

## **September 2025 Region Total Statistics**

- Central Region Total (print pages 2 through 23)
- North Region Total (print pages 24 through 45)
- South Region Total (print pages 46 through 67)

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### **Central Region Housing Report**



### Market Overview

#### Central Region Home Sales Rose in September

Total home sales in Central Region rose by 0.5% last month to 223 units, compared to 222 units in September 2024. Total sales volume was \$49.0 million, up 10.6% from a year earlier.

The median sale price in September was \$200,000, up from \$174,750 a year earlier. Homes that sold in September were typically on the market for 7 days and sold for 100.0% of their list prices.

#### **Central Region Active Listings Up at End of** September

The total number of active listings in Central Region at the end of September was 332 units, up from 265 at the same point in 2024. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$259,900.

During September, a total of 184 contracts were written down from 190 in September 2024. At the end of the month, there were 197 contracts still pending.

#### **Report Contents**

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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# **Central Region Summary Statistics**

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	o <b>me Sales</b> ange from prior year	<b>223</b> 0.5%	<b>222</b> -9.4%	<b>245</b> -2.0%	<b>1,986</b> -0.5%	<b>1,995</b> 1.3%	<b>1,969</b> -9.1%
	<b>tive Listings</b> ange from prior year	<b>332</b> 25.3%	<b>265</b> 9.1%	<b>243</b> 34.3%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>1.6</b> 33.3%	<b>1.2</b> 9.1%	<b>1.1</b> 37.5%	N/A	N/A	N/A
	w Listings ange from prior year	<b>256</b> 1.2%	<b>253</b> -4.2%	<b>264</b> 3.9%	<b>2,320</b> -3.0%	<b>2,391</b> 4.4%	<b>2,291</b> -4.7%
	ntracts Written ange from prior year	<b>184</b> -3.2%	<b>190</b> -8.2%	<b>207</b> 16.3%	<b>1,982</b> -3.3%	<b>2,049</b> 2.0%	<b>2,008</b> -6.7%
	nding Contracts ange from prior year	<b>197</b> -3.4%	<b>204</b> -2.4%	<b>209</b> 7.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>49,020</b> 10.6%	<b>44,317</b> -2.4%	<b>45,427</b> -7.5%	<b>447,960</b> 2.4%	<b>437,325</b> 9.2%	<b>400,508</b> -8.6%
	Sale Price Change from prior year	<b>219,822</b> 10.1%	<b>199,626</b> 7.7%	<b>185,415</b> -5.6%	<b>225,559</b> 2.9%	<b>219,211</b> 7.8%	<b>203,407</b> 0.5%
a	<b>List Price of Actives</b> Change from prior year	<b>324,191</b> 10.1%	<b>294,424</b> -6.3%	<b>314,288</b> 5.3%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>20</b> 5.3%	<b>19</b> 18.8%	<b>16</b> 14.3%	<b>22</b> 0.0%	<b>22</b> 29.4%	<b>17</b> 30.8%
٩	Percent of List Change from prior year	<b>98.0%</b> -1.0%	<b>99.0%</b> O.1%	<b>98.9%</b> -0.9%	<b>98.6%</b> -0.1%	<b>98.7%</b> -0.4%	<b>99.1%</b> -1.7%
	Percent of Original Change from prior year	<b>96.4%</b> -0.6%	<b>97.0%</b> -0.6%	<b>97.6%</b> -0.2%	<b>97.0%</b> -0.2%	<b>97.2%</b> -0.6%	<b>97.8%</b> -1.7%
	Sale Price Change from prior year	<b>200,000</b> 14.4%	<b>174,750</b> 5.9%	<b>165,000</b> -5.7%	<b>200,000</b> 4.7%	<b>191,000</b> 9.1%	<b>175,000</b> 2.9%
	List Price of Actives Change from prior year	<b>259,900</b> 1.9%	<b>255,000</b> 4.5%	<b>244,000</b> 7.0%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>7</b> 40.0%	<b>5</b> -16.7%	<b>6</b> 20.0%	<b>6</b> 20.0%	<b>5</b> 25.0%	<b>4</b> 33.3%
_	Percent of List Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	Percent of Original Change from prior year	<b>98.4%</b> -1.6%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



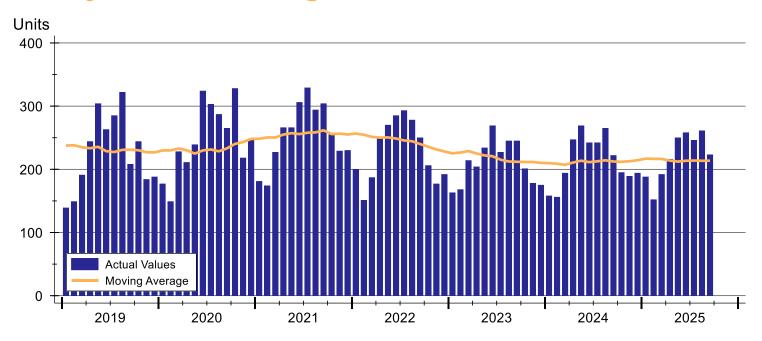
# **Central Region Closed Listings Analysis**

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Clo	osed Listings	223	222	0.5%	1,986	1,995	-0.5%
Vo	lume (1,000s)	49,020	44,317	10.6%	447,960	437,325	2.4%
Мс	onths' Supply	1.6	1.2	33.3%	N/A	N/A	N/A
	Sale Price	219,822	199,626	10.1%	225,559	219,211	2.9%
age	Days on Market	20	19	5.3%	22	22	0.0%
Averag	Percent of List	98.0%	99.0%	-1.0%	98.6%	98.7%	-0.1%
	Percent of Original	96.4%	97.0%	-0.6%	97.0%	97.2%	-0.2%
	Sale Price	200,000	174,750	14.4%	200,000	191,000	4.7%
ian	Days on Market	7	5	40.0%	6	5	20.0%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.4%	100.0%	-1.6%	100.0%	100.0%	0.0%

A total of 223 homes sold in Central Region in September, up from 222 units in September 2024. Total sales volume rose to \$49.0 million compared to \$44.3 million in the previous year.

The median sales price in September was \$200,000, up 14.4% compared to the prior year. Median days on market was 7 days, up from 5 days in August, and up from 5 in September 2024.

### **History of Closed Listings**

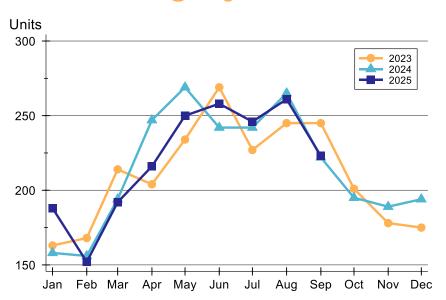






## **Central Region Closed Listings Analysis**

### **Closed Listings by Month**



Month	2023	2024	2025
January	163	158	188
February	168	156	152
March	214	194	192
April	204	247	216
May	234	269	250
June	269	242	258
July	227	242	246
August	245	265	261
September	245	222	223
October	201	195	
November	178	189	
December	175	194	

### **Closed Listings by Price Range**

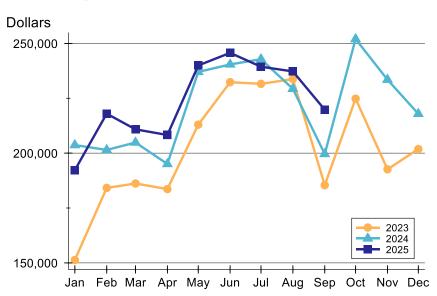
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	2	0.9%	0.0	14,000	14,000	22	22	56.3%	56.3%	47.3%	47.3%
\$25,000-\$49,999	9	4.0%	0.6	39,111	40,000	6	6	94.4%	90.0%	94.4%	90.0%
\$50,000-\$99,999	16	7.2%	1.2	79,144	77,000	16	9	93.7%	92.5%	92.1%	91.0%
\$100,000-\$124,999	25	11.2%	1.2	110,941	110,000	17	4	97.3%	99.0%	95.8%	98.4%
\$125,000-\$149,999	20	9.0%	1.3	135,965	135,000	19	12	98.2%	100.0%	95.8%	96.7%
\$150,000-\$174,999	15	6.7%	1.3	161,053	163,000	9	4	103.1%	100.0%	102.6%	100.0%
\$175,000-\$199,999	22	9.9%	1.4	185,339	184,500	33	7	98.8%	100.0%	96.8%	100.0%
\$200,000-\$249,999	39	17.5%	1.1	224,891	227,000	17	10	99.3%	100.0%	97.6%	98.0%
\$250,000-\$299,999	24	10.8%	1.5	271,398	267,500	14	6	99.3%	100.0%	97.6%	100.0%
\$300,000-\$399,999	35	15.7%	2.4	346,063	350,000	36	19	98.3%	98.7%	96.6%	97.8%
\$400,000-\$499,999	10	4.5%	2.2	447,950	448,000	15	4	99.6%	100.0%	98.6%	100.0%
\$500,000-\$749,999	6	2.7%	2.8	585,317	580,000	8	4	98.8%	100.0%	98.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





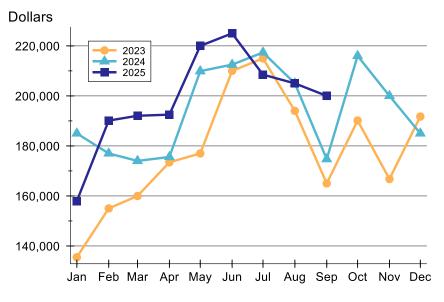
## **Central Region Closed Listings Analysis**

### **Average Price**



Month	2023	2024	2025
January	151,321	203,696	192,250
February	184,156	201,465	217,985
March	186,172	204,850	210,845
April	183,637	195,066	208,278
Мау	212,986	237,013	239,965
June	232,341	240,432	245,704
July	231,576	242,817	239,389
August	233,751	229,323	237,242
September	185,415	199,626	219,822
October	224,824	252,003	
November	192,624	233,489	
December	201,869	217,917	

### **Median Price**

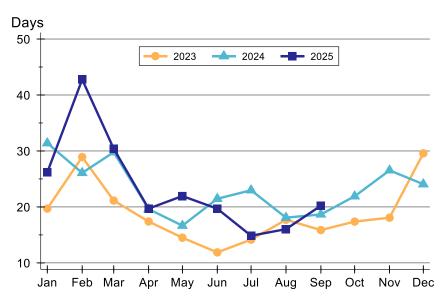


Month	2023	2024	2025
January	135,500	185,000	157,950
February	155,000	177,000	190,132
March	159,975	174,000	192,050
April	173,450	175,585	192,500
May	177,000	209,900	220,000
June	210,000	212,500	225,000
July	215,000	217,375	208,500
August	194,000	205,000	205,000
September	165,000	174,750	200,000
October	190,155	216,000	
November	166,750	200,000	
December	191,750	185,000	



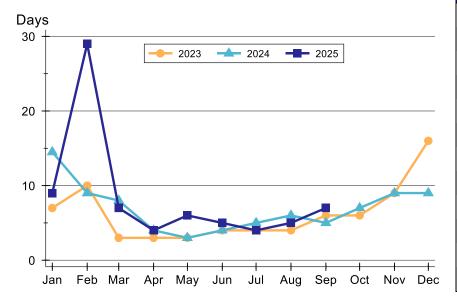
## **Central Region Closed Listings Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	20	31	26
February	29	26	43
March	21	30	30
April	17	20	20
May	15	17	22
June	12	21	20
July	14	23	15
August	18	18	16
September	16	19	20
October	17	22	
November	18	27	
December	30	24	

#### **Median DOM**



Month	2023	2024	2025
January	7	15	9
February	10	9	29
March	3	8	7
April	3	4	4
May	3	3	6
June	4	4	5
July	4	5	4
August	4	6	5
September	6	5	7
October	6	7	
November	9	9	
December	16	9	



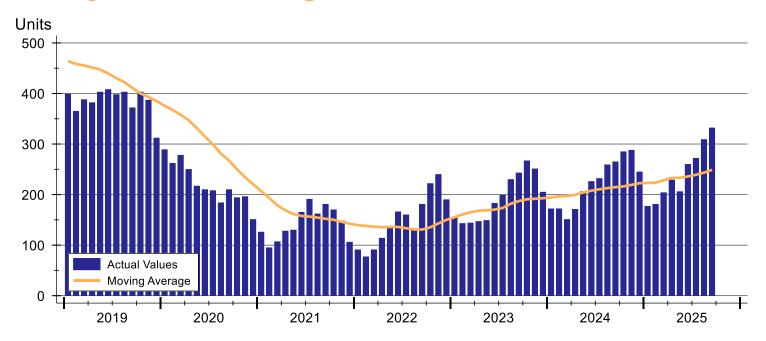
## Central Region Active Listings Analysis

	mmary Statistics Active Listings	En 2025	d of Septeml 2024	ber Change
Act	tive Listings	332	265	25.3%
Volume (1,000s)		107,631	78,022	37.9%
Мс	onths' Supply	1.6	1.2	33.3%
ge	List Price	324,191	294,424	10.1%
Avera	Days on Market	43	47	-8.5%
A	Percent of Original	95.7%	96.8%	-1.1%
<u>_</u>	List Price	259,900	255,000	1.9%
Median	Days on Market	23	33	-30.3%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 332 homes were available for sale in Central Region at the end of September. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of September was \$259,900, up 1.9% from 2024. The typical time on market for active listings was 22 days, down from 33 days a year earlier.

