



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

June 2024 Sunflower MLS Statistics

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Sunflower MLS, Inc.

3646 S.W. Plass Ave.
Topeka, Kansas 66611

Phone: 785/267-3215
Fax: 785/267-4993
E-mail: denise@sunflowerrealtors.com



**June
2024**

Sunflower MLS Statistics



Entire MLS System Housing Report



Market Overview

Sunflower MLS Home Sales Fell in June

Total home sales in the Sunflower multiple listing service fell last month to 337 units, compared to 375 units in June 2023. Total sales volume was \$84.5 million, up from a year earlier.

The median sale price in June was \$225,000, up from \$195,000 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

Sunflower MLS Active Listings Up at End of June

The total number of active listings in the Sunflower multiple listing service at the end of June was 391 units, up from 320 at the same point in 2023. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$249,900.

During June, a total of 315 contracts were written down from 328 in June 2023. At the end of the month, there were 372 contracts still pending.

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Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Entire MLS System Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		337 -10.1%	375 -7.9%	407 -7.3%	1,691 0.6%	1,681 -10.8%	1,884 -4.2%
Active Listings Change from prior year		391 22.2%	320 1.9%	314 11.7%	N/A	N/A	N/A
Months' Supply Change from prior year		1.4 27.3%	1.1 22.2%	0.9 12.5%	N/A	N/A	N/A
New Listings Change from prior year		363 -11.2%	409 -14.8%	480 -7.5%	2,087 3.4%	2,018 -11.1%	2,271 -5.5%
Contracts Written Change from prior year		315 -4.0%	328 -13.9%	381 -10.1%	1,829 -0.5%	1,838 -10.5%	2,053 -7.9%
Pending Contracts Change from prior year		372 9.7%	339 -18.3%	415 -21.4%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		84,499 1.0%	83,652 -10.1%	93,089 10.5%	379,612 9.1%	347,874 -9.0%	382,238 6.9%
Average	Sale Price Change from prior year	250,740 12.4%	223,072 -2.5%	228,721 19.2%	224,490 8.5%	206,945 2.0%	202,887 11.6%
	List Price of Actives Change from prior year	304,864 -13.5%	352,426 43.6%	245,447 7.5%	N/A	N/A	N/A
	Days on Market Change from prior year	22 69.2%	13 18.2%	11 -35.3%	27 28.6%	21 31.3%	16 -27.3%
	Percent of List Change from prior year	99.8% 0.0%	99.8% -1.5%	101.3% 0.6%	98.7% -0.5%	99.2% -1.5%	100.7% 0.9%
	Percent of Original Change from prior year	98.7% -0.1%	98.8% -1.7%	100.5% 0.4%	97.2% -0.5%	97.7% -1.9%	99.6% 0.6%
Median	Sale Price Change from prior year	225,000 15.4%	195,000 -2.5%	200,000 17.6%	196,000 8.9%	180,000 4.5%	172,250 7.7%
	List Price of Actives Change from prior year	249,900 -12.3%	284,950 42.5%	199,900 42.8%	N/A	N/A	N/A
	Days on Market Change from prior year	5 25.0%	4 33.3%	3 0.0%	6 20.0%	5 66.7%	3 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



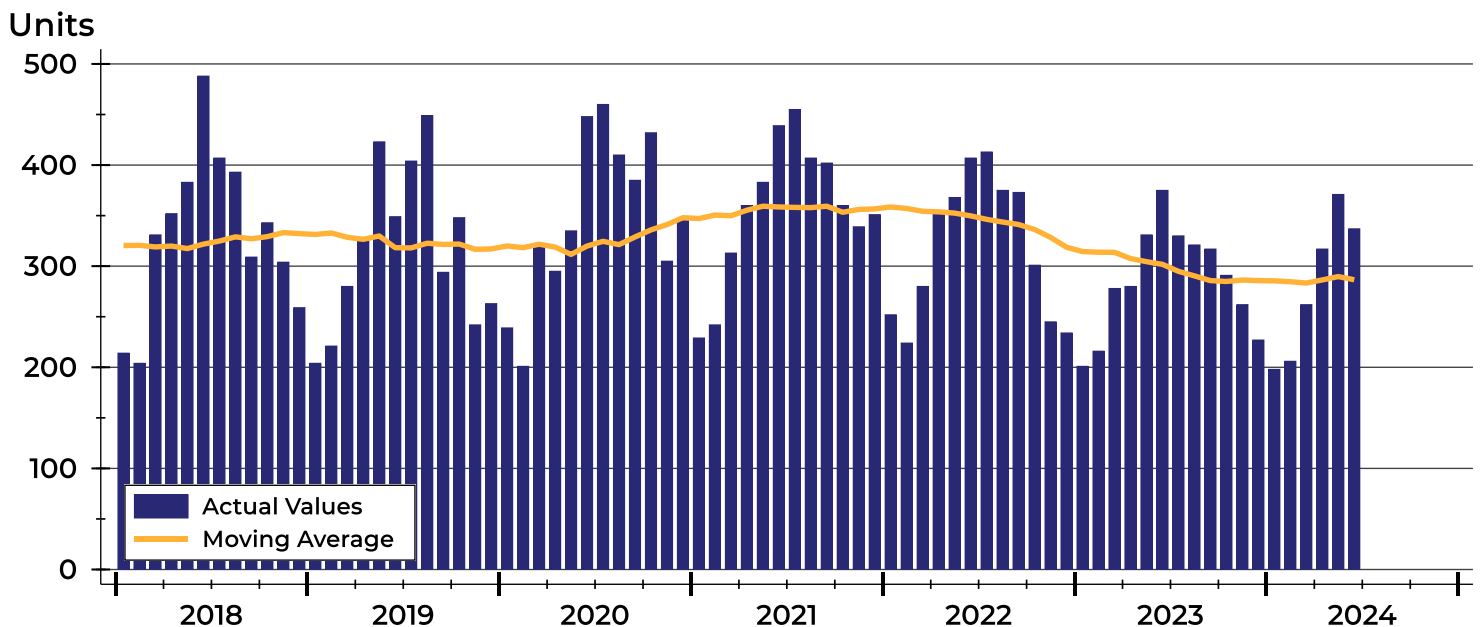
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		337	375	-10.1%	1,691	1,681	0.6%
Volume (1,000s)		84,499	83,652	1.0%	379,612	347,874	9.1%
Months' Supply		1.4	1.1	27.3%	N/A	N/A	N/A
Average	Sale Price	250,740	223,072	12.4%	224,490	206,945	8.5%
	Days on Market	22	13	69.2%	27	21	28.6%
	Percent of List	99.8%	99.8%	0.0%	98.7%	99.2%	-0.5%
	Percent of Original	98.7%	98.8%	-0.1%	97.2%	97.7%	-0.5%
Median	Sale Price	225,000	195,000	15.4%	196,000	180,000	8.9%
	Days on Market	5	4	25.0%	6	5	20.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 337 homes sold in the Sunflower multiple listing service in June, down from 375 units in June 2023. Total sales volume rose to \$84.5 million compared to \$83.7 million in the previous year.

The median sales price in June was \$225,000, up 15.4% compared to the prior year. Median days on market was 5 days, up from 4 days in May, and up from 4 in June 2023.

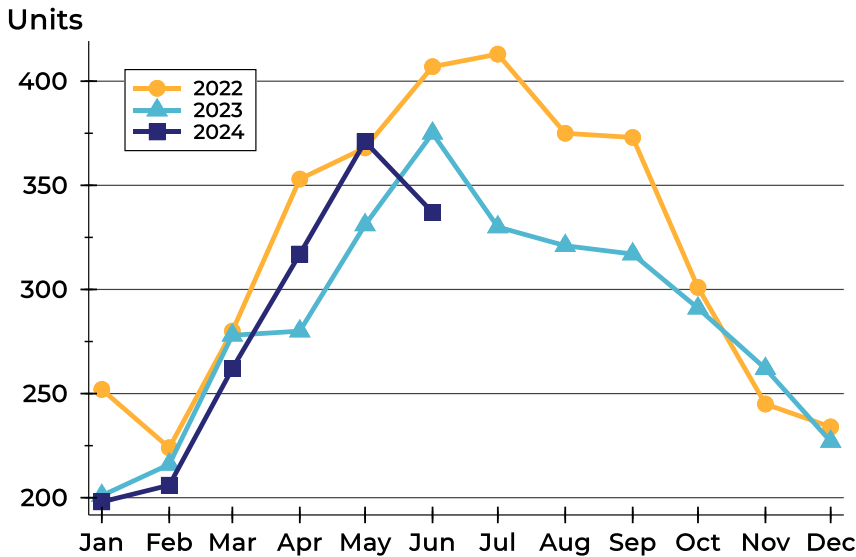
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	252	201	198
February	224	216	206
March	280	278	262
April	353	280	317
May	368	331	371
June	407	375	337
July	413	330	
August	375	321	
September	373	317	
October	301	291	
November	245	262	
December	234	227	

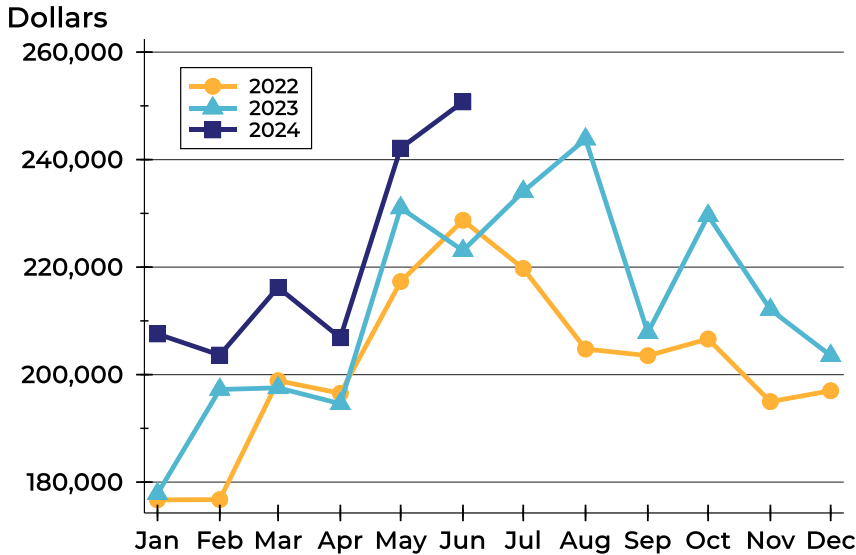
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	0.9	15,000	15,000	42	42	97.2%	97.2%	86.8%	86.8%
\$25,000-\$49,999	3	0.9%	0.8	35,000	40,000	1	0	90.9%	100.0%	90.9%	100.0%
\$50,000-\$99,999	30	8.9%	1.0	78,795	81,500	20	4	97.7%	100.0%	95.7%	99.1%
\$100,000-\$124,999	18	5.3%	0.7	111,078	111,250	20	15	97.6%	100.0%	96.2%	100.0%
\$125,000-\$149,999	22	6.5%	1.2	137,707	139,000	24	7	101.4%	100.0%	99.4%	100.0%
\$150,000-\$174,999	36	10.7%	0.9	162,515	162,000	12	3	101.7%	100.0%	101.2%	100.0%
\$175,000-\$199,999	30	8.9%	1.3	185,531	185,000	33	5	100.0%	100.0%	98.5%	100.0%
\$200,000-\$249,999	53	15.7%	1.4	222,875	223,000	12	3	100.4%	100.0%	100.4%	100.0%
\$250,000-\$299,999	44	13.1%	1.2	273,510	275,000	12	4	100.6%	100.0%	100.0%	100.0%
\$300,000-\$399,999	56	16.6%	1.8	349,073	346,250	24	8	99.9%	100.0%	98.8%	99.9%
\$400,000-\$499,999	24	7.1%	2.4	440,048	439,900	45	3	99.4%	100.0%	98.7%	99.8%
\$500,000-\$749,999	18	5.3%	3.2	572,173	555,000	42	7	98.8%	100.0%	97.3%	100.0%
\$750,000-\$999,999	0	0.0%	9.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	4.5	1,300,000	1,300,000	238	238	86.7%	86.7%	47.3%	47.3%



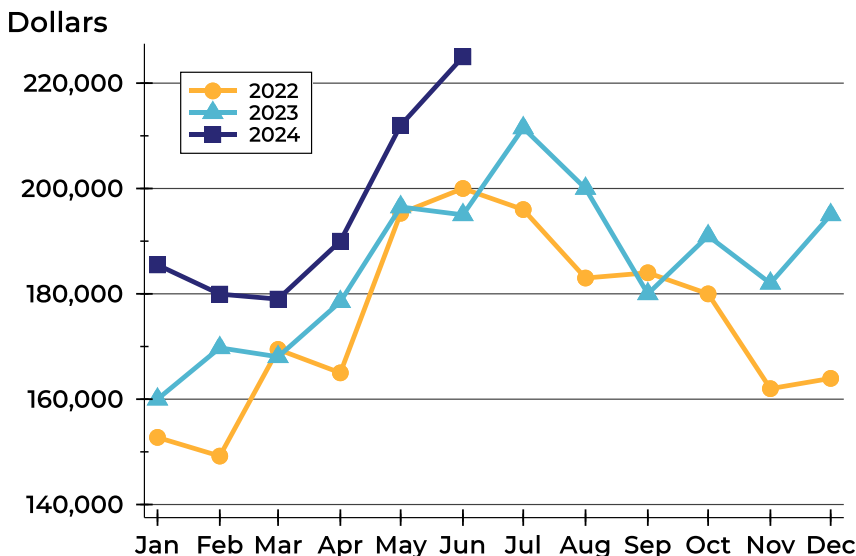
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	176,696	177,842	207,563
February	176,753	197,235	203,641
March	198,872	197,546	216,233
April	196,526	194,592	206,859
May	217,312	231,025	242,150
June	228,721	223,072	250,740
July	219,747	234,063	
August	204,770	243,817	
September	203,529	207,809	
October	206,622	229,586	
November	194,969	212,106	
December	197,001	203,539	

Median Price

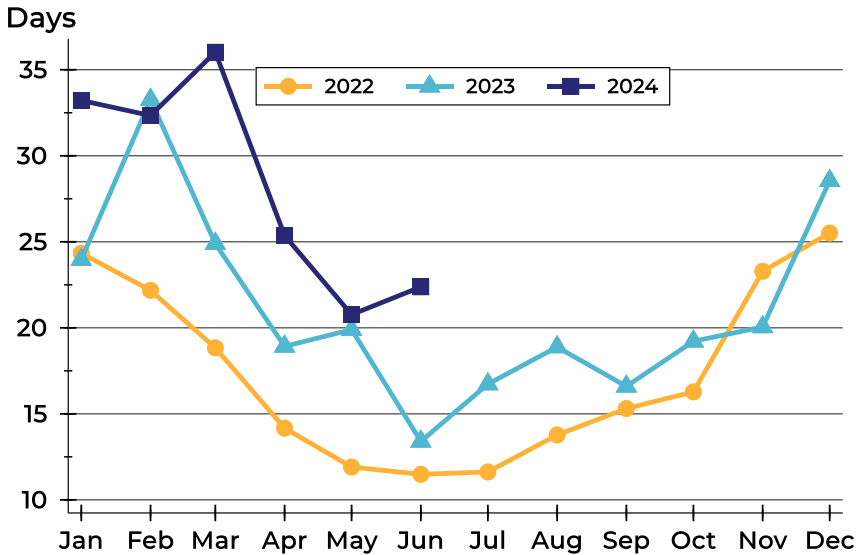


Month	2022	2023	2024
January	152,750	160,000	185,500
February	149,200	169,750	179,950
March	169,450	168,050	179,000
April	165,000	178,500	190,000
May	195,300	196,500	212,000
June	200,000	195,000	225,000
July	196,000	211,500	
August	183,000	200,000	
September	184,000	180,000	
October	180,000	191,000	
November	162,000	182,000	
December	163,950	195,000	



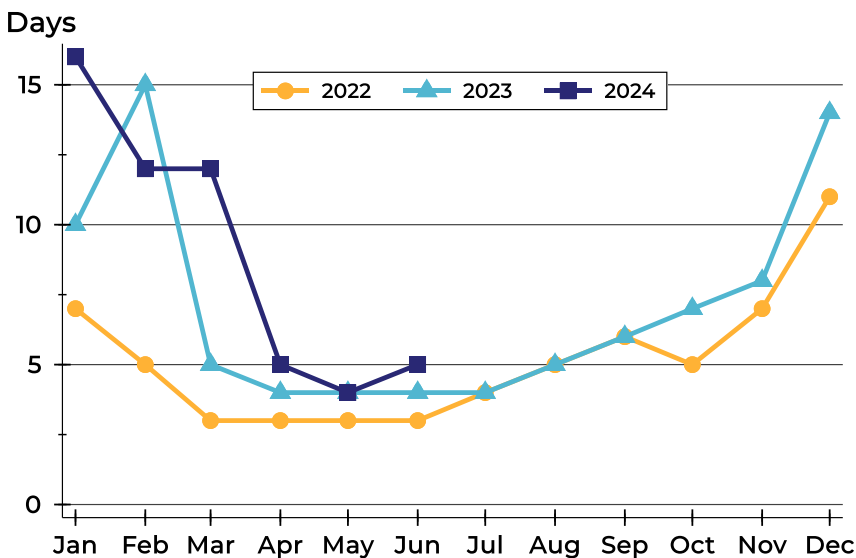
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	24	24	33
February	22	33	32
March	19	25	36
April	14	19	25
May	12	20	21
June	11	13	22
July	12	17	
August	14	19	
September	15	17	
October	16	19	
November	23	20	
December	26	29	

Median DOM



Month	2022	2023	2024
January	7	10	16
February	5	15	12
March	3	5	12
April	3	4	5
May	3	4	4
June	3	4	5
July	4	4	
August	5	5	
September	6	6	
October	5	7	
November	7	8	
December	11	14	



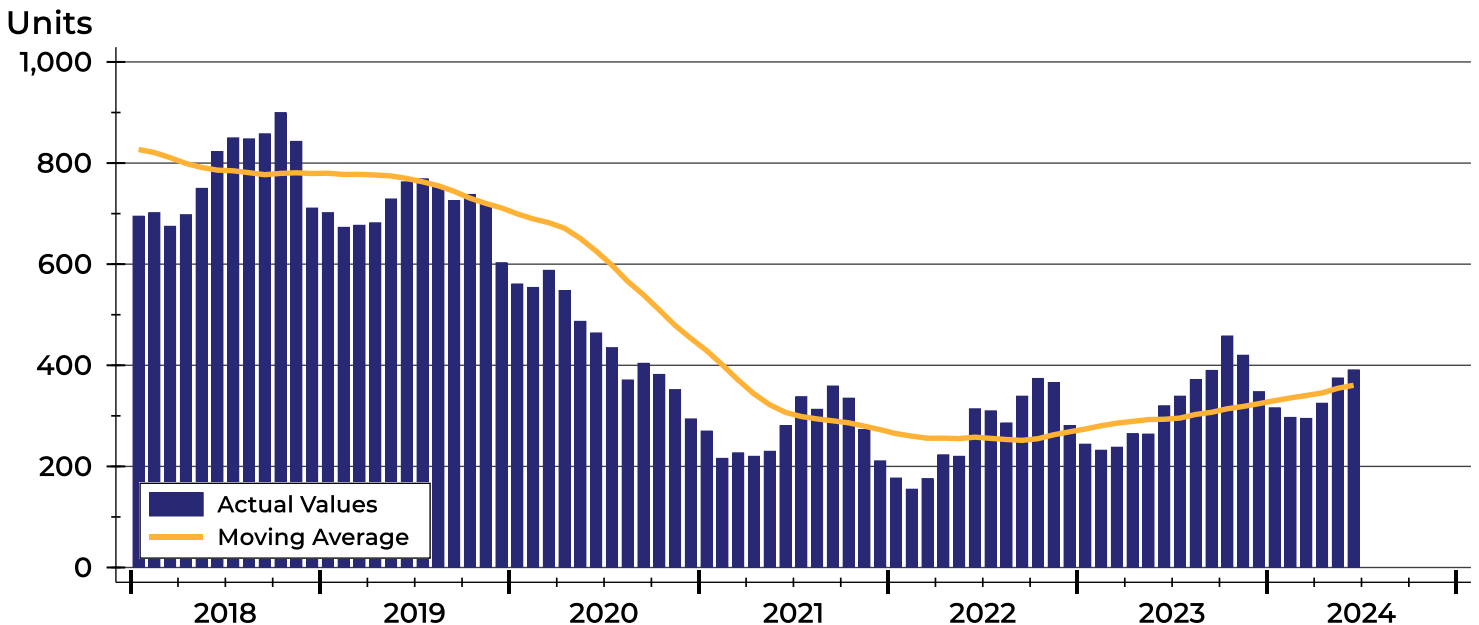
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		391	320	22.2%
Volume (1,000s)		119,202	112,776	5.7%
Months' Supply		1.4	1.1	27.3%
Average	List Price	304,864	352,426	-13.5%
	Days on Market	56	50	12.0%
	Percent of Original	96.9%	97.1%	-0.2%
Median	List Price	249,900	284,950	-12.3%
	Days on Market	33	26	26.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 391 homes were available for sale in the Sunflower multiple listing service at the end of June. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of June was \$249,900, down 12.3% from 2023. The typical time on market for active listings was 33 days, up from 26 days a year earlier.

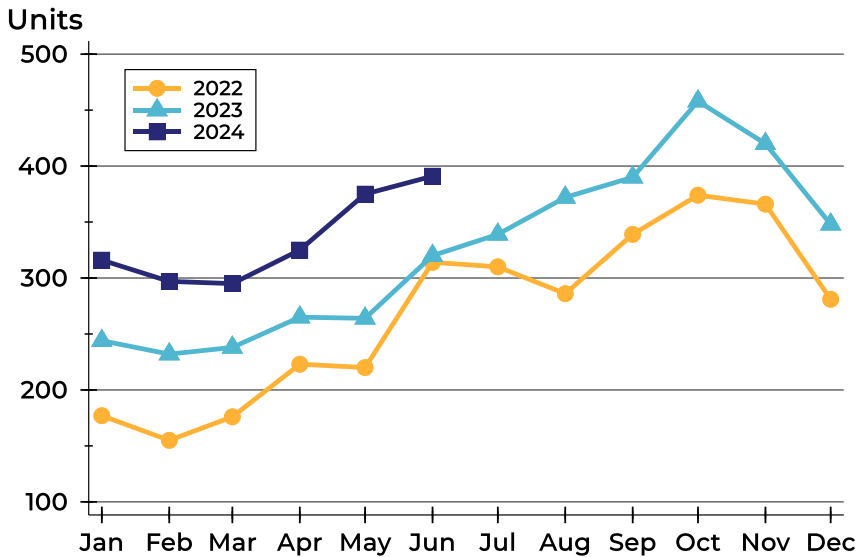
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	177	244	316
February	155	232	297
March	176	238	295
April	223	265	325
May	220	264	375
June	314	320	391
July	310	339	
August	286	372	
September	339	390	
October	374	458	
November	366	420	
December	281	348	

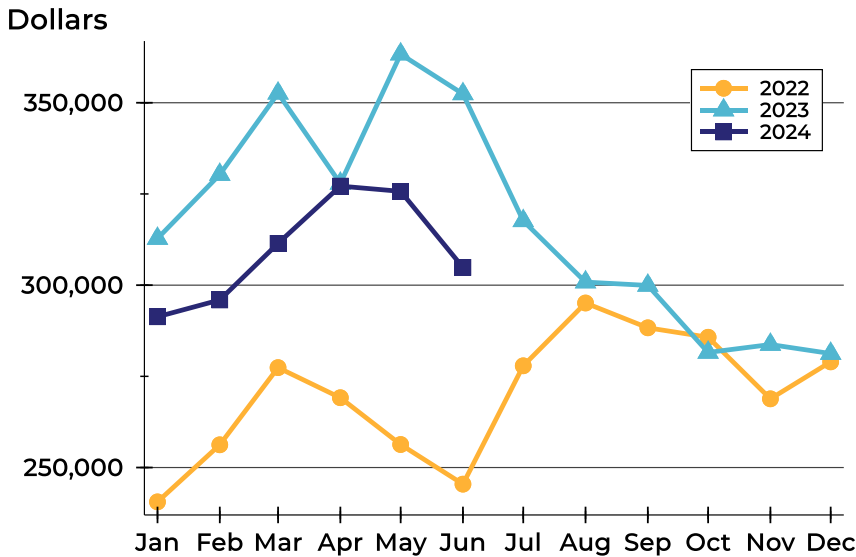
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	0.5%	0.9	13,250	13,250	15	15	100.0%	100.0%
\$25,000-\$49,999	8	2.0%	0.8	40,328	38,975	75	57	91.9%	100.0%
\$50,000-\$99,999	33	8.4%	1.0	73,503	75,000	50	28	95.2%	100.0%
\$100,000-\$124,999	13	3.3%	0.7	113,408	115,000	38	43	95.8%	95.8%
\$125,000-\$149,999	30	7.7%	1.2	135,742	134,925	37	26	97.8%	100.0%
\$150,000-\$174,999	25	6.4%	0.9	162,922	167,500	75	40	96.8%	97.0%
\$175,000-\$199,999	32	8.2%	1.3	186,558	188,250	43	27	97.9%	100.0%
\$200,000-\$249,999	57	14.6%	1.4	229,830	230,000	37	23	97.0%	100.0%
\$250,000-\$299,999	41	10.5%	1.2	278,921	275,000	41	30	97.0%	100.0%
\$300,000-\$399,999	66	16.9%	1.8	351,495	350,000	70	36	97.3%	100.0%
\$400,000-\$499,999	36	9.2%	2.4	451,030	449,950	63	56	97.5%	99.4%
\$500,000-\$749,999	36	9.2%	3.2	590,292	572,450	80	64	96.6%	98.3%
\$750,000-\$999,999	9	2.3%	9.8	865,574	850,000	91	47	95.4%	100.0%
\$1,000,000 and up	3	0.8%	4.5	2,608,333	1,900,000	123	89	100.0%	100.0%



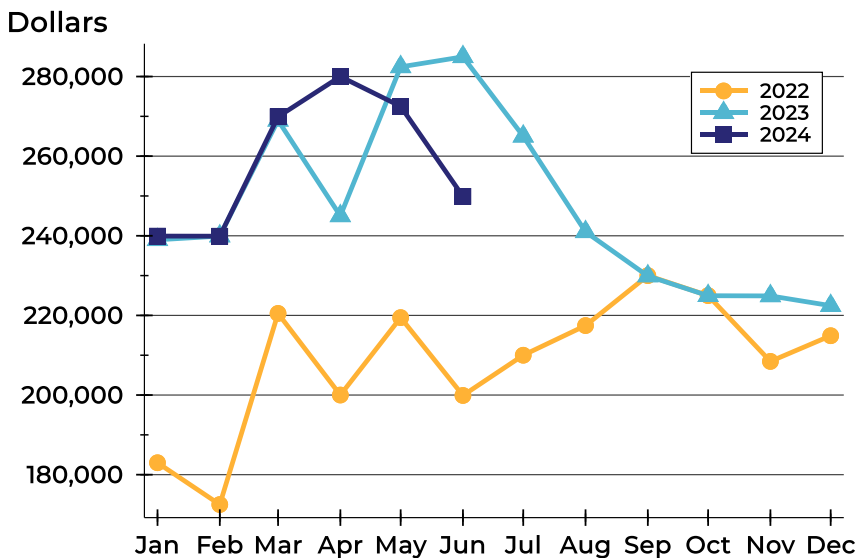
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	240,586	312,787	291,332
February	256,235	330,328	295,938
March	277,392	352,597	311,456
April	269,139	327,886	327,157
May	256,311	363,329	325,721
June	245,447	352,426	304,864
July	277,893	317,632	
August	295,109	300,836	
September	288,305	299,924	
October	285,721	281,555	
November	268,840	283,725	
December	278,974	281,246	

Median Price

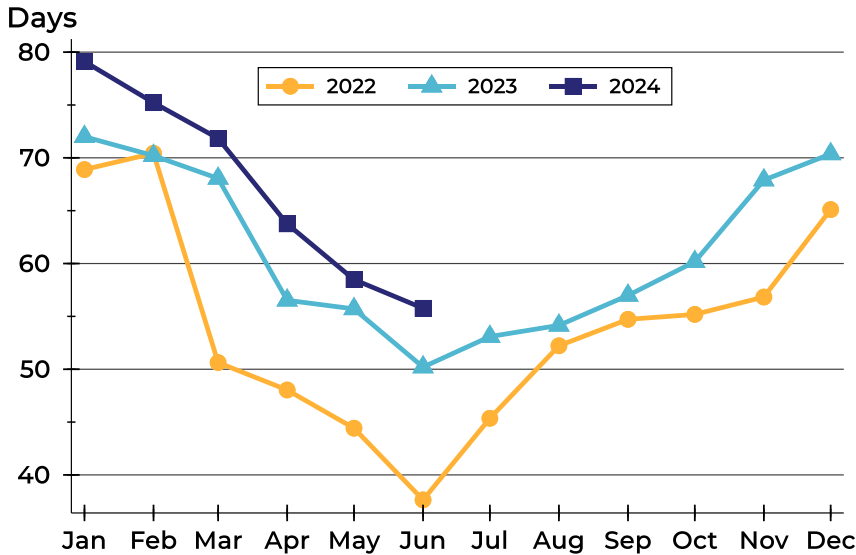


Month	2022	2023	2024
January	183,000	239,000	239,925
February	172,500	239,925	239,900
March	220,500	269,000	269,900
April	200,000	245,000	280,000
May	219,450	282,425	272,500
June	199,900	284,950	249,900
July	210,000	265,000	
August	217,450	241,000	
September	230,000	229,900	
October	224,975	224,950	
November	208,450	224,900	
December	214,900	222,450	



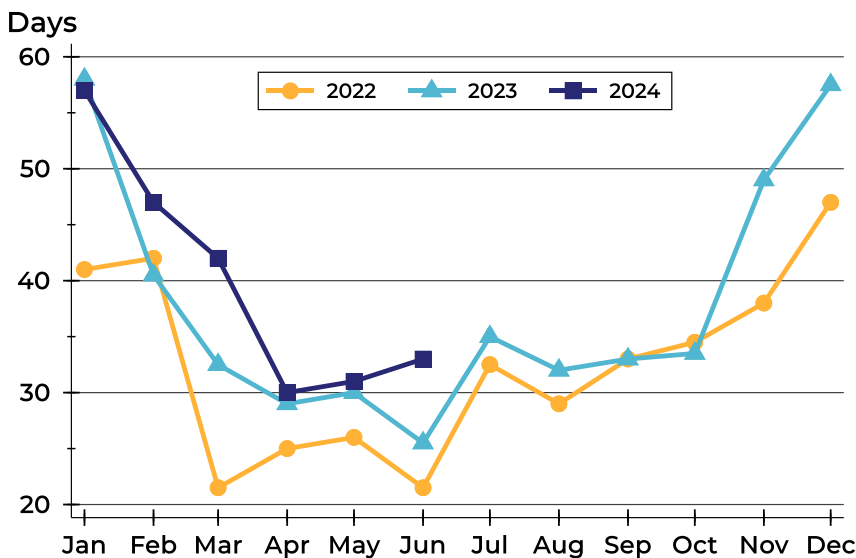
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	69	72	79
February	70	70	75
March	51	68	72
April	48	57	64
May	44	56	58
June	38	50	56
July	45	53	
August	52	54	
September	55	57	
October	55	60	
November	57	68	
December	65	70	

Median DOM

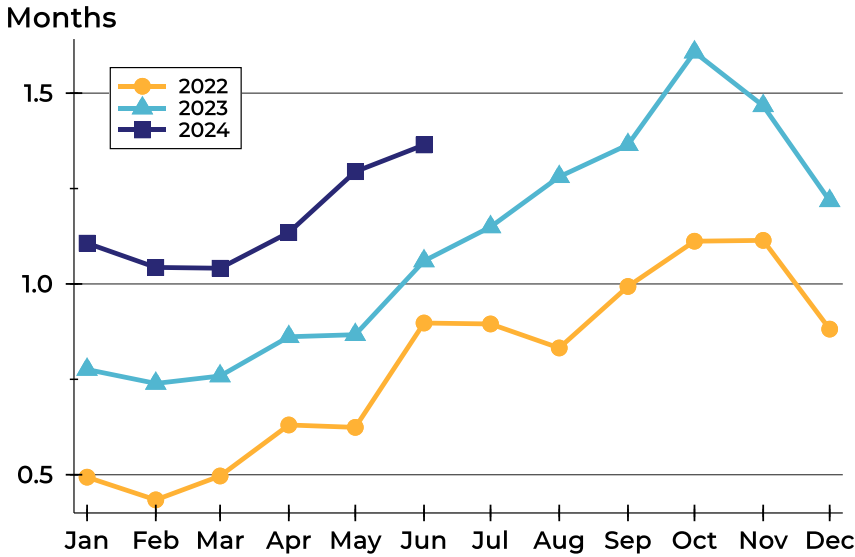


Month	2022	2023	2024
January	41	58	57
February	42	41	47
March	22	33	42
April	25	29	30
May	26	30	31
June	22	26	33
July	33	35	
August	29	32	
September	33	33	
October	35	34	
November	38	49	
December	47	58	



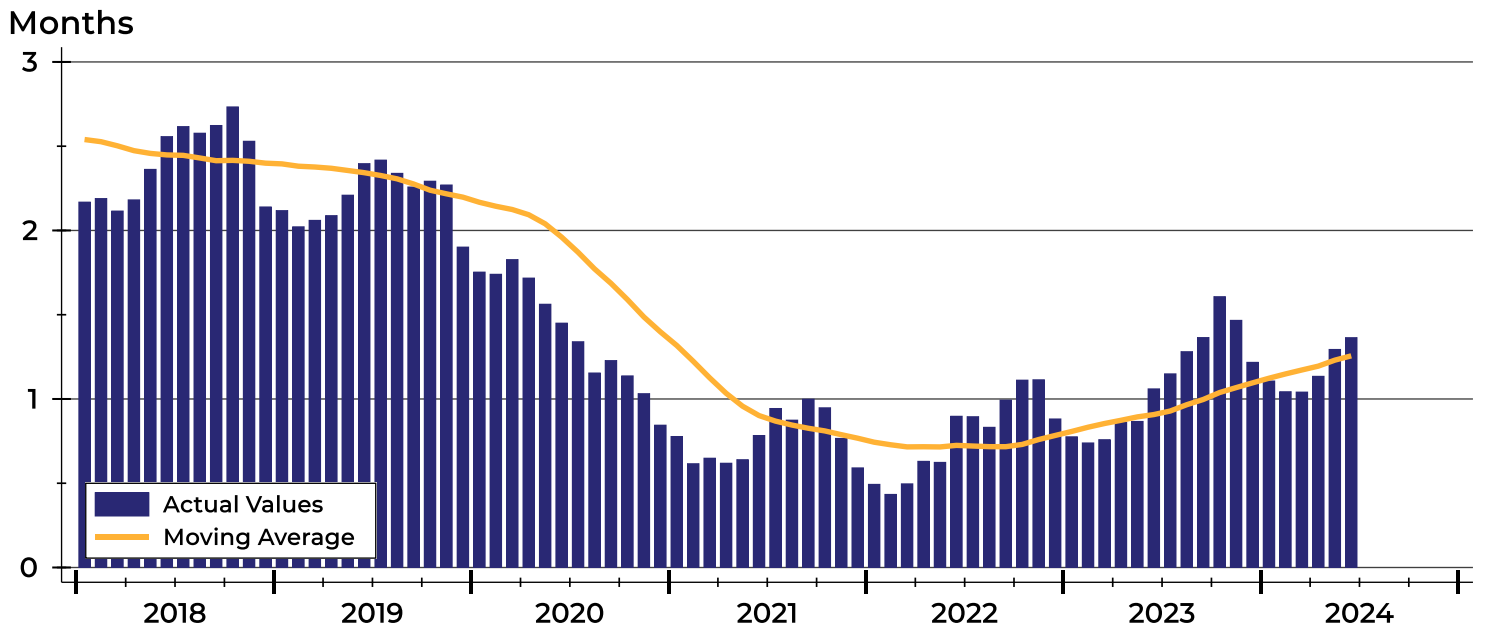
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.5	0.8	1.1
February	0.4	0.7	1.0
March	0.5	0.8	1.0
April	0.6	0.9	1.1
May	0.6	0.9	1.3
June	0.9	1.1	1.4
July	0.9	1.1	
August	0.8	1.3	
September	1.0	1.4	
October	1.1	1.6	
November	1.1	1.5	
December	0.9	1.2	

History of Month's Supply





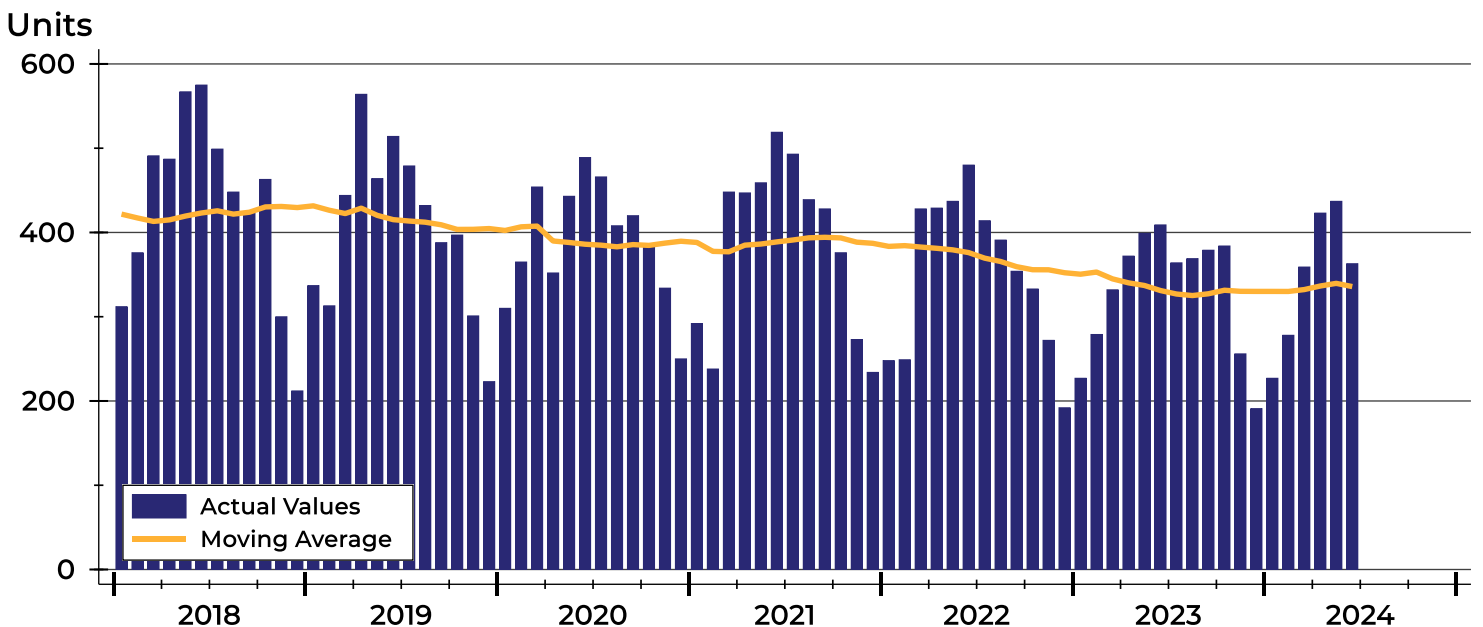
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	363	409	-11.2%
	Volume (1,000s)	84,498	100,585	-16.0%
	Average List Price	232,775	245,928	-5.3%
	Median List Price	220,000	219,900	0.0%
Year-to-Date	New Listings	2,087	2,018	3.4%
	Volume (1,000s)	505,913	469,500	7.8%
	Average List Price	242,412	232,656	4.2%
	Median List Price	210,000	191,000	9.9%

A total of 363 new listings were added in the Sunflower multiple listing service during June, down 11.2% from the same month in 2023. Year-to-date the Sunflower multiple listing service has seen 2,087 new listings.

The median list price of these homes was \$220,000 up from \$219,900 in 2023.

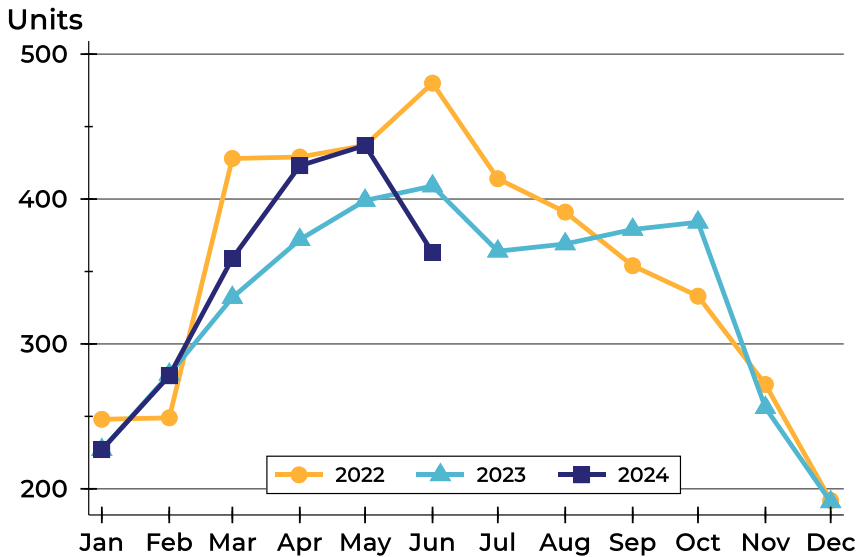
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	248	227	227
February	249	279	278
March	428	332	359
April	429	372	423
May	437	399	437
June	480	409	363
July	414	364	
August	391	369	
September	354	379	
October	333	384	
November	272	256	
December	192	191	

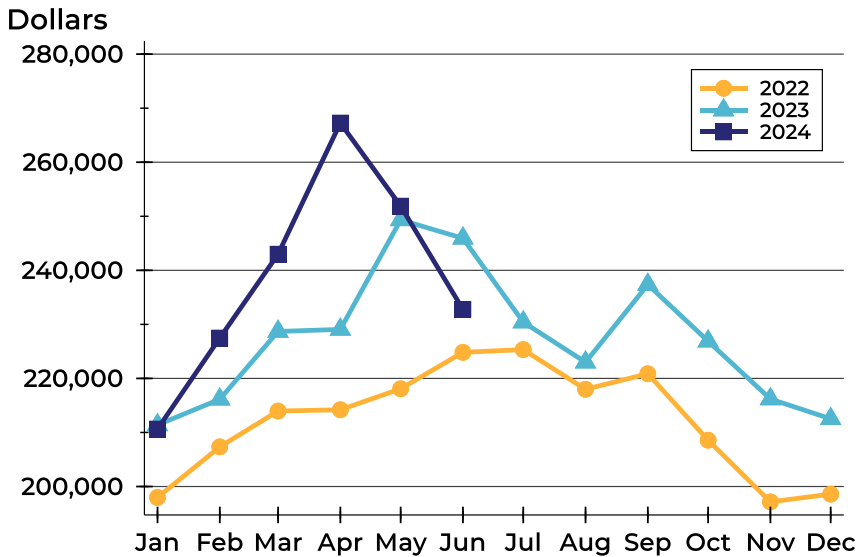
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.1%	11,750	10,250	13	15	102.5%	100.0%
\$25,000-\$49,999	5	1.4%	42,545	45,000	23	21	94.8%	100.0%
\$50,000-\$99,999	39	10.7%	76,504	79,950	11	7	98.1%	100.0%
\$100,000-\$124,999	18	5.0%	113,361	114,975	12	8	96.3%	100.0%
\$125,000-\$149,999	35	9.6%	136,043	135,000	8	4	100.4%	100.0%
\$150,000-\$174,999	27	7.4%	162,509	160,000	10	3	99.5%	100.0%
\$175,000-\$199,999	35	9.6%	185,219	185,000	11	8	99.4%	100.0%
\$200,000-\$249,999	64	17.6%	229,304	230,000	11	9	99.1%	100.0%
\$250,000-\$299,999	51	14.0%	277,550	279,500	11	6	99.3%	100.0%
\$300,000-\$399,999	54	14.9%	343,025	338,000	13	11	99.7%	100.0%
\$400,000-\$499,999	16	4.4%	440,247	432,425	16	13	99.1%	100.0%
\$500,000-\$749,999	13	3.6%	563,586	550,000	16	19	98.8%	100.0%
\$750,000-\$999,999	2	0.6%	928,660	928,660	15	15	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



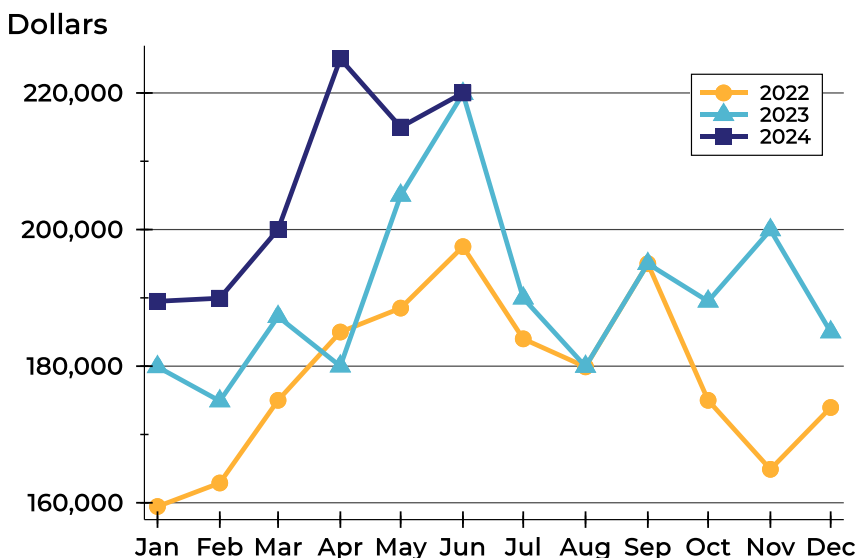
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	197,975	211,390	210,644
February	207,340	216,149	227,481
March	213,967	228,692	242,994
April	214,200	229,073	267,261
May	218,085	249,334	251,884
June	224,830	245,928	232,775
July	225,340	230,427	
August	217,996	223,000	
September	220,862	237,367	
October	208,577	226,893	
November	197,161	216,193	
December	198,595	212,533	

Median Price



Month	2022	2023	2024
January	159,450	179,900	189,500
February	162,900	174,900	189,950
March	175,000	187,250	200,000
April	185,000	180,000	224,998
May	188,500	205,000	215,000
June	197,500	219,900	220,000
July	184,000	189,950	
August	179,900	179,950	
September	195,000	195,000	
October	175,000	189,500	
November	164,900	199,950	
December	173,950	185,000	



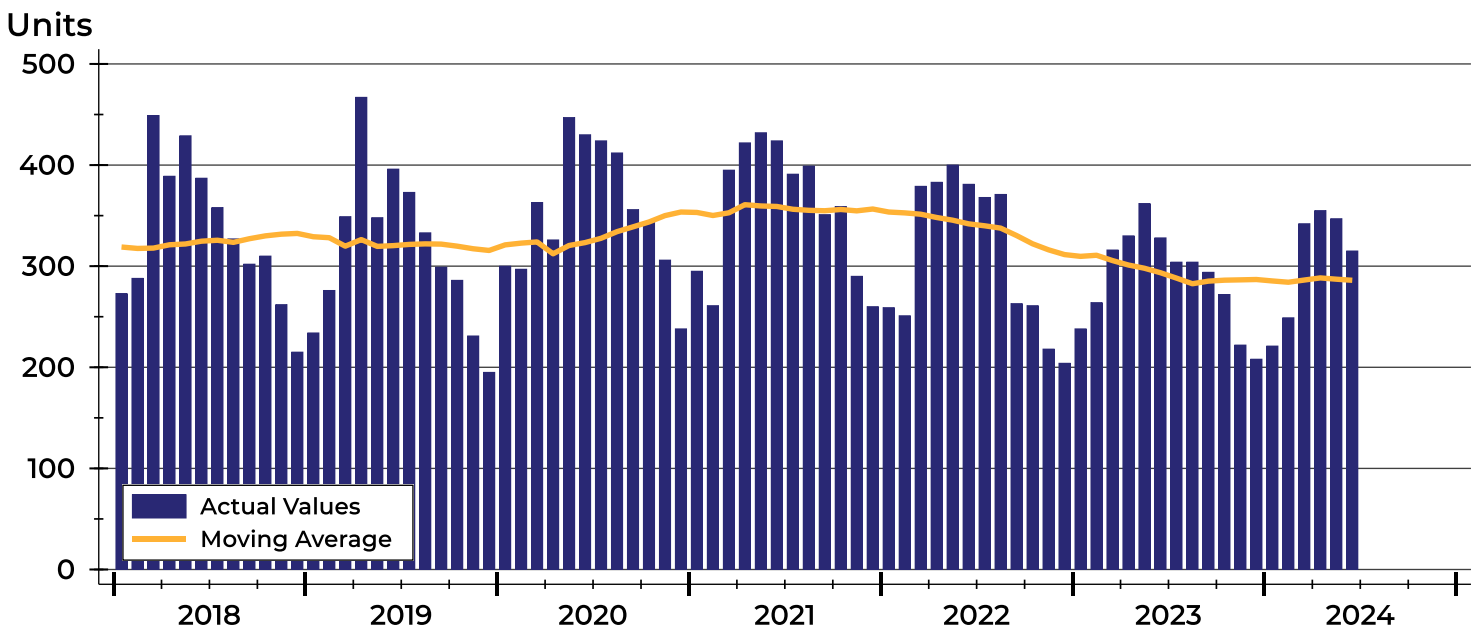
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		315	328	-4.0%	1,829	1,838	-0.5%
Volume (1,000s)		73,686	78,564	-6.2%	426,403	397,005	7.4%
Average	Sale Price	233,923	239,525	-2.3%	233,135	215,999	7.9%
	Days on Market	26	18	44.4%	26	20	30.0%
	Percent of Original	97.8%	98.9%	-1.1%	97.5%	98.3%	-0.8%
Median	Sale Price	215,000	220,000	-2.3%	200,000	185,000	8.1%
	Days on Market	6	4	50.0%	6	4	50.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 315 contracts for sale were written in the Sunflower multiple listing service during the month of June, down from 328 in 2023. The median list price of these homes was \$215,000, down from \$220,000 the prior year.

Half of the homes that went under contract in June were on the market less than 6 days, compared to 4 days in June 2023.

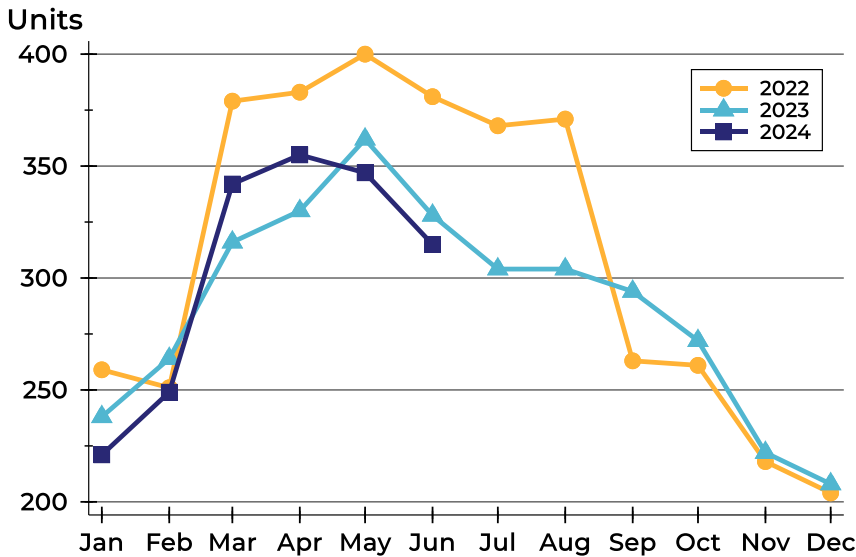
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	259	238	221
February	251	264	249
March	379	316	342
April	383	330	355
May	400	362	347
June	381	328	315
July	368	304	
August	371	304	
September	263	294	
October	261	272	
November	218	222	
December	204	208	

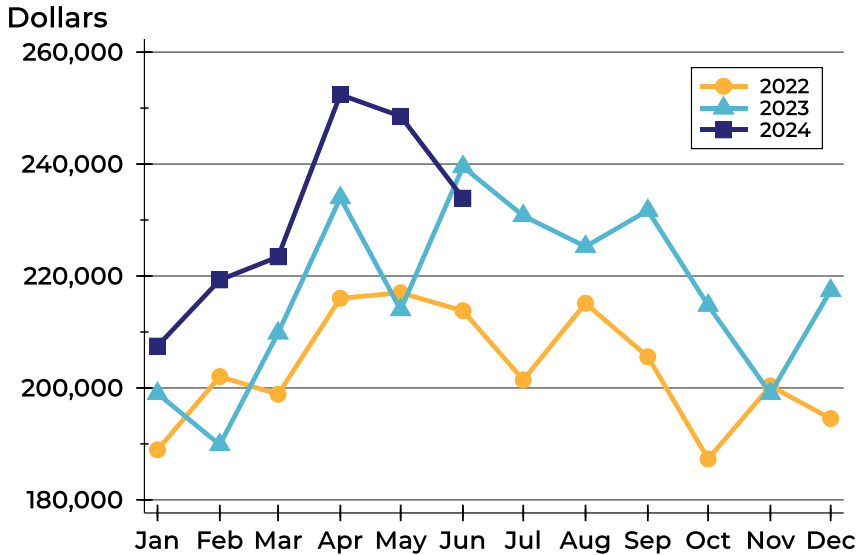
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	10,250	10,250	8	8	105.0%	105.0%
\$25,000-\$49,999	5	1.6%	40,680	45,000	35	41	92.4%	100.0%
\$50,000-\$99,999	31	9.8%	79,511	81,900	18	6	96.3%	100.0%
\$100,000-\$124,999	19	6.0%	114,029	115,000	37	7	94.2%	100.0%
\$125,000-\$149,999	37	11.7%	137,608	139,900	17	5	99.4%	100.0%
\$150,000-\$174,999	23	7.3%	161,843	160,000	14	3	99.2%	100.0%
\$175,000-\$199,999	27	8.6%	186,454	186,000	37	6	97.9%	100.0%
\$200,000-\$249,999	49	15.6%	227,867	225,000	21	5	98.4%	100.0%
\$250,000-\$299,999	46	14.6%	277,064	277,450	19	4	99.5%	100.0%
\$300,000-\$399,999	47	14.9%	350,307	354,900	23	8	98.4%	100.0%
\$400,000-\$499,999	19	6.0%	453,413	452,500	44	34	96.9%	97.9%
\$500,000-\$749,999	9	2.9%	577,522	575,000	115	67	89.7%	92.3%
\$750,000-\$999,999	1	0.3%	794,900	794,900	55	55	89.3%	89.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



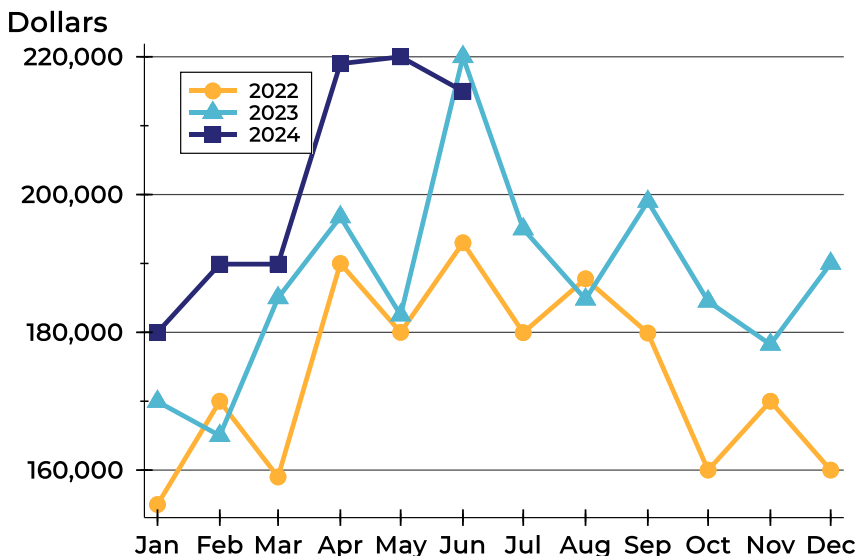
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	188,936	199,005	207,491
February	202,031	189,853	219,294
March	198,870	209,791	223,423
April	216,026	233,974	252,404
May	217,002	213,953	248,541
June	213,787	239,525	233,923
July	201,430	230,760	
August	215,127	225,260	
September	205,559	231,708	
October	187,308	214,744	
November	200,349	198,998	
December	194,526	217,411	

Median Price

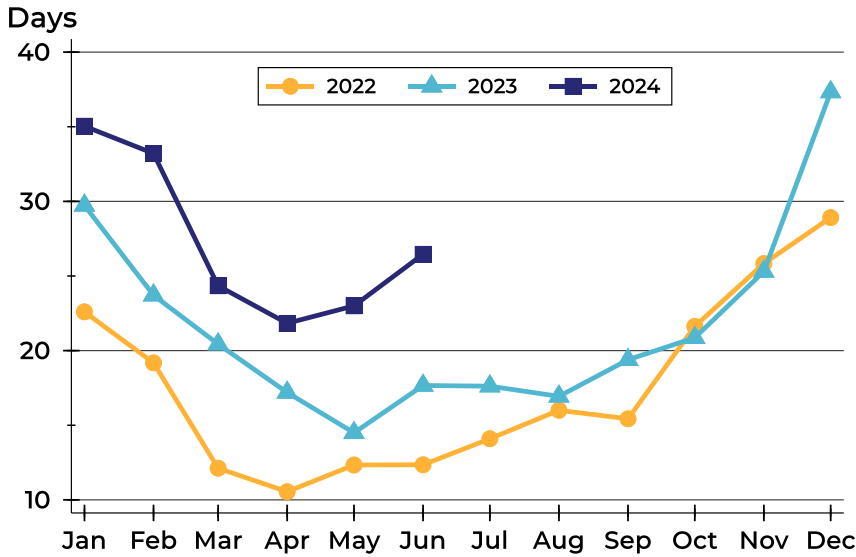


Month	2022	2023	2024
January	155,000	169,950	180,000
February	170,000	165,000	189,900
March	159,000	185,000	189,900
April	190,000	196,750	219,000
May	180,000	182,500	220,000
June	193,000	220,000	215,000
July	179,950	195,000	
August	187,777	184,800	
September	179,900	199,000	
October	160,000	184,500	
November	170,000	178,250	
December	160,000	190,000	



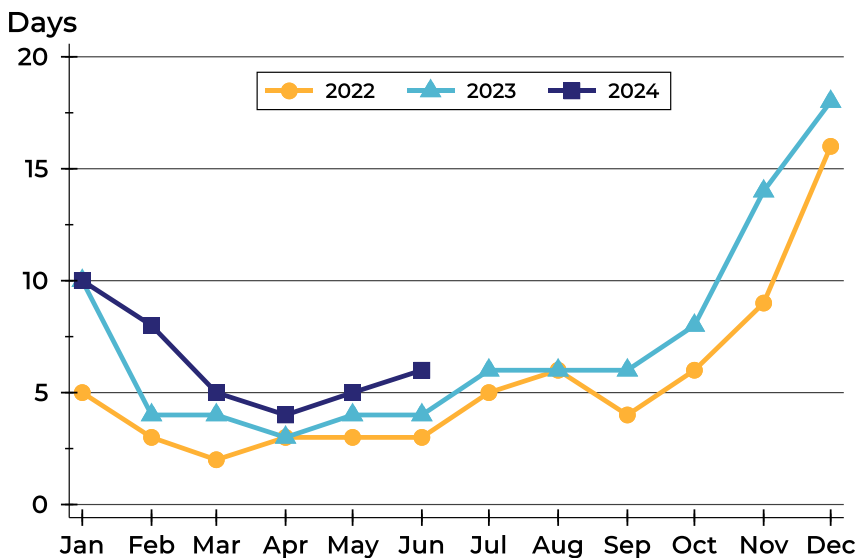
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	23	30	35
February	19	24	33
March	12	20	24
April	11	17	22
May	12	14	23
June	12	18	26
July	14	18	
August	16	17	
September	15	19	
October	22	21	
November	26	25	
December	29	37	

Median DOM



Month	2022	2023	2024
January	5	10	10
February	3	4	8
March	2	4	5
April	3	3	4
May	3	4	5
June	3	4	6
July	5	6	
August	6	6	
September	4	6	
October	6	8	
November	9	14	
December	16	18	



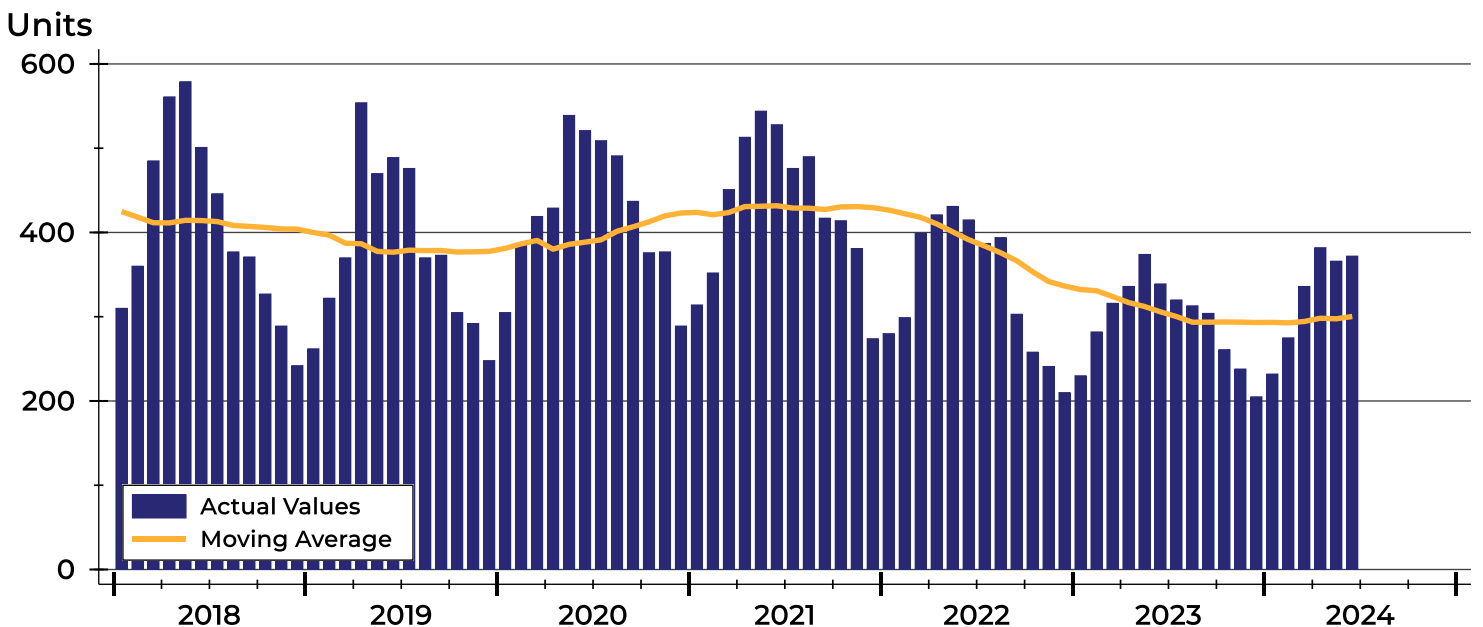
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		372	339	9.7%
Volume (1,000s)		94,666	80,828	17.1%
Average	List Price	254,478	238,431	6.7%
	Days on Market	28	19	47.4%
	Percent of Original	97.7%	98.7%	-1.0%
Median	List Price	225,000	210,000	7.1%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 372 listings in the Sunflower multiple listing service had contracts pending at the end of June, up from 339 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

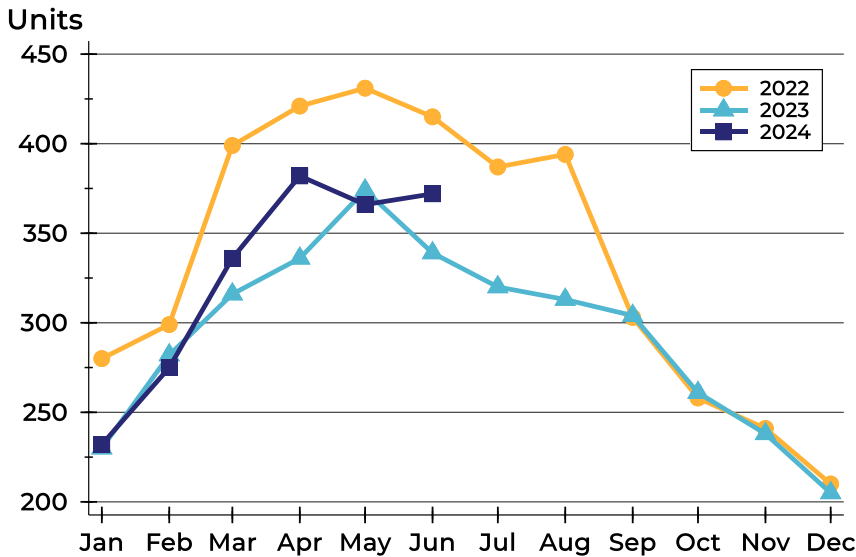
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	280	230	232
February	299	282	275
March	399	316	336
April	421	336	382
May	431	374	366
June	415	339	372
July	387	320	
August	394	313	
September	303	304	
October	258	261	
November	241	238	
December	210	205	

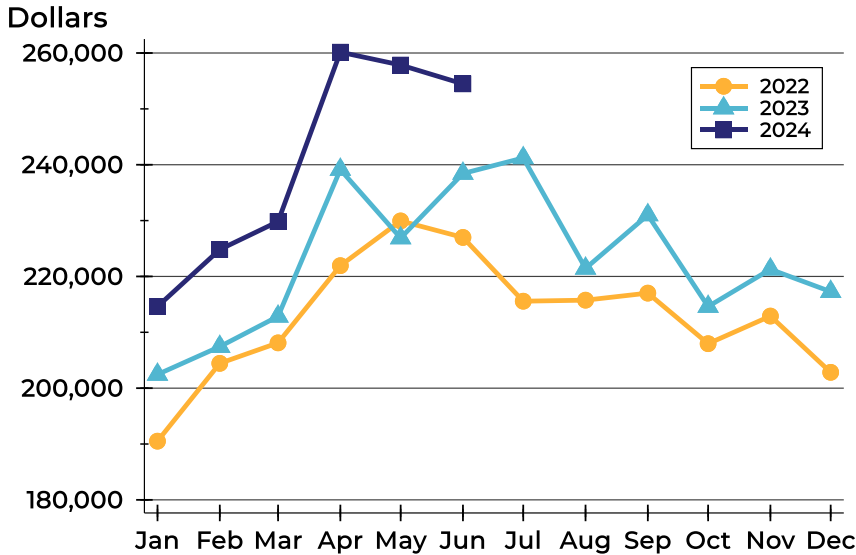
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	16,000	16,000	3	3	100.0%	100.0%
\$25,000-\$49,999	4	1.1%	42,375	45,000	28	29	97.4%	100.0%
\$50,000-\$99,999	31	8.3%	79,365	81,900	25	7	97.7%	100.0%
\$100,000-\$124,999	21	5.6%	115,126	115,000	41	20	95.2%	100.0%
\$125,000-\$149,999	42	11.3%	138,019	139,900	17	5	98.2%	100.0%
\$150,000-\$174,999	30	8.1%	162,523	162,750	14	3	98.8%	100.0%
\$175,000-\$199,999	32	8.6%	187,989	189,000	31	6	98.0%	100.0%
\$200,000-\$249,999	51	13.7%	227,229	225,000	26	6	98.4%	100.0%
\$250,000-\$299,999	52	14.0%	278,034	279,900	21	4	98.3%	100.0%
\$300,000-\$399,999	60	16.1%	347,101	349,950	25	13	97.9%	100.0%
\$400,000-\$499,999	26	7.0%	454,575	453,359	37	24	97.3%	98.2%
\$500,000-\$749,999	17	4.6%	602,453	575,000	87	60	93.0%	94.2%
\$750,000-\$999,999	3	0.8%	854,967	794,900	31	38	96.4%	100.0%
\$1,000,000 and up	1	0.3%	1,400,000	1,400,000	0	0	100.0%	100.0%



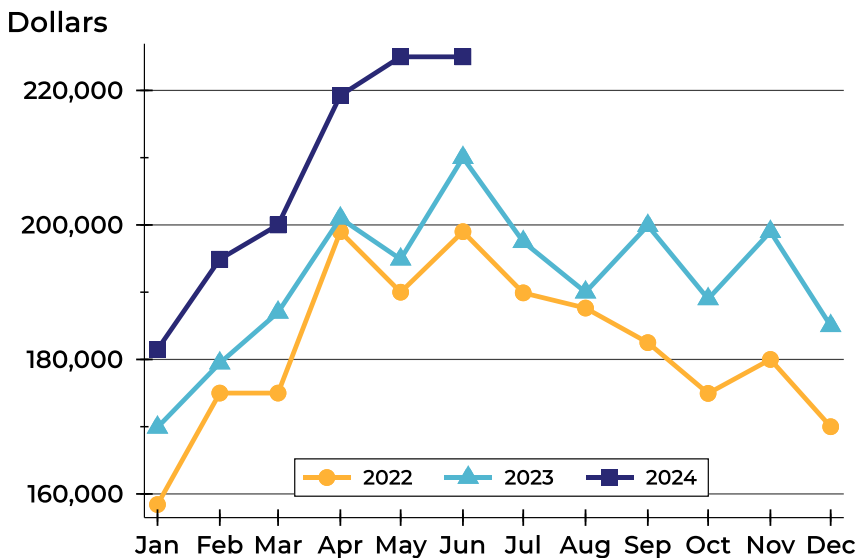
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	190,513	202,450	214,610
February	204,443	207,439	224,817
March	208,113	212,853	229,833
April	221,932	239,144	260,158
May	229,938	226,876	257,850
June	226,987	238,431	254,478
July	215,573	241,219	
August	215,755	221,444	
September	217,017	231,005	
October	207,962	214,614	
November	212,909	221,280	
December	202,836	217,278	

Median Price

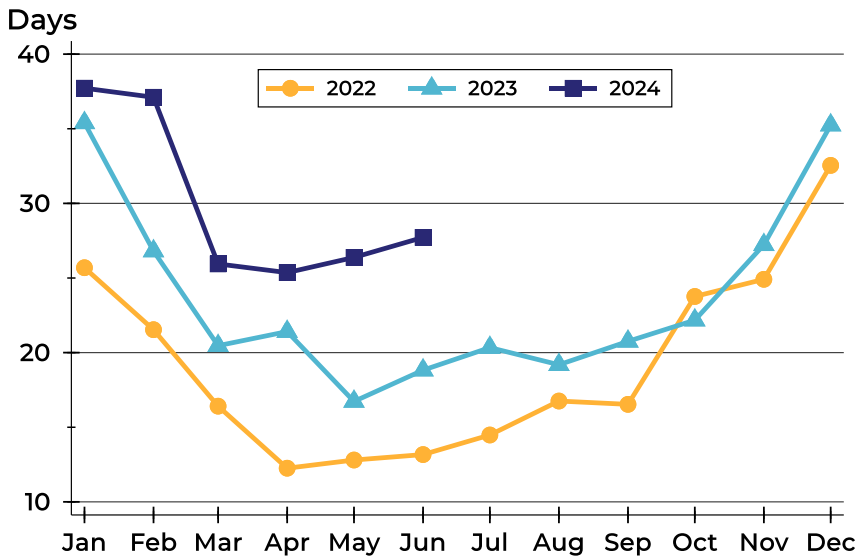


Month	2022	2023	2024
January	158,425	169,900	181,490
February	175,000	179,450	194,900
March	175,000	187,000	200,000
April	199,000	201,000	219,250
May	190,000	194,900	225,000
June	199,000	210,000	225,000
July	189,900	197,500	
August	187,639	190,000	
September	182,500	199,900	
October	174,950	189,000	
November	180,000	199,000	
December	170,000	185,000	



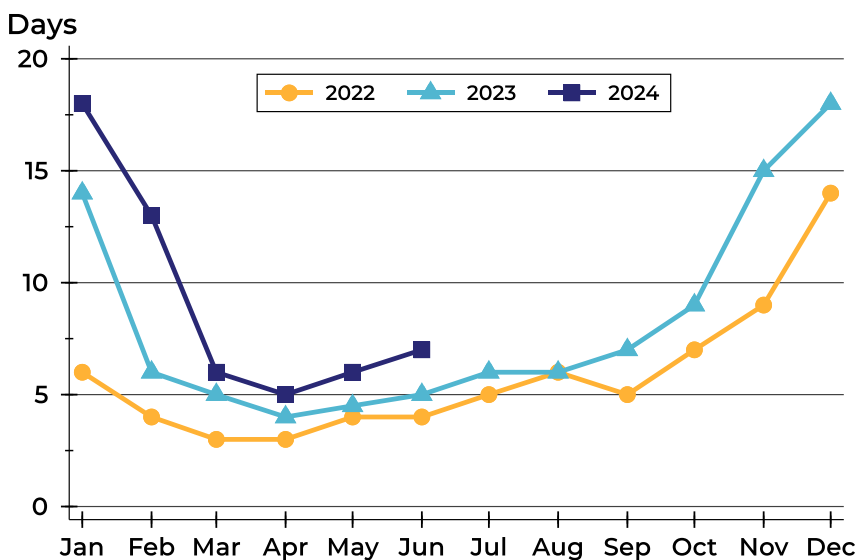
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	26	35	38
February	22	27	37
March	16	20	26
April	12	21	25
May	13	17	26
June	13	19	28
July	14	20	
August	17	19	
September	17	21	
October	24	22	
November	25	27	
December	33	35	

Median DOM



Month	2022	2023	2024
January	6	14	18
February	4	6	13
March	3	5	6
April	3	4	5
May	4	5	6
June	4	5	7
July	5	6	
August	6	6	
September	5	7	
October	7	9	
November	9	15	
December	14	18	



**June
2024**

Sunflower MLS Statistics



Coffey County Housing Report



Market Overview

Coffey County Home Sales Remained Constant in June

Total home sales in Coffey County remained at 3 units last month, the same as in June 2023. Total sales volume was \$0.9 million, up from a year earlier.

The median sale price in June was \$267,250, up from \$92,000 a year earlier. Homes that sold in June were typically on the market for 0 days and sold for 100.0% of their list prices.

Coffey County Active Listings Up at End of June

The total number of active listings in Coffey County at the end of June was 14 units, up from 8 at the same point in 2023. This represents a 3.7 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$238,000.

During June, a total of 6 contracts were written down from 8 in June 2023. At the end of the month, there were 8 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Coffey County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		3	3	8	26	34	32
Change from prior year		0.0%	-62.5%	-33.3%	-23.5%	6.3%	-23.8%
Active Listings		14	8	15	N/A	N/A	N/A
Change from prior year		75.0%	-46.7%	-6.3%			
Months' Supply		3.7	1.6	2.5	N/A	N/A	N/A
Change from prior year		131.3%	-36.0%	25.0%			
New Listings		9	11	9	41	39	38
Change from prior year		-18.2%	22.2%	125.0%	5.1%	2.6%	-13.6%
Contracts Written		6	8	7	34	37	36
Change from prior year		-25.0%	14.3%	75.0%	-8.1%	2.8%	-20.0%
Pending Contracts		8	7	6	N/A	N/A	N/A
Change from prior year		14.3%	16.7%	-25.0%			
Sales Volume (1,000s)		932	622	1,194	5,696	5,246	5,335
Change from prior year		49.8%	-47.9%	-37.9%	8.6%	-1.7%	-2.9%
Average	Sale Price	310,750	207,333	149,188	219,087	154,293	166,733
	Change from prior year	49.9%	39.0%	-6.9%	42.0%	-7.5%	27.4%
	List Price of Actives	239,093	158,738	232,787	N/A	N/A	N/A
	Change from prior year	50.6%	-31.8%	63.7%			
	Days on Market	7	16	72	49	44	66
Change from prior year	-56.3%	-77.8%	33.3%	11.4%	-33.3%	-32.0%	
Percent of List	98.8%	101.1%	93.6%	91.7%	94.1%	96.1%	
Change from prior year	-2.3%	8.0%	-3.7%	-2.6%	-2.1%	2.9%	
Percent of Original	98.8%	92.4%	91.5%	90.8%	90.9%	93.6%	
Change from prior year	6.9%	1.0%	-2.9%	-0.1%	-2.9%	4.3%	
Median	Sale Price	267,250	92,000	149,500	197,500	128,200	165,000
	Change from prior year	190.5%	-38.5%	18.7%	54.1%	-22.3%	57.1%
	List Price of Actives	238,000	130,000	259,000	N/A	N/A	N/A
	Change from prior year	83.1%	-49.8%	89.8%			
	Days on Market	0	18	49	23	10	31
Change from prior year	-100.0%	-63.3%	716.7%	130.0%	-67.7%	-6.1%	
Percent of List	100.0%	106.7%	95.1%	94.4%	95.7%	97.8%	
Change from prior year	-6.3%	12.2%	-4.9%	-1.4%	-2.1%	0.9%	
Percent of Original	100.0%	86.9%	94.9%	94.2%	94.8%	97.0%	
Change from prior year	15.1%	-8.4%	-4.2%	-0.6%	-2.3%	3.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Coffey County Closed Listings Analysis

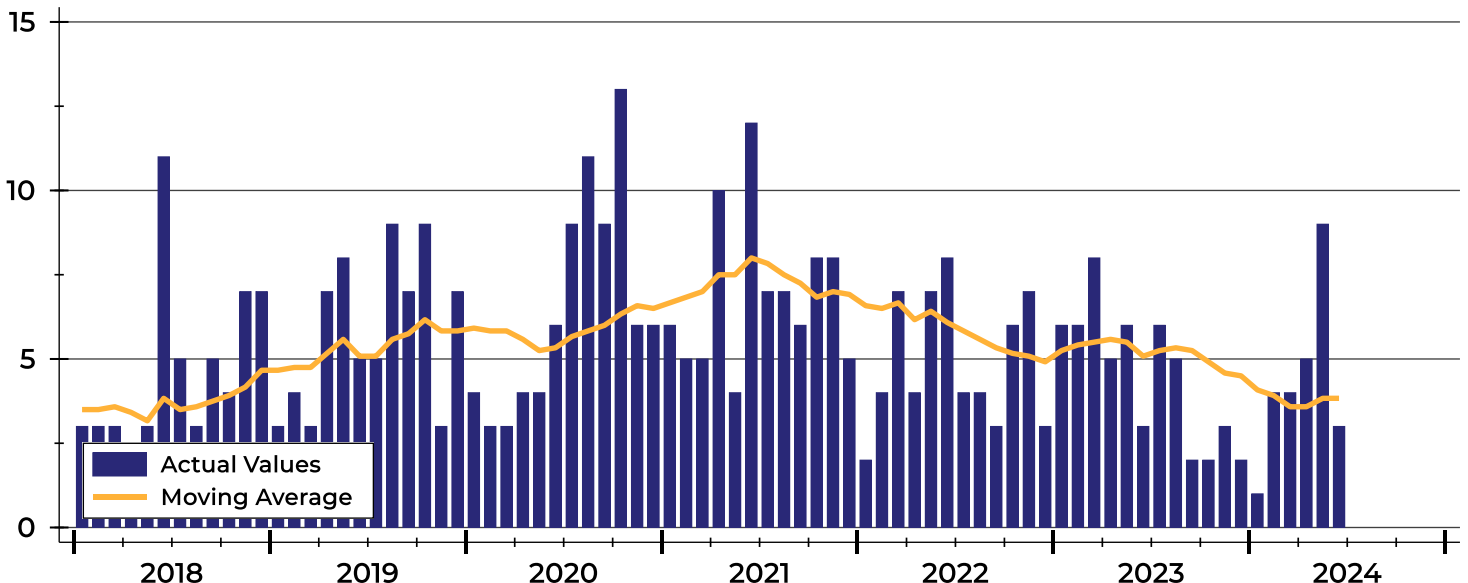
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		3	3	0.0%	26	34	-23.5%
Volume (1,000s)		932	622	49.8%	5,696	5,246	8.6%
Months' Supply		3.7	1.6	131.3%	N/A	N/A	N/A
Average	Sale Price	310,750	207,333	49.9%	219,087	154,293	42.0%
	Days on Market	7	16	-56.3%	49	44	11.4%
	Percent of List	98.8%	101.1%	-2.3%	91.7%	94.1%	-2.6%
	Percent of Original	98.8%	92.4%	6.9%	90.8%	90.9%	-0.1%
Median	Sale Price	267,250	92,000	190.5%	197,500	128,200	54.1%
	Days on Market	0	18	-100.0%	23	10	130.0%
	Percent of List	100.0%	106.7%	-6.3%	94.4%	95.7%	-1.4%
	Percent of Original	100.0%	86.9%	15.1%	94.2%	94.8%	-0.6%

A total of 3 homes sold in Coffey County in June, showing no change from June 2023. Total sales volume rose to \$0.9 million compared to \$0.6 million in the previous year.

The median sales price in June was \$267,250, up 190.5% compared to the prior year. Median days on market was 0 days, down from 7 days in May, and down from 18 in June 2023.

History of Closed Listings

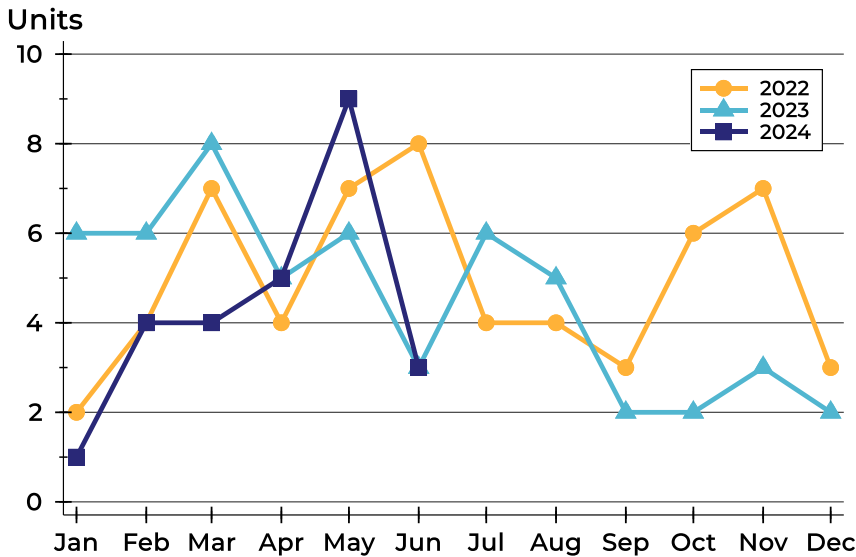
Units





Coffey County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	2	6	1
February	4	6	4
March	7	8	4
April	4	5	5
May	7	6	9
June	8	3	3
July	4	6	
August	4	5	
September	3	2	
October	6	2	
November	7	3	
December	3	2	

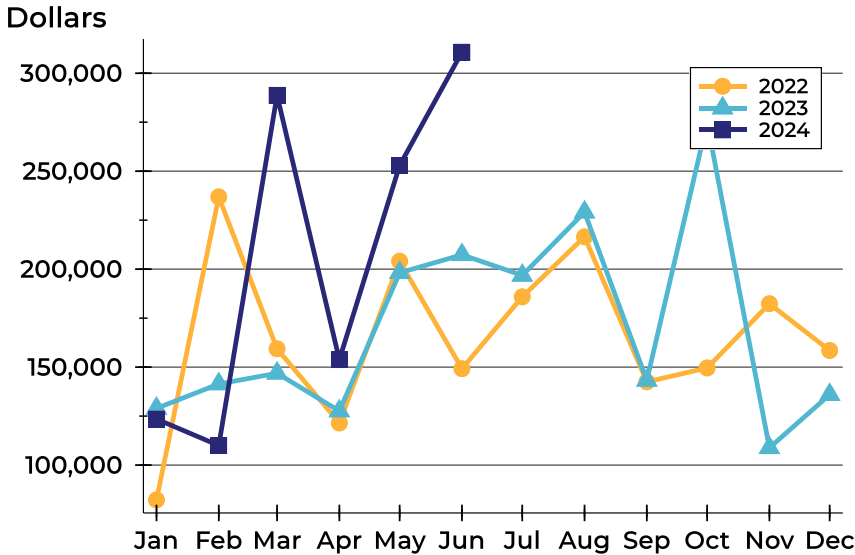
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	10.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	66.7%	0.0	258,625	258,625	10	10	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	12.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	0.0	415,000	415,000	0	0	96.5%	96.5%	96.5%	96.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



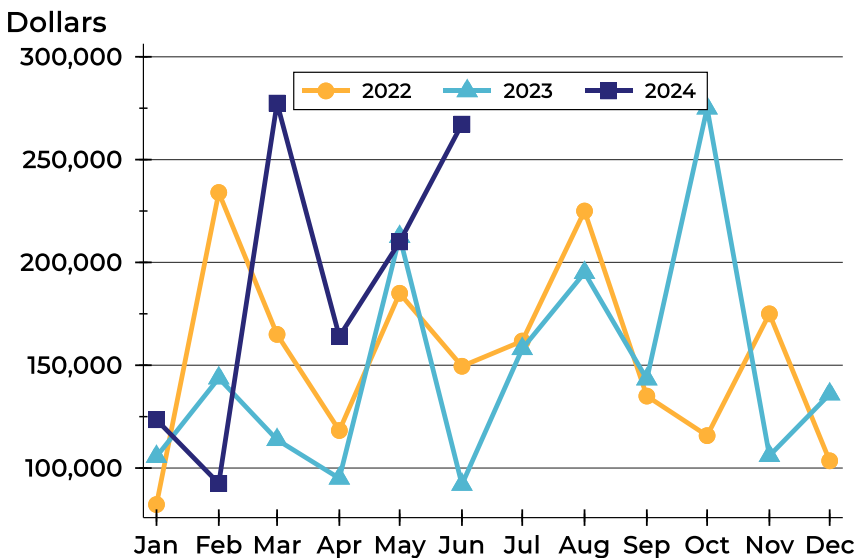
Coffey County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	82,250	128,938	123,500
February	236,875	141,400	110,000
March	159,357	146,881	288,750
April	121,500	127,600	153,800
May	204,064	198,150	252,944
June	149,188	207,333	310,750
July	185,875	196,833	
August	216,500	229,100	
September	142,500	143,250	
October	149,567	275,000	
November	182,359	108,833	
December	158,505	135,950	

Median Price

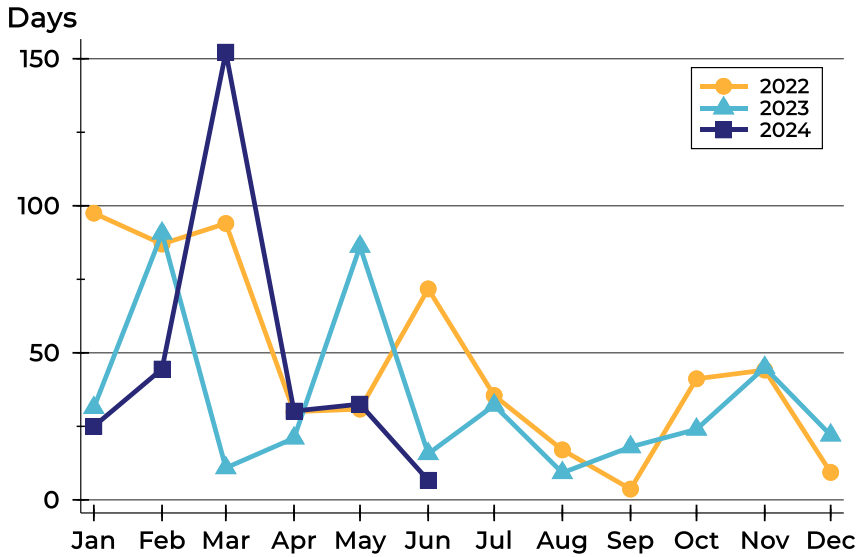


Month	2022	2023	2024
January	82,250	105,563	123,500
February	234,000	143,750	92,500
March	165,000	113,750	277,500
April	118,250	95,000	164,000
May	185,000	212,500	210,000
June	149,500	92,000	267,250
July	161,750	158,000	
August	225,000	195,000	
September	135,000	143,250	
October	115,750	275,000	
November	175,000	106,000	
December	103,516	135,950	



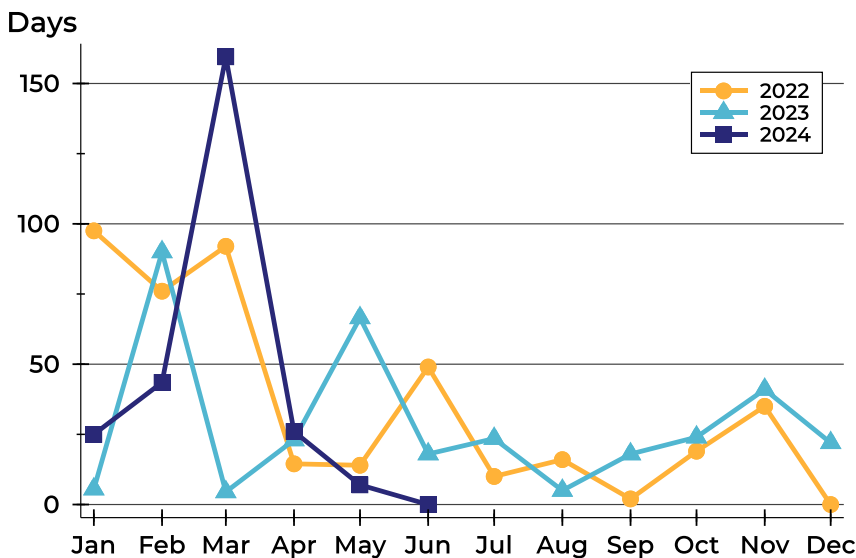
Coffey County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	98	31	25
February	87	91	45
March	94	11	152
April	30	21	30
May	31	86	33
June	72	16	7
July	36	32	
August	17	9	
September	4	18	
October	41	24	
November	44	45	
December	9	22	

Median DOM



Month	2022	2023	2024
January	98	6	25
February	76	90	44
March	92	5	160
April	15	23	26
May	14	67	7
June	49	18	N/A
July	10	24	
August	16	5	
September	2	18	
October	19	24	
November	35	41	
December	N/A	22	



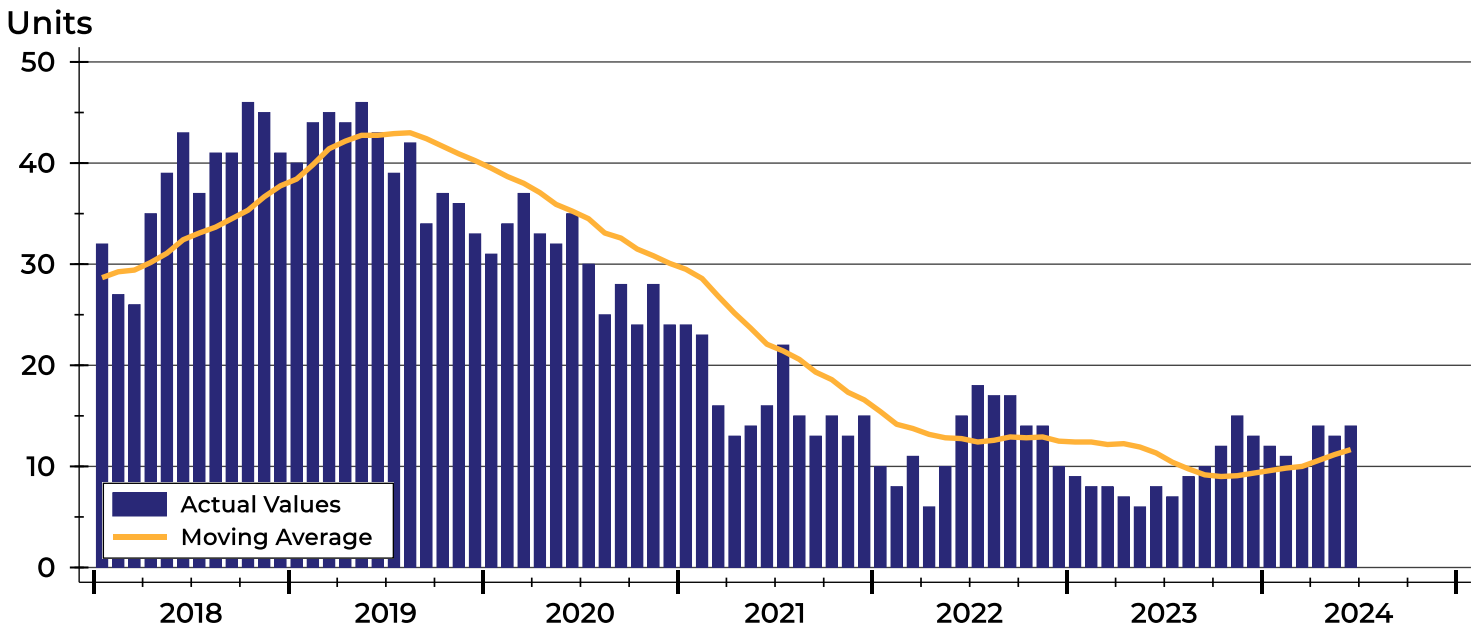
Coffey County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		14	8	75.0%
Volume (1,000s)		3,347	1,270	163.5%
Months' Supply		3.7	1.6	131.3%
Average	List Price	239,093	158,738	50.6%
	Days on Market	64	33	93.9%
	Percent of Original	98.9%	100.0%	-1.1%
Median	List Price	238,000	130,000	83.1%
	Days on Market	44	19	131.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 homes were available for sale in Coffey County at the end of June. This represents a 3.7 months' supply of active listings.

The median list price of homes on the market at the end of June was \$238,000, up 83.1% from 2023. The typical time on market for active listings was 44 days, up from 19 days a year earlier.

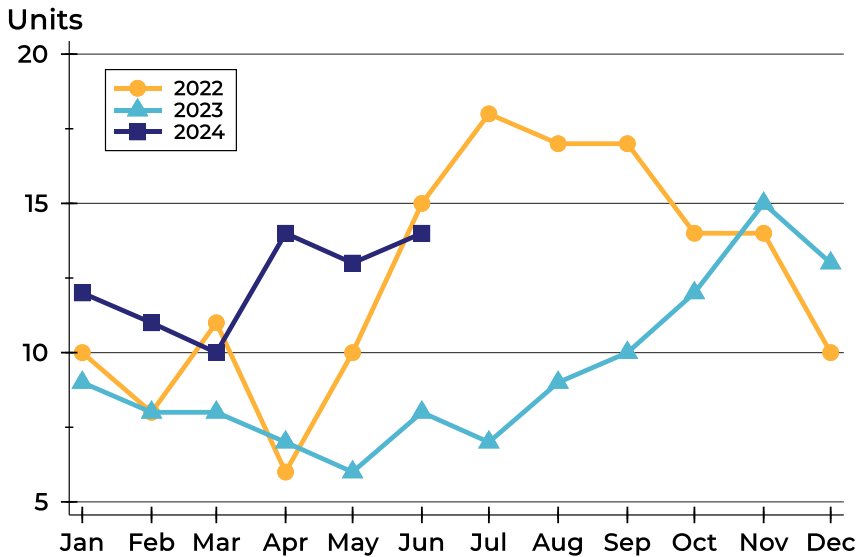
History of Active Listings





Coffey County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	10	9	12
February	8	8	11
March	11	8	10
April	6	7	14
May	10	6	13
June	15	8	14
July	18	7	14
August	17	9	14
September	17	10	14
October	14	12	14
November	14	15	14
December	10	13	14

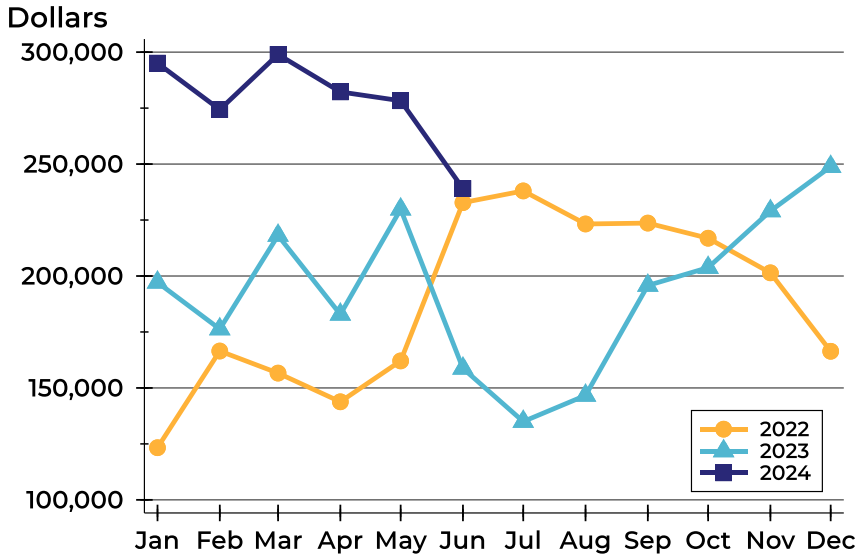
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	14.3%	N/A	136,000	136,000	41	41	100.0%	100.0%
\$150,000-\$174,999	1	7.1%	N/A	159,500	159,500	264	264	100.0%	100.0%
\$175,000-\$199,999	2	14.3%	N/A	185,000	185,000	54	54	100.0%	100.0%
\$200,000-\$249,999	5	35.7%	10.0	237,160	238,000	40	29	98.2%	98.0%
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	4	28.6%	12.0	340,000	342,500	60	45	98.4%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



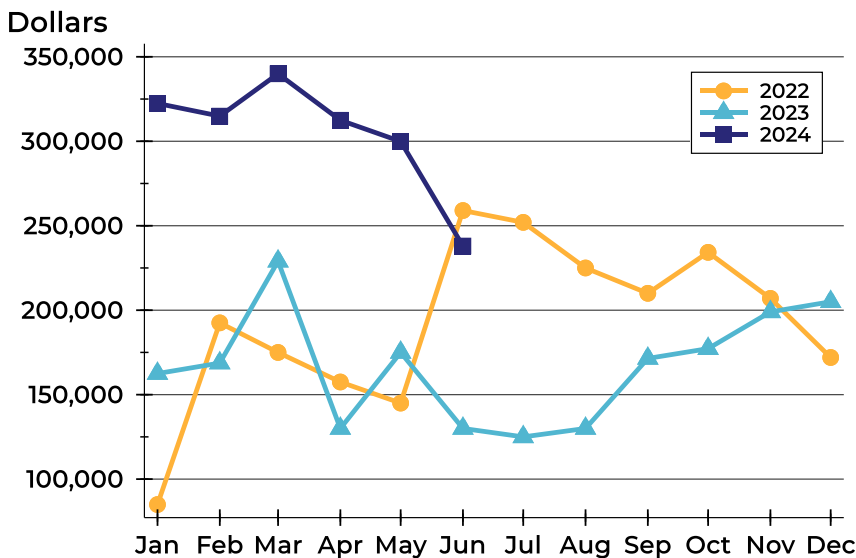
Coffey County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	123,309	197,167	295,108
February	166,488	176,300	274,345
March	156,627	218,113	298,980
April	143,817	182,857	282,236
May	162,080	229,817	278,292
June	232,787	158,738	239,093
July	238,017	134,986	
August	223,253	146,644	
September	223,641	195,780	
October	216,886	203,750	
November	201,421	229,060	
December	166,380	248,846	

Median Price

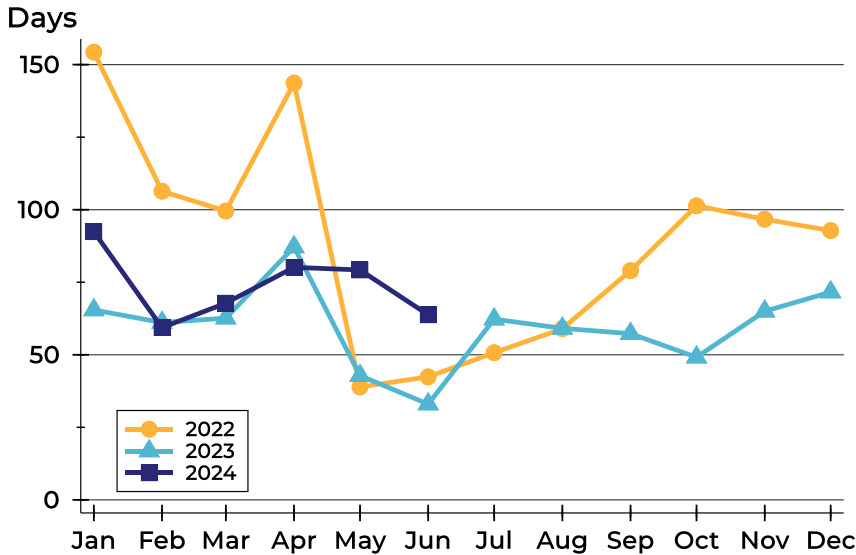


Month	2022	2023	2024
January	84,950	162,500	322,400
February	192,500	168,700	314,900
March	175,000	229,000	339,950
April	157,500	130,000	312,450
May	145,000	175,000	299,900
June	259,000	130,000	238,000
July	252,000	125,000	
August	225,000	130,000	
September	210,000	171,450	
October	234,250	177,250	
November	207,000	199,000	
December	172,000	205,000	



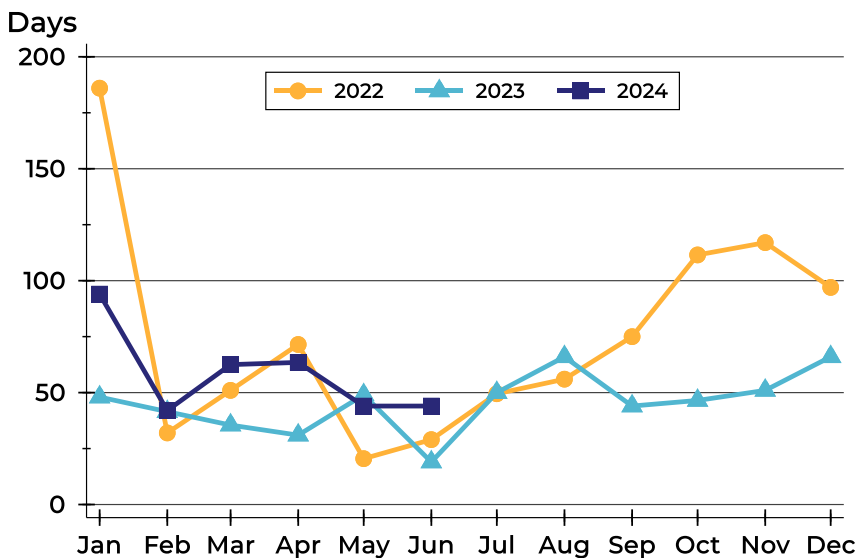
Coffey County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	154	65	92
February	106	61	59
March	100	63	68
April	144	87	80
May	39	43	79
June	42	33	64
July	51	62	
August	59	59	
September	79	57	
October	101	49	
November	97	65	
December	93	72	

Median DOM

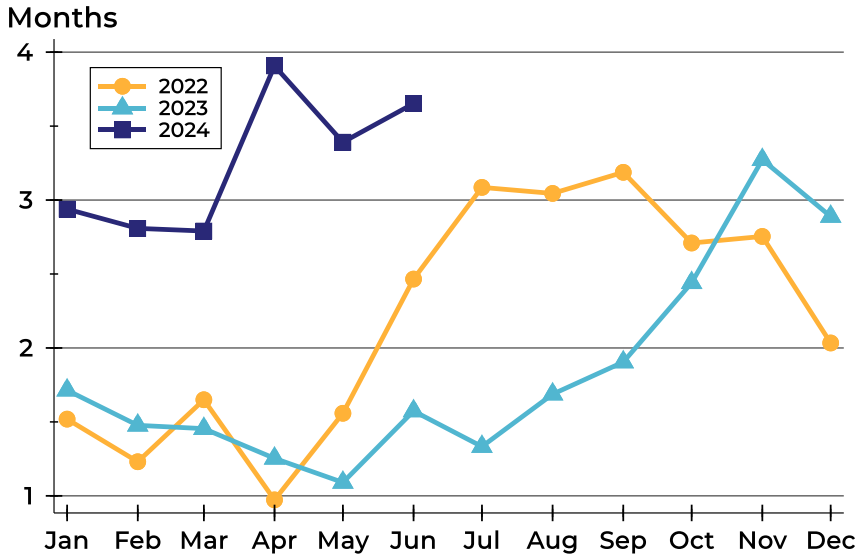


Month	2022	2023	2024
January	186	48	94
February	32	42	42
March	51	36	63
April	72	31	64
May	21	49	44
June	29	19	44
July	50	50	
August	56	66	
September	75	44	
October	112	47	
November	117	51	
December	97	66	



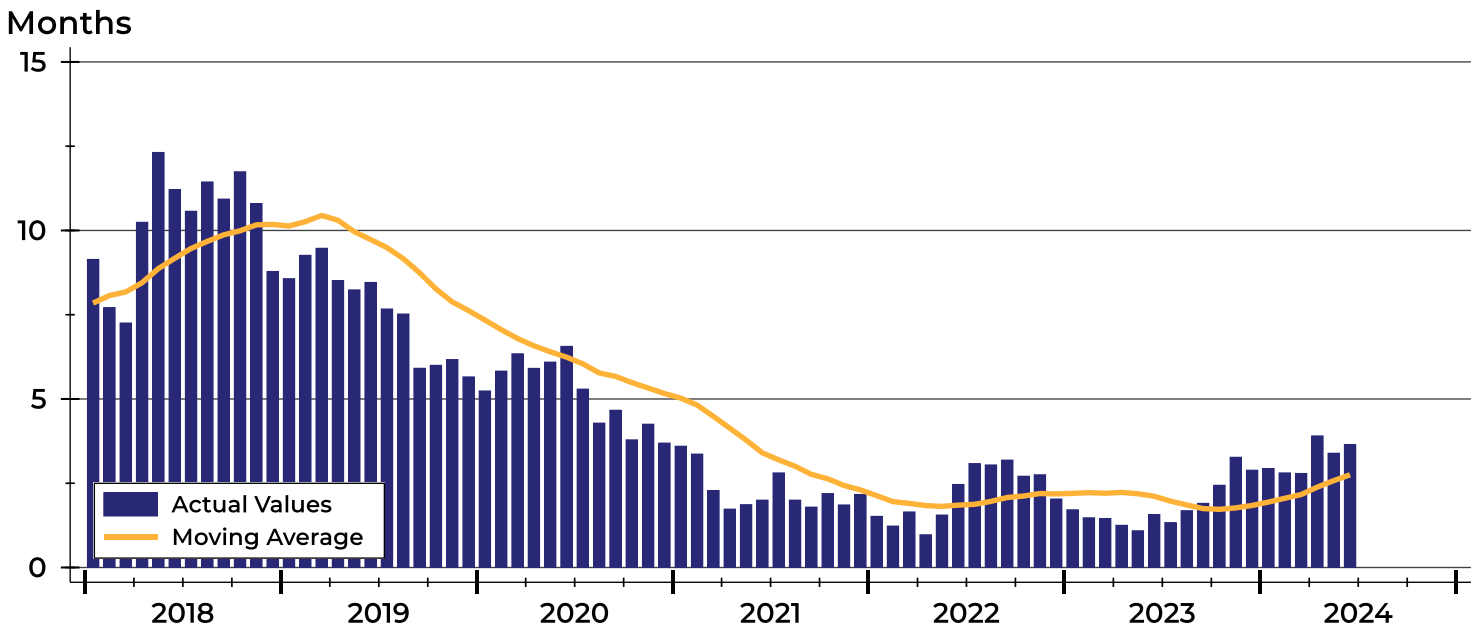
Coffey County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.5	1.7	2.9
February	1.2	1.5	2.8
March	1.7	1.5	2.8
April	1.0	1.3	3.9
May	1.6	1.1	3.4
June	2.5	1.6	3.7
July	3.1	1.3	
August	3.0	1.7	
September	3.2	1.9	
October	2.7	2.4	
November	2.8	3.3	
December	2.0	2.9	

History of Month's Supply





Coffey County New Listings Analysis

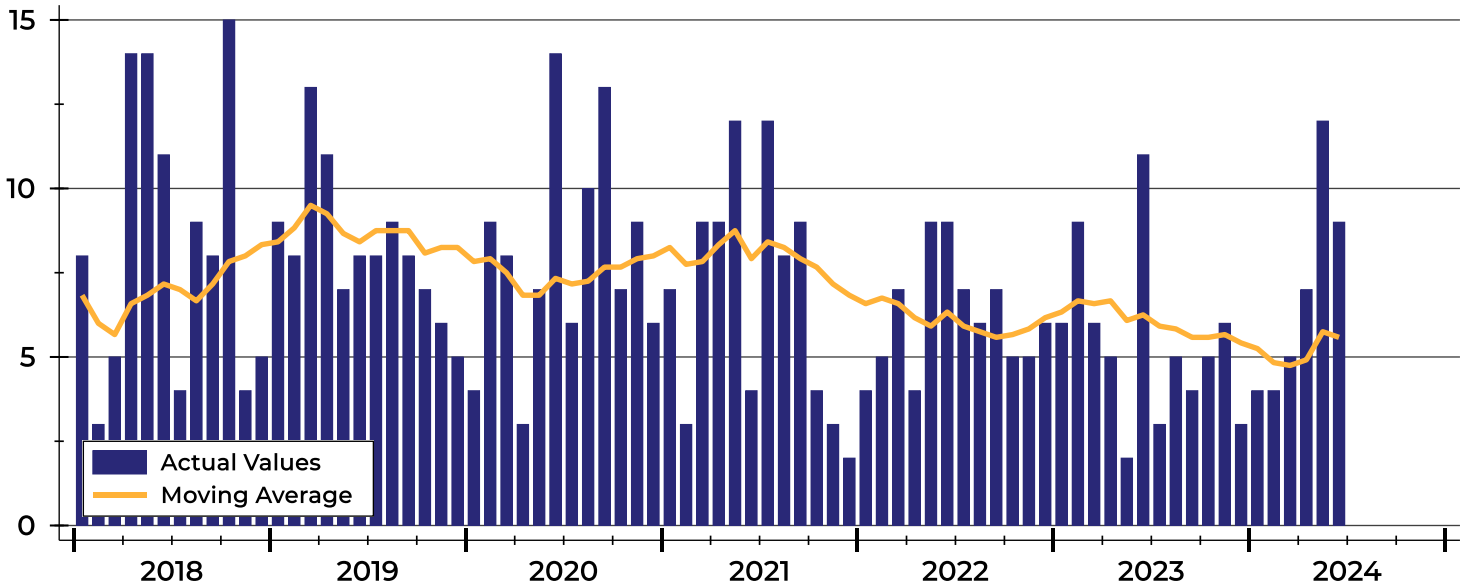
Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	9	11	-18.2%
	Volume (1,000s)	1,980	1,800	10.0%
	Average List Price	219,978	163,627	34.4%
	Median List Price	238,000	125,000	90.4%
Year-to-Date	New Listings	41	39	5.1%
	Volume (1,000s)	10,223	7,504	36.2%
	Average List Price	249,343	192,410	29.6%
	Median List Price	238,000	137,000	73.7%

A total of 9 new listings were added in Coffey County during June, down 18.2% from the same month in 2023. Year-to-date Coffey County has seen 41 new listings.

The median list price of these homes was \$238,000 up from \$125,000 in 2023.

History of New Listings

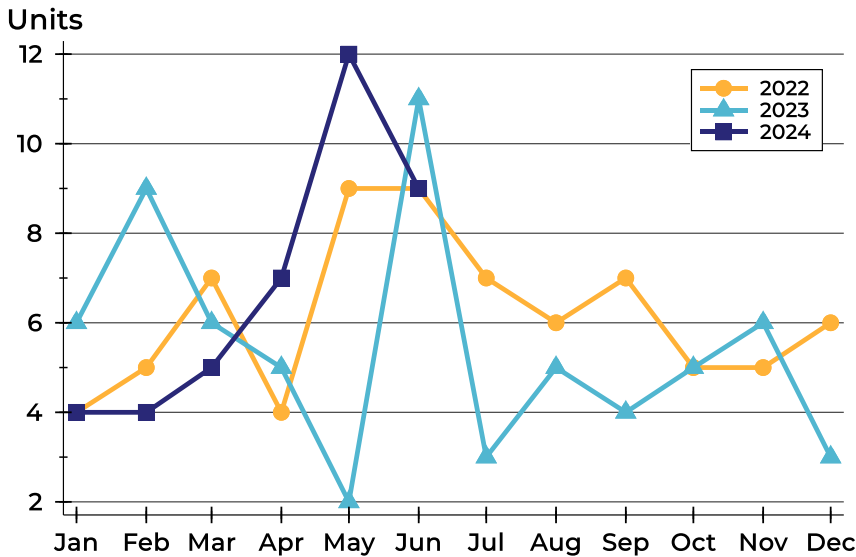
Units





Coffey County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	4	6	4
February	5	9	4
March	7	6	5
April	4	5	7
May	9	2	12
June	9	11	9
July	7	3	
August	6	5	
September	7	4	
October	5	5	
November	5	6	
December	6	3	

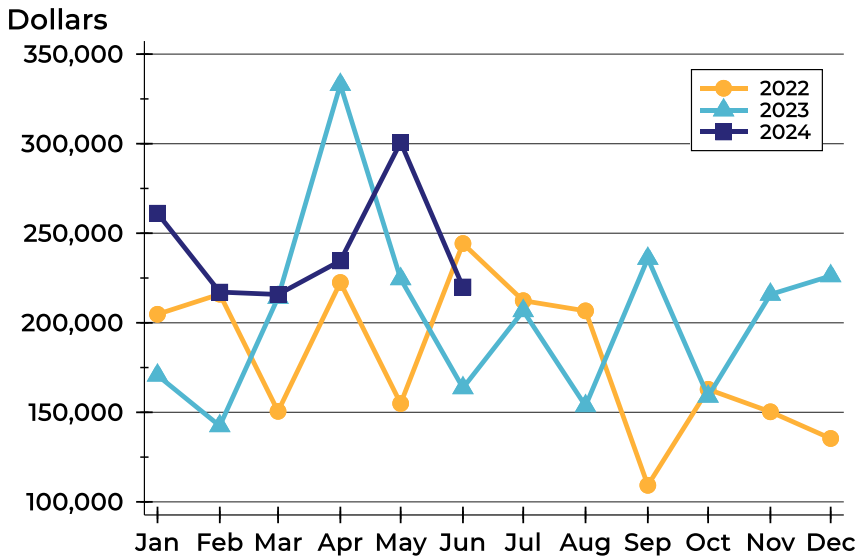
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	97,000	97,000	6	6	71.9%	71.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	11.1%	140,000	140,000	11	11	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	22.2%	187,500	187,500	8	8	100.0%	100.0%
\$200,000-\$249,999	3	33.3%	244,267	244,900	32	32	98.7%	98.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	22.2%	317,500	317,500	11	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



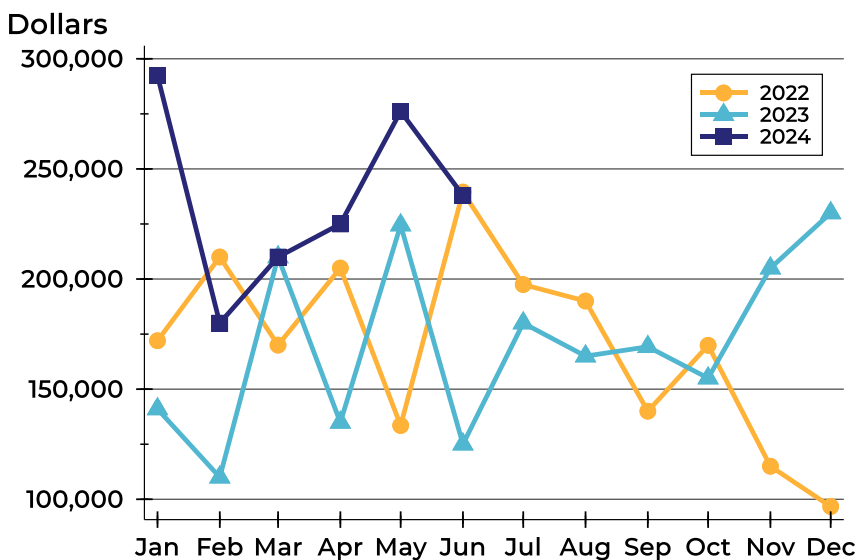
Coffey County New Listings Analysis

Average Price



Month	2022	2023	2024
January	204,750	170,667	261,175
February	215,980	142,422	217,125
March	150,557	214,083	215,800
April	222,500	332,960	234,571
May	154,922	224,500	300,754
June	244,256	163,627	219,978
July	212,343	206,667	
August	206,650	153,580	
September	109,257	235,875	
October	162,860	158,900	
November	150,300	215,817	
December	135,400	226,167	

Median Price



Month	2022	2023	2024
January	172,000	141,000	292,400
February	210,000	110,000	180,000
March	170,000	210,000	210,000
April	205,000	134,900	225,000
May	133,500	224,500	276,125
June	239,500	125,000	238,000
July	197,500	180,000	
August	190,000	165,000	
September	140,000	169,250	
October	169,900	155,000	
November	115,000	204,950	
December	96,700	230,000	



Coffey County Contracts Written Analysis

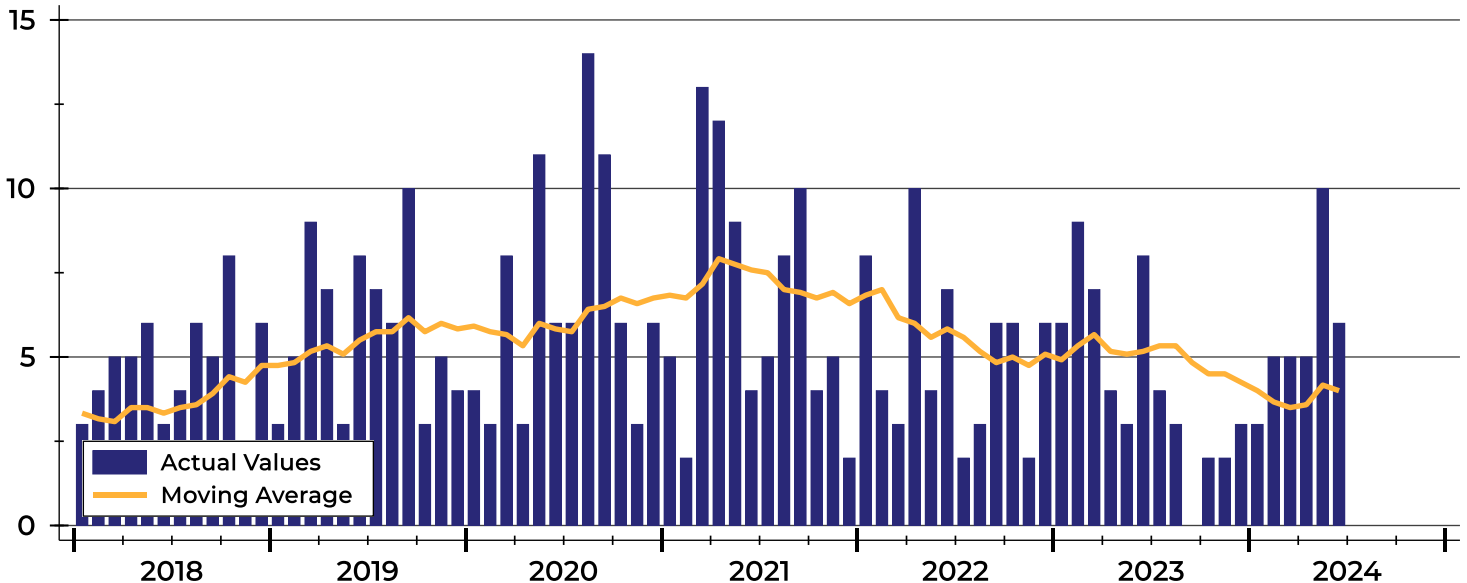
Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		6	8	-25.0%	34	37	-8.1%
Volume (1,000s)		1,621	1,944	-16.6%	8,541	6,663	28.2%
Average	Sale Price	270,150	242,975	11.2%	251,219	180,076	39.5%
	Days on Market	61	19	221.1%	51	41	24.4%
	Percent of Original	92.1%	94.6%	-2.6%	91.7%	90.9%	0.9%
Median	Sale Price	299,950	204,950	46.4%	232,500	145,000	60.3%
	Days on Market	17	9	88.9%	19	14	35.7%
	Percent of Original	96.3%	95.3%	1.0%	95.1%	93.1%	2.1%

A total of 6 contracts for sale were written in Coffey County during the month of June, down from 8 in 2023. The median list price of these homes was \$299,950, up from \$204,950 the prior year.

Half of the homes that went under contract in June were on the market less than 17 days, compared to 9 days in June 2023.

History of Contracts Written

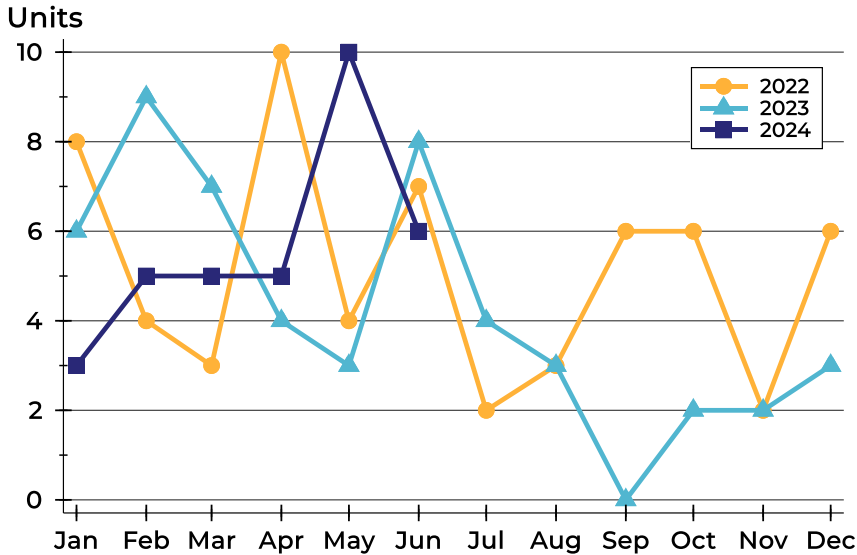
Units





Coffey County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	8	6	3
February	4	9	5
March	3	7	5
April	10	4	5
May	4	3	10
June	7	8	6
July	2	4	
August	3	3	
September	6	N/A	
October	6	2	
November	2	2	
December	6	3	

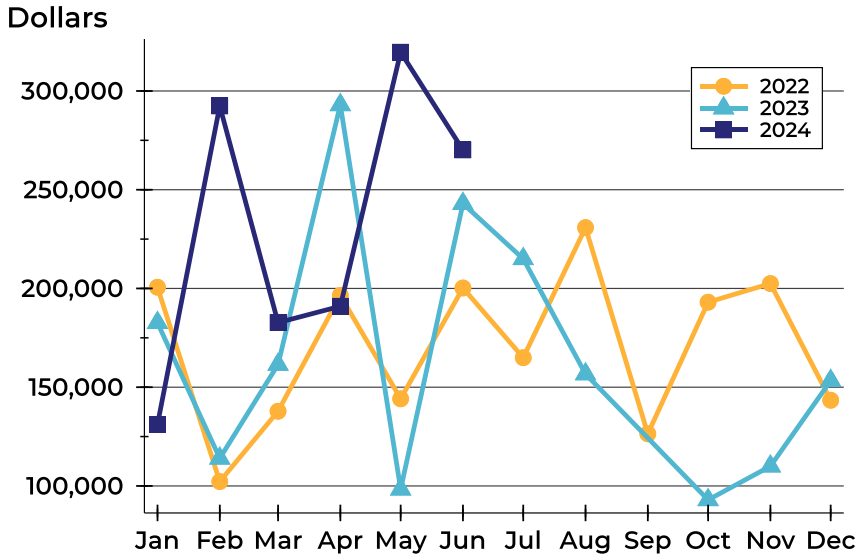
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	16.7%	97,000	97,000	6	6	71.9%	71.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	195,000	195,000	3	3	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	16.7%	299,900	299,900	25	25	100.0%	100.0%
\$300,000-\$399,999	3	50.0%	343,000	340,000	110	92	93.6%	92.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



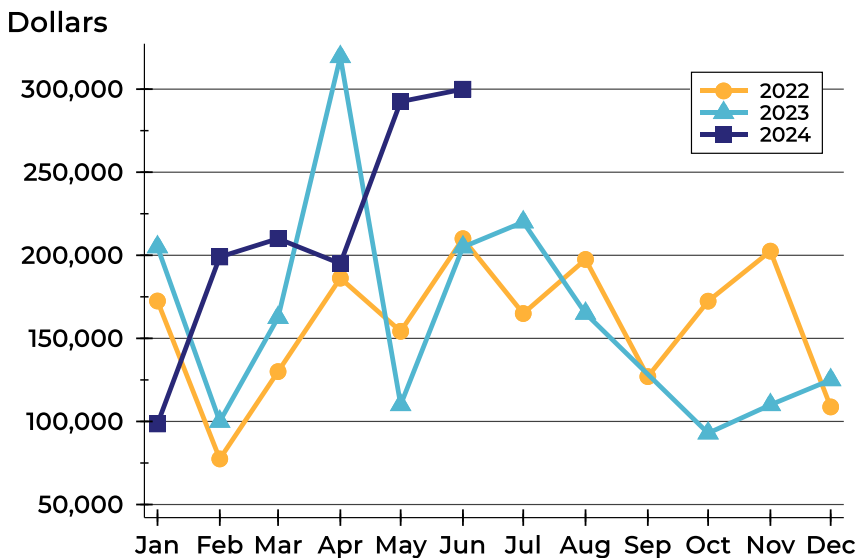
Coffey County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	200,625	182,650	131,133
February	102,223	113,989	292,400
March	137,833	161,486	182,700
April	196,490	292,950	191,000
May	144,125	98,333	319,665
June	200,243	242,975	270,150
July	164,950	215,000	
August	230,833	156,667	
September	126,400	N/A	
October	193,050	92,950	
November	202,500	110,000	
December	143,417	153,300	

Median Price

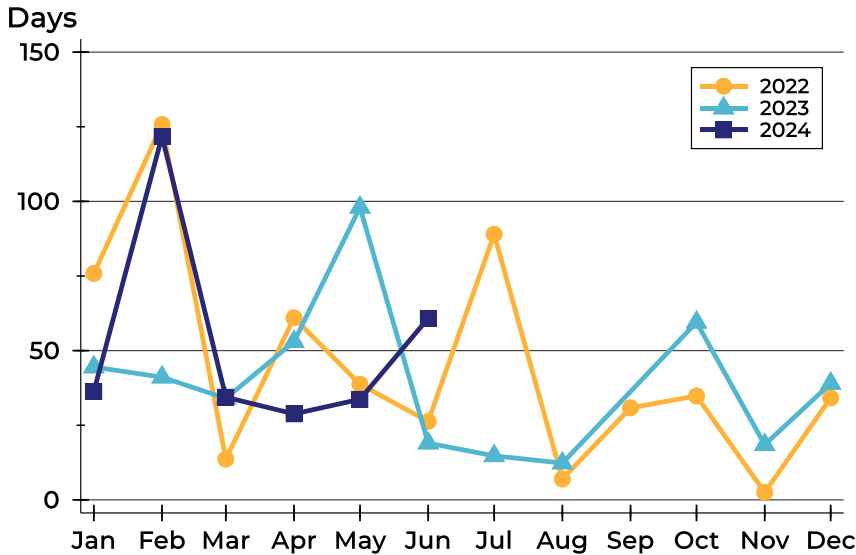


Month	2022	2023	2024
January	172,500	205,000	98,500
February	77,450	100,000	199,000
March	130,000	162,500	210,000
April	186,250	319,450	195,000
May	154,250	110,000	292,500
June	210,000	204,950	299,950
July	164,950	220,000	
August	197,500	165,000	
September	127,000	N/A	
October	172,400	92,950	
November	202,500	110,000	
December	108,750	125,000	



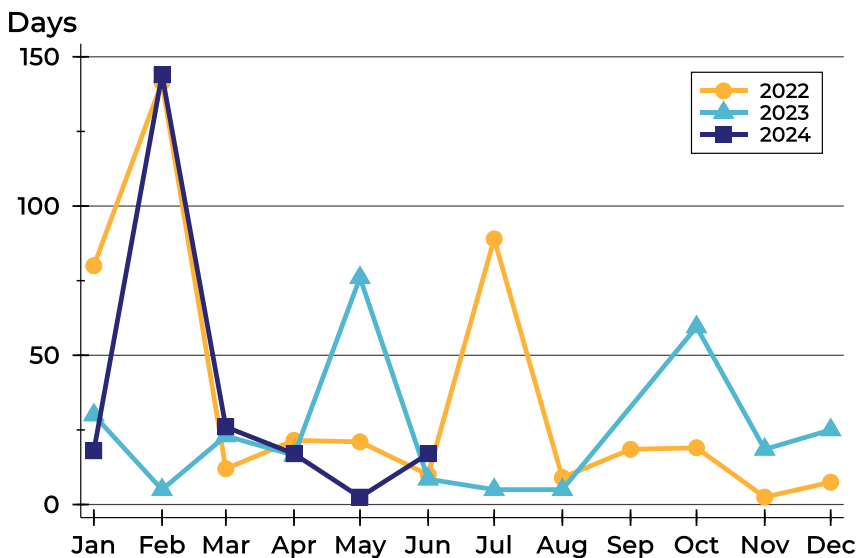
Coffey County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	76	45	36
February	126	41	122
March	14	34	34
April	61	53	29
May	39	98	34
June	26	19	61
July	89	15	
August	7	12	
September	31	N/A	
October	35	60	
November	3	19	
December	34	39	

Median DOM



Month	2022	2023	2024
January	80	30	18
February	142	5	144
March	12	23	26
April	22	17	17
May	21	76	3
June	10	9	17
July	89	5	
August	9	5	
September	19	N/A	
October	19	60	
November	3	19	
December	8	25	



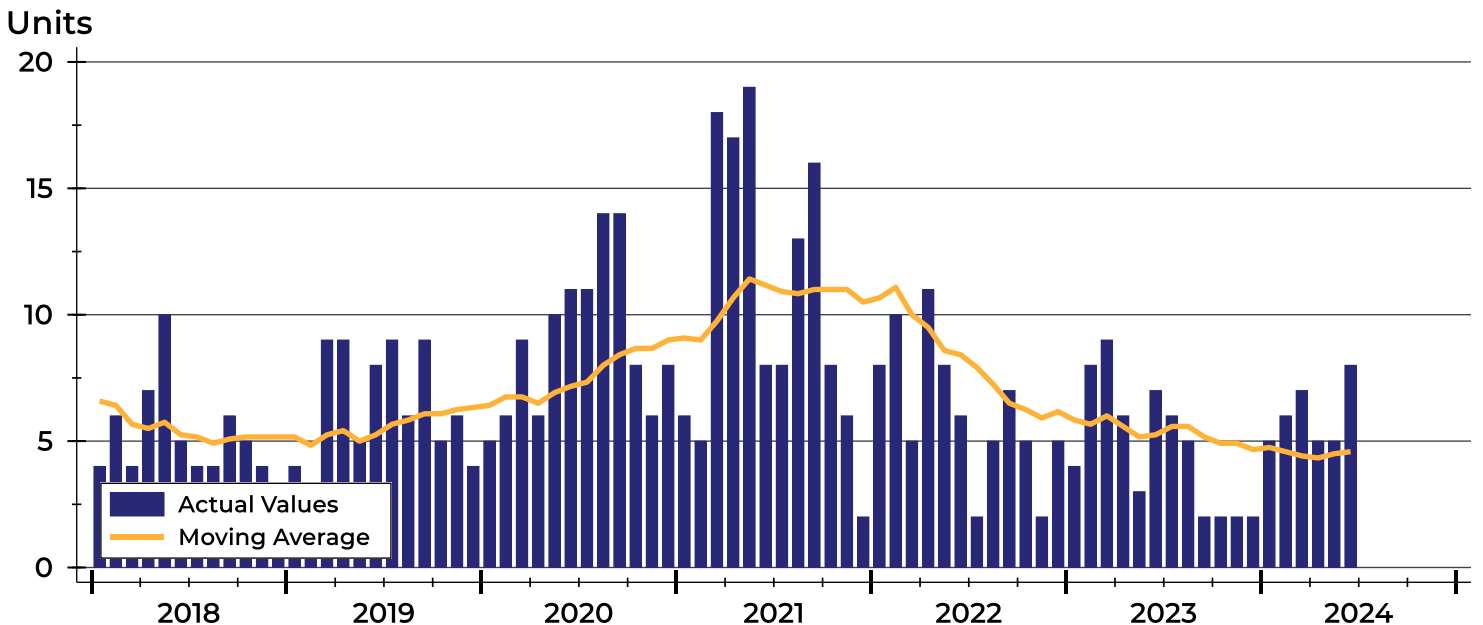
Coffey County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		8	7	14.3%
Volume (1,000s)		2,166	1,889	14.7%
Average	List Price	270,738	269,829	0.3%
	Days on Market	68	32	112.5%
	Percent of Original	91.7%	99.8%	-8.1%
Median	List Price	299,950	220,000	36.3%
	Days on Market	23	22	4.5%
	Percent of Original	96.3%	100.0%	-3.7%

A total of 8 listings in Coffey County had contracts pending at the end of June, up from 7 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

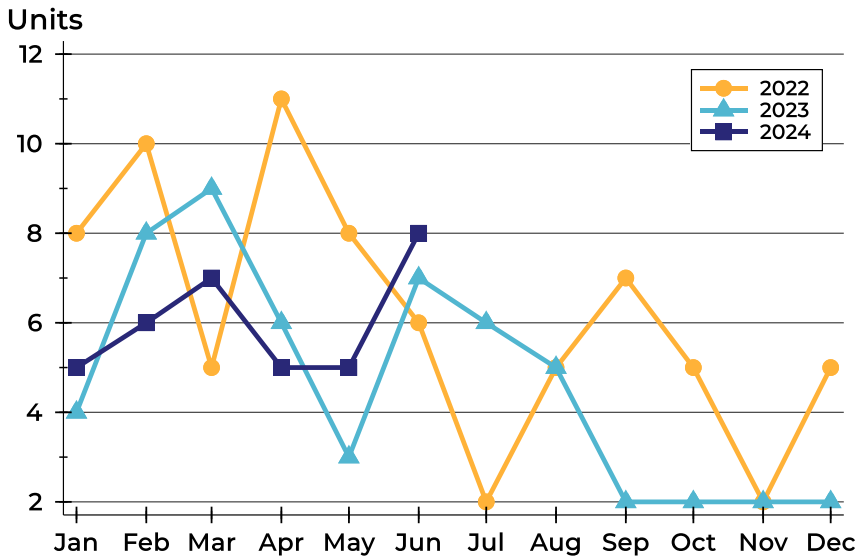
History of Pending Contracts





Coffey County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	8	4	5
February	10	8	6
March	5	9	7
April	11	6	5
May	8	3	5
June	6	7	8
July	2	6	0
August	5	5	0
September	7	2	0
October	5	2	0
November	2	2	0
December	5	2	0

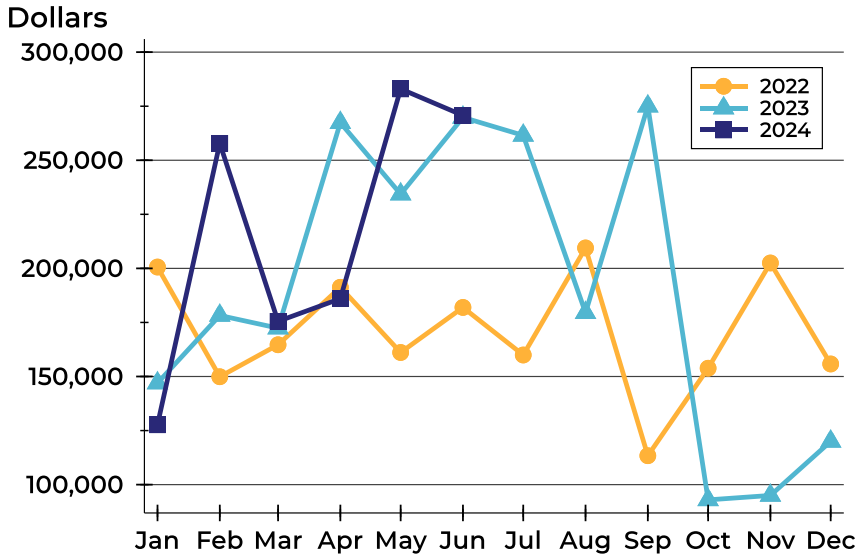
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	12.5%	97,000	97,000	6	6	71.9%	71.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	12.5%	195,000	195,000	3	3	100.0%	100.0%
\$200,000-\$249,999	1	12.5%	235,000	235,000	21	21	100.0%	100.0%
\$250,000-\$299,999	1	12.5%	299,900	299,900	25	25	100.0%	100.0%
\$300,000-\$399,999	4	50.0%	334,750	325,000	123	130	90.4%	90.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



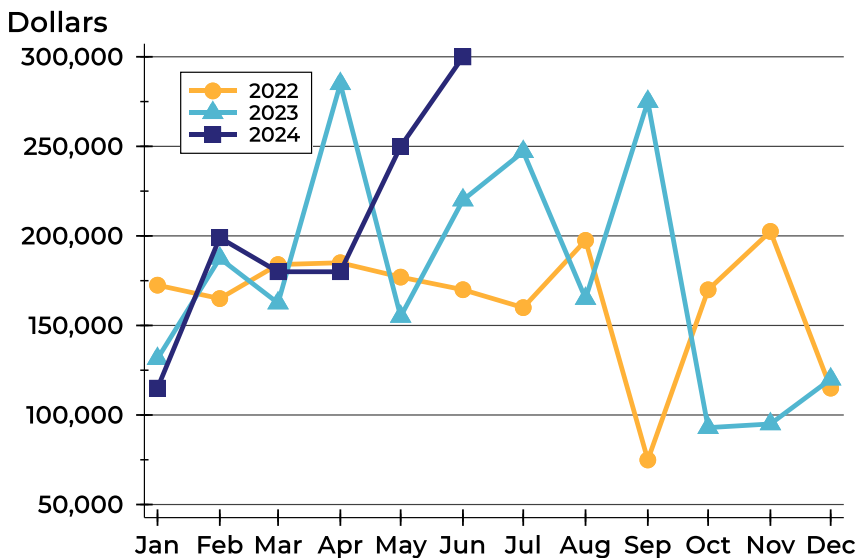
Coffey County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	200,625	146,975	127,680
February	149,889	178,238	257,833
March	164,680	172,378	175,500
April	191,264	267,383	186,000
May	161,113	234,333	283,000
June	181,950	269,829	270,738
July	159,950	261,500	
August	209,460	179,500	
September	113,371	275,000	
October	153,840	92,950	
November	202,500	95,000	
December	155,800	120,000	

Median Price

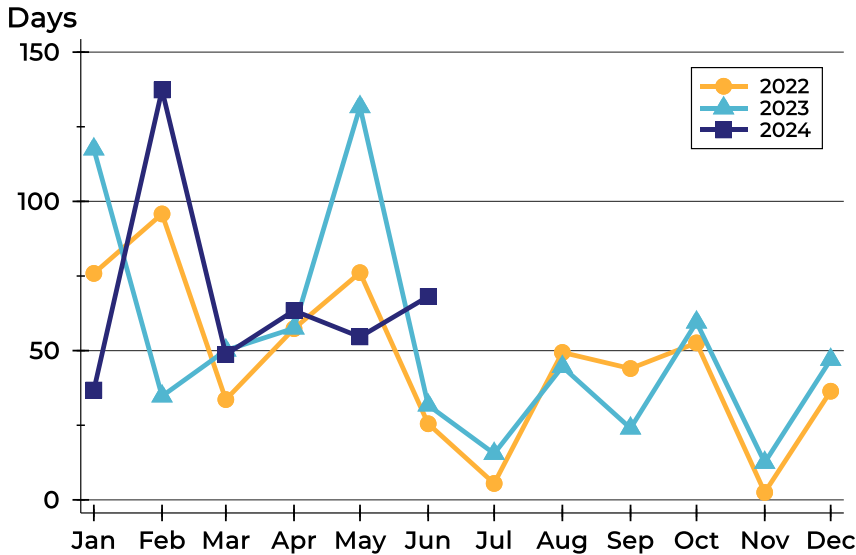


Month	2022	2023	2024
January	172,500	131,450	115,000
February	165,000	187,500	199,000
March	184,000	162,500	180,000
April	185,000	284,950	180,000
May	177,000	155,000	250,000
June	169,950	220,000	299,950
July	159,950	247,000	
August	197,500	165,000	
September	74,900	275,000	
October	169,900	92,950	
November	202,500	95,000	
December	115,000	120,000	



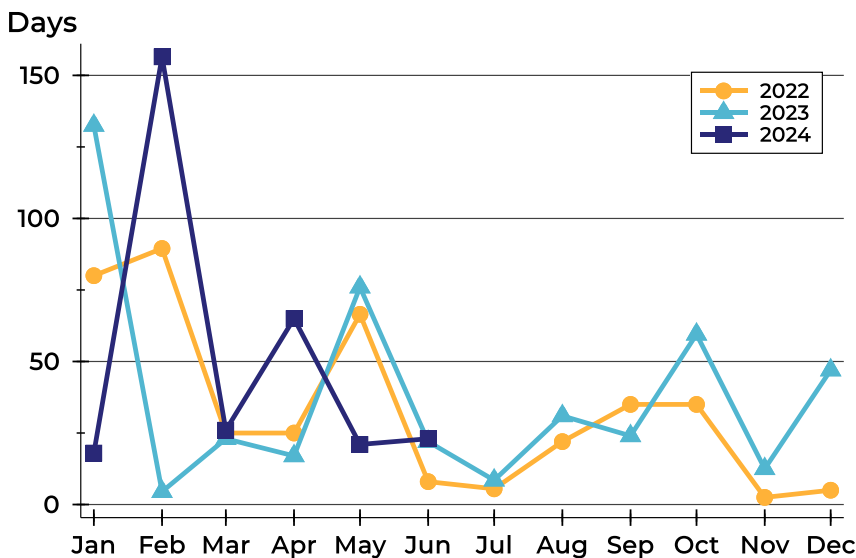
Coffey County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	76	118	37
February	96	35	137
March	34	50	49
April	57	58	63
May	76	132	55
June	26	32	68
July	6	16	
August	49	45	
September	44	24	
October	53	60	
November	3	13	
December	36	47	

Median DOM



Month	2022	2023	2024
January	80	133	18
February	90	5	157
March	25	23	26
April	25	17	65
May	67	76	21
June	8	22	23
July	6	9	
August	22	31	
September	35	24	
October	35	60	
November	3	13	
December	5	47	



**June
2024**

Sunflower MLS Statistics



Douglas County Housing Report



Market Overview

Douglas County Home Sales Rose in June

Total home sales in Douglas County rose by 23.1% last month to 16 units, compared to 13 units in June 2023. Total sales volume was \$5.4 million, up 39.3% from a year earlier.

