



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

April 2024 Sunflower MLS Statistics

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**April
2024**

Sunflower MLS Statistics



Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Rose in April

Total home sales in the Sunflower multiple listing service rose by 13.2% last month to 317 units, compared to 280 units in April 2023. Total sales volume was \$65.6 million, up 20.4% from a year earlier.

The median sale price in April was \$190,000, up from \$178,500 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 100.0% of their list prices.

Sunflower MLS Active Listings Up at End of April

The total number of active listings in the Sunflower multiple listing service at the end of April was 325 units, up from 265 at the same point in 2023. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$280,000.

During April, a total of 326 contracts were written down from 330 in April 2023. At the end of the month, there were 382 contracts still pending.

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**April
2024**

Sunflower MLS Statistics



Entire MLS System Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		317	280	353	983	975	1,109
Change from prior year		13.2%	-20.7%	-1.9%	0.8%	-12.1%	-3.1%
Active Listings		325	265	223	N/A	N/A	N/A
Change from prior year		22.6%	18.8%	1.4%			
Months' Supply		1.1	0.9	0.6	N/A	N/A	N/A
Change from prior year		22.2%	50.0%	0.0%			
New Listings		393	372	429	1,244	1,210	1,354
Change from prior year		5.6%	-13.3%	-4.0%	2.8%	-10.6%	-5.0%
Contracts Written		326	330	383	1,129	1,148	1,272
Change from prior year		-1.2%	-13.8%	-9.2%	-1.7%	-9.7%	-7.4%
Pending Contracts		382	336	421	N/A	N/A	N/A
Change from prior year		13.7%	-20.2%	-17.9%			
Sales Volume (1,000s)		65,595	54,486	69,374	205,296	187,752	209,178
Change from prior year		20.4%	-21.5%	9.4%	9.3%	-10.2%	3.4%
Average	Sale Price	206,925	194,592	196,526	208,846	192,567	188,619
	Change from prior year	6.3%	-1.0%	11.6%	8.5%	2.1%	6.7%
	List Price of Actives	327,157	327,886	269,139	N/A	N/A	N/A
	Change from prior year	-0.2%	21.8%	4.3%			
	Days on Market	25	19	14	31	25	19
Change from prior year	31.6%	35.7%	-33.3%	24.0%	31.6%	-32.1%	
	Percent of List	98.6%	100.3%	101.5%	98.2%	98.8%	100.0%
Change from prior year	-1.7%	-1.2%	1.0%	-0.6%	-1.2%	0.8%	
	Percent of Original	97.0%	98.9%	100.6%	96.5%	96.9%	98.8%
Change from prior year	-1.9%	-1.7%	0.7%	-0.4%	-1.9%	0.5%	
Median	Sale Price	190,000	178,500	165,000	185,000	170,000	158,000
	Change from prior year	6.4%	8.2%	12.6%	8.8%	7.6%	1.9%
	List Price of Actives	280,000	245,000	200,000	N/A	N/A	N/A
	Change from prior year	14.3%	22.5%	14.3%			
	Days on Market	5	4	3	9	7	4
Change from prior year	25.0%	33.3%	0.0%	28.6%	75.0%	0.0%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
	Percent of Original	99.0%	100.0%	100.0%	98.3%	99.8%	100.0%
Change from prior year	-1.0%	0.0%	0.0%	-1.5%	-0.2%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



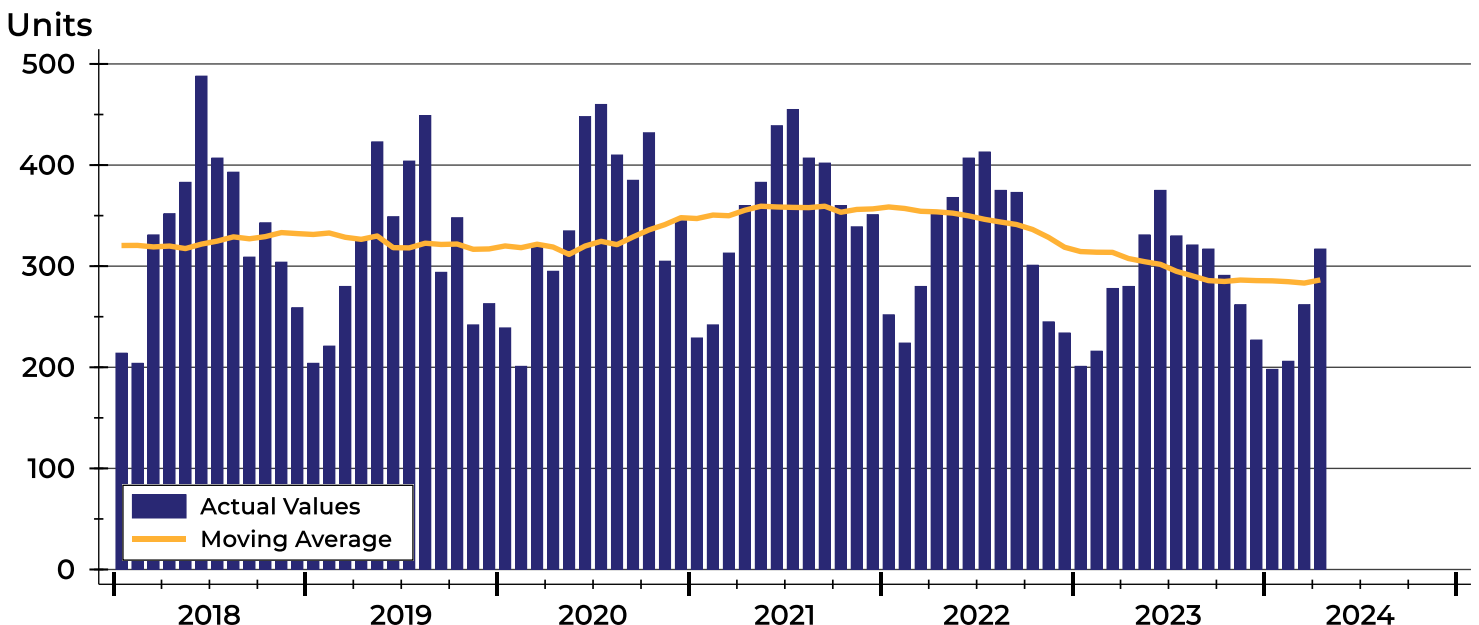
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		317	280	13.2%	983	975	0.8%
Volume (1,000s)		65,595	54,486	20.4%	205,296	187,752	9.3%
Months' Supply		1.1	0.9	22.2%	N/A	N/A	N/A
Average	Sale Price	206,925	194,592	6.3%	208,846	192,567	8.5%
	Days on Market	25	19	31.6%	31	25	24.0%
	Percent of List	98.6%	100.3%	-1.7%	98.2%	98.8%	-0.6%
	Percent of Original	97.0%	98.9%	-1.9%	96.5%	96.9%	-0.4%
Median	Sale Price	190,000	178,500	6.4%	185,000	170,000	8.8%
	Days on Market	5	4	25.0%	9	7	28.6%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	99.0%	100.0%	-1.0%	98.3%	99.8%	-1.5%

A total of 317 homes sold in the Sunflower multiple listing service in April, up from 280 units in April 2023. Total sales volume rose to \$65.6 million compared to \$54.5 million in the previous year.

The median sales price in April was \$190,000, up 6.4% compared to the prior year. Median days on market was 5 days, down from 12 days in March, but up from 4 in April 2023.

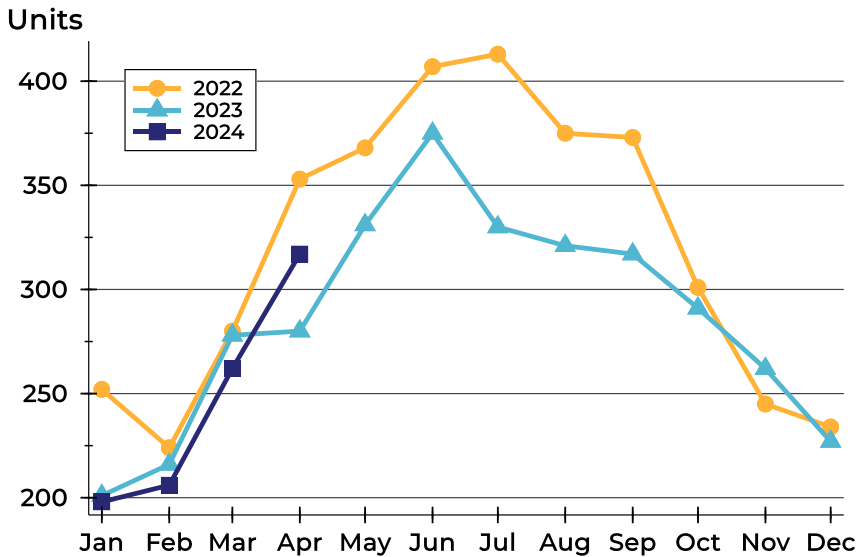
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	252	201	198
February	224	216	206
March	280	278	262
April	353	280	317
May	368	331	
June	407	375	
July	413	330	
August	375	321	
September	373	317	
October	301	291	
November	245	262	
December	234	227	

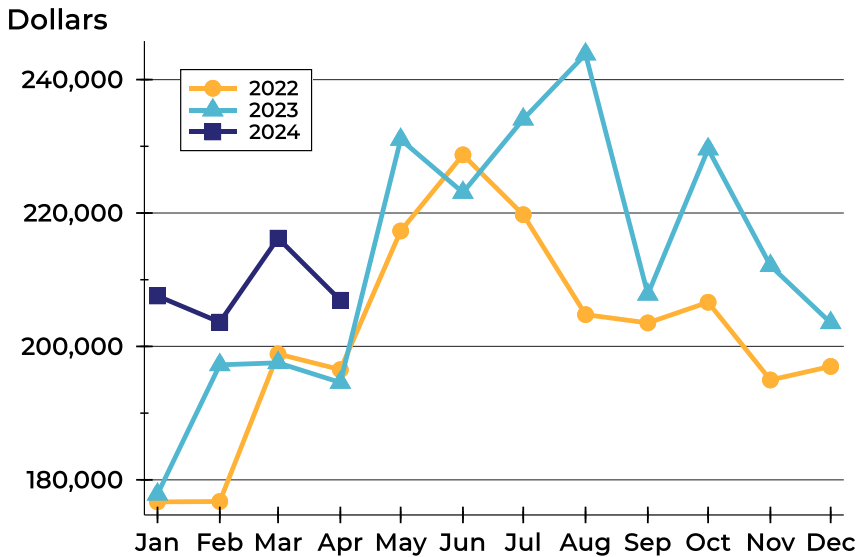
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	0.4	14,150	14,000	33	3	86.1%	94.6%	75.3%	94.6%
\$25,000-\$49,999	14	4.4%	1.3	37,660	37,875	44	15	100.5%	94.7%	93.3%	86.6%
\$50,000-\$99,999	40	12.6%	0.6	74,914	73,750	24	4	97.6%	100.0%	95.0%	98.6%
\$100,000-\$124,999	25	7.9%	0.7	116,774	119,900	6	2	97.0%	100.0%	96.9%	100.0%
\$125,000-\$149,999	24	7.6%	0.7	136,004	135,500	14	4	98.5%	98.4%	97.5%	97.9%
\$150,000-\$174,999	32	10.1%	0.8	159,728	160,000	20	3	99.9%	100.0%	98.7%	100.0%
\$175,000-\$199,999	33	10.4%	0.8	186,880	186,000	24	5	100.8%	100.0%	99.7%	100.0%
\$200,000-\$249,999	54	17.0%	0.8	224,657	224,500	27	6	99.2%	100.0%	98.2%	99.4%
\$250,000-\$299,999	32	10.1%	1.0	267,120	265,000	18	5	98.6%	99.1%	97.7%	99.1%
\$300,000-\$399,999	42	13.2%	1.8	347,579	346,000	35	9	98.0%	98.7%	96.5%	97.1%
\$400,000-\$499,999	10	3.2%	2.5	442,690	432,500	38	15	99.0%	99.5%	98.4%	99.4%
\$500,000-\$749,999	6	1.9%	3.4	558,333	557,500	88	104	93.3%	95.7%	90.7%	92.7%
\$750,000-\$999,999	2	0.6%	8.0	756,354	756,354	7	7	99.2%	99.2%	97.8%	97.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



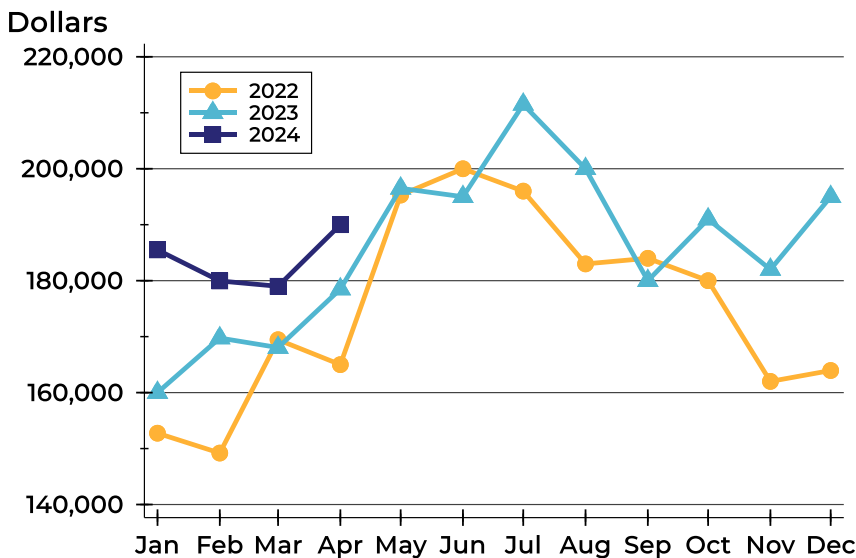
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	176,696	177,842	207,563
February	176,753	197,235	203,641
March	198,872	197,546	216,233
April	196,526	194,592	206,925
May	217,312	231,025	
June	228,721	223,072	
July	219,747	234,063	
August	204,770	243,817	
September	203,529	207,809	
October	206,622	229,586	
November	194,969	212,106	
December	197,001	203,539	

Median Price

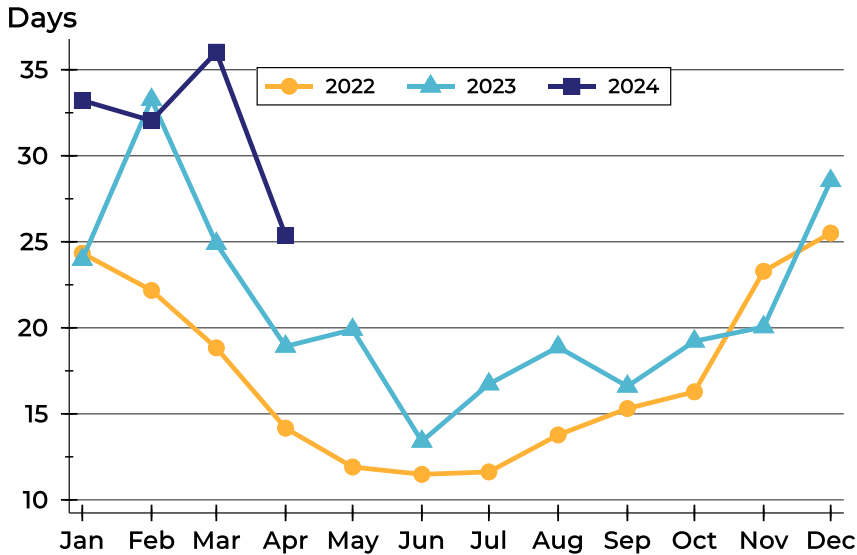


Month	2022	2023	2024
January	152,750	160,000	185,500
February	149,200	169,750	179,950
March	169,450	168,050	179,000
April	165,000	178,500	190,000
May	195,300	196,500	
June	200,000	195,000	
July	196,000	211,500	
August	183,000	200,000	
September	184,000	180,000	
October	180,000	191,000	
November	162,000	182,000	
December	163,950	195,000	



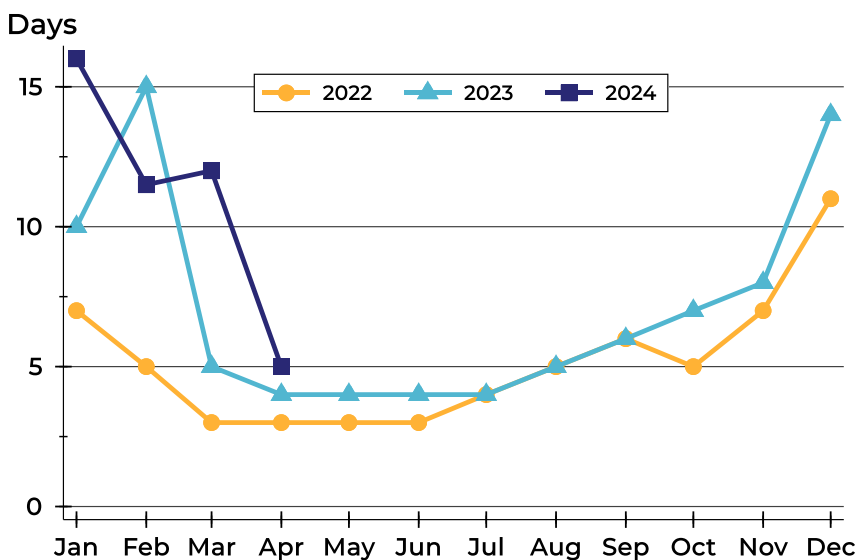
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	24	24	33
February	22	33	32
March	19	25	36
April	14	19	25
May	12	20	
June	11	13	
July	12	17	
August	14	19	
September	15	17	
October	16	19	
November	23	20	
December	26	29	

Median DOM



Month	2022	2023	2024
January	7	10	16
February	5	15	12
March	3	5	12
April	3	4	5
May	3	4	
June	3	4	
July	4	4	
August	5	5	
September	6	6	
October	5	7	
November	7	8	
December	11	14	



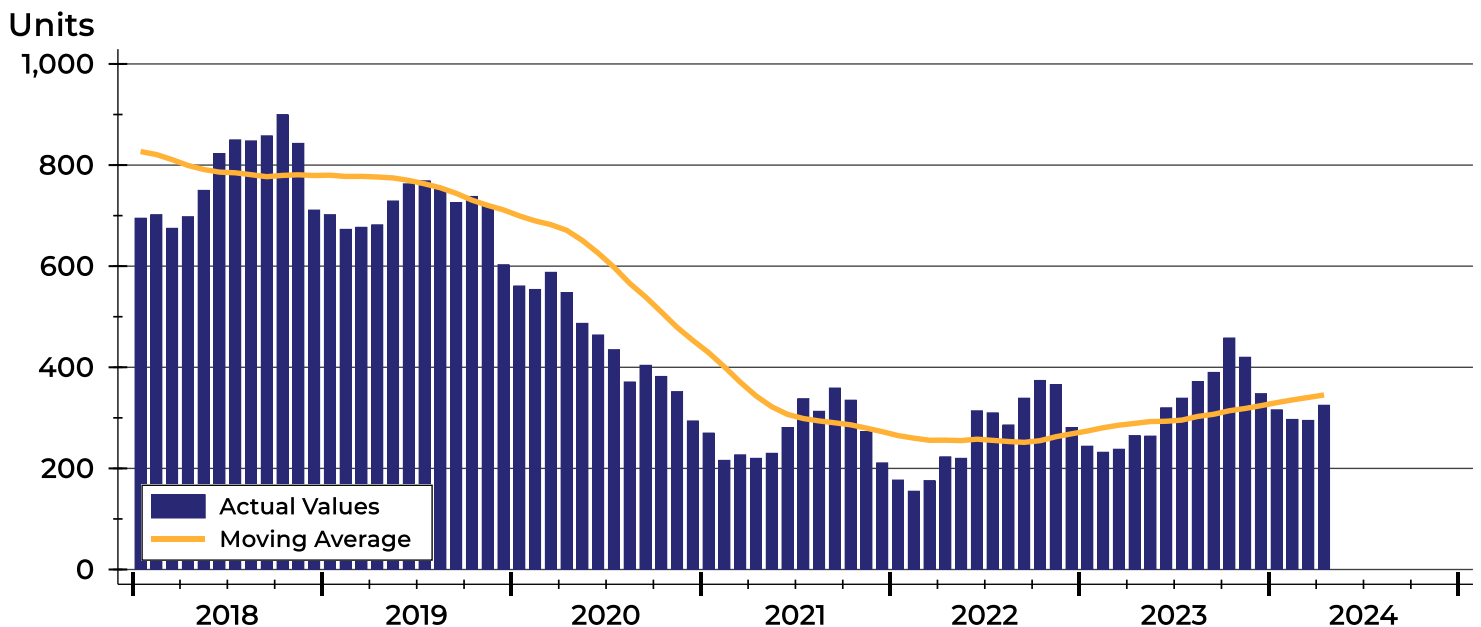
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		325	265	22.6%
Volume (1,000s)		106,326	86,890	22.4%
Months' Supply		1.1	0.9	22.2%
Average	List Price	327,157	327,886	-0.2%
	Days on Market	64	57	12.3%
	Percent of Original	96.8%	97.6%	-0.8%
Median	List Price	280,000	245,000	14.3%
	Days on Market	30	29	3.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 325 homes were available for sale in the Sunflower multiple listing service at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$280,000, up 14.3% from 2023. The typical time on market for active listings was 30 days, up from 29 days a year earlier.

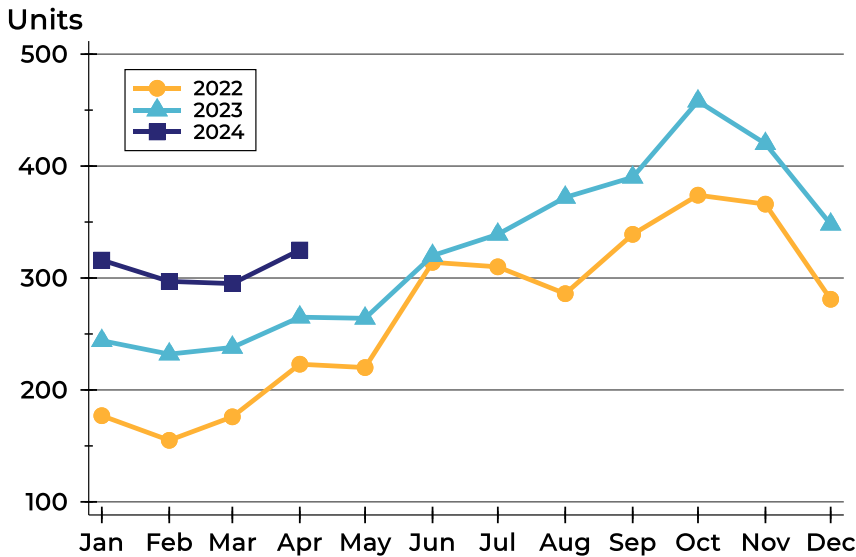
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	177	244	316
February	155	232	297
March	176	238	295
April	223	265	325
May	220	264	
June	314	320	
July	310	339	
August	286	372	
September	339	390	
October	374	458	
November	366	420	
December	281	348	

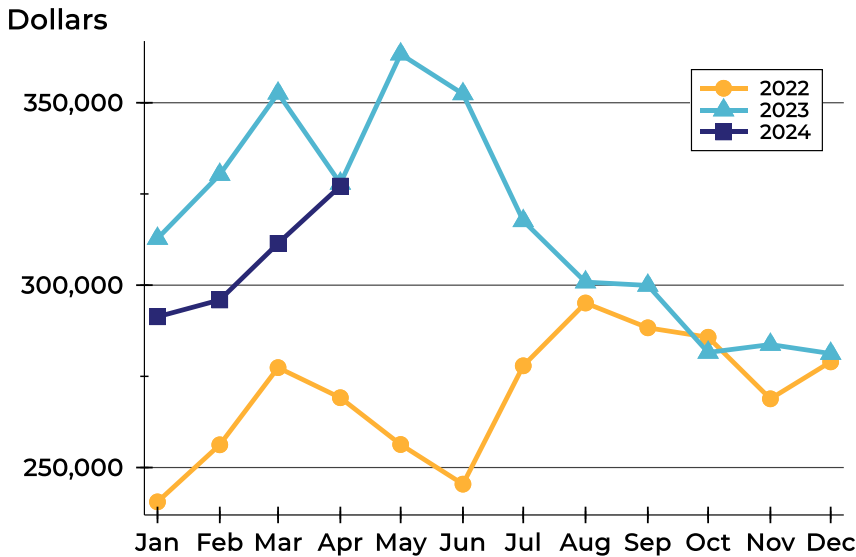
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.4	24,500	24,500	55	55	75.4%	75.4%
\$25,000-\$49,999	14	4.3%	1.3	36,407	36,500	91	73	85.2%	93.9%
\$50,000-\$99,999	22	6.8%	0.6	74,027	74,950	70	34	96.6%	100.0%
\$100,000-\$124,999	14	4.3%	0.7	112,529	112,500	45	25	93.0%	92.7%
\$125,000-\$149,999	19	5.8%	0.7	136,489	134,900	33	23	98.9%	100.0%
\$150,000-\$174,999	23	7.1%	0.8	163,278	164,900	50	19	98.0%	100.0%
\$175,000-\$199,999	20	6.2%	0.8	185,950	186,350	80	34	97.0%	100.0%
\$200,000-\$249,999	32	9.8%	0.8	226,661	227,950	56	28	98.0%	100.0%
\$250,000-\$299,999	32	9.8%	1.0	276,356	277,450	41	26	96.3%	100.0%
\$300,000-\$399,999	64	19.7%	1.8	353,281	359,450	64	33	98.0%	100.0%
\$400,000-\$499,999	36	11.1%	2.5	458,682	463,250	53	30	97.6%	99.5%
\$500,000-\$749,999	37	11.4%	3.4	616,864	614,900	100	54	97.0%	100.0%
\$750,000-\$999,999	8	2.5%	8.0	872,125	870,000	104	28	99.3%	100.0%
\$1,000,000 and up	3	0.9%	N/A	2,500,000	1,900,000	77	28	100.0%	100.0%



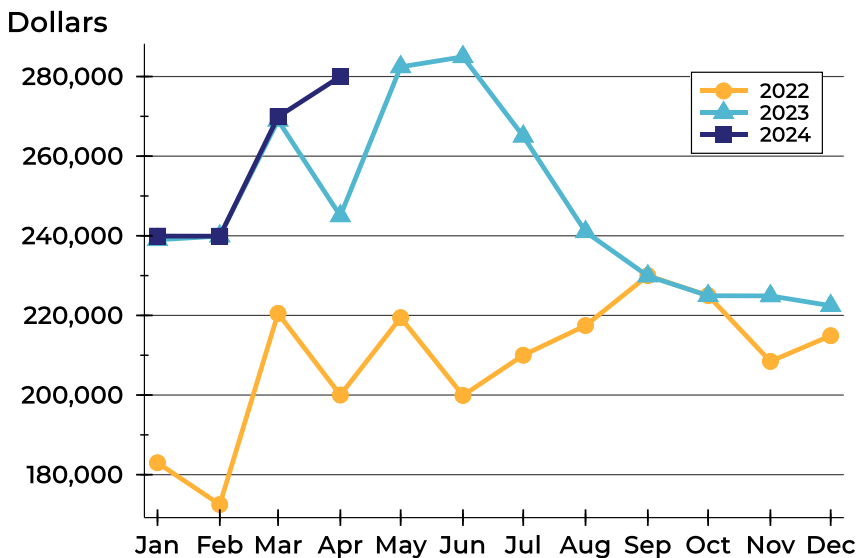
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	240,586	312,787	291,332
February	256,235	330,328	295,938
March	277,392	352,597	311,456
April	269,139	327,886	327,157
May	256,311	363,329	
June	245,447	352,426	
July	277,893	317,632	
August	295,109	300,836	
September	288,305	299,924	
October	285,721	281,555	
November	268,840	283,725	
December	278,974	281,246	

Median Price

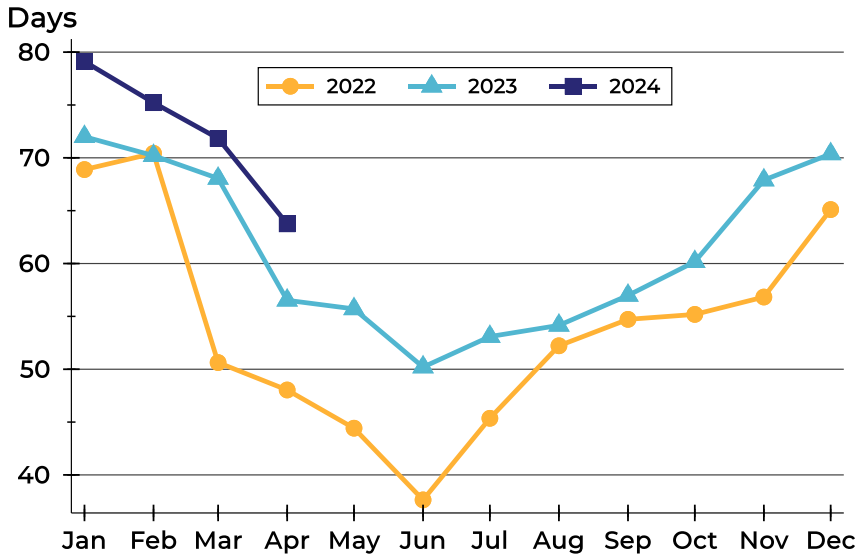


Month	2022	2023	2024
January	183,000	239,000	239,925
February	172,500	239,925	239,900
March	220,500	269,000	269,900
April	200,000	245,000	280,000
May	219,450	282,425	
June	199,900	284,950	
July	210,000	265,000	
August	217,450	241,000	
September	230,000	229,900	
October	224,975	224,950	
November	208,450	224,900	
December	214,900	222,450	



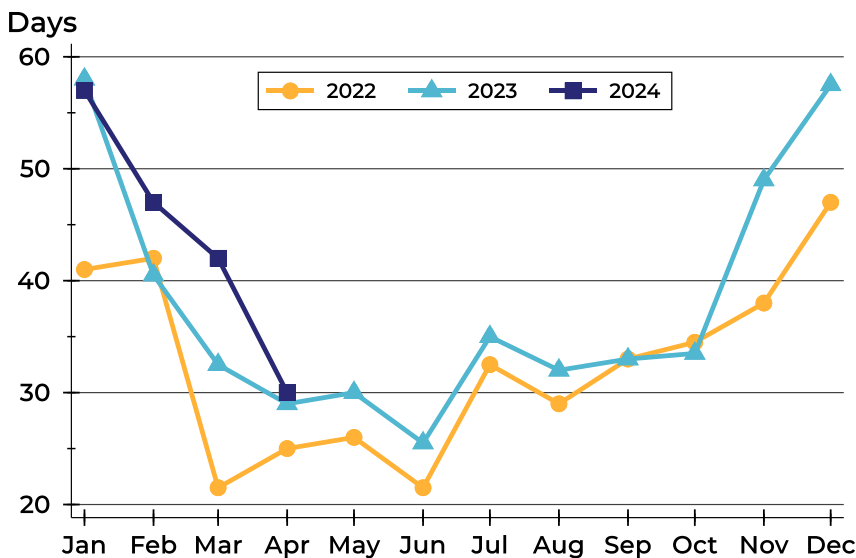
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	69	72	79
February	70	70	75
March	51	68	72
April	48	57	64
May	44	56	
June	38	50	
July	45	53	
August	52	54	
September	55	57	
October	55	60	
November	57	68	
December	65	70	

Median DOM

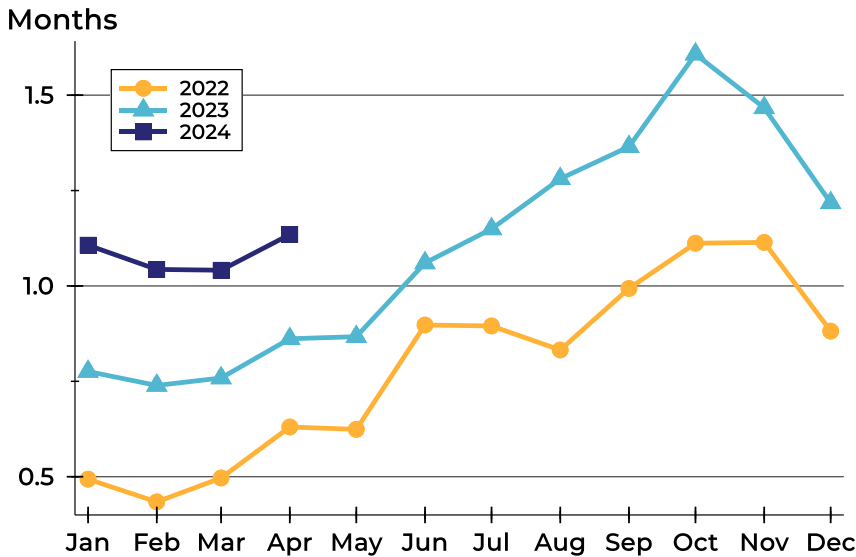


Month	2022	2023	2024
January	41	58	57
February	42	41	47
March	22	33	42
April	25	29	30
May	26	30	
June	22	26	
July	33	35	
August	29	32	
September	33	33	
October	35	34	
November	38	49	
December	47	58	



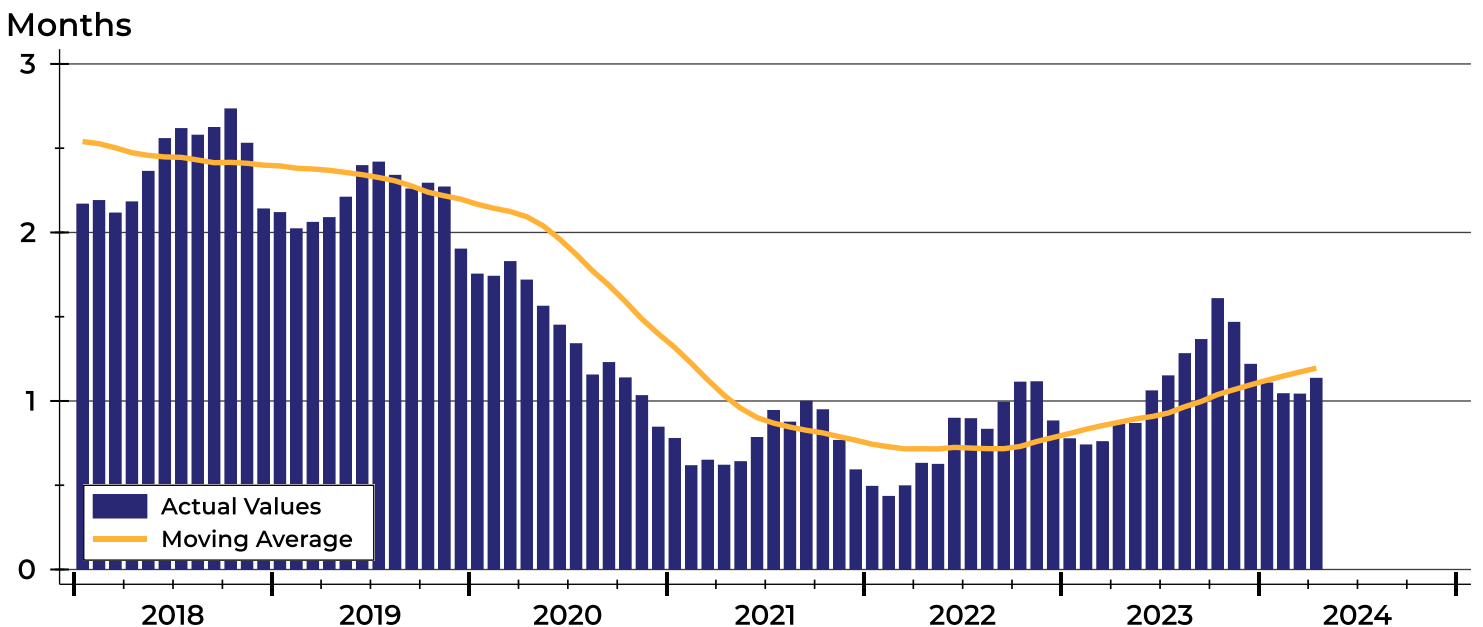
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.5	0.8	1.1
February	0.4	0.7	1.0
March	0.5	0.8	1.0
April	0.6	0.9	1.1
May	0.6	0.9	1.1
June	0.9	1.1	1.1
July	0.9	1.1	1.1
August	0.8	1.3	1.1
September	1.0	1.4	1.1
October	1.1	1.6	1.1
November	1.1	1.5	1.1
December	0.9	1.2	1.1

History of Month's Supply





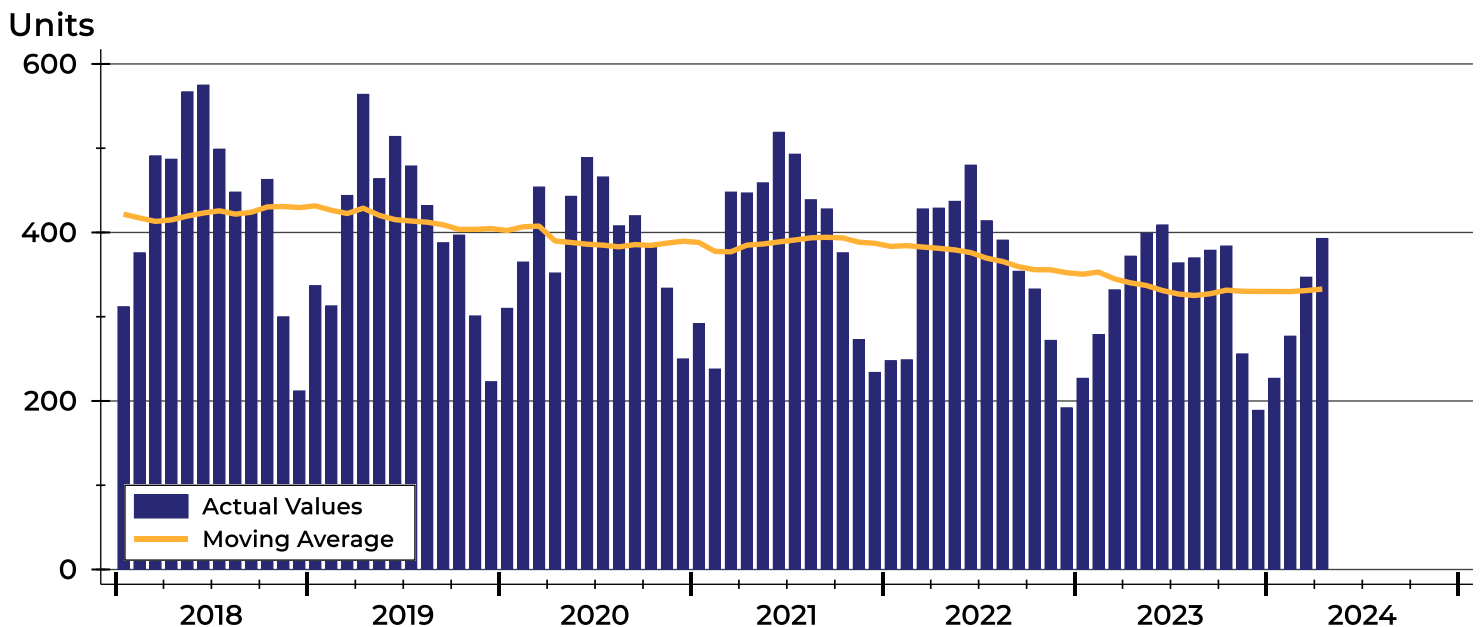
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	393	372	5.6%
	Volume (1,000s)	106,552	85,215	25.0%
	Average List Price	271,126	229,073	18.4%
	Median List Price	225,000	180,000	25.0%
Year-to-Date	New Listings	1,244	1,210	2.8%
	Volume (1,000s)	301,437	269,432	11.9%
	Average List Price	242,313	222,671	8.8%
	Median List Price	203,250	180,000	12.9%

A total of 393 new listings were added in the Sunflower multiple listing service during April, up 5.6% from the same month in 2023. Year-to-date the Sunflower multiple listing service has seen 1,244 new listings.

The median list price of these homes was \$225,000 up from \$180,000 in 2023.

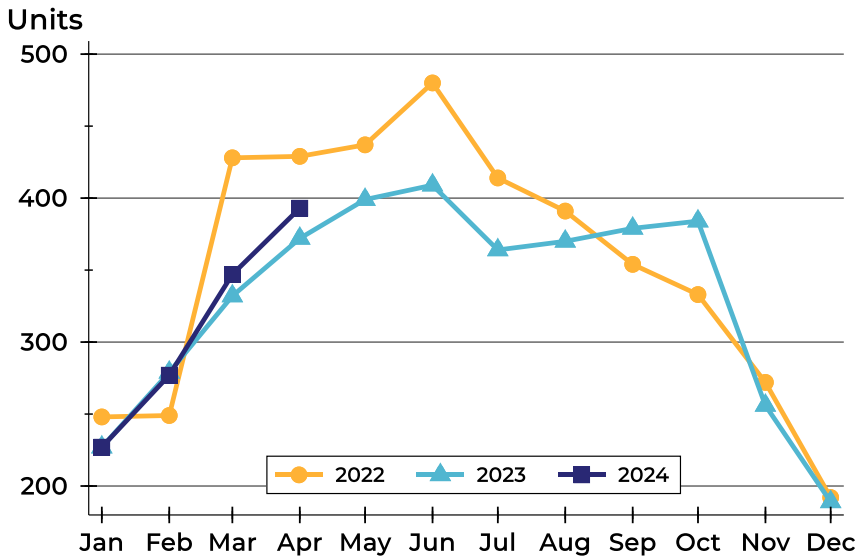
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	248	227	227
February	249	279	277
March	428	332	347
April	429	372	393
May	437	399	
June	480	409	
July	414	364	
August	391	370	
September	354	379	
October	333	384	
November	272	256	
December	192	189	

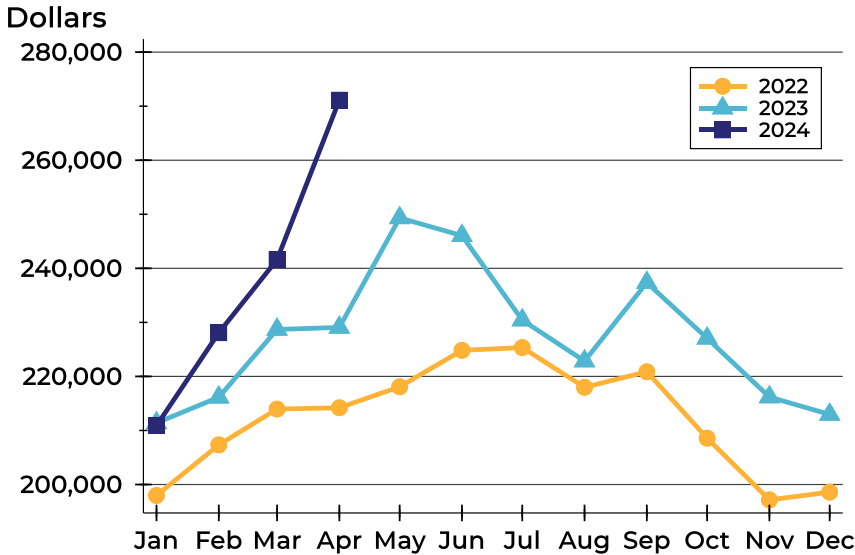
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	6	1.5%	39,717	41,250	13	11	100.0%	100.0%
\$50,000-\$99,999	33	8.4%	79,355	79,900	10	5	99.6%	100.0%
\$100,000-\$124,999	20	5.1%	114,470	115,000	13	10	97.1%	100.0%
\$125,000-\$149,999	34	8.7%	136,306	134,925	12	8	98.3%	100.0%
\$150,000-\$174,999	39	9.9%	163,235	164,900	8	4	99.5%	100.0%
\$175,000-\$199,999	38	9.7%	189,388	191,000	7	6	98.7%	100.0%
\$200,000-\$249,999	53	13.5%	226,489	225,000	8	4	99.9%	100.0%
\$250,000-\$299,999	51	13.0%	279,029	279,900	9	6	99.4%	100.0%
\$300,000-\$399,999	60	15.3%	350,983	350,000	13	9	98.7%	100.0%
\$400,000-\$499,999	31	7.9%	456,421	458,179	16	17	98.6%	100.0%
\$500,000-\$749,999	20	5.1%	605,215	574,450	13	13	99.8%	100.0%
\$750,000-\$999,999	6	1.5%	891,983	894,500	26	27	96.2%	100.0%
\$1,000,000 and up	1	0.3%	4,300,000	4,300,000	33	33	100.0%	100.0%



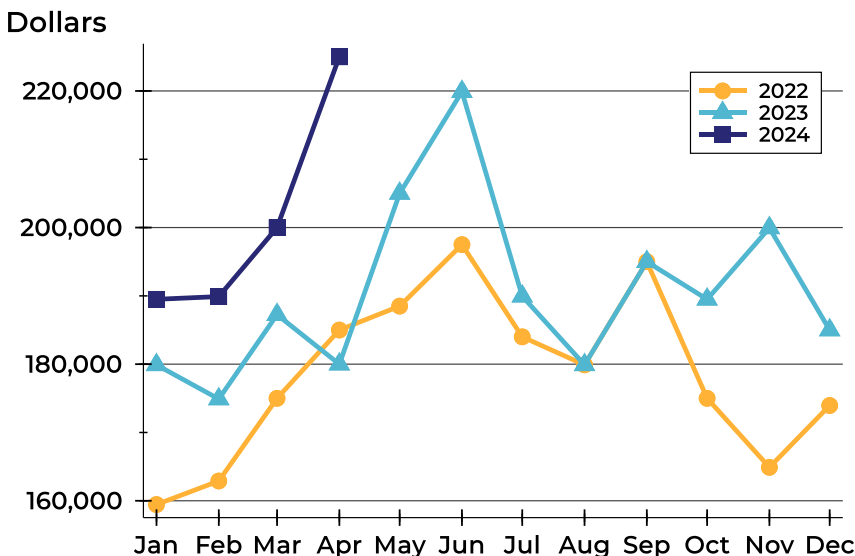
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	197,975	211,390	210,889
February	207,340	216,149	228,079
March	213,967	228,692	241,601
April	214,200	229,073	271,126
May	218,085	249,334	
June	224,830	246,050	
July	225,340	230,427	
August	217,996	222,843	
September	220,862	237,367	
October	208,577	227,053	
November	197,161	216,193	
December	198,595	212,965	

Median Price



Month	2022	2023	2024
January	159,450	179,900	189,500
February	162,900	174,900	189,900
March	175,000	187,250	199,999
April	185,000	180,000	225,000
May	188,500	205,000	
June	197,500	219,900	
July	184,000	189,950	
August	179,900	179,900	
September	195,000	195,000	
October	175,000	189,500	
November	164,900	199,950	
December	173,950	185,000	



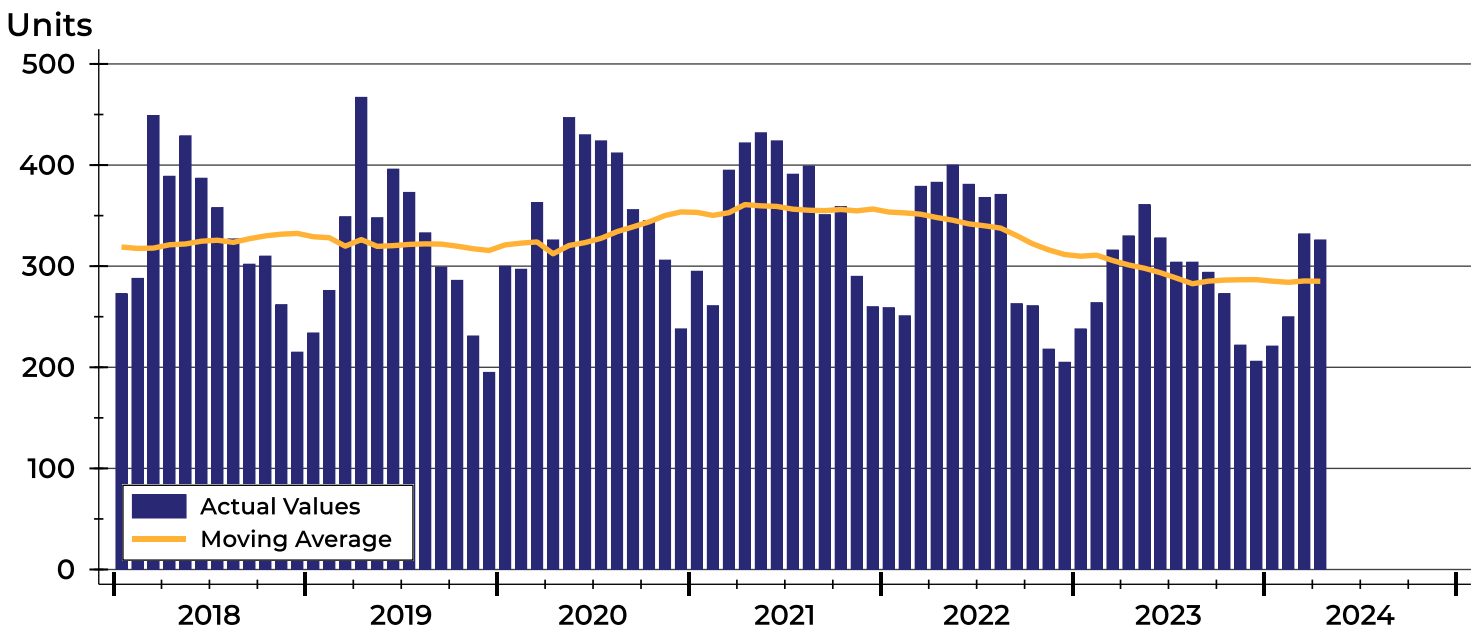
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		326	330	-1.2%	1,129	1,148	-1.7%
Volume (1,000s)		80,816	77,211	4.7%	254,236	240,990	5.5%
Average	Sale Price	247,903	233,974	6.0%	225,186	209,921	7.3%
	Days on Market	25	17	47.1%	29	22	31.8%
	Percent of Original	98.0%	99.2%	-1.2%	97.2%	98.0%	-0.8%
Median	Sale Price	215,000	196,750	9.3%	195,000	179,900	8.4%
	Days on Market	5	3	66.7%	6	4	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 326 contracts for sale were written in the Sunflower multiple listing service during the month of April, down from 330 in 2023. The median list price of these homes was \$215,000, up from \$196,750 the prior year.

Half of the homes that went under contract in April were on the market less than 5 days, compared to 3 days in April 2023.

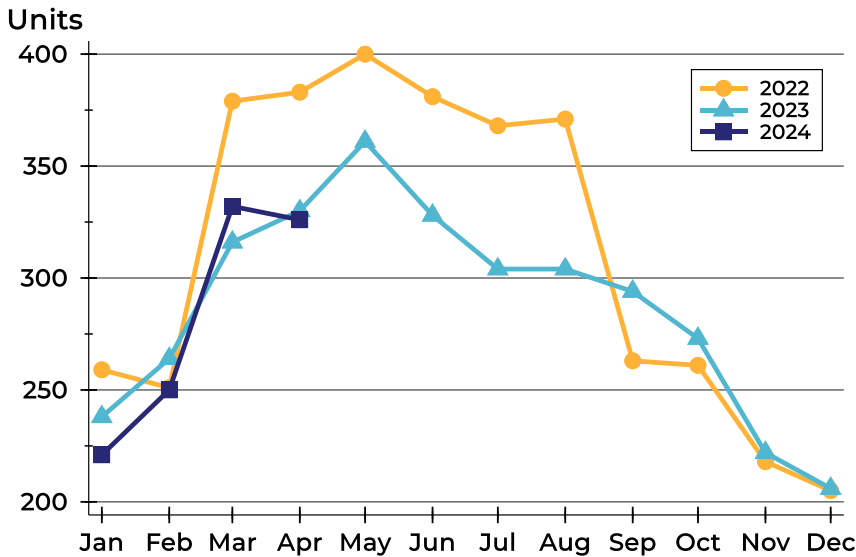
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	259	238	221
February	251	264	250
March	379	316	332
April	383	330	326
May	400	361	
June	381	328	
July	368	304	
August	371	304	
September	263	294	
October	261	273	
November	218	222	
December	205	206	

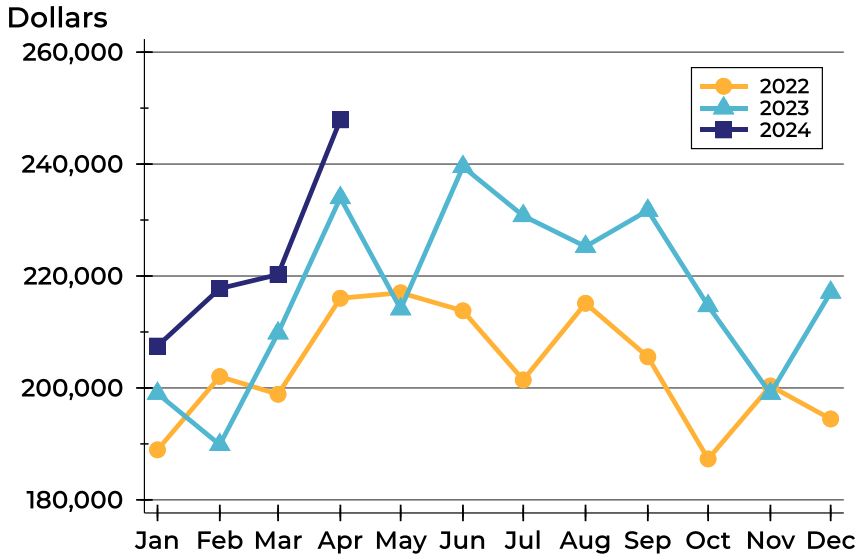
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	14,750	14,750	2	2	97.3%	97.3%
\$25,000-\$49,999	7	2.1%	38,013	37,500	73	55	83.9%	81.9%
\$50,000-\$99,999	31	9.5%	77,442	79,900	30	5	96.6%	100.0%
\$100,000-\$124,999	16	4.9%	112,441	114,500	51	7	97.5%	100.0%
\$125,000-\$149,999	27	8.3%	136,617	135,000	23	6	98.8%	100.0%
\$150,000-\$174,999	35	10.7%	162,347	160,000	16	3	99.1%	100.0%
\$175,000-\$199,999	32	9.8%	189,355	190,000	13	5	99.1%	100.0%
\$200,000-\$249,999	55	16.9%	226,390	225,000	24	5	98.6%	100.0%
\$250,000-\$299,999	41	12.6%	279,278	279,500	8	3	99.2%	100.0%
\$300,000-\$399,999	43	13.2%	351,852	359,900	26	8	98.5%	100.0%
\$400,000-\$499,999	16	4.9%	447,369	437,450	22	5	99.4%	100.0%
\$500,000-\$749,999	16	4.9%	555,775	549,750	30	4	98.0%	100.0%
\$750,000-\$999,999	3	0.9%	920,000	895,000	93	71	92.9%	90.4%
\$1,000,000 and up	2	0.6%	1,524,500	1,524,500	279	279	73.1%	73.1%



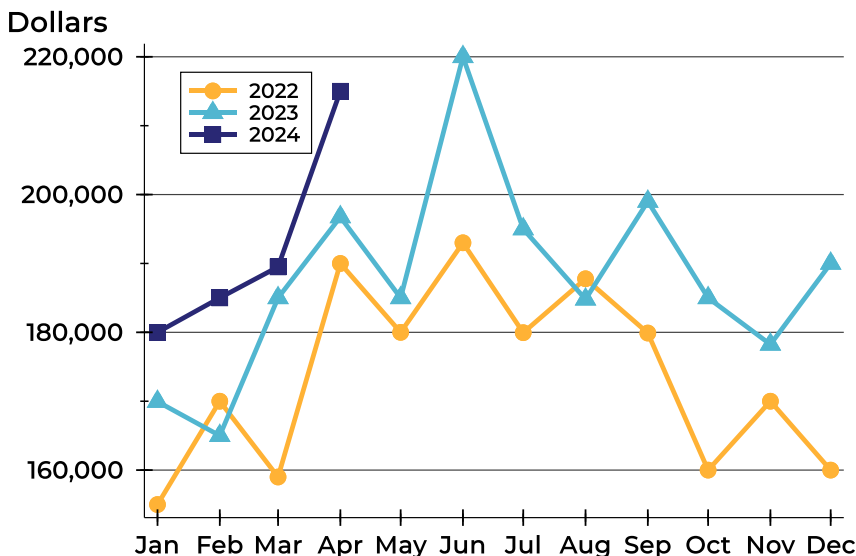
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	188,936	199,005	207,491
February	202,031	189,853	217,756
March	198,870	209,791	220,255
April	216,026	233,974	247,903
May	217,002	214,103	
June	213,787	239,525	
July	201,430	230,760	
August	215,127	225,260	
September	205,559	231,708	
October	187,308	214,672	
November	200,349	198,998	
December	194,455	217,071	

Median Price

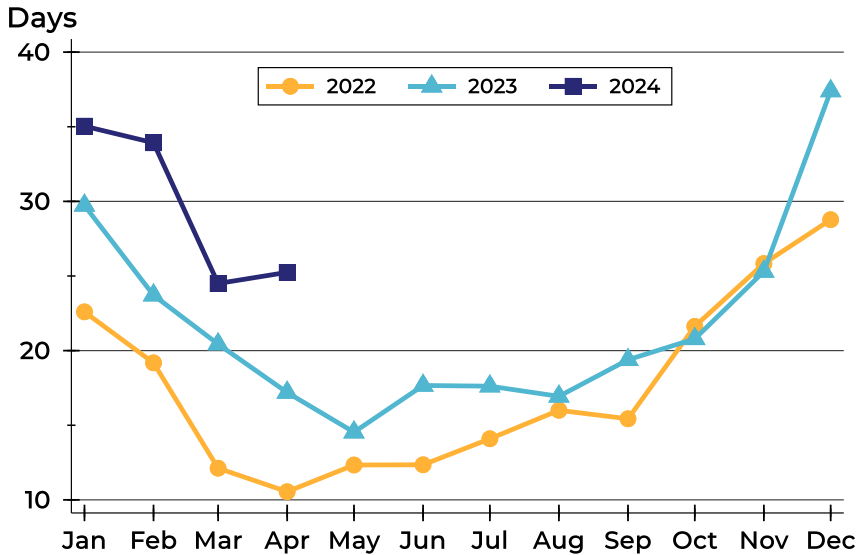


Month	2022	2023	2024
January	155,000	169,950	180,000
February	170,000	165,000	185,000
March	159,000	185,000	189,500
April	190,000	196,750	215,000
May	180,000	185,000	
June	193,000	220,000	
July	179,950	195,000	
August	187,777	184,800	
September	179,900	199,000	
October	160,000	185,000	
November	170,000	178,250	
December	160,000	190,000	



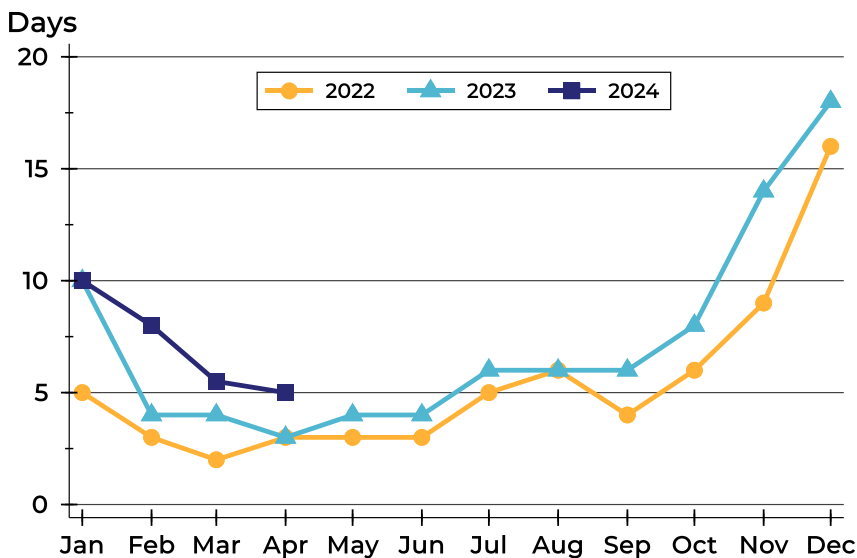
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	23	30	35
February	19	24	34
March	12	20	25
April	11	17	25
May	12	15	
June	12	18	
July	14	18	
August	16	17	
September	15	19	
October	22	21	
November	26	25	
December	29	37	

Median DOM



Month	2022	2023	2024
January	5	10	10
February	3	4	8
March	2	4	6
April	3	3	5
May	3	4	
June	3	4	
July	5	6	
August	6	6	
September	4	6	
October	6	8	
November	9	14	
December	16	18	



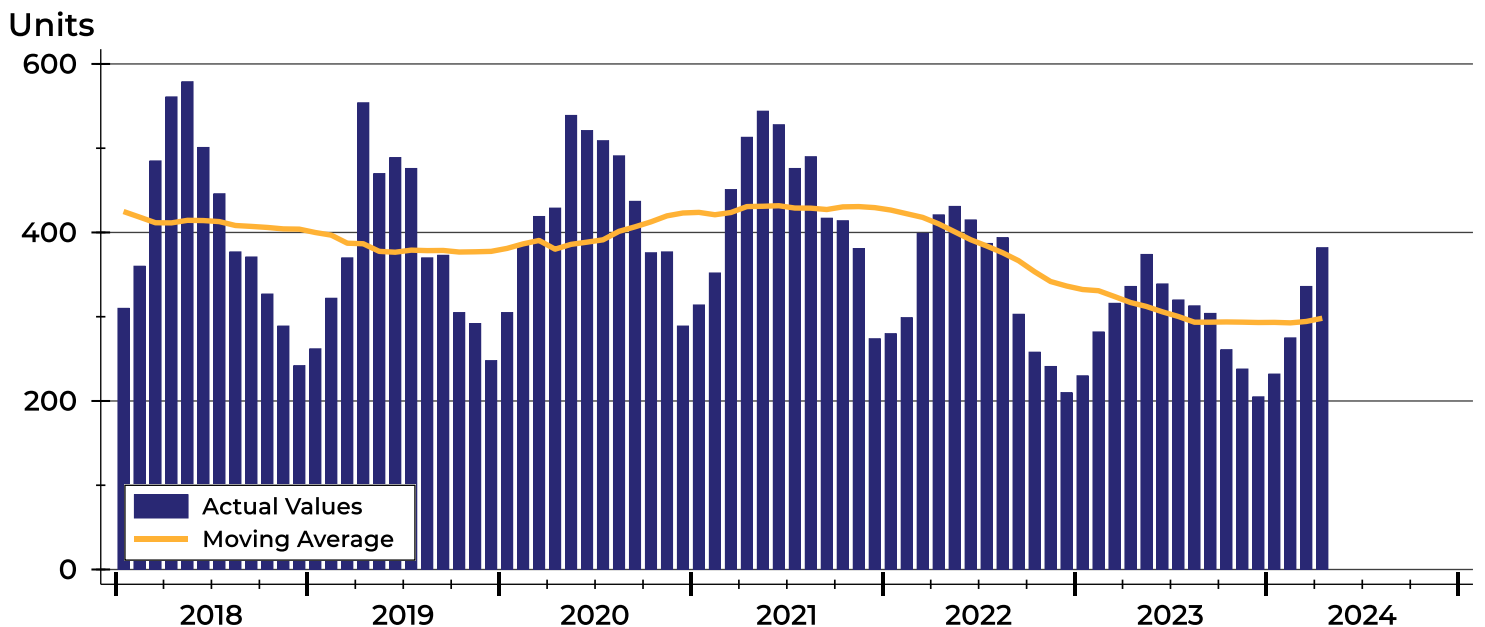
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		382	336	13.7%
Volume (1,000s)		99,380	80,352	23.7%
Average	List Price	260,158	239,144	8.8%
	Days on Market	25	21	19.0%
	Percent of Original	98.7%	98.9%	-0.2%
Median	List Price	219,250	201,000	9.1%
	Days on Market	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 382 listings in the Sunflower multiple listing service had contracts pending at the end of April, up from 336 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

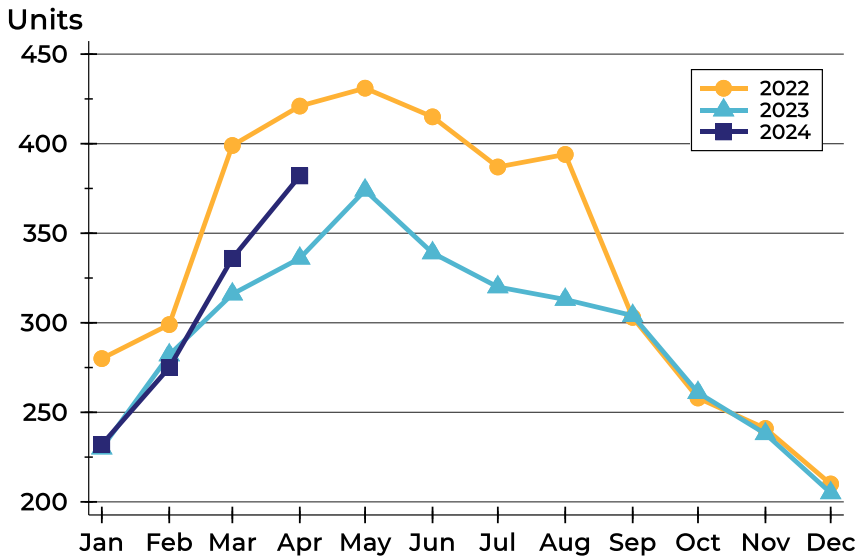
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	280	230	232
February	299	282	275
March	399	316	336
April	421	336	382
May	431	374	
June	415	339	
July	387	320	
August	394	313	
September	303	304	
October	258	261	
November	241	238	
December	210	205	

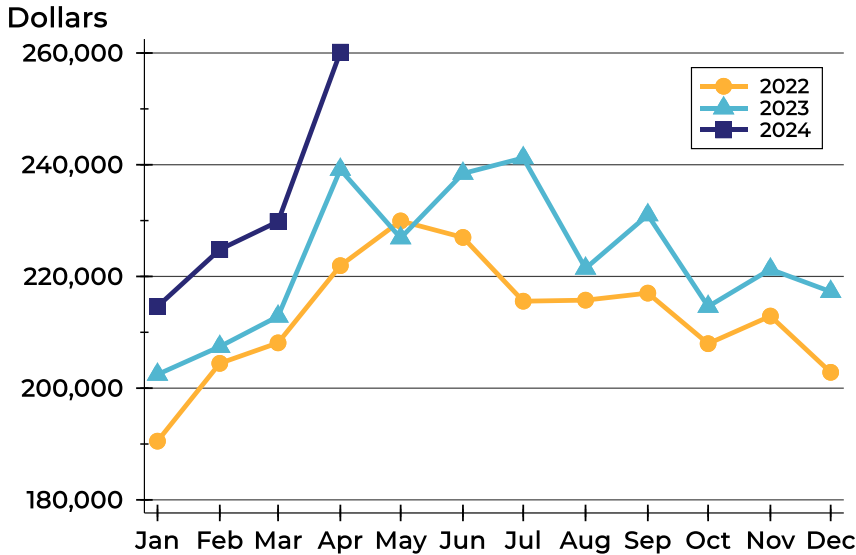
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.0%	31,848	31,445	133	114	87.2%	83.4%
\$50,000-\$99,999	26	6.8%	77,729	80,950	27	6	98.8%	100.0%
\$100,000-\$124,999	22	5.8%	114,170	115,000	37	5	98.7%	100.0%
\$125,000-\$149,999	36	9.4%	138,040	137,750	27	7	99.0%	100.0%
\$150,000-\$174,999	45	11.8%	161,330	160,000	11	3	99.7%	100.0%
\$175,000-\$199,999	33	8.6%	189,523	190,000	10	3	99.3%	100.0%
\$200,000-\$249,999	65	17.0%	225,627	224,960	28	6	98.5%	100.0%
\$250,000-\$299,999	46	12.0%	278,407	277,250	12	5	99.2%	100.0%
\$300,000-\$399,999	54	14.1%	354,920	359,950	27	9	98.7%	100.0%
\$400,000-\$499,999	23	6.0%	448,203	445,777	24	5	99.6%	100.0%
\$500,000-\$749,999	19	5.0%	563,753	549,500	27	4	98.3%	100.0%
\$750,000-\$999,999	6	1.6%	918,833	897,500	55	35	96.5%	100.0%
\$1,000,000 and up	2	0.5%	1,524,500	1,524,500	279	279	73.1%	73.1%



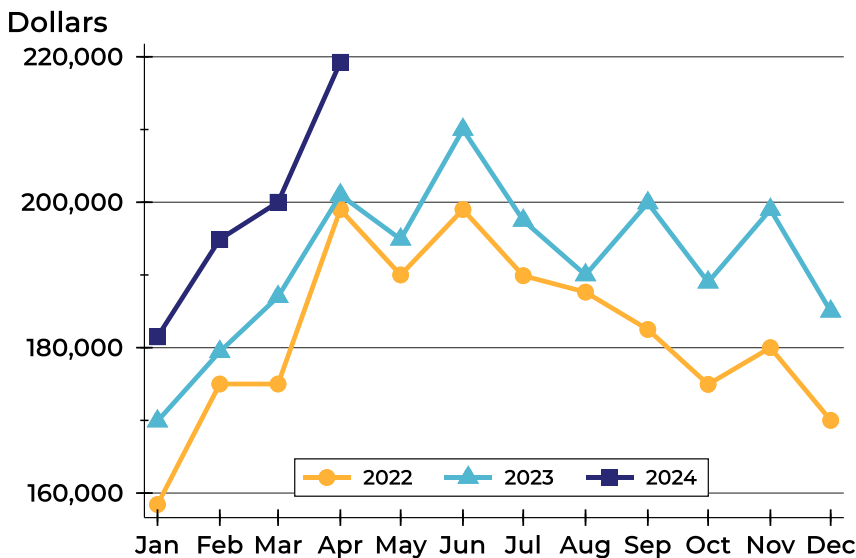
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	190,513	202,450	214,610
February	204,443	207,439	224,817
March	208,113	212,853	229,833
April	221,932	239,144	260,158
May	229,938	226,876	
June	226,987	238,431	
July	215,573	241,219	
August	215,755	221,444	
September	217,017	231,005	
October	207,962	214,614	
November	212,909	221,280	
December	202,836	217,278	

Median Price

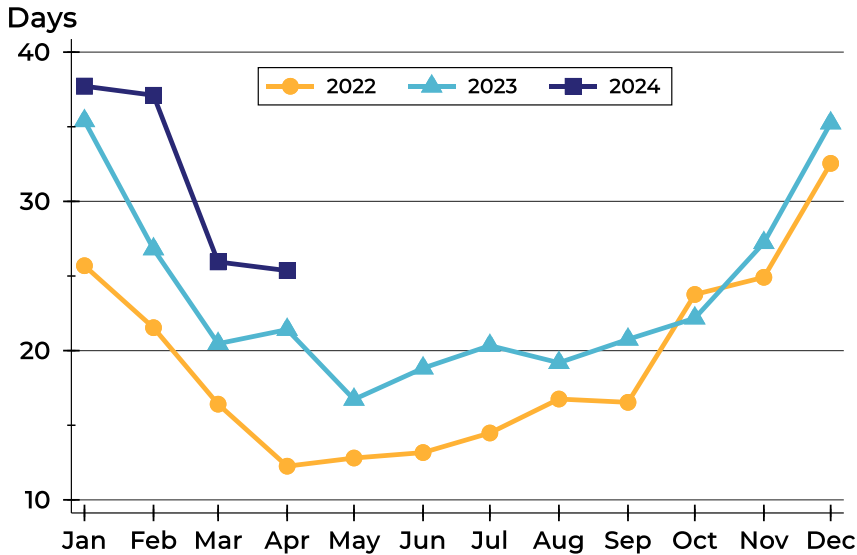


Month	2022	2023	2024
January	158,425	169,900	181,490
February	175,000	179,450	194,900
March	175,000	187,000	200,000
April	199,000	201,000	219,250
May	190,000	194,900	
June	199,000	210,000	
July	189,900	197,500	
August	187,639	190,000	
September	182,500	199,900	
October	174,950	189,000	
November	180,000	199,000	
December	170,000	185,000	



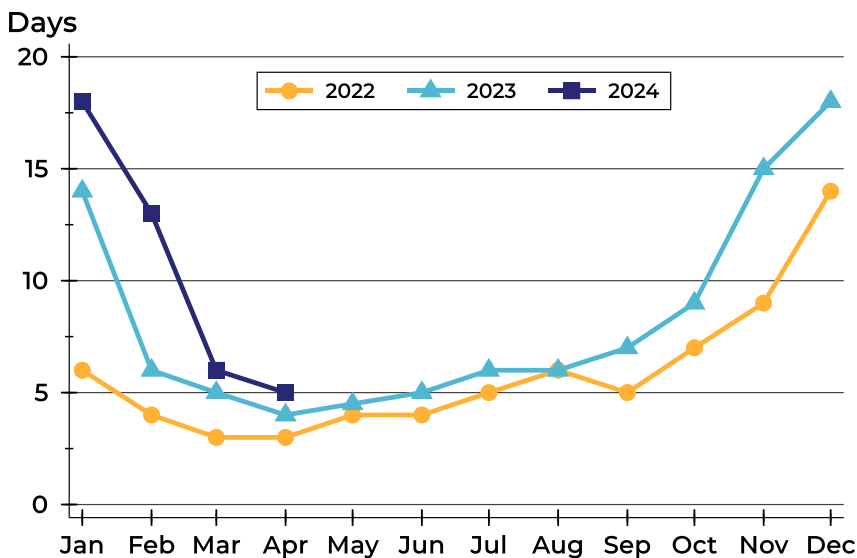
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	26	35	38
February	22	27	37
March	16	20	26
April	12	21	25
May	13	17	
June	13	19	
July	14	20	
August	17	19	
September	17	21	
October	24	22	
November	25	27	
December	33	35	

Median DOM



Month	2022	2023	2024
January	6	14	18
February	4	6	13
March	3	5	6
April	3	4	5
May	4	5	
June	4	5	
July	5	6	
August	6	6	
September	5	7	
October	7	9	
November	9	15	
December	14	18	



**April
2024**

Sunflower MLS Statistics



Coffey County Housing Report



Market Overview

Coffey County Home Sales Remained Constant in April

Total home sales in Coffey County remained at 5 units last month, the same as in April 2023. Total sales volume was \$0.8 million, up from a year earlier.

The median sale price in April was \$164,000, up from \$95,000 a year earlier. Homes that sold in April were typically on the market for 26 days and sold for 91.1% of their list prices.

Coffey County Active Listings Up at End of April

The total number of active listings in Coffey County at the end of April was 14 units, up from 7 at the same point in 2023. This represents a 3.9 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$312,450.

There were 4 contracts written in April 2024 and 2023, showing no change over the year. At the end of the month, there were 5 contracts still pending.

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- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Coffey County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		5	5	4	14	25	17
Change from prior year		0.0%	25.0%	-60.0%	-44.0%	47.1%	-34.6%
Active Listings		14	7	6	N/A	N/A	N/A
Change from prior year		100.0%	16.7%	-53.8%			
Months' Supply		3.9	1.3	1.0	N/A	N/A	N/A
Change from prior year		200.0%	30.0%	-41.2%			
New Listings		6	5	4	19	26	20
Change from prior year		20.0%	25.0%	-55.6%	-26.9%	30.0%	-28.6%
Contracts Written		4	4	10	18	26	25
Change from prior year		0.0%	-60.0%	-16.7%	-30.8%	4.0%	-21.9%
Pending Contracts		5	6	11	N/A	N/A	N/A
Change from prior year		-16.7%	-45.5%	-35.3%			
Sales Volume (1,000s)		769	638	486	2,488	3,435	2,714
Change from prior year		20.5%	31.3%	-41.9%	-27.6%	26.6%	-5.8%
Average	Sale Price	153,800	127,600	121,500	177,679	137,403	159,618
	Change from prior year	20.5%	5.0%	45.2%	29.3%	-13.9%	44.1%
	List Price of Actives	282,236	182,857	143,817	N/A	N/A	N/A
	Change from prior year	54.3%	27.1%	-14.5%			
	Days on Market	30	21	30	69	37	78
Change from prior year	42.9%	-30.0%	-76.2%	86.5%	-52.6%	-40.5%	
Percent of List	90.3%	90.8%	98.6%	89.6%	94.9%	96.0%	
Change from prior year	-0.6%	-7.9%	9.0%	-5.6%	-1.1%	6.1%	
Percent of Original	90.3%	86.8%	98.6%	88.0%	92.4%	92.6%	
Change from prior year	4.0%	-12.0%	14.0%	-4.8%	-0.2%	7.9%	
Median	Sale Price	164,000	95,000	118,250	167,000	121,125	149,000
	Change from prior year	72.6%	-19.7%	58.7%	37.9%	-18.7%	70.2%
	List Price of Actives	312,450	130,000	157,500	N/A	N/A	N/A
	Change from prior year	140.3%	-17.5%	14.2%			
	Days on Market	26	23	15	58	10	68
Change from prior year	13.0%	53.3%	-85.0%	480.0%	-85.3%	30.8%	
Percent of List	91.1%	92.4%	97.4%	89.1%	95.9%	97.8%	
Change from prior year	-1.4%	-5.1%	3.9%	-7.1%	-1.9%	3.6%	
Percent of Original	91.1%	88.2%	97.4%	88.9%	94.8%	97.8%	
Change from prior year	3.3%	-9.4%	9.9%	-6.2%	-3.1%	9.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Coffey County Closed Listings Analysis

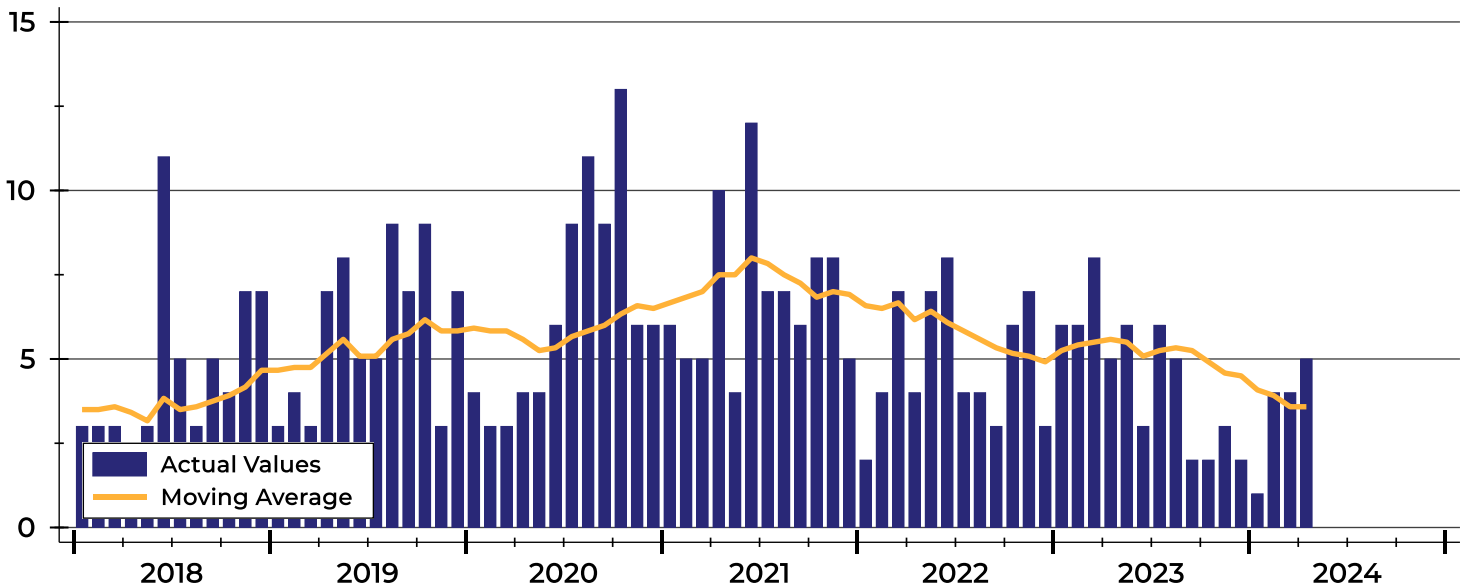
Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		5	5	0.0%	14	25	-44.0%
Volume (1,000s)		769	638	20.5%	2,488	3,435	-27.6%
Months' Supply		3.9	1.3	200.0%	N/A	N/A	N/A
Average	Sale Price	153,800	127,600	20.5%	177,679	137,403	29.3%
	Days on Market	30	21	42.9%	69	37	86.5%
	Percent of List	90.3%	90.8%	-0.6%	89.6%	94.9%	-5.6%
	Percent of Original	90.3%	86.8%	4.0%	88.0%	92.4%	-4.8%
Median	Sale Price	164,000	95,000	72.6%	167,000	121,125	37.9%
	Days on Market	26	23	13.0%	58	10	480.0%
	Percent of List	91.1%	92.4%	-1.4%	89.1%	95.9%	-7.1%
	Percent of Original	91.1%	88.2%	3.3%	88.9%	94.8%	-6.2%

A total of 5 homes sold in Coffey County in April, showing no change from April 2023. Total sales volume rose to \$0.8 million compared to \$0.6 million in the previous year.

The median sales price in April was \$164,000, up 72.6% compared to the prior year. Median days on market was 26 days, down from 160 days in March, but up from 23 in April 2023.

History of Closed Listings

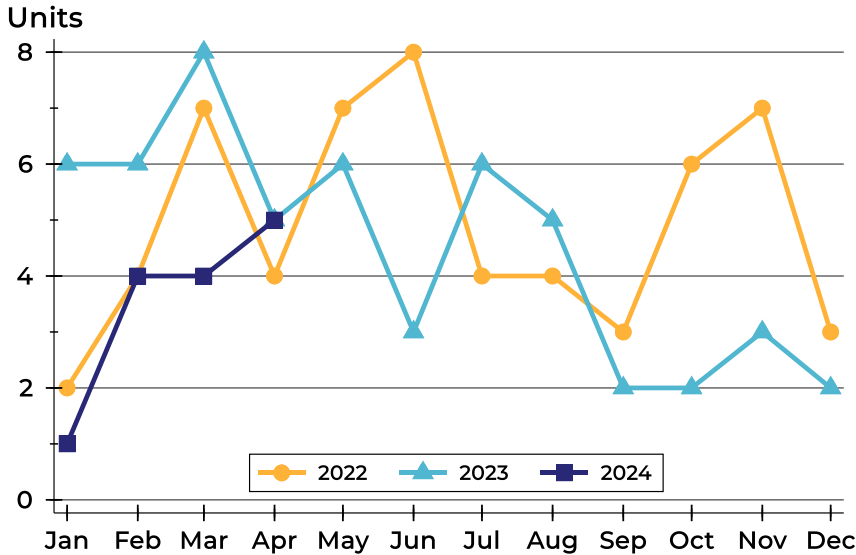
Units





Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	2	6	1
February	4	6	4
March	7	8	4
April	4	5	5
May	7	6	6
June	8	3	4
July	4	6	4
August	4	5	4
September	3	2	2
October	6	2	2
November	7	3	2
December	3	2	2

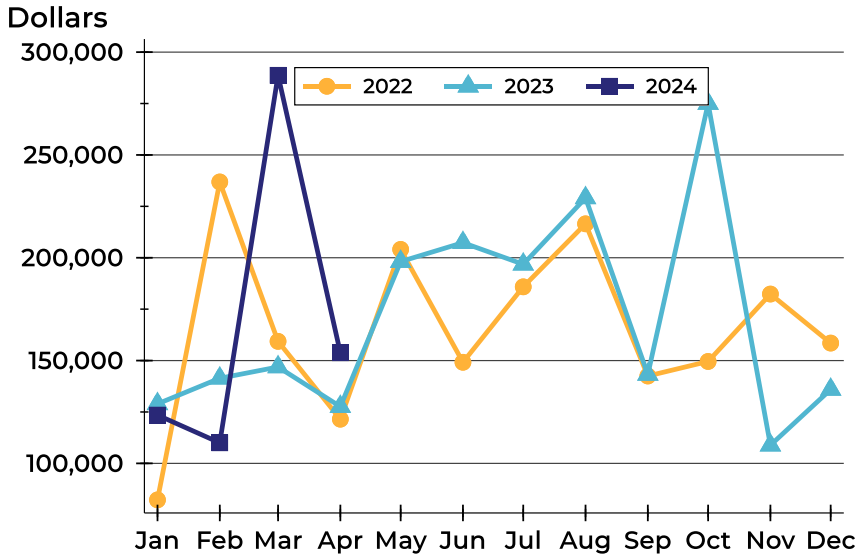
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	0.0	65,000	65,000	46	46	81.3%	81.3%	81.3%	81.3%
\$100,000-\$124,999	1	20.0%	0.0	115,000	115,000	26	26	86.1%	86.1%	86.1%	86.1%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	20.0%	2.4	164,000	164,000	0	0	91.1%	91.1%	91.1%	91.1%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	40.0%	2.4	212,500	212,500	40	40	96.5%	96.5%	96.5%	96.5%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



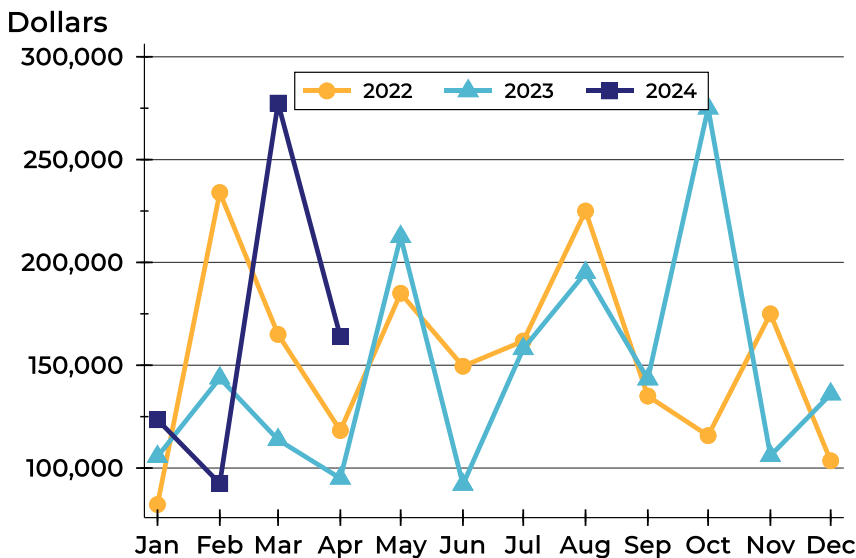
Coffey County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	82,250	128,938	123,500
February	236,875	141,400	110,000
March	159,357	146,881	288,750
April	121,500	127,600	153,800
May	204,064	198,150	
June	149,188	207,333	
July	185,875	196,833	
August	216,500	229,100	
September	142,500	143,250	
October	149,567	275,000	
November	182,359	108,833	
December	158,505	135,950	

Median Price

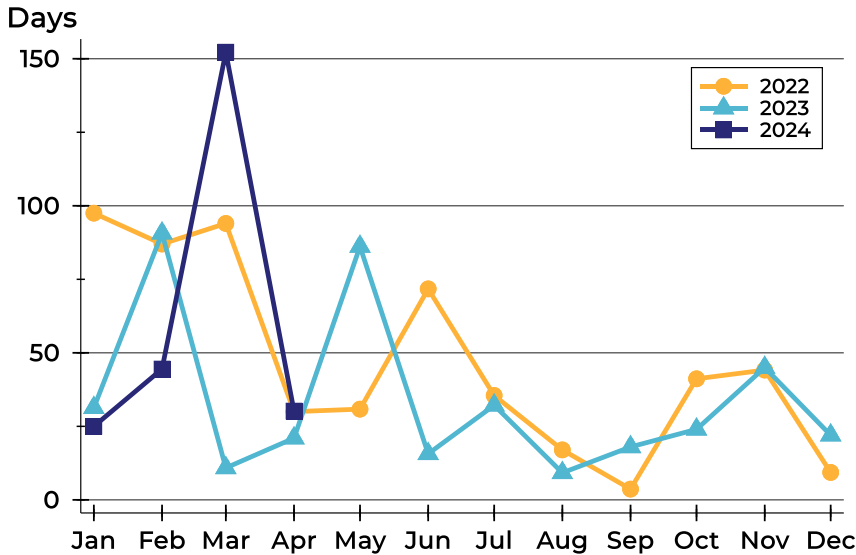


Month	2022	2023	2024
January	82,250	105,563	123,500
February	234,000	143,750	92,500
March	165,000	113,750	277,500
April	118,250	95,000	164,000
May	185,000	212,500	
June	149,500	92,000	
July	161,750	158,000	
August	225,000	195,000	
September	135,000	143,250	
October	115,750	275,000	
November	175,000	106,000	
December	103,516	135,950	



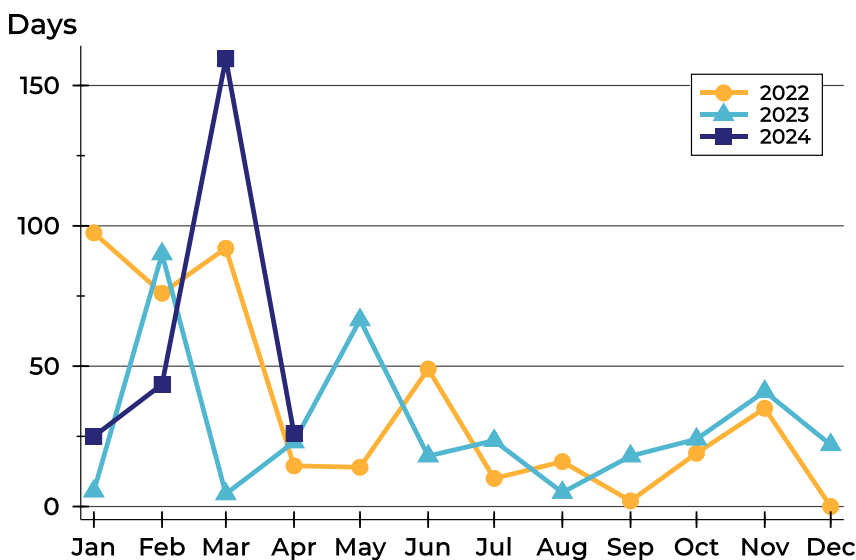
Coffey County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	98	31	25
February	87	91	45
March	94	11	152
April	30	21	30
May	31	86	
June	72	16	
July	36	32	
August	17	9	
September	4	18	
October	41	24	
November	44	45	
December	9	22	

Median DOM



Month	2022	2023	2024
January	98	6	25
February	76	90	44
March	92	5	160
April	15	23	26
May	14	67	
June	49	18	
July	10	24	
August	16	5	
September	2	18	
October	19	24	
November	35	41	
December	N/A	22	



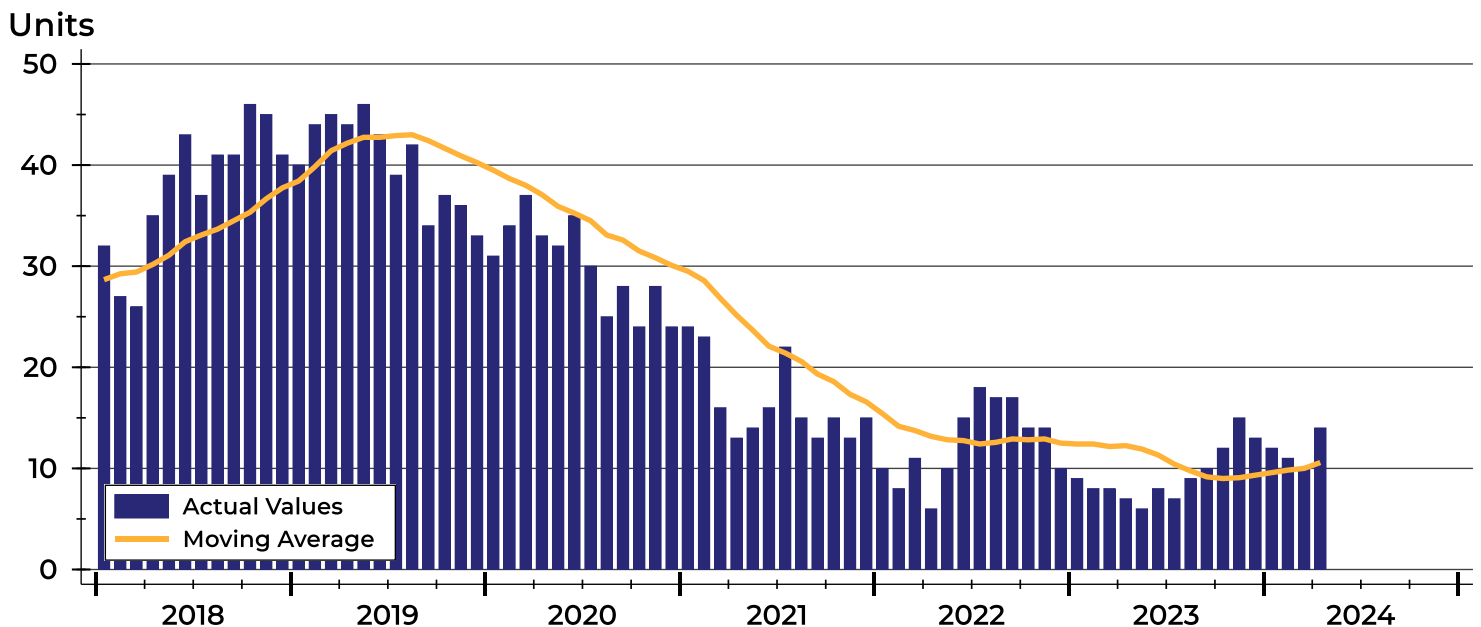
Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		14	7	100.0%
Volume (1,000s)		3,951	1,280	208.7%
Months' Supply		3.9	1.3	200.0%
Average	List Price	282,236	182,857	54.3%
	Days on Market	80	87	-8.0%
	Percent of Original	97.3%	94.8%	2.6%
Median	List Price	312,450	130,000	140.3%
	Days on Market	64	31	106.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 homes were available for sale in Coffey County at the end of April. This represents a 3.9 months' supply of active listings.

The median list price of homes on the market at the end of April was \$312,450, up 140.3% from 2023. The typical time on market for active listings was 64 days, up from 31 days a year earlier.

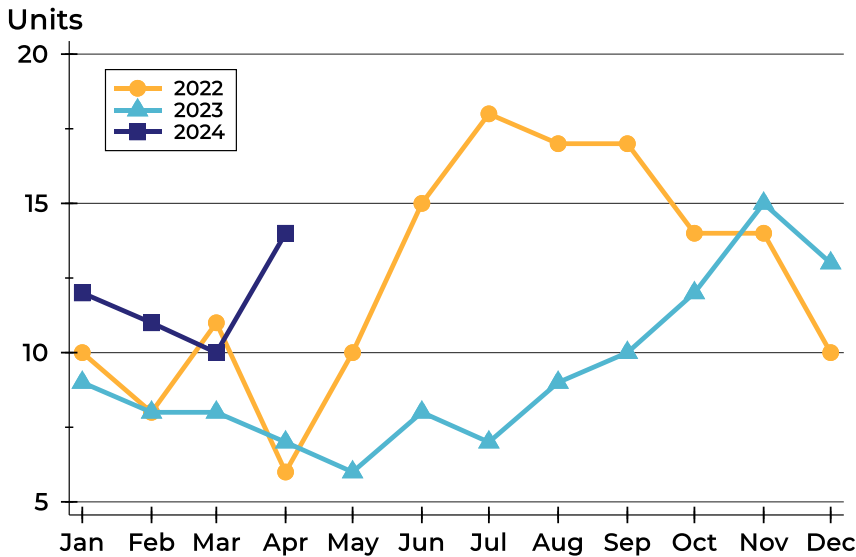
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	10	9	12
February	8	8	11
March	11	8	10
April	6	7	14
May	10	6	10
June	15	8	15
July	18	7	18
August	17	9	17
September	17	10	17
October	14	12	14
November	14	15	14
December	10	13	10

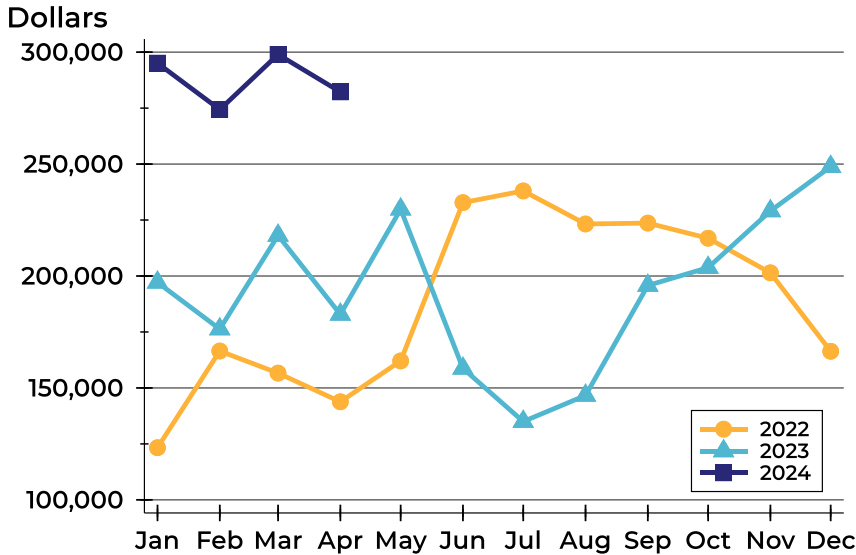
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.1%	N/A	132,000	132,000	13	13	100.0%	100.0%
\$150,000-\$174,999	1	7.1%	2.4	159,500	159,500	203	203	100.0%	100.0%
\$175,000-\$199,999	2	14.3%	N/A	192,500	192,500	34	34	100.0%	100.0%
\$200,000-\$249,999	1	7.1%	2.4	220,000	220,000	3	3	100.0%	100.0%
\$250,000-\$299,999	1	7.1%	N/A	250,000	250,000	15	15	100.0%	100.0%
\$300,000-\$399,999	7	50.0%	N/A	340,686	340,000	111	103	94.7%	100.0%
\$400,000-\$499,999	1	7.1%	N/A	420,000	420,000	45	45	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



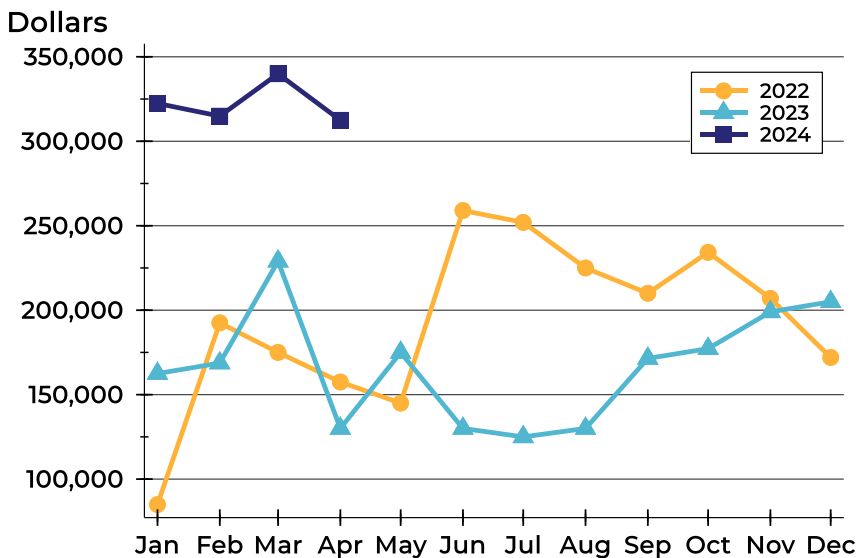
Coffey County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	123,309	197,167	295,108
February	166,488	176,300	274,345
March	156,627	218,113	298,980
April	143,817	182,857	282,236
May	162,080	229,817	
June	232,787	158,738	
July	238,017	134,986	
August	223,253	146,644	
September	223,641	195,780	
October	216,886	203,750	
November	201,421	229,060	
December	166,380	248,846	

Median Price

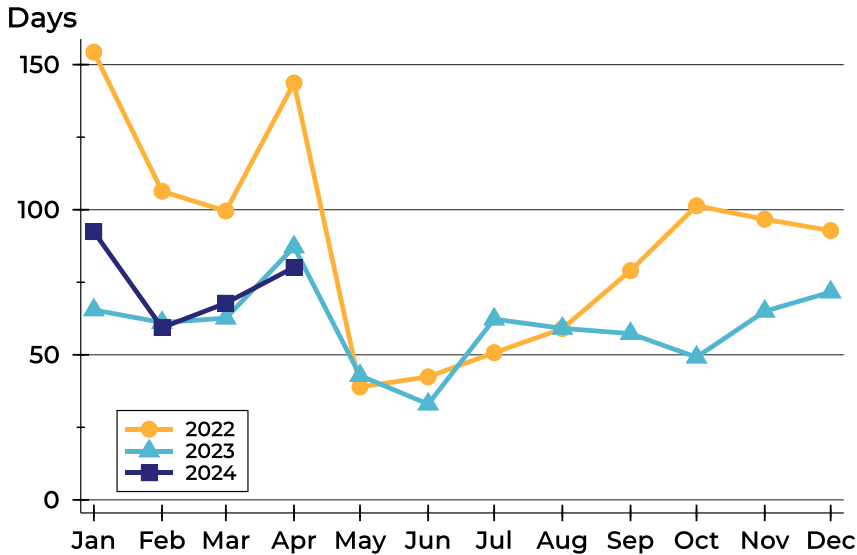


Month	2022	2023	2024
January	84,950	162,500	322,400
February	192,500	168,700	314,900
March	175,000	229,000	339,950
April	157,500	130,000	312,450
May	145,000	175,000	
June	259,000	130,000	
July	252,000	125,000	
August	225,000	130,000	
September	210,000	171,450	
October	234,250	177,250	
November	207,000	199,000	
December	172,000	205,000	



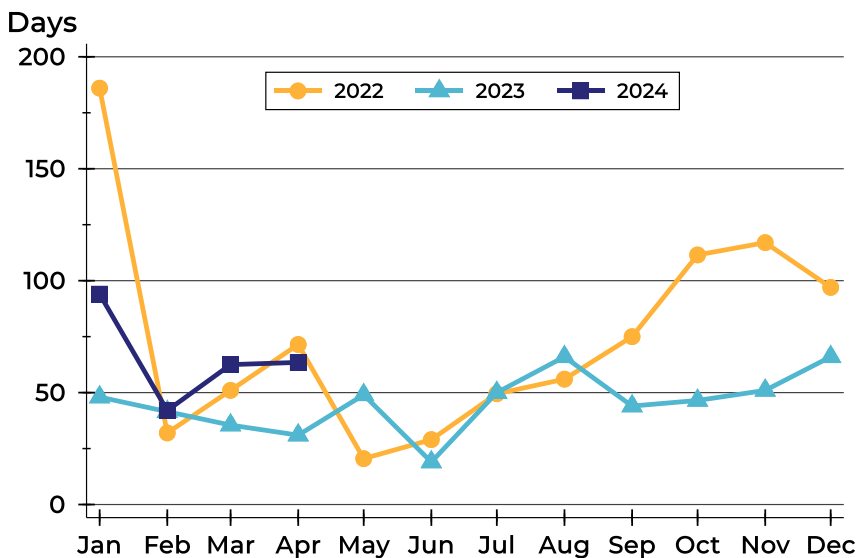
Coffey County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	154	65	92
February	106	61	59
March	100	63	68
April	144	87	80
May	39	43	
June	42	33	
July	51	62	
August	59	59	
September	79	57	
October	101	49	
November	97	65	
December	93	72	

Median DOM

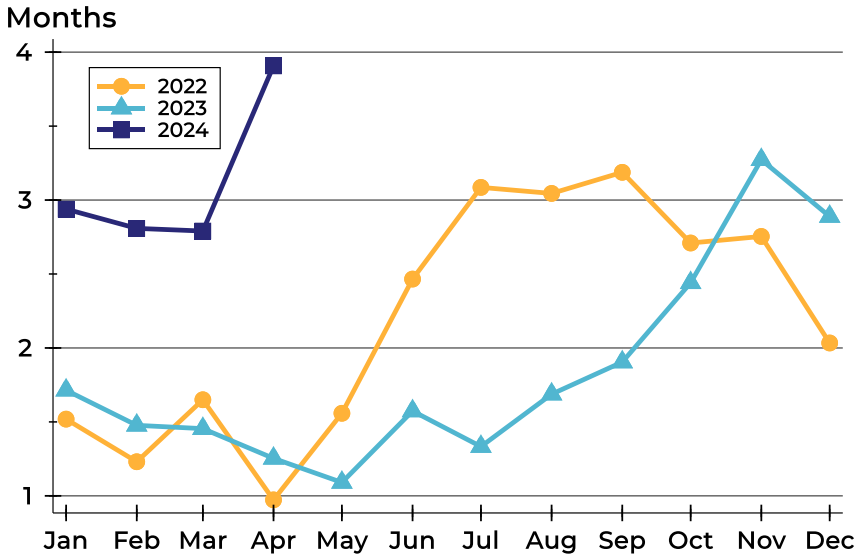


Month	2022	2023	2024
January	186	48	94
February	32	42	42
March	51	36	63
April	72	31	64
May	21	49	
June	29	19	
July	50	50	
August	56	66	
September	75	44	
October	112	47	
November	117	51	
December	97	66	



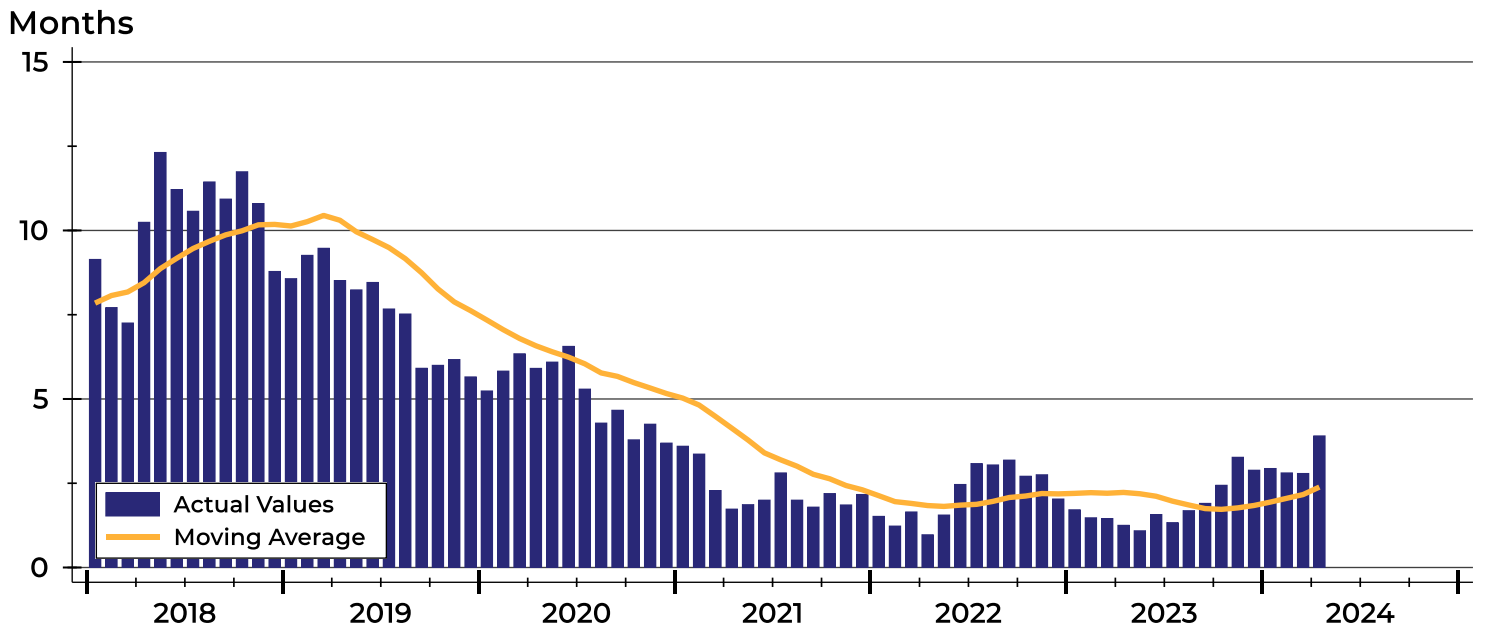
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.5	1.7	2.9
February	1.2	1.5	2.8
March	1.7	1.5	2.8
April	1.0	1.3	3.9
May	1.6	1.1	
June	2.5	1.6	
July	3.1	1.3	
August	3.0	1.7	
September	3.2	1.9	
October	2.7	2.4	
November	2.8	3.3	
December	2.0	2.9	

History of Month's Supply





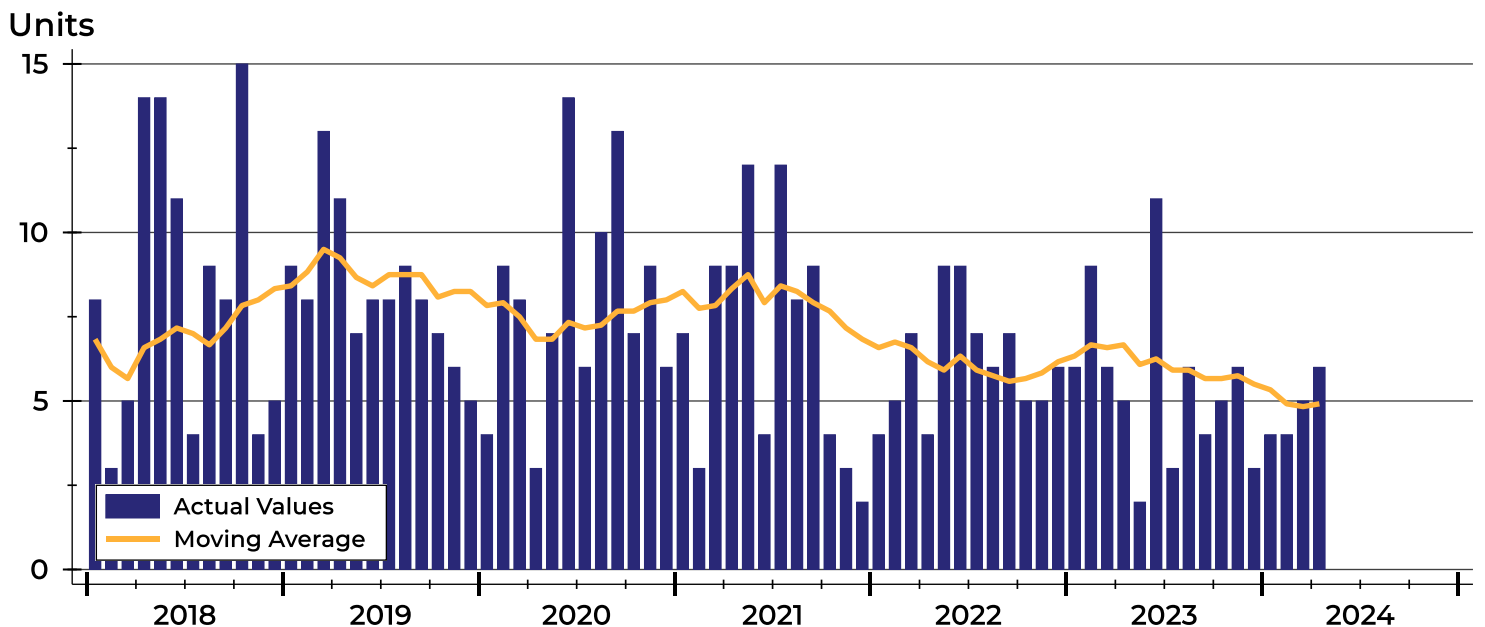
Coffey County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	6	5	20.0%
	Volume (1,000s)	1,422	1,665	-14.6%
	Average List Price	237,000	332,960	-28.8%
	Median List Price	235,000	134,900	74.2%
Year-to-Date	New Listings	19	26	-26.9%
	Volume (1,000s)	4,445	5,255	-15.4%
	Average List Price	233,958	202,119	15.8%
	Median List Price	210,000	141,000	48.9%

A total of 6 new listings were added in Coffey County during April, up 20.0% from the same month in 2023. Year-to-date Coffey County has seen 19 new listings.

The median list price of these homes was \$235,000 up from \$134,900 in 2023.

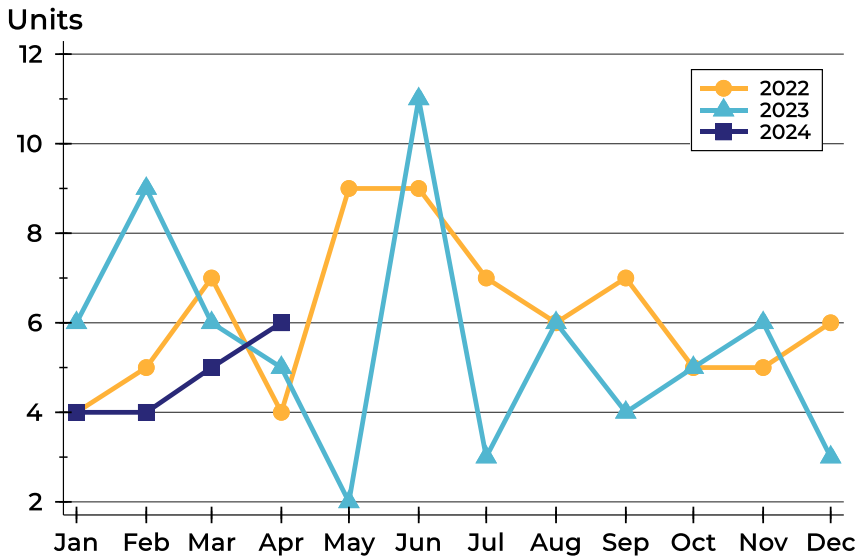
History of New Listings





Coffey County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	4	6	4
February	5	9	4
March	7	6	5
April	4	5	6
May	9	2	9
June	9	11	9
July	7	3	7
August	6	6	6
September	7	4	7
October	5	5	5
November	5	6	5
December	6	3	6

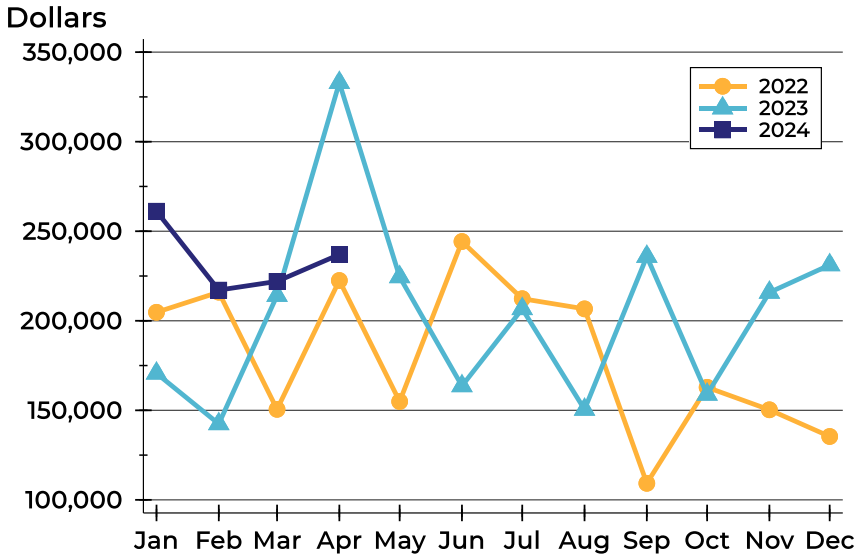
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	132,000	132,000	18	18	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	195,000	195,000	17	17	100.0%	100.0%
\$200,000-\$249,999	1	16.7%	220,000	220,000	8	8	100.0%	100.0%
\$250,000-\$299,999	2	33.3%	262,500	262,500	14	14	100.0%	100.0%
\$300,000-\$399,999	1	16.7%	350,000	350,000	24	24	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



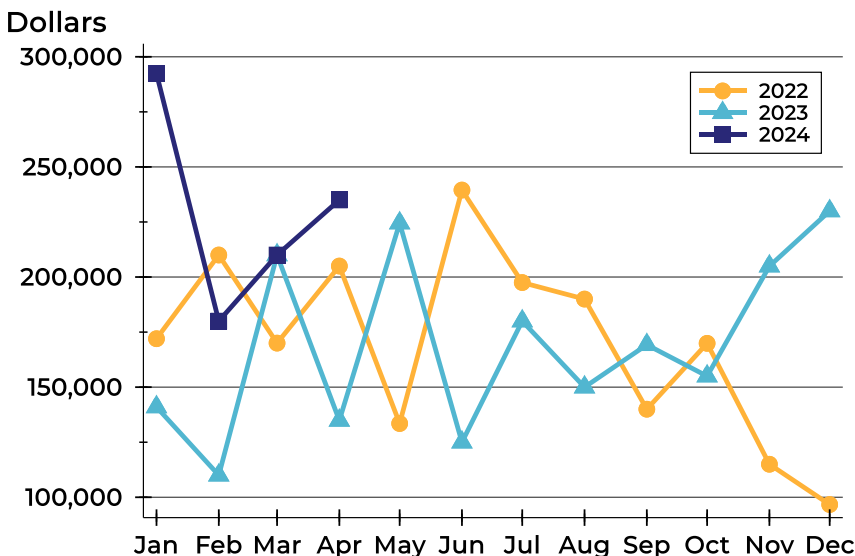
Coffey County New Listings Analysis

Average Price



Month	2022	2023	2024
January	204,750	170,667	261,175
February	215,980	142,422	217,125
March	150,557	214,083	222,000
April	222,500	332,960	237,000
May	154,922	224,500	
June	244,256	163,627	
July	212,343	206,667	
August	206,650	150,483	
September	109,257	235,875	
October	162,860	158,900	
November	150,300	215,817	
December	135,400	231,167	

Median Price



Month	2022	2023	2024
January	172,000	141,000	292,400
February	210,000	110,000	180,000
March	170,000	210,000	210,000
April	205,000	134,900	235,000
May	133,500	224,500	
June	239,500	125,000	
July	197,500	180,000	
August	190,000	150,000	
September	140,000	169,250	
October	169,900	155,000	
November	115,000	204,950	
December	96,700	230,000	



Coffey County Contracts Written Analysis

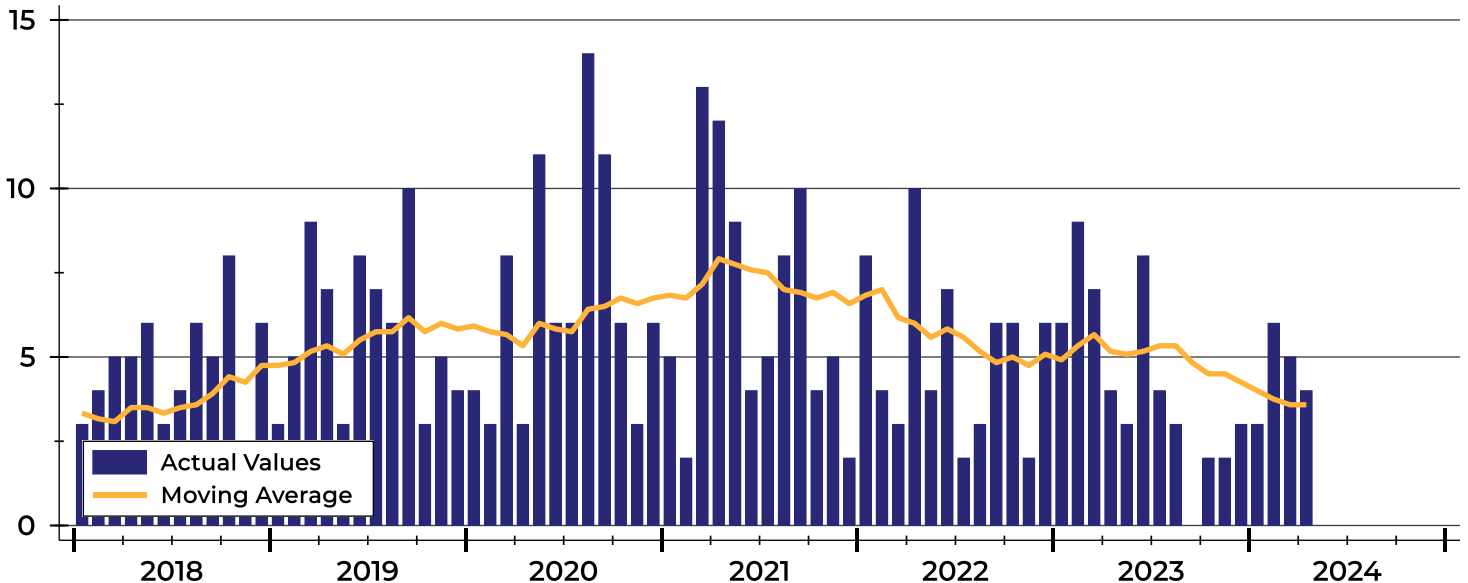
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		4	4	0.0%	18	26	-30.8%
Volume (1,000s)		730	1,172	-37.7%	3,634	4,424	-17.9%
Average	Sale Price	182,500	292,950	-37.7%	201,883	170,154	18.6%
	Days on Market	36	53	-32.1%	67	42	59.5%
	Percent of Original	95.3%	92.4%	3.1%	92.1%	92.6%	-0.5%
Median	Sale Price	187,500	319,450	-41.3%	197,000	141,000	39.7%
	Days on Market	32	17	88.2%	56	12	366.7%
	Percent of Original	100.0%	91.6%	9.2%	94.2%	93.9%	0.3%

A total of 4 contracts for sale were written in Coffey County during the month of April, the same as in 2023. The median list price of these homes was \$187,500, down from \$319,450 the prior year.

Half of the homes that went under contract in April were on the market less than 32 days, compared to 17 days in April 2023.

