



SUNFLOWER
ASSOCIATION OF REALTORS®, INC.

December 2025 Region Total Statistics

- Central Region Total (*print pages 2 through 23*)
- North Region Total (*print pages 24 through 45*)
- South Region Total (*print pages 46 through 67*)

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**December
2025**

Sunflower MLS Statistics



Central Region Housing Report



Market Overview

Central Region Home Sales Fell in December

Total home sales in Central Region fell last month to 191 units, compared to 194 units in December 2024. Total sales volume was \$48.4 million, up from a year earlier.

The median sale price in December was \$225,000, up from \$185,000 a year earlier. Homes that sold in December were typically on the market for 16 days and sold for 99.3% of their list prices.

Central Region Active Listings Up at End of December

The total number of active listings in Central Region at the end of December was 304 units, up from 245 at the same point in 2024. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$209,900.

During December, a total of 100 contracts were written down from 189 in December 2024. At the end of the month, there were 113 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2025**

Sunflower MLS Statistics



Central Region Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		191 -1.5%	194 10.9%	175 -8.9%	2,551 -0.9%	2,573 2.0%	2,523 -7.9%
Active Listings Change from prior year		304 24.1%	245 19.5%	205 7.9%	N/A	N/A	N/A
Months' Supply Change from prior year		1.4 27.3%	1.1 10.0%	1.0 25.0%	N/A	N/A	N/A
New Listings Change from prior year		117 -40.9%	198 41.4%	140 0.7%	2,858 -6.9%	3,071 6.6%	2,881 -6.1%
Contracts Written Change from prior year		100 -47.1%	189 14.5%	165 10.0%	2,455 -5.7%	2,603 3.0%	2,527 -6.1%
Pending Contracts Change from prior year		113 -25.7%	152 4.8%	145 2.1%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		48,361 14.4%	42,276 19.7%	35,327 7.0%	588,923 2.8%	572,871 11.2%	515,312 -5.4%
Average	Sale Price Change from prior year	253,201 16.2%	217,917 7.9%	201,869 7.0%	230,860 3.7%	222,647 9.0%	204,246 2.1%
	List Price of Actives Change from prior year	259,672 10.5%	235,021 -15.2%	277,073 -36.1%	N/A	N/A	N/A
	Days on Market Change from prior year	28 16.7%	24 -20.0%	30 42.9%	23 4.5%	22 22.2%	18 28.6%
	Percent of List Change from prior year	97.3% -0.9%	98.2% -0.3%	98.5% -0.2%	98.4% -0.3%	98.7% -0.3%	99.0% -1.4%
	Percent of Original Change from prior year	94.5% -1.6%	96.0% 1.3%	94.8% -0.3%	96.6% -0.4%	97.0% -0.5%	97.5% -1.5%
Median	Sale Price Change from prior year	225,000 21.6%	185,000 -3.5%	191,750 24.5%	205,000 5.4%	194,500 10.5%	176,000 4.8%
	List Price of Actives Change from prior year	209,900 0.0%	210,000 -3.4%	217,500 -7.8%	N/A	N/A	N/A
	Days on Market Change from prior year	16 77.8%	9 -43.8%	16 128.6%	7 16.7%	6 20.0%	5 66.7%
	Percent of List Change from prior year	99.3% -0.7%	100.0% 0.0%	100.0% 1.1%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	97.2% -2.2%	99.4% 3.2%	96.3% -1.0%	99.6% -0.4%	100.0% 0.0%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**December
2025**

Sunflower MLS Statistics



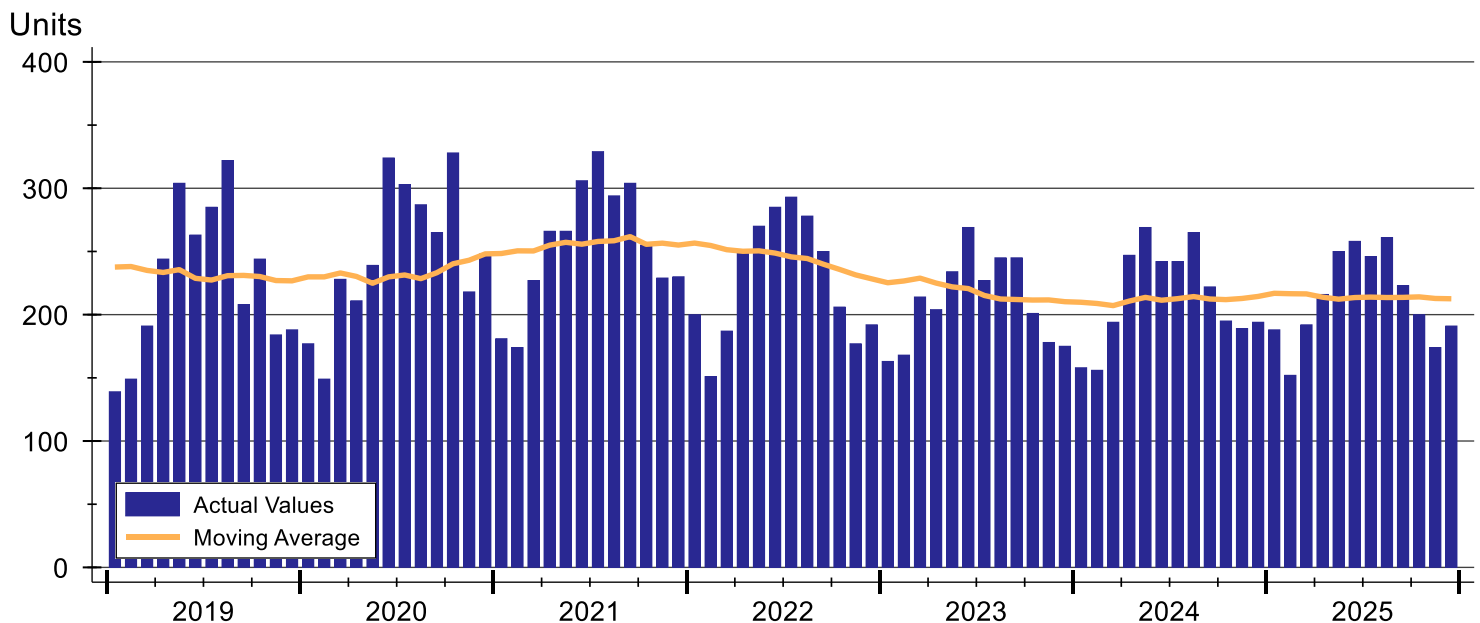
Central Region Closed Listings Analysis

Summary Statistics for Closed Listings		2025	December 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		191	194	-1.5%	2,551	2,573	-0.9%
Volume (1,000s)		48,361	42,276	14.4%	588,923	572,871	2.8%
Months' Supply		1.4	1.1	27.3%	N/A	N/A	N/A
Average	Sale Price	253,201	217,917	16.2%	230,860	222,647	3.7%
	Days on Market	28	24	16.7%	23	22	4.5%
	Percent of List	97.3%	98.2%	-0.9%	98.4%	98.7%	-0.3%
	Percent of Original	94.5%	96.0%	-1.6%	96.6%	97.0%	-0.4%
Median	Sale Price	225,000	185,000	21.6%	205,000	194,500	5.4%
	Days on Market	16	9	77.8%	7	6	16.7%
	Percent of List	99.3%	100.0%	-0.7%	100.0%	100.0%	0.0%
	Percent of Original	97.2%	99.4%	-2.2%	99.6%	100.0%	-0.4%

A total of 191 homes sold in Central Region in December, down from 194 units in December 2024. Total sales volume rose to \$48.4 million compared to \$42.3 million in the previous year.

The median sales price in December was \$225,000, up 21.6% compared to the prior year. Median days on market was 16 days, up from 12 days in November, and up from 9 in December 2024.

History of Closed Listings





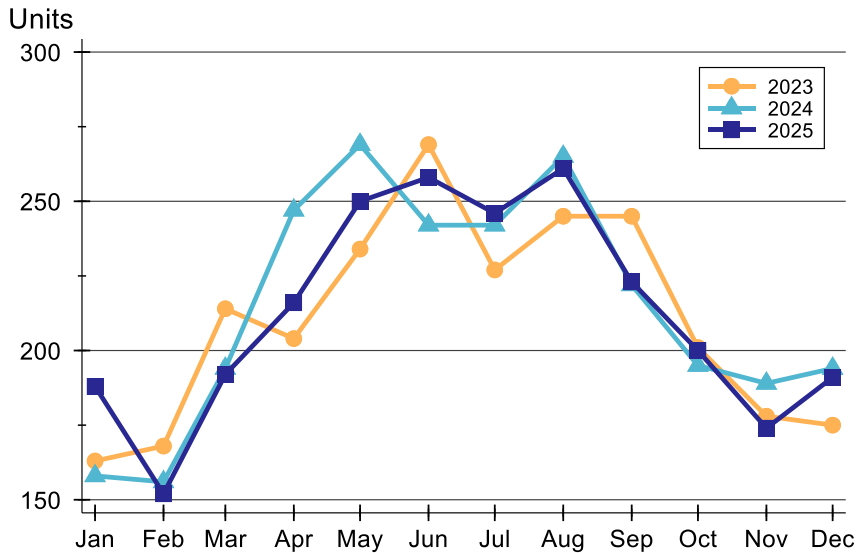
**December
2025**

Sunflower MLS Statistics



Central Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	163	158	188
February	168	156	152
March	214	194	192
April	204	247	216
May	234	269	250
June	269	242	258
July	227	242	246
August	245	265	261
September	245	222	223
October	201	195	200
November	178	189	174
December	175	194	191

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	4	2.1%	1.4	19,188	20,000	11	6	50.0%	33.3%	50.0%	33.3%
\$25,000-\$49,999	4	2.1%	0.7	38,125	40,000	25	19	89.3%	91.7%	82.6%	79.1%
\$50,000-\$99,999	17	8.9%	1.9	79,731	82,000	32	26	95.7%	94.7%	88.3%	91.4%
\$100,000-\$124,999	11	5.8%	1.4	112,908	115,000	17	12	101.7%	100.1%	99.5%	100.1%
\$125,000-\$149,999	9	4.7%	1.9	132,778	130,000	24	16	98.5%	98.8%	94.6%	96.2%
\$150,000-\$174,999	19	9.9%	1.3	159,737	160,000	31	25	99.7%	100.0%	97.1%	99.9%
\$175,000-\$199,999	14	7.3%	0.9	186,064	185,000	10	6	99.1%	100.0%	98.6%	100.0%
\$200,000-\$249,999	33	17.3%	1.1	224,661	225,000	30	16	98.2%	98.0%	95.4%	95.7%
\$250,000-\$299,999	20	10.5%	1.2	274,694	275,000	24	5	100.0%	100.0%	98.0%	100.0%
\$300,000-\$399,999	33	17.3%	1.5	345,836	350,000	30	22	97.2%	98.1%	94.8%	96.3%
\$400,000-\$499,999	13	6.8%	1.9	455,146	467,000	34	31	98.8%	99.5%	97.8%	97.3%
\$500,000-\$749,999	13	6.8%	1.6	574,050	542,750	44	36	100.2%	99.7%	97.7%	97.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	6.0	1,000,000	1,000,000	98	98	83.3%	83.3%	72.5%	72.5%



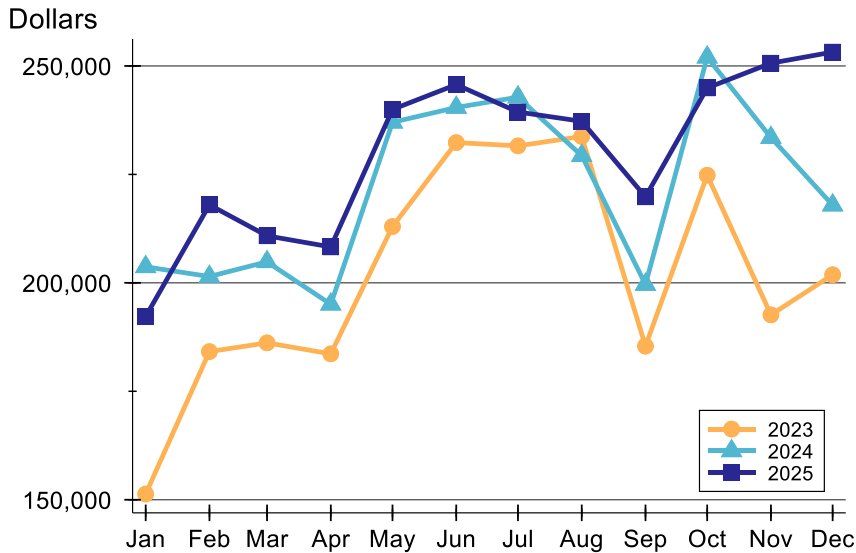
**December
2025**

Sunflower MLS Statistics



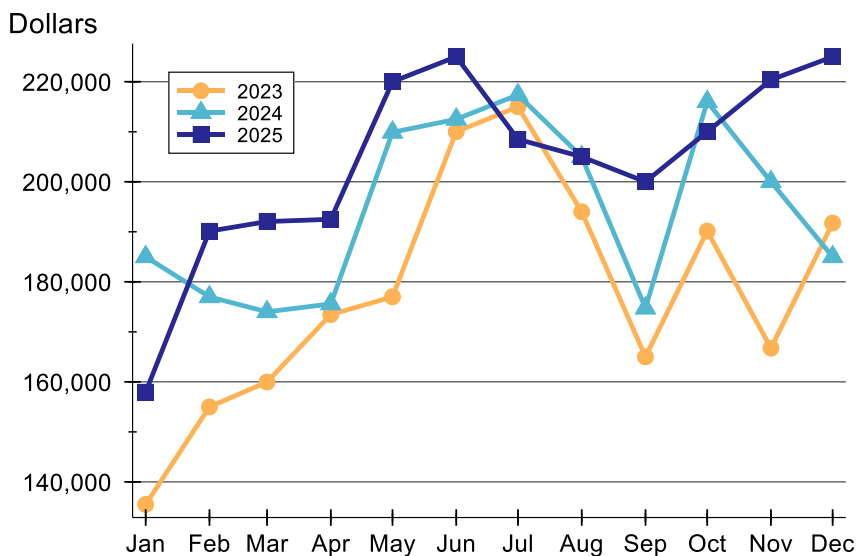
Central Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	151,321	203,696	192,250
February	184,156	201,465	217,985
March	186,172	204,850	210,845
April	183,637	195,066	208,278
May	212,986	237,013	239,979
June	232,341	240,432	245,704
July	231,576	242,817	239,389
August	233,751	229,323	237,242
September	185,415	199,626	219,822
October	224,824	252,003	244,931
November	192,624	233,489	250,643
December	201,869	217,917	253,201

Median Price



Month	2023	2024	2025
January	135,500	185,000	157,950
February	155,000	177,000	190,132
March	159,975	174,000	192,050
April	173,450	175,585	192,500
May	177,000	209,900	220,000
June	210,000	212,500	225,000
July	215,000	217,375	208,500
August	194,000	205,000	205,000
September	165,000	174,750	200,000
October	190,155	216,000	210,000
November	166,750	200,000	220,375
December	191,750	185,000	225,000



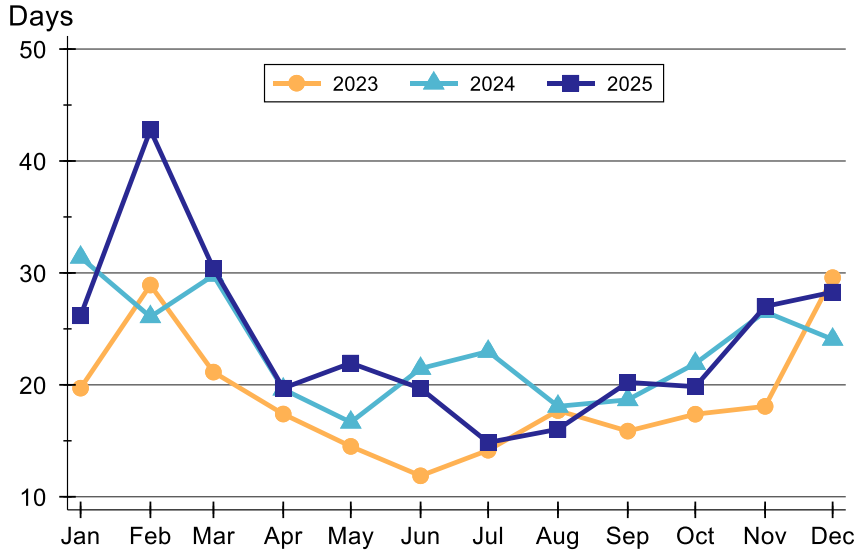
**December
2025**

Sunflower MLS Statistics



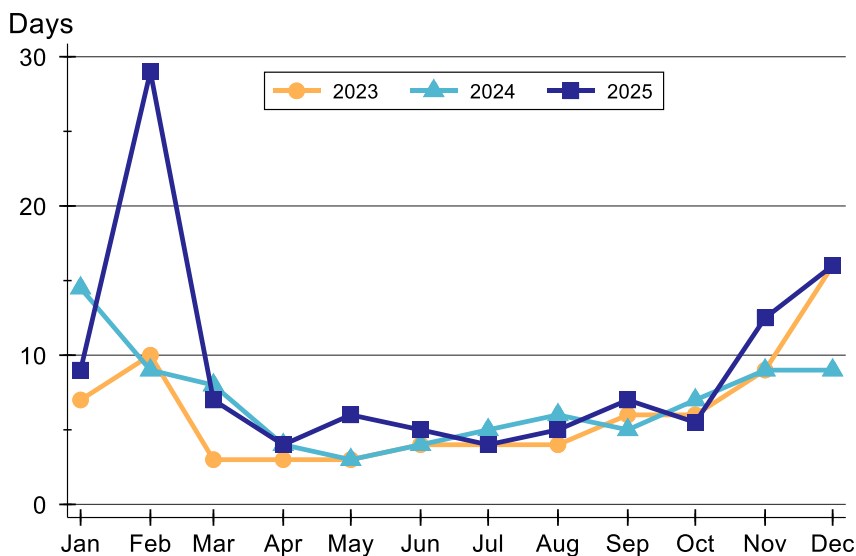
Central Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	20	31	26
February	29	26	43
March	21	30	30
April	17	20	20
May	15	17	22
June	12	21	20
July	14	23	15
August	18	18	16
September	16	19	20
October	17	22	20
November	18	27	27
December	30	24	28

Median DOM



Month	2023	2024	2025
January	7	15	9
February	10	9	29
March	3	8	7
April	3	4	4
May	3	3	6
June	4	4	5
July	4	5	4
August	4	6	5
September	6	5	7
October	6	7	6
November	9	9	13
December	16	9	16



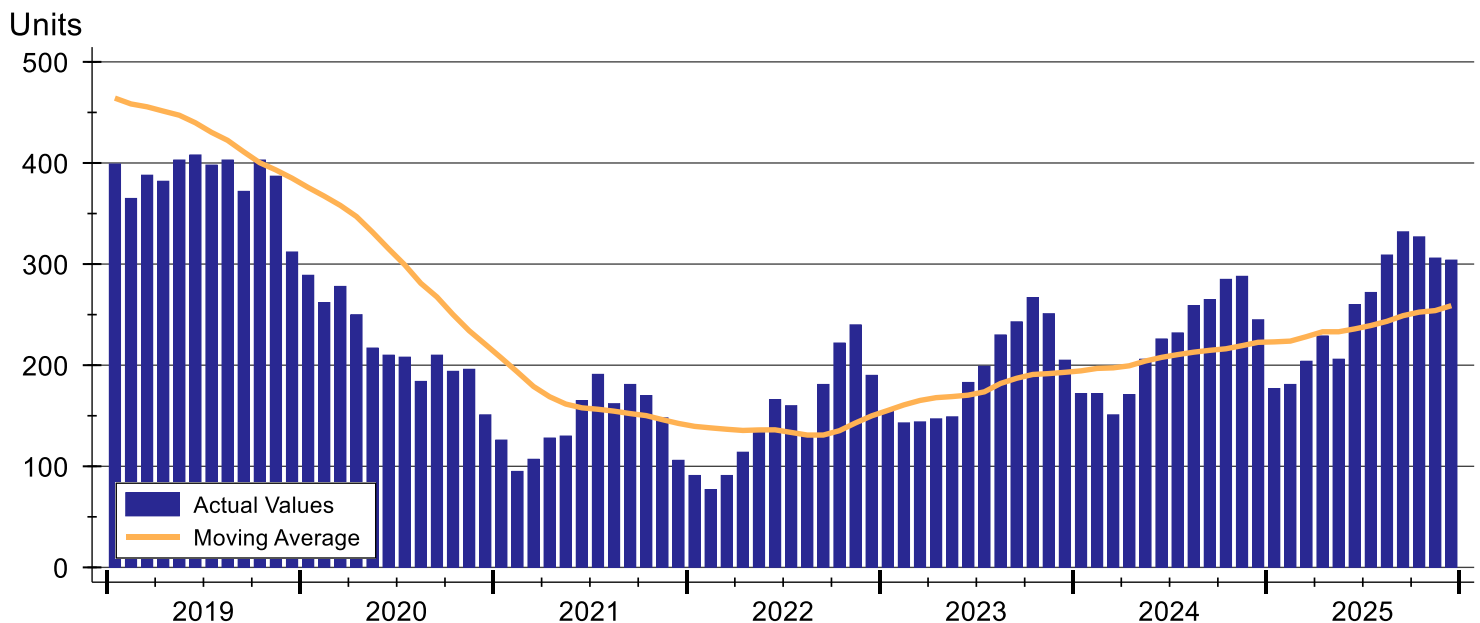
Central Region Active Listings Analysis

Summary Statistics for Active Listings		2025	2024	Change
Active Listings		304	245	24.1%
Volume (1,000s)		78,940	57,580	37.1%
Months' Supply		1.4	1.1	27.3%
Average	List Price	259,672	235,021	10.5%
	Days on Market	42	59	-28.8%
	Percent of Original	95.0%	96.9%	-2.0%
Median	List Price	209,900	210,000	0.0%
	Days on Market	23	48	-52.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 304 homes were available for sale in Central Region at the end of December. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of December was \$209,900, showing little change from the same point in 2024. The typical time on market for active listings was 23 days, down from 48 days a year earlier.

History of Active Listings





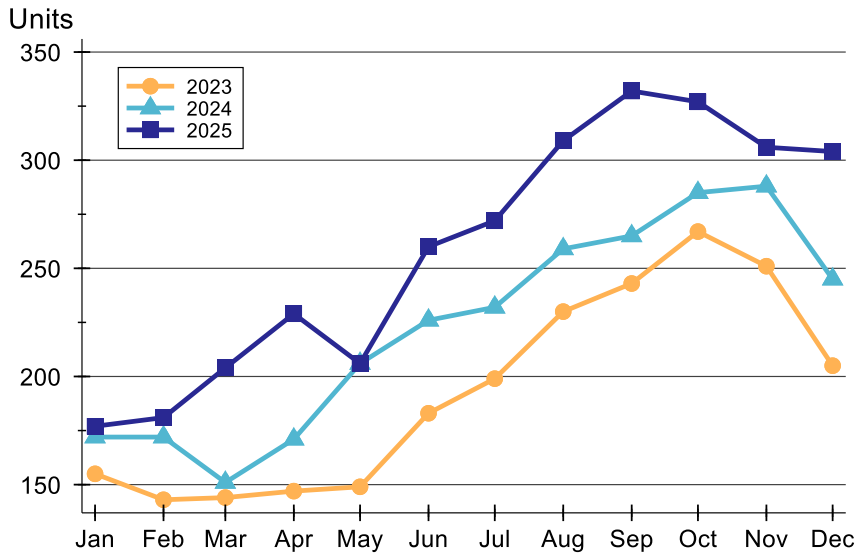
**December
2025**

Sunflower MLS Statistics



Central Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	155	172	177
February	143	172	181
March	144	151	204
April	147	171	229
May	149	206	206
June	183	226	260
July	199	232	272
August	230	259	309
September	243	265	332
October	267	285	327
November	251	288	306
December	205	245	304

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	3	1.0%	1.4	19,300	20,900	23	22	88.4%	83.6%
\$25,000-\$49,999	7	2.3%	0.7	38,643	40,000	48	39	90.1%	92.5%
\$50,000-\$99,999	46	15.3%	1.9	79,435	83,725	41	17	94.9%	100.0%
\$100,000-\$124,999	19	6.3%	1.4	115,371	118,000	57	43	84.9%	96.8%
\$125,000-\$149,999	31	10.3%	1.9	136,881	137,500	41	24	94.6%	96.5%
\$150,000-\$174,999	22	7.3%	1.3	162,118	160,000	64	39	96.4%	100.0%
\$175,000-\$199,999	17	5.6%	0.9	185,129	184,500	51	32	96.2%	97.5%
\$200,000-\$249,999	34	11.3%	1.1	226,382	226,500	27	16	92.7%	100.0%
\$250,000-\$299,999	32	10.6%	1.2	278,220	277,000	34	25	96.3%	99.5%
\$300,000-\$399,999	44	14.6%	1.5	351,070	350,000	42	18	97.5%	100.0%
\$400,000-\$499,999	24	8.0%	1.9	451,407	450,000	33	13	98.4%	100.0%
\$500,000-\$749,999	14	4.7%	1.6	599,925	577,450	49	46	97.8%	100.0%
\$750,000-\$999,999	5	1.7%	N/A	862,995	840,000	74	14	95.8%	100.0%
\$1,000,000 and up	3	1.0%	6.0	1,811,665	1,185,000	23	14	97.8%	100.0%



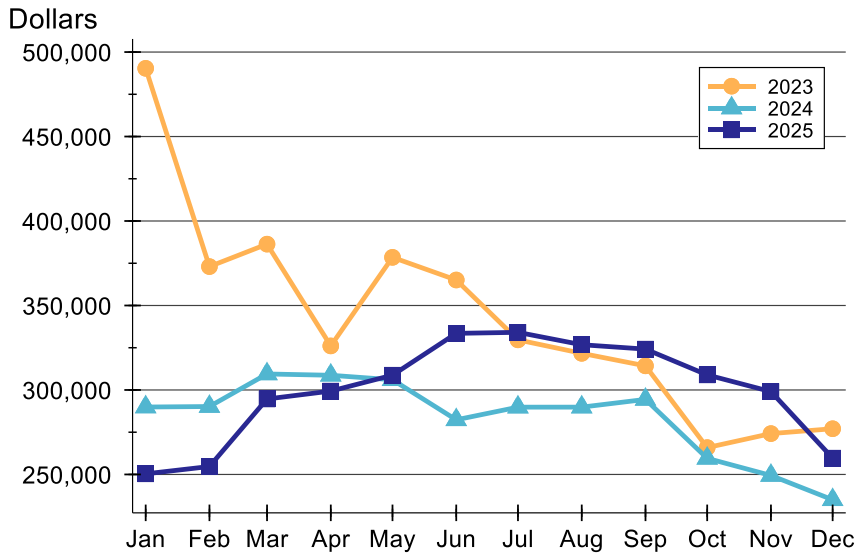
**December
2025**

Sunflower MLS Statistics



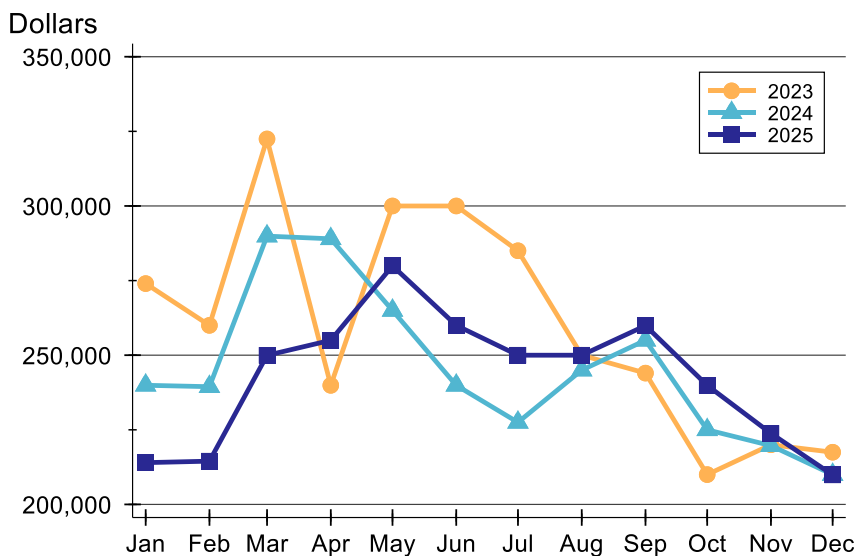
Central Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	490,380	289,916	250,369
February	373,042	290,208	254,720
March	386,334	309,489	294,669
April	326,083	308,722	299,362
May	378,503	306,059	308,764
June	365,096	282,349	333,511
July	329,658	289,831	334,122
August	321,701	289,856	326,782
September	314,288	294,424	324,191
October	265,896	259,542	308,931
November	274,200	249,403	299,043
December	277,073	235,021	259,672

