

## **April 2025 Region Total Statistics**

- Central Region Total (print pages 2 through 23)
- North Region Total (print pages 24 through 45)
- South Region Total (print pages 46 through 67)

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# **Central Region Housing Report**



### Market Overview

#### **Central Region Home Sales Fell in April**

Total home sales in Central Region fell last month to 210 units, compared to 219 units in April 2024. Total sales volume was \$44.2 million, down from a year earlier.

The median sale price in April was \$196,250, up from \$186,000 a year earlier. Homes that sold in April were typically on the market for 4 days and sold for 100.0% of their list prices.

### Central Region Active Listings Up at End of April

The total number of active listings in Central Region at the end of April was 226 units, up from 169 at the same point in 2024. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$256,500.

During April, a total of 227 contracts were written down from 249 in April 2024. At the end of the month, there were 265 contracts still pending.

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# **Central Region Summary Statistics**

April MLS Statistics		C	Current Mont	:h	Year-to-Date			
Th	ree-year History	2025	2024	2023	2025	2024	2023	
	<b>me Sales</b> ange from prior year	<b>210</b> -4.1%	<b>219</b> 13.5%	<b>193</b> -20.9%	<b>693</b> -2.0%	<b>707</b> 3.2%	<b>685</b> -10.0%	
	<b>tive Listings</b> ange from prior year	<b>226</b> 33.7%	<b>169</b> 18.2%	<b>143</b> 25.4%	N/A	N/A	N/A	
	onths' Supply ange from prior year	<b>1.1</b> 37.5%	<b>0.8</b> 14.3%	<b>0.7</b> 40.0%	N/A	N/A	N/A	
	w Listings ange from prior year	<b>276</b> -1.4%	<b>280</b> 12.0%	<b>250</b> -13.2%	<b>848</b> -5.3%	<b>895</b> 9.8%	<b>815</b> -11.1%	
	ntracts Written ange from prior year	<b>227</b> -8.8%	<b>249</b> 10.7%	<b>225</b> -12.8%	<b>800</b> -3.7%	<b>831</b> 4.9%	<b>792</b> -8.9%	
	nding Contracts ange from prior year	<b>265</b> 0.4%	<b>264</b> 18.4%	<b>223</b> -21.8%	N/A	N/A	N/A	
	les Volume (1,000s) ange from prior year	<b>44,166</b> -0.4%	<b>44,351</b> 21.2%	<b>36,584</b> -21.5%	<b>152,012</b> 5.6%	<b>143,973</b> 12.7%	<b>127,801</b> -7.6%	
	Sale Price Change from prior year	<b>210,316</b> 3.9%	<b>202,514</b> 6.8%	<b>189,557</b> -0.8%	<b>219,354</b> 7.7%	<b>203,639</b> 9.1%	<b>186,571</b> 2.6%	
<b>a</b>	<b>List Price of Actives</b> Change from prior year	<b>300,615</b> -2.3%	<b>307,575</b> -6.5%	<b>329,023</b> 20.4%	N/A	N/A	N/A	
Average	Days on Market Change from prior year	<b>20</b> -9.1%	<b>22</b> 29.4%	<b>17</b> 54.5%	<b>31</b> 14.8%	<b>27</b> 22.7%	<b>22</b> 37.5%	
ð	Percent of List Change from prior year	<b>99.4%</b> 0.2%	<b>99.2%</b> -2.1%	<b>101.3%</b> -0.7%	<b>98.2%</b> -0.4%	<b>98.6%</b> -1.0%	<b>99.6%</b> -1.0%	
	Percent of Original Change from prior year	<b>98.2%</b> 0.4%	<b>97.8%</b> -2.3%	<b>100.1%</b> -1.2%	<b>96.2%</b> -0.7%	<b>96.9%</b> -0.9%	<b>97.8%</b> -1.7%	
	Sale Price Change from prior year	<b>196,250</b> 5.5%	<b>186,000</b> 5.2%	<b>176,750</b> 13.7%	<b>195,000</b> 7.4%	<b>181,500</b> 11.2%	<b>163,280</b> 8.9%	
	<b>List Price of Actives</b> Change from prior year	<b>256,500</b> -9.0%	<b>282,000</b> 13.3%	<b>249,000</b> 9.5%	N/A	N/A	N/A	
Median	<b>Days on Market</b> Change from prior year	<b>4</b> 0.0%	<b>4</b> 33.3%	<b>3</b> 50.0%	<b>10</b> 42.9%	<b>7</b> 40.0%	<b>5</b> 66.7%	
_	Percent of List Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> -0.7%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	
	Percent of Original Change from prior year	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%	<b>100.0%</b> -0.5%	<b>98.6%</b> 0.0%	<b>98.6%</b> -1.4%	<b>100.0%</b> 0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





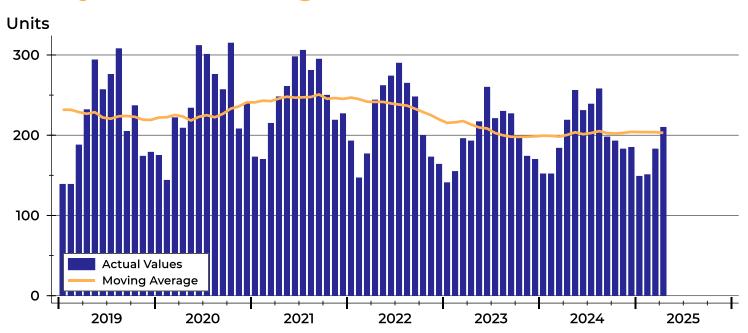
## **Central Region Closed Listings Analysis**

	mmary Statistics Closed Listings	2025	April 2024	Change	Y0 2025	ear-to-Dat 2024	te Change
Clo	osed Listings	210	219	-4.1%	693	707	-2.0%
Vo	lume (1,000s)	44,166	44,351	-0.4%	152,012	143,973	5.6%
Мс	onths' Supply	1.1	0.8	37.5%	N/A	N/A	N/A
	Sale Price	210,316	202,514	3.9%	219,354	203,639	7.7%
age	Days on Market	20	22	-9.1%	31	27	14.8%
Averag	Percent of List	99.4%	99.2%	0.2%	98.2%	98.6%	-0.4%
	Percent of Original	98.2%	97.8%	0.4%	96.2%	96.9%	-0.7%
	Sale Price	196,250	186,000	5.5%	195,000	181,500	7.4%
dian	Days on Market	4	4	0.0%	10	7	42.9%
Med	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.6%	98.6%	0.0%

A total of 210 homes sold in Central Region in April, down from 219 units in April 2024. Total sales volume fell to \$44.2 million compared to \$44.4 million in the previous year.

The median sales price in April was \$196,250, up 5.5% compared to the prior year. Median days on market was 4 days, down from 7 days in March, but similar to April 2024.

### **History of Closed Listings**

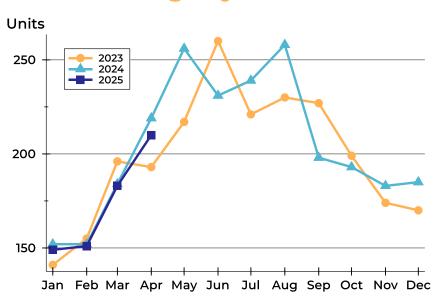






## **Central Region Closed Listings Analysis**

### **Closed Listings by Month**



Month	2023	2024	2025
January	141	152	149
February	155	152	151
March	196	184	183
April	193	219	210
May	217	256	
June	260	231	
July	221	239	
August	230	258	
September	227	198	
October	199	193	
November	174	183	
December	170	185	

### **Closed Listings by Price Range**

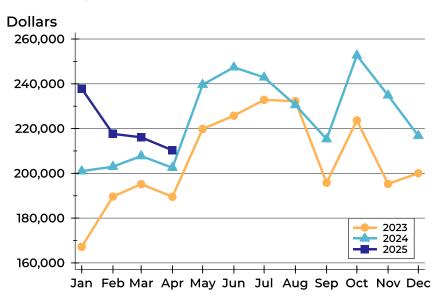
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	4	1.9%	0.0	20,000	21,000	6	1	110.3%	114.2%	96.3%	97.6%
\$25,000-\$49,999	13	6.2%	1.0	39,100	40,000	6	2	99.1%	100.0%	99.1%	100.0%
\$50,000-\$99,999	26	12.4%	1.2	75,083	76,750	30	15	94.9%	95.3%	93.7%	94.9%
\$100,000-\$124,999	14	6.7%	1.0	112,171	113,000	30	3	100.5%	100.7%	99.9%	100.7%
\$125,000-\$149,999	16	7.6%	1.0	139,428	140,000	25	8	99.1%	98.3%	96.3%	97.2%
\$150,000-\$174,999	19	9.0%	0.8	162,367	162,000	14	1	99.6%	100.0%	97.6%	100.0%
\$175,000-\$199,999	16	7.6%	0.6	189,504	190,000	14	4	99.2%	100.0%	98.8%	100.0%
\$200,000-\$249,999	30	14.3%	0.6	220,986	216,000	22	4	99.3%	100.0%	98.8%	100.0%
\$250,000-\$299,999	25	11.9%	1.1	268,388	262,000	27	7	100.5%	100.0%	99.5%	100.0%
\$300,000-\$399,999	29	13.8%	1.8	336,295	335,000	11	3	100.0%	100.0%	99.5%	100.0%
\$400,000-\$499,999	14	6.7%	1.0	451,492	443,000	19	4	100.1%	100.0%	99.5%	100.0%
\$500,000-\$749,999	4	1.9%	3.0	573,725	576,000	3	4	100.5%	100.2%	100.5%	100.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





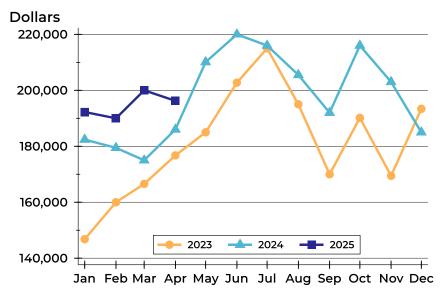
## **Central Region Closed Listings Analysis**

### **Average Price**



Month	2023	2024	2025
January	167,154	200,977	237,839
February	189,627	202,971	217,629
March	195,182	207,728	216,097
April	189,557	202,514	210,316
May	219,842	239,612	
June	225,758	247,377	
July	232,828	242,852	
August	232,231	230,539	
September	195,798	215,287	
October	223,639	252,681	
November	195,282	234,827	
December	200,047	216,800	

#### **Median Price**



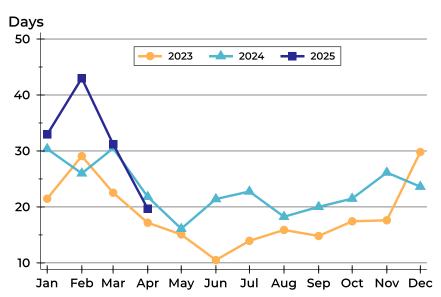
Month	2023	2024	2025
January	146,800	182,400	192,250
February	160,000	179,450	190,000
March	166,550	175,000	200,000
April	176,750	186,000	196,250
May	185,000	210,100	
June	202,750	220,000	
July	215,000	216,000	
August	195,000	205,500	
September	170,000	192,000	
October	190,155	216,000	
November	169,450	203,000	
December	193,375	185,000	





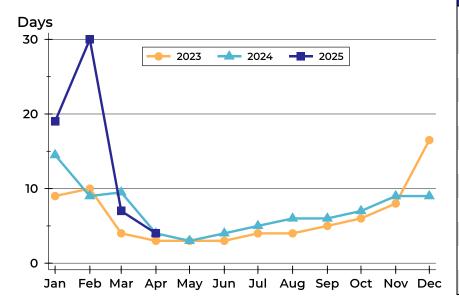
## **Central Region Closed Listings Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	21	30	33
February	29	26	43
March	23	30	31
April	17	22	20
May	15	16	
June	11	21	
July	14	23	
August	16	18	
September	15	20	
October	17	21	
November	18	26	
December	30	24	

### **Median DOM**



Month	2023	2024	2025
January	9	15	19
February	10	9	30
March	4	10	7
April	3	4	4
May	3	3	
June	3	4	
July	4	5	
August	4	6	
September	5	6	
October	6	7	
November	8	9	
December	17	9	





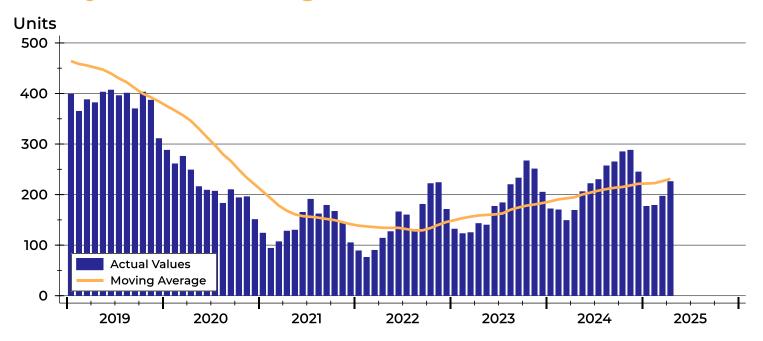
## Central Region Active Listings Analysis

	mmary Statistics Active Listings	2025	End of April 2024	Change
Ac	tive Listings	226	169	33.7%
Vo	lume (1,000s)	67,939	51,980	30.7%
Мс	onths' Supply	1.1	0.8	37.5%
ge	List Price	300,615	307,575	-2.3%
Avera	Days on Market	44	56	-21.4%
₹	Percent of Original	97.9%	96.4%	1.6%
	List Price	256,500	282,000	-9.0%
Median	Days on Market	27	29	-6.9%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 226 homes were available for sale in Central Region at the end of April. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$256,500, down 9.0% from 2024. The typical time on market for active listings was 27 days, down from 29 days a year earlier.