History of Contracts Written

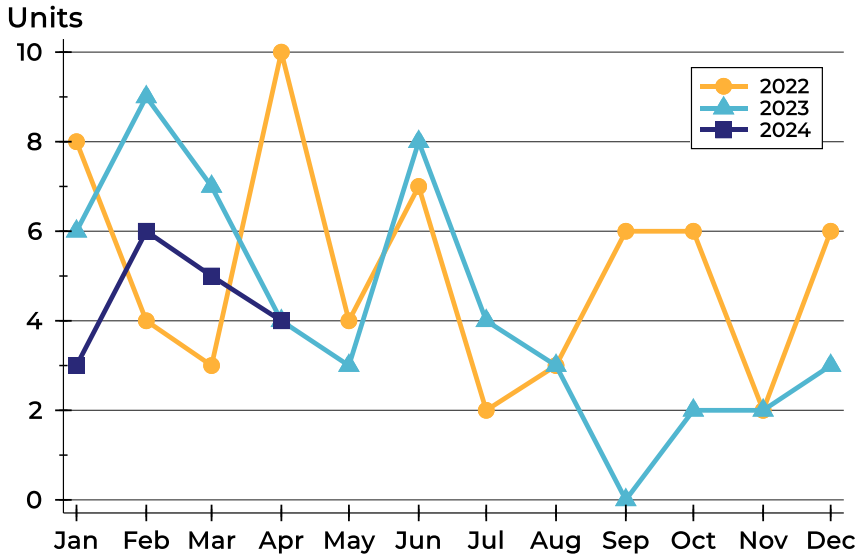
Units





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	8	6	3
February	4	9	6
March	3	7	5
April	10	4	4
May	4	3	3
June	7	8	3
July	2	4	3
August	3	3	3
September	6	N/A	3
October	6	2	3
November	2	2	3
December	6	3	3

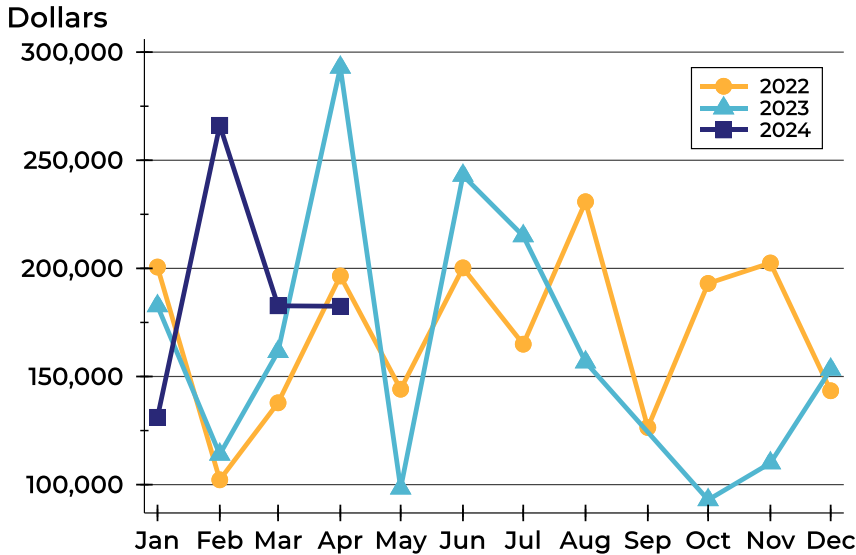
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	80,000	80,000	46	46	81.3%	81.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	50.0%	187,500	187,500	46	46	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	25.0%	275,000	275,000	7	7	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



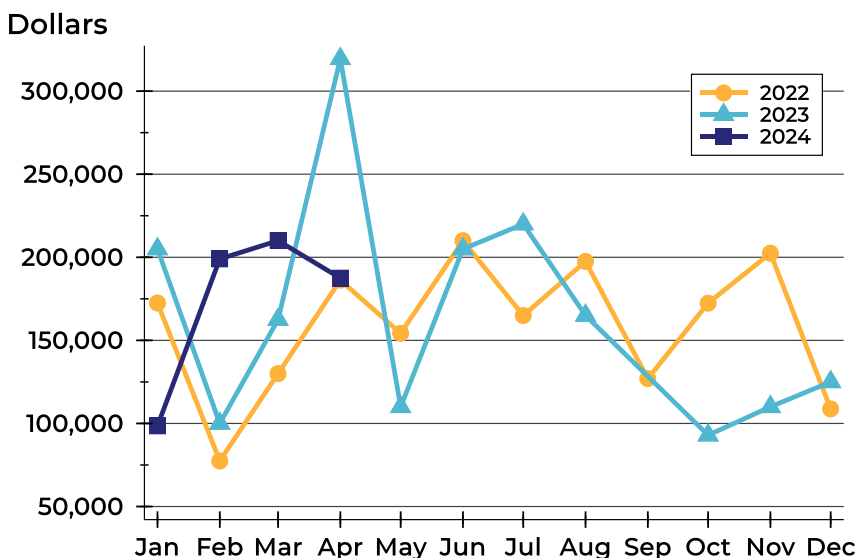
Coffey County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	200,625	182,650	131,133
February	102,223	113,989	266,167
March	137,833	161,486	182,700
April	196,490	292,950	182,500
May	144,125	98,333	
June	200,243	242,975	
July	164,950	215,000	
August	230,833	156,667	
September	126,400	N/A	
October	193,050	92,950	
November	202,500	110,000	
December	143,417	153,300	

Median Price

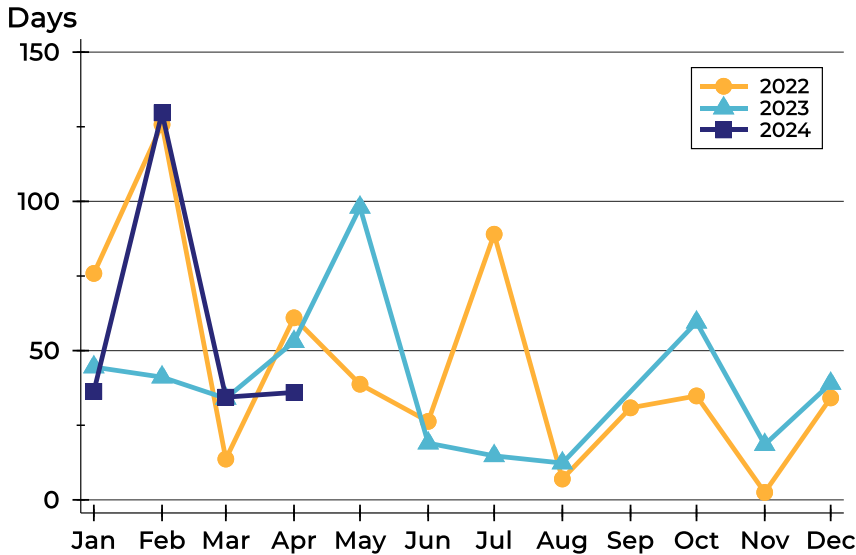


Month	2022	2023	2024
January	172,500	205,000	98,500
February	77,450	100,000	199,000
March	130,000	162,500	210,000
April	186,250	319,450	187,500
May	154,250	110,000	
June	210,000	204,950	
July	164,950	220,000	
August	197,500	165,000	
September	127,000	N/A	
October	172,400	92,950	
November	202,500	110,000	
December	108,750	125,000	



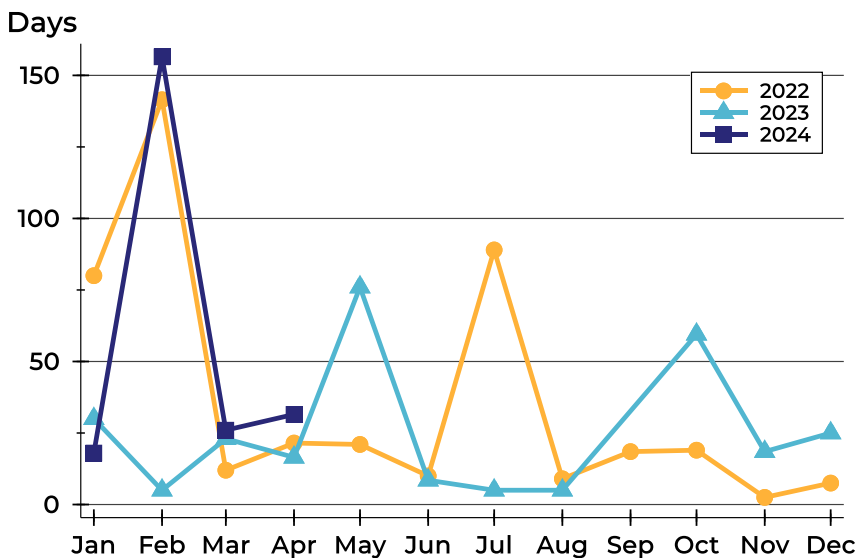
Coffey County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	76	45	36
February	126	41	130
March	14	34	34
April	61	53	36
May	39	98	
June	26	19	
July	89	15	
August	7	12	
September	31	N/A	
October	35	60	
November	3	19	
December	34	39	

Median DOM



Month	2022	2023	2024
January	80	30	18
February	142	5	157
March	12	23	26
April	22	17	32
May	21	76	
June	10	9	
July	89	5	
August	9	5	
September	19	N/A	
October	19	60	
November	3	19	
December	8	25	



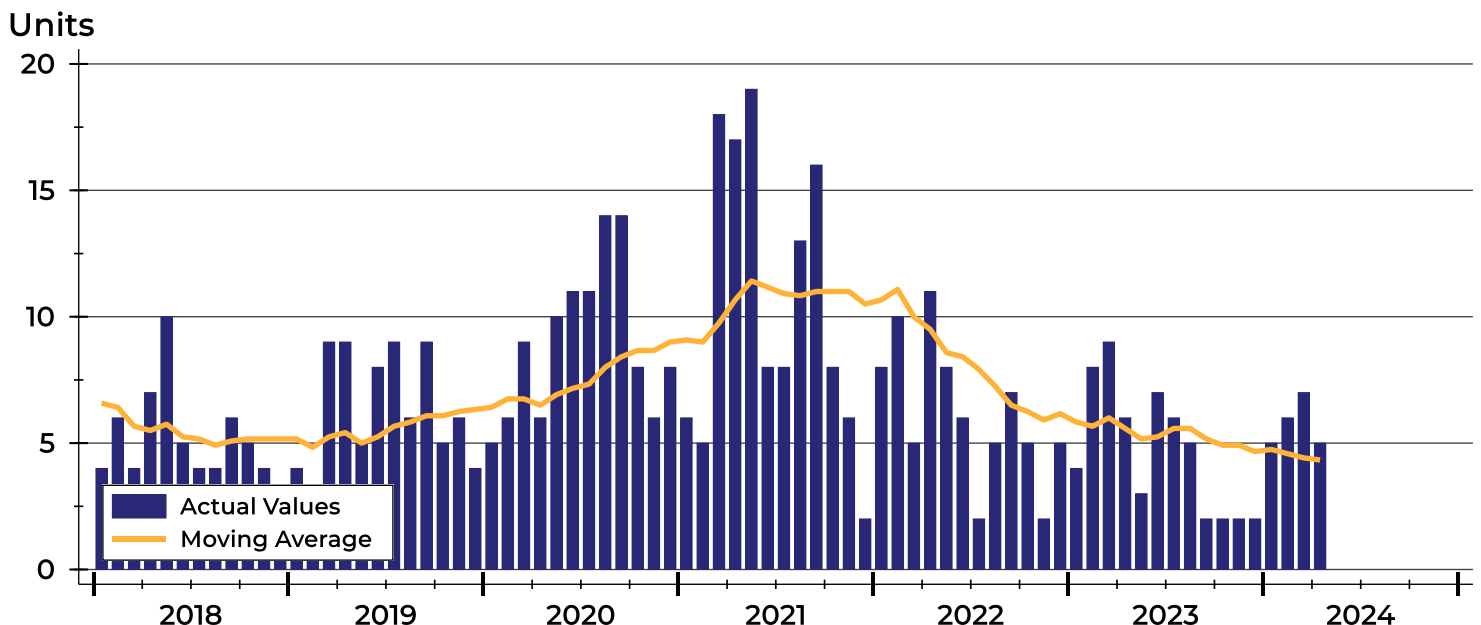
Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		5	6	-16.7%
Volume (1,000s)		930	1,604	-42.0%
Average	List Price	186,000	267,383	-30.4%
	Days on Market	63	58	8.6%
	Percent of Original	100.0%	94.9%	5.4%
Median	List Price	180,000	284,950	-36.8%
	Days on Market	65	17	282.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 5 listings in Coffey County had contracts pending at the end of April, down from 6 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

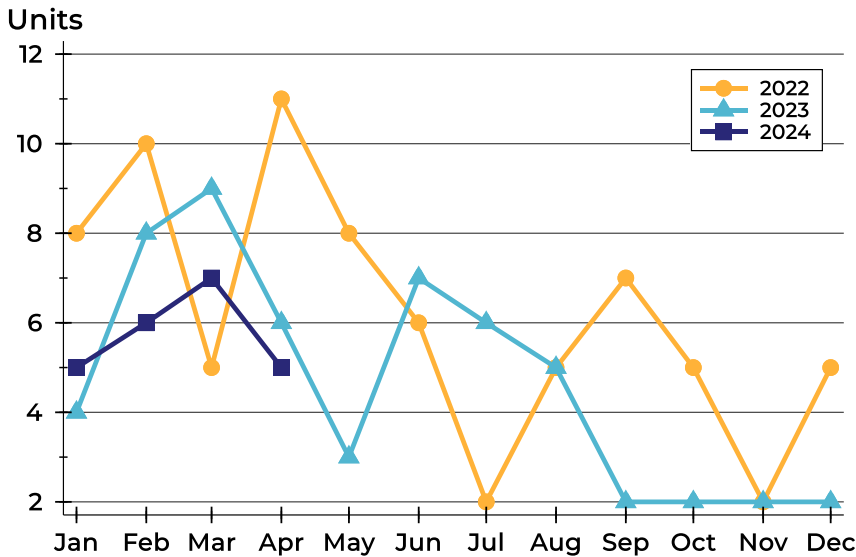
History of Pending Contracts





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	8	4	5
February	10	8	6
March	5	9	7
April	11	6	5
May	8	3	0
June	6	7	6
July	2	6	0
August	5	5	0
September	7	2	0
October	5	2	0
November	2	2	0
December	5	2	0

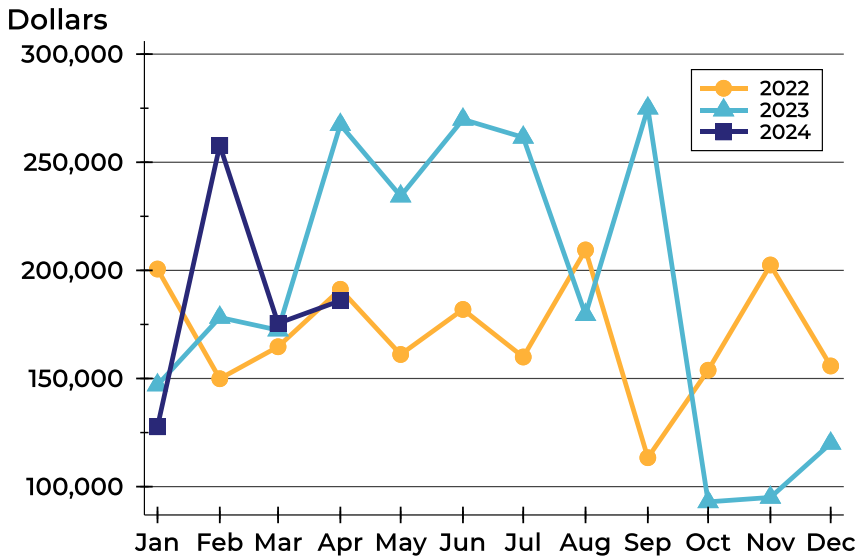
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	40.0%	132,500	132,500	117	117	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	180,000	180,000	74	74	100.0%	100.0%
\$200,000-\$249,999	1	20.0%	210,000	210,000	2	2	100.0%	100.0%
\$250,000-\$299,999	1	20.0%	275,000	275,000	7	7	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



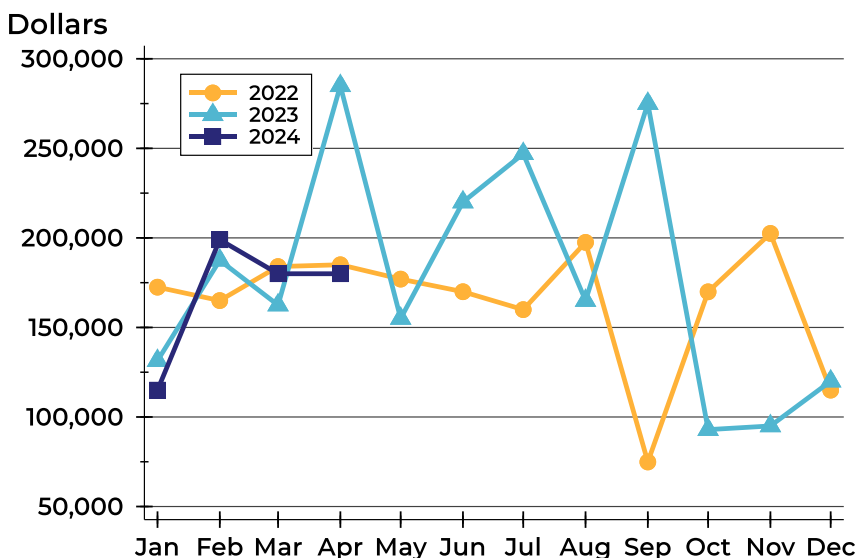
Coffey County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	200,625	146,975	127,680
February	149,889	178,238	257,833
March	164,680	172,378	175,500
April	191,264	267,383	186,000
May	161,113	234,333	
June	181,950	269,829	
July	159,950	261,500	
August	209,460	179,500	
September	113,371	275,000	
October	153,840	92,950	
November	202,500	95,000	
December	155,800	120,000	

Median Price

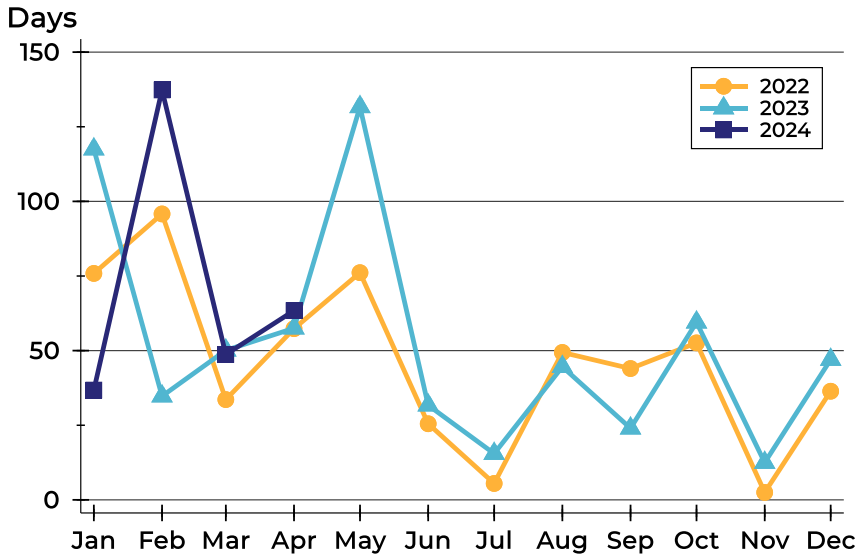


Month	2022	2023	2024
January	172,500	131,450	115,000
February	165,000	187,500	199,000
March	184,000	162,500	180,000
April	185,000	284,950	180,000
May	177,000	155,000	
June	169,950	220,000	
July	159,950	247,000	
August	197,500	165,000	
September	74,900	275,000	
October	169,900	92,950	
November	202,500	95,000	
December	115,000	120,000	



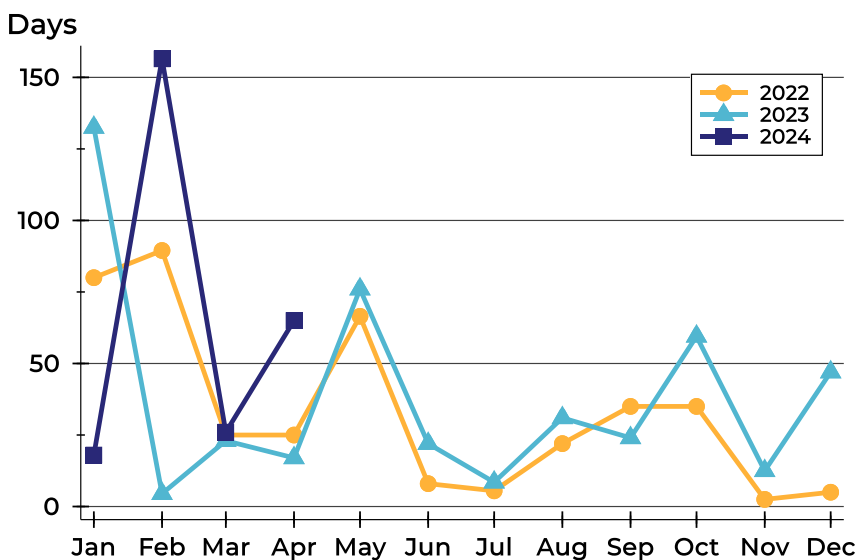
Coffey County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	76	118	37
February	96	35	137
March	34	50	49
April	57	58	63
May	76	132	
June	26	32	
July	6	16	
August	49	45	
September	44	24	
October	53	60	
November	3	13	
December	36	47	

Median DOM



Month	2022	2023	2024
January	80	133	18
February	90	5	157
March	25	23	26
April	25	17	65
May	67	76	
June	8	22	
July	6	9	
August	22	31	
September	35	24	
October	35	60	
November	3	13	
December	5	47	



**April
2024**

Sunflower MLS Statistics



Douglas County Housing Report



Market Overview

Douglas County Home Sales Rose in April

Total home sales in Douglas County rose by 50.0% last month to 15 units, compared to 10 units in April 2023. Total sales volume was \$4.1 million, up 47.7% from a year earlier.

The median sale price in April was \$263,000, up from \$235,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

Douglas County Active Listings Up at End of April

The total number of active listings in Douglas County at the end of April was 15 units, up from 12 at the same point in 2023. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$414,000.

During April, a total of 20 contracts were written down from 21 in April 2023. At the end of the month, there were 19 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Douglas County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		15	10	17	43	40	41
Change from prior year		50.0%	-41.2%	-5.6%	7.5%	-2.4%	10.8%
Active Listings		15	12	16	N/A	N/A	N/A
Change from prior year		25.0%	-25.0%	166.7%			
Months' Supply		1.2	0.9	1.1	N/A	N/A	N/A
Change from prior year		33.3%	-18.2%	175.0%			
New Listings		21	22	25	60	57	64
Change from prior year		-4.5%	-12.0%	25.0%	5.3%	-10.9%	3.2%
Contracts Written		20	21	21	52	53	56
Change from prior year		-4.8%	0.0%	5.0%	-1.9%	-5.4%	-5.1%
Pending Contracts		19	20	18	N/A	N/A	N/A
Change from prior year		-5.0%	11.1%	-21.7%			
Sales Volume (1,000s)		4,102	2,777	5,162	13,935	12,949	12,232
Change from prior year		47.7%	-46.2%	2.3%	7.6%	5.9%	11.7%
Average	Sale Price	273,490	277,700	303,650	324,074	323,725	298,345
	Change from prior year	-1.5%	-8.5%	8.3%	0.1%	8.5%	0.8%
	List Price of Actives	423,697	540,133	501,256	N/A	N/A	N/A
	Change from prior year	-21.6%	7.8%	36.2%			
	Days on Market	11	10	9	37	32	20
Change from prior year	10.0%	11.1%	-35.7%	15.6%	60.0%	5.3%	
Percent of List	99.7%	103.6%	106.7%	98.8%	97.9%	103.1%	
Change from prior year	-3.8%	-2.9%	5.6%	0.9%	-5.0%	2.5%	
Percent of Original	99.3%	103.0%	106.0%	97.3%	96.6%	102.4%	
Change from prior year	-3.6%	-2.8%	4.6%	0.7%	-5.7%	1.7%	
Median	Sale Price	263,000	235,000	240,000	285,000	278,750	271,595
	Change from prior year	11.9%	-2.1%	-5.9%	2.2%	2.6%	1.5%
	List Price of Actives	414,000	382,450	549,500	N/A	N/A	N/A
	Change from prior year	8.2%	-30.4%	44.7%			
	Days on Market	4	2	4	19	7	5
Change from prior year	100.0%	-50.0%	33.3%	171.4%	40.0%	25.0%	
Percent of List	100.0%	102.0%	102.2%	99.7%	98.4%	100.0%	
Change from prior year	-2.0%	-0.2%	1.2%	1.3%	-1.6%	-0.6%	
Percent of Original	100.0%	102.0%	102.2%	98.3%	96.4%	100.0%	
Change from prior year	-2.0%	-0.2%	0.6%	2.0%	-3.6%	-0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Douglas County Closed Listings Analysis

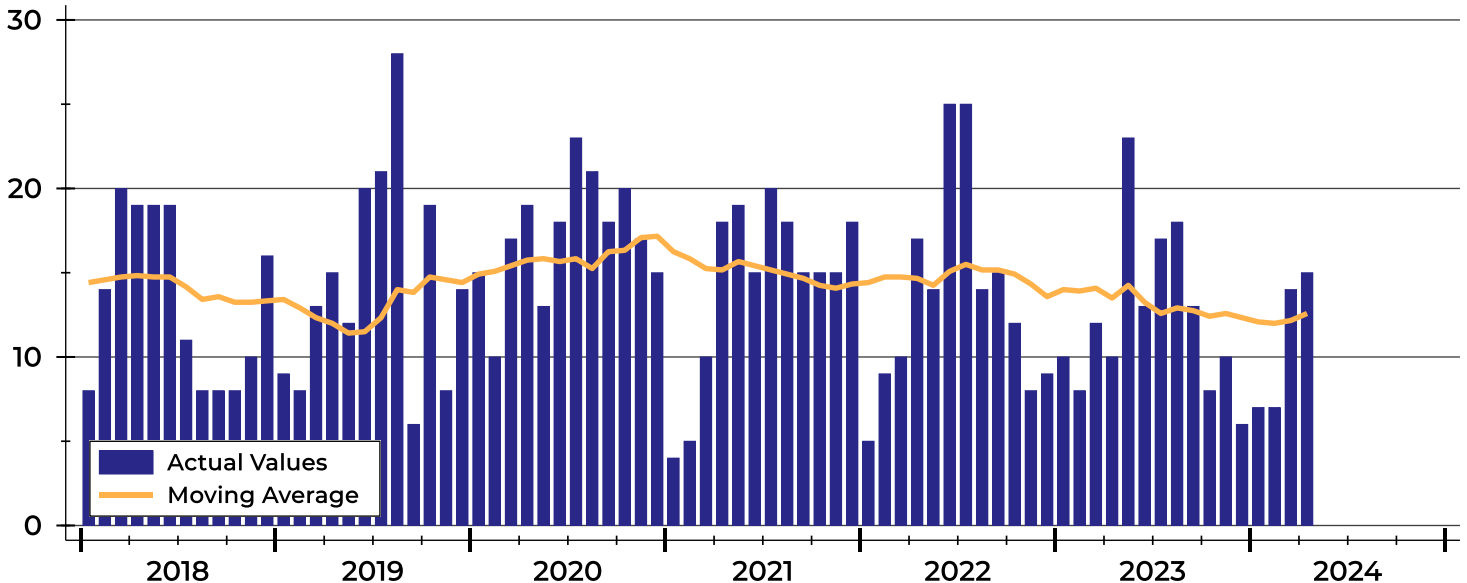
Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		15	10	50.0%	43	40	7.5%
Volume (1,000s)		4,102	2,777	47.7%	13,935	12,949	7.6%
Months' Supply		1.2	0.9	33.3%	N/A	N/A	N/A
Average	Sale Price	273,490	277,700	-1.5%	324,074	323,725	0.1%
	Days on Market	11	10	10.0%	37	32	15.6%
	Percent of List	99.7%	103.6%	-3.8%	98.8%	97.9%	0.9%
	Percent of Original	99.3%	103.0%	-3.6%	97.3%	96.6%	0.7%
Median	Sale Price	263,000	235,000	11.9%	285,000	278,750	2.2%
	Days on Market	4	2	100.0%	19	7	171.4%
	Percent of List	100.0%	102.0%	-2.0%	99.7%	98.4%	1.3%
	Percent of Original	100.0%	102.0%	-2.0%	98.3%	96.4%	2.0%

A total of 15 homes sold in Douglas County in April, up from 10 units in April 2023. Total sales volume rose to \$4.1 million compared to \$2.8 million in the previous year.

The median sales price in April was \$263,000, up 11.9% compared to the prior year. Median days on market was 4 days, down from 19 days in March, but up from 2 in April 2023.

History of Closed Listings

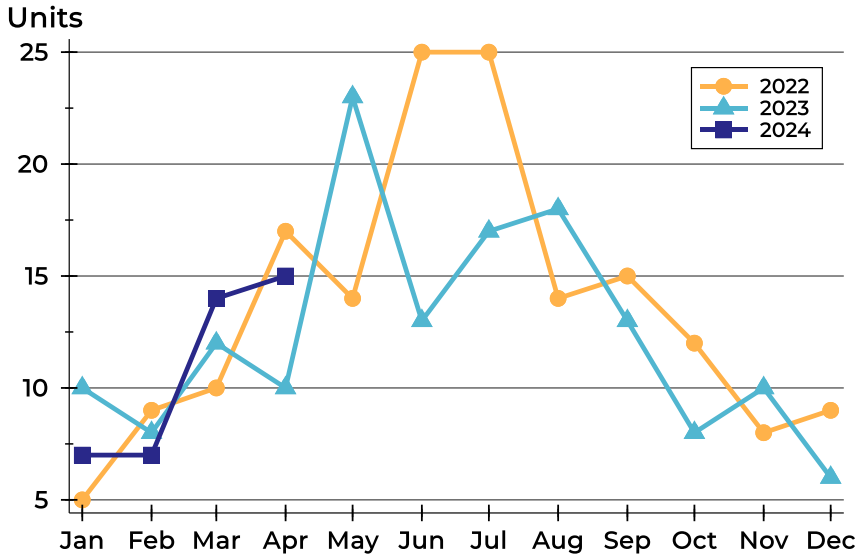
Units





Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	5	10	7
February	9	8	7
March	10	12	14
April	17	10	15
May	14	23	14
June	25	13	17
July	25	18	18
August	14	18	14
September	15	13	15
October	12	8	12
November	8	10	8
December	9	6	9

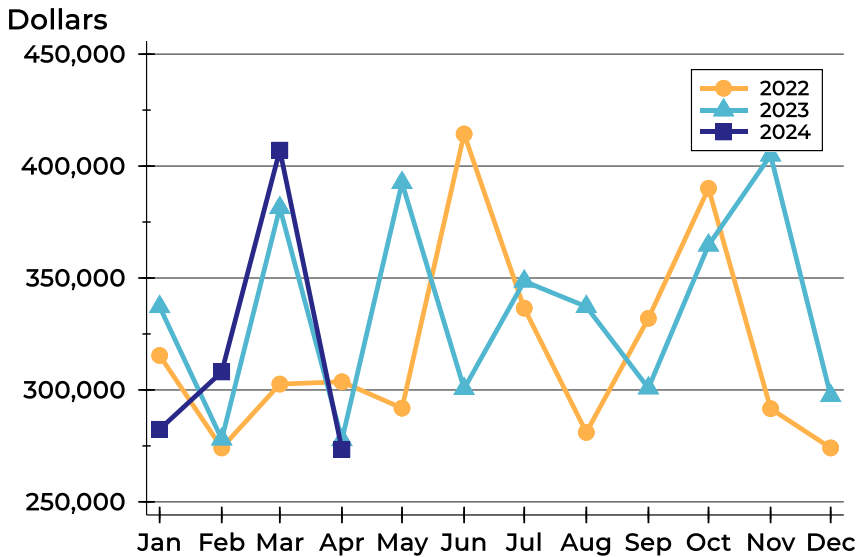
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.7%	0.0	88,000	88,000	3	3	110.0%	110.0%	110.0%	110.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.7%	0.0	147,000	147,000	1	1	98.0%	98.0%	98.0%	98.0%
\$150,000-\$174,999	1	6.7%	0.0	160,500	160,500	2	2	103.5%	103.5%	103.5%	103.5%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	26.7%	0.6	234,875	237,250	3	4	100.0%	98.6%	100.0%	98.6%
\$250,000-\$299,999	3	20.0%	0.9	277,667	280,000	6	4	99.7%	100.0%	98.6%	100.0%
\$300,000-\$399,999	3	20.0%	1.1	338,117	341,350	32	21	95.9%	93.7%	95.9%	93.7%
\$400,000-\$499,999	2	13.3%	1.8	460,000	460,000	17	17	98.4%	98.4%	97.3%	97.3%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



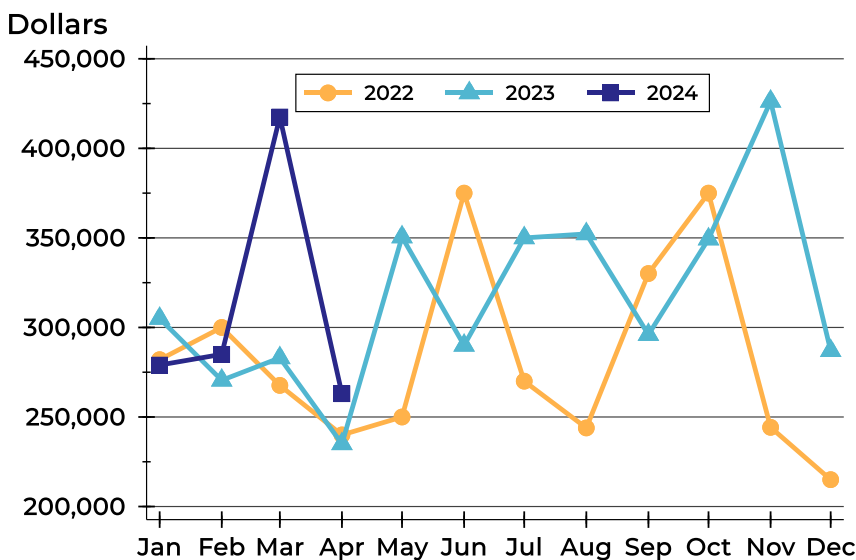
Douglas County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	315,400	337,150	282,421
February	274,111	278,000	308,036
March	302,610	381,375	407,118
April	303,650	277,700	273,490
May	291,857	392,566	
June	414,334	300,569	
July	336,523	348,550	
August	281,029	337,211	
September	331,973	300,827	
October	390,042	364,631	
November	291,657	404,865	
December	274,100	297,400	

Median Price

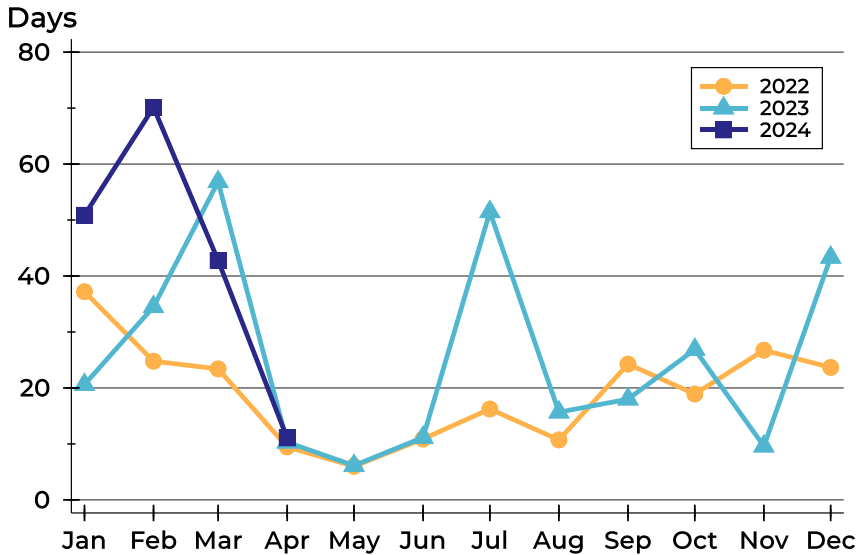


Month	2022	2023	2024
January	282,000	305,000	279,000
February	300,000	270,500	285,000
March	267,648	283,000	417,500
April	240,000	235,000	263,000
May	250,000	350,500	
June	375,000	290,000	
July	270,000	350,000	
August	243,900	352,250	
September	330,100	296,000	
October	375,000	349,325	
November	244,226	426,250	
December	215,000	287,000	



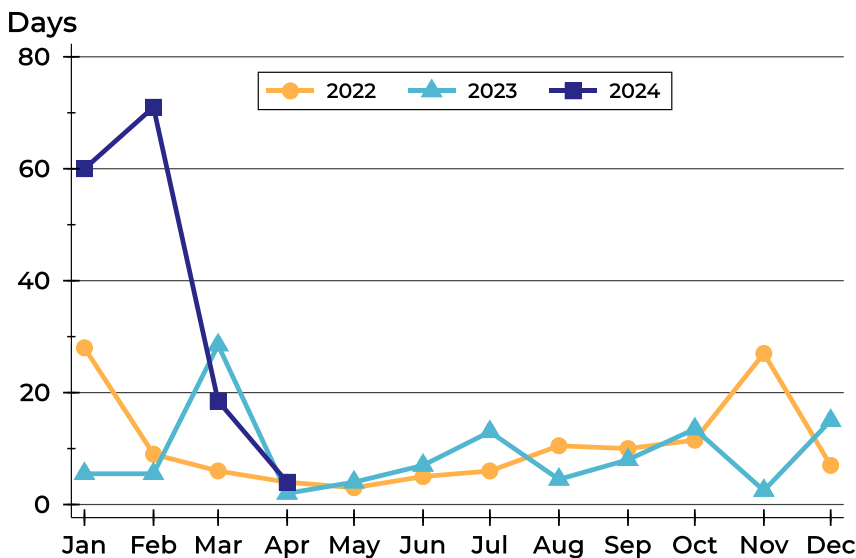
Douglas County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	21	51
February	25	35	70
March	23	57	43
April	9	10	11
May	6	6	6
June	11	11	11
July	16	51	16
August	11	16	11
September	24	18	24
October	19	27	19
November	27	10	27
December	24	43	24

Median DOM



Month	2022	2023	2024
January	28	6	60
February	9	6	71
March	6	29	19
April	4	2	4
May	3	4	3
June	5	7	5
July	6	13	6
August	11	5	11
September	10	8	10
October	12	14	12
November	27	3	27
December	7	15	7



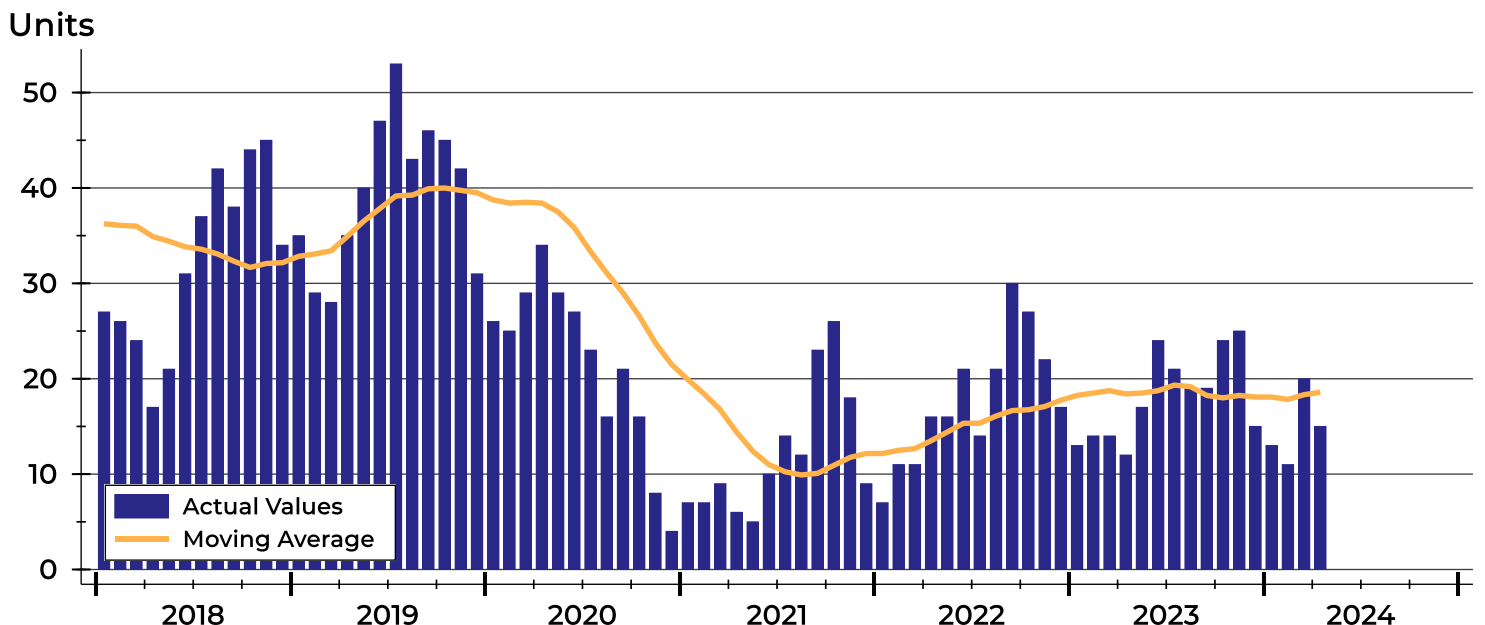
Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		15	12	25.0%
Volume (1,000s)		6,355	6,482	-2.0%
Months' Supply		1.2	0.9	33.3%
Average	List Price	423,697	540,133	-21.6%
	Days on Market	25	34	-26.5%
	Percent of Original	99.2%	96.8%	2.5%
Median	List Price	414,000	382,450	8.2%
	Days on Market	21	32	-34.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 15 homes were available for sale in Douglas County at the end of April. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of April was \$414,000, up 8.2% from 2023. The typical time on market for active listings was 21 days, down from 32 days a year earlier.

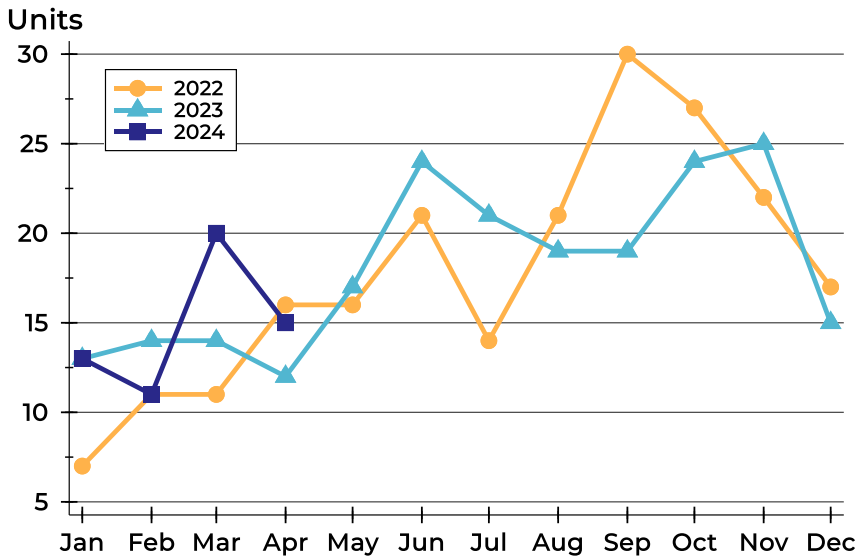
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	7	13	13
February	11	14	11
March	11	14	20
April	16	12	15
May	16	17	16
June	21	24	21
July	14	21	14
August	21	19	21
September	30	19	30
October	27	24	27
November	22	25	22
December	17	15	17

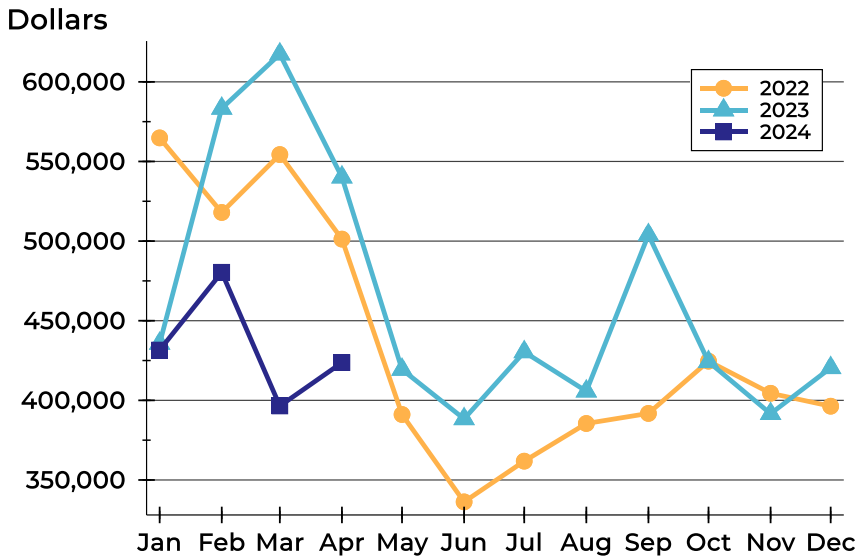
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	6.7%	0.6	234,950	234,950	54	54	97.9%	97.9%
\$250,000-\$299,999	2	13.3%	0.9	272,500	272,500	9	9	100.0%	100.0%
\$300,000-\$399,999	4	26.7%	1.1	334,275	337,400	27	24	99.0%	100.0%
\$400,000-\$499,999	4	26.7%	1.8	452,625	460,750	29	22	99.1%	99.3%
\$500,000-\$749,999	4	26.7%	N/A	606,975	601,950	21	19	99.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



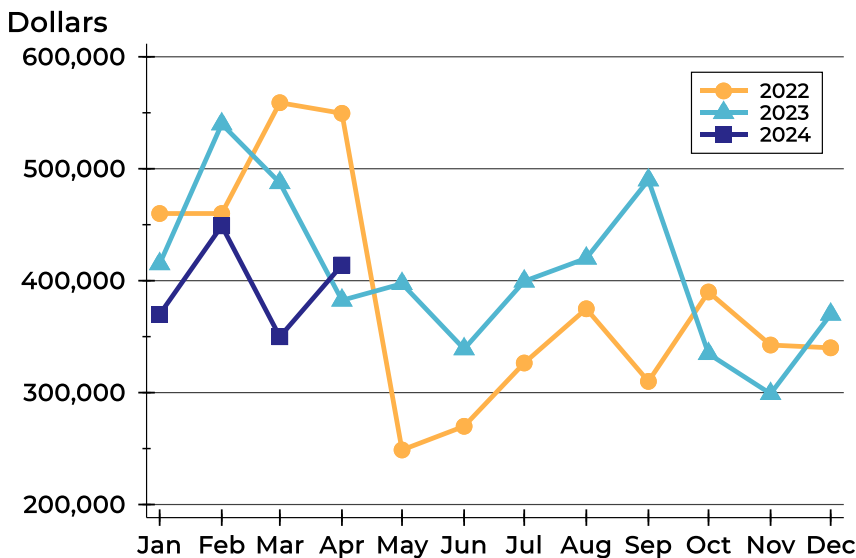
Douglas County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	564,814	435,738	431,604
February	517,973	583,329	480,427
March	554,341	617,400	396,468
April	501,256	540,133	423,697
May	391,125	419,378	
June	336,252	388,364	
July	361,820	430,408	
August	385,476	405,745	
September	391,790	503,907	
October	424,604	424,216	
November	404,441	391,598	
December	396,341	420,437	

Median Price

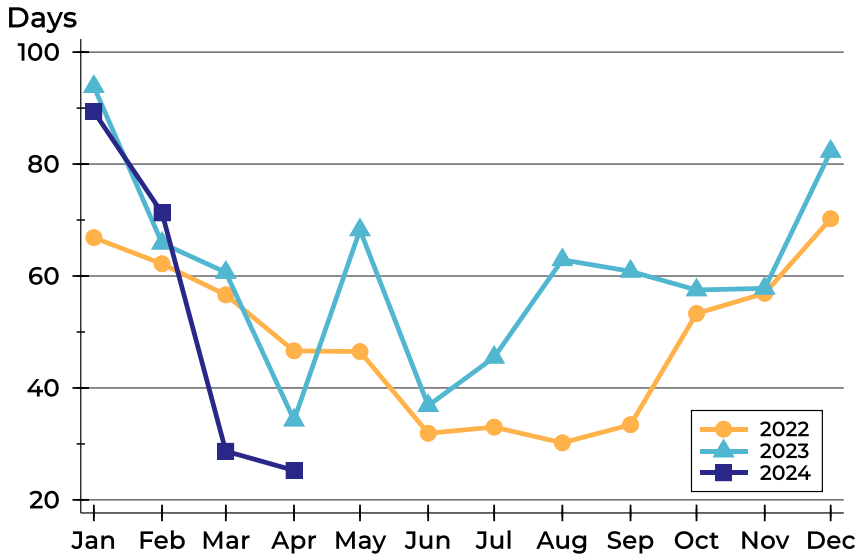


Month	2022	2023	2024
January	460,000	415,000	369,900
February	460,000	539,950	449,000
March	559,000	487,450	349,900
April	549,500	382,450	414,000
May	248,750	397,300	
June	269,900	339,000	
July	326,450	399,500	
August	374,900	420,000	
September	310,000	489,900	
October	389,900	334,700	
November	342,500	299,000	
December	340,000	369,900	



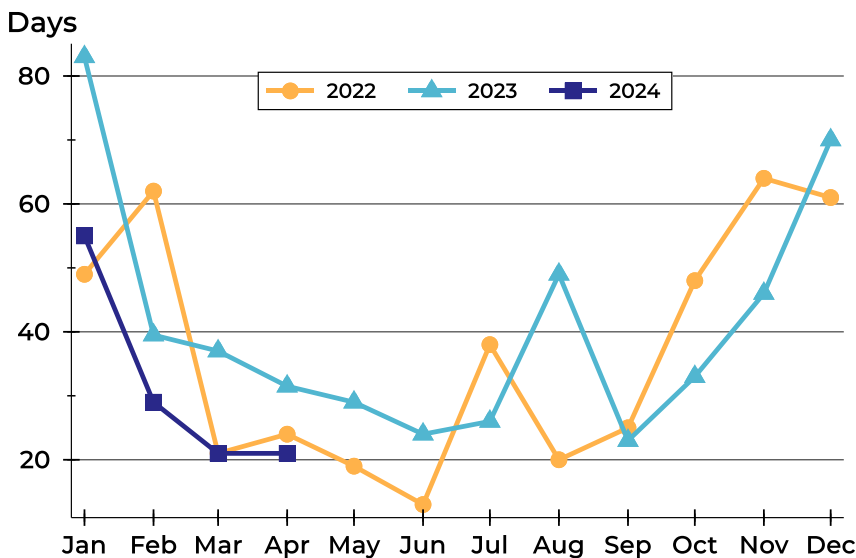
Douglas County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	67	94	89
February	62	66	71
March	57	61	29
April	47	34	25
May	47	68	
June	32	37	
July	33	45	
August	30	63	
September	33	61	
October	53	58	
November	57	58	
December	70	82	

Median DOM

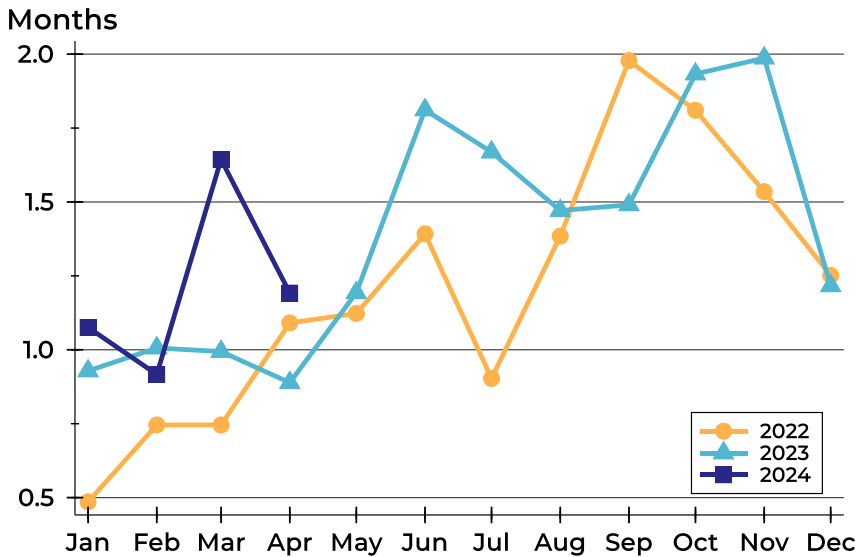


Month	2022	2023	2024
January	49	83	55
February	62	40	29
March	21	37	21
April	24	32	21
May	19	29	
June	13	24	
July	38	26	
August	20	49	
September	25	23	
October	48	33	
November	64	46	
December	61	70	



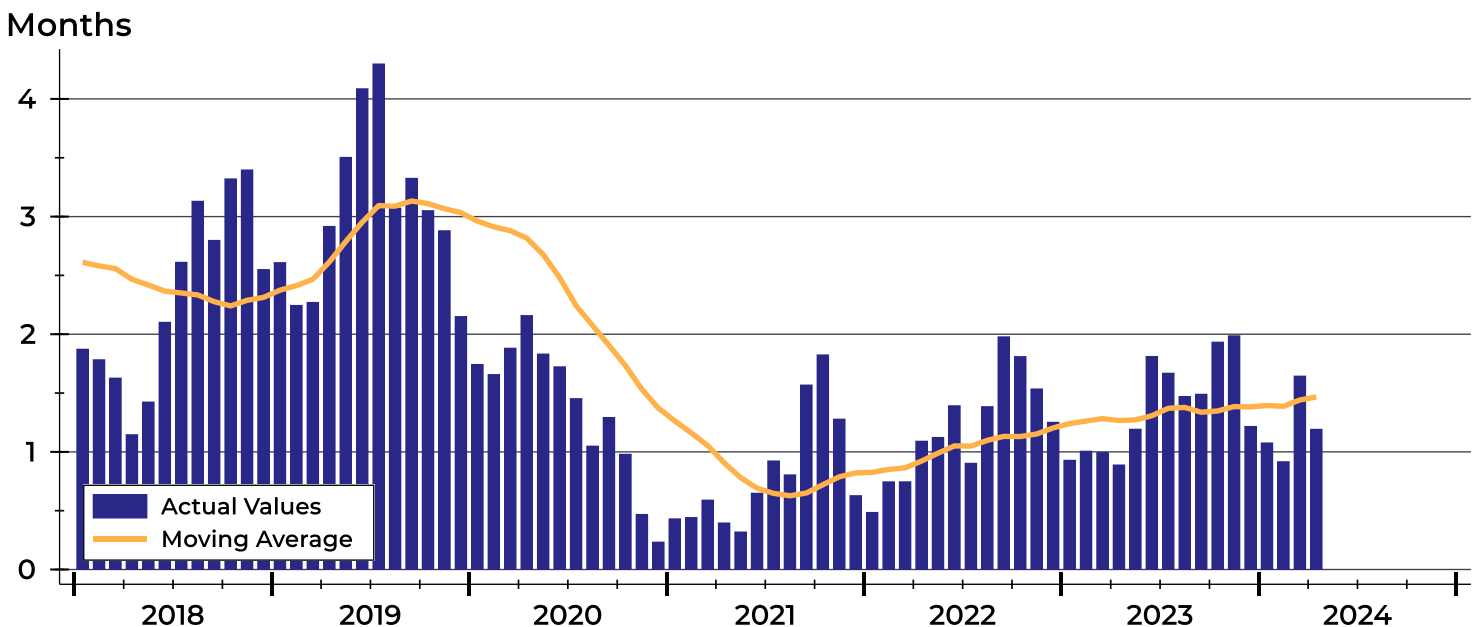
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.5	0.9	1.1
February	0.7	1.0	0.9
March	0.7	1.0	1.6
April	1.1	0.9	1.2
May	1.1	1.2	
June	1.4	1.8	
July	0.9	1.7	
August	1.4	1.5	
September	2.0	1.5	
October	1.8	1.9	
November	1.5	2.0	
December	1.3	1.2	

History of Month's Supply





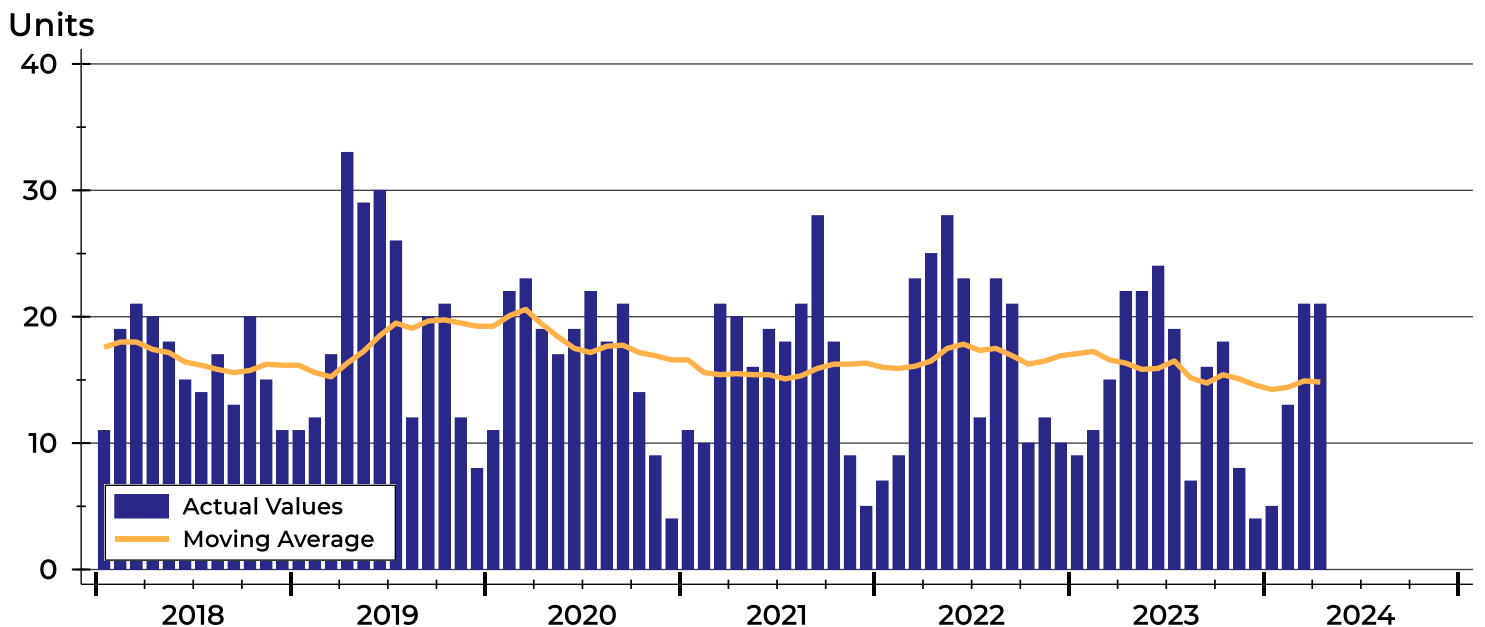
Douglas County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	21	22	-4.5%
	Volume (1,000s)	7,957	8,112	-1.9%
	Average List Price	378,895	368,714	2.8%
	Median List Price	324,900	332,000	-2.1%
Year-to-Date	New Listings	60	57	5.3%
	Volume (1,000s)	22,482	23,595	-4.7%
	Average List Price	374,693	413,947	-9.5%
	Median List Price	324,900	365,000	-11.0%

A total of 21 new listings were added in Douglas County during April, down 4.5% from the same month in 2023. Year-to-date Douglas County has seen 60 new listings.

The median list price of these homes was \$324,900 down from \$332,000 in 2023.

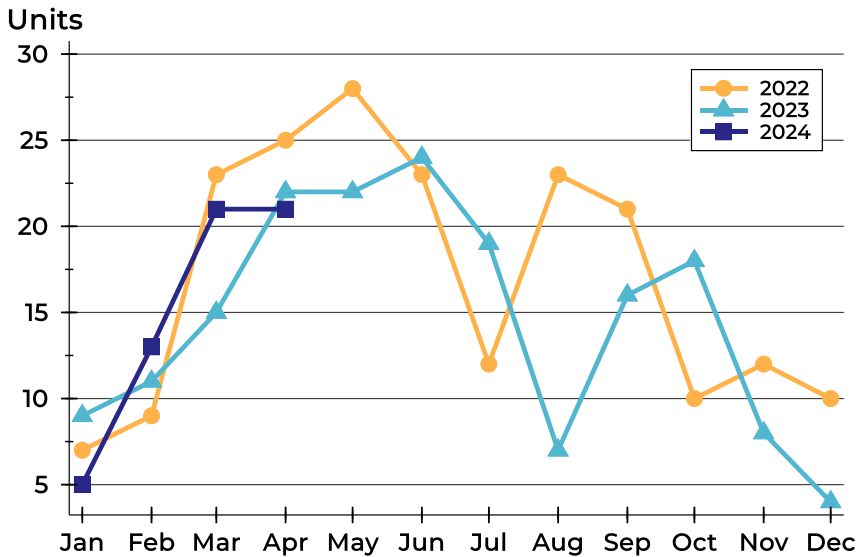
History of New Listings





Douglas County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	7	9	5
February	9	11	13
March	23	15	21
April	25	22	21
May	28	22	
June	23	24	
July	12	19	
August	23	7	
September	21	16	
October	10	18	
November	12	8	
December	10	4	

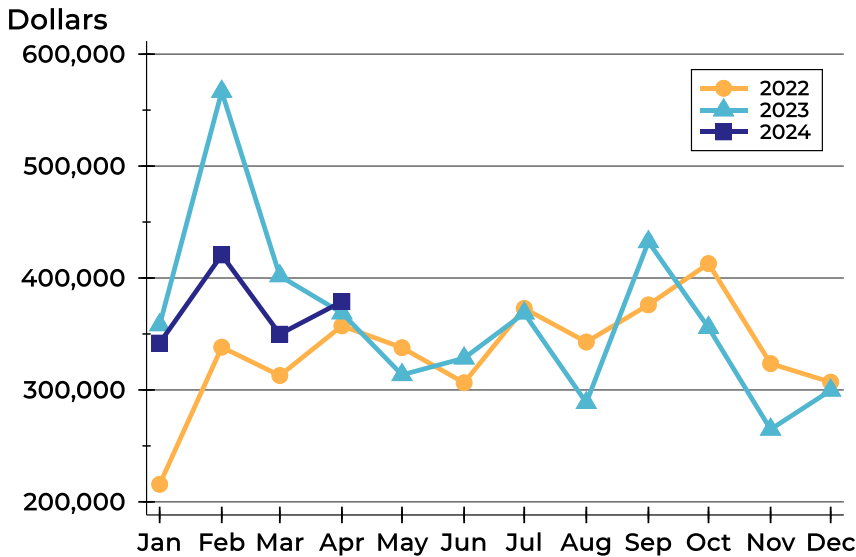
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	4.8%	80,000	80,000	3	3	110.0%	110.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.8%	125,000	125,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	4.8%	225,000	225,000	1	1	100.0%	100.0%
\$250,000-\$299,999	4	19.0%	276,225	279,950	8	7	100.0%	100.0%
\$300,000-\$399,999	6	28.6%	335,250	322,200	20	26	98.7%	100.0%
\$400,000-\$499,999	2	9.5%	461,250	461,250	20	20	99.8%	99.8%
\$500,000-\$749,999	6	28.6%	581,317	567,450	12	10	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



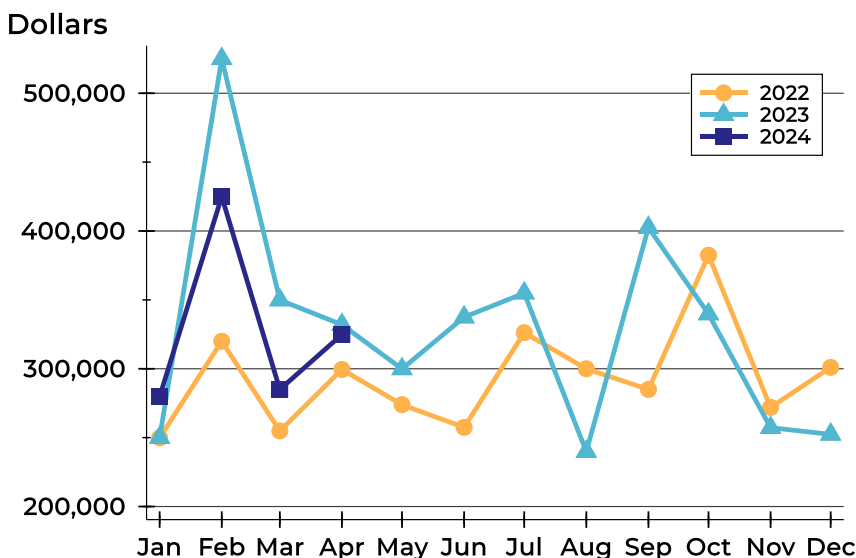
Douglas County New Listings Analysis

Average Price



Month	2022	2023	2024
January	215,700	358,089	341,920
February	338,233	566,618	420,600
March	312,877	401,847	349,874
April	357,280	368,714	378,895
May	337,738	313,506	
June	306,378	328,375	
July	372,849	368,593	
August	342,817	288,557	
September	376,000	432,319	
October	412,880	355,683	
November	323,550	264,775	
December	306,970	299,663	

Median Price



Month	2022	2023	2024
January	249,900	250,000	279,900
February	320,000	525,000	425,000
March	254,900	349,900	285,000
April	299,500	332,000	324,900
May	273,930	299,900	
June	257,500	337,500	
July	326,200	354,900	
August	300,000	239,900	
September	285,000	402,500	
October	382,450	339,750	
November	272,000	257,250	
December	301,000	252,400	



Douglas County Contracts Written Analysis

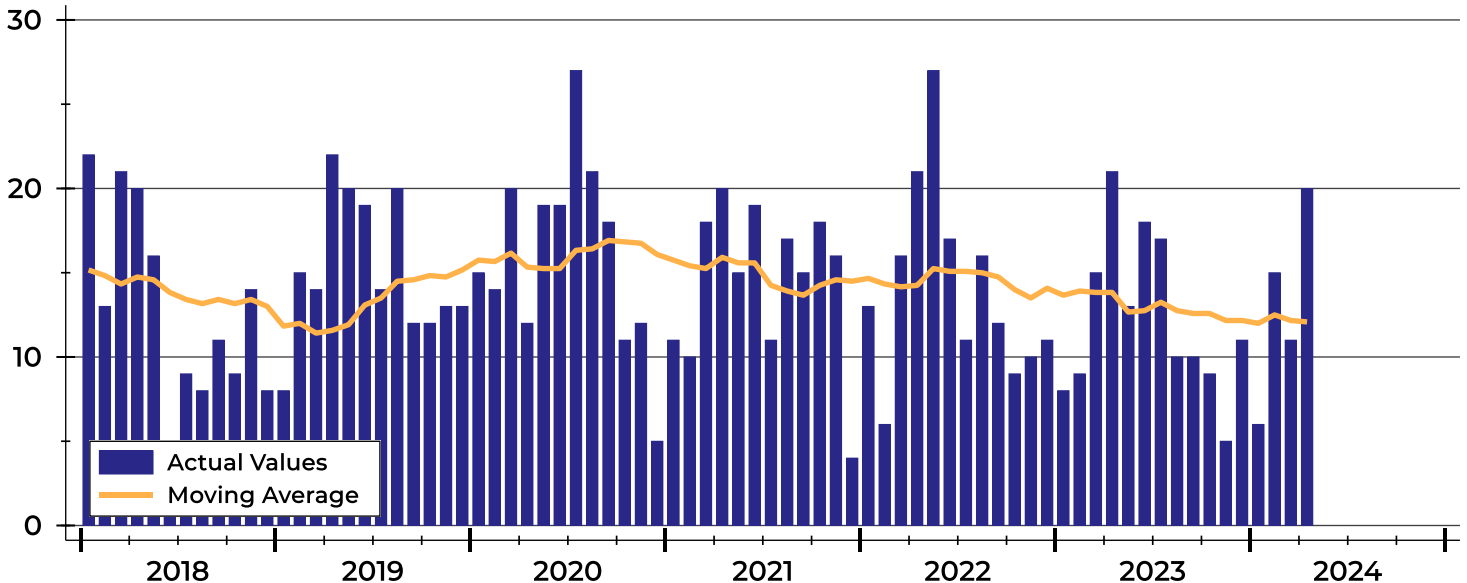
Summary Statistics for Contracts Written		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		20	21	-4.8%	52	53	-1.9%
Volume (1,000s)		5,997	7,949	-24.6%	18,103	19,667	-8.0%
Average	Sale Price	299,845	378,505	-20.8%	348,141	371,075	-6.2%
	Days on Market	29	8	262.5%	30	22	36.4%
	Percent of Original	99.8%	99.7%	0.1%	98.7%	98.0%	0.7%
Median	Sale Price	282,450	329,900	-14.4%	292,500	329,900	-11.3%
	Days on Market	6	2	200.0%	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 20 contracts for sale were written in Douglas County during the month of April, down from 21 in 2023. The median list price of these homes was \$282,450, down from \$329,900 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 2 days in April 2023.

History of Contracts Written

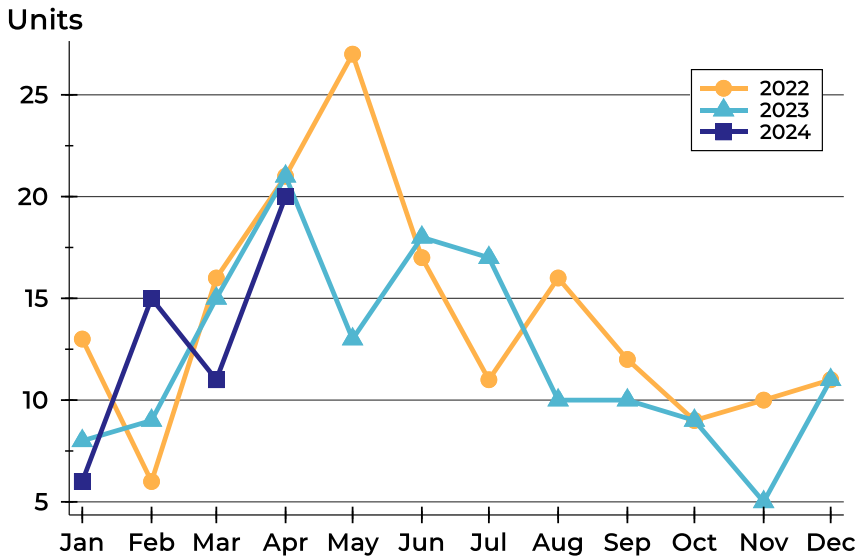
Units





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	13	8	6
February	6	9	15
March	16	15	11
April	21	21	20
May	27	13	13
June	17	18	17
July	11	17	11
August	16	10	10
September	12	10	10
October	9	9	9
November	10	5	5
December	11	11	11

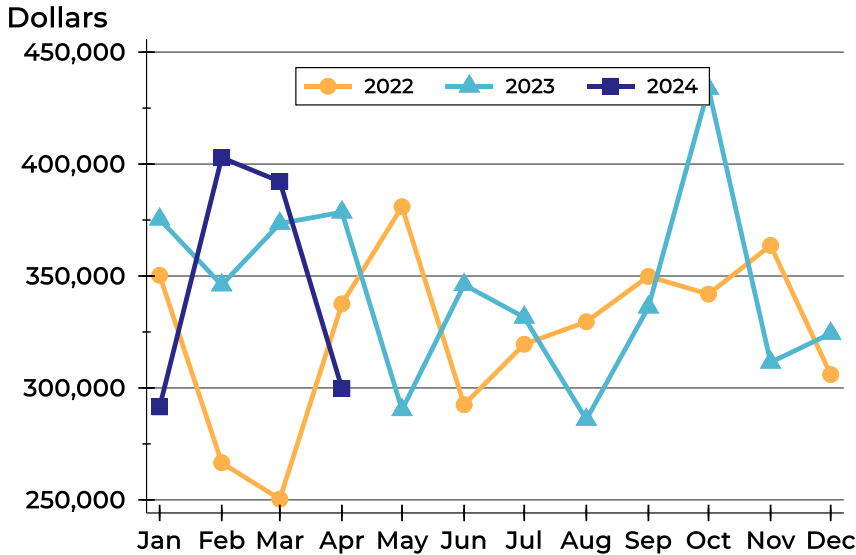
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.0%	80,000	80,000	3	3	110.0%	110.0%
\$100,000-\$124,999	1	5.0%	114,000	114,000	306	306	100.0%	100.0%
\$125,000-\$149,999	1	5.0%	125,000	125,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	15.0%	226,600	225,000	4	3	100.0%	100.0%
\$250,000-\$299,999	6	30.0%	275,817	277,450	8	7	98.5%	100.0%
\$300,000-\$399,999	5	25.0%	332,840	319,500	39	21	98.8%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	15.0%	559,667	550,000	3	3	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



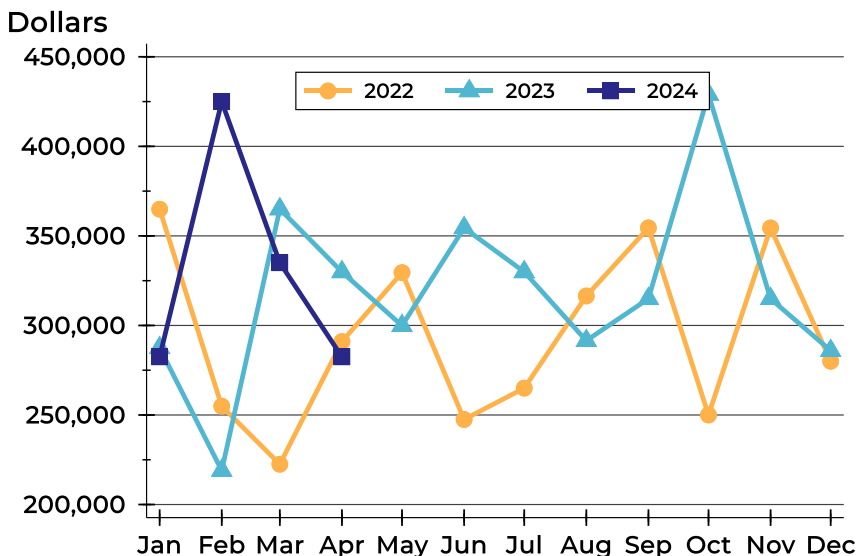
Douglas County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	350,285	375,375	291,533
February	266,583	345,967	402,837
March	250,336	373,447	392,245
April	337,552	378,505	299,845
May	380,954	290,231	
June	292,494	346,106	
July	319,518	331,544	
August	329,549	285,900	
September	349,833	336,080	
October	341,911	433,761	
November	363,650	311,415	
December	305,973	324,341	

Median Price

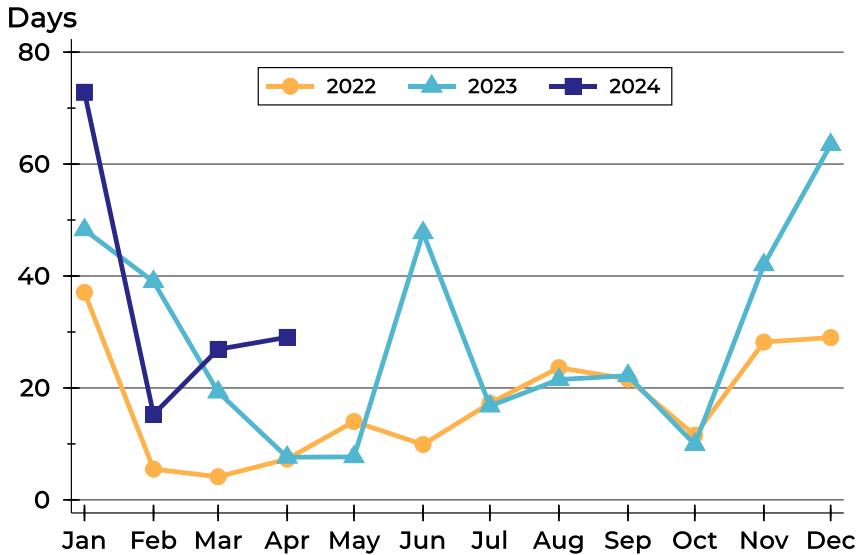


Month	2022	2023	2024
January	364,900	287,500	282,450
February	254,900	219,000	425,000
March	222,500	365,000	335,000
April	291,000	329,900	282,450
May	329,500	299,900	
June	247,500	354,500	
July	265,000	329,900	
August	316,450	291,500	
September	354,500	314,950	
October	250,000	429,000	
November	354,450	314,900	
December	280,000	285,900	



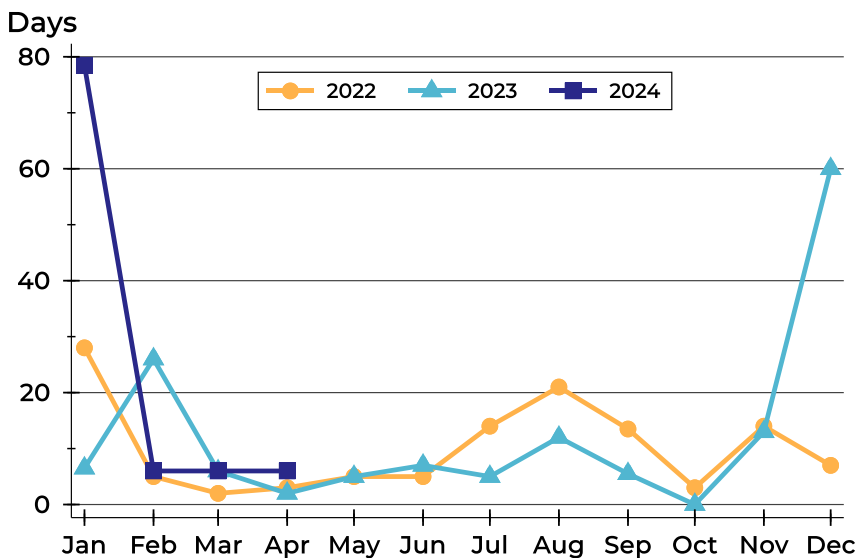
Douglas County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	37	48	73
February	6	39	15
March	4	19	27
April	7	8	29
May	14	8	
June	10	48	
July	17	17	
August	24	22	
September	22	22	
October	12	10	
November	28	42	
December	29	63	

Median DOM



Month	2022	2023	2024
January	28	7	79
February	5	26	6
March	2	6	6
April	3	2	6
May	5	5	
June	5	7	
July	14	5	
August	21	12	
September	14	6	
October	3	N/A	
November	14	13	
December	7	60	



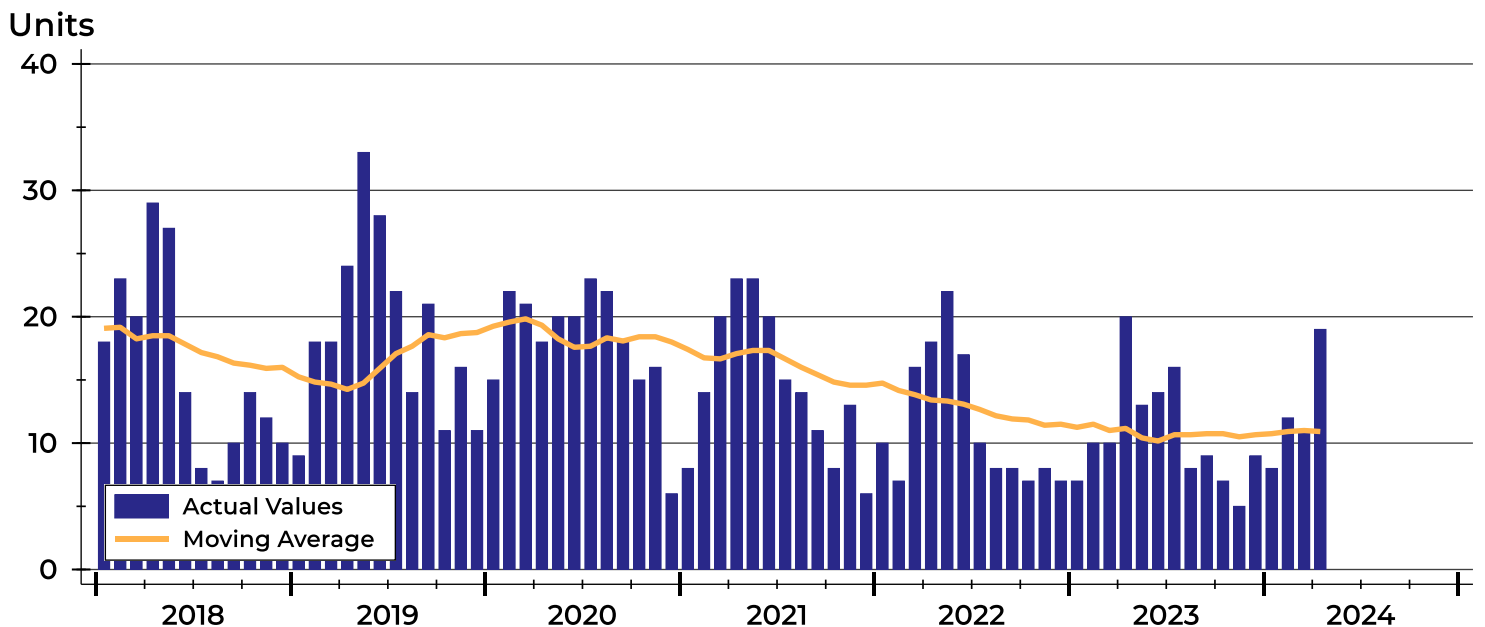
Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		19	20	-5.0%
Volume (1,000s)		7,134	7,645	-6.7%
Average	List Price	375,463	382,265	-1.8%
	Days on Market	30	36	-16.7%
	Percent of Original	99.4%	98.0%	1.4%
Median	List Price	310,000	353,500	-12.3%
	Days on Market	7	6	16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 19 listings in Douglas County had contracts pending at the end of April, down from 20 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

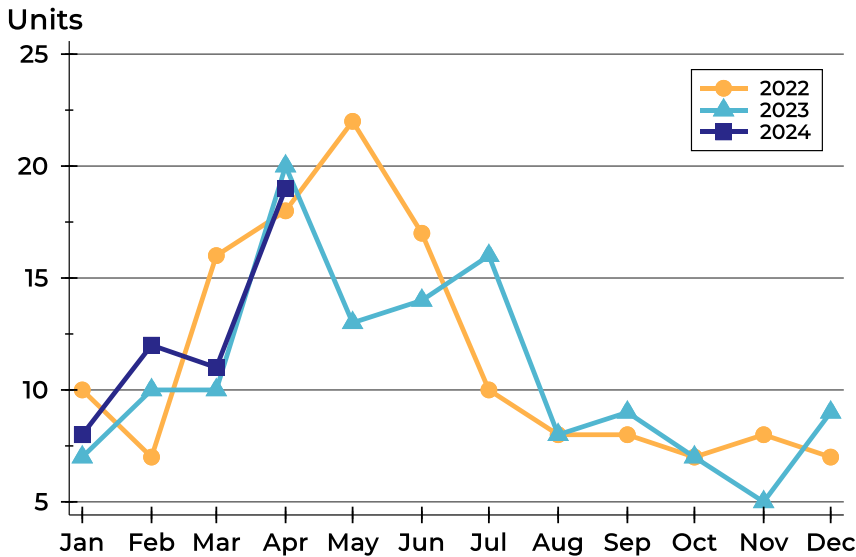
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	10	7	8
February	7	10	12
March	16	10	11
April	18	20	19
May	22	13	
June	17	14	
July	10	16	
August	8	8	
September	8	9	
October	7	7	
November	8	5	
December	7	9	

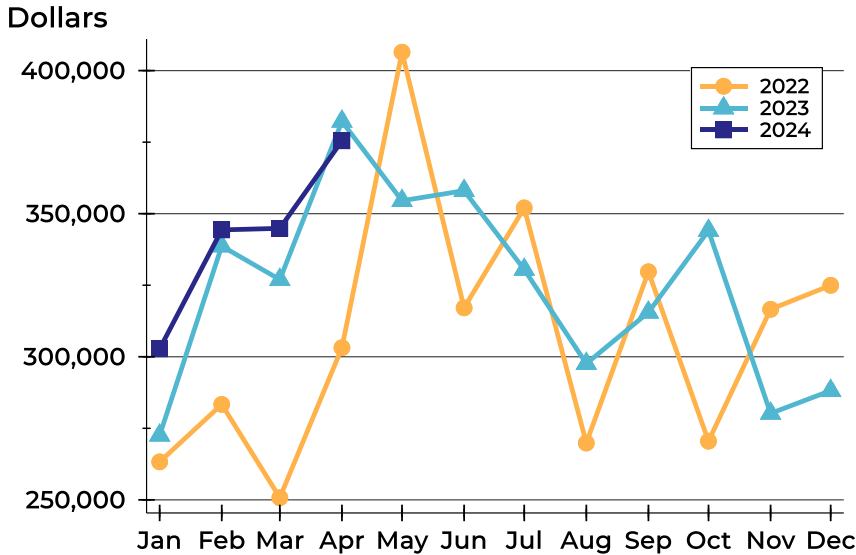
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	5.3%	114,000	114,000	306	306	100.0%	100.0%
\$125,000-\$149,999	1	5.3%	125,000	125,000	7	7	100.0%	100.0%
\$150,000-\$174,999	1	5.3%	158,900	158,900	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	15.8%	226,600	225,000	4	3	100.0%	100.0%
\$250,000-\$299,999	3	15.8%	271,633	279,900	11	7	98.4%	100.0%
\$300,000-\$399,999	5	26.3%	332,840	319,500	39	21	98.8%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	15.8%	559,667	550,000	3	3	100.0%	100.0%
\$750,000-\$999,999	2	10.5%	949,000	949,000	9	9	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



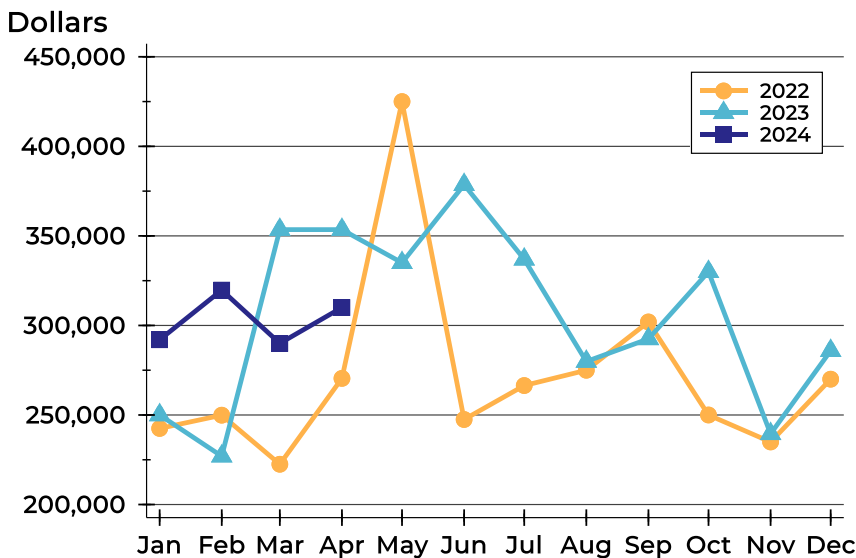
Douglas County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	263,280	272,557	302,775
February	283,371	338,670	344,338
March	250,774	326,980	344,882
April	303,178	382,265	375,463
May	406,453	354,538	
June	317,118	358,050	
July	352,020	330,508	
August	269,863	297,616	
September	329,713	315,522	
October	270,514	344,100	
November	316,588	280,215	
December	324,971	288,172	

Median Price

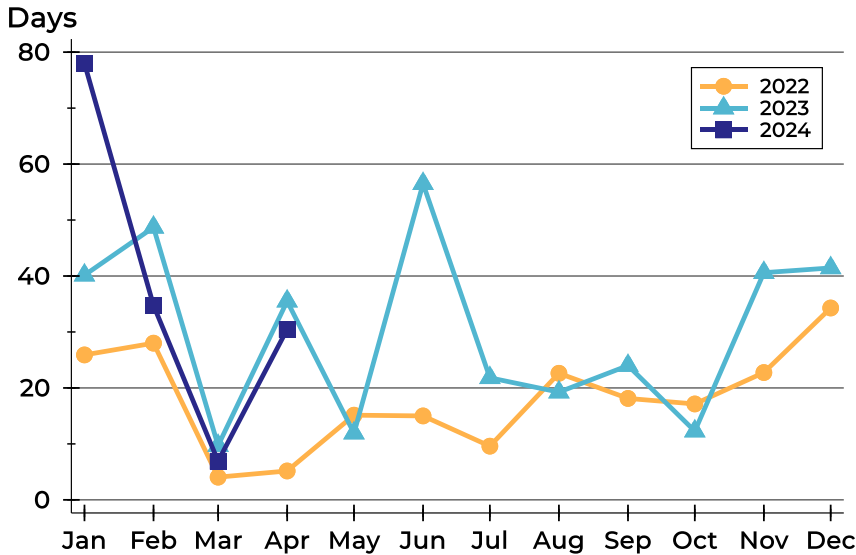


Month	2022	2023	2024
January	242,500	250,000	292,000
February	249,900	227,000	319,750
March	222,500	353,500	290,000
April	270,450	353,500	310,000
May	425,000	335,000	
June	247,500	378,600	
July	266,450	336,950	
August	275,000	279,875	
September	301,950	292,500	
October	250,000	330,000	
November	234,950	239,500	
December	270,000	285,900	



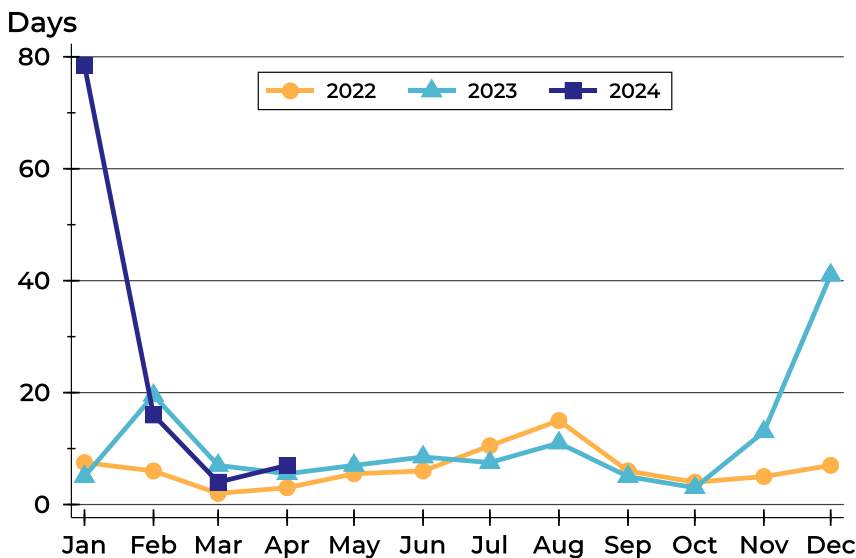
Douglas County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	26	40	78
February	28	49	35
March	4	10	7
April	5	36	30
May	15	12	
June	15	57	
July	10	22	
August	23	19	
September	18	24	
October	17	12	
November	23	41	
December	34	41	

Median DOM



Month	2022	2023	2024
January	8	5	79
February	6	20	16
March	2	7	4
April	3	6	7
May	6	7	
June	6	9	
July	11	8	
August	15	11	
September	6	5	
October	4	3	
November	5	13	
December	7	41	



**April
2024**

Sunflower MLS Statistics



Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Fell in April

Total home sales in the Emporia area fell last month to 32 units, compared to 34 units in April 2023. Total sales volume was \$6.0 million, up from a year earlier.

The median sale price in April was \$175,750, up from \$168,000 a year earlier. Homes that sold in April were typically on the market for 7 days and sold for 96.6% of their list prices.

Emporia Area Active Listings Up at End of April

The total number of active listings in the Emporia area at the end of April was 47 units, up from 42 at the same point in 2023. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$195,000.

During April, a total of 31 contracts were written down from 42 in April 2023. At the end of the month, there were 41 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Emporia Area Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		32 -5.9%	34 -19.0%	42 -2.3%	90 -16.7%	108 -17.6%	131 -6.4%
Active Listings Change from prior year		47 11.9%	42 5.0%	40 48.1%	N/A	N/A	N/A
Months' Supply Change from prior year		1.4 27.3%	1.1 22.2%	0.9 50.0%	N/A	N/A	N/A
New Listings Change from prior year		37 -22.9%	48 -11.1%	54 17.4%	127 -19.6%	158 -4.8%	166 0.6%
Contracts Written Change from prior year		31 -26.2%	42 -23.6%	55 -6.8%	112 -21.1%	142 -9.0%	156 -10.9%
Pending Contracts Change from prior year		41 -19.6%	51 -20.3%	64 -17.9%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		5,993 1.9%	5,884 -5.8%	6,247 24.7%	16,808 -6.5%	17,985 -15.1%	21,176 9.0%
Average	Sale Price Change from prior year	187,284 8.2%	173,044 16.3%	148,729 27.7%	186,757 12.1%	166,532 3.0%	161,646 16.5%
	List Price of Actives Change from prior year	238,241 -5.8%	252,814 53.1%	165,172 -18.6%	N/A	N/A	N/A
	Days on Market Change from prior year	17 -10.5%	19 -9.5%	21 -63.8%	33 13.8%	29 0.0%	29 -46.3%
	Percent of List Change from prior year	95.9% -1.8%	97.7% -0.6%	98.3% 3.0%	96.2% -0.7%	96.9% -0.8%	97.7% 2.8%
	Percent of Original Change from prior year	94.8% -0.6%	95.4% -2.1%	97.4% 4.7%	95.5% 0.6%	94.9% -1.2%	96.1% 3.7%
Median	Sale Price Change from prior year	175,750 4.6%	168,000 33.1%	126,200 40.2%	170,000 5.6%	161,000 22.4%	131,500 11.5%
	List Price of Actives Change from prior year	195,000 20.2%	162,200 30.5%	124,250 -37.2%	N/A	N/A	N/A
	Days on Market Change from prior year	7 16.7%	6 20.0%	5 -16.7%	11 57.1%	7 0.0%	7 -30.0%
	Percent of List Change from prior year	96.6% -2.2%	98.8% 0.1%	98.7% 2.9%	98.0% 0.1%	97.9% -0.8%	98.7% 1.1%
	Percent of Original Change from prior year	96.5% -2.2%	98.7% 0.7%	98.0% 3.5%	96.8% 0.2%	96.6% -1.4%	98.0% 1.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



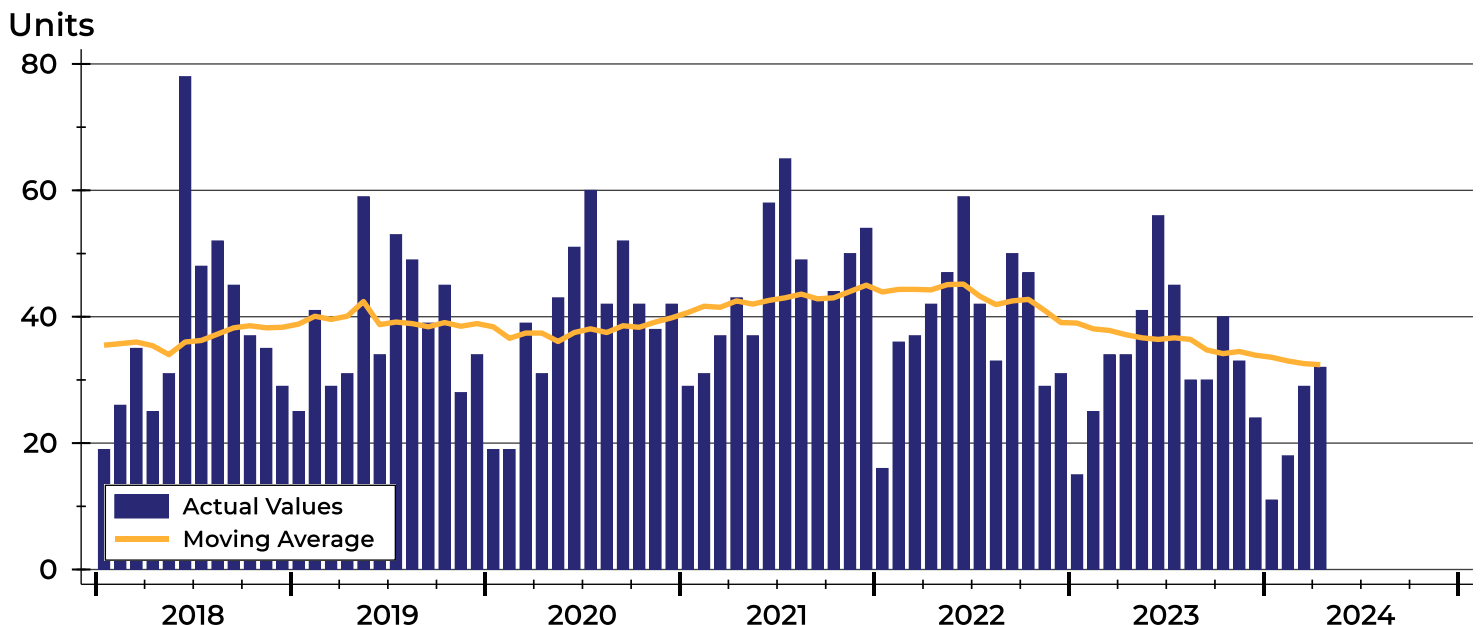
Emporia Area Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		32	34	-5.9%	90	108	-16.7%
Volume (1,000s)		5,993	5,884	1.9%	16,808	17,985	-6.5%
Months' Supply		1.4	1.1	27.3%	N/A	N/A	N/A
Average	Sale Price	187,284	173,044	8.2%	186,757	166,532	12.1%
	Days on Market	17	19	-10.5%	33	29	13.8%
	Percent of List	95.9%	97.7%	-1.8%	96.2%	96.9%	-0.7%
	Percent of Original	94.8%	95.4%	-0.6%	95.5%	94.9%	0.6%
Median	Sale Price	175,750	168,000	4.6%	170,000	161,000	5.6%
	Days on Market	7	6	16.7%	11	7	57.1%
	Percent of List	96.6%	98.8%	-2.2%	98.0%	97.9%	0.1%
	Percent of Original	96.5%	98.7%	-2.2%	96.8%	96.6%	0.2%

A total of 32 homes sold in the Emporia area in April, down from 34 units in April 2023. Total sales volume rose to \$6.0 million compared to \$5.9 million in the previous year.

The median sales price in April was \$175,750, up 4.6% compared to the prior year. Median days on market was 7 days, down from 18 days in March, but up from 6 in April 2023.

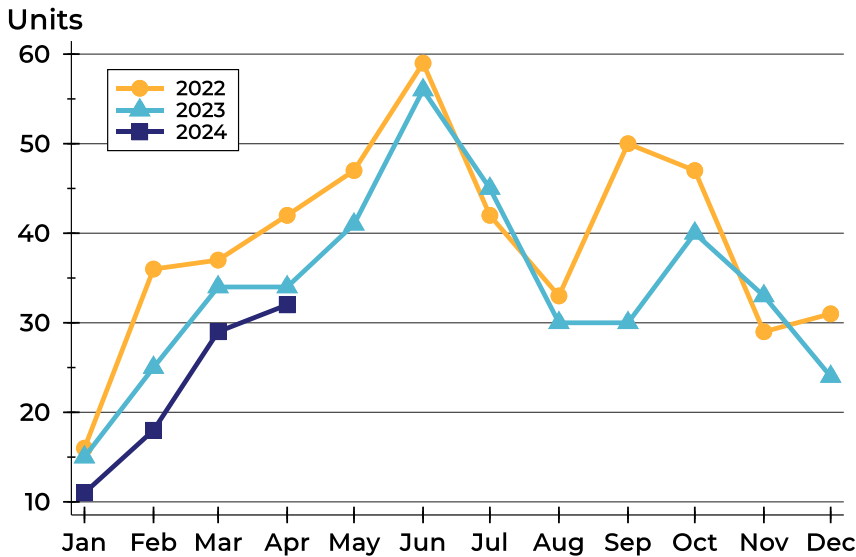
History of Closed Listings





Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	16	15	11
February	36	25	18
March	37	34	29
April	42	34	32
May	47	41	
June	59	56	
July	42	45	
August	33	30	
September	50	30	
October	47	40	
November	29	33	
December	31	24	

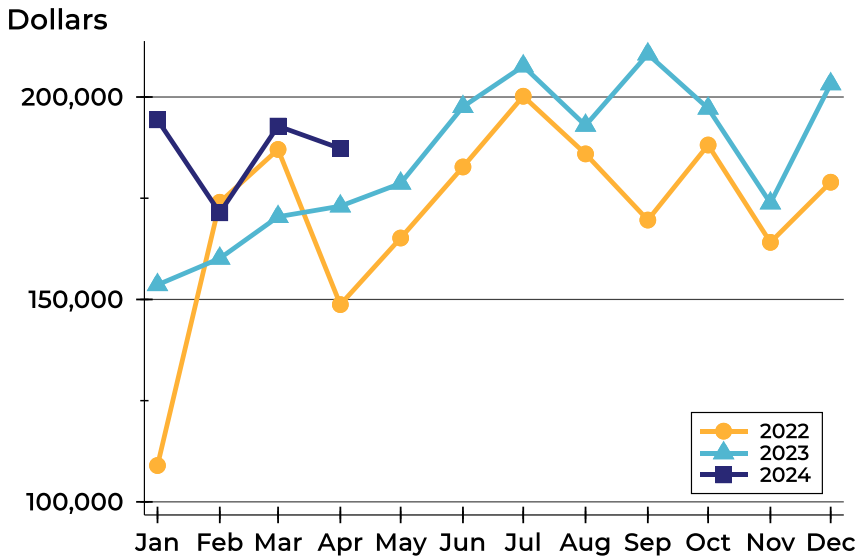
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	18.8%	0.5	77,033	81,250	14	3	87.9%	86.1%	87.9%	86.1%
\$100,000-\$124,999	3	9.4%	0.8	113,000	114,000	9	1	92.4%	91.2%	92.4%	91.2%
\$125,000-\$149,999	2	6.3%	0.8	127,450	127,450	6	6	98.1%	98.1%	98.1%	98.1%
\$150,000-\$174,999	5	15.6%	1.6	163,400	164,000	6	0	97.5%	100.0%	97.5%	100.0%
\$175,000-\$199,999	5	15.6%	2.8	183,500	182,500	10	8	104.0%	101.4%	103.1%	101.4%
\$200,000-\$249,999	5	15.6%	0.6	214,600	216,000	48	66	96.2%	95.7%	93.4%	95.2%
\$250,000-\$299,999	2	6.3%	2.9	267,000	267,000	26	26	95.8%	95.8%	89.4%	89.4%
\$300,000-\$399,999	3	9.4%	2.0	368,500	384,500	11	10	96.0%	96.4%	95.2%	95.0%
\$400,000-\$499,999	1	3.1%	3.0	490,000	490,000	16	16	98.8%	98.8%	98.8%	98.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



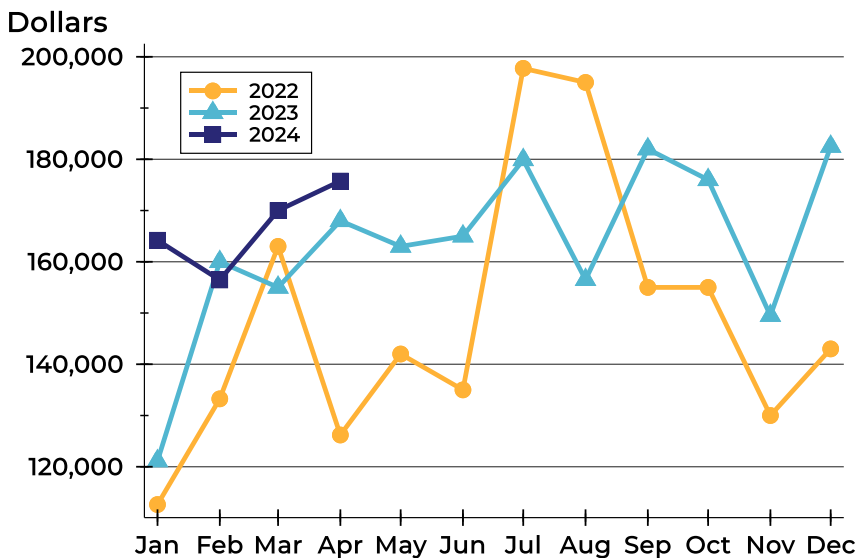
Emporia Area Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	108,978	153,608	194,373
February	174,009	160,136	171,404
March	187,054	170,425	192,817
April	148,729	173,044	187,284
May	165,169	178,679	
June	182,726	197,596	
July	200,190	207,624	
August	185,948	192,967	
September	169,608	210,587	
October	188,143	197,204	
November	164,098	173,785	
December	178,955	203,217	

Median Price

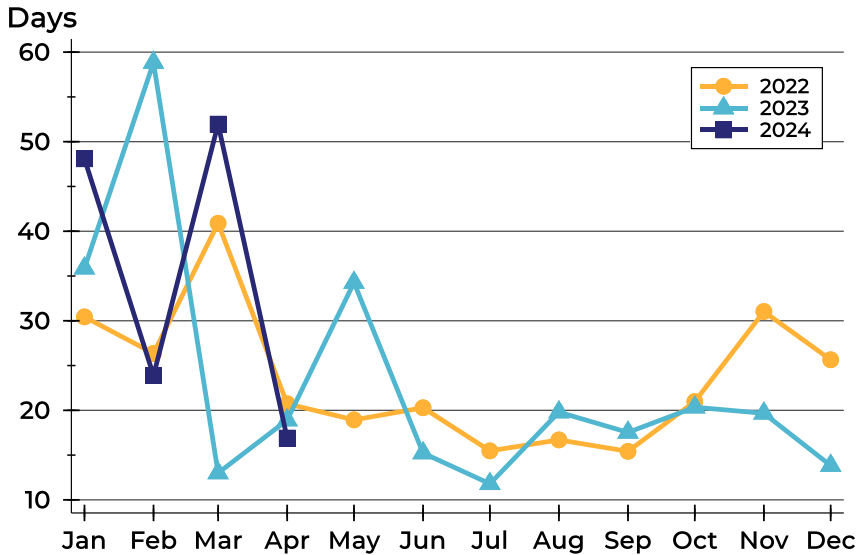


Month	2022	2023	2024
January	112,625	121,125	164,200
February	133,250	160,000	156,450
March	163,000	155,000	170,000
April	126,200	168,000	175,750
May	142,000	163,000	
June	135,000	165,000	
July	197,750	179,900	
August	195,000	156,500	
September	155,000	182,000	
October	155,000	176,000	
November	130,000	149,500	
December	143,000	182,500	



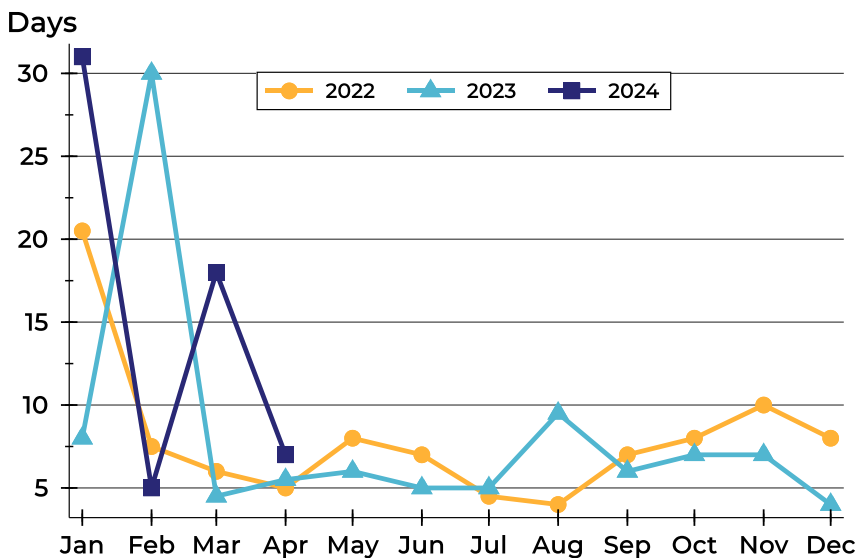
Emporia Area Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	30	36	48
February	26	59	24
March	41	13	52
April	21	19	17
May	19	34	19
June	20	15	20
July	15	12	15
August	17	20	17
September	15	18	15
October	21	20	21
November	31	20	31
December	26	14	26

Median DOM



Month	2022	2023	2024
January	21	8	31
February	8	30	5
March	6	5	18
April	5	6	7
May	8	6	8
June	7	5	7
July	5	5	5
August	4	10	4
September	7	6	7
October	8	7	8
November	10	7	10
December	8	4	8



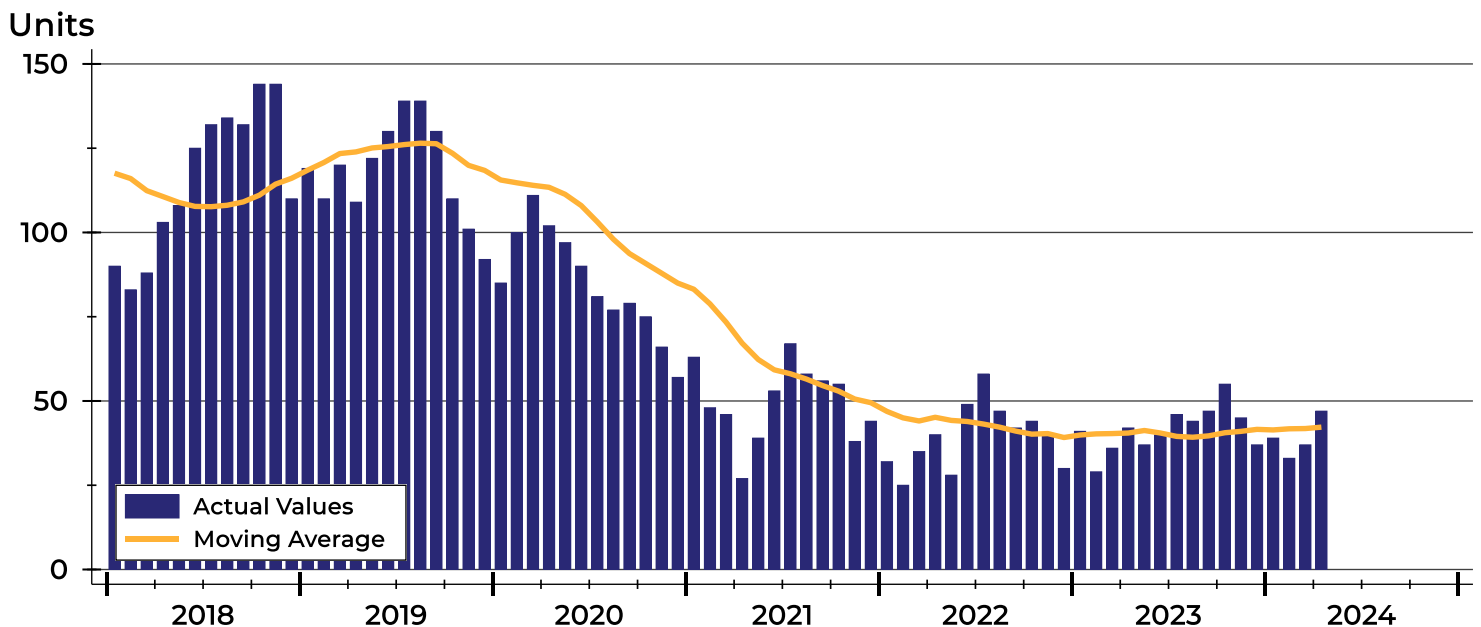
Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		47	42	11.9%
Volume (1,000s)		11,197	10,618	5.5%
Months' Supply		1.4	1.1	27.3%
Average	List Price	238,241	252,814	-5.8%
	Days on Market	73	51	43.1%
	Percent of Original	97.0%	96.2%	0.8%
Median	List Price	195,000	162,200	20.2%
	Days on Market	40	27	48.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 47 homes were available for sale in the Emporia area at the end of April. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of April was \$195,000, up 20.2% from 2023. The typical time on market for active listings was 40 days, up from 27 days a year earlier.

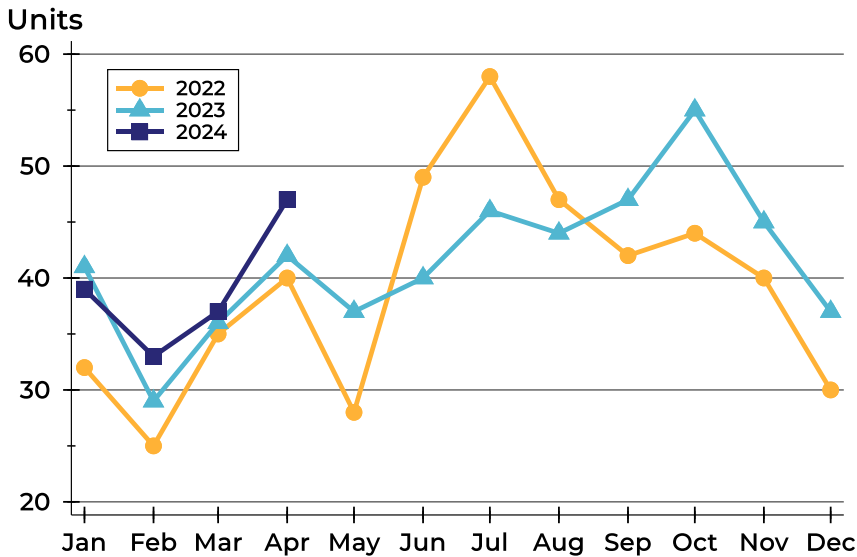
History of Active Listings





Emporia Area Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	32	41	39
February	25	29	33
March	35	36	37
April	40	42	47
May	28	37	37
June	49	40	40
July	58	46	46
August	47	44	44
September	42	47	47
October	44	55	55
November	40	45	45
December	30	37	37

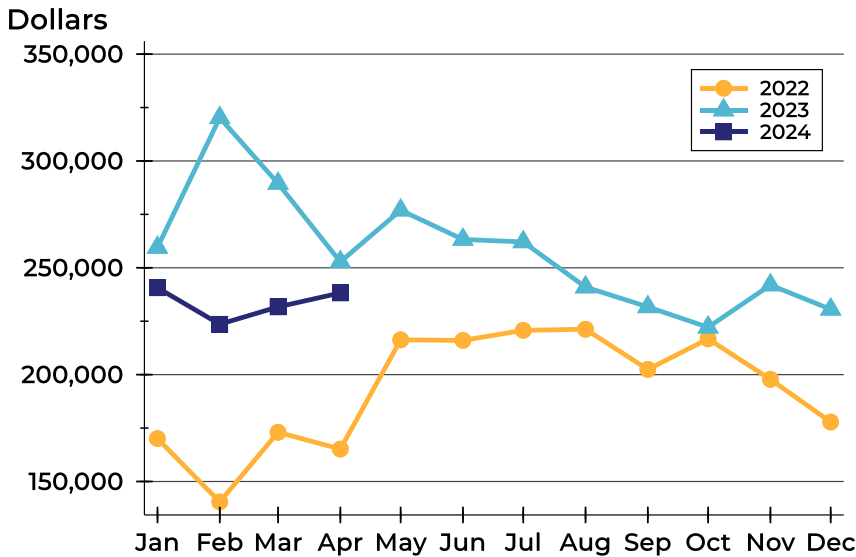
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.3%	N/A	37,000	37,000	203	203	68.2%	68.2%
\$50,000-\$99,999	2	4.3%	0.5	63,950	63,950	127	127	100.0%	100.0%
\$100,000-\$124,999	3	6.4%	0.8	113,333	115,000	70	6	95.9%	100.0%
\$125,000-\$149,999	3	6.4%	0.8	135,600	132,000	14	13	100.0%	100.0%
\$150,000-\$174,999	6	12.8%	1.6	165,050	166,200	120	111	100.0%	100.0%
\$175,000-\$199,999	8	17.0%	2.8	185,713	186,400	25	21	99.1%	100.0%
\$200,000-\$249,999	3	6.4%	0.6	224,600	224,900	39	34	99.3%	100.0%
\$250,000-\$299,999	7	14.9%	2.9	266,964	269,000	53	56	97.6%	100.0%
\$300,000-\$399,999	8	17.0%	2.0	335,600	334,950	105	103	95.3%	100.0%
\$400,000-\$499,999	3	6.4%	3.0	433,467	424,900	25	30	100.0%	100.0%
\$500,000-\$749,999	2	4.3%	N/A	622,450	622,450	106	106	98.8%	98.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



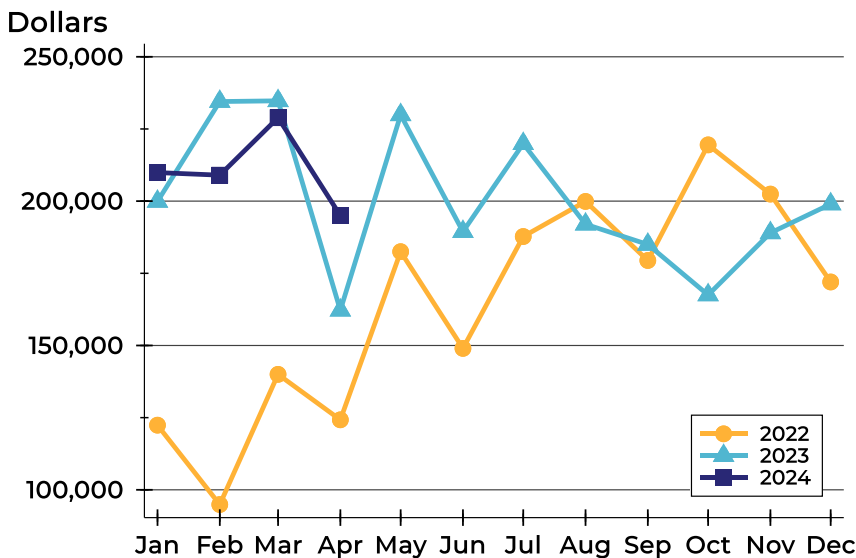
Emporia Area Active Listings Analysis

Average Price



Month	2022	2023	2024
January	170,090	259,538	240,669
February	140,460	320,231	223,589
March	173,041	289,508	231,719
April	165,172	252,814	238,241
May	216,288	276,970	
June	216,044	263,288	
July	220,734	262,126	
August	221,258	240,991	
September	202,443	231,733	
October	216,745	222,173	
November	197,828	241,958	
December	177,827	230,595	

Median Price

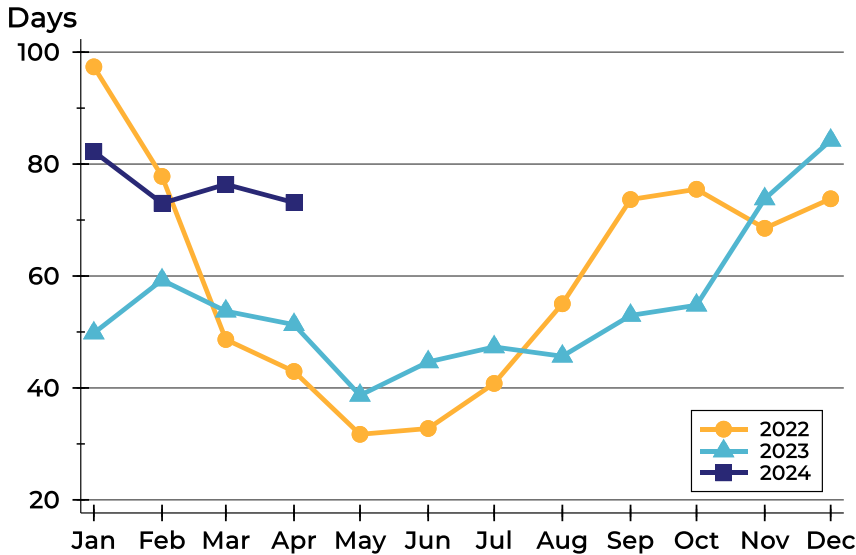


Month	2022	2023	2024
January	122,400	199,900	209,900
February	94,900	234,500	209,000
March	140,000	234,750	228,900
April	124,250	162,200	195,000
May	182,500	229,900	
June	149,000	189,450	
July	187,750	219,900	
August	199,900	192,000	
September	179,450	185,000	
October	219,500	167,500	
November	202,450	189,000	
December	172,000	199,000	



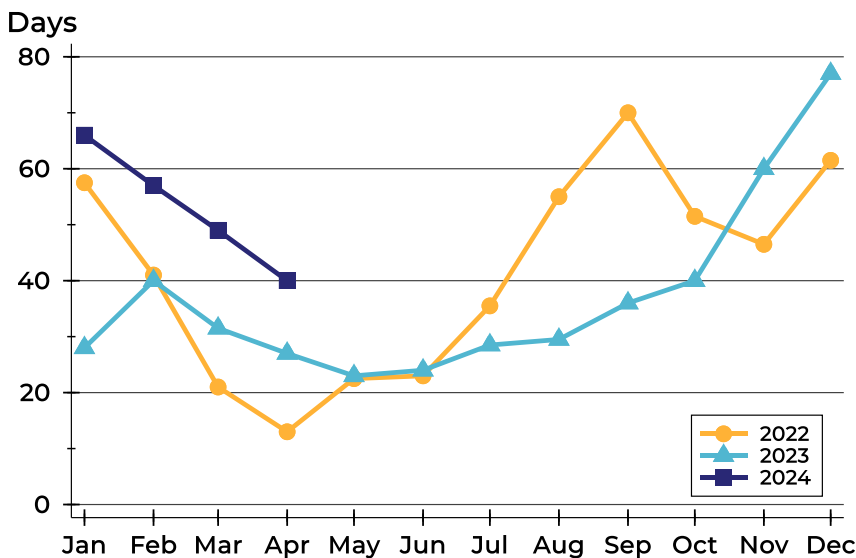
Emporia Area Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	97	50	82
February	78	59	73
March	49	54	76
April	43	51	73
May	32	39	
June	33	45	
July	41	47	
August	55	46	
September	74	53	
October	76	55	
November	69	74	
December	74	84	

Median DOM

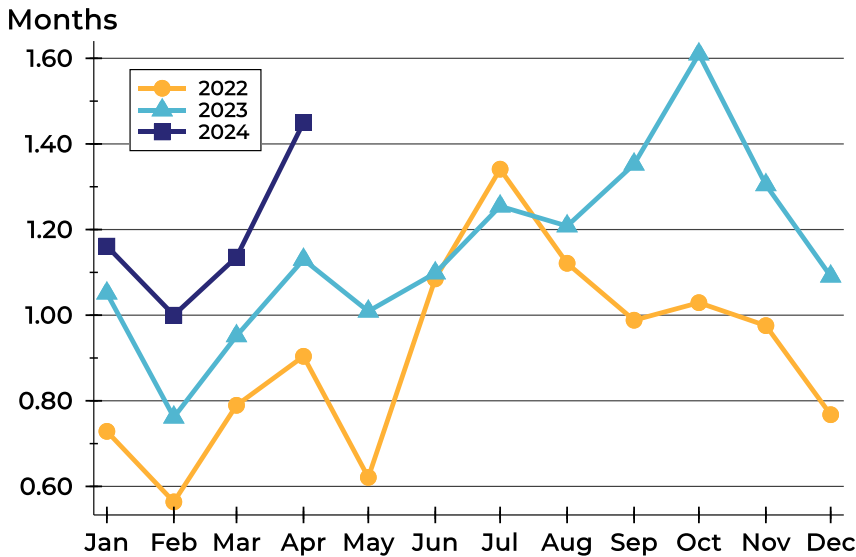


Month	2022	2023	2024
January	58	28	66
February	41	40	57
March	21	32	49
April	13	27	40
May	23	23	
June	23	24	
July	36	29	
August	55	30	
September	70	36	
October	52	40	
November	47	60	
December	62	77	



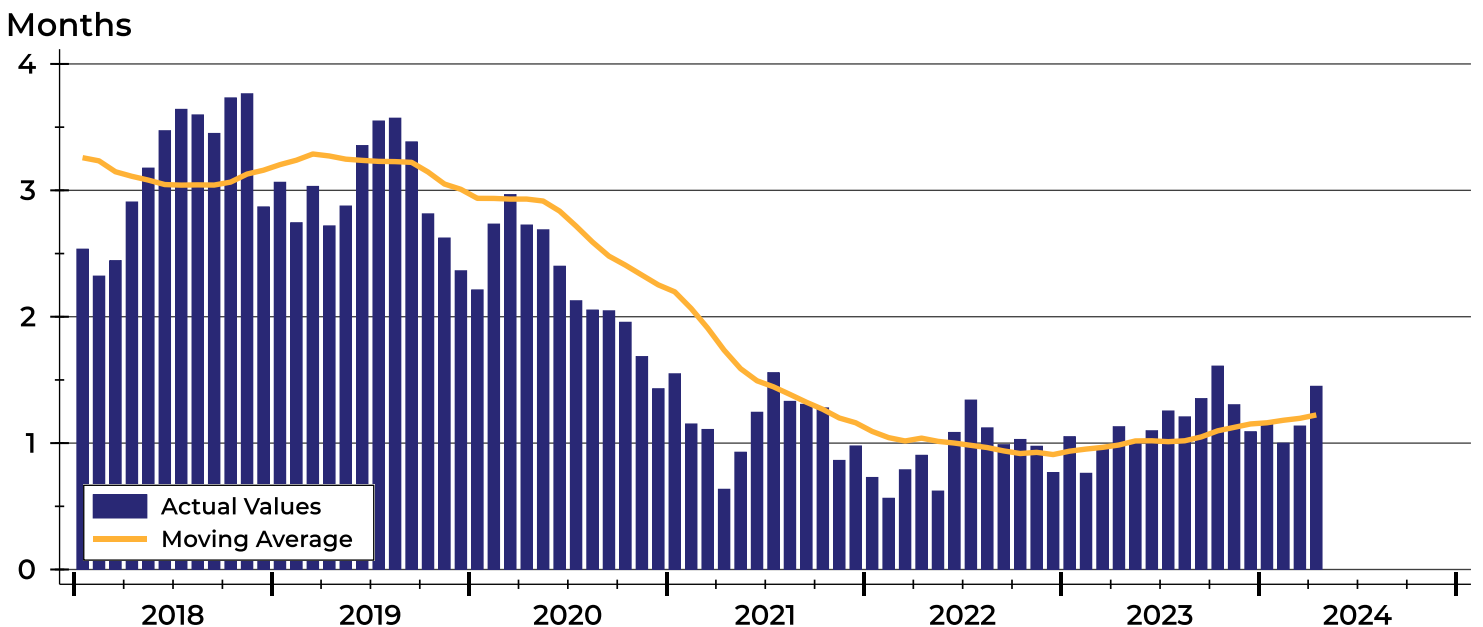
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.1	1.2
February	0.6	0.8	1.0
March	0.8	1.0	1.1
April	0.9	1.1	1.4
May	0.6	1.0	1.0
June	1.1	1.1	1.1
July	1.3	1.3	1.3
August	1.1	1.2	1.2
September	1.0	1.4	1.4
October	1.0	1.6	1.6
November	1.0	1.3	1.3
December	0.8	1.1	1.1

History of Month's Supply





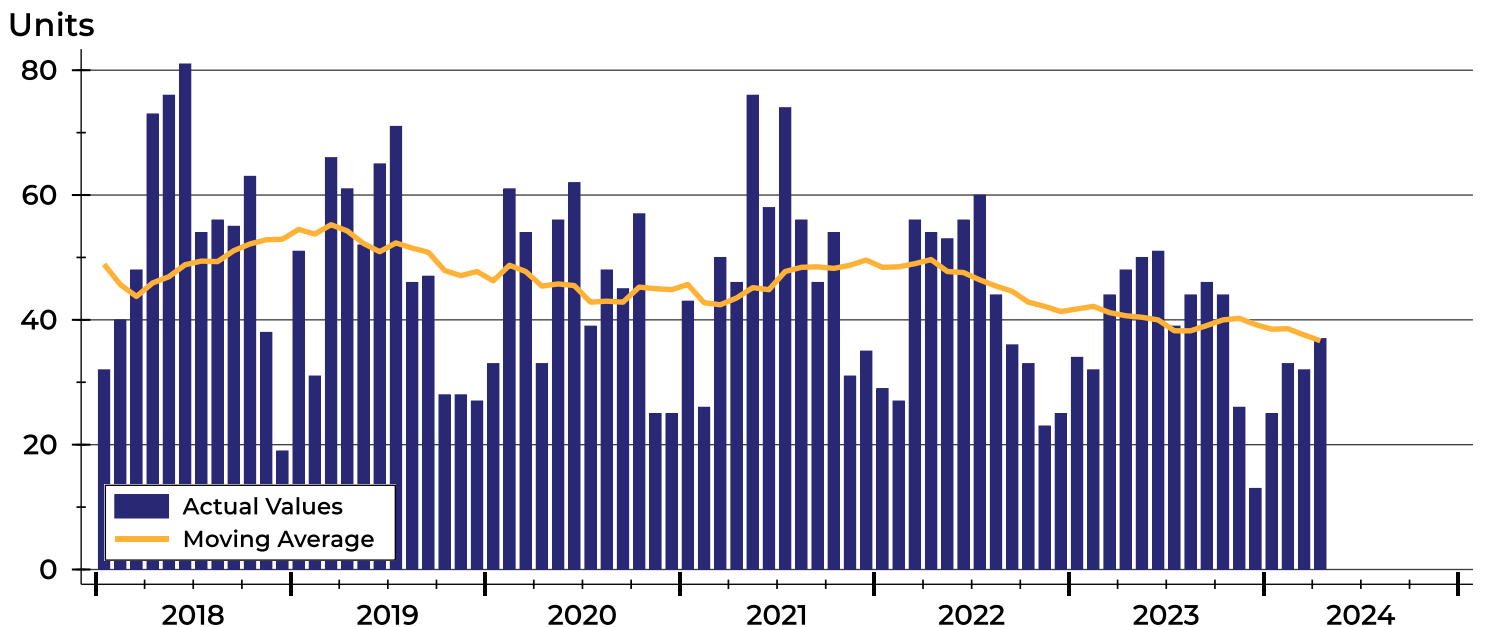
Emporia Area New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	37	48	-22.9%
	Volume (1,000s)	8,252	10,550	-21.8%
	Average List Price	223,039	219,792	1.5%
	Median List Price	179,000	162,150	10.4%
Year-to-Date	New Listings	127	158	-19.6%
	Volume (1,000s)	26,651	33,093	-19.5%
	Average List Price	209,852	209,452	0.2%
	Median List Price	180,000	169,900	5.9%

A total of 37 new listings were added in the Emporia area during April, down 22.9% from the same month in 2023. Year-to-date the Emporia area has seen 127 new listings.

The median list price of these homes was \$179,000 up from \$162,150 in 2023.

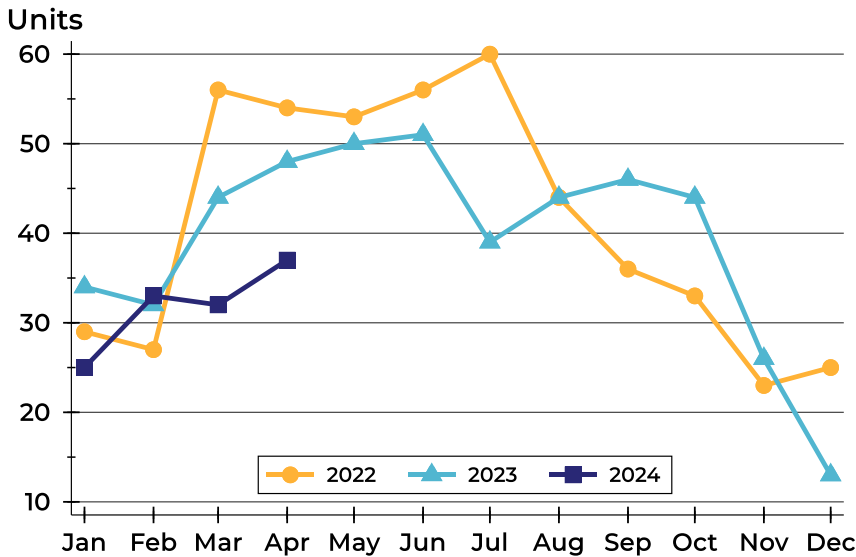
History of New Listings





Emporia Area New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	29	34	25
February	27	32	33
March	56	44	32
April	54	48	37
May	53	50	
June	56	51	
July	60	39	
August	44	44	
September	36	46	
October	33	44	
November	23	26	
December	25	13	

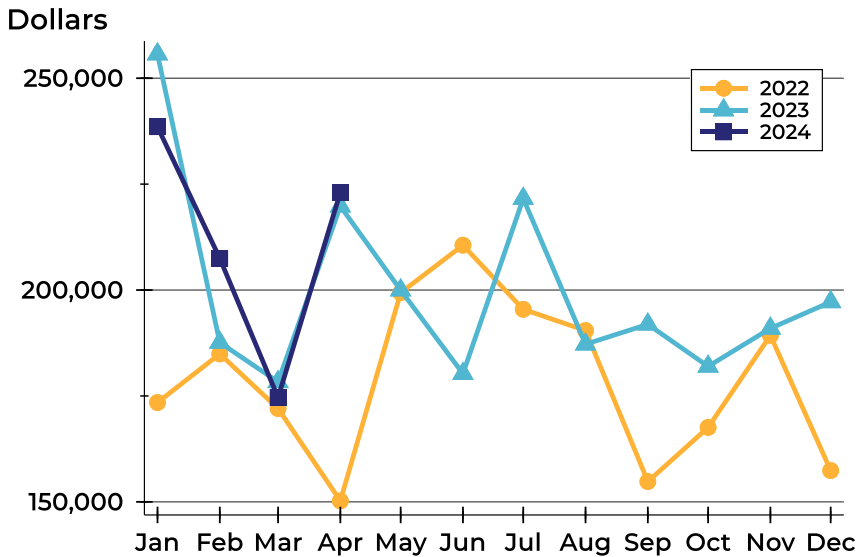
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	5.4%	84,900	84,900	6	6	100.0%	100.0%
\$100,000-\$124,999	3	8.1%	111,667	115,000	4	5	100.0%	100.0%
\$125,000-\$149,999	4	10.8%	135,425	133,450	16	15	98.3%	100.0%
\$150,000-\$174,999	8	21.6%	164,306	162,425	12	12	100.0%	100.0%
\$175,000-\$199,999	7	18.9%	188,771	189,000	8	7	99.8%	100.0%
\$200,000-\$249,999	4	10.8%	232,475	230,450	5	4	100.0%	100.0%
\$250,000-\$299,999	4	10.8%	273,700	272,450	9	6	100.0%	100.0%
\$300,000-\$399,999	1	2.7%	350,000	350,000	24	24	100.0%	100.0%
\$400,000-\$499,999	2	5.4%	440,200	440,200	21	21	100.0%	100.0%
\$500,000-\$749,999	2	5.4%	657,500	657,500	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



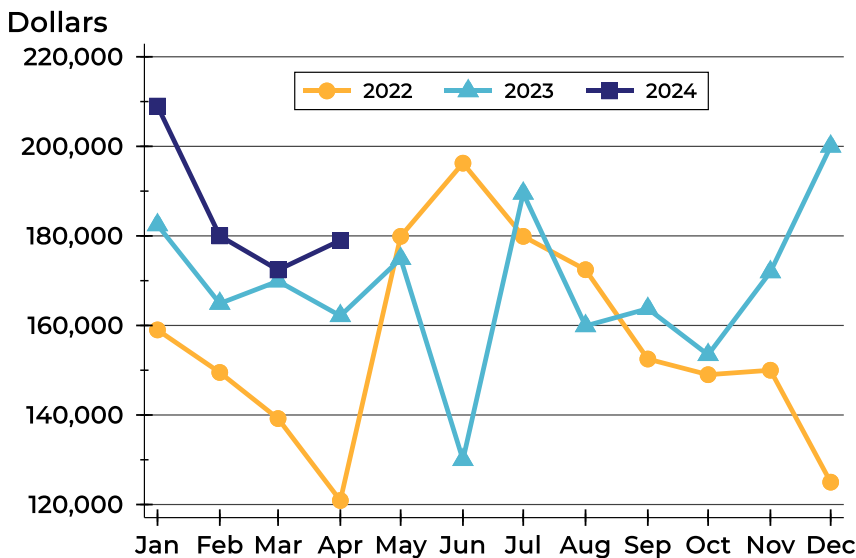
Emporia Area New Listings Analysis

Average Price



Month	2022	2023	2024
January	173,452	255,681	238,544
February	184,924	187,622	207,488
March	172,033	178,327	174,627
April	150,236	219,792	223,039
May	199,364	199,980	
June	210,593	180,267	
July	195,452	221,597	
August	190,442	187,205	
September	154,800	191,912	
October	167,576	181,981	
November	189,300	190,950	
December	157,392	197,192	

Median Price



Month	2022	2023	2024
January	159,000	182,450	209,000
February	149,500	164,900	180,000
March	139,200	169,900	172,400
April	120,900	162,150	179,000
May	179,900	174,900	
June	196,250	130,000	
July	179,900	189,500	
August	172,450	159,900	
September	152,500	163,750	
October	149,000	153,450	
November	150,000	171,950	
December	125,000	200,000	



Emporia Area Contracts Written Analysis

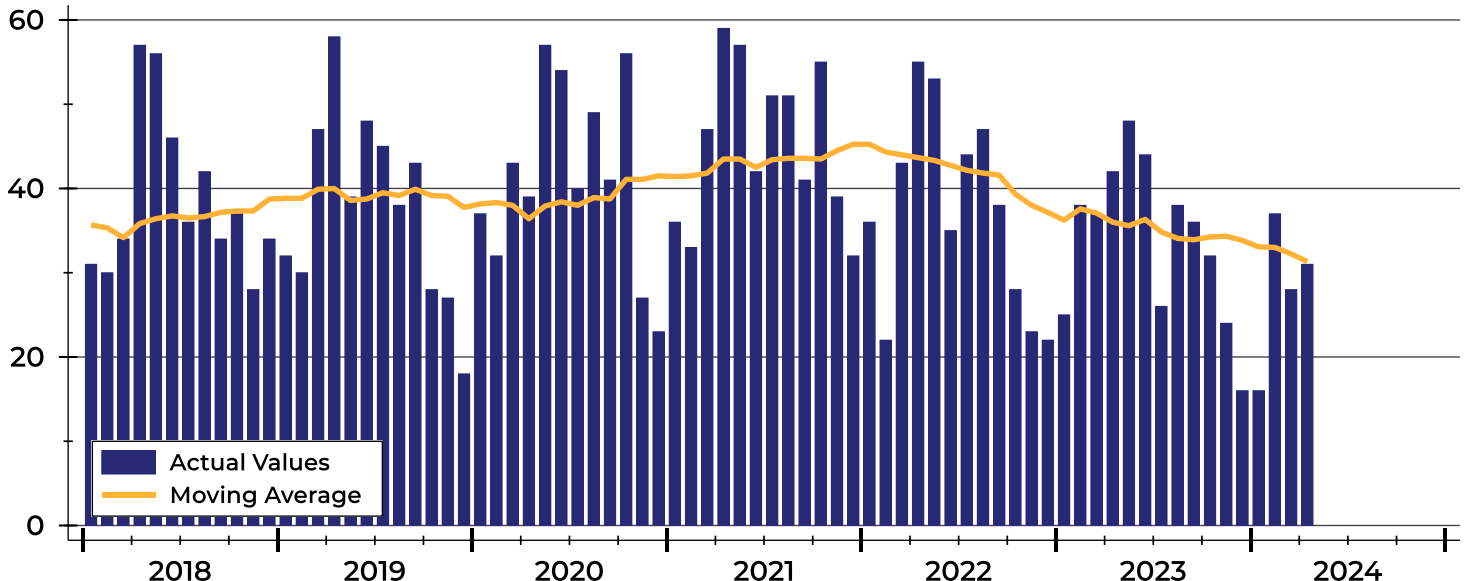
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		31	42	-26.2%	112	142	-21.1%
Volume (1,000s)		6,188	9,260	-33.2%	22,024	26,411	-16.6%
Average	Sale Price	199,618	220,486	-9.5%	196,642	185,995	5.7%
	Days on Market	31	23	34.8%	31	26	19.2%
	Percent of Original	96.3%	94.5%	1.9%	96.6%	95.7%	0.9%
Median	Sale Price	179,900	169,900	5.9%	174,900	169,900	2.9%
	Days on Market	7	7	0.0%	8	6	33.3%
	Percent of Original	100.0%	95.8%	4.4%	100.0%	96.9%	3.2%

A total of 31 contracts for sale were written in the Emporia area during the month of April, down from 42 in 2023. The median list price of these homes was \$179,900, up from \$169,900 the prior year.