Median Price



Month	2023	2024	2025
January	274,000	239,925	214,000
February	260,000	239,450	214,500
March	322,450	289,900	249,950
April	239,900	289,000	255,000
May	300,000	265,000	279,950
June	300,000	239,900	260,000
July	285,000	227,500	250,000
August	250,000	245,000	250,000
September	244,000	255,000	259,900
October	210,000	225,000	239,900
November	220,000	219,700	223,800
December	217,500	210,000	209,900



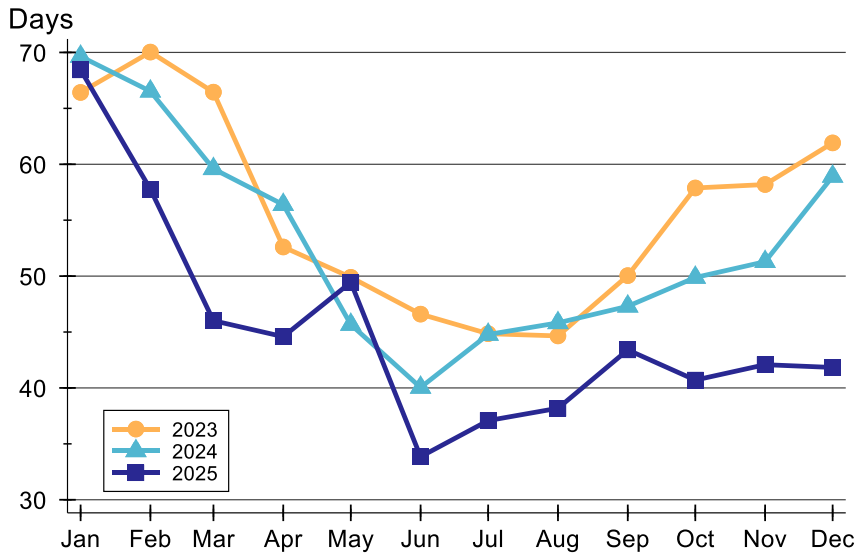
**December
2025**

Sunflower MLS Statistics



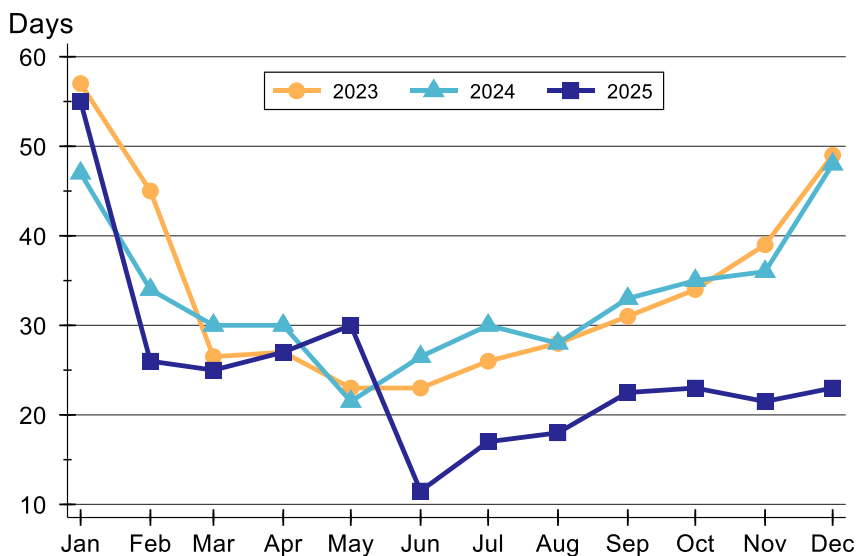
Central Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	66	70	68
February	70	67	58
March	66	60	46
April	53	56	45
May	50	46	49
June	47	40	34
July	45	45	37
August	45	46	38
September	50	47	43
October	58	50	41
November	58	51	42
December	62	59	42

Median DOM

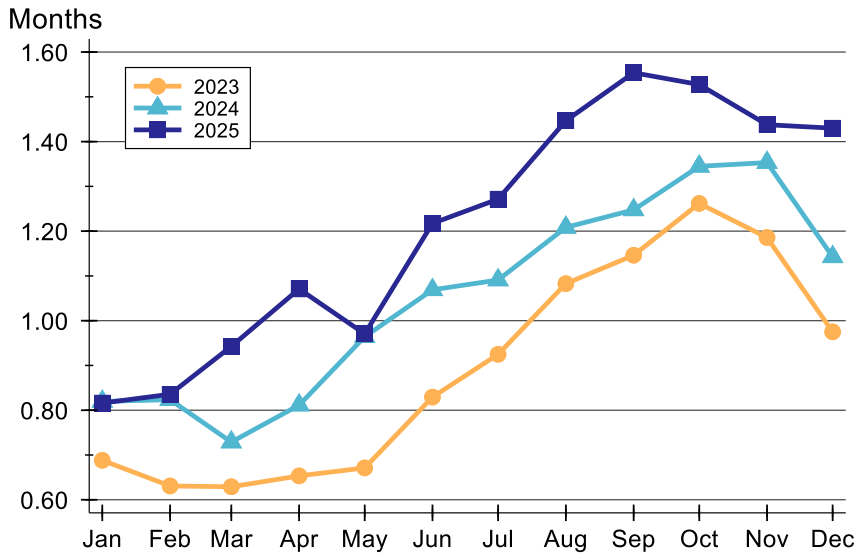


Month	2023	2024	2025
January	57	47	55
February	45	34	26
March	27	30	25
April	27	30	27
May	23	22	30
June	23	27	12
July	26	30	17
August	28	28	18
September	31	33	23
October	34	35	23
November	39	36	22
December	49	48	23



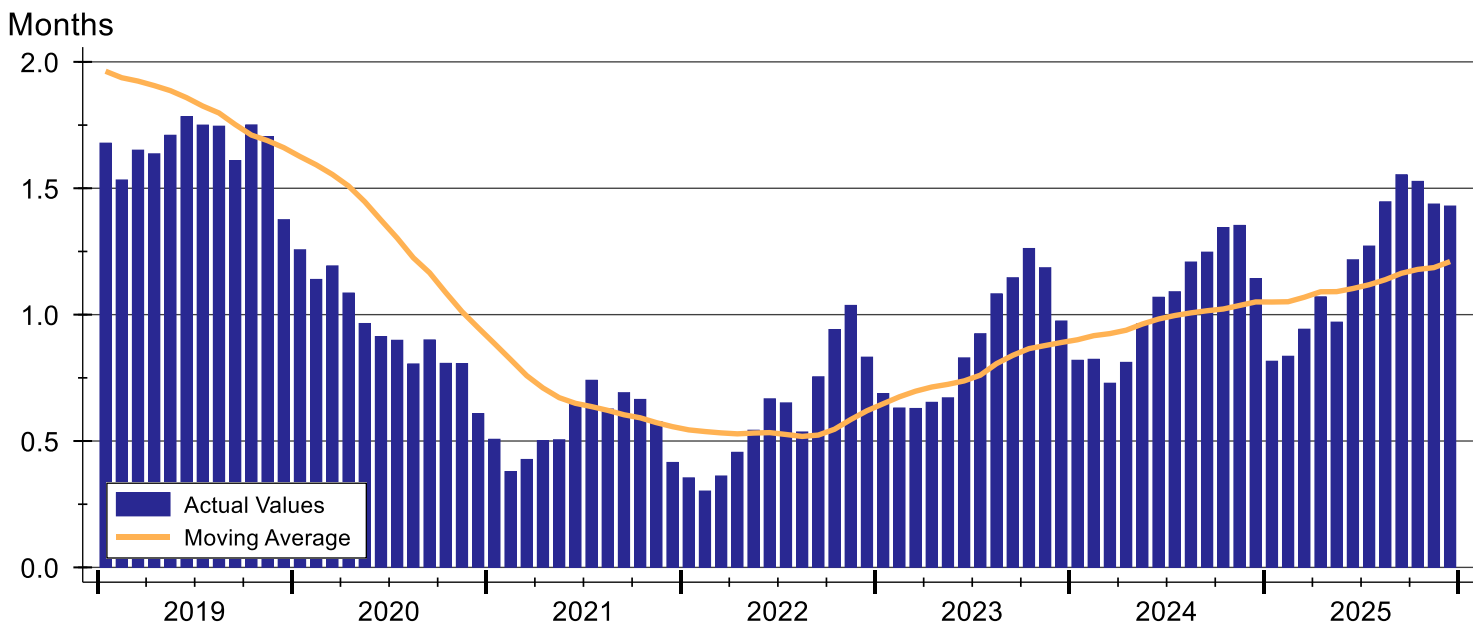
Central Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.7	0.8	0.8
February	0.6	0.8	0.8
March	0.6	0.7	0.9
April	0.7	0.8	1.1
May	0.7	1.0	1.0
June	0.8	1.1	1.2
July	0.9	1.1	1.3
August	1.1	1.2	1.4
September	1.1	1.2	1.6
October	1.3	1.3	1.5
November	1.2	1.4	1.4
December	1.0	1.1	1.4

History of Month's Supply





**December
2025**

Sunflower MLS Statistics



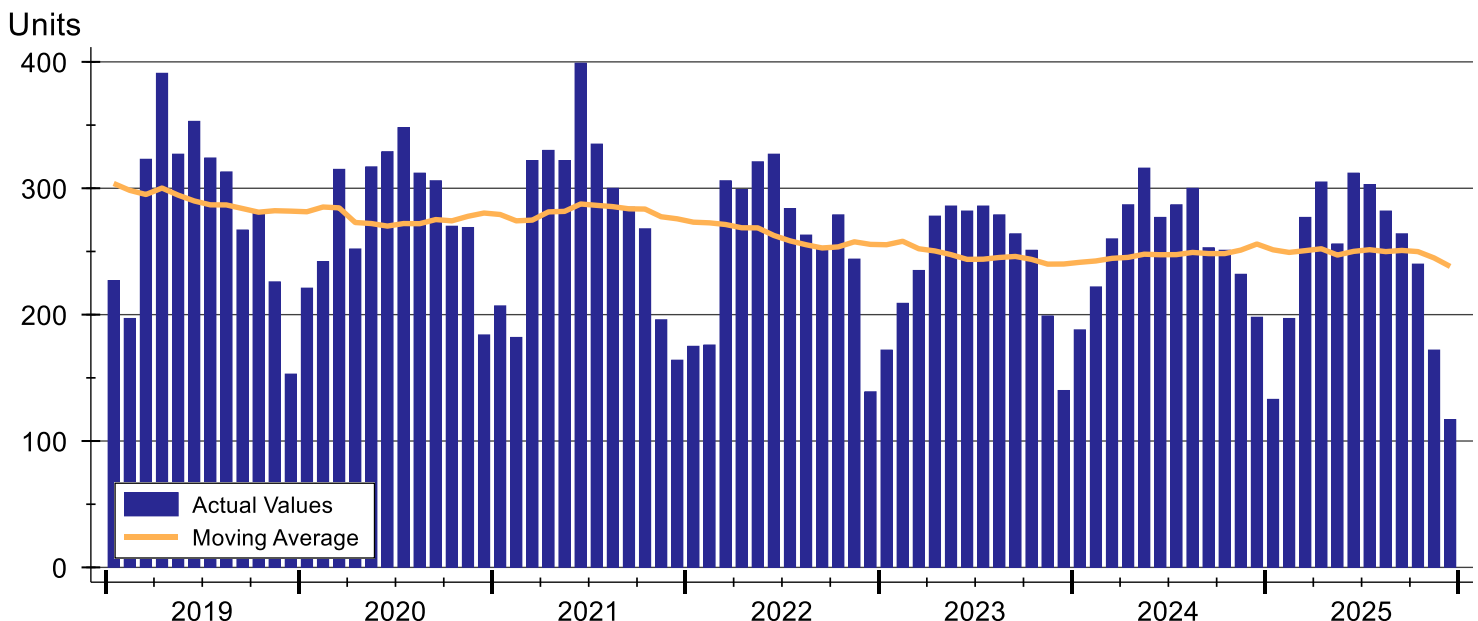
Central Region New Listings Analysis

Summary Statistics for New Listings		2025	December 2024	Change
Current Month	New Listings	117	198	-40.9%
	Volume (1,000s)	27,390	33,647	-18.6%
	Average List Price	234,104	169,934	37.8%
	Median List Price	230,950	147,450	56.6%
Year-to-Date	New Listings	2,858	3,071	-6.9%
	Volume (1,000s)	695,407	699,232	-0.5%
	Average List Price	243,319	227,689	6.9%
	Median List Price	212,000	194,950	8.7%

A total of 117 new listings were added in Central Region during December, down 40.9% from the same month in 2024. Year-to-date Central Region has seen 2,858 new listings.

The median list price of these homes was \$230,950 up from \$147,450 in 2024.

History of New Listings





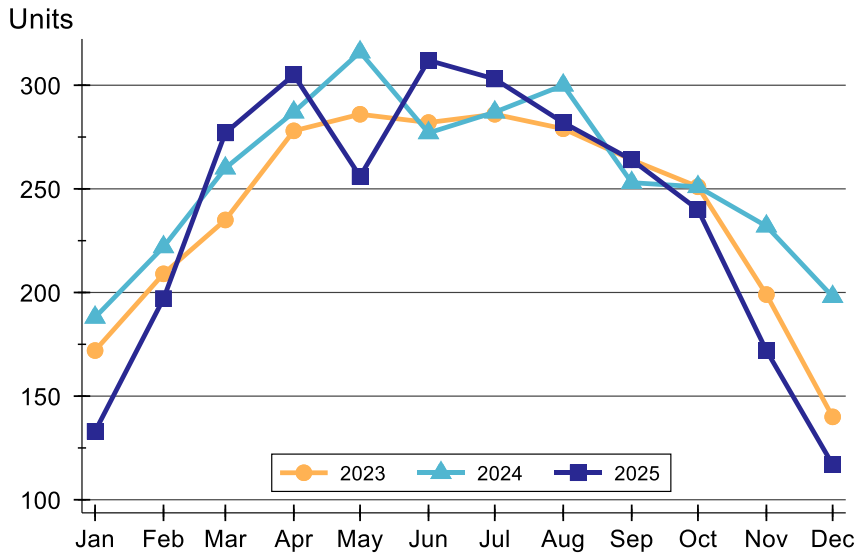
**December
2025**

Sunflower MLS Statistics



Central Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	172	188	133
February	209	222	197
March	235	260	277
April	278	287	305
May	286	316	256
June	282	277	312
July	286	287	303
August	279	300	282
September	264	253	264
October	251	251	240
November	199	232	172
December	140	198	117

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.9%	15,000	15,000	5	5	100.0%	100.0%
\$25,000-\$49,999	4	3.5%	39,875	39,750	13	12	85.3%	85.6%
\$50,000-\$99,999	19	16.7%	80,652	87,000	11	6	97.2%	100.0%
\$100,000-\$124,999	4	3.5%	109,950	109,950	16	17	93.9%	93.7%
\$125,000-\$149,999	4	3.5%	136,250	137,500	26	24	95.7%	97.6%
\$150,000-\$174,999	5	4.4%	160,790	165,000	6	4	100.0%	100.0%
\$175,000-\$199,999	6	5.3%	182,930	179,900	10	4	98.8%	100.0%
\$200,000-\$249,999	21	18.4%	223,770	220,000	11	8	99.7%	100.0%
\$250,000-\$299,999	21	18.4%	274,462	275,000	11	7	99.6%	100.0%
\$300,000-\$399,999	16	14.0%	353,097	342,000	13	6	99.4%	100.0%
\$400,000-\$499,999	10	8.8%	432,718	424,998	10	5	100.0%	100.0%
\$500,000-\$749,999	3	2.6%	551,667	515,000	12	6	99.3%	99.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



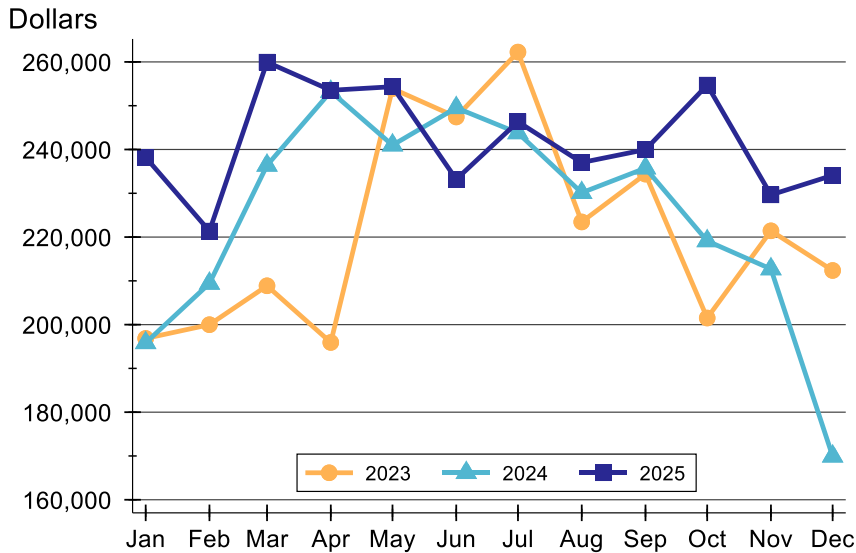
**December
2025**

Sunflower MLS Statistics



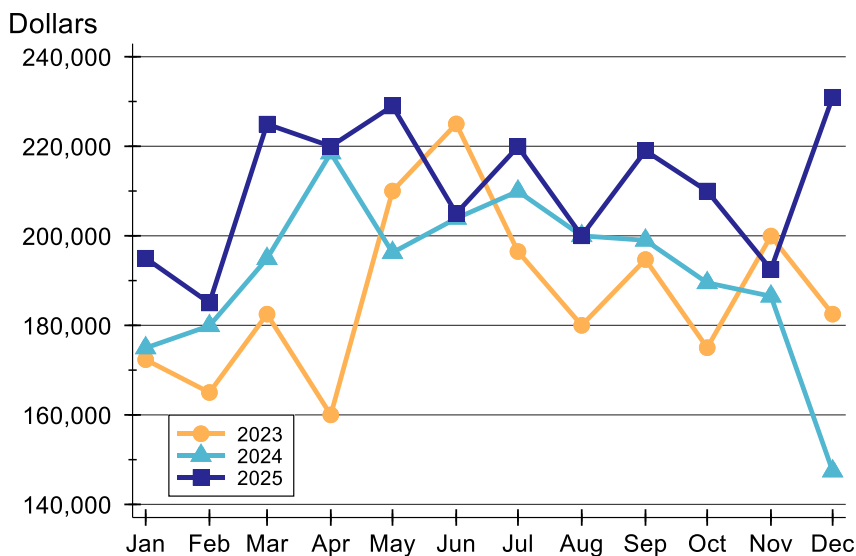
Central Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	196,848	195,844	238,204
February	199,989	209,406	221,371
March	208,874	236,370	259,951
April	195,929	253,235	253,524
May	253,909	240,990	254,340
June	247,430	249,517	233,193
July	262,253	243,780	246,338
August	223,455	230,119	237,030
September	234,381	235,747	239,974
October	201,510	219,117	254,710
November	221,427	212,702	229,642
December	212,371	169,934	234,104

Median Price



Month	2023	2024	2025
January	172,339	174,950	195,000
February	165,000	179,900	185,000
March	182,500	194,900	224,950
April	160,000	218,500	220,000
May	210,000	196,250	229,000
June	225,000	203,900	205,000
July	196,500	209,950	219,900
August	180,000	200,000	200,000
September	194,700	199,000	219,000
October	175,000	189,500	210,000
November	199,950	186,500	192,500
December	182,500	147,450	230,950



**December
2025**

Sunflower MLS Statistics



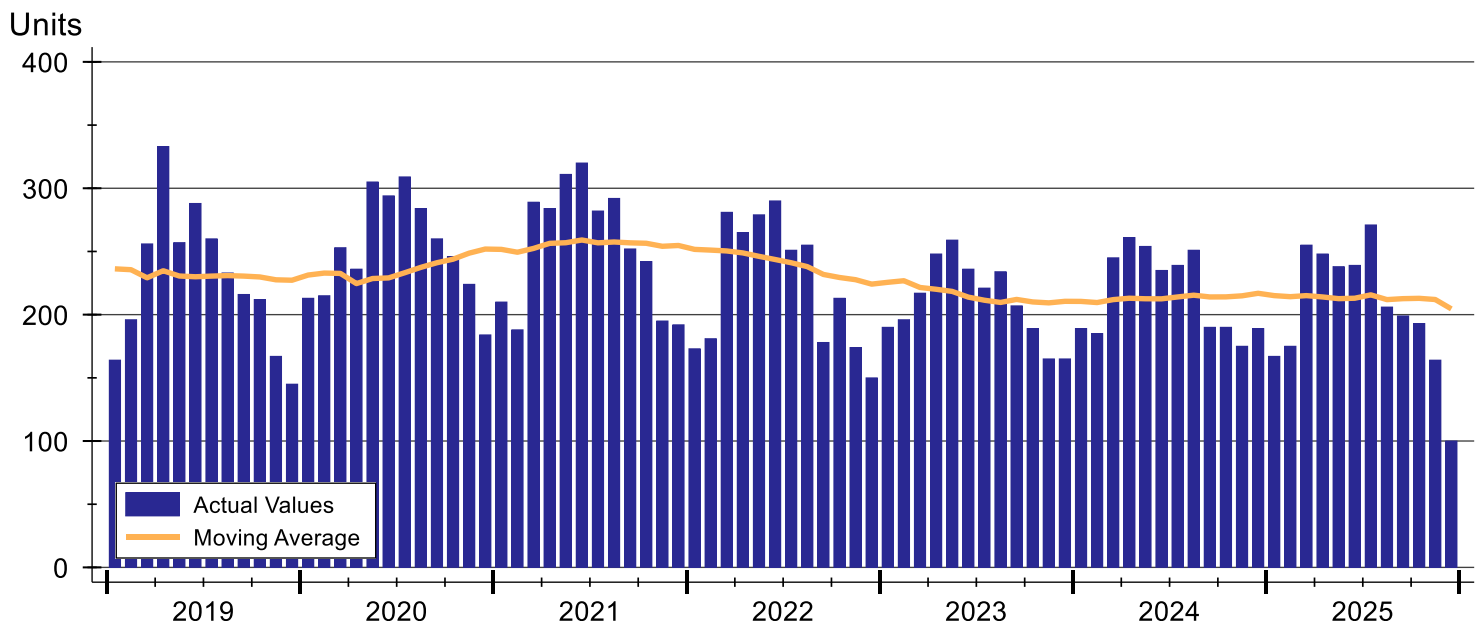
Central Region Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Contracts Written		100	189	-47.1%	2,455	2,603	-5.7%
Volume (1,000s)		25,231	34,539	-26.9%	579,879	584,102	-0.7%
Average	Sale Price	252,309	182,746	38.1%	236,203	224,396	5.3%
	Days on Market	40	25	60.0%	24	22	9.1%
	Percent of Original	96.1%	96.0%	0.1%	96.7%	96.9%	-0.2%
Median	Sale Price	241,000	158,450	52.1%	210,000	195,000	7.7%
	Days on Market	26	9	188.9%	7	6	16.7%
	Percent of Original	100.0%	99.9%	0.1%	99.9%	100.0%	-0.1%

A total of 100 contracts for sale were written in Central Region during the month of December, down from 189 in 2024. The median list price of these homes was \$241,000, up from \$158,450 the prior year.

Half of the homes that went under contract in December were on the market less than 26 days, compared to 9 days in December 2024.