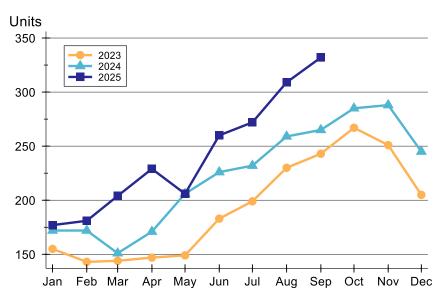
### **History of Active Listings**





# Central Region Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	155	172	177
February	143	172	181
March	144	151	204
April	147	171	229
May	149	206	206
June	183	226	260
July	199	232	272
August	230	259	309
September	243	265	332
October	267	285	
November	251	288	
December	205	245	

### **Active Listings by Price Range**

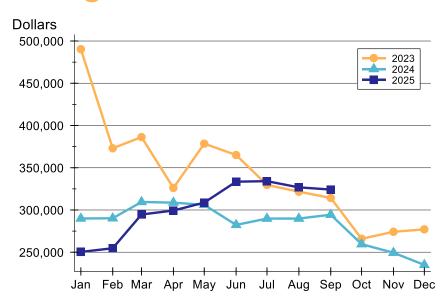
Price Range	Active I Number	istings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	1.8%	0.6	33,250	31,000	77	65	86.1%	83.8%
\$50,000-\$99,999	30	9.1%	1.2	81,020	81,498	35	23	94.3%	100.0%
\$100,000-\$124,999	16	4.8%	1.2	113,850	115,450	45	17	85.0%	96.0%
\$125,000-\$149,999	23	6.9%	1.3	138,385	139,950	39	16	97.5%	100.0%
\$150,000-\$174,999	24	7.3%	1.3	164,002	164,950	51	26	96.5%	100.0%
\$175,000-\$199,999	26	7.9%	1.4	186,688	185,000	41	24	96.4%	97.0%
\$200,000-\$249,999	34	10.3%	1.1	227,898	227,900	34	20	97.0%	99.6%
\$250,000-\$299,999	40	12.1%	1.5	275,419	272,200	39	31	96.3%	99.0%
\$300,000-\$399,999	67	20.2%	2.4	360,810	365,000	50	28	95.8%	100.0%
\$400,000-\$499,999	29	8.8%	2.2	449,306	450,000	29	20	97.9%	100.0%
\$500,000-\$749,999	24	7.3%	2.8	618,179	599,450	56	40	97.3%	100.0%
\$750,000-\$999,999	7	2.1%	N/A	886,143	880,000	47	5	96.9%	100.0%
\$1,000,000 and up	5	1.5%	N/A	2,774,800	1,380,000	74	26	97.0%	100.0%





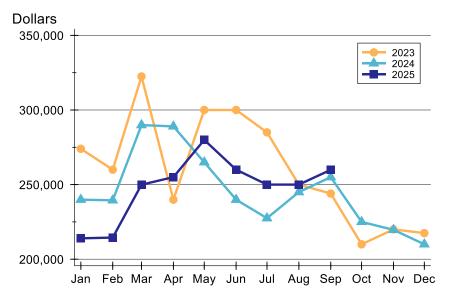
# Central Region Active Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	490,380	289,916	250,369
February	373,042	290,208	254,720
March	386,334	309,489	294,669
April	326,083	308,722	299,362
May	378,503	306,059	308,764
June	365,096	282,349	333,511
July	329,658	289,831	334,122
August	321,701	289,856	326,782
September	314,288	294,424	324,191
October	265,896	259,542	
November	274,200	249,403	
December	277,073	235,021	

#### **Median Price**



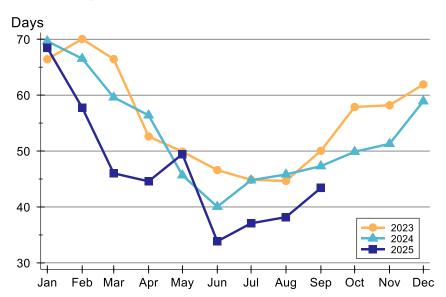
Month	2023	2024	2025
January	274,000	239,925	214,000
February	260,000	239,450	214,500
March	322,450	289,900	249,950
April	239,900	289,000	255,000
May	300,000	265,000	279,950
June	300,000	239,900	260,000
July	285,000	227,500	250,000
August	250,000	245,000	250,000
September	244,000	255,000	259,900
October	210,000	225,000	
November	220,000	219,700	
December	217,500	210,000	





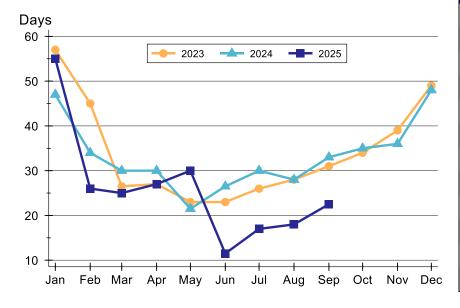
## Central Region Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	66	70	68
February	70	67	58
March	66	60	46
April	53	56	45
May	50	46	49
June	47	40	34
July	45	45	37
August	45	46	38
September	50	47	43
October	58	50	
November	58	51	
December	62	59	

#### **Median DOM**

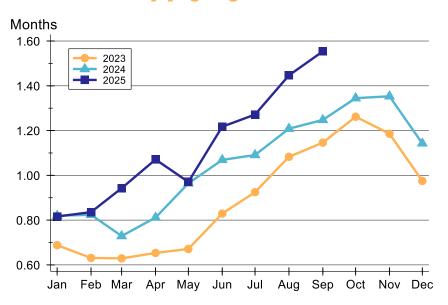


Month	2023	2024	2025
January	57	47	55
February	45	34	26
March	27	30	25
April	27	30	27
May	23	22	30
June	23	27	12
July	26	30	17
August	28	28	18
September	31	33	23
October	34	35	
November	39	36	
December	49	48	



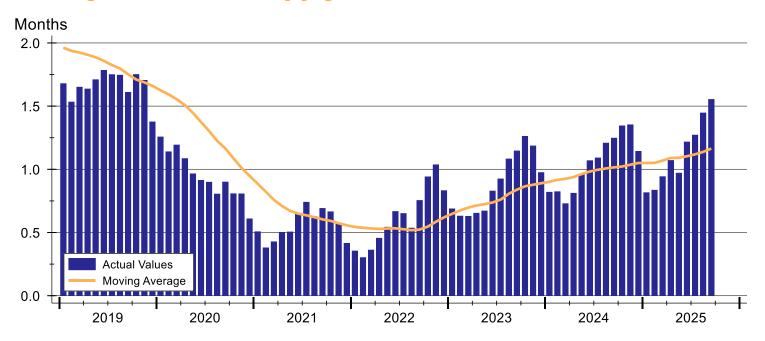
## **Central Region Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2023	2024	2025
January	0.7	0.8	0.8
February	0.6	0.8	0.8
March	0.6	0.7	0.9
April	0.7	0.8	1.1
May	0.7	1.0	1.0
June	0.8	1.1	1.2
July	0.9	1.1	1.3
August	1.1	1.2	1.4
September	1.1	1.2	1.6
October	1.3	1.3	
November	1.2	1.4	
December	1.0	1.1	

### **History of Month's Supply**





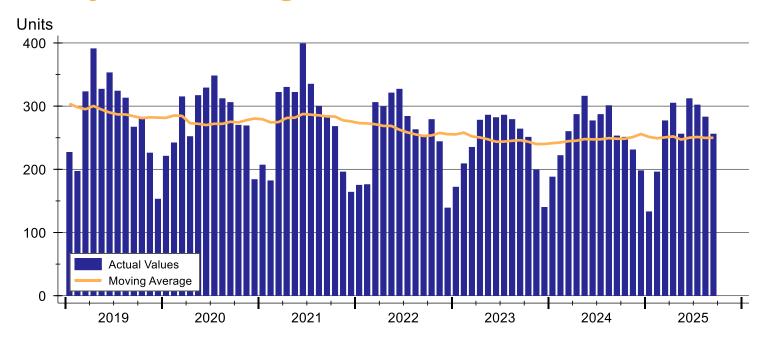
# **Central Region New Listings Analysis**

Summary Statistics for New Listings		2025	September 2024	Change
ţ	New Listings	256	253	1.2%
Month	Volume (1,000s)	63,793	59,644	7.0%
Current	Average List Price	249,190	235,747	5.7%
Cu	Median List Price	220,000	199,000	10.6%
ē	New Listings	2,320	2,391	-3.0%
Year-to-Date	Volume (1,000s)	567,828	561,620	1.1%
ar-to	Average List Price	244,753	234,889	4.2%
χ	Median List Price	212,500	199,000	6.8%

A total of 256 new listings were added in Central Region during September, up 1.2% from the same month in 2024. Year-to-date Central Region has seen 2,320 new listings.

The median list price of these homes was \$220,000 up from \$199,000 in 2024.

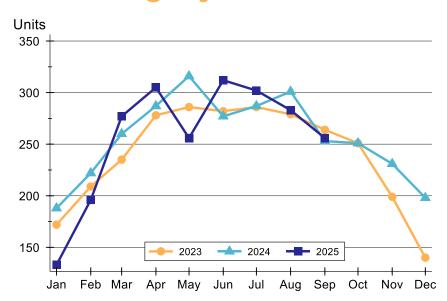
### **History of New Listings**





## **Central Region New Listings Analysis**

### **New Listings by Month**



Month	2023	2024	2025
January	172	188	133
February	209	222	196
March	235	260	277
April	278	287	305
May	286	316	256
June	282	277	312
July	286	287	302
August	279	301	283
September	264	253	256
October	251	251	
November	199	231	
December	140	198	

### **New Listings by Price Range**

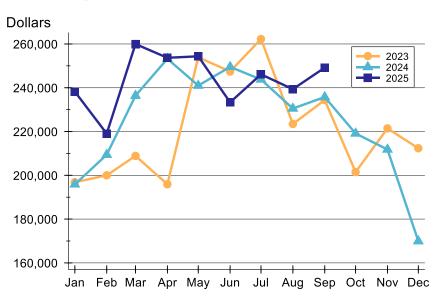
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	5,000	5,000	0	0	100.0%	100.0%
\$25,000-\$49,999	3	1.2%	44,967	45,000	0	0	100.0%	100.0%
\$50,000-\$99,999	27	10.6%	77,087	75,000	9	4	97.2%	100.0%
\$100,000-\$124,999	16	6.3%	112,808	116,950	10	8	97.6%	100.0%
\$125,000-\$149,999	21	8.2%	136,052	135,000	12	11	97.7%	100.0%
\$150,000-\$174,999	23	9.0%	164,528	165,000	12	8	98.0%	100.0%
\$175,000-\$199,999	23	9.0%	185,817	185,000	11	5	98.5%	100.0%
\$200,000-\$249,999	38	14.9%	226,262	224,950	9	5	98.7%	100.0%
\$250,000-\$299,999	29	11.4%	272,961	269,000	10	6	99.2%	100.0%
\$300,000-\$399,999	48	18.8%	355,796	359,900	17	17	98.3%	100.0%
\$400,000-\$499,999	13	5.1%	450,738	449,900	14	12	99.1%	100.0%
\$500,000-\$749,999	11	4.3%	606,427	599,000	16	17	98.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.8%	1,240,000	1,240,000	15	15	100.0%	100.0%





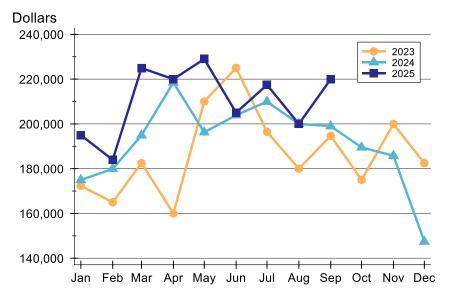
# **Central Region New Listings Analysis**

### **Average Price**



Month	2023	2024	2025
January	196,848	195,844	238,226
February	199,989	209,406	219,045
March	208,874	236,370	259,961
April	195,929	253,235	253,679
May	253,909	240,990	254,359
June	247,430	249,517	233,338
July	262,253	243,780	246,120
August	223,455	230,517	239,355
September	234,381	235,747	249,190
October	201,510	219,117	
November	221,427	211,791	
December	212,371	169,934	

### **Median Price**



Month	2023	2024	2025
January	172,339	174,950	195,000
February	165,000	179,900	183,950
March	182,500	194,900	224,950
April	160,000	218,500	220,000
May	210,000	196,250	229,000
June	225,000	203,900	205,000
July	196,500	209,950	217,450
August	180,000	200,000	200,000
September	194,700	199,000	220,000
October	175,000	189,500	
November	199,950	185,750	
December	182,500	147,450	



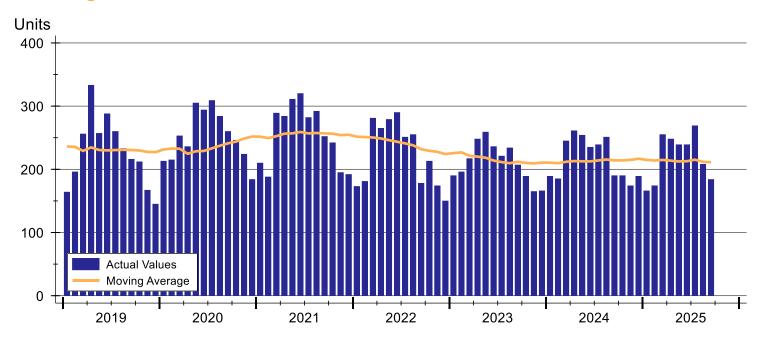
# Central Region Contracts Written Analysis

	mmary Statistics Contracts Written	The state of the s		Ye 2025	ear-to-Dat 2024	te Change	
Со	ntracts Written	184	190	-3.2%	1,982	2,049	-3.3%
Vo	ume (1,000s)	42,543	44,761	-5.0%	460,509	461,792	-0.3%
ge	Sale Price	231,212	235,582	-1.9%	232,346	225,375	3.1%
Avera	Days on Market	19	22	-13.6%	22	21	4.8%
¥	Percent of Original	97.3%	96.6%	0.7%	97.2%	97.3%	-0.1%
=	Sale Price	200,000	202,250	-1.1%	209,000	197,500	5.8%
Median	Days on Market	6	6	0.0%	6	5	20.0%
Σ	Percent of Original	100.0%	98.5%	1.5%	100.0%	100.0%	0.0%

A total of 184 contracts for sale were written in Central Region during the month of September, down from 190 in 2024. The median list price of these homes was \$200,000, down from \$202,250 the prior year.

Half of the homes that went under contract in September were on the market less than 6 days, compared to 6 days in September 2024.