Half of the homes that went under contract in April were on the market less than 7 days, compared to 7 days in April 2023.

History of Contracts Written

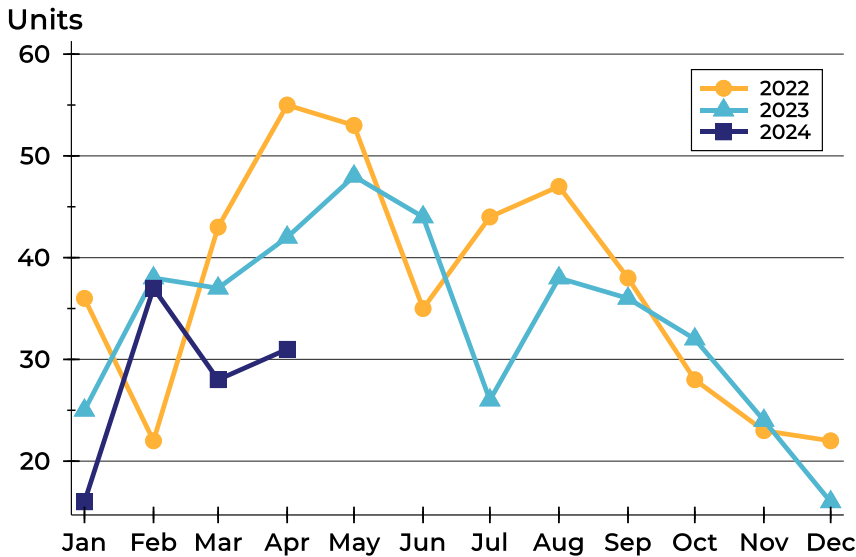
Units





Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	36	25	16
February	22	38	37
March	43	37	28
April	55	42	31
May	53	48	
June	35	44	
July	44	26	
August	47	38	
September	38	36	
October	28	32	
November	23	24	
December	22	16	

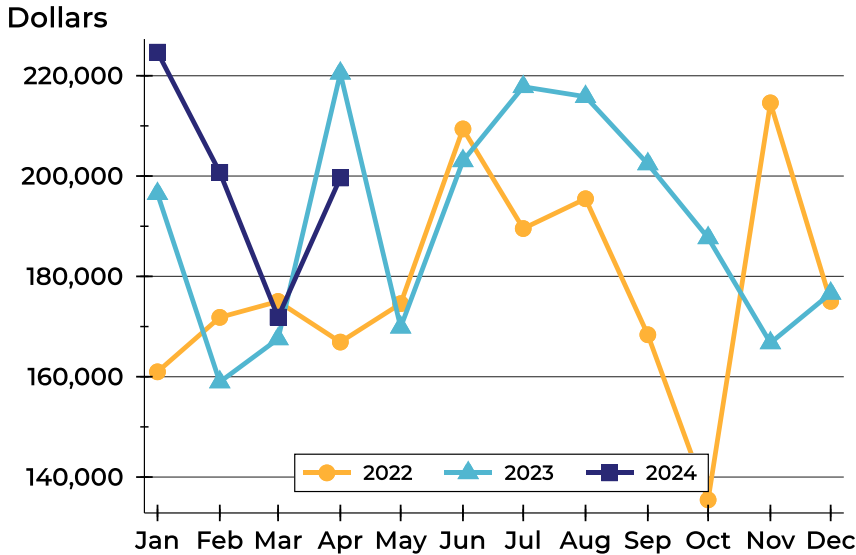
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	12.9%	76,200	79,950	23	21	90.2%	90.6%
\$100,000-\$124,999	3	9.7%	109,967	109,900	13	5	91.7%	100.0%
\$125,000-\$149,999	1	3.2%	144,900	144,900	8	8	100.0%	100.0%
\$150,000-\$174,999	7	22.6%	159,807	159,900	21	4	100.0%	100.0%
\$175,000-\$199,999	5	16.1%	190,080	195,000	24	17	98.6%	100.0%
\$200,000-\$249,999	6	19.4%	234,967	230,950	76	8	96.1%	100.0%
\$250,000-\$299,999	3	9.7%	281,600	275,000	21	7	92.9%	100.0%
\$300,000-\$399,999	1	3.2%	399,900	399,900	29	29	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.2%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



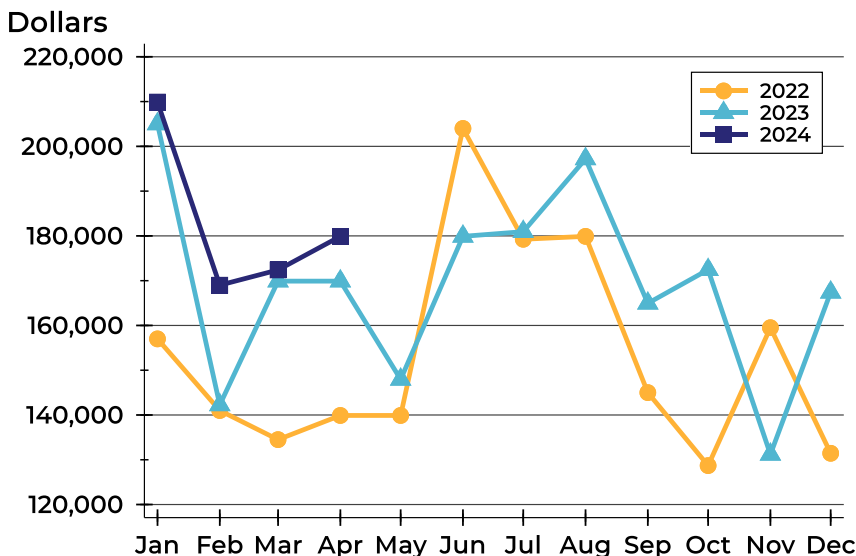
Emporia Area Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	160,978	196,480	224,700
February	171,836	158,949	200,749
March	175,007	167,535	171,889
April	166,905	220,486	199,618
May	174,564	169,863	
June	209,397	203,027	
July	189,539	217,796	
August	195,481	215,824	
September	168,367	202,414	
October	135,454	187,672	
November	214,591	166,738	
December	175,032	176,619	

Median Price

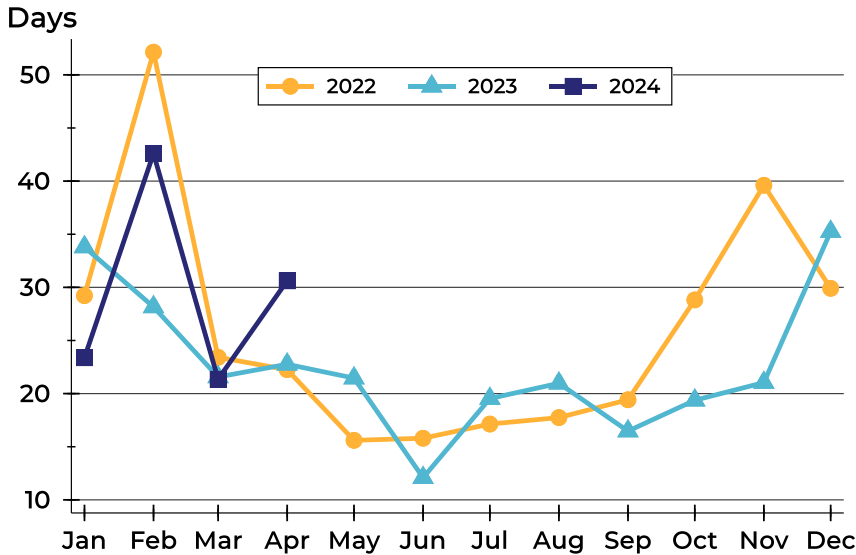


Month	2022	2023	2024
January	157,000	205,000	209,900
February	141,000	142,250	169,000
March	134,500	169,900	172,400
April	139,900	169,900	179,900
May	139,900	147,950	
June	204,000	179,900	
July	179,250	180,950	
August	179,900	197,200	
September	145,000	164,950	
October	128,700	172,450	
November	159,500	131,200	
December	131,450	167,400	



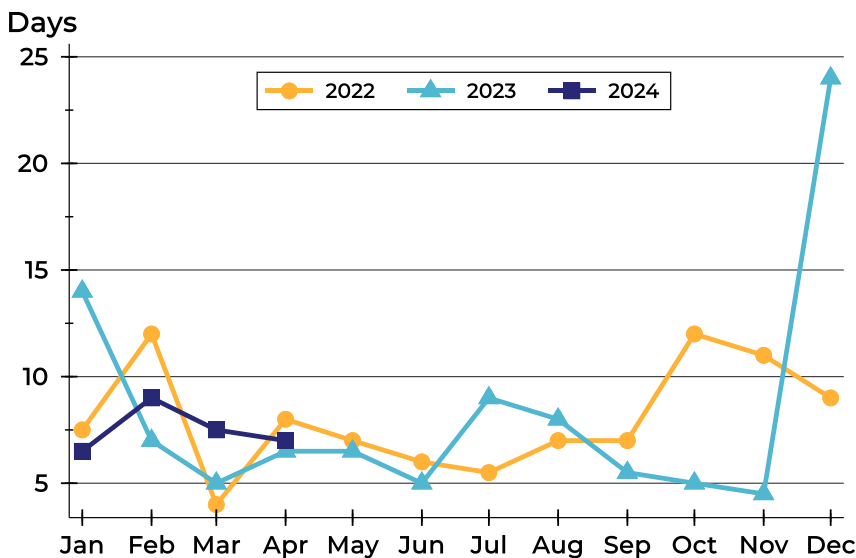
Emporia Area Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	29	34	23
February	52	28	43
March	23	22	21
April	22	23	31
May	16	21	
June	16	12	
July	17	20	
August	18	21	
September	19	16	
October	29	19	
November	40	21	
December	30	35	

Median DOM



Month	2022	2023	2024
January	8	14	7
February	12	7	9
March	4	5	8
April	8	7	7
May	7	7	
June	6	5	
July	6	9	
August	7	8	
September	7	6	
October	12	5	
November	11	5	
December	9	24	



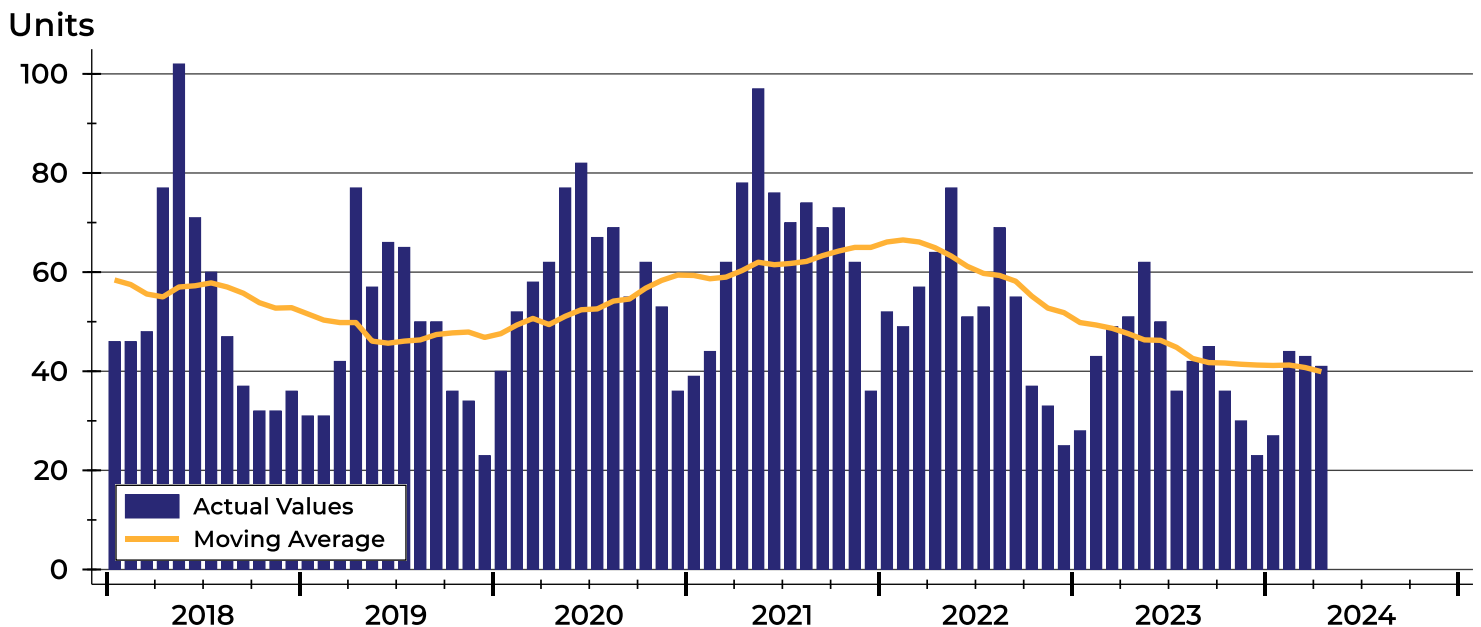
Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		Change
		2024	2023	
Pending Contracts		41	51	-19.6%
Volume (1,000s)		7,714	11,357	-32.1%
Average	List Price	188,143	222,690	-15.5%
	Days on Market	33	23	43.5%
	Percent of Original	98.6%	98.3%	0.3%
Median	List Price	159,950	179,900	-11.1%
	Days on Market	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 41 listings in the Emporia area had contracts pending at the end of April, down from 51 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

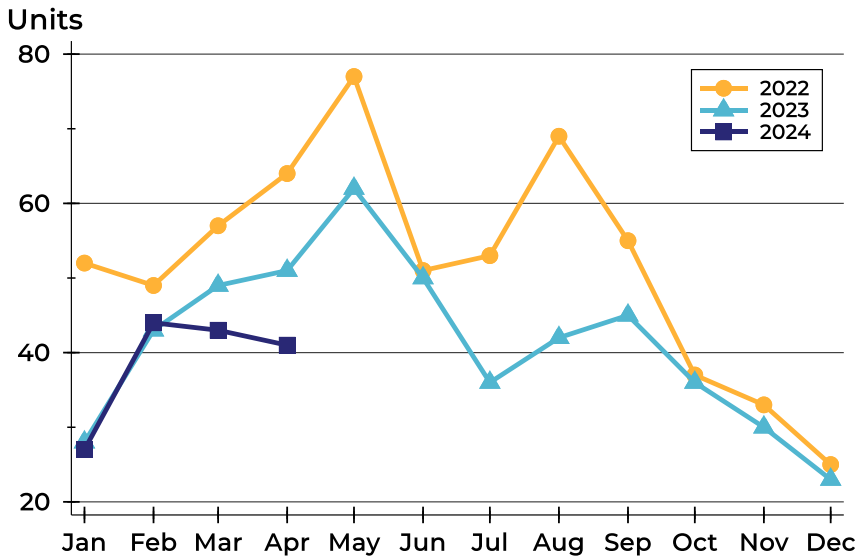
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	52	28	27
February	49	43	44
March	57	49	43
April	64	51	41
May	77	62	
June	51	50	
July	53	36	
August	69	42	
September	55	45	
October	37	36	
November	33	30	
December	25	23	

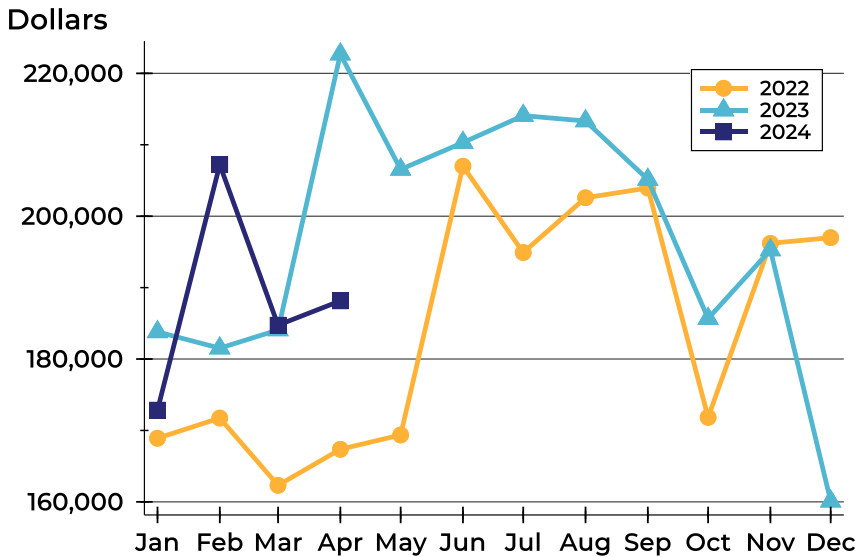
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	14.6%	75,783	74,650	27	6	96.5%	100.0%
\$100,000-\$124,999	4	9.8%	111,225	113,200	11	5	97.9%	100.0%
\$125,000-\$149,999	7	17.1%	140,171	144,900	37	8	100.0%	100.0%
\$150,000-\$174,999	6	14.6%	161,442	159,925	24	9	100.0%	100.0%
\$175,000-\$199,999	4	9.8%	191,350	192,700	21	5	100.0%	100.0%
\$200,000-\$249,999	9	22.0%	228,300	228,900	63	10	97.1%	100.0%
\$250,000-\$299,999	1	2.4%	275,000	275,000	7	7	100.0%	100.0%
\$300,000-\$399,999	3	7.3%	361,433	359,500	24	29	99.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.4%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



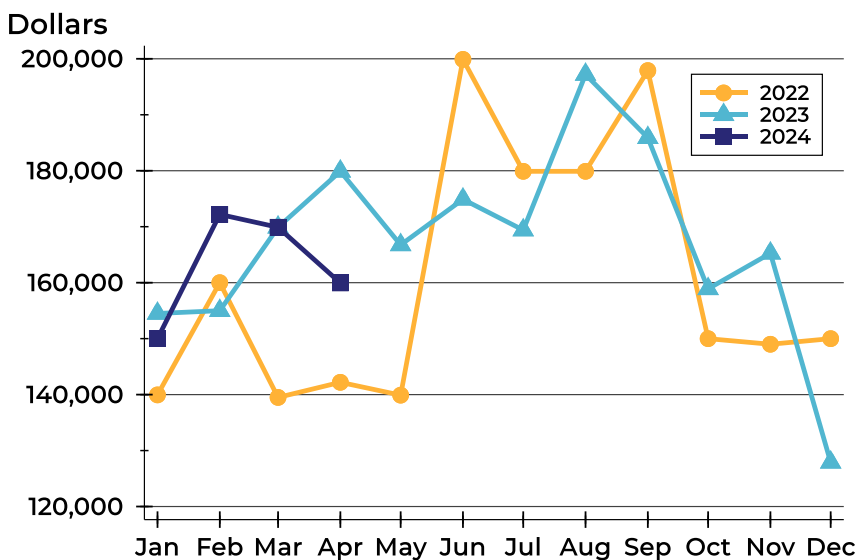
Emporia Area Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	168,904	183,800	172,848
February	171,734	181,521	207,211
March	162,322	184,071	184,742
April	167,365	222,690	188,143
May	169,369	206,548	
June	207,006	210,310	
July	194,911	214,081	
August	202,583	213,333	
September	203,950	205,142	
October	171,833	185,671	
November	196,197	195,270	
December	196,996	160,087	

Median Price

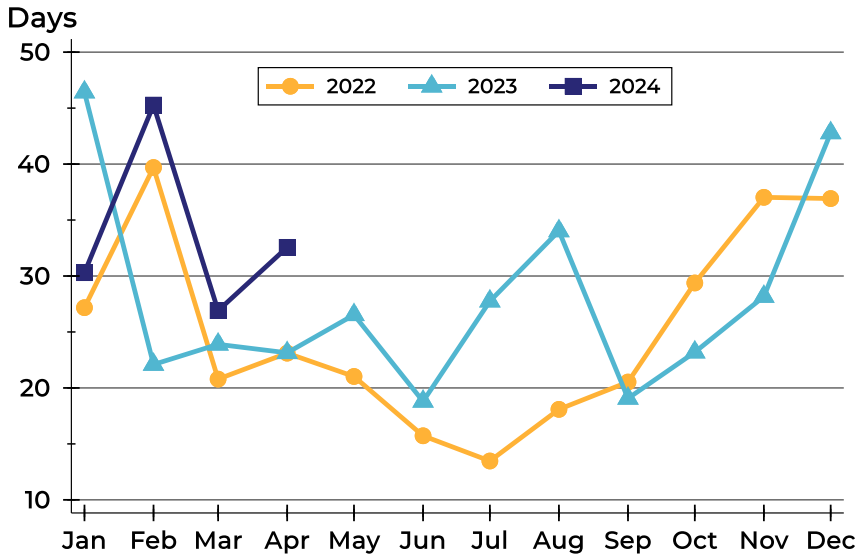


Month	2022	2023	2024
January	139,950	154,500	150,000
February	160,000	155,000	172,200
March	139,500	169,900	169,900
April	142,200	179,900	159,950
May	139,900	166,750	
June	199,900	174,900	
July	179,900	169,400	
August	179,900	197,200	
September	197,900	185,900	
October	150,000	158,900	
November	149,000	165,250	
December	150,000	127,900	



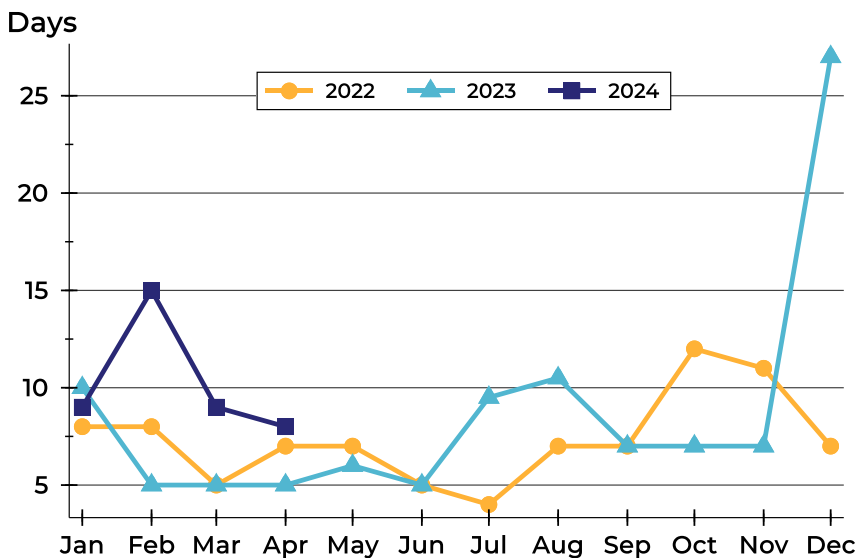
Emporia Area Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	27	46	30
February	40	22	45
March	21	24	27
April	23	23	33
May	21	27	
June	16	19	
July	13	28	
August	18	34	
September	21	19	
October	29	23	
November	37	28	
December	37	43	

Median DOM



Month	2022	2023	2024
January	8	10	9
February	8	5	15
March	5	5	9
April	7	5	8
May	7	6	
June	5	5	
July	4	10	
August	7	11	
September	7	7	
October	12	7	
November	11	7	
December	7	27	



**April
2024**

Sunflower MLS Statistics



Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Rose in April

Total home sales in Greenwood County rose last month to 1 unit, compared to 0 units in April 2023. Total sales volume was \$0.1 million, essentially the same as home sales volume from a year earlier.

The median sale price in April was \$72,500. Homes that sold in April were typically on the market for 21 days and sold for 91.8% of their list prices.

Greenwood County Has No Active Listings at End of April

The total number of active listings in Greenwood County at the end of April was 0 units, compared to 0 in April 2023. The median list price of homes on the market at the end of April 2023 was \$.

There was 1 contract written in April 2024 and 2023, showing no change over the year. At the end of the month, there was 1 contract still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Greenwood County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		1	0	1	2	3	2
Change from prior year		N/A	-100.0%	-66.7%	-33.3%	50.0%	-50.0%
Active Listings		0	0	0	N/A	N/A	N/A
Change from prior year		N/A	N/A	-100.0%			
Months' Supply		N/A	N/A	N/A	N/A	N/A	N/A
Change from prior year		N/A	N/A	-100.0%			
New Listings		1	1	1	3	2	3
Change from prior year		0.0%	0.0%	N/A	50.0%	-33.3%	-25.0%
Contracts Written		1	1	1	3	4	4
Change from prior year		0.0%	0.0%	N/A	-25.0%	0.0%	33.3%
Pending Contracts		1	0	2	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	N/A			
Sales Volume (1,000s)		73	0	135	111	308	174
Change from prior year		N/A	-100.0%	-27.4%	-64.0%	77.0%	-15.1%
Average	Sale Price	72,500	N/A	135,000	55,250	102,633	87,000
	Change from prior year	N/A	N/A	117.8%	-46.2%	18.0%	69.8%
	List Price of Actives	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A			
	Days on Market	21	N/A	21	21	43	46
Change from prior year	N/A	N/A	-66.7%	-51.2%	-6.5%	-11.5%	
Percent of List	91.8%	N/A	91.9%	80.5%	102.2%	89.3%	
Change from prior year	N/A	N/A	1.0%	-21.2%	14.4%	-7.7%	
Percent of Original	91.8%	N/A	67.5%	77.6%	102.2%	72.8%	
Change from prior year	N/A	N/A	-34.1%	-24.1%	40.4%	-31.0%	
Median	Sale Price	72,500	N/A	135,000	55,250	96,000	87,000
	Change from prior year	N/A	N/A	101.6%	-42.4%	10.3%	72.4%
	List Price of Actives	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A			
	Days on Market	21	N/A	21	21	50	46
Change from prior year	N/A	N/A	-53.3%	-58.0%	8.7%	21.1%	
Percent of List	91.8%	N/A	91.9%	80.5%	100.0%	89.3%	
Change from prior year	N/A	N/A	-1.4%	-19.5%	12.0%	-4.8%	
Percent of Original	91.8%	N/A	67.5%	77.6%	100.0%	72.8%	
Change from prior year	N/A	N/A	-28.5%	-22.4%	37.4%	-30.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



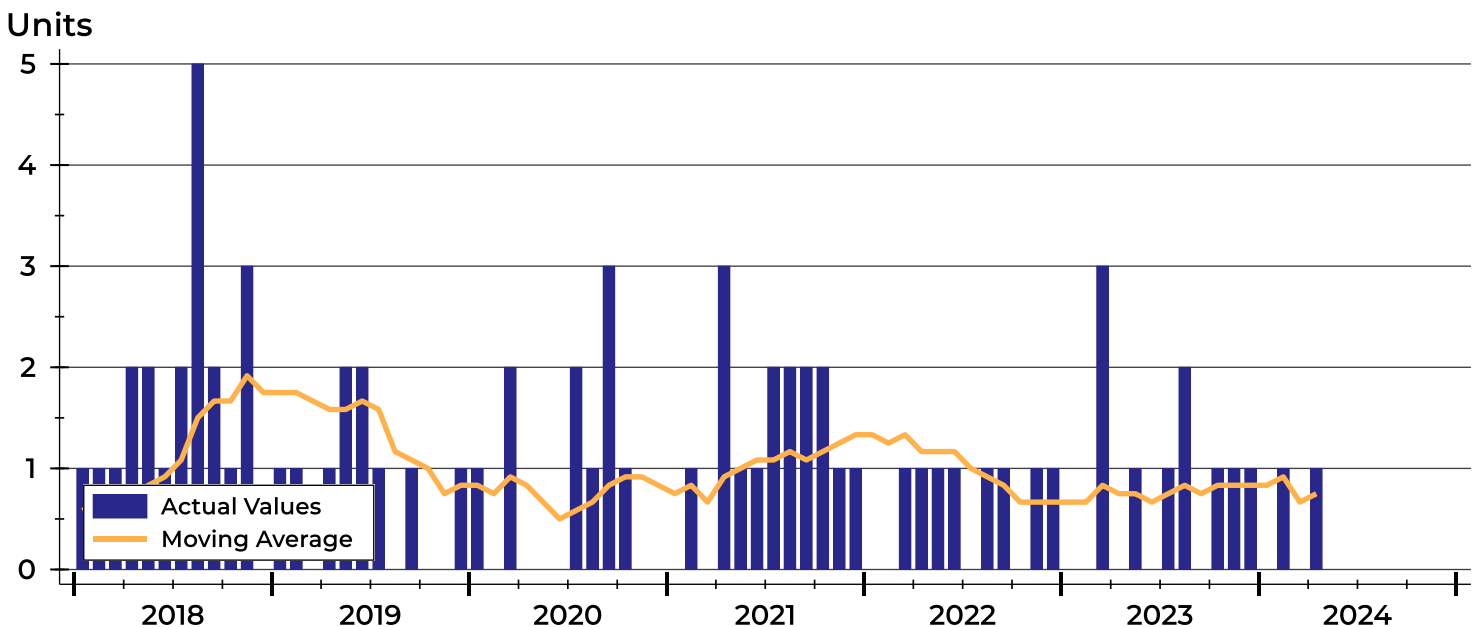
Greenwood County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
		Closed Listings	1	0	N/A	2	3
Volume (1,000s)	73	0	N/A	111	308	-64.0%	
Months' Supply	N/A	0.0	N/A	N/A	N/A	N/A	
Average	Sale Price	72,500	N/A	N/A	55,250	102,633	-46.2%
	Days on Market	21	N/A	N/A	21	43	-51.2%
	Percent of List	91.8%	N/A	N/A	80.5%	102.2%	-21.2%
	Percent of Original	91.8%	N/A	N/A	77.6%	102.2%	-24.1%
Median	Sale Price	72,500	N/A	N/A	55,250	96,000	-42.4%
	Days on Market	21	N/A	N/A	21	50	-58.0%
	Percent of List	91.8%	N/A	N/A	80.5%	100.0%	-19.5%
	Percent of Original	91.8%	N/A	N/A	77.6%	100.0%	-22.4%

A total of 1 home sold in Greenwood County in April, up from 0 units in April 2023. Total sales volume rose to \$0.1 million compared to \$0.0 million in the previous year.

The median sale price in April was \$72,500. Average days on market for the same time period was 21 days.

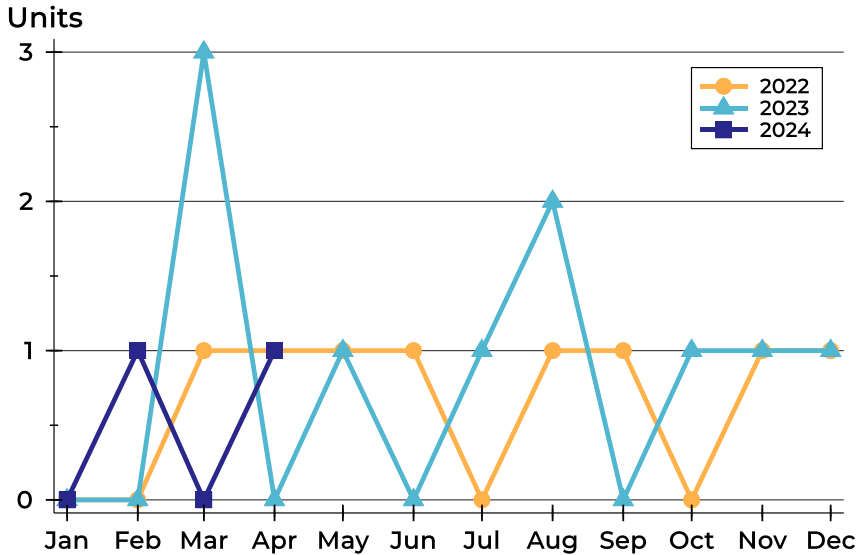
History of Closed Listings





Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	0	0	0
February	0	0	1
March	1	3	0
April	1	0	1
May	1	1	1
June	1	0	1
July	0	1	1
August	1	2	1
September	1	0	1
October	0	1	1
November	1	1	1
December	1	1	1

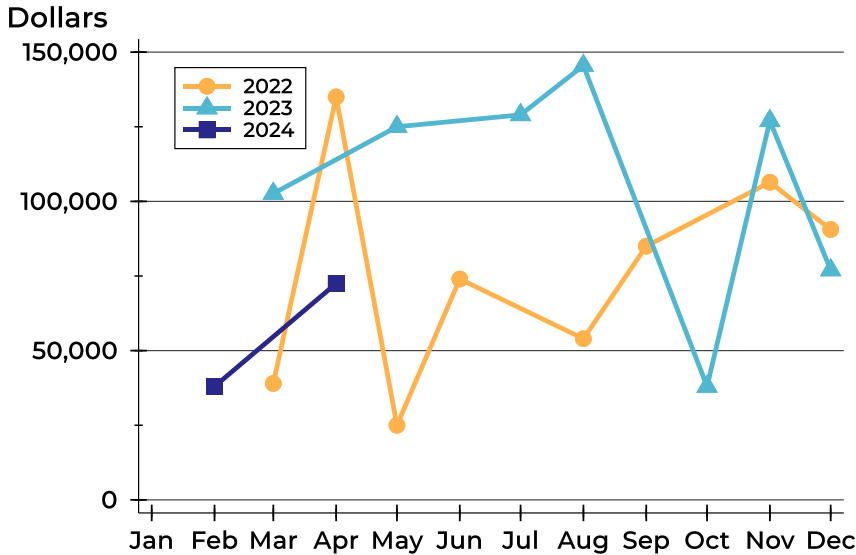
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	0.0	72,500	72,500	21	21	91.8%	91.8%	91.8%	91.8%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



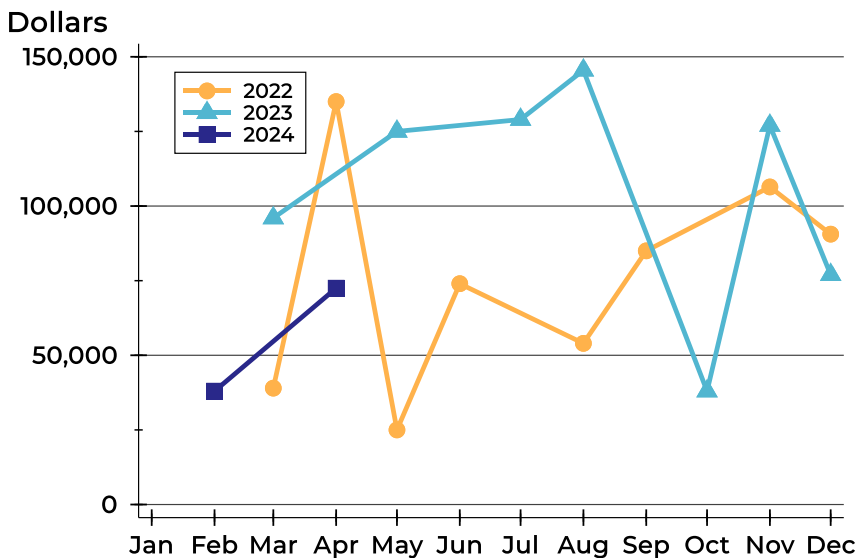
Greenwood County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	38,000
March	39,000	102,633	N/A
April	135,000	N/A	72,500
May	25,000	125,000	
June	74,000	N/A	
July	N/A	129,000	
August	54,000	145,500	
September	85,000	N/A	
October	N/A	38,000	
November	106,400	127,000	
December	90,591	77,000	

Median Price

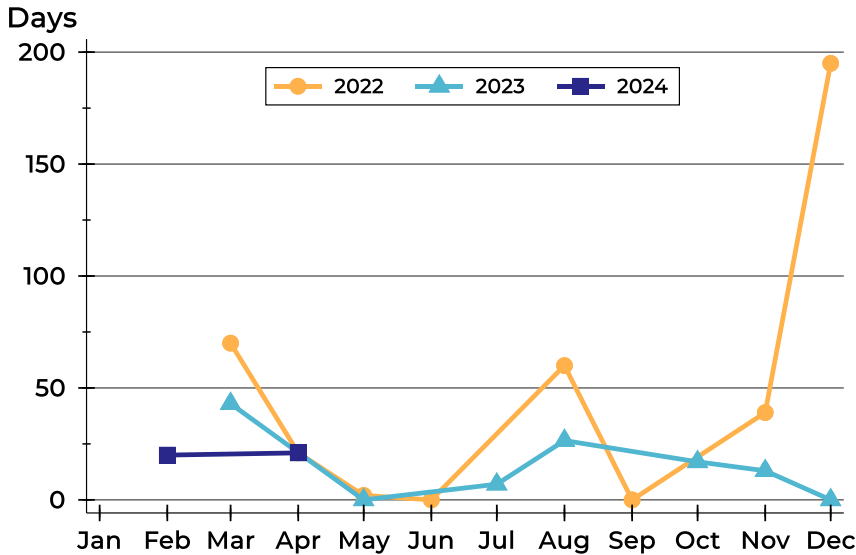


Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	38,000
March	39,000	96,000	N/A
April	135,000	N/A	72,500
May	25,000	125,000	
June	74,000	N/A	
July	N/A	129,000	
August	54,000	145,500	
September	85,000	N/A	
October	N/A	38,000	
November	106,400	127,000	
December	90,591	77,000	



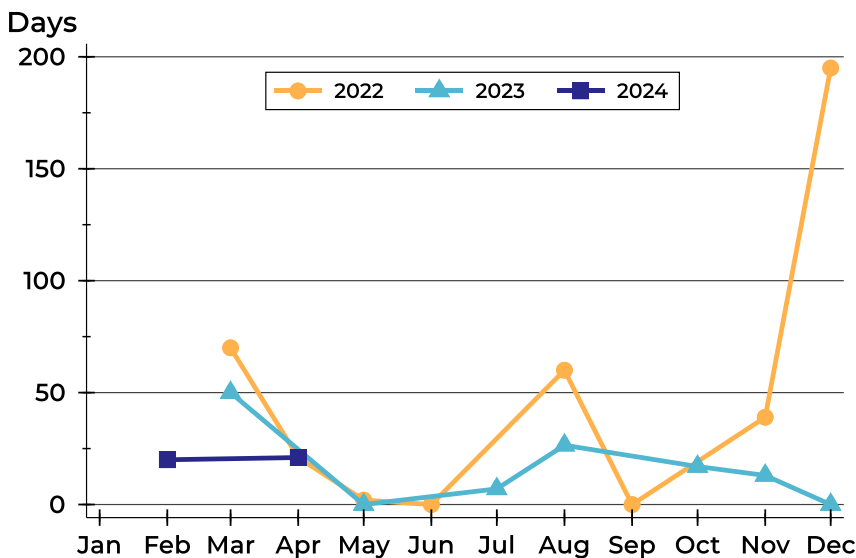
Greenwood County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	20
March	70	43	N/A
April	21	N/A	21
May	2	N/A	
June	N/A	N/A	
July	N/A	7	
August	60	27	
September	N/A	N/A	
October	N/A	17	
November	39	13	
December	195	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	20
March	70	50	N/A
April	21	N/A	21
May	2	N/A	
June	N/A	N/A	
July	N/A	7	
August	60	27	
September	N/A	N/A	
October	N/A	17	
November	39	13	
December	195	N/A	



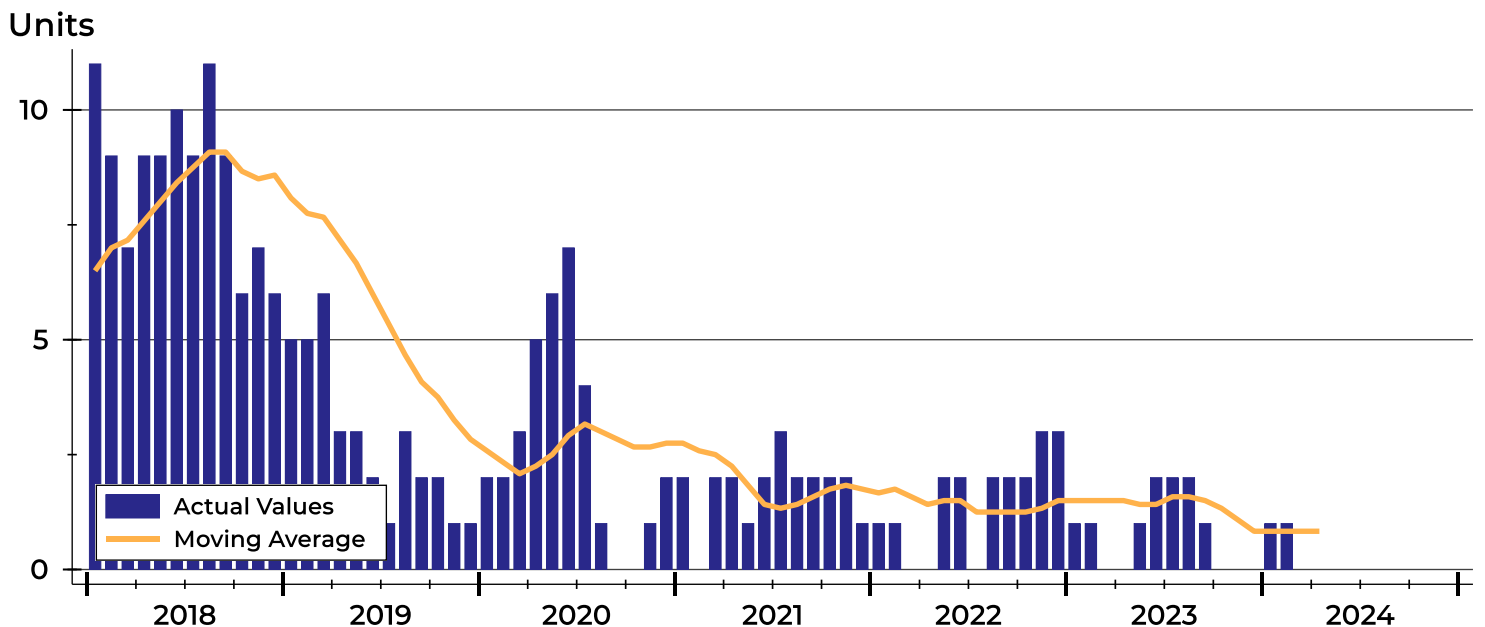
Greenwood County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		0	0	N/A
Volume (1,000s)		0	0	N/A
Months' Supply		0.0	0.0	N/A
Average	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A
Median	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A

A total of 0 homes were available for sale in Greenwood County at the end of April. This represents a 0.0 months' supply of active listings.

The median list price of homes on the market at the end of April 2023 was \$. The typical time on market for active listings during the same period was . days.

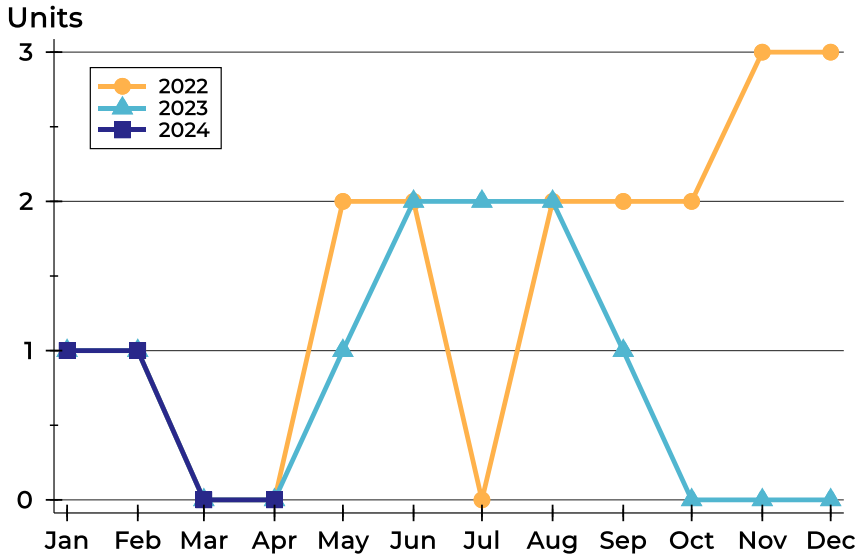
History of Active Listings





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	1	1	1
February	1	1	1
March	0	0	0
April	0	0	0
May	2	1	0
June	2	2	0
July	0	2	0
August	2	2	0
September	2	1	0
October	2	0	0
November	3	0	0
December	3	0	0

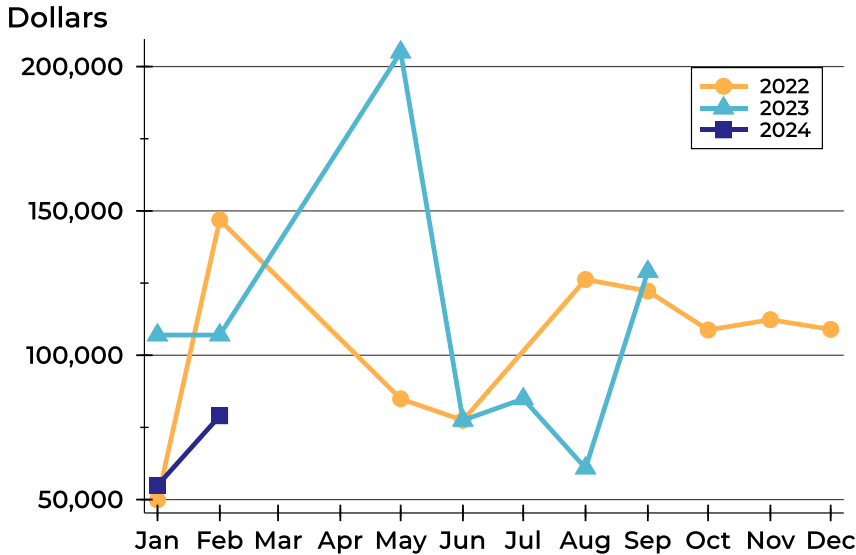
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



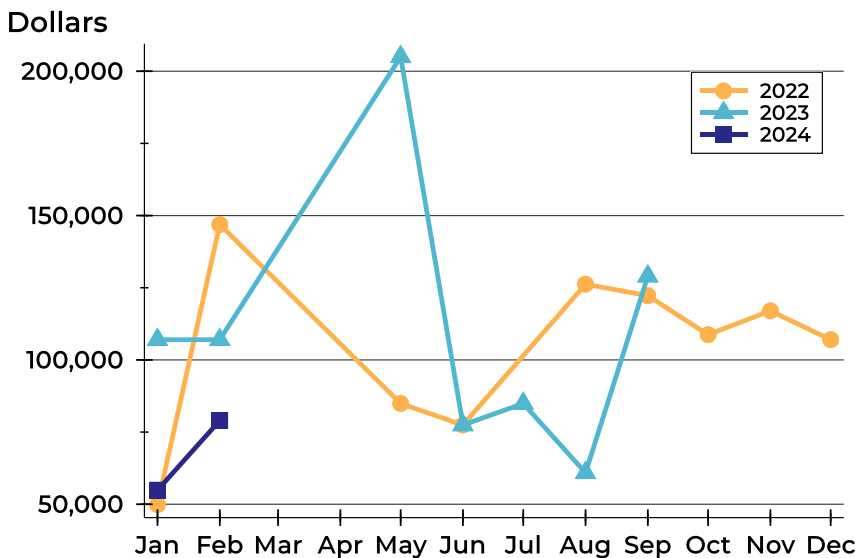
Greenwood County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	49,900	107,000	54,900
February	146,900	107,000	79,000
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	84,900	205,000	
June	77,450	77,450	
July	N/A	84,900	
August	126,250	60,900	
September	122,250	129,000	
October	108,750	N/A	
November	112,300	N/A	
December	108,967	N/A	

Median Price

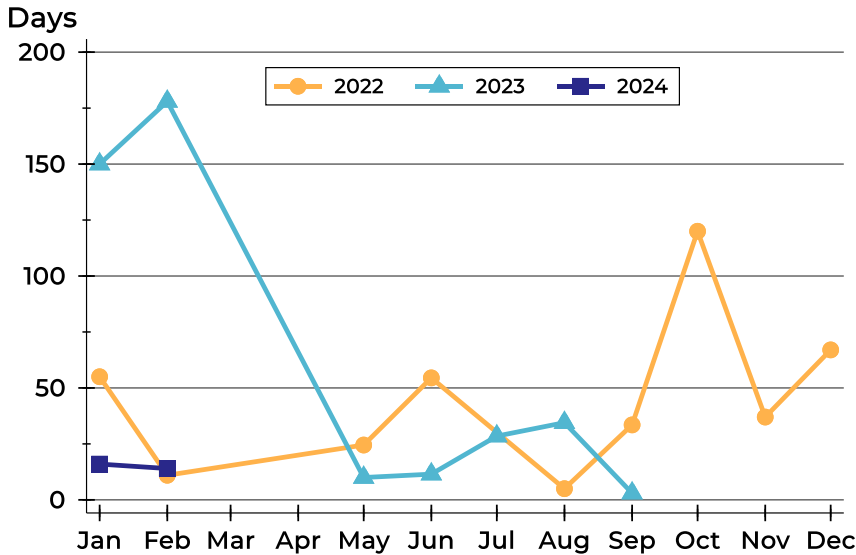


Month	2022	2023	2024
January	49,900	107,000	54,900
February	146,900	107,000	79,000
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	84,900	205,000	
June	77,450	77,450	
July	N/A	84,900	
August	126,250	60,900	
September	122,250	129,000	
October	108,750	N/A	
November	117,000	N/A	
December	107,000	N/A	



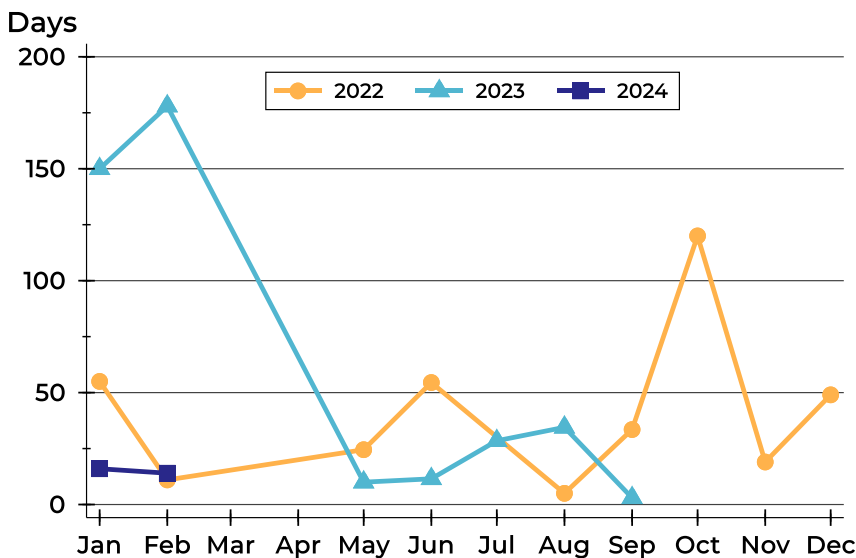
Greenwood County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	55	150	16
February	11	178	14
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	25	10	
June	55	12	
July	N/A	29	
August	5	35	
September	34	3	
October	120	N/A	
November	37	N/A	
December	67	N/A	

Median DOM

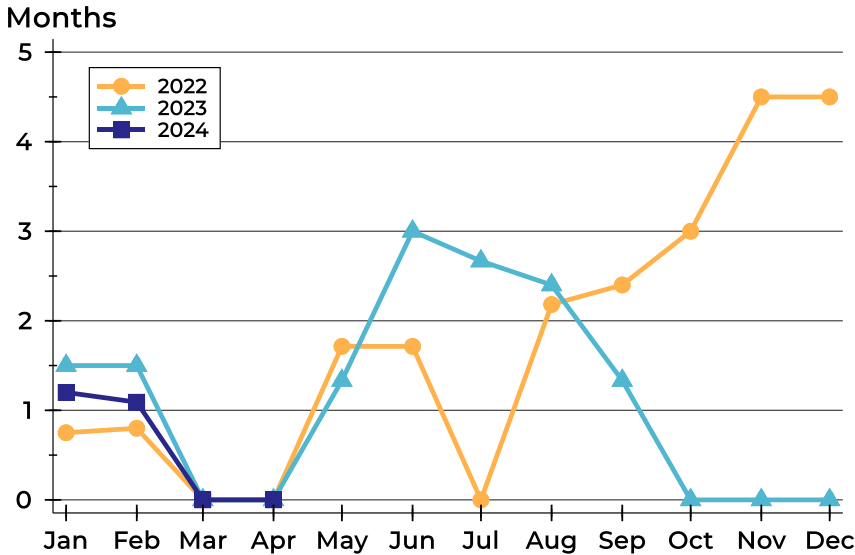


Month	2022	2023	2024
January	55	150	16
February	11	178	14
March	N/A	N/A	N/A
April	N/A	N/A	N/A
May	25	10	
June	55	12	
July	N/A	29	
August	5	35	
September	34	3	
October	120	N/A	
November	19	N/A	
December	49	N/A	



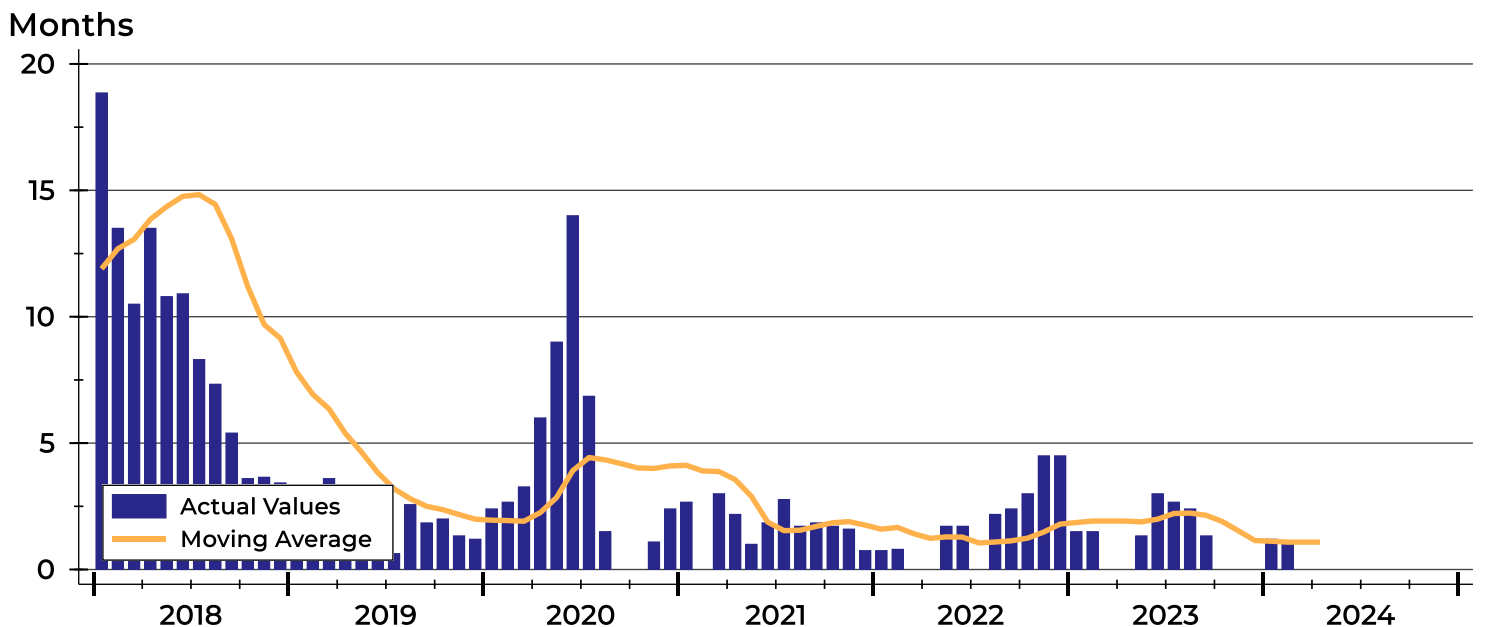
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.8	1.5	1.2
February	0.8	1.5	1.1
March	0.0	0.0	0.0
April	0.0	0.0	0.0
May	1.7	1.3	
June	1.7	3.0	
July	0.0	2.7	
August	2.2	2.4	
September	2.4	1.3	
October	3.0	0.0	
November	4.5	0.0	
December	4.5	0.0	

History of Month's Supply





Greenwood County New Listings Analysis

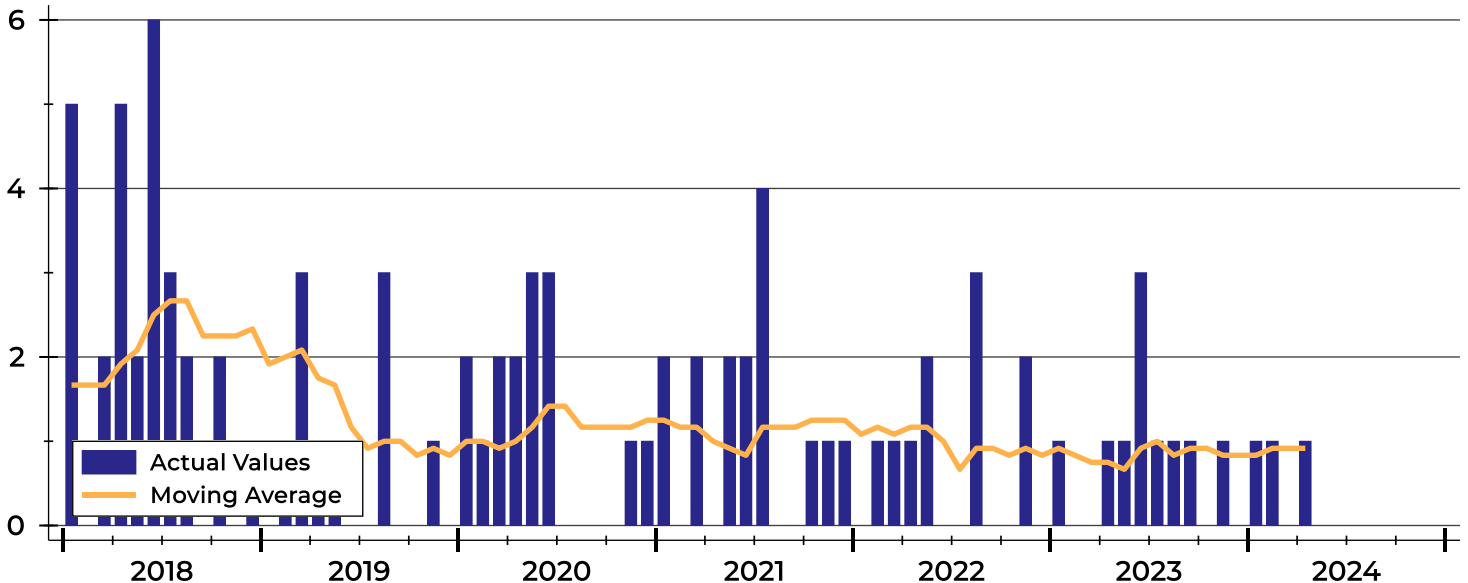
Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	1	1	0.0%
	Volume (1,000s)	35	125	-72.0%
	Average List Price	35,000	125,000	-72.0%
	Median List Price	35,000	125,000	-72.0%
Year-to-Date	New Listings	3	2	50.0%
	Volume (1,000s)	169	207	-18.4%
	Average List Price	56,300	103,500	-45.6%
	Median List Price	54,900	103,500	-47.0%

A total of 1 new listing was added in Greenwood County during April, the same figure as reported in 2023. Year-to-date Greenwood County has seen 3 new listings.

The median list price of these homes was \$35,000 down from \$125,000 in 2023.

History of New Listings

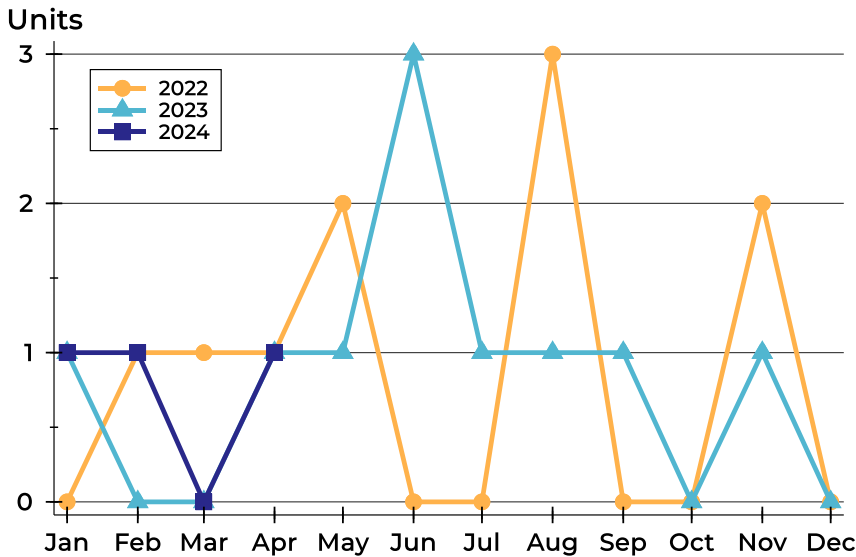
Units





Greenwood County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	0	1	1
February	1	0	1
March	1	0	0
April	1	1	1
May	2	1	0
June	0	3	0
July	0	1	0
August	3	1	0
September	0	1	0
October	0	0	0
November	2	1	0
December	0	0	0

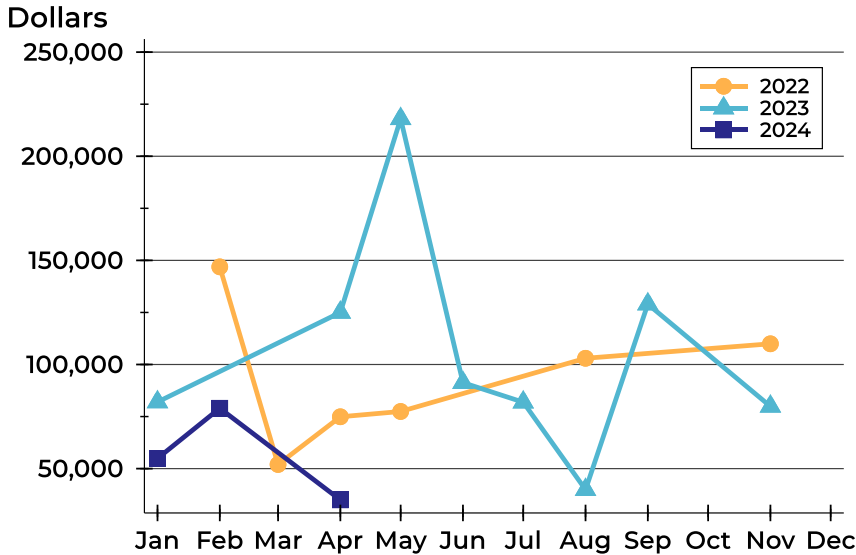
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



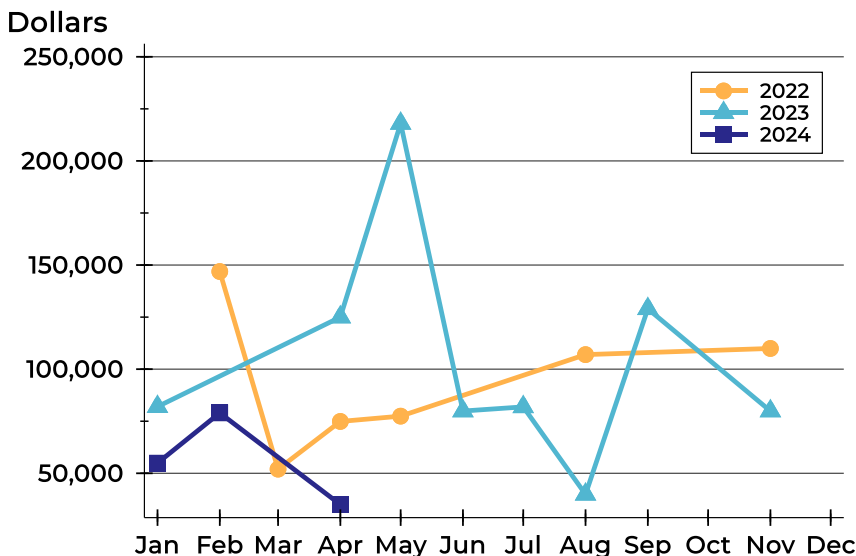
Greenwood County New Listings Analysis

Average Price



Month	2022	2023	2024
January	N/A	82,000	54,900
February	146,900	N/A	79,000
March	52,000	N/A	N/A
April	74,900	125,000	35,000
May	77,450	218,000	
June	N/A	91,300	
July	N/A	81,900	
August	103,000	39,900	
September	N/A	129,000	
October	N/A	N/A	
November	109,950	79,900	
December	N/A	N/A	

Median Price



Month	2022	2023	2024
January	N/A	82,000	54,900
February	146,900	N/A	79,000
March	52,000	N/A	N/A
April	74,900	125,000	35,000
May	77,450	218,000	
June	N/A	79,900	
July	N/A	81,900	
August	107,000	39,900	
September	N/A	129,000	
October	N/A	N/A	
November	109,950	79,900	
December	N/A	N/A	



Greenwood County Contracts Written Analysis

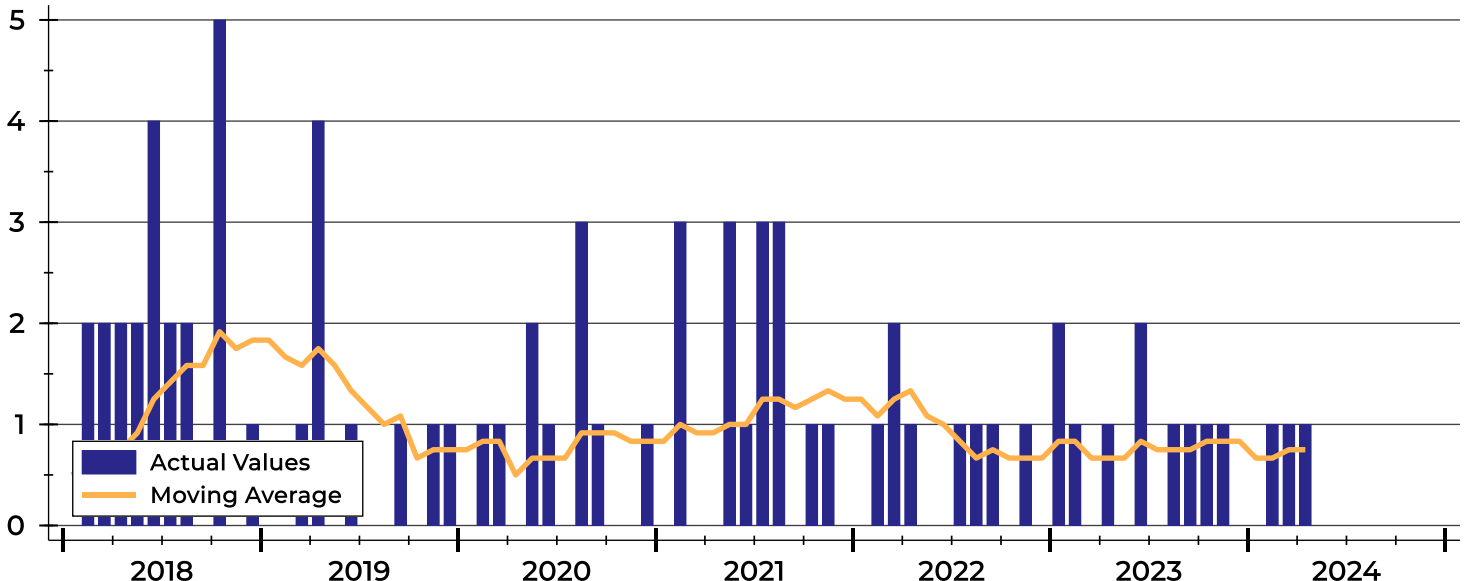
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		1	1	0.0%	3	4	-25.0%
Volume (1,000s)		35	125	-72.0%	169	427	-60.4%
Average	Sale Price	35,000	125,000	-72.0%	56,300	106,725	-47.2%
	Days on Market	9	0	N/A	17	32	-46.9%
	Percent of Original	100.0%	100.0%	0.0%	85.1%	101.7%	-16.3%
Median	Sale Price	35,000	125,000	-72.0%	54,900	107,500	-48.9%
	Days on Market	9	0	N/A	20	25	-20.0%
	Percent of Original	100.0%	100.0%	0.0%	91.8%	100.0%	-8.2%

A total of 1 contract for sale was written in Greenwood County during the month of April, the same as in 2023. The median list price of this home was \$35,000, down from \$125,000 the prior year.

Half of the homes that went under contract in April were on the market less than 9 days, compared to 0 days in April 2023.

History of Contracts Written

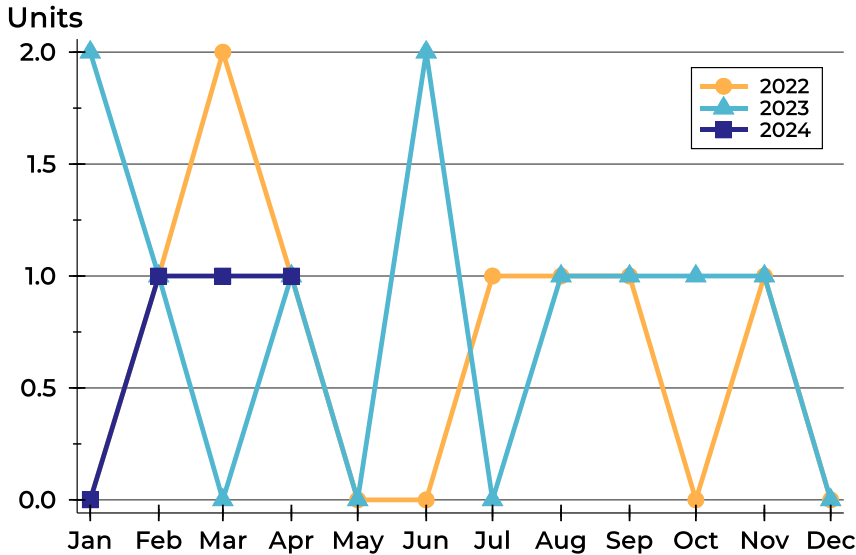
Units





Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	N/A	2	N/A
February	1	1	1
March	2	N/A	1
April	1	1	1
May	N/A	N/A	
June	N/A	2	
July	1	N/A	
August	1	1	
September	1	1	
October	N/A	1	
November	1	1	
December	N/A	N/A	

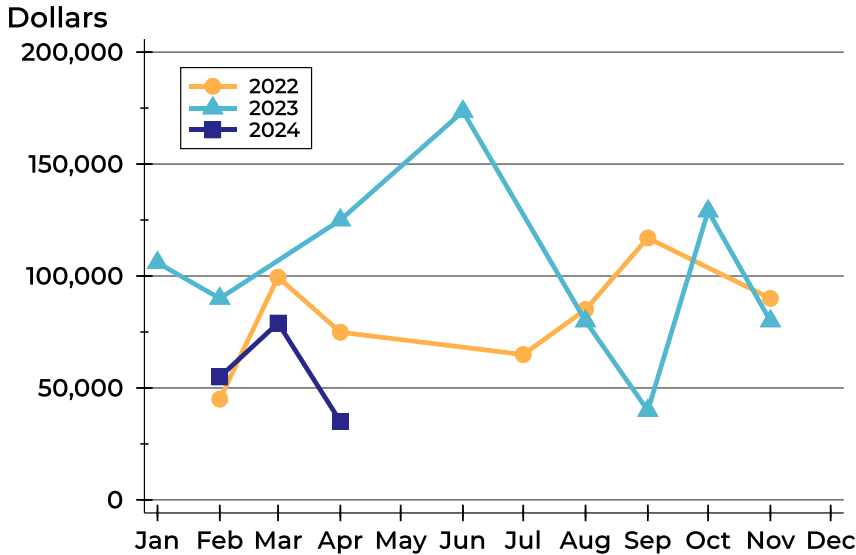
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



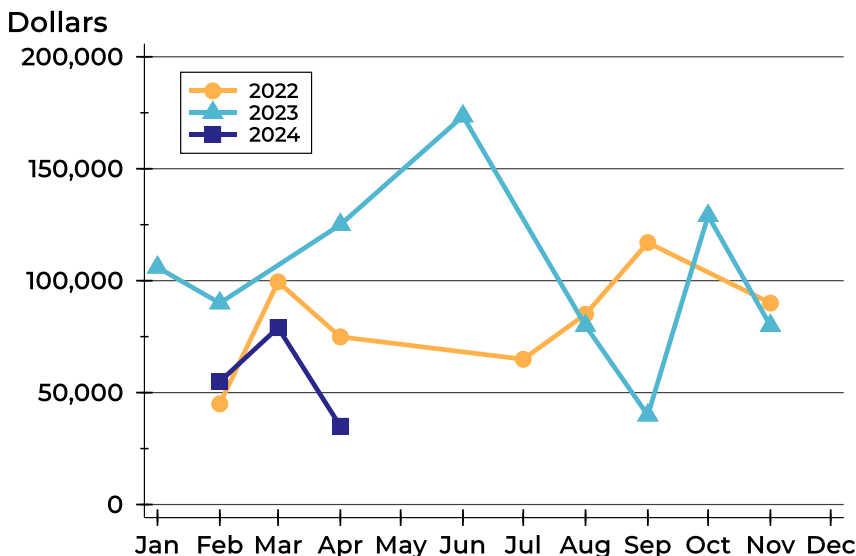
Greenwood County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	N/A	105,950	N/A
February	45,000	90,000	54,900
March	99,450	N/A	79,000
April	74,900	125,000	35,000
May	N/A	N/A	
June	N/A	173,500	
July	64,900	N/A	
August	85,000	79,900	
September	117,000	39,900	
October	N/A	129,000	
November	90,000	79,900	
December	N/A	N/A	

Median Price

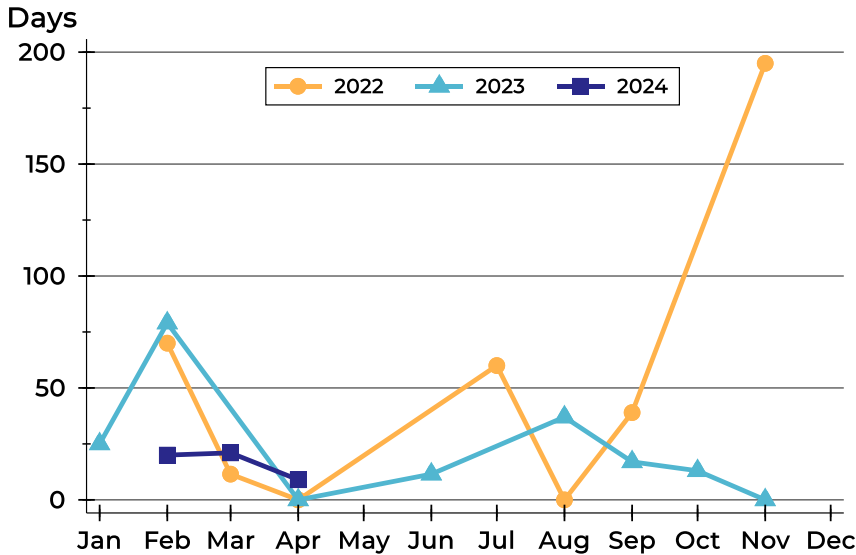


Month	2022	2023	2024
January	N/A	105,950	N/A
February	45,000	90,000	54,900
March	99,450	N/A	79,000
April	74,900	125,000	35,000
May	N/A	N/A	
June	N/A	173,500	
July	64,900	N/A	
August	85,000	79,900	
September	117,000	39,900	
October	N/A	129,000	
November	90,000	79,900	
December	N/A	N/A	



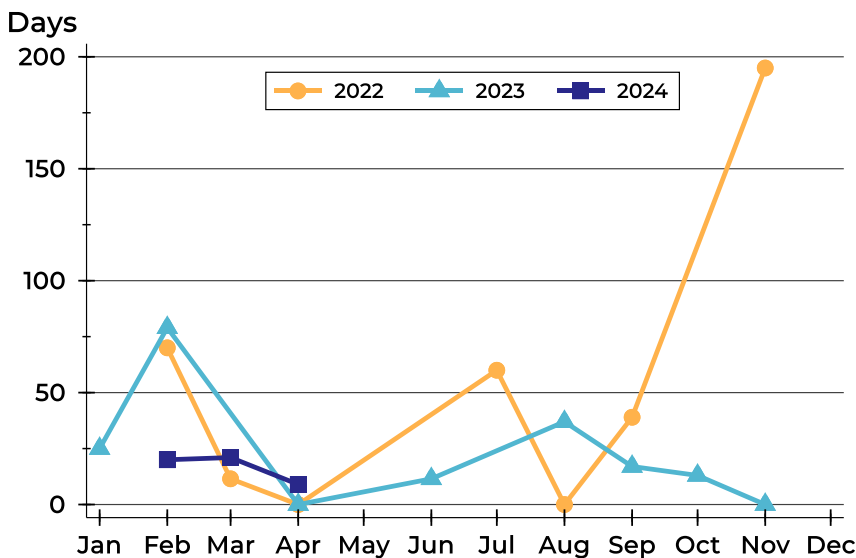
Greenwood County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	N/A	25	N/A
February	70	79	20
March	12	N/A	21
April	N/A	N/A	9
May	N/A	N/A	
June	N/A	12	
July	60	N/A	
August	N/A	37	
September	39	17	
October	N/A	13	
November	195	N/A	
December	N/A	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	25	N/A
February	70	79	20
March	12	N/A	21
April	N/A	N/A	9
May	N/A	N/A	
June	N/A	12	
July	60	N/A	
August	N/A	37	
September	39	17	
October	N/A	13	
November	195	N/A	
December	N/A	N/A	



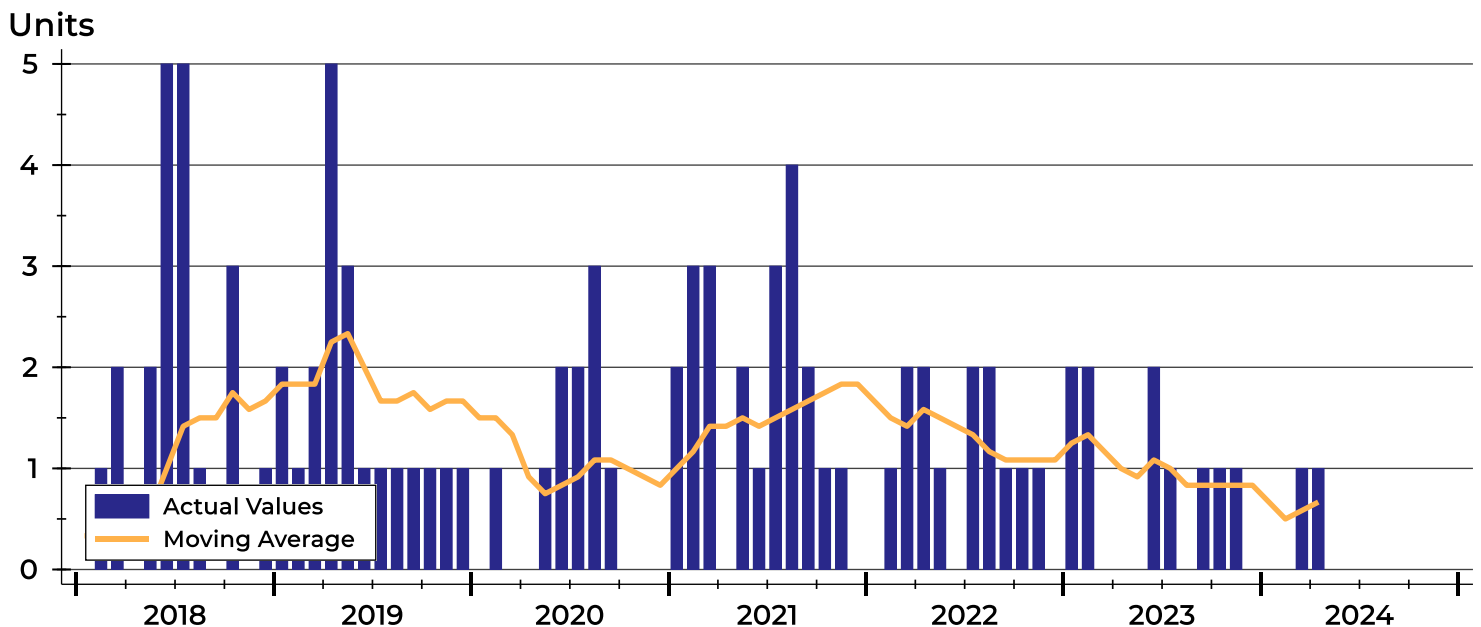
Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		1	0	N/A
Volume (1,000s)		35	0	N/A
Average	List Price	35,000	N/A	N/A
	Days on Market	9	N/A	N/A
	Percent of Original	100.0%	N/A	N/A
Median	List Price	35,000	N/A	N/A
	Days on Market	9	N/A	N/A
	Percent of Original	100.0%	N/A	N/A

A total of 1 listing in Greenwood County had a contract pending at the end of April, up from 0 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

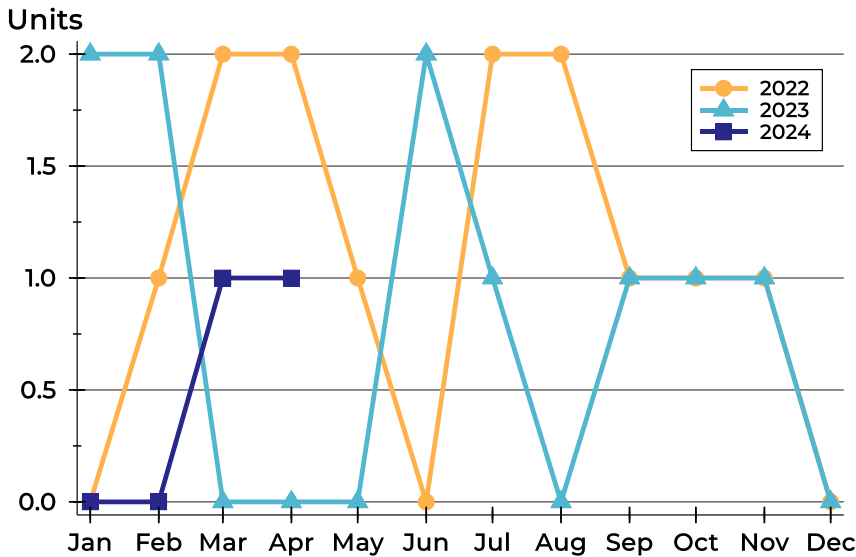
History of Pending Contracts





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	0	2	0
February	1	2	0
March	2	0	1
April	2	0	1
May	1	0	0
June	0	2	0
July	2	1	0
August	2	0	0
September	1	1	0
October	1	1	0
November	1	1	0
December	0	0	0

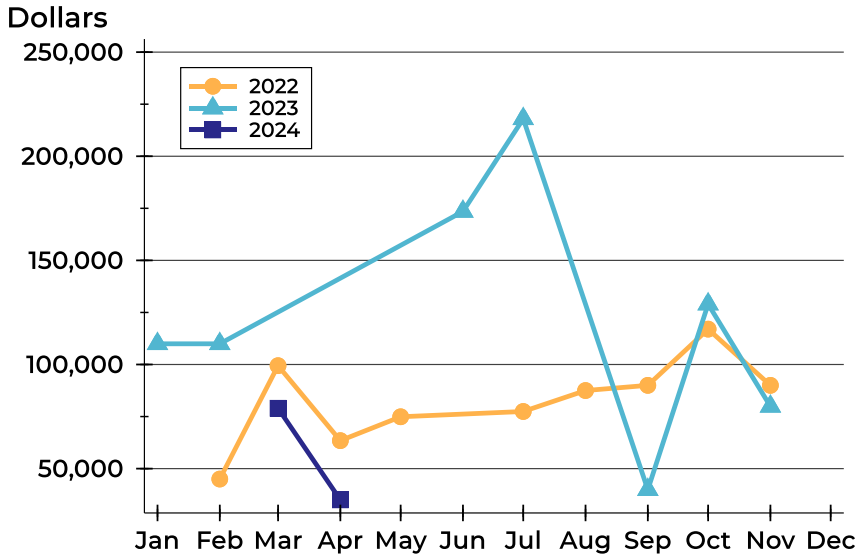
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



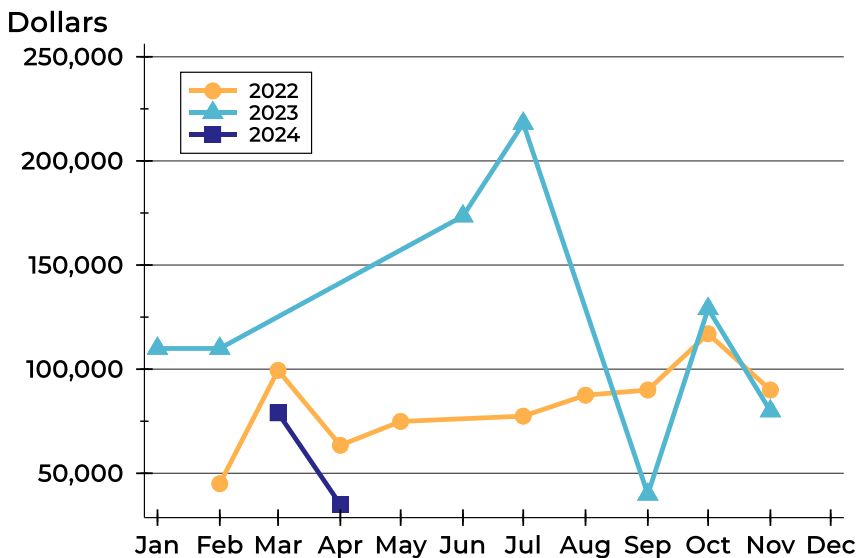
Greenwood County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	N/A	109,950	N/A
February	45,000	109,950	N/A
March	99,450	N/A	79,000
April	63,450	N/A	35,000
May	74,900	N/A	
June	N/A	173,500	
July	77,450	218,000	
August	87,500	N/A	
September	90,000	39,900	
October	117,000	129,000	
November	90,000	79,900	
December	N/A	N/A	

Median Price

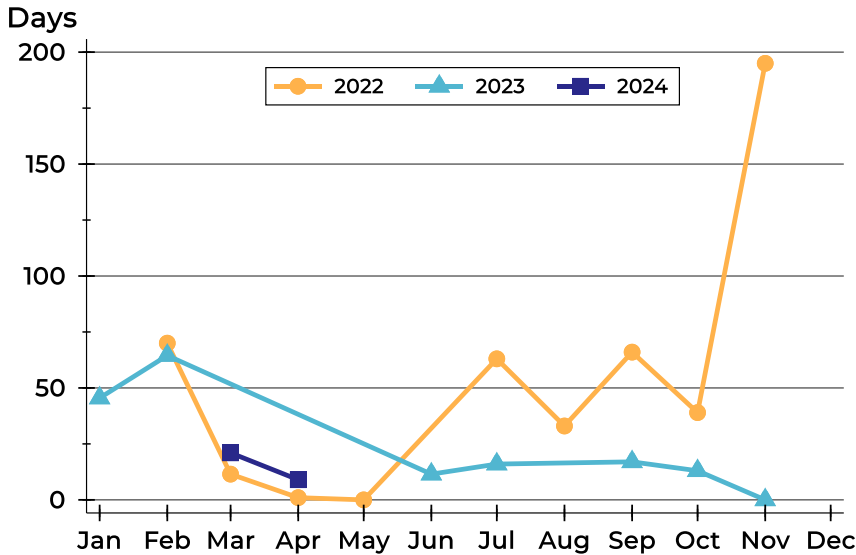


Month	2022	2023	2024
January	N/A	109,950	N/A
February	45,000	109,950	N/A
March	99,450	N/A	79,000
April	63,450	N/A	35,000
May	74,900	N/A	
June	N/A	173,500	
July	77,450	218,000	
August	87,500	N/A	
September	90,000	39,900	
October	117,000	129,000	
November	90,000	79,900	
December	N/A	N/A	



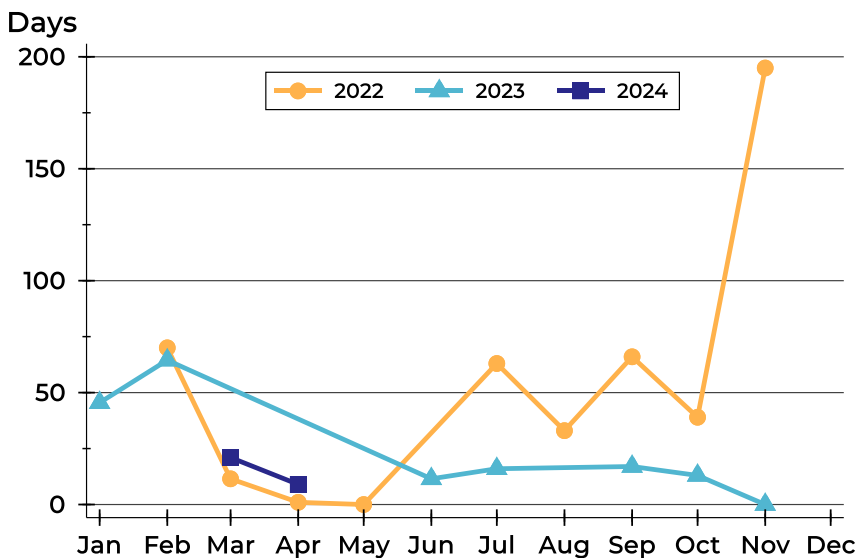
Greenwood County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	N/A	46	N/A
February	70	65	N/A
March	12	N/A	21
April	1	N/A	9
May	N/A	N/A	
June	N/A	12	
July	63	16	
August	33	N/A	
September	66	17	
October	39	13	
November	195	N/A	
December	N/A	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	46	N/A
February	70	65	N/A
March	12	N/A	21
April	1	N/A	9
May	N/A	N/A	
June	N/A	12	
July	63	16	
August	33	N/A	
September	66	17	
October	39	13	
November	195	N/A	
December	N/A	N/A	



**April
2024**

Sunflower MLS Statistics



Jackson County Housing Report



Market Overview

Jackson County Home Sales Fell in April

Total home sales in Jackson County fell last month to 10 units, compared to 11 units in April 2023. Total sales volume was \$1.8 million, down from a year earlier.

The median sale price in April was \$173,000, down from \$245,000 a year earlier. Homes that sold in April were typically on the market for 93 days and sold for 98.8% of their list prices.

Jackson County Active Listings Up at End of April

The total number of active listings in Jackson County at the end of April was 10 units, up from 8 at the same point in 2023. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$204,950.

During April, a total of 6 contracts were written down from 7 in April 2023. At the end of the month, there were 7 contracts still pending.

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**April
2024**

Sunflower MLS Statistics



Jackson County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		10	11	9	24	25	45
Change from prior year		-9.1%	22.2%	-10.0%	-4.0%	-44.4%	21.6%
Active Listings		10	8	17	N/A	N/A	N/A
Change from prior year		25.0%	-52.9%	6.3%			
Months' Supply		1.3	0.8	1.5	N/A	N/A	N/A
Change from prior year		62.5%	-46.7%	7.1%			
New Listings		10	5	17	19	29	53
Change from prior year		100.0%	-70.6%	21.4%	-34.5%	-45.3%	15.2%
Contracts Written		6	7	10	28	28	44
Change from prior year		-14.3%	-30.0%	0.0%	0.0%	-36.4%	4.8%
Pending Contracts		7	8	10	N/A	N/A	N/A
Change from prior year		-12.5%	-20.0%	-28.6%			
Sales Volume (1,000s)		1,811	2,793	2,383	4,675	5,269	9,736
Change from prior year		-35.2%	17.2%	86.9%	-11.3%	-45.9%	62.2%
Average	Sale Price	181,100	253,864	264,722	194,788	210,763	216,367
	Change from prior year	-28.7%	-4.1%	107.6%	-7.6%	-2.6%	33.4%
	List Price of Actives	297,780	192,950	268,035	N/A	N/A	N/A
	Change from prior year	54.3%	-28.0%	127.6%			
	Days on Market	75	43	55	73	38	30
Change from prior year	74.4%	-21.8%	34.1%	92.1%	26.7%	-18.9%	
Percent of List	99.1%	97.5%	98.9%	96.8%	96.8%	98.2%	
Change from prior year	1.6%	-1.4%	2.4%	0.0%	-1.4%	0.1%	
Percent of Original	96.8%	92.8%	95.3%	93.0%	92.1%	96.7%	
Change from prior year	4.3%	-2.6%	0.3%	1.0%	-4.8%	1.5%	
Median	Sale Price	173,000	245,000	205,000	161,000	225,000	190,000
	Change from prior year	-29.4%	19.5%	88.2%	-28.4%	18.4%	26.8%
	List Price of Actives	204,950	146,950	220,000	N/A	N/A	N/A
	Change from prior year	39.5%	-33.2%	151.6%			
	Days on Market	93	13	9	67	13	8
Change from prior year	615.4%	44.4%	350.0%	415.4%	62.5%	33.3%	
Percent of List	98.8%	99.1%	99.0%	99.6%	99.1%	100.0%	
Change from prior year	-0.3%	0.1%	-1.0%	0.5%	-0.9%	0.0%	
Percent of Original	98.2%	95.0%	99.0%	97.7%	95.0%	99.0%	
Change from prior year	3.4%	-4.0%	-1.0%	2.8%	-4.0%	-0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Jackson County Closed Listings Analysis

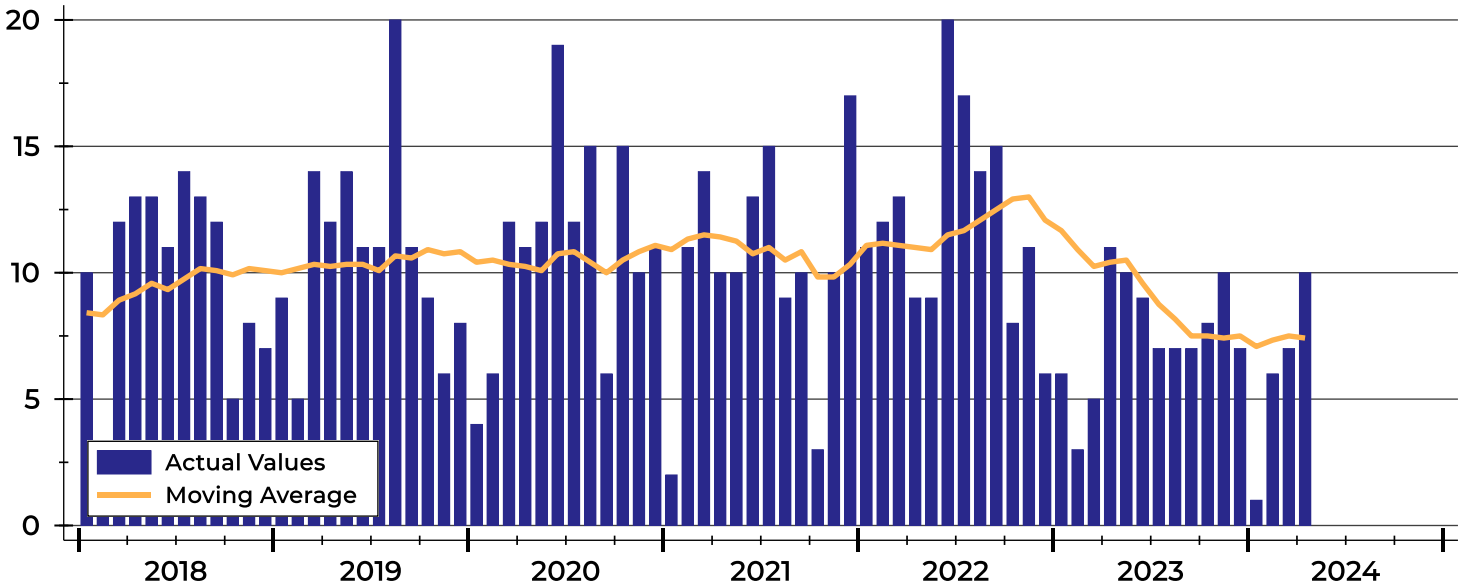
Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		10	11	-9.1%	24	25	-4.0%
Volume (1,000s)		1,811	2,793	-35.2%	4,675	5,269	-11.3%
Months' Supply		1.3	0.8	62.5%	N/A	N/A	N/A
Average	Sale Price	181,100	253,864	-28.7%	194,788	210,763	-7.6%
	Days on Market	75	43	74.4%	73	38	92.1%
	Percent of List	99.1%	97.5%	1.6%	96.8%	96.8%	0.0%
	Percent of Original	96.8%	92.8%	4.3%	93.0%	92.1%	1.0%
Median	Sale Price	173,000	245,000	-29.4%	161,000	225,000	-28.4%
	Days on Market	93	13	615.4%	67	13	415.4%
	Percent of List	98.8%	99.1%	-0.3%	99.6%	99.1%	0.5%
	Percent of Original	98.2%	95.0%	3.4%	97.7%	95.0%	2.8%

A total of 10 homes sold in Jackson County in April, down from 11 units in April 2023. Total sales volume fell to \$1.8 million compared to \$2.8 million in the previous year.

The median sales price in April was \$173,000, down 29.4% compared to the prior year. Median days on market was 93 days, up from 60 days in March, and up from 13 in April 2023.

History of Closed Listings

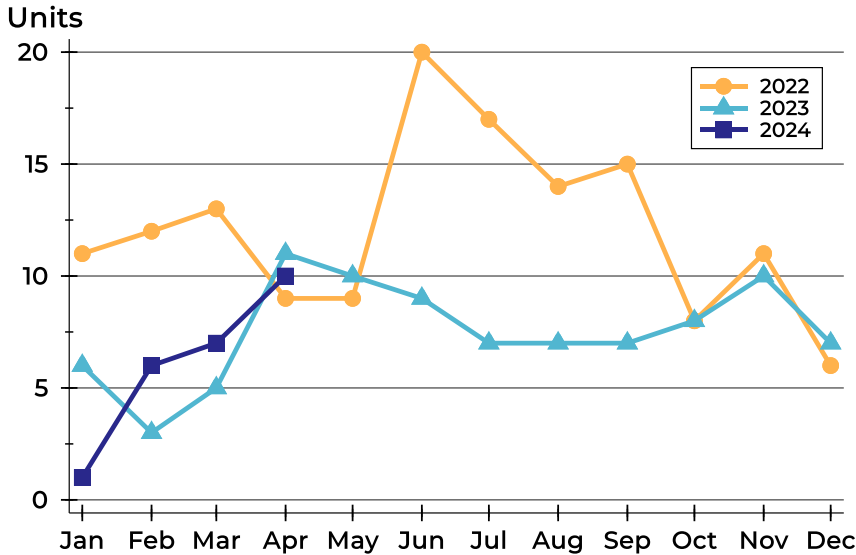
Units





Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	11	6	1
February	12	3	6
March	13	5	7
April	9	11	10
May	9	10	10
June	20	9	10
July	17	7	7
August	14	7	7
September	15	7	7
October	8	8	8
November	11	10	10
December	6	7	7

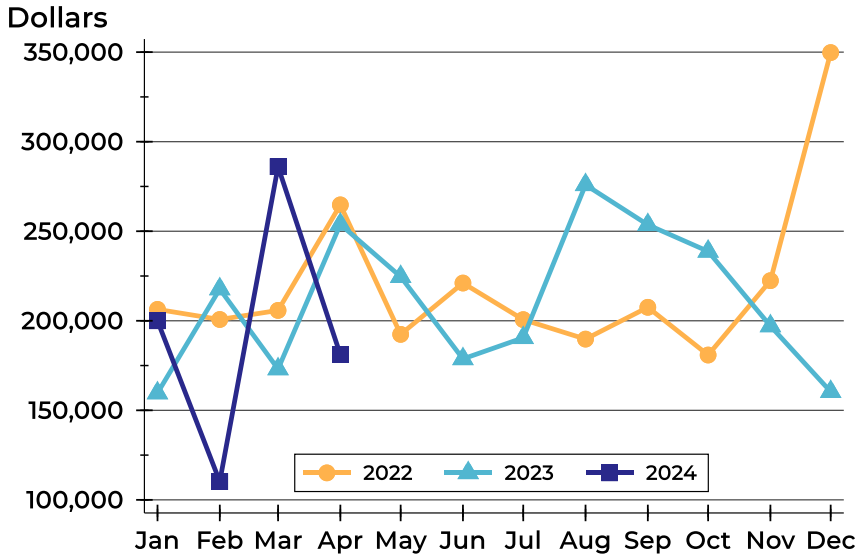
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	5	50.0%	0.0	156,500	160,000	69	68	100.4%	100.0%	99.1%	100.0%
\$175,000-\$199,999	2	20.0%	1.5	187,000	187,000	72	72	96.6%	96.6%	94.3%	94.3%
\$200,000-\$249,999	3	30.0%	0.7	218,167	206,500	85	117	98.5%	99.5%	94.6%	98.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



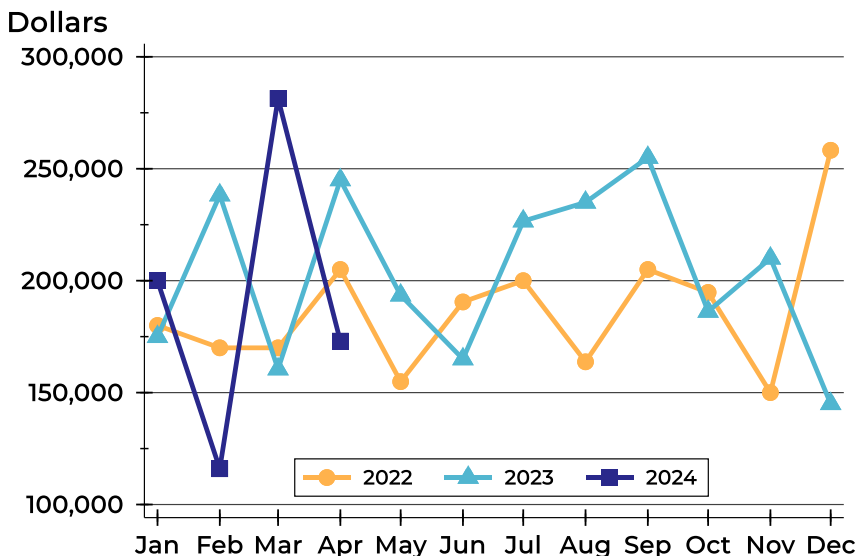
Jackson County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	206,357	159,650	200,000
February	200,723	217,742	110,250
March	205,800	173,090	286,057
April	264,722	253,864	181,100
May	192,422	224,630	
June	221,075	178,722	
July	200,641	190,514	
August	189,771	275,929	
September	207,533	253,600	
October	180,875	238,768	
November	222,404	197,100	
December	349,750	160,414	

Median Price

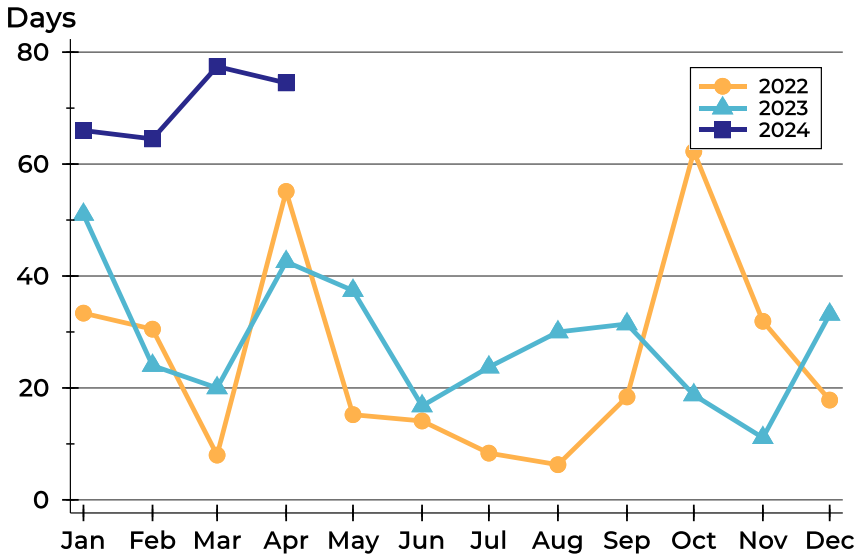


Month	2022	2023	2024
January	180,000	174,950	200,000
February	170,000	238,225	116,000
March	170,000	160,500	281,400
April	205,000	245,000	173,000
May	154,900	193,500	
June	190,500	165,000	
July	200,000	226,600	
August	163,750	235,000	
September	205,000	255,000	
October	194,750	186,250	
November	150,000	210,000	
December	258,250	145,000	



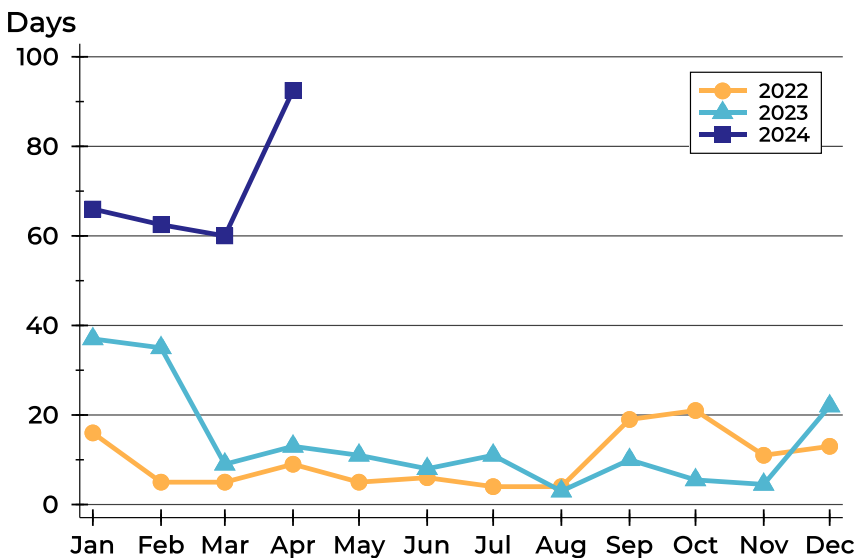
Jackson County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	51	66
February	31	24	65
March	8	20	77
April	55	43	75
May	15	37	
June	14	17	
July	8	24	
August	6	30	
September	18	31	
October	62	19	
November	32	11	
December	18	33	

Median DOM



Month	2022	2023	2024
January	16	37	66
February	5	35	63
March	5	9	60
April	9	13	93
May	5	11	
June	6	8	
July	4	11	
August	4	3	
September	19	10	
October	21	6	
November	11	5	
December	13	22	



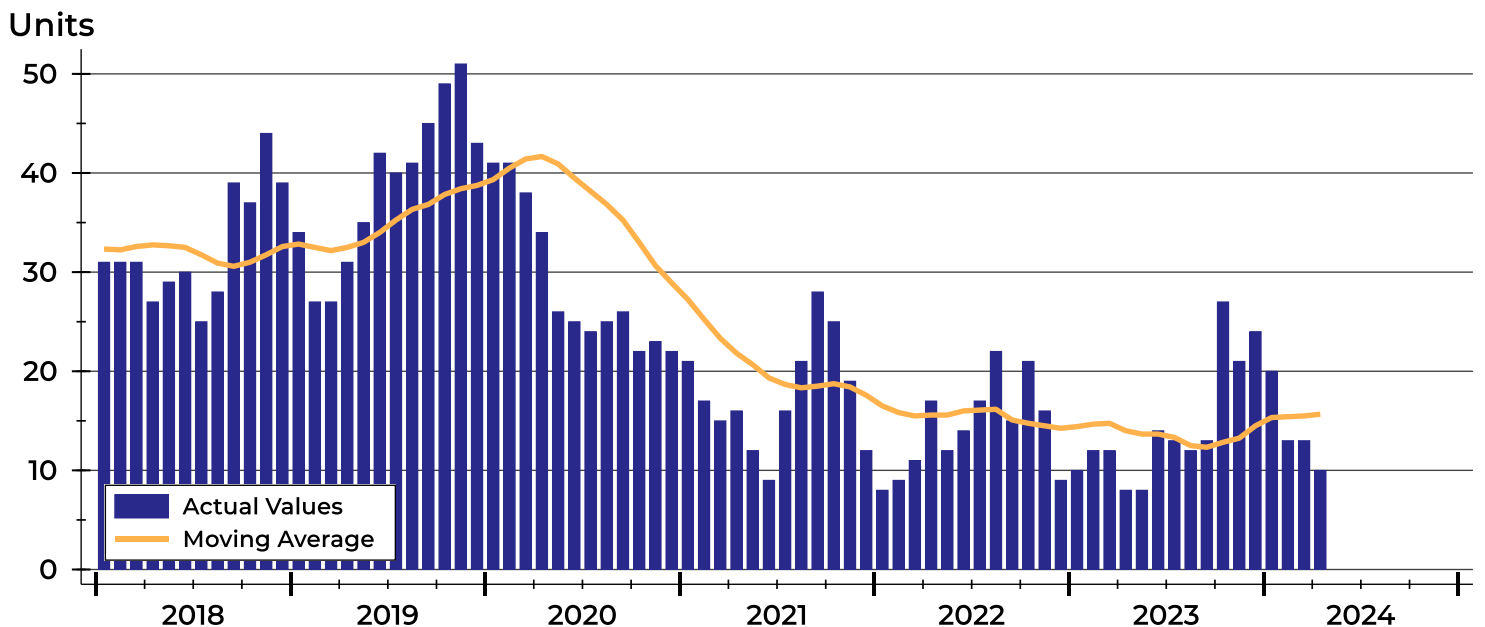
Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		10	8	25.0%
Volume (1,000s)		2,978	1,544	92.9%
Months' Supply		1.3	0.8	62.5%
Average	List Price	297,780	192,950	54.3%
	Days on Market	97	62	56.5%
	Percent of Original	100.0%	93.8%	6.6%
Median	List Price	204,950	146,950	39.5%
	Days on Market	18	41	-56.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 10 homes were available for sale in Jackson County at the end of April. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of April was \$204,950, up 39.5% from 2023. The typical time on market for active listings was 18 days, down from 41 days a year earlier.

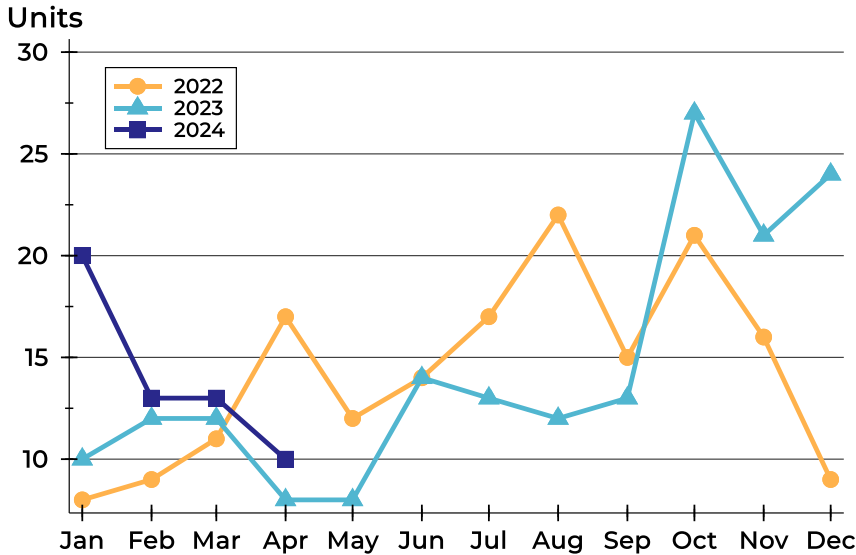
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	8	10	20
February	9	12	13
March	11	12	13
April	17	8	10
May	12	8	
June	14	14	
July	17	13	
August	22	12	
September	15	13	
October	21	27	
November	16	21	
December	9	24	

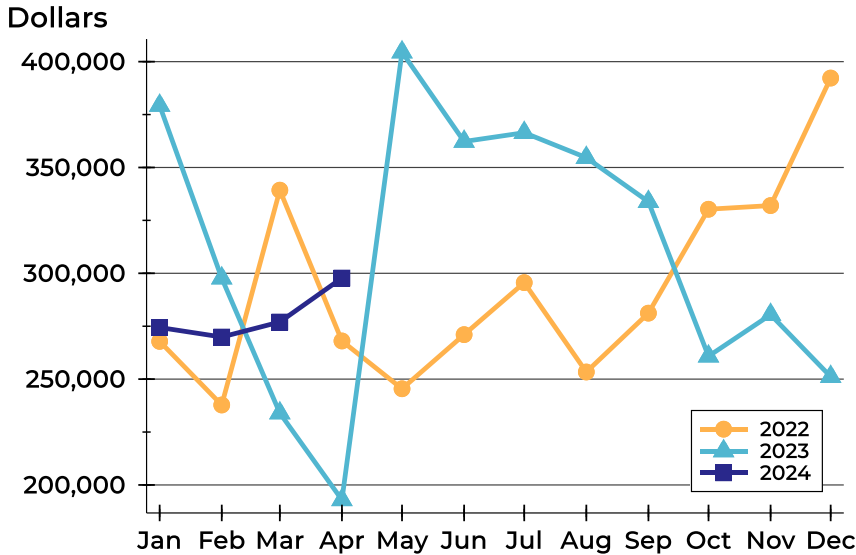
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	10.0%	N/A	45,000	45,000	147	147	100.0%	100.0%
\$50,000-\$99,999	1	10.0%	N/A	90,000	90,000	15	15	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	20.0%	N/A	134,500	134,500	67	67	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	10.0%	1.5	184,900	184,900	9	9	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	0.7	225,000	225,000	20	20	100.0%	100.0%
\$250,000-\$299,999	1	10.0%	N/A	289,900	289,900	9	9	100.0%	100.0%
\$300,000-\$399,999	1	10.0%	N/A	325,000	325,000	7	7	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	10.0%	N/A	699,000	699,000	265	265	100.0%	100.0%
\$750,000-\$999,999	1	10.0%	N/A	850,000	850,000	362	362	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



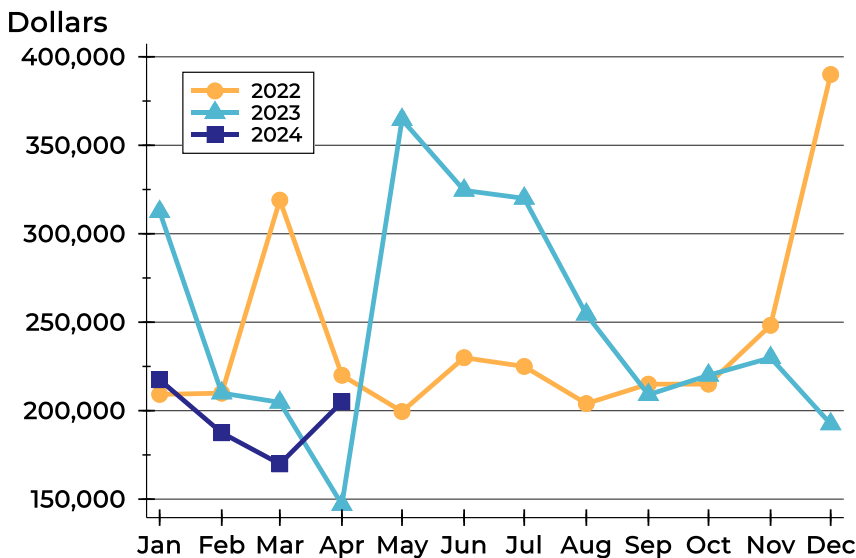
Jackson County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	267,850	379,285	274,408
February	237,789	297,717	269,900
March	339,282	233,967	277,000
April	268,035	192,950	297,780
May	245,450	404,500	
June	271,021	362,286	
July	295,600	366,446	
August	253,373	354,654	
September	281,178	333,838	
October	330,275	260,818	
November	332,016	280,466	
December	392,256	251,167	

Median Price

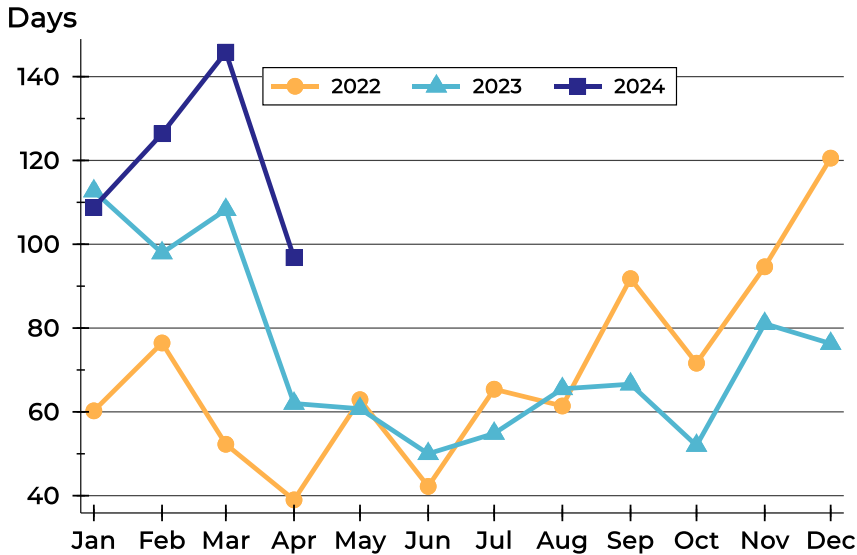


Month	2022	2023	2024
January	209,200	312,475	217,450
February	209,900	209,950	187,500
March	319,000	204,700	169,900
April	220,000	146,950	204,950
May	199,499	364,500	
June	229,950	324,500	
July	225,000	320,000	
August	204,000	254,475	
September	215,000	209,000	
October	215,000	220,000	
November	248,250	229,900	
December	390,000	192,500	



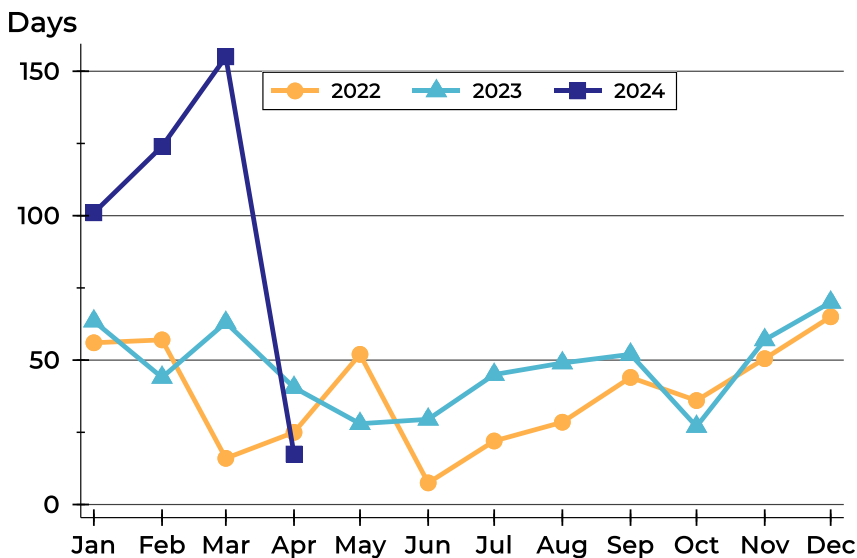
Jackson County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	60	113	109
February	76	98	126
March	52	108	146
April	39	62	97
May	63	61	
June	42	50	
July	65	55	
August	61	66	
September	92	67	
October	72	52	
November	95	81	
December	121	76	

Median DOM

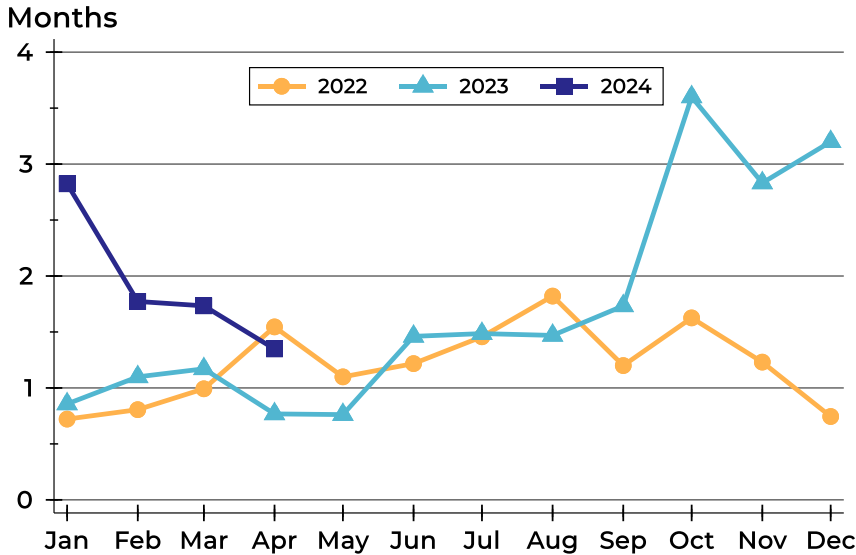


Month	2022	2023	2024
January	56	64	101
February	57	44	124
March	16	63	155
April	25	41	18
May	52	28	
June	8	30	
July	22	45	
August	29	49	
September	44	52	
October	36	27	
November	51	57	
December	65	70	



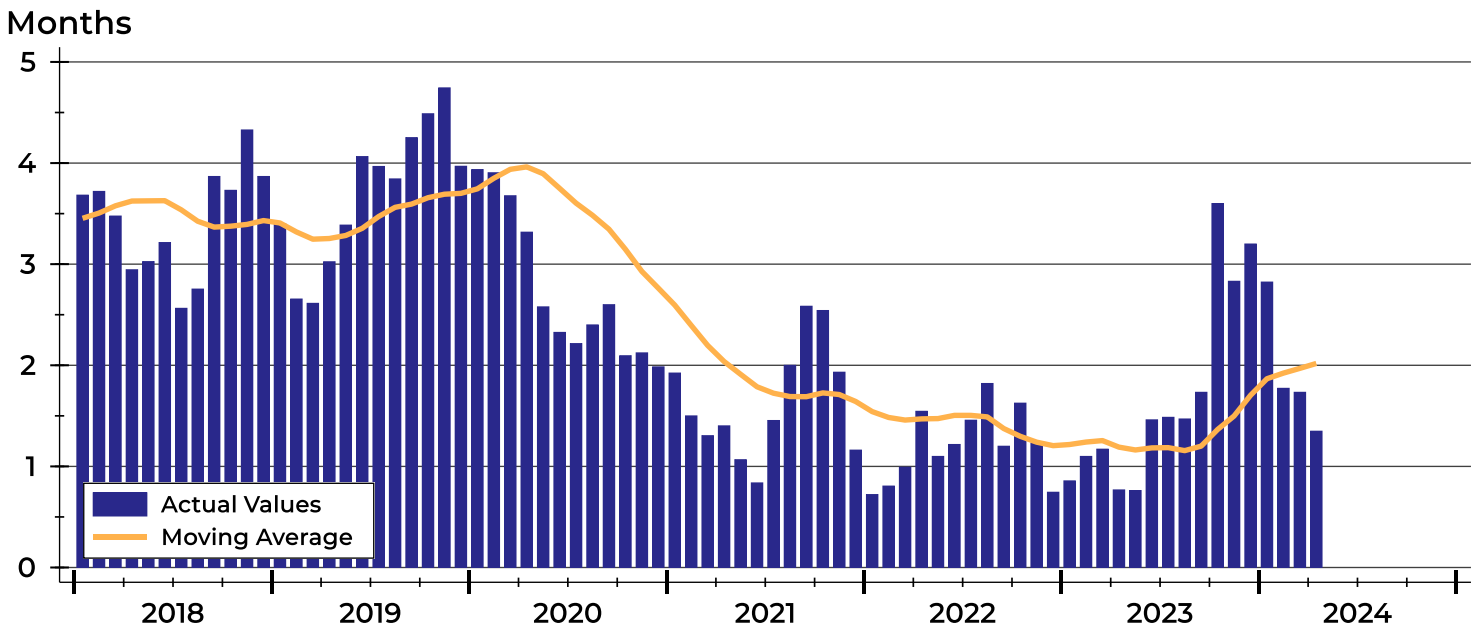
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	0.9	2.8
February	0.8	1.1	1.8
March	1.0	1.2	1.7
April	1.5	0.8	1.3
May	1.1	0.8	
June	1.2	1.5	
July	1.5	1.5	
August	1.8	1.5	
September	1.2	1.7	
October	1.6	3.6	
November	1.2	2.8	
December	0.7	3.2	

History of Month's Supply





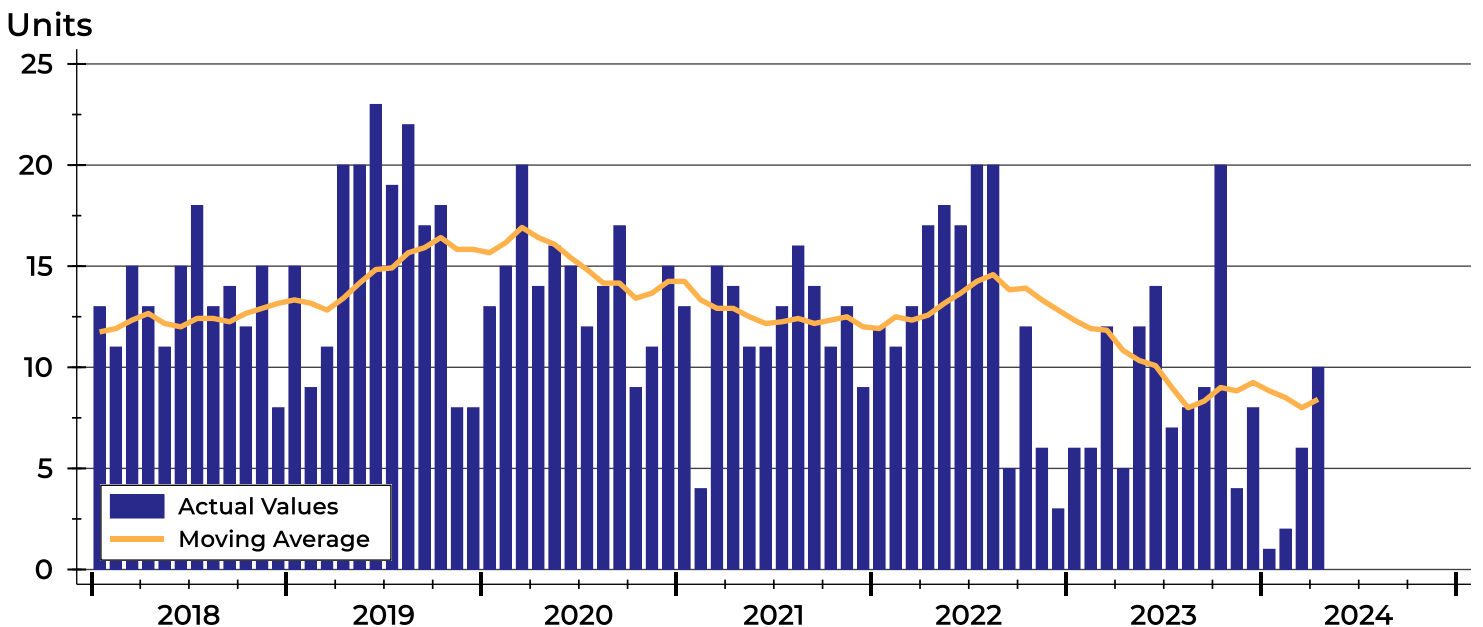
Jackson County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	10	5	100.0%
	Volume (1,000s)	1,765	745	136.9%
	Average List Price	176,520	148,940	18.5%
	Median List Price	154,725	165,000	-6.2%
Year-to-Date	New Listings	19	29	-34.5%
	Volume (1,000s)	3,702	5,512	-32.8%
	Average List Price	194,842	190,074	2.5%
	Median List Price	165,000	165,000	0.0%

A total of 10 new listings were added in Jackson County during April, up 100.0% from the same month in 2023. Year-to-date Jackson County has seen 19 new listings.

The median list price of these homes was \$154,725 down from \$165,000 in 2023.

