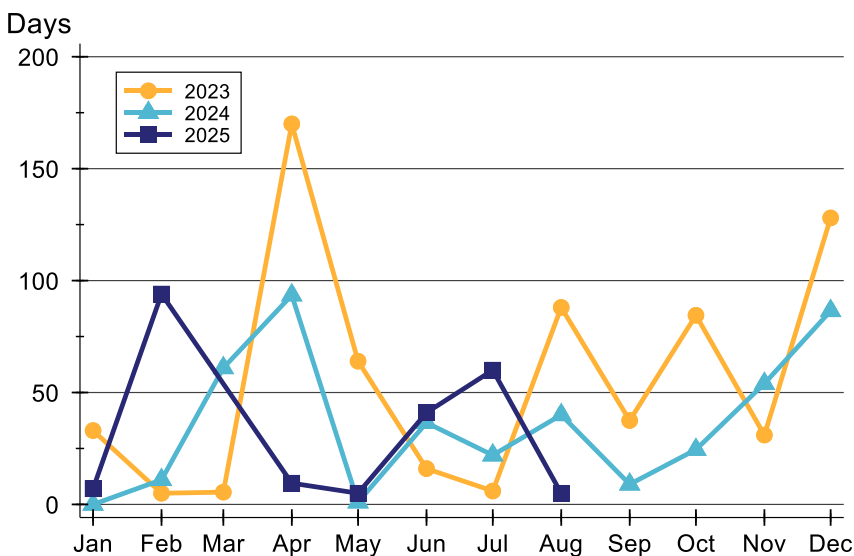
Nemaha County Contracts Written Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 33 | N/A | 7 |
| February | 10 | 31 | 94 |
| March | 10 | 59 | N/A |
| April | 136 | 98 | 10 |
| May | 94 | 1 | 22 |
| June | 14 | 37 | 40 |
| July | 25 | 39 | 60 |
| August | 88 | 59 | 30 |
| September | 49 | 9 | N/A |
| October | 85 | 24 | N/A |
| November | 31 | 54 | N/A |
| December | 128 | 87 | N/A |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 33 | N/A | 7 |
| February | 5 | 11 | 94 |
| March | 6 | 61 | N/A |
| April | 170 | 94 | 10 |
| May | 64 | 1 | 5 |
| June | 16 | 37 | 41 |
| July | 6 | 22 | 60 |
| August | 88 | 40 | 5 |
| September | 38 | 9 | N/A |
| October | 85 | 25 | N/A |
| November | 31 | 54 | N/A |
| December | 128 | 87 | N/A |