### **History of Active Listings**

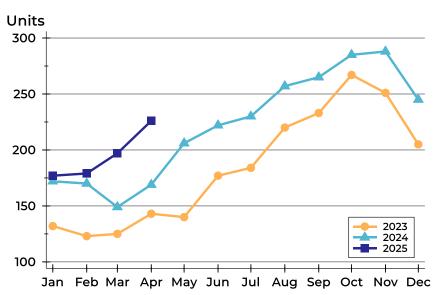






# Central Region Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	132	172	177
February	123	170	179
March	125	149	197
April	143	169	226
May	140	206	
June	177	222	
July	184	230	
August	220	257	
September	233	265	
October	267	285	
November	251	288	
December	205	245	

### **Active Listings by Price Range**

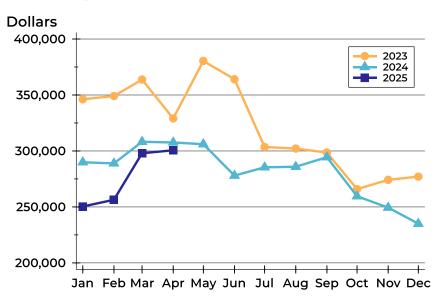
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.7%	1.0	43,225	47,250	45	24	94.4%	100.0%
\$50,000-\$99,999	30	13.3%	1.2	76,361	75,000	32	24	96.6%	100.0%
\$100,000-\$124,999	12	5.3%	1.0	112,549	113,000	39	18	97.9%	100.0%
\$125,000-\$149,999	17	7.5%	1.0	136,392	137,000	47	14	99.1%	100.0%
\$150,000-\$174,999	15	6.6%	0.8	161,580	165,000	59	30	101.2%	100.0%
\$175,000-\$199,999	10	4.4%	0.6	186,882	185,000	44	40	98.1%	100.0%
\$200,000-\$249,999	17	7.5%	0.6	227,600	225,900	47	8	97.4%	100.0%
\$250,000-\$299,999	27	11.9%	1.1	267,855	265,000	40	27	98.1%	100.0%
\$300,000-\$399,999	46	20.4%	1.8	355,443	349,950	48	32	97.6%	100.0%
\$400,000-\$499,999	14	6.2%	1.0	458,641	466,950	18	15	98.9%	100.0%
\$500,000-\$749,999	24	10.6%	3.0	598,117	579,750	60	36	97.3%	96.9%
\$750,000-\$999,999	5	2.2%	N/A	835,580	815,000	42	48	99.8%	100.0%
\$1,000,000 and up	3	1.3%	N/A	1,673,872	1,192,500	83	84	99.9%	99.9%





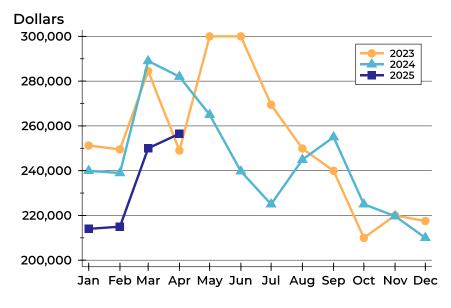
# Central Region Active Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	346,174	289,916	250,369
February	349,073	288,851	256,393
March	363,785	308,199	297,947
April	329,023	307,575	300,615
May	380,449	306,059	
June	364,083	277,986	
July	303,543	285,403	
August	302,144	285,893	
September	298,592	294,424	
October	265,896	259,542	
November	274,200	249,403	
December	277,073	235,021	

#### **Median Price**



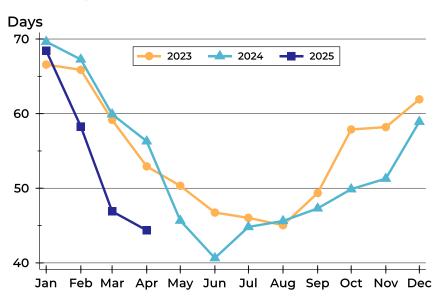
Month	2023	2024	2025
January	251,225	239,925	214,000
February	249,500	238,950	215,000
March	284,500	289,000	250,000
April	249,000	282,000	256,500
May	300,000	265,000	
June	299,999	239,700	
July	269,450	225,000	
August	249,900	244,900	
September	239,900	255,000	
October	210,000	225,000	
November	220,000	219,700	
December	217,500	210,000	





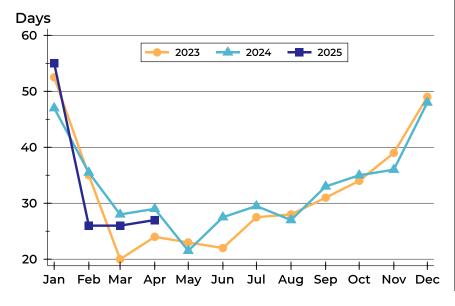
## Central Region Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	67	70	68
February	66	67	58
March	59	60	47
April	53	56	44
May	50	46	
June	47	41	
July	46	45	
August	45	46	
September	49	47	
October	58	50	
November	58	51	
December	62	59	

#### **Median DOM**



Month	2023	2024	2025
January	53	47	55
February	35	36	26
March	20	28	26
April	24	29	27
May	23	22	
June	22	28	
July	28	30	
August	28	27	
September	31	33	
October	34	35	
November	39	36	
December	49	48	





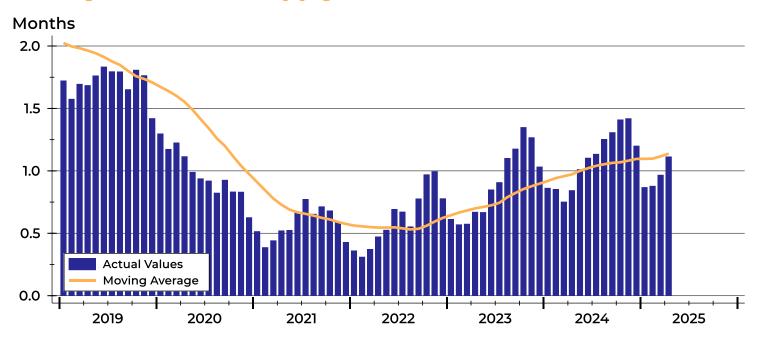
## **Central Region Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2023	2024	2025
January	0.6	0.9	0.9
February	0.6	0.9	0.9
March	0.6	0.8	1.0
April	0.7	0.8	1.1
May	0.7	1.0	
June	0.8	1.1	
July	0.9	1.1	
August	1.1	1.3	
September	1.2	1.3	
October	1.3	1.4	
November	1.3	1.4	
December	1.0	1.2	

#### **History of Month's Supply**







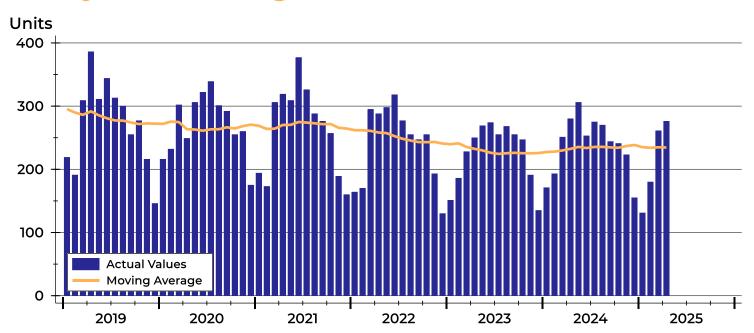
## **Central Region New Listings Analysis**

	mmary Statistics New Listings	2025	April 2024	Change
£	New Listings	276	280	-1.4%
: Month	Volume (1,000s)	68,460	69,537	-1.5%
Current	Average List Price	248,042	248,346	-0.1%
C	Median List Price	220,000	218,500	0.7%
न	New Listings	848	895	-5.3%
o-Da	Volume (1,000s)	208,164	205,347	1.4%
Year-to-Date	Average List Price	245,476	229,438	7.0%
×	Median List Price	215,000	199,000	8.0%

A total of 276 new listings were added in Central Region during April, down 1.4% from the same month in 2024. Year-to-date Central Region has seen 848 new listings.

The median list price of these homes was \$220,000 up from \$218,500 in 2024.

### **History of New Listings**







## **Central Region New Listings Analysis**

### **New Listings by Month**



Month	2023	2024	2025
January	151	171	131
February	186	193	180
March	228	251	261
April	250	280	276
May	269	306	
June	274	253	
July	255	275	
August	268	270	
September	255	244	
October	247	241	
November	191	223	
December	135	155	

### **New Listings by Price Range**

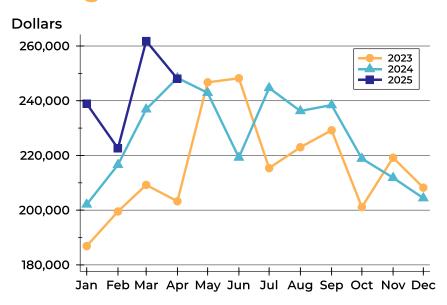
Price Range	New Li Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	0.7%	13,950	13,950	1	1	139.2%	139.2%
\$25,000-\$49,999	9	3.3%	38,850	35,000	11	8	100.0%	100.0%
\$50,000-\$99,999	30	10.9%	75,555	73,500	17	15	95.8%	100.0%
\$100,000-\$124,999	17	6.2%	113,976	115,000	7	6	99.9%	100.0%
\$125,000-\$149,999	23	8.3%	136,648	135,000	9	5	99.8%	100.0%
\$150,000-\$174,999	20	7.2%	163,534	164,950	12	9	99.8%	100.0%
\$175,000-\$199,999	23	8.3%	189,478	192,000	6	4	100.0%	100.0%
\$200,000-\$249,999	35	12.7%	225,370	224,999	6	3	99.7%	100.0%
\$250,000-\$299,999	36	13.0%	271,515	269,900	11	7	99.0%	100.0%
\$300,000-\$399,999	43	15.6%	351,632	349,900	11	9	99.2%	100.0%
\$400,000-\$499,999	20	7.2%	458,089	467,450	12	11	98.9%	100.0%
\$500,000-\$749,999	16	5.8%	587,306	554,000	19	21	97.7%	100.0%
\$750,000-\$999,999	2	0.7%	882,450	882,450	28	28	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





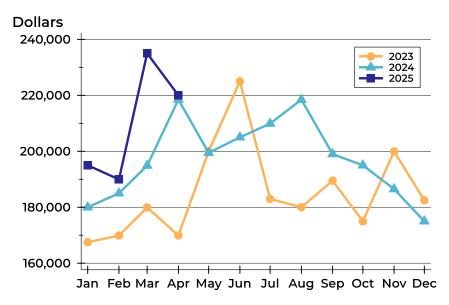
## **Central Region New Listings Analysis**

#### **Average Price**



Month	2023	2024	2025
January	186,864	202,092	238,925
February	199,536	216,582	222,604
March	209,227	236,861	261,824
April	203,250	248,346	248,042
Мау	246,729	242,905	
June	248,214	219,240	
July	215,365	244,675	
August	222,995	236,254	
September	229,188	238,430	
October	201,126	218,857	
November	219,179	211,863	
December	208,230	204,399	

#### **Median Price**



Month	2023	2024	2025
January	167,500	180,000	195,000
February	169,900	185,000	189,950
March	179,950	194,900	235,000
April	169,900	218,500	220,000
May	200,000	199,450	
June	225,000	205,000	
July	183,000	209,900	
August	180,000	218,450	
September	189,500	199,000	
October	175,000	195,000	
November	199,950	186,500	
December	182,500	175,000	





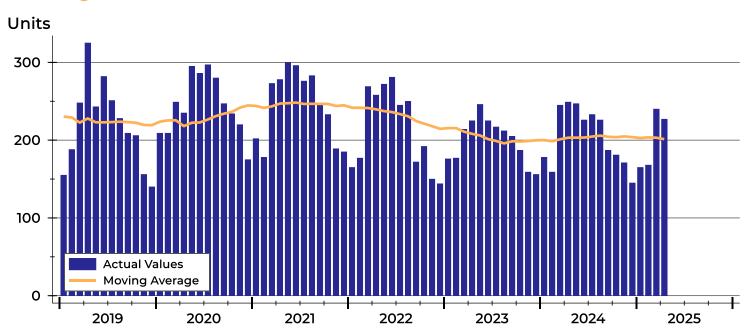
# Central Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	April 2024	Change	Year-to-Date 2025 2024 C		te Change
Со	ntracts Written	227	249	-8.8%	800	831	-3.7%
Vol	ume (1,000s)	53,392	62,626	-14.7%	179,877	185,906	-3.2%
ge	Sale Price	235,205	251,510	-6.5%	224,847	223,714	0.5%
Avera	Days on Market	18	17	5.9%	28	23	21.7%
¥	Percent of Original	98.6%	99.4%	-0.8%	97.3%	98.0%	-0.7%
<u>_</u>	Sale Price	214,500	215,000	-0.2%	202,450	195,000	3.8%
Median	Days on Market	5	3	66.7%	6	4	50.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 227 contracts for sale were written in Central Region during the month of April, down from 249 in 2024. The median list price of these homes was \$214,500, down from \$215,000 the prior year.

Half of the homes that went under contract in April were on the market less than 5 days, compared to 3 days in April 2024.

### **History of Contracts Written**

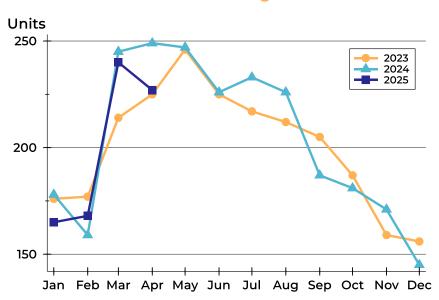






## Central Region Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	176	178	165
February	177	159	168
March	214	245	240
April	225	249	227
May	246	247	
June	225	226	
July	217	233	
August	212	226	
September	205	187	
October	187	181	
November	159	171	
December	156	145	

#### **Contracts Written by Price Range**

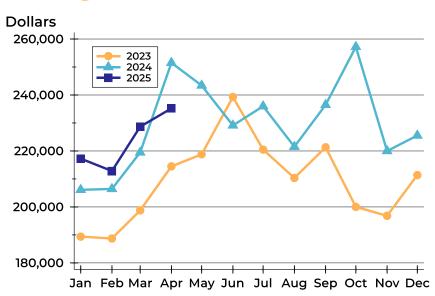
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as '	% of Orig. Med.
Below \$25,000	2	0.9%	13,950	13,950	1	1	139.2%	139.2%
\$25,000-\$49,999	9	4.0%	37,789	35,000	14	15	89.9%	100.0%
\$50,000-\$99,999	18	7.9%	74,116	73,340	20	14	93.7%	100.0%
\$100,000-\$124,999	16	7.0%	112,753	113,450	9	6	99.9%	100.0%
\$125,000-\$149,999	19	8.4%	136,374	135,000	22	4	99.4%	100.0%
\$150,000-\$174,999	15	6.6%	163,778	160,000	9	3	100.3%	100.0%
\$175,000-\$199,999	24	10.6%	190,212	192,250	8	6	98.4%	100.0%
\$200,000-\$249,999	37	16.3%	223,932	220,000	15	3	98.9%	100.0%
\$250,000-\$299,999	28	12.3%	274,009	269,900	13	6	99.2%	100.0%
\$300,000-\$399,999	38	16.7%	347,257	342,450	19	7	98.6%	100.0%
\$400,000-\$499,999	10	4.4%	452,780	457,500	16	3	98.5%	98.9%
\$500,000-\$749,999	11	4.8%	599,209	575,000	84	10	99.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





