

November 2024 NE Kansas Market Statistics

- NE Kansas System Total (print pages 2 through 23)
- Brown County (*print pages 24 through 45*)
- Nemaha County (print pages 46 through 67)

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Northeast Kansas Housing Report





Northeast Kansas Home Sales Fell in November

Total home sales in the Northeast Kansas MLS system fell last month to 10 units, compared to 18 units in November 2023. Total sales volume was \$1.9 million, down from a year earlier.

The median sale price in November was \$157,500, up from \$144,000 a year earlier. Homes that sold in November were typically on the market for 37 days and sold for 100.0% of their list prices.

Northeast Kansas Active Listings Up at End of November

The total number of active listings in the Northeast Kansas MLS system at the end of November was 43 units, up from 30 at the same point in 2023. This represents a 4.6 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$209.000.

During November, a total of 4 contracts were written up from 3 in November 2023. At the end of the month, there were 8 contracts still pending.

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Northeast Kansas Summary Statistics

| | vember MLS Statistics ree-year History | 2024 | urrent Mont 2023 | h 2022 | 2024 | Year-to-Date 2023 | 2022 |
|---------|--|------------------------|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| | ome Sales ange from prior year | 10 -44.4% | 18 350.0% | 4 -73.3% | 104 -22.4% | 134 30.1% | 103 -1.9% |
| | tive Listings ange from prior year | 43 43.3% | 30 -18.9% | 37 8.8% | N/A | N/A | N/A |
| | onths' Supply ange from prior year | 4.6 84.0% | 2.5 -35.9% | 3.9 14.7% | N/A | N/A | N/A |
| | ew Listings ange from prior year | 12 -7.7% | 13 -13.3% | 15 200.0% | 134 -17.8% | 163 3.8% | 157 12.1% |
| | ntracts Written ange from prior year | 4 33.3% | 3 -70.0% | 10 42.9% | 105 -18.6% | 129 13.2% | 114 8.6% |
| | nding Contracts ange from prior year | 8 0.0% | 8 -20.0% | 10 -9.1% | N/A | N/A | N/A |
| | les Volume (1,000s) ange from prior year | 1,901 -20.4% | 2,387 322.5% | 565 -68.1% | 15,841 -19.0% | 19,555 22.7% | 15,936 48.6% |
| | Sale Price Change from prior year | 190,100 43.4% | 132,583 -6.1% | 141,125 19.4% | 152,318 4.4% | 145,936 -5.7% | 154,715 51.5% |
| | List Price of Actives Change from prior year | 225,014 57.0% | 143,290 4.1% | 137,617 31.3% | N/A | N/A | N/A |
| Average | Days on Market Change from prior year | 39 -45.8% | 72 46.9% | 49 14.0% | 67 34.0% | 50 25.0% | 40 -40.3% |
| • | Percent of List Change from prior year | 96.9% 0.2% | 96.7% 0.5% | 96.2% 0.4% | 94.1% -0.4% | 94.5% -2.2% | 96.6% 0.2% |
| | Percent of Original Change from prior year | 94.9% 9.5% | 86.7% -3.9% | 90.2% -4.7% | 91.0% -0.2% | 91.2% -4.0% | 95.0% 0.5% |
| | Sale Price Change from prior year | 157,500 9.4% | 144,000 32.1% | 109,000 45.3% | 147,750 9.4% | 135,000 0.4% | 134,500 64.0% |
| | List Price of Actives Change from prior year | 209,000 72.7% | 121,000 -3.2% | 125,000 47.5% | N/A | N/A | N/A |
| Median | Days on Market Change from prior year | 37 2.8% | 36 16.1% | 31 40.9% | 34 30.8% | 26 85.7% | 14 -51.7% |
| 2 | Percent of List Change from prior year | 100.0% 2.5% | 97.6% 0.9% | 96.7% 0.4% | 96.9% -0.5% | 97.4% -0.5% | 97.9% -0.6% |
| | Percent of Original Change from prior year | 100.0% 12.4% | 89.0% -8.0% | 96.7% 0.4% | 95.1% 0.4% | 94.7% -2.4% | 97.0% 2.1% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



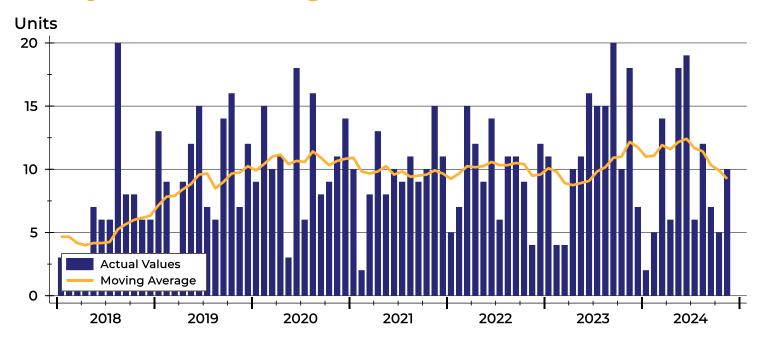
Northeast Kansas Closed Listings Analysis

| | mmary Statistics Closed Listings | 2024 | November 2023 | Change | Yo 2024 | ear-to-Dat 2023 | te Change |
|--------|-------------------------------------|---------|------------------|--------|------------|--------------------|--------------|
| Clo | sed Listings | 10 | 18 | -44.4% | 104 | 134 | -22.4% |
| Vo | lume (1,000s) | 1,901 | 2,387 | -20.4% | 15,841 | 19,555 | -19.0% |
| Мс | onths' Supply | 4.6 | 2.5 | 84.0% | N/A | N/A | N/A |
| | Sale Price | 190,100 | 132,583 | 43.4% | 152,318 | 145,936 | 4.4% |
| age | Days on Market | 39 | 72 | -45.8% | 67 | 50 | 34.0% |
| Averag | Percent of List | 96.9% | 96.7% | 0.2% | 94.1% | 94.5% | -0.4% |
| | Percent of Original | 94.9% | 86.7% | 9.5% | 91.0% | 91.2% | -0.2% |
| | Sale Price | 157,500 | 144,000 | 9.4% | 147,750 | 135,000 | 9.4% |
| ian | Days on Market | 37 | 36 | 2.8% | 34 | 26 | 30.8% |
| Median | Percent of List | 100.0% | 97.6% | 2.5% | 96.9% | 97.4% | -0.5% |
| | Percent of Original | 100.0% | 89.0% | 12.4% | 95.1% | 94.7% | 0.4% |

A total of 10 homes sold in the Northeast Kansas MLS system in November, down from 18 units in November 2023. Total sales volume fell to \$1.9 million compared to \$2.4 million in the previous year.

The median sales price in November was \$157,500, up 9.4% compared to the prior year. Median days on market was 37 days, down from 40 days in October, but up from 36 in November 2023.

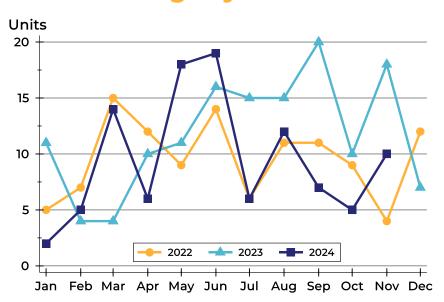
History of Closed Listings





Northeast Kansas Closed Listings Analysis

Closed Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 5 | 11 | 2 |
| February | 7 | 4 | 5 |
| March | 15 | 4 | 14 |
| April | 12 | 10 | 6 |
| May | 9 | 11 | 18 |
| June | 14 | 16 | 19 |
| July | 6 | 15 | 6 |
| August | 11 | 15 | 12 |
| September | 11 | 20 | 7 |
| October | 9 | 10 | 5 |
| November | 4 | 18 | 10 |
| December | 12 | 7 | |

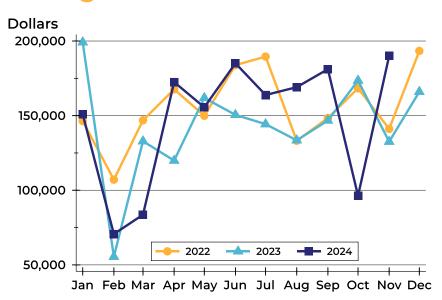
Closed Listings by Price Range

| Price Range | | les Percent | Months' Supply | Sale Average | Price Median | Days or Avg. | Market Med. | Price as Avg. | % of List Med. | Price as ^o Avg. | % of Orig. Med. |
|---------------------|---|----------------|-------------------|-------------------|-----------------|-----------------|----------------|------------------|-------------------|-------------------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 30.0% | 2.4 | 63,333 | 65,000 | 62 | 54 | 92.2% | 100.0% | 92.2% | 100.0% |
| \$100,000-\$124,999 | 1 | 10.0% | 3.4 | 117,000 | 117,000 | 33 | 33 | 102.6% | 102.6% | 102.6% | 102.6% |
| \$125,000-\$149,999 | 1 | 10.0% | 15.4 | 140,000 | 140,000 | 0 | 0 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 10.0% | 1.1 | 175,000 | 175,000 | 38 | 38 | 100.0% | 100.0% | 97.8% | 97.8% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 20.0% | 8.0 | 265,000 | 265,000 | 40 | 40 | 95.1% | 95.1% | 86.1% | 86.1% |
| \$300,000-\$399,999 | 1 | 10.0% | 8.0 | 300,000 | 300,000 | 6 | 6 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$400,000-\$499,999 | 1 | 10.0% | 8.0 | 449,000 | 449,000 | 46 | 46 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



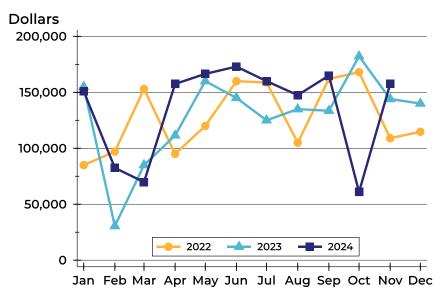
Northeast Kansas Closed Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 146,400 | 199,136 | 151,000 |
| February | 107,143 | 55,500 | 70,660 |
| March | 146,900 | 132,875 | 83,625 |
| April | 167,667 | 119,900 | 172,500 |
| May | 149,944 | 161,873 | 155,606 |
| June | 183,857 | 150,525 | 185,095 |
| July | 189,583 | 144,310 | 163,833 |
| August | 133,191 | 133,480 | 169,075 |
| September | 148,409 | 146,755 | 181,143 |
| October | 168,333 | 173,500 | 96,280 |
| November | 141,125 | 132,583 | 190,100 |
| December | 193,358 | 165,993 | |

Median Price

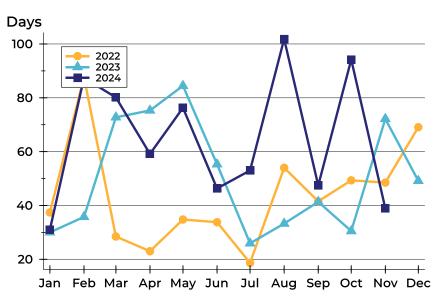


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 85,000 | 155,000 | 151,000 |
| February | 97,000 | 30,500 | 82,500 |
| March | 153,000 | 85,000 | 69,813 |
| April | 95,000 | 111,500 | 157,500 |
| May | 120,000 | 160,000 | 166,500 |
| June | 160,000 | 145,000 | 173,000 |
| July | 158,750 | 125,000 | 160,000 |
| August | 105,000 | 135,000 | 147,450 |
| September | 162,000 | 133,500 | 165,000 |
| October | 168,000 | 182,250 | 61,000 |
| November | 109,000 | 144,000 | 157,500 |
| December | 114,750 | 140,000 | |



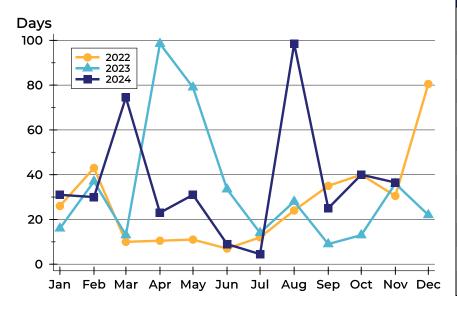
Northeast Kansas Closed Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 37 | 30 | 31 |
| February | 88 | 36 | 87 |
| March | 28 | 73 | 80 |
| April | 23 | 75 | 59 |
| May | 35 | 84 | 76 |
| June | 34 | 55 | 46 |
| July | 19 | 26 | 53 |
| August | 54 | 33 | 102 |
| September | 42 | 41 | 47 |
| October | 49 | 31 | 94 |
| November | 49 | 72 | 39 |
| December | 69 | 49 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 26 | 16 | 31 |
| February | 43 | 37 | 30 |
| March | 10 | 13 | 75 |
| April | 11 | 99 | 23 |
| May | 11 | 79 | 31 |
| June | 7 | 34 | 9 |
| July | 12 | 14 | 5 |
| August | 24 | 28 | 99 |
| September | 35 | 9 | 25 |
| October | 40 | 13 | 40 |
| November | 31 | 36 | 37 |
| December | 81 | 22 | |



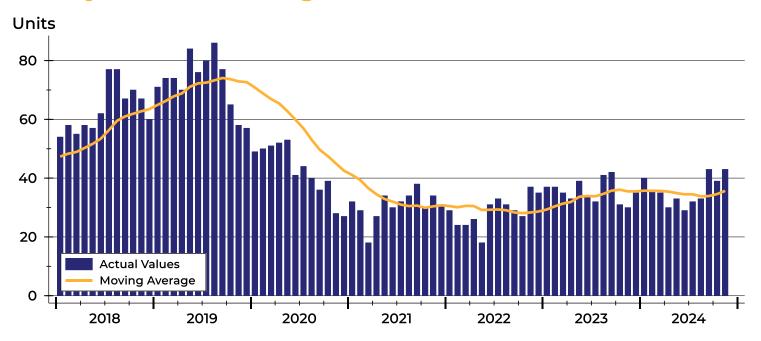
Northeast Kansas Active Listings Analysis

| | mmary Statistics Active Listings | En 2024 | d of Noveml 2023 | oer Change |
|-----------------|-------------------------------------|------------|---------------------|---------------|
| Ac | tive Listings | 43 | 30 | 43.3% |
| Volume (1,000s) | | 9,676 | 4,299 | 125.1% |
| Мс | onths' Supply | 4.6 | 2.5 | 84.0% |
| ge | List Price | 225,014 | 143,290 | 57.0% |
| Avera | Days on Market | 107 | 109 | -1.8% |
| ¥ | Percent of Original | 95.5% | 94.3% | 1.3% |
| _ | List Price | 209,000 | 121,000 | 72.7% |
| Median | Days on Market | 78 | 82 | -4.9% |
| Σ | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 43 homes were available for sale in the Northeast Kansas MLS system at the end of November. This represents a 4.6 months' supply of active listings.

The median list price of homes on the market at the end of November was \$209,000, up 72.7% from 2023. The typical time on market for active listings was 78 days, down from 82 days a year earlier.