The median sale price in June was \$312,450, up from \$290,000 a year earlier. Homes that sold in June were typically on the market for 8 days and sold for 100.0% of their list prices.

Douglas County Active Listings Remain the Same at End of June

The total number of active listings in Douglas County at the end of June was 24 units, the same as in June 2023. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$329,500.

During June, a total of 14 contracts were written down from 18 in June 2023. At the end of the month, there were 15 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Douglas County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		16	13	25	78	76	80
Change from prior year		23.1%	-48.0%	66.7%	2.6%	-5.0%	12.7%
Active Listings		24	24	21	N/A	N/A	N/A
Change from prior year		0.0%	14.3%	110.0%			
Months' Supply		1.9	1.8	1.4	N/A	N/A	N/A
Change from prior year		5.6%	28.6%	133.3%			
New Listings		19	24	23	102	103	115
Change from prior year		-20.8%	4.3%	21.1%	-1.0%	-10.4%	18.6%
Contracts Written		14	18	17	83	84	100
Change from prior year		-22.2%	5.9%	-10.5%	-1.2%	-16.0%	7.5%
Pending Contracts		15	14	17	N/A	N/A	N/A
Change from prior year		7.1%	-17.6%	-15.0%			
Sales Volume (1,000s)		5,442	3,907	10,358	26,845	25,885	26,676
Change from prior year		39.3%	-62.3%	186.0%	3.7%	-3.0%	25.5%
Average	Sale Price	340,147	300,569	414,334	344,163	340,598	333,456
	Change from prior year	13.2%	-27.5%	71.6%	1.0%	2.1%	11.4%
	List Price of Actives	371,185	388,364	336,252	N/A	N/A	N/A
	Change from prior year	-4.4%	15.5%	-13.1%			
	Days on Market	14	11	11	27	20	15
Change from prior year	27.3%	0.0%	266.7%	35.0%	33.3%	25.0%	
Percent of List	101.4%	97.9%	102.9%	99.5%	98.6%	103.3%	
Change from prior year	3.6%	-4.9%	-0.9%	0.9%	-4.5%	1.9%	
Percent of Original	100.7%	97.3%	102.1%	98.4%	97.8%	102.1%	
Change from prior year	3.5%	-4.7%	-1.1%	0.6%	-4.2%	0.8%	
Median	Sale Price	312,450	290,000	375,000	295,025	300,000	300,000
	Change from prior year	7.7%	-22.7%	54.3%	-1.7%	0.0%	12.1%
	List Price of Actives	329,500	339,000	269,900	N/A	N/A	N/A
	Change from prior year	-2.8%	25.6%	-28.0%			
	Days on Market	8	7	5	9	5	5
Change from prior year	14.3%	40.0%	150.0%	80.0%	0.0%	66.7%	
Percent of List	100.0%	100.0%	101.0%	100.0%	100.0%	100.8%	
Change from prior year	0.0%	-1.0%	-3.8%	0.0%	-0.8%	-0.2%	
Percent of Original	100.0%	100.0%	101.0%	100.0%	100.0%	100.8%	
Change from prior year	0.0%	-1.0%	-3.5%	0.0%	-0.8%	-0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Douglas County Closed Listings Analysis

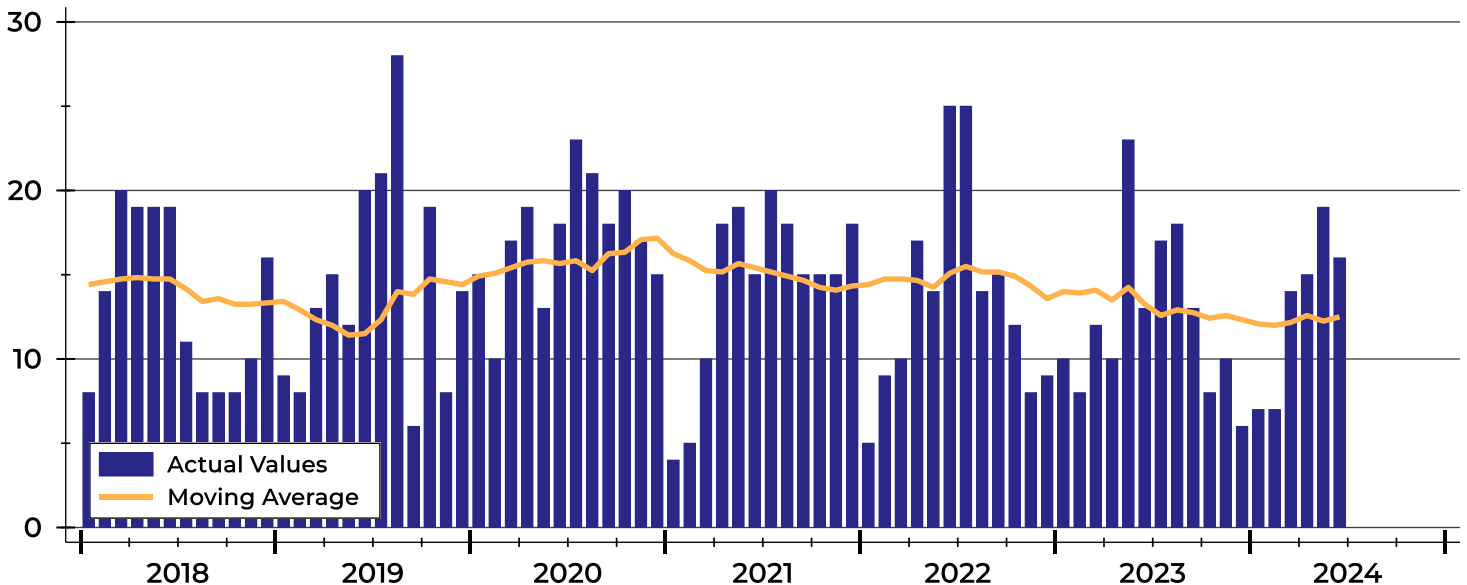
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		16	13	23.1%	78	76	2.6%
Volume (1,000s)		5,442	3,907	39.3%	26,845	25,885	3.7%
Months' Supply		1.9	1.8	5.6%	N/A	N/A	N/A
Average	Sale Price	340,147	300,569	13.2%	344,163	340,598	1.0%
	Days on Market	14	11	27.3%	27	20	35.0%
	Percent of List	101.4%	97.9%	3.6%	99.5%	98.6%	0.9%
	Percent of Original	100.7%	97.3%	3.5%	98.4%	97.8%	0.6%
Median	Sale Price	312,450	290,000	7.7%	295,025	300,000	-1.7%
	Days on Market	8	7	14.3%	9	5	80.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 16 homes sold in Douglas County in June, up from 13 units in June 2023. Total sales volume rose to \$5.4 million compared to \$3.9 million in the previous year.

The median sales price in June was \$312,450, up 7.7% compared to the prior year. Median days on market was 8 days, up from 5 days in May, and up from 7 in June 2023.

History of Closed Listings

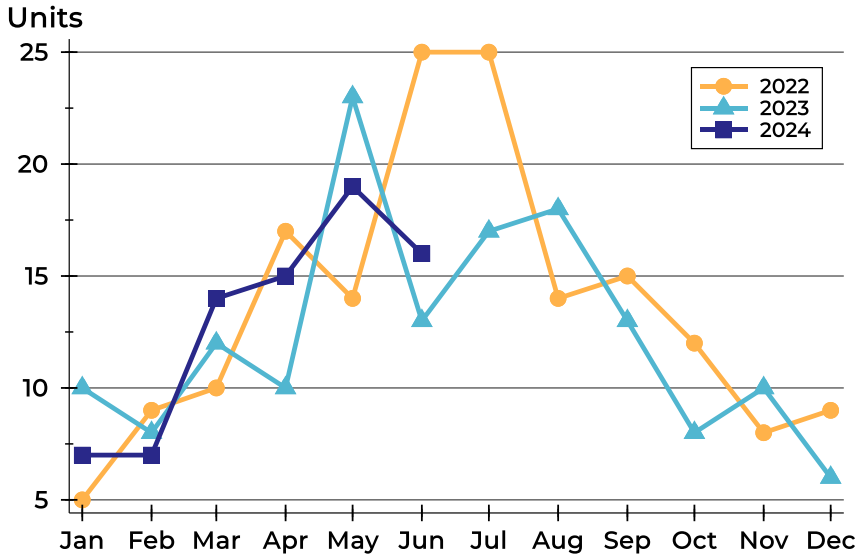
Units





Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	5	10	7
February	9	8	7
March	10	12	14
April	17	10	15
May	14	23	19
June	25	13	16
July	25	17	
August	14	18	
September	15	13	
October	12	8	
November	8	10	
December	9	6	

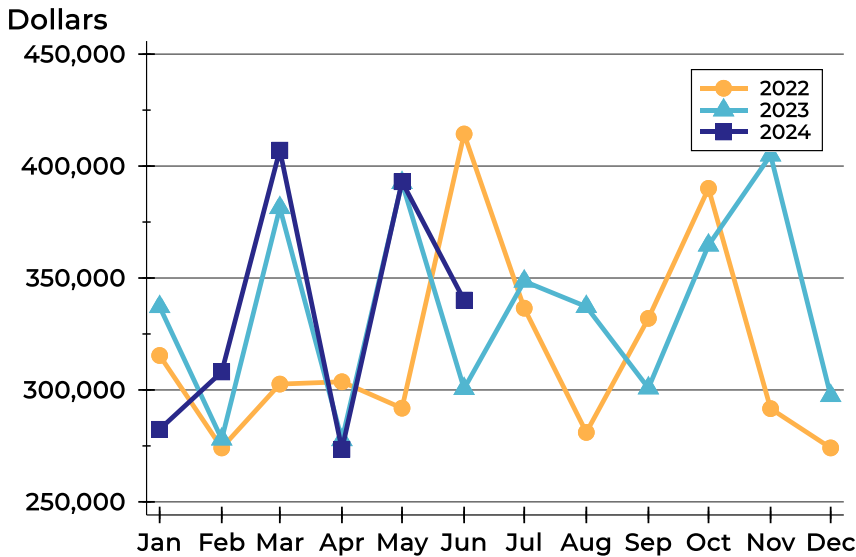
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.3%	0.0	135,000	135,000	7	7	108.0%	108.0%	108.0%	108.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	18.8%	2.3	216,667	220,000	7	3	101.8%	102.3%	101.8%	102.3%
\$250,000-\$299,999	4	25.0%	2.0	281,225	278,000	8	7	101.9%	100.0%	101.9%	100.0%
\$300,000-\$399,999	4	25.0%	1.2	356,500	358,000	29	34	99.8%	98.1%	97.1%	95.3%
\$400,000-\$499,999	2	12.5%	3.1	473,725	473,725	11	11	100.0%	100.0%	99.8%	99.8%
\$500,000-\$749,999	2	12.5%	2.8	579,500	579,500	14	14	100.9%	100.9%	100.9%	100.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



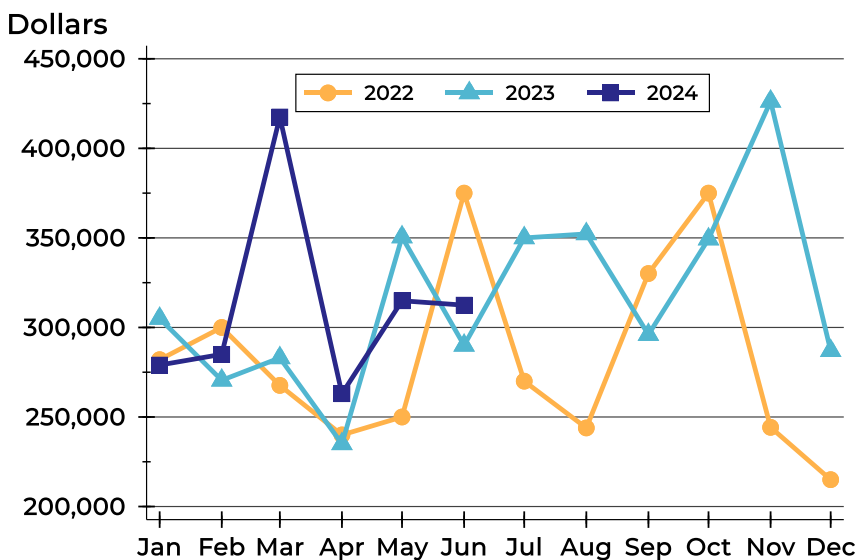
Douglas County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	315,400	337,150	282,421
February	274,111	278,000	308,036
March	302,610	381,375	407,118
April	303,650	277,700	273,490
May	291,857	392,566	393,011
June	414,334	300,569	340,147
July	336,523	348,550	
August	281,029	337,211	
September	331,973	300,827	
October	390,042	364,631	
November	291,657	404,865	
December	274,100	297,400	

Median Price

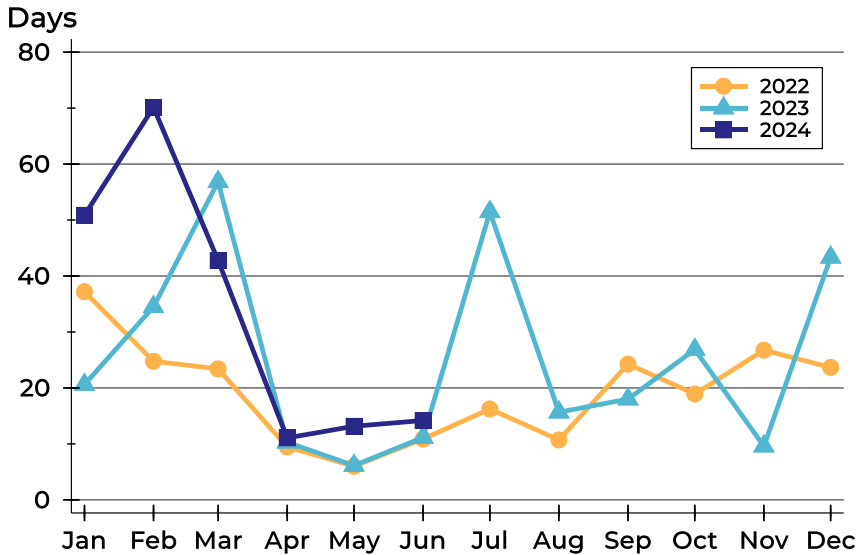


Month	2022	2023	2024
January	282,000	305,000	279,000
February	300,000	270,500	285,000
March	267,648	283,000	417,500
April	240,000	235,000	263,000
May	250,000	350,500	314,900
June	375,000	290,000	312,450
July	270,000	350,000	
August	243,900	352,250	
September	330,100	296,000	
October	375,000	349,325	
November	244,226	426,250	
December	215,000	287,000	



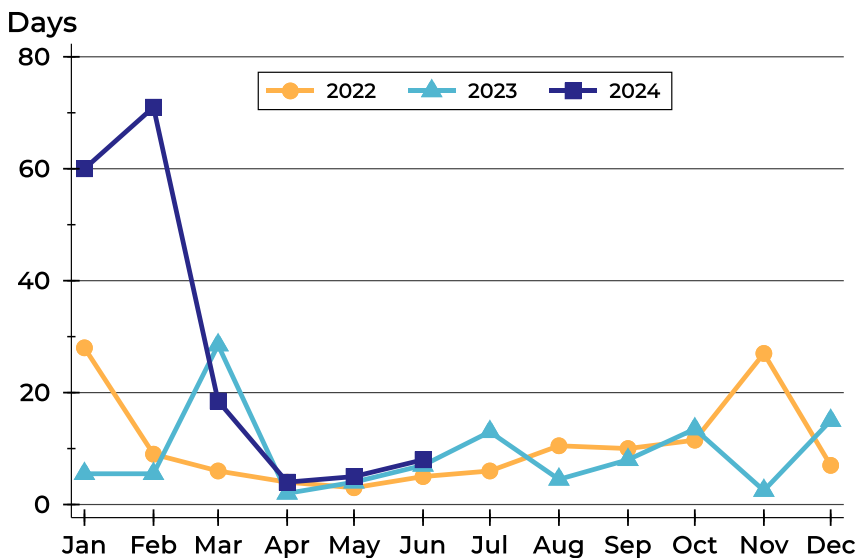
Douglas County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	21	51
February	25	35	70
March	23	57	43
April	9	10	11
May	6	6	13
June	11	11	14
July	16	51	
August	11	16	
September	24	18	
October	19	27	
November	27	10	
December	24	43	

Median DOM



Month	2022	2023	2024
January	28	6	60
February	9	6	71
March	6	29	19
April	4	2	4
May	3	4	5
June	5	7	8
July	6	13	
August	11	5	
September	10	8	
October	12	14	
November	27	3	
December	7	15	



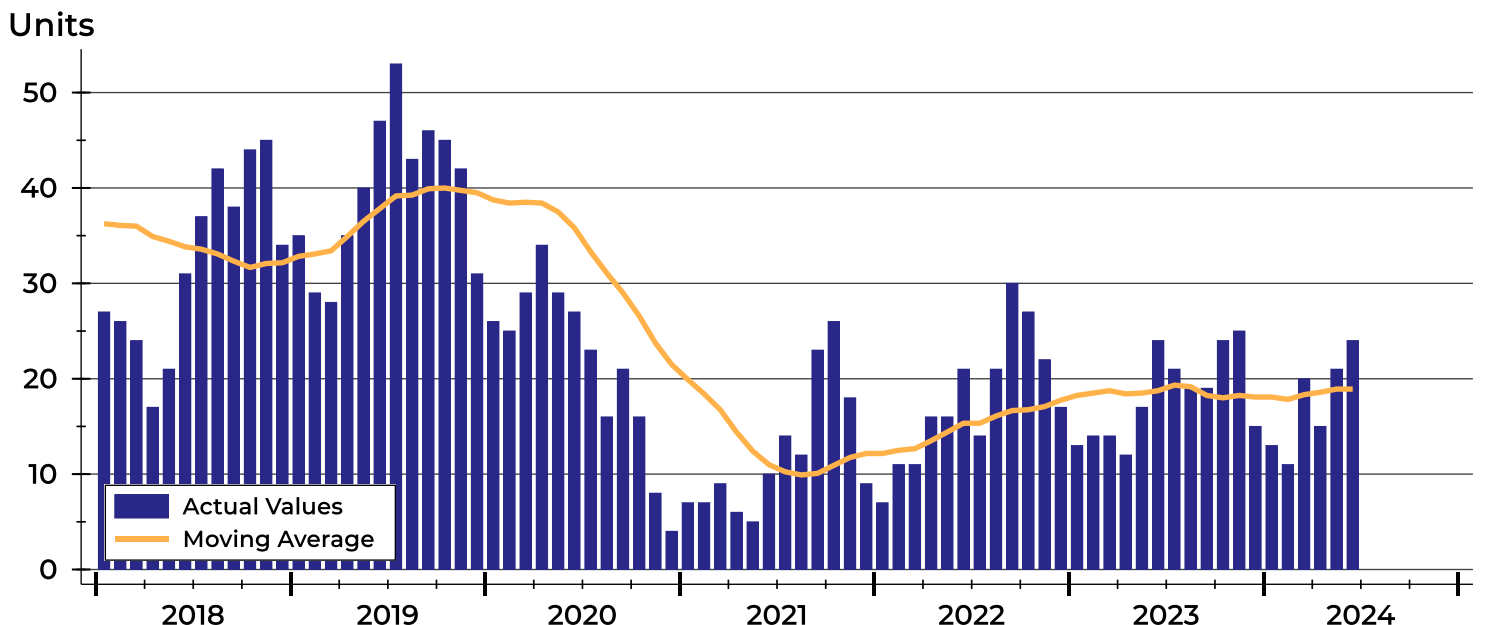
Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		24	24	0.0%
Volume (1,000s)		8,908	9,321	-4.4%
Months' Supply		1.9	1.8	5.6%
Average	List Price	371,185	388,364	-4.4%
	Days on Market	41	37	10.8%
	Percent of Original	97.8%	98.0%	-0.2%
Median	List Price	329,500	339,000	-2.8%
	Days on Market	28	24	16.7%
	Percent of Original	99.0%	100.0%	-1.0%

A total of 24 homes were available for sale in Douglas County at the end of June. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of June was \$329,500, down 2.8% from 2023. The typical time on market for active listings was 28 days, up from 24 days a year earlier.

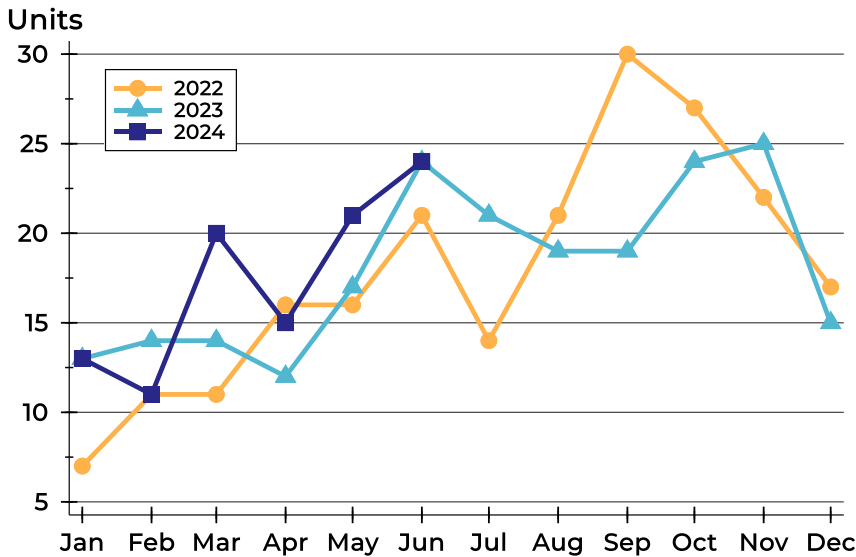
History of Active Listings





Douglas County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	7	13	13
February	11	14	11
March	11	14	20
April	16	12	15
May	16	17	21
June	21	24	24
July	14	21	
August	21	19	
September	30	19	
October	27	24	
November	22	25	
December	17	15	

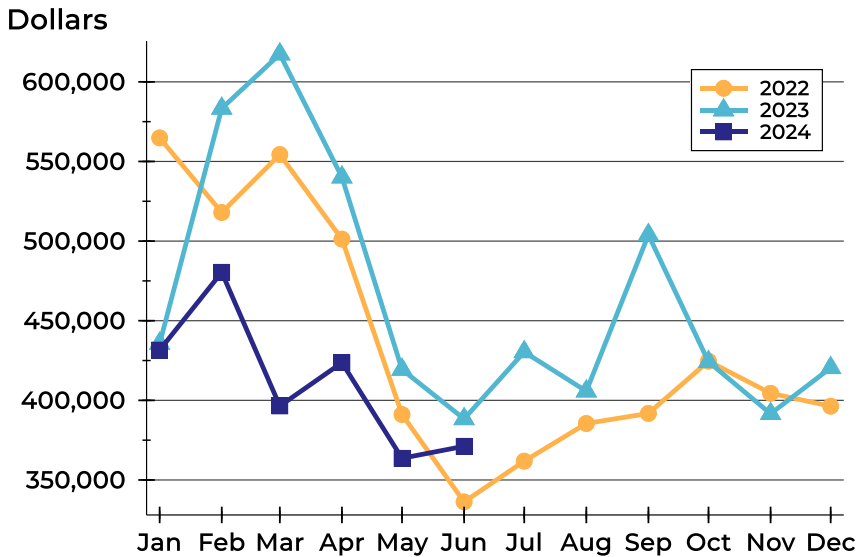
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	4.2%	N/A	180,000	180,000	12	12	97.3%	97.3%
\$200,000-\$249,999	4	16.7%	2.3	235,250	234,500	43	21	97.5%	98.4%
\$250,000-\$299,999	5	20.8%	2.0	273,980	270,000	13	10	100.0%	100.0%
\$300,000-\$399,999	4	16.7%	1.2	331,300	329,500	68	68	93.5%	92.9%
\$400,000-\$499,999	6	25.0%	3.1	459,725	459,500	44	44	98.8%	99.4%
\$500,000-\$749,999	4	16.7%	2.8	583,500	574,500	48	46	98.4%	99.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



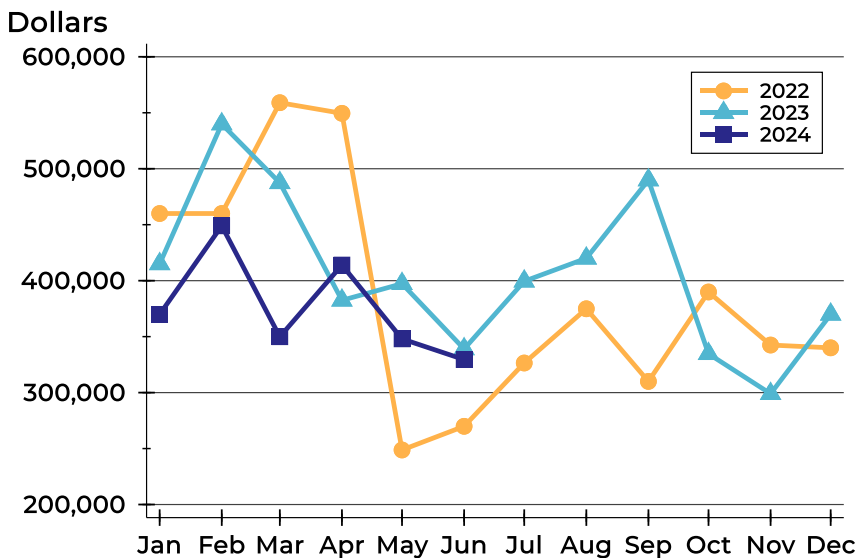
Douglas County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	564,814	435,738	431,604
February	517,973	583,329	480,427
March	554,341	617,400	396,468
April	501,256	540,133	423,697
May	391,125	419,378	363,640
June	336,252	388,364	371,185
July	361,820	430,408	
August	385,476	405,745	
September	391,790	503,907	
October	424,604	424,216	
November	404,441	391,598	
December	396,341	420,437	

Median Price

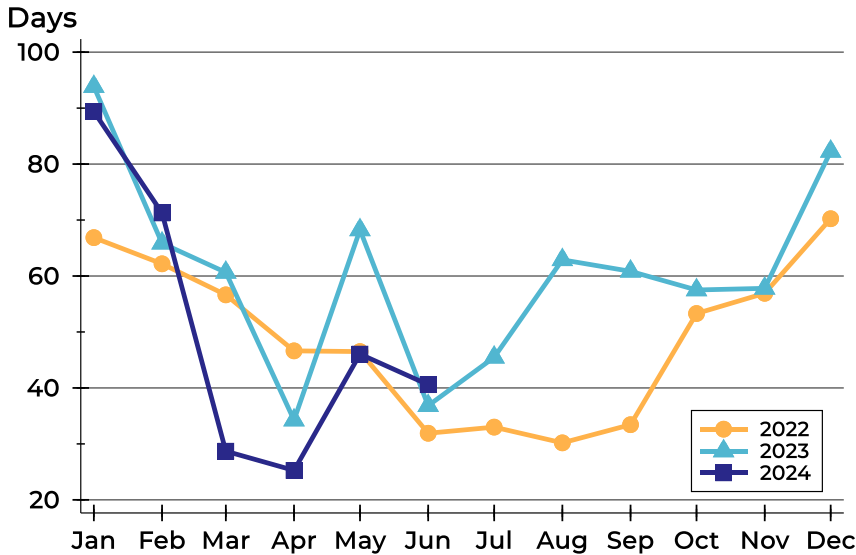


Month	2022	2023	2024
January	460,000	415,000	369,900
February	460,000	539,950	449,000
March	559,000	487,450	349,900
April	549,500	382,450	414,000
May	248,750	397,300	348,000
June	269,900	339,000	329,500
July	326,450	399,500	
August	374,900	420,000	
September	310,000	489,900	
October	389,900	334,700	
November	342,500	299,000	
December	340,000	369,900	



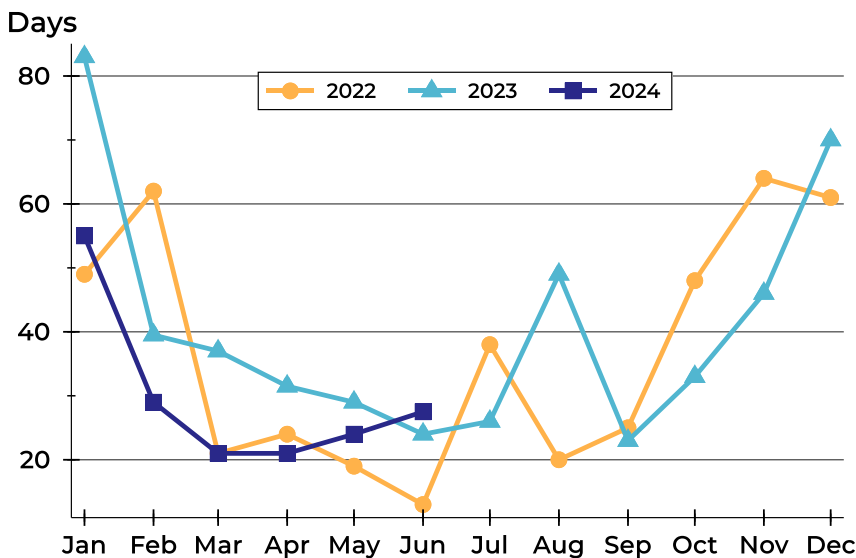
Douglas County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	67	94	89
February	62	66	71
March	57	61	29
April	47	34	25
May	47	68	46
June	32	37	41
July	33	45	
August	30	63	
September	33	61	
October	53	58	
November	57	58	
December	70	82	

Median DOM

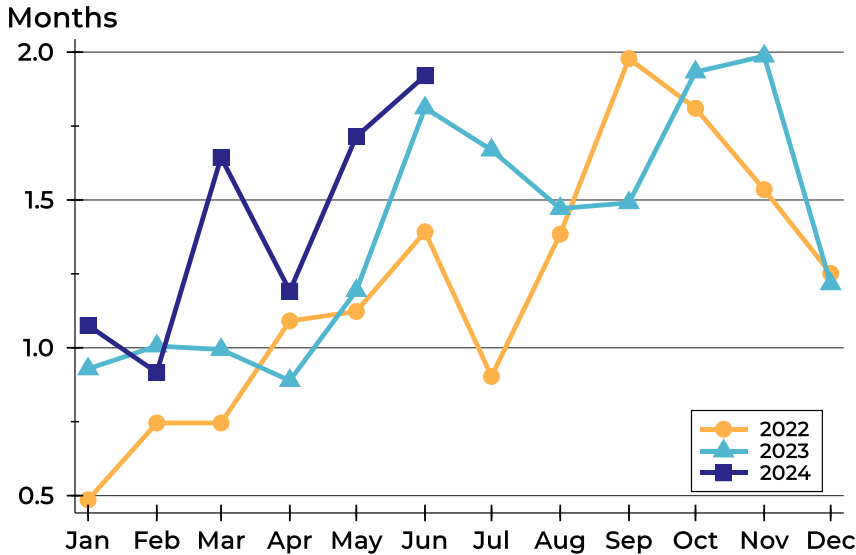


Month	2022	2023	2024
January	49	83	55
February	62	40	29
March	21	37	21
April	24	32	21
May	19	29	24
June	13	24	28
July	38	26	
August	20	49	
September	25	23	
October	48	33	
November	64	46	
December	61	70	



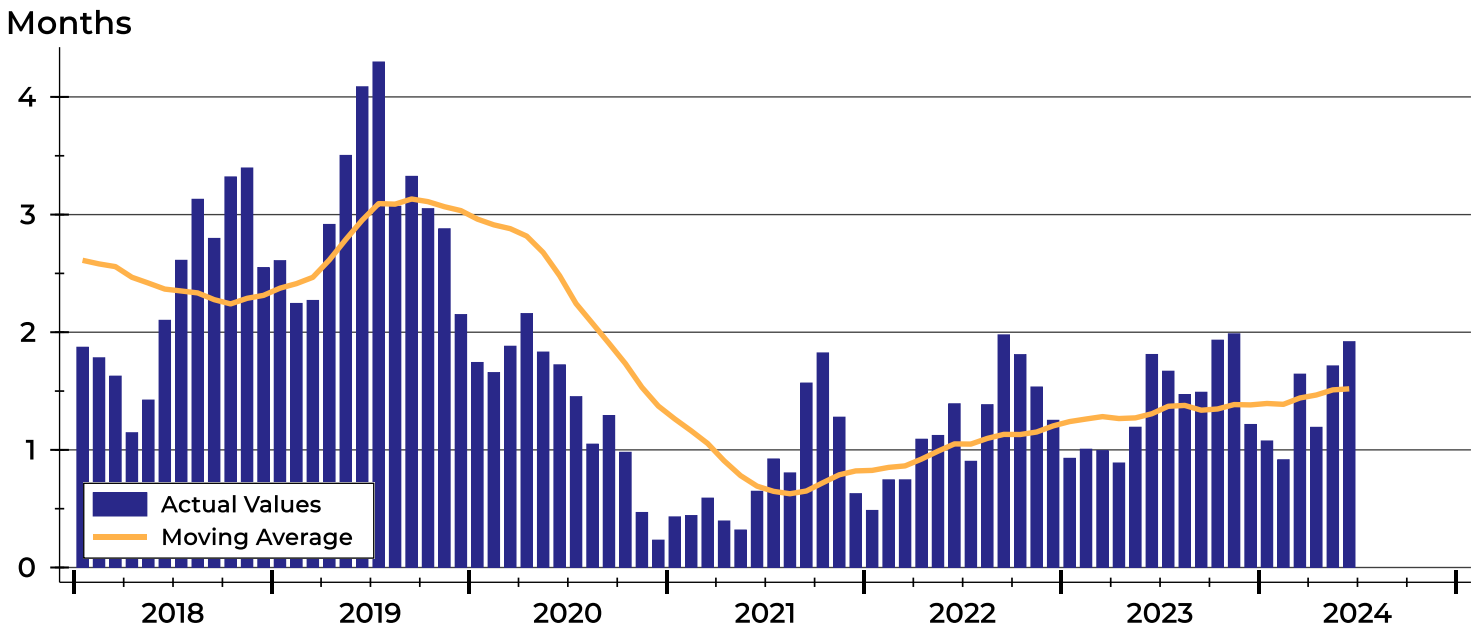
Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.5	0.9	1.1
February	0.7	1.0	0.9
March	0.7	1.0	1.6
April	1.1	0.9	1.2
May	1.1	1.2	1.7
June	1.4	1.8	1.9
July	0.9	1.7	
August	1.4	1.5	
September	2.0	1.5	
October	1.8	1.9	
November	1.5	2.0	
December	1.3	1.2	

History of Month's Supply





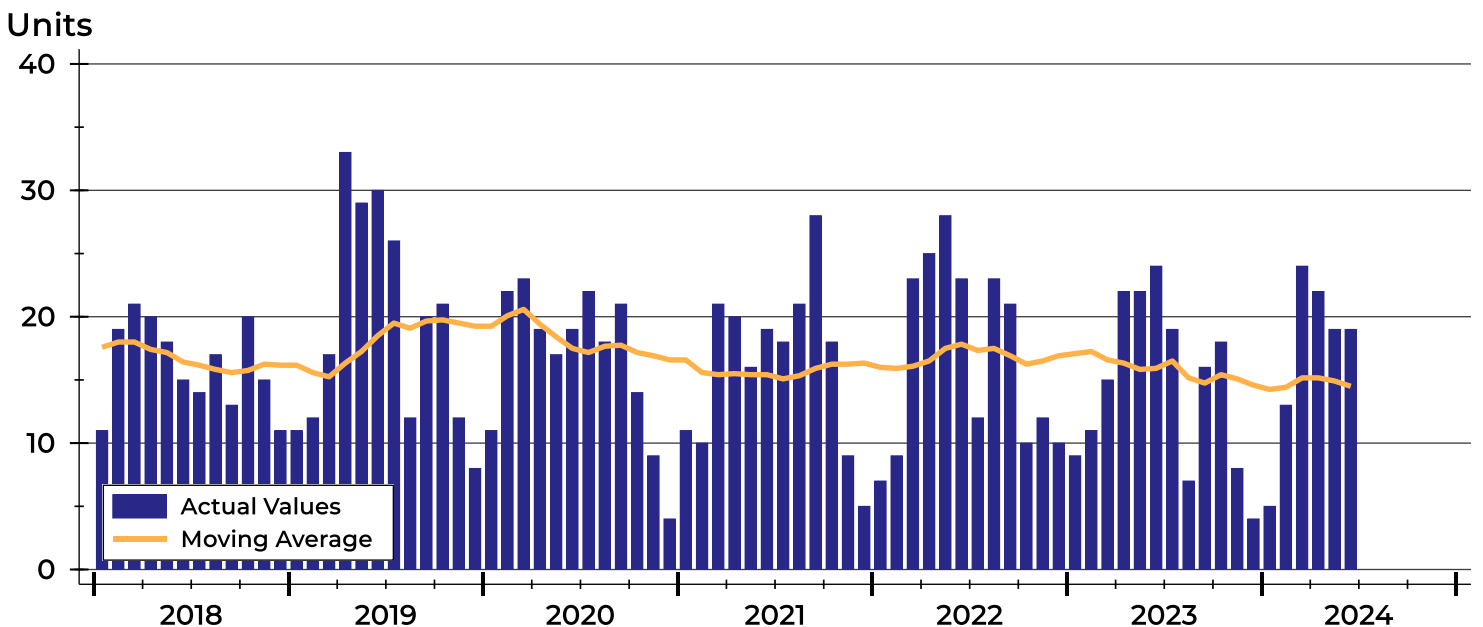
Douglas County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	19	24	-20.8%
	Volume (1,000s)	6,371	7,881	-19.2%
	Average List Price	335,321	328,375	2.1%
	Median List Price	299,900	337,500	-11.1%
Year-to-Date	New Listings	102	103	-1.0%
	Volume (1,000s)	36,357	38,373	-5.3%
	Average List Price	356,446	372,555	-4.3%
	Median List Price	323,600	342,000	-5.4%

A total of 19 new listings were added in Douglas County during June, down 20.8% from the same month in 2023. Year-to-date Douglas County has seen 102 new listings.

The median list price of these homes was \$299,900 down from \$337,500 in 2023.

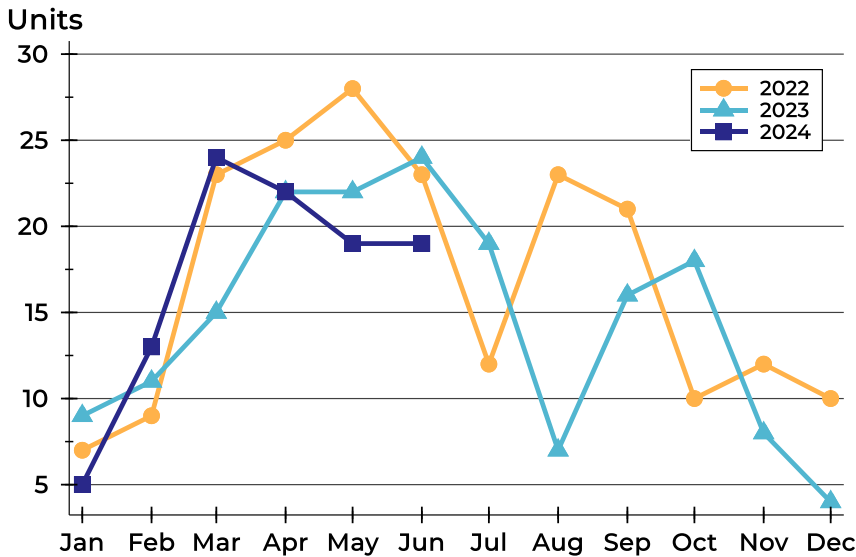
History of New Listings





Douglas County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	7	9	5
February	9	11	13
March	23	15	24
April	25	22	22
May	28	22	19
June	23	24	19
July	12	19	
August	23	7	
September	21	16	
October	10	18	
November	12	8	
December	10	4	

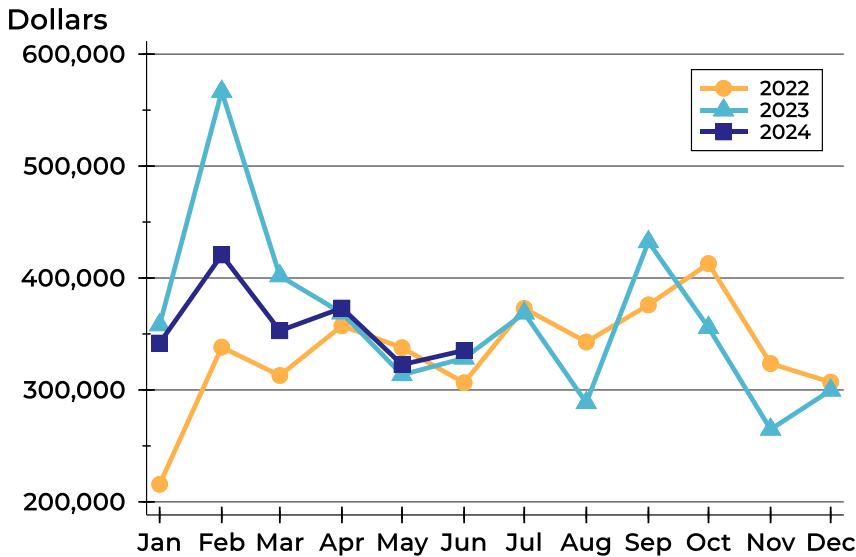
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	5.3%	180,000	180,000	18	18	97.3%	97.3%
\$200,000-\$249,999	5	26.3%	228,780	230,000	15	19	99.4%	100.0%
\$250,000-\$299,999	4	21.1%	269,975	265,000	22	20	97.7%	100.0%
\$300,000-\$399,999	4	21.1%	348,125	346,250	10	9	100.0%	100.0%
\$400,000-\$499,999	2	10.5%	419,950	419,950	13	13	100.0%	100.0%
\$500,000-\$749,999	3	15.8%	578,300	559,900	13	11	98.1%	97.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



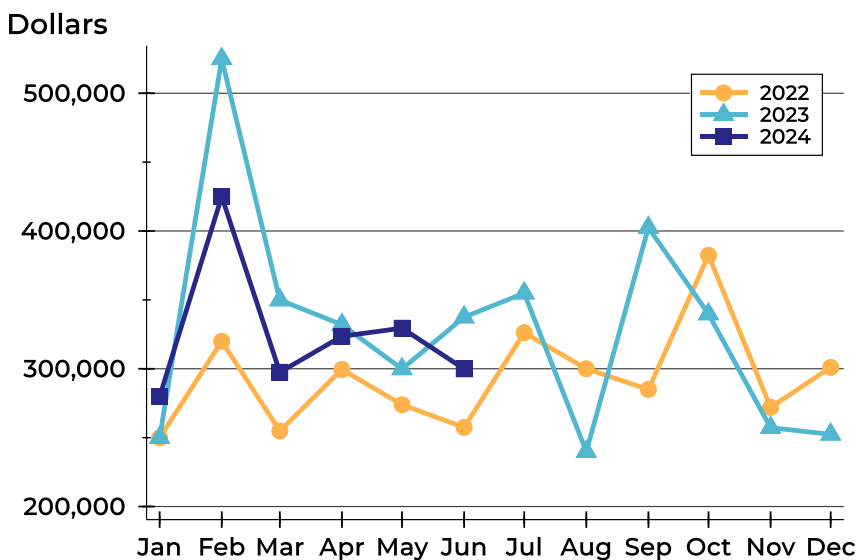
Douglas County New Listings Analysis

Average Price



Month	2022	2023	2024
January	215,700	358,089	341,920
February	338,233	566,618	420,600
March	312,877	401,847	352,875
April	357,280	368,714	373,186
May	337,738	313,506	322,624
June	306,378	328,375	335,321
July	372,849	368,593	
August	342,817	288,557	
September	376,000	432,319	
October	412,880	355,683	
November	323,550	264,775	
December	306,970	299,663	

Median Price



Month	2022	2023	2024
January	249,900	250,000	279,900
February	320,000	525,000	425,000
March	254,900	349,900	297,500
April	299,500	332,000	323,600
May	273,930	299,900	329,500
June	257,500	337,500	299,900
July	326,200	354,900	
August	300,000	239,900	
September	285,000	402,500	
October	382,450	339,750	
November	272,000	257,250	
December	301,000	252,400	



Douglas County Contracts Written Analysis

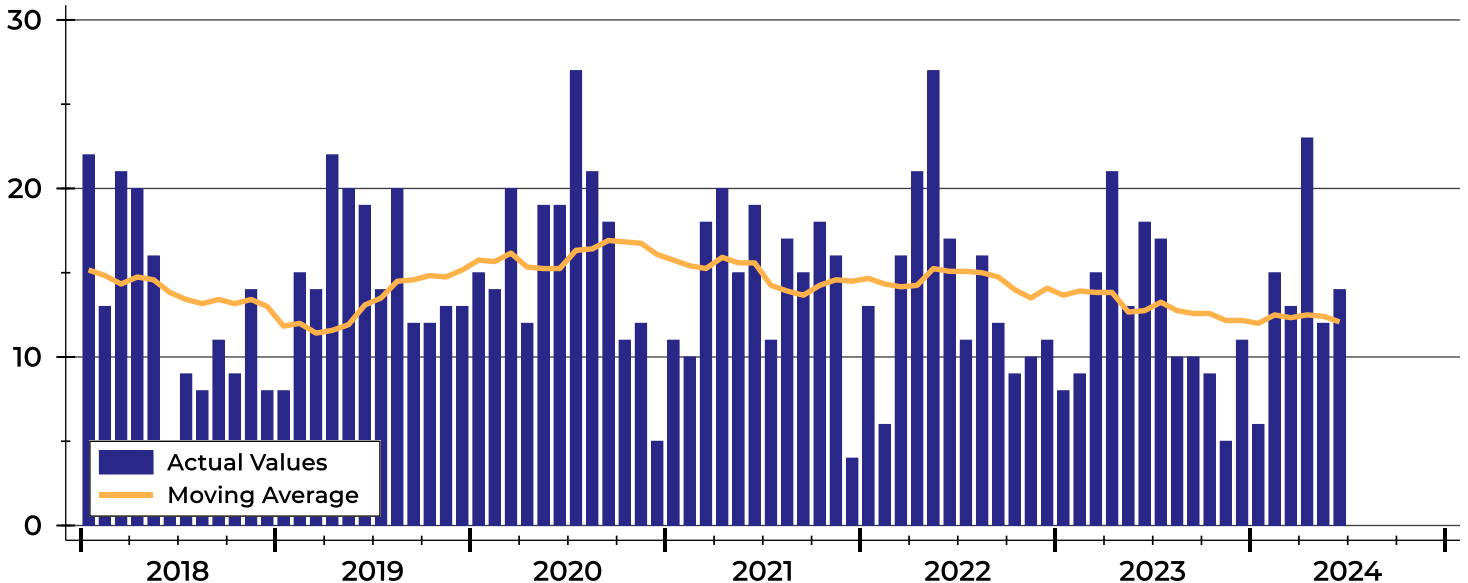
Summary Statistics for Contracts Written		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		14	18	-22.2%	83	84	-1.2%
Volume (1,000s)		4,234	6,230	-32.0%	28,562	29,670	-3.7%
Average	Sale Price	302,443	346,106	-12.6%	344,126	353,213	-2.6%
	Days on Market	41	48	-14.6%	24	26	-7.7%
	Percent of Original	99.3%	96.5%	2.9%	99.0%	98.0%	1.0%
Median	Sale Price	319,750	354,500	-9.8%	310,000	327,450	-5.3%
	Days on Market	16	7	128.6%	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 14 contracts for sale were written in Douglas County during the month of June, down from 18 in 2023. The median list price of these homes was \$319,750, down from \$354,500 the prior year.

Half of the homes that went under contract in June were on the market less than 16 days, compared to 7 days in June 2023.

History of Contracts Written

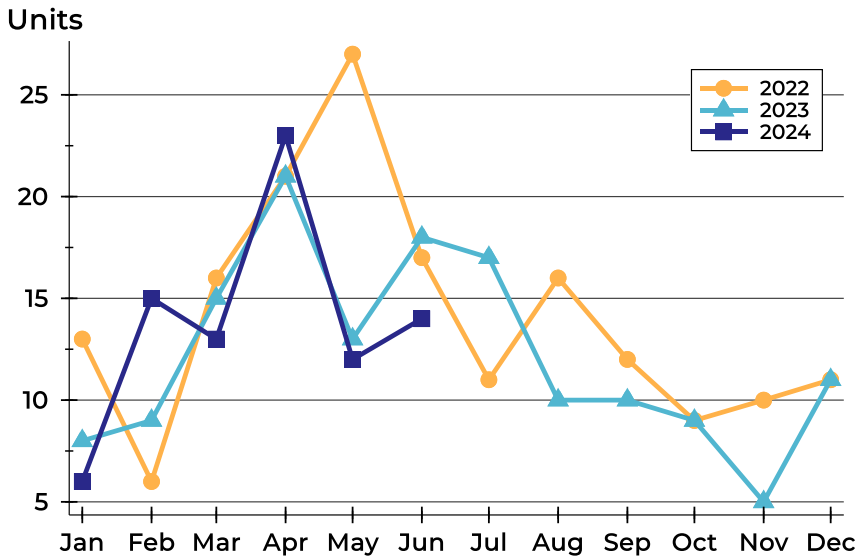
Units





Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	13	8	6
February	6	9	15
March	16	15	13
April	21	21	23
May	27	13	12
June	17	18	14
July	11	17	
August	16	10	
September	12	10	
October	9	9	
November	10	5	
December	11	11	

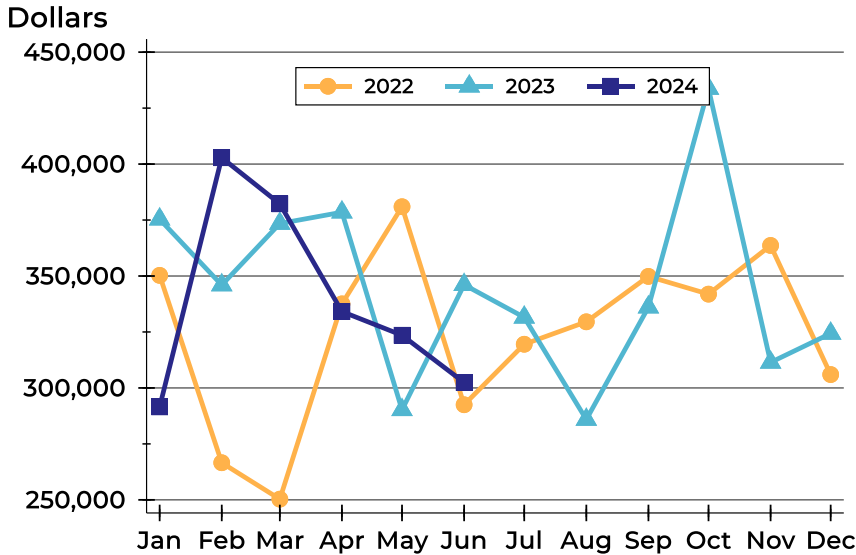
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	7.1%	114,000	114,000	374	374	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	28.6%	212,975	213,450	6	3	100.6%	100.0%
\$250,000-\$299,999	1	7.1%	267,500	267,500	40	40	95.5%	95.5%
\$300,000-\$399,999	7	50.0%	348,700	359,000	18	16	99.3%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.1%	559,900	559,900	3	3	97.3%	97.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



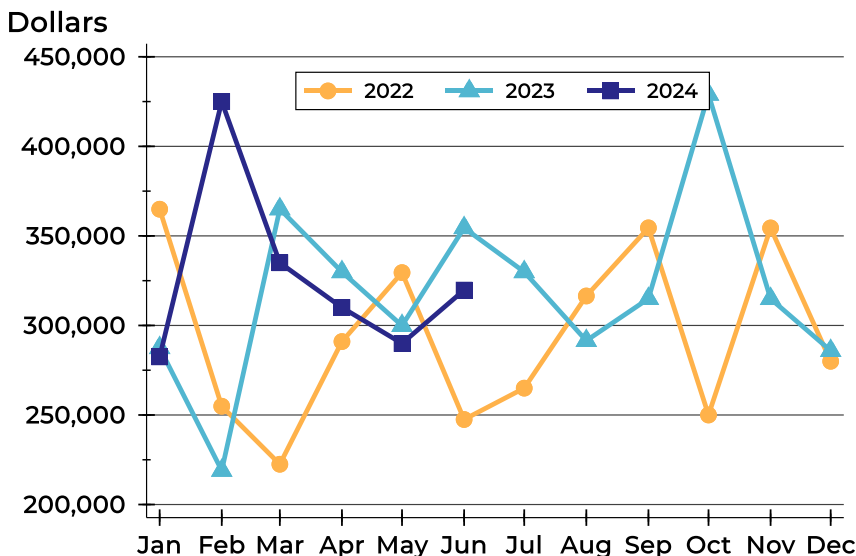
Douglas County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	350,285	375,375	291,533
February	266,583	345,967	402,837
March	250,336	373,447	382,246
April	337,552	378,505	334,122
May	380,954	290,231	323,542
June	292,494	346,106	302,443
July	319,518	331,544	
August	329,549	285,900	
September	349,833	336,080	
October	341,911	433,761	
November	363,650	311,415	
December	305,973	324,341	

Median Price

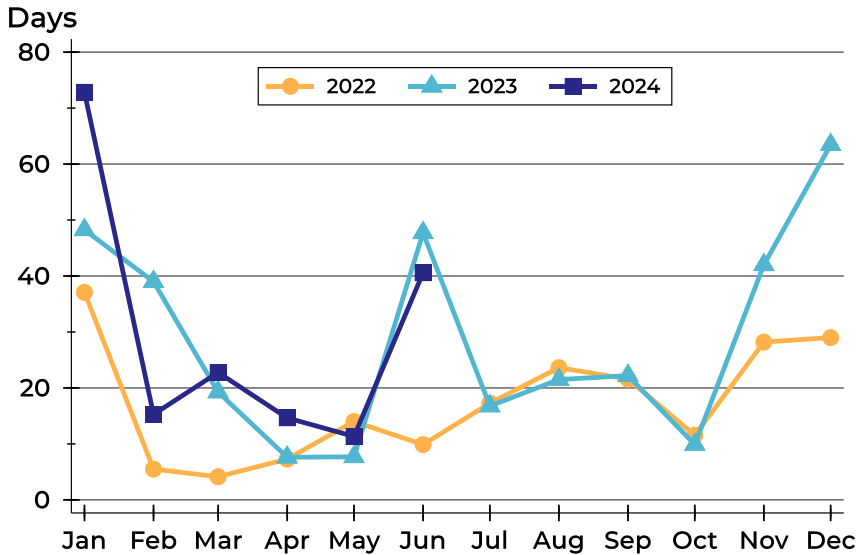


Month	2022	2023	2024
January	364,900	287,500	282,450
February	254,900	219,000	425,000
March	222,500	365,000	335,000
April	291,000	329,900	310,000
May	329,500	299,900	289,950
June	247,500	354,500	319,750
July	265,000	329,900	
August	316,450	291,500	
September	354,500	314,950	
October	250,000	429,000	
November	354,450	314,900	
December	280,000	285,900	



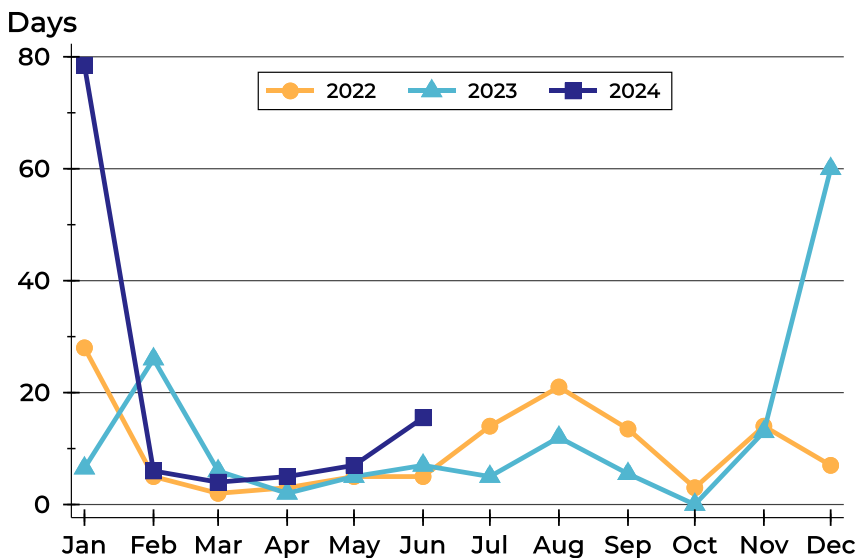
Douglas County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	37	48	73
February	6	39	15
March	4	19	23
April	7	8	15
May	14	8	11
June	10	48	41
July	17	17	
August	24	22	
September	22	22	
October	12	10	
November	28	42	
December	29	63	

Median DOM



Month	2022	2023	2024
January	28	7	79
February	5	26	6
March	2	6	4
April	3	2	5
May	5	5	7
June	5	7	16
July	14	5	
August	21	12	
September	14	6	
October	3	N/A	
November	14	13	
December	7	60	



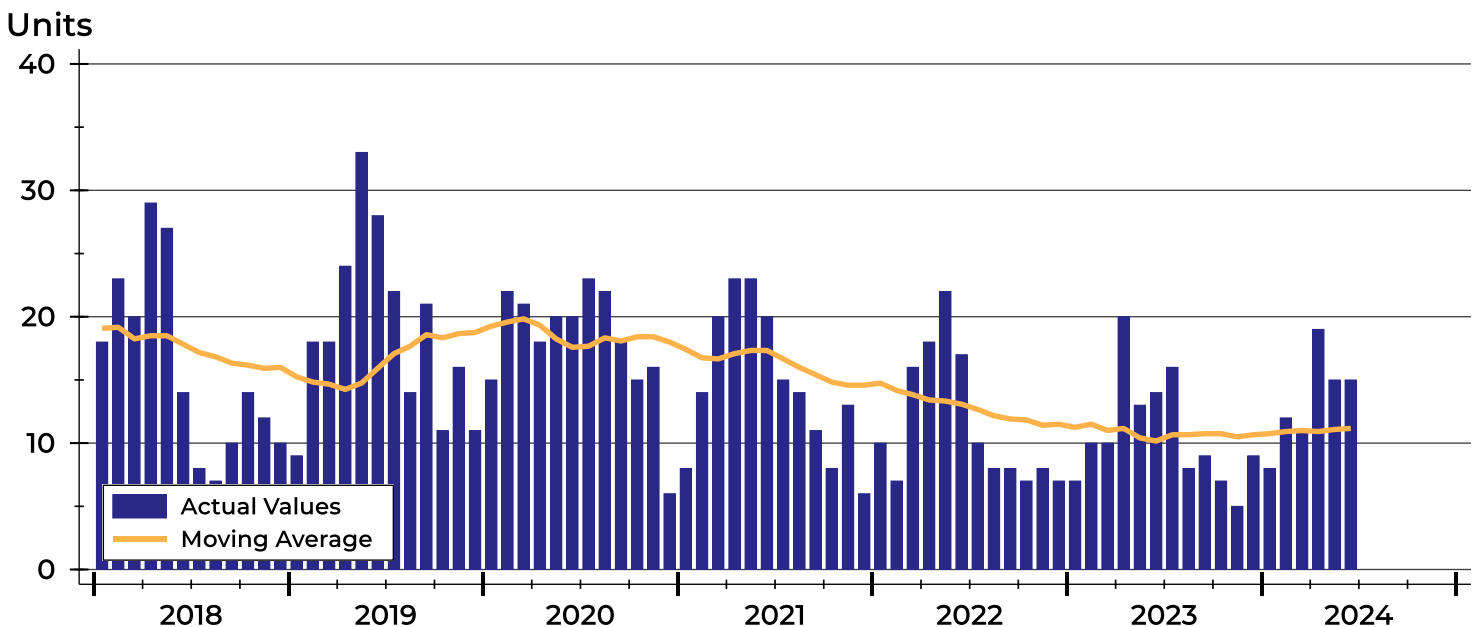
Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		15	14	7.1%
Volume (1,000s)		4,478	5,013	-10.7%
Average	List Price	298,527	358,050	-16.6%
	Days on Market	37	57	-35.1%
	Percent of Original	99.4%	96.5%	3.0%
Median	List Price	310,000	378,600	-18.1%
	Days on Market	11	9	22.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 15 listings in Douglas County had contracts pending at the end of June, up from 14 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

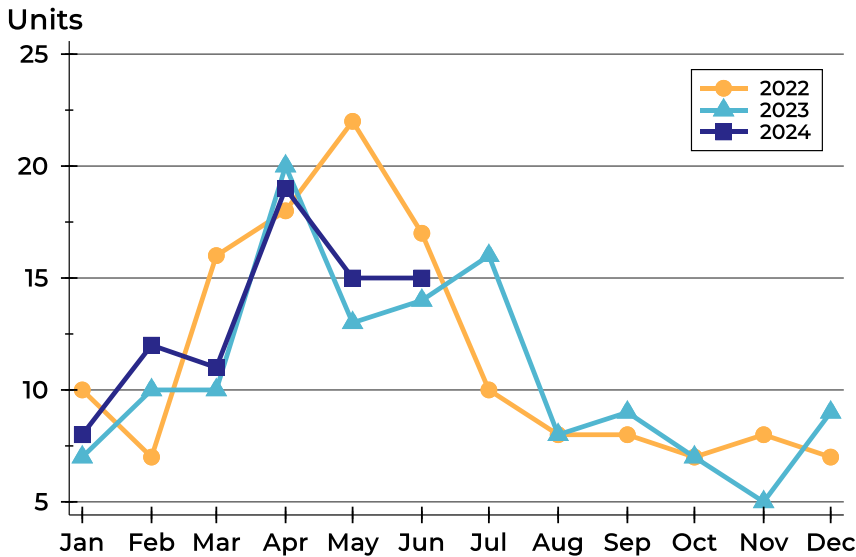
History of Pending Contracts





Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	10	7	8
February	7	10	12
March	16	10	11
April	18	20	19
May	22	13	15
June	17	14	15
July	10	16	
August	8	8	
September	8	9	
October	7	7	
November	8	5	
December	7	9	

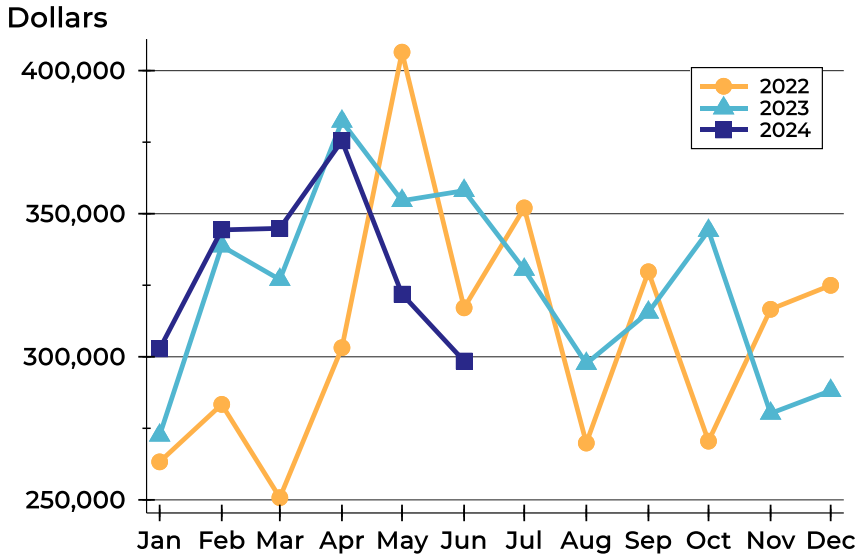
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	6.7%	114,000	114,000	374	374	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	6.7%	158,900	158,900	0	0	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	20.0%	218,933	214,900	5	2	100.0%	100.0%
\$250,000-\$299,999	2	13.3%	273,700	273,700	21	21	97.8%	97.8%
\$300,000-\$399,999	7	46.7%	348,700	359,000	18	16	99.3%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	6.7%	559,900	559,900	3	3	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



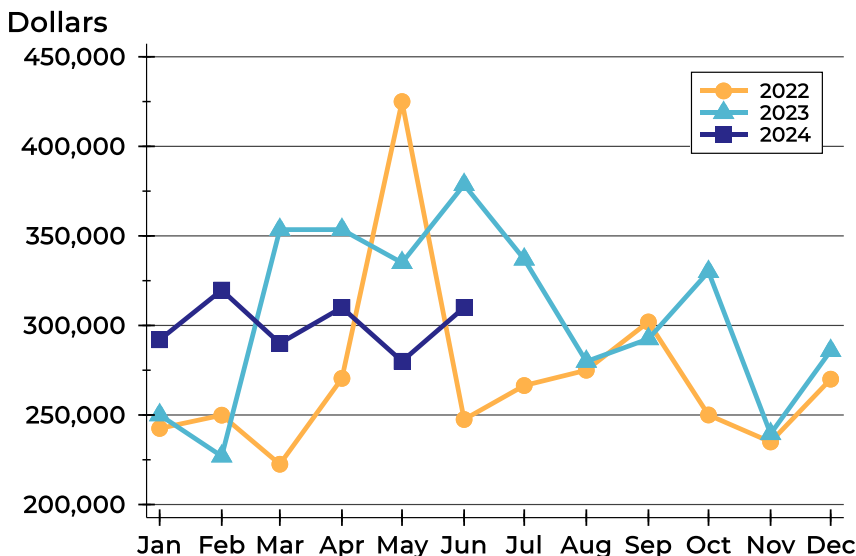
Douglas County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	263,280	272,557	302,775
February	283,371	338,670	344,338
March	250,774	326,980	344,882
April	303,178	382,265	375,463
May	406,453	354,538	321,893
June	317,118	358,050	298,527
July	352,020	330,508	
August	269,863	297,616	
September	329,713	315,522	
October	270,514	344,100	
November	316,588	280,215	
December	324,971	288,172	

Median Price

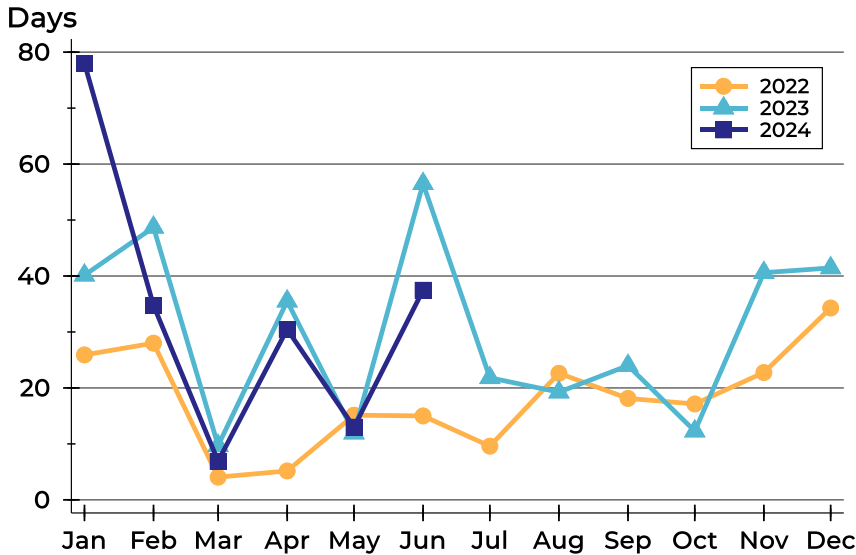


Month	2022	2023	2024
January	242,500	250,000	292,000
February	249,900	227,000	319,750
March	222,500	353,500	290,000
April	270,450	353,500	310,000
May	425,000	335,000	280,000
June	247,500	378,600	310,000
July	266,450	336,950	
August	275,000	279,875	
September	301,950	292,500	
October	250,000	330,000	
November	234,950	239,500	
December	270,000	285,900	



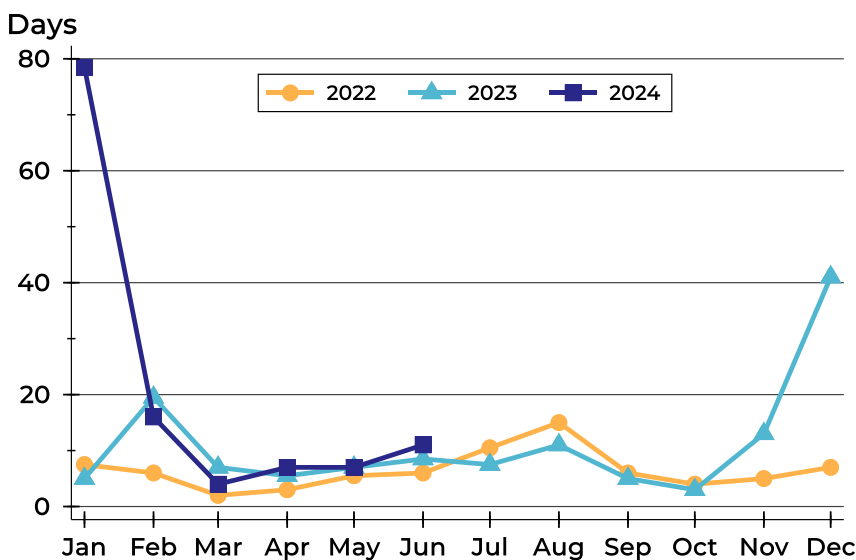
Douglas County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	26	40	78
February	28	49	35
March	4	10	7
April	5	36	30
May	15	12	13
June	15	57	37
July	10	22	
August	23	19	
September	18	24	
October	17	12	
November	23	41	
December	34	41	

Median DOM



Month	2022	2023	2024
January	8	5	79
February	6	20	16
March	2	7	4
April	3	6	7
May	6	7	7
June	6	9	11
July	11	8	
August	15	11	
September	6	5	
October	4	3	
November	5	13	
December	7	41	



**June
2024**

Sunflower MLS Statistics



Emporia Area Housing Report



Market Overview

Emporia Area Home Sales Fell in June

Total home sales in the Emporia area fell last month to 34 units, compared to 56 units in June 2023. Total sales volume was \$6.8 million, down from a year earlier.

The median sale price in June was \$187,450, up from \$165,000 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

Emporia Area Active Listings Up at End of June

The total number of active listings in the Emporia area at the end of June was 54 units, up from 40 at the same point in 2023. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$197,450.

During June, a total of 35 contracts were written down from 44 in June 2023. At the end of the month, there were 52 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Emporia Area Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		34	56	59	164	205	237
Change from prior year		-39.3%	-5.1%	1.7%	-20.0%	-13.5%	0.9%
Active Listings		54	40	49	N/A	N/A	N/A
Change from prior year		35.0%	-18.4%	-7.5%			
Months' Supply		1.8	1.1	1.1	N/A	N/A	N/A
Change from prior year		63.6%	0.0%	-8.3%			
New Listings		47	51	56	233	259	275
Change from prior year		-7.8%	-8.9%	-3.4%	-10.0%	-5.8%	-8.0%
Contracts Written		35	44	35	193	234	244
Change from prior year		-20.5%	25.7%	-16.7%	-17.5%	-4.1%	-10.9%
Pending Contracts		52	50	51	N/A	N/A	N/A
Change from prior year		4.0%	-2.0%	-32.9%			
Sales Volume (1,000s)		6,755	11,065	10,781	31,343	36,377	39,719
Change from prior year		-39.0%	2.6%	2.1%	-13.8%	-8.4%	10.6%
Average	Sale Price	198,674	197,596	182,726	191,114	177,447	167,592
	Change from prior year	0.5%	8.1%	0.4%	7.7%	5.9%	9.6%
	List Price of Actives	241,171	263,288	216,044	N/A	N/A	N/A
	Change from prior year	-8.4%	21.9%	40.8%			
	Days on Market	9	15	20	27	26	25
Change from prior year	-40.0%	-25.0%	-37.5%	3.8%	4.0%	-40.5%	
	Percent of List	99.9%	97.9%	96.2%	97.2%	96.8%	98.0%
Change from prior year	2.0%	1.8%	-1.4%	0.4%	-1.2%	2.1%	
	Percent of Original	100.3%	96.3%	94.7%	96.6%	94.9%	96.6%
Change from prior year	4.2%	1.7%	-1.3%	1.8%	-1.8%	2.4%	
Median	Sale Price	187,450	165,000	135,000	173,750	162,500	135,000
	Change from prior year	13.6%	22.2%	-18.6%	6.9%	20.4%	1.5%
	List Price of Actives	197,450	189,450	149,000	N/A	N/A	N/A
	Change from prior year	4.2%	27.1%	35.5%			
	Days on Market	3	5	7	6	6	7
Change from prior year	-40.0%	-28.6%	75.0%	0.0%	-14.3%	16.7%	
	Percent of List	100.0%	98.8%	97.9%	100.0%	98.3%	98.7%
Change from prior year	1.2%	0.9%	-2.1%	1.7%	-0.4%	0.5%	
	Percent of Original	100.0%	98.4%	96.2%	98.8%	96.9%	98.3%
Change from prior year	1.6%	2.3%	-3.3%	2.0%	-1.4%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Emporia Area Closed Listings Analysis

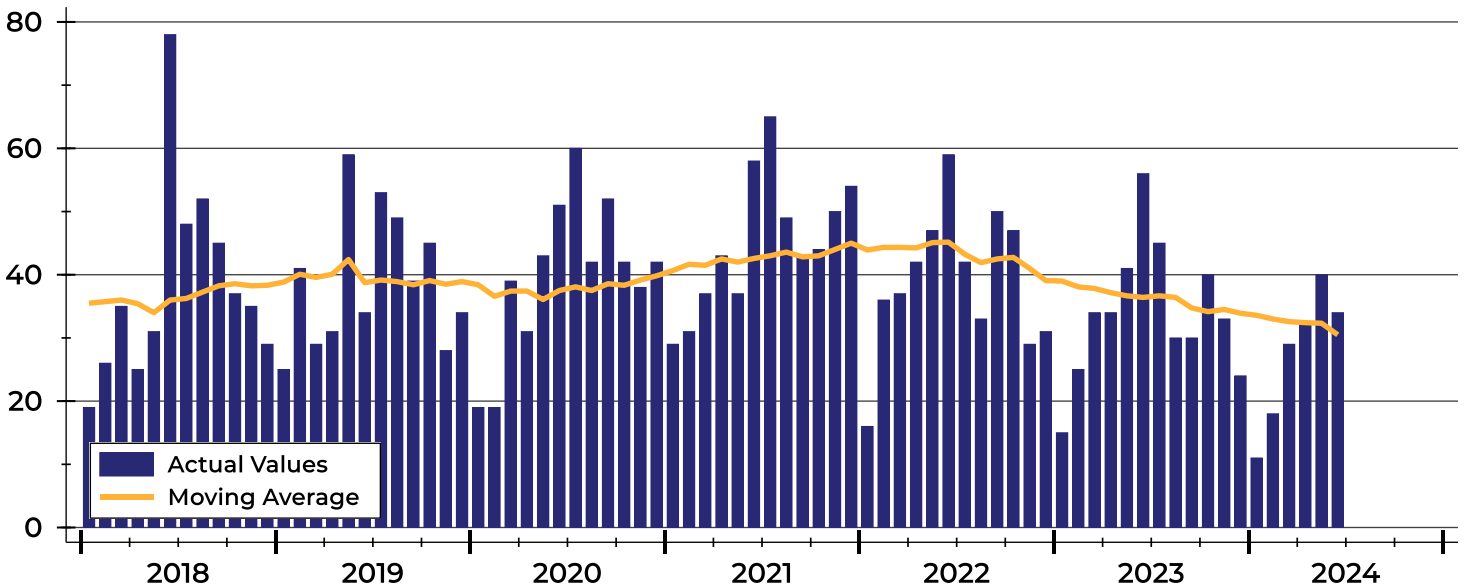
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		34	56	-39.3%	164	205	-20.0%
Volume (1,000s)		6,755	11,065	-39.0%	31,343	36,377	-13.8%
Months' Supply		1.8	1.1	63.6%	N/A	N/A	N/A
Average	Sale Price	198,674	197,596	0.5%	191,114	177,447	7.7%
	Days on Market	9	15	-40.0%	27	26	3.8%
	Percent of List	99.9%	97.9%	2.0%	97.2%	96.8%	0.4%
	Percent of Original	100.3%	96.3%	4.2%	96.6%	94.9%	1.8%
Median	Sale Price	187,450	165,000	13.6%	173,750	162,500	6.9%
	Days on Market	3	5	-40.0%	6	6	0.0%
	Percent of List	100.0%	98.8%	1.2%	100.0%	98.3%	1.7%
	Percent of Original	100.0%	98.4%	1.6%	98.8%	96.9%	2.0%

A total of 34 homes sold in the Emporia area in June, down from 56 units in June 2023. Total sales volume fell to \$6.8 million compared to \$11.1 million in the previous year.

The median sales price in June was \$187,450, up 13.6% compared to the prior year. Median days on market was 3 days, down from 7 days in May, and down from 5 in June 2023.

History of Closed Listings

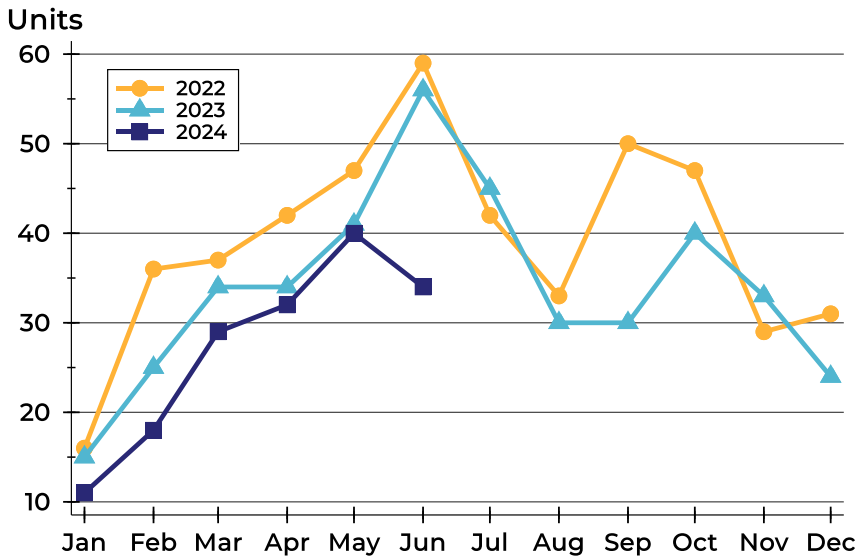
Units





Emporia Area Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	16	15	11
February	36	25	18
March	37	34	29
April	42	34	32
May	47	41	40
June	59	56	34
July	42	45	
August	33	30	
September	50	30	
October	47	40	
November	29	33	
December	31	24	

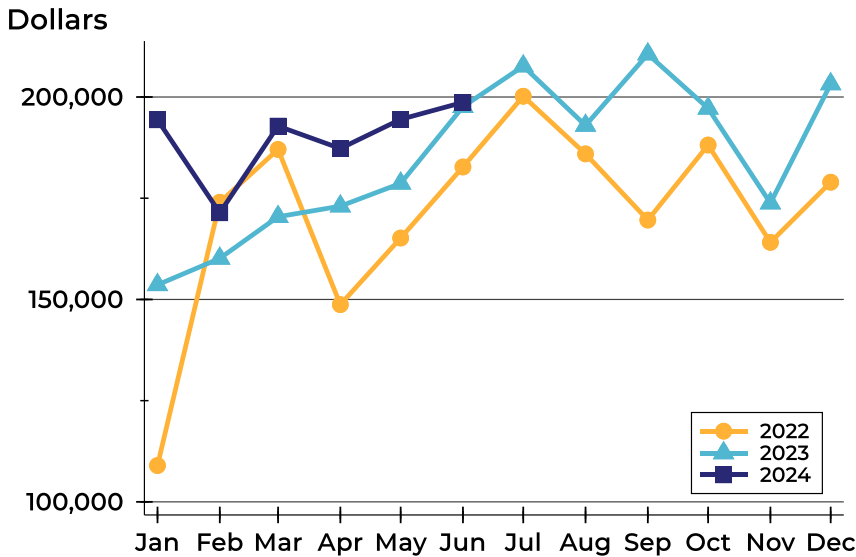
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.9%	0.9	40,000	40,000	0	0	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	8.8%	0.6	100,667	100,000	12	17	97.7%	100.0%	93.5%	93.5%
\$125,000-\$149,999	7	20.6%	1.7	135,586	137,100	4	2	100.3%	100.0%	100.1%	100.0%
\$150,000-\$174,999	5	14.7%	1.8	160,870	159,900	4	2	101.0%	101.3%	101.0%	101.3%
\$175,000-\$199,999	4	11.8%	1.9	190,950	191,450	6	6	98.9%	100.5%	98.9%	100.5%
\$200,000-\$249,999	5	14.7%	2.6	219,300	229,000	27	4	99.4%	100.0%	103.3%	100.0%
\$250,000-\$299,999	5	14.7%	0.8	270,830	267,250	6	0	100.5%	100.0%	100.5%	100.0%
\$300,000-\$399,999	3	8.8%	2.0	343,333	326,000	12	5	101.7%	101.7%	101.7%	101.7%
\$400,000-\$499,999	1	2.9%	2.2	415,000	415,000	0	0	96.5%	96.5%	96.5%	96.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



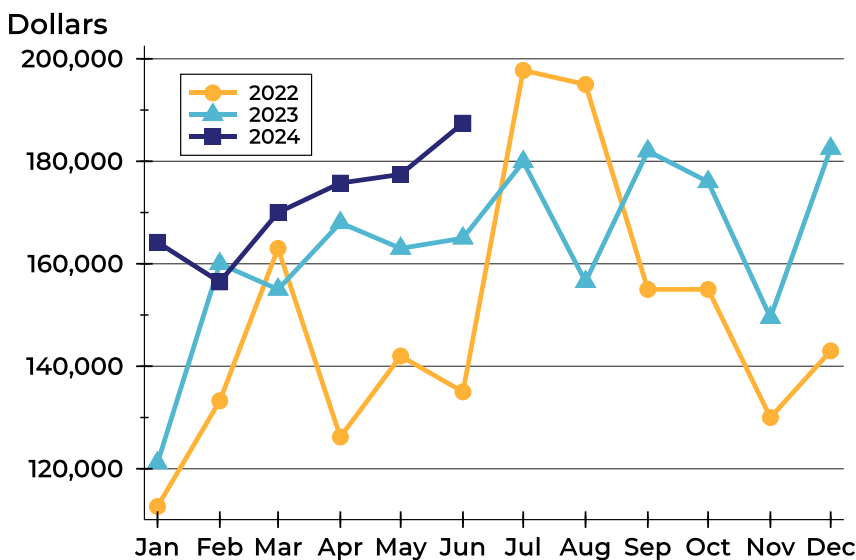
Emporia Area Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	108,978	153,608	194,373
February	174,009	160,136	171,404
March	187,054	170,425	192,817
April	148,729	173,044	187,284
May	165,169	178,679	194,490
June	182,726	197,596	198,674
July	200,190	207,624	
August	185,948	192,967	
September	169,608	210,587	
October	188,143	197,204	
November	164,098	173,785	
December	178,955	203,217	

Median Price

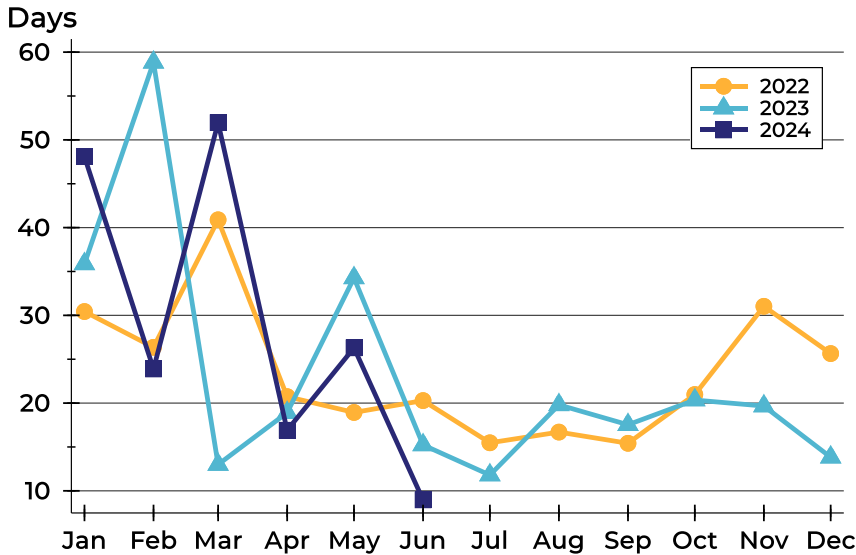


Month	2022	2023	2024
January	112,625	121,125	164,200
February	133,250	160,000	156,450
March	163,000	155,000	170,000
April	126,200	168,000	175,750
May	142,000	163,000	177,450
June	135,000	165,000	187,450
July	197,750	179,900	
August	195,000	156,500	
September	155,000	182,000	
October	155,000	176,000	
November	130,000	149,500	
December	143,000	182,500	



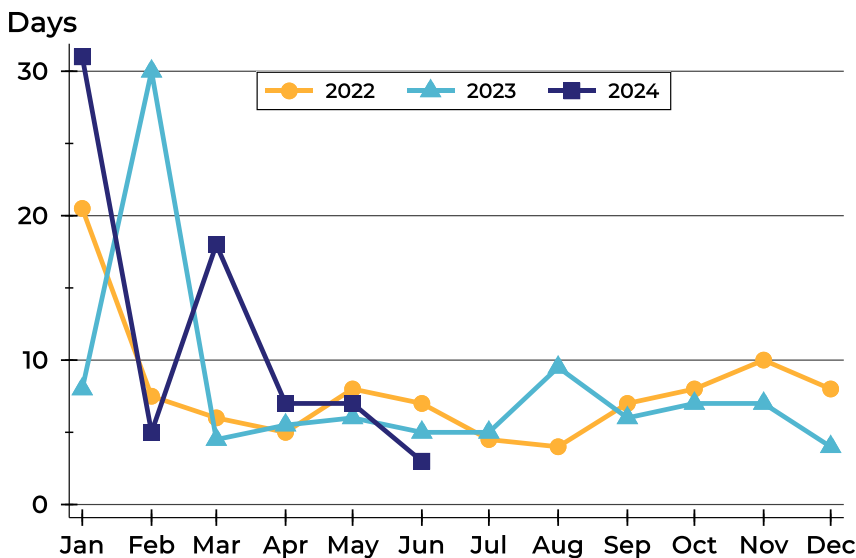
Emporia Area Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	30	36	48
February	26	59	24
March	41	13	52
April	21	19	17
May	19	34	26
June	20	15	9
July	15	12	
August	17	20	
September	15	18	
October	21	20	
November	31	20	
December	26	14	

Median DOM



Month	2022	2023	2024
January	21	8	31
February	8	30	5
March	6	5	18
April	5	6	7
May	8	6	7
June	7	5	3
July	5	5	
August	4	10	
September	7	6	
October	8	7	
November	10	7	
December	8	4	



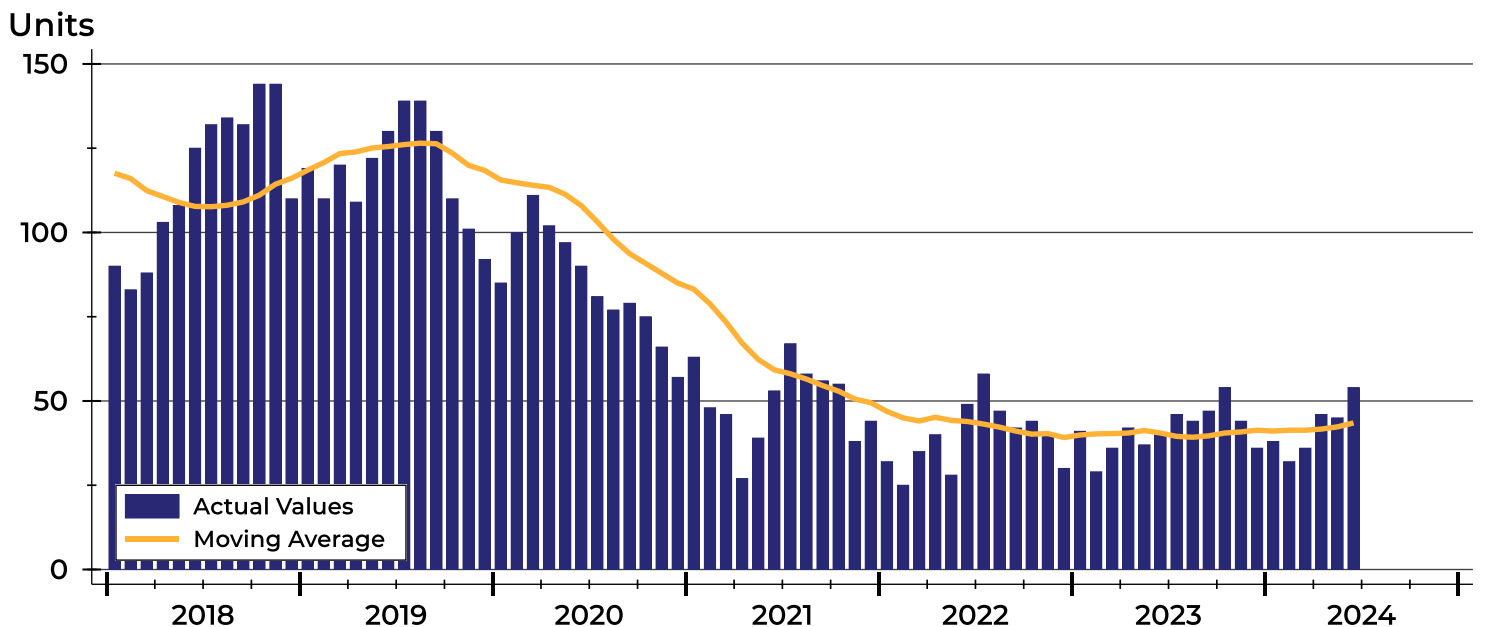
Emporia Area Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		54	40	35.0%
Volume (1,000s)		13,023	10,532	23.7%
Months' Supply		1.8	1.1	63.6%
Average	List Price	241,171	263,288	-8.4%
	Days on Market	63	45	40.0%
	Percent of Original	96.9%	97.3%	-0.4%
Median	List Price	197,450	189,450	4.2%
	Days on Market	41	24	70.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 54 homes were available for sale in the Emporia area at the end of June. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$197,450, up 4.2% from 2023. The typical time on market for active listings was 41 days, up from 24 days a year earlier.

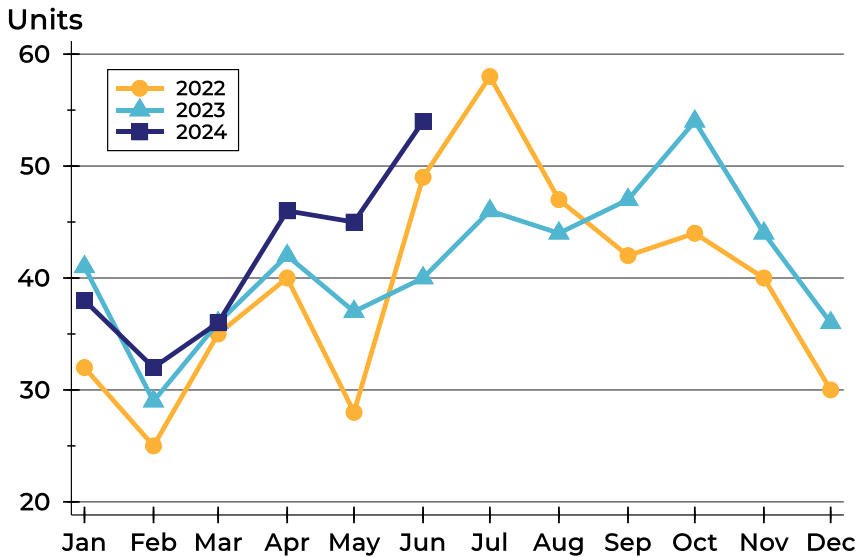
History of Active Listings





Emporia Area Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	32	41	38
February	25	29	32
March	35	36	36
April	40	42	46
May	28	37	45
June	49	40	54
July	58	46	46
August	47	44	44
September	42	47	47
October	44	54	54
November	40	44	44
December	30	36	36

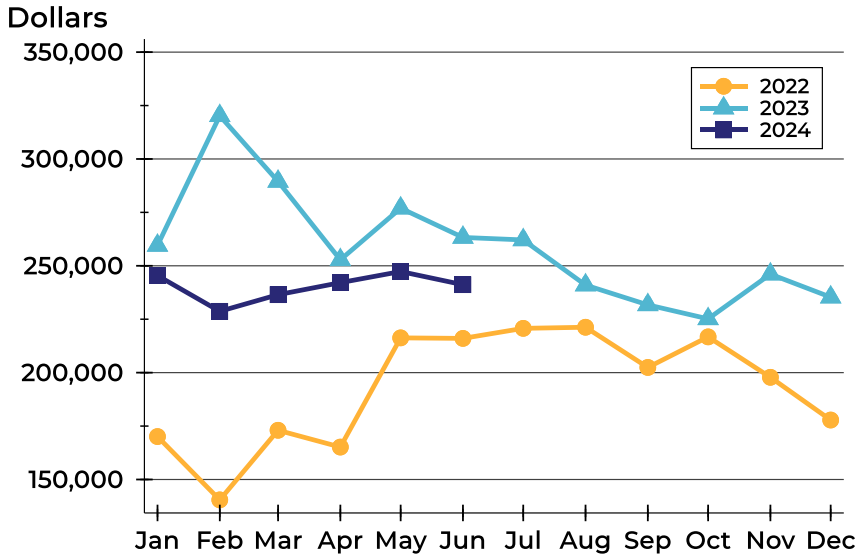
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	1.9%	N/A	1,600	1,600	18	18	100.0%	100.0%
\$25,000-\$49,999	1	1.9%	0.9	39,000	39,000	217	217	48.8%	48.8%
\$50,000-\$99,999	4	7.4%	N/A	73,675	77,450	64	51	95.6%	97.1%
\$100,000-\$124,999	2	3.7%	0.6	111,450	111,450	39	39	97.3%	97.3%
\$125,000-\$149,999	6	11.1%	1.7	136,167	137,500	29	7	97.9%	100.0%
\$150,000-\$174,999	7	13.0%	1.8	164,157	167,500	143	73	98.3%	100.0%
\$175,000-\$199,999	6	11.1%	1.9	184,050	182,500	48	36	99.5%	100.0%
\$200,000-\$249,999	12	22.2%	2.6	228,950	230,000	36	29	97.8%	97.9%
\$250,000-\$299,999	2	3.7%	0.8	285,750	285,750	34	34	98.8%	98.8%
\$300,000-\$399,999	7	13.0%	2.0	360,543	374,900	50	42	97.4%	100.0%
\$400,000-\$499,999	2	3.7%	2.2	434,900	434,900	65	65	99.4%	99.4%
\$500,000-\$749,999	3	5.6%	N/A	574,933	599,900	125	70	93.7%	95.2%
\$750,000-\$999,999	1	1.9%	N/A	957,320	957,320	18	18	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



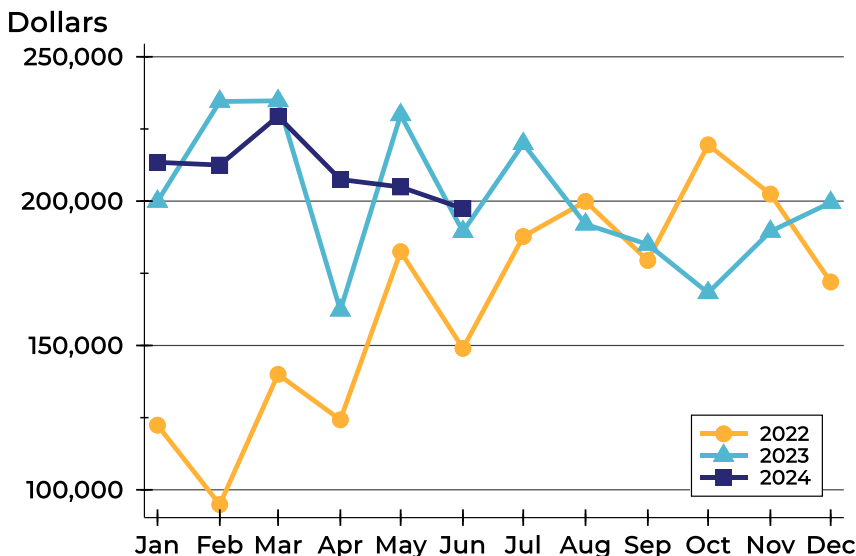
Emporia Area Active Listings Analysis

Average Price



Month	2022	2023	2024
January	170,090	259,538	245,424
February	140,460	320,231	228,702
March	173,041	289,508	236,489
April	165,172	252,814	242,116
May	216,288	276,970	247,332
June	216,044	263,288	241,171
July	220,734	262,126	
August	221,258	240,991	
September	202,443	231,733	
October	216,745	225,176	
November	197,828	246,093	
December	177,827	235,333	

Median Price

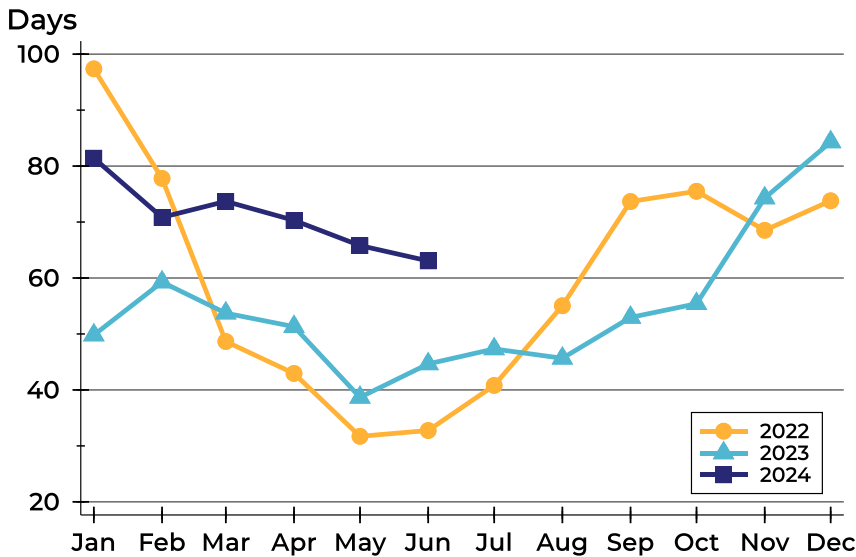


Month	2022	2023	2024
January	122,400	199,900	213,450
February	94,900	234,500	212,500
March	140,000	234,750	229,400
April	124,250	162,200	207,500
May	182,500	229,900	204,900
June	149,000	189,450	197,450
July	187,750	219,900	
August	199,900	192,000	
September	179,450	185,000	
October	219,500	168,250	
November	202,450	189,500	
December	172,000	199,500	



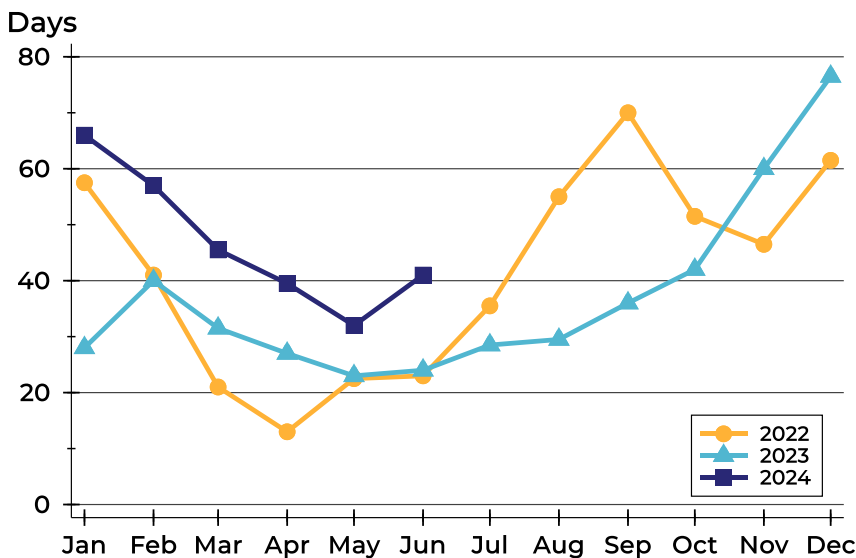
Emporia Area Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	97	50	81
February	78	59	71
March	49	54	74
April	43	51	70
May	32	39	66
June	33	45	63
July	41	47	
August	55	46	
September	74	53	
October	76	55	
November	69	74	
December	74	84	

Median DOM

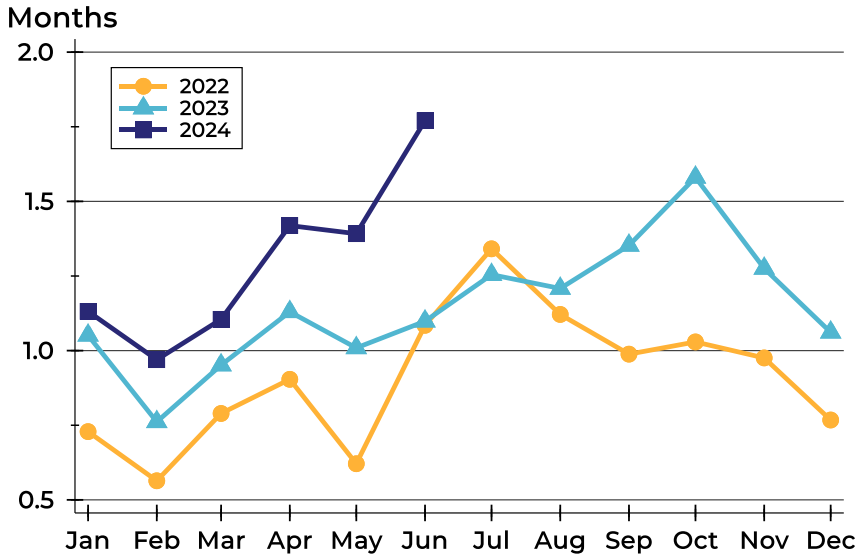


Month	2022	2023	2024
January	58	28	66
February	41	40	57
March	21	32	46
April	13	27	40
May	23	23	32
June	23	24	41
July	36	29	
August	55	30	
September	70	36	
October	52	42	
November	47	60	
December	62	77	



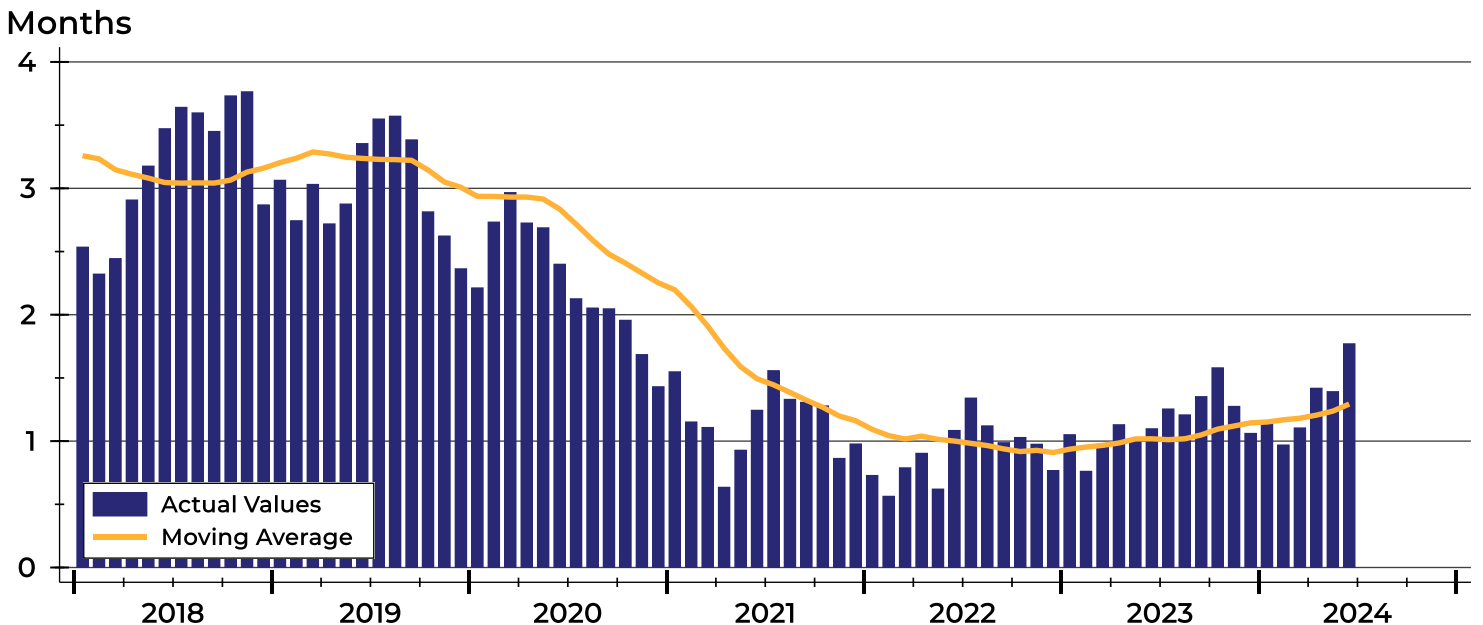
Emporia Area Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.1	1.1
February	0.6	0.8	1.0
March	0.8	1.0	1.1
April	0.9	1.1	1.4
May	0.6	1.0	1.4
June	1.1	1.1	1.8
July	1.3	1.3	
August	1.1	1.2	
September	1.0	1.4	
October	1.0	1.6	
November	1.0	1.3	
December	0.8	1.1	

History of Month's Supply





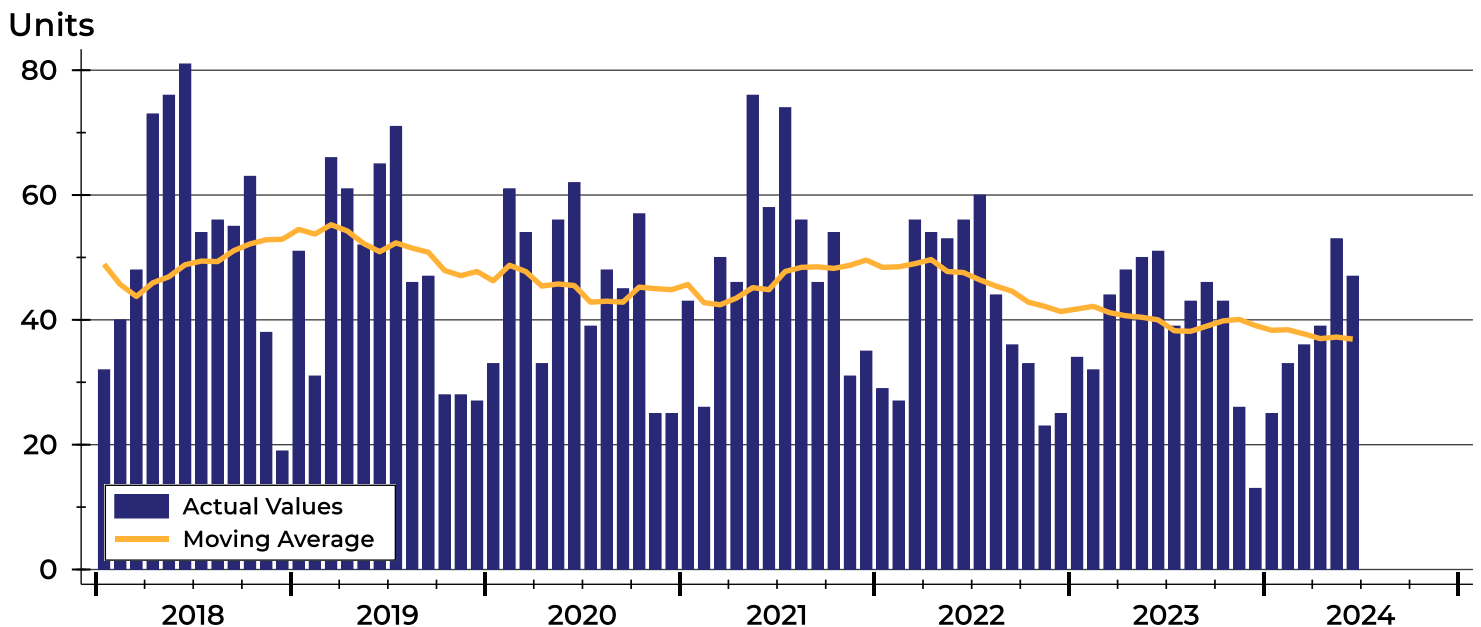
Emporia Area New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	47	51	-7.8%
	Volume (1,000s)	10,515	9,194	14.4%
	Average List Price	223,715	180,267	24.1%
	Median List Price	185,000	130,000	42.3%
Year-to-Date	New Listings	233	259	-10.0%
	Volume (1,000s)	49,514	52,286	-5.3%
	Average List Price	212,505	201,877	5.3%
	Median List Price	182,000	169,900	7.1%

A total of 47 new listings were added in the Emporia area during June, down 7.8% from the same month in 2023. Year-to-date the Emporia area has seen 233 new listings.

The median list price of these homes was \$185,000 up from \$130,000 in 2023.

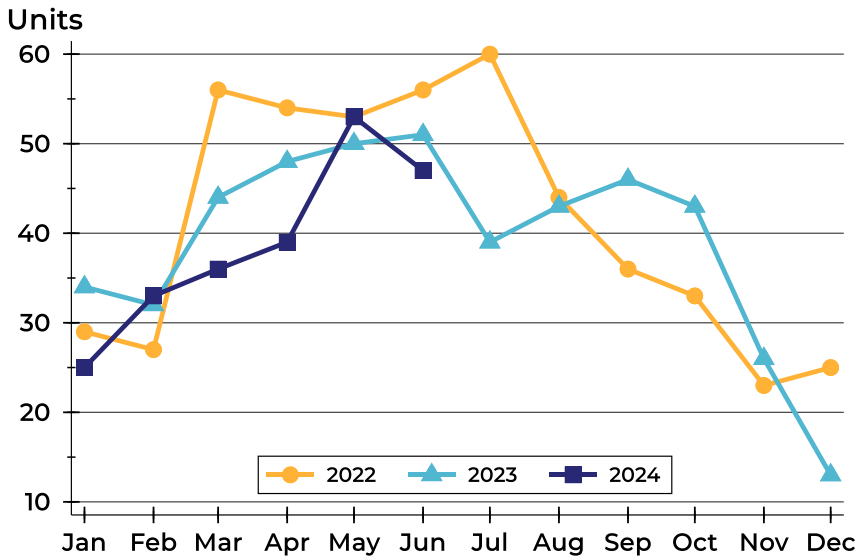
History of New Listings





Emporia Area New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	29	34	25
February	27	32	33
March	56	44	36
April	54	48	39
May	53	50	53
June	56	51	47
July	60	39	
August	44	43	
September	36	46	
October	33	43	
November	23	26	
December	25	13	

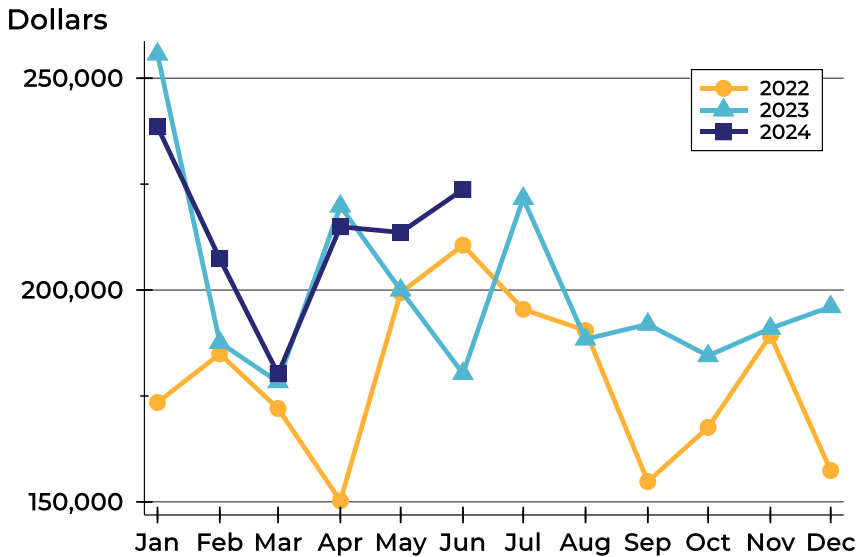
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	4.3%	8,550	8,550	12	12	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.1%	97,000	97,000	6	6	71.9%	71.9%
\$100,000-\$124,999	2	4.3%	119,500	119,500	19	19	96.2%	96.2%
\$125,000-\$149,999	6	12.8%	134,650	137,000	7	7	98.7%	100.0%
\$150,000-\$174,999	8	17.0%	162,238	162,450	12	6	99.1%	100.0%
\$175,000-\$199,999	8	17.0%	187,400	183,950	15	14	97.9%	100.0%
\$200,000-\$249,999	7	14.9%	235,657	238,000	20	21	98.3%	98.2%
\$250,000-\$299,999	3	6.4%	278,100	279,900	9	4	97.9%	100.0%
\$300,000-\$399,999	8	17.0%	336,913	332,500	6	3	100.0%	100.0%
\$400,000-\$499,999	1	2.1%	420,000	420,000	0	0	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	2.1%	957,320	957,320	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



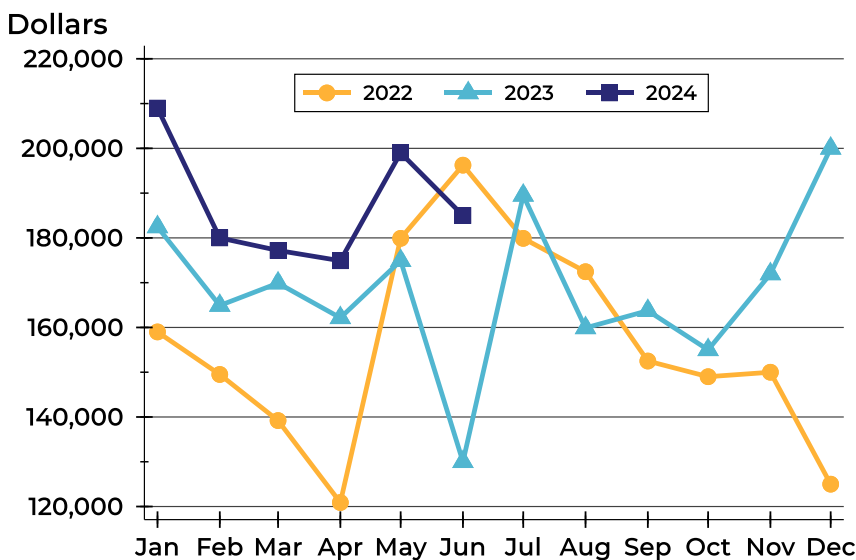
Emporia Area New Listings Analysis

Average Price



Month	2022	2023	2024
January	173,452	255,681	238,544
February	184,924	187,622	207,400
March	172,033	178,327	180,226
April	150,236	219,792	214,929
May	199,364	199,980	213,599
June	210,593	180,267	223,715
July	195,452	221,597	
August	190,442	188,419	
September	154,800	191,912	
October	167,576	184,469	
November	189,300	190,950	
December	157,392	196,038	

Median Price



Month	2022	2023	2024
January	159,000	182,450	209,000
February	149,500	164,900	180,000
March	139,200	169,900	177,200
April	120,900	162,150	174,900
May	179,900	174,900	199,000
June	196,250	130,000	185,000
July	179,900	189,500	
August	172,450	159,900	
September	152,500	163,750	
October	149,000	155,000	
November	150,000	171,950	
December	125,000	200,000	

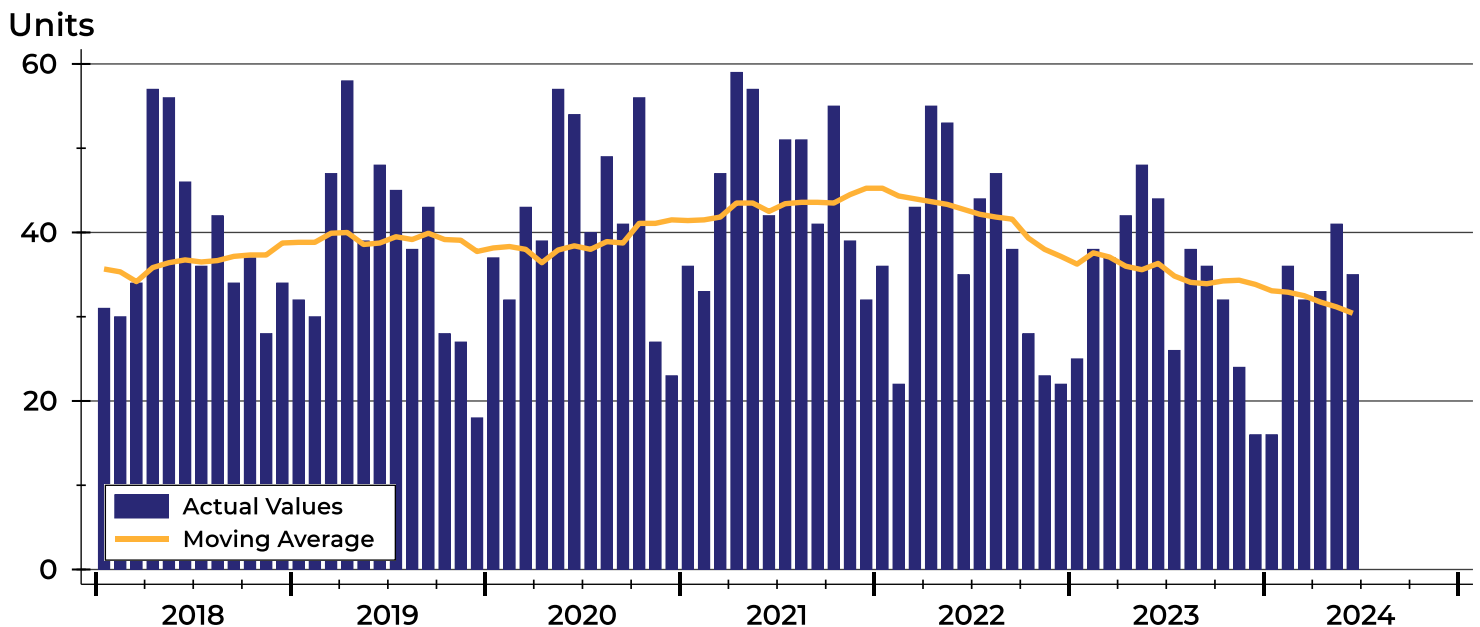


Emporia Area Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		35	44	-20.5%	193	234	-17.5%
Volume (1,000s)		7,685	8,933	-14.0%	39,820	43,498	-8.5%
Average	Sale Price	219,576	203,027	8.2%	206,324	185,888	11.0%
	Days on Market	20	12	66.7%	26	22	18.2%
	Percent of Original	97.9%	99.0%	-1.1%	97.0%	95.9%	1.1%
Median	Sale Price	180,000	179,900	0.1%	182,000	167,750	8.5%
	Days on Market	4	5	-20.0%	6	6	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	97.9%	2.1%

A total of 35 contracts for sale were written in the Emporia area during the month of June, down from 44 in 2023. The median list price of these homes was \$180,000, up from \$179,900 the prior year. Half of the homes that went under contract in June were on the market less than 4 days, compared to 5 days in June 2023.