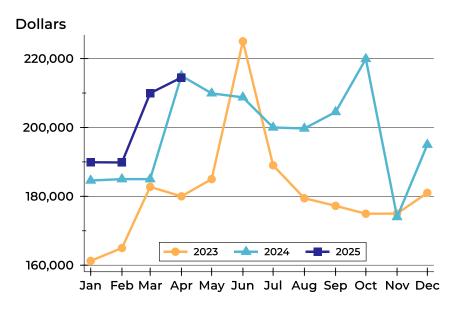
## Central Region Contracts Written Analysis

### **Average Price**



Month	2023	2024	2025
January	189,390	206,114	217,265
February	188,721	206,429	212,838
March	198,761	219,468	228,668
April	214,501	251,510	235,205
May	218,786	243,397	
June	239,304	229,120	
July	220,486	235,986	
August	210,348	221,507	
September	221,309	236,474	
October	200,003	257,201	
November	196,831	219,988	
December	211,374	225,522	

#### **Median Price**



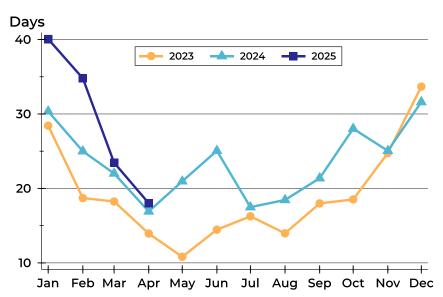
Month	2023	2024	2025
January	161,250	184,600	189,900
February	165,000	185,000	189,839
March	182,750	185,000	209,950
April	180,000	215,000	214,500
Мау	185,000	209,900	
June	225,000	208,750	
July	189,000	200,000	
August	179,450	199,700	
September	177,240	204,500	
October	174,950	219,900	
November	175,000	174,000	
December	181,000	195,000	





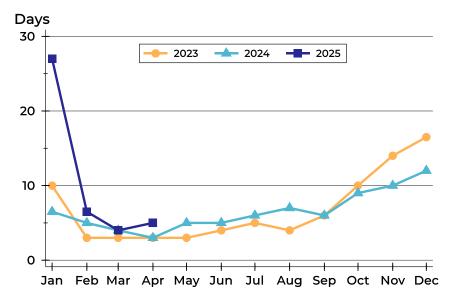
## Central Region Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	28	30	40
February	19	25	35
March	18	22	23
April	14	17	18
May	11	21	
June	14	25	
July	16	17	
August	14	18	
September	18	21	
October	19	28	
November	25	25	
December	34	32	

#### **Median DOM**



Month	2023	2024	2025
January	10	7	27
February	3	5	7
March	3	4	4
April	3	3	5
May	3	5	
June	4	5	
July	5	6	
August	4	7	
September	6	6	
October	10	9	
November	14	10	
December	17	12	





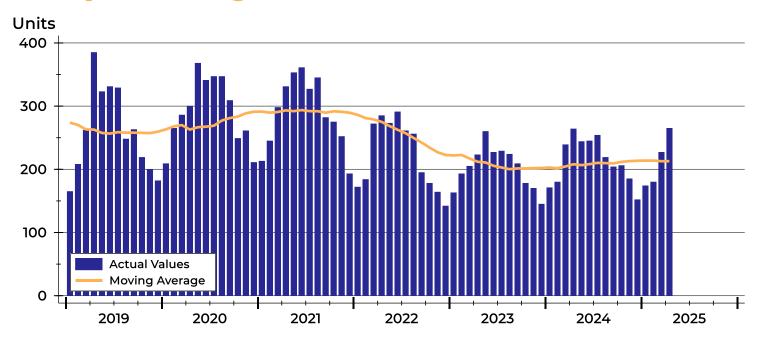
## Central Region Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of April 2024	Change
Pe	nding Contracts	265	264	0.4%
Vo	lume (1,000s)	66,237	70,948	-6.6%
ge	List Price	249,950	268,741	-7.0%
Avera	Days on Market	23	17	35.3%
Ą	Percent of Original	98.7%	99.1%	-0.4%
2	List Price	223,500	220,000	1.6%
Media	Days on Market	5	4	25.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 265 listings in Central Region had contracts pending at the end of April, up from 264 contracts pending at the end of April 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### **History of Pending Contracts**

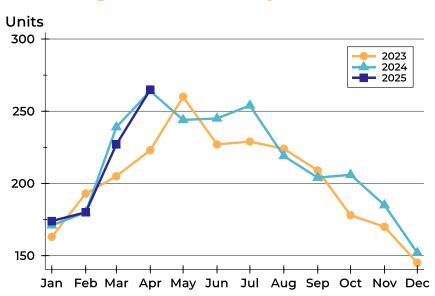






## Central Region Pending Contracts Analysis

### **Pending Contracts by Month**



Month	2023	2024	2025
January	163	171	174
February	193	180	180
March	205	239	227
April	223	264	265
May	260	244	
June	227	245	
July	229	254	
August	224	219	
September	209	204	
October	178	206	
November	170	185	
December	145	152	

#### **Pending Contracts by Price Range**

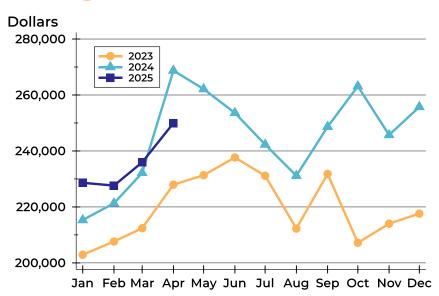
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.4%	16,500	16,500	0	0	100.0%	100.0%
\$25,000-\$49,999	3	1.1%	33,200	30,000	19	15	93.3%	100.0%
\$50,000-\$99,999	16	6.0%	76,546	75,340	20	10	98.1%	100.0%
\$100,000-\$124,999	18	6.8%	113,275	112,950	19	6	98.3%	100.0%
\$125,000-\$149,999	22	8.3%	137,332	138,900	24	5	98.6%	100.0%
\$150,000-\$174,999	21	7.9%	162,989	165,000	7	3	99.7%	100.0%
\$175,000-\$199,999	28	10.6%	189,749	191,000	35	7	98.1%	100.0%
\$200,000-\$249,999	48	18.1%	225,540	224,225	18	4	98.6%	100.0%
\$250,000-\$299,999	35	13.2%	273,705	269,900	14	4	99.0%	100.0%
\$300,000-\$399,999	41	15.5%	347,453	340,000	24	8	98.7%	100.0%
\$400,000-\$499,999	18	6.8%	450,035	450,000	18	3	99.4%	100.0%
\$500,000-\$749,999	14	5.3%	596,307	564,500	73	10	98.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





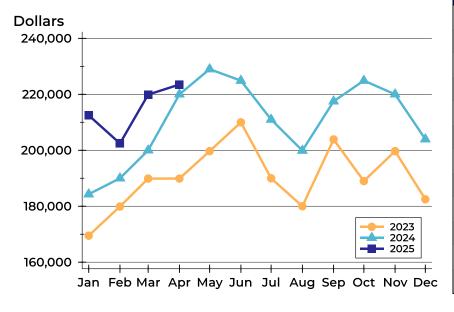
## Central Region Pending Contracts Analysis

### **Average Price**



Month	2023	2024	2025
January	202,917	215,315	228,625
February	207,644	221,291	227,623
March	212,388	232,164	235,935
April	227,967	268,741	249,950
May	231,327	262,125	
June	237,662	253,594	
July	231,141	242,287	
August	212,271	231,146	
September	231,804	248,645	
October	207,183	263,121	
November	214,019	245,716	
December	217,617	255,729	

#### **Median Price**



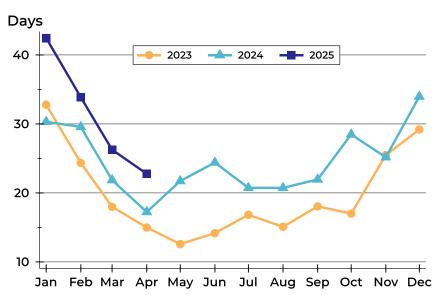
Month	2023	2024	2025	
January	169,500	184,300	212,500	
February	179,900	190,000	202,450	
March	189,900	200,000	219,900	
April	189,900	220,000	223,500	
May	199,700	229,000		
June	210,000	224,900		
July	190,000	210,994		
August	180,000	199,900		
September	203,889	217,500		
October	189,000	224,900		
November	199,700	220,000		
December	182,500	203,975		





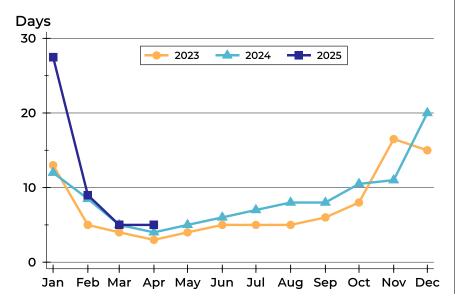
## Central Region Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	33	30	42
February	24	30	34
March	18	22	26
April	15	17	23
May	13	22	
June	14	24	
July	17	21	
August	15	21	
September	18	22	
October	17	28	
November	25	25	
December	29	34	

#### **Median DOM**



Month	2023	2024	2025
January	13	12	28
February	5	9	9
March	4	5	5
April	3	4	5
May	4	5	
June	5	6	
July	5	7	
August	5	8	
September	6	8	
October	8	11	
November	17	11	
December	15	20	





# North Region Housing Report



### Market Overview

#### North Region Home Sales Rose in April

Total home sales in North Region rose by 17.2% last month to 34 units, compared to 29 units in April 2024. Total sales volume was \$7.9 million, up 18.3% from a year earlier.

The median sale price in April was \$196,525, down from \$203,000 a year earlier. Homes that sold in April were typically on the market for 40 days and sold for 100.0% of their list prices.

#### North Region Active Listings Up at End of April

The total number of active listings in North Region at the end of April was 65 units, up from 39 at the same point in 2024. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$265,000.

During April, a total of 24 contracts were written up from 23 in April 2024. At the end of the month, there were 26 contracts still pending.

#### **Report Contents**

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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# North Region Summary Statistics

	ril MLS Statistics ree-year History	2025	Current Mont 2024	h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	<b>34</b> 17.2%	<b>29</b> 31.8%	<b>22</b> -15.4%	<b>86</b> 13.2%	<b>76</b> 2.7%	<b>74</b> -32.7%
	<b>tive Listings</b> ange from prior year	<b>65</b> 66.7%	<b>39</b> 39.3%	<b>28</b> 3.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.6</b> 52.9%	<b>1.7</b> 70.0%	<b>1.0</b> 11.1%	N/A	N/A	N/A
	w Listings ange from prior year	<b>38</b> -7.3%	<b>41</b> 70.8%	<b>24</b> -42.9%	<b>114</b> 16.3%	<b>98</b> 8.9%	<b>90</b> -25.6%
	ntracts Written ange from prior year	<b>24</b> 4.3%	<b>23</b> 4.5%	<b>22</b> -33.3%	<b>90</b> -2.2%	<b>92</b> 7.0%	<b>86</b> -24.6%
	nding Contracts ange from prior year	<b>26</b> -21.2%	<b>33</b> 26.9%	<b>26</b> -18.8%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>7,914</b> 18.3%	<b>6,692</b> 23.4%	<b>5,424</b> -13.7%	<b>23,604</b> 49.0%	<b>15,839</b> 2.2%	<b>15,498</b> -34.2%
	Sale Price Change from prior year	<b>232,777</b> 0.9%	<b>230,753</b> -6.4%	<b>246,559</b> 2.0%	<b>274,462</b> 31.7%	<b>208,402</b> -0.5%	<b>209,435</b> -2.1%
d	<b>List Price of Actives</b> Change from prior year	<b>291,698</b> -11.3%	<b>328,692</b> 37.3%	<b>239,464</b>	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>67</b> 48.9%	<b>45</b> 40.6%	<b>32</b> 33.3%	<b>59</b> 25.5%	<b>47</b> 42.4%	<b>33</b> 10.0%
٩	Percent of List Change from prior year	<b>98.0%</b> 1.2%	<b>96.8%</b> -1.5%	<b>98.3%</b> -2.7%	<b>98.2%</b> 1.1%	<b>97.1%</b> 0.7%	<b>96.4%</b> -2.4%
	Percent of Original Change from prior year	<b>92.2%</b> -2.9%	<b>95.0%</b> -0.3%	<b>95.3%</b> -4.4%	<b>94.6%</b> -0.5%	<b>95.1%</b> 1.4%	<b>93.8%</b> -3.9%
	Sale Price Change from prior year	<b>196,525</b> -3.2%	<b>203,000</b> -14.2%	<b>236,500</b> 21.9%	<b>242,500</b> 23.1%	<b>197,000</b> 4.3%	<b>188,950</b> 1.9%
	<b>List Price of Actives</b> Change from prior year	<b>265,000</b> -5.3%	<b>279,900</b> 62.3%	<b>172,450</b> -4.2%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>40</b> 263.6%	<b>11</b> -8.3%	<b>12</b> 71.4%	<b>22</b> -26.7%	<b>30</b> 130.8%	<b>13</b> 62.5%
2	Percent of List Change from prior year	<b>100.0%</b> 0.9%	<b>99.1%</b> -0.9%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.4%	<b>99.6%</b> -0.3%	<b>99.9%</b> -0.1%
	Percent of Original Change from prior year	<b>95.9%</b> -1.2%	<b>97.1%</b> -2.8%	<b>99.9%</b> -0.1%	<b>97.3%</b> -0.4%	<b>97.7%</b> 1.2%	<b>96.5%</b> -3.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





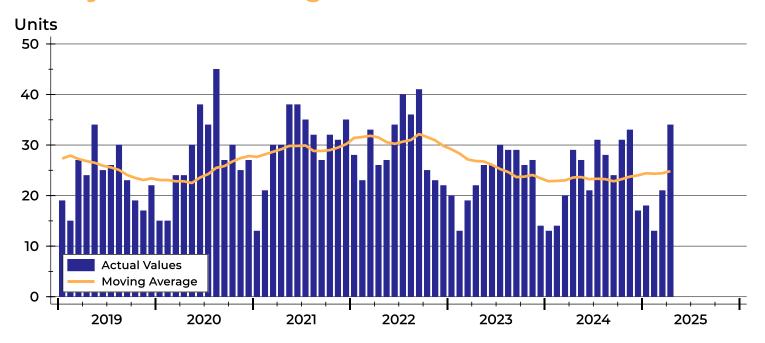
## North Region Closed Listings Analysis

	mmary Statistics Closed Listings	2025	April 2024	Change	Yo 2025	ear-to-Dat 2024	e Change
Clo	osed Listings	34	29	17.2%	86	76	13.2%
Vo	lume (1,000s)	7,914	6,692	18.3%	23,604	15,839	49.0%
Мс	onths' Supply	2.6	1.7	52.9%	N/A	N/A	N/A
	Sale Price	232,777	230,753	0.9%	274,462	208,402	31.7%
age	Days on Market	67	45	48.9%	59	47	25.5%
Averag	Percent of List	98.0%	96.8%	1.2%	98.2%	97.1%	1.1%
	Percent of Original	92.2%	95.0%	-2.9%	94.6%	95.1%	-0.5%
	Sale Price	196,525	203,000	-3.2%	242,500	197,000	23.1%
dian	Days on Market	40	11	263.6%	22	30	-26.7%
Med	Percent of List	100.0%	99.1%	0.9%	100.0%	99.6%	0.4%
	Percent of Original	95.9%	97.1%	-1.2%	97.3%	97.7%	-0.4%

A total of 34 homes sold in North Region in April, up from 29 units in April 2024. Total sales volume rose to \$7.9 million compared to \$6.7 million in the previous year.