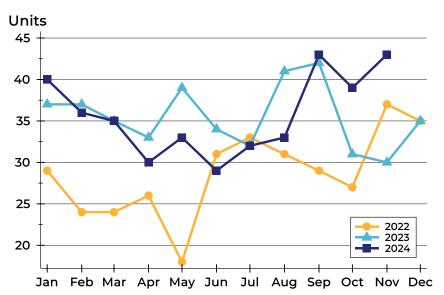
History of Active Listings





Northeast Kansas Active Listings Analysis

Active Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 29 | 37 | 40 |
| February | 24 | 37 | 36 |
| March | 24 | 35 | 35 |
| April | 26 | 33 | 30 |
| May | 18 | 39 | 33 |
| June | 31 | 34 | 29 |
| July | 33 | 32 | 32 |
| August | 31 | 41 | 33 |
| September | 29 | 42 | 43 |
| October | 27 | 31 | 39 |
| November | 37 | 30 | 43 |
| December | 35 | 35 | |

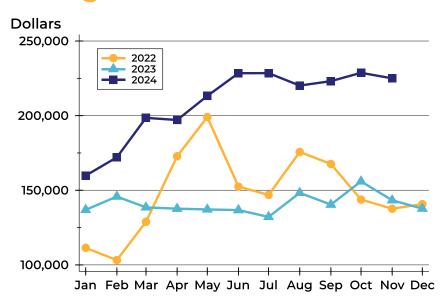
Active Listings by Price Range

| Price Range | Active I Number | Listings Percent | Months' Supply | List I Average | Price Median | Days on Avg. | Market Med. | Price as ^o Avg. | % of Orig. Med. |
|---------------------|--------------------|---------------------|-------------------|-------------------|-----------------|-----------------|----------------|-------------------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 2.3% | N/A | 49,600 | 49,600 | 10 | 10 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 5 | 11.6% | 2.4 | 69,300 | 67,500 | 112 | 52 | 94.7% | 100.0% |
| \$100,000-\$124,999 | 2 | 4.7% | 3.4 | 119,500 | 119,500 | 50 | 50 | 90.0% | 90.0% |
| \$125,000-\$149,999 | 9 | 20.9% | 15.4 | 135,522 | 134,900 | 88 | 72 | 95.9% | 100.0% |
| \$150,000-\$174,999 | 3 | 7.0% | N/A | 170,967 | 169,900 | 57 | 61 | 93.6% | 100.0% |
| \$175,000-\$199,999 | 1 | 2.3% | 1.1 | 175,000 | 175,000 | 19 | 19 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 7 | 16.3% | N/A | 229,486 | 229,000 | 128 | 103 | 96.5% | 96.5% |
| \$250,000-\$299,999 | 6 | 14.0% | 8.0 | 282,500 | 289,999 | 163 | 125 | 96.6% | 99.6% |
| \$300,000-\$399,999 | 6 | 14.0% | 8.0 | 368,917 | 375,000 | 123 | 88 | 95.1% | 98.1% |
| \$400,000-\$499,999 | 2 | 4.7% | 8.0 | 459,500 | 459,500 | 127 | 127 | 97.3% | 97.3% |
| \$500,000-\$749,999 | 1 | 2.3% | N/A | 699,000 | 699,000 | 97 | 97 | 90.4% | 90.4% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



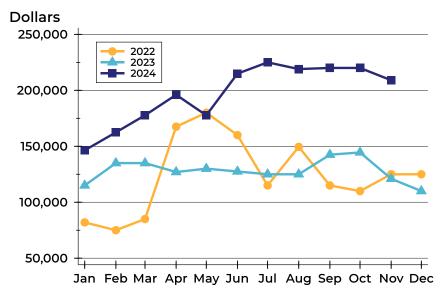
Northeast Kansas Active Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 111,416 | 136,893 | 159,830 |
| February | 103,211 | 145,786 | 172,086 |
| March | 128,861 | 138,526 | 198,523 |
| April | 172,787 | 137,670 | 197,093 |
| May | 199,050 | 137,159 | 213,218 |
| June | 152,458 | 136,712 | 228,445 |
| July | 146,897 | 132,141 | 228,497 |
| August | 175,655 | 148,264 | 220,152 |
| September | 167,621 | 140,396 | 223,130 |
| October | 143,772 | 155,922 | 228,713 |
| November | 137,617 | 143,290 | 225,014 |
| December | 140,701 | 137,709 | |

Median Price

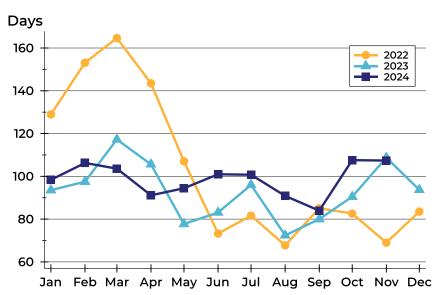


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 82,000 | 115,000 | 146,400 |
| February | 75,000 | 135,000 | 162,450 |
| March | 85,000 | 135,000 | 177,700 |
| April | 167,500 | 127,000 | 196,000 |
| May | 180,000 | 130,000 | 177,700 |
| June | 160,000 | 127,500 | 214,900 |
| July | 115,000 | 125,000 | 225,000 |
| August | 149,500 | 125,000 | 219,000 |
| September | 115,000 | 142,500 | 220,000 |
| October | 110,000 | 144,500 | 220,000 |
| November | 125,000 | 121,000 | 209,000 |
| December | 125,000 | 110,000 | |



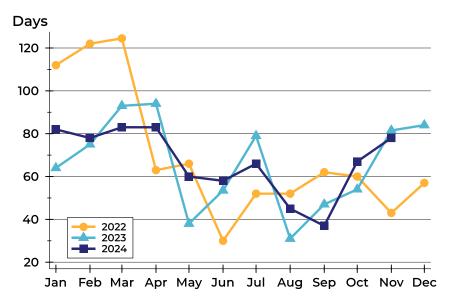
Northeast Kansas Active Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 129 | 94 | 98 |
| February | 153 | 97 | 106 |
| March | 165 | 117 | 104 |
| April | 144 | 106 | 91 |
| May | 107 | 78 | 94 |
| June | 73 | 83 | 101 |
| July | 82 | 96 | 101 |
| August | 68 | 72 | 91 |
| September | 85 | 80 | 84 |
| October | 83 | 90 | 108 |
| November | 69 | 109 | 107 |
| December | 84 | 94 | |

Median DOM

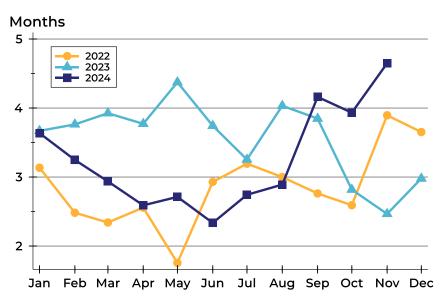


| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 112 | 64 | 82 |
| February | 122 | 75 | 78 |
| March | 125 | 93 | 83 |
| April | 63 | 94 | 83 |
| Мау | 66 | 38 | 60 |
| June | 30 | 54 | 58 |
| July | 52 | 79 | 66 |
| August | 52 | 31 | 45 |
| September | 62 | 47 | 37 |
| October | 60 | 54 | 67 |
| November | 43 | 82 | 78 |
| December | 57 | 84 | |



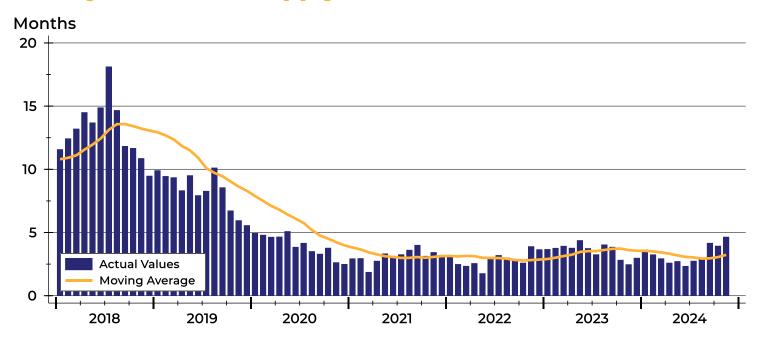
Northeast Kansas Months' Supply Analysis

Months' Supply by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 3.1 | 3.7 | 3.6 |
| February | 2.5 | 3.8 | 3.2 |
| March | 2.3 | 3.9 | 2.9 |
| April | 2.6 | 3.8 | 2.6 |
| May | 1.8 | 4.4 | 2.7 |
| June | 2.9 | 3.7 | 2.3 |
| July | 3.2 | 3.3 | 2.7 |
| August | 3.0 | 4.0 | 2.9 |
| September | 2.8 | 3.8 | 4.2 |
| October | 2.6 | 2.8 | 3.9 |
| November | 3.9 | 2.5 | 4.6 |
| December | 3.7 | 3.0 | |

History of Month's Supply





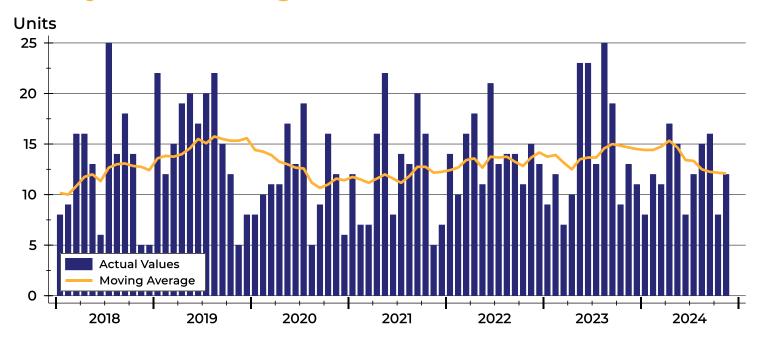
Northeast Kansas New Listings Analysis

| Summary Statistics for New Listings | | 2024 | November 2023 | Change |
|-------------------------------------|--------------------|---------|------------------|--------|
| ţ | New Listings | 12 | 13 | -7.7% |
| Month | Volume (1,000s) | 1,956 | 2,345 | -16.6% |
| Current | Average List Price | 163,033 | 180,423 | -9.6% |
| Cu | Median List Price | 144,950 | 153,000 | -5.3% |
| ē | New Listings | 134 | 163 | -17.8% |
| Year-to-Date | Volume (1,000s) | 25,404 | 24,658 | 3.0% |
| ar-to | Average List Price | 189,581 | 151,277 | 25.3% |
| ۶ | Median List Price | 166,950 | 139,000 | 20.1% |

A total of 12 new listings were added in the Northeast Kansas MLS system during November, down 7.7% from the same month in 2023. Year-to-date the Northeast Kansas MLS system has seen 134 new listings.

The median list price of these homes was \$144,950 down from \$153,000 in 2023.

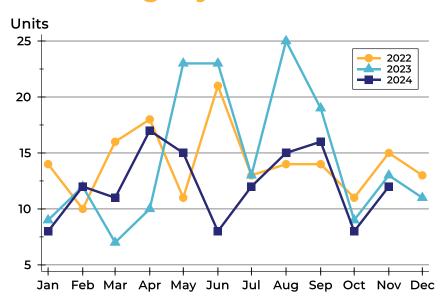
History of New Listings





Northeast Kansas New Listings Analysis

New Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 14 | 9 | 8 |
| February | 10 | 12 | 12 |
| March | 16 | 7 | 11 |
| April | 18 | 10 | 17 |
| May | 11 | 23 | 15 |
| June | 21 | 23 | 8 |
| July | 13 | 13 | 12 |
| August | 14 | 25 | 15 |
| September | 14 | 19 | 16 |
| October | 11 | 9 | 8 |
| November | 15 | 13 | 12 |
| December | 13 | 11 | |

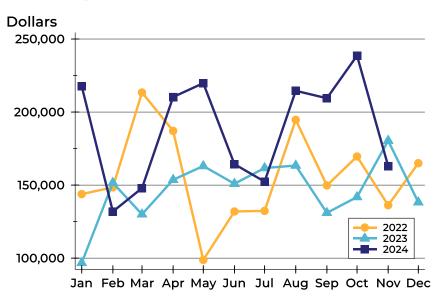
New Listings by Price Range

| Price Range | New L Number | istings Percent | List I Average | Price Median | Days on Avg. | Market Med. | Price as 9 Avg. | % of Orig. Med. |
|---------------------|-----------------|--------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 8.3% | 49,600 | 49,600 | 17 | 17 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 2 | 16.7% | 67,000 | 67,000 | 25 | 25 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 2 | 16.7% | 117,000 | 117,000 | 11 | 11 | 103.0% | 103.0% |
| \$125,000-\$149,999 | 2 | 16.7% | 144,950 | 144,950 | 24 | 24 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 1 | 8.3% | 169,900 | 169,900 | 20 | 20 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 1 | 8.3% | 175,000 | 175,000 | 26 | 26 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 1 | 8.3% | 215,000 | 215,000 | 33 | 33 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 8.3% | 289,999 | 289,999 | 30 | 30 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 1 | 8.3% | 399,000 | 399,000 | 12 | 12 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



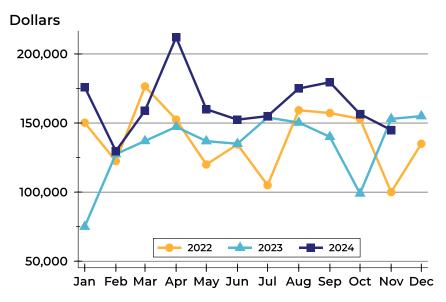
Northeast Kansas New Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 143,857 | 96,778 | 217,750 |
| February | 148,480 | 151,617 | 131,908 |
| March | 213,400 | 130,000 | 147,955 |
| April | 187,106 | 153,650 | 210,306 |
| May | 98,818 | 163,081 | 219,793 |
| June | 131,967 | 150,943 | 164,350 |
| July | 132,369 | 161,715 | 152,400 |
| August | 194,664 | 163,402 | 214,560 |
| September | 149,786 | 131,005 | 209,494 |
| October | 169,591 | 141,867 | 238,625 |
| November | 136,260 | 180,423 | 163,033 |
| December | 165,015 | 138,255 | |

Median Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 150,250 | 75,000 | 176,000 |
| February | 122,450 | 127,500 | 129,750 |
| March | 176,500 | 137,000 | 159,000 |
| April | 152,500 | 147,250 | 212,000 |
| May | 120,000 | 136,900 | 160,000 |
| June | 134,500 | 135,000 | 152,450 |
| July | 105,000 | 154,000 | 155,000 |
| August | 159,250 | 150,350 | 175,000 |
| September | 157,250 | 140,000 | 179,500 |
| October | 153,000 | 99,000 | 156,500 |
| November | 100,000 | 153,000 | 144,950 |
| December | 135,000 | 155,000 | |



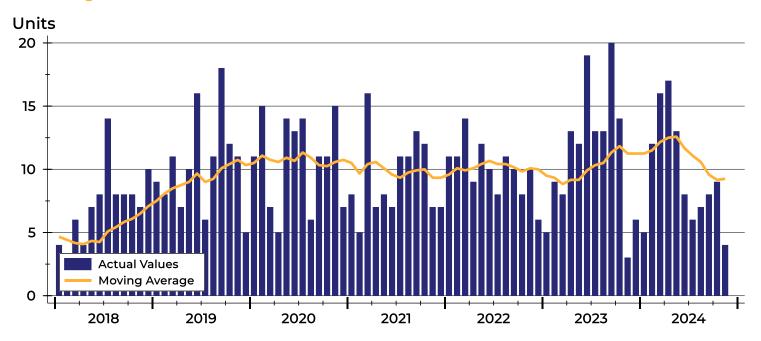
Northeast Kansas Contracts Written Analysis

| Summary Statistics for Contracts Written | | 2024 | November 2023 | Change | Y024 | ear-to-Dat 2023 | e Change |
|--|---------------------|---------|------------------|--------|---------|--------------------|-------------|
| Со | ntracts Written | 4 | 3 | 33.3% | 105 | 129 | -18.6% |
| Vo | ume (1,000s) | 562 | 605 | -7.1% | 16,704 | 19,495 | -14.3% |
| ge | Sale Price | 140,500 | 201,667 | -30.3% | 159,087 | 151,126 | 5.3% |
| Avera | Days on Market | 48 | 40 | 20.0% | 66 | 50 | 32.0% |
| A | Percent of Original | 91.6% | 96.8% | -5.4% | 91.0% | 91.0% | 0.0% |
| _ | Sale Price | 126,000 | 155,000 | -18.7% | 145,000 | 140,000 | 3.6% |
| Median | Days on Market | 51 | 57 | -10.5% | 35 | 27 | 29.6% |
| Σ | Percent of Original | 92.0% | 100.0% | -8.0% | 94.9% | 94.8% | 0.1% |

A total of 4 contracts for sale were written in the Northeast Kansas MLS system during the month of November, up from 3 in 2023. The median list price of these homes was \$126,000, down from \$155,000 the prior year.

Half of the homes that went under contract in November were on the market less than 51 days, compared to 57 days in November 2023.