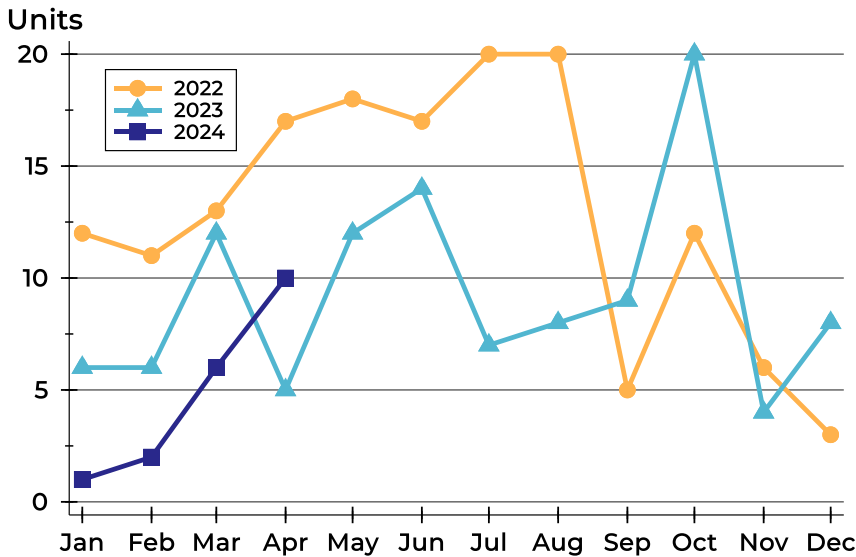
History of New Listings





Jackson County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	12	6	1
February	11	6	2
March	13	12	6
April	17	5	10
May	18	12	
June	17	14	
July	20	7	
August	20	8	
September	5	9	
October	12	20	
November	6	4	
December	3	8	

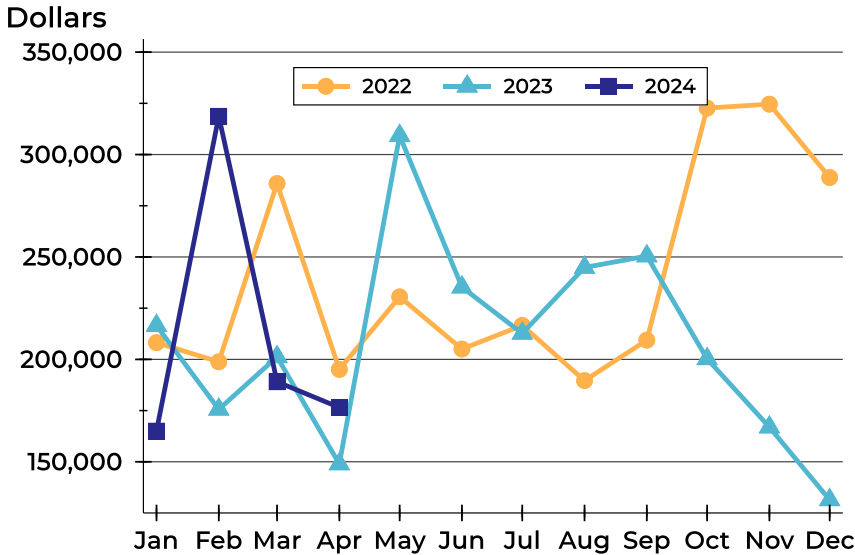
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	20.0%	90,000	90,000	24	24	100.0%	100.0%
\$100,000-\$124,999	1	10.0%	124,000	124,000	1	1	100.0%	100.0%
\$125,000-\$149,999	2	20.0%	128,225	128,225	6	6	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	20.0%	182,425	182,425	10	10	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	225,000	225,000	25	25	100.0%	100.0%
\$250,000-\$299,999	1	10.0%	289,900	289,900	14	14	100.0%	100.0%
\$300,000-\$399,999	1	10.0%	325,000	325,000	12	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



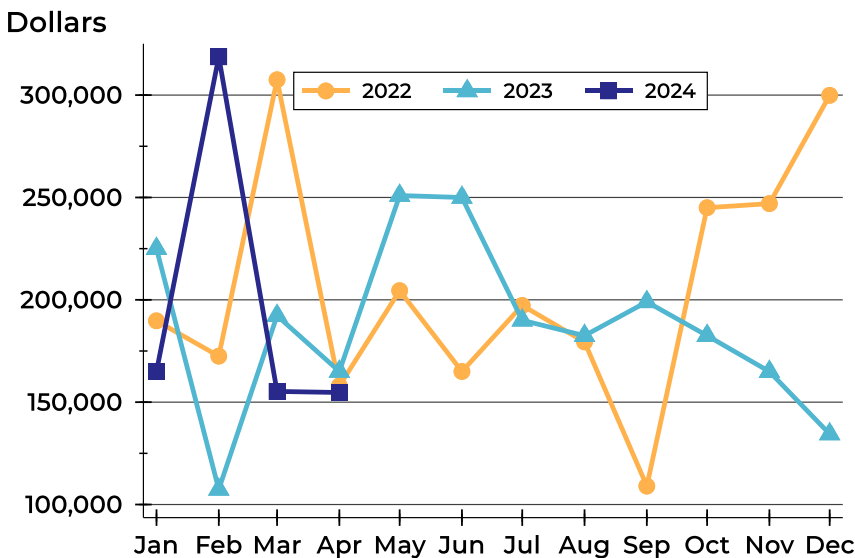
Jackson County New Listings Analysis

Average Price



Month	2022	2023	2024
January	208,175	216,492	165,000
February	198,832	175,617	318,700
March	285,862	201,233	189,067
April	195,112	148,940	176,520
May	230,539	309,267	
June	205,038	235,275	
July	216,580	212,686	
August	189,645	244,875	
September	209,400	250,460	
October	322,683	200,265	
November	324,617	166,950	
December	288,800	131,413	

Median Price



Month	2022	2023	2024
January	189,750	225,000	165,000
February	172,500	107,400	318,700
March	307,500	192,250	155,250
April	157,900	165,000	154,725
May	204,499	250,950	
June	165,000	249,975	
July	197,250	190,000	
August	179,450	182,500	
September	109,000	199,000	
October	245,000	182,500	
November	247,000	164,950	
December	299,900	134,450	



Jackson County Contracts Written Analysis

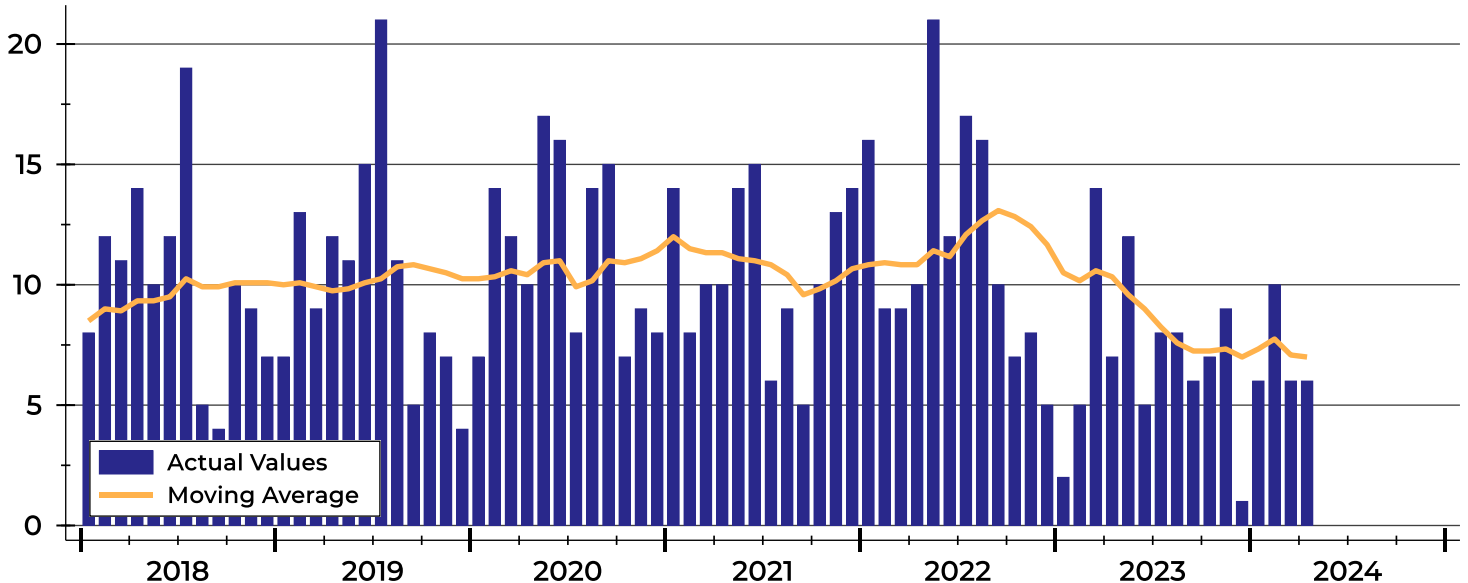
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		6	7	-14.3%	28	28	0.0%
Volume (1,000s)		1,218	1,206	1.0%	5,508	6,516	-15.5%
Average	Sale Price	202,958	172,257	17.8%	196,720	232,720	-15.5%
	Days on Market	92	27	240.7%	72	34	111.8%
	Percent of Original	94.2%	96.9%	-2.8%	93.6%	95.2%	-1.7%
Median	Sale Price	174,925	165,000	6.0%	162,500	219,750	-26.1%
	Days on Market	89	5	1680.0%	59	10	490.0%
	Percent of Original	95.4%	96.8%	-1.4%	98.2%	99.4%	-1.2%

A total of 6 contracts for sale were written in Jackson County during the month of April, down from 7 in 2023. The median list price of these homes was \$174,925, up from \$165,000 the prior year.

Half of the homes that went under contract in April were on the market less than 89 days, compared to 5 days in April 2023.

History of Contracts Written

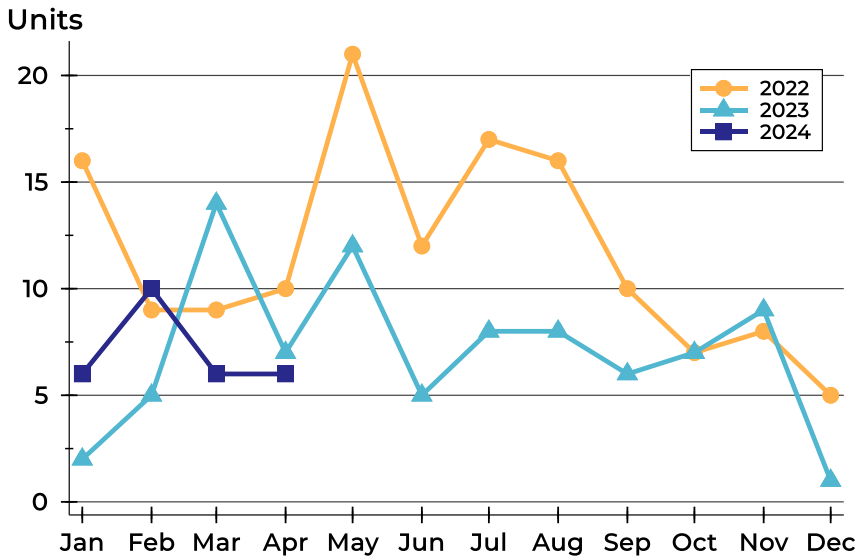
Units





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	16	2	6
February	9	5	10
March	9	14	6
April	10	7	6
May	21	12	
June	12	5	
July	17	8	
August	16	8	
September	10	6	
October	7	7	
November	8	9	
December	5	1	

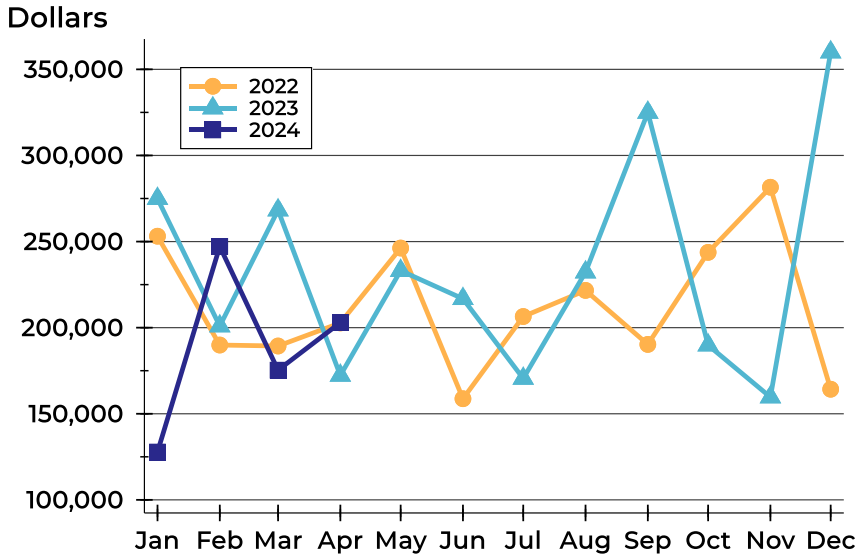
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	16.7%	124,000	124,000	1	1	100.0%	100.0%
\$125,000-\$149,999	1	16.7%	148,900	148,900	208	208	99.9%	99.9%
\$150,000-\$174,999	1	16.7%	169,900	169,900	143	143	86.5%	86.5%
\$175,000-\$199,999	1	16.7%	179,950	179,950	6	6	100.0%	100.0%
\$200,000-\$249,999	1	16.7%	200,000	200,000	160	160	90.9%	90.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	16.7%	395,000	395,000	34	34	88.0%	88.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



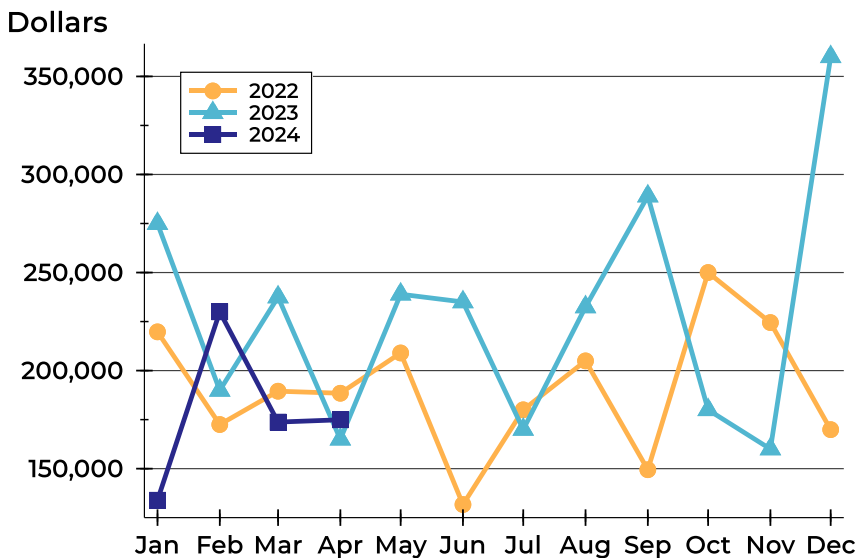
Jackson County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	253,125	274,950	127,800
February	189,917	200,930	247,160
March	189,356	268,271	175,333
April	202,750	172,257	202,958
May	246,243	233,117	
June	158,737	216,780	
July	206,476	170,500	
August	221,638	232,225	
September	190,290	324,948	
October	243,743	189,829	
November	281,550	159,688	
December	164,260	360,000	

Median Price

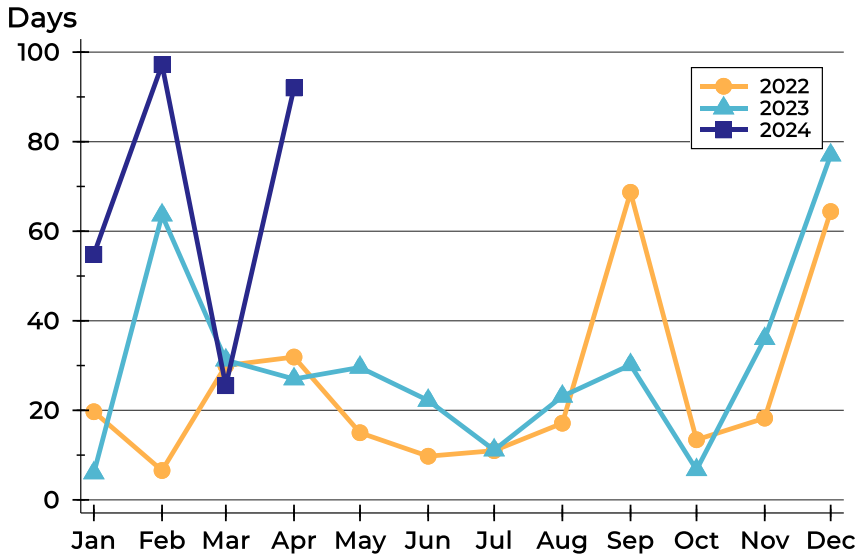


Month	2022	2023	2024
January	219,750	274,950	133,900
February	172,500	189,900	229,950
March	189,500	237,500	173,750
April	188,450	165,000	174,925
May	209,000	238,950	
June	131,700	235,000	
July	180,000	170,000	
August	204,950	232,450	
September	149,450	288,975	
October	250,000	180,000	
November	224,500	160,000	
December	169,900	360,000	



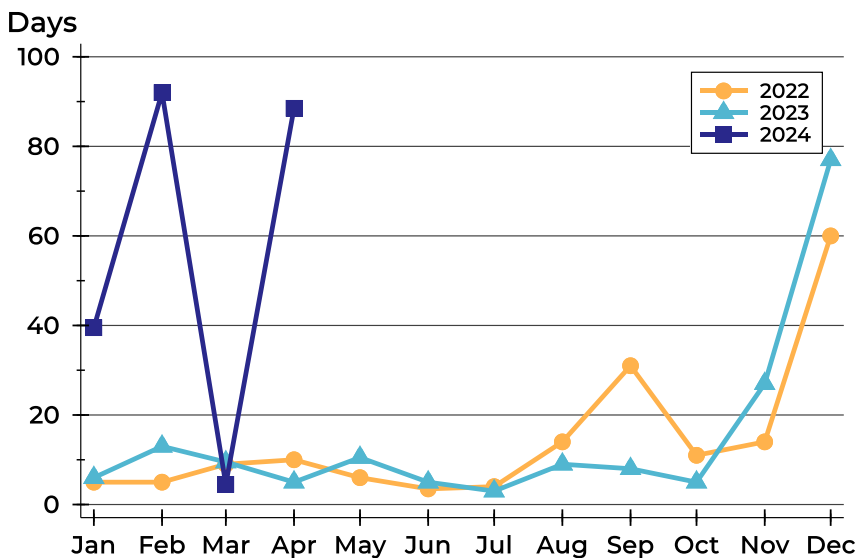
Jackson County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	20	6	55
February	7	64	97
March	30	31	26
April	32	27	92
May	15	30	
June	10	22	
July	11	11	
August	17	23	
September	69	30	
October	13	7	
November	18	36	
December	64	77	

Median DOM



Month	2022	2023	2024
January	5	6	40
February	5	13	92
March	9	10	5
April	10	5	89
May	6	11	
June	4	5	
July	4	3	
August	14	9	
September	31	8	
October	11	5	
November	14	27	
December	60	77	



Jackson County Pending Contracts Analysis

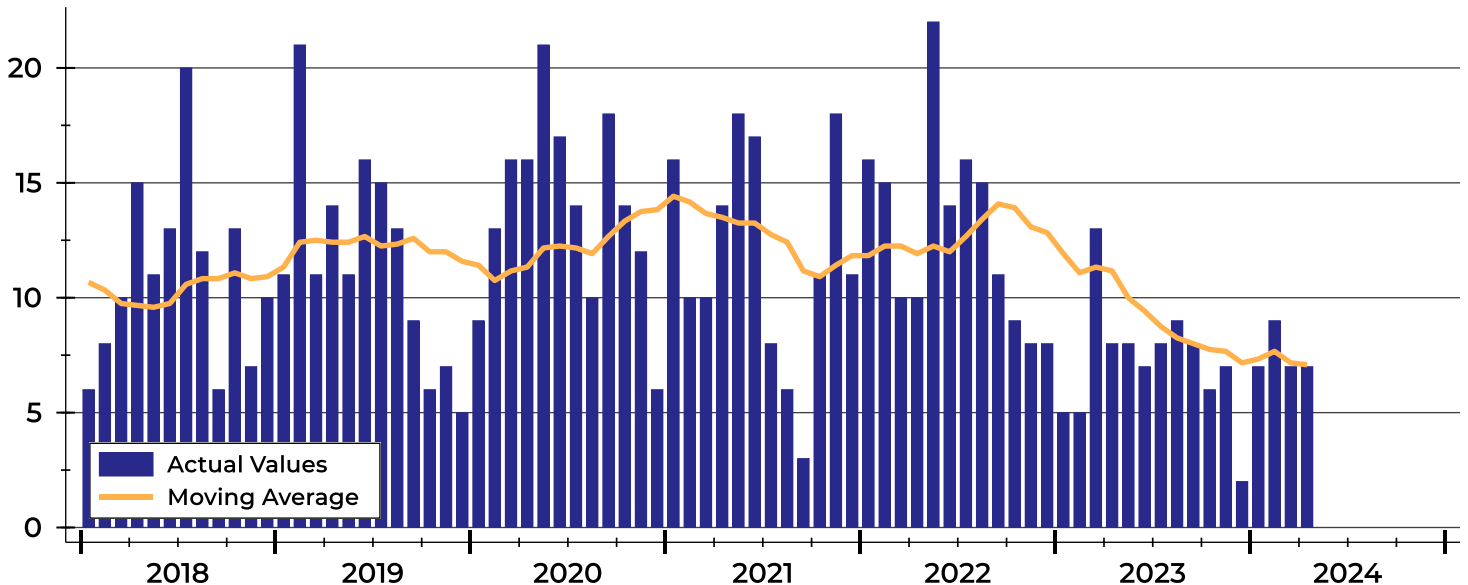
Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		7	8	-12.5%
Volume (1,000s)		1,298	2,033	-36.2%
Average	List Price	185,407	254,138	-27.0%
	Days on Market	60	44	36.4%
	Percent of Original	97.0%	97.8%	-0.8%
Median	List Price	160,000	219,750	-27.2%
	Days on Market	11	34	-67.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 7 listings in Jackson County had contracts pending at the end of April, down from 8 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

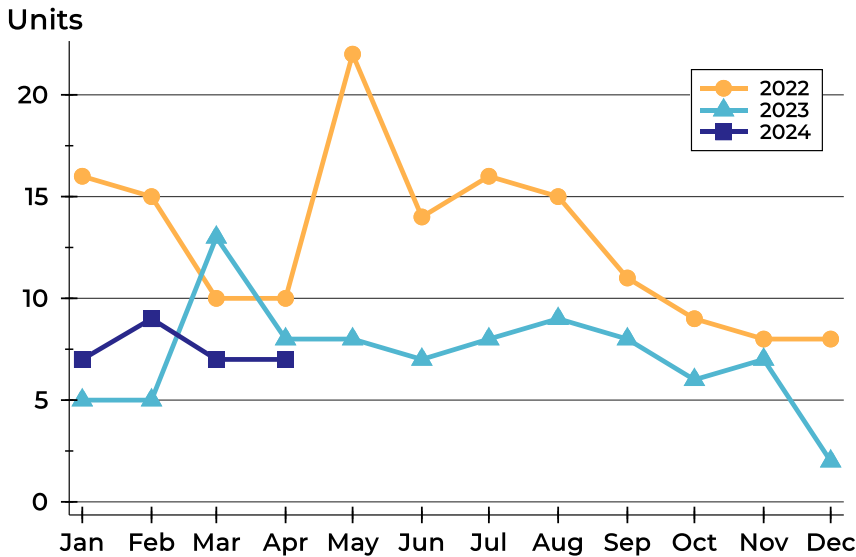
Units





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	16	5	7
February	15	5	9
March	10	13	7
April	10	8	7
May	22	8	
June	14	7	
July	16	8	
August	15	9	
September	11	8	
October	9	6	
November	8	7	
December	8	2	

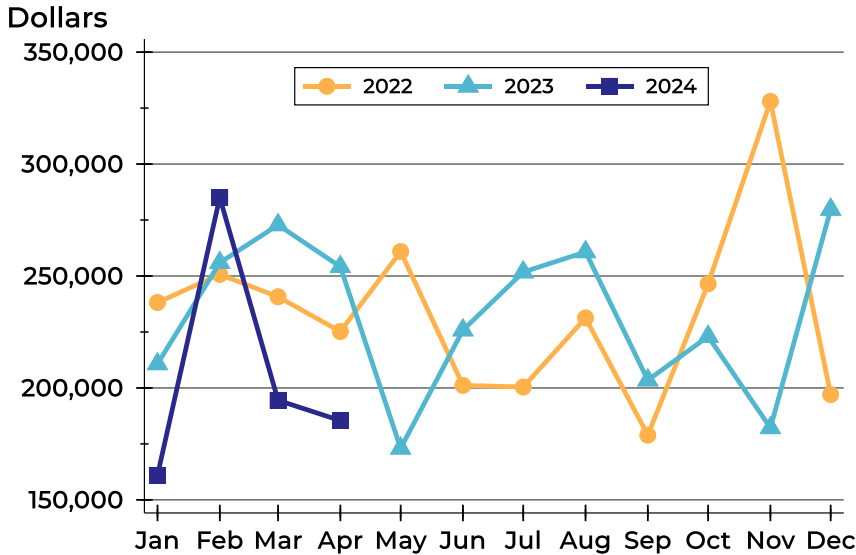
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	90,000	90,000	11	11	100.0%	100.0%
\$100,000-\$124,999	1	14.3%	124,000	124,000	1	1	100.0%	100.0%
\$125,000-\$149,999	1	14.3%	148,900	148,900	208	208	99.9%	99.9%
\$150,000-\$174,999	1	14.3%	160,000	160,000	0	0	100.0%	100.0%
\$175,000-\$199,999	1	14.3%	179,950	179,950	6	6	100.0%	100.0%
\$200,000-\$249,999	1	14.3%	200,000	200,000	160	160	90.9%	90.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	14.3%	395,000	395,000	34	34	88.0%	88.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



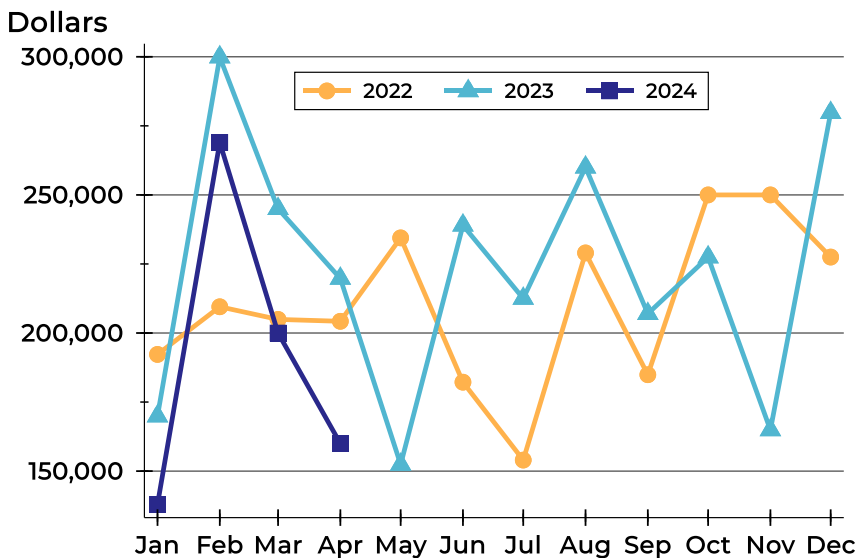
Jackson County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	238,169	210,740	160,971
February	250,723	255,930	285,078
March	240,725	272,815	194,486
April	225,210	254,138	185,407
May	260,918	173,050	
June	201,161	225,843	
July	200,419	251,750	
August	231,287	260,767	
September	178,927	203,494	
October	246,511	222,992	
November	327,999	182,171	
December	197,038	279,750	

Median Price

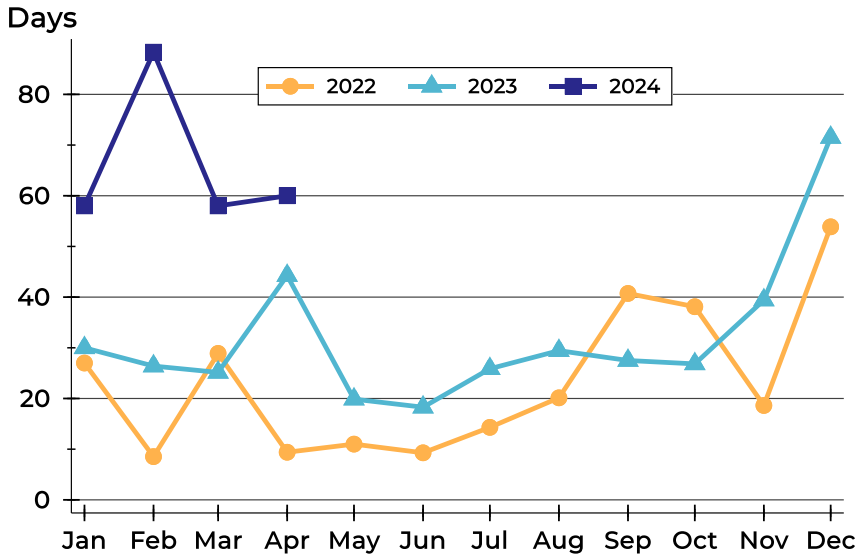


Month	2022	2023	2024
January	192,250	169,900	137,900
February	209,500	299,900	269,000
March	204,925	245,000	200,000
April	204,250	219,750	160,000
May	234,450	152,400	
June	182,200	239,000	
July	154,000	212,500	
August	229,000	260,000	
September	184,900	207,000	
October	250,000	227,475	
November	250,000	164,900	
December	227,500	279,750	



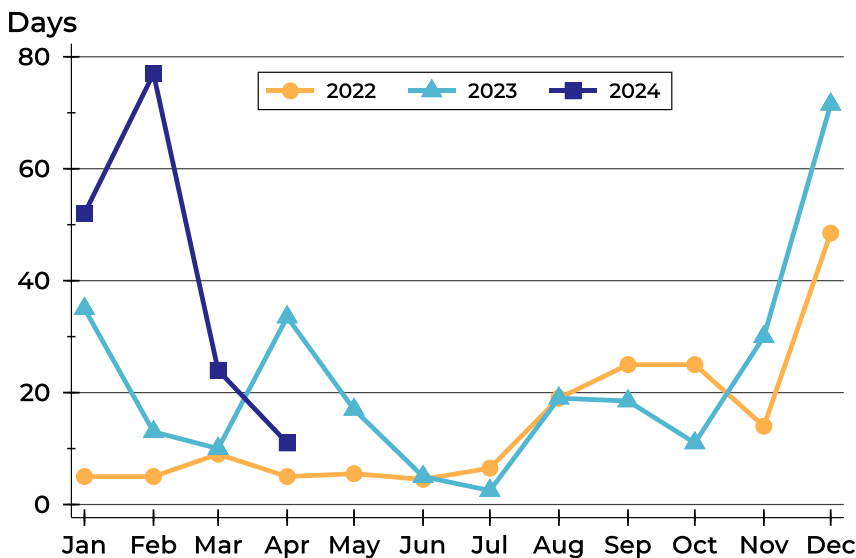
Jackson County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	27	30	58
February	9	26	88
March	29	25	58
April	9	44	60
May	11	20	
June	9	18	
July	14	26	
August	20	29	
September	41	28	
October	38	27	
November	19	39	
December	54	72	

Median DOM



Month	2022	2023	2024
January	5	35	52
February	5	13	77
March	9	10	24
April	5	34	11
May	6	17	
June	5	5	
July	7	3	
August	19	19	
September	25	19	
October	25	11	
November	14	30	
December	49	72	



**April
2024**

Sunflower MLS Statistics



Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Rose in April

Total home sales in Jefferson County rose by 88.9% last month to 17 units, compared to 9 units in April 2023. Total sales volume was \$4.4 million, up 77.4% from a year earlier.

The median sale price in April was \$250,000, down from \$251,000 a year earlier. Homes that sold in April were typically on the market for 8 days and sold for 99.1% of their list prices.

Jefferson County Active Listings Up at End of April

The total number of active listings in Jefferson County at the end of April was 21 units, up from 11 at the same point in 2023. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$365,000.

During April, a total of 11 contracts were written down from 13 in April 2023. At the end of the month, there were 16 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Jefferson County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		17	9	15	43	39	53
Change from prior year		88.9%	-40.0%	-16.7%	10.3%	-26.4%	12.8%
Active Listings		21	11	6	N/A	N/A	N/A
Change from prior year		90.9%	83.3%	-50.0%			
Months' Supply		1.8	0.8	0.4	N/A	N/A	N/A
Change from prior year		125.0%	100.0%	-50.0%			
New Listings		23	15	20	59	51	53
Change from prior year		53.3%	-25.0%	-9.1%	15.7%	-3.8%	-24.3%
Contracts Written		11	13	19	44	49	56
Change from prior year		-15.4%	-31.6%	-24.0%	-10.2%	-12.5%	-16.4%
Pending Contracts		16	16	18	N/A	N/A	N/A
Change from prior year		0.0%	-11.1%	-41.9%			
Sales Volume (1,000s)		4,411	2,487	3,420	10,106	8,587	11,949
Change from prior year		77.4%	-27.3%	-5.4%	17.7%	-28.1%	35.6%
Average	Sale Price	259,462	276,311	227,993	235,015	220,169	225,453
	Change from prior year	-6.1%	21.2%	13.5%	6.7%	-2.3%	20.3%
	List Price of Actives	380,924	354,509	198,433	N/A	N/A	N/A
	Change from prior year	7.5%	78.7%	-26.3%			
	Days on Market	30	12	7	36	26	29
Change from prior year	150.0%	71.4%	-75.0%	38.5%	-10.3%	11.5%	
	Percent of List	95.4%	100.9%	103.2%	97.4%	97.3%	100.5%
Change from prior year	-5.5%	-2.2%	1.5%	0.1%	-3.2%	-0.1%	
	Percent of Original	93.8%	100.3%	103.2%	96.0%	95.9%	99.9%
Change from prior year	-6.5%	-2.8%	2.0%	0.1%	-4.0%	0.3%	
Median	Sale Price	250,000	251,000	189,000	240,000	190,000	189,000
	Change from prior year	-0.4%	32.8%	-0.5%	26.3%	0.5%	5.0%
	List Price of Actives	365,000	265,000	190,400	N/A	N/A	N/A
	Change from prior year	37.7%	39.2%	38.0%			
	Days on Market	8	4	2	15	10	7
Change from prior year	100.0%	100.0%	-50.0%	50.0%	42.9%	75.0%	
	Percent of List	99.1%	100.0%	100.7%	99.7%	100.0%	100.0%
Change from prior year	-0.9%	-0.7%	0.7%	-0.3%	0.0%	0.0%	
	Percent of Original	96.8%	100.0%	100.7%	97.7%	97.3%	100.0%
Change from prior year	-3.2%	-0.7%	0.7%	0.4%	-2.7%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



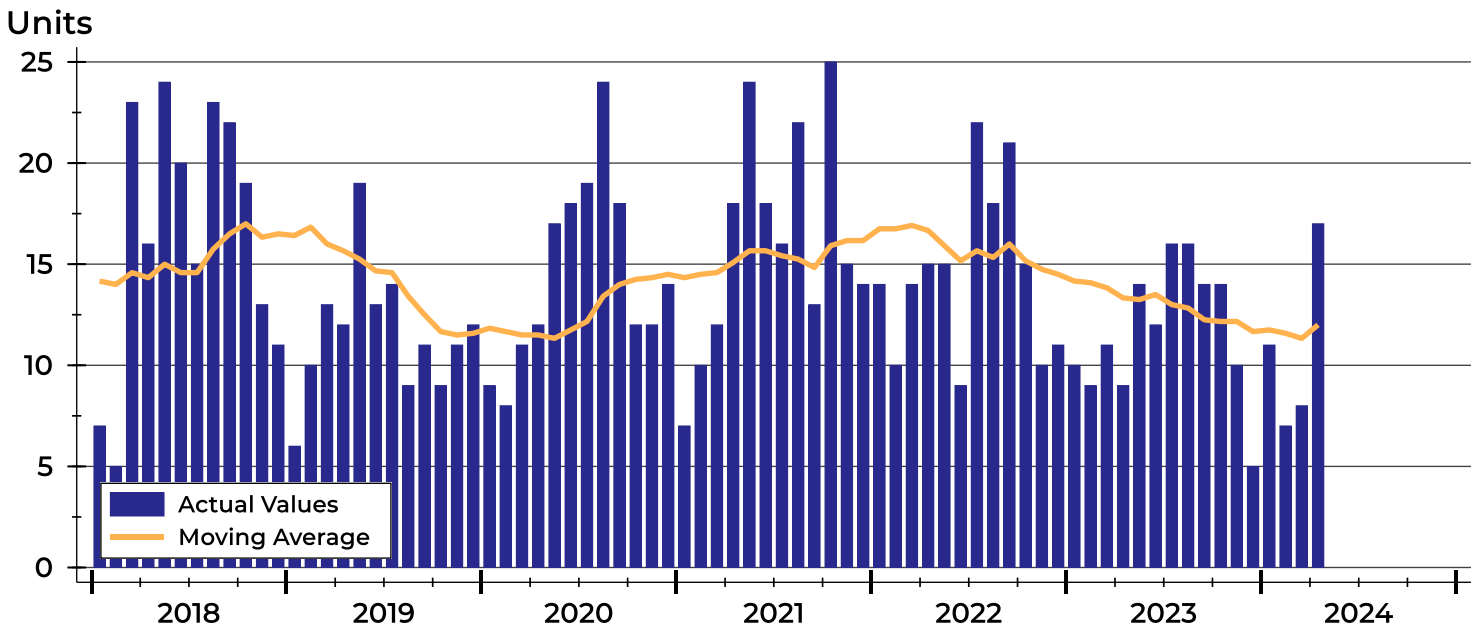
Jefferson County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		17	9	88.9%	43	39	10.3%
Volume (1,000s)		4,411	2,487	77.4%	10,106	8,587	17.7%
Months' Supply		1.8	0.8	125.0%	N/A	N/A	N/A
Average	Sale Price	259,462	276,311	-6.1%	235,015	220,169	6.7%
	Days on Market	30	12	150.0%	36	26	38.5%
	Percent of List	95.4%	100.9%	-5.5%	97.4%	97.3%	0.1%
	Percent of Original	93.8%	100.3%	-6.5%	96.0%	95.9%	0.1%
Median	Sale Price	250,000	251,000	-0.4%	240,000	190,000	26.3%
	Days on Market	8	4	100.0%	15	10	50.0%
	Percent of List	99.1%	100.0%	-0.9%	99.7%	100.0%	-0.3%
	Percent of Original	96.8%	100.0%	-3.2%	97.7%	97.3%	0.4%

A total of 17 homes sold in Jefferson County in April, up from 9 units in April 2023. Total sales volume rose to \$4.4 million compared to \$2.5 million in the previous year.

The median sales price in April was \$250,000, down 0.4% compared to the prior year. Median days on market was 8 days, down from 15 days in March, but up from 4 in April 2023.

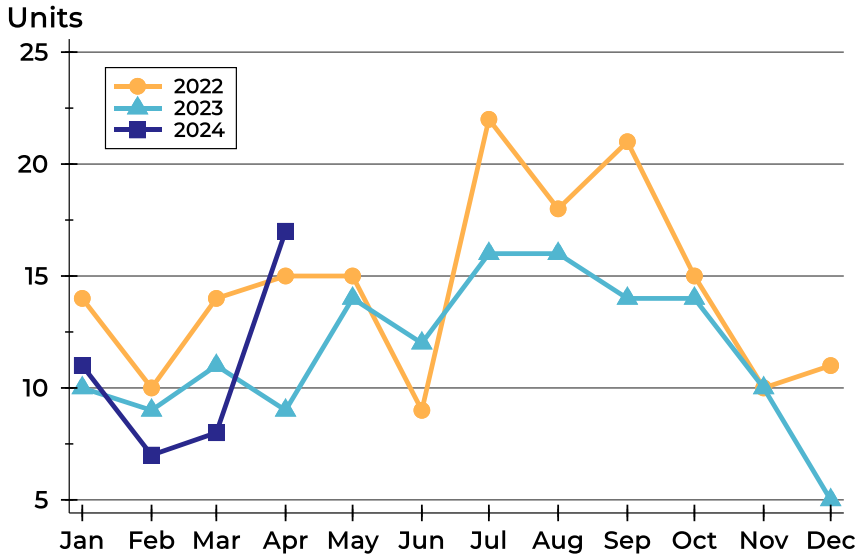
History of Closed Listings





Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	10	11
February	10	9	7
March	14	11	8
April	15	9	17
May	15	14	14
June	9	12	12
July	22	16	16
August	18	16	16
September	21	14	14
October	15	14	14
November	10	10	10
December	11	5	5

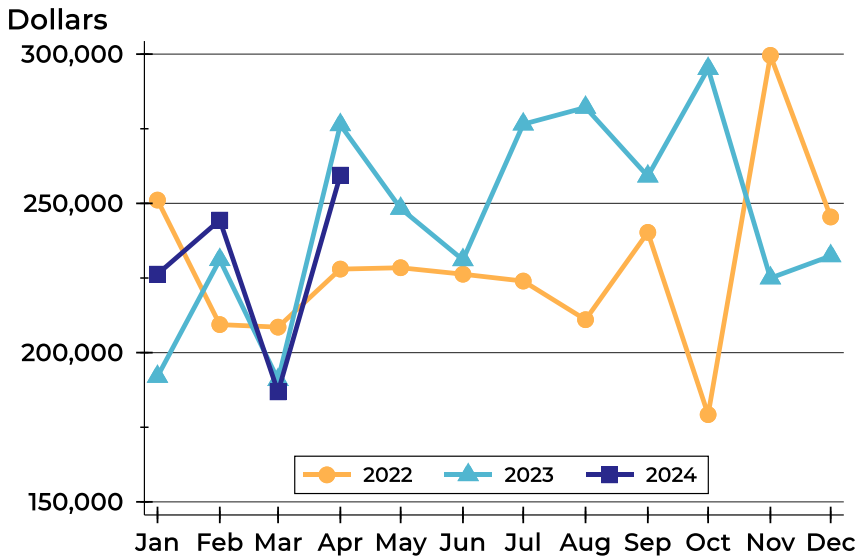
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	11.8%	0.0	60,000	60,000	52	52	78.2%	78.2%	71.7%	71.7%
\$100,000-\$124,999	1	5.9%	0.0	104,000	104,000	3	3	95.4%	95.4%	95.4%	95.4%
\$125,000-\$149,999	1	5.9%	2.7	135,000	135,000	8	8	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	1	5.9%	1.7	172,000	172,000	11	11	95.6%	95.6%	95.6%	95.6%
\$175,000-\$199,999	1	5.9%	1.7	199,350	199,350	4	4	108.3%	108.3%	108.3%	108.3%
\$200,000-\$249,999	1	5.9%	0.6	240,000	240,000	4	4	102.1%	102.1%	102.1%	102.1%
\$250,000-\$299,999	3	17.6%	0.5	260,000	250,000	23	5	97.1%	96.2%	96.1%	96.2%
\$300,000-\$399,999	5	29.4%	2.4	339,100	330,000	16	8	99.3%	100.0%	98.7%	99.1%
\$400,000-\$499,999	1	5.9%	3.0	425,000	425,000	74	74	99.1%	99.1%	96.8%	96.8%
\$500,000-\$749,999	1	5.9%	4.8	540,000	540,000	151	151	77.3%	77.3%	72.0%	72.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



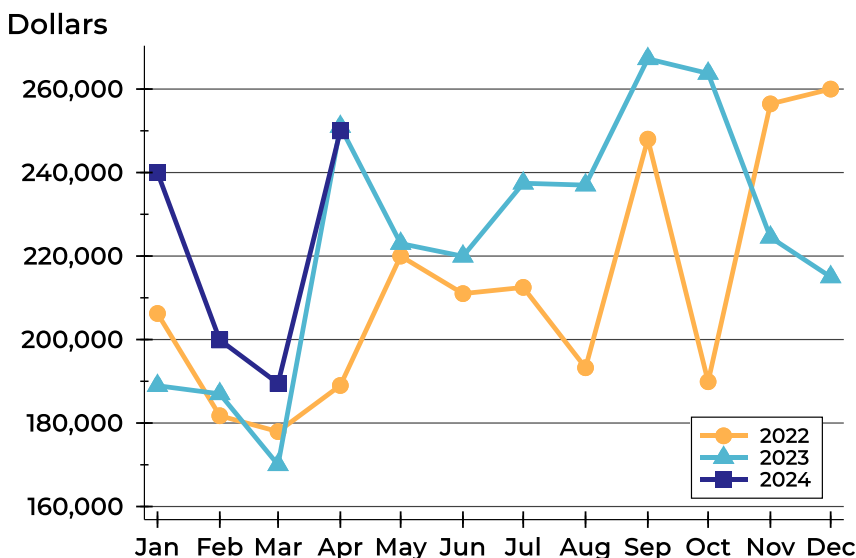
Jefferson County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	251,111	191,980	226,291
February	209,400	231,111	244,400
March	208,539	190,909	186,850
April	227,993	276,311	259,462
May	228,443	248,286	
June	226,278	231,075	
July	223,977	276,540	
August	211,039	282,138	
September	240,283	259,107	
October	179,240	295,143	
November	299,590	224,978	
December	245,447	232,400	

Median Price

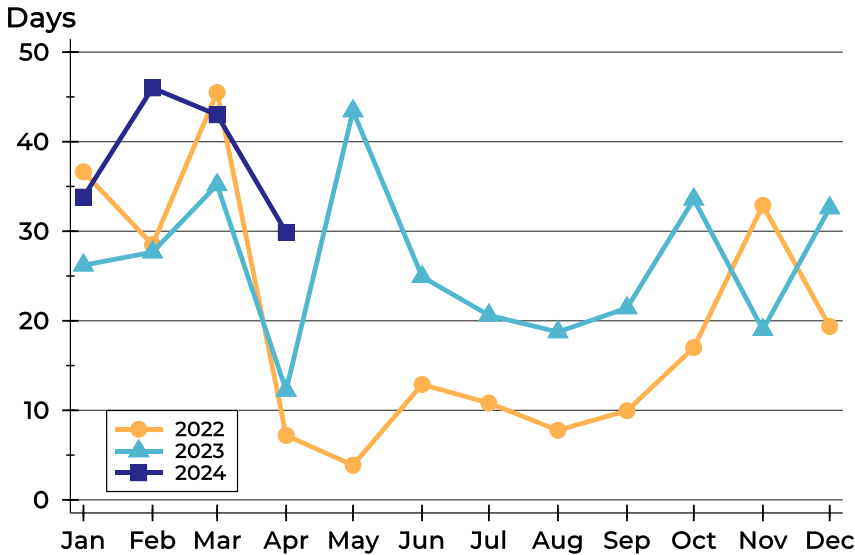


Month	2022	2023	2024
January	206,250	188,950	240,000
February	181,750	187,000	199,900
March	177,950	170,000	189,500
April	189,000	251,000	250,000
May	220,000	223,000	
June	211,000	219,950	
July	212,500	237,450	
August	193,250	237,000	
September	248,000	267,250	
October	189,900	263,750	
November	256,450	224,500	
December	260,000	215,000	



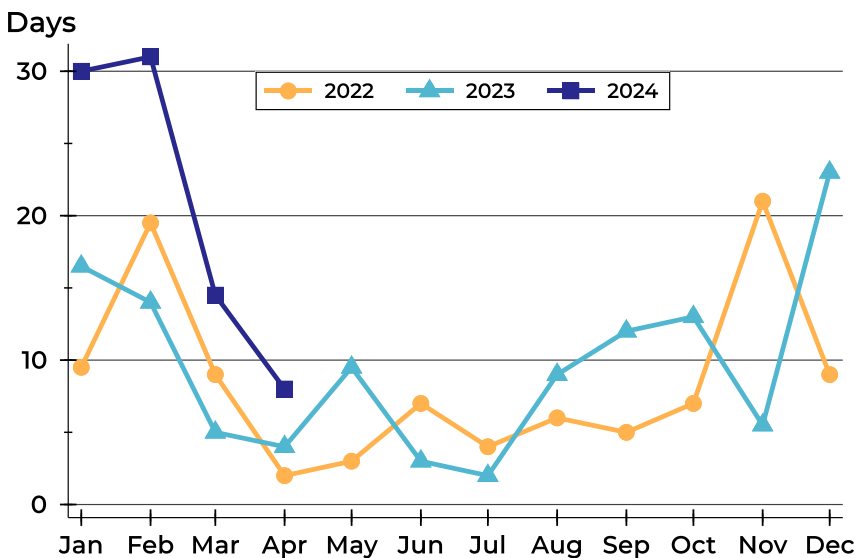
Jefferson County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	26	34
February	29	28	46
March	46	35	43
April	7	12	30
May	4	43	
June	13	25	
July	11	21	
August	8	19	
September	10	21	
October	17	34	
November	33	19	
December	19	33	

Median DOM



Month	2022	2023	2024
January	10	17	30
February	20	14	31
March	9	5	15
April	2	4	8
May	3	10	
June	7	3	
July	4	2	
August	6	9	
September	5	12	
October	7	13	
November	21	6	
December	9	23	



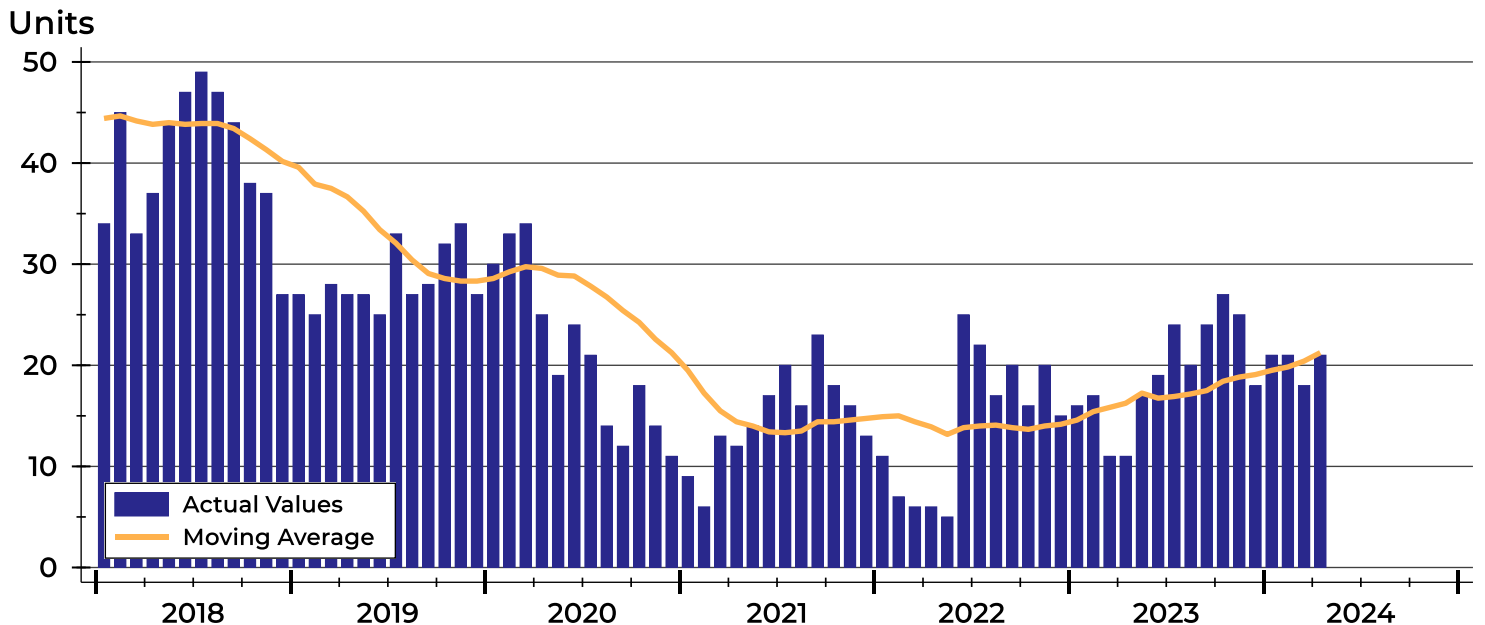
Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		21	11	90.9%
Volume (1,000s)		7,999	3,900	105.1%
Months' Supply		1.8	0.8	125.0%
Average	List Price	380,924	354,509	7.5%
	Days on Market	44	60	-26.7%
	Percent of Original	96.0%	96.3%	-0.3%
Median	List Price	365,000	265,000	37.7%
	Days on Market	26	19	36.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 21 homes were available for sale in Jefferson County at the end of April. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of April was \$365,000, up 37.7% from 2023. The typical time on market for active listings was 26 days, up from 19 days a year earlier.

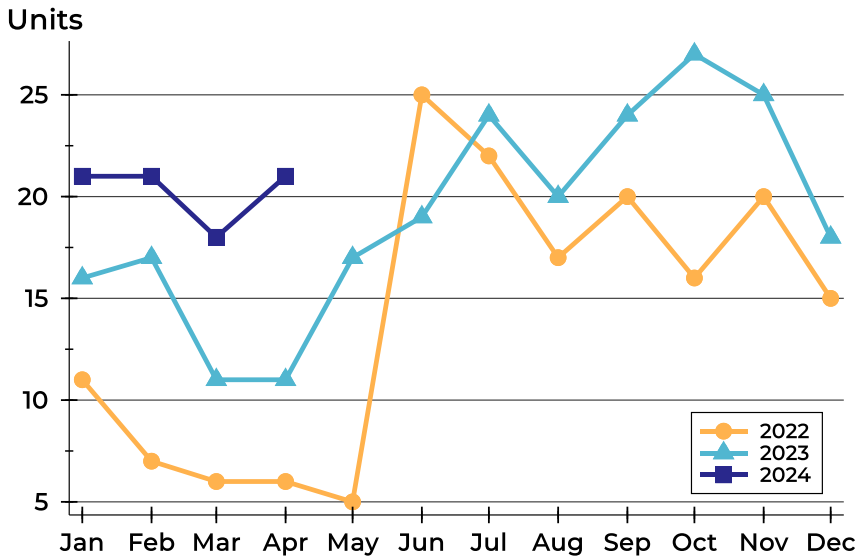
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	11	16	21
February	7	17	21
March	6	11	18
April	6	11	21
May	5	17	17
June	25	19	21
July	22	24	21
August	17	20	21
September	20	24	21
October	16	27	21
November	20	25	21
December	15	18	21

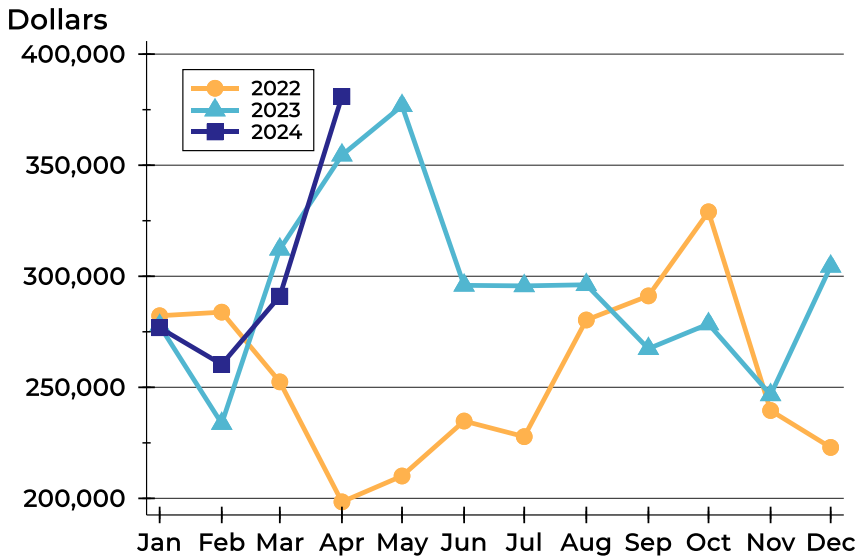
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.8%	N/A	40,000	40,000	90	90	61.5%	61.5%
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	9.5%	2.7	131,000	131,000	16	16	96.5%	96.5%
\$150,000-\$174,999	2	9.5%	1.7	164,000	164,000	51	51	93.5%	93.5%
\$175,000-\$199,999	2	9.5%	1.7	181,750	181,750	94	94	97.5%	97.5%
\$200,000-\$249,999	1	4.8%	0.6	209,000	209,000	117	117	100.0%	100.0%
\$250,000-\$299,999	1	4.8%	0.5	279,900	279,900	25	25	100.0%	100.0%
\$300,000-\$399,999	5	23.8%	2.4	373,800	385,000	14	8	97.6%	97.4%
\$400,000-\$499,999	2	9.5%	3.0	477,500	477,500	27	27	97.5%	97.5%
\$500,000-\$749,999	4	19.0%	4.8	686,000	732,000	57	41	99.2%	100.0%
\$750,000-\$999,999	1	4.8%	N/A	949,000	949,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



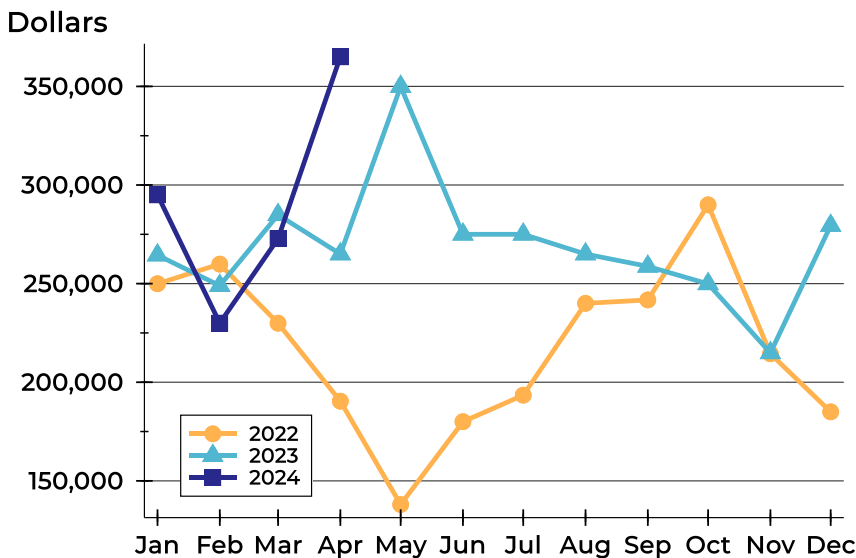
Jefferson County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	282,223	277,778	276,829
February	283,843	233,685	260,340
March	252,467	312,145	291,064
April	198,433	354,509	380,924
May	210,080	376,765	
June	234,824	295,921	
July	227,791	295,677	
August	280,318	296,175	
September	291,175	267,396	
October	329,038	278,540	
November	239,568	246,606	
December	222,940	304,466	

Median Price

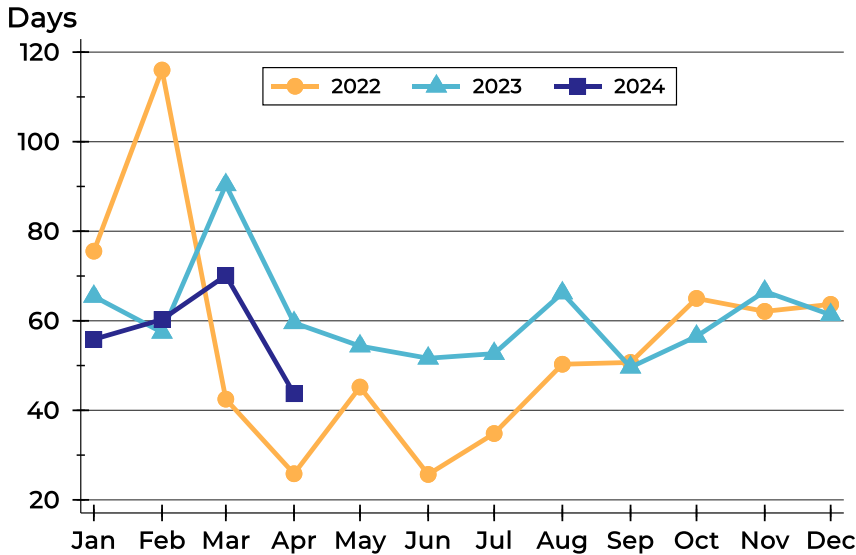


Month	2022	2023	2024
January	249,950	264,450	295,000
February	259,900	249,000	230,000
March	229,950	284,900	272,800
April	190,400	265,000	365,000
May	138,000	349,900	
June	180,000	275,000	
July	193,450	275,000	
August	240,000	265,000	
September	241,750	258,750	
October	289,950	249,888	
November	214,450	214,900	
December	185,000	279,444	



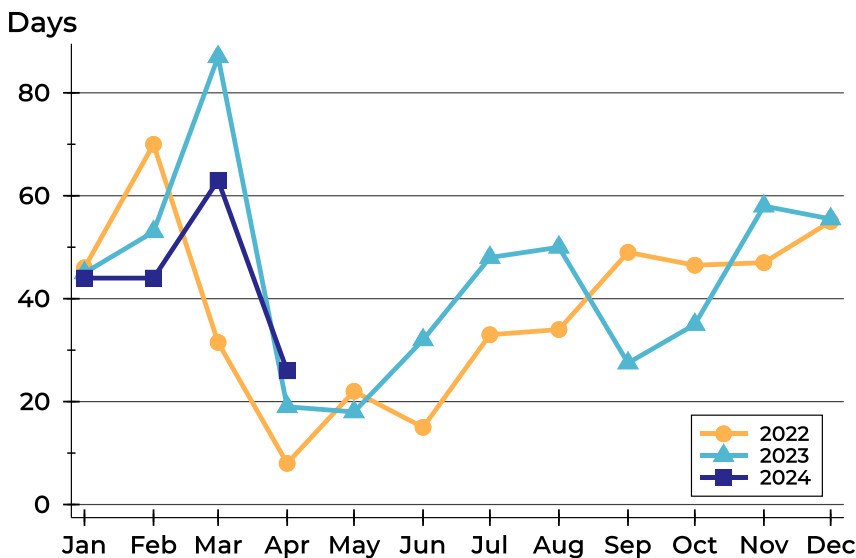
Jefferson County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	76	65	56
February	116	57	60
March	43	90	70
April	26	60	44
May	45	54	
June	26	52	
July	35	53	
August	50	66	
September	51	50	
October	65	57	
November	62	67	
December	64	61	

Median DOM

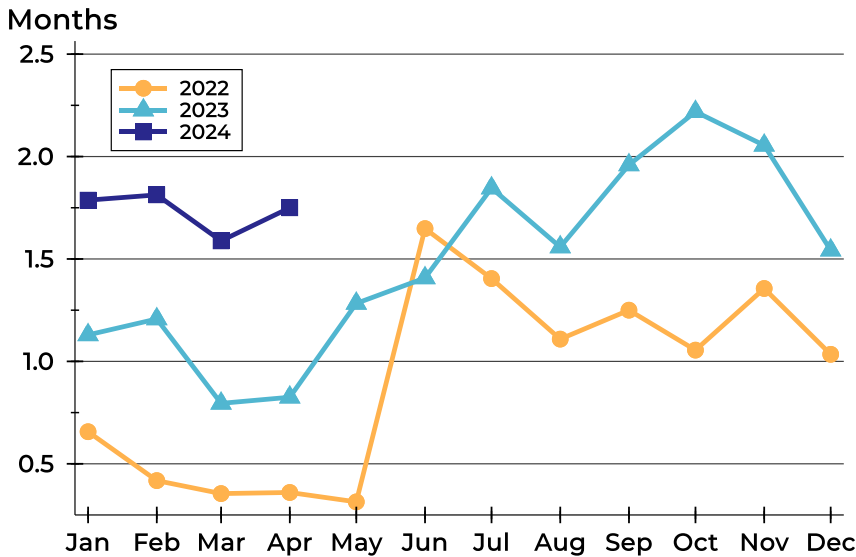


Month	2022	2023	2024
January	46	45	44
February	70	53	44
March	32	87	63
April	8	19	26
May	22	18	
June	15	32	
July	33	48	
August	34	50	
September	49	28	
October	47	35	
November	47	58	
December	55	56	



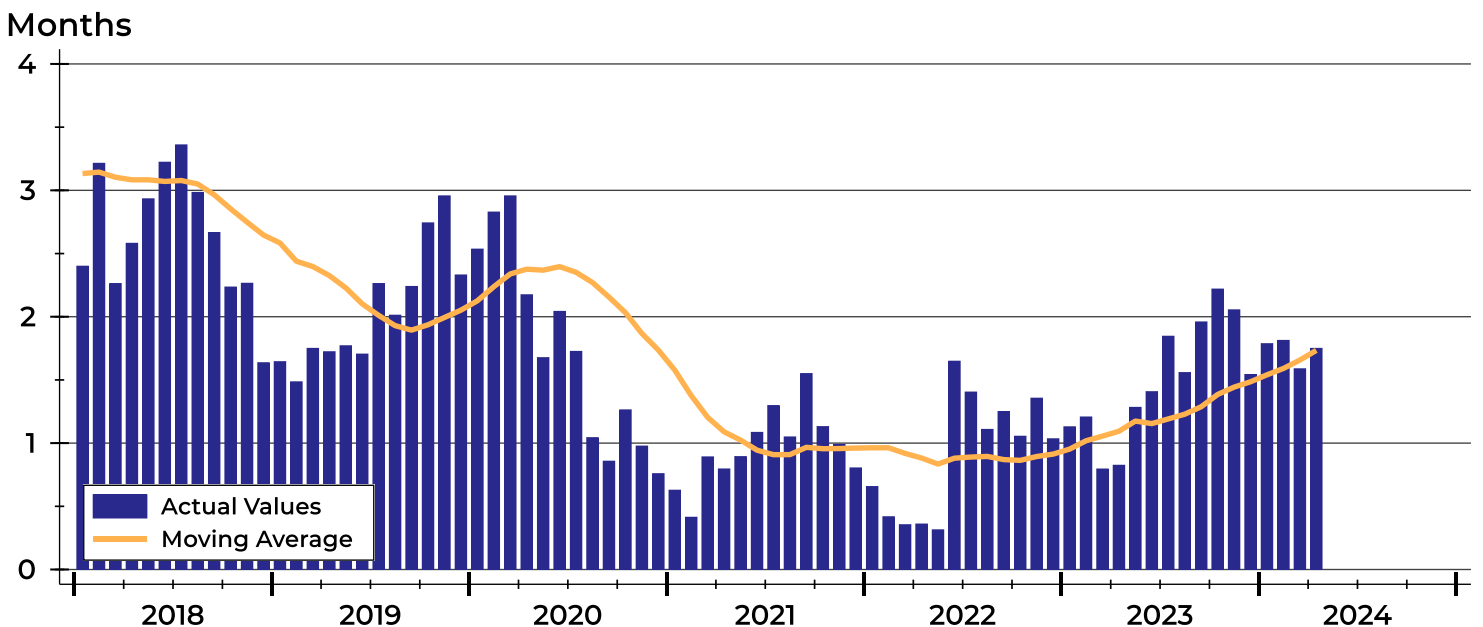
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.1	1.8
February	0.4	1.2	1.8
March	0.4	0.8	1.6
April	0.4	0.8	1.8
May	0.3	1.3	
June	1.6	1.4	
July	1.4	1.8	
August	1.1	1.6	
September	1.3	2.0	
October	1.1	2.2	
November	1.4	2.1	
December	1.0	1.5	

History of Month's Supply





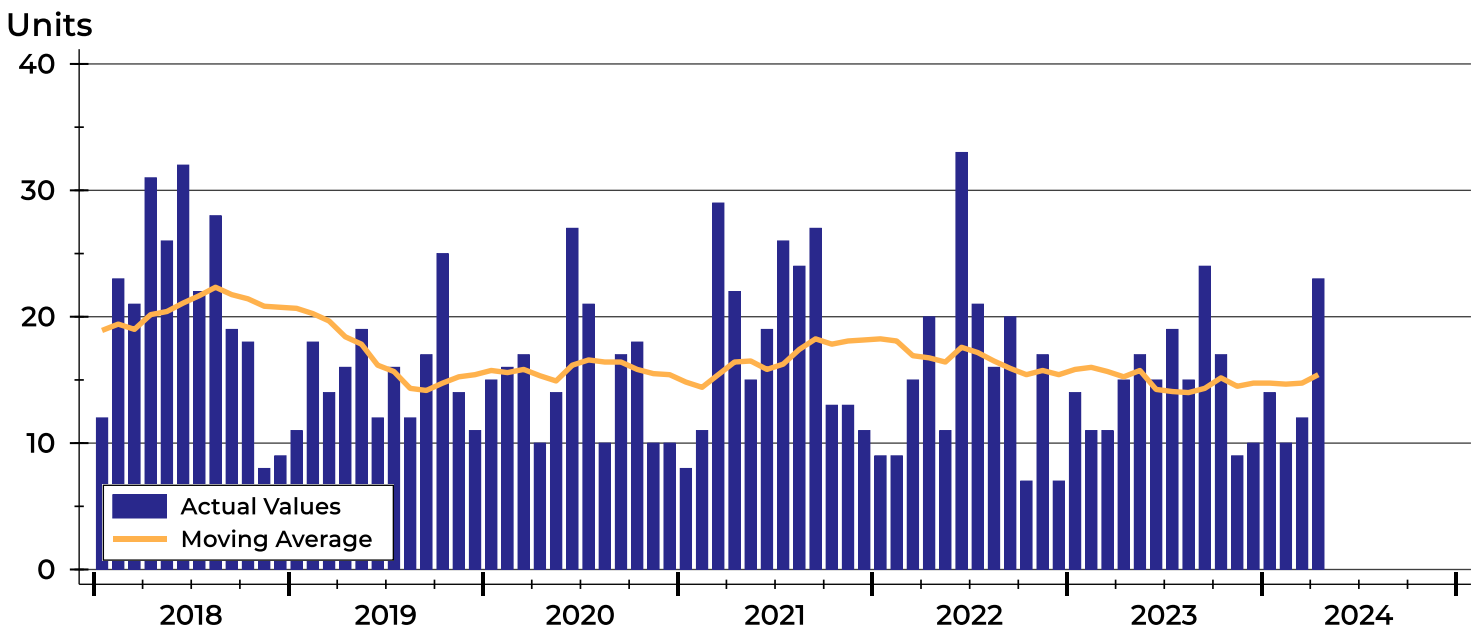
Jefferson County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	23	15	53.3%
	Volume (1,000s)	7,916	4,479	76.7%
	Average List Price	344,191	298,580	15.3%
	Median List Price	285,000	265,000	7.5%
Year-to-Date	New Listings	59	51	15.7%
	Volume (1,000s)	16,664	14,496	15.0%
	Average List Price	282,442	284,235	-0.6%
	Median List Price	260,000	249,000	4.4%

A total of 23 new listings were added in Jefferson County during April, up 53.3% from the same month in 2023. Year-to-date Jefferson County has seen 59 new listings.

The median list price of these homes was \$285,000 up from \$265,000 in 2023.

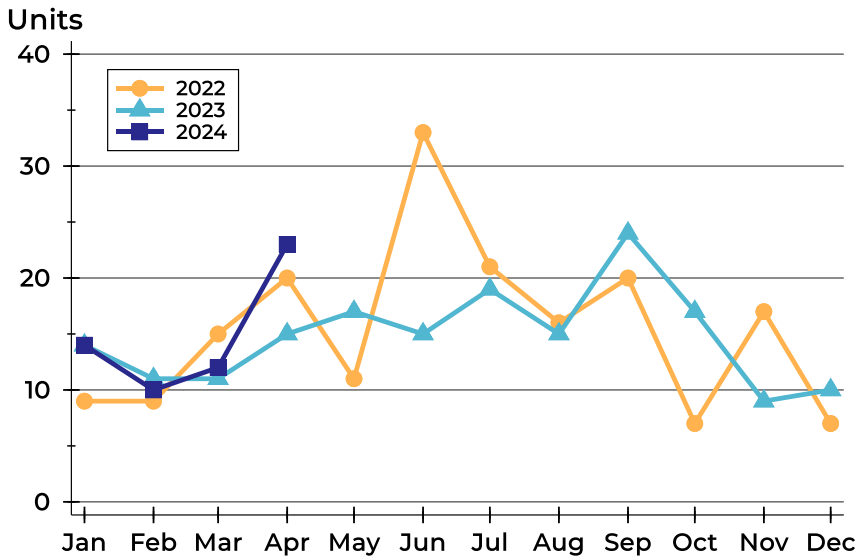
History of New Listings





Jefferson County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	9	14	14
February	9	11	10
March	15	11	12
April	20	15	23
May	11	17	
June	33	15	
July	21	19	
August	16	15	
September	20	24	
October	7	17	
November	17	9	
December	7	10	

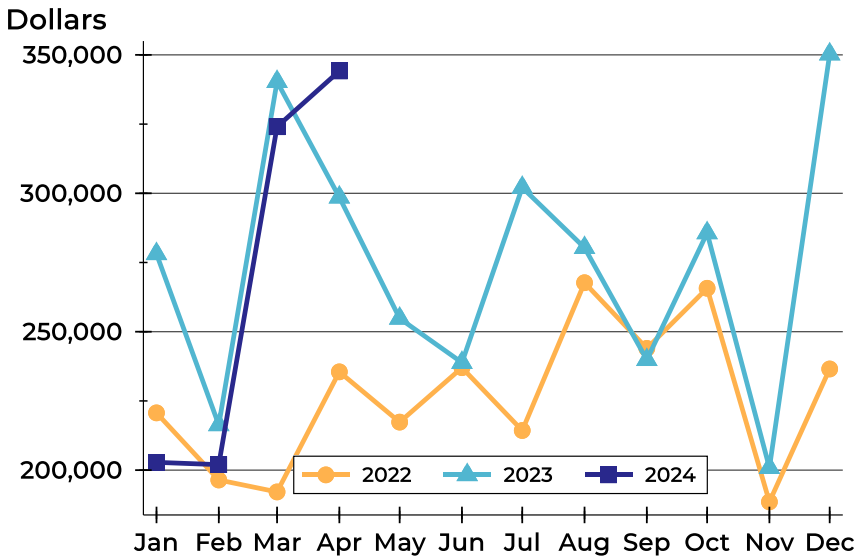
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	13.0%	133,333	132,000	21	20	97.7%	100.0%
\$150,000-\$174,999	1	4.3%	155,000	155,000	31	31	100.0%	100.0%
\$175,000-\$199,999	3	13.0%	186,267	184,000	7	4	101.4%	100.0%
\$200,000-\$249,999	3	13.0%	227,567	229,000	3	3	100.0%	100.0%
\$250,000-\$299,999	2	8.7%	282,450	282,450	20	20	100.0%	100.0%
\$300,000-\$399,999	6	26.1%	361,167	365,000	10	9	98.2%	100.0%
\$400,000-\$499,999	2	8.7%	477,500	477,500	32	32	97.5%	97.5%
\$500,000-\$749,999	2	8.7%	742,000	742,000	29	29	100.0%	100.0%
\$750,000-\$999,999	1	4.3%	949,000	949,000	18	18	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



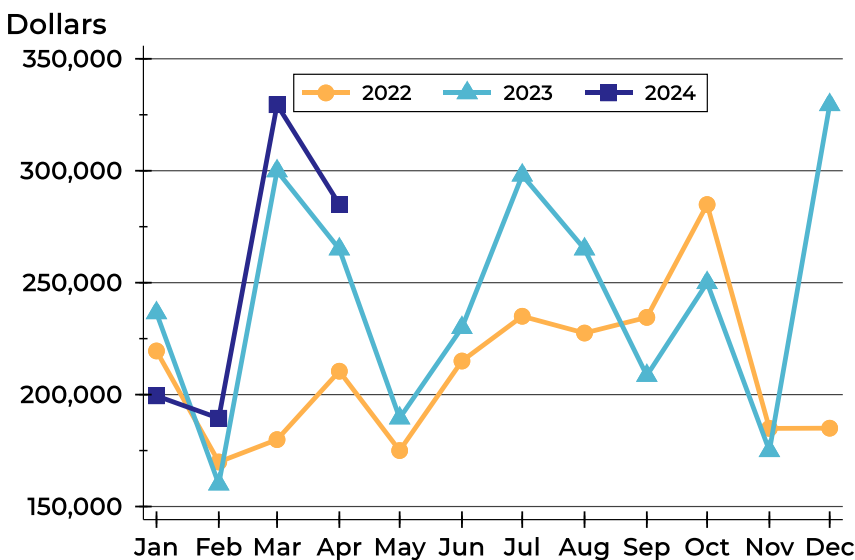
Jefferson County New Listings Analysis

Average Price



Month	2022	2023	2024
January	220,689	278,136	202,818
February	196,450	216,336	201,975
March	192,133	340,336	324,042
April	235,508	298,580	344,191
May	217,345	254,818	
June	237,012	238,847	
July	214,314	302,084	
August	267,700	280,340	
September	243,980	239,873	
October	265,700	285,685	
November	188,535	200,878	
December	236,543	350,270	

Median Price



Month	2022	2023	2024
January	219,500	236,500	199,450
February	169,900	160,000	189,450
March	179,900	299,900	329,500
April	210,450	265,000	285,000
May	175,000	189,500	
June	215,000	229,900	
July	235,000	298,000	
August	227,500	265,000	
September	234,500	208,500	
October	284,900	249,950	
November	184,900	174,900	
December	185,000	329,450	



Jefferson County Contracts Written Analysis

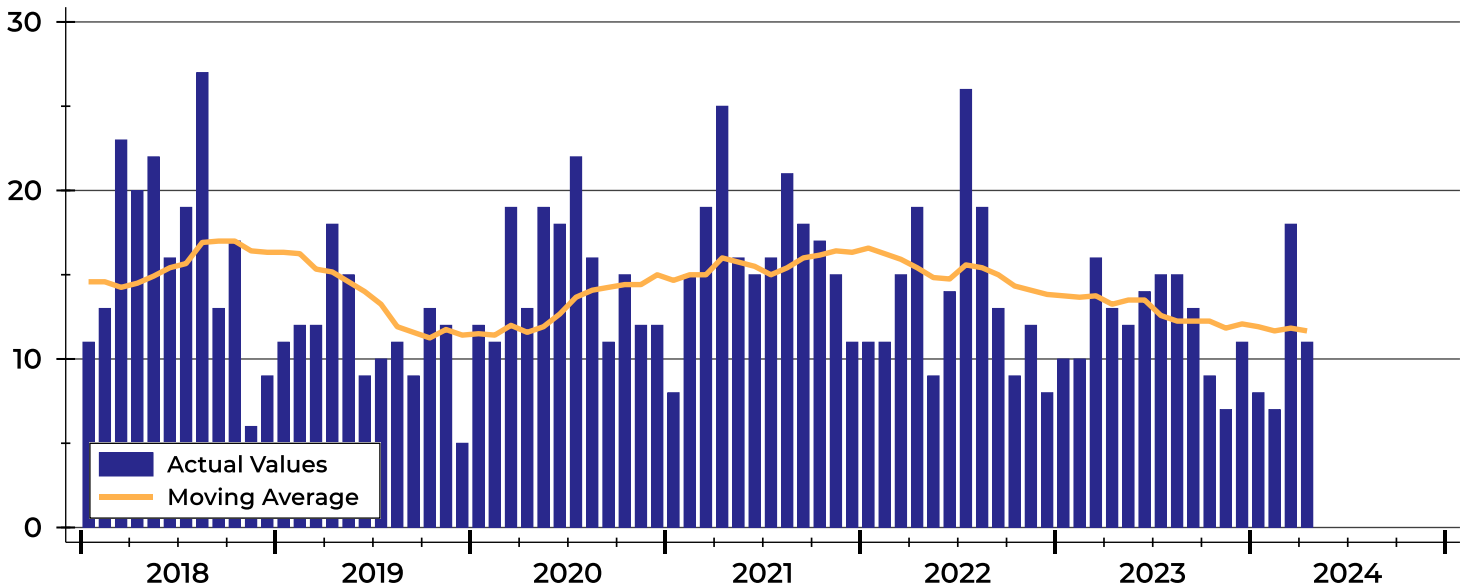
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		11	13	-15.4%	44	49	-10.2%
Volume (1,000s)		2,546	3,231	-21.2%	10,482	11,925	-12.1%
Average	Sale Price	231,441	248,569	-6.9%	238,218	243,372	-2.1%
	Days on Market	52	26	100.0%	45	27	66.7%
	Percent of Original	94.2%	98.1%	-4.0%	94.9%	96.9%	-2.1%
Median	Sale Price	229,000	249,900	-8.4%	229,500	235,000	-2.3%
	Days on Market	20	3	566.7%	16	5	220.0%
	Percent of Original	100.0%	100.0%	0.0%	96.9%	100.0%	-3.1%

A total of 11 contracts for sale were written in Jefferson County during the month of April, down from 13 in 2023. The median list price of these homes was \$229,000, down from \$249,900 the prior year.

Half of the homes that went under contract in April were on the market less than 20 days, compared to 3 days in April 2023.

History of Contracts Written

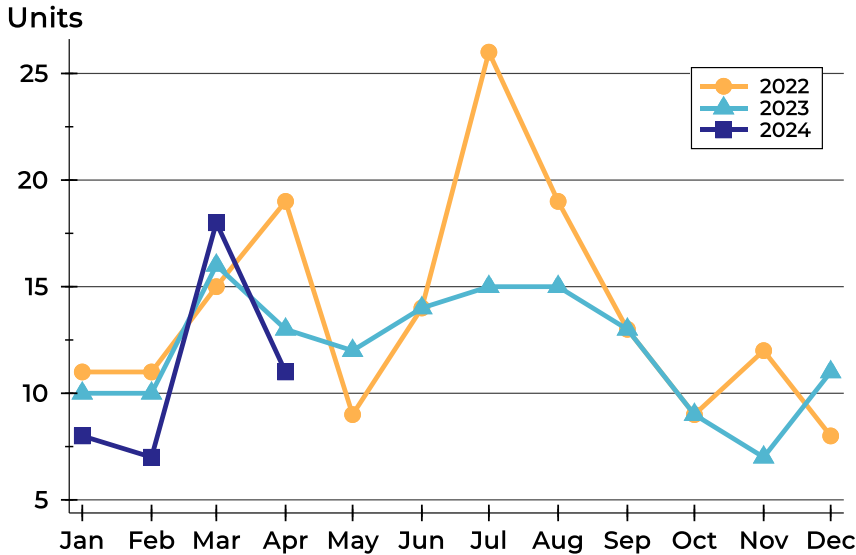
Units





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	11	10	8
February	11	10	7
March	15	16	18
April	19	13	11
May	9	12	
June	14	14	
July	26	15	
August	19	15	
September	13	13	
October	9	9	
November	12	7	
December	8	11	

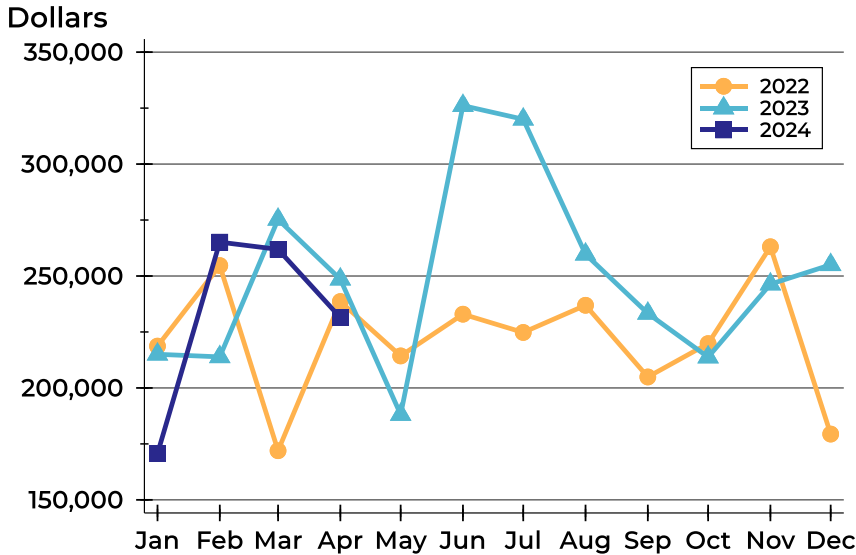
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	9.1%	70,000	70,000	71	71	72.7%	72.7%
\$100,000-\$124,999	1	9.1%	120,000	120,000	241	241	80.3%	80.3%
\$125,000-\$149,999	1	9.1%	138,000	138,000	20	20	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	9.1%	184,000	184,000	4	4	108.3%	108.3%
\$200,000-\$249,999	3	27.3%	224,667	229,000	44	5	100.0%	100.0%
\$250,000-\$299,999	1	9.1%	285,000	285,000	9	9	100.0%	100.0%
\$300,000-\$399,999	3	27.3%	358,283	369,900	30	37	91.8%	92.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



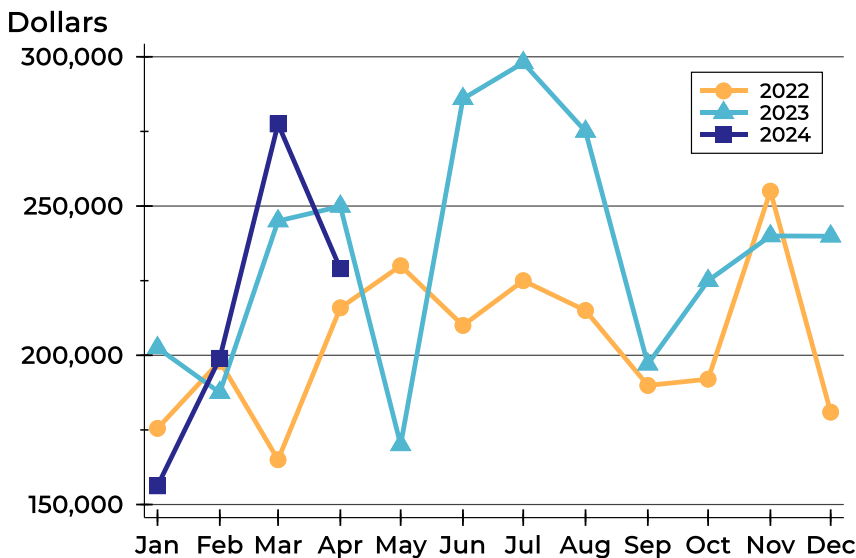
Jefferson County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	218,691	215,040	170,675
February	254,668	213,880	265,129
March	171,967	275,290	261,914
April	238,592	248,569	231,441
May	214,311	188,117	
June	232,943	326,114	
July	224,781	320,020	
August	236,932	259,717	
September	204,908	233,300	
October	219,811	213,767	
November	263,063	246,363	
December	179,388	255,014	

Median Price

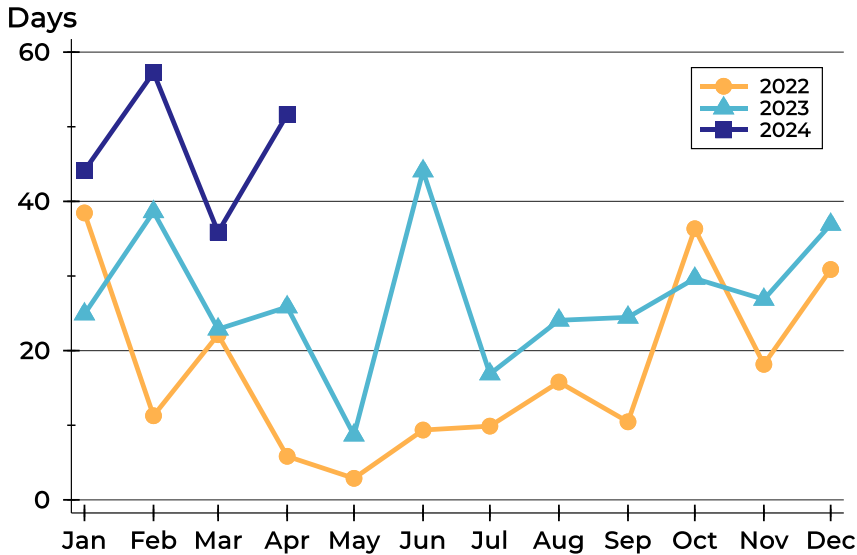


Month	2022	2023	2024
January	175,500	202,500	156,250
February	198,000	187,500	199,000
March	165,000	245,000	277,500
April	215,900	249,900	229,000
May	230,000	170,000	
June	210,000	285,950	
July	225,000	298,000	
August	215,000	275,000	
September	189,900	197,000	
October	192,000	225,000	
November	255,000	240,000	
December	180,950	239,900	



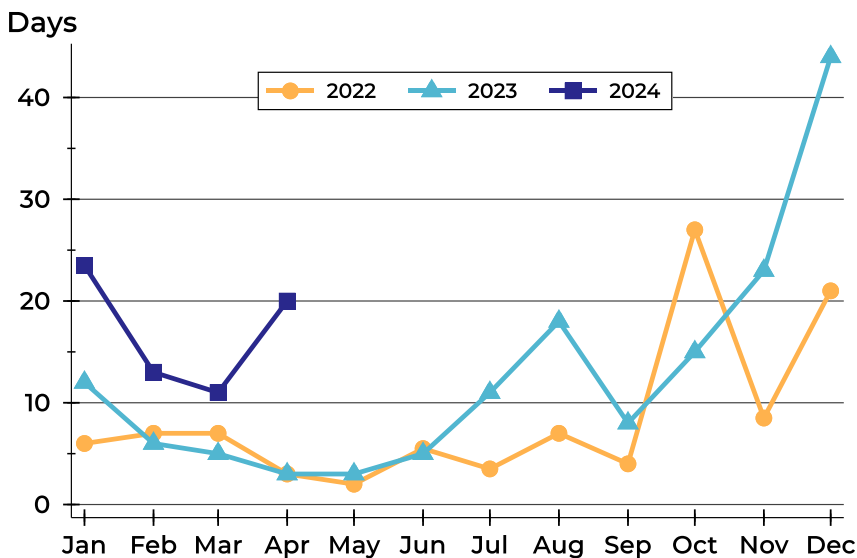
Jefferson County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	38	25	44
February	11	39	57
March	22	23	36
April	6	26	52
May	3	9	
June	9	44	
July	10	17	
August	16	24	
September	10	24	
October	36	30	
November	18	27	
December	31	37	

Median DOM



Month	2022	2023	2024
January	6	12	24
February	7	6	13
March	7	5	11
April	3	3	20
May	2	3	
June	6	5	
July	4	11	
August	7	18	
September	4	8	
October	27	15	
November	9	23	
December	21	44	



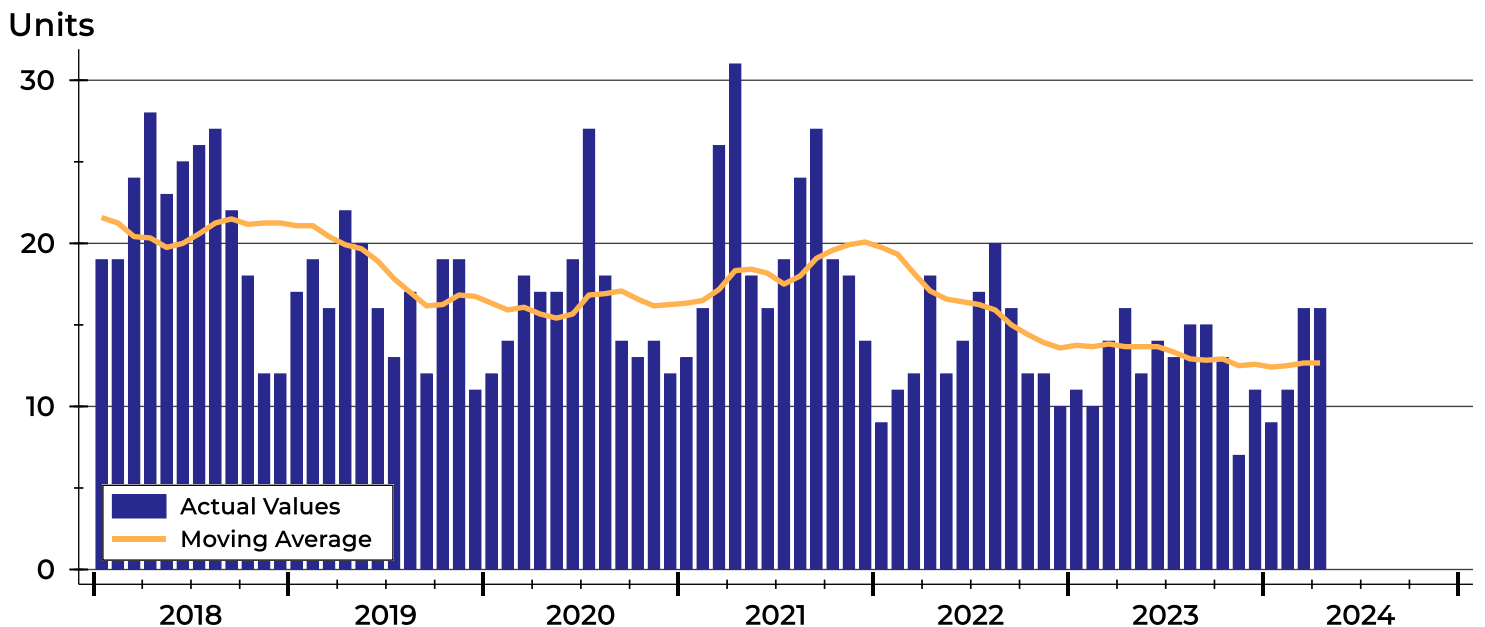
Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		16	16	0.0%
Volume (1,000s)		3,818	3,820	-0.1%
Average	List Price	238,597	238,727	-0.1%
	Days on Market	54	38	42.1%
	Percent of Original	96.4%	97.0%	-0.6%
Median	List Price	234,350	242,450	-3.3%
	Days on Market	29	5	480.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 16 listings in Jefferson County had contracts pending at the end of April, the same number of contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

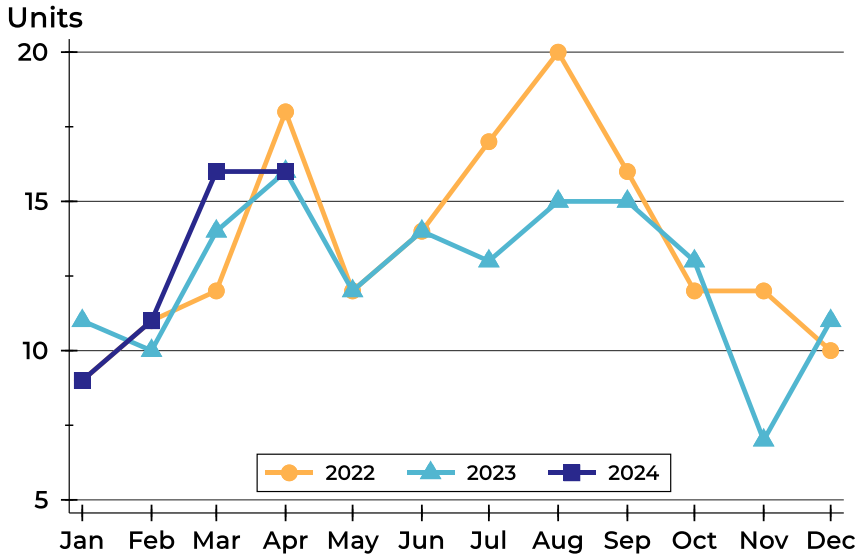
History of Pending Contracts





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	9	11	9
February	11	10	11
March	12	14	16
April	18	16	16
May	12	12	12
June	14	14	14
July	17	13	13
August	20	15	15
September	16	15	15
October	12	13	13
November	12	7	7
December	10	11	11

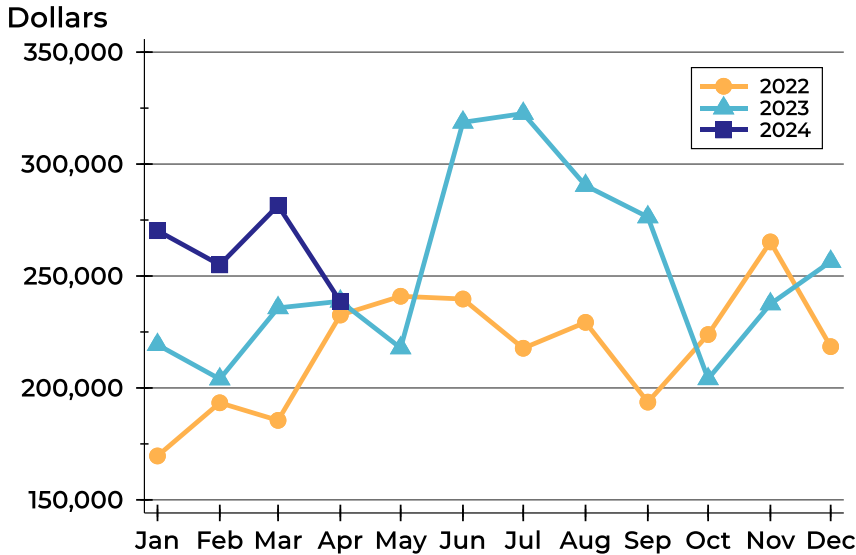
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.3%	60,000	60,000	57	57	100.0%	100.0%
\$100,000-\$124,999	2	12.5%	121,500	121,500	121	121	90.1%	90.1%
\$125,000-\$149,999	1	6.3%	138,000	138,000	20	20	100.0%	100.0%
\$150,000-\$174,999	1	6.3%	160,000	160,000	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	25.0%	228,175	229,500	33	4	100.0%	100.0%
\$250,000-\$299,999	3	18.8%	280,000	285,000	72	38	95.7%	94.5%
\$300,000-\$399,999	4	25.0%	365,963	372,450	49	43	93.9%	96.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



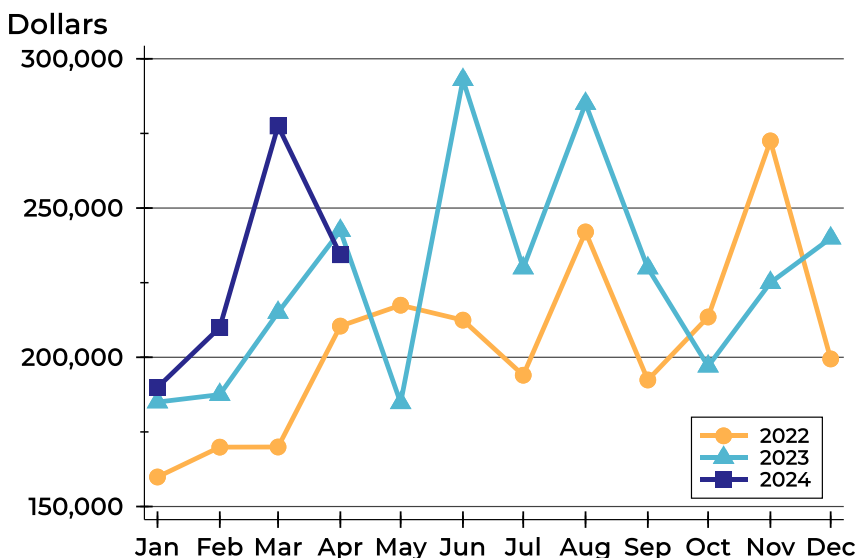
Jefferson County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	169,622	219,300	270,255
February	193,368	203,970	254,982
March	185,508	235,767	281,484
April	232,581	238,727	238,597
May	240,958	217,850	
June	239,721	318,657	
July	217,724	322,577	
August	229,295	290,397	
September	193,663	276,373	
October	223,850	204,062	
November	265,233	237,507	
December	218,450	256,459	

Median Price

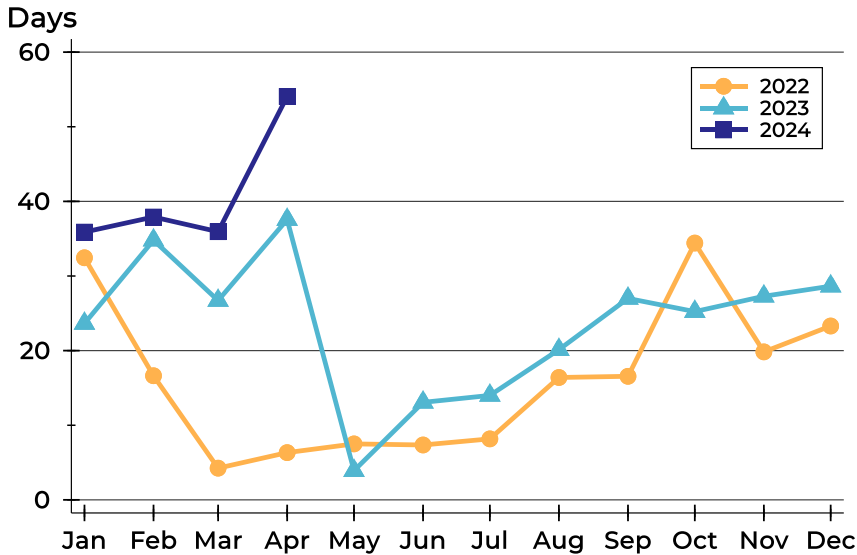


Month	2022	2023	2024
January	159,900	185,000	189,900
February	169,900	187,500	210,000
March	169,950	215,000	277,500
April	210,450	242,450	234,350
May	217,450	184,750	
June	212,450	293,000	
July	194,000	229,900	
August	242,000	285,000	
September	192,400	229,900	
October	213,500	197,000	
November	272,500	225,000	
December	199,450	239,900	



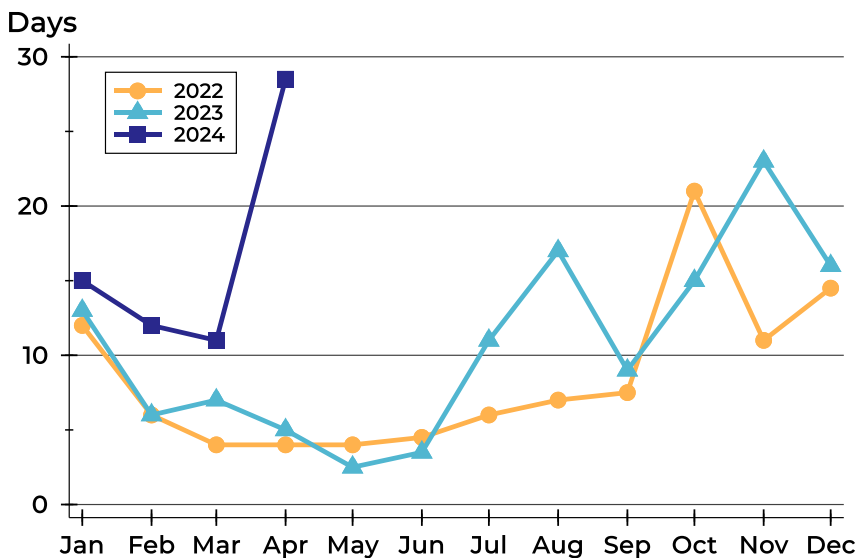
Jefferson County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	32	24	36
February	17	35	38
March	4	27	36
April	6	38	54
May	8	4	
June	7	13	
July	8	14	
August	16	20	
September	17	27	
October	34	25	
November	20	27	
December	23	29	

Median DOM



Month	2022	2023	2024
January	12	13	15
February	6	6	12
March	4	7	11
April	4	5	29
May	4	3	
June	5	4	
July	6	11	
August	7	17	
September	8	9	
October	21	15	
November	11	23	
December	15	16	



**April
2024**

Sunflower MLS Statistics



Lyon County Housing Report



Market Overview

Lyon County Home Sales Fell in April

Total home sales in Lyon County fell last month to 27 units, compared to 29 units in April 2023. Total sales volume was \$5.2 million, down from a year earlier.

The median sale price in April was \$178,500, up from \$171,900 a year earlier. Homes that sold in April were typically on the market for 6 days and sold for 97.0% of their list prices.

Lyon County Active Listings Down at End of April

The total number of active listings in Lyon County at the end of April was 33 units, down from 35 at the same point in 2023. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$184,900.

During April, a total of 27 contracts were written down from 38 in April 2023. At the end of the month, there were 36 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Lyon County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		27	29	38	76	83	114
Change from prior year		-6.9%	-23.7%	15.2%	-8.4%	-27.2%	0.0%
Active Listings		33	35	34	N/A	N/A	N/A
Change from prior year		-5.7%	2.9%	142.9%			
Months' Supply		1.1	1.1	0.9	N/A	N/A	N/A
Change from prior year		0.0%	22.2%	125.0%			
New Listings		31	43	50	108	132	146
Change from prior year		-27.9%	-14.0%	35.1%	-18.2%	-9.6%	6.6%
Contracts Written		27	38	45	94	116	131
Change from prior year		-28.9%	-15.6%	-4.3%	-19.0%	-11.5%	-8.4%
Pending Contracts		36	45	53	N/A	N/A	N/A
Change from prior year		-20.0%	-15.1%	-13.1%			
Sales Volume (1,000s)		5,224	5,246	5,761	14,321	14,550	18,462
Change from prior year		-0.4%	-8.9%	38.1%	-1.6%	-21.2%	11.5%
Average	Sale Price	193,485	180,879	151,595	188,430	175,306	161,948
	Change from prior year	7.0%	19.3%	19.9%	7.5%	8.2%	11.5%
	List Price of Actives	219,577	266,806	168,941	N/A	N/A	N/A
	Change from prior year	-17.7%	57.9%	-28.1%			
	Days on Market	14	19	20	27	26	22
Change from prior year	-26.3%	-5.0%	-45.9%	3.8%	18.2%	-38.9%	
Percent of List	96.9%	98.8%	98.3%	97.4%	97.4%	97.9%	
Change from prior year	-1.9%	0.5%	1.4%	0.0%	-0.5%	1.9%	
Percent of Original	95.6%	96.9%	97.3%	96.9%	95.7%	96.7%	
Change from prior year	-1.3%	-0.4%	2.4%	1.3%	-1.0%	2.5%	
Median	Sale Price	178,500	171,900	126,200	171,500	165,000	130,700
	Change from prior year	3.8%	36.2%	23.1%	3.9%	26.2%	-0.2%
	List Price of Actives	184,900	175,000	117,000	N/A	N/A	N/A
	Change from prior year	5.7%	49.6%	-49.6%			
	Days on Market	6	5	5	6	7	6
Change from prior year	20.0%	0.0%	0.0%	-14.3%	16.7%	-25.0%	
Percent of List	97.0%	99.2%	98.7%	100.0%	98.3%	98.7%	
Change from prior year	-2.2%	0.5%	1.6%	1.7%	-0.4%	0.8%	
Percent of Original	97.0%	99.2%	98.0%	97.9%	97.2%	98.0%	
Change from prior year	-2.2%	1.2%	1.9%	0.7%	-0.8%	0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Lyon County Closed Listings Analysis

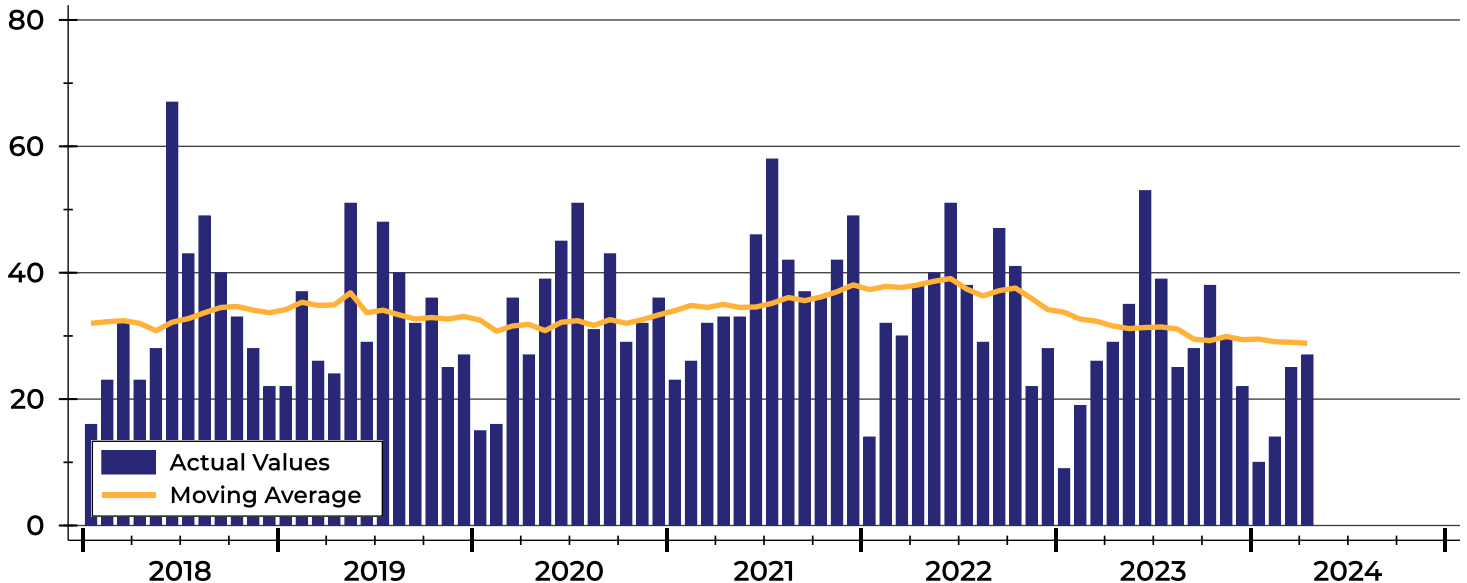
Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		27	29	-6.9%	76	83	-8.4%
Volume (1,000s)		5,224	5,246	-0.4%	14,321	14,550	-1.6%
Months' Supply		1.1	1.1	0.0%	N/A	N/A	N/A
Average	Sale Price	193,485	180,879	7.0%	188,430	175,306	7.5%
	Days on Market	14	19	-26.3%	27	26	3.8%
	Percent of List	96.9%	98.8%	-1.9%	97.4%	97.4%	0.0%
	Percent of Original	95.6%	96.9%	-1.3%	96.9%	95.7%	1.3%
Median	Sale Price	178,500	171,900	3.8%	171,500	165,000	3.9%
	Days on Market	6	5	20.0%	6	7	-14.3%
	Percent of List	97.0%	99.2%	-2.2%	100.0%	98.3%	1.7%
	Percent of Original	97.0%	99.2%	-2.2%	97.9%	97.2%	0.7%

A total of 27 homes sold in Lyon County in April, down from 29 units in April 2023. Total sales volume was essentially unchanged from the previous year's figure of \$5.2 million.

The median sales price in April was \$178,500, up 3.8% compared to the prior year. Median days on market was 6 days, up from 5 days in March, and up from 5 in April 2023.

History of Closed Listings

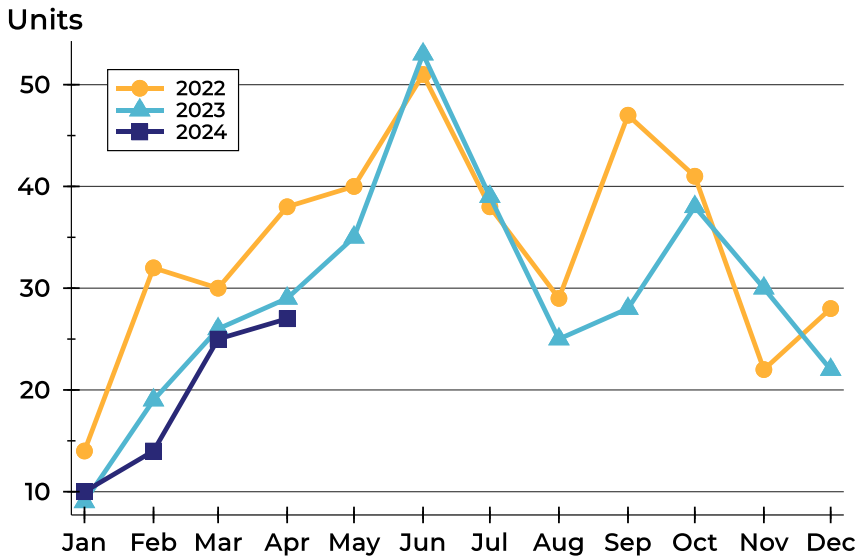
Units





Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	14
March	30	26	25
April	38	29	27
May	40	35	35
June	51	53	53
July	38	39	39
August	29	25	25
September	47	28	28
October	41	38	38
November	22	30	30
December	28	22	22

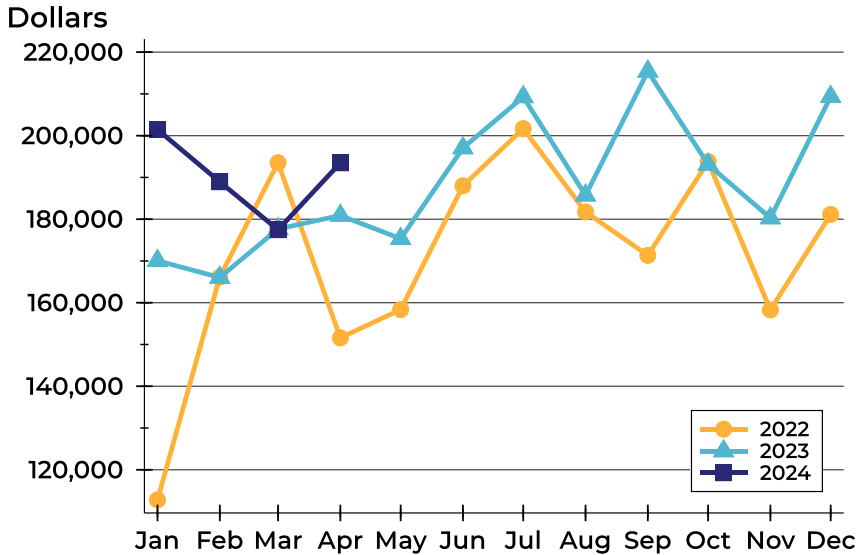
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	18.5%	0.6	79,440	85,000	7	3	89.2%	88.6%	89.2%	88.6%
\$100,000-\$124,999	2	7.4%	0.9	112,000	112,000	1	1	95.6%	95.6%	95.6%	95.6%
\$125,000-\$149,999	2	7.4%	0.6	127,450	127,450	6	6	98.1%	98.1%	98.1%	98.1%
\$150,000-\$174,999	4	14.8%	1.5	163,250	165,000	8	2	99.1%	100.0%	99.1%	100.0%
\$175,000-\$199,999	5	18.5%	2.4	183,500	182,500	10	8	104.0%	101.4%	103.1%	101.4%
\$200,000-\$249,999	3	11.1%	0.4	216,000	216,000	54	66	95.9%	95.7%	91.4%	94.3%
\$250,000-\$299,999	2	7.4%	2.8	267,000	267,000	26	26	95.8%	95.8%	89.4%	89.4%
\$300,000-\$399,999	3	11.1%	0.3	368,500	384,500	11	10	96.0%	96.4%	95.2%	95.0%
\$400,000-\$499,999	1	3.7%	2.4	490,000	490,000	16	16	98.8%	98.8%	98.8%	98.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



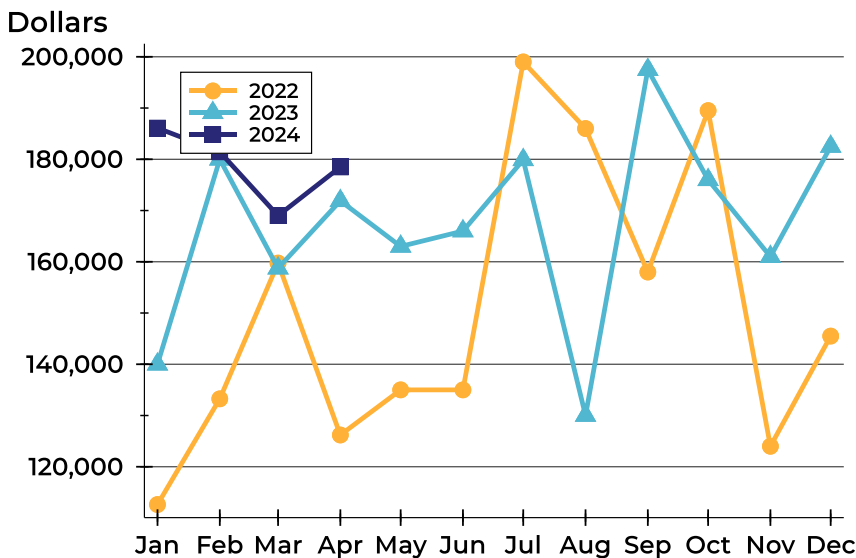
Lyon County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	112,796	170,056	201,460
February	166,151	166,053	188,947
March	193,517	177,669	177,468
April	151,595	180,879	193,485
May	158,363	175,341	
June	187,987	197,045	
July	201,697	209,285	
August	181,734	185,740	
September	171,338	215,396	
October	193,788	193,110	
November	158,288	180,280	
December	181,146	209,332	

Median Price

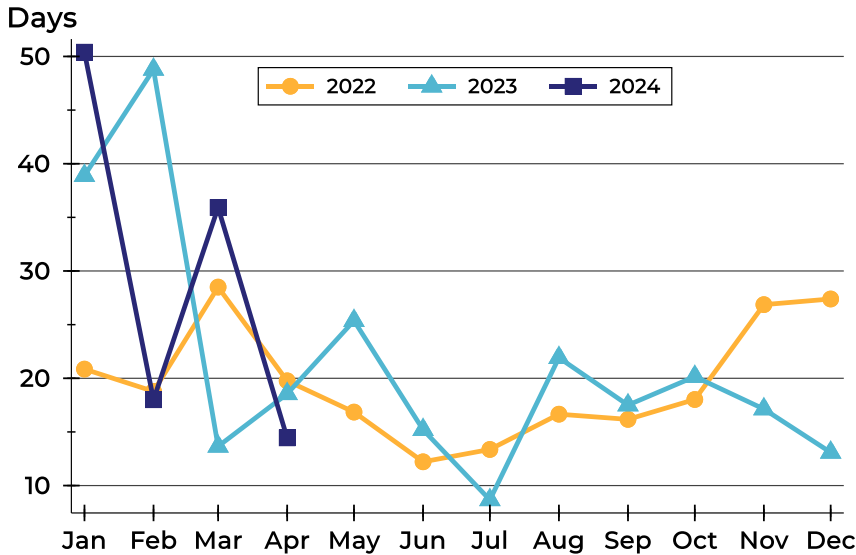


Month	2022	2023	2024
January	112,625	140,000	186,100
February	133,250	180,000	181,450
March	159,750	158,750	169,000
April	126,200	171,900	178,500
May	135,000	163,000	
June	135,000	166,000	
July	199,000	179,900	
August	186,000	130,000	
September	158,000	197,500	
October	189,500	176,000	
November	124,000	161,000	
December	145,500	182,500	



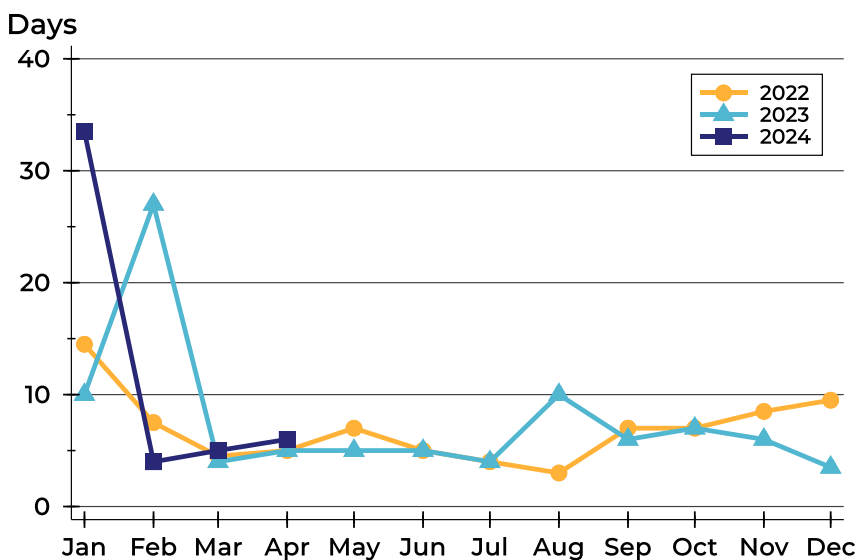
Lyon County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	39	50
February	19	49	18
March	29	14	36
April	20	19	14
May	17	25	
June	12	15	
July	13	9	
August	17	22	
September	16	18	
October	18	20	
November	27	17	
December	27	13	

Median DOM



Month	2022	2023	2024
January	15	10	34
February	8	27	4
March	5	4	5
April	5	5	6
May	7	5	
June	5	5	
July	4	4	
August	3	10	
September	7	6	
October	7	7	
November	9	6	
December	10	4	



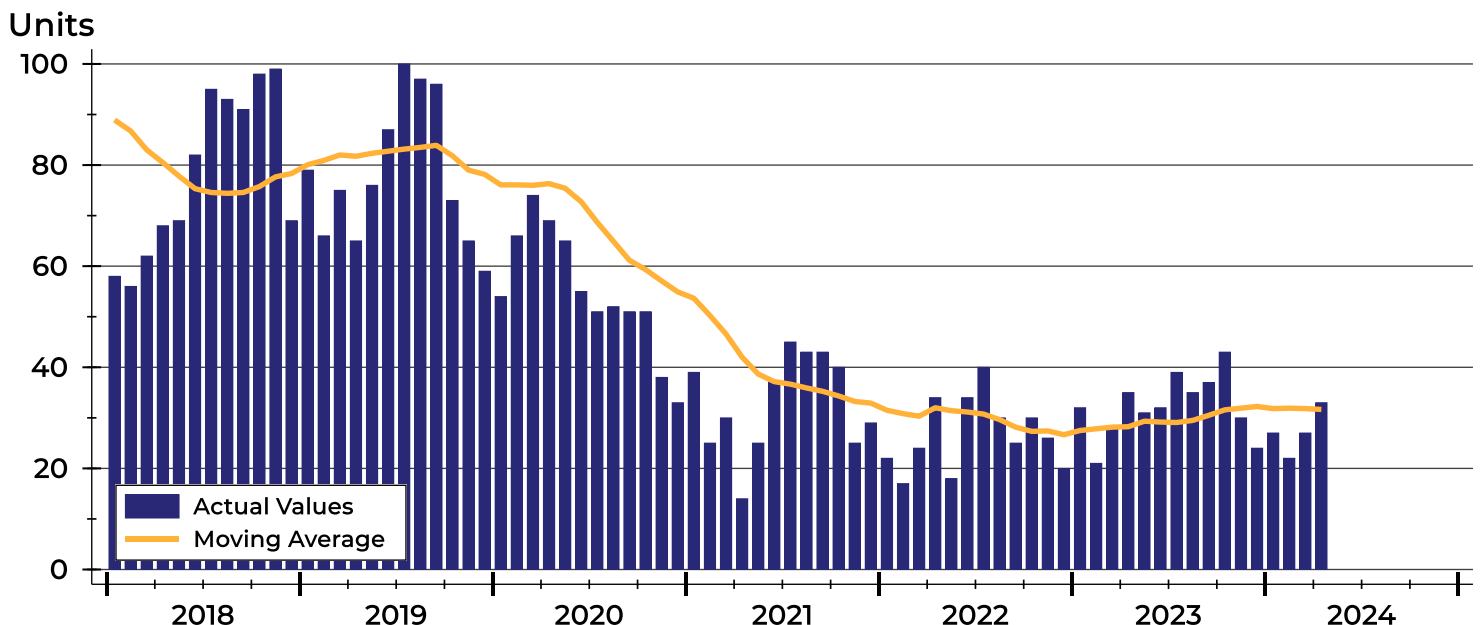
Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		33	35	-5.7%
Volume (1,000s)		7,246	9,338	-22.4%
Months' Supply		1.1	1.1	0.0%
Average	List Price	219,577	266,806	-17.7%
	Days on Market	70	44	59.1%
	Percent of Original	96.8%	96.4%	0.4%
Median	List Price	184,900	175,000	5.7%
	Days on Market	34	26	30.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 33 homes were available for sale in Lyon County at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$184,900, up 5.7% from 2023. The typical time on market for active listings was 34 days, up from 26 days a year earlier.

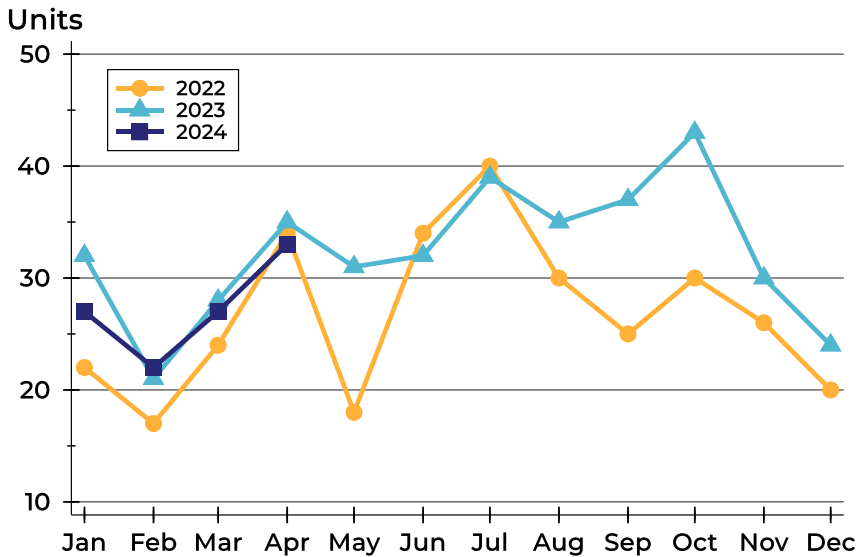
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	22	32	27
February	17	21	22
March	24	28	27
April	34	35	33
May	18	31	33
June	34	32	34
July	40	39	39
August	30	35	35
September	25	37	37
October	30	43	43
November	26	30	30
December	20	24	24

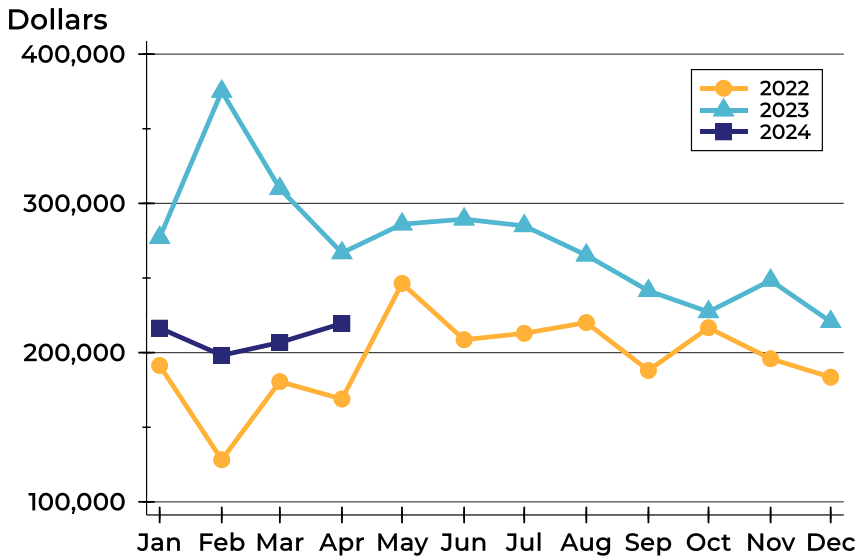
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.1%	N/A	37,000	37,000	203	203	68.2%	68.2%
\$50,000-\$99,999	2	6.1%	0.6	63,950	63,950	127	127	100.0%	100.0%
\$100,000-\$124,999	3	9.1%	0.9	113,333	115,000	70	6	95.9%	100.0%
\$125,000-\$149,999	2	6.1%	0.6	137,400	137,400	14	14	100.0%	100.0%
\$150,000-\$174,999	5	15.2%	1.5	166,160	167,500	103	19	100.0%	100.0%
\$175,000-\$199,999	6	18.2%	2.4	183,450	184,900	22	10	98.7%	100.0%
\$200,000-\$249,999	2	6.1%	0.4	226,900	226,900	57	57	98.9%	98.9%
\$250,000-\$299,999	6	18.2%	2.8	269,792	269,450	59	57	97.2%	100.0%
\$300,000-\$399,999	1	3.0%	0.3	300,000	300,000	63	63	100.0%	100.0%
\$400,000-\$499,999	2	6.1%	2.4	440,200	440,200	16	16	100.0%	100.0%
\$500,000-\$749,999	2	6.1%	N/A	622,450	622,450	106	106	98.8%	98.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



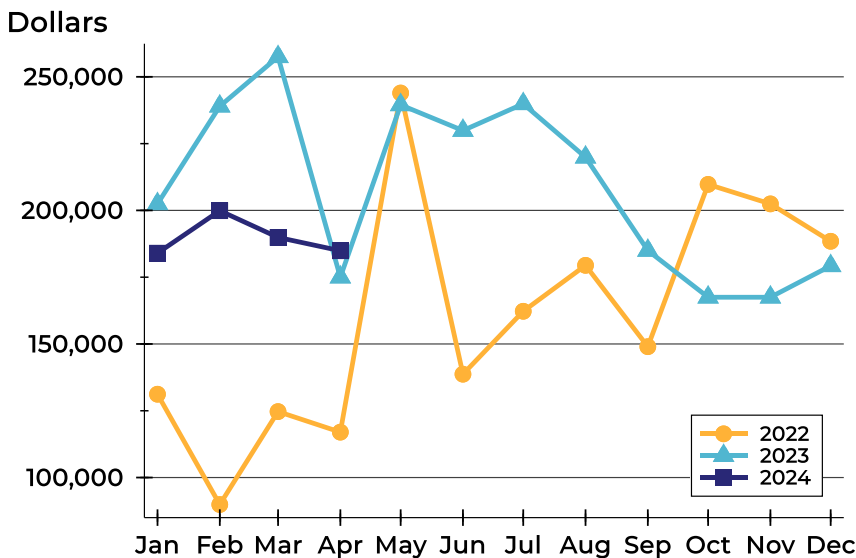
Lyon County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	191,355	277,080	216,474
February	128,212	375,062	198,211
March	180,565	309,907	206,807
April	168,941	266,806	219,577
May	246,403	286,097	
June	208,657	289,425	
July	212,957	284,946	
August	220,128	265,251	
September	188,028	241,450	
October	216,680	227,314	
November	195,892	248,407	
December	183,550	220,708	

Median Price

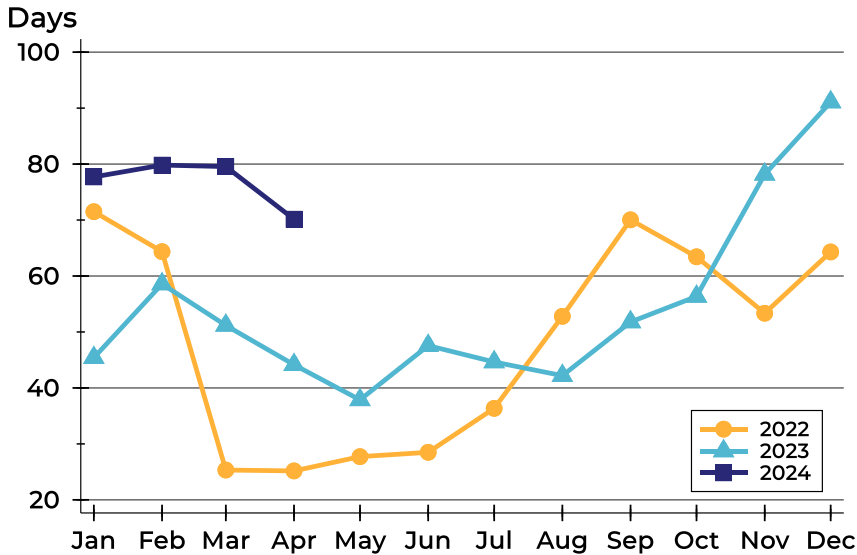


Month	2022	2023	2024
January	131,200	202,450	184,000
February	89,900	239,000	199,900
March	124,700	257,500	189,900
April	117,000	175,000	184,900
May	243,950	239,500	
June	138,700	229,900	
July	162,250	239,900	
August	179,450	219,900	
September	149,000	185,000	
October	209,750	167,500	
November	202,450	167,500	
December	188,450	179,250	



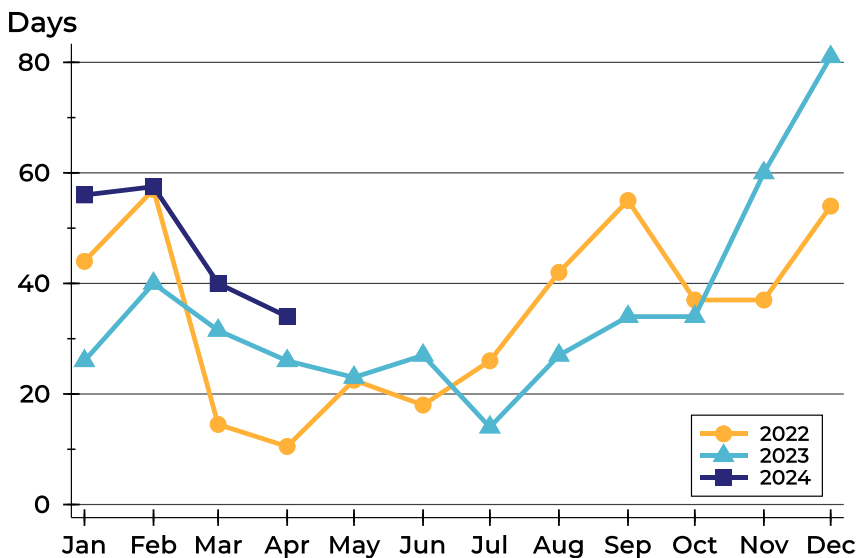
Lyon County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	72	45	78
February	64	59	80
March	25	51	80
April	25	44	70
May	28	38	
June	29	48	
July	36	45	
August	53	42	
September	70	52	
October	63	56	
November	53	78	
December	64	91	

Median DOM

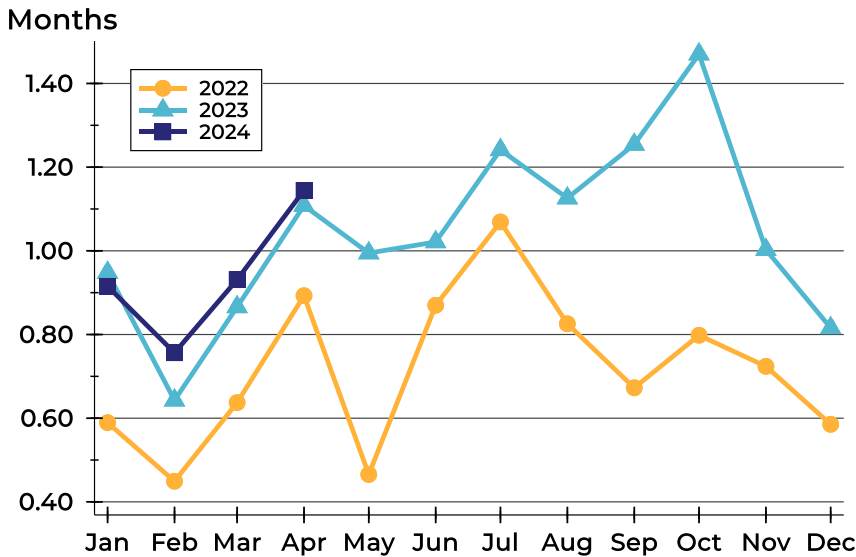


Month	2022	2023	2024
January	44	26	56
February	57	40	58
March	15	32	40
April	11	26	34
May	23	23	
June	18	27	
July	26	14	
August	42	27	
September	55	34	
October	37	34	
November	37	60	
December	54	81	



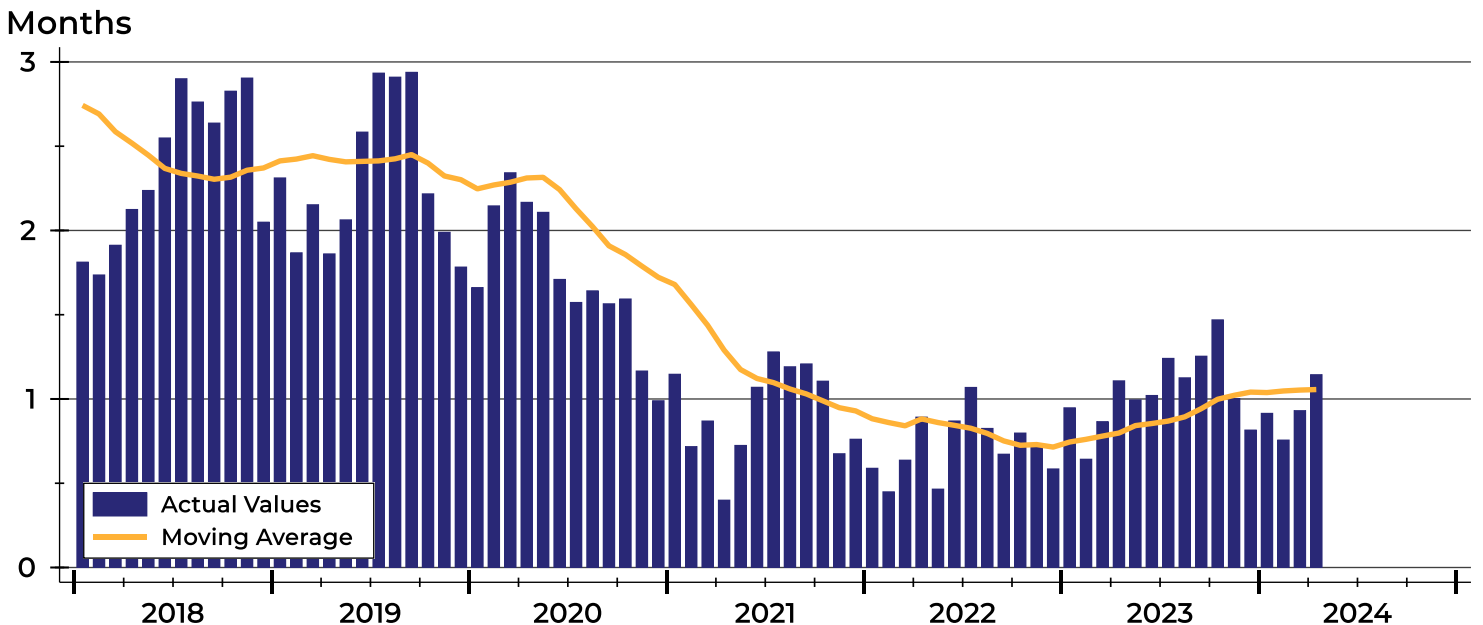
Lyon County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.6	0.9	0.9
February	0.4	0.6	0.8
March	0.6	0.9	0.9
April	0.9	1.1	1.1
May	0.5	1.0	0.5
June	0.9	1.0	0.9
July	1.1	1.2	1.1
August	0.8	1.1	0.8
September	0.7	1.3	0.7
October	0.8	1.5	0.8
November	0.7	1.0	0.7
December	0.6	0.8	0.6

History of Month's Supply





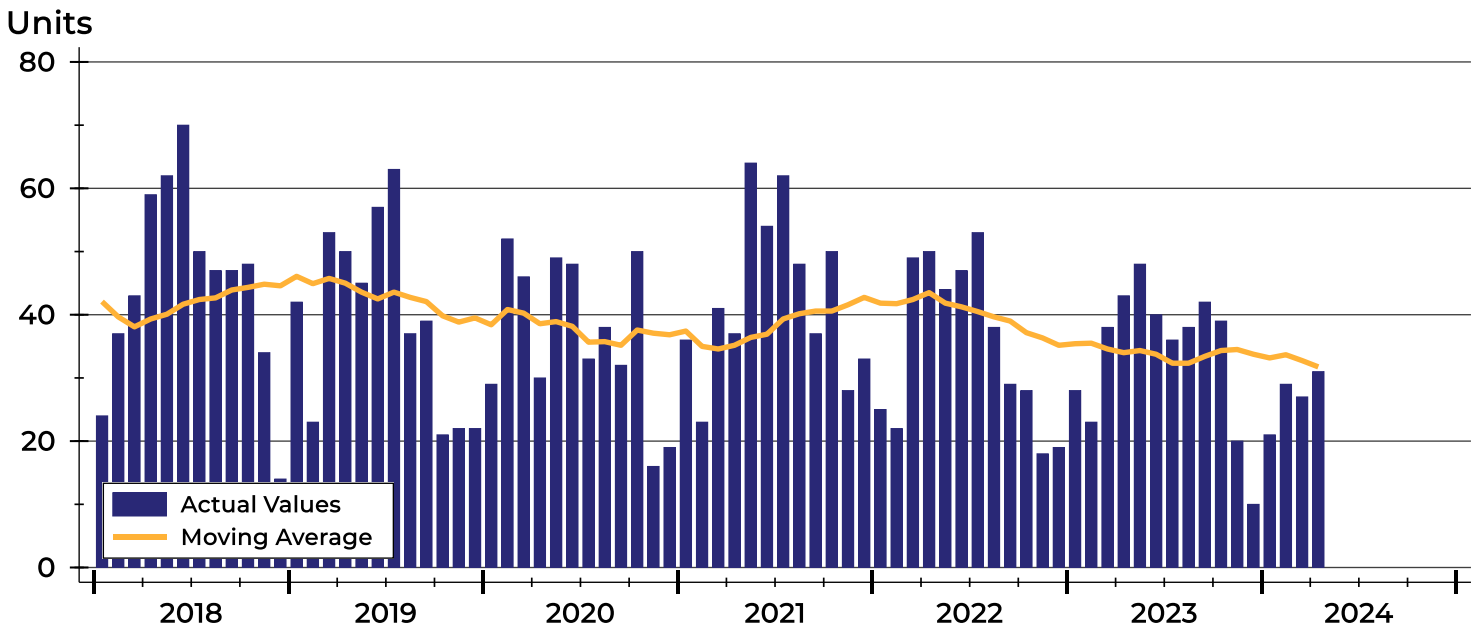
Lyon County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	31	43	-27.9%
	Volume (1,000s)	6,830	8,885	-23.1%
	Average List Price	220,337	206,633	6.6%
	Median List Price	174,900	164,800	6.1%
Year-to-Date	New Listings	108	132	-18.2%
	Volume (1,000s)	22,206	27,838	-20.2%
	Average List Price	205,611	210,897	-2.5%
	Median List Price	174,900	171,450	2.0%

A total of 31 new listings were added in Lyon County during April, down 27.9% from the same month in 2023. Year-to-date Lyon County has seen 108 new listings.