The median sales price in April was \$196,525, down 3.2% compared to the prior year.
Median days on market was 40 days, up from 30 days in March, and up from 11 in April 2024.

### **History of Closed Listings**

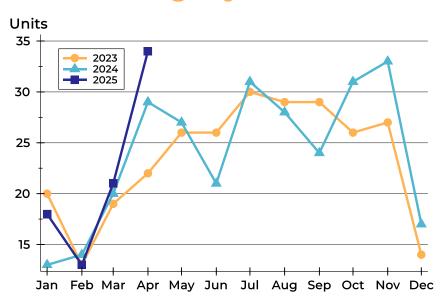






## North Region Closed Listings Analysis

### **Closed Listings by Month**



Month	2023	2024	2025
January	20	13	18
February	13	14	13
March	19	20	21
April	22	29	34
May	26	27	
June	26	21	
July	30	31	
August	29	28	
September	29	24	
October	26	31	
November	27	33	
December	14	17	

### **Closed Listings by Price Range**

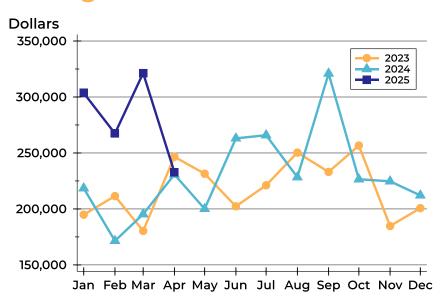
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	14.7%	2.7	76,996	74,000	101	47	92.4%	91.8%	78.0%	83.9%
\$100,000-\$124,999	3	8.8%	1.8	101,667	100,000	75	97	92.9%	95.5%	79.3%	83.3%
\$125,000-\$149,999	3	8.8%	2.4	142,833	142,000	22	5	102.6%	101.4%	102.6%	101.4%
\$150,000-\$174,999	3	8.8%	2.3	163,700	165,000	77	94	96.5%	96.6%	90.4%	95.8%
\$175,000-\$199,999	4	11.8%	2.2	190,013	191,825	17	5	103.0%	103.7%	98.6%	103.7%
\$200,000-\$249,999	5	14.7%	1.5	222,800	223,500	118	172	98.5%	97.8%	92.5%	96.1%
\$250,000-\$299,999	3	8.8%	2.0	277,667	288,000	58	3	100.4%	100.0%	96.8%	100.0%
\$300,000-\$399,999	4	11.8%	2.1	338,225	339,200	47	25	101.0%	100.8%	99.1%	99.9%
\$400,000-\$499,999	1	2.9%	5.8	435,000	435,000	140	140	98.0%	98.0%	94.8%	94.8%
\$500,000-\$749,999	3	8.8%	5.3	603,300	605,000	28	36	95.9%	94.3%	95.9%	94.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A





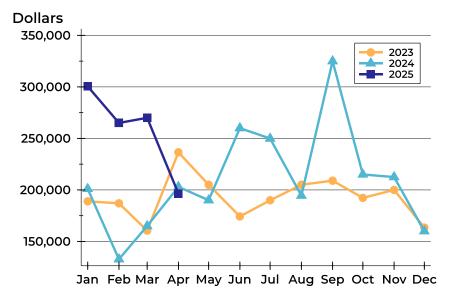
## North Region Closed Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	194,885	218,477	303,576
February	211,479	171,443	267,423
March	180,366	195,316	321,352
April	246,559	230,753	232,777
May	231,473	200,041	
June	202,304	263,033	
July	221,141	265,879	
August	250,331	228,361	
September	233,062	320,998	
October	256,621	226,499	
November	184,714	224,664	
December	200,707	212,085	

#### **Median Price**



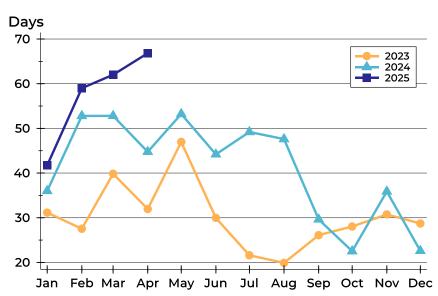
Month	2023	2024	2025
January	188,950	201,000	300,500
February	187,000	132,750	265,000
March	160,500	165,000	270,000
April	236,500	203,000	196,525
May	205,000	190,000	
June	174,250	260,000	
July	189,950	249,900	
August	205,000	194,500	
September	209,000	325,000	
October	192,250	215,000	
November	200,000	212,500	
December	163,450	160,000	





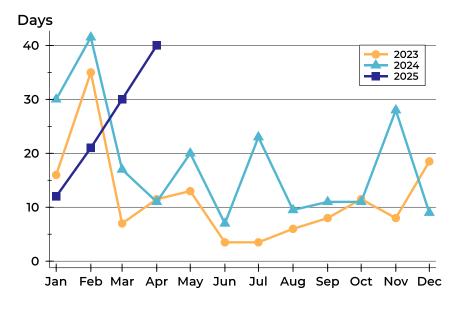
## North Region Closed Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	31	36	42
February	28	53	59
March	40	53	62
April	32	45	67
May	47	53	
June	30	44	
July	22	49	
August	20	48	
September	26	30	
October	28	23	
November	31	36	
December	29	23	

#### **Median DOM**



Month	2023	2024	2025
January	16	30	12
February	35	42	21
March	7	17	30
April	12	11	40
May	13	20	
June	4	7	
July	4	23	
August	6	10	
September	8	11	
October	12	11	
November	8	28	
December	19	9	





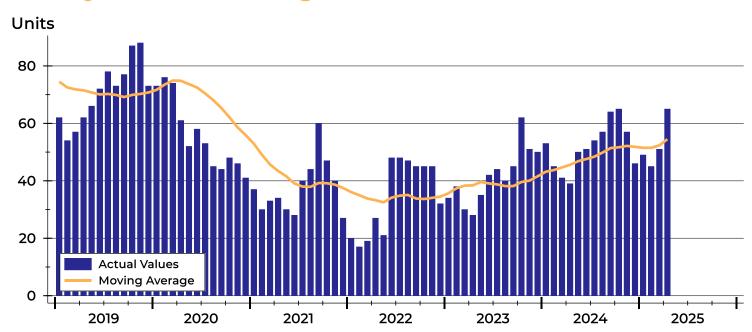
## North Region Active Listings Analysis

Summary Statistics for Active Listings		2025	End of April 2024	Change	
Ac	tive Listings	65	39	66.7%	
Volume (1,000s)		18,960	12,819	47.9%	
Months' Supply		2.6	1.7	52.9%	
ge	List Price	291,698	328,692	-11.3%	
Avera	Days on Market	70	60	16.7%	
₹	Percent of Original	95.2%	97.4%	-2.3%	
	List Price	265,000	279,900	-5.3%	
Median	Days on Market	38	26	46.2%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 65 homes were available for sale in North Region at the end of April. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of April was \$265,000, down 5.3% from 2024. The typical time on market for active listings was 38 days, up from 26 days a year earlier.

### **History of Active Listings**

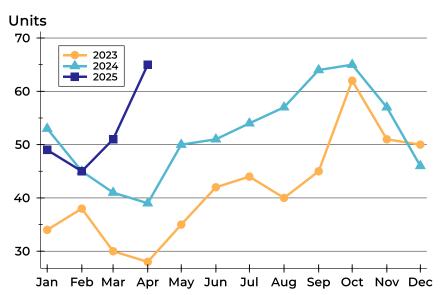






## North Region Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	34	53	49
February	38	45	45
March	30	41	51
April	28	39	65
May	35	50	
June	42	51	
July	44	54	
August	40	57	
September	45	64	
October	62	65	
November	51	57	
December	50	46	

### **Active Listings by Price Range**

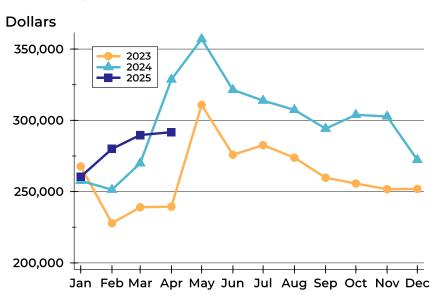
Price Range	Active I Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	3.1%	N/A	42,000	42,000	15	15	100.0%	100.0%
\$50,000-\$99,999	7	10.8%	2.7	80,857	89,500	81	64	85.6%	89.7%
\$100,000-\$124,999	2	3.1%	1.8	114,000	114,000	24	24	100.0%	100.0%
\$125,000-\$149,999	4	6.2%	2.4	136,250	133,250	100	35	96.7%	97.8%
\$150,000-\$174,999	5	7.7%	2.3	163,880	164,900	62	59	98.6%	100.0%
\$175,000-\$199,999	5	7.7%	2.2	199,730	199,900	132	76	85.9%	87.0%
\$200,000-\$249,999	5	7.7%	1.5	225,760	219,900	76	35	94.8%	95.5%
\$250,000-\$299,999	7	10.8%	2.0	273,971	274,900	107	47	93.5%	95.8%
\$300,000-\$399,999	8	12.3%	2.1	357,963	346,750	43	22	98.3%	100.0%
\$400,000-\$499,999	12	18.5%	5.8	452,692	439,900	58	36	97.9%	100.0%
\$500,000-\$749,999	8	12.3%	5.3	547,088	542,000	48	41	98.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





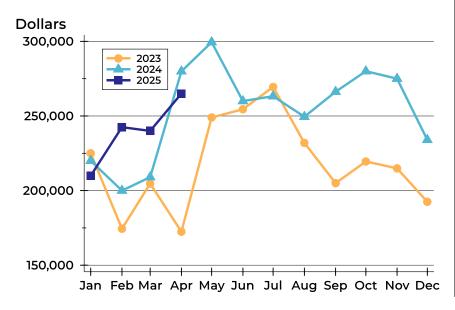
## North Region Active Listings Analysis

### **Average Price**



Month	2023	2024	2025
January	267,685	257,603	260,473
February	227,835	251,370	279,960
March	239,003	269,865	289,697
April	239,464	328,692	291,698
May	310,831	357,058	
June	275,879	321,401	
July	282,590	313,869	
August	273,833	307,360	
September	259,720	294,195	
October	255,678	303,850	
November	251,704	302,766	
December	251,898	272,288	

#### **Median Price**



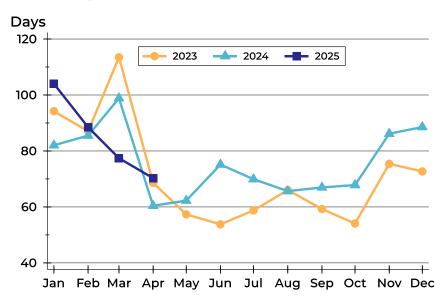
Month	2023	2024	2025
January	225,000	220,000	209,950
February	174,450	200,000	242,500
March	204,700	209,000	240,000
April	172,450	279,900	265,000
May	249,000	299,450	
June	254,500	260,000	
July	269,450	263,250	
August	231,975	249,500	
September	205,000	266,250	
October	219,500	280,000	
November	214,900	275,000	
December	192,500	234,000	





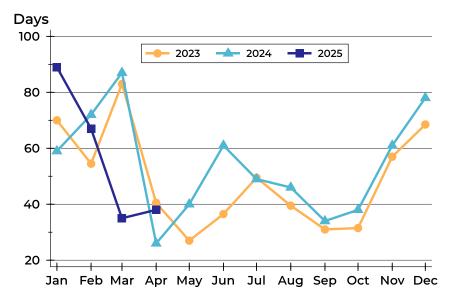
## North Region Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	94	82	104
February	87	85	88
March	113	99	77
April	69	60	70
May	57	62	
June	54	75	
July	59	70	
August	66	66	
September	59	67	
October	54	68	
November	75	86	
December	73	89	

#### **Median DOM**



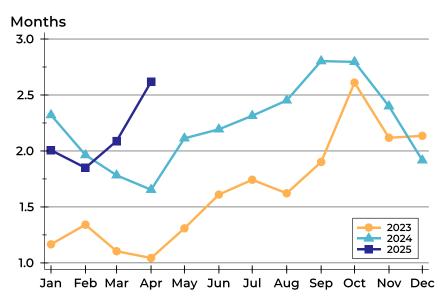
Month	2023	2024	2025
January	70	59	89
February	55	72	67
March	83	87	35
April	41	26	38
May	27	40	
June	37	61	
July	50	49	
August	40	46	
September	31	34	
October	32	38	
November	57	61	
December	69	78	





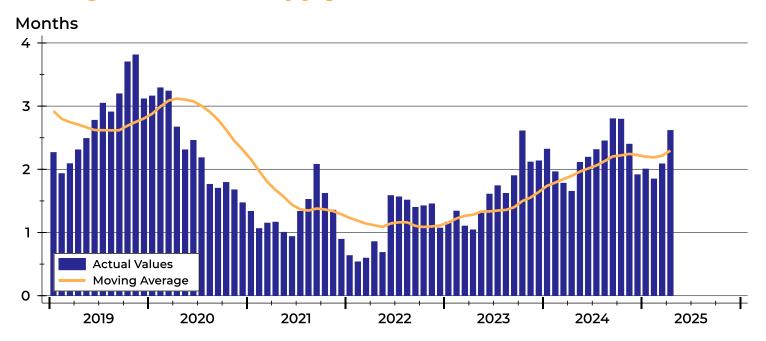
## North Region Months' Supply Analysis

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.2	2.3	2.0
February	1.3	2.0	1.8
March	1.1	1.8	2.1
April	1.0	1.7	2.6
May	1.3	2.1	
June	1.6	2.2	
July	1.7	2.3	
August	1.6	2.5	
September	1.9	2.8	
October	2.6	2.8	
November	2.1	2.4	
December	2.1	1.9	

#### **History of Month's Supply**







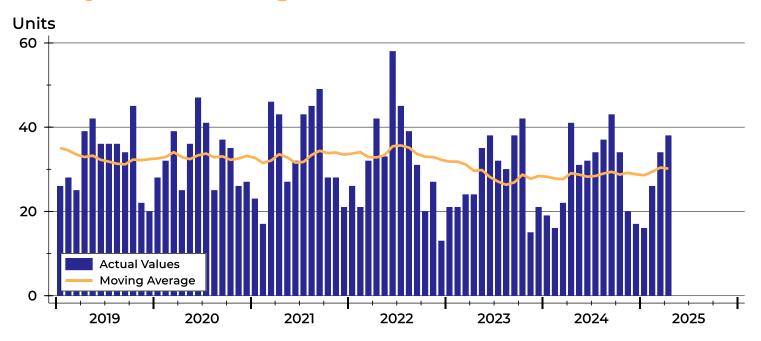
## North Region New Listings Analysis

	mmary Statistics New Listings	April 2025 2024 Chai		Change	
£	New Listings	38	41	-7.3%	
Month	Volume (1,000s)	10,601	10,997	-3.6%	
Current	Average List Price	278,986	268,217	4.0%	
	Median List Price	254,250	229,000	11.0%	
ē	New Listings	114	98	16.3%	
Year-to-Date	Volume (1,000s)	32,438	23,938	35.5%	
	Average List Price	284,546	244,268	16.5%	
	Median List Price	252,000	210,000	20.0%	

A total of 38 new listings were added in North Region during April, down 7.3% from the same month in 2024. Year-to-date North Region has seen 114 new listings.