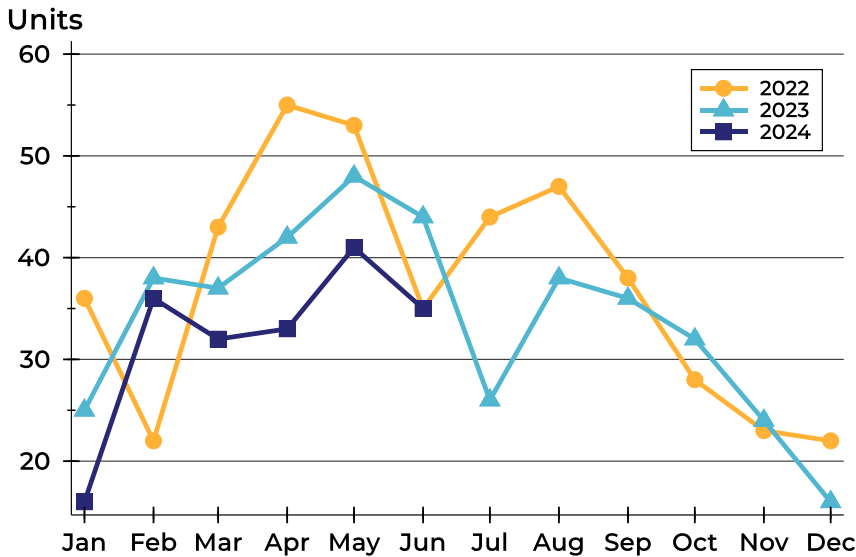
History of Contracts Written





Emporia Area Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	36	25	16
February	22	38	36
March	43	37	32
April	55	42	33
May	53	48	41
June	35	44	35
July	44	26	
August	47	38	
September	38	36	
October	28	32	
November	23	24	
December	22	16	

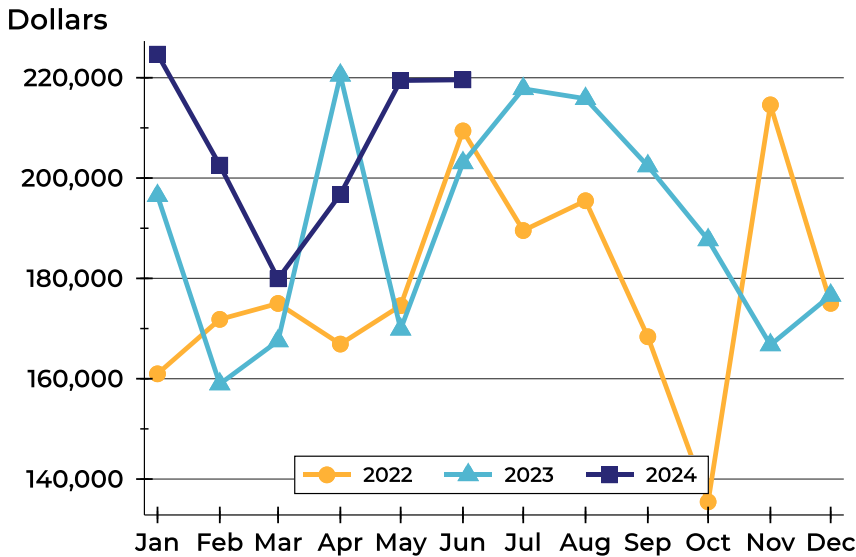
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.9%	15,500	15,500	5	5	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.9%	97,000	97,000	6	6	71.9%	71.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	7	20.0%	136,943	139,900	11	11	99.0%	100.0%
\$150,000-\$174,999	6	17.1%	162,033	162,450	12	3	98.4%	100.0%
\$175,000-\$199,999	5	14.3%	186,260	180,000	15	6	98.3%	100.0%
\$200,000-\$249,999	2	5.7%	225,950	225,950	1	1	100.0%	100.0%
\$250,000-\$299,999	4	11.4%	281,063	277,225	31	15	99.5%	100.0%
\$300,000-\$399,999	8	22.9%	339,300	335,000	42	3	97.6%	100.0%
\$400,000-\$499,999	1	2.9%	420,000	420,000	0	0	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



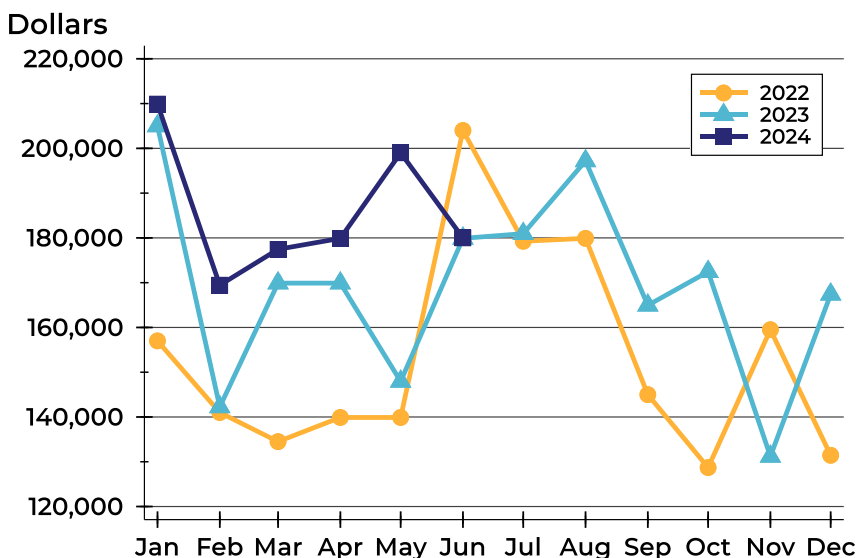
Emporia Area Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	160,978	196,480	224,700
February	171,836	158,949	202,575
March	175,007	167,535	179,919
April	166,905	220,486	196,759
May	174,564	169,863	219,438
June	209,397	203,027	219,576
July	189,539	217,796	
August	195,481	215,824	
September	168,367	202,414	
October	135,454	187,672	
November	214,591	166,738	
December	175,032	176,619	

Median Price

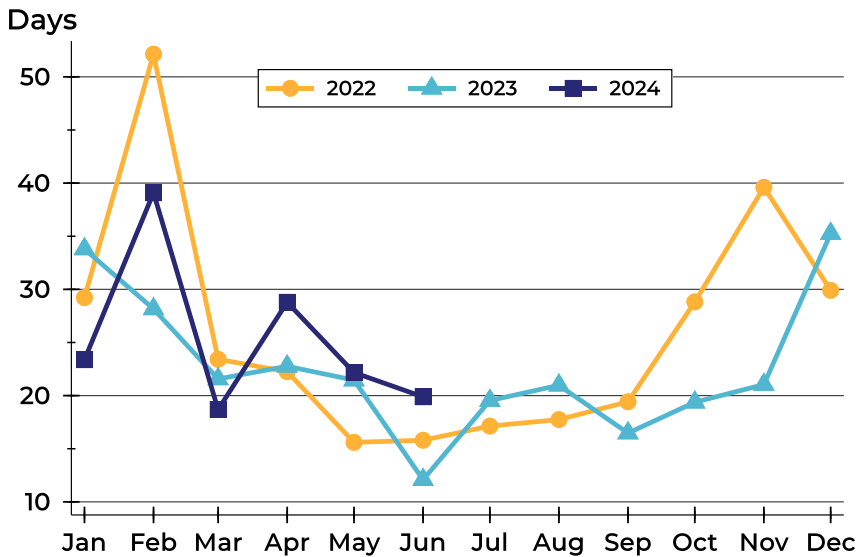


Month	2022	2023	2024
January	157,000	205,000	209,900
February	141,000	142,250	169,450
March	134,500	169,900	177,450
April	139,900	169,900	179,900
May	139,900	147,950	199,000
June	204,000	179,900	180,000
July	179,250	180,950	
August	179,900	197,200	
September	145,000	164,950	
October	128,700	172,450	
November	159,500	131,200	
December	131,450	167,400	



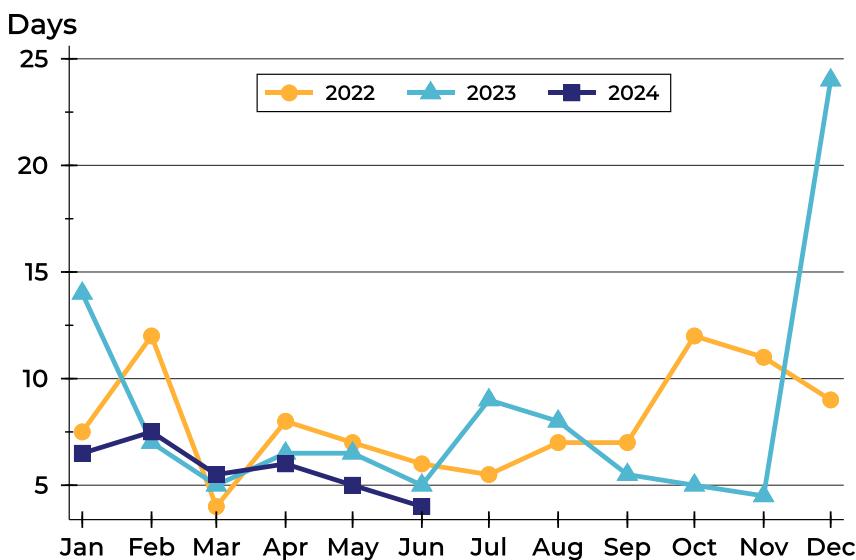
Emporia Area Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	29	34	23
February	52	28	39
March	23	22	19
April	22	23	29
May	16	21	22
June	16	12	20
July	17	20	
August	18	21	
September	19	16	
October	29	19	
November	40	21	
December	30	35	

Median DOM



Month	2022	2023	2024
January	8	14	7
February	12	7	8
March	4	5	6
April	8	7	6
May	7	7	5
June	6	5	4
July	6	9	
August	7	8	
September	7	6	
October	12	5	
November	11	5	
December	9	24	



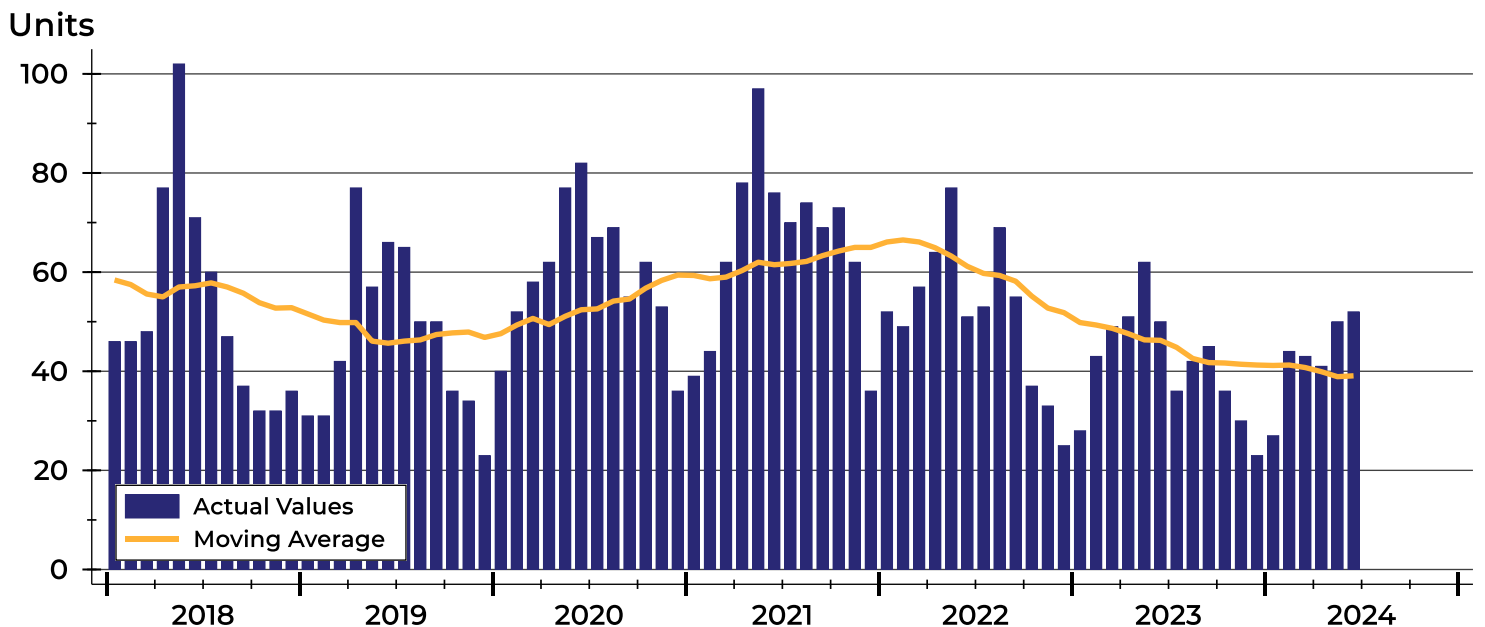
Emporia Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		52	50	4.0%
Volume (1,000s)		11,236	10,516	6.8%
Average	List Price	216,086	210,310	2.7%
	Days on Market	28	19	47.4%
	Percent of Original	97.2%	98.6%	-1.4%
Median	List Price	184,500	174,900	5.5%
	Days on Market	6	5	20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 52 listings in the Emporia area had contracts pending at the end of June, up from 50 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

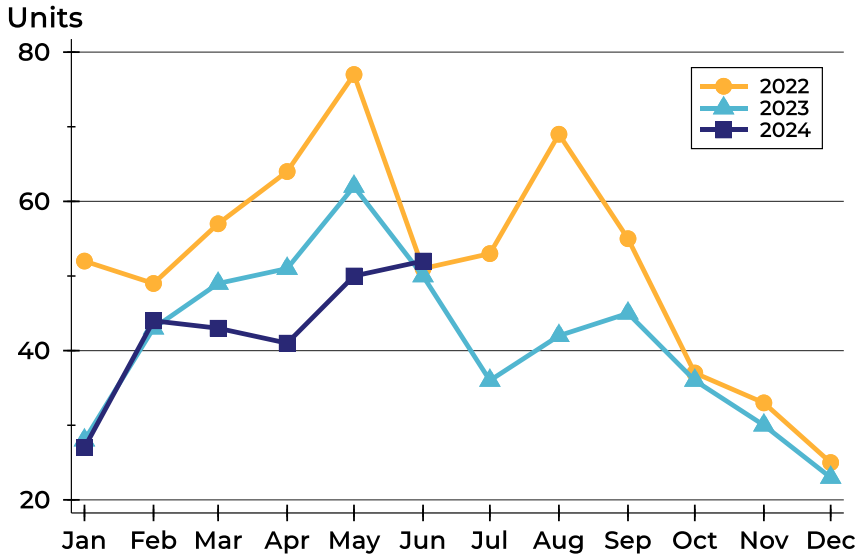
History of Pending Contracts





Emporia Area Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	52	28	27
February	49	43	44
March	57	49	43
April	64	51	41
May	77	62	50
June	51	50	52
July	53	36	
August	69	42	
September	55	45	
October	37	36	
November	33	30	
December	25	23	

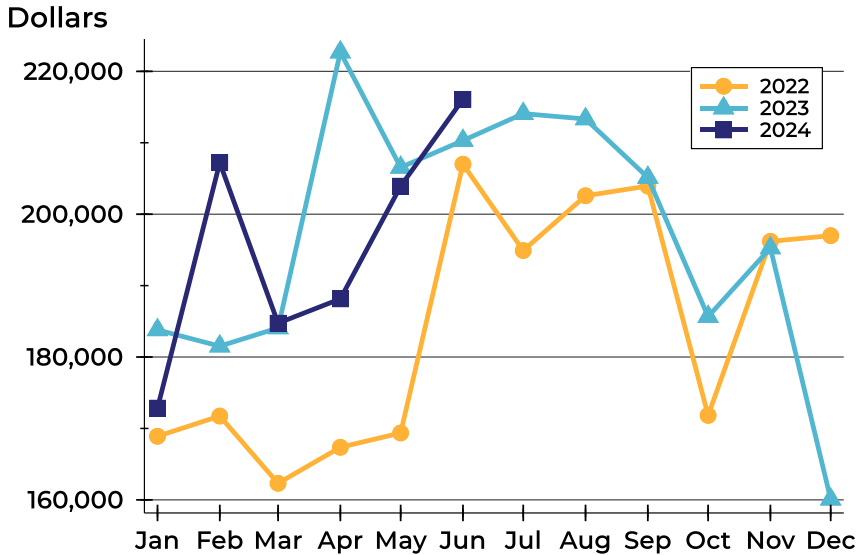
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.9%	15,500	15,500	5	5	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	9.6%	79,260	79,900	31	6	92.2%	99.3%
\$100,000-\$124,999	2	3.8%	118,750	118,750	26	26	89.8%	89.8%
\$125,000-\$149,999	9	17.3%	137,222	139,900	9	4	99.3%	100.0%
\$150,000-\$174,999	7	13.5%	164,243	165,000	21	9	97.2%	100.0%
\$175,000-\$199,999	6	11.5%	189,217	191,950	6	5	100.0%	100.0%
\$200,000-\$249,999	5	9.6%	228,920	229,900	69	8	96.4%	100.0%
\$250,000-\$299,999	4	7.7%	281,063	277,225	31	15	99.5%	100.0%
\$300,000-\$399,999	11	21.2%	335,755	330,000	49	4	96.5%	100.0%
\$400,000-\$499,999	1	1.9%	420,000	420,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	1.9%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



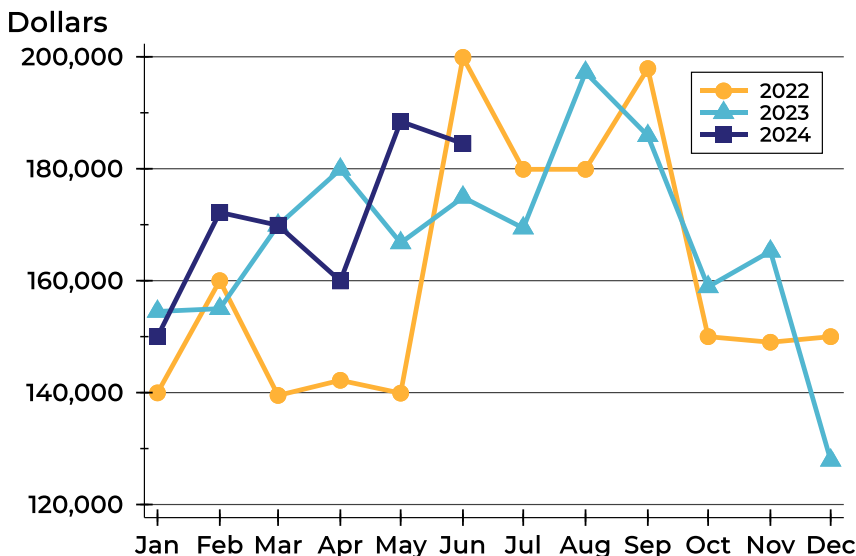
Emporia Area Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	168,904	183,800	172,848
February	171,734	181,521	207,211
March	162,322	184,071	184,742
April	167,365	222,690	188,143
May	169,369	206,548	203,924
June	207,006	210,310	216,086
July	194,911	214,081	
August	202,583	213,333	
September	203,950	205,142	
October	171,833	185,671	
November	196,197	195,270	
December	196,996	160,087	

Median Price

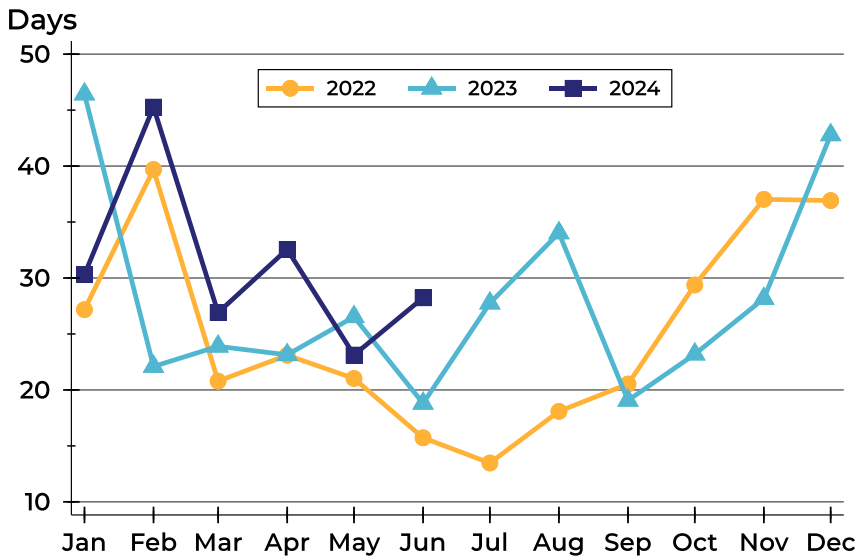


Month	2022	2023	2024
January	139,950	154,500	150,000
February	160,000	155,000	172,200
March	139,500	169,900	169,900
April	142,200	179,900	159,950
May	139,900	166,750	188,450
June	199,900	174,900	184,500
July	179,900	169,400	
August	179,900	197,200	
September	197,900	185,900	
October	150,000	158,900	
November	149,000	165,250	
December	150,000	127,900	



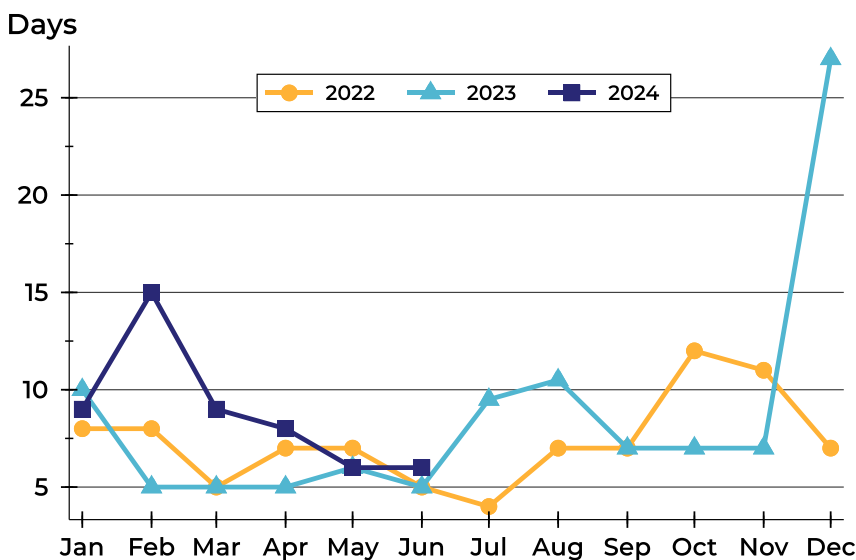
Emporia Area Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	27	46	30
February	40	22	45
March	21	24	27
April	23	23	33
May	21	27	23
June	16	19	28
July	13	28	
August	18	34	
September	21	19	
October	29	23	
November	37	28	
December	37	43	

Median DOM



Month	2022	2023	2024
January	8	10	9
February	8	5	15
March	5	5	9
April	7	5	8
May	7	6	6
June	5	5	6
July	4	10	
August	7	11	
September	7	7	
October	12	7	
November	11	7	
December	7	27	



**June
2024**

Sunflower MLS Statistics



Greenwood County Housing Report



Market Overview

Greenwood County Home Sales Remained Constant in June

Total home sales in Greenwood County remained at 0 units last month, the same as in June 2023. Total sales volume was \$0.0 million, essentially the same as home sales volume from a year earlier.

Since there were no sales last month, the median sale price cannot be calculated.

Greenwood County Has No Active Listings at End of June

The total number of active listings in Greenwood County at the end of June was 0 units, compared to 2 in June 2023. Since there were no home sales in the previous month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of June 2023 was \$.

During June, a total of 1 contract was written down from 2 in June 2023. At the end of the month, there was 1 contract still pending.

Report Contents

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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Greenwood County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		0	0	1	3	4	4
Change from prior year		N/A	-100.0%	0.0%	-25.0%	0.0%	-33.3%
Active Listings		0	2	2	N/A	N/A	N/A
Change from prior year		-100.0%	0.0%	0.0%			
Months' Supply		N/A	3.0	1.7	N/A	N/A	N/A
Change from prior year		-100.0%	76.5%	-5.6%			
New Listings		0	3	0	5	6	5
Change from prior year		-100.0%	N/A	-100.0%	-16.7%	20.0%	-37.5%
Contracts Written		1	2	0	4	6	4
Change from prior year		-50.0%	N/A	-100.0%	-33.3%	50.0%	-42.9%
Pending Contracts		1	2	0	N/A	N/A	N/A
Change from prior year		-50.0%	N/A	-100.0%			
Sales Volume (1,000s)		0	0	74	137	433	273
Change from prior year		N/A	-100.0%	85.0%	-68.4%	58.6%	2.2%
Average	Sale Price	N/A	N/A	74,000	45,500	108,225	68,250
	Change from prior year	N/A	N/A	85.0%	-58.0%	58.6%	53.4%
	List Price of Actives	N/A	77,450	77,450	N/A	N/A	N/A
	Change from prior year	N/A	0.0%	-58.1%			
	Days on Market	N/A	N/A	0	17	32	23
Change from prior year	N/A	N/A	-100.0%	-46.9%	39.1%	-56.6%	
Percent of List	N/A	N/A	98.8%	78.4%	101.7%	81.4%	
Change from prior year	N/A	N/A	11.1%	-22.9%	24.9%	-11.5%	
Percent of Original	N/A	N/A	98.8%	76.5%	101.7%	72.5%	
Change from prior year	N/A	N/A	11.1%	-24.8%	40.3%	-25.9%	
Median	Sale Price	N/A	N/A	74,000	38,000	110,500	56,500
	Change from prior year	N/A	N/A	85.0%	-65.6%	95.6%	52.7%
	List Price of Actives	N/A	77,450	77,450	N/A	N/A	N/A
	Change from prior year	N/A	0.0%	-58.1%			
	Days on Market	N/A	N/A	0	20	25	12
Change from prior year	N/A	N/A	-100.0%	-20.0%	108.3%	-70.7%	
Percent of List	N/A	N/A	98.8%	74.3%	100.0%	89.3%	
Change from prior year	N/A	N/A	11.1%	-25.7%	12.0%	-1.9%	
Percent of Original	N/A	N/A	98.8%	74.3%	100.0%	72.8%	
Change from prior year	N/A	N/A	11.1%	-25.7%	37.4%	-20.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



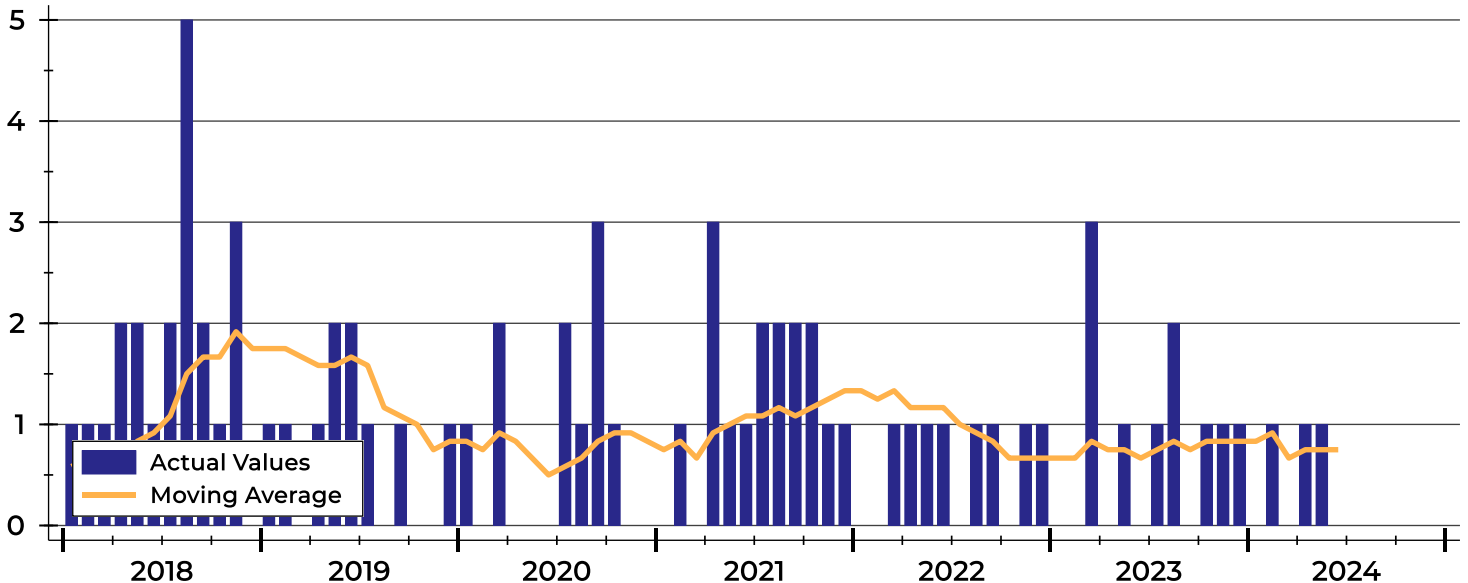
Greenwood County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		0	0	N/A	3	4	-25.0%
Volume (1,000s)		0	0	N/A	137	433	-68.4%
Months' Supply		N/A	3.0	N/A	N/A	N/A	N/A
Average	Sale Price	N/A	N/A	N/A	45,500	108,225	-58.0%
	Days on Market	N/A	N/A	N/A	17	32	-46.9%
	Percent of List	N/A	N/A	N/A	78.4%	101.7%	-22.9%
	Percent of Original	N/A	N/A	N/A	76.5%	101.7%	-24.8%
Median	Sale Price	N/A	N/A	N/A	38,000	110,500	-65.6%
	Days on Market	N/A	N/A	N/A	20	25	-20.0%
	Percent of List	N/A	N/A	N/A	74.3%	100.0%	-25.7%
	Percent of Original	N/A	N/A	N/A	74.3%	100.0%	-25.7%

A total of 0 homes sold in Greenwood County in June, showing no change from June 2023. Total sales volume was essentially unchanged from the previous year's figure of \$0.0 million.

History of Closed Listings

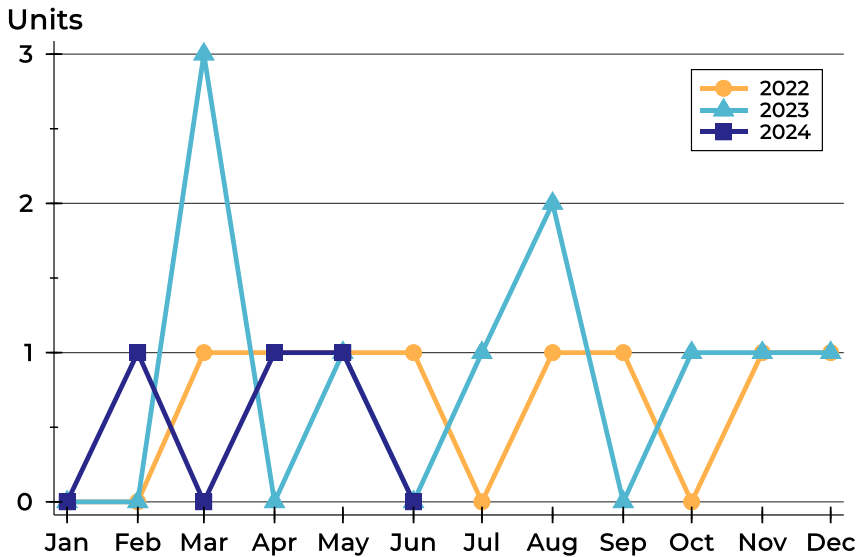
Units





Greenwood County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	0	0	0
February	0	0	1
March	1	3	0
April	1	0	1
May	1	1	1
June	1	0	0
July	0	1	0
August	1	2	0
September	1	0	0
October	0	1	0
November	1	1	0
December	1	1	0

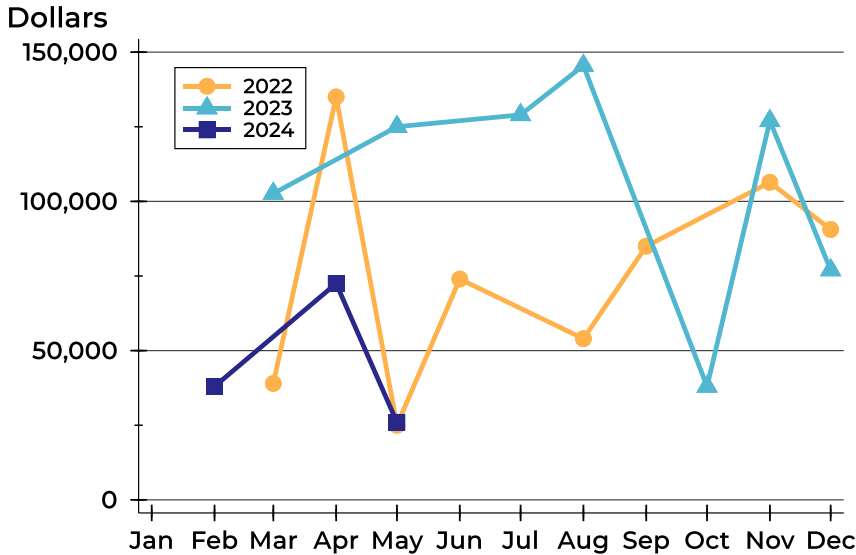
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



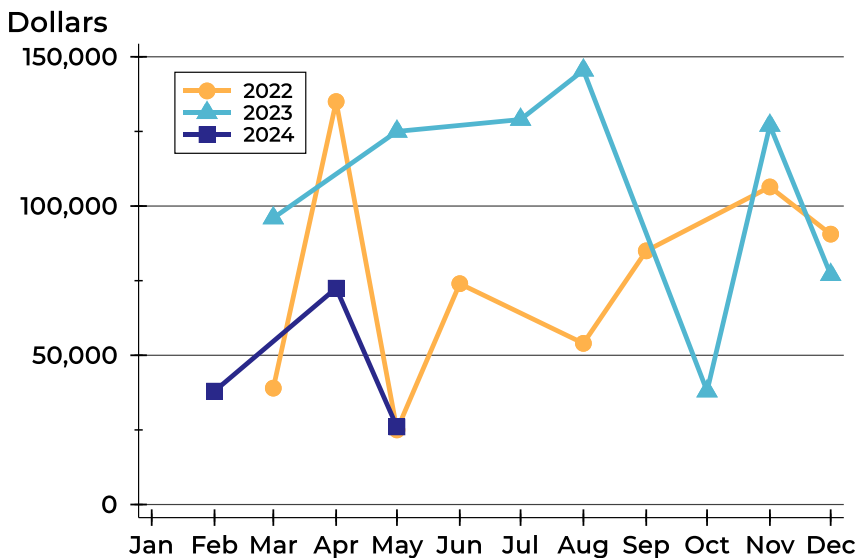
Greenwood County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	38,000
March	39,000	102,633	N/A
April	135,000	N/A	72,500
May	25,000	125,000	26,000
June	74,000	N/A	N/A
July	N/A	129,000	
August	54,000	145,500	
September	85,000	N/A	
October	N/A	38,000	
November	106,400	127,000	
December	90,591	77,000	

Median Price

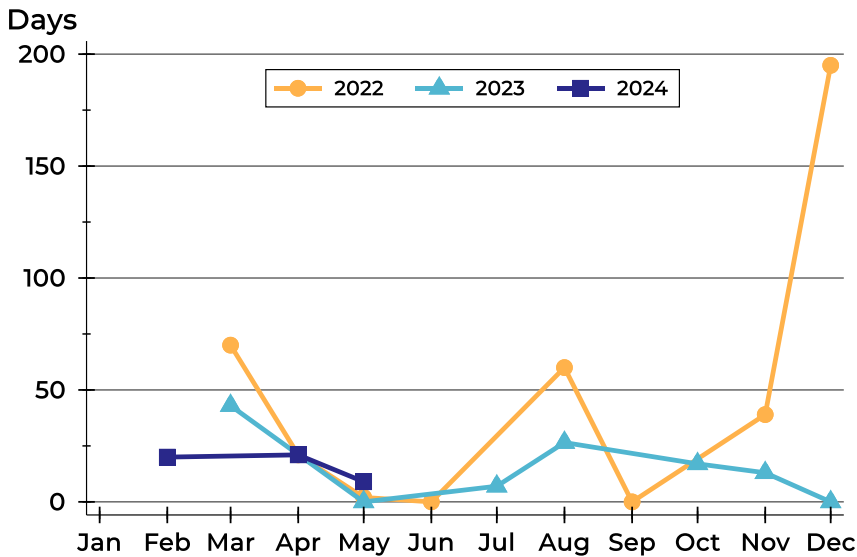


Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	38,000
March	39,000	96,000	N/A
April	135,000	N/A	72,500
May	25,000	125,000	26,000
June	74,000	N/A	N/A
July	N/A	129,000	
August	54,000	145,500	
September	85,000	N/A	
October	N/A	38,000	
November	106,400	127,000	
December	90,591	77,000	



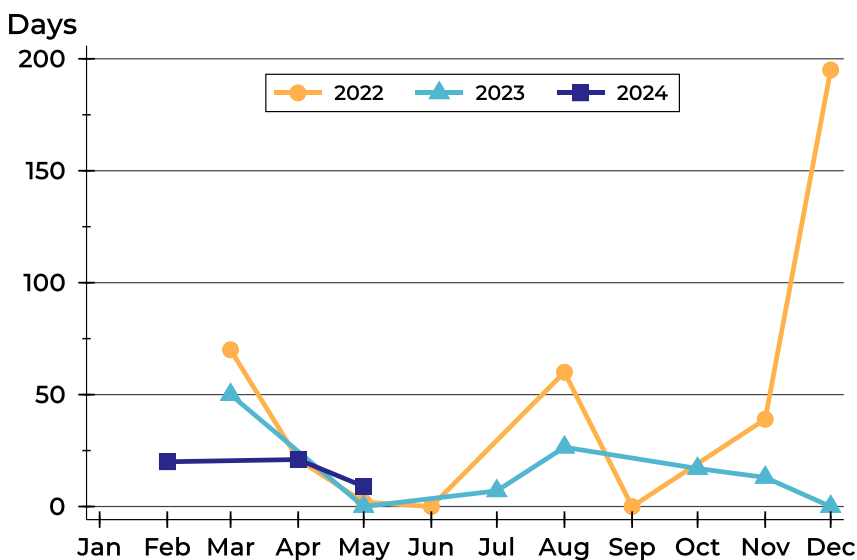
Greenwood County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	20
March	70	43	N/A
April	21	N/A	21
May	2	N/A	9
June	N/A	N/A	N/A
July	N/A	7	
August	60	27	
September	N/A	N/A	
October	N/A	17	
November	39	13	
December	195	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	N/A	N/A
February	N/A	N/A	20
March	70	50	N/A
April	21	N/A	21
May	2	N/A	9
June	N/A	N/A	N/A
July	N/A	7	
August	60	27	
September	N/A	N/A	
October	N/A	17	
November	39	13	
December	195	N/A	



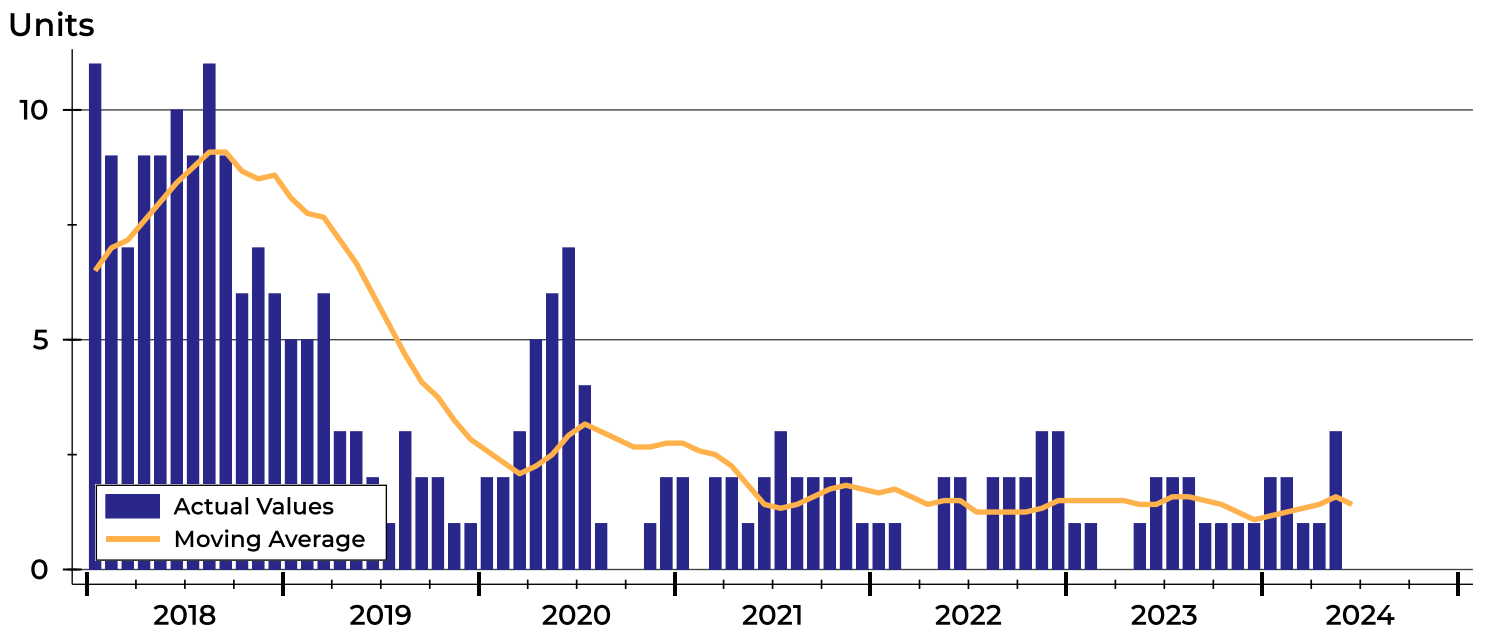
Greenwood County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		0	2	-100.0%
Volume (1,000s)		0	155	-100.0%
Months' Supply		0.0	3.0	-100.0%
Average	List Price	N/A	77,450	N/A
	Days on Market	N/A	12	N/A
	Percent of Original	N/A	86.1%	N/A
Median	List Price	N/A	77,450	N/A
	Days on Market	N/A	12	N/A
	Percent of Original	N/A	86.1%	N/A

A total of 0 homes were available for sale in Greenwood County at the end of June. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of June 2023 was \$. The typical time on market for active listings during the same period was 12 days.

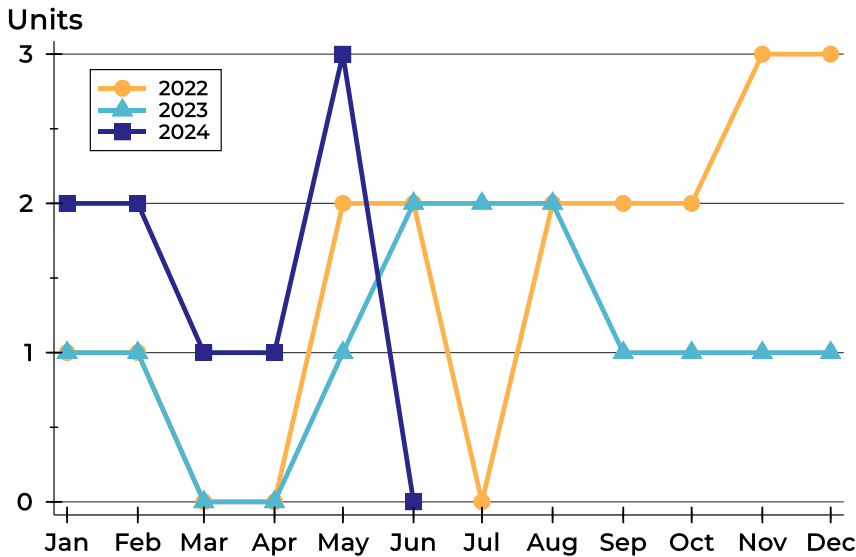
History of Active Listings





Greenwood County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	1	1	2
February	1	1	2
March	0	0	1
April	0	0	1
May	2	1	3
June	2	2	0
July	0	2	
August	2	2	
September	2	1	
October	2	1	
November	3	1	
December	3	1	

Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



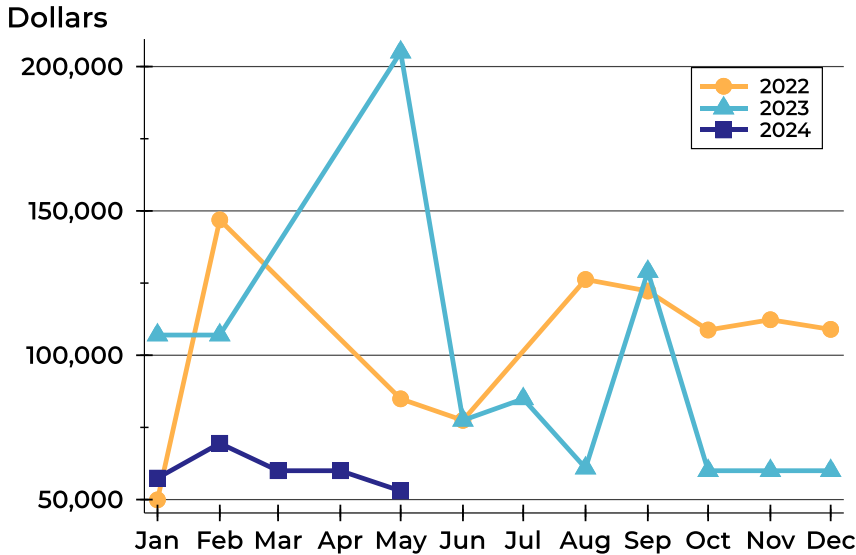
**June
2024**

Sunflower MLS Statistics



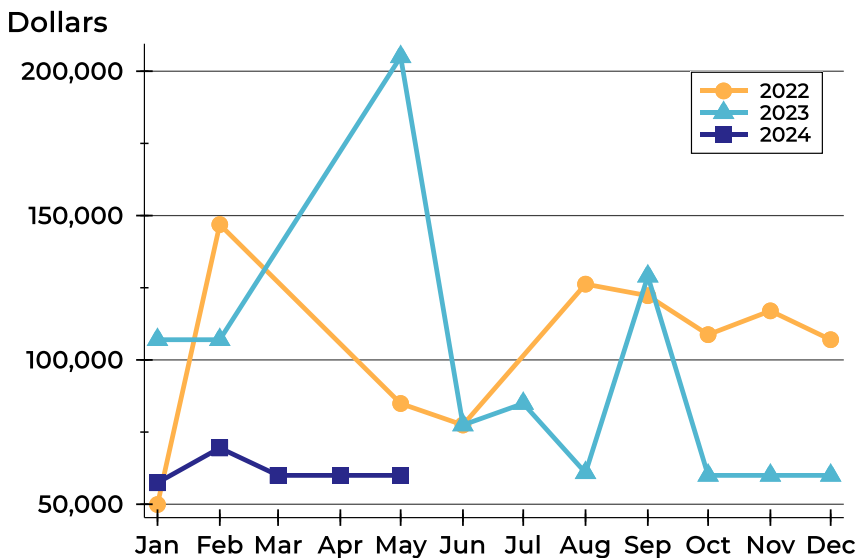
Greenwood County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	49,900	107,000	57,450
February	146,900	107,000	69,500
March	N/A	N/A	60,000
April	N/A	N/A	60,000
May	84,900	205,000	53,000
June	77,450	77,450	N/A
July	N/A	84,900	
August	126,250	60,900	
September	122,250	129,000	
October	108,750	60,000	
November	112,300	60,000	
December	108,967	60,000	

Median Price

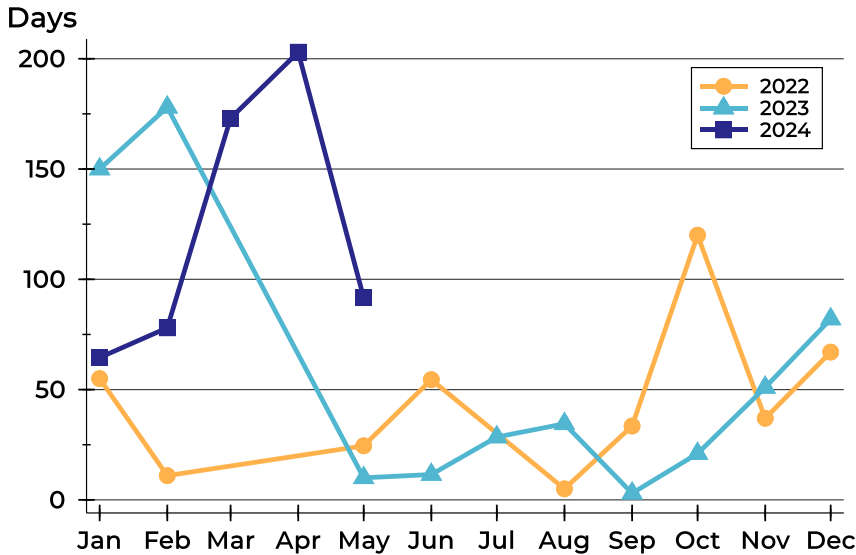


Month	2022	2023	2024
January	49,900	107,000	57,450
February	146,900	107,000	69,500
March	N/A	N/A	60,000
April	N/A	N/A	60,000
May	84,900	205,000	60,000
June	77,450	77,450	N/A
July	N/A	84,900	
August	126,250	60,900	
September	122,250	129,000	
October	108,750	60,000	
November	117,000	60,000	
December	107,000	60,000	



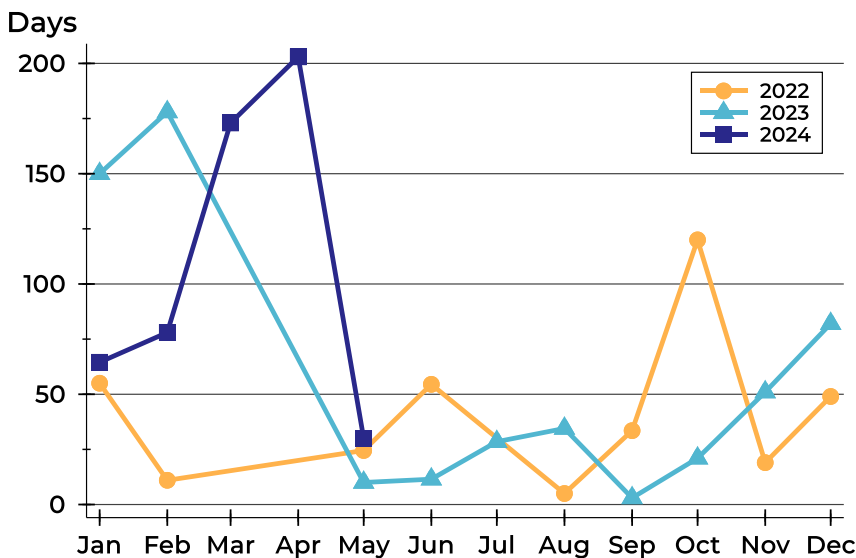
Greenwood County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	55	150	65
February	11	178	78
March	N/A	N/A	173
April	N/A	N/A	203
May	25	10	92
June	55	12	N/A
July	N/A	29	
August	5	35	
September	34	3	
October	120	21	
November	37	51	
December	67	82	

Median DOM

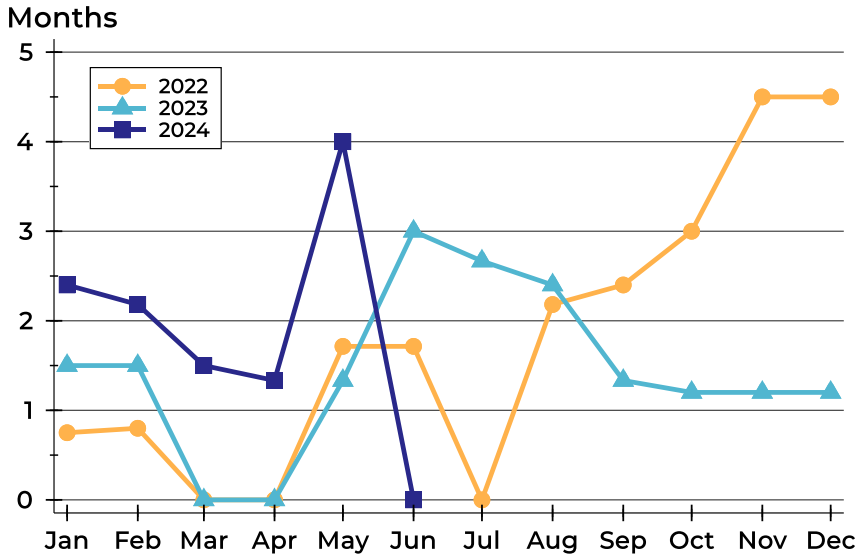


Month	2022	2023	2024
January	55	150	65
February	11	178	78
March	N/A	N/A	173
April	N/A	N/A	203
May	25	10	30
June	55	12	N/A
July	N/A	29	
August	5	35	
September	34	3	
October	120	21	
November	19	51	
December	49	82	



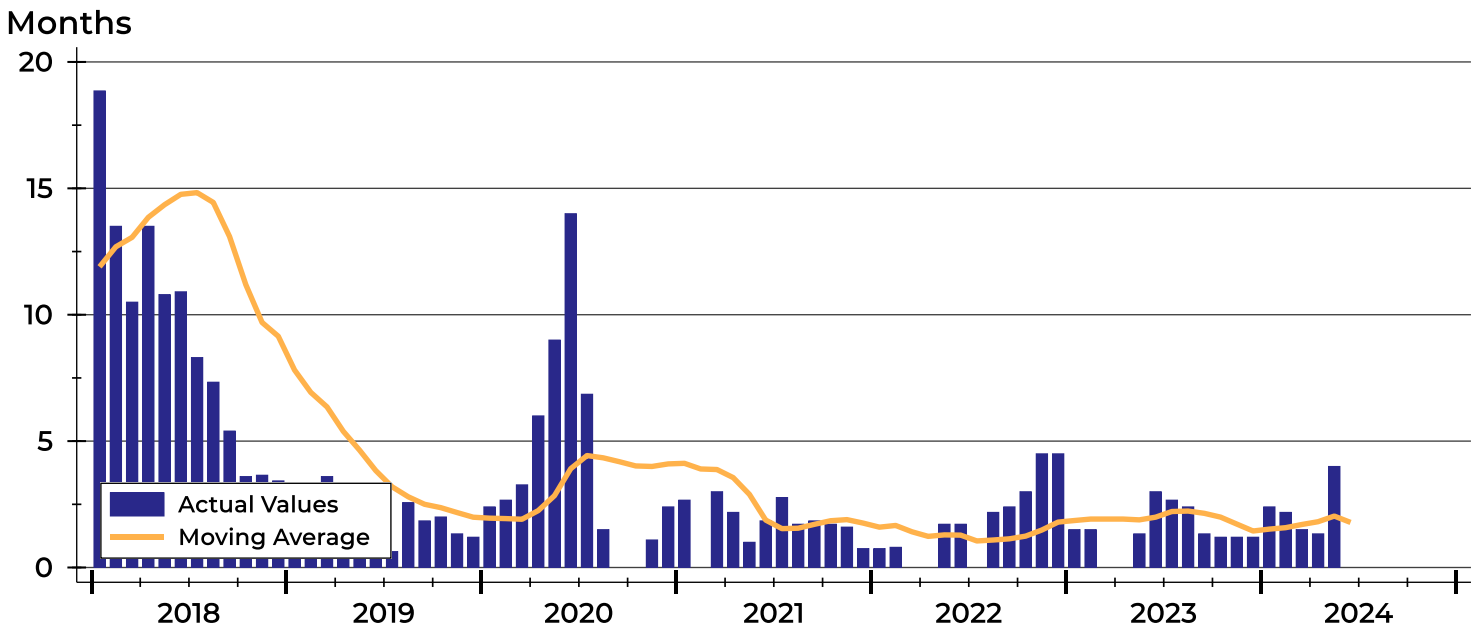
Greenwood County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.8	1.5	2.4
February	0.8	1.5	2.2
March	0.0	0.0	1.5
April	0.0	0.0	1.3
May	1.7	1.3	4.0
June	1.7	3.0	0.0
July	0.0	2.7	0.0
August	2.2	2.4	0.0
September	2.4	1.3	0.0
October	3.0	1.2	0.0
November	4.5	1.2	0.0
December	4.5	1.2	0.0

History of Month's Supply





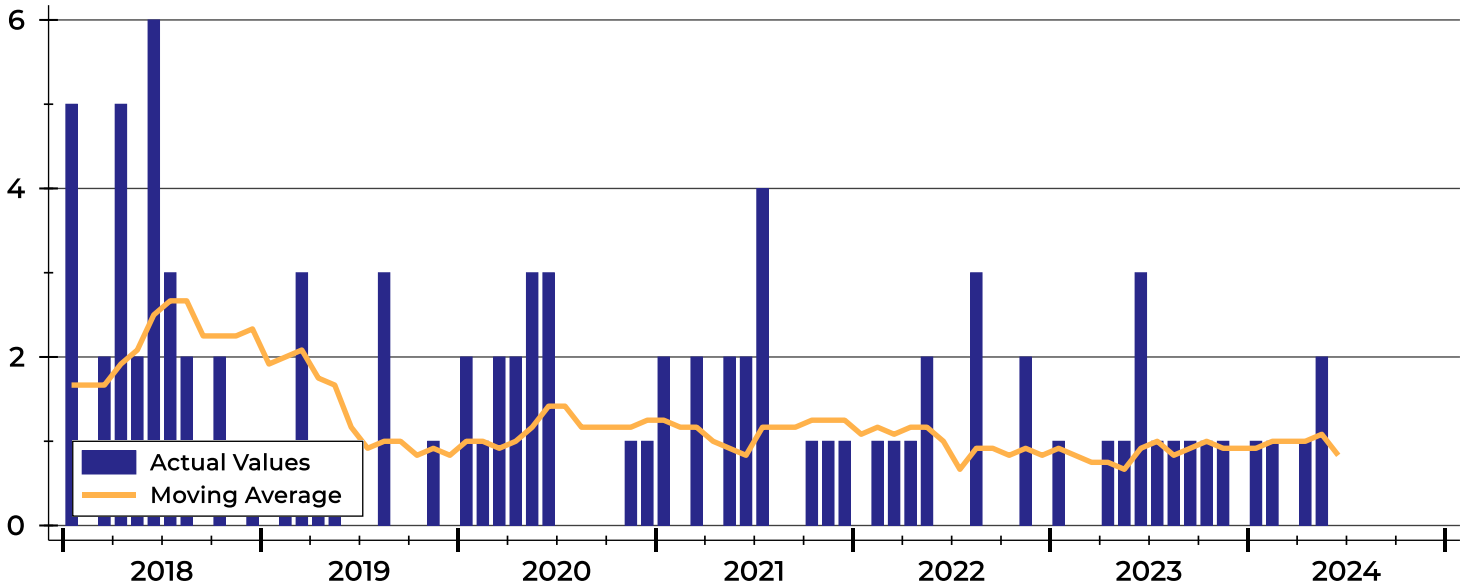
Greenwood County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	0	3	-100.0%
	Volume (1,000s)	0	274	-100.0%
	Average List Price	N/A	91,300	N/A
	Median List Price	N/A	79,900	N/A
Year-to-Date	New Listings	5	6	-16.7%
	Volume (1,000s)	268	699	-61.7%
	Average List Price	53,580	116,483	-54.0%
	Median List Price	54,900	103,500	-47.0%

No new listings were added in Greenwood County during June. In comparison, 3 new listings were added in June 2023. Year-to-date Greenwood County has seen 5 new listings.

History of New Listings

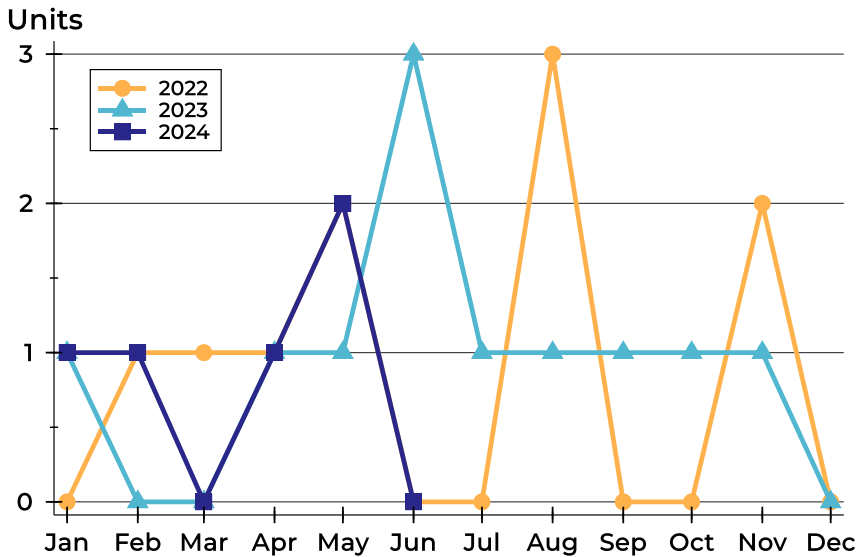
Units





Greenwood County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	0	1	1
February	1	0	1
March	1	0	0
April	1	1	1
May	2	1	2
June	0	3	0
July	0	1	0
August	3	1	0
September	0	1	0
October	0	1	0
November	2	1	0
December	0	0	0

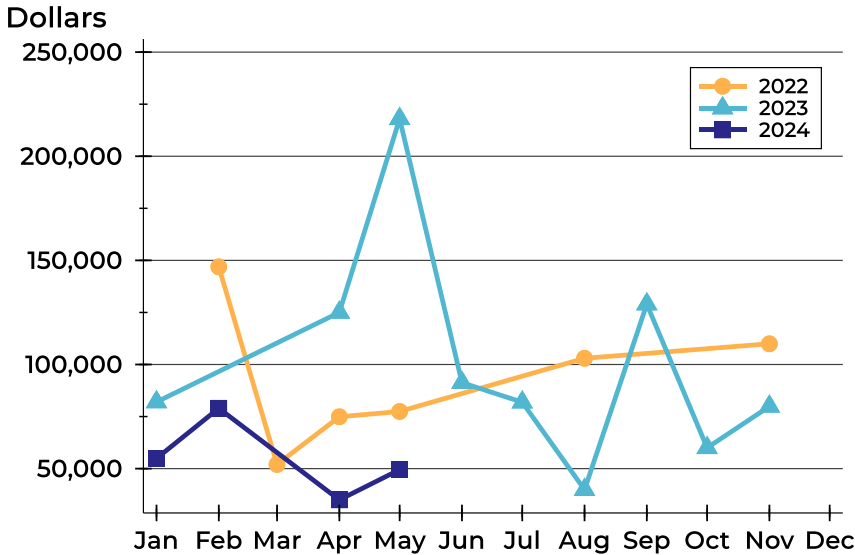
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



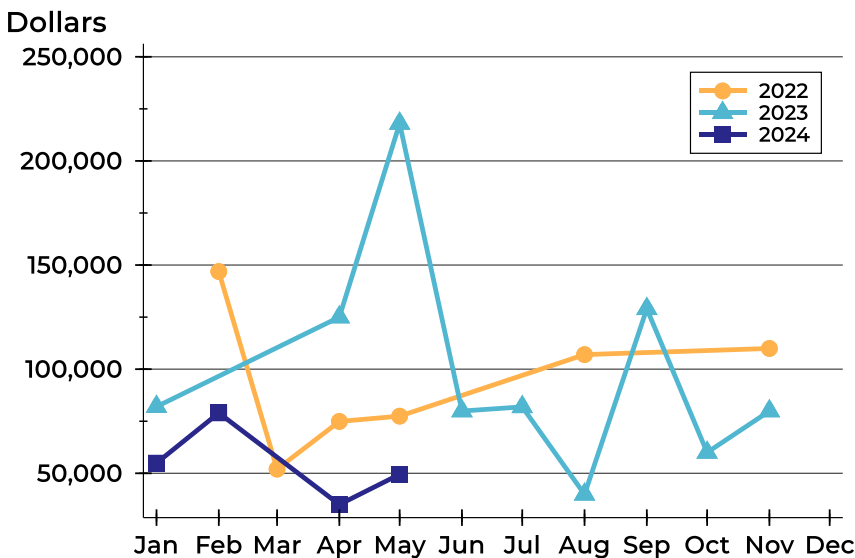
Greenwood County New Listings Analysis

Average Price



Month	2022	2023	2024
January	N/A	82,000	54,900
February	146,900	N/A	79,000
March	52,000	N/A	N/A
April	74,900	125,000	35,000
May	77,450	218,000	49,500
June	N/A	91,300	N/A
July	N/A	81,900	
August	103,000	39,900	
September	N/A	129,000	
October	N/A	60,000	
November	109,950	79,900	
December	N/A	N/A	

Median Price



Month	2022	2023	2024
January	N/A	82,000	54,900
February	146,900	N/A	79,000
March	52,000	N/A	N/A
April	74,900	125,000	35,000
May	77,450	218,000	49,500
June	N/A	79,900	N/A
July	N/A	81,900	
August	107,000	39,900	
September	N/A	129,000	
October	N/A	60,000	
November	109,950	79,900	
December	N/A	N/A	



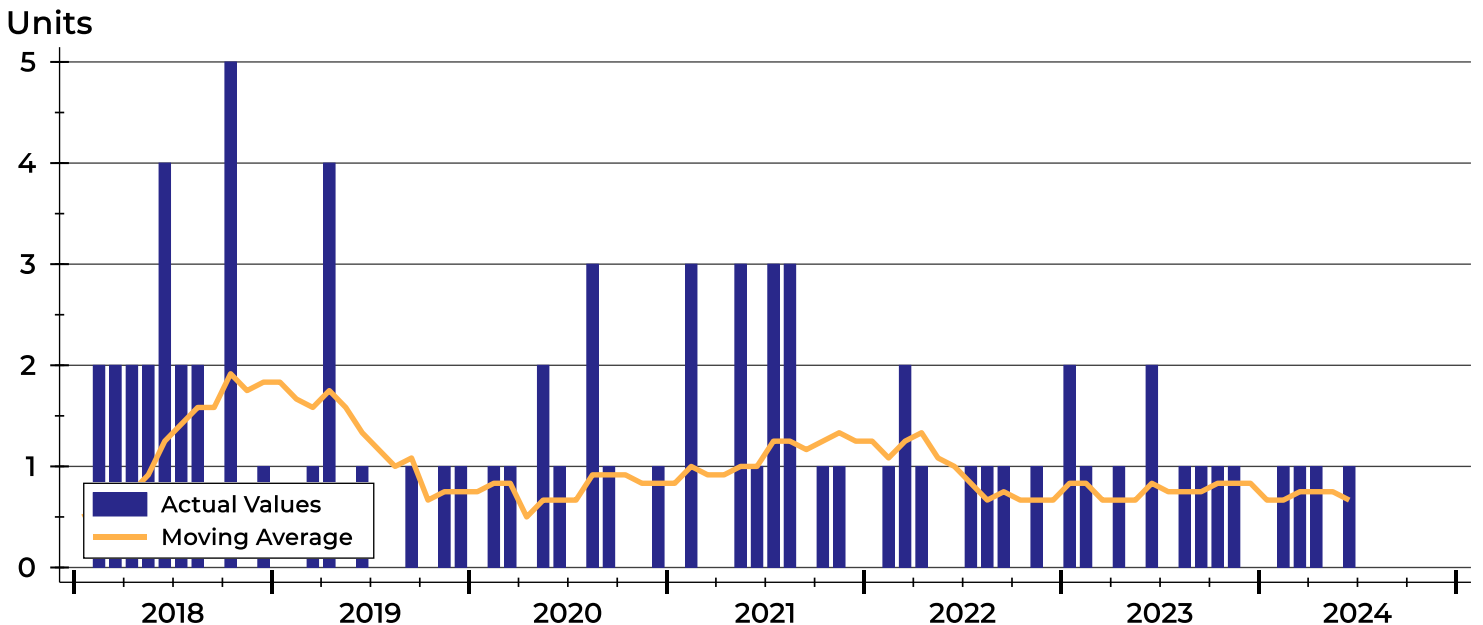
Greenwood County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		1	2	-50.0%	4	6	-33.3%
Volume (1,000s)		75	347	-78.4%	244	774	-68.5%
Average	Sale Price	75,000	173,500	-56.8%	60,975	128,983	-52.7%
	Days on Market	25	12	108.3%	19	25	-24.0%
	Percent of Original	100.0%	102.2%	-2.2%	82.4%	101.8%	-19.1%
Median	Sale Price	75,000	173,500	-56.8%	64,950	127,000	-48.9%
	Days on Market	25	12	108.3%	21	12	75.0%
	Percent of Original	100.0%	102.2%	-2.2%	83.0%	100.0%	-17.0%

A total of 1 contract for sale was written in Greenwood County during the month of June, down from 2 in 2023. The median list price of this home was \$75,000, down from \$173,500 the prior year.

Half of the homes that went under contract in June were on the market less than 25 days, compared to 12 days in June 2023.

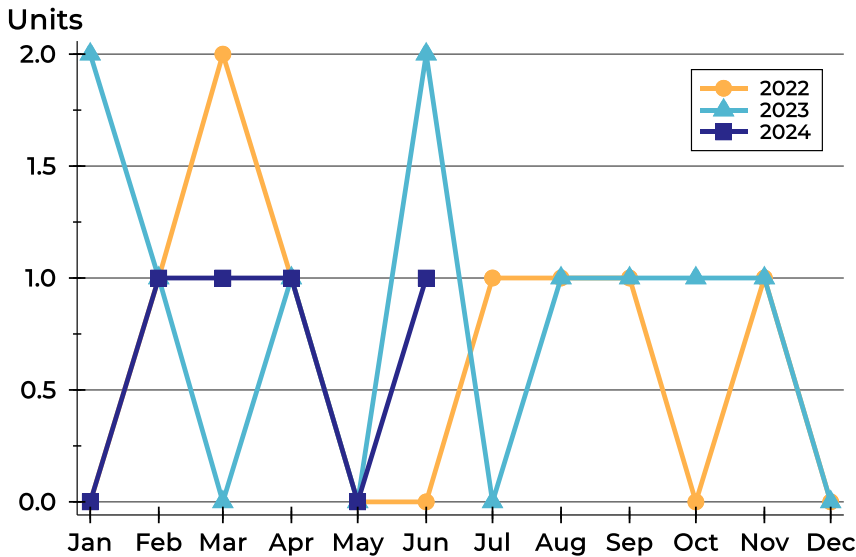
History of Contracts Written





Greenwood County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	N/A	2	N/A
February	1	1	1
March	2	N/A	1
April	1	1	1
May	N/A	N/A	N/A
June	N/A	2	1
July	1	N/A	0
August	1	1	0
September	1	1	0
October	N/A	1	0
November	1	1	0
December	N/A	N/A	0

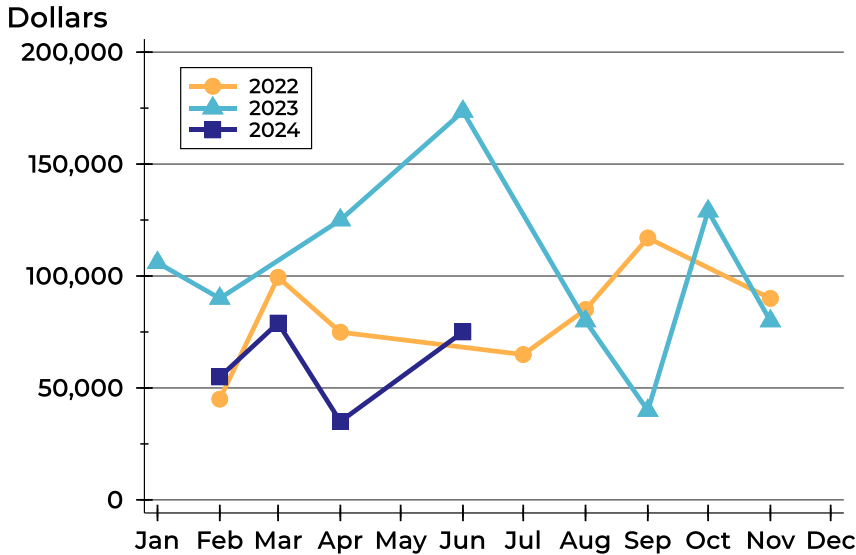
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	75,000	75,000	25	25	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



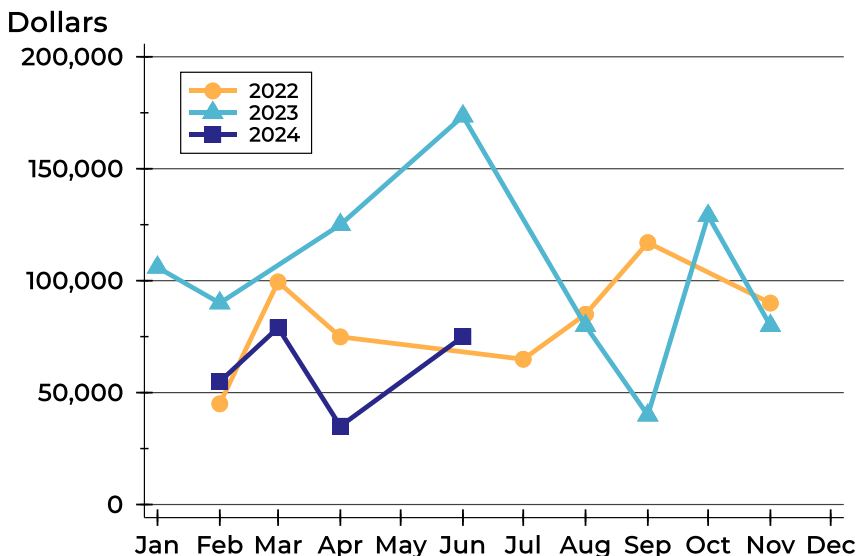
Greenwood County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	N/A	105,950	N/A
February	45,000	90,000	54,900
March	99,450	N/A	79,000
April	74,900	125,000	35,000
May	N/A	N/A	N/A
June	N/A	173,500	75,000
July	64,900	N/A	
August	85,000	79,900	
September	117,000	39,900	
October	N/A	129,000	
November	90,000	79,900	
December	N/A	N/A	

Median Price

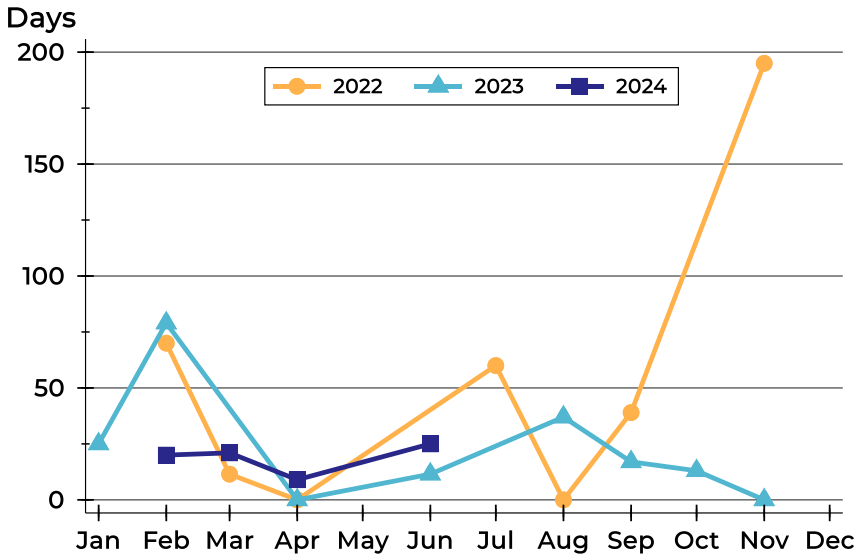


Month	2022	2023	2024
January	N/A	105,950	N/A
February	45,000	90,000	54,900
March	99,450	N/A	79,000
April	74,900	125,000	35,000
May	N/A	N/A	N/A
June	N/A	173,500	75,000
July	64,900	N/A	
August	85,000	79,900	
September	117,000	39,900	
October	N/A	129,000	
November	90,000	79,900	
December	N/A	N/A	



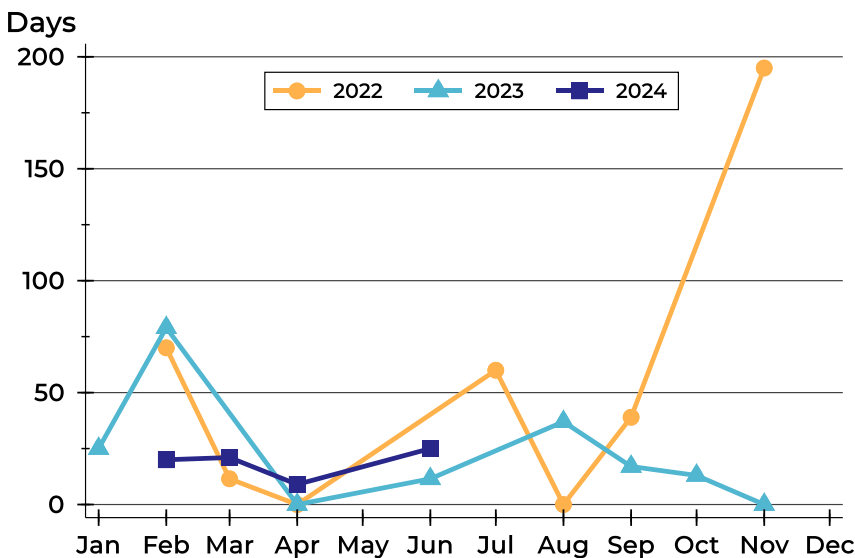
Greenwood County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	N/A	25	N/A
February	70	79	20
March	12	N/A	21
April	N/A	N/A	9
May	N/A	N/A	N/A
June	N/A	12	25
July	60	N/A	
August	N/A	37	
September	39	17	
October	N/A	13	
November	195	N/A	
December	N/A	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	25	N/A
February	70	79	20
March	12	N/A	21
April	N/A	N/A	9
May	N/A	N/A	N/A
June	N/A	12	25
July	60	N/A	
August	N/A	37	
September	39	17	
October	N/A	13	
November	195	N/A	
December	N/A	N/A	



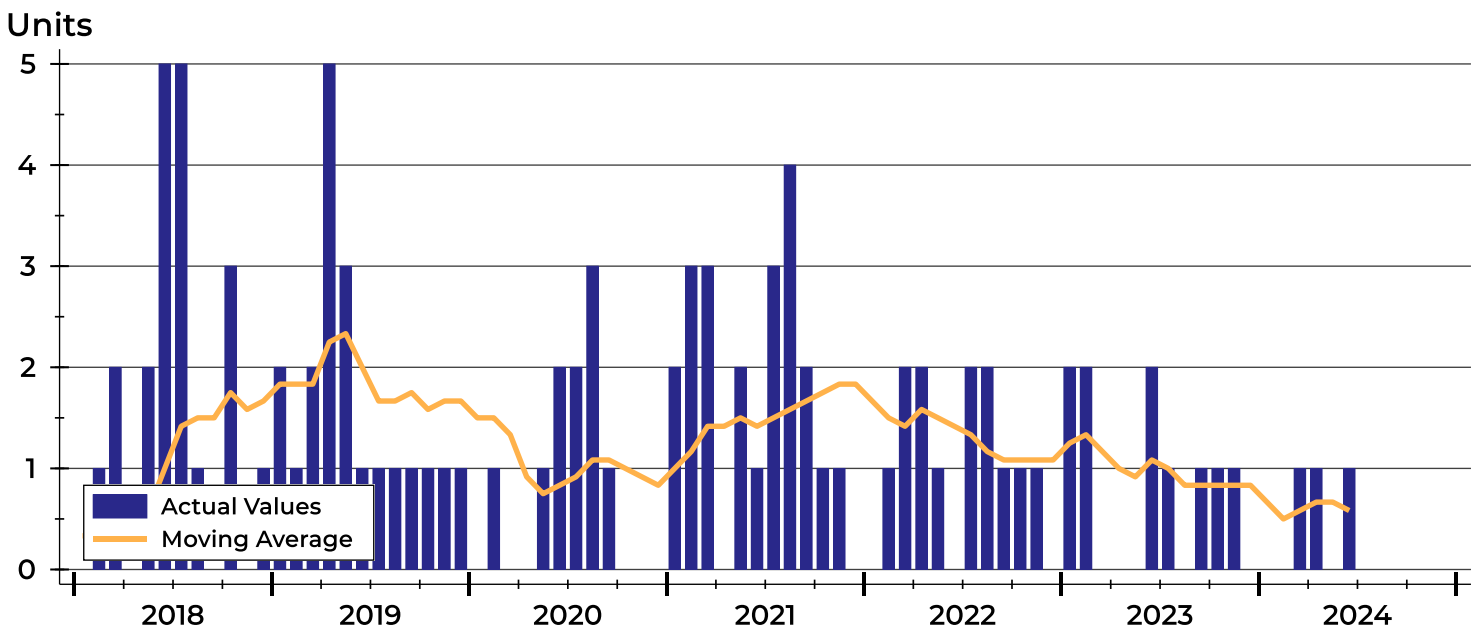
Greenwood County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		1	2	-50.0%
Volume (1,000s)		75	347	-78.4%
Average	List Price	75,000	173,500	-56.8%
	Days on Market	25	12	108.3%
	Percent of Original	100.0%	102.2%	-2.2%
Median	List Price	75,000	173,500	-56.8%
	Days on Market	25	12	108.3%
	Percent of Original	100.0%	102.2%	-2.2%

A total of 1 listing in Greenwood County had a contract pending at the end of June, down from 2 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

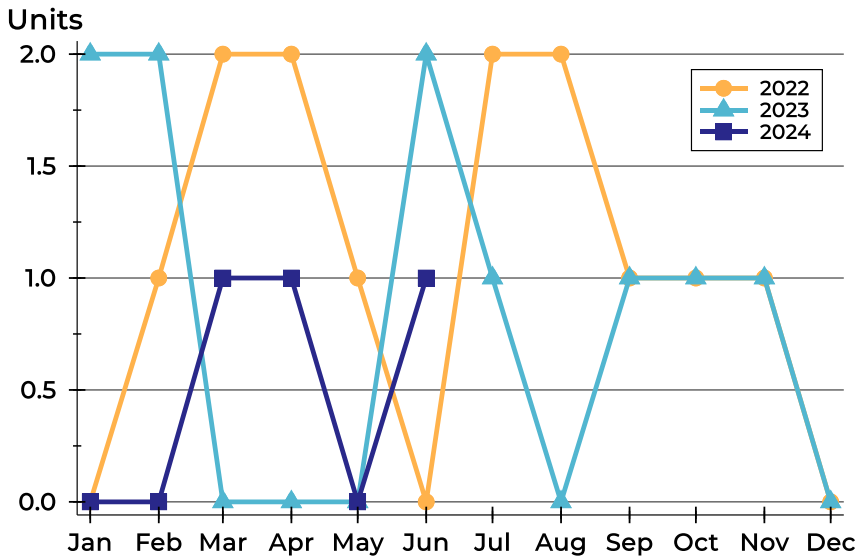
History of Pending Contracts





Greenwood County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	0	2	0
February	1	2	0
March	2	0	1
April	2	0	1
May	1	0	0
June	0	2	1
July	2	1	0
August	2	0	0
September	1	1	0
October	1	1	0
November	1	1	0
December	0	0	0

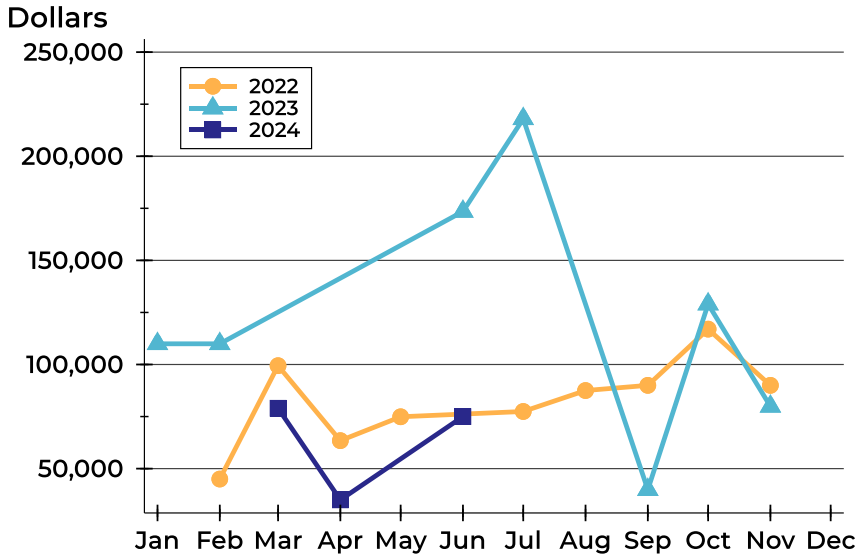
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	75,000	75,000	25	25	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



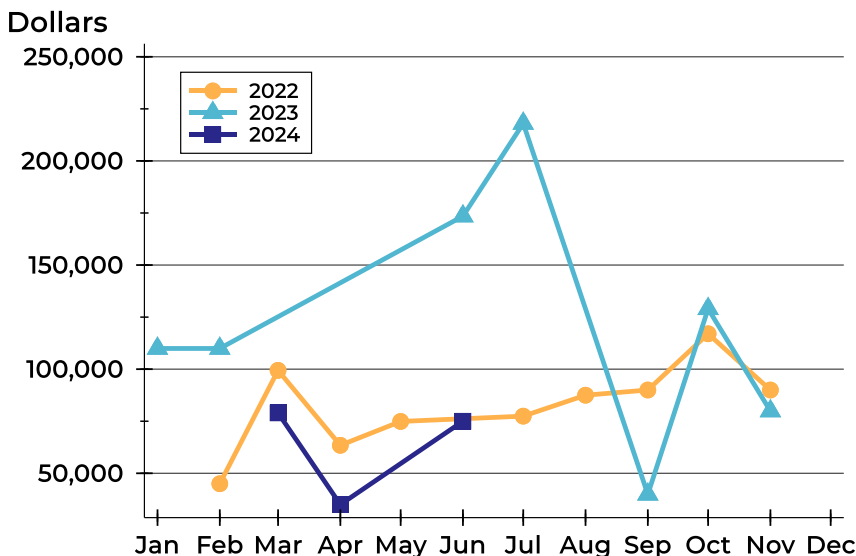
Greenwood County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	N/A	109,950	N/A
February	45,000	109,950	N/A
March	99,450	N/A	79,000
April	63,450	N/A	35,000
May	74,900	N/A	N/A
June	N/A	173,500	75,000
July	77,450	218,000	
August	87,500	N/A	
September	90,000	39,900	
October	117,000	129,000	
November	90,000	79,900	
December	N/A	N/A	

Median Price

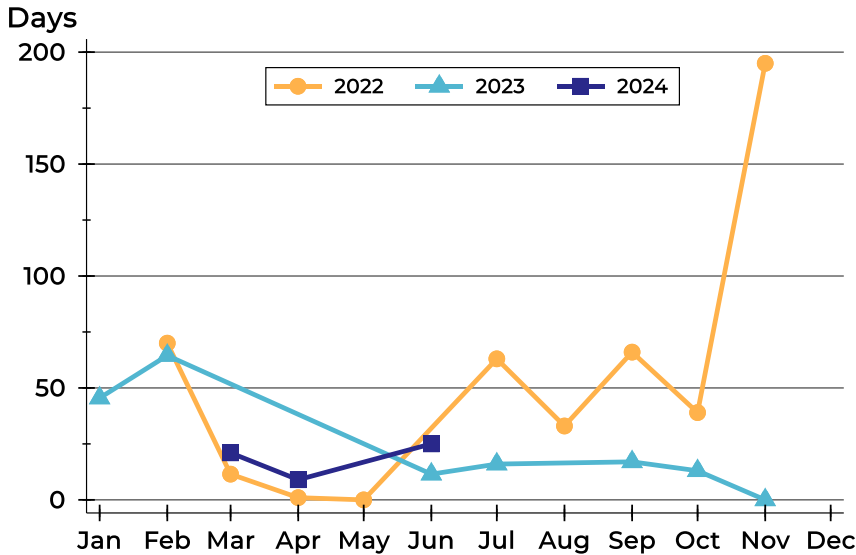


Month	2022	2023	2024
January	N/A	109,950	N/A
February	45,000	109,950	N/A
March	99,450	N/A	79,000
April	63,450	N/A	35,000
May	74,900	N/A	N/A
June	N/A	173,500	75,000
July	77,450	218,000	
August	87,500	N/A	
September	90,000	39,900	
October	117,000	129,000	
November	90,000	79,900	
December	N/A	N/A	



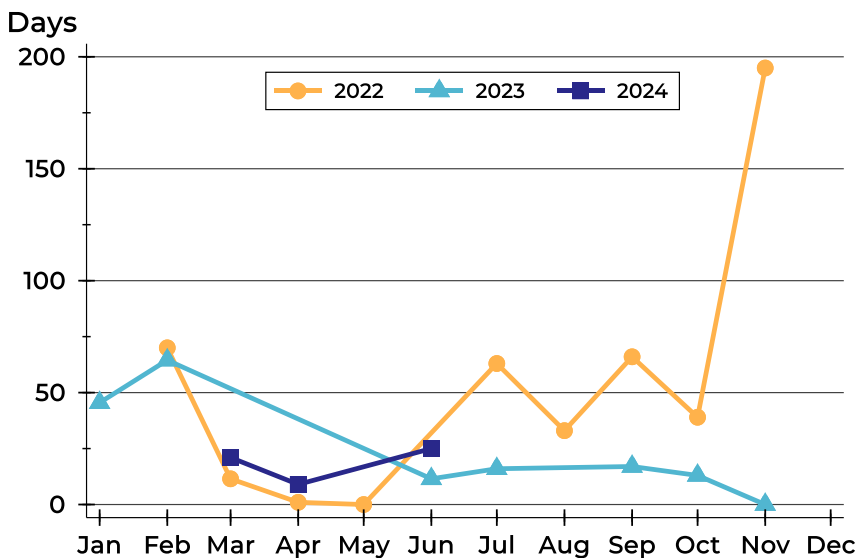
Greenwood County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	N/A	46	N/A
February	70	65	N/A
March	12	N/A	21
April	1	N/A	9
May	N/A	N/A	N/A
June	N/A	12	25
July	63	16	
August	33	N/A	
September	66	17	
October	39	13	
November	195	N/A	
December	N/A	N/A	

Median DOM



Month	2022	2023	2024
January	N/A	46	N/A
February	70	65	N/A
March	12	N/A	21
April	1	N/A	9
May	N/A	N/A	N/A
June	N/A	12	25
July	63	16	
August	33	N/A	
September	66	17	
October	39	13	
November	195	N/A	
December	N/A	N/A	



**June
2024**

Sunflower MLS Statistics



Jackson County Housing Report



Market Overview

Jackson County Home Sales Fell in June

Total home sales in Jackson County fell last month to 7 units, compared to 9 units in June 2023. Total sales volume was \$1.4 million, down from a year earlier.

The median sale price in June was \$186,900, up from \$165,000 a year earlier. Homes that sold in June were typically on the market for 7 days and sold for 100.0% of their list prices.

Jackson County Active Listings Up at End of June

The total number of active listings in Jackson County at the end of June was 15 units, up from 14 at the same point in 2023. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$225,000.

During June, a total of 12 contracts were written up from 5 in June 2023. At the end of the month, there were 14 contracts still pending.

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- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Jackson County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		7	9	20	37	44	74
Change from prior year		-22.2%	-55.0%	53.8%	-15.9%	-40.5%	23.3%
Active Listings		15	14	14	N/A	N/A	N/A
Change from prior year		7.1%	0.0%	55.6%			
Months' Supply		2.2	1.5	1.2	N/A	N/A	N/A
Change from prior year		46.7%	25.0%	50.0%			
New Listings		11	14	17	44	55	88
Change from prior year		-21.4%	-17.6%	54.5%	-20.0%	-37.5%	29.4%
Contracts Written		12	5	12	48	45	77
Change from prior year		140.0%	-58.3%	-20.0%	6.7%	-41.6%	8.5%
Pending Contracts		14	7	14	N/A	N/A	N/A
Change from prior year		100.0%	-50.0%	-17.6%			
Sales Volume (1,000s)		1,410	1,609	4,422	7,091	9,124	15,890
Change from prior year		-12.4%	-63.6%	51.2%	-22.3%	-42.6%	49.9%
Average	Sale Price	201,386	178,722	221,075	191,651	207,361	214,727
	Change from prior year	12.7%	-19.2%	-1.7%	-7.6%	-3.4%	21.6%
	List Price of Actives	251,713	362,286	271,021	N/A	N/A	N/A
	Change from prior year	-30.5%	33.7%	92.5%			
	Days on Market	34	17	14	58	33	24
Change from prior year	100.0%	21.4%	-70.2%	75.8%	37.5%	-33.3%	
	Percent of List	96.9%	101.6%	98.3%	97.1%	98.1%	98.0%
Change from prior year		-4.6%	3.4%	5.1%	-1.0%	0.1%	0.9%
	Percent of Original	96.1%	101.4%	98.0%	94.2%	95.0%	96.9%
Change from prior year		-5.2%	3.5%	7.0%	-0.8%	-2.0%	2.3%
Median	Sale Price	186,900	165,000	190,500	160,000	192,500	186,000
	Change from prior year	13.3%	-13.4%	-20.6%	-16.9%	3.5%	9.8%
	List Price of Actives	225,000	324,500	229,950	N/A	N/A	N/A
	Change from prior year	-30.7%	41.1%	170.5%			
	Days on Market	7	8	6	34	13	6
Change from prior year	-12.5%	33.3%	-25.0%	161.5%	116.7%	0.0%	
	Percent of List	100.0%	100.0%	100.0%	99.6%	100.0%	100.0%
Change from prior year		0.0%	0.0%	0.0%	-0.4%	0.0%	0.0%
	Percent of Original	97.1%	100.0%	100.0%	97.8%	98.1%	100.0%
Change from prior year		-2.9%	0.0%	0.0%	-0.3%	-1.9%	0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



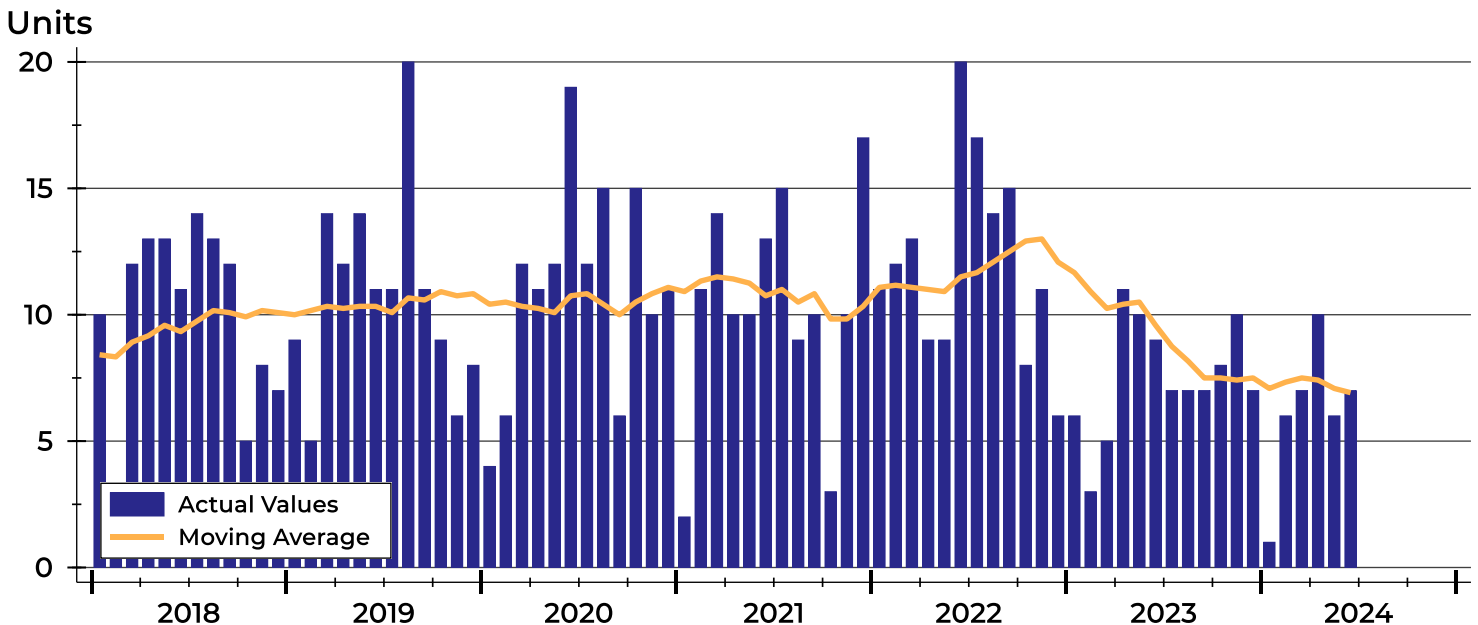
Jackson County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		7	9	-22.2%	37	44	-15.9%
Volume (1,000s)		1,410	1,609	-12.4%	7,091	9,124	-22.3%
Months' Supply		2.2	1.5	46.7%	N/A	N/A	N/A
Average	Sale Price	201,386	178,722	12.7%	191,651	207,361	-7.6%
	Days on Market	34	17	100.0%	58	33	75.8%
	Percent of List	96.9%	101.6%	-4.6%	97.1%	98.1%	-1.0%
	Percent of Original	96.1%	101.4%	-5.2%	94.2%	95.0%	-0.8%
Median	Sale Price	186,900	165,000	13.3%	160,000	192,500	-16.9%
	Days on Market	7	8	-12.5%	34	13	161.5%
	Percent of List	100.0%	100.0%	0.0%	99.6%	100.0%	-0.4%
	Percent of Original	97.1%	100.0%	-2.9%	97.8%	98.1%	-0.3%

A total of 7 homes sold in Jackson County in June, down from 9 units in June 2023. Total sales volume fell to \$1.4 million compared to \$1.6 million in the previous year.

The median sales price in June was \$186,900, up 13.3% compared to the prior year. Median days on market was 7 days, up from 4 days in May, but down from 8 in June 2023.

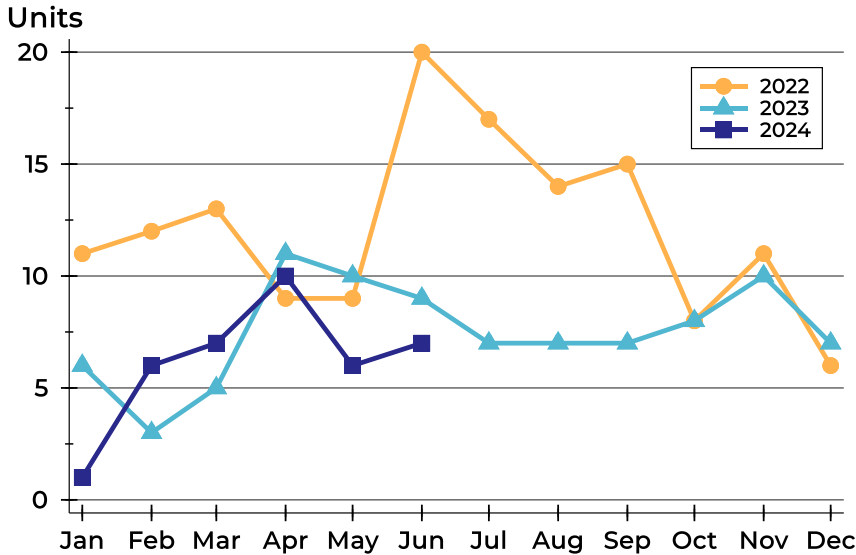
History of Closed Listings





Jackson County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	11	6	1
February	12	3	6
March	13	5	7
April	9	11	10
May	9	10	6
June	20	9	7
July	17	7	
August	14	7	
September	15	7	
October	8	8	
November	11	10	
December	6	7	

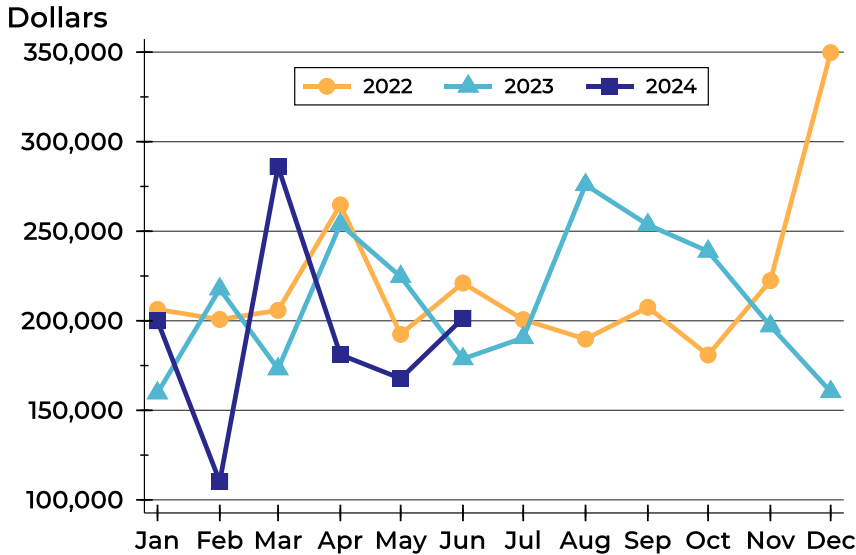
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	2.7	69,000	69,000	0	0	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	1	14.3%	0.0	110,000	110,000	7	7	84.7%	84.7%	84.7%	84.7%
\$125,000-\$149,999	1	14.3%	0.0	148,900	148,900	208	208	100.0%	100.0%	99.9%	99.9%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	14.3%	6.0	186,900	186,900	0	0	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	1	14.3%	1.7	200,000	200,000	0	0	95.2%	95.2%	95.2%	95.2%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	28.6%	0.0	347,450	347,450	11	11	99.3%	99.3%	96.6%	96.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



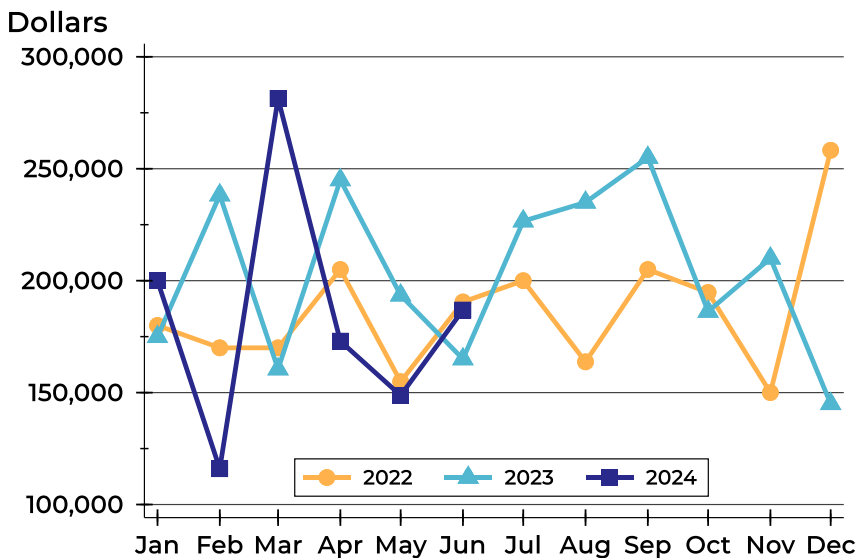
Jackson County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	206,357	159,650	200,000
February	200,723	217,742	110,250
March	205,800	173,090	286,057
April	264,722	253,864	181,100
May	192,422	224,630	167,750
June	221,075	178,722	201,386
July	200,641	190,514	
August	189,771	275,929	
September	207,533	253,600	
October	180,875	238,768	
November	222,404	197,100	
December	349,750	160,414	

Median Price

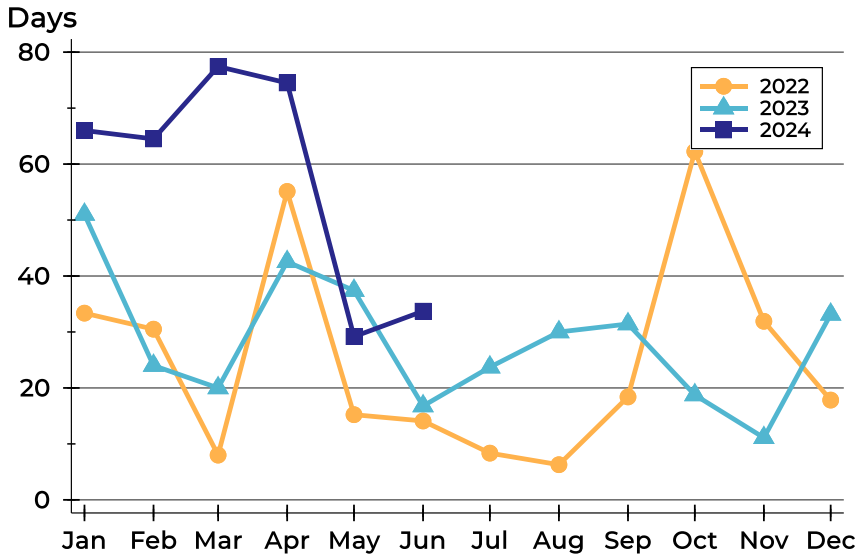


Month	2022	2023	2024
January	180,000	174,950	200,000
February	170,000	238,225	116,000
March	170,000	160,500	281,400
April	205,000	245,000	173,000
May	154,900	193,500	148,750
June	190,500	165,000	186,900
July	200,000	226,600	
August	163,750	235,000	
September	205,000	255,000	
October	194,750	186,250	
November	150,000	210,000	
December	258,250	145,000	



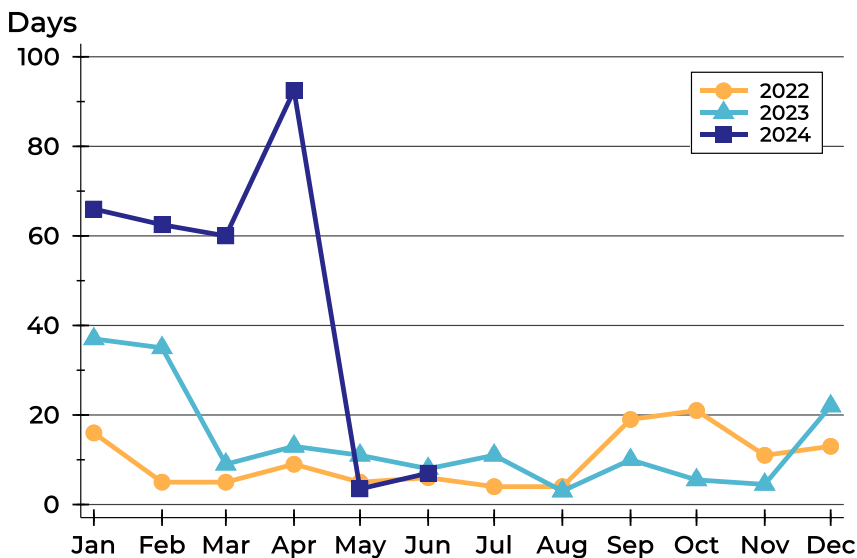
Jackson County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	51	66
February	31	24	65
March	8	20	77
April	55	43	75
May	15	37	29
June	14	17	34
July	8	24	
August	6	30	
September	18	31	
October	62	19	
November	32	11	
December	18	33	

Median DOM



Month	2022	2023	2024
January	16	37	66
February	5	35	63
March	5	9	60
April	9	13	93
May	5	11	4
June	6	8	7
July	4	11	
August	4	3	
September	19	10	
October	21	6	
November	11	5	
December	13	22	



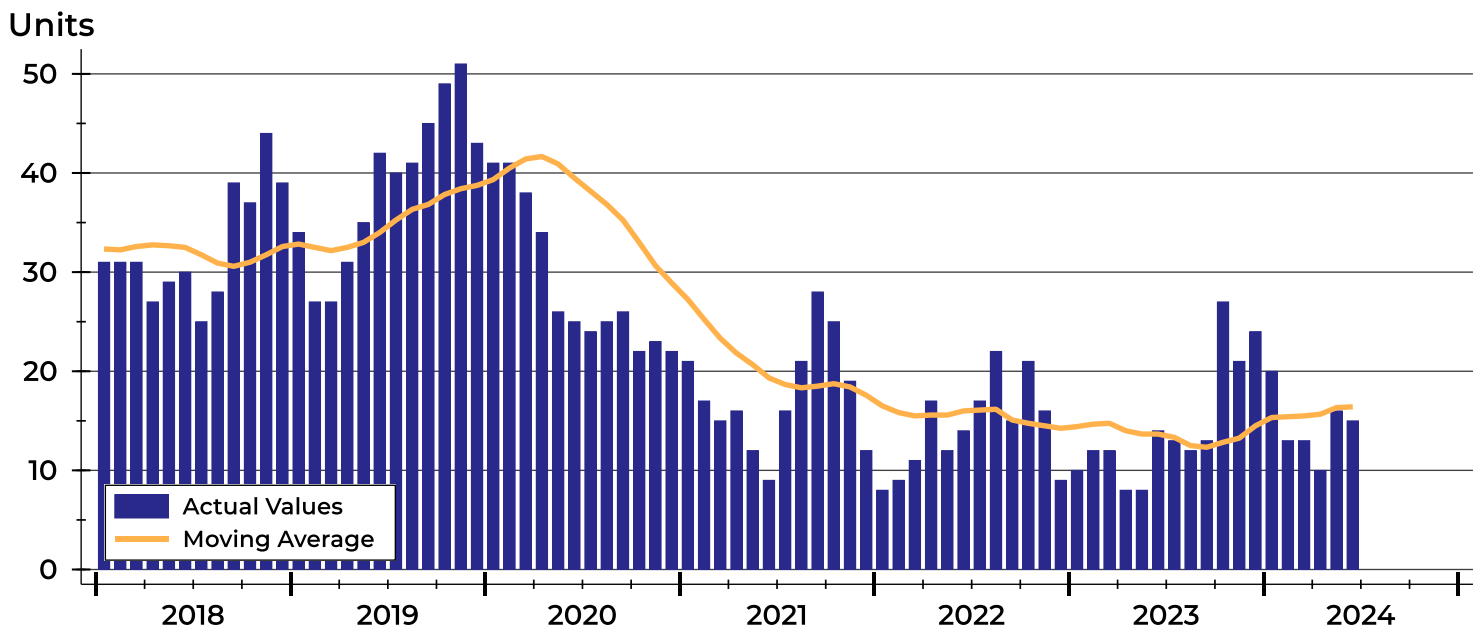
Jackson County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		15	14	7.1%
Volume (1,000s)		3,776	5,072	-25.6%
Months' Supply		2.2	1.5	46.7%
Average	List Price	251,713	362,286	-30.5%
	Days on Market	97	50	94.0%
	Percent of Original	95.7%	94.6%	1.2%
Median	List Price	225,000	324,500	-30.7%
	Days on Market	68	30	126.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 15 homes were available for sale in Jackson County at the end of June. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of June was \$225,000, down 30.7% from 2023. The typical time on market for active listings was 68 days, up from 30 days a year earlier.

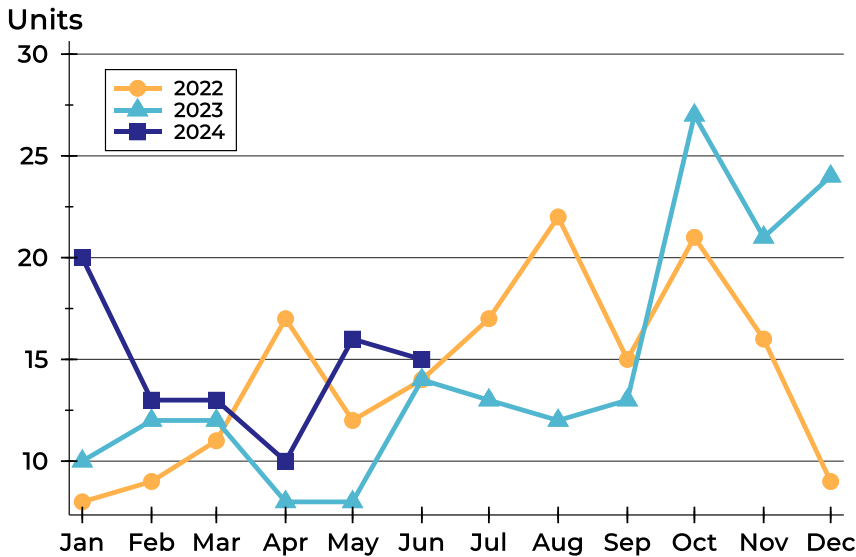
History of Active Listings





Jackson County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	8	10	20
February	9	12	13
March	11	12	13
April	17	8	10
May	12	8	16
June	14	14	15
July	17	13	
August	22	12	
September	15	13	
October	21	27	
November	16	21	
December	9	24	

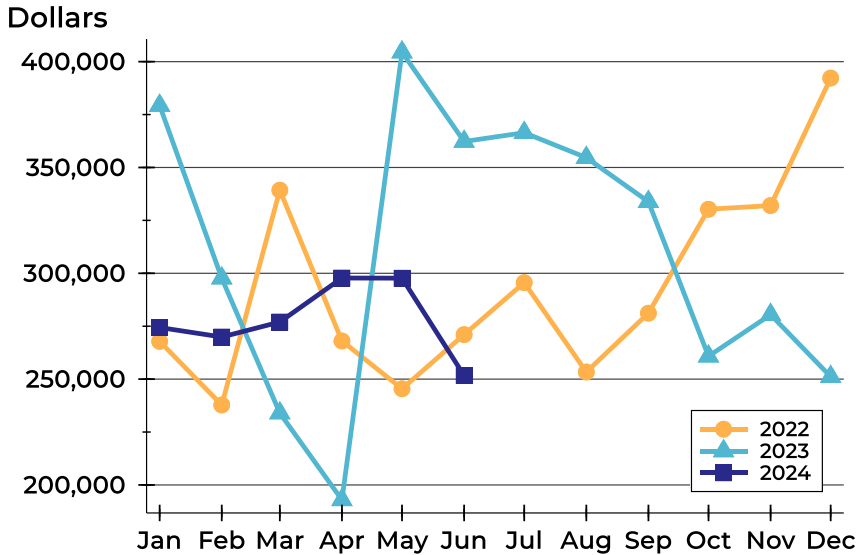
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	13.3%	2.7	80,000	80,000	80	80	88.9%	88.9%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	6.7%	N/A	167,500	167,500	7	7	100.0%	100.0%
\$175,000-\$199,999	4	26.7%	6.0	187,600	189,000	92	56	93.7%	94.5%
\$200,000-\$249,999	2	13.3%	1.7	237,450	237,450	26	26	100.0%	100.0%
\$250,000-\$299,999	5	33.3%	N/A	274,580	269,000	89	68	96.7%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	6.7%	N/A	850,000	850,000	423	423	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



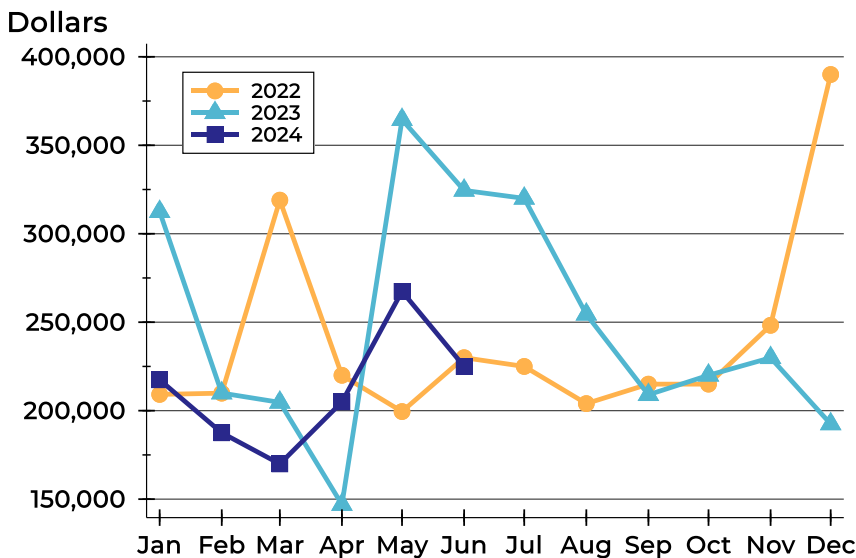
Jackson County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	267,850	379,285	274,408
February	237,789	297,717	269,900
March	339,282	233,967	277,000
April	268,035	192,950	297,780
May	245,450	404,500	297,694
June	271,021	362,286	251,713
July	295,600	366,446	
August	253,373	354,654	
September	281,178	333,838	
October	330,275	260,818	
November	332,016	280,466	
December	392,256	251,167	

Median Price

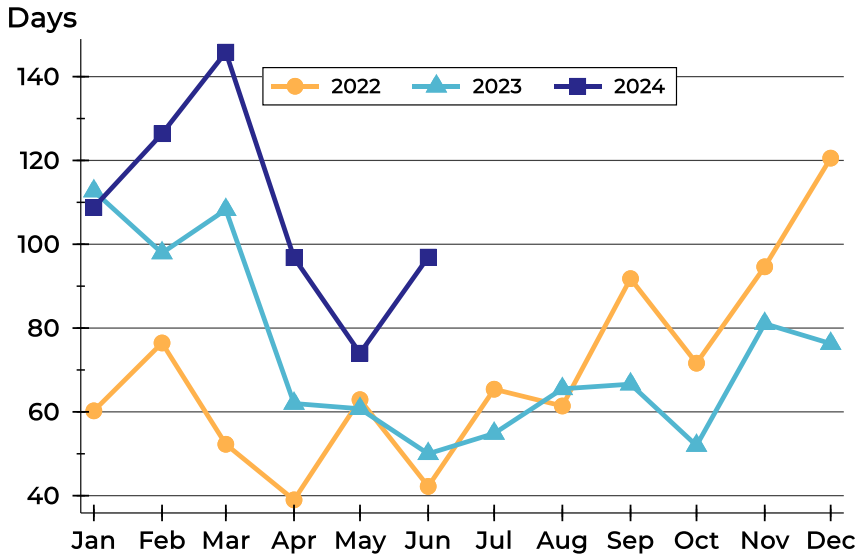


Month	2022	2023	2024
January	209,200	312,475	217,450
February	209,900	209,950	187,500
March	319,000	204,700	169,900
April	220,000	146,950	204,950
May	199,499	364,500	267,450
June	229,950	324,500	225,000
July	225,000	320,000	
August	204,000	254,475	
September	215,000	209,000	
October	215,000	220,000	
November	248,250	229,900	
December	390,000	192,500	



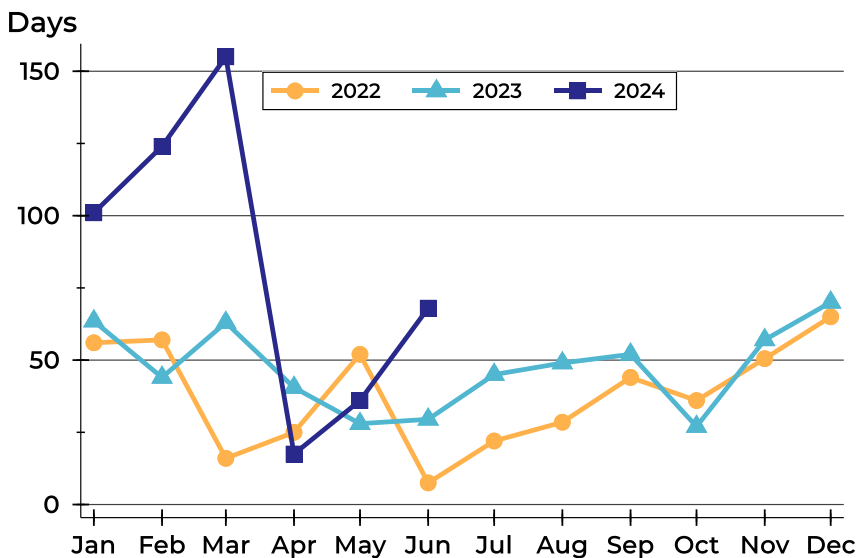
Jackson County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	60	113	109
February	76	98	126
March	52	108	146
April	39	62	97
May	63	61	74
June	42	50	97
July	65	55	
August	61	66	
September	92	67	
October	72	52	
November	95	81	
December	121	76	

Median DOM

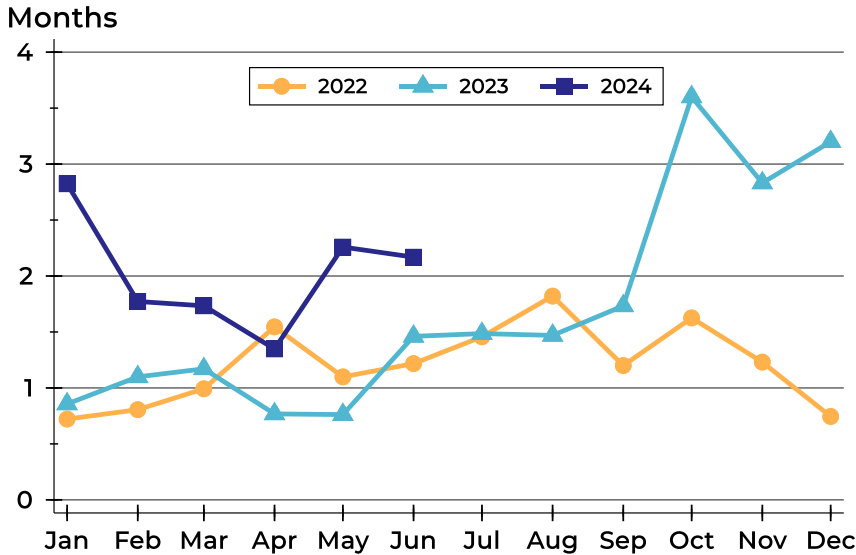


Month	2022	2023	2024
January	56	64	101
February	57	44	124
March	16	63	155
April	25	41	18
May	52	28	36
June	8	30	68
July	22	45	
August	29	49	
September	44	52	
October	36	27	
November	51	57	
December	65	70	



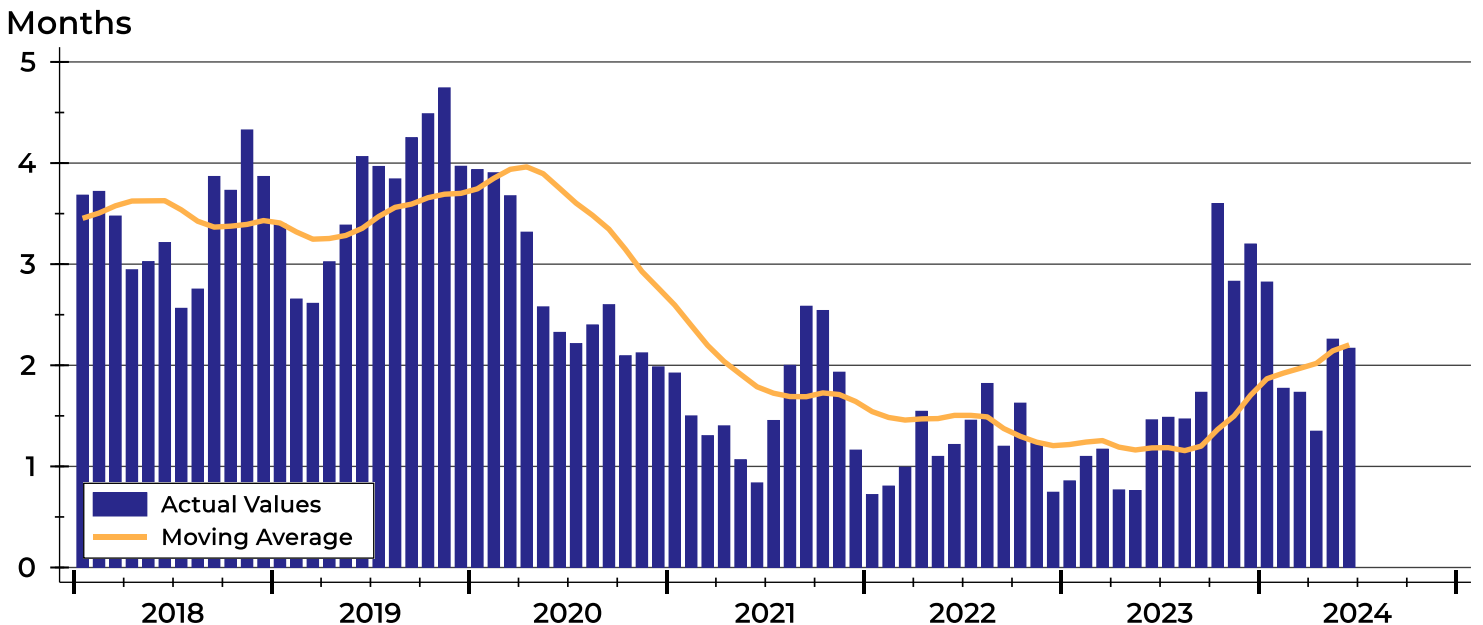
Jackson County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	0.9	2.8
February	0.8	1.1	1.8
March	1.0	1.2	1.7
April	1.5	0.8	1.3
May	1.1	0.8	2.3
June	1.2	1.5	2.2
July	1.5	1.5	
August	1.8	1.5	
September	1.2	1.7	
October	1.6	3.6	
November	1.2	2.8	
December	0.7	3.2	

History of Month's Supply





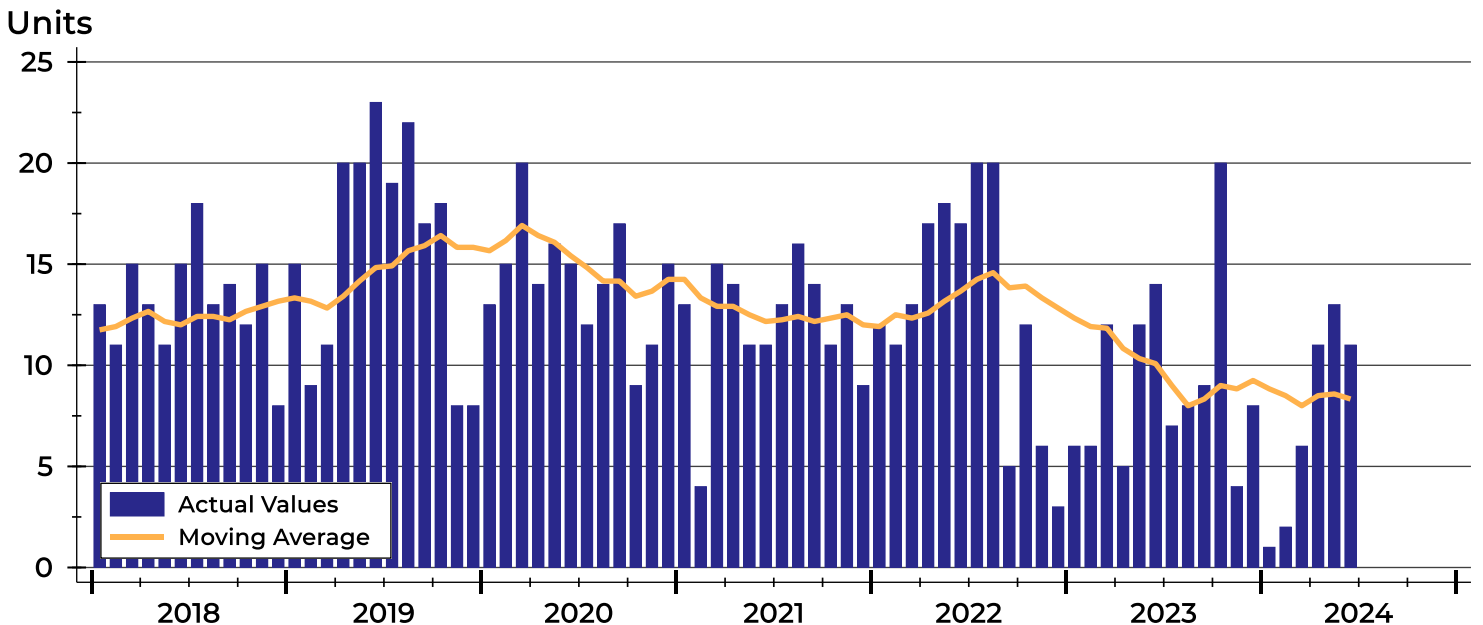
Jackson County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	11	14	-21.4%
	Volume (1,000s)	2,184	3,294	-33.7%
	Average List Price	198,545	235,275	-15.6%
	Median List Price	189,000	249,975	-24.4%
Year-to-Date	New Listings	44	55	-20.0%
	Volume (1,000s)	9,471	12,517	-24.3%
	Average List Price	215,239	227,585	-5.4%
	Median List Price	188,250	228,000	-17.4%

A total of 11 new listings were added in Jackson County during June, down 21.4% from the same month in 2023. Year-to-date Jackson County has seen 44 new listings.

The median list price of these homes was \$189,000 down from \$249,975 in 2023.

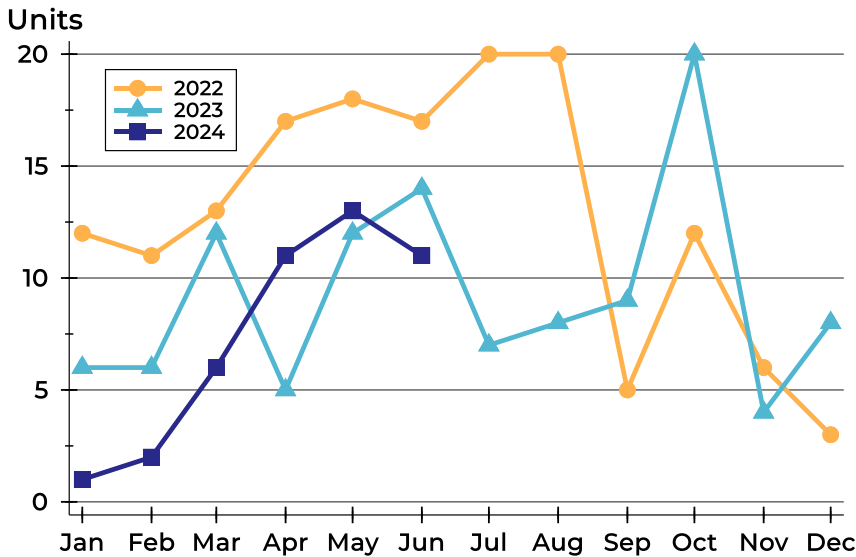
History of New Listings





Jackson County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	12	6	1
February	11	6	2
March	13	12	6
April	17	5	11
May	18	12	13
June	17	14	11
July	20	7	
August	20	8	
September	5	9	
October	12	20	
November	6	4	
December	3	8	

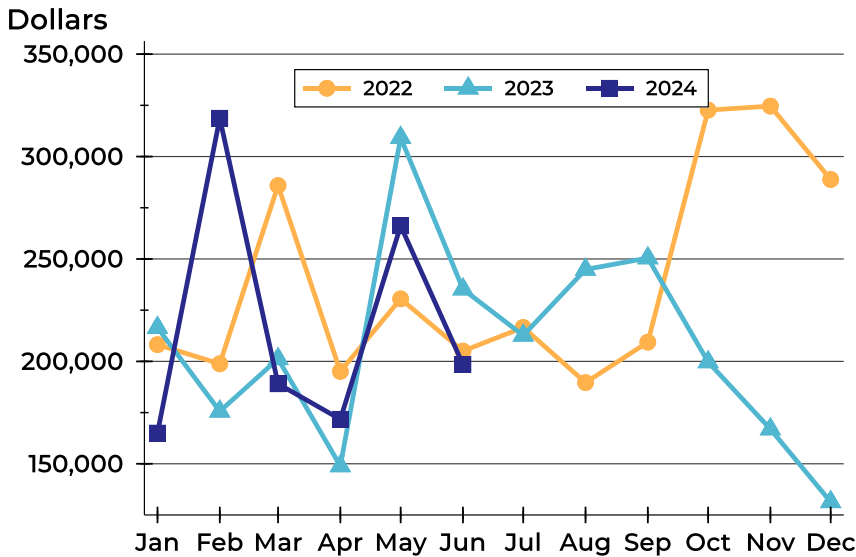
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	9.1%	45,000	45,000	33	33	100.0%	100.0%
\$50,000-\$99,999	2	18.2%	74,900	74,900	4	4	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	9.1%	134,900	134,900	2	2	100.0%	100.0%
\$150,000-\$174,999	1	9.1%	167,500	167,500	13	13	100.0%	100.0%
\$175,000-\$199,999	1	9.1%	189,000	189,000	17	17	100.0%	100.0%
\$200,000-\$249,999	1	9.1%	249,900	249,900	17	17	100.0%	100.0%
\$250,000-\$299,999	2	18.2%	267,450	267,450	5	5	100.0%	100.0%
\$300,000-\$399,999	2	18.2%	356,500	356,500	5	5	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



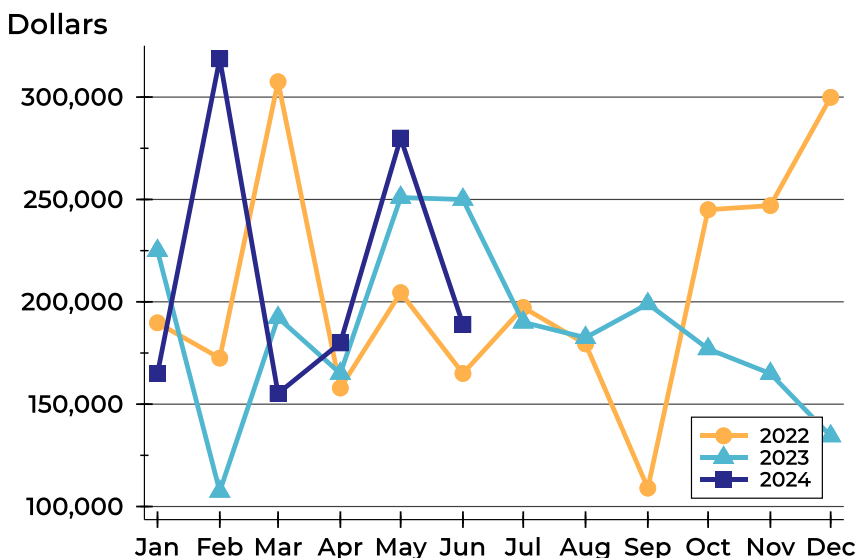
Jackson County New Listings Analysis

Average Price



Month	2022	2023	2024
January	208,175	216,492	165,000
February	198,832	175,617	318,700
March	285,862	201,233	189,067
April	195,112	148,940	171,745
May	230,539	309,267	266,192
June	205,038	235,275	198,545
July	216,580	212,686	
August	189,645	244,875	
September	209,400	250,460	
October	322,683	199,715	
November	324,617	166,950	
December	288,800	131,413	

Median Price



Month	2022	2023	2024
January	189,750	225,000	165,000
February	172,500	107,400	318,700
March	307,500	192,250	155,250
April	157,900	165,000	179,900
May	204,499	250,950	280,000
June	165,000	249,975	189,000
July	197,250	190,000	
August	179,450	182,500	
September	109,000	199,000	
October	245,000	177,000	
November	247,000	164,950	
December	299,900	134,450	



Jackson County Contracts Written Analysis

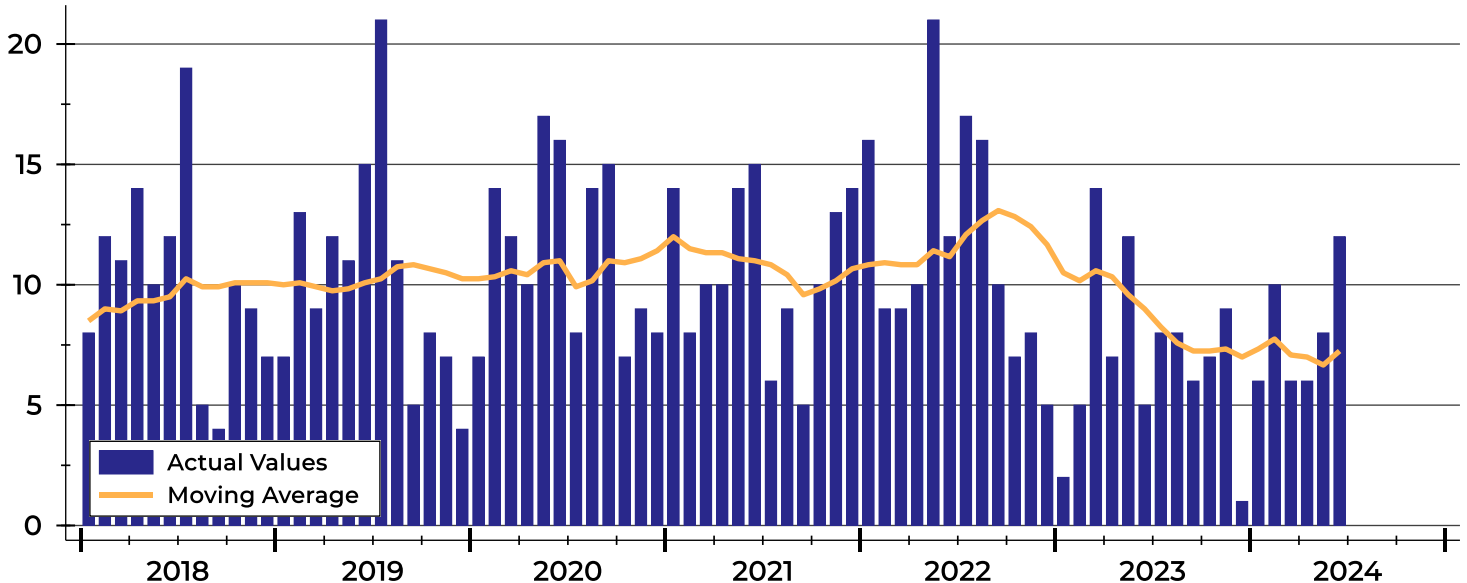
Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		12	5	140.0%	48	45	6.7%
Volume (1,000s)		3,092	1,084	185.2%	10,562	10,397	1.6%
Average	Sale Price	257,625	216,780	18.8%	220,036	231,054	-4.8%
	Days on Market	32	22	45.5%	56	32	75.0%
	Percent of Original	98.8%	98.4%	0.4%	95.2%	96.1%	-0.9%
Median	Sale Price	267,450	235,000	13.8%	174,925	225,000	-22.3%
	Days on Market	7	5	40.0%	21	10	110.0%
	Percent of Original	100.0%	100.0%	0.0%	99.3%	100.0%	-0.7%

A total of 12 contracts for sale were written in Jackson County during the month of June, up from 5 in 2023. The median list price of these homes was \$267,450, up from \$235,000 the prior year.

Half of the homes that went under contract in June were on the market less than 7 days, compared to 5 days in June 2023.