The median list price of these homes was \$174,900 up from \$164,800 in 2023.

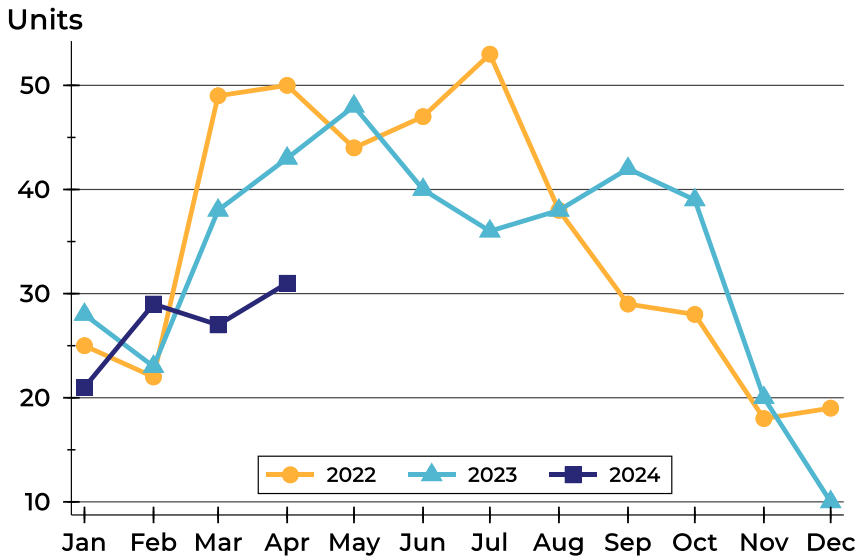
History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	25	28	21
February	22	23	29
March	49	38	27
April	50	43	31
May	44	48	
June	47	40	
July	53	36	
August	38	38	
September	29	42	
October	28	39	
November	18	20	
December	19	10	

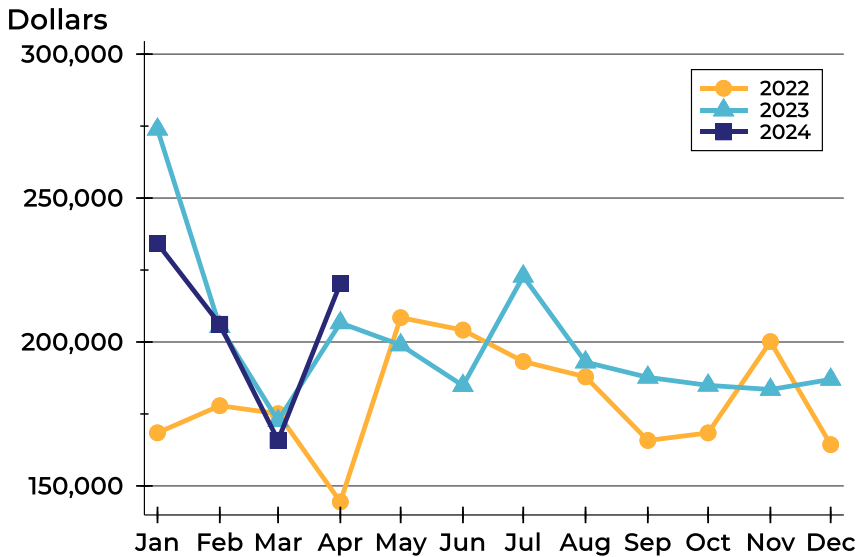
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	6.5%	84,900	84,900	6	6	100.0%	100.0%
\$100,000-\$124,999	3	9.7%	111,667	115,000	4	5	100.0%	100.0%
\$125,000-\$149,999	3	9.7%	136,567	134,900	15	11	97.7%	100.0%
\$150,000-\$174,999	8	25.8%	164,306	162,425	12	12	100.0%	100.0%
\$175,000-\$199,999	6	19.4%	187,733	188,450	7	5	99.8%	100.0%
\$200,000-\$249,999	3	9.7%	236,633	232,000	3	0	100.0%	100.0%
\$250,000-\$299,999	2	6.5%	284,900	284,900	5	5	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	6.5%	440,200	440,200	21	21	100.0%	100.0%
\$500,000-\$749,999	2	6.5%	657,500	657,500	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



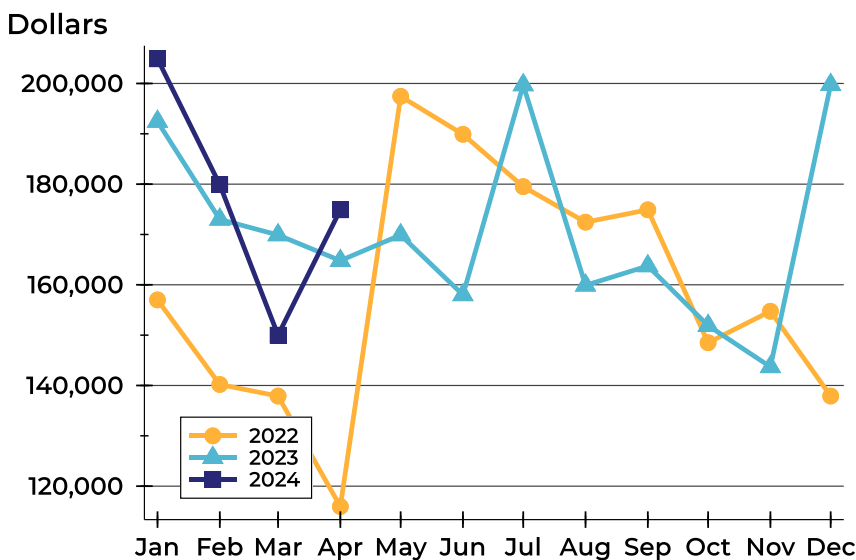
Lyon County New Listings Analysis

Average Price



Month	2022	2023	2024
January	168,444	273,898	234,233
February	177,866	205,309	206,159
March	175,101	172,682	165,854
April	144,455	206,633	220,337
May	208,455	198,958	
June	204,147	184,843	
July	193,221	222,842	
August	187,883	193,003	
September	165,793	187,725	
October	168,418	184,940	
November	200,133	183,490	
December	164,337	187,000	

Median Price



Month	2022	2023	2024
January	157,000	192,450	204,900
February	140,200	173,000	179,900
March	137,900	169,900	150,000
April	115,950	164,800	174,900
May	197,450	169,900	
June	189,900	158,000	
July	179,500	199,700	
August	172,450	159,900	
September	174,900	163,750	
October	148,500	151,900	
November	154,750	143,700	
December	137,900	199,750	



**April
2024**

Sunflower MLS Statistics



Lyon County Contracts Written Analysis

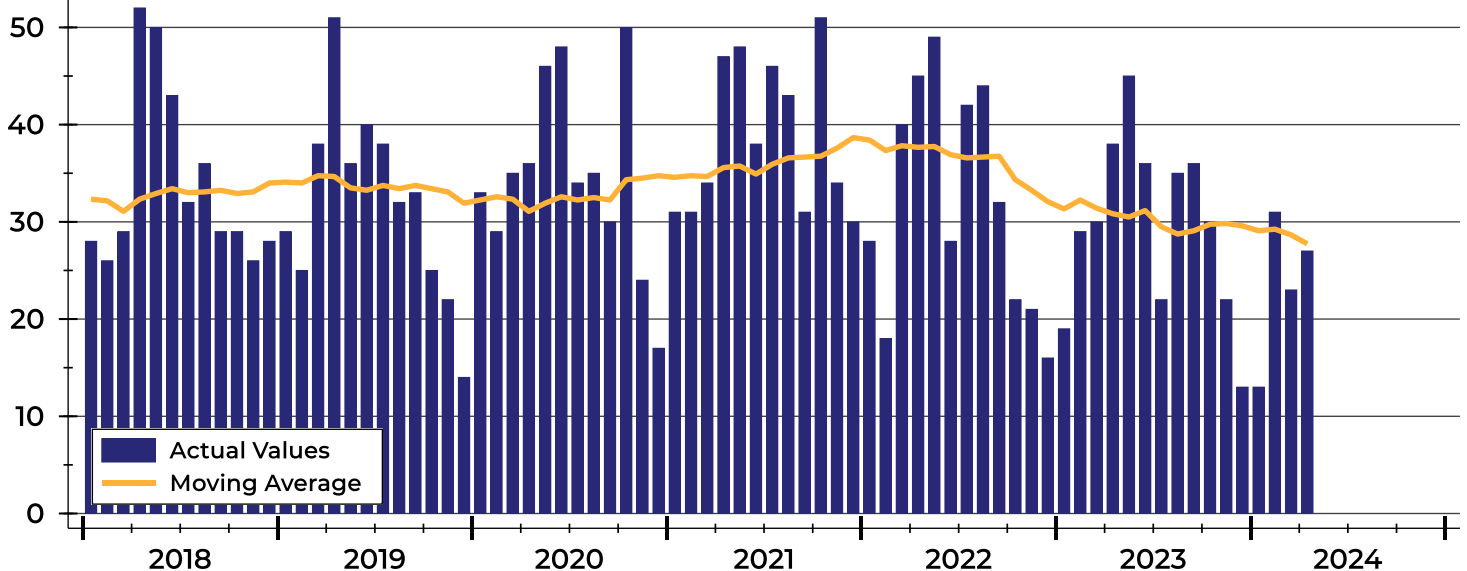
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		27	38	-28.9%	94	116	-19.0%
Volume (1,000s)		5,458	8,089	-32.5%	18,390	21,987	-16.4%
Average	Sale Price	202,154	212,858	-5.0%	195,639	189,545	3.2%
	Days on Market	30	20	50.0%	24	22	9.1%
	Percent of Original	96.4%	94.7%	1.8%	97.5%	96.4%	1.1%
Median	Sale Price	174,900	169,200	3.4%	169,900	169,900	0.0%
	Days on Market	6	7	-14.3%	6	6	0.0%
	Percent of Original	100.0%	96.4%	3.7%	100.0%	97.7%	2.4%

A total of 27 contracts for sale were written in Lyon County during the month of April, down from 38 in 2023. The median list price of these homes was \$174,900, up from \$169,200 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 7 days in April 2023.

History of Contracts Written

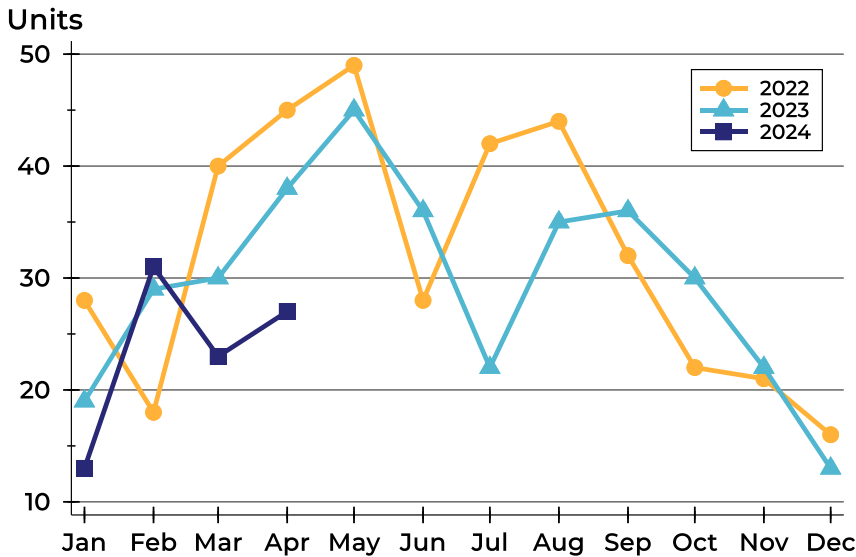
Units





Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	28	19	13
February	18	29	31
March	40	30	23
April	45	38	27
May	49	45	
June	28	36	
July	42	22	
August	44	35	
September	32	36	
October	22	30	
November	21	22	
December	16	13	

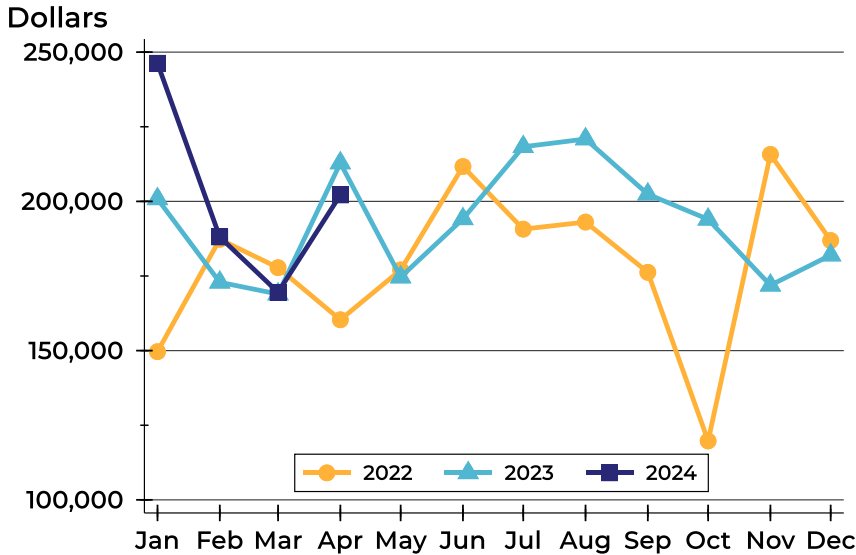
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	11.1%	74,933	79,900	16	6	93.2%	100.0%
\$100,000-\$124,999	3	11.1%	109,967	109,900	13	5	91.7%	100.0%
\$125,000-\$149,999	1	3.7%	144,900	144,900	8	8	100.0%	100.0%
\$150,000-\$174,999	7	25.9%	159,807	159,900	21	4	100.0%	100.0%
\$175,000-\$199,999	3	11.1%	191,800	195,500	10	2	97.7%	98.7%
\$200,000-\$249,999	6	22.2%	234,967	230,950	76	8	96.1%	100.0%
\$250,000-\$299,999	2	7.4%	284,900	284,900	28	28	89.4%	89.4%
\$300,000-\$399,999	1	3.7%	399,900	399,900	29	29	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.7%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



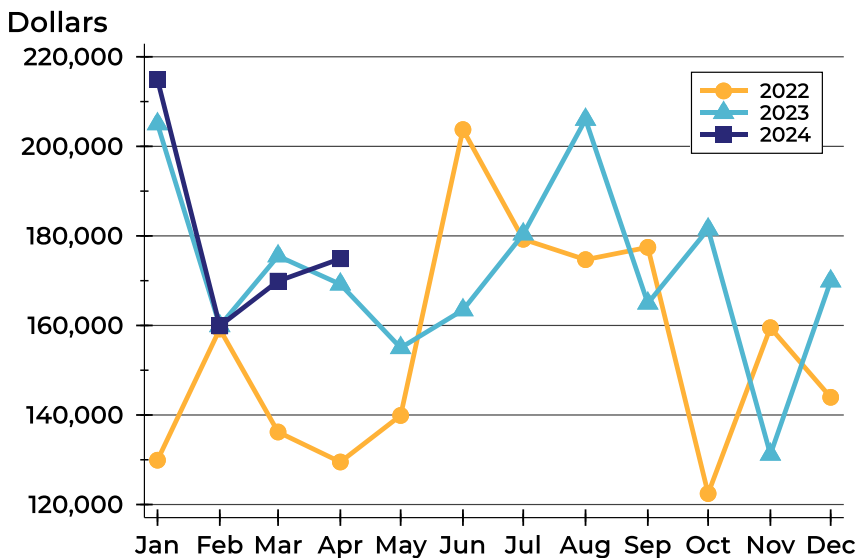
Lyon County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	149,650	200,847	246,292
February	187,306	172,902	188,087
March	177,795	168,947	169,539
April	160,330	212,858	202,154
May	177,049	174,631	
June	211,686	194,150	
July	190,710	218,305	
August	193,070	220,894	
September	176,236	202,414	
October	119,745	193,987	
November	215,743	171,895	
December	186,888	182,000	

Median Price

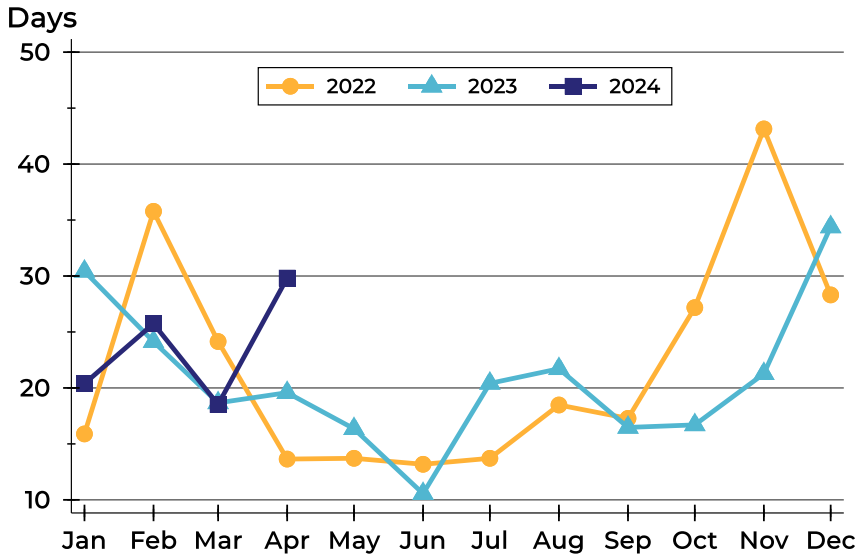


Month	2022	2023	2024
January	129,900	205,000	214,900
February	159,200	159,900	159,900
March	136,200	175,500	169,900
April	129,500	169,200	174,900
May	139,900	155,000	
June	203,750	163,450	
July	179,250	180,400	
August	174,700	206,000	
September	177,450	164,950	
October	122,450	181,500	
November	159,500	131,200	
December	143,950	169,900	



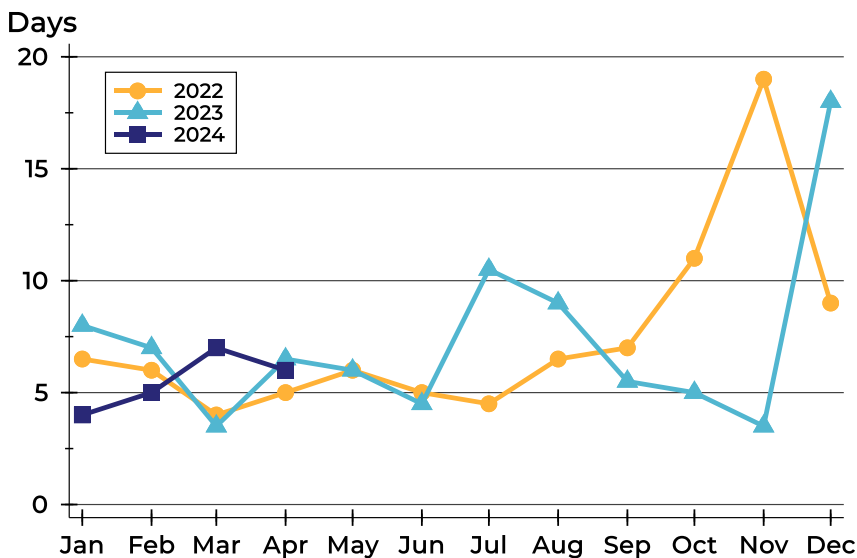
Lyon County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	16	30	20
February	36	24	26
March	24	19	19
April	14	20	30
May	14	16	
June	13	11	
July	14	20	
August	18	22	
September	17	16	
October	27	17	
November	43	21	
December	28	34	

Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	5
March	4	4	7
April	5	7	6
May	6	6	
June	5	5	
July	5	11	
August	7	9	
September	7	6	
October	11	5	
November	19	4	
December	9	18	



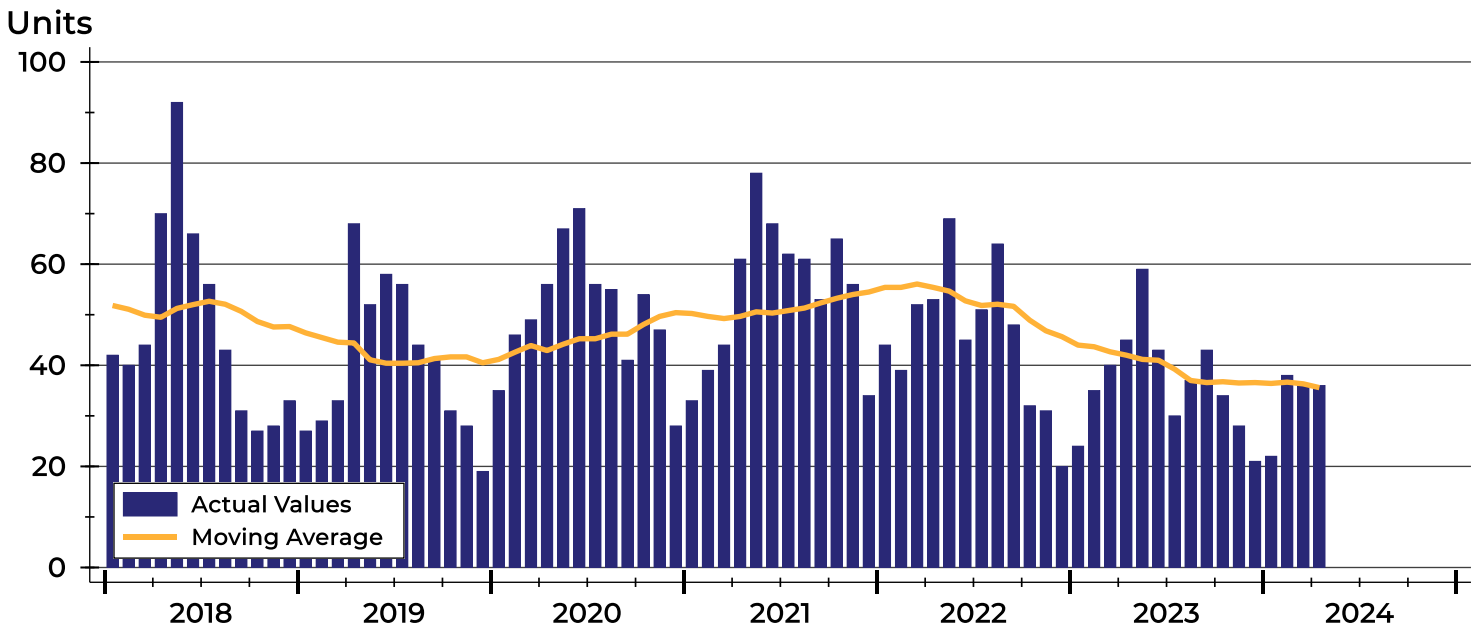
Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		36	45	-20.0%
Volume (1,000s)		6,784	9,753	-30.4%
Average	List Price	188,440	216,731	-13.1%
	Days on Market	28	19	47.4%
	Percent of Original	98.4%	98.7%	-0.3%
Median	List Price	159,925	169,900	-5.9%
	Days on Market	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 36 listings in Lyon County had contracts pending at the end of April, down from 45 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

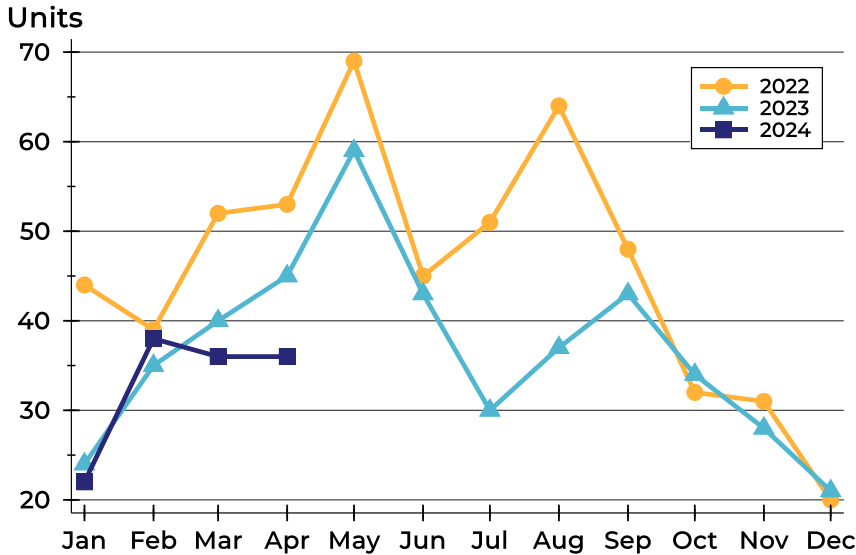
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	44	24	22
February	39	35	38
March	52	40	36
April	53	45	36
May	69	59	
June	45	43	
July	51	30	
August	64	37	
September	48	43	
October	32	34	
November	31	28	
December	20	21	

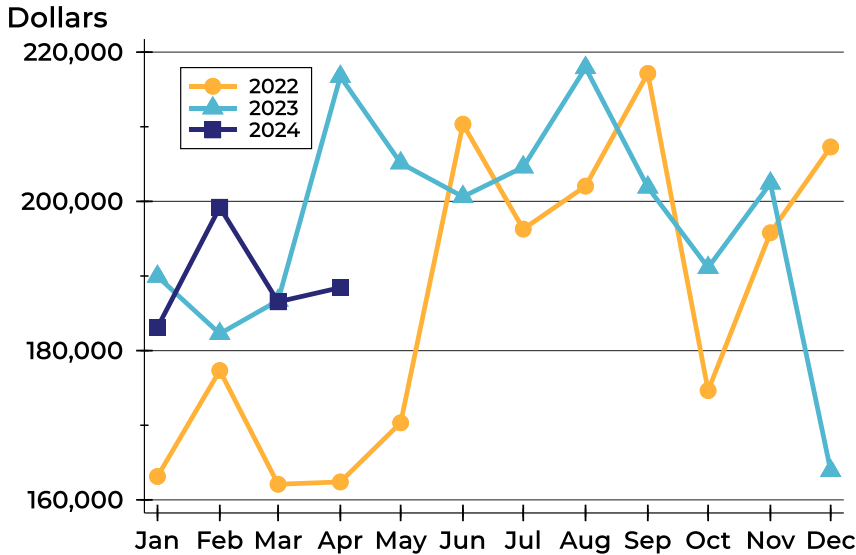
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	16.7%	75,783	74,650	27	6	96.5%	100.0%
\$100,000-\$124,999	4	11.1%	111,225	113,200	11	5	97.9%	100.0%
\$125,000-\$149,999	5	13.9%	143,240	145,000	5	7	100.0%	100.0%
\$150,000-\$174,999	6	16.7%	161,442	159,925	24	9	100.0%	100.0%
\$175,000-\$199,999	3	8.3%	195,133	195,500	3	2	100.0%	100.0%
\$200,000-\$249,999	8	22.2%	230,588	229,400	71	22	96.7%	99.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	8.3%	361,433	359,500	24	29	99.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.8%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



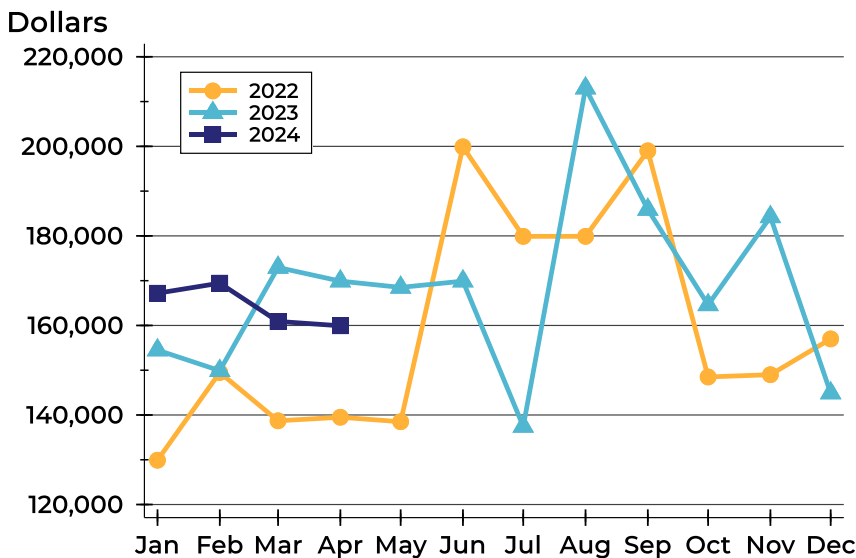
Lyon County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	163,136	189,938	183,114
February	177,336	182,271	199,218
March	162,095	186,702	186,539
April	162,405	216,731	188,440
May	170,326	205,136	
June	210,347	200,621	
July	196,282	204,597	
August	202,045	217,905	
September	217,159	201,893	
October	174,645	191,125	
November	195,790	202,432	
December	207,295	163,905	

Median Price

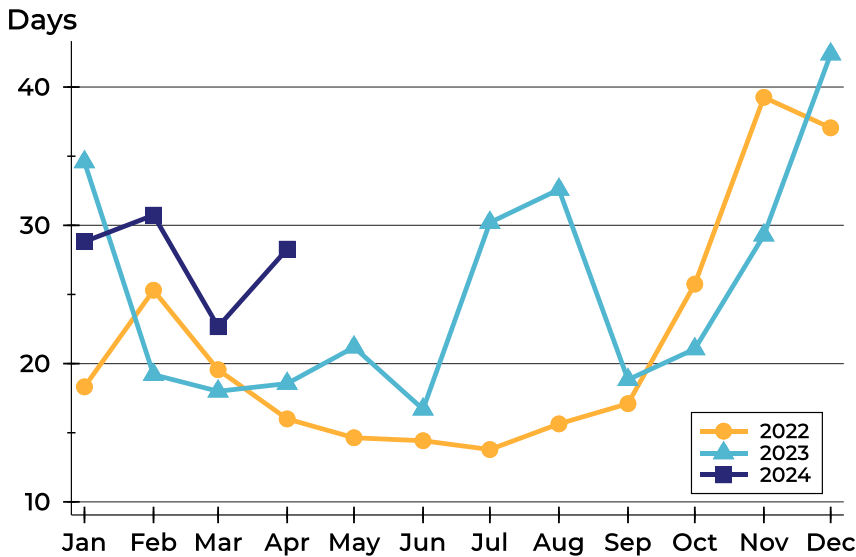


Month	2022	2023	2024
January	129,900	154,500	167,200
February	149,500	149,900	169,450
March	138,700	172,950	160,900
April	139,500	169,900	159,925
May	138,500	168,500	
June	199,900	169,900	
July	179,900	137,450	
August	179,900	213,000	
September	199,000	185,900	
October	148,500	164,600	
November	149,000	184,250	
December	157,000	144,900	



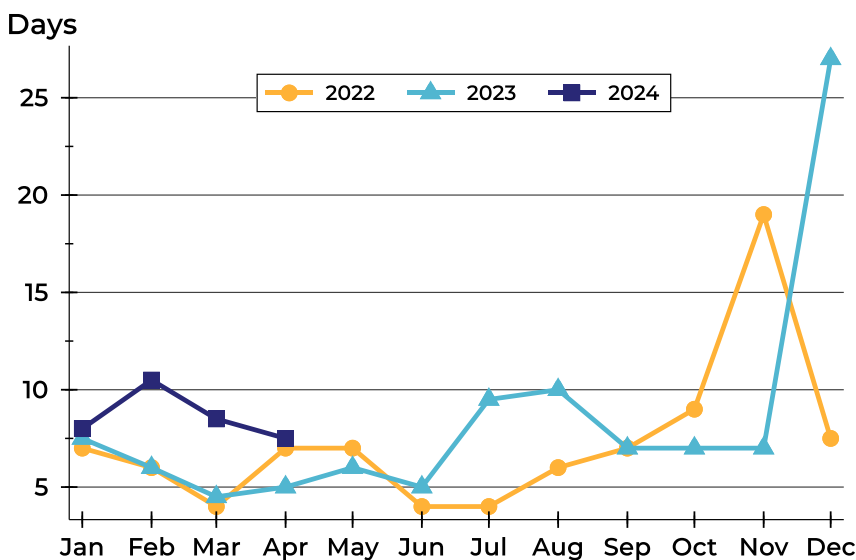
Lyon County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	35	29
February	25	19	31
March	20	18	23
April	16	19	28
May	15	21	
June	14	17	
July	14	30	
August	16	33	
September	17	19	
October	26	21	
November	39	29	
December	37	42	

Median DOM



Month	2022	2023	2024
January	7	8	8
February	6	6	11
March	4	5	9
April	7	5	8
May	7	6	
June	4	5	
July	4	10	
August	6	10	
September	7	7	
October	9	7	
November	19	7	
December	8	27	



**April
2024**

Sunflower MLS Statistics



Osage County Housing Report



Market Overview

Osage County Home Sales Fell in April

Total home sales in Osage County fell last month to 10 units, compared to 16 units in April 2023. Total sales volume was \$2.5 million, down from a year earlier.

The median sale price in April was \$187,500, up from \$135,500 a year earlier. Homes that sold in April were typically on the market for 2 days and sold for 100.0% of their list prices.

Osage County Active Listings Up at End of April

The total number of active listings in Osage County at the end of April was 24 units, up from 20 at the same point in 2023. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$154,150.

During April, a total of 14 contracts were written down from 15 in April 2023. At the end of the month, there were 18 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Osage County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		10	16	12	41	48	54
Change from prior year		100.0%	N/A	-100.0%	80.0%	11.1%	-50.0%
Active Listings		24	20	18	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-66.7%			
Months' Supply		1.3	N/A	2.0	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-44.4%			
New Listings		21	13	24	70	54	59
Change from prior year		N/A	N/A	-100.0%	46.2%	44.4%	-66.7%
Contracts Written		14	15	17	53	50	57
Change from prior year		N/A	N/A	-100.0%	100.0%	28.6%	-66.7%
Pending Contracts		18	11	19	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-66.7%			
Sales Volume (1,000s)		2,493	2,595	2,223	9,808	9,367	10,824
Change from prior year		495.0%	N/A	-100.0%	5.7%	56.4%	17.2%
Average	Sale Price	59,500	20,000	N/A	66,442	113,180	80,467
	Change from prior year	197.5%	N/A	N/A	-41.3%	40.7%	134.5%
	List Price of Actives	99,450	N/A	379,900	N/A	N/A	N/A
	Change from prior year	N/A	N/A	348.0%			
	Days on Market	6	53	89	30	40	50
Change from prior year	-67.7%	N/A	N/A	-64.0%	-2.2%	37.9%	
Percent of List	94.8%	77.2%	N/A	80.4%	92.8%	95.7%	
Change from prior year	22.8%	N/A	N/A	-13.4%	-3.0%	7.9%	
Percent of Original	89.4%	66.9%	N/A	80.9%	89.8%	91.3%	
Change from prior year	33.6%	N/A	N/A	-9.9%	-1.6%	14.8%	
Median	Sale Price	59,500	135,500	199,950	49,500	154,088	39,900
	Change from prior year	38.4%	N/A	N/A	-26.9%	69.8%	90.0%
	List Price of Actives	99,450	239,495	155,450	N/A	N/A	N/A
	Change from prior year	N/A	N/A	965.6%			
	Days on Market	2	9	15	11	11	16
Change from prior year	-67.7%	N/A	N/A	-63.3%	76.5%	6.3%	
Percent of List	94.8%	77.2%	N/A	93.0%	96.5%	100.0%	
Change from prior year	22.8%	N/A	N/A	-3.6%	-3.5%	8.6%	
Percent of Original	89.4%	66.9%	N/A	98.8%	94.2%	100.0%	
Change from prior year	33.6%	N/A	N/A	-5.3%	1.1%	7.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Osage County Closed Listings Analysis

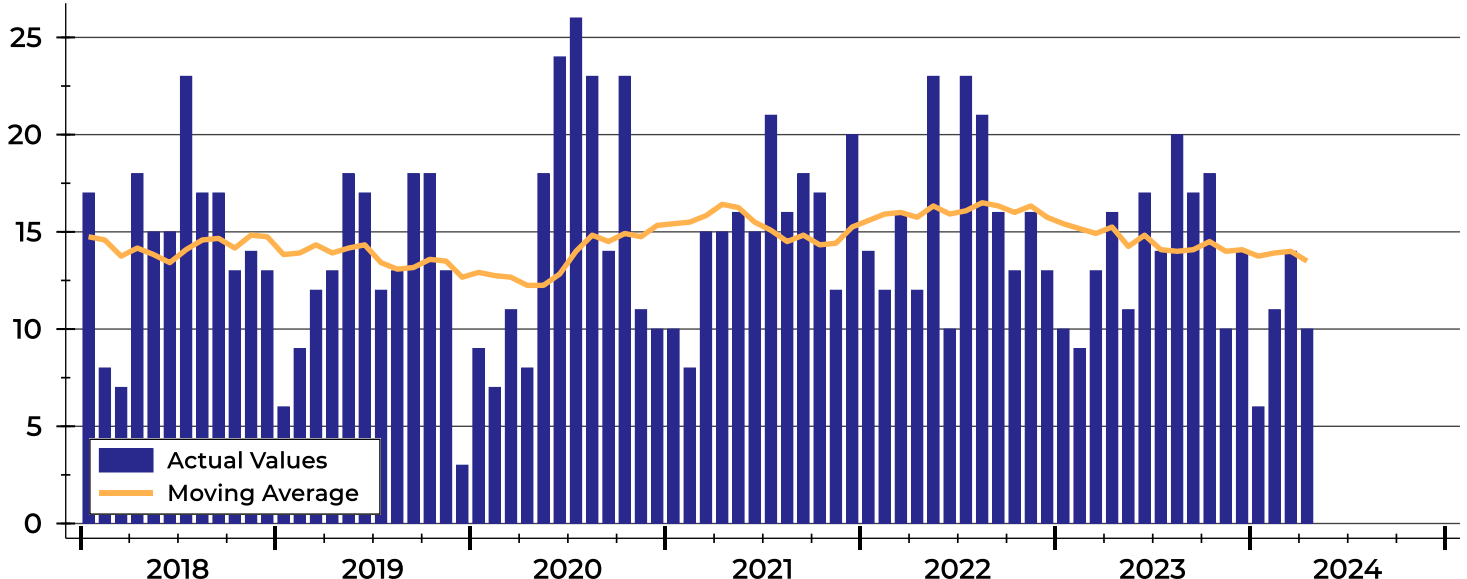
Summary Statistics for Closed Listings		2021	April 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		10	16	100.0%	41	48	80.0%
Volume (1,000s)		2,493	2,595	-3.9%	9,808	9,367	5.7%
Months' Supply		1.8	1.3	N/A	N/A	N/A	N/A
Average	Sale Price	59,500	20,000	197.5%	66,442	195,140	-41.3%
	Days on Market	6	53	-67.7%	30	40	-64.0%
	Percent of List	98.4%	97.3%	1.1%	80.4%	92.8%	-13.4%
	Percent of Original	89.4%	66.9%	33.6%	80.9%	89.8%	-9.9%
Median	Sale Price	59,500	20,000	197.5%	49,500	67,750	-26.9%
	Days on Market	2	9	-77.8%	11	11	0.0%
	Percent of List	94.8%	77.2%	22.8%	93.0%	96.5%	-3.6%
	Percent of Original	89.4%	66.9%	33.6%	98.8%	94.2%	-5.3%

A total of 10 homes sold in Osage County in April, down from 16 units in April 2023. Total sales volume fell to \$2.5 million compared to \$2.6 million in the previous year.

The median sales price in April was \$187,500, up 38.4% compared to the prior year. Median days on market was 2 days, down from 16 days in March, and down from 9 in April 2023.

History of Closed Listings

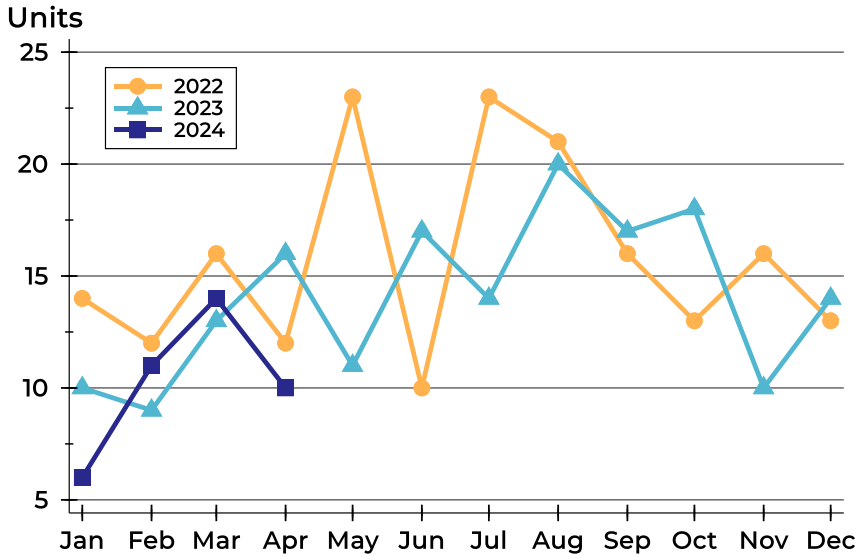
Units





Osage County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	1	1	0
February	1	0	1
March	0	2	0
April	1	0	3
May	2	0	1
June	2	0	1
July	1	2	2
August	0	1	6
September	1	3	2
October	0	1	2
November	0	0	
December	1	0	

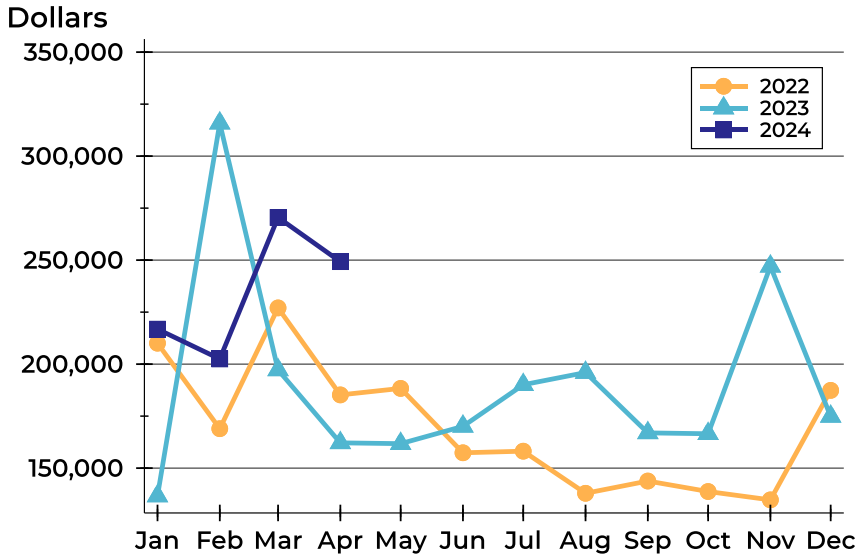
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	2.4	59,500	59,500	41	41	94.8%	94.8%	89.4%	89.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



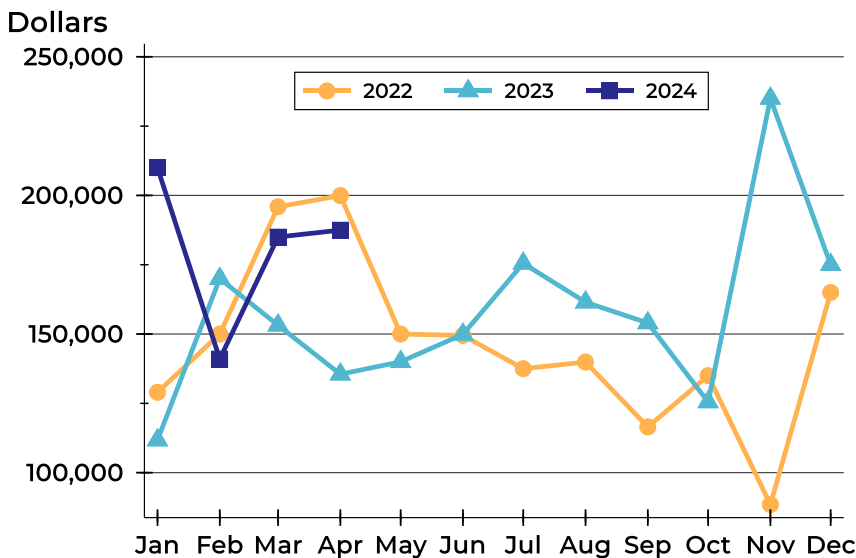
Osage County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	61,983
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	35,000
September	24,000	156,633	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	

Median Price

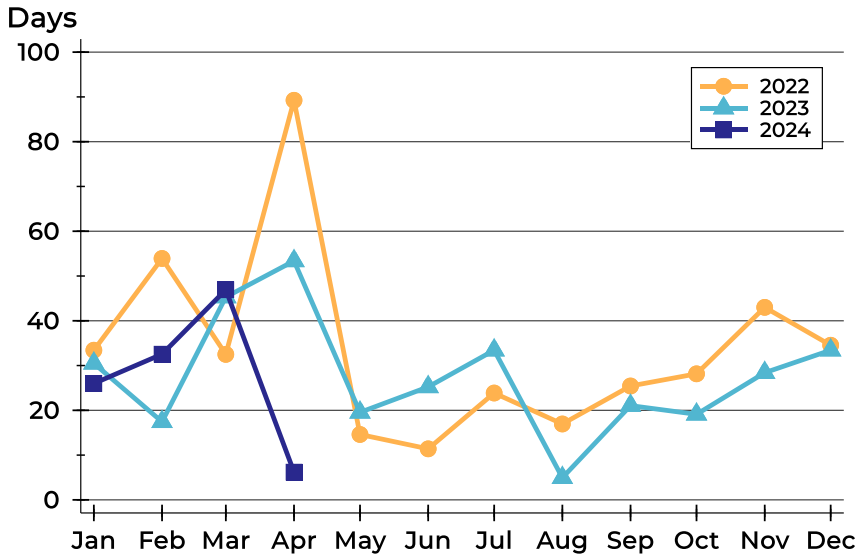


Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	66,950
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	3,750
September	24,000	60,000	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	



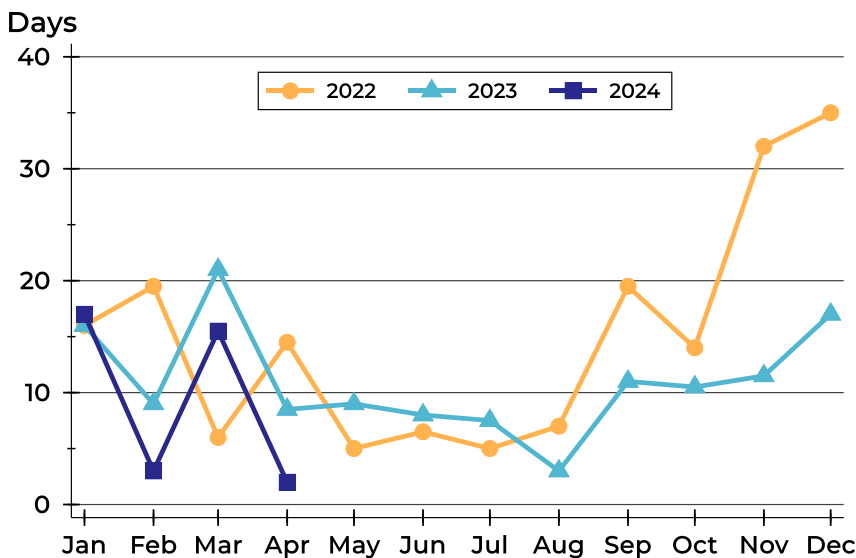
Osage County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	63
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	10
September	22	81	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	45
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	7
September	22	78	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	



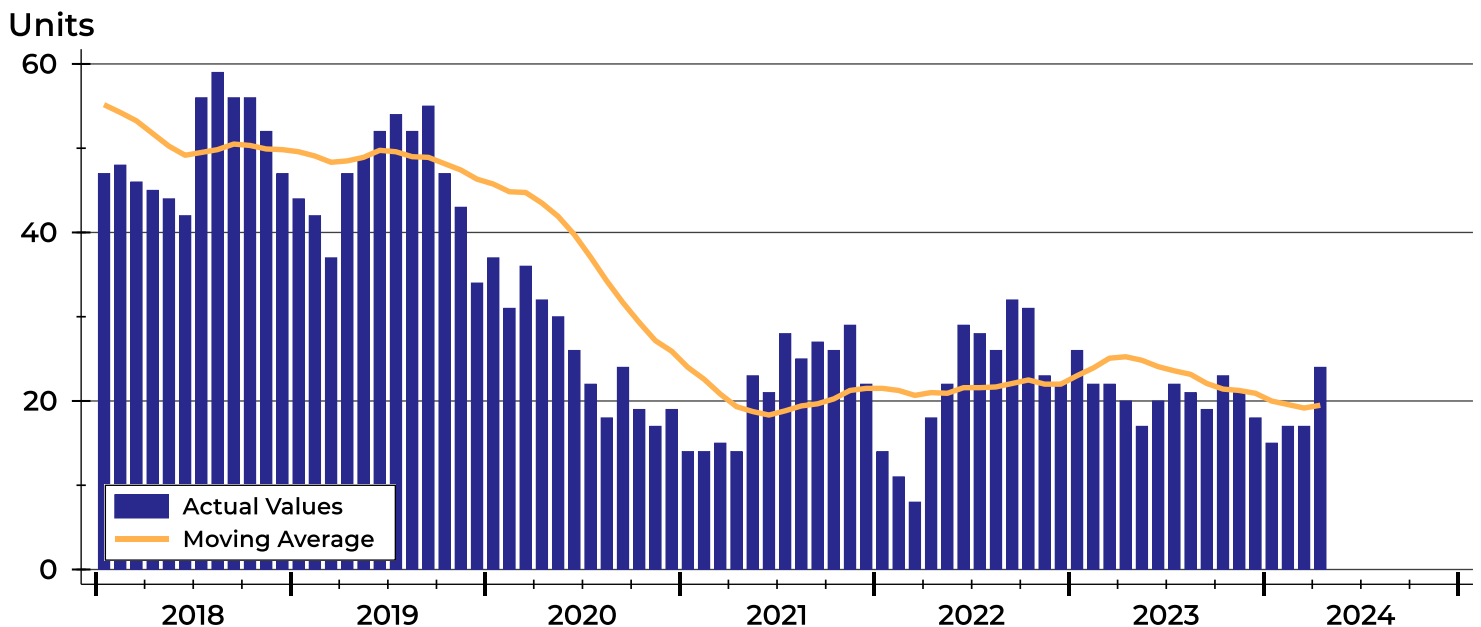
Osage County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of April 2020	Change
Active Listings		24	20	N/A
Volume (1,000s)		199	0	N/A
Months' Supply		1.8	1.3	N/A
Average	List Price	99,450	N/A	N/A
	Days on Market	65	92	N/A
	Percent of Original	84.0%	N/A	N/A
Median	List Price	99,450	N/A	N/A
	Days on Market	37	37	N/A
	Percent of Original	97.3%	99.5%	N/A

A total of 24 homes were available for sale in Osage County at the end of April. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of April was \$154,150, down 35.6% from 2023. The typical time on market for active listings was 37 days, up from 37 days a year earlier.

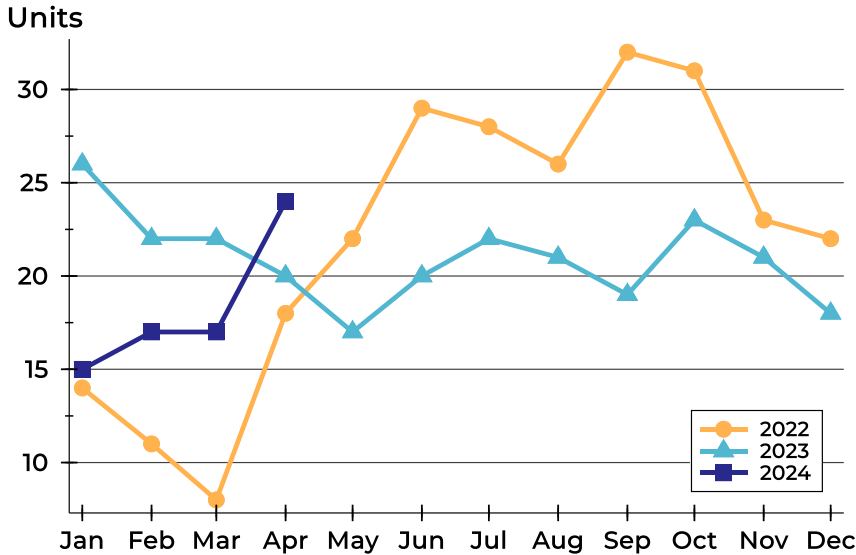
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	5	2	2
February	5	2	0
March	6	3	2
April	3	5	2
May	3	6	1
June	2	7	2
July	1	4	3
August	3	1	2
September	2	0	2
October	2	0	2
November	1	1	
December	1	2	

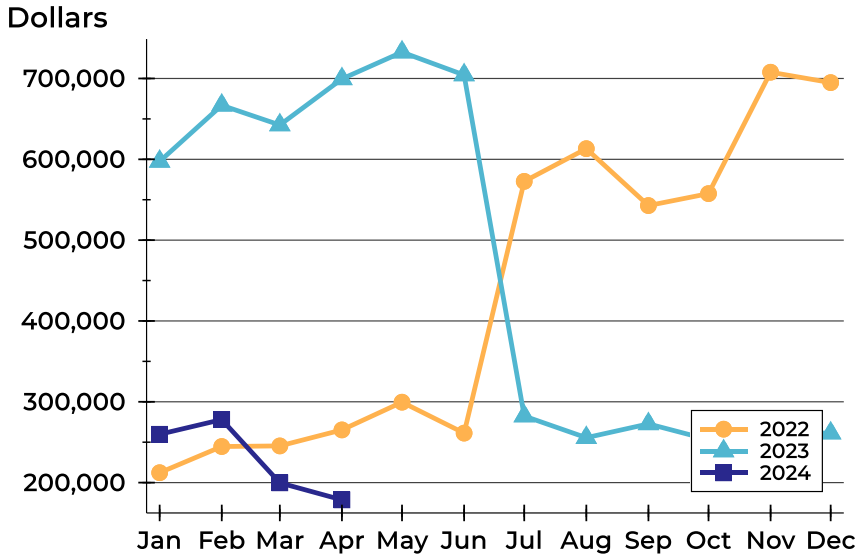
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	2.4	52,000	52,000	63	63	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	146,900	146,900	66	66	73.5%	73.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



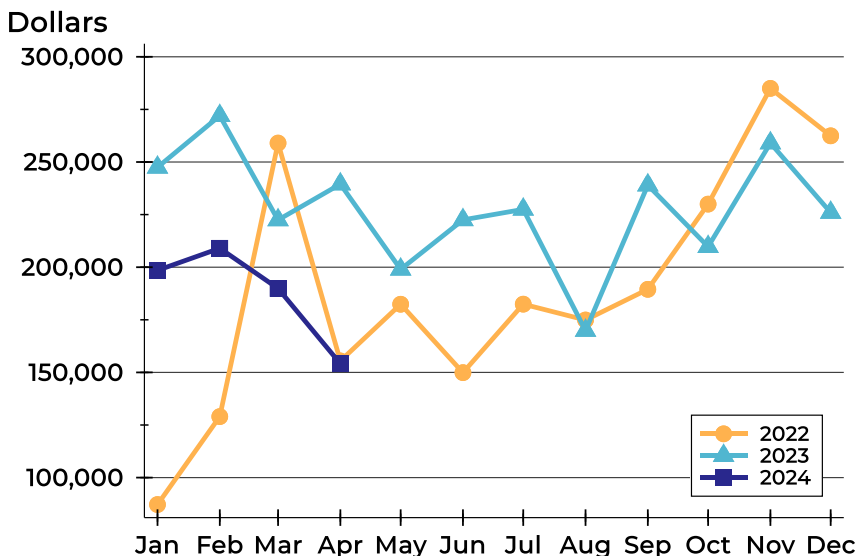
Osage County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	52,380	158,950	49,550
February	63,000	169,950	N/A
March	56,250	148,600	37,000
April	37,333	204,120	37,000
May	58,833	175,767	189,900
June	76,250	148,943	184,900
July	73,000	58,425	104,433
August	259,933	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	

Median Price

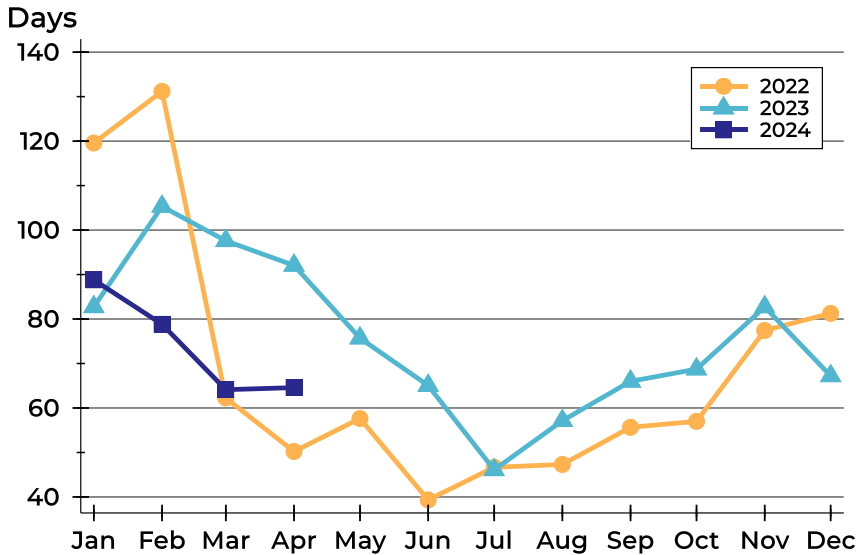


Month	2019	2020	2021
January	26,400	158,950	49,550
February	76,000	169,950	N/A
March	53,850	105,900	37,000
April	18,000	105,900	37,000
May	76,000	97,900	189,900
June	76,250	79,000	184,900
July	73,000	49,950	69,900
August	259,900	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	



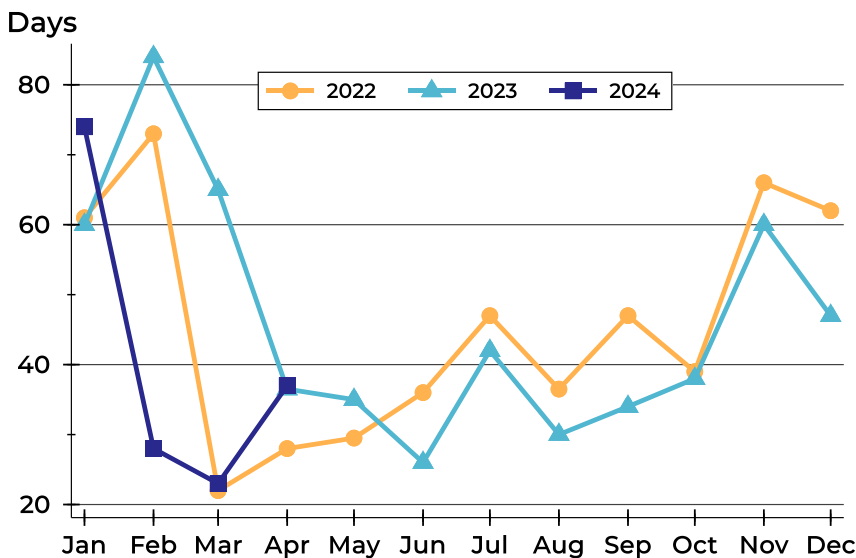
Osage County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	131	92	20
February	116	109	N/A
March	105	102	13
April	226	90	42
May	198	95	27
June	205	92	37
July	395	80	43
August	19	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	

Median DOM

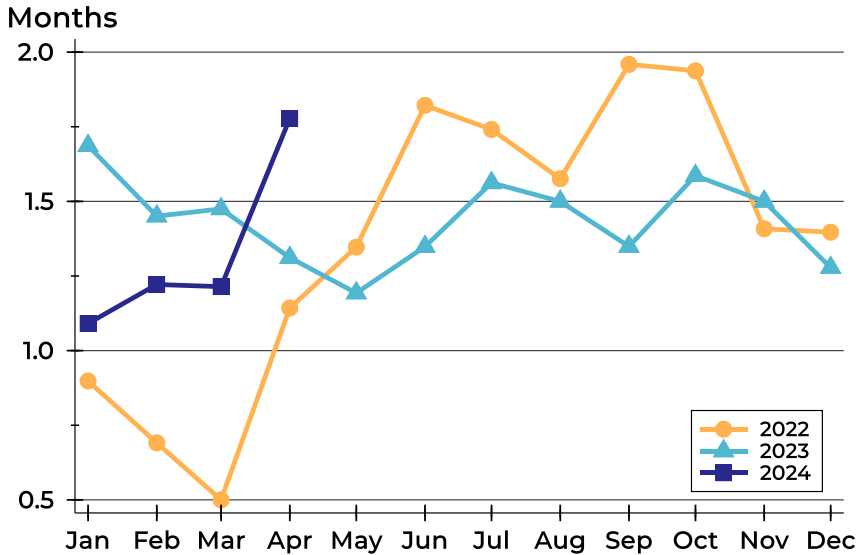


Month	2019	2020	2021
January	127	92	20
February	102	109	N/A
March	76	49	13
April	212	56	42
May	243	73	27
June	205	44	37
July	395	68	26
August	18	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	



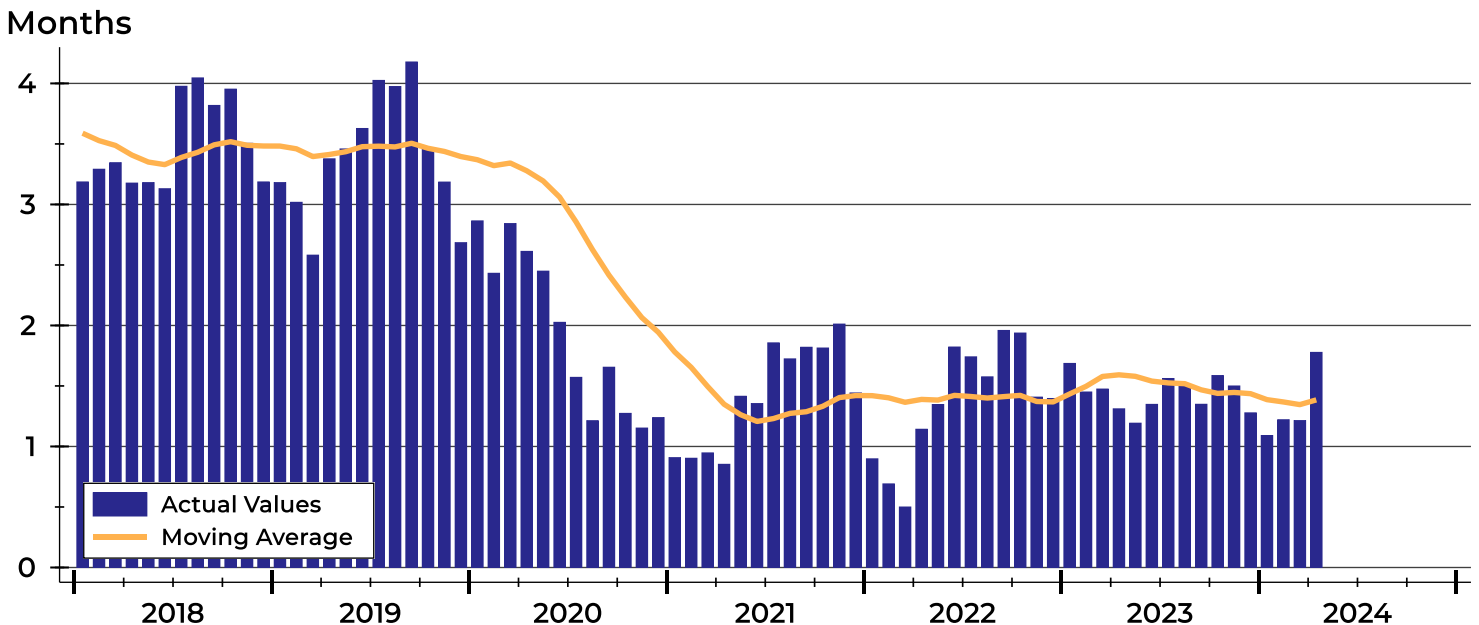
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	2.9	2.4	2.7
February	2.9	2.7	0.0
March	3.6	3.3	3.0
April	1.9	6.0	2.2
May	1.9	9.0	1.0
June	1.2	14.0	1.8
July	0.6	6.9	2.8
August	2.6	1.5	1.3
September	1.8	0.0	1.4
October	2.0	0.0	1.3
November	1.3	1.1	
December	1.2	2.4	

History of Month's Supply





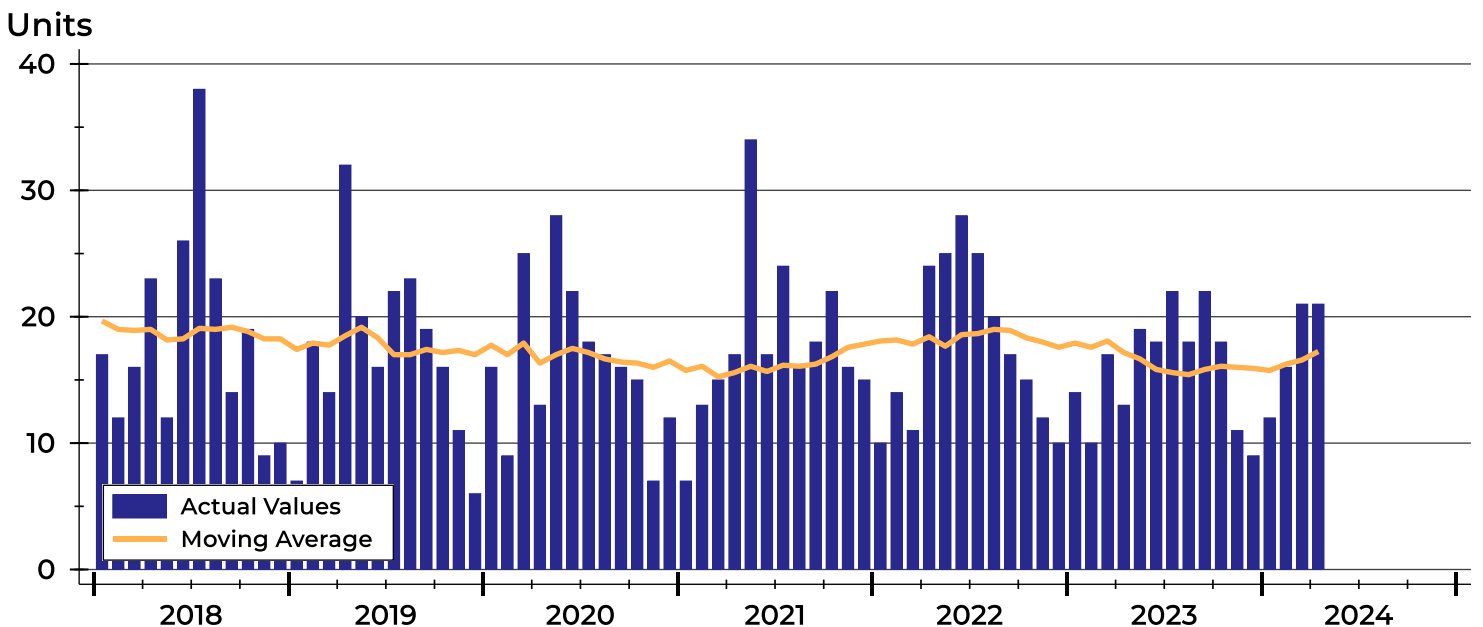
Osage County New Listings Analysis

Summary Statistics for New Listings		2021	April 2020	Change
Current Month	New Listings	21	13	N/A
	Volume (1,000s)	250	0	N/A
	Average List Price	186,762	N/A	N/A
	Median List Price	250,000	150,000	N/A
Year-to-Date	New Listings	70	54	46.2%
	Volume (1,000s)	1,595	1,282	24.4%
	Average List Price	83,921	98,637	-14.9%
	Median List Price	62,000	146,450	-17.2%

A total of 21 new listings were added in Osage County during April, up 61.5% from the same month in 2023. Year-to-date Osage County has seen 70 new listings.

The median list price of these homes was \$174,500 up from \$150,000 in 2023.

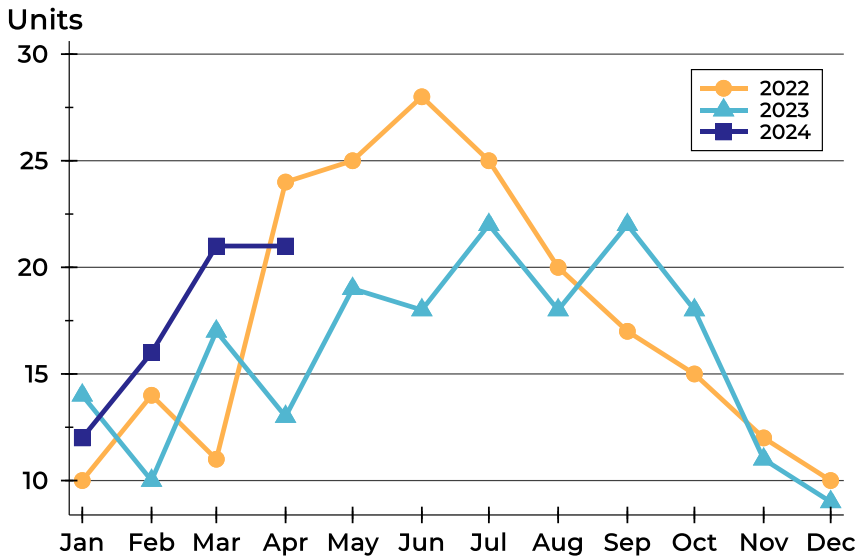
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	0	2	2
February	1	1	0
March	3	2	2
April	1	2	0
May	1	3	2
June	0	3	2
July	0	0	8
August	3	0	2
September	0	0	0
October	0	0	1
November	1	1	
December	0	1	

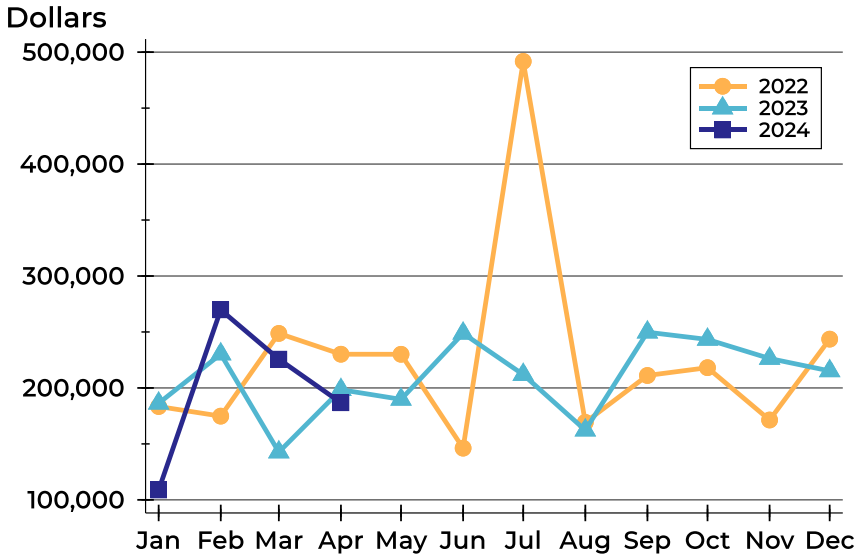
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



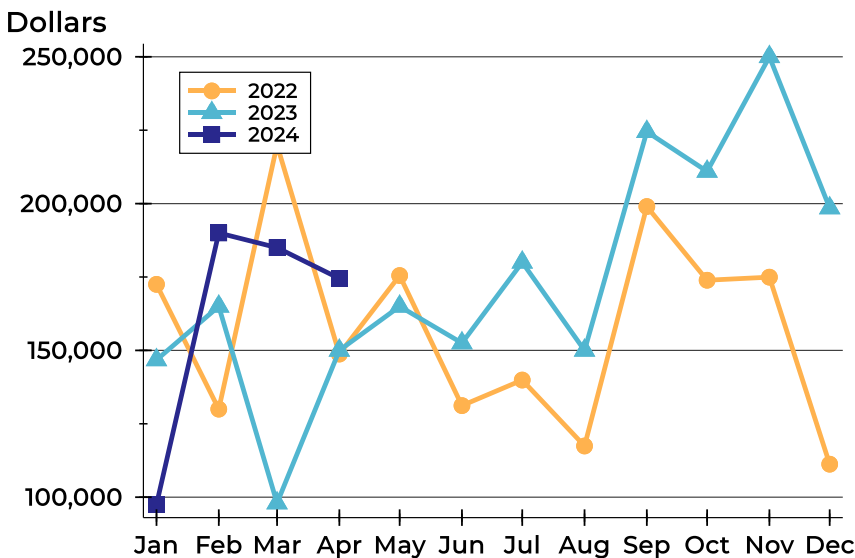
Osage County New Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	74,533	56,450	37,000
April	39,900	277,400	N/A
May	79,900	88,267	189,900
June	N/A	66,600	157,400
July	N/A	N/A	35,238
August	256,633	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	

Median Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	72,800	56,450	37,000
April	39,900	277,400	N/A
May	79,900	79,000	189,900
June	N/A	65,000	157,400
July	N/A	N/A	25,950
August	250,000	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	



Osage County Contracts Written Analysis

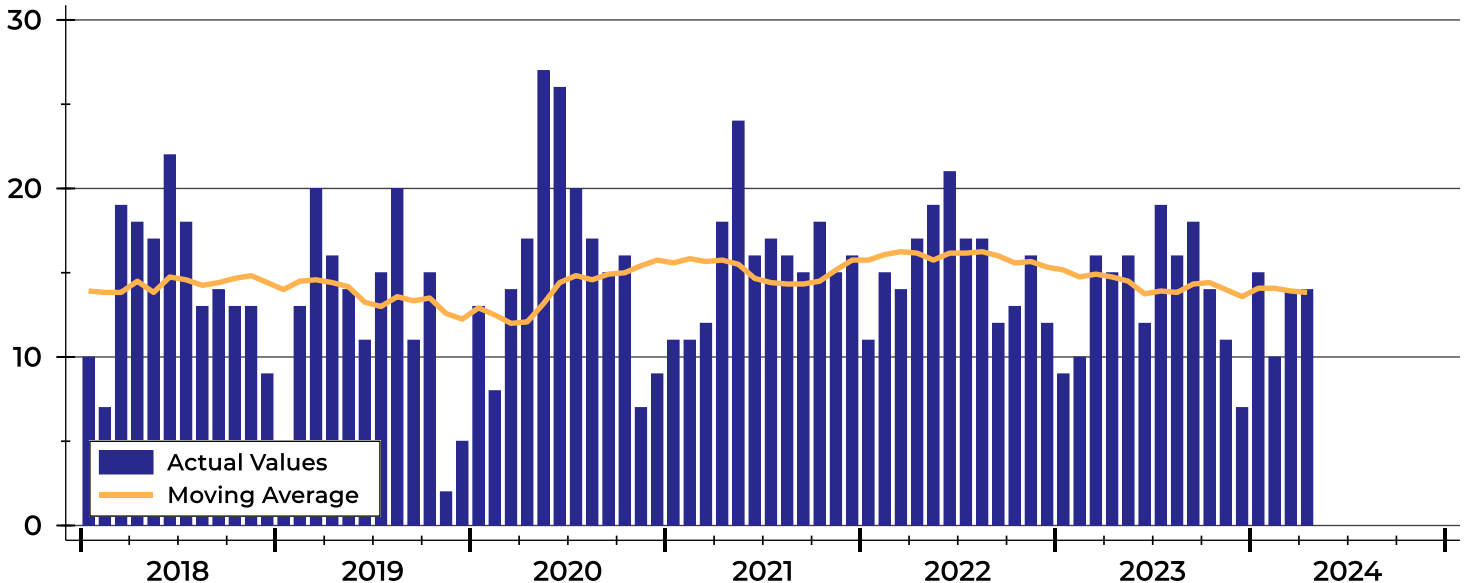
Summary Statistics for Contracts Written		2021	April 2020	Change	Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		14	15	N/A	53	50	100.0%
Volume (1,000s)		250	0	N/A	1,432	1,182	21.2%
Average	Sale Price	250,000	N/A	N/A	225,940	131,333	-39.4%
	Days on Market	11	26	-57.7%	24	35	-60.5%
	Percent of Original	98.8%	N/A	N/A	81.2%	89.5%	-9.3%
Median	Sale Price	250,000	N/A	N/A	53,500	142,700	-17.7%
	Days on Market	6	9	N/A	6	10	-68.3%
	Percent of Original	100.0%	96.7%	N/A	89.2%	96.2%	-7.3%

A total of 14 contracts for sale were written in Osage County during the month of April, down from 15 in 2023. The median list price of these homes was \$202,500, up from \$136,500 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 9 days in April 2023.

History of Contracts Written

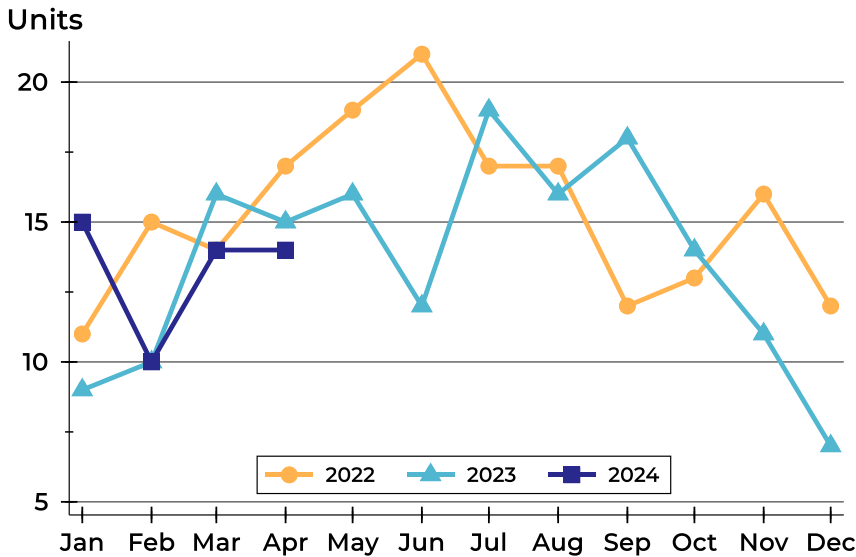
Units





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	1	3
March	1	1	N/A
April	4	N/A	N/A
May	N/A	2	3
June	1	1	1
July	N/A	N/A	7
August	N/A	3	3
September	1	1	N/A
October	N/A	N/A	1
November	1	N/A	
December	1	1	

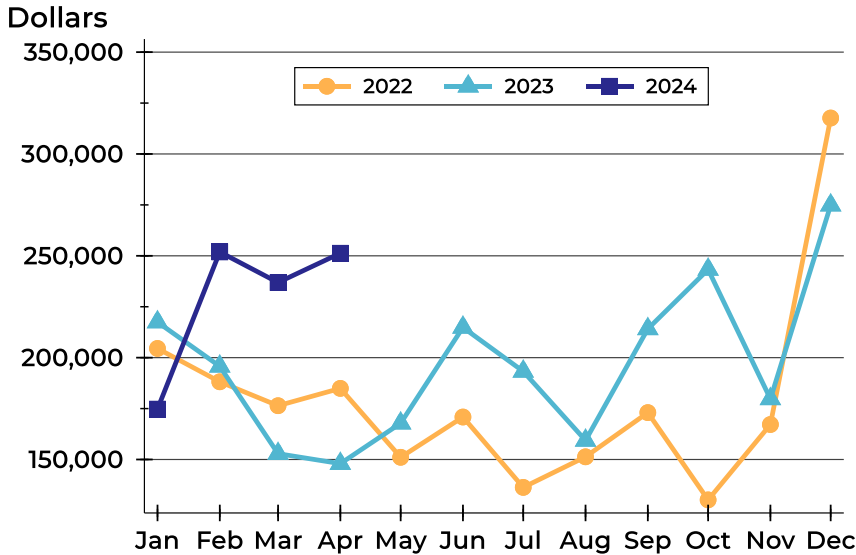
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



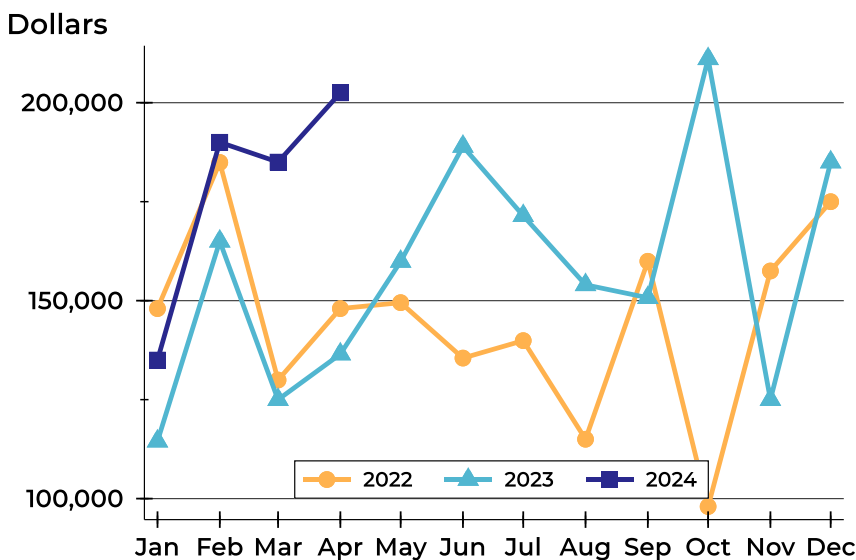
Osage County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	43,867
March	79,500	7,000	N/A
April	65,875	N/A	N/A
May	N/A	204,950	91,300
June	18,000	99,900	149,900
July	N/A	N/A	45,900
August	N/A	193,267	101,800
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	

Median Price

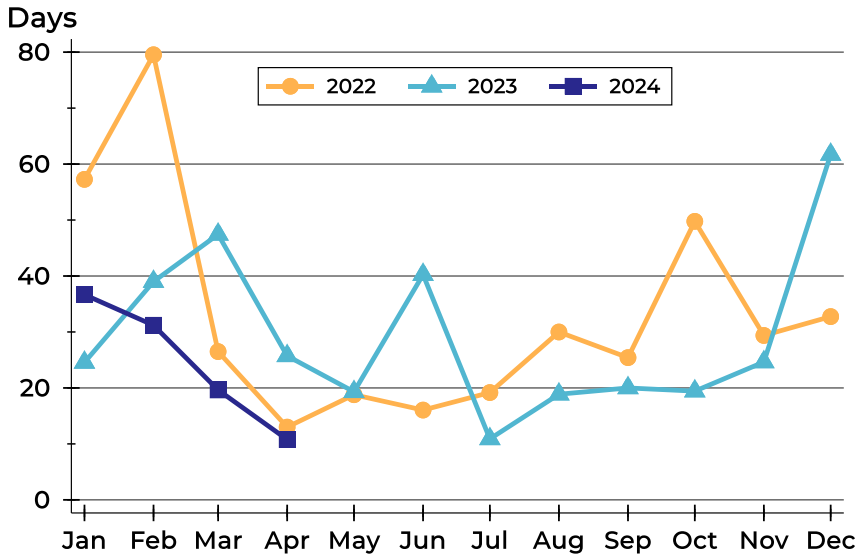


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	36,500
March	79,500	7,000	N/A
April	56,350	N/A	N/A
May	N/A	204,950	45,000
June	18,000	99,900	149,900
July	N/A	N/A	13,000
August	N/A	65,000	63,500
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	



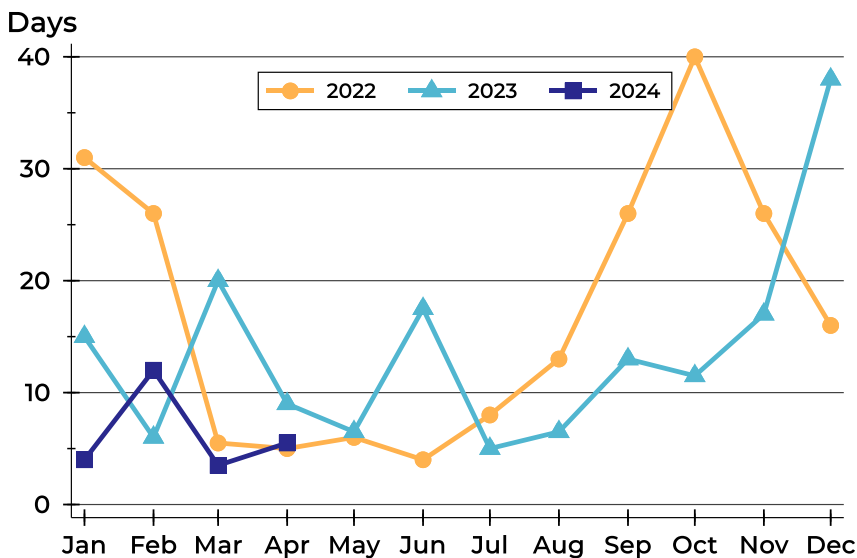
Osage County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	59
March	35	N/A	N/A
April	24	N/A	N/A
May	N/A	138	38
June	269	2	N/A
July	N/A	N/A	9
August	N/A	81	65
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	
December	208	30	

Median DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	45
March	35	N/A	N/A
April	26	N/A	N/A
May	N/A	138	36
June	269	2	N/A
July	N/A	N/A	7
August	N/A	78	52
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	
December	208	30	



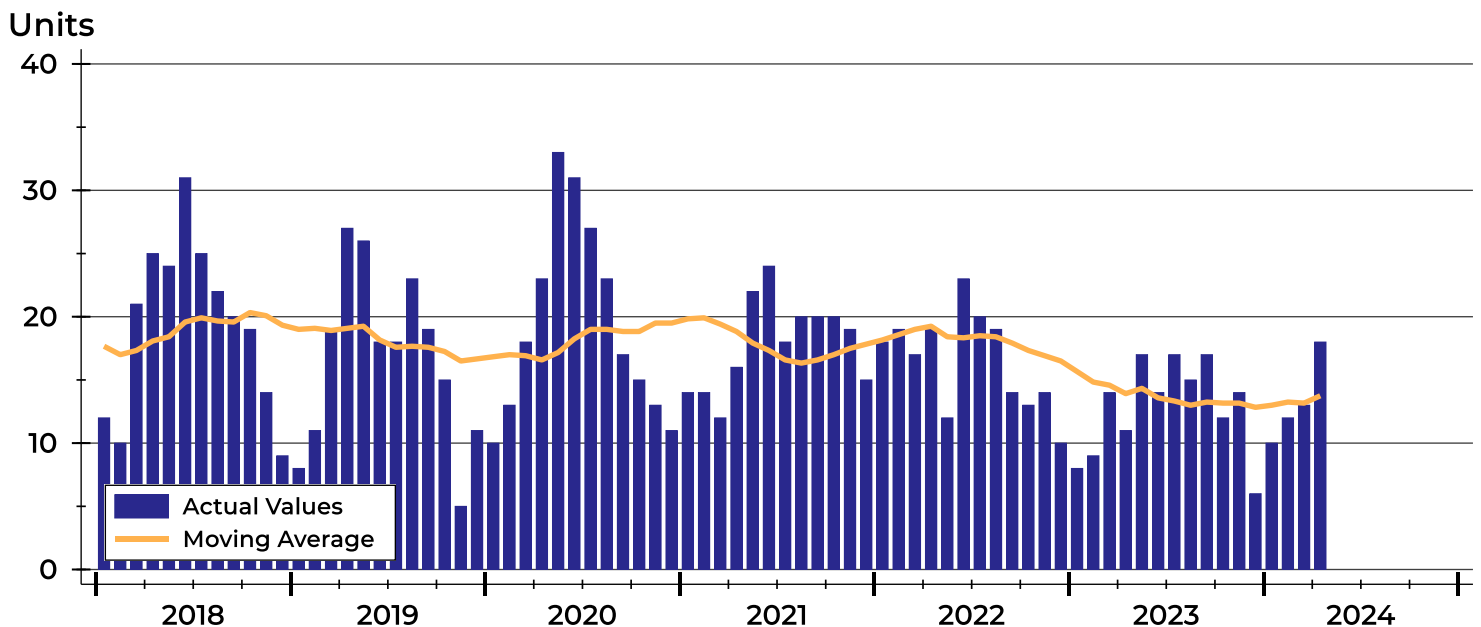
Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2021	End of April 2020	Change
Pending Contracts		18	11	N/A
Volume (1,000s)		250	0	N/A
Average	List Price	250,000	N/A	N/A
	Days on Market	15	17	N/A
	Percent of Original	100.0%	99.1%	N/A
Median	List Price	214,750	N/A	N/A
	Days on Market	8	9	N/A
	Percent of Original	100.0%	N/A	N/A

A total of 18 listings in Osage County had contracts pending at the end of April, up from 11 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

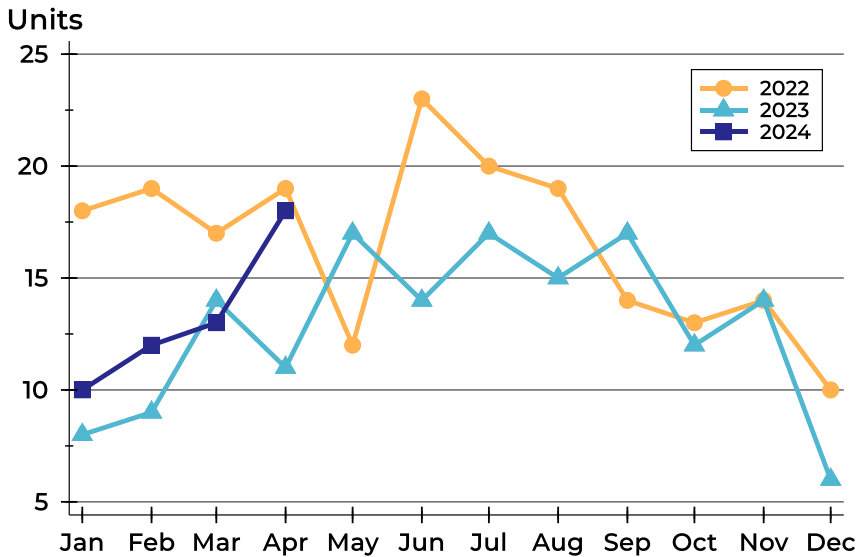
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	2	0	2
February	1	1	3
March	2	0	3
April	5	0	0
May	3	1	2
June	1	2	1
July	1	2	7
August	1	3	4
September	1	1	2
October	1	0	1
November	1	0	
December	1	0	

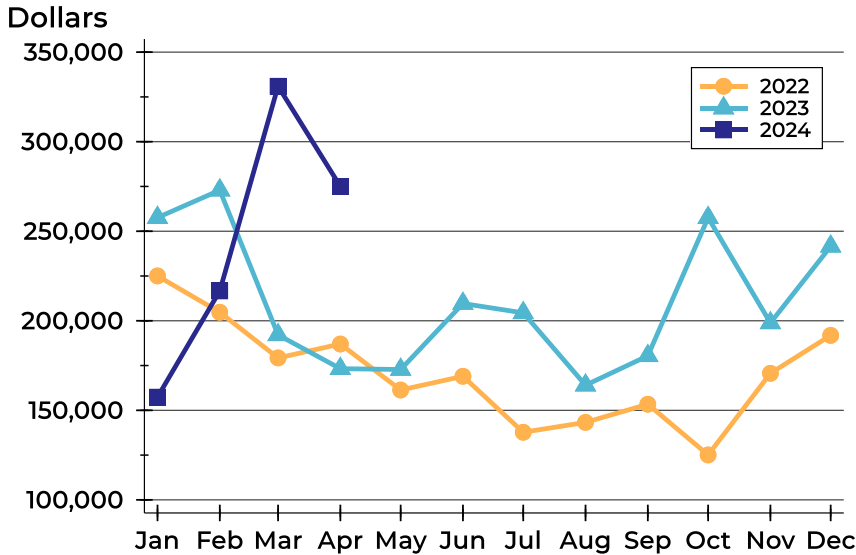
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



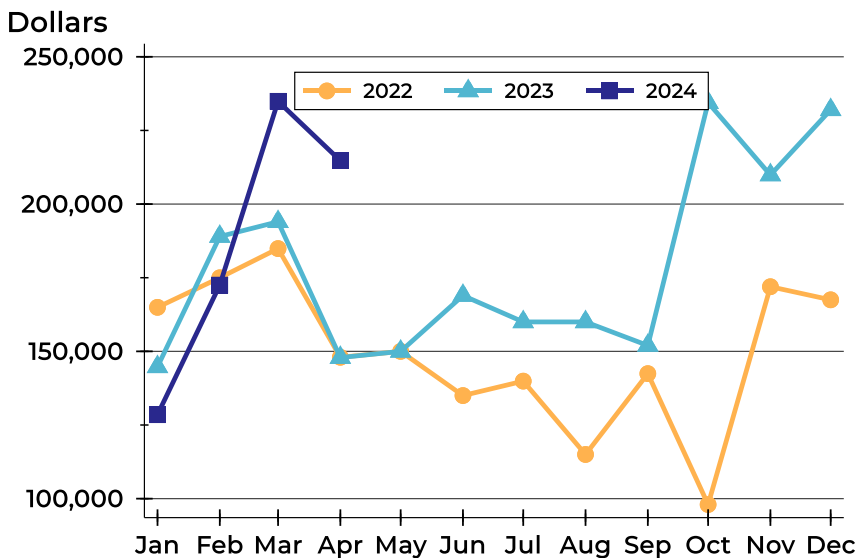
Osage County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	68,333
March	51,000	N/A	68,333
April	66,120	N/A	N/A
May	45,067	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	45,900
August	79,500	193,267	92,725
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	

Median Price

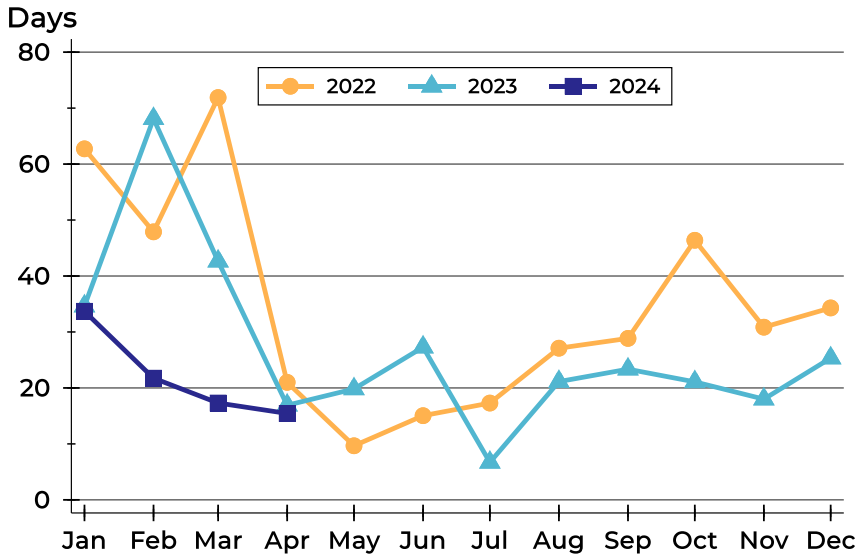


Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	78,500
March	51,000	N/A	78,500
April	72,800	N/A	N/A
May	39,900	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	13,000
August	79,500	65,000	64,500
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	



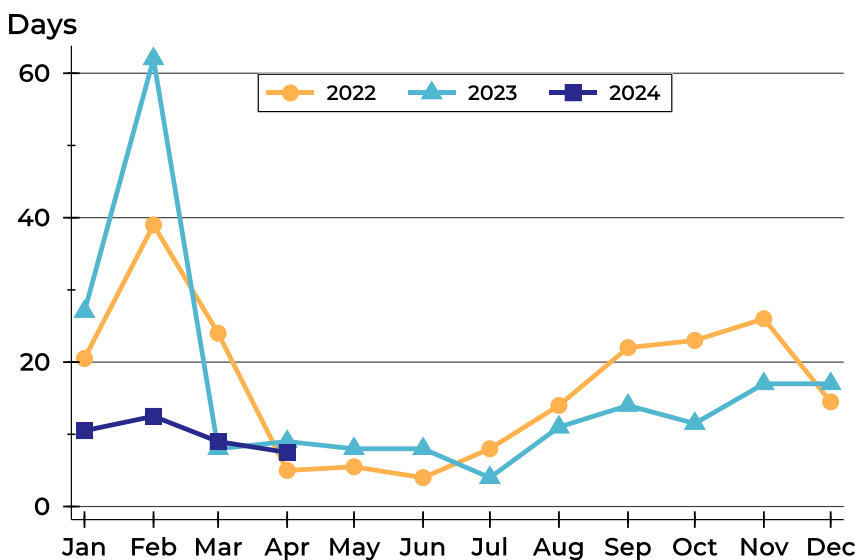
Osage County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	63
March	86	N/A	63
April	47	N/A	N/A
May	58	4	39
June	269	3	5
July	71	3	9
August	71	81	50
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	

Median DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	45
March	86	N/A	45
April	27	N/A	N/A
May	27	4	39
June	269	3	5
July	71	3	7
August	71	78	41
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	



**April
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Fell in April

Total home sales in other counties in the Sunflower MLS fell last month to 15 units, compared to 18 units in April 2023. Total sales volume was \$3.4 million, up from a year earlier.

The median sale price in April was \$219,999, up from \$128,125 a year earlier. Homes that sold in April were typically on the market for 44 days and sold for 100.0% of their list prices.

Other Sunflower MLS Counties Active Listings Up at End of April

The total number of active listings in other counties in the Sunflower MLS at the end of April was 44 units, up from 28 at the same point in 2023. This represents a 2.9 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$270,000.

During April, a total of 20 contracts were written up from 14 in April 2023. At the end of the month, there were 24 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales Change from prior year	15 100.0%	18 N/A	20 -100.0%	54 80.0%	53 11.1%	60 -50.0%	
Active Listings Change from prior year	44 N/A	28 -100.0%	20 -66.7%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.3 N/A	N/A -100.0%	2.0 -44.4%	N/A	N/A	N/A	
New Listings Change from prior year	29 N/A	20 N/A	17 -100.0%	77 46.2%	62 44.4%	72 -66.7%	
Contracts Written Change from prior year	20 N/A	14 N/A	14 -100.0%	63 100.0%	54 28.6%	67 -66.7%	
Pending Contracts Change from prior year	24 N/A	11 -100.0%	15 -66.7%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	3,407 495.0%	2,922 N/A	4,277 -100.0%	11,446 5.7%	10,163 56.4%	12,198 17.2%	
Average	Sale Price Change from prior year	59,500 197.5%	20,000 N/A	N/A N/A	66,442 -41.3%	113,180 40.7%	80,467 134.5%
	List Price of Actives Change from prior year	99,450 N/A	N/A N/A	379,900 348.0%	N/A	N/A	N/A
	Days on Market Change from prior year	67 -67.7%	35 N/A	25 N/A	48 -64.0%	37 -2.2%	25 37.9%
	Percent of List Change from prior year	94.8% 22.8%	77.2% N/A	N/A N/A	80.4% -13.4%	92.8% -3.0%	95.7% 7.9%
	Percent of Original Change from prior year	89.4% 33.6%	66.9% N/A	N/A N/A	80.9% -9.9%	89.8% -1.6%	91.3% 14.8%
Median	Sale Price Change from prior year	59,500 71.7%	128,125 N/A	226,000 N/A	49,500 -26.9%	180,000 69.8%	39,900 90.0%
	List Price of Actives Change from prior year	99,450 N/A	157,400 N/A	175,000 965.6%	N/A	N/A	N/A
	Days on Market Change from prior year	44 -67.7%	13 N/A	13 N/A	11 -63.3%	14 76.5%	7 6.3%
	Percent of List Change from prior year	94.8% 22.8%	77.2% N/A	N/A N/A	93.0% -3.6%	96.5% -3.5%	100.0% 8.6%
	Percent of Original Change from prior year	89.4% 33.6%	66.9% N/A	N/A N/A	99.1% -5.3%	94.2% 1.1%	98.3% 7.9%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



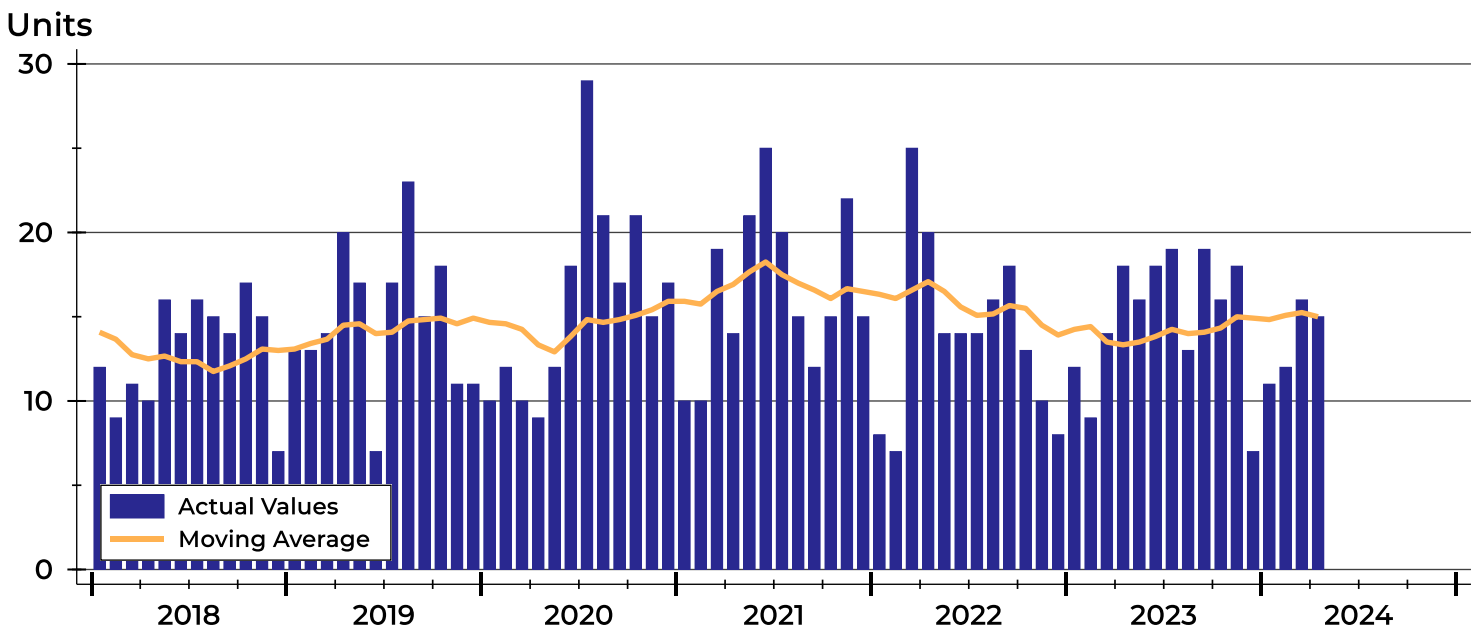
Other Sunflower MLS Counties Closed Listings Analysis

Summary Statistics for Closed Listings		2021	April 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		15	18	100.0%	54	53	80.0%
Volume (1,000s)		3,407	2,922	16.6%	11,446	10,163	5.7%
Months' Supply		2.9	2.1	38.1%	N/A	N/A	N/A
Average	Sale Price	59,500	20,000	197.5%	66,442	191,757	-41.3%
	Days on Market	67	35	-67.7%	48	37	-64.0%
	Percent of List	98.9%	94.8%	22.8%	80.4%	92.8%	-13.4%
	Percent of Original	89.4%	66.9%	33.6%	80.9%	89.8%	-9.9%
Median	Sale Price	59,500	20,000	197.5%	49,500	67,750	-26.9%
	Days on Market	44	13	-67.7%	11	14	-63.3%
	Percent of List	94.8%	77.2%	22.8%	93.0%	96.5%	-3.6%
	Percent of Original	89.4%	66.9%	33.6%	99.1%	94.2%	-5.3%

A total of 15 homes sold in other counties in the Sunflower MLS in April, down from 18 units in April 2023. Total sales volume rose to \$3.4 million compared to \$2.9 million in the previous year.

The median sales price in April was \$219,999, up 71.7% compared to the prior year. Median days on market was 44 days, up from 9 days in March, and up from 13 in April 2023.

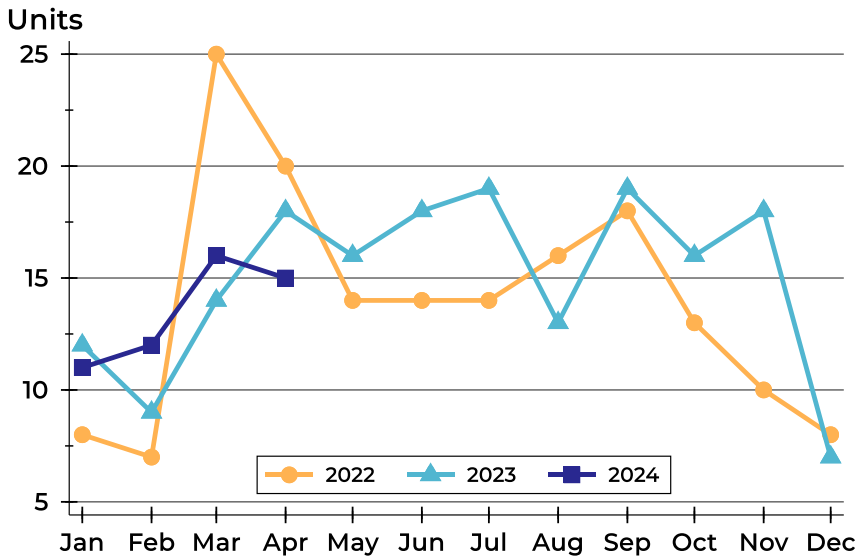
History of Closed Listings





Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	1	1	0
February	1	0	1
March	0	2	0
April	1	0	3
May	2	0	1
June	2	0	1
July	1	2	2
August	0	1	6
September	1	3	2
October	0	1	2
November	0	0	
December	1	0	

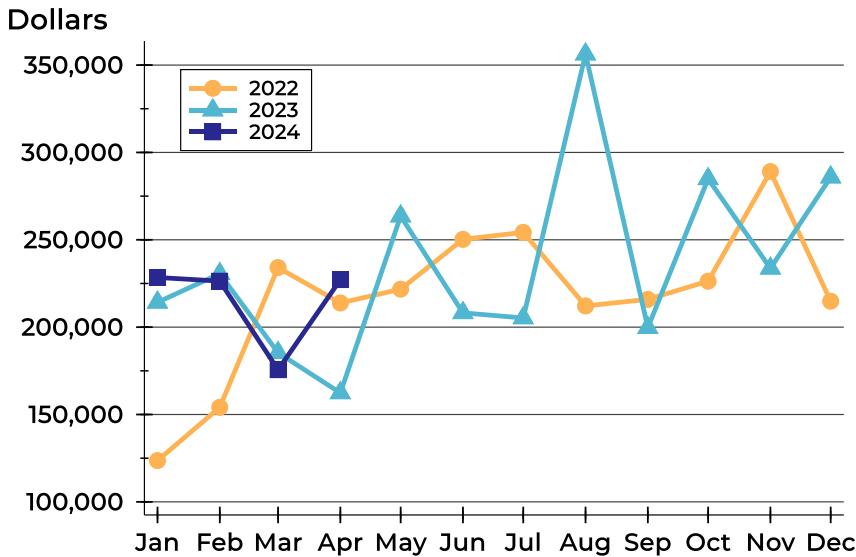
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	2.4	59,500	59,500	41	41	94.8%	94.8%	89.4%	89.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



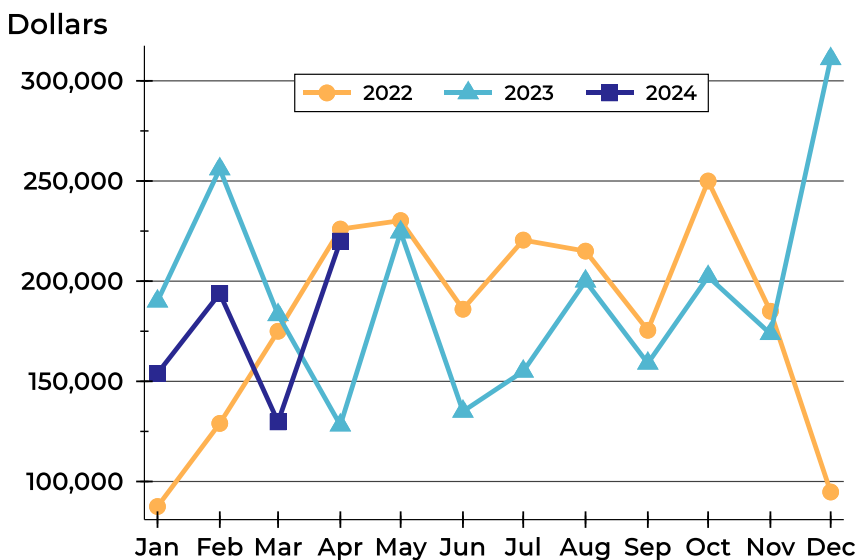
Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	61,983
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	35,000
September	24,000	156,633	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	

Median Price

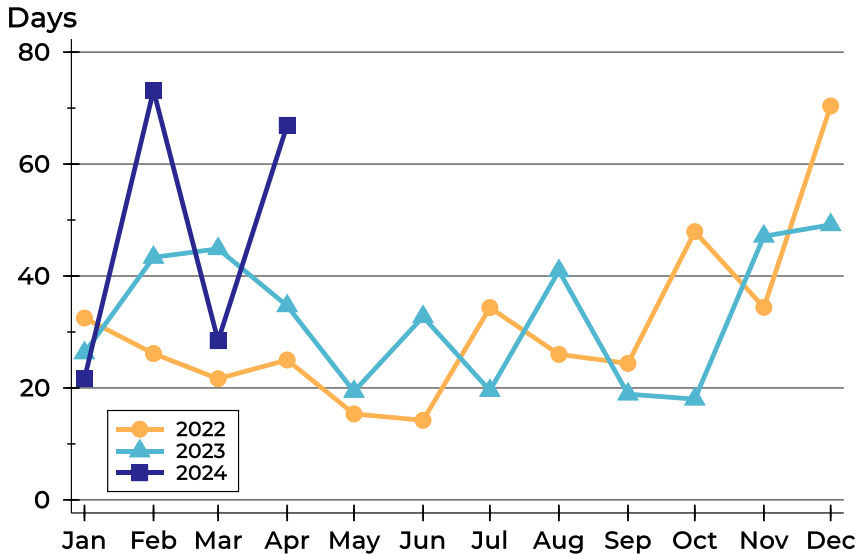


Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	66,950
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	3,750
September	24,000	60,000	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	



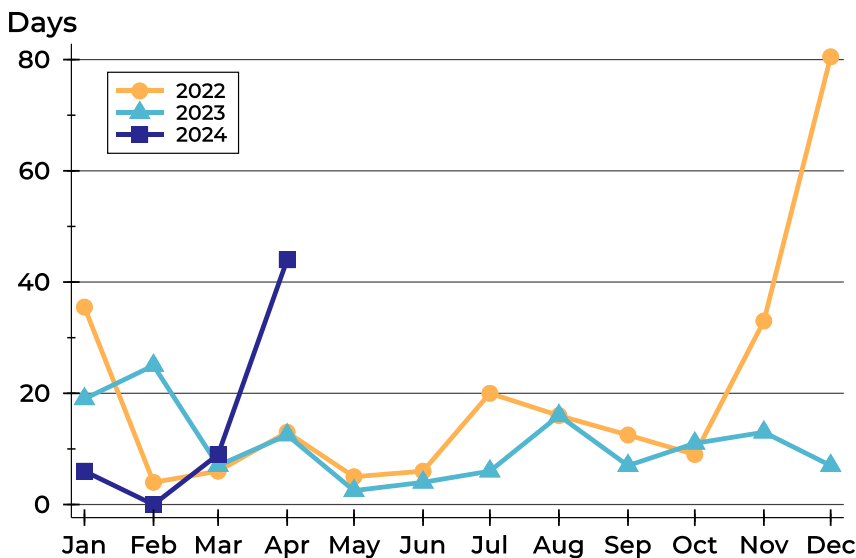
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	63
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	10
September	22	81	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	45
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	7
September	22	78	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	



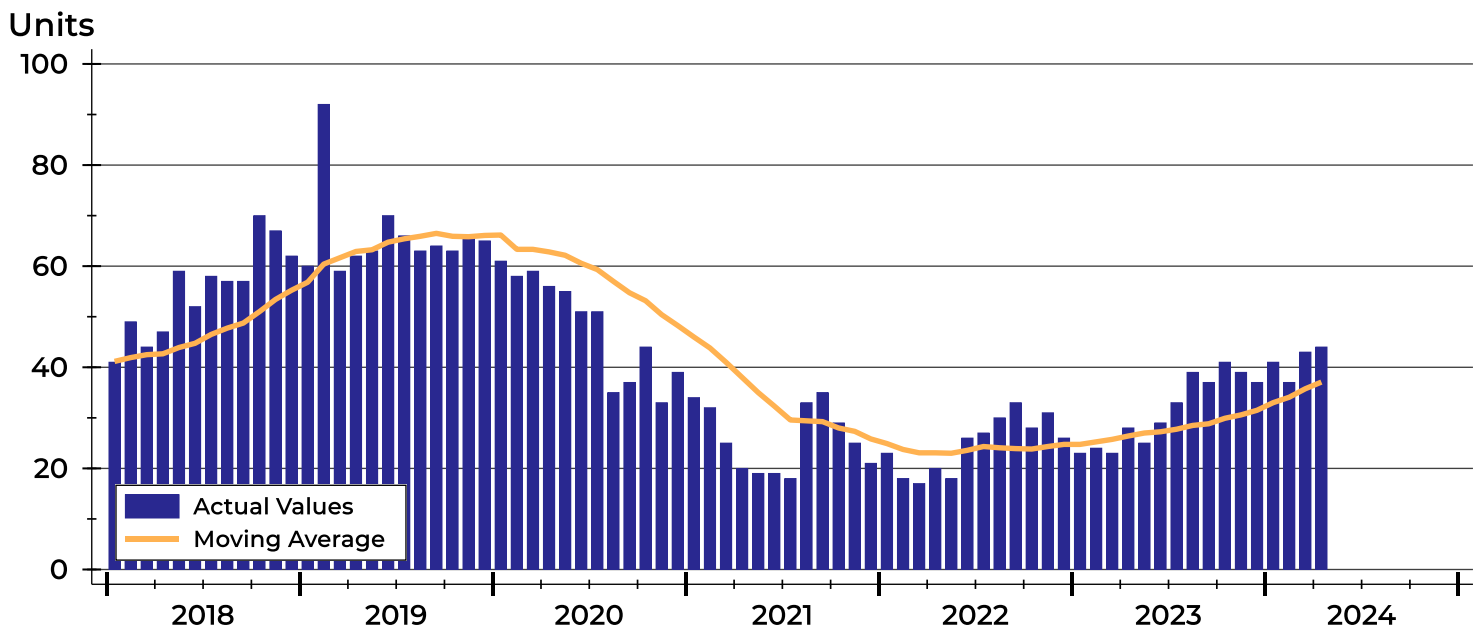
Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2021	End of April 2020	Change
Active Listings		44	28	N/A
Volume (1,000s)		199	0	N/A
Months' Supply		2.9	2.1	N/A
Average	List Price	99,450	N/A	N/A
	Days on Market	97	89	N/A
	Percent of Original	84.0%	N/A	N/A
Median	List Price	99,450	N/A	N/A
	Days on Market	57	58	N/A
	Percent of Original	100.0%	100.0%	N/A

A total of 44 homes were available for sale in other counties in the Sunflower MLS at the end of April. This represents a 2.9 months' supply of active listings.

The median list price of homes on the market at the end of April was \$270,000, up 71.5% from 2023. The typical time on market for active listings was 57 days, down from 58 days a year earlier.