The median list price of these homes was \$254,250 up from \$229,000 in 2024.

### **History of New Listings**

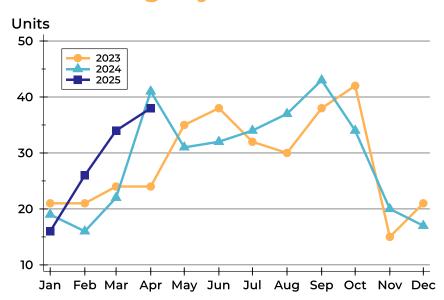






## North Region New Listings Analysis

### **New Listings by Month**



Month	2023	2024	2025
January	21	19	16
February	21	16	26
March	24	22	34
April	24	41	38
May	35	31	
June	38	32	
July	32	34	
August	30	37	
September	38	43	
October	42	34	
November	15	20	
December	21	17	

### **New Listings by Price Range**

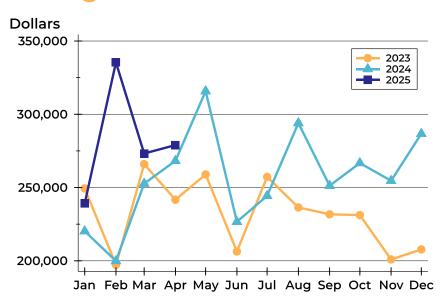
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	5.3%	42,000	42,000	21	21	100.0%	100.0%
\$50,000-\$99,999	5	13.2%	71,500	72,000	11	6	97.4%	100.0%
\$100,000-\$124,999	3	7.9%	109,333	109,000	25	26	100.0%	100.0%
\$125,000-\$149,999	3	7.9%	141,167	145,000	15	12	97.5%	100.0%
\$150,000-\$174,999	1	2.6%	157,777	157,777	5	5	100.0%	100.0%
\$175,000-\$199,999	2	5.3%	192,450	192,450	9	9	101.5%	101.5%
\$200,000-\$249,999	3	7.9%	226,333	220,000	15	8	98.5%	100.0%
\$250,000-\$299,999	3	7.9%	279,767	279,900	16	21	100.0%	100.0%
\$300,000-\$399,999	6	15.8%	357,467	351,700	9	8	100.0%	100.0%
\$400,000-\$499,999	5	13.2%	471,760	480,000	23	19	98.3%	100.0%
\$500,000-\$749,999	5	13.2%	568,780	549,000	17	15	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



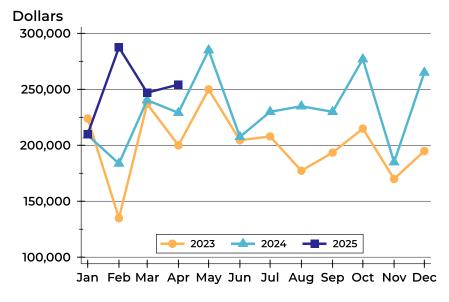


## North Region New Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	249,421	220,234	239,130
February	197,210	199,853	335,423
March	265,979	252,695	273,226
April	241,704	268,217	278,986
May	258,931	315,797	
June	206,364	226,613	
July	257,259	244,347	
August	236,425	294,002	
September	231,726	251,247	
October	231,208	266,726	
November	200,913	254,628	
December	207,757	286,732	



Month	2023	2024	2025
January	224,000	209,000	210,000
February	134,900	183,700	287,450
March	237,000	240,350	247,000
April	200,000	229,000	254,250
May	249,900	285,000	
June	204,500	207,500	
July	207,900	229,950	
August	177,250	234,900	
September	193,500	229,900	
October	214,900	277,000	
November	169,900	184,925	
December	194,900	265,000	





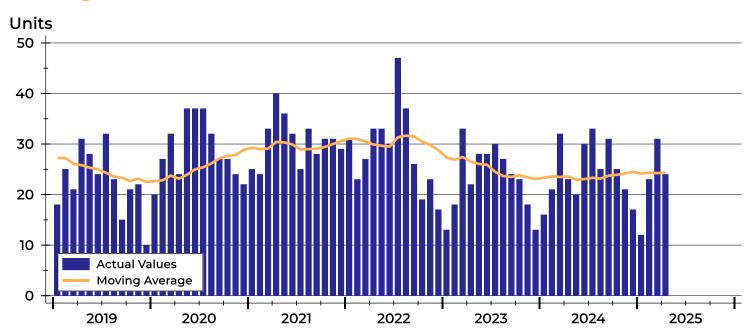
## North Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	April 2024	Change	Year-to-Date le 2025 2024 Cl		te Change
Со	ntracts Written	24	23	4.3%	90	92	-2.2%
Vo	lume (1,000s)	6,265	5,375	16.6%	23,607	19,589	20.5%
ge	Sale Price	261,045	233,696	11.7%	262,295	212,924	23.2%
Avera	Days on Market	38	50	-24.0%	58	51	13.7%
¥	Percent of Original	98.7%	95.5%	3.4%	95.3%	94.0%	1.4%
=	Sale Price	184,250	229,000	-19.5%	217,250	194,450	11.7%
Median	Days on Market	11	9	22.2%	19	26	-26.9%
Σ	Percent of Original	100.0%	97.7%	2.4%	100.0%	96.7%	3.4%

A total of 24 contracts for sale were written in North Region during the month of April, up from 23 in 2024. The median list price of these homes was \$184,250, down from \$229,000 the prior year.

Half of the homes that went under contract in April were on the market less than 10 days, compared to 9 days in April 2024.

#### **History of Contracts Written**

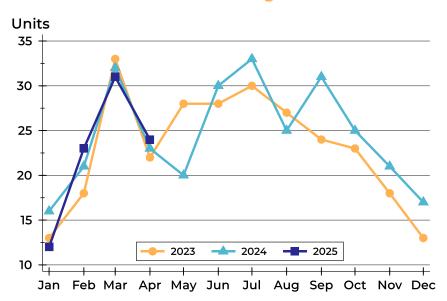






## North Region Contracts Written Analysis

#### **Contracts Written by Month**



Month	2023	2024	2025
January	13	16	12
February	18	21	23
March	33	32	31
April	22	23	24
May	28	20	
June	28	30	
July	30	33	
August	27	25	
September	24	31	
October	23	25	
November	18	21	
December	13	17	

#### **Contracts Written by Price Range**

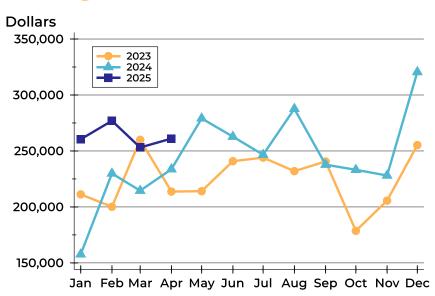
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.2%	32,000	32,000	10	10	73.4%	73.4%
\$50,000-\$99,999	4	16.7%	65,875	67,000	10	6	96.7%	100.0%
\$100,000-\$124,999	1	4.2%	100,000	100,000	16	16	100.0%	100.0%
\$125,000-\$149,999	4	16.7%	138,750	142,500	129	93	99.8%	98.4%
\$150,000-\$174,999	1	4.2%	157,777	157,777	5	5	100.0%	100.0%
\$175,000-\$199,999	2	8.3%	184,250	184,250	19	19	101.5%	101.5%
\$200,000-\$249,999	1	4.2%	220,000	220,000	5	5	100.0%	100.0%
\$250,000-\$299,999	2	8.3%	296,950	296,950	17	17	103.5%	103.5%
\$300,000-\$399,999	2	8.3%	379,900	379,900	8	8	100.0%	100.0%
\$400,000-\$499,999	3	12.5%	456,600	449,900	47	48	99.6%	100.0%
\$500,000-\$749,999	3	12.5%	614,933	599,900	28	15	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



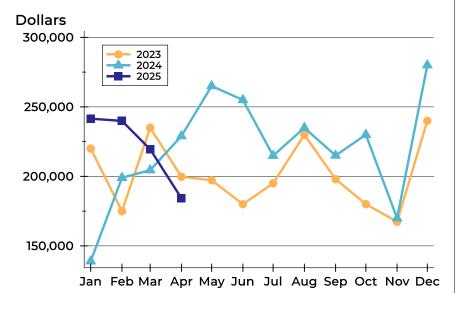


## North Region Contracts Written Analysis

#### **Average Price**



Month	2023	2024	2025
January	211,177	157,637	260,442
February	200,164	229,881	276,946
March	259,953	214,511	253,109
April	213,714	233,696	261,045
Мау	214,082	279,075	
June	240,868	262,788	
July	244,043	246,650	
August	231,974	287,635	
September	240,583	237,752	
October	178,630	233,169	
November	205,652	228,064	
December	255,242	320,515	



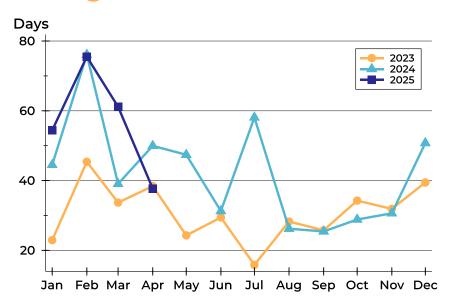
Month	2023	2024	2025
January	220,000	138,950	241,500
February	174,950	199,000	239,900
March	235,000	204,500	219,500
April	199,750	229,000	184,250
May	197,250	265,000	
June	179,950	254,950	
July	195,000	214,900	
August	229,900	234,900	
September	198,000	215,000	
October	180,000	230,000	
November	167,325	169,900	
December	239,900	280,000	





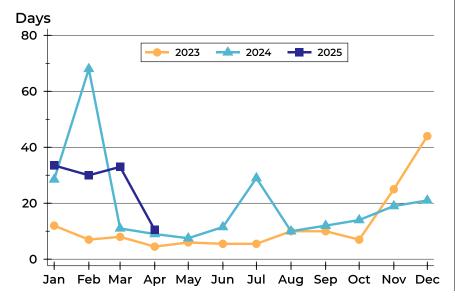
## North Region Contracts Written Analysis

#### **Average DOM**



Month	2023	2024	2025
January	23	45	54
February	45	76	76
March	34	39	61
April	38	50	38
May	24	47	
June	29	31	
July	16	58	
August	28	26	
September	26	25	
October	34	29	
November	32	31	
December	39	51	

#### **Median DOM**



Month	2023	2024	2025
January	12	29	34
February	7	68	30
March	8	11	33
April	5	9	11
May	6	8	
June	6	12	
July	6	29	
August	10	10	
September	10	12	
October	7	14	
November	25	19	
December	44	21	





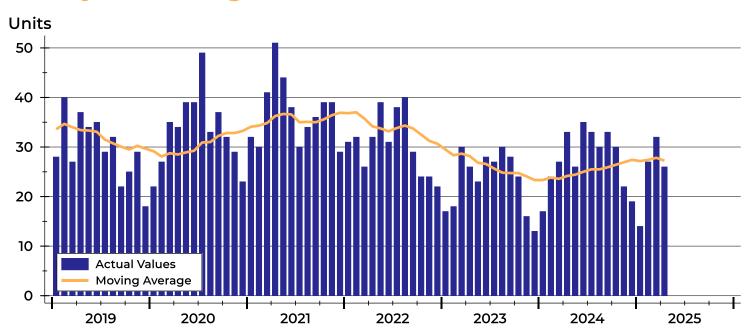
## North Region Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of April 2024	Change
Pe	nding Contracts	26	33	-21.2%
Volume (1,000s)		6,665	7,253	-8.1%
ge	List Price	256,353	219,782	16.6%
Avera	Days on Market	42	66	-36.4%
Ą	Percent of Original	99.3%	96.5%	2.9%
2	List Price	214,750	215,000	-0.1%
Media	Days on Market	11	34	-67.6%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 26 listings in North Region had contracts pending at the end of April, down from 33 contracts pending at the end of April 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**

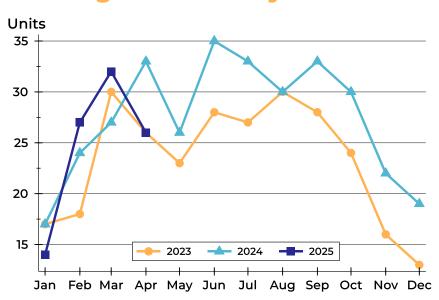






## North Region Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2023	2024	2025
January	17	17	14
February	18	24	27
March	30	27	32
April	26	33	26
May	23	26	
June	28	35	
July	27	33	
August	30	30	
September	28	33	
October	24	30	
November	16	22	
December	13	19	