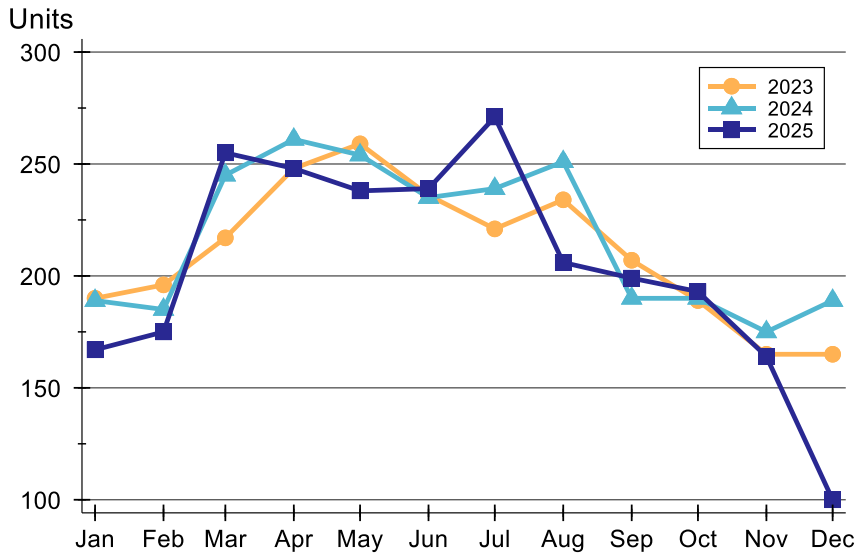
History of Contracts Written





Central Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	190	189	167
February	196	185	175
March	217	245	255
April	248	261	248
May	259	254	238
June	236	235	239
July	221	239	271
August	234	251	206
September	207	190	199
October	189	190	193
November	165	175	164
December	165	189	100

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	4.0%	41,875	42,250	23	15	93.3%	95.6%
\$50,000-\$99,999	11	11.0%	80,455	89,950	33	8	92.5%	90.9%
\$100,000-\$124,999	2	2.0%	119,950	119,950	53	53	92.0%	92.0%
\$125,000-\$149,999	6	6.0%	144,467	146,450	29	25	97.5%	98.2%
\$150,000-\$174,999	8	8.0%	160,788	156,250	30	33	97.1%	97.7%
\$175,000-\$199,999	5	5.0%	190,715	189,900	62	21	99.1%	100.0%
\$200,000-\$249,999	19	19.0%	229,320	229,000	34	19	97.7%	100.0%
\$250,000-\$299,999	21	21.0%	275,567	275,000	38	22	96.3%	100.0%
\$300,000-\$399,999	13	13.0%	347,174	335,000	54	27	97.4%	98.5%
\$400,000-\$499,999	7	7.0%	444,296	449,000	56	36	96.6%	99.5%
\$500,000-\$749,999	3	3.0%	621,500	625,000	39	41	96.0%	99.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.0%	1,200,000	1,200,000	98	98	72.5%	72.5%



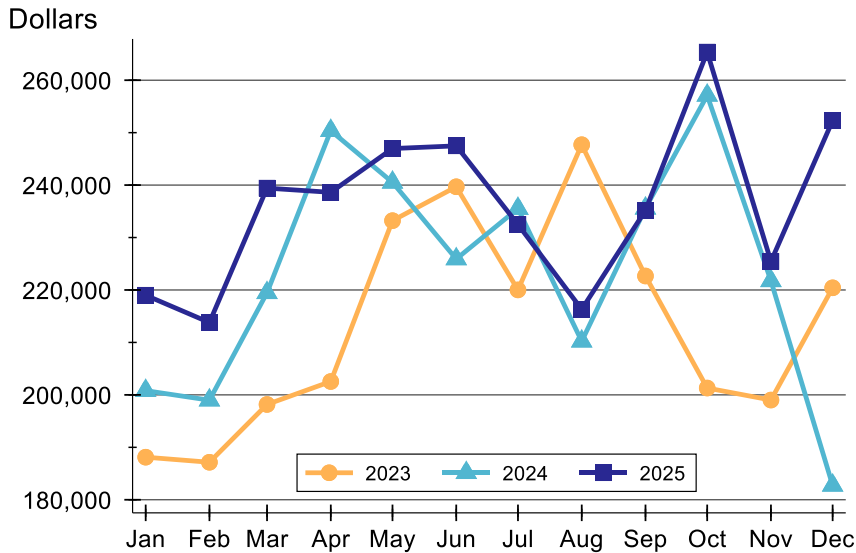
**December
2025**

Sunflower MLS Statistics



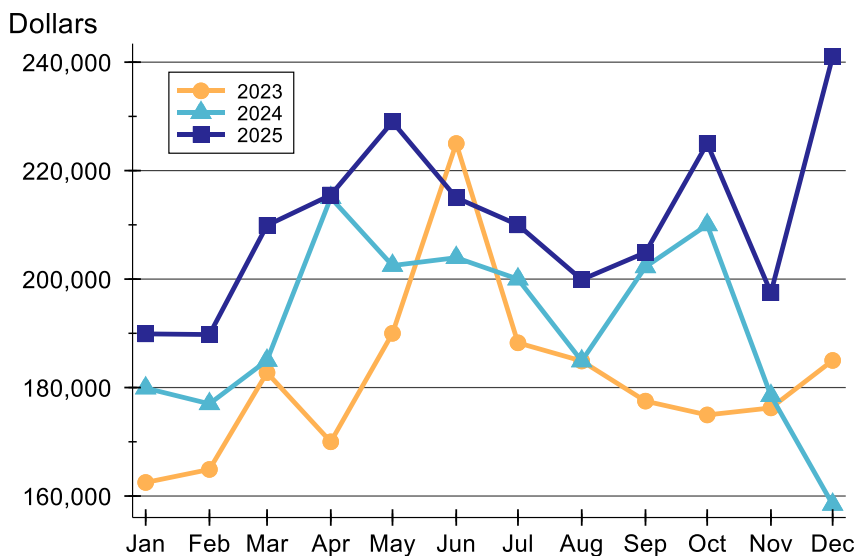
Central Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	188,121	200,811	219,004
February	187,152	198,990	213,800
March	198,178	219,468	239,428
April	202,550	250,385	238,623
May	233,217	240,528	246,970
June	239,684	225,909	247,486
July	220,021	235,526	232,500
August	247,702	210,226	216,309
September	222,668	235,582	235,199
October	201,305	257,106	265,369
November	199,019	221,743	225,443
December	220,416	182,746	252,309

Median Price



Month	2023	2024	2025
January	162,500	179,900	189,900
February	164,900	177,000	189,777
March	182,750	185,000	209,900
April	170,000	215,000	215,500
May	190,000	202,500	229,000
June	225,000	203,950	215,000
July	188,250	200,000	210,000
August	184,900	184,900	199,900
September	177,500	202,250	204,900
October	174,950	210,000	225,000
November	176,250	178,500	197,500
December	185,000	158,450	241,000



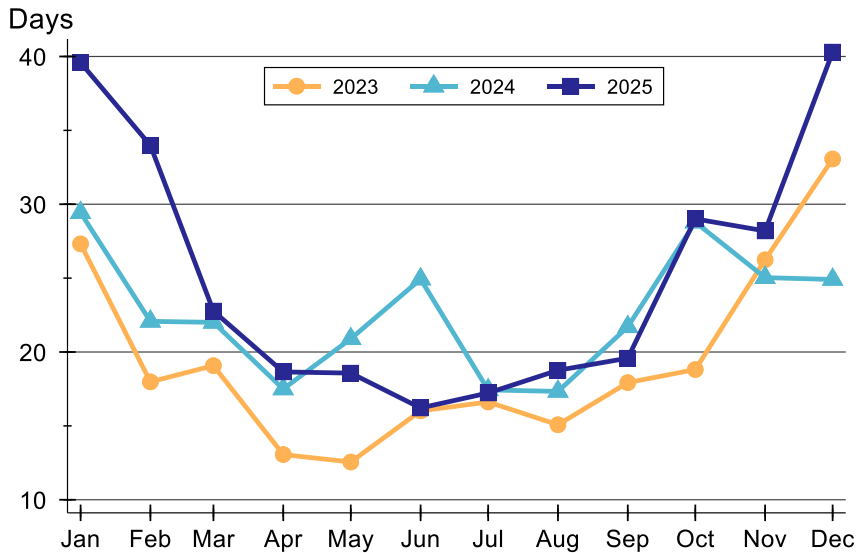
**December
2025**

Sunflower MLS Statistics



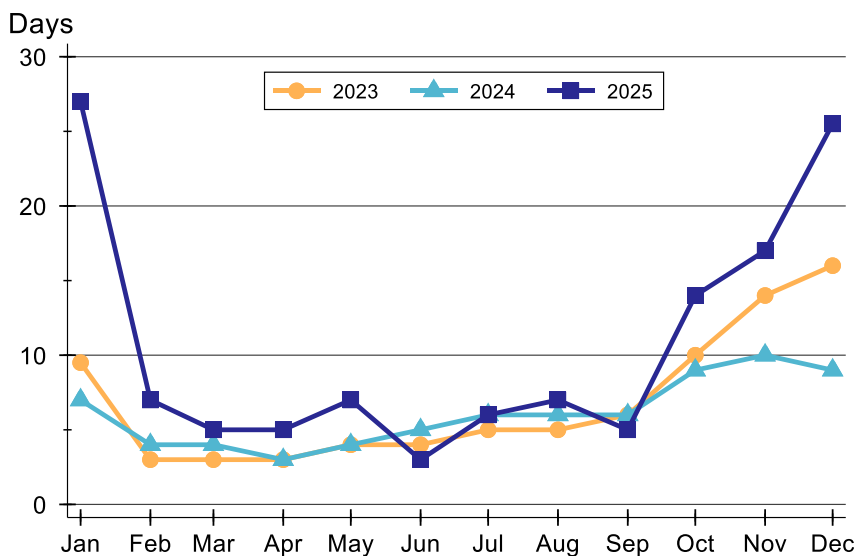
Central Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	27	29	40
February	18	22	34
March	19	22	23
April	13	17	19
May	13	21	19
June	16	25	16
July	17	17	17
August	15	17	19
September	18	22	20
October	19	29	29
November	26	25	28
December	33	25	40

Median DOM



Month	2023	2024	2025
January	10	7	27
February	3	4	7
March	3	4	5
April	3	3	5
May	4	4	7
June	4	5	3
July	5	6	6
August	5	6	7
September	6	6	5
October	10	9	14
November	14	10	17
December	16	9	26



**December
2025**

Sunflower MLS Statistics



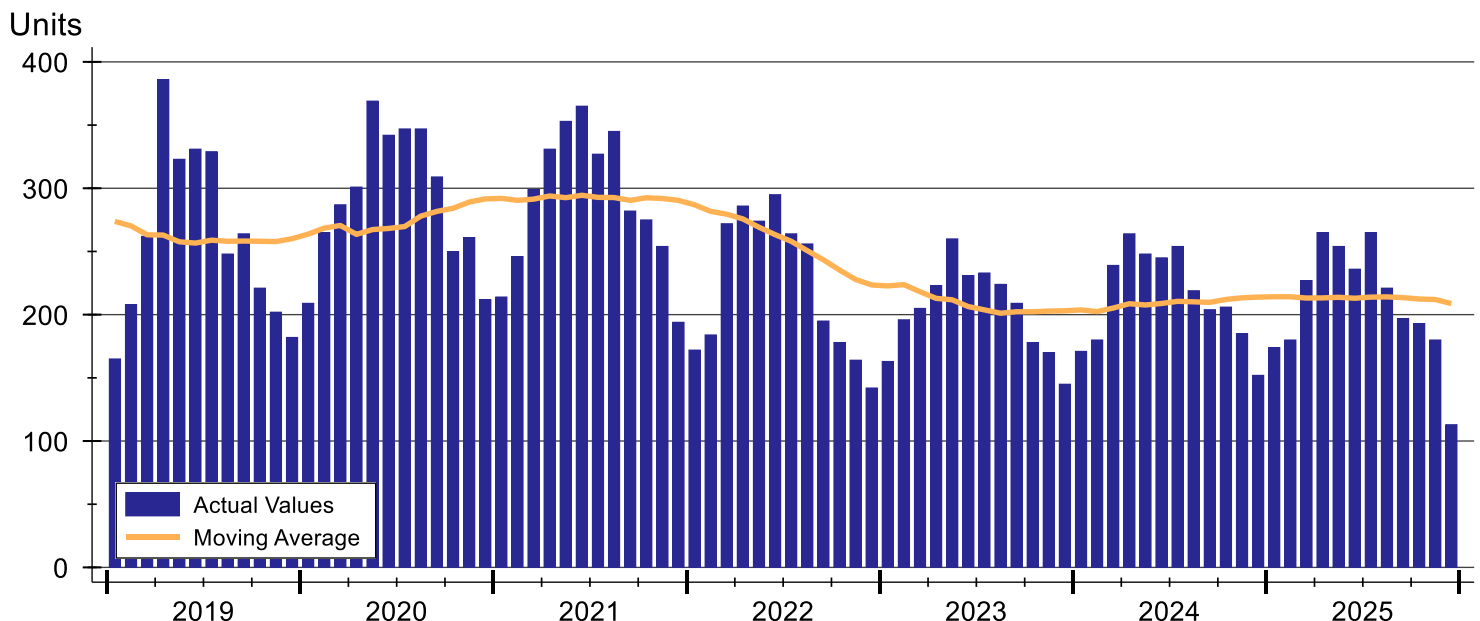
Central Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2025	2024	Change
Pending Contracts		113	152	-25.7%
Volume (1,000s)		26,757	38,871	-31.2%
Average	List Price	236,791	255,729	-7.4%
	Days on Market	38	34	11.8%
	Percent of Original	97.5%	97.1%	0.4%
Median	List Price	225,000	203,975	10.3%
	Days on Market	25	20	25.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 113 listings in Central Region had contracts pending at the end of December, down from 152 contracts pending at the end of December 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

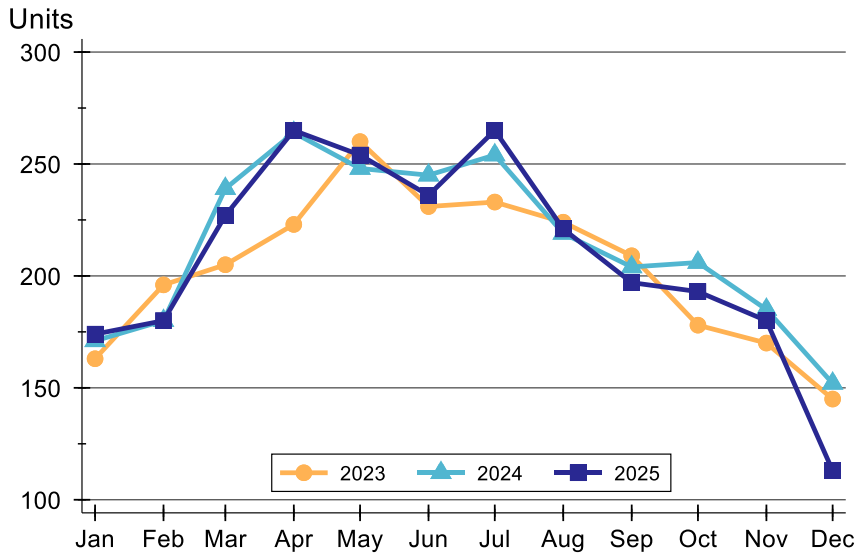
History of Pending Contracts





Central Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	163	171	174
February	196	180	180
March	205	239	227
April	223	264	265
May	260	248	254
June	231	245	236
July	233	254	265
August	224	219	221
September	209	204	197
October	178	206	193
November	170	185	180
December	145	152	113

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.9%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	4	3.5%	45,863	47,000	36	21	94.1%	100.0%
\$50,000-\$99,999	10	8.8%	83,060	92,450	19	8	99.7%	100.0%
\$100,000-\$124,999	4	3.5%	116,325	117,700	36	37	96.0%	96.2%
\$125,000-\$149,999	10	8.8%	141,075	141,500	58	18	96.9%	100.0%
\$150,000-\$174,999	15	13.3%	162,333	160,000	36	32	96.6%	100.0%
\$175,000-\$199,999	7	6.2%	189,700	189,325	20	3	99.2%	100.0%
\$200,000-\$249,999	15	13.3%	227,615	229,000	28	16	97.8%	100.0%
\$250,000-\$299,999	20	17.7%	276,495	275,000	44	27	96.8%	100.0%
\$300,000-\$399,999	15	13.3%	350,944	354,000	49	33	98.5%	100.0%
\$400,000-\$499,999	8	7.1%	436,259	437,450	47	33	96.8%	100.0%
\$500,000-\$749,999	4	3.5%	597,375	607,250	51	58	98.0%	98.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



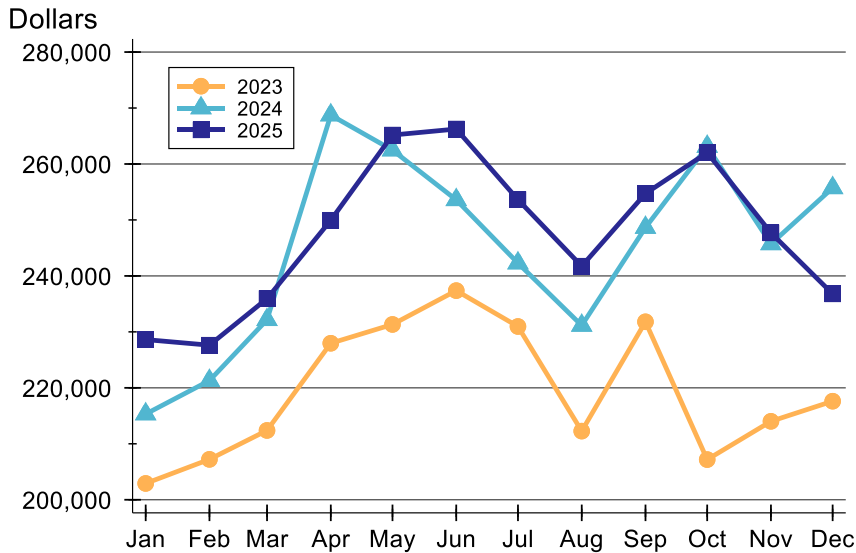
**December
2025**

Sunflower MLS Statistics



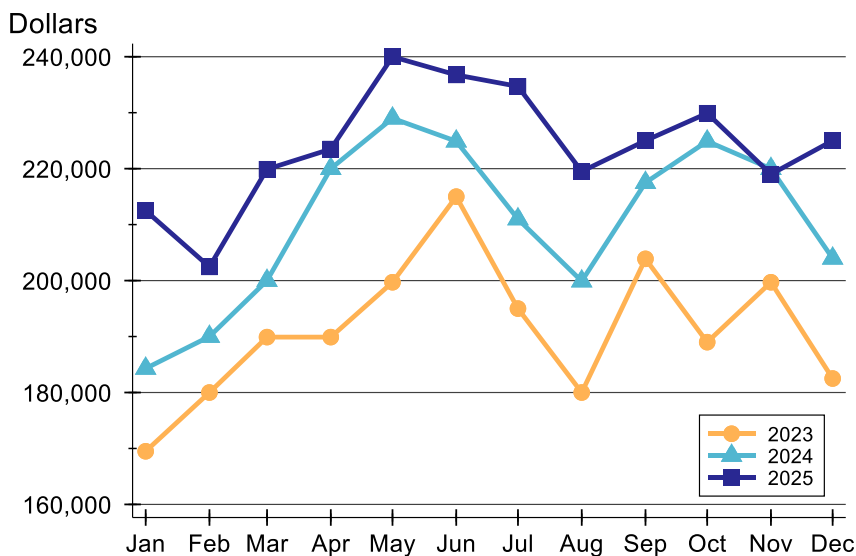
Central Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	202,917	215,315	228,625
February	207,221	221,291	227,623
March	212,388	232,164	235,935
April	227,967	268,741	249,950
May	231,327	262,479	265,176
June	237,373	253,594	266,250
July	230,967	242,287	253,629
August	212,271	231,146	241,740
September	231,804	248,645	254,722
October	207,183	263,121	262,028
November	214,019	245,716	247,685
December	217,617	255,729	236,791

Median Price



Month	2023	2024	2025
January	169,500	184,300	212,500
February	180,000	190,000	202,450
March	189,900	200,000	219,900
April	189,900	220,000	223,500
May	199,700	229,000	240,000
June	215,000	224,900	236,750
July	195,000	210,994	234,700
August	180,000	199,900	219,500
September	203,889	217,500	225,000
October	189,000	224,900	229,900
November	199,700	220,000	219,000
December	182,500	203,975	225,000



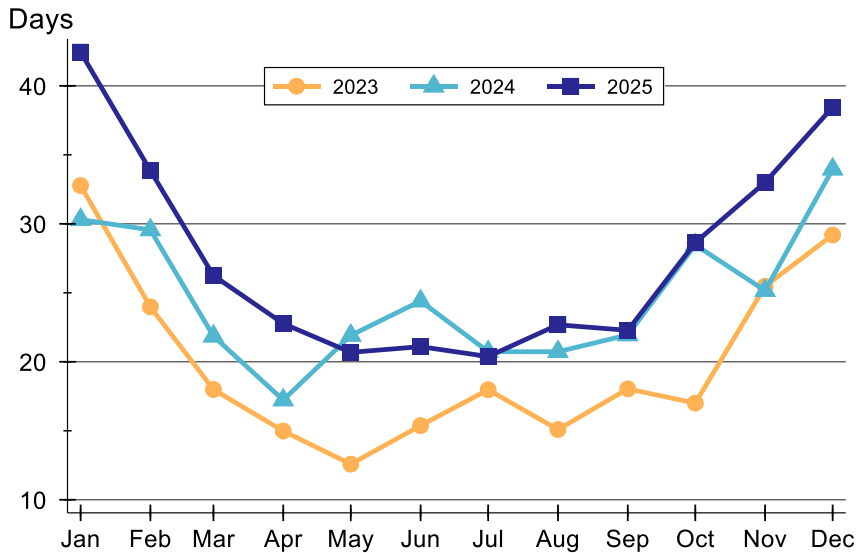
**December
2025**

Sunflower MLS Statistics



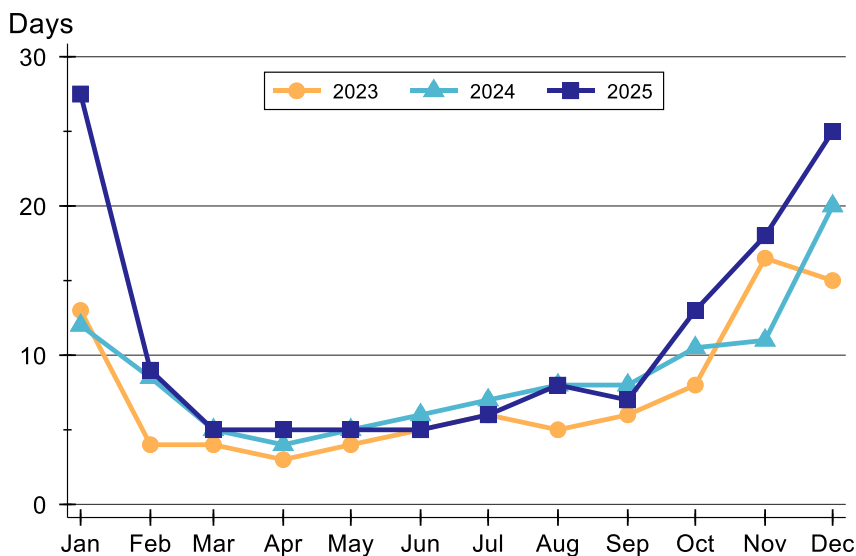
Central Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	33	30	42
February	24	30	34
March	18	22	26
April	15	17	23
May	13	22	21
June	15	24	21
July	18	21	20
August	15	21	23
September	18	22	22
October	17	28	29
November	25	25	33
December	29	34	38

Median DOM



Month	2023	2024	2025
January	13	12	28
February	4	9	9
March	4	5	5
April	3	4	5
May	4	5	5
June	5	6	5
July	6	7	6
August	5	8	8
September	6	8	7
October	8	11	13
November	17	11	18
December	15	20	25



**December
2025**

Sunflower MLS Statistics



North Region Housing Report



Market Overview

North Region Home Sales Remained Constant in December

Total home sales in North Region remained at 18 units last month, the same as in December 2024. Total sales volume was \$3.8 million, up from a year earlier.

The median sale price in December was \$223,225, up from \$160,000 a year earlier. Homes that sold in December were typically on the market for 28 days and sold for 97.3% of their list prices.

North Region Active Listings Up at End of December

The total number of active listings in North Region at the end of December was 60 units, up from 47 at the same point in 2024. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$289,000.

During December, a total of 6 contracts were written down from 17 in December 2024. At the end of the month, there were 12 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2025**

Sunflower MLS Statistics



North Region Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		18 0.0%	18 28.6%	14 -36.4%	321 10.7%	290 1.8%	285 -22.6%
Active Listings Change from prior year		60 27.7%	47 -6.0%	50 56.3%	N/A	N/A	N/A
Months' Supply Change from prior year		2.2 15.8%	1.9 -9.5%	2.1 110.0%	N/A	N/A	N/A
New Listings Change from prior year		10 -44.4%	18 -21.7%	23 76.9%	376 5.6%	356 1.7%	350 -11.2%
Contracts Written Change from prior year		6 -64.7%	17 30.8%	13 -23.5%	310 5.1%	295 5.4%	280 -20.7%
Pending Contracts Change from prior year		12 -36.8%	19 46.2%	13 -40.9%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		3,836 2.0%	3,760 33.8%	2,810 -53.5%	84,184 24.8%	67,475 7.6%	62,680 -20.6%
Average	Sale Price Change from prior year	213,086 2.0%	208,914 4.1%	200,707 -26.9%	262,257 12.7%	232,671 5.8%	219,931 2.5%
	List Price of Actives Change from prior year	351,253 29.3%	271,601 7.8%	251,898 4.4%	N/A	N/A	N/A
	Days on Market Change from prior year	52 126.1%	23 -20.7%	29 -25.6%	50 22.0%	41 36.7%	30 42.9%
	Percent of List Change from prior year	94.5% -4.5%	99.0% 5.1%	94.2% -3.1%	97.4% 0.3%	97.1% -0.6%	97.7% -1.2%
	Percent of Original Change from prior year	89.4% -7.7%	96.9% 9.1%	88.8% -4.8%	95.2% 1.0%	94.3% -0.6%	94.9% -2.7%
Median	Sale Price Change from prior year	223,225 39.5%	160,000 -2.1%	163,450 -34.6%	226,000 9.8%	205,750 5.5%	195,000 2.1%
	List Price of Actives Change from prior year	289,000 20.4%	240,000 24.7%	192,500 11.6%	N/A	N/A	N/A
	Days on Market Change from prior year	29 222.2%	9 -52.6%	19 -5.0%	21 40.0%	15 66.7%	9 28.6%
	Percent of List Change from prior year	97.3% -2.7%	100.0% 2.2%	97.8% 0.2%	98.8% -1.1%	99.9% -0.1%	100.0% 0.0%
	Percent of Original Change from prior year	96.7% -3.3%	100.0% 7.3%	93.2% -4.0%	96.9% -0.4%	97.3% -0.9%	98.2% -1.8%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**December
2025**

Sunflower MLS Statistics



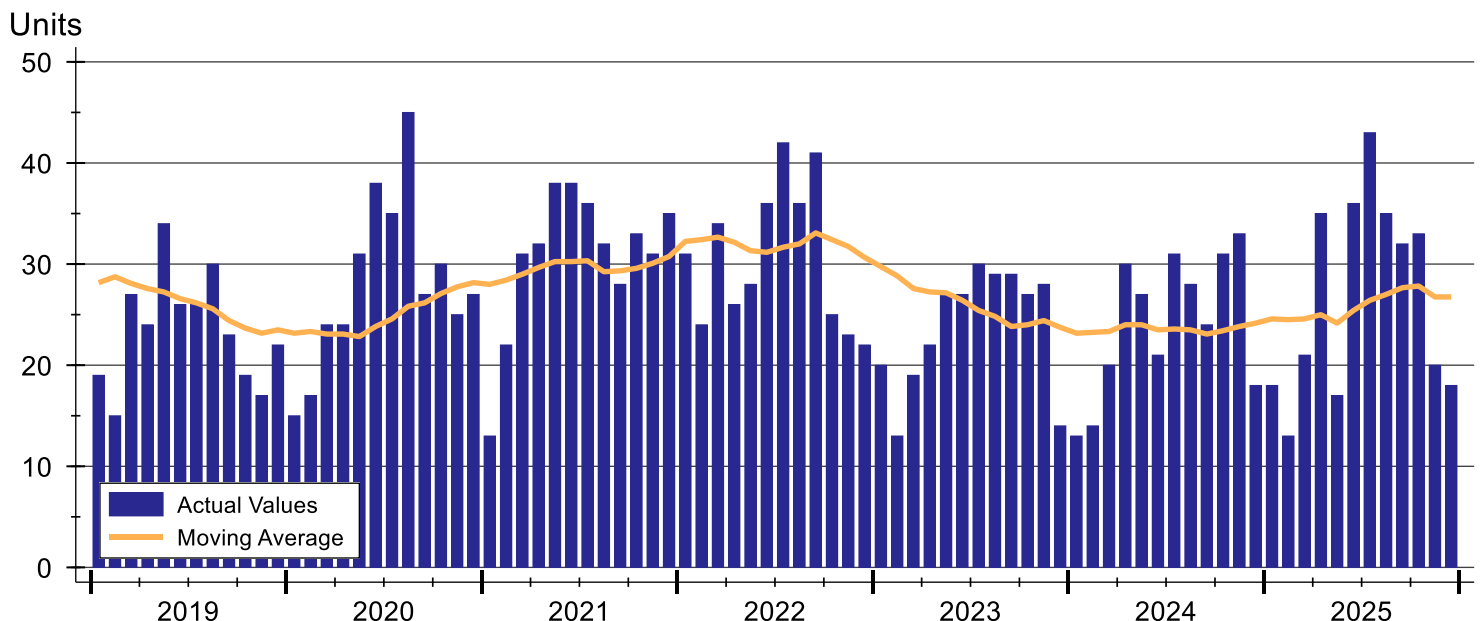
North Region Closed Listings Analysis

Summary Statistics for Closed Listings		2025	December 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		18	18	0.0%	321	290	10.7%
Volume (1,000s)		3,836	3,760	2.0%	84,184	67,475	24.8%
Months' Supply		2.2	1.9	15.8%	N/A	N/A	N/A
Average	Sale Price	213,086	208,914	2.0%	262,257	232,671	12.7%
	Days on Market	52	23	126.1%	50	41	22.0%
	Percent of List	94.5%	99.0%	-4.5%	97.4%	97.1%	0.3%
	Percent of Original	89.4%	96.9%	-7.7%	95.2%	94.3%	1.0%
Median	Sale Price	223,225	160,000	39.5%	226,000	205,750	9.8%
	Days on Market	29	9	222.2%	21	15	40.0%
	Percent of List	97.3%	100.0%	-2.7%	98.8%	99.9%	-1.1%
	Percent of Original	96.7%	100.0%	-3.3%	96.9%	97.3%	-0.4%

A total of 18 homes sold in North Region in December, showing no change from December 2024. Total sales volume rose to \$3.8 million compared to \$3.8 million in the previous year.

The median sales price in December was \$223,225, up 39.5% compared to the prior year. Median days on market was 28 days, down from 39 days in November, but up from 9 in December 2024.