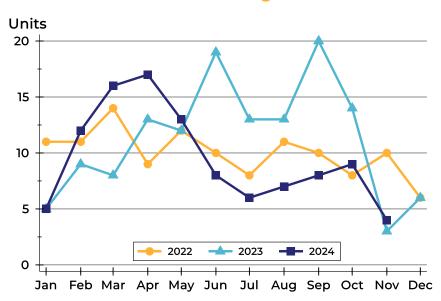
History of Contracts Written





Northeast Kansas Contracts Written Analysis

Contracts Written by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 11 | 5 | 5 |
| February | 11 | 9 | 12 |
| March | 14 | 8 | 16 |
| April | 9 | 13 | 17 |
| May | 12 | 12 | 13 |
| June | 10 | 19 | 8 |
| July | 8 | 13 | 6 |
| August | 11 | 13 | 7 |
| September | 10 | 20 | 8 |
| October | 8 | 14 | 9 |
| November | 10 | 3 | 4 |
| December | 6 | 6 | |

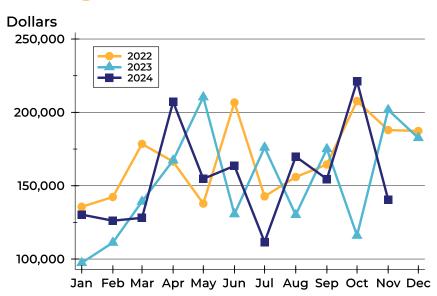
Contracts Written by Price Range

| Price Range | Contract: Number | s Written Percent | List F Average | Price Median | Days or Avg. | Market Med. | Price as S Avg. | % of Orig. Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 25.0% | 85,000 | 85,000 | 54 | 54 | 76.5% | 76.5% |
| \$100,000-\$124,999 | 1 | 25.0% | 115,000 | 115,000 | 2 | 2 | 106.0% | 106.0% |
| \$125,000-\$149,999 | 1 | 25.0% | 137,000 | 137,000 | 89 | 89 | 84.0% | 84.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 25.0% | 225,000 | 225,000 | 48 | 48 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



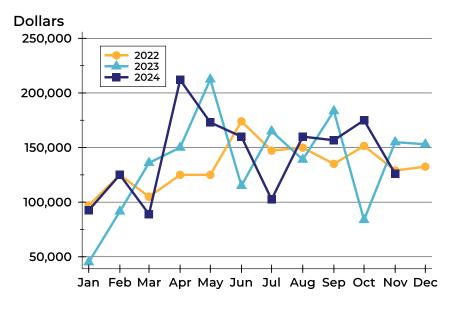
Northeast Kansas Contracts Written Analysis

Average Price



| Month | 2022 | 2023 | 2024 | |
|-----------|---------|---------|---------|--|
| January | 135,636 | 97,400 | 130,300 | |
| February | 142,318 | 111,244 | 126,167 | |
| March | 178,500 | 139,238 | 128,106 | |
| April | 166,444 | 167,308 | 207,176 | |
| May | 137,825 | 210,400 | 154,692 | |
| June | 206,750 | 130,668 | 163,550 | |
| July | 142,738 | 176,077 | 111,633 | |
| August | 155,945 | 130,112 | 169,857 | |
| September | 164,500 | 175,045 | 154,550 | |
| October | 207,725 | 116,021 | 221,144 | |
| November | 187,950 | 201,667 | 140,500 | |
| December | 187,333 | 182,583 | | |

Median Price

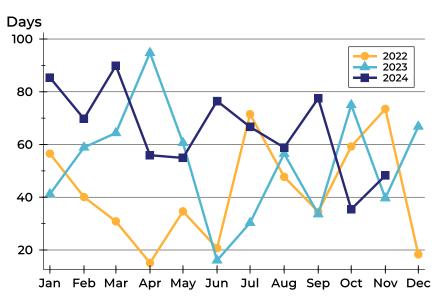


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 97,000 | 45,000 | 92,500 |
| February | 125,000 | 91,500 | 125,000 |
| March | 105,000 | 136,000 | 89,000 |
| April | 125,000 | 150,000 | 212,000 |
| May | 125,000 | 212,500 | 173,000 |
| June | 174,000 | 115,000 | 160,000 |
| July | 147,250 | 165,000 | 102,500 |
| August | 149,900 | 139,000 | 160,000 |
| September | 135,000 | 183,500 | 156,700 |
| October | 151,500 | 83,750 | 175,000 |
| November | 129,000 | 155,000 | 126,000 |
| December | 132,500 | 153,000 | |



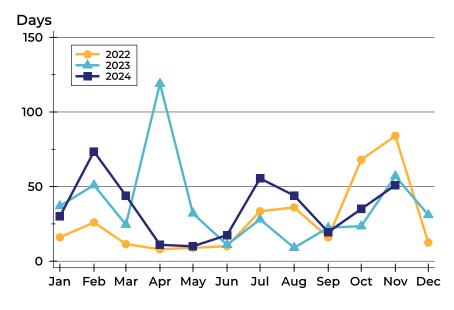
Northeast Kansas Contracts Written Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 57 | 41 | 85 |
| February | 40 | 59 | 70 |
| March | 31 | 64 | 90 |
| April | 15 | 95 | 56 |
| May | 35 | 61 | 55 |
| June | 21 | 16 | 77 |
| July | 72 | 30 | 67 |
| August | 48 | 57 | 59 |
| September | 35 | 34 | 78 |
| October | 59 | 75 | 35 |
| November | 74 | 40 | 48 |
| December | 18 | 67 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 16 | 37 | 30 |
| February | 26 | 51 | 74 |
| March | 12 | 25 | 44 |
| April | 8 | 119 | 11 |
| May | 9 | 32 | 10 |
| June | 10 | 11 | 18 |
| July | 34 | 28 | 56 |
| August | 36 | 9 | 44 |
| September | 16 | 23 | 20 |
| October | 68 | 24 | 35 |
| November | 84 | 57 | 51 |
| December | 13 | 31 | |



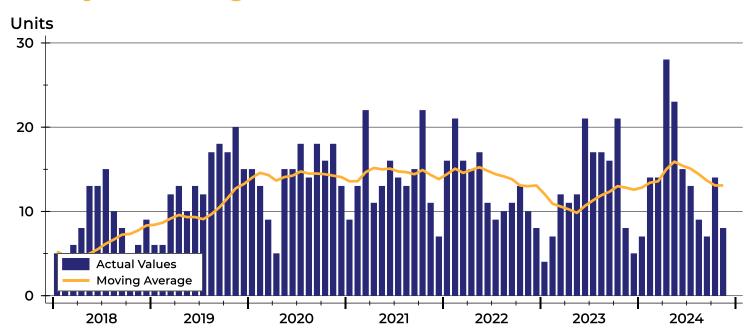
Northeast Kansas Pending Contracts Analysis

| | mmary Statistics Pending Contracts | End of November 2024 2023 Change | | | | |
|-------|---------------------------------------|-------------------------------------|---------|--------|--|--|
| Ре | nding Contracts | 8 | 8 | 0.0% | | |
| Vo | lume (1,000s) | 1,649 | 1,541 | 7.0% | | |
| ge | List Price | 206,125 | 192,613 | 7.0% | | |
| Avera | Days on Market | 36 | 33 | 9.1% | | |
| Ą | Percent of Original | 98.0% | 101.0% | -3.0% | | |
| 5 | List Price | 181,000 | 161,450 | 12.1% | | |
| Media | Days on Market | 30 | 15 | 100.0% | | |
| Σ | Percent of Original | 100.0% | 100.0% | 0.0% | | |

A total of 8 listings in the Northeast Kansas MLS system had contracts pending at the end of November, the same number of contracts pending at the end of November 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

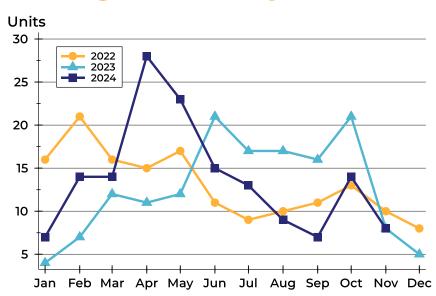
History of Pending Contracts





Northeast Kansas Pending Contracts Analysis

Pending Contracts by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 16 | 4 | 7 |
| February | 21 | 7 | 14 |
| March | 16 | 12 | 14 |
| April | 15 | 11 | 28 |
| May | 17 | 12 | 23 |
| June | 11 | 21 | 15 |
| July | 9 | 17 | 13 |
| August | 10 | 17 | 9 |
| September | 11 | 16 | 7 |
| October | 13 | 21 | 14 |
| November | 10 | 8 | 8 |
| December | 8 | 5 | |

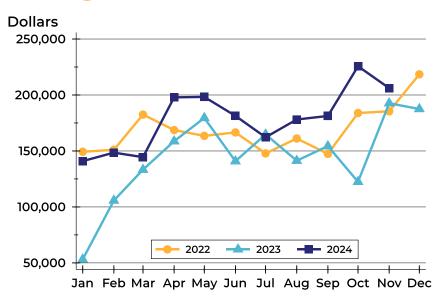
Pending Contracts by Price Range

| Price Range | Pending (Number | Contracts Percent | List I Average | Price Median | Days or Avg. | Market Med. | Price as 9 Avg. | % of Orig. Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 12.5% | 60,000 | 60,000 | 46 | 46 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 2 | 25.0% | 119,500 | 119,500 | 6 | 6 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 1 | 12.5% | 137,000 | 137,000 | 89 | 89 | 84.0% | 84.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 3 | 37.5% | 238,000 | 240,000 | 44 | 48 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 1 | 12.5% | 499,000 | 499,000 | 14 | 14 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



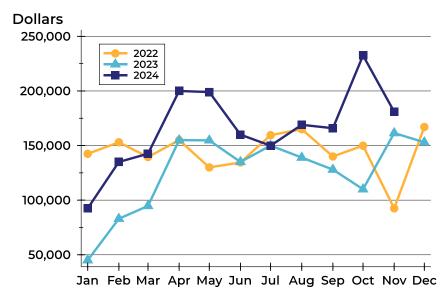
Northeast Kansas Pending Contracts Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 149,300 | 53,125 | 140,928 |
| February | 151,019 | 105,714 | 148,500 |
| March | 182,500 | 133,283 | 144,486 |
| April | 168,667 | 158,700 | 197,896 |
| Мау | 163,494 | 179,492 | 198,283 |
| June | 166,545 | 140,838 | 181,340 |
| July | 147,822 | 164,812 | 162,208 |
| August | 161,150 | 141,306 | 178,111 |
| September | 147,445 | 154,325 | 181,271 |
| October | 183,900 | 122,467 | 225,671 |
| November | 185,430 | 192,613 | 206,125 |
| December | 218,438 | 187,500 | |

Median Price

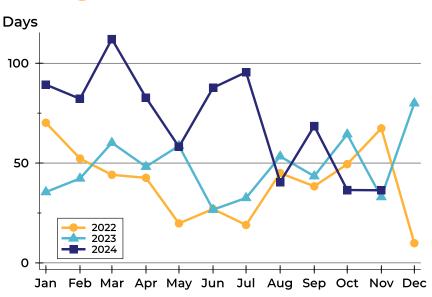


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 142,450 | 45,000 | 92,500 |
| February | 153,000 | 83,000 | 135,000 |
| March | 139,500 | 94,700 | 142,500 |
| April | 155,000 | 155,000 | 200,000 |
| May | 130,000 | 154,750 | 199,000 |
| June | 134,500 | 135,000 | 160,000 |
| July | 159,500 | 150,000 | 149,900 |
| August | 165,000 | 139,000 | 169,000 |
| September | 140,000 | 128,000 | 165,900 |
| October | 149,900 | 110,000 | 232,500 |
| November | 92,500 | 161,450 | 181,000 |
| December | 167,000 | 153,000 | |



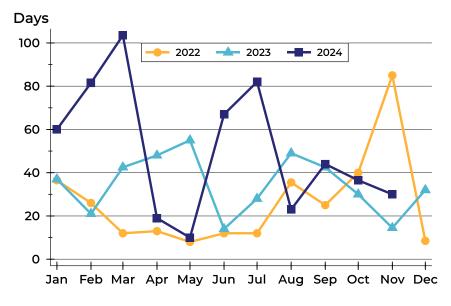
Northeast Kansas Pending Contracts Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 70 | 36 | 89 |
| February | 52 | 42 | 82 |
| March | 44 | 60 | 112 |
| April | 43 | 48 | 83 |
| May | 20 | 59 | 58 |
| June | 27 | 27 | 88 |
| July | 19 | 33 | 96 |
| August | 45 | 53 | 40 |
| September | 38 | 43 | 69 |
| October | 49 | 64 | 37 |
| November | 67 | 33 | 36 |
| December | 10 | 80 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 37 | 37 | 60 |
| February | 26 | 21 | 82 |
| March | 12 | 43 | 104 |
| April | 13 | 48 | 19 |
| May | 8 | 55 | 10 |
| June | 12 | 14 | 67 |
| July | 12 | 28 | 82 |
| August | 36 | 49 | 23 |
| September | 25 | 43 | 44 |
| October | 40 | 30 | 37 |
| November | 85 | 15 | 30 |
| December | 9 | 32 | |





Brown County Housing Report



Market Overview

Brown County Home Sales Fell in November

Total home sales in Brown County fell last month to 5 units, compared to 15 units in November 2023. Total sales volume was \$0.9 million, down from a year earlier.

The median sale price in November was \$117,000, down from \$169,000 a year earlier. Homes that sold in November were typically on the market for 38 days and sold for 100.0% of their list prices.

Brown County Active Listings Up at End of

The total number of active listings in Brown County at the end of November was 38 units, up from 27 at the same point in 2023. This represents a 5.6 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$192,000.

During November, a total of 3 contracts were written up from 1 in November 2023. At the end of the month, there were 5 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Brown County Summary Statistics

| | vember MLS Statistics ree-year History | 2024 | Surrent Mont 2023 | h 2022 | 2024 | Year-to-Date 2023 | 2022 |
|---------|--|--------------------------|-------------------------|-----------------------|-------------------------|--------------------------|----------------------|
| | r me Sales ange from prior year | 5 -66.7% | 15 275.0% | 4 -55.6% | 75 -24.2% | 99 32.0% | 75 4.2% |
| | tive Listings ange from prior year | 38 40.7% | 27 -3.6% | 28 -9.7% | N/A | N/A | N/A |
| | onths' Supply ange from prior year | 5.6 86.7% | 3.0 -25.0% | 4.0 -9.1% | N/A | N/A | N/A |
| | w Listings ange from prior year | 11 -8.3% | 12 0.0% | 12 200.0% | 100 -20.6% | 126 9.6% | 115 7.5% |
| | ntracts Written ange from prior year | 3 200.0% | 1 -85.7% | 7 75.0% | 74 -24.5% | 98 18.1% | 83 15.3% |
| | nding Contracts ange from prior year | 5 -28.6% | 7 0.0% | 7 0.0% | N/A | N/A | N/A |
| | les Volume (1,000s) ange from prior year | 866 -58.3% | 2,076 267.4% | 565 -48.7% | 9,924 -24.0% | 13,066 18.5% | 11,029 64.2% |
| | Sale Price Change from prior year | 173,200 25.1% | 138,400 -1.9% | 141,125 15.3% | 132,314 0.3% | 131,979 -10.3% | 147,053 57.7% |
| 4 | List Price of Actives Change from prior year | 223,505 74.0% | 128,470 8.0% | 118,941 10.2% | N/A | N/A | N/A |
| Average | Days on Market Change from prior year | 50 -29.6% | 71 44.9% | 49 -9.3% | 72 41.2% | 51 15.9% | 44 -45.0% |
| ٩ | Percent of List Change from prior year | 100.5% 2.8% | 97.8% 1.7% | 96.2% -2.1% | 92.9% -1.1% | 93.9% -3.2% | 97.0% 0.5% |
| | Percent of Original Change from prior year | 100.1% 14.1% | 87.7% -2.8% | 90.2% -6.2% | 90.0% -0.9% | 90.8% -4.9% | 95.5% 1.2% |
| | Sale Price Change from prior year | 117,000 -30.8% | 169,000 55.0% | 109,000 73.0% | 120,000 -0.8% | 121,000 -8.3% | 132,000 77.4% |
| | List Price of Actives Change from prior year | 192,000 77.8% | 108,000 12.5% | 96,000 7.9% | N/A | N/A | N/A |
| Median | Days on Market Change from prior year | 38 26.7% | 30 -3.2% | 31 -24.4% | 32 14.3% | 28 100.0% | 14 -65.9% |
| 2 | Percent of List Change from prior year | 100.0% 2.1% | 97.9% 1.2% | 96.7% -3.3% | 97.0% -0.4% | 97.4% -0.9% | 98.3% -0.7% |
| | Percent of Original Change from prior year | 100.0% 7.6% | 92.9% -3.9% | 96.7% -1.4% | 95.5% 0.2% | 95.3% -2.5% | 97.7% 1.3% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