#### **Pending Contracts by Price Range**

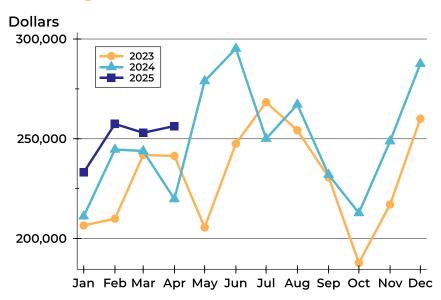
Price Range	Pending ( Number	Contracts Percent	List F Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.8%	32,000	32,000	10	10	100.0%	100.0%
\$50,000-\$99,999	3	11.5%	70,500	72,000	5	5	100.0%	100.0%
\$100,000-\$124,999	2	7.7%	111,500	111,500	8	8	100.0%	100.0%
\$125,000-\$149,999	3	11.5%	138,333	145,000	152	125	97.6%	96.7%
\$150,000-\$174,999	1	3.8%	157,777	157,777	5	5	100.0%	100.0%
\$175,000-\$199,999	2	7.7%	191,700	191,700	43	43	91.2%	91.2%
\$200,000-\$249,999	3	11.5%	223,167	220,000	71	5	100.0%	100.0%
\$250,000-\$299,999	3	11.5%	296,300	295,000	12	4	102.3%	100.0%
\$300,000-\$399,999	2	7.7%	354,700	354,700	11	11	100.0%	100.0%
\$400,000-\$499,999	4	15.4%	454,950	449,950	37	29	99.7%	100.0%
\$500,000-\$749,999	2	7.7%	577,450	577,450	40	40	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



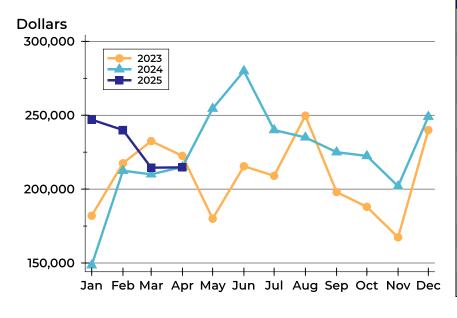


## North Region Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	206,529	211,123	233,136
February	209,936	244,604	257,435
March	241,861	243,876	253,025
April	241,394	219,782	256,353
May	205,548	278,938	
June	247,564	295,233	
July	268,311	250,042	
August	254,242	267,183	
September	230,713	231,961	
October	187,777	212,784	
November	217,041	248,802	
December	260,042	287,595	



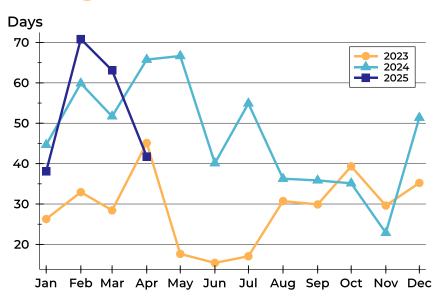
Month	2023	2024	2025
January	182,000	148,500	247,000
February	217,500	212,450	240,000
March	232,500	210,000	214,500
April	222,500	215,000	214,750
May	180,000	254,500	
June	215,500	279,900	
July	209,000	240,000	
August	249,700	235,000	
September	198,000	225,000	
October	188,000	222,450	
November	167,375	201,950	
December	239,900	249,000	





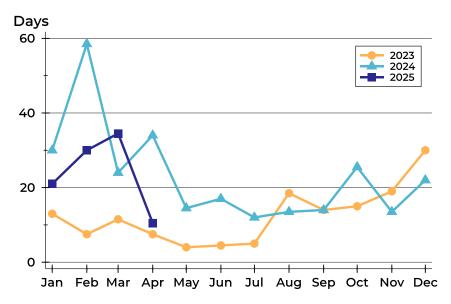
## North Region Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	26	45	38
February	33	60	71
March	28	52	63
April	45	66	42
May	18	67	
June	15	40	
July	17	55	
August	31	36	
September	30	36	
October	39	35	
November	30	23	
December	35	51	

#### **Median DOM**



Month	2023	2024	2025
January	13	30	21
February	8	59	30
March	12	24	35
April	8	34	11
May	4	15	
June	5	17	
July	5	12	
August	19	14	
September	14	14	
October	15	26	
November	19	14	
December	30	22	





### **South Region Housing Report**





### Market Overview

#### **South Region Home Sales Rose in April**

Total home sales in South Region rose by 17.9% last month to 33 units, compared to 28 units in April 2024. Total sales volume was \$7.0 million, up 32.7% from a year earlier.

The median sale price in April was \$175,000, down from \$175,750 a year earlier. Homes that sold in April were typically on the market for 7 days and sold for 98.2% of their list prices.

#### South Region Active Listings Up at End of April

The total number of active listings in South Region at the end of April was 64 units, up from 33 at the same point in 2024. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$213,700.

During April, a total of 44 contracts were written up from 30 in April 2024. At the end of the month, there were 68 contracts still pending.

#### **Report Contents**

- **Summary Statistics Page 2**
- Closed Listing Analysis Page 3
- **Active Listings Analysis Page 7**
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

#### Contact Information

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# South Region Summary Statistics

	oril MLS Statistics ree-year History	2025	urrent Mont 2024	:h 2023	2025	Year-to-Date 2024	2023
_	ome Sales ange from prior year	<b>33</b> 17.9%	<b>28</b> -3.4%	<b>29</b> -25.6%	<b>75</b> -3.8%	<b>78</b> -9.3%	<b>86</b> -25.9%
	tive Listings ange from prior year	<b>64</b> 93.9%	<b>33</b> -5.7%	<b>35</b> 2.9%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.4</b> 118.2%	<b>1.1</b> 0.0%	<b>1.1</b> 22.2%	N/A	N/A	N/A
	ew Listings ange from prior year	<b>46</b> 35.3%	<b>34</b> -22.7%	<b>44</b> -13.7%	<b>163</b> 39.3%	<b>117</b> -12.7%	<b>134</b> -10.1%
	ontracts Written ange from prior year	<b>44</b> 46.7%	<b>30</b> -23.1%	<b>39</b> -15.2%	<b>122</b> 18.4%	<b>103</b> -14.2%	<b>120</b> -11.1%
	ending Contracts ange from prior year	<b>68</b> 83.8%	<b>37</b> -17.8%	<b>45</b> -18.2%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>7,030</b> 32.7%	<b>5,297</b> 1.0%	<b>5,246</b> -11.0%	<b>15,583</b> 8.0%	<b>14,431</b> -2.9%	<b>14,858</b> -20.3%
	Sale Price Change from prior year	<b>213,036</b> 12.6%	<b>189,164</b> 4.6%	<b>180,879</b> 19.7%	<b>207,775</b> 12.3%	<b>185,015</b> 7.1%	<b>172,771</b> 7.5%
ð	<b>List Price of Actives</b> Change from prior year	<b>237,344</b> 8.1%	<b>219,577</b> -17.7%	<b>266,806</b> 57.9%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>36</b> 140.0%	<b>15</b> -21.1%	<b>19</b> -5.0%	<b>64</b> 137.0%	<b>27</b> 0.0%	<b>27</b> 22.7%
¥	Percent of List Change from prior year	<b>95.1%</b> -1.7%	<b>96.7%</b> -2.1%	<b>98.8%</b> 0.7%	<b>95.8%</b> -1.2%	<b>97.0%</b> -0.6%	<b>97.6%</b> -0.2%
	Percent of Original Change from prior year	<b>93.7%</b> -1.9%	<b>95.5%</b> -1.4%	<b>96.9%</b> 0.4%	<b>93.3%</b> -3.2%	<b>96.4%</b> 0.5%	<b>95.9%</b> -0.3%
	Sale Price Change from prior year	<b>175,000</b> -0.4%	<b>175,750</b> 2.2%	<b>171,900</b> 33.3%	<b>176,000</b> 3.5%	<b>170,000</b> 3.0%	<b>165,000</b> 26.2%
	<b>List Price of Actives</b> Change from prior year	<b>213,700</b> 15.6%	<b>184,900</b> 5.7%	<b>175,000</b> 49.6%	N/A	N/A	N/A
Median	<b>Days on Market</b> Change from prior year	<b>7</b> 0.0%	<b>7</b> 40.0%	<b>5</b> 0.0%	<b>11</b> 57.1%	<b>7</b> 0.0%	<b>7</b> 16.7%
2	Percent of List Change from prior year	<b>98.2%</b> 1.3%	<b>96.9%</b> -2.3%	<b>99.2%</b> 0.6%	<b>98.1%</b> -1.7%	<b>99.8%</b> 1.0%	<b>98.8%</b> 0.1%
	Percent of Original Change from prior year	<b>98.2%</b> 1.3%	<b>96.9%</b> -2.3%	<b>99.2%</b> 2.0%	<b>96.2%</b> -1.7%	<b>97.9%</b> 0.2%	<b>97.7%</b> -0.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





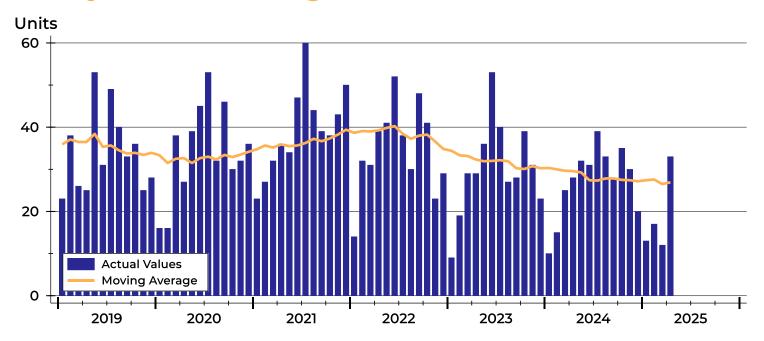
# **South Region Closed Listings Analysis**

	mmary Statistics Closed Listings	2025	April 2024	Change	2025	ear-to-Dat 2024	te Change
Clc	sed Listings	33	28	17.9%	75	78	-3.8%
Vo	lume (1,000s)	7,030	5,297	32.7%	15,583	14,431	8.0%
Мс	onths' Supply	2.4	1.1	118.2%	N/A	N/A	N/A
	Sale Price	213,036	189,164	12.6%	207,775	185,015	12.3%
age	Days on Market	36	15	140.0%	64	27	137.0%
Averag	Percent of List	95.1%	96.7%	-1.7%	95.8%	97.0%	-1.2%
	Percent of Original	93.7%	95.5%	-1.9%	93.3%	96.4%	-3.2%
	Sale Price	175,000	175,750	-0.4%	176,000	170,000	3.5%
dian	Days on Market	7	7	0.0%	11	7	57.1%
Med	Percent of List	98.2%	96.9%	1.3%	98.1%	99.8%	-1.7%
	Percent of Original	98.2%	96.9%	1.3%	96.2%	97.9%	-1.7%

A total of 33 homes sold in South Region in April, up from 28 units in April 2024. Total sales volume rose to \$7.0 million compared to \$5.3 million in the previous year.

The median sales price in April was \$175,000, down 0.4% compared to the prior year. Median days on market was 7 days, down from 18 days in March, but similar to April 2024.

#### **History of Closed Listings**

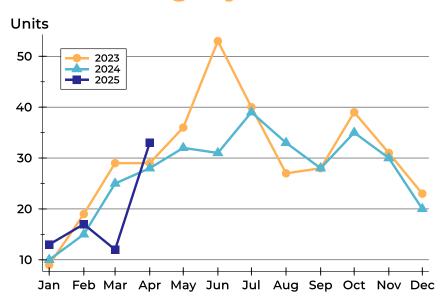






## **South Region Closed Listings Analysis**

#### **Closed Listings by Month**



Month	2023	2024	2025
January	9	10	13
February	19	15	17
March	29	25	12
April	29	28	33
May	36	32	
June	53	31	
July	40	39	
August	27	33	
September	28	28	
October	39	35	
November	31	30	
December	23	20	

#### **Closed Listings by Price Range**

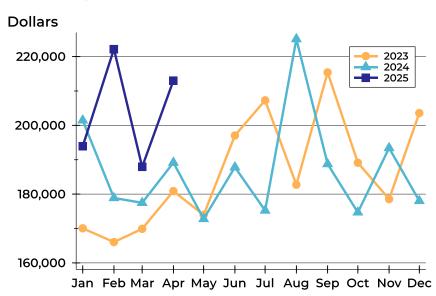
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as <sup>9</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	9.1%	1.7	32,667	27,000	12	7	72.2%	78.0%	71.0%	74.2%
\$50,000-\$99,999	6	18.2%	0.6	77,833	79,500	79	75	94.6%	95.2%	91.1%	90.9%
\$100,000-\$124,999	1	3.0%	0.6	114,900	114,900	1	1	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	5	15.2%	1.7	139,854	137,900	30	18	98.1%	98.5%	97.9%	98.6%
\$150,000-\$174,999	1	3.0%	2.5	154,113	154,113	166	166	97.0%	97.0%	88.6%	88.6%
\$175,000-\$199,999	3	9.1%	2.3	180,883	179,000	64	5	97.9%	99.3%	96.4%	99.3%
\$200,000-\$249,999	4	12.1%	3.6	225,875	230,000	6	6	100.1%	100.7%	100.1%	100.7%
\$250,000-\$299,999	5	15.2%	3.6	276,580	275,000	7	3	97.8%	98.2%	97.8%	98.2%
\$300,000-\$399,999	2	6.1%	2.1	353,500	353,500	2	2	97.9%	97.9%	97.9%	97.9%
\$400,000-\$499,999	1	3.0%	8.0	499,900	499,900	0	0	100.2%	100.2%	100.2%	100.2%
\$500,000-\$749,999	1	3.0%	1.7	670,960	670,960	26	26	93.5%	93.5%	93.5%	93.5%
\$750,000-\$999,999	1	3.0%	12.0	790,000	790,000	91	91	93.1%	93.1%	87.9%	87.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



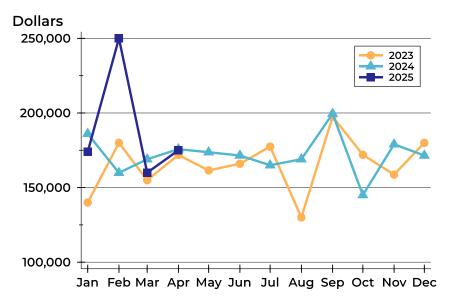


## **South Region Closed Listings Analysis**

#### **Average Price**



Month	2023	2024	2025
January	170,056	201,460	193,901
February	166,053	178,884	222,194
March	169,907	177,468	187,908
April	180,879	189,164	213,036
May	173,943	172,784	
June	197,045	187,827	
July	207,278	175,244	
August	182,759	225,108	
September	215,396	188,762	
October	189,132	174,689	
November	178,562	193,413	
December	203,578	178,025	