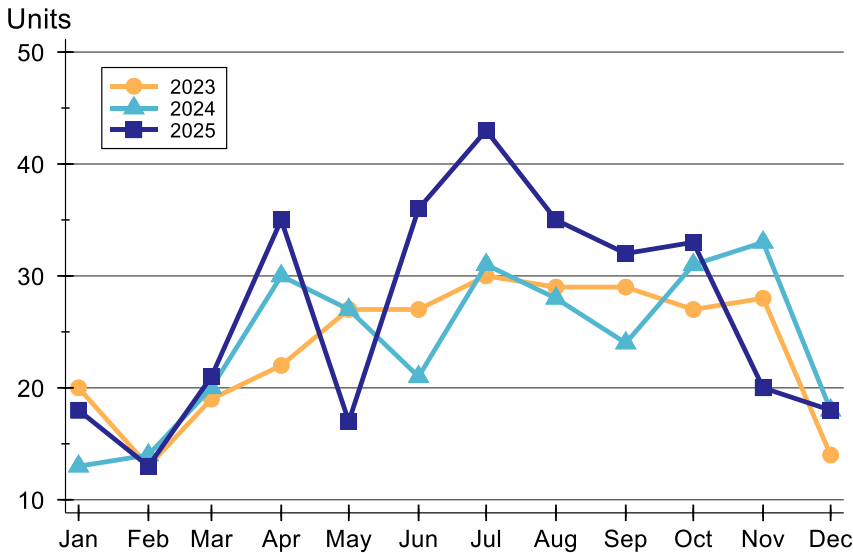
History of Closed Listings





North Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	20	13	18
February	13	14	13
March	19	20	21
April	22	30	35
May	27	27	17
June	27	21	36
July	30	31	43
August	29	28	35
September	29	24	32
October	27	31	33
November	28	33	20
December	14	18	18

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	27.8%	1.6	68,700	66,000	94	64	86.4%	91.0%	69.4%	63.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	11.1%	1.6	155,000	155,000	23	23	100.5%	100.5%	100.5%	100.5%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	22.2%	1.7	225,988	223,225	7	7	98.3%	99.2%	98.3%	99.2%
\$250,000-\$299,999	3	16.7%	1.6	276,667	270,000	26	3	98.4%	99.3%	96.6%	96.5%
\$300,000-\$399,999	3	16.7%	2.9	349,367	357,000	53	69	93.6%	97.8%	92.8%	97.8%
\$400,000-\$499,999	1	5.6%	3.1	400,000	400,000	162	162	100.0%	100.0%	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



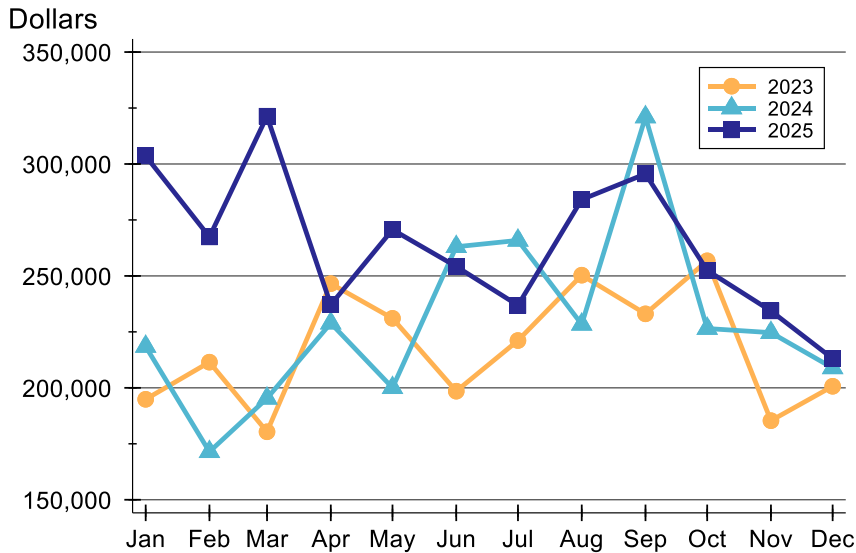
**December
2025**

Sunflower MLS Statistics



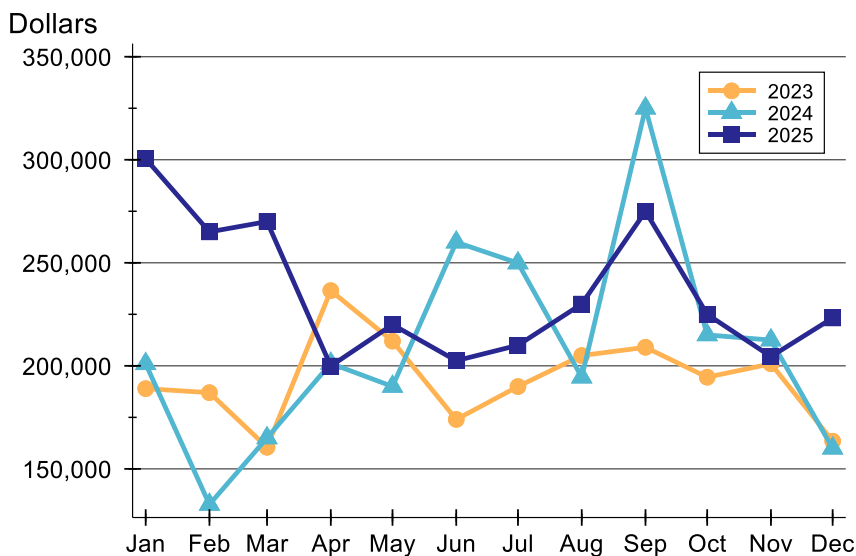
North Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	194,885	218,477	303,576
February	211,479	171,443	267,423
March	180,366	195,316	321,352
April	246,559	228,895	237,127
May	231,048	200,041	270,665
June	198,515	263,033	254,224
July	221,141	265,879	236,881
August	250,331	228,361	284,109
September	233,062	320,998	295,583
October	256,746	226,499	252,464
November	185,331	224,664	234,360
December	200,707	208,914	213,086

Median Price



Month	2023	2024	2025
January	188,950	201,000	300,500
February	187,000	132,750	265,000
March	160,500	165,000	270,000
April	236,500	201,175	199,900
May	212,000	190,000	220,000
June	174,000	260,000	202,500
July	189,950	249,900	210,000
August	205,000	194,500	230,000
September	209,000	325,000	274,950
October	194,500	215,000	225,000
November	201,000	212,500	204,500
December	163,450	160,000	223,225



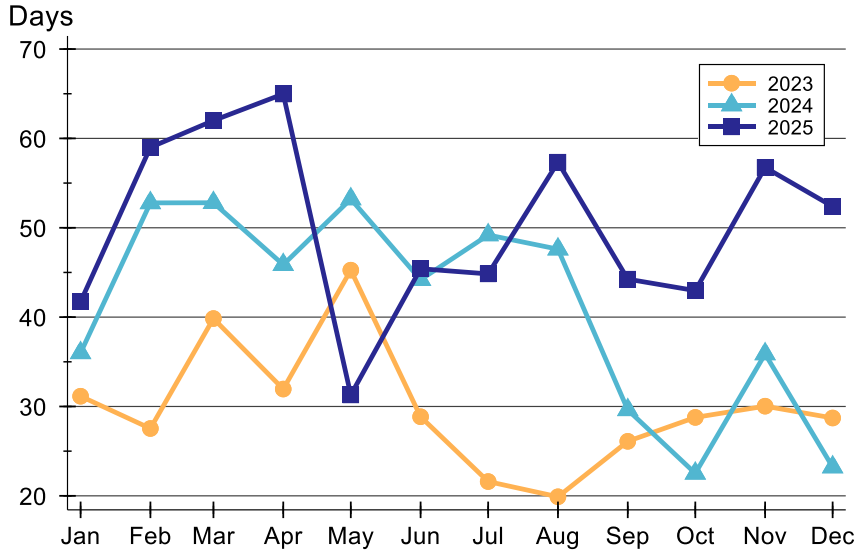
**December
2025**

Sunflower MLS Statistics



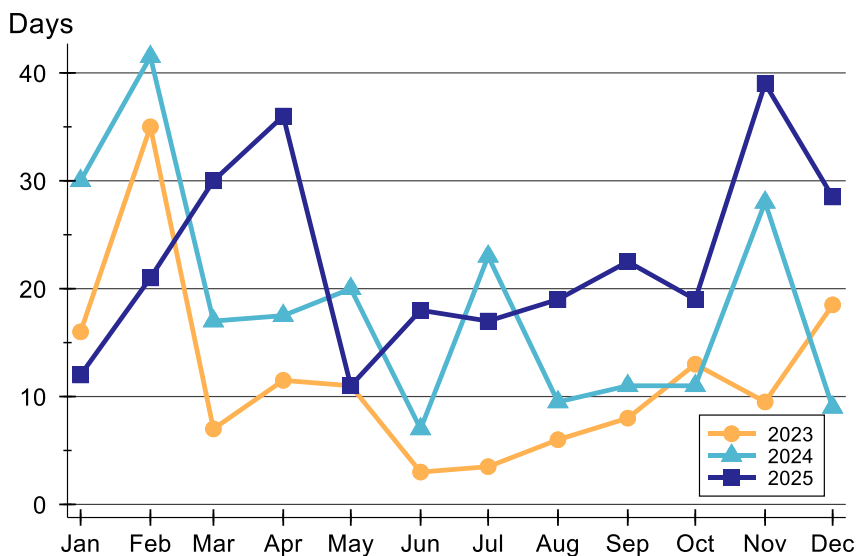
North Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	31	36	42
February	28	53	59
March	40	53	62
April	32	46	65
May	45	53	31
June	29	44	45
July	22	49	45
August	20	48	57
September	26	30	44
October	29	23	43
November	30	36	57
December	29	23	52

Median DOM



Month	2023	2024	2025
January	16	30	12
February	35	42	21
March	7	17	30
April	12	18	36
May	11	20	11
June	3	7	18
July	4	23	17
August	6	10	19
September	8	11	23
October	13	11	19
November	10	28	39
December	19	9	29



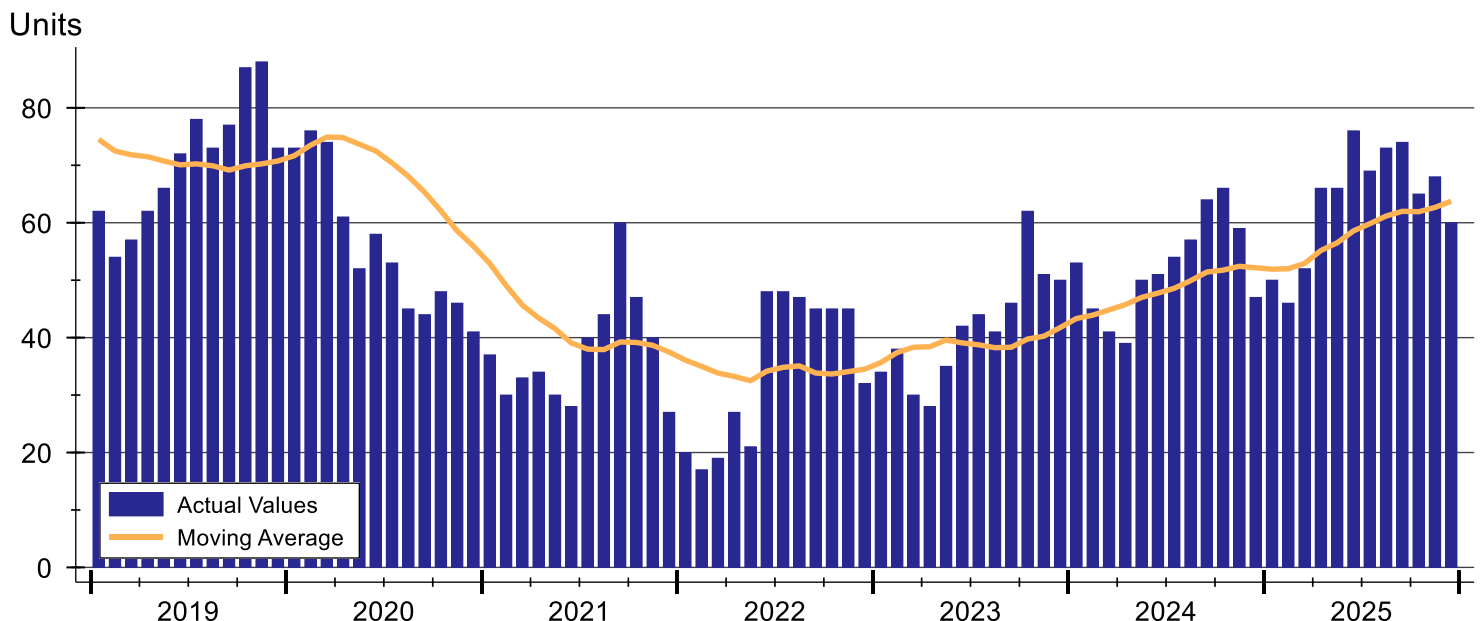
North Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of December 2024	Change
Active Listings		60	47	27.7%
Volume (1,000s)		21,075	12,765	65.1%
Months' Supply		2.2	1.9	15.8%
Average	List Price	351,253	271,601	29.3%
	Days on Market	68	87	-21.8%
	Percent of Original	94.9%	95.5%	-0.6%
Median	List Price	289,000	240,000	20.4%
	Days on Market	47	76	-38.2%
	Percent of Original	97.0%	97.8%	-0.8%

A total of 60 homes were available for sale in North Region at the end of December. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of December was \$289,000, up 20.4% from 2024. The typical time on market for active listings was 47 days, down from 76 days a year earlier.

History of Active Listings





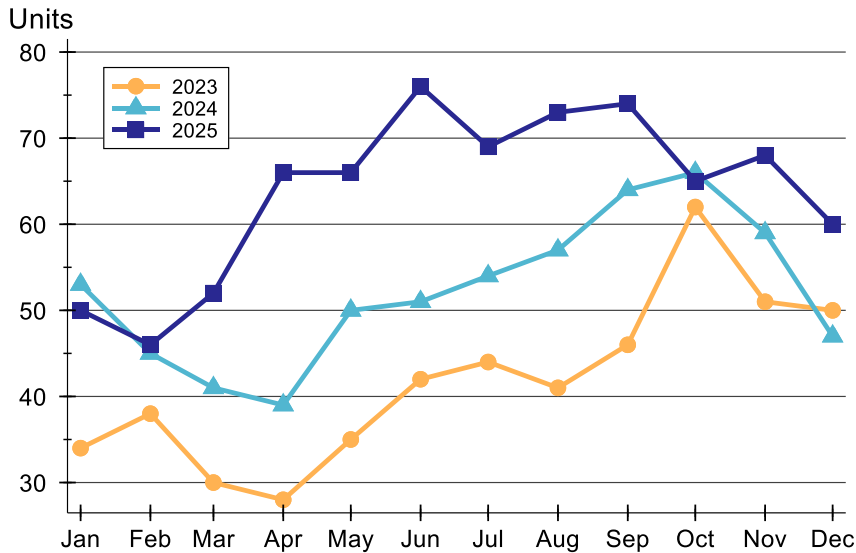
**December
2025**

Sunflower MLS Statistics



North Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	34	53	50
February	38	45	46
March	30	41	52
April	28	39	66
May	35	50	66
June	42	51	76
July	44	54	69
August	41	57	73
September	46	64	74
October	62	66	65
November	51	59	68
December	50	47	60

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.7%	N/A	30,000	30,000	202	202	60.1%	60.1%
\$50,000-\$99,999	5	8.5%	1.6	72,880	80,000	105	52	91.7%	100.0%
\$100,000-\$124,999	2	3.4%	N/A	105,000	105,000	98	98	92.6%	92.6%
\$125,000-\$149,999	3	5.1%	N/A	147,167	148,500	37	20	94.9%	94.7%
\$150,000-\$174,999	3	5.1%	1.6	162,633	159,900	99	35	94.1%	96.6%
\$175,000-\$199,999	6	10.2%	N/A	191,392	191,950	68	29	95.4%	97.3%
\$200,000-\$249,999	7	11.9%	1.7	224,643	224,000	48	57	95.6%	95.9%
\$250,000-\$299,999	5	8.5%	1.6	286,600	289,000	56	24	92.8%	97.4%
\$300,000-\$399,999	12	20.3%	2.9	364,388	362,500	49	27	97.0%	97.4%
\$400,000-\$499,999	7	11.9%	3.1	444,964	439,900	63	56	97.0%	100.0%
\$500,000-\$749,999	3	5.1%	N/A	586,650	599,999	49	62	97.4%	96.8%
\$750,000-\$999,999	3	5.1%	N/A	846,650	840,000	78	87	95.0%	96.0%
\$1,000,000 and up	2	3.4%	N/A	1,624,500	1,624,500	141	141	100.0%	100.0%



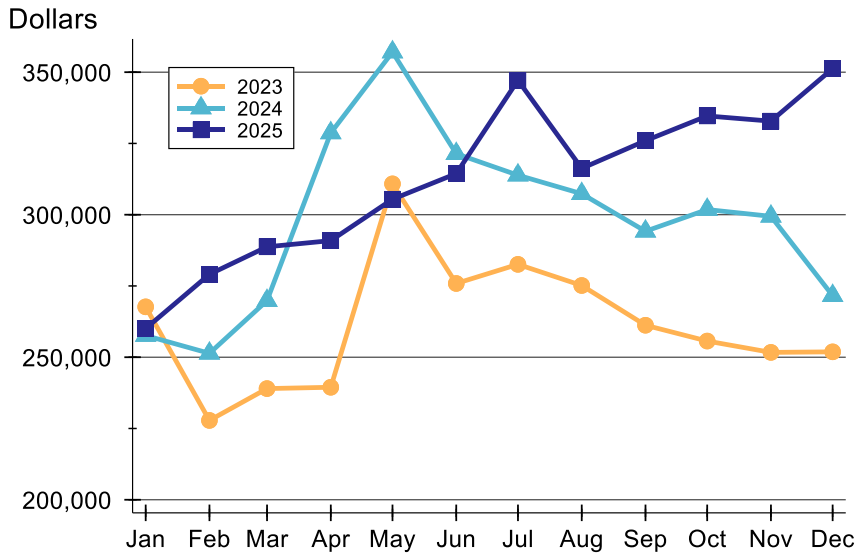
**December
2025**

Sunflower MLS Statistics



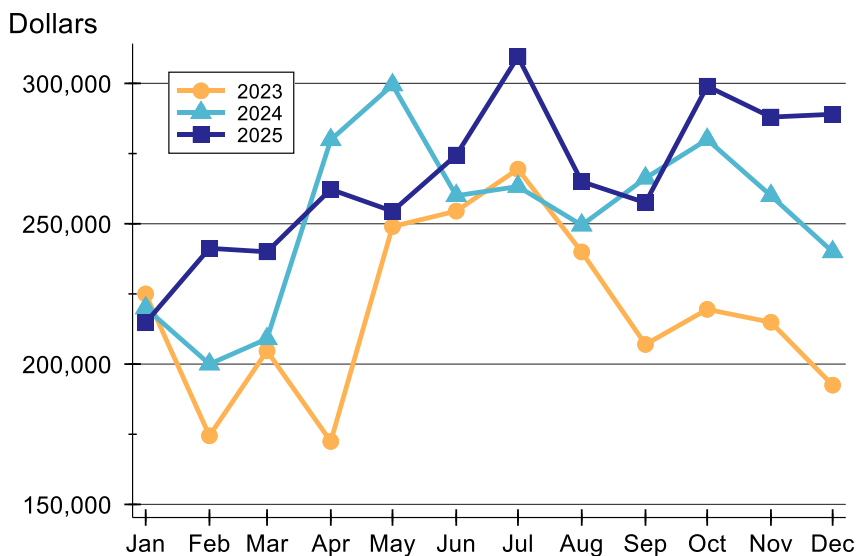
North Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	267,685	257,603	260,064
February	227,835	251,370	279,091
March	239,003	269,865	288,741
April	239,464	328,692	290,914
May	310,831	357,058	305,425
June	275,879	321,401	314,424
July	282,590	313,869	347,154
August	275,178	307,360	316,251
September	261,226	294,195	325,953
October	255,678	301,807	334,648
November	251,704	299,435	332,829
December	251,898	271,601	351,253

Median Price



Month	2023	2024	2025
January	225,000	220,000	214,725
February	174,450	200,000	241,250
March	204,700	209,000	240,000
April	172,450	279,900	262,250
May	249,000	299,450	254,450
June	254,500	260,000	274,450
July	269,450	263,250	309,500
August	239,950	249,500	265,000
September	207,000	266,250	257,500
October	219,500	280,000	299,000
November	214,900	260,000	288,000
December	192,500	240,000	289,000



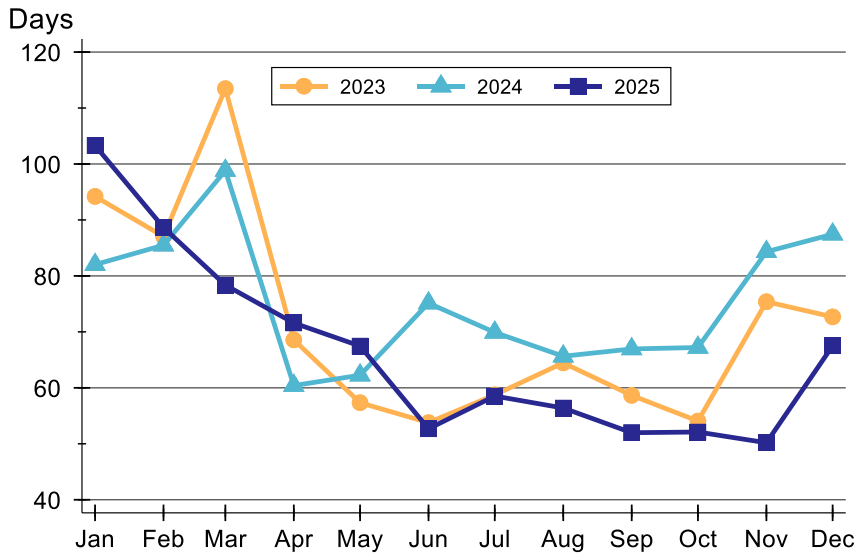
**December
2025**

Sunflower MLS Statistics



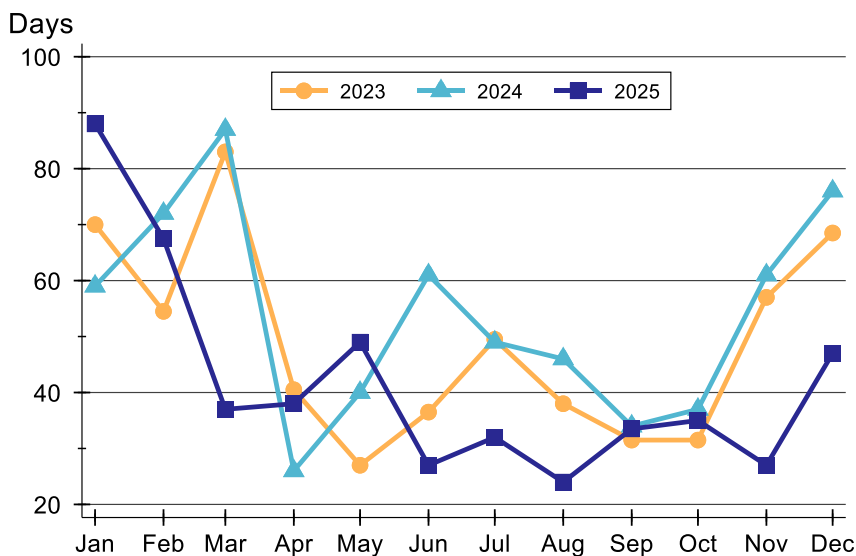
North Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	94	82	103
February	87	85	89
March	113	99	78
April	69	60	72
May	57	62	67
June	54	75	53
July	59	70	59
August	64	66	56
September	59	67	52
October	54	67	52
November	75	84	50
December	73	87	68

Median DOM

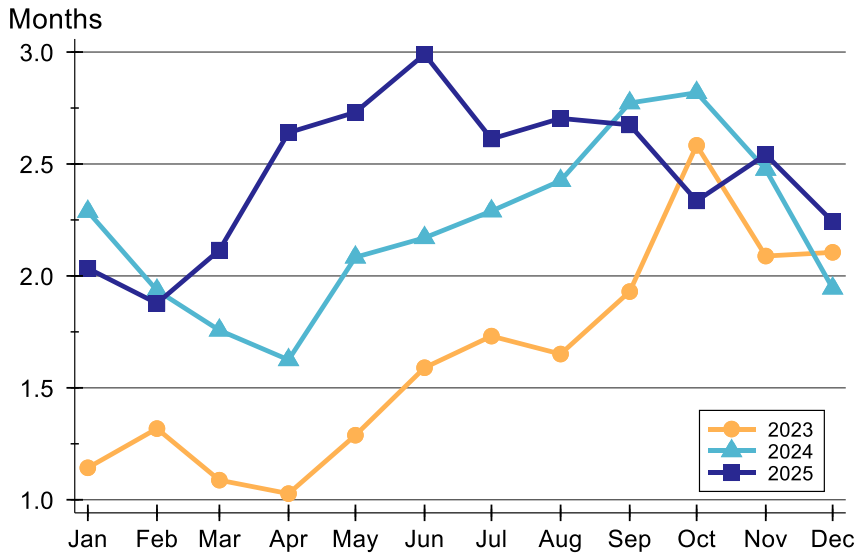


Month	2023	2024	2025
January	70	59	88
February	55	72	68
March	83	87	37
April	41	26	38
May	27	40	49
June	37	61	27
July	50	49	32
August	38	46	24
September	32	34	34
October	32	37	35
November	57	61	27
December	69	76	47



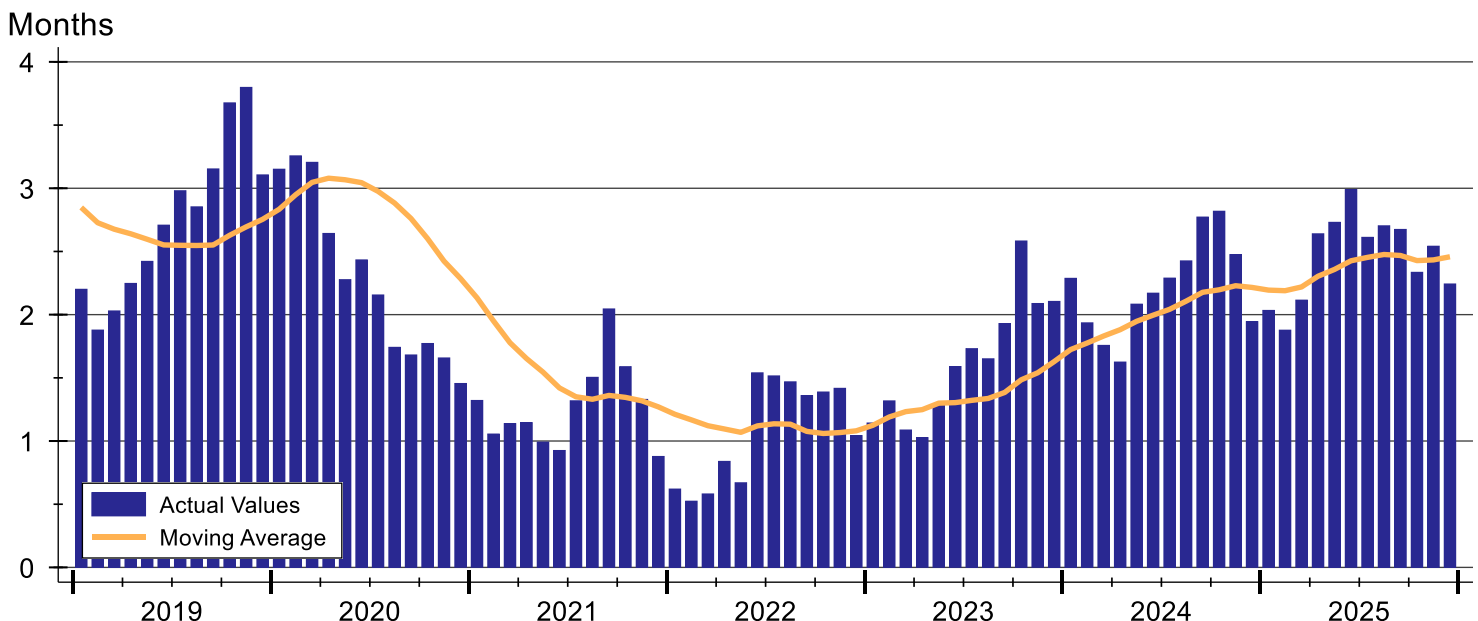
North Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.1	2.3	2.0
February	1.3	1.9	1.9
March	1.1	1.8	2.1
April	1.0	1.6	2.6
May	1.3	2.1	2.7
June	1.6	2.2	3.0
July	1.7	2.3	2.6
August	1.7	2.4	2.7
September	1.9	2.8	2.7
October	2.6	2.8	2.3
November	2.1	2.5	2.5
December	2.1	1.9	2.2

History of Month's Supply





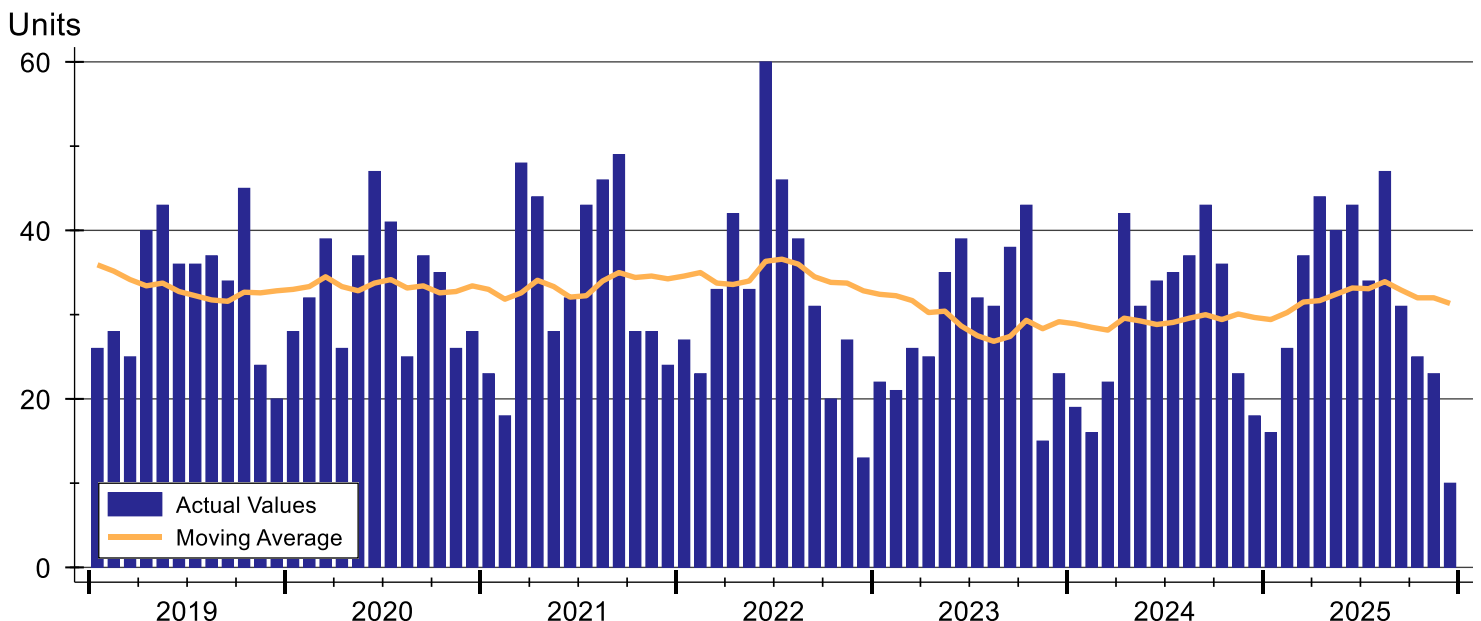
North Region New Listings Analysis

Summary Statistics for New Listings		2025	December 2024	Change
Current Month	New Listings	10	18	-44.4%
	Volume (1,000s)	3,438	5,074	-32.2%
	Average List Price	343,780	281,914	21.9%
	Median List Price	272,450	257,000	6.0%
Year-to-Date	New Listings	376	356	5.6%
	Volume (1,000s)	106,267	91,835	15.7%
	Average List Price	282,625	257,963	9.6%
	Median List Price	240,000	230,000	4.3%

A total of 10 new listings were added in North Region during December, down 44.4% from the same month in 2024. Year-to-date North Region has seen 376 new listings.