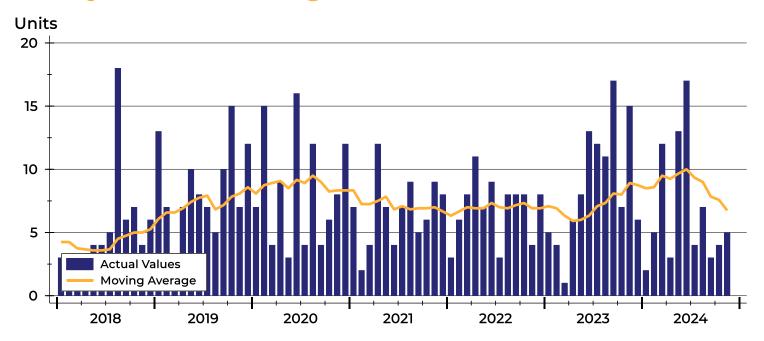
Brown County Closed Listings Analysis

| | mmary Statistics Closed Listings | 2024 | Novembei 2023 | Change | Ye 2024 | ear-to-Dat 2023 | te Change |
|--------|-------------------------------------|---------|------------------|--------|------------|--------------------|--------------|
| Clc | sed Listings | 5 | 15 | -66.7% | 75 | 99 | -24.2% |
| Vo | lume (1,000s) | 866 | 2,076 | -58.3% | 9,924 | 13,066 | -24.0% |
| Мс | onths' Supply | 5.6 | 3.0 | 86.7% | N/A | N/A | N/A |
| | Sale Price | 173,200 | 138,400 | 25.1% | 132,314 | 131,979 | 0.3% |
| age | Days on Market | 50 | 71 | -29.6% | 72 | 51 | 41.2% |
| Averag | Percent of List | 100.5% | 97.8% | 2.8% | 92.9% | 93.9% | -1.1% |
| | Percent of Original | 100.1% | 87.7% | 14.1% | 90.0% | 90.8% | -0.9% |
| | Sale Price | 117,000 | 169,000 | -30.8% | 120,000 | 121,000 | -0.8% |
| lan | Days on Market | 38 | 30 | 26.7% | 32 | 28 | 14.3% |
| Median | Percent of List | 100.0% | 97.9% | 2.1% | 97.0% | 97.4% | -0.4% |
| | Percent of Original | 100.0% | 92.9% | 7.6% | 95.5% | 95.3% | 0.2% |

A total of 5 homes sold in Brown County in November, down from 15 units in November 2023. Total sales volume fell to \$0.9 million compared to \$2.1 million in the previous year.

The median sales price in November was \$117,000, down 30.8% compared to the prior year. Median days on market was 38 days, down from 48 days in October, but up from 30 in November 2023.

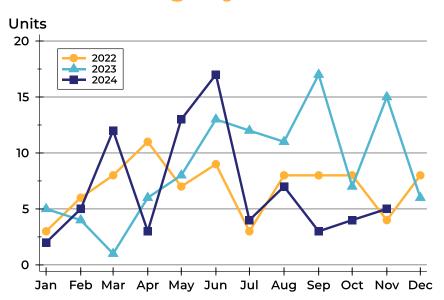
History of Closed Listings





Brown County Closed Listings Analysis

Closed Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 3 | 5 | 2 |
| February | 6 | 4 | 5 |
| March | 8 | 1 | 12 |
| April | 11 | 6 | 3 |
| May | 7 | 8 | 13 |
| June | 9 | 13 | 17 |
| July | 3 | 12 | 4 |
| August | 8 | 11 | 7 |
| September | 8 | 17 | 3 |
| October | 8 | 7 | 4 |
| November | 4 | 15 | 5 |
| December | 8 | 6 | |

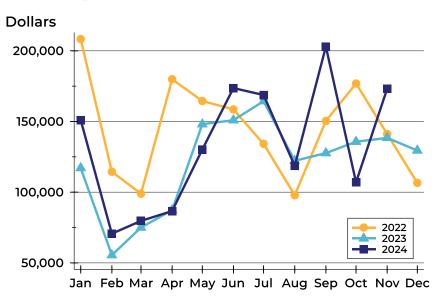
Closed Listings by Price Range

| Price Range | Sa Number | les Percent | Months' Supply | Sale Average | Price Median | Days or Avg. | Market Med. | Price as Avg. | % of List Med. | Price as ? Avg. | % of Orig. Med. |
|---------------------|--------------|----------------|-------------------|-------------------|-----------------|-----------------|----------------|------------------|-------------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 2 | 40.0% | 2.7 | 62,500 | 62,500 | 67 | 67 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$100,000-\$124,999 | 1 | 20.0% | 4.0 | 117,000 | 117,000 | 33 | 33 | 102.6% | 102.6% | 102.6% | 102.6% |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 20.0% | 1.5 | 175,000 | 175,000 | 38 | 38 | 100.0% | 100.0% | 97.8% | 97.8% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 1 | 20.0% | 24.0 | 449,000 | 449,000 | 46 | 46 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



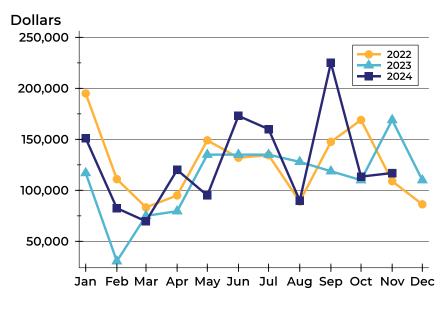
Brown County Closed Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 208,333 | 117,100 | 151,000 |
| February | 114,500 | 55,500 | 70,660 |
| March | 98,938 | 75,000 | 79,688 |
| April | 179,909 | 87,333 | 86,667 |
| May | 164,500 | 148,075 | 130,185 |
| June | 158,556 | 150,915 | 173,635 |
| July | 134,167 | 164,388 | 168,750 |
| August | 97,875 | 122,200 | 118,557 |
| September | 150,375 | 127,653 | 203,000 |
| October | 176,875 | 135,714 | 106,975 |
| November | 141,125 | 138,400 | 173,200 |
| December | 106,600 | 129,492 | |

Median Price

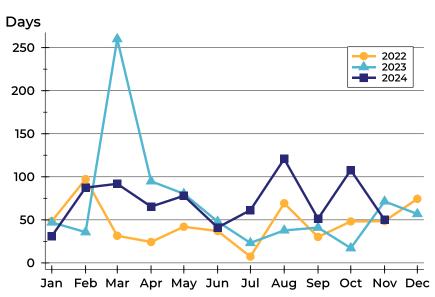


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 195,000 | 117,000 | 151,000 |
| February | 111,000 | 30,500 | 82,500 |
| March | 83,250 | 75,000 | 69,625 |
| April | 95,000 | 79,500 | 120,000 |
| May | 149,000 | 135,000 | 95,000 |
| June | 132,000 | 135,000 | 173,000 |
| July | 134,500 | 135,000 | 160,000 |
| August | 89,000 | 127,900 | 90,000 |
| September | 147,500 | 118,750 | 225,000 |
| October | 169,000 | 110,000 | 113,450 |
| November | 109,000 | 169,000 | 117,000 |
| December | 86,250 | 110,000 | |



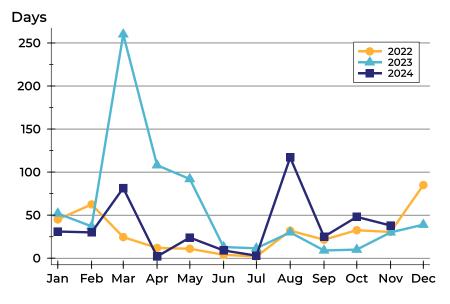
Brown County Closed Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 48 | 47 | 31 |
| February | 97 | 36 | 87 |
| March | 32 | 260 | 92 |
| April | 24 | 95 | 65 |
| May | 42 | 80 | 78 |
| June | 37 | 48 | 41 |
| July | 7 | 23 | 61 |
| August | 69 | 38 | 121 |
| September | 30 | 41 | 51 |
| October | 48 | 17 | 108 |
| November | 49 | 71 | 50 |
| December | 74 | 57 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 45 | 52 | 31 |
| February | 63 | 37 | 30 |
| March | 25 | 260 | 82 |
| April | 12 | 108 | 2 |
| May | 11 | 92 | 24 |
| June | 4 | 13 | 9 |
| July | 2 | 12 | 3 |
| August | 32 | 30 | 117 |
| September | 22 | 9 | 25 |
| October | 33 | 10 | 48 |
| November | 31 | 30 | 38 |
| December | 85 | 39 | |



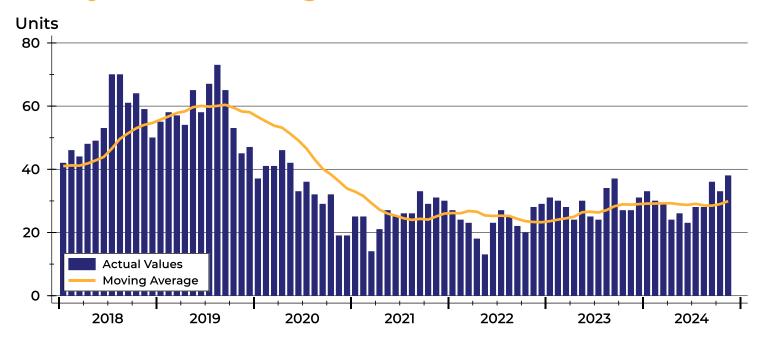
Brown County Active Listings Analysis

| | mmary Statistics Active Listings | En 2024 | d of Novemb 2023 | oer Change |
|-----------------|-------------------------------------|------------|---------------------|---------------|
| Ac | tive Listings | 38 | 27 | 40.7% |
| Volume (1,000s) | | 8,493 | 3,469 | 144.8% |
| Months' Supply | | 5.6 | 3.0 | 86.7% |
| ge | List Price | 223,505 | 128,470 | 74.0% |
| Avera | Days on Market | 107 | 113 | -5.3% |
| ¥ | Percent of Original | 95.6% | 93.8% | 1.9% |
| <u>_</u> | List Price | 192,000 | 108,000 | 77.8% |
| Median | Days on Market | 76 | 82 | -7.3% |
| Σ | Percent of Original | 99.6% | 100.0% | -0.4% |

A total of 38 homes were available for sale in Brown County at the end of November. This represents a 5.6 months' supply of active listings.

The median list price of homes on the market at the end of November was \$192,000, up 77.8% from 2023. The typical time on market for active listings was 76 days, down from 82 days a year earlier.

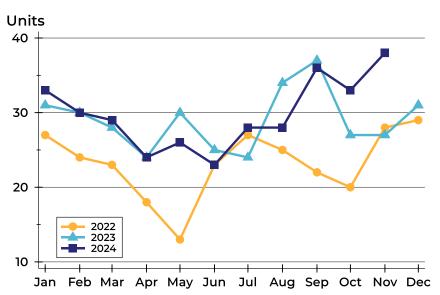
History of Active Listings





Brown County Active Listings Analysis

Active Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 27 | 31 | 33 |
| February | 24 | 30 | 30 |
| March | 23 | 28 | 29 |
| April | 18 | 24 | 24 |
| May | 13 | 30 | 26 |
| June | 23 | 25 | 23 |
| July | 27 | 24 | 28 |
| August | 25 | 34 | 28 |
| September | 22 | 37 | 36 |
| October | 20 | 27 | 33 |
| November | 28 | 27 | 38 |
| December | 29 | 31 | |

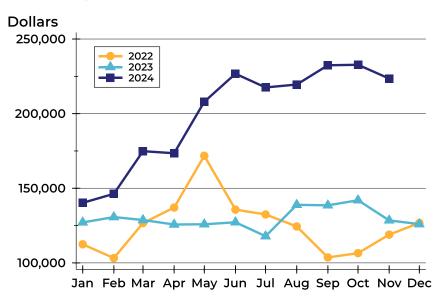
Active Listings by Price Range

| Price Range | Active I Number | Listings Percent | Months' Supply | List I Average | Price Median | Days on Avg. | Market Med. | Price as ^o Avg. | % of Orig. Med. |
|---------------------|--------------------|---------------------|-------------------|-------------------|-----------------|-----------------|----------------|-------------------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 2.6% | N/A | 49,600 | 49,600 | 10 | 10 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 4 | 10.5% | 2.7 | 69,750 | 67,000 | 104 | 36 | 95.8% | 100.0% |
| \$100,000-\$124,999 | 2 | 5.3% | 4.0 | 119,500 | 119,500 | 50 | 50 | 90.0% | 90.0% |
| \$125,000-\$149,999 | 9 | 23.7% | N/A | 135,522 | 134,900 | 88 | 72 | 95.9% | 100.0% |
| \$150,000-\$174,999 | 2 | 5.3% | N/A | 171,500 | 171,500 | 79 | 79 | 90.5% | 90.5% |
| \$175,000-\$199,999 | 1 | 2.6% | 1.5 | 175,000 | 175,000 | 19 | 19 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 7 | 18.4% | N/A | 229,486 | 229,000 | 128 | 103 | 96.5% | 96.5% |
| \$250,000-\$299,999 | 4 | 10.5% | N/A | 281,250 | 289,999 | 159 | 115 | 99.1% | 99.6% |
| \$300,000-\$399,999 | 5 | 13.2% | N/A | 367,700 | 375,000 | 138 | 89 | 94.1% | 96.2% |
| \$400,000-\$499,999 | 2 | 5.3% | 24.0 | 459,500 | 459,500 | 127 | 127 | 97.3% | 97.3% |
| \$500,000-\$749,999 | 1 | 2.6% | N/A | 699,000 | 699,000 | 97 | 97 | 90.4% | 90.4% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



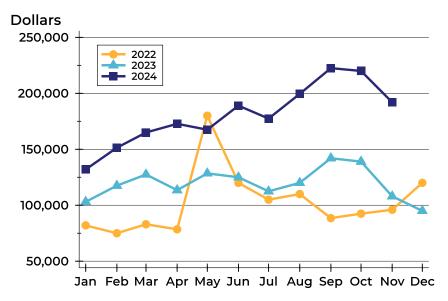
Brown County Active Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 112,447 | 127,114 | 140,248 |
| February | 103,211 | 130,687 | 146,270 |
| March | 126,681 | 128,729 | 174,838 |
| April | 137,087 | 125,713 | 173,475 |
| Мау | 171,769 | 125,867 | 207,977 |
| June | 135,709 | 127,216 | 226,743 |
| July | 132,448 | 117,863 | 217,568 |
| August | 124,412 | 138,900 | 219,500 |
| September | 103,641 | 138,567 | 232,419 |
| October | 106,518 | 141,985 | 232,751 |
| November | 118,941 | 128,470 | 223,505 |
| December | 126,760 | 125,961 | |

Median Price

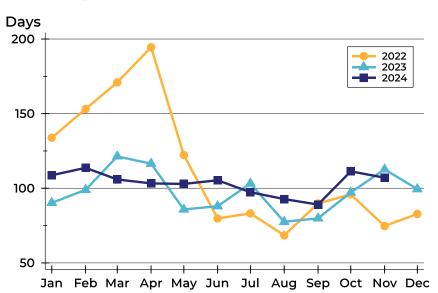


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 82,000 | 103,075 | 132,000 |
| February | 75,000 | 117,500 | 151,400 |
| March | 83,000 | 127,500 | 165,000 |
| April | 78,500 | 113,500 | 172,750 |
| May | 180,000 | 128,500 | 167,500 |
| June | 120,000 | 125,000 | 189,000 |
| July | 105,000 | 112,450 | 177,450 |
| August | 110,000 | 120,000 | 199,500 |
| September | 88,500 | 142,000 | 222,500 |
| October | 92,500 | 139,000 | 220,000 |
| November | 96,000 | 108,000 | 192,000 |
| December | 120,000 | 95,000 | |