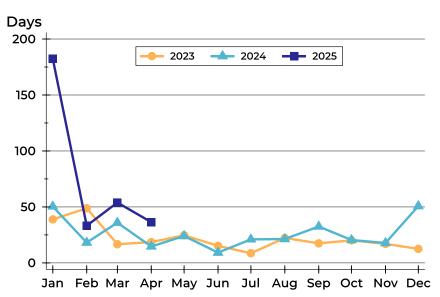
Month	2023	2024	2025
January	140,000	186,100	173,958
February	180,000	159,900	250,000
March	155,000	169,000	160,000
April	171,900	175,750	175,000
May	161,500	173,700	
June	166,000	171,500	
July	177,450	165,000	
August	130,000	169,000	
September	197,500	199,500	
October	172,000	145,000	
November	158,700	179,000	
December	180,000	171,500	





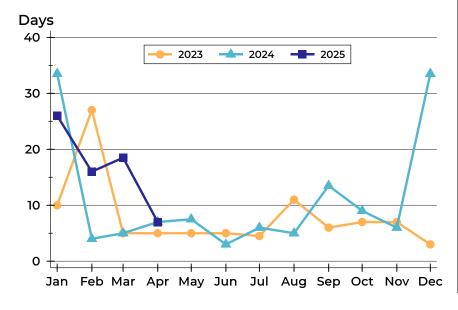
## **South Region Closed Listings Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	39	50	182
February	49	18	33
March	17	36	54
April	19	15	36
May	25	24	
June	15	9	
July	9	21	
August	22	21	
September	18	33	
October	20	20	
November	17	18	
December	13	51	

#### **Median DOM**



Month	2023	2024	2025
January	10	34	26
February	27	4	16
March	5	5	19
April	5	7	7
May	5	8	
June	5	3	
July	5	6	
August	11	5	
September	6	14	
October	7	9	
November	7	6	
December	3	34	





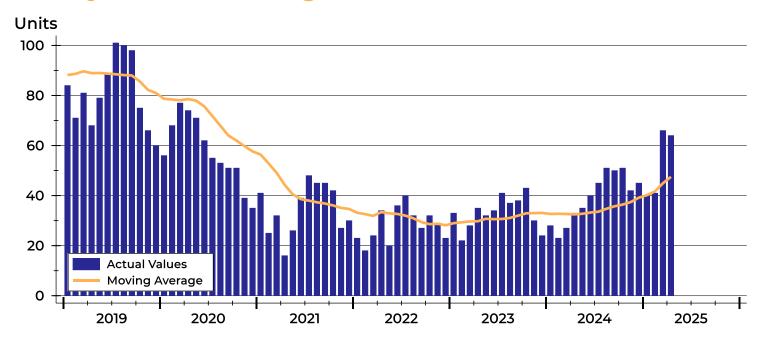
# **South Region Active Listings Analysis**

Summary Statistics for Active Listings		2025	End of April 2024	Change
Act	tive Listings	64	33	93.9%
Vo	lume (1,000s)	15,190	7,246	109.6%
Мс	onths' Supply	2.4	1.1	118.2%
ge	List Price	237,344	219,577	8.1%
Avera	Days on Market	57	70	-18.6%
₹	Percent of Original	98.3%	96.8%	1.5%
_	List Price	213,700	184,900	15.6%
Median	Days on Market	34	34	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 64 homes were available for sale in South Region at the end of April. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of April was \$213,700, up 15.6% from 2024. The typical time on market for active listings was 34 days, down from 34 days a year earlier.

#### **History of Active Listings**

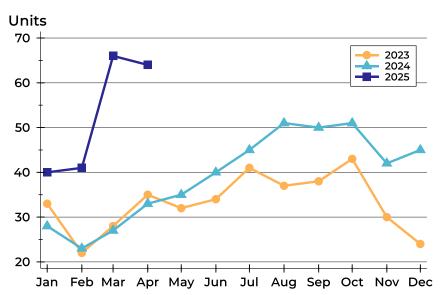






## South Region Active Listings Analysis

### **Active Listings by Month**



Month	2023	2024	2025
January	33	28	40
February	22	23	41
March	28	27	66
April	35	33	64
May	32	35	
June	34	40	
July	41	45	
August	37	51	
September	38	50	
October	43	51	
November	30	42	
December	24	45	

#### **Active Listings by Price Range**

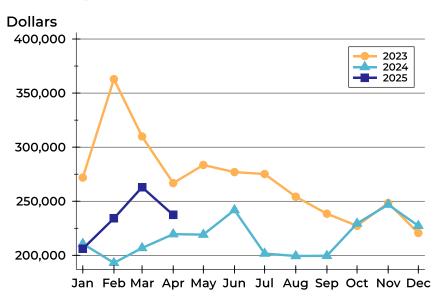
Price Range	Active I Number	istings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	2	3.1%	N/A	12,100	12,100	15	15	100.0%	100.0%
\$25,000-\$49,999	2	3.1%	1.7	35,000	35,000	249	249	100.0%	100.0%
\$50,000-\$99,999	2	3.1%	0.6	89,900	89,900	161	161	93.4%	93.4%
\$100,000-\$124,999	1	1.6%	0.6	119,900	119,900	3	3	100.0%	100.0%
\$125,000-\$149,999	6	9.4%	1.7	140,350	139,200	48	31	98.2%	99.3%
\$150,000-\$174,999	9	14.1%	2.5	165,178	165,900	59	41	98.7%	100.0%
\$175,000-\$199,999	6	9.4%	2.3	185,533	184,450	33	30	97.8%	97.4%
\$200,000-\$249,999	15	23.4%	3.6	227,087	228,900	31	30	98.4%	100.0%
\$250,000-\$299,999	10	15.6%	3.6	270,890	267,450	34	38	98.4%	100.0%
\$300,000-\$399,999	5	7.8%	2.1	350,380	340,000	56	28	98.8%	100.0%
\$400,000-\$499,999	4	6.3%	8.0	457,475	462,500	110	105	97.6%	97.9%
\$500,000-\$749,999	1	1.6%	1.7	699,900	699,900	231	231	93.4%	93.4%
\$750,000-\$999,999	1	1.6%	12.0	957,320	957,320	51	51	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



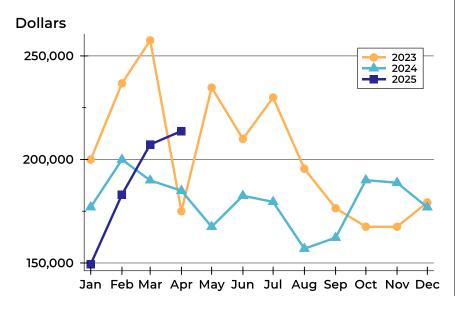


## South Region Active Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	271,926	210,704	206,062
February	362,877	193,028	234,185
March	309,907	206,807	262,997
April	266,806	219,577	237,344
May	283,563	219,176	
June	276,956	241,898	
July	275,188	201,665	
August	254,205	199,405	
September	238,491	199,601	
October	227,314	229,471	
November	248,407	246,912	
December	220,708	227,329	



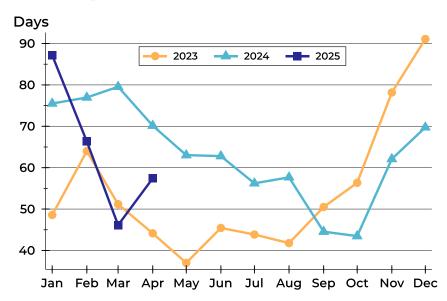
Month	2023	2024	2025
January	199,900	176,950	149,400
February	236,750	199,900	183,000
March	257,500	189,900	207,200
April	175,000	184,900	213,700
May	234,700	167,500	
June	209,900	182,450	
July	229,900	179,500	
August	195,500	156,900	
September	176,450	162,200	
October	167,500	190,000	
November	167,500	188,750	
December	179,250	176,900	





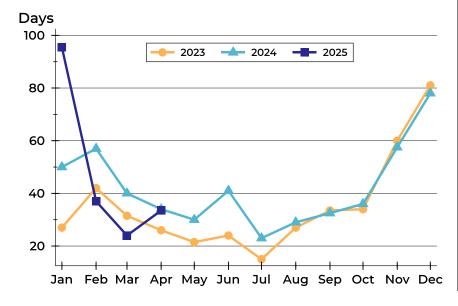
## South Region Active Listings Analysis

#### **Average DOM**



Month	2023	2024	2025
January	49	76	87
February	64	77	66
March	51	80	46
April	44	70	57
May	37	63	
June	45	63	
July	44	56	
August	42	58	
September	51	45	
October	56	43	
November	78	62	
December	91	70	

#### **Median DOM**



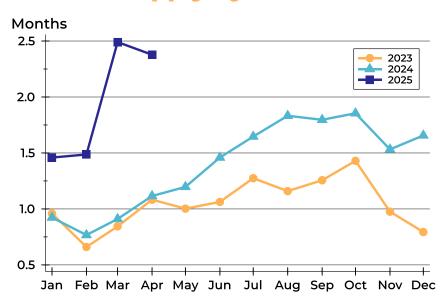
Month	2023	2024	2025
January	27	50	96
February	42	57	37
March	32	40	24
April	26	34	34
May	22	30	
June	24	41	
July	15	23	
August	27	29	
September	34	33	
October	34	36	
November	60	58	
December	81	78	





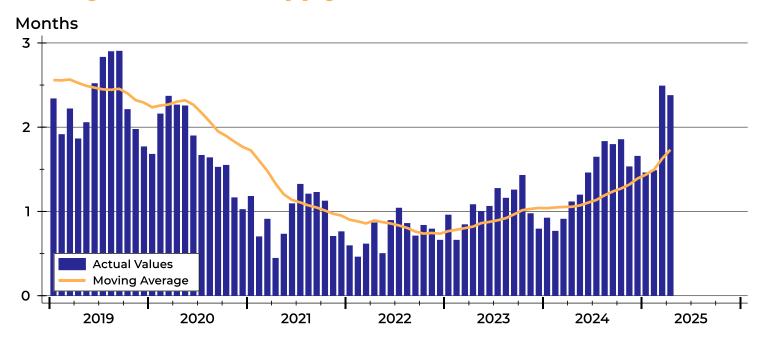
## **South Region Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2023	2024	2025
January	1.0	0.9	1.5
February	0.7	0.8	1.5
March	0.8	0.9	2.5
April	1.1	1.1	2.4
May	1.0	1.2	
June	1.1	1.5	
July	1.3	1.6	
August	1.2	1.8	
September	1.3	1.8	
October	1.4	1.9	
November	1.0	1.5	
December	0.8	1.7	

#### **History of Month's Supply**







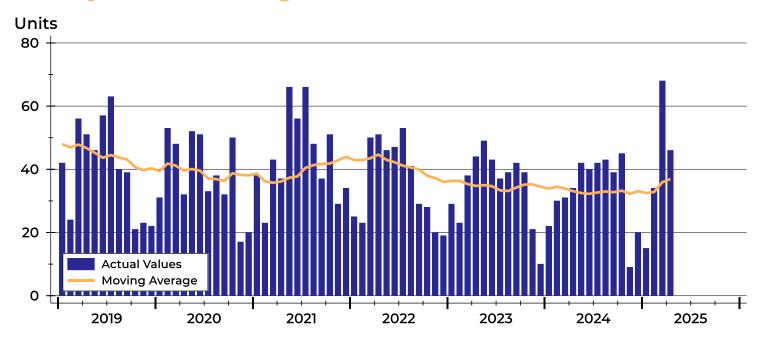
## South Region New Listings Analysis

	mmary Statistics New Listings	2025	April 2024	Change
£	New Listings	46	34	35.3%
Month	Volume (1,000s)	10,655	7,454	42.9%
Current	Average List Price	231,626	219,243	5.6%
Cu	Median List Price	219,950	169,000	30.1%
ē	New Listings	163	117	39.3%
o-Da	Volume (1,000s)	39,121	23,892	63.7%
Year-to-Date	Average List Price	240,004	204,204	17.5%
λ	Median List Price	209,900	172,500	21.7%

A total of 46 new listings were added in South Region during April, up 35.3% from the same month in 2024. Year-to-date South Region has seen 163 new listings.

The median list price of these homes was \$219,950 up from \$169,000 in 2024.

#### **History of New Listings**

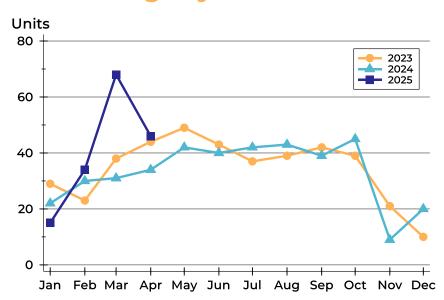






## South Region New Listings Analysis

#### **New Listings by Month**



Month	2023	2024	2025
January	29	22	15
February	23	30	34
March	38	31	68
April	44	34	46
May	49	42	
June	43	40	
July	37	42	
August	39	43	
September	42	39	
October	39	45	
November	21	9	
December	10	20	

#### **New Listings by Price Range**

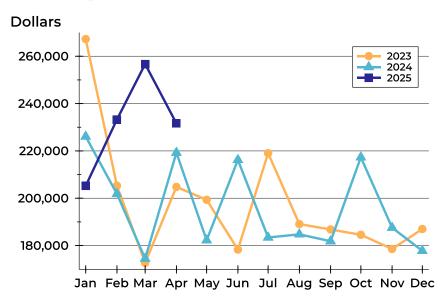
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	2	4.3%	12,100	12,100	21	21	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.2%	92,500	92,500	5	5	102.7%	102.7%
\$100,000-\$124,999	2	4.3%	117,445	117,445	2	2	100.0%	100.0%
\$125,000-\$149,999	5	10.9%	136,440	139,900	14	13	99.0%	100.0%
\$150,000-\$174,999	4	8.7%	156,950	154,950	8	8	104.4%	100.0%
\$175,000-\$199,999	5	10.9%	189,640	189,900	17	15	97.8%	97.5%
\$200,000-\$249,999	10	21.7%	224,820	222,450	15	11	99.1%	100.0%
\$250,000-\$299,999	7	15.2%	274,000	269,000	14	12	98.7%	100.0%
\$300,000-\$399,999	7	15.2%	359,129	360,000	13	14	99.6%	100.0%
\$400,000-\$499,999	3	6.5%	454,967	450,000	17	16	98.2%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