The median list price of these homes was \$272,450 up from \$257,000 in 2024.

History of New Listings





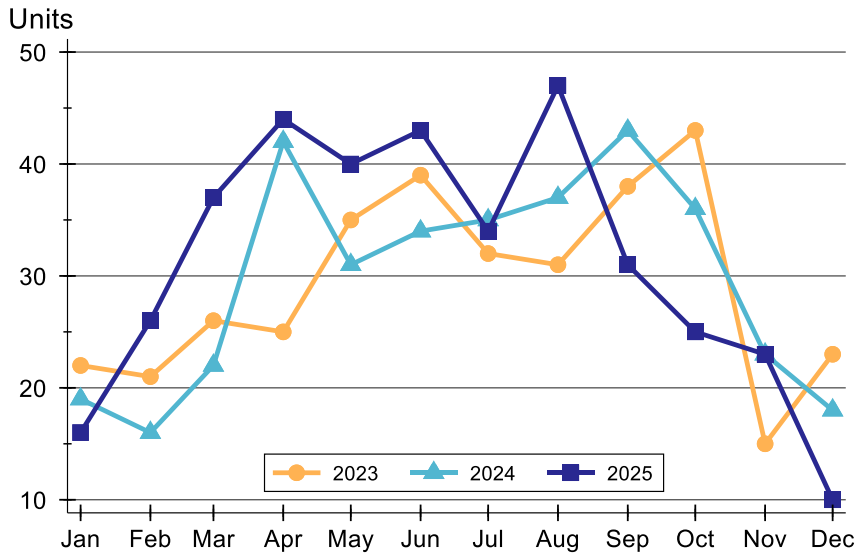
**December
2025**

Sunflower MLS Statistics



North Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	22	19	16
February	21	16	26
March	26	22	37
April	25	42	44
May	35	31	40
June	39	34	43
July	32	35	34
August	31	37	47
September	38	43	31
October	43	36	25
November	15	23	23
December	23	18	10

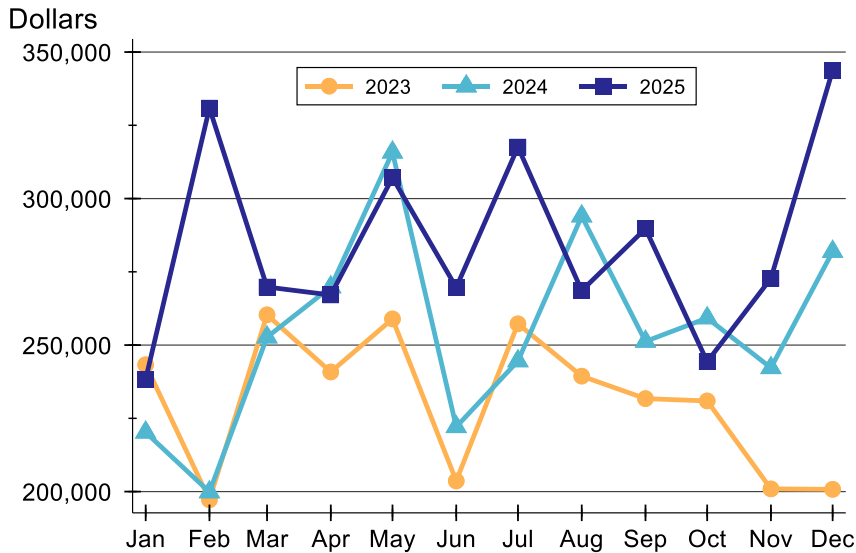
New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	30.0%	197,633	198,500	22	22	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	215,000	215,000	7	7	100.0%	100.0%
\$250,000-\$299,999	2	20.0%	272,450	272,450	5	5	100.0%	100.0%
\$300,000-\$399,999	2	20.0%	350,000	350,000	13	13	100.0%	100.0%
\$400,000-\$499,999	1	10.0%	485,000	485,000	37	37	97.0%	97.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	1	10.0%	900,000	900,000	7	7	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



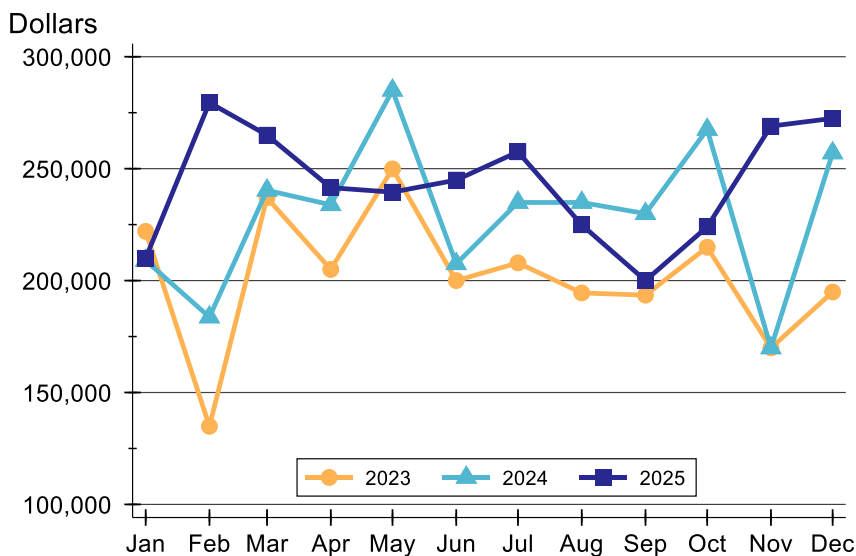
North Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	243,289	220,234	238,349
February	197,210	199,853	330,885
March	260,327	252,695	269,827
April	240,836	269,807	267,099
May	258,931	315,797	307,129
June	203,637	222,106	269,660
July	257,259	244,566	317,591
August	239,411	294,002	268,590
September	231,726	251,247	289,740
October	230,947	259,241	244,333
November	200,913	242,239	272,791
December	200,778	281,914	343,780

Median Price



Month	2023	2024	2025
January	222,000	209,000	210,000
February	134,900	183,700	279,500
March	237,000	240,350	265,000
April	205,000	233,850	241,500
May	249,900	285,000	239,500
June	200,000	207,500	244,900
July	207,900	234,900	257,500
August	194,500	234,900	224,900
September	193,500	229,900	200,000
October	214,900	267,500	224,000
November	169,900	169,900	269,000
December	194,900	257,000	272,450



**December
2025**

Sunflower MLS Statistics



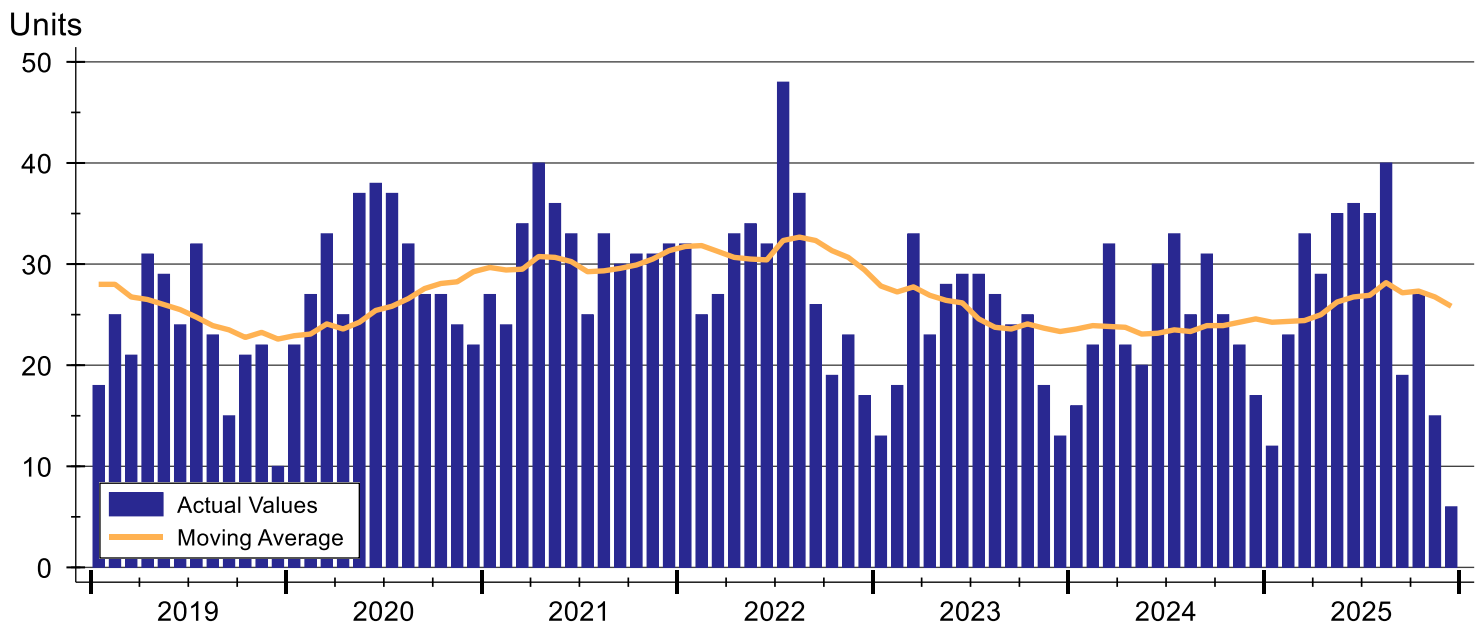
North Region Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2025	2024	Change	2025	2024	Change
Contracts Written		6	17	-64.7%	310	295	5.1%
Volume (1,000s)		1,084	5,449	-80.1%	81,475	71,961	13.2%
Average	Sale Price	180,733	320,515	-43.6%	262,822	243,936	7.7%
	Days on Market	23	51	-54.9%	50	42	19.0%
	Percent of Original	93.3%	95.7%	-2.5%	95.1%	94.2%	1.0%
Median	Sale Price	182,450	280,000	-34.8%	226,750	215,000	5.5%
	Days on Market	15	21	-28.6%	21	15	40.0%
	Percent of Original	100.0%	96.5%	3.6%	96.9%	97.0%	-0.1%

A total of 6 contracts for sale were written in North Region during the month of December, down from 17 in 2024. The median list price of these homes was \$182,450, down from \$280,000 the prior year.

Half of the homes that went under contract in December were on the market less than 14 days, compared to 21 days in December 2024.

History of Contracts Written





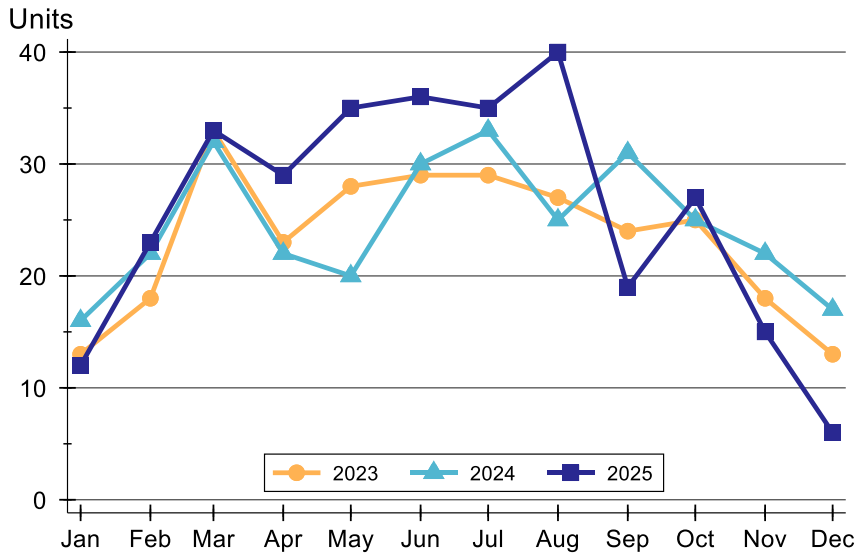
**December
2025**

Sunflower MLS Statistics



North Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	13	16	12
February	18	22	23
March	33	32	33
April	23	22	29
May	28	20	35
June	29	30	36
July	29	33	35
August	27	25	40
September	24	31	19
October	25	25	27
November	18	22	15
December	13	17	6

Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	16.7%	109,500	109,500	16	16	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	33.3%	162,500	162,500	11	11	100.6%	100.6%
\$175,000-\$199,999	1	16.7%	199,900	199,900	76	76	100.0%	100.0%
\$200,000-\$249,999	1	16.7%	200,000	200,000	23	23	58.8%	58.8%
\$250,000-\$299,999	1	16.7%	250,000	250,000	3	3	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



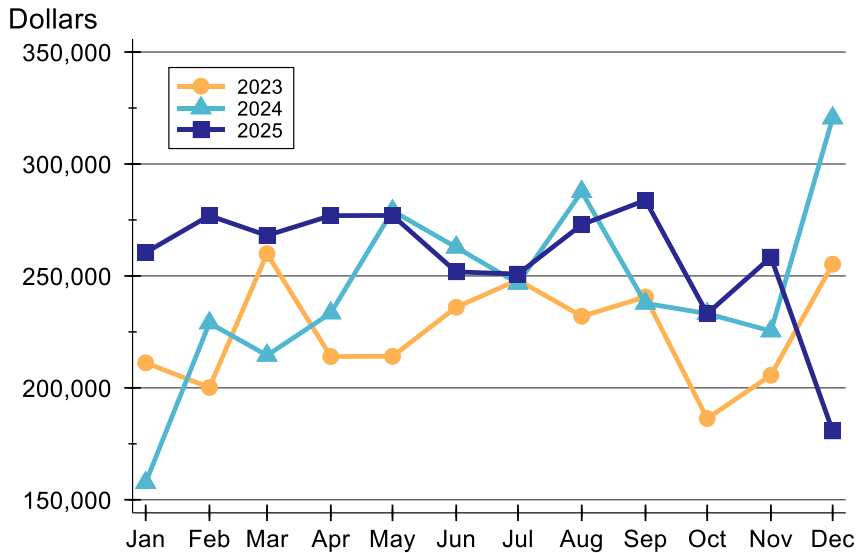
**December
2025**

Sunflower MLS Statistics



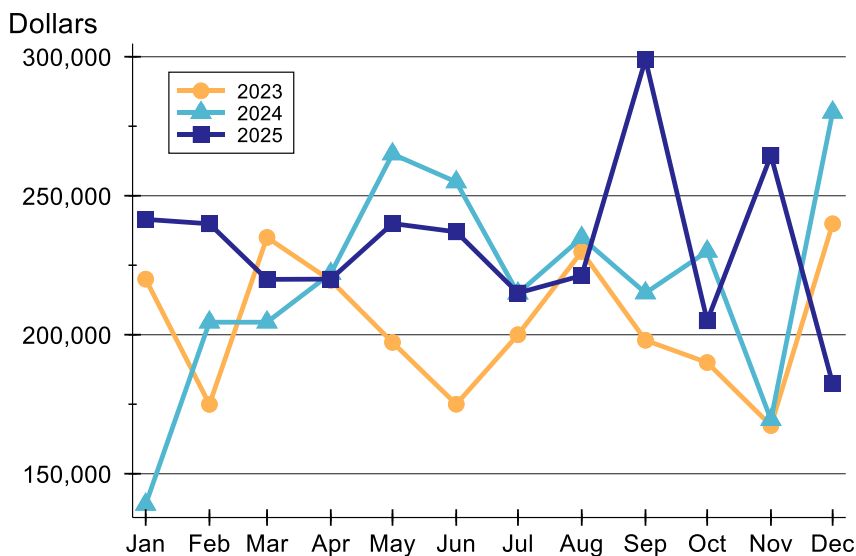
North Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	211,177	157,637	260,442
February	200,164	228,977	276,946
March	259,953	214,511	268,066
April	213,987	233,409	276,930
May	214,082	279,075	277,009
June	236,010	262,788	251,814
July	248,217	246,650	250,816
August	231,974	287,635	272,890
September	240,583	237,752	283,795
October	186,300	233,169	233,157
November	205,652	225,379	258,400
December	255,242	320,515	180,733

Median Price

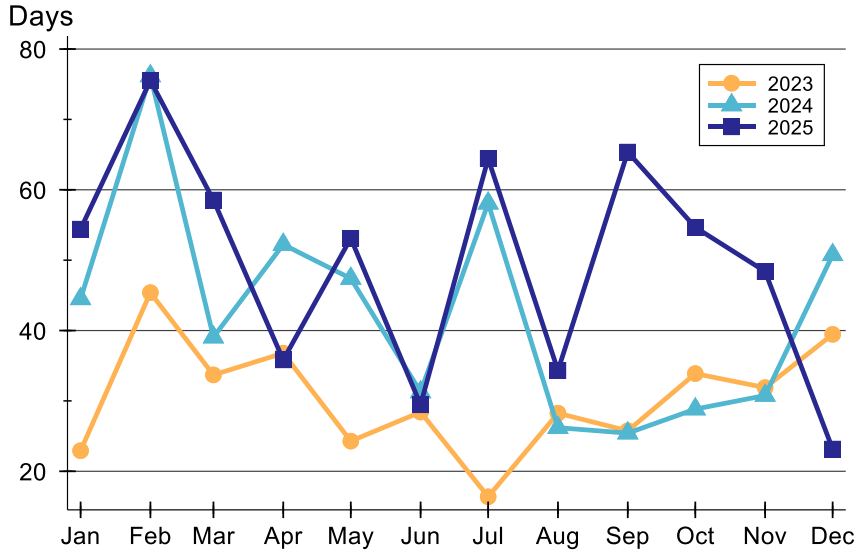


Month	2023	2024	2025
January	220,000	138,950	241,500
February	174,950	204,500	239,900
March	235,000	204,500	219,900
April	219,500	222,000	220,000
May	197,250	265,000	240,000
June	175,000	254,950	237,000
July	200,000	214,900	215,000
August	229,900	234,900	221,250
September	198,000	215,000	299,000
October	189,995	230,000	205,000
November	167,325	169,450	264,500
December	239,900	280,000	182,450



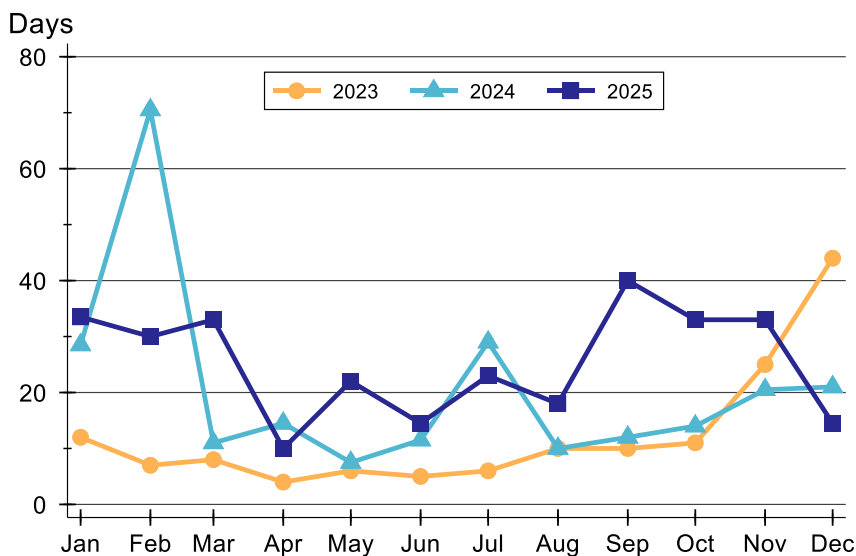
North Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	23	45	54
February	45	76	76
March	34	39	59
April	37	52	36
May	24	47	53
June	28	31	29
July	16	58	64
August	28	26	34
September	26	25	65
October	34	29	55
November	32	31	48
December	39	51	23

Median DOM



Month	2023	2024	2025
January	12	29	34
February	7	71	30
March	8	11	33
April	4	15	10
May	6	8	22
June	5	12	15
July	6	29	23
August	10	10	18
September	10	12	40
October	11	14	33
November	25	21	33
December	44	21	15

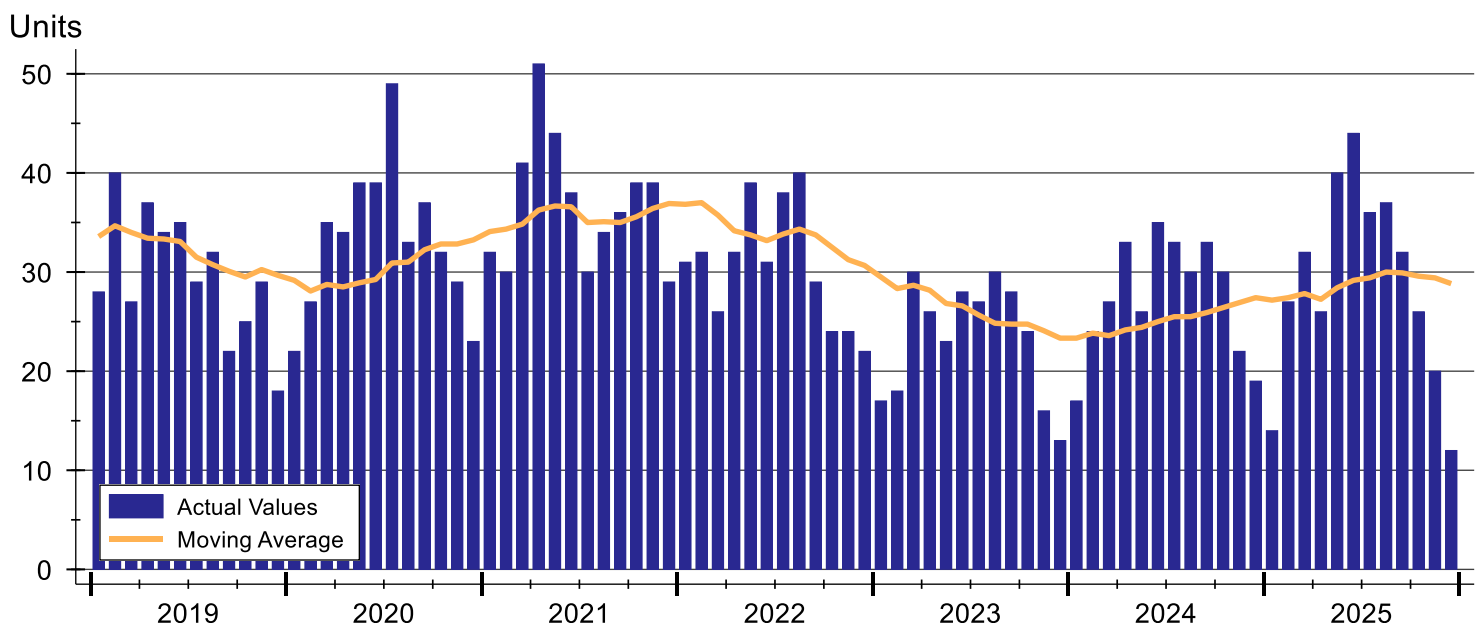
North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2025	2024	Change
Pending Contracts		12	19	-36.8%
Volume (1,000s)		2,298	5,464	-57.9%
Average	List Price	191,521	287,595	-33.4%
	Days on Market	38	51	-25.5%
	Percent of Original	95.4%	98.7%	-3.3%
Median	List Price	171,950	249,000	-30.9%
	Days on Market	22	22	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 12 listings in North Region had contracts pending at the end of December, down from 19 contracts pending at the end of December 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