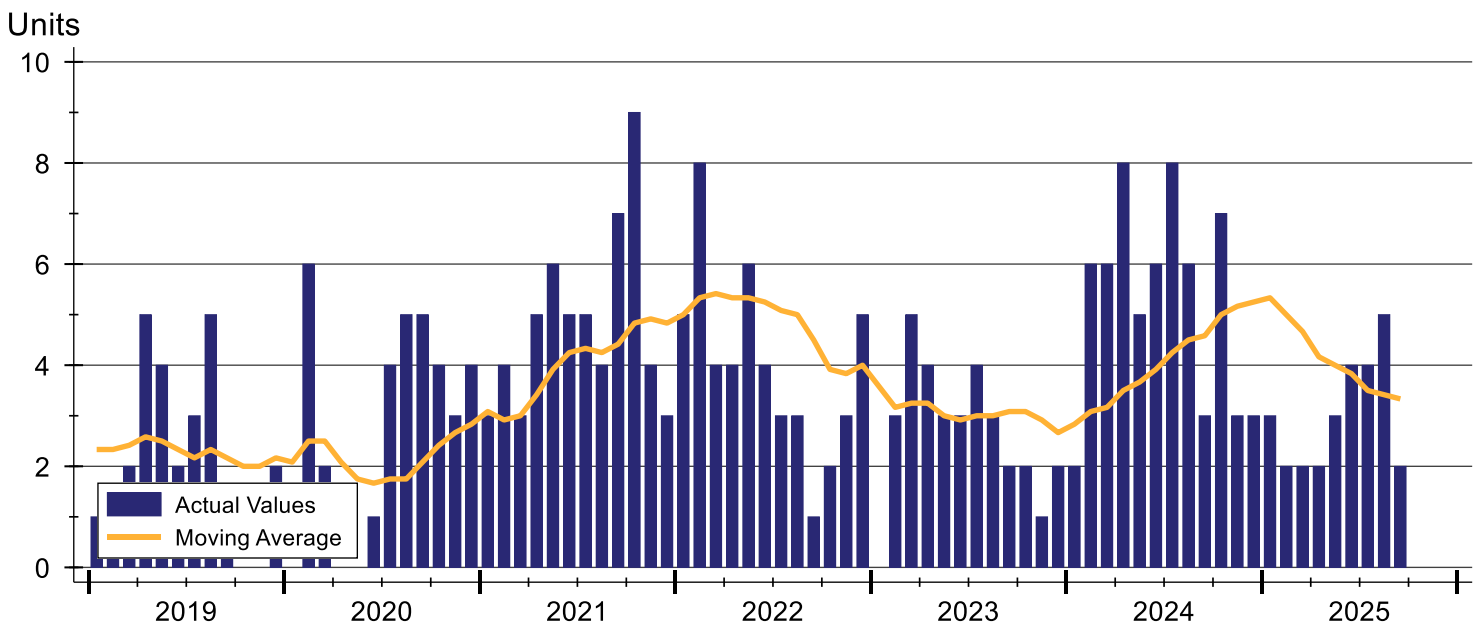
Nemaha County Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of September | | Change |
|---|---------------------|------------------|---------|--------|
| | | 2025 | 2024 | |
| Pending Contracts | | 2 | 3 | -33.3% |
| Volume (1,000s) | | 455 | 660 | -31.1% |
| Average | List Price | 227,250 | 220,000 | 3.3% |
| | Days on Market | 5 | 15 | -66.7% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |
| Median | List Price | 227,250 | 240,000 | -5.3% |
| | Days on Market | 5 | 0 | N/A |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 2 listings in Nemaha County had contracts pending at the end of September, down from 3 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

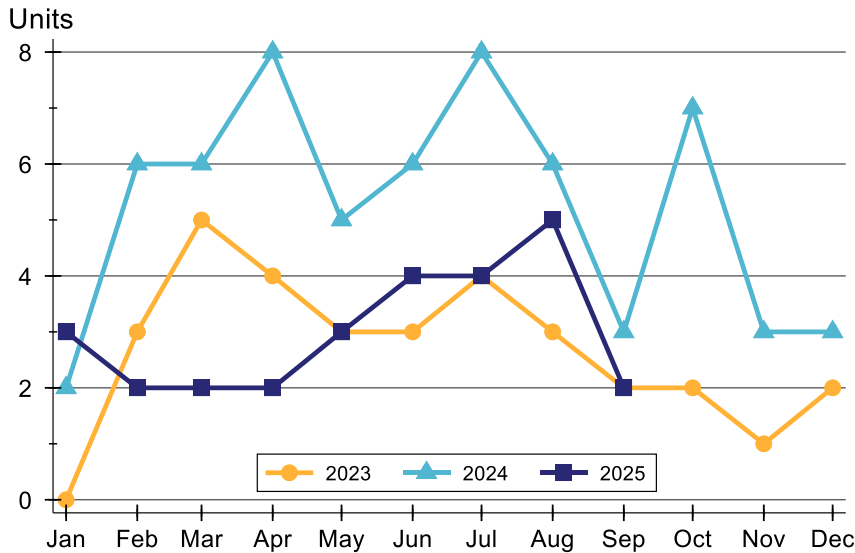
History of Pending Contracts





Nemaha County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | 0 | 2 | 3 |
| February | 3 | 6 | 2 |
| March | 5 | 6 | 2 |
| April | 4 | 8 | 2 |
| May | 3 | 5 | 3 |
| June | 3 | 6 | 4 |
| July | 4 | 8 | 4 |
| August | 3 | 6 | 5 |
| September | 2 | 3 | 2 |
| October | 2 | 7 | |
| November | 1 | 3 | |
| December | 2 | 3 | |