History of Contracts Written

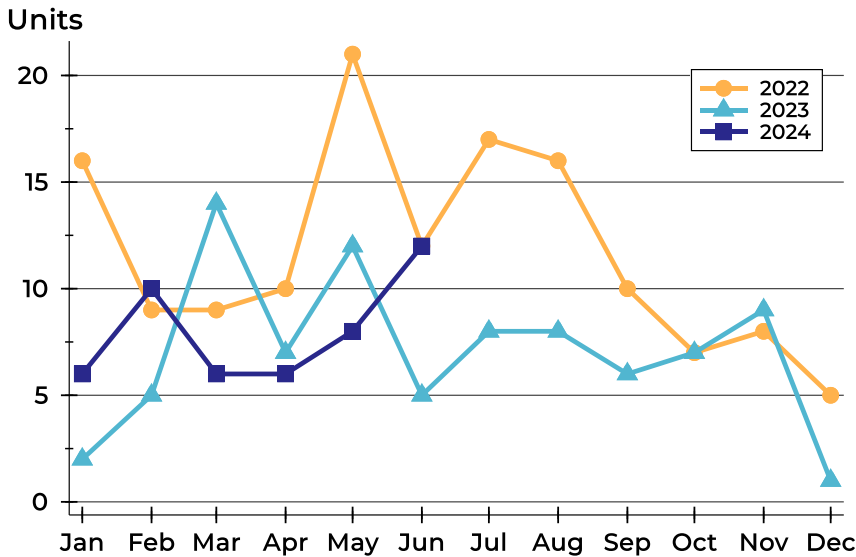
Units





Jackson County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	16	2	6
February	9	5	10
March	9	14	6
April	10	7	6
May	21	12	8
June	12	5	12
July	17	8	
August	16	8	
September	10	6	
October	7	7	
November	8	9	
December	5	1	

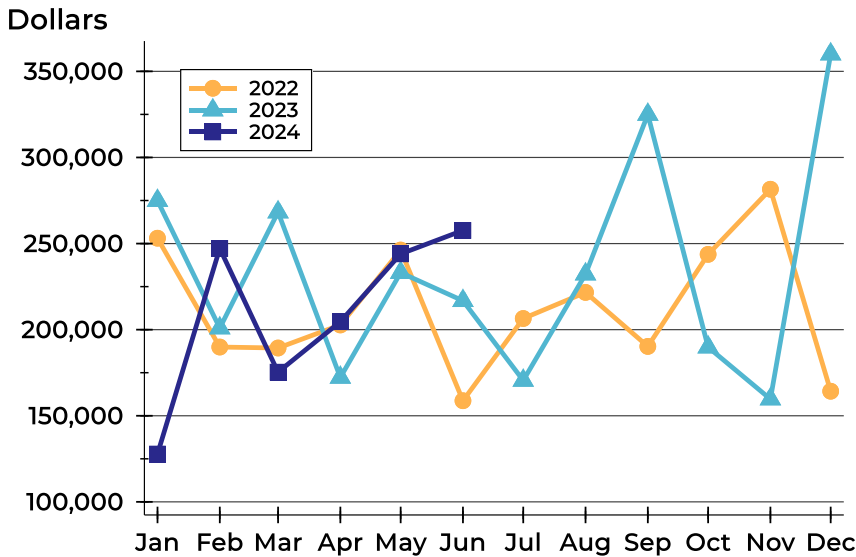
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	16.7%	74,900	74,900	4	4	100.0%	100.0%
\$100,000-\$124,999	1	8.3%	119,500	119,500	43	43	92.3%	92.3%
\$125,000-\$149,999	1	8.3%	134,900	134,900	2	2	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	8.3%	249,900	249,900	17	17	100.0%	100.0%
\$250,000-\$299,999	3	25.0%	273,300	274,900	88	41	100.0%	100.0%
\$300,000-\$399,999	2	16.7%	356,500	356,500	5	5	100.0%	100.0%
\$400,000-\$499,999	2	16.7%	452,250	452,250	22	22	96.9%	96.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



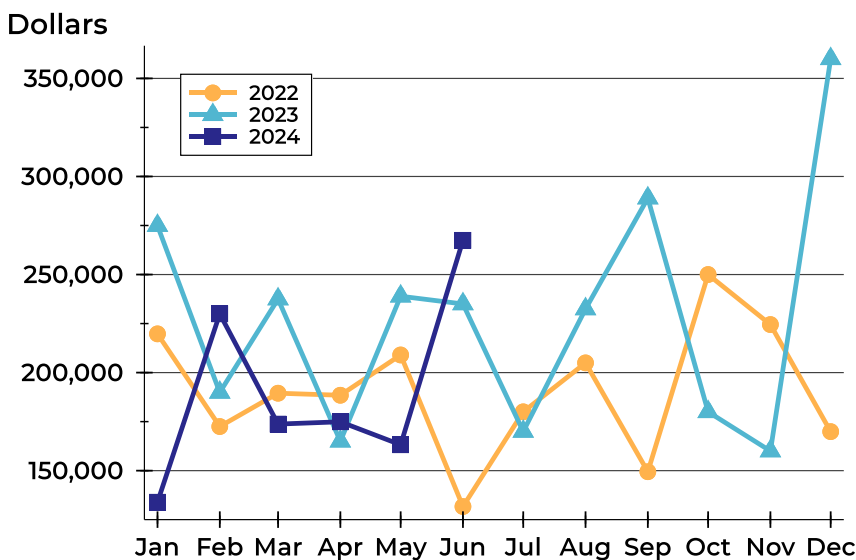
Jackson County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	253,125	274,950	127,800
February	189,917	200,930	247,160
March	189,356	268,271	175,333
April	202,750	172,257	204,625
May	246,243	233,117	244,013
June	158,737	216,780	257,625
July	206,476	170,500	
August	221,638	232,225	
September	190,290	324,948	
October	243,743	189,829	
November	281,550	159,688	
December	164,260	360,000	

Median Price

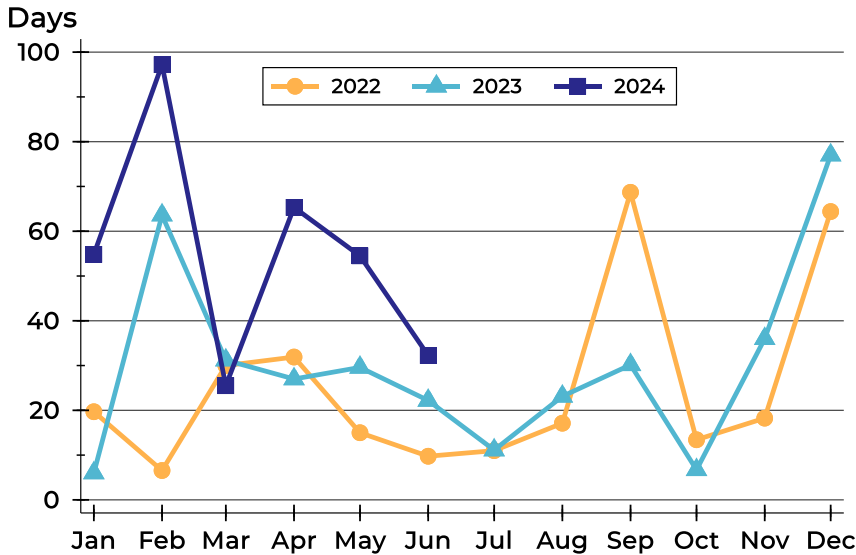


Month	2022	2023	2024
January	219,750	274,950	133,900
February	172,500	189,900	229,950
March	189,500	237,500	173,750
April	188,450	165,000	174,925
May	209,000	238,950	163,200
June	131,700	235,000	267,450
July	180,000	170,000	
August	204,950	232,450	
September	149,450	288,975	
October	250,000	180,000	
November	224,500	160,000	
December	169,900	360,000	



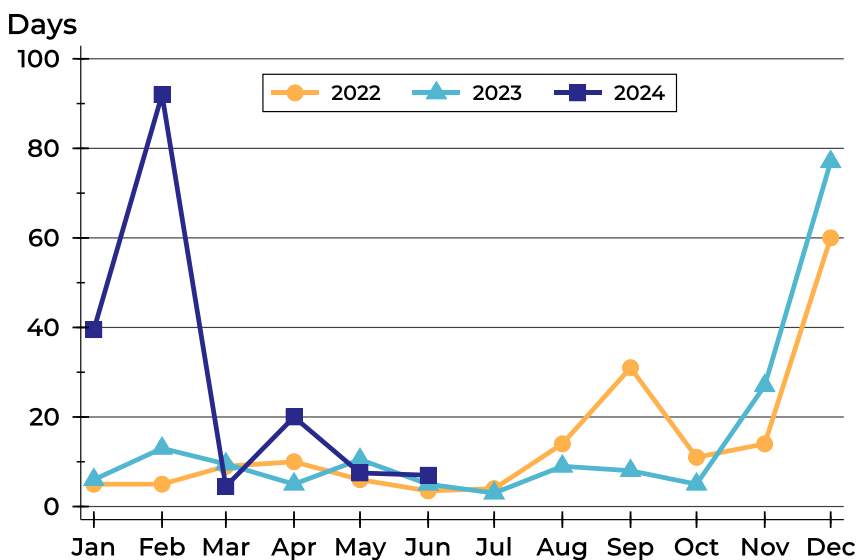
Jackson County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	20	6	55
February	7	64	97
March	30	31	26
April	32	27	65
May	15	30	55
June	10	22	32
July	11	11	
August	17	23	
September	69	30	
October	13	7	
November	18	36	
December	64	77	

Median DOM



Month	2022	2023	2024
January	5	6	40
February	5	13	92
March	9	10	5
April	10	5	20
May	6	11	8
June	4	5	7
July	4	3	
August	14	9	
September	31	8	
October	11	5	
November	14	27	
December	60	77	



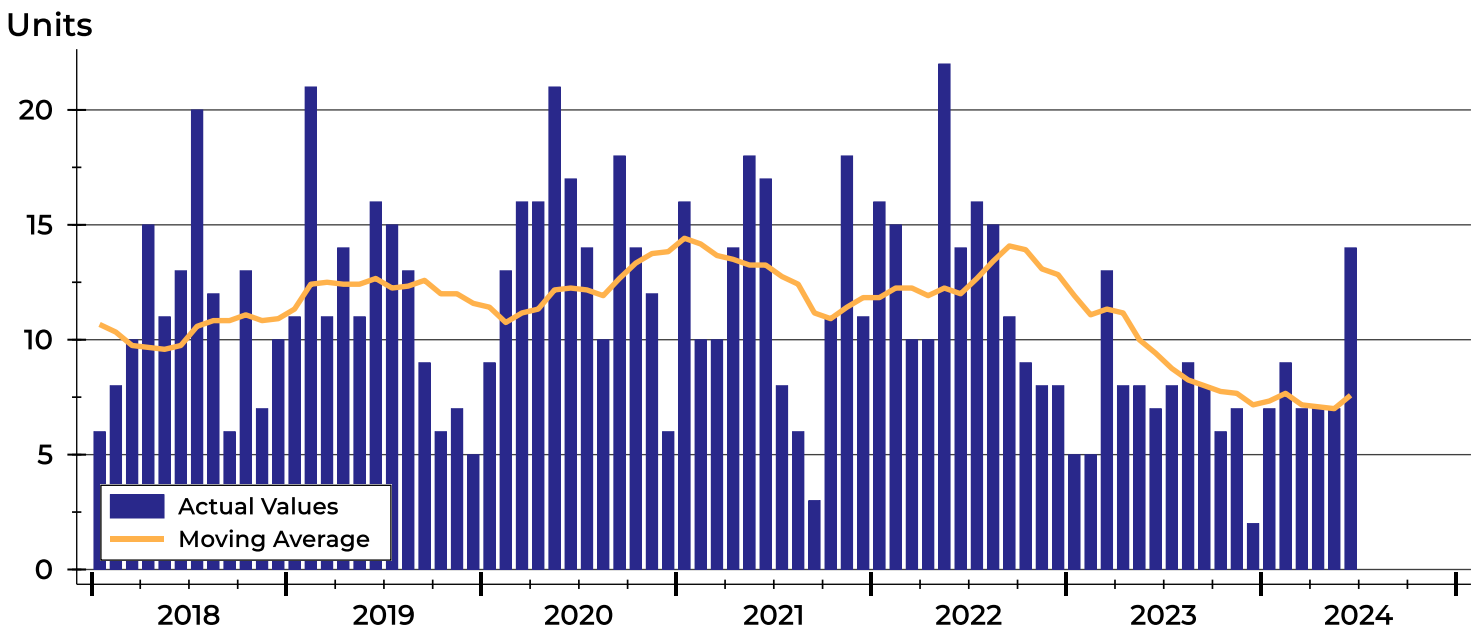
Jackson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		14	7	100.0%
Volume (1,000s)		4,046	1,581	155.9%
Average	List Price	288,964	225,843	27.9%
	Days on Market	50	18	177.8%
	Percent of Original	98.9%	99.4%	-0.5%
Median	List Price	279,950	239,000	17.1%
	Days on Market	12	5	140.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 listings in Jackson County had contracts pending at the end of June, up from 7 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

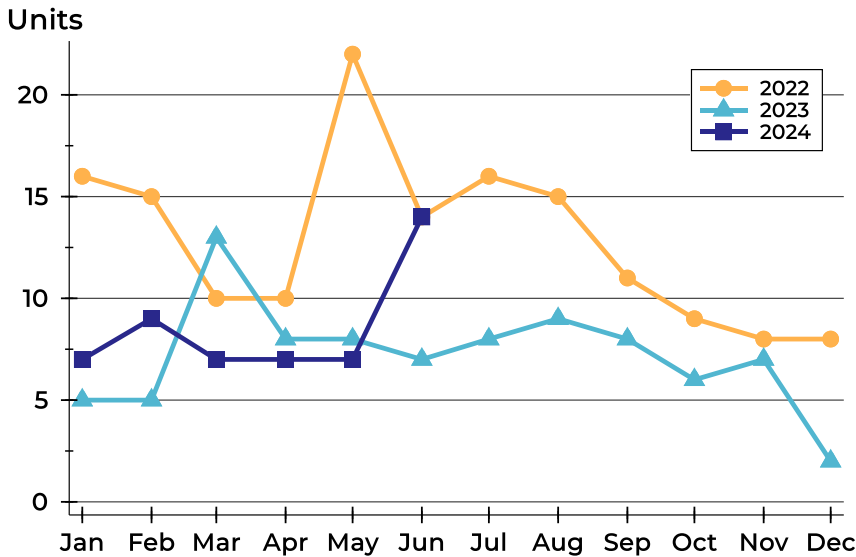
History of Pending Contracts





Jackson County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	16	5	7
February	15	5	9
March	10	13	7
April	10	8	7
May	22	8	7
June	14	7	14
July	16	8	
August	15	9	
September	11	8	
October	9	6	
November	8	7	
December	8	2	

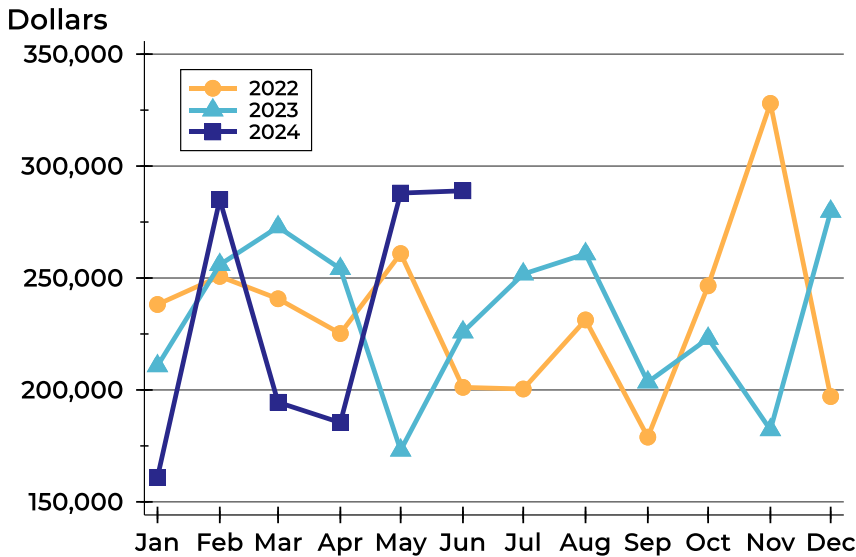
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	45,000	45,000	17	17	100.0%	100.0%
\$50,000-\$99,999	2	14.3%	74,900	74,900	4	4	100.0%	100.0%
\$100,000-\$124,999	1	7.1%	119,500	119,500	43	43	92.3%	92.3%
\$125,000-\$149,999	1	7.1%	134,900	134,900	2	2	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	21.4%	273,300	274,900	88	41	100.0%	100.0%
\$300,000-\$399,999	2	14.3%	356,500	356,500	5	5	100.0%	100.0%
\$400,000-\$499,999	3	21.4%	454,800	455,000	29	37	97.2%	97.9%
\$500,000-\$749,999	1	7.1%	699,000	699,000	274	274	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



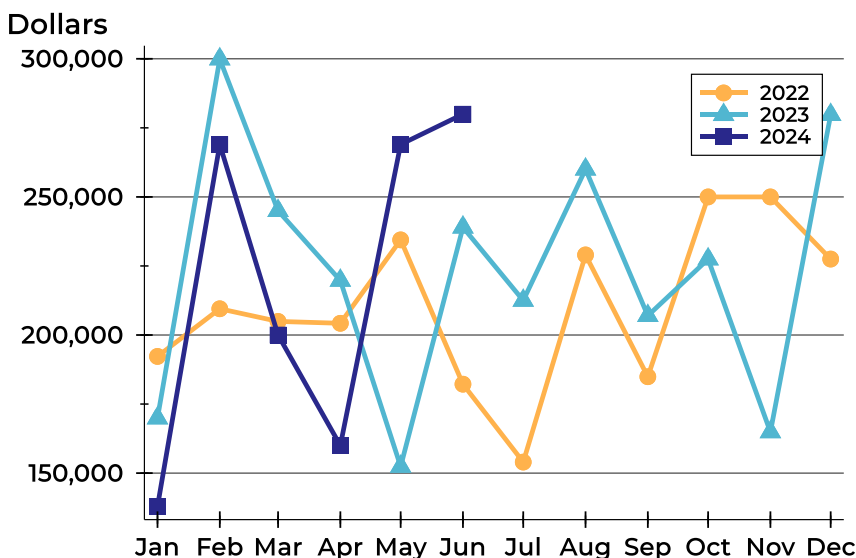
Jackson County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	238,169	210,740	160,971
February	250,723	255,930	285,078
March	240,725	272,815	194,486
April	225,210	254,138	185,407
May	260,918	173,050	287,943
June	201,161	225,843	288,964
July	200,419	251,750	
August	231,287	260,767	
September	178,927	203,494	
October	246,511	222,992	
November	327,999	182,171	
December	197,038	279,750	

Median Price

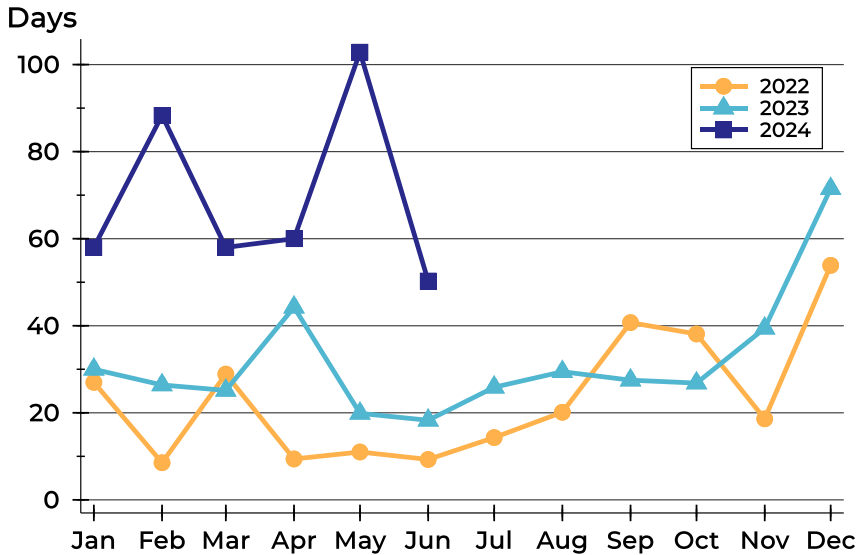


Month	2022	2023	2024
January	192,250	169,900	137,900
February	209,500	299,900	269,000
March	204,925	245,000	200,000
April	204,250	219,750	160,000
May	234,450	152,400	269,000
June	182,200	239,000	279,950
July	154,000	212,500	
August	229,000	260,000	
September	184,900	207,000	
October	250,000	227,475	
November	250,000	164,900	
December	227,500	279,750	



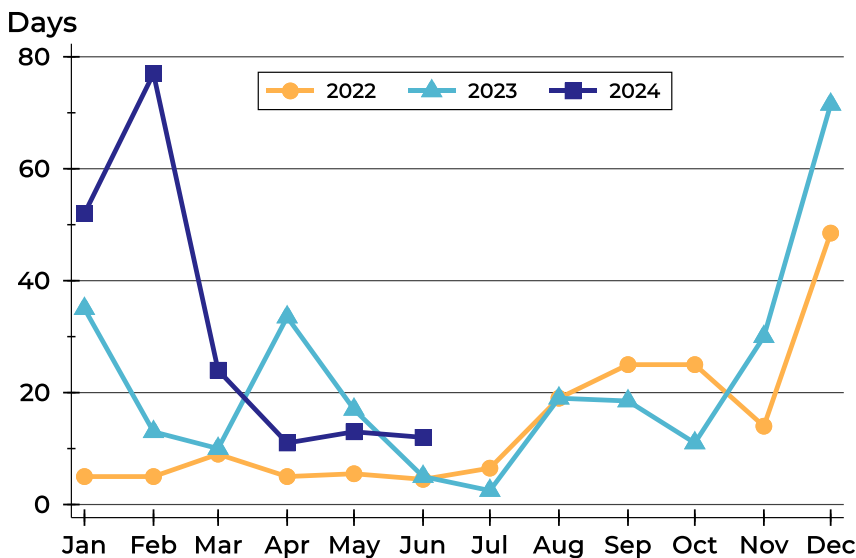
Jackson County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	27	30	58
February	9	26	88
March	29	25	58
April	9	44	60
May	11	20	103
June	9	18	50
July	14	26	
August	20	29	
September	41	28	
October	38	27	
November	19	39	
December	54	72	

Median DOM



Month	2022	2023	2024
January	5	35	52
February	5	13	77
March	9	10	24
April	5	34	11
May	6	17	13
June	5	5	12
July	7	3	
August	19	19	
September	25	19	
October	25	11	
November	14	30	
December	49	72	



**June
2024**

Sunflower MLS Statistics



Jefferson County Housing Report



Market Overview

Jefferson County Home Sales Fell in June

Total home sales in Jefferson County fell last month to 11 units, compared to 12 units in June 2023. Total sales volume was \$3.5 million, up from a year earlier.

The median sale price in June was \$365,000, up from \$219,950 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 100.0% of their list prices.

Jefferson County Active Listings Up at End of June

The total number of active listings in Jefferson County at the end of June was 26 units, up from 19 at the same point in 2023. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$344,950.

During June, a total of 12 contracts were written down from 14 in June 2023. At the end of the month, there were 17 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Jefferson County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		11	12	9	66	65	77
Change from prior year		-8.3%	33.3%	-50.0%	1.5%	-15.6%	-13.5%
Active Listings		26	19	25	N/A	N/A	N/A
Change from prior year		36.8%	-24.0%	47.1%			
Months' Supply		2.2	1.4	1.6	N/A	N/A	N/A
Change from prior year		57.1%	-12.5%	45.5%			
New Listings		15	15	33	88	83	97
Change from prior year		0.0%	-54.5%	73.7%	6.0%	-14.4%	-6.7%
Contracts Written		12	14	14	66	75	79
Change from prior year		-14.3%	0.0%	-6.7%	-12.0%	-5.1%	-19.4%
Pending Contracts		17	14	14	N/A	N/A	N/A
Change from prior year		21.4%	0.0%	-12.5%			
Sales Volume (1,000s)		3,489	2,773	2,037	16,446	14,835	17,412
Change from prior year		25.8%	36.1%	-51.2%	10.9%	-14.8%	0.2%
Average	Sale Price	317,182	231,075	226,278	249,175	228,238	226,132
	Change from prior year	37.3%	2.1%	-2.5%	9.2%	0.9%	15.8%
	List Price of Actives	401,990	295,921	234,824	N/A	N/A	N/A
	Change from prior year	35.8%	26.0%	-7.1%			
	Days on Market	46	25	13	39	29	22
Change from prior year	84.0%	92.3%	116.7%	34.5%	31.8%	22.2%	
Percent of List	99.4%	100.5%	107.3%	97.7%	98.5%	101.6%	
Change from prior year	-1.1%	-6.3%	4.9%	-0.8%	-3.1%	0.1%	
Percent of Original	97.4%	99.3%	108.2%	95.6%	96.5%	101.3%	
Change from prior year	-1.9%	-8.2%	5.4%	-0.9%	-4.7%	0.7%	
Median	Sale Price	365,000	219,950	211,000	248,600	195,000	190,000
	Change from prior year	65.9%	4.2%	11.1%	27.5%	2.6%	3.5%
	List Price of Actives	344,950	275,000	180,000	N/A	N/A	N/A
	Change from prior year	25.4%	52.8%	38.6%			
	Days on Market	6	3	7	14	8	6
Change from prior year	100.0%	-57.1%	75.0%	75.0%	33.3%	50.0%	
Percent of List	100.0%	100.0%	105.0%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	-4.8%	5.0%	0.0%	0.0%	0.0%	
Percent of Original	97.7%	100.0%	108.7%	97.9%	99.7%	100.0%	
Change from prior year	-2.3%	-8.0%	8.7%	-1.8%	-0.3%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



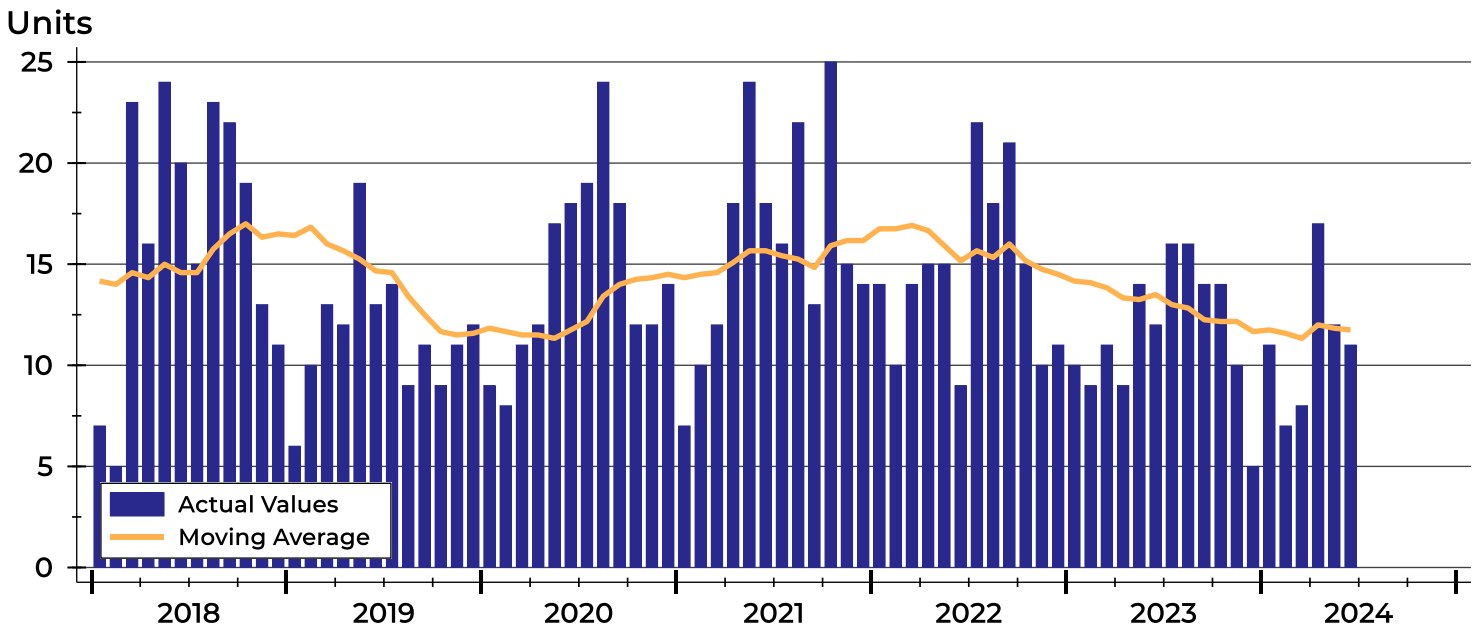
Jefferson County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		11	12	-8.3%	66	65	1.5%
Volume (1,000s)		3,489	2,773	25.8%	16,446	14,835	10.9%
Months' Supply		2.2	1.4	57.1%	N/A	N/A	N/A
Average	Sale Price	317,182	231,075	37.3%	249,175	228,238	9.2%
	Days on Market	46	25	84.0%	39	29	34.5%
	Percent of List	99.4%	100.5%	-1.1%	97.7%	98.5%	-0.8%
	Percent of Original	97.4%	99.3%	-1.9%	95.6%	96.5%	-0.9%
Median	Sale Price	365,000	219,950	65.9%	248,600	195,000	27.5%
	Days on Market	6	3	100.0%	14	8	75.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	97.7%	100.0%	-2.3%	97.9%	99.7%	-1.8%

A total of 11 homes sold in Jefferson County in June, down from 12 units in June 2023. Total sales volume rose to \$3.5 million compared to \$2.8 million in the previous year.

The median sales price in June was \$365,000, up 65.9% compared to the prior year. Median days on market was 6 days, down from 15 days in May, but up from 3 in June 2023.

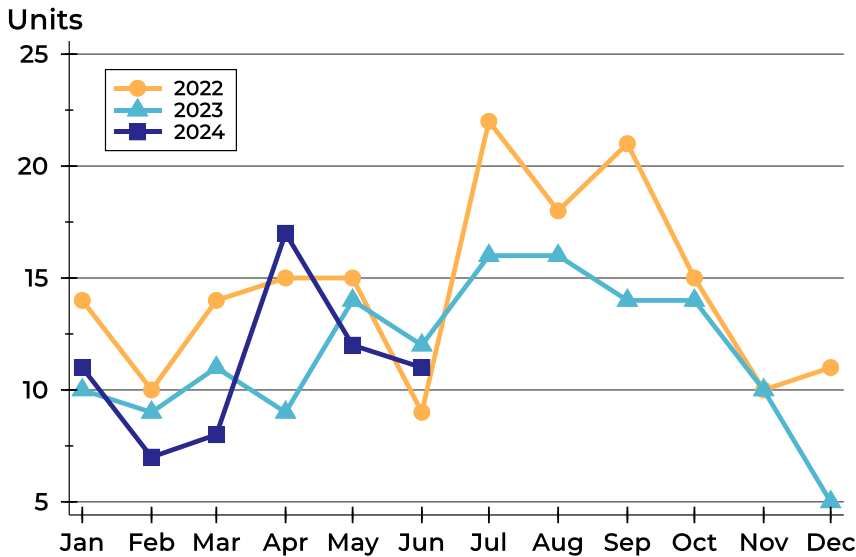
History of Closed Listings





Jefferson County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	10	11
February	10	9	7
March	14	11	8
April	15	9	17
May	15	14	12
June	9	12	11
July	22	16	
August	18	16	
September	21	14	
October	15	14	
November	10	10	
December	11	5	

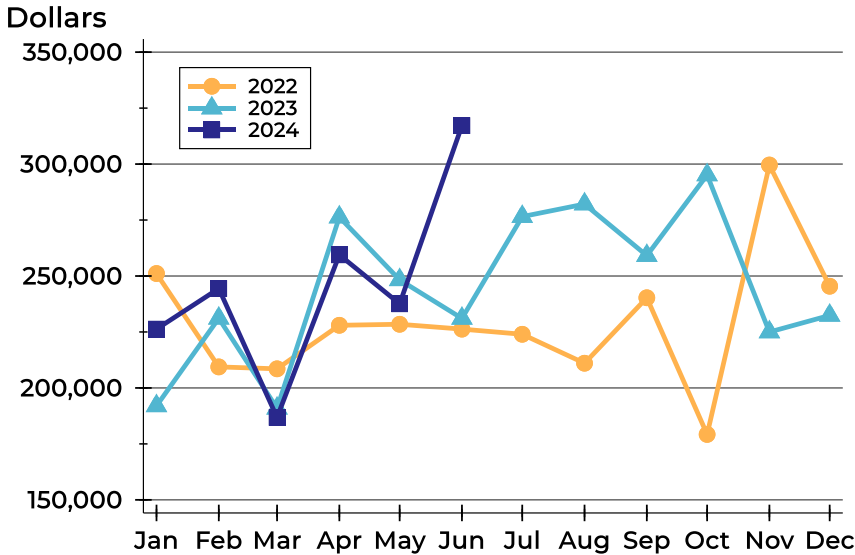
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	18.2%	0.9	187,500	187,500	139	139	98.1%	98.1%	95.3%	95.3%
\$200,000-\$249,999	1	9.1%	1.6	210,000	210,000	5	5	97.7%	97.7%	97.7%	97.7%
\$250,000-\$299,999	2	18.2%	1.0	267,500	267,500	3	3	101.0%	101.0%	101.0%	101.0%
\$300,000-\$399,999	4	36.4%	0.9	377,500	378,000	53	30	99.2%	99.9%	95.3%	94.7%
\$400,000-\$499,999	2	18.2%	4.0	429,500	429,500	2	2	100.2%	100.2%	100.2%	100.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



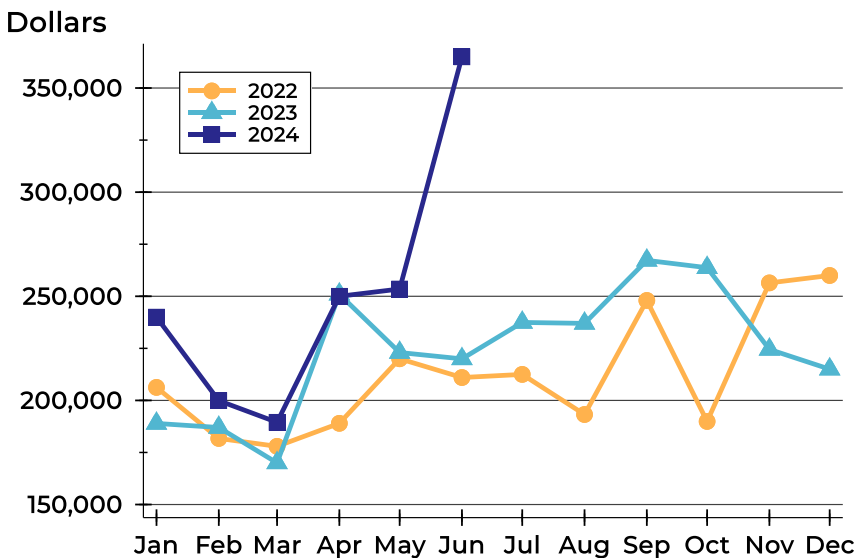
Jefferson County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	251,111	191,980	226,291
February	209,400	231,111	244,400
March	208,539	190,909	186,850
April	227,993	276,311	259,462
May	228,443	248,286	237,575
June	226,278	231,075	317,182
July	223,977	276,540	
August	211,039	282,138	
September	240,283	259,107	
October	179,240	295,143	
November	299,590	224,978	
December	245,447	232,400	

Median Price

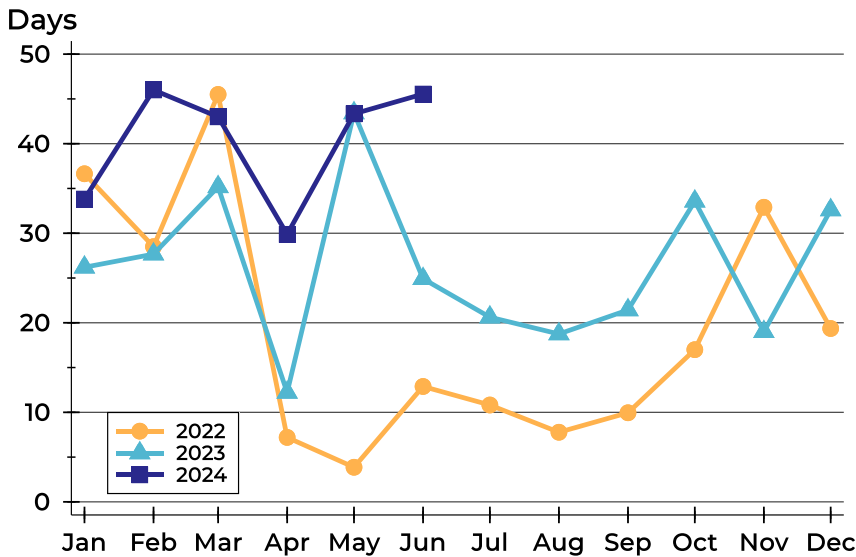


Month	2022	2023	2024
January	206,250	188,950	240,000
February	181,750	187,000	199,900
March	177,950	170,000	189,500
April	189,000	251,000	250,000
May	220,000	223,000	253,500
June	211,000	219,950	365,000
July	212,500	237,450	
August	193,250	237,000	
September	248,000	267,250	
October	189,900	263,750	
November	256,450	224,500	
December	260,000	215,000	



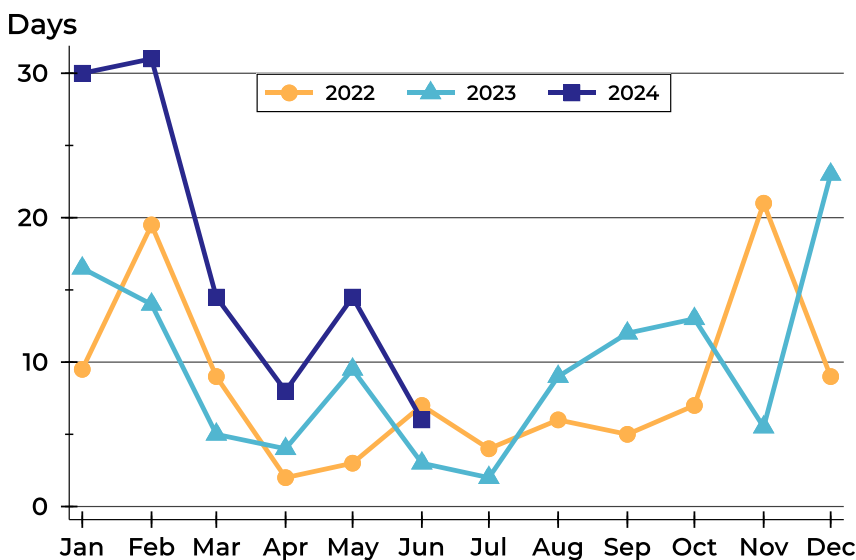
Jefferson County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	37	26	34
February	29	28	46
March	46	35	43
April	7	12	30
May	4	43	43
June	13	25	46
July	11	21	
August	8	19	
September	10	21	
October	17	34	
November	33	19	
December	19	33	

Median DOM



Month	2022	2023	2024
January	10	17	30
February	20	14	31
March	9	5	15
April	2	4	8
May	3	10	15
June	7	3	6
July	4	2	
August	6	9	
September	5	12	
October	7	13	
November	21	6	
December	9	23	



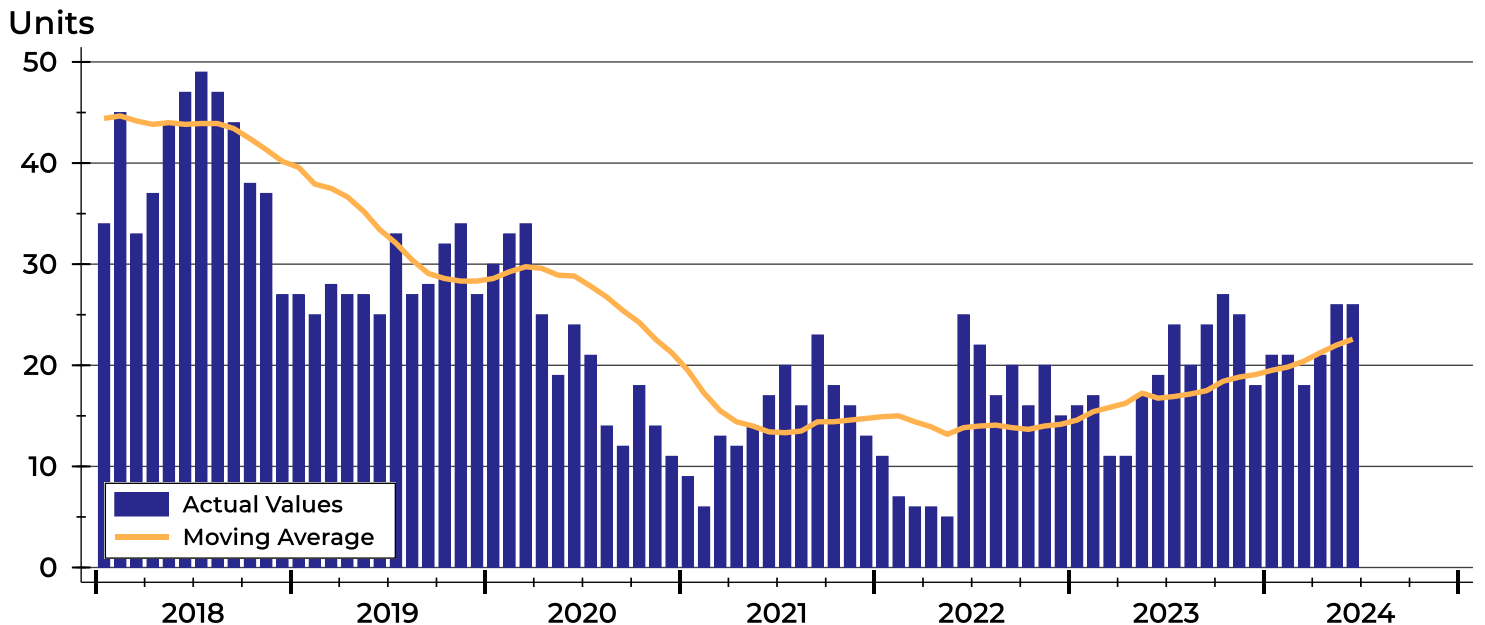
Jefferson County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		26	19	36.8%
Volume (1,000s)		10,452	5,622	85.9%
Months' Supply		2.2	1.4	57.1%
Average	List Price	401,990	295,921	35.8%
	Days on Market	65	52	25.0%
	Percent of Original	95.6%	97.5%	-1.9%
Median	List Price	344,950	275,000	25.4%
	Days on Market	53	32	65.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 26 homes were available for sale in Jefferson County at the end of June. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of June was \$344,950, up 25.4% from 2023. The typical time on market for active listings was 53 days, up from 32 days a year earlier.

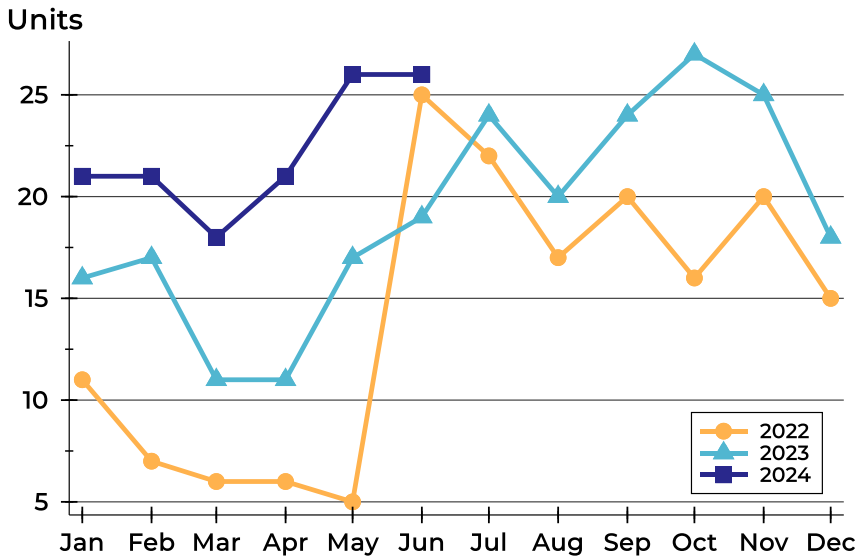
History of Active Listings





Jefferson County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	11	16	21
February	7	17	21
March	6	11	18
April	6	11	21
May	5	17	26
June	25	19	26
July	22	24	
August	17	20	
September	20	24	
October	16	27	
November	20	25	
December	15	18	

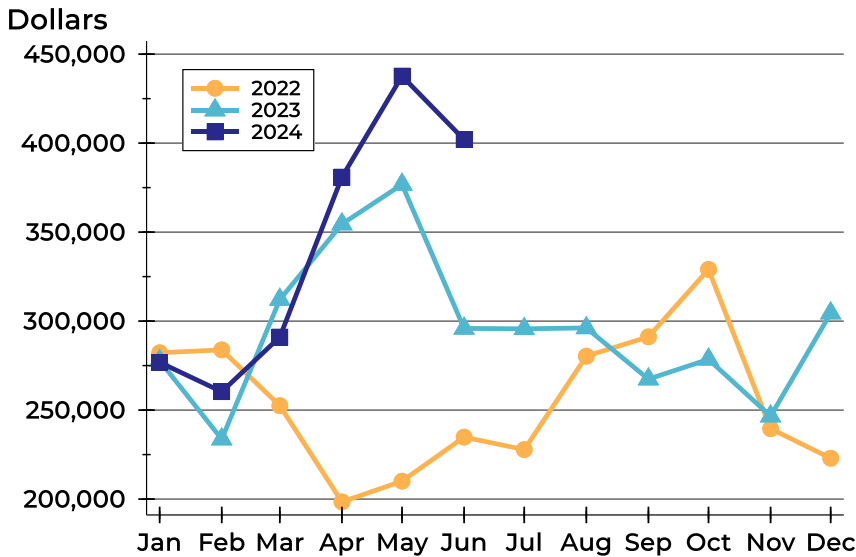
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.8%	N/A	90,000	90,000	314	314	60.2%	60.2%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	7.7%	N/A	139,950	139,950	42	42	100.0%	100.0%
\$150,000-\$174,999	3	11.5%	N/A	164,867	170,000	99	87	91.8%	93.0%
\$175,000-\$199,999	1	3.8%	0.9	189,000	189,000	8	8	100.0%	100.0%
\$200,000-\$249,999	3	11.5%	1.6	229,633	239,000	57	18	94.1%	100.0%
\$250,000-\$299,999	2	7.7%	1.0	292,400	292,400	18	18	97.6%	97.6%
\$300,000-\$399,999	2	7.7%	0.9	344,950	344,950	63	63	94.0%	94.0%
\$400,000-\$499,999	3	11.5%	4.0	444,983	440,000	57	61	97.1%	98.3%
\$500,000-\$749,999	7	26.9%	N/A	623,671	598,500	54	39	99.2%	100.0%
\$750,000-\$999,999	2	7.7%	N/A	867,000	867,000	59	59	99.4%	99.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



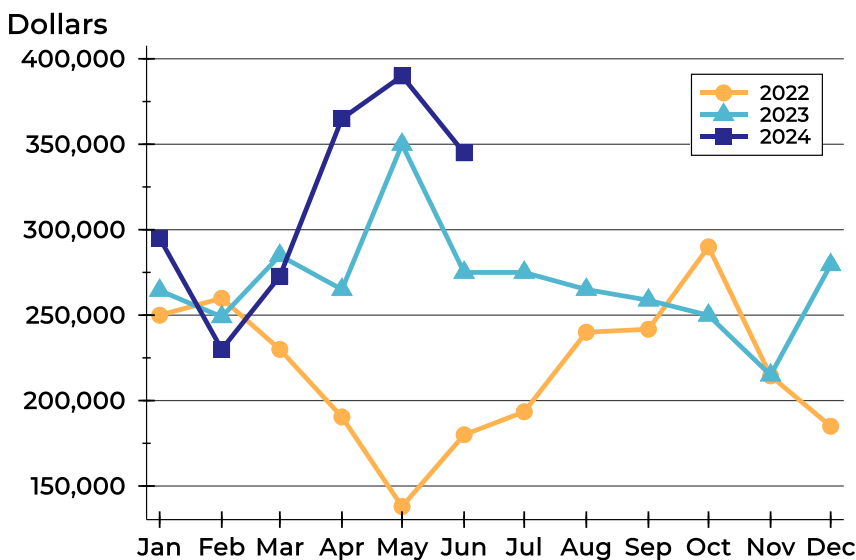
Jefferson County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	282,223	277,778	276,829
February	283,843	233,685	260,340
March	252,467	312,145	291,064
April	198,433	354,509	380,924
May	210,080	376,765	437,700
June	234,824	295,921	401,990
July	227,791	295,677	
August	280,318	296,175	
September	291,175	267,396	
October	329,038	278,540	
November	239,568	246,606	
December	222,940	304,466	

Median Price

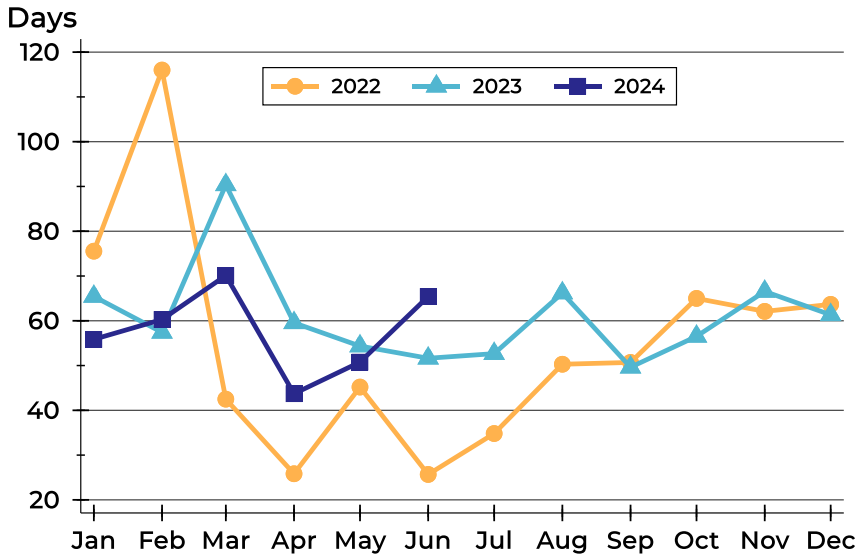


Month	2022	2023	2024
January	249,950	264,450	295,000
February	259,900	249,000	230,000
March	229,950	284,900	272,800
April	190,400	265,000	365,000
May	138,000	349,900	389,950
June	180,000	275,000	344,950
July	193,450	275,000	
August	240,000	265,000	
September	241,750	258,750	
October	289,950	249,888	
November	214,450	214,900	
December	185,000	279,444	



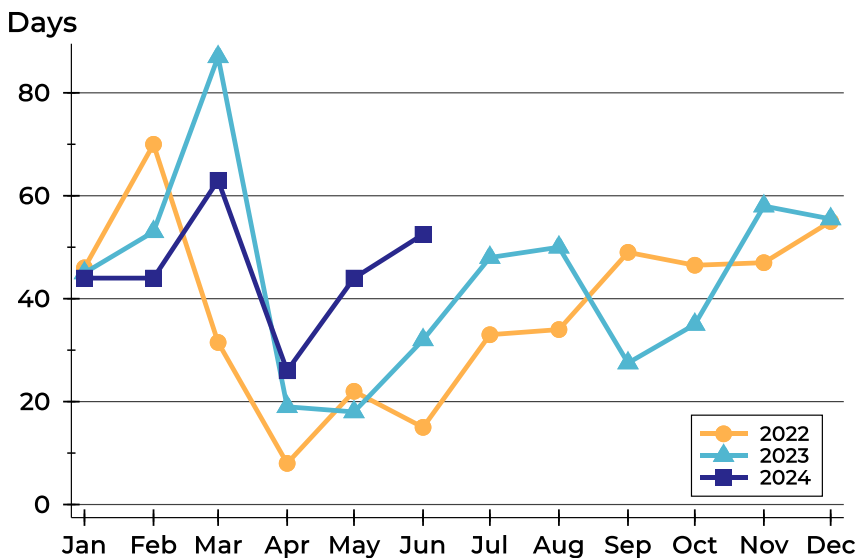
Jefferson County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	76	65	56
February	116	57	60
March	43	90	70
April	26	60	44
May	45	54	51
June	26	52	65
July	35	53	
August	50	66	
September	51	50	
October	65	57	
November	62	67	
December	64	61	

Median DOM

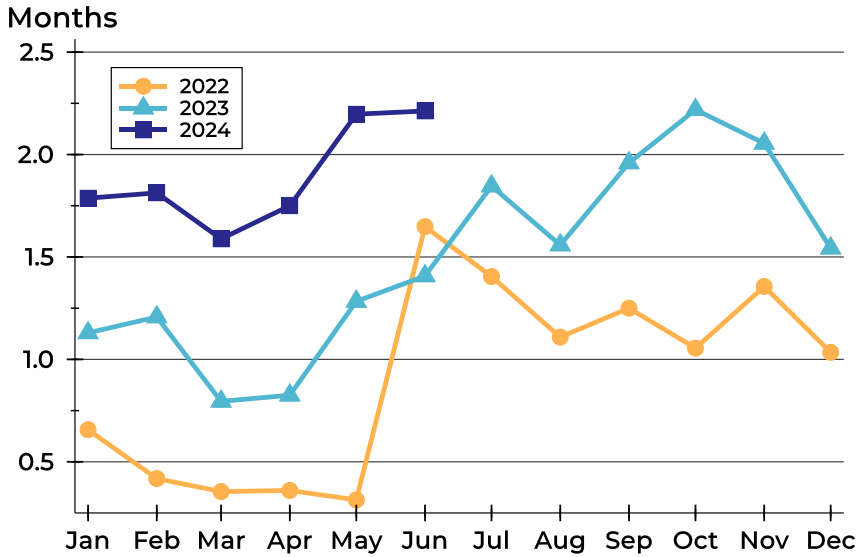


Month	2022	2023	2024
January	46	45	44
February	70	53	44
March	32	87	63
April	8	19	26
May	22	18	44
June	15	32	53
July	33	48	
August	34	50	
September	49	28	
October	47	35	
November	47	58	
December	55	56	



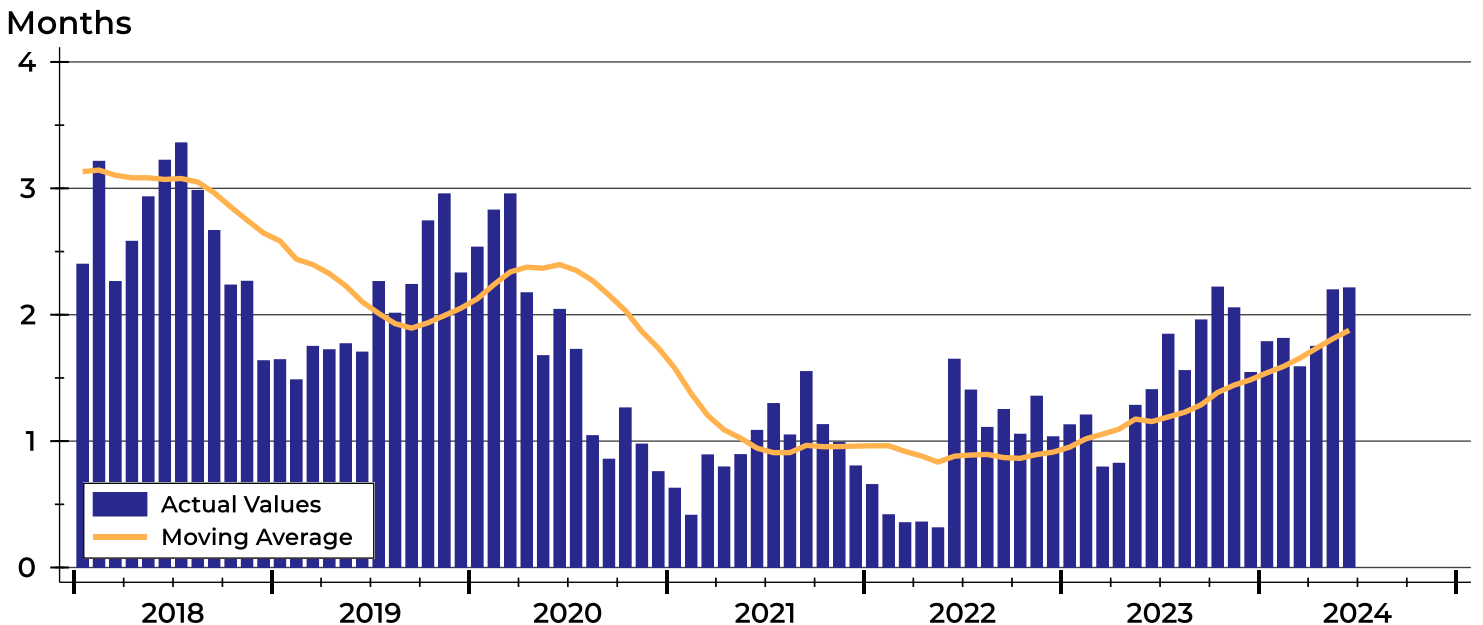
Jefferson County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.7	1.1	1.8
February	0.4	1.2	1.8
March	0.4	0.8	1.6
April	0.4	0.8	1.8
May	0.3	1.3	2.2
June	1.6	1.4	2.2
July	1.4	1.8	
August	1.1	1.6	
September	1.3	2.0	
October	1.1	2.2	
November	1.4	2.1	
December	1.0	1.5	

History of Month's Supply





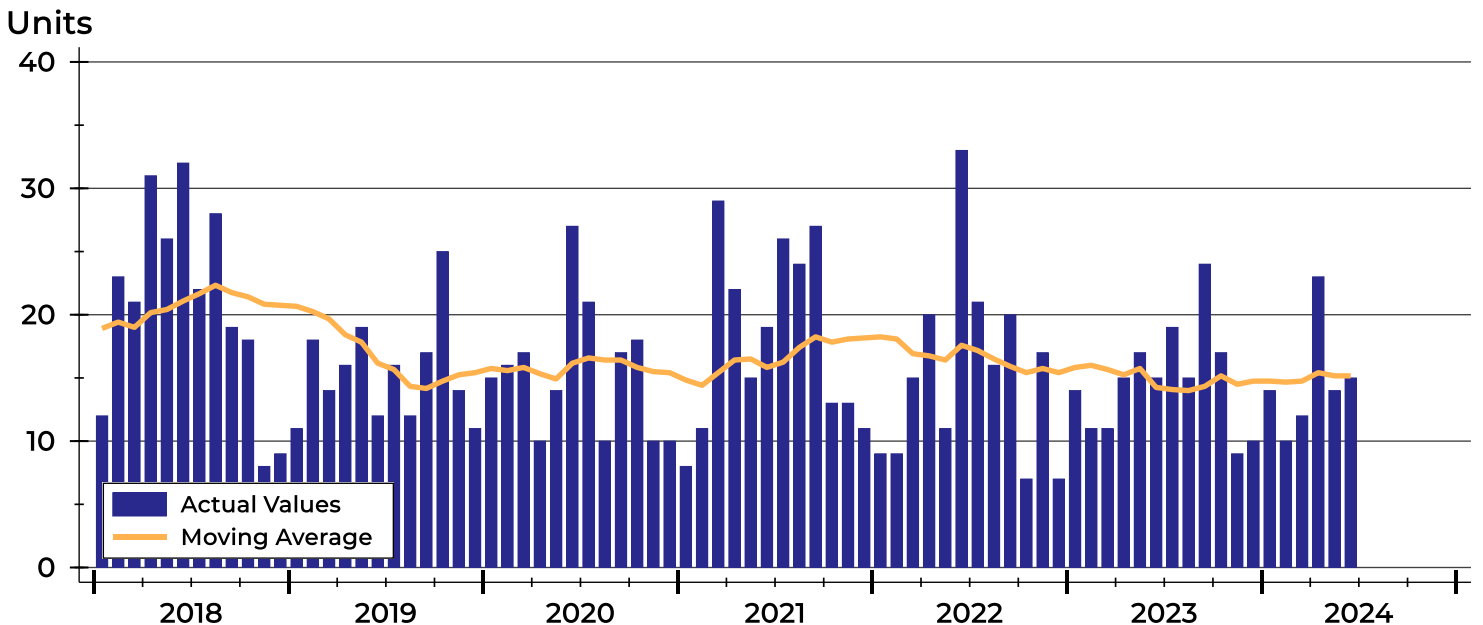
Jefferson County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	15	15	0.0%
	Volume (1,000s)	4,852	3,583	35.4%
	Average List Price	323,447	238,847	35.4%
	Median List Price	285,000	229,900	24.0%
Year-to-Date	New Listings	88	83	6.0%
	Volume (1,000s)	27,496	22,411	22.7%
	Average List Price	312,452	270,007	15.7%
	Median List Price	284,900	245,000	16.3%

A total of 15 new listings were added in Jefferson County during June, the same figure as reported in 2023. Year-to-date Jefferson County has seen 88 new listings.

The median list price of these homes was \$285,000 up from \$229,900 in 2023.

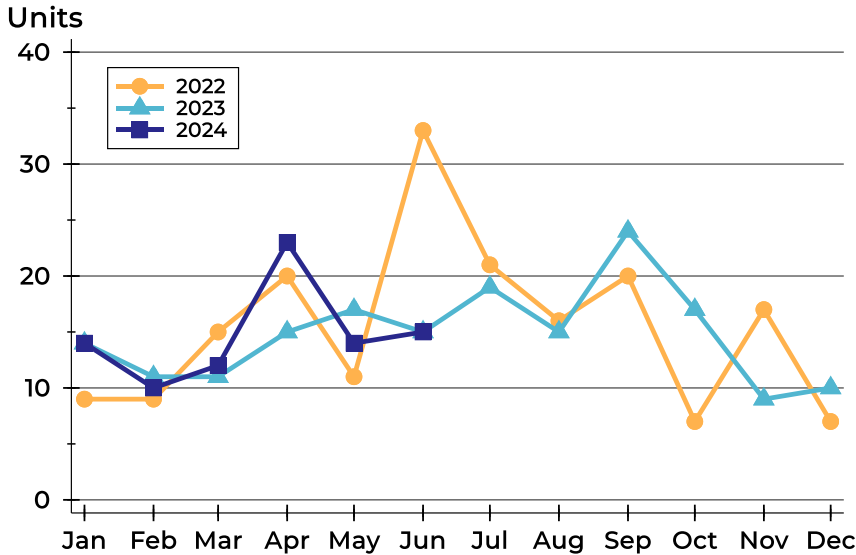
History of New Listings





Jefferson County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	9	14	14
February	9	11	10
March	15	11	12
April	20	15	23
May	11	17	14
June	33	15	15
July	21	19	
August	16	15	
September	20	24	
October	7	17	
November	17	9	
December	7	10	

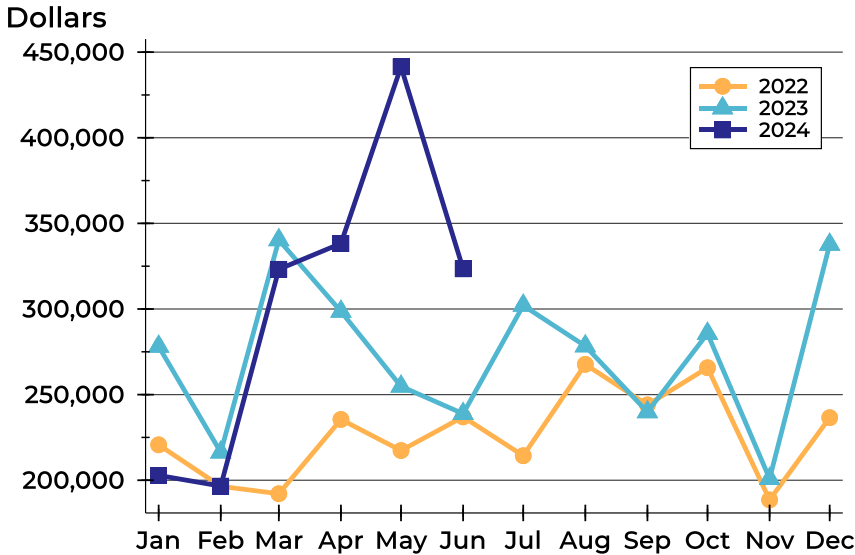
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	6.7%	69,250	69,250	12	12	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	6.7%	149,900	149,900	27	27	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	6.7%	189,000	189,000	14	14	100.0%	100.0%
\$200,000-\$249,999	3	20.0%	221,633	215,000	11	8	100.0%	100.0%
\$250,000-\$299,999	3	20.0%	288,267	285,000	7	6	100.1%	100.0%
\$300,000-\$399,999	2	13.3%	341,000	341,000	22	22	100.0%	100.0%
\$400,000-\$499,999	1	6.7%	429,950	429,950	29	29	100.0%	100.0%
\$500,000-\$749,999	3	20.0%	600,633	598,500	23	24	98.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



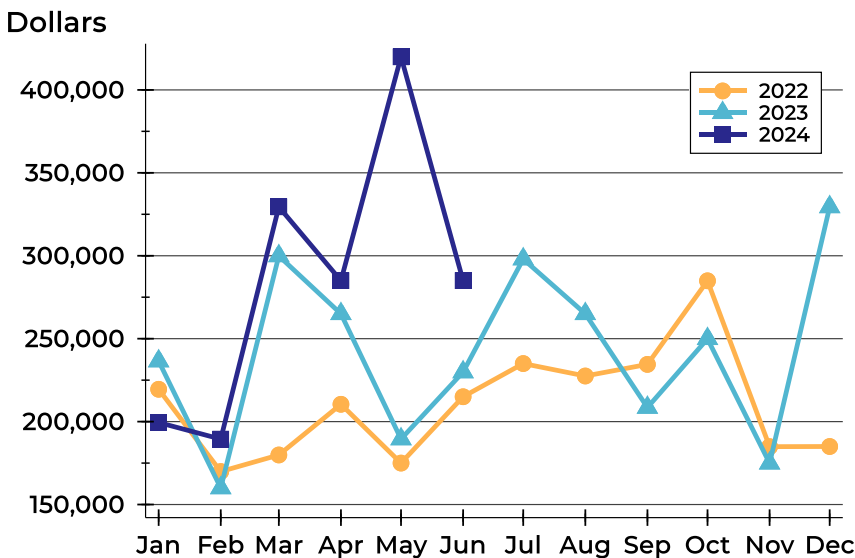
Jefferson County New Listings Analysis

Average Price



Month	2022	2023	2024
January	220,689	278,136	202,818
February	196,450	216,336	196,585
March	192,133	340,336	323,200
April	235,508	298,580	338,265
May	217,345	254,818	441,450
June	237,012	238,847	323,447
July	214,314	302,084	
August	267,700	278,340	
September	243,980	239,873	
October	265,700	285,685	
November	188,535	200,878	
December	236,543	337,670	

Median Price



Month	2022	2023	2024
January	219,500	236,500	199,450
February	169,900	160,000	189,450
March	179,900	299,900	329,500
April	210,450	265,000	285,000
May	175,000	189,500	419,950
June	215,000	229,900	285,000
July	235,000	298,000	
August	227,500	265,000	
September	234,500	208,500	
October	284,900	249,950	
November	184,900	174,900	
December	185,000	329,450	



Jefferson County Contracts Written Analysis

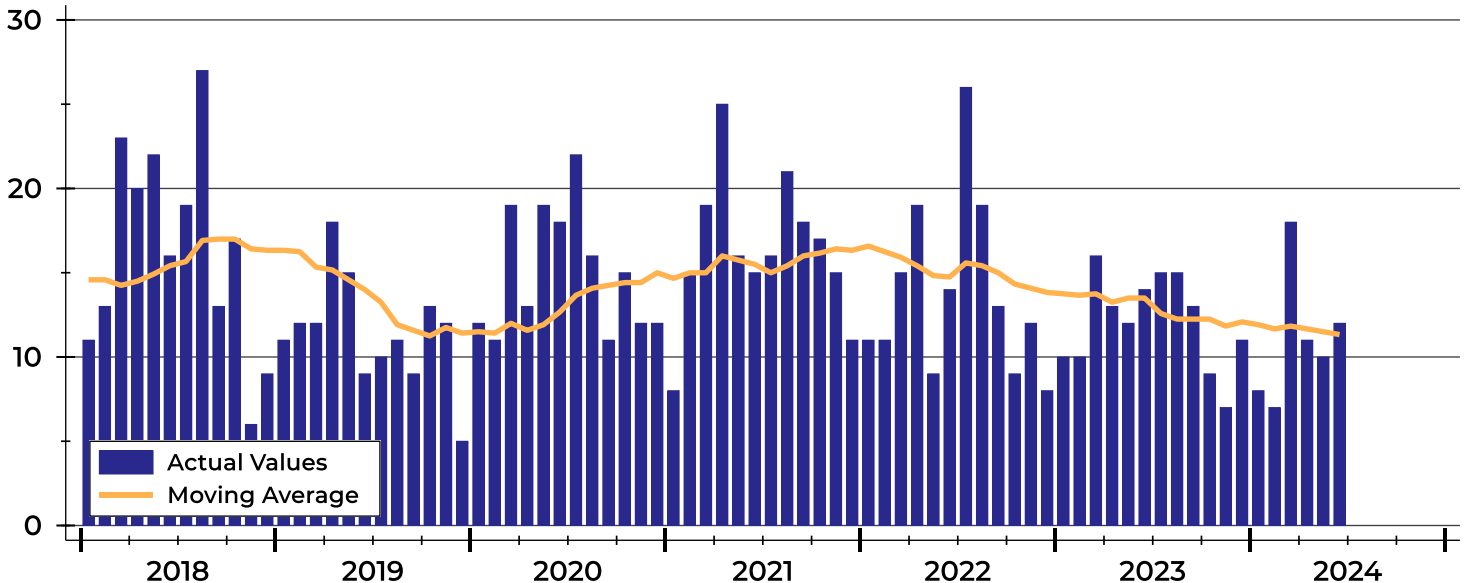
Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		12	14	-14.3%	66	75	-12.0%
Volume (1,000s)		3,892	4,566	-14.8%	17,758	18,748	-5.3%
Average	Sale Price	324,346	326,114	-0.5%	269,061	249,976	7.6%
	Days on Market	40	44	-9.1%	40	27	48.1%
	Percent of Original	94.3%	97.6%	-3.4%	94.6%	97.7%	-3.2%
Median	Sale Price	310,000	285,950	8.4%	257,500	219,000	17.6%
	Days on Market	21	5	320.0%	16	5	220.0%
	Percent of Original	98.0%	100.0%	-2.0%	97.2%	100.0%	-2.8%

A total of 12 contracts for sale were written in Jefferson County during the month of June, down from 14 in 2023. The median list price of these homes was \$310,000, up from \$285,950 the prior year.

Half of the homes that went under contract in June were on the market less than 21 days, compared to 5 days in June 2023.

History of Contracts Written

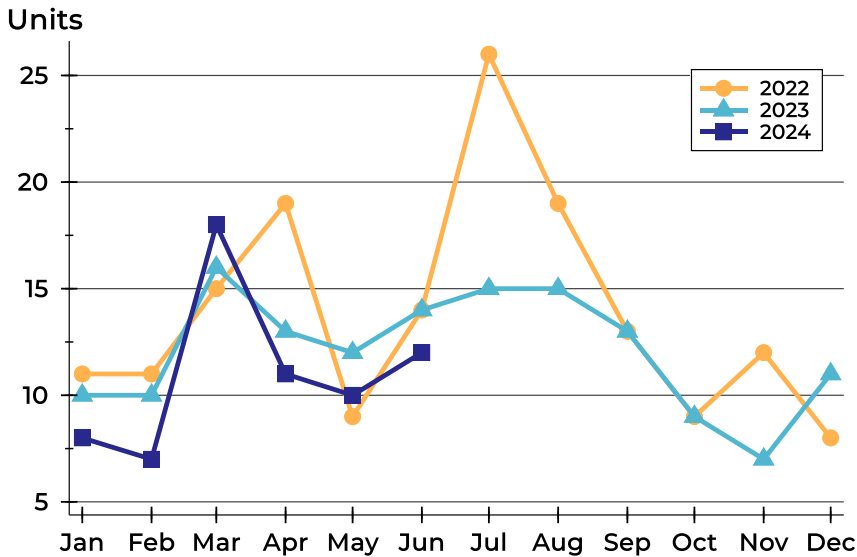
Units





Jefferson County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	11	10	8
February	11	10	7
March	15	16	18
April	19	13	11
May	9	12	10
June	14	14	12
July	26	15	
August	19	15	
September	13	13	
October	9	9	
November	12	7	
December	8	11	

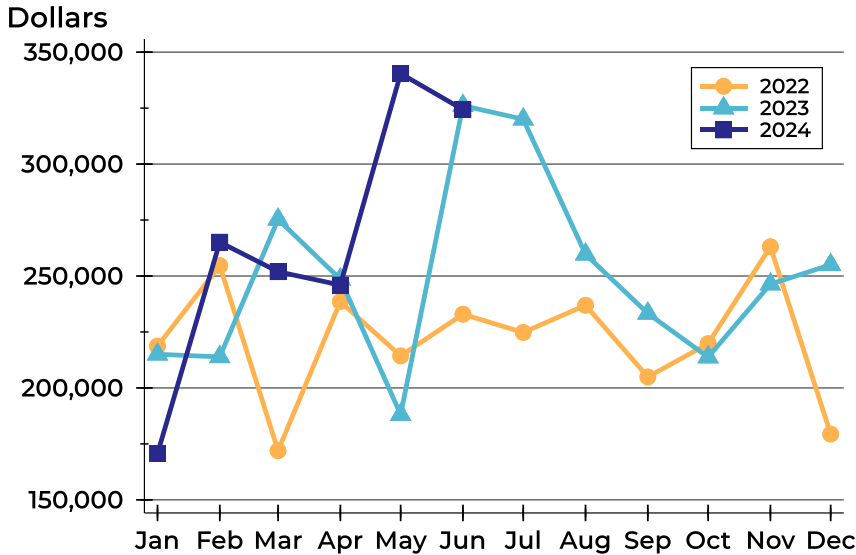
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	8.3%	69,250	69,250	12	12	100.0%	100.0%
\$100,000-\$124,999	1	8.3%	122,000	122,000	71	71	85.9%	85.9%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	16.7%	215,000	215,000	13	13	93.2%	93.2%
\$250,000-\$299,999	2	16.7%	282,450	282,450	8	8	100.0%	100.0%
\$300,000-\$399,999	3	25.0%	350,667	355,000	28	18	95.1%	96.0%
\$400,000-\$499,999	1	8.3%	480,000	480,000	64	64	100.0%	100.0%
\$500,000-\$749,999	2	16.7%	587,000	587,000	102	102	86.7%	86.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



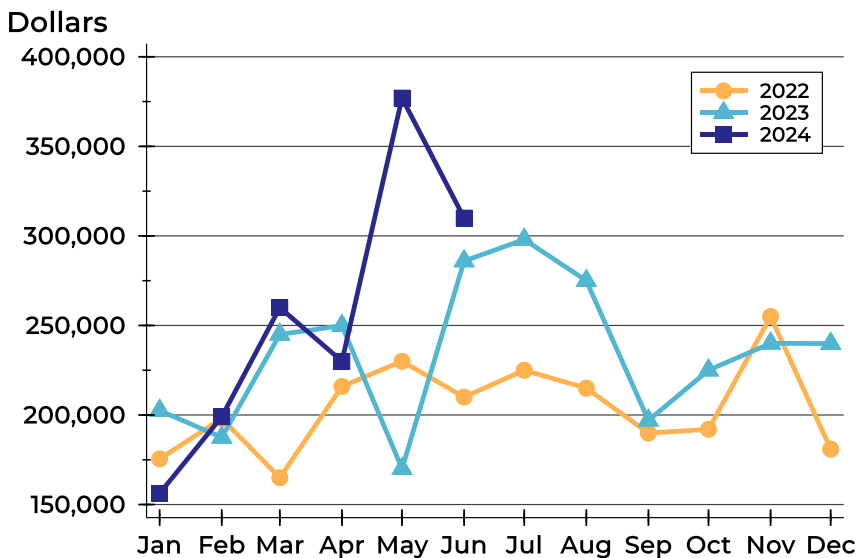
Jefferson County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	218,691	215,040	170,675
February	254,668	213,880	265,129
March	171,967	275,290	251,914
April	238,592	248,569	245,977
May	214,311	188,117	340,440
June	232,943	326,114	324,346
July	224,781	320,020	
August	236,932	259,717	
September	204,908	233,300	
October	219,811	213,767	
November	263,063	246,363	
December	179,388	255,014	

Median Price

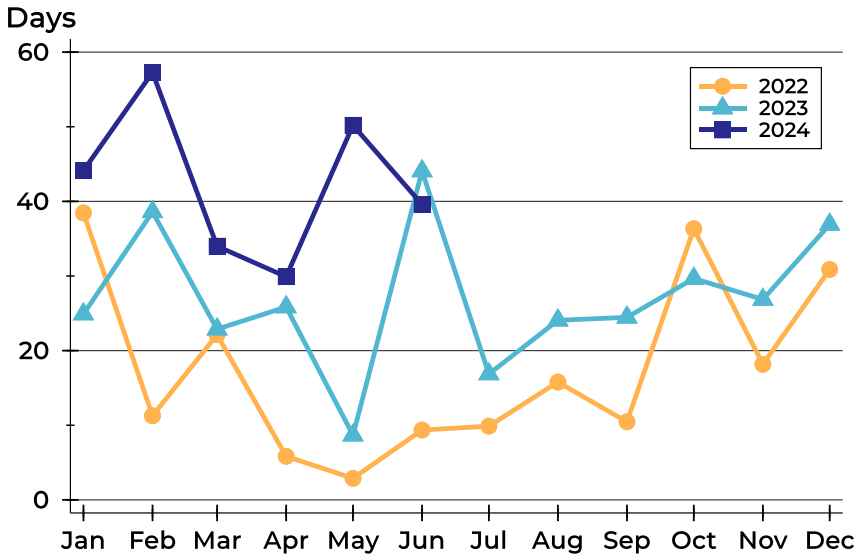


Month	2022	2023	2024
January	175,500	202,500	156,250
February	198,000	187,500	199,000
March	165,000	245,000	260,000
April	215,900	249,900	230,000
May	230,000	170,000	377,000
June	210,000	285,950	310,000
July	225,000	298,000	
August	215,000	275,000	
September	189,900	197,000	
October	192,000	225,000	
November	255,000	240,000	
December	180,950	239,900	



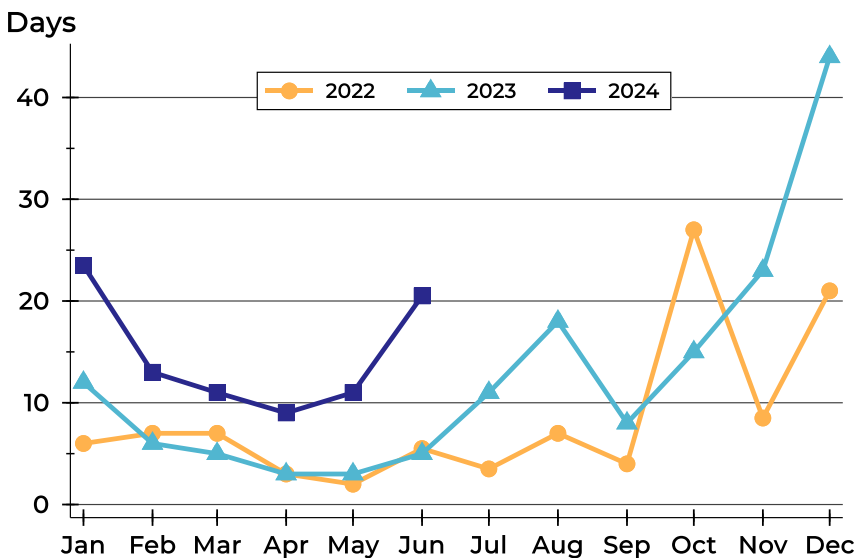
Jefferson County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	38	25	44
February	11	39	57
March	22	23	34
April	6	26	30
May	3	9	50
June	9	44	40
July	10	17	
August	16	24	
September	10	24	
October	36	30	
November	18	27	
December	31	37	

Median DOM



Month	2022	2023	2024
January	6	12	24
February	7	6	13
March	7	5	11
April	3	3	9
May	2	3	11
June	6	5	21
July	4	11	
August	7	18	
September	4	8	
October	27	15	
November	9	23	
December	21	44	



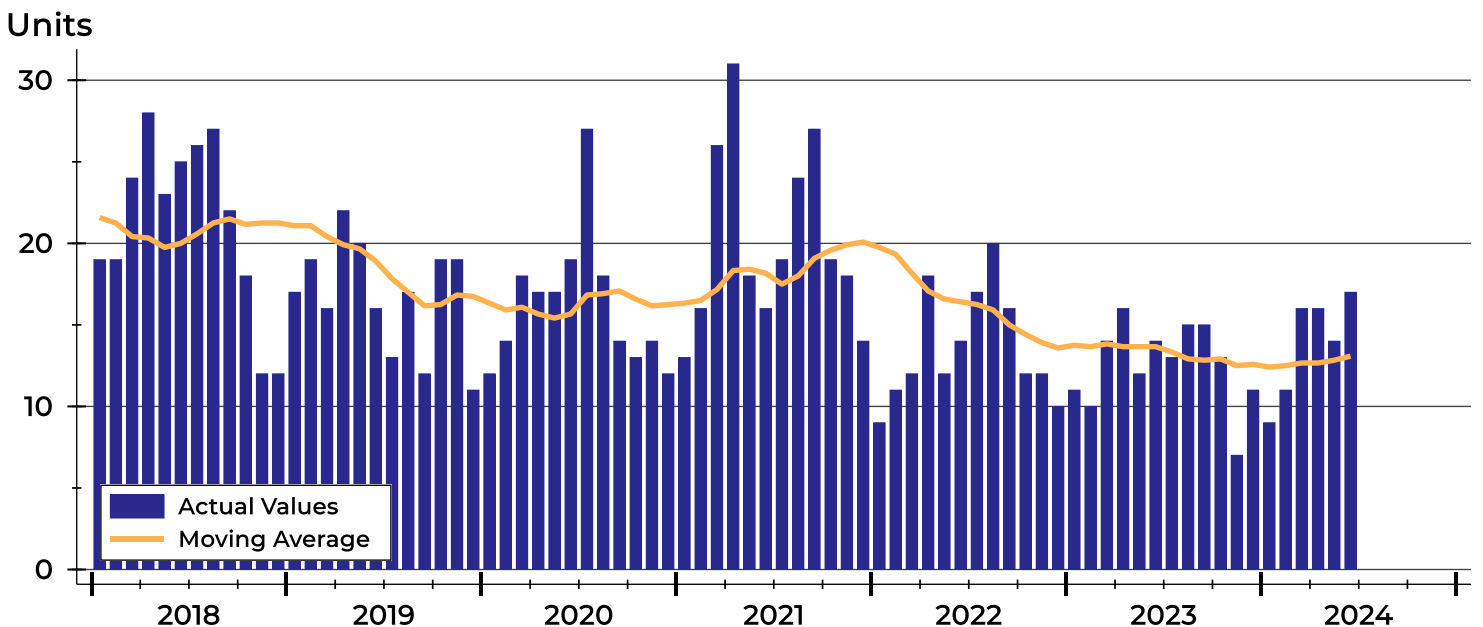
Jefferson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		17	14	21.4%
Volume (1,000s)		5,573	4,461	24.9%
Average	List Price	327,832	318,657	2.9%
	Days on Market	37	13	184.6%
	Percent of Original	94.8%	99.6%	-4.8%
Median	List Price	315,000	293,000	7.5%
	Days on Market	23	4	475.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 listings in Jefferson County had contracts pending at the end of June, up from 14 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

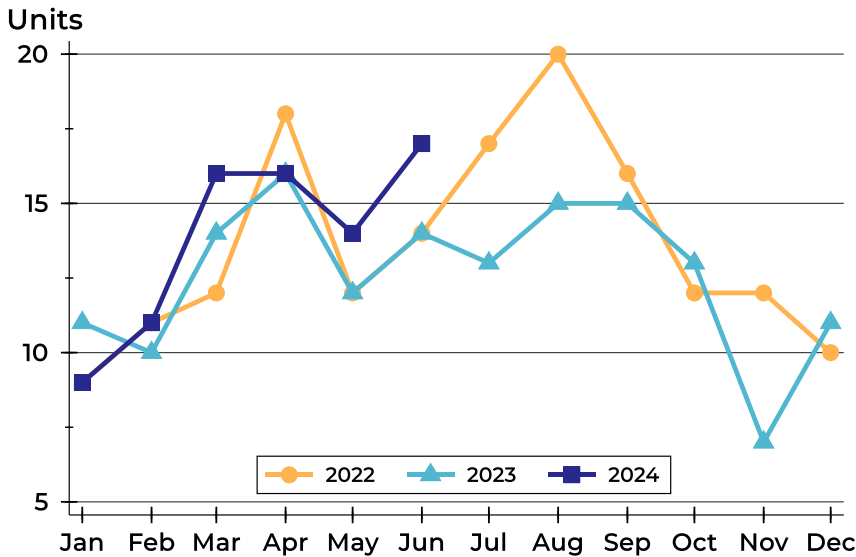
History of Pending Contracts





Jefferson County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	9	11	9
February	11	10	11
March	12	14	16
April	18	16	16
May	12	12	14
June	14	14	17
July	17	13	
August	20	15	
September	16	15	
October	12	13	
November	12	7	
December	10	11	

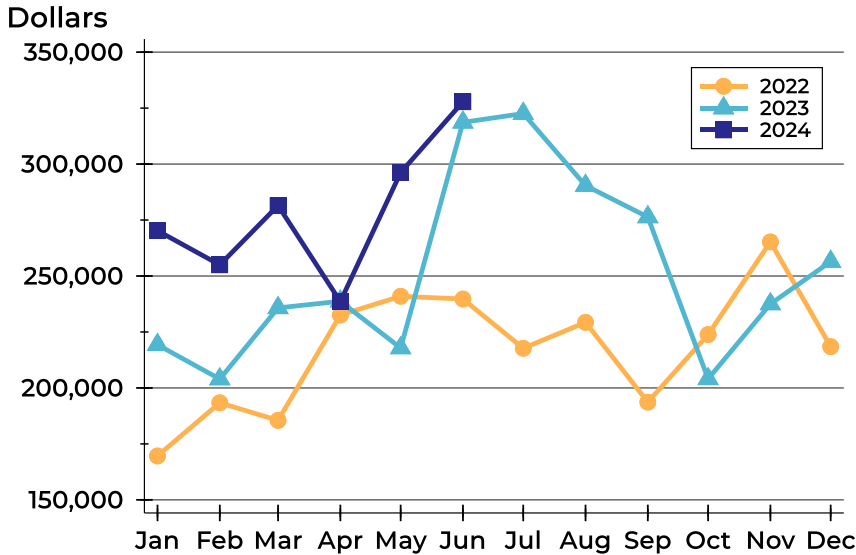
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	11.8%	64,625	64,625	35	35	100.0%	100.0%
\$100,000-\$124,999	2	11.8%	122,500	122,500	36	36	93.0%	93.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	11.8%	215,000	215,000	13	13	93.2%	93.2%
\$250,000-\$299,999	2	11.8%	282,450	282,450	8	8	100.0%	100.0%
\$300,000-\$399,999	4	23.5%	341,750	345,000	34	35	95.6%	96.4%
\$400,000-\$499,999	1	5.9%	480,000	480,000	64	64	100.0%	100.0%
\$500,000-\$749,999	4	23.5%	589,250	587,000	61	24	89.4%	88.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



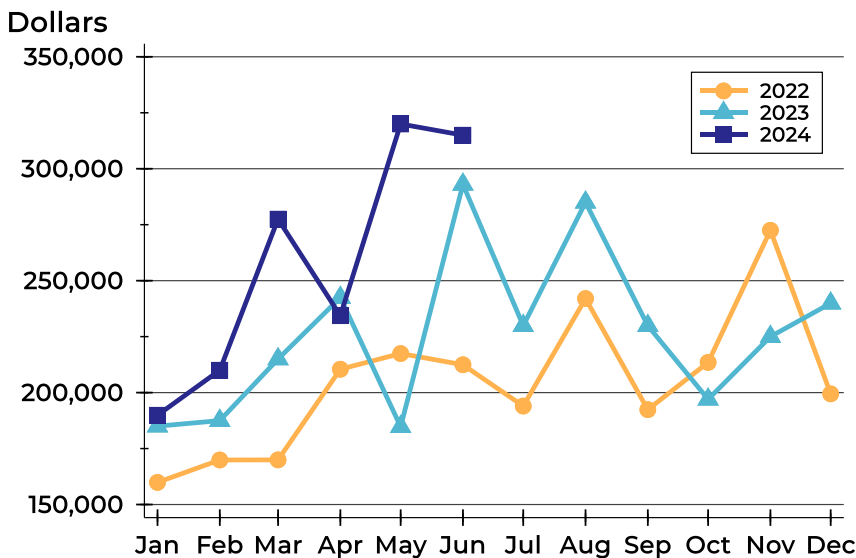
Jefferson County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	169,622	219,300	270,255
February	193,368	203,970	254,982
March	185,508	235,767	281,484
April	232,581	238,727	238,597
May	240,958	217,850	296,236
June	239,721	318,657	327,832
July	217,724	322,577	
August	229,295	290,397	
September	193,663	276,373	
October	223,850	204,062	
November	265,233	237,507	
December	218,450	256,459	

Median Price

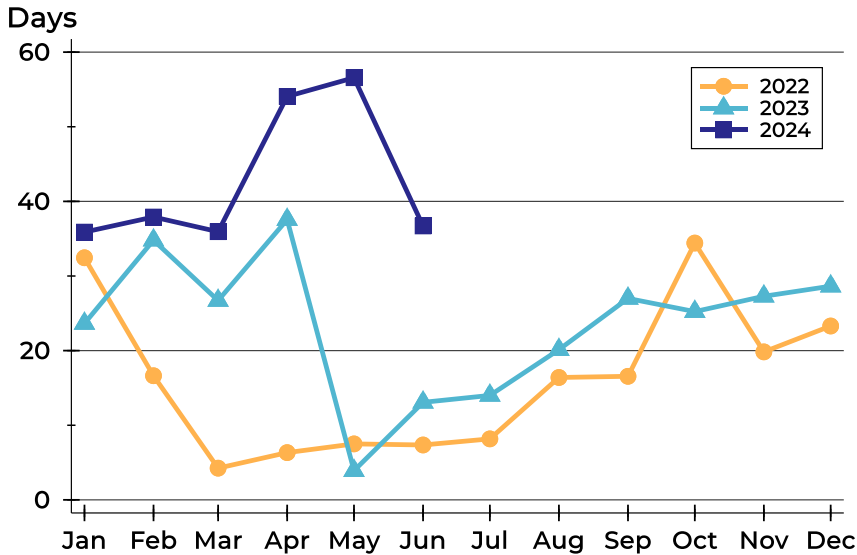


Month	2022	2023	2024
January	159,900	185,000	189,900
February	169,900	187,500	210,000
March	169,950	215,000	277,500
April	210,450	242,450	234,350
May	217,450	184,750	320,000
June	212,450	293,000	315,000
July	194,000	229,900	
August	242,000	285,000	
September	192,400	229,900	
October	213,500	197,000	
November	272,500	225,000	
December	199,450	239,900	



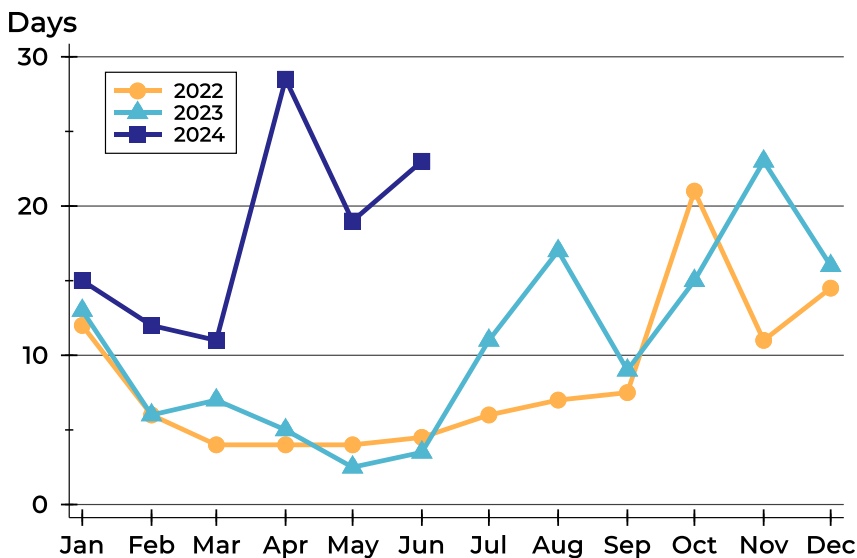
Jefferson County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	32	24	36
February	17	35	38
March	4	27	36
April	6	38	54
May	8	4	57
June	7	13	37
July	8	14	
August	16	20	
September	17	27	
October	34	25	
November	20	27	
December	23	29	

Median DOM



Month	2022	2023	2024
January	12	13	15
February	6	6	12
March	4	7	11
April	4	5	29
May	4	3	19
June	5	4	23
July	6	11	
August	7	17	
September	8	9	
October	21	15	
November	11	23	
December	15	16	



**June
2024**

Sunflower MLS Statistics



Lyon County Housing Report



Market Overview

Lyon County Home Sales Fell in June

Total home sales in Lyon County fell last month to 31 units, compared to 53 units in June 2023. Total sales volume was \$5.8 million, down from a year earlier.

The median sale price in June was \$171,500, up from \$166,000 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

Lyon County Active Listings Up at End of June

The total number of active listings in Lyon County at the end of June was 40 units, up from 32 at the same point in 2023. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$182,450.

During June, a total of 29 contracts were written down from 36 in June 2023. At the end of the month, there were 44 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Lyon County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date			
		2024	2023	2022	2024	2023	2022	
Home Sales		31	53	51	138	171	205	
	Change from prior year	-41.5%	3.9%	10.9%	-19.3%	-16.6%	6.2%	
Active Listings		40	32	34	N/A	N/A	N/A	
	Change from prior year	25.0%	-5.9%	-8.1%				
Months' Supply		1.5	1.0	0.9	N/A	N/A	N/A	
	Change from prior year	50.0%	11.1%	-18.2%				
New Listings		38	40	47	192	220	237	
	Change from prior year	-5.0%	-14.9%	-13.0%	-12.7%	-7.2%	-7.1%	
Contracts Written		29	36	28	159	197	208	
	Change from prior year	-19.4%	28.6%	-26.3%	-19.3%	-5.3%	-9.2%	
Pending Contracts		44	43	45	N/A	N/A	N/A	
	Change from prior year	2.3%	-4.4%	-33.8%				
Sales Volume (1,000s)		5,823	10,443	9,587	25,646	31,131	34,384	
	Change from prior year	-44.2%	8.9%	11.0%	-17.6%	-9.5%	13.0%	
Average	Sale Price	187,827	197,045	187,987	185,844	182,051	167,727	
		Change from prior year	-4.7%	4.8%	0.2%	2.1%	8.5%	6.4%
	List Price of Actives	241,898	289,425	208,657	N/A	N/A	N/A	
		Change from prior year	-16.4%	38.7%	31.8%			
	Days on Market	9	15	12	22	23	19	
	Change from prior year	-40.0%	25.0%	-55.6%	-4.3%	21.1%	-38.7%	
	Percent of List	100.0%	97.8%	96.6%	98.3%	97.3%	98.3%	
	Change from prior year	2.2%	1.2%	-1.0%	1.0%	-1.0%	1.8%	
	Percent of Original	100.4%	96.5%	95.2%	97.7%	95.7%	97.0%	
	Change from prior year	4.0%	1.4%	-1.2%	2.1%	-1.3%	1.8%	
Median	Sale Price	171,500	166,000	135,000	172,750	165,000	132,000	
		Change from prior year	3.3%	23.0%	-25.6%	4.7%	25.0%	-7.0%
	List Price of Actives	182,450	229,900	138,700	N/A	N/A	N/A	
		Change from prior year	-20.6%	65.8%	38.8%			
	Days on Market	3	5	5	6	6	6	
	Change from prior year	-40.0%	0.0%	25.0%	0.0%	0.0%	20.0%	
	Percent of List	100.0%	98.7%	98.1%	100.0%	98.5%	99.1%	
	Change from prior year	1.3%	0.6%	-1.9%	1.5%	-0.6%	0.6%	
	Percent of Original	100.0%	98.5%	96.6%	100.0%	97.7%	98.4%	
	Change from prior year	1.5%	2.0%	-2.9%	2.4%	-0.7%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**June
2024**

Sunflower MLS Statistics



Lyon County Closed Listings Analysis

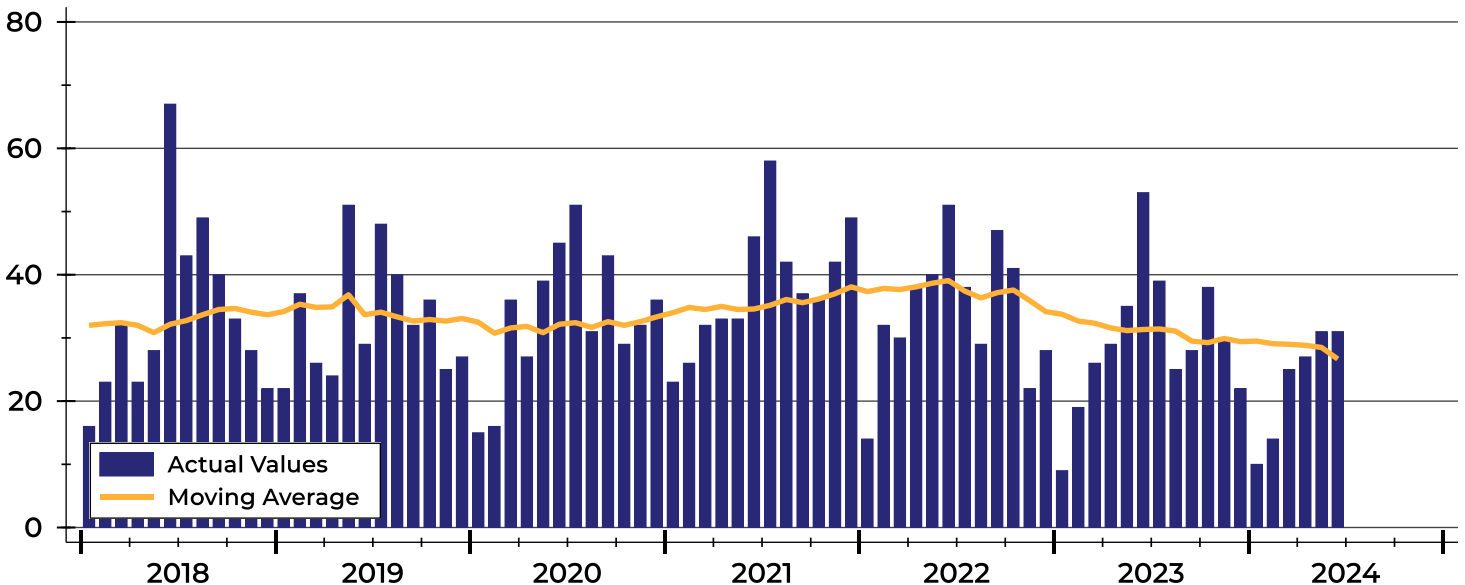
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		31	53	-41.5%	138	171	-19.3%
Volume (1,000s)		5,823	10,443	-44.2%	25,646	31,131	-17.6%
Months' Supply		1.5	1.0	50.0%	N/A	N/A	N/A
Average	Sale Price	187,827	197,045	-4.7%	185,844	182,051	2.1%
	Days on Market	9	15	-40.0%	22	23	-4.3%
	Percent of List	100.0%	97.8%	2.2%	98.3%	97.3%	1.0%
	Percent of Original	100.4%	96.5%	4.0%	97.7%	95.7%	2.1%
Median	Sale Price	171,500	166,000	3.3%	172,750	165,000	4.7%
	Days on Market	3	5	-40.0%	6	6	0.0%
	Percent of List	100.0%	98.7%	1.3%	100.0%	98.5%	1.5%
	Percent of Original	100.0%	98.5%	1.5%	100.0%	97.7%	2.4%

A total of 31 homes sold in Lyon County in June, down from 53 units in June 2023. Total sales volume fell to \$5.8 million compared to \$10.4 million in the previous year.

The median sales price in June was \$171,500, up 3.3% compared to the prior year. Median days on market was 3 days, down from 7 days in May, and down from 5 in June 2023.

History of Closed Listings

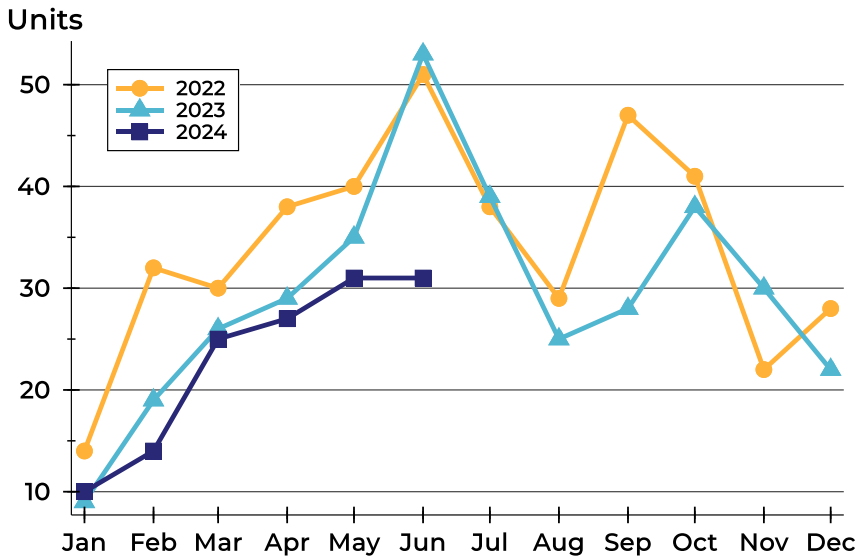
Units





Lyon County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	9	10
February	32	19	14
March	30	26	25
April	38	29	27
May	40	35	31
June	51	53	31
July	38	39	
August	29	25	
September	47	28	
October	41	38	
November	22	30	
December	28	22	

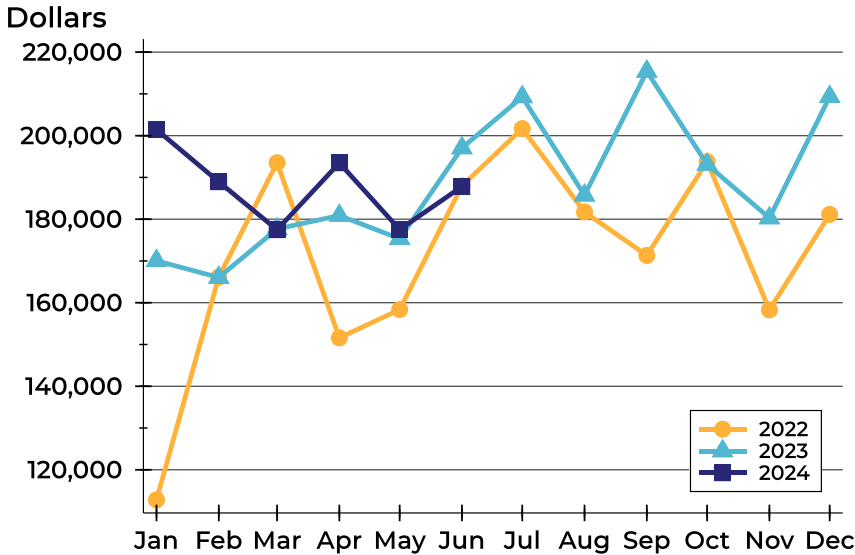
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.2%	1.0	40,000	40,000	0	0	100.0%	100.0%	100.0%	100.0%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	9.7%	0.7	100,667	100,000	12	17	97.7%	100.0%	93.5%	93.5%
\$125,000-\$149,999	7	22.6%	1.2	135,586	137,100	4	2	100.3%	100.0%	100.1%	100.0%
\$150,000-\$174,999	5	16.1%	1.8	160,870	159,900	4	2	101.0%	101.3%	101.0%	101.3%
\$175,000-\$199,999	4	12.9%	1.5	190,950	191,450	6	6	98.9%	100.5%	98.9%	100.5%
\$200,000-\$249,999	5	16.1%	1.7	219,300	229,000	27	4	99.4%	100.0%	103.3%	100.0%
\$250,000-\$299,999	3	9.7%	1.0	278,967	279,900	3	0	100.9%	100.0%	100.9%	100.0%
\$300,000-\$399,999	3	9.7%	0.9	343,333	326,000	12	5	101.7%	101.7%	101.7%	101.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



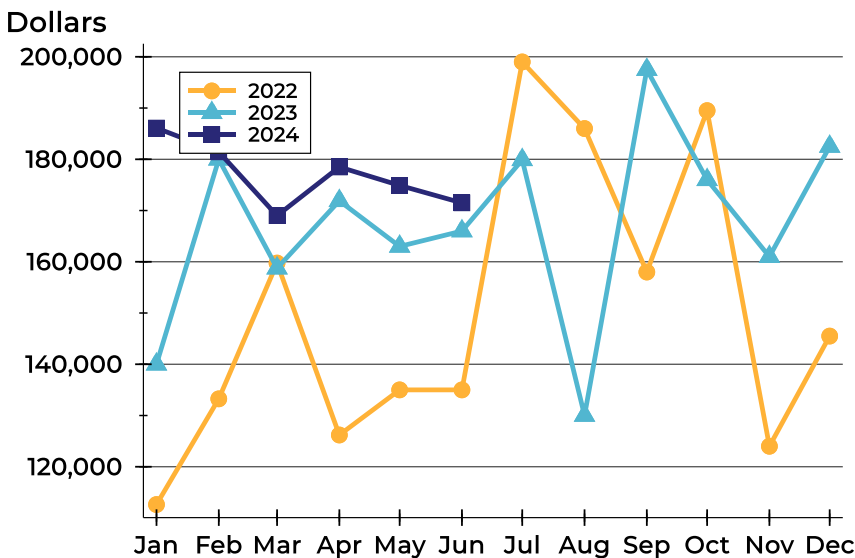
Lyon County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	112,796	170,056	201,460
February	166,151	166,053	188,947
March	193,517	177,669	177,468
April	151,595	180,879	193,485
May	158,363	175,341	177,519
June	187,987	197,045	187,827
July	201,697	209,285	
August	181,734	185,740	
September	171,338	215,396	
October	193,788	193,110	
November	158,288	180,280	
December	181,146	209,332	

Median Price

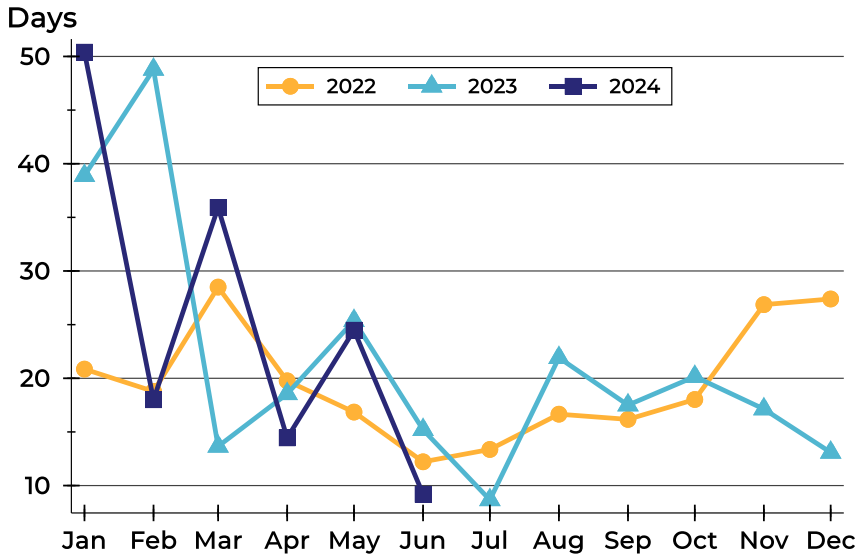


Month	2022	2023	2024
January	112,625	140,000	186,100
February	133,250	180,000	181,450
March	159,750	158,750	169,000
April	126,200	171,900	178,500
May	135,000	163,000	174,900
June	135,000	166,000	171,500
July	199,000	179,900	
August	186,000	130,000	
September	158,000	197,500	
October	189,500	176,000	
November	124,000	161,000	
December	145,500	182,500	



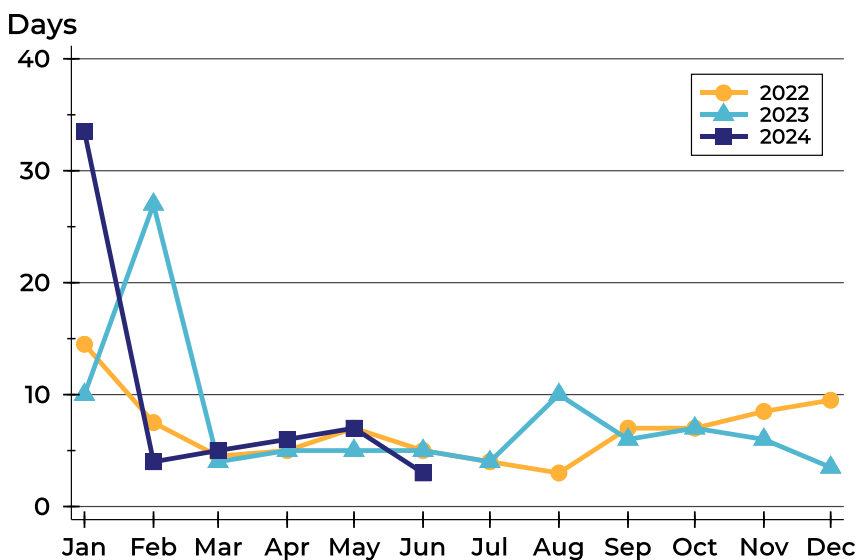
Lyon County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	21	39	50
February	19	49	18
March	29	14	36
April	20	19	14
May	17	25	24
June	12	15	9
July	13	9	
August	17	22	
September	16	18	
October	18	20	
November	27	17	
December	27	13	

Median DOM



Month	2022	2023	2024
January	15	10	34
February	8	27	4
March	5	4	5
April	5	5	6
May	7	5	7
June	5	5	3
July	4	4	
August	3	10	
September	7	6	
October	7	7	
November	9	6	
December	10	4	



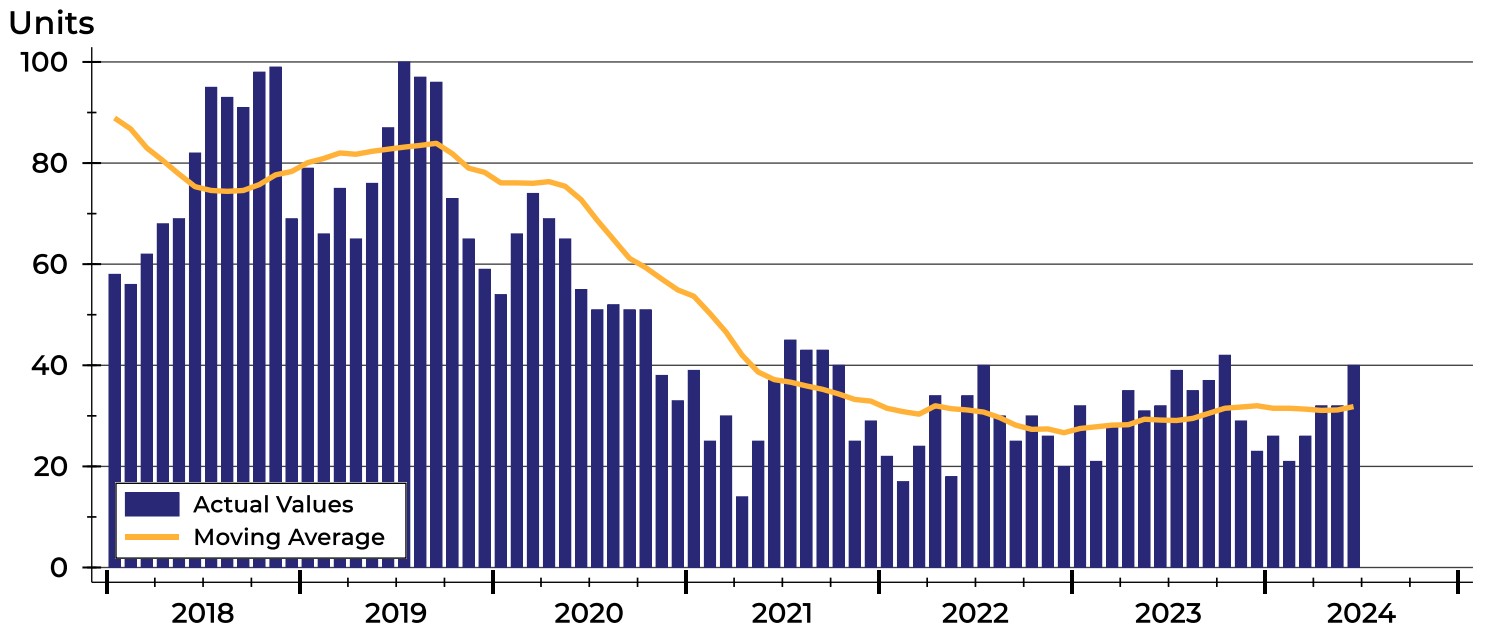
Lyon County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		40	32	25.0%
Volume (1,000s)		9,676	9,262	4.5%
Months' Supply		1.5	1.0	50.0%
Average	List Price	241,898	289,425	-16.4%
	Days on Market	63	48	31.3%
	Percent of Original	96.2%	96.7%	-0.5%
Median	List Price	182,450	229,900	-20.6%
	Days on Market	41	27	51.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 40 homes were available for sale in Lyon County at the end of June. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of June was \$182,450, down 20.6% from 2023. The typical time on market for active listings was 41 days, up from 27 days a year earlier.

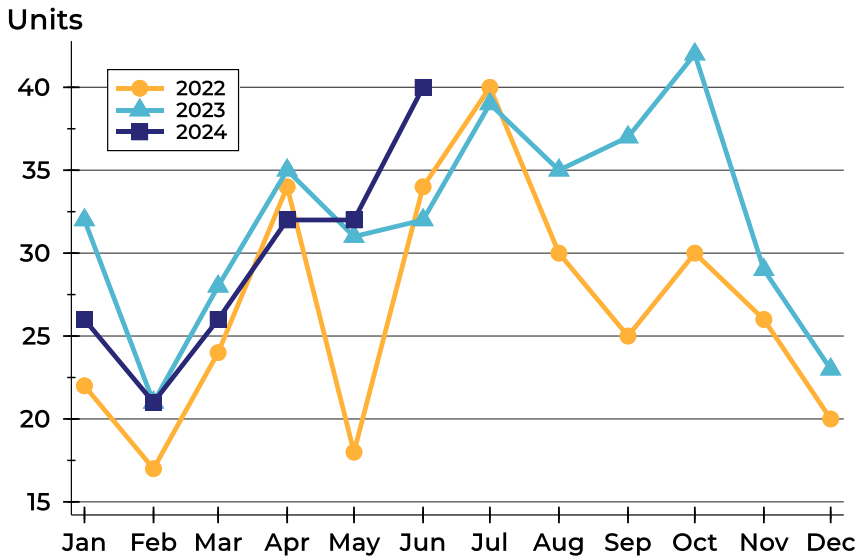
History of Active Listings





Lyon County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	22	32	26
February	17	21	21
March	24	28	26
April	34	35	32
May	18	31	32
June	34	32	40
July	40	39	
August	30	35	
September	25	37	
October	30	42	
November	26	29	
December	20	23	

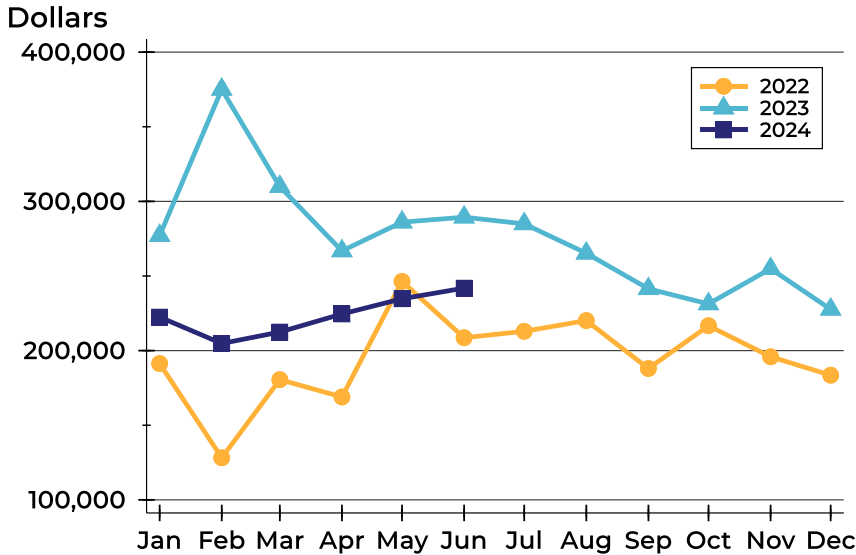
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.5%	N/A	1,600	1,600	18	18	100.0%	100.0%
\$25,000-\$49,999	1	2.5%	1.0	39,000	39,000	217	217	48.8%	48.8%
\$50,000-\$99,999	4	10.0%	N/A	73,675	77,450	64	51	95.6%	97.1%
\$100,000-\$124,999	2	5.0%	0.7	111,450	111,450	39	39	97.3%	97.3%
\$125,000-\$149,999	4	10.0%	1.2	136,250	137,500	24	6	96.8%	100.0%
\$150,000-\$174,999	6	15.0%	1.8	164,933	167,500	123	51	98.0%	98.5%
\$175,000-\$199,999	4	10.0%	1.5	183,575	182,450	46	36	99.3%	100.0%
\$200,000-\$249,999	7	17.5%	1.7	223,086	224,900	33	28	97.5%	97.8%
\$250,000-\$299,999	2	5.0%	1.0	285,750	285,750	34	34	98.8%	98.8%
\$300,000-\$399,999	3	7.5%	0.9	387,933	389,000	38	42	95.9%	100.0%
\$400,000-\$499,999	2	5.0%	N/A	434,900	434,900	65	65	99.4%	99.4%
\$500,000-\$749,999	3	7.5%	N/A	574,933	599,900	125	70	93.7%	95.2%
\$750,000-\$999,999	1	2.5%	N/A	957,320	957,320	18	18	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



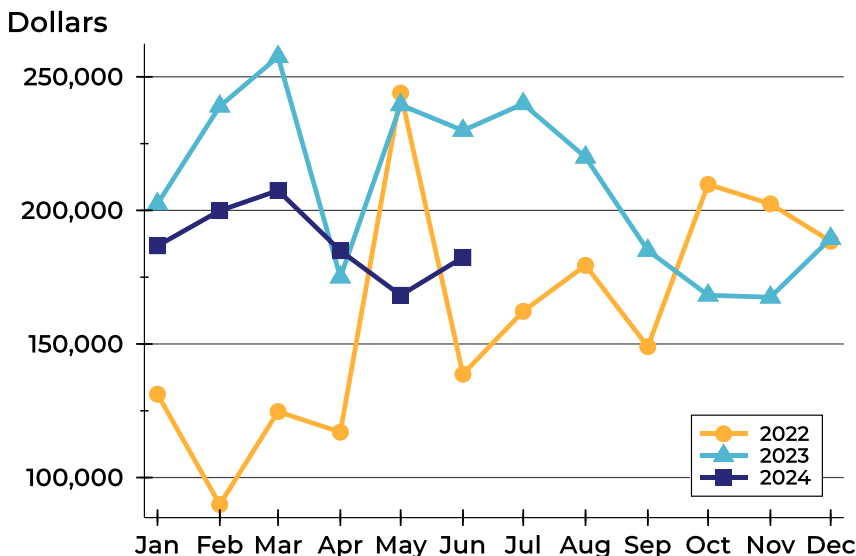
Lyon County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	191,355	277,080	222,492
February	128,212	375,062	204,793
March	180,565	309,907	212,454
April	168,941	266,806	224,564
May	246,403	286,097	234,755
June	208,657	289,425	241,898
July	212,957	284,946	
August	220,128	265,251	
September	188,028	241,450	
October	216,680	231,298	
November	195,892	254,903	
December	183,550	227,696	

Median Price

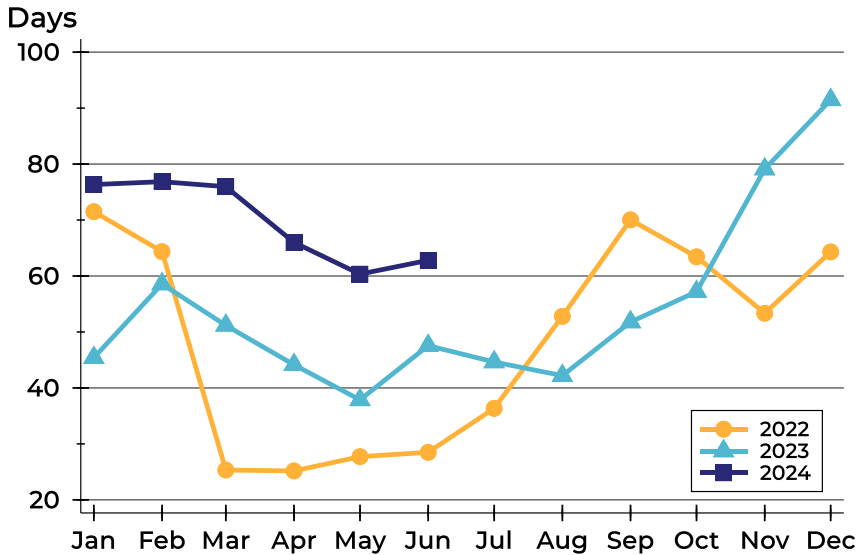


Month	2022	2023	2024
January	131,200	202,450	186,750
February	89,900	239,000	199,900
March	124,700	257,500	207,450
April	117,000	175,000	184,900
May	243,950	239,500	168,250
June	138,700	229,900	182,450
July	162,250	239,900	
August	179,450	219,900	
September	149,000	185,000	
October	209,750	168,250	
November	202,450	167,500	
December	188,450	189,500	



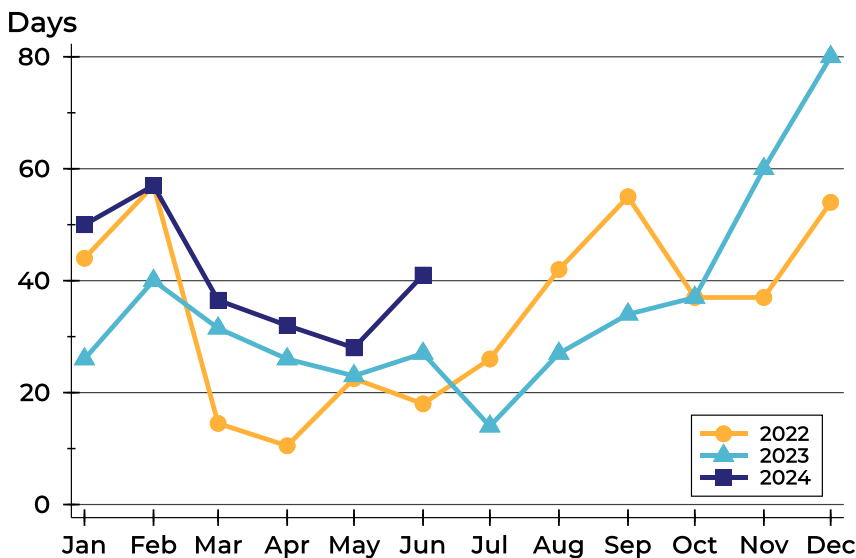
Lyon County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	72	45	76
February	64	59	77
March	25	51	76
April	25	44	66
May	28	38	60
June	29	48	63
July	36	45	
August	53	42	
September	70	52	
October	63	57	
November	53	79	
December	64	91	

Median DOM



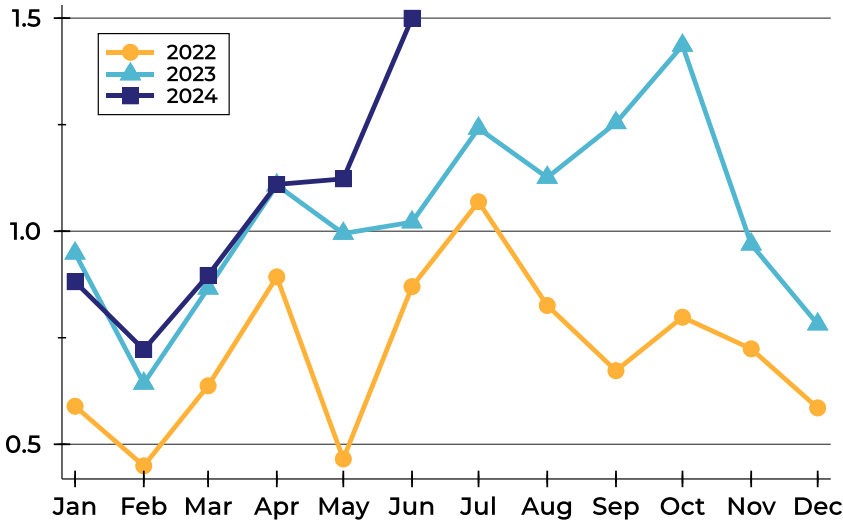
Month	2022	2023	2024
January	44	26	50
February	57	40	57
March	15	32	37
April	11	26	32
May	23	23	28
June	18	27	41
July	26	14	
August	42	27	
September	55	34	
October	37	37	
November	37	60	
December	54	80	



Lyon County Months' Supply Analysis

Months' Supply by Month

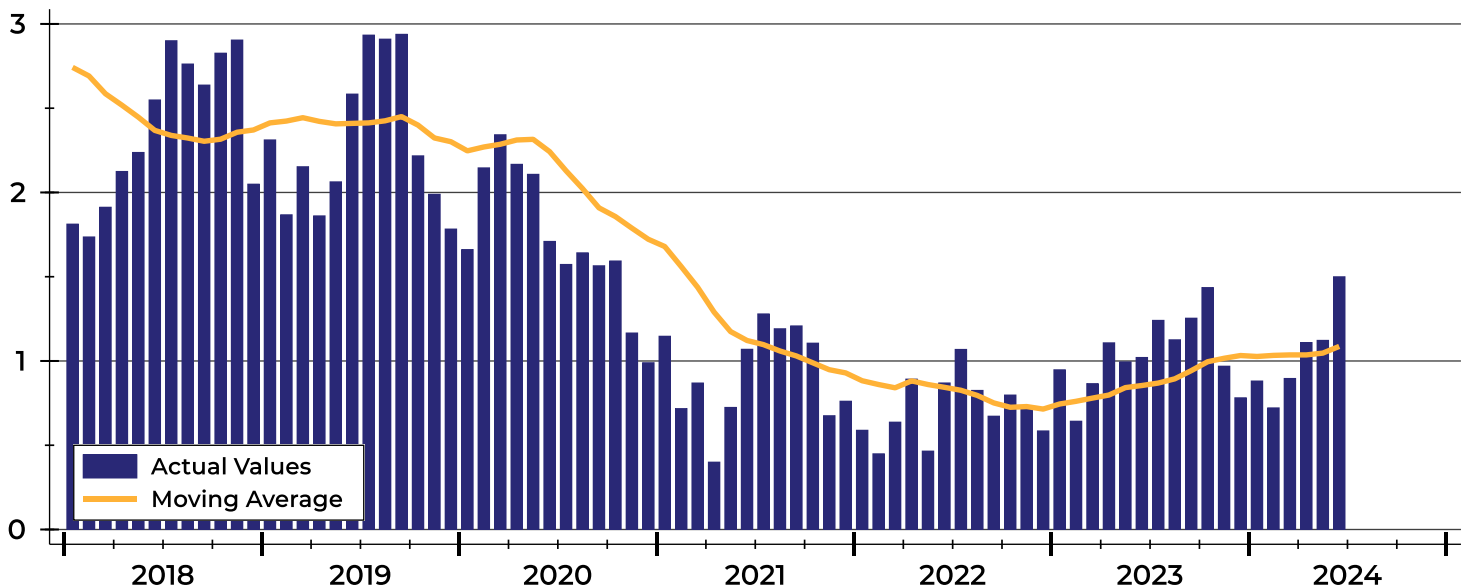
Months



Month	2022	2023	2024
January	0.6	0.9	0.9
February	0.4	0.6	0.7
March	0.6	0.9	0.9
April	0.9	1.1	1.1
May	0.5	1.0	1.1
June	0.9	1.0	1.5
July	1.1	1.2	
August	0.8	1.1	
September	0.7	1.3	
October	0.8	1.4	
November	0.7	1.0	
December	0.6	0.8	

History of Month's Supply

Months





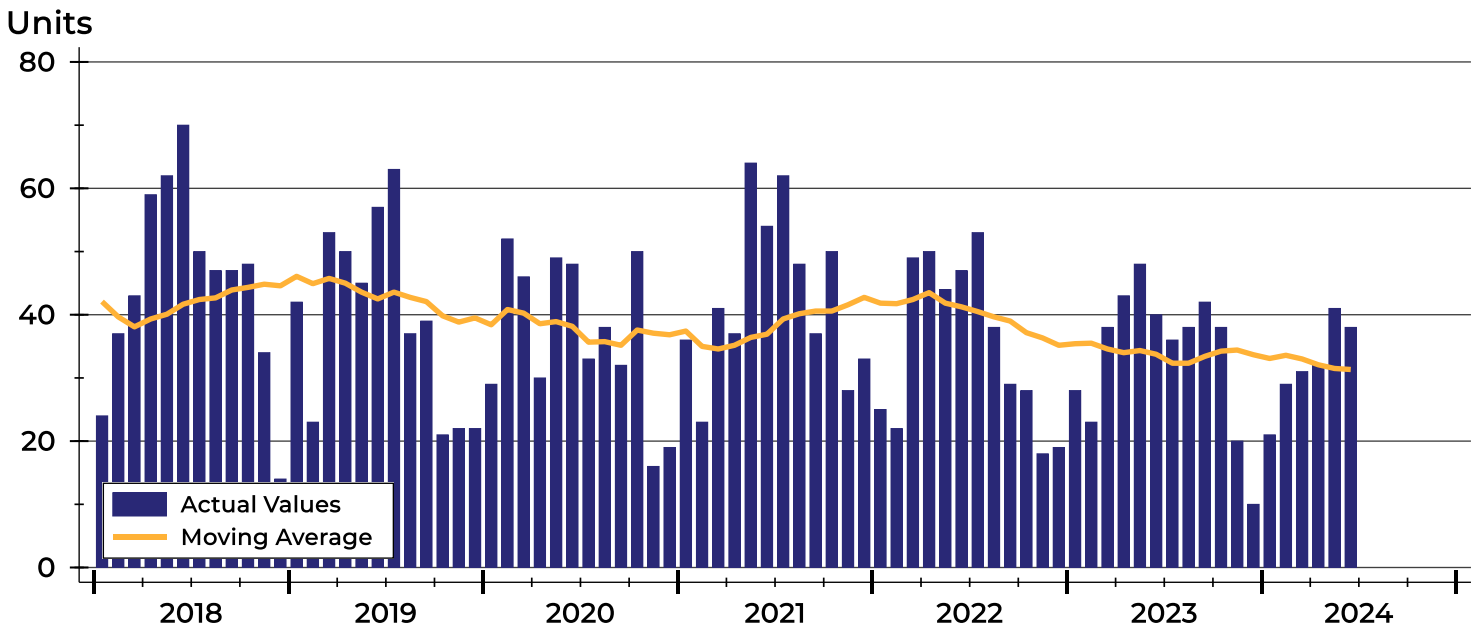
Lyon County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	38	40	-5.0%
	Volume (1,000s)	8,535	7,394	15.4%
	Average List Price	224,601	184,843	21.5%
	Median List Price	181,450	158,000	14.8%
Year-to-Date	New Listings	192	220	-12.7%
	Volume (1,000s)	39,291	44,782	-12.3%
	Average List Price	204,638	203,555	0.5%
	Median List Price	174,900	169,900	2.9%

A total of 38 new listings were added in Lyon County during June, down 5.0% from the same month in 2023. Year-to-date Lyon County has seen 192 new listings.

The median list price of these homes was \$181,450 up from \$158,000 in 2023.

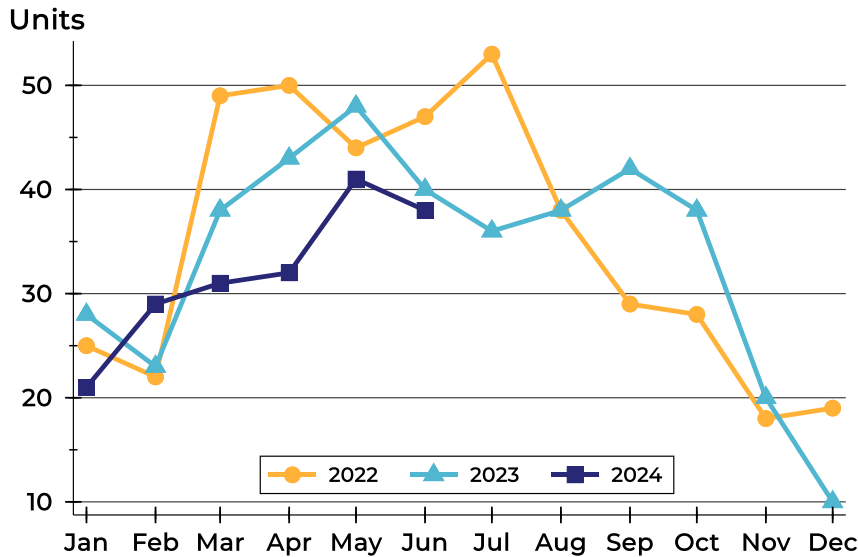
History of New Listings





Lyon County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	25	28	21
February	22	23	29
March	49	38	31
April	50	43	32
May	44	48	41
June	47	40	38
July	53	36	
August	38	38	
September	29	42	
October	28	38	
November	18	20	
December	19	10	

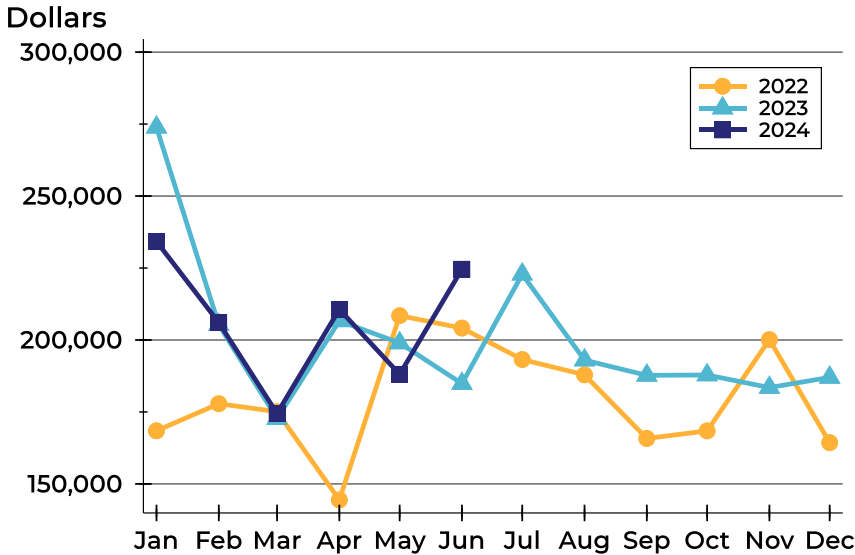
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	5.3%	8,550	8,550	12	12	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	5.3%	119,500	119,500	19	19	96.2%	96.2%
\$125,000-\$149,999	5	13.2%	133,580	135,000	6	3	98.4%	100.0%
\$150,000-\$174,999	8	21.1%	162,238	162,450	12	6	99.1%	100.0%
\$175,000-\$199,999	6	15.8%	187,367	183,950	18	16	97.2%	98.2%
\$200,000-\$249,999	4	10.5%	229,200	227,450	10	10	97.9%	98.0%
\$250,000-\$299,999	3	7.9%	278,100	279,900	9	4	97.9%	100.0%
\$300,000-\$399,999	6	15.8%	343,383	340,000	4	2	100.0%	100.0%
\$400,000-\$499,999	1	2.6%	420,000	420,000	0	0	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	2.6%	957,320	957,320	24	24	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



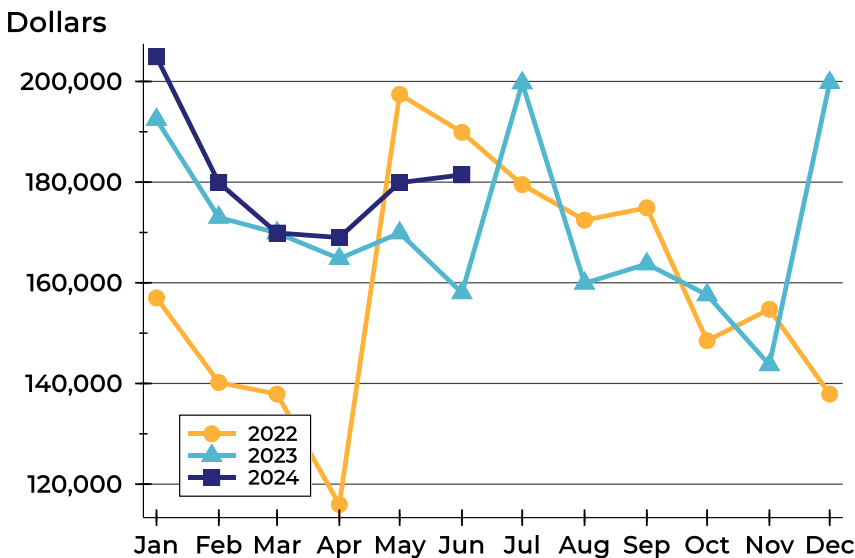
Lyon County New Listings Analysis

Average Price



Month	2022	2023	2024
January	168,444	273,898	234,233
February	177,866	205,309	206,059
March	175,101	172,682	174,489
April	144,455	206,633	210,633
May	208,455	198,958	188,090
June	204,147	184,843	224,601
July	193,221	222,842	
August	187,883	193,003	
September	165,793	187,725	
October	168,418	187,833	
November	200,133	183,490	
December	164,337	187,000	

Median Price



Month	2022	2023	2024
January	157,000	192,450	204,900
February	140,200	173,000	179,900
March	137,900	169,900	169,900
April	115,950	164,800	169,000
May	197,450	169,900	179,900
June	189,900	158,000	181,450
July	179,500	199,700	
August	172,450	159,900	
September	174,900	163,750	
October	148,500	157,600	
November	154,750	143,700	
December	137,900	199,750	



Lyon County Contracts Written Analysis

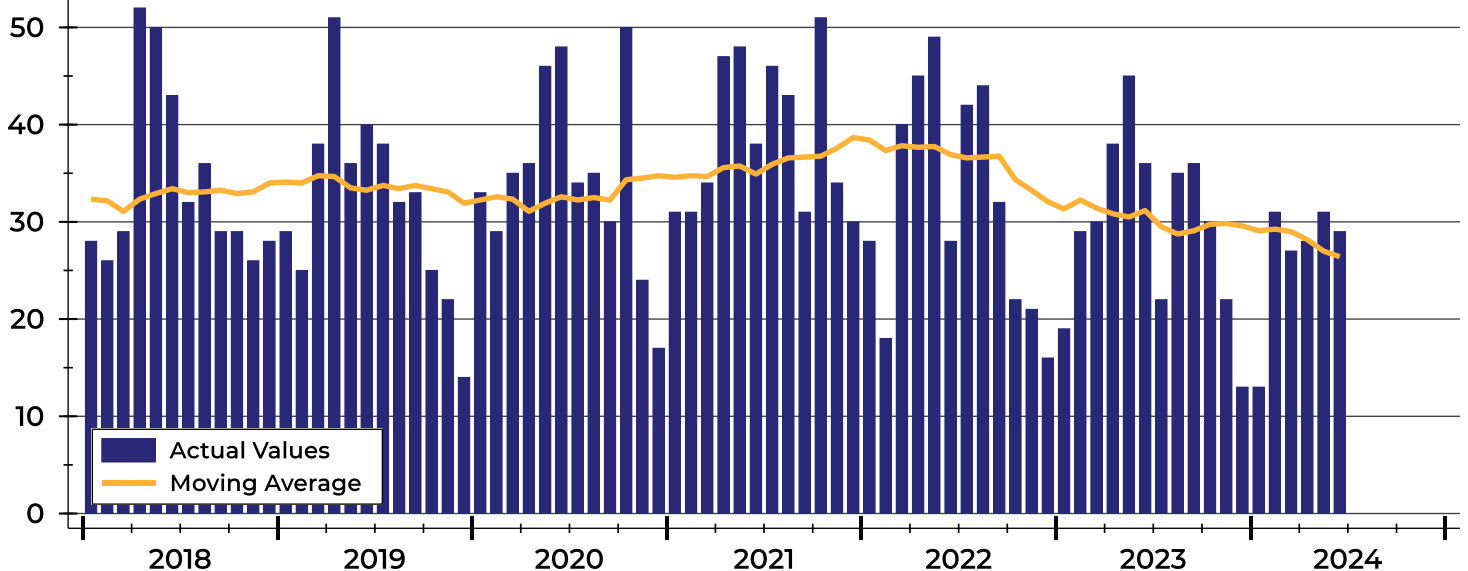
Summary Statistics for Contracts Written		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		29	36	-19.4%	159	197	-19.3%
Volume (1,000s)		6,064	6,989	-13.2%	31,279	36,835	-15.1%
Average	Sale Price	209,112	194,150	7.7%	196,723	186,980	5.2%
	Days on Market	11	11	0.0%	20	19	5.3%
	Percent of Original	99.1%	100.0%	-0.9%	98.2%	96.8%	1.4%
Median	Sale Price	179,900	163,450	10.1%	174,900	169,900	2.9%
	Days on Market	3	5	-40.0%	5	5	0.0%
	Percent of Original	100.0%	100.8%	-0.8%	100.0%	98.7%	1.3%

A total of 29 contracts for sale were written in Lyon County during the month of June, down from 36 in 2023. The median list price of these homes was \$179,900, up from \$163,450 the prior year.