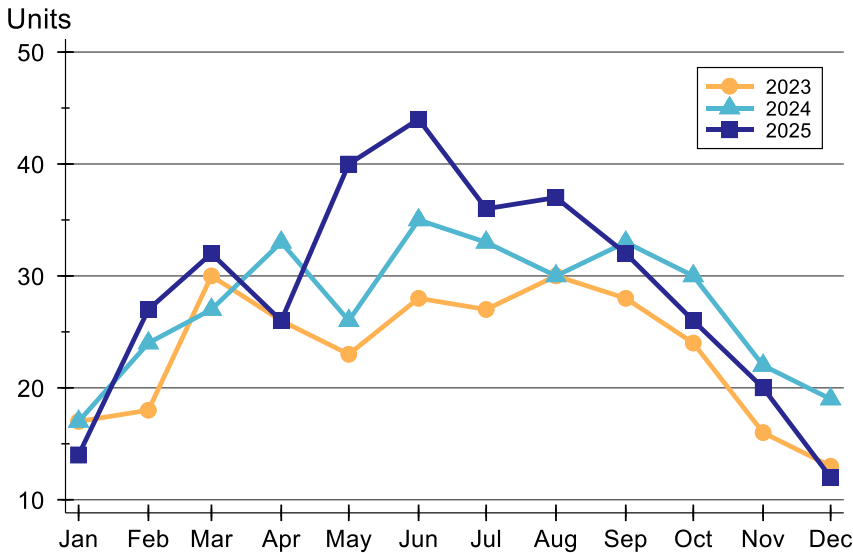
History of Pending Contracts





North Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	17	17	14
February	18	24	27
March	30	27	32
April	26	33	26
May	23	26	40
June	28	35	44
July	27	33	36
August	30	30	37
September	28	33	32
October	24	30	26
November	16	22	20
December	13	19	12

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	8.3%	109,500	109,500	16	16	100.0%	100.0%
\$125,000-\$149,999	1	8.3%	129,950	129,950	58	58	100.0%	100.0%
\$150,000-\$174,999	5	41.7%	166,780	165,000	43	20	97.2%	100.0%
\$175,000-\$199,999	1	8.3%	199,900	199,900	76	76	100.0%	100.0%
\$200,000-\$249,999	1	8.3%	200,000	200,000	23	23	58.8%	58.8%
\$250,000-\$299,999	2	16.7%	255,000	255,000	6	6	100.0%	100.0%
\$300,000-\$399,999	1	8.3%	315,000	315,000	59	59	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



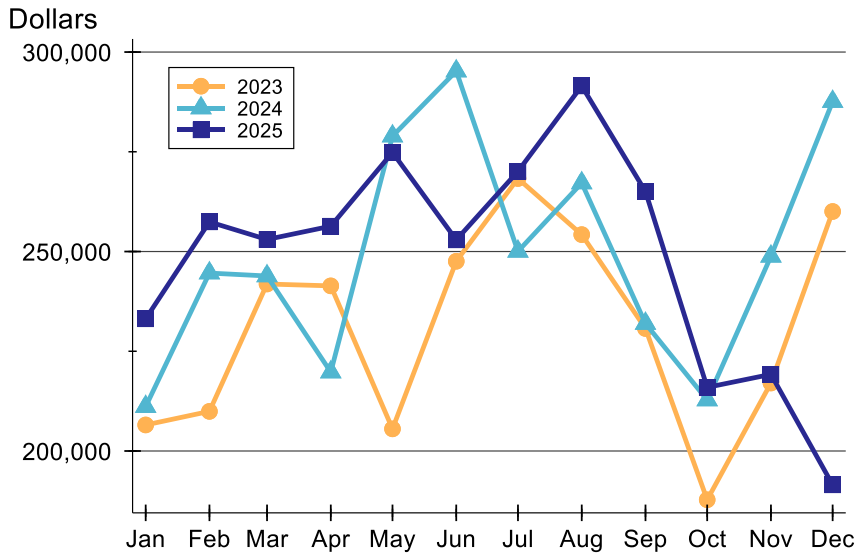
**December
2025**

Sunflower MLS Statistics



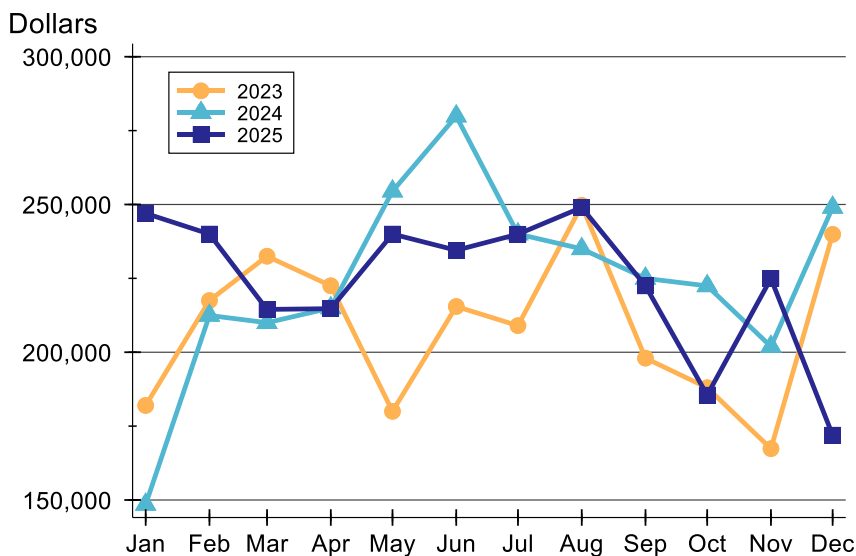
North Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	206,529	211,123	233,136
February	209,936	244,604	257,435
March	241,861	243,876	253,025
April	241,394	219,782	256,353
May	205,548	278,938	274,855
June	247,564	295,233	252,923
July	268,311	250,042	270,096
August	254,242	267,183	291,508
September	230,713	231,961	265,041
October	187,777	212,784	215,954
November	217,041	248,802	219,213
December	260,042	287,595	191,521

Median Price

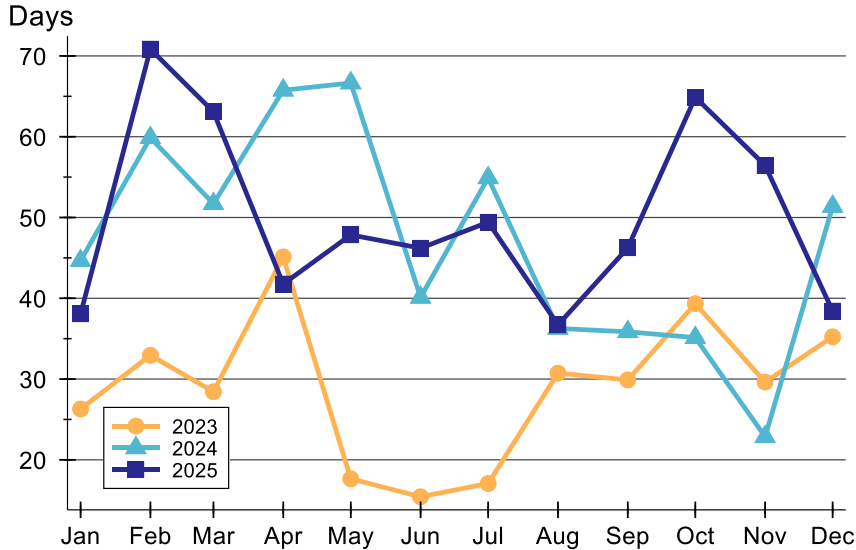


Month	2023	2024	2025
January	182,000	148,500	247,000
February	217,500	212,450	240,000
March	232,500	210,000	214,500
April	222,500	215,000	214,750
May	180,000	254,500	240,000
June	215,500	279,900	234,500
July	209,000	240,000	239,950
August	249,700	235,000	249,000
September	198,000	225,000	222,450
October	188,000	222,450	185,500
November	167,375	201,950	224,950
December	239,900	249,000	171,950



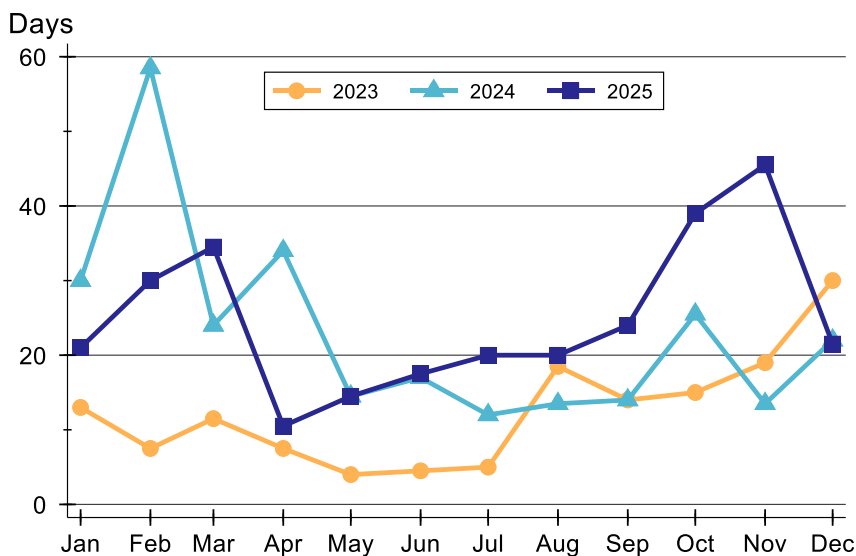
North Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	26	45	38
February	33	60	71
March	28	52	63
April	45	66	42
May	18	67	48
June	15	40	46
July	17	55	49
August	31	36	37
September	30	36	46
October	39	35	65
November	30	23	56
December	35	51	38

Median DOM



Month	2023	2024	2025
January	13	30	21
February	8	59	30
March	12	24	35
April	8	34	11
May	4	15	15
June	5	17	18
July	5	12	20
August	19	14	20
September	14	14	24
October	15	26	39
November	19	14	46
December	30	22	22



**December
2025**

Sunflower MLS Statistics



South Region Housing Report



Market Overview

South Region Home Sales Rose in December

Total home sales in South Region rose by 40.9% last month to 31 units, compared to 22 units in December 2024. Total sales volume was \$6.2 million, up 43.6% from a year earlier.

The median sale price in December was \$193,865, up from \$180,500 a year earlier. Homes that sold in December were typically on the market for 22 days and sold for 96.6% of their list prices.

South Region Active Listings Up at End of December

The total number of active listings in South Region at the end of December was 70 units, up from 48 at the same point in 2024. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$197,950.

During December, a total of 21 contracts were written up from 12 in December 2024. At the end of the month, there were 24 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**December
2025**

Sunflower MLS Statistics



South Region Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year		31 40.9%	22 -8.3%	24 -17.2%	359 6.2%	338 -9.1%	372 -15.6%
Active Listings Change from prior year		70 45.8%	48 100.0%	24 4.3%	N/A	N/A	N/A
Months' Supply Change from prior year		2.3 35.3%	1.7 112.5%	0.8 33.3%	N/A	N/A	N/A
New Listings Change from prior year		13 -40.9%	22 83.3%	12 -40.0%	482 14.8%	420 -2.6%	431 -5.1%
Contracts Written Change from prior year		21 75.0%	12 -14.3%	14 -12.5%	366 9.3%	335 -10.4%	374 -9.7%
Pending Contracts Change from prior year		24 33.3%	18 -14.3%	21 5.0%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		6,227 43.6%	4,336 -32.1%	6,382 23.6%	72,409 14.4%	63,301 -14.9%	74,355 -2.5%
Average	Sale Price Change from prior year	200,860 1.9%	197,068 -25.9%	265,929 49.4%	201,695 7.7%	187,281 -6.3%	199,880 15.6%
	List Price of Actives Change from prior year	213,684 -14.7%	250,621 13.6%	220,708 27.0%	N/A	N/A	N/A
	Days on Market Change from prior year	65 35.4%	48 300.0%	12 -63.6%	43 79.2%	24 26.3%	19 0.0%
	Percent of List Change from prior year	94.9% -1.4%	96.2% -2.0%	98.2% 2.8%	95.9% -0.9%	96.8% -0.8%	97.6% 1.2%
	Percent of Original Change from prior year	88.1% -5.1%	92.8% -3.9%	96.6% 5.7%	92.6% -2.6%	95.1% -0.8%	95.9% 1.3%
Median	Sale Price Change from prior year	193,865 7.4%	180,500 -1.1%	182,500 27.6%	175,500 2.8%	170,750 3.5%	165,000 16.2%
	List Price of Actives Change from prior year	197,950 7.6%	183,950 2.6%	179,250 32.9%	N/A	N/A	N/A
	Days on Market Change from prior year	22 -35.3%	34 1033.3%	3 -72.7%	16 128.6%	7 16.7%	6 0.0%
	Percent of List Change from prior year	96.6% -1.1%	97.7% -2.3%	100.0% 1.3%	97.7% -1.3%	99.0% -0.3%	99.3% 0.2%
	Percent of Original Change from prior year	92.5% -1.9%	94.3% -5.7%	100.0% 7.9%	95.3% -2.8%	98.0% -0.3%	98.3% 0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**December
2025**

Sunflower MLS Statistics



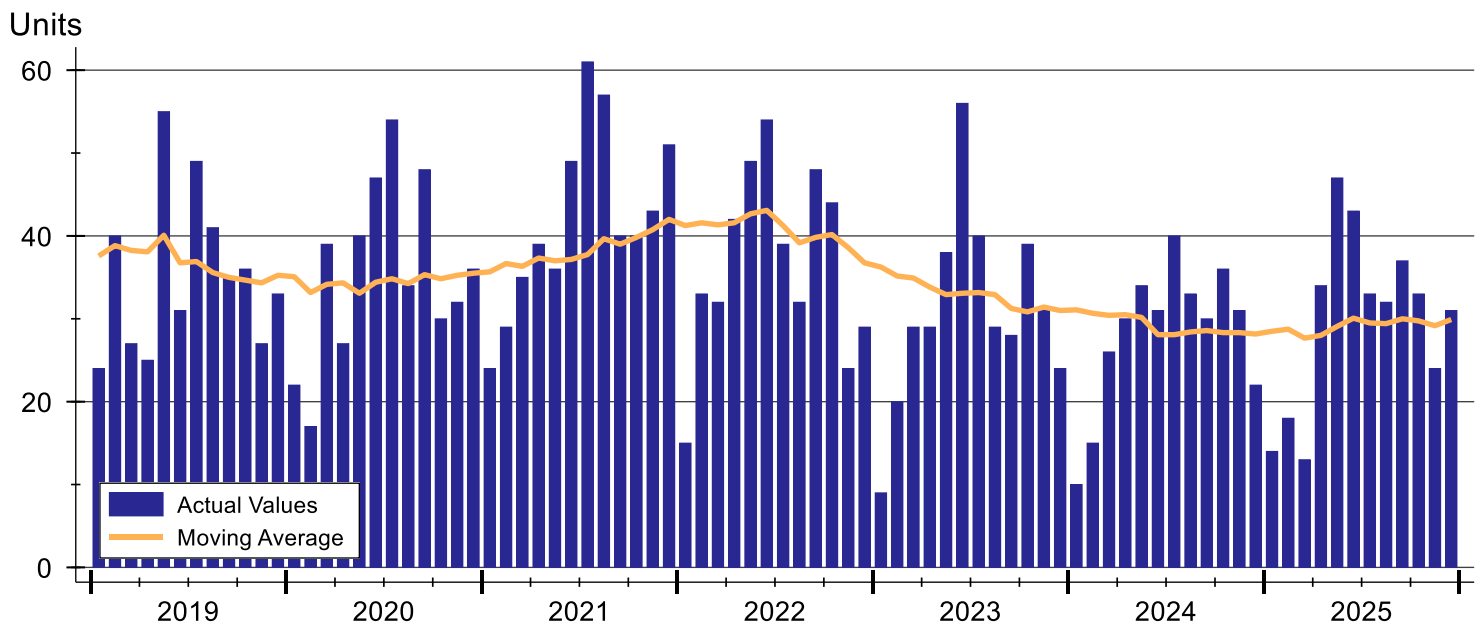
South Region Closed Listings Analysis

Summary Statistics for Closed Listings		2025	December 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		31	22	40.9%	359	338	6.2%
Volume (1,000s)		6,227	4,336	43.6%	72,409	63,301	14.4%
Months' Supply		2.3	1.7	35.3%	N/A	N/A	N/A
Average	Sale Price	200,860	197,068	1.9%	201,695	187,281	7.7%
	Days on Market	65	48	35.4%	43	24	79.2%
	Percent of List	94.9%	96.2%	-1.4%	95.9%	96.8%	-0.9%
	Percent of Original	88.1%	92.8%	-5.1%	92.6%	95.1%	-2.6%
Median	Sale Price	193,865	180,500	7.4%	175,500	170,750	2.8%
	Days on Market	22	34	-35.3%	16	7	128.6%
	Percent of List	96.6%	97.7%	-1.1%	97.7%	99.0%	-1.3%
	Percent of Original	92.5%	94.3%	-1.9%	95.3%	98.0%	-2.8%

A total of 31 homes sold in South Region in December, up from 22 units in December 2024. Total sales volume rose to \$6.2 million compared to \$4.3 million in the previous year.

The median sales price in December was \$193,865, up 7.4% compared to the prior year. Median days on market was 22 days, down from 46 days in November, and down from 34 in December 2024.

History of Closed Listings





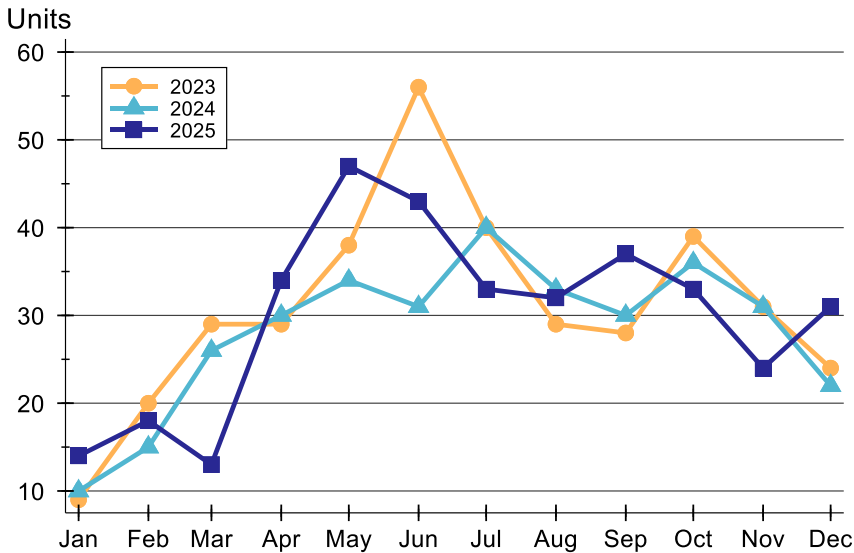
**December
2025**

Sunflower MLS Statistics



South Region Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	9	10	14
February	20	15	18
March	29	26	13
April	29	30	34
May	38	34	47
June	56	31	43
July	40	40	33
August	29	33	32
September	28	30	37
October	39	36	33
November	31	31	24
December	24	22	31

Closed Listings by Price Range

Price Range	Sales Number	Percent	Months' Supply	Sale Price Average	Median	Days on Market Avg.	Med.	Price as % of List Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	9.7%	1.0	41,000	41,000	37	25	84.3%	87.4%	76.3%	87.4%
\$50,000-\$99,999	5	16.1%	2.4	80,660	87,500	119	130	91.3%	91.4%	72.4%	70.2%
\$100,000-\$124,999	3	9.7%	3.1	119,200	122,700	118	116	96.9%	98.2%	84.5%	81.4%
\$125,000-\$149,999	0	0.0%	1.8	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	9.7%	1.2	161,000	160,000	12	4	97.2%	100.0%	97.2%	100.0%
\$175,000-\$199,999	2	6.5%	2.5	189,433	189,433	15	15	98.4%	98.4%	96.0%	96.0%
\$200,000-\$249,999	7	22.6%	3.2	227,769	235,000	51	20	96.9%	98.8%	93.5%	93.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	6	19.4%	2.3	329,583	325,000	91	80	95.9%	96.2%	91.5%	92.8%
\$400,000-\$499,999	2	6.5%	4.4	454,500	454,500	3	3	100.0%	100.0%	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



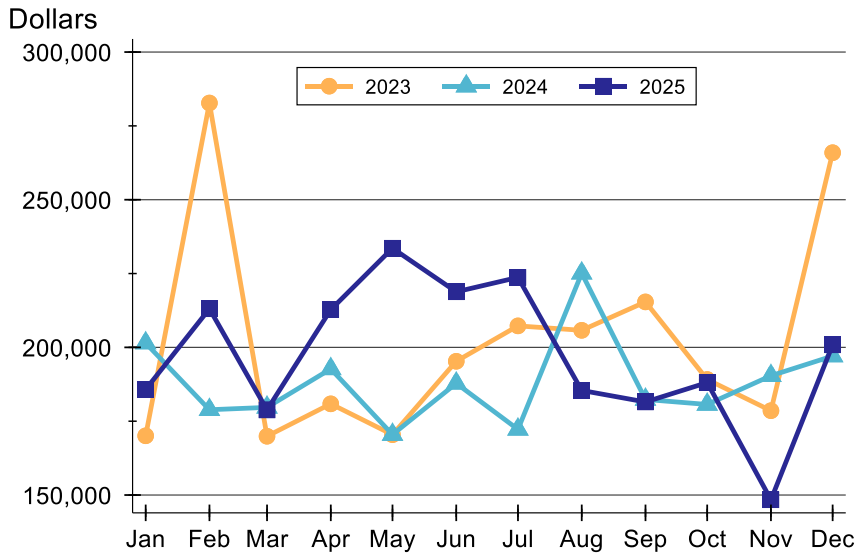
**December
2025**

Sunflower MLS Statistics



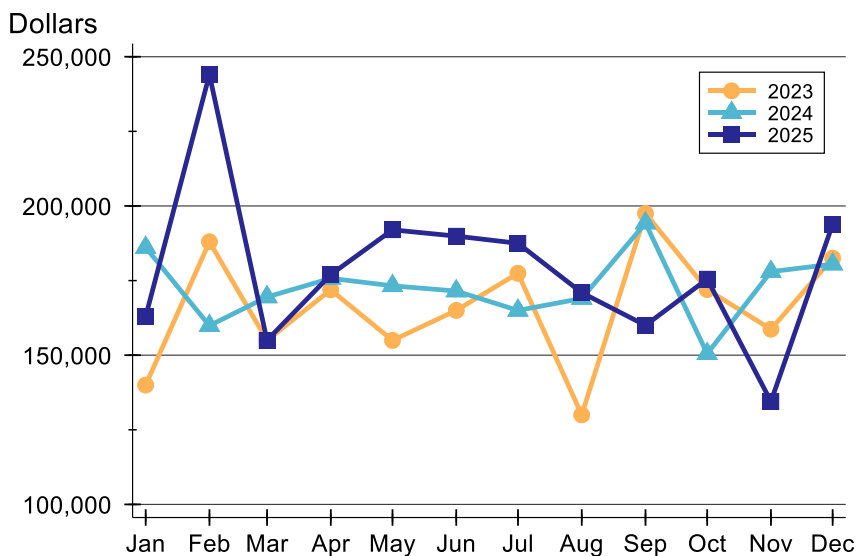
South Region Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	170,056	201,460	185,765
February	282,750	178,884	213,072
March	169,907	179,681	178,838
April	180,879	192,720	212,770
May	170,446	170,474	233,582
June	195,293	187,827	218,816
July	207,278	172,238	223,690
August	205,776	225,108	185,422
September	215,396	182,362	181,519
October	189,132	180,669	188,073
November	178,562	190,400	148,396
December	265,929	197,068	200,860

Median Price



Month	2023	2024	2025
January	140,000	186,100	162,979
February	188,000	159,900	244,000
March	155,000	169,500	155,000
April	171,900	175,750	177,000
May	154,950	173,250	192,000
June	165,000	171,500	189,900
July	177,450	165,000	187,500
August	130,000	169,000	170,965
September	197,500	194,250	160,000
October	172,000	150,500	175,500
November	158,700	178,000	134,500
December	182,500	180,500	193,865



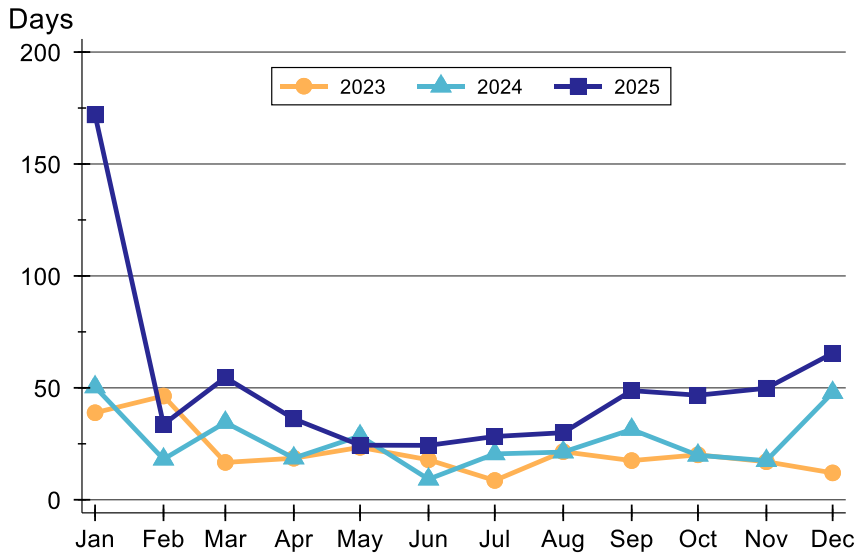
**December
2025**

Sunflower MLS Statistics



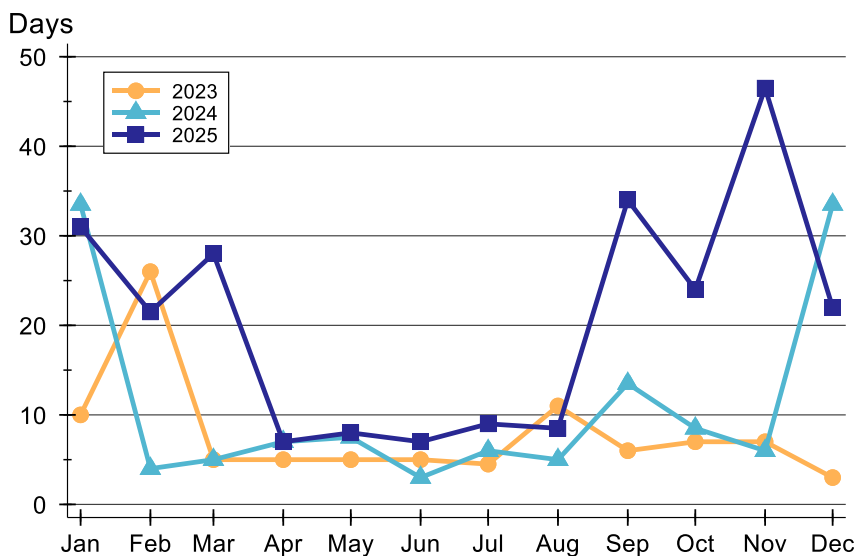
South Region Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	39	50	172
February	46	18	34
March	17	35	55
April	19	19	36
May	23	29	24
June	18	9	24
July	9	21	28
August	21	21	30
September	18	31	49
October	20	20	47
November	17	17	50
December	12	48	65

Median DOM



Month	2023	2024	2025
January	10	34	31
February	26	4	22
March	5	5	28
April	5	7	7
May	5	8	8
June	5	3	7
July	5	6	9
August	11	5	9
September	6	14	34
October	7	9	24
November	7	6	47
December	3	34	22



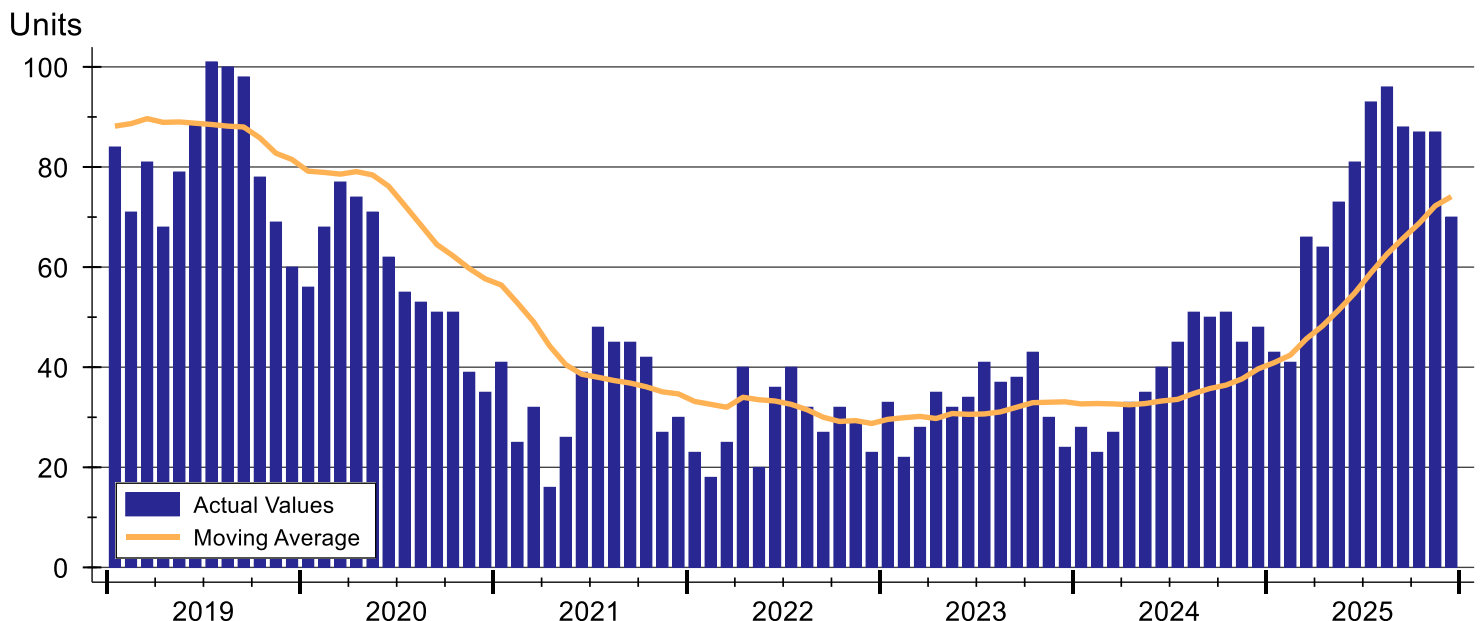
South Region Active Listings Analysis

Summary Statistics for Active Listings		2025	2024	Change
Active Listings		70	48	45.8%
Volume (1,000s)		14,958	12,030	24.3%
Months' Supply		2.3	1.7	35.3%
Average	List Price	213,684	250,621	-14.7%
	Days on Market	77	68	13.2%
	Percent of Original	94.4%	95.4%	-1.0%
Median	List Price	197,950	183,950	7.6%
	Days on Market	39	71	-45.1%
	Percent of Original	96.7%	98.6%	-1.9%

A total of 70 homes were available for sale in South Region at the end of December. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of December was \$197,950, up 7.6% from 2024. The typical time on market for active listings was 39 days, down from 71 days a year earlier.