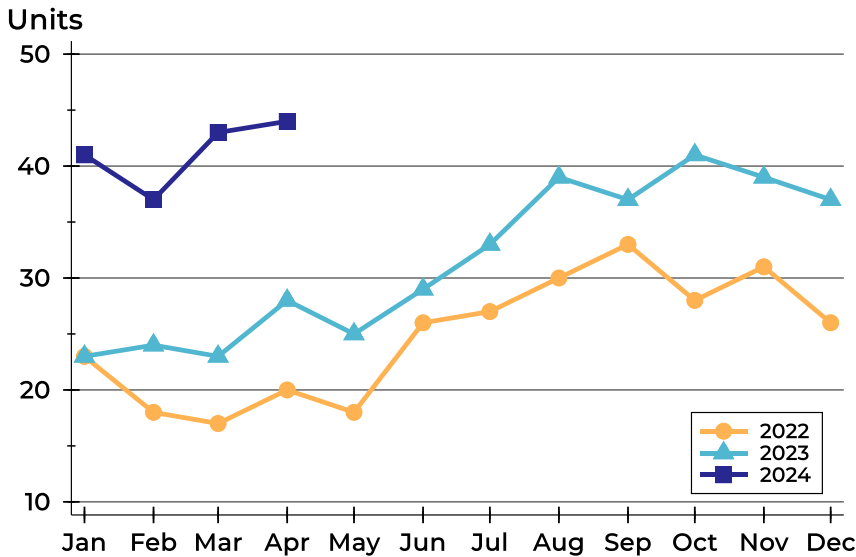
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	5	2	2
February	5	2	0
March	6	3	2
April	3	5	2
May	3	6	1
June	2	7	2
July	1	4	3
August	3	1	2
September	2	0	2
October	2	0	2
November	1	1	
December	1	2	

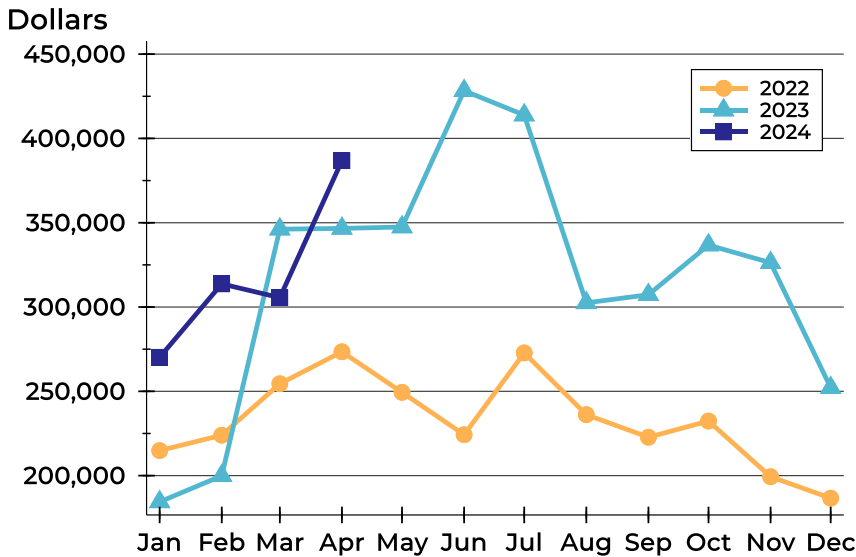
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	2.4	52,000	52,000	63	63	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	146,900	146,900	66	66	73.5%	73.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



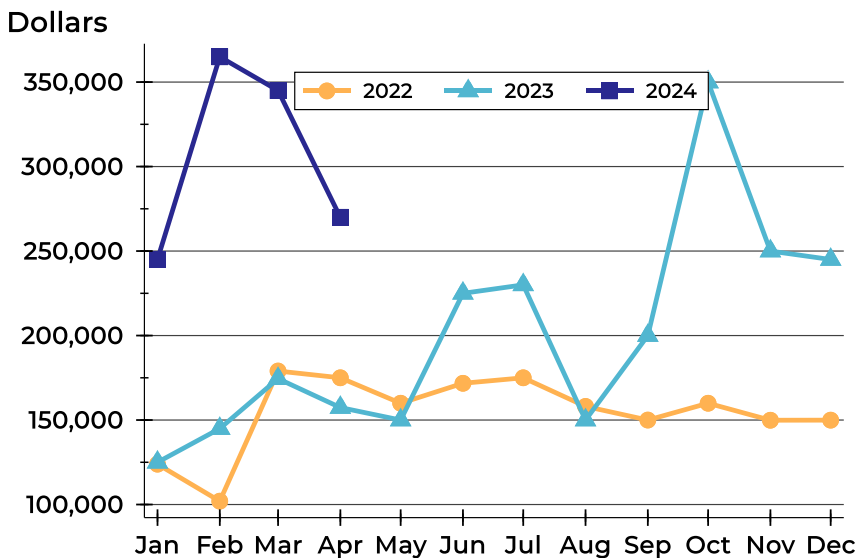
Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2019	2020	2021
January	52,380	158,950	49,550
February	63,000	169,950	N/A
March	56,250	148,600	37,000
April	37,333	204,120	37,000
May	58,833	175,767	189,900
June	76,250	148,943	184,900
July	73,000	58,425	104,433
August	259,933	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	

Median Price

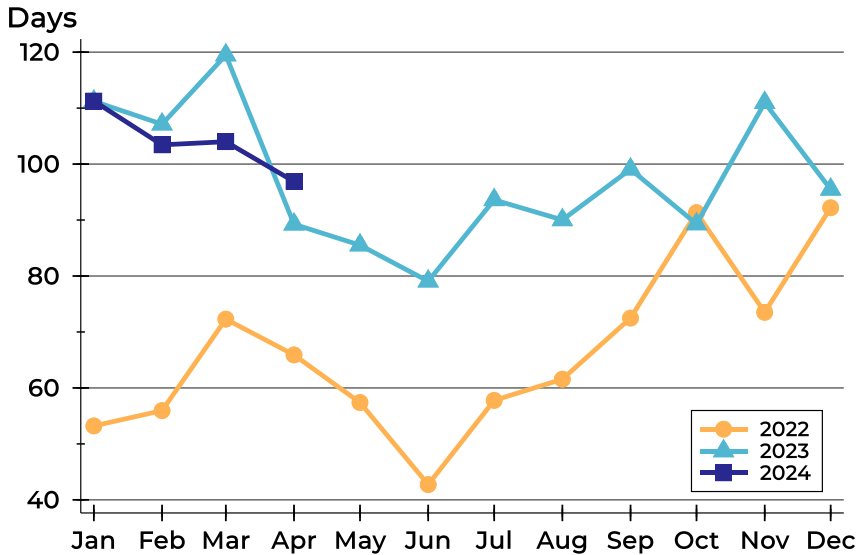


Month	2019	2020	2021
January	26,400	158,950	49,550
February	76,000	169,950	N/A
March	53,850	105,900	37,000
April	18,000	105,900	37,000
May	76,000	97,900	189,900
June	76,250	79,000	184,900
July	73,000	49,950	69,900
August	259,900	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	



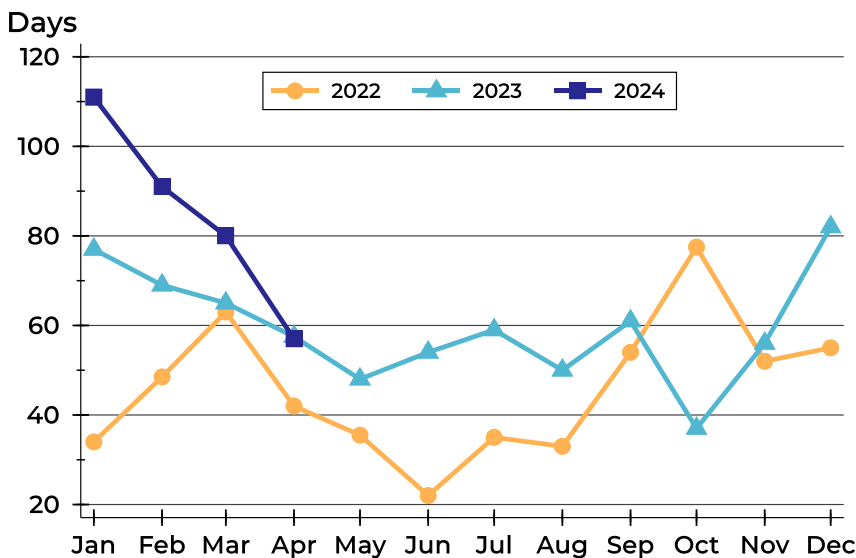
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	131	92	20
February	116	109	N/A
March	105	102	13
April	226	90	42
May	198	95	27
June	205	92	37
July	395	80	43
August	19	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	

Median DOM

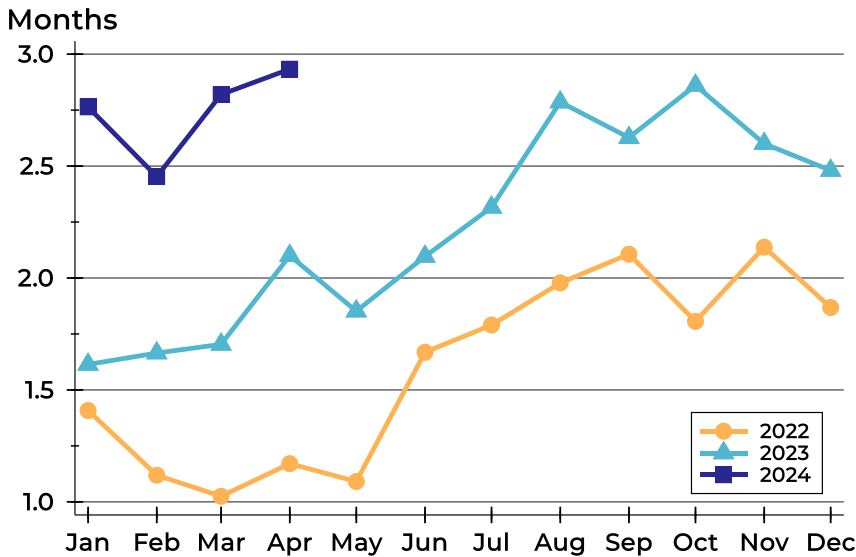


Month	2019	2020	2021
January	127	92	20
February	102	109	N/A
March	76	49	13
April	212	56	42
May	243	73	27
June	205	44	37
July	395	68	26
August	18	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	



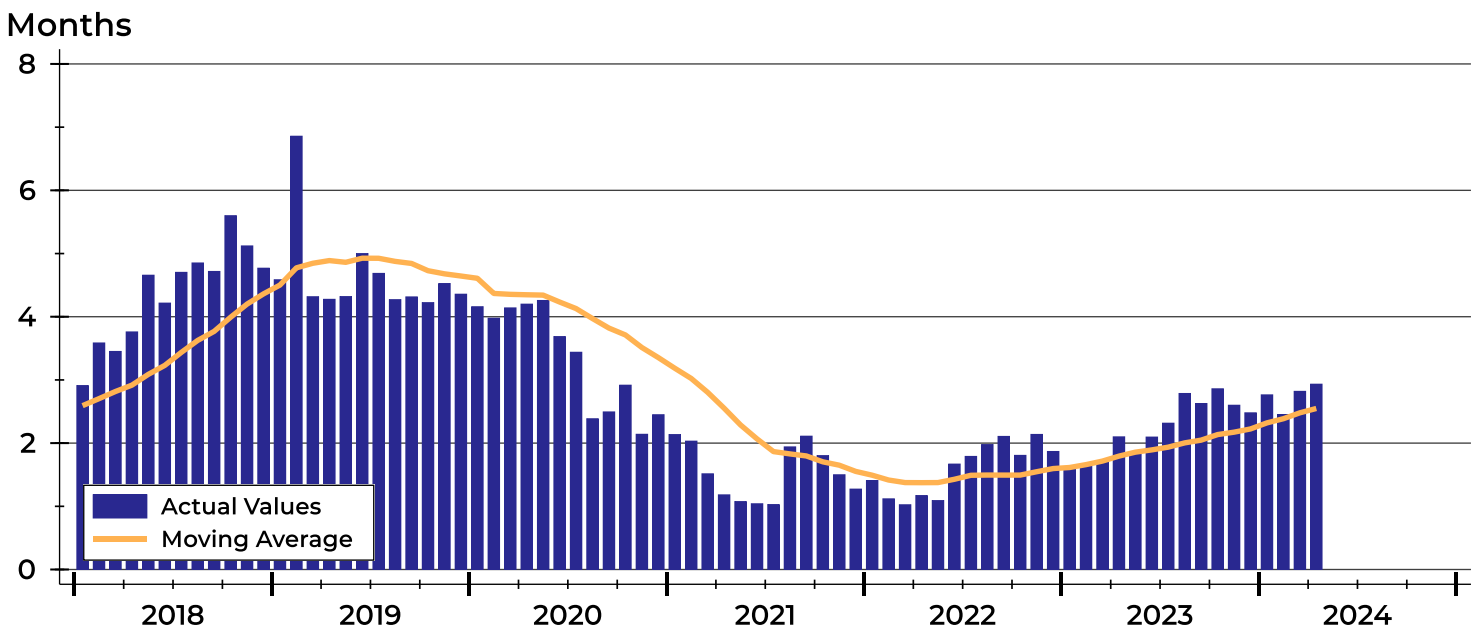
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	2.9	2.4	2.7
February	2.9	2.7	0.0
March	3.6	3.3	3.0
April	1.9	6.0	2.2
May	1.9	9.0	1.0
June	1.2	14.0	1.8
July	0.6	6.9	2.8
August	2.6	1.5	1.3
September	1.8	0.0	1.4
October	2.0	0.0	1.3
November	1.3	1.1	
December	1.2	2.4	

History of Month's Supply





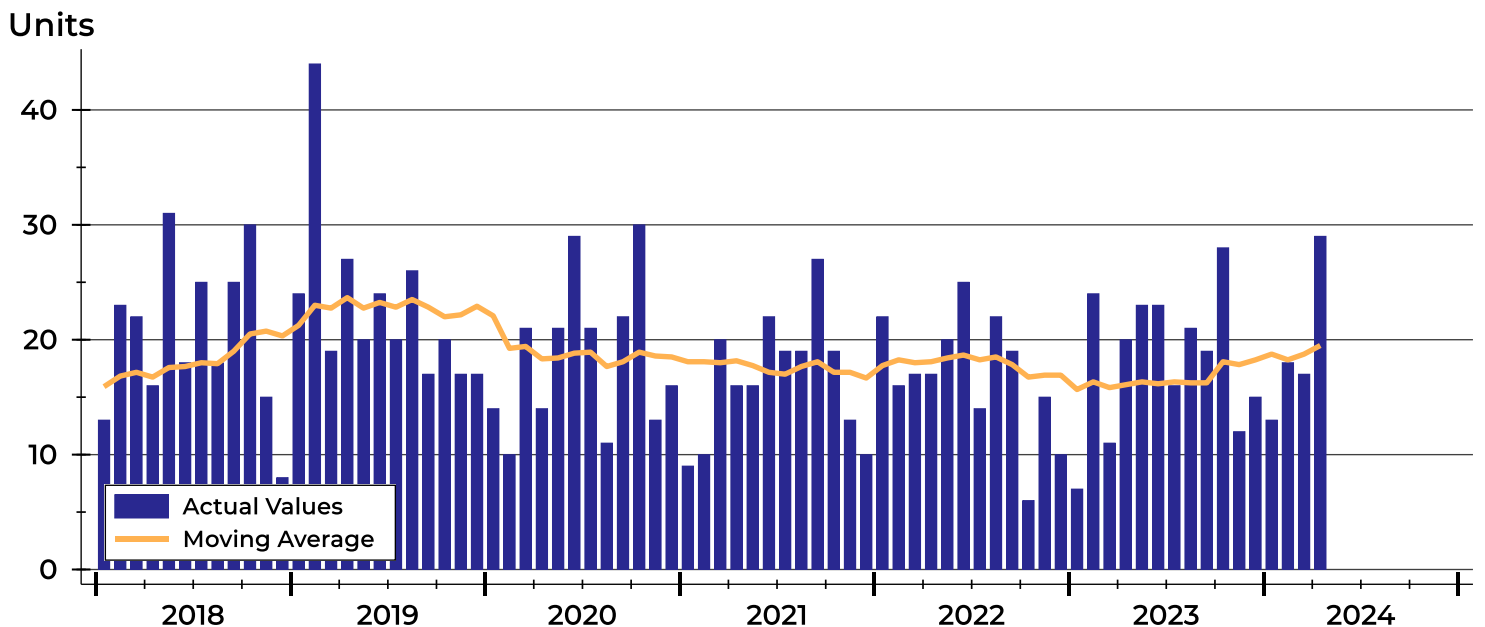
Other Sunflower MLS Counties New Listings Analysis

Summary Statistics for New Listings		2021	April 2020	Change
Current Month	New Listings	29	20	N/A
	Volume (1,000s)	250	0	N/A
	Average List Price	363,769	N/A	N/A
	Median List Price	250,000	196,000	N/A
Year-to-Date	New Listings	77	62	46.2%
	Volume (1,000s)	1,595	1,282	24.4%
	Average List Price	83,921	98,637	-14.9%
	Median List Price	62,000	207,500	-17.2%

A total of 29 new listings were added in other counties in the Sunflower MLS during April, up 45.0% from the same month in 2023. Year-to-date other counties in the Sunflower MLS has seen 77 new listings.

The median list price of these homes was \$219,500 up from \$196,000 in 2023.

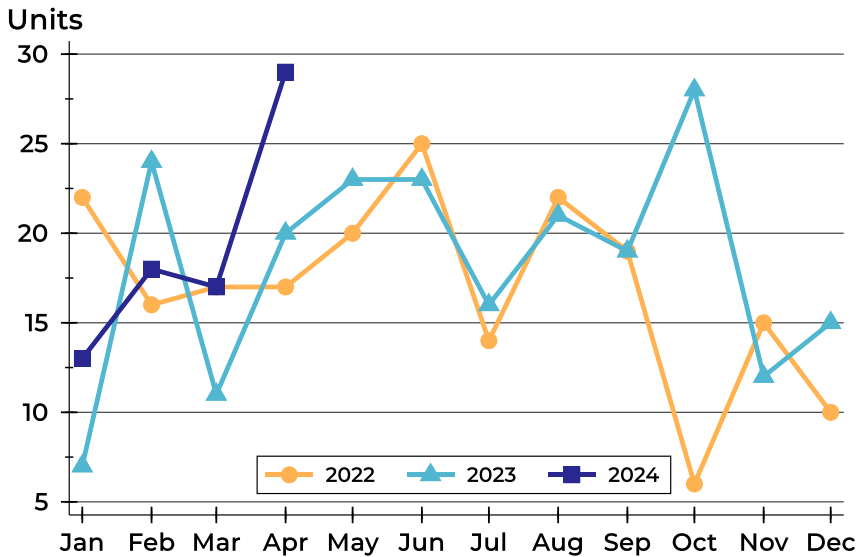
History of New Listings





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	0	2	2
February	1	1	0
March	3	2	2
April	1	2	0
May	1	3	2
June	0	3	2
July	0	0	8
August	3	0	2
September	0	0	0
October	0	0	1
November	1	1	
December	0	1	

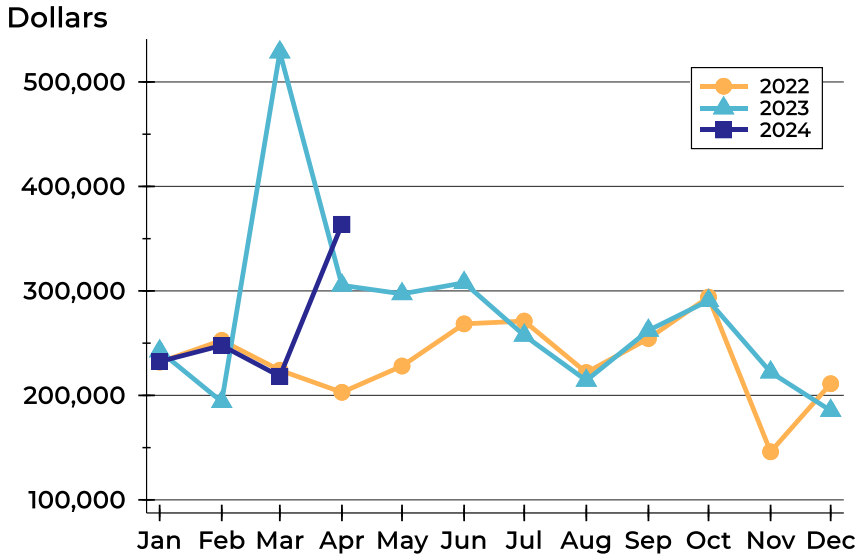
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



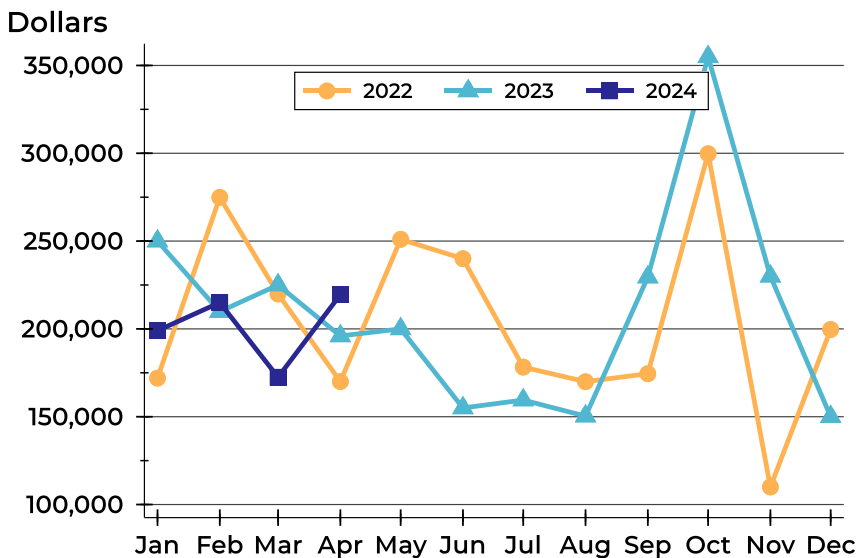
Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	74,533	56,450	37,000
April	39,900	277,400	N/A
May	79,900	88,267	189,900
June	N/A	66,600	157,400
July	N/A	N/A	35,238
August	256,633	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	

Median Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	72,800	56,450	37,000
April	39,900	277,400	N/A
May	79,900	79,000	189,900
June	N/A	65,000	157,400
July	N/A	N/A	25,950
August	250,000	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	



Other Sunflower MLS Counties Contracts Written Analysis

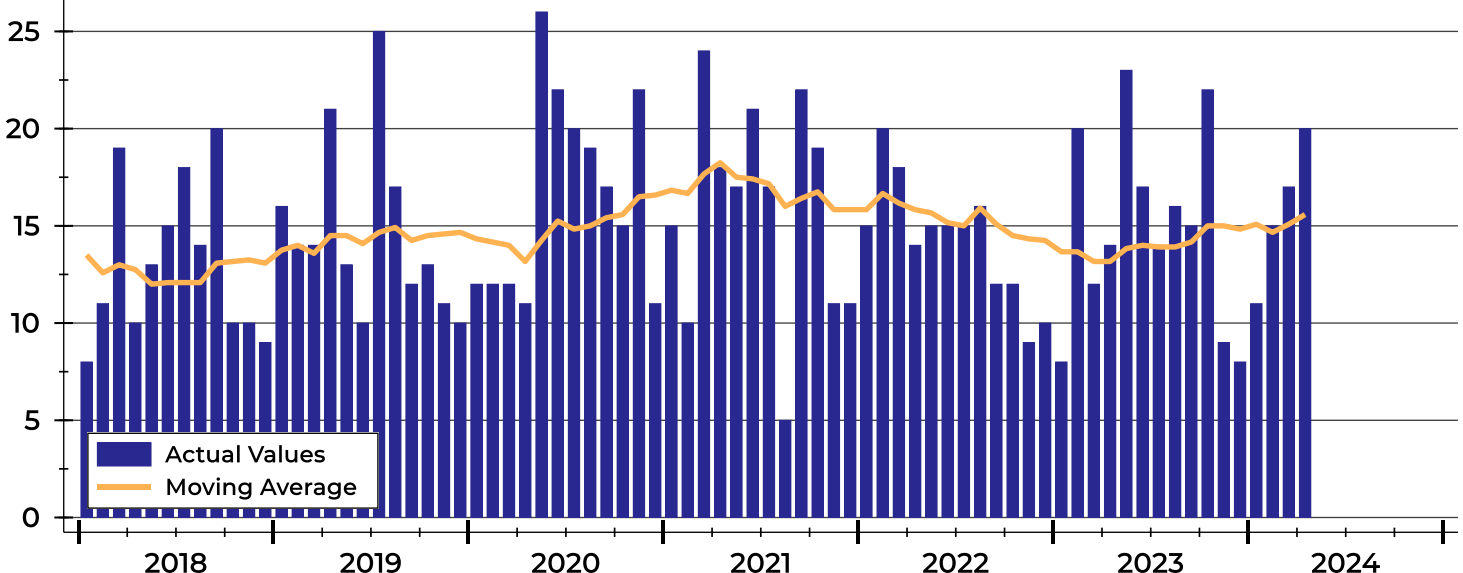
Summary Statistics for Contracts Written		2021	April 2020	Change	Year-to-Date		
		2021	2020		2021	2020	Change
Contracts Written		20	14	N/A	63	54	100.0%
Volume (1,000s)		250	0	N/A	1,432	1,182	21.2%
Average	Sale Price	250,000	N/A	N/A	217,792	131,333	-39.4%
	Days on Market	44	31	N/A	51	35	-60.5%
	Percent of Original	98.8%	N/A	N/A	81.2%	89.5%	-9.3%
Median	Sale Price	250,000	N/A	N/A	53,500	210,000	-17.7%
	Days on Market	12	5	N/A	18	8	-68.3%
	Percent of Original	100.0%	100.0%	N/A	89.2%	96.2%	-7.3%

A total of 20 contracts for sale were written in other counties in the Sunflower MLS during the month of April, up from 14 in 2023. The median list price of these homes was \$202,400, down from \$309,900 the prior year.

Half of the homes that went under contract in April were on the market less than 12 days, compared to 5 days in April 2023.

History of Contracts Written

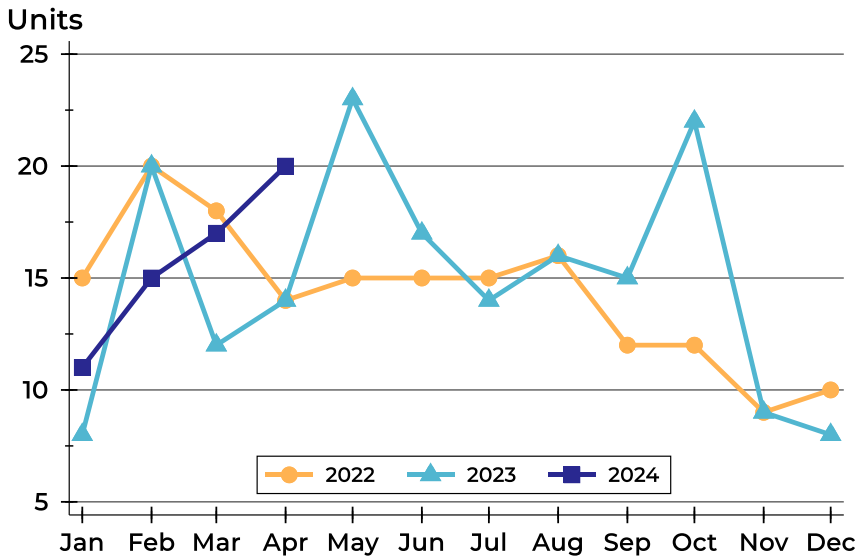
Units





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	1	3
March	1	1	N/A
April	4	N/A	N/A
May	N/A	2	3
June	1	1	1
July	N/A	N/A	7
August	N/A	3	3
September	1	1	N/A
October	N/A	N/A	1
November	1	N/A	
December	1	1	

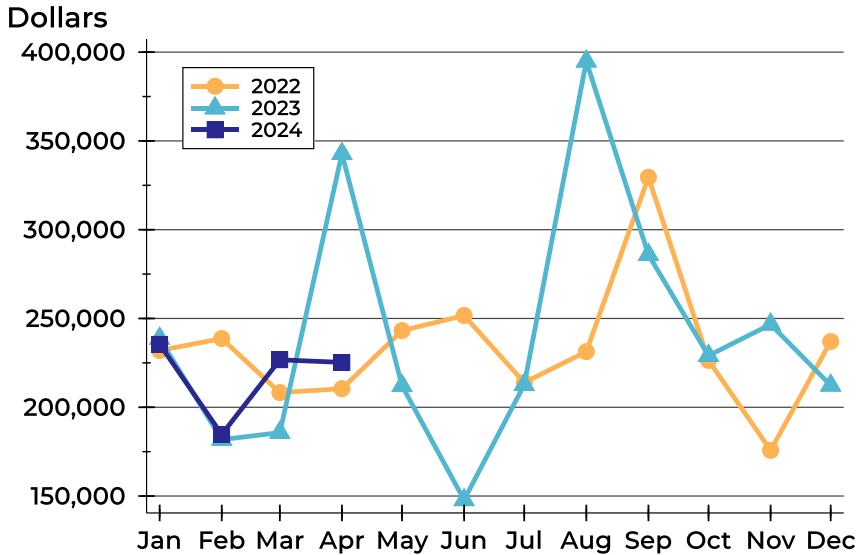
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



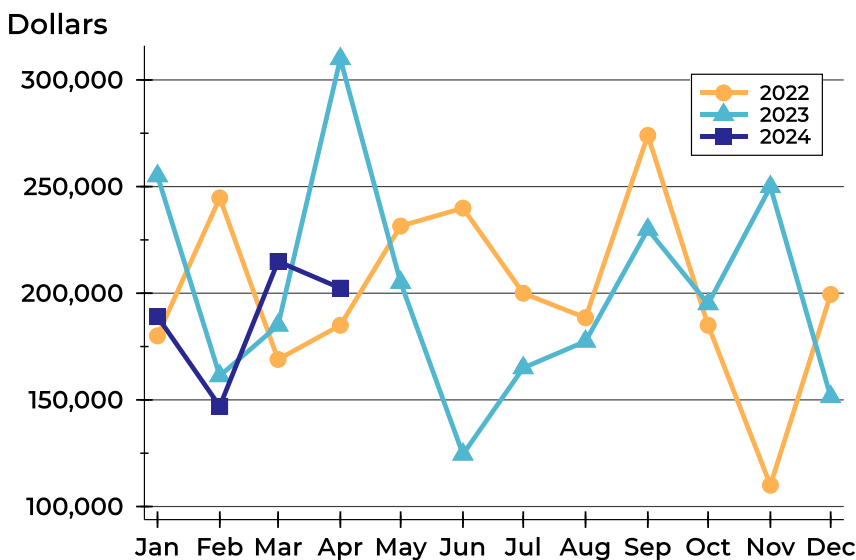
Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	43,867
March	79,500	7,000	N/A
April	65,875	N/A	N/A
May	N/A	204,950	91,300
June	18,000	99,900	149,900
July	N/A	N/A	45,900
August	N/A	193,267	101,800
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	

Median Price

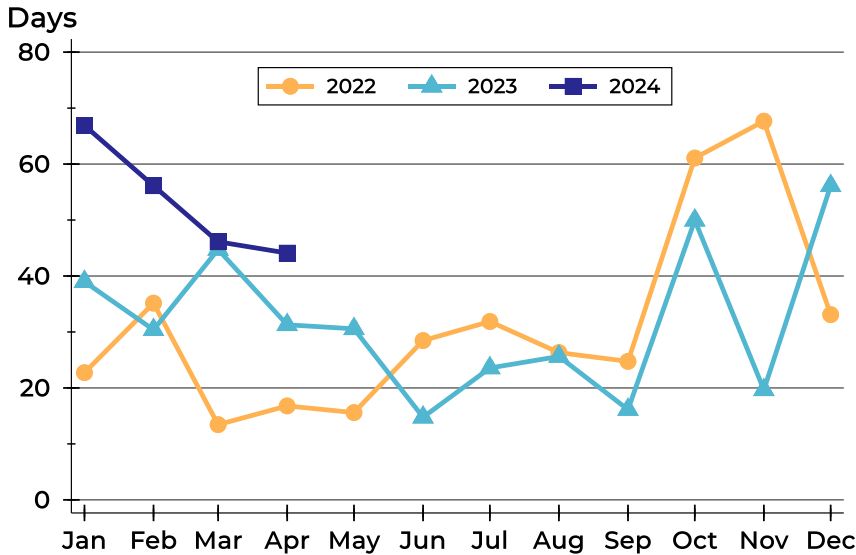


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	36,500
March	79,500	7,000	N/A
April	56,350	N/A	N/A
May	N/A	204,950	45,000
June	18,000	99,900	149,900
July	N/A	N/A	13,000
August	N/A	65,000	63,500
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	



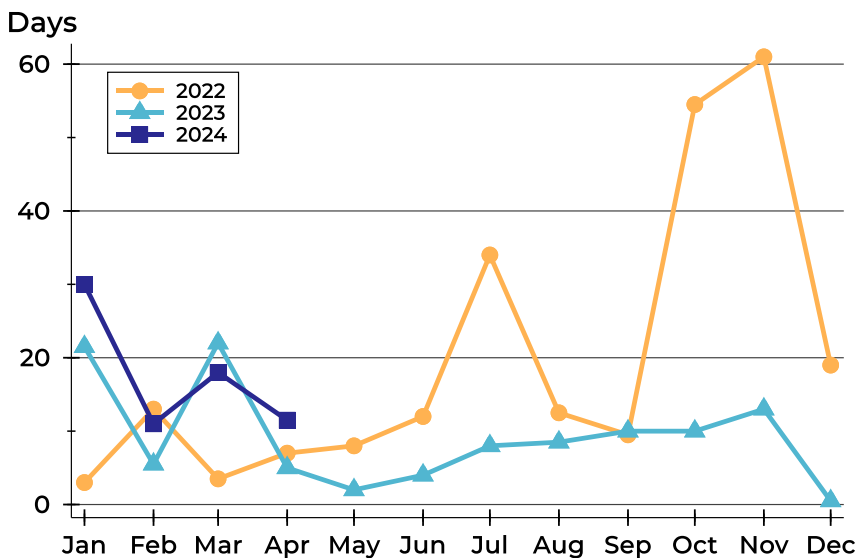
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	59
March	35	N/A	N/A
April	24	N/A	N/A
May	N/A	138	38
June	269	2	N/A
July	N/A	N/A	9
August	N/A	81	65
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	
December	208	30	

Median DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	45
March	35	N/A	N/A
April	26	N/A	N/A
May	N/A	138	36
June	269	2	N/A
July	N/A	N/A	7
August	N/A	78	52
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	
December	208	30	



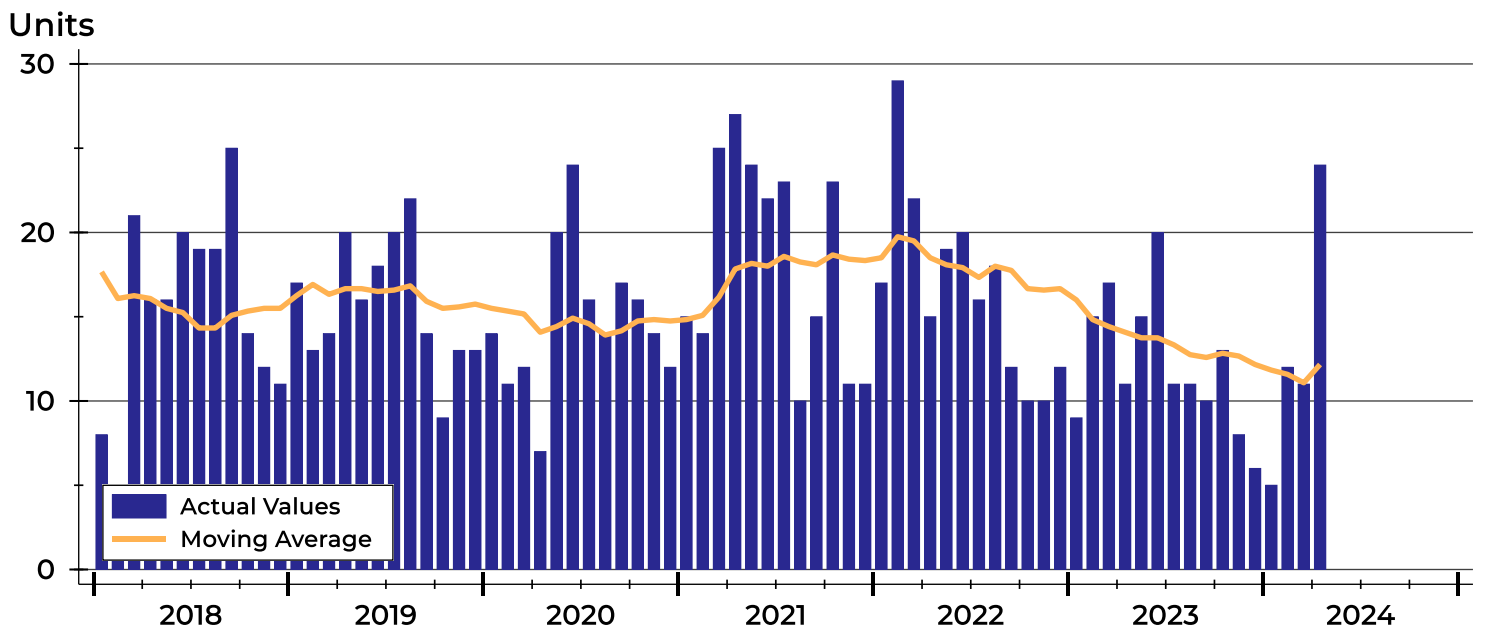
Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2021	End of April 2020	Change
Pending Contracts		24	11	N/A
Volume (1,000s)		250	0	N/A
Average	List Price	250,000	N/A	N/A
	Days on Market	53	46	N/A
	Percent of Original	100.0%	98.5%	N/A
Median	List Price	214,900	N/A	N/A
	Days on Market	20	8	150.0%
	Percent of Original	100.0%	N/A	N/A

A total of 24 listings in other counties in the Sunflower MLS had contracts pending at the end of April, up from 11 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

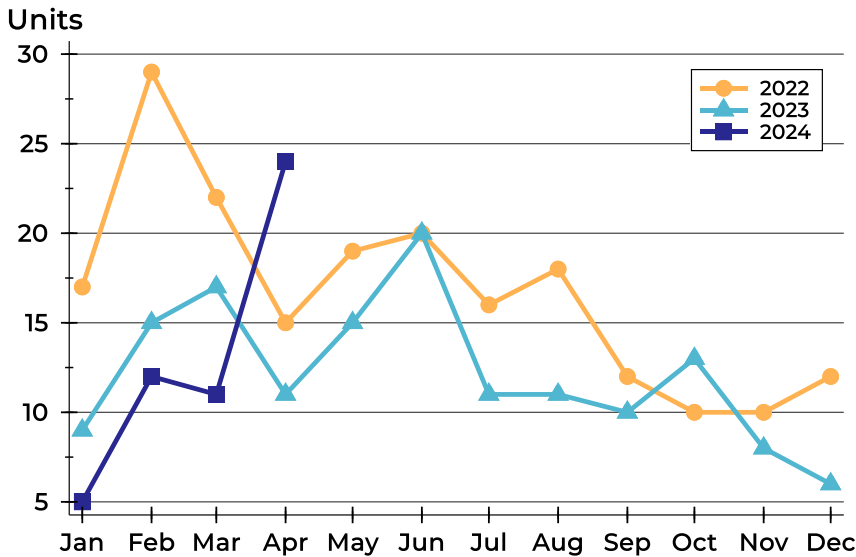
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	2	0	2
February	1	1	3
March	2	0	3
April	5	0	0
May	3	1	2
June	1	2	1
July	1	2	7
August	1	3	4
September	1	1	2
October	1	0	1
November	1	0	
December	1	0	

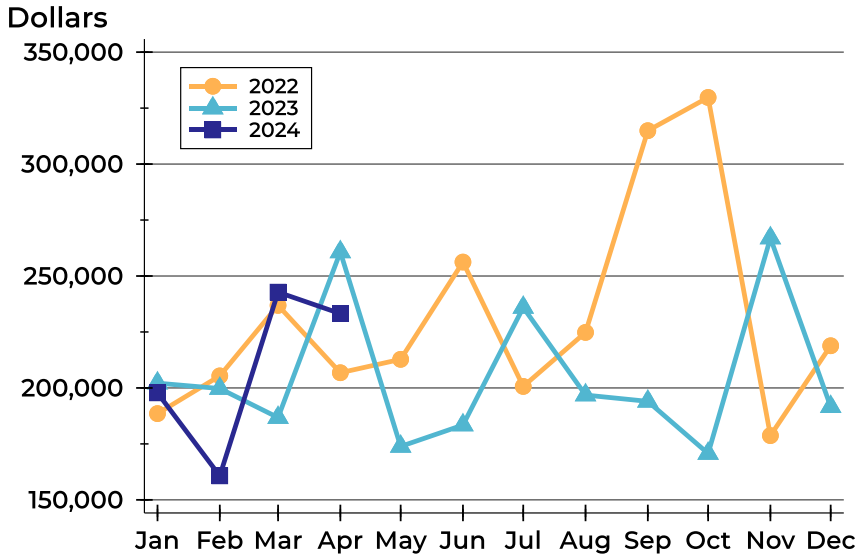
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



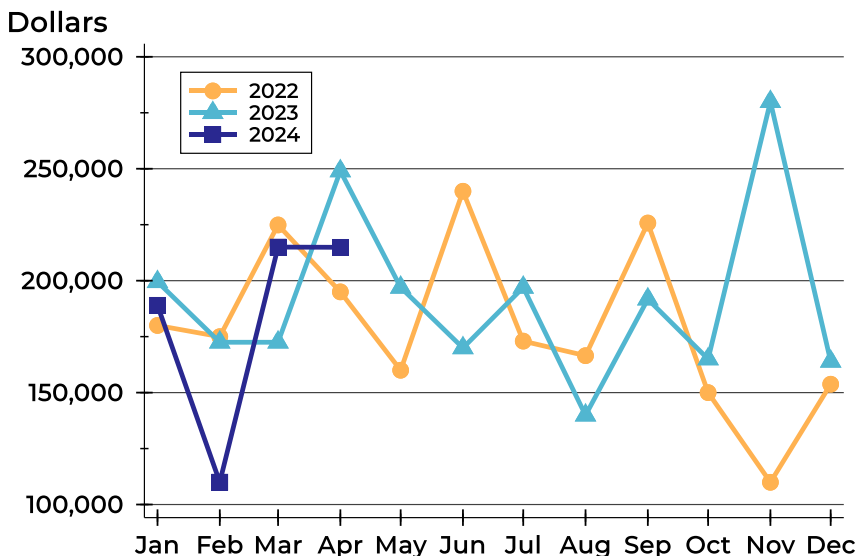
Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	68,333
March	51,000	N/A	68,333
April	66,120	N/A	N/A
May	45,067	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	45,900
August	79,500	193,267	92,725
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	

Median Price

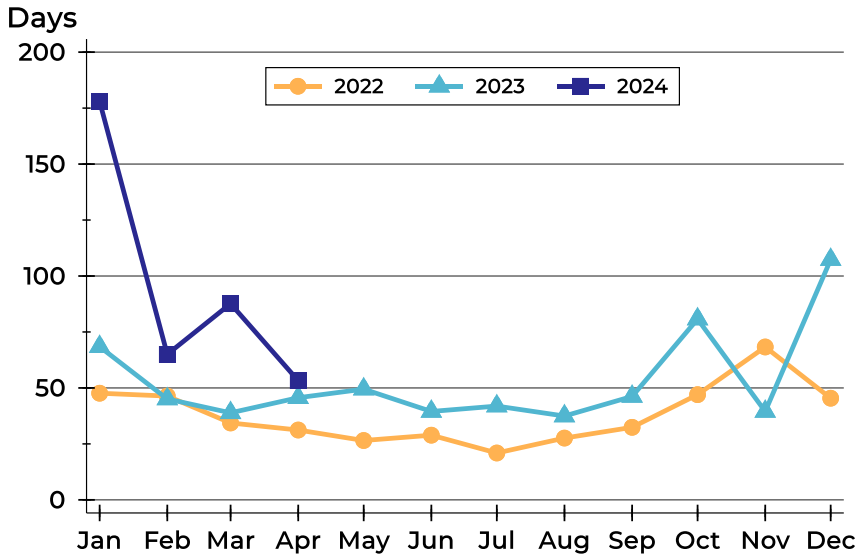


Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	78,500
March	51,000	N/A	78,500
April	72,800	N/A	N/A
May	39,900	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	13,000
August	79,500	65,000	64,500
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	



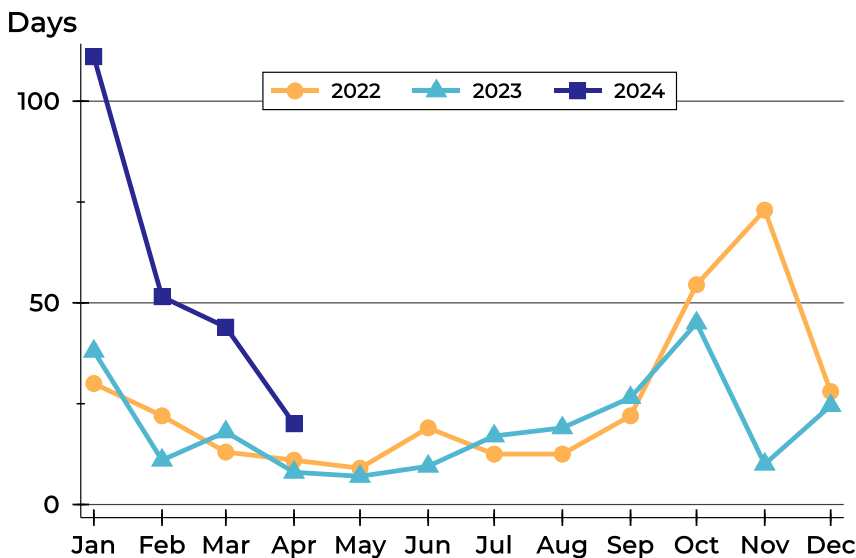
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	63
March	86	N/A	63
April	47	N/A	N/A
May	58	4	39
June	269	3	5
July	71	3	9
August	71	81	50
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	

Median DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	45
March	86	N/A	45
April	27	N/A	N/A
May	27	4	39
June	269	3	5
July	71	3	7
August	71	78	41
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	



**April
2024**

Sunflower MLS Statistics



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Remained Constant in April

Total home sales in Pottawatomie County remained at 4 units last month, the same as in April 2023. Total sales volume was \$0.7 million, down from a year earlier.

The median sale price in April was \$178,000, up from \$168,000 a year earlier. Homes that sold in April were typically on the market for 69 days and sold for 94.8% of their list prices.

Pottawatomie County Active Listings Down at End of April

The total number of active listings in Pottawatomie County at the end of April was 11 units, down from 15 at the same point in 2023. This represents a 3.5 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$375,000.

During April, a total of 4 contracts were written down from 5 in April 2023. At the end of the month, there were 5 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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www.SunflowerRealtors.com



**April
2024**

Sunflower MLS Statistics



Pottawatomie County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		4	4	3	11	11	10
Change from prior year		100.0%	N/A	-100.0%	80.0%	11.1%	-50.0%
Active Listings		11	15	7	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-66.7%			
Months' Supply		1.3	N/A	2.0	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-44.4%			
New Listings		7	6	3	14	20	14
Change from prior year		N/A	N/A	-100.0%	46.2%	44.4%	-66.7%
Contracts Written		4	5	2	11	15	10
Change from prior year		N/A	N/A	-100.0%	100.0%	28.6%	-66.7%
Pending Contracts		5	4	2	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-66.7%			
Sales Volume (1,000s)		654	799	712	2,165	1,965	2,093
Change from prior year		495.0%	N/A	-100.0%	5.7%	56.4%	17.2%
Average	Sale Price	59,500	20,000	N/A	66,442	113,180	80,467
	Change from prior year	197.5%	N/A	N/A	-41.3%	40.7%	134.5%
	List Price of Actives	99,450	N/A	379,900	N/A	N/A	N/A
	Change from prior year	N/A	N/A	348.0%			
	Days on Market	60	8	22	61	34	28
Change from prior year	-67.7%	N/A	N/A	-64.0%	-2.2%	37.9%	
Percent of List	94.8%	77.2%	N/A	80.4%	92.8%	95.7%	
Change from prior year	22.8%	N/A	N/A	-13.4%	-3.0%	7.9%	
Percent of Original	89.4%	66.9%	N/A	80.9%	89.8%	91.3%	
Change from prior year	33.6%	N/A	N/A	-9.9%	-1.6%	14.8%	
Median	Sale Price	59,500	168,000	275,000	49,500	167,500	39,900
	Change from prior year	6.0%	N/A	N/A	-26.9%	69.8%	90.0%
	List Price of Actives	99,450	360,000	285,000	N/A	N/A	N/A
	Change from prior year	N/A	N/A	965.6%			
	Days on Market	69	7	5	52	12	9
Change from prior year	-67.7%	N/A	N/A	-63.3%	76.5%	6.3%	
Percent of List	94.8%	77.2%	N/A	93.0%	96.5%	100.0%	
Change from prior year	22.8%	N/A	N/A	-3.6%	-3.5%	8.6%	
Percent of Original	89.4%	66.9%	N/A	94.6%	94.2%	99.1%	
Change from prior year	33.6%	N/A	N/A	-5.3%	1.1%	7.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

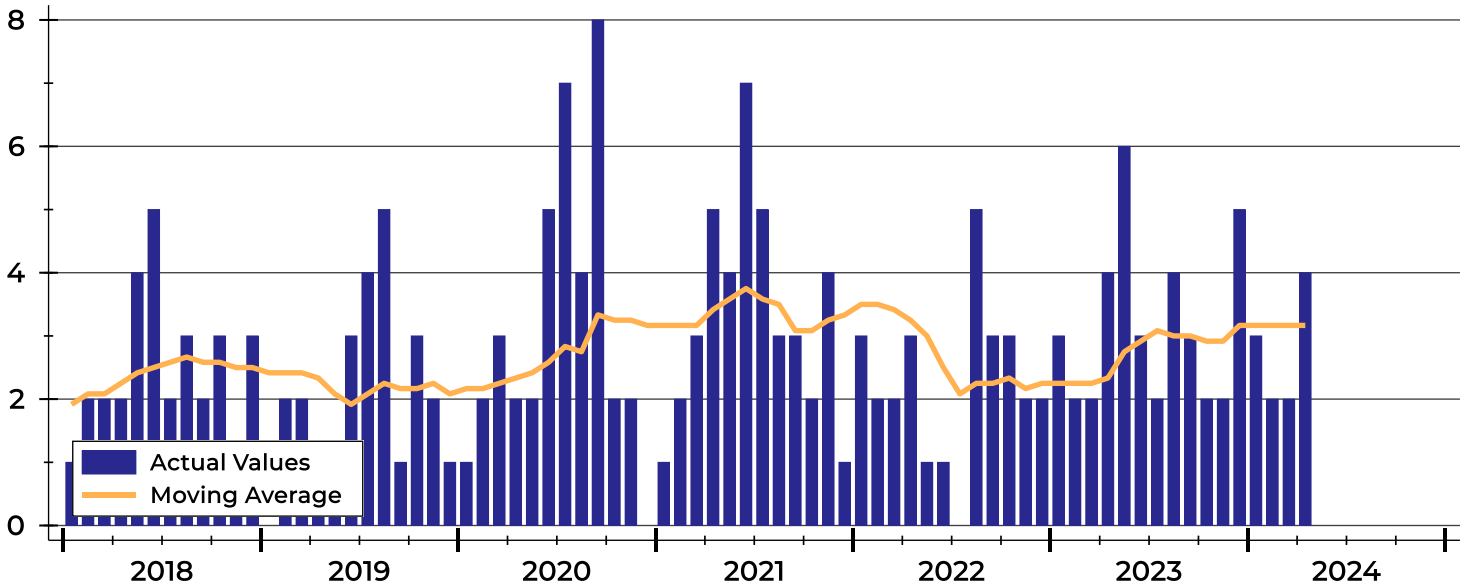
Summary Statistics for Closed Listings		2021	April 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		4	4	100.0%	11	11	80.0%
Volume (1,000s)		654	799	-18.1%	2,165	1,965	5.7%
Months' Supply		3.5	6.4	-45.3%	N/A	N/A	N/A
Average	Sale Price	59,500	20,000	197.5%	66,442	178,661	-41.3%
	Days on Market	60	8	-67.7%	61	34	-64.0%
	Percent of List	94.6%	100.5%	-5.9%	80.4%	92.8%	-13.4%
	Percent of Original	89.4%	66.9%	33.6%	80.9%	89.8%	-9.9%
Median	Sale Price	59,500	20,000	197.5%	49,500	67,750	-26.9%
	Days on Market	69	7	885.7%	52	12	333.3%
	Percent of List	94.8%	77.2%	22.8%	93.0%	96.5%	-3.6%
	Percent of Original	89.4%	66.9%	33.6%	94.6%	94.2%	-5.3%

A total of 4 homes sold in Pottawatomie County in April, showing no change from April 2023. Total sales volume fell to \$0.7 million compared to \$0.8 million in the previous year.

The median sales price in April was \$178,000, up 6.0% compared to the prior year. Median days on market was 69 days, up from 31 days in March, and up from 7 in April 2023.

History of Closed Listings

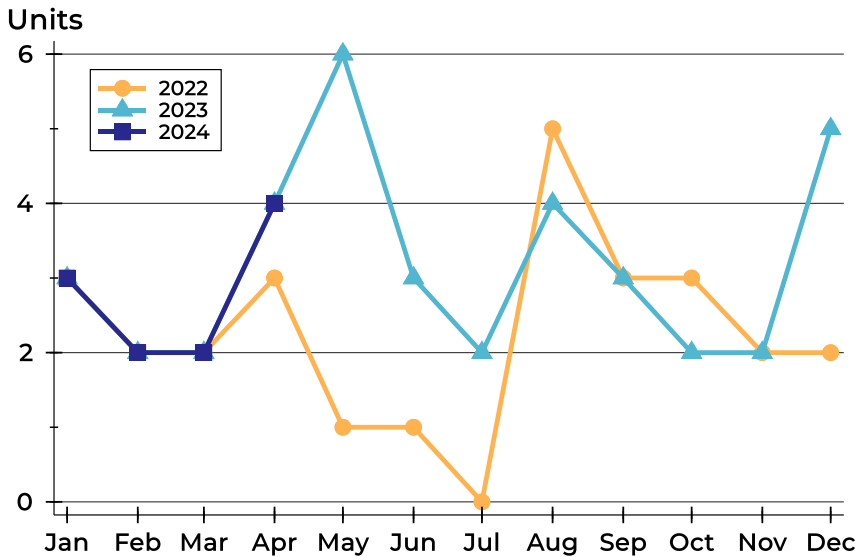
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	1	1	0
February	1	0	1
March	0	2	0
April	1	0	3
May	2	0	1
June	2	0	1
July	1	2	2
August	0	1	6
September	1	3	2
October	0	1	2
November	0	0	
December	1	0	

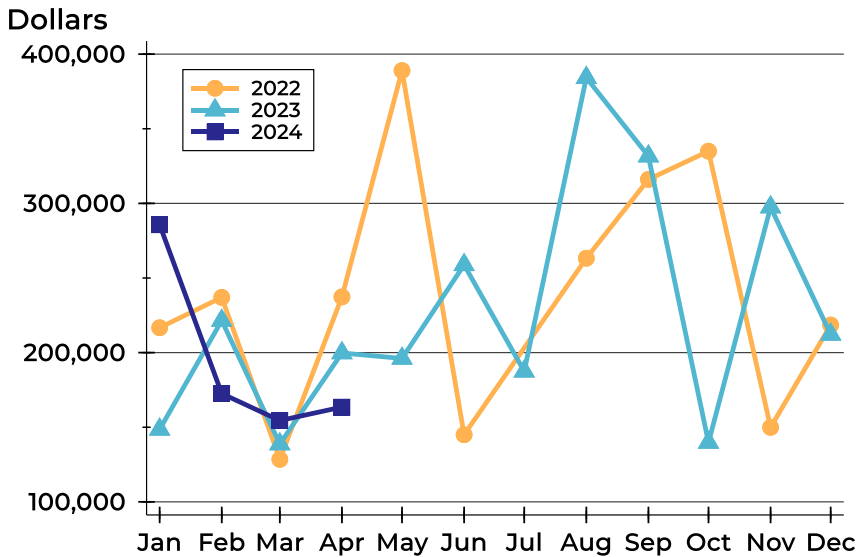
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	2.4	59,500	59,500	41	41	94.8%	94.8%	89.4%	89.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



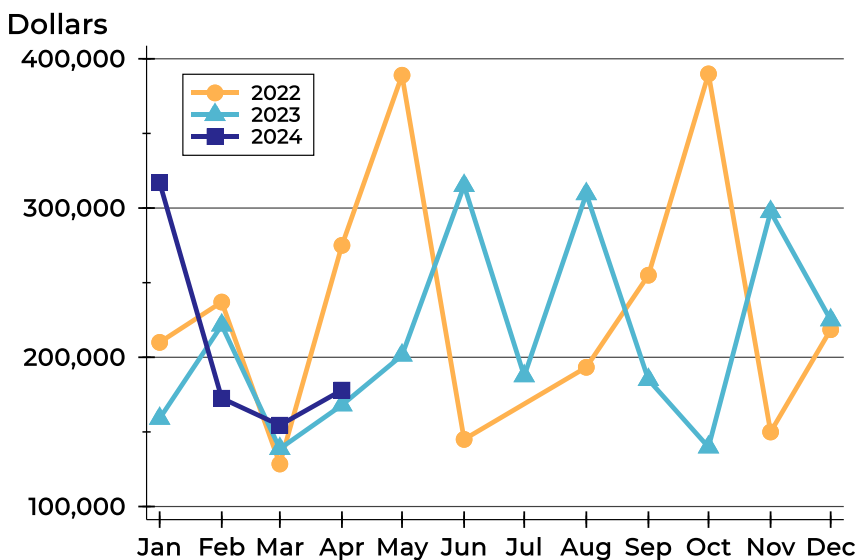
Pottawatomie County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	61,983
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	35,000
September	24,000	156,633	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	

Median Price

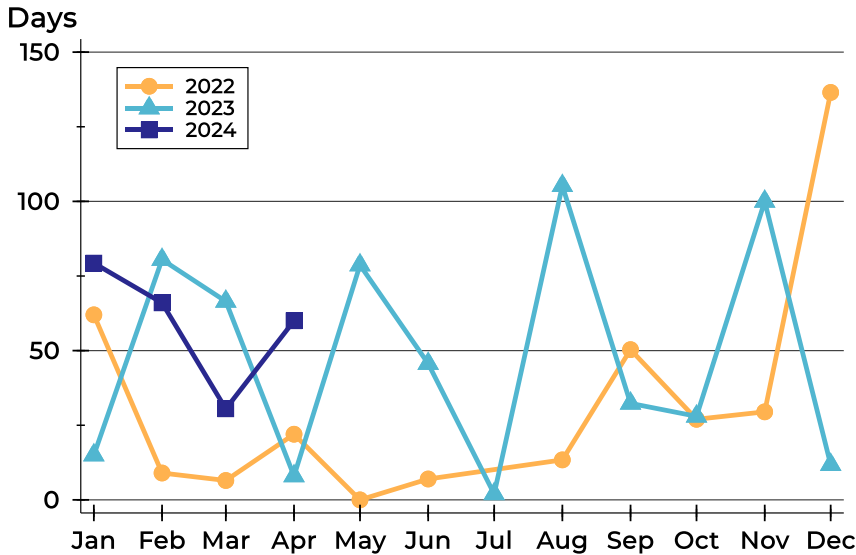


Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	66,950
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	3,750
September	24,000	60,000	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	



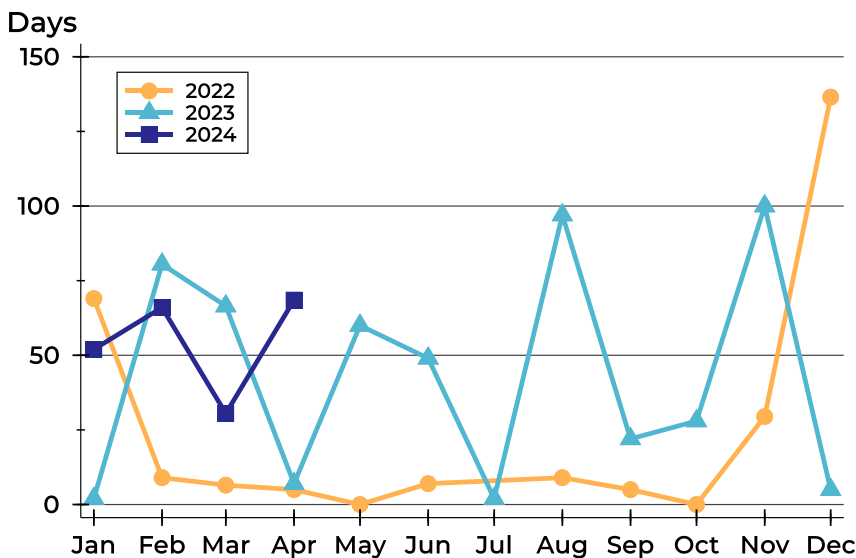
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	63
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	10
September	22	81	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	45
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	7
September	22	78	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	



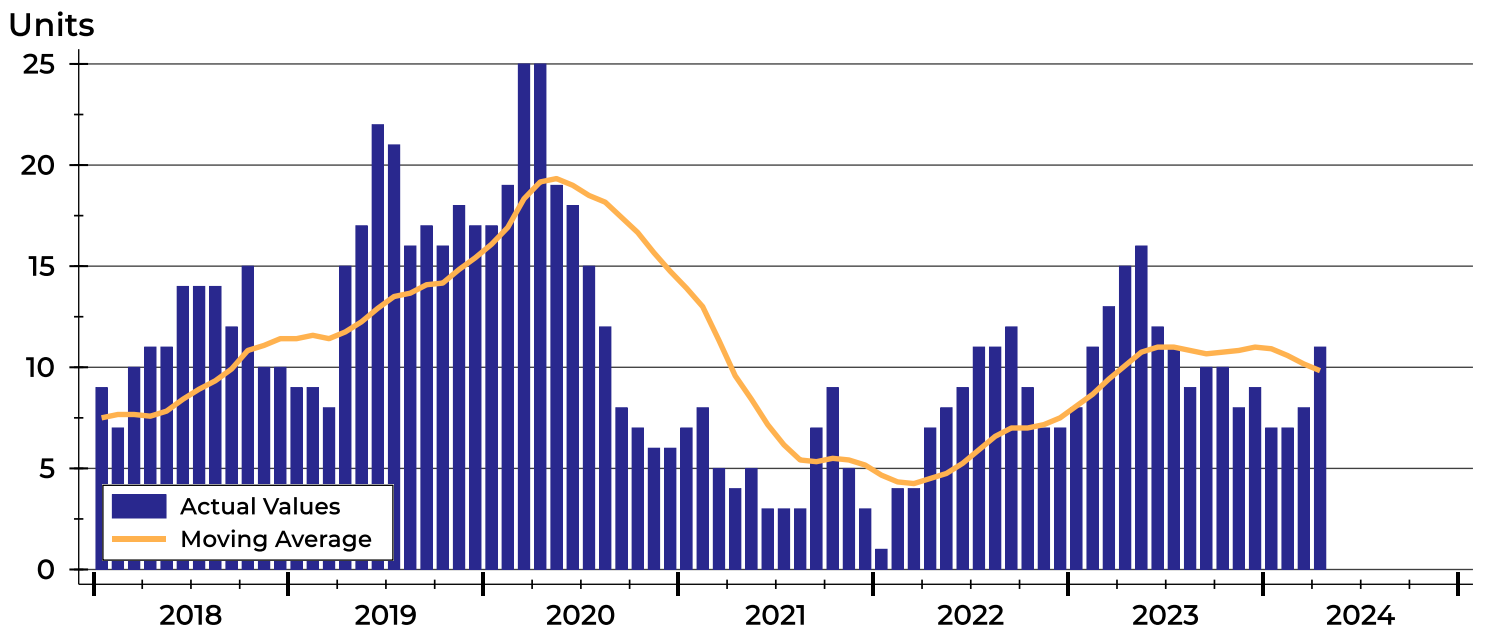
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of April 2020	Change
Active Listings		11	15	N/A
Volume (1,000s)		199	0	N/A
Months' Supply		3.5	6.4	N/A
Average	List Price	99,450	N/A	N/A
	Days on Market	57	64	N/A
	Percent of Original	84.0%	N/A	N/A
Median	List Price	99,450	N/A	N/A
	Days on Market	26	61	N/A
	Percent of Original	100.0%	100.0%	N/A

A total of 11 homes were available for sale in Pottawatomie County at the end of April. This represents a 3.5 months' supply of active listings.

The median list price of homes on the market at the end of April was \$375,000, up 4.2% from 2023. The typical time on market for active listings was 26 days, down from 61 days a year earlier.

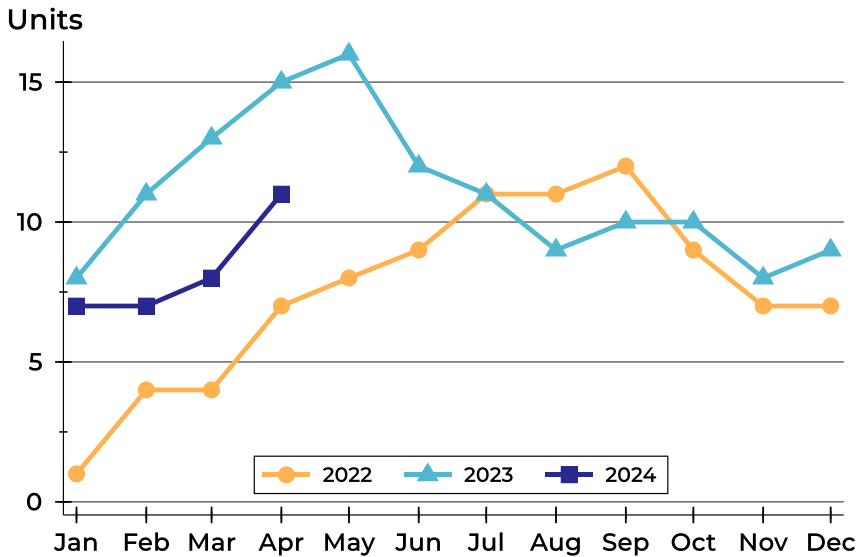
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	5	2	2
February	5	2	0
March	6	3	2
April	3	5	2
May	3	6	1
June	2	7	2
July	1	4	3
August	3	1	2
September	2	0	2
October	2	0	2
November	1	1	
December	1	2	

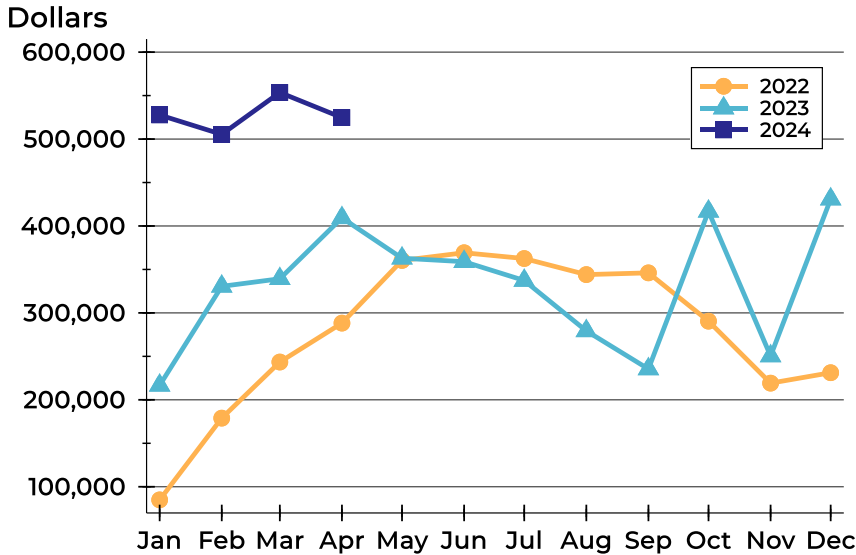
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	2.4	52,000	52,000	63	63	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	146,900	146,900	66	66	73.5%	73.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



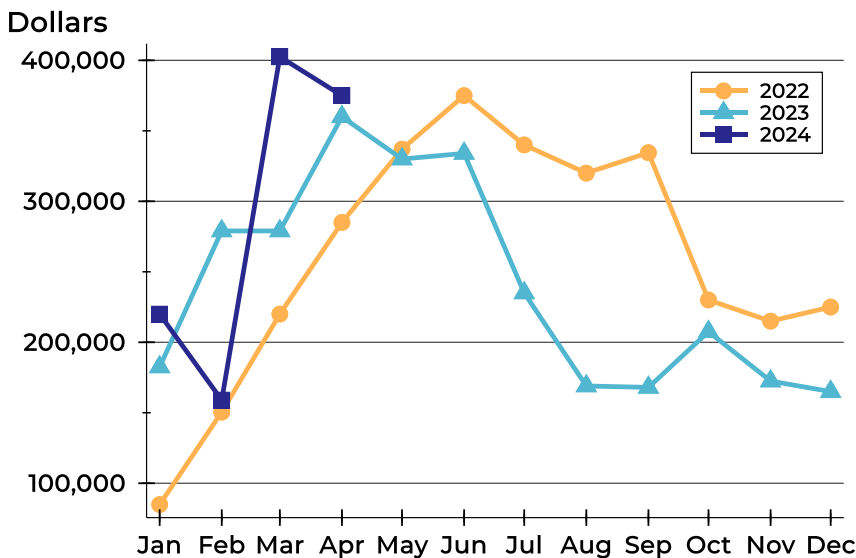
Pottawatomie County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	52,380	158,950	49,550
February	63,000	169,950	N/A
March	56,250	148,600	37,000
April	37,333	204,120	37,000
May	58,833	175,767	189,900
June	76,250	148,943	184,900
July	73,000	58,425	104,433
August	259,933	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	

Median Price

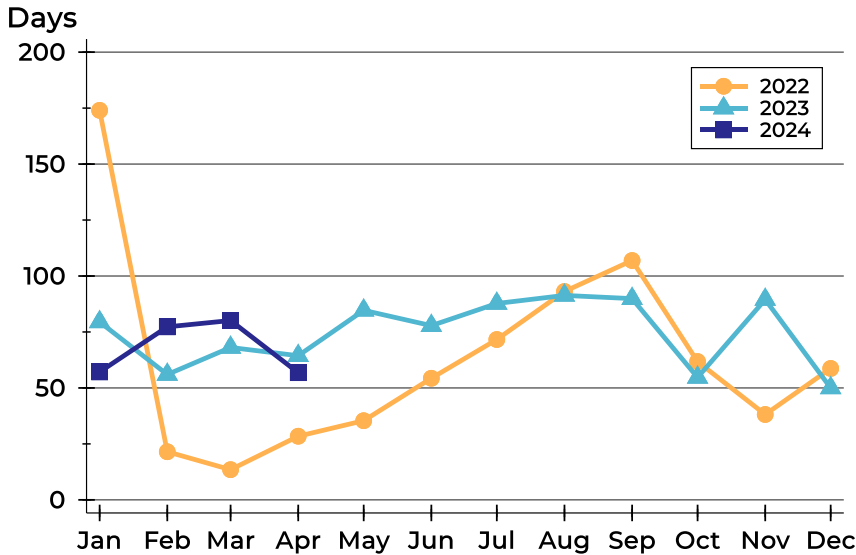


Month	2019	2020	2021
January	26,400	158,950	49,550
February	76,000	169,950	N/A
March	53,850	105,900	37,000
April	18,000	105,900	37,000
May	76,000	97,900	189,900
June	76,250	79,000	184,900
July	73,000	49,950	69,900
August	259,900	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	



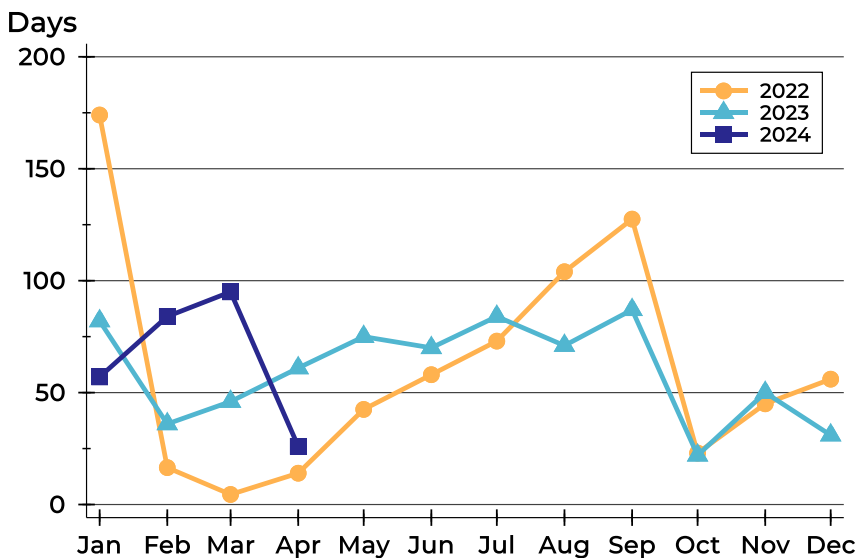
Pottawatomie County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	131	92	20
February	116	109	N/A
March	105	102	13
April	226	90	42
May	198	95	27
June	205	92	37
July	395	80	43
August	19	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	

Median DOM

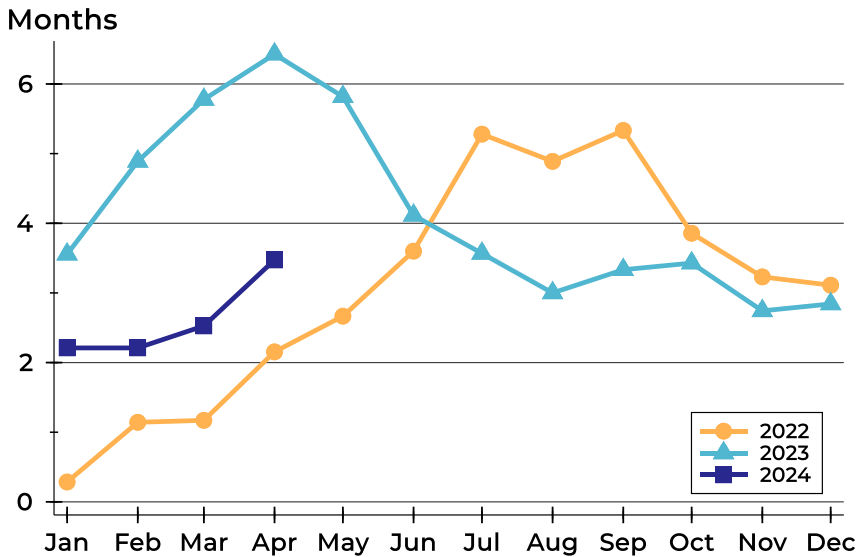


Month	2019	2020	2021
January	127	92	20
February	102	109	N/A
March	76	49	13
April	212	56	42
May	243	73	27
June	205	44	37
July	395	68	26
August	18	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	



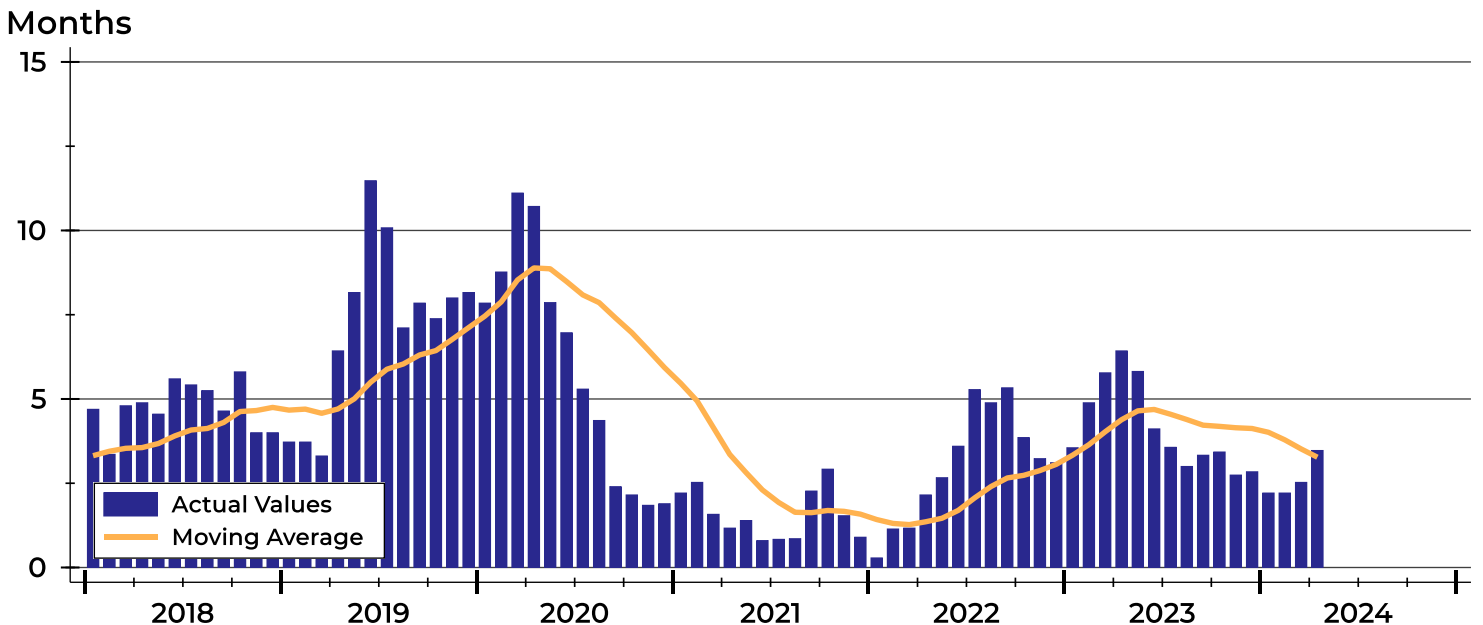
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	2.9	2.4	2.7
February	2.9	2.7	0.0
March	3.6	3.3	3.0
April	1.9	6.0	2.2
May	1.9	9.0	1.0
June	1.2	14.0	1.8
July	0.6	6.9	2.8
August	2.6	1.5	1.3
September	1.8	0.0	1.4
October	2.0	0.0	1.3
November	1.3	1.1	
December	1.2	2.4	

History of Month's Supply





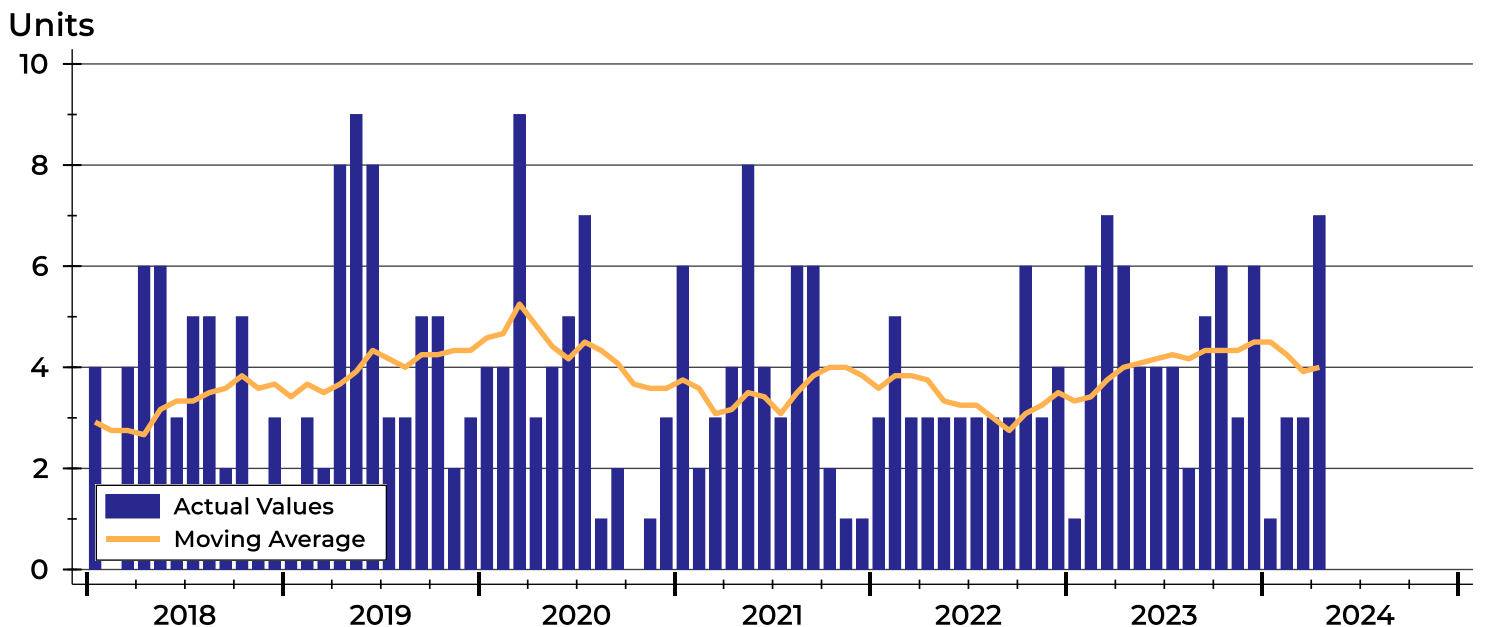
Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2021	April 2020	Change
Current Month	New Listings	7	6	N/A
	Volume (1,000s)	250	0	N/A
	Average List Price	293,814	N/A	N/A
	Median List Price	250,000	294,750	N/A
Year-to-Date	New Listings	14	20	-30.0%
	Volume (1,000s)	1,595	1,282	24.4%
	Average List Price	83,921	98,637	-14.9%
	Median List Price	62,000	252,250	-17.2%

A total of 7 new listings were added in Pottawatomie County during April, up 16.7% from the same month in 2023. Year-to-date Pottawatomie County has seen 14 new listings.

The median list price of these homes was \$274,900 down from \$294,750 in 2023.

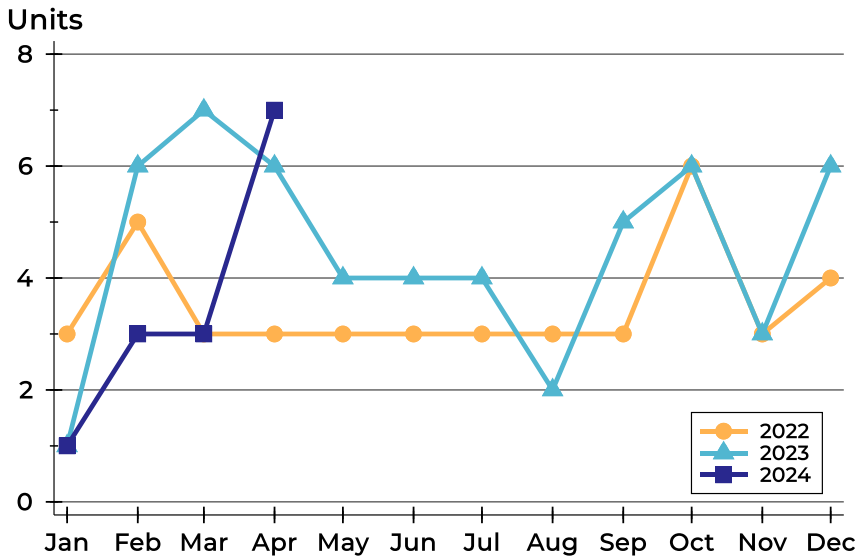
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	0	2	2
February	1	1	0
March	3	2	2
April	1	2	0
May	1	3	2
June	0	3	2
July	0	0	8
August	3	0	2
September	0	0	0
October	0	0	1
November	1	1	
December	0	1	

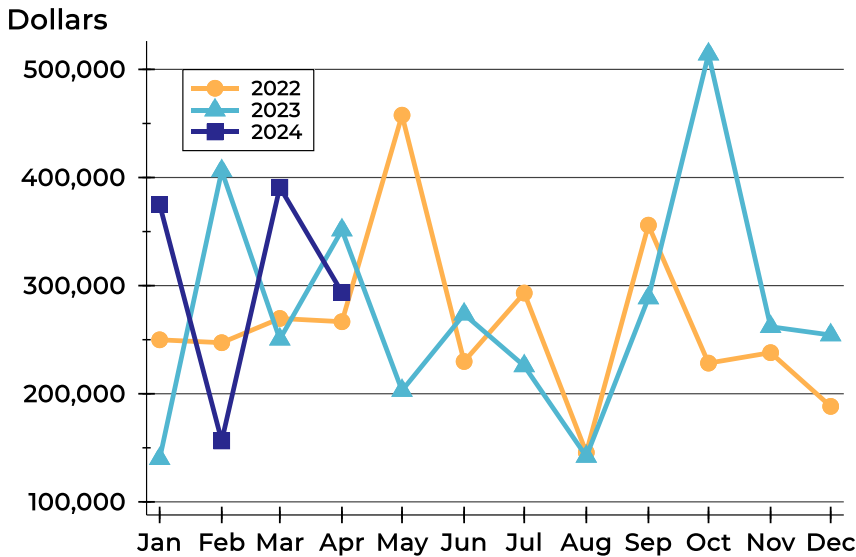
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



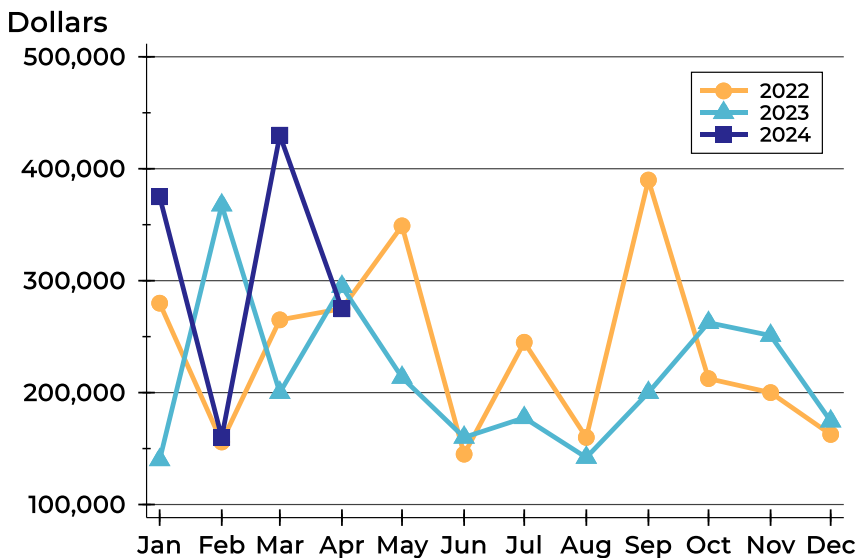
Pottawatomie County New Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	74,533	56,450	37,000
April	39,900	277,400	N/A
May	79,900	88,267	189,900
June	N/A	66,600	157,400
July	N/A	N/A	35,238
August	256,633	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	

Median Price

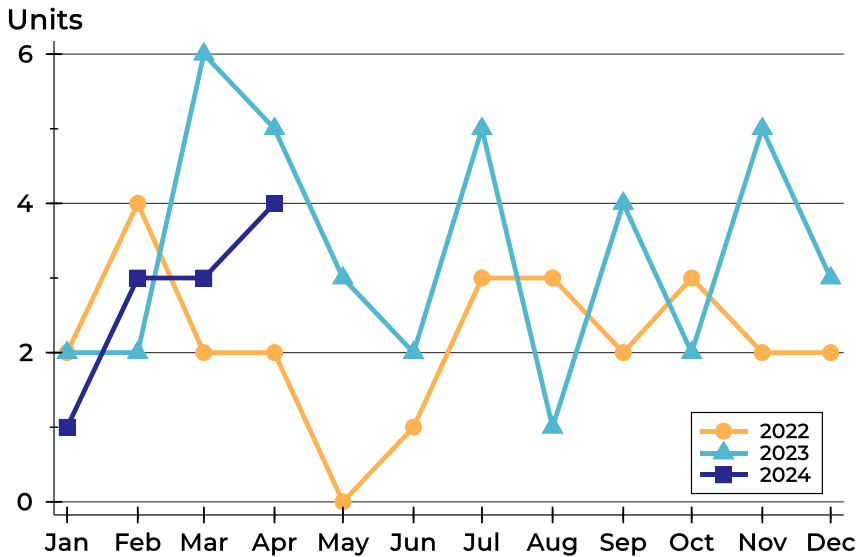


Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	72,800	56,450	37,000
April	39,900	277,400	N/A
May	79,900	79,000	189,900
June	N/A	65,000	157,400
July	N/A	N/A	25,950
August	250,000	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	



Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	1	3
March	1	1	N/A
April	4	N/A	N/A
May	N/A	2	3
June	1	1	1
July	N/A	N/A	7
August	N/A	3	3
September	1	1	N/A
October	N/A	N/A	1
November	1	N/A	
December	1	1	

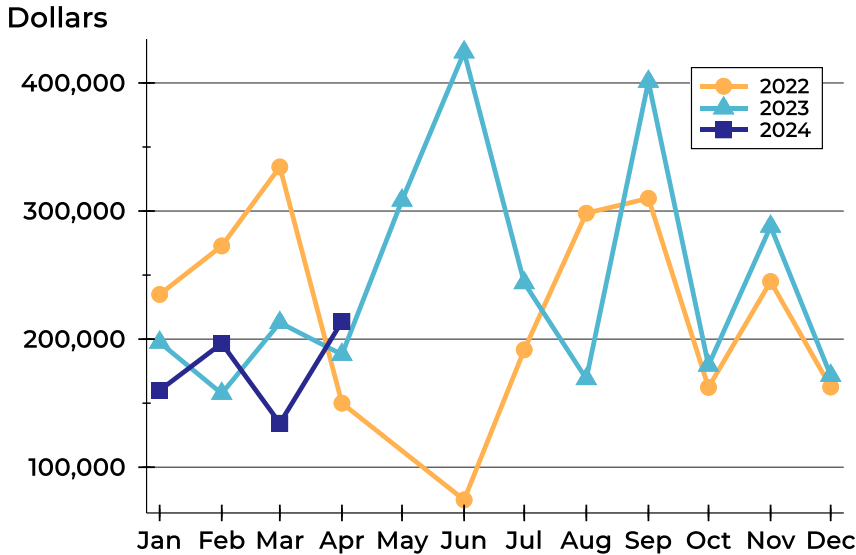
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



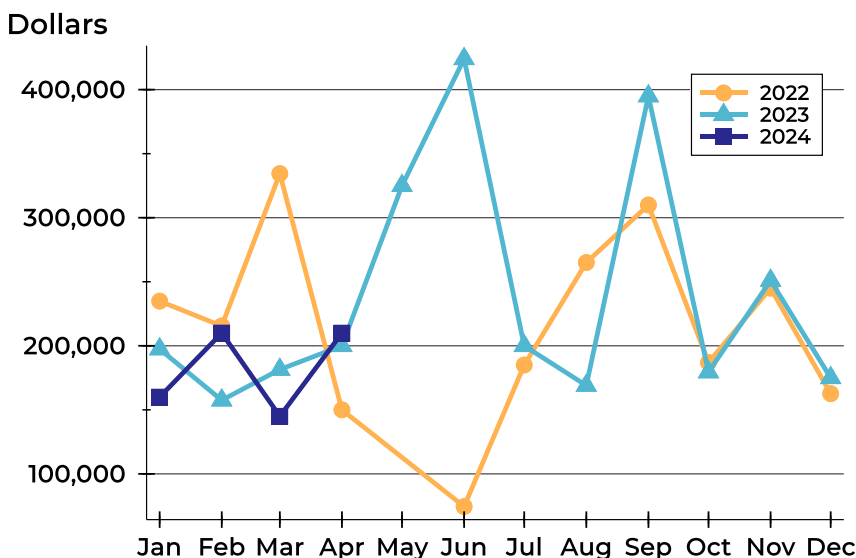
Pottawatomie County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	43,867
March	79,500	7,000	N/A
April	65,875	N/A	N/A
May	N/A	204,950	91,300
June	18,000	99,900	149,900
July	N/A	N/A	45,900
August	N/A	193,267	101,800
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	

Median Price

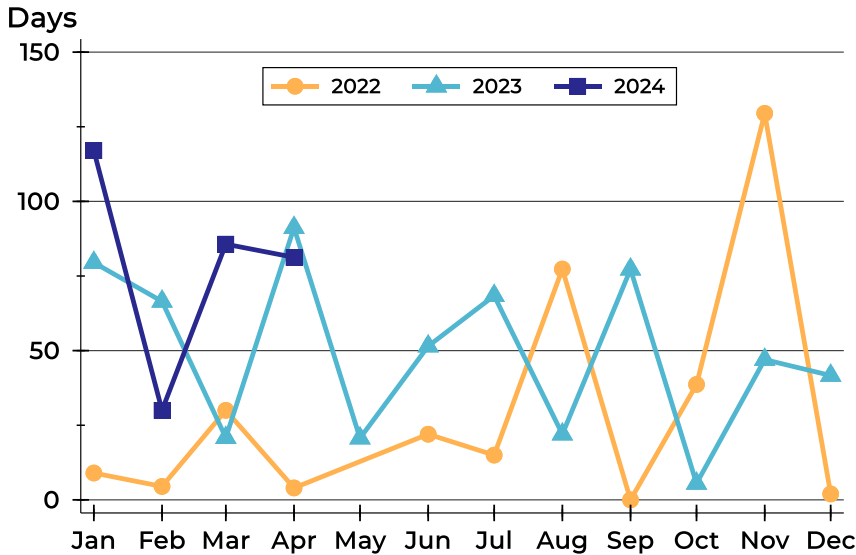


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	36,500
March	79,500	7,000	N/A
April	56,350	N/A	N/A
May	N/A	204,950	45,000
June	18,000	99,900	149,900
July	N/A	N/A	13,000
August	N/A	65,000	63,500
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	



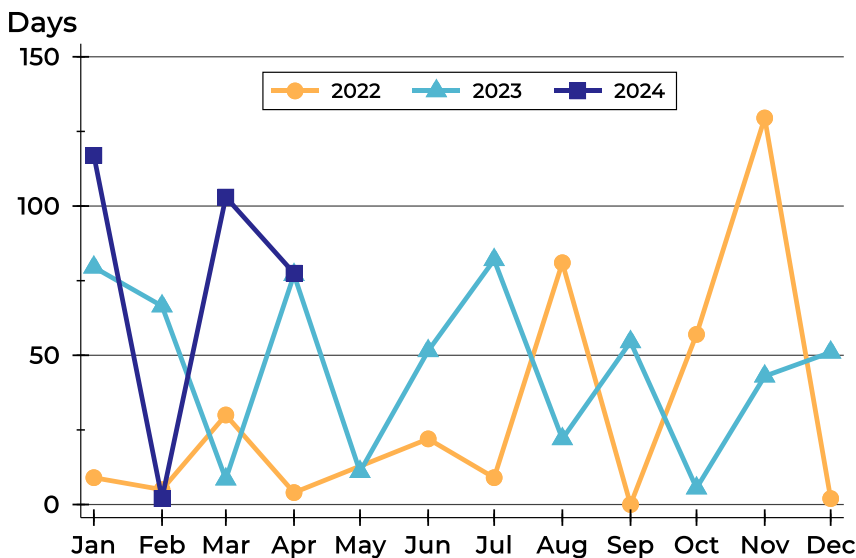
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	59
March	35	N/A	N/A
April	24	N/A	N/A
May	N/A	138	38
June	269	2	N/A
July	N/A	N/A	9
August	N/A	81	65
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	208	30	N/A

Median DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	45
March	35	N/A	N/A
April	26	N/A	N/A
May	N/A	138	36
June	269	2	N/A
July	N/A	N/A	7
August	N/A	78	52
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	208	30	N/A



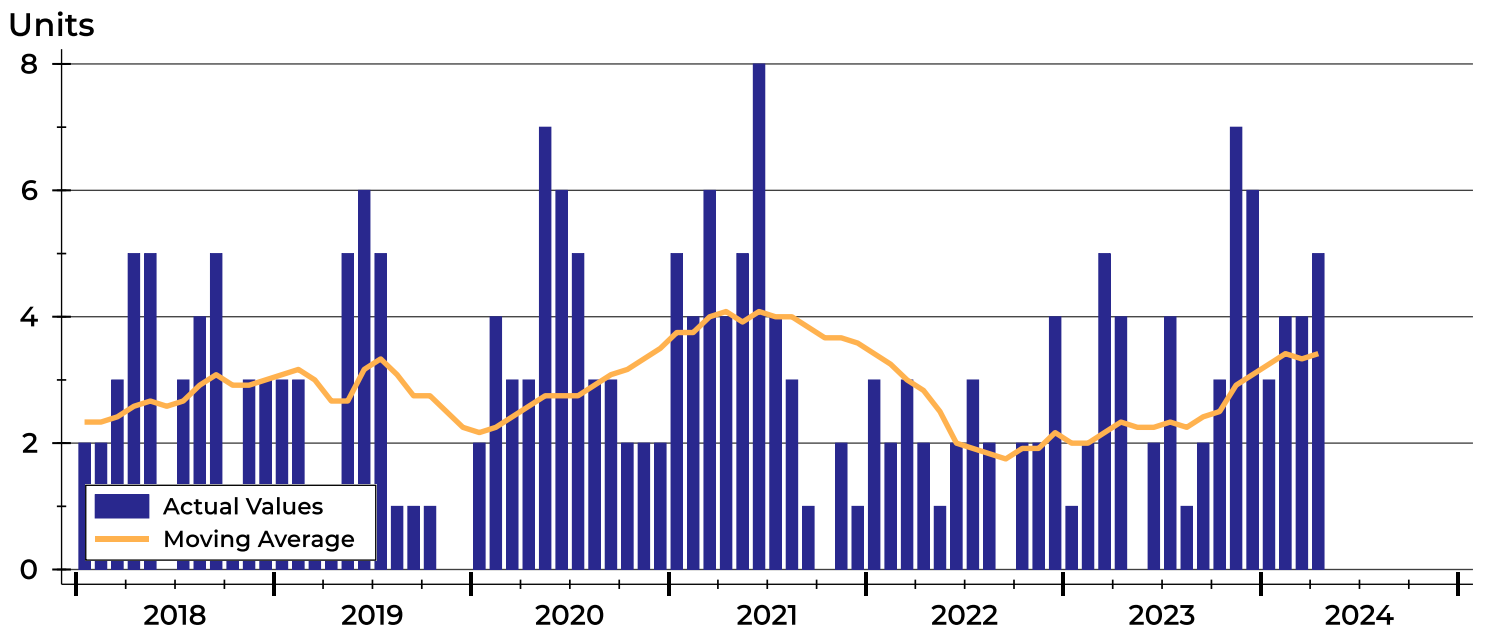
Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2021	2020	Change
Pending Contracts		5	4	N/A
Volume (1,000s)		250	0	N/A
Average	List Price	250,000	N/A	N/A
	Days on Market	86	117	N/A
	Percent of Original	100.0%	93.9%	N/A
Median	List Price	145,000	N/A	N/A
	Days on Market	105	133	-21.1%
	Percent of Original	100.0%	N/A	N/A

A total of 5 listings in Pottawatomie County had contracts pending at the end of April, up from 4 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

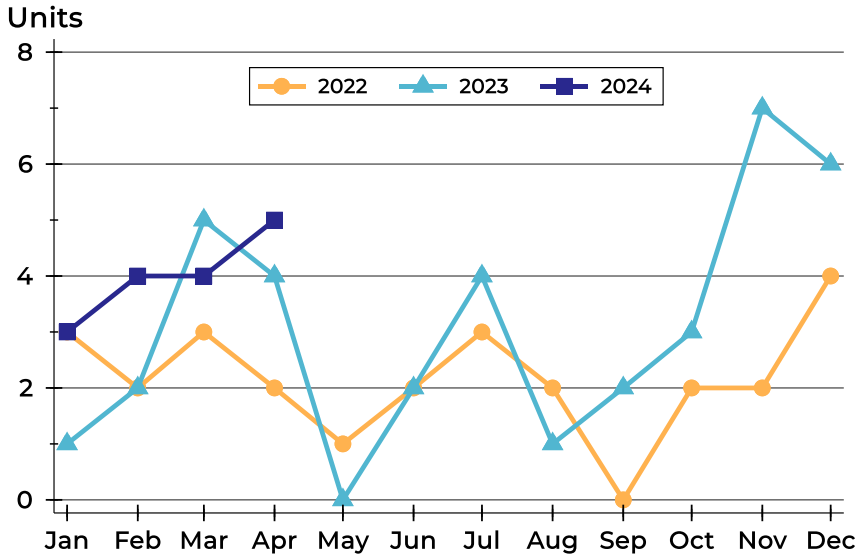
History of Pending Contracts





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	2	0	2
February	1	1	3
March	2	0	3
April	5	0	0
May	3	1	2
June	1	2	1
July	1	2	7
August	1	3	4
September	1	1	2
October	1	0	1
November	1	0	0
December	1	0	0

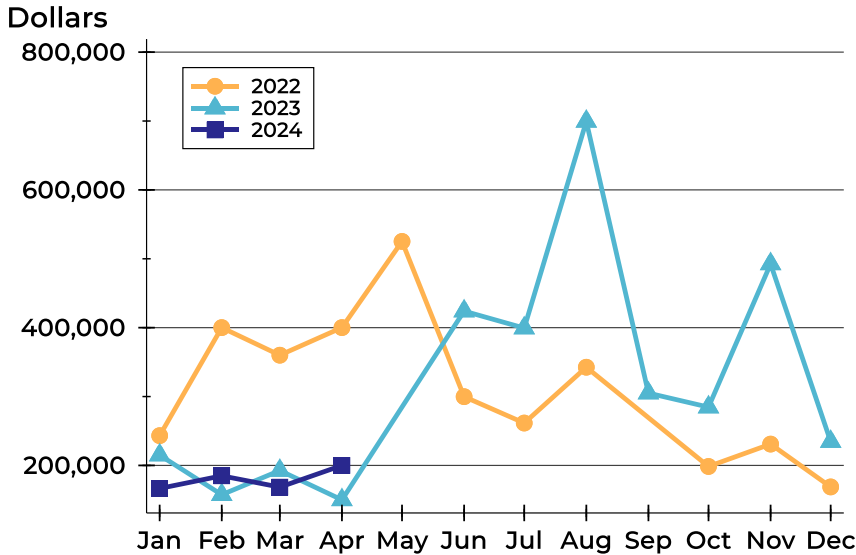
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



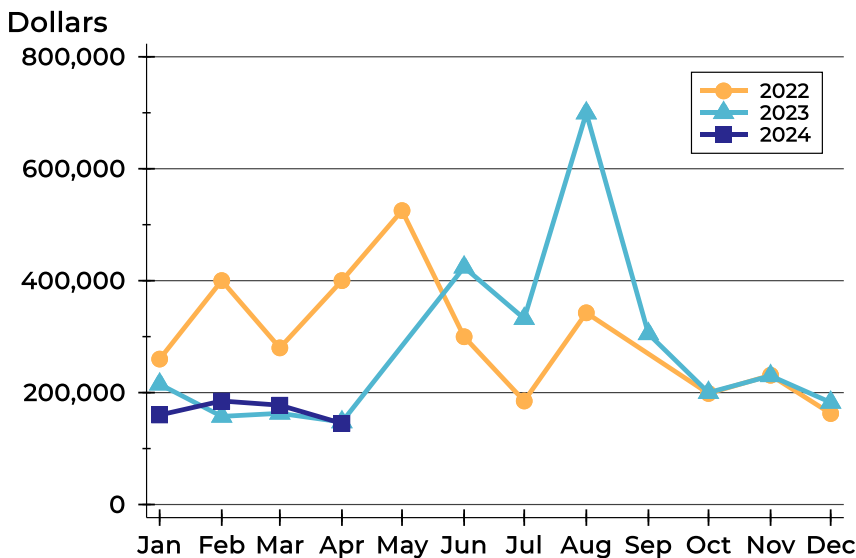
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	68,333
March	51,000	N/A	68,333
April	66,120	N/A	N/A
May	45,067	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	45,900
August	79,500	193,267	92,725
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	

Median Price

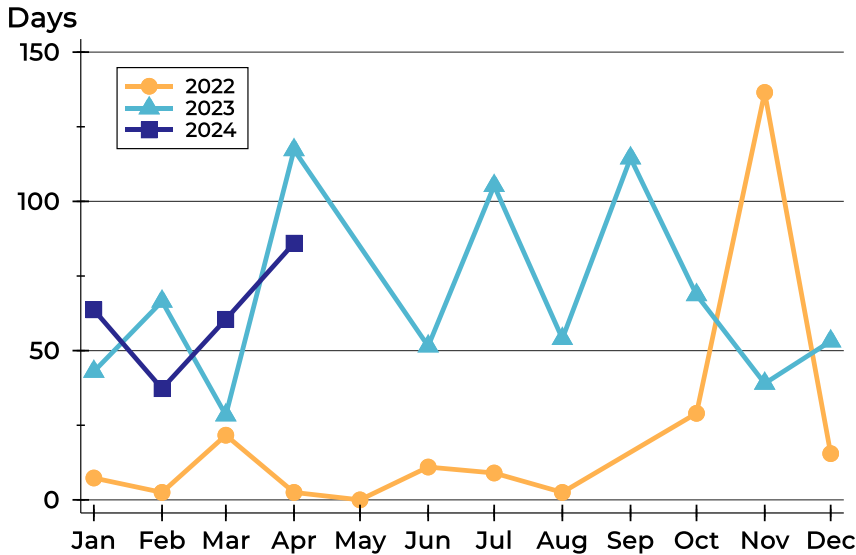


Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	78,500
March	51,000	N/A	78,500
April	72,800	N/A	N/A
May	39,900	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	13,000
August	79,500	65,000	64,500
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	



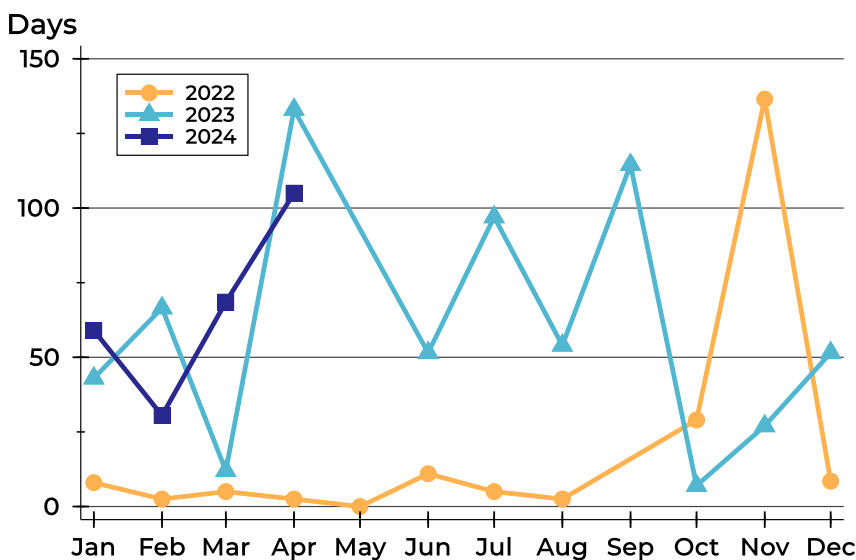
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	63
March	86	N/A	63
April	47	N/A	N/A
May	58	4	39
June	269	3	5
July	71	3	9
August	71	81	50
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	

Median DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	45
March	86	N/A	45
April	27	N/A	N/A
May	27	4	39
June	269	3	5
July	71	3	7
August	71	78	41
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	



**April
2024**

Sunflower MLS Statistics



Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Rose in April

Total home sales in Shawnee County rose by 18.1% last month to 209 units, compared to 177 units in April 2023. Total sales volume was \$41.9 million, up 23.2% from a year earlier.

The median sale price in April was \$186,000, up from \$179,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

Shawnee County Active Listings Up at End of April

The total number of active listings in Shawnee County at the end of April was 145 units, up from 123 at the same point in 2023. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$300,000.

During April, a total of 215 contracts were written up from 210 in April 2023. At the end of the month, there were 246 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Shawnee County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		209	177	232	666	637	707
Change from prior year		18.1%	-23.7%	-0.4%	4.6%	-9.9%	-6.7%
Active Listings		145	123	96	N/A	N/A	N/A
Change from prior year		17.9%	28.1%	-15.8%			
Months' Supply		0.8	0.6	0.4	N/A	N/A	N/A
Change from prior year		33.3%	50.0%	-20.0%			
New Listings		239	237	264	799	761	858
Change from prior year		0.8%	-10.2%	-12.6%	5.0%	-11.3%	-8.7%
Contracts Written		215	210	241	752	742	812
Change from prior year		2.4%	-12.9%	-7.3%	1.3%	-8.6%	-7.6%
Pending Contracts		246	212	266	N/A	N/A	N/A
Change from prior year		16.0%	-20.3%	-15.6%			
Sales Volume (1,000s)		41,879	33,990	44,401	134,185	118,434	127,557
Change from prior year		23.2%	-23.4%	7.6%	13.3%	-7.2%	-4.9%
Average	Sale Price	200,379	192,034	191,385	201,480	185,925	180,421
	Change from prior year	4.3%	0.3%	8.1%	8.4%	3.1%	2.0%
	List Price of Actives	328,914	268,778	274,781	N/A	N/A	N/A
	Change from prior year	22.4%	-2.2%	7.6%			
	Days on Market	23	14	7	27	21	13
Change from prior year	64.3%	100.0%	-41.7%	28.6%	61.5%	-18.8%	
	Percent of List	99.3%	101.7%	102.1%	98.7%	99.8%	100.8%
Change from prior year	-2.4%	-0.4%	0.4%	-1.1%	-1.0%	0.6%	
	Percent of Original	97.8%	101.0%	101.4%	96.9%	98.1%	99.7%
Change from prior year	-3.2%	-0.4%	0.0%	-1.2%	-1.6%	0.1%	
Median	Sale Price	186,000	179,000	155,000	180,000	165,000	150,000
	Change from prior year	3.9%	15.5%	3.3%	9.1%	10.0%	-4.2%
	List Price of Actives	300,000	249,000	249,950	N/A	N/A	N/A
	Change from prior year	20.5%	-0.4%	37.0%			
	Days on Market	4	3	2	7	5	3
Change from prior year	33.3%	50.0%	0.0%	40.0%	66.7%	0.0%	
	Percent of List	100.0%	100.0%	100.7%	100.0%	100.0%	100.0%
Change from prior year	0.0%	-0.7%	0.7%	0.0%	0.0%	0.0%	
	Percent of Original	100.0%	100.0%	100.6%	98.5%	100.0%	100.0%
Change from prior year	0.0%	-0.6%	0.5%	-1.5%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Shawnee County Closed Listings Analysis

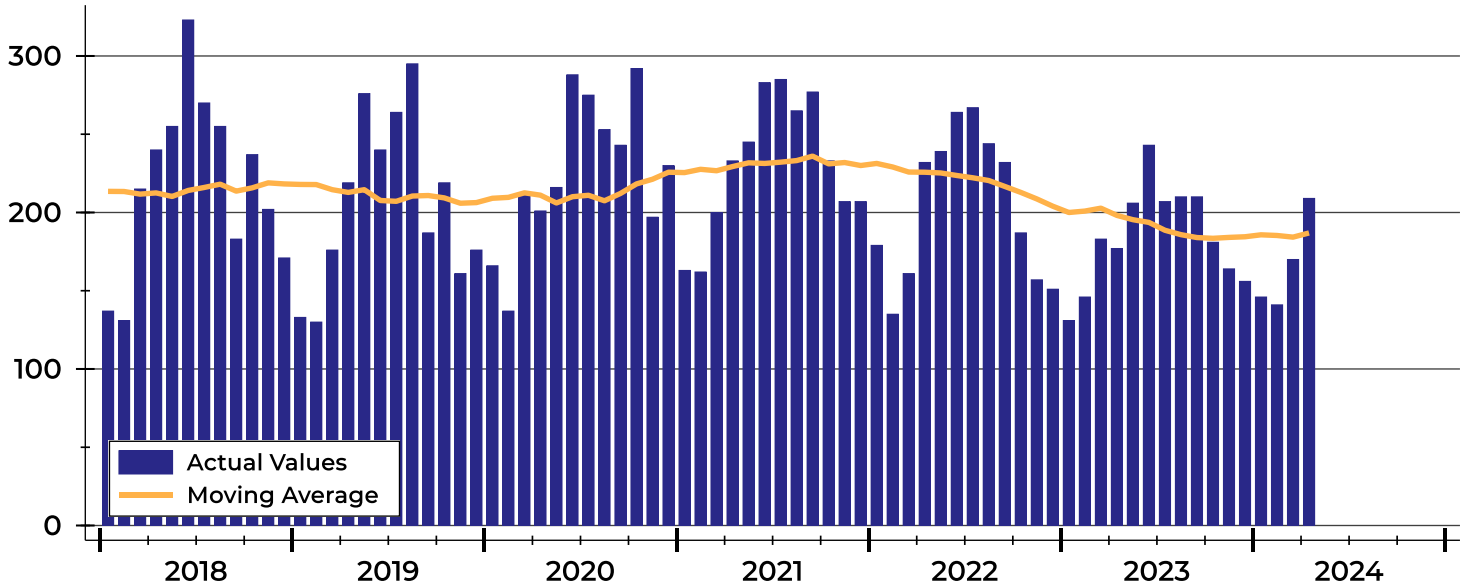
Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		209	177	18.1%	666	637	4.6%
Volume (1,000s)		41,879	33,990	23.2%	134,185	118,434	13.3%
Months' Supply		0.8	0.6	33.3%	N/A	N/A	N/A
Average	Sale Price	200,379	192,034	4.3%	201,480	185,925	8.4%
	Days on Market	23	14	64.3%	27	21	28.6%
	Percent of List	99.3%	101.7%	-2.4%	98.7%	99.8%	-1.1%
	Percent of Original	97.8%	101.0%	-3.2%	96.9%	98.1%	-1.2%
Median	Sale Price	186,000	179,000	3.9%	180,000	165,000	9.1%
	Days on Market	4	3	33.3%	7	5	40.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.5%	100.0%	-1.5%

A total of 209 homes sold in Shawnee County in April, up from 177 units in April 2023. Total sales volume rose to \$41.9 million compared to \$34.0 million in the previous year.

The median sales price in April was \$186,000, up 3.9% compared to the prior year. Median days on market was 4 days, down from 8 days in March, but up from 3 in April 2023.

History of Closed Listings

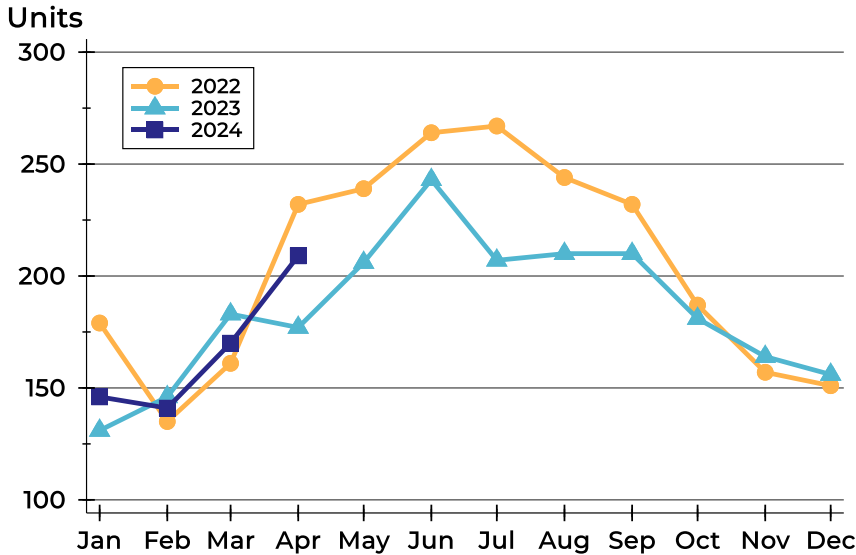
Units





Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	179	131	146
February	135	146	141
March	161	183	170
April	232	177	209
May	239	206	
June	264	243	
July	267	207	
August	244	210	
September	232	210	
October	187	181	
November	157	164	
December	151	156	

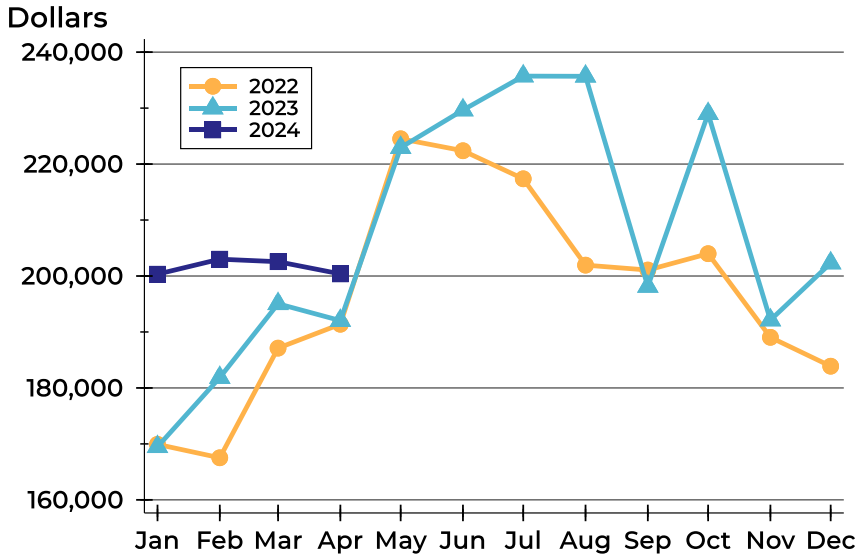
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.4%	0.0	14,150	14,000	33	3	86.1%	94.6%	75.3%	94.6%
\$25,000-\$49,999	11	5.3%	0.8	36,445	35,000	34	7	100.8%	90.9%	97.5%	90.9%
\$50,000-\$99,999	25	12.0%	0.4	74,830	70,000	19	3	101.7%	100.0%	98.9%	100.0%
\$100,000-\$124,999	20	9.6%	0.4	118,068	119,975	6	3	98.0%	100.0%	97.9%	100.0%
\$125,000-\$149,999	19	9.1%	0.3	135,800	136,000	16	4	98.4%	98.2%	97.2%	97.7%
\$150,000-\$174,999	18	8.6%	0.6	158,906	157,000	7	3	100.5%	100.0%	98.9%	100.0%
\$175,000-\$199,999	19	9.1%	0.2	187,062	186,000	23	3	101.3%	101.4%	100.1%	100.0%
\$200,000-\$249,999	37	17.7%	0.5	225,827	225,000	22	6	99.6%	100.0%	99.0%	99.6%
\$250,000-\$299,999	22	10.5%	0.7	266,630	265,000	16	6	98.7%	98.2%	98.3%	98.2%
\$300,000-\$399,999	26	12.4%	1.3	350,307	355,000	43	5	97.9%	98.7%	95.9%	97.3%
\$400,000-\$499,999	3	1.4%	2.5	438,967	430,000	27	2	100.2%	100.0%	100.2%	100.0%
\$500,000-\$749,999	5	2.4%	2.6	562,000	575,000	76	65	96.5%	96.7%	94.4%	94.7%
\$750,000-\$999,999	1	0.5%	6.9	752,707	752,707	12	12	97.1%	97.1%	94.2%	94.2%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



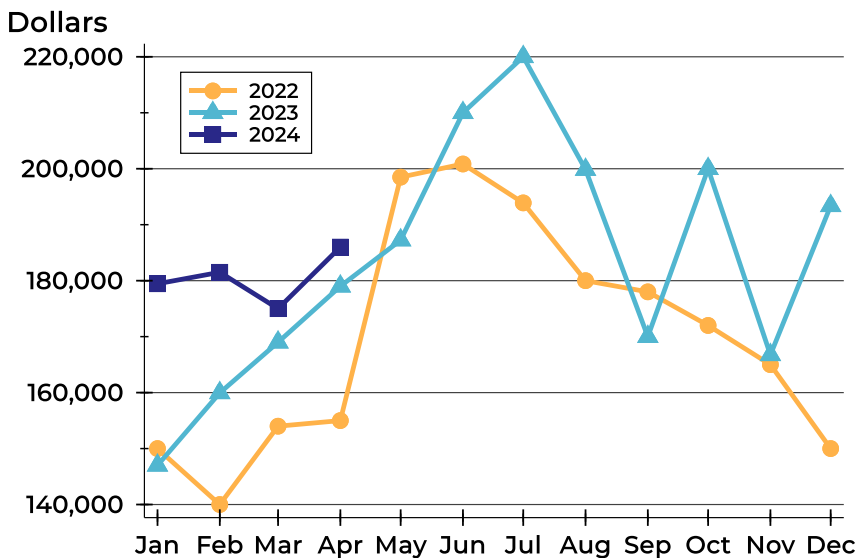
Shawnee County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	169,920	169,487	200,325
February	167,521	181,847	203,010
March	187,113	195,038	202,556
April	191,385	192,034	200,379
May	224,517	222,943	
June	222,383	229,653	
July	217,368	235,718	
August	201,942	235,685	
September	201,066	198,134	
October	203,992	228,993	
November	189,048	192,126	
December	183,885	202,308	

Median Price

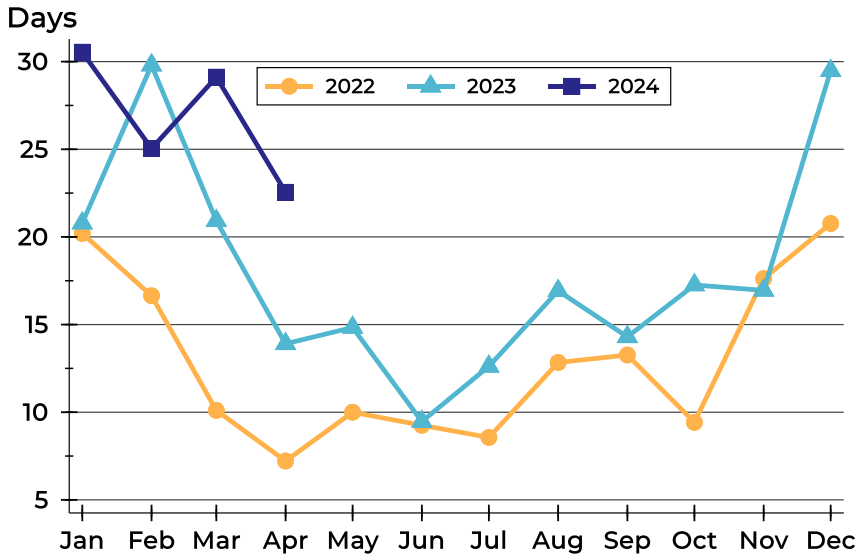


Month	2022	2023	2024
January	150,000	147,000	179,450
February	140,000	159,950	181,500
March	154,000	169,000	175,000
April	155,000	179,000	186,000
May	198,500	187,250	
June	200,850	210,000	
July	193,900	220,000	
August	180,000	199,850	
September	178,006	170,000	
October	172,000	200,000	
November	165,000	166,750	
December	150,000	193,375	



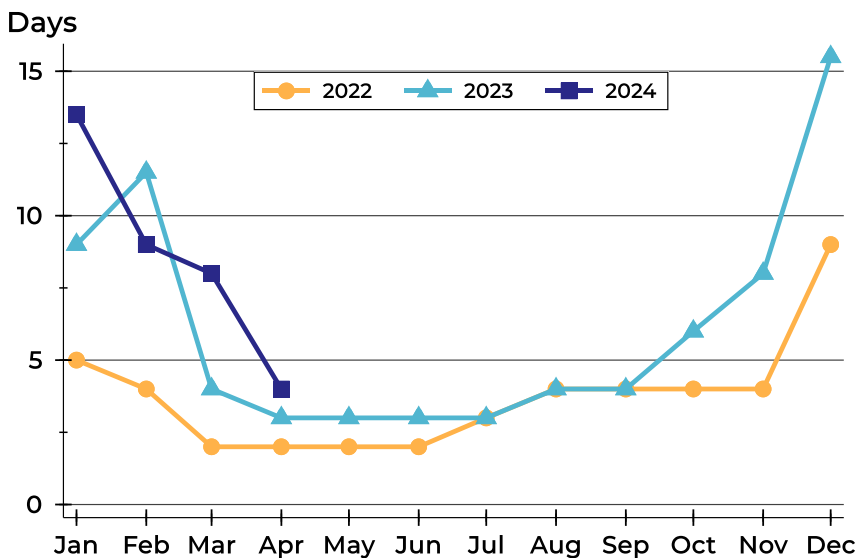
Shawnee County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	20	21	31
February	17	30	25
March	10	21	29
April	7	14	23
May	10	15	
June	9	9	
July	9	13	
August	13	17	
September	13	14	
October	9	17	
November	18	17	
December	21	29	

Median DOM



Month	2022	2023	2024
January	5	9	14
February	4	12	9
March	2	4	8
April	2	3	4
May	2	3	
June	2	3	
July	3	3	
August	4	4	
September	4	4	
October	4	6	
November	4	8	
December	9	16	



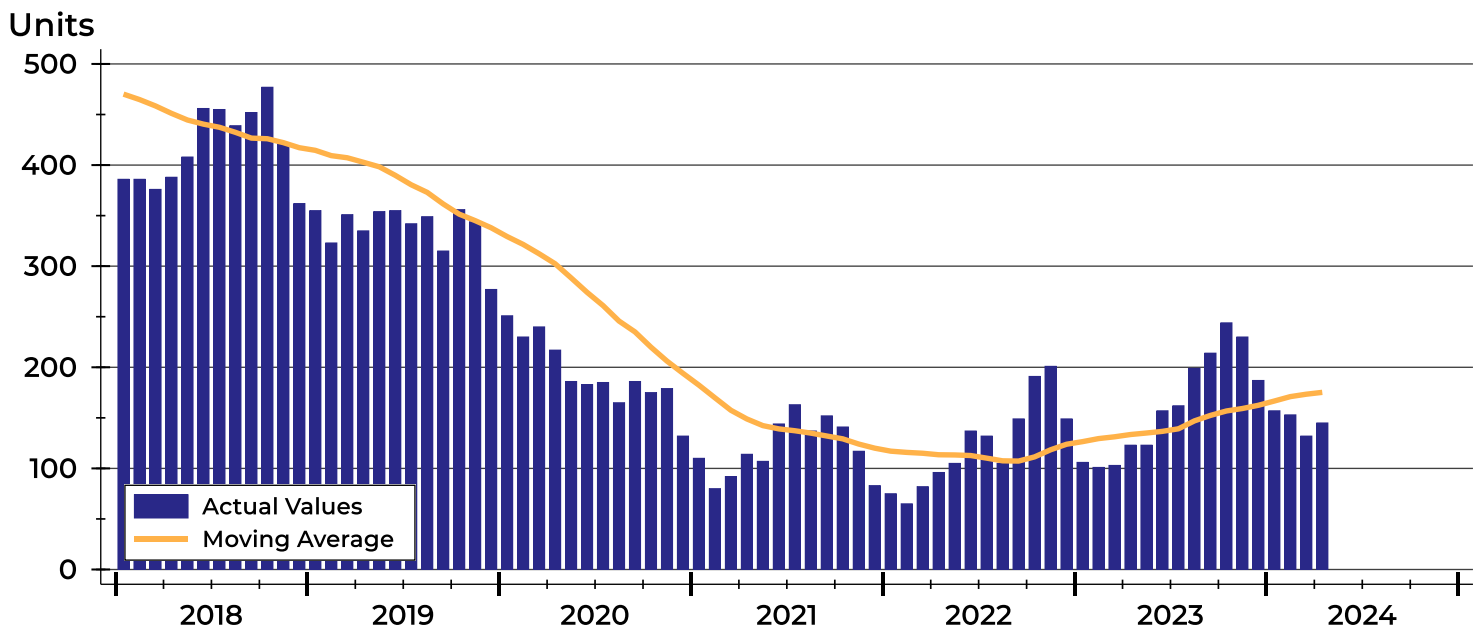
Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		145	123	17.9%
Volume (1,000s)		47,693	33,060	44.3%
Months' Supply		0.8	0.6	33.3%
Average	List Price	328,914	268,778	22.4%
	Days on Market	55	47	17.0%
	Percent of Original	96.9%	98.9%	-2.0%
Median	List Price	300,000	249,000	20.5%
	Days on Market	29	23	26.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 145 homes were available for sale in Shawnee County at the end of April. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of April was \$300,000, up 20.5% from 2023. The typical time on market for active listings was 29 days, up from 23 days a year earlier.

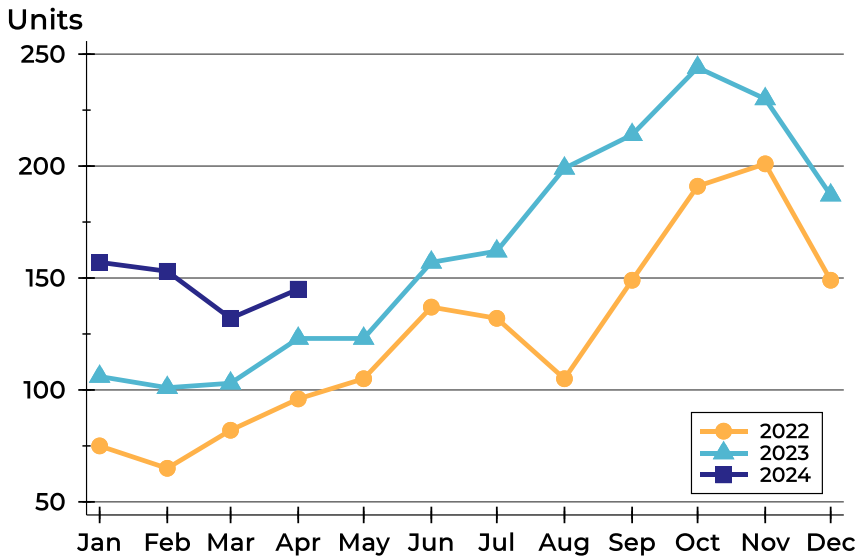
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	75	106	157
February	65	101	153
March	82	103	132
April	96	123	145
May	105	123	
June	137	157	
July	132	162	
August	105	199	
September	149	214	
October	191	244	
November	201	230	
December	149	187	

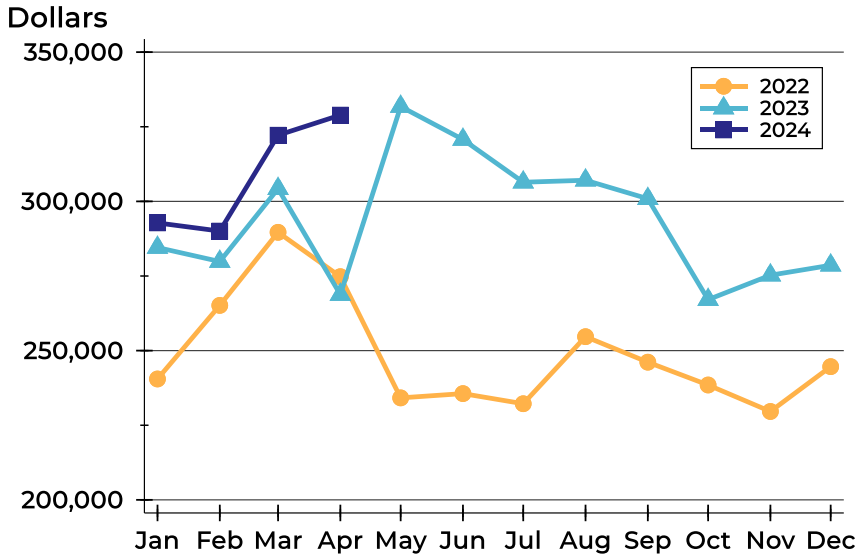
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	4.1%	0.8	32,633	31,900	80	64	92.6%	100.0%
\$50,000-\$99,999	11	7.6%	0.4	79,200	79,900	62	25	97.3%	100.0%
\$100,000-\$124,999	6	4.1%	0.4	112,483	112,500	39	27	91.7%	92.6%
\$125,000-\$149,999	6	4.1%	0.3	139,617	139,000	32	30	99.0%	100.0%
\$150,000-\$174,999	10	6.9%	0.6	163,180	164,900	12	9	98.2%	100.0%
\$175,000-\$199,999	4	2.8%	0.2	192,350	193,450	91	52	95.8%	100.0%
\$200,000-\$249,999	13	9.0%	0.5	225,469	225,000	48	27	97.7%	98.0%
\$250,000-\$299,999	16	11.0%	0.7	276,866	278,500	47	32	94.6%	100.0%
\$300,000-\$399,999	29	20.0%	1.3	356,049	359,000	40	28	98.3%	100.0%
\$400,000-\$499,999	23	15.9%	2.5	462,289	469,900	65	30	96.8%	98.0%
\$500,000-\$749,999	16	11.0%	2.6	605,605	604,900	109	55	97.0%	100.0%
\$750,000-\$999,999	4	2.8%	6.9	850,750	870,000	24	26	100.0%	100.0%
\$1,000,000 and up	1	0.7%	N/A	1,300,000	1,300,000	20	20	100.0%	100.0%



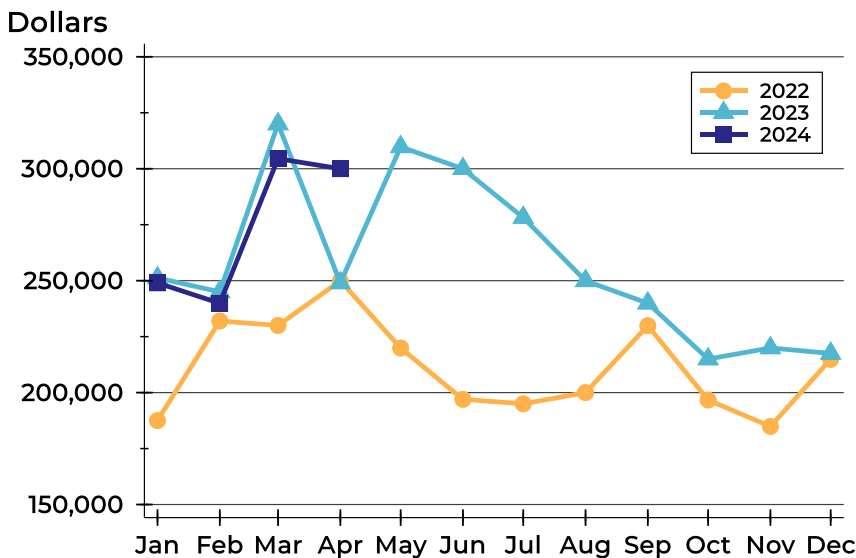
Shawnee County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	240,503	284,543	292,789
February	265,156	279,856	290,058
March	289,648	304,258	322,171
April	274,781	268,778	328,914
May	234,169	331,778	
June	235,608	320,734	
July	232,214	306,421	
August	254,672	307,081	
September	246,136	300,893	
October	238,490	267,090	
November	229,617	275,269	
December	244,641	278,599	

Median Price

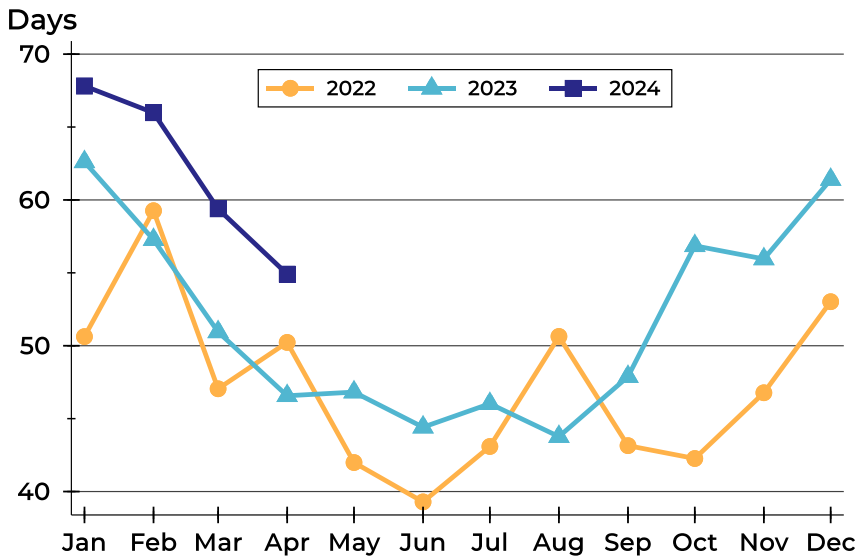


Month	2022	2023	2024
January	187,500	251,225	249,000
February	232,000	245,000	239,900
March	230,000	320,000	304,500
April	249,950	249,000	300,000
May	219,900	309,777	
June	197,000	300,000	
July	195,000	278,200	
August	200,000	249,925	
September	229,900	239,950	
October	196,700	215,000	
November	184,900	219,950	
December	214,900	217,500	



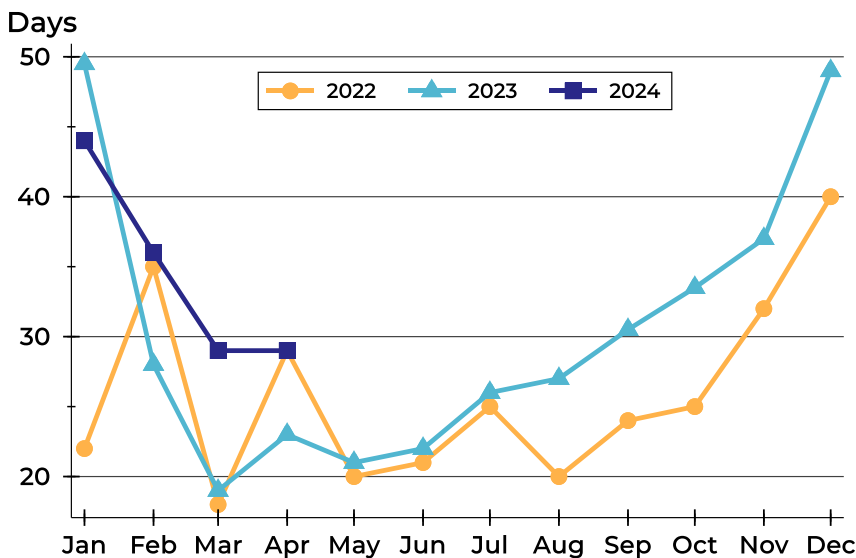
Shawnee County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	51	63	68
February	59	57	66
March	47	51	59
April	50	47	55
May	42	47	
June	39	44	
July	43	46	
August	51	44	
September	43	48	
October	42	57	
November	47	56	
December	53	61	

Median DOM

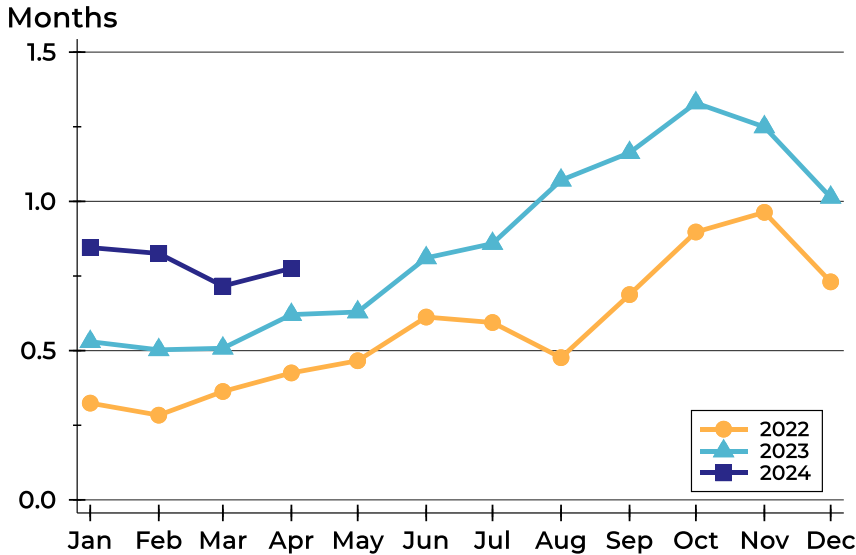


Month	2022	2023	2024
January	22	50	44
February	35	28	36
March	18	19	29
April	29	23	29
May	20	21	
June	21	22	
July	25	26	
August	20	27	
September	24	31	
October	25	34	
November	32	37	
December	40	49	



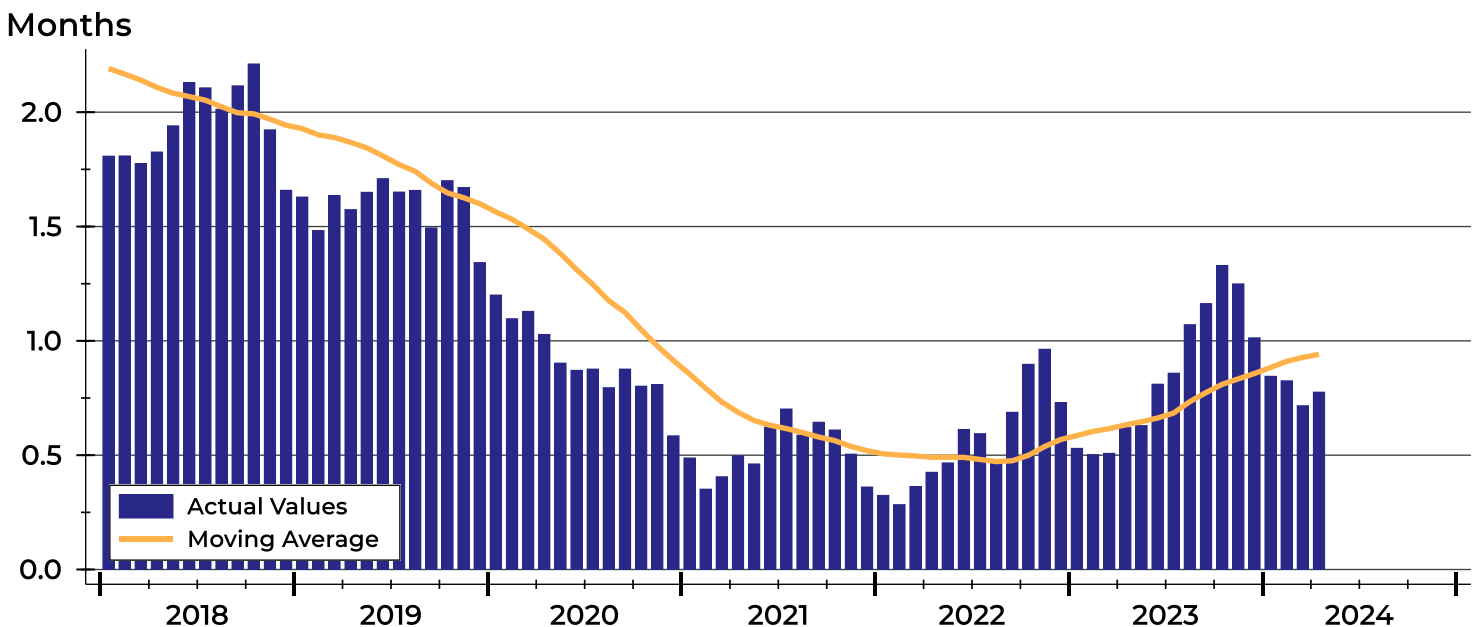
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.3	0.5	0.8
February	0.3	0.5	0.8
March	0.4	0.5	0.7
April	0.4	0.6	0.8
May	0.5	0.6	
June	0.6	0.8	
July	0.6	0.9	
August	0.5	1.1	
September	0.7	1.2	
October	0.9	1.3	
November	1.0	1.2	
December	0.7	1.0	

History of Month's Supply





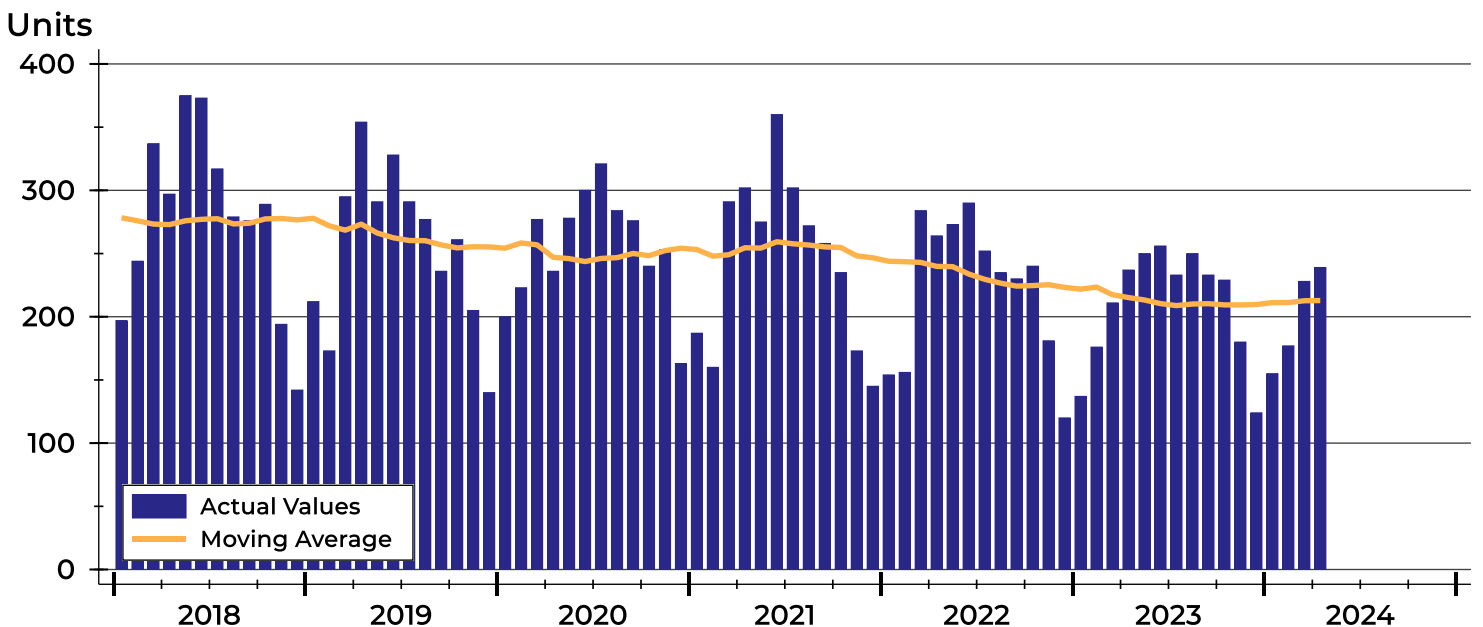
Shawnee County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	239	237	0.8%
	Volume (1,000s)	62,559	48,233	29.7%
	Average List Price	261,755	203,515	28.6%
	Median List Price	225,000	169,900	32.4%
Year-to-Date	New Listings	799	761	5.0%
	Volume (1,000s)	187,052	153,931	21.5%
	Average List Price	234,108	202,274	15.7%
	Median List Price	199,900	170,000	17.6%

A total of 239 new listings were added in Shawnee County during April, up 0.8% from the same month in 2023. Year-to-date Shawnee County has seen 799 new listings.