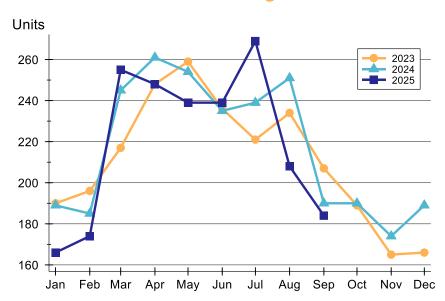
### **History of Contracts Written**





## Central Region Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	190	189	166
February	196	185	174
March	217	245	255
April	248	261	248
May	259	254	239
June	236	235	239
July	221	239	269
August	234	251	208
September	207	190	184
October	189	190	
November	165	174	
December	166	189	

### **Contracts Written by Price Range**

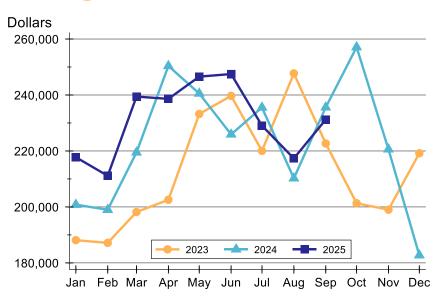
Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	23,000	23,000	43	43	82.1%	82.1%
\$25,000-\$49,999	6	3.3%	41,483	42,500	24	3	88.8%	95.0%
\$50,000-\$99,999	19	10.3%	78,503	78,900	14	4	96.2%	98.8%
\$100,000-\$124,999	7	3.8%	108,740	105,000	6	2	98.0%	100.0%
\$125,000-\$149,999	16	8.7%	135,781	134,500	27	9	94.3%	100.0%
\$150,000-\$174,999	18	9.8%	160,417	157,500	18	4	99.6%	100.0%
\$175,000-\$199,999	23	12.5%	187,543	185,000	23	8	98.0%	100.0%
\$200,000-\$249,999	29	15.8%	223,665	220,000	9	4	98.5%	100.0%
\$250,000-\$299,999	22	12.0%	272,889	269,900	11	7	98.7%	100.0%
\$300,000-\$399,999	24	13.0%	343,463	334,500	23	6	97.6%	100.0%
\$400,000-\$499,999	11	6.0%	457,568	469,900	46	42	94.8%	95.2%
\$500,000-\$749,999	7	3.8%	582,671	569,900	20	11	99.7%	100.0%
\$750,000-\$999,999	1	0.5%	800,000	800,000	22	22	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





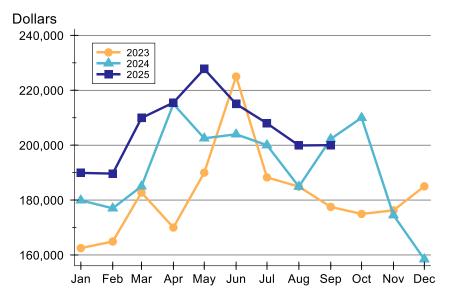
## Central Region Contracts Written Analysis

### **Average Price**



Month	2023	2024	2025
January	188,121	200,811	217,764
February	187,152	198,990	211,124
March	198,178	219,468	239,428
April	202,550	250,385	238,623
Мау	233,217	240,528	246,570
June	239,684	225,909	247,486
July	220,021	235,526	229,045
August	247,702	210,226	217,333
September	222,668	235,582	231,212
October	201,305	257,106	
November	199,019	220,594	
December	219,188	182,746	

#### **Median Price**

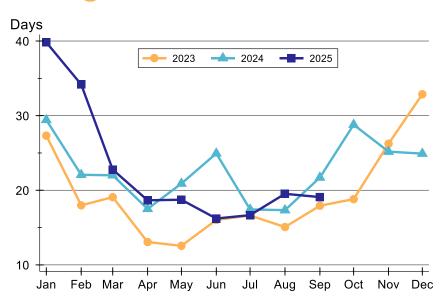


Month	2023	2024	2025
January	162,500	179,900	189,900
February	164,900	177,000	189,639
March	182,750	185,000	209,900
April	170,000	215,000	215,500
May	190,000	202,500	227,750
June	225,000	203,950	215,000
July	188,250	200,000	207,950
August	184,900	184,900	199,900
September	177,500	202,250	200,000
October	174,950	210,000	
November	176,250	174,500	
December	185,000	158,450	



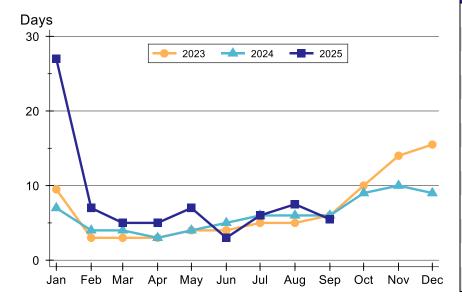
## Central Region Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	27	29	40
February	18	22	34
March	19	22	23
April	13	17	19
May	13	21	19
June	16	25	16
July	17	17	17
August	15	17	20
September	18	22	19
October	19	29	
November	26	25	
December	33	25	

#### **Median DOM**



Month	2023	2024	2025
January	10	7	27
February	3	4	7
March	3	4	5
April	3	3	5
May	4	4	7
June	4	5	3
July	5	6	6
August	5	6	8
September	6	6	6
October	10	9	
November	14	10	
December	16	9	



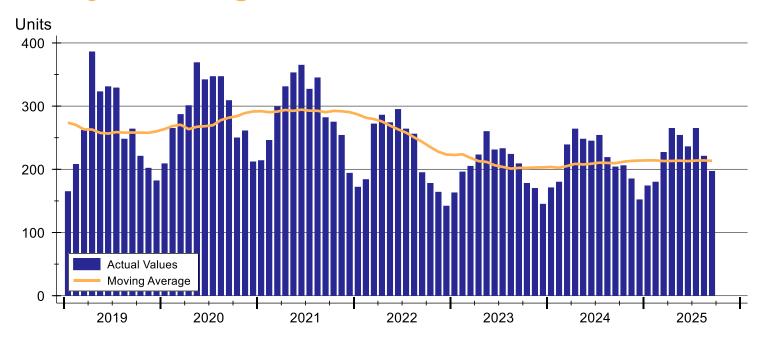
## Central Region Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Chang				
Pe	nding Contracts	197	204	-3.4%		
Volume (1,000s)		50,180	50,724	-1.1%		
ge	List Price	254,722	248,645	2.4%		
Avera	Days on Market	22	22	0.0%		
Ą	Percent of Original	98.2%	97.9%	0.3%		
5	List Price	225,000	217,500	3.4%		
Media	Days on Market	7	8	-12.5%		
Σ	Percent of Original	100.0%	100.0%	0.0%		

A total of 197 listings in Central Region had contracts pending at the end of September, down from 204 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

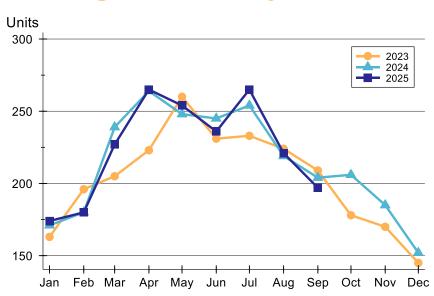
### **History of Pending Contracts**





## Central Region Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	163	171	174
February	196	180	180
March	205	239	227
April	223	264	265
May	260	248	254
June	231	245	236
July	233	254	265
August	224	219	221
September	209	204	197
October	178	206	
November	170	185	
December	145	152	

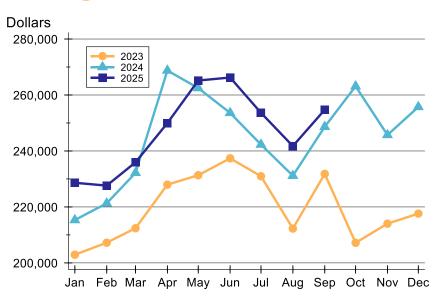
### **Pending Contracts by Price Range**

Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	2	1.0%	39,450	39,450	57	57	86.3%	86.3%
\$50,000-\$99,999	18	9.1%	79,369	77,000	13	4	98.9%	100.0%
\$100,000-\$124,999	5	2.5%	113,280	119,900	22	5	94.2%	100.0%
\$125,000-\$149,999	13	6.6%	137,200	135,000	32	5	97.7%	100.0%
\$150,000-\$174,999	21	10.7%	161,819	165,000	28	13	97.6%	100.0%
\$175,000-\$199,999	23	11.7%	189,470	189,900	24	8	98.7%	100.0%
\$200,000-\$249,999	33	16.8%	227,097	229,000	13	5	98.7%	100.0%
\$250,000-\$299,999	29	14.7%	274,840	270,000	17	8	99.0%	100.0%
\$300,000-\$399,999	30	15.2%	344,913	339,450	20	5	98.4%	100.0%
\$400,000-\$499,999	14	7.1%	459,517	472,450	42	32	96.5%	100.0%
\$500,000-\$749,999	5	2.5%	610,960	630,000	27	30	99.6%	100.0%
\$750,000-\$999,999	2	1.0%	875,000	875,000	24	24	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,500,117	1,500,117	123	123	0.0%	0.0%



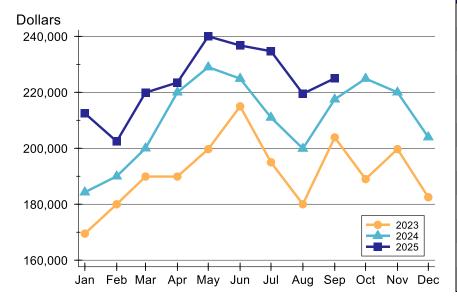
# Central Region Pending Contracts Analysis

### **Average Price**



Month	2023	2024	2025
January	202,917	215,315	228,625
February	207,221	221,291	227,623
March	212,388	232,164	235,935
April	227,967	268,741	249,950
May	231,327	262,479	265,176
June	237,373	253,594	266,250
July	230,967	242,287	253,629
August	212,271	231,146	241,740
September	231,804	248,645	254,722
October	207,183	263,121	
November	214,019	245,716	
December	217,617	255,729	

### **Median Price**

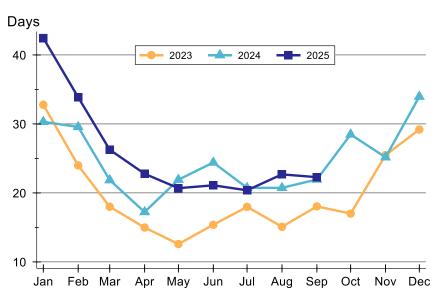


Month	2023	2024	2025
January	169,500	184,300	212,500
February	180,000	190,000	202,450
March	189,900	200,000	219,900
April	189,900	220,000	223,500
May	199,700	229,000	240,000
June	215,000	224,900	236,750
July	195,000	210,994	234,700
August	180,000	199,900	219,500
September	203,889	217,500	225,000
October	189,000	224,900	
November	199,700	220,000	
December	182,500	203,975	



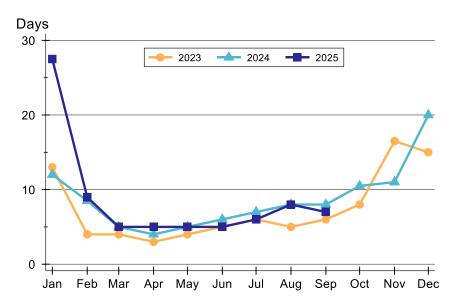
## Central Region Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	33	30	42
February	24	30	34
March	18	22	26
April	15	17	23
May	13	22	21
June	15	24	21
July	18	21	20
August	15	21	23
September	18	22	22
October	17	28	
November	25	25	
December	29	34	

### **Median DOM**



Month	2023	2024	2025
January	13	12	28
February	4	9	9
March	4	5	5
April	3	4	5
May	4	5	5
June	5	6	5
July	6	7	6
August	5	8	8
September	6	8	7
October	8	11	
November	17	11	
December	15	20	





### **North Region Housing Report**



### Market Overview

#### **North Region Home Sales Rose in September**

Total home sales in North Region rose by 33.3% last month to 32 units, compared to 24 units in September 2024. Total sales volume was \$9.5 million, up 22.8% from a year earlier.

The median sale price in September was \$274,950, down from \$325,000 a year earlier. Homes that sold in September were typically on the market for 22 days and sold for 99.4% of their list prices.

#### North Region Active Listings Up at End of September

The total number of active listings in North Region at the end of September was 74 units, up from 64 at the same point in 2024. This represents a 2.7 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$257,500.

During September, a total of 19 contracts were written down from 31 in September 2024. At the end of the month, there were 32 contracts still pending.

#### **Report Contents**

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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# North Region Summary Statistics

	ptember MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	<b>32</b> 33.3%	<b>24</b> -17.2%	<b>29</b> -29.3%	<b>250</b> 20.2%	<b>208</b> -3.7%	<b>216</b> -27.5%
	tive Listings ange from prior year	<b>74</b> 15.6%	<b>64</b> 39.1%	<b>46</b> 2.2%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.7</b> -3.6%	<b>2.8</b> 47.4%	<b>1.9</b> 35.7%	N/A	N/A	N/A
	ew Listings ange from prior year	<b>31</b> -27.9%	<b>43</b> 13.2%	<b>38</b> 22.6%	<b>316</b> 13.3%	<b>279</b> 3.7%	<b>269</b> -19.5%
	ntracts Written ange from prior year	<b>19</b> -38.7%	<b>31</b> 29.2%	<b>24</b> -7.7%	<b>258</b> 11.7%	<b>231</b> 3.1%	<b>224</b> -23.8%
	nding Contracts ange from prior year	<b>32</b> -3.0%	<b>33</b> 17.9%	<b>28</b> -3.4%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>9,459</b> 22.8%	<b>7,704</b> 14.0%	<b>6,759</b> -25.0%	<b>67,330</b> 36.6%	<b>49,279</b> 3.2%	<b>47,749</b> -23.7%
	Sale Price Change from prior year	<b>295,583</b> -7.9%	<b>320,998</b> 37.7%	<b>233,062</b> 6.0%	<b>269,322</b> 13.7%	<b>236,917</b> 7.2%	<b>221,060</b> 5.2%
ψ	List Price of Actives Change from prior year	<b>325,953</b> 10.8%	<b>294,195</b> 12.6%	<b>261,226</b> -4.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>44</b> 46.7%	<b>30</b> 15.4%	<b>26</b> 52.9%	<b>50</b> 8.7%	<b>46</b> 53.3%	<b>30</b> 66.7%
•	Percent of List Change from prior year	<b>98.4%</b> -1.2%	<b>99.6%</b> 0.2%	<b>99.4%</b> 1.2%	<b>97.9%</b> 0.6%	<b>97.3%</b> -0.9%	<b>98.2%</b> -0.9%
	Percent of Original Change from prior year	<b>93.9%</b> -3.1%	<b>96.9%</b> 1.4%	<b>95.6%</b> -0.8%	<b>95.0%</b> 0.4%	<b>94.6%</b> -0.9%	<b>95.5%</b> -2.7%
	Sale Price Change from prior year	<b>274,950</b> -15.4%	<b>325,000</b> 55.5%	<b>209,000</b> -9.1%	<b>231,000</b> 12.3%	<b>205,750</b> 5.5%	<b>195,000</b> 2.9%
	List Price of Actives Change from prior year	<b>257,500</b> -3.3%	<b>266,250</b> 28.6%	<b>207,000</b> -3.7%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>23</b> 109.1%	<b>11</b> 37.5%	<b>8</b> 33.3%	<b>20</b> 11.1%	<b>18</b> 125.0%	<b>8</b> 33.3%
2	Percent of List Change from prior year	<b>99.4%</b>	<b>98.3%</b> -1.7%	<b>100.0%</b> 0.2%	<b>99.4%</b> -0.6%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	Percent of Original Change from prior year	<b>96.9%</b> -0.6%	<b>97.5%</b> -2.5%	<b>100.0%</b> 0.9%	<b>97.1%</b> -0.6%	<b>97.7%</b> -2.0%	<b>99.7%</b> -0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



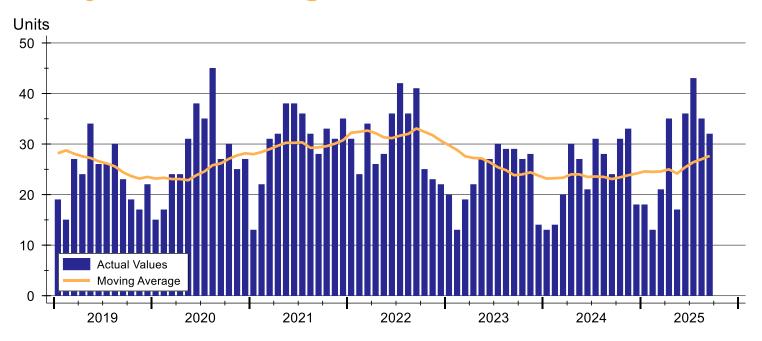
# North Region Closed Listings Analysis

	mmary Statistics Closed Listings	2025	September 2024	r Change	2025	ear-to-Dat 2024	e Change
Clo	sed Listings	32	24	33.3%	250	208	20.2%
Vo	lume (1,000s)	9,459	7,704	22.8%	67,330	49,279	36.6%
Мс	onths' Supply	2.7	2.8	-3.6%	N/A	N/A	N/A
	Sale Price	295,583	320,998	-7.9%	269,322	236,917	13.7%
age	Days on Market	44	30	46.7%	50	46	8.7%
Averag	Percent of List	98.4%	99.6%	-1.2%	97.9%	97.3%	0.6%
	Percent of Original	93.9%	96.9%	-3.1%	95.0%	94.6%	0.4%
	Sale Price	274,950	325,000	-15.4%	231,000	205,750	12.3%
lan	Days on Market	23	11	109.1%	20	18	11.1%
Median	Percent of List	99.4%	98.3%	1.1%	99.4%	100.0%	-0.6%
	Percent of Original	96.9%	97.5%	-0.6%	97.1%	97.7%	-0.6%

A total of 32 homes sold in North Region in September, up from 24 units in September 2024. Total sales volume rose to \$9.5 million compared to \$7.7 million in the previous year.