History of Active Listings





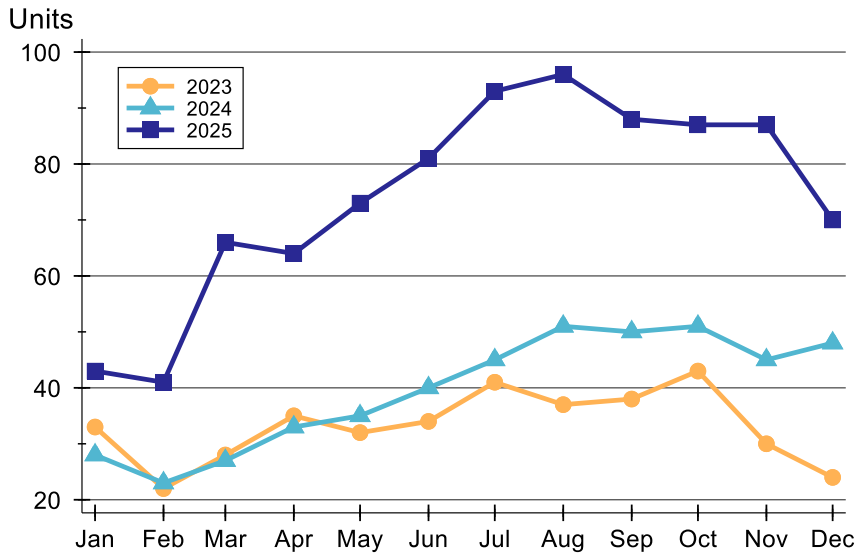
**December
2025**

Sunflower MLS Statistics



South Region Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	33	28	43
February	22	23	41
March	28	27	66
April	35	33	64
May	32	35	73
June	34	40	81
July	41	45	93
August	37	51	96
September	38	50	88
October	43	51	87
November	30	45	87
December	24	48	70

Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	1.4%	N/A	950	950	6	6	100.0%	100.0%
\$25,000-\$49,999	2	2.9%	1.0	39,950	39,950	192	192	87.5%	87.5%
\$50,000-\$99,999	10	14.3%	2.4	81,930	86,900	62	22	95.6%	100.0%
\$100,000-\$124,999	6	8.6%	3.1	115,650	119,950	217	160	81.7%	83.2%
\$125,000-\$149,999	5	7.1%	1.8	135,240	129,900	92	78	90.1%	92.9%
\$150,000-\$174,999	4	5.7%	1.2	156,600	156,000	49	45	96.7%	98.4%
\$175,000-\$199,999	8	11.4%	2.5	188,131	186,400	80	31	94.9%	99.3%
\$200,000-\$249,999	13	18.6%	3.2	226,515	219,900	48	32	96.0%	96.1%
\$250,000-\$299,999	8	11.4%	N/A	270,150	267,500	44	24	97.2%	98.3%
\$300,000-\$399,999	7	10.0%	2.3	346,686	349,900	49	29	97.9%	100.0%
\$400,000-\$499,999	4	5.7%	4.4	448,425	439,900	27	24	97.5%	97.8%
\$500,000-\$749,999	2	2.9%	N/A	614,900	614,900	174	174	95.0%	95.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



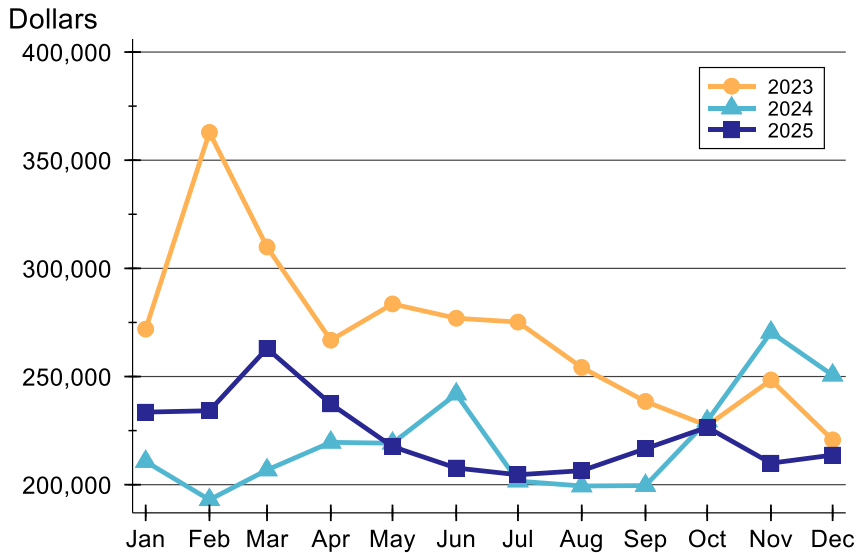
**December
2025**

Sunflower MLS Statistics



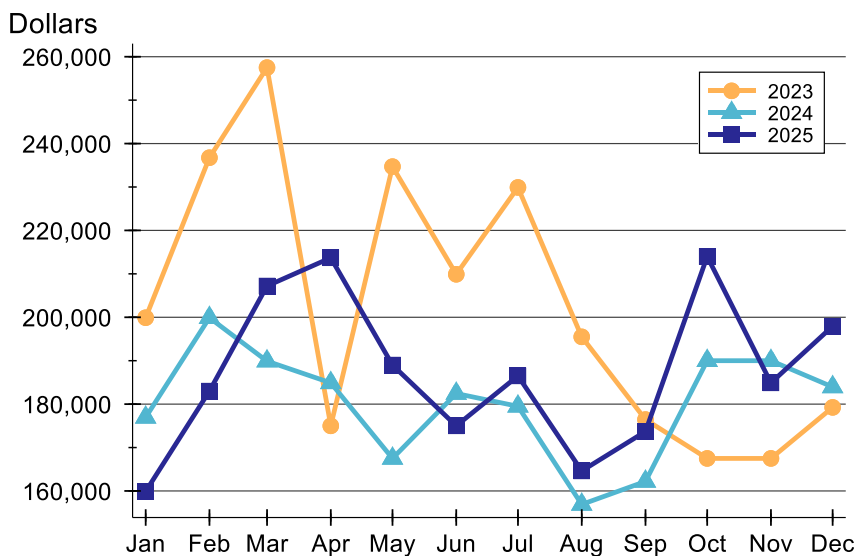
South Region Active Listings Analysis

Average Price



Month	2023	2024	2025
January	271,926	210,704	233,546
February	362,877	193,028	234,185
March	309,907	206,807	262,997
April	266,806	219,577	237,344
May	283,563	219,176	217,608
June	276,956	241,898	207,711
July	275,188	201,665	204,598
August	254,205	199,405	206,484
September	238,491	199,601	216,639
October	227,314	229,471	226,558
November	248,407	270,451	209,954
December	220,708	250,621	213,684

Median Price



Month	2023	2024	2025
January	199,900	176,950	159,900
February	236,750	199,900	183,000
March	257,500	189,900	207,200
April	175,000	184,900	213,700
May	234,700	167,500	189,000
June	209,900	182,450	175,000
July	229,900	179,500	186,500
August	195,500	156,900	164,617
September	176,450	162,200	173,700
October	167,500	190,000	214,000
November	167,500	190,000	184,900
December	179,250	183,950	197,950



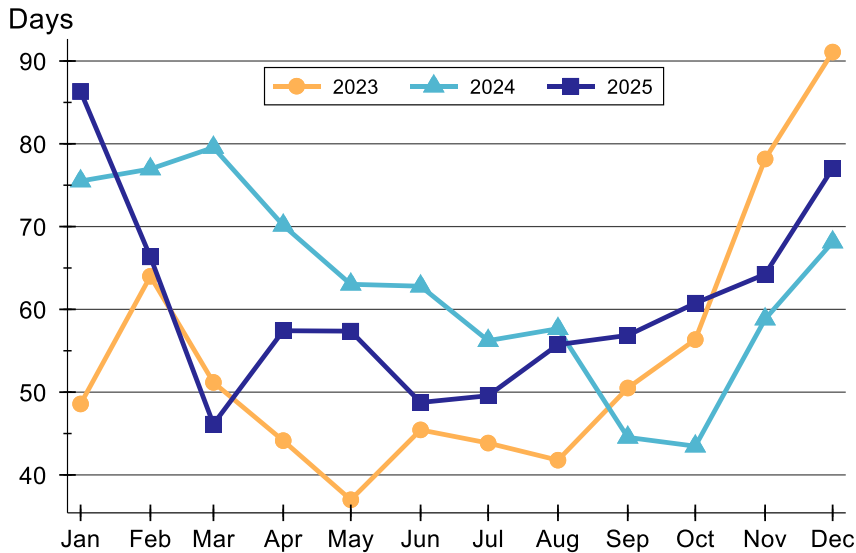
**December
2025**

Sunflower MLS Statistics



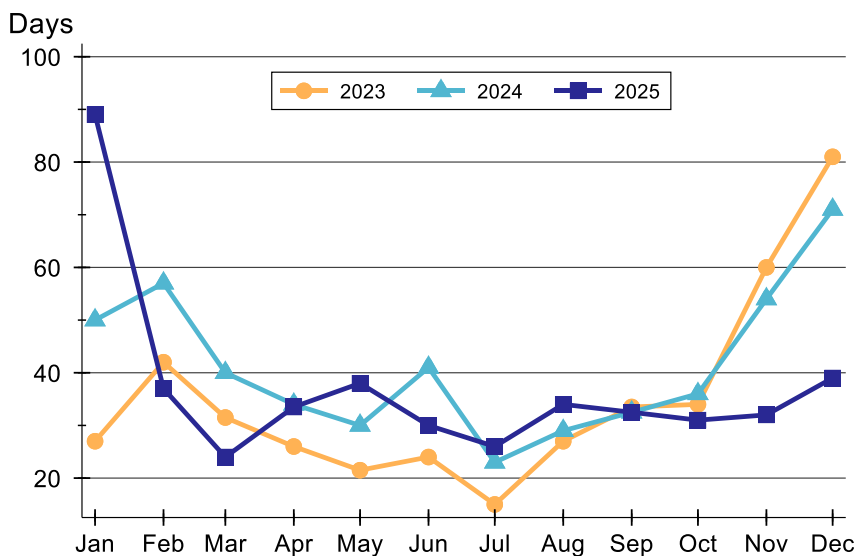
South Region Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	49	76	86
February	64	77	66
March	51	80	46
April	44	70	57
May	37	63	57
June	45	63	49
July	44	56	50
August	42	58	56
September	51	45	57
October	56	43	61
November	78	59	64
December	91	68	77

Median DOM

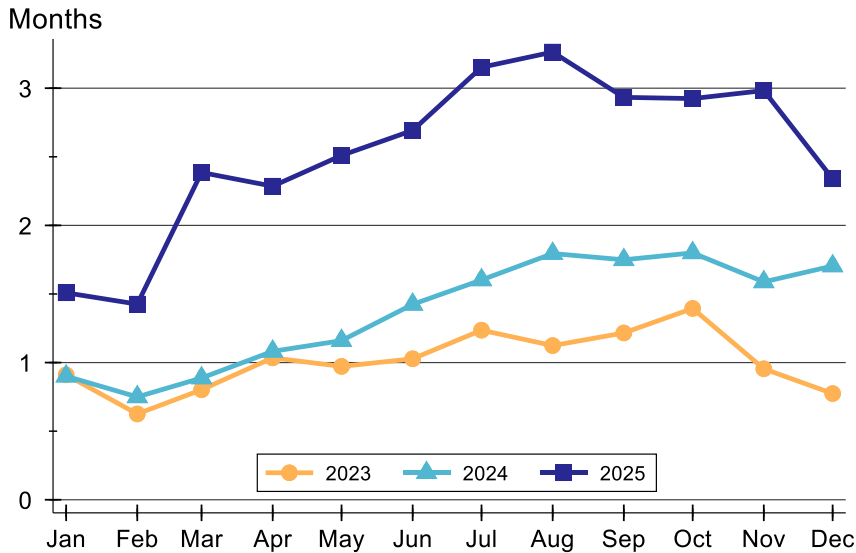


Month	2023	2024	2025
January	27	50	89
February	42	57	37
March	32	40	24
April	26	34	34
May	22	30	38
June	24	41	30
July	15	23	26
August	27	29	34
September	34	33	33
October	34	36	31
November	60	54	32
December	81	71	39



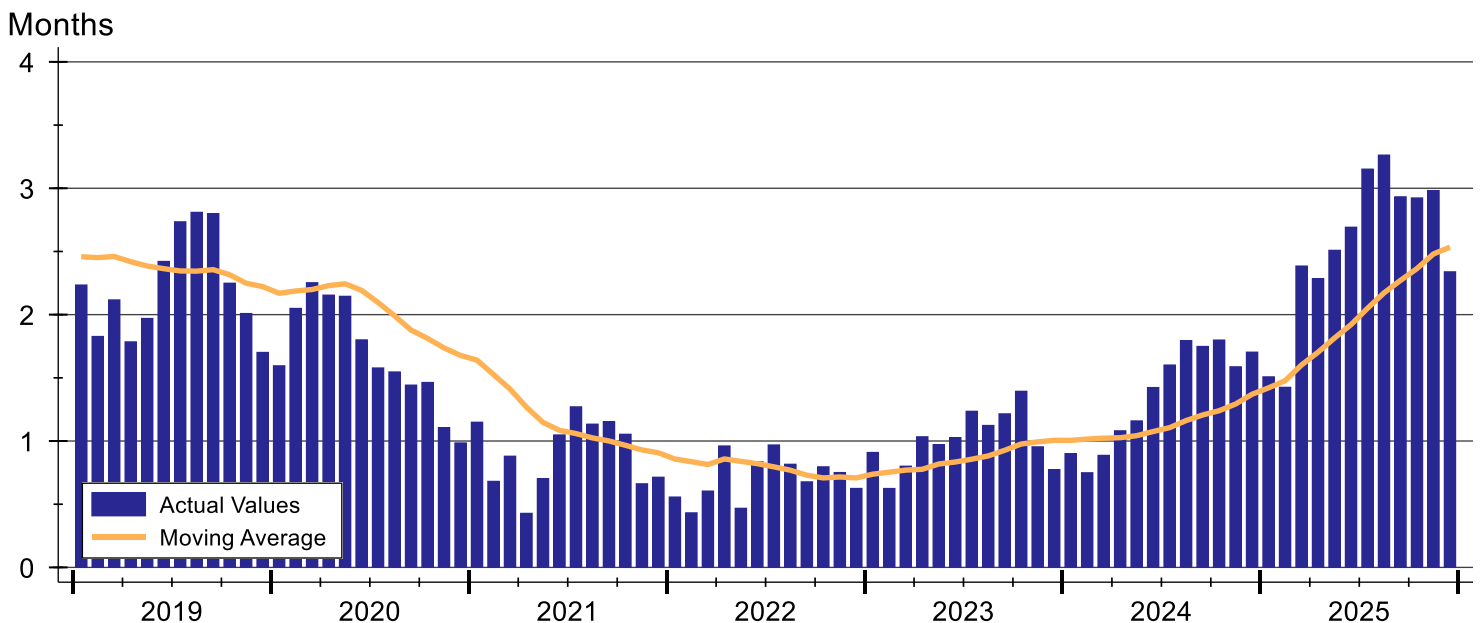
South Region Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	0.9	0.9	1.5
February	0.6	0.8	1.4
March	0.8	0.9	2.4
April	1.0	1.1	2.3
May	1.0	1.2	2.5
June	1.0	1.4	2.7
July	1.2	1.6	3.2
August	1.1	1.8	3.3
September	1.2	1.7	2.9
October	1.4	1.8	2.9
November	1.0	1.6	3.0
December	0.8	1.7	2.3

History of Month's Supply





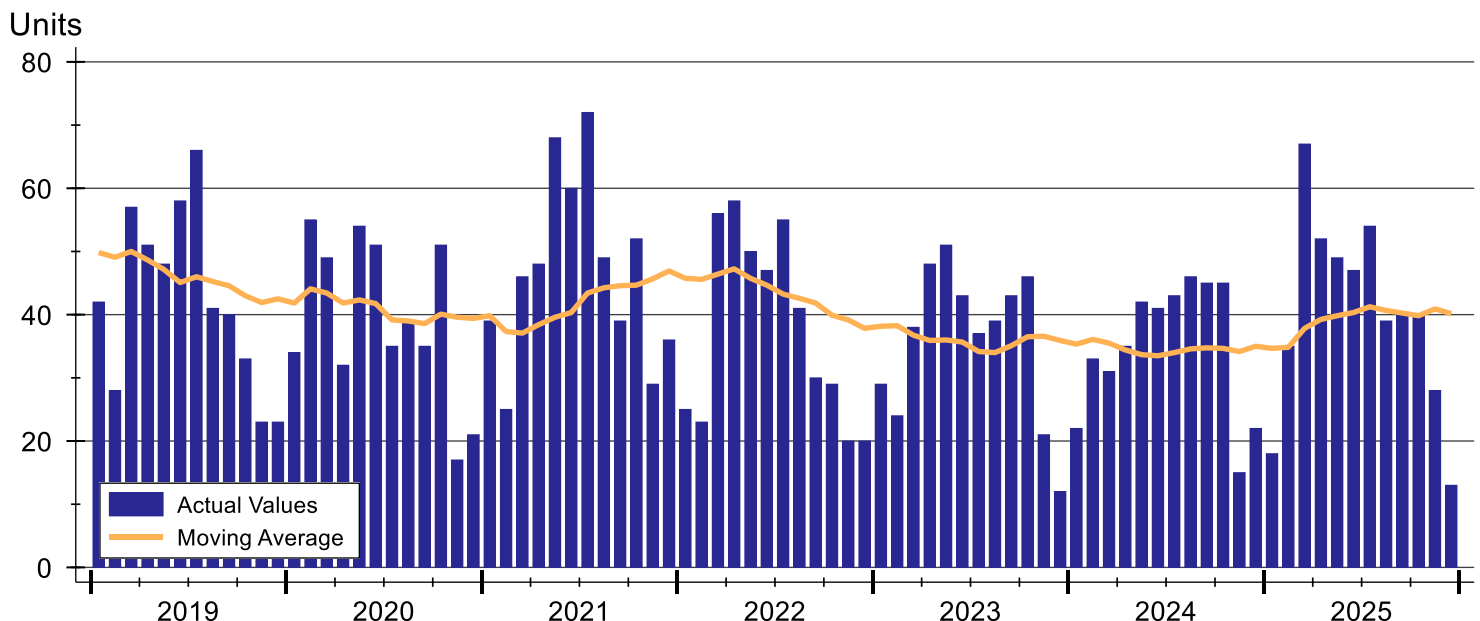
South Region New Listings Analysis

Summary Statistics for New Listings		2025	December 2024	Change
Current Month	New Listings	13	22	-40.9%
	Volume (1,000s)	2,273	3,820	-40.5%
	Average List Price	174,846	173,652	0.7%
	Median List Price	154,900	157,000	-1.3%
Year-to-Date	New Listings	482	420	14.8%
	Volume (1,000s)	100,443	83,519	20.3%
	Average List Price	208,388	198,854	4.8%
	Median List Price	187,200	173,450	7.9%

A total of 13 new listings were added in South Region during December, down 40.9% from the same month in 2024. Year-to-date South Region has seen 482 new listings.

The median list price of these homes was \$154,900 down from \$157,000 in 2024.

History of New Listings





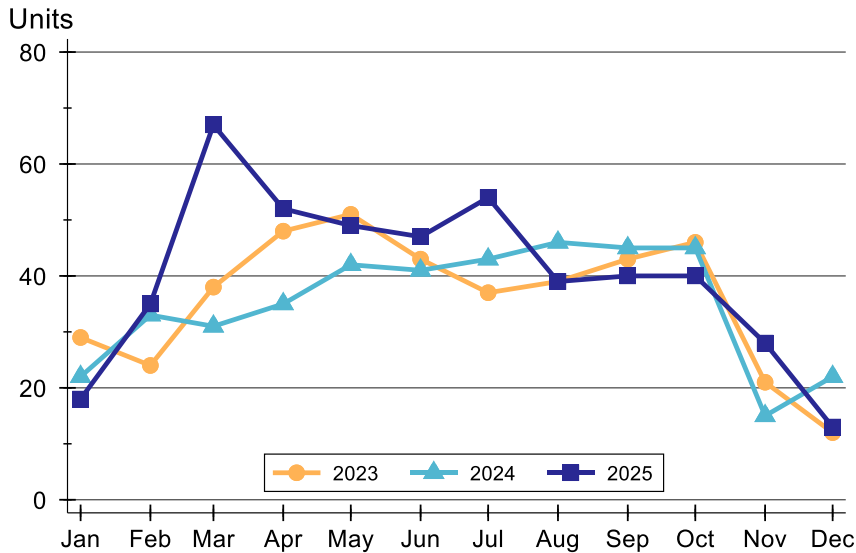
**December
2025**

Sunflower MLS Statistics



South Region New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	29	22	18
February	24	33	35
March	38	31	67
April	48	35	52
May	51	42	49
June	43	41	47
July	37	43	54
August	39	46	39
September	43	45	40
October	46	45	40
November	21	15	28
December	12	22	13

New Listings by Price Range

Price Range	New Listings Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	25,000	25,000	15	15	64.1%	64.1%
\$50,000-\$99,999	2	15.4%	72,450	72,450	13	13	97.3%	97.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	23.1%	135,967	139,900	10	5	97.4%	100.0%
\$150,000-\$174,999	2	15.4%	157,200	157,200	3	3	100.0%	100.0%
\$175,000-\$199,999	2	15.4%	193,900	193,900	10	10	98.8%	98.8%
\$200,000-\$249,999	1	7.7%	239,500	239,500	2	2	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	7.7%	338,500	338,500	30	30	100.0%	100.0%
\$400,000-\$499,999	1	7.7%	415,000	415,000	4	4	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



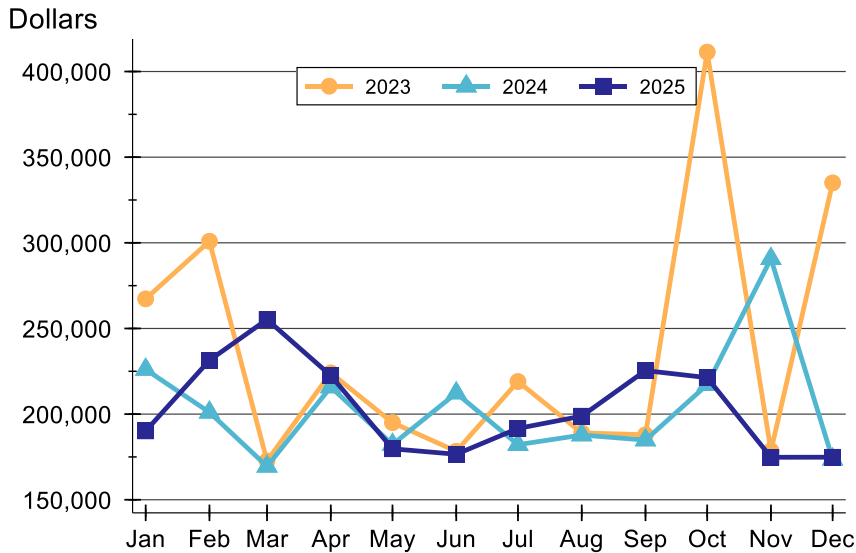
**December
2025**

Sunflower MLS Statistics



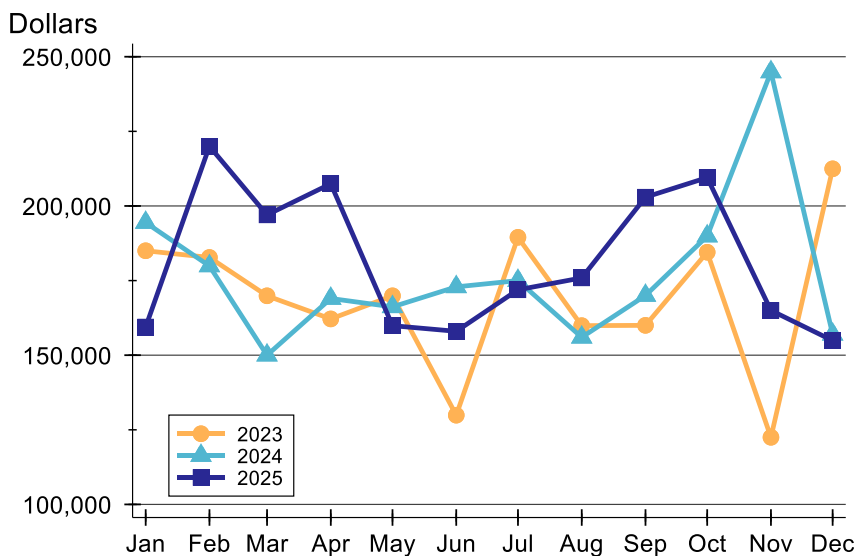
South Region New Listings Analysis

Average Price



Month	2023	2024	2025
January	267,281	226,082	190,172
February	300,921	201,052	231,422
March	172,682	169,521	255,260
April	224,065	215,821	222,509
May	195,047	182,243	179,753
June	178,316	212,281	176,576
July	219,032	182,160	191,646
August	189,077	187,778	198,838
September	187,929	184,844	225,425
October	411,362	217,193	221,307
November	178,557	290,733	174,795
December	335,000	173,652	174,846

Median Price



Month	2023	2024	2025
January	185,000	194,450	159,450
February	182,750	179,900	220,000
March	169,900	150,000	197,000
April	162,150	169,000	207,450
May	169,900	166,200	159,900
June	129,900	172,900	158,000
July	189,500	175,000	171,915
August	159,900	156,000	175,900
September	160,000	170,000	202,950
October	184,500	189,900	209,500
November	122,500	244,900	165,000
December	212,450	157,000	154,900



**December
2025**

Sunflower MLS Statistics



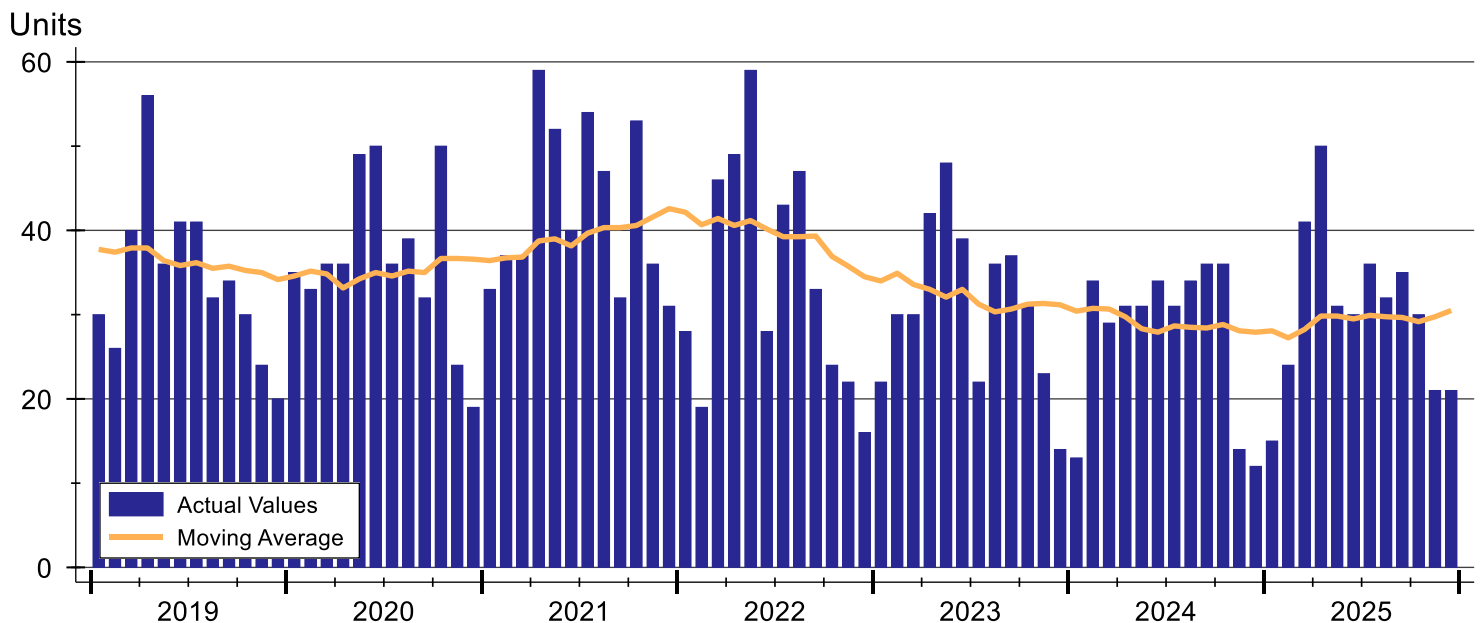
South Region Contracts Written Analysis

Summary Statistics for Contracts Written		2025	December 2024	Change	2025	Year-to-Date 2024	Change
Contracts Written		21	12	75.0%	366	335	9.3%
Volume (1,000s)		3,427	2,100	63.2%	76,546	66,388	15.3%
Average	Sale Price	163,175	175,033	-6.8%	209,143	198,173	5.5%
	Days on Market	57	206	-72.3%	39	30	30.0%
	Percent of Original	90.1%	87.2%	3.3%	92.9%	94.8%	-2.0%
Median	Sale Price	154,900	162,500	-4.7%	179,900	172,500	4.3%
	Days on Market	25	48	-47.9%	16	7	128.6%
	Percent of Original	96.2%	90.5%	6.3%	95.8%	97.9%	-2.1%

A total of 21 contracts for sale were written in South Region during the month of December, up from 12 in 2024. The median list price of these homes was \$154,900, down from \$162,500 the prior year.