Half of the homes that went under contract in June were on the market less than 3 days, compared to 5 days in June 2023.

History of Contracts Written

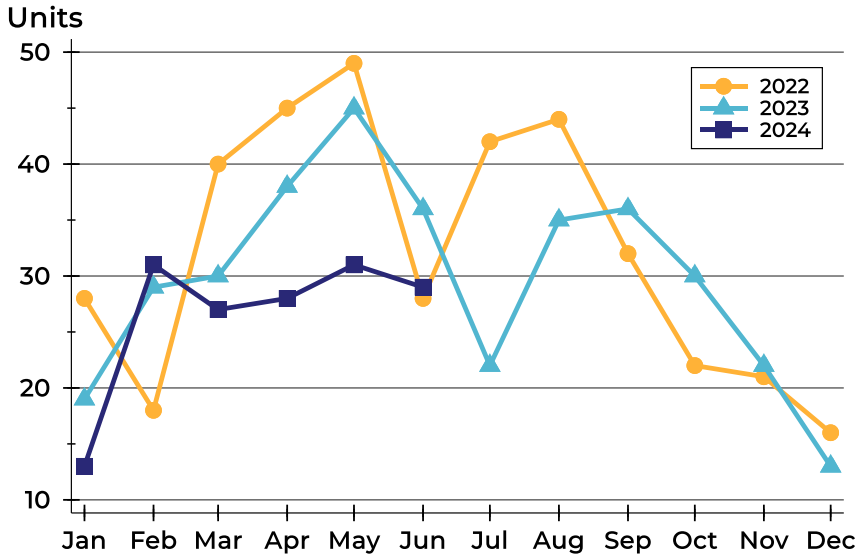
Units





Lyon County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	28	19	13
February	18	29	31
March	40	30	27
April	45	38	28
May	49	45	31
June	28	36	29
July	42	22	
August	44	35	
September	32	36	
October	22	30	
November	21	22	
December	16	13	

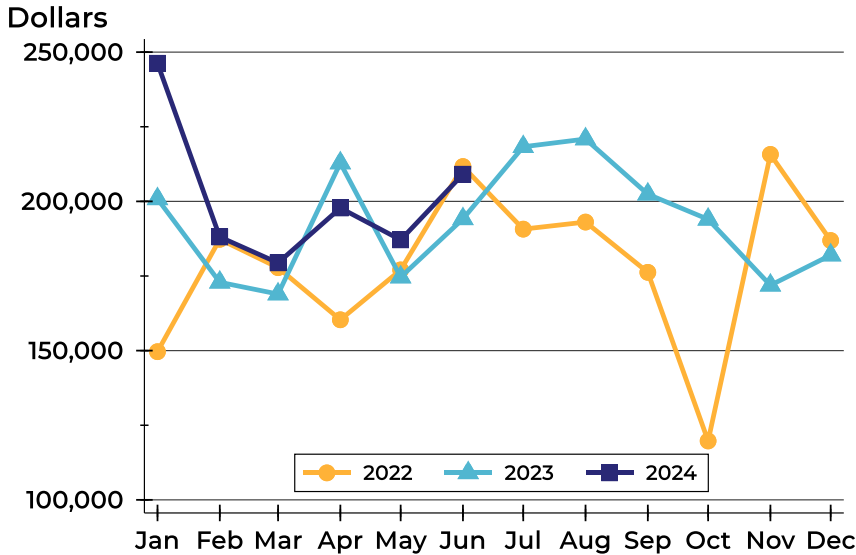
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.4%	15,500	15,500	5	5	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	7	24.1%	136,943	139,900	11	11	99.0%	100.0%
\$150,000-\$174,999	6	20.7%	162,033	162,450	12	3	98.4%	100.0%
\$175,000-\$199,999	4	13.8%	184,075	179,950	18	11	97.9%	100.0%
\$200,000-\$249,999	2	6.9%	225,950	225,950	1	1	100.0%	100.0%
\$250,000-\$299,999	3	10.3%	274,783	269,950	32	4	99.4%	100.0%
\$300,000-\$399,999	5	17.2%	337,080	330,000	2	1	100.0%	100.0%
\$400,000-\$499,999	1	3.4%	420,000	420,000	0	0	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



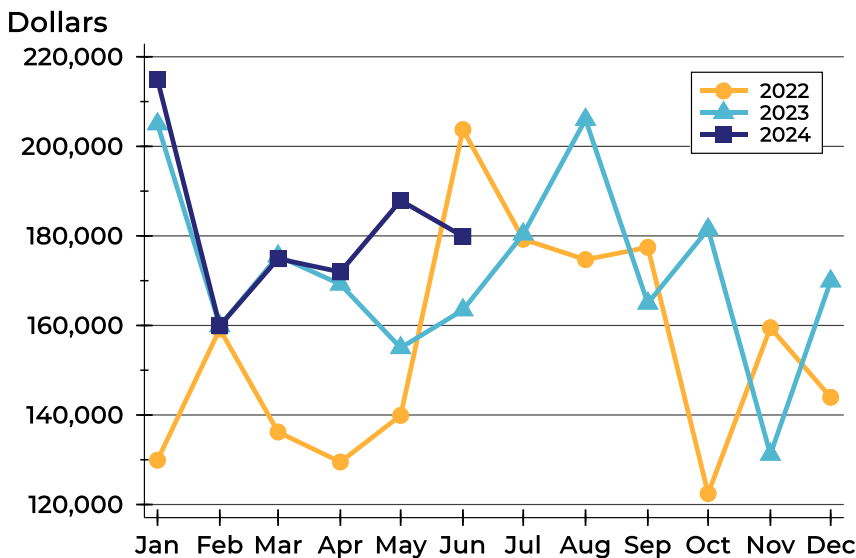
Lyon County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	149,650	200,847	246,292
February	187,306	172,902	188,087
March	177,795	168,947	179,404
April	160,330	212,858	197,787
May	177,049	174,631	187,106
June	211,686	194,150	209,112
July	190,710	218,305	
August	193,070	220,894	
September	176,236	202,414	
October	119,745	193,987	
November	215,743	171,895	
December	186,888	182,000	

Median Price

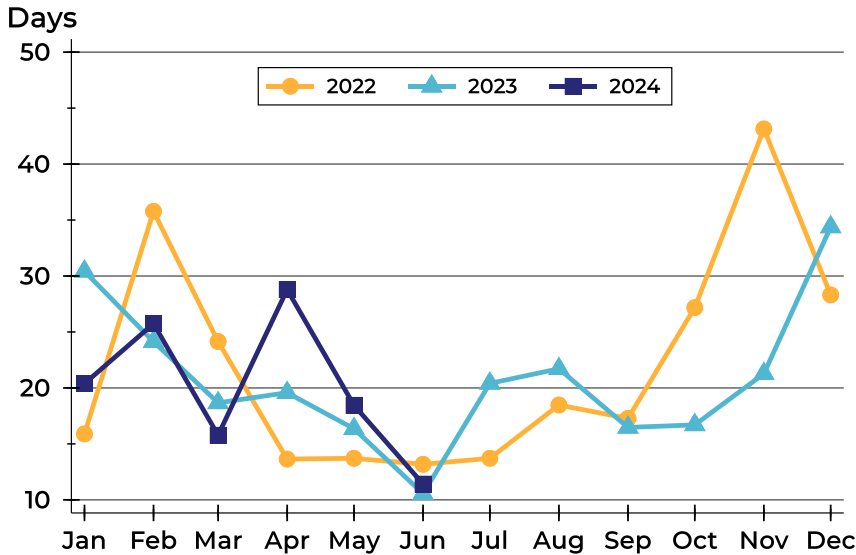


Month	2022	2023	2024
January	129,900	205,000	214,900
February	159,200	159,900	159,900
March	136,200	175,500	174,900
April	129,500	169,200	171,950
May	139,900	155,000	187,900
June	203,750	163,450	179,900
July	179,250	180,400	
August	174,700	206,000	
September	177,450	164,950	
October	122,450	181,500	
November	159,500	131,200	
December	143,950	169,900	



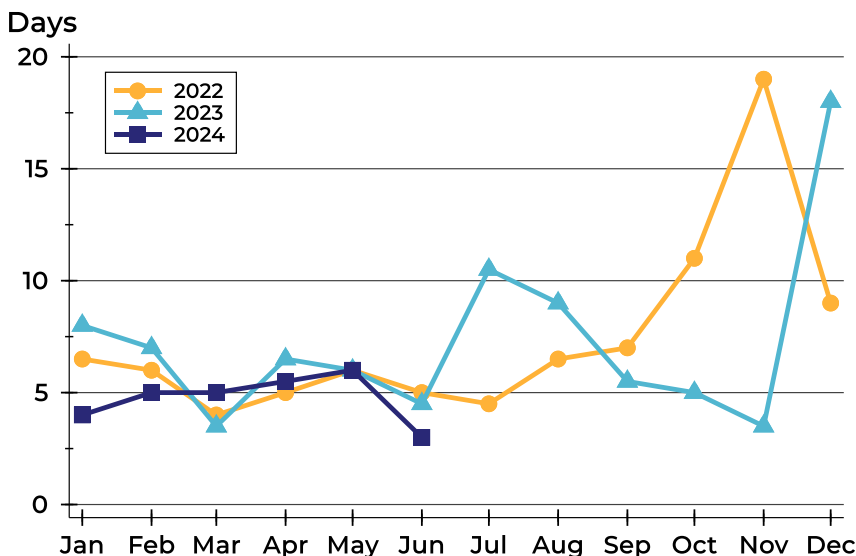
Lyon County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	16	30	20
February	36	24	26
March	24	19	16
April	14	20	29
May	14	16	18
June	13	11	11
July	14	20	
August	18	22	
September	17	16	
October	27	17	
November	43	21	
December	28	34	

Median DOM



Month	2022	2023	2024
January	7	8	4
February	6	7	5
March	4	4	5
April	5	7	6
May	6	6	6
June	5	5	3
July	5	11	
August	7	9	
September	7	6	
October	11	5	
November	19	4	
December	9	18	



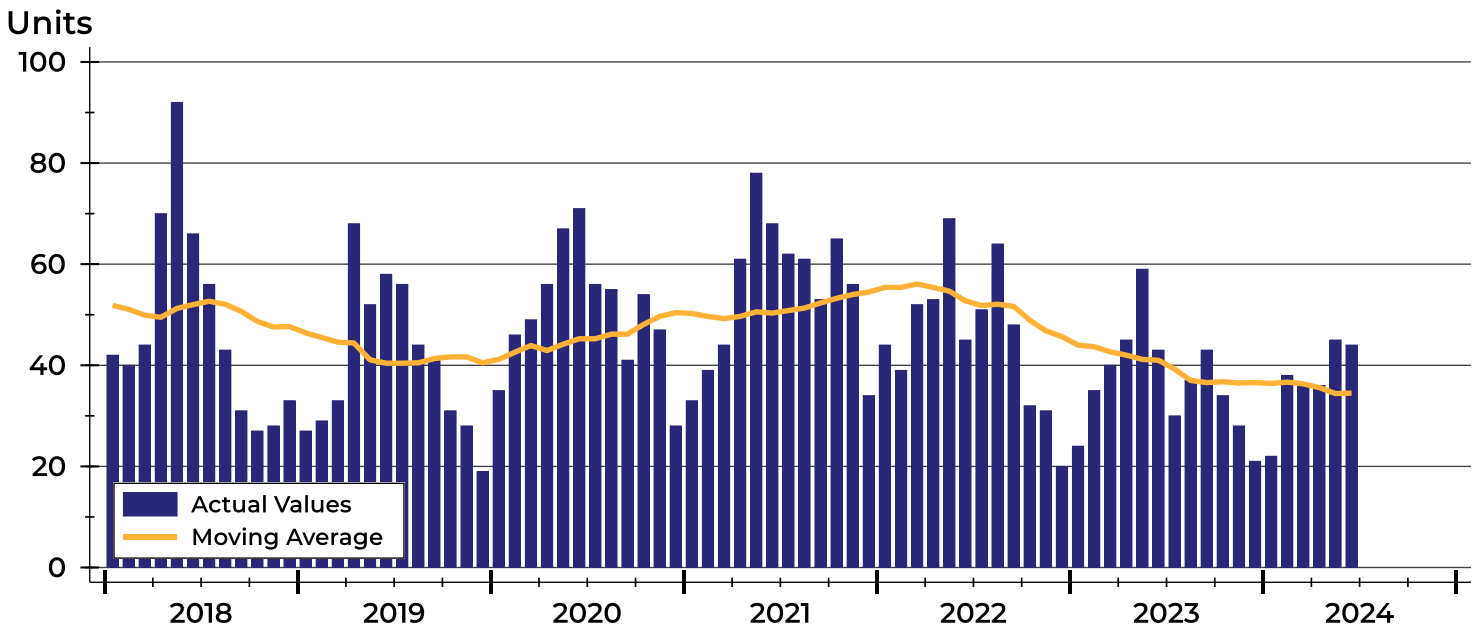
Lyon County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		44	43	2.3%
Volume (1,000s)		9,071	8,627	5.1%
Average	List Price	206,149	200,621	2.8%
	Days on Market	21	17	23.5%
	Percent of Original	98.2%	98.4%	-0.2%
Median	List Price	170,750	169,900	0.5%
	Days on Market	5	5	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 44 listings in Lyon County had contracts pending at the end of June, up from 43 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

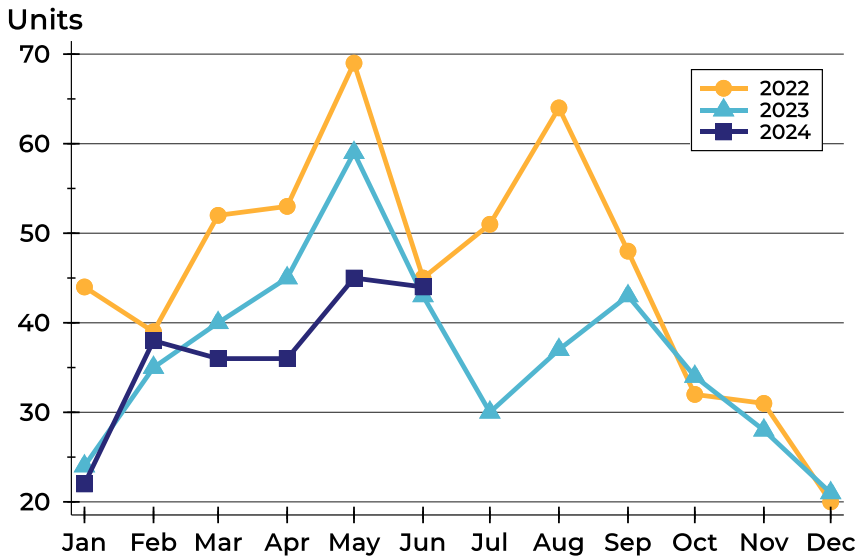
History of Pending Contracts





Lyon County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	44	24	22
February	39	35	38
March	52	40	36
April	53	45	36
May	69	59	45
June	45	43	44
July	51	30	
August	64	37	
September	48	43	
October	32	34	
November	31	28	
December	20	21	

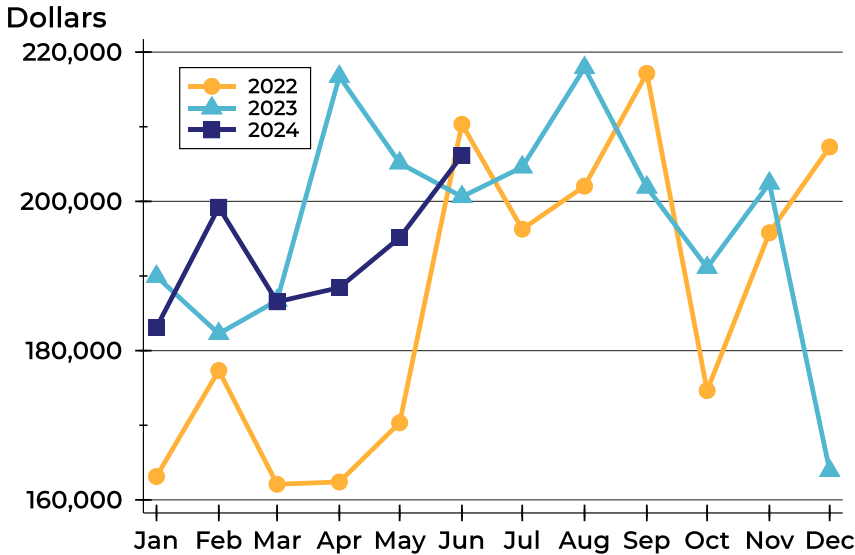
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.3%	15,500	15,500	5	5	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	9.1%	74,825	74,650	37	21	97.3%	99.6%
\$100,000-\$124,999	2	4.5%	118,750	118,750	26	26	89.8%	89.8%
\$125,000-\$149,999	9	20.5%	137,222	139,900	9	4	99.3%	100.0%
\$150,000-\$174,999	7	15.9%	164,243	165,000	21	9	97.2%	100.0%
\$175,000-\$199,999	5	11.4%	188,060	189,000	6	6	100.0%	100.0%
\$200,000-\$249,999	4	9.1%	227,400	227,450	81	5	95.5%	100.0%
\$250,000-\$299,999	3	6.8%	274,783	269,950	32	4	99.4%	100.0%
\$300,000-\$399,999	7	15.9%	336,329	330,000	6	2	100.0%	100.0%
\$400,000-\$499,999	1	2.3%	420,000	420,000	0	0	100.0%	100.0%
\$500,000-\$749,999	1	2.3%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



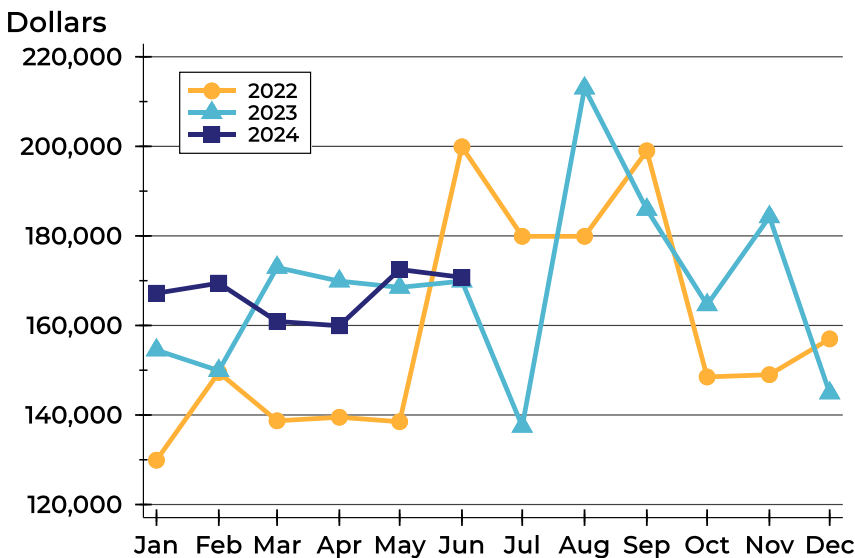
Lyon County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	163,136	189,938	183,114
February	177,336	182,271	199,218
March	162,095	186,702	186,539
April	162,405	216,731	188,440
May	170,326	205,136	195,138
June	210,347	200,621	206,149
July	196,282	204,597	
August	202,045	217,905	
September	217,159	201,893	
October	174,645	191,125	
November	195,790	202,432	
December	207,295	163,905	

Median Price

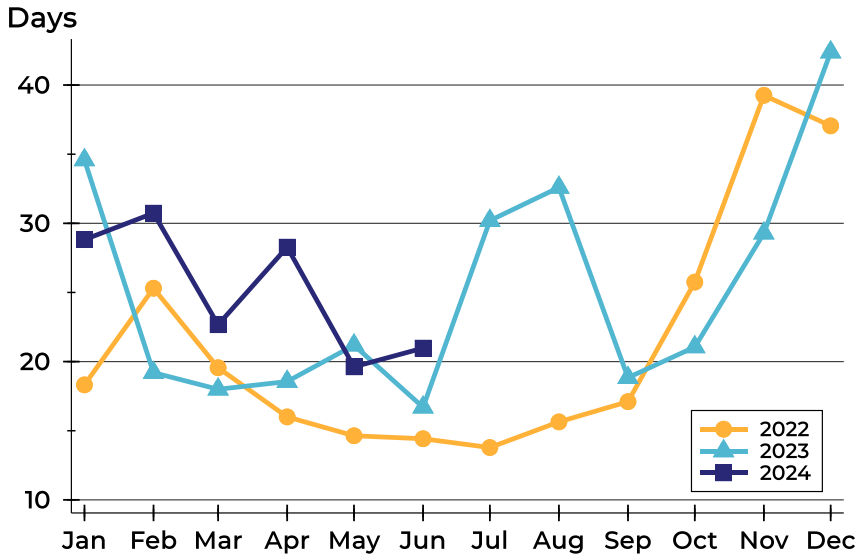


Month	2022	2023	2024
January	129,900	154,500	167,200
February	149,500	149,900	169,450
March	138,700	172,950	160,900
April	139,500	169,900	159,925
May	138,500	168,500	172,500
June	199,900	169,900	170,750
July	179,900	137,450	
August	179,900	213,000	
September	199,000	185,900	
October	148,500	164,600	
November	149,000	184,250	
December	157,000	144,900	



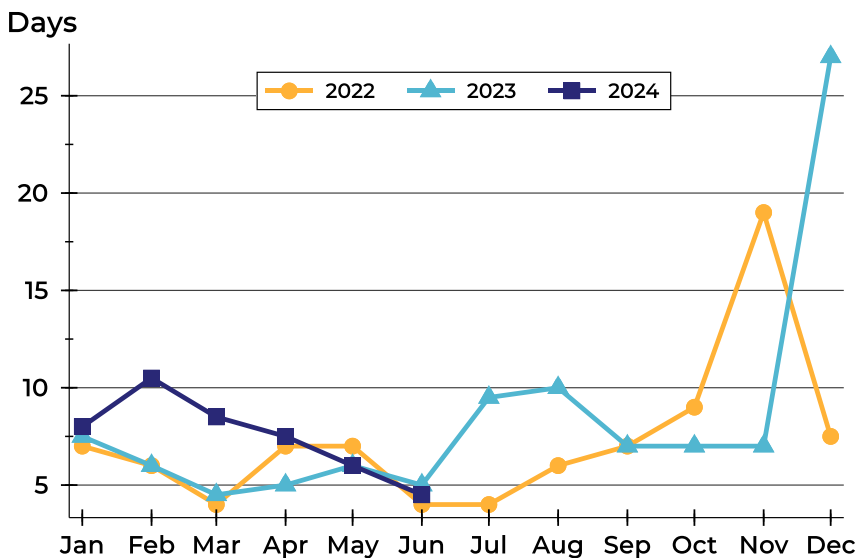
Lyon County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	35	29
February	25	19	31
March	20	18	23
April	16	19	28
May	15	21	20
June	14	17	21
July	14	30	
August	16	33	
September	17	19	
October	26	21	
November	39	29	
December	37	42	

Median DOM



Month	2022	2023	2024
January	7	8	8
February	6	6	11
March	4	5	9
April	7	5	8
May	7	6	6
June	4	5	5
July	4	10	
August	6	10	
September	7	7	
October	9	7	
November	19	7	
December	8	27	



**June
2024**

Sunflower MLS Statistics



Osage County Housing Report



Market Overview

Osage County Home Sales Fell in June

Total home sales in Osage County fell last month to 13 units, compared to 17 units in June 2023. Total sales volume was \$2.1 million, down from a year earlier.

The median sale price in June was \$175,000, up from \$149,900 a year earlier. Homes that sold in June were typically on the market for 22 days and sold for 98.0% of their list prices.

Osage County Active Listings Up at End of June

The total number of active listings in Osage County at the end of June was 25 units, up from 20 at the same point in 2023. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$225,000.

During June, a total of 21 contracts were written up from 12 in June 2023. At the end of the month, there were 21 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Osage County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		13	17	10	74	76	87
Change from prior year		-23.5%	70.0%	-33.3%	-2.6%	-12.6%	10.1%
Active Listings		25	20	29	N/A	N/A	N/A
Change from prior year		25.0%	-31.0%	38.1%			
Months' Supply		1.8	1.3	1.8	N/A	N/A	N/A
Change from prior year		38.5%	-27.8%	28.6%			
New Listings		22	18	28	110	91	112
Change from prior year		22.2%	-35.7%	64.7%	20.9%	-18.8%	8.7%
Contracts Written		21	12	21	90	78	97
Change from prior year		75.0%	-42.9%	31.3%	15.4%	-19.6%	5.4%
Pending Contracts		21	14	23	N/A	N/A	N/A
Change from prior year		50.0%	-39.1%	-4.2%			
Sales Volume (1,000s)		2,105	2,891	1,574	16,945	14,038	16,729
Change from prior year		-27.2%	83.7%	-38.0%	20.7%	-16.1%	39.0%
Average	Sale Price	161,913	170,079	157,371	228,986	184,705	192,287
	Change from prior year	-4.8%	8.1%	-7.0%	24.0%	-3.9%	26.3%
	List Price of Actives	291,904	704,368	261,248	N/A	N/A	N/A
	Change from prior year	-58.6%	169.6%	61.4%			
	Days on Market	37	25	11	27	34	36
Change from prior year	48.0%	127.3%	-75.6%	-20.6%	-5.6%	-21.7%	
Percent of List	94.7%	99.5%	98.1%	96.7%	98.0%	98.6%	
Change from prior year	-4.8%	1.4%	-1.6%	-1.3%	-0.6%	0.7%	
Percent of Original	90.9%	96.8%	97.5%	94.8%	95.0%	96.7%	
Change from prior year	-6.1%	-0.7%	-1.7%	-0.2%	-1.8%	-0.2%	
Median	Sale Price	175,000	149,900	149,500	187,250	149,950	150,000
	Change from prior year	16.7%	0.3%	-14.6%	24.9%	0.0%	14.5%
	List Price of Actives	225,000	222,500	149,900	N/A	N/A	N/A
	Change from prior year	1.1%	48.4%	19.9%			
	Days on Market	22	8	7	11	10	7
Change from prior year	175.0%	14.3%	-22.2%	10.0%	42.9%	0.0%	
Percent of List	98.0%	100.0%	99.8%	99.2%	100.0%	100.0%	
Change from prior year	-2.0%	0.2%	-0.2%	-0.8%	0.0%	0.0%	
Percent of Original	97.5%	100.0%	98.8%	98.8%	97.6%	100.0%	
Change from prior year	-2.5%	1.2%	-1.2%	1.2%	-2.4%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Osage County Closed Listings Analysis

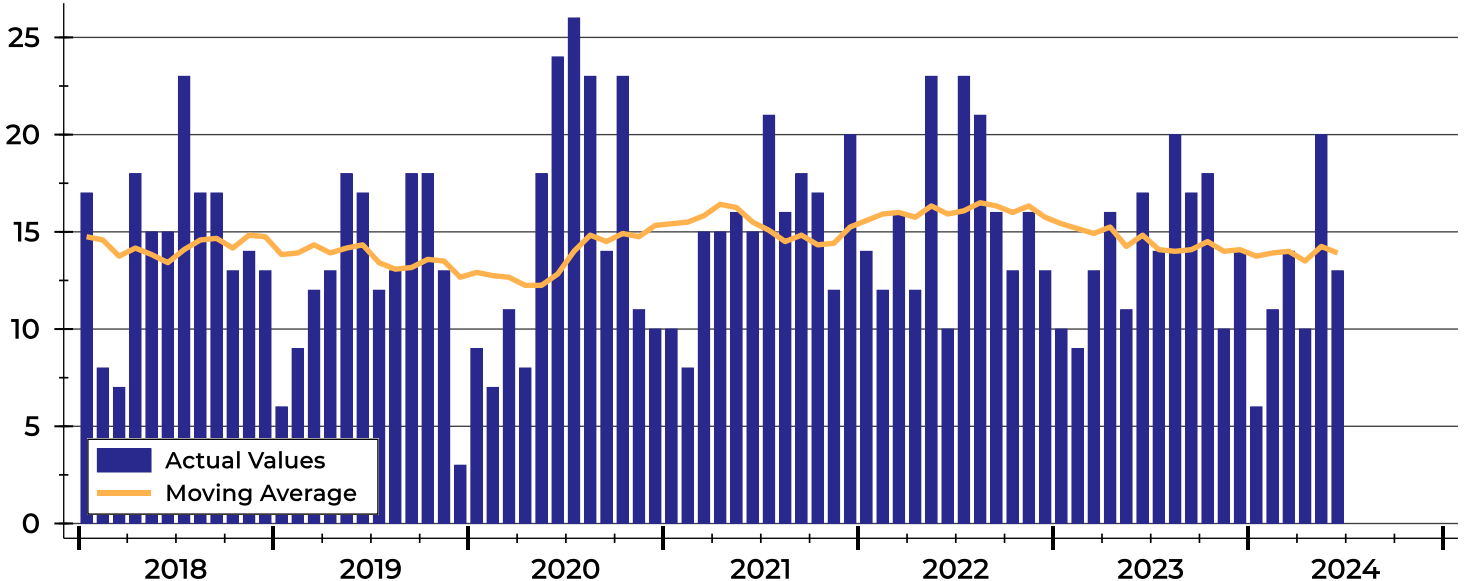
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		13	17	-23.5%	74	76	-2.6%
Volume (1,000s)		2,105	2,891	-27.2%	16,945	14,038	20.7%
Months' Supply		1.8	1.3	38.5%	N/A	N/A	N/A
Average	Sale Price	161,913	170,079	-4.8%	228,986	184,705	24.0%
	Days on Market	37	25	48.0%	27	34	-20.6%
	Percent of List	94.7%	99.5%	-4.8%	96.7%	98.0%	-1.3%
	Percent of Original	90.9%	96.8%	-6.1%	94.8%	95.0%	-0.2%
Median	Sale Price	175,000	149,900	16.7%	187,250	149,950	24.9%
	Days on Market	22	8	175.0%	11	10	10.0%
	Percent of List	98.0%	100.0%	-2.0%	99.2%	100.0%	-0.8%
	Percent of Original	97.5%	100.0%	-2.5%	98.8%	97.6%	1.2%

A total of 13 homes sold in Osage County in June, down from 17 units in June 2023. Total sales volume fell to \$2.1 million compared to \$2.9 million in the previous year.

The median sales price in June was \$175,000, up 16.7% compared to the prior year. Median days on market was 22 days, up from 6 days in May, and up from 8 in June 2023.

History of Closed Listings

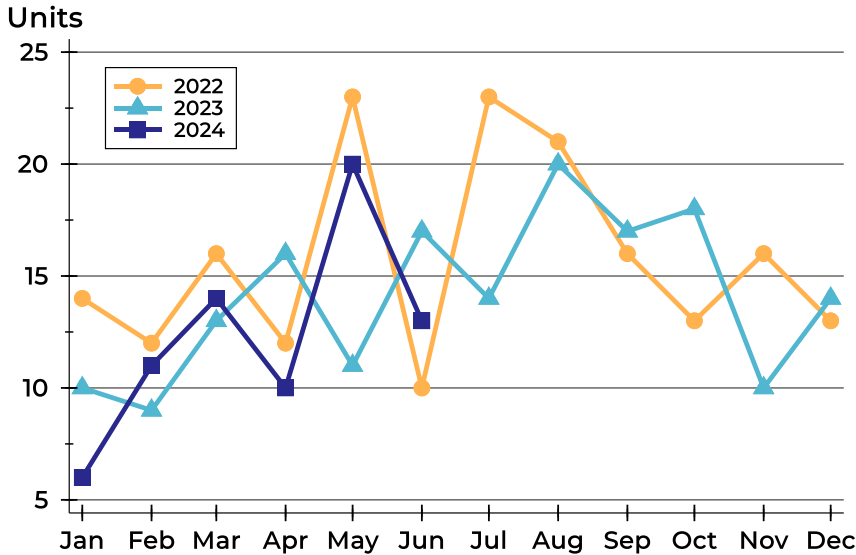
Units





Osage County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	14	10	6
February	12	9	11
March	16	13	14
April	12	16	10
May	23	11	20
June	10	17	13
July	23	14	
August	21	20	
September	16	17	
October	13	18	
November	16	10	
December	13	14	

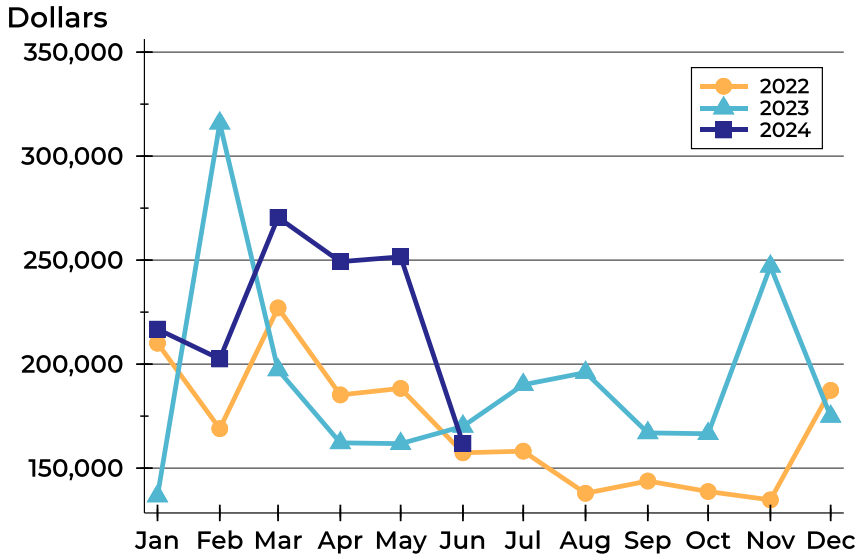
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	7.7%	0.0	24,500	24,500	72	72	84.5%	84.5%	63.6%	63.6%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	23.1%	1.0	90,417	86,500	36	32	82.1%	80.5%	75.4%	72.1%
\$100,000-\$124,999	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	15.4%	1.9	158,063	158,063	16	16	102.5%	102.5%	102.5%	102.5%
\$175,000-\$199,999	3	23.1%	1.1	186,000	188,000	66	22	98.3%	100.0%	97.9%	100.0%
\$200,000-\$249,999	4	30.8%	3.0	233,750	242,500	18	18	100.0%	100.0%	98.2%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



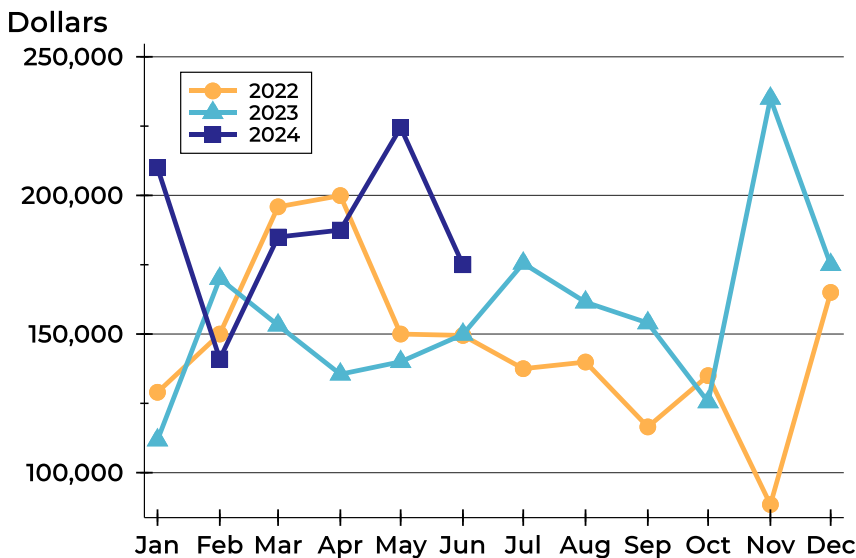
Osage County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	210,071	136,595	216,833
February	168,960	315,833	202,482
March	227,041	197,213	270,536
April	185,215	162,156	249,250
May	188,326	161,773	251,590
June	157,371	170,079	161,913
July	158,142	190,093	
August	137,903	195,960	
September	143,794	166,939	
October	138,754	166,528	
November	134,734	247,040	
December	187,385	174,857	

Median Price

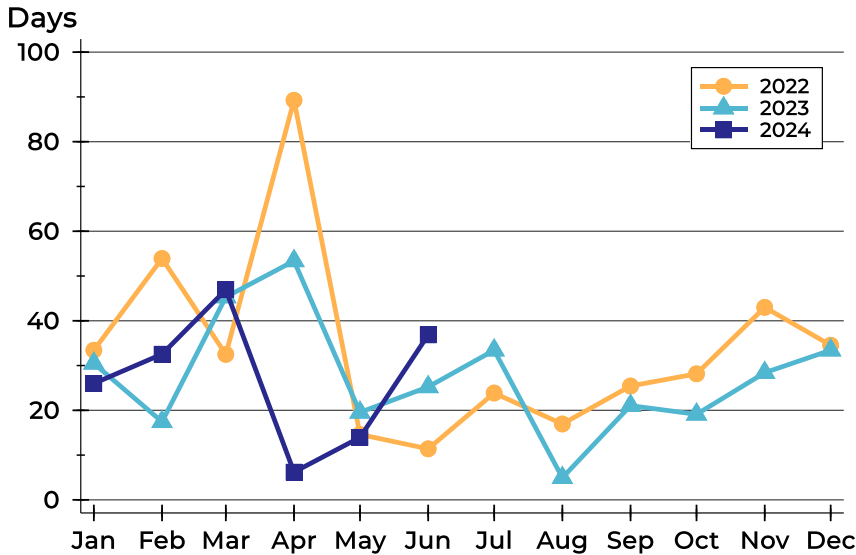


Month	2022	2023	2024
January	129,000	111,750	210,000
February	150,000	170,000	141,000
March	195,900	153,175	185,000
April	199,950	135,500	187,500
May	150,000	140,000	224,500
June	149,500	149,900	175,000
July	137,500	175,500	
August	139,900	161,500	
September	116,500	154,000	
October	135,000	125,500	
November	88,500	235,000	
December	165,000	175,000	



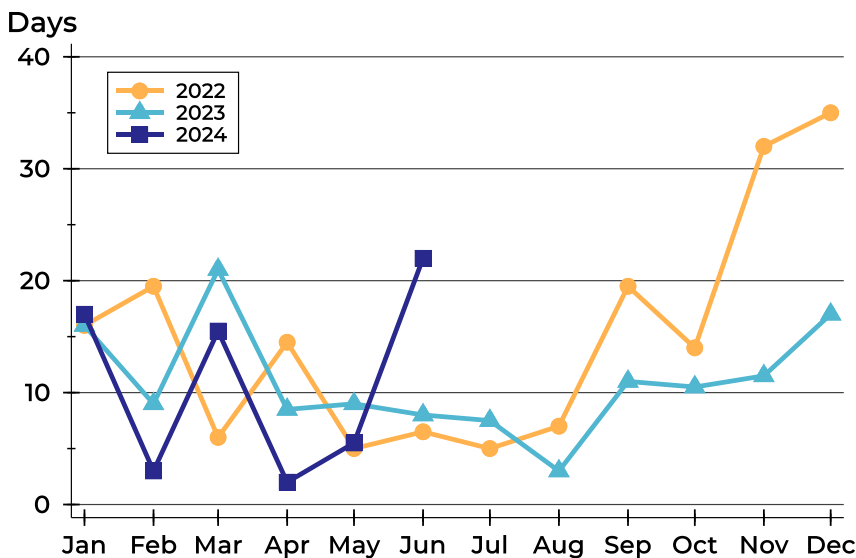
Osage County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	31	26
February	54	17	33
March	33	45	47
April	89	53	6
May	15	20	14
June	11	25	37
July	24	33	
August	17	5	
September	25	21	
October	28	19	
November	43	28	
December	35	33	

Median DOM



Month	2022	2023	2024
January	16	16	17
February	20	9	3
March	6	21	16
April	15	9	2
May	5	9	6
June	7	8	22
July	5	8	
August	7	3	
September	20	11	
October	14	11	
November	32	12	
December	35	17	



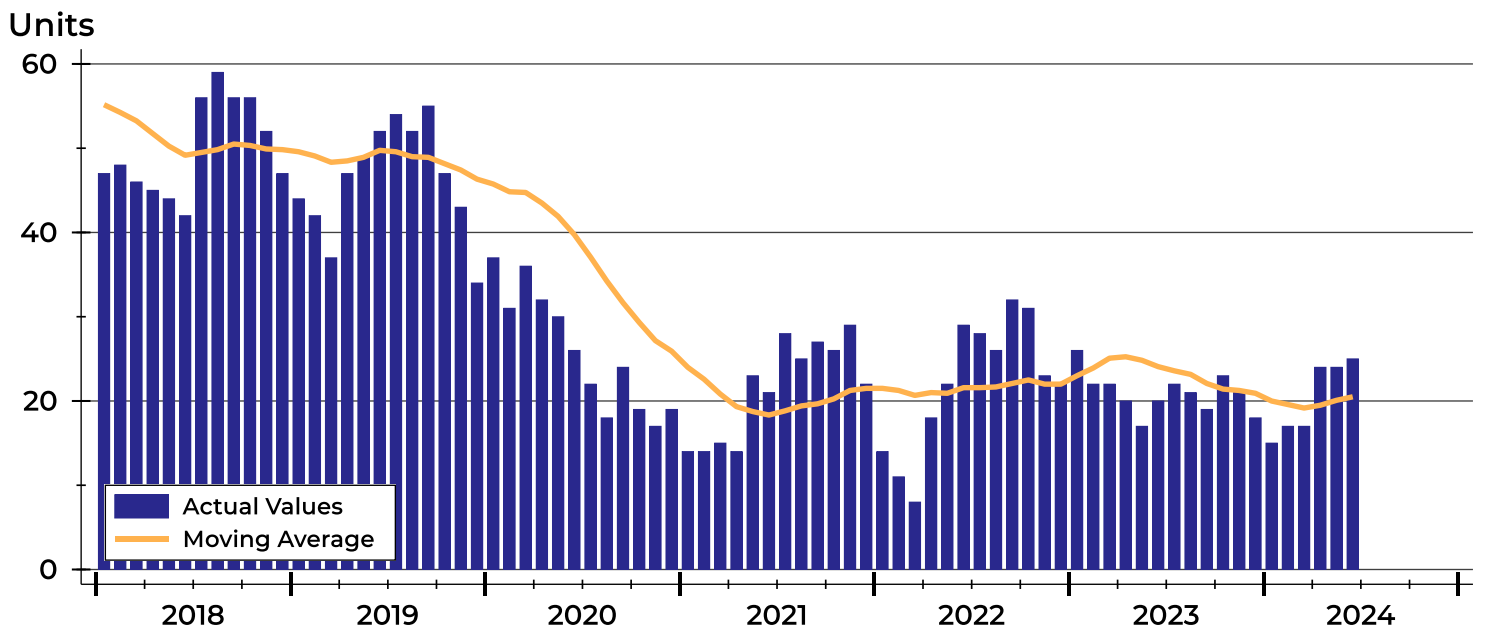
Osage County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		25	20	25.0%
Volume (1,000s)		7,298	14,087	-48.2%
Months' Supply		1.8	1.3	38.5%
Average	List Price	291,904	704,368	-58.6%
	Days on Market	39	65	-40.0%
	Percent of Original	97.6%	97.4%	0.2%
Median	List Price	225,000	222,500	1.1%
	Days on Market	31	26	19.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 25 homes were available for sale in Osage County at the end of June. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$225,000, up 1.1% from 2023. The typical time on market for active listings was 31 days, up from 26 days a year earlier.

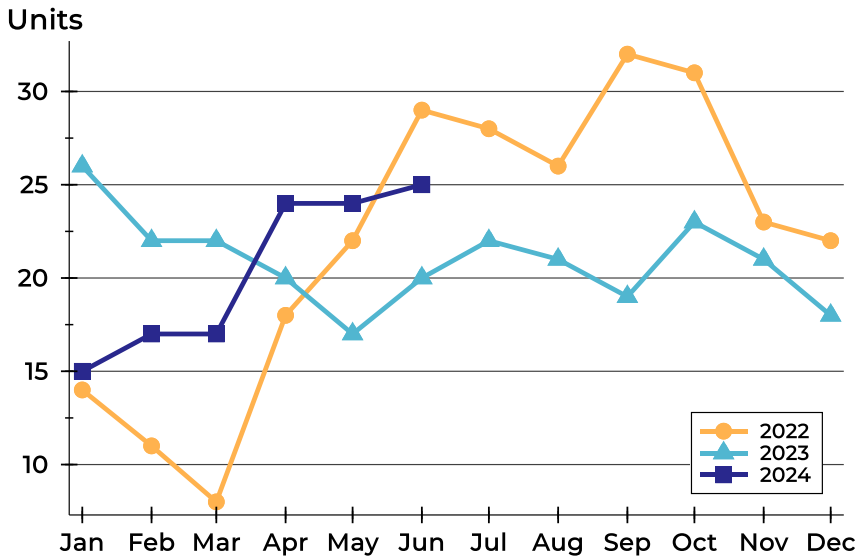
History of Active Listings





Osage County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	14	26	15
February	11	22	17
March	8	22	17
April	18	20	24
May	22	17	24
June	29	20	25
July	28	22	
August	26	21	
September	32	19	
October	31	23	
November	23	21	
December	22	18	

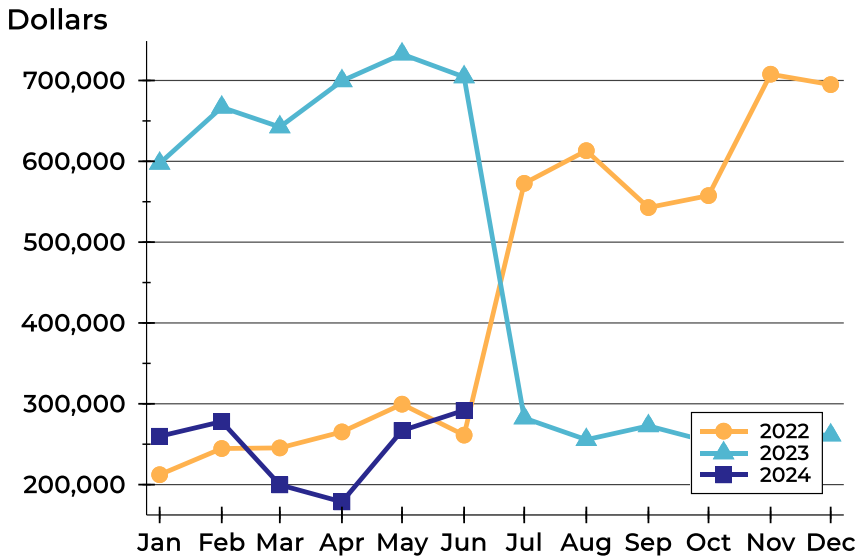
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	8.0%	1.0	92,200	92,200	85	85	87.8%	87.8%
\$100,000-\$124,999	2	8.0%	2.0	115,750	115,750	41	41	97.7%	97.7%
\$125,000-\$149,999	2	8.0%	N/A	140,250	140,250	70	70	97.5%	97.5%
\$150,000-\$174,999	3	12.0%	1.9	165,563	169,690	41	40	97.9%	100.0%
\$175,000-\$199,999	2	8.0%	1.1	187,450	187,450	30	30	100.0%	100.0%
\$200,000-\$249,999	6	24.0%	3.0	226,650	230,000	22	14	100.0%	100.0%
\$250,000-\$299,999	2	8.0%	N/A	282,500	282,500	63	63	90.5%	90.5%
\$300,000-\$399,999	2	8.0%	N/A	370,000	370,000	26	26	100.0%	100.0%
\$400,000-\$499,999	2	8.0%	N/A	444,900	444,900	29	29	98.9%	98.9%
\$500,000-\$749,999	1	4.0%	N/A	549,914	549,914	12	12	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	4.0%	N/A	1,625,000	1,625,000	35	35	100.0%	100.0%



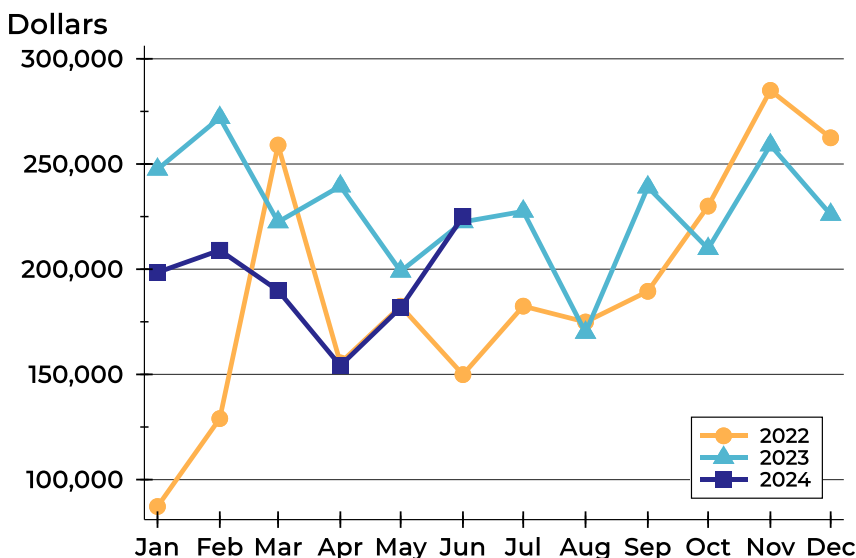
Osage County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	212,281	597,438	259,840
February	244,655	666,846	277,982
March	245,425	642,477	199,709
April	265,206	699,530	178,654
May	299,541	732,603	266,875
June	261,248	704,368	291,904
July	572,721	282,352	
August	613,177	255,591	
September	542,797	272,673	
October	557,571	253,219	
November	707,765	262,485	
December	694,918	261,222	

Median Price

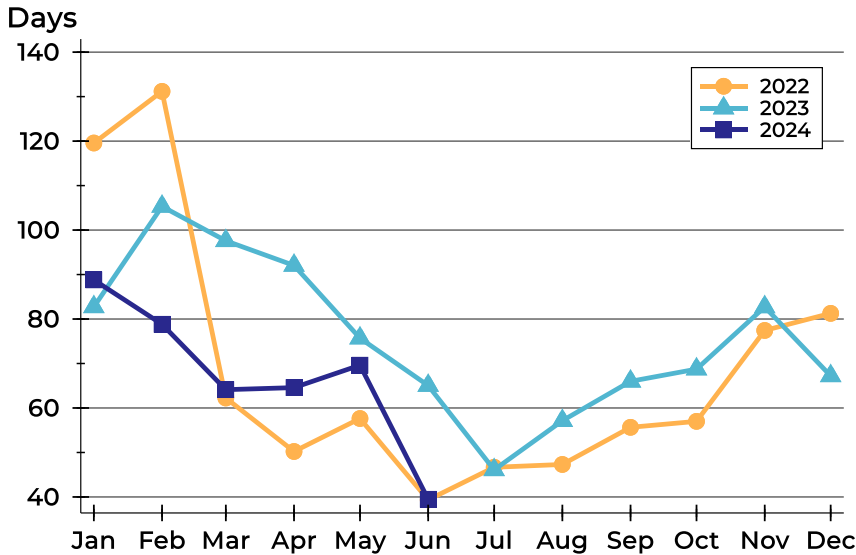


Month	2022	2023	2024
January	87,200	247,450	198,500
February	129,000	272,000	209,000
March	259,000	222,450	189,900
April	155,450	239,495	154,150
May	182,400	199,000	181,750
June	149,900	222,500	225,000
July	182,450	227,500	
August	174,900	169,910	
September	189,500	239,000	
October	230,000	209,750	
November	285,000	259,000	
December	262,450	226,000	



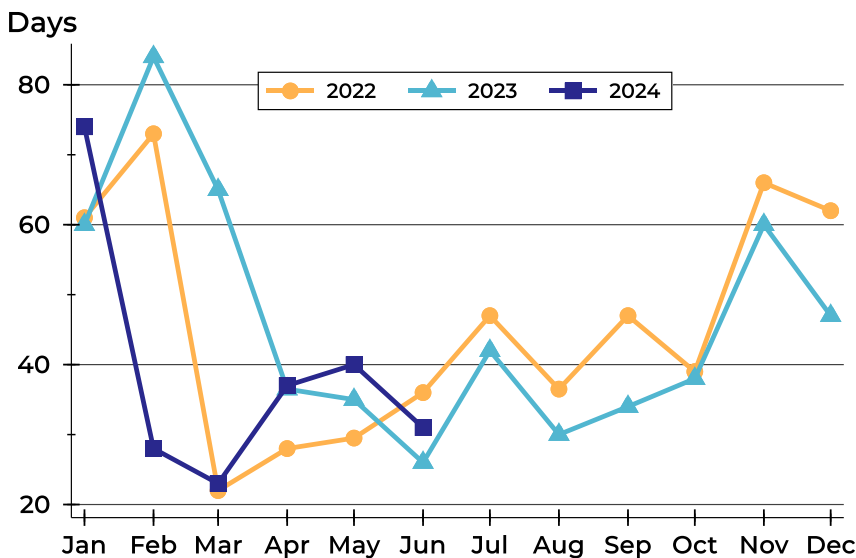
Osage County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	120	83	89
February	131	105	79
March	62	98	64
April	50	92	65
May	58	76	70
June	39	65	39
July	47	46	
August	47	57	
September	56	66	
October	57	69	
November	77	83	
December	81	67	

Median DOM

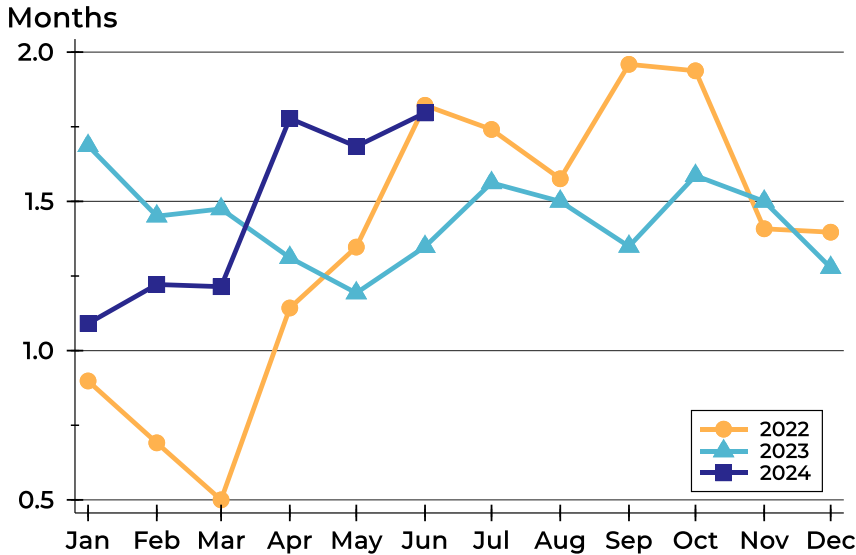


Month	2022	2023	2024
January	61	60	74
February	73	84	28
March	22	65	23
April	28	37	37
May	30	35	40
June	36	26	31
July	47	42	
August	37	30	
September	47	34	
October	39	38	
November	66	60	
December	62	47	



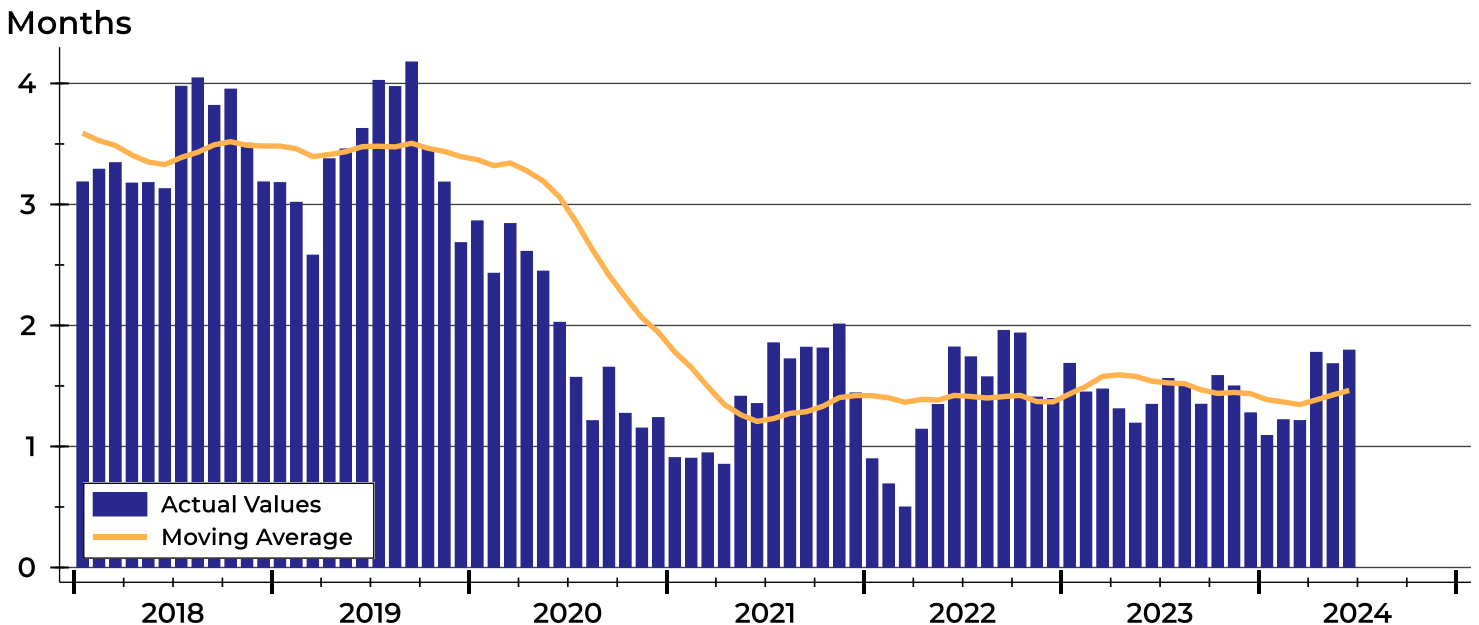
Osage County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.9	1.7	1.1
February	0.7	1.5	1.2
March	0.5	1.5	1.2
April	1.1	1.3	1.8
May	1.3	1.2	1.7
June	1.8	1.3	1.8
July	1.7	1.6	
August	1.6	1.5	
September	2.0	1.3	
October	1.9	1.6	
November	1.4	1.5	
December	1.4	1.3	

History of Month's Supply





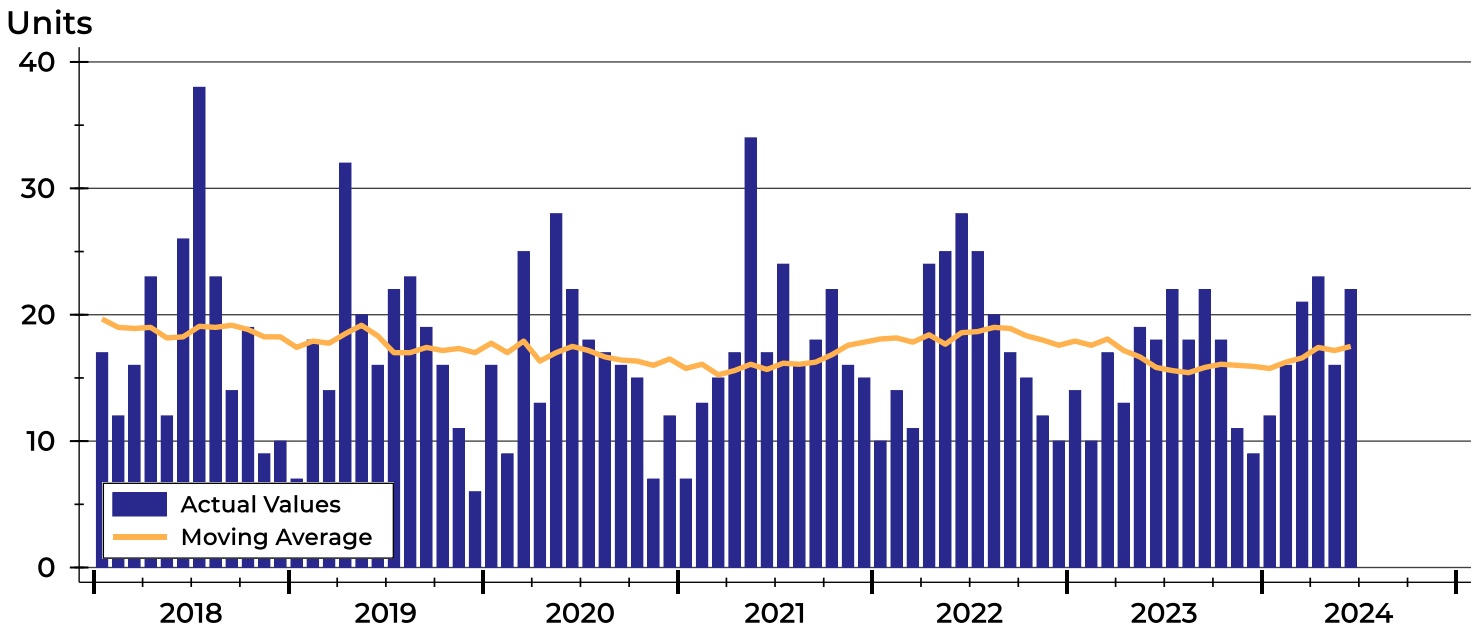
Osage County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	22	18	22.2%
	Volume (1,000s)	4,397	4,478	-1.8%
	Average List Price	199,841	248,789	-19.7%
	Median List Price	170,845	152,500	12.0%
Year-to-Date	New Listings	110	91	20.9%
	Volume (1,000s)	23,704	18,000	31.7%
	Average List Price	215,488	197,804	8.9%
	Median List Price	172,000	150,000	14.7%

A total of 22 new listings were added in Osage County during June, up 22.2% from the same month in 2023. Year-to-date Osage County has seen 110 new listings.

The median list price of these homes was \$170,845 up from \$152,500 in 2023.

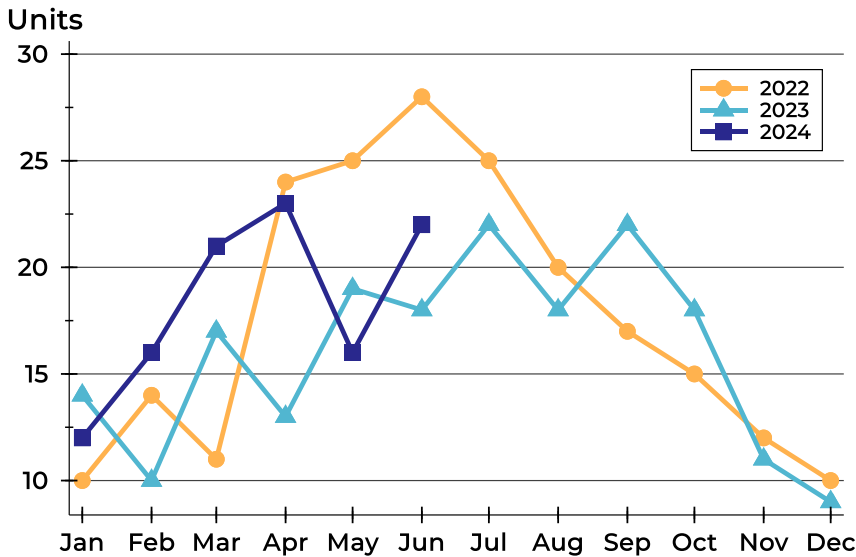
History of New Listings





Osage County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	10	14	12
February	14	10	16
March	11	17	21
April	24	13	23
May	25	19	16
June	28	18	22
July	25	22	
August	20	18	
September	17	22	
October	15	18	
November	12	11	
December	10	9	

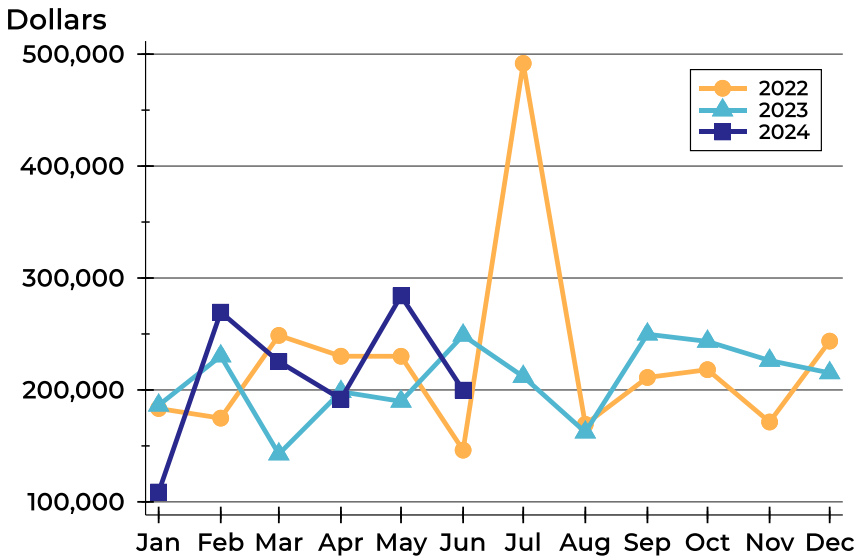
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	45,000	45,000	12	12	100.0%	100.0%
\$50,000-\$99,999	2	9.1%	93,950	93,950	12	12	100.0%	100.0%
\$100,000-\$124,999	2	9.1%	114,200	114,200	18	18	85.4%	85.4%
\$125,000-\$149,999	3	13.6%	131,633	129,900	6	6	100.0%	100.0%
\$150,000-\$174,999	4	18.2%	162,923	162,345	3	3	101.0%	100.0%
\$175,000-\$199,999	2	9.1%	179,950	179,950	8	8	98.7%	98.7%
\$200,000-\$249,999	5	22.7%	228,780	230,000	20	17	98.6%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	4.5%	375,000	375,000	26	26	100.0%	100.0%
\$400,000-\$499,999	1	4.5%	459,900	459,900	30	30	97.9%	97.9%
\$500,000-\$749,999	1	4.5%	549,914	549,914	18	18	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



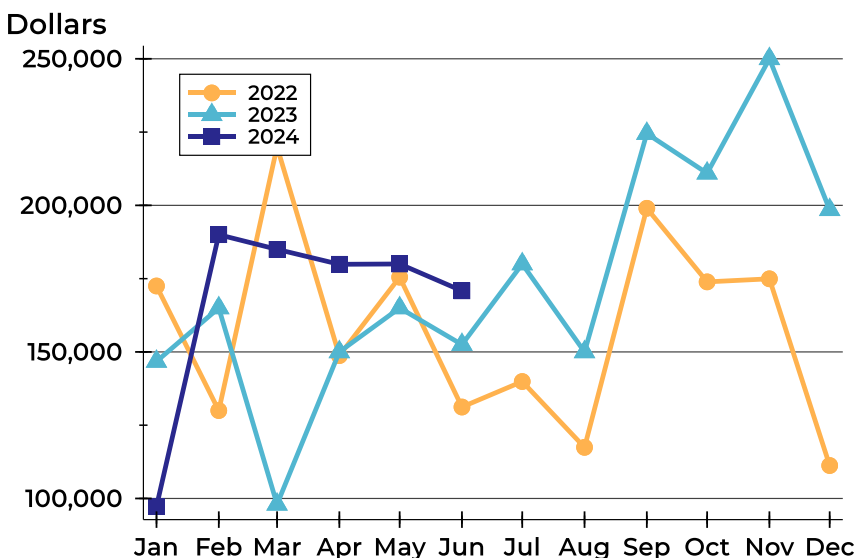
Osage County New Listings Analysis

Average Price



Month	2022	2023	2024
January	183,420	186,286	108,804
February	174,814	230,240	269,481
March	248,700	142,694	225,346
April	230,113	198,423	191,870
May	230,080	189,803	284,038
June	146,211	248,789	199,841
July	491,756	211,936	
August	169,275	162,253	
September	211,147	249,786	
October	218,120	243,340	
November	171,354	226,309	
December	243,600	215,211	

Median Price



Month	2022	2023	2024
January	172,500	146,750	97,250
February	130,000	165,000	190,000
March	220,000	98,000	185,000
April	148,750	150,000	179,900
May	175,500	165,000	180,000
June	131,200	152,500	170,845
July	139,900	180,000	
August	117,450	150,000	
September	199,005	224,500	
October	173,900	210,961	
November	174,950	250,000	
December	111,250	198,500	



Osage County Contracts Written Analysis

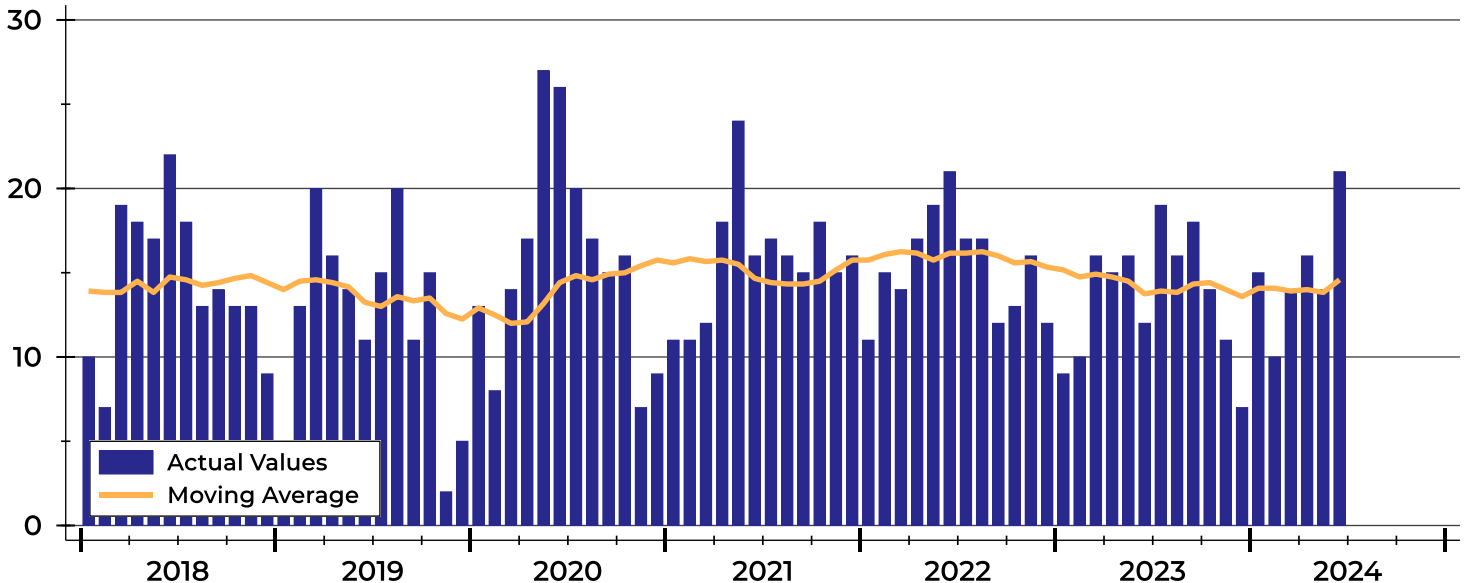
Summary Statistics for Contracts Written		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		21	12	75.0%	90	78	15.4%
Volume (1,000s)		3,586	2,578	39.1%	18,730	13,844	35.3%
Average	Sale Price	170,757	214,854	-20.5%	208,106	177,482	17.3%
	Days on Market	61	40	52.5%	35	33	6.1%
	Percent of Original	92.8%	98.3%	-5.6%	94.8%	96.0%	-1.3%
Median	Sale Price	139,900	188,950	-26.0%	177,450	149,900	18.4%
	Days on Market	16	18	-11.1%	11	9	22.2%
	Percent of Original	98.5%	101.9%	-3.3%	98.7%	99.7%	-1.0%

A total of 21 contracts for sale were written in Osage County during the month of June, up from 12 in 2023. The median list price of these homes was \$139,900, down from \$188,950 the prior year.

Half of the homes that went under contract in June were on the market less than 16 days, compared to 18 days in June 2023.

History of Contracts Written

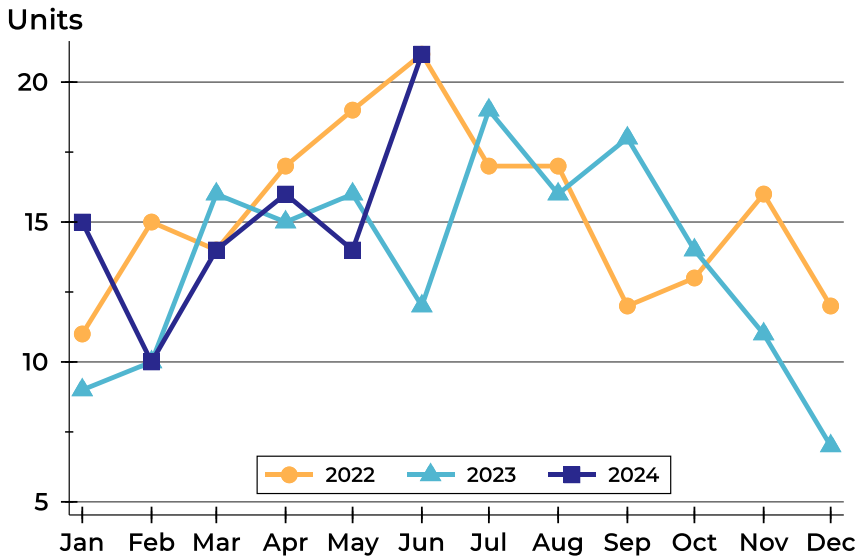
Units





Osage County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	11	9	15
February	15	10	10
March	14	16	14
April	17	15	16
May	19	16	14
June	21	12	21
July	17	19	
August	17	16	
September	12	18	
October	13	14	
November	16	11	
December	12	7	

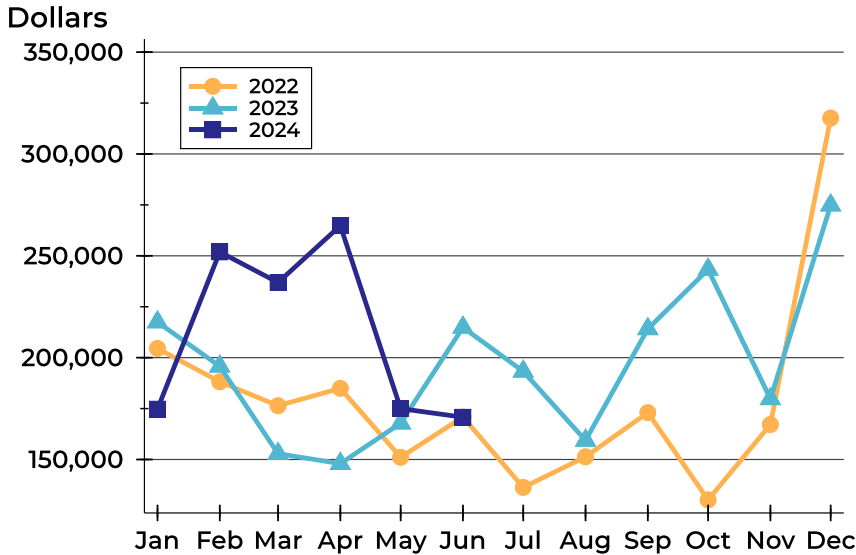
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	9.5%	37,000	37,000	42	42	81.8%	81.8%
\$50,000-\$99,999	1	4.8%	98,000	98,000	7	7	100.0%	100.0%
\$100,000-\$124,999	4	19.0%	115,475	119,450	27	24	85.3%	87.9%
\$125,000-\$149,999	5	23.8%	134,860	139,500	26	6	97.4%	100.0%
\$150,000-\$174,999	3	14.3%	160,667	155,000	2	1	101.4%	100.0%
\$175,000-\$199,999	2	9.5%	186,950	186,950	249	249	83.2%	83.2%
\$200,000-\$249,999	1	4.8%	249,000	249,000	261	261	94.0%	94.0%
\$250,000-\$299,999	1	4.8%	275,000	275,000	77	77	93.2%	93.2%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	2	9.5%	448,900	448,900	57	57	99.3%	99.3%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



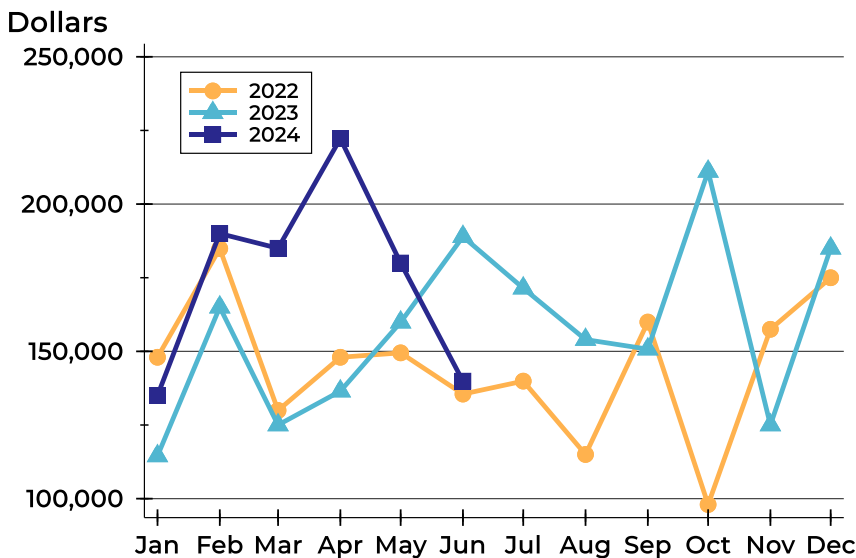
Osage County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	204,523	217,489	174,763
February	188,153	195,750	251,890
March	176,407	152,863	236,893
April	184,918	147,980	264,810
May	151,085	167,806	174,986
June	170,855	214,854	170,757
July	136,309	193,269	
August	151,324	159,364	
September	173,017	214,122	
October	130,177	243,319	
November	167,184	179,750	
December	317,658	274,857	

Median Price

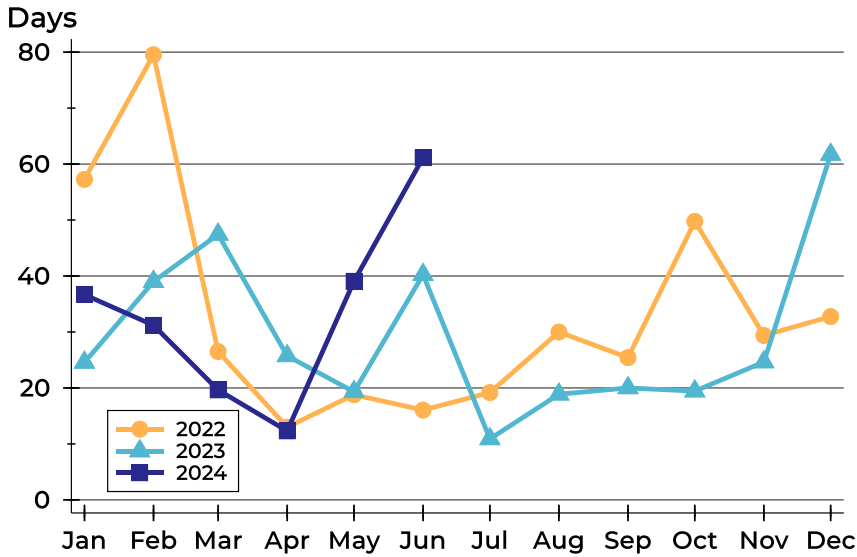


Month	2022	2023	2024
January	148,000	114,500	135,000
February	184,900	165,000	190,000
March	129,950	125,000	185,000
April	148,000	136,500	222,230
May	149,500	159,900	180,000
June	135,500	188,950	139,900
July	139,900	171,454	
August	115,000	154,000	
September	159,950	150,750	
October	98,000	211,086	
November	157,500	125,000	
December	175,000	185,000	



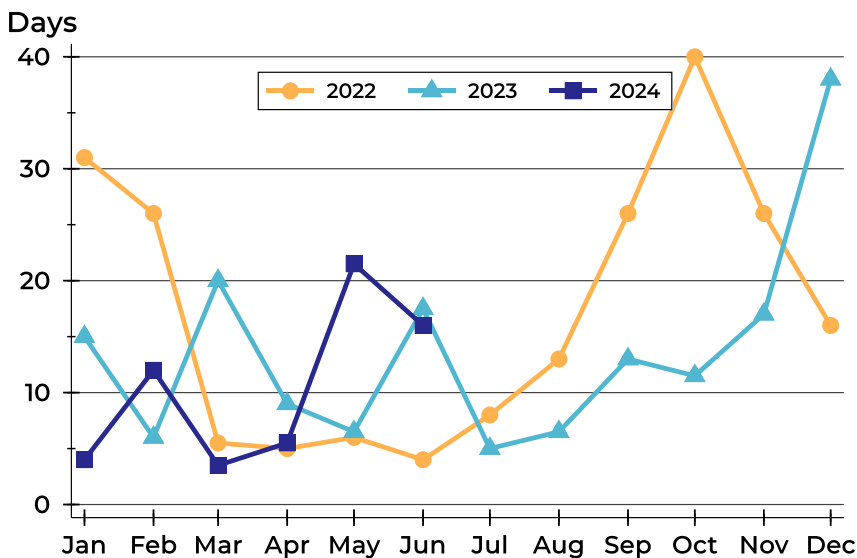
Osage County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	57	25	37
February	80	39	31
March	27	47	20
April	13	26	12
May	19	19	39
June	16	40	61
July	19	11	
August	30	19	
September	25	20	
October	50	19	
November	29	25	
December	33	62	

Median DOM



Month	2022	2023	2024
January	31	15	4
February	26	6	12
March	6	20	4
April	5	9	6
May	6	7	22
June	4	18	16
July	8	5	
August	13	7	
September	26	13	
October	40	12	
November	26	17	
December	16	38	



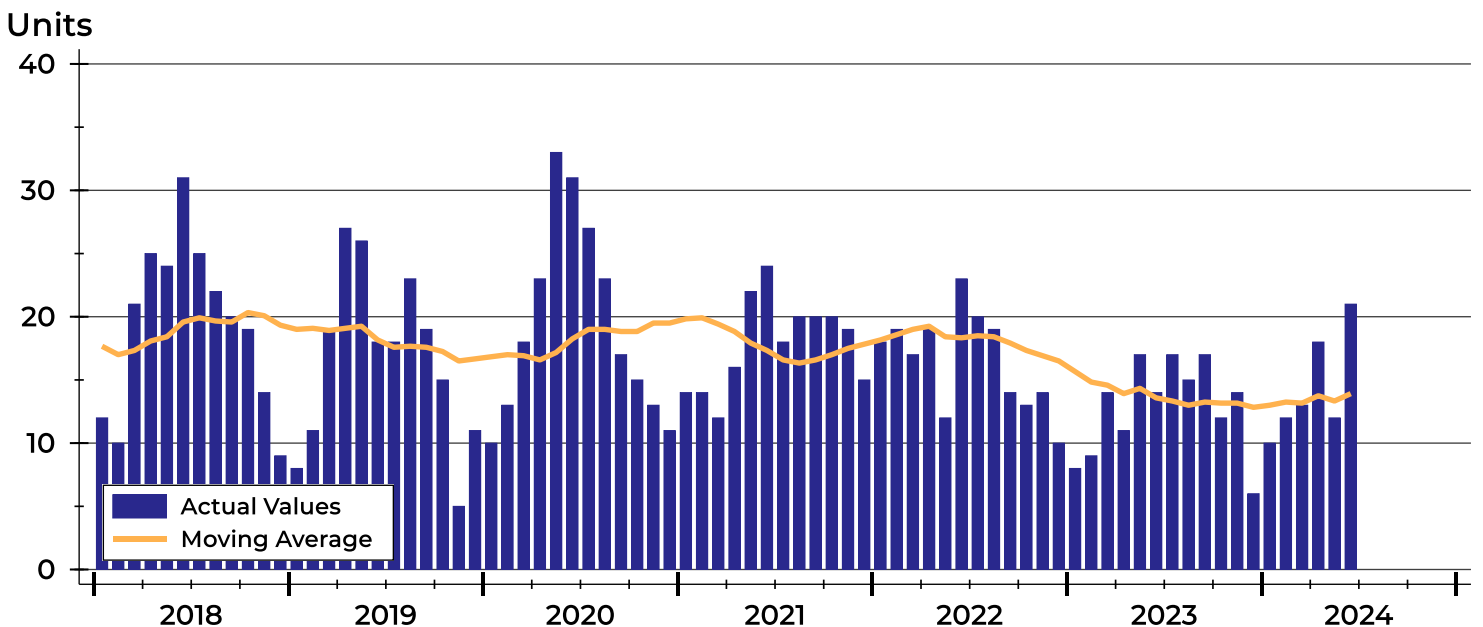
Osage County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		21	14	50.0%
Volume (1,000s)		3,575	2,935	21.8%
Average	List Price	170,233	209,643	-18.8%
	Days on Market	62	27	129.6%
	Percent of Original	94.9%	98.8%	-3.9%
Median	List Price	140,000	168,950	-17.1%
	Days on Market	20	8	150.0%
	Percent of Original	98.5%	100.0%	-1.5%

A total of 21 listings in Osage County had contracts pending at the end of June, up from 14 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

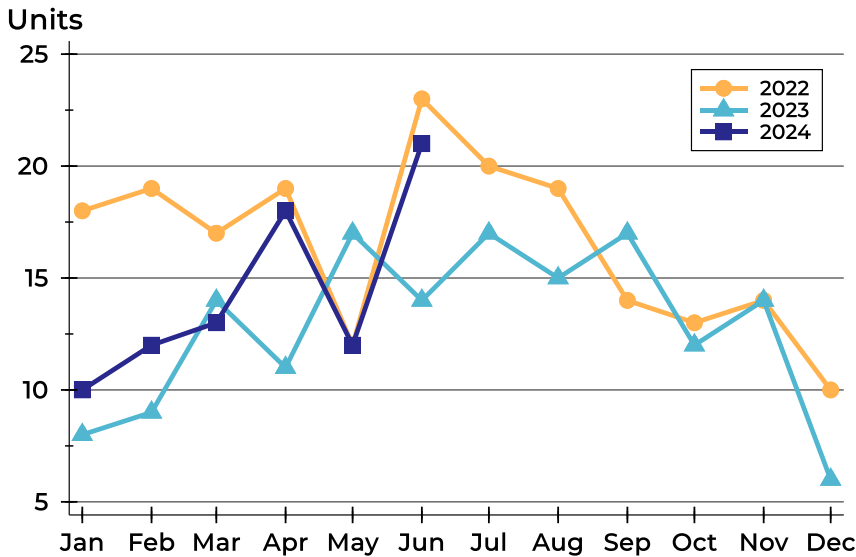
History of Pending Contracts





Osage County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	18	8	10
February	19	9	12
March	17	14	13
April	19	11	18
May	12	17	12
June	23	14	21
July	20	17	12
August	19	15	12
September	14	17	12
October	13	12	12
November	14	14	12
December	10	6	12

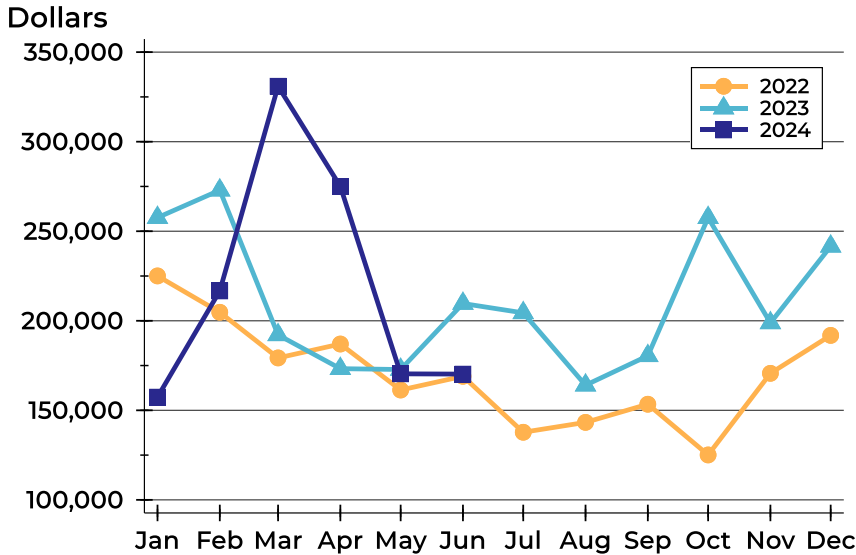
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.8%	45,000	45,000	12	12	100.0%	100.0%
\$50,000-\$99,999	1	4.8%	98,000	98,000	7	7	100.0%	100.0%
\$100,000-\$124,999	4	19.0%	116,500	121,000	31	24	91.4%	93.1%
\$125,000-\$149,999	6	28.6%	137,367	139,700	40	17	95.5%	100.0%
\$150,000-\$174,999	3	14.3%	160,667	155,000	2	1	100.0%	100.0%
\$175,000-\$199,999	2	9.5%	186,950	186,950	249	249	83.2%	83.2%
\$200,000-\$249,999	2	9.5%	229,450	229,450	134	134	97.0%	97.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	4.8%	359,000	359,000	46	46	95.7%	95.7%
\$400,000-\$499,999	1	4.8%	467,900	467,900	97	97	98.5%	98.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



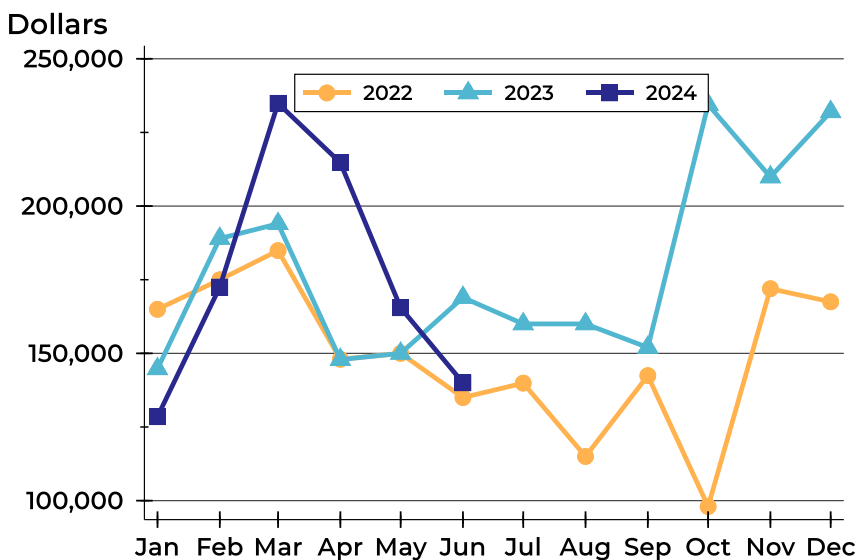
Osage County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	225,058	257,600	157,380
February	204,761	272,922	216,650
March	179,271	192,136	330,969
April	187,026	173,264	275,048
May	161,350	172,788	170,367
June	169,024	209,643	170,233
July	137,757	204,430	
August	143,279	164,022	
September	153,414	180,447	
October	125,092	257,581	
November	170,661	198,816	
December	191,845	241,583	

Median Price

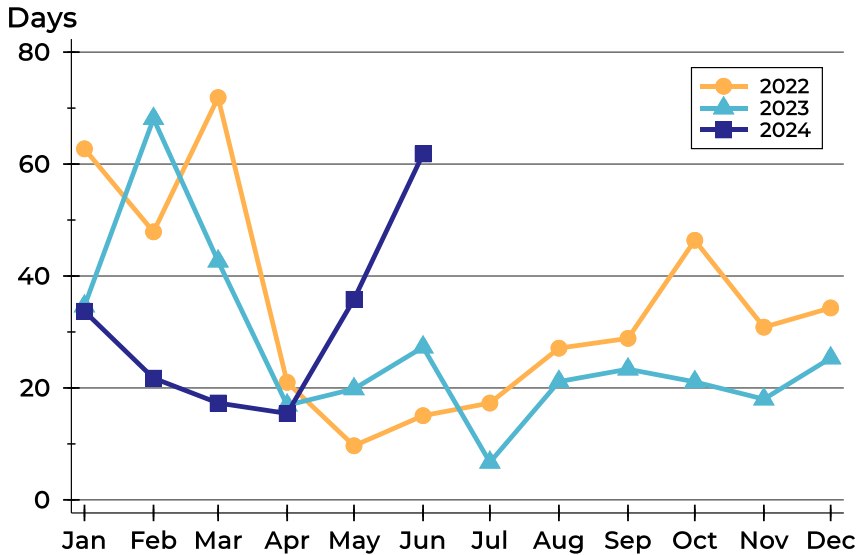


Month	2022	2023	2024
January	164,950	144,750	128,500
February	175,000	189,000	172,500
March	184,900	194,003	234,900
April	148,000	147,900	214,750
May	150,000	150,000	165,500
June	135,000	168,950	140,000
July	139,900	160,000	
August	115,000	160,000	
September	142,450	152,000	
October	98,000	234,450	
November	171,950	209,875	
December	167,500	232,000	



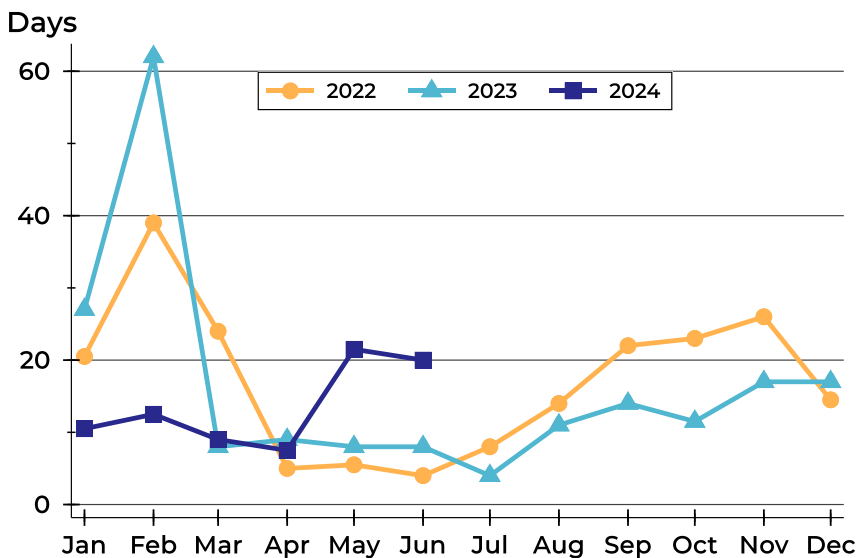
Osage County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	63	35	34
February	48	68	22
March	72	43	17
April	21	17	15
May	10	20	36
June	15	27	62
July	17	7	
August	27	21	
September	29	23	
October	46	21	
November	31	18	
December	34	25	

Median DOM



Month	2022	2023	2024
January	21	27	11
February	39	62	13
March	24	8	9
April	5	9	8
May	6	8	22
June	4	8	20
July	8	4	
August	14	11	
September	22	14	
October	23	12	
November	26	17	
December	15	17	



**June
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Housing Report



Market Overview

Other Sunflower MLS Counties Home Sales Rose in June

Total home sales in other counties in the Sunflower MLS rose by 55.6% last month to 28 units, compared to 18 units in June 2023. Total sales volume was \$7.3 million, up 95.9% from a year earlier.

The median sale price in June was \$249,250, up from \$135,000 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 100.0% of their list prices.

Other Sunflower MLS Counties Active Listings Up at End of June

The total number of active listings in other counties in the Sunflower MLS at the end of June was 36 units, up from 29 at the same point in 2023. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$294,700.

During June, a total of 13 contracts were written down from 17 in June 2023. At the end of the month, there were 14 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plasse
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Other Sunflower MLS Counties Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date			
		2024	2023	2022	2024	2023	2022	
Home Sales		28	18	14	109	87	88	
	Change from prior year	55.6%	28.6%	-44.0%	25.3%	-1.1%	-11.1%	
Active Listings		36	29	26	N/A	N/A	N/A	
	Change from prior year	24.1%	11.5%	36.8%				
Months' Supply		2.1	2.1	1.7	N/A	N/A	N/A	
	Change from prior year	0.0%	23.5%	70.0%				
New Listings		18	23	25	121	108	117	
	Change from prior year	-21.7%	-8.0%	13.6%	12.0%	-7.7%	25.8%	
Contracts Written		13	17	15	109	95	97	
	Change from prior year	-23.5%	13.3%	-28.6%	14.7%	-2.1%	-7.6%	
Pending Contracts		14	20	20	N/A	N/A	N/A	
	Change from prior year	-30.0%	0.0%	-9.1%				
Sales Volume (1,000s)		7,342	3,747	3,504	25,225	18,128	18,806	
	Change from prior year	95.9%	6.9%	-5.3%	39.1%	-3.6%	-8.3%	
Average	Sale Price	262,198	208,183	250,279	231,421	208,364	213,710	
		Change from prior year	25.9%	-16.8%	69.1%	11.1%	-2.5%	3.2%
	List Price of Actives	393,965	428,307	224,254	N/A	N/A	N/A	
		Change from prior year	-8.0%	91.0%	-45.9%			
	Days on Market	30	33	14	42	33	22	
	Change from prior year	-9.1%	135.7%	-36.4%	27.3%	50.0%	-63.3%	
	Percent of List	99.4%	97.9%	102.7%	98.0%	96.3%	98.6%	
	Change from prior year	1.5%	-4.7%	5.2%	1.8%	-2.3%	1.1%	
	Percent of Original	98.1%	96.6%	101.6%	95.9%	94.5%	97.2%	
	Change from prior year	1.6%	-4.9%	5.5%	1.5%	-2.8%	1.3%	
Median	Sale Price	249,250	135,000	186,000	205,000	180,000	180,000	
		Change from prior year	84.6%	-27.4%	110.2%	13.9%	0.0%	9.1%
	List Price of Actives	294,700	225,000	171,750	N/A	N/A	N/A	
		Change from prior year	31.0%	31.0%	-47.1%			
	Days on Market	6	4	6	8	7	7	
	Change from prior year	50.0%	-33.3%	50.0%	14.3%	0.0%	-46.2%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	98.7%	100.0%	
	Change from prior year	0.0%	0.0%	0.0%	1.3%	-1.3%	0.3%	
	Percent of Original	100.0%	99.1%	100.0%	99.4%	97.6%	100.0%	
	Change from prior year	0.9%	-0.9%	0.0%	1.8%	-2.4%	1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



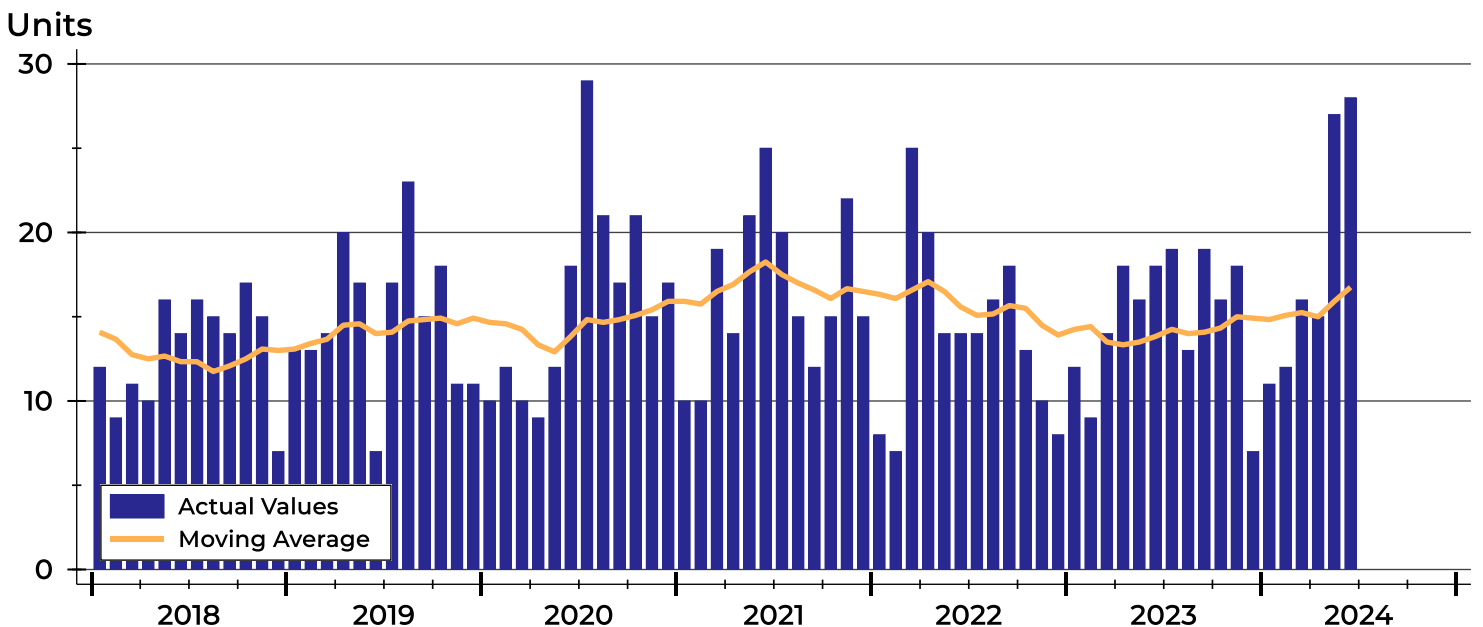
Other Sunflower MLS Counties Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		28	18	55.6%	109	87	25.3%
Volume (1,000s)		7,342	3,747	95.9%	25,225	18,128	39.1%
Months' Supply		2.1	2.1	0.0%	N/A	N/A	N/A
Average	Sale Price	262,198	208,183	25.9%	231,421	208,364	11.1%
	Days on Market	30	33	-9.1%	42	33	27.3%
	Percent of List	99.4%	97.9%	1.5%	98.0%	96.3%	1.8%
	Percent of Original	98.1%	96.6%	1.6%	95.9%	94.5%	1.5%
Median	Sale Price	249,250	135,000	84.6%	205,000	180,000	13.9%
	Days on Market	6	4	50.0%	8	7	14.3%
	Percent of List	100.0%	100.0%	0.0%	100.0%	98.7%	1.3%
	Percent of Original	100.0%	99.1%	0.9%	99.4%	97.6%	1.8%

A total of 28 homes sold in other counties in the Sunflower MLS in June, up from 18 units in June 2023. Total sales volume rose to \$7.3 million compared to \$3.7 million in the previous year.

The median sales price in June was \$249,250, up 84.6% compared to the prior year. Median days on market was 6 days, the same as May, and up from 4 in June 2023.

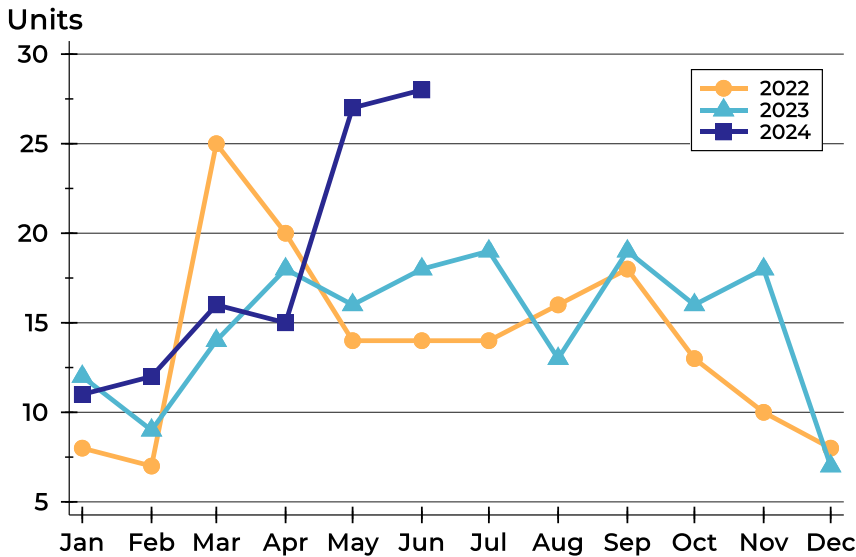
History of Closed Listings





Other Sunflower MLS Counties Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	8	12	11
February	7	9	12
March	25	14	16
April	20	18	15
May	14	16	27
June	14	18	28
July	14	19	
August	16	13	
September	18	19	
October	13	16	
November	10	18	
December	8	7	

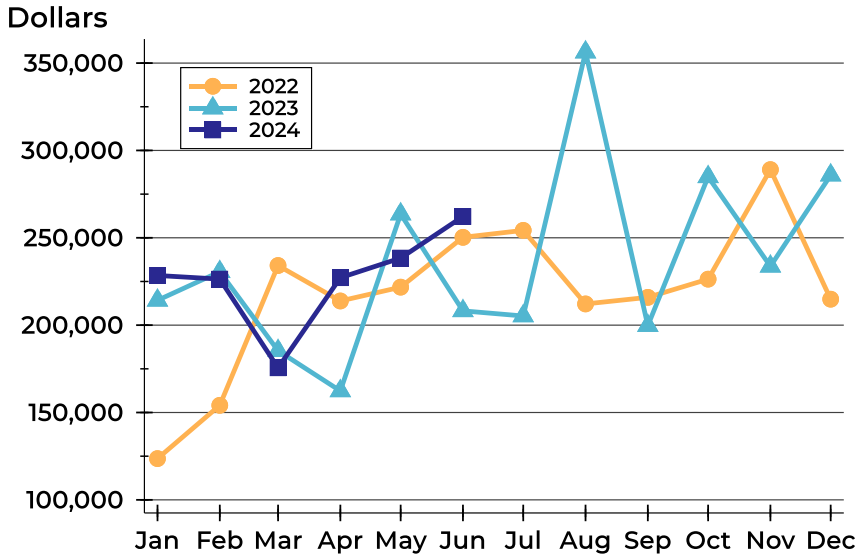
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	10.7%	1.6	65,833	60,000	102	9	98.5%	100.0%	89.9%	92.3%
\$100,000-\$124,999	1	3.6%	0.0	122,000	122,000	18	18	102.1%	102.1%	102.1%	102.1%
\$125,000-\$149,999	1	3.6%	3.0	144,000	144,000	6	6	102.9%	102.9%	102.9%	102.9%
\$150,000-\$174,999	3	10.7%	0.5	164,000	162,000	9	1	99.5%	100.0%	99.5%	100.0%
\$175,000-\$199,999	1	3.6%	3.0	189,900	189,900	46	46	100.0%	100.0%	90.5%	90.5%
\$200,000-\$249,999	5	17.9%	1.5	225,980	220,000	35	41	97.7%	97.9%	97.3%	97.9%
\$250,000-\$299,999	4	14.3%	2.7	265,500	266,000	5	4	100.9%	102.0%	100.9%	102.0%
\$300,000-\$399,999	6	21.4%	4.6	337,083	337,500	10	6	98.8%	100.4%	98.8%	100.4%
\$400,000-\$499,999	2	7.1%	3.3	403,379	403,379	91	91	100.5%	100.5%	100.5%	100.5%
\$500,000-\$749,999	2	7.1%	0.9	587,500	587,500	4	4	99.7%	99.7%	99.7%	99.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



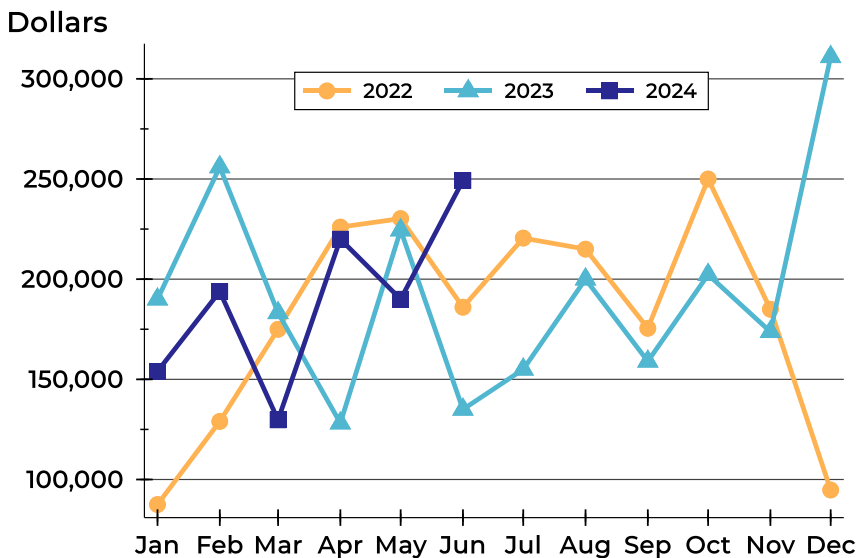
Other Sunflower MLS Counties Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	123,625	214,200	228,436
February	154,129	230,550	226,375
March	234,131	185,379	175,592
April	213,845	162,358	227,156
May	221,750	263,578	238,416
June	250,279	208,183	262,198
July	254,254	205,261	
August	212,156	356,262	
September	215,906	199,734	
October	226,338	284,888	
November	289,037	233,689	
December	214,863	285,857	

Median Price

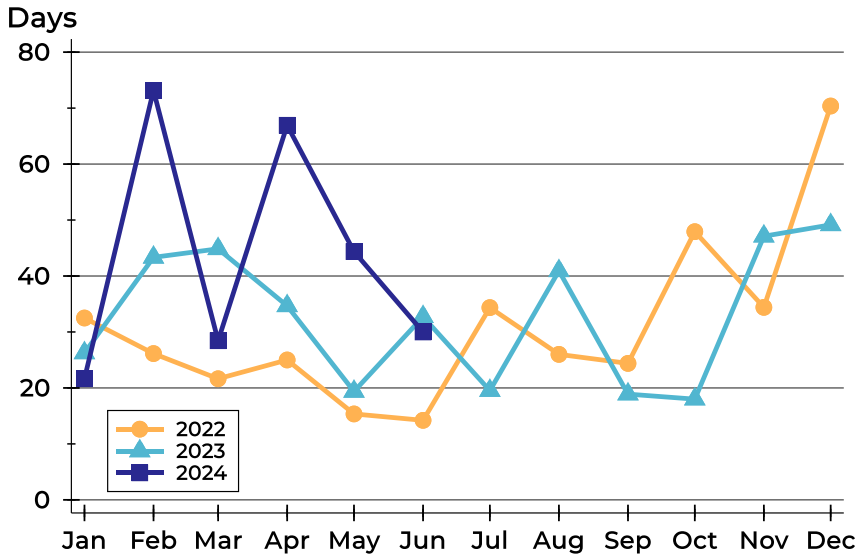


Month	2022	2023	2024
January	87,500	190,000	154,000
February	129,000	256,000	193,850
March	175,000	183,200	129,750
April	226,000	128,125	219,999
May	230,250	224,500	190,000
June	186,000	135,000	249,250
July	220,500	155,000	
August	215,000	200,000	
September	175,500	159,000	
October	250,000	202,250	
November	185,000	173,750	
December	94,750	311,000	



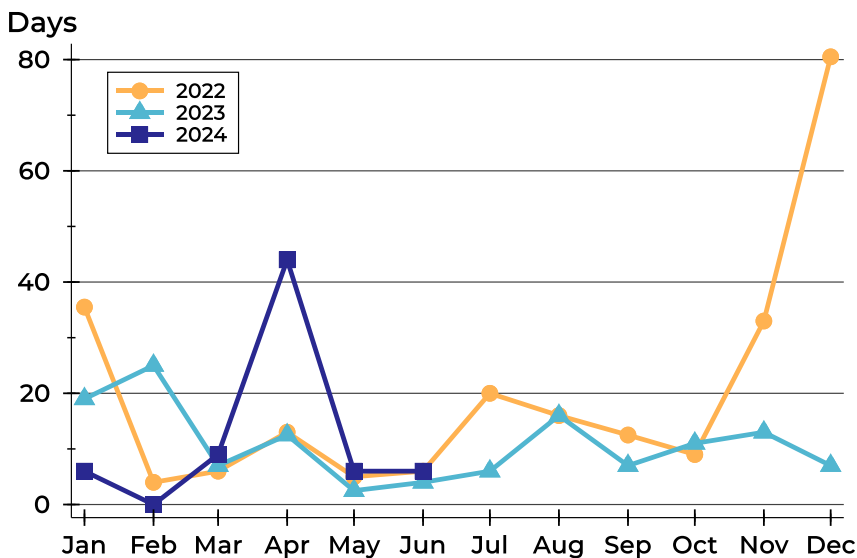
Other Sunflower MLS Counties Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	33	26	22
February	26	43	73
March	22	45	28
April	25	35	67
May	15	19	44
June	14	33	30
July	34	20	
August	26	41	
September	24	19	
October	48	18	
November	34	47	
December	70	49	

Median DOM



Month	2022	2023	2024
January	36	19	6
February	4	25	N/A
March	6	7	9
April	13	13	44
May	5	3	6
June	6	4	6
July	20	6	
August	16	16	
September	13	7	
October	9	11	
November	33	13	
December	81	7	



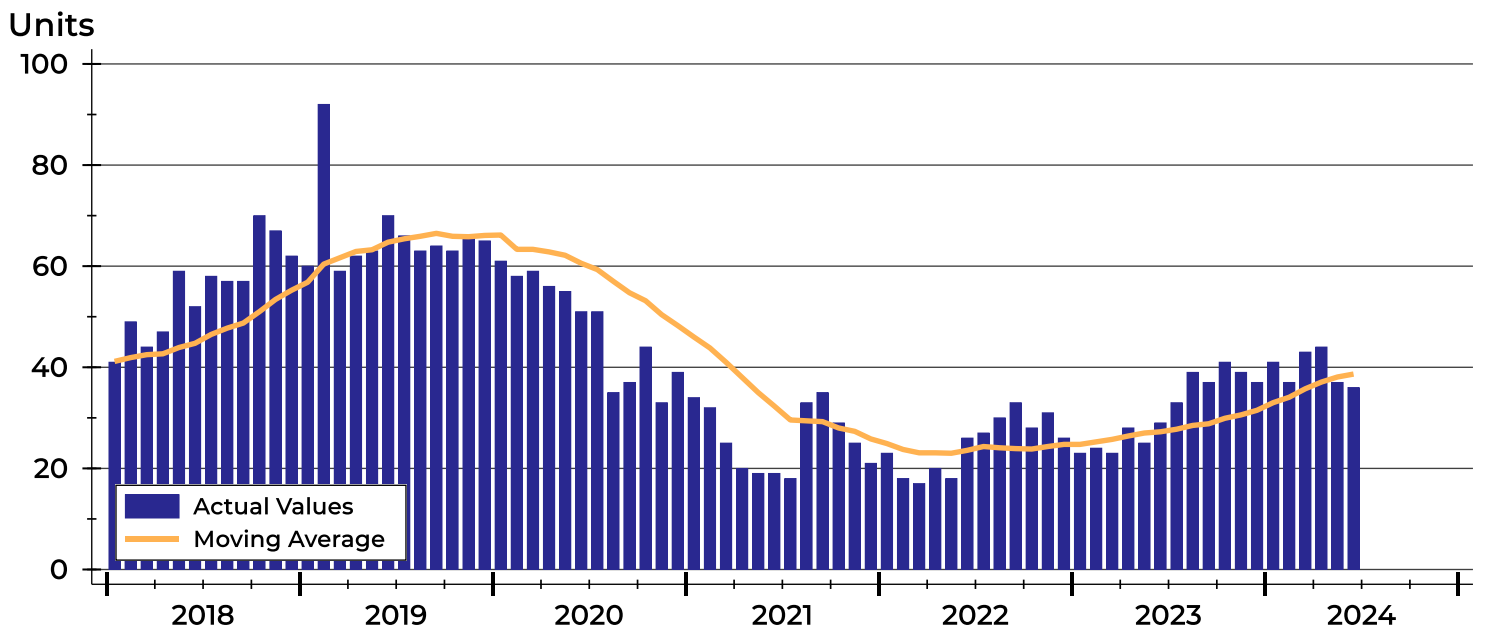
Other Sunflower MLS Counties Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		36	29	24.1%
Volume (1,000s)		14,183	12,421	14.2%
Months' Supply		2.1	2.1	0.0%
Average	List Price	393,965	428,307	-8.0%
	Days on Market	111	79	40.5%
	Percent of Original	97.0%	93.6%	3.6%
Median	List Price	294,700	225,000	31.0%
	Days on Market	87	54	61.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 36 homes were available for sale in other counties in the Sunflower MLS at the end of June. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of June was \$294,700, up 31.0% from 2023. The typical time on market for active listings was 87 days, up from 54 days a year earlier.

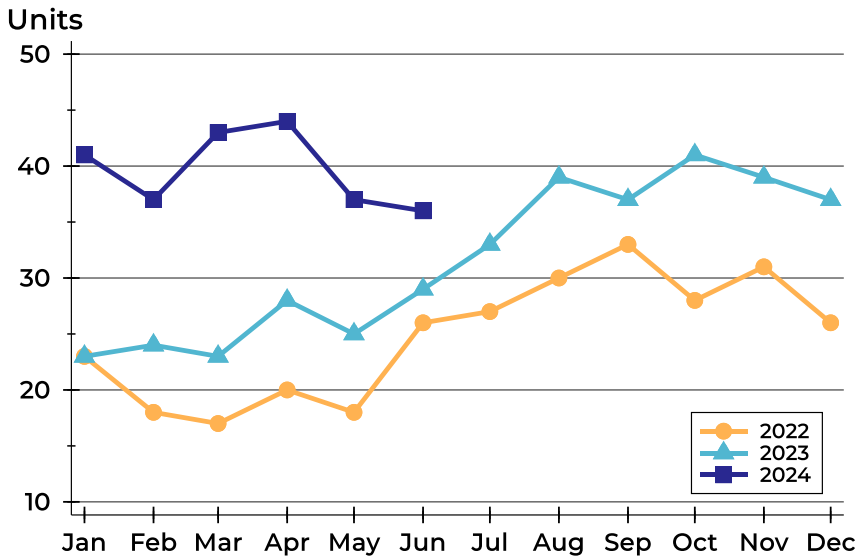
History of Active Listings





Other Sunflower MLS Counties Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	23	23	41
February	18	24	37
March	17	23	43
April	20	28	44
May	18	25	37
June	26	29	36
July	27	33	
August	30	39	
September	33	37	
October	28	41	
November	31	39	
December	26	37	

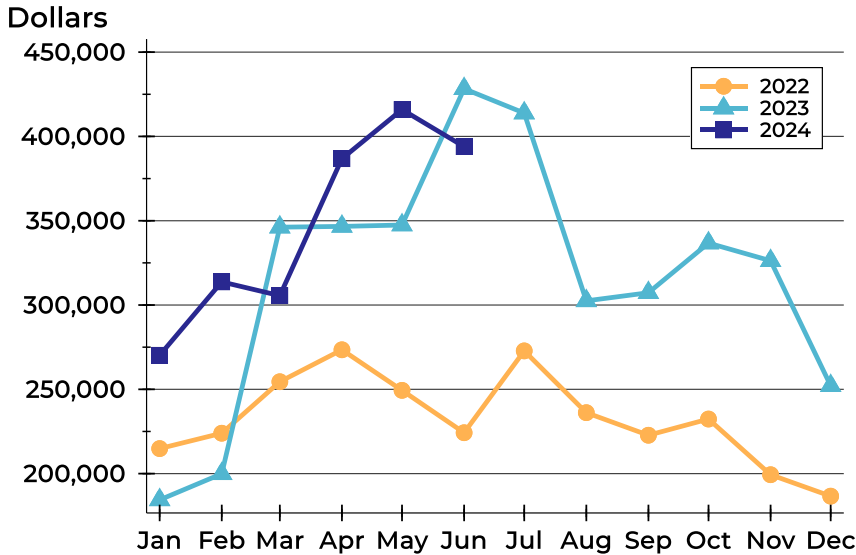
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.8%	N/A	49,900	49,900	86	86	100.0%	100.0%
\$50,000-\$99,999	3	8.3%	1.6	62,567	64,900	81	87	90.2%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	4	11.1%	3.0	134,950	130,000	63	35	98.2%	100.0%
\$150,000-\$174,999	1	2.8%	0.5	165,000	165,000	24	24	100.0%	100.0%
\$175,000-\$199,999	3	8.3%	3.0	177,617	178,850	53	39	96.6%	100.0%
\$200,000-\$249,999	3	8.3%	1.5	231,633	235,000	122	63	95.8%	94.0%
\$250,000-\$299,999	4	11.1%	2.7	279,725	284,500	34	18	97.7%	100.0%
\$300,000-\$399,999	11	30.6%	4.6	356,790	364,950	187	264	98.2%	100.0%
\$400,000-\$499,999	3	8.3%	3.3	473,000	470,000	156	123	92.9%	94.7%
\$500,000-\$749,999	1	2.8%	0.9	500,000	500,000	59	59	100.0%	100.0%
\$750,000-\$999,999	1	2.8%	N/A	750,000	750,000	47	47	100.0%	100.0%
\$1,000,000 and up	1	2.8%	N/A	4,300,000	4,300,000	89	89	100.0%	100.0%



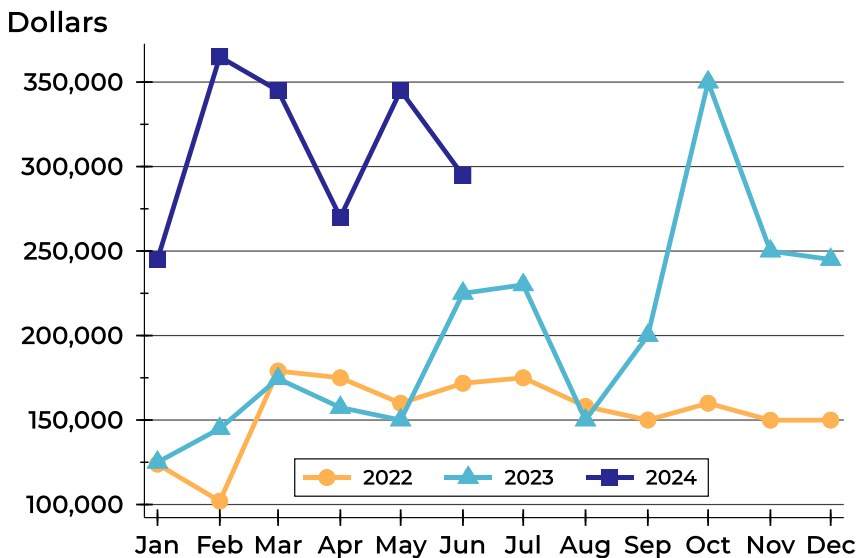
Other Sunflower MLS Counties Active Listings Analysis

Average Price



Month	2022	2023	2024
January	214,843	184,428	270,194
February	223,958	199,913	313,731
March	254,500	346,191	305,555
April	273,461	346,646	386,806
May	249,394	347,468	415,954
June	224,254	428,307	393,965
July	272,802	413,864	
August	236,167	302,486	
September	222,776	307,308	
October	232,386	336,764	
November	199,360	326,275	
December	186,629	252,154	

Median Price

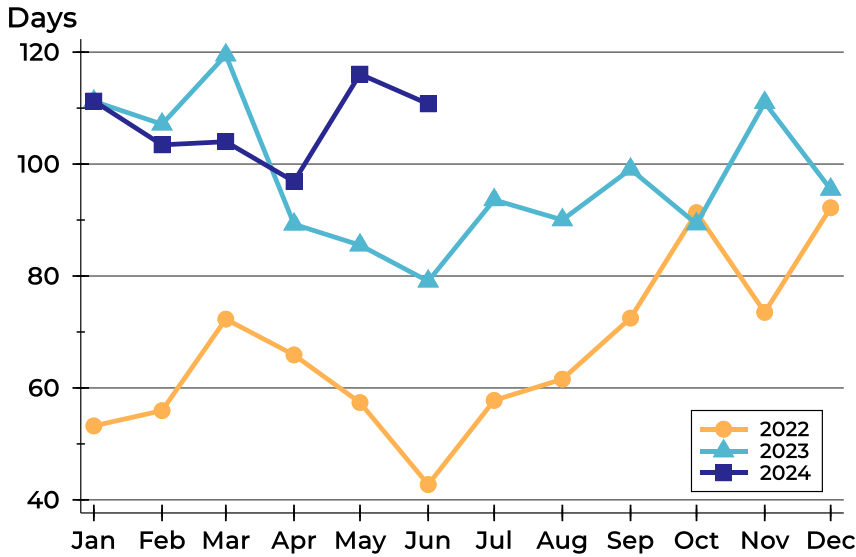


Month	2022	2023	2024
January	123,900	125,000	245,000
February	102,000	144,950	364,950
March	179,000	174,500	345,000
April	175,000	157,400	270,000
May	159,950	150,000	345,000
June	171,750	225,000	294,700
July	175,000	230,000	
August	158,078	150,000	
September	150,000	200,000	
October	159,950	350,000	
November	149,900	250,000	
December	149,950	245,000	



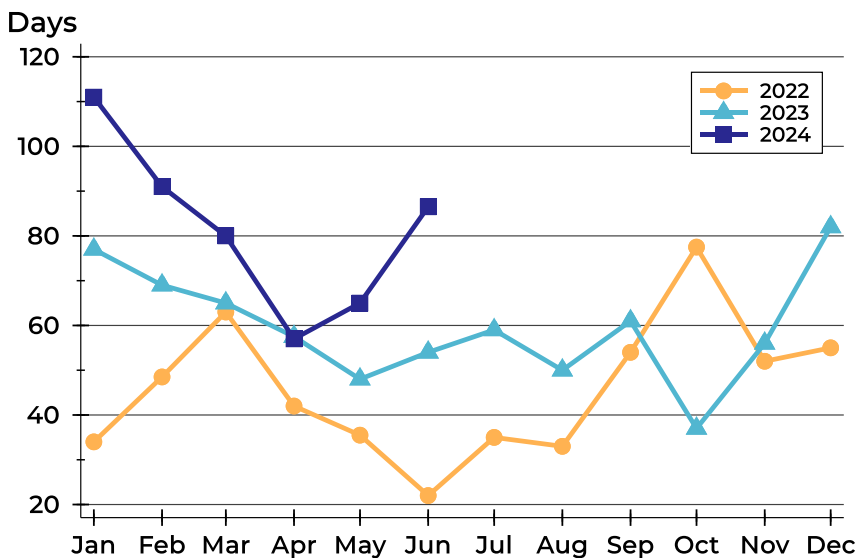
Other Sunflower MLS Counties Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	53	111	111
February	56	107	103
March	72	119	104
April	66	89	97
May	57	86	116
June	43	79	111
July	58	94	
August	62	90	
September	72	99	
October	91	89	
November	74	111	
December	92	95	

Median DOM

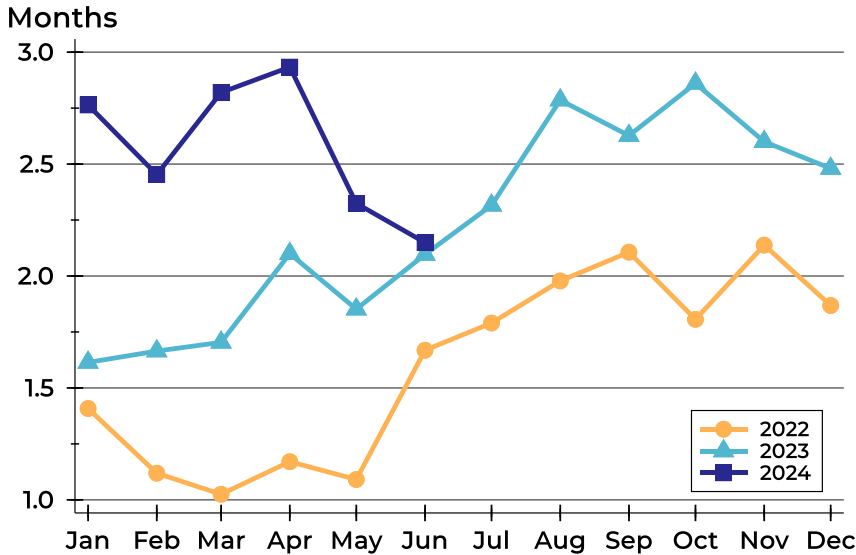


Month	2022	2023	2024
January	34	77	111
February	49	69	91
March	63	65	80
April	42	58	57
May	36	48	65
June	22	54	87
July	35	59	
August	33	50	
September	54	61	
October	78	37	
November	52	56	
December	55	82	



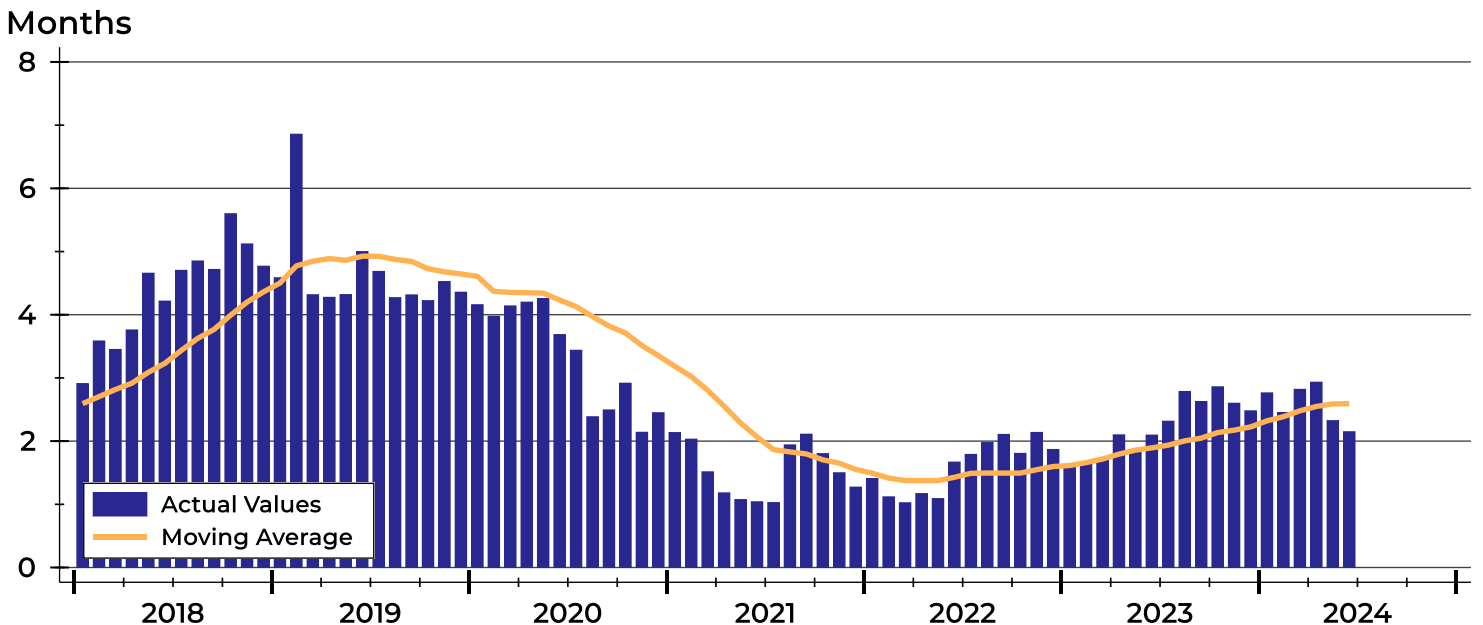
Other Sunflower MLS Counties Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.4	1.6	2.8
February	1.1	1.7	2.5
March	1.0	1.7	2.8
April	1.2	2.1	2.9
May	1.1	1.9	2.3
June	1.7	2.1	2.1
July	1.8	2.3	
August	2.0	2.8	
September	2.1	2.6	
October	1.8	2.9	
November	2.1	2.6	
December	1.9	2.5	

History of Month's Supply





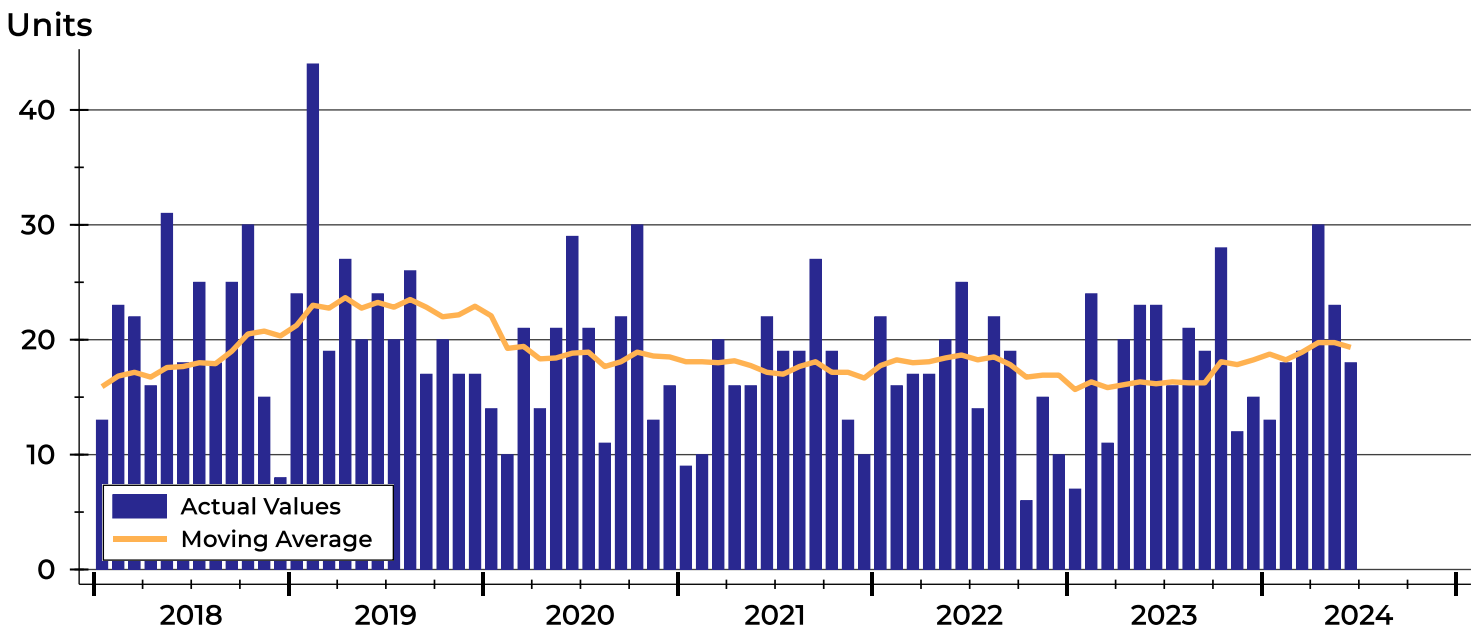
Other Sunflower MLS Counties New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	18	23	-21.7%
	Volume (1,000s)	4,144	7,080	-41.5%
	Average List Price	230,211	307,804	-25.2%
	Median List Price	237,500	155,000	53.2%
Year-to-Date	New Listings	121	108	12.0%
	Volume (1,000s)	33,548	32,187	4.2%
	Average List Price	277,259	298,027	-7.0%
	Median List Price	214,900	196,000	9.6%

A total of 18 new listings were added in other counties in the Sunflower MLS during June, down 21.7% from the same month in 2023. Year-to-date other counties in the Sunflower MLS has seen 121 new listings.