The median sales price in September was \$274,950, down 15.4% compared to the prior year. Median days on market was 22 days, up from 19 days in August, and up from 11 in September 2024.

### **History of Closed Listings**

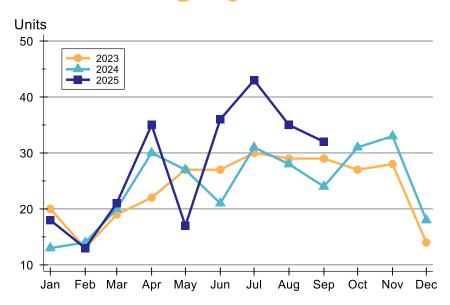






## North Region Closed Listings Analysis

### **Closed Listings by Month**



Month	2023	2024	2025
January	20	13	18
February	13	14	13
March	19	20	21
April	22	30	35
May	27	27	17
June	27	21	36
July	30	31	43
August	29	28	35
September	29	24	32
October	27	31	
November	28	33	
December	14	18	

### **Closed Listings by Price Range**

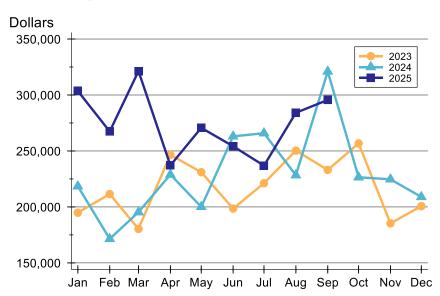
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	18.8%	2.7	89,975	92,450	86	74	97.2%	99.0%	85.7%	90.0%
\$100,000-\$124,999	2	6.3%	4.5	115,260	115,260	3	3	102.1%	102.1%	102.1%	102.1%
\$125,000-\$149,999	0	0.0%	1.6	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	3.1%	2.8	152,500	152,500	7	7	98.7%	98.7%	98.7%	98.7%
\$175,000-\$199,999	1	3.1%	3.0	179,000	179,000	0	0	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	6	18.8%	0.7	229,400	236,250	14	8	99.9%	100.0%	98.8%	100.0%
\$250,000-\$299,999	0	0.0%	2.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	7	21.9%	3.4	341,643	350,000	47	36	96.8%	96.9%	93.1%	90.6%
\$400,000-\$499,999	6	18.8%	3.7	453,983	454,500	61	62	99.0%	99.4%	92.8%	95.2%
\$500,000-\$749,999	2	6.3%	3.0	537,500	537,500	40	40	95.5%	95.5%	95.5%	95.5%
\$750,000-\$999,999	1	3.1%	12.0	790,000	790,000	30	30	100.0%	100.0%	96.9%	96.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





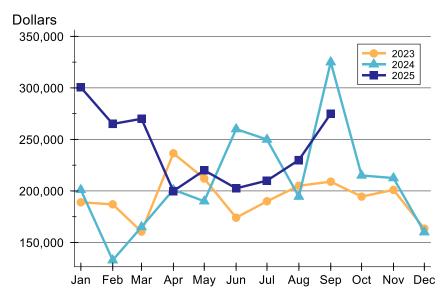
## North Region Closed Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	194,885	218,477	303,576
February	211,479	171,443	267,423
March	180,366	195,316	321,352
April	246,559	228,895	237,127
May	231,048	200,041	270,665
June	198,515	263,033	254,224
July	221,141	265,879	236,881
August	250,331	228,361	284,109
September	233,062	320,998	295,583
October	256,746	226,499	
November	185,331	224,664	
December	200,707	208,914	

#### **Median Price**



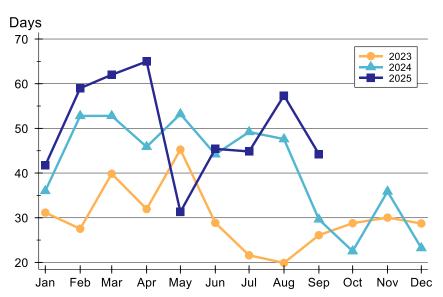
Month	2023	2024	2025
January	188,950	201,000	300,500
February	187,000	132,750	265,000
March	160,500	165,000	270,000
April	236,500	201,175	199,900
May	212,000	190,000	220,000
June	174,000	260,000	202,500
July	189,950	249,900	210,000
August	205,000	194,500	230,000
September	209,000	325,000	274,950
October	194,500	215,000	
November	201,000	212,500	
December	163,450	160,000	





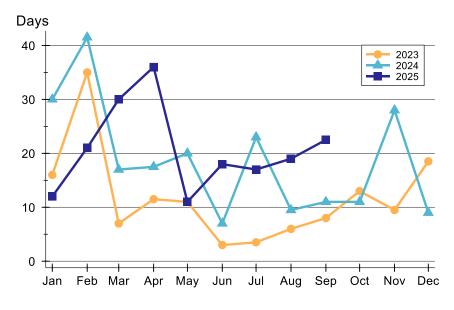
## North Region Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	31	36	42
February	28	53	59
March	40	53	62
April	32	46	65
May	45	53	31
June	29	44	45
July	22	49	45
August	20	48	57
September	26	30	44
October	29	23	
November	30	36	
December	29	23	

#### **Median DOM**



Month	2023	2024	2025
January	16	30	12
February	35	42	21
March	7	17	30
April	12	18	36
May	11	20	11
June	3	7	18
July	4	23	17
August	6	10	19
September	8	11	23
October	13	11	
November	10	28	
December	19	9	



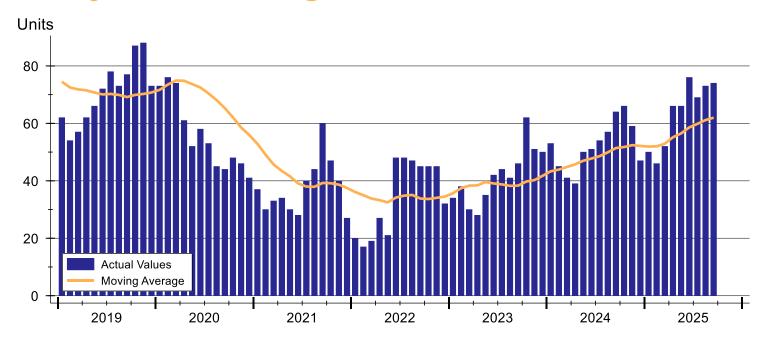
## North Region Active Listings Analysis

	mmary Statistics Active Listings	End 2025	d of Septeml 2024	ber Change
Ac	tive Listings	74	64	15.6%
Vo	lume (1,000s)	24,121	18,828	28.1%
Months' Supply		2.7	2.8	-3.6%
ge	List Price	325,953	294,195	10.8%
Avera	Days on Market	52	67	-22.4%
Α	Percent of Original	99.5%	96.3%	3.3%
<u>_</u>	List Price	257,500	266,250	-3.3%
Median	Days on Market	34	34	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 74 homes were available for sale in North Region at the end of September. This represents a 2.7 months' supply of active listings.

The median list price of homes on the market at the end of September was \$257,500, down 3.3% from 2024. The typical time on market for active listings was 34 days, down from 34 days a year earlier.

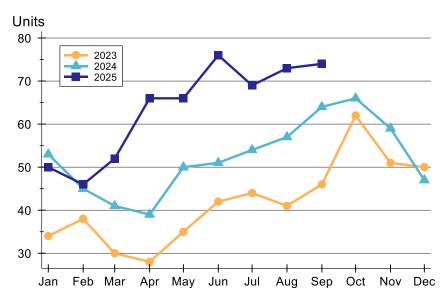
### **History of Active Listings**





## North Region Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	34	53	50
February	38	45	46
March	30	41	52
April	28	39	66
May	35	50	66
June	42	51	76
July	44	54	69
August	41	57	73
September	46	64	74
October	62	66	
November	51	59	
December	50	47	

### **Active Listings by Price Range**

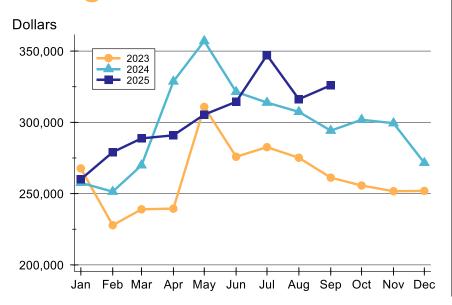
Price Range	Active I Number	Listings Percent	Months' Supply	List   Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.4%	N/A	37,200	37,200	112	112	74.5%	74.5%
\$50,000-\$99,999	8	10.8%	2.7	75,900	72,400	67	33	91.3%	96.9%
\$100,000-\$124,999	6	8.1%	4.5	110,750	113,250	31	17	94.3%	100.0%
\$125,000-\$149,999	3	4.1%	1.6	135,983	129,950	27	7	100.0%	100.0%
\$150,000-\$174,999	6	8.1%	2.8	166,817	167,500	60	17	142.3%	100.0%
\$175,000-\$199,999	8	10.8%	3.0	191,519	193,400	56	14	97.5%	100.0%
\$200,000-\$249,999	3	4.1%	0.7	244,933	245,000	31	42	98.7%	100.0%
\$250,000-\$299,999	7	9.5%	2.2	272,557	265,000	62	40	93.8%	100.0%
\$300,000-\$399,999	13	17.6%	3.4	346,396	349,000	55	48	95.9%	97.3%
\$400,000-\$499,999	9	12.2%	3.7	436,200	425,000	38	14	98.6%	100.0%
\$500,000-\$749,999	6	8.1%	3.0	637,500	630,000	49	42	96.5%	97.3%
\$750,000-\$999,999	2	2.7%	12.0	862,500	862,500	57	57	97.2%	97.2%
\$1,000,000 and up	2	2.7%	N/A	1,624,500	1,624,500	66	66	100.0%	100.0%





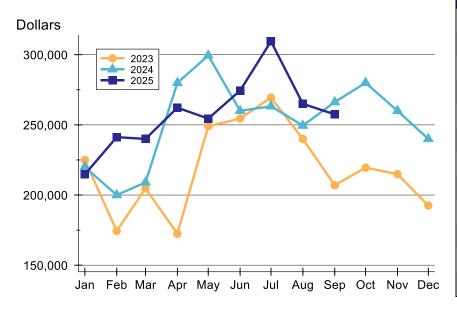
## North Region Active Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	267,685	257,603	260,064
February	227,835	251,370	279,091
March	239,003	269,865	288,741
April	239,464	328,692	290,914
May	310,831	357,058	305,425
June	275,879	321,401	314,424
July	282,590	313,869	347,154
August	275,178	307,360	316,251
September	261,226	294,195	325,953
October	255,678	301,807	
November	251,704	299,435	
December	251,898	271,601	

### **Median Price**



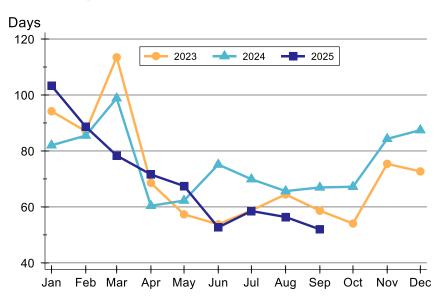
Month	2023	2024	2025
January	225,000	220,000	214,725
February	174,450	200,000	241,250
March	204,700	209,000	240,000
April	172,450	279,900	262,250
May	249,000	299,450	254,450
June	254,500	260,000	274,450
July	269,450	263,250	309,500
August	239,950	249,500	265,000
September	207,000	266,250	257,500
October	219,500	280,000	
November	214,900	260,000	
December	192,500	240,000	





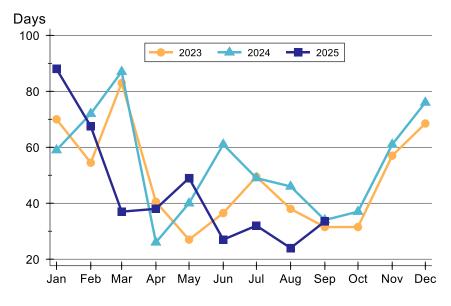
## North Region Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025	
January	94	82	103	
February	87	85	89	
March	113	99	78	
April	69	60	72	
May	57	62	67	
June	54	75	53	
July	59	70	59	
August	64	66	56	
September	59	67	52	
October	54	67		
November	75	84		
December	73	87		

#### **Median DOM**

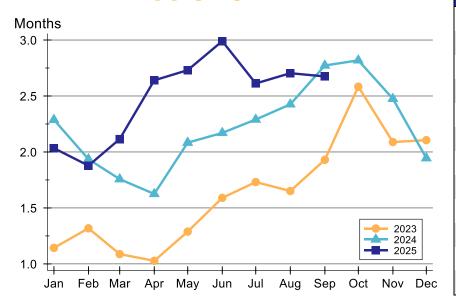


Month	2023	2024	2025	
January	70	59	88	
February	55	72	68	
March	83	87	37	
April	41	26	38	
May	27	40	49	
June	37	61	27	
July	50	49	32	
August	38	46	24	
September	32	34	34	
October	32	37		
November	57	61		
December	69	76		