Half of the homes that went under contract in December were on the market less than 25 days, compared to 48 days in December 2024.

History of Contracts Written





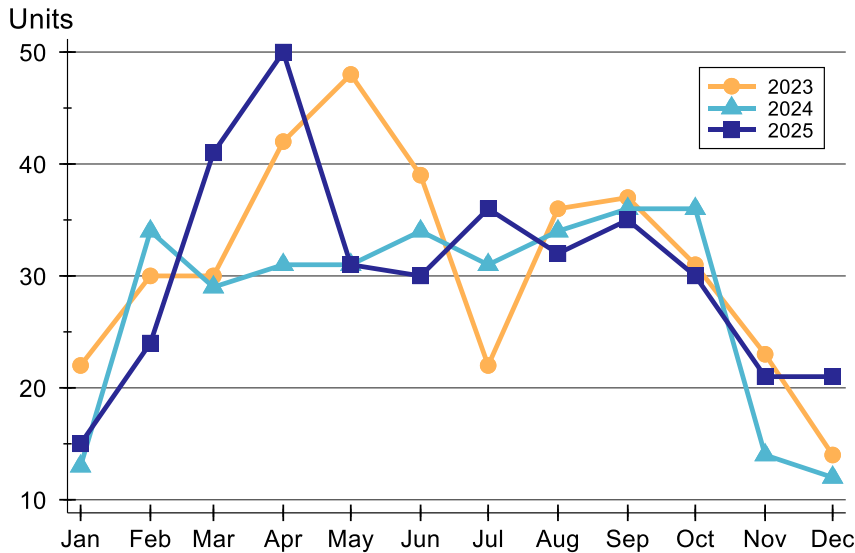
**December
2025**

Sunflower MLS Statistics



South Region Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	22	13	15
February	30	34	24
March	30	29	41
April	42	31	50
May	48	31	31
June	39	34	30
July	22	31	36
August	36	34	32
September	37	36	35
October	31	36	30
November	23	14	21
December	14	12	21

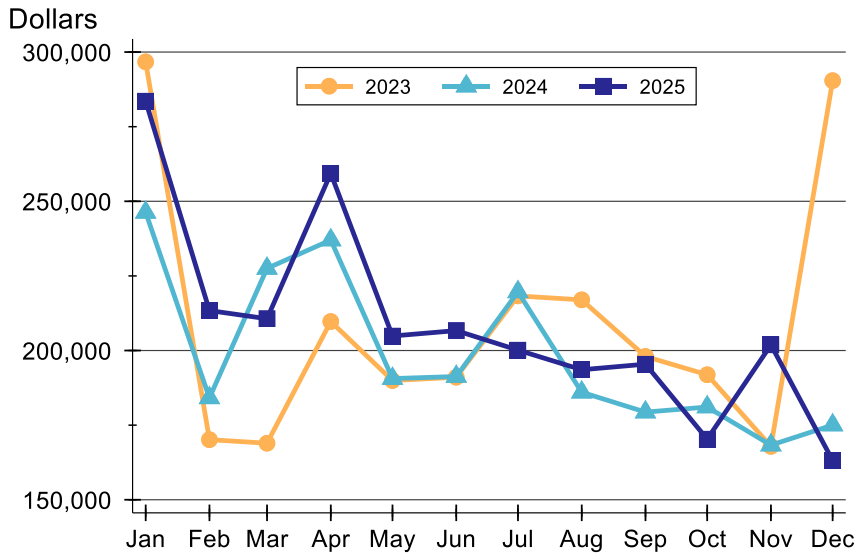
Contracts Written by Price Range

Price Range	Contracts Written Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	14.3%	38,967	45,000	21	22	80.1%	87.4%
\$50,000-\$99,999	3	14.3%	76,567	79,900	138	165	64.8%	55.6%
\$100,000-\$124,999	1	4.8%	119,000	119,000	54	54	96.0%	96.0%
\$125,000-\$149,999	3	14.3%	133,233	129,900	49	15	96.5%	96.2%
\$150,000-\$174,999	4	19.0%	159,950	159,950	38	26	99.1%	98.5%
\$175,000-\$199,999	2	9.5%	193,900	193,900	10	10	98.8%	98.8%
\$200,000-\$249,999	2	9.5%	232,200	232,200	11	11	100.0%	100.0%
\$250,000-\$299,999	1	4.8%	259,900	259,900	222	222	81.1%	81.1%
\$300,000-\$399,999	1	4.8%	319,900	319,900	57	57	97.0%	97.0%
\$400,000-\$499,999	1	4.8%	489,580	489,580	56	56	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



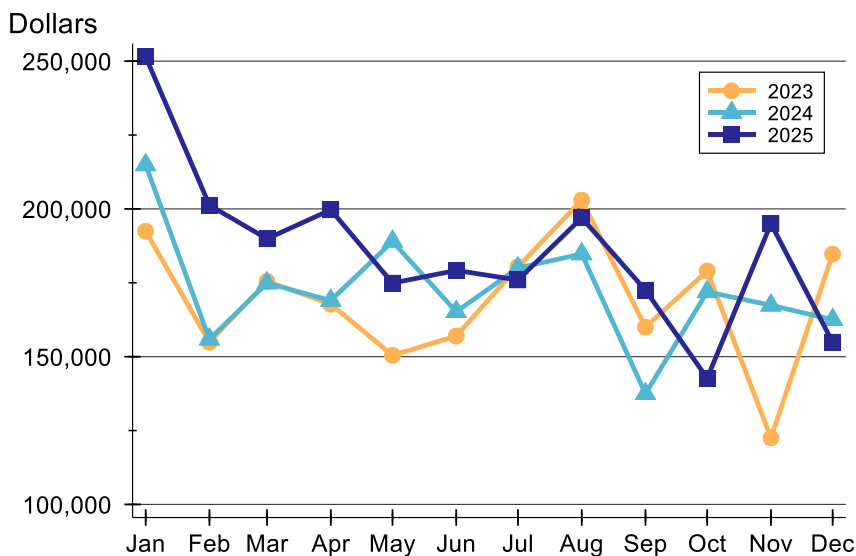
South Region Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	296,727	246,292	283,567
February	170,138	184,135	213,392
March	168,947	227,514	210,658
April	209,726	237,018	259,354
May	189,956	190,606	204,870
June	191,059	191,299	206,679
July	218,305	219,655	200,142
August	216,978	186,032	193,562
September	198,022	179,369	195,434
October	191,890	181,078	170,320
November	167,896	168,307	201,895
December	290,429	175,033	163,175

Median Price



Month	2023	2024	2025
January	192,450	214,900	251,500
February	154,900	155,900	201,250
March	175,500	174,900	189,900
April	167,750	169,000	199,700
May	150,450	189,000	174,900
June	157,000	165,200	179,200
July	180,400	180,000	175,950
August	202,950	184,750	197,000
September	160,000	137,450	172,500
October	179,000	171,950	142,700
November	122,500	167,400	195,000
December	184,700	162,500	154,900



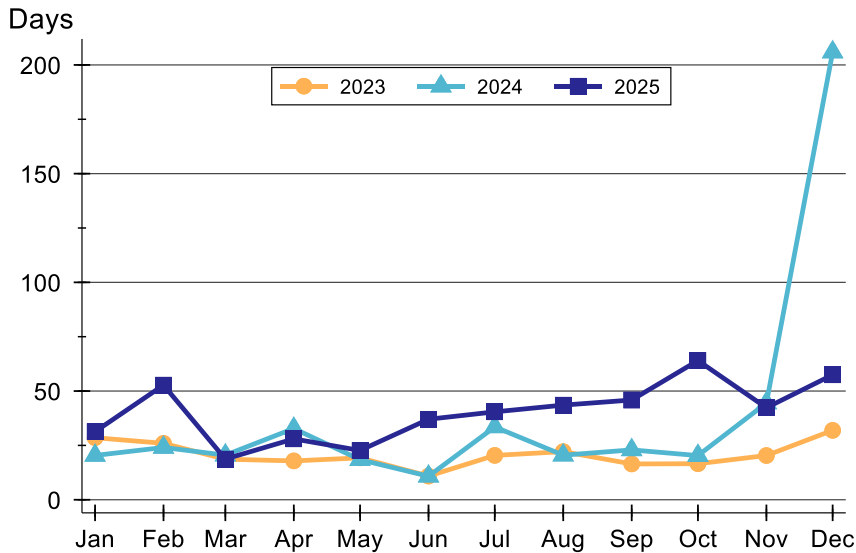
**December
2025**

Sunflower MLS Statistics



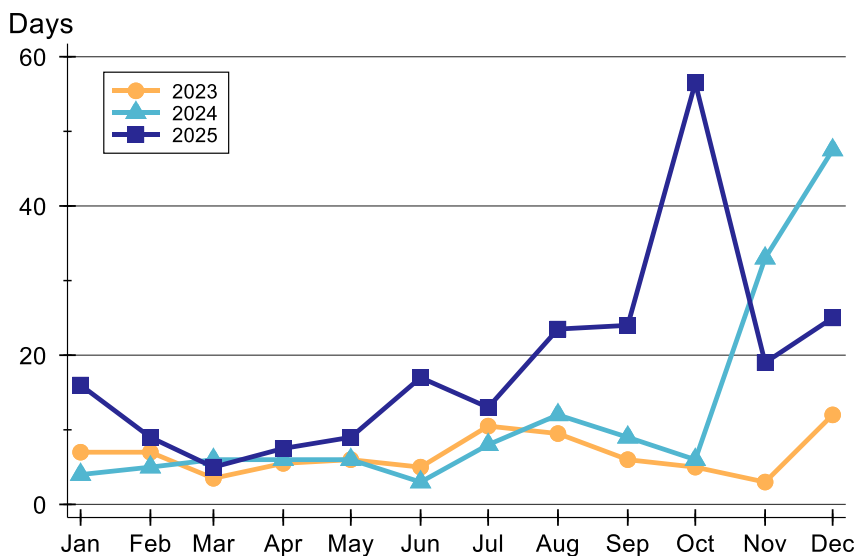
South Region Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	29	20	31
February	26	24	53
March	19	21	19
April	18	33	28
May	19	18	23
June	11	11	37
July	20	34	40
August	22	21	44
September	16	23	46
October	17	20	64
November	20	45	42
December	32	206	57

Median DOM



Month	2023	2024	2025
January	7	4	16
February	7	5	9
March	4	6	5
April	6	6	8
May	6	6	9
June	5	3	17
July	11	8	13
August	10	12	24
September	6	9	24
October	5	6	57
November	3	33	19
December	12	48	25



**December
2025**

Sunflower MLS Statistics



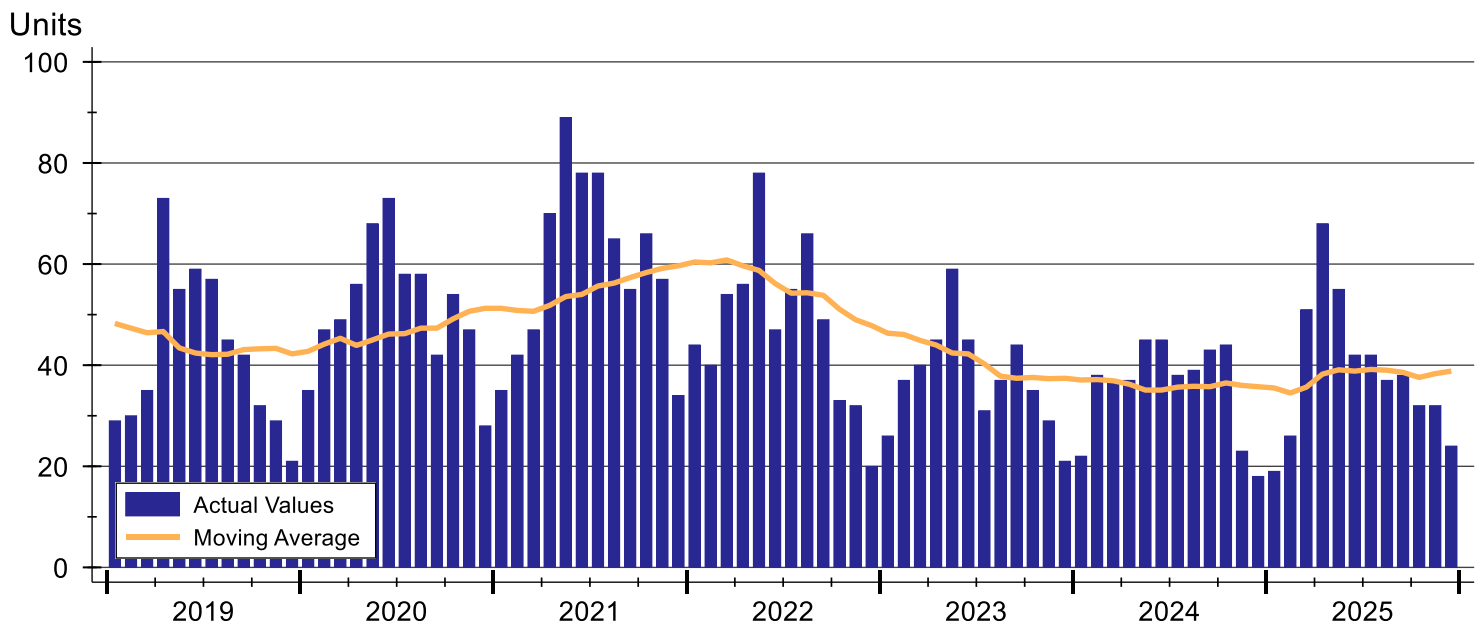
South Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2025	2024	Change
Pending Contracts		24	18	33.3%
Volume (1,000s)		4,350	3,429	26.9%
Average	List Price	181,266	190,483	-4.8%
	Days on Market	61	26	134.6%
	Percent of Original	93.9%	96.8%	-3.0%
Median	List Price	154,950	150,000	3.3%
	Days on Market	53	10	430.0%
	Percent of Original	99.1%	100.0%	-0.9%

A total of 24 listings in South Region had contracts pending at the end of December, up from 18 contracts pending at the end of December 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts





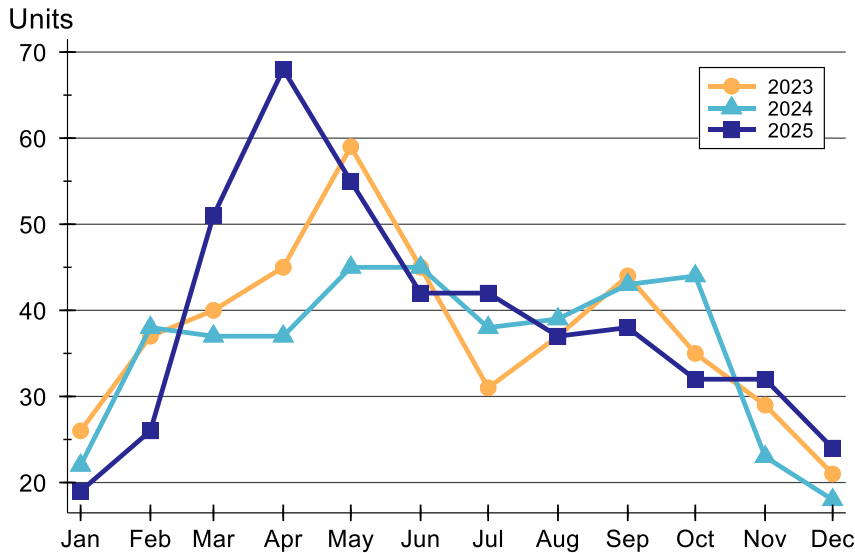
**December
2025**

Sunflower MLS Statistics



South Region Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	26	22	19
February	37	38	26
March	40	37	51
April	45	37	68
May	59	45	55
June	45	45	42
July	31	38	42
August	37	39	37
September	44	43	38
October	35	44	32
November	29	23	32
December	21	18	24

Pending Contracts by Price Range

Price Range	Pending Contracts Number	Percent	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.2%	25,000	25,000	15	15	64.1%	64.1%
\$50,000-\$99,999	1	4.2%	79,900	79,900	186	186	63.7%	63.7%
\$100,000-\$124,999	2	8.3%	116,950	116,950	53	53	98.0%	98.0%
\$125,000-\$149,999	6	25.0%	134,167	129,900	76	66	93.1%	96.7%
\$150,000-\$174,999	5	20.8%	157,960	155,000	44	28	99.3%	100.0%
\$175,000-\$199,999	1	4.2%	175,000	175,000	32	32	89.7%	89.7%
\$200,000-\$249,999	4	16.7%	224,475	224,450	28	17	97.4%	100.0%
\$250,000-\$299,999	2	8.3%	267,200	267,200	109	109	99.1%	99.1%
\$300,000-\$399,999	1	4.2%	319,900	319,900	57	57	97.0%	97.0%
\$400,000-\$499,999	1	4.2%	489,580	489,580	56	56	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



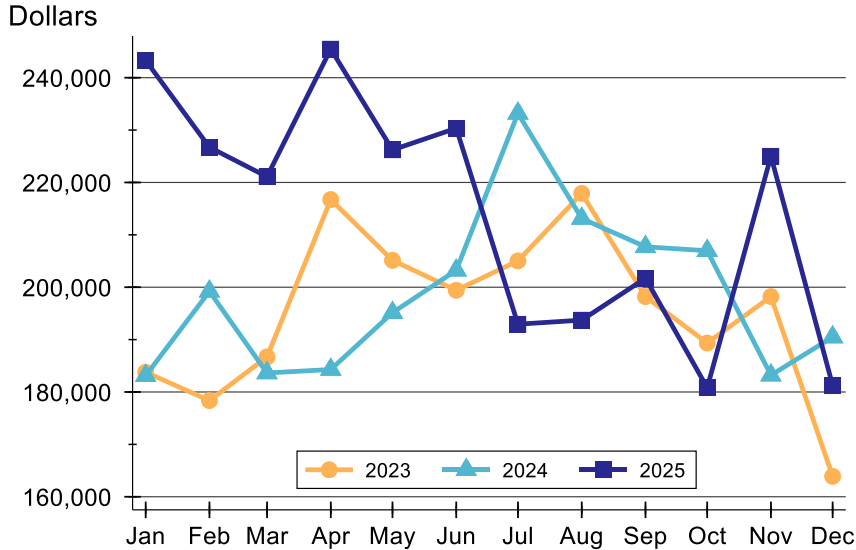
**December
2025**

Sunflower MLS Statistics



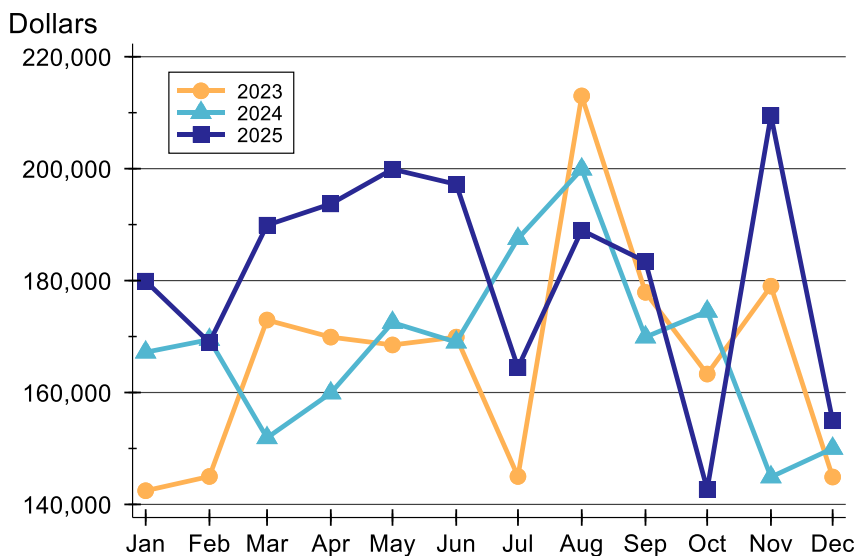
South Region Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	183,785	183,114	243,305
February	178,362	199,218	226,715
March	186,702	183,632	221,097
April	216,731	184,293	245,463
May	205,136	195,138	226,216
June	199,416	203,234	230,346
July	205,029	233,192	192,943
August	217,905	213,126	193,724
September	198,211	207,723	201,716
October	189,350	206,968	180,812
November	198,207	183,204	225,009
December	163,905	190,483	181,266

Median Price



Month	2023	2024	2025
January	142,450	167,200	179,900
February	145,000	169,450	168,950
March	172,950	151,900	189,900
April	169,900	159,900	193,700
May	168,500	172,500	199,900
June	169,900	169,000	197,200
July	145,000	187,500	164,450
August	213,000	199,900	189,000
September	177,900	169,900	183,400
October	163,300	174,500	142,700
November	179,000	144,900	209,500
December	144,900	150,000	154,950



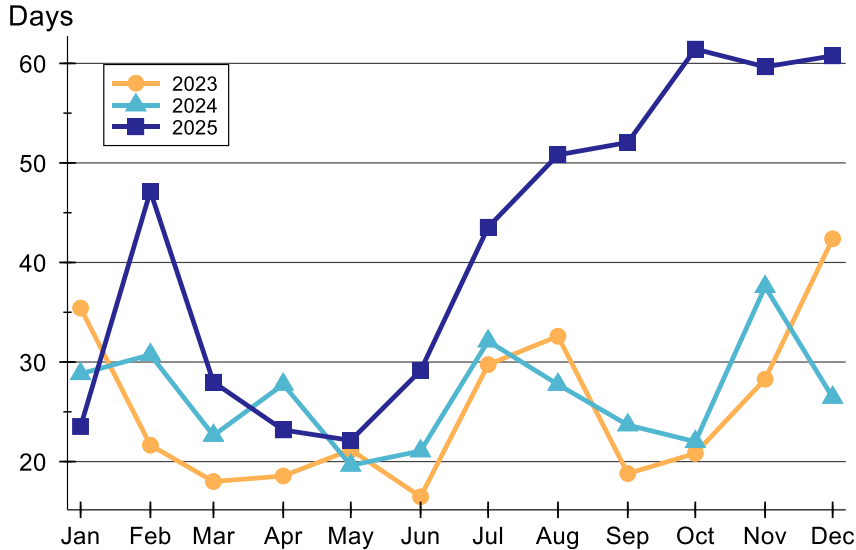
**December
2025**

Sunflower MLS Statistics



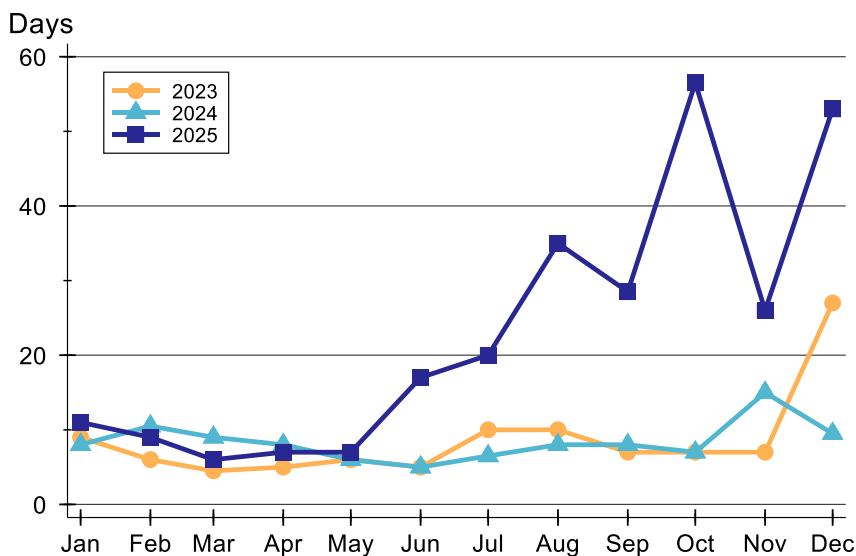
South Region Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	35	29	24
February	22	31	47
March	18	23	28
April	19	28	23
May	21	20	22
June	16	21	29
July	30	32	44
August	33	28	51
September	19	24	52
October	21	22	61
November	28	38	60
December	42	26	61

Median DOM



Month	2023	2024	2025
January	9	8	11
February	6	11	9
March	5	9	6
April	5	8	7
May	6	6	7
June	5	5	17
July	10	7	20
August	10	8	35
September	7	8	29
October	7	7	57
November	7	15	26
December	27	10	53