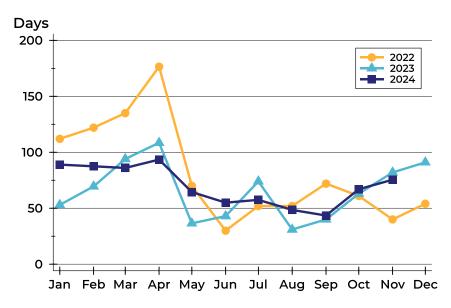
Brown County Active Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 134 | 90 | 109 |
| February | 153 | 99 | 114 |
| March | 171 | 121 | 106 |
| April | 195 | 117 | 103 |
| May | 122 | 86 | 103 |
| June | 80 | 88 | 105 |
| July | 83 | 103 | 97 |
| August | 68 | 78 | 93 |
| September | 90 | 80 | 89 |
| October | 96 | 97 | 111 |
| November | 75 | 113 | 107 |
| December | 83 | 99 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 112 | 53 | 89 |
| February | 122 | 70 | 88 |
| March | 135 | 94 | 86 |
| April | 177 | 109 | 94 |
| Мау | 70 | 37 | 65 |
| June | 30 | 43 | 55 |
| July | 52 | 74 | 58 |
| August | 52 | 31 | 49 |
| September | 72 | 40 | 44 |
| October | 61 | 63 | 67 |
| November | 40 | 82 | 76 |
| December | 54 | 91 | |



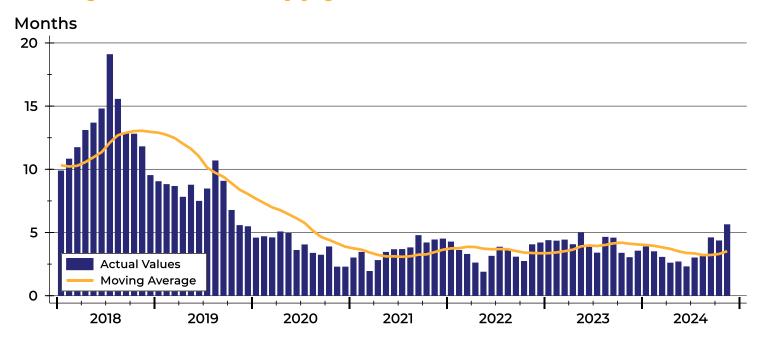
Brown County Months' Supply Analysis

Months' Supply by Month



| Month | 2022 | 2023 | 2024 | |
|-----------|------|------|------|--|
| January | 4.3 | 4.4 | 3.9 | |
| February | 3.6 | 4.3 | 3.5 | |
| March | 3.3 | 4.4 | 3.1 | |
| April | 2.6 | 4.1 | 2.6 | |
| May | 1.9 | 5.0 | 2.7 | |
| June | 3.1 | 3.9 | 2.3 | |
| July | 3.9 | 3.4 | 3.0 | |
| August | 3.6 | 4.6 | 3.1 | |
| September | 3.1 | 4.6 | 4.6 | |
| October | 2.7 | 3.4 | 4.4 | |
| November | 4.0 | 3.0 | 5.6 | |
| December | 4.2 | 3.5 | | |

History of Month's Supply





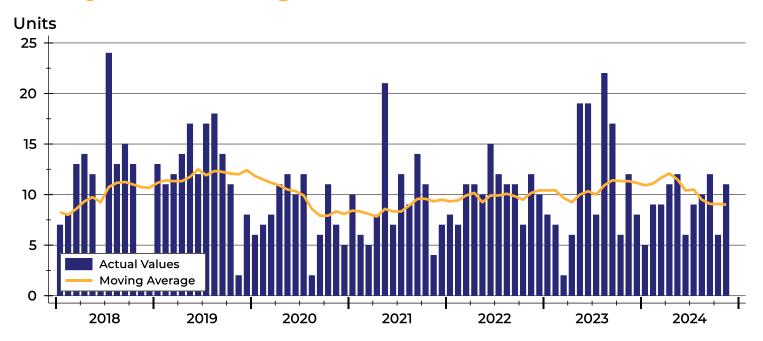
Brown County New Listings Analysis

| Summary Statistics for New Listings | | 2024 | November 2023 | Change | |
|-------------------------------------|--------------------|---------|------------------|--------|--|
| £ | New Listings | 11 | 12 | -8.3% | |
| Month | Volume (1,000s) | 1,786 | 1,960 | -8.9% | |
| Current | Average List Price | 162,409 | 163,375 | -0.6% | |
| Cu | Median List Price | 140,000 | 153,000 | -8.5% | |
| ā | New Listings | 100 | 126 | -20.6% | |
| Year-to-Date | Volume (1,000s) | 18,348 | 17,385 | 5.5% | |
| | Average List Price | 183,476 | 137,977 | 33.0% | |
| | Median List Price | 160,000 | 131,000 | 22.1% | |

A total of 11 new listings were added in Brown County during November, down 8.3% from the same month in 2023. Year-to-date Brown County has seen 100 new listings.

The median list price of these homes was \$140,000 down from \$153,000 in 2023.

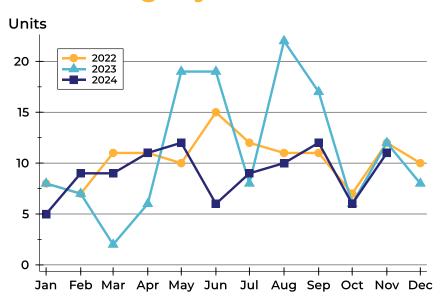
History of New Listings





Brown County New Listings Analysis

New Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 8 | 8 | 5 |
| February | 7 | 7 | 9 |
| March | 11 | 2 | 9 |
| April | 11 | 6 | 11 |
| May | 10 | 19 | 12 |
| June | 15 | 19 | 6 |
| July | 12 | 8 | 9 |
| August | 11 | 22 | 10 |
| September | 11 | 17 | 12 |
| October | 7 | 6 | 6 |
| November | 12 | 12 | 11 |
| December | 10 | 8 | |

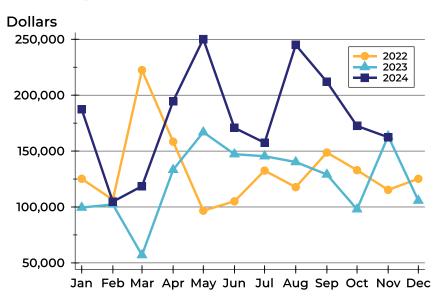
New Listings by Price Range

| Price Range | New L Number | istings Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as S Avg. | % of Orig. Med. |
|---------------------|-----------------|--------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 9.1% | 49,600 | 49,600 | 17 | 17 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 2 | 18.2% | 67,000 | 67,000 | 25 | 25 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 2 | 18.2% | 117,000 | 117,000 | 11 | 11 | 103.0% | 103.0% |
| \$125,000-\$149,999 | 2 | 18.2% | 144,950 | 144,950 | 24 | 24 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 1 | 9.1% | 175,000 | 175,000 | 26 | 26 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 1 | 9.1% | 215,000 | 215,000 | 33 | 33 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 9.1% | 289,999 | 289,999 | 30 | 30 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 1 | 9.1% | 399,000 | 399,000 | 12 | 12 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |

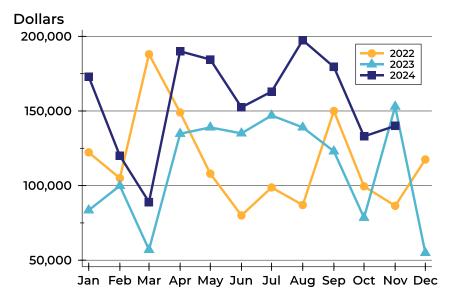


Brown County New Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 125,250 | 99,500 | 187,400 |
| February | 106,429 | 102,271 | 104,767 |
| March | 222,445 | 57,000 | 118,611 |
| April | 158,445 | 133,250 | 194,618 |
| May | 96,700 | 166,905 | 250,242 |
| June | 105,053 | 147,247 | 170,800 |
| July | 132,567 | 145,425 | 157,478 |
| August | 117,755 | 140,230 | 244,940 |
| September | 148,727 | 129,064 | 211,958 |
| October | 132,929 | 97,967 | 172,500 |
| November | 115,325 | 163,375 | 162,409 |
| December | 125,220 | 105,725 | |



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 122,250 | 83,500 | 173,000 |
| February | 105,000 | 99,900 | 120,000 |
| March | 188,000 | 57,000 | 89,000 |
| April | 149,000 | 134,750 | 190,000 |
| May | 108,000 | 139,000 | 184,500 |
| June | 80,000 | 135,000 | 152,450 |
| July | 98,750 | 147,000 | 163,000 |
| August | 87,000 | 139,000 | 197,450 |
| September | 150,000 | 123,000 | 179,500 |
| October | 99,500 | 78,500 | 133,000 |
| November | 86,450 | 153,000 | 140,000 |
| December | 117,500 | 54,950 | |



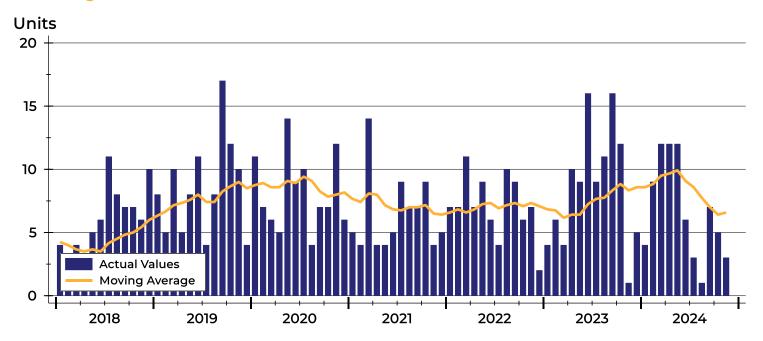
Brown County Contracts Written Analysis

| | mmary Statistics Contracts Written | 2024 | Novembei 2023 | Change | 2024 | ear-to-Dat 2023 | te Change |
|----------|---------------------------------------|---------|------------------|--------|---------|--------------------|--------------|
| Со | ntracts Written | 3 | 1 | 200.0% | 74 | 98 | -24.5% |
| Vol | ume (1,000s) | 477 | 65 | 633.8% | 10,150 | 13,815 | -26.5% |
| ge | Sale Price | 159,000 | 65,000 | 144.6% | 137,166 | 140,967 | -2.7% |
| Avera | Days on Market | 46 | 57 | -19.3% | 74 | 51 | 45.1% |
| ¥ | Percent of Original | 96.7% | 111.6% | -13.4% | 89.7% | 91.1% | -1.5% |
| <u>_</u> | Sale Price | 137,000 | 65,000 | 110.8% | 129,950 | 135,000 | -3.7% |
| Median | Days on Market | 48 | 57 | -15.8% | 35 | 28 | 25.0% |
| Σ | Percent of Original | 100.0% | 111.6% | -10.4% | 95.1% | 95.4% | -0.3% |

A total of 3 contracts for sale were written in Brown County during the month of November, up from 1 in 2023. The median list price of these homes was \$137,000, up from \$65,000 the prior year.

Half of the homes that went under contract in November were on the market less than 48 days, compared to 57 days in November 2023.

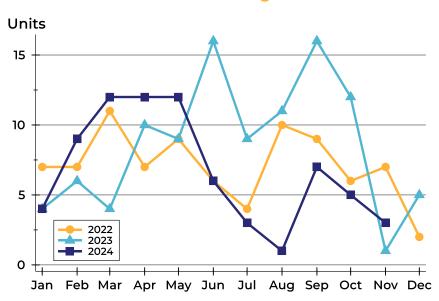
History of Contracts Written





Brown County Contracts Written Analysis

Contracts Written by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 7 | 4 | 4 |
| February | 7 | 6 | 9 |
| March | 11 | 4 | 12 |
| April | 7 | 10 | 12 |
| Мау | 9 | 9 | 12 |
| June | 6 | 16 | 6 |
| July | 4 | 9 | 3 |
| August | 10 | 11 | 1 |
| September | 9 | 16 | 7 |
| October | 6 | 12 | 5 |
| November | 7 | 1 | 3 |
| December | 2 | 5 | |

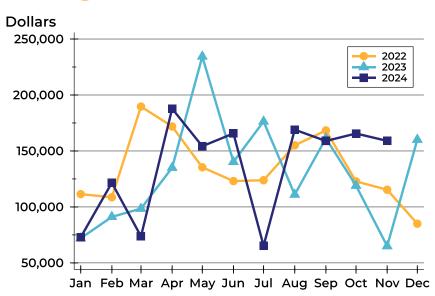
Contracts Written by Price Range

| Price Range | Contract: Number | Written Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as S Avg. | % of Orig. Med. |
|---------------------|---------------------|--------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 1 | 33.3% | 115,000 | 115,000 | 2 | 2 | 106.0% | 106.0% |
| \$125,000-\$149,999 | 1 | 33.3% | 137,000 | 137,000 | 89 | 89 | 84.0% | 84.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 33.3% | 225,000 | 225,000 | 48 | 48 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |

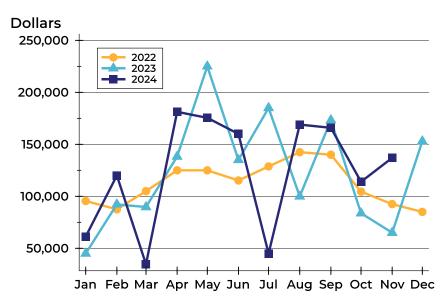


Brown County Contracts Written Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 111,429 | 72,000 | 72,875 |
| February | 108,643 | 91,117 | 121,556 |
| March | 189,682 | 98,475 | 73,725 |
| April | 171,857 | 135,050 | 187,750 |
| May | 135,433 | 234,422 | 154,250 |
| June | 123,083 | 140,231 | 165,650 |
| July | 123,850 | 176,333 | 65,300 |
| August | 155,040 | 111,041 | 169,000 |
| September | 168,333 | 161,306 | 158,914 |
| October | 122,800 | 118,983 | 165,580 |
| November | 115,357 | 65,000 | 159,000 |
| December | 84,998 | 160,100 | |

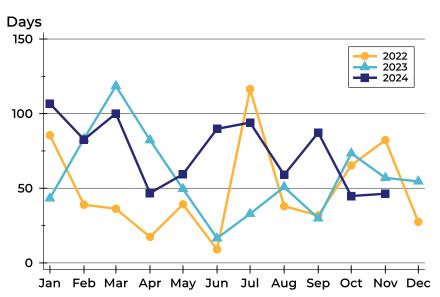


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 95,500 | 45,000 | 61,250 |
| February | 87,500 | 92,250 | 120,000 |
| March | 105,000 | 89,700 | 34,700 |
| April | 125,000 | 138,250 | 181,250 |
| Мау | 125,000 | 225,000 | 175,500 |
| June | 115,250 | 135,000 | 160,000 |
| July | 128,750 | 185,000 | 45,000 |
| August | 142,450 | 99,900 | 169,000 |
| September | 140,000 | 173,250 | 165,900 |
| October | 104,500 | 83,750 | 114,000 |
| November | 92,500 | 65,000 | 137,000 |
| December | 84,998 | 153,000 | |



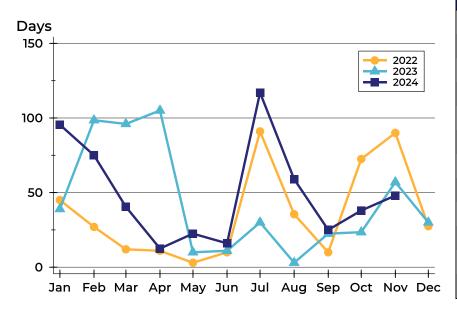
Brown County Contracts Written Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| MOHUH | 2022 | 2023 | 2024 |
| January | 86 | 43 | 107 |
| February | 39 | 83 | 83 |
| March | 36 | 119 | 100 |
| April | 17 | 82 | 47 |
| May | 39 | 50 | 59 |
| June | 9 | 17 | 90 |
| July | 117 | 33 | 94 |
| August | 38 | 51 | 59 |
| September | 32 | 30 | 87 |
| October | 65 | 73 | 45 |
| November | 82 | 57 | 46 |
| December | 28 | 55 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 45 | 39 | 96 |
| February | 27 | 99 | 75 |
| March | 12 | 96 | 41 |
| April | 11 | 105 | 13 |
| May | 3 | 10 | 23 |
| June | 10 | 11 | 16 |
| July | 91 | 30 | 117 |
| August | 36 | 3 | 59 |
| September | 10 | 23 | 25 |
| October | 73 | 24 | 38 |
| November | 90 | 57 | 48 |
| December | 28 | 30 | |