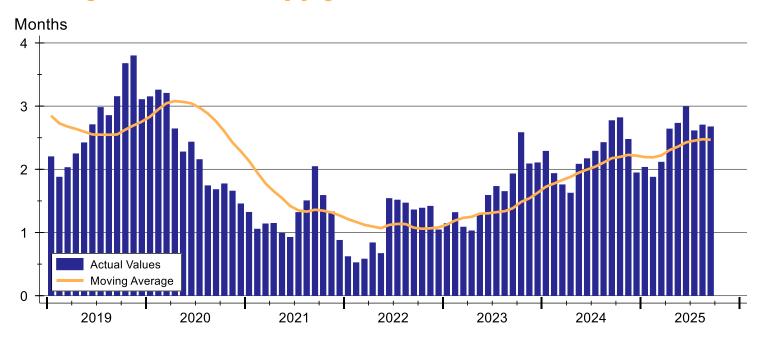
## North Region Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.1	2.3	2.0
February	1.3	1.9	1.9
March	1.1	1.8	2.1
April	1.0	1.6	2.6
Мау	1.3	2.1	2.7
June	1.6	2.2	3.0
July	1.7	2.3	2.6
August	1.7	2.4	2.7
September	1.9	2.8	2.7
October	2.6	2.8	
November	2.1	2.5	
December	2.1	1.9	

### **History of Month's Supply**





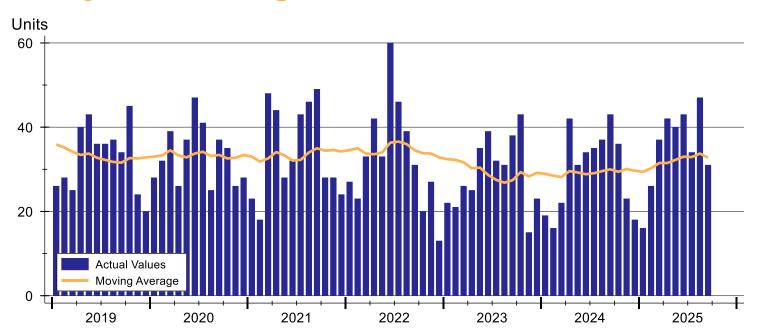
# North Region New Listings Analysis

Summary Statistics for New Listings		2025	September 2024	Change	
ţ	New Listings	31	43	-27.9%	
Month	Volume (1,000s)	9,097	10,804	-15.8%	
Current	Average List Price	293,445	251,247	16.8%	
	Median List Price	200,000	229,900	-13.0%	
ā	New Listings	316	279	13.3%	
Year-to-Date	Volume (1,000s)	90,380	71,856	25.8%	
	Average List Price	286,013	257,549	11.1%	
۶	Median List Price	240,000	229,000	4.8%	

A total of 31 new listings were added in North Region during September, down 27.9% from the same month in 2024. Year-to-date North Region has seen 316 new listings.

The median list price of these homes was \$200,000 down from \$229,900 in 2024.

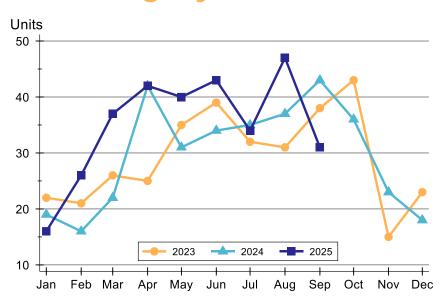
### **History of New Listings**





## North Region New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	22	19	16
February	21	16	26
March	26	22	37
April	25	42	42
May	35	31	40
June	39	34	43
July	32	35	34
August	31	37	47
September	38	43	31
October	43	36	
November	15	23	
December	23	18	

### **New Listings by Price Range**

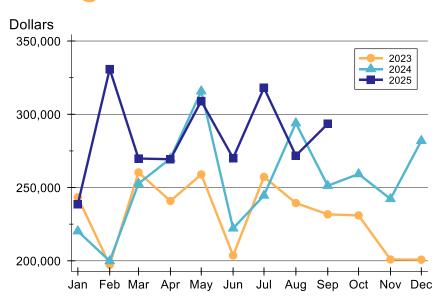
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	12.9%	81,250	85,000	13	12	100.0%	100.0%
\$100,000-\$124,999	3	9.7%	115,000	116,500	18	21	100.0%	100.0%
\$125,000-\$149,999	1	3.2%	149,000	149,000	12	12	100.0%	100.0%
\$150,000-\$174,999	2	6.5%	172,450	172,450	19	19	100.0%	100.0%
\$175,000-\$199,999	5	16.1%	196,230	199,000	15	12	100.0%	100.0%
\$200,000-\$249,999	2	6.5%	217,500	217,500	9	9	98.0%	98.0%
\$250,000-\$299,999	3	9.7%	281,000	289,000	11	4	98.7%	100.0%
\$300,000-\$399,999	5	16.1%	351,360	350,000	11	7	96.4%	97.5%
\$400,000-\$499,999	4	12.9%	414,238	413,475	11	12	100.0%	100.0%
\$500,000-\$749,999	1	3.2%	660,000	660,000	5	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	ī	3.2%	1,600,000	1,600,000	32	32	100.0%	100.0%



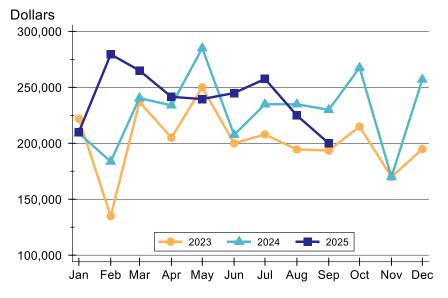


## North Region New Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	243,289	220,234	238,662
February	197,210	199,853	330,885
March	260,327	252,695	269,827
April	240,836	269,807	269,319
May	258,931	315,797	309,059
June	203,637	222,106	270,102
July	257,259	244,566	318,076
August	239,411	294,002	271,814
September	231,726	251,247	293,445
October	230,947	259,241	
November	200,913	242,239	
December	200,778	281,914	



Month	2023	2024	2025
January	222,000	209,000	210,000
February	134,900	183,700	279,500
March	237,000	240,350	265,000
April	205,000	233,850	241,500
May	249,900	285,000	239,500
June	200,000	207,500	244,900
July	207,900	234,900	257,500
August	194,500	234,900	224,900
September	193,500	229,900	200,000
October	214,900	267,500	
November	169,900	169,900	
December	194,900	257,000	



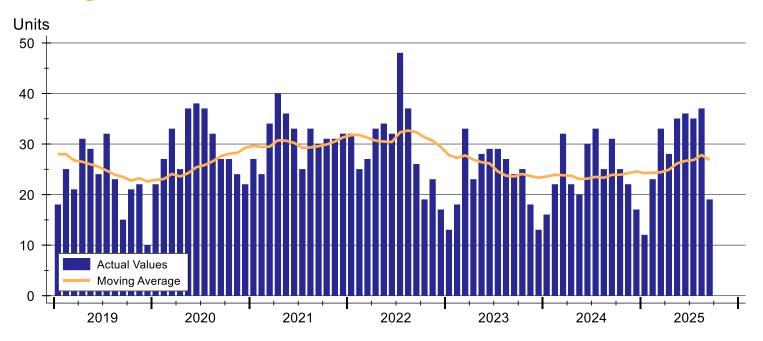
## North Region Contracts Written Analysis

Summary Statistics for Contracts Written		2025	Septembe 2024	r Change	Ye 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	19	31	-38.7%	258	231	11.7%
Vo	ume (1,000s)	5,392	7,370	-26.8%	69,394	55,725	24.5%
ge	Sale Price	283,795	237,752	19.4%	268,967	241,233	11.5%
Avera	Days on Market	65	25	160.0%	50	43	16.3%
¥	Percent of Original	92.1%	95.7%	-3.8%	94.7%	94.4%	0.3%
=	Sale Price	299,000	215,000	39.1%	228,750	214,900	6.4%
Median	Days on Market	40	12	233.3%	20	15	33.3%
Σ	Percent of Original	94.5%	98.3%	-3.9%	97.1%	97.3%	-0.2%

A total of 19 contracts for sale were written in North Region during the month of September, down from 31 in 2024. The median list price of these homes was \$299,000, up from \$215,000 the prior year.

Half of the homes that went under contract in September were on the market less than 40 days, compared to 12 days in September 2024.

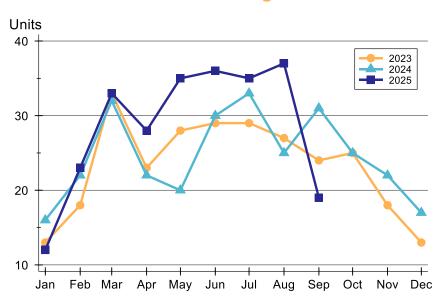
#### **History of Contracts Written**





## North Region Contracts Written Analysis

#### **Contracts Written by Month**



Month	2023	2024	2025
January	13	16	12
February	18	22	23
March	33	32	33
April	23	22	28
May	28	20	35
June	29	30	36
July	29	33	35
August	27	25	37
September	24	31	19
October	25	25	
November	18	22	
December	13	17	

#### **Contracts Written by Price Range**

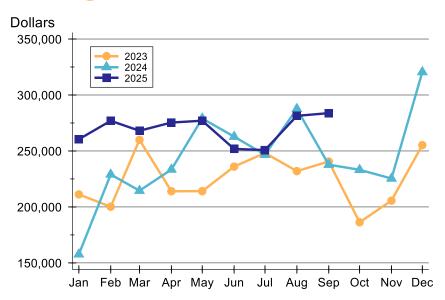
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.5%	82,450	82,450	82	82	83.6%	83.6%
\$100,000-\$124,999	1	5.3%	111,900	111,900	207	207	82.6%	82.6%
\$125,000-\$149,999	2	10.5%	140,000	140,000	130	130	83.6%	83.6%
\$150,000-\$174,999	2	10.5%	161,000	161,000	94	94	95.7%	95.7%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	5.3%	224,900	224,900	37	37	94.5%	94.5%
\$250,000-\$299,999	2	10.5%	299,000	299,000	44	44	100.0%	100.0%
\$300,000-\$399,999	6	31.6%	361,483	362,450	36	14	94.2%	92.8%
\$400,000-\$499,999	2	10.5%	421,250	421,250	21	21	98.5%	98.5%
\$500,000-\$749,999	1	5.3%	679,000	679,000	40	40	84.1%	84.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



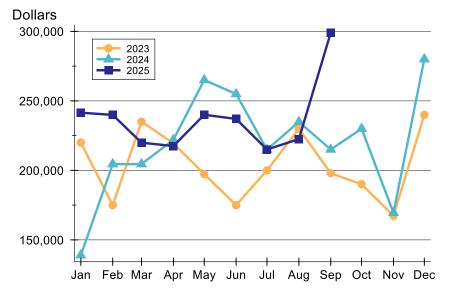


## North Region Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	211,177	157,637	260,442
February	200,164	228,977	276,946
March	259,953	214,511	268,066
April	213,987	233,409	275,392
May	214,082	279,075	277,009
June	236,010	262,788	251,814
July	248,217	246,650	250,816
August	231,974	287,635	281,354
September	240,583	237,752	283,795
October	186,300	233,169	
November	205,652	225,379	
December	255,242	320,515	

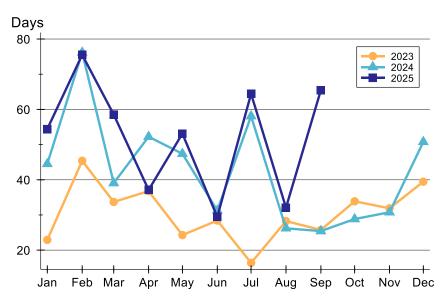


Month	2023	2024	2025
January	220,000	138,950	241,500
February	174,950	204,500	239,900
March	235,000	204,500	219,900
April	219,500	222,000	217,500
May	197,250	265,000	240,000
June	175,000	254,950	237,000
July	200,000	214,900	215,000
August	229,900	234,900	222,500
September	198,000	215,000	299,000
October	189,995	230,000	
November	167,325	169,450	
December	239,900	280,000	



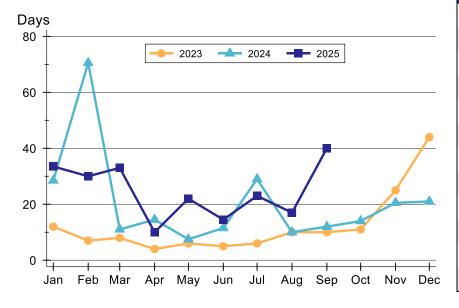
## North Region Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	23	45	54
February	45	76	76
March	34	39	59
April	37	52	37
May	24	47	53
June	28	31	29
July	16	58	64
August	28	26	32
September	26	25	65
October	34	29	
November	32	31	
December	39	51	

#### **Median DOM**



Month	2023	2024	2025
January	12	29	34
February	7	71	30
March	8	11	33
April	4	15	10
May	6	8	22
June	5	12	15
July	6	29	23
August	10	10	17
September	10	12	40
October	11	14	
November	25	21	
December	44	21	



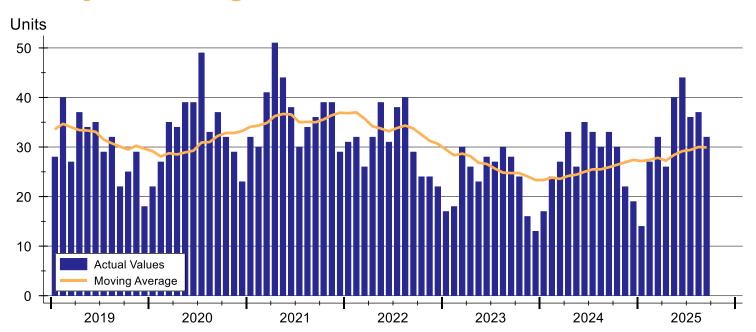
## North Region Pending Contracts Analysis

	mmary Statistics Pending Contracts	En 2025	ber Change	
Ре	nding Contracts	32	33	-3.0%
Volume (1,000s)		8,481	7,655	10.8%
ge	List Price	265,041	231,961	14.3%
Avera	Days on Market	46	36	27.8%
Ą	Percent of Original	95.3%	97.4%	-2.2%
5	List Price	222,450	225,000	-1.1%
Media	Days on Market	24	14	71.4%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 32 listings in North Region had contracts pending at the end of September, down from 33 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