The median list price of these homes was \$225,000 up from \$169,900 in 2023.

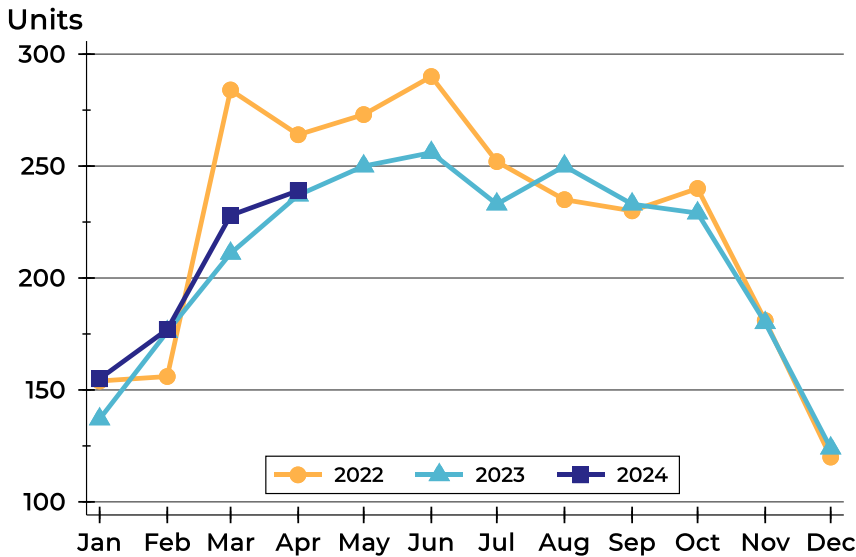
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	154	137	155
February	156	176	177
March	284	211	228
April	264	237	239
May	273	250	
June	290	256	
July	252	233	
August	235	250	
September	230	233	
October	240	229	
November	181	180	
December	120	124	

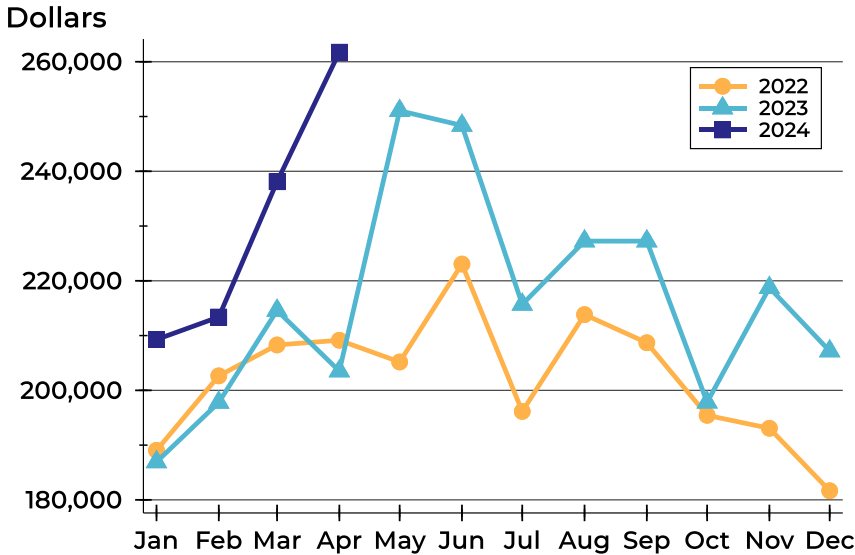
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	3	1.3%	36,300	38,000	9	6	100.0%	100.0%
\$50,000-\$99,999	21	8.8%	77,181	78,603	8	3	99.9%	100.0%
\$100,000-\$124,999	11	4.6%	113,673	115,000	12	9	97.5%	100.0%
\$125,000-\$149,999	21	8.8%	138,160	135,000	10	4	98.5%	100.0%
\$150,000-\$174,999	23	9.6%	164,279	165,000	6	3	99.5%	100.0%
\$175,000-\$199,999	22	9.2%	190,900	193,500	6	3	98.4%	100.0%
\$200,000-\$249,999	32	13.4%	225,941	224,949	6	3	99.9%	100.0%
\$250,000-\$299,999	33	13.8%	280,646	282,000	8	3	99.7%	100.0%
\$300,000-\$399,999	37	15.5%	358,269	365,000	11	7	98.9%	100.0%
\$400,000-\$499,999	22	9.2%	454,416	452,389	15	11	98.3%	100.0%
\$500,000-\$749,999	8	3.3%	567,800	550,000	10	4	99.5%	100.0%
\$750,000-\$999,999	5	2.1%	880,580	890,000	28	29	95.4%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



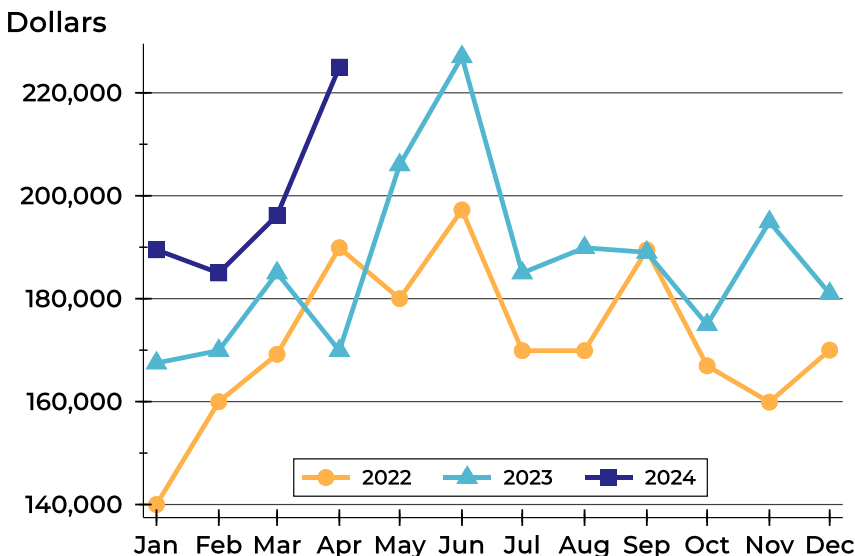
Shawnee County New Listings Analysis

Average Price



Month	2022	2023	2024
January	189,050	186,924	209,274
February	202,646	197,792	213,395
March	208,289	214,587	238,089
April	209,143	203,515	261,755
May	205,180	251,055	
June	223,059	248,369	
July	196,153	215,688	
August	213,837	227,246	
September	208,690	227,243	
October	195,443	197,829	
November	193,072	218,743	
December	181,665	207,174	

Median Price



Month	2022	2023	2024
January	140,000	167,500	189,500
February	159,975	169,925	185,000
March	169,200	185,000	196,200
April	189,900	169,900	225,000
May	180,000	206,000	
June	197,250	227,000	
July	169,900	185,000	
August	169,900	189,900	
September	189,475	189,000	
October	166,950	174,950	
November	159,900	194,925	
December	170,000	181,000	



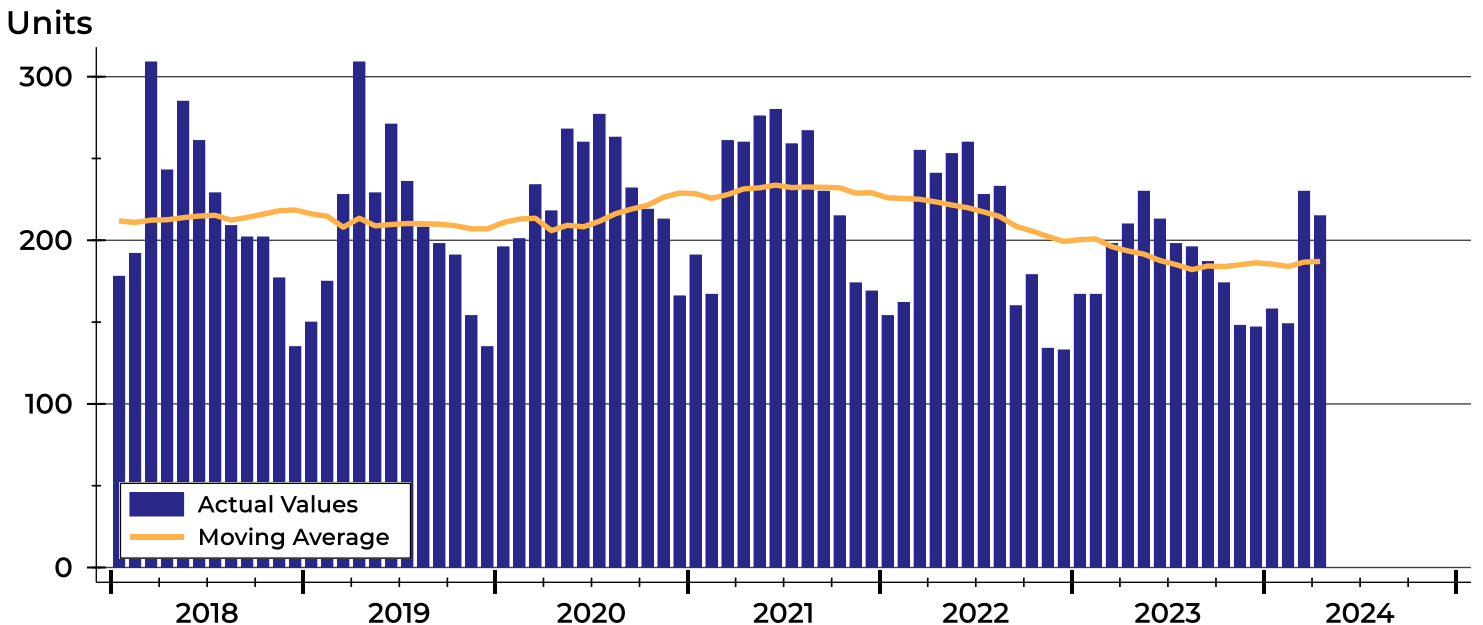
Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		215	210	2.4%	752	742	1.3%
Volume (1,000s)		54,391	46,043	18.1%	167,094	148,953	12.2%
Average	Sale Price	252,981	219,252	15.4%	222,200	200,746	10.7%
	Days on Market	19	13	46.2%	23	18	27.8%
	Percent of Original	98.6%	100.9%	-2.3%	97.8%	99.3%	-1.5%
Median	Sale Price	215,000	185,000	16.2%	194,700	175,000	11.3%
	Days on Market	4	3	33.3%	5	3	66.7%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 215 contracts for sale were written in Shawnee County during the month of April, up from 210 in 2023. The median list price of these homes was \$215,000, up from \$185,000 the prior year.

Half of the homes that went under contract in April were on the market less than 4 days, compared to 3 days in April 2023.

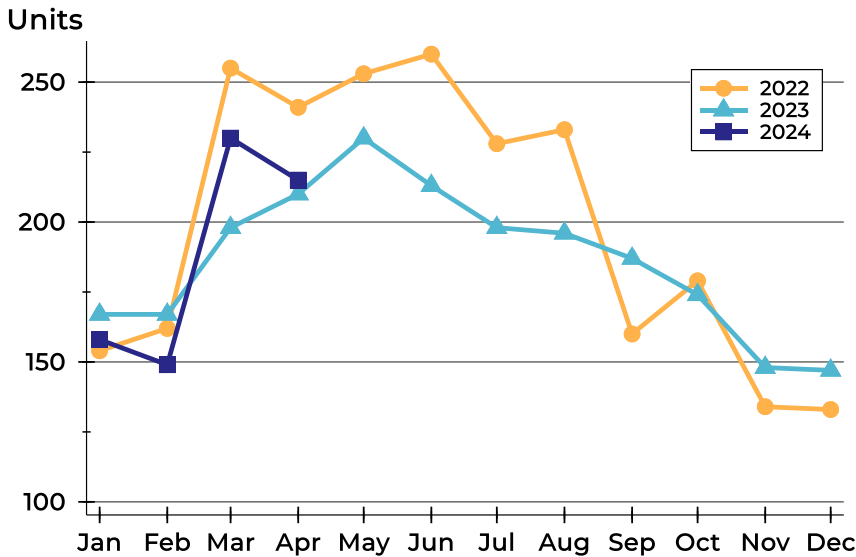
History of Contracts Written





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	154	167	158
February	162	167	149
March	255	198	230
April	241	210	215
May	253	230	
June	260	213	
July	228	198	
August	233	196	
September	160	187	
October	179	174	
November	134	148	
December	133	147	

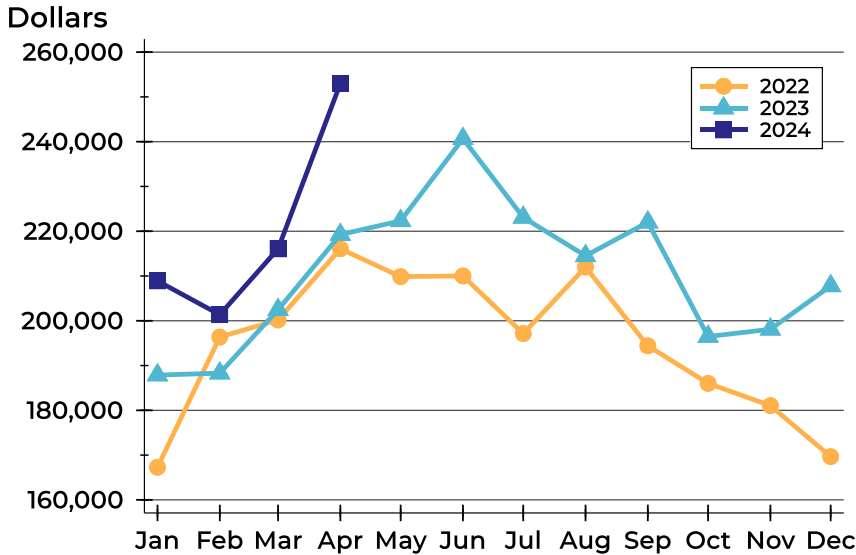
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	14,750	14,750	2	2	97.3%	97.3%
\$25,000-\$49,999	4	1.9%	37,173	36,445	71	33	85.3%	82.2%
\$50,000-\$99,999	20	9.3%	75,125	72,450	27	4	98.0%	100.0%
\$100,000-\$124,999	10	4.7%	111,115	112,500	22	7	100.4%	100.0%
\$125,000-\$149,999	20	9.3%	136,843	135,000	11	4	99.1%	100.0%
\$150,000-\$174,999	20	9.3%	164,495	165,880	5	3	99.7%	100.0%
\$175,000-\$199,999	23	10.7%	190,226	192,000	11	3	99.0%	100.0%
\$200,000-\$249,999	33	15.3%	225,594	220,000	13	3	99.0%	100.0%
\$250,000-\$299,999	27	12.6%	281,704	284,900	7	2	99.9%	100.0%
\$300,000-\$399,999	29	13.5%	356,075	360,000	20	7	99.5%	100.0%
\$400,000-\$499,999	13	6.0%	445,992	435,000	12	4	99.3%	100.0%
\$500,000-\$749,999	11	5.1%	544,400	549,500	41	16	97.0%	100.0%
\$750,000-\$999,999	1	0.5%	985,000	985,000	38	38	100.0%	100.0%
\$1,000,000 and up	2	0.9%	1,524,500	1,524,500	279	279	73.1%	73.1%



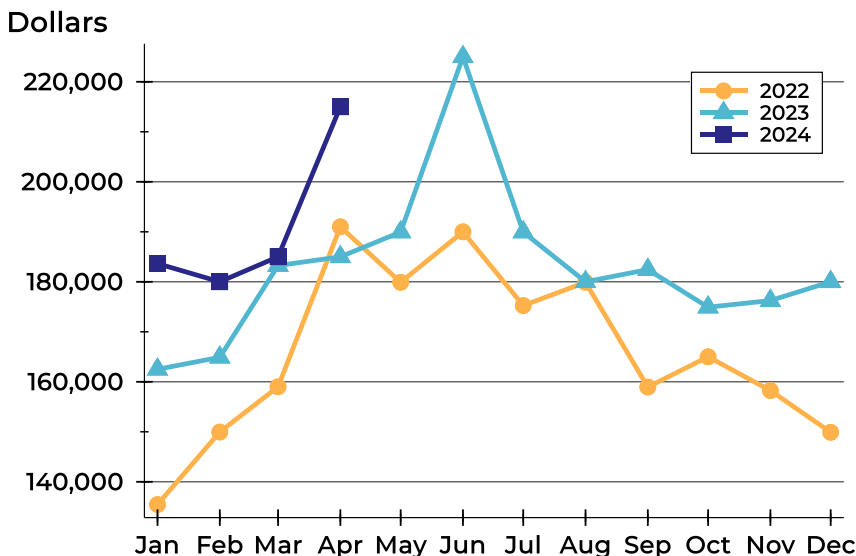
Shawnee County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	167,282	187,876	208,905
February	196,370	188,300	201,364
March	200,181	202,470	216,057
April	216,074	219,252	252,981
May	209,866	222,332	
June	210,019	240,681	
July	197,143	223,098	
August	211,991	214,510	
September	194,419	222,004	
October	186,015	196,489	
November	181,053	198,100	
December	169,662	207,791	

Median Price

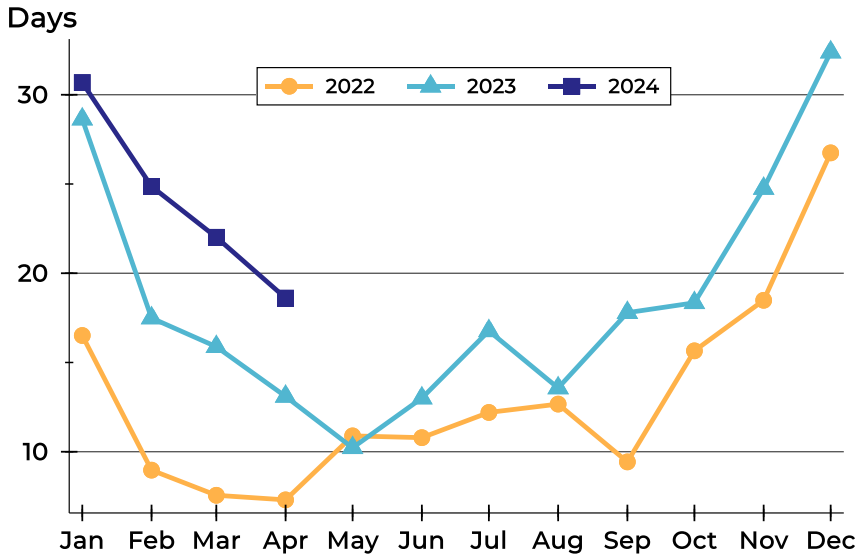


Month	2022	2023	2024
January	135,450	162,500	183,640
February	149,950	164,900	180,000
March	159,000	183,250	185,000
April	191,000	185,000	215,000
May	179,900	189,950	
June	190,000	225,000	
July	175,250	189,950	
August	179,900	180,000	
September	158,950	182,450	
October	165,000	174,925	
November	158,250	176,250	
December	149,900	180,000	



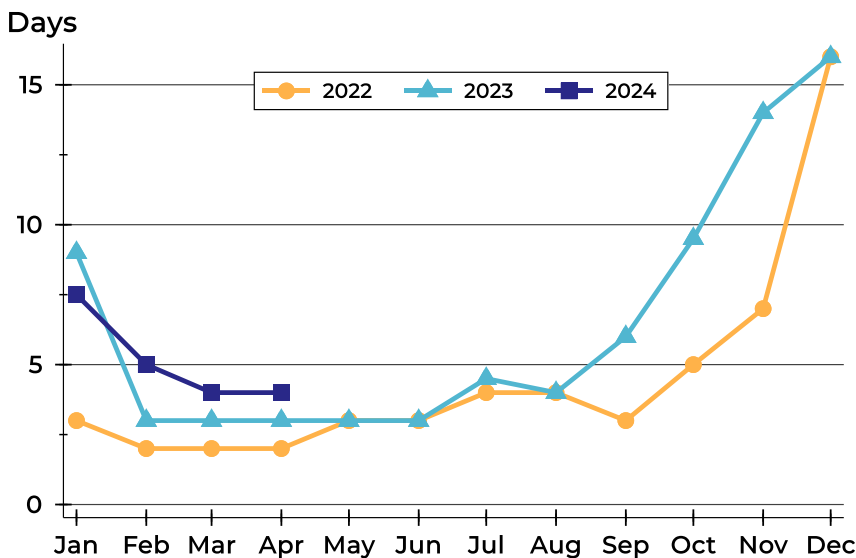
Shawnee County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	17	29	31
February	9	17	25
March	8	16	22
April	7	13	19
May	11	10	18
June	11	13	17
July	12	17	16
August	13	14	13
September	9	18	10
October	16	18	18
November	18	25	19
December	27	32	27

Median DOM



Month	2022	2023	2024
January	3	9	8
February	2	3	5
March	2	3	4
April	2	3	4
May	3	3	3
June	3	3	3
July	4	5	4
August	4	4	4
September	3	6	3
October	5	10	5
November	7	14	7
December	16	16	16



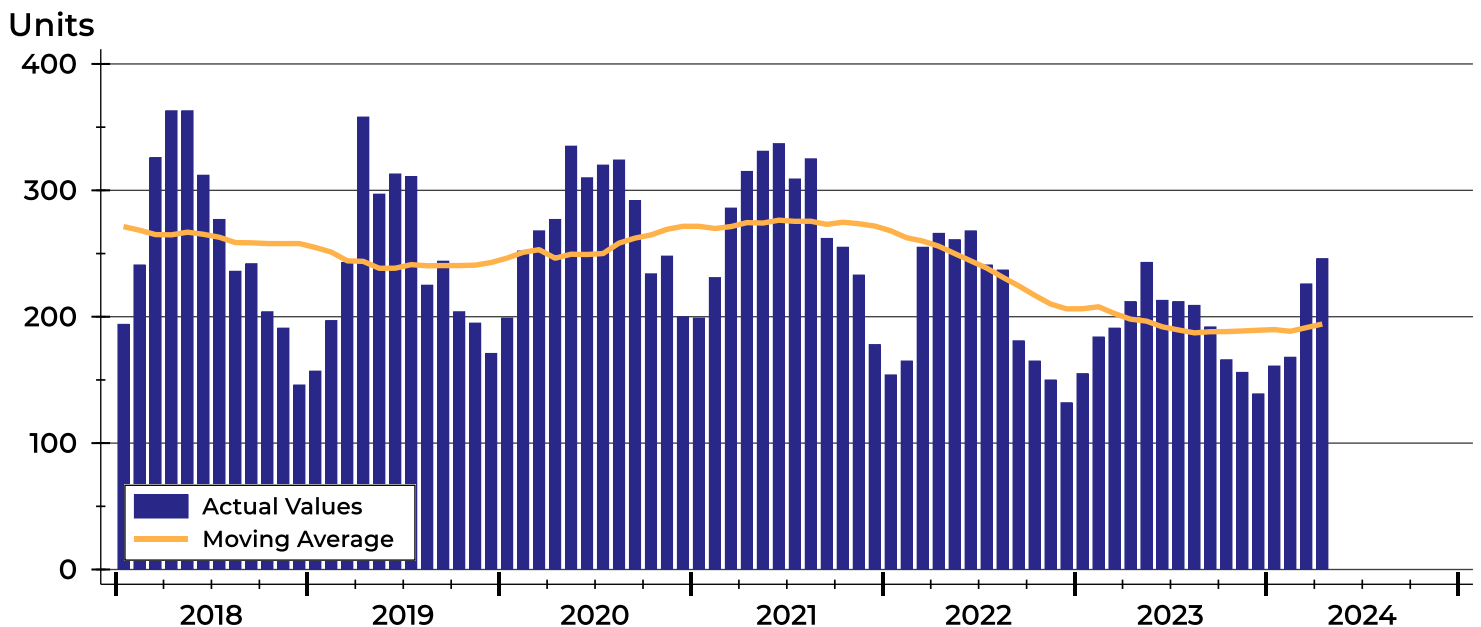
Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		246	212	16.0%
Volume (1,000s)		65,997	48,931	34.9%
Average	List Price	268,279	230,805	16.2%
	Days on Market	17	15	13.3%
	Percent of Original	99.1%	99.5%	-0.4%
Median	List Price	222,450	197,450	12.7%
	Days on Market	3	3	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 246 listings in Shawnee County had contracts pending at the end of April, up from 212 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

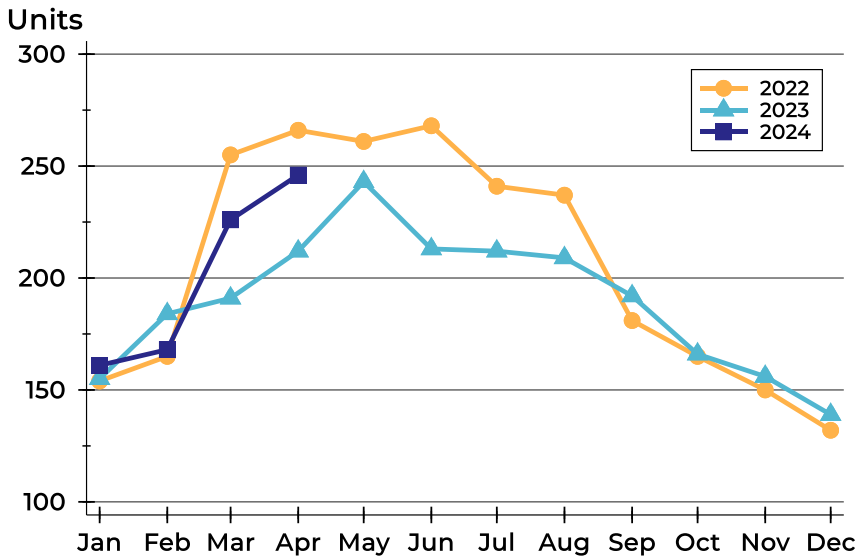
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	154	155	161
February	165	184	168
March	255	191	226
April	266	212	246
May	261	243	
June	268	213	
July	241	212	
August	237	209	
September	181	192	
October	165	166	
November	150	156	
December	132	139	

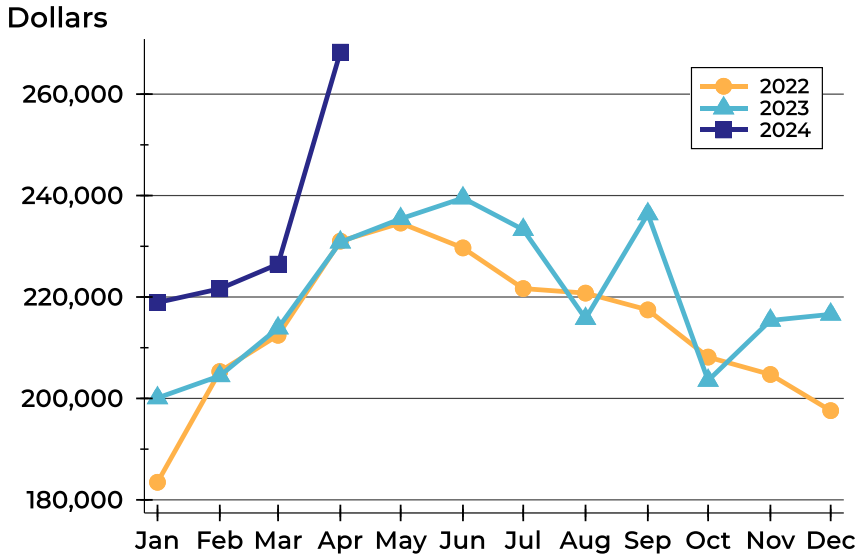
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.8%	31,445	31,445	114	114	82.2%	82.2%
\$50,000-\$99,999	14	5.7%	74,554	72,500	18	5	99.9%	100.0%
\$100,000-\$124,999	14	5.7%	113,275	115,000	17	5	100.0%	100.0%
\$125,000-\$149,999	23	9.3%	137,450	137,500	10	3	99.3%	100.0%
\$150,000-\$174,999	26	10.6%	161,916	162,450	6	3	100.0%	100.0%
\$175,000-\$199,999	26	10.6%	189,965	191,000	7	3	99.5%	100.0%
\$200,000-\$249,999	35	14.2%	226,441	224,900	19	3	98.9%	100.0%
\$250,000-\$299,999	33	13.4%	280,977	284,900	8	3	99.6%	100.0%
\$300,000-\$399,999	34	13.8%	356,907	362,500	18	5	99.5%	100.0%
\$400,000-\$499,999	20	8.1%	447,433	442,839	17	4	99.6%	100.0%
\$500,000-\$749,999	14	5.7%	557,664	547,200	34	10	97.7%	100.0%
\$750,000-\$999,999	2	0.8%	920,000	920,000	35	35	100.0%	100.0%
\$1,000,000 and up	2	0.8%	1,524,500	1,524,500	279	279	73.1%	73.1%



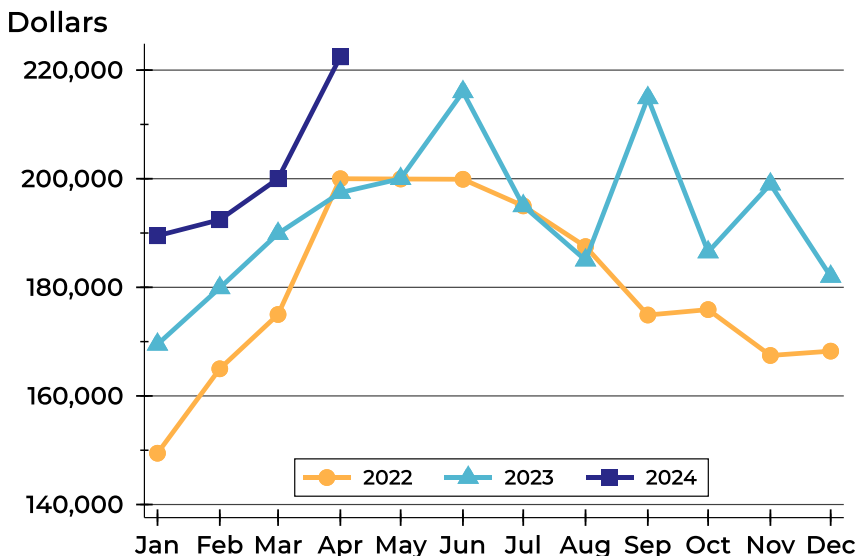
Shawnee County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	183,471	200,095	218,913
February	205,304	204,451	221,623
March	212,455	213,872	226,481
April	231,014	230,805	268,279
May	234,579	235,423	
June	229,679	239,503	
July	221,662	233,283	
August	220,766	215,734	
September	217,463	236,375	
October	208,152	203,540	
November	204,725	215,383	
December	197,592	216,582	

Median Price

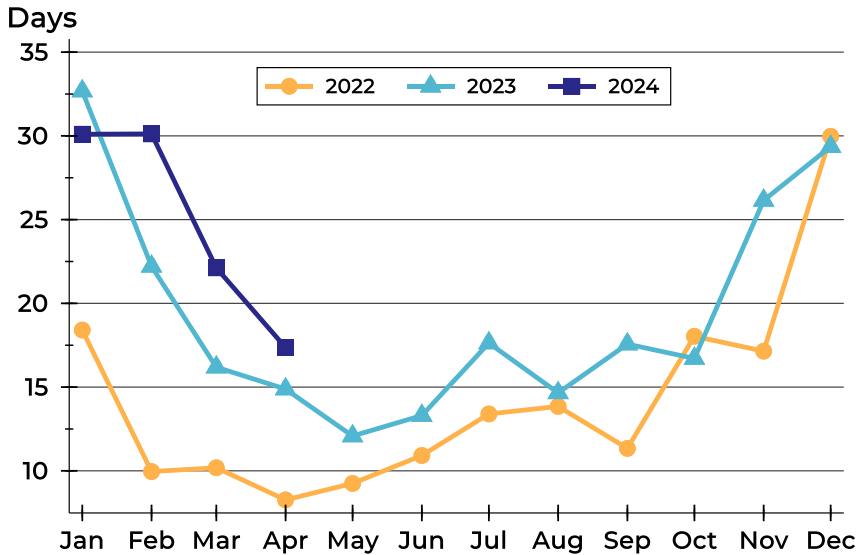


Month	2022	2023	2024
January	149,450	169,500	189,500
February	165,000	179,900	192,450
March	174,999	189,900	200,000
April	200,000	197,450	222,450
May	199,950	200,000	
June	199,900	216,000	
July	195,000	195,000	
August	187,500	185,000	
September	174,900	214,900	
October	175,900	186,500	
November	167,450	199,000	
December	168,250	182,000	



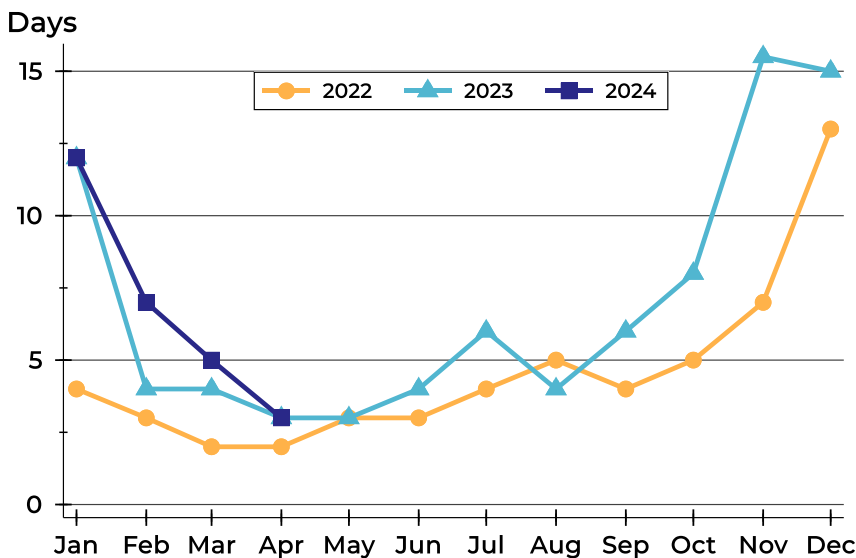
Shawnee County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	33	30
February	10	22	30
March	10	16	22
April	8	15	17
May	9	12	
June	11	13	
July	13	18	
August	14	15	
September	11	18	
October	18	17	
November	17	26	
December	30	29	

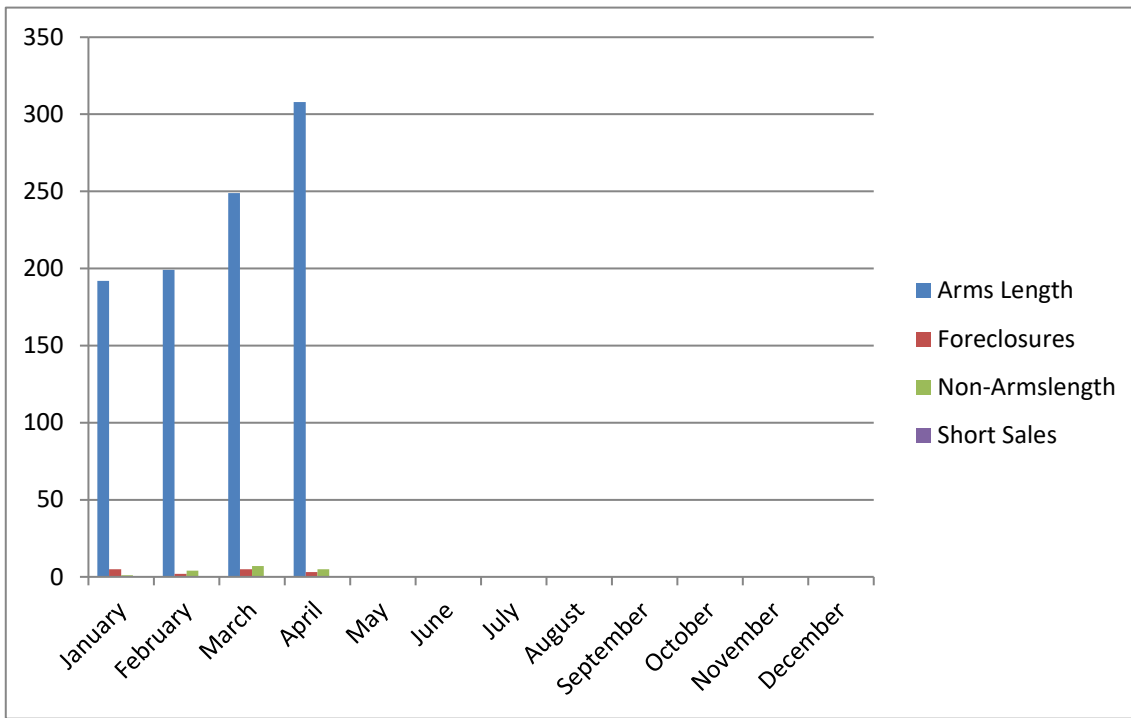
Median DOM



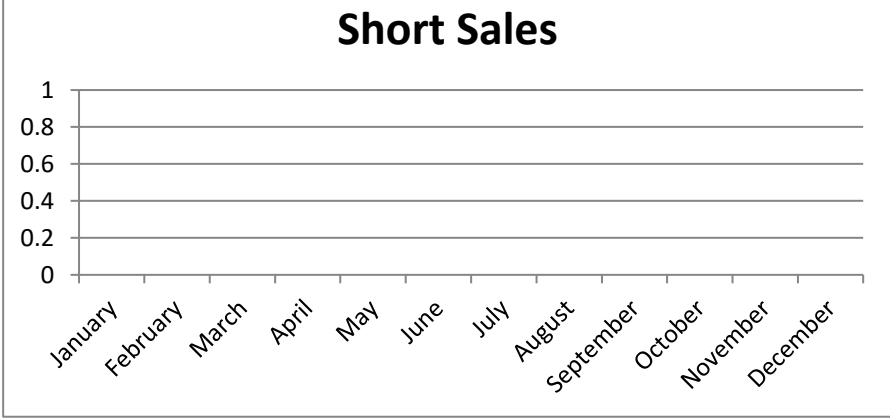
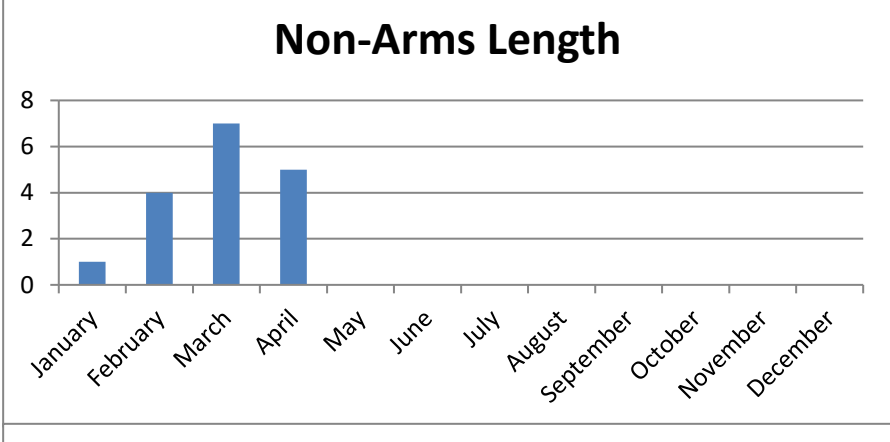
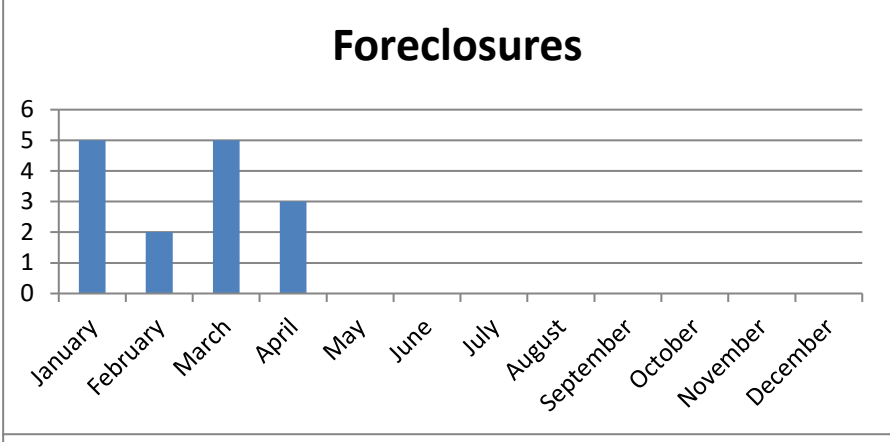
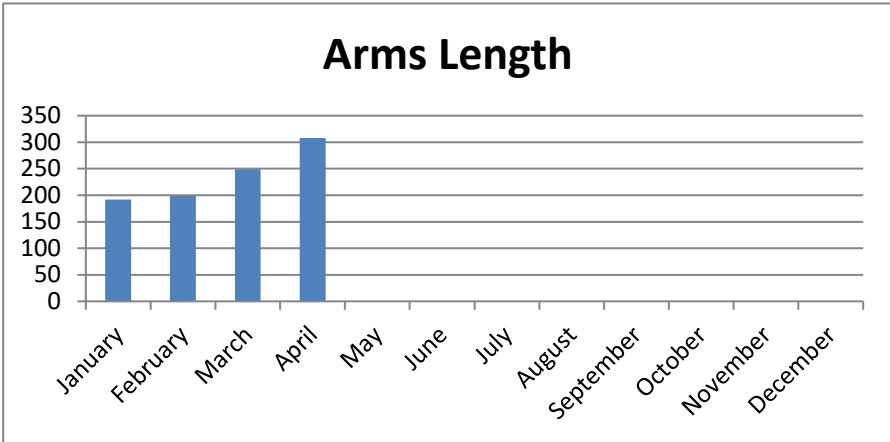
Month	2022	2023	2024
January	4	12	12
February	3	4	7
March	2	4	5
April	2	3	3
May	3	3	
June	3	4	
July	4	6	
August	5	4	
September	4	6	
October	5	8	
November	7	16	
December	13	15	

Sunflower Multiple Listing Service April 2024 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	198	192	5	1	0	5	3%
February	205	199	2	4	0	2	1%
March	261	249	5	7	0	5	2%
April	316	308	3	5	0	3	1%
May							
June							
July							
August							
September							
October							
November							
December							
YTD Totals	980	948	15	17	0	15	2%



**Sunflower Multiple Listing Service
April 2024 Distressed Sales Report**



Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

April 2024																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2024	YTD2023	YTD2022	YTD2021
\$1-\$29,999	1	4	4	4									13	23	35	39
\$30,000-\$39,999	3	8	3	7									21	23	22	22
\$40,000-\$49,999	7	4	6	6									23	28	16	38
\$50,000-\$59,999	2	3	8	3									16	39	31	43
\$60,000-\$69,999	5	6	9	14									34	46	46	42
\$70,000-\$79,999	6	5	8	7									26	28	38	39
\$80,000-\$89,999	6	5	11	27									49	33	54	42
\$90,000-\$99,999	8	6	5	6									25	52	40	47
\$100,000-\$119,999	10	10	16	15									51	60	81	92
\$120,000-\$139,999	10	14	15	24									63	72	119	99
\$140,000-\$159,999	19	20	25	25									89	74	80	95
\$160,000-\$179,999	17	18	26	22									83	83	79	81
\$180,000-\$199,999	15	14	22	28									79	64	68	79
\$200,000-\$249,999	26	35	23	54									138	138	135	149
\$250,000-\$299,999	27	22	29	32									110	99	99	91
\$300,000-\$399,999	22	17	30	42									111	90	89	102
\$400,000-\$499,999	10	4	16	10									40	36	52	27
\$500,000 or more	4	11	10	8									33	24	30	24
TOTALS	198	206	266	334	0	0	0	0	0	0	0	0	1004	1012	1114	1151



**April
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Rose in April

Total home sales in the Topeka MSA & Douglas County rose by 18.3% last month to 265 units, compared to 224 units in April 2023. Total sales volume was \$55.5 million, up 23.6% from a year earlier.

The median sale price in April was \$190,000, up from \$185,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

Topeka MSA & Douglas County Active Listings Up at End of April

The total number of active listings in the Topeka MSA & Douglas County at the end of April was 223 units, up from 180 at the same point in 2023. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$295,000.

During April, a total of 270 contracts were written up from 268 in April 2023. At the end of the month, there were 311 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		265 18.3%	224 -22.0%	287 -2.7%	826 3.3%	800 -11.7%	906 -3.2%
Active Listings Change from prior year		223 23.9%	180 15.4%	156 -6.6%	N/A	N/A	N/A
Months' Supply Change from prior year		0.9 28.6%	0.7 40.0%	0.5 -16.7%	N/A	N/A	N/A
New Listings Change from prior year		319 7.4%	297 -16.1%	354 -7.1%	1,023 5.7%	968 -11.9%	1,099 -7.3%
Contracts Written Change from prior year		270 0.7%	268 -13.8%	311 -8.5%	940 0.8%	933 -9.9%	1,035 -6.9%
Pending Contracts Change from prior year		311 15.2%	270 -20.1%	338 -16.3%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		55,468 23.6%	44,881 -22.6%	58,003 8.8%	174,766 11.1%	157,331 -9.3%	173,537 3.1%
Average	Sale Price Change from prior year	209,315 4.5%	200,361 -0.9%	202,102 11.8%	211,581 7.6%	196,663 2.7%	191,542 6.6%
	List Price of Actives Change from prior year	324,383 -3.4%	335,695 14.0%	294,384 19.1%	N/A	N/A	N/A
	Days on Market Change from prior year	24 33.3%	18 50.0%	12 -20.0%	29 26.1%	23 35.3%	17 -15.0%
	Percent of List Change from prior year	99.0% -2.2%	101.2% -1.1%	102.3% 1.0%	98.5% -0.8%	99.3% -1.3%	100.6% 0.6%
	Percent of Original Change from prior year	97.6% -2.3%	99.9% -1.6%	101.5% 0.5%	96.7% -0.8%	97.5% -2.0%	99.5% 0.3%
Median	Sale Price Change from prior year	190,000 2.7%	185,000 8.8%	170,001 9.7%	185,000 8.1%	171,089 6.9%	160,000 0.2%
	List Price of Actives Change from prior year	295,000 18.0%	249,950 2.0%	244,950 42.4%	N/A	N/A	N/A
	Days on Market Change from prior year	4 0.0%	4 100.0%	2 0.0%	9 50.0%	6 100.0%	3 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% -0.5%	100.5% 0.5%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% -0.4%	100.4% 0.4%	98.4% -1.6%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



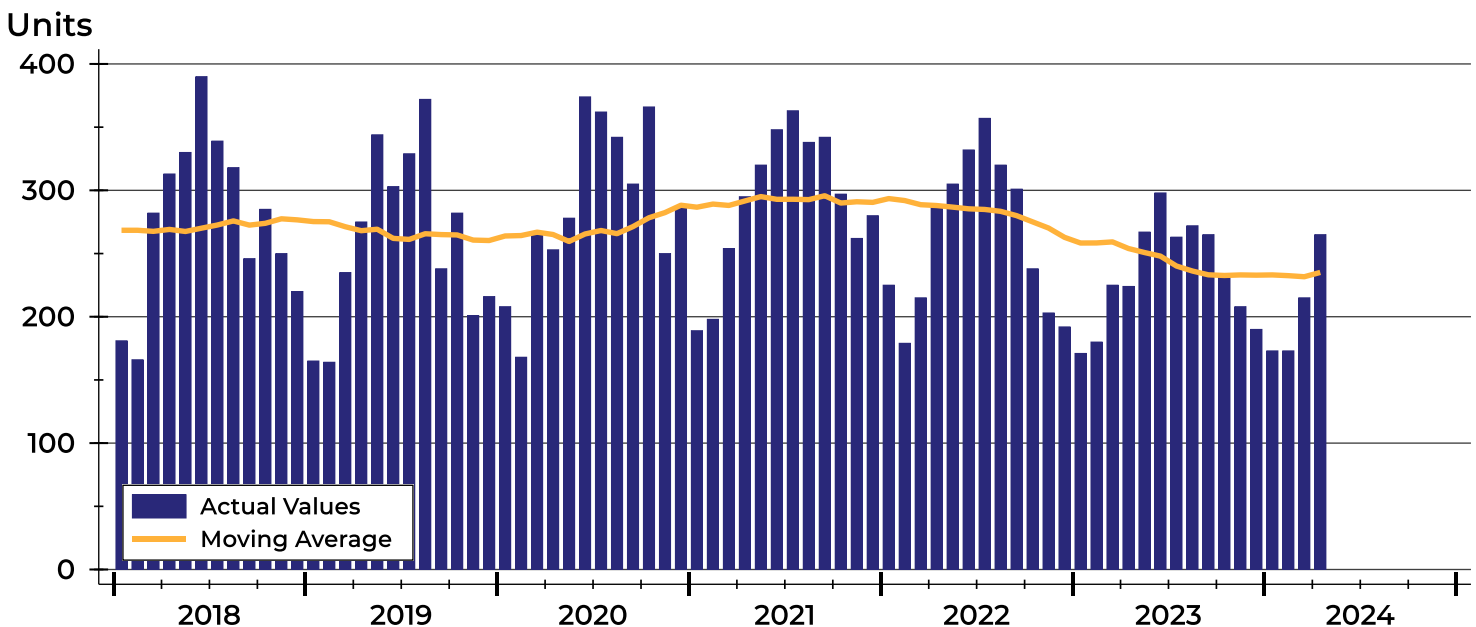
Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		265	224	18.3%	826	800	3.3%
Volume (1,000s)		55,468	44,881	23.6%	174,766	157,331	11.1%
Months' Supply		0.9	0.7	28.6%	N/A	N/A	N/A
Average	Sale Price	209,315	200,361	4.5%	211,581	196,663	7.6%
	Days on Market	24	18	33.3%	29	23	26.1%
	Percent of List	99.0%	101.2%	-2.2%	98.5%	99.3%	-0.8%
	Percent of Original	97.6%	99.9%	-2.3%	96.7%	97.5%	-0.8%
Median	Sale Price	190,000	185,000	2.7%	185,000	171,089	8.1%
	Days on Market	4	4	0.0%	9	6	50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.4%	100.0%	-1.6%

A total of 265 homes sold in the Topeka MSA & Douglas County in April, up from 224 units in April 2023. Total sales volume rose to \$55.5 million compared to \$44.9 million in the previous year.

The median sales price in April was \$190,000, up 2.7% compared to the prior year. Median days on market was 4 days, down from 12 days in March, but up from 4 in April 2023.

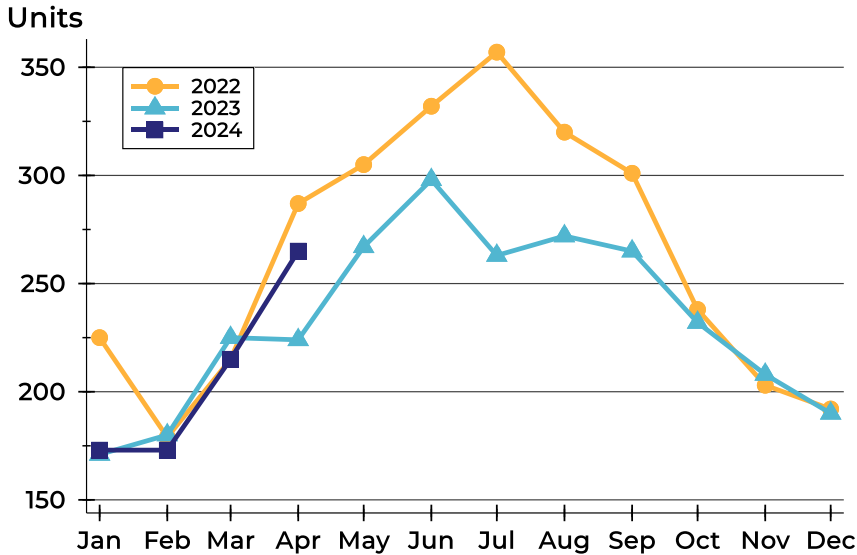
History of Closed Listings





Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	225	171	173
February	179	180	173
March	215	225	215
April	287	224	265
May	305	267	305
June	332	298	332
July	357	263	357
August	320	272	320
September	301	265	301
October	238	232	238
November	203	208	203
December	192	190	192

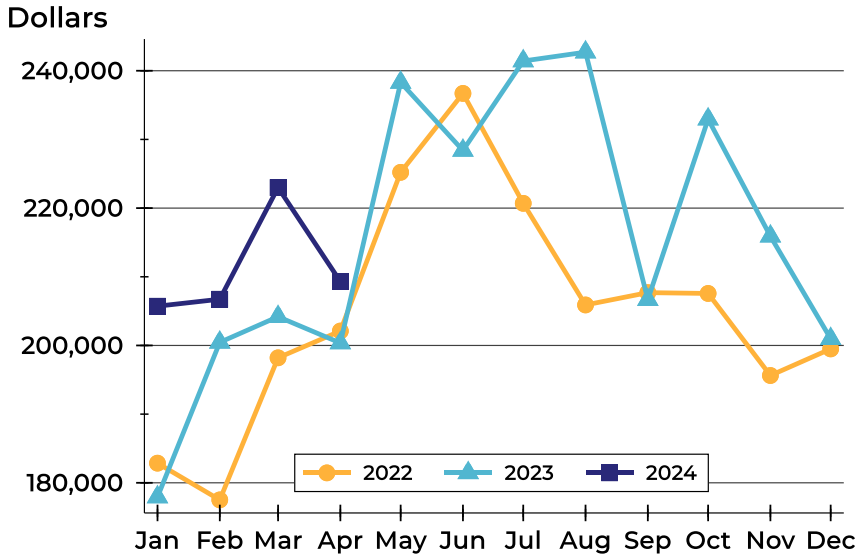
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	0.5	14,150	14,000	33	3	86.1%	94.6%	75.3%	94.6%
\$25,000-\$49,999	12	4.5%	1.3	36,825	37,000	33	10	100.0%	91.1%	96.6%	89.2%
\$50,000-\$99,999	31	11.7%	0.4	74,608	70,000	19	3	99.8%	100.0%	97.1%	100.0%
\$100,000-\$124,999	21	7.9%	0.6	117,398	119,950	6	3	97.9%	100.0%	97.7%	100.0%
\$125,000-\$149,999	21	7.9%	0.6	136,295	136,000	15	4	98.4%	98.2%	97.3%	97.7%
\$150,000-\$174,999	26	9.8%	0.7	159,050	159,750	19	5	100.4%	100.0%	99.0%	100.0%
\$175,000-\$199,999	26	9.8%	0.4	186,828	186,000	24	4	100.8%	100.0%	99.7%	100.0%
\$200,000-\$249,999	46	17.4%	0.6	226,620	225,000	24	6	99.6%	100.0%	98.9%	99.5%
\$250,000-\$299,999	28	10.6%	0.9	267,102	265,000	16	5	98.7%	98.2%	98.1%	98.2%
\$300,000-\$399,999	36	13.6%	1.4	346,884	348,500	36	5	98.1%	99.3%	96.6%	98.2%
\$400,000-\$499,999	7	2.6%	2.3	442,414	435,000	29	13	99.3%	100.0%	98.7%	100.0%
\$500,000-\$749,999	6	2.3%	3.1	558,333	557,500	88	104	93.3%	95.7%	90.7%	92.7%
\$750,000-\$999,999	2	0.8%	7.2	756,354	756,354	7	7	99.2%	99.2%	97.8%	97.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



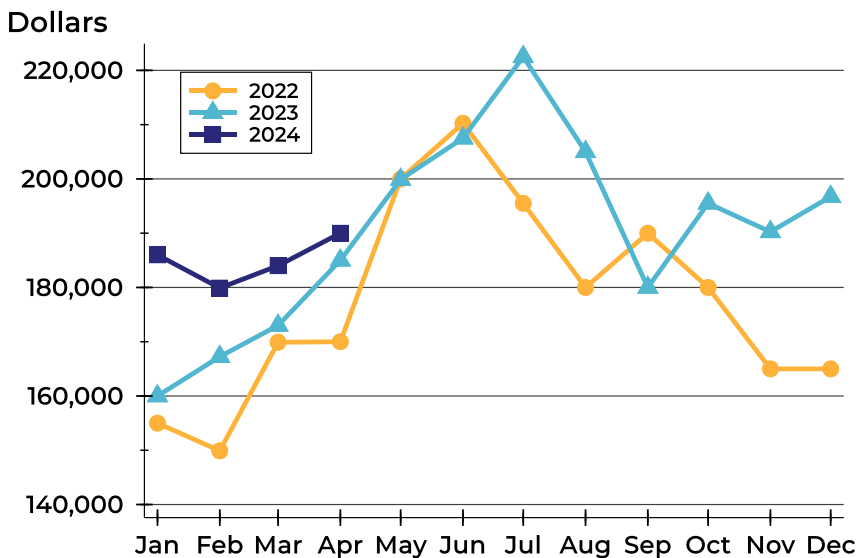
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	182,865	177,930	205,720
February	177,517	200,452	206,735
March	198,204	204,189	222,990
April	202,102	200,361	209,315
May	225,211	238,294	
June	236,704	228,399	
July	220,695	241,421	
August	205,899	242,709	
September	207,696	206,671	
October	207,577	232,955	
November	195,625	215,906	
December	199,500	200,985	

Median Price

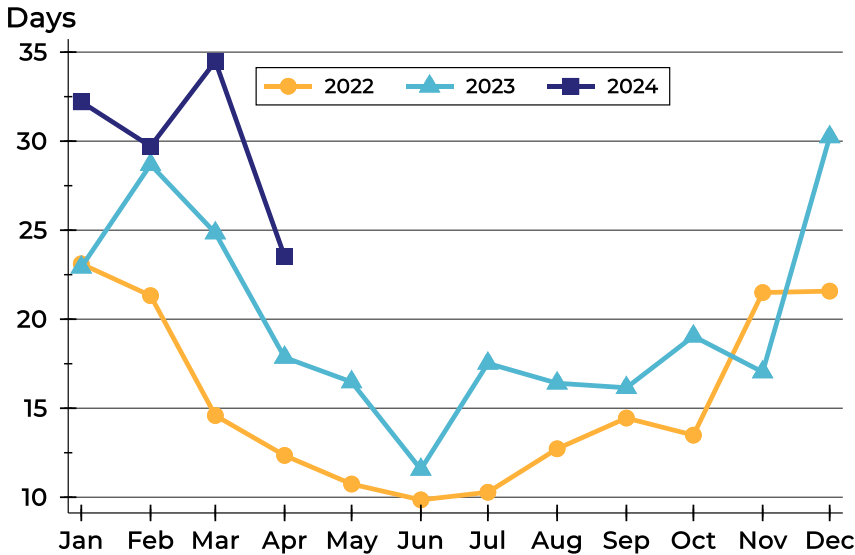


Month	2022	2023	2024
January	155,000	160,000	186,000
February	149,900	167,250	179,900
March	169,900	173,000	184,000
April	170,001	185,000	190,000
May	200,000	199,900	
June	210,250	207,500	
July	195,500	222,500	
August	180,000	205,000	
September	190,000	180,000	
October	180,000	195,500	
November	165,000	190,250	
December	165,000	196,750	



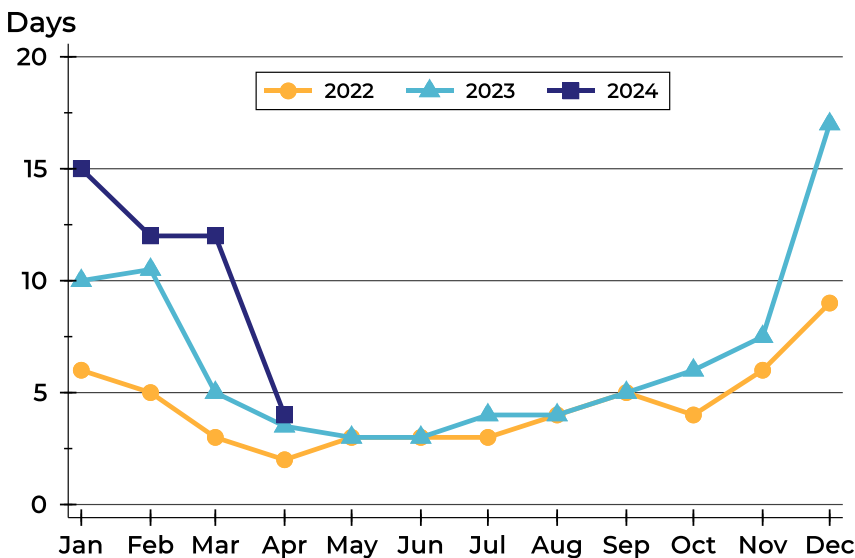
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	23	23	32
February	21	29	30
March	15	25	34
April	12	18	24
May	11	16	
June	10	12	
July	10	18	
August	13	16	
September	14	16	
October	13	19	
November	21	17	
December	22	30	

Median DOM



Month	2022	2023	2024
January	6	10	15
February	5	11	12
March	3	5	12
April	2	4	4
May	3	3	
June	3	3	
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	6	8	
December	9	17	



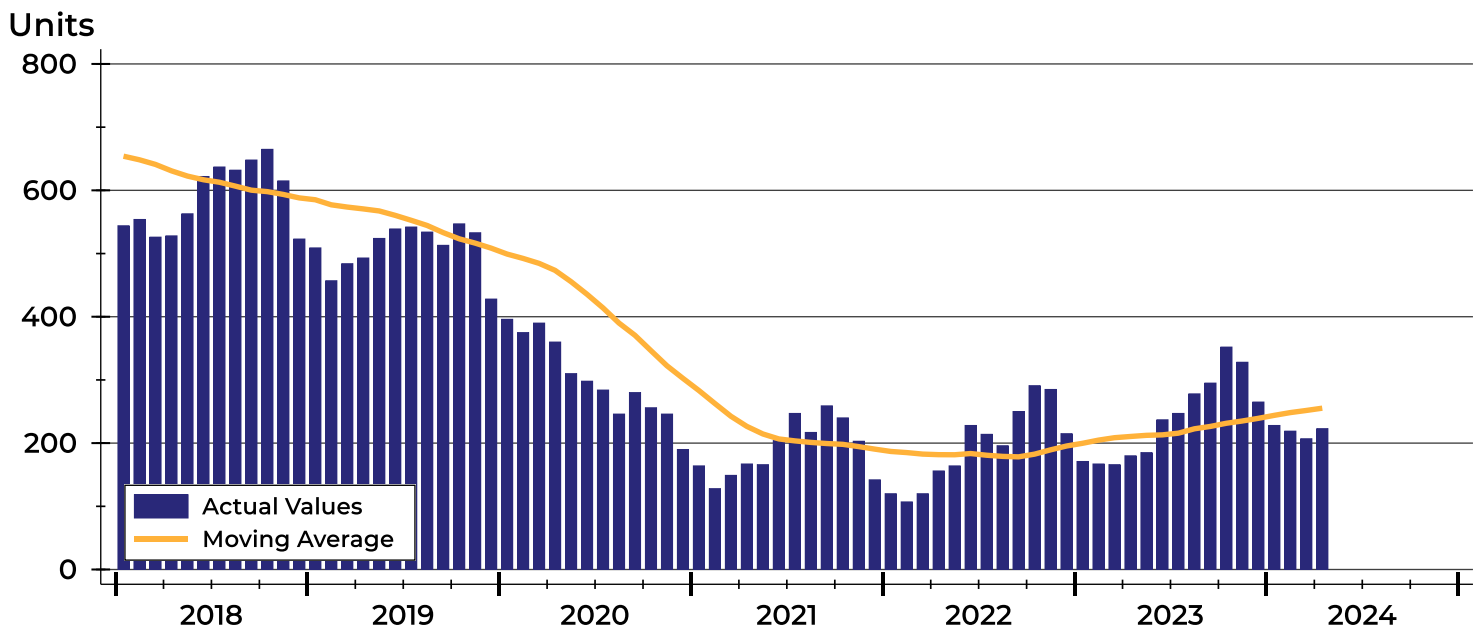
Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		223	180	23.9%
Volume (1,000s)		72,337	60,425	19.7%
Months' Supply		0.9	0.7	28.6%
Average	List Price	324,383	335,695	-3.4%
	Days on Market	56	52	7.7%
	Percent of Original	96.6%	97.9%	-1.3%
Median	List Price	295,000	249,950	18.0%
	Days on Market	27	28	-3.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 223 homes were available for sale in the Topeka MSA & Douglas County at the end of April. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of April was \$295,000, up 18.0% from 2023. The typical time on market for active listings was 27 days, down from 28 days a year earlier.

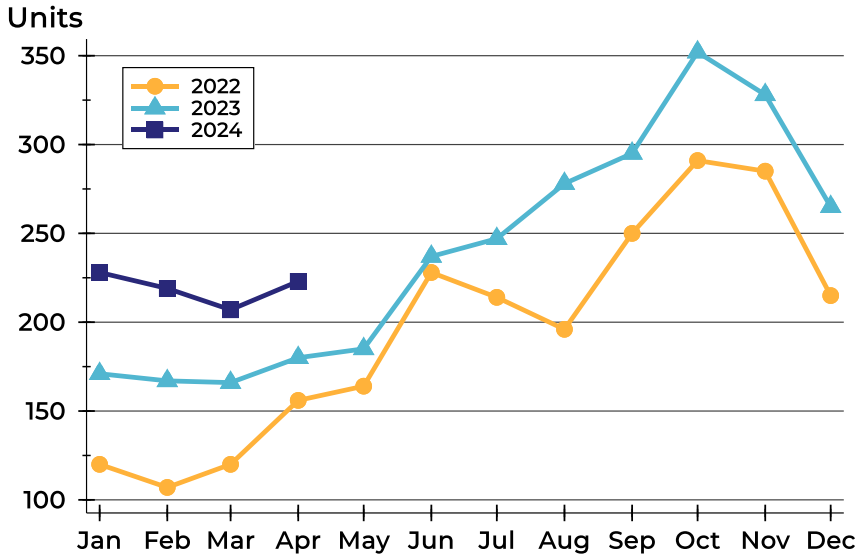
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	120	171	228
February	107	167	219
March	120	166	207
April	156	180	223
May	164	185	
June	228	237	
July	214	247	
August	196	278	
September	250	295	
October	291	352	
November	285	328	
December	215	265	

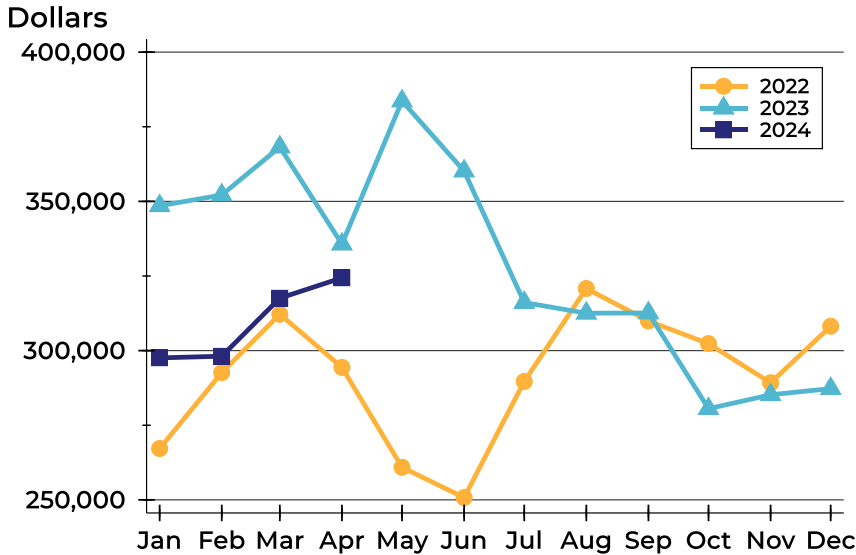
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.4%	0.5	24,500	24,500	55	55	75.4%	75.4%
\$25,000-\$49,999	11	4.9%	1.3	35,073	33,900	77	67	87.0%	100.0%
\$50,000-\$99,999	13	5.8%	0.4	79,700	79,900	54	19	97.7%	100.0%
\$100,000-\$124,999	10	4.5%	0.6	111,590	109,950	41	27	91.5%	91.7%
\$125,000-\$149,999	13	5.8%	0.6	135,900	134,900	33	26	99.0%	100.0%
\$150,000-\$174,999	16	7.2%	0.7	162,038	161,400	24	17	97.1%	100.0%
\$175,000-\$199,999	9	4.0%	0.4	186,867	187,700	148	56	94.1%	100.0%
\$200,000-\$249,999	20	9.0%	0.6	224,902	225,000	61	34	98.0%	99.3%
\$250,000-\$299,999	24	10.8%	0.9	278,319	281,000	39	26	95.7%	100.0%
\$300,000-\$399,999	41	18.4%	1.4	354,037	352,300	35	25	98.3%	100.0%
\$400,000-\$499,999	30	13.5%	2.3	462,439	472,500	57	29	97.3%	98.7%
\$500,000-\$749,999	28	12.6%	3.1	630,913	634,639	89	52	97.6%	100.0%
\$750,000-\$999,999	6	2.7%	7.2	867,000	870,000	78	26	100.0%	100.0%
\$1,000,000 and up	1	0.4%	N/A	1,300,000	1,300,000	20	20	100.0%	100.0%



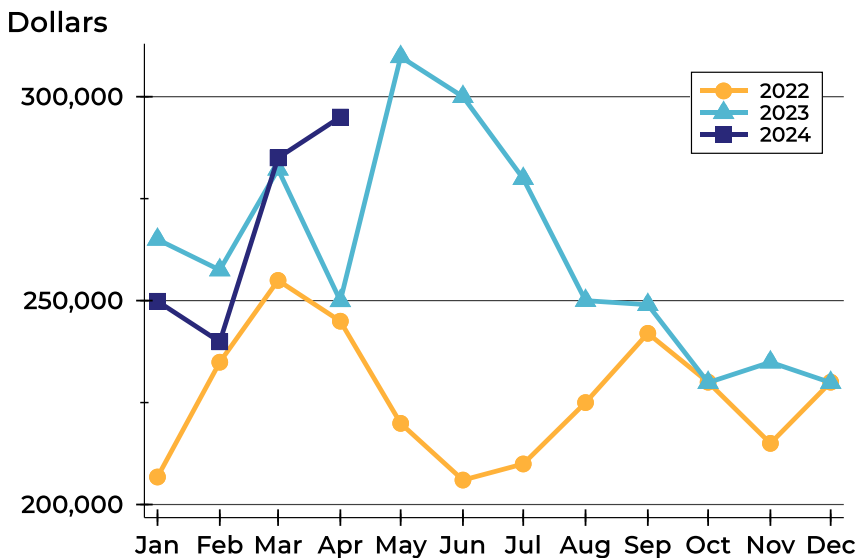
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	267,205	348,519	297,579
February	292,627	352,143	298,129
March	312,200	368,210	317,576
April	294,384	335,695	324,383
May	260,918	383,634	
June	250,771	360,176	
July	289,675	316,123	
August	320,814	312,541	
September	309,934	312,626	
October	302,351	280,559	
November	289,231	285,207	
December	308,183	287,298	

Median Price

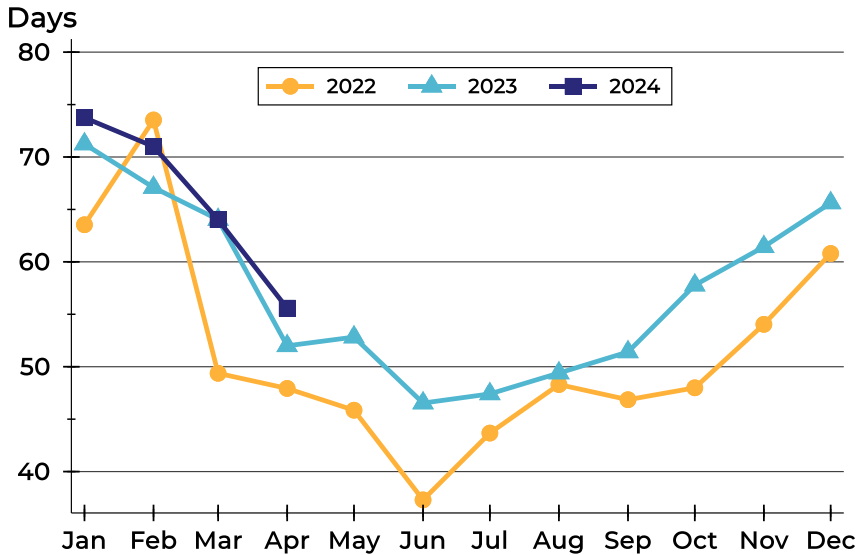


Month	2022	2023	2024
January	206,750	265,000	249,839
February	234,900	257,500	239,900
March	254,950	282,200	285,000
April	244,950	249,950	295,000
May	219,900	309,777	
June	206,000	300,000	
July	209,950	279,900	
August	225,000	250,000	
September	241,985	249,000	
October	230,000	229,900	
November	215,000	234,900	
December	230,000	229,900	



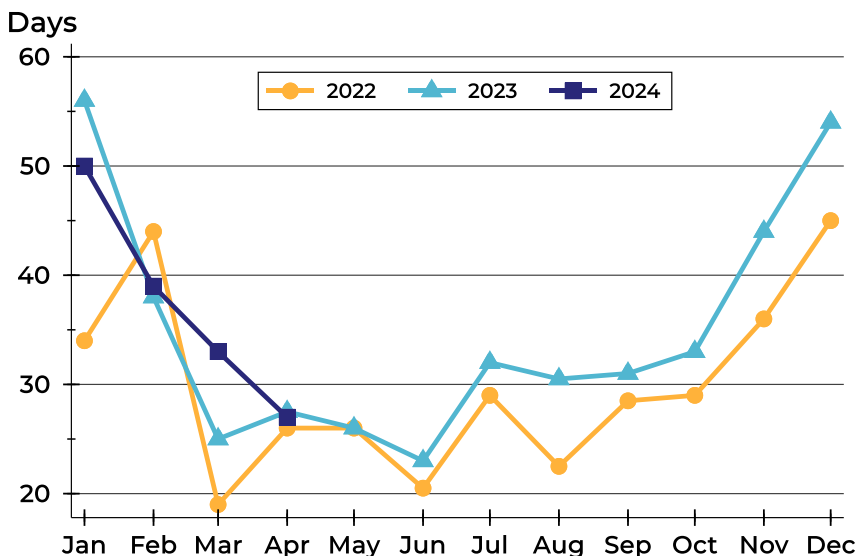
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	64	71	74
February	74	67	71
March	49	64	64
April	48	52	56
May	46	53	
June	37	47	
July	44	47	
August	48	49	
September	47	51	
October	48	58	
November	54	61	
December	61	66	

Median DOM

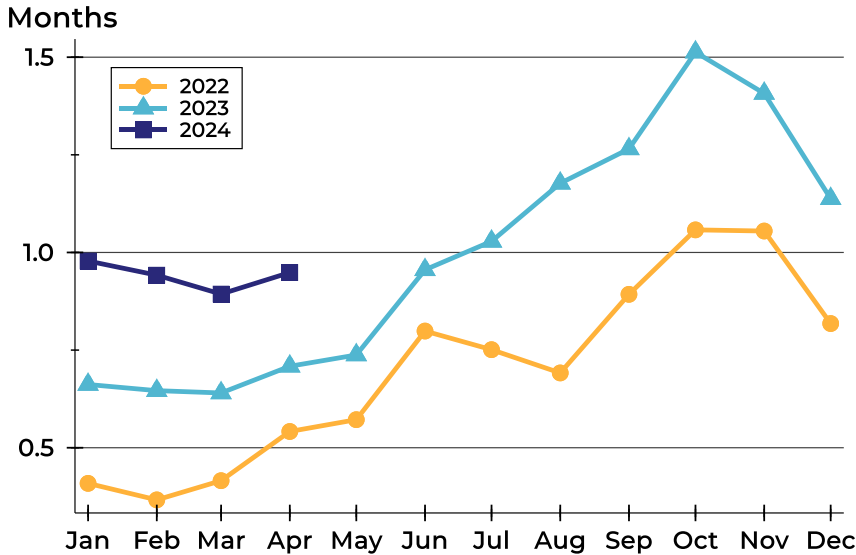


Month	2022	2023	2024
January	34	56	50
February	44	38	39
March	19	25	33
April	26	28	27
May	26	26	
June	21	23	
July	29	32	
August	23	31	
September	29	31	
October	29	33	
November	36	44	
December	45	54	



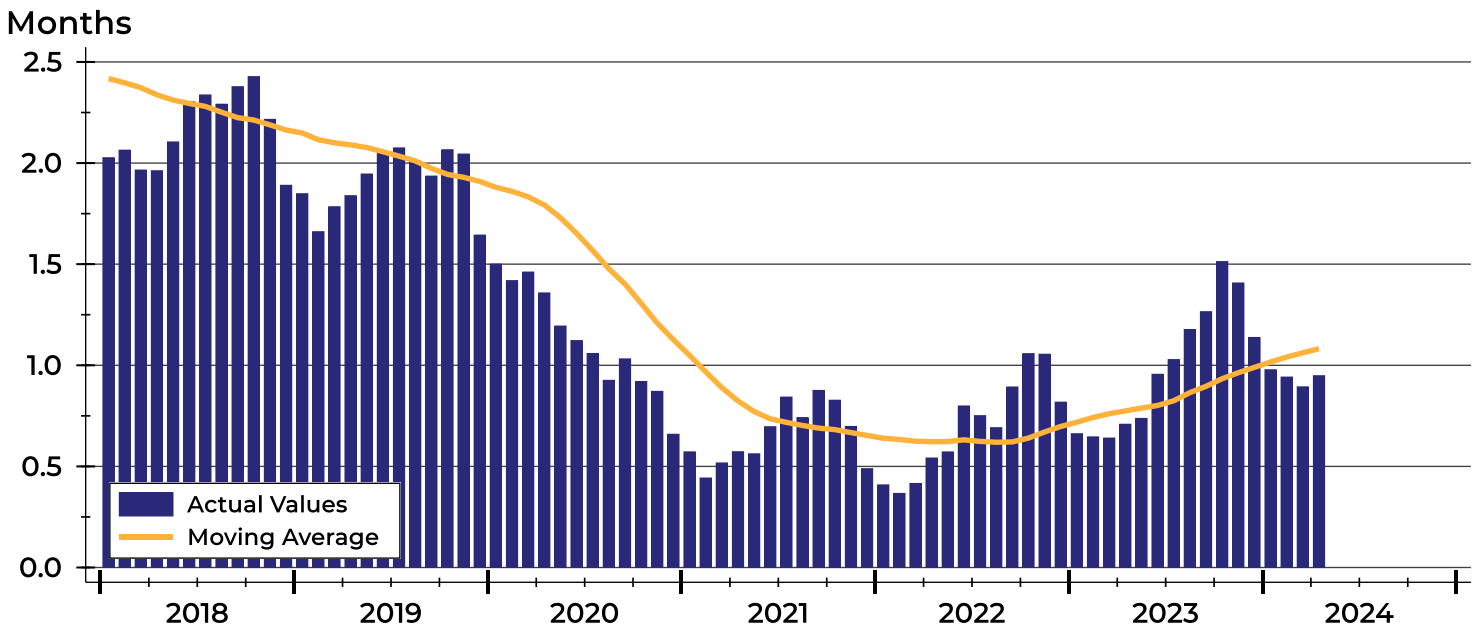
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.7	1.0
February	0.4	0.6	0.9
March	0.4	0.6	0.9
April	0.5	0.7	0.9
May	0.6	0.7	0.9
June	0.8	1.0	0.9
July	0.8	1.0	0.9
August	0.7	1.2	0.9
September	0.9	1.3	0.9
October	1.1	1.5	0.9
November	1.1	1.4	0.9
December	0.8	1.1	0.9

History of Month's Supply





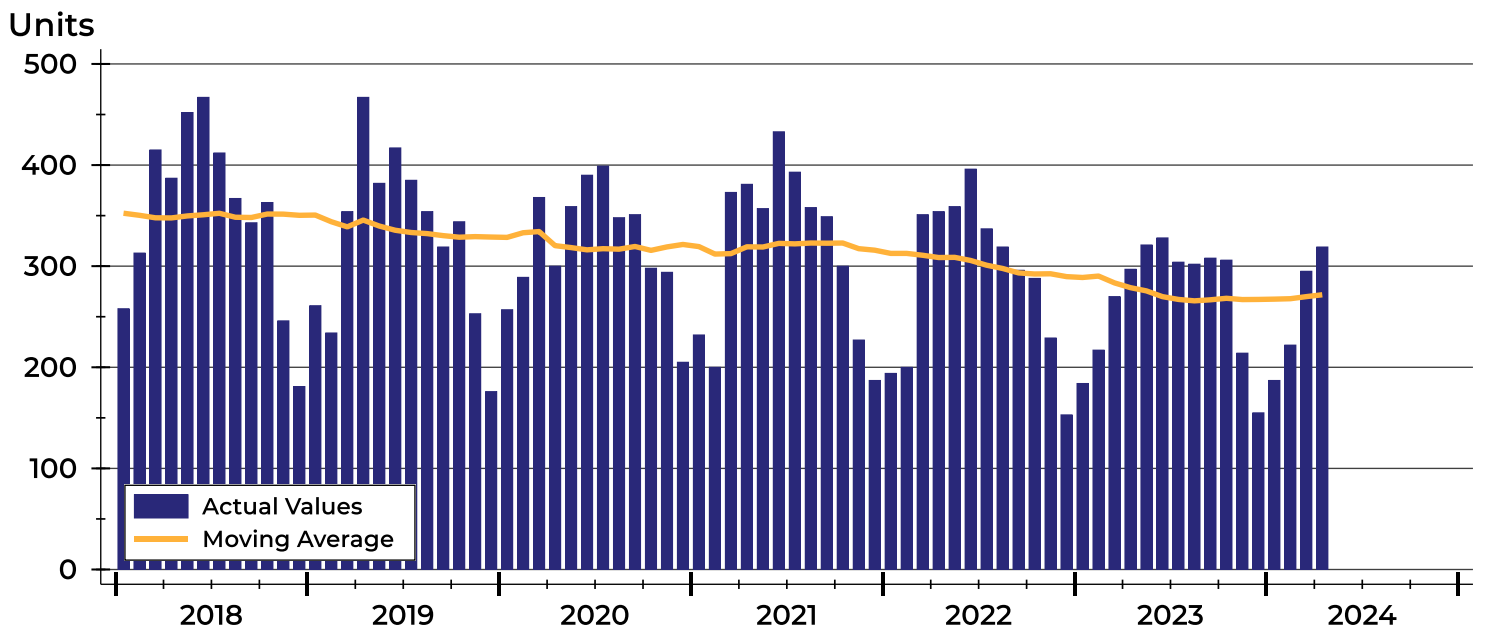
Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	319	297	7.4%
	Volume (1,000s)	85,659	66,325	29.2%
	Average List Price	268,523	223,315	20.2%
	Median List Price	232,000	180,000	28.9%
Year-to-Date	New Listings	1,023	968	5.7%
	Volume (1,000s)	248,802	211,420	17.7%
	Average List Price	243,209	218,409	11.4%
	Median List Price	209,000	180,000	16.1%

A total of 319 new listings were added in the Topeka MSA & Douglas County during April, up 7.4% from the same month in 2023. Year-to-date the Topeka MSA & Douglas County has seen 1,023 new listings.

The median list price of these homes was \$232,000 up from \$180,000 in 2023.

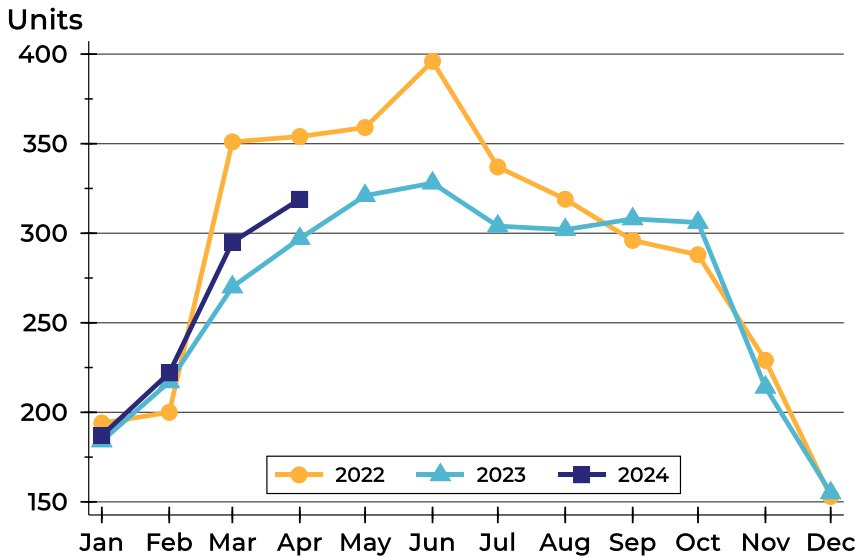
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	194	184	187
February	200	217	222
March	351	270	295
April	354	297	319
May	359	321	
June	396	328	
July	337	304	
August	319	302	
September	296	308	
October	288	306	
November	229	214	
December	153	155	

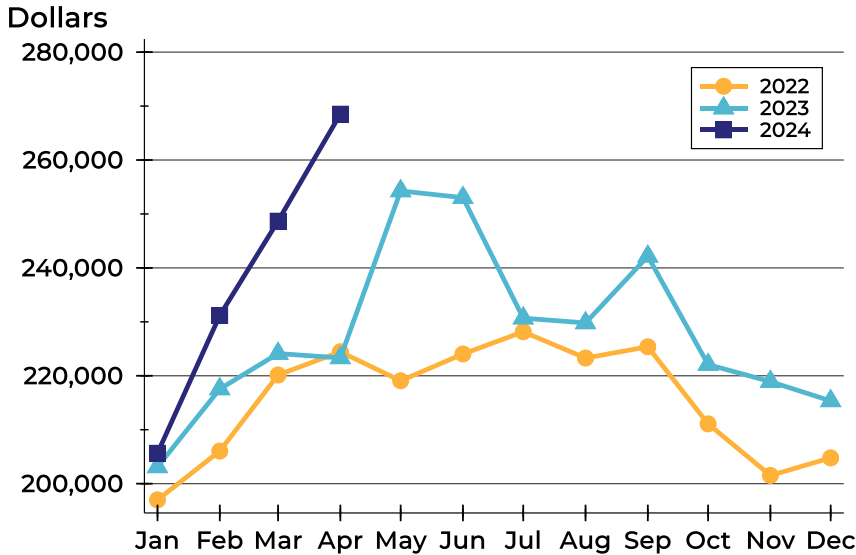
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.3%	38,350	41,250	10	9	100.0%	100.0%
\$50,000-\$99,999	27	8.5%	78,674	79,900	9	4	100.3%	100.0%
\$100,000-\$124,999	16	5.0%	114,681	115,000	14	13	96.3%	100.0%
\$125,000-\$149,999	27	8.5%	136,400	134,950	11	6	98.6%	100.0%
\$150,000-\$174,999	29	9.1%	163,166	165,000	8	4	99.6%	100.0%
\$175,000-\$199,999	28	8.8%	189,405	191,000	6	4	99.0%	100.0%
\$200,000-\$249,999	42	13.2%	225,183	224,999	7	4	99.9%	100.0%
\$250,000-\$299,999	43	13.5%	280,021	280,000	9	6	99.3%	100.0%
\$300,000-\$399,999	52	16.3%	353,442	356,100	12	8	98.8%	100.0%
\$400,000-\$499,999	27	8.5%	457,024	458,179	16	19	98.4%	100.0%
\$500,000-\$749,999	17	5.3%	602,900	569,000	13	14	99.8%	100.0%
\$750,000-\$999,999	6	1.9%	891,983	894,500	26	27	96.2%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



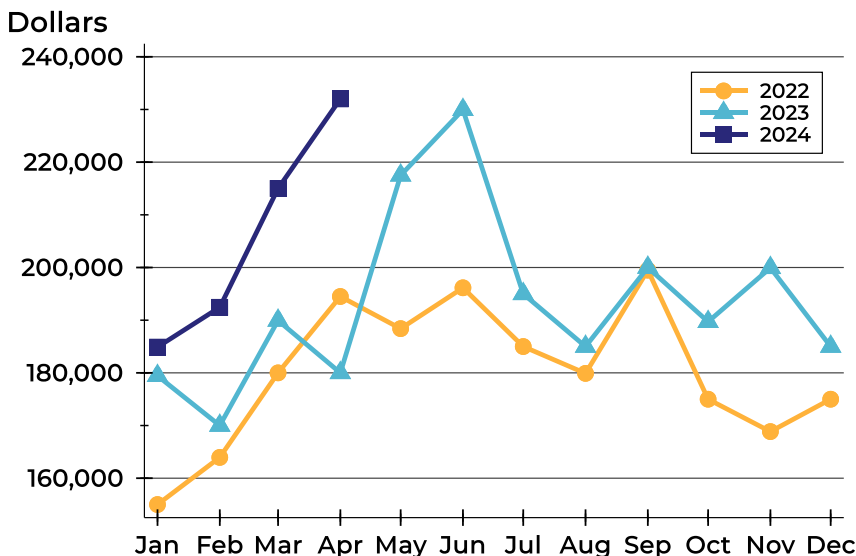
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2022	2023	2024
January	196,996	203,115	205,656
February	206,048	217,557	231,183
March	220,151	224,120	248,689
April	224,448	223,315	268,523
May	219,072	254,269	
June	224,050	253,028	
July	228,155	230,689	
August	223,292	229,796	
September	225,374	242,146	
October	211,083	222,082	
November	201,527	218,916	
December	204,773	215,349	

Median Price



Month	2022	2023	2024
January	155,000	179,450	184,900
February	163,950	170,000	192,450
March	180,000	189,950	215,000
April	194,500	180,000	232,000
May	188,400	217,500	
June	196,150	229,950	
July	185,000	195,000	
August	179,900	185,000	
September	199,500	200,000	
October	175,000	189,700	
November	168,850	199,950	
December	175,000	185,000	



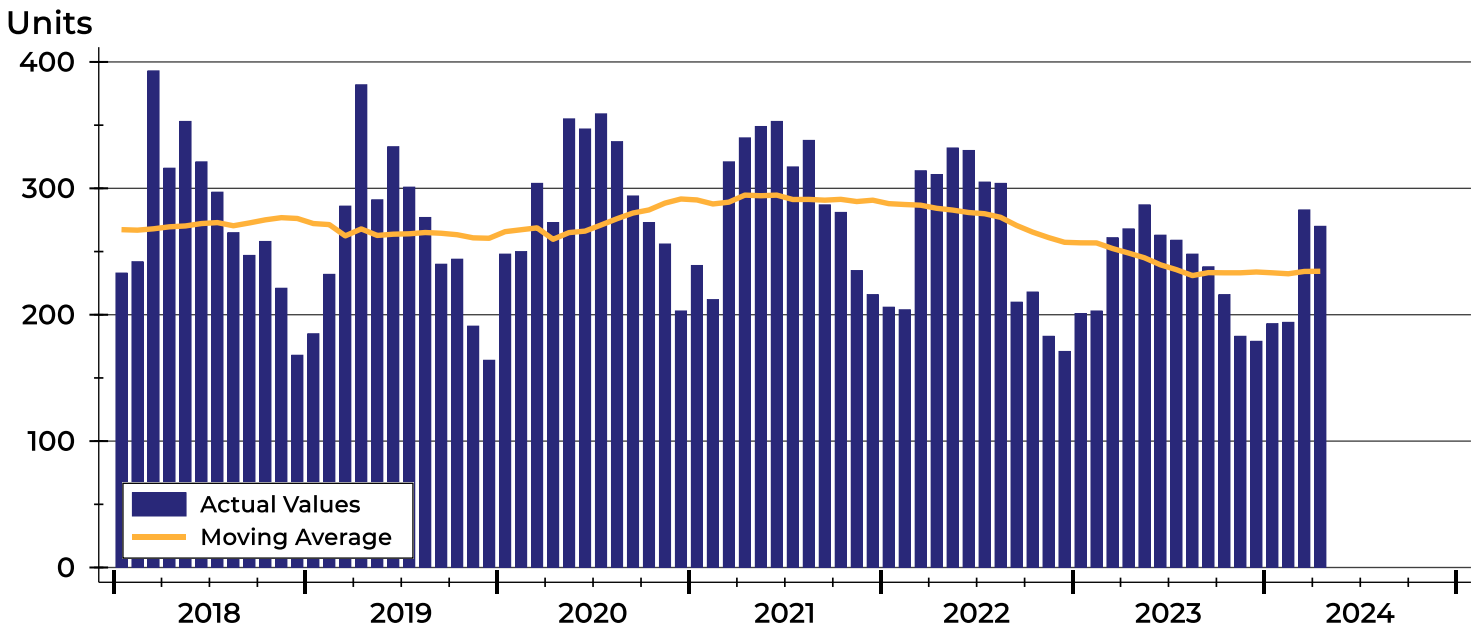
Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		270	268	0.7%	940	933	0.8%
Volume (1,000s)		69,232	62,086	11.5%	216,314	198,651	8.9%
Average	Sale Price	256,416	231,666	10.7%	230,121	212,917	8.1%
	Days on Market	22	14	57.1%	27	20	35.0%
	Percent of Original	98.4%	100.3%	-1.9%	97.5%	98.7%	-1.2%
Median	Sale Price	219,750	195,000	12.7%	199,000	180,000	10.6%
	Days on Market	4	3	33.3%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 270 contracts for sale were written in the Topeka MSA & Douglas County during the month of April, up from 268 in 2023. The median list price of these homes was \$219,750, up from \$195,000 the prior year.

Half of the homes that went under contract in April were on the market less than 4 days, compared to 3 days in April 2023.

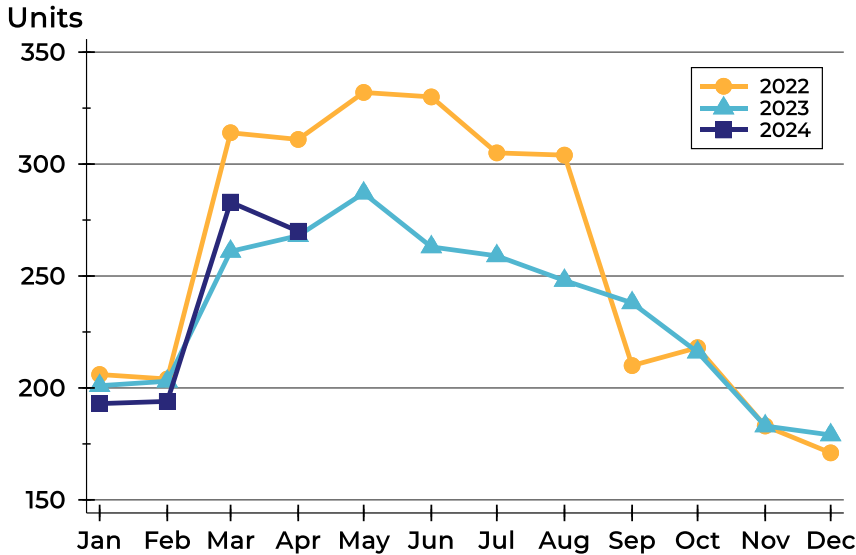
History of Contracts Written





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	206	201	193
February	204	203	194
March	314	261	283
April	311	268	270
May	332	287	
June	330	263	
July	305	259	
August	304	248	
September	210	238	
October	218	216	
November	183	183	
December	171	179	

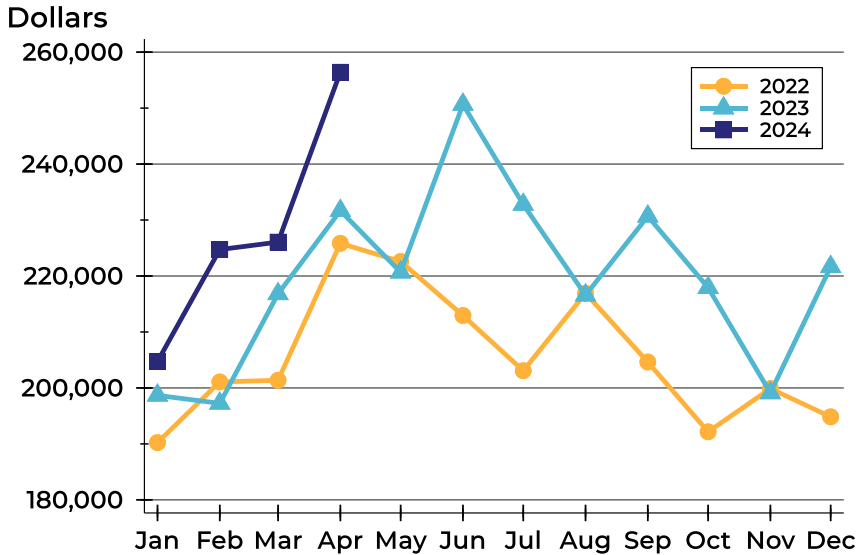
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	14,750	14,750	2	2	97.3%	97.3%
\$25,000-\$49,999	4	1.5%	37,173	36,445	71	33	85.3%	82.2%
\$50,000-\$99,999	25	9.3%	76,476	74,900	25	4	97.7%	100.0%
\$100,000-\$124,999	13	4.8%	113,012	115,000	59	9	98.8%	100.0%
\$125,000-\$149,999	23	8.5%	136,902	135,000	20	5	99.2%	100.0%
\$150,000-\$174,999	24	8.9%	163,905	165,000	11	3	99.2%	100.0%
\$175,000-\$199,999	26	9.6%	189,194	190,000	10	4	99.6%	100.0%
\$200,000-\$249,999	46	17.0%	224,930	224,900	18	5	98.9%	100.0%
\$250,000-\$299,999	35	13.0%	280,166	280,000	7	2	99.6%	100.0%
\$300,000-\$399,999	39	14.4%	353,327	360,000	23	8	98.6%	100.0%
\$400,000-\$499,999	14	5.2%	447,350	437,450	11	4	99.3%	100.0%
\$500,000-\$749,999	14	5.2%	547,671	549,750	32	4	97.7%	100.0%
\$750,000-\$999,999	3	1.1%	920,000	895,000	93	71	92.9%	90.4%
\$1,000,000 and up	2	0.7%	1,524,500	1,524,500	279	279	73.1%	73.1%



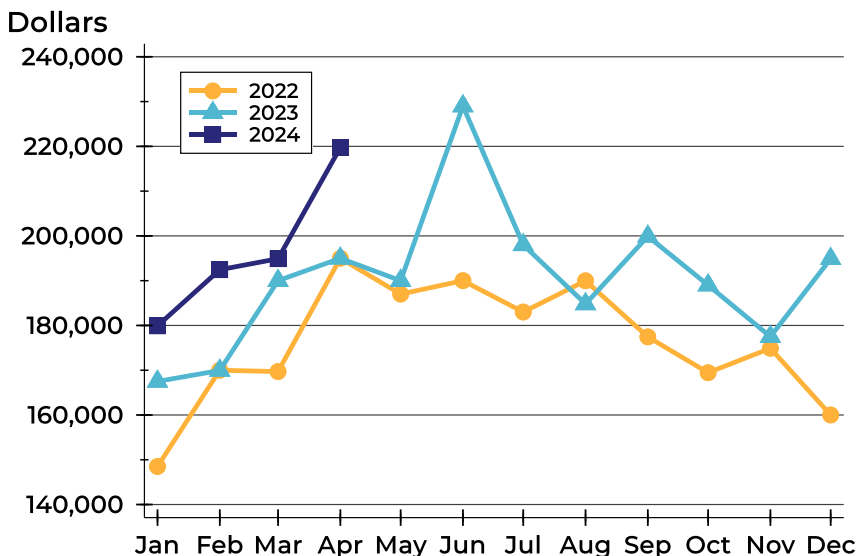
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	190,241	198,679	204,714
February	201,076	197,245	224,723
March	201,369	216,818	226,062
April	225,842	231,666	256,416
May	222,595	220,676	
June	212,952	250,657	
July	203,075	232,784	
August	216,919	216,578	
September	204,632	230,675	
October	192,159	217,927	
November	199,883	199,103	
December	194,836	221,660	

Median Price

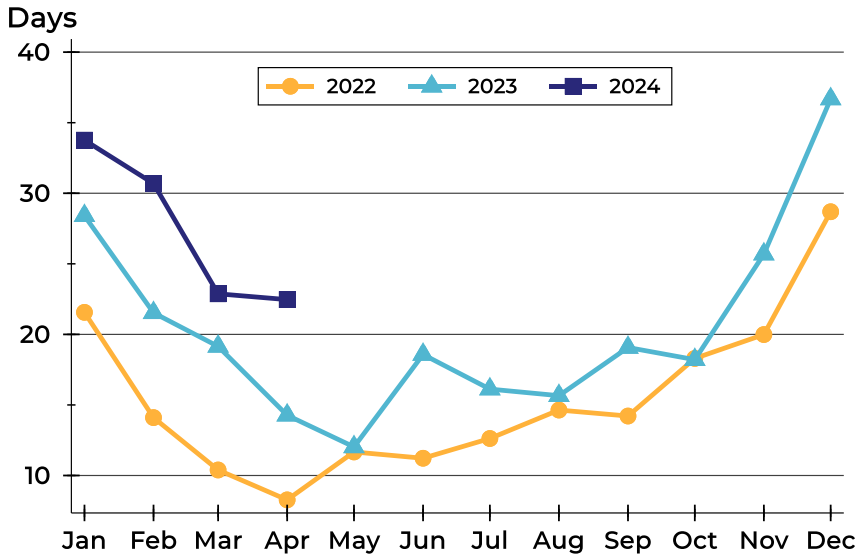


Month	2022	2023	2024
January	148,500	167,500	179,900
February	170,000	169,950	192,450
March	169,700	190,000	194,900
April	195,000	195,000	219,750
May	187,000	190,000	
June	190,000	229,000	
July	183,000	198,000	
August	189,975	184,800	
September	177,450	199,900	
October	169,450	189,000	
November	174,900	177,500	
December	160,000	194,900	



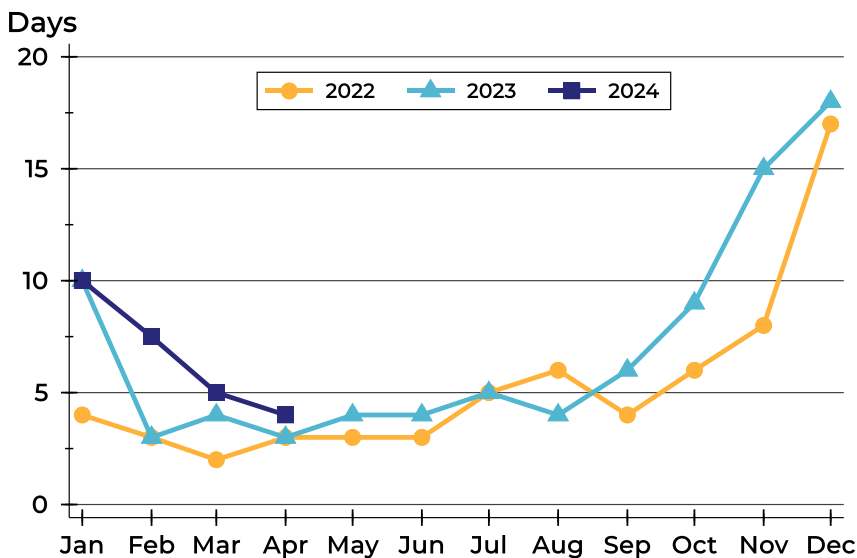
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	22	28	34
February	14	22	31
March	10	19	23
April	8	14	22
May	12	12	
June	11	19	
July	13	16	
August	15	16	
September	14	19	
October	18	18	
November	20	26	
December	29	37	

Median DOM



Month	2022	2023	2024
January	4	10	10
February	3	3	8
March	2	4	5
April	3	3	4
May	3	4	
June	3	4	
July	5	5	
August	6	4	
September	4	6	
October	6	9	
November	8	15	
December	17	18	



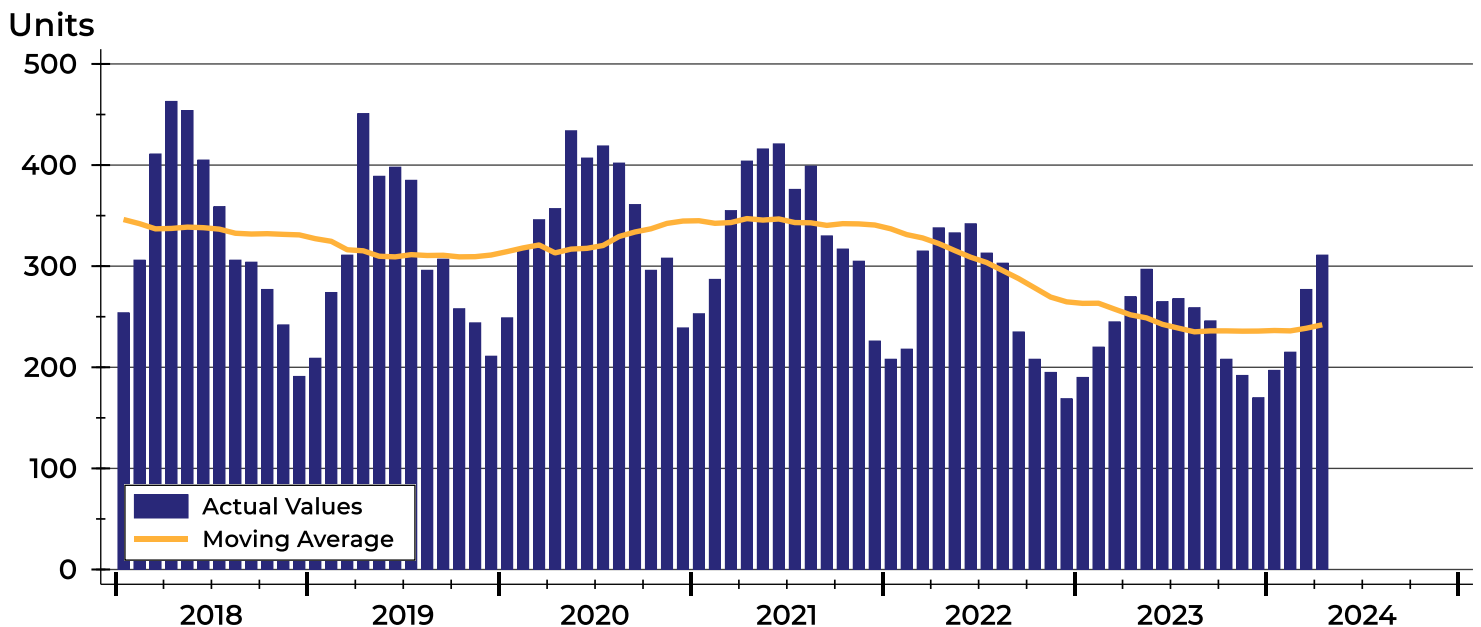
Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		311	270	15.2%
Volume (1,000s)		85,035	65,527	29.8%
Average	List Price	273,424	242,693	12.7%
	Days on Market	21	19	10.5%
	Percent of Original	98.9%	99.1%	-0.2%
Median	List Price	229,900	210,000	9.5%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 311 listings in the Topeka MSA & Douglas County had contracts pending at the end of April, up from 270 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

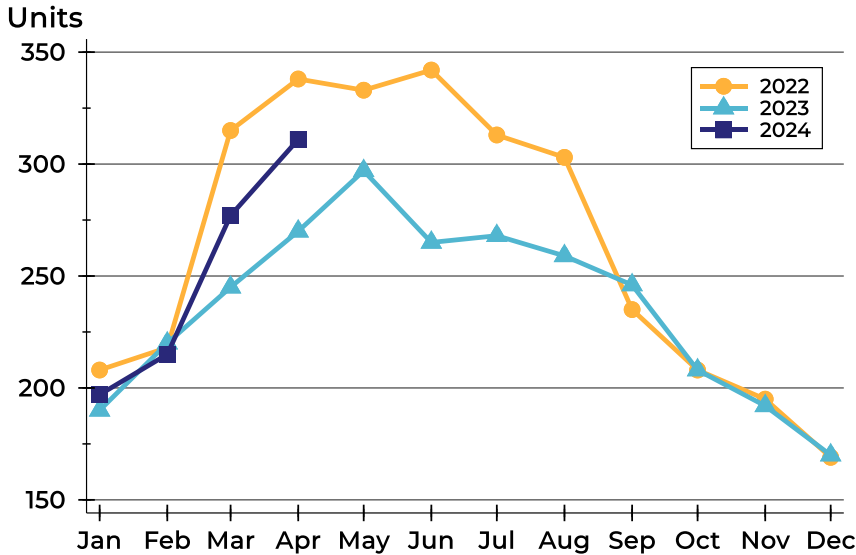
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	208	190	197
February	218	220	215
March	315	245	277
April	338	270	311
May	333	297	
June	342	265	
July	313	268	
August	303	259	
September	235	246	
October	208	208	
November	195	192	
December	169	170	

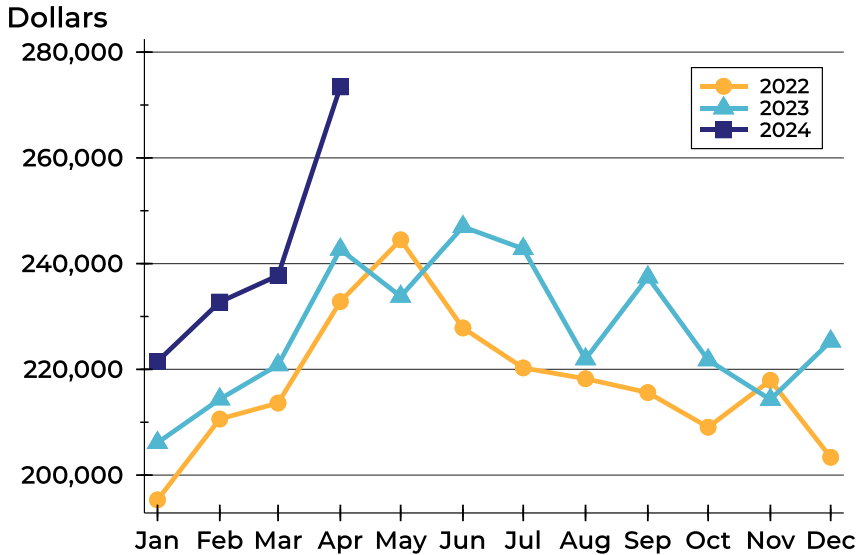
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.6%	31,445	31,445	114	114	82.2%	82.2%
\$50,000-\$99,999	17	5.5%	76,074	75,000	19	7	99.9%	100.0%
\$100,000-\$124,999	18	5.8%	114,825	115,000	43	5	98.9%	100.0%
\$125,000-\$149,999	26	8.4%	137,433	137,500	18	4	99.4%	100.0%
\$150,000-\$174,999	34	10.9%	161,662	160,000	5	2	100.0%	100.0%
\$175,000-\$199,999	28	9.0%	189,248	190,000	7	3	99.5%	100.0%
\$200,000-\$249,999	50	16.1%	225,526	224,930	21	5	98.9%	100.0%
\$250,000-\$299,999	42	13.5%	279,332	279,950	13	5	99.1%	100.0%
\$300,000-\$399,999	47	15.1%	356,519	365,000	25	7	98.6%	100.0%
\$400,000-\$499,999	21	6.8%	448,270	445,777	16	3	99.6%	100.0%
\$500,000-\$749,999	17	5.5%	558,018	549,500	29	4	98.1%	100.0%
\$750,000-\$999,999	6	1.9%	918,833	897,500	55	35	96.5%	100.0%
\$1,000,000 and up	2	0.6%	1,524,500	1,524,500	279	279	73.1%	73.1%



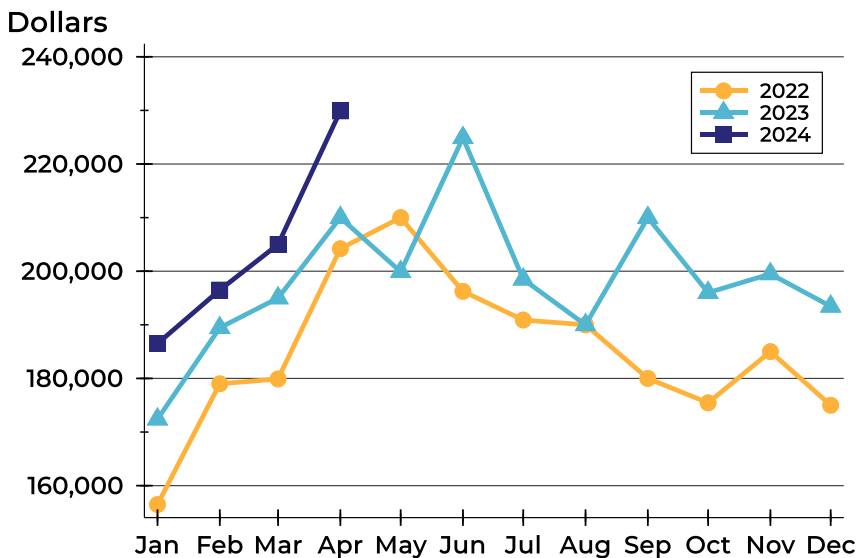
Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	195,316	206,120	221,493
February	210,606	214,370	232,740
March	213,633	220,833	237,747
April	232,819	242,693	273,424
May	244,501	233,797	
June	227,830	246,977	
July	220,275	242,806	
August	218,226	221,959	
September	215,617	237,441	
October	209,061	221,769	
November	217,936	214,286	
December	203,368	225,309	

Median Price

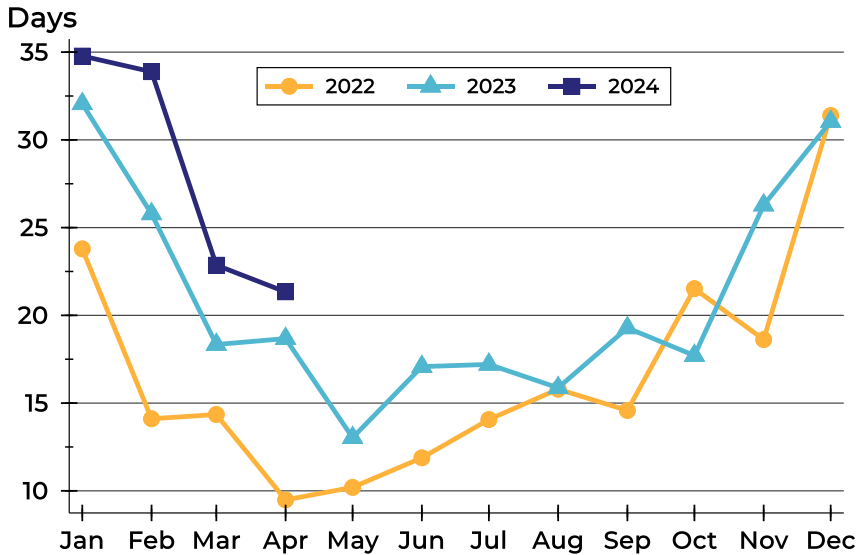


Month	2022	2023	2024
January	156,475	172,400	186,500
February	179,000	189,450	196,500
March	179,900	195,000	205,000
April	204,200	210,000	229,900
May	210,000	199,900	
June	196,250	224,900	
July	190,900	198,500	
August	190,000	190,000	
September	180,000	210,000	
October	175,450	196,000	
November	185,000	199,500	
December	175,000	193,450	



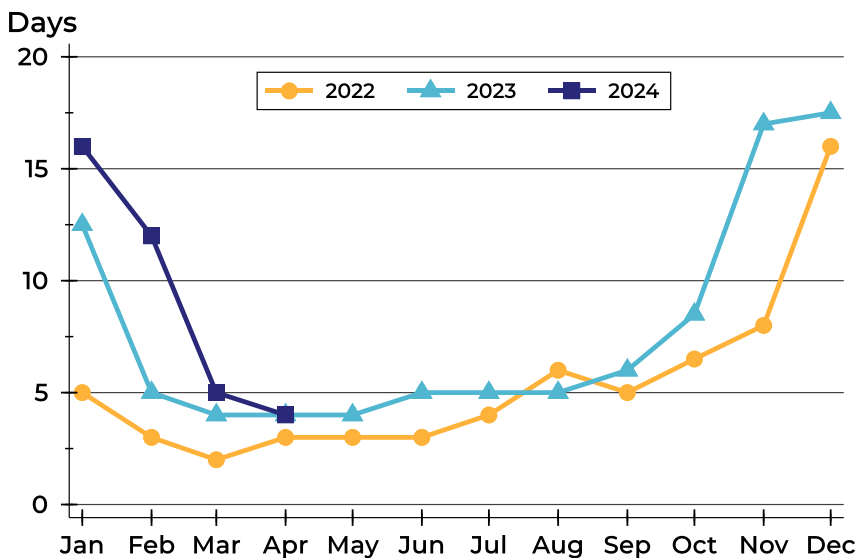
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	24	32	35
February	14	26	34
March	14	18	23
April	9	19	21
May	10	13	
June	12	17	
July	14	17	
August	16	16	
September	15	19	
October	22	18	
November	19	26	
December	31	31	

Median DOM



Month	2022	2023	2024
January	5	13	16
February	3	5	12
March	2	4	5
April	3	4	4
May	3	4	
June	3	5	
July	4	5	
August	6	5	
September	5	6	
October	7	9	
November	8	17	
December	16	18	



**April
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Rose in April

Total home sales in the Topeka MSA rose by 16.8% last month to 250 units, compared to 214 units in April 2023. Total sales volume was \$51.4 million, up 22.0% from a year earlier.

The median sale price in April was \$186,500, up from \$184,950 a year earlier. Homes that sold in April were typically on the market for 5 days and sold for 100.0% of their list prices.

Topeka MSA Active Listings Up at End of April

The total number of active listings in the Topeka MSA at the end of April was 208 units, up from 168 at the same point in 2023. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$289,450.

During April, a total of 250 contracts were written up from 247 in April 2023. At the end of the month, there were 292 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		250	214	270	783	760	865
Change from prior year		16.8%	-20.7%	-2.5%	3.0%	-12.1%	-3.8%
Active Listings		208	168	140	N/A	N/A	N/A
Change from prior year		23.8%	20.0%	-13.0%			
Months' Supply		0.9	0.7	0.5	N/A	N/A	N/A
Change from prior year		28.6%	40.0%	-16.7%			
New Listings		298	275	329	963	911	1,035
Change from prior year		8.4%	-16.4%	-8.9%	5.7%	-12.0%	-7.9%
Contracts Written		250	247	290	888	880	979
Change from prior year		1.2%	-14.8%	-9.4%	0.9%	-10.1%	-7.0%
Pending Contracts		292	250	320	N/A	N/A	N/A
Change from prior year		16.8%	-21.9%	-16.0%			
Sales Volume (1,000s)		51,366	42,104	52,841	160,831	144,382	161,305
Change from prior year		22.0%	-20.3%	9.4%	11.4%	-10.5%	2.5%
Average	Sale Price	205,464	196,747	195,708	205,403	189,976	186,480
	Change from prior year	4.4%	0.5%	12.3%	8.1%	1.9%	6.6%
	List Price of Actives	317,221	321,092	270,742	N/A	N/A	N/A
	Change from prior year	-1.2%	18.6%	11.6%			
	Days on Market	24	18	13	29	23	17
Change from prior year	33.3%	38.5%	-13.3%	26.1%	35.3%	-15.0%	
	Percent of List	99.0%	101.1%	102.0%	98.5%	99.4%	100.4%
Change from prior year	-2.1%	-0.9%	0.7%	-0.9%	-1.0%	0.4%	
	Percent of Original	97.5%	99.8%	101.2%	96.6%	97.5%	99.3%
Change from prior year	-2.3%	-1.4%	0.3%	-0.9%	-1.8%	0.1%	
Median	Sale Price	186,500	184,950	161,500	183,000	167,439	156,000
	Change from prior year	0.8%	14.5%	7.7%	9.3%	7.3%	0.6%
	List Price of Actives	289,450	242,450	225,000	N/A	N/A	N/A
	Change from prior year	19.4%	7.8%	38.9%			
	Days on Market	5	4	2	9	6	3
Change from prior year	25.0%	100.0%	0.0%	50.0%	100.0%	0.0%	
	Percent of List	100.0%	100.0%	100.5%	100.0%	100.0%	100.0%
Change from prior year	0.0%	-0.5%	0.5%	0.0%	0.0%	0.0%	
	Percent of Original	100.0%	100.0%	100.4%	98.4%	100.0%	100.0%
Change from prior year	0.0%	-0.4%	0.4%	-1.6%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



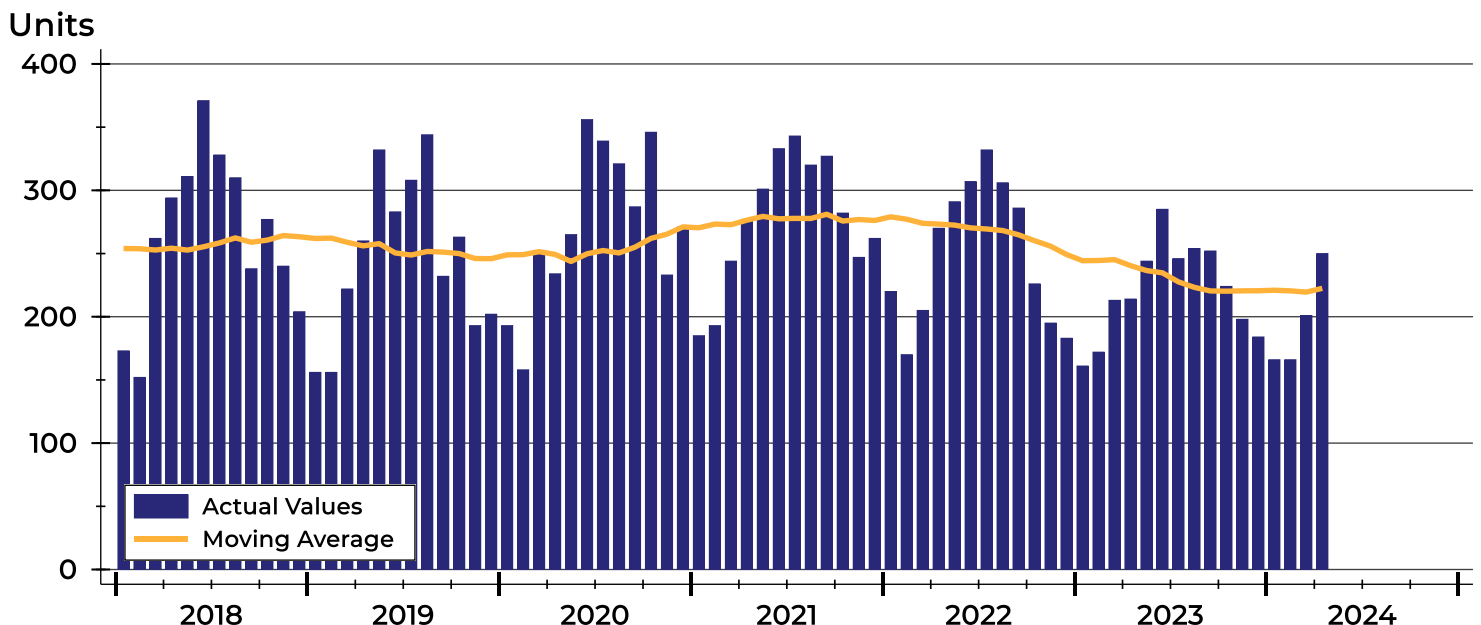
Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		250	214	16.8%	783	760	3.0%
Volume (1,000s)		51,366	42,104	22.0%	160,831	144,382	11.4%
Months' Supply		0.9	0.7	28.6%	N/A	N/A	N/A
Average	Sale Price	205,464	196,747	4.4%	205,403	189,976	8.1%
	Days on Market	24	18	33.3%	29	23	26.1%
	Percent of List	99.0%	101.1%	-2.1%	98.5%	99.4%	-0.9%
	Percent of Original	97.5%	99.8%	-2.3%	96.6%	97.5%	-0.9%
Median	Sale Price	186,500	184,950	0.8%	183,000	167,439	9.3%
	Days on Market	5	4	25.0%	9	6	50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.4%	100.0%	-1.6%

A total of 250 homes sold in the Topeka MSA in April, up from 214 units in April 2023. Total sales volume rose to \$51.4 million compared to \$42.1 million in the previous year.