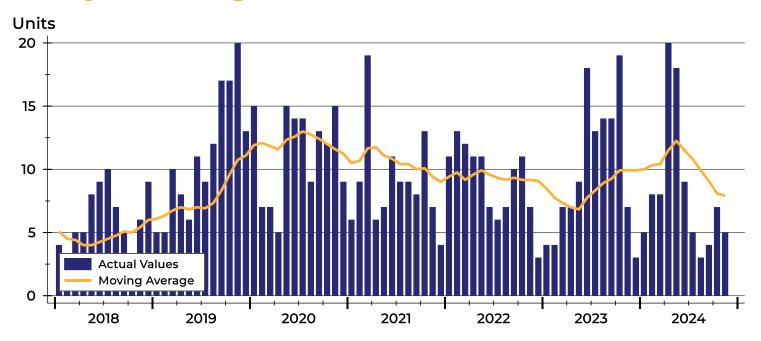
Brown County Pending Contracts Analysis

| | mmary Statistics Pending Contracts | End of November 2024 2023 Chan | | | |
|-----------------|---------------------------------------|-----------------------------------|---------|--------|--|
| Pe | nding Contracts | 5 | 7 | -28.6% | |
| Volume (1,000s) | | 786 | 1,156 | -32.0% | |
| ge | List Price | 157,200 | 165,129 | -4.8% | |
| Avera | Days on Market | 54 | 37 | 45.9% | |
| ¥ | Percent of Original | 96.8% | 101.2% | -4.3% | |
| <u>_</u> | List Price | 137,000 | 149,900 | -8.6% | |
| Media | Days on Market | 48 | 22 | 118.2% | |
| Σ | Percent of Original | 100.0% | 100.0% | 0.0% | |

A total of 5 listings in Brown County had contracts pending at the end of November, down from 7 contracts pending at the end of November 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

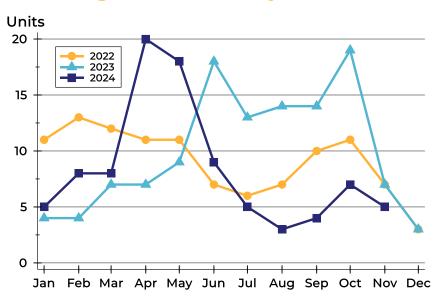
History of Pending Contracts





Brown County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 11 | 4 | 5 |
| February | 13 | 4 | 8 |
| March | 12 | 7 | 8 |
| April | 11 | 7 | 20 |
| May | 11 | 9 | 18 |
| June | 7 | 18 | 9 |
| July | 6 | 13 | 5 |
| August | 7 | 14 | 3 |
| September | 10 | 14 | 4 |
| October | 11 | 19 | 7 |
| November | 7 | 7 | 5 |
| December | 3 | 3 | |

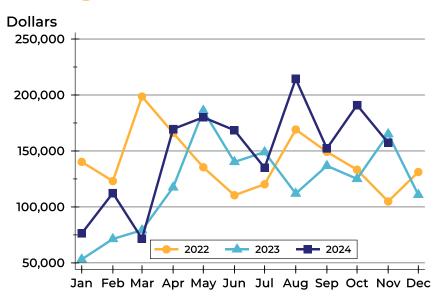
Pending Contracts by Price Range

| Price Range | Pending (Number | Contracts Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as ^o Avg. | % of Orig. Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|-------------------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 20.0% | 60,000 | 60,000 | 46 | 46 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 1 | 20.0% | 115,000 | 115,000 | 2 | 2 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 1 | 20.0% | 137,000 | 137,000 | 89 | 89 | 84.0% | 84.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 2 | 40.0% | 237,000 | 237,000 | 66 | 66 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |

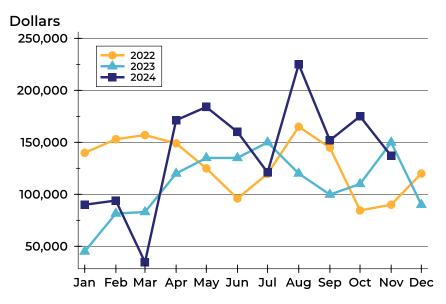


Brown County Pending Contracts Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 140,218 | 53,125 | 76,300 |
| February | 123,077 | 71,375 | 112,375 |
| March | 198,625 | 79,200 | 71,600 |
| April | 166,136 | 117,457 | 169,605 |
| Мау | 135,400 | 186,044 | 180,056 |
| June | 110,429 | 140,200 | 168,511 |
| July | 120,233 | 148,985 | 134,960 |
| August | 169,143 | 111,943 | 214,333 |
| September | 149,190 | 136,729 | 152,225 |
| October | 133,245 | 125,016 | 191,000 |
| November | 104,900 | 165,129 | 157,200 |
| December | 131,167 | 110,833 | |

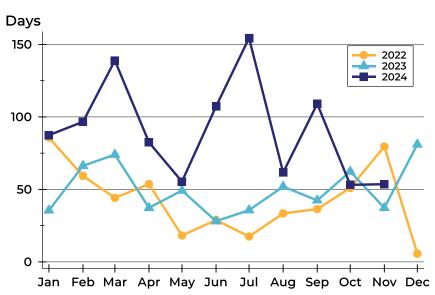


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 139,900 | 45,000 | 89,999 |
| February | 153,000 | 81,500 | 94,000 |
| March | 157,000 | 83,000 | 34,700 |
| April | 149,000 | 120,000 | 171,300 |
| May | 125,000 | 135,000 | 184,000 |
| June | 96,000 | 135,000 | 160,000 |
| July | 119,750 | 150,000 | 121,000 |
| August | 165,000 | 120,000 | 225,000 |
| September | 144,950 | 99,750 | 151,950 |
| October | 84,500 | 110,000 | 175,000 |
| November | 90,000 | 149,900 | 137,000 |
| December | 120,000 | 89,999 | |



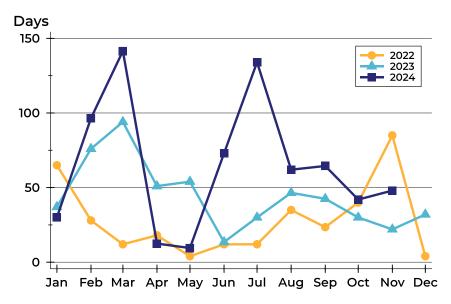
Brown County Pending Contracts Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 86 | 36 | 87 |
| February | 59 | 66 | 97 |
| March | 44 | 74 | 139 |
| April | 54 | 37 | 82 |
| May | 18 | 49 | 55 |
| June | 29 | 28 | 107 |
| July | 18 | 36 | 154 |
| August | 33 | 52 | 62 |
| September | 36 | 42 | 109 |
| October | 51 | 62 | 53 |
| November | 80 | 37 | 54 |
| December | 6 | 81 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 65 | 37 | 30 |
| February | 28 | 76 | 97 |
| March | 12 | 94 | 142 |
| April | 18 | 51 | 13 |
| May | 4 | 54 | 10 |
| June | 12 | 14 | 73 |
| July | 12 | 30 | 134 |
| August | 35 | 47 | 62 |
| September | 24 | 43 | 65 |
| October | 40 | 30 | 42 |
| November | 85 | 22 | 48 |
| December | 4 | 32 | |





Nemaha County Housing Report



Market Overview

Nemaha County Home Sales Rose in November

Total home sales in Nemaha County rose by 66.7% last month to 5 units, compared to 3 units in November 2023. Total sales volume was \$1.0 million, up 233.3% from a year earlier.

The median sale price in November was \$260,000, up from \$134,000 a year earlier. Homes that sold in November were typically on the market for 35 days and sold for 100.0% of their list prices.

Nemaha County Active Listings Up at End of November

The total number of active listings in Nemaha County at the end of November was 5 units, up from 3 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$275,000.

During November, a total of 1 contract was written down from 2 in November 2023. At the end of the month, there were 3 contracts still pending.

Report Contents

- Summary Statistics Page 2
- Closed Listing Analysis Page 3
- Active Listings Analysis Page 7
- Months' Supply Analysis Page 11
- New Listings Analysis Page 12
- Contracts Written Analysis Page 15
- Pending Contracts Analysis Page 19

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Nemaha County Summary Statistics

| | vember MLS Statistics ree-year History | 2024 | urrent Mont 2023 | h 2022 | 2024 | Year-to-Date 2023 | 2022 |
|---------|--|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------|-------------------------|
| | me Sales ange from prior year | 5 66.7% | 3 N/A | 0 -100.0% | 29 -17.1% | 35 25.0% | 28 -15.2% |
| | tive Listings ange from prior year | 5 66.7% | 3 -66.7% | 9 200.0% | N/A | N/A | N/A |
| | onths' Supply ange from prior year | 2.0 122.2% | 0.9 -74.3% | 3.5 250.0% | N/A | N/A | N/A |
| | w Listings ange from prior year | 1 0.0% | 1 -66.7% | 3 200.0% | 34 -8.1% | 37 -11.9% | 42 27.3% |
| | ntracts Written ange from prior year | 1 -50.0% | 2 -33.3% | 3 0.0% | 31 0.0% | 31 0.0% | 31 -6.1% |
| | nding Contracts ange from prior year | 3 200.0% | 1 -66.7% | 3 -25.0% | N/A | N/A | N/A |
| | les Volume (1,000s) ange from prior year | 1,035 232.8% | 311 N/A | 0 -100.0% | 5,918 -8.8% | 6,490 32.3% | 4,907 22.3% |
| | Sale Price Change from prior year | 207,000 100.0% | 103,500 N/A | N/A N/A | 204,052 10.1% | 185,414 5.8% | 175,236 44.2% |
| 4 | List Price of Actives Change from prior year | 236,480 -14.5% | 276,667 41.4% | 195,722 168.2% | N/A | N/A | N/A |
| Average | Days on Market Change from prior year | 28 -63.2% | 76 N/A | N/A N/A | 53 15.2% | 46 58.6% | 29 -23.7% |
| • | Percent of List Change from prior year | 93.3% 2.1% | 91.4% N/A | N/A N/A | 97.1% 0.7% | 96.4% 0.9% | 95.5% -0.8% |
| | Percent of Original Change from prior year | 89.8% 9.6% | 81.9% N/A | N/A N/A | 93.6% 1.5% | 92.2% -1.5% | 93.6% -1.0% |
| | Sale Price Change from prior year | 260,000 94.0% | 134,000 N/A | N/A N/A | 190,000 22.6% | 155,000 -5.2% | 163,500 83.7% |
| | List Price of Actives Change from prior year | 275,000 -6.8% | 295,000 47.9% | 199,500 185.0% | N/A | N/A | N/A |
| Median | Days on Market Change from prior year | 35 -40.7% | 59 N/A | N/A N/A | 36 125.0% | 16 14.3% | 14 -26.3% |
| 2 | Percent of List Change from prior year | 100.0% 13.8% | 87.9% N/A | N/A N/A | 96.6% -1.6% | 98.2% 1.4% | 96.8% 0.2% |
| | Percent of Original Change from prior year | 92.9% 17.7% | 78.9% N/A | N/A N/A | 92.9% -0.6% | 93.5% -2.4% | 95.8% 2.8% |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



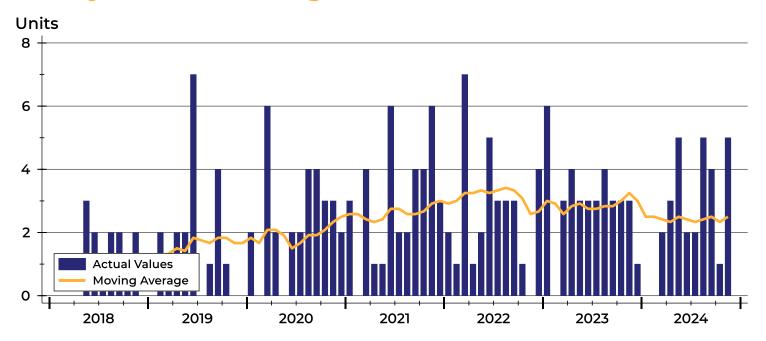
Nemaha County Closed Listings Analysis

| | mmary Statistics Closed Listings | 2024 | November 2023 | Change | Ye 2024 | ear-to-Dat 2023 | e Change |
|--------|-------------------------------------|---------|------------------|--------|------------|--------------------|-------------|
| Clc | sed Listings | 5 | 3 | 66.7% | 29 | 35 | -17.1% |
| Vo | lume (1,000s) | 1,035 | 311 | 232.8% | 5,918 | 6,490 | -8.8% |
| Мс | onths' Supply | 2.0 | 0.9 | 122.2% | N/A | N/A | N/A |
| | Sale Price | 207,000 | 103,500 | 100.0% | 204,052 | 185,414 | 10.1% |
| age | Days on Market | 28 | 76 | -63.2% | 53 | 46 | 15.2% |
| Averag | Percent of List | 93.3% | 91.4% | 2.1% | 97.1% | 96.4% | 0.7% |
| | Percent of Original | 89.8% | 81.9% | 9.6% | 93.6% | 92.2% | 1.5% |
| | Sale Price | 260,000 | 134,000 | 94.0% | 190,000 | 155,000 | 22.6% |
| lian | Days on Market | 35 | 59 | -40.7% | 36 | 16 | 125.0% |
| Median | Percent of List | 100.0% | 87.9% | 13.8% | 96.6% | 98.2% | -1.6% |
| | Percent of Original | 92.9% | 78.9% | 17.7% | 92.9% | 93.5% | -0.6% |

A total of 5 homes sold in Nemaha County in November, up from 3 units in November 2023. Total sales volume rose to \$1.0 million compared to \$0.3 million in the previous year.

The median sales price in November was \$260,000, up 94.0% compared to the prior year. Median days on market was 35 days, down from 40 days in October, and down from 59 in November 2023.

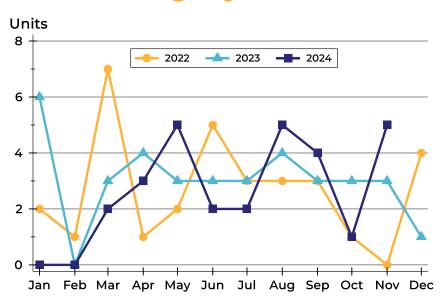
History of Closed Listings





Nemaha County Closed Listings Analysis

Closed Listings by Month



| | | | 2001 |
|-----------|------|------|------|
| Month | 2022 | 2023 | 2024 |
| January | 2 | 6 | 0 |
| February | 1 | 0 | 0 |
| March | 7 | 3 | 2 |
| April | 1 | 4 | 3 |
| May | 2 | 3 | 5 |
| June | 5 | 3 | 2 |
| July | 3 | 3 | 2 |
| August | 3 | 4 | 5 |
| September | 3 | 3 | 4 |
| October | 1 | 3 | 1 |
| November | 0 | 3 | 5 |
| December | 4 | 1 | |

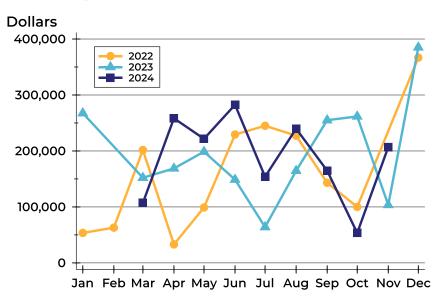
Closed Listings by Price Range

| Price Range | | les Percent | Months' Supply | Sale Average | Price Median | Days or Avg. | Market Med. | Price as Avg. | % of List Med. | Price as ? Avg. | % of Orig. Med. |
|---------------------|---|----------------|-------------------|-------------------|-----------------|-----------------|----------------|------------------|-------------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 20.0% | 1.7 | 65,000 | 65,000 | 54 | 54 | 76.5% | 76.5% | 76.5% | 76.5% |
| \$100,000-\$124,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 1 | 20.0% | 0.0 | 140,000 | 140,000 | 0 | 0 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 40.0% | 4.8 | 265,000 | 265,000 | 40 | 40 | 95.1% | 95.1% | 86.1% | 86.1% |
| \$300,000-\$399,999 | 1 | 20.0% | 2.4 | 300,000 | 300,000 | 6 | 6 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