The median list price of these homes was \$237,500 up from \$155,000 in 2023.

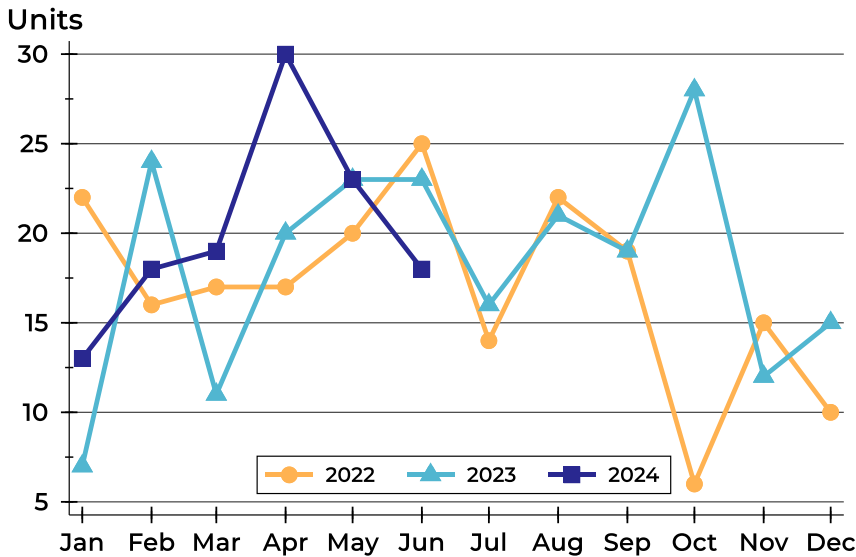
History of New Listings





Other Sunflower MLS Counties New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	22	7	13
February	16	24	18
March	17	11	19
April	17	20	30
May	20	23	23
June	25	23	18
July	14	16	16
August	22	21	21
September	19	19	19
October	6	28	28
November	15	12	12
December	10	15	15

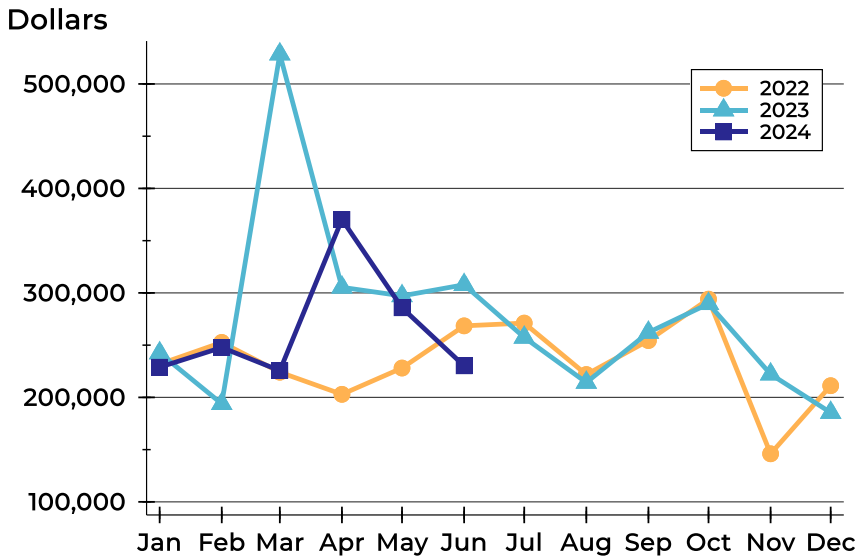
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	11.1%	116,950	116,950	4	4	100.0%	100.0%
\$125,000-\$149,999	2	11.1%	129,950	129,950	26	26	100.0%	100.0%
\$150,000-\$174,999	2	11.1%	159,500	159,500	15	15	98.8%	98.8%
\$175,000-\$199,999	1	5.6%	175,000	175,000	11	11	100.0%	100.0%
\$200,000-\$249,999	2	11.1%	217,500	217,500	3	3	100.0%	100.0%
\$250,000-\$299,999	4	22.2%	273,250	276,750	16	19	100.5%	100.0%
\$300,000-\$399,999	5	27.8%	325,598	314,990	17	19	100.7%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



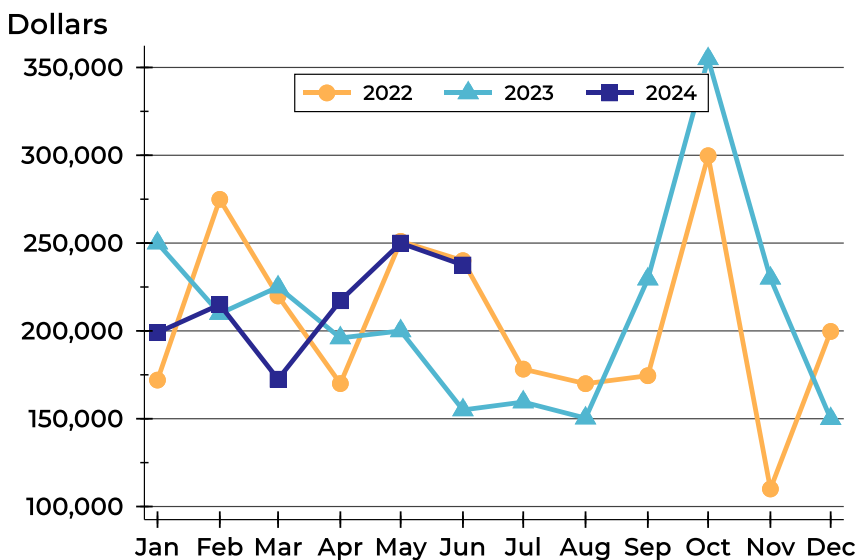
Other Sunflower MLS Counties New Listings Analysis

Average Price



Month	2022	2023	2024
January	231,859	242,479	228,888
February	252,629	193,938	247,783
March	224,124	528,527	225,589
April	202,936	305,345	370,320
May	228,105	297,170	285,789
June	268,488	307,804	230,211
July	271,132	257,413	
August	221,862	214,260	
September	254,405	262,173	
October	294,050	289,598	
November	146,017	222,217	
December	211,190	185,447	

Median Price



Month	2022	2023	2024
January	172,000	250,000	199,000
February	274,900	209,875	215,000
March	219,900	225,000	172,500
April	170,000	196,000	217,200
May	251,000	200,000	250,000
June	240,000	155,000	237,500
July	178,250	159,500	
August	169,950	150,350	
September	174,500	229,500	
October	299,750	354,925	
November	110,000	230,000	
December	199,700	150,000	



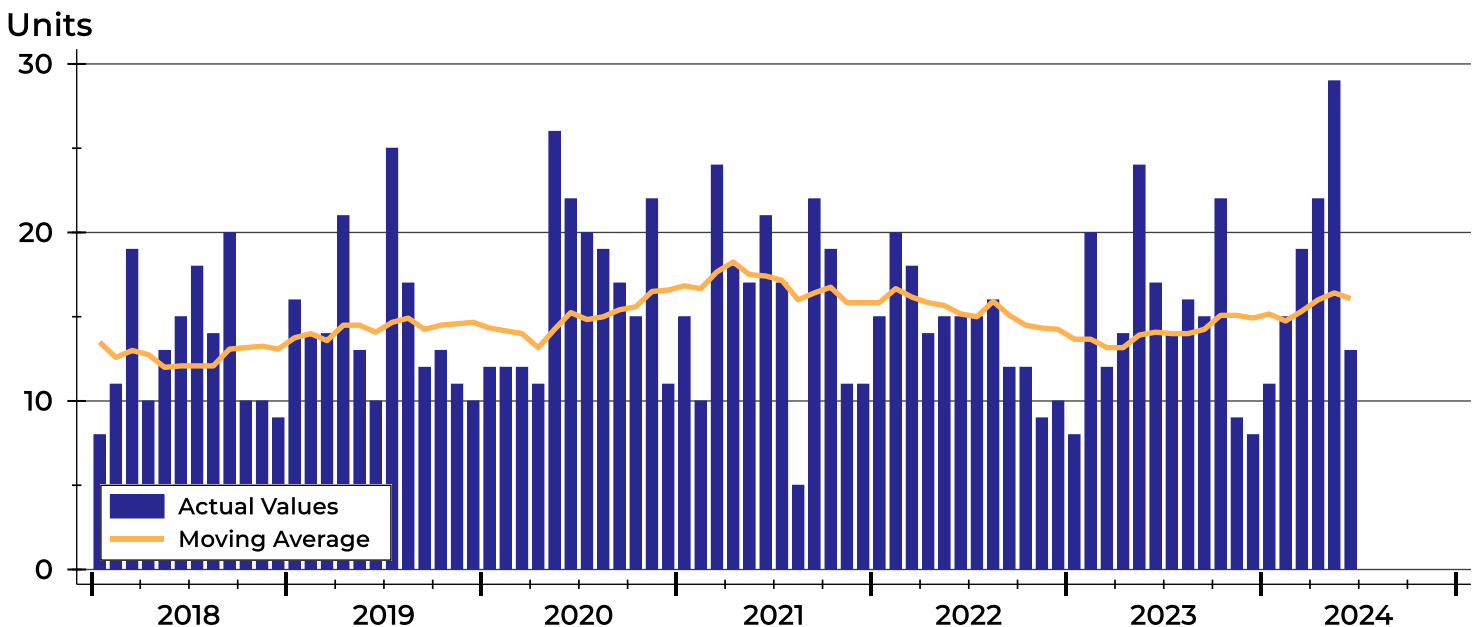
Other Sunflower MLS Counties Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		13	17	-23.5%	109	95	14.7%
Volume (1,000s)		2,872	2,513	14.3%	25,542	20,126	26.9%
Average	Sale Price	220,946	147,841	49.4%	234,334	211,849	10.6%
	Days on Market	41	15	173.3%	43	30	43.3%
	Percent of Original	95.6%	96.6%	-1.0%	95.6%	94.8%	0.8%
Median	Sale Price	199,500	124,500	60.2%	214,900	172,500	24.6%
	Days on Market	6	4	50.0%	9	6	50.0%
	Percent of Original	100.0%	100.0%	0.0%	99.4%	98.9%	0.5%

A total of 13 contracts for sale were written in other counties in the Sunflower MLS during the month of June, down from 17 in 2023. The median list price of these homes was \$199,500, up from \$124,500 the prior year.

Half of the homes that went under contract in June were on the market less than 6 days, compared to 4 days in June 2023.

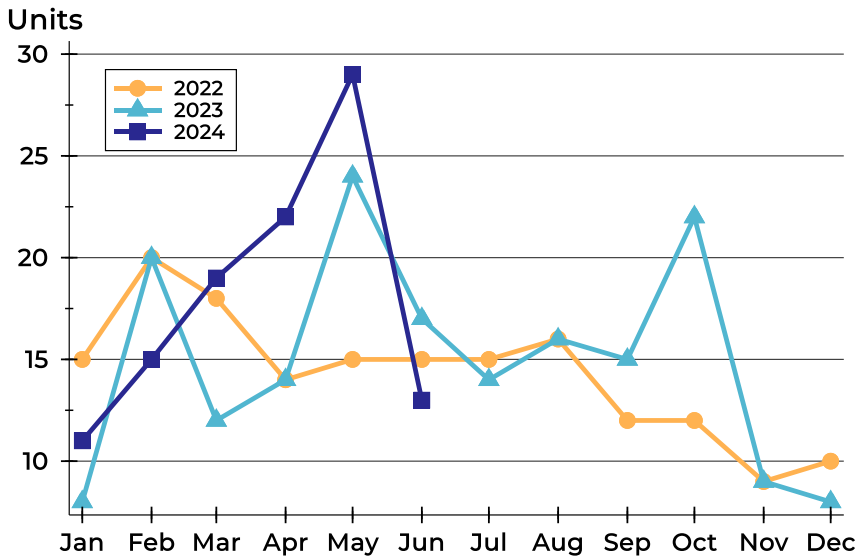
History of Contracts Written





Other Sunflower MLS Counties Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	15	8	11
February	20	20	15
March	18	12	19
April	14	14	22
May	15	24	29
June	15	17	13
July	15	14	15
August	16	16	16
September	12	15	12
October	12	22	12
November	9	9	9
December	10	8	10

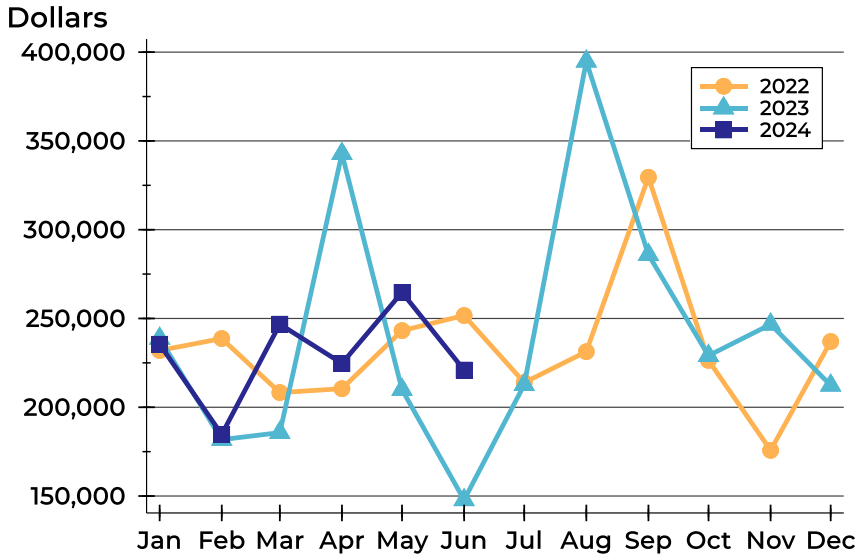
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.7%	50,000	50,000	78	78	90.9%	90.9%
\$100,000-\$124,999	2	15.4%	116,950	116,950	4	4	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	7.7%	160,000	160,000	3	3	100.0%	100.0%
\$175,000-\$199,999	3	23.1%	189,133	189,900	47	64	92.0%	96.2%
\$200,000-\$249,999	2	15.4%	217,500	217,500	3	3	100.0%	100.0%
\$250,000-\$299,999	1	7.7%	274,000	274,000	4	4	102.2%	102.2%
\$300,000-\$399,999	2	15.4%	316,500	316,500	13	13	98.9%	98.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.7%	519,000	519,000	272	272	76.3%	76.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



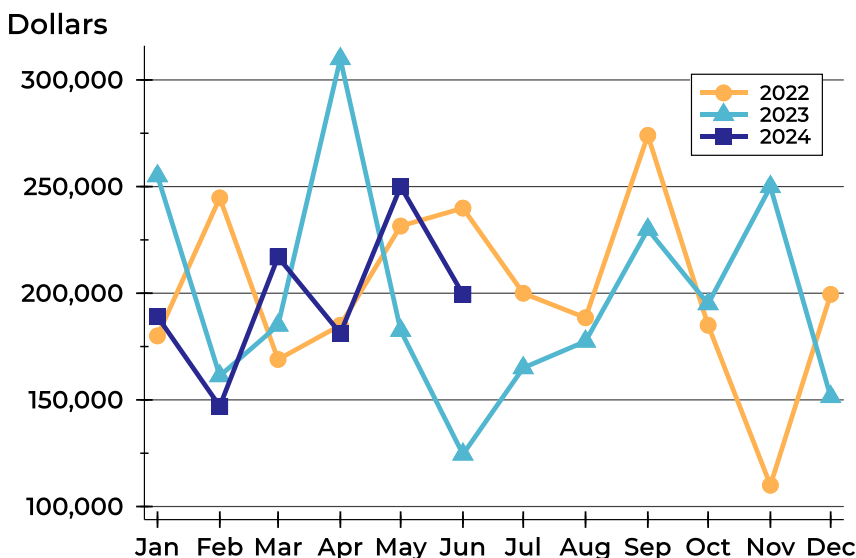
Other Sunflower MLS Counties Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	231,987	238,744	235,500
February	238,700	181,775	184,687
March	208,275	185,725	246,797
April	210,464	342,821	224,700
May	243,174	209,946	264,717
June	251,680	147,841	220,946
July	213,920	212,693	
August	231,319	394,841	
September	329,542	285,947	
October	226,425	229,077	
November	175,744	246,683	
December	237,040	212,350	

Median Price

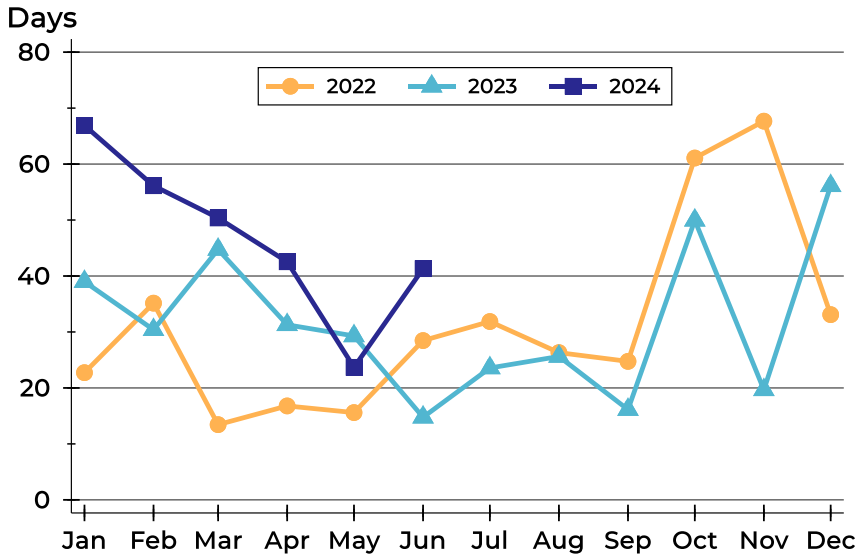


Month	2022	2023	2024
January	180,000	255,000	189,000
February	244,700	161,250	147,000
March	168,950	184,950	216,999
April	185,000	309,900	181,200
May	231,500	182,500	250,000
June	239,900	124,500	199,500
July	200,000	165,000	
August	188,500	177,450	
September	274,000	229,900	
October	185,000	194,998	
November	110,000	249,900	
December	199,450	151,450	



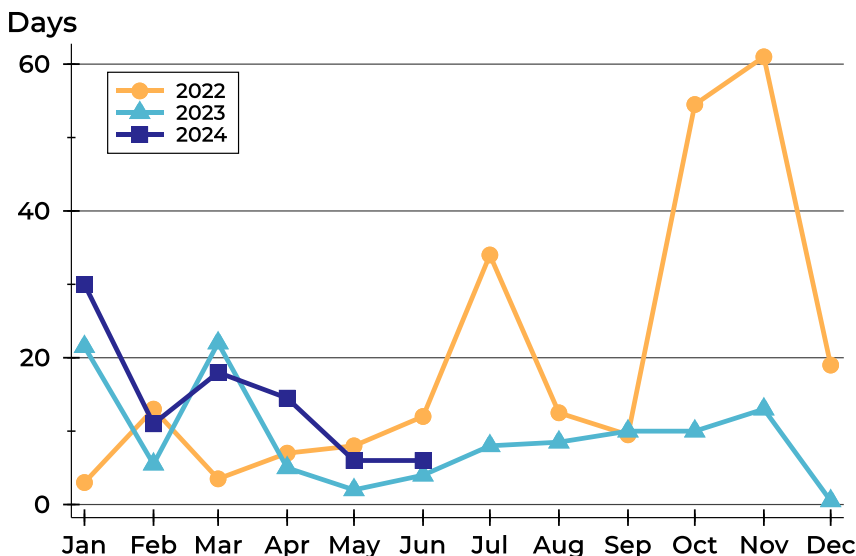
Other Sunflower MLS Counties Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	23	39	67
February	35	30	56
March	13	45	50
April	17	31	43
May	16	29	24
June	28	15	41
July	32	24	
August	26	26	
September	25	16	
October	61	50	
November	68	20	
December	33	56	

Median DOM



Month	2022	2023	2024
January	3	22	30
February	13	6	11
March	4	22	18
April	7	5	15
May	8	2	6
June	12	4	6
July	34	8	
August	13	9	
September	10	10	
October	55	10	
November	61	13	
December	19	1	



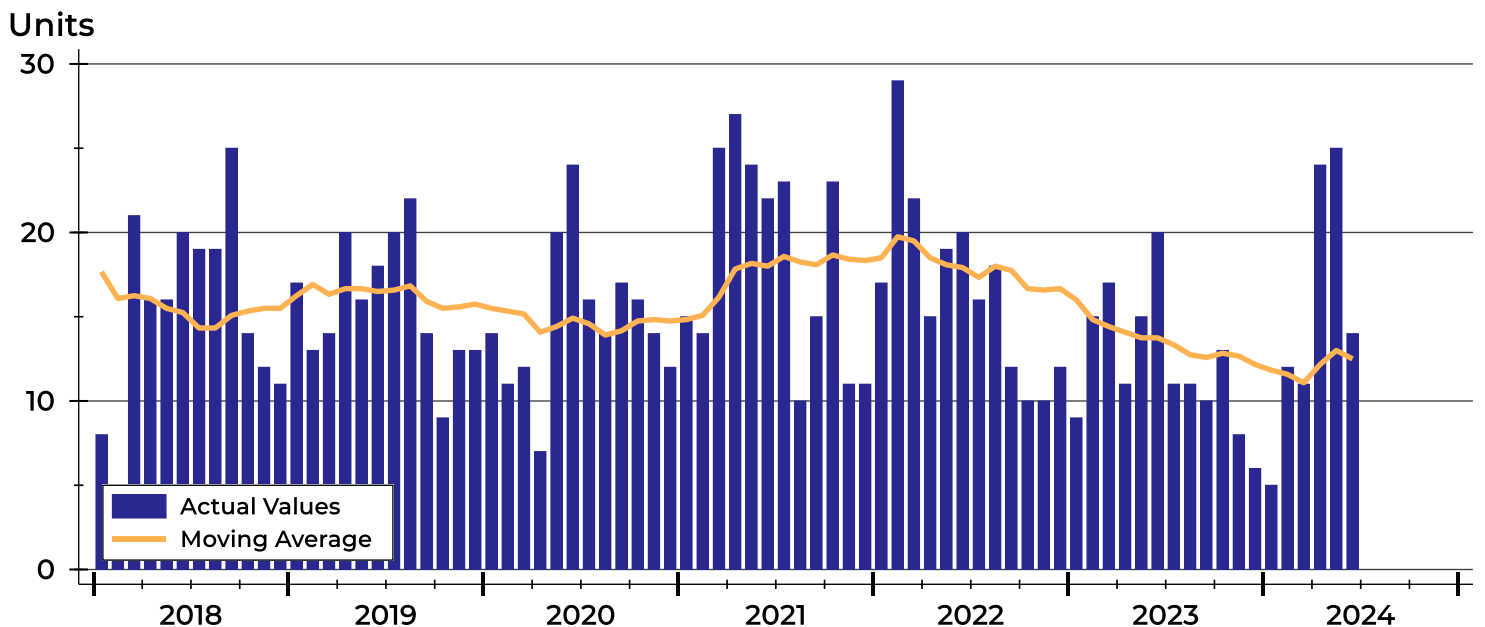
Other Sunflower MLS Counties Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		14	20	-30.0%
Volume (1,000s)		3,143	3,669	-14.3%
Average	List Price	224,521	183,425	22.4%
	Days on Market	42	40	5.0%
	Percent of Original	95.8%	99.5%	-3.7%
Median	List Price	194,700	169,950	14.6%
	Days on Market	12	10	20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 14 listings in other counties in the Sunflower MLS had contracts pending at the end of June, down from 20 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

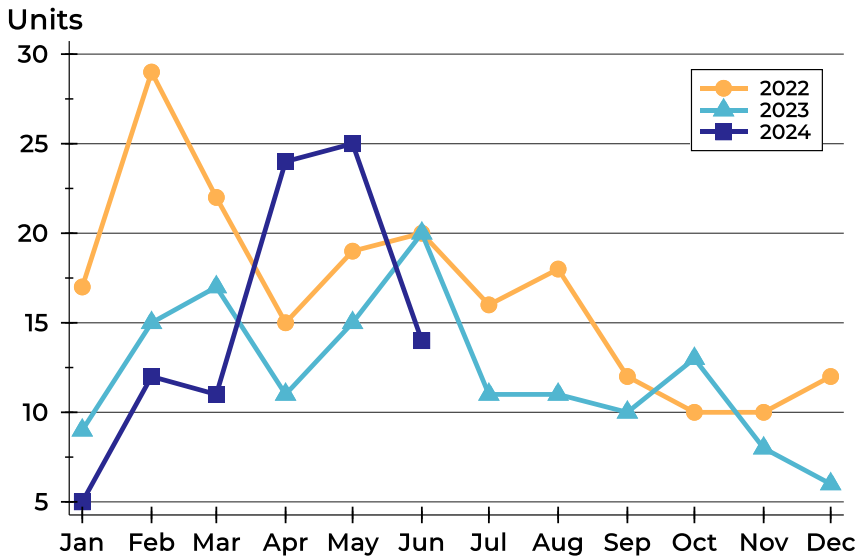
History of Pending Contracts





Other Sunflower MLS Counties Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	17	9	5
February	29	15	12
March	22	17	11
April	15	11	24
May	19	15	25
June	20	20	14
July	16	11	11
August	18	11	11
September	12	10	10
October	10	13	10
November	10	8	8
December	12	6	6

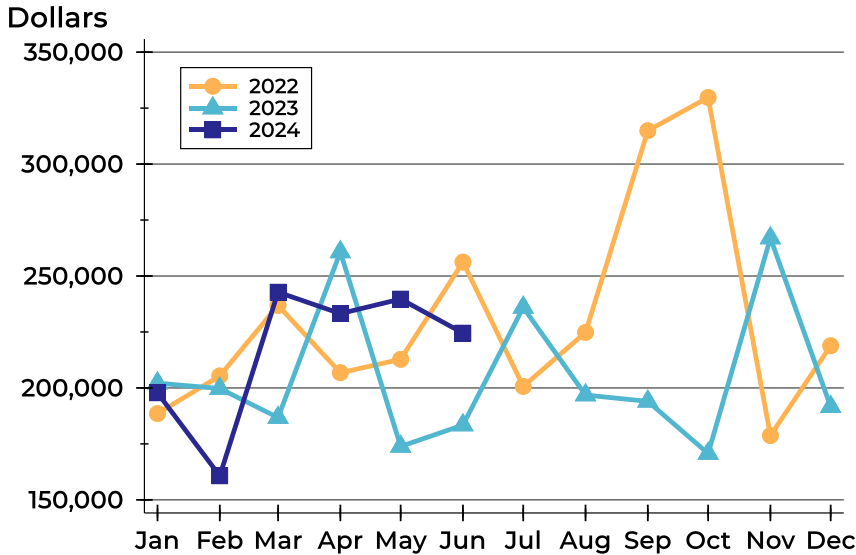
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.1%	50,000	50,000	78	78	90.9%	90.9%
\$100,000-\$124,999	2	14.3%	116,950	116,950	4	4	100.0%	100.0%
\$125,000-\$149,999	1	7.1%	140,000	140,000	47	47	100.0%	100.0%
\$150,000-\$174,999	1	7.1%	160,000	160,000	3	3	100.0%	100.0%
\$175,000-\$199,999	3	21.4%	189,133	189,900	47	64	92.0%	96.2%
\$200,000-\$249,999	2	14.3%	232,500	232,500	3	3	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	21.4%	336,000	325,000	13	13	99.3%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	7.1%	519,000	519,000	272	272	76.3%	76.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



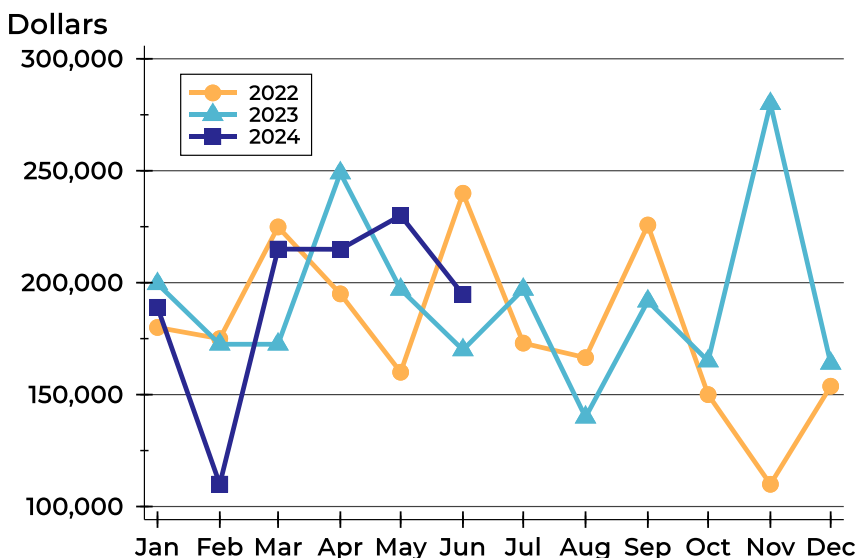
Other Sunflower MLS Counties Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	188,541	202,144	197,790
February	205,390	199,740	160,721
March	236,875	186,759	242,800
April	206,793	260,745	233,200
May	212,785	173,873	239,724
June	256,226	183,425	224,521
July	200,675	235,955	
August	224,806	196,827	
September	314,917	194,010	
October	329,760	170,715	
November	178,710	266,963	
December	218,850	191,633	

Median Price

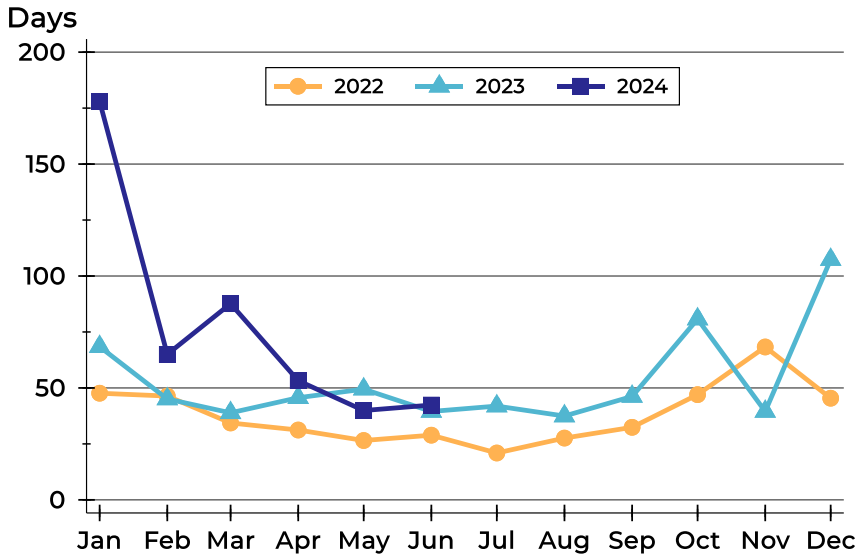


Month	2022	2023	2024
January	180,000	199,500	189,000
February	175,000	172,500	110,000
March	224,900	172,500	215,000
April	195,000	249,000	214,900
May	160,000	197,000	230,000
June	239,950	169,950	194,700
July	173,000	197,000	
August	166,500	139,900	
September	225,750	191,750	
October	150,000	165,000	
November	109,950	279,950	
December	153,750	163,950	



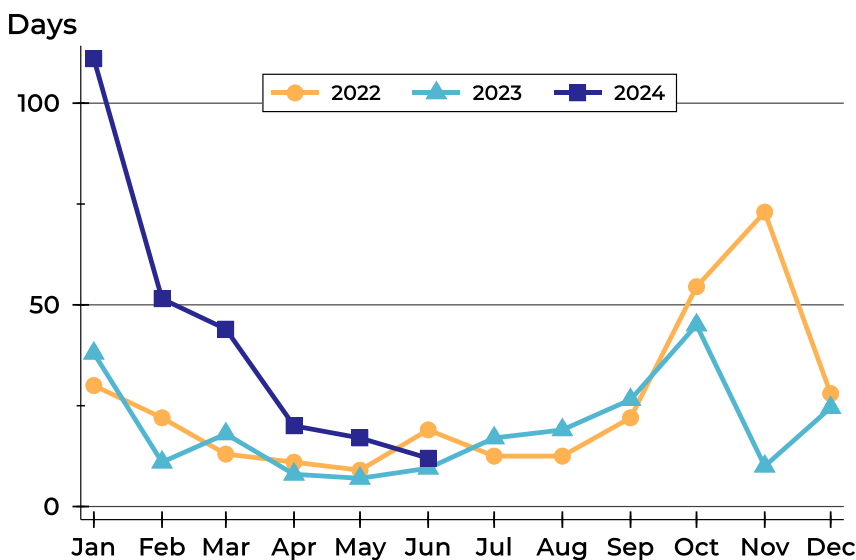
Other Sunflower MLS Counties Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	48	68	178
February	46	45	65
March	34	39	88
April	31	46	53
May	27	49	40
June	29	40	42
July	21	42	
August	28	37	
September	32	46	
October	47	81	
November	68	40	
December	45	107	

Median DOM



Month	2022	2023	2024
January	30	38	111
February	22	11	52
March	13	18	44
April	11	8	20
May	9	7	17
June	19	10	12
July	13	17	
August	13	19	
September	22	27	
October	55	45	
November	73	10	
December	28	25	



**June
2024**

Sunflower MLS Statistics



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Rose in June

Total home sales in Pottawatomie County rose by 66.7% last month to 5 units, compared to 3 units in June 2023. Total sales volume was \$1.6 million, up 107.7% from a year earlier.

The median sale price in June was \$275,000, down from \$315,000 a year earlier. Homes that sold in June were typically on the market for 105 days and sold for 99.0% of their list prices.

Pottawatomie County Active Listings Down at End of June

The total number of active listings in Pottawatomie County at the end of June was 8 units, down from 12 at the same point in 2023. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$399,500.

During June, a total of 3 contracts were written up from 2 in June 2023. At the end of the month, there were 7 contracts still pending.

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Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Pottawatomie County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		5 66.7%	3 200.0%	1 -85.7%	20 0.0%	20 66.7%	12 -45.5%
Active Listings Change from prior year		8 -33.3%	12 33.3%	9 200.0%	N/A	N/A	N/A
Months' Supply Change from prior year		2.5 -39.0%	4.1 13.9%	3.6 350.0%	N/A	N/A	N/A
New Listings Change from prior year		3 -25.0%	4 33.3%	3 -25.0%	23 -17.9%	28 40.0%	20 -25.9%
Contracts Written Change from prior year		3 50.0%	2 100.0%	1 -85.7%	21 5.0%	20 81.8%	11 -62.1%
Pending Contracts Change from prior year		7 250.0%	2 0.0%	2 -75.0%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		1,613 107.6%	777 435.9%	145 -92.8%	4,700 20.0%	3,918 49.1%	2,627 -52.7%
Average	Sale Price Change from prior year	322,600 24.6%	258,833 78.5%	145,000 -49.5%	235,008 19.9%	195,923 -10.5%	218,917 -13.3%
	List Price of Actives Change from prior year	581,738 62.1%	358,948 -2.8%	369,222 51.7%	N/A	N/A	N/A
	Days on Market Change from prior year	89 93.5%	46 557.1%	7 -74.1%	64 30.6%	49 104.2%	24 -69.2%
	Percent of List Change from prior year	98.5% 1.9%	96.7% -3.3%	100.0% 2.4%	97.3% 3.6%	93.9% -3.7%	97.5% 1.0%
	Percent of Original Change from prior year	95.0% 2.4%	92.8% -7.2%	100.0% 2.4%	94.7% 3.6%	91.4% -6.4%	97.7% 2.4%
Median	Sale Price Change from prior year	275,000 -12.7%	315,000 117.2%	145,000 -52.8%	192,575 7.4%	179,350 -12.3%	204,500 -7.0%
	List Price of Actives Change from prior year	399,500 19.6%	334,000 -10.9%	375,000 44.2%	N/A	N/A	N/A
	Days on Market Change from prior year	105 114.3%	49 600.0%	7 75.0%	52 108.0%	25 212.5%	8 -50.0%
	Percent of List Change from prior year	99.0% 1.4%	97.6% -2.4%	100.0% 0.0%	98.6% 3.4%	95.4% -3.9%	99.3% -0.4%
	Percent of Original Change from prior year	96.8% 6.4%	91.0% -9.0%	100.0% 0.0%	96.6% 2.3%	94.4% -5.6%	100.0% 0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

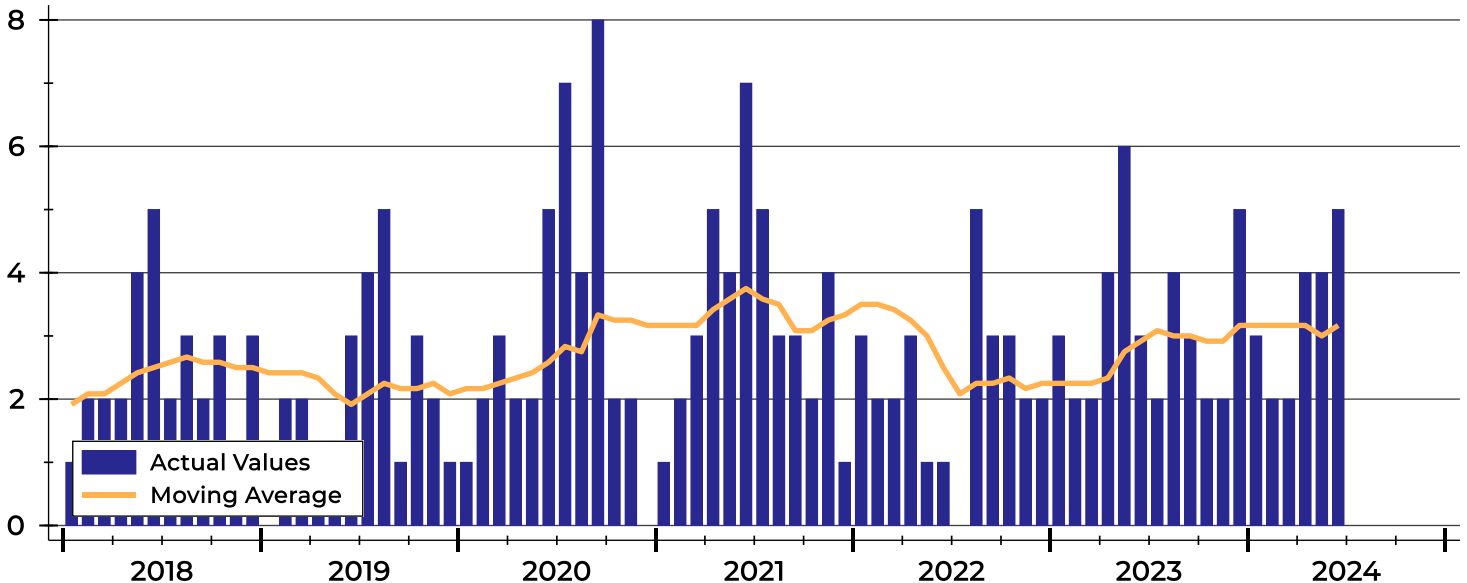
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		5	3	66.7%	20	20	0.0%
Volume (1,000s)		1,613	777	107.6%	4,700	3,918	20.0%
Months' Supply		2.5	4.1	-39.0%	N/A	N/A	N/A
Average	Sale Price	322,600	258,833	24.6%	235,008	195,923	19.9%
	Days on Market	89	46	93.5%	64	49	30.6%
	Percent of List	98.5%	96.7%	1.9%	97.3%	93.9%	3.6%
	Percent of Original	95.0%	92.8%	2.4%	94.7%	91.4%	3.6%
Median	Sale Price	275,000	315,000	-12.7%	192,575	179,350	7.4%
	Days on Market	105	49	114.3%	52	25	108.0%
	Percent of List	99.0%	97.6%	1.4%	98.6%	95.4%	3.4%
	Percent of Original	96.8%	91.0%	6.4%	96.6%	94.4%	2.3%

A total of 5 homes sold in Pottawatomie County in June, up from 3 units in June 2023. Total sales volume rose to \$1.6 million compared to \$0.8 million in the previous year.

The median sales price in June was \$275,000, down 12.7% compared to the prior year. Median days on market was 105 days, up from 17 days in May, and up from 49 in June 2023.

History of Closed Listings

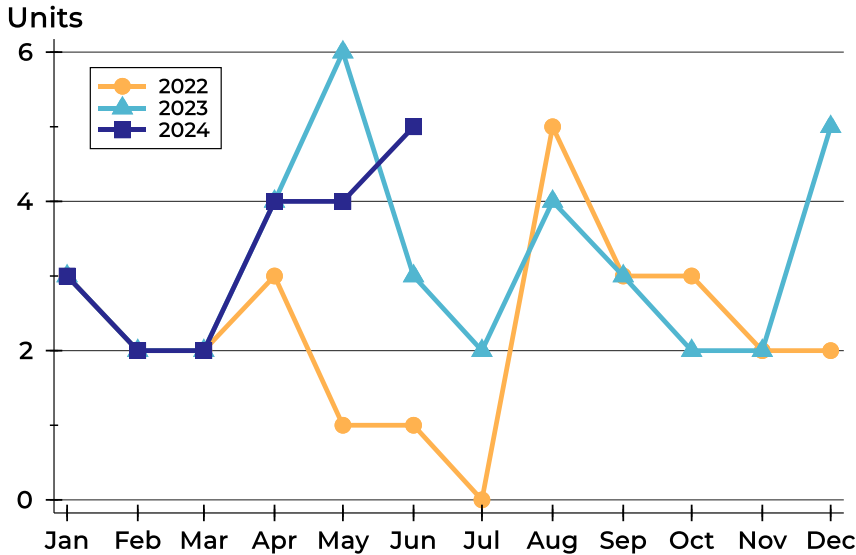
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	3	3	3
February	2	2	2
March	2	2	2
April	3	4	4
May	1	6	4
June	1	3	5
July	0	2	
August	5	4	
September	3	3	
October	3	2	
November	2	2	
December	2	5	

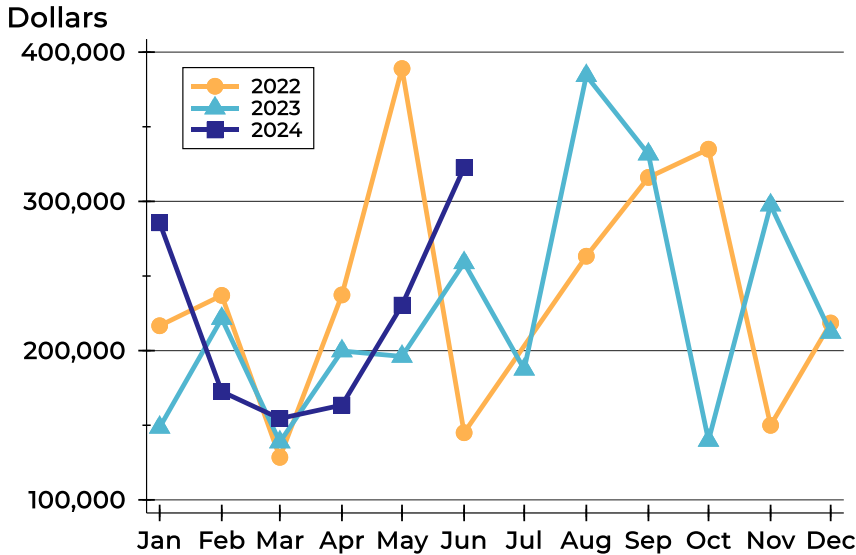
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	4.0	143,500	143,500	105	105	99.0%	99.0%	87.0%	87.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	20.0%	0.0	244,500	244,500	3	3	102.3%	102.3%	102.3%	102.3%
\$250,000-\$299,999	1	20.0%	0.0	275,000	275,000	2	2	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	1	20.0%	6.0	300,000	300,000	168	168	96.8%	96.8%	96.8%	96.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	8.0	650,000	650,000	167	167	94.6%	94.6%	89.2%	89.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



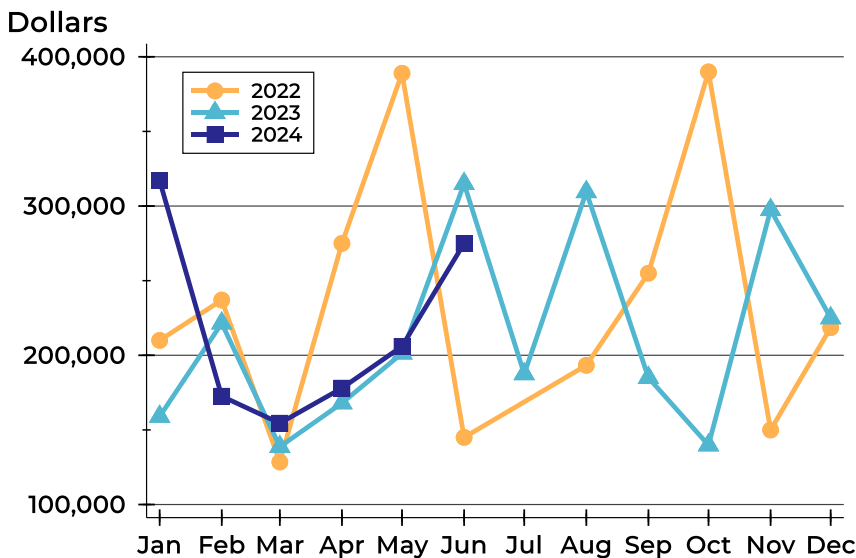
Pottawatomie County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	216,667	148,590	285,667
February	237,000	221,500	172,575
March	128,500	138,750	154,500
April	237,333	199,750	163,500
May	389,000	196,117	230,500
June	145,000	258,833	322,600
July	N/A	187,500	
August	263,255	384,250	
September	316,058	331,667	
October	334,967	139,799	
November	149,950	297,500	
December	218,500	212,200	

Median Price

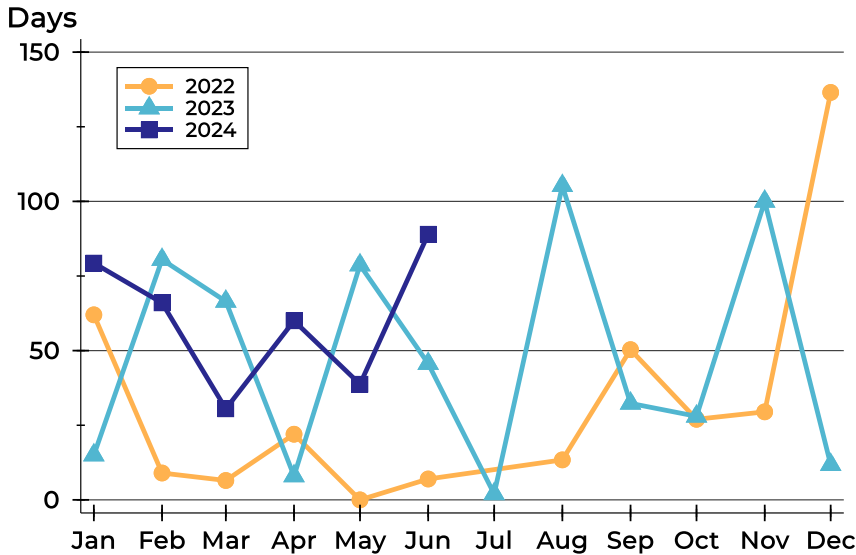


Month	2022	2023	2024
January	210,000	159,000	317,000
February	237,000	221,500	172,575
March	128,500	138,750	154,500
April	275,000	168,000	178,000
May	389,000	201,350	206,000
June	145,000	315,000	275,000
July	N/A	187,500	
August	193,300	309,500	
September	255,000	185,000	
October	389,900	139,799	
November	149,950	297,500	
December	218,500	225,000	



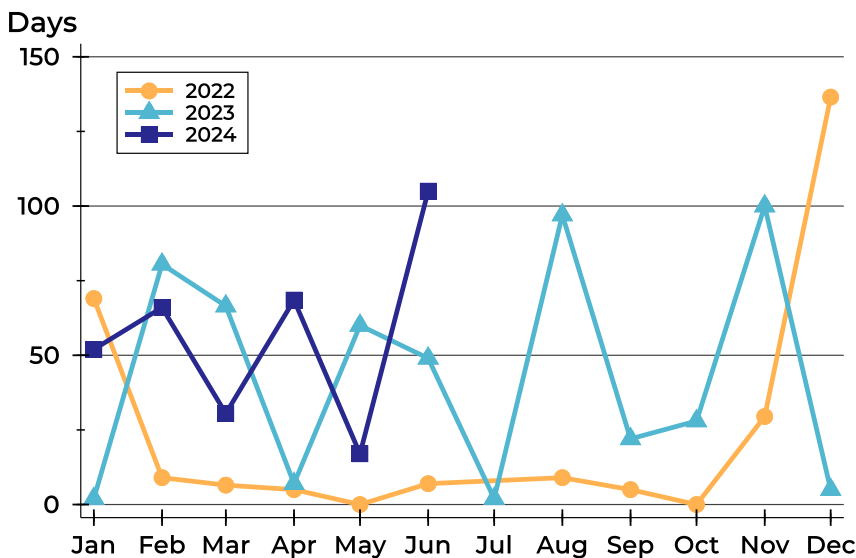
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	62	15	79
February	9	81	66
March	7	67	31
April	22	8	60
May	N/A	79	39
June	7	46	89
July	N/A	2	
August	13	105	
September	50	32	
October	27	28	
November	30	100	
December	137	12	

Median DOM



Month	2022	2023	2024
January	69	2	52
February	9	81	66
March	7	67	31
April	5	7	69
May	N/A	60	17
June	7	49	105
July	N/A	2	
August	9	97	
September	5	22	
October	N/A	28	
November	30	100	
December	137	5	



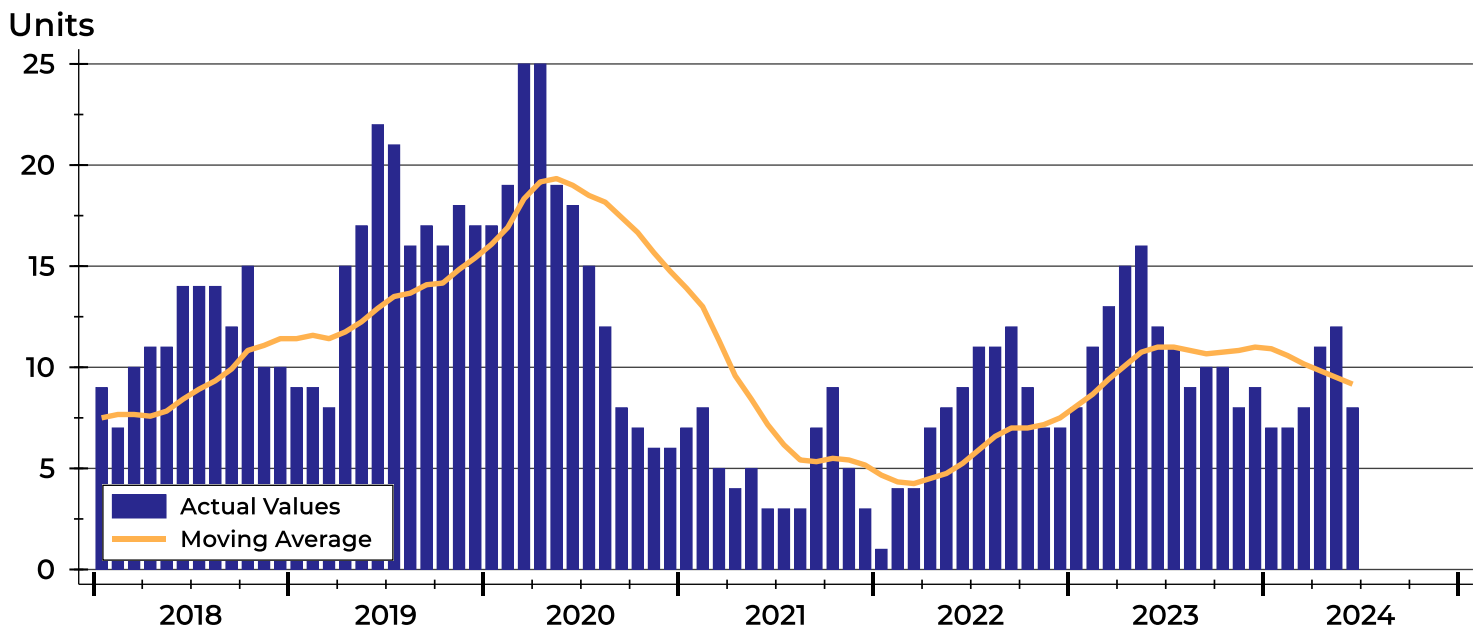
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		8	12	-33.3%
Volume (1,000s)		4,654	4,307	8.1%
Months' Supply		2.5	4.1	-39.0%
Average	List Price	581,738	358,948	62.1%
	Days on Market	102	78	30.8%
	Percent of Original	97.1%	94.1%	3.2%
Median	List Price	399,500	334,000	19.6%
	Days on Market	96	70	37.1%
	Percent of Original	100.0%	97.6%	2.5%

A total of 8 homes were available for sale in Pottawatomie County at the end of June. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of June was \$399,500, up 19.6% from 2023. The typical time on market for active listings was 96 days, up from 70 days a year earlier.

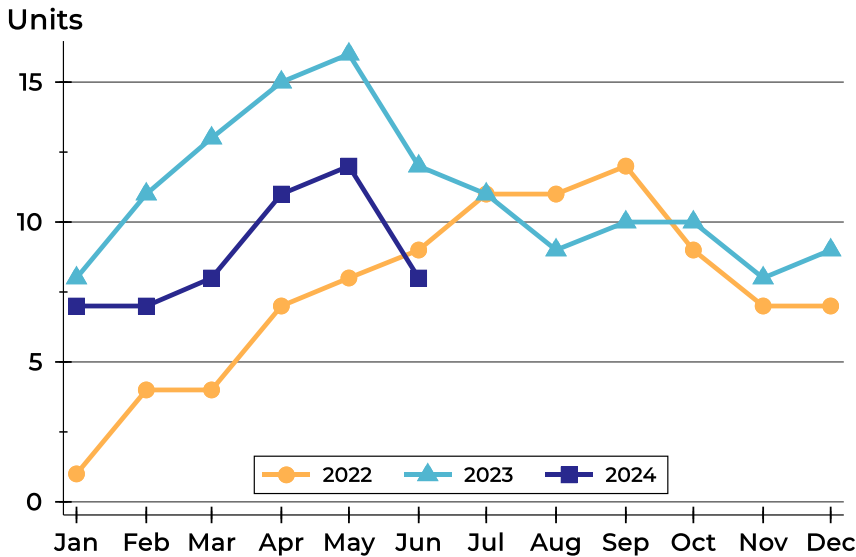
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	1	8	7
February	4	11	7
March	4	13	8
April	7	15	11
May	8	16	12
June	9	12	8
July	11	11	11
August	11	9	11
September	12	10	12
October	9	10	9
November	7	8	7
December	7	9	7

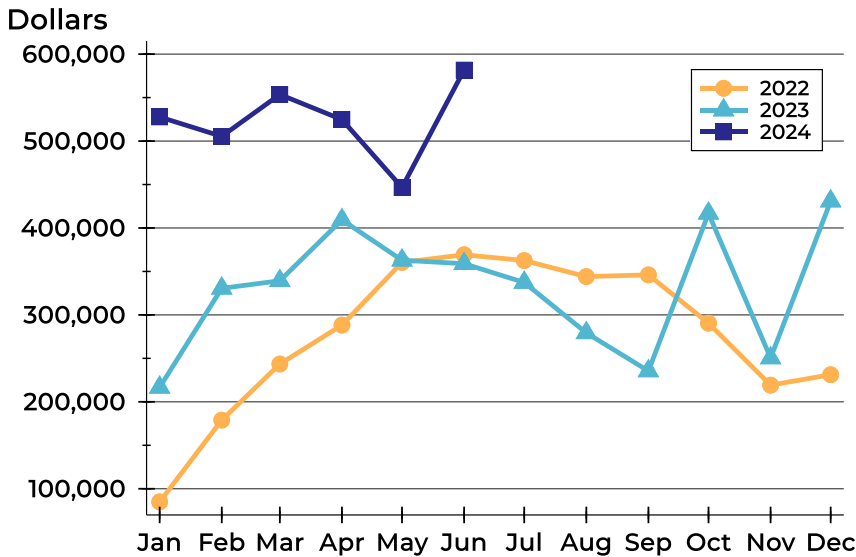
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	12.5%	4.0	134,900	134,900	84	84	89.9%	89.9%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	3	37.5%	6.0	361,333	365,000	66	20	97.4%	100.0%
\$400,000-\$499,999	1	12.5%	N/A	430,000	430,000	108	108	100.0%	100.0%
\$500,000-\$749,999	2	25.0%	8.0	552,500	552,500	90	90	97.2%	97.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	12.5%	N/A	1,900,000	1,900,000	245	245	100.0%	100.0%



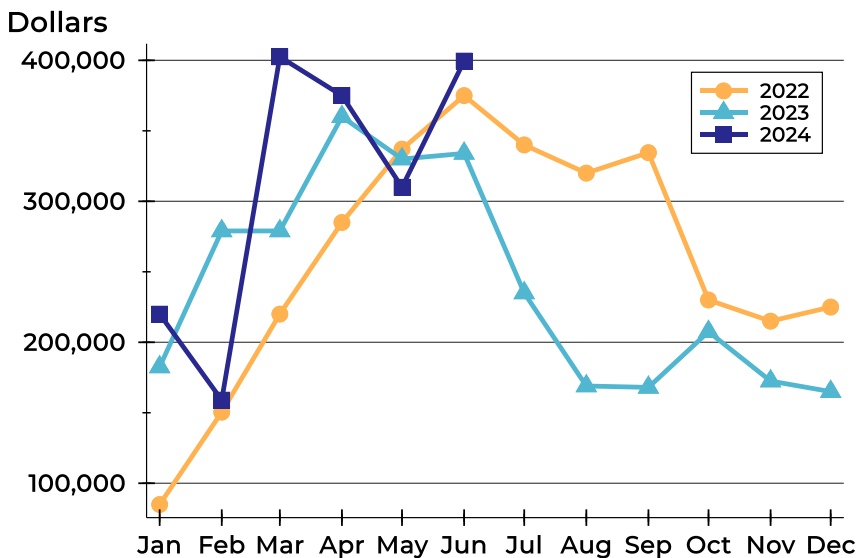
Pottawatomie County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	84,900	216,675	527,700
February	178,950	330,602	505,414
March	243,500	339,271	553,624
April	288,286	409,368	524,709
May	360,375	362,933	446,650
June	369,222	358,948	581,738
July	362,545	337,270	
August	344,073	279,333	
September	346,088	235,490	
October	290,506	416,860	
November	219,186	250,450	
December	231,186	430,889	

Median Price

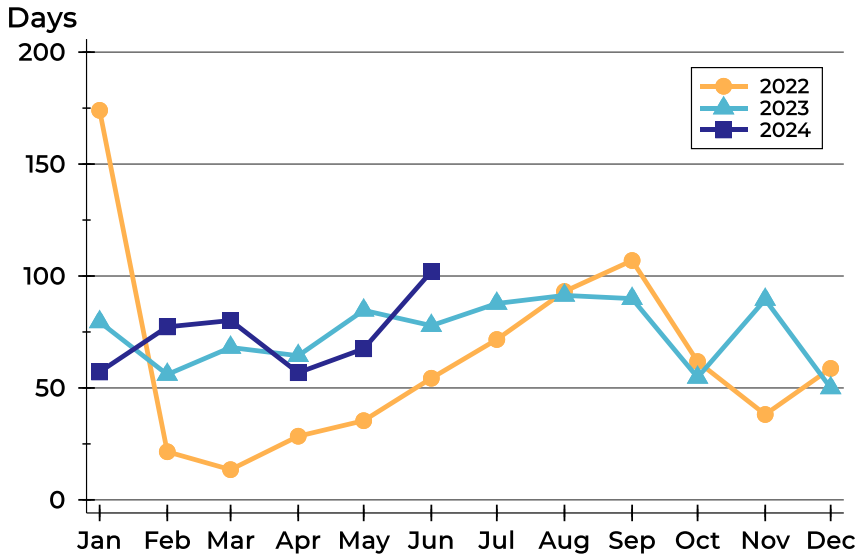


Month	2022	2023	2024
January	84,900	182,500	220,000
February	150,450	279,000	159,000
March	220,000	279,000	402,500
April	285,000	360,000	375,000
May	337,000	330,000	310,000
June	375,000	334,000	399,500
July	340,000	235,000	
August	320,000	169,000	
September	334,500	168,000	
October	230,000	207,500	
November	215,000	172,500	
December	225,000	165,000	



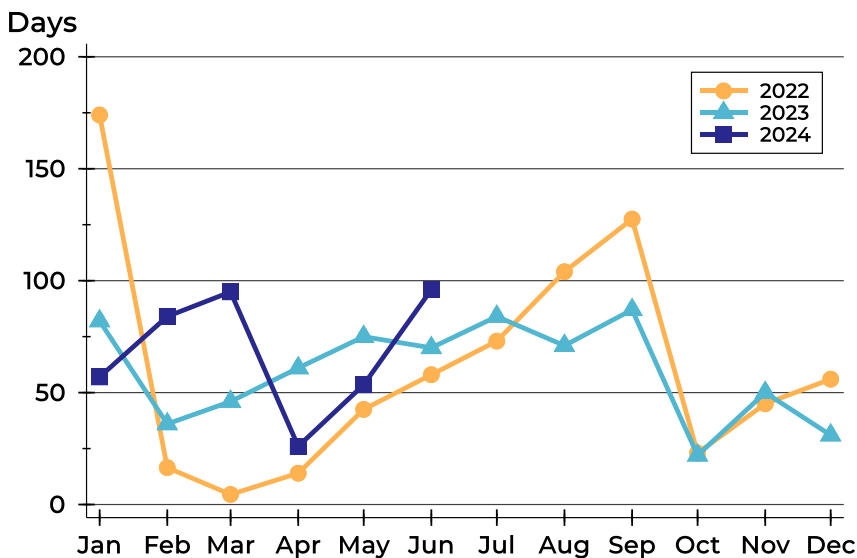
Pottawatomie County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	174	80	57
February	22	56	77
March	14	68	80
April	28	64	57
May	35	85	68
June	54	78	102
July	72	88	
August	93	91	
September	107	90	
October	62	55	
November	38	90	
December	59	50	

Median DOM

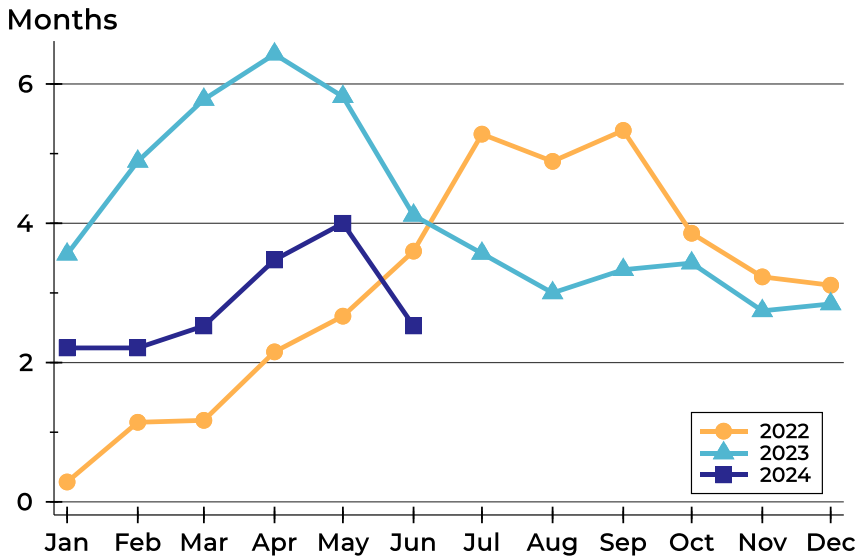


Month	2022	2023	2024
January	174	82	57
February	17	36	84
March	5	46	95
April	14	61	26
May	43	75	54
June	58	70	96
July	73	84	
August	104	71	
September	128	87	
October	23	22	
November	45	50	
December	56	31	



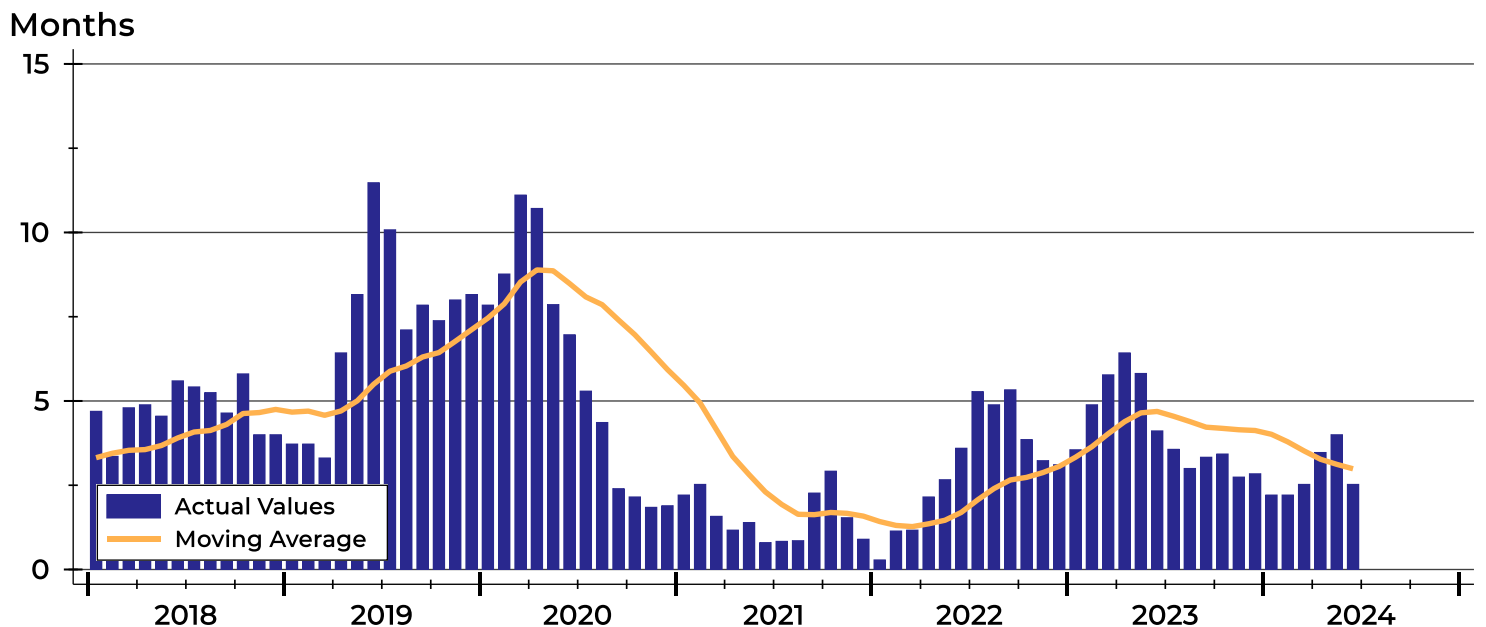
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.3	3.6	2.2
February	1.1	4.9	2.2
March	1.2	5.8	2.5
April	2.2	6.4	3.5
May	2.7	5.8	4.0
June	3.6	4.1	2.5
July	5.3	3.6	
August	4.9	3.0	
September	5.3	3.3	
October	3.9	3.4	
November	3.2	2.7	
December	3.1	2.8	

History of Month's Supply





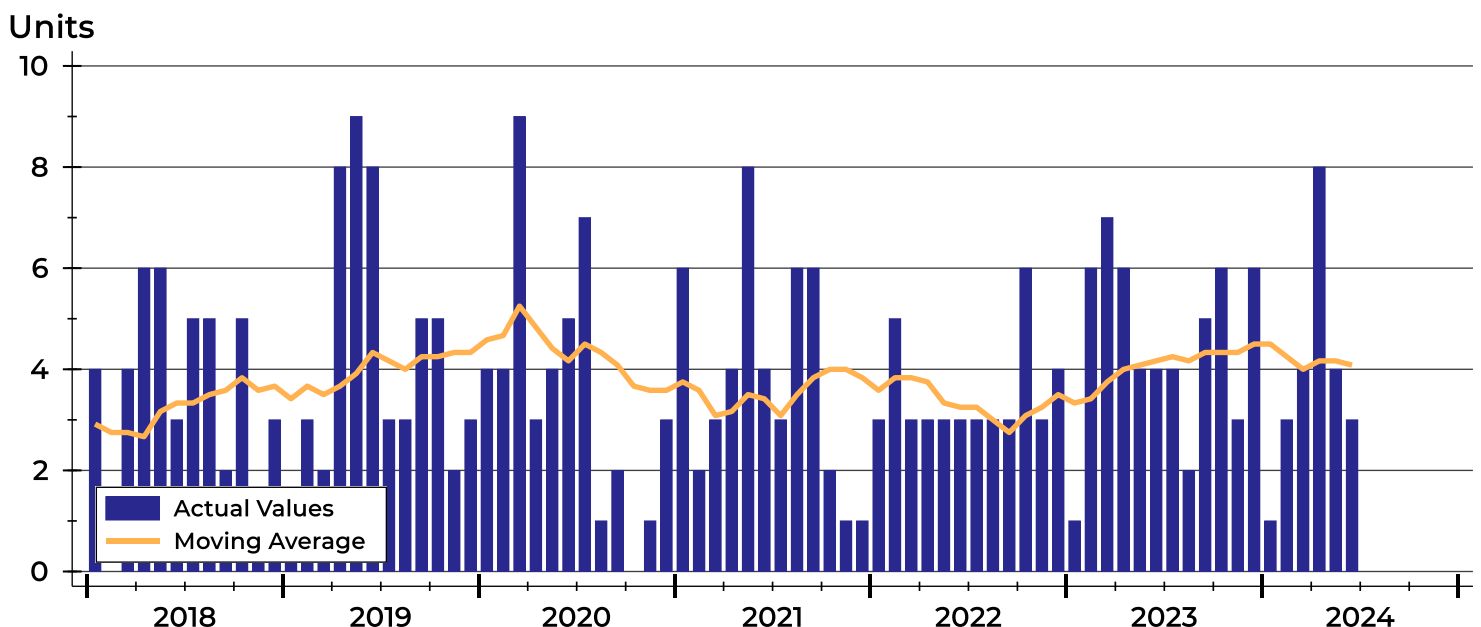
Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	3	4	-25.0%
	Volume (1,000s)	804	1,094	-26.5%
	Average List Price	268,000	273,619	-2.1%
	Median List Price	350,000	160,000	118.8%
Year-to-Date	New Listings	23	28	-17.9%
	Volume (1,000s)	6,697	8,345	-19.7%
	Average List Price	291,161	298,032	-2.3%
	Median List Price	272,000	237,250	14.6%

A total of 3 new listings were added in Pottawatomie County during June, down 25.0% from the same month in 2023. Year-to-date Pottawatomie County has seen 23 new listings.

The median list price of these homes was \$350,000 up from \$160,000 in 2023.

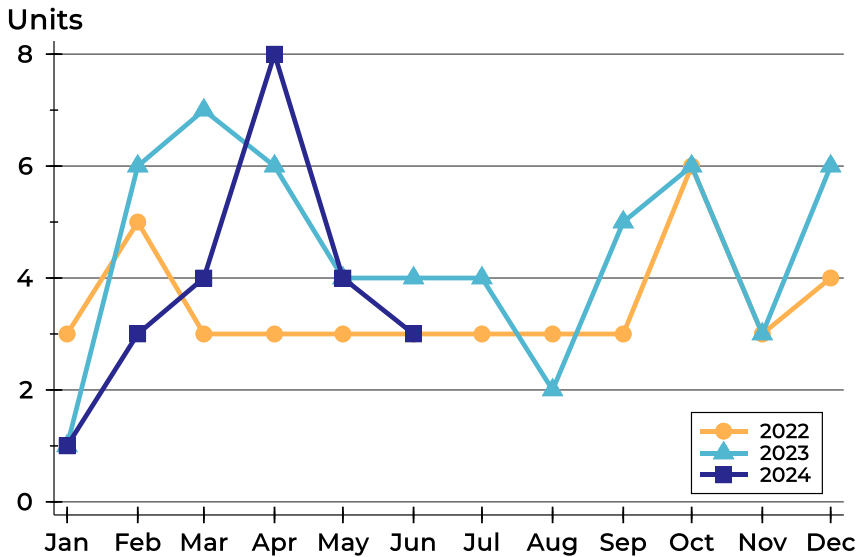
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	3	1	1
February	5	6	3
March	3	7	4
April	3	6	8
May	3	4	4
June	3	4	3
July	3	4	3
August	3	2	3
September	3	5	3
October	6	6	3
November	3	3	3
December	4	6	3

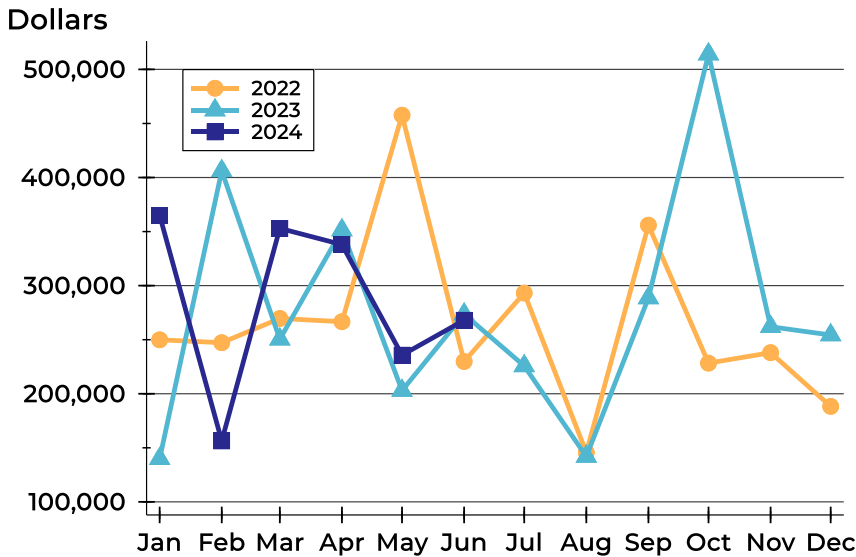
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	85,000	85,000	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	66.7%	359,500	359,500	22	22	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



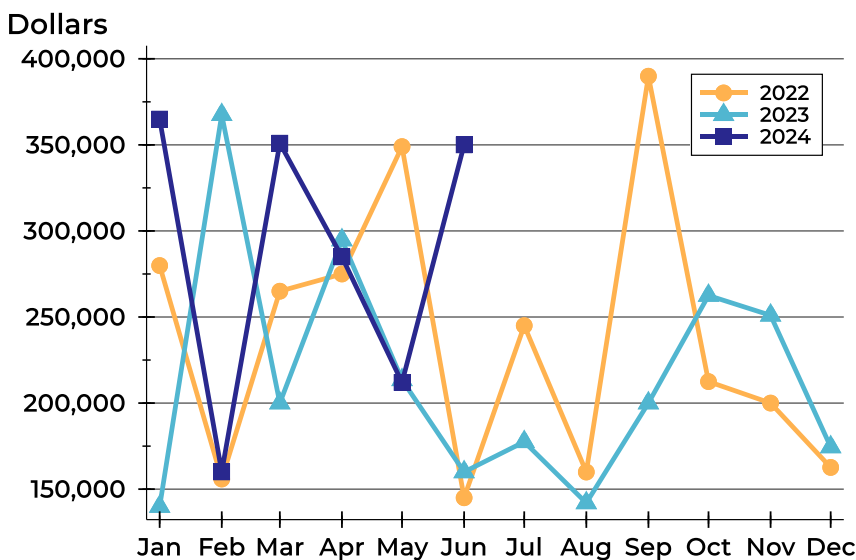
Pottawatomie County New Listings Analysis

Average Price



Month	2022	2023	2024
January	249,900	139,900	365,000
February	247,220	406,188	156,333
March	269,667	250,429	353,000
April	266,633	351,417	337,963
May	457,667	202,975	235,750
June	229,833	273,619	268,000
July	293,167	225,750	
August	145,617	142,000	
September	355,933	288,600	
October	228,333	514,116	
November	238,000	262,000	
December	188,313	254,333	

Median Price



Month	2022	2023	2024
January	279,900	139,900	365,000
February	155,900	367,500	160,000
March	265,000	200,000	351,000
April	275,000	294,750	284,950
May	349,000	213,500	212,000
June	145,000	160,000	350,000
July	245,000	177,500	
August	159,950	142,000	
September	389,900	200,000	
October	212,500	262,500	
November	200,000	251,000	
December	162,625	174,500	



Pottawatomie County Contracts Written Analysis

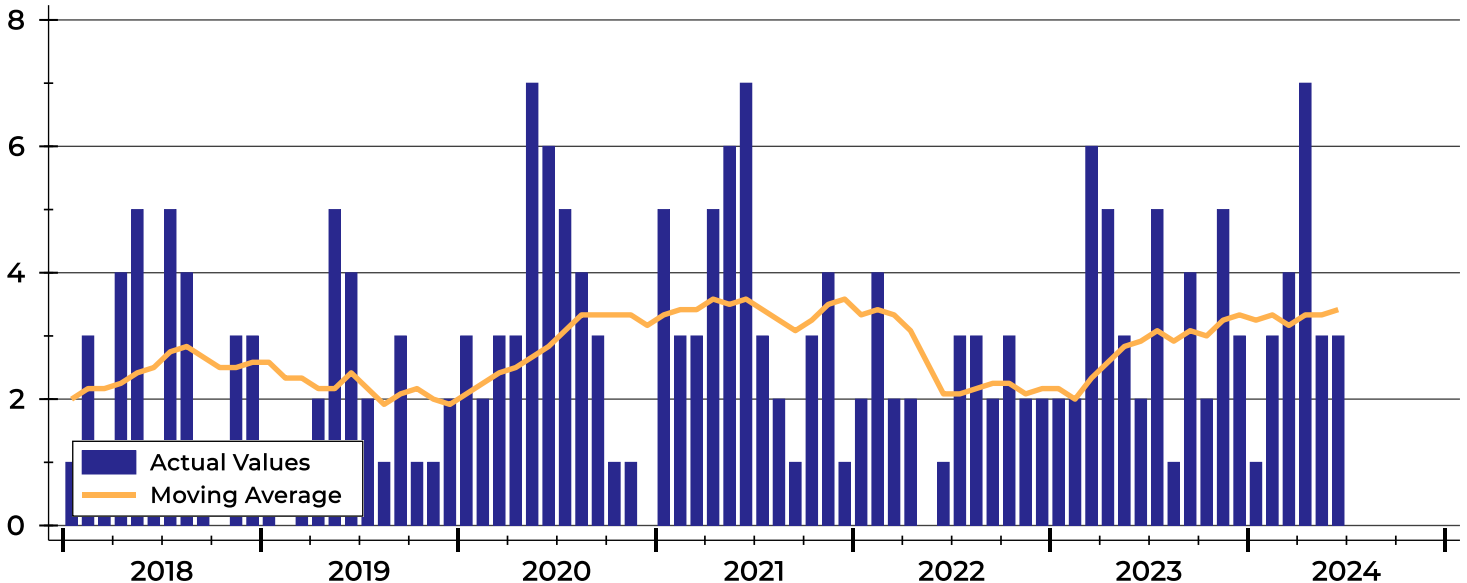
Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		3	2	50.0%	21	20	5.0%
Volume (1,000s)		640	848	-24.5%	5,349	4,700	13.8%
Average	Sale Price	213,300	424,063	-49.7%	254,705	234,996	8.4%
	Days on Market	42	52	-19.2%	53	52	1.9%
	Percent of Original	97.4%	98.7%	-1.3%	95.9%	91.4%	4.9%
Median	Sale Price	229,900	424,063	-45.8%	220,000	207,500	6.0%
	Days on Market	43	52	-17.3%	34	25	36.0%
	Percent of Original	100.0%	98.7%	1.3%	100.0%	94.4%	5.9%

A total of 3 contracts for sale were written in Pottawatomie County during the month of June, up from 2 in 2023. The median list price of these homes was \$229,900, down from \$424,063 the prior year.

Half of the homes that went under contract in June were on the market less than 43 days, compared to 52 days in June 2023.

History of Contracts Written

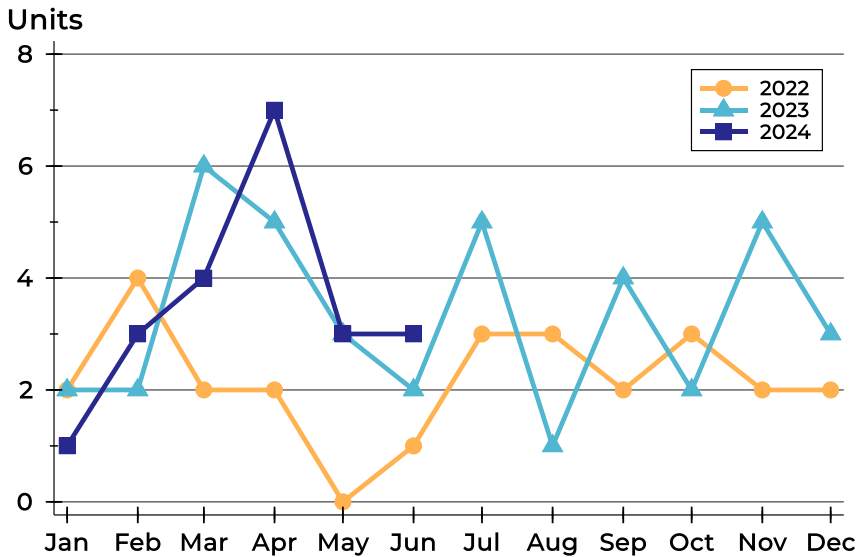
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	2	2	1
February	4	2	3
March	2	6	4
April	2	5	7
May	N/A	3	3
June	1	2	3
July	3	5	3
August	3	1	3
September	2	4	3
October	3	2	3
November	2	5	3
December	2	3	3

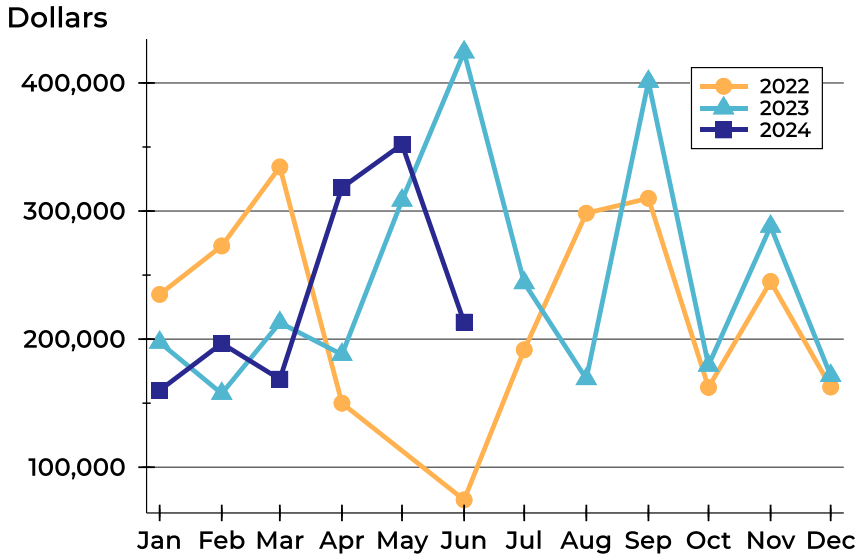
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	85,000	85,000	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	229,900	229,900	80	80	92.3%	92.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	325,000	325,000	43	43	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



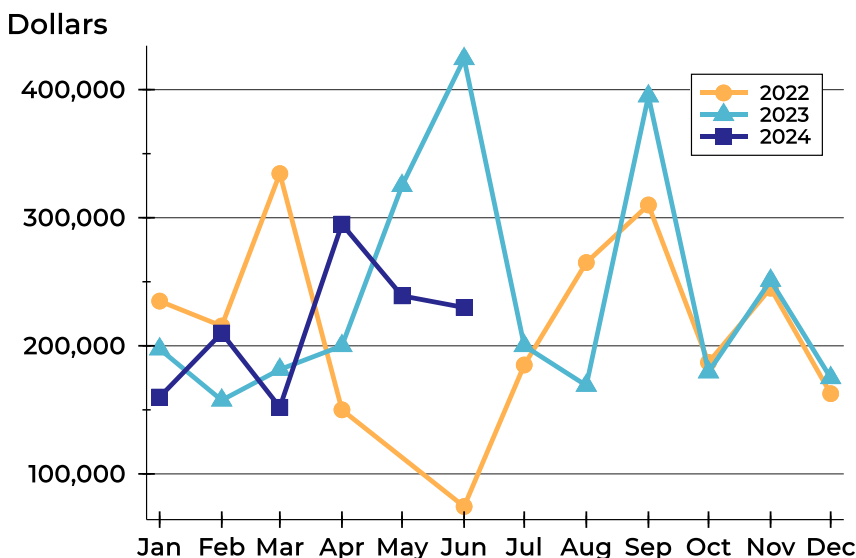
Pottawatomie County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	234,900	197,450	160,000
February	272,775	157,500	196,667
March	334,450	212,833	168,750
April	150,000	187,980	318,271
May	N/A	308,333	352,000
June	74,500	424,063	213,300
July	191,667	243,900	
August	298,317	169,000	
September	309,950	401,119	
October	162,300	179,500	
November	245,000	288,000	
December	162,625	171,566	

Median Price

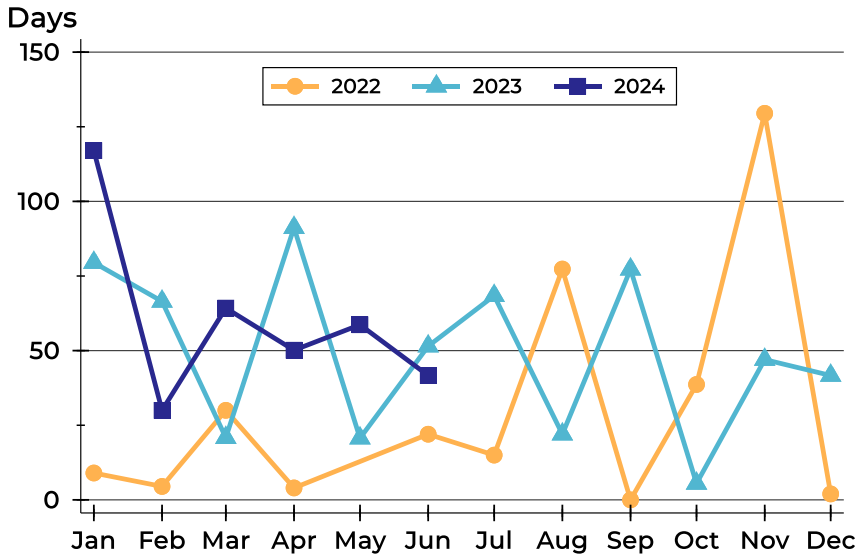


Month	2022	2023	2024
January	234,900	197,450	160,000
February	215,450	157,500	210,000
March	334,450	181,500	152,000
April	150,000	200,000	295,000
May	N/A	325,000	239,000
June	74,500	424,063	229,900
July	185,000	200,000	
August	265,000	169,000	
September	309,950	395,000	
October	187,000	179,500	
November	245,000	251,000	
December	162,625	175,000	



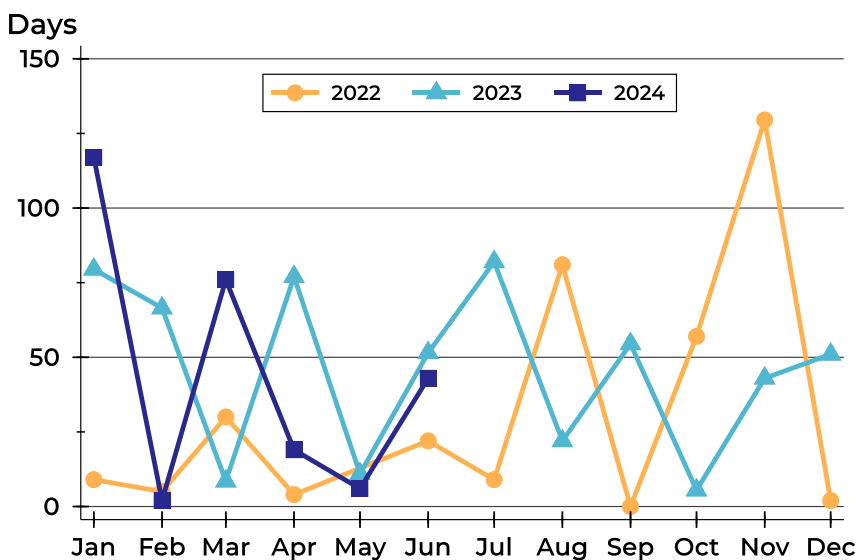
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	9	80	117
February	5	67	30
March	30	21	64
April	4	91	50
May	N/A	21	59
June	22	52	42
July	15	68	
August	77	22	
September	N/A	77	
October	39	6	
November	130	47	
December	2	42	

Median DOM



Month	2022	2023	2024
January	9	80	117
February	5	67	2
March	30	9	76
April	4	77	19
May	N/A	11	6
June	22	52	43
July	9	82	
August	81	22	
September	N/A	55	
October	57	6	
November	130	43	
December	2	51	



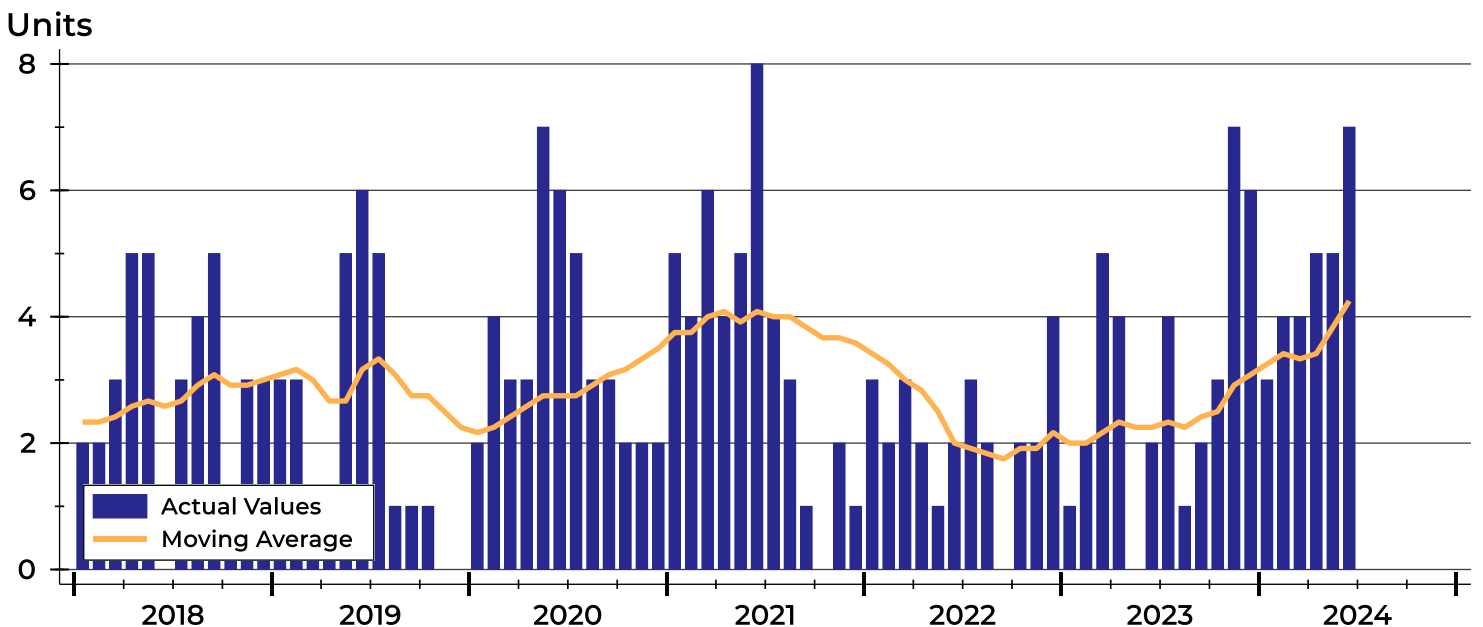
Pottawatomie County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		7	2	250.0%
Volume (1,000s)		1,991	848	134.8%
Average	List Price	284,414	424,063	-32.9%
	Days on Market	46	52	-11.5%
	Percent of Original	98.1%	99.0%	-0.9%
Median	List Price	239,000	424,063	-43.6%
	Days on Market	19	52	-63.5%
	Percent of Original	100.0%	99.0%	1.0%

A total of 7 listings in Pottawatomie County had contracts pending at the end of June, up from 2 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

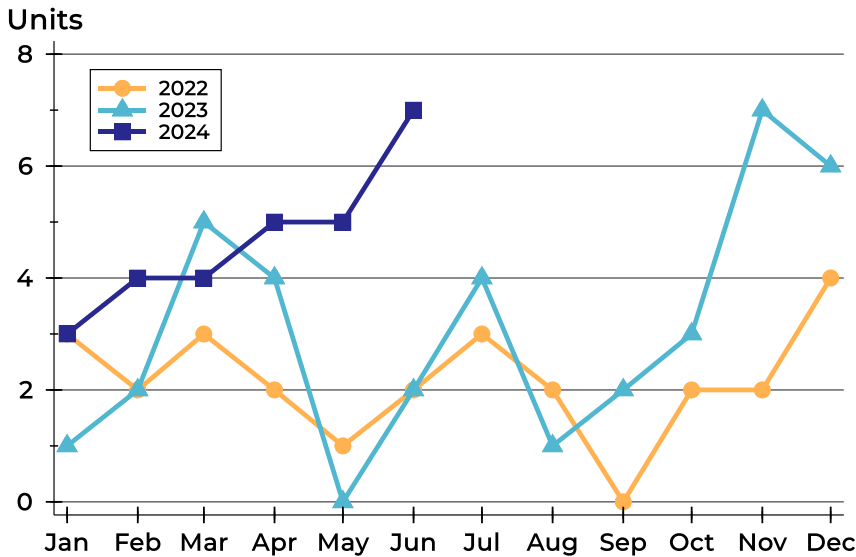
History of Pending Contracts





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	3	1	3
February	2	2	4
March	3	5	4
April	2	4	5
May	1	0	5
June	2	2	7
July	3	4	
August	2	1	
September	0	2	
October	2	3	
November	2	7	
December	4	6	

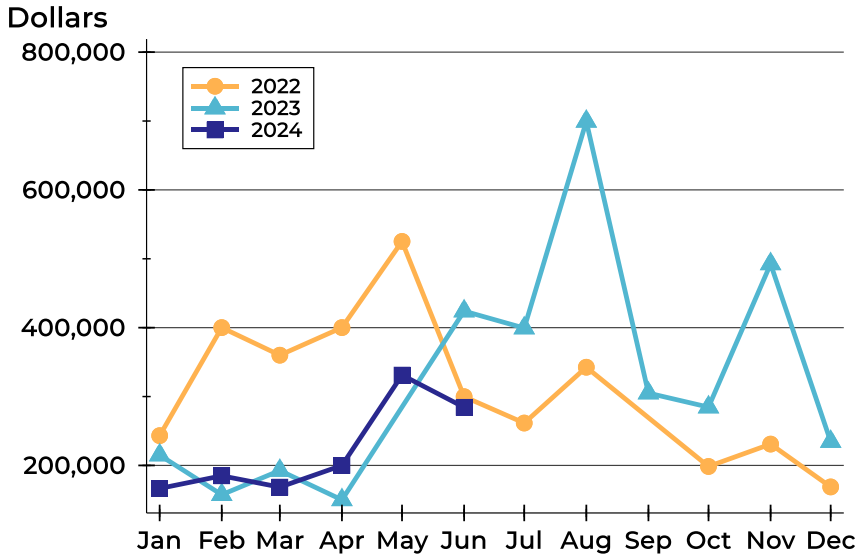
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	85,000	85,000	2	2	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	14.3%	130,000	130,000	6	6	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	28.6%	234,450	234,450	42	42	96.2%	96.2%
\$250,000-\$299,999	1	14.3%	295,000	295,000	19	19	100.0%	100.0%
\$300,000-\$399,999	1	14.3%	325,000	325,000	43	43	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	14.3%	687,000	687,000	167	167	94.2%	94.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



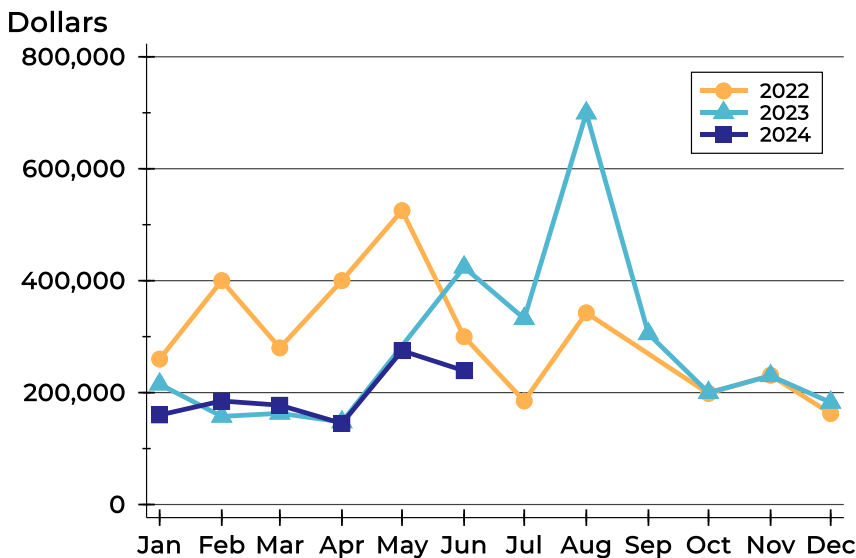
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	243,233	215,000	166,566
February	400,100	157,500	184,925
March	360,033	192,600	168,500
April	400,100	150,000	199,980
May	525,200	N/A	331,180
June	299,850	424,063	284,414
July	261,567	399,406	
August	342,575	699,475	
September	N/A	305,000	
October	198,500	284,667	
November	231,000	492,571	
December	168,813	234,616	

Median Price

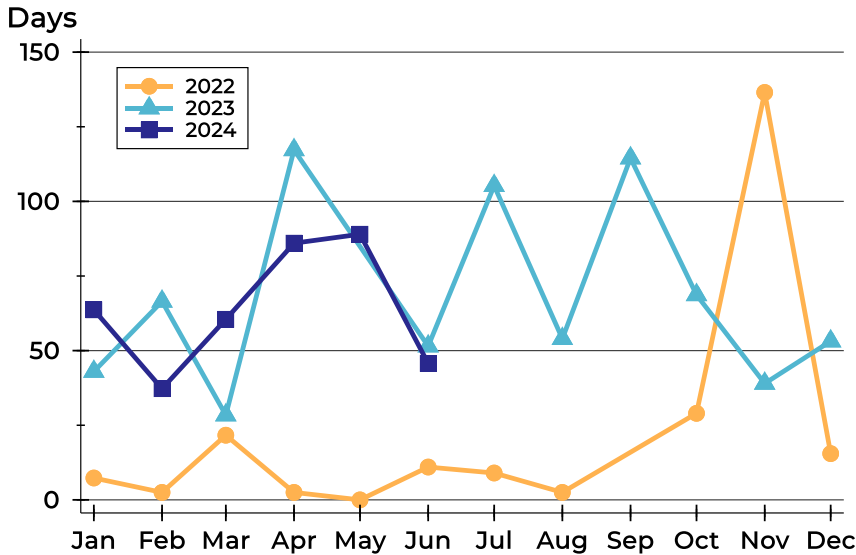


Month	2022	2023	2024
January	259,900	215,000	160,000
February	400,100	157,500	185,000
March	279,900	163,000	177,500
April	400,100	147,500	145,000
May	525,200	N/A	274,900
June	299,850	424,063	239,000
July	185,000	332,250	
August	342,575	699,475	
September	N/A	305,000	
October	198,500	200,000	
November	231,000	230,000	
December	162,625	182,500	



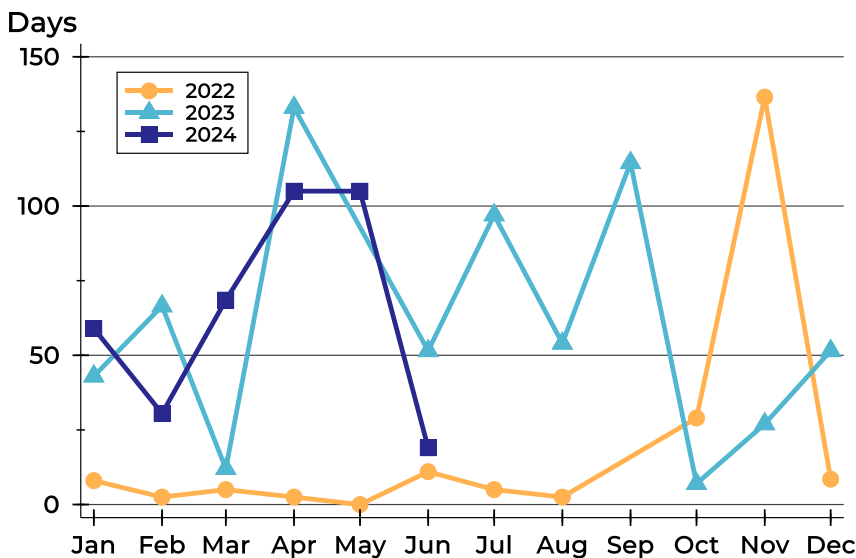
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	7	43	64
February	3	67	37
March	22	28	61
April	3	117	86
May	N/A	N/A	89
June	11	52	46
July	9	105	
August	3	54	
September	N/A	115	
October	29	69	
November	137	39	
December	16	53	

Median DOM



Month	2022	2023	2024
January	8	43	59
February	3	67	31
March	5	12	69
April	3	133	105
May	N/A	N/A	105
June	11	52	19
July	5	97	
August	3	54	
September	N/A	115	
October	29	7	
November	137	27	
December	9	52	



**June
2024**

Sunflower MLS Statistics



Shawnee County Housing Report



Market Overview

Shawnee County Home Sales Fell in June

Total home sales in Shawnee County fell last month to 218 units, compared to 243 units in June 2023. Total sales volume was \$55.0 million, down from a year earlier.

The median sale price in June was \$225,000, up from \$210,000 a year earlier. Homes that sold in June were typically on the market for 4 days and sold for 100.0% of their list prices.

Shawnee County Active Listings Up at End of June

The total number of active listings in Shawnee County at the end of June was 197 units, up from 157 at the same point in 2023. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$249,900.

During June, a total of 199 contracts were written down from 213 in June 2023. At the end of the month, there were 224 contracts still pending.

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- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Shawnee County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		218	243	264	1,120	1,086	1,210
Change from prior year		-10.3%	-8.0%	-6.7%	3.1%	-10.2%	-5.9%
Active Listings		197	157	137	N/A	N/A	N/A
Change from prior year		25.5%	14.6%	-4.9%			
Months' Supply		1.1	0.8	0.6	N/A	N/A	N/A
Change from prior year		37.5%	33.3%	0.0%			
New Listings		223	256	290	1,329	1,267	1,421
Change from prior year		-12.9%	-11.7%	-19.4%	4.9%	-10.8%	-9.8%
Contracts Written		199	213	260	1,191	1,185	1,325
Change from prior year		-6.6%	-18.1%	-7.1%	0.5%	-10.6%	-7.7%
Pending Contracts		224	213	268	N/A	N/A	N/A
Change from prior year		5.2%	-20.5%	-20.5%			
Sales Volume (1,000s)		55,039	55,806	58,709	245,512	220,166	239,926
Change from prior year		-1.4%	-4.9%	9.5%	11.5%	-8.2%	4.5%
Average	Sale Price	252,473	229,653	222,383	219,208	202,731	198,286
	Change from prior year	9.9%	3.3%	17.4%	8.1%	2.2%	11.0%
	List Price of Actives	276,220	320,734	235,608	N/A	N/A	N/A
	Change from prior year	-13.9%	36.1%	-0.3%			
	Days on Market	20	9	9	23	17	12
Change from prior year	122.2%	0.0%	-25.0%	35.3%	41.7%	-7.7%	
Percent of List	100.2%	100.5%	102.4%	99.3%	100.2%	101.6%	
Change from prior year	-0.3%	-1.9%	0.5%	-0.9%	-1.4%	0.7%	
Percent of Original	99.1%	99.9%	101.6%	97.9%	99.0%	100.7%	
Change from prior year	-0.8%	-1.7%	0.2%	-1.1%	-1.7%	0.4%	
Median	Sale Price	225,000	210,000	200,850	191,000	177,300	169,950
	Change from prior year	7.1%	4.6%	20.0%	7.7%	4.3%	6.4%
	List Price of Actives	249,900	300,000	197,000	N/A	N/A	N/A
	Change from prior year	-16.7%	52.3%	36.8%			
	Days on Market	4	3	2	5	4	3
Change from prior year	33.3%	50.0%	0.0%	25.0%	33.3%	0.0%	
Percent of List	100.0%	100.0%	100.4%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	-0.4%	-0.3%	0.0%	0.0%	0.0%	
Percent of Original	100.0%	100.0%	100.3%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	-0.3%	0.0%	0.0%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Shawnee County Closed Listings Analysis

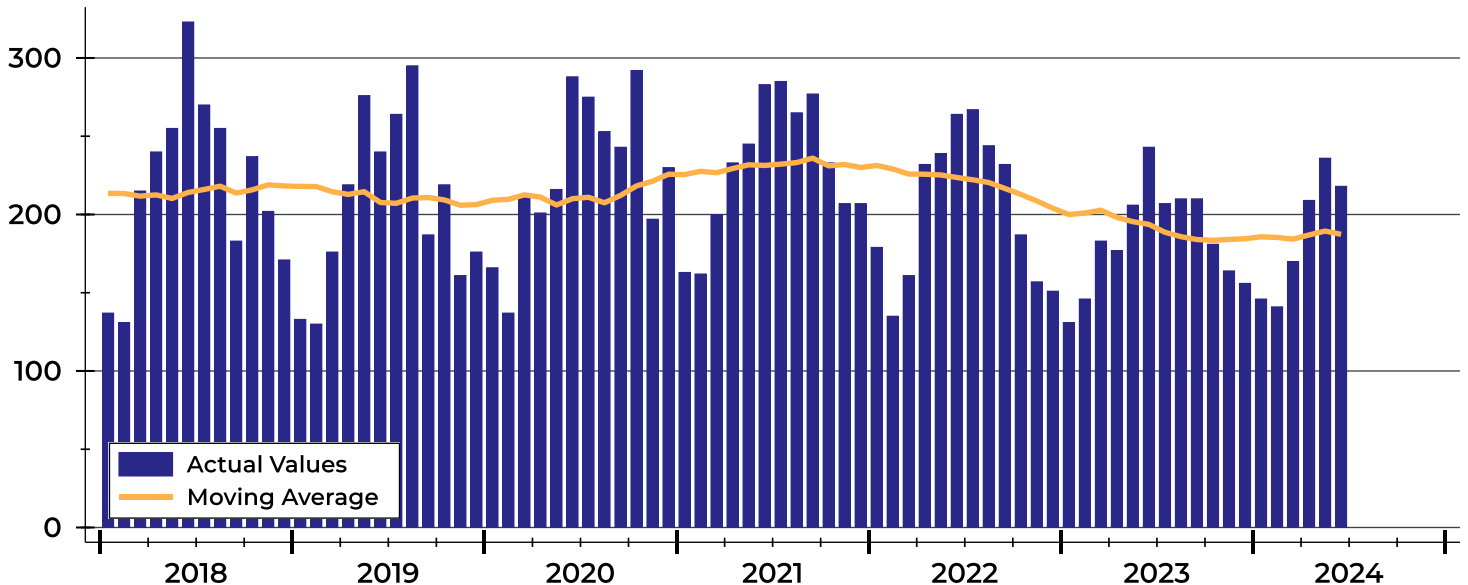
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		218	243	-10.3%	1,120	1,086	3.1%
Volume (1,000s)		55,039	55,806	-1.4%	245,512	220,166	11.5%
Months' Supply		1.1	0.8	37.5%	N/A	N/A	N/A
Average	Sale Price	252,473	229,653	9.9%	219,208	202,731	8.1%
	Days on Market	20	9	122.2%	23	17	35.3%
	Percent of List	100.2%	100.5%	-0.3%	99.3%	100.2%	-0.9%
	Percent of Original	99.1%	99.9%	-0.8%	97.9%	99.0%	-1.1%
Median	Sale Price	225,000	210,000	7.1%	191,000	177,300	7.7%
	Days on Market	4	3	33.3%	5	4	25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 218 homes sold in Shawnee County in June, down from 243 units in June 2023. Total sales volume fell to \$55.0 million compared to \$55.8 million in the previous year.

The median sales price in June was \$225,000, up 7.1% compared to the prior year. Median days on market was 4 days, up from 3 days in May, and up from 3 in June 2023.

History of Closed Listings

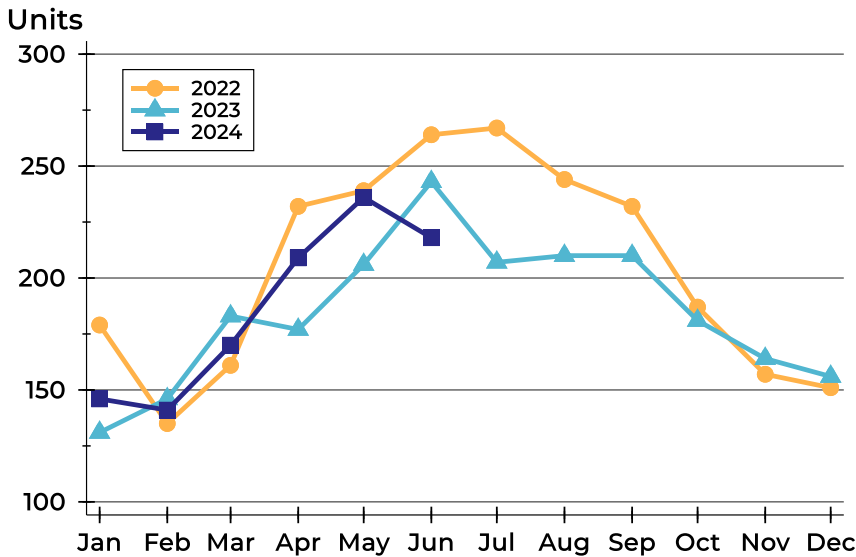
Units





Shawnee County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	179	131	146
February	135	146	141
March	161	183	170
April	232	177	209
May	239	206	236
June	264	243	218
July	267	207	
August	244	210	
September	232	210	
October	187	181	
November	157	164	
December	151	156	

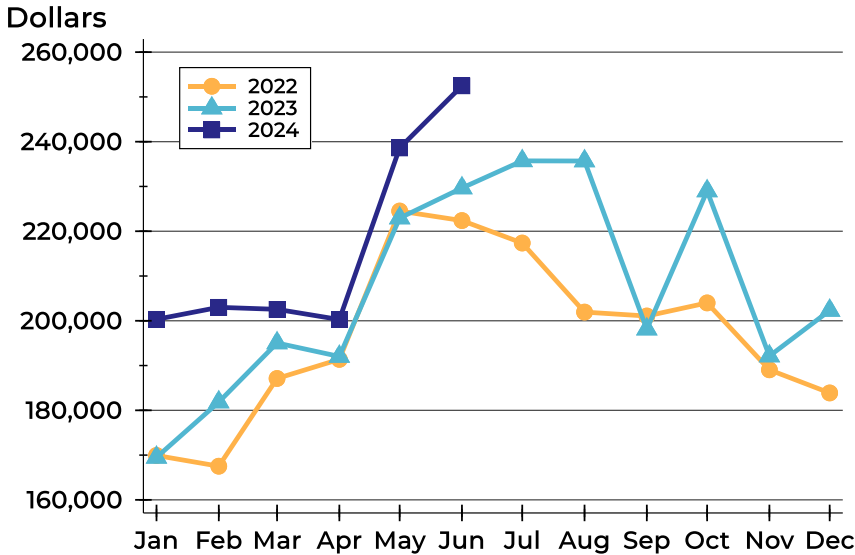
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.7	5,500	5,500	11	11	110.0%	110.0%	110.0%	110.0%
\$25,000-\$49,999	2	0.9%	0.9	32,500	32,500	1	1	86.4%	86.4%	86.4%	86.4%
\$50,000-\$99,999	23	10.6%	0.8	79,396	82,000	8	3	99.5%	100.0%	98.9%	100.0%
\$100,000-\$124,999	12	5.5%	0.7	112,117	113,750	22	7	98.1%	100.0%	97.4%	100.0%
\$125,000-\$149,999	11	5.0%	0.8	137,186	140,000	15	8	101.7%	100.0%	99.0%	98.2%
\$150,000-\$174,999	26	11.9%	0.6	163,002	164,825	14	3	102.0%	100.0%	101.4%	100.0%
\$175,000-\$199,999	18	8.3%	0.9	184,296	185,000	24	3	100.7%	100.0%	99.2%	100.0%
\$200,000-\$249,999	32	14.7%	1.0	223,328	225,000	6	3	100.8%	100.0%	100.6%	100.0%
\$250,000-\$299,999	27	12.4%	0.9	273,644	278,500	16	4	100.3%	100.0%	99.4%	100.0%
\$300,000-\$399,999	36	16.5%	1.6	349,019	343,750	21	7	100.2%	100.0%	99.3%	100.0%
\$400,000-\$499,999	17	7.8%	2.1	443,115	444,800	51	5	99.2%	100.0%	98.3%	98.9%
\$500,000-\$749,999	12	5.5%	2.2	566,676	555,000	46	7	99.8%	100.0%	98.0%	100.0%
\$750,000-\$999,999	0	0.0%	9.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	0.0	1,300,000	1,300,000	238	238	86.7%	86.7%	47.3%	47.3%



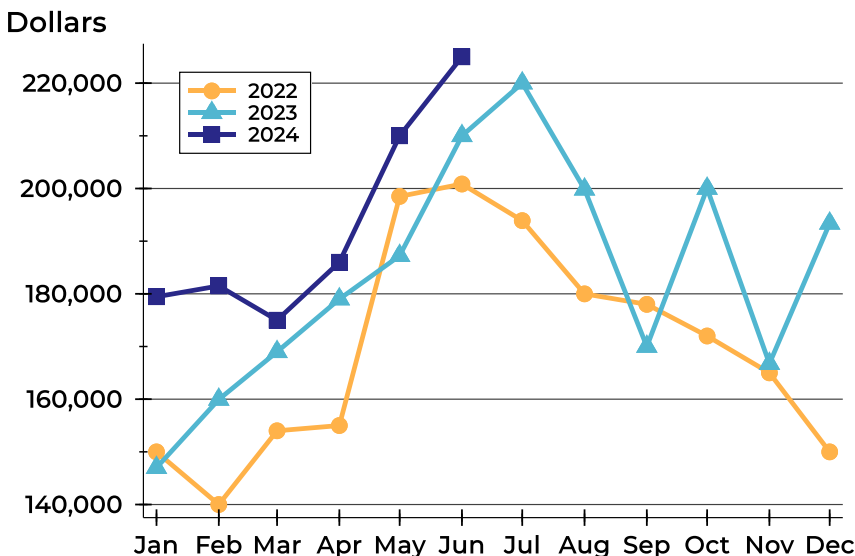
Shawnee County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	169,920	169,487	200,325
February	167,521	181,847	203,010
March	187,113	195,038	202,556
April	191,385	192,034	200,278
May	224,517	222,943	238,597
June	222,383	229,653	252,473
July	217,368	235,718	
August	201,942	235,685	
September	201,066	198,134	
October	203,992	228,993	
November	189,048	192,126	
December	183,885	202,308	

Median Price

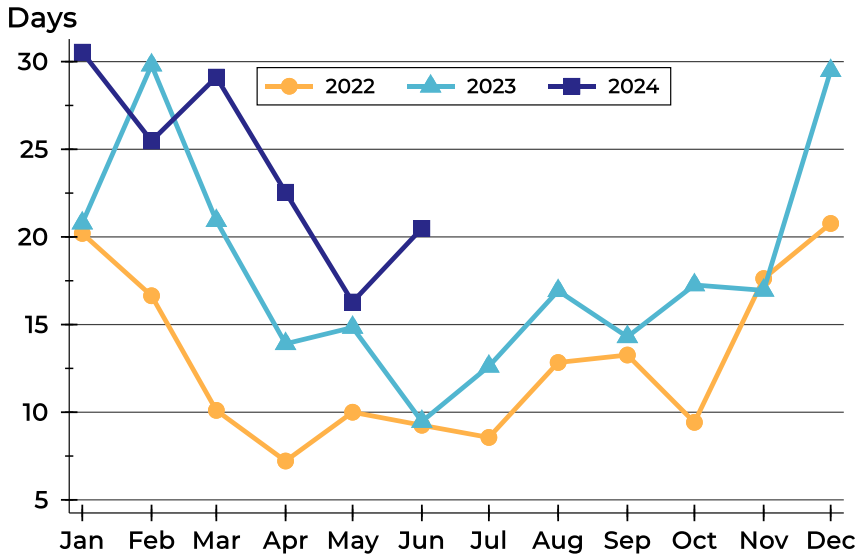


Month	2022	2023	2024
January	150,000	147,000	179,450
February	140,000	159,950	181,500
March	154,000	169,000	175,000
April	155,000	179,000	186,000
May	198,500	187,250	210,000
June	200,850	210,000	225,000
July	193,900	220,000	
August	180,000	199,850	
September	178,006	170,000	
October	172,000	200,000	
November	165,000	166,750	
December	150,000	193,375	



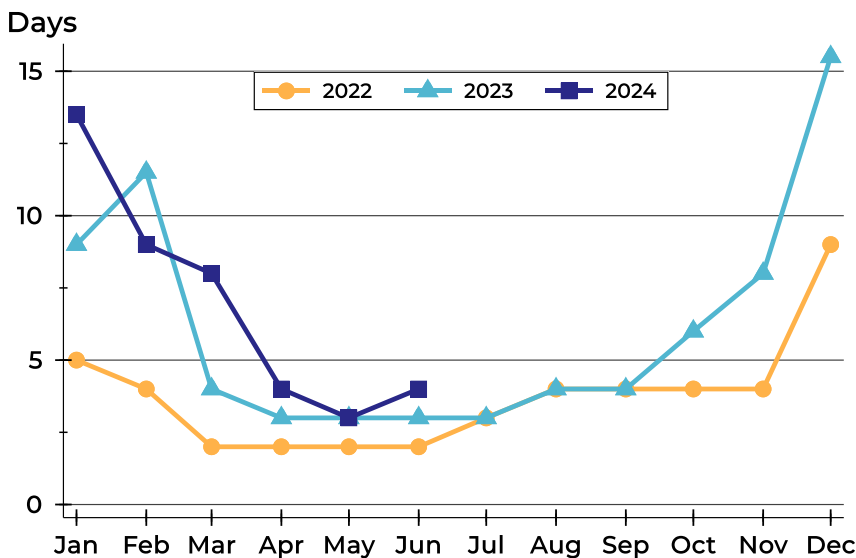
Shawnee County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	20	21	31
February	17	30	25
March	10	21	29
April	7	14	23
May	10	15	16
June	9	9	20
July	9	13	
August	13	17	
September	13	14	
October	9	17	
November	18	17	
December	21	29	

Median DOM



Month	2022	2023	2024
January	5	9	14
February	4	12	9
March	2	4	8
April	2	3	4
May	2	3	3
June	2	3	4
July	3	3	
August	4	4	
September	4	4	
October	4	6	
November	4	8	
December	9	16	



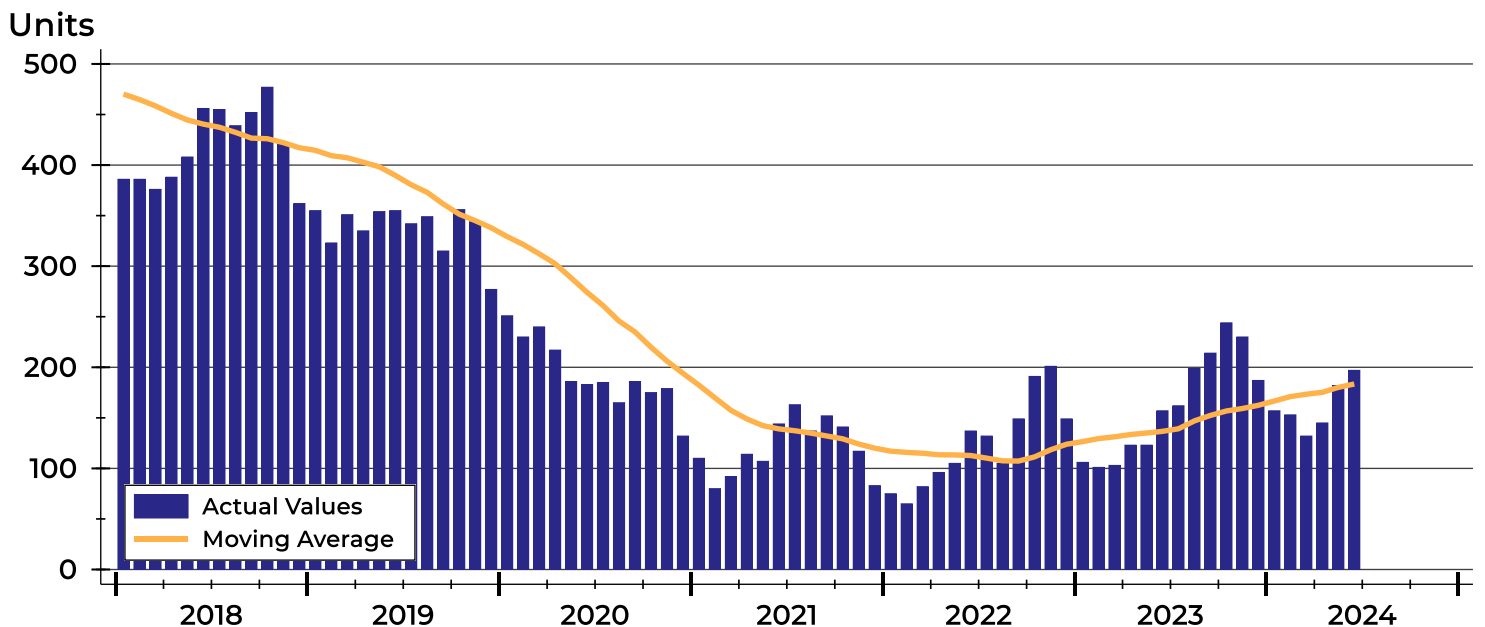
Shawnee County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		197	157	25.5%
Volume (1,000s)		54,415	50,355	8.1%
Months' Supply		1.1	0.8	37.5%
Average	List Price	276,220	320,734	-13.9%
	Days on Market	41	44	-6.8%
	Percent of Original	97.1%	98.1%	-1.0%
Median	List Price	249,900	300,000	-16.7%
	Days on Market	27	22	22.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 197 homes were available for sale in Shawnee County at the end of June. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of June was \$249,900, down 16.7% from 2023. The typical time on market for active listings was 27 days, up from 22 days a year earlier.

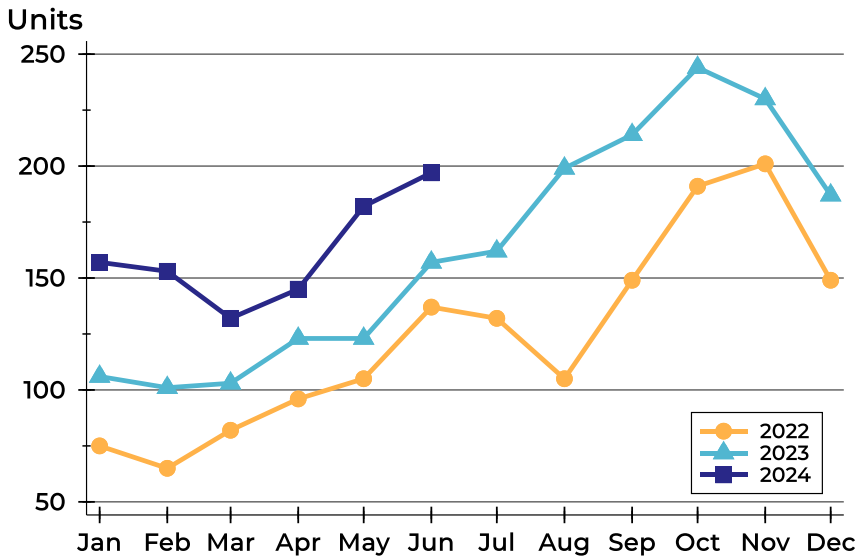
History of Active Listings





Shawnee County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	75	106	157
February	65	101	153
March	82	103	132
April	96	123	145
May	105	123	182
June	137	157	197
July	132	162	
August	105	199	
September	149	214	
October	191	244	
November	201	230	
December	149	187	

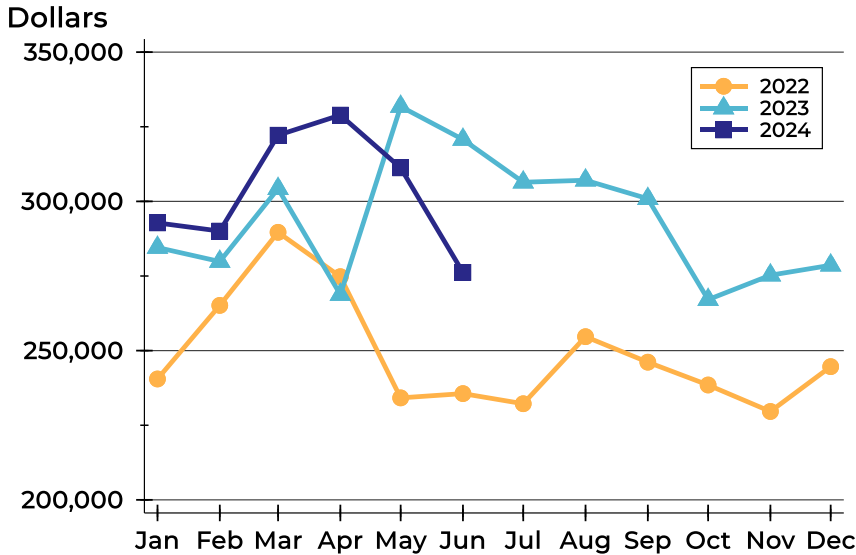
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.5%	0.7	24,900	24,900	12	12	100.0%	100.0%
\$25,000-\$49,999	6	3.0%	0.9	38,955	38,914	49	33	97.8%	100.0%
\$50,000-\$99,999	20	10.2%	0.8	71,658	66,500	23	23	98.8%	100.0%
\$100,000-\$124,999	9	4.6%	0.7	113,322	115,000	37	43	95.1%	95.8%
\$125,000-\$149,999	14	7.1%	0.8	135,011	134,925	25	20	98.5%	100.0%
\$150,000-\$174,999	10	5.1%	0.6	160,015	155,000	42	37	96.3%	96.9%
\$175,000-\$199,999	15	7.6%	0.9	189,227	189,000	31	17	98.2%	100.0%
\$200,000-\$249,999	27	13.7%	1.0	229,382	226,926	28	13	96.2%	100.0%
\$250,000-\$299,999	20	10.2%	0.9	278,144	275,000	38	28	97.0%	97.9%
\$300,000-\$399,999	37	18.8%	1.6	348,947	339,900	42	27	97.5%	100.0%
\$400,000-\$499,999	19	9.6%	2.1	449,220	445,000	56	46	97.4%	100.0%
\$500,000-\$749,999	15	7.6%	2.2	578,240	545,000	90	44	96.2%	98.1%
\$750,000-\$999,999	4	2.0%	9.6	874,713	849,975	54	63	90.0%	91.5%
\$1,000,000 and up	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A



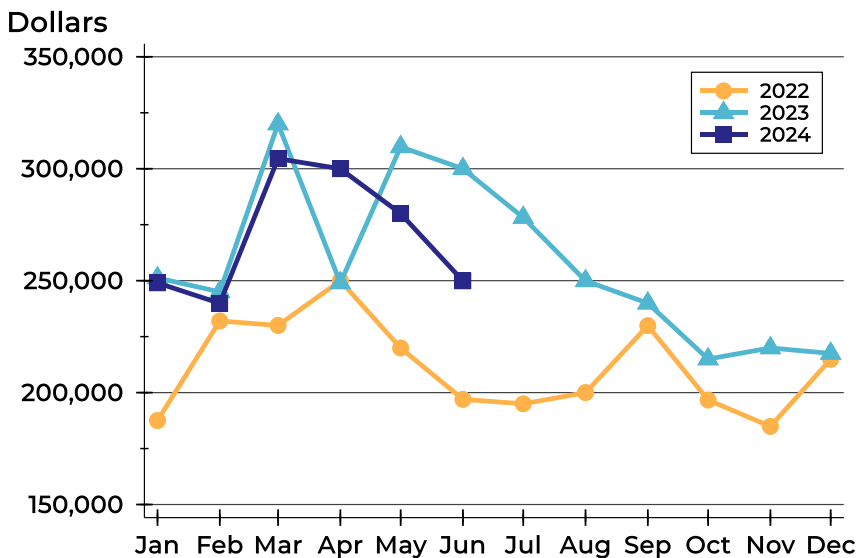
Shawnee County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	240,503	284,543	292,789
February	265,156	279,856	290,058
March	289,648	304,258	322,171
April	274,781	268,778	328,914
May	234,169	331,778	311,226
June	235,608	320,734	276,220
July	232,214	306,421	
August	254,672	307,081	
September	246,136	300,893	
October	238,490	267,090	
November	229,617	275,269	
December	244,641	278,599	

Median Price

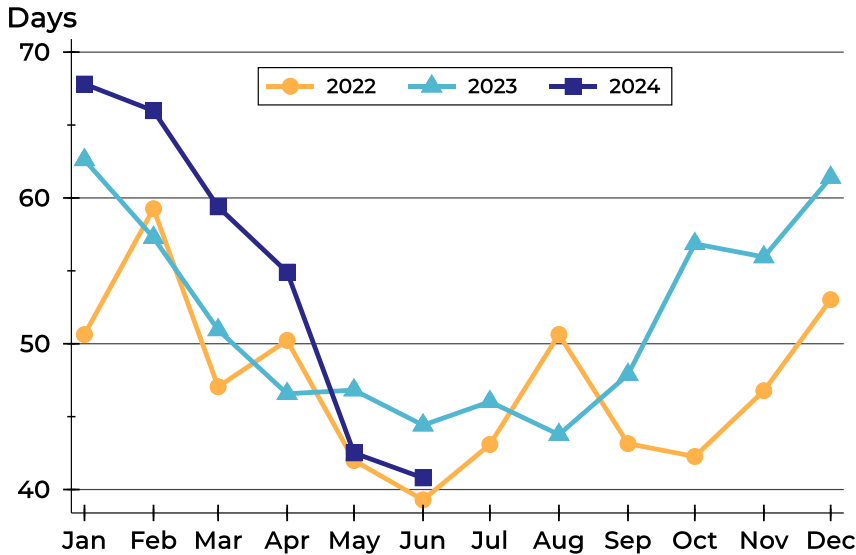


Month	2022	2023	2024
January	187,500	251,225	249,000
February	232,000	245,000	239,900
March	230,000	320,000	304,500
April	249,950	249,000	300,000
May	219,900	309,777	279,950
June	197,000	300,000	249,900
July	195,000	278,200	
August	200,000	249,925	
September	229,900	239,950	
October	196,700	215,000	
November	184,900	219,950	
December	214,900	217,500	



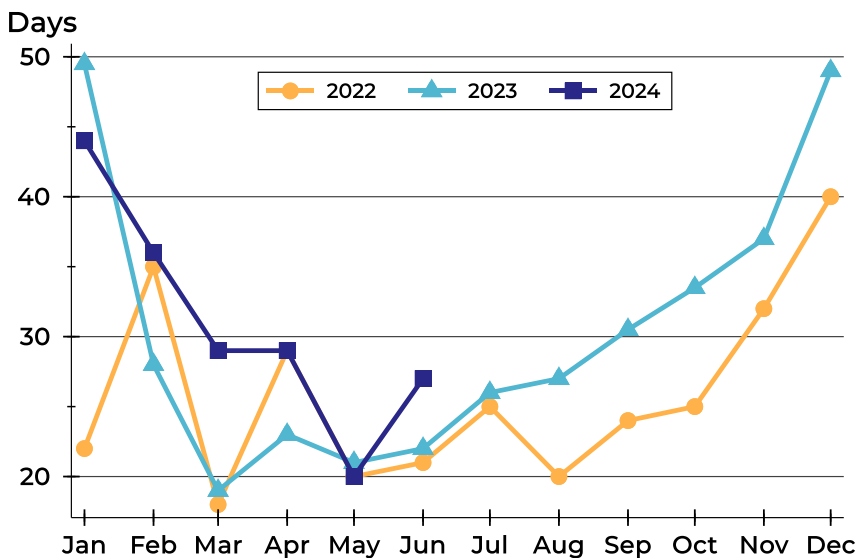
Shawnee County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	51	63	68
February	59	57	66
March	47	51	59
April	50	47	55
May	42	47	43
June	39	44	41
July	43	46	
August	51	44	
September	43	48	
October	42	57	
November	47	56	
December	53	61	

Median DOM

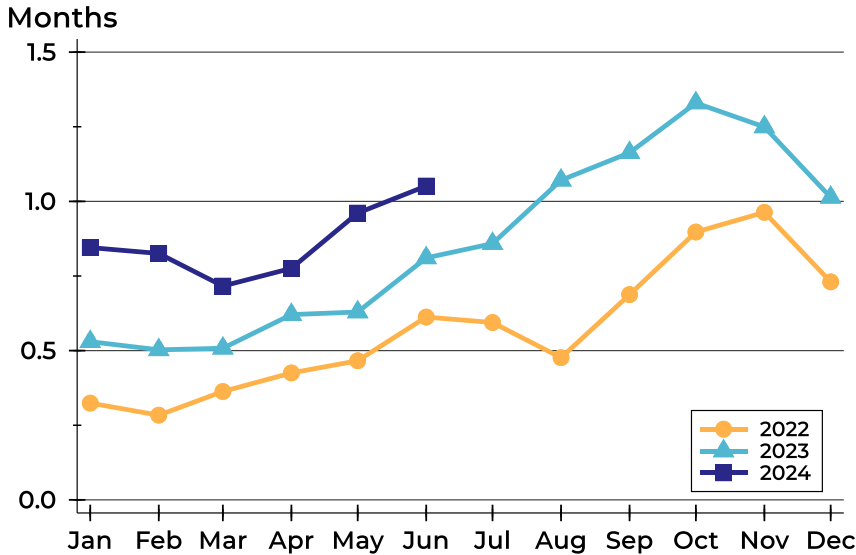


Month	2022	2023	2024
January	22	50	44
February	35	28	36
March	18	19	29
April	29	23	29
May	20	21	20
June	21	22	27
July	25	26	
August	20	27	
September	24	31	
October	25	34	
November	32	37	
December	40	49	



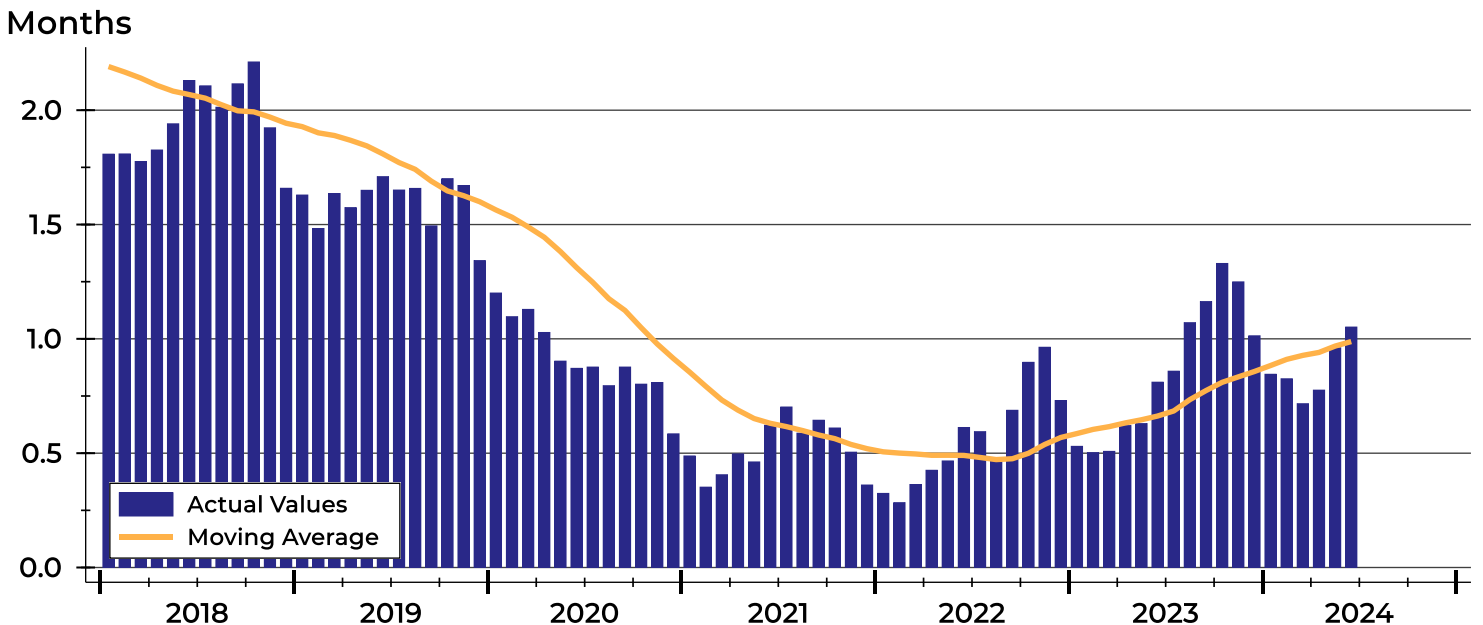
Shawnee County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.3	0.5	0.8
February	0.3	0.5	0.8
March	0.4	0.5	0.7
April	0.4	0.6	0.8
May	0.5	0.6	1.0
June	0.6	0.8	1.1
July	0.6	0.9	
August	0.5	1.1	
September	0.7	1.2	
October	0.9	1.3	
November	1.0	1.2	
December	0.7	1.0	

History of Month's Supply





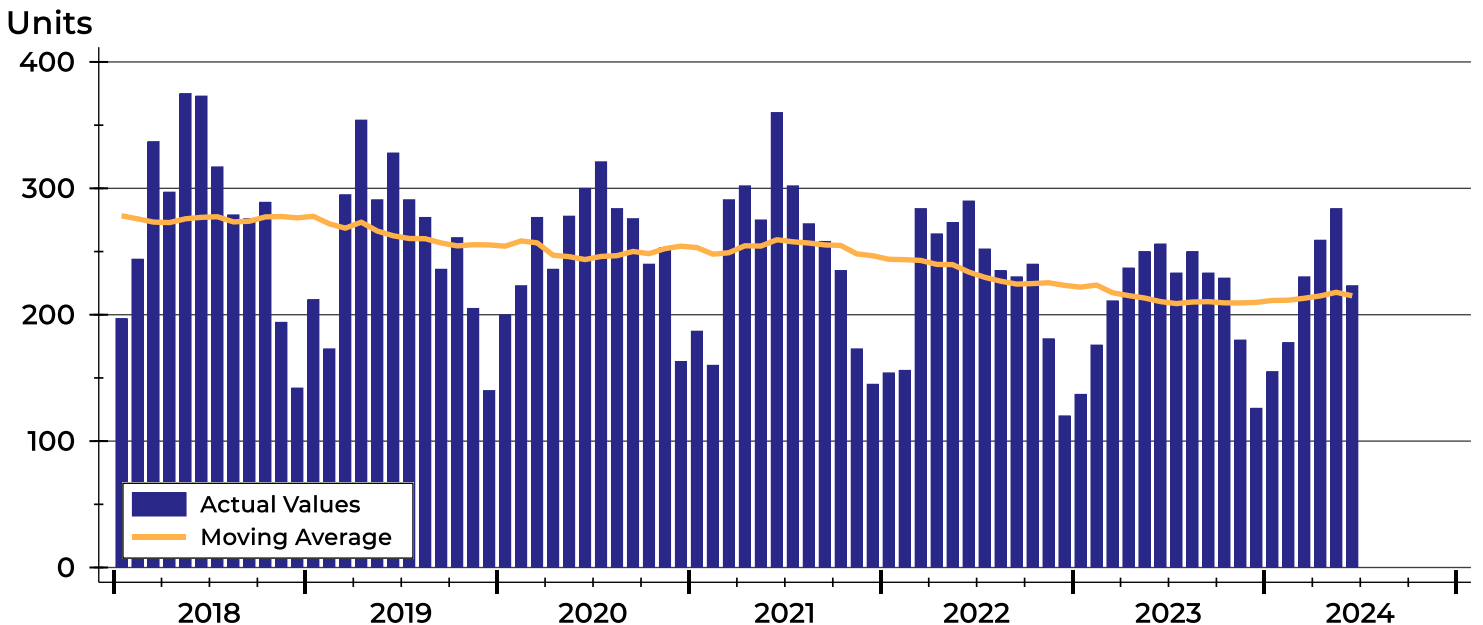
Shawnee County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	223	256	-12.9%
	Volume (1,000s)	49,893	63,532	-21.5%
	Average List Price	223,734	248,173	-9.8%
	Median List Price	215,000	227,000	-5.3%
Year-to-Date	New Listings	1,329	1,267	4.9%
	Volume (1,000s)	310,034	280,227	10.6%
	Average List Price	233,284	221,174	5.5%
	Median List Price	200,000	189,500	5.5%

A total of 223 new listings were added in Shawnee County during June, down 12.9% from the same month in 2023. Year-to-date Shawnee County has seen 1,329 new listings.