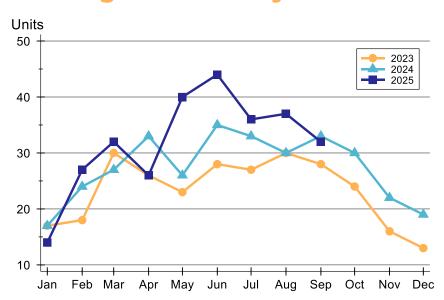
#### **History of Pending Contracts**





## North Region Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2023	2024	2025
January	17	17	14
February	18	24	27
March	30	27	32
April	26	33	26
May	23	26	40
June	28	35	44
July	27	33	36
August	30	30	37
September	28	33	32
October	24	30	
November	16	22	
December	13	19	

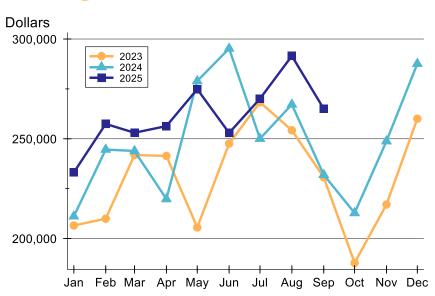
#### **Pending Contracts by Price Range**

Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	6.3%	73,700	73,700	85	85	83.6%	83.6%
\$100,000-\$124,999	2	6.3%	117,950	117,950	104	104	91.3%	91.3%
\$125,000-\$149,999	4	12.5%	140,000	140,000	66	59	94.2%	95.3%
\$150,000-\$174,999	4	12.5%	166,600	169,250	53	36	96.5%	97.3%
\$175,000-\$199,999	2	6.3%	199,450	199,450	2	2	100.0%	100.0%
\$200,000-\$249,999	3	9.4%	214,967	220,000	40	37	92.2%	96.6%
\$250,000-\$299,999	4	12.5%	286,875	292,000	35	26	98.6%	100.0%
\$300,000-\$399,999	6	18.8%	361,483	362,450	36	14	96.7%	97.6%
\$400,000-\$499,999	3	9.4%	435,800	430,000	21	20	98.3%	98.0%
\$500,000-\$749,999	2	6.3%	602,000	602,000	42	42	95.3%	95.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A

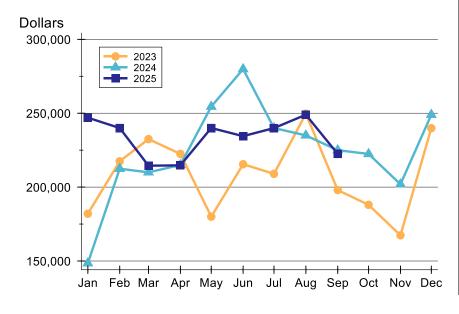


## North Region Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	206,529	211,123	233,136
February	209,936	244,604	257,435
March	241,861	243,876	253,025
April	241,394	219,782	256,353
May	205,548	278,938	274,855
June	247,564	295,233	252,923
July	268,311	250,042	270,096
August	254,242	267,183	291,508
September	230,713	231,961	265,041
October	187,777	212,784	
November	217,041	248,802	
December	260,042	287,595	

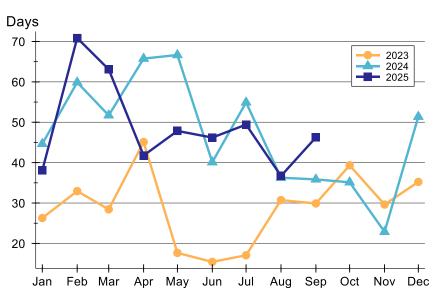


Month	2023	2024	2025
January	182,000	148,500	247,000
February	217,500	212,450	240,000
March	232,500	210,000	214,500
April	222,500	215,000	214,750
May	180,000	254,500	240,000
June	215,500	279,900	234,500
July	209,000	240,000	239,950
August	249,700	235,000	249,000
September	198,000	225,000	222,450
October	188,000	222,450	
November	167,375	201,950	
December	239,900	249,000	



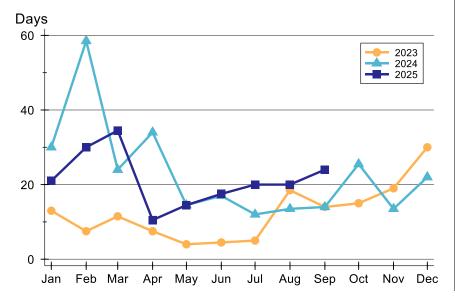
## North Region Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	26	45	38
February	33	60	71
March	28	52	63
April	45	66	42
May	18	67	48
June	15	40	46
July	17	55	49
August	31	36	37
September	30	36	46
October	39	35	
November	30	23	
December	35	51	

#### **Median DOM**



Month	2023	2024	2025
January	13	30	21
February	8	59	30
March	12	24	35
April	8	34	11
May	4	15	15
June	5	17	18
July	5	12	20
August	19	14	20
September	14	14	24
October	15	26	
November	19	14	
December	30	22	





### **South Region Housing Report**



#### Market Overview

#### **South Region Home Sales Rose in September**

Total home sales in South Region rose by 23.3% last month to 37 units, compared to 30 units in September 2024. Total sales volume was \$6.7 million, up 22.8% from a year earlier.

The median sale price in September was \$160,000, down from \$194,250 a year earlier. Homes that sold in September were typically on the market for 34 days and sold for 96.7% of their list prices.

#### South Region Active Listings Up at End of September

The total number of active listings in South Region at the end of September was 88 units, up from 50 at the same point in 2024. This represents a 2.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$173,700.

During September, a total of 33 contracts were written down from 36 in September 2024. At the end of the month, there were 38 contracts still pending.

#### **Report Contents**

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### **Contact Information**

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denise@sunflowerrealtors.com www.SunflowerRealtors.com





# South Region Summary Statistics

	ptember MLS Statistics ree-year History	2025	urrent Mont 2024	h 2023	2025	Year-to-Date 2024	2023
	r <b>me Sales</b> ange from prior year	<b>37</b> 23.3%	<b>30</b> 7.1%	<b>28</b> -41.7%	<b>271</b> 8.8%	<b>249</b> -10.4%	<b>278</b> -19.2%
	<b>tive Listings</b> ange from prior year	<b>88</b> 76.0%	<b>50</b> 31.6%	<b>38</b> 40.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.9</b> 70.6%	<b>1.7</b> 41.7%	<b>1.2</b> 71.4%	N/A	N/A	N/A
	w Listings ange from prior year	<b>37</b> -17.8%	<b>45</b> 4.7%	<b>43</b> 43.3%	<b>397</b> 17.5%	<b>338</b> -4.0%	<b>352</b> -8.6%
	ntracts Written ange from prior year	<b>33</b> -8.3%	<b>36</b> -2.7%	<b>37</b> 12.1%	<b>292</b> 7.0%	<b>273</b> -10.8%	<b>306</b> -13.1%
	nding Contracts ange from prior year	<b>38</b> -11.6%	<b>43</b> -2.3%	<b>44</b> -10.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>6,716</b> 22.8%	<b>5,471</b> -9.3%	<b>6,031</b> -25.9%	<b>56,414</b> 21.2%	<b>46,559</b> -15.4%	<b>55,061</b> -6.5%
	Sale Price Change from prior year	<b>181,519</b> -0.5%	<b>182,362</b> -15.3%	<b>215,396</b> 27.0%	<b>208,170</b> 11.3%	<b>186,983</b> -5.6%	<b>198,062</b> 15.7%
4	<b>List Price of Actives</b> Change from prior year	<b>216,639</b> 8.5%	<b>199,601</b> -16.3%	<b>238,491</b> 30.2%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>49</b> 58.1%	<b>31</b> 72.2%	<b>18</b> 12.5%	<b>40</b> 66.7%	<b>24</b> 20.0%	<b>20</b> 11.1%
٩	Percent of List Change from prior year	<b>93.9%</b> -3.3%	<b>97.1%</b> -2.2%	<b>99.3%</b> 1.8%	<b>96.3%</b> -0.5%	<b>96.8%</b> -1.0%	<b>97.8%</b> 1.0%
	Percent of Original Change from prior year	<b>89.8%</b> -3.3%	<b>92.9%</b> -5.0%	<b>97.8%</b> 3.3%	<b>93.5%</b> -2.0%	<b>95.4%</b> -0.8%	<b>96.2%</b> 0.9%
	Sale Price Change from prior year	<b>160,000</b> -17.6%	<b>194,250</b> -1.6%	<b>197,500</b> 27.4%	<b>179,000</b> 3.8%	<b>172,500</b> 4.5%	<b>165,000</b> 16.2%
	<b>List Price of Actives</b> Change from prior year	<b>173,700</b> 7.1%	<b>162,200</b> -8.1%	<b>176,450</b> 35.8%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>34</b> 142.9%	<b>14</b> 133.3%	<b>6</b> -14.3%	<b>11</b> 83.3%	<b>6</b> 0.0%	<b>6</b> 0.0%
2	Percent of List Change from prior year	<b>96.7%</b> -0.7%	<b>97.4%</b> -2.6%	<b>100.0%</b> 0.0%	<b>98.0%</b> -1.6%	<b>99.6%</b> 0.2%	<b>99.4%</b> 0.1%
	Percent of Original Change from prior year	<b>92.2%</b> -3.0%	<b>95.1%</b> -4.9%	<b>100.0%</b> 2.0%	<b>96.0%</b> -2.3%	<b>98.3%</b> -0.2%	<b>98.5%</b> 0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



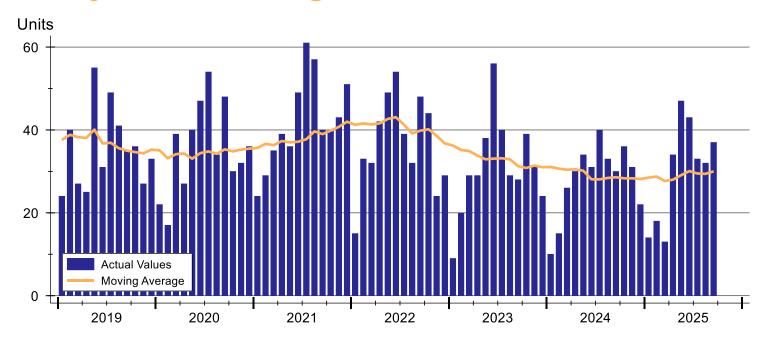
## **South Region Closed Listings Analysis**

	mmary Statistics Closed Listings	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	te Change
Clo	osed Listings	37	30	23.3%	271	249	8.8%
Vo	lume (1,000s)	6,716	5,471	22.8%	56,414	46,559	21.2%
Мс	onths' Supply	2.9	1.7	70.6%	N/A	N/A	N/A
	Sale Price	181,519	182,362	-0.5%	208,170	186,983	11.3%
age	Days on Market	49	31	58.1%	40	24	66.7%
Averag	Percent of List	93.9%	97.1%	-3.3%	96.3%	96.8%	-0.5%
	Percent of Original	89.8%	92.9%	-3.3%	93.5%	95.4%	-2.0%
	Sale Price	160,000	194,250	-17.6%	179,000	172,500	3.8%
ian	Days on Market	34	14	142.9%	11	6	83.3%
Median	Percent of List	96.7%	97.4%	-0.7%	98.0%	99.6%	-1.6%
	Percent of Original	92.2%	95.1%	-3.0%	96.0%	98.3%	-2.3%

A total of 37 homes sold in South Region in September, up from 30 units in September 2024. Total sales volume rose to \$6.7 million compared to \$5.5 million in the previous year.

The median sales price in September was \$160,000, down 17.6% compared to the prior year. Median days on market was 34 days, up from 8 days in August, and up from 14 in September 2024.

#### **History of Closed Listings**

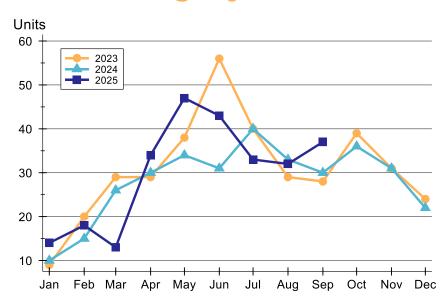






## **South Region Closed Listings Analysis**

#### **Closed Listings by Month**



Month	2023	2024	2025
January	9	10	14
February	20	15	18
March	29	26	13
April	29	30	34
May	38	34	47
June	56	31	43
July	40	40	33
August	29	33	32
September	28	30	37
October	39	36	
November	31	31	
December	24	22	

#### **Closed Listings by Price Range**

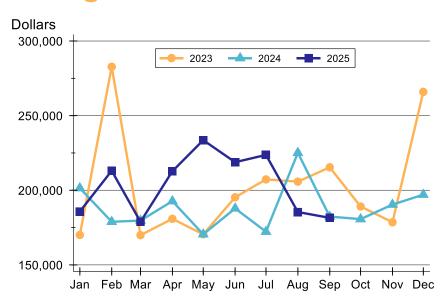
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as % Avg.	of Orig. Med.
Below \$25,000	1	2.7%	4.0	21,000	21,000	2	2	52.5%	52.5%	52.5%	52.5%
\$25,000-\$49,999	3	8.1%	1.3	34,667	33,000	22	19	87.8%	84.2%	87.8%	84.2%
\$50,000-\$99,999	5	13.5%	2.8	77,000	78,000	82	17	91.9%	96.7%	83.5%	75.7%
\$100,000-\$124,999	3	8.1%	3.7	113,300	116,000	14	10	94.5%	92.9%	93.3%	90.5%
\$125,000-\$149,999	5	13.5%	4.3	136,180	135,000	108	127	94.6%	94.7%	85.1%	85.6%
\$150,000-\$174,999	3	8.1%	2.5	158,667	160,000	45	3	93.8%	92.2%	91.2%	92.2%
\$175,000-\$199,999	2	5.4%	1.5	177,500	177,500	27	27	96.3%	96.3%	92.1%	92.1%
\$200,000-\$249,999	7	18.9%	3.3	233,343	237,900	43	37	97.7%	98.2%	94.7%	93.9%
\$250,000-\$299,999	4	10.8%	1.7	263,125	265,000	20	11	99.5%	100.0%	99.2%	99.6%
\$300,000-\$399,999	2	5.4%	3.5	328,250	328,250	47	47	98.2%	98.2%	96.6%	96.6%
\$400,000-\$499,999	1	2.7%	7.0	427,000	427,000	41	41	95.1%	95.1%	85.6%	85.6%
\$500,000-\$749,999	1	2.7%	5.1	585,000	585,000	34	34	93.6%	93.6%	86.3%	86.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



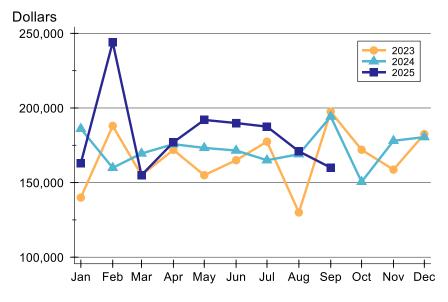


## **South Region Closed Listings Analysis**

#### **Average Price**



Month	2023	2024	2025
January	170,056	201,460	185,765
February	282,750	178,884	213,072
March	169,907	179,681	178,838
April	180,879	192,720	212,770
May	170,446	170,474	233,582
June	195,293	187,827	218,816
July	207,278	172,238	223,690
August	205,776	225,108	185,422
September	215,396	182,362	181,519
October	189,132	180,669	
November	178,562	190,400	
December	265,929	197,068	