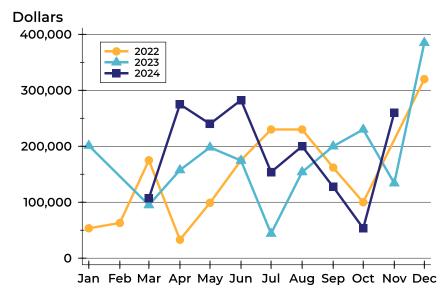


Nemaha County Closed Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 53,500 | 267,500 | N/A |
| February | 63,000 | N/A | N/A |
| March | 201,714 | 152,167 | 107,250 |
| April | 33,000 | 168,750 | 258,333 |
| May | 99,000 | 198,667 | 221,700 |
| June | 229,400 | 148,833 | 282,500 |
| July | 245,000 | 64,000 | 154,000 |
| August | 227,367 | 164,500 | 239,800 |
| September | 143,167 | 255,000 | 164,750 |
| October | 100,000 | 261,667 | 53,500 |
| November | N/A | 103,500 | 207,000 |
| December | 366,875 | 385,000 | |

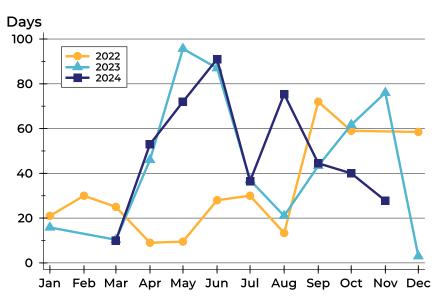


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 53,500 | 201,250 | N/A |
| February | 63,000 | N/A | N/A |
| March | 175,000 | 95,000 | 107,250 |
| April | 33,000 | 157,500 | 275,000 |
| May | 99,000 | 198,000 | 240,000 |
| June | 175,000 | 174,500 | 282,500 |
| July | 230,000 | 44,000 | 154,000 |
| August | 230,000 | 154,000 | 200,000 |
| September | 162,000 | 200,000 | 127,500 |
| October | 100,000 | 230,000 | 53,500 |
| November | N/A | 134,000 | 260,000 |
| December | 320,000 | 385,000 | |



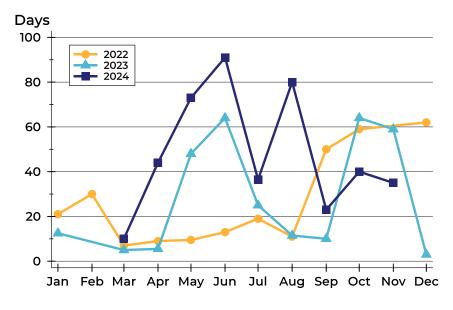
Nemaha County Closed Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 21 | 16 | N/A |
| February | 30 | N/A | N/A |
| March | 25 | 10 | 10 |
| April | 9 | 46 | 53 |
| May | 10 | 96 | 72 |
| June | 28 | 87 | 91 |
| July | 30 | 37 | 37 |
| August | 13 | 21 | 75 |
| September | 72 | 43 | 45 |
| October | 59 | 62 | 40 |
| November | N/A | 76 | 28 |
| December | 59 | 3 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 21 | 13 | N/A |
| February | 30 | N/A | N/A |
| March | 7 | 5 | 10 |
| April | 9 | 6 | 44 |
| May | 10 | 48 | 73 |
| June | 13 | 64 | 91 |
| July | 19 | 25 | 37 |
| August | 11 | 12 | 80 |
| September | 50 | 10 | 23 |
| October | 59 | 64 | 40 |
| November | N/A | 59 | 35 |
| December | 62 | 3 | |



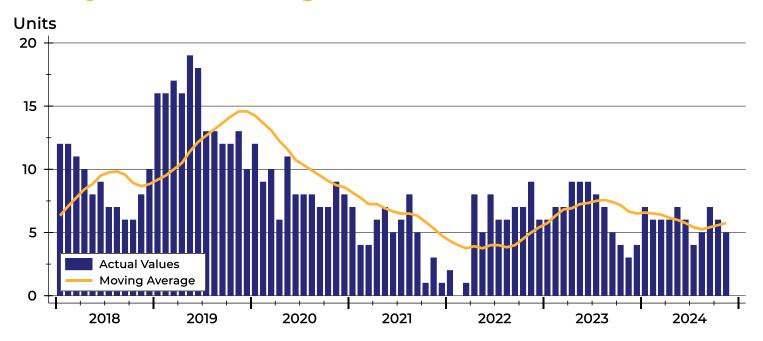
Nemaha County Active Listings Analysis

| | mmary Statistics Active Listings | End of November 2024 2023 Change | | | | |
|----------|-------------------------------------|-------------------------------------|---------|--------|--|--|
| Act | tive Listings | 5 | 3 | 66.7% | | |
| Vo | lume (1,000s) | 1,182 | 830 | 42.4% | | |
| Мс | onths' Supply | 2.0 | 0.9 | 122.2% | | |
| ge | List Price | 236,480 | 276,667 | -14.5% | | |
| Avera | Days on Market | 110 | 73 | 50.7% | | |
| ¥ | Percent of Original | 94.7% | 98.4% | -3.8% | | |
| <u>_</u> | List Price | 275,000 | 295,000 | -6.8% | | |
| Median | Days on Market | 98 | 56 | 75.0% | | |
| Σ | Percent of Original | 100.0% | 100.0% | 0.0% | | |

A total of 5 homes were available for sale in Nemaha County at the end of November. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of November was \$275,000, down 6.8% from 2023. The typical time on market for active listings was 98 days, up from 56 days a year earlier.

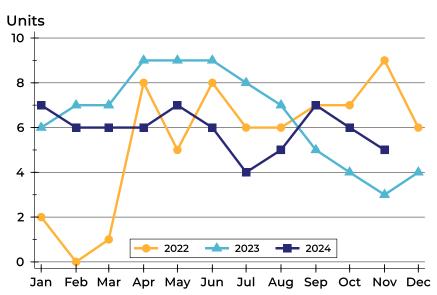
History of Active Listings





Nemaha County Active Listings Analysis

Active Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 2 | 6 | 7 |
| February | 0 | 7 | 6 |
| March | 1 | 7 | 6 |
| April | 8 | 9 | 6 |
| May | 5 | 9 | 7 |
| June | 8 | 9 | 6 |
| July | 6 | 8 | 4 |
| August | 6 | 7 | 5 |
| September | 7 | 5 | 7 |
| October | 7 | 4 | 6 |
| November | 9 | 3 | 5 |
| December | 6 | 4 | |

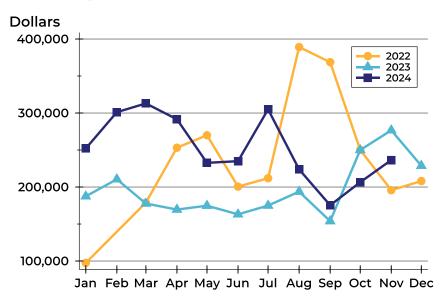
Active Listings by Price Range

| Price Range | Active I Number | Listings Percent | Months' Supply | List I Average | Price Median | Days on Avg. | Market Med. | Price as ' Avg. | % of Orig. Med. |
|---------------------|--------------------|---------------------|-------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 20.0% | 1.7 | 67,500 | 67,500 | 144 | 144 | 90.0% | 90.0% |
| \$100,000-\$124,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 1 | 20.0% | N/A | 169,900 | 169,900 | 13 | 13 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 2 | 40.0% | 4.8 | 285,000 | 285,000 | 171 | 171 | 91.7% | 91.7% |
| \$300,000-\$399,999 | 1 | 20.0% | 2.4 | 375,000 | 375,000 | 50 | 50 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

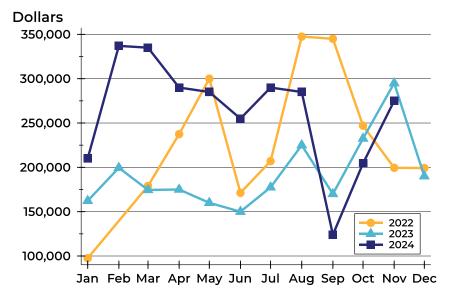


Nemaha County Active Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 97,500 | 187,417 | 252,143 |
| February | N/A | 210,500 | 301,167 |
| March | 179,000 | 177,714 | 313,000 |
| April | 253,113 | 169,555 | 291,567 |
| May | 269,980 | 174,800 | 232,686 |
| June | 200,613 | 163,089 | 234,967 |
| July | 211,917 | 174,975 | 305,000 |
| August | 389,167 | 193,744 | 223,800 |
| September | 368,700 | 153,931 | 175,357 |
| October | 250,214 | 250,000 | 206,500 |
| November | 195,722 | 276,667 | 236,480 |
| December | 208,083 | 228,750 | |

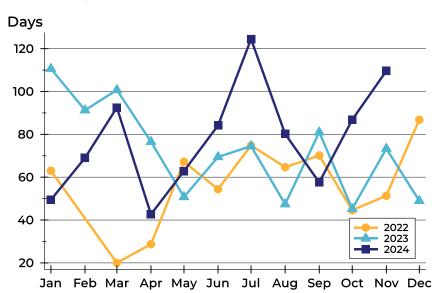


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 97,500 | 162,250 | 210,000 |
| February | N/A | 199,500 | 337,000 |
| March | 179,000 | 174,500 | 335,000 |
| April | 237,500 | 175,000 | 290,000 |
| May | 300,000 | 160,000 | 285,000 |
| June | 171,250 | 150,000 | 254,950 |
| July | 207,000 | 177,500 | 290,000 |
| August | 347,500 | 225,000 | 285,000 |
| September | 345,000 | 170,000 | 124,000 |
| October | 247,000 | 232,500 | 204,500 |
| November | 199,500 | 295,000 | 275,000 |
| December | 199,250 | 190,000 | |



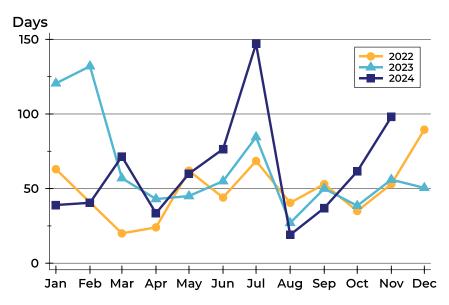
Nemaha County Active Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 63 | 1111 | 49 |
| February | N/A | 91 | 69 |
| March | 20 | 101 | 93 |
| April | 29 | 77 | 43 |
| Мау | 67 | 51 | 63 |
| June | 54 | 69 | 84 |
| July | 75 | 75 | 125 |
| August | 65 | 47 | 80 |
| September | 70 | 81 | 58 |
| October | 45 | 45 | 87 |
| November | 51 | 73 | 110 |
| December | 87 | 49 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 63 | 121 | 39 |
| February | N/A | 132 | 41 |
| March | 20 | 57 | 72 |
| April | 24 | 43 | 34 |
| May | 62 | 45 | 60 |
| June | 44 | 55 | 77 |
| July | 69 | 85 | 147 |
| August | 41 | 27 | 19 |
| September | 53 | 50 | 37 |
| October | 35 | 39 | 62 |
| November | 53 | 56 | 98 |
| December | 90 | 51 | |



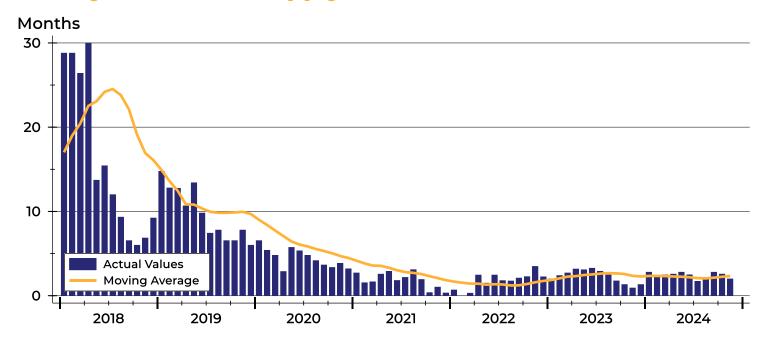
Nemaha County Months' Supply Analysis

Months' Supply by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 0.7 | 2.0 | 2.8 |
| February | 0.0 | 2.4 | 2.4 |
| March | 0.3 | 2.7 | 2.5 |
| April | 2.5 | 3.2 | 2.6 |
| May | 1.5 | 3.1 | 2.8 |
| June | 2.5 | 3.3 | 2.5 |
| July | 1.8 | 2.9 | 1.7 |
| August | 1.8 | 2.5 | 2.1 |
| September | 2.1 | 1.8 | 2.8 |
| October | 2.3 | 1.3 | 2.6 |
| November | 3.5 | 0.9 | 2.0 |
| December | 2.3 | 1.3 | |

History of Month's Supply





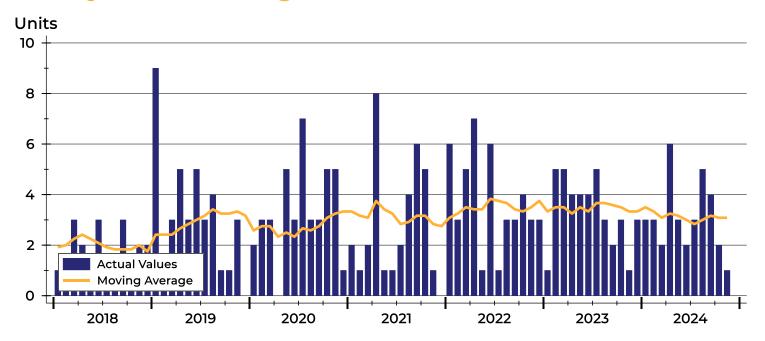
Nemaha County New Listings Analysis

| | mmary Statistics New Listings | 2024 | Change | |
|--------------|----------------------------------|---------|---------|--------|
| ţ | New Listings | 1 | 1 | 0.0% |
| Month | Volume (1,000s) | 170 | 385 | -55.8% |
| Current | Average List Price | 169,900 | 385,000 | -55.9% |
| Cu | Median List Price | 169,900 | 385,000 | -55.9% |
| ē | New Listings | 34 | 37 | -8.1% |
| o-Daí | Volume (1,000s) | 7,056 | 7,273 | -3.0% |
| Year-to-Date | Average List Price | 207,535 | 196,569 | 5.6% |
| Ϋ́ | Median List Price | 202,250 | 165,000 | 22.6% |

A total of 1 new listing was added in Nemaha County during November, the same figure as reported in 2023. Yearto-date Nemaha County has seen 34 new listings.

The median list price of these homes was \$169,900 down from \$385,000 in 2023.