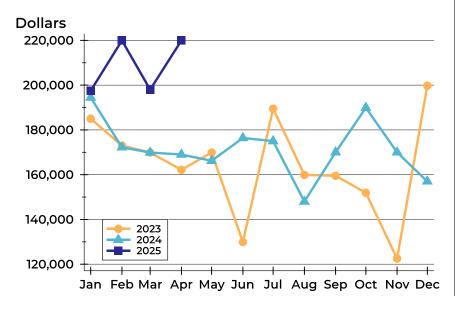


## South Region New Listings Analysis

#### **Average Price**



Month	2023	2024	2025
January	267,281	226,082	205,213
February	205,309	201,823	233,273
March	172,682	174,489	256,711
April	204,777	219,243	231,626
May	199,347	182,243	
June	178,316	216,213	
July	219,032	183,405	
August	189,077	184,751	
September	186,808	181,836	
October	184,555	217,304	
November	178,557	187,578	
December	187,000	177,775	



Month	2023	2024	2025
January	185,000	194,450	197,500
February	173,000	172,200	219,950
March	169,900	169,900	198,000
April	162,150	169,000	219,950
May	169,900	166,200	
June	129,900	176,400	
July	189,500	175,000	
August	159,900	148,000	
September	159,500	170,000	
October	151,900	189,900	
November	122,500	170,000	
December	199,750	157,000	





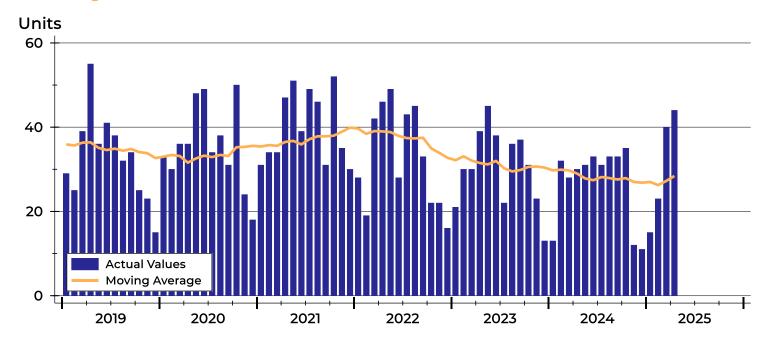
## South Region Contracts Written Analysis

	mmary Statistics Contracts Written	2025	April 2024	Change	Y025	ear-to-Dat 2024	te Change
Со	ntracts Written	44	30	46.7%	122	103	18.4%
Vo	ume (1,000s)	11,443	6,258	82.9%	29,150	20,268	43.8%
ge	Sale Price	260,066	208,602	24.7%	238,933	196,780	21.4%
Avera	Days on Market	27	27	0.0%	30	23	30.4%
¥	Percent of Original	97.0%	95.1%	2.0%	95.9%	96.8%	-0.9%
=	Sale Price	202,450	171,950	17.7%	195,950	169,900	15.3%
Median	Days on Market	14	6	133.3%	9	5	80.0%
Σ	Percent of Original	100.0%	100.0%	0.0%	98.7%	100.0%	-1.3%

A total of 44 contracts for sale were written in South Region during the month of April, up from 30 in 2024. The median list price of these homes was \$202,450, up from \$171,950 the prior year.

Half of the homes that went under contract in April were on the market less than 14 days, compared to 6 days in April 2024.

#### **History of Contracts Written**

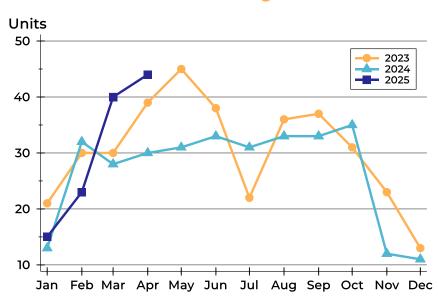






## South Region Contracts Written Analysis

### **Contracts Written by Month**



Month	2023	2024	2025
January	21	13	15
February	30	32	23
March	30	28	40
April	39	30	44
May	45	31	
June	38	33	
July	22	31	
August	36	33	
September	37	33	
October	31	35	
November	23	12	
December	13	11	

#### **Contracts Written by Price Range**

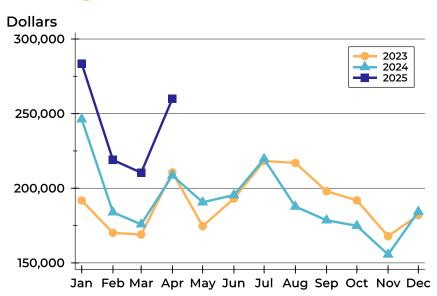
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as <sup>o</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.5%	39,450	39,450	14	14	69.4%	69.4%
\$50,000-\$99,999	5	11.4%	77,440	69,900	63	41	97.4%	100.0%
\$100,000-\$124,999	1	2.3%	119,900	119,900	2	2	100.0%	100.0%
\$125,000-\$149,999	2	4.5%	134,950	134,950	4	4	100.0%	100.0%
\$150,000-\$174,999	5	11.4%	158,140	158,900	47	11	98.8%	97.0%
\$175,000-\$199,999	7	15.9%	191,457	189,900	23	21	99.5%	100.0%
\$200,000-\$249,999	8	18.2%	222,588	218,900	19	26	98.3%	99.5%
\$250,000-\$299,999	4	9.1%	268,950	269,450	39	41	94.4%	95.6%
\$300,000-\$399,999	7	15.9%	360,400	359,900	14	7	98.4%	100.0%
\$400,000-\$499,999	2	4.5%	444,900	444,900	11	11	98.4%	98.4%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	ī	2.3%	2,187,000	2,187,000	22	22	100.0%	100.0%



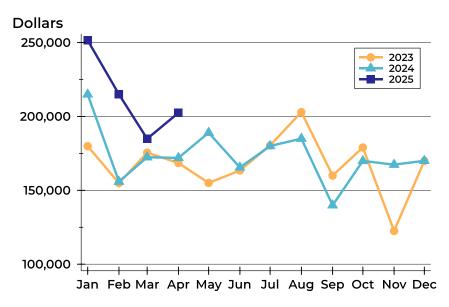


## **South Region Contracts Written Analysis**

#### **Average Price**



Month	2023	2024	2025
January	191,810	246,292	283,567
February	170,138	183,925	218,978
March	168,947	175,818	210,424
April	210,605	208,602	260,066
May	174,631	190,606	
June	193,063	195,429	
July	218,305	219,655	
August	216,978	187,733	
September	198,022	178,555	
October	191,890	174,826	
November	167,896	155,617	
December	182,000	184,309	



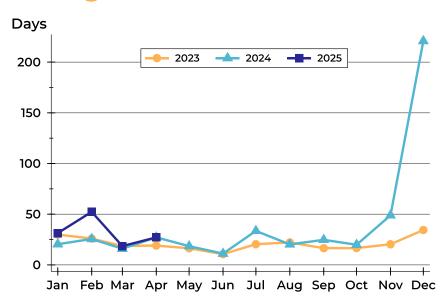
Month	2023	2024	2025
January	179,900	214,900	251,500
February	154,900	155,900	215,000
March	175,500	172,400	184,900
April	168,500	171,950	202,450
May	155,000	189,000	
June	163,450	165,500	
July	180,400	180,000	
August	202,950	185,000	
September	160,000	139,900	
October	179,000	169,900	
November	122,500	167,400	
December	169,900	170,000	





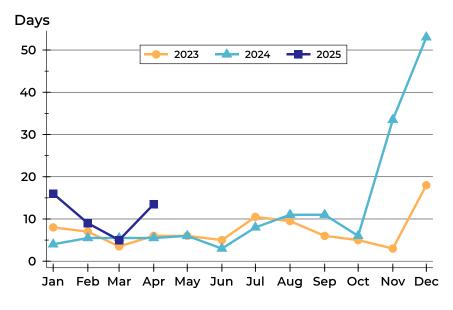
## **South Region Contracts Written Analysis**

#### **Average DOM**



Month	2023	2024	2025
January	30	20	31
February	26	26	52
March	19	16	19
April	19	27	27
May	16	18	
June	11	11	
July	20	34	
August	22	20	
September	16	25	
October	17	20	
November	20	49	
December	34	221	

#### **Median DOM**



Month	2023	2024	2025
January	8	4	16
February	7	6	9
March	4	6	5
April	6	6	14
May	6	6	
June	5	3	
July	11	8	
August	10	11	
September	6	11	
October	5	6	
November	3	34	
December	18	53	





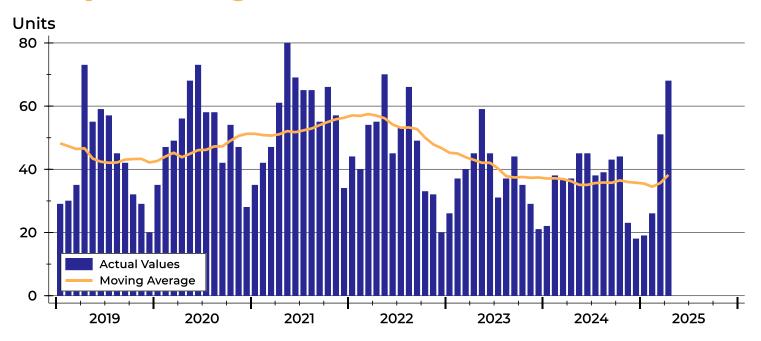
## South Region Pending Contracts Analysis

	mmary Statistics Pending Contracts	2025	End of April 2024	Change
Pe	nding Contracts	68	37	83.8%
Vo	lume (1,000s)	16,692	6,819	144.8%
ge	List Price	245,463	184,293	33.2%
Avera	Days on Market	23	28	-17.9%
Ą	Percent of Original	98.4%	98.4%	0.0%
2	List Price	193,700	159,900	21.1%
Media	Days on Market	7	8	-12.5%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 68 listings in South Region had contracts pending at the end of April, up from 37 contracts pending at the end of April 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**

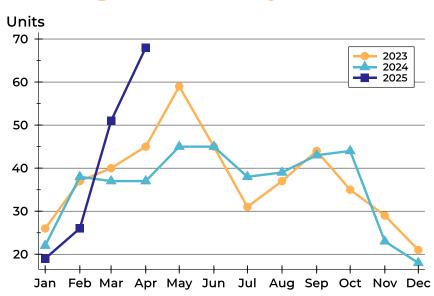






## South Region Pending Contracts Analysis

#### **Pending Contracts by Month**



Month	2023	2024	2025
January	26	22	19
February	37	38	26
March	40	37	51
April	45	37	68
May	59	45	
June	45	45	
July	31	38	
August	37	39	
September	44	43	
October	35	44	
November	29	23	
December	21	18	

#### **Pending Contracts by Price Range**

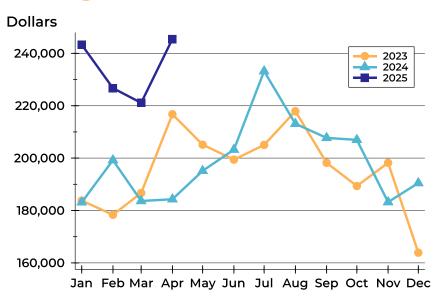
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.5%	35,000	35,000	2	2	100.0%	100.0%
\$50,000-\$99,999	9	13.2%	75,678	69,900	72	41	93.6%	99.3%
\$100,000-\$124,999	3	4.4%	119,333	119,600	4	4	100.0%	100.0%
\$125,000-\$149,999	4	5.9%	135,850	134,950	3	3	100.0%	100.0%
\$150,000-\$174,999	8	11.8%	159,550	159,450	22	15	101.8%	100.0%
\$175,000-\$199,999	13	19.1%	189,877	189,900	17	8	99.5%	100.0%
\$200,000-\$249,999	9	13.2%	220,578	217,900	17	25	98.5%	100.0%
\$250,000-\$299,999	8	11.8%	280,063	275,400	23	11	97.0%	99.2%
\$300,000-\$399,999	8	11.8%	362,838	362,450	13	7	98.6%	100.0%
\$400,000-\$499,999	3	4.4%	442,933	439,900	10	10	97.5%	96.8%
\$500,000-\$749,999	1	1.5%	685,000	685,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.5%	2,187,000	2,187,000	22	22	100.0%	100.0%



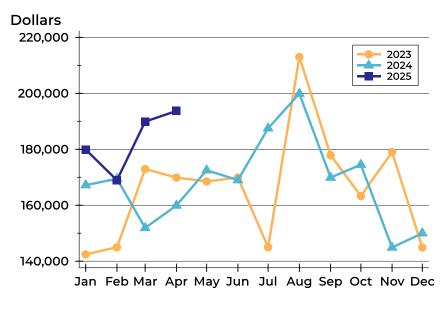


## South Region Pending Contracts Analysis

#### **Average Price**



Month	2023	2024	2025
January	183,785	183,114	243,305
February	178,362	199,218	226,715
March	186,702	183,632	221,097
April	216,731	184,293	245,463
May	205,136	195,138	
June	199,416	203,234	
July	205,029	233,192	
August	217,905	213,126	
September	198,211	207,723	
October	189,350	206,968	
November	198,207	183,204	
December	163,905	190,483	



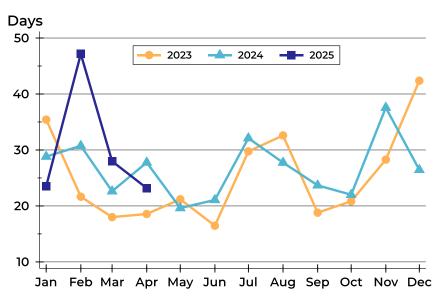
Month	2023	2024	2025
January	142,450	167,200	179,900
February	145,000	169,450	168,950
March	172,950	151,900	189,900
April	169,900	159,900	193,700
May	168,500	172,500	
June	169,900	169,000	
July	145,000	187,500	
August	213,000	199,900	
September	177,900	169,900	
October	163,300	174,500	
November	179,000	144,900	
December	144,900	150,000	





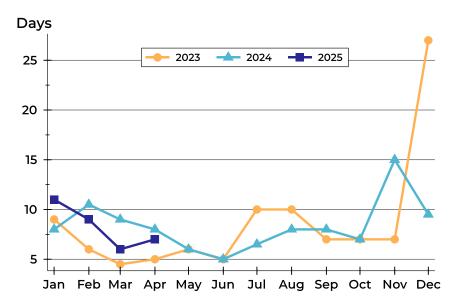
## South Region Pending Contracts Analysis

#### **Average DOM**



Month	2023	2024	2025
January	35	29	24
February	22	31	47
March	18	23	28
April	19	28	23
May	21	20	
June	16	21	
July	30	32	
August	33	28	
September	19	24	
October	21	22	
November	28	38	
December	42	26	

#### **Median DOM**



Month	2023	2024	2025
January	9	8	11
February	6	11	9
March	5	9	6
April	5	8	7
May	6	6	
June	5	5	
July	10	7	
August	10	8	
September	7	8	
October	7	7	
November	7	15	
December	27	10	