The median list price of these homes was \$215,000 down from \$227,000 in 2023.

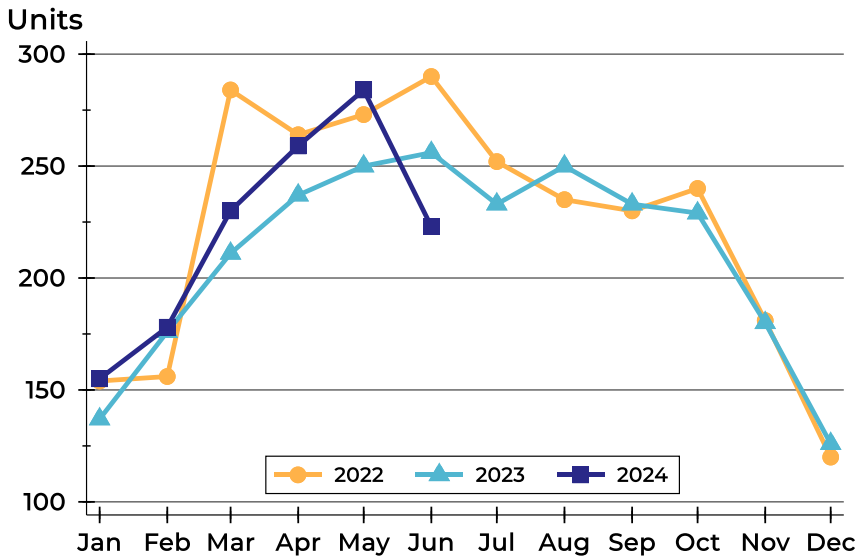
History of New Listings





Shawnee County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	154	137	155
February	156	176	178
March	284	211	230
April	264	237	259
May	273	250	284
June	290	256	223
July	252	233	
August	235	250	
September	230	233	
October	240	229	
November	181	180	
December	120	126	

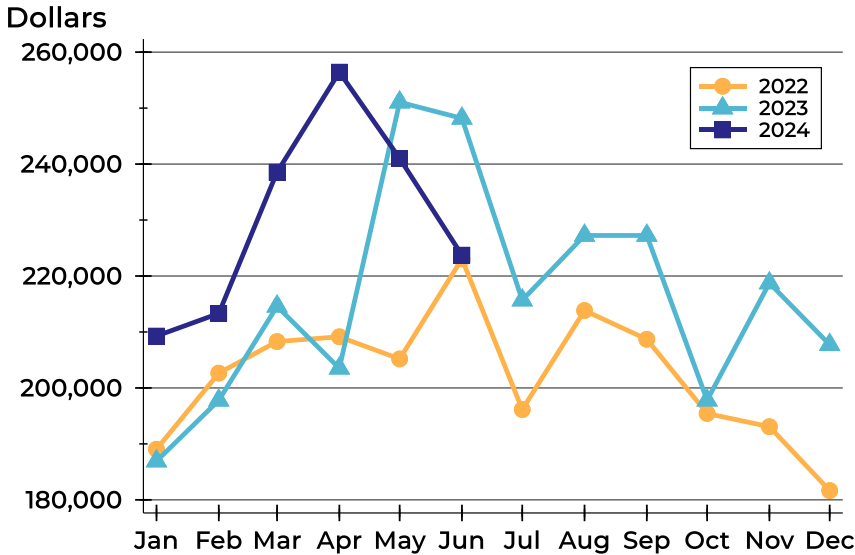
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	14,950	14,950	15	15	105.0%	105.0%
\$25,000-\$49,999	3	1.3%	40,909	38,950	23	21	91.3%	87.1%
\$50,000-\$99,999	32	14.3%	74,834	78,950	12	8	98.6%	100.0%
\$100,000-\$124,999	12	5.4%	111,600	113,700	12	9	97.5%	100.0%
\$125,000-\$149,999	20	9.0%	136,950	137,475	6	3	101.6%	100.0%
\$150,000-\$174,999	11	4.9%	162,968	164,900	11	3	99.4%	100.0%
\$175,000-\$199,999	21	9.4%	185,264	185,000	9	7	100.0%	100.0%
\$200,000-\$249,999	41	18.4%	228,981	230,000	9	7	99.2%	100.0%
\$250,000-\$299,999	35	15.7%	278,519	279,900	10	4	99.4%	100.0%
\$300,000-\$399,999	29	13.0%	343,572	339,000	14	10	99.3%	100.0%
\$400,000-\$499,999	11	4.9%	444,927	450,000	15	12	99.0%	100.0%
\$500,000-\$749,999	5	2.2%	537,980	519,900	16	19	99.1%	100.0%
\$750,000-\$999,999	1	0.4%	900,000	900,000	6	6	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



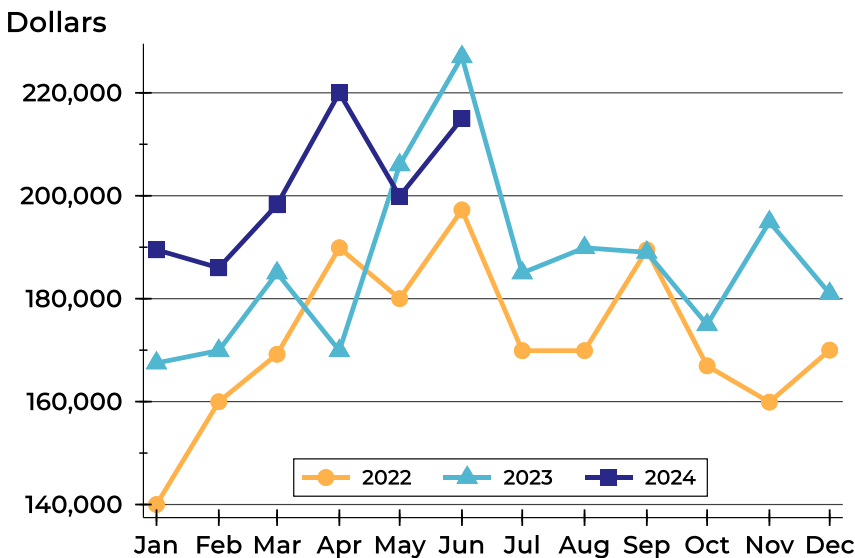
Shawnee County New Listings Analysis

Average Price



Month	2022	2023	2024
January	189,050	186,924	209,274
February	202,646	197,792	213,312
March	208,289	214,587	238,559
April	209,143	203,515	256,437
May	205,180	251,055	241,016
June	223,059	248,173	223,734
July	196,153	215,688	
August	213,837	227,246	
September	208,690	227,243	
October	195,443	197,808	
November	193,072	218,743	
December	181,665	207,731	

Median Price



Month	2022	2023	2024
January	140,000	167,500	189,500
February	159,975	169,925	186,000
March	169,200	185,000	198,250
April	189,900	169,900	220,000
May	180,000	206,000	199,900
June	197,250	227,000	215,000
July	169,900	185,000	
August	169,900	189,900	
September	189,475	189,000	
October	166,950	174,950	
November	159,900	194,925	
December	170,000	181,000	



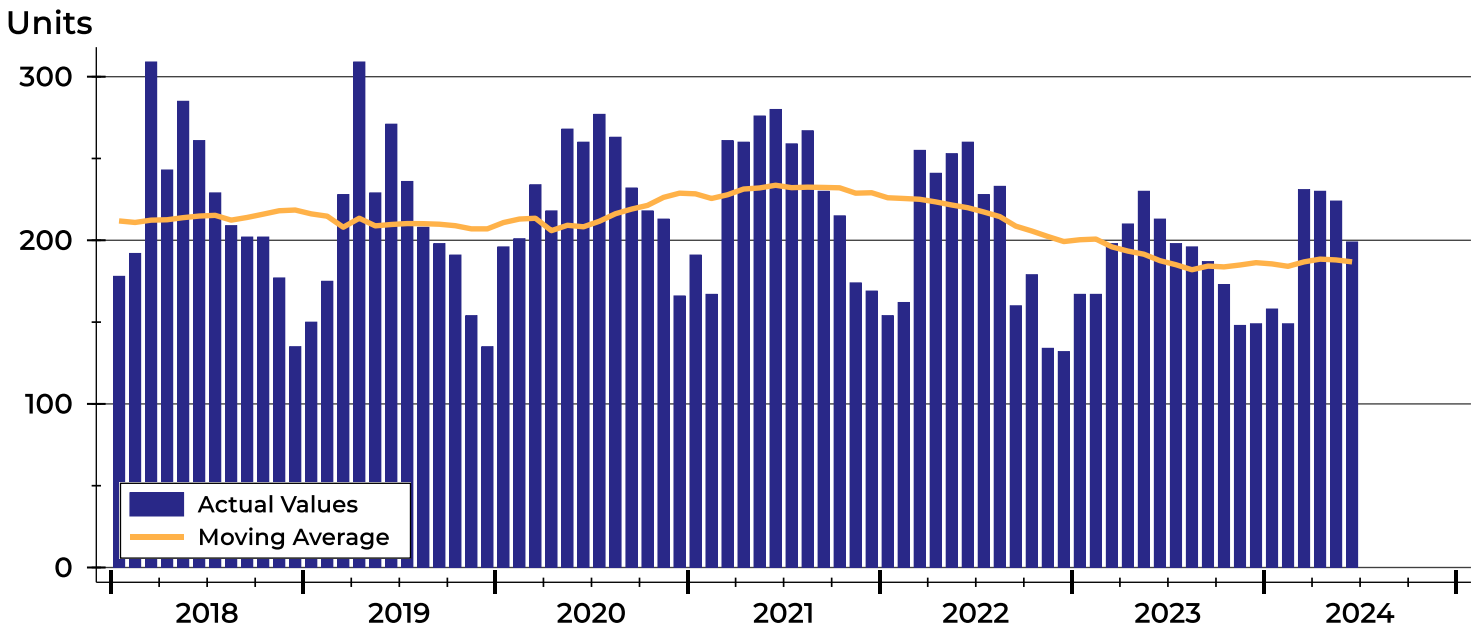
Shawnee County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		199	213	-6.6%	1,191	1,185	0.5%
Volume (1,000s)		46,116	51,265	-10.0%	272,997	251,355	8.6%
Average	Sale Price	231,737	240,681	-3.7%	229,217	212,114	8.1%
	Days on Market	21	13	61.5%	22	16	37.5%
	Percent of Original	98.5%	99.5%	-1.0%	98.2%	99.4%	-1.2%
Median	Sale Price	219,777	225,000	-2.3%	199,900	182,500	9.5%
	Days on Market	5	3	66.7%	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 199 contracts for sale were written in Shawnee County during the month of June, down from 213 in 2023. The median list price of these homes was \$219,777, down from \$225,000 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 3 days in June 2023.

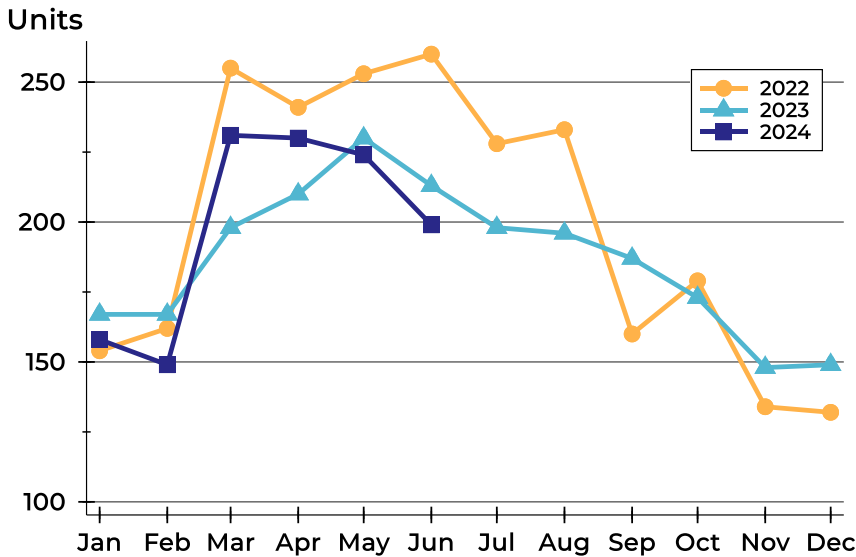
History of Contracts Written





Shawnee County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	154	167	158
February	162	167	149
March	255	198	231
April	241	210	230
May	253	230	224
June	260	213	199
July	228	198	
August	233	196	
September	160	187	
October	179	173	
November	134	148	
December	132	149	

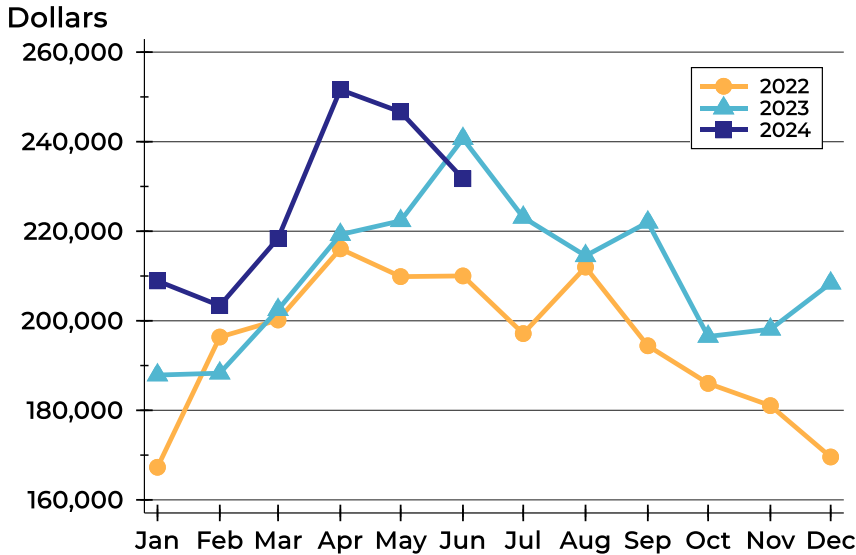
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	5,000	5,000	11	11	110.0%	110.0%
\$25,000-\$49,999	3	1.5%	43,133	45,000	31	41	99.4%	100.0%
\$50,000-\$99,999	23	11.6%	80,035	81,900	19	5	96.6%	100.0%
\$100,000-\$124,999	10	5.0%	111,525	114,900	10	5	97.1%	100.0%
\$125,000-\$149,999	23	11.6%	138,204	140,000	19	4	99.8%	100.0%
\$150,000-\$174,999	12	6.0%	162,433	163,700	21	3	98.9%	100.0%
\$175,000-\$199,999	17	8.5%	185,979	186,000	17	6	100.5%	100.0%
\$200,000-\$249,999	36	18.1%	229,664	231,950	17	6	98.5%	100.0%
\$250,000-\$299,999	33	16.6%	276,799	279,900	11	3	99.6%	100.0%
\$300,000-\$399,999	23	11.6%	357,876	359,900	19	5	98.6%	100.0%
\$400,000-\$499,999	13	6.5%	454,812	452,500	47	34	96.0%	96.7%
\$500,000-\$749,999	4	2.0%	598,700	599,900	138	88	90.0%	91.6%
\$750,000-\$999,999	1	0.5%	794,900	794,900	55	55	89.3%	89.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



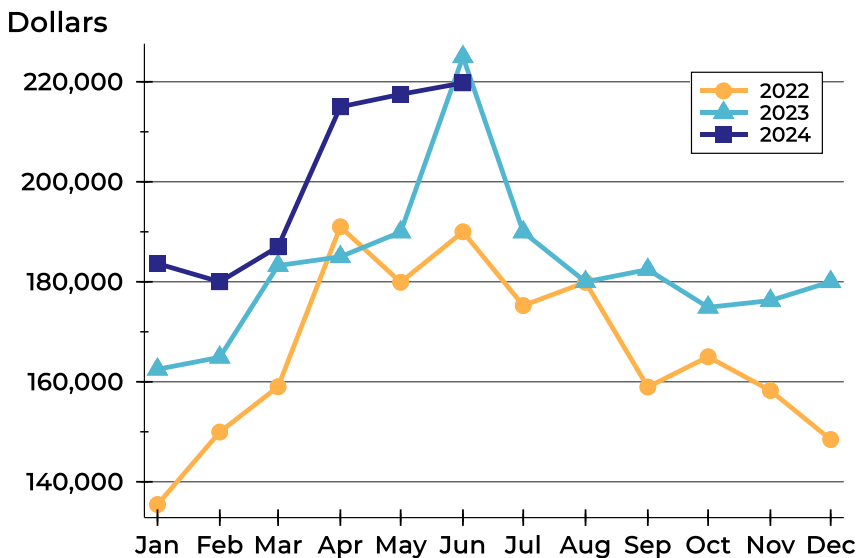
Shawnee County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	167,282	187,876	208,905
February	196,370	188,300	203,377
March	200,181	202,470	218,412
April	216,074	219,252	251,612
May	209,866	222,332	246,640
June	210,019	240,681	231,737
July	197,143	223,098	
August	211,991	214,510	
September	194,419	222,004	
October	186,015	196,498	
November	181,053	198,100	
December	169,583	208,391	

Median Price

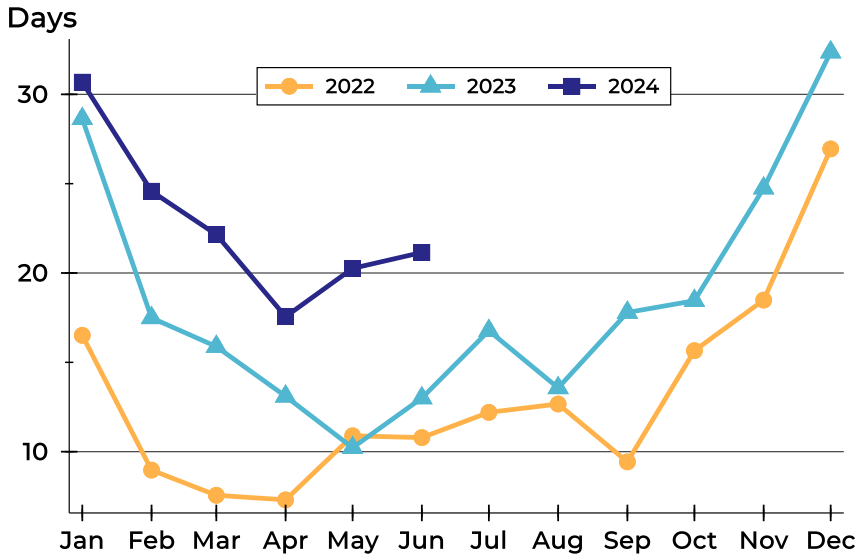


Month	2022	2023	2024
January	135,450	162,500	183,640
February	149,950	164,900	180,000
March	159,000	183,250	187,000
April	191,000	185,000	215,000
May	179,900	189,950	217,500
June	190,000	225,000	219,777
July	175,250	189,950	
August	179,900	180,000	
September	158,950	182,450	
October	165,000	174,900	
November	158,250	176,250	
December	148,450	180,000	



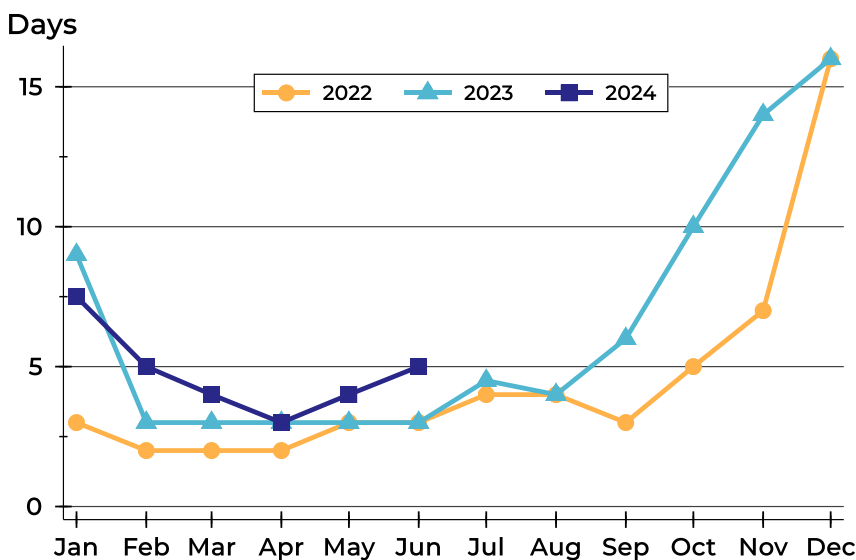
Shawnee County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	17	29	31
February	9	17	25
March	8	16	22
April	7	13	18
May	11	10	20
June	11	13	21
July	12	17	
August	13	14	
September	9	18	
October	16	18	
November	18	25	
December	27	32	

Median DOM



Month	2022	2023	2024
January	3	9	8
February	2	3	5
March	2	3	4
April	2	3	3
May	3	3	4
June	3	3	5
July	4	5	
August	4	4	
September	3	6	
October	5	10	
November	7	14	
December	16	16	



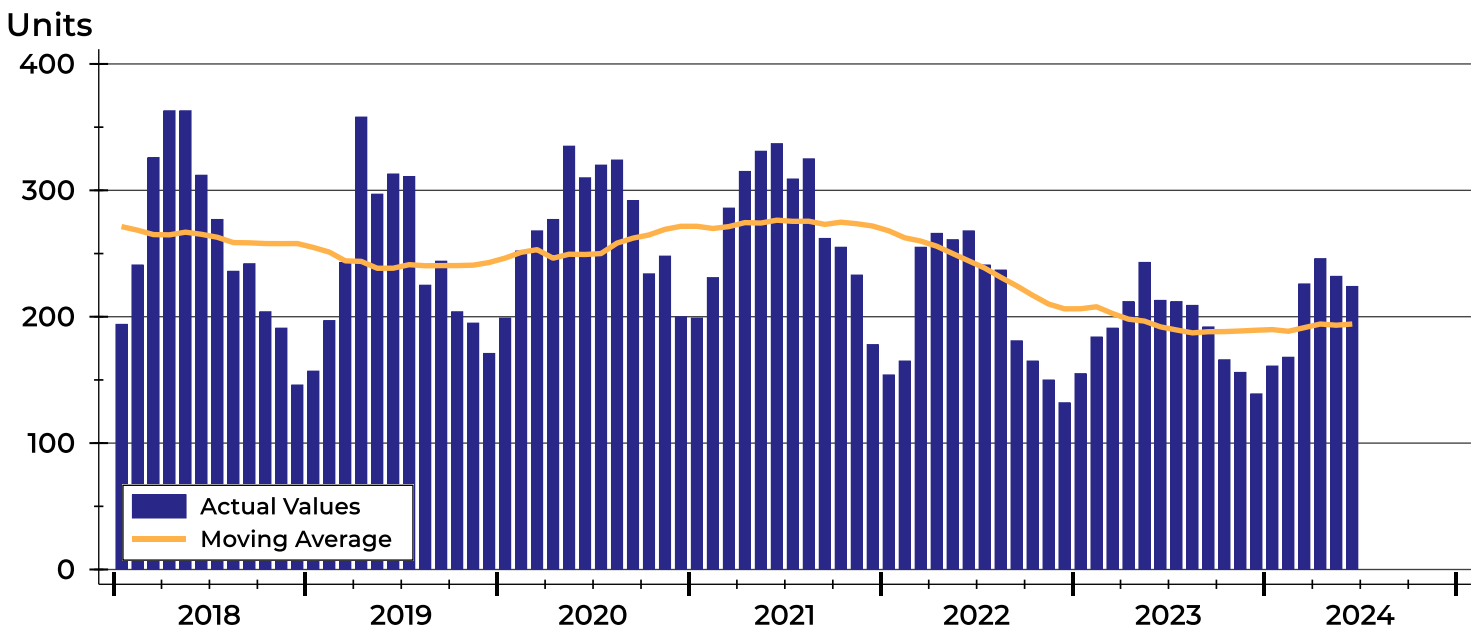
Shawnee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		224	213	5.2%
Volume (1,000s)		58,556	51,014	14.8%
Average	List Price	261,409	239,503	9.1%
	Days on Market	21	13	61.5%
	Percent of Original	98.1%	98.9%	-0.8%
Median	List Price	234,950	216,000	8.8%
	Days on Market	6	4	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 224 listings in Shawnee County had contracts pending at the end of June, up from 213 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

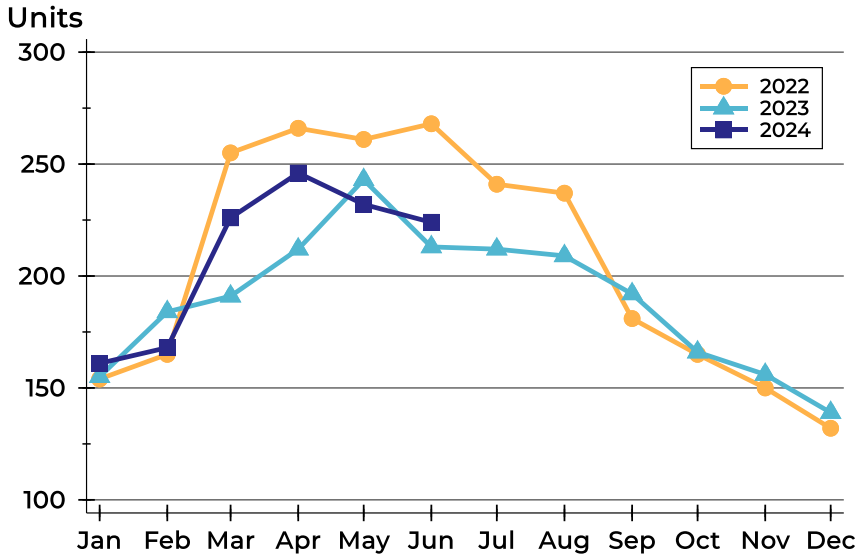
History of Pending Contracts





Shawnee County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	154	155	161
February	165	184	168
March	255	191	226
April	266	212	246
May	261	243	232
June	268	213	224
July	241	212	
August	237	209	
September	181	192	
October	165	166	
November	150	156	
December	132	139	

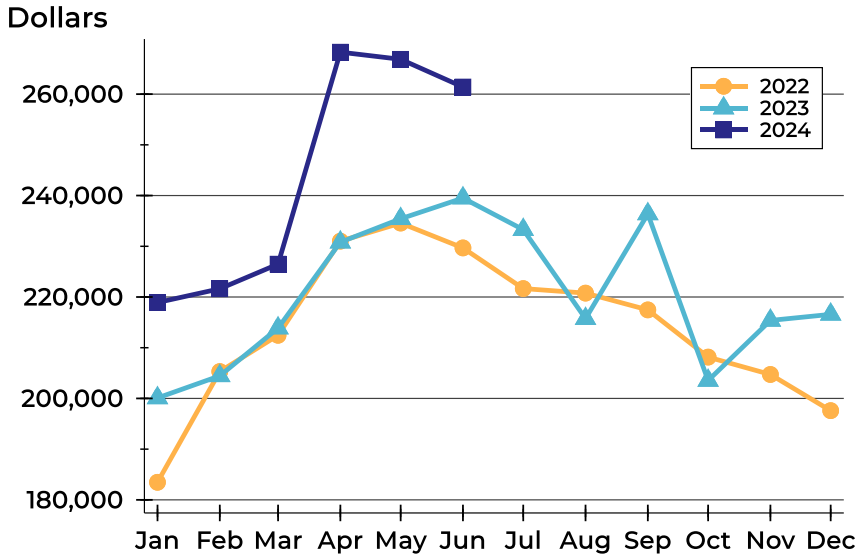
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	0.9%	39,750	39,750	42	42	94.8%	94.8%
\$50,000-\$99,999	18	8.0%	82,053	83,900	24	8	98.7%	100.0%
\$100,000-\$124,999	9	4.0%	111,306	114,900	22	7	97.4%	100.0%
\$125,000-\$149,999	22	9.8%	138,123	139,975	14	4	98.1%	100.0%
\$150,000-\$174,999	17	7.6%	162,712	163,000	16	3	99.1%	100.0%
\$175,000-\$199,999	21	9.4%	187,574	189,000	15	6	99.7%	100.0%
\$200,000-\$249,999	35	15.6%	227,557	225,000	17	4	98.9%	100.0%
\$250,000-\$299,999	39	17.4%	277,470	279,000	16	3	97.9%	100.0%
\$300,000-\$399,999	29	12.9%	352,236	354,900	19	5	98.1%	100.0%
\$400,000-\$499,999	20	8.9%	454,333	451,250	35	17	97.0%	97.9%
\$500,000-\$749,999	7	3.1%	597,829	575,000	73	67	93.1%	93.5%
\$750,000-\$999,999	3	1.3%	854,967	794,900	31	38	96.4%	100.0%
\$1,000,000 and up	1	0.4%	1,400,000	1,400,000	0	0	100.0%	100.0%



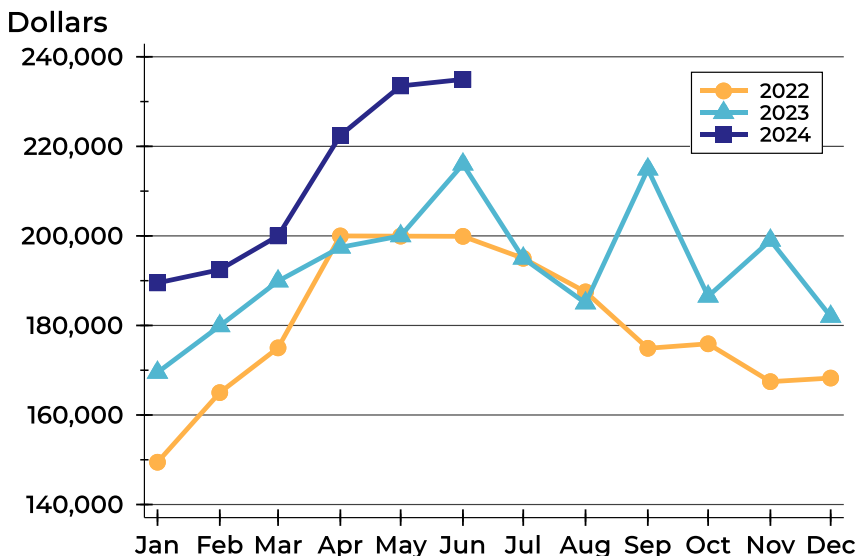
Shawnee County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	183,471	200,095	218,913
February	205,304	204,451	221,623
March	212,455	213,872	226,481
April	231,014	230,805	268,279
May	234,579	235,423	266,871
June	229,679	239,503	261,409
July	221,662	233,283	
August	220,766	215,734	
September	217,463	236,375	
October	208,152	203,540	
November	204,725	215,383	
December	197,592	216,582	

Median Price

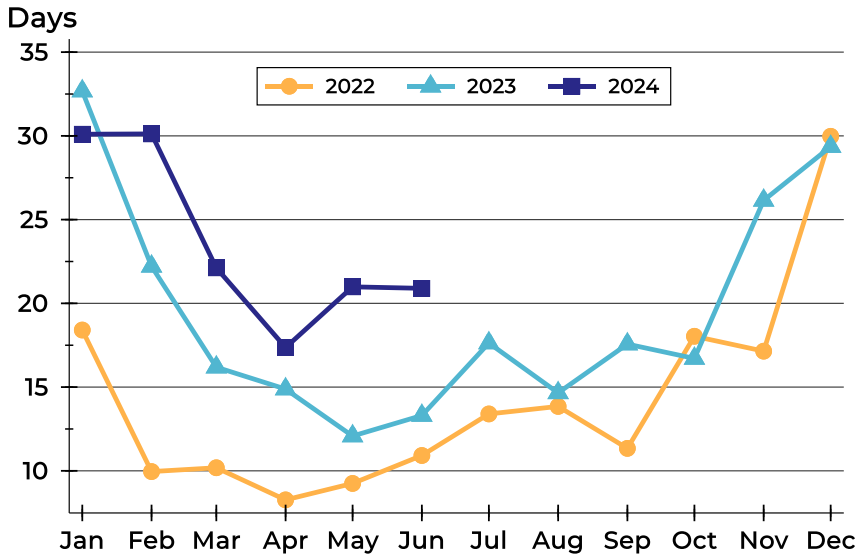


Month	2022	2023	2024
January	149,450	169,500	189,500
February	165,000	179,900	192,450
March	174,999	189,900	200,000
April	200,000	197,450	222,450
May	199,950	200,000	233,500
June	199,900	216,000	234,950
July	195,000	195,000	
August	187,500	185,000	
September	174,900	214,900	
October	175,900	186,500	
November	167,450	199,000	
December	168,250	182,000	



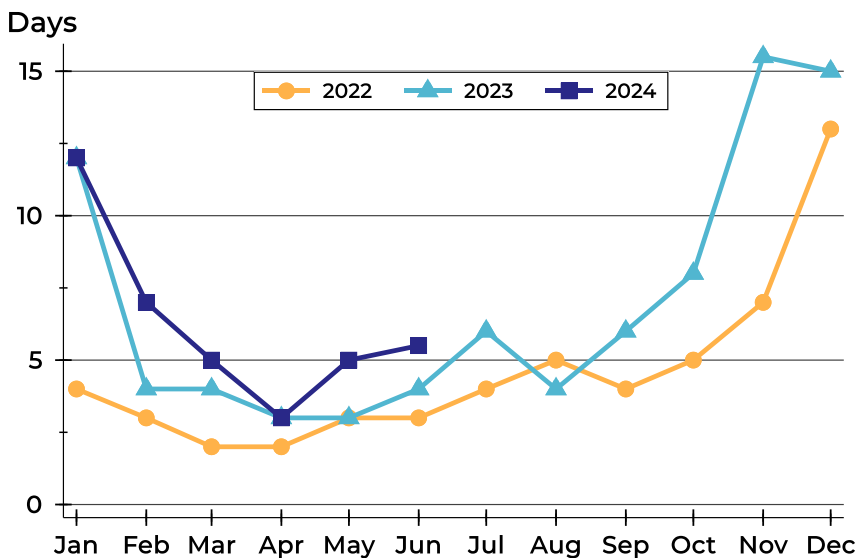
Shawnee County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	18	33	30
February	10	22	30
March	10	16	22
April	8	15	17
May	9	12	21
June	11	13	21
July	13	18	
August	14	15	
September	11	18	
October	18	17	
November	17	26	
December	30	29	

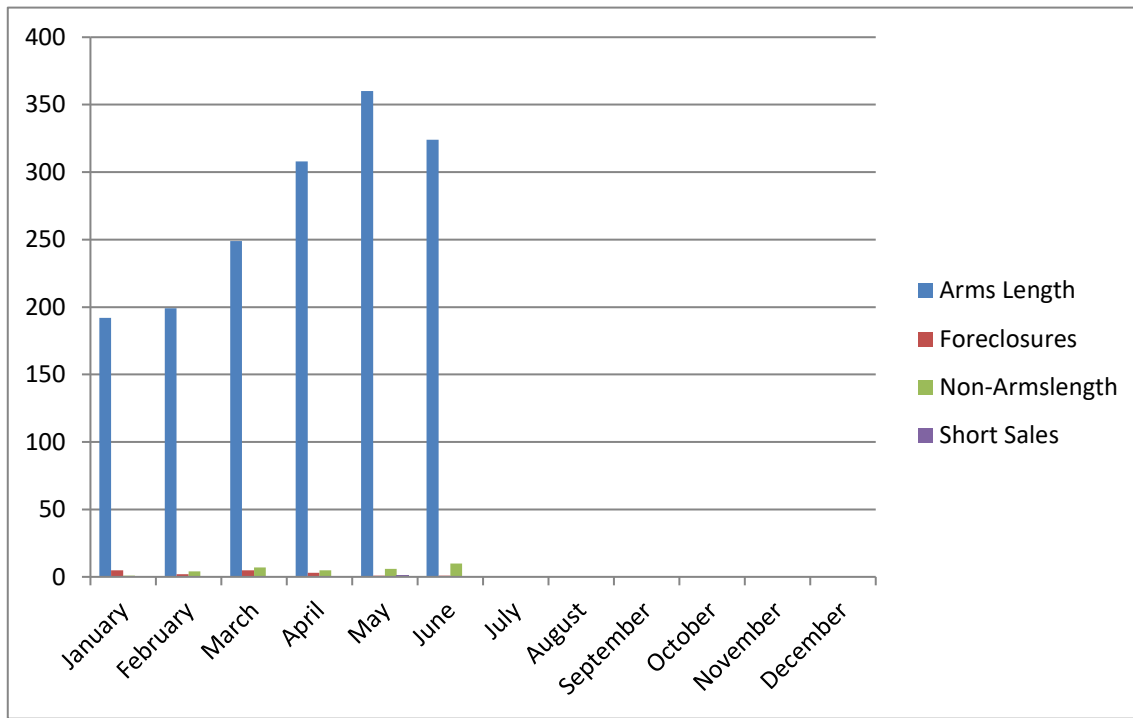
Median DOM



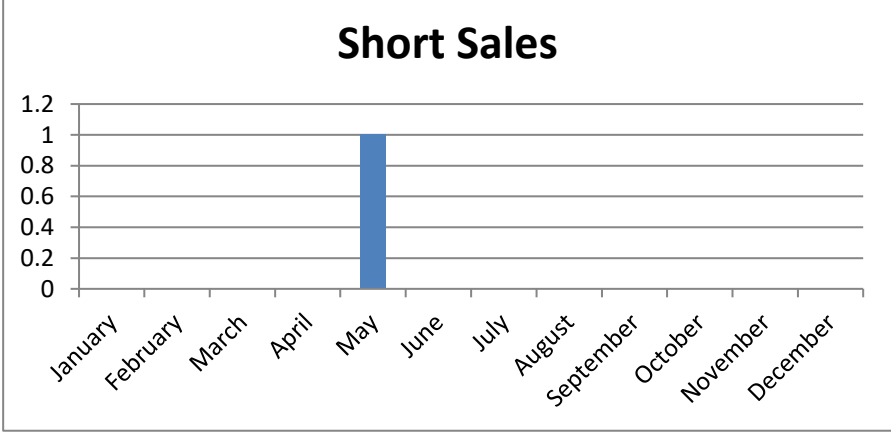
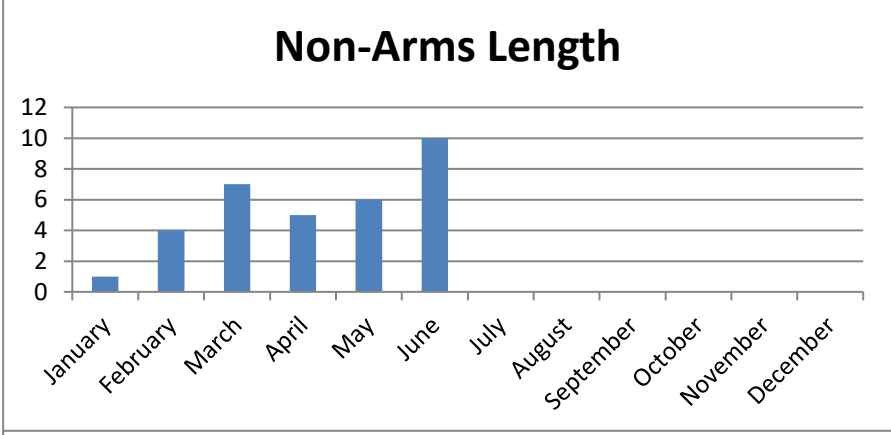
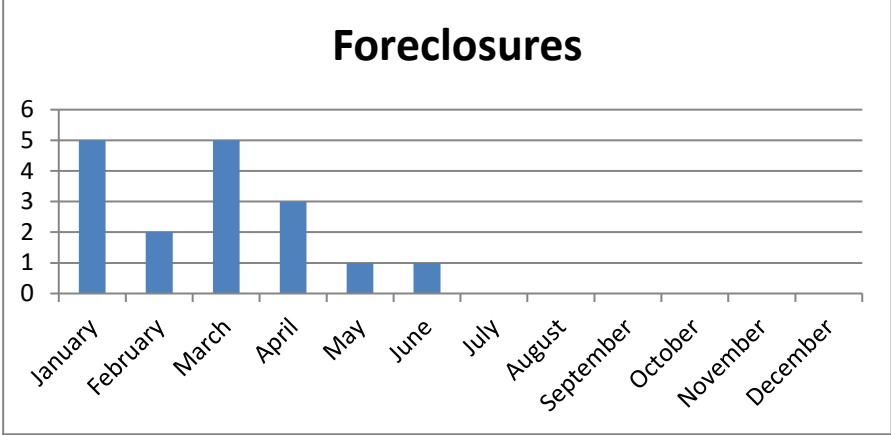
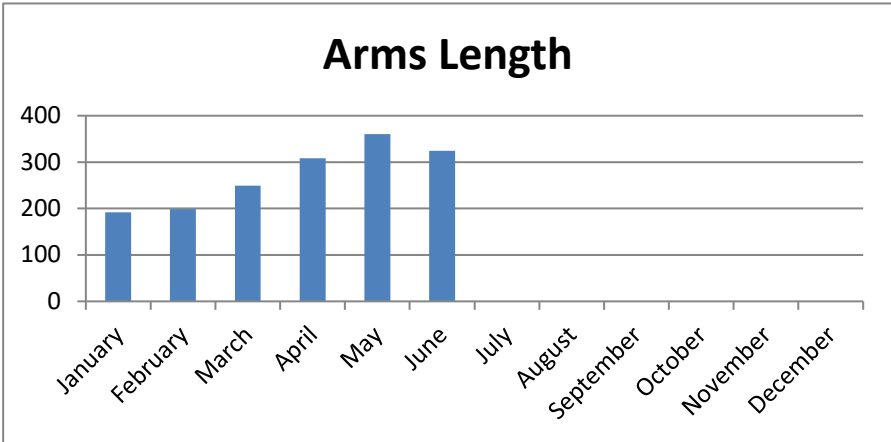
Month	2022	2023	2024
January	4	12	12
February	3	4	7
March	2	4	5
April	2	3	3
May	3	3	5
June	3	4	6
July	4	6	
August	5	4	
September	4	6	
October	5	8	
November	7	16	
December	13	15	

Sunflower Multiple Listing Service June 2024 Distressed Sales Report

	<i>Total Sales</i>	<i>Arms Length</i>	<i>Foreclosures</i>	<i>Non-Armslength</i>	<i>Short Sales</i>	<i>Distressed Sales</i>	<i>Distressed as % of Total Sales</i>
January	198	192	5	1	0	5	3%
February	205	199	2	4	0	2	1%
March	261	249	5	7	0	5	2%
April	316	308	3	5	0	3	1%
May	368	360	1	6	1	2	1%
June	335	324	1	10	0	1	0%
July							
August							
September							
October							
November							
December							
YTD Totals	1683	1632	17	33	1	18	1%



**Sunflower Multiple Listing Service
June 2024 Distressed Sales Report**



Sold Listings by Price Range Year-to-Date for Entire Sunflower MLS System

June 2024																
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2024	YTD2023	YTD2022	YTD2021
\$1-\$29,999	1	4	4	4	9	3							25	36	49	59
\$30,000-\$39,999	3	8	3	7	4	0							25	31	33	39
\$40,000-\$49,999	7	4	6	6	1	2							26	35	36	53
\$50,000-\$59,999	2	3	8	3	6	2							24	59	48	62
\$60,000-\$69,999	5	6	9	14	8	6							48	67	68	74
\$70,000-\$79,999	6	5	8	7	7	6							39	50	69	67
\$80,000-\$89,999	6	5	11	27	12	13							74	51	74	84
\$90,000-\$99,999	8	6	5	6	10	5							40	73	62	79
\$100,000-\$119,999	10	10	16	15	11	14							76	101	115	148
\$120,000-\$139,999	10	14	15	23	19	15							96	122	173	168
\$140,000-\$159,999	19	20	25	26	30	20							140	133	136	153
\$160,000-\$179,999	17	18	26	22	26	34							143	128	130	147
\$180,000-\$199,999	15	14	22	28	27	23							129	107	114	145
\$200,000-\$249,999	26	35	23	54	58	53							249	238	248	255
\$250,000-\$299,999	27	22	29	32	50	44							204	176	189	156
\$300,000-\$399,999	22	17	30	42	56	56							223	189	184	185
\$400,000-\$499,999	10	4	16	10	16	24							80	73	91	60
\$500,000 or more	4	11	10	8	24	19							76	61	78	39
TOTALS	198	206	266	334	374	339	0	0	0	0	0	0	1717	1730	1897	1973



**June
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Housing Report



Market Overview

Topeka MSA & Douglas County Home Sales Fell in June

Total home sales in the Topeka MSA & Douglas County fell last month to 270 units, compared to 298 units in June 2023. Total sales volume was \$68.8 million, up from a year earlier.

The median sale price in June was \$226,000, up from \$207,500 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

Topeka MSA & Douglas County Active Listings Up at End of June

The total number of active listings in the Topeka MSA & Douglas County at the end of June was 293 units, up from 237 at the same point in 2023. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$259,500.

There were 263 contracts written in June 2024 and 2023, showing no change over the year. At the end of the month, there were 298 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		270 -9.4%	298 -10.2%	332 -4.6%	1,395 2.2%	1,365 -11.5%	1,543 -3.8%
Active Listings Change from prior year		293 23.6%	237 3.9%	228 11.8%	N/A	N/A	N/A
Months' Supply Change from prior year		1.2 20.0%	1.0 25.0%	0.8 14.3%	N/A	N/A	N/A
New Listings Change from prior year		295 -10.1%	328 -17.2%	396 -8.5%	1,705 5.4%	1,617 -12.8%	1,854 -6.2%
Contracts Written Change from prior year		263 0.0%	263 -20.3%	330 -6.5%	1,502 1.3%	1,483 -12.6%	1,697 -6.4%
Pending Contracts Change from prior year		298 12.5%	265 -22.5%	342 -18.8%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		68,790 1.1%	68,063 -13.4%	78,586 15.7%	318,208 10.1%	289,018 -9.9%	320,812 8.7%
Average	Sale Price Change from prior year	254,778 11.5%	228,399 -3.5%	236,704 21.3%	228,106 7.7%	211,735 1.8%	207,915 13.0%
	List Price of Actives Change from prior year	298,095 -17.2%	360,176 43.6%	250,771 8.7%	N/A	N/A	N/A
	Days on Market Change from prior year	22 83.3%	12 20.0%	10 -28.6%	26 36.8%	19 35.7%	14 -12.5%
	Percent of List Change from prior year	99.9% -0.5%	100.4% -1.8%	102.2% 0.6%	99.0% -0.8%	99.8% -1.5%	101.3% 0.7%
	Percent of Original Change from prior year	98.6% -0.9%	99.5% -2.0%	101.5% 0.4%	97.5% -0.9%	98.4% -1.9%	100.3% 0.4%
Median	Sale Price Change from prior year	226,000 8.9%	207,500 -1.3%	210,250 22.4%	200,000 9.9%	182,000 3.1%	176,500 9.0%
	List Price of Actives Change from prior year	259,500 -13.5%	300,000 45.6%	206,000 44.6%	N/A	N/A	N/A
	Days on Market Change from prior year	5 66.7%	3 0.0%	3 0.0%	6 50.0%	4 33.3%	3 0.0%
	Percent of List Change from prior year	100.0% 0.0%	100.0% -0.1%	100.1% 0.1%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



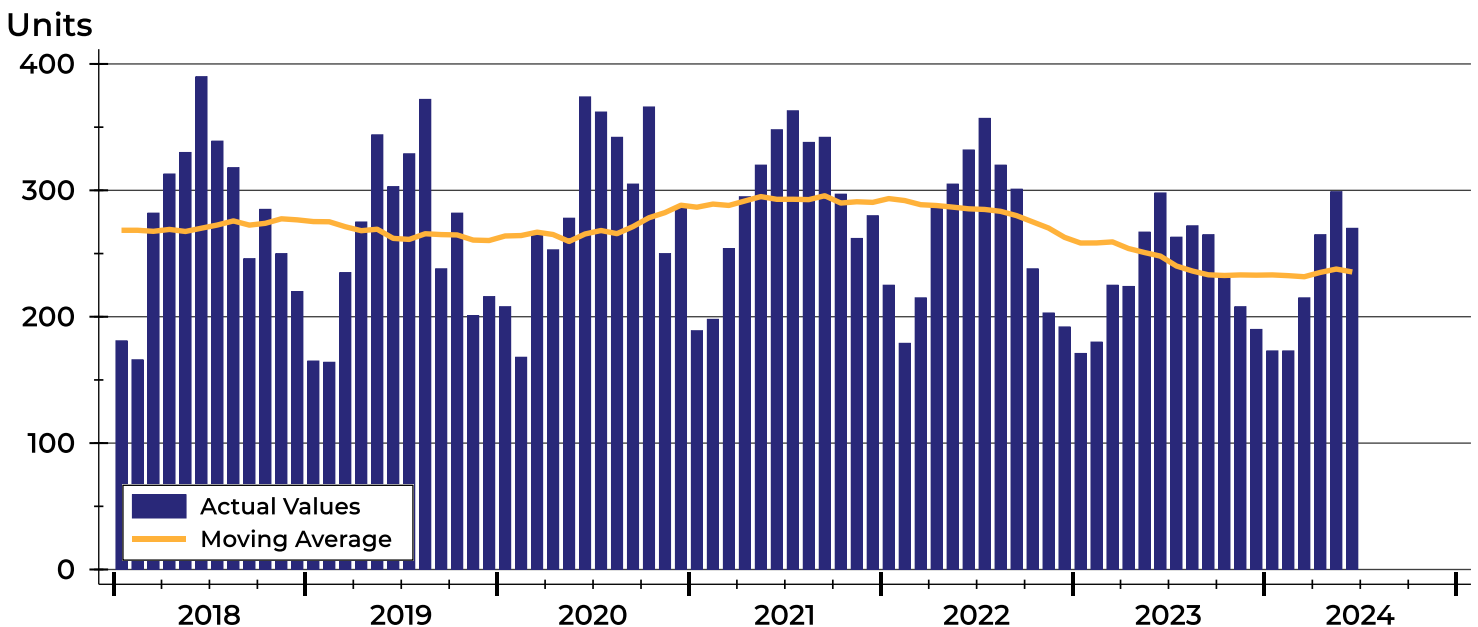
Topeka MSA & Douglas County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		270	298	-9.4%	1,395	1,365	2.2%
Volume (1,000s)		68,790	68,063	1.1%	318,208	289,018	10.1%
Months' Supply		1.2	1.0	20.0%	N/A	N/A	N/A
Average	Sale Price	254,778	228,399	11.5%	228,106	211,735	7.7%
	Days on Market	22	12	83.3%	26	19	36.8%
	Percent of List	99.9%	100.4%	-0.5%	99.0%	99.8%	-0.8%
	Percent of Original	98.6%	99.5%	-0.9%	97.5%	98.4%	-0.9%
Median	Sale Price	226,000	207,500	8.9%	200,000	182,000	9.9%
	Days on Market	5	3	66.7%	6	4	50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 270 homes sold in the Topeka MSA & Douglas County in June, down from 298 units in June 2023. Total sales volume rose to \$68.8 million compared to \$68.1 million in the previous year.

The median sales price in June was \$226,000, up 8.9% compared to the prior year. Median days on market was 5 days, up from 3 days in May, and up from 3 in June 2023.

History of Closed Listings





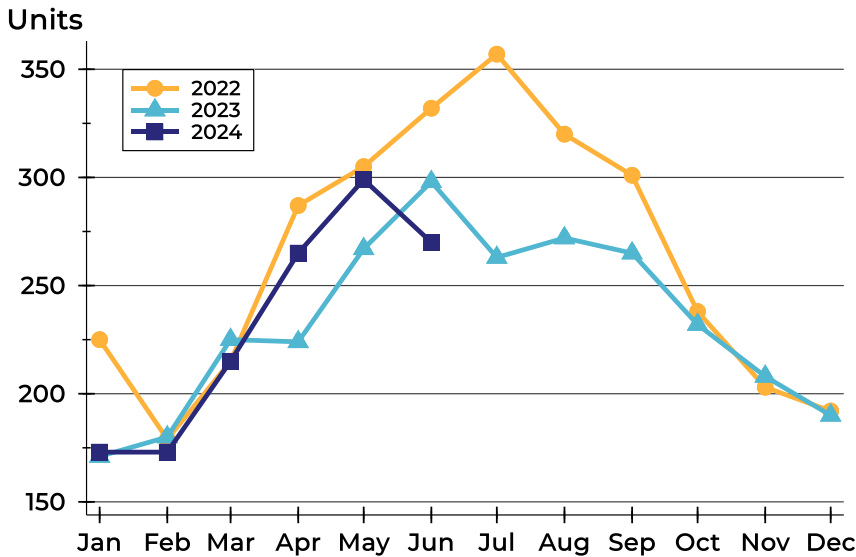
**June
2024**

Sunflower MLS Statistics



Topeka MSA & Douglas County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	225	171	173
February	179	180	173
March	215	225	215
April	287	224	265
May	305	267	299
June	332	298	270
July	357	263	
August	320	272	
September	301	265	
October	238	232	
November	203	208	
December	192	190	

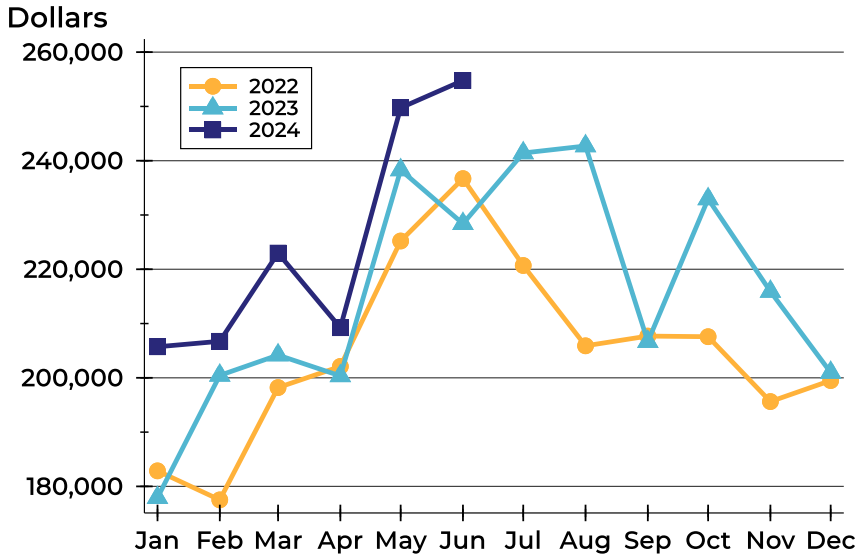
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	0.5	15,000	15,000	42	42	97.2%	97.2%	86.8%	86.8%
\$25,000-\$49,999	2	0.7%	0.8	32,500	32,500	1	1	86.4%	86.4%	86.4%	86.4%
\$50,000-\$99,999	27	10.0%	0.9	80,235	83,000	11	4	97.6%	100.0%	96.3%	100.0%
\$100,000-\$124,999	14	5.2%	0.7	112,529	113,750	21	10	97.3%	100.0%	96.2%	97.2%
\$125,000-\$149,999	13	4.8%	0.9	137,919	140,000	29	8	102.1%	100.0%	99.7%	99.9%
\$150,000-\$174,999	28	10.4%	0.8	162,649	163,575	14	4	102.0%	100.0%	101.5%	100.0%
\$175,000-\$199,999	25	9.3%	1.1	184,489	185,000	36	4	100.1%	100.0%	98.8%	100.0%
\$200,000-\$249,999	42	15.6%	1.2	222,417	222,500	7	3	100.8%	100.0%	100.4%	100.0%
\$250,000-\$299,999	34	12.6%	1.2	274,803	277,250	14	4	100.5%	100.0%	99.8%	100.0%
\$300,000-\$399,999	46	17.0%	1.5	352,078	353,500	24	10	100.0%	100.0%	98.6%	99.6%
\$400,000-\$499,999	21	7.8%	2.3	444,733	447,000	43	3	99.4%	100.0%	98.6%	100.0%
\$500,000-\$749,999	15	5.6%	3.2	564,941	555,000	39	7	99.0%	100.0%	97.6%	100.0%
\$750,000-\$999,999	0	0.0%	8.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	2.0	1,300,000	1,300,000	238	238	86.7%	86.7%	47.3%	47.3%



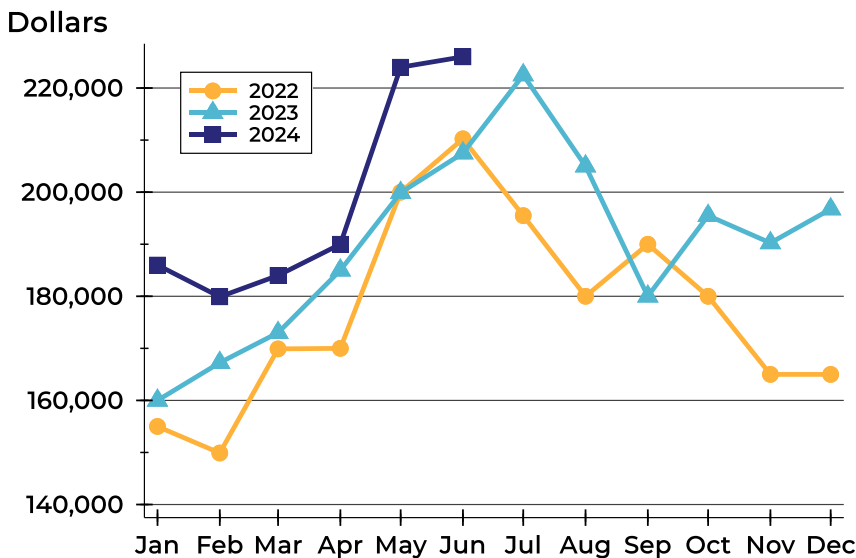
Topeka MSA & Douglas County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	182,865	177,930	205,720
February	177,517	200,452	206,735
March	198,204	204,189	222,990
April	202,102	200,361	209,235
May	225,211	238,294	249,741
June	236,704	228,399	254,778
July	220,695	241,421	
August	205,899	242,709	
September	207,696	206,671	
October	207,577	232,955	
November	195,625	215,906	
December	199,500	200,985	

Median Price

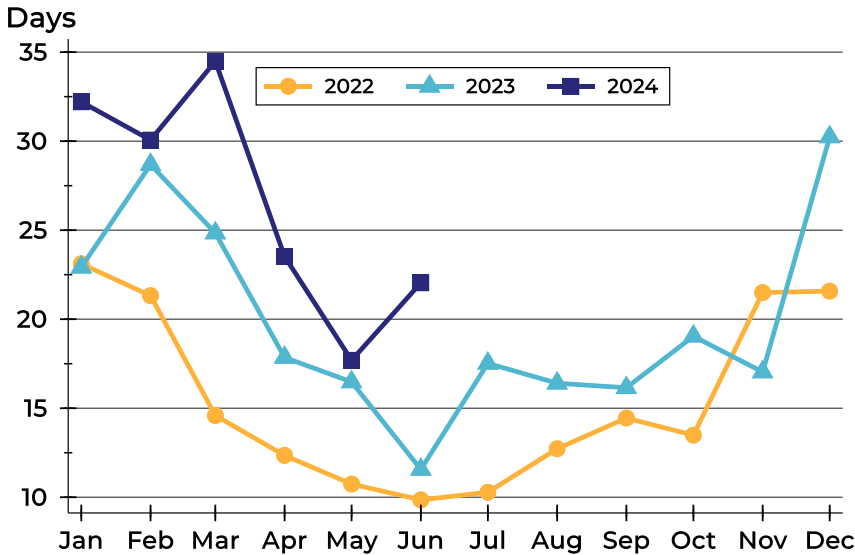


Month	2022	2023	2024
January	155,000	160,000	186,000
February	149,900	167,250	179,900
March	169,900	173,000	184,000
April	170,001	185,000	190,000
May	200,000	199,900	224,000
June	210,250	207,500	226,000
July	195,500	222,500	
August	180,000	205,000	
September	190,000	180,000	
October	180,000	195,500	
November	165,000	190,250	
December	165,000	196,750	



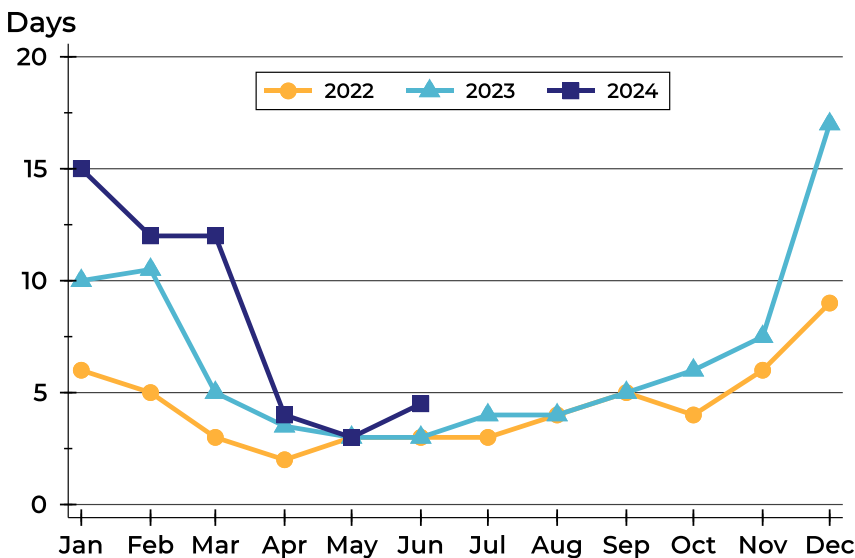
Topeka MSA & Douglas County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	23	23	32
February	21	29	30
March	15	25	34
April	12	18	24
May	11	16	18
June	10	12	22
July	10	18	
August	13	16	
September	14	16	
October	13	19	
November	21	17	
December	22	30	

Median DOM



Month	2022	2023	2024
January	6	10	15
February	5	11	12
March	3	5	12
April	2	4	4
May	3	3	3
June	3	3	5
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	6	8	
December	9	17	



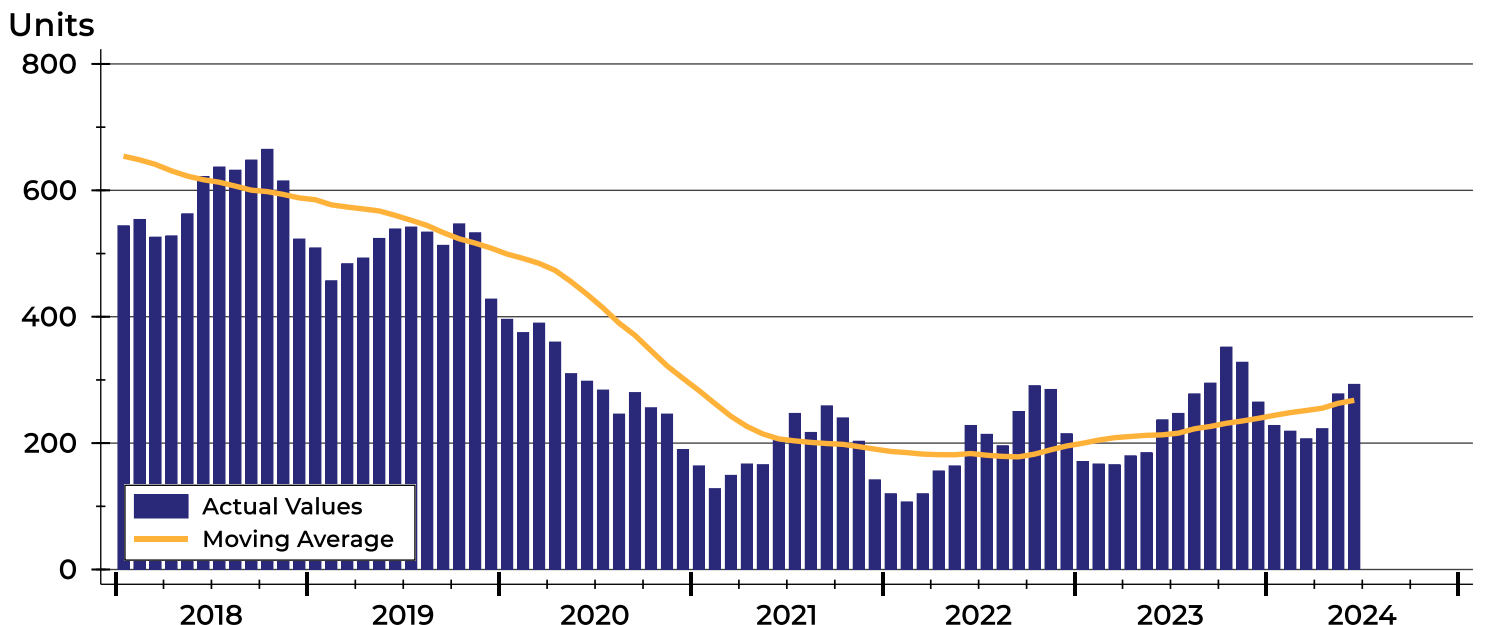
Topeka MSA & Douglas County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		293	237	23.6%
Volume (1,000s)		87,342	85,362	2.3%
Months' Supply		1.2	1.0	20.0%
Average	List Price	298,095	360,176	-17.2%
	Days on Market	46	47	-2.1%
	Percent of Original	96.9%	97.7%	-0.8%
Median	List Price	259,500	300,000	-13.5%
	Days on Market	30	23	30.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 293 homes were available for sale in the Topeka MSA & Douglas County at the end of June. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of June was \$259,500, down 13.5% from 2023. The typical time on market for active listings was 30 days, up from 23 days a year earlier.

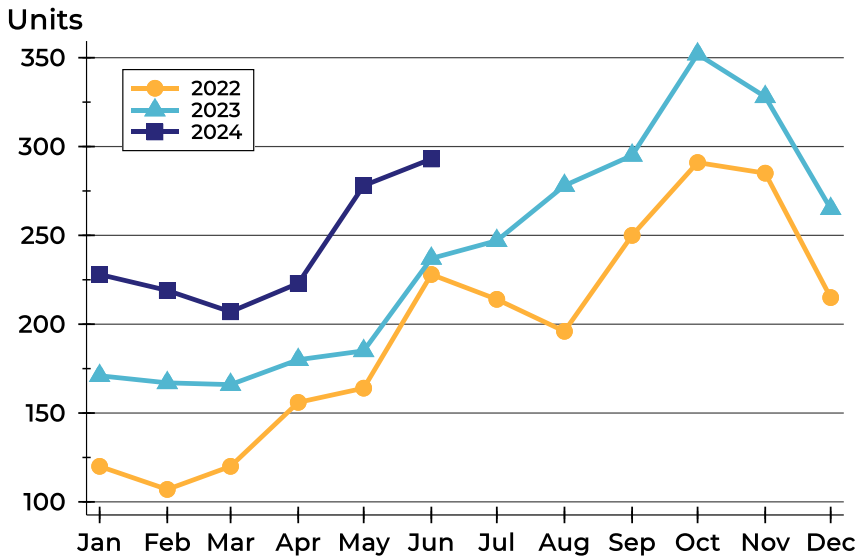
History of Active Listings





Topeka MSA & Douglas County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	120	171	228
February	107	167	219
March	120	166	207
April	156	180	223
May	164	185	278
June	228	237	293
July	214	247	
August	196	278	
September	250	295	
October	291	352	
November	285	328	
December	215	265	

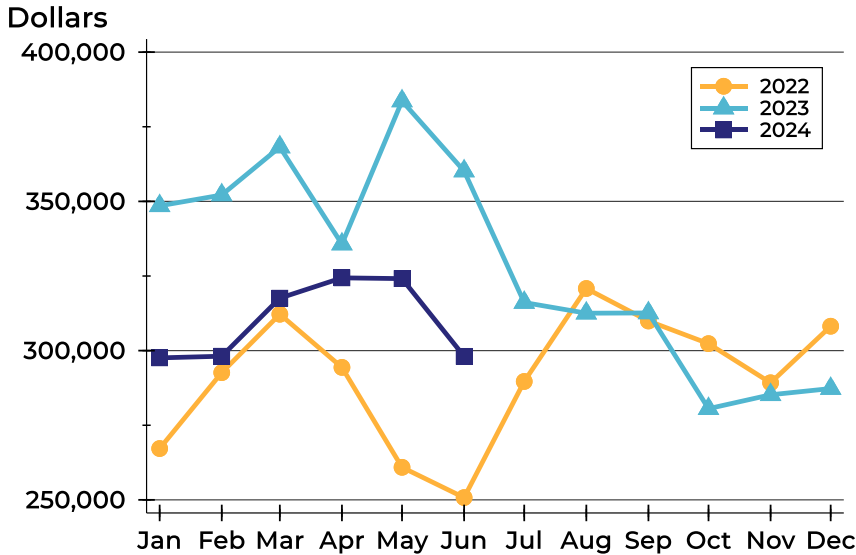
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.5	24,900	24,900	12	12	100.0%	100.0%
\$25,000-\$49,999	6	2.0%	0.8	38,955	38,914	49	33	97.8%	100.0%
\$50,000-\$99,999	26	8.9%	0.9	74,739	75,325	44	26	95.7%	100.0%
\$100,000-\$124,999	11	3.8%	0.7	113,764	115,000	38	43	95.5%	95.8%
\$125,000-\$149,999	19	6.5%	0.9	135,818	134,950	32	26	98.2%	100.0%
\$150,000-\$174,999	17	5.8%	0.8	162,291	167,500	50	40	96.0%	96.9%
\$175,000-\$199,999	23	7.8%	1.1	188,378	189,000	40	17	97.6%	100.0%
\$200,000-\$249,999	42	14.3%	1.2	229,953	230,000	31	17	96.9%	100.0%
\$250,000-\$299,999	35	11.9%	1.2	278,439	275,000	42	30	96.9%	98.2%
\$300,000-\$399,999	45	15.4%	1.5	348,137	339,900	44	31	97.1%	100.0%
\$400,000-\$499,999	30	10.2%	2.3	450,609	447,500	52	43	97.8%	99.4%
\$500,000-\$749,999	30	10.2%	3.2	597,357	584,150	76	45	96.7%	99.2%
\$750,000-\$999,999	7	2.4%	8.4	868,979	850,000	108	74	94.1%	98.7%
\$1,000,000 and up	1	0.3%	2.0	1,625,000	1,625,000	35	35	100.0%	100.0%



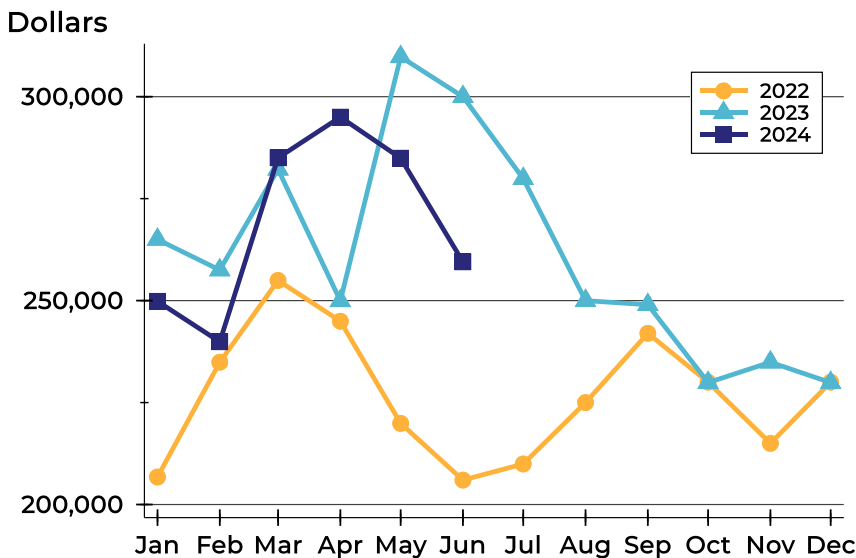
Topeka MSA & Douglas County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	267,205	348,519	297,579
February	292,627	352,143	298,129
March	312,200	368,210	317,576
April	294,384	335,695	324,383
May	260,918	383,634	324,123
June	250,771	360,176	298,095
July	289,675	316,123	
August	320,814	312,541	
September	309,934	312,626	
October	302,351	280,559	
November	289,231	285,207	
December	308,183	287,298	

Median Price

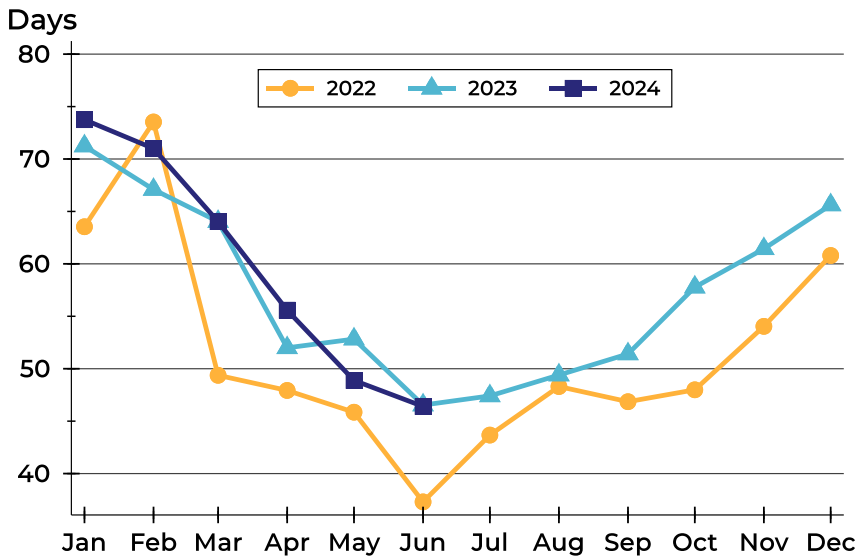


Month	2022	2023	2024
January	206,750	265,000	249,839
February	234,900	257,500	239,900
March	254,950	282,200	285,000
April	244,950	249,950	295,000
May	219,900	309,777	284,925
June	206,000	300,000	259,500
July	209,950	279,900	
August	225,000	250,000	
September	241,985	249,000	
October	230,000	229,900	
November	215,000	234,900	
December	230,000	229,900	



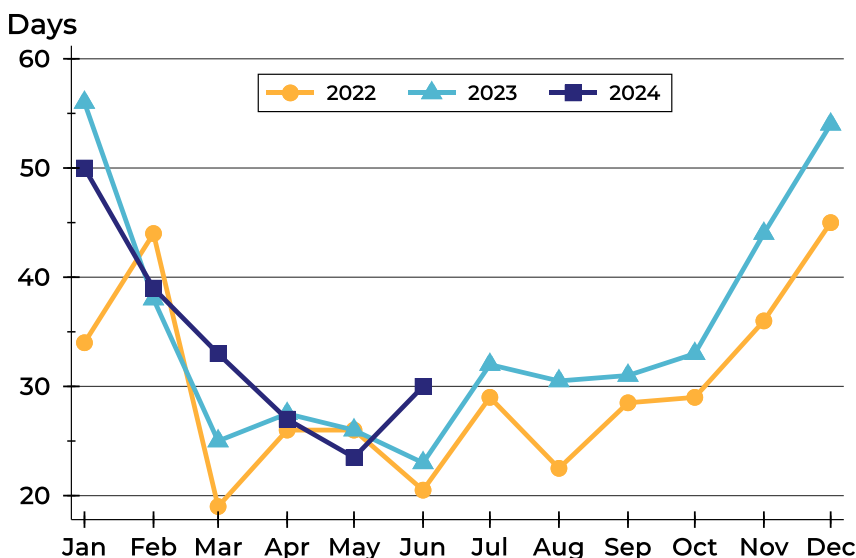
Topeka MSA & Douglas County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	64	71	74
February	74	67	71
March	49	64	64
April	48	52	56
May	46	53	49
June	37	47	46
July	44	47	
August	48	49	
September	47	51	
October	48	58	
November	54	61	
December	61	66	

Median DOM

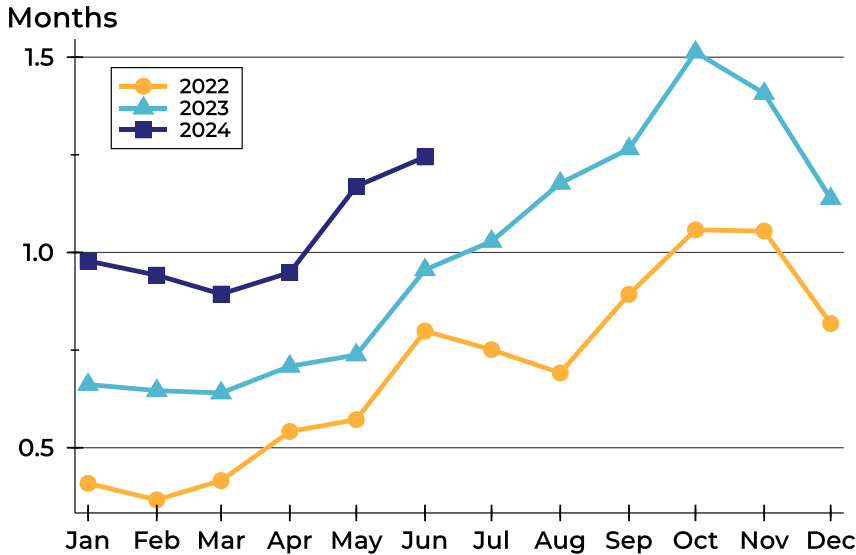


Month	2022	2023	2024
January	34	56	50
February	44	38	39
March	19	25	33
April	26	28	27
May	26	26	24
June	21	23	30
July	29	32	
August	23	31	
September	29	31	
October	29	33	
November	36	44	
December	45	54	



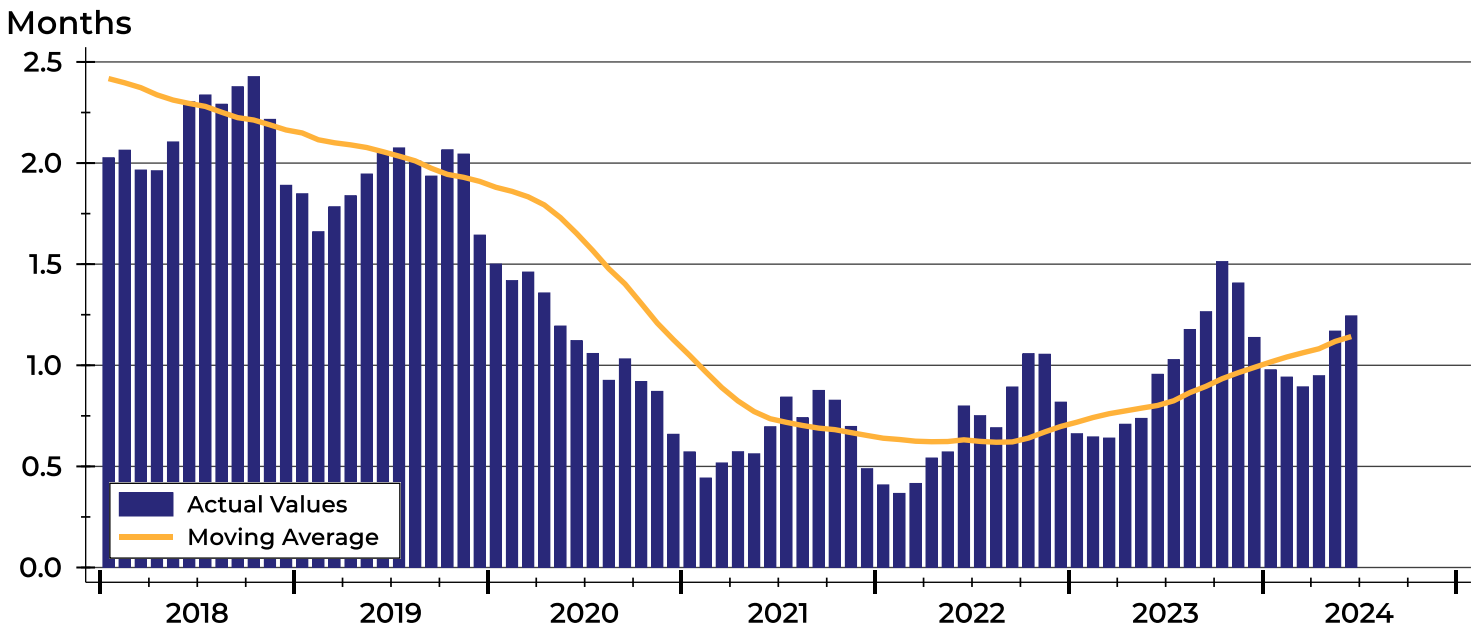
Topeka MSA & Douglas County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.4	0.7	1.0
February	0.4	0.6	0.9
March	0.4	0.6	0.9
April	0.5	0.7	0.9
May	0.6	0.7	1.2
June	0.8	1.0	1.2
July	0.8	1.0	
August	0.7	1.2	
September	0.9	1.3	
October	1.1	1.5	
November	1.1	1.4	
December	0.8	1.1	

History of Month's Supply





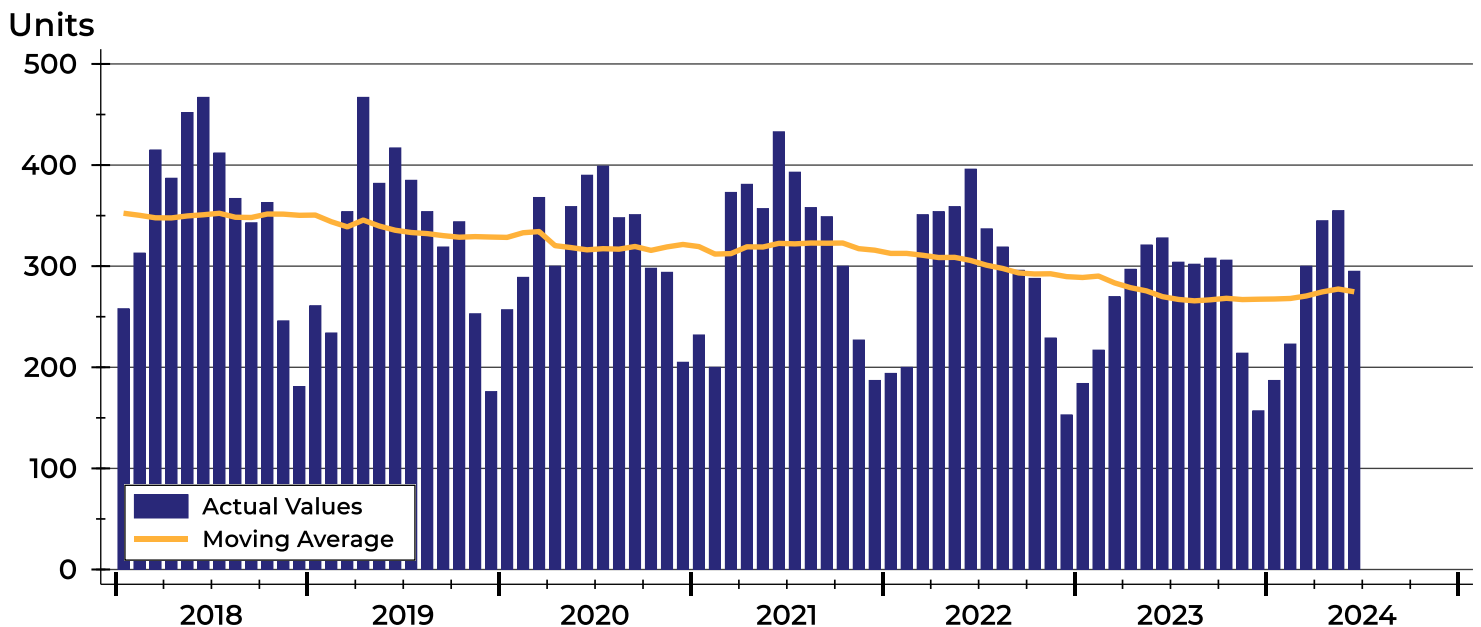
Topeka MSA & Douglas County New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	295	328	-10.1%
	Volume (1,000s)	69,035	82,943	-16.8%
	Average List Price	234,017	252,875	-7.5%
	Median List Price	223,500	229,950	-2.8%
Year-to-Date	New Listings	1,705	1,617	5.4%
	Volume (1,000s)	415,887	375,983	10.6%
	Average List Price	243,922	232,519	4.9%
	Median List Price	215,000	199,500	7.8%

A total of 295 new listings were added in the Topeka MSA & Douglas County during June, down 10.1% from the same month in 2023. Year-to-date the Topeka MSA & Douglas County has seen 1,705 new listings.

The median list price of these homes was \$223,500 down from \$229,950 in 2023.

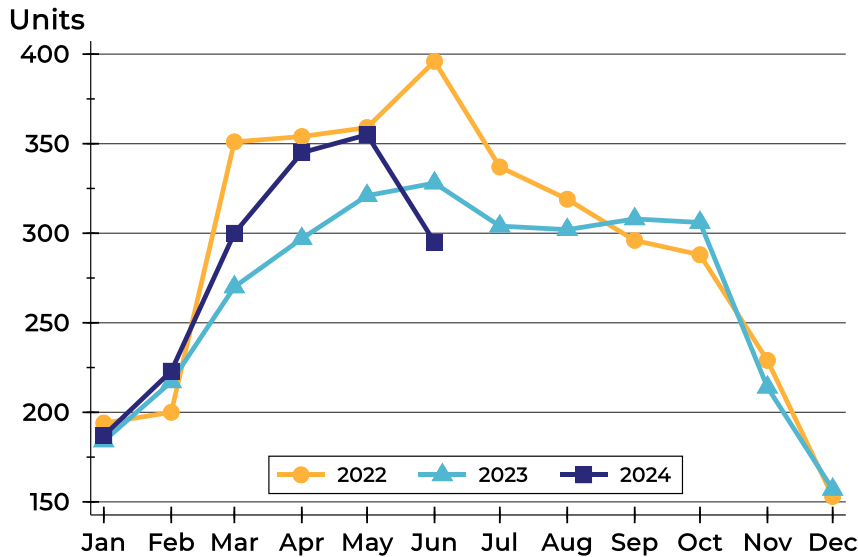
History of New Listings





Topeka MSA & Douglas County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	194	184	187
February	200	217	223
March	351	270	300
April	354	297	345
May	359	321	355
June	396	328	295
July	337	304	
August	319	302	
September	296	308	
October	288	306	
November	229	214	
December	153	157	

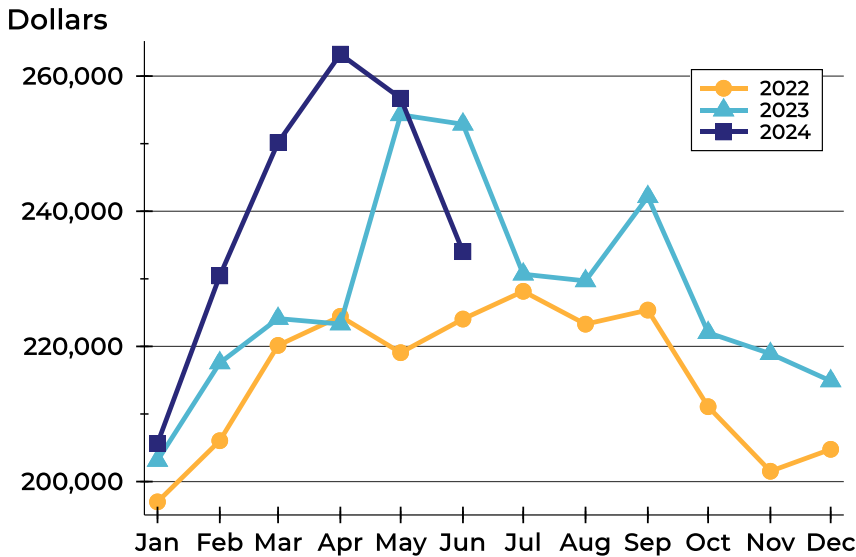
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	14,950	14,950	15	15	105.0%	105.0%
\$25,000-\$49,999	5	1.7%	42,545	45,000	23	21	94.8%	100.0%
\$50,000-\$99,999	37	12.5%	75,720	79,900	12	7	98.8%	100.0%
\$100,000-\$124,999	14	4.7%	111,971	113,700	13	9	95.8%	100.0%
\$125,000-\$149,999	27	9.2%	136,804	135,000	7	4	100.8%	100.0%
\$150,000-\$174,999	17	5.8%	162,991	164,900	9	3	99.8%	100.0%
\$175,000-\$199,999	26	8.8%	184,940	185,000	9	8	99.8%	100.0%
\$200,000-\$249,999	55	18.6%	228,924	230,000	11	8	99.2%	100.0%
\$250,000-\$299,999	44	14.9%	277,904	277,450	10	6	99.3%	100.0%
\$300,000-\$399,999	39	13.2%	345,669	339,900	14	12	99.5%	100.0%
\$400,000-\$499,999	15	5.1%	441,597	434,900	17	13	99.1%	100.0%
\$500,000-\$749,999	13	4.4%	563,586	550,000	16	19	98.8%	100.0%
\$750,000-\$999,999	1	0.3%	900,000	900,000	6	6	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



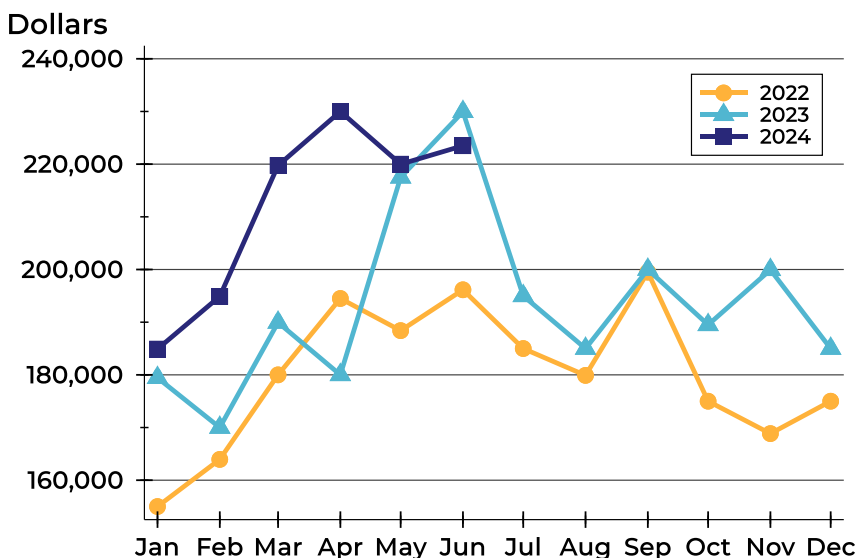
Topeka MSA & Douglas County New Listings Analysis

Average Price



Month	2022	2023	2024
January	196,996	203,115	205,654
February	206,048	217,557	230,436
March	220,151	224,120	250,162
April	224,448	223,315	263,249
May	219,072	254,269	256,725
June	224,050	252,875	234,017
July	228,155	230,689	
August	223,292	229,697	
September	225,374	242,146	
October	211,083	222,030	
November	201,527	218,916	
December	204,773	214,890	

Median Price



Month	2022	2023	2024
January	155,000	179,450	184,900
February	163,950	170,000	194,900
March	180,000	189,950	219,750
April	194,500	180,000	230,000
May	188,400	217,500	220,000
June	196,150	229,950	223,500
July	185,000	195,000	
August	179,900	185,000	
September	199,500	200,000	
October	175,000	189,500	
November	168,850	199,950	
December	175,000	185,000	



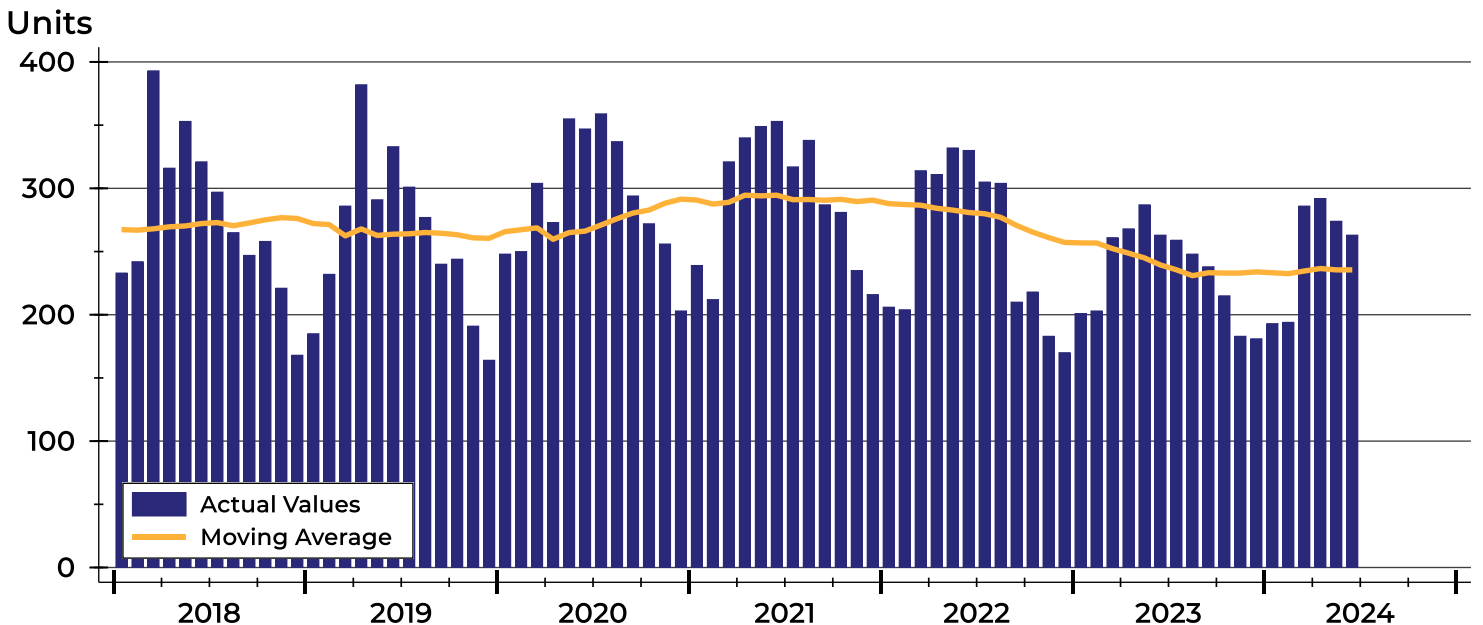
Topeka MSA & Douglas County Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		263	263	0.0%	1,502	1,483	1.3%
Volume (1,000s)		62,413	65,923	-5.3%	355,448	327,908	8.4%
Average	Sale Price	237,313	250,657	-5.3%	236,650	221,111	7.0%
	Days on Market	26	19	36.8%	25	18	38.9%
	Percent of Original	97.9%	99.0%	-1.1%	97.7%	98.9%	-1.2%
Median	Sale Price	219,777	229,000	-4.0%	206,000	189,900	8.5%
	Days on Market	6	4	50.0%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 263 contracts for sale were written in the Topeka MSA & Douglas County during the month of June, the same as in 2023. The median list price of these homes was \$219,777, down from \$229,000 the prior year.

Half of the homes that went under contract in June were on the market less than 6 days, compared to 4 days in June 2023.

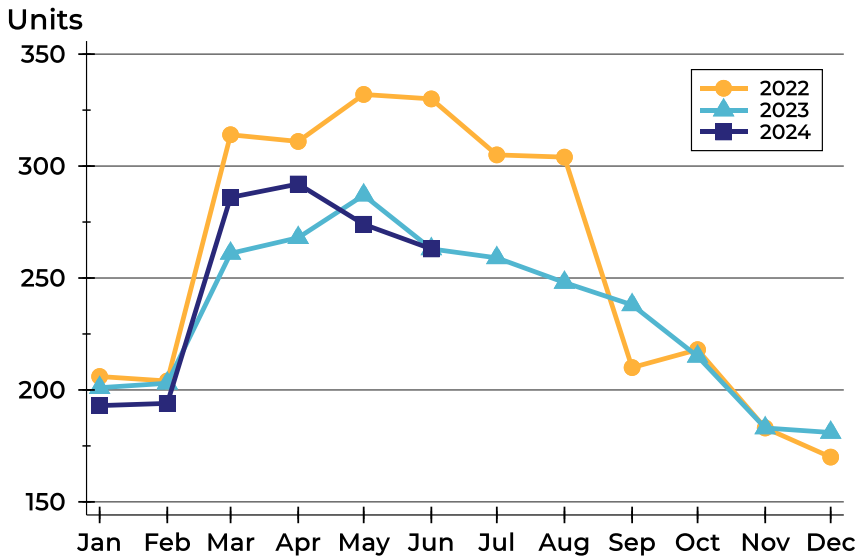
History of Contracts Written





Topeka MSA & Douglas County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	206	201	193
February	204	203	194
March	314	261	286
April	311	268	292
May	332	287	274
June	330	263	263
July	305	259	
August	304	248	
September	210	238	
October	218	215	
November	183	183	
December	170	181	

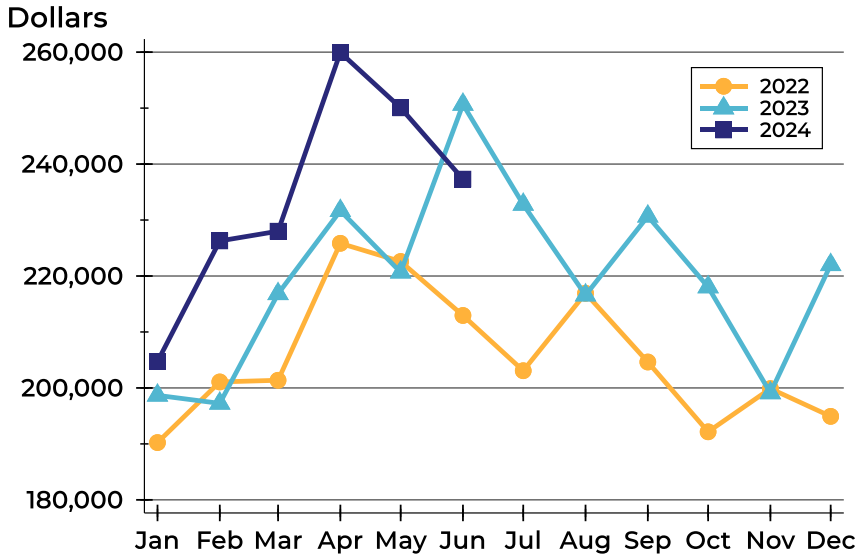
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	5,000	5,000	11	11	110.0%	110.0%
\$25,000-\$49,999	5	1.9%	40,680	45,000	35	41	92.4%	100.0%
\$50,000-\$99,999	27	10.3%	79,920	81,900	17	5	97.1%	100.0%
\$100,000-\$124,999	17	6.5%	113,685	114,950	41	13	93.5%	95.8%
\$125,000-\$149,999	30	11.4%	137,763	139,925	19	5	99.5%	100.0%
\$150,000-\$174,999	16	6.1%	161,888	161,250	16	3	99.4%	100.0%
\$175,000-\$199,999	19	7.2%	186,082	186,000	41	6	98.6%	100.0%
\$200,000-\$249,999	44	16.7%	228,380	227,500	21	6	98.4%	100.0%
\$250,000-\$299,999	41	15.6%	276,748	279,900	18	4	99.4%	100.0%
\$300,000-\$399,999	36	13.7%	355,335	358,385	19	10	98.5%	100.0%
\$400,000-\$499,999	18	6.8%	455,269	453,750	46	36	96.7%	97.9%
\$500,000-\$749,999	8	3.0%	584,838	587,000	96	45	91.4%	93.0%
\$750,000-\$999,999	1	0.4%	794,900	794,900	55	55	89.3%	89.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



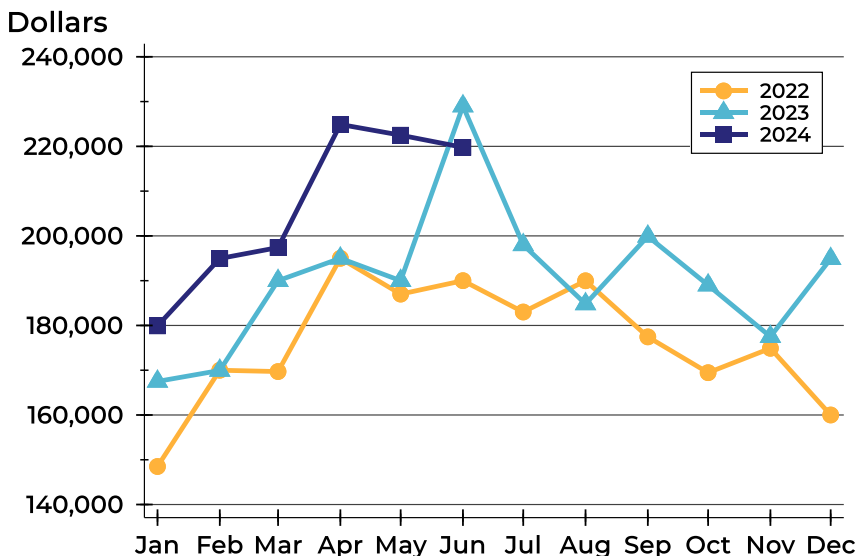
Topeka MSA & Douglas County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	190,241	198,679	204,714
February	201,076	197,245	226,269
March	201,369	216,818	228,008
April	225,842	231,666	259,945
May	222,595	220,676	250,052
June	212,952	250,657	237,313
July	203,075	232,784	
August	216,919	216,578	
September	204,632	230,675	
October	192,159	218,033	
November	199,883	199,103	
December	194,924	222,001	

Median Price

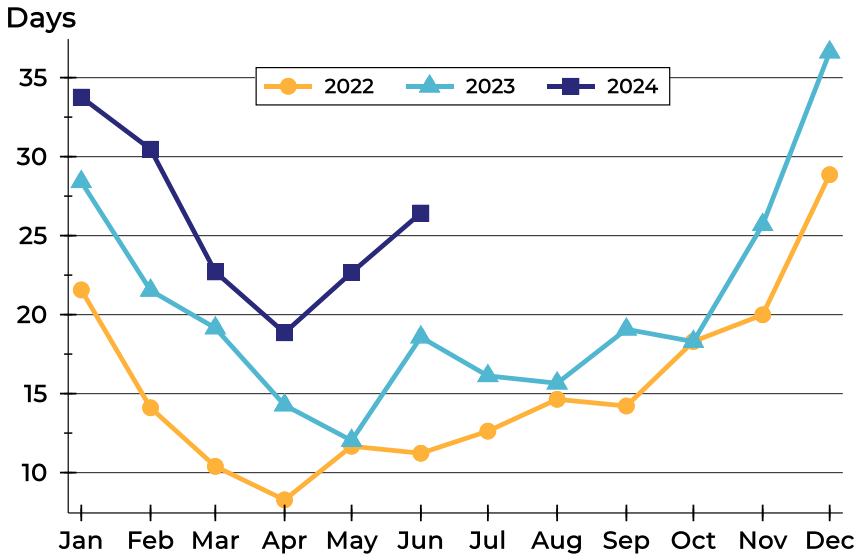


Month	2022	2023	2024
January	148,500	167,500	179,900
February	170,000	169,950	194,950
March	169,700	190,000	197,400
April	195,000	195,000	224,900
May	187,000	190,000	222,500
June	190,000	229,000	219,777
July	183,000	198,000	
August	189,975	184,800	
September	177,450	199,900	
October	169,450	189,000	
November	174,900	177,500	
December	160,000	194,900	



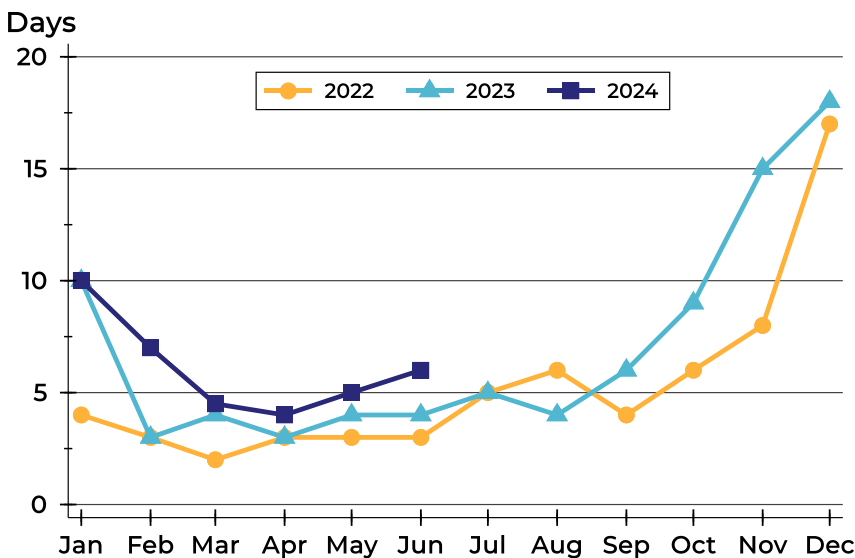
Topeka MSA & Douglas County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	22	28	34
February	14	22	30
March	10	19	23
April	8	14	19
May	12	12	23
June	11	19	26
July	13	16	
August	15	16	
September	14	19	
October	18	18	
November	20	26	
December	29	37	

Median DOM



Month	2022	2023	2024
January	4	10	10
February	3	3	7
March	2	4	5
April	3	3	4
May	3	4	5
June	3	4	6
July	5	5	
August	6	4	
September	4	6	
October	6	9	
November	8	15	
December	17	18	



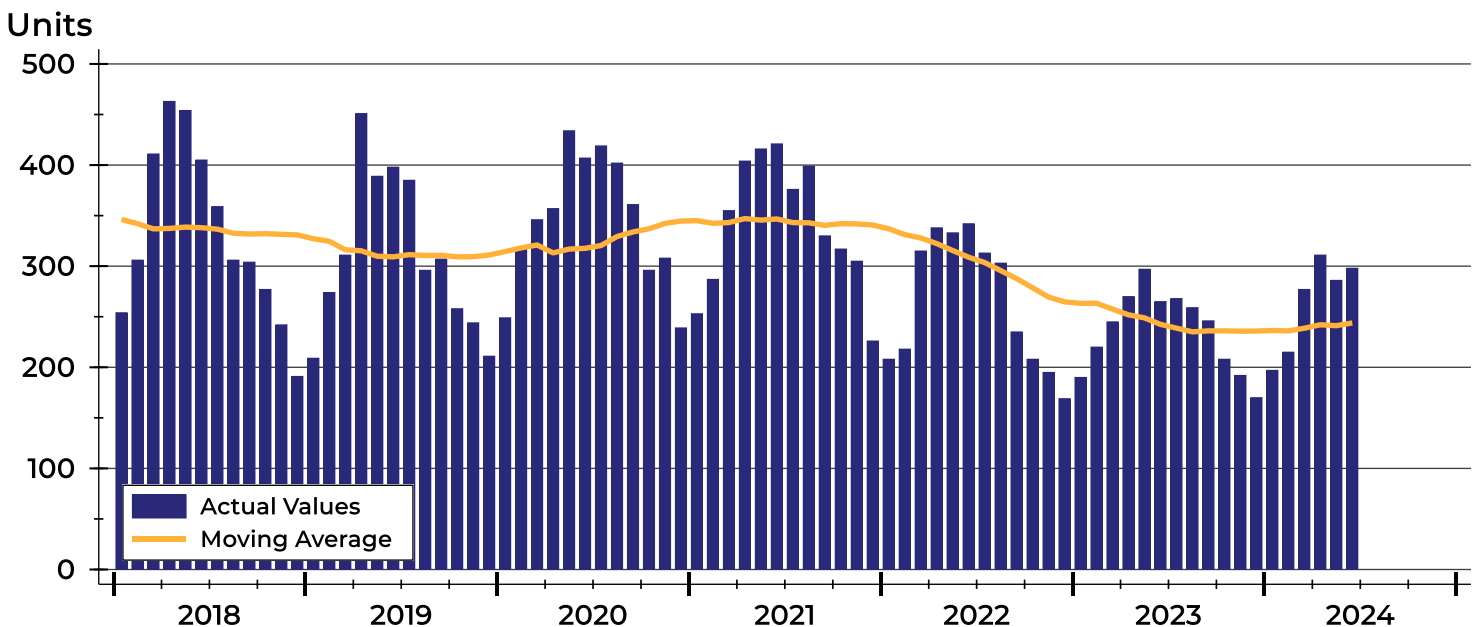
Topeka MSA & Douglas County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		298	265	12.5%
Volume (1,000s)		78,220	65,449	19.5%
Average	List Price	262,483	246,977	6.3%
	Days on Market	27	17	58.8%
	Percent of Original	97.9%	98.7%	-0.8%
Median	List Price	234,950	224,900	4.5%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 298 listings in the Topeka MSA & Douglas County had contracts pending at the end of June, up from 265 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

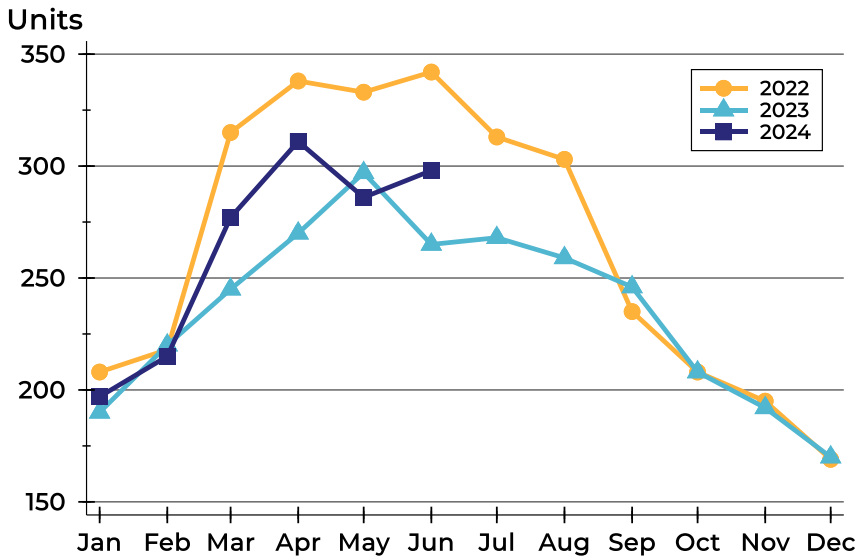
History of Pending Contracts





Topeka MSA & Douglas County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	208	190	197
February	218	220	215
March	315	245	277
April	338	270	311
May	333	297	286
June	342	265	298
July	313	268	
August	303	259	
September	235	246	
October	208	208	
November	195	192	
December	169	170	

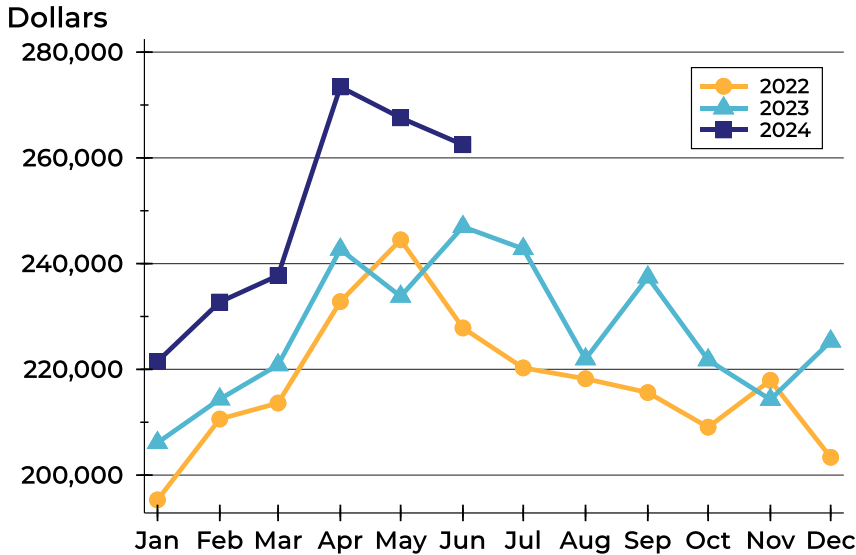
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.3%	42,375	45,000	28	29	97.4%	100.0%
\$50,000-\$99,999	23	7.7%	80,609	83,800	23	7	99.0%	100.0%
\$100,000-\$124,999	17	5.7%	114,485	115,000	48	20	95.3%	95.8%
\$125,000-\$149,999	31	10.4%	138,445	139,950	18	5	97.8%	100.0%
\$150,000-\$174,999	22	7.4%	162,091	161,250	13	3	99.3%	100.0%
\$175,000-\$199,999	23	7.7%	187,520	189,000	35	6	98.3%	100.0%
\$200,000-\$249,999	42	14.1%	226,433	225,000	21	5	98.6%	100.0%
\$250,000-\$299,999	47	15.8%	277,416	279,900	20	4	98.1%	100.0%
\$300,000-\$399,999	45	15.1%	351,106	355,000	20	12	98.2%	100.0%
\$400,000-\$499,999	25	8.4%	455,958	454,217	38	26	97.2%	97.9%
\$500,000-\$749,999	14	4.7%	596,479	575,000	74	43	93.5%	94.6%
\$750,000-\$999,999	3	1.0%	854,967	794,900	31	38	96.4%	100.0%
\$1,000,000 and up	1	0.3%	1,400,000	1,400,000	0	0	100.0%	100.0%



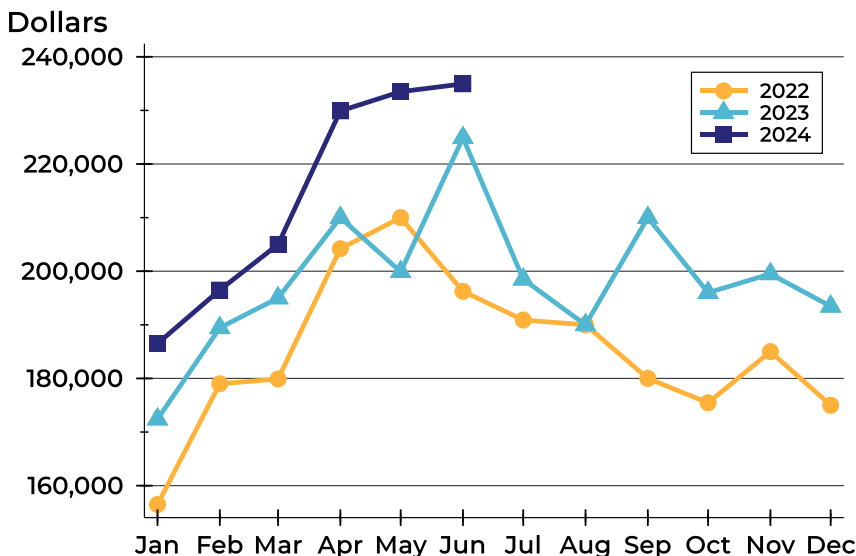
Topeka MSA & Douglas County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	195,316	206,120	221,493
February	210,606	214,370	232,740
March	213,633	220,833	237,747
April	232,819	242,693	273,424
May	244,501	233,797	267,580
June	227,830	246,977	262,483
July	220,275	242,806	
August	218,226	221,959	
September	215,617	237,441	
October	209,061	221,769	
November	217,936	214,286	
December	203,368	225,309	

Median Price

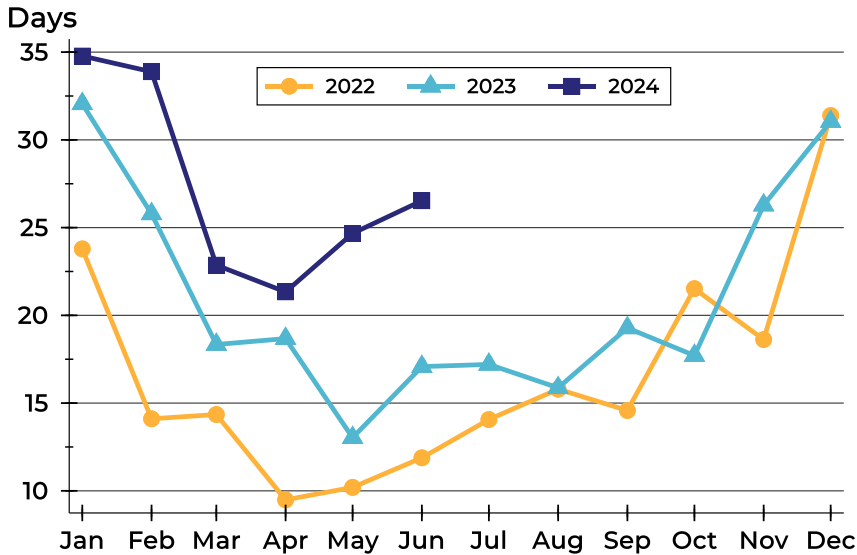


Month	2022	2023	2024
January	156,475	172,400	186,500
February	179,000	189,450	196,500
March	179,900	195,000	205,000
April	204,200	210,000	229,900
May	210,000	199,900	233,500
June	196,250	224,900	234,950
July	190,900	198,500	
August	190,000	190,000	
September	180,000	210,000	
October	175,450	196,000	
November	185,000	199,500	
December	175,000	193,450	



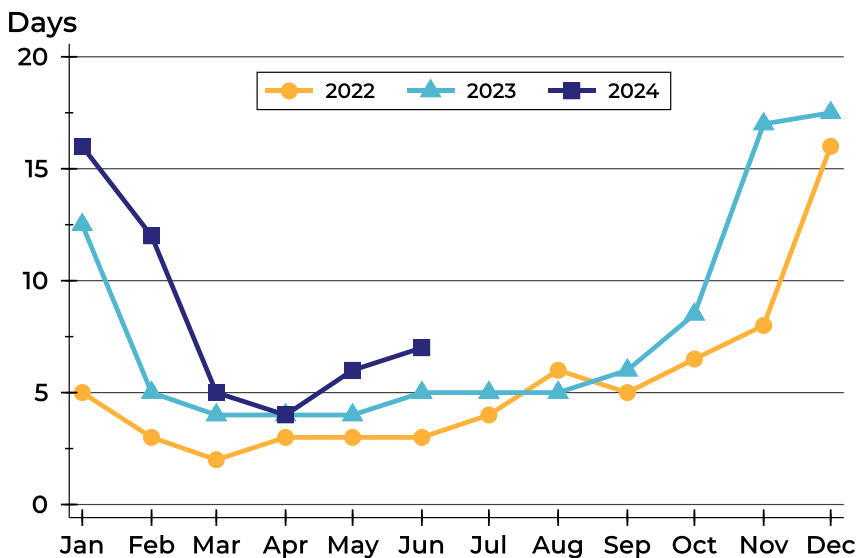
Topeka MSA & Douglas County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	24	32	35
February	14	26	34
March	14	18	23
April	9	19	21
May	10	13	25
June	12	17	27
July	14	17	
August	16	16	
September	15	19	
October	22	18	
November	19	26	
December	31	31	

Median DOM



Month	2022	2023	2024
January	5	13	16
February	3	5	12
March	2	4	5
April	3	4	4
May	3	4	6
June	3	5	7
July	4	5	
August	6	5	
September	5	6	
October	7	9	
November	8	17	
December	16	18	



**June
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Housing Report



Market Overview

Topeka MSA Home Sales Fell in June

Total home sales in the Topeka MSA fell last month to 254 units, compared to 285 units in June 2023. Total sales volume was \$63.3 million, down from a year earlier.

The median sale price in June was \$221,000, up from \$200,000 a year earlier. Homes that sold in June were typically on the market for 4 days and sold for 100.0% of their list prices.

Topeka MSA Active Listings Up at End of June

The total number of active listings in the Topeka MSA at the end of June was 269 units, up from 213 at the same point in 2023. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$249,900.

During June, a total of 249 contracts were written up from 245 in June 2023. At the end of the month, there were 283 contracts still pending.

Report Contents

- Summary Statistics – Page 2
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- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Topeka Metropolitan Area Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		254	285	307	1,317	1,289	1,463
Change from prior year		-10.9%	-7.2%	-7.8%	2.2%	-11.9%	-4.6%
Active Listings		269	213	207	N/A	N/A	N/A
Change from prior year		26.3%	2.9%	6.7%			
Months' Supply		1.2	0.9	0.8	N/A	N/A	N/A
Change from prior year		33.3%	12.5%	14.3%			
New Listings		276	304	373	1,603	1,514	1,739
Change from prior year		-9.2%	-18.5%	-9.9%	5.9%	-12.9%	-7.5%
Contracts Written		249	245	313	1,419	1,399	1,597
Change from prior year		1.6%	-21.7%	-6.3%	1.4%	-12.4%	-7.2%
Pending Contracts		283	251	325	N/A	N/A	N/A
Change from prior year		12.7%	-22.8%	-19.0%			
Sales Volume (1,000s)		63,348	64,155	68,227	291,363	263,133	294,136
Change from prior year		-1.3%	-6.0%	6.1%	10.7%	-10.5%	7.4%
Average	Sale Price	249,400	225,107	222,239	221,232	204,137	201,050
	Change from prior year	10.8%	1.3%	15.1%	8.4%	1.5%	12.5%
	List Price of Actives	291,574	357,000	242,098	N/A	N/A	N/A
	Change from prior year	-18.3%	47.5%	8.7%			
	Days on Market	23	12	10	25	19	14
Change from prior year	91.7%	20.0%	-28.6%	31.6%	35.7%	-12.5%	
Percent of List	99.8%	100.5%	102.1%	99.0%	99.9%	101.2%	
Change from prior year	-0.7%	-1.6%	0.6%	-0.9%	-1.3%	0.6%	
Percent of Original	98.5%	99.6%	101.4%	97.4%	98.5%	100.2%	
Change from prior year	-1.1%	-1.8%	0.4%	-1.1%	-1.7%	0.3%	
Median	Sale Price	221,000	200,000	200,000	194,000	176,750	172,000
	Change from prior year	10.5%	0.0%	17.6%	9.8%	2.8%	7.6%
	List Price of Actives	249,900	299,000	195,300	N/A	N/A	N/A
	Change from prior year	-16.4%	53.1%	50.3%			
	Days on Market	4	3	3	6	4	3
Change from prior year	33.3%	0.0%	0.0%	50.0%	33.3%	0.0%	
Percent of List	100.0%	100.0%	100.1%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	-0.1%	0.1%	0.0%	0.0%	0.0%	
Percent of Original	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



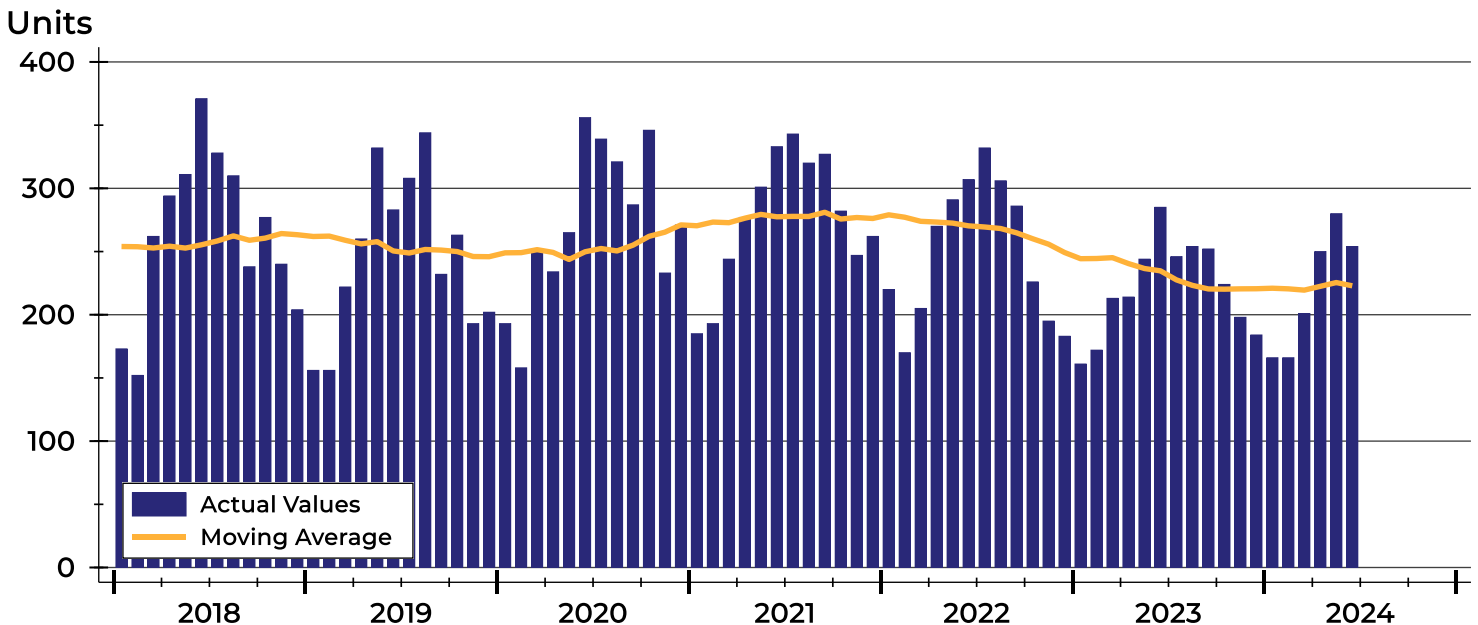
Topeka Metropolitan Area Closed Listings Analysis

Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		254	285	-10.9%	1,317	1,289	2.2%
Volume (1,000s)		63,348	64,155	-1.3%	291,363	263,133	10.7%
Months' Supply		1.2	0.9	33.3%	N/A	N/A	N/A
Average	Sale Price	249,400	225,107	10.8%	221,232	204,137	8.4%
	Days on Market	23	12	91.7%	25	19	31.6%
	Percent of List	99.8%	100.5%	-0.7%	99.0%	99.9%	-0.9%
	Percent of Original	98.5%	99.6%	-1.1%	97.4%	98.5%	-1.1%
Median	Sale Price	221,000	200,000	10.5%	194,000	176,750	9.8%
	Days on Market	4	3	33.3%	6	4	50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 254 homes sold in the Topeka MSA in June, down from 285 units in June 2023. Total sales volume fell to \$63.3 million compared to \$64.2 million in the previous year.

The median sales price in June was \$221,000, up 10.5% compared to the prior year. Median days on market was 4 days, up from 3 days in May, and up from 3 in June 2023.