The median sales price in April was \$186,500, up 0.8% compared to the prior year. Median days on market was 5 days, down from 11 days in March, but up from 4 in April 2023.

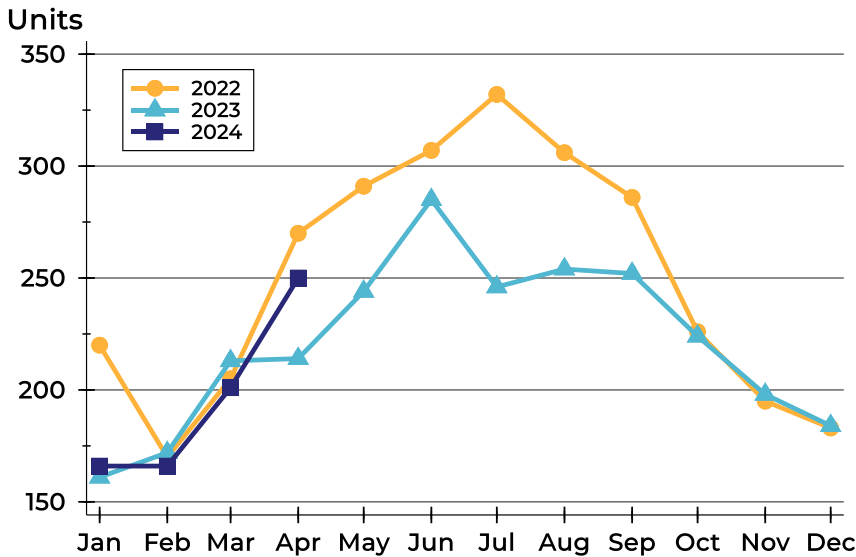
History of Closed Listings





Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	220	161	166
February	170	172	166
March	205	213	201
April	270	214	250
May	291	244	
June	307	285	
July	332	246	
August	306	254	
September	286	252	
October	226	224	
November	195	198	
December	183	184	

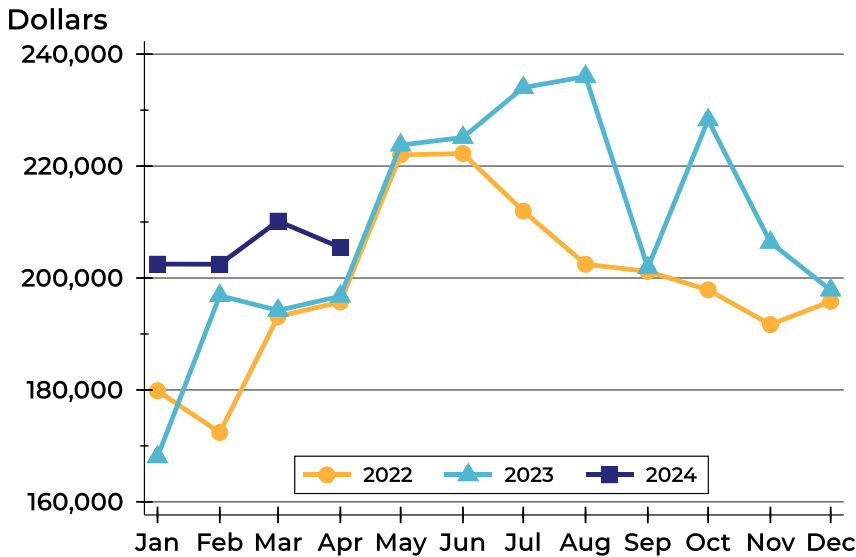
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.2%	0.5	14,150	14,000	33	3	86.1%	94.6%	75.3%	94.6%
\$25,000-\$49,999	12	4.8%	1.3	36,825	37,000	33	10	100.0%	91.1%	96.6%	89.2%
\$50,000-\$99,999	30	12.0%	0.4	74,162	70,000	20	4	99.5%	100.0%	96.6%	100.0%
\$100,000-\$124,999	21	8.4%	0.6	117,398	119,950	6	3	97.9%	100.0%	97.7%	100.0%
\$125,000-\$149,999	20	8.0%	0.6	135,760	135,500	16	4	98.4%	98.4%	97.3%	97.7%
\$150,000-\$174,999	25	10.0%	0.7	158,992	159,500	20	6	100.3%	100.0%	98.9%	100.0%
\$175,000-\$199,999	26	10.4%	0.5	186,828	186,000	24	4	100.8%	100.0%	99.7%	100.0%
\$200,000-\$249,999	42	16.8%	0.6	225,833	225,000	26	6	99.6%	100.0%	98.7%	99.5%
\$250,000-\$299,999	25	10.0%	0.9	265,834	265,000	17	5	98.5%	98.2%	98.0%	98.2%
\$300,000-\$399,999	33	13.2%	1.4	347,681	350,000	36	5	98.3%	99.4%	96.6%	98.6%
\$400,000-\$499,999	5	2.0%	2.4	435,380	430,000	33	13	99.7%	100.0%	99.2%	100.0%
\$500,000-\$749,999	6	2.4%	3.1	558,333	557,500	88	104	93.3%	95.7%	90.7%	92.7%
\$750,000-\$999,999	2	0.8%	8.0	756,354	756,354	7	7	99.2%	99.2%	97.8%	97.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



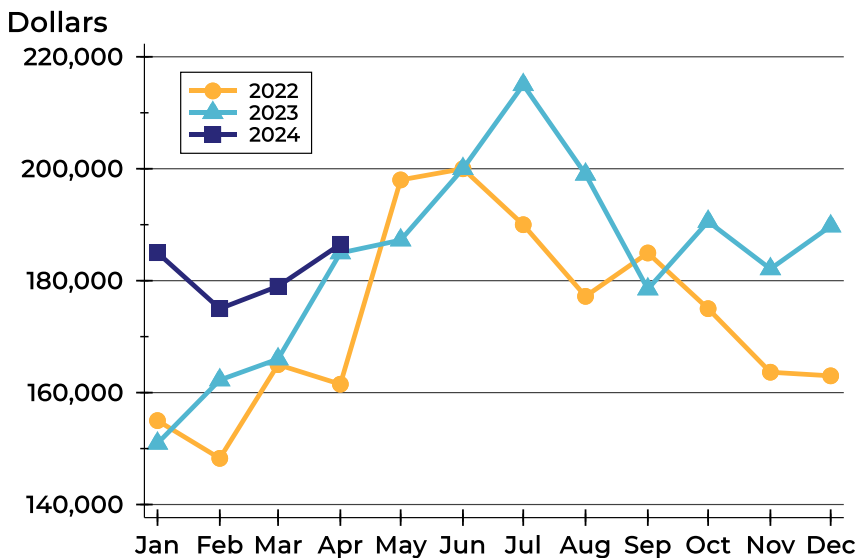
Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	179,853	168,040	202,486
February	172,403	196,845	202,464
March	193,111	194,207	210,165
April	195,708	196,747	205,464
May	222,005	223,752	
June	222,239	225,107	
July	211,973	234,017	
August	202,462	236,013	
September	201,178	201,814	
October	197,888	228,252	
November	191,686	206,363	
December	195,832	197,841	

Median Price

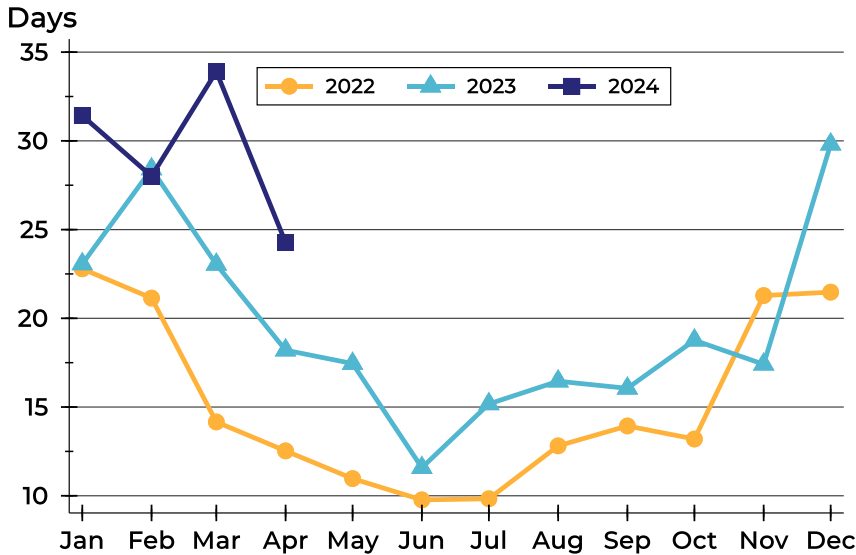


Month	2022	2023	2024
January	155,000	150,927	185,000
February	148,250	162,250	175,000
March	165,000	166,000	179,000
April	161,500	184,950	186,500
May	198,000	187,250	
June	200,000	200,000	
July	190,000	215,000	
August	177,200	199,000	
September	184,950	178,500	
October	175,000	190,578	
November	163,645	182,100	
December	163,000	189,750	



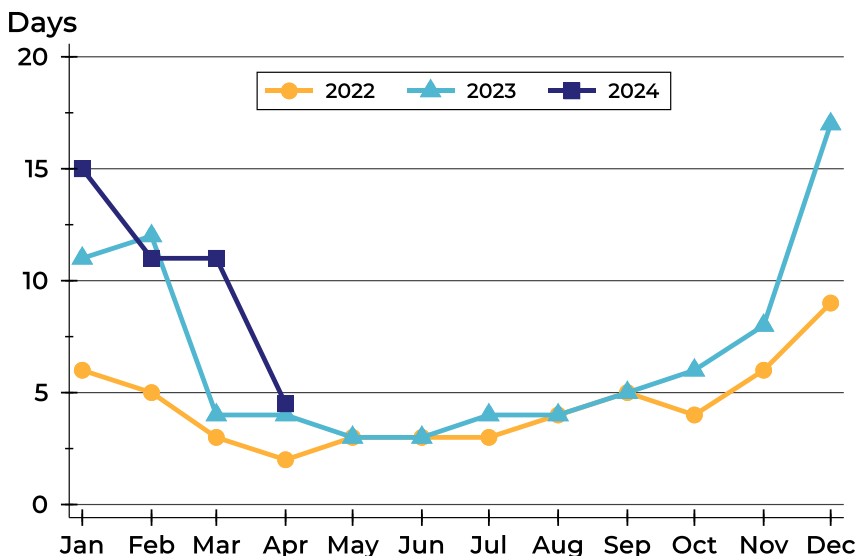
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	23	23	31
February	21	28	28
March	14	23	34
April	13	18	24
May	11	17	
June	10	12	
July	10	15	
August	13	16	
September	14	16	
October	13	19	
November	21	17	
December	21	30	

Median DOM



Month	2022	2023	2024
January	6	11	15
February	5	12	11
March	3	4	11
April	2	4	5
May	3	3	
June	3	3	
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	6	8	
December	9	17	



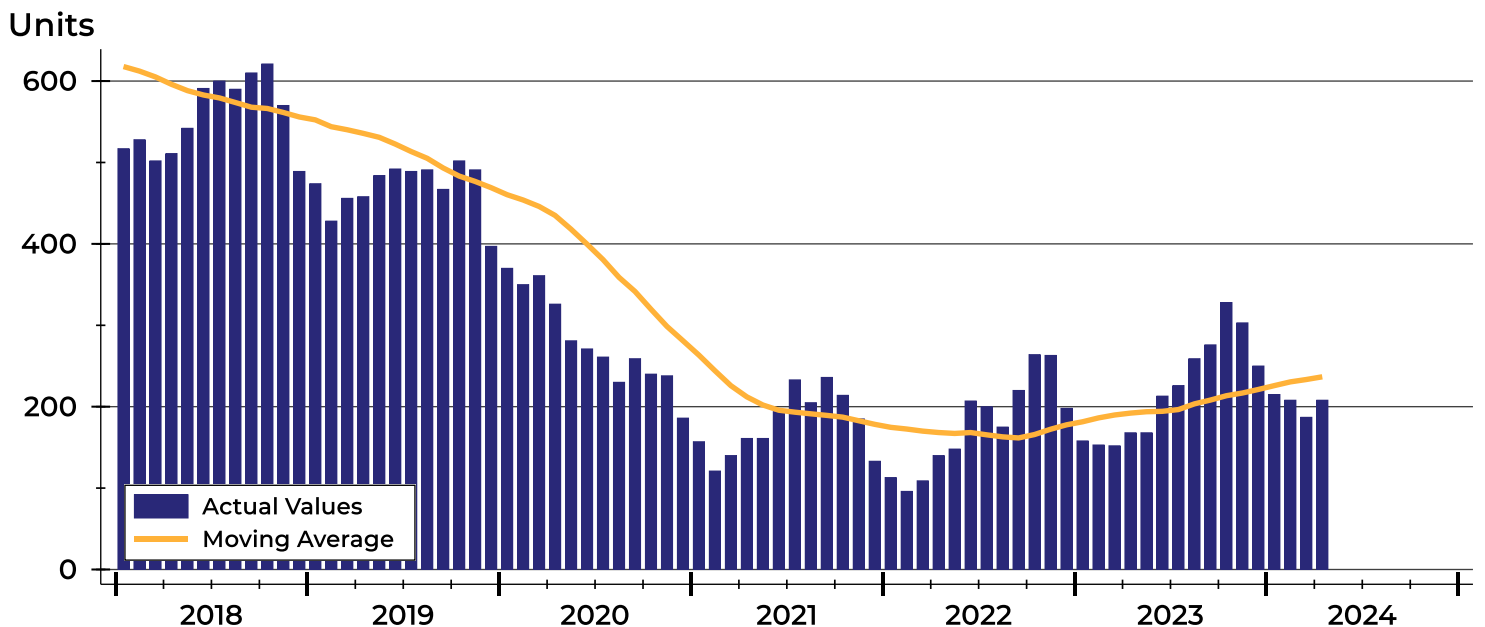
Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		208	168	23.8%
Volume (1,000s)		65,982	53,943	22.3%
Months' Supply		0.9	0.7	28.6%
Average	List Price	317,221	321,092	-1.2%
	Days on Market	58	53	9.4%
	Percent of Original	96.4%	98.0%	-1.6%
Median	List Price	289,450	242,450	19.4%
	Days on Market	29	27	7.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 208 homes were available for sale in the Topeka MSA at the end of April. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of April was \$289,450, up 19.4% from 2023. The typical time on market for active listings was 29 days, up from 27 days a year earlier.

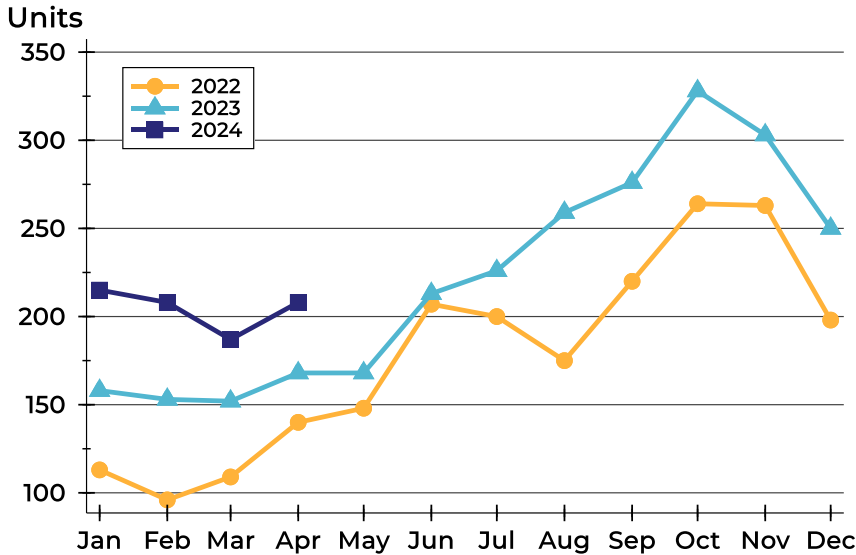
History of Active Listings





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	113	158	215
February	96	153	208
March	109	152	187
April	140	168	208
May	148	168	
June	207	213	
July	200	226	
August	175	259	
September	220	276	
October	264	328	
November	263	303	
December	198	250	

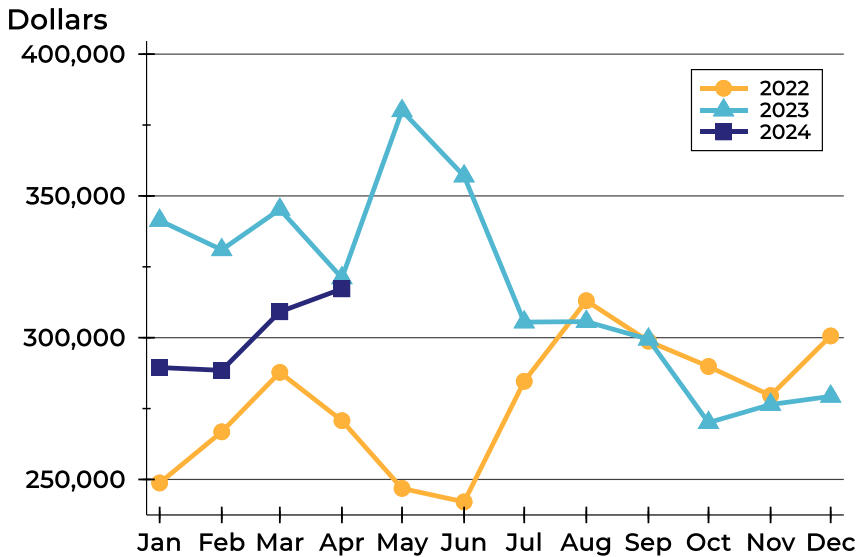
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.5%	0.5	24,500	24,500	55	55	75.4%	75.4%
\$25,000-\$49,999	11	5.3%	1.3	35,073	33,900	77	67	87.0%	100.0%
\$50,000-\$99,999	13	6.3%	0.4	79,700	79,900	54	19	97.7%	100.0%
\$100,000-\$124,999	10	4.8%	0.6	111,590	109,950	41	27	91.5%	91.7%
\$125,000-\$149,999	13	6.3%	0.6	135,900	134,900	33	26	99.0%	100.0%
\$150,000-\$174,999	16	7.7%	0.7	162,038	161,400	24	17	97.1%	100.0%
\$175,000-\$199,999	9	4.3%	0.5	186,867	187,700	148	56	94.1%	100.0%
\$200,000-\$249,999	19	9.1%	0.6	224,374	225,000	61	27	98.0%	100.0%
\$250,000-\$299,999	22	10.6%	0.9	278,848	285,500	41	28	95.3%	100.0%
\$300,000-\$399,999	37	17.8%	1.4	356,174	359,000	35	25	98.2%	100.0%
\$400,000-\$499,999	26	12.5%	2.4	463,948	472,950	62	30	97.0%	98.2%
\$500,000-\$749,999	24	11.5%	3.1	634,903	647,839	100	55	97.2%	100.0%
\$750,000-\$999,999	6	2.9%	8.0	867,000	870,000	78	26	100.0%	100.0%
\$1,000,000 and up	1	0.5%	N/A	1,300,000	1,300,000	20	20	100.0%	100.0%



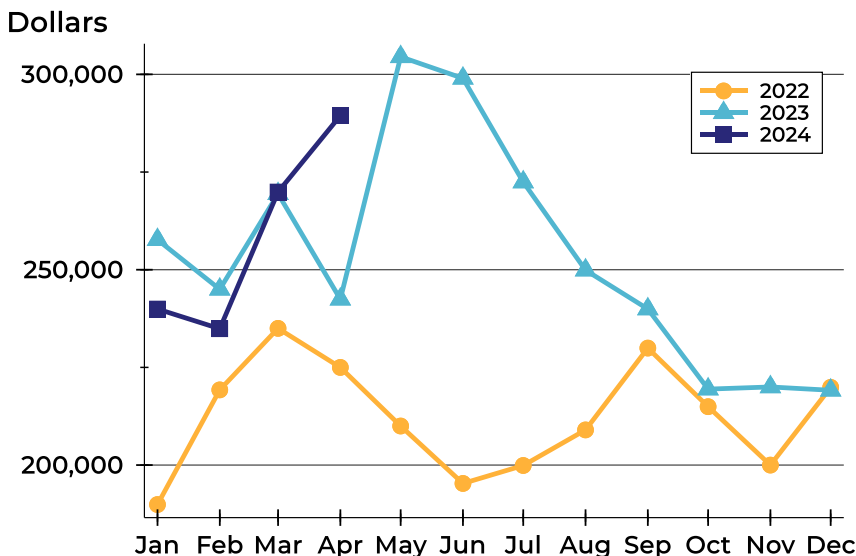
Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2022	2023	2024
January	248,769	341,343	289,475
February	266,806	330,989	288,488
March	287,764	345,258	309,138
April	270,742	321,092	317,221
May	246,841	380,017	
June	242,098	357,000	
July	284,625	305,503	
August	313,055	305,677	
September	298,772	299,458	
October	289,847	270,048	
November	279,594	276,429	
December	300,614	279,310	

Median Price

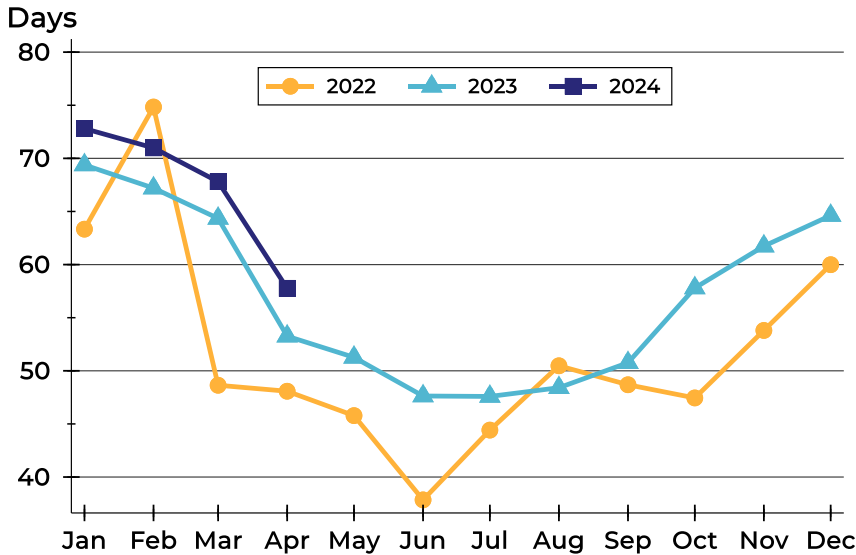


Month	2022	2023	2024
January	189,900	257,700	239,950
February	219,250	245,000	234,900
March	235,000	269,450	269,900
April	225,000	242,450	289,450
May	210,000	304,500	
June	195,300	299,000	
July	199,900	272,450	
August	209,000	249,900	
September	229,950	239,950	
October	214,950	219,450	
November	200,000	220,000	
December	219,900	219,150	



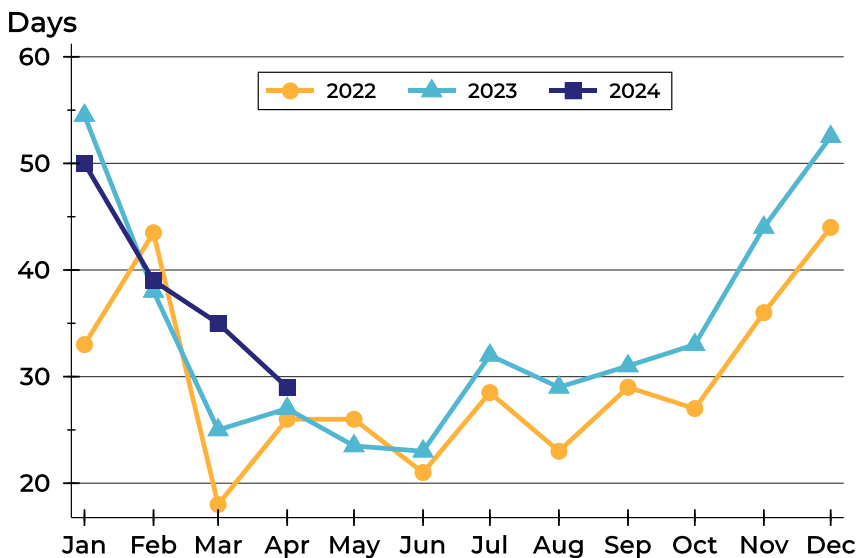
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	63	69	73
February	75	67	71
March	49	64	68
April	48	53	58
May	46	51	
June	38	48	
July	44	48	
August	50	48	
September	49	51	
October	47	58	
November	54	62	
December	60	65	

Median DOM

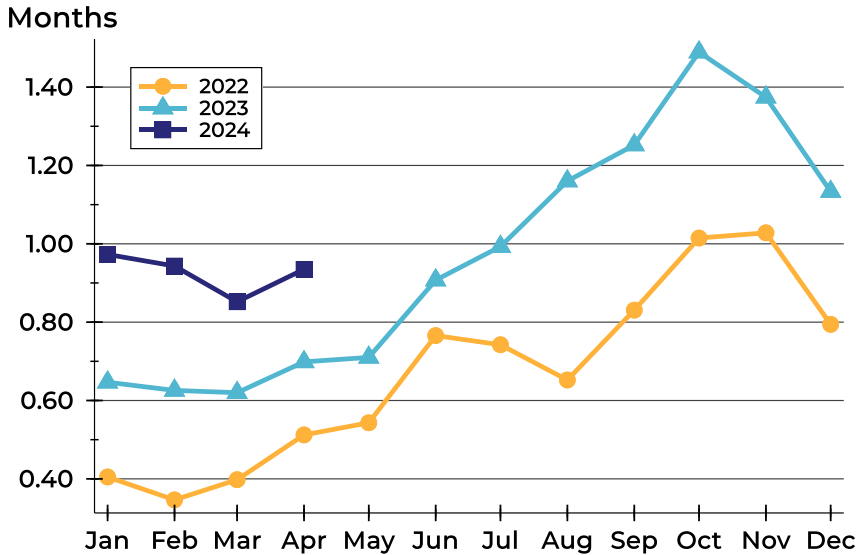


Month	2022	2023	2024
January	33	55	50
February	44	38	39
March	18	25	35
April	26	27	29
May	26	24	
June	21	23	
July	29	32	
August	23	29	
September	29	31	
October	27	33	
November	36	44	
December	44	53	



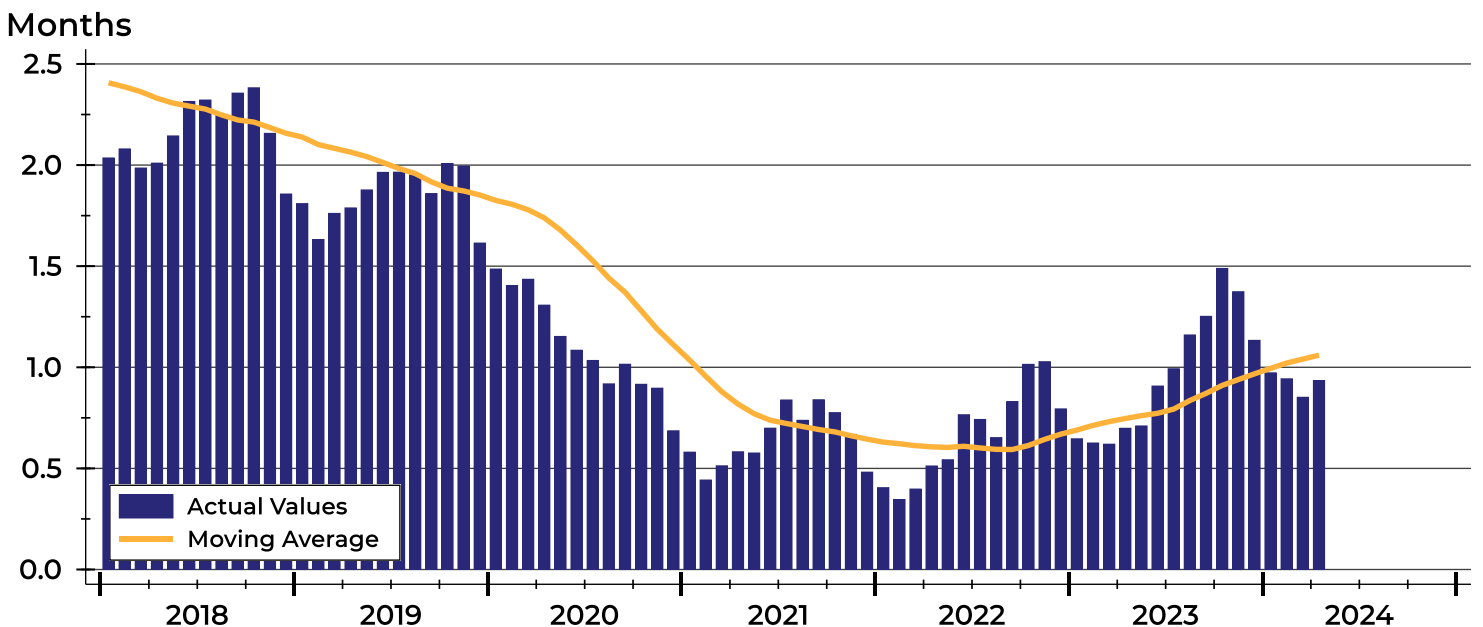
Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.6	1.0
February	0.3	0.6	0.9
March	0.4	0.6	0.9
April	0.5	0.7	0.9
May	0.5	0.7	
June	0.8	0.9	
July	0.7	1.0	
August	0.7	1.2	
September	0.8	1.3	
October	1.0	1.5	
November	1.0	1.4	
December	0.8	1.1	

History of Month's Supply





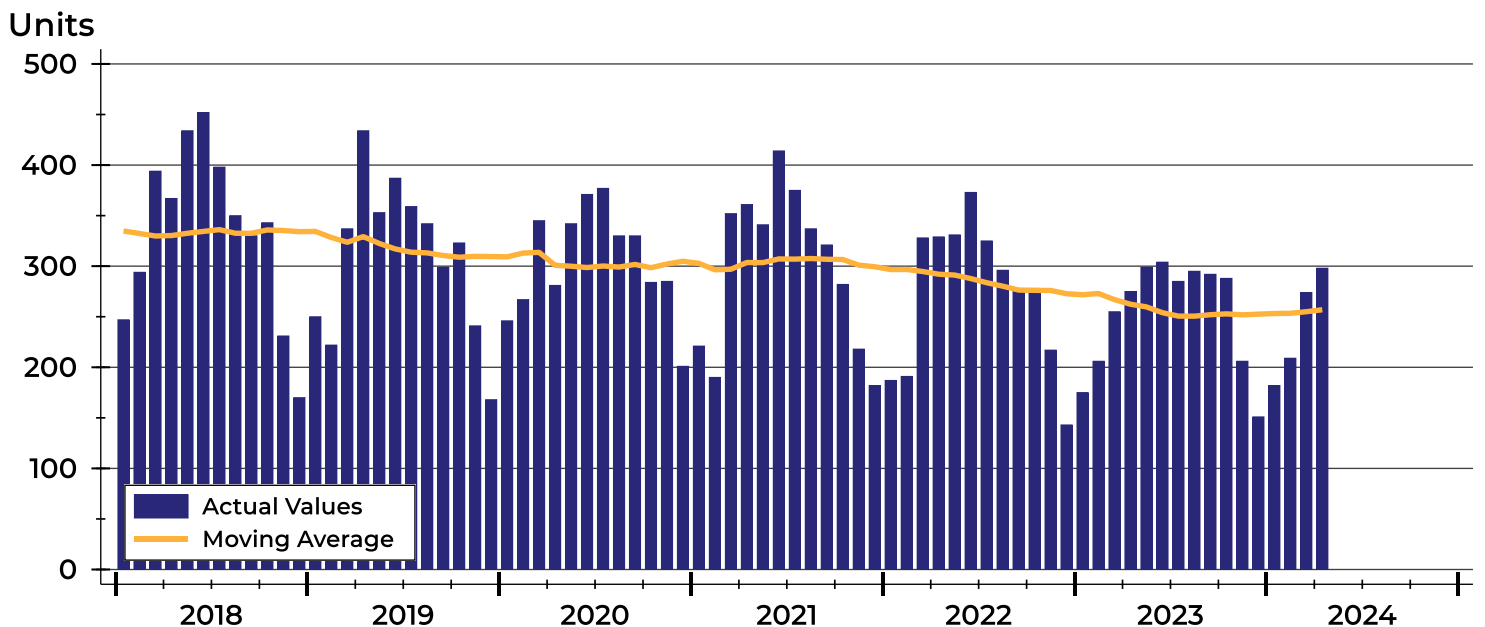
Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	298	275	8.4%
	Volume (1,000s)	77,702	58,213	33.5%
	Average List Price	260,745	211,683	23.2%
	Median List Price	222,450	174,900	27.2%
Year-to-Date	New Listings	963	911	5.7%
	Volume (1,000s)	226,321	187,825	20.5%
	Average List Price	235,016	206,175	14.0%
	Median List Price	199,900	174,900	14.3%

A total of 298 new listings were added in the Topeka MSA during April, up 8.4% from the same month in 2023. Year-to-date the Topeka MSA has seen 963 new listings.

The median list price of these homes was \$222,450 up from \$174,900 in 2023.

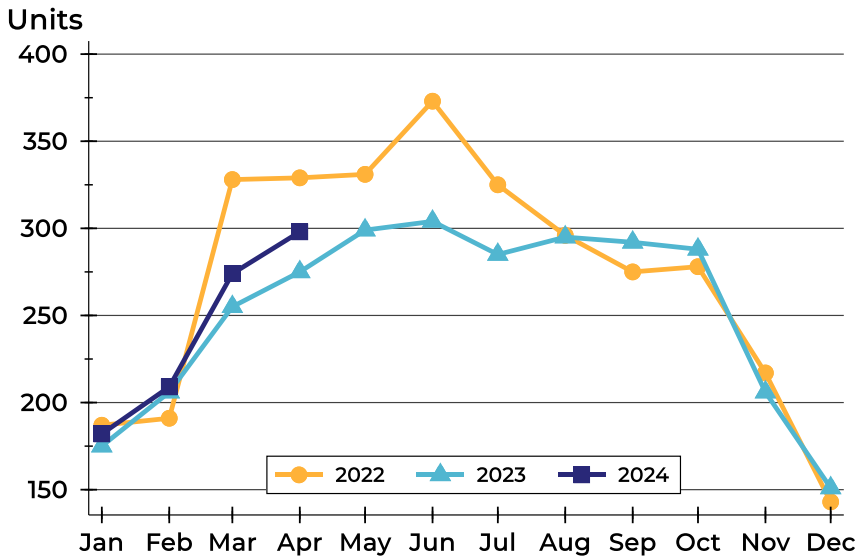
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	187	175	182
February	191	206	209
March	328	255	274
April	329	275	298
May	331	299	
June	373	304	
July	325	285	
August	296	295	
September	275	292	
October	278	288	
November	217	206	
December	143	151	

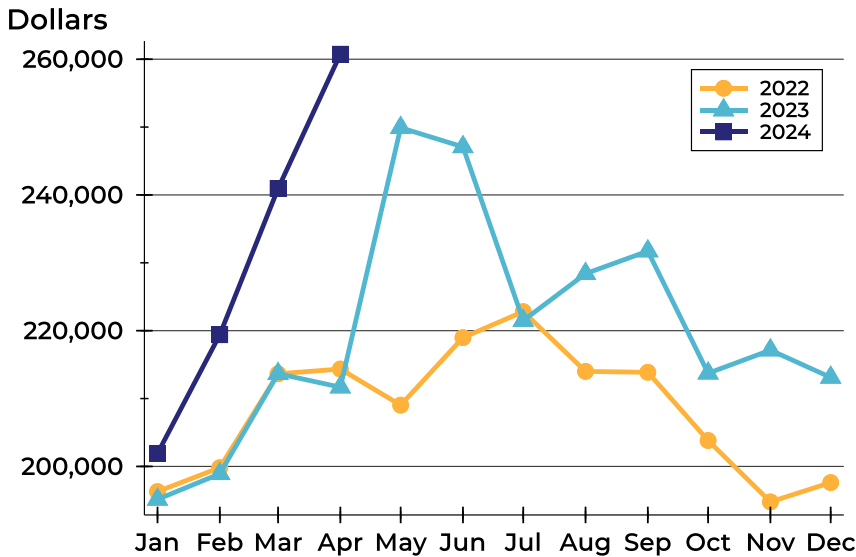
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	10,000	10,000	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.3%	38,350	41,250	10	9	100.0%	100.0%
\$50,000-\$99,999	26	8.7%	78,623	79,252	9	4	99.9%	100.0%
\$100,000-\$124,999	16	5.4%	114,681	115,000	14	13	96.3%	100.0%
\$125,000-\$149,999	26	8.7%	136,838	134,975	11	6	98.5%	100.0%
\$150,000-\$174,999	29	9.7%	163,166	165,000	8	4	99.6%	100.0%
\$175,000-\$199,999	28	9.4%	189,405	191,000	6	4	99.0%	100.0%
\$200,000-\$249,999	41	13.8%	225,188	224,998	7	4	99.9%	100.0%
\$250,000-\$299,999	39	13.1%	280,410	282,000	9	4	99.3%	100.0%
\$300,000-\$399,999	46	15.4%	355,815	362,500	11	7	98.8%	100.0%
\$400,000-\$499,999	25	8.4%	456,686	458,179	16	11	98.3%	100.0%
\$500,000-\$749,999	11	3.7%	614,673	569,000	14	14	99.7%	100.0%
\$750,000-\$999,999	6	2.0%	891,983	894,500	26	27	96.2%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



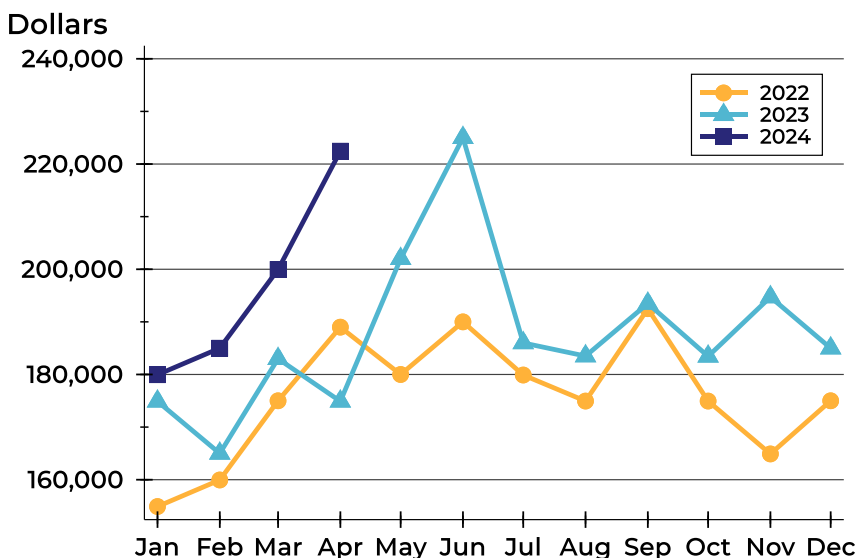
Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2022	2023	2024
January	196,296	195,145	201,913
February	199,819	198,918	219,401
March	213,649	213,666	240,934
April	214,354	211,683	260,745
May	209,033	249,910	
June	218,973	247,079	
July	222,812	221,496	
August	214,004	228,397	
September	213,872	231,725	
October	203,824	213,732	
November	194,779	217,135	
December	197,626	213,116	

Median Price



Month	2022	2023	2024
January	154,900	174,900	179,950
February	159,950	165,000	185,000
March	175,000	183,000	199,950
April	189,000	174,900	222,450
May	180,000	202,000	
June	190,000	225,000	
July	179,900	186,000	
August	174,950	183,500	
September	192,500	193,500	
October	174,950	183,450	
November	164,900	194,725	
December	175,000	185,000	



**April
2024**

Sunflower MLS Statistics



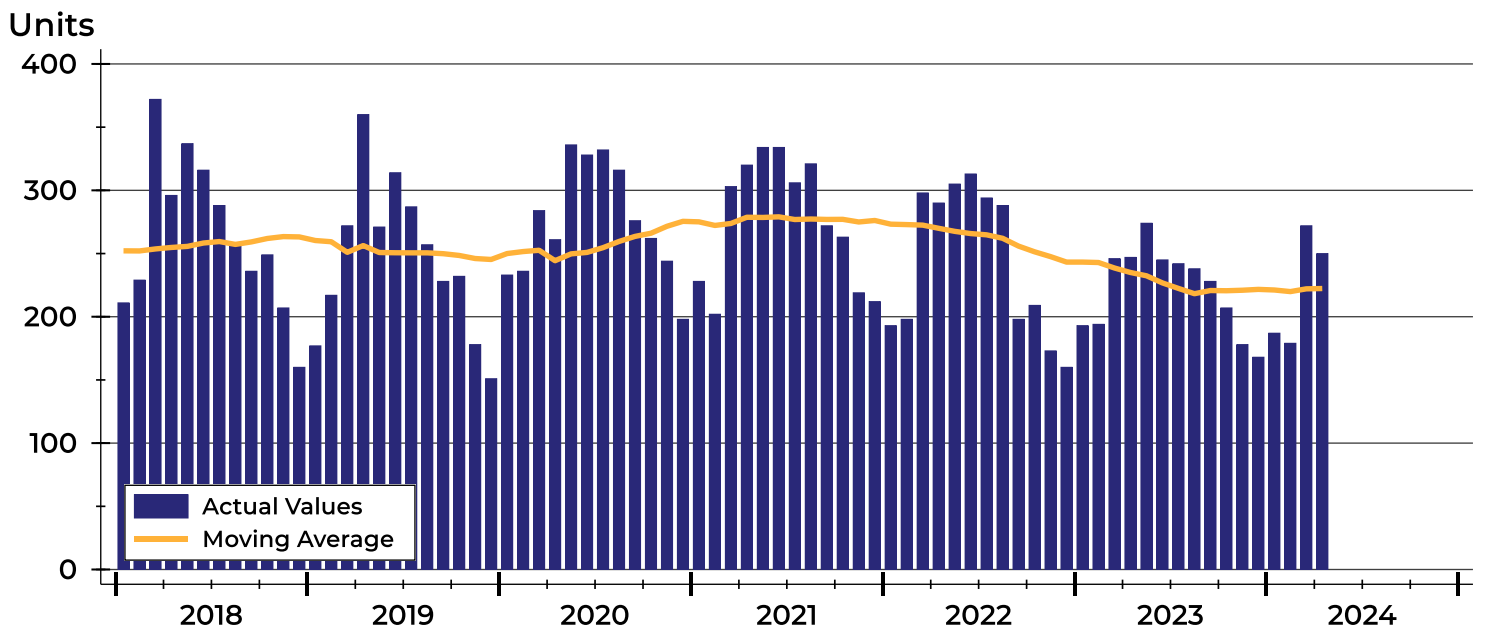
Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		250	247	1.2%	888	880	0.9%
Volume (1,000s)		63,235	54,138	16.8%	198,211	178,984	10.7%
Average	Sale Price	252,942	219,182	15.4%	223,210	203,391	9.7%
	Days on Market	22	15	46.7%	26	20	30.0%
	Percent of Original	98.3%	100.3%	-2.0%	97.4%	98.8%	-1.4%
Median	Sale Price	215,000	180,000	19.4%	193,750	175,000	10.7%
	Days on Market	4	3	33.3%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 250 contracts for sale were written in the Topeka MSA during the month of April, up from 247 in 2023. The median list price of these homes was \$215,000, up from \$180,000 the prior year.

Half of the homes that went under contract in April were on the market less than 4 days, compared to 3 days in April 2023.

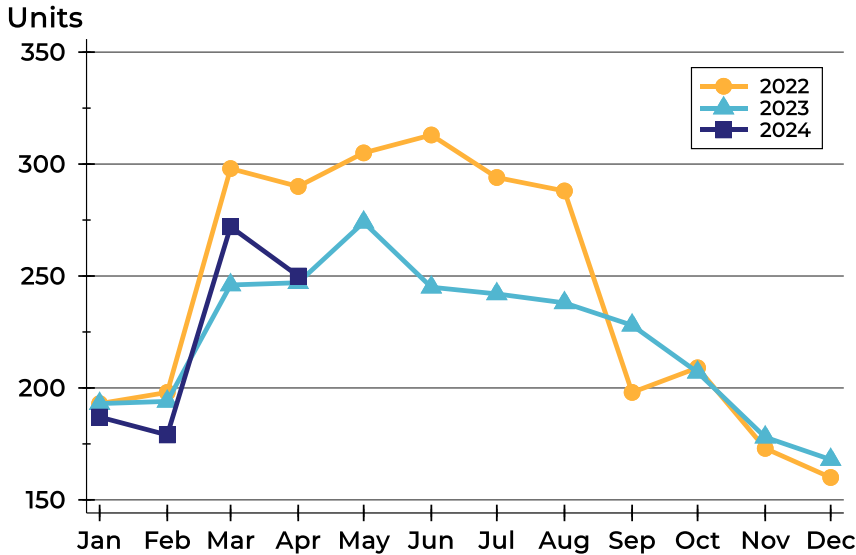
History of Contracts Written





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	193	193	187
February	198	194	179
March	298	246	272
April	290	247	250
May	305	274	
June	313	245	
July	294	242	
August	288	238	
September	198	228	
October	209	207	
November	173	178	
December	160	168	

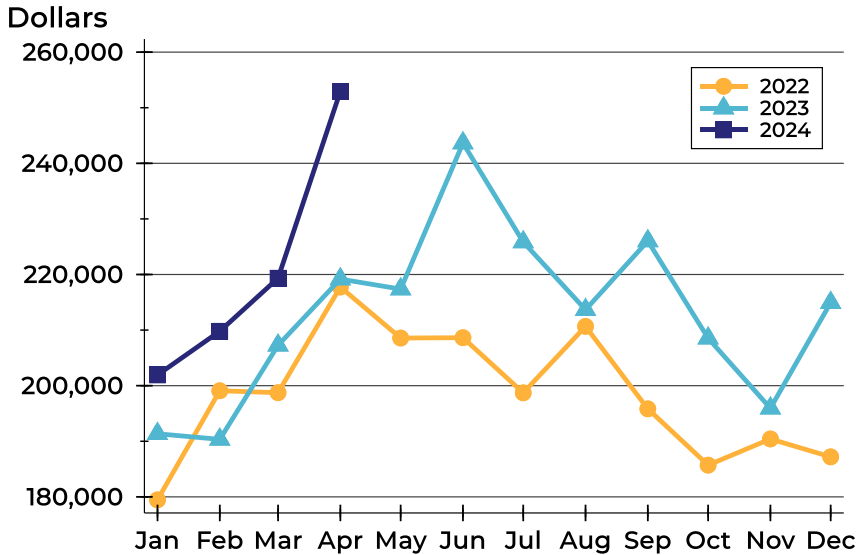
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	14,750	14,750	2	2	97.3%	97.3%
\$25,000-\$49,999	4	1.6%	37,173	36,445	71	33	85.3%	82.2%
\$50,000-\$99,999	24	9.6%	76,329	74,900	26	4	97.2%	100.0%
\$100,000-\$124,999	12	4.8%	112,929	115,000	39	7	98.7%	100.0%
\$125,000-\$149,999	22	8.8%	137,443	136,250	21	5	99.2%	100.0%
\$150,000-\$174,999	24	9.6%	163,905	165,000	11	3	99.2%	100.0%
\$175,000-\$199,999	26	10.4%	189,194	190,000	10	4	99.6%	100.0%
\$200,000-\$249,999	43	17.2%	224,813	220,000	19	5	98.8%	100.0%
\$250,000-\$299,999	29	11.6%	281,066	284,900	7	2	99.9%	100.0%
\$300,000-\$399,999	34	13.6%	356,339	362,500	21	8	98.5%	100.0%
\$400,000-\$499,999	14	5.6%	447,350	437,450	11	4	99.3%	100.0%
\$500,000-\$749,999	11	4.4%	544,400	549,500	41	16	97.0%	100.0%
\$750,000-\$999,999	3	1.2%	920,000	895,000	93	71	92.9%	90.4%
\$1,000,000 and up	2	0.8%	1,524,500	1,524,500	279	279	73.1%	73.1%



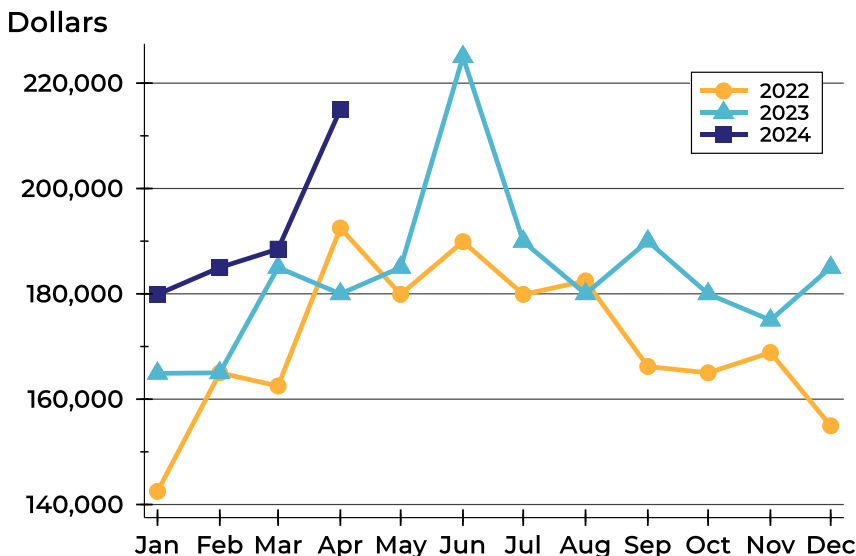
Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	179,460	191,355	201,928
February	199,090	190,345	209,797
March	198,740	207,268	219,341
April	217,752	219,182	252,942
May	208,576	217,376	
June	208,632	243,644	
July	198,718	225,847	
August	210,662	213,666	
September	195,832	226,032	
October	185,711	208,543	
November	190,417	195,948	
December	187,196	214,937	

Median Price

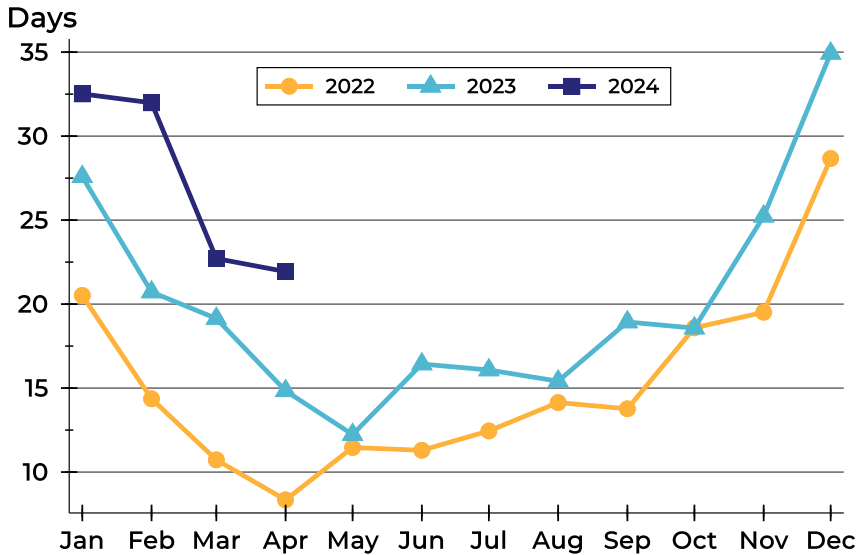


Month	2022	2023	2024
January	142,500	164,900	179,900
February	165,000	165,000	185,000
March	162,500	185,000	188,500
April	192,500	180,000	215,000
May	179,900	185,000	
June	189,900	225,000	
July	179,900	189,950	
August	182,450	180,000	
September	166,200	190,000	
October	165,000	180,000	
November	168,850	175,000	
December	154,950	185,000	



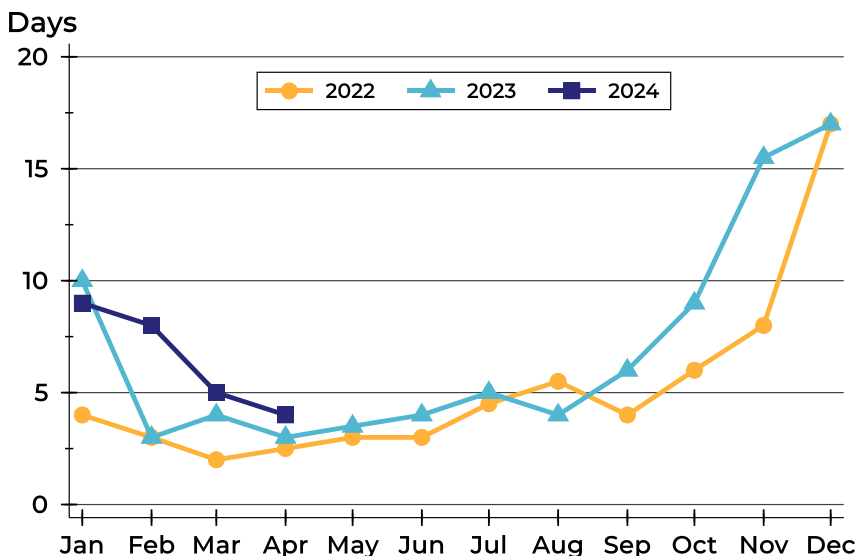
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	21	28	33
February	14	21	32
March	11	19	23
April	8	15	22
May	11	12	
June	11	16	
July	12	16	
August	14	15	
September	14	19	
October	19	19	
November	20	25	
December	29	35	

Median DOM



Month	2022	2023	2024
January	4	10	9
February	3	3	8
March	2	4	5
April	3	3	4
May	3	4	
June	3	4	
July	5	5	
August	6	4	
September	4	6	
October	6	9	
November	8	16	
December	17	17	



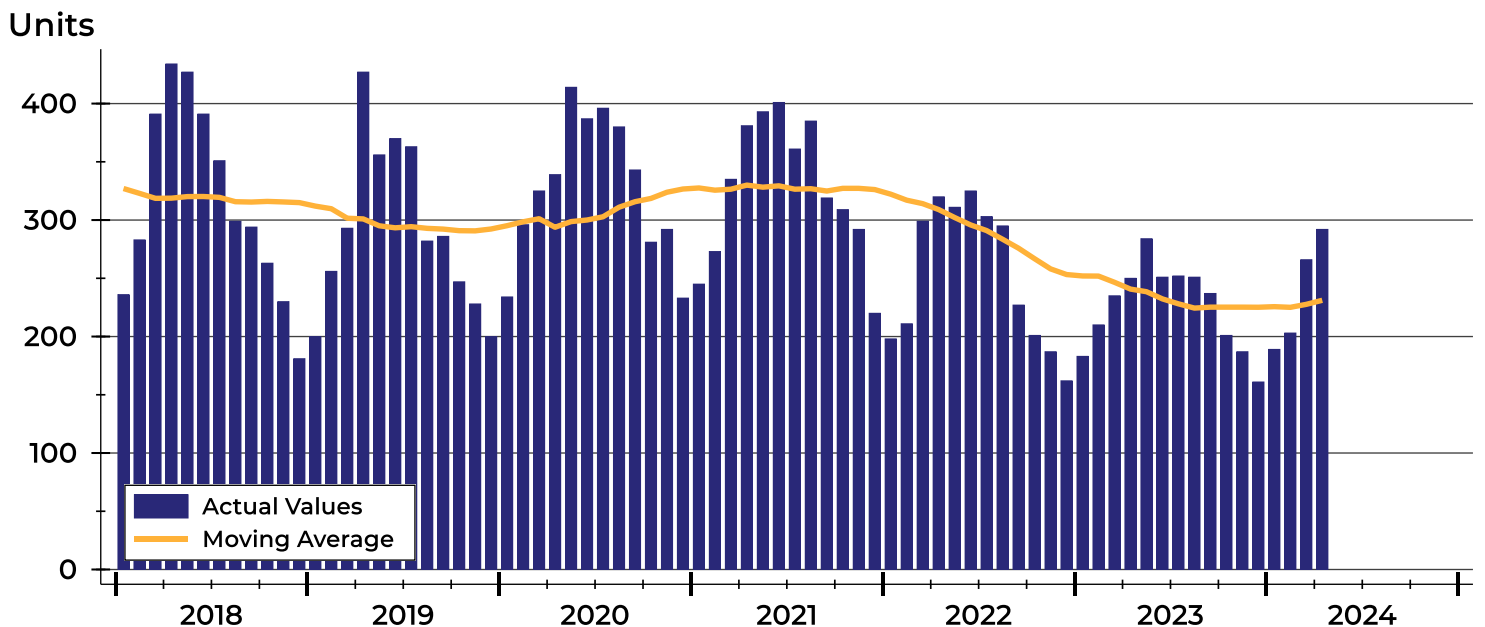
Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		292	250	16.8%
Volume (1,000s)		77,901	57,882	34.6%
Average	List Price	266,784	231,527	15.2%
	Days on Market	21	17	23.5%
	Percent of Original	98.8%	99.2%	-0.4%
Median	List Price	222,450	197,450	12.7%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 292 listings in the Topeka MSA had contracts pending at the end of April, up from 250 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

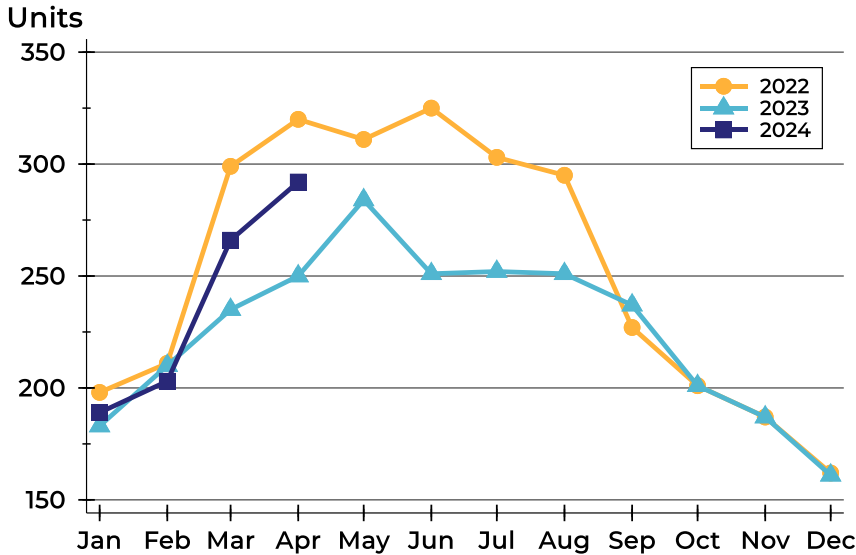
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	198	183	189
February	211	210	203
March	299	235	266
April	320	250	292
May	311	284	
June	325	251	
July	303	252	
August	295	251	
September	227	237	
October	201	201	
November	187	187	
December	162	161	

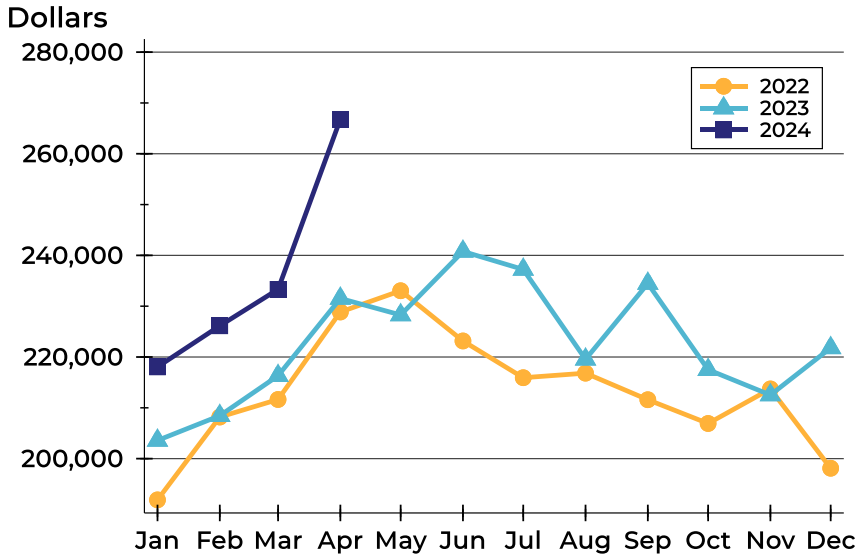
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.7%	31,445	31,445	114	114	82.2%	82.2%
\$50,000-\$99,999	17	5.8%	76,074	75,000	19	7	99.9%	100.0%
\$100,000-\$124,999	17	5.8%	114,874	115,000	28	4	98.8%	100.0%
\$125,000-\$149,999	25	8.6%	137,930	137,500	18	4	99.4%	100.0%
\$150,000-\$174,999	33	11.3%	161,746	160,000	5	2	100.0%	100.0%
\$175,000-\$199,999	28	9.6%	189,248	190,000	7	3	99.5%	100.0%
\$200,000-\$249,999	47	16.1%	225,457	224,900	22	5	98.9%	100.0%
\$250,000-\$299,999	39	13.4%	279,924	280,000	13	3	99.2%	100.0%
\$300,000-\$399,999	42	14.4%	359,338	368,350	23	7	98.6%	100.0%
\$400,000-\$499,999	21	7.2%	448,270	445,777	16	3	99.6%	100.0%
\$500,000-\$749,999	14	4.8%	557,664	547,200	34	10	97.7%	100.0%
\$750,000-\$999,999	4	1.4%	903,750	887,500	78	55	94.7%	95.2%
\$1,000,000 and up	2	0.7%	1,524,500	1,524,500	279	279	73.1%	73.1%



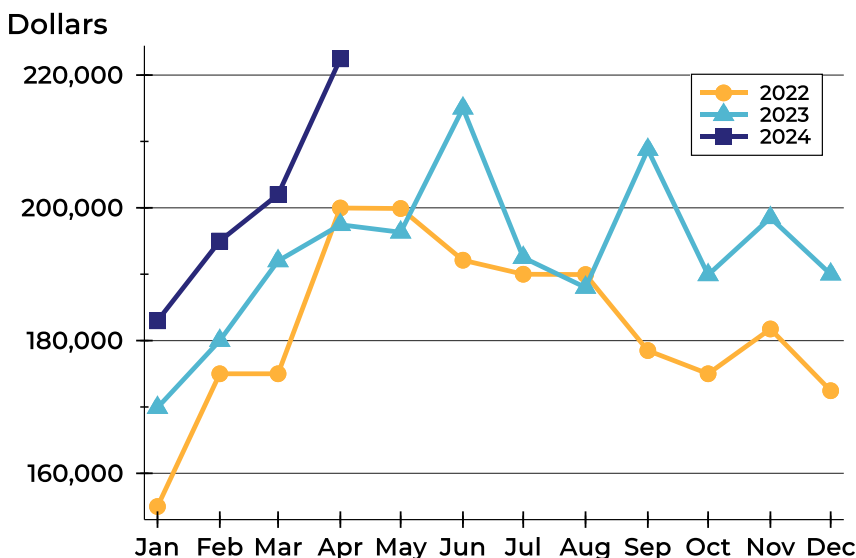
Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	191,884	203,579	218,052
February	208,192	208,451	226,143
March	211,646	216,317	233,317
April	228,862	231,527	266,784
May	233,045	228,270	
June	223,160	240,782	
July	215,927	237,237	
August	216,826	219,548	
September	211,596	234,464	
October	206,921	217,509	
November	213,715	212,523	
December	198,114	221,795	

Median Price

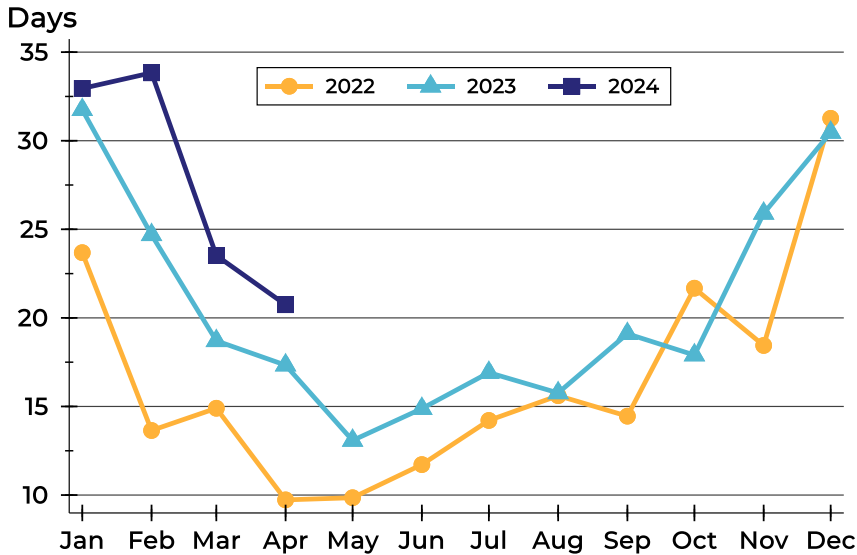


Month	2022	2023	2024
January	155,000	169,900	182,980
February	175,000	180,000	195,000
March	175,000	192,000	202,000
April	199,975	197,450	222,450
May	199,900	196,320	
June	192,110	215,000	
July	190,000	192,500	
August	189,950	188,000	
September	178,500	208,777	
October	175,000	189,900	
November	181,750	198,500	
December	172,450	190,000	



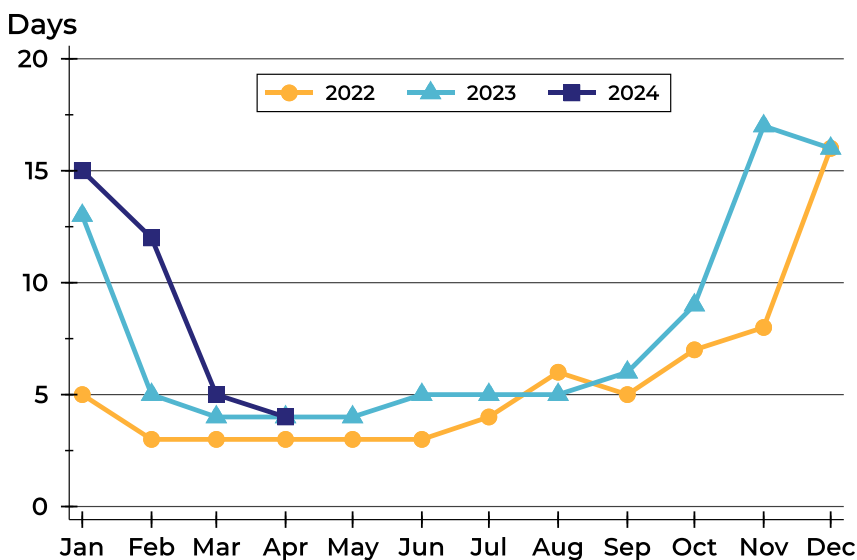
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	24	32	33
February	14	25	34
March	15	19	24
April	10	17	21
May	10	13	
June	12	15	
July	14	17	
August	16	16	
September	14	19	
October	22	18	
November	18	26	
December	31	30	

Median DOM



Month	2022	2023	2024
January	5	13	15
February	3	5	12
March	3	4	5
April	3	4	4
May	3	4	
June	3	5	
July	4	5	
August	6	5	
September	5	6	
October	7	9	
November	8	17	
December	16	16	

Sold Listings by Price Range Year-to-Date for Sunflower

April 2024																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2024	YTD2023	YTD2022	YTD2021
\$1-\$29,999	1	2	1	4									8	18	26	28
\$30,000-\$39,999	3	7	3	6									19	20	18	15
\$40,000-\$49,999	7	4	5	5									21	26	13	27
\$50,000-\$59,999	1	2	6	2									11	34	27	38
\$60,000-\$69,999	5	6	8	12									31	41	36	36
\$70,000-\$79,999	6	5	5	5									21	19	29	28
\$80,000-\$89,999	5	5	10	25									45	30	40	31
\$90,000-\$99,999	7	4	5	4									20	39	32	37
\$100,000-\$119,999	10	8	14	11									43	46	64	76
\$120,000-\$139,999	7	13	12	22									54	56	96	82
\$140,000-\$159,999	14	14	20	22									70	65	73	77
\$160,000-\$179,999	15	17	18	17									67	67	62	73
\$180,000-\$199,999	15	11	19	22									67	54	52	64
\$200,000-\$249,999	24	27	19	46									116	108	111	128
\$250,000-\$299,999	26	20	26	28									100	83	86	76
\$300,000-\$399,999	14	14	24	36									88	77	77	82
\$400,000-\$499,999	9	4	15	7									35	32	44	23
\$500,000 or more	4	10	9	8									31	22	25	20
TOTALS	173	173	219	282	0	0	0	0	0	0	0	0	847	837	911	941



**April
2024**

Sunflower MLS Statistics



Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Rose in April

Total home sales in Wabaunsee County rose by 300.0% last month to 4 units, compared to 1 unit in April 2023. Total sales volume was \$0.8 million, up 221.9% from a year earlier.

The median sale price in April was \$167,500, down from \$240,000 a year earlier. Homes that sold in April were typically on the market for 13 days and sold for 100.0% of their list prices.

Wabaunsee County Active Listings Up at End of April

The total number of active listings in Wabaunsee County at the end of April was 8 units, up from 6 at the same point in 2023. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$295,000.

During April, a total of 4 contracts were written up from 2 in April 2023. At the end of the month, there were 5 contracts still pending.

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- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**April
2024**

Sunflower MLS Statistics



Wabaunsee County Summary Statistics

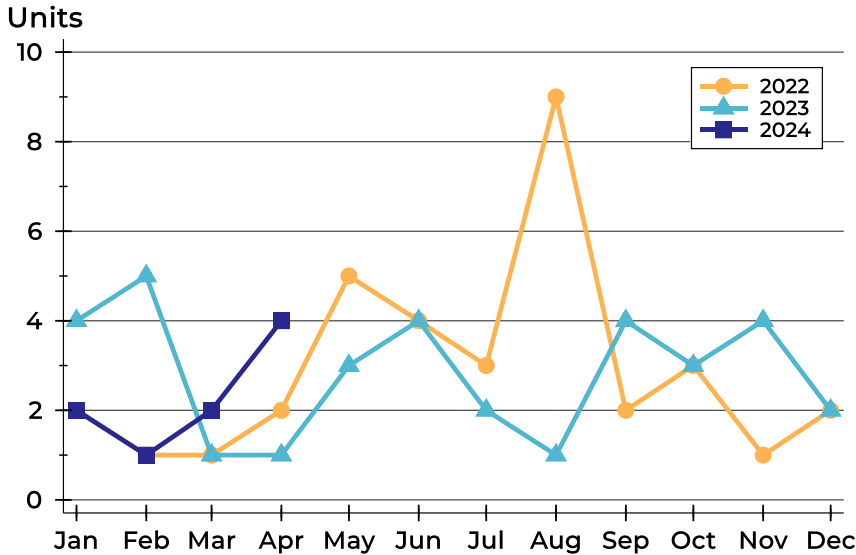
April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		4	1	2	9	11	6
Change from prior year		100.0%	N/A	-100.0%	80.0%	11.1%	-50.0%
Active Listings		8	6	3	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-66.7%			
Months' Supply		1.3	N/A	2.0	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-44.4%			
New Listings		5	5	4	16	16	12
Change from prior year		N/A	N/A	-100.0%	46.2%	44.4%	-66.7%
Contracts Written		4	2	3	11	11	10
Change from prior year		N/A	N/A	-100.0%	100.0%	28.6%	-66.7%
Pending Contracts		5	3	7	N/A	N/A	N/A
Change from prior year		N/A	-100.0%	-66.7%			
Sales Volume (1,000s)		773	240	415	2,057	2,725	1,239
Change from prior year		495.0%	N/A	-100.0%	5.7%	56.4%	17.2%
Average	Sale Price	59,500	20,000	N/A	66,442	113,180	80,467
	Change from prior year	197.5%	N/A	N/A	-41.3%	40.7%	134.5%
	List Price of Actives	99,450	N/A	379,900	N/A	N/A	N/A
	Change from prior year	N/A	N/A	348.0%			
	Days on Market	10	3	17	64	16	25
Change from prior year	-67.7%	N/A	N/A	-64.0%	-2.2%	37.9%	
Percent of List	94.8%	77.2%	N/A	80.4%	92.8%	95.7%	
Change from prior year	22.8%	N/A	N/A	-13.4%	-3.0%	7.9%	
Percent of Original	89.4%	66.9%	N/A	80.9%	89.8%	91.3%	
Change from prior year	33.6%	N/A	N/A	-9.9%	-1.6%	14.8%	
Median	Sale Price	59,500	240,000	207,500	49,500	159,000	39,900
	Change from prior year	-30.2%	N/A	N/A	-26.9%	69.8%	90.0%
	List Price of Actives	99,450	190,000	319,000	N/A	N/A	N/A
	Change from prior year	N/A	N/A	965.6%			
	Days on Market	13	3	17	14	5	21
Change from prior year	-67.7%	N/A	N/A	-63.3%	76.5%	6.3%	
Percent of List	94.8%	77.2%	N/A	93.0%	96.5%	100.0%	
Change from prior year	22.8%	N/A	N/A	-3.6%	-3.5%	8.6%	
Percent of Original	89.4%	66.9%	N/A	97.5%	94.2%	95.1%	
Change from prior year	33.6%	N/A	N/A	-5.3%	1.1%	7.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	1	1	0
February	1	0	1
March	0	2	0
April	1	0	3
May	2	0	1
June	2	0	1
July	1	2	2
August	0	1	6
September	1	3	2
October	0	1	2
November	0	0	0
December	1	0	0

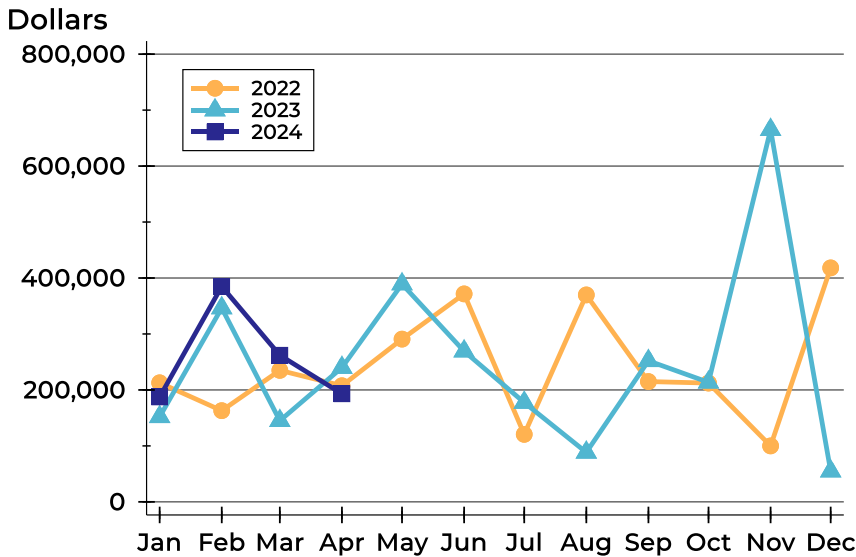
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	100.0%	2.4	59,500	59,500	41	41	94.8%	94.8%	89.4%	89.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



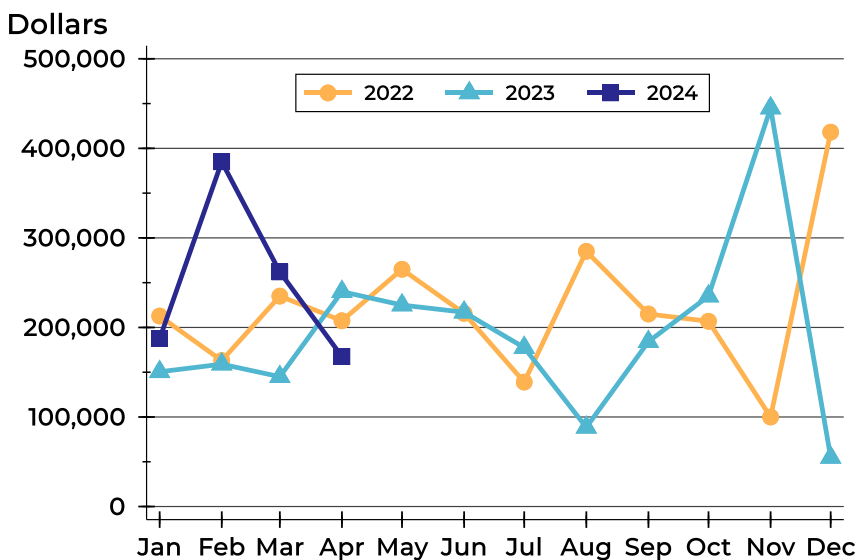
Wabaunsee County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	61,983
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	35,000
September	24,000	156,633	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	

Median Price

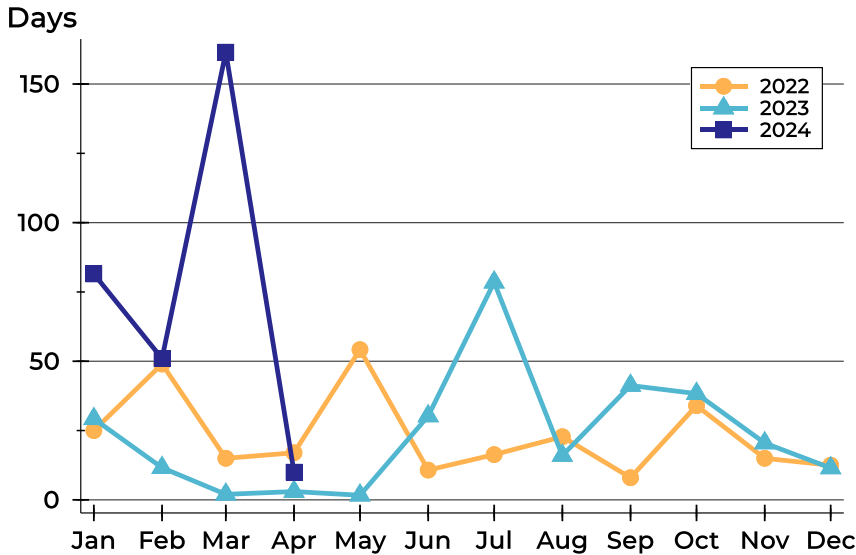


Month	2019	2020	2021
January	38,000	75,500	N/A
February	319,000	N/A	19,001
March	N/A	29,500	N/A
April	25,000	N/A	66,950
May	95,250	N/A	22,000
June	56,350	N/A	40,000
July	15,000	203,750	182,500
August	N/A	99,900	3,750
September	24,000	60,000	117,500
October	N/A	20,000	59,500
November	N/A	N/A	
December	35,000	N/A	



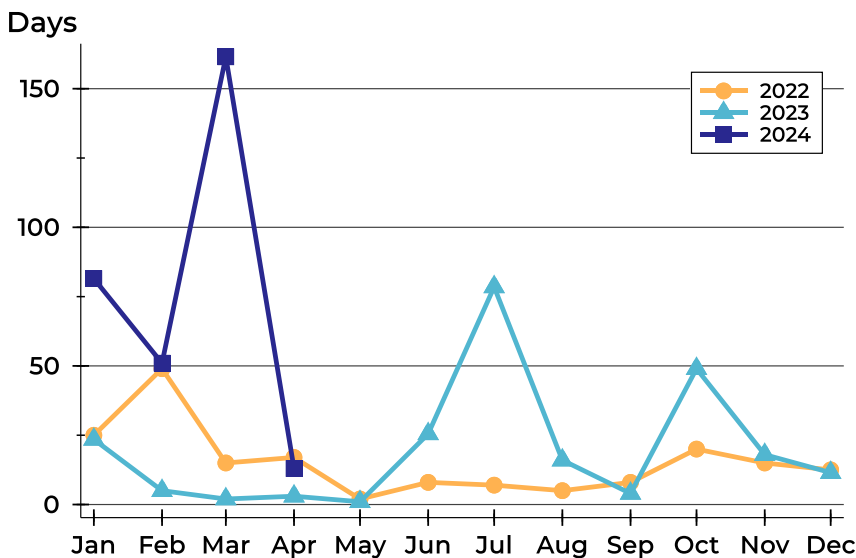
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	63
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	10
September	22	81	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	

Median DOM



Month	2019	2020	2021
January	132	208	N/A
February	266	N/A	19
March	N/A	19	N/A
April	34	N/A	45
May	30	N/A	36
June	18	N/A	73
July	269	138	3
August	N/A	2	7
September	22	78	59
October	N/A	127	41
November	N/A	N/A	
December	N/A	N/A	



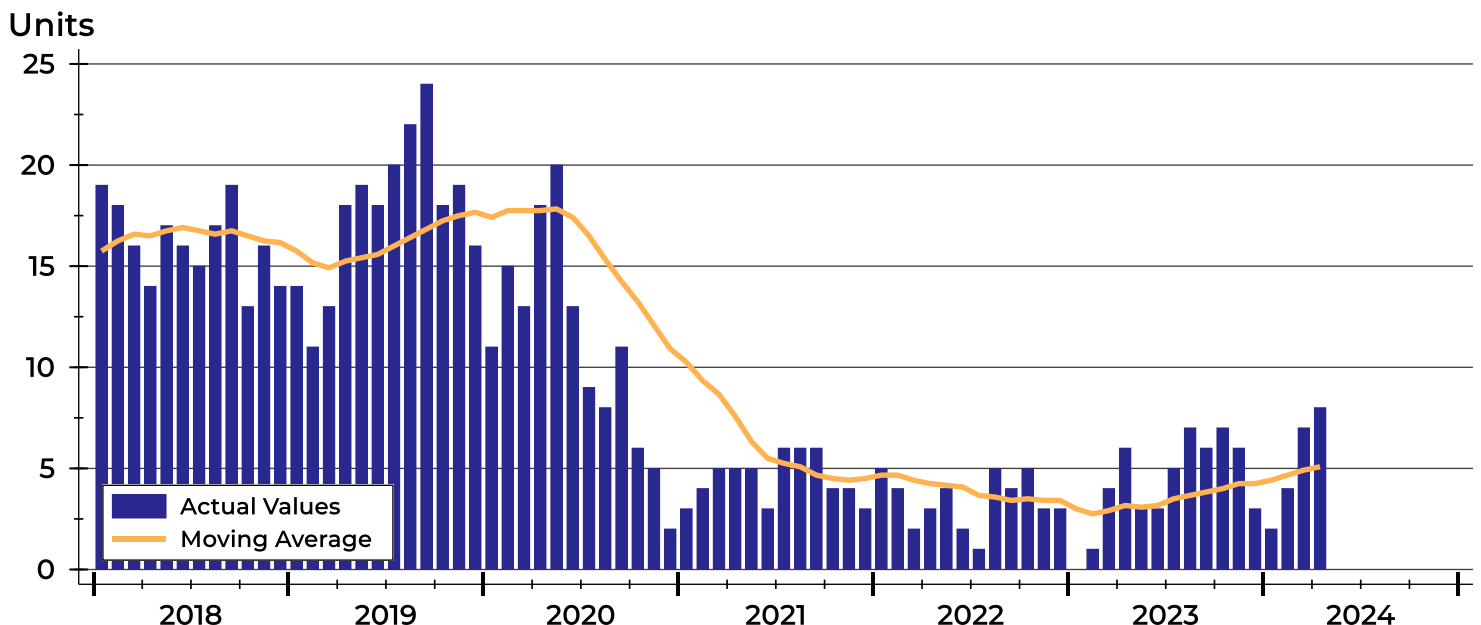
Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of April 2020	Change
Active Listings		8	6	N/A
Volume (1,000s)		199	0	N/A
Months' Supply		3.0	1.8	N/A
Average	List Price	99,450	N/A	N/A
	Days on Market	77	38	N/A
	Percent of Original	84.0%	N/A	N/A
Median	List Price	99,450	N/A	N/A
	Days on Market	55	31	N/A
	Percent of Original	98.4%	98.1%	N/A

A total of 8 homes were available for sale in Wabaunsee County at the end of April. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$295,000, up 55.3% from 2023. The typical time on market for active listings was 55 days, up from 31 days a year earlier.

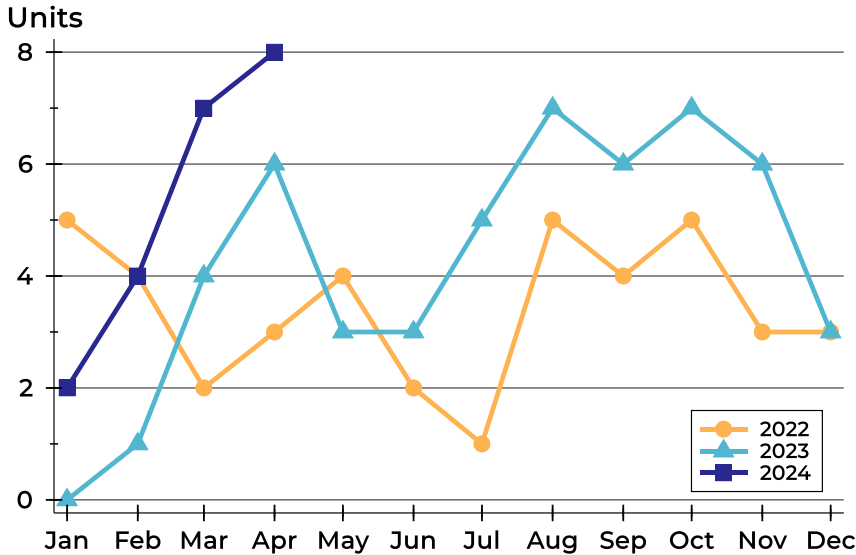
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	5	2	2
February	5	2	0
March	6	3	2
April	3	5	2
May	3	6	1
June	2	7	2
July	1	4	3
August	3	1	2
September	2	0	2
October	2	0	2
November	1	1	
December	1	2	

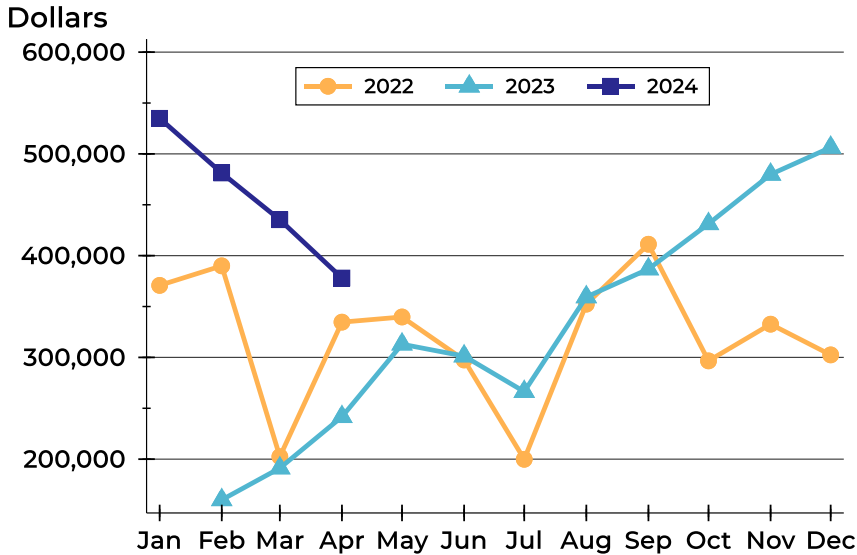
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	2.4	52,000	52,000	63	63	94.5%	94.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	146,900	146,900	66	66	73.5%	73.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



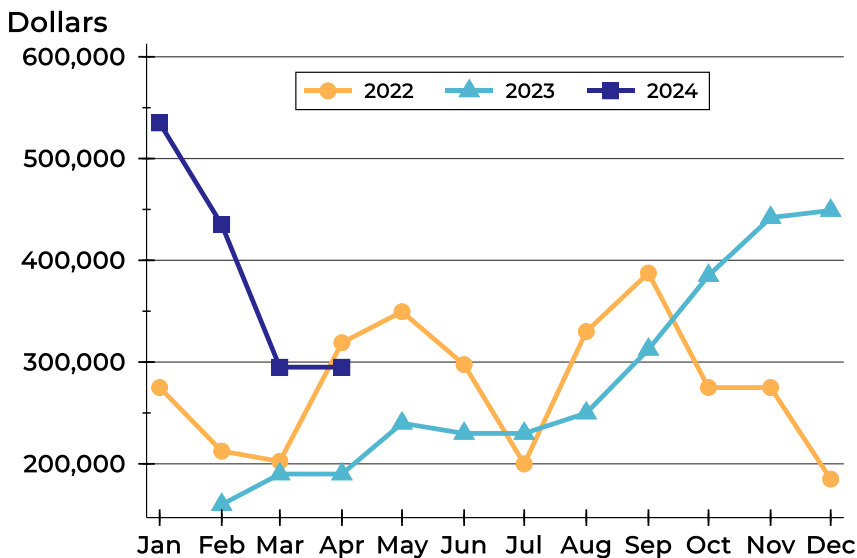
Wabaunsee County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	52,380	158,950	49,550
February	63,000	169,950	N/A
March	56,250	148,600	37,000
April	37,333	204,120	37,000
May	58,833	175,767	189,900
June	76,250	148,943	184,900
July	73,000	58,425	104,433
August	259,933	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	

Median Price

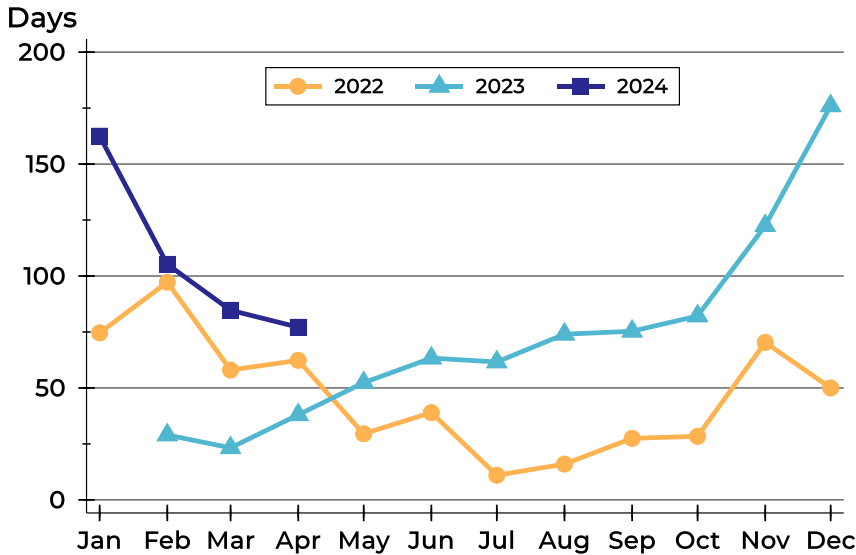


Month	2019	2020	2021
January	26,400	158,950	49,550
February	76,000	169,950	N/A
March	53,850	105,900	37,000
April	18,000	105,900	37,000
May	76,000	97,900	189,900
June	76,250	79,000	184,900
July	73,000	49,950	69,900
August	259,900	25,900	102,450
September	379,900	N/A	102,450
October	379,900	N/A	99,450
November	250,000	38,500	
December	250,000	63,250	



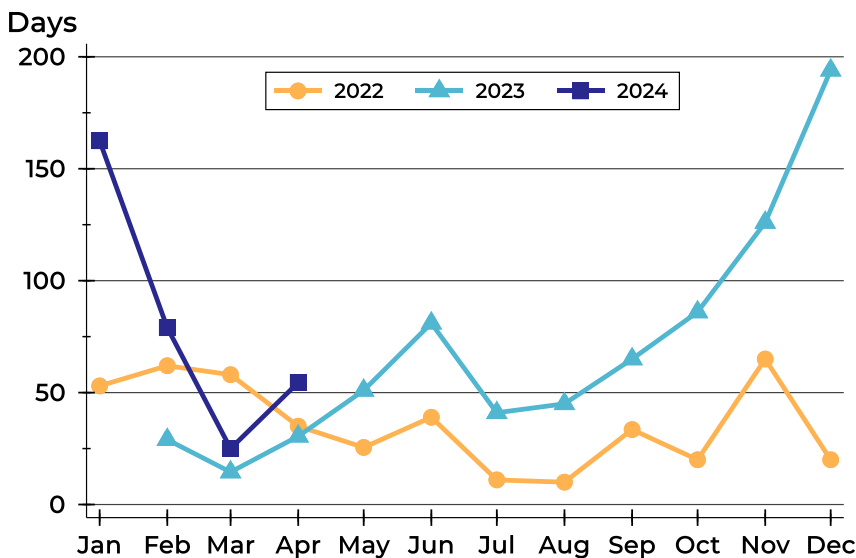
Wabaunsee County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	131	92	20
February	116	109	N/A
March	105	102	13
April	226	90	42
May	198	95	27
June	205	92	37
July	395	80	43
August	19	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	

Median DOM

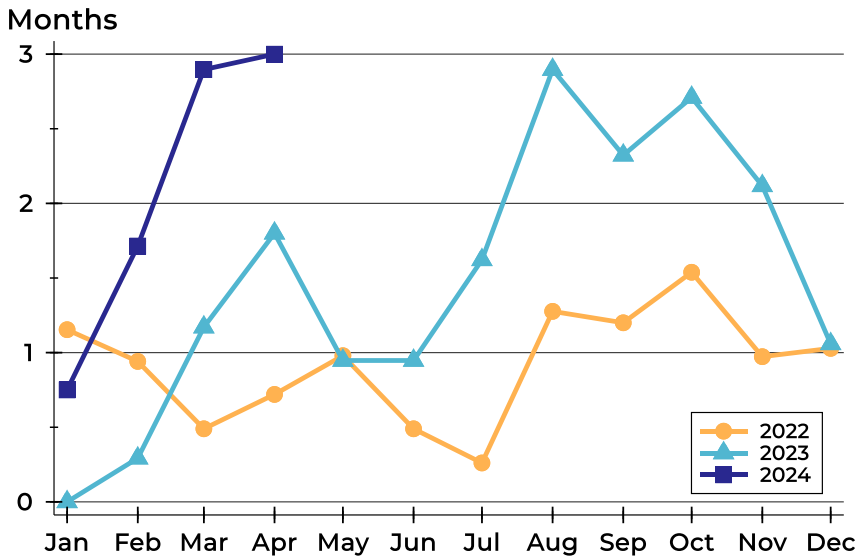


Month	2019	2020	2021
January	127	92	20
February	102	109	N/A
March	76	49	13
April	212	56	42
May	243	73	27
June	205	44	37
July	395	68	26
August	18	106	4
September	51	N/A	34
October	83	N/A	65
November	109	29	
December	141	46	



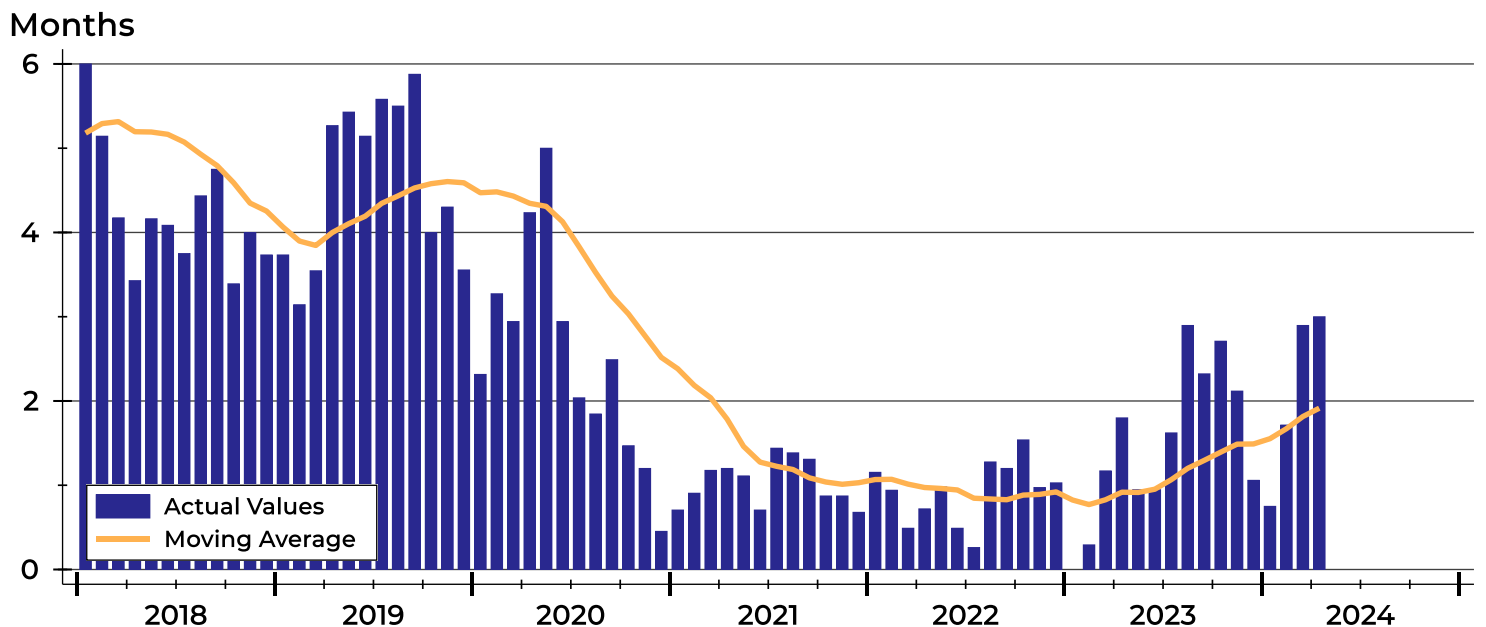
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	2.9	2.4	2.7
February	2.9	2.7	0.0
March	3.6	3.3	3.0
April	1.9	6.0	2.2
May	1.9	9.0	1.0
June	1.2	14.0	1.8
July	0.6	6.9	2.8
August	2.6	1.5	1.3
September	1.8	0.0	1.4
October	2.0	0.0	1.3
November	1.3	1.1	1.3
December	1.2	2.4	1.3

History of Month's Supply





Wabaunsee County New Listings Analysis

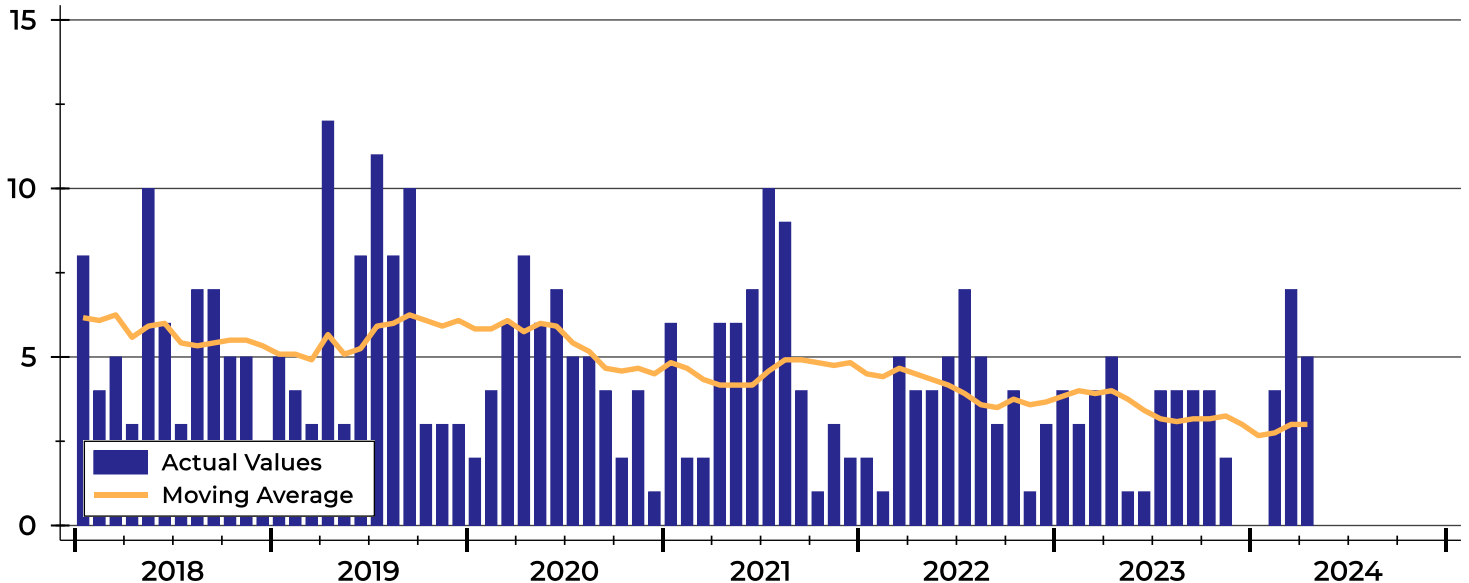
Summary Statistics for New Listings		2021	April 2020	Change
Current Month	New Listings	5	5	N/A
	Volume (1,000s)	250	0	N/A
	Average List Price	307,800	N/A	N/A
	Median List Price	250,000	449,000	N/A
Year-to-Date	New Listings	16	16	0.0%
	Volume (1,000s)	1,595	1,282	24.4%
	Average List Price	83,921	98,637	-14.9%
	Median List Price	62,000	180,000	-17.2%

A total of 5 new listings were added in Wabaunsee County during April, the same figure as reported in 2023. Year-to-date Wabaunsee County has seen 16 new listings.

The median list price of these homes was \$265,000 down from \$449,000 in 2023.

History of New Listings

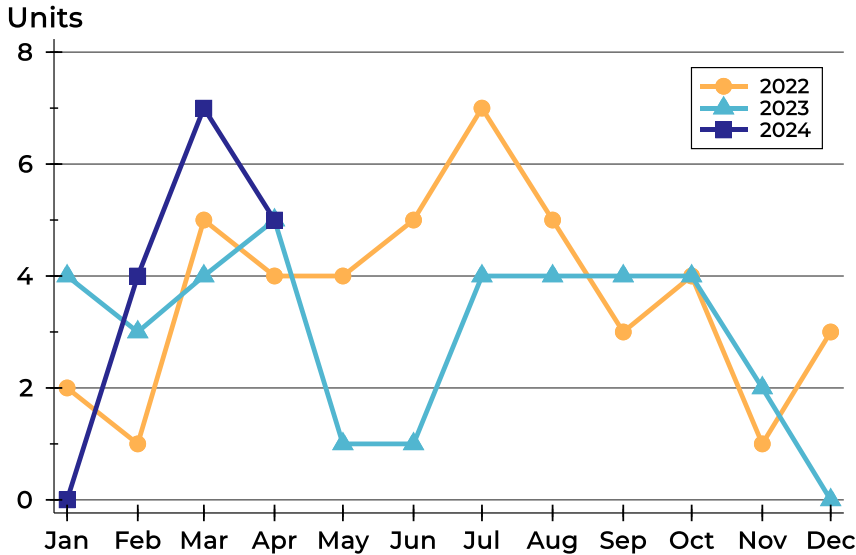
Units





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	0	2	2
February	1	1	0
March	3	2	2
April	1	2	0
May	1	3	2
June	0	3	2
July	0	0	8
August	3	0	2
September	0	0	0
October	0	0	1
November	1	1	
December	0	1	

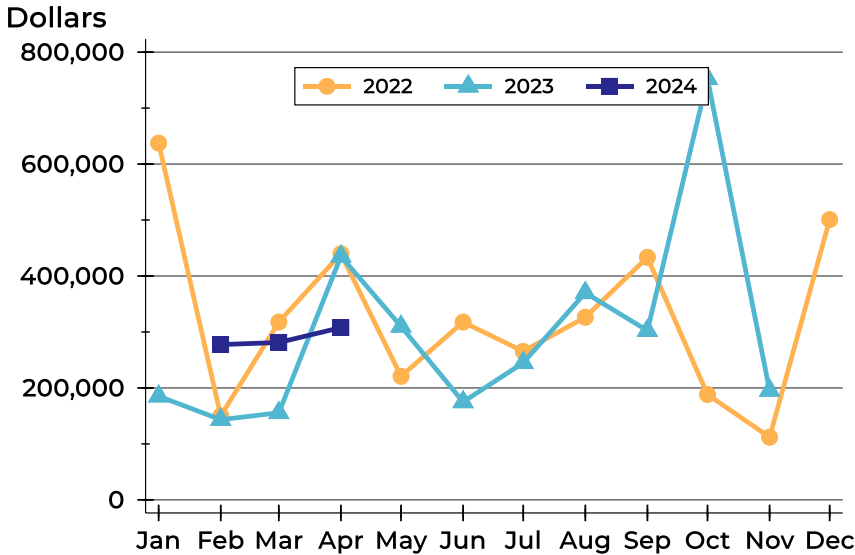
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



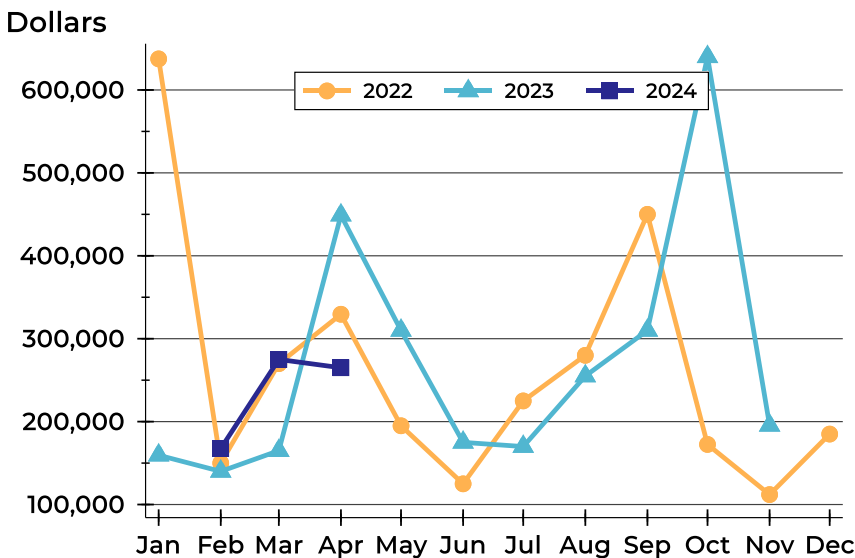
Wabaunsee County New Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	74,533	56,450	37,000
April	39,900	277,400	N/A
May	79,900	88,267	189,900
June	N/A	66,600	157,400
July	N/A	N/A	35,238
August	256,633	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	

Median Price



Month	2019	2020	2021
January	N/A	30,038	47,550
February	79,500	89,900	N/A
March	72,800	56,450	37,000
April	39,900	277,400	N/A
May	79,900	79,000	189,900
June	N/A	65,000	157,400
July	N/A	N/A	25,950
August	250,000	N/A	99,450
September	N/A	N/A	N/A
October	N/A	N/A	250,000
November	35,000	36,500	
December	N/A	90,000	



**April
2024**

Sunflower MLS Statistics



Wabaunsee County Contracts Written Analysis

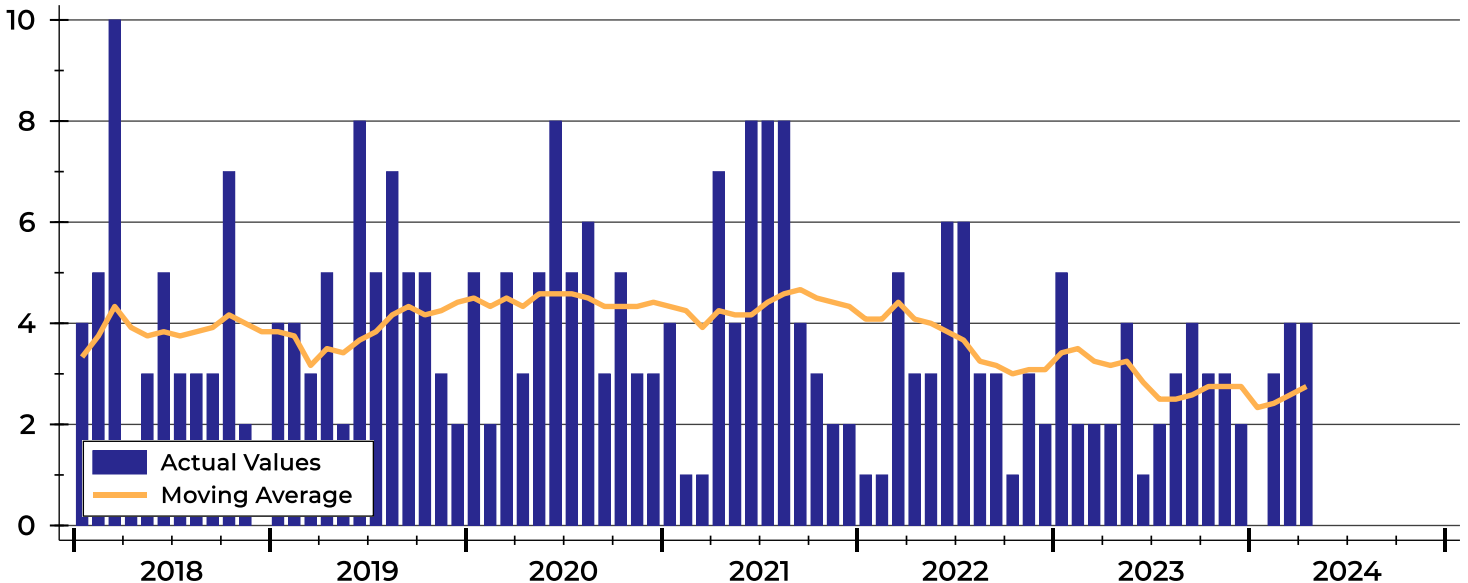
Summary Statistics for Contracts Written		2021	April 2020	Change	Year-to-Date		
					2021	2020	Change
Contracts Written		4	2	N/A	11	11	100.0%
Volume (1,000s)		250	0	N/A	1,432	1,182	21.2%
Average	Sale Price	250,000	N/A	N/A	286,536	131,333	-39.4%
	Days on Market	53	2	N/A	53	6	-60.5%
	Percent of Original	98.8%	N/A	N/A	81.2%	89.5%	-9.3%
Median	Sale Price	250,000	N/A	N/A	53,500	185,000	-17.7%
	Days on Market	19	2	N/A	13	2	-68.3%
	Percent of Original	97.9%	100.0%	N/A	89.2%	96.2%	-7.3%

A total of 4 contracts for sale were written in Wabaunsee County during the month of April, up from 2 in 2023. The median list price of these homes was \$284,250, down from \$719,000 the prior year.

Half of the homes that went under contract in April were on the market less than 19 days, compared to 2 days in April 2023.

History of Contracts Written

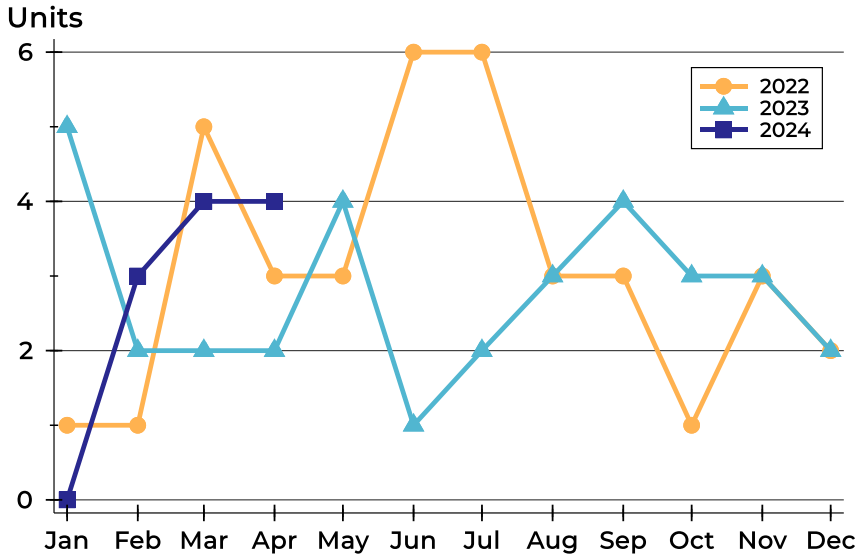
Units





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	1	3
March	1	1	N/A
April	4	N/A	N/A
May	N/A	2	3
June	1	1	1
July	N/A	N/A	7
August	N/A	3	3
September	1	1	N/A
October	N/A	N/A	1
November	1	N/A	
December	1	1	

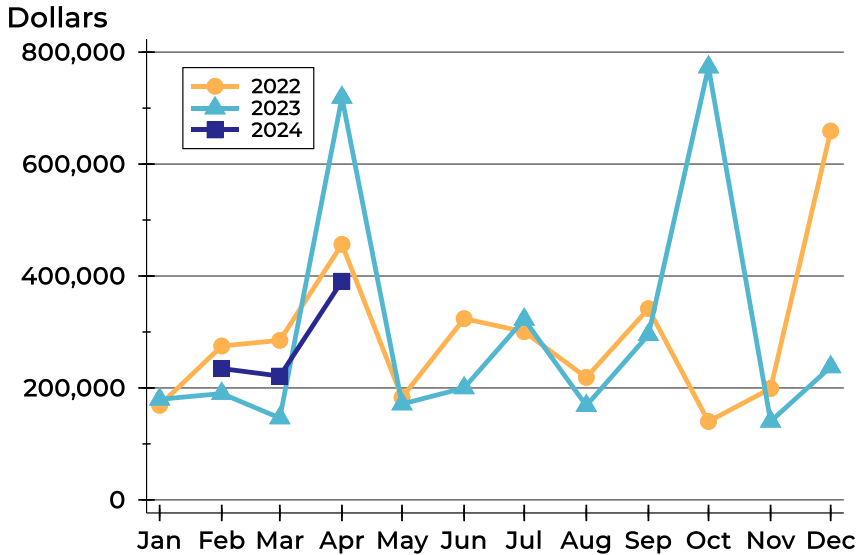
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	98.8%	98.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



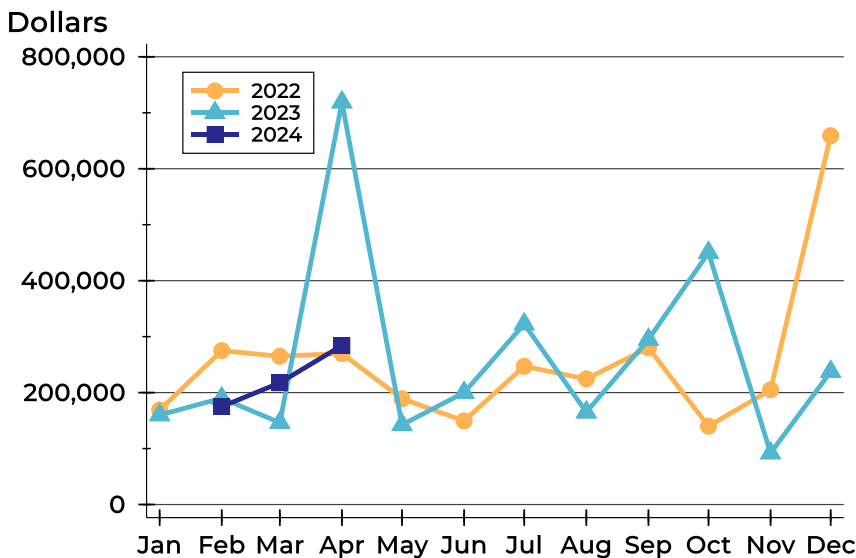
Wabaunsee County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	43,867
March	79,500	7,000	N/A
April	65,875	N/A	N/A
May	N/A	204,950	91,300
June	18,000	99,900	149,900
July	N/A	N/A	45,900
August	N/A	193,267	101,800
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	

Median Price

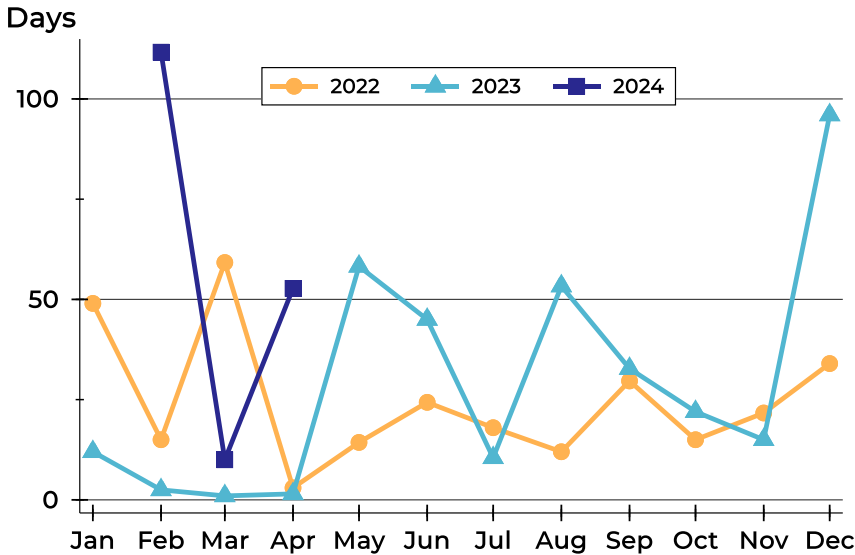


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	59,500	36,500
March	79,500	7,000	N/A
April	56,350	N/A	N/A
May	N/A	204,950	45,000
June	18,000	99,900	149,900
July	N/A	N/A	13,000
August	N/A	65,000	63,500
September	20,000	25,900	N/A
October	N/A	N/A	250,000
November	35,000	N/A	
December	79,900	90,000	



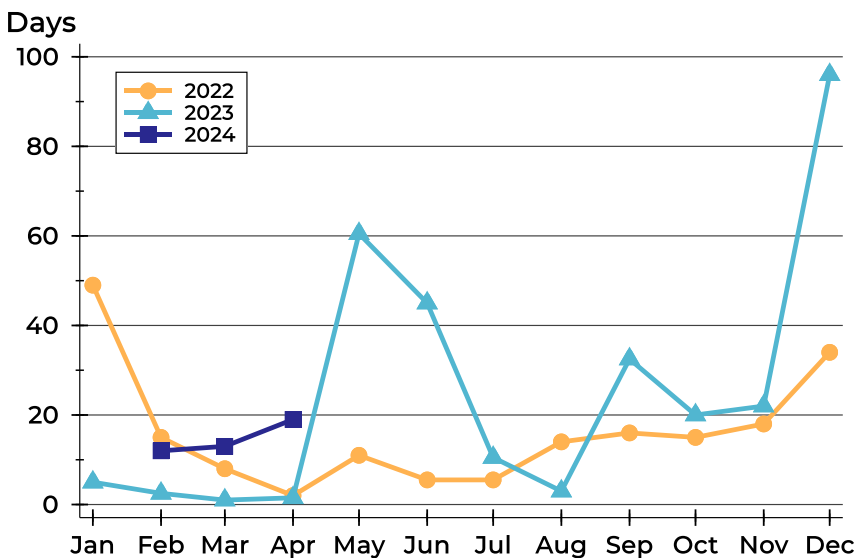
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	59
March	35	N/A	N/A
April	24	N/A	N/A
May	N/A	138	38
June	269	2	N/A
July	N/A	N/A	9
August	N/A	81	65
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	
December	208	30	

Median DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	37	45
March	35	N/A	N/A
April	26	N/A	N/A
May	N/A	138	36
June	269	2	N/A
July	N/A	N/A	7
August	N/A	78	52
September	22	127	N/A
October	N/A	N/A	N/A
November	N/A	N/A	
December	208	30	



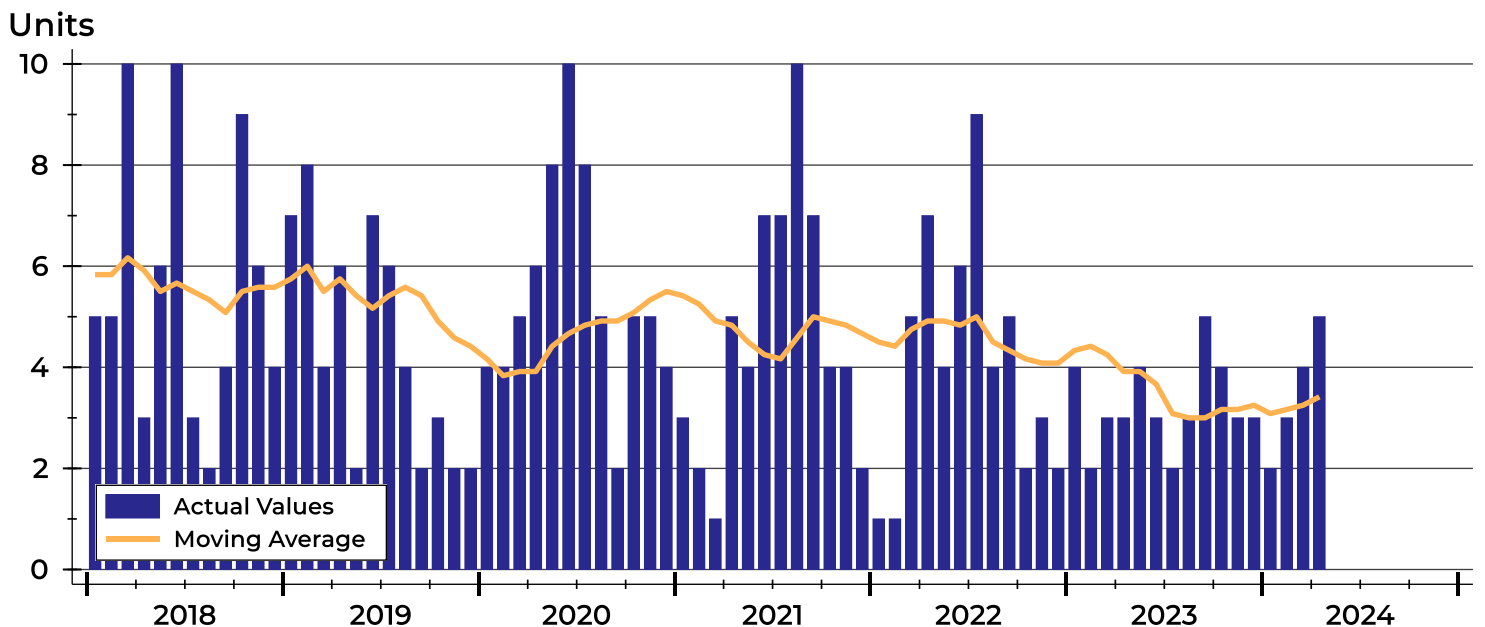
Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2021	End of April 2020	Change
Pending Contracts		5	3	N/A
Volume (1,000s)		250	0	N/A
Average	List Price	250,000	N/A	N/A
	Days on Market	45	12	N/A
	Percent of Original	100.0%	100.0%	N/A
Median	List Price	275,000	N/A	N/A
	Days on Market	13	3	333.3%
	Percent of Original	100.0%	N/A	N/A

A total of 5 listings in Wabaunsee County had contracts pending at the end of April, up from 3 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

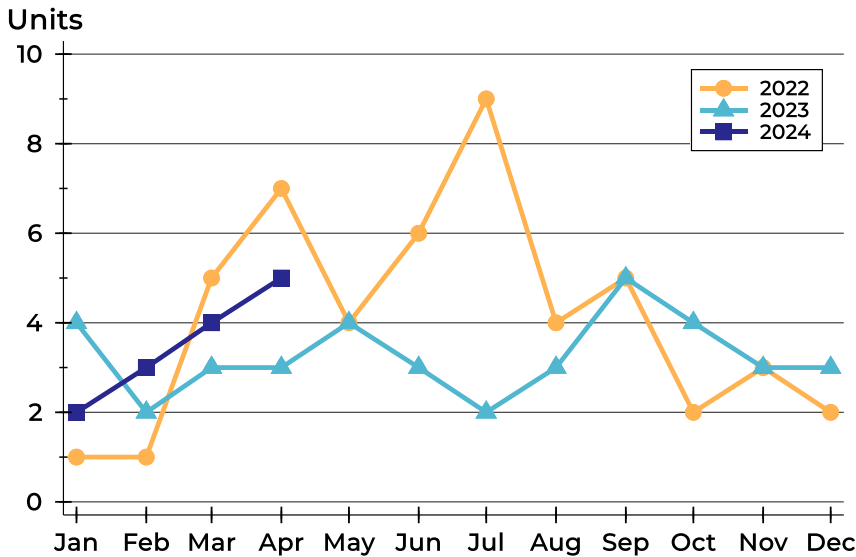
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	2	0	2
February	1	1	3
March	2	0	3
April	5	0	0
May	3	1	2
June	1	2	1
July	1	2	7
August	1	3	4
September	1	1	2
October	1	0	1
November	1	0	
December	1	0	

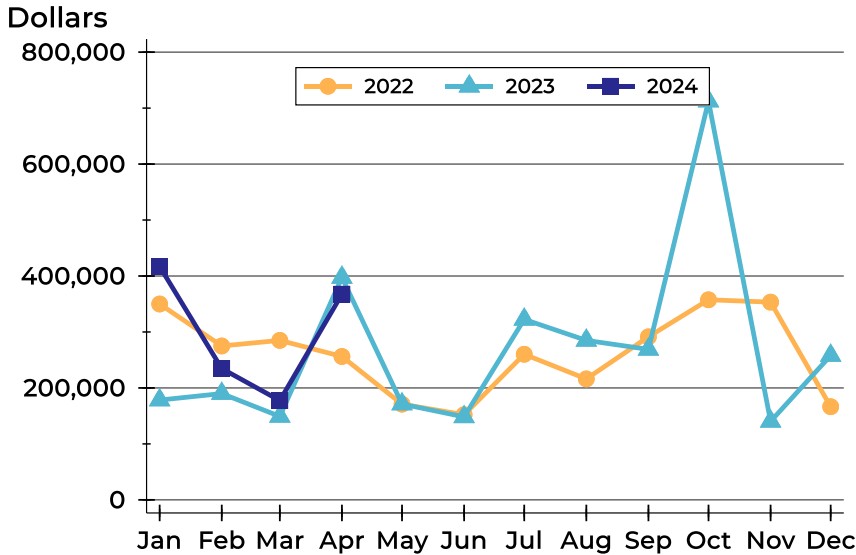
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	100.0%	250,000	250,000	0	0	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



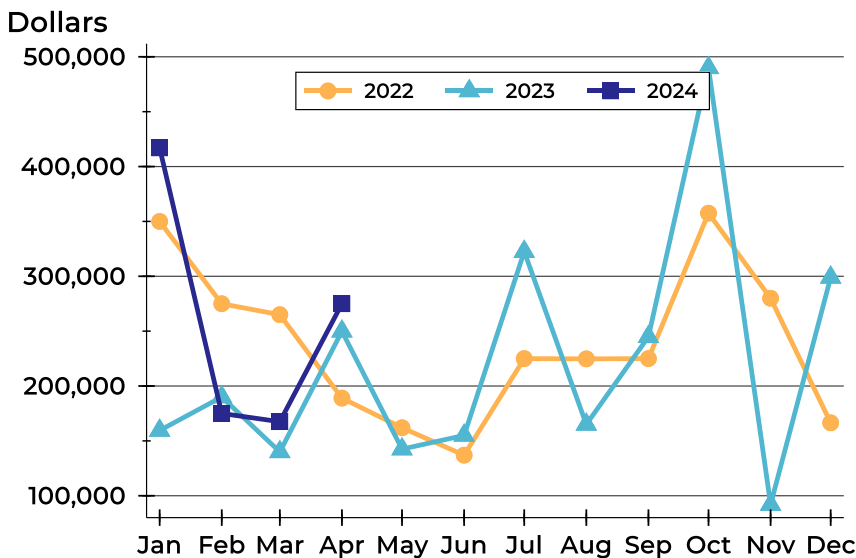
Wabaunsee County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	68,333
March	51,000	N/A	68,333
April	66,120	N/A	N/A
May	45,067	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	45,900
August	79,500	193,267	92,725
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	

Median Price

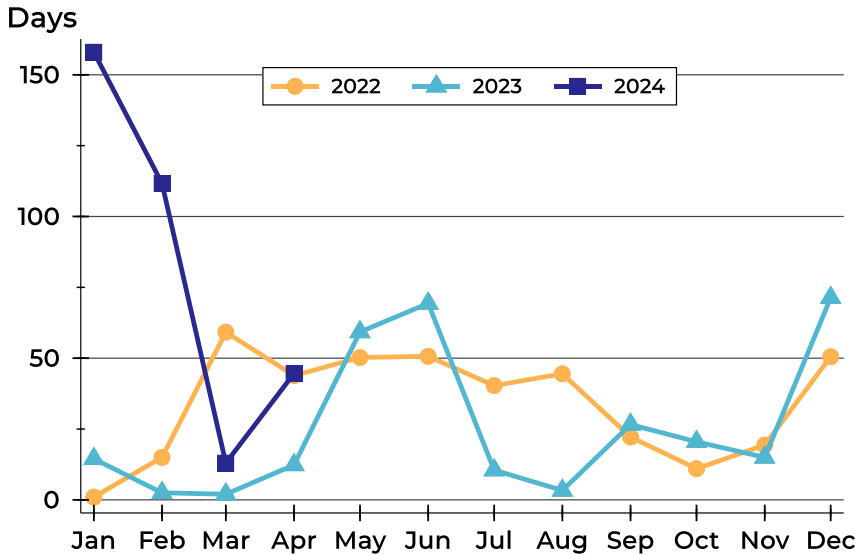


Month	2019	2020	2021
January	170,750	N/A	63,250
February	22,500	59,500	78,500
March	51,000	N/A	78,500
April	72,800	N/A	N/A
May	39,900	159,900	122,450
June	18,000	129,900	199,900
July	79,500	129,900	13,000
August	79,500	65,000	64,500
September	79,500	25,900	62,750
October	79,500	N/A	250,000
November	79,500	N/A	
December	79,900	N/A	



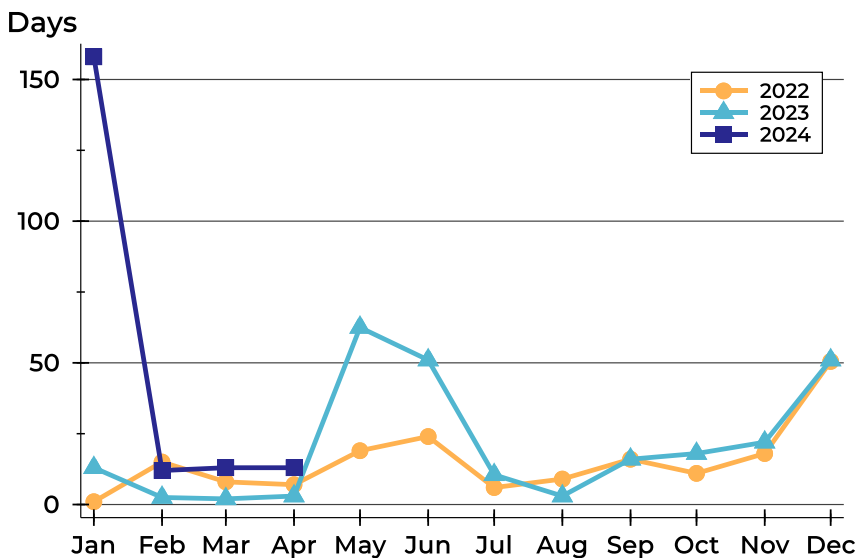
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	63
March	86	N/A	63
April	47	N/A	N/A
May	58	4	39
June	269	3	5
July	71	3	9
August	71	81	50
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	

Median DOM



Month	2019	2020	2021
January	202	N/A	52
February	137	37	45
March	86	N/A	45
April	27	N/A	N/A
May	27	4	39
June	269	3	5
July	71	3	7
August	71	78	41
September	71	127	41
October	71	N/A	N/A
November	71	N/A	
December	208	N/A	