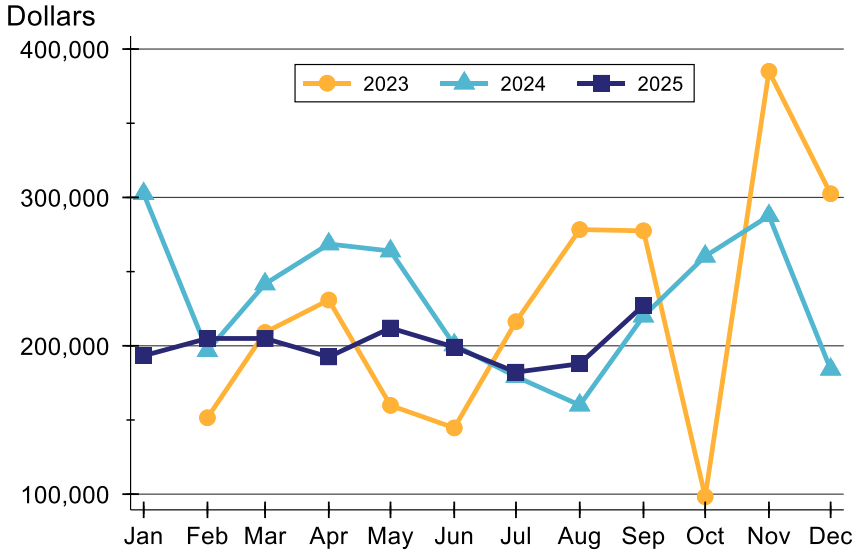
Pending Contracts by Price Range

| Price Range | Pending Contracts Number | Percent | List Price Average | Median | Days on Market Avg. | Med. | Price as % of Orig. Avg. | Med. |
|---------------------|-----------------------------|---------|-----------------------|---------|------------------------|------|-----------------------------|--------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 1 | 50.0% | 169,500 | 169,500 | 4 | 4 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 1 | 50.0% | 285,000 | 285,000 | 6 | 6 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



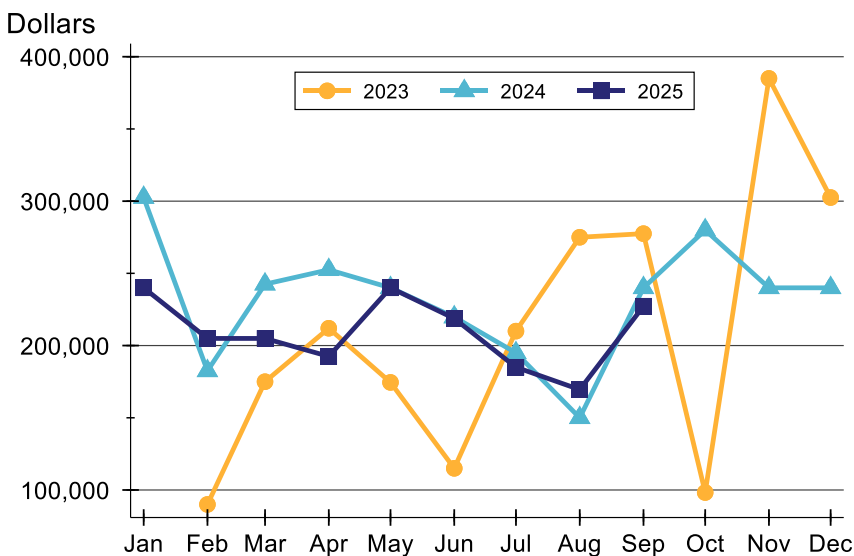
Nemaha County Pending Contracts Analysis

Average Price



| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | N/A | 302,500 | 193,333 |
| February | 151,500 | 196,667 | 204,950 |
| March | 209,000 | 241,667 | 204,950 |
| April | 230,875 | 268,625 | 192,500 |
| May | 159,833 | 263,900 | 212,000 |
| June | 144,667 | 200,583 | 199,125 |
| July | 216,250 | 179,238 | 182,250 |
| August | 278,333 | 160,000 | 187,900 |
| September | 277,500 | 220,000 | 227,250 |
| October | 98,250 | 260,343 | |
| November | 385,000 | 287,667 | |
| December | 302,500 | 184,167 | |