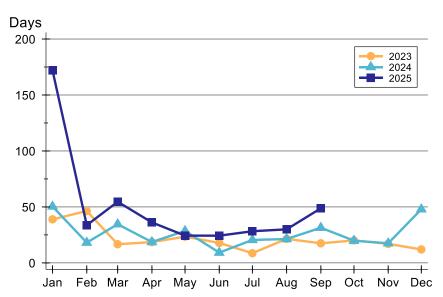
Month	2023	2024	2025
January	140,000	186,100	162,979
February	188,000	159,900	244,000
March	155,000	169,500	155,000
April	171,900	175,750	177,000
May	154,950	173,250	192,000
June	165,000	171,500	189,900
July	177,450	165,000	187,500
August	130,000	169,000	170,965
September	197,500	194,250	160,000
October	172,000	150,500	
November	158,700	178,000	
December	182,500	180,500	





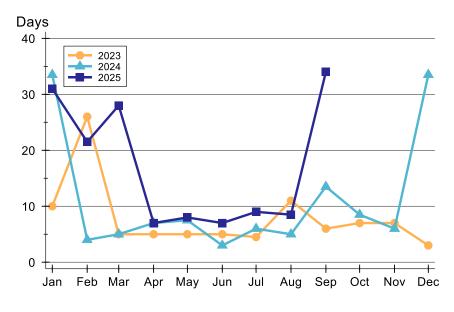
## **South Region Closed Listings Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	39	50	172
February	46	18	34
March	17	35	55
April	19	19	36
May	23	29	24
June	18	9	24
July	9	21	28
August	21	21	30
September	18	31	49
October	20	20	
November	17	17	
December	12	48	

#### **Median DOM**



Month	2023	2024	2025
January	10	34	31
February	26	4	22
March	5	5	28
April	5	7	7
May	5	8	8
June	5	3	7
July	5	6	9
August	11	5	9
September	6	14	34
October	7	9	
November	7	6	
December	3	34	



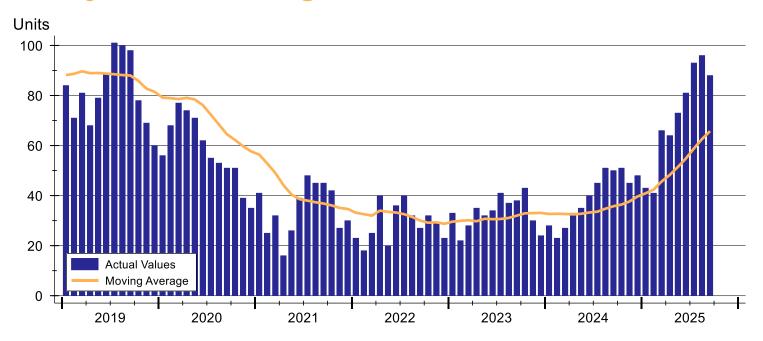
## **South Region Active Listings Analysis**

	mmary Statistics Active Listings	End 2025	d of Septem 2024	ber Change
Act	tive Listings	88	50	76.0%
Vo	lume (1,000s)	19,064	9,980	91.0%
Months' Supply		2.9	1.7	70.6%
ge	List Price	216,639	199,601	8.5%
Avera	Days on Market	57	45	26.7%
¥	Percent of Original	95.3%	96.5%	-1.2%
<u>_</u>	List Price	173,700	162,200	7.1%
Median	Days on Market	33	33	0.0%
Σ	Percent of Original	98.0%	100.0%	-2.0%

A total of 88 homes were available for sale in South Region at the end of September. This represents a 2.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$173,700, up 7.1% from 2024. The typical time on market for active listings was 32 days, the same as in September 2024.

#### **History of Active Listings**

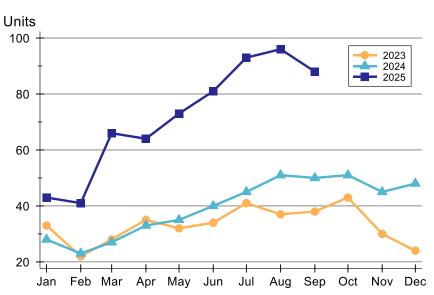






## South Region Active Listings Analysis

#### **Active Listings by Month**



Month	2023	2024	2025
January	33	28	43
February	22	23	41
March	28	27	66
April	35	33	64
May	32	35	73
June	34	40	81
July	41	45	93
August	37	51	96
September	38	50	88
October	43	51	
November	30	45	
December	24	48	

#### **Active Listings by Price Range**

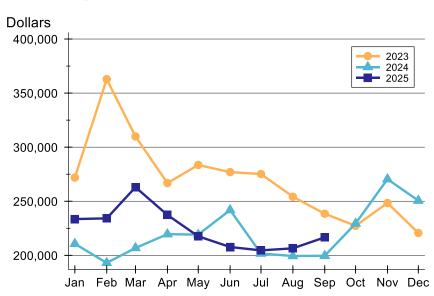
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	2	2.3%	4.0	17,950	17,950	19	19	90.9%	90.9%
\$25,000-\$49,999	2	2.3%	1.3	37,500	37,500	147	147	100.0%	100.0%
\$50,000-\$99,999	11	12.5%	2.8	80,745	84,900	44	22	93.5%	95.1%
\$100,000-\$124,999	8	9.1%	3.7	110,725	111,200	86	83	89.9%	88.8%
\$125,000-\$149,999	14	15.9%	4.3	141,971	141,450	36	7	96.3%	100.0%
\$150,000-\$174,999	8	9.1%	2.5	162,087	158,700	110	72	94.9%	94.6%
\$175,000-\$199,999	5	5.7%	1.5	188,730	184,900	77	33	92.0%	99.5%
\$200,000-\$249,999	13	14.8%	3.3	233,600	237,500	27	8	97.8%	100.0%
\$250,000-\$299,999	6	6.8%	1.7	264,567	262,250	51	49	96.6%	97.4%
\$300,000-\$399,999	9	10.2%	3.5	364,511	359,900	77	108	94.9%	97.5%
\$400,000-\$499,999	7	8.0%	7.0	458,957	449,900	13	5	99.5%	100.0%
\$500,000-\$749,999	3	3.4%	5.1	611,300	595,000	98	41	97.2%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



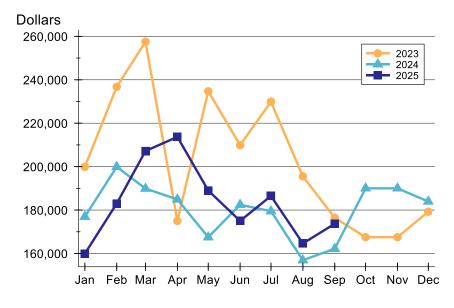


## South Region Active Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	271,926	210,704	233,546
February	362,877	193,028	234,185
March	309,907	206,807	262,997
April	266,806	219,577	237,344
May	283,563	219,176	217,608
June	276,956	241,898	207,711
July	275,188	201,665	204,598
August	254,205	199,405	206,484
September	238,491	199,601	216,639
October	227,314	229,471	
November	248,407	270,451	
December	220,708	250,621	



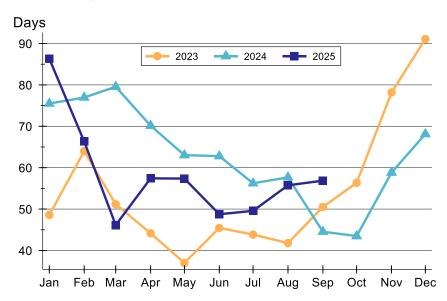
Month	2023	2024	2025
January	199,900	176,950	159,900
February	236,750	199,900	183,000
March	257,500	189,900	207,200
April	175,000	184,900	213,700
May	234,700	167,500	189,000
June	209,900	182,450	175,000
July	229,900	179,500	186,500
August	195,500	156,900	164,617
September	176,450	162,200	173,700
October	167,500	190,000	
November	167,500	190,000	
December	179,250	183,950	





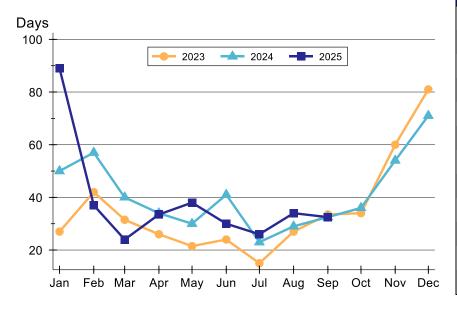
## South Region Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	49	76	86
February	64	77	66
March	51	80	46
April	44	70	57
May	37	63	57
June	45	63	49
July	44	56	50
August	42	58	56
September	51	45	57
October	56	43	
November	78	59	
December	91	68	

#### **Median DOM**

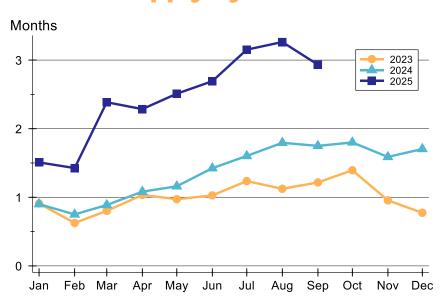


Month	2023	2024	2025
January	27	50	89
February	42	57	37
March	32	40	24
April	26	34	34
May	22	30	38
June	24	41	30
July	15	23	26
August	27	29	34
September	34	33	33
October	34	36	
November	60	54	
December	81	71	



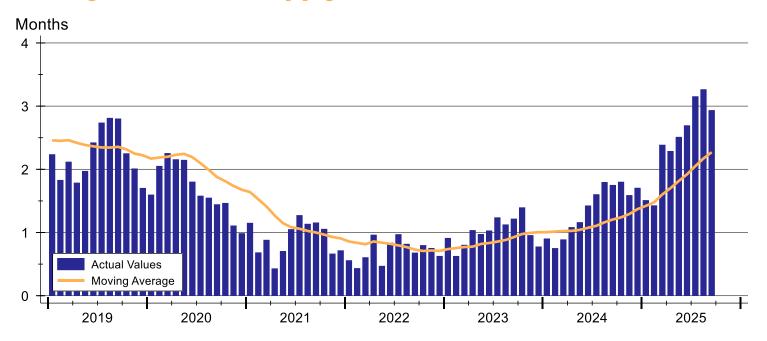
## **South Region Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2023	2024	2025
January	0.9	0.9	1.5
February	0.6	0.8	1.4
March	0.8	0.9	2.4
April	1.0	1.1	2.3
May	1.0	1.2	2.5
June	1.0	1.4	2.7
July	1.2	1.6	3.2
August	1.1	1.8	3.3
September	1.2	1.7	2.9
October	1.4	1.8	
November	1.0	1.6	
December	0.8	1.7	

#### **History of Month's Supply**





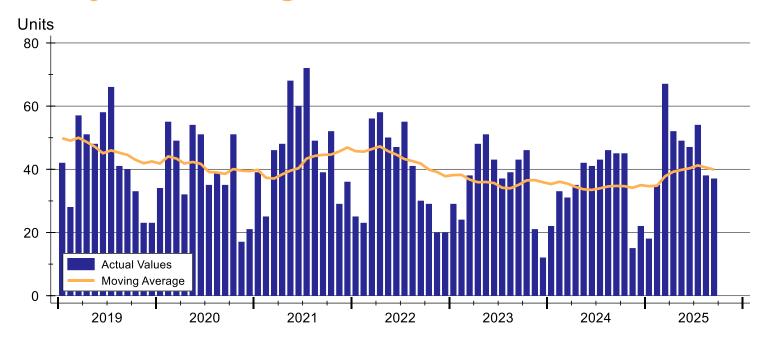
## South Region New Listings Analysis

	mmary Statistics New Listings	2025	Change	
£	New Listings	37	45	-17.8%
Month	Volume (1,000s)	8,328	8,356	-0.3%
Current	Average List Price	225,084	185,678	21.2%
Cu	Median List Price	204,000	170,000	20.0%
ā	New Listings	397	338	17.5%
o-Daí	Volume (1,000s)	83,711	65,601	27.6%
Year-to-Date	Average List Price	210,858	194,087	8.6%
Ϋ́	Median List Price	184,999	169,950	8.9%

A total of 37 new listings were added in South Region during September, down 17.8% from the same month in 2024. Year-to-date South Region has seen 397 new listings.

The median list price of these homes was \$204,000 up from \$170,000 in 2024.