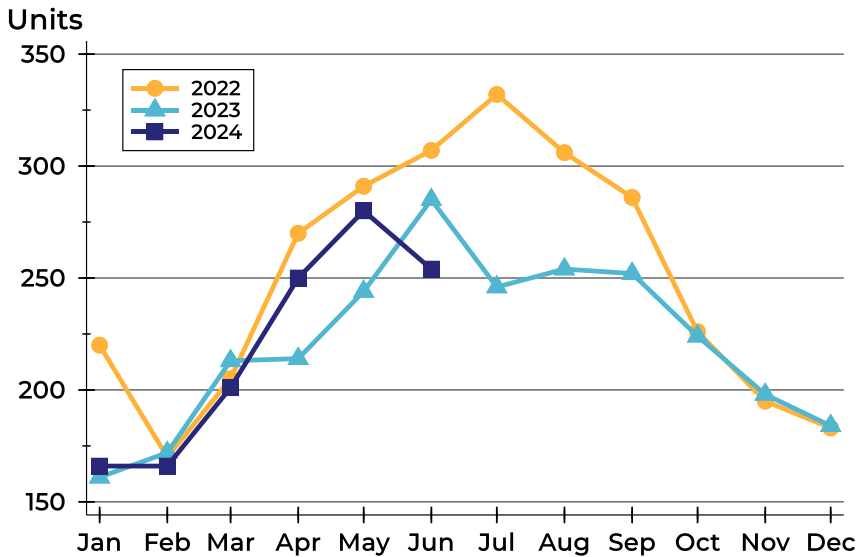
History of Closed Listings





Topeka Metropolitan Area Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	220	161	166
February	170	172	166
March	205	213	201
April	270	214	250
May	291	244	280
June	307	285	254
July	332	246	
August	306	254	
September	286	252	
October	226	224	
November	195	198	
December	183	184	

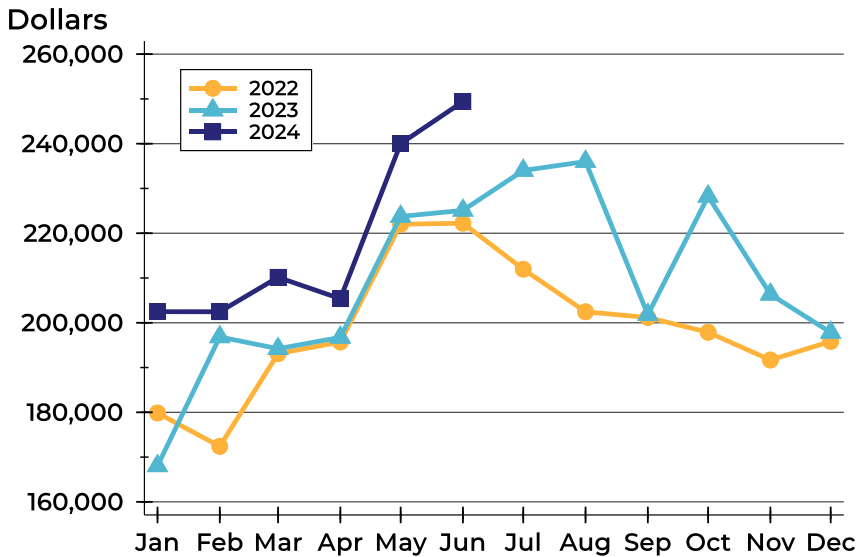
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	0.5	15,000	15,000	42	42	97.2%	97.2%	86.8%	86.8%
\$25,000-\$49,999	2	0.8%	0.8	32,500	32,500	1	1	86.4%	86.4%	86.4%	86.4%
\$50,000-\$99,999	27	10.6%	0.9	80,235	83,000	11	4	97.6%	100.0%	96.3%	100.0%
\$100,000-\$124,999	14	5.5%	0.7	112,529	113,750	21	10	97.3%	100.0%	96.2%	97.2%
\$125,000-\$149,999	12	4.7%	1.0	138,163	141,000	31	10	101.6%	100.0%	99.0%	99.1%
\$150,000-\$174,999	28	11.0%	0.8	162,649	163,575	14	4	102.0%	100.0%	101.5%	100.0%
\$175,000-\$199,999	25	9.8%	1.1	184,489	185,000	36	4	100.1%	100.0%	98.8%	100.0%
\$200,000-\$249,999	39	15.4%	1.2	222,859	225,000	7	3	100.7%	100.0%	100.3%	100.0%
\$250,000-\$299,999	30	11.8%	1.1	273,947	276,750	14	3	100.4%	100.0%	99.5%	100.0%
\$300,000-\$399,999	42	16.5%	1.5	351,657	353,500	23	8	100.0%	100.0%	98.8%	99.9%
\$400,000-\$499,999	19	7.5%	2.2	441,682	444,800	46	3	99.3%	100.0%	98.5%	100.0%
\$500,000-\$749,999	13	5.1%	3.2	562,701	555,000	43	7	98.7%	100.0%	97.0%	100.0%
\$750,000-\$999,999	0	0.0%	10.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	2.0	1,300,000	1,300,000	238	238	86.7%	86.7%	47.3%	47.3%



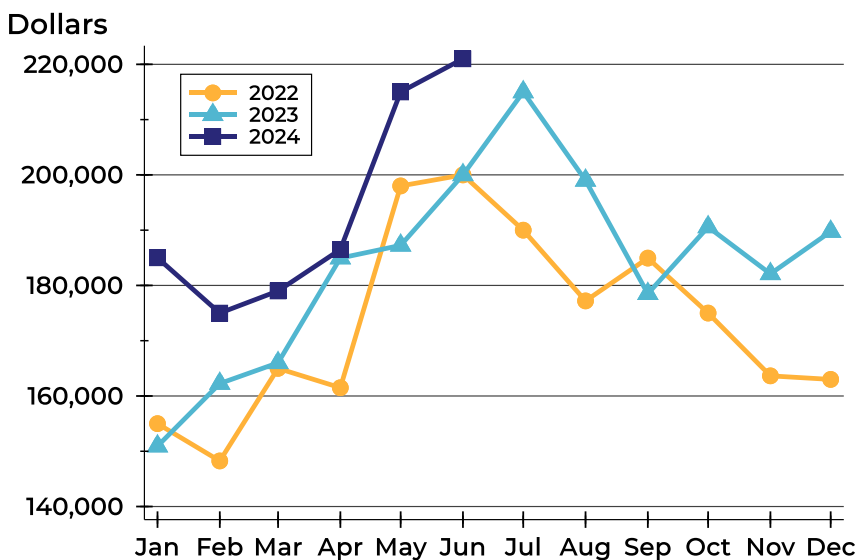
Topeka Metropolitan Area Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	179,853	168,040	202,486
February	172,403	196,845	202,464
March	193,111	194,207	210,165
April	195,708	196,747	205,380
May	222,005	223,752	240,020
June	222,239	225,107	249,400
July	211,973	234,017	
August	202,462	236,013	
September	201,178	201,814	
October	197,888	228,252	
November	191,686	206,363	
December	195,832	197,841	

Median Price

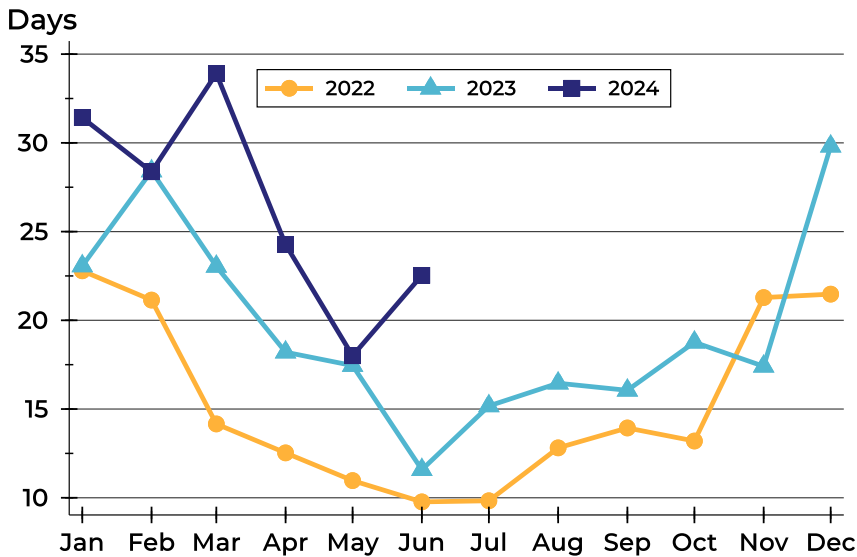


Month	2022	2023	2024
January	155,000	150,927	185,000
February	148,250	162,250	175,000
March	165,000	166,000	179,000
April	161,500	184,950	186,500
May	198,000	187,250	215,000
June	200,000	200,000	221,000
July	190,000	215,000	
August	177,200	199,000	
September	184,950	178,500	
October	175,000	190,578	
November	163,645	182,100	
December	163,000	189,750	



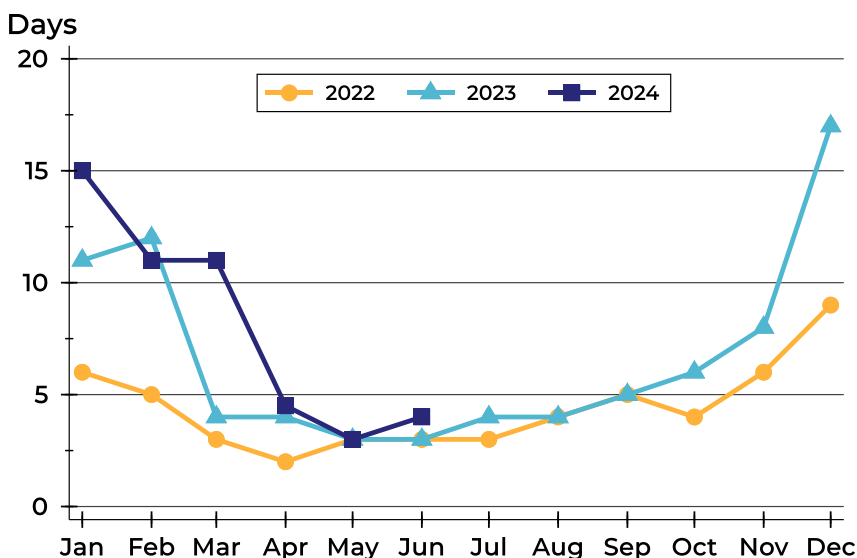
Topeka Metropolitan Area Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	23	23	31
February	21	28	28
March	14	23	34
April	13	18	24
May	11	17	18
June	10	12	23
July	10	15	
August	13	16	
September	14	16	
October	13	19	
November	21	17	
December	21	30	

Median DOM



Month	2022	2023	2024
January	6	11	15
February	5	12	11
March	3	4	11
April	2	4	5
May	3	3	3
June	3	3	4
July	3	4	
August	4	4	
September	5	5	
October	4	6	
November	6	8	
December	9	17	



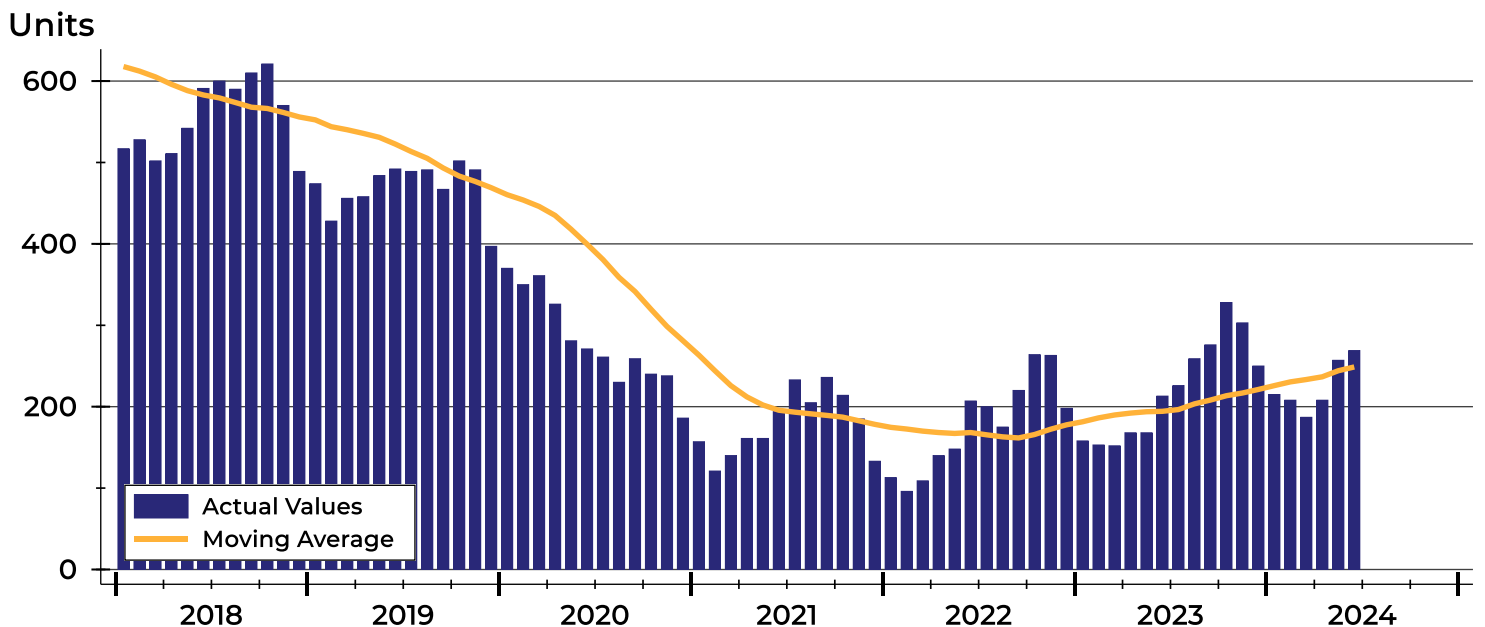
Topeka Metropolitan Area Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		269	213	26.3%
Volume (1,000s)		78,433	76,041	3.1%
Months' Supply		1.2	0.9	33.3%
Average	List Price	291,574	357,000	-18.3%
	Days on Market	47	48	-2.1%
	Percent of Original	96.8%	97.7%	-0.9%
Median	List Price	249,900	299,000	-16.4%
	Days on Market	31	23	34.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 269 homes were available for sale in the Topeka MSA at the end of June. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of June was \$249,900, down 16.4% from 2023. The typical time on market for active listings was 31 days, up from 23 days a year earlier.

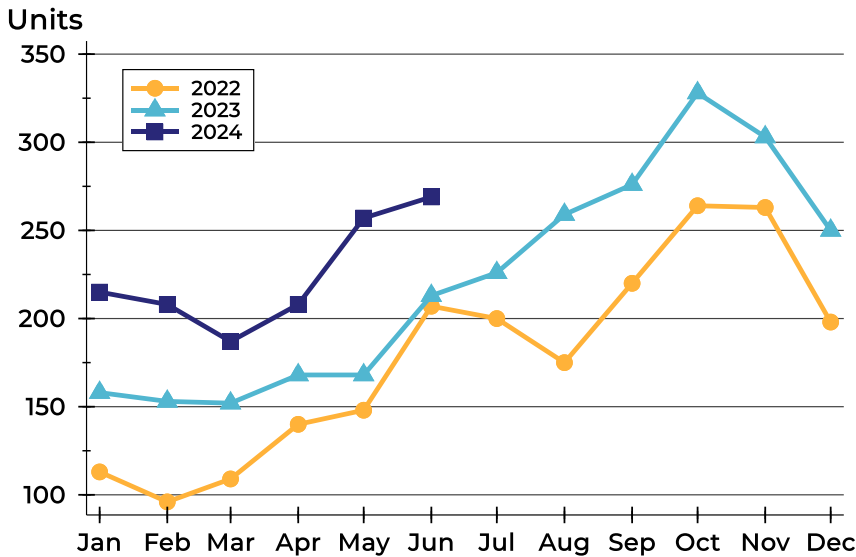
History of Active Listings





Topeka Metropolitan Area Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	113	158	215
February	96	153	208
March	109	152	187
April	140	168	208
May	148	168	257
June	207	213	269
July	200	226	
August	175	259	
September	220	276	
October	264	328	
November	263	303	
December	198	250	

Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.4%	0.5	24,900	24,900	12	12	100.0%	100.0%
\$25,000-\$49,999	6	2.2%	0.8	38,955	38,914	49	33	97.8%	100.0%
\$50,000-\$99,999	26	9.7%	0.9	74,739	75,325	44	26	95.7%	100.0%
\$100,000-\$124,999	11	4.1%	0.7	113,764	115,000	38	43	95.5%	95.8%
\$125,000-\$149,999	19	7.1%	1.0	135,818	134,950	32	26	98.2%	100.0%
\$150,000-\$174,999	17	6.3%	0.8	162,291	167,500	50	40	96.0%	96.9%
\$175,000-\$199,999	22	8.2%	1.1	188,759	189,000	41	23	97.6%	100.0%
\$200,000-\$249,999	38	14.1%	1.2	229,395	230,000	29	17	96.9%	100.0%
\$250,000-\$299,999	30	11.2%	1.1	279,183	277,000	47	32	96.3%	97.9%
\$300,000-\$399,999	41	15.2%	1.5	349,779	340,000	42	27	97.4%	100.0%
\$400,000-\$499,999	24	8.9%	2.2	448,330	442,500	54	43	97.5%	99.2%
\$500,000-\$749,999	26	9.7%	3.2	599,489	584,150	80	45	96.5%	99.0%
\$750,000-\$999,999	7	2.6%	10.5	868,979	850,000	108	74	94.1%	98.7%
\$1,000,000 and up	1	0.4%	2.0	1,625,000	1,625,000	35	35	100.0%	100.0%



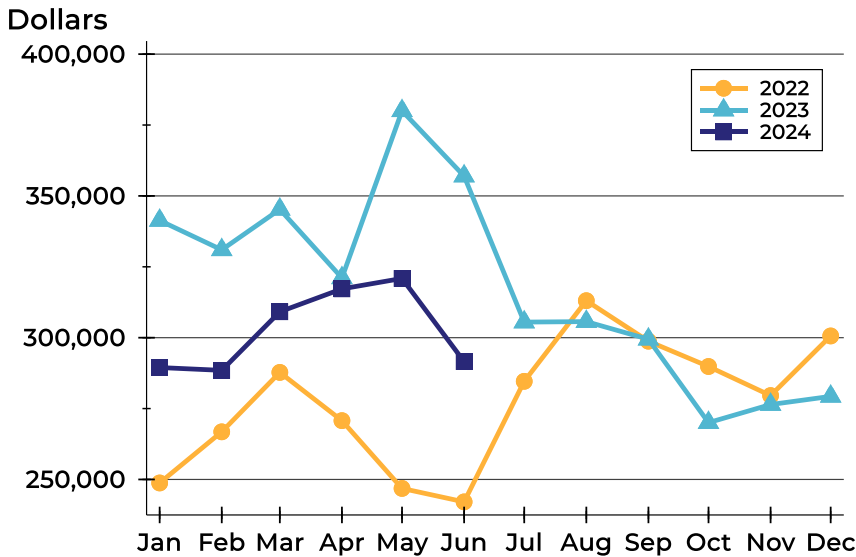
**June
2024**

Sunflower MLS Statistics



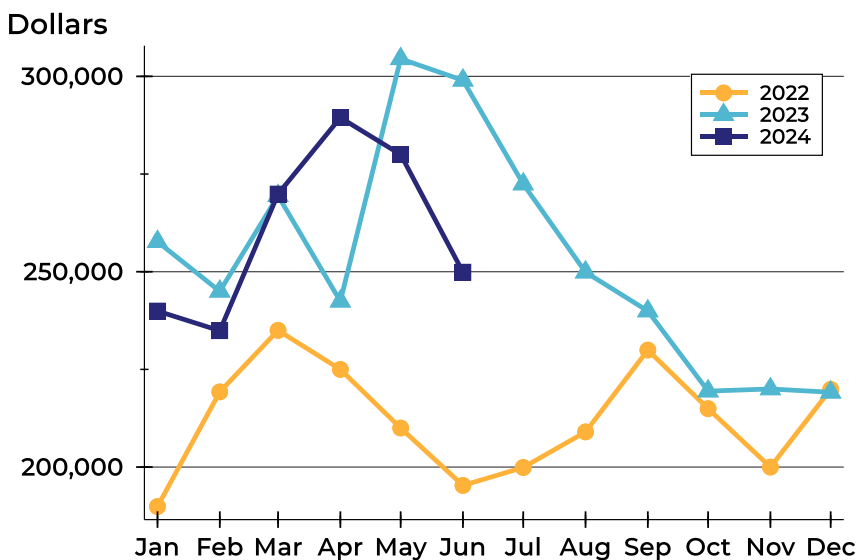
Topeka Metropolitan Area Active Listings Analysis

Average Price



Month	2022	2023	2024
January	248,769	341,343	289,475
February	266,806	330,989	288,488
March	287,764	345,258	309,138
April	270,742	321,092	317,221
May	246,841	380,017	320,894
June	242,098	357,000	291,574
July	284,625	305,503	
August	313,055	305,677	
September	298,772	299,458	
October	289,847	270,048	
November	279,594	276,429	
December	300,614	279,310	

Median Price

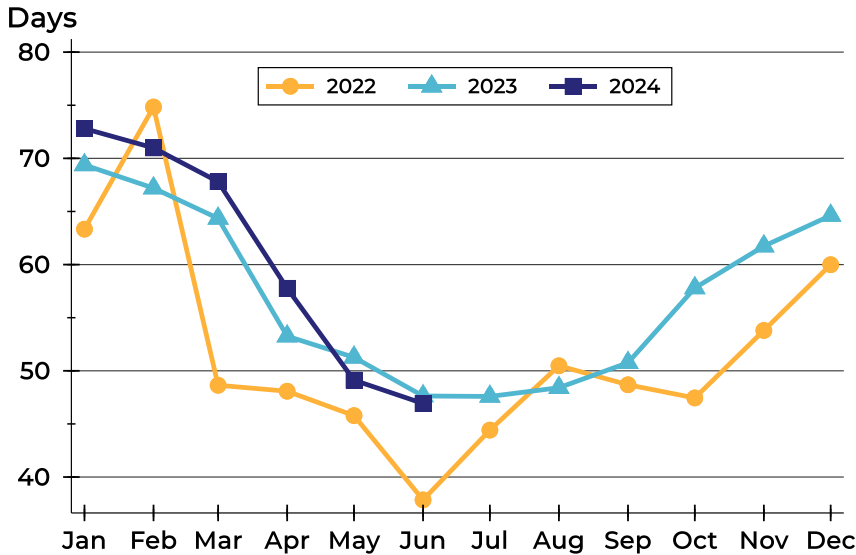


Month	2022	2023	2024
January	189,900	257,700	239,950
February	219,250	245,000	234,900
March	235,000	269,450	269,900
April	225,000	242,450	289,450
May	210,000	304,500	280,000
June	195,300	299,000	249,900
July	199,900	272,450	
August	209,000	249,900	
September	229,950	239,950	
October	214,950	219,450	
November	200,000	220,000	
December	219,900	219,150	



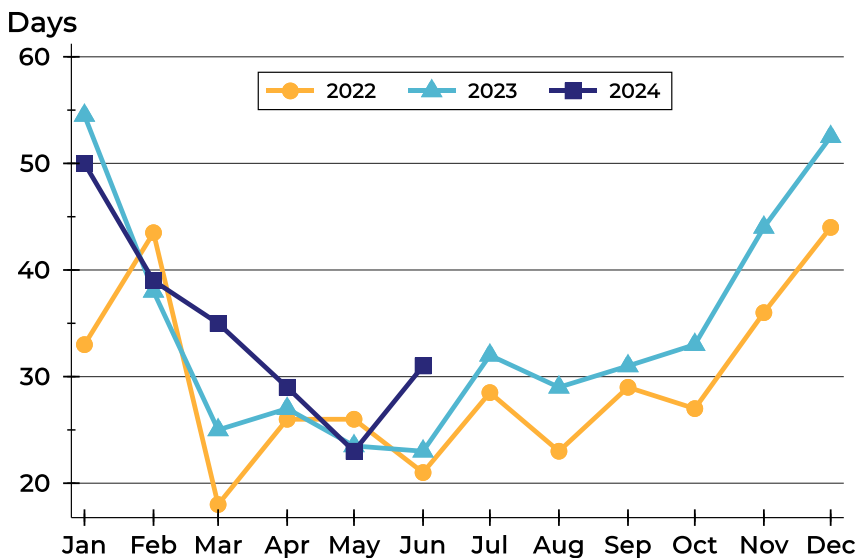
Topeka Metropolitan Area Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	63	69	73
February	75	67	71
March	49	64	68
April	48	53	58
May	46	51	49
June	38	48	47
July	44	48	
August	50	48	
September	49	51	
October	47	58	
November	54	62	
December	60	65	

Median DOM



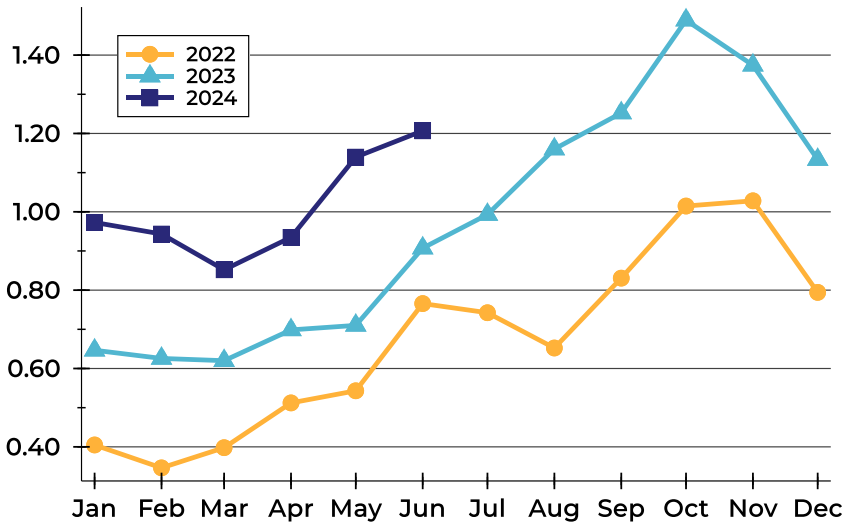
Month	2022	2023	2024
January	33	55	50
February	44	38	39
March	18	25	35
April	26	27	29
May	26	24	23
June	21	23	31
July	29	32	
August	23	29	
September	29	31	
October	27	33	
November	36	44	
December	44	53	



Topeka Metropolitan Area Months' Supply Analysis

Months' Supply by Month

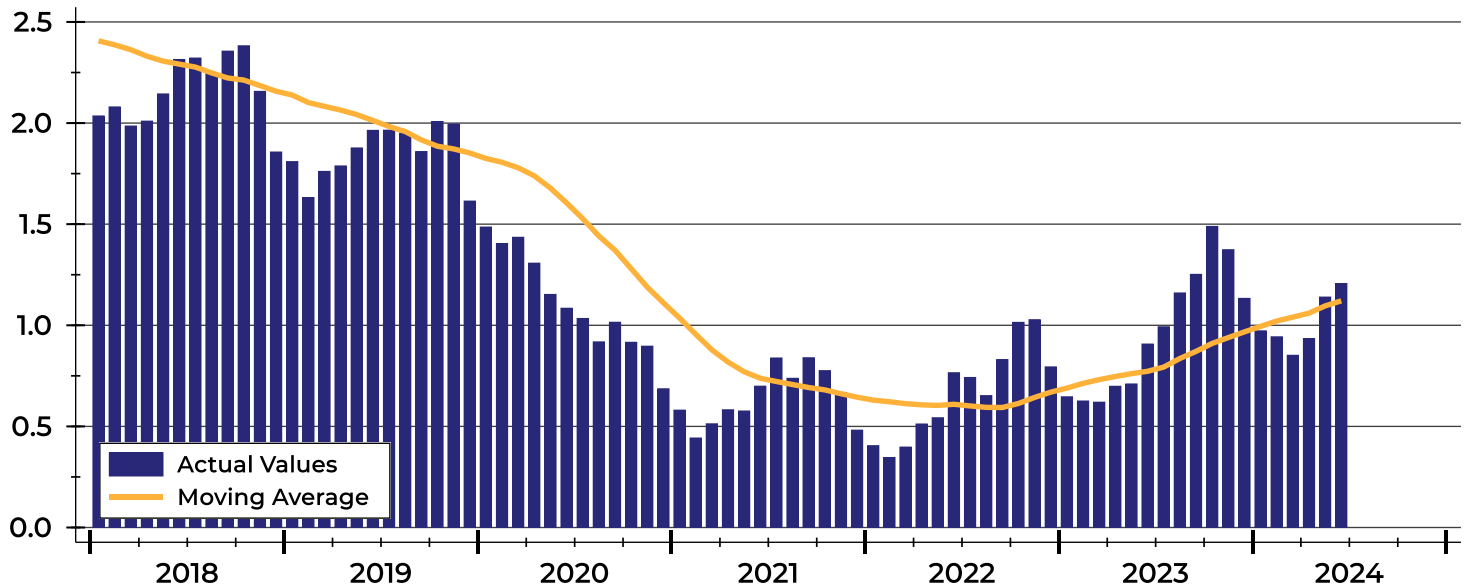
Months



Month	2022	2023	2024
January	0.4	0.6	1.0
February	0.3	0.6	0.9
March	0.4	0.6	0.9
April	0.5	0.7	0.9
May	0.5	0.7	1.1
June	0.8	0.9	1.2
July	0.7	1.0	
August	0.7	1.2	
September	0.8	1.3	
October	1.0	1.5	
November	1.0	1.4	
December	0.8	1.1	

History of Month's Supply

Months





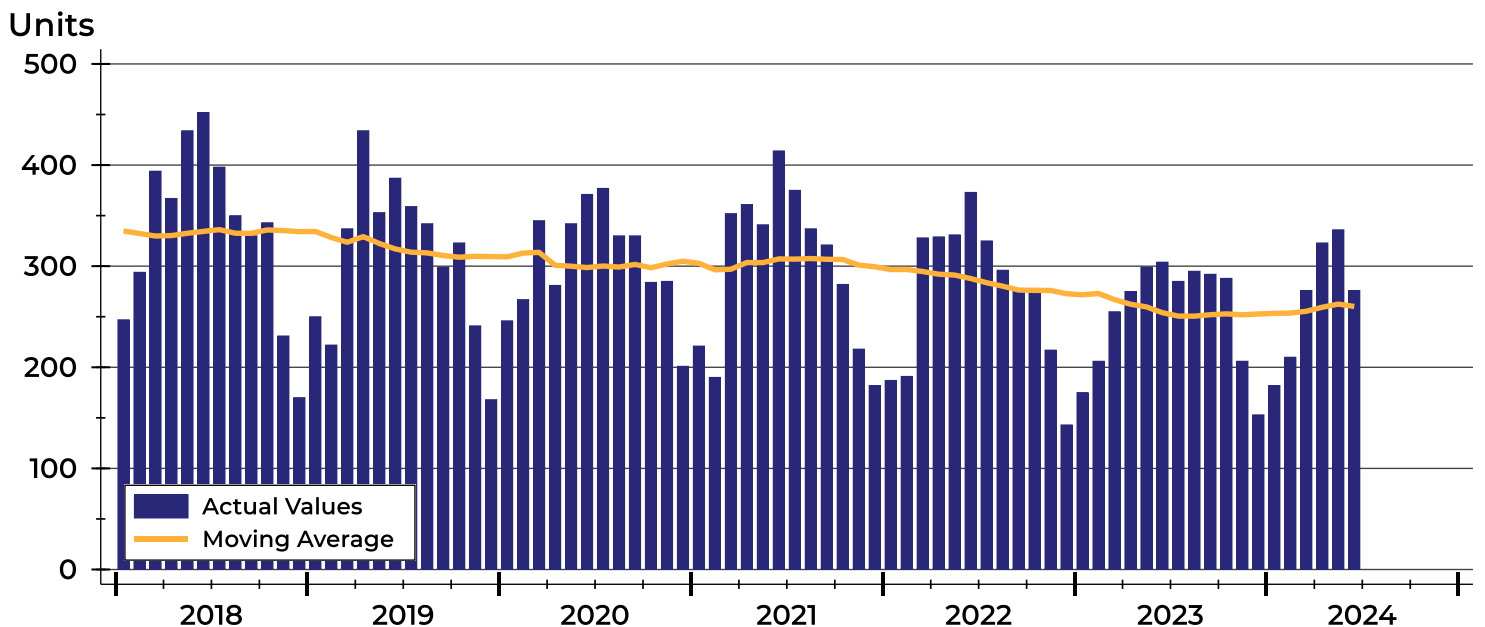
Topeka Metropolitan Area New Listings Analysis

Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	276	304	-9.2%
	Volume (1,000s)	62,664	75,062	-16.5%
	Average List Price	227,043	246,915	-8.0%
	Median List Price	215,000	225,000	-4.4%
Year-to-Date	New Listings	1,603	1,514	5.9%
	Volume (1,000s)	379,529	337,610	12.4%
	Average List Price	236,762	222,992	6.2%
	Median List Price	203,900	189,250	7.7%

A total of 276 new listings were added in the Topeka MSA during June, down 9.2% from the same month in 2023. Year-to-date the Topeka MSA has seen 1,603 new listings.

The median list price of these homes was \$215,000 down from \$225,000 in 2023.

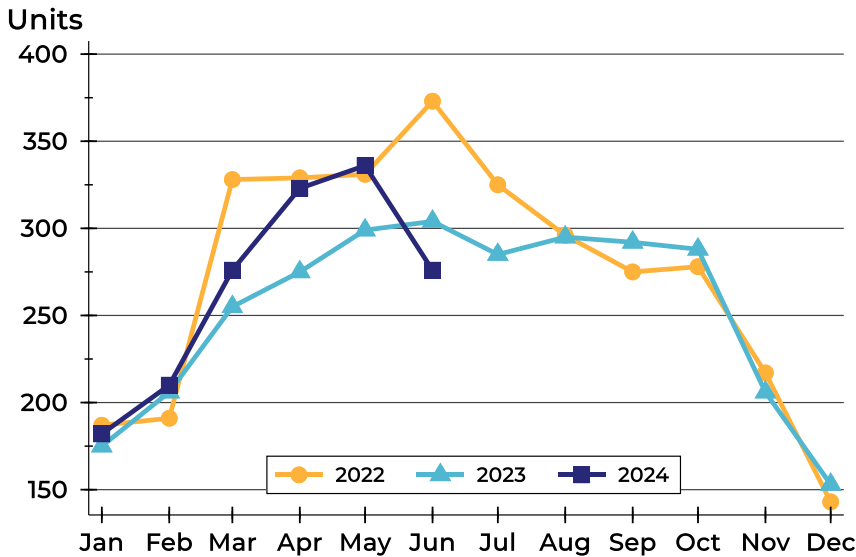
History of New Listings





Topeka Metropolitan Area New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	187	175	182
February	191	206	210
March	328	255	276
April	329	275	323
May	331	299	336
June	373	304	276
July	325	285	
August	296	295	
September	275	292	
October	278	288	
November	217	206	
December	143	153	

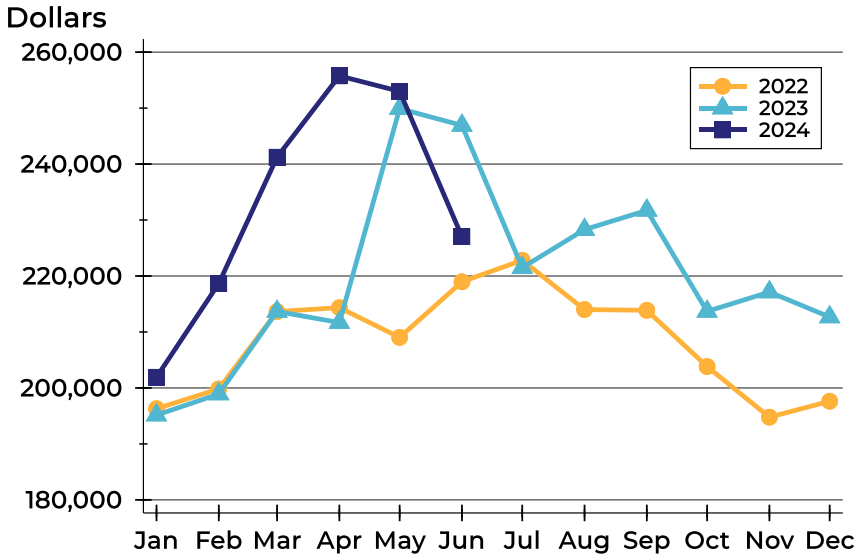
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	14,950	14,950	15	15	105.0%	105.0%
\$25,000-\$49,999	5	1.8%	42,545	45,000	23	21	94.8%	100.0%
\$50,000-\$99,999	37	13.4%	75,720	79,900	12	7	98.8%	100.0%
\$100,000-\$124,999	14	5.1%	111,971	113,700	13	9	95.8%	100.0%
\$125,000-\$149,999	27	9.8%	136,804	135,000	7	4	100.8%	100.0%
\$150,000-\$174,999	17	6.2%	162,991	164,900	9	3	99.8%	100.0%
\$175,000-\$199,999	25	9.1%	185,138	185,000	9	7	99.9%	100.0%
\$200,000-\$249,999	50	18.1%	228,939	230,000	10	8	99.2%	100.0%
\$250,000-\$299,999	40	14.5%	278,697	279,900	9	5	99.5%	100.0%
\$300,000-\$399,999	35	12.7%	345,388	339,900	15	12	99.4%	100.0%
\$400,000-\$499,999	13	4.7%	444,927	450,000	17	17	98.9%	100.0%
\$500,000-\$749,999	10	3.6%	559,171	549,957	17	20	99.0%	100.0%
\$750,000-\$999,999	1	0.4%	900,000	900,000	6	6	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



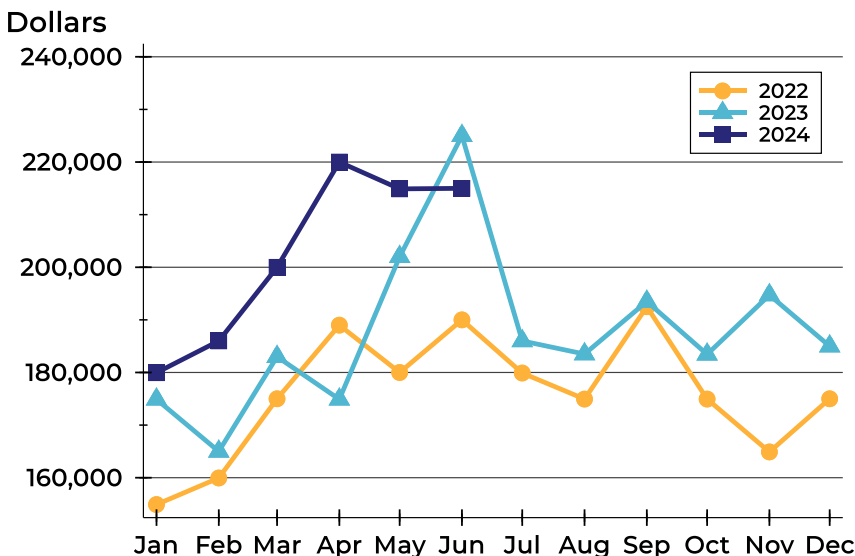
Topeka Metropolitan Area New Listings Analysis

Average Price



Month	2022	2023	2024
January	196,296	195,145	201,910
February	199,819	198,918	218,664
March	213,649	213,666	241,231
April	214,354	211,683	255,761
May	209,033	249,910	252,999
June	218,973	246,915	227,043
July	222,812	221,496	
August	214,004	228,295	
September	213,872	231,725	
October	203,824	213,677	
November	194,779	217,135	
December	197,626	212,673	

Median Price



Month	2022	2023	2024
January	154,900	174,900	179,950
February	159,950	165,000	186,000
March	175,000	183,000	200,000
April	189,000	174,900	220,000
May	180,000	202,000	214,900
June	190,000	225,000	215,000
July	179,900	186,000	
August	174,950	183,500	
September	192,500	193,500	
October	174,950	183,450	
November	164,900	194,725	
December	175,000	185,000	



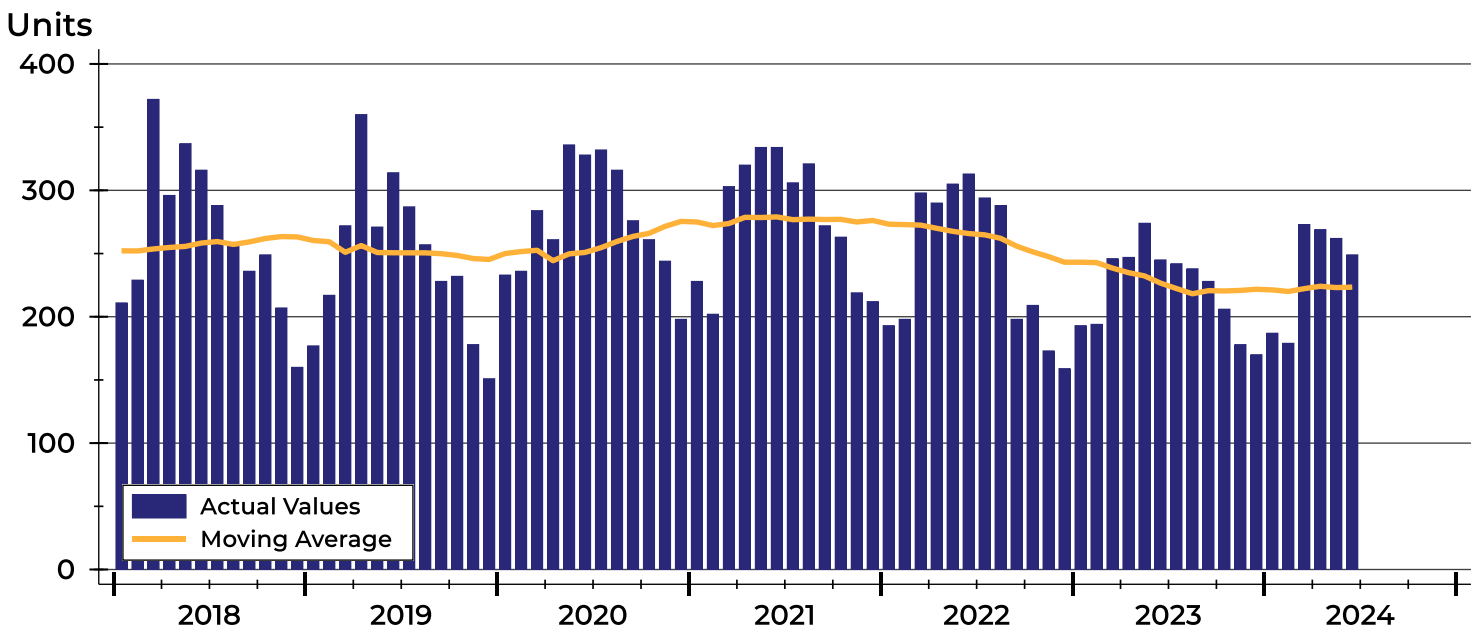
Topeka Metropolitan Area Contracts Written Analysis

Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		249	245	1.6%	1,419	1,399	1.4%
Volume (1,000s)		58,179	59,693	-2.5%	326,885	298,238	9.6%
Average	Sale Price	233,652	243,644	-4.1%	230,363	213,179	8.1%
	Days on Market	26	16	62.5%	25	18	38.9%
	Percent of Original	97.8%	99.2%	-1.4%	97.6%	99.0%	-1.4%
Median	Sale Price	218,400	225,000	-2.9%	199,900	180,000	11.1%
	Days on Market	6	4	50.0%	5	4	25.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 249 contracts for sale were written in the Topeka MSA during the month of June, up from 245 in 2023. The median list price of these homes was \$218,400, down from \$225,000 the prior year.

Half of the homes that went under contract in June were on the market less than 6 days, compared to 4 days in June 2023.

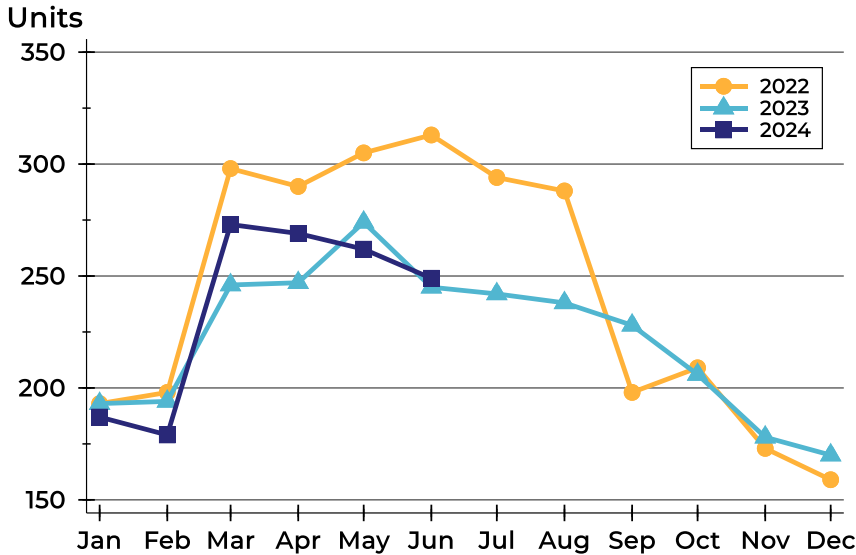
History of Contracts Written





Topeka Metropolitan Area Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	193	193	187
February	198	194	179
March	298	246	273
April	290	247	269
May	305	274	262
June	313	245	249
July	294	242	
August	288	238	
September	198	228	
October	209	206	
November	173	178	
December	159	170	

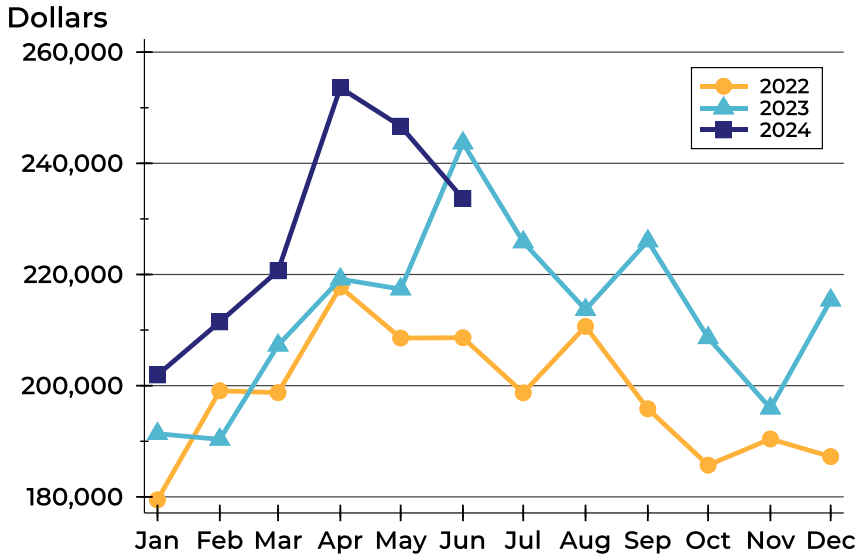
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	5,000	5,000	11	11	110.0%	110.0%
\$25,000-\$49,999	5	2.0%	40,680	45,000	35	41	92.4%	100.0%
\$50,000-\$99,999	27	10.8%	79,920	81,900	17	5	97.1%	100.0%
\$100,000-\$124,999	16	6.4%	113,666	114,975	20	10	93.1%	95.2%
\$125,000-\$149,999	30	12.0%	137,763	139,925	19	5	99.5%	100.0%
\$150,000-\$174,999	16	6.4%	161,888	161,250	16	3	99.4%	100.0%
\$175,000-\$199,999	19	7.6%	186,082	186,000	41	6	98.6%	100.0%
\$200,000-\$249,999	40	16.1%	229,920	231,950	23	7	98.2%	100.0%
\$250,000-\$299,999	40	16.1%	276,980	279,900	18	4	99.5%	100.0%
\$300,000-\$399,999	29	11.6%	356,936	357,770	19	7	98.4%	100.0%
\$400,000-\$499,999	18	7.2%	455,269	453,750	46	36	96.7%	97.9%
\$500,000-\$749,999	7	2.8%	588,400	599,000	109	67	90.5%	92.3%
\$750,000-\$999,999	1	0.4%	794,900	794,900	55	55	89.3%	89.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



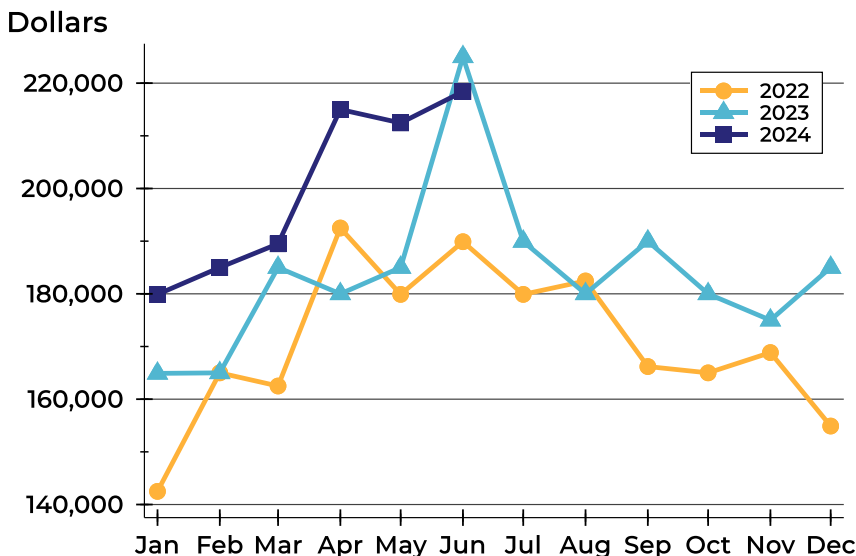
Topeka Metropolitan Area Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	179,460	191,355	201,928
February	199,090	190,345	211,473
March	198,740	207,268	220,663
April	217,752	219,182	253,603
May	208,576	217,376	246,686
June	208,632	243,644	233,652
July	198,718	225,847	
August	210,662	213,666	
September	195,832	226,032	
October	185,711	208,608	
November	190,417	195,948	
December	187,241	215,379	

Median Price

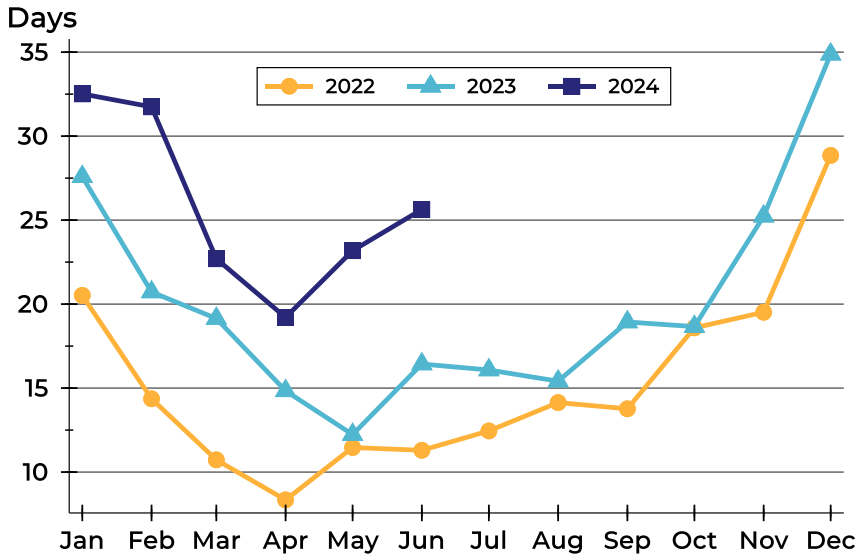


Month	2022	2023	2024
January	142,500	164,900	179,900
February	165,000	165,000	185,000
March	162,500	185,000	189,500
April	192,500	180,000	215,000
May	179,900	185,000	212,450
June	189,900	225,000	218,400
July	179,900	189,950	
August	182,450	180,000	
September	166,200	190,000	
October	165,000	180,000	
November	168,850	175,000	
December	154,900	185,000	



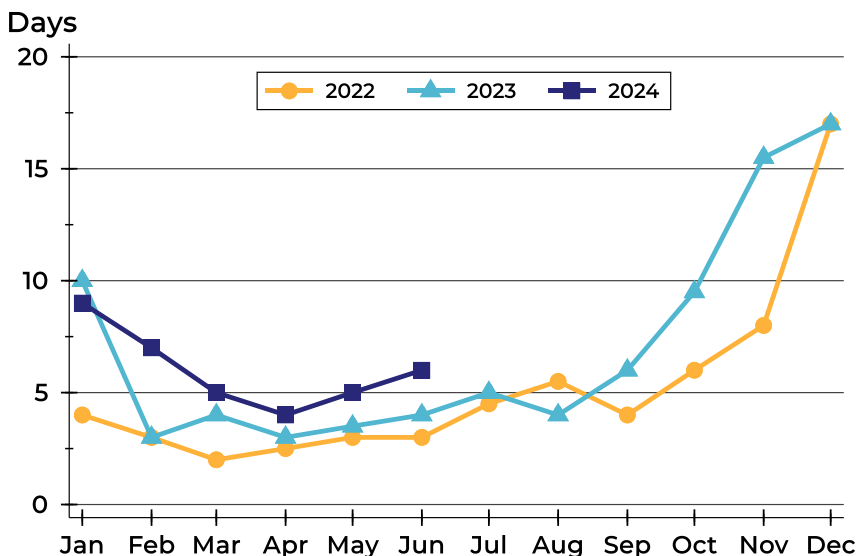
Topeka Metropolitan Area Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	21	28	33
February	14	21	32
March	11	19	23
April	8	15	19
May	11	12	23
June	11	16	26
July	12	16	
August	14	15	
September	14	19	
October	19	19	
November	20	25	
December	29	35	

Median DOM



Month	2022	2023	2024
January	4	10	9
February	3	3	7
March	2	4	5
April	3	3	4
May	3	4	5
June	3	4	6
July	5	5	
August	6	4	
September	4	6	
October	6	10	
November	8	16	
December	17	17	



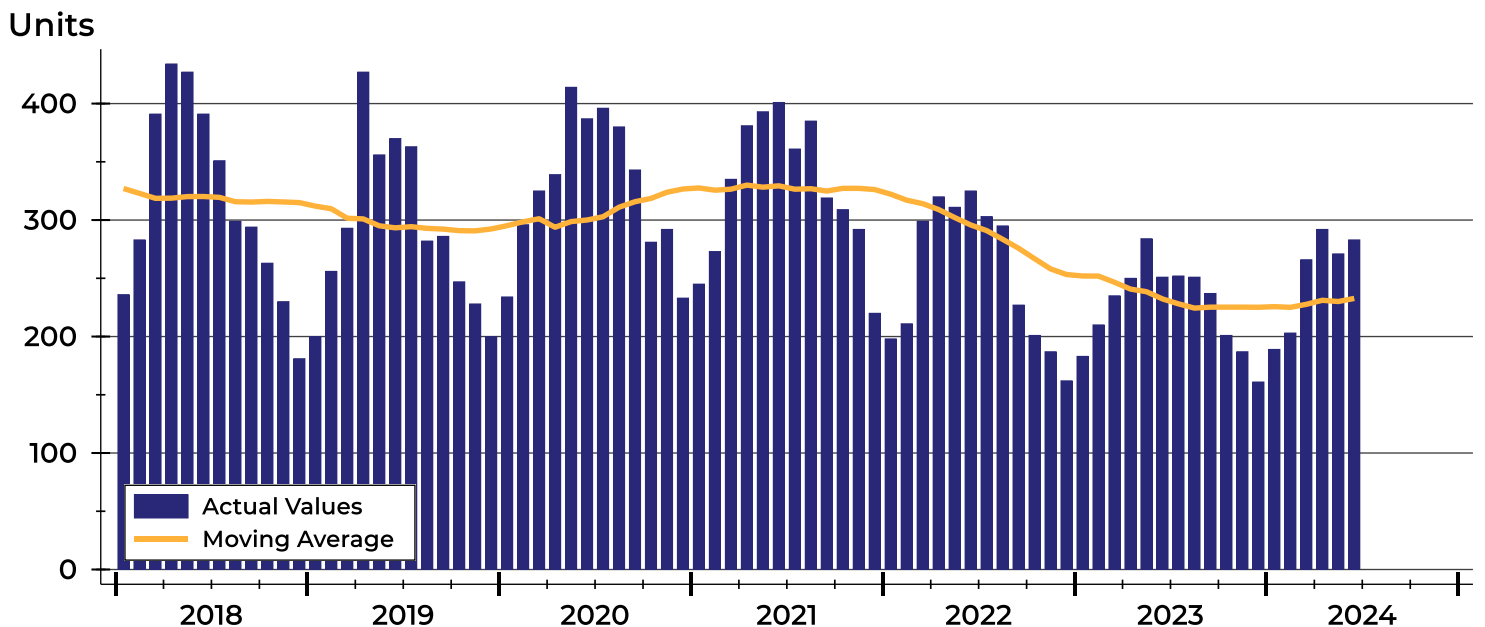
Topeka Metropolitan Area Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		283	251	12.7%
Volume (1,000s)		73,742	60,436	22.0%
Average	List Price	260,573	240,782	8.2%
	Days on Market	26	15	73.3%
	Percent of Original	97.8%	98.8%	-1.0%
Median	List Price	230,000	215,000	7.0%
	Days on Market	7	5	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 283 listings in the Topeka MSA had contracts pending at the end of June, up from 251 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

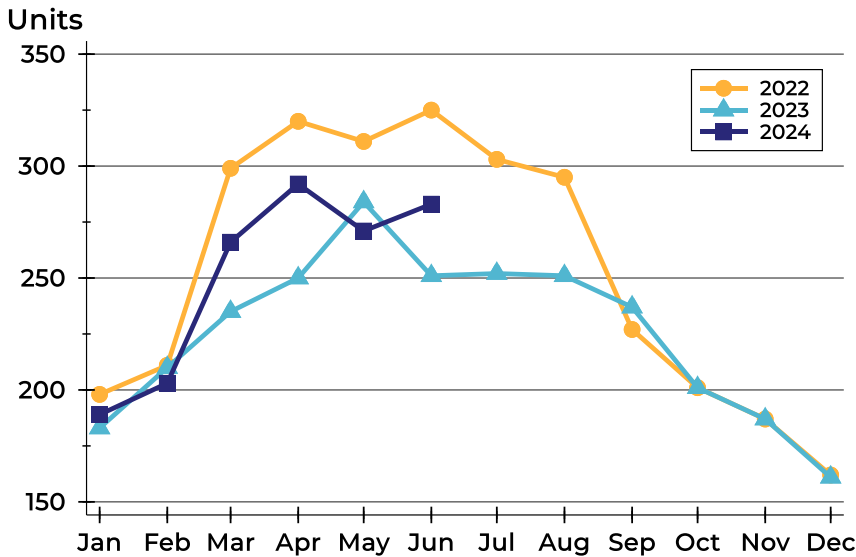
History of Pending Contracts





Topeka Metropolitan Area Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	198	183	189
February	211	210	203
March	299	235	266
April	320	250	292
May	311	284	271
June	325	251	283
July	303	252	
August	295	251	
September	227	237	
October	201	201	
November	187	187	
December	162	161	

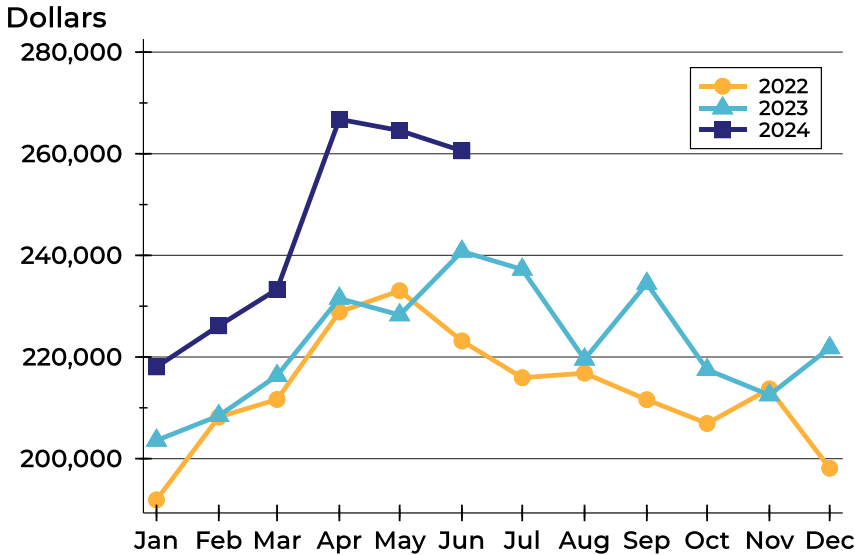
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	4	1.4%	42,375	45,000	28	29	97.4%	100.0%
\$50,000-\$99,999	23	8.1%	80,609	83,800	23	7	99.0%	100.0%
\$100,000-\$124,999	16	5.7%	114,516	115,000	27	20	95.0%	95.6%
\$125,000-\$149,999	31	11.0%	138,445	139,950	18	5	97.8%	100.0%
\$150,000-\$174,999	21	7.4%	162,243	162,500	13	3	99.3%	100.0%
\$175,000-\$199,999	23	8.1%	187,520	189,000	35	6	98.3%	100.0%
\$200,000-\$249,999	39	13.8%	227,010	225,000	22	6	98.5%	100.0%
\$250,000-\$299,999	45	15.9%	277,581	279,900	20	4	98.2%	100.0%
\$300,000-\$399,999	38	13.4%	351,549	354,950	20	8	97.9%	100.0%
\$400,000-\$499,999	25	8.8%	455,958	454,217	38	26	97.2%	97.9%
\$500,000-\$749,999	13	4.6%	599,292	575,000	80	60	93.1%	93.6%
\$750,000-\$999,999	3	1.1%	854,967	794,900	31	38	96.4%	100.0%
\$1,000,000 and up	1	0.4%	1,400,000	1,400,000	0	0	100.0%	100.0%



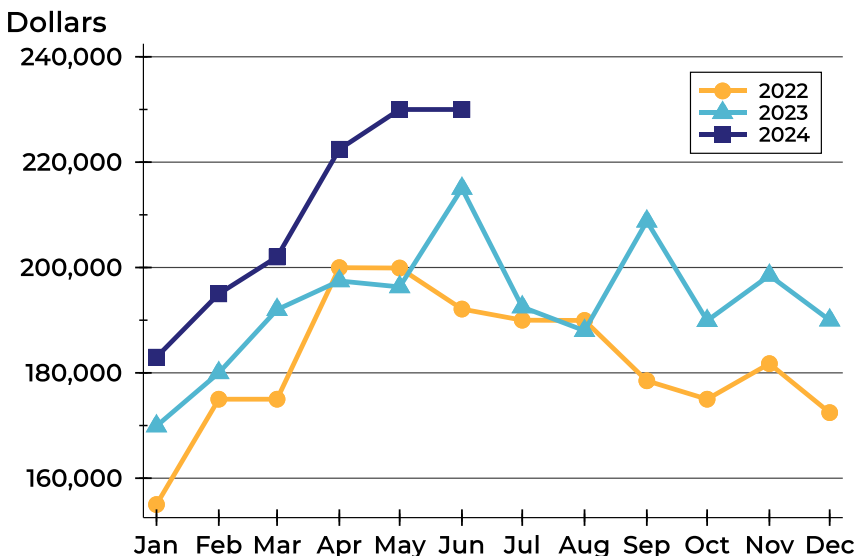
Topeka Metropolitan Area Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	191,884	203,579	218,052
February	208,192	208,451	226,143
March	211,646	216,317	233,317
April	228,862	231,527	266,784
May	233,045	228,270	264,574
June	223,160	240,782	260,573
July	215,927	237,237	
August	216,826	219,548	
September	211,596	234,464	
October	206,921	217,509	
November	213,715	212,523	
December	198,114	221,795	

Median Price

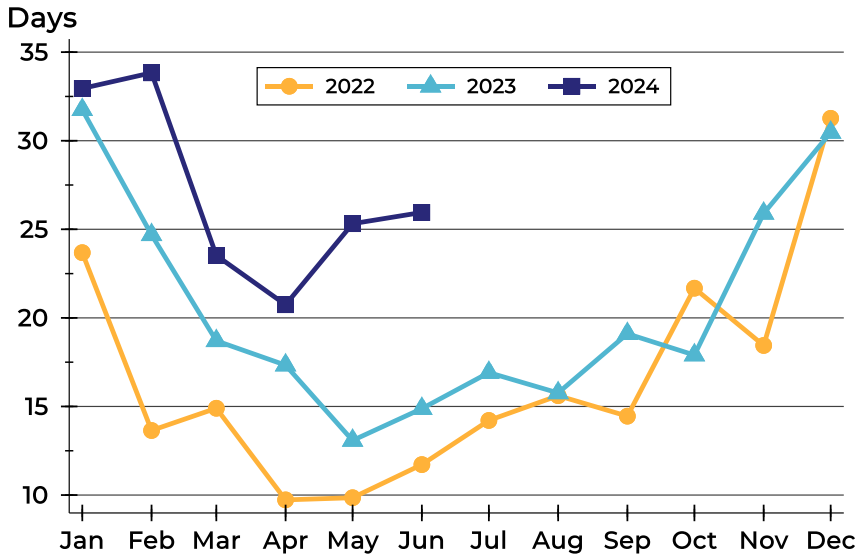


Month	2022	2023	2024
January	155,000	169,900	182,980
February	175,000	180,000	195,000
March	175,000	192,000	202,000
April	199,975	197,450	222,450
May	199,900	196,320	230,000
June	192,110	215,000	230,000
July	190,000	192,500	
August	189,950	188,000	
September	178,500	208,777	
October	175,000	189,900	
November	181,750	198,500	
December	172,450	190,000	



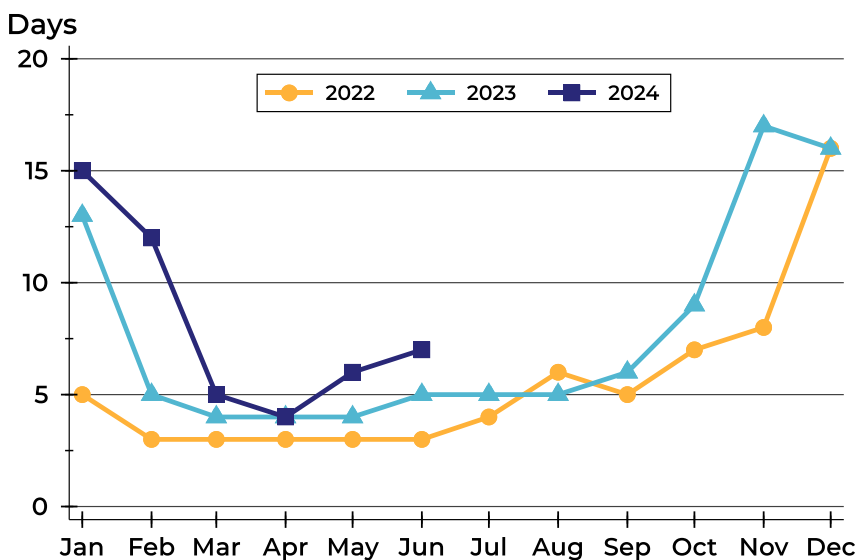
Topeka Metropolitan Area Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	24	32	33
February	14	25	34
March	15	19	24
April	10	17	21
May	10	13	25
June	12	15	26
July	14	17	
August	16	16	
September	14	19	
October	22	18	
November	18	26	
December	31	30	

Median DOM



Month	2022	2023	2024
January	5	13	15
February	3	5	12
March	3	4	5
April	3	4	4
May	3	4	6
June	3	5	7
July	4	5	
August	6	5	
September	5	6	
October	7	9	
November	8	17	
December	16	16	

Sold Listings by Price Range Year-to-Date for Topeka Area

June 2024																	
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	YTD2024	YTD2023	YTD2022	YTD2021	
\$1-\$29,999	1	2	1	4	7	3							18	27	38	42	
\$30,000-\$39,999	3	7	3	6	3	0							22	26	27	30	
\$40,000-\$49,999	7	4	5	5	1	1							23	32	24	40	
\$50,000-\$59,999	1	2	6	2	5	2							18	52	42	54	
\$60,000-\$69,999	5	6	8	12	8	4							43	57	54	60	
\$70,000-\$79,999	6	5	5	5	5	5							31	37	53	52	
\$80,000-\$89,999	5	5	10	25	9	13							67	44	53	66	
\$90,000-\$99,999	7	4	5	4	5	5							30	56	45	62	
\$100,000-\$119,999	10	8	14	11	9	11							63	77	88	114	
\$120,000-\$139,999	7	13	12	21	14	9							76	88	135	137	
\$140,000-\$159,999	14	14	20	23	21	13							105	113	118	125	
\$160,000-\$179,999	15	17	18	17	20	29							116	103	105	132	
\$180,000-\$199,999	15	11	19	22	21	18							106	91	90	116	
\$200,000-\$249,999	24	27	19	46	49	42							207	184	204	217	
\$250,000-\$299,999	26	20	26	28	44	34							178	149	165	133	
\$300,000-\$399,999	14	14	24	36	46	46							180	157	159	146	
\$400,000-\$499,999	9	4	15	7	14	21							70	66	79	52	
\$500,000 or more	4	10	9	8	21	16							68	54	70	31	
TOTALS	173	173	219	282	302	272	0	0	0	0	0	0	1421	1413	1549	1609	



**June
2024**

Sunflower MLS Statistics



Wabaunsee County Housing Report



Market Overview

Wabaunsee County Home Sales Rose in June

Total home sales in Wabaunsee County rose by 25.0% last month to 5 units, compared to 4 units in June 2023. Total sales volume was \$1.3 million, up 21.2% from a year earlier.

The median sale price in June was \$200,000, down from \$217,000 a year earlier. Homes that sold in June were typically on the market for 1 days and sold for 100.0% of their list prices.

Wabaunsee County Active Listings Up at End of June

The total number of active listings in Wabaunsee County at the end of June was 6 units, up from 3 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$459,950.

During June, a total of 5 contracts were written up from 1 in June 2023. At the end of the month, there were 7 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Denise Humphrey, Chief Executive Officer
 Sunflower Association of REALTORS®
 3646 SW Plass
 Topeka, KS 66611
 785-267-3215
denise@sunflowerrealtors.com
www.SunflowerRealtors.com



**June
2024**

Sunflower MLS Statistics



Wabaunsee County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		5	4	4	20	18	15
Change from prior year		25.0%	0.0%	0.0%	11.1%	20.0%	-21.1%
Active Listings		6	3	2	N/A	N/A	N/A
Change from prior year		100.0%	50.0%	-33.3%			
Months' Supply		2.0	0.9	0.5	N/A	N/A	N/A
Change from prior year		122.2%	80.0%	-28.6%			
New Listings		5	1	5	32	18	21
Change from prior year		400.0%	-80.0%	-28.6%	77.8%	-14.3%	-27.6%
Contracts Written		5	1	6	24	16	19
Change from prior year		400.0%	-83.3%	-25.0%	50.0%	-15.8%	-24.0%
Pending Contracts		7	3	6	N/A	N/A	N/A
Change from prior year		133.3%	-50.0%	-14.3%			
Sales Volume (1,000s)		1,305	1,077	1,487	5,369	4,970	4,179
Change from prior year		21.2%	-27.6%	44.2%	8.0%	18.9%	-1.2%
Average	Sale Price	261,000	269,250	371,625	268,443	276,083	278,600
	Change from prior year	-3.1%	-27.5%	44.3%	-2.8%	-0.9%	25.2%
	List Price of Actives	415,508	301,300	297,500	N/A	N/A	N/A
	Change from prior year	37.9%	1.3%	360.0%			
	Days on Market	8	30	11	42	17	31
Change from prior year	-73.3%	172.7%	0.0%	147.1%	-45.2%	40.9%	
Percent of List	98.8%	97.2%	102.0%	97.8%	97.8%	99.5%	
Change from prior year	1.6%	-4.7%	2.0%	0.0%	-1.7%	3.8%	
Percent of Original	97.3%	93.1%	102.0%	93.1%	96.9%	98.5%	
Change from prior year	4.5%	-8.7%	2.0%	-3.9%	-1.6%	2.9%	
Median	Sale Price	200,000	217,000	215,750	245,000	169,500	216,500
	Change from prior year	-7.8%	0.6%	30.6%	44.5%	-21.7%	44.3%
	List Price of Actives	459,950	229,900	297,500	N/A	N/A	N/A
	Change from prior year	100.1%	-22.7%	331.2%			
	Days on Market	1	26	8	13	3	8
Change from prior year	-96.2%	225.0%	0.0%	333.3%	-62.5%	0.0%	
Percent of List	100.0%	98.4%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	1.6%	-1.6%	0.0%	0.0%	0.0%	0.0%	
Percent of Original	100.0%	98.0%	100.0%	98.7%	99.6%	100.0%	
Change from prior year	2.0%	-2.0%	0.0%	-0.9%	-0.4%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Wabaunsee County Closed Listings Analysis

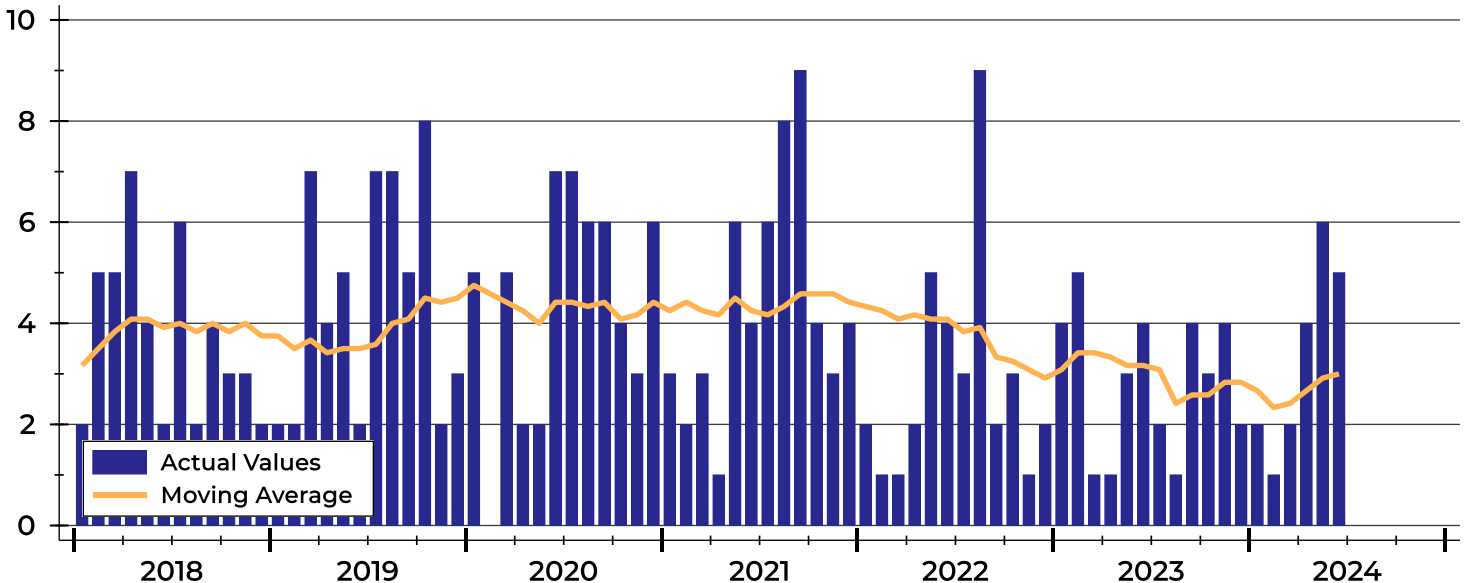
Summary Statistics for Closed Listings		2024	June 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		5	4	25.0%	20	18	11.1%
Volume (1,000s)		1,305	1,077	21.2%	5,369	4,970	8.0%
Months' Supply		2.0	0.9	122.2%	N/A	N/A	N/A
Average	Sale Price	261,000	269,250	-3.1%	268,443	276,083	-2.8%
	Days on Market	8	30	-73.3%	42	17	147.1%
	Percent of List	98.8%	97.2%	1.6%	97.8%	97.8%	0.0%
	Percent of Original	97.3%	93.1%	4.5%	93.1%	96.9%	-3.9%
Median	Sale Price	200,000	217,000	-7.8%	245,000	169,500	44.5%
	Days on Market	1	26	-96.2%	13	3	333.3%
	Percent of List	100.0%	98.4%	1.6%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	98.0%	2.0%	98.7%	99.6%	-0.9%

A total of 5 homes sold in Wabaunsee County in June, up from 4 units in June 2023. Total sales volume rose to \$1.3 million compared to \$1.1 million in the previous year.

The median sales price in June was \$200,000, down 7.8% compared to the prior year. Median days on market was 1 days, down from 13 days in May, and down from 26 in June 2023.

History of Closed Listings

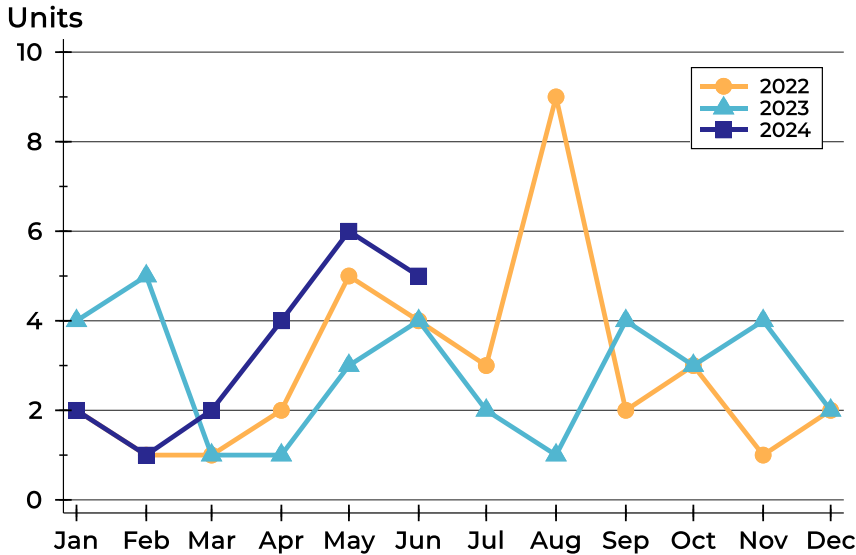
Units





Wabaunsee County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	2	4	2
February	1	5	1
March	1	1	2
April	2	1	4
May	5	3	6
June	4	4	5
July	3	2	
August	9	1	
September	2	4	
October	3	3	
November	1	4	
December	2	2	

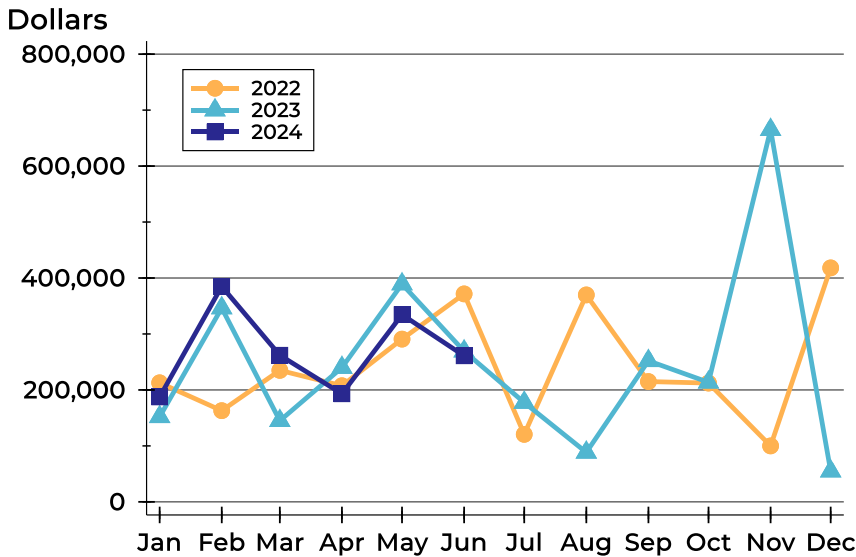
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	20.0%	0.0	120,000	120,000	28	28	100.0%	100.0%	92.3%	92.3%
\$125,000-\$149,999	0	0.0%	12.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	20.0%	0.0	175,000	175,000	1	1	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	1	20.0%	0.0	200,000	200,000	0	0	108.1%	108.1%	108.1%	108.1%
\$250,000-\$299,999	1	20.0%	4.0	295,000	295,000	0	0	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	18.0	515,000	515,000	12	12	86.0%	86.0%	86.0%	86.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



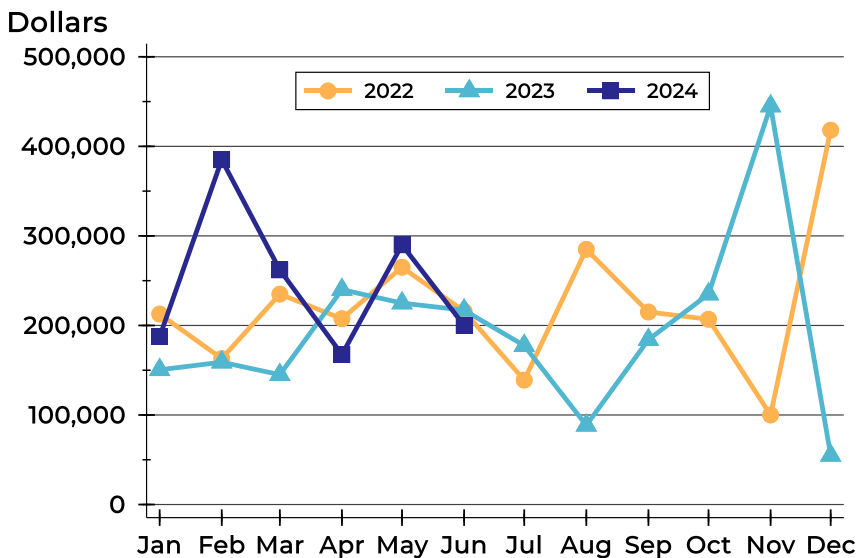
Wabaunsee County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	212,750	152,000	187,500
February	163,000	346,400	385,000
March	235,000	145,000	262,000
April	207,500	240,000	193,125
May	290,800	389,167	334,558
June	371,625	269,250	261,000
July	120,667	177,500	
August	369,778	88,450	
September	215,000	252,048	
October	212,300	213,667	
November	100,000	665,000	
December	418,085	54,875	

Median Price

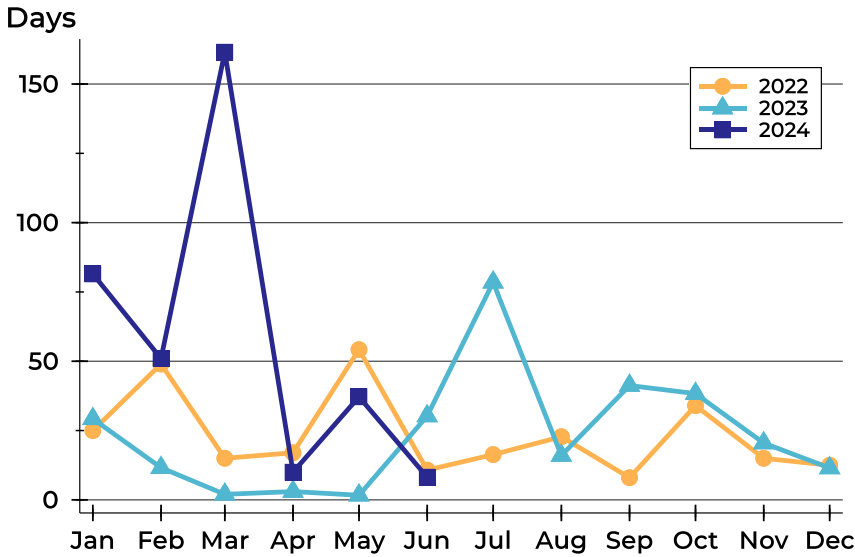


Month	2022	2023	2024
January	212,750	150,500	187,500
February	163,000	159,000	385,000
March	235,000	145,000	262,000
April	207,500	240,000	167,500
May	265,000	225,000	290,000
June	215,750	217,000	200,000
July	139,000	177,500	
August	285,000	88,450	
September	215,000	184,095	
October	206,900	235,000	
November	100,000	445,000	
December	418,085	54,875	



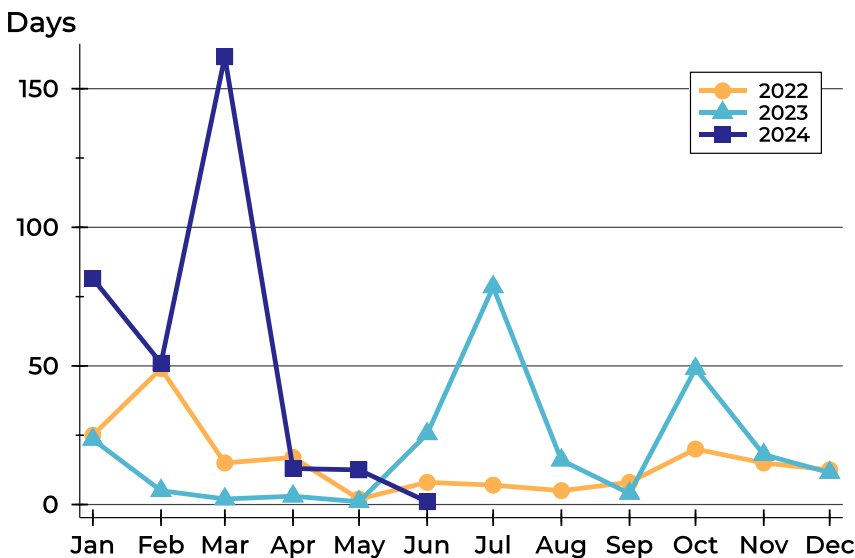
Wabaunsee County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	25	29	82
February	49	12	51
March	15	2	162
April	17	3	10
May	54	2	37
June	11	30	8
July	16	79	
August	23	16	
September	8	41	
October	34	38	
November	15	21	
December	13	12	

Median DOM



Month	2022	2023	2024
January	25	24	82
February	49	5	51
March	15	2	162
April	17	3	13
May	2	1	13
June	8	26	1
July	7	79	
August	5	16	
September	8	4	
October	20	49	
November	15	18	
December	13	12	



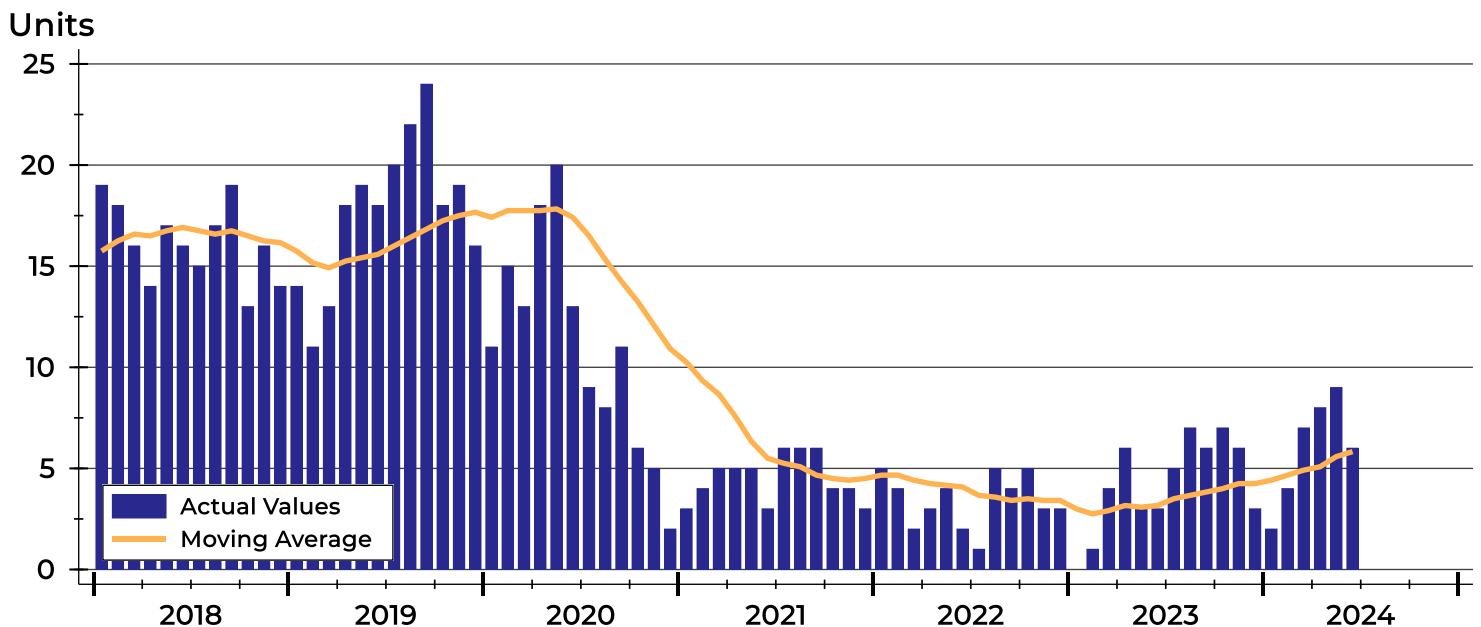
Wabaunsee County Active Listings Analysis

Summary Statistics for Active Listings		2024	End of June 2023	Change
Active Listings		6	3	100.0%
Volume (1,000s)		2,493	904	175.8%
Months' Supply		2.0	0.9	122.2%
Average	List Price	415,508	301,300	37.9%
	Days on Market	74	63	17.5%
	Percent of Original	92.1%	92.0%	0.1%
Median	List Price	459,950	229,900	100.1%
	Days on Market	58	81	-28.4%
	Percent of Original	92.6%	92.0%	0.7%

A total of 6 homes were available for sale in Wabaunsee County at the end of June. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$459,950, up 100.1% from 2023. The typical time on market for active listings was 58 days, down from 81 days a year earlier.

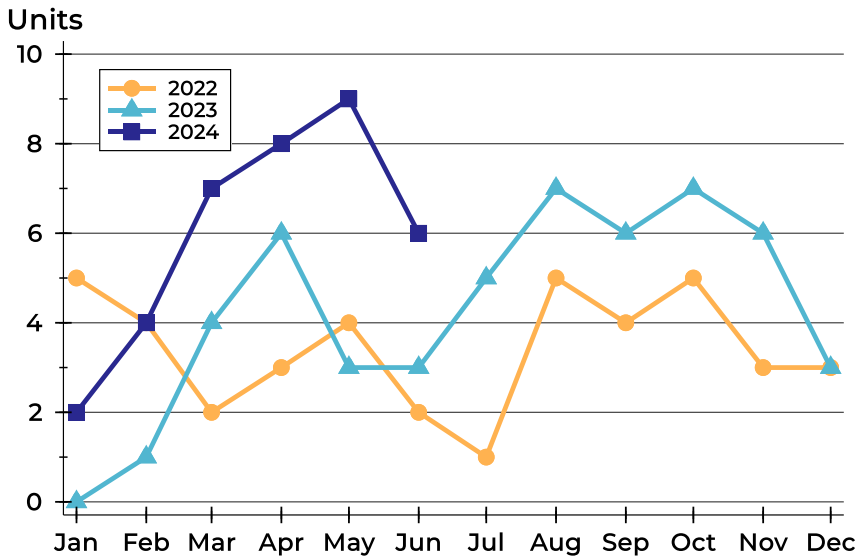
History of Active Listings





Wabaunsee County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	5	0	2
February	4	1	4
March	2	4	7
April	3	6	8
May	4	3	9
June	2	3	6
July	1	5	
August	5	7	
September	4	6	
October	5	7	
November	3	6	
December	3	3	

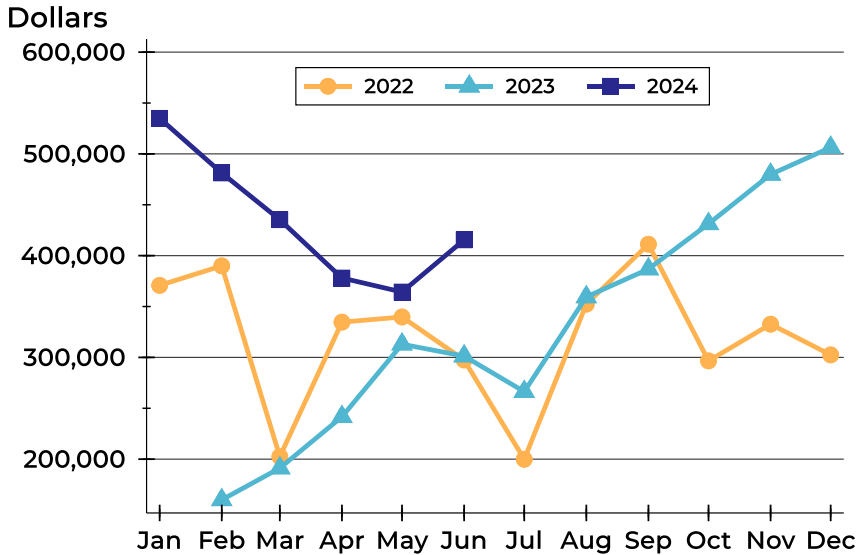
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	16.7%	N/A	75,650	75,650	45	45	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	12.0	130,000	130,000	25	25	90.9%	90.9%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	16.7%	4.0	289,900	289,900	38	38	90.6%	90.6%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	3	50.0%	18.0	665,833	675,000	112	115	90.3%	94.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



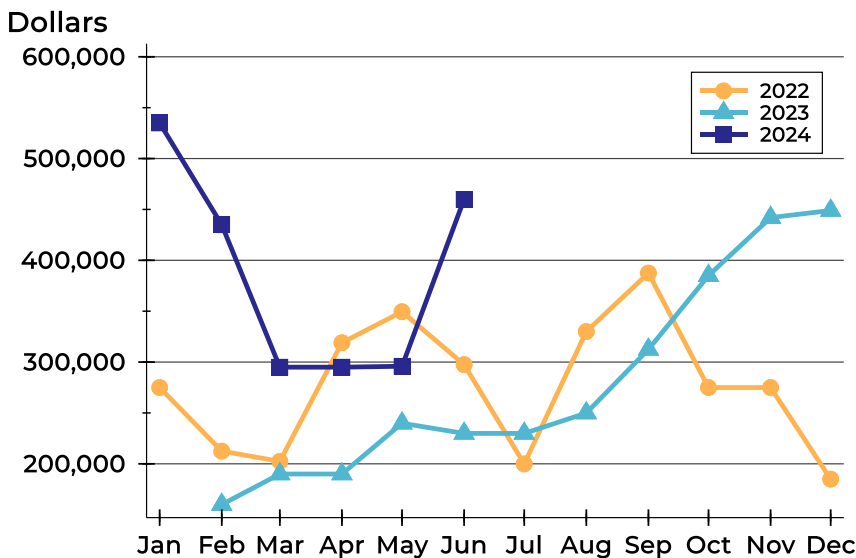
Wabaunsee County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	370,800	N/A	535,000
February	390,000	160,000	481,250
March	202,450	191,225	435,286
April	334,667	241,667	378,063
May	339,750	312,967	364,272
June	297,500	301,300	415,508
July	199,900	266,360	
August	352,360	359,414	
September	411,250	386,833	
October	296,600	431,271	
November	332,667	479,833	
December	302,500	506,333	

Median Price

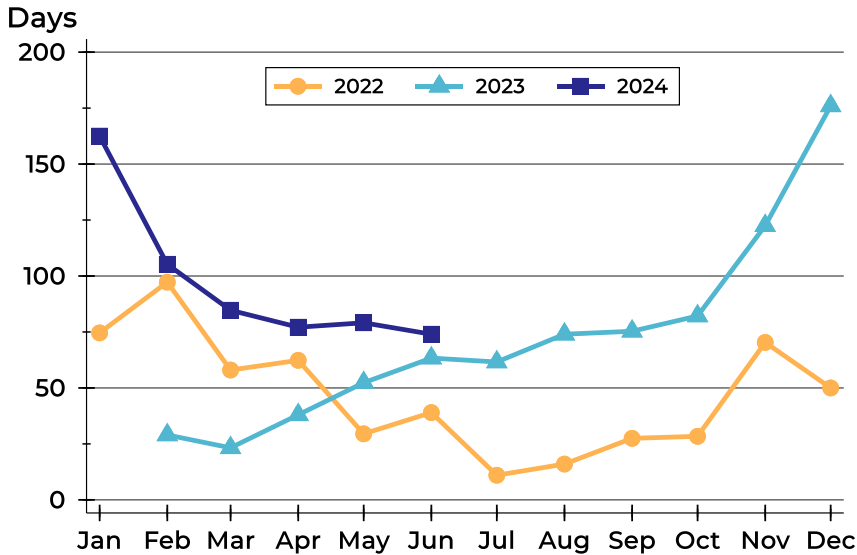


Month	2022	2023	2024
January	275,000	N/A	535,000
February	212,500	160,000	435,000
March	202,450	190,000	295,000
April	319,000	190,000	295,000
May	349,500	239,900	295,900
June	297,500	229,900	459,950
July	199,900	229,900	
August	330,000	249,900	
September	387,500	312,500	
October	275,000	385,000	
November	275,000	442,000	
December	185,000	449,000	



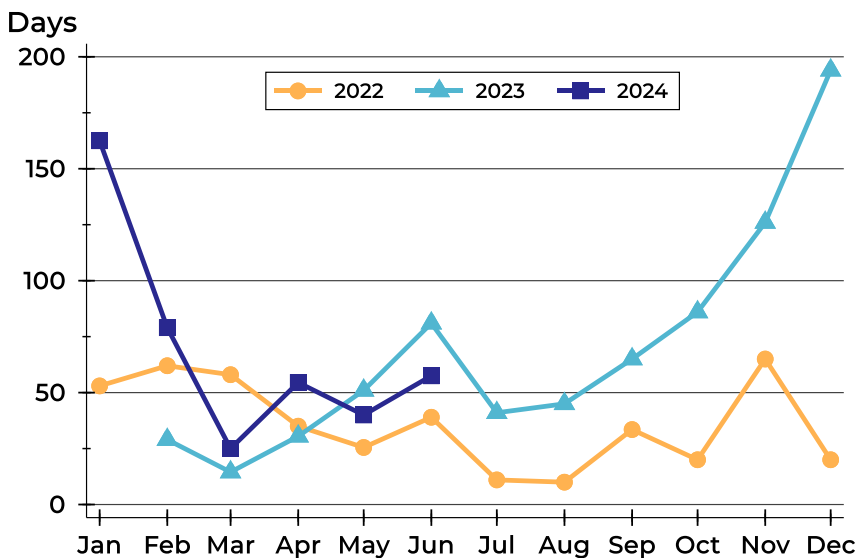
Wabaunsee County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	75	N/A	163
February	97	29	105
March	58	23	85
April	62	38	77
May	30	52	79
June	39	63	74
July	11	62	
August	16	74	
September	28	75	
October	28	82	
November	70	123	
December	50	176	

Median DOM

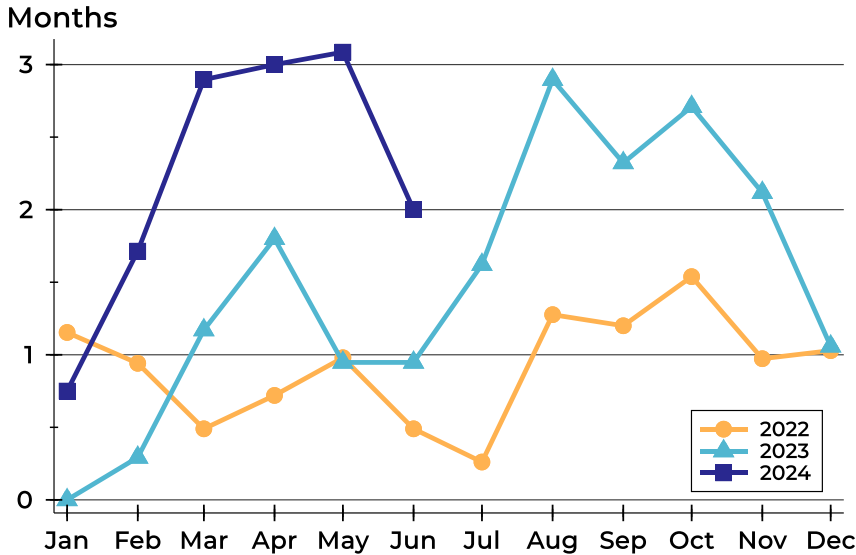


Month	2022	2023	2024
January	53	N/A	163
February	62	29	79
March	58	15	25
April	35	31	55
May	26	51	40
June	39	81	58
July	11	41	
August	10	45	
September	34	65	
October	20	86	
November	65	126	
December	20	194	



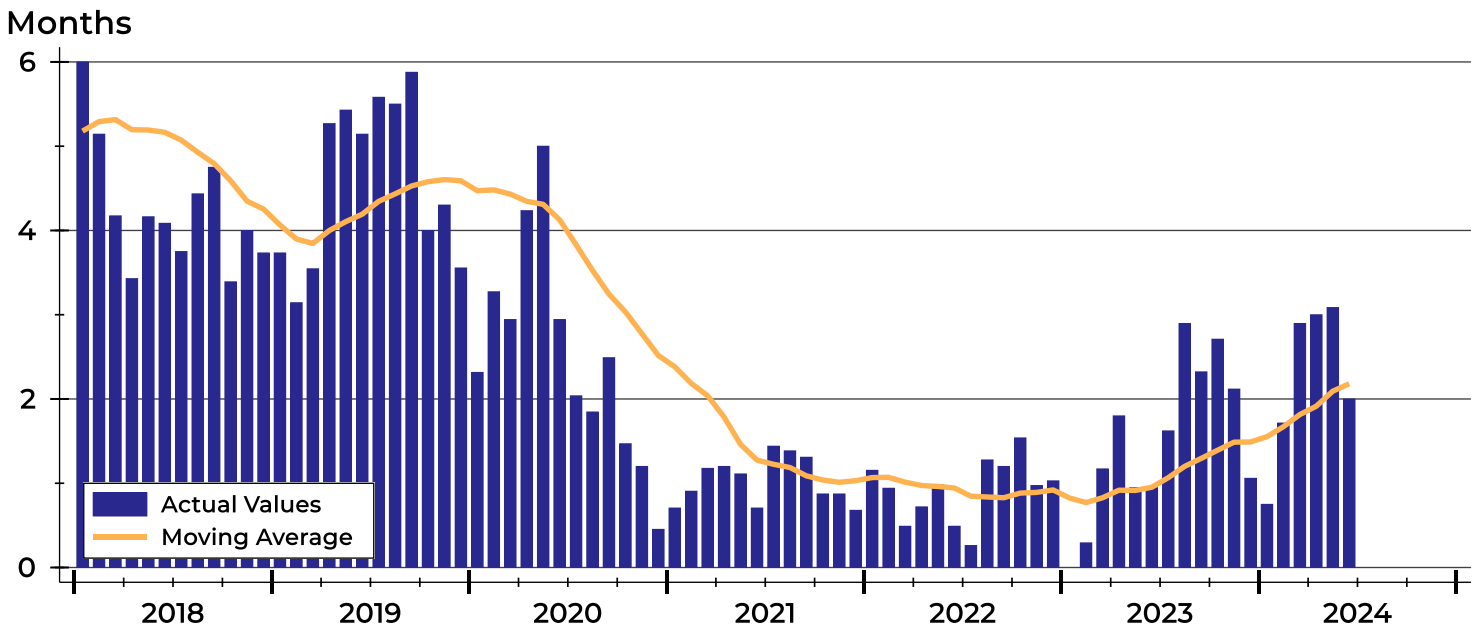
Wabaunsee County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	0.0	0.8
February	0.9	0.3	1.7
March	0.5	1.2	2.9
April	0.7	1.8	3.0
May	1.0	0.9	3.1
June	0.5	0.9	2.0
July	0.3	1.6	
August	1.3	2.9	
September	1.2	2.3	
October	1.5	2.7	
November	1.0	2.1	
December	1.0	1.1	

History of Month's Supply





Wabaunsee County New Listings Analysis

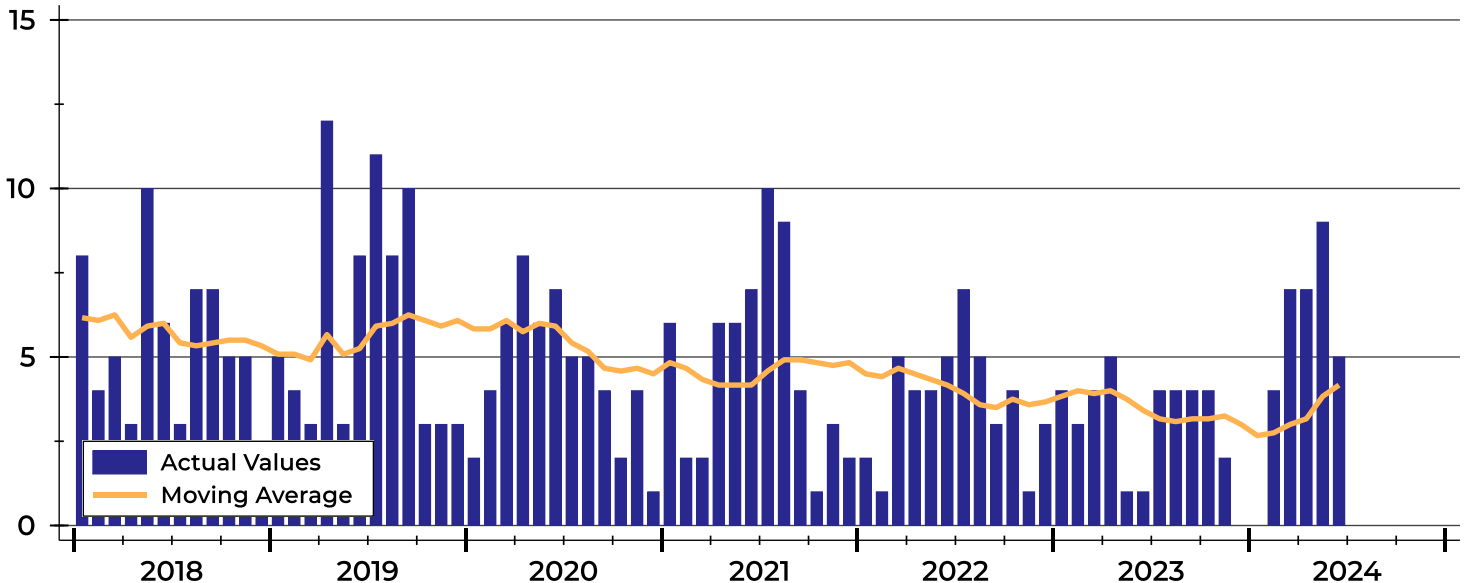
Summary Statistics for New Listings		2024	June 2023	Change
Current Month	New Listings	5	1	400.0%
	Volume (1,000s)	1,339	175	665.1%
	Average List Price	267,800	175,000	53.0%
	Median List Price	159,000	175,000	-9.1%
Year-to-Date	New Listings	32	18	77.8%
	Volume (1,000s)	8,825	4,455	98.1%
	Average List Price	275,780	247,522	11.4%
	Median List Price	265,000	187,500	41.3%

A total of 5 new listings were added in Wabaunsee County during June, up 400.0% from the same month in 2023. Year-to-date Wabaunsee County has seen 32 new listings.

The median list price of these homes was \$159,000 down from \$175,000 in 2023.

History of New Listings

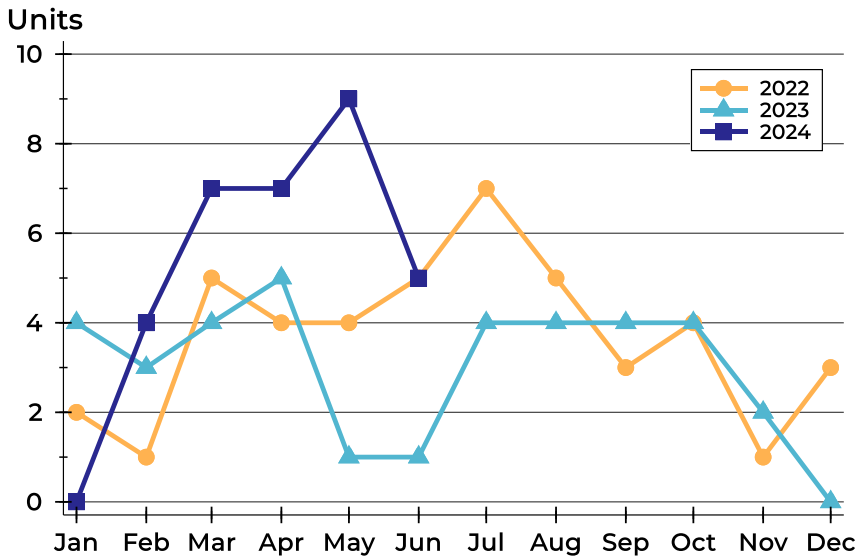
Units





Wabaunsee County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	2	4	0
February	1	3	4
March	5	4	7
April	4	5	7
May	4	1	9
June	5	1	5
July	7	4	
August	5	4	
September	3	4	
October	4	4	
November	1	2	
December	3	0	

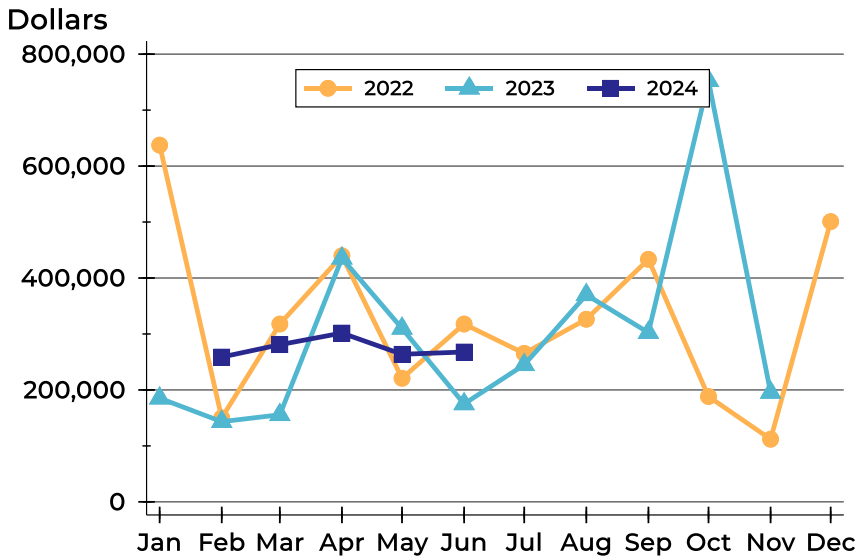
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	40.0%	137,500	137,500	16	16	95.5%	95.5%
\$150,000-\$174,999	1	20.0%	159,000	159,000	3	3	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	20.0%	355,000	355,000	12	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	550,000	550,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



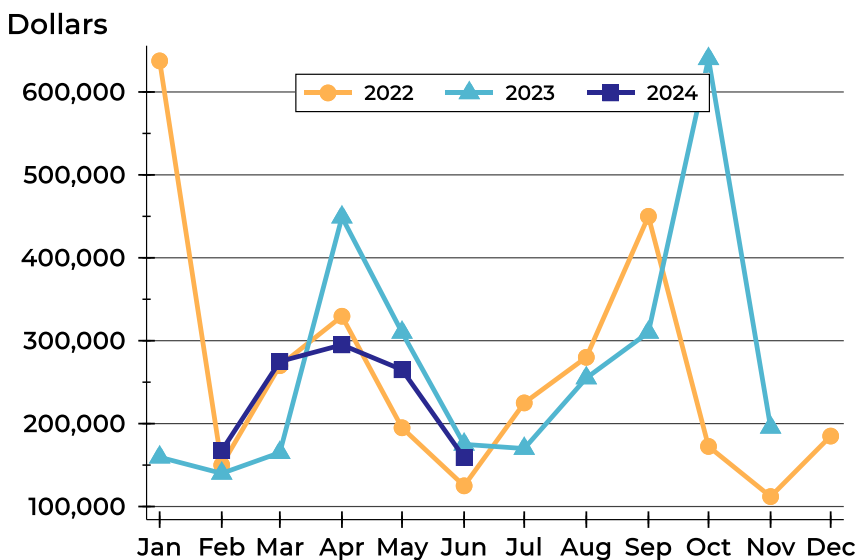
Wabaunsee County New Listings Analysis

Average Price



Month	2022	2023	2024
January	637,500	185,250	N/A
February	150,000	143,333	258,750
March	317,780	155,625	280,843
April	439,750	435,380	301,643
May	220,841	310,000	263,728
June	317,800	175,000	267,800
July	265,343	244,975	
August	326,380	370,000	
September	433,333	302,450	
October	188,250	752,475	
November	112,000	195,500	
December	500,833	N/A	

Median Price



Month	2022	2023	2024
January	637,500	159,500	N/A
February	150,000	140,000	167,500
March	269,900	165,000	275,000
April	329,500	449,000	295,000
May	195,000	310,000	265,000
June	125,000	175,000	159,000
July	225,000	169,950	
August	280,000	255,000	
September	450,000	310,000	
October	172,500	640,000	
November	112,000	195,500	
December	185,000	N/A	



Wabaunsee County Contracts Written Analysis

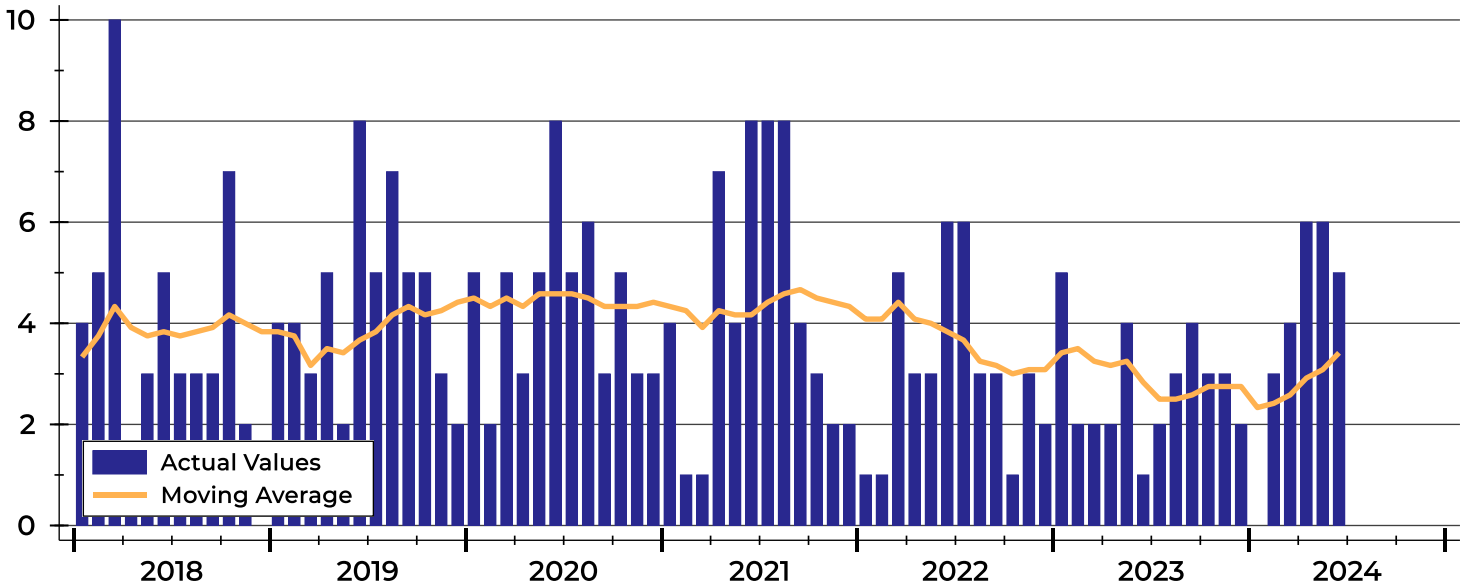
Summary Statistics for Contracts Written		2024	June 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		5	1	400.0%	24	16	50.0%
Volume (1,000s)		1,494	200	647.0%	6,839	3,894	75.6%
Average	Sale Price	298,800	200,000	49.4%	284,954	243,369	17.1%
	Days on Market	6	45	-86.7%	28	22	27.3%
	Percent of Original	100.0%	80.0%	25.0%	96.3%	96.4%	-0.1%
Median	Sale Price	285,000	200,000	42.5%	262,000	172,500	51.9%
	Days on Market	5	45	-88.9%	6	3	100.0%
	Percent of Original	100.0%	80.0%	25.0%	100.0%	99.6%	0.4%

A total of 5 contracts for sale were written in Wabaunsee County during the month of June, up from 1 in 2023. The median list price of these homes was \$285,000, up from \$200,000 the prior year.

Half of the homes that went under contract in June were on the market less than 5 days, compared to 45 days in June 2023.

History of Contracts Written

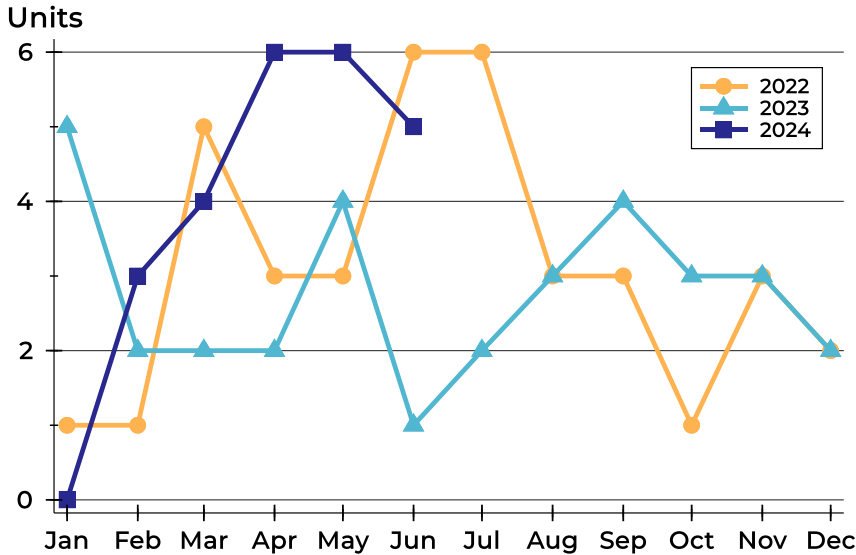
Units





Wabaunsee County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	1	5	N/A
February	1	2	3
March	5	2	4
April	3	2	6
May	3	4	6
June	6	1	5
July	6	2	
August	3	3	
September	3	4	
October	1	3	
November	3	3	
December	2	2	

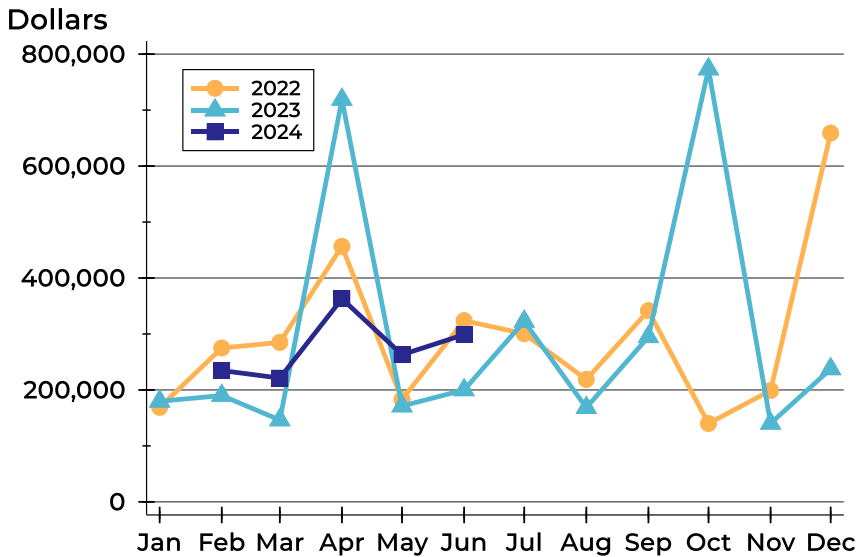
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	145,000	145,000	1	1	100.0%	100.0%
\$150,000-\$174,999	1	20.0%	159,000	159,000	3	3	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	20.0%	285,000	285,000	5	5	100.0%	100.0%
\$300,000-\$399,999	1	20.0%	355,000	355,000	12	12	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	20.0%	550,000	550,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



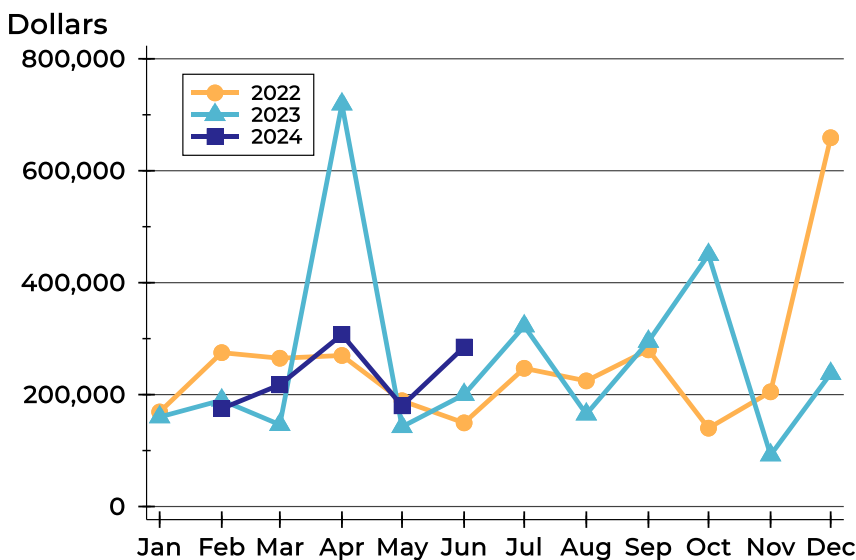
Wabaunsee County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	169,000	179,700	N/A
February	275,000	190,000	234,667
March	285,000	146,250	221,225
April	456,633	719,000	363,000
May	183,000	171,225	263,000
June	323,833	200,000	298,800
July	300,500	322,500	
August	218,800	168,333	
September	341,633	294,925	
October	140,000	773,333	
November	199,000	140,300	
December	659,000	237,500	

Median Price

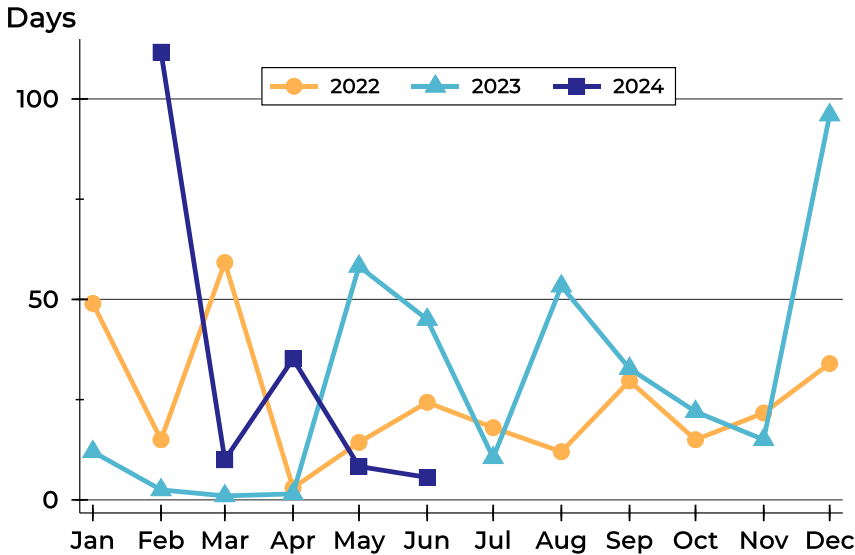


Month	2022	2023	2024
January	169,000	160,000	N/A
February	275,000	190,000	175,000
March	265,000	146,250	217,500
April	269,900	719,000	307,250
May	189,000	142,500	180,000
June	149,500	200,000	285,000
July	247,000	322,500	
August	224,500	165,000	
September	280,000	294,950	
October	140,000	450,000	
November	205,000	92,000	
December	659,000	237,500	



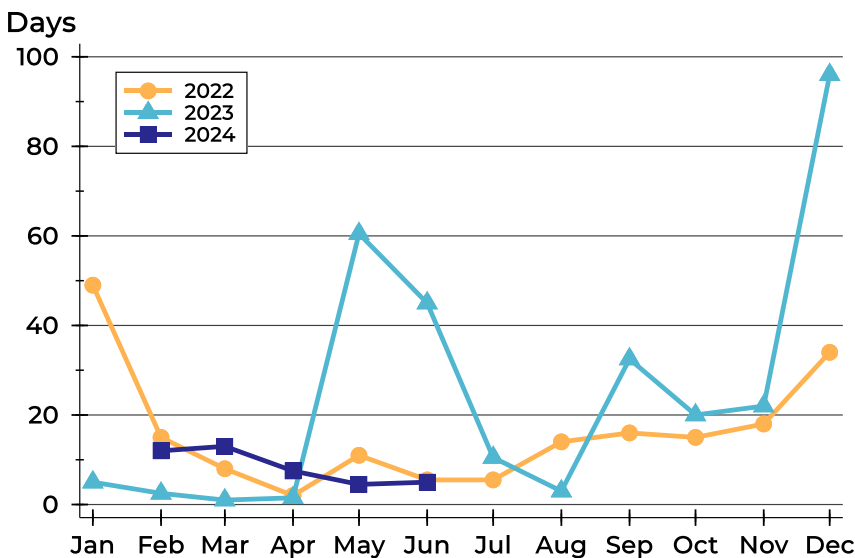
Wabaunsee County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	12	N/A
February	15	3	112
March	59	1	10
April	3	2	35
May	14	58	8
June	24	45	6
July	18	11	
August	12	53	
September	30	33	
October	15	22	
November	22	15	
December	34	96	

Median DOM



Month	2022	2023	2024
January	49	5	N/A
February	15	3	12
March	8	1	13
April	2	2	8
May	11	61	5
June	6	45	5
July	6	11	
August	14	3	
September	16	33	
October	15	20	
November	18	22	
December	34	96	



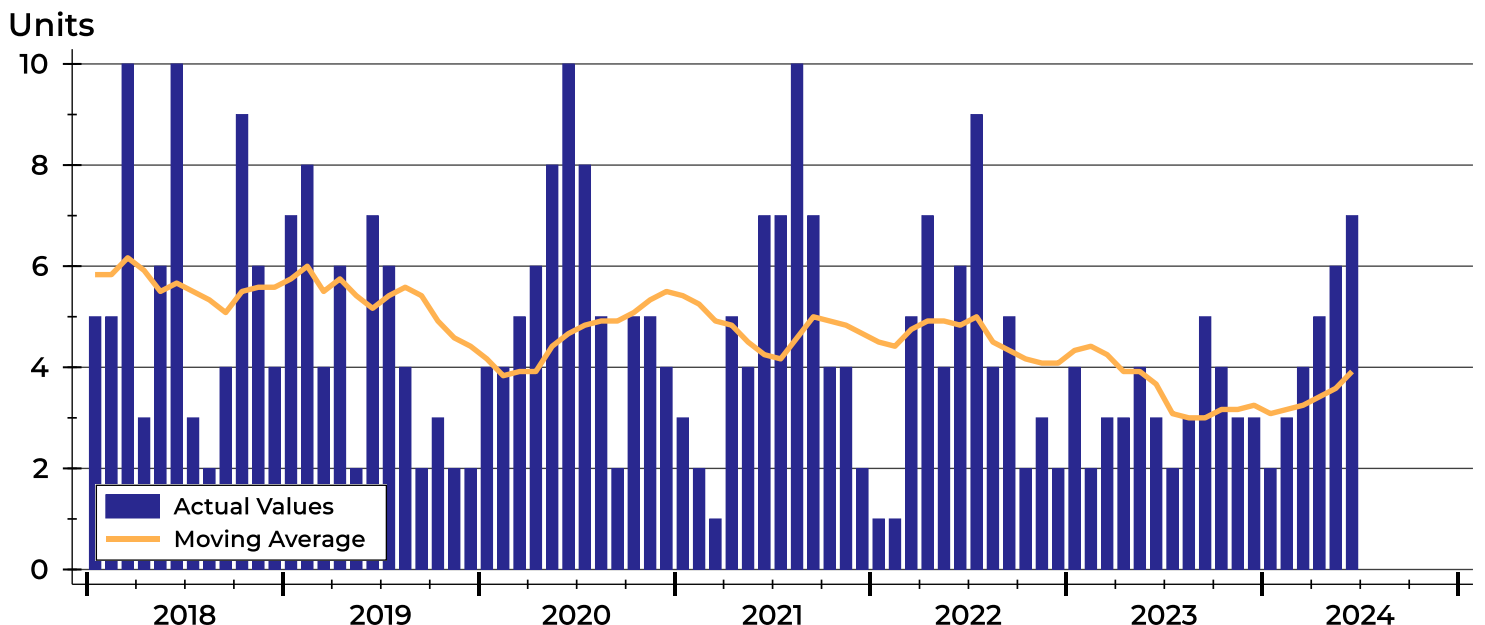
Wabaunsee County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of June 2023	Change
Pending Contracts		7	3	133.3%
Volume (1,000s)		1,993	445	347.9%
Average	List Price	284,714	148,300	92.0%
	Days on Market	5	69	-92.8%
	Percent of Original	100.0%	86.5%	15.6%
Median	List Price	285,000	155,000	83.9%
	Days on Market	5	51	-90.2%
	Percent of Original	100.0%	85.6%	16.8%

A total of 7 listings in Wabaunsee County had contracts pending at the end of June, up from 3 contracts pending at the end of June 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

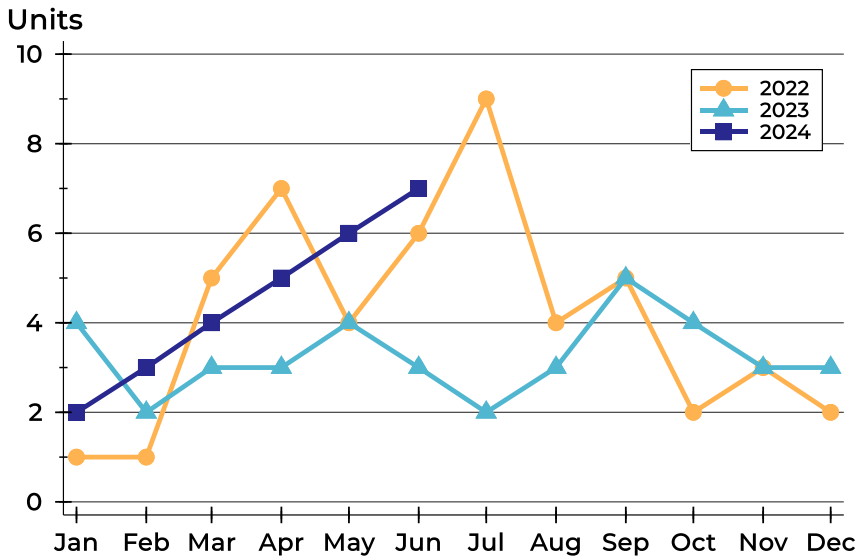
History of Pending Contracts





Wabaunsee County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	1	4	2
February	1	2	3
March	5	3	4
April	7	3	5
May	4	4	6
June	6	3	7
July	9	2	
August	4	3	
September	5	5	
October	2	4	
November	3	3	
December	2	3	

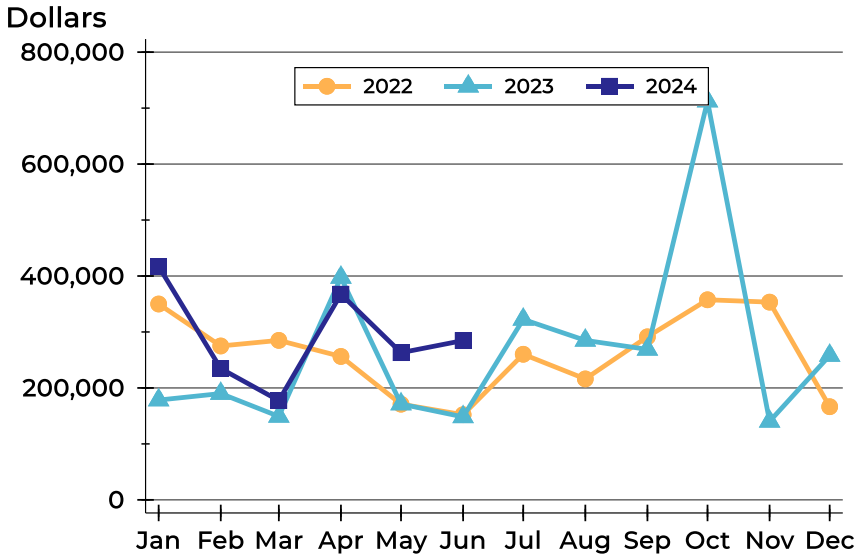
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	28.6%	147,000	147,000	3	3	100.0%	100.0%
\$150,000-\$174,999	1	14.3%	159,000	159,000	3	3	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	14.3%	285,000	285,000	5	5	100.0%	100.0%
\$300,000-\$399,999	2	28.6%	352,500	352,500	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	14.3%	550,000	550,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



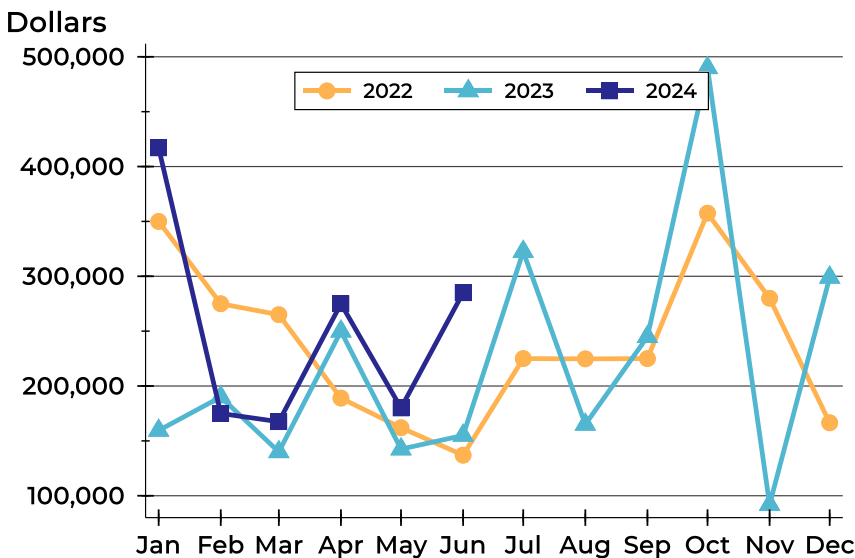
Wabaunsee County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	350,000	178,375	417,000
February	275,000	190,000	234,667
March	285,000	149,167	177,475
April	256,271	397,467	367,600
May	171,000	171,225	263,000
June	152,167	148,300	284,714
July	260,222	322,500	
August	216,125	285,000	
September	291,360	268,940	
October	357,500	712,475	
November	353,333	140,300	
December	166,500	258,000	

Median Price

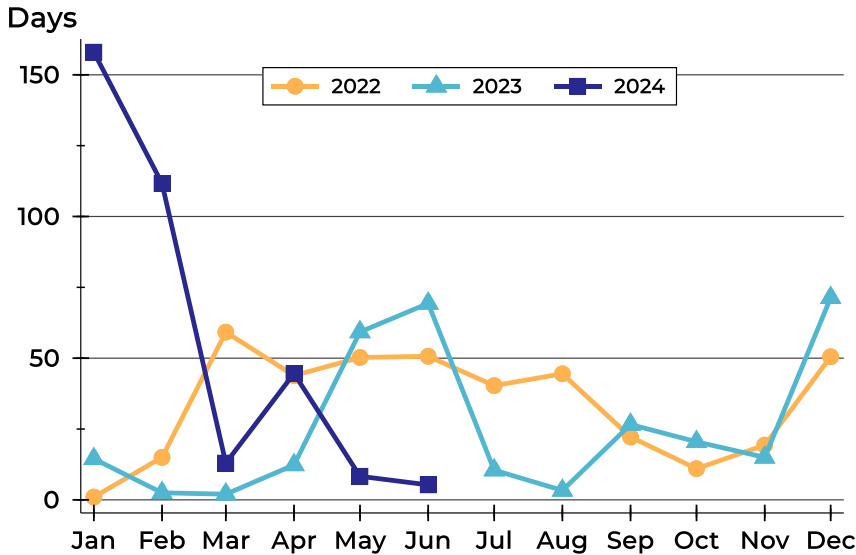


Month	2022	2023	2024
January	350,000	159,500	417,000
February	275,000	190,000	175,000
March	265,000	140,000	167,500
April	189,000	249,900	275,000
May	162,000	142,500	180,000
June	137,000	155,000	285,000
July	225,000	322,500	
August	224,750	165,000	
September	225,000	244,900	
October	357,500	489,950	
November	280,000	92,000	
December	166,500	299,000	



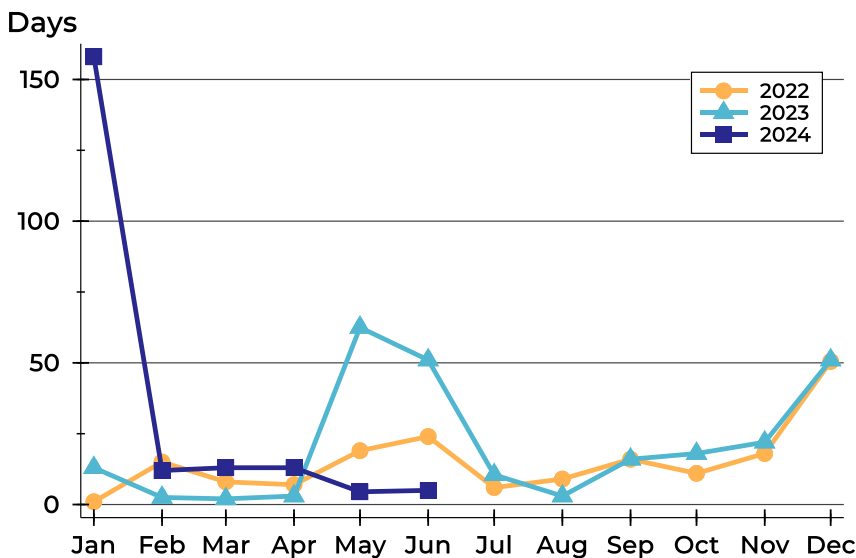
Wabaunsee County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	1	15	158
February	15	3	112
March	59	2	13
April	44	12	45
May	50	59	8
June	51	69	5
July	40	11	
August	45	3	
September	22	27	
October	11	21	
November	19	15	
December	51	71	

Median DOM



Month	2022	2023	2024
January	1	13	158
February	15	3	12
March	8	2	13
April	7	3	13
May	19	63	5
June	24	51	5
July	6	11	
August	9	3	
September	16	16	
October	11	18	
November	18	22	
December	51	51	