Median Price

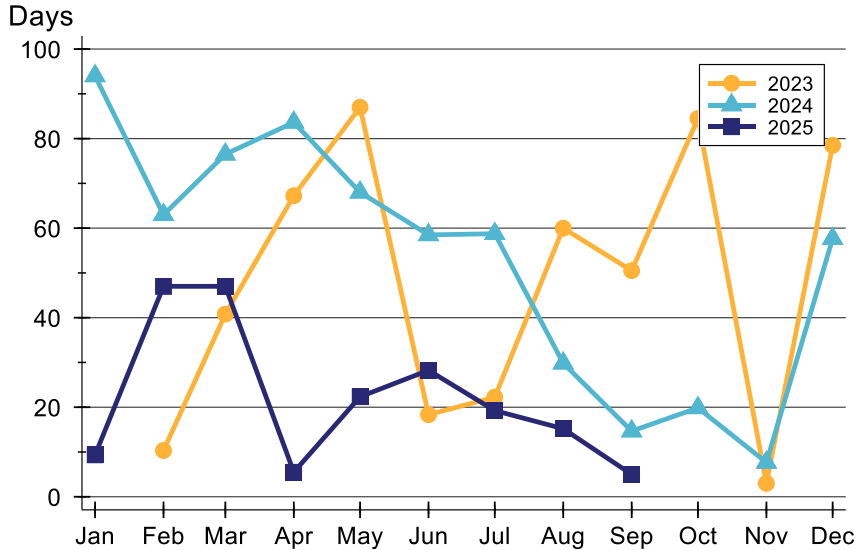


| Month | 2023 | 2024 | 2025 |
|-----------|---------|---------|---------|
| January | N/A | 302,500 | 240,000 |
| February | 90,000 | 182,500 | 204,950 |
| March | 175,000 | 242,500 | 204,950 |
| April | 212,000 | 252,500 | 192,500 |
| May | 174,500 | 240,000 | 240,000 |
| June | 115,000 | 219,750 | 218,750 |
| July | 210,000 | 194,950 | 185,000 |
| August | 275,000 | 150,000 | 169,500 |
| September | 277,500 | 240,000 | 227,250 |
| October | 98,250 | 280,000 | |
| November | 385,000 | 240,000 | |
| December | 302,500 | 240,000 | |



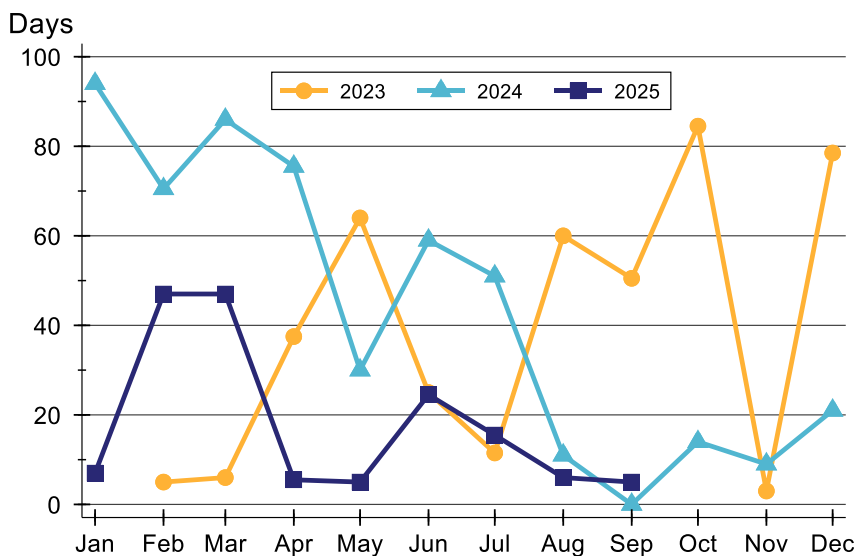
Nemaha County Pending Contracts Analysis

Average DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | N/A | 94 | 9 |
| February | 10 | 63 | 47 |
| March | 41 | 77 | 47 |
| April | 67 | 84 | 6 |
| May | 87 | 68 | 22 |
| June | 18 | 59 | 28 |
| July | 22 | 59 | 19 |
| August | 60 | 30 | 15 |
| September | 51 | 15 | 5 |
| October | 85 | 20 | |
| November | 3 | 8 | |
| December | 79 | 58 | |

Median DOM



| Month | 2023 | 2024 | 2025 |
|-----------|------|------|------|
| January | N/A | 94 | 7 |
| February | 5 | 71 | 47 |
| March | 6 | 86 | 47 |
| April | 38 | 76 | 6 |
| May | 64 | 30 | 5 |
| June | 25 | 59 | 25 |
| July | 12 | 51 | 16 |
| August | 60 | 11 | 6 |
| September | 51 | N/A | 5 |
| October | 85 | 14 | |
| November | 3 | 9 | |
| December | 79 | 21 | |