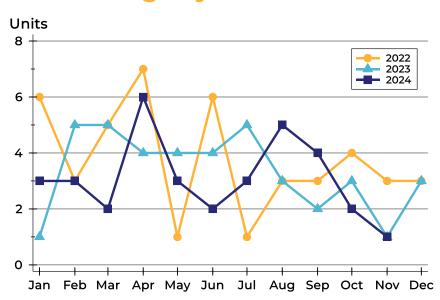
History of New Listings





Nemaha County New Listings Analysis

New Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 6 | 1 | 3 |
| February | 3 | 5 | 3 |
| March | 5 | 5 | 2 |
| April | 7 | 4 | 6 |
| May | 1 | 4 | 3 |
| June | 6 | 4 | 2 |
| July | 1 | 5 | 3 |
| August | 3 | 3 | 5 |
| September | 3 | 2 | 4 |
| October | 4 | 3 | 2 |
| November | 3 | 1 | 1 |
| December | 3 | 3 | |

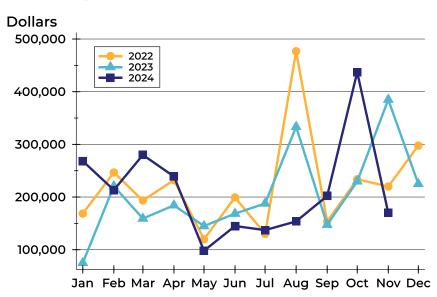
New Listings by Price Range

| Price Range | New L Number | istings Percent | List I Average | Price Median | Days on Avg. | Market Med. | Price as S Avg. | % of Orig. Med. |
|---------------------|-----------------|--------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 1 | 100.0% | 169,900 | 169,900 | 20 | 20 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |

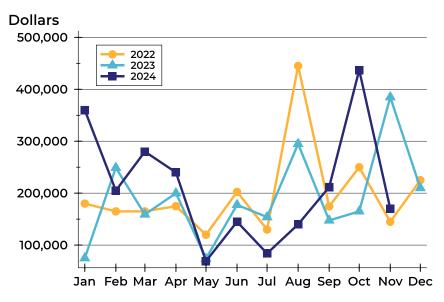


Nemaha County New Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 168,667 | 75,000 | 268,333 |
| February | 246,600 | 220,700 | 213,333 |
| March | 193,500 | 159,200 | 280,000 |
| April | 232,143 | 184,250 | 239,067 |
| May | 120,000 | 144,914 | 98,000 |
| June | 199,250 | 168,500 | 145,000 |
| July | 130,000 | 187,780 | 137,167 |
| August | 476,667 | 333,333 | 153,800 |
| September | 153,667 | 147,500 | 202,100 |
| October | 233,750 | 229,667 | 437,000 |
| November | 220,000 | 385,000 | 169,900 |
| December | 297,667 | 225,000 | |



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 180,000 | 75,000 | 360,000 |
| February | 164,900 | 249,000 | 205,000 |
| March | 165,000 | 159,000 | 280,000 |
| April | 175,000 | 200,000 | 240,000 |
| May | 120,000 | 74,078 | 69,000 |
| June | 202,500 | 177,500 | 145,000 |
| July | 130,000 | 154,000 | 84,000 |
| August | 445,000 | 295,000 | 139,999 |
| September | 174,500 | 147,500 | 211,750 |
| October | 250,000 | 165,000 | 437,000 |
| November | 145,000 | 385,000 | 169,900 |
| December | 225,000 | 210,000 | |



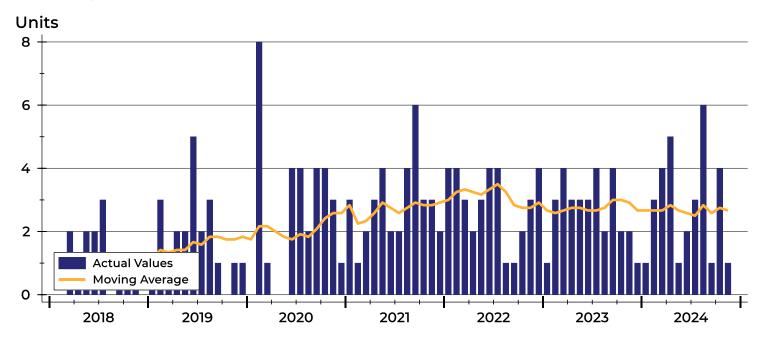
Nemaha County Contracts Written Analysis

| | mmary Statistics Contracts Written | 2024 | November 2023 | Change | Ye 2024 | ear-to-Dat 2023 | te Change |
|----------|---------------------------------------|--------|------------------|--------|------------|--------------------|--------------|
| Со | ntracts Written | 1 | 2 | -50.0% | 31 | 31 | 0.0% |
| Vol | ume (1,000s) | 85 | 540 | -84.3% | 6,554 | 5,680 | 15.4% |
| ge | Sale Price | 85,000 | 270,000 | -68.5% | 211,413 | 183,242 | 15.4% |
| Avera | Days on Market | 54 | 31 | 74.2% | 46 | 50 | -8.0% |
| ¥ | Percent of Original | 76.5% | 89.4% | -14.4% | 94.1% | 90.8% | 3.6% |
| <u>_</u> | Sale Price | 85,000 | 270,000 | -68.5% | 205,000 | 165,000 | 24.2% |
| Median | Days on Market | 54 | 31 | 74.2% | 22 | 21 | 4.8% |
| Σ | Percent of Original | 76.5% | 89.4% | -14.4% | 94.3% | 93.0% | 1.4% |

A total of 1 contract for sale was written in Nemaha County during the month of November, down from 2 in 2023. The median list price of this home was \$85,000, down from \$270,000 the prior year.

Half of the homes that went under contract in November were on the market less than 54 days, compared to 31 days in November 2023.

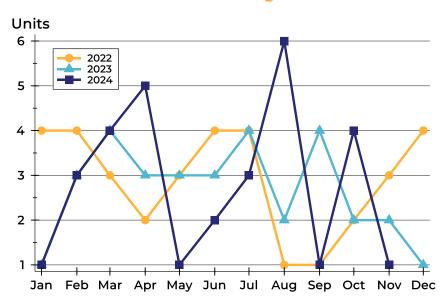
History of Contracts Written





Nemaha County Contracts Written Analysis

Contracts Written by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 4 | 1 | 1 |
| February | 4 | 3 | 3 |
| March | 3 | 4 | 4 |
| April | 2 | 3 | 5 |
| May | 3 | 3 | 1 |
| June | 4 | 3 | 2 |
| July | 4 | 4 | 3 |
| August | 1 | 2 | 6 |
| September | 1 | 4 | 1 |
| October | 2 | 2 | 4 |
| November | 3 | 2 | 1 |
| December | 4 | 1 | |

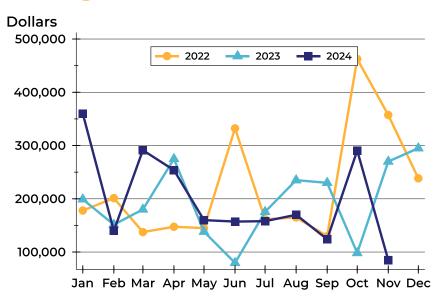
Contracts Written by Price Range

| Price Range | Contracts Number | Written Percent | List F Average | Price Median | Days on Avg. | Market Med. | Price as ^o Avg. | % of Orig. Med. |
|---------------------|---------------------|--------------------|-------------------|-----------------|-----------------|----------------|-------------------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 100.0% | 85,000 | 85,000 | 54 | 54 | 76.5% | 76.5% |
| \$100,000-\$124,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |

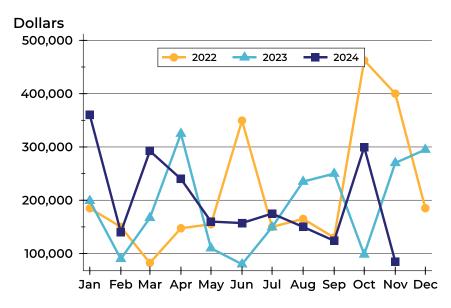


Nemaha County Contracts Written Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 178,000 | 199,000 | 360,000 |
| February | 201,250 | 151,500 | 140,000 |
| March | 137,500 | 180,000 | 291,250 |
| April | 147,500 | 274,833 | 253,800 |
| May | 145,000 | 138,333 | 160,000 |
| June | 332,250 | 79,667 | 157,250 |
| July | 161,625 | 175,500 | 157,967 |
| August | 165,000 | 235,000 | 170,000 |
| September | 130,000 | 230,000 | 124,000 |
| October | 462,500 | 98,250 | 290,600 |
| November | 357,333 | 270,000 | 85,000 |
| December | 238,500 | 295,000 | |

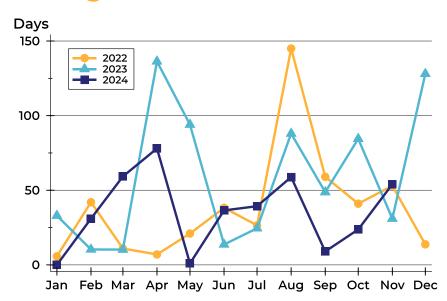


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 185,000 | 199,000 | 360,000 |
| February | 150,000 | 90,000 | 140,000 |
| March | 82,500 | 167,000 | 292,500 |
| April | 147,500 | 325,000 | 240,000 |
| May | 155,000 | 109,999 | 160,000 |
| June | 349,500 | 80,000 | 157,250 |
| July | 150,000 | 149,500 | 175,000 |
| August | 165,000 | 235,000 | 150,000 |
| September | 130,000 | 250,000 | 124,000 |
| October | 462,500 | 98,250 | 299,700 |
| November | 400,000 | 270,000 | 85,000 |
| December | 185,000 | 295,000 | |



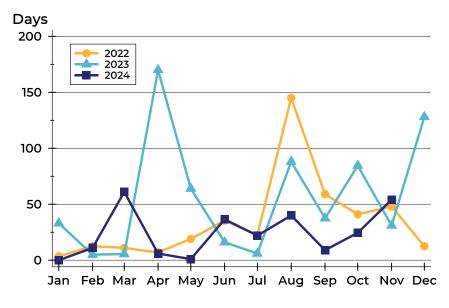
Nemaha County Contracts Written Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 6 | 33 | N/A |
| February | 42 | 10 | 31 |
| March | 11 | 10 | 59 |
| April | 7 | 136 | 78 |
| May | 21 | 94 | 1 |
| June | 38 | 14 | 37 |
| July | 27 | 25 | 39 |
| August | 145 | 88 | 59 |
| September | 59 | 49 | 9 |
| October | 41 | 85 | 24 |
| November | 53 | 31 | 54 |
| December | 14 | 128 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 4 | 33 | N/A |
| February | 13 | 5 | 11 |
| March | 11 | 6 | 61 |
| April | 7 | 170 | 6 |
| Мау | 19 | 64 | 1 |
| June | 36 | 16 | 37 |
| July | 23 | 6 | 22 |
| August | 145 | 88 | 40 |
| September | 59 | 38 | 9 |
| October | 41 | 85 | 25 |
| November | 48 | 31 | 54 |
| December | 13 | 128 | |



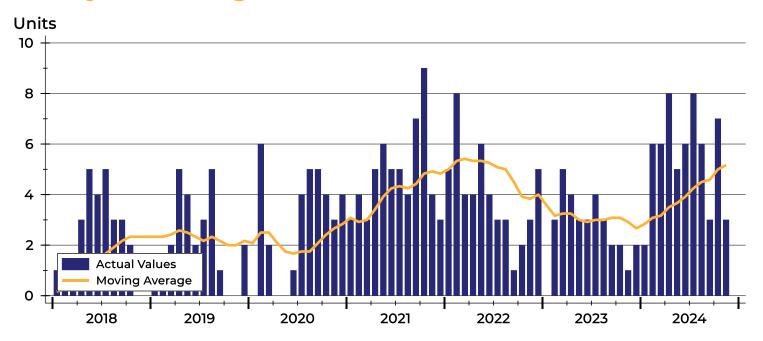
Nemaha County Pending Contracts Analysis

| | mmary Statistics Pending Contracts | End of November 2024 2023 Change | | | |
|-------|---------------------------------------|-------------------------------------|---------|--------|--|
| Pe | nding Contracts | 3 | 1 | 200.0% | |
| Vo | lume (1,000s) | 863 | 385 | 124.2% | |
| ge | List Price | 287,667 | 385,000 | -25.3% | |
| Avera | Days on Market | 8 | 3 | 166.7% | |
| Ą | Percent of Original | 100.0% | 100.0% | 0.0% | |
| 5 | List Price | 240,000 | 385,000 | -37.7% | |
| Media | Days on Market | 9 | 3 | 200.0% | |
| Σ | Percent of Original | 100.0% | 100.0% | 0.0% | |

A total of 3 listings in Nemaha County had contracts pending at the end of November, up from 1 contract pending at the end of November 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

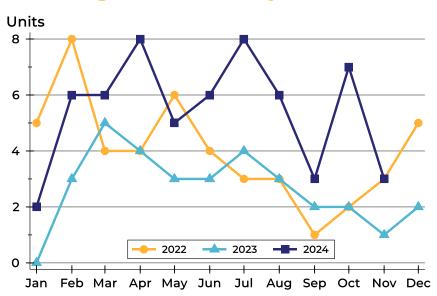
History of Pending Contracts





Nemaha County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 5 | 0 | 2 |
| February | 8 | 3 | 6 |
| March | 4 | 5 | 6 |
| April | 4 | 4 | 8 |
| May | 6 | 3 | 5 |
| June | 4 | 3 | 6 |
| July | 3 | 4 | 8 |
| August | 3 | 3 | 6 |
| September | 1 | 2 | 3 |
| October | 2 | 2 | 7 |
| November | 3 | 1 | 3 |
| December | 5 | 2 | |

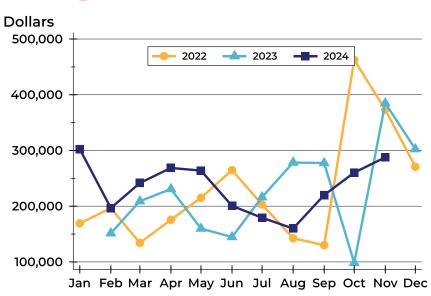
Pending Contracts by Price Range

| Price Range | Pending (Number | Contracts Percent | List I Average | Price Median | Days on Avg. | Market Med. | Price as ^o Avg. | % of Orig. Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|-------------------------------|--------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$124,999 | 1 | 33.3% | 124,000 | 124,000 | 9 | 9 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150,000-\$174,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 1 | 33.3% | 240,000 | 240,000 | 0 | 0 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$300,000-\$399,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$400,000-\$499,999 | 1 | 33.3% | 499,000 | 499,000 | 14 | 14 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |

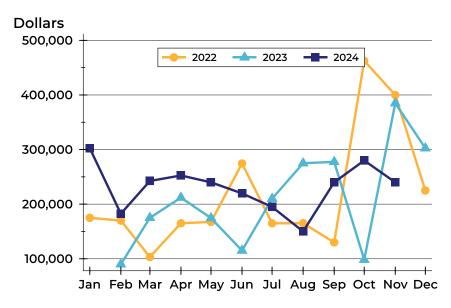


Nemaha County Pending Contracts Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 169,280 | N/A | 302,500 |
| February | 196,425 | 151,500 | 196,667 |
| March | 134,125 | 209,000 | 241,667 |
| April | 175,625 | 230,875 | 268,625 |
| May | 215,000 | 159,833 | 263,900 |
| June | 264,750 | 144,667 | 200,583 |
| July | 203,000 | 216,250 | 179,238 |
| August | 142,500 | 278,333 | 160,000 |
| September | 130,000 | 277,500 | 220,000 |
| October | 462,500 | 98,250 | 260,343 |
| November | 373,333 | 385,000 | 287,667 |
| December | 270,800 | 302,500 | |

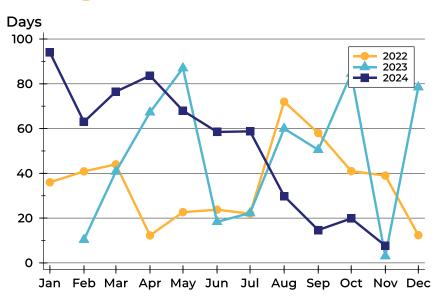


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 175,000 | N/A | 302,500 |
| February | 169,950 | 90,000 | 182,500 |
| March | 103,250 | 175,000 | 242,500 |
| April | 165,000 | 212,000 | 252,500 |
| May | 167,500 | 174,500 | 240,000 |
| June | 274,500 | 115,000 | 219,750 |
| July | 165,000 | 210,000 | 194,950 |
| August | 165,000 | 275,000 | 150,000 |
| September | 130,000 | 277,500 | 240,000 |
| October | 462,500 | 98,250 | 280,000 |
| November | 400,000 | 385,000 | 240,000 |
| December | 225,000 | 302,500 | |



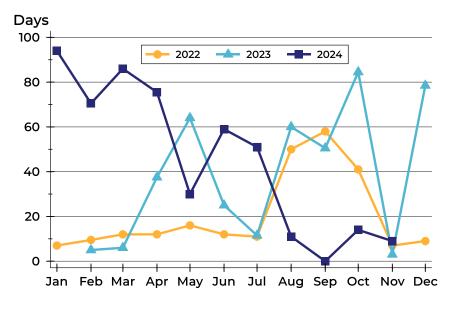
Nemaha County Pending Contracts Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 36 | N/A | 94 |
| February | 41 | 10 | 63 |
| March | 44 | 41 | 77 |
| April | 12 | 67 | 84 |
| May | 23 | 87 | 68 |
| June | 24 | 18 | 59 |
| July | 22 | 22 | 59 |
| August | 72 | 60 | 30 |
| September | 58 | 51 | 15 |
| October | 41 | 85 | 20 |
| November | 39 | 3 | 8 |
| December | 12 | 79 | |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 7 | N/A | 94 |
| February | 10 | 5 | 71 |
| March | 12 | 6 | 86 |
| April | 12 | 38 | 76 |
| May | 16 | 64 | 30 |
| June | 12 | 25 | 59 |
| July | 11 | 12 | 51 |
| August | 50 | 60 | 11 |
| September | 58 | 51 | N/A |
| October | 41 | 85 | 14 |
| November | 7 | 3 | 9 |
| December | 9 | 79 | |