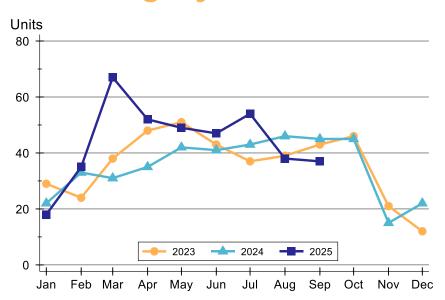
#### **History of New Listings**





## South Region New Listings Analysis

#### **New Listings by Month**



Month	2023	2024	2025
January	29	22	18
February	24	33	35
March	38	31	67
April	48	35	52
May	51	42	49
June	43	41	47
July	37	43	54
August	39	46	38
September	43	45	37
October	46	45	
November	21	15	
December	12	22	

#### **New Listings by Price Range**

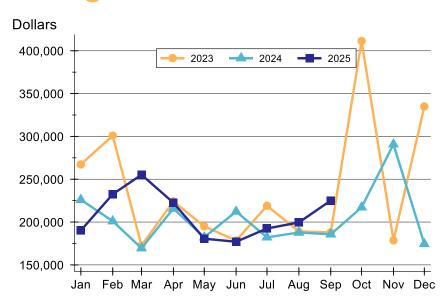
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	2.7%	18,000	18,000	15	15	100.0%	100.0%
\$25,000-\$49,999	3	8.1%	44,967	45,000	16	16	94.4%	100.0%
\$50,000-\$99,999	3	8.1%	64,967	60,000	9	2	97.4%	96.7%
\$100,000-\$124,999	3	8.1%	109,967	109,900	3	3	100.0%	100.0%
\$125,000-\$149,999	5	13.5%	140,780	142,500	28	31	99.7%	100.0%
\$150,000-\$174,999	1	2.7%	174,900	174,900	11	11	100.0%	100.0%
\$175,000-\$199,999	2	5.4%	179,950	179,950	6	6	95.0%	95.0%
\$200,000-\$249,999	7	18.9%	231,157	229,900	17	18	98.4%	100.0%
\$250,000-\$299,999	1	2.7%	265,000	265,000	4	4	100.0%	100.0%
\$300,000-\$399,999	6	16.2%	366,800	372,200	12	9	97.5%	98.2%
\$400,000-\$499,999	5	13.5%	465,560	459,000	8	4	99.6%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



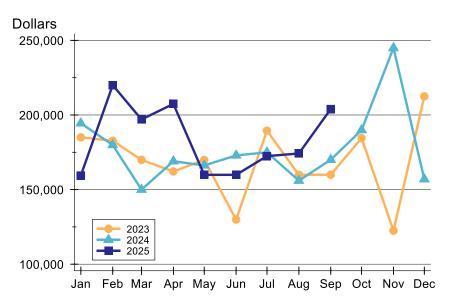


## South Region New Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	267,281	226,082	190,172
February	300,921	201,052	232,493
March	172,682	169,521	255,260
April	224,065	215,821	222,606
May	195,047	182,243	180,570
June	178,316	212,281	177,001
July	219,032	182,160	192,492
August	189,077	187,778	199,547
September	187,929	185,678	225,084
October	411,362	217,193	
November	178,557	290,733	
December	335,000	174,561	



Month	2023	2024	2025
January	185,000	194,450	159,450
February	182,750	179,900	220,000
March	169,900	150,000	197,000
April	162,150	169,000	207,450
May	169,900	166,200	159,900
June	129,900	172,900	159,900
July	189,500	175,000	172,450
August	159,900	156,000	174,200
September	160,000	170,000	204,000
October	184,500	189,900	
November	122,500	244,900	
December	212,450	157,000	



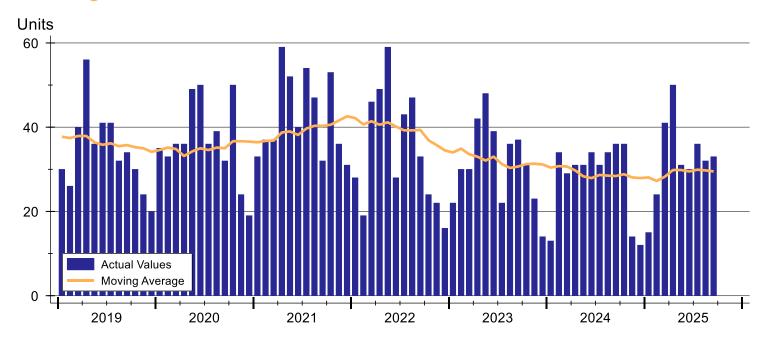
## South Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	Septembe 2024	r Change	Yo 2025	ear-to-Dat 2024	e Change
Со	ntracts Written	33	36	-8.3%	292	273	7.0%
Vol	ume (1,000s)	6,054	6,457	-6.2%	62,984	55,412	13.7%
ge	Sale Price	183,445	179,369	2.3%	215,698	202,976	6.3%
Avera	Days on Market	51	23	121.7%	35	23	52.2%
₹	Percent of Original	95.0%	92.5%	2.7%	93.9%	95.1%	-1.3%
_	Sale Price	158,000	137,450	15.0%	185,000	172,900	7.0%
Median	Days on Market	26	9	188.9%	12	6	100.0%
Σ	Percent of Original	98.6%	91.9%	7.3%	96.5%	98.2%	-1.7%

A total of 33 contracts for sale were written in South Region during the month of September, down from 36 in 2024. The median list price of these homes was \$158,000, up from \$137,450 the prior year.

Half of the homes that went under contract in September were on the market less than 26 days, compared to 9 days in September 2024.

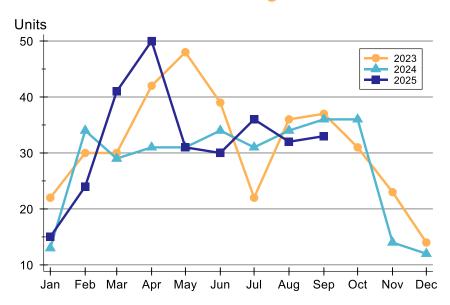
#### **History of Contracts Written**





## South Region Contracts Written Analysis

#### **Contracts Written by Month**



Month	2023	2024	2025
January	22	13	15
February	30	34	24
March	30	29	41
April	42	31	50
May	48	31	31
June	39	34	30
July	22	31	36
August	36	34	32
September	37	36	33
October	31	36	
November	23	14	
December	14	12	

#### **Contracts Written by Price Range**

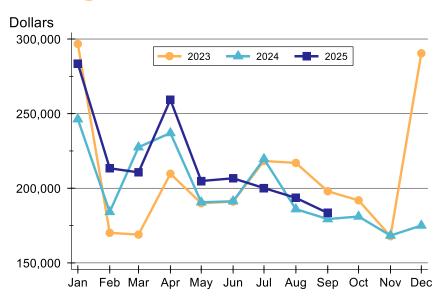
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	6.1%	40,000	40,000	193	193	97.1%	97.1%
\$50,000-\$99,999	5	15.2%	72,980	75,000	60	67	83.4%	75.6%
\$100,000-\$124,999	4	12.1%	114,925	114,950	20	13	100.0%	100.0%
\$125,000-\$149,999	4	12.1%	137,400	139,900	61	50	95.2%	95.3%
\$150,000-\$174,999	3	9.1%	162,833	158,000	52	60	96.3%	98.6%
\$175,000-\$199,999	5	15.2%	184,040	179,999	26	25	94.1%	93.7%
\$200,000-\$249,999	3	9.1%	230,833	242,900	87	80	96.7%	100.0%
\$250,000-\$299,999	2	6.1%	265,450	265,450	33	33	99.6%	99.6%
\$300,000-\$399,999	4	12.1%	369,600	367,200	15	3	98.7%	99.3%
\$400,000-\$499,999	1	3.0%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



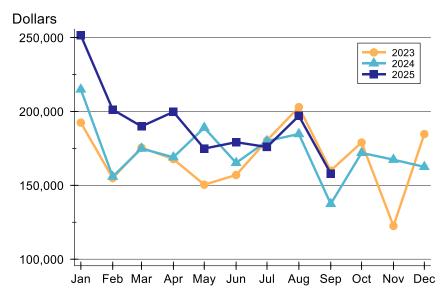


## South Region Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	296,727	246,292	283,567
February	170,138	184,135	213,392
March	168,947	227,514	210,658
April	209,726	237,018	259,354
May	189,956	190,606	204,870
June	191,059	191,299	206,679
July	218,305	219,655	200,142
August	216,978	186,032	193,562
September	198,022	179,369	183,445
October	191,890	181,078	
November	167,896	168,307	
December	290,429	175,033	

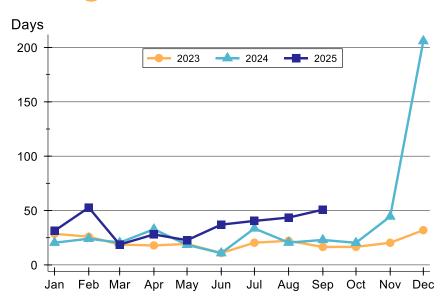


Month	2023	2024	2025
January	192,450	214,900	251,500
February	154,900	155,900	201,250
March	175,500	174,900	189,900
April	167,750	169,000	199,700
May	150,450	189,000	174,900
June	157,000	165,200	179,200
July	180,400	180,000	175,950
August	202,950	184,750	197,000
September	160,000	137,450	158,000
October	179,000	171,950	
November	122,500	167,400	
December	184,700	162,500	



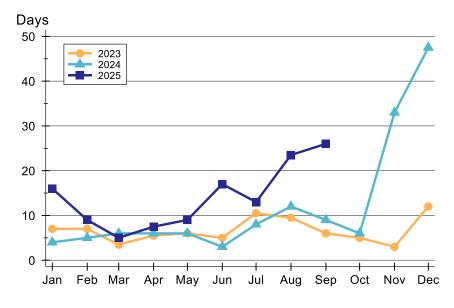
## **South Region Contracts Written Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	29	20	31
February	26	24	53
March	19	21	19
April	18	33	28
May	19	18	23
June	11	11	37
July	20	34	40
August	22	21	44
September	16	23	51
October	17	20	
November	20	45	
December	32	206	

#### **Median DOM**



Month	2023	2024	2025
January	7	4	16
February	7	5	9
March	4	6	5
April	6	6	8
May	6	6	9
June	5	3	17
July	11	8	13
August	10	12	24
September	6	9	26
October	5	6	
November	3	33	
December	12	48	



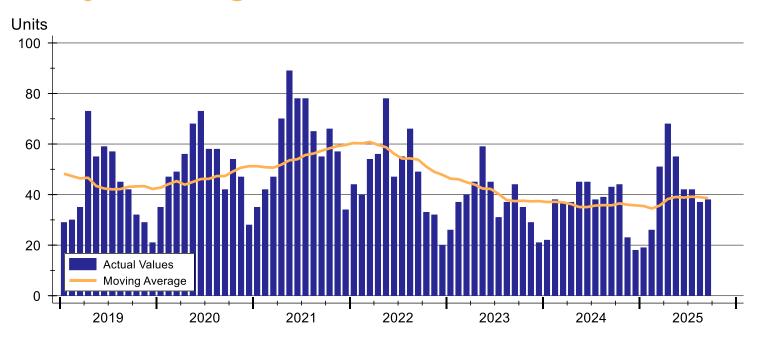
## South Region Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of September 2025 2024 Chang			
Pe	nding Contracts	38	43	-11.6%	
Vo	lume (1,000s)	7,665	8,932	-14.2%	
ge	List Price	201,716	207,723	-2.9%	
Avera	Days on Market	52	24	116.7%	
Ą	Percent of Original	96.0%	96.8%	-0.8%	
2	List Price	183,400	169,900	7.9%	
Media	Days on Market	29	8	262.5%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 38 listings in South Region had contracts pending at the end of September, down from 43 contracts pending at the end of September 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

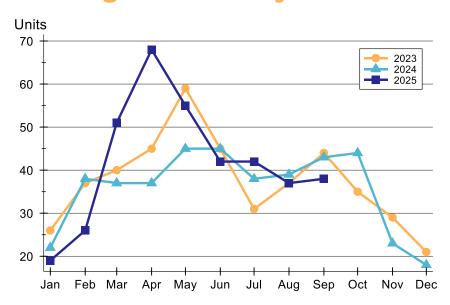
#### **History of Pending Contracts**





## **South Region Pending Contracts Analysis**

#### **Pending Contracts by Month**



Month	2023	2024	2025
January	26	22	19
February	37	38	26
March	40	37	51
April	45	37	68
May	59	45	55
June	45	45	42
July	31	38	42
August	37	39	37
September	44	43	38
October	35	44	
November	29	23	
December	21	18	

#### **Pending Contracts by Price Range**

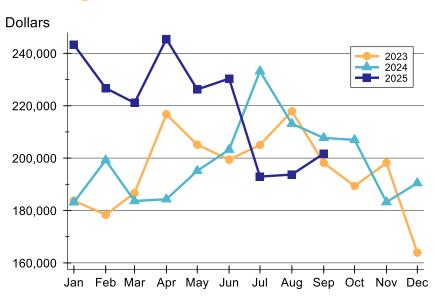
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.9%	40,333	41,000	152	70	89.5%	100.0%
\$50,000-\$99,999	3	7.9%	78,267	89,900	67	83	87.3%	86.4%
\$100,000-\$124,999	3	7.9%	113,267	114,900	19	3	100.0%	100.0%
\$125,000-\$149,999	5	13.2%	139,720	139,900	66	71	96.8%	100.0%
\$150,000-\$174,999	2	5.3%	158,000	158,000	48	48	95.1%	95.1%
\$175,000-\$199,999	5	13.2%	184,020	179,900	31	28	97.0%	97.8%
\$200,000-\$249,999	5	13.2%	230,080	230,000	99	117	93.9%	92.0%
\$250,000-\$299,999	6	15.8%	264,533	261,950	21	15	98.7%	99.4%
\$300,000-\$399,999	5	13.2%	361,660	364,500	12	3	99.3%	100.0%
\$400,000-\$499,999	1	2.6%	489,000	489,000	2	2	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



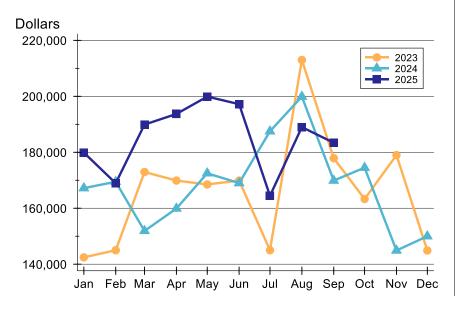


## South Region Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	183,785	183,114	243,305
February	178,362	199,218	226,715
March	186,702	183,632	221,097
April	216,731	184,293	245,463
May	205,136	195,138	226,216
June	199,416	203,234	230,346
July	205,029	233,192	192,943
August	217,905	213,126	193,724
September	198,211	207,723	201,716
October	189,350	206,968	
November	198,207	183,204	
December	163,905	190,483	

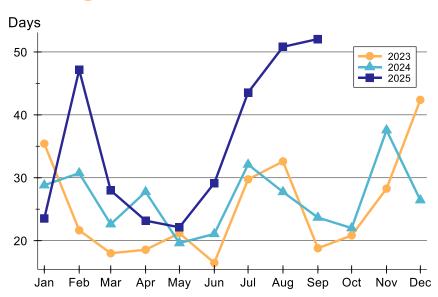


Month	2023	2024	2025
January	142,450	167,200	179,900
February	145,000	169,450	168,950
March	172,950	151,900	189,900
April	169,900	159,900	193,700
May	168,500	172,500	199,900
June	169,900	169,000	197,200
July	145,000	187,500	164,450
August	213,000	199,900	189,000
September	177,900	169,900	183,400
October	163,300	174,500	
November	179,000	144,900	
December	144,900	150,000	



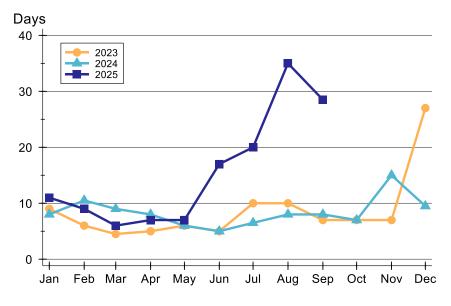
## South Region Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	35	29	24
February	22	31	47
March	18	23	28
April	19	28	23
May	21	20	22
June	16	21	29
July	30	32	44
August	33	28	51
September	19	24	52
October	21	22	
November	28	38	
December	42	26	

#### **Median DOM**



Month	2023	2024	2025
January	9	8	11
February	6	11	9
March	5	9	6
April	5	8	7
May	6	6	7
June	5	5	17
July	10	7	20
August	10	8	35
September	7	8	29
October	7	7	
November	7	15	
